

Edgar Filing: EPLUS INC - Form SC 13G/A

EPLUS INC  
Form SC 13G/A  
May 23, 2001

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SCHEDULE 13G

Under the Securities Exchange Act of 1934  
(Amendment No.1)\*

EPLUS, INC.

-----  
(Name of Issuer)

COMMON STOCK

-----  
(Title of Class Securities)

294268107

-----  
(CUSIP Number)

December 31, 2000

-----  
(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosure provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a current valid OMB control number.

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CUSIP No. 294268107

1. Name of Reporting Persons.

Firsthand Capital Management, Inc.

I.R.S. Identification Nos. of above persons (entities only).

EIN: 77-0449623

2. Check the Appropriate Box if a Member of a Group (See Instructions)

(a)

(b)

3. SEC Use Only \_\_\_\_\_

4. Citizenship or Place of Organization California

Number of Shares Beneficially Owned by Each Reporting Person With:

5. Sole Voting Power 832,300

6. Shared Voting Power 0

7. Sole Dispositive Power 832,300

8. Shared Dispositive Power 0

9. Aggregate Amount Beneficially Owned by Each Reporting Person 832,300

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)

11. Percent of Class Represented by Amount in Row (9) 8.6%

12. Type of Reporting Person (See Instructions)  
IA, CO

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CUSIP No. 294268107

1. Name of Reporting Persons.

Landis, Kevin Michael

I.R.S. Identification Nos. of above persons (entities only).

2. Check the Appropriate Box if a Member of a Group (See Instructions)

(a)

(b)

3. SEC Use Only \_\_\_\_\_

4. Citizenship or Place of Organization United States

-----

Number of Shares 5. Sole Voting Power 832,300  
Beneficially Owned by Each Reporting Person  
With:

-----

6. Shared Voting Power 0

-----

7. Sole Dispositive Power 832,300

-----

8. Shared Dispositive Power 0

-----

9. Aggregate Amount Beneficially Owned by Each Reporting Person 832,300

-----

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares  
(See Instructions)

-----

11. Percent of Class Represented by Amount in Row (9) 8.6%

-----

12. Type of Reporting Person (See Instructions)

HC (Control Person), IN

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Item 1.

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- (a) Name of Issuer  
ePlus, Inc.
- (b) Address of Issuer's Principal Executive Offices  
400 Herndon Parkway, Suite B  
Herndon, VA 20170

Item 2.

- (a) Name of Person Filing
- (i) Firsthand Capital Management, Inc. ("FCM")
  - (ii) Firsthand Funds ("Firsthand")
  - (iii) Kevin Michael Landis ("Landis")
- (b) Address of Principal Business office or, if None, Residence
- (i) 125 South Market, Suite 1200, San Jose, CA 95113
- (c) Citizenship
- (i) FCM: California
  - (ii) Firsthand: Delaware
  - (iii) Landis: United States
- (d) Title of Class Securities  
Common stock
- (e) CUSIP Number  
294268107

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Item 3. If this statement is filed pursuant to ss.ss. 240.13d-1(b), or 240.13d-2(b) or (c), person filing is a:

- (a)  Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o)
- (b)  Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
- (c)  Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C.
- (d)  Investment company registered under section 8 of the Investment Company

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80a-8).

- (e)  [X] An investment adviser in accordance with ss.240.13d-1(b)(1)(ii)(E).
- (f)  [ ] An employee benefit plan or endowment fund in accordance with ss.240.13
- (g)  [X] A parent holding company or control person in accordance with ss.240.13
- (h)  [ ] A savings association as defined in Section 3(b) of the Federal Deposit  
(12 U.S.C. 1813).
- (i)  [ ] A church plan that is excluded from the definition of an investment com  
section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3
- (j)  [ ] Group in accordance with ss.240.13d-1(b)(ii)(J).

This statement is filed by FCM, an investment adviser registered under the Investme  
of 1940, as amended, its control person Landis, and Firsthand, an investment compan  
under the Investment Company Act of 1940, as amended. (See, also, Exhibit A.)

Item 4. Ownership

Common stock:

- (a) Amount Beneficially Owned: 832,300  
-----
- (b) Percent of Class: 8.6%  
-----
- (c) Number of shares as to which the joint filers have:
  - (i) sole power to vote or to direct the vote: 832,300  
-----
  - (ii) shared power to vote or to direct the vote: 0  
-----
  - (iii) sole power to dispose or to direct the disposition of: 832,300  
-----
  - (iv) shared power to dispose of or to direct the disposition of: 0  
-----

Item 5. Ownership of Five Percent or Less of a Class.

If this statement is being filed to report the fact that as of the  
date hereof the reporting person has ceased to be the beneficial owner of more  
than five percent of the class securities, check the following [ ].

Item 6. Ownership of More than Five Percent on Behalf of Another Person.  
N/A

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Item 7. Identification and Classification of the Subsidiary Which Acquired  
the Security Being Reported on By the Parent Holding Company.  
N/A

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Item 8. Identification and Classification of Members of the Group.  
N/A

Item 9. Notice of Dissolution of Group.  
N/A

Item 10. Certification:

(a) The following certification shall be included if the statement is filed pursuant to ss. 240.13d-1(b):

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were acquired and are held in the ordinary course of business and were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

Date: 05/07/01

FIRSTHAND CAPITAL MANAGEMENT, INC.

/s/ Kevin M. Landis  
-----  
Kevin M. Landis, President

FIRSTHAND FUNDS

/s/ Kevin M. Landis  
-----  
Kevin M. Landis, Trustee

/s/ Kevin M. Landis  
-----  
Kevin M. Landis, Control Person

EXHIBIT A

Identification and Classification of Joint Filers

Pursuant to Rule 13d-1(k)(1) under the Securities and Exchange Act of 1934, the reporting persons joint filing are identified and classified as follows:

Name ----	Classification -----
Firsthand Capital Management, Inc. ("FCM")	Investment adviser registered under the Investment Advisers Act of 1940, as amended.
Firsthand Funds on behalf of its series, as follows	Investment company registered under the Investment Company Act of 1940, as amended.

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("Firsthand"):

Company Act of 1940, as amended.

Technology Value Fund  
Technology Leaders Fund  
Technology Innovators Fund  
The Communications Fund  
The e-Commerce Fund  
Global Technology Fund

Kevin Michael Landis

A control person of FCM and Firsthand.

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EXHIBIT B

Joint Filing Agreement Pursuant to Rule 13d-1(k) (1)

This agreement is made pursuant to Rule 13d-1(k)(1) under the Securities and Exchange Act of 1934 (the "Act") by and among the parties listed below, each referred to herein as a "Joint Filer." The Joint Filers agree that a statement of beneficial ownership as required by Sections 13(g) or 13(d) of the Act and the Rules thereunder may be filed on each of their behalf on Schedule 13G or Schedule 13D, as appropriate, and that said joint filing may thereafter be amended by further joint filings. The Joint Filers state that they each satisfy the requirements for making a joint filing under Rule 13d-1 and are not acting as a group as defined by Rule 13d-1(b) (ii) (J).

Dated: 05/07/01

FIRSTHAND CAPITAL MANAGEMENT, INC.

/s/ Kevin M. Landis

-----  
Kevin M. Landis, President

FIRSTHAND FUNDS

/s/ Kevin M. Landis

-----  
Kevin M. Landis, Trustee

/s/ Kevin M. Landis

-----  
Kevin M. Landis, Control Person

EXHIBIT C

Disclaimer of Beneficial Ownership

ePlus, Inc.  
Common Stock  
832,300 Shares

Kevin Michael Landis disclaims beneficial ownership as to all shares beneficially owned for Section 13(g) filing purposes by Firsthand Capital Management, Inc., as investment adviser, and Firsthand Funds.