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VALUE CITY DEPARTMENT STORES INC /OH
Form 10-K/A
June 04, 2001

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## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K/A

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED] FOR THE FISCAL YEAR ENDED FEBRUARY 3, 2001<br>OR<br>[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]<br>COMMISSION FILE NUMBER: 1-10767<br>VALUE CITY DEPARTMENT STORES, INC. (Exact name of registrant as specified in its charter)<br>OHIO<br>(State or other jurisdiction of incorporation or organization)<br>NO. 31-1322832<br>(I.R.S. Employer Identification No.)<br>(Address of principal executive offices)<br>(Zip Code)<br>Registrant's telephone number, including area code: (614) 471-4722<br>Securities registered pursuant to Section $12(b)$ of the Act:<br>Title of each class: Name of each exchange on which registered:<br>Common Shares, without par value New York Stock Exchange<br>Securities registered pursuant to Section $12(\mathrm{~g})$ of the Act: None<br>Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to the filing requirements for at least the past 90 days. YES X NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $S-K$ is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K/A or any amendment to this Form 10-K/A. [ ]

Aggregate market value of voting stock held by non-affiliates of the registrant, 12,490,447 Common Shares, based on the $\$ 7.69$ closing sale price on April 16, 2001, was $\$ 96,051,537$.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date: 34,338,212 Common Shares were outstanding at April 16, 2001.

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DOCUMENTS INCORPORATED BY REFERENCE

## None.

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PART I

ITEM 1. BUSINESS.

GENERAL

Value City Department Stores, Inc. currently operates a chain of 119 department stores located in Ohio, Pennsylvania and 13 other Midwestern, Eastern and Southern states, principally under the name Value City, as well as 81 DSW Shoe Warehouse Stores located throughout the United States. In addition, we operate 19 Filene's Basement stores ("Filene's") located principally in the New England states. For over 80 years, our strategy has been to provide exceptional value by offering a broad selection of brand name merchandise at prices substantially below conventional retail prices. Our department stores carry men's, women's and children's apparel, housewares, giftware, home furnishings, toys, sporting goods, jewelry, shoes and health and beauty care items, with apparel comprising over $60 \%$ of total sales. Our department stores average 87,000 square feet which allow us to offer over 100,000 different items of merchandise similar to the items found in traditional department, specialty and discount stores. Our DSW stores are a chain of upscale shoe stores offering a wide selection of dress and casual footwear below traditional retail prices. These stores average 25,000 square feet with up to 45,000 pairs of women's and men's designer brand shoes and athletic footwear per store. Our Filene's stores average 27,000 square feet and specialize in high-end brand name merchandise of men's and women's apparel, accessories and home goods.

Our pricing strategy is supported by our ability to purchase large quantities of goods in a variety of special buying opportunities. For many years, we have had a reputation in the marketplace as a purchaser of buy-outs and manufacturers' closeouts.

HISTORY OF OUR BUSINESS

We opened our first department store in Columbus, Ohio in 1917. The Value City department stores operated as a division of Schottenstein Stores Corporation ("SSC") until we went public on June 18, 1991. SSC still owns $53.0 \%$ of our stock. We have a number of ongoing related party agreements with SSC that are described in Item 13 of this report.

In July 1997, we entered into agreements with Mazel Stores, Inc. to create VCM, Ltd., a $50 / 50$ joint venture. VCM operates the health and beauty care, toy and sporting goods departments and; beginning in fiscal 2000, the food department, as licensed departments. We account for our fifty percent interest in the joint venture under the equity method. See "Licensed Departments."

Effective May 3, 1998, we purchased 99.9\% of the common stock of Shonac

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Corporation from Nacht Management, Inc. and SSC. In September 2000, we purchased the remaining $0.1 \%$ to give us $100 \%$ ownership. Shonac had been the shoe licensee in all of the Value City stores since its inception in 1969 and also operated the DSW chain of retail shoe stores. Also effective May 3, 1998, we acquired the store operations of Valley Fair Corporation from SSC. Valley Fair operated two department stores located in New Jersey. Prior to their acquisition, we had been a licensee of certain departments in these two stores for eighteen years.

On November 19, 1999, we purchased 100\% of the common stock of Gramex Retail Stores, Inc. ("Gramex") from Gramex Corporation pursuant to a Stock Purchase Agreement, dated as of November 8, 1999. Gramex operated a chain of 15 discount stores under the name "Grandpa's" in the greater St. Louis metropolitan area. Of the 15 stores acquired and after liquidation of the existing Grandpa's inventory, 13 stores were converted to the Value City format. Six stores received only minor improvements and were reopened in March 2000 . The other 7 stores were remodeled based on our current Value City format and were reopened in April 2000.

On March 17, 2000, we completed the acquisition of substantially all of the assets and the assumption of certain liabilities of Filene's Basement Corp., a Massachusetts corporation, and Filene's Basement, Inc., a wholly owned subsidiary of Filene's Basement Corp. through our wholly owned subsidiary, Base Acquisition Corp., pursuant to the closing of an asset purchase agreement, dated February 2, 2000. Filene's was operating as debtor-in-possession under Chapter 11 of the Bankruptcy Code. We continue to operate the 14 Filene's stores acquired on March 17 and have reopened 3 other Filene's stores in the Washington D.C. area. During fiscal 2000, 2 new Filene's stores were opened.

We and our wholly owned subsidiaries are sometimes referred to collectively in this report as the "Company" or as "VCDS."

CHANGE IN FISCAL YEAR-END

On June 10, 1998, we determined to change our fiscal year from a $52 / 53$ week year that ended on the Saturday nearest to July 31 to a $52 / 53$ week year that ends on the Saturday nearest to January 31. The six-month transition period of August 2, 1998 through January 30, 1999 (the "Transition Period") preceded the start of the 1999 fiscal year which ended January 29, 2000. Fiscal 2000 contains 53 weeks.

OPERATING SEGMENTS

See Note 12 of Notes to Consolidated Financial Statements beginning on page $\mathrm{F}-22$ of this annual report for information regarding our Company's segments.

## BUSINESS STRATEGIES

Our strategy is to provide brand name merchandise substantially below conventional retail prices. The strategy is reflected in our name, "Value City," and our motto, "It's your money, get more for it." We believe that the size of our Value City department stores facilitates a full-line merchandise offering and range of brands that differentiates us from other off-price retailers.

Our DSW stores' mission is to be each customers' favorite retailer of branded footwear by satisfying customer expectations for selection, convenience

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and value.

Filene's strategy is similar to Value City's focus on providing the best brand names at everyday low prices for men's and women's apparel, accessories and home goods. The principal elements of Value City's, DSW's and Filene's business strategies are discussed below.

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MERCHANDISING
Selection
Value City is a full-line, off-price retailer carrying men's, women's and children's apparel, housewares, giftware, home furnishings, toys, sporting goods, jewelry, shoes and health and beauty care items. Off-price retailing, as distinguished from traditional full-price retailing and discount or off-brand merchandising, is characterized by the purchase of primarily high quality brand name merchandise, at prices below normal cost to most retailers. A portion of the cost savings is then passed on to customers through lower prices. Our Value City stores strive to offer customers one-stop-shopping in terms of categories of merchandise carried. The large size of our stores facilitates the offering of a wide range of merchandise categories with broad, deep selections of goods within each category. Our stores carry over 100,000 different items of merchandise similar to the items found in traditional department, specialty and discount stores. To improve store profitability and meet the changing needs of our customers, we continually refine the Value City merchandise mix eliminating less productive departments and introducing new merchandise categories.

We believe customers are attracted to Value City stores because of continuous new offerings of value-priced merchandise acquired in special purchases. At the same time, Value City maintains a broad and consistent range of goods, it purchases continuing lines of merchandise and draws upon its vendor contacts to ensure constant availability of certain basic categories of merchandise as well as current fashion trends.

DSW stores attract customers because of their wide assortment of top quality name brand dress, casual and athletic footwear for men and women together with a regularly changing selection of more fashion-oriented footwear. Our DSW stores are large, contemporary, upscale warehouses, averaging 25,000 square feet and allow us to sell a large selection of branded footwear in a clean and simple environment.

Filene's stores average 27,000 square feet and offer branded apparel, home goods, accessories and retail stocks purchased directly from major upscale retailers. The branded merchandise represents a focused assortment of fashionable, nationally-recognized men's and women's apparel, accessories and home goods bearing prominent designers' and manufacturers' names. Branded merchandise constitutes most of the product line and is obtained through opportunistic purchases from a diverse group of quality manufacturers and vendors.

The following table sets forth relative contributions of each major merchandise category to total sales.

Fiscal Year<br>Ended<br>2/3/01

Apparel and Ready-to-Wear - Includes: Men's, Women's and Children's outerwear, suits, dresses, sportswear, sleepwear, underwear and accessories; and department store shoe sales from May 3, 1998 to February 3, 2001........................ 61.9\%

Hard goods and Home Furnishings - Includes: domestics; jewelry; housewares; giftware; and small appliances ....................... 14.7

Licensed Departments - Includes: shoes through May 2, 1998;
health and beauty care; food; toys and sporting goods and
other incidental departments.................................................................

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DSW Stores

\section*{Value Pricing}

Value City stores offer quality brand name merchandise at prices typically \(50 \%\) to \(70 \%\) below prices charged by traditional department stores for similar items and at prices comparable to or lower than prices charged by other off-price retailers. We can offer exceptional values because our buyers purchase merchandise directly from manufacturers and other vendors generally at prices substantially below those paid by conventional retailers. This allows us to pass on the savings directly to our customers. See "Supplier Relationships and Purchasing."

DSW price points are targeted to be up to \(50 \%\) lower than the regular prices of other specialty retailers and traditional department stores. DSW continually strives to improve its merchandise sourcing to maintain quality, lower costs and shortened delivery cycles. Identifying and building relationships with cost-efficient manufacturers and suppliers of quality merchandise is essential to DSW's merchandising strategy.

Well known designer labels, brand names and original retailer names are prominently displayed throughout our Value City and Filene's stores. Many items carry labels and/or original price tags showing brand names identifiable with major designers, manufacturers and retail stores, as well as tags showing original retail, comparable or "nationally advertised" prices. In certain cases suppliers may require removal of labels or original retail price tags as a condition to a special purchase arrangement. See "Supplier Relationships and Purchasing."

Our Filene's stores' merchandise assortment is typically priced at levels \(30 \%-60 \%\) below regular prices at traditional department and specialty stores. These discounts are achieved by buying in-season

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overruns and end-of-season surplus at advantageous prices and offering them for sale at lower markups than those of traditional department stores. We are also able to keep the cost of merchandise low because we do not require markdown or advertisement allowances, or anticipation of returns from vendors, all of which are typical in the department store industry.

\section*{Licensed Departments}

We operate all departments in the Value City stores except for the health and beauty care, toy and sporting goods, food and certain other incidental departments. These departments are licensed to others, including affiliated parties, for a percentage of net sales, generally ranging from 5\% to \(11 \%\), for initial periods of up to 10 years with, in some instances, an option to renew. In addition, we receive a fee from some licensees for general and administrative expenses. The aggregate annual license fees received from licensees for fiscal year ended February 3, 2001 were \(\$ 11,323,000\).

SSC owned a controlling interest in L. F. Widmann, Inc., the licensee that operated the health and beauty care departments in our stores. In July 1997, we entered into agreements with Mazel to create VCM, a 50/50 joint venture. Effective August 3, 1997, VCM purchased 100\% of Widmann's capital stock and purchased the assets of Value City's toys and sporting goods departments. VCM operates the health and beauty care and toys and sporting goods departments in our stores as licensed departments. The license agreements provide for fees based on a percentage of sales, as defined, for license fees, advertising fees and credit and administrative charges. We provide certain personnel, administrative and service functions for which we receive a monthly fee from VCM to cover the related costs. The license and joint venture agreements are for a term of ten years ending in 2007 and contain certain provisions whereby either business partner can initiate renegotiation of terms if certain minimum requirements are not met.

SSC also owned 49.9\% of the outstanding stock of Shonac, the licensee that operated the shoe departments in all of the Value City stores until May 1998 when we purchased \(99.9 \%\) of the common stock of Shonac.

Licensees supply their own merchandise and generally supply their own store fixtures but in most instances utilize our associates to operate their departments. The licensees reimburse us for all costs associated with such associates. Licensees operate their departments under our general supervision and are required to abide by our policies with regard to pricing, quality of merchandise, refunds and store hours. Licensed departments complement the operations of our stores and are considered an integral part of our store operations. The common ownership interest in licensees facilitates the uniformity of merchandising strategy in the stores, including the overall emphasis on values resulting from special purchase opportunities.

\section*{SUPPLIER RELATIONSHIPS AND PURCHASING}

An important factor in our growth has been our many years of experience in purchasing merchandise directly from manufacturers and other vendors at prices substantially below those generally paid by conventional retailers. We believe that over the years our buyers have established excellent relationships with suppliers and have established a reputation for our willingness and ability to purchase entire lots of merchandise and make prompt payment. We continuously seek to find and negotiate special purchase opportunities. As a result of our relationships, experience and reputation for prompt payment,

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many suppliers offer us special purchase opportunities prior to attempting to dispose of merchandise through other channels. Many manufacturers of brand name merchandise are reluctant to sell merchandise for resale at discounted prices through their normal channels of distribution or to retailers which may be considered competitors in their regular distribution channels. By selling such merchandise through our own retail stores, we are able to assure suppliers that the merchandise will be sold without disturbing the suppliers' regular channels of distribution.

Although we cannot quantify the amount by which the prices we pay for special purchases are lower, if any, than the prices paid by our competitors for similar purchases, we believe that such special purchases are made at prices sufficiently favorable to enable us to offer merchandise to our customers at prices significantly lower than those prices offered by many of our competitors.

We purchase merchandise from more than 4,700 suppliers, none of which accounted for a material percentage of purchases during the past fiscal year. We do not maintain any long-term or exclusive commitments to purchase merchandise from any one supplier. We regularly purchase overstocked or overproduced items from manufacturers and other retailers, including end-of-season, out-of-season and end-of-run merchandise and manufacturers' slight irregulars. From time to time, we purchase all or substantially all of the inventories of financially distressed retailers and make other special purchases. Also, we have started to more aggressively seek advantageous buying opportunities overseas, particularly in non-apparel categories.

Our distribution facilities are designed to enable us to prioritize the processing of merchandise on short notice and to deliver merchandise to stores within days of receipt. This allows our buyers to purchase merchandise very late in the season, when prices tend to be more favorable, and still deliver the merchandise to stores before the end of the season. At the same time, we have devoted warehouse space to out-of-season goods for our department stores. We strive to hold this merchandise until the most opportune time to offer it in the Value City stores, which in most cases is the next season. This ability to purchase and quickly distribute or hold merchandise in substantial quantities has enabled us to offer high-quality merchandise to customers at prices significantly below usual retail prices. We believe that this ability distinguishes us from the typical discount or department store and provides us with a competitive advantage in making purchases as favorable opportunities arise.

The relatively large size of the Value City stores provides us with the flexibility to purchase full lots of merchandise that may not be available to other off-price retailers with smaller stores requiring more targeted purchases. Although there is growing competition for the kinds of special purchases that we seek, we believe that, because of the factors discussed above, we will be able to obtain sufficient supplies of desirable merchandise at favorable prices in the future.

DSW's merchandising group constantly monitors current fashion trends as well as historical sales trends to identify popular styles and styles that may become popular in the upcoming season. Once our buyer determines the styles and merchandise mix for any upcoming season, they focus on purchasing the appropriate quantities of each category at the lowest cost and the highest quality available.

DSW believes it has good relationships with its vendors. Merchandise is purchased from both domestic and foreign suppliers directly or through agents. Vendors include suppliers who either manufacture their own merchandise or supply

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merchandise manufactured by others, or both. DSW believes

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that, consistent with the retail footwear industry as a whole, most of its domestic vendors import a large portion of their merchandise from abroad. We have implemented quality control programs under which buyers inspect incoming merchandise for fit, color and material, as well as for overall quality of manufacturing. As the number of DSW locations increase, we believe there will be adequate sources available to acquire and/or produce a sufficient supply of quality goods in a timely manner and on satisfactory economic terms.

We believe that the acquisition of Filene's, a well-known institution in Boston since 1908, is a good fit with our deal driven' merchandise strategy. Because of the longstanding relationships Filene's has with vendors, it receives quality buying opportunities at competitive prices. These longstanding relationships make Filene's a prime choice for vendors with overruns, department store cancellations and unmet volume objectives. From time to time, Filene's commits to the future purchase of branded merchandise from vendors at advantageous prices. These forward purchases allow for timely, fashionable assortments. Based on our experience, we believe that the current supply of branded merchandise is adequate for our needs.

\section*{DISTRIBUTION}

We use a regionalized distribution strategy with 11 distribution centers located in Columbus, Ohio, a distribution facility in St. Louis, Missouri and one distribution facility in Auburn, Massachusetts. The aggregate area of the distribution facilities is approximately \(3,000,000\) square feet; however, use of multi-tier processing levels in some of the distribution centers substantially increases their operating capacity. In addition, to expedite the flow of merchandise to certain clusters of stores, we use third party processors located in New Jersey, Chicago and Detroit.

Our distribution facilities utilize material handling equipment, including mechanized conveyor systems to separate and collate shipments to the stores. Our distribution facilities are designed to allow priority delivery of late season purchases and fast-moving merchandise to have it in our stores quickly to take full advantage of the remaining selling season. We continue to focus on improving inventory turns by implementing changes which will expedite the flow of merchandise to our selling floors.

Merchandise is processed, ticketed and consolidated prior to shipment to the stores to ensure full-truck loads to minimize shipping costs. We lease our fleet of road tractors and approximately \(70 \%\) of our semi-rig trailers with the remainder being owned. Our fleet makes the majority of all deliveries to the stores.

To support the planned growth of our DSW Shoe Warehouse operation, we recently consolidated and relocated DSW's principal offices and distribution center operations to a new 625,000 square feet facility located in Columbus, Ohio. We have entered into a 15-year lease with three five-year option periods with an affiliate of SSC.

Our new distribution center facility uses a warehouse management system by Retek and modern material handling equipment, including new Rapistan/Demag conveyor systems, to separate and collate shipments to our stores. The design of the distribution center facilitates the prompt delivery of priority purchases and fast selling footwear to stores so that we can take full advantage of each selling season. We continue to focus on improving inventory controls and turns

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by implementing changes which will expedite the flow of footwear and related accessories to our stores.

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For Filene's merchandise we currently lease a 457,000 square foot distribution facility situated on 32.8 acres with adjacent rail service in Auburn, Massachusetts.

\section*{ADVERTISING AND PROMOTION}

We commit substantial resources to advertising and believe that our marketing strategy is one of the keys to our success. Value City advertises frequently in print, including newspapers, circulars and flyers, and on television and radio. The promotional strategy is carefully planned and budgeted to include not only institutional and seasonal promotions, but also weekly storewide sales events highlighting recent buy-outs and other specially purchased brand name merchandise designed to maximize customer interest. In some cases, a supplier may prohibit the advertising or non-store promotion of its brand name.

Our DSW stores currently use a broadcast campaign, primarily radio, focusing on the slogan "The Shoes of the Moment. The Deal of a Lifetime." This campaign is supplemented by print promotions and, increasingly, television. In addition, a valuable marketing tool for DSW is the "Reward Your Style" loyal customer program. Customers are asked to join the program during the checkout procedure. By analyzing the member database, as well as the sales transactions of those members, we are able to direct the advertising to encourage repeat shopping and to reach targeted customers.

Filene's employs a multi-media approach, using print, broadcast and direct mail. The communication strategy is designed to target customer segments and generate increased store trips and cross shopping opportunities.

STORES

Store Location and Design

Our Value City stores average approximately 87,000 square feet, with approximately \(70 \%\) of the total area of each store representing selling space. The stores are generally laid out on a single level, with central traffic aisles providing access to major departments. Each department strives to display and stock large quantities and assortments of merchandise, giving the store a full appearance. The stores are generally open from 9:30 am until 9:30 pm Monday through Saturday and 11:00 am until 6:00 pm on Sunday. All of the stores are located in leased facilities.

We believe that customers are attracted to our stores principally by the wide assortment of quality items at substantial savings. Of the 119 department stores open as of April 16, 2001, 27 are free-standing and 92 are in shopping centers, 25 of which are enclosed malls in which they serve as an anchor. Of the 81 shoe stores open as of April 17, 2001, 11 are free-standing and 70 are in shopping centers. Most of our stores are located in suburban areas, near large residential neighborhoods and away from downtown commercial centers.

Our DSW stores average approximately 25,000 square feet, with about 87\% of the total area of each store representing selling space. The stores' exteriors feature black and white color schemes and in many cases, windows with striped awnings. The store interiors are well lit and feature a unique display

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concept, a simple case presentation which groups the shoes together by style. Interior signage is tasteful and kept to a

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minimum. The shoe stores are generally laid out on a single level, with the cases of shoes forming the aisles in the stores. This allows customers to view the entire store when they enter. The stores are generally open from 10:00 a.m. until 9:00 p.m. Monday through Saturday and 12:00 p.m. until 6:00 p.m. on Sunday. The stores are located in leased facilities.

The Filene's Boston store is a landmark institution recognized by generations of New England families and visitors as a source of quality off-price men's and women's merchandise. The downtown location is famous for a unique marketing concept - the Automatic Markdown Plan - whereby certain merchandise is automatically discounted based on the number of days the merchandise has been on the sales floor. Filene's believes that the Automatic Markdown Plan generates a sense of shopping urgency and creates customer excitement and loyalty. Filene's subleases 178,000 square feet (approximately 65,300 square feet of selling space) on four floors. The sublease terminates in 2009 with rights on behalf of Filene's to extend until 2024. The Boston store generated over \(\$ 1,061\) in sales per square foot of selling space during fiscal 2000 .

In addition to the downtown Boston store, Filene's operates 18 branch stores in four states and Washington, D.C. with an average of approximately 27,000 square feet of selling space per store. Generally, the branch store's selling space is on a single level and uses a prototypical "racetrack" aisle layout for merchandise presentation. The branch stores are designed to be convenient and attractive in their merchandise presentation, dressing rooms, checkouts and customer service areas. Filene's branch stores that were opened from the date of acquisition generated \(\$ 463\) in sales per square foot of selling space.

The branch stores that were opened from the date of acquisition averaged \(\$ 12,827\) million in sales volume per store in fiscal 2000. Their merchandise mix is similar to that of the Boston flagship store. Because of the operational complexities associated with transferring the Automatic Markdown Plan to the branch stores, the branch stores do not operate under the Automatic Markdown Plan, although markdowns are taken as required.

Store Operations

We are committed to offering customers a convenient, pleasurable shopping experience and a high level of satisfaction. At Value City, a training program is utilized to assure that every associate maintains the highest level of professionalism and places customer service at the forefront. At DSW, all associates receive Retail Results University training in both product knowledge and sales/service. This in-house training program emphasizes acknowledgment of all customers, customized levels of service, and realization of sales opportunities at all moments of customer contact.

Our stores are designed for self-service shopping, although sales personnel are available to help customers locate merchandise and to assist in the selection and fitting of apparel and footwear. In all stores, a customer service desk is conveniently located generally adjacent to the central check-out area. We pride ourselves on ease of checkout and have invested in point of sale scanning systems which expedite the checkout process by providing automated check and credit approval and price lookup. Sales associates are trained to create a "customer-friendly" environment. We accept all major credit cards, and

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also provide a private label credit card program at the department stores. Private label and other credit card sales are nonrecourse to us, with the servicing agent assuming all of the credit risk. Value City offers a convenient layaway program in its department stores and maintains a liberal return policy.

Our stores are organized into separate geographic regions and districts, each with a regional or district manager. Regional and district managers are headquartered in their region and spend the majority of their time in their stores to ensure adherence to merchandising, operational and personnel standards. The typical staff for a Value City store consists of a store manager, an operations manager, two assistant managers, a human resource administrator, a customer service manager, a receiving manager, and full and part-time hourly associates. Each store manager reports directly to one of the regional or district managers, and each of the regional or district managers reports to a Regional Vice President who in turn reports to the Vice President of Operations.

The typical staff for a DSW store consists of a store manager and two assistant managers who supervise 20 to 25 full and part-time hourly associates. Each store manager reports directly to one of 13 district managers who in turn report to a regional manager who in turn report to the Vice President of Operations.

Our Filene's stores' typical staff consists of a general manager, an assistant store manager, merchandising group managers and full and part-time associates. Each general manager reports to the group store manager who in turn reports to the Senior Vice President, Director of Stores.

Our store managers function both as administrators and merchants. All managers are responsible on a day-to-day basis for maintenance of displays and inventories in all departments, for the overall condition of their stores, for customer relations, personnel hiring and scheduling, and for all other operational matters arising in the stores. Each store manager is compensated, in part, based on the performance of his or her store. Our store managers are an important source of information concerning local market conditions, trends and customer preferences.

We prefer to fill management positions through promotion of existing associates. A store management training program is maintained to develop the management skills of associates and to provide a source of management personnel for future store expansion.

Expansion

We have increased our department store base from 74 stores at the start of fiscal 1994 to 119 stores at the end of fiscal 2000 . We have expanded both by leasing newly constructed locations and by acquiring existing locations from other retailers. No new stores are planned for fiscal 2001.

We plan to open 25 to 30 new DSW shoe stores during fiscal 2001. We intend to open new DSW stores in both existing and new markets with an emphasis on locating stores in highly visible sites on high traffic streets in relatively affluent trade areas. Factors considered in evaluating new store sites include store size, configuration, demographics and lease terms. We seek to cluster stores in targeted metropolitan areas to enhance name recognition, share advertising costs and achieve economies of scale in management and distribution.

The table below sets forth certain information relating to the Company's stores during each of the last five fiscal years:


Based upon our experience, we estimate that the average cost of opening a new department store ranges from approximately \(\$ 4.5\) million to \(\$ 6.5\) million and the cost of opening a new DSW shoe store ranges from approximately \(\$ 1.0\) million to \(\$ 2.0\) million, including leasehold improvements, fixtures, inventory, pre-opening expenses and other costs. Similar costs for a Filene's store are in the \(\$ 2.5\) million to \(\$ 3.5\) million range. Preparations for opening a department store generally take eight to twelve weeks and preparations for opening a DSW shoe store or a Filene's store generally take eight to ten weeks. We charge pre-opening expenses to operations as incurred. It has been our experience that new stores generally achieve profitability and contribute to net income following the first year of operations.

We continually refurbish our stores by updating the merchandise displays and in-store signage. The costs of refurbishing on a per store basis are generally not substantial. On an annual basis, we select stores to be remodeled, which generally involves more significant changes to the interior or exterior of the store. We maintain our own architectural design staff, construction crews and carpentry shop to assist in refurbishing and remodeling store interiors and to build in-store display tables and racks.

MANAGEMENT INFORMATION AND CONTROL SYSTEMS
We believe that a high level of automation is essential to maintaining and improving our competitive position. We rely upon computerized data systems to provide information at all levels, including warehouse operations, store billing, inventory control, merchandising and automated accounting. Value City utilizes two IBM AS/400 computer systems, and Shonac utilizes one additional AS400 computer system.

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We utilize point of sale ("POS") registers with full scanning capabilities to increase speed and accuracy at customer check-outs and facilitate inventory restocking. Since layaways represent an important part of our department store business, an automated system to capture and control layaways is integrated into the POS system.

\section*{ASSOCIATES}

As of April 2001, we had approximately 19,300 associates of which 9,900 were full-time and 9,400 were part-time. Approximately 1,400 of these associates in 21 stores are covered by collective bargaining agreements.

Group hospitalization, surgical, medical, vision, dental, disability and life insurance benefits and a \(401(k)\) plan are provided to full-time non-union associates. The Company is a co-sponsor with SSC in these plans. The Company also sponsors an associate stock purchase plan and a stock option plan for salaried associates.

We believe that, in general, we have satisfactory relations with all of our associates.

\section*{COMPETITION}

The retail industry is highly competitive. We compete with a variety of conventional and discount retail stores, including national, regional and local independent department and specialty stores, as well as with catalog operations, on-line providers, factory outlet stores and other off-price stores.

In the discount or off-price retailing segment, we differentiate ourselves through our store format and breadth of product offering. Our large stores differ from most other off-price retailers which tend to operate substantially smaller stores focusing predominantly on either hard or soft goods. Our large stores facilitate our merchandise offering and broad range of brands and products.

In addition, because we purchase much of our inventory opportunistically, we compete for merchandise with other national and regional off-price apparel and discount outlets. Many of our competitors handle identical or similar lines of merchandise and have comparable locations, and some have greater financial resources than we do.

Competitive factors important to our customers include fashion, value, merchandise selection, brand name recognition and, to a lesser degree, store location. We compete primarily on the basis of value, merchandise quality and selection. We believe our competitive advantages include our reputation in the marketplace for being able to purchase and promptly pay for entire lots of merchandise, together with our ability to either quickly distribute or hold the merchandise for sale at the most opportune time, as well as our full-line merchandise offering and range of brand names.

\section*{SERVICE MARKS, TRADEMARKS AND TRADENAMES}

The service mark "Value City" has been registered by SSC in the U.S. Patent and Trademark Office. Our four department stores in Columbus operate under the tradename "Schottenstein's," which has been registered in the State of

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Ohio. We are entitled to use such names for the sole purpose of operating department stores on an exclusive basis pursuant to a perpetual license from SSC. SSC also operates a chain of furniture stores under the name "Value City Furniture." We have also registered in the U.S. Patent and Trademark Office various trademarks used in our marketing program.

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Through the acquisition of Shonac, we registered in the U.S. Patent and Trademark Office a number of trademarks and service marks, including: DSW; DSW Shoe Warehouse; Coach and Four; Crown Shoes; Reward Your Style; Flites; Jonathan Victor; Kristi G; Lakota Trail; Landmarks; Sandler; Shoes by Kari; and Sylvia Cristie.

Filene's has an exclusive, perpetual, world-wide, royalty-free license to use the name Filene's Basement and Filene's Basement of Boston trademark and service mark registrations as well as certain other tradenames. Filene's Basement's exclusive licensee status with respect to these registered marks has been recorded with the United States Patent and Trademark Office and relevant state offices.

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ITEM 2. PROPERTIES.

Set forth in the following table are the locations of stores operated by the Company as of February 3, 2001:
\begin{tabular}{lr} 
Value City & DSW \\
Department & Shoe
\end{tabular}
Stores Warehouse

\section*{Filene's}
\begin{tabular}{lccc} 
Arizona & - & 1 \\
California & - & 3 \\
Colorado & - & 2 \\
Delaware & 3 & - \\
Florida & - & 4 \\
Georgia & 4 & 2 \\
Illinois & 16 & 6 \\
Indiana & 7 & 2 \\
Kansas & - & 2 & - \\
Kentucky & 4 & - \\
Maryland & 7 & - \\
Massachusetts & - & 3 \\
Michigan & 9 & 4 & - \\
Minnesota & - & 2 & - \\
Missouri & 9 & - & - \\
New Hampshire & - & - \\
\hline
\end{tabular}
\begin{tabular}{lrrr} 
New Jersey & 7 & 2 & - \\
New York & - & 10 & 4 \\
North Carolina & 1 & 1 & - \\
Ohio & 23 & 7 & 1 \\
Oklahoma & - & 1 & - \\
Pennsylvania & 19 & 5 & - \\
Tennessee & 1 & 2 & - \\
Texas & - & 9 & - \\
Virginia & 4 & 4 & - \\
Washington D.C. & 1 & - & 3 \\
West Virginia & 4 & - & - \\
Wisconsin & - & 1 & - \\
& --- & -- & -- \\
& 119 & 78 & 19
\end{tabular}

\begin{abstract}
We maintain buying offices in Columbus, Ohio; Boston, Massachusetts; and Los Angeles, California. We operate 11 warehouse/distribution complexes located in Columbus, Ohio, a distribution facility in St. Louis, Missouri and a distribution facility in Auburn, Massachusetts. In addition, to expedite the flow of merchandise to certain clusters of stores, we use third party processors located in New Jersey, Chicago and Detroit. Our executive offices occupy approximately 45,000 square feet in a building which
\end{abstract}

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includes a store and also serves as one of our apparel distribution centers. Shonac occupies approximately 70,000 square feet in a building which also serves as the shoe division's distribution center.

The stores and all of the warehouse, buying and executive office facilities are leased or subleased except for one owned shoe store location. As of February 3, 2001 we leased or subleased 22 stores and 3 warehouse facilities from SSC or entities affiliated with SSC. The remaining stores and warehouses are leased from unrelated entities. Most of the store leases provide for an annual rent based upon a percentage of gross sales, with a specified minimum rent.

Our office, warehouse and distribution facilities for our department store business are adequate for our current needs and we believe that such facilities, with certain modifications and additional equipment will be adequate for our foreseeable future demands.

To support the planned growth of our DSW shoe warehouse business, we have consolidated and relocated the related back office and distribution operations of our shoe business to a new 625,000 square foot facility located in Columbus, Ohio. We recently entered into a 15 year lease with 3 five-year option periods. The lease is with an affiliate of \(S S C\) and is at current market rate rents.

ITEM 3. LEGAL PROCEEDINGS.

We are involved in various legal proceedings that are incidental to the conduct of our business. In the opinion of management, the amount of any liability with respect to these proceedings individually or in the aggregate, will not be material.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

Not applicable.

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\section*{PART II}

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS .

The following table sets forth the high and low sales prices of the common Shares as reported on the NYSE Composite Tape during the periods indicated. As of April 25, 2001, there were 540 shareholders of record.


We have paid no dividends and presently anticipate that all of our future earnings will be retained for development of our businesses and we do not anticipate paying cash dividends on our common shares during fiscal 2001. The payment of any future dividends will be at the discretion of our board of directors and will depend upon, among other things, future earnings, operations, capital requirements, our general financial condition and general business conditions. The payment of dividends under our long-term credit facility is restricted to the greater of \(\$ 5.0\) million or \(10 \%\) of consolidated net income.

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ITEM 6. SELECTED FINANCIAL DATA.
(dollars in thousands, except per share and per square foot amounts)

The following table sets forth for the periods indicated selected financial data included in our consolidated financial statements and our underlying books and records. The 12 month period ended January 30,1999 is presented for comparative purposes.
For the Fiscal


Fear Ended
(1) Fiscal 2000 and 1996 include 53 weeks; all other years contain 52 weeks. The six month period includes 26 weeks.
(2) The operations of Shonac and Valley Fair are included from the date of acquisition, May 3, 1998.
(3) Excludes sales of licensed departments. Prior to fiscal 1998, sales from our toys and sporting goods departments were included in Net Sales. At the start of fiscal 1998 these departments became licensed departments operated by VCM, Ltd., a \(50 / 50\) joint venture with Mazel Stores, Inc.
(4) Includes all stores operating at the end of the fiscal year. Years prior to 1998 exclude the apparel, domestic and housewares departments operated by us in two affiliated department stores which were acquired effective May 3, 1998.
(5) Excludes licensed departments and stores not operated during the entire fiscal period.
(6) Comparable Store Sales Change excludes licensed departments. A store is considered to be comparable in its second full fiscal year of operation. For fiscal years 2000 and 1996, comparable store sales are computed using like 52 -week periods.
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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

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RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, the percentage relationships to net sales of the listed items included in our Consolidated Statements of Operations, except for the 12 month period ended January 30, 1999, which is presented here for comparative purposes.
\begin{tabular}{|c|c|c|c|}
\hline & For the Year Ended 2/3/01 53 Weeks & \begin{tabular}{l}
For the Year \\
Ended \\
1/29/00 \\
52 Weeks
\end{tabular} & ```
For the 12 Months
        Ended
    1/30/99
    52 Weeks
``` \\
\hline Net sales, excluding sales licensed departments & 100.0\% & 100.0\% & 100.0\% \\
\hline Cost of sales & (67.5) & (62.2) & ( 62.2) \\
\hline Gross profit & 32.5 & 37.8 & 37.8 \\
\hline Selling, general and administrative expenses & (39.3) & (34.7) & (35.2) \\
\hline License fees from affiliates and other operating income & 0.7 & 0.8 & 1.2 \\
\hline Operating (loss) profit & (6.1) & 3.9 & 3.8 \\
\hline Gain on disposal of assets & - & - & - \\
\hline Interest expense, net & (1.3) & (0.6) & (0.8) \\
\hline Amortization of excess net assets over cost & - & - & - \\
\hline Equity in (loss) income of joint venture & (0.1) & 0.1 & - \\
\hline (Loss) income before income taxes & (7.5) & 3.4 & 3.0 \\
\hline Benefit (provision) for income taxes & 2.9 & (1.4) & (1.2) \\
\hline Net (loss) income & (4.6) \% & \(2.0 \%\) & \(1.8 \%\) \\
\hline
\end{tabular}

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FISCAL YEAR ENDED FEBRUARY 3, 2001 COMPARED TO FISCAL YEAR ENDED JANUARY 29, 2000

Our net sales increased \(\$ 542.8\) million, or \(32.5 \%\) from \(\$ 1,670.2\) million to \(\$ 2,213.0\) million. Fiscal \(2000 ' s\) sales included \(\$ 249.1\) million net owned sales of the Filene's stores acquired effective March 17, 2000. Comparable store sales decreased 1.1\%. Net sales for the department stores ("Value City") increased \(\$ 130.3\) million, or \(9.2 \%\) from \(\$ 1,423.6\) million to \(\$ 1,553.9\) million. Value City's comparable store sales decreased \(4.3 \%\) or \(\$ 60.7\) million. Non-apparel sales increased 7.2\% and apparel sales increased 6.4\%. On a comparable store basis, apparel and non-apparel sales decreased 5.1\% and 5.4\%, respectively. DSW Shoe Warehouse achieved sales of \(\$ 410.0\) million with a 19.1\% comparable stores sales increase.

Gross profit increased \(\$ 89.1\) million from \(\$ 631.0\) million to \(\$ 720.1\) million, and decreased to \(32.5 \%\) as a percentage of net sales, compared to \(37.8 \%\) as a percentage of net sales in the prior year. The decrease in the gross margin percentage is due primarily to a \(\$ 105.4\) million charge for the realignment of excess inventory quantities.

Selling, general and administrative expenses ("SG\&A") increased \$290.7 million from \(\$ 579.5\) million to \(\$ 870.2\) million, and increased as a percentage of net sales from \(34.7 \%\) to \(39.3 \%\), an increase of \(4.6 \%\). New DSW and Value City stores accounted for \(\$ 102.5\) million of the \(S G \& A\) increase; the Filene's stores added \(\$ 84.8\) million. Comparable store \(S G \& A\) increased \(\$ 37.0\) million, primarily in the areas of payroll, benefits and occupancy costs. Distribution and transportation costs were up \(\$ 41.1\) million. Overhead increased \(\$ 14.1\) million to support expansion of our shoe business and the relocation of its distribution complex. SG\&A also includes \(\$ 4.6\) million of non-recurring severance and asset impairment charges. All other expenses as a group were up approximately \(\$ 6.6\) million.

Based upon our experience, we estimate the average cost of opening a new department store to range from approximately \(\$ 4.5\) million to \(\$ 6.5\) million and the cost of opening a new shoe store to range from approximately \(\$ 1.0\) million to \(\$ 2.0\) million including leasehold improvements, fixtures, inventory, pre-opening expense and other costs. Similar costs for a Filene's store are in the \(\$ 2.5\) million to \(\$ 3.5\) million range. Preparations for opening a department store generally take between 8 and 12 weeks and preparations for a shoe store or a Filene's store generally take 8 to 10 weeks. Pre-opening costs are expensed as incurred. It has been our experience that new stores generally achieve profitability and contribute to net income after the first full year of operations. Twenty-three department stores opened less than 12 months as of the beginning of fiscal 2000 had a pre-tax net operating loss of \(\$ 22.8\) million, including \(\$ 4.5\) million of pre-opening expense amortization. Ten department stores opened less than 12 months during fiscal 1999 had pre-tax operating losses of \(\$ 1.6\) million in 1999 , including \(\$ 3.8\) million of pre-opening expense. Twenty DSW stores opened less than 12 months in fiscal 2000 had a pre-tax net operating loss of \(\$ 6.5\) million, including \(\$ 4.6\) million of pre-opening expenses. Twenty-two DSW stores opened less than 12 months during fiscal 1999 had a

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pre-tax net operating loss of \(\$ 3.7\) million after recognizing \(\$ 3.3\) million of pre-opening expenses.

License fees from affiliates increased \(\$ 2.9\) million, or \(34.0 \%\) from \(\$ 8.5\) million to \(\$ 11.3\) million, and remained at \(0.5 \%\) as a percentage of net sales.

Other operating income decreased \(\$ 2.4\) million, or \(42.0 \%\) from \(\$ 5.6\) million to \(\$ 3.3\) million and decreased as a percentage of net sales from \(0.34 \%\) to \(0.15 \%\).

Operating (loss) profit decreased \(\$ 201.2\) million from \(\$ 65.6\) million to a loss of \(\$ 135.6\) million, and decreased as a percentage of net sales from \(3.9 \%\) to a \(6.1 \%\) loss as a result of the above factors.

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Interest expense, net of interest income, increased from \(\$ 10.7\) million to \(\$ 30.5\) million due to increased borrowing.

Equity in income (loss) of joint venture decreased \(\$ 2.7\) million from income of \(\$ 1.3\) million to a loss of \(\$ 1.3\) million due primarily to markdowns taken to liquidate inventory.

Income (loss) before provision for income taxes decreased \(\$ 223.8\) million from income of \(\$ 56.4\) million to a loss of \(\$ 167.4\) million, and decreased as a percentage of sales from \(3.4 \%\) to a \(7.5 \%\) loss as a result of the above factors.

FISCAL YEAR ENDED JANUARY 29, 2000 COMPARED TO THE TWELVE MONTH PERIOD ENDED JANUARY 30, 1999

Our net sales increased \(\$ 306.2\) million, or \(22.4 \%\) from \(\$ 1,364.0\) million to \(\$ 1,670.2\) million. Comparable store sales increased \(7.2 \%\). Net sales for the department stores increased \(\$ 148.3 \mathrm{million}\), or \(13.5 \%\) from \(\$ 1,106.8 \mathrm{million}\) to \(\$ 1,255.1\) million. Value City's comparable store sales increased \(6.5 \%\) or \(\$ 69.7\) million. The shoe departments in Value City's stores contributed net sales of \(\$ 168.5\) million. Non-apparel sales increased 9.0\% and apparel sales increased \(15.0 \%\). On a comparable store basis, apparel and non-apparel sales increased \(7.9 \%\) and \(2.1 \%\), respectively. DSW achieved sales of \(\$ 246.6\) million with a \(19.5 \%\) comparable stores sales increase.

Gross profit increased \(\$ 115.9\) million from \(\$ 515.1\) million to \(\$ 631.0\) million, and remained at \(37.8 \%\) as a percentage of net sales.

SG\&A increased \(\$ 98.9\) million from \(\$ 480.6\) million to \(\$ 579.5\) million, but decreased as a percentage of net sales from \(35.2 \%\) to \(34.7 \%\) a reduction of \(0.5 \%\), due primarily to the leveraging effect of higher sales volume partially offset by increased pre-opening costs in fiscal 1999 of approximately \(\$ 7.6\) million.

Ten department stores opened less than 12 months as of the beginning of fiscal 1999 had a pre-tax net operating loss of \(\$ 1.6\) million, including \(\$ 3.8\) million of pre-opening expense amortization. Four department stores opened less than 12 months during fiscal 1998 had pre-tax operating losses of \(\$ 2.0\) million in 1998, including \(\$ 1.5\) million of pre-opening expense. 22 DSW stores opened less than 12 months in fiscal 1999 had a pre-tax net operating loss of \(\$ 3.7\) million, including \(\$ 3.3\) million of pre-opening expenses. 12 DSW stores opened less than 12 months during fiscal 1998 had a pre-tax net operating loss of \(\$ 0.4\) million after recognizing \(\$ 0.9\) million of pre-opening expenses.

License fees from affiliates decreased \(\$ 3.5\) million, or \(29.2 \%\) from \(\$ 12.0\) million to \(\$ 8.5\) million, and decreased as a percentage of net sales from \(0.9 \%\) to

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\(0.5 \%\). The decrease is attributable to the consolidation of Shonac, which was previously treated as a licensee.

Other operating income increased \(\$ 0.9\) million, or \(18.1 \%\) from \(\$ 4.8\) million to \(\$ 5.6\) million and remained at \(0.3 \%\) as a percentage of net sales.

Operating profit increased \(\$ 14.4\) million from \(\$ 51.2\) million to \(\$ 65.6\) million, and increased as a percentage of net sales from 3.8\% to 3.9\% as a result of the above factors.

Interest expense, net of interest income, increased from \(\$ 10.5\) million to \(\$ 10.7\) million.

Equity in income of joint venture increased \(\$ 1.8\) million from a loss of \(\$ 0.5\) million to income of \(\$ 1.3\) million.

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Income before provision for income taxes increased \(\$ 16.1\) million from \(\$ 40.3\) million to \(\$ 56.4\) million, and increased as a percentage of sales from \(3.0 \%\) to \(3.4 \%\) as a result of the above factors.

SEASONALITY

Our business is affected by the pattern of seasonality common to most retail businesses. Historically, the majority of our sales and operating profit have been generated during the back-to-school and Christmas selling seasons.

\section*{FISCAL YEAR}

In June 1998, we decided to change our fiscal year to a \(52 / 53\) week year that ends on the Saturday nearest to January 31. This change was made to reflect the reporting period common to most retailers. Fiscal 2000 contained 53 weeks.

INCOME TAXES

The effective tax rate for fiscal 2000 was \(39.2 \%\) versus \(40.7 \%\) for fiscal 1999.

The effective tax rate for fiscal 2001 is expected to be approximately \(41.5 \%\) due primarily to the effect of non-deductible goodwill amortization related to the Shonac acquisition.

ADOPTION OF ACCOUNTING STANDARDS

The Financial Accounting Standards Board (FASB) periodically issues Statements of Financial Accounting Standards ("SFAS"), some of which require implementation by a date falling within or after the close of our fiscal year.

Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, is effective for all fiscal years beginning after June 15, 2000. SFAS 133, as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. Under SFAS 133, certain contracts that were not formerly considered derivatives may now meet the definition of a derivative. The Company will adopt SFAS 133 effective February 4, 2001. Management does not expect the adoption of SFAS 133 to have a significant impact on the financial position, results of operations, or cash flows of the Company.

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The results of operations and financial condition are presented based upon historical cost. While it is difficult to accurately measure the impact of inflation because of the nature of the estimates required, management believes that the effect of inflation, if any, on the results of operations and financial condition has been minor.

\section*{LIQUIDITY AND CAPITAL RESOURCES}

Net working capital was \(\$ 211.4\) million and \(\$ 205.0\) million at February 3, 2001 and January 29, 2000, respectively. Current ratios at those dates were 1.7 and 1.8 , respectively.

Net cash used in operating activities totaled \(\$ 114.7\) million in fiscal 2000. Net cash provided by operating activities was \(\$ 27.5\) million, \(\$ 93.2\) million and \(\$ 43.3\) million for the fiscal year 1999, the Transition Period 1998 and fiscal 1998, respectively. Net loss, adjusted for depreciation and amortization, used \(\$ 54.3\) million of operating cash flow for the fiscal year 2000. This was reduced by \(\$ 54.1\) million representing a decrease in inventories and an increase in accounts payable. Increases in accounts receivable, deferred income taxes and prepaid expenses and other assets used \(\$ 89.4\) million. Other changes in working capital assets and liabilities used \(\$ 25.1\) million.

During the twelve months ended January 29, 2000, net income adjusted for depreciation and amortization, provided \(\$ 67.7\) million of operating cash flow. This was decreased by \(\$ 67.0\) million representing an increase in inventories net of a decrease in accounts payable. Other changes in working capital assets and liabilities provided \(\$ 26.8\) million.

Net cash used for investing activities totaled \$70.1 million, \$49.7 million, \(\$ 18.2\) million and \(\$ 127.5\) million for fiscal years 2000, 1999, Transition 1998 and fiscal 1998, respectively.

Net cash used for capital expenditures was \(\$ 70.2\) million, \(\$ 37.3\) million \(\$ 17.3\) million and \(\$ 27.2\) million for fiscal years 2000, 1999, Transition 1998 and fiscal 1998, respectively. During fiscal 2000, capital expenditures included \(\$ 30.5\) million for new stores, \(\$ 10.8\) million for improvements in existing stores, \(\$ 16.7\) million for relocation of office, warehousing and operations of our shoe business, \(\$ 5.9\) million for MIS equipment upgrades and new systems. All other capital expenditures aggregated \(\$ 6.3\) million.

At February 3, 2001, we had a \(\$ 300\) million Amended and Restated Credit Agreement (Credit Agreement), dated as of March 15, 2000. The Credit Agreement, which expires on March 15, 2003, provides for revolving and overnight loans and issuance of letters of credit. Outstanding advances are secured by a lien on assets and are subject to a monthly borrowing base of eligible inventories and receivables, as defined. Terms of the Credit Agreement require compliance with certain restrictive covenants, including limitations on dividends, the incurrence of additional debt and financial ratio tests. Additionally, the Company has provided an unconditional guarantee of \(50 \%\) of amounts outstanding on VCM's \(\$ 25.0\) million revolving line of credit. At February 3, 2001, \(\$ 77.7\) miliion was available under the Credit Agreement. Borrowings aggregated \(\$ 200.0\) million, plus \(\$ 16.0\) million of letters of credit were issued and outstanding and the VCM loan guarantee totaled \(\$ 6.2\) million. The Credit Agreement provides for various borrowing rates, currently equal to 275 basis points over LIBOR. The LIBOR rate

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on \(\$ 40.0\) million has been locked in at a fixed annual rate of \(5.895 \%\) through May 2001 under a swap agreement. In addition, the LIBOR rate on \(\$ 35\) million has been locked in at a fixed annual rate of \(6.99 \%\) through April 2002 under a swap agreement.

To supplement operating cash requirements the Company has a \(\$ 50.0\) million subordinated secured credit facility with SSC. Outstanding advances under the agreement are subordinated to the bank credit facility and are subject to a junior lien on assets securing the bank credit facility. At February 3, 2001, \(\$ 20.0\) million was outstanding. The interest rate and terms of the \(\$ 50.0\) million facility are generally the same as the Credit Agreement.

The Company entered into a \(\$ 75.0\) million Senior Subordinated Convertible Loan Agreement (Senior Facility), dated as of March 15, 2000. The Senior Facility bears interest at various rates, currently equal to 250 basis points over LIBOR. The interest rate increases an additional 50 basis points every 90 days after the first anniversary date. The Senior Facility is due in September 2003. In December 2000, pursuant to terms of the Senior Facility, SSC purchased the outstanding balance under the same continuing terms. The terms provide that if prior to March 17, 2001, the balance outstanding thereunder is not repaid from the proceeds of an equity offering or other subordinated debt acceptable to lenders under the Credit Agreement, then after that date SSC, as the lender, has the right to convert the debt into our common stock at a price equal to \(95 \%\) of the 20 -day average of high and low sales prices reported on the New York Stock Exchange at the time of conversion. As of March 17, 2001, the Senior Facility was not repaid. We paid SSC a one time fee of 200 basis points, or \$1.5 million, at the initial closing in consideration for entering into a Put Agreement associated with the Senior Facility.

Although we believe that cash generated by operations, along with the available proceeds from the Credit Agreement, SSC subordinated secured credit facility and other sources of financing will be sufficient to meet our obligations for working capital, capital expenditures, and debt service requirements there is no assurance that we will be able to meet our projections. Further, there is no assurance that extended financing will be available to us in the future if we fail to meet our projections.

Our sales results in the first two fiscal months of 2001 were below plan, we believe principally as a result of severe weather in many of our markets. This condition, along with the effect of increased heating and fuel prices affected the retail industry in general. Achievement of expected cash flows from operations and compliance with our Credit Agreement covenants (see Note 5 to the Consolidated Financial Statements) are dependent upon a number of factors, including the attainment of sales, gross profit, expense levels, vendor relations, and flow of merchandise that are consistent with our financial projections, particularly for the balance of the Spring season.

A recent discussion with a major factor indicated they intend to reduce our future availability of credit and that we need to strengthen our liquidity and increase our credit availability from other sources.

\section*{ACQUISITION}

On March 17, 2000, we, through our wholly-owned subsidiary, Base Acquisition Corp, completed the acquisition of substantially all of the assets and assumed certain liabilities of Filene's Basement Corp., a Massachusetts

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corporation, and Filene's Basement Inc., a wholly owned subsidiary of Filene's Basement Corp. pursuant to the closing of the asset purchase agreement, dated February 2, 2000.

The purchase price included cash of \$3.5 million paid at closing, \$1.2 million to be paid over a period not to exceed three years, 403,208 shares of our common stock with an agreed value of \(\$ 5.5\) million and the assumption of specified liabilities. The assumed liabilities included the payment of amounts outstanding under Filene's debtor-in-possession financing facility of approximately \(\$ 22.5\) million and certain trade payable and other obligations which will be paid in the ordinary course. Allocation of the purchase price has been determined based on fair market valuation of the net assets acquired subject to resolution of several outstanding matters.

The acquisition was funded by cash from operations and a portion of the proceeds from the Credit Agreement.

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\section*{RISK FACTORS AND SAFE HARBOR STATEMENT}

We caution that any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this Report, other filings with the Securities and Exchange Commission or made by our management involve risks and uncertainties, and are subject to change based on various important factors. The following factors, among others, in some cases have affected and in the future could affect our financial performance and actual results and could cause actual results for 2001 and beyond to differ materially from those expressed or implied in any such forward-looking statements: decline in demand for our merchandise, the ability to repay the \(\$ 75.0\) million Senior Facility through an equity offering or refinancing, our ability to attain our fiscal 2001 business plan, expected cash flows from operations, vendor and their factor relations, flow of merchandise, compliance with the credit agreement, our ability to strengthen our liquidity and increase our credit availability, the availability of desirable store locations on suitable terms, changes in consumer spending patterns, consumer preferences and overall economic conditions, the impact of competition and pricing, changes in weather patterns, changes in existing or potential duties, tariffs or quotas, paper and printing costs, and the ability to hire and train associates.

Historically, our operations have been seasonal, with a disproportionate amount of sales and a majority of net income occurring in the back-to-school and Christmas selling seasons. As a result of this seasonality, any factors negatively affecting us during this period, including adverse weather, the timing and level of markdowns or unfavorable economic conditions, could have a material adverse effect on our financial condition and results of operations for the entire year.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We are exposed to market risk from changes in interest rates which may adversely affect our financial position, results of operations and cash flows. In seeking to minimize the risks from interest rate fluctuations, we manage exposures through our regular operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. We do not use financial instruments for trading or other speculative purposes and are not party to any leveraged financial instruments.

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We are exposed to interest rate risk primarily through our borrowings under our revolving credit facility. At February 3, 2001, direct borrowings aggregated \(\$ 200.0\) million. The facility, as amended and restated effective March 17, 2000, permits debt commitments up to \(\$ 300.0\) million, has a March 15, 2003 maturity date and generally bears interest at a floating rate of LIBOR plus \(2.0 \%\). We have swap agreements to help manage the exposure to interest rate movements and reduce borrowing costs. As of February 3, 2001 the interest rate on \(\$ 40.0\) million has been locked in at a fixed rate of \(7.395 \%\) until May 2001 and has a fair market value of \(\$ 402,000\). After January 29,2000 the interest rate on an additional \(\$ 35.0\) million was locked in at a fixed rate of \(8.99 \%\) until April 2003.

At February 3, 2001, we performed a sensitivity analysis assuming an average outstanding principal amount of \(\$ 247.6\) million subject to variable interest rates. A 10\% increase in LIBOR would result in approximately \(\$ 1.0\) million of additional interest expense annually.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Our financial statements and financial statement schedule and the Independent Auditors' Report thereon are filed pursuant to this Item 8 and are included in this report beginning on page \(\mathrm{F}-1\).

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

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PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

The members of the Board of Directors (the "Board") of the Company are elected at the Annual Meeting. The number of members of the Board has been fixed at twelve by action of the Board pursuant to the Code of Regulations (By-laws) of the Company. Board members serve until the annual meeting following their election or until their successors are duly elected and qualified.

The following table sets forth certain information with respect to each nominee.
NAME
Jay L. Schottenstein

Martin P. Doolan

George Kolber

Ari Deshe

Jon P. Diamond 1992. (1)

PRINCIPAL OCCUPATION

Chairman of the Company, American Eagle Outfitters, Inc. and SS Chief Executive Officer of the Company from April 1991 to July to December 2000. Mr. Schottenstein served as Vice Chairman of March 1992 and a director of SSC since 1982. He served SSC as Furniture Division from 1985 through June 1993 and in various capacities since 1976. (1)

Vice Chairman of the Company since July 1999 and President and of the Company from July 1997 to July 1999. Mr. Doolan founded in 1982, a firm which specializes in providing CEO management performing earnings, and served as its Chairman and Chief Exec Doolan has over 25 years experience as a corporate turnaround provided extensive CEO management and advisory services to sev firms including those owned by First Chicago Venture Capital, Partners, Clayton Dubilier \& Rice, Weston Presidio Capital, RFE Security Pacific Venture Capital, Bank One Venture Partners and

Vice Chairman and Chief Executive Officer of the Company since that time, he served as Chief Operating Officer and Vice Chairm Directors of American Eagle Outfitters, Inc. From December 199 served as Chief Operating Officer of American Eagle Outfitters, American Eagle Outfitters, Inc., he served as Vice President of Vice President, Administration of the Company from 1990 to 1993 Mr. Kolber served as Vice President and Chief Financial Office R\&S Strauss Associates. He has also served as Chairman of the Penn Jersey Auto Stores and on the Board of Directors of Wiebol

Chairman and Chief Executive Officer since 1996 and President Officer from 1993 to 1996 of Safe Auto Insurance Company, a pro insurance company. Prior to that, Mr. Deshe served as President Agency from 1992 to 1993 and President of Employee Benefit Syst

President and Chief Operating Officer since 1996 and Executive Chief Operating Officer from 1993 to 1996 of Safe Auto Insuran served as Vice President of SSC from March 1987 to March 1993 various management positions since 1983. (1)

Managing Director of Natural Forms Limited since 1995 and Presi Consultants, Inc., formerly Venture Horizons, Inc., since 1980 Gurian served as Board member and Senior Vice President - Gener at Lazarus Department Stores.

President of Yeshiva University, New York, New York, since 1976 Director of the Company and SSC since April 1992. She has serve Board member for a variety of charitable and community organiza

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}

Robert L. Shook

Henry L. Aaron
past five years.

Author of business-related books since 1978.

Director of the Company since February 2000. He presently serve President of the Atlanta National League Baseball Club, Inc. an Business Development for the CNN Airport Network, along with a business interests.
(1) SSC is a controlling shareholder of the Company. For information with respect to the beneficial ownership of the voting stock of SSC by nominees for election to the Board of the Company and beneficial ownership of common Shares of the Company by such persons and officers of the Company, see "Security Ownership of Certain Beneficial Owners and Management." Geraldine Schottenstein is the mother of Jay L. Schottenstein, and the mother-in-law of Ari Deshe and Jon P. Diamond.

Jay L. Schottenstein, George Kolber and Martin Doolan are directors of American Eagle Outfitters, Inc., which is a company with a class of securities registered pursuant to Section 12 of the Securities Exchange Act of 1934.

\section*{INFORMATION CONCERNING BOARD OF DIRECTORS}

During the fiscal year ended February 3, 2001, the Board met four
times.

The Board has standing Audit and Stock Option Committees.

The members of the Audit Committee are Richard Gurian, Dr. Norman Lamm and Robert L. Shook. Its function is to recommend to the Board a firm of accountants to serve as the Company's auditors and to review with the independent auditors and the appropriate corporate officers matters relating to corporate financial reporting and accounting procedures and policies, adequacy of financial, accounting and operating controls, and the scope of the audit. The Audit Committee met eight times in fiscal 2000. All three members participated in all the meetings.

The members of the Stock Option Committee are Richard Gurian, Dr. Norman Lamm and Robert L. Shook. Its function is to recommend to the Board the number and terms of any stock options to be granted under the Company's stock option plan. The Committee also administers the Company's Incentive Compensation Plan and the 2000 Stock Incentive Plan. The committee met once during fiscal 2000. Dr. Lamm was not available to participate.

Directors who are not employees are paid \(\$ 2,000\) for each Board and Committee meeting attended, with a minimum annual compensation of \(\$ 8,000\), and are automatically granted options each quarter to purchase 1,000 Common Shares of the Company pursuant to the Non-employee Director Stock Option Plan. Directors who are also employees of the Company do not receive additional compensation for serving as directors.

\section*{EXECUTIVE OFFICERS}

The following persons are executive officers of the Company. For information regarding executive officers who are also directors, see the preceding table. The officers of the Company are elected annually by the Board and serve at the pleasure of the Board.

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}

Lynn E. Lambrecht, age 43, joined the Company in August 1997 as Vice President - Human Resources. Prior to that, Ms. Lambrecht served as Vice President of Human Resources at Kohl's Corporation from 1992 to 1997 and previously was with the May Company in a senior Human Resource position.

James A. McGrady, age 50, joined the Company in July 2000 as Chief Financial Officer and Treasurer. Prior to that time, he served as Vice President and Treasurer of Consolidated Stores Corp. beginning in 1986. From 1979 through 1986, Mr. McGrady practiced public accounting with KMG Main Hurdman.

Chris Zender, age 37, joined the Company in August 1997 as a Regional Manager. In February 1998 he was promoted to Vice President of Store Operations and in May 2000 was promoted to Chief Operating Officer Home Office/Distribution Centers. Prior to that, Mr. Zender served as Vice President of Store Operations at C. R. Anthony's from 1994 to 1997 and held various other positions from 1982 to 1994 at C. R. Anthony's.

Alan Schlesinger, age 58, joined the Company in June 2000 as President and Chief Executive Officer of Filene's Basement. In October 2000 Mr . Schlesinger became President and Chief Merchandising Officer of the Company. Mr. Schlesinger has more than 35 years of experience as a retail merchant. From 1994 to June 2000 he served as Chairman of the Board of Lamonts Apparel, Inc. Prior to that, Mr. Schlesinger was with May Company as Senior Vice President of Famous Barr in St. Louis and Robinson May in California. In the late 1980's, he was with Ross Stores as Executive Vice president of Merchandising and Marketing.

COMPLIANCE WITH SECTION 16(A) OF THE SECURITIES EXCHANGE ACT OF 1934

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's executive officers, directors and persons who are beneficial owners of more than ten percent of the Company's Common Stock ("reporting persons") to file reports of ownership and changes in ownership with the Securities and Exchange Commission. Reporting persons are required by Securities and Exchange Commission regulations to furnish the Company with copies of all Section \(16(a)\) forms filed by them. Based on its review of the copies of Section \(16(a)\) forms received by it, the Company believes that, during fiscal year 2000, all filing requirements applicable to reporting persons were complied with except for one filing for Mr. Jay L. Schottenstein.

ITEM 11. EXECUTIVE OFFICER COMPENSATION.

\section*{Executive Officer Compensation}

The following table sets forth certain information regarding compensation paid during each of the Company's last three full fiscal years, and the transition period, to the Company's Chief Executive Officer(s) and to each of the Company's four most highly compensated executive officers serving at the end of the current fiscal year.
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & & & & LONG TERM & NSATION \\
\hline & \multicolumn{3}{|r|}{ANNUAL COMPENSATION} & \multicolumn{2}{|l|}{RESTRICTED} \\
\hline NAME AND & FISCAL & SALARY (2) & BONUS & AWARDS (3) & OPTIONS / \\
\hline PRINCIPAL POSITION & YEAR (1) & \$ & \$ & \$ & SARS (\#) \\
\hline \multirow[t]{4}{*}{Jay L. Schottenstein Chairman} & 2000 & \$250,000 & None & None & None \\
\hline & 1999 & \$250,000 & None & None & None \\
\hline & 1998 T & \$135,340 & None & None & None \\
\hline & 1998 & \$250,000 & None & None & None \\
\hline \multirow[t]{4}{*}{```
George Kolber
Vice Chairman and
Chief Executive Officer
```} & 2000 & \$115, 816 & None & \$3,450, 000 & 500,000 \\
\hline & 1999 & None & None & None & None \\
\hline & 1998 T & None & None & None & None \\
\hline & 1998 & None & None & None & None \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Michael J. Tanner (5) \\
Former President and Chief Operating Officer
\end{tabular}} & 2000 & \$436,451 & None & None & None \\
\hline & 1999 & \$445,833 & \$400, 000 & None & 50,000 \\
\hline & 1998 T & \$200,000 & \$249,167 & None & None \\
\hline & 1998 & \$383,333 & \$35,000 & \$117,188 & 50,000 \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Alan R. Schlesinger \\
President and \\
Chief Operating Officer
\end{tabular}} & 2000 & \$753,216 & None & \$1,725,000 & 250,000 \\
\hline & 1999 & None & None & None & None \\
\hline & 1998 T & None & None & None & None \\
\hline & 1998 & None & None & None & None \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Louis S. Virag (6) \\
Former Executive Vice President and General Merchandise Manager
\end{tabular}} & 2000 & \$392,675 & None & None & None \\
\hline & 1999 & \$450, 000 & \$305,000 & None & None \\
\hline & 1998 T & \$225,000 & \$275,000 & None & None \\
\hline & 1998 & \$450,000 & None & None & None \\
\hline \multirow[t]{4}{*}{```
James A. McGrady (7)
Chief Financial Officer,
Treasurer and Secretary
```} & 2000 & \$155,769 & None & None & 30,000 \\
\hline & 1999 & None & None & None & None \\
\hline & 1998 T & None & None & None & None \\
\hline & 1998 & None & None & None & None \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Chris Zender \\
Chief Operating Officer \\
Home Office/
\end{tabular}} & 2000 & \$296,987 & None & None & 20,000 \\
\hline & 1999 & \$212,500 & \$113,800 & None & None \\
\hline & 1998 T & \$88,333 & \$67,830 & None & None \\
\hline Distribution Centers & 1998 & \$161,667 & None & None & None \\
\hline
\end{tabular}
(1) 1998 represents the six month transition period of August 2, 1998 through January 30, 1999.
(2) Includes amounts deferred by the executive officer pursuant to the Deferred Compensation Plan established in 1998, SSC's Associate Profit Sharing and 401(k) Plan (the "401(k) Plan"), which was adopted effective as of August 1, 1989, and in which associates of the Company are eligible to participate. The \(401(k)\) Plan is a prototype defined contribution plan that qualifies for favorable tax treatment under Sections \(401(a)\) and \(401(k)\) of the Internal Revenue Code of 1986 , as amended. The \(401(k)\) Plan permits eligible associates of the Company to contribute a percentage of their pre-tax wages to the plan and the Company will match the contributions up to a maximum of \(3 \%\) of covered wages. Effective January 1, 2001 , the Company

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matches up to \(4.5 \%\) of participants' eligible contributions. The Company also may contribute up to an additional \(1.5 \%\) of covered wages as a profit sharing contribution.
(3) The value of the restricted stock is determined by multiplying the total shares held by each named executive by the closing price on the New York Stock Exchange on February 3, 2001.
(4) Represents the following amounts for fiscal \(2000401(k)\) Plan Contributions: Mr. Kolber, \(\$ 3,474 ;\) Mr. Tanner, \(\$ 4,117\); Mr. Virag, \(\$ 3,608 ;\) and Mr. Zender, \(\$ 5,014 ;\) relocations expenses paid by the Company: Mr. Schlesinger, \$57,557; tax reimbursement: Mr. Tanner, \(\$ 8,710, \mathrm{Mr} . \operatorname{Schlesinger,~} \$ 40,747\); Mr. Virag, \(\$ 8,996\), Mr. McGrady, \(\$ 5,094 ;\) and Mr. Zender, \(\$ 2\); auto reimbursement: Mr. Tanner, \(\$ 12,500\); Mr. Virag, \(\$ 12,500, ~ M r . ~ M c G r a d y, ~ \$ 7,500 ; ~ a n d ~ M r . ~ Z e n d e r, ~\) \(\$ 1,073\); the value of company paid life insurance: Mr. Kolber, \(\$ 2,886 ; \mathrm{Mr}\). Schlesinger, \$1,164; Mr. Virag, \$1; Mr. McGrady, \$45; and Mr. Zender, \$45; deferred comp: Mr. McGrady, \$11; and Mr. Zender, \$107; cost of living adjustments: Mr. Schlesinger, \(\$ 185,000\); severance: Mr. Tanner, \(\$ 83,333\); and Mr. Virag, \(\$ 93,750 ; ~ C o b r a: ~ M r . ~ S c h l e s i n g e r, ~ \$ 1,222 ; ~ b e l o w ~ m a r k e t ~ l o a n: ~ M r . ~\) Tanner, \$14,900; debt forgiveness: Mr. Tanner, \$250,000.
(5) Mr. Tanner had entered into an employment agreement with the Company effective October 1, 1999, for a term ending September 30, 2002. The agreement provided for an annual salary of \(\$ 500,000\) and a bonus based upon Board approved, predetermined, performance measures set annually and was terminated by agreement effective October 27, 2000 .
(6) Mr. Virag had entered into an employment agreement with the Company effective July 14, 1997 for a term ending July 13, 2000. The agreement provided for an annual salary of \(\$ 450,000\), a signing bonus of \(\$ 50,000\), a bonus of up to \(50 \%\) of his base salary based upon Board approved, predetermined, performance measures set annually. Mr. Virag's last day of active employment with the Company was November 30, 2000.
(7) Mr. McGrady has entered into an employment agreement with the Company effective June 21, 2000 for a term ending June 21, 2003. The agreement provides for an annual salary of \(\$ 300,000\) and a bonus of at least \(40 \%\) of his base salary based upon Board approved, predetermined, performance measures set annually.

\section*{OPTION/SAR GRANTS IN THE LAST FISCAL YEAR TABLE}

The following table provides certain information on option grants during fiscal year 2000 by the Company to the Chief Executive Officer and each of the Company's other executive officers included in the above compensation table.

(1) All options are exercisable \(20 \%\) per year, beginning on the first anniversary of the original grant date, on a cumulative basis and expire ten years from the original grant date.
(2) Represents the potential realizable value of each grant of options assuming that the market price of the Common Shares appreciates in value from the date of grant to the end of the option term at either a \(5 \%\) or \(10 \%\) annualized rate, based on the difference between the assumed per share value and the per share option exercise price, multiplied by the total number of option shares.

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AGGREGATED OPTION EXERCISES AND FISCAL YEAR-END OPTION VALUE TABLE

Only one of the executive officers named in the Summary Compensation Table exercised options during the 2000 fiscal year. The following table provides certain information on the number and value of stock options held by the executive officers named in the Summary Compensation Table at February 3, 2001.
\begin{tabular}{llll} 
& & VALUE OF UNEXERCISED \\
IN-THE-MONEY
\end{tabular}

Alan R. Schlesinger
Louis S. Virag
James A. McGrady
Chris Zender _-_

\section*{---}
---
---
---
250,000
---
---
---
-
10,000
--
--
--
--
(1) Represents the total gain which would be realized if all in-the-money options held at year end were exercised, determined by multiplying the number of shares underlying the options by the difference between the per share option exercise price and the per share fair market value at year end of \(\$ 6.90\). An option is in-the-money if the fair market value of the underlying shares exceeds the exercise price of the option.

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COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

The Company's Chairman, Jay L. Schottenstein, with the input of its former President, Michael J. Tanner, determined the annual salary of the executive officers of the Company and such determination was not formally considered and ratified by the Board of Directors. Jay L. Schottenstein is also Chairman and Chief Executive Officer of SSC. For information regarding the relationships between the Company and SSC, see "Relationship with SSC and Its Affiliates" below.

The Stock Option Committee administers and grants options under the Company's 1991 Stock Option Plan and administers the Company's Incentive Compensation Plan. The Stock Option Committee consists of Messrs. Gurian, Lamm and Shook. None of the members of the Committee are present or former officers of the Company or are themselves or have affiliates that are parties to agreements with the Company.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

OWNERSHIP OF COMMON SHARES

The following table sets forth, as of April 16, 2001, certain information with regard to the beneficial ownership of the Company's Common Shares by each holder of \(5 \%\) of such shares, each director individually and all executive officers and directors as a group.
Name of
Beneficial Owner

Amount and Nature of
Percent
Beneficial Owner
Beneficial Ownership
(1)

Outstanding Share
\begin{tabular}{lr} 
Henry L. Aaron (1) & 1,000 \\
Ari Deshe (1) (4) (5) (7) & 31,000 \\
Jon P. Diamond (1) (4) (5) & 19,700 \\
Martin Doolan (1) (3) & 320,000 \\
Richard Gurian (1) & 27,300 \\
George Kolber (1) (3) & 750,000 \\
Lynn Lambrecht (1) & 10,000 \\
Dr. Norman Lamm (1) & 28,400 \\
James A. McGrady (1)
\end{tabular}

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Alan R. Schlesinger (1) (3)
50,000
Geraldine Schottenstein (1) (4) (5) (6)
57,000
Jay L. Schottenstein (1) (4) (5) (6)
250,000
Robert L. Shook (1) (7)
39,500
Chris Zender (1)
19,765
All directors and executive officers as a group
(15 persons) (1) (3) (4) (5)
1,629,665
Tweedy, Browne Company LLC (8)
Dimensional Fund Advisors Inc. (9)
Schottenstein Stores Corporation (4)(5)
3,127,139
1,966,300
18,126,266

\footnotetext{
* Represents less than \(1 \%\) of outstanding Common Shares, net of Treasury Shares.
** The total excludes 30,000 shares so the shares jointly reported by Jay Schottenstein and Geraldine Schottenstein are not double counted.
}
(1) Except as otherwise noted, the persons named in this table have sole power to vote and dispose of the shares listed and includes the following number of Common Shares as to which the named person has the right to acquire beneficial ownership upon the exercise of stock options within 60 days of April 16, 2001: Mr. Aaron, 1,000; Mr. Deshe, 18,000; Mr. Diamond, 18, 000; Mr. Doolan, 195,000; Mr. Gurian, 27,000; Mr. Kolber, 200,000; Ms. Lambrecht, 10,000; Dr. Lamm, 26,000; Mrs. Schottenstein, 27,000; Mr. J. Schottenstein, 76,000; Mr. Shook, 27,000; Mr. Zender, 15,000 and all directors and officers as a group, 665,000.
(2) The percent is based upon the \(34,338,212\) Common Shares outstanding, net of Treasury Shares at April 16, 2001.
(3) Includes 75,000 shares for Mr. Doolan, 500,000 shares for Mr. Kolber, 50,000 for Mr. Schlesinger and 625,000 shares for all directors and executive officers as a group, which are owned subject to a risk of forfeiture on termination of employment with vesting over a period of years pursuant to the terms of Restricted Stock Agreements with the Company.
(4) Does not include the \(18,126,266\) Common Shares owned by Schottenstein Stores Corporation ("SSC") of 1800 Moler Road, Columbus, Ohio 43207. Jay L. Schottenstein is the Chairman and Chief Executive Officer of SSC. Jay L. Schottenstein, Geraldine Schottenstein, Ari Deshe and Jon P. Diamond are members of the Board of Directors of SSC. See "Ownership of SSC," below.
(5) Does not include 123,372 shares owned by the Jay and Jean Schottenstein Foundation, 67,944 shares held by the Ann and Ari Deshe Foundation, 67,944 shares held by the Jon and Susan Diamond Family Foundation and 40,740 shares held by the Lori Schottenstein Foundation, all being private charitable foundations, and 1,312,500 Common Shares owned by GB Stores, a Pennsylvania limited partnership. Combined, the shares owned by the foundations and GB Stores represent \(5.0 \%\) of the Company's outstanding Common Shares. SSC owns a \(96 \%\) limited partnership interest in GB Stores and
its corporate general partner is an affiliate of SSC. The sole trustees and officers of the Jay and Jean Schottenstein Foundation are Saul, Geraldine and Jay Schottenstein. The remaining foundations' trustees and officers consist of at least one of the following persons: Geraldine Schottenstein,

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Jay Schottenstein, Jon Diamond and/or Ari Deshe; in conjunction with other Schottenstein family members.
(6) Includes 30,000 shares as to which Geraldine Schottenstein and Jay L. Schottenstein share voting and investment power as trustees of a trust which owns the shares. Geraldine Schottenstein is also a beneficiary of the trust.
(7) Includes 10,000 shares held by Mr. Deshe's minor children. Includes 3,000 shares held by Mr. Shook's spouse and 1,500 shares held by Shook Associates, Inc. of which Mr. Shook is a 50\% shareholder.
(8) Includes 136,400 shares held by TBK, L.P. ("TBK") and 41,300 shares held by Vanderbilt Partners, L.P. ("Vanderbilt"). By reason of their positions as such, the members of Tweedy, Browne Company LLC ("TBC") may be deemed to control TBC and the general partners of TBK and Vanderbilt may be deemed to control TBK and Vanderbilt, respectively. The address for TBC is 52 Vanderbilt Avenue, New York, NY 10017. Based on information contained in a Schedule 13G filed by TBC on February 13, 2001.
(9) Dimensional Fund Advisors Inc. ("Dimensional"), an investment advisor registered under Section 203 of the Investment Advisors Act of 1940, furnishes investment advice to four investment companies registered under the Investment Company Act of 1940 , and serves as investment manager to certain other commingled group trusts and separate accounts. These investment companies, trusts and accounts are the "funds." In its roll as investment adviser or manager, Dimensional possesses voting and/or investment power over the securities of the Issuer described in this schedule that are owned the funds. Dimensional disclaims beneficial ownership of such securities. The address for Dimensional is 1299 Ocean Avenue, 11th Floor, Santa Monica, CA 90401. Based on information contained in a Schedule 13G filed by Dimensional on February 2, 2001.

\section*{OWNERSHIP OF SSC}

The following table indicates the shares of SSC common stock beneficially owned by each nominee for election to the Board of Directors of the Company and by all directors and officers of the Company as a group, as of April 2, 2001:
\begin{tabular}{|c|c|c|}
\hline & SHARES OF SSC COMMON STOCK & \begin{tabular}{l}
PERCENT \\
OF CLASS
\end{tabular} \\
\hline Jay L. Schottenstein (1) & 299.38139 & \(78.4 \%\) \\
\hline Geraldine Schottenstein (2) & 27.41707 & 7. \(2 \%\) \\
\hline Jon P. Diamond (3) & 27.41707 & 7. \(2 \%\) \\
\hline Ari Deshe (4) & 27.41707 & 7. \(2 \%\) \\
\hline Directors and officers as a group & 381.6326 & 100.0\% \\
\hline
\end{tabular}
(1) Represents sole voting and investment power over 299.38139 shares held in irrevocable trusts for family members as to which Jay L. Schottenstein is trustee and as to which shares Mr. Schottenstein may be deemed to be the beneficial owner.
(2) Represents sole voting and investment power over 27.41707 shares held by Geraldine Schottenstein as trustee of an irrevocable trust for family members as to which shares Geraldine Schottenstein may be deemed to be the beneficial owner.
(3) Represents sole voting and investment power over 27.41707 shares held by Susan Schottenstein Diamond, the wife of Jon Diamond, as trustee of an irrevocable trust for family members, as to which shares Mr. Diamond may be deemed to be the beneficial owner.
(4) Represents sole voting and investment power over 27.41707 shares held by Ann Schottenstein Deshe, the wife of Ari Deshe, as trustee of an irrevocable trust for family members, as to which shares Mr. Deshe may be deemed to be the beneficial owner.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

RELATIONSHIP WITH SSC AND ITS AFFILIATES

Prior to the completion of its initial public offering on June 18, 1991, the Company was operated as the Department Store Division of SSC. On that date, SSC transferred substantially all of the net assets of the Division to the Company in exchange for \(22,500,000\) Common Shares of the Company. At April 16, 2001, SSC owned 53.0\% of the Company's outstanding Common Shares. So long as SSC owns more than \(50 \%\) of the Company's voting shares, it will continue to have the power acting alone to approve any action requiring a vote of the majority of the voting shares of the Company and to elect all of the Company's directors. For information with respect to the beneficial ownership of the voting stock of SSC by nominees for election to the Board of the Company and beneficial ownership of Common Shares of the Company by such persons and officers of the Company, see "Security Ownership of Certain Beneficial Owners and Management."

REAL ESTATE LEASES AND SUBLEASES

The Company leases or subleases from SSC or affiliates of SSC twenty-one store locations, three warehouses and a parcel of land. Generally, the agreements require the Company to pay for insurance, taxes, common area
maintenance and other costs associated with the properties on a "triple net" basis for freestanding locations, and on a pro rata share basis for locations that are part of a larger parcel.

SSC leases to the Company five store locations under the terms of a Master Store Lease Agreement. The Master Store Lease, as amended, provides for certain base rentals which approximate \(\$ 2.96\) per square foot. Beginning in fiscal 1997, the Master Store Lease also provides for the payment of percentage rent equal to \(2 \%\) of gross total sales in excess of the base rent. For fiscal 2000, the Company recorded expense to SSC, including contingent rent, of \(\$ 2,225,464\) pursuant to the Master Store Lease.

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SSC subleases to the Company two store locations that are owned by affiliates of SSC under a Master Sublease. The Master Sublease provides for an annual base rent of the greater of \(2 \%\) of gross sales or minimum rent of \(\$ 2.39\) and \(\$ 2.29\) per square foot. For fiscal 2000 the Company recorded expense to SSC, including contingent rent, of \(\$ 675,426\) pursuant to the Master Sublease.

Both the Master Lease and the Master Sublease have a term of five years which began in June 1996, and are renewable thereafter, by individual location, at the option of the Company, for four additional renewal terms of five years each. Each renewal term in the aforementioned leases and subleases will be on the same terms as the initial term, except for rent. The Master store lease and Master Sublease provide for an increase in minimum percentage rent of \(\$ 0.50\) per square foot in each succeeding five-year renewal term. In no event, commencing fiscal 1997, shall total rent be less than \(2 \%\) of total sales.

The Company also leases or subleases four warehouse facilities and a trailer yard from SSC or affiliates of SSC. The warehouse facilities consist of approximately 772,000 square feet for base rentals of \(\$ 1.75\) to \(\$ 3.35\) per square foot with lease control ranging from 2004 through 2017. Generally, the lease renewal terms are at the same terms and conditions as the original term except rent which increases by \(\$ 0.25\) per square foot for the renewal terms. The Company also leases, from an affiliate of SSC, a trailer yard of approximately 19 acres with lease control through April 2009 having rents that range from \(\$ 25,000\) to \(\$ 30,000\) per year during the period of lease control. During fiscal 2000, the Company recorded net expenses to SSC and affiliates of SSC of \(\$ 2,776,937\) pursuant to these leases and assignments.

Additionally, the Company leases thirteen store locations from SSC or affiliates of SSC. Generally, the leases provide for percentage rent equal to 2 \% of total sales in excess of a specified sales level or base rent with base rents ranging from \(\$ 2.46\) to \(\$ 15.75\) per square foot for the initial term and provide lease control ranging from 2007 through 2037. Generally, the renewal terms are at the same terms and conditions as the original term except rent which may increase for the renewal terms. During fiscal 2000, the Company recorded expenses in the aggregate to SSC and affiliates of SSC of \(\$ 7,165,739\) pursuant to these leases.

In addition to the foregoing, SSC subleases one store location to the Company under an agreement that provides for the payment of additional rent to SSC in order for SSC to recover the costs of the initial acquisition of the leasehold interest. The sublease has a term expiring in fiscal 2004 and provides for rent in the amount of \(2 \%\) of total sales, with a minimum rent equal to \(\$ 2.00\) per square foot and provides four additional five-year renewal terms. During fiscal 1999, the Company recorded expenses in the aggregate to SSC of \(\$ 248,509\) pursuant to this sublease.

The Company also subleases from SSC a store location. The sublease expires December 31, 2007 and provides for percentage rent equal to \(2 \%\) of total sales in excess of a minimum base rent of \(\$ 4.69\) per square foot with three additional renewal terms of five years each. During fiscal 2000, the Company recorded expenses to SSC of \(\$ 496,047\) for this sublease.

In March 2000, the Company entered into a lease agreement with an affiliate of SSC for a new distribution and office facility to replace three existing facilities leased from unrelated third-party landlords. Rent and other occupancy costs will commence upon possession, which is anticipated to begin on June 1, 2001. The lease has an initial term of fifteen years, with rents at \(\$ 3.00\), \(\$ 3.25\) and \(\$ 3.50\) per square foot during the first, second and third five-year periods, respectively. There are three additional renewal terms of five years each. Each renewal term will be on the same terms as the initial term, except rent, which will increase by \(\$ 0.25\) per square foot in each

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succeeding five-year term. The lease also requires the Company to pay taxes, maintenance and repairs at specified amounts per square foot throughout the term of the lease.

SSC operates a chain of furniture stores, five of which operate in separate space subleased from the Company at five of its store locations. Three of these furniture store subleases (the "Furniture Subleases") are for a term concurrent with the respective lease between the Company and a third party landlord. These Furniture Subleases provide for the payment by SSC of base rent and other charges in amounts at least equal to its pro rata share based on square footage and its pro rata share of any percentage rent based on its gross sales. Two additional furniture store subleases are for periods shorter than the

Company's lease. For fiscal 2000, SSC paid to the Company an aggregate of \(\$ 552,071\) pursuant to these subleases.

\section*{LICENSE AGREEMENTS WITH AFFILIATES}

In July 1997, the Company entered into agreements to form a \(50 / 50\) joint venture with Mazel Stores, Inc. to create VCM, Ltd. ("VCM") to operate the Company's health and beauty care and toys and sporting goods departments as licensed departments. Pursuant to operating agreements between VCM and the Company, VCM will pay annual license fees to the Company based on \(5 \%\) and \(11 \%\) of net sales and will reimburse the Company \(2 \%\) and \(4 \%\) of its sales for advertising and \(2.9 \%\) and \(1 \%\) of its sales for administrative expenses for the health and beauty care and the toys and sporting goods departments, respectively. The Company also provides certain personnel, administrative and service functions for which it will receive a monthly fee from VCM to cover the related costs. The license and operating agreements are for a term of ten years ending in July 2007 and contain certain provisions whereby either business partner can initiate renegotiations of terms if certain minimum requirements are not met. The aggregate license fees paid by VCM to the Company for fiscal 2000 were \$9,144,000.

\section*{MERCHANDISE TRANSACTIONS WITH AFFILIATES}

The Company from time to time purchases merchandise from affiliates of SSC. Some of such affiliates manufacture, import and wholesale apparel as their principal business. The members of the Company's merchandising staff use these sources and make their purchasing decisions in the same manner as with unaffiliated sources. Any merchandise purchased from such sources is on terms at least as favorable to the Company as could be obtained in an arm's-length transaction with an unaffiliated third party, and in certain instances, the Company is given terms preferential to those available to unaffiliated customers. Total purchases by the Company from SSC and affiliates for fiscal 2000 were \(\$ 24,787,000\), representing \(1.7 \%\) of the Company's total purchases during the fiscal year. In addition, the Company sold \(\$ 14,300,000\) of merchandise at cost to an affiliate of SSC during fiscal 2000.

VCM and certain affiliates of SSC from time to time purchase merchandise from the Company, in some instances on a regular basis. Such purchases are generally made from merchandise in the Company's warehouse inventory at prices equal to the Company's cost plus a handing fee of up to \(15.0 \%\).

The Company will from time to time purchase merchandise on behalf of

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and ship it directly to affiliates, at cost plus delivery charges. Most transactions of this nature are done with VCM. No such purchases were made during fiscal 2000.

In May 2001, SSC and Value City Department Stores entered into a consignment arrangement for the sale of Bugle Boy products that SSC purchased for approximately \(\$ 11.9\) million. As part of the agreement, Value City agreed to purchase at SSC's cost any unsold Bugle Boy merchandise owned by SSC on February 2, 2002.

SERVICES AGREEMENTS

The Company shares with SSC and its affiliates certain incidental support personnel and services for the purpose of achieving economies of scale and cost savings. These shared services include certain architectural, legal, advertising and administrative services. The Company and SSC have entered into a Corporate Services Agreement that sets forth the terms for payment of the costs of these shared services. The Company believes that it is able to obtain such services at a cost which is equal to or below the cost of providing such services by itself or obtaining such services from unaffiliated third parties. For fiscal 2000, the Company paid SSC or its affiliates \(\$ 1,035,206\) for such services and the Company was reimbursed \(\$ 146,590\) by \(S S C\) and its affiliates for such services. The Corporate Services Agreement also provides for participation by the Company in the self-insurance program maintained by SSC on the same basis as previous participation by the Division. Under that program, the Company is self-insured for purposes of personal injury and property damage, motor vehicle and Ohio workers' compensation claims up to various specified amounts, and for casualty losses up to \(\$ 100,000\). Claims and losses in excess of the specified amounts are covered by stop-loss or excess liability policies maintained by SSC, which include the Company as a named insured. SSC maintains reserves and pays claims for self-insured amounts under the program and will continue to do so with respect to the Company's participation in the program. SSC charges its affiliates, divisions and the Company premiums based, among other factors, on loss experience and its actual payroll and related costs for administering the program. For fiscal 2000 , the Company expensed \(\$ 16,550,000\) for the SSC premium for participation in the program.

The Company also provides certain administrative and service functions for VCM. These functions include accounting, MIS and merchandise delivery. For fiscal 2000, the Company charged VCM \(\$ 2,372,650\) for these services.

PUT AGREEMENT

The Company entered into a \(\$ 75.0\) million Senior Subordinated Convertible Loan Agreement (Senior Facility), dated as of March 15, 2000. The Senior Facility bears interest at various rates, currently equal to 250 basis points over LIBOR. The interest rate increases an additional 50 basis points every 90 days after the first anniversary date. The Senior Facility is due in September 2003. In December 2000, pursuant to terms of the Senior Facility, SSC purchased the outstanding balance under the same continuing terms. The terms provide that if prior to March 17, 2001, the balance outstanding thereunder is not repaid from the proceeds of an equity offering or other subordinated debt acceptable to lenders under the Credit Agreement, then after that date SSC, as the lender, has the right to convert the debt into our common stock at a price equal to \(95 \%\) of the 20 -day average of high and low sales prices reported on the New York Stock Exchange at the time of conversion. As of March 17, 2001, the

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Senior Facility was not repaid. We paid SSC a one time fee of 200 basis points, or \(\$ 1.5\) million, at the initial closing in consideration for entering into a Put Agreement associated with the Senior Facility.

To supplement operating cash requirements the Company has a \(\$ 50.0\) million subordinated secured credit facility with SSC. Outstanding advances under the agreement are subordinated to the Credit Agreement and are subject to a junior lien on assets securing the Credit Agreement. At February 3, 2001, \(\$ 20.0\) million was outstanding. The interest rate and terms of the \(\$ 50.0\) million facility are generally the same as the Credit Agreement.

\section*{PART IV}

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULE AND REPORTS ON FORM 8-K.

14(a)(1) FINANCIAL STATEMENTS

The documents listed below are filed as part of this Form 10-K/A:

Independent Auditors' Report
Consolidated Balance Sheets at February 3, 2001
and January 29, 2000
Consolidated Statements of Operations for the years ended February 3, 2001, January 29, 2000, 12 months ended January 30, 1999 (unaudited), 6 months ended January 30, 1999 and for the year ended August 1, 1998
Consolidated Statements of Shareholders' Equity for the years ended February 3, 2001, January 29, 2000, 6 months ended January 30, 1999 and for the year ended August 1, 1998 Consolidated Statements of Cash Flows for the years ended February 3, 2001, January 29, 2000, 12 months ended January 30,1999 (unaudited), for 6 months ended January 30, 1999 and for the year ended August 1, 1998
Notes to Consolidated Financial Statements

14(a) (2) CONSOLIDATED FINANCIAL STATEMENT SCHEDULES:
The schedule listed below is filed as part of this Form 10-K/A:

Schedule II. Valuation and Qualifying Accounts
Schedules not listed above are omitted because of the absence of the conditions under which they are required or because the required information is included in the financial statements or the notes thereto.

14(a) (3) EXHIBITS:

See Index to Exhibits which begins on Page \(E-1\).

14(b) REPORTS ON FORM 8-K

During the fourth quarter, we filed a Form 8-K on January 8, 2001, Item 5 "Other Items" relating to the Amendment No. 2 and Waiver to Credit Agreement for our \(\$ 300\) million bank credit facility with its existing lenders.

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\section*{SIGNATURES}

Pursuant to the requirements of Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934, the Registrant has duly caused this amended report to be signed on its behalf by the undersigned, thereunto duly authorized.

VALUE CITY DEPARTMENT STORES, INC.
Date: June 1, 2001
By:
*
(George Kolber, Vice Chairman and Chief Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934 , this amended report has been signed by the following persons in the capacities and on the dates indicated.

\section*{SIGNATURE}
---------
*
\begin{tabular}{ll} 
(Jay L. Schottenstein) & Chairman of the Board of Directors \\
and Chief Executive Officer
\end{tabular}
*

(Robert L. Shook)
*By:/s/ George Kolber

George Kolber, (Attorney-in-Fact)

Director

Director

Director

Director

Director

Director

Director

To the Board of Directors and
Shareholders of Value City
Department Stores, Inc.:

We have audited the accompanying consolidated balance sheets
of Value City Department Stores, Inc. (a majority owned subsidiary of Schottenstein Stores Corporation) and its wholly owned subsidiaries (the "Company") as of February 3, 2001 and January 29, 2000 and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the years ended February 3, 2001, January 29, 2000 and August 1, 1998 and the six months ended January 30, 1999. Our audits also included the financial statement schedule listed in the Index as Item 14(a)(2). These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

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}

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Value City Department Stores, Inc. and its wholly owned subsidiaries as of February 3,2001 and January 29, 2000, and the results of their operations and cash flows for the years ended February 3, 2001, January 29, 2000, August 1, 1998 and the six months ended January 30,1999 in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.
/s/ Deloitte \& Touche LLP
s Deloitte \& Touche LIP
Deloitte \& Touche LLP

Columbus, Ohio
April 30, 2001
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ASSETS

\section*{CURRENT ASSETS:}
\begin{tabular}{|c|c|c|}
\hline Cash and equivalents & \$10,562 & \$6,027 \\
\hline Accounts receivable, net & 44,927 & 10,131 \\
\hline Receivables from affiliates & 9,452 & 299 \\
\hline Inventories & 393,577 & 412,479 \\
\hline Prepaid expenses and other assets & 22,290 & 8,544 \\
\hline Deferred income taxes & 51,732 & 18, 052 \\
\hline TOTAL CURRENT ASSETS & 532,540 & 455,532 \\
\hline
\end{tabular}

PROPERTY AND EQUIPMENT, AT COST:
Furniture, fixtures and equipment
223,675
192,207

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The accompanying notes are an integral part of the consolidated financial statements.
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    VALUE CITY DEPARTMENT STORES, INC.
    CONSOLIDATED STATEMENTS OF OPERATIONS
    Years Ended February 3, }2001\mathrm{ and January 29, 2000,
    Twelve Months Ended January 30, 1999 (Unaudited),
    Six Months Ended January 30, 1999 and Year Ended August 1, 1998
(in thousands, except per share amounts)

```
\begin{tabular}{|c|c|c|c|}
\hline & \begin{tabular}{l}
For \\
the Year \\
Ended \\
2/3/01 \\
53 Weeks
\end{tabular} & \[
\begin{gathered}
\text { For } \\
\text { the Year } \\
\text { Ended } \\
1 / 29 / 00 \\
52 \text { Weeks }
\end{gathered}
\] & \begin{tabular}{l}
For \\
the 12 Months Ended 1/30/99 (Unaudited) 52 Weeks
\end{tabular} \\
\hline Net sales, excluding sales of licensed departments & \$2,213,017 & \$1,670,176 & \$1,364,030 \\
\hline Cost of sales & \((1,492,947)\) & \((1,039,145)\) & \((848,964)\) \\
\hline GROSS PROFIT & 720,070 & 631,031 & 515,066 \\
\hline Selling, general and administrative expenses & \((870,237)\) & \((579,460)\) & \((480,584)\) \\
\hline License fees from affiliates & 11,323 & 8,451 & 11,987 \\
\hline Other operating income & 3,259 & 5,620 & 4,757 \\
\hline OPERATING (LOSS) PROFIT & \((135,585)\) & 65,642 & 51,226 \\
\hline \begin{tabular}{l}
Interest expense, net \\
(Loss) gain on disposal of assets, net
\end{tabular} & \[
\begin{array}{r}
(30,480) \\
(16)
\end{array}
\] & \[
\begin{gathered}
(10,728) \\
146
\end{gathered}
\] & \[
\begin{gathered}
(10,532) \\
40
\end{gathered}
\] \\
\hline (LOSS) INCOME BEFORE EQUITY IN (LOSS) INCOME OF JOINT VENTURE AND BENEFIT (PROVISION) FOR INCOME TAXES & \((166,081)\) & 55,060 & 40,734 \\
\hline Equity in (loss) income of joint venture & \((1,340)\) & 1,340 & (464) \\
\hline (LOSS) INCOME BEFORE BENEFIT (PROVISION) FOR INCOME TAXES & \((167,421)\) & 56,400 & 40,270 \\
\hline Benefit (provision) for income taxes & 65,630 & \((22,932)\) & \((15,399)\) \\
\hline NET (LOSS) INCOME & \$ (101, 791) & \$33,468 & \$24,871 \\
\hline BASIC (LOSS) EARNINGS PER SHARE & \$(3.03) & \$1.03 & \$0.77 \\
\hline DILUTED (LOSS) EARNINGS PER SHARE & \$(3.03) & \$1.02 & \$0.76 \\
\hline
\end{tabular}

The accompanying notes are an integral part of the consolidated financial statements.
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\section*{NUMBER OF SHARES}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|c|}{NUMBER OF SHARES} \\
\hline & Common Shares & in & \begin{tabular}{l}
Common \\
Shares \\
Treasury
\end{tabular} & \begin{tabular}{l}
Common \\
Shares
\end{tabular} & Retained Earnings & Deferred Compensation Expense \\
\hline BALANCE AT AUGUST 2, 1997 & 32,259 & & 369 & 120,796 & 138,863 & (982) \\
\hline Net income & & & & & 20,359 & \\
\hline Exercise of stock options & 331 & & & 3,602 & & \\
\hline Tax benefit realized on vested restricted shares & & & & 120 & & \\
\hline Grant of restricted shares & 30 & & & 328 & & (328) \\
\hline Amortization of deferred compensation expense & & & & & & 230 \\
\hline BALANCE, AUGUST 1, 1998 & 32,620 & & 369 & 124,846 & 159,222 & \((1,080)\) \\
\hline Net income & & & & & 20,256 & \\
\hline Sale of treasury shares & & & (25) & 119 & & \\
\hline Exercise of stock options & 41 & & & 324 & & \\
\hline Tax benefit realized on vested restricted shares & & & & 145 & & \\
\hline Forfeiture of restricted shares & (23) & & & (278) & & 278 \\
\hline Amortization of deferred compensation expense & & & & & & 131 \\
\hline BALANCE, JANUARY 30, 1999 & 32,638 & & 344 & 125,156 & 179,478 & (671) \\
\hline Net income & & & & & 33,468 & \\
\hline Exercise of stock options & 198 & & & 1,660 & & \\
\hline Tax benefit on stock options & & & & & & \\
\hline
\end{tabular}

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\begin{tabular}{|c|c|c|c|c|c|}
\hline and restricted shares & \multicolumn{4}{|c|}{1,548} & \multirow[b]{2}{*}{\((2,201)\)} \\
\hline Grant of restricted shares & 156 & & 2,201 & & \\
\hline Amortization of deferred compensation expense & & & & & 359 \\
\hline Acquisitions & & (256) & 2,036 & & \\
\hline BALANCE, JANUARY 29, 2000 & 32,992 & 88 & 132,601 & 212,946 & \((2,513)\) \\
\hline Net loss & & & & \((101,791)\) & \\
\hline Sales of treasury shares & & (80) & 466 & & \\
\hline Exercise of stock options & 182 & & 1,431 & & \\
\hline Tax benefit on stock options and restricted shares & & & 228 & & \\
\hline Grant of restricted shares, net of forfeitures & 754 & & 5,433 & & \((4,703)\) \\
\hline Amortization of deferred compensation expense & & & & & 768 \\
\hline Acquisitions & 403 & & 5,500 & & \\
\hline BALANCE, FEBRUARY 3, 2001 & 34,331 & 8 & \$145,659 & \$111, 155 & \$ (6, 448 ) \\
\hline
\end{tabular}

The accompanying notes are an integral part of the consolidated financial statements.

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VALUE CITY DEPARTMENT STORES, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
Years Ended February 3, 2001 and January 29, 2000,
Twelve Months Ended January 30, 1999 (Unaudited), Six Months Ended January 30, 1999 and Year ended August 1, 1998
(in thousands)
\begin{tabular}{|c|c|c|}
\hline & \begin{tabular}{l}
Year \\
Ended 2/3/01 \\
53 Weeks
\end{tabular} & \[
\begin{gathered}
\text { Year } \\
\text { Ended } \\
1 / 29 / 00 \\
52 \text { Weeks }
\end{gathered}
\] \\
\hline \multicolumn{3}{|l|}{CASH FLOWS FROM OPERATING ACTIVITIES:} \\
\hline Net (loss) income & \$ (101, 791) & \$33,468 \\
\hline \multicolumn{3}{|l|}{net cash (used in) provided by operating activities:} \\
\hline Depreciation and amortization & 47,495 & 34,230 \\
\hline Deferred income taxes and other noncurrent liabilities & \((35,058)\) & (68) \\
\hline Equity in (income) loss of joint venture & 1,340 & \((1,340)\) \\
\hline Loss (gain) on disposal of assets & 16 & (146) \\
\hline Change in working capital, assets and liabilities, excluding effects of acquisitions: & & \\
\hline Receivables & \((42,657)\) & 4,317 \\
\hline
\end{tabular}

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The accompanying notes are an integral part of the consolidated financial statements.
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
1. BUSINESS OPERATIONS AND BASIS OF PRESENTATION

The accompanying consolidated financial statements include the accounts of Value City Department Stores, Inc. (VCDS) and its wholly owned subsidiaries. These entities are herein referred to collectively as the Company. The Company operates a chain of full-line, off-price department stores, principally under the name Value City, as well as better-branded off-price shoe stores, under the name "DSW Shoe Warehouse." As of February 3, 2001 a total of 216 stores were open, including 119 Value City stores located principally in Ohio (23 stores) and Pennsylvania (19 stores) with the remaining stores dispersed throughout the Midwest, East and South and 78 shoe stores located throughout the United States and 19 Filene's Basement stores ("Filene's") located principally in the New England states.

To facilitate comparisons with the current year, certain amounts in prior years' and interim period financial statements have been reclassified to conform to the current year presentation.
2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

FISCAL YEAR
On June 10, 1998, the Company determined to change its fiscal year from a \(52 / 53\) week year that ends on the Saturday nearest to July 31 to a \(52 / 53\) week year that ends on the Saturday nearest to January 31. The six-month transition period of August 3, 1998 through January 30, 1999 (the "Transition Period") contains 26 weeks and precedes the start of the new fiscal year. Fiscal 2000 contains 53 weeks.

An unaudited consolidated statement of income and an unaudited consolidated statement of cash flows for the twelve months ended January 30,1999 is presented for comparative purposes. All necessary adjustments for fair presentation have been made.

CONSOLIDATION
The consolidated financial statements include the accounts of the Company after elimination of significant intercompany transactions and balances.

CASH AND EQUIVALENTS
Cash and equivalents represent cash and highly liquid investments with maturities when purchased of three months or less.

INVENTORIES
Merchandise inventories are stated at the lower of cost or market using the retail method.

PRE-OPENING EXPENSES
Pre-opening expenses are expensed as incurred. Pre-opening costs expensed were \(\$ 10,902,000, \$ 7,563,000, \$ 1,308,000\) and \(\$ 1,434,000\) for fiscal 2000, 1999, the Transition Period and for fiscal year 1998, respectively.
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\section*{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)}

INVESTMENT IN JOINT VENTURE
VCM, Ltd. ("VCM") operates the health and beauty care, food and toy and sporting goods departments in the Company's stores as licensed departments. VCM is a \(50 / 50\) joint venture with Mazel Stores, Inc. ("Mazel"). The Company accounts for its fifty percent interest in the joint venture under the equity method. (See Note 3, Related Party Transactions.)

PROPERTY AND EQUIPMENT
Property and equipment are stated at cost. Depreciation and amortization are recognized principally on the straight-line method in amounts adequate to amortize costs over the estimated useful lives of the respective assets. Leasehold improvements are amortized over the

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shorter of their useful lives or lease term. The estimated useful lives by class of asset are:

\author{
Buildings \\ Furniture, fixtures and equipment \\ Leasehold improvements
}

31 years
3 to 10 years
10 years

LONG-LIVED ASSETS
Long-lived assets and certain identifiable intangibles are reviewed for impairment whenever events or changes in circumstances indicate that full recoverability is questionable.

GOODWILL AND TRADENAMES
Goodwill represents the excess cost over the estimated fair values of net assets and identifiable intangible assets of businesses acquired and is being amortized over 15 years. Tradenames represent the values assigned to names that the Company acquired and is being amortized over 15 years. The accumulated amortization for these assets was \(\$ 10,638,000\) and \(\$ 5,631,000\) at February 3, 2001 and January 29, 2000, respectively.

\section*{REVENUE RECOGNITION}

Sales of merchandise and services are net of returns and allowances and exclude sales tax. Layaway sales are recognized when the merchandise has been paid for in full.

ADVERTISING EXPENSE
The cost of advertising is expensed as incurred. During fiscal year 2000, 1999, the Transition Period and during fiscal year 1998, advertising expense was \(\$ 78,224,000, \$ 59,194,000, \$ 29,741,000\) and \(\$ 38,245,000\), respectively.

INTEREST RATE SWAP AGREEMENT
The Company utilizes interest rate swap agreements to manage the interest rate risk associated with a portion of its borrowings. The counterparty to this instrument is a major financial institution. These agreements are used to reduce the potential impact of increases in interest rates on variable rate long-term debt. The differential to be paid or received is accrued as interest rates change and is recognized as an adjustment to interest expense.

EARNINGS PER SHARE
Basic earnings per share is based on a simple weighted average of common shares outstanding. Diluted earnings per share reflects the potential dilution of common shares, related to outstanding
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\section*{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)}
stock options, calculated using the treasury stock method. The numerator for the calculation of basic and diluted earnings per share is net income. The denominator is summarized as follows (in thousands):
\begin{tabular}{|c|c|c|c|}
\hline & 2/3/01 & 1/29/00 & 1/30/99 \\
\hline Weighted average shares outstanding & 33,567 & 32,495 & 32,285 \\
\hline Assumed exercise of dilutive stock options & - & 366 & 350 \\
\hline Number of shares for computation of diluted earnings per share & 33,567 & 32,861 & 32,635 \\
\hline
\end{tabular}

Options to purchase \(2,615,550\) shares of stock at prices ranging from \(\$ 5.56\) to \(\$ 21.44\) per share were outstanding during the year ended February 3, 2001 but were not included in the computation of diluted loss per share. Options to purchase 16,000 shares of stock at prices ranging from \(\$ 16.56\) to \(\$ 21.44\) per share were outstanding during the year ended January 29, 2000 but were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the stock.

USE OF ESTIMATES
The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions it may undertake in the future, actual results could differ from these estimates.

RECENT ACCOUNTING PRONOUNCEMENTS
Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, is effective for all fiscal years beginning after June 15, 2000. SFAS 133, as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. Under SFAS 133, certain contracts that were not formerly considered derivatives may now meet the definition of a derivative. The Company will adopt SFAS 133 effective February 4, 2001. Management has concluded that the adoption of SFAS 133 will not have a significant impact on the financial position, results of operations, or cash flows of the Company.
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\]

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
3. RELATED PARTY TRANSACTIONS

The Company purchases merchandise from and sells merchandise to affiliates of Schottenstein Stores Corporation ("SSC"), direct owner of approximately \(53.0 \%\) of the Company's common shares, and VCM. The related party transactions are as follows (in thousands):
\begin{tabular}{|c|c|c|c|}
\hline & Year Ended 2/3/01 & Year Ended 1/29/00 & \[
\begin{array}{r}
6 \text { Months } \\
1 / 30
\end{array}
\] \\
\hline \multicolumn{4}{|l|}{Purchases of merchandise} \\
\hline from affiliates & \$24,787 & \$7,228 & \$1, 4 \\
\hline Merchandise sold to affiliates at cost, including handling charges & 14,300 & - & - \\
\hline Merchandise purchased on behalf of and shipped directly to affiliates, at cost plus delivery charges & - & - & - \\
\hline
\end{tabular}

The Company had license agreements with Shonac prior to its acquisition. The license agreement was for the operation of shoe departments in all of the Company's stores and provided for fees based on a percentage of sales, as defined.

Sales by licensed departments and the related license fees earned are as follows (in thousands):
\begin{tabular}{ccc} 
Year Ended & Year Ended & 6 Months Ended \\
\(2 / 3 / 01\) & \(1 / 29 / 00\) & \(1 / 30 / 99\)
\end{tabular}

VCM
\begin{tabular}{lrrr} 
Sales & \(\$ 140,240\) & \(\$ 112,333\) & \(\$ 63,480\) \\
License fees & 9,144 & 8,451 & 4,880
\end{tabular}

Shonac
Sales - \(\quad-\quad\) -
License fees - - -

The Company also leases certain store and warehouse locations owned by SSC as described in Note 4.
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Accounts receivable from and payable to affiliates principally result from commercial transactions with entities owned or controlled by SSC or intercompany transactions with SSC.

The Company shares certain personnel, administrative and service costs with SSC and its affiliates. The costs of providing these services are allocated among the Company, SSC and its affiliates without a premium. The allocated amounts are not significant. SSC does not charge the

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Company for general corporate management services. In the opinion of the Company and SSC management, the aforementioned charges are reasonable.

The Company participates in SSC's self insurance program for general liability, casualty loss and Ohio workers' compensation. The Company expensed \(\$ 16,550,000, \$ 9,564,000, \$ 4,001,000\) and \(\$ 7,265,000\) in fiscal years 2000, 1999, the Transition Period and 1998, respectively, for such coverage.

In July 2000, the Company assigned to SSC the future proceeds from a lease termination agreement with a lessor in exchange for \$13.5 million. This agreement was subsequently canceled in November 2000 and the proceeds were returned to SSC. No gain or loss was recorded on the transaction. During the Transition Period and fiscal year 1998, the Company contributed \(\$ 1,120,000\) each period to a private charitable foundation controlled by the Schottenstein family. The fiscal 1999 contribution was made in March 2000 by utilizing 80,000 common shares of the Company held in Treasury. During fiscal \(2000, \$ 2.2\) million of contributions were expensed.

See Footnote 5 Long-Term Obligations and Notes Payable.

LEASES

The Company operates stores and warehouses under various arrangements with related and unrelated parties. Such leases expire through 2019 and in most cases provide for renewal options. Generally, the Company is required to pay real estate taxes, maintenance, insurance and contingent rentals based on sales in excess of specified levels.

The Company has entered into several leasing agreements with SSC and affiliates. Under a Master Lease Agreement, as amended, the Company leases five store locations owned by SSC for an annual minimum rent of \(\$ 1,314,000\) and additional contingent rents based on aggregate sales in excess of specified sales levels for the store locations. The Company also leased or subleased from SSC and affiliates fourteen store locations, three warehouse facilities and a parcel of land for specified minimum rentals, plus contingent rents based on sales in excess of specified sales levels for the store locations. Leases and subleases with related parties are for initial periods generally ranging from five to twenty years, provide for renewal options and require the Company to pay real estate taxes, maintenance and insurance.

On August 12, 1997, seventeen related party leases (thirteen stores and four other facilities) were renegotiated and became unrelated party leases pursuant to a sale-leaseback transaction between SSC and a third party. All of the new leases for the thirteen stores covered by the SSC sale-leaseback transaction eliminated percentage rents and provided for increased fixed rents for an initial twenty year term.

The Company incurred new capital lease obligations, including one with a related party, aggregating \(\$ 27,100,000\) and \(\$ 9,400,000\) in 1999 and 1997, respectively, to obtain store facilities. The total cost of capital leases at February 3, 2001 and January 29, 2000 were \(\$ 36,186,000\) and \(\$ 42,328,000\), respectively. Assets held under capital leases are amortized over the terms of the related leases. The

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
accumulated amortization for these assets was \$2,595,000 and \$1,988,000 at February 3, 2001 and January 29, 2000, respectively.

Future minimum lease payments required under the aforementioned leases, exclusive of real estate taxes, insurance and maintenance costs, at February 3, 2001 are as follows (in thousands):

Operating Leases
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Fiscal} \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Year \\
Ending
\end{tabular}} & \multirow[b]{2}{*}{Total} & \multirow[t]{2}{*}{Unrelated Party} & \multirow[t]{2}{*}{Related Party} \\
\hline & & & \\
\hline 2002 & \$90,502 & \$76,065 & \$14,437 \\
\hline 2003 & 87,915 & 74,466 & 13,449 \\
\hline 2004 & 83,447 & 70,466 & 12,981 \\
\hline 2005 & 77,587 & 64,760 & 12,827 \\
\hline 2006 & 75,056 & 62,153 & 12,903 \\
\hline \multirow[t]{4}{*}{Future Years} & 523,027 & 402,693 & 120,334 \\
\hline & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Total minimum lease payments Less amount representing interest}} \\
\hline & & & \\
\hline & \multicolumn{2}{|l|}{Present value of minimum lease payments Less current portion} & \\
\hline & long-ter & & \\
\hline
\end{tabular}

The composition of rental expense (in thousands):

Year Ended Year Ended 6 Months Ended Year Ended 2/3/01 1/29/00 1/30/99 8/1/98
\begin{tabular}{|c|c|c|c|c|}
\hline Unrelated parties & \$47,203 & \$47,562 & \$20,421 & \$27,618 \\
\hline Related parties & 11,265 & 8,361 & 4,093 & 8,307 \\
\hline \multicolumn{5}{|l|}{Contingent rentals:} \\
\hline Unrelated parties & 3,981 & 5,648 & 1,585 & 2,681 \\
\hline Related parties & 2,195 & 2,289 & 357 & 1,556 \\
\hline Total & \$64,644 & \$63, 860 & \$26,456 & \$ 40, 162 \\
\hline & ======= & = = = = = = & = = = = = = & = = = = = \\
\hline
\end{tabular}

Many of the Company's leases contain fixed escalations of the minimum annual lease payments during the original term of the lease. For these
leases, the Company recognizes rental expense on a straight-line basis and records the difference between the average rental amount charged to expense and the amount payable under the lease as deferred rent. At the end of fiscal 2000 and fiscal 1999, the balance of deferred rent was \(\$ 6,721,000\) and \(\$ 3,863,000\), respectively, and is included in other noncurrent liabilities.
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\]

\section*{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)}
5. LONG-TERM OBLIGATIONS AND NOTES PAYABLE

Long-term obligations consist of the following (in thousands):

2/3/01
1/29/00
\begin{tabular}{|c|c|c|}
\hline Senior unsecured notes & - & \$36,571 \\
\hline Credit facilities & \$295,000 & 70,000 \\
\hline Capital lease obligations & 31,247 & 37,042 \\
\hline Other & 805 & 1,015 \\
\hline & 327,052 & 144,628 \\
\hline Less current maturities & (603) & ( 460 ) \\
\hline & \$326,449 & \$144,168 \\
\hline & = = = = = = = & ======= \\
\hline
\end{tabular}

The senior unsecured notes were retired in March 2000.

At February 3, 2001, the Company had a \(\$ 300\) million Amended and Restated Credit Agreement (Credit Agreement), dated as of March 15, 2000. The Credit Agreement, which expires on March 15, 2003, provides for revolving and overnight loans and issuance of letters of credit. Outstanding advances are secured by a lien on assets and are subject to a monthly borrowing base of eligible inventories and receivables, as defined. Terms of the Credit Agreement require compliance with certain restrictive covenants, including limitations on dividends, the incurrence of additional debt and financial ratio tests. Additionally, the Company has provided an unconditional guarantee of \(50 \%\) of amounts outstanding on VCM's \(\$ 25.0\) million revolving line of credit. At February 3, 2001, \(\$ 77.7\) million was available under the Credit Agreement. Borrowings aggregated \(\$ 200.0\) million, plus \(\$ 16.1\) million of letters of credit were issued and outstanding and the VCM loan guarantee totaled \(\$ 6.2\) million. The Credit Agreement provides for various borrowing rates, currently equal to 275 basis points over LIBOR.

The LIBOR rate on \(\$ 40.0\) million has been locked in at a fixed annual rate of 5.895\% through May 2001 under a swap agreement. The fair market value of the swap agreement at February 3, 2001 and January 29, 2000 was \(\$(59,496)\) and \(\$ 402,000\), respectively. In addition, the LIBOR rate on \(\$ 35\) million has been locked in at fixed annual rate of \(6.99 \%\) through April 2002 under a swap agreement. The fair market value of this swap

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}
agreement at February 3, 2001 was \(\$(2,700,359)\).

The Company entered into a \(\$ 75.0\) million Senior Subordinated Convertible Loan Agreement (Senior Facility), dated as of March 15, 2000. The Senior Facility bears interest at various rates, currently equal to 250 basis points over LIBOR. The interest rate increases an additional 50 basis points every 90 days after the first anniversary date. The Senior Facility is due in September 2003. In December 2000, pursuant to terms of the Senior Facility, SSC purchased the outstanding balance under the same continuing terms. The terms provide that if prior to March 17, 2001, the balance outstanding thereunder is not repaid from the proceeds of an equity offering or other subordinated debt acceptable to lenders under the Credit Agreement, then after that date SSC, as the lender, has the right to convert the debt into our common stock at a price equal to \(95 \%\) of the 20 -day average of high and low sales prices reported on the New York Stock Exchange at the time of conversion. As of March 17, 2001, the Senior Facility was not repaid. We paid SSC a one time fee of 200 basis points, or \(\$ 1.5\) million, at the initial closing in consideration for entering into a Put Agreement associated with the Senior Facility.

\section*{F-12}

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

To supplement operating cash requirements the Company has a \(\$ 50.0\) million subordinated secured credit facility with SSC. Outstanding advances under the agreement are subordinated to the Credit Agreement and are subject to a junior lien on assets securing the Credit Agreement. At February 3, 2001, \(\$ 20.0\) million was outstanding. The interest rate and terms of the \(\$ 50.0\) million facility are generally the same as the Credit Agreement.

The weighted average interest rate on borrowings under the Company's credit facilities during fiscal year 2001, 1999, the Transition Period and fiscal year 1998 was \(10.7 \%, 8.8 \%\), \(8.3 \%\) and \(8.56 \%\), respectively.

The book value of notes payable and long-term debt approximates fair value at February 3, 2001.

The Company believes that the availability under the Credit Agreements along with its current available cash plus expected cash flows from its operations, will enable the Company to fund its expected needs for working capital, capital expenditures, and debt service requirements. Achievement of expected cash flows from operations, vender and their factor relations, flow of merchandise, and compliance with the Credit Agreements' covenants are dependent upon the Company's attainment of its Fiscal 2001 business plan.

\section*{6. BENEFIT PLANS}

The Company participates in the SSC sponsored \(401(k)\) savings plan (the "401(k) Plan"). Employees who attained twenty and one-half years of age and completed one year of service could contribute up to twenty percent of their salaries to the \(401(k)\) Plan on a pre-tax basis, subject to IRS limitations. The Company matched up to three percent of participants' eligible compensation. Effective January 1, 2001 , the Company matches up to four and one-half percent of participants' eligible compensation.

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Effective as of April 1, 1999 employees who work 20 or more hours per week are eligible to participate in the 401 K Plan after 60 days of service, with the Company matching contributions beginning after one full year of service. Employees who work less than 20 hours per week continue to participate under the pre-April 1999 rules. Additionally, the Company has contributed a discretionary profit sharing amount to the \(401(k)\) Plan each year. The Company incurred costs associated with the \(401(k)\) Plan of \(\$ 4,684,000, \$ 4,696,000, \$ 1,591,000\) and \(\$ 3,907,000\) for fiscal year 2000, 1999, the Transition Period and for fiscal year 1998, respectively. In 1998, the Company recognized the benefit of approximately \(\$ 1,639,000\) of forfeitures attributable to employer contributions pursuant to an amendment to the plan.

The Company provides an Associate Stock Purchase Plan. Eligibility requirements are similar to the \(401(k)\) Plan. Eligible employees can purchase common shares of the Company through payroll deductions. The Company will match \(15 \%\) of employee investments up to a maximum investment level. Plan costs to the Company for all fiscal periods presented are not material to the consolidated financial statements.

Certain employees of the Company are covered by union-sponsored, collectively bargained, multi-employer pension plans, the costs of which are not material to the consolidated financial statements.

Certain employees of the Company participate in the Schottenstein Stores Corporation Deferred Compensation Plan which is a non-qualified, pre-tax, income deferral plan. The cost of the plan is not material to the consolidated financial statements.

\section*{\(\mathrm{F}-13\)}

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
7. SHAREHOLDERS' EQUITY

During fiscal years 1999 and 1997, the Company issued common shares to certain key employees pursuant to individual employment agreements. The agreements and grants were approved by the Board of Directors and each consists of a one time grant of restricted shares. As a result, the Company recorded the market value of the shares at the date of grant of \(\$ 5,433,000\) and \(\$ 2,201,000\) in fiscal 2000 and 1999 , respectively, as deferred compensation expense. The agreements condition the vesting of the shares upon continued employment with the Company with such restrictions expiring as to \(20 \%\) of the shares on each of the five anniversary dates of the grants. Deferred compensation is charged to income on a straight-line basis over the period during which the restrictions lapse.
8. STOCK OPTION PLANS

The Company has a Non-employee Director Stock Option Plan (the "Non-employee Director Plan") which provides for the issuance of options to purchase up to 130,000 common shares. An option to purchase 1,000 common shares is automatically granted to each non-employee director on the first New York Stock Exchange ("NYSE") trading day in each calendar quarter. The exercise price for each option is the fair market value of the common shares on the date of grant. All options become exercisable one year after the grant date and remain exercisable

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for a period of ten years from the grant date, subject to continuation of the option-holders' service as directors of the Company.

The Company has a 1991 Stock Option Plan which provides for the grant of options to purchase up to 4,000,000 common shares. Such options are exercisable \(20 \%\) per year on a cumulative basis and remain exercisable for a period of ten years from the date of grant.

In December 2000, the Board of Directors approved the 2000 Stock Incentive Plan (the " 2000 Stock Plan"). The 2000 Stock Plan is subject to shareholder approval. The 2000 Stock Plan provides for the grant of up to 3,000,000 options to purchase shares of common stock or the issuance of restricted stock.

Such options and restricted stock generally vest \(20 \%\) per year on a cumulative basis. Options granted under the 2000 Stock Plan remain exercisable for a period of ten years from the date of grant.
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The following table summarizes the Company's stock option plans and related Weighted Average Exercise Prices ("WAEP") (shares in thousands):


The following table summarizes information about stock options outstanding as of February 3, 2001 (shares in thousands):
\begin{tabular}{|c|c|c|c|}
\hline \multirow[b]{2}{*}{Range of exercise prices} & \multicolumn{3}{|c|}{Options Outstanding} \\
\hline & Shares & \begin{tabular}{l}
Weighted \\
Average \\
Remaining \\
Contract Life
\end{tabular} & \begin{tabular}{l}
Weighted \\
Average \\
Exercise \\
Price
\end{tabular} \\
\hline \[
\begin{aligned}
& \$ 5.56- \\
& \$ 7.94
\end{aligned}
\] & 826 & 9 yrs & \$7.07 \\
\hline \[
\begin{aligned}
& \$ 8.06- \\
& \$ 12.69
\end{aligned}
\] & 1,380 & 6 yrs & \$9.12 \\
\hline \[
\begin{aligned}
& \$ 13.25- \\
& \$ 21.44
\end{aligned}
\] & 410 & 7 yrs & \$14.49 \\
\hline
\end{tabular}
\[
F-15
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The Company has adopted the disclosure provisions of SFAS No. 123, "Accounting for Stock-Based Compensation," and accordingly has elected to retain the intrinsic value method of accounting for stock-based compensation. Had the compensation cost for the Company's stock-option plans been determined based on the fair value at the grant dates for awards under those plans consistent with the methods of SFAS No. 123, the Company's net income and earnings per share would have been reduced to the pro forma amounts indicated below (in thousands, except per share data):
\begin{tabular}{ccr} 
Year Ended & Year Ended & 6 Month \\
\(2 / 3 / 01\) & \(1 / 29 / 00\) & \(1 / 3\)
\end{tabular}

Net (loss) income:
As reported \(\$(101,791) \quad \$ 33,468\)
Pro forma \$(101,953) \$31,877

Basic (loss) earnings per share:
As reported \(\quad \$(3.03) \quad \$ 1.03\)
Pro forma \$(3.04) \$0.98

Diluted (loss) earnings per share
\begin{tabular}{lll} 
As reported & \(\$(3.03)\) & \(\$ 1.02\) \\
Pro forma & \(\$(3.04)\) & \(\$ 0.97\)
\end{tabular}

To determine the pro forma amounts, the fair value of each stock option has been estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions used for grants in the fiscal year 2000, 1999, Transition Period, and fiscal 1998, respectively: expected volatility of \(55.4 \%\), 48.9\%, \(67.8 \%\) and \(38.6 \%\); dividend yield of \(0 \%\); risk-free interest rates of \(4.8 \%\), \(6.7 \%, 4.9 \%\) and \(5.6 \%\); and, expected lives of \(6.5,6.8,5.8\) and 5.1 years. The weighted average fair value of options granted in the fiscal year 2000, 1999 and the Transition Period was \(\$ 4.91, \$ 7.25\) and \(\$ 7.43\), respectively.

Consistent with SFAS No. 123, pro-forma net (loss) income and (loss) earnings per share have not been calculated for options granted prior to July 30, 1995. Pro forma disclosures may not be representative of that to be expected in future years.
9. COMMITMENTS AND CONTINGENCIES

The Company is involved in various legal proceedings that are incidental to the conduct of its business. In the opinion of management, the amount of any liability with respect to these proceedings will not be material.
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F-16
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\section*{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)}
10. INCOME TAXES

The (benefit) provision for income taxes consists of the following (in thousands) :
\begin{tabular}{cccc} 
Year Ended & Year Ended & 6 Months Ended & Year Ended \\
\(2 / 3 / 01\) & \(1 / 29 / 00\) & \(1 / 30 / 99\) & \(8 / 1 / 98\)
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Current:} \\
\hline Federal & \$ (29,092) & \$22,852 & \$10,323 & \$12,174 \\
\hline State and local & \((5,847)\) & 4,071 & 2,510 & 1,912 \\
\hline & \((34,939)\) & 26,923 & 12,833 & 14,086 \\
\hline \multicolumn{5}{|l|}{Deferred:} \\
\hline Federal & \((25,818)\) & \((3,492)\) & 1,015 & \((2,227)\) \\
\hline State and local & \((4,873)\) & (499) & 140 & (318) \\
\hline & \((30,691)\) & \((3,991)\) & 1,155 & \((2,545)\) \\
\hline Income tax (benefit) expense & \$ (65, 630) & \$22,932 & \$13,988 & \$11,541 \\
\hline
\end{tabular}

The provision (benefit) for deferred income taxes includes the following amounts (in thousands):
\begin{tabular}{|c|c|c|c|}
\hline & \[
\begin{gathered}
\text { Year Ended } \\
2 / 3 / 01
\end{gathered}
\] & Year Ended 1/29/00 & 6 Months Ended 1/30/99 \\
\hline \multicolumn{4}{|l|}{Type of temporary differences:} \\
\hline Basis differences in inventory & \$ (19,106) & \$ (4, 707) & \$2,778 \\
\hline Depreciation & 3,669 & (142) & \((1,376)\) \\
\hline Deferred bonus & \((1,151)\) & (168) & 1,107 \\
\hline Net operating loss carry forward & \((10,321)\) & 1,026 & \((1,354)\) \\
\hline Federal income tax credit carry forward & \((5,645)\) & - & - \\
\hline Other & 1,863 & - & - \\
\hline & \$ \((30,691)\) & \$ \((3,991)\) & \$1,155 \\
\hline
\end{tabular}

A reconciliation of the expected income taxes based upon the statutory federal rate are as follows (in thousands):
\begin{tabular}{|c|c|c|c|c|}
\hline & Year Ended
\[
2 / 3 / 01
\] & Year Ended
\[
1 / 29 / 00
\] & 6 Months Ended
\[
1 / 30 / 99
\] & Year Ended 8/1/98 \\
\hline Income tax (benefit) expense at federal statutory rate & \$ (58, 597) & \$19,740 & \$11,986 & \$11,165 \\
\hline Jobs credit & (822) & (712) & (235) & (164) \\
\hline State and local taxes, net & \((7,668)\) & 2,843 & 1,753 & 1,548 \\
\hline Resolution of income tax issues & - & (269) & - & \((1,410)\) \\
\hline Non-deductible goodwill & 1,080 & 1,080 & 388 & 273 \\
\hline Other & 377 & 250 & 96 & 129 \\
\hline & \$ (65, 630) & \$22,932 & \$13,988 & \$11,541 \\
\hline
\end{tabular}
\(\mathrm{F}-17\)
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The components of the net deferred tax asset as of February 3, 2001 and January 29, 2000 are (in thousands):
\begin{tabular}{|c|c|c|}
\hline & 2/3/01 & 1/29/00 \\
\hline \multicolumn{3}{|l|}{Deferred tax assets:} \\
\hline Basis differences in inventory & \$31,558 & \$15,565 \\
\hline Basis differences in fixed assets & 3,454 & 2,416 \\
\hline State and local taxes & 1,580 & 1,085 \\
\hline Deferred compensation & 1,151 & 39 \\
\hline Amortization of lease acquisition costs & 1,395 & 1,415 \\
\hline Net operating loss carry forward & 10,320 & - \\
\hline Federal tax credit carry forward & 5,645 & - \\
\hline Other & 7,143 & 4,362 \\
\hline & 62,246 & 24,882 \\
\hline \multicolumn{3}{|l|}{Deferred tax liabilities:} \\
\hline Depreciation & \((5,779)\) & \((5,730)\) \\
\hline Capital leases & \((2,995)\) & \((2,173)\) \\
\hline & \((8,774)\) & \((7,903)\) \\
\hline Total net & \$53,472 & \$16,979 \\
\hline
\end{tabular}

The net deferred tax asset is recorded in the Company's consolidated balance sheet as follows (in thousands):
\begin{tabular}{|c|c|c|}
\hline & 2/3/01 & 1/29/ \\
\hline Current deferred tax asset & \$ 51,732 & \$18,0 \\
\hline Non-current deferred tax asset (liability) & 1,740 & (1, 0 \\
\hline Net deferred tax asset & \$53,472 & \$16,9 \\
\hline
\end{tabular}

\section*{11. ACQUISITIONS}

Effective May 3, 1998, the Company purchased \(99.9 \%\) of the common stock of Shonac from Nacht Management, Inc. and SSC (in September 2000 the remaining \(0.1 \%\) was acquired). SSC owned approximately \(60 \%\) of the Company's outstanding common shares at the time of the acquisition. The Company also acquired the store operations of Valley Fair from SSC. Shonac had operated, as licensee, the shoe departments in the Company's department stores since Shonac's inception in 1969. Shonac also operated a chain of retail shoe outlets located throughout the United States, principally under the name DSW Shoe Warehouse. Valley Fair operated two department stores located in Irvington and Little Ferry, New Jersey. The Company had been a licensee of certain departments in these two stores for 18 years. The negotiated purchase price for Shonac and Valley Fair was

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
\(\$ 108,473,000\). The acquisitions were funded by cash provided by operations and approximately \(\$ 88,000,000\) of borrowings.

The acquisitions have been accounted for using the purchase method of accounting and accordingly, the purchase price has been allocated to the net assets and identifiable intangible assets acquired based upon their estimated fair values at the date of acquisition. The aggregate amount of goodwill recorded was \(\$ 35,218,000\).

On November 19, 1999, the Company purchased \(100 \%\) of the common stock of Gramex Retail Stores, Inc. ("Gramex") from Gramex Corporation pursuant to a Stock Purchase Agreement, dated as of November 8, 1999. Gramex operated a chain of fifteen discount stores under the name "Grandpa's" in the greater St. Louis metropolitan area.

The purchase price for Gramex was \(\$ 13.1\) million including cash of \(\$ 8.0\) million, 255,949 shares of the Company's common stock with an agreed value of \(\$ 4.0\) million and an unsecured, 5 -year note of \(\$ 1.1\) million. In conjunction with the acquisition, the Company satisfied approximately \(\$ 37\) million of Gramex bank debt at closing and assumed certain trade payable and other obligations which were satisfied from the proceeds from liquidation of inventory and certain other assets. The transaction was funded by cash from operations and a \(\$ 25\) million 180 day bank loan bearing interest at 8.0925\%. The acquisition was accounted for as a purchase. Allocation of the purchase price was based on fair market valuation of the net assets acquired.

Of the 15 stores acquired and after liquidation of the existing Grandpa's inventory, 13 stores were converted to the Value City format. Six stores received only minor improvements and were reopened in March 2000. Seven stores were remodeled based on the current Value City format and were reopened in April 2000. The lease for one store with terms consistent with current market conditions is located near an existing store in St. Louis. This location was assigned without payment of additional consideration to the Value City Furniture Division of SSC after completion of liquidation of the store inventory and fixtures.

The operating results of Grandpa's have been included in the consolidated results of the Company from the date of acquisition. The following unaudited pro forma consolidated financial results for the fiscal year ended January 29, 2000 are presented as if the acquisition had taken place at the beginning of fiscal 1999. The proforma results are not indicative of results of operations in future periods or in the period presented below. Included in the proforma results are the adjustments to depreciation and amortization based on the purchase price allocation, the effects of the issuance of additional common shares and interest on acquisition related borrowings (in thousands, except per share amounts):

\section*{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)}

1/29/00
\begin{tabular}{|c|c|}
\hline Net Sales & \$1,818,008 \\
\hline Net Income & \$31,799 \\
\hline Basic earnings per share & \$0.98 \\
\hline Diluted earnings per share & \$0.97 \\
\hline
\end{tabular}

On March 17, 2000, the Company completed through its wholly owned subsidiary, Base Acquisition Corp. ("Base Acquisition"), the acquisition of substantially all of the assets and assumed certain liabilities of Filene's Basement Corp., a Massachusetts corporation, and Filene's Basement, Inc., a wholly owned subsidiary of Filene's Basement Corp. (collectively, "Filene's") pursuant to the closing of an asset purchase agreement, dated February 2, 2000.

The operating results of Filene's have been included in the consolidated results of the Company from the date of acquisition. The following unaudited proforma consolidated financial results for the fiscal year ended February 3, 2001 are presented as if the acquisition had taken place at the beginning of fiscal 2000 (in thousands, except per share amounts):
\begin{tabular}{|c|c|c|}
\hline & 2/3/01 & 1/29/00 \\
\hline Net sales & \$2, 248, 605 & \$2,140,966 \\
\hline Net (loss) income & \$ (108, 888 ) & \$ \((20,678)\) \\
\hline Basic loss per share & \$ (3.24) & \$ (0.64) \\
\hline Diluted loss per share & \$ (3.24) & \$ (0.63) \\
\hline
\end{tabular}

The purchase price included cash of \(\$ 3.5\) million paid at closing, \$1.2 million to be paid over a period not to exceed three years, 403,208 shares of the Company's common stock with an agreed value of \(\$ 5.5\) million and the assumption of specified liabilities. The assumed liabilities included the payment of amounts outstanding under Filene's debtor-in-possession financing facility of approximately \(\$ 22.5\) million and certain trade payable and other obligations which will be paid in the ordinary course. The acquisition will be accounted for as a purchase. Allocation of the purchase price has been determined based on fair market valuation of the net assets acquired subject to resolution of several outstanding matters.

The acquisition was funded by cash from operations and a portion of the proceeds from the Credit Agreement. See Note 5 for further discussion.
\[
\mathrm{F}-20
\]
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SEGMENT REPORTING
The Company has adopted FASB Statement No. 131, "Disclosure about
Segments of a Business Enterprise and Related Information." The Company
is managed in three operating segments: Value City Department Stores,
DSW Stores and Filene's Basement Stores. All of the operations are
located in the United States. The Company has identified such segments
based on the management responsibility and measures segment profit as
operating profit which is defined as income before interest expense and
income taxes. Corporate assets include goodwill and loan costs related
to the Shonac acquisition.
YEAR ENDED FEBRUARY 3, 2001 (in thousands):

```
\begin{tabular}{rrr} 
Value City & \multicolumn{1}{c}{ DSW } & \multicolumn{1}{l}{ Filene's } \\
----------- & \\
& & \\
\(\$ 1,553,902\) & \(\$ 409,968\) & \(\$ 249,147\) \\
\((150,530)\) & 13,368 & 1,577 \\
688,308 & 104,172 & 87,304 \\
51,829 & 12,649 & 5,748 \\
35,658 & 2,914 & 5,175
\end{tabular}

YEAR ENDED JANUARY 29, 2000 (in thousands):

\[
\mathrm{F}-21
\]
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

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YEAR ENDED AUGUST 1, 1998 (IN THOUSANDS):

```
Value City DSW
Net Sales
Operating profit
Identifiable assets
Capital expenditures
Depreciation and amortization
\begin{tabular}{rr}
\(\$ 1,113,894\) & \(\$ 47,485\) \\
35,173 & 1,748 \\
608,185 & 39,556 \\
26,501 & 664 \\
24,641 & 444
\end{tabular}

The following sets forth sales by each major merchandise category (in thousands) :


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\begin{tabular}{|c|c|c|c|}
\hline Net sales Cost of sales & \[
\begin{aligned}
& \$ 462,053 \\
& (284,322)
\end{aligned}
\] & \[
\begin{aligned}
& \$ 528,246 \\
& (327,958)
\end{aligned}
\] & \[
\begin{aligned}
& \$ 559,820 \\
& (446,973)
\end{aligned}
\] \\
\hline GROSS PROFIT & 177,731 & 200,288 & 112,847 \\
\hline Selling, general and administrative expenses & \((174,192)\) & \((197,063)\) & \((235,835)\) \\
\hline License fees & 1,919 & 2,731 & 1,599 \\
\hline Other operating income & 277 & 1,156 & 614 \\
\hline OPERATING PROFIT (LOSS) & 5,735 & 7,112 & \((120,775)\) \\
\hline Interest expense, net & \((5,354)\) & \((7,963)\) & \((7,873)\) \\
\hline (Loss) gain on sale of assets, net & (20) & 861 & (597) \\
\hline INCOME (LOSS) BEFORE EQUITY IN INCOME (LOSS) OF JOINT VENTURE AND PROVISION FOR INCOME TAXES & 361 & 10 & \((129,245)\) \\
\hline Equity in (loss) income of joint venture & (269) & 107 & (551) \\
\hline INCOME (LOSS) BEFORE (PROVISION) BENEFIT FOR INCOME TAXES & 92 & 117 & \((129,796)\) \\
\hline (Provision) benefit for income taxes & (37) & (49) & 50,781 \\
\hline NET INCOME (LOSS) & \$55 & \$68 & \$ 79,015 ) \\
\hline BASIC AND DILUTED LOSS PER SHARE & \$0.00 & \$0.00 & \$(2.35) \\
\hline
\end{tabular}

FISCAL YEAR ENDED JANUARY 30, 2000
\begin{tabular}{lll} 
1st Qtr. & 2nd Qtr. & 3rd Qtr. \\
\(05 / 01 / 99\) & \(07 / 31 / 99\) & \(10 / 30 / 99\) \\
13 Weeks & 13 Weeks & 13 Weeks
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \begin{tabular}{l}
Net sales \\
Cost of sales
\end{tabular} & \[
\begin{aligned}
& \$ 344,481 \\
& (214,859)
\end{aligned}
\] & \[
\begin{aligned}
& \$ 372,812 \\
& (232,543)
\end{aligned}
\] & \[
\begin{aligned}
& \$ 441,281 \\
& (272,109)
\end{aligned}
\] \\
\hline GROSS PROFIT & 129,622 & 140,269 & 169,172 \\
\hline Selling, general and administrative expenses & \((126,820)\) & \((133,731)\) & \((155,558)\) \\
\hline License fees & 1,523 & 1,832 & 1,640 \\
\hline Other operating income & 933 & 1,097 & 1,372 \\
\hline OPERATING PROFIT & 5,258 & 9,467 & 16,626 \\
\hline Interest expense, net & \((2,480)\) & \((2,424)\) & \((3,288)\) \\
\hline Gain on sale of assets, net & 13 & 34 & 32 \\
\hline INCOME BEFORE EQUITY IN INCOME (LOSS) OF JOINT VENTURE AND & & & \\
\hline PROVISION FOR INCOME TAXES & 2,791 & 7,077 & 13,370 \\
\hline Equity in (loss) income of joint venture & (111) & (245) & (168) \\
\hline INCOME BEFORE PROVISION & & & \\
\hline FOR INCOME TAXES & 2,680 & 6,832 & 13,202 \\
\hline Provision for income taxes & \((1,118)\) & \((2,870)\) & \((5,504)\) \\
\hline
\end{tabular}

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\begin{tabular}{|c|c|c|c|}
\hline NET INCOME & \$1,562 & \$3,962 & \$7,698 \\
\hline BASIC EARNINGS PER SHARE & \$0.05 & \$0.12 & \$0.24 \\
\hline DILUTED EARNINGS PER SHARE & \$0.05 & \$0.12 & \$0.23 \\
\hline
\end{tabular}
\[
\mathrm{F}-23
\]
(1) The results of operations for the quarters ended 10/28/00 and 2/3/01include non-recurring pretax charges for inventory realignment, asset impairment and severance costs of \(\$ 90.4\) million and \(\$ 19.6\) million, respectively.
(2) The results of operations for the quarter ended 1/29/00 include a reduction of \(\$ 3.1\) million to cost of sales representing the annual book to physical adjustment for the physical inventory.
14. SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION (IN THOUSANDS):
\begin{tabular}{cccc} 
Year Ended & Year Ended & 6 Months Ended & Year End \\
\(2 / 3 / 01\) & \(1 / 29 / 00\) & \(1 / 30 / 99\) & \(8 / 1 / 98\)
\end{tabular}

Cash paid during the year for:
Interest \$29,723 \$11,756 \$7,586 \$5,911
\(==========================\)
Income taxes \(\quad \$ 4,700 \quad \$ 17,101 \quad \$ 9,018\)

Supplemental schedule of non-cash investing and financing activities:

In December 1998, the Company exchanged 25,000 of its treasury shares with a fair market value of \(\$ 311,000\) for the right to acquire several leases.

During 1999 the Company incurred capital lease obligations to obtain new store facilities. Non-cash amounts of \(\$ 27,100,000\) were capitalized as of January 29,2000 under the captions of property and equipment and long-term obligations in relation to these leases.

In March 2000, the Company issued 403,208 common shares with a market value of \(\$ 4.0\) million for the acquisition of Filene's. Also in March 2000, the Company contributed 80,000 common shares with a market value of \(\$ 1.1\) million to a private charitable foundation controlled by the Schottenstein family.

Amounts of \(\$ 779,000, \$ 756,000, \$ 490,000\) and \(\$ 2,126,000\) were recorded under the captions of property and equipment and accounts payable for real estate improvements and construction at new stores as of February 3, 2001, January 29, 2000, January 30, 1999 and August 1, 1998, respectively.

In November 1999, the Company exchanged 255,959 of its treasury shares with a fair market value of \(\$ 4.0\) million as part of its acquisition of Gramex. See Note 11.
\[
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\]

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VALUE CITY DEPARTMENT STORES, INC. SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS (dollars in thousands)
\begin{tabular}{|c|c|c|c|c|}
\hline COLUMN A & COLUMN B & \multicolumn{2}{|c|}{COLUMN C} & COLUMN D \\
\hline Description & Balance at Beginning Of Period & Charge to Costs and Expenses & Charges to Other Accounts (1) & Deductions (2) \\
\hline \multicolumn{5}{|l|}{Allowance deducted} \\
\hline \multicolumn{5}{|l|}{from asset to which} \\
\hline \multicolumn{5}{|l|}{Allowance for doubtful} \\
\hline \multicolumn{5}{|l|}{Period Ended:} \\
\hline 12 Months, 8/1/98 & 363 & 716 & 95 & 832 \\
\hline 6 Months, 1/30/99 & 342 & 195 & 0 & 227 \\
\hline 12 Months, 1/29/00 & 310 & 3,742 & 442 & 3,469 \\
\hline 12 Months, 2/3/01 & 1,025 & 341 & 1 & 385 \\
\hline \multicolumn{5}{|l|}{Allowance for Markdowns:} \\
\hline \multicolumn{5}{|l|}{Period Ended:} \\
\hline 12 Months, 8/1/98 & 4,311 & 2,828 & 8,893 & 4,203 \\
\hline 6 Months, 1/30/99 & 11,829 & 4,460 & 0 & 5,897 \\
\hline 12 Months, 1/29/00 & 10,392 & 13,745 & 0 & 6,908 \\
\hline 12 Months, 2/3/01 & 17,229 & 125,348 & 2,941 & 93,431 \\
\hline \multicolumn{5}{|l|}{Allowance for Sales Returns:} \\
\hline \multicolumn{5}{|l|}{Period Ended:} \\
\hline 12 Months, 8/1/98 & 968 & 0 & 645 & 0 \\
\hline 6 Months, 1/30/99 & 1,613 & 0 & 0 & 0 \\
\hline 12 Months, 1/29/00 & 1,613 & 0 & 0 & 227 \\
\hline 12 Months, 2/3/01 & 1,386 & 521 & 127 & 168 \\
\hline \multicolumn{5}{|l|}{Reserves} \\
\hline \multicolumn{5}{|l|}{Store Closing} \\
\hline \multicolumn{5}{|l|}{Reserve:} \\
\hline \multicolumn{5}{|l|}{Year ended:} \\
\hline 12 Months, 8/1/98 & 395 & 511 & 721 & 722 \\
\hline 6 Months, 1/30/99 & 905 & 145 & 0 & 973 \\
\hline 12 Months, 1/29/00 & 77 & 0 & 0 & 4 \\
\hline 12 Months, 2/3/01 & 73 & 0 & 970 & 0 \\
\hline
\end{tabular}

\footnotetext{
(1) The charges to other accounts represent balances resulting from the
}
acquisition of Shonac in 1998 and Gramex Retail Stores, Inc. in 1999.
(2) The deductions in Column \(D\) are amounts written off against the respective reserve.
\[
S-1
\]

\section*{INDEX TO EXHIBITS}

Exhibit
No. Description
3.1 First Amended and Restated Articles of Incorporation of the Company.
3.2 Code of Regulations of the Company.
10.1.1 Corporate Services Agreement, dated October 12, 1994, between the Company and Schottenstein Stores Corporation.
10.1.2 Corporate Services Agreement, dated September 27, 1995, between the Company and SSC.
10.1.3 Corporate Services Agreement, dated October 1996, between the Company and SSC.
10.1.4 Corporate Services Agreement, dated October 13, 1997, between the Company and SSC.
10.2 License Agreement, dated June 5, 1991, between the Company and SSC re Service Marks.
10.7 Form of Indemnification Agreement, dated 1991, between the Company and its directors and executive officers.

Exhibit Page No.

Previously filed as Exhibit 3.2 to Registrat Statement on Form S-1 (file no. 33-40214) filed April 29, 1991, and incorporated herei by reference.

Previously filed as Exhibit 3.3 to Registrat Statement on Form S-1 (file no. 33-40214) filed April 29, 1991, and incorporated herei by reference.

Previously filed on Exhibit 10.1.1 to Form 10-Q (file no. 1-10767) filed December 12, 1994, and incorporated herein by reference.

Previously filed as Exhibit 10.1.2 to Form 10-K (file no. 1-10767) filed October 27, 1995, and incorporated herein by reference.

Previously filed as Exhibit 10.1 .3 to Form 10-K (file no. 1-10767) filed November 1, 1996, and incorporated herein by reference.

Previously filed as Exhibit 10.1.4 to Form (file no. 1-10767) filed December 16, 1997, incorporated herein by reference.

Previously filed as Exhibit 10.2 to Amendment No. 1 to Form S-1 Registration Statement (file no. 33-40214) filed June 6, and incorporated herein by reference.

Previously filed as Exhibit 10.7 to Amendment No. 1 to Form S-1 Registration Statement (file no. 33-40214) filed June 6, and incorporated herein by reference.
10.8 Form of Company's 1991 Stock Option Plan.
10.9 Master Store Lease, dated April 25, 1991, between the Company, as lessee, and SSC, as lessor, re fourteen stores.
10.9.1 First Amendment to Master Store Lease, dated February 1991, between the Company, as lessee, and SSC, as lessor, re fourteen stores.
10.9.2 Lease Modification Agreement to Master Store Lease, dated June 5, 1995, between the Company, as lessee, and SSC, as lessor, re Beckley, West Virginia.
10.9.3 Exercise of the first five-year renewal option commencing August 1, 1996 under Master Store Lease, dated June 5, 1995, as amended, between the Company, as lessee, and SSC, as lessor, re fourteen stores.
10.10 Master Warehouse Lease, dated April 25, 1991, between the Company, as lessee, and SSC, as lessor, re three warehouses, office, and shop locations.
10.10.1 First Amendment to Master Warehouse Lease, dated February 1992, between the Company, as lessee, and SSC, as lessor, re three warehouse, office, and shop. locations.
10.10.2 Second Amendment to Master Warehouse Lease, dated June 1993, between Company, as lessee, and SSC, as lessor, re three warehouse, office, and shop locations.

Previously filed as Exhibit 10.8 to Amendment No. 1 to Form S-1
Registration Statement (file no. 33-40214) filed June 6, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.9 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.9.1 to Form S-1 Registration Statement (file no. 33-47252) filed April 16, 1992, and incorporated herein by reference.

Previously filed as Exhibit 10.9.2 to Form 10-K (file no. 1-10767) filed October 27, 1995, and incorporated herein by reference.

Previously filed as Exhibit 10.9.3 to Form 10-Q (file no. 1-10767) filed March 19, 1996, and incorporated herein by reference.

Previously filed as Exhibit 10.10 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.10.1 to Form S-1 Registration Statement (file no. 33-47252) filed April 16, 1992, and incorporated herein by reference.

Previously filed as Exhibit 10.10.2 to the Form 10-K (file no. 1-10767) filed October 26, 1993, and incorporated herein by reference.
\[
\mathrm{E}-2
\]
10.10.3 Exercise of the first five-year renewal option commencing August 1, 1996 under Master Store Lease, dated April 25, 1991, as amended, between the Company, as lessee and SSC, as lessor, re three warehouse locations.
10.11 Master Sublease, dated April 25, 1991, between the Company, as sublessee, and SSC, as sublessor, re three stores.
10.12 Sublease, dated April 25, 1991, between the Company, as sublessor, and SSC, as sublessee, re one warehouse, with underlying Lease, dated July 15, 1981, between SSC, as lessee, and J.A.L. Realty Co., an affiliate of SSC, as lessor.
10.12.1 Exercise of five-year renewal option commencing July 16 , 1996 under Sublease, dated April 25, 1991 between the Company, as sublessee, and SSC, as sublessor, re 3681 Westerville Road warehouse.
10.13 Lease, dated July 7, 1987, between the Company, by assignment from SSC, as lessee, and Schottenstein Trustees, an affiliate of \(S S C\), as lessor, re one store.
\(\begin{aligned} \text { 10.14.1 } & \text { Lease, dated June } 28,1989, \text { between } \\ & \text { the Company, by assignment from SSC, } \\ & \text { as lessor, re one warehouse. }\end{aligned}\)
10.14.2 Lease, dated October 27, 1989, between the Company, by assignment from SSC, as lessee, and Southeast Industrial Park Realty Company, an affiliate of SSC, as lessor, re one warehouse.

\section*{E-3}
10.14.3 Lease, dated March 7, 1989, between the Company, by assignment from SSC, as lessee, and Southeast Industrial Park Realty Company, an affiliate of SSC, as lessor, re one warehouse.
10.15.1 Sublease, dated April 25, 1991, between the Company, as sublessor, and SSC, as

Previously filed as Exhibit 10.10.3 to Form 10-Q (filed no. 1-10767) filed March 19, 1996, and incorporated herein by reference.

Previously filed as Exhibit 10.11 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.12 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991 and incorporated herein by reference.

Previously filed as Exhibit 10.12 .1 to Form 10-Q (file no. 1-10767) filed March 19, 1996, and incorporated herein by reference.

Previously filed as Exhibit 10.13 to Amendment No. 1 to Form \(S-1\) Registration Statement (file no. 33-40214) filed June 6, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.14 .1 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.14 .2 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.14.3 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.15.1 to Form S-1 Registration Statement (file no.

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sublessee, re Baltimore, MD (Eastpoint) furniture store location.
\begin{tabular}{cl}
10.15 .2 & \begin{tabular}{l} 
Sublease, dated April 25, 1991, between \\
the Company, as sublessor, and SSC, as
\end{tabular} \\
& sublessee, re Baltimore, MD (Westview) \\
furniture store location.
\end{tabular} store location.

\section*{E-4}

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33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.15.2 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.15.3 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.15.4 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.16 to Form S-1 Registration Statement (file no. 33-40214) filed April 29, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.17 to Amendment No. 1 to Form S-1 Registration Statement (file no. 33-40214) filed June 6, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.19 to Form 10-K (file no.1-10767) filed October 24, 1991, and incorporated herein by reference.
10.20 Lease, dated July 2, 1991, between the Company as lessee and Allied Company/ Saul Schottenstein Realty Company as lessor re Springfield, Ohio store.
10.20.1 Exercise of the first five-year renewal option commencing November 1, 1996 under Lease dated July 2, 1991 between the Company, as lessee, and Allied Company/Saul Schottenstein Realty Company, as lessor, re Springfield, Ohio store.
10.21 Form of Restricted Stock Agreement, dated 1992, between the Company

Previously filed as Exhibit 10.20 to Form 10-K (file no.1-10767) filed October 24, 1991, and incorporated herein by reference.

Previously filed as Exhibit 10.20 .1 to Form 10-Q (file no. 1-10767) filed March 19, 1996, and incorporated herein by reference.

Previously filed as Exhibit 10.27 to Amendment No. 1 to Form \(S-1\) Registration
and certain employees.
\begin{tabular}{|c|c|}
\hline 10.22 & The Company's Non-employee Director Stock Option Plan. \\
\hline 10.23 & Lease, dated September 1, 1992, between the Company, as lessee, and SSC, as lessor, re South Bend, IN store. \\
\hline 10.24 & Lease, dated January 27, 1992, between the Company, as lessee, and J.A.L. Realty Company, as lessor, as amended on July 29, 1992, re 3080 Alum Creek warehouse. \\
\hline 10.24 .1 & Exercise of the first five-year renewal option commencing February 1, 1997 under lease, dated January 27, 1992, as amended, between the Company, as lessee, and J.A.L. Realty Company, as lessor, re 3080 Alum Creek warehouse. \\
\hline 10.25 & Lease, dated July 29, 1992, between the Company, as lessee, and J.A.L. Realty Company, as lessor, re 3232 Alum Creek warehouse. \\
\hline
\end{tabular} warehouse.

Statement (file no. 33-47252) filed April 2 1992, and incorporated herein by reference.

Previously filed as Exhibit 10.28 to Form 10-K (file no.1-10767) filed October 22, 1992, and incorporated herein by reference.

Previously filed as Exhibit 10.29 to Form 10-K (file no.1-10767) filed October 22, 1992, and incorporated herein by reference.

Previously filed as Exhibit 10.30 to Form 10-K (file no.1-10767) filed October 22, 1992, and incorporated herein by reference.

Previously filed as Exhibit 10.30.1 to Form 10-Q (file no. 1-10767) filed March 19, 1996, and incorporated herein by reference.

Previously filed as Exhibit 10.31 to Form 10-K (file no.1-10767) filed October 22, 1992, and incorporated herein by reference.

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10.26 Lease, dated October 26, 1993 between the Company, as lessee, and J.A.L. Realty Company, as lessor. re 2560 Valueway, Columbus, OH 43224.
10.26.1 Lease Modification Agreement dated to June 16, 1995 to Lease, dated October filed 26, 1993, between the Company, as lessee, and J.A.L. Realty Company, as lessor, re 2560 Valueway, Columbus, Ohio 43224.
10.27 License Agreement dated as of January 12, 1994 between the Company, as licensee, and Valley Fair Corporation, as licensor, re Housewares Depts.
10.28 Ground lease, dated April 15, 1994, between the Company, as lessee, and J.A.L. Realty Company, as lessor, re

Previously filed as Exhibit 10.33 to Form 10-Q (file no. 1-10767) filed March 14, 1994, and incorporated herein by reference.

Previously filed as Exhibit 10.33.1 Form 10-K (file no.1-10767)
October 27, 1995, and incorporated herein by reference.

Previously filed as Exhibit 10.34 to Form 10-K (file no. 1-10767) filed October 26, 1994, and incorporated herein by reference.

Previously filed as Exhibit 10.35 to Form 10-K (file no 1-10767) filed October 26, 1994, and incorporated

19 acres.
10.29 Agreement of Lease dated September 1, 1994, between Company, as tenant, and Jubilee Limited Partnership, as landlord, re Carol Stream, IL store.
10.30 Agreement of Lease, dated March 1, 1994, between the Company, as tenant, and Jubilee Limited Partnership, as landlord, re Hobart, IN store.
10.31 Agreement of Lease, date February 10, 1995, between the Company, as tenant, and Jubilee Limited Partnership, as landlord, re Gurnee Mills, IL store.
10.32 Agreement of Lease, dated January 13, 1995, between the Company, as tenant, and Westland Partners, as landlord, re Westland, MI store.
10.33 Agreement of Lease, dated January 31, 1995, between the Company, as tenant, and Taylor Partners, as landlord, re Taylor, MI store.

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herein by reference.
Previously filed as Exhibit 10.36 to Form 10 (file no. 1-10767) filed December 12, 1994, and incorporated herein by reference.

Previously filed as Exhibit 10.37 to Form 10 (file no. 1-10767) filed December 12, 1994, and incorporated herein by reference.

Previously filed as Exhibit 10.38 to Form 10 (file no. 1-10767) filed March 14, 1995 and incorporated herein by reference.

Previously filed as Exhibit 10.39 to Form 10 (file no. 1-10767) filed March 14, 1995 and incorporated herein by reference.

Previously filed as Exhibit 10.40 to Form 10 (file no. 1-10767) filed March 14, 1995 and incorporated herein by reference.

Previously filed as Exhibit 10.41 to Form 10 (file no. 1-10767) filed March 14, 1995 and incorporated herein by reference.

Previously filed as Exhibit 10.43 to Form 10-K (file no. 1-10767) filed October 27, 1995, and incorporated herein by reference.

Previously filed as Exhibit 10.44 to Form 10-Q (file no. 1-10767) filed December 12, 1995, and incorporated herein by reference.

Previously filed as Exhibit 10.45 to Form 10-Q (file no. 1-10767) filed December 12, 1995, and incorporated herein by reference.

Previously filed as Exhibit 10.46 to Form 10-Q (file no. 1-10767) filed March 19, 1996, and incorporated herein by reference.
\begin{tabular}{|c|c|}
\hline 10.39 & Agreement of Lease, dated March 13, to 1996, between the Company as tenant, and Jubilee Limited Partnership, as landlord, re Saginaw, Michigan store. \\
\hline 10.40 & Agreement of lease, dated 1996 between the Company, as tenant, and SSC, as landlord, re the Melrose Park, IL store. \\
\hline 10.41 & Agreement of Lease, dated October 4, 1996, between the Company, as tenant, and Hickory Ridge Pavilion, Ltd., as landlord, re the Memphis, TN store. \\
\hline 10.42 & Restricted Stock Agreement dated July 14, 1997 between Martin P. Doolan and the Company. \\
\hline
\end{tabular}
10.43 Lease, dated October 30, 1998 between the Partnership, as landlord, re River Oaks West Shopping Center, Calumet City, Illinois.
10.44 Lease, dated May 3, 1998 between the Company, as tenant, and Valley Fair Corporation, as landlord, re Irvington, NJ.
10.45 Lease, dated March 22, 2000 between

East Fifth Avenue, LLC, an affiliate of SSC, and Shonac Corporation.
10.46 Employment Agreement dated

June 21, 2000 between
James A. McGrady and the Company.
10.47 Employment Agreement dated

December 4, 2000 between George Kolber and the Company.

21 List of Subsidiaries
23 Consent of Deloitte \& Touche LLP
24 Power of Attorney

\section*{Company, as tenant, and Jubilee Limited}

Previously filed as Exhibit 10.47 Form 10-Q (file no. 1-10767) filed March 19, 1996, and incorporated herein by reference.

Previously filed as Exhibit 10.49 to Form 10-K (file no. 1-10767) filed November 1, 1997 and incorporated herein by reference.

Previously filed as Exhibit 10.50 to Form 10-K (file no. 1-10767) filed November 1, 1997 and incorporated herein by reference.

Previously filed as Exhibit 10.53 to Form 10-K (file no. 1-10767) filed October 31, 1997, and incorporated herein by reference.
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Previously filed as Exhibit 10.56 to Form 10-K (file no. 1-10767) filed April 30, 1999, and incorporated herein by reference.

Previously filed as Exhibit 10.57 to Form 10-K (file no. 1-10767) filed April 30, 1999, and incorporated herein by reference.
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Page E-10.
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