RAMBUS INC Form 10-Q November 02, 2018

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**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

37.10

(Mark One)

 $\circ$  QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 000-22339

RAMBUS INC.

(Exact name of registrant as specified in its charter)

Delaware 94-3112828

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

1050 Enterprise Way, Suite 700

Sunnyvale, California

94089

(Address of principal executive offices)

(ZIP Code)

Registrant's telephone number, including area code: (408) 462-8000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý Accelerated filer o

Non-accelerated filer o Smaller reporting company o

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act. o

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No  $\circ$ 

The number of shares outstanding of the registrant's Common Stock, par value \$.001 per share, was 108,500,937 as of September 30, 2018.

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## RAMBUS INC.

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#### NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q ("Quarterly Report") contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Act of 1934. These forward-looking statements include, without limitation, predictions regarding the following aspects of our future:

Success in the markets of our products and services or our customers' products;

Sources of competition;

Research and development costs and improvements in technology;

Sources, amounts and concentration of revenue, including royalties;

Success in signing and renewing license agreements;

Terms of our licenses and amounts owed under license agreements;

Technology product development;

Dispositions, acquisitions, mergers or strategic transactions and our related integration efforts, including our acquisitions of Smart Card Software Ltd., the assets of Semtech Corporation's Snowbush IP group and Inphi Corporation's Memory Interconnect Business;

Impairment of goodwill and long-lived assets;

Pricing policies of our customers;

Changes in our strategy and business model, including the expansion of our portfolio of inventions, products, software, services and solutions to address additional markets in memory, chip, mobile payments, smart ticketing and security;

Deterioration of financial health of commercial counterparties and their ability to meet their obligations to us;

Effects of security breaches or failures in our or our customers' products and services on our business;

Engineering, sales and general and administration expenses;

Contract revenue;

Operating results;

International licenses, operations and expansion;

Effects of changes in the economy and credit market on our industry and business;

Ability to identify, attract, motivate and retain qualified personnel;

Effects of government regulations on our industry and business;

Manufacturing, shipping and supply partners and/or sale and distribution channels;

Growth in our business;

Methods, estimates and judgments in accounting policies;

Adoption of new accounting pronouncements, including adoption of the new revenue recognition standard on our financial position and results of operations;

Effective tax rates, including as a result of the new U.S. tax legislation;

Restructurings and plans of termination;

Realization of deferred tax assets/release of deferred tax valuation

allowance:

Trading price of our common stock;

Internal control environment;

The level and terms of our outstanding debt and the repayment or financing of such debt;

Protection of intellectual property;

Any changes in laws, agency actions and judicial rulings that may impact the ability to enforce intellectual property rights;

Indemnification and technical support obligations;

Equity repurchase plans;

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Issuances of debt or equity securities, which could involve restrictive covenants or be dilutive to our existing stockholders;

Effects of fluctuations in currency exchange rates;

Outcome and effect of potential future intellectual property litigation and other significant litigation; and Likelihood of paying dividends.

You can identify these and other forward-looking statements by the use of words such as "may," "future," "shall," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "intends," "potential," "continue," "projecting" or the neg terms, or other comparable terminology. Forward-looking statements also include the assumptions underlying or relating to any of the foregoing statements.

Actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those set forth under Part II: Item 1A, "Risk Factors." All forward-looking statements included in this document are based on our assessment of information available to us at this time. We assume no obligation to update any forward-looking statements.

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PART I—FINANCIAL INFORMATION

Item 1. Financial Statements

RAMBUS INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

|                                                                                  |                                             | December 31,    |  |
|----------------------------------------------------------------------------------|---------------------------------------------|-----------------|--|
|                                                                                  | 2018 2017                                   |                 |  |
|                                                                                  | (In thousands, except shares and par value) |                 |  |
| ASSETS                                                                           | and par varue)                              |                 |  |
| Current assets:                                                                  |                                             |                 |  |
| Cash and cash equivalents                                                        | \$ 134,534                                  | \$ 225,844      |  |
| Marketable securities                                                            | 113,637                                     | 103,532         |  |
| Accounts receivable                                                              | 42,674                                      | 25,326          |  |
| Unbilled receivables                                                             | 164,487                                     | 566             |  |
| Inventories                                                                      | 6,272                                       | 5,159           |  |
| Prepaids and other current assets                                                | 14,434                                      | 11,317          |  |
| Total current assets                                                             | 476,038                                     | 371,744         |  |
| Intangible assets, net                                                           | 65,411                                      | 91,722          |  |
| Goodwill                                                                         | 208,116                                     | 209,661         |  |
| Property, plant and equipment, net                                               | 49,174                                      | 54,303          |  |
| Deferred tax assets                                                              | •                                           | •               |  |
|                                                                                  | 3,930                                       | 159,099         |  |
| Unbilled receivables, long-term Other assets                                     | 535,422                                     |                 |  |
|                                                                                  | 5,879                                       | 4,543           |  |
| Total assets                                                                     | \$ 1,343,970                                | \$ 891,072      |  |
| LIABILITIES & STOCKHOLDERS' EQUITY                                               |                                             |                 |  |
| Current liabilities:                                                             | ф Q <b>57</b> 2                             | ¢ 0 <i>(</i> 14 |  |
| Accounts payable                                                                 | \$ 8,572                                    | \$ 9,614        |  |
| Accrued salaries and benefits                                                    | 14,353                                      | 17,091          |  |
| Convertible notes, short-term                                                    |                                             | 78,451          |  |
| Deferred revenue                                                                 | 12,727                                      | 18,272          |  |
| Income taxes payable, short-term                                                 | 17,784                                      | 258             |  |
| Other current liabilities                                                        | 5,942                                       | 9,156           |  |
| Total current liabilities                                                        | 59,378                                      | 132,842         |  |
| Convertible notes, long-term                                                     | 140,279                                     | 135,447         |  |
| Long-term imputed financing obligation                                           | 36,558                                      | 37,262          |  |
| Long-term income taxes payable                                                   | 81,400                                      | 3,344           |  |
| Other long-term liabilities                                                      | 18,040                                      | 10,593          |  |
| Total liabilities                                                                | 335,655                                     | 319,488         |  |
| Commitments and contingencies (Notes 10 and 14)                                  |                                             |                 |  |
| Stockholders' equity:                                                            |                                             |                 |  |
| Convertible preferred stock, \$.001 par value:                                   |                                             |                 |  |
| Authorized: 5,000,000 shares                                                     |                                             |                 |  |
| Issued and outstanding: no shares at September 30, 2018 and December 31, 2017    | _                                           | _               |  |
| Common stock, \$.001 par value:                                                  |                                             |                 |  |
| Authorized: 500,000,000 shares                                                   |                                             |                 |  |
| Issued and outstanding: 108,500,937 shares at September 30, 2018 and 109,763,967 | 109                                         | 110             |  |
| shares at December 31, 2017                                                      | 1 210 110                                   | 1 212 700       |  |
| Additional paid-in capital                                                       | 1,219,110                                   | 1,212,798       |  |
|                                                                                  |                                             |                 |  |

| Accumulated deficit                                                | (202,276    | ) (636,227 | ) |
|--------------------------------------------------------------------|-------------|------------|---|
| Accumulated other comprehensive loss                               | (8,628      | ) (5,097   | ) |
| Total stockholders' equity                                         | 1,008,315   | 571,584    |   |
| Total liabilities and stockholders' equity                         | \$1,343,970 | \$ 891,072 |   |
| See Notes to Unaudited Condensed Consolidated Financial Statements |             |            |   |
|                                                                    |             |            |   |
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RAMBUS INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Nine Months

Three Months Ended Ended

September 30, September 30,

2018 2017 2018 2017