

Edgar Filing: CRAWFORD & CO - Form 8-K

CRAWFORD & CO  
Form 8-K  
February 02, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 2, 2004

CRAWFORD & COMPANY

-----  
(Exact name of Registrant as specified in its charter)

GEORGIA

-----  
(State or other jurisdiction of incorporation)

1-10356

-----  
(Commission File Number)

58-0506554

-----  
(IRS Employer Identification No.)

5620 Glenridge Drive, N.E., Atlanta, Georgia 30342

-----  
(Address of principal executive offices) (Zip Code)

(404) 256-0830

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(Registrant's telephone number, including area code)

ITEM 7. Financial Statements, Pro Forma Financial Statements and Exhibits

(c) Exhibits

| Exhibit No.<br>----- | Description<br>-----                 |
|----------------------|--------------------------------------|
| 99.1                 | Press Release dated February 2, 2004 |

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### ITEM 12. Results of Operations and Financial Condition

On February 2, 2004, Crawford & Company (the "Company") issued a press release containing information about the Company's financial condition, results of operations, and cash flows for the fourth quarter of 2003 and for the year ended December 31, 2003. A copy of the press release is attached hereto as Exhibit 99.1.

The press release contains non-GAAP financial measures and a reconciliation to the related GAAP measure is included. Operating earnings is one of the key performance measures used by the Company's senior management to evaluate the performance of its business and make resource allocation decisions. The Company believes this measure is useful to investors in that it allows them to evaluate its performance using the same criteria that management uses.

### SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CRAWFORD & COMPANY  
(Registrant)

By: /s/ JOHN F. GIBLIN

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John F. Giblin  
Executive Vice President and  
Chief Financial Officer

Dated: February 2, 2004

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### EXHIBIT INDEX

| Number<br>----- | Descriptions<br>-----                |
|-----------------|--------------------------------------|
| 99.1            | Press Release dated February 2, 2004 |

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