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9 January 2003

## NEW COMMUTER TRAINS AND TRAMS WORTH 168 MILLION FOR PARIS TRANSPORT AUTHORITY

RATP, Paris's mass transit authority, has awarded ALSTOM two new orders for the supply of double-decker commuter trains and CITADIS tramways, worth a total of 168 million.

The first order, worth 147 million, is for the supply of 14 trains composed of five double-decker cars. The trains, for the Paris RER commuter A line, will offer increased passenger comfort and allow the RATP to respond to increasing passenger traffic on the line. Bombardier will also contribute to this order as supplier of the end cars; their share of the order is approximately 30 percent.

The new trains will enter into commercial operation in June 2004. The order brings the total number of double-deck commuter cars sold to RATP to 215.

The second order, worth 21 million, is for the supply of 13 CITADIS trams. The order constitutes the second phase of a project to improve the passenger transport offer on the T2 tramway line (La Défense-Issy Val de Seine), which will be extended.

Delivery and entry into commercial operation of the trams is scheduled from January to September 2004. The CITADIS trams from the first phase of the project entered into commercial service on 1st December 2002.

ALSTOM is the global specialist in energy and transport infrastructure. The Company serves the energy market through its activities in the fields of power generation and power transmission and distribution, and the transport market through its activities in rail and marine. In fiscal year 2001/02, ALSTOM had annual sales in excess of 23 billion and employed 112,000 people in over 70 countries. ALSTOM is listed on the Paris, London and New York stock exchanges. ALSTOM's Transport Sector, with annual sales of 4.4 billion, is an internationally leading supplier of rolling stock, information systems, services and complete turnkey systems to the rail industry.

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ALSTOM IS AWARDED TWO ORDERS  
TOTALIZING 110 MILLION IN THE  
HIGH ADDED VALUE SHIPS MARKET

ALSTOM, through its subsidiary ALSTOM Leroux Naval, recently secured two orders worth a total of approximately 110 million.

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ALSTOM has signed a first contract with the French Ifremer Institute for the construction of an oceanographic ship named "Pourquoi Pas ?", which is due for delivery at the beginning of 2005. Equipped to sail in all seas, she will be fitted to achieve any mission in the fields of deep-sea, coastal oceanographic and hydrographic research. This 105 metre vessel will be capable of carrying Ifremer's large scale equipment, such as the manned submersible Nautile, the remotely controlled submersible Victor 6000, or new launches of the French Navy's Hydrographic and Oceanographic Department (SHOM). This civilian ship will be used 200 days per year by Ifremer and 150 days by the French Navy.

In addition, ALSTOM has entered the mega-yacht market, with the award of a contract for the construction of a luxury ship, more than 70 metres in length.

These two ships will be built in the ALSTOM Leroux Naval shipyard in Lorient (Brittany).

These two orders will allow ALSTOM's Marine Sector to continue to grow in the high added-value ships market, where it already holds leading positions (cruise ships, standard and high speed ferries, naval vessels, specialised ships and LNG carriers).

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