

ELBIT SYSTEMS LTD
Form 6-K
August 15, 2012
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 6-K
Report of Foreign Private Issuer
Pursuant to Rule 13a-16 or 15d-16
of the Securities Exchange Act of 1934
For the Month of August 2012

Commission File Number 000-28998

ELBIT SYSTEMS LTD.
(Translation of Registrant's Name into English)

Advanced Technology Center, P.O.B. 539, Haifa 31053, Israel
(Address of Principal Corporate Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F

Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Note : Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Note : Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

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Yes

No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):
82-_____

Attached hereto as Exhibit 1 and incorporated herein by reference is the Registrant's press release dated August 14, 2012.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ELBIT SYSTEMS LTD.
(Registrant)

By: /s/ Ronit Zmiri
Name: Ronit Zmiri
Title: Corporate Secretary

Dated: August 14, 2012

EXHIBIT INDEX

| Exhibit No. | Description |
|-------------|-------------------------------------|
| 1. | Press Release dated August 14, 2012 |

Exhibit 1

ELBIT SYSTEMS REPORTS
SECOND QUARTER 2012 RESULTS

Backlog of orders increased to \$5.47 billion;
Revenues at \$676 million; Net income at \$38 million;
Diluted net earnings per share at \$0.90

Haifa, Israel, August 14, 2012 – Elbit Systems Ltd. (the “Company”) (NASDAQ: ESLT, TASE: ESLT), the international defense electronics company, reported today its consolidated financial results for the second quarter ended June 30, 2012.

In this release, the Company is providing its usual US-GAAP results as well as additional non-GAAP financial data, which are intended to provide investors with a more comprehensive understanding of the Company's business results and trends. Unless otherwise stated, all financial data presented is GAAP financial data.

Management Comment:

Joseph Ackerman, President and CEO of Elbit Systems, commented: “In the second quarter we saw a continued focus on improving our internal efficiencies, which enabled us to lower our G&A expenses during the quarter. Our second quarter continues the trend of increased revenues from the Latin American and Asia-Pacific markets, which made up over a third of our revenues in the quarter. In fact, over half of our revenues are coming from regions whose defense budgets are continuing to grow, including Israel. I believe that our focus on these regions will enable us to continue to grow, even against the background of tightening budgets in Europe and the United States.”

Ackerman added, "Yesterday our Board of Directors accepted my request to step down after 16 years as President and CEO, effective at the end of March 2013. After that, I plan to continue to contribute to the Company as may be requested, including as Vice Chairman of the Board. I am pleased that the Board has approved as my successor Bezhael (Butzi) Machlis, who currently is an Executive Vice President of the Company and General Manager of Elbit Systems Land and C4I Division. I am confident that the Company will be well positioned to meet future challenges and achieve future growth under Butzi's leadership."

Second quarter 2012 results:

Revenues were \$676.4 million in the second quarter of 2012, as compared to \$691.6 million in the second quarter of 2011. The main contributors to the Company's revenues were the C4I and Airborne systems areas of operations.

Gross profit was \$189.6 million (28.0% of revenues) in the second quarter of 2012, as compared to \$200.5 million (29.0% of revenues) in the second quarter of 2011. The non-GAAP gross profit in the second quarter of 2012 was \$194.8 million (28.8% of revenues), compared to \$208.4 million (30.1% of revenues) in the second quarter of 2011.

Research and development expenses, net were \$55.6 million (8.2% of revenues) in the second quarter of 2012, as compared to 55.4 million (8.0% of revenues) in the second quarter of 2011.

Marketing and selling expenses were \$59.9 million (8.9% of revenues) in the second quarter of 2012, as compared to \$57.4 million (8.3% of revenues) in the second quarter of 2011.

General and administrative expenses were \$32.0 million (4.7% of revenues) in the second quarter of 2012, as compared to \$35.1 million (5.1% of revenues) in the second quarter of 2011. This continues the trend of reduction in G&A expenses we have experienced over several quarters, partially due to cost cutting and efficiency measures.

Operating Income was \$42.1 million (6.2% of revenues), compared to \$52.6 million (7.6% of revenues) in the second quarter of 2011. The non-GAAP operating income in the second quarter of 2012 was \$54.1 million (8.0% of revenues), as compared to \$67.0 million (9.7% of revenues) in the second quarter of 2011.

Financial expenses, net were \$2.3 million in the second quarter of 2012, as compared to \$9.4 million in the second quarter of 2011. Financial expenses in the second quarter of 2012 were comparatively low due to currency hedging activities.

Taxes on income were \$2.8 million (effective tax rate of 7.1%) in the second quarter of 2012, as compared to taxes on income of \$5.4 million (effective tax rate of 12.5%) in the second quarter of 2011. The lower effective tax rate in the quarter was attributable mainly to adjustments related to tax positions taken during prior periods and to the mix of the tax rates in the various jurisdictions in which the Company's entities generate taxable income.

Equity in net earnings of affiliated companies and partnerships was \$3.8 million (0.6% of revenues) in the second quarter of 2012, as compared to \$2.7 million (0.4% of revenues) in the second quarter of 2011.

Net income attributable to non-controlling interests was \$1.2 million in the second quarter of 2012, as compared to \$1.6 million in the second quarter of 2011.

Net income, attributable to the Company's ordinary shareholders, was \$38.3 million (5.7% of revenues) in the second quarter of 2012, as compared to \$38.9 million (5.6% of revenues) for the second quarter of 2011. The non-GAAP net income in the second quarter of 2012 was \$48.2 million (7.1% of revenues), as compared to \$50.5 million (7.3% of revenues) in the second quarter of 2011.

Diluted net earnings per share attributable to the Company's ordinary shareholders were \$0.90 for the second quarter of 2012, as compared with \$0.90 for the second quarter of 2011. The non-GAAP earnings per share in the second quarter of 2012 were \$1.14, as compared to \$1.16 in the second quarter of 2011.

The Company's backlog of orders as of June 30, 2012 was \$5,465, as compared with \$5,450 million as of March 31, 2012 and \$5,528 million as of December 31, 2011. Approximately 76% of the backlog relates to orders outside of Israel. Approximately 73% of the Company's backlog as of June 30, 2012 is scheduled to be performed, during the second half of 2012 and in 2013.

Operating cash flow was \$56.2 million during the first half of 2012, as compared to \$23.3 million in the first half of 2011.

Non-GAAP financial data:

The following non-GAAP financial data is presented to enable investors to have additional information on the Company's business performance as well as a further basis for periodical comparisons and trends relating to the Company's financial results. The Company believes such data provides useful information to investors by facilitating more meaningful comparisons of the Company's financial results over time. Such non-GAAP information is used by the Company's management to make strategic decisions, forecast future results and evaluate the Company's current performance. However, investors are cautioned that, unlike financial measures prepared in accordance with GAAP, non-GAAP measures may not be comparable with the calculation of similar measures for other companies.

The non-GAAP financial data includes reconciliation adjustments regarding non-GAAP gross profit, operating income, net income and diluted EPS. In arriving at non-GAAP presentations, companies generally factor out items such as those that have a non-recurring impact on the income statements, various non-cash items, significant effects of retroactive tax legislation and changes in accounting guidance and other items which, in management's judgment, are items that are considered to be outside of the review of core operating results.

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In the Company's non-GAAP presentation, the Company made the following adjustments, in each or some of the applicable periods: (1) added back amortization of purchased intangible assets, (2) added back significant reorganization, restructuring and other related expenses, (3) added back impairment of investments, including impairment of auction rate securities, (4) subtracted gain from changes in holdings, including revaluation of the previously held shares at the acquisition date when a business combination is achieved in stages (step-up), (5) added back impairment loss from discontinued operations, (6) excluded the impact of the cessation of a program with a foreign customer and (7) excluded the income tax effects of the foregoing.

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These non-GAAP measures are not based on any comprehensive set of accounting rules or principles. The Company believes that non-GAAP measures have limitations in that they do not reflect all of the amounts associated with the Company's results of operations, as determined in accordance with GAAP, and that these measures should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures. Investors should consider non-GAAP financial measures in addition to, and not as replacements for or superior to, measures of financial performance prepared in accordance with GAAP.

Reconciliation of GAAP to Non-GAAP (Unaudited) Supplemental Financial Data:
(US Dollars in millions)

| | Six Months Ended June 30 | | Three Months Ended June 30 | | Year Ended December 31 |
|---|-----------------------------|-------|-------------------------------|-------|---------------------------|
| | 2012 | 2011 | 2012 | 2011 | 2011 |
| GAAP gross profit | 385.4 | 386.2 | 189.6 | 200.5 | 732.0 |
| Adjustments: | | | | | |
| Amortization of purchased intangible assets | 10.4 | 15.5 | 5.2 | 7.9 | 30.9 |
| Cessation of program (*) | - | - | - | - | 72.8 |
| Non-GAAP gross profit | 395.8 | 401.7 | 194.8 | 208.4 | 835.7 |
| Percent of revenues | 28.9% | 30.6% | 28.8% | 30.1% | 29.7% |
| GAAP operating income | 83.8 | 93.6 | 42.1 | 52.6 | 115.7 |
| Adjustments: | | | | | |
| Amortization of intangible assets | 24.2 | 28.4 | 12.0 | 14.4 | 57.3 |
| Cessation of program (*) | - | - | - | - | 72.8 |
| Non-GAAP operating income | 108.0 | 121.9 | 54.1 | 67.0 | 245.8 |
| Percent of revenues | 7.9% | 9.3% | 8.0% | 9.7% | 8.7% |
| GAAP net income attributable to Elbit Systems' shareholders | 71.1 | 66.8 | 38.3 | 38.9 | 90.3 |
| Adjustments: | | | | | |
| Amortization of intangible assets | 24.2 | 28.4 | 12.0 | 14.4 | 57.3 |
| Cessation of program (*) | - | - | - | - | 72.8 |
| Impairment of investments | - | 0.5 | - | 0.5 | 0.5 |
| Gain from changes in holdings | (2.3) | - | - | - | - |
| Loss from discontinued operations | 0.2 | 0.3 | 0.1 | 0.1 | 9.4 |
| Related tax benefits | (4.3) | (6.7) | (2.2) | (3.4) | (23.7) |
| Non-GAAP net income attributable to Elbit Systems' shareholders | 88.9 | 89.3 | 48.2 | 50.5 | 206.6 |
| Percent of revenues | 6.5% | 6.8% | 7.1% | 7.3% | 7.3% |
| Non-GAAP diluted net EPS | 2.09 | 2.06 | 1.14 | 1.16 | 4.79 |

(*) Adjustment of expenses related to cessation of program, which resulted in write-off of inventories and other related costs.

Recent Events:

On May 22, 2012, the Company announced that it was awarded an approximately \$160 million contract by a European customer to supply Unmanned Aircraft Systems (UAS). The systems will be supplied over the next two years.

On May 30, 2012, the Company announced that it was awarded a follow-on contract by the Israel Ministry of Defense Procurement Administration, valued at approximately \$30 million, to integrate the F-15 array into the Mission Training Center Elbit Systems is establishing for the Israeli Air Force. The contract will be performed over fifteen years.

On June 13, 2012, the Company announced that its wholly-owned Israeli subsidiary Elbit Systems – Cyclone Ltd. was awarded an approximately \$80 million contract for the supply of structural components to The Boeing Company. The contract will be performed over seven years.

On June 24, 2012, the Company announced that it was awarded a contract valued at \$62 million to upgrade Korean Air Force C-130 transport aircraft. Under the contract, the C-130 aircraft will be installed with various types of advanced electronic systems. In addition, Elbit Systems will convert the existing analog cockpit to a "Glass-Cockpit" using Elbit Systems' cutting-edge digital flight displays.

On August 5, 2012, the Company announced that it was awarded a contract valued at tens of millions of dollars, to supply a Latin American customer with a mixed fleet of Hermes® 900 and Hermes® 450 UAS. The contract will be performed over the next two years.

On August 13, 2012, the Company announced that the Board of Directors accepted the request of the Company's President and CEO, Joseph Ackerman, to retire effective March 31, 2013, and the Board approved as his successor Bezahel (Butzi) Machlis, currently Executive Vice President and General Manager of Elbit Systems Land and C4I Division.

Dividend:

The Board of Directors declared a dividend of \$0.30 per share for the second quarter of 2012. The dividend's record date is August 28, 2012, and the dividend will be paid on September 10, 2012, net of taxes and levies, at the rate of 25%.

Conference Call:

The Company will also be hosting a conference call later today, August 14, 2012 at 9:00am Eastern Time. On the call, management will review and discuss the results and will be available to answer questions.

To participate, please call one of the teleconferencing numbers that follow. If you are unable to connect using the toll-free numbers, please try the international dial-in number.

US Dial-in Numbers: 1 888 668 9141

UK Dial-in Number: 0 800 917 5108

ISRAEL Dial-in Number: 03 918 0609

INTERNATIONAL Dial-in Number: +972 3 918 0609

at 9:00am Eastern Time; 6:00am Pacific Time; 2:00pm UK Time; 4:00pm Israel Time

This call will also be broadcast live on Elbit Systems' web-site at <http://www.elbitsystems.com>. An online replay will be available from 24 hours after the call ends.

Alternatively, for two days following the call, investors will be able to dial a replay number to listen to the call. The dial-in numbers are:

1 888 326 9310 (US) or +972 3 925 5900 (Israel and International).

About Elbit Systems:

Elbit Systems Ltd. is an international defense electronics company engaged in a wide range of programs throughout the world. The Company, which includes Elbit Systems and its subsidiaries, operates in the areas of aerospace, land and naval systems, command, control, communications, computers, intelligence surveillance and reconnaissance ("C4ISR"), unmanned aircraft systems ("UAS"), advanced electro-optics, electro-optic space systems, EW suites, airborne warning systems, ELINT systems, data links and military communications systems and radios. The Company also focuses on the upgrading of existing military platforms, developing new technologies for defense, homeland security and commercial aviation applications and providing a range of support services. For additional information, visit: www.elbitsystems.com.

Attachments:

Consolidated balance sheet
Consolidated statements of income
Condensed consolidated statements of cash flow
Consolidated revenue distribution by areas of operation and by geographical regions

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This press release contains forward looking statements (within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended) regarding Elbit Systems Ltd. and/or its subsidiaries (collectively the Company), to the extent such statements do not relate to historical or current fact. Forward Looking Statements are based on management's expectations, estimates, projections and assumptions. Forward looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results, performance and trends may differ materially from these forward looking statements due to a variety of factors, including, without limitation: scope and length of customer contracts; governmental regulations and approvals; changes in governmental budgeting priorities; general market, political and economic conditions in the countries in which the Company operates or sells, including Israel and the United States among others; differences in anticipated and actual program performance, including the ability to perform under long-term fixed-price contracts; and the outcome of legal and/or regulatory proceedings. The factors listed above are not all-inclusive, and further information is contained in Elbit Systems Ltd.'s latest annual report on Form 20-F, which is on file with the U.S. Securities and Exchange Commission. All forward looking statements speak only as of the date of this release. The Company does not undertake to update its forward-looking statements.

(FINANCIAL TABLES TO FOLLOW)

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ELBIT SYSTEMS LTD.
CONSOLIDATED BALANCE SHEETS
(In thousands of US Dollars)

| | June 30, 2012 | December 31, 2011 |
|--|------------------|----------------------|
| | Unaudited | Audited |
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 328,449 | \$ 202,577 |
| Short-term bank deposits | 20,736 | 21,693 |
| Trade and unbilled receivables, net | 645,342 | 669,524 |
| Other receivables and prepaid expenses | 144,653 | 180,024 |
| Inventories, net of customers advances | 807,683 | 761,269 |
| Total current assets | 1,946,863 | 1,835,087 |
| Investments in affiliated companies, partnership and other companies | 117,511 | 110,159 |
| Long-term trade and unbilled receivables | 175,851 | 162,762 |
| Long-term bank deposits and other receivables | 9,249 | 12,215 |
| Deferred income taxes, net | 38,409 | 36,130 |
| Severance pay fund | 280,276 | 283,477 |
| | 621,296 | 604,743 |
| Property, plant and equipment, net | 509,136 | 517,608 |
| Goodwill and other intangible assets, net | 739,346 | 763,072 |
| Total assets | \$ 3,816,641 | \$ 3,720,510 |
| Liabilities and Equity | | |
| Short-term bank credit and loans | \$ 163 | \$ 2,998 |
| Current maturities of long-term loans and Series A Notes | 187,178 | 127,627 |
| Trade payables | 253,489 | 316,264 |
| Other payables and accrued expenses | 721,729 | 743,866 |
| Customer advances in excess of costs incurred on contracts in progress | 439,367 | 407,222 |
| | 1,601,926 | 1,597,977 |
| Long-term loans, net of current maturities | 226,943 | 302,255 |
| Series A Notes, net of current maturities | 384,817 | 235,319 |
| Employee benefit liabilities | 385,988 | 394,115 |
| Deferred income taxes and tax liabilities, net | 58,621 | 48,467 |
| Customer advances in excess of costs incurred on contracts in progress | 131,487 | 154,696 |
| Other long-term liabilities | 71,335 | 59,961 |
| | 1,259,191 | 1,194,813 |
| Elbit Systems Ltd.'s equity | 925,658 | 898,337 |

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| | | |
|------------------------------|--------------|--------------|
| Non-controlling interests | 29,866 | 29,383 |
| Total equity | 955,524 | 927,720 |
| Total liabilities and equity | \$ 3,816,641 | \$ 3,720,510 |

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ELBIT SYSTEMS LTD.
CONSOLIDATED STATEMENTS OF INCOME
(In thousands of US Dollars, except for share and per share amounts)

| | Six Months Ended | | Three Months Ended | | Year Ended |
|--|------------------|-----------|--------------------|----------|------------|
| | June 30 | | June 30 | | December |
| | 2012 | 2011 | 2012 | 2011 | 31 |
| | Unaudited | | | | Audited |
| Revenues | 1,367,220 | 1,311,890 | 676,432 | 691,632 | 2,817,465 |
| Cost of revenues | 981,840 | 925,710 | 486,803 | 491,097 | 2,085,451 |
| Gross profit | 385,380 | 386,180 | 189,629 | 200,535 | 732,014 |
| Operating expenses: | | | | | |
| Research and development, net | 114,411 | 109,603 | 55,645 | 55,389 | 241,092 |
| Marketing and selling | 121,281 | 112,428 | 59,920 | 57,441 | 235,909 |
| General and administrative | 65,903 | 70,595 | 31,962 | 35,085 | 139,349 |
| | 301,595 | 292,626 | 147,527 | 147,915 | 616,350 |
| Operating income | 83,785 | 93,554 | 42,102 | 52,620 | 115,664 |
| Financial expenses, net | (10,068) | (20,012) | (2,252) | (9,350) | (13,569) |
| Other income, net | (183) | 374 | (1,114) | 180 | 1,909 |
| Income before income taxes | 73,534 | 73,916 | 38,736 | 43,450 | 104,004 |
| Taxes on income | 9,315 | 10,719 | 2,755 | 5,419 | (13,624) |
| | 64,219 | 63,197 | 35,981 | 38,031 | 90,380 |
| Equity in net earnings of affiliated companies and partnership | 7,818 | 6,601 | 3,779 | 2,719 | 15,377 |
| Income from continuing operations | 72,037 | 69,798 | 39,760 | 40,750 | 105,757 |
| Loss from discontinued operations, net | (427) | (450) | (271) | (228) | (15,977) |
| Net income | 71,610 | 69,348 | 39,489 | 40,522 | 89,780 |
| Less: net income attributable to non-controlling interests | (465) | (2,524) | (1,226) | (1,627) | 508 |
| Net income attributable to Elbit Systems Ltd.'s shareholders | 71,145 | 66,824 | 38,263 | 38,895 | 90,288 |
| Earnings per share attributable to Elbit Systems Ltd.'s ordinary shareholders: | | | | | |
| Basic net earnings per share | | | | | |
| Continuing operations | 1.68 | 1.57 | 0.91 | 0.91 | 2.33 |
| Discontinued operations | 0.01 | (0.01) | (0.01) | 0.01 | (0.22) |
| Total | 1.68 | 1.56 | 0.90 | 0.91 | 2.11 |
| Diluted net earnings per share | | | | | |

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| | | | | | |
|---|---------|--------|---------|--------|----------|
| Continuing operations | 1.68 | 1.55 | 0.91 | 0.90 | 2.31 |
| Discontinued operations | (0.01) | 0.01 | (0.01) | 0.01 | (0.22) |
| Total | 1.67 | 1.55 | 0.90 | 0.90 | 2.09 |
| Weighted average number of shares used in computation of basic earnings per share | 42,420 | 42,756 | 42,351 | 42,780 | 42,764 |
| Weighted average number of shares used in computation of diluted earnings per share | 42,538 | 43,232 | 42,412 | 43,248 | 43,131 |
| Amounts attributable to Elbit Systems Ltd.'s common shareholders | | | | | |
| Income from continuing operations, net of income tax | 71,399 | 67,091 | 38,424 | 39,030 | 99,778 |
| Discontinued operations, net of income tax | (254) | (267) | (161) | (135) | (9,490) |
| Net income attributable to Elbit Systems Ltd.'s shareholders | 71,145 | 66,824 | 38,263 | 38,895 | 90,288 |

ELBIT SYSTEMS LTD.
CONSOLIDATED STATEMENTS OF CASH FLOW
(In thousands of US Dollars)

| | Six Months Ended | | Year Ended |
|--|------------------|-----------|------------|
| | June 30, | | December |
| | 2012 | 2011 | 2011 |
| | Unaudited | | Audited |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net income | 71,611 | 69,348 | 89,780 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization | 68,816 | 74,632 | 150,618 |
| Write-off impairment and discontinued operations, net | 408 | 520 | 15,977 |
| Stock based compensation | 364 | 599 | 1,996 |
| Amortization of Series A Notes discount and related issuance costs | 422 | 247 | 422 |
| Deferred income taxes and reserve, net | 4,410 | (7,426) | (8,777) |
| Loss (gain) on sale of property, plant and equipment | 41 | (690) | (1,645) |
| Loss (gain) on sale of investment | (791) | - | 2,189 |
| Equity in net loss (earnings) of affiliated companies and partnership, net of dividend received(*) | (2,852) | 7,956 | (270) |
| Changes in operating assets and liabilities, net of amounts acquired: | | | |
| Decrease (increase) in short and long-term trade receivables, and prepaid expenses | 41,959 | (87,410) | (65,062) |
| Increase in inventories, net | (46,414) | (72,966) | (95,363) |
| Increase (decrease) in trade payables, other payables and accrued expenses | (85,774) | (20,493) | 17,225 |
| Severance, pension and termination indemnities, net | (4,930) | 5,464 | 1,879 |
| Increase in advances received from customers | 8,936 | 53,533 | 81,946 |
| Net cash provided by operating activities | 56,205 | 23,314 | 190,915 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of property, plant and equipment | (39,154) | (73,444) | (121,977) |
| Acquisition of subsidiaries and business operations | - | (12,173) | (12,173) |
| Investments in affiliated companies and other companies | (500) | (6,919) | (13,555) |
| Proceeds from sale of property, plant and equipment | 2,218 | 4,983 | 15,059 |
| Proceeds from sale of investments | 705 | - | 329 |
| Investment in long-term deposits | (244) | (589) | (609) |
| Proceeds from sale of long-term deposits | 430 | 3,600 | 40,396 |
| Investment in short-term deposits and available for sale securities | (285,356) | (85,486) | (88,842) |
| Proceeds from sale of short-term deposits and available for sale securities | 286,324 | 115,706 | 126,306 |
| Net cash used in investing activities | (35,577) | (54,322) | (55,066) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Proceeds from exercise of options | 803 | 2,514 | 3,833 |
| Purchase of non-controlling interests | - | (71,000) | (71,000) |
| Repayment of long-term loans | (223,026) | (65,085) | (73,666) |

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| | | | |
|---|----------------|------------------|----------------|
| Proceeds from long-term loans | 125,290 | 126,410 | 172,303 |
| Proceeds from issuance of Series A Notes | 243,954 | - | - |
| Purchase of treasury shares | (13,231) | - | (10,101) |
| Repayment of Series A Notes and convertible debentures | - | (32,211) | (29,998) |
| Purchase of convertible debentures of a subsidiary | - | (2,121) | (2,121) |
| Dividends paid | (25,446) | (30,836) | (61,633) |
| Tax benefit in respect of options exercised | - | - | 169 |
| Change in short-term bank credit and loans, net | (3,099) | 21,108 | (12,117) |
| Net cash provided by (used in) financing activities | 105,245 | (51,221) | (84,331) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 125,873 | (82,229) | 51,518 |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR | 202,577 | 151,059 | 151,059 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR | 328,450 | 68,830 | 202,577 |
| * Dividend received from affiliated companies and partnership | 4,539 | 14,107 | 15,107 |

ELBIT SYSTEMS LTD.
DISTRIBUTION OF REVENUES

CONSOLIDATED REVENUE BY AREAS OF OPERATION:

| | Six Months Ended June 30 | | | | Three Months Ended June 30 | | | |
|--|-----------------------------|-------|-------------|-------|-------------------------------|-------|-------------|-------|
| | 2012 | | 2011 | | 2012 | | 2011 | |
| | \$ millions | % | \$ millions | % | \$ millions | % | \$ millions | % |
| Airborne systems | 525.6 | 38.4 | 459.6 | 35.0 | 244.1 | 36.1 | 209.7 | 30.3 |
| Land systems | 158.8 | 11.6 | 183.2 | 14.0 | 67.2 | 9.9 | 99.8 | 14.4 |
| C4ISR systems | 478.9 | 35.0 | 469.3 | 35.8 | 260.1 | 38.4 | 275.6 | 39.8 |
| Electro-optics | 144.7 | 10.6 | 137.1 | 10.5 | 76.2 | 11.3 | 72.3 | 10.5 |
| Other (mainly non-defense engineering and production services) | 59.2 | 4.4 | 62.7 | 4.7 | 28.8 | 4.3 | 34.2 | 5.0 |
| Total | 1,367.2 | 100.0 | 1,311.9 | 100.0 | 676.4 | 100.0 | 691.6 | 100.0 |

CONSOLIDATED REVENUES BY GEOGRAPHICAL REGIONS:

| | Six Months Ended June 30 | | | | Three Months Ended June 30 | | | |
|-----------------|-----------------------------|-------|-------------|-------|-------------------------------|-------|-------------|-------|
| | 2012 | | 2011 | | 2012 | | 2011 | |
| | \$ millions | % | \$ millions | % | \$ millions | % | \$ millions | % |
| Israel | 250.5 | 18.3 | 356.0 | 27.1 | 110.7 | 16.4 | 185.9 | 26.9 |
| United States | 413.1 | 30.2 | 427.1 | 32.6 | 199.8 | 29.5 | 218.0 | 31.5 |
| Europe | 241.5 | 17.7 | 241.0 | 18.4 | 127.4 | 18.8 | 129.8 | 18.8 |
| Other countries | 462.1 | 33.8 | 287.8 | 21.9 | 238.5 | 35.3 | 157.9 | 22.8 |
| Total | 1,367.2 | 100.0 | 1,311.9 | 100.0 | 676.4 | 100.0 | 691.6 | 100.0 |