

HORIZON BANCORP /IN/  
Form ARS  
March 16, 2018

145  
YEARS

2017 ANNUAL REPORT

---

[This page intentionally left blank]

---

MESSAGE TO THE SHAREHOLDERS | 2017

Dear Shareholder,

Horizon Bank (“Bank”), the wholly owned subsidiary of Horizon Bancorp (“Horizon” or the “Company”), is celebrating its 145<sup>th</sup> anniversary in business. During its tenure, the Bank survived 29 economic calamities, including the Great Depression and the Great Recession. That’s, on average, one economic downturn every five years. In fact, the year that the Bank was formed in 1873 was the start of one of the longest recessionary periods in our country’s history, lasting five years. We are proud of our 145 year history and how we managed through both good and challenging economic times. This is a testament to Horizon’s past leadership and the foundation they built based on core values. Our core values will continue to guide Horizon’s future growth and our ability to manage through varying economic cycles. Horizon continues to capitalize on market opportunities and is positioned well for the future! In 2017, we achieved several new milestones, including the completion of two whole-bank business combinations and the acquisition of a single branch. Horizon is thankful for its talented group of employees who exhibit a remarkable work ethic, support the Company’s culture, continuously look for new business opportunities and accomplish their goals. Horizon’s dedicated team adds considerable value for our shareholders and proves our mantra, “people first.”

In 2017, Horizon reported record net income of \$33.1 million. This represents a 38.5% increase over the prior year’s net income of \$23.9 million. Adjusting for one-time after-tax merger related expenses, gain on sale of investment securities, prepayment penalties on borrowings, gain on the accounting for Horizon’s equity interest in Lafayette Community Bancorp, tax reform bill impact and purchase accounting adjustments (“core net income”), Horizon’s core net income for the year-end December 31, 2017, increased 21.5% to \$35.5 million from \$29.2 million for the prior year-end December 31, 2016. Horizon’s 2017 performance is impressive given the added diversions faced by our team to close and integrate multiple mergers during the year.

#### Two Whole-Bank Business Combinations Completed in 2017 and One Branch Acquisition

This is the second year in a row that Horizon closed on three acquisition opportunities. In addition, Horizon has completed a total of thirteen acquisitions over the past fourteen years. Horizon’s finance, operational and support functions have significant experience managing acquisitions and, as such, have developed core skills to successfully analyze, negotiate and integrate new bank partners well.

On February 3, 2017, Horizon Bank closed on the Bargersville, Indiana branch acquisition, which was acquired from First Farmers Bank & Trust Company of Converse, Indiana. This transaction was the assumption of all the deposits and purchase of certain loans, which were consolidated into Horizon’s existing Bargersville location. In addition, Horizon retained all the branch personnel to assist with customer integration. Bargersville, Indiana is one of the fastest growing communities in the State.

On September 1, 2017, Horizon closed on the merger with Lafayette Community Bancorp (“LCB”) and its wholly owned subsidiary, Lafayette Community Bank. This merger helps fill the gap between Horizon’s greater Indianapolis market area and its Northern Indiana locations. In addition, Lafayette, Indiana adds another vibrant and growth community to Horizon’s existing footprint. The LCB systems integration was completed on September 23, 2017. This market is led by long-time Lafayette, Indiana residents Brad Marley, Market President, Steve Hickman, Vice President and Commercial Loan Group Manager and Dick Murray, Senior Retail Banking Officer.

On October 17, 2017, Horizon closed on the merger with Wolverine Bancorp, Inc. and its wholly owned subsidiary, Wolverine Bank. Wolverine Bank is headquartered in Midland, Michigan, home to Dow Chemical, MidMichigan

---

## 2017 | MESSAGE TO THE SHAREHOLDERS

Health, Northwood University and Chemical Bank. This merger extends Horizon's reach in Michigan and adds the growth market of one of the wealthiest counties in the United States, Oakland County, Michigan. The integration of Wolverine Bank was completed on November 11, 2017. Our efforts in this market continue to be led by former Wolverine executives and long-time residents of the Great Lakes Bay Area, David Dunn, Market President, and Rick Rosinski, Vice President and Large Accounts Relationship Manager.

### Building for the Future

As a publicly traded company, Horizon's obligation and responsibility to its shareholders is to continue to look for growth opportunities. Horizon believes that the best opportunities for future growth are in the States of Indiana, Michigan and Northwest Ohio. All three states are fiscally responsible, have pockets of strong economic growth and community banks with good core deposits. Horizon intends to continue to capitalize on these opportunities through organic and acquisitive growth initiatives.

On March 1, 2017, Horizon received regulatory approval to open a full service office in Grand Rapids, Michigan, led by David Quade, Market President. By year-end, this seasoned team of bankers added more than \$60 million in total earning assets and \$30 million in deposits. In addition, in July 2017, Mr. Quade assumed additional responsibilities at Horizon to manage the entire State of Michigan.

As a company on the move, Horizon is always looking for new opportunities to create shareholder value, as evidenced by our completion of multiple bank mergers, new market extensions, discontinuing unprofitable and non-strategic business lines and locations and attraction and retention of talent.

### Focused Growth Outlook

Horizon's three-year strategic plan calls for continued acquisitive growth, which we anticipate will account for approximately fifty percent of our total growth during this time period. Horizon's acquisition strategy is to partner with like-minded community banks that have similar values and are located in the states of Indiana, Michigan or Northwest Ohio. All three states have favorable economic environments for business and are well known to Horizon's senior leadership team.

Horizon believes bank consolidation will continue as a result of the escalating costs of doing business, increased regulatory burdens, shrinking net interest margins, the need for succession management and the required investment in technology to remain competitive. We believe Horizon's acquisition experience, reputation for smooth integrations, capacity of our internal systems, and ability to retain local people has positioned us well to capitalize on this strategy. Horizon's three-year organic growth strategy is focused on the markets where we believe we can gain market share or capitalize on demographic growth. These markets include major urban areas located in Indiana and Michigan. Most of these markets project population growth faster than Horizon's legacy branch locations, have strong local economies and are dominated by very large banks headquartered outside of these states. We believe organic growth will be achieved by retaining and attracting top talent, rewarding our employees for our mutual success, and taking market share from large banks through superior customer service and our product and service offerings.

Another key component in Horizon's strategic plan is to consistently focus on our four primary and diverse revenue streams, which are business and agricultural banking, retail banking, mortgage lending, and wealth and investment management. Horizon's four revenue streams provide shareholders with greater stability to weather varying economic cycles and diversify Horizon's capital at risk, the combination of which provides for stable and consistent returns over time.

---

## MESSAGE TO THE SHAREHOLDERS | 2017

### General Banking Sector Outlook

We believe the recent reduction in corporate federal income taxes, the low local and national unemployment rates and rising interest rates should bode well for the banking sector in 2018. We believe Horizon's balance sheet is positioned to take advantage of rising interest rates, and the low unemployment rates have stimulated consumer spending and corporate investment, which should equate to lower loan losses and support future loan growth.

The challenges for the banking sector will be attracting and retaining low cost deposits to fund growth in earning assets, retaining top talent and managing concentration risks. Horizon's plan is to seek merger partners with excess deposits and to allocate more resources to support core deposit growth. In addition, Horizon has a top talent retention program and recently added the position of loan portfolio enterprise risk manager to assist in analyzing our prospective loan portfolio risks and the efficiency of capital deployment and to monitor concentration risks.

### Milestones Achieved in 2017

During 2017, Horizon achieved the following milestones:

- Horizon Bank surpassed \$3.9 billion in total assets.
- Horizon's wealth and investment management department surpassed \$2.4 billion in assets under management.
- Total loans increased by a rate of 32.2%, or \$691.0 million. Total loans, excluding acquired loans, increased by a rate of 11.3%, or \$242.7 million.
- Commercial loans increased by a rate of 51.2%, or \$547.9 million. Commercial loans, excluding acquired commercial loans, increased by a rate of 14.3%, or \$152.7 million.
- Consumer loans increased by a rate of 28.7%, or \$114.4 million. Consumer loans, excluding acquired consumer loans, increased by a rate of 26.3%, or \$104.7 million.
- Horizon's branch teams, for the first time, surpassed \$100 million in consumer loan originations.
- Net interest income increased \$26.1 million, or 30.4%, to \$112.1 million for 2017 compared to \$86.0 million for 2016.
- Net interest margin was 3.75% for 2017 compared to 3.29% for 2016.
- Horizon increased its total number of offices from 59 to 66 locations throughout the states of Indiana and Michigan.
- Horizon consolidated branch locations in Three Rivers, Michigan and Columbia City, Indiana, reducing the aggregate number of branches in both markets from four to two offices.
- On February 3, 2018, Horizon closed its Columbus, Ohio loan production office for the purpose of reallocating its resources to growth markets in Indiana and Michigan.
- In 2018, Horizon will celebrate its 145th year in business.

### Creating Shareholder Value

Since 2003, Horizon has had a written shareholder value plan. This plan calls for Horizon to create long-term shareholder value by maintaining our core values, business discipline, and focus on strategic objectives. During 2017, this was demonstrated through several key actions and events, such as:

- Achieved return on average common equity of 9.36% (adjusting for one-time after-tax merger related expenses, gain on sale of investment securities, prepayment penalties on borrowings, gain on the accounting for Horizon's equity interest in Lafayette Community Bancorp, tax reform bill impact and purchase accounting adjustments ).<sup>1</sup>
-

2017 | MESSAGE TO SHAREHOLDERS

- Achieved return on average assets of 1.04% (adjusting for one-time after-tax merger related expenses, gain on sale of investment securities, prepayment penalties on borrowings, gain on the accounting for Horizon's equity interest in Lafayette Community Bancorp, tax reform bill impact and purchase accounting adjustments).<sup>1</sup>
- Increased the quarterly dividend by 18% from 11 cents to 13 cents per share.
- As of December 31, 2017, Horizon's tangible book value per share was \$12.72, the highest since the Company became publicly traded.
- Maintained enrollment in the Russell 2000 and 3000 indices and increased shares of Horizon purchased in related index funds.
- Increased total shares outstanding from approximately 22.2 million to 25.4 million as of December 31, 2016 and 2017 respectively. This was accomplished by using Horizon's common stock as part of the consideration in the Lafayette Community Bancorp and Wolverine Bancorp, Inc. mergers.
- Improved shareholder liquidity by increasing the average shares traded per day to 64,714 shares in 2017, up from 54,479 in 2016.
- Closed four branch offices in 2016 and two offices in 2017 to gain efficiencies in our distribution network.
- Maximized operational leverage through increasing mass and scale as we acquired additional banks.

During 2017, Horizon's price per common share decreased 0.71 of 1.0%; however, we have positioned the Company to take advantage of cost saves achieved in multiple mergers as we continue to leverage our back room capabilities. Horizon's three, five and ten-year total shareholder returns as of December 31, 2017 were 69.1%, 134.25% and 377.8%, respectively, and out-performed the Russell 2000 and KBW Nasdaq Bank Indices for these same time periods.

Horizon's commitment to people first, a cautious and focused approach to expansion, and maintaining a diverse number of revenue streams, gives us confidence in our ability to weather future economic fluctuations and to continue stable growth while continuing to deliver shareholder value.

On a Personal Note: On December 31, 2017, Horizon's President, Thomas H. Edwards, and Board member, Robert E. Swinehart, retired after 18 and 21 years of service to our Company, respectively. Tom and Bob served Horizon well throughout their tenure and during a time when Horizon experienced unprecedented growth. We wish them both the best in their retirement years, and thank them for their years of loyal and dedicated service.

On behalf of the entire Horizon family, thank you for your continued support and investment in Horizon.

/s/ Craig M. Dwight

Craig M. Dwight  
Chairman & Chief Executive Officer

---

<sup>1</sup> See the 2017 10-K Management's Discussion and Analysis Non-GAAP Disclosures for detail.

SUMMARY OF SELECTED FINANCIAL DATA | 2017  
(Dollar Amounts In Thousands Except Per Share Data and Ratios)

	2017	2016	2015	2014	2013	
<b>Earnings</b>						
Net interest income	\$112,100	\$85,992	\$74,734	\$62,983	\$61,383	
Provision for loan losses	2,470	1,842	3,162	3,058	1,920	
Other income	33,136	35,455	30,402	26,277	25,906	
Other expenses	94,813	86,892	74,193	61,946	58,445	
Income tax expense	14,836	8,801	7,232	6,155	7,048	
Net income	33,117	23,912	20,549	18,101	19,876	
Preferred stock dividend	-	(42 )	(125 )	(133 )	(370 )	
Net income available to common shareholders	\$33,117	\$23,870	\$20,424	\$17,968	\$19,506	
Cash dividend declared	\$11,720	\$8,382	\$6,216	\$4,744	\$3,655	
<b>Per Share Data</b>						
Basic earnings per share <sup>1</sup>	\$1.44	\$1.19	\$1.30	\$1.32	\$1.51	
Diluted earnings per share <sup>1</sup>	1.43	1.19	1.26	1.27	1.45	
Cash dividends declared per common share <sup>1</sup>	0.50	0.41	0.39	0.34	0.28	
Book value per common share <sup>1</sup>	17.90	15.37	14.20	13.16	11.76	
Weighted-average shares outstanding						
Basic <sup>1</sup>	23,035,824	19,987,728	15,765,444	13,591,053	12,928,995	
Diluted <sup>1</sup>	23,173,626	20,082,410	16,197,312	14,181,188	13,501,445	
<b>Period End Totals</b>						
Loans, net of deferred loan fees and unearned income	\$2,831,995	\$2,135,986	\$1,749,131	\$1,378,554	\$1,068,828	
Allowance for loan losses	16,394	14,837	14,534	16,501	15,992	
Total assets	3,964,303	3,141,156	2,652,401	2,076,922	1,758,276	
Total deposits	2,881,003	2,471,210	1,880,153	1,482,319	1,291,520	
Total borrowings	601,810	304,945	482,144	383,840	288,782	
<b>Ratios</b>						
Loan to deposit	98.30	% 86.43	% 93.03	% 93.00	% 82.76	%
Loan to total funding	81.31	% 76.94	% 74.04	% 73.87	% 67.63	%
Return on average assets	0.97	% 0.81	% 0.87	% 0.93	% 1.13	%
Average stockholders' equity to average total assets	11.15	% 10.22	% 9.30	% 9.33	% 9.34	%
Return on average stockholders' equity	8.74	% 7.92	% 9.87	% 10.60	% 12.86	%
Dividend payout ratio (dividends divided by basic earnings per share)	34.78	% 34.33	% 29.85	% 25.72	% 18.56	%
Price to book value ratio	155.28	% 182.13	% 131.26	% 132.39	% 143.59	%
Price to earnings ratio	19.45	23.56	14.78	13.75	11.69	

<sup>1</sup>Adjusted for 3:2 stock split on November 14, 2016





Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

2017 | BOARD OF DIRECTORS & EXECUTIVE OFFICERS

Board of Directors	Maurice F. Winkler, III Retired Chief Executive Officer Peoples Bancorp	Dennis J. Kuhn Executive Vice President & Chief Commercial Banking Officer
Susan D. Aaron Chairman Vision Financial Services, Inc.	Director Emeritus	Todd A. Etzler Secretary
Eric P. Blackhurst Assistant General Counsel, Corporate & Financial Law The Dow Chemical Company	Robert C. Dabagia Chairman Emeritus Horizon Bancorp	Market Presidents & Senior Officers
Lawrence E. Burnell Vice Chairman White Lodging Services Corporation	Horizon Bancorp Executive Officers	David L. Bedwell Market President, Johnson County, Indiana
Craig M. Dwight Chairman, President & Chief Executive Officer Horizon Bancorp	Craig M. Dwight Chairman, President & Chief Executive Officer	Lindy J. Breeden Market President, Kosciusko County, Indiana
James B. Dworkin Chancellor Emeritus & Professor of Management Krannert School of Management Purdue University	Thomas H. Edwards Executive Vice President	John M. Crandle Market President, Kalamazoo County, Michigan
Daniel F. Hopp Retired Senior Vice President, Corporate Affairs & General Counsel Whirlpool Corporation	James D. Neff Executive Vice President	William S. Denton Regional President, Central Indiana
Michele M. Magnuson Retired President & Chief Financial Officer LaPorte Bancorp, Inc.	Mark E. Secor Chief Financial Officer	David H. Dunn Regional Market President, Great Lakes Bay Area, Midland Eastman Sales Office
Larry N. Middleton Executive Vice President of Indiana Operations Century 21 Affiliated	Todd A. Etzler Secretary	David C. Eifler Market President, Berrien County, Michigan
Peter L. Pairitz Business Developer	Horizon Bank Executive Officers	Stammy A. Ellinger Senior Vice President & Senior Loan Operations Officer
Steven W. Reed Partner BGBC Partners, LLP	Craig M. Dwight Chairman & Chief Executive Officer	Jeffrey H. Gatton Market President, Southern Michigan
Robert E. Swinehart Retired President &	Thomas H. Edwards President & Chief Credit Officer & Bank Board Member	Dan L. Hampton Market President, Indianapolis, Indiana
	James D. Neff Executive Vice President Mortgage Lending	Gregory K. Haney Market President, Fort Wayne, Indiana
	Mark E. Secor Executive Vice President & Chief Financial Officer	

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Chief Operating Officer  
Emerson Power Transmission Corp.

Kathie A. DeRuiter  
Executive Vice President &  
Senior Operations Officer

Carla J. Kanney  
Senior Vice President,  
Retail Banking

Spero W. Valavanis  
Vice President  
Shive-Hattery, Inc.

---

BOARD OF DIRECTORS & EXECUTIVE OFFICERS / SHAREHOLDER RELATIONS | 2017

Zoran Koricanac Market President, Lake County, Indiana	Joseph E. Walter Market President, LaGrange County, Indiana	Shareholder Relations  For additional copies of this report, current stock quotes, a list of market makers, and other shareholder inquiries, call (219) 874-9272 or visit our web site at horizonbank.com
Steven C. Kring Market President, LaPorte County, Indiana	Tracy E. Woolsey Senior Vice President, Employee Benefits Trust Officer	
Larry D. Kummer Market President, Northeast Indiana	Nancy Wrzalinski Senior Vice President, Senior Auditor, ERM Manager & Compliance Officer	
Bradley W. Marley Market President, Lafayette Main Sales Office	Horizon Bank Subsidiaries	Transfer Agent
Sherri McGraw Market President, Attica, Indiana	_____	Computershare Shareholder Services P.O. Box 30170 College Station, TX 77842-3170 (800) 368-5948
Carrie McKibben Senior Vice President, Senior Deposit Operations Manager, Deposit Operations	Horizon Insurance Services, Inc.	
Chris G. Nugent Market President, Ingham/Eaton Counties, Michigan	Rachel L. Saxon President	
Cynthia L. Pressinell Senior Vice President, Senior Marketing, Human Resources, & Learning & Development Officer	Horizon Investments, Inc.  Larry M. Wood President & Secretary	
David M. Quade Regional President, Central Michigan & North Central Indiana	Horizon Properties, Inc.  Mark E. Secor President	
Mark A. Ritzi Market President, Porter County, Indiana	Horizon Bancorp Subsidiaries  _____	
Rachel L. Saxon	Horizon Risk Management, Inc.	
	Joshua C. Miller	

President & Senior Wealth &  
Investment Management Officer

President

Steven J. Skalka  
Senior Vice President,  
Wealth & Investment Manager

Keene B. Taylor  
Senior Vice President,  
Senior Mortgage Loan Officer

---

**Table of Contents**

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2017

Commission file number 0-10792

Horizon Bancorp

(Exact name of registrant as specified in its charter)

<b>Indiana</b>	<b>35-1562417</b>
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
<b>515 Franklin Street, Michigan City</b>	<b>46360</b>
<b>(Address of principal executive officers)</b>	<b>(Zip Code)</b>

Registrant's telephone number, including area code: 219-879-0211

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
<b>Common Stock, no par value</b>	<b>The NASDAQ Stock Market, LLC</b>

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act

Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act

Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to the Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One)

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer (Do not check if a smaller reporting company) Smaller Reporting Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of the registrant's common stock held by non-affiliates of the registrant, based on the average bid price of such stock as of June 30, 2017, the last day of the registrant's most recently completed second fiscal quarter, was approximately \$554.7 million.

As of February 27, 2018, the registrant had 0 shares of common stock outstanding.

Documents Incorporated by Reference

Part of Form 10-K into which

portion of document is  
incorporated  
Part III

**Document**

Portions of the Registrant's Proxy Statement to be filed for its May 3, 2018 annual meeting of shareholders

**Table of Contents**

HORIZON BANCORP

2017 Annual Report on Form 10-K

Table of Contents

	<b>Page</b>
<b><u>FORWARD-LOOKING STATEMENTS</u></b>	<b>3</b>
<b>PART I</b>	
Item 1 <u>Business</u>	4
Item 1A <u>Risk Factors</u>	21
Item 1B <u>Unresolved Staff Comments</u>	32
Item 2 <u>Properties</u>	32
Item 3 <u>Legal Proceedings</u>	33
Item 4 <u>Mine Safety Disclosures</u>	33
Special Item: <u>Executive Officers of Registrant</u>	34
<b>PART II</b>	
Item 5 <u>Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	34
Item 6 <u>Selected Financial Data</u>	36
Item 7 <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	37
Item 7A <u>Quantitative and Qualitative Disclosures about Market Risk</u>	62
Item 8 <u>Financial Statements and Supplementary Data</u>	63
Item 9 <u>Changes in and Disagreement with Accountants on Accounting and Financial Disclosure</u>	139
Item 9A <u>Controls and Procedures</u>	139
Item 9B <u>Other Information</u>	139
<b>PART III</b>	
Item 10 <u>Directors, Executive Officers and Corporate Governance</u>	140
Item 11 <u>Executive Compensation</u>	140
Item 12 <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	141
Item 13 <u>Certain Relationships and Related Transactions, and Director Independence</u>	141
Item 14 <u>Principal Accountant Fees and Services</u>	141
<b>PART IV</b>	
Item 15 <u>Exhibits and Financial Statement Schedules</u>	141
<b><u>SIGNATURES</u></b>	<b>145</b>



**Table of Contents**

HORIZON BANCORP

2017 Annual Report on 10-K

**FORWARD-LOOKING STATEMENTS**

**A cautionary note about forward-looking statements:** In addition to historical information, information included and incorporated by reference in this Annual Report on Form 10-K contains certain “forward-looking statements” within the meaning of the federal securities laws. Horizon intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and is including this statement for purposes of invoking those safe-harbor provisions. Forward-looking statements can include statements about estimated cost savings, plans and objectives for future operations and expectations about Horizon’s financial and business performance as well as economic and market conditions. They often can be identified by the use of words such as “expect,” “may,” “likely,” “could,” “should,” “will,” “intend,” “project,” “estimate,” “believe,” “plan,” “goals,” “strategy,” “future” and variations of such words and similar expressions.

Horizon may include forward-looking statements in filings it makes with the Securities and Exchange Commission (“SEC”), such as this Form 10-K, in other written materials, and in oral statements made by senior management to analysts, investors, representatives of the media and others. Horizon intends that these forward-looking statements speak only as of the date they are made, and Horizon undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the forward-looking statement is made or to reflect the occurrence of unanticipated events.

Although management believes that the expectations reflected in forward-looking statements are reasonable, actual results may differ materially, whether adversely or positively, from the expectations of Horizon that are expressed or implied by any forward-looking statement. Risks, uncertainties, and factors that could cause Horizon’s actual results to vary materially from those expressed or implied by any forward-looking statement include but are not limited to the following:

- economic conditions and their impact on Horizon and its customers;
- changes in the level and volatility of interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity;
- rising interest rates and their impact on mortgage loan volumes and the outflow of deposits;
- loss of key Horizon personnel;
- increases in disintermediation, as new technologies allow consumers to complete financial transactions without the assistance of banks;

- loss of fee income, including interchange fees, as new and emerging alternative payment platforms (e.g., Apple Pay or Bitcoin) take a greater market share of the payment systems;
- estimates of fair value of certain of Horizon's assets and liabilities;
- volatility and disruption in financial markets;
- prepayment speeds, loan originations, credit losses and market values, collateral securing loans and other assets;
- sources of liquidity;
- potential risk of environmental liability related to lending activities;
- changes in the competitive environment in Horizon's market areas and among other financial service providers;
- legislation and/or regulation affecting the financial services industry as a whole, and Horizon and its subsidiaries in particular, including the effects resulting from the reforms enacted by the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and the adoption of regulations by regulatory bodies under the Dodd-Frank Act;
- the impact of whole or partial dismantling of provisions of the Dodd-Frank Act under the current federal administration;
- the impact of the Basel III capital rules;
- changes in regulatory supervision and oversight, including monetary policy and capital requirements;
- changes in accounting policies or procedures as may be adopted and required by regulatory agencies;

## **Table of Contents**

### HORIZON BANCORP

- rapid technological developments and changes;
  
- the risks presented by cyber terrorism and data security breaches;
  
- containing costs and expenses;
  
- the slowing or failure of economic recovery;
  
- the ability of the U.S. federal government to manage federal debt limits; and
  
- the risks of expansion through mergers and acquisitions, including unexpected credit quality problems with acquired loans, difficulty integrating acquired operations and material differences in the actual financial results of such transactions compared with Horizon’s initial expectations, including the full realization of anticipated cost savings. You are cautioned that actual results may differ materially from those contained in the forward-looking statements. The “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Item 7 of this Form 10-K lists some of the factors that could cause Horizon’s actual results to vary materially from those expressed in or implied by any forward-looking statements. We direct your attention to this discussion.

Other risks and uncertainties that could affect Horizon’s future performance are set forth below in Item 1A, “Risk Factors.”

## PART I

### **ITEM 1. BUSINESS**

The disclosures in this Item 1 are qualified by the disclosures below in Item 1A, “Risk Factors,” and Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and in other cautionary statements set forth elsewhere in this Annual Report on Form 10-K.

#### General

Horizon Bancorp (“Horizon” or the “Company”) is a registered bank holding company incorporated in Indiana and headquartered in Michigan City, Indiana. Horizon provides a broad range of banking services in the Northern and Central regions of Indiana and the Southern, Central and Great Lakes Bay regions of Michigan through its bank subsidiary, Horizon Bank (“Horizon Bank” or the “Bank”) and other affiliated entities and Horizon Risk Management, Inc. Horizon operates as a single segment, which is commercial banking. Horizon’s common stock is traded on the NASDAQ Global Select Market under the symbol HBNC. Horizon Bank (formerly known as “Horizon Bank, N.A.”) was a national association until its conversion to an Indiana commercial bank effective June 23, 2017. Prior to that

date, Horizon was chartered as a national banking association founded in 1873. The Bank is a full-service commercial bank offering commercial and retail banking services, corporate and individual trust and agency services and other services incident to banking. Horizon Risk Management, Inc. is a captive insurance company incorporated in Nevada and was formed as a wholly owned subsidiary of Horizon.

On October 17, 2017, Horizon completed the acquisition of Wolverine Bancorp, Inc., a Maryland corporation (“Wolverine”) and Horizon Bank’s acquisition of Wolverine Bank, a federally-chartered savings bank and wholly-owned subsidiary of Wolverine, through mergers effective October 17, 2017. Under the terms of the Merger Agreement, shareholders of Wolverine received 1.0152 shares of Horizon common stock and \$14.00 in cash for each outstanding share of Wolverine common stock. Wolverine shares outstanding at the closing to be exchanged were 2,129,331, and the shares of Horizon common stock issued to Wolverine shareholders totaled 2,160,697. Based upon the October 16, 2017 closing price of \$29.06 per share of Horizon common stock immediately prior to the effectiveness of the merger, less the consideration used to pay off Wolverine Bancorp’s ESOP loan receivable, the transaction has an implied valuation of approximately \$93.8 million. As a result of the acquisition, the Company was able to increase its deposit base and reduce transaction costs. The Company also expects to reduce costs through economies of scale.

On September 1, 2017, Horizon completed the acquisition of Lafayette Community Bancorp, an Indiana corporation (“Lafayette”) and the Bank’s acquisition of Lafayette Community Bank, a state-chartered bank and wholly-owned subsidiary of Lafayette, through mergers effective September 1, 2017. Under the terms of the Merger Agreement,

**Table of Contents**

HORIZON BANCORP

shareholders of Lafayette received 0.5878 shares of Horizon common stock and \$1.73 in cash for each outstanding share of Lafayette common stock. Lafayette shareholders owning fewer than 100 shares of common stock received \$17.25 in cash for each common share. Lafayette shares outstanding at the closing to be exchanged were 1,856,679, and the shares of Horizon common stock issued to Lafayette shareholders totaled 1,091,259. Based upon the August 31, 2017 closing price of \$26.17 per share of Horizon common stock immediately prior to the effectiveness of the merger, the transaction has an implied valuation of approximately \$34.5 million. As a result of the acquisition, the Company was able to increase its deposit base and reduce transaction costs. The Company also expects to reduce costs through economies of scale and to increase revenue in this vibrant growth market.

On February 3, 2017, Horizon completed the purchase and assumption of certain assets and liabilities of a single branch of First Farmers Bank & Trust Company, in Bargersville, Indiana. Net cash of \$11.0 million was received in the transaction, representing the deposit balances assumed at closing, net of amounts paid for loans acquired in the transaction of \$3.4 million and a 3.0% premium on deposits. Customer deposit balances were recorded at \$14.8 million and a core deposit intangible of \$452,000 was recorded in the transaction which will be amortized over ten years on a straight line basis. There was no goodwill generated in the transaction.

On November 7, 2016, Horizon completed the acquisition of CNB Bancorp, an Indiana corporation headquartered in Attica, Indiana (“CNB”) and the Bank’s acquisition of The Central National Bank and Trust Company (“Central National Bank & Trust”), through mergers effective November 7, 2016. Under terms of the acquisition, shareholders of CNB received merger consideration in the form of cash. The total value of the consideration for the acquisition was \$5.3 million. As a result of the acquisition, the Company was able to increase its deposit base and reduce transaction costs. The Company also expects to reduce costs through economies of scale.

On July 18, 2016, Horizon completed the acquisition of LaPorte Bancorp, Inc., a Maryland corporation (“LaPorte Bancorp”) and the Bank’s acquisition of The LaPorte Savings Bank, a state-chartered savings bank and wholly owned subsidiary of LaPorte Bancorp, through mergers effective July 18, 2016. Under the terms of the merger agreement, shareholders of LaPorte Bancorp had the option to receive \$17.50 per share in cash or 0.9435 shares of Horizon common stock for each share of LaPorte Bancorp’s common stock, subject to allocation provisions to assure that in aggregate, LaPorte Bancorp shareholders received total consideration that consisted of 65% stock and 35% cash. As a result of LaPorte Bancorp stockholder stock and cash elections and the related proration provisions of the merger agreement, Horizon issued 3,421,488 shares of its common stock in the merger. Based upon the July 18, 2016 closing price of \$18.36 per share of Horizon common stock, less the consideration used to pay off LaPorte Bancorp’s ESOP loan receivable, the transaction had an implied valuation of approximately \$98.6 million. As a result of the acquisition, the Company was able to increase its deposit base and reduce transaction costs. The Company also expects to reduce costs through economies of scale.

On June 1, 2016, Horizon completed the acquisition of Kosciusko Financial, Inc., an Indiana corporation (“Kosciusko”) and the Bank’s acquisition of Farmers State Bank, a state-chartered bank and wholly owned subsidiary of Kosciusko, through mergers effective June 1, 2016. Under the terms of the merger agreement, shareholders of Kosciusko had the option to receive \$81.75 per share in cash or 4.5183 shares of Horizon common stock for each share of Kosciusko’s common stock, subject to allocation provisions to assure that in aggregate, Kosciusko shareholders received total consideration that consisted of 65% stock and 35% cash. Kosciusko shareholders owning fewer than 100 shares of common stock received \$81.75 in cash for each common share. As a result of Kosciusko stockholder stock and cash elections and the related proration provisions of the merger agreement, Horizon issued 873,430 shares of its common

stock in the merger. Based upon the June 1, 2016 closing price of \$16.57 per share of Horizon common stock, the transaction had an implied valuation of approximately \$23.0 million. As a result of the acquisition, the Company was able to increase its deposit base and reduce transaction costs. The Company also expects to reduce costs through economies of scale.

On July 1, 2015, Horizon completed the acquisition of Peoples Bancorp, an Indiana corporation (“Peoples”) and the Bank’s acquisition of Peoples Federal Savings Bank of DeKalb County (“Peoples FSB”), through mergers effective July 1, 2015. Under the terms of the acquisition, the exchange ratio was 1.425 shares of Horizon common stock and \$9.75 in cash for each outstanding share of Peoples common stock. Peoples shareholders owning fewer than 100 shares of common stock received \$33.14 in cash for each common share. Peoples shares outstanding at the closing were 2,311,858, and the

---

**Table of Contents**

HORIZON BANCORP

shares of Horizon common stock issued to Peoples shareholders totaled 3,288,303. Horizon's stock price was \$16.88 per share at the close of business on July 1, 2015. Based upon these numbers, the total value of the consideration for the acquisition was \$78.1 million. As a result of the acquisition, the Company experienced, and expects to continue to experience, increases in its deposit base, reductions in transaction costs and reduced costs through economies of scale.

On April 3, 2014 Horizon completed its acquisition of SCB Bancorp, Inc. ("Summit") and the Bank's acquisition of Summit Community Bank, through mergers effective as of that date. Under the final terms of the acquisition, the exchange ratio was 0.7356 shares of Horizon's common stock and \$5.15 in cash for each share of Summit common stock outstanding. Summit shares outstanding at the closing were 1,164,442, and the shares of Horizon common stock issued to Summit shareholders totaled 856,230. Horizon's stock price was \$14.82 per share at the close of business on April 3, 2014. Based upon these numbers, the total value of the consideration for the acquisition was \$18.9 million (not including the retirement of Summit debt). As a result of the acquisition, the Company experienced, and expects to continue to experience, increases in its deposit base, reductions in transaction costs and reduced costs through economies of scale.

The Bank maintains 62 full service offices and 4 loan and deposit production offices. At December 31, 2017, the Bank had total assets of \$3.96 billion and total deposits of \$2.88 billion. The Bank has wholly-owned direct and indirect subsidiaries: Horizon Investments, Inc. ("Horizon Investments"), Horizon Properties, Inc. ("Horizon Properties"), Horizon Insurance Services, Inc. ("Horizon Insurance"), Horizon Grantor Trust, The Loan Store, Inc. and Wolverine Commercial Holdings, LLC. Horizon Investments manages the investment portfolio of the Bank. Horizon Properties manages the real estate investment trust. Horizon Insurance is used by the Company's Wealth Management to sell certain insurance products. Horizon Grantor Trust holds title to certain company owned life insurance policies. The Loan Store, Inc. does not presently engage in any business activities. Wolverine Commercial Holdings, LLC currently holds one piece of property but does not otherwise engage in significant business activities.

Horizon formed Horizon Bancorp Capital Trust II in 2004 ("Trust II") and Horizon Bancorp Capital Trust III in 2006 ("Trust III") for the purpose of participating in pooled trust preferred securities offerings. The Company assumed additional debentures as the result of the acquisition of Alliance Financial Corporation in 2005, which formed Alliance Financial Statutory Trust I ("Alliance Trust"). The Company also assumed additional debentures as the result of the acquisition of American Trust & Savings Bank ("American") in 2010, which formed Am Tru Statutory Trust I ("Am Tru Trust"). The Company also assumed additional debentures as the result of the Heartland transaction, which formed Heartland (IN) Statutory Trust II ("Heartland Trust"). In 2016, the Company also assumed additional debentures as the result of the LaPorte Bancorp transaction. LaPorte Bancorp acquired City Savings Financial Corporation in 2007. City Savings Financial Corporation issued the debentures and formed City Savings Statutory Trust I ("City Savings") in 2003. See Note 15 of the Consolidated Financial Statements included at Item 8 for further discussion regarding these previously consolidated entities that are now reported separately.

The business of Horizon is not seasonal to any material degree. No material part of Horizon's business is dependent upon a single or small group of customers, the loss of any one or more of which would have a materially adverse effect on the business of Horizon. In 2017, revenues from loans accounted for 69.5% of the total consolidated revenue, and revenues from investment securities accounted for 10.0% of total consolidated revenue.

Available Information

The Company's Internet address is [www.horizonbank.com](http://www.horizonbank.com). The Company makes available, free of charge through the "About Us - Investor Relations – Documents - SEC Filings" section of its Internet website, copies of the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and any amendments to those reports filed or furnished pursuant to Section 13(a) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after those reports are filed with or furnished to the SEC.

#### Employees

The Company and its subsidiaries employed approximately 701 full and part-time employees as of December 31, 2017.



---

**Table of Contents**

HORIZON BANCORP

Competition

Horizon faces a high degree of competition in all of its primary markets. The Bank's primary market consists of areas throughout the northern, northwestern, northeastern and central regions of the state of Indiana along with the southern, central and Great Lakes Bay regions of the state of Michigan. The Bank's primary market is further defined by the Indiana counties of La Porte, Lake, Porter, St. Joseph, Elkhart, Kosciusko, LaGrange, DeKalb, Noble, Whitley, Allen, Fountain, Tippecanoe, Hamilton, Marion and Johnson, as well as the Michigan counties of Berrien, Cass, St. Joseph, Kalamazoo, Ingham, Midland, Saginaw and Oakland. The Bank competes with other commercial banks, savings and loan associations, consumer finance companies, credit unions and other non-bank and digital financial service providers. To a more moderate extent, the Bank competes with Chicago money center banks, mortgage banking companies, insurance companies, brokerage houses, other institutions engaged in money market financial services and certain government agencies.

Horizon was the largest of the eight bank and thrift institutions in La Porte County with a 54.31% market share, as of June 30, 2017. In July 2016, Horizon completed its acquisition of The LaPorte Savings Bank adding its market share and a net of four branches located in La Porte County. In Porter County, Horizon was the fifth largest of 13 institutions with a market share of 11.26%. As of June 30, 2017, Horizon held 1.53% of the market share in Lake County. Horizon entered Kosciusko County in June 2016 through its acquisition of Farmers State Bank. As of June 30, 2017, Horizon held a market share of 7.84% and was ranked fourth out of 10 institutions in Kosciusko County. Horizon entered the Indiana counties of Allen, DeKalb, LaGrange, Noble and Whitley in 2015 through its acquisition of Peoples FSB. As of June 30, 2017, Horizon was the largest of the 11 bank and thrift institutions in DeKalb County with a market share of 23.09%, followed by market shares of 8.53% in Whitley County; 7.48% in Noble County; 5.44% in LaGrange County; and less than 1% in Allen County. Horizon's market share in the counties of St. Joseph and Elkhart were less than 1% at June 30, 2017. At June 30, 2017, Horizon held a 10.38% market share in Fountain County, which it entered in late 2016 through the acquisition of Central National Bank and Trust. On September 1, 2017, Horizon acquired Lafayette Community Bank and entered Tippecanoe County. Lafayette Community Bank was ranked fifth of the 16 institutions in Tippecanoe County with a 5.69% market share. In 2012, Horizon entered Johnson County through its acquisition of Heartland Bank and ranked third of the 19 institutions with a market share of 11.55%, as of June 30, 2017. Horizon's market share of deposits was less than 1% each in Hamilton and Marion Counties.

Horizon was the fourth largest of the 11 bank and thrift institutions in Berrien County with an 8.46% market share, as of June 30, 2017. The branches acquired from Peoples FSB in Michigan are located in Cass, St. Joseph and Kalamazoo Counties where Horizon held market share of 6.02%, 5.25% and 1.38%, respectively, as of June 30, 2017. Horizon entered Ingham County through its acquisition of Summit Community Bank in 2014 and held 2.37% market share as of June 30, 2017. On October 17, 2017, Horizon acquired Wolverine Bank and entered Midland and Saginaw counties. At June 30, 2017, Wolverine Bank was second largest of seven institutions in Midland County with an 11.51% market share. Wolverine Bank also held a market share of 1.64% in Saginaw County. As of June 30, 2017, Horizon held less than 1% market share in Kent County, Michigan. (Source: FDIC Summary of Deposits Market Share Reports, available at [www.fdic.gov](http://www.fdic.gov).)

Regulation and Supervision

General

As a bank holding company and a financial holding company, the Company is subject to extensive regulation, supervision and examination by the Board of Governors of the Federal Reserve System (the “Federal Reserve Board” or “Federal Reserve”) as its primary federal regulator under the Bank Holding Company Act of 1956, as amended (“BHC Act”). The Company is required to file annual reports with the Federal Reserve and provide other information that the Federal Reserve may require. The Federal Reserve may also make examinations and inspections of the Company.

The Bank, as an Indiana-chartered bank, is subject to extensive regulation, supervision and examination by the Indiana Department of Financial Institutions (“DFI”) as its primary state regulator. Also, as to certain matters, the Bank is under the supervision of, and subject to examination by, the Federal Deposit Insurance Corporation (“FDIC”) because the FDIC provides deposit insurance to the Bank and is the Bank’s primary federal regulator.

## **Table of Contents**

### HORIZON BANCORP

The supervision, regulation and examination of Horizon and the Bank by the bank regulatory agencies are intended primarily for the protection of depositors rather than for the benefit of Horizon's shareholders.

Horizon is also subject to the disclosure and regulatory requirements of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended, as administered by the SEC. Horizon's common stock is listed on the NASDAQ Global Select Market under the trading symbol "HBNC," and Horizon is subject to the NASDAQ rules applicable to listed companies.

Included below is a brief summary of significant aspects of the laws, regulations and policies applicable to Horizon and the Bank. This summary is qualified in its entirety by reference to the full text of the statutes, regulations and policies that are referenced and is not intended to be an exhaustive description of the statutes, regulations and policies applicable to the business of Horizon and the Bank. Also, such statutes, regulations and policies are continually under review by Congress and state legislatures and by federal and state regulatory agencies. A change in statutes, regulations or regulatory policies applicable to Horizon and the Bank could have a material effect on Horizon's business, financial condition and results of operations.

#### The Bank Holding Company Act

The BHC Act generally limits the business in which a bank holding company and its subsidiaries may engage to banking or managing or controlling banks and those activities that the Federal Reserve Board has determined to be so closely related to banking as to be a proper incident thereto. Those closely related activities currently can include such activities as consumer finance, mortgage banking and securities brokerage. Certain well-managed and well-capitalized bank holding companies may elect to be treated as a "financial holding company" and, as a result, will be permitted to engage in a broader range of activities that are financial in nature and in activities that are determined to be incidental or complementary to activities that are financial in nature. Horizon has both qualified as, and elected to be, a financial holding company. Activities that are considered financial in nature include securities underwriting and dealing, insurance underwriting and making merchant banking investments.

To commence any new activity permitted by the BHC Act or to acquire a company engaged in any new activity permitted by the BHC Act, each insured depository institution subsidiary of the financial holding company must have received a rating of at least "satisfactory" in its most recent examination under the Community Reinvestment Act. The Federal Reserve Board has the power to order any bank holding company or its subsidiaries to terminate any activity or to terminate its ownership or control of any subsidiary when the Federal Reserve Board has reasonable grounds to believe that continuation of such activity or such ownership or control constitutes a serious risk to the financial soundness, safety or stability of any bank subsidiary of the bank holding company.

Federal Reserve Board policy has historically required bank holding companies to act as a source of financial and managerial strength for their subsidiary banks. The Dodd-Frank Act, which was signed into law on July 21, 2010, codified this policy. Under this requirement, Horizon is required to act as a source of financial strength to the Bank and to commit resources to support the Bank in circumstances in which Horizon might not otherwise do so. For this purpose, "source of financial strength" means Horizon's ability to provide financial assistance to the Bank in the event of the Bank's financial distress.

The BHC Act, the Bank Merger Act (which is the popular name for Section 18(c) of the Federal Deposit Insurance Act) and other federal and state statutes regulate acquisitions of banks and bank holding companies. The BHC Act requires the prior approval of the Federal Reserve before a bank holding company may acquire more than a 5% voting interest or substantially all the assets of any bank or bank holding company. Banks must also seek prior approval from their primary state and federal regulators for any such acquisitions. In reviewing applications seeking approval for mergers and other acquisition transactions, the bank regulatory authorities will consider, among other things, the competitive effect and public benefits of the transactions, the capital position of the combined organization, the risks to the stability of the U.S. banking or financial system, the applicant's performance record under the Community Reinvestment Act and the effectiveness of the subject organizations in combating money laundering activities.

## Table of Contents

### HORIZON BANCORP

Under the Federal Deposit Insurance Corporation Improvement Act of 1991 (“FDICIA”), a bank holding company is required to guarantee the compliance of any insured depository institution subsidiary that may become “undercapitalized” (as defined in FDICIA), with the terms of any capital restoration plan filed by such subsidiary with its appropriate federal bank regulatory agency.

Bank holding companies, such as Horizon, and their insured depository institutions, such as the Bank, are subject to various regulatory capital requirements administered by the federal and state regulators. The guidelines establish a systematic analytical framework that makes regulatory capital requirements more sensitive to differences in risk profiles among banking organizations. Risk-based capital ratios are determined by allocating assets and specified off-balance sheet commitments to four risk weighted categories, with higher levels of capital being required for the categories perceived as representing greater risk. For an additional discussion of the Company’s regulatory capital ratios and regulatory requirements as of December 31, 2017, please refer to the subsection titled “*Capital Regulation*” in this “Regulation and Supervision” section.

### Branching and Acquisitions

Indiana law, the BHC Act and the Bank Merger Act restrict certain types of expansion by the Company and the Bank. The Company and the Bank may be required to apply for prior approval from (or give prior notice and an opportunity for review to) the Federal Reserve, the DFI and the FDIC, and or other regulatory agencies as a condition to the acquisition or establishment of new offices, or the acquisition by merger, purchase or otherwise of the stock, business or assets of other banks or companies.

Under current law, Indiana chartered banks may establish branches throughout the state and in other states, subject to certain limitations. Indiana law also authorizes an Indiana bank to establish one or more branches in states other than Indiana through interstate merger transactions and to establish one or more interstate branches through de novo branching or the acquisition of a branch. The Dodd-Frank Act permits the establishment of de novo branches in states where such branches could be opened by a state bank chartered by that state. The consent of the state in which the new branch will be opened is no longer required.

### Deposit Insurance and Assessments

The Bank’s deposits are insured to applicable limits by the Deposit Insurance Fund (“DIF”) of the FDIC. Generally, deposits are insured up to the statutory limit of \$250,000. Banks are subject to deposit insurance premiums and assessments to maintain the DIF. A bank’s deposit insurance premium assessment rate depends on the capital category and supervisory category to which it is assigned. The FDIC has authority to raise or lower assessment rates on insured banks in order to achieve statutorily required reserve ratios in the DIF and to impose special additional assessments.

The Dodd-Frank Act resulted in significant changes to the FDIC’s deposit insurance system. Under the Dodd-Frank Act, the FDIC is authorized to set the reserve ratio for the DIF at no less than 1.35%, and must achieve the 1.35% designated reserve ratio by September 30, 2020. The FDIC must offset the effect of the increase in the minimum designated reserve ratio from 1.15% to 1.35% on insured depository institutions of less than \$10 billion and may declare dividends to depository institutions when the reserve ratio at the end of a calendar quarter is at least 1.5%, although the FDIC has the authority to suspend or limit such permitted dividend declarations. The FDIC has set the long term goal for the designated reserve ratio of the deposit insurance fund at 2% of estimated insured deposits.

Also as a consequence of the Dodd-Frank Act, the assessment base for deposit insurance premiums was changed in 2011 from adjusted domestic deposits to average consolidated total assets minus average tangible equity. Tangible equity for this purpose means Tier 1 capital. Effective April 1, 2011, the initial base assessment rates were as follows:

- For small Risk Category I banks, such as Horizon, the rates range from 5-9 basis points.
- The rates for small institutions in Risk Categories II, III and IV are 14, 23 and 35 basis points, respectively.
- For large institutions and large, highly complex institutions, the rate schedule ranges from 5 to 35 basis points.

## Table of Contents

### HORIZON BANCORP

Adjustments are made to the initial assessment rates based on long-term unsecured debt, depository institution debt, and brokered deposits.

However, effective as of June 30, 2016, the reserve ratio reached 1.15% and a new assessment rate schedule became effective July 1, 2016, with rates ranging from 3 to 30 basis points instead of 5 to 35 basis points. Assessment rates for all established smaller banks will be determined using financial measures and supervisory ratings derived from a statistical model estimating the probability of failure over three years. The new pricing system eliminates risk categories, but establishes minimum and maximum assessment rates for established small banks based on a bank's CAMELS composite ratings (*i.e.*, capital adequacy, asset quality, management, earnings, liquidity and sensitivity).

Horizon's FDIC deposit insurance expense decreased \$513,000 during 2017 compared to 2016 as a result of the new assessment rate schedule effective July 1, 2016.

The FDIC may terminate the deposit insurance of any insured depository institution if the FDIC determines, after a hearing, that the institution has engaged or is engaging in unsafe or unsound practices, is in an unsafe and unsound condition to continue operations or has violated any applicable law, regulation, order or any condition imposed in writing by, or written agreement with, the FDIC. The FDIC may also suspend deposit insurance temporarily during the hearing process for a permanent termination of insurance if the institution has no tangible capital.

FDIC-insured institutions are also subject to the requirement to pay assessments to the FDIC to fund interest payments on bonds issued by the Financing Corporation ("FICO"), an agency of the Federal government established to recapitalize the insolvent Federal Savings and Loan Insurance Corporation, an early predecessor of the DIF. These assessments will continue until the FICO bonds are repaid between 2017 and 2019. The FICO assessment rate was 0.56 basis points for each \$100 of insured deposits for the first quarter of 2017 and reduced to 0.54 basis points for the remaining three quarters of 2017. The assessment rate for the first quarter of 2018 was further reduced to 0.46 basis points for each \$100 of insured deposits.

### Transactions with Affiliates and Insiders

Horizon and the Bank are subject to the Federal Reserve Act, which restricts financial transactions between banks, affiliated companies and their executive officers, including limits on credit transactions between these parties. The statute prescribes terms and conditions in order for bank affiliate transactions to be deemed to be consistent with safe and sound banking practices, and it also restricts the types of collateral security permitted in connection with a bank's extension of credit to an affiliate. In general, extensions of credit (i) must be made on substantially the same terms, including interest rates and collateral, and subject to credit underwriting procedures that are at least as stringent as those prevailing at the time for comparable transactions with non-affiliates, and (ii) must not involve more than the normal risk of repayment or present other unfavorable features.

### Capital Regulation

The federal bank regulatory authorities have adopted risk-based capital guidelines for banks and bank holding companies that are designed to make regulatory capital requirements more sensitive to differences in risk profiles among banks and bank holding companies and account for off-balance sheet items. Generally, to satisfy the capital requirements, the Company must maintain capital sufficient to meet both risk-based asset ratio tests and a leverage

ratio test on a consolidated basis. Risk-based capital ratios are determined by allocating assets and specified off-balance sheet commitments into various risk-weighted categories, with higher weighting assigned to categories perceived as representing greater risk. A risk-based ratio represents the applicable measure of capital divided by total risk-weighted assets. The leverage ratio is a measure of the Company's core capital divided by total assets adjusted as specified in the guidelines.

The capital guidelines divide a bank holding company's or bank's capital into two tiers. The first tier ("Tier I") includes common equity, certain non-cumulative perpetual preferred stock and minority interests in equity accounts of consolidated subsidiaries, less goodwill and certain other intangible assets (except mortgage servicing rights and purchased credit card relationships, subject to certain limitations). Supplementary capital ("Tier II") includes, among other items, cumulative perpetual and long-term limited-life preferred stock, mandatory convertible securities, certain hybrid capital instruments, term subordinated debt and the allowance for loan and lease losses, subject to certain limitations, less required deductions. The regulations also require the maintenance of a leverage ratio designed to supplement the risk-based capital guidelines.



**Table of Contents**

## HORIZON BANCORP

This ratio is computed by dividing Tier I capital, net of all intangibles, by the quarterly average of total assets. Pursuant to the regulations, banks must maintain capital levels commensurate with the level of risk, including the volume and severity of problem loans to which they are exposed.

Effective January 1, 2015 (subject to certain phase-in provisions through January 1, 2019), the Company became subject to new federal banking rules implementing changes arising from Dodd-Frank and the U.S. Basel Committee on Banking Supervision, providing a capital framework for all U.S. banks and bank holding companies (“Basel III”). Basel III increased the minimum requirements for both the quantity and quality of capital held by Horizon and the Bank. The rules include a new common equity Tier 1 capital ratio of 4.5%, a minimum Tier 1 capital ratio of 6.0% (increased from 4.0%), a total capital ratio of 8.0% (unchanged from prior rules) and a minimum leverage ratio of 4.0%. The final rules also require a common equity Tier 1 capital conservation buffer of 2.5% of risk-weighted assets, which is in addition to the other minimum risk-based capital standards in the rule. Institutions that do not maintain the required capital conservation buffer will become subject to progressively more stringent limitations on the percentage of earnings that can be paid out in dividends or used for stock repurchases and on the payment of certain bonuses to senior executive management. The capital conservation buffer requirement is being phased in over three years beginning in 2016 at 0.625% of risk-weighted assets and increasing each year until fully implemented at 2.5% on January 1, 2019. The capital conservation buffer requirement effectively raises the minimum required common equity Tier 1 capital ratio to 7.0%, the Tier 1 capital ratio to 8.5% and the total capital ratio to 10.5% on a fully phased-in basis.

Basel III also introduced other changes, including an increase in the capital required for certain categories of assets, including higher-risk construction real estate loans and certain exposures related to securitizations. Banking organizations with less than \$15 billion in assets as of December 31, 2010, such as Horizon, are permitted to retain non-qualifying Tier 1 capital trust preferred securities issued prior to May 19, 2010, subject generally to a limit of 25% of Tier 1 capital.

Horizon’s management believes that, as of December 31, 2017, Horizon and the Bank would meet all capital adequacy requirements under the Basel III capital rules on a fully phased-in basis, as if all such requirements were currently in effect.

The following is a summary of Horizon’s and the Bank’s regulatory capital and capital requirements at December 31, 2017.

	Actual		Required For Capital <sup>1</sup> Adequacy Purposes		Required For Capital <sup>1</sup> Adequacy Purposes with Capital Buffer		Well Capitalized Under Prompt <sup>1</sup> Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2017								
Total capital <sup>1</sup> (to risk-weighted								

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

assets)								
Consolidated	\$ 384,800	12.91%	\$ 238,543	8.00%	\$ 275,816	9.25%	N/A	N/A
Bank	382,788	12.85%	238,386	8.00%	275,634	9.25%	\$ 297,982	10.00%
Tier 1 capital <sup>1</sup> (to risk-weighted assets)								
Consolidated	368,355	12.35%	178,907	6.00%	216,180	7.25%	N/A	N/A
Bank	366,343	12.29%	178,790	6.00%	216,038	7.25%	238,386	8.00%
Common equity tier 1 capital <sup>1</sup> (to risk-weighted assets)								
Consolidated	329,892	11.06%	134,181	4.50%	171,454	5.75%	N/A	N/A
Bank	366,343	12.29%	134,092	4.50%	171,340	5.75%	193,689	6.50%
Tier 1 capital <sup>1</sup> (to average assets)								
Consolidated	368,355	9.92%	148,503	4.00%	148,503	4.00%	N/A	N/A
Bank	366,343	9.89%	148,116	4.00%	148,116	4.00%	185,145	5.00%

<sup>1</sup> As defined by regulatory agencies

The Dodd-Frank Act also requires the Federal Reserve to set minimum capital levels for bank holding companies that are as stringent as those required for insured depository subsidiaries, except that bank holding companies with less than \$1 billion in assets are exempt from these capital requirements.

---

**Table of Contents**

HORIZON BANCORP

Dividends

Horizon is a legal entity separate and distinct from the Bank. The primary source of Horizon's cash flow, including cash flow to pay dividends on its common stock, is the payment of dividends to Horizon by the Bank. Under Indiana law, the Bank may pay dividends of so much of its undivided profits (generally, earnings less losses, bad debts, taxes and other operating expenses) as is considered appropriate by the Bank's Board of Directors. However, the Bank must obtain the approval of the DFI for the payment of a dividend if the total of all dividends declared by the Bank during the current year, including the proposed dividend, would exceed the sum of retained net income for the year to date plus its retained net income for the previous two years. For this purpose, "retained net income" means net income as calculated for call report purposes, less all dividends declared for the applicable period. The Bank is generally exempt from this DFI pre-approval process for dividends if (i) the Bank has been assigned a composite uniform financial institutions rating of 1 or 2 as a result of the most recent federal or state examination; (ii) the proposed dividend will not result in a Tier 1 leverage ratio below 7.5%; and (iii) the Bank is not subject to any corrective action, supervisory order, supervisory agreement or board approved operating agreement.

The FDIC has the authority to prohibit the Bank from paying dividends if, in its opinion, the payment of dividends would constitute an unsafe or unsound practice in light of the financial condition of the Bank.

In addition, under Federal Reserve supervisory policy, a bank holding company generally should not maintain its existing rate of cash dividends on common shares unless (i) the organization's net income available to common shareholders over the past year has been sufficient to fully fund the dividends and (ii) the prospective rate of earnings retention appears consistent with the organization's capital needs, assets, quality and overall financial condition. The Federal Reserve issued a letter dated February 24, 2009, to bank holding companies informing them that it expects bank holding companies to consult with it in advance of declaring dividends that could raise safety and soundness concerns (*i.e.*, such as when the dividend is not supported by earnings or involves a material increase in the dividend rate) and in advance of repurchasing shares of common stock or preferred stock. Although the effect of this letter was revised in December 2015 to become inapplicable to certain large U.S. bank holding companies (generally, those with at least \$50 billion in average total consolidated assets), the guidance remains effective for bank holding companies like Horizon.

Prompt Corrective Regulatory Action

Under FDICIA, federal banking regulatory authorities are required to take regulatory enforcement actions known as "prompt corrective action" with respect to depository institutions that do not meet minimum capital requirements. The extent of the regulators' powers depends on whether the institution in question is categorized as "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," or "critically undercapitalized," as defined by regulation. Depending upon the capital category to which an institution is assigned, the regulators' corrective powers include: (i) requiring the submission of a capital restoration plan; (ii) placing limits on asset growth and restrictions on activities; (iii) requiring the institution to issue additional capital stock (including additional voting stock) or to be acquired; (iv) restricting transactions with affiliates; (v) restricting the interest rate the institution may pay on deposits; (vi) ordering a new election of directors of the institution; (vii) requiring that senior executive officers or directors be dismissed; (viii) prohibiting the institution from accepting deposits from correspondent banks; (ix) requiring the institution to divest certain subsidiaries; (x) prohibiting the payment of principal or interest on subordinated debt; and (xi) ultimately, for critically undercapitalized institutions, appointing a receiver for the institution.

New prompt corrective action requirements that became effective January 1, 2015, increased the capital level requirements necessary to qualify as “well capitalized.” At December 31, 2017, the Bank was categorized as “well capitalized,” meaning that the Bank’s total risk-based capital ratio exceeded 10%, the Bank’s Tier 1 risk-based capital ratio exceeded 8%, the Bank’s common equity Tier 1 risk-based capital ratio exceeded 6.5%, the Bank’s leverage ratio exceeded 5%, and the Bank was not subject to a regulatory order, agreement or directive to meet and maintain a specific capital level for any capital measure.

## Table of Contents

### HORIZON BANCORP

Banking regulators may change these capital requirements from time to time, depending on the economic outlook generally and the outlook for the banking industry. The Company is unable to predict whether and when any such further capital requirements would be imposed and, if so, to what levels and on what schedule.

#### Anti-Money Laundering – The USA Patriot Act and the Bank Secrecy Act

Horizon is subject to the provisions of the USA PATRIOT Act of 2001, which contains anti-money laundering and financial transparency laws and requires financial institutions to implement additional policies and procedures to address money laundering, suspicious activities and currency transaction reporting, and currency crimes. The regulations promulgated under the USA PATRIOT Act of 2001 require financial institutions such as the Bank to adopt controls to detect, prevent and report money laundering and terrorist financing and to verify the identities of their customers.

The Bank Secrecy Act of 1970, which was amended to incorporate certain provisions of the USA PATRIOT Act of 2001, also focuses on combating money laundering and terrorist financing and requires financial institutions to develop policies, procedures and practices to prevent, detect and deter these activities, including customer identification programs and procedures for filing suspicious activity reports. Banks have until May 2018 at the latest to update their policies with respect to new customer due diligence regulations adopted by the U.S. Department of the Treasury under the Bank Secrecy Act. Horizon Bank has created a project team led by the Bank's compliance officer to work on and implement the Fifth Pillar of the Bank Secrecy Act ("BSA") which focuses on identifying beneficial ownership. The BSA officer is working on policies and procedures with a target date for full implementation on, or before, May 11, 2018. To prepare for the implementation of this enhanced due diligence, the BSA Officer and BSA Analysts have attended in-person training sessions and webinars. The implementation of the new policy and procedures will include training of all Bank personnel.

Failure to maintain and implement adequate programs to combat money laundering and terrorist financing, or to comply with all of the relevant laws or regulations relating thereto, could have serious legal and reputational consequences for Horizon and the Bank.

#### Federal Securities Law and NASDAQ

The shares of common stock of Horizon have been registered with the SEC under the Securities Exchange Act (the "1934 Act"). Horizon is subject to the information, proxy solicitation, insider trading restrictions and other requirements of the 1934 Act and the rules of the SEC promulgated thereunder.

Shares of common stock held by persons who are affiliates of Horizon may not be resold without registration unless sold in accordance with the resale restrictions of Rule 144 under the Securities Act of 1933. If Horizon meets the current public information requirements under Rule 144, each affiliate of Horizon who complies with the other conditions of Rule 144 (including those that require the affiliate's sale to be aggregated with those of certain other persons) would be able to sell in the public market, without registration, a number of shares not to exceed, in any three-month period, the greater of (i) 1% of the outstanding shares of Horizon or (ii) the average weekly volume of trading in such shares during the preceding four calendar weeks.

Under the Dodd-Frank Act, Horizon is required to provide its shareholders an opportunity to vote on the executive compensation payable to its named executive officers and on golden parachute payments in connection with mergers and acquisitions. These votes are non-binding and advisory. At least once every six years, Horizon must also permit shareholders to determine, on an advisory basis, whether such votes on executive compensation (called “say on pay” votes) should be held every one, two, or three years. In 2012, Horizon’s shareholders voted in favor of presenting the executive compensation “say on pay” question every year, and so the question has been included and voted on every year since then. Because it has been six years since the last vote deciding the frequency of the “say on pay” question, Horizon will ask shareholders to vote on frequency at the annual meeting to be held in 2018.

Shares of common stock of Horizon are listed on The NASDAQ Global Select Market under the trading symbol “HBNC,” and Horizon is subject to the rules of NASDAQ for listed companies.

**Table of Contents**

HORIZON BANCORP

Sarbanes-Oxley Act of 2002

Horizon is subject to the Sarbanes-Oxley Act of 2002 (the “Sarbanes-Oxley Act”), which revised the laws affecting corporate governance, accounting obligations and corporate reporting. The Sarbanes-Oxley Act applies to all companies with equity or debt securities registered under the 1934 Act. In particular, the Sarbanes-Oxley Act established: (i) new requirements for audit committees, including independence, expertise and responsibilities; (ii) additional responsibilities regarding financial statements for the Chief Executive Officer and Chief Financial Officer of the reporting company; (iii) new standards for auditors and regulation of audits; (iv) increased disclosure and reporting obligations for the reporting company and its directors and executive officers; and (v) new and increased civil and criminal penalties for violation of the securities laws.

Pursuant to the final rules adopted by the SEC to implement Section 404 of the Sarbanes-Oxley Act, Horizon is required to include in each Form 10-K it files a report of management on Horizon’s internal control over financial reporting. The internal control report must include a statement of management’s responsibility for establishing and maintaining adequate control over financial reporting of Horizon, identify the framework used by management to evaluate the effectiveness of Horizon’s internal control over financial reporting and provide management’s assessment of the effectiveness of Horizon’s internal control over financial reporting. This Annual Report on Form 10-K also includes an attestation report issued by Horizon’s registered public accounting firm on Horizon’s internal control over financial reporting. For fiscal years prior to the year ended December 31, 2012, Horizon was not an “accelerated filer” and, therefore, Horizon was exempt from the attestation report requirements.

Financial System Reform – The Dodd-Frank Act and the CFPB

The Dodd-Frank Act, which was signed into law in 2010, significantly changed the regulation of financial institutions and the financial services industry. The Dodd-Frank Act includes provisions affecting large and small financial institutions alike, including several provisions that have profoundly affected how community banks, thrifts, and small bank and thrift holding companies are regulated. Among other things, these provisions eliminated the Office of Thrift Supervision and transferred its functions to the other federal banking agencies, relaxed rules regarding interstate branching, allowed financial institutions to pay interest on business checking accounts, changed the scope of federal deposit insurance coverage and imposed new capital requirements on bank and thrift holding companies.

The Dodd-Frank Act created the Consumer Financial Protection Bureau (“CFPB”) as an independent bureau within the Federal Reserve System with broad rulemaking, supervisory and enforcement powers under various federal consumer financial protection laws, including the Equal Credit Opportunity Act, Truth in Lending Act, Real Estate Settlement Procedures Act, Fair Credit Reporting Act, Fair Debt Collection Practices Act, the Consumer Financial Privacy provisions of the Gramm-Leach-Bliley Act and certain other statutes. In July 2011, many of the consumer financial protection functions formerly assigned to the federal banking and other designated agencies were transferred to the CFBP. The CFBP has a large budget and staff, and has the authority to implement regulations under federal consumer protection laws and enforce those laws against financial institutions. The CFBP has examination and primary enforcement authority over depository institutions with \$10 billion or more in assets. Smaller institutions are subject to rules promulgated by the CFBP but continue to be examined and supervised by the federal banking regulators for consumer compliance purposes. The CFBP also has authority to prevent unfair, deceptive or abusive practices in connection with offering consumer financial products. Additionally, the CFBP is authorized to collect fines and provide consumer restitution in the event of violations, engage in consumer financial education, track consumer

complaints, request data, and promote the availability of financial services to underserved consumers and communities.

The CFPB has indicated that mortgage lending is an area of supervisory focus and that it will concentrate its examination and rulemaking efforts on the variety of mortgage-related topics required under the Dodd-Frank Act, including minimum standards for the origination of residential mortgages. The CFPB has published several final regulations impacting the mortgage industry, including rules related to ability-to-repay, mortgage servicing, escrow accounts, and mortgage loan originator compensation. The ability-to-repay rule makes lenders liable if they fail to assess a borrower's ability to repay under a prescribed test, but also creates a safe harbor for so called "qualified mortgages." Failure to comply with the ability-to-repay rule may result in possible CFPB enforcement action and special statutory damages plus actual, class action, and attorneys' fees damages, all of which a borrower may claim in defense of a foreclosure action at any time.



## Table of Contents

### HORIZON BANCORP

The CFPB also amended Regulation C to implement amendments to the Home Mortgage Disclosure Act made by the Dodd-Frank Act. The amendment added a significant number of new information collecting and reporting requirements for financial institutions, most of which became effective as of January 1, 2018.

The Dodd-Frank Act contains numerous other provisions affecting financial institutions of all types, many of which may have an impact on the operating environment of Horizon in substantial and unpredictable ways. Horizon has incurred higher operating costs in complying with the Dodd-Frank Act, and expects these higher costs to continue for the foreseeable future. Horizon's management continues to review the status of the rules and regulations adopted pursuant to the Dodd-Frank Act and assess their probable impact on the business, financial condition and results of operations of Horizon.

Horizon's management will also continue to monitor Congressional action to pursue President Trump's announced plans to repeal or modify the Dodd-Frank Act. In 2017, the House of Representatives successfully passed a bill to dismantle the Dodd-Frank Act, but no Senate action resulted other than action to repeal a controversial arbitration rule under the Dodd-Frank Act.

### Federal Home Loan Bank ("FHLB") System

The Bank is a member of the FHLB of Indianapolis, which is one of twelve regional FHLBs. Each FHLB serves as a reserve or central bank for its members within its assigned region. The FHLB is funded primarily from funds deposited by banks and savings associations and proceeds derived from the sale of consolidated obligations of the FHLB system. It makes loans to members (*i.e.*, advances) in accordance with policies and procedures established by the Board of Directors of the FHLB. All FHLB advances must be fully secured by sufficient collateral as determined by the FHLB. The Federal Housing Finance Board ("FHFB"), an independent agency, controls the FHLB System, including the FHLB of Indianapolis.

The FHLB imposes various limitations on advances such as limiting the amount of certain types of real estate related collateral to 30% of a member's capital and limiting total advances to a member. Interest rates charged for advances vary depending upon maturity, the cost of funds to the FHLB of Indianapolis and the purpose of the borrowing.

The FHLBs are required to provide funds for the resolution of troubled savings associations and to contribute to affordable housing programs through direct loans or interest subsidies on advances targeted for community investment and low and moderate income housing projects.

As a member of the FHLB, the Bank is required to purchase and maintain stock in the FHLB of Indianapolis in an amount equal to at least 1% of its aggregate unpaid residential mortgage loans, home purchase contracts, or similar obligations at the beginning of each year. At December 31, 2017, the Bank's investment in stock of the FHLB of Indianapolis was \$18.0 million. For the year ended December 31, 2017, dividends paid by the FHLB of Indianapolis to the Bank on the FHLB stock totaled approximately \$668,000, for an annualized rate paid in dividends of 4.3%.

### Limitations on Rates Paid for Deposits; Restrictions on Brokered Deposits

FDIC regulations restrict the interest rates that less than well-capitalized insured depository institutions may pay on deposits and also restrict the ability of such institutions to accept brokered deposits. These regulations permit a "well

capitalized” depository institution to accept, renew or roll over brokered deposits without restriction, and an “adequately capitalized” depository institution to accept, renew or roll over brokered deposits with a waiver from the FDIC (subject to certain restrictions on payments of rates). The regulations prohibit an “undercapitalized” depository institution from accepting, renewing or rolling over brokered deposits. These regulations contemplate that the definitions of “well capitalized,” “adequately capitalized” and “undercapitalized” will be the same as the definitions adopted by the agencies to implement the prompt corrective action provisions of FDICIA. The Bank is a well-capitalized institution, and management does not believe that these regulations have a materially adverse effect on the Bank’s current operations.

## Table of Contents

### HORIZON BANCORP

#### Community Reinvestment Act

Under the Community Reinvestment Act (“CRA”), the Bank has a continuing and affirmative obligation consistent with its safe and sound operation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for financial institutions nor does it limit an institution’s discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the FDIC in connection with its examination of the Bank, to assess its record of meeting the credit needs of its community and to take that record into account in its evaluation of certain applications by the Bank. For example, the regulations specify that a bank’s CRA performance will be considered in its expansion proposals (e.g., branching and acquisitions of other financial institutions) and may be the basis for approving, denying or conditioning the approval of an application. As of the date of its most recent regulatory examination, the Bank was rated “satisfactory” with respect to its CRA compliance.

#### Gramm-Leach-Bliley Act

The Gramm-Leach-Bliley Act adopted in 1999 (“Gramm-Leach”) was intended to modernize the banking industry by removing barriers to affiliation among banks, insurance companies, the securities industry and other financial service providers. Gramm-Leach was responsible for establishing a distinct type of bank holding company, known as a financial holding company, which is allowed to engage in an expanded range of financial services, including banking, securities underwriting, insurance (both agency and underwriting) and merchant banking. As previously discussed, Horizon has qualified as, and elected to become, a financial holding company under the Gramm-Leach amendments to the BHC Act.

Under Gramm-Leach, federal banking regulators adopted rules limiting the ability of banks and other financial institutions to disclose non-public information about consumers to non-affiliated third parties. The rules require disclosure of privacy policies to consumers and, in some circumstances, allow consumers to prevent disclosure of certain personal information to non-affiliated third parties. The privacy provisions of Gramm-Leach affect how consumer information is transmitted through diversified financial services companies and conveyed to outside vendors.

The Company does not disclose any non-public information about any current or former customers to anyone except as permitted by law and subject to contractual confidentiality provisions which restrict the release and use of such information.

#### Interchange Fees for Debit Cards

Under the Dodd-Frank Act, interchange fees for bank card transactions must be reasonable and proportional to the issuer’s incremental cost incurred with respect to the transaction plus certain fraud related costs. Interchange fees are transaction fees between banks for each bank card transaction, designed to reimburse the card-issuing bank for the costs of handling and credit risk inherent in a bank credit or debit card transaction. Although institutions with total assets of less than \$10 billion, like the Bank, are exempt from this requirement, competitive pressures are likely to require smaller depository institutions to reduce fees with respect to these bank card transactions.

#### Other Regulation

In addition to the matters discussed above, the Bank is subject to additional regulation of its activities, including a variety of consumer protection regulations affecting its lending, deposit and debt collection activities and regulations affecting secondary mortgage market activities. Both federal and state law extensively regulate various aspects of the banking business, such as reserve requirements, truth-in-lending and truth-in-savings disclosures, equal credit opportunity, fair credit reporting, trading in securities and other aspects of banking operations.

**Table of Contents**

HORIZON BANCORP

**Effect of Governmental Monetary Policies**

The Bank's earnings are affected by domestic economic conditions and the monetary and fiscal policies of the United States government and its agencies. The Federal Reserve's monetary policies have had, and are likely to continue to have, an important impact on the operating results of commercial banks through its power to implement national monetary policy in order, among other things, to curb inflation or combat a recession. The monetary policies of the Federal Reserve have major effects upon the levels of bank loans, investments and deposits through its open market operations in United States government securities and through its regulation of the discount rate on borrowings of member banks and the reserve requirements against member bank deposits. It is not possible to predict the nature or impact of future changes in monetary and fiscal policies.

**Legislative Initiatives**

Additional legislative and administrative actions affecting the banking industry may be considered by the United States Congress, state legislatures and various regulatory agencies, including those referred to above such as the potential dismantling of the Dodd-Frank Act. Horizon cannot predict with certainty whether such legislative or administrative action will be enacted or the extent to which the banking industry in general or Horizon and its affiliates in particular will be affected.

**BANK HOLDING COMPANY STATISTICAL DISCLOSURES****I. DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY; INTEREST RATES AND INTEREST DIFFERENTIAL**

Information required by this section of Securities Act Industry Guide 3 is presented in "Management's Discussion and Analysis of Financial Condition and Results of Operations" as set forth in Item 7 below, herein incorporated by reference.

**II. INVESTMENT PORTFOLIO**

A. The following is a schedule of the amortized cost and fair value of investment securities available for sale and held to maturity.

	December 31, 2017		December 31, 2016		December 31, 2015	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
(dollars in thousands)						
Available for sale						
U.S. Treasury and federal agencies	\$ 19,277	\$ 19,052	\$ 8,051	\$ 7,989	\$ 5,940	\$ 5,926
State and municipal	148,045	149,564	117,327	116,592	73,829	75,095

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Federal agency collateralized mtg. obligations	132,871	130,365	139,040	137,195	157,291	156,203
Federal agency mortgage-backed pools	211,487	208,657	180,183	176,726	206,970	207,704
Private labeled mortgage-backed pools	1,650	1,642	—	—	—	—
Corporate notes	272	385	1,238	1,329	32	54
Total available for sale	513,602	509,665	445,839	439,831	444,062	444,982
Total held to maturity	200,448	201,085	193,194	194,086	187,629	193,703
Total investment securities	\$ 714,050	\$ 710,750	\$ 639,033	\$ 633,917	\$ 631,691	\$ 638,685

17

**Table of Contents**

## HORIZON BANCORP

- B. The following is a schedule of maturities of each category of available for sale and held-to-maturity debt securities and the related weighted-average yield of such securities as of December 31, 2017:

(dollars in thousands)	One Year or Less		After One Year Through Five Years		After Five Years Through Ten Years		After Ten Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
Available for sale								
U.S. Treasury and federal agencies <sup>(1)</sup>	\$ 1,492	1.21%	\$ 17,560	1.88%	\$ —	0.00%	\$ —	0.00%
State and municipal	11,834	2.67%	22,633	3.04%	51,156	4.14%	63,941	4.11%
Federal agency collateralized mtg. obligations <sup>(2)</sup>	65	3.99%	6,277	2.96%	38,417	2.69%	85,606	2.70%
Federal agency mortgage-backed pools <sup>(2)</sup>	30	4.43%	8,851	2.74%	44,203	2.53%	155,573	2.67%
Private labeled mortgage-backed pools <sup>(2)</sup>	—	0.00%	—	0.00%	1,642	2.53%	—	0.00%
Corporate notes	—	0.00%	—	0.00%	—	0.00%	385	0.00%
Total available for sale	\$ 13,421	2.52%	\$ 55,321	2.61%	\$ 135,418	3.15%	\$ 305,505	2.98%
Total held to maturity	\$ 1,934	1.86%	\$ 50,936	3.59%	\$ 93,279	3.86%	\$ 54,936	3.87%
Total investment securities	\$ 15,355	2.43%	\$ 106,257	3.08%	\$ 228,697	3.44%	\$ 360,441	3.11%

<sup>(1)</sup> Fair value is based on contractual maturity or call date where a call option exists

<sup>(2)</sup> Maturity based upon final maturity date

The weighted-average interest rates are based on coupon rates for securities purchased at par value and on effective interest rates considering amortization or accretion if the securities were purchased at a premium or discount. Yields are not presented on a tax-equivalent basis.

Excluding those holdings of the investment portfolio in Treasury securities and other agencies and corporations of the U.S. Government, there were no investments in securities of any one issuer that exceeded 10% of the consolidated stockholders' equity of Horizon at December 31, 2017.

**III. LOAN PORTFOLIO**

- A. **Types of Loans** - Total loans on the balance sheet are comprised of the following classifications for the years indicated.

(dollars in thousands)	December 31 2017	December 31 2016	December 31 2015	December 31 2014	December 31 2013
Commercial	\$ 1,617,870	\$ 1,069,956	\$ 804,995	\$ 674,314	\$ 505,189

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Real estate	606,760	531,874	437,144	254,625	185,958
Mortgage warehouse	94,508	135,727	144,692	129,156	98,156
Consumer	512,857	398,429	362,300	320,459	279,525
	2,831,995	2,135,986	1,749,131	1,378,554	1,068,828
Allowance for loan losses	(16,394)	(14,837)	(14,534)	(16,501)	(15,992)
<b>Total loans</b>	<b>\$ 2,815,601</b>	<b>\$ 2,121,149</b>	<b>\$ 1,734,597</b>	<b>\$ 1,362,053</b>	<b>\$ 1,052,836</b>

**B. Maturities and Sensitivities of Loans to Changes in Interest Rates** - The following is a schedule of maturities and sensitivities of loans to changes in interest rates, excluding real estate mortgage, mortgage warehouse and consumer loans, as of December 31, 2017:

(dollars in thousands)	<b>One Year or Less</b>	<b>One Through Five Years</b>	<b>After Five Years</b>	<b>Total</b>
Maturing or repricing Commercial, financial, agricultural and commercial tax-exempt loans	\$ 995,899	\$ 574,467	\$ 47,504	\$ 1,617,870



**Table of Contents**

HORIZON BANCORP

The following is a schedule of fixed-rate and variable-rate commercial, financial, agricultural and commercial tax-exempt loans due after one year. (Variable-rate loans are those loans with floating or adjustable interest rates.)

(dollars in thousands)	<b>Fixed Rate</b>	<b>Variable Rate</b>
Total commercial, financial, agricultural and commercial tax-exempt loans due after one year	\$ 415,854	\$ 206,117

**C. Risk Elements**

**Non-accrual, Past Due and Restructured Loans** - The following schedule summarizes non-accrual, past due and restructured loans.

(dollars in thousands)	<b>December 31 2017</b>	<b>December 31 2016</b>	<b>December 31 2015</b>	<b>December 31 2014</b>	<b>December 31 2013</b>
<b>Non-performing loans</b>					
<b>Commercial</b>					
More than 90 days past due	\$ —	\$ 183	\$ —	\$ —	\$ 45
Non-accrual	6,689	2,249	5,030	10,024	4,014
Trouble debt restructuring - accruing	1	—	60	610	1,296
Trouble debt restructuring - non-accrual	451	—	1,915	1,221	2,116
<b>Real estate</b>					
More than 90 days past due	—	—	1	40	2
Non-accrual	3,693	2,959	4,354	2,297	2,459
Trouble debt restructuring - accruing	1,672	1,254	808	2,526	2,686
Trouble debt restructuring - non-accrual	351	809	1,074	1,031	999
<b>Mortgage warehouse</b>					
More than 90 days past due	—	—	—	—	—
Non-accrual	—	—	—	—	—
Trouble debt restructuring - accruing	—	—	—	—	—
Trouble debt restructuring - non-accrual	—	—	—	—	—
<b>Consumer</b>					
More than 90 days past due	167	58	27	75	2
Non-accrual	2,894	2,728	2,878	2,991	3,275
Trouble debt restructuring - accruing	285	238	350	1,236	1,072
Trouble debt restructuring - non-accrual	211	205	183	391	311
<b>Total non-performing loans</b>	<b>16,414</b>	<b>10,683</b>	<b>16,680</b>	<b>22,442</b>	<b>18,277</b>
<b>Other real estate owned and repossessed collateral</b>					
Commercial	578	542	161	411	830

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Real estate	200	2,648	3,046	636	1,277
Mortgage warehouse	—	—	—	—	—
Consumer	60	26	—	154	14
Total other real estate owned and repossessed collateral	838	3,216	3,207	1,201	2,121
Total non-performing assets	\$ 17,252	\$ 13,899	\$ 19,887	\$ 23,643	\$ 20,398

(dollars in thousands)

Gross interest income that would have been recorded on non-accrual loans outstanding as of December 31, 2017, in the period if the loans had been current, in accordance with their original terms and had been outstanding throughout the period or since origination if held for part of the period. \$ 870

Interest income actually recorded on non-accrual loans outstanding as of December 31, 2017, and included in net income for the period. 238

Interest income not recognized during the period on non-accrual loans outstanding as of December 31, 2017. \$ 632

**Table of Contents**

HORIZON BANCORP

Discussion of Non-Accrual Policy

1. From time to time, the Bank obtains information which may lead management to believe that the collection of payments may be doubtful on a particular loan. In recognition of such, it is management's policy to convert the loan from an "earning asset" to a non-accruing loan. Further, it is management's policy to place a commercial loan on a non-accrual status when delinquent in excess of 90 days or it has had the accrual of interest discontinued by management. The officer responsible for the loan, the Chief Credit Officer and the senior commercial loan workout officer must review all loans placed on non-accrual status.

2. Potential Problem Loans:

Impaired and non-accrual loans for which the discounted cash flows or collateral value exceeded the carrying value of the loan totaled \$16.4 million and \$10.7 million at December 31, 2017 and 2016. The allowance for impaired and non-accrual loans included in the Bank's allowance for loan losses totaled \$184,000 and \$4,000 at those respective dates. The average balance of impaired loans during 2017 and 2016 was \$3.8 million and \$2.9 million.

3. Foreign Outstandings:

None.

4. Loan Concentrations:

As of December 31, 2017, there are no significant concentrations of loans exceeding 10% of total loans. See Item III A above for a listing of the types of loans by concentration.

**D. Other Interest-Bearing Assets**

There are no other interest-bearing assets as of December 31, 2017, which would be required to be disclosed under Item III C.1 or 2 if such assets were loans.

**IV. SUMMARY OF LOAN LOSS EXPERIENCE**

A. The following is an analysis of the activity in the allowance for loan losses account:

**December 31   December 31   December 31   December 31   December 31**

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

(dollars in thousands)	2017	2016	2015	2014	2013
Loans outstanding at the end of the period <sup>(1)</sup>	\$ 2,831,995	\$ 2,135,986	\$ 1,749,131	\$ 1,378,554	\$ 1,068,828
Average loans outstanding during the period <sup>(1)</sup>	2,335,126	1,948,580	1,593,790	1,247,510	1,092,662

<sup>(1)</sup>Net of unearned income and deferred loan fees

(dollars in thousands)	December 31 2017	December 31 2016	December 31 2015	December 31 2014	December 31 2013
Balance at beginning of the period	\$ 14,837	\$ 14,534	\$ 16,501	\$ 15,992	\$ 18,270
Loans charged-off:					
Commercial	377	758	3,437	1,802	2,532
Real estate	89	213	288	328	1,055
Consumer	1,787	1,689	2,374	1,999	2,663
Total loans charged-off	2,253	2,660	6,099	4,129	6,250
Recoveries of loans previously charged-off:					
Commercial	268	210	192	773	668
Real estate	44	97	69	21	114
Consumer	1,028	814	709	786	1,270
Total loan recoveries	1,340	1,121	970	1,580	2,052
Net loans charged-off	913	1,539	5,129	2,549	4,198
Provision charged to operating expense	2,470	1,842	3,162	3,058	1,920
Balance at the end of the period	\$ 16,394	\$ 14,837	\$ 14,534	\$ 16,501	\$ 15,992
Percent of net charge-offs to average loans outstanding for the period	0.04%	0.08%	0.32%	0.20%	0.38%

**Table of Contents**

HORIZON BANCORP

B. The following schedule is a breakdown of the allowance for loan losses allocated by type of loan and the percentage of loans in each category to total loans.

	December 31 2017		December 31 2016		December 31 2015		December 31 2014		December 31 2013	
	% of Loans to		% of Loans to		% of Loans to		% of Loans to		% of Loans to	
	Allowance Total	Amount Loans	Allowance Total	Amount Loans	Allowance Total	Amount Loans	Allowance Total	Amount Loans	Allowance Total	Amount Loans
(dollars in thousands)										
Commercial, financial and agricultural	\$ 8,634	57%	\$ 6,579	50%	\$ 7,195	46%	\$ 7,910	50%	\$ 6,663	48%
Real estate	2,188	22%	2,090	25%	2,476	25%	2,508	18%	3,462	17%
Mortgage warehousing	1,030	3%	1,254	6%	1,007	8%	1,132	9%	1,638	9%
Consumer	4,542	18%	4,914	19%	3,856	21%	4,951	23%	4,229	26%
Unallocated	—	—	—	—	—	—	—	—	—	—
Total	\$ 16,394	100%	\$ 14,837	100%	\$ 14,534	100%	\$ 16,501	100%	\$ 15,992	100%

In 1999, Horizon began a mortgage warehousing program. This program is described in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Item 7 below and in the Notes to the Consolidated Financial Statements in Item 8 below, which are incorporated herein by reference. The greatest risk related to these loans is transaction and fraud risk. During 2017, Horizon processed approximately \$2.645 billion in mortgage warehouse loans.

**V. DEPOSITS**

Information required by this section is found in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Item 7 below and in the Consolidated Financial Statements and related Notes in Item 8 below, which are incorporated herein by reference.

**VI. RETURN ON EQUITY AND ASSETS**

Information required by this section is found in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Item 7 below and in the Consolidated Financial Statements and related Notes in Item 8 below, which are incorporated herein by reference.

**VII. SHORT TERM BORROWINGS**

The following is a schedule of statistical information relative to securities sold under agreements to repurchase which are secured by Treasury and U.S. Government agency securities and mature within one year. There were no other categories of short-term borrowings for which the average balance outstanding during the period was 30% or more of stockholders' equity at the end of the period.

(dollars in thousands)	<b>December 31 2017</b>	<b>December 31 2016</b>
Outstanding at year end	\$ 61,097	\$ 57,144
Approximate weighted-average interest rate at year-end	0.25%	0.18%
Highest amount outstanding as of any month-end during the year	\$ 63,081	\$ 62,703
Approximate average outstanding during the year	\$ 55,206	\$ 54,737
Approximate weighted-average interest during the year	0.21%	0.17%

#### **ITEM 1A. RISK FACTORS**

An investment in Horizon's securities is subject to risks inherent to our business. The material risks and uncertainties that management believes currently affect Horizon are described below. Before making an investment decision, you should carefully consider these risks as well as information we include or incorporate by reference in this report and other filings we make with the SEC. The risks and uncertainties we have described are not the only ones facing our company. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may affect our business operations.

## Table of Contents

### HORIZON BANCORP

If any of these risks or uncertainties materializes or any of these assumptions proves incorrect, our results could differ materially from the forward-looking statements. All forward-looking statements in this report are current only as of the date on which the statements were made. We do not undertake any obligation to publicly update any forward-looking statement to reflect events or circumstances after the date on which any statement is made or to reflect the occurrence of unanticipated events.

### Risks Related to Our Business

As a financial institution, we are subject to a number of risks relating to our daily business. Although we undertake a variety of efforts to manage and control those risks, many of the risks are outside of our control. Among the risks we face are the following:

- **Credit risk:** the risk that loan customers or other parties will be unable to perform their contractual obligations;
- **Market risk:** the risk that changes in market rates and prices will adversely affect our financial condition or results of operation;
- **Liquidity risk:** the risk that Horizon or the Bank will have insufficient cash or access to cash to meet its operating needs;
- **Operational risk:** the risk of loss resulting from fraud, inadequate or failed internal processes, cyber-security breaches, people and systems, or external events;
  - **Economic risk:** the risk that the economy in our markets could decline further resulting in increased unemployment, decreased real estate values and increased loan charge-offs; and
- **Compliance risk:** the risk of additional action by our regulators or additional regulation that could hinder our ability to do business profitably.

The current economic environment poses significant challenges for us and could adversely affect our financial condition and results of operations.

We are operating in a challenging and uncertain economic environment, including generally uncertain world, national and local conditions in our markets. The capital and credit markets have been experiencing volatility and disruption since 2008. This presents financial institutions with unprecedented circumstances and challenges that in some cases have resulted in large declines in the fair values of investments and other assets, constraints on liquidity and significant credit quality problems, including severe volatility in the valuation of real estate and other collateral supporting loans. Our financial statements have been prepared using values and information currently available to us,

but given this volatility, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments in asset values and the allowance for loan losses, which could negatively impact our ability to meet regulatory capital requirements and maintain sufficient liquidity. The risks associated with our business become more acute in periods of a slowing economy or slow growth such as we began experiencing in the latter half of 2008 and which continued through 2016. The economy experienced more growth in 2017, with increasing exports, jobs and manufacturing production, but if tighter financial conditions emerge, along with additional rate hikes by the Federal Reserve, there can be no assurance that the economy will not enter another recession. Although forecasters predict residential investment to improve in 2018, financial institutions continue to be affected by sluggish real estate markets and constrained financial markets. While we continue to take steps to decrease and limit our exposure to residential construction and land development loans and home equity loans, we nonetheless retain direct exposure to the residential and commercial real estate markets, and we are affected by these events.

Continued declines in real estate values, home sales volumes and financial stress on borrowers as a result of the uncertain economic environment, including job loss, could have an adverse effect on our borrowers or their customers, which could adversely affect our financial condition and results of operations. Deterioration of local economic conditions in our markets could drive losses beyond that which is provided for in our allowance for loan losses and result in the following other consequences: increases in loan delinquencies, problem assets and foreclosures; demand for our products and services may decline; deposits may decrease, which would adversely impact our liquidity position; and collateral for our loans, especially real estate, may decline in value, in turn reducing customers' borrowing power, and reducing the value of assets and collateral associated with our existing loans.



## **Table of Contents**

### HORIZON BANCORP

We face intense competition in all phases of our business from other banks, financial institutions and non-banks.

The banking and financial services business in most of our markets is highly competitive. Our competitors include large regional banks, local community banks, savings and loan associations, securities and brokerage companies, mortgage companies, insurance companies, finance companies, money market mutual funds, credit unions and other non-bank financial and digital service providers, many of which have greater financial, marketing and technological resources than us. Many of these competitors are not subject to the same regulatory restrictions that we are and may be able to compete more effectively as a result.

Also, technology and other changes have lowered barriers to entry and made it possible for customers to complete financial transactions using non-banks that historically have involved banks at one or both ends of the transaction. Non-banks now offer products and services traditionally provided by banks. The wide acceptance of Internet-based commerce has resulted in a number of alternative payment processing systems and lending platforms in which banks play only minor roles. For example, consumers can maintain funds that would have historically been held as bank deposits in brokerage accounts or mutual funds. Consumers can also complete transactions such as paying bills and/or transferring funds directly without the assistance of banks. Use of emerging alternative payment platforms, such as Apple Pay or Bitcoin or other cryptocurrencies, can alter consumer credit card behavior and consequently impact our interchange fee income.

The process of eliminating banks as intermediaries, known as “disintermediation,” could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. The effects of disintermediation can also impact the lending business because of the fast growing body of financial technology companies that use software to deliver mortgage lending and other financial services. A related risk is the migration of bank personnel away from the traditional bank environments into financial technology companies and other non-banks.

Increased competition in our market may result in a decrease in the amounts of our loans and deposits, reduced spreads between loan rates and deposit rates or loan terms that are more favorable to the borrower. Any of these results could have a material adverse effect on our ability to maintain our earnings record, grow our loan portfolios and obtain low-cost funds. If increased competition causes us to significantly discount the interest rates we offer on loans or increase the amount we pay on deposits, our net interest income could be adversely impacted. If increased competition causes us to relax our underwriting standards, we could be exposed to higher losses from lending activities. Additionally, many of our competitors are larger in total assets and capitalization, have greater access to capital markets and offer a broader range of financial services than we can offer.

Our commercial and consumer loans expose us to increased credit risks.

We have a large percentage of commercial and consumer loans. Commercial loans generally have greater credit risk than residential mortgage loans because repayment of these loans often depends on the successful business operations of the borrowers. These loans also typically have much larger loan balances than residential mortgage loans. Consumer loans generally involve greater risk than residential mortgage loans because they are unsecured or secured by assets that depreciate in value. Although we undertake a variety of underwriting, monitoring and reserving protections with respect to these types of loans, there can be no guarantee that we will not suffer unexpected losses.

Our holdings of construction, land and home equity loans may pose more credit risk than other types of mortgage loans.

Construction loans, loans secured by commercial real estate and home equity loans generally entail more risk than other types of mortgage loans. When real estate values decrease, the developers to whom we lend are likely to experience a decline in sales of new homes from their projects. Land and construction loans are more likely to become non-performing as developers are unable to build and sell homes in volumes large enough for orderly repayment of loans and as other owners of such real estate (including homeowners) are unable to keep up with their payments. We strive to establish what we believe are adequate reserves on our financial statements to cover the credit risk of these loan portfolios. However, there can be no assurance that losses will not exceed our reserves, and ultimately result in a material level of charge-offs, which could adversely impact our results of operations, liquidity and capital.

**Table of Contents**

HORIZON BANCORP

The allowance for loan losses may prove inadequate or be negatively affected by credit risk exposures.

Our business depends on the creditworthiness of our customers. We periodically review the allowance for loan and lease losses for adequacy considering economic conditions and trends, collateral values, and credit quality indicators, including past charge-off experience and levels of past due loans and non-performing assets. There is no certainty that the allowance for loan losses will be adequate over time to cover credit losses in the portfolio because of unanticipated adverse changes in the economy, market conditions or events adversely affecting specific customers, industries or markets. If the credit quality of the customer base materially decreases, if the risk profile of a market, industry or group of customers changes materially, or if the allowance for loan losses is not adequate, our business, financial condition, liquidity, capital; and results of operations could be materially adversely affected.

Changes in market interest rates could adversely affect our financial condition and results of operations.

Our financial condition and results of operations are significantly affected by changes in market interest rates. We can neither predict with certainty nor control changes in interest rates. These changes can occur at any time and are affected by many factors, including international, national, regional and local economic conditions, competitive pressures and monetary policies of the Federal Reserve.

Our results of operations depend substantially on our net interest income, which is the difference between the interest income that we earn on our interest-earning assets and the interest expense that we pay on our interest-bearing liabilities. Our profitability depends on our ability to manage our assets and liabilities during periods of changing market interest rates. If rates increase rapidly as a result of an improving economy, we may have to increase the rates paid on our deposits and borrowed funds more quickly than loans and investments re-price, resulting in a negative impact on interest spreads and net interest income. The impact of rising rates could be compounded if deposit customers flow funds away from us into direct investments, such as U.S. Government bonds, corporate securities and other investment vehicles, including mutual funds, which, because of the absence of federal insurance premiums and reserve requirements, generally pay higher rates of return than those offered by financial institutions such as ours. These consequences and consumer reactions may be more likely to occur during a future rise in interest rates as a result of, and in reaction to, the historically low interest rates that have persisted for an extended period of time since 2008. In other words, historical consumer behavior may not be a reliable predictor of future consumer behavior in a period of rising interest rates, resulting in a larger outflow of deposits or a higher level of loan prepayments than we would expect. In either case, our deposit costs may increase and our loan interest income may decline, either or both of which may have an adverse effect on our financial results.

Changes in interest rates also could affect loan volume. For instance, an increase in interest rates could cause a decrease in the demand for mortgage loans (and other loans), which could result in a significant decline in our revenue stream.

Conversely, should market interest rates fall below current levels, our net interest margin could also be negatively affected, as competitive pressures could keep us from further reducing rates on our deposits, and prepayments and curtailments on assets may continue. Such movements may cause a decrease in our interest rate spread and net interest margin, and therefore, decrease our profitability.

We also are subject to reinvestment risk associated with changes in interest rates. Changes in interest rates may affect the average life of loans and mortgage-related securities. Increases in interest rates may decrease loan demand and/or may make it more difficult for borrowers to repay adjustable rate loans. Decreases in interest rates often result in increased prepayments of loans and mortgage-related securities, as borrowers refinance their loans to reduce borrowing costs. Under these circumstances, we are subject to reinvestment risk to the extent that we are unable to reinvest the cash received from such prepayments in loans or other investments that have interest rates that are comparable to the interest rates on existing loans and securities.

**Table of Contents**

HORIZON BANCORP

An economic slowdown in our primary market areas could affect our business.

Our primary market area for deposits and loans consists of Northern and Central Indiana and the Southern, Central and Great Lakes Bay regions of Michigan. An economic slowdown could hurt our business and the possible consequences of such a downturn could include the following:

- increases in loan delinquencies and foreclosures;
- declines in the value of real estate and other collateral securing loans;
- an increase in loans charged off;
- an increase in the Company's expense to fund loan loss reserves;
- an increase in collection costs;
- a decline in the demand for our products and services, and;
- an increase in non-accrual loans and other real estate owned.

The loss of key members of our senior management team and our lending teams could affect our ability to operate effectively.

We depend heavily on the services of our existing senior management team, particularly our CEO Craig M. Dwight, to carry out our business and investment strategies. As we continue to grow and expand our business and our locations, products and services, we will increasingly need to rely on Mr. Dwight's experience, judgment and expertise as well as that of the other members of our senior management team. We also depend heavily on our experienced and effective lending teams and their respective special market insights, including, for example, our agricultural lending specialists. In addition to the importance of retaining our lending team, we will also need to continue to attract and retain qualified banking personnel at all levels. Competition for such personnel is intense in our geographic market areas. If we are unable to attract and retain an effective lending team and other talented people, our business could suffer. The loss of the services of any senior management personnel, particularly Mr. Dwight, or the inability to recruit and retain qualified lending and other personnel in the future, could have a material adverse effect on our consolidated results of operations, financial condition and prospects.

Potential acquisitions may disrupt our business and dilute stockholder value.

We periodically evaluate merger and acquisition opportunities and conduct due diligence activities related to possible transactions with other financial institutions and financial services companies. We generally seek merger or acquisition partners that are culturally similar and possess either significant market presence or have potential for improved profitability through financial management, economies of scale or expanded services. Acquiring other banks, businesses, or branches involves various risks commonly associated with acquisitions, including, among other things:

- potential exposure to unknown or contingent liabilities of the target company;
  - exposure to potential asset quality issues of the target company;
  - potential disruption to our business;
  - potential diversion of our management's time and attention away from day-to-day operations;
  - the possible loss of key employees, business and customers of the target company;
  - difficulty in estimating the value of the target company, and;
  - potential problems in integrating the target company's systems, customers and employees with ours.
- As a result, merger or acquisition discussions and, in some cases, negotiations may take place and future mergers or acquisitions involving the payment of cash or the issuance of our debt or equity securities may occur at any time. Acquisitions typically involve the payment of a premium over book and market values, and, therefore, some dilution of our tangible book value and net income per common share may occur in connection with any future transaction. To the extent we were to issue additional common shares in any such transaction, our current shareholders would be diluted and such an issuance may have the effect of decreasing our stock price, perhaps significantly. Furthermore, failure to realize the expected revenue increases, cost savings, increases in geographic or product presence, and/or other projected benefits from an acquisition could have a material adverse effect on our financial condition and results of operations.

In addition, merger and acquisition costs incurred by Horizon may temporarily increase operating expenses.

**Table of Contents**

HORIZON BANCORP

We may need to raise additional capital in the future, and such capital may not be available when needed or at all.

We may need to raise additional capital in the future to fund acquisitions and to provide us with sufficient capital resources and liquidity to meet our commitments, regulatory capital requirements and business needs, particularly if our asset quality or earnings were to deteriorate significantly. Although we are currently, and have historically been, “well capitalized” for regulatory purposes, in the past we have been required to maintain increased levels of capital in connection with certain acquisitions. Additionally, we periodically explore acquisition opportunities with other financial institutions, some of which are in distressed financial condition. Any future acquisition, particularly the acquisition of a significantly troubled institution or an institution of comparable size to us, may require us to raise additional capital in order to obtain regulatory approval and/or to remain well capitalized.

Our ability to raise additional capital, if needed, will depend on, among other things, conditions in the capital markets at that time, which are outside of our control, and our financial performance. Economic conditions and the loss of confidence in financial institutions may increase our cost of funding and limit access to certain customary sources of capital, including inter-bank borrowings, repurchase agreements and borrowings from the discount window of the Federal Reserve.

We cannot guarantee that such capital will be available on acceptable terms or at all. Any occurrence that may limit our access to the capital markets, such as a decline in the confidence of debt purchasers, our depositors or counterparties participating in the capital markets may adversely affect our capital costs and our ability to raise capital and, in turn, our liquidity. Moreover, if we need to raise capital in the future, we may have to do so when many other financial institutions are also seeking to raise capital and would have to compete with those institutions for investors. An inability to raise additional capital on acceptable terms when needed could have a materially adverse effect on our businesses, financial condition and results of operations and may restrict our ability to grow.

The preparation of our financial statements requires the use of estimates that may vary from actual results.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make significant estimates that affect the financial statements. One of our most critical estimates is the level of the allowance for loan losses. Due to the inherent nature of these estimates, we cannot provide absolute assurance that we will not have to increase the allowance for loan losses and/or sustain loan losses that are significantly higher than the provided allowance.

Our mortgage warehouse and indirect lending operations are subject to a higher fraud risk than our other lending operations.

We buy loans originated by mortgage bankers and automobile dealers. Because we must rely on the mortgage bankers and automobile dealers in making and documenting these loans, there is an increased risk of fraud to us on the part of the third-party originators and the underlying borrowers. In order to guard against this increased risk, we perform investigations on the mortgage companies with whom we do business, and we review the loan files and loan documents we purchase to attempt to detect any irregularities or legal noncompliance. However, there is no guarantee that our procedures will detect all cases of fraud or legal noncompliance.

Our mortgage lending profitability could be significantly reduced if we are not able to resell mortgages or experience other problems with the secondary market process or are unable to retain our mortgage loan sales force due to regulatory changes.

Currently, we sell a substantial portion of the mortgage loans we originate. The profitability of our mortgage banking operations depends in large part upon our ability to aggregate a high volume of loans and to sell them in the secondary market at a gain. Thus, we are dependent upon the existence of an active secondary market and our ability to profitably sell loans into that market.



---

**Table of Contents**

HORIZON BANCORP

Our ability to sell mortgage loans readily is dependent upon the availability of an active secondary market for single-family mortgage loans, which in turn depends in part upon the continuation of programs currently offered by Fannie Mae, Freddie Mac and Ginnie Mae (the “Agencies”) and other institutional and non-institutional investors. These entities account for a substantial portion of the secondary market in residential mortgage loans. Some of the largest participants in the secondary market, including the Agencies, are government-sponsored enterprises whose activities are governed by federal law. Any future changes in laws that significantly affect the activity of such government-sponsored enterprises could, in turn, adversely affect our operations.

In September 2008, Fannie Mae and Freddie Mac were placed into conservatorship by the U.S. government. Although to date, the conservatorship has not had a significant or adverse effect on our operations, and during 2010 and 2012 the Federal Housing Finance Agency indicated that the Treasury Department is committed to fund Fannie Mae and Freddie Mac to levels needed in order to sufficiently meet their funding needs, it is currently unclear whether further changes would significantly and adversely affect our operations. Members of the present federal administration have expressed an intent to seek an end to the conservatorship and to privatize the Agencies, and it is unclear how that might impact us. In addition, our ability to sell mortgage loans readily is dependent upon our ability to remain eligible for the programs offered by the Agencies and other institutional and non-institutional investors. Our ability to remain eligible may also depend on having an acceptable peer-relative delinquency ratio for the Federal Housing Administration (“FHA”) and maintaining a delinquency rate with respect to Ginnie Mae pools that are below Ginnie Mae guidelines. In the case of Ginnie Mae pools, we have repurchased delinquent loans from them in the past to maintain compliance with the minimum required delinquency ratios. Although these loans are typically insured as to principal by the FHA, such repurchases increase our capital and liquidity needs, and there can be no assurance that we will have sufficient capital or liquidity to continue to purchase such loans out of the Ginnie Mae pools if required to do so.

Any significant impairment of our eligibility with any of the Agencies could materially and adversely affect our operations. Further, the criteria for loans to be accepted under such programs may be changed from time-to-time by the sponsoring entity which could result in a lower volume of corresponding loan originations. The profitability of participating in specific programs may vary depending on a number of factors, including our administrative costs of originating and purchasing qualifying loans and our costs of meeting such criteria.

Our mortgage lending profitability could be significantly reduced as changes in interest rates could affect mortgage origination volume and pricing for selling mortgages on the secondary market.

Currently, we sell a substantial portion of the mortgage loans we originate. The profitability of our mortgage banking operations depends in large part upon our ability to originate and sell mortgages to the secondary market at a gain.

A higher interest rate environment can negatively affect the volume of loan originations and refinanced loans reducing the dollar amount of loans available to be sold to the secondary market. Higher interest rates can also negatively affect the premium received on loans sold to the secondary market as competitive pressures to originate loans can reduce pricing.

We are exposed to intangible asset risk in that our goodwill may become impaired.

As of December 31, 2017, we had \$132.3 million of goodwill and other intangible assets. A significant and sustained decline in our stock price and market capitalization, a significant decline in our expected future cash flows, a significant adverse change in the business climate, or slower growth rates could result in impairment of goodwill. If we were to conclude that a future write-down of our goodwill is necessary, then we would record the appropriate charge, which could be materially adverse to our operating results and financial position. For further discussion, see Notes 1 and 11, “Nature of Operations and Summary of Significant Accounting Policies” and “Goodwill and Intangible Assets,” to the Consolidated Financial Statements included in Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2017.

We are subject to extensive regulation and changes in laws and regulatory policies could adversely affect our business.

Our operations are subject to extensive regulation by federal agencies. See “Regulation and Supervision” in the description of our Business in Item 1 of Part I of this report for detailed information on the laws and regulations to which we are subject. Changes in applicable laws, regulations or regulator policies can materially affect our business. The likelihood of any major changes in the future and their effects are impossible to determine. As an example, the Bank could experience higher credit losses because of federal or state legislation or by regulatory or bankruptcy court action that reduces the amount the Bank’s borrowers are otherwise contractually required to pay under existing loan contracts. Also, the Bank could experience higher credit losses because of federal or state legislation or regulatory action that limits its ability to foreclose on property or other collateral or makes foreclosure less economically feasible.

**Table of Contents**

HORIZON BANCORP

We face other risks from recent actions of the U.S. Treasury and the Internal Revenue Service. In November 2016, these agencies issued a Notice making captive insurance company activities “transactions of interest” due to the potential for tax avoidance or evasion. We have a captive insurance company and it is not certain at this point how the Notice may impact us on our operation of the captive insurance company as a risk management tool.

Legislation enacted in recent years, together with additional actions announced by the U.S. Treasury and other regulatory agencies, continue to develop. It is not clear at this time what impact legislation and liquidity and funding initiatives of the U.S. Treasury and other bank regulatory agencies, and additional programs that may be initiated in the future, will have on the financial markets and the financial services industry.

The full impact of the Tax Cuts and Jobs Act on us and our customers is unknown at present, creating uncertainty and risk related to our customers’ future demand for credit and our future results.

On December 22, 2017, President Trump signed the Tax Cuts and Jobs Act (the “Tax Reform Act”), which introduced broad and complex tax reforms. Among other changes, the Tax Reform Act reduced the corporate tax rate for 2018 and limited the utilization of net operating losses to offset taxable income. As a result, during the fourth quarter of 2017, Horizon recognized an increase in income tax expense because of a \$2.4 million adjustment of Horizon’s net deferred tax assets to the new corporate rate. Many aspects of the Tax Reform Act are unclear and may not be clarified for some time. As additional clarification and implementation guidance is issued on the Tax Reform Act, we may need to make further adjustments, which could have an impact on our earnings.

Increased economic activity expected to result from the decrease in tax rates on businesses generally could spur additional economic activity that would encourage additional borrowing. At the same time, some customers may elect to use their additional cash flow from lower taxes to fund their existing levels of activity, decreasing borrowing needs. The elimination of the federal income tax deductibility of business interest expense for a significant number of our customers effectively increases the cost of borrowings and makes equity or hybrid funding relatively more attractive. This could have a long-term negative impact on business customer borrowing. We are anticipating an increase in our after-tax net income available to stockholders in 2018 and future years as a result of the decrease in our effective tax rate. Some or all of this benefit could be lost to the extent that the banks and financial services companies we compete with elect to lower interest rates and fees and we are forced to respond in order to remain competitive. There is no assurance that presently anticipated benefits of the Tax Reform Act for the Company will be realized.

In addition, the Tax Reform Act could have an impact on how we compensate our executives due to amendments affecting the deductibility of certain executive compensation, and it could also prompt tax changes at the state level that could impact us.

In short, the Tax Reform Act may have wide-ranging, unexpected and material effects on our business practices, financial condition and results of operations, and we are not able to predict these effects at this time.

Our inability to continue to accurately process large volumes of transactions could adversely impact our business and financial results.

In the normal course of business, we process large volumes of transactions. If systems of internal control should fail to work as expected, if systems are used in an unauthorized manner, or if employees subvert the system of internal

controls, significant losses could result.

We process large volumes of transactions on a daily basis and are exposed to numerous types of operational risk. Operational risk resulting from inadequate or failed internal processes, people and systems includes the risk of fraud by persons inside or outside Horizon, the execution of unauthorized transactions by employees, errors relating to transaction processing and systems, and breaches of the internal control system and compliance requirements. This risk of loss also includes the potential legal actions that could arise as a result of the operational deficiency or as a result of noncompliance with applicable regulatory standards.

**Table of Contents**

HORIZON BANCORP

We establish and maintain systems of internal operational controls that are designed to provide us with timely and accurate information about our level of operational risk. While not foolproof, these systems have been designed to manage operational risk at appropriate, cost-effective levels. Procedures also exist that are designed to ensure that policies relating to conduct, ethics and business practices are followed. From time to time, losses from operational risk may occur, including the consequences of operational errors.

While we continually monitor and improve the system of internal controls, data processing systems and corporate-wide processes and procedures, there can be no assurance that future losses will not occur.

Our information systems may experience cyber-attacks or an interruption or breach in security.

We rely heavily on internal and outsourced technologies, communications, and information systems to conduct our business. Additionally, in the normal course of business, we collect, process and retain sensitive and confidential information regarding our customers. As our reliance on technology has increased, so have the potential risks of a technology-related operation interruption (such as disruptions in our customer relationship management, general ledger, deposit, loan, or other systems) or the occurrence of cyber-attacks (such as unauthorized access to our systems, computer viruses or other malicious code). These risks have increased for all financial institutions as new technologies, including the use of the Internet and telecommunications technologies (including mobile devices), have become commonly used to conduct financial and other business transactions, during a time of increased technological sophistication of organized crime, perpetrators of fraud, hackers, terrorists and others. In addition to cyber-attacks or other security breaches involving the theft of sensitive and confidential information, hackers recently have engaged in attacks against large financial institutions, particularly denial of service attacks, that are designed to disrupt key business services, such as customer-facing web sites. We are not able to anticipate or implement effective preventive measures against all security breaches of these types, especially because the techniques used change frequently and because attacks can originate from a wide variety of sources, both domestic and foreign. However, we have analyzed and will continue to analyze security related to device-specific considerations, user access topics, transaction-processing and network integrity.

We also face risks related to cyber-attacks and other security breaches in connection with credit card and debit card transactions that typically involve the transmission of sensitive information regarding our customers through various third parties, including merchant acquiring banks, payment processors, payment card networks and our processors. Some of these parties have in the past been the target of security breaches and cyber-attacks, and because the transactions involve third parties and environments such as the point of sale that we do not control or secure, future security breaches or cyber-attacks affecting any of these third parties could impact us through no fault of our own, and in some cases we may have exposure and suffer losses for breaches or attacks relating to them. Further cyber-attacks or other breaches in the future, whether affecting us or others, could intensify consumer concern and regulatory focus and result in reduced use of payment cards and increased costs, all of which could have a material adverse effect on our business.

To the extent we are involved in any future cyber-attacks or other breaches, we may be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures, and we may be subject to litigation and financial losses that are either not insured against or not fully covered through any insurance we maintain. We could also suffer significant damage to our reputation. Although we are insured against many of these risks, including privacy breach response costs, notification expenses, breach support

and credit monitoring expenses, cyber extortion and cyber terrorism, there can be no assurances that such insurance will be sufficient to cover all costs arising from a data or information technology breach and our exposure may exceed our coverage.

We continually encounter technological changes.

The financial services industry is continually undergoing rapid technological change with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success depends, in part, upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources to invest in technological improvements, and we may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers. Failure to successfully keep pace with technological change affecting the financial services industry could have a material adverse impact on our business and, in turn, our financial condition and results of operations.

## Table of Contents

HORIZON BANCORP

We rely on other companies to provide key components of our business infrastructure.

Third-party vendors provide key components of our business infrastructure, including Internet connections, mobile and internet banking, statement processing, loan document preparation, network access and transaction and other processing services. Although we have selected these third-party vendors carefully, we do not control their actions. Any problems caused by these third parties, including as a result of inadequate or interrupted service or breach of customer information, could adversely affect our ability to deliver products and services to our customers and otherwise to conduct our business. In addition, any breach in customer information could affect our reputation and cause a loss of business. Replacing these third-party vendors also could result in significant delay and expense.

Damage to our reputation could damage our business.

Our business depends upon earning and maintaining the trust and confidence of our customers, investors and employees. Damage to our reputation could cause significant harm to our business and prospects. Harm to our reputation can arise from numerous sources, including, among others, employee misconduct, compliance failures, litigation or regulatory outcomes or governmental investigations. In addition, a failure to deliver appropriate standards of service and quality, or a failure or perceived failure to treat customers and clients fairly, can result in customer dissatisfaction, litigation, privacy breach and heightened regulatory scrutiny, all of which can lead to lost revenue, higher operating costs and harm to our reputation. Adverse publicity about Horizon, whether or not true, may result in harm to our existing business, customer relationships and prospects. Should any events or factors that can undermine our reputation occur, there is no assurance that the additional costs and expenses that we may need to incur to address the issues giving rise to the reputational harm would not adversely affect our earnings and results of operations.

The soundness of other financial institutions could adversely affect us.

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. We have exposure to many different industries and counterparties, and we routinely execute transactions with counterparties in the financial services industry, including brokers and dealers, commercial banks, investment banks, mutual and hedge funds, and other institutional clients. Many of these transactions expose us to credit risk in the event of default by our counterparty or client. In addition, our credit risk may be exacerbated when the collateral held by us cannot be realized or is liquidated at prices not sufficient to recover the full amount of the loan or derivative exposure due us. There is no assurance that any such losses would not materially and adversely affect our results of operations or earnings.

## Risks Related to our Common Stock

The price of our common stock may fluctuate significantly, and this may make it difficult for you to resell our common stock at times or at prices you find attractive.

Although our common stock is listed on the NASDAQ Global Select Market, our stock price constantly changes, and we expect our stock price to continue to fluctuate in the future. Our stock price is impacted by a variety of factors, some of which are beyond our control.

These factors include:

- variations in our operating results or the quality of our assets;
  - operating results that vary from the expectations of management, securities analysts and investors;
- increases in loan losses, non-performing loans and other real estate owned;
- changes in expectations as to our future financial performance;
- announcements of new products, strategic developments, acquisitions and other material events by us or our competitors;
- ability to fund Horizon's assets through core deposits and/or wholesale funding;
- the operating and securities price performance of other companies that investors believe are comparable to us;



**Table of Contents**

HORIZON BANCORP

- our inclusion on the Russell 3000 or other indices;
  - actual or anticipated sales of our equity or equity-related securities;
  - our past and future dividend practice;
  - our creditworthiness;
  - interest rates;
  - the credit, mortgage and housing markets, the markets for securities relating to mortgages or housing;
  - developments with respect to financial institutions generally; and
  - economic, financial, geopolitical, regulatory, congressional or judicial events that affect us or the financial markets.
- In addition the stock market in general has recently experienced extreme price and volume fluctuations. This volatility has had a significant effect on the market price of securities issued by many companies and particularly those in the financial services and banking sector, including for reasons unrelated to their operating performance. These broad market fluctuations may adversely affect our stock price, notwithstanding our operating results.

Because our stock is moderately traded, it may be more difficult for you to sell your shares or buy additional shares when you desire to do so and the price may be volatile.

Although our common stock has been listed on the NASDAQ stock market since December 2001, our common stock is moderately traded. The prices of moderately traded stocks, such as ours, can be more volatile than stocks traded in a large, active public market and can be more easily impacted by sales or purchases of large blocks of stock. Moderately traded stocks are also less liquid, and because of the low volume of trades, you may be unable to sell your shares when you desire to do so.

Provisions in our articles of incorporation, our by-laws, and Indiana law may delay or prevent an acquisition of us by a third party.

Our articles of incorporation and by-laws and Indiana law contain provisions that have certain anti-takeover effects. While the purpose of these provisions is to strengthen the negotiating position of the board in the event of a hostile takeover attempt, the overall effects of these provisions may be to render more difficult or discourage a merger, tender offer or proxy contest, the assumption of control by a holder of a larger block of our shares, and the removal of incumbent directors and key management.

Our articles of incorporation provide for a staggered board, which means that only one-third of our board can be replaced by shareholders at any annual meeting. Our articles also provide that our directors may only be removed without cause by shareholders owning 70% or more of our outstanding common stock. Furthermore, our articles provide that only our board of directors, and not our shareholders, may adopt, alter, amend and repeal our by-laws.

Our articles also preempt Indiana law with respect to business combinations with a person who acquires 10% or more of our common stock and provide that such transactions are subject to independent and super-majority shareholder approval requirements unless certain pricing and board pre-approval requirements are satisfied.

Our by-laws do not permit cumulative voting of shareholders in the election of directors, allowing the holders of a majority of our outstanding shares to control the election of all our directors, and our directors are elected by plurality (not majority) voting. Our by-laws also establish detailed procedures that shareholders must follow if they desire to nominate directors for election or otherwise present issues for consideration at a shareholders' meeting. We also have a mandatory retirement age for directors.

These and other provisions of our governing documents and Indiana law are intended to provide the board of directors with the negotiating leverage to achieve a more favorable outcome for our shareholders in the event of an offer for the Company. However, there is no assurance that these same anti-takeover provisions could not have the effect of delaying, deferring or preventing a transaction or a change in control that might be in the best interest of our shareholders.

**Table of Contents**

HORIZON BANCORP

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

Not applicable.

**ITEM 2. PROPERTIES**

The main office and full service branch of Horizon and the Bank is located at 515 Franklin Street, Michigan City, Indiana. The building located across the street from the main office of Horizon and the Bank, at 502 Franklin Street, houses the credit administration, operations, facilities and purchasing, and information technology departments of the Bank. In addition to these principal facilities, the Bank has 61 sales offices located at:

113 West First Street	Wanatah	Indiana
3631 Franklin Street	Michigan City	Indiana
1500 West Lincolnway	La Porte	Indiana
423 South Roosevelt Street	Chesterton	Indiana
4208 North Calumet Avenue	Valparaiso	Indiana
2650 Willowcreek Road	Portage	Indiana
8590 Broadway	Merrillville	Indiana
1909 East Bristol Street	Elkhart	Indiana
902 East Lincolnway	Valparaiso	Indiana
10429 Calumet Avenue	Munster	Indiana
17400 State Road 23	South Bend	Indiana
455 Morthland Drive	Valparaiso	Indiana
302 North Alabama Street	Indianapolis	Indiana
1216 West Carmel Drive	Carmel	Indiana
1321 119th Street	Whiting	Indiana
1349 Calumet Avenue	Hammond	Indiana
1300 North Main Street	Crown Point	Indiana
420 North Morton Street	Franklin	Indiana
151 Marlin Drive	Greenwood	Indiana
507 Three Notch Lane	Bargersville	Indiana
942 South US 31	Greenwood	Indiana
105 North Main Street	Avilla	Indiana
116 West Mitchell Street	Kendallville	Indiana
212 West 7th Street	Auburn	Indiana
1212 South Randolph Street	Garrett	Indiana
114 South Detroit Street	Lagrange	Indiana
123-129 South Main Street	Columbia City	Indiana
303 Defiance Street	Howe	Indiana
625 South Wayne Street	Waterloo	Indiana
210 West Lake Street	Topeka	Indiana
22730 Main Street	Woodburn	Indiana

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

102 East Main Street	Mentone	Indiana
433 Anchorage Road	Warsaw	Indiana
2102 East Center Street	Warsaw	Indiana
200 Main Street	Leesburg	Indiana
411 South Huntington Street	Syracuse	Indiana
710 Indiana Avenue	La Porte	Indiana
6959 West Johnson Road	La Porte	Indiana
301 Boyd Boulevard	La Porte	Indiana

**Table of Contents**

## HORIZON BANCORP

1 Parkman Drive	Westville	Indiana
2 South Perry Street	Attica	Indiana
307 East Jackson Street	Attica	Indiana
301 South Street	Lafayette	Indiana
1980 Northwestern Avenue	West Lafayette	Indiana
3602 Cougill Lane	Lafayette	Indiana
2134 Greenbush Street	Lafayette	Indiana
811 Ship Street	St. Joseph	Michigan
2608 Niles Road	St. Joseph	Michigan
1041 East Napier Avenue	Benton Harbor	Michigan
3250 West Centre Avenue	Portage	Michigan
250 Pearl Street NW	Grand Rapids	Michigan
500 West Buffalo Street	New Buffalo	Michigan
6801 US Highway 12	Three Oaks	Michigan
1600 Abbott Road	East Lansing	Michigan
2151 West Grand River Avenue	Okemos	Michigan
15534 US 12	Union	Michigan
500 North Grand Street	Schoolcraft	Michigan
1213 West Michigan Avenue	Three Rivers	Michigan
5710 Eastman Avenue	Midland	Michigan
118 Ashman Street	Midland	Michigan
464 North Main Street	Frankenmuth	Michigan

Horizon owns all of these facilities except for the East Lansing, Michigan office located at 1600 Abbot Road and the Grand Rapids, Michigan office located at 250 Pearl Street NW, which are leased. The Bank also has 4 loan production offices which are all leased located at:

10020 Auburn Park Drive	Fort Wayne	Indiana
200 South Rangeline Road	Carmel	Indiana
3330 Grand Ridge Drive NE	Grand Rapids	Michigan
200 East Big Beaver Road	Troy	Michigan

**ITEM 3. LEGAL PROCEEDINGS**

Horizon and its subsidiaries are involved in various legal proceedings incidental to the conduct of their business. Management does not expect that the outcome of any such proceedings will have a material adverse effect on our consolidated financial position or results of operations.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.



---

**Table of Contents**

HORIZON BANCORP

**SPECIAL ITEM: EXECUTIVE OFFICERS OF REGISTRANT**

- |                    |    |   |
|--------------------|----|---|
| Craig M. Dwight    | 61 | Chairman of Horizon since July 2014; Chairman and Chief Executive Officer of the Bank since January 2003; Chief Executive Officer of Horizon and the Bank since July 2001; President of the Bank from 1998 to January 2003.   |
| James D. Neff      | 58 | President of Horizon and the Bank since January 2018; Executive Vice President – Consumer and Mortgage Banking of the Bank from 2016 to January 2018; Executive Vice President – Mortgage Banking of the Bank from January 2004 to 2016; Senior Vice President of the Bank from October 1999 to January 2004; Corporate Secretary of Horizon from 2007 to 2017. |
| Mark E. Secor      | 51 | Executive Vice President of Horizon since January 2014; Chief Financial Officer and Executive Vice President of Horizon and the Bank since January 2009; Vice President, Chief Investment and Asset Liability Manager from June 2007 to January 2009; Chief Financial Officer of St. Joseph Capital Corp., Mishawaka, Indiana from 2004 to 2007.                |
| Kathie A. DeRuiter | 56 | Executive Vice President of Horizon and Senior Bank Operations Officer since January 2014; Senior Vice President, Senior Bank Operations Officer from January 2003 to January 2014; Vice President, Senior Bank Operations Officer from January 2000 to January 2003.   |
| Dennis J. Kuhn     | 58 | Executive Vice President and Chief Commercial Banking Officer since October 2017; Regional Market President for Michigan and Northeast Indiana since February 2014; Chair of the Regional Loan Committee; Market President for Kalamazoo, Michigan since May 2010.  |

All officers are appointed annually by the Board of Directors of Horizon and the Bank, as applicable.

**PART II**

**ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

**Repurchases of Securities**

There were no purchases by the Company of its common stock during the fourth quarter of 2017.

**Table of Contents**

HORIZON BANCORP

## Performance Graph

The SEC requires Horizon to include a line graph comparing Horizon's cumulative five-year total shareholder returns on the common shares with market and industry returns over the past five years. SNL Financial LC prepared the following graph. The return represented in the graph assumes the investment of \$100 on December 31, 2012, and further assumes reinvestment of all dividends. The Company's common stock began trading on the NASDAQ Global Market on February 1, 2007, and on the NASDAQ Global Select Market on January 2, 2014. Prior to that date, the common stock was traded on the NASDAQ Capital Market.

Index	Period Ending					
	December 31 2012	December 31 2013	December 31 2014	December 31 2015	December 31 2016	December 31 2017
Horizon Bancorp	100.00	131.38	138.55	150.85	231.79	234.25
Russell 2000	100.00	138.82	145.62	139.19	168.85	193.58
SNL Bank \$1B-\$5B	100.00	145.41	152.04	170.20	244.85	261.04
SNL Micro Cap Bank	100.00	129.02	146.32	162.71	200.04	244.72

Source : S&amp;P Global Market Intelligence

Copyright 2017



**Table of Contents**

HORIZON BANCORP

The following chart compares the change in market price of Horizon's common stock since December 31, 2012 to that of publicly traded banks in Indiana and Michigan with assets greater than \$500 million, excluding the reinvestment of dividends.

Index	Period Ending					
	December 31 2012	December 31 2013	December 31 2014	December 31 2015	December 31 2016	December 31 2017
Horizon Bancorp	100.00	128.93	133.05	142.29	213.74	212.21
Indiana Banks <sup>(1)</sup>	100.00	131.09	141.28	158.90	231.81	278.42
Michigan Banks <sup>(1)</sup>	100.00	118.70	128.85	142.90	171.55	183.68

(1)excludes merger targets

Source : S&P Global Market Intelligence

Copyright 2017

Other Information

The information regarding Horizon's common stock, including the approximate number of holders of the common stock, and regarding dividends is included under the caption "Horizon's Common Stock and Related Stockholders Matters" in Item 8 below, which is incorporated by reference.

The Equity Compensation Plan Information table appears under the caption "Equity Compensation Plan Information" in Item 12 below and is incorporated herein by reference.

**ITEM 6. SELECTED FINANCIAL DATA**

The information required under this item is incorporated by reference to the information appearing under the caption "Summary of Selected Financial Data" in Item 8 of this Form 10-K.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Overview

Horizon is a registered bank holding company incorporated in Indiana and headquartered in Michigan City, Indiana. Horizon provides a broad range of banking services in Northern and Central Indiana and Southern, Central and the Great Lakes Bay regions of Michigan through its bank subsidiary. Horizon operates as a single segment, which is commercial banking. Horizon's common stock is traded on the NASDAQ Global Select Market under the symbol HBNC. The Bank was chartered as a national banking association in 1873, until its conversion to an Indiana commercial bank effective June 23, 2017, and has operated continuously since that time. The Bank is a full-service commercial bank offering commercial and retail banking services, corporate and individual trust and agency services, and other services incident to banking. All share data included below has been adjusted to reflect Horizon's three-for-two stock split paid on November 14, 2016.

Following are some highlights of Horizon's financial performance during 2017:

- Net income for the year ended December 31, 2017 was \$33.1 million, or \$1.43 diluted earnings per share, compared to \$23.9 million, or \$1.19 diluted earnings per share, for the year ended December 31, 2016.
- Net income, excluding acquisition-related expenses, gain on sale of investment securities, prepayment penalties on borrowings, gain on the accounting for Horizon's equity interest in Lafayette Community Bancorp, tax reform bill impact and purchase accounting adjustments ("core net income"), for the year ended December 31, 2017 increased 21.4% to \$35.5 million, or \$1.53 diluted earnings per share, compared to \$29.2 million, or \$1.45 diluted earnings per share for the year ended December 31, 2016.
- Return on average assets was 0.97% for the year ended December 31, 2017 compared to 0.81% for the year ended December 31, 2016.
- Return on average assets, excluding acquisition-related expenses, gain on sale of investment securities, prepayment penalties on borrowings, gain on the accounting for Horizon's equity interest in Lafayette Community Bancorp, tax reform bill impact and purchase accounting adjustments ("core return on average assets"), for the year ended December 31, 2017 was 1.04% compared to 0.99% for the year ended December 31, 2016.

- Horizon surpassed \$3.9 billion in total assets during 2017.
- Total loans increased by a rate of 32.2%, or \$691.0 million, during 2017. Total loans, excluding acquired loans, increased by a rate of 11.3%, or \$242.7 million, during 2017.
- Commercial loans increased by a rate of 51.2%, or \$547.9 million, during 2017. Commercial loans, excluding acquired commercial loans, increased by a rate of 14.3%, or \$152.7 million, during 2017.
- Consumer loans increased by a rate of 28.7%, or \$114.4 million, during 2017. Consumer loans, excluding acquired consumer loans, increased by a rate of 26.3%, or \$104.7 million, during 2017.
- Net interest income increased \$26.1 million, or 30.4%, to \$112.1 million for the year ended December 31, 2017 compared to \$86.0 million for the year ended December 31, 2016.
- Net interest margin was 3.75% for the year ended December 31, 2017 compared to 3.29% for the year ended December 31, 2016. The improvement in net interest margin from the prior year was due to Horizon executing a strategy to reduce expensive funding costs in the fourth quarter of 2016, an increase in average interest-earning assets, an increase in loan yields and the increase in interest rates during 2017.
- Net interest margin, excluding the impact of prepayment penalties on borrowings and purchase accounting adjustments (“core net interest margin”), was 3.64% for the year ended December 31, 2017 compared to 3.38% for the year ended December 31, 2016.
- Horizon’s tangible book value per share increased following the acquisitions of Lafayette Community Bancorp and Wolverine Bancorp, Inc. to \$12.72 at December 31, 2017, compared to \$11.48 at December 31, 2016.
- Horizon consolidated branch locations in Three Rivers, Michigan and Columbia City, Indiana, reducing the aggregate number of branches from four to two and lowering related non-interest expenses.
- On February 3, 2018, Horizon closed its Columbus, Ohio loan production office to reallocate its resources to growth markets in Indiana and Michigan.

## Table of Contents

### HORIZON BANCORP AND SUBSIDIARIES

#### Management's Discussion and Analysis of

#### Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

#### Critical Accounting Policies

The Notes to the Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K for 2017 contain a summary of the Company's significant accounting policies. Certain of these policies are important to the portrayal of the Company's financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Management has identified the allowance for loan losses, goodwill and intangible assets, mortgage servicing rights, derivative instruments and valuation measurements as critical accounting policies.

#### Allowance for Loan Losses

An allowance for loan losses is maintained to absorb probable incurred loan losses inherent in the loan portfolio. The determination of the allowance for loan losses is a critical accounting policy that involves management's ongoing quarterly assessments of the probable incurred losses inherent in the loan portfolio. The identification of loans that have probable incurred losses is subjective; therefore, a general reserve is maintained to cover all probable losses within the entire loan portfolio. Horizon utilizes a loan grading system that helps identify, monitor and address asset quality problems in an adequate and timely manner. Each quarter, various factors affecting the quality of the loan portfolio are reviewed. Large credits are reviewed on an individual basis for loss potential. Other loans are reviewed as a group based upon previous trends of loss experience. Horizon also reviews the current and anticipated economic conditions of its lending market as well as transaction risk to determine the effect they may have on the loss experience of the loan portfolio.

Acquired credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (FASB ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loans. Accordingly, allowances for credit losses related to these loans are not carried over and recorded at the acquisition dates. Loans acquired through business combinations that do not meet the specific criteria of FASB ASC 310-30, but for which a discount is attributable, at least in part to the credit quality, are also accounted for under this guidance. As a result, related discounts are recognized subsequently through accretion based on the expected cash flows of the acquired loans. For purposes of applying FASB ASC 310-30, loans acquired in business combinations are aggregated into pools of loans with common risk characteristics.

#### Goodwill and Intangible Assets

Management believes that the accounting for goodwill and other intangible assets also involves a higher degree of judgment than most other significant accounting policies. FASB ASC 350-10 establishes standards for the amortization of acquired intangible assets and impairment assessment of goodwill. At December 31, 2017, Horizon had core deposit intangibles of \$12.4 million subject to amortization and \$119.9 million of goodwill, which is not

subject to amortization. Goodwill arising from business combinations represents the value attributable to unidentifiable intangible assets in the business acquired. Horizon's goodwill relates to the value inherent in the banking industry and that value is dependent upon the ability of Horizon to provide quality, cost effective banking services in a competitive marketplace. The goodwill value is supported by revenue that is in part driven by the volume of business transacted. A decrease in earnings resulting from a decline in the customer base or the inability to deliver cost effective services over sustained periods can lead to impairment of goodwill that could adversely affect earnings in future periods. FASB ASC 350-10 requires an annual evaluation of goodwill for impairment. The evaluation of goodwill for impairment requires the use of estimates and assumptions. Market price at the close of business on December 29, 2017 was \$27.80 per share compared to a tangible book value of \$12.72 per common share. Horizon's return on average assets was 97 basis points for the year ending December 31, 2017.

## **Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

### **Mortgage Servicing Rights**

Servicing assets are recognized as separate assets when rights are acquired through purchase or through the sale of financial assets on a servicing-retained basis. Capitalized servicing rights are amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are evaluated regularly for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying servicing rights by predominant characteristics, such as interest rates, original loan terms and whether the loans are fixed or adjustable rate mortgages. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. When the book value of an individual stratum exceeds its fair value, an impairment reserve is recognized so that each individual stratum is carried at the lower of its amortized book value or fair value. In periods of falling market interest rates, accelerated loan prepayment can adversely affect the fair value of these mortgage-servicing rights relative to their book value. In the event that the fair value of these assets was to increase in the future, Horizon can recognize the increased fair value to the extent of the impairment allowance but cannot recognize an asset in excess of its amortized book value. Future changes in management's assessment of the impairment of these servicing assets, as a result of changes in observable market data relating to market interest rates, loan prepayment speeds, and other factors, could impact Horizon's financial condition and results of operations either positively or negatively.

Generally, when market interest rates decline and other factors favorable to prepayments occur, there is a corresponding increase in prepayments as customers refinance existing mortgages under more favorable interest rate terms. When a mortgage loan is prepaid, the anticipated cash flows associated with servicing that loan are terminated, resulting in a reduction of the fair value of the capitalized mortgage servicing rights. To the extent that actual borrower prepayments do not react as anticipated by the prepayment model (i.e., the historical data observed in the model does not correspond to actual market activity), it is possible that the prepayment model could fail to accurately predict mortgage prepayments and could result in significant earnings volatility. To estimate prepayment speeds, Horizon utilizes a third-party prepayment model, which is based upon statistically derived data linked to certain key principal indicators involving historical borrower prepayment activity associated with mortgage loans in the secondary market, current market interest rates and other factors, including Horizon's own historical prepayment experience. For purposes of model valuation, estimates are made for each product type within the mortgage servicing rights portfolio on a monthly basis. In addition, on a quarterly basis Horizon engages a third party to independently test the value of its servicing asset.

### **Derivative Instruments**

As part of the Company's asset/liability management program, Horizon utilizes, from time-to-time, interest rate floors, caps or swaps to reduce the Company's sensitivity to interest rate fluctuations. These are derivative instruments, which are recorded as assets or liabilities in the consolidated balance sheets at fair value. Changes in the fair values of

derivatives are reported in the consolidated income statements or other comprehensive income (“OCI”) depending on the use of the derivative and whether the instrument qualifies for hedge accounting. The key criterion for the hedge accounting is that the hedged relationship must be highly effective in achieving offsetting changes in those cash flows that are attributable to the hedged risk, both at inception of the hedge and on an ongoing basis.

Horizon’s accounting policies related to derivatives reflect the guidance in FASB ASC 815-10. Derivatives that qualify for the hedge accounting treatment are designated as either: a hedge of the fair value of the recognized asset or liability or of an unrecognized firm commitment (a fair value hedge) or a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability (a cash flow hedge). For fair value hedges, the cumulative change in fair value of both the hedge instruments and the underlying loans is recorded in non-interest income. For cash flow hedges, changes in the fair values of the derivative instruments are reported in OCI to the extent the hedge is effective. The gains and losses on derivative instruments that are reported in OCI are reflected in the consolidated income statement in the periods in which the results of operations are impacted by the variability of the cash flows of the hedged item. Generally, net interest income is increased or decreased by amounts receivable or payable with respect to the derivatives, which qualify for hedge accounting. At inception of the hedge, Horizon establishes the method it uses for

## Table of Contents

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

assessing the effectiveness of the hedging derivative and the measurement approach for determining the ineffective aspect of the hedge. The ineffective portion of the hedge, if any, is recognized currently in the consolidated statements of income. Horizon excludes the time value expiration of the hedge when measuring ineffectiveness.

### Valuation Measurements

Valuation methodologies often involve a significant degree of judgment, particularly when there are no observable active markets for the items being valued. Investment securities, residential mortgage loans held for sale and derivatives are carried at fair value, as defined in FASB ASC 820, which requires key judgments affecting how fair value for such assets and liabilities is determined. In addition, the outcomes of valuations have a direct bearing on the carrying amounts of goodwill, mortgage servicing rights, and pension and other post-retirement benefit obligations. To determine the values of these assets and liabilities, as well as the extent to which related assets may be impaired, management makes assumptions and estimates related to discount rates, asset returns, prepayment speeds and other factors. The use of different discount rates or other valuation assumptions could produce significantly different results, which could affect Horizon's results of operations.

### Analysis of Financial Condition

Horizon's total assets were \$3.964 billion as of December 31, 2017, an increase of \$823.1 million from December 31, 2016.

### Investment Securities

Investment securities totaled \$710.1 million at December 31, 2017, and consisted of Treasury and federal agency securities of \$19.1 million (2.7%); state and municipal securities of \$329.4 million (46.3%); federal agency mortgage-backed pools of \$223.5 million, federal agency collateralized mortgage obligations of \$136.1 million and private labeled mortgage-backed pools of \$1.6 million (50.9%); and corporate securities of \$385,000 (0.1%).

As indicated above, 50.9% of the investment portfolio consists of mortgage-backed securities and collateralized mortgage obligations. These instruments are secured by residential mortgages of varying maturities. Principal and interest payments are received monthly as the underlying mortgages are repaid. These payments also include prepayments of mortgage balances as borrowers either sell their homes or refinance their mortgages. Therefore, mortgage-backed securities and collateralized mortgage obligations have maturities that are stated in terms of average life. The average life is the average amount of time that each dollar of principal is expected to be outstanding. As of December 31, 2017, the mortgage-backed securities and collateralized mortgage obligations in the investment portfolio had an average duration of 3.85 years. Securities that have interest rates above current market rates are purchased at a premium. Management monitors these investments periodically for other than temporary impairment by obtaining and reviewing the underlying collateral details and has concluded at December 31, 2017, any unrealized



loss is temporary and that the Company has the intent and ability to hold these investments to maturity.

Available-for-sale municipal securities are priced by a third party using a pricing grid which estimates prices based on recent sales of similar securities. All municipal securities are investment grade or local non-rated issues and management does not believe there is other than temporary deterioration in market value. A credit review is performed annually on the municipal securities portfolio.

At December 31, 2017, 71.8% and at December 31, 2016, 69.5% of investment securities were classified as available for sale. Securities classified as available for sale are carried at their fair value, with both unrealized gains and losses recorded, net of tax, directly to stockholders' equity. Net depreciation on these securities totaled \$3.9 million, which resulted in a balance of \$3.1 million, net of tax, included in stockholders' equity at December 31, 2017. This compared to \$3.9 million, net of tax, included in stockholders' equity at December 31, 2016.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value hierarchy is also established which requires an entity to maximize the use of observable and minimize the use of unobservable inputs. There are three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

When quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. There are no Level 1 securities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Level 2 securities include U.S. Treasury and Federal agency securities, State and municipal securities, Federal agency collateralized mortgage obligations, Federal agency mortgage-backed pools and corporate notes. For Level 2 securities, Horizon uses a third party service to determine fair value. In performing the valuations, the pricing service relies on models that consider security-specific details as well as relevant industry and economic factors. The most significant of these inputs are quoted market prices, interest rate spreads on relevant benchmark securities and certain prepayment assumptions. To verify the reasonableness of the fair value determination by the service, Horizon has a portion of the Level 2 securities priced by an independent securities broker-dealer.

Unrealized gains and losses on available-for-sale securities, deemed temporary, are recorded, net of income tax, in a separate component of other comprehensive income on the balance sheet. No unrealized losses were deemed to be "other-than-temporary."

As a member of the Federal Home Loan Bank system, Horizon is required to maintain an investment in the common stock of the Federal Home Loan Bank. The investment in common stock is based on a predetermined formula. At December 31, 2017, Horizon had investments in the common stock of the Federal Home Loan Bank totaling \$18.1 million and \$14.9 million at December 31, 2016.

At December 31, 2017, Horizon did not maintain a trading account.

For more information about securities, see Note 4 — Securities to the Consolidated Financial Statements at Item 8.



**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

## Loans

Total loans, net of deferred fees/costs, the principal earning asset of the Bank, were \$2.832 billion at December 31, 2017. The current level of total loans increased 32.6% from the December 31, 2016, level of \$2.136 billion. The table below provides comparative detail on the loan categories.

	December 31 2017	December 31 2016	Dollar Change	Percent Change
<b>Commercial</b>				
Working capital and equipment	\$ 696,612	\$ 539,403	\$ 157,209	29.1%
Real estate, including agriculture	854,003	485,620	368,383	75.9%
Tax exempt	36,324	15,486	20,838	134.6%
Other	30,931	29,447	1,484	5.0%
<b>Total</b>	<b>1,617,870</b>	<b>1,069,956</b>	<b>547,914</b>	<b>51.2%</b>
<b>Real estate</b>				
1-4 family	599,217	526,024	73,193	13.9%
Other	7,543	5,850	1,693	28.9%
<b>Total</b>	<b>606,760</b>	<b>531,874</b>	<b>74,886</b>	<b>14.1%</b>
<b>Consumer</b>				
Auto	251,020	174,773	76,247	43.6%
Recreation	8,752	5,669	3,083	54.4%
Real estate/home improvement	63,811	53,898	9,913	18.4%
Home equity	165,240	144,508	20,732	14.3%
Unsecured	3,743	3,875	(132)	-3.4%
Other	20,291	15,706	4,585	29.2%
<b>Total</b>	<b>512,857</b>	<b>398,429</b>	<b>114,428</b>	<b>28.7%</b>
Mortgage warehouse	94,508	135,727	(41,219)	-30.4%
<b>Total loans</b>	<b>2,831,995</b>	<b>2,135,986</b>	<b>696,009</b>	<b>32.6%</b>
Allowance for loan losses	(16,394)	(14,837)	(1,557)	
<b>Loans, net</b>	<b>\$ 2,815,601</b>	<b>\$ 2,121,149</b>	<b>\$ 694,452</b>	

The acceptance and management of credit risk is an integral part of the Bank's business as a financial intermediary. The Bank has established underwriting standards including a policy that monitors the lending function through strict administrative and reporting requirements as well as an internal loan review of consumer and small business loans. The Bank also uses an independent third-party loan review function that regularly reviews asset quality.

Changes in the mix of the loan portfolio averages are shown in the following table.

	<b>December 31 2017</b>	<b>December 31 2016</b>	<b>December 31 2015</b>
Commercial	\$ 1,227,698	\$ 918,844	\$ 743,175
Real estate	567,581	497,337	368,653
Mortgage warehouse	89,212	159,588	138,137
Consumer	450,635	372,811	343,825
<b>Total average loans</b>	<b>\$ 2,335,126</b>	<b>\$ 1,948,580</b>	<b>\$ 1,593,790</b>

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Management's Discussion and Analysis of

## Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

## Commercial Loans

Commercial loans totaled \$1.618 billion, or 57.1% of total loans as of December 31, 2017, compared to \$1.070 billion, or 50.1% as of December 31, 2016. The increase during 2017 was primarily related to the \$395.2 million of commercial loans acquired in the Bargersville branch purchase and the Lafayette and Wolverine acquisitions along with organic growth of \$152.7 million net of principal reductions from payments.

Commercial loans consisted of the following types of loans at December 31:

	December 31, 2017			December 31, 2016		
	Number	Amount	Percent of Portfolio	Number	Amount	Percent of Portfolio
SBA guaranteed loans	356	\$ 69,345	4.3%	295	\$ 61,503	5.7%
Municipal government	3	11,838	0.7%	1	344	0.0%
Lines of credit	1,294	304,855	18.8%	1,106	192,178	18.0%
Real estate and equipment term loans	3,339	1,231,832	76.2%	2,559	815,931	76.3%
<b>Total</b>	<b>4,992</b>	<b>\$ 1,617,870</b>	<b>100.0%</b>	<b>3,961</b>	<b>\$ 1,069,956</b>	<b>100.0%</b>

Fixed rate term loans with a book value of \$154.6 million and a fair value of \$153.8 million have been swapped to a variable rate using derivative instruments. The loans are carried at fair value in the financial statements and the related swap is carried at fair value and is included with other liabilities in the balance sheet. The recognition of the loan and swap fair values are recorded in the income statement and for 2017 equally offset each other. Fair values are determined by the counter party using a proprietary model that uses live market inputs to value interest rate swaps. The model is subject to daily market tests as current and future positions are priced and valued. These are Level 3 inputs under the fair value hierarchy as described above.

At December 31, 2017, the commercial loan portfolio held \$192.1 million of adjustable rate loans that had interest rate floors in the terms of the note. Of the commercial loans with interest rate floors, loans totaling \$124.3 million were at their floor at December 31, 2017.

## Residential Real Estate Loans

Residential real estate loans totaled \$606.8 million, or 21.4% of total loans as of December 31, 2017, compared to \$531.9 million or 24.9% of total loans as of December 31, 2016. This category consists of home mortgages that generally require a loan to value of no more than 80%. Some special guaranteed or insured real estate loan programs

do permit a higher loan to collateral value ratio. The increase during 2017 was primarily related to the \$43.4 million of real estate loans acquired in the Lafayette and Wolverine acquisitions along with organic growth of \$31.5 million net of principal reductions from payments.

In addition to the customary real estate loans described above, the Bank also had outstanding on December 31, 2017, \$165.2 million in home equity lines of credit compared to \$144.5 million at December 31, 2016. Credit lines normally limit the loan to collateral value to no more than 89%. Home equity credit lines are primarily not combined with a first mortgage and are therefore evaluated in the allowance for loan losses as a separate pool. These loans are classified as consumer loans in the Loans table above and in Note 5 of the Consolidated Financial Statements at Item 8.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Residential real estate lending is a highly competitive business. As of December 31, 2017, the real estate loan portfolio reflected a wide range of interest rates and repayment patterns, but could generally be categorized as follows:

	December 31, 2017			December 31, 2016		
	Amount	Percent of Portfolio	Yield	Amount	Percent of Portfolio	Yield
Fixed rate						
Monthly payment	\$ 140,115	23.1%	4.35%	\$ 136,292	25.6%	4.25%
Biweekly payment	6	0.0%	7.13%	104	0.0%	6.27%
Adjustable rate						
Monthly payment	466,639	76.9%	3.76%	395,478	74.4%	3.77%
Biweekly payment	—	0.0%	0.00%	—	0.0%	0.00%
Sub total	606,760	100.0%	3.90%	531,874	100.0%	3.89%
Loans held for sale	3,094			8,087		
Total real estate loans	\$ 609,854			\$ 539,961		

The increase in fixed and adjustable rate residential mortgage loans during 2017 was primarily due to the real estate loans acquired in the Lafayette and Wolverine acquisitions as well as organic growth. In addition to the real estate loan portfolio, the Bank originates and sells real estate loans and retains the servicing rights. During 2017 and 2016, approximately \$218.5 million and \$316.9 million, respectively, of residential mortgages were sold into the secondary market. Loans serviced for others are not included in the consolidated balance sheets. The unpaid principal balances of loans serviced for others totaled approximately \$1.310 billion and \$1.301 billion at December 31, 2017 and 2016.

The aggregate fair value of capitalized mortgage servicing rights at December 31, 2017, totaled approximately \$12.8 million compared to the carrying value of \$11.6 million. Comparable market values and a valuation model that calculates the present value of future cash flows were used to estimate fair value. For purposes of measuring impairment, risk characteristics including product type, investor type and interest rates, were used to stratify the originated mortgage servicing rights.

<b>December 31</b>	<b>December 31</b>	<b>December 31</b>
<b>2017</b>	<b>2016</b>	<b>2015</b>



<b>Mortgage servicing rights</b>			
Balances, January 1	\$	11,681	\$ 9,271 \$ 7,980
Servicing rights capitalized		2,109	3,426 2,974
Amortization of servicing rights		(1,601)	(1,016) (1,683)
<b>Balances, December 31</b>		<b>12,189</b>	<b>11,681 9,271</b>
<b>Impairment allowance</b>			
Balances, January 1		(507)	(397) (338)
Additions		(85)	(236) (130)
Reductions		5	126 71
<b>Balances, December 31</b>		<b>(587)</b>	<b>(507) (397)</b>
<b>Mortgage servicing rights, net</b>	<b>\$</b>	<b>11,602</b>	<b>\$ 11,174 \$ 8,874</b>

### Mortgage Warehouse Loans

Horizon's mortgage warehousing lending has specific mortgage companies as customers of Horizon Bank. Individual mortgage loans originated by these mortgage companies are funded as a secured borrowing with a pledge of collateral under Horizon's agreement with the mortgage company. Each mortgage loan funded by Horizon undergoes an underwriting review by Horizon to the end investor guidelines and is assigned to Horizon until the loan is sold to the secondary market by the mortgage company. In addition, Horizon takes possession of each original note and forwards such note to the end investor once the mortgage company has sold the loan. At the time a loan is transferred to the secondary market, the mortgage company reacquires the loan under its option within the agreement. Due to the reacquire feature contained in the agreement, the transaction does not qualify as a sale and therefore is accounted for as a secured borrowing with a pledge of collateral pursuant to the agreement with the mortgage company. When the individual loan is

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

sold to the end investor by the mortgage company, the proceeds from the sale of the loan are received by Horizon and used to pay off the loan balance with Horizon along with any accrued interest and any related fees. The remaining balance from the sale is forwarded to the mortgage company. These individual loans typically are sold by the mortgage company within 30 days and are seldom held more than 90 days. Interest income is accrued during this period and collected at the time each loan is sold. Fee income for each loan sold is collected when the loan is sold and no costs are deferred due to the term between each loan funding and related payoff, which is typically less than 30 days.

Based on the agreements with each mortgage company, at any time a mortgage company can reacquire from Horizon its outstanding loan balance on an individual mortgage and regain possession of the original note. Horizon also has the option to request that the mortgage company reacquire an individual mortgage. Should this occur, Horizon would return the original note and reassign the assignment of the mortgage to the mortgage company. Also, in the event that the end investor would not be able to honor the purchase commitment and the mortgage company would not be able to reacquire its loan on an individual mortgage, Horizon would be able to exercise its rights under the agreement.

At December 31, 2017, the mortgage warehouse loan balance was \$94.5 million compared to \$135.7 million as of December 31, 2016. The decrease in mortgage warehouse loans reflected an increase in long-term interest rates in 2017 and the lower refinance volume.

Consumer Loans

Consumer loans totaled \$512.9 million, or 18.1% of total loans as of December 31, 2017, compared to \$398.4 million, or 18.7% as of December 31, 2016. The increase during 2017 was primarily related to the \$9.7 million of consumer loans acquired in the Lafayette and Wolverine acquisitions along with organic growth of \$104.7 million net of principal reductions from payments.

Allowance and Provision for Loan Losses/Critical Accounting Policy

At December 31, 2017, the allowance for loan losses was \$16.4 million, or 0.58% of total loans outstanding, compared to \$14.8 million, or 0.69%, at December 31, 2016. The decrease in the ratio was primarily due to an increase in total loans from organic growth, the Bargsville branch purchase, and the Lafayette and Wolverine acquisitions. During 2017, the expense for provision for loan losses totaled \$2.5 million compared to \$1.8 million in 2016. Horizon's loan loss reserve ratio, excluding loans with credit-related purchase accounting adjustments, was 0.81% as of December 31, 2017.

Horizon assesses the adequacy of its Allowance for Loan and Lease Losses (ALLL) by regularly reviewing the performance of all of its loan portfolios. As a result of its quarterly reviews, a provision for loan losses is determined to bring the total ALLL to a level called for by the analysis.

No assurance can be given that Horizon will not, in any particular period, sustain loan losses that are significant in relation to the amount reserved, or that subsequent evaluations of the loan portfolio, in light of factors then prevailing, including economic conditions and management's ongoing quarterly assessments of the portfolio, will not require increases in the allowance for loan losses. Horizon considers the allowance for loan losses to be adequate to cover losses inherent in the loan portfolio as of December 31, 2017.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

## Non-performing Loans

Non-performing loans are defined as loans that are greater than 90 days delinquent or have had the accrual of interest discontinued by management. Management continues to work diligently toward returning non-performing loans to an earning asset basis. Non-performing loans for the previous three years ending December 31 are as follows:

	<b>December 31 2017</b>	<b>December 31 2016</b>	<b>December 31 2015</b>
Non-performing loans	\$ 16,414	\$ 10,683	\$ 16,680

Non-performing loans total 100.1%, 72.0% and 114.8% of the allowance for loan losses at December 31, 2017, 2016 and 2015, respectively. Non-performing loans at December 31, 2017 totaled \$16.4 million, an increase from a balance of \$10.7 million as of December 31, 2016 and a decrease from the balance of \$16.7 million as of December 31, 2015. Non-performing loans as a percentage of total loans was 0.58% as of December 31, 2017, an increase from 0.50% as of December 31, 2016 and a decrease from 0.95% as of December 31, 2015. The increase in non-performing loans was driven primarily by loans acquired from Lafayette Community Bank and Wolverine Bank.

A loan becomes impaired when, based on current information, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is classified as impaired, the degree of impairment must be recognized by estimating future cash flows from the debtor. The present value of these cash flows is computed at a discount rate based on the interest rate contained in the loan agreement. However, if a particular loan has a determinable market value, the creditor may use that value. Also, if the loan is secured and considered collateral dependent, the creditor may use the fair value of the collateral. (See Note 8 of the Consolidated Financial Statements at Item 8 for further discussion of impaired loans.)

Smaller-balance, homogeneous loans are evaluated for impairment in total. Such loans include residential first mortgage loans secured by 1 – 4 family residences, residential construction loans, automobile, home equity, second mortgage loans and mortgage warehouse loans. Commercial loans and mortgage loans secured by other properties are evaluated individually for impairment. When analysis of borrower operating results and financial condition indicate that underlying cash flows of a borrower's business are not adequate to meet its debt service requirements, the loan is evaluated for impairment. Often this is associated with a delay or shortfall in payments of 30 days or more. Loans are generally moved to non-accrual status when 90 days or more past due. These loans are often considered impaired. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Other Real Estate Owned (OREO) net of any related allowance for OREO losses for the previous three years ending December 31 were as follows:

	<b>December 31 2017</b>	<b>December 31 2016</b>	<b>December 31 2015</b>
Other real estate owned	\$ 778	\$ 3,190	\$ 3,207

OREO totaled \$778,000 on December 31, 2017, a decrease of \$2.4 million from both December 31, 2016 and December 31, 2015. On December 31, 2017, OREO was comprised of 8 properties. Of these properties, 4 totaling \$578,000 were commercial real estate and 4 totaling \$200,000 were residential real estate.

No mortgage warehouse loans were non-performing or OREO as of December 31, 2017, 2016 or 2015.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

## Deferred Tax

Horizon had a net deferred tax asset totaling \$4.7 million and \$7.4 million as of December 31, 2017 and December 31, 2016, respectively. The following table shows the major components of deferred tax:

	<b>December 31 2017</b>	<b>December 31 2016</b>
<b>Assets</b>		
Allowance for loan losses	\$ 3,396	\$ 5,581
Net operating loss (from acquisitions)	1,658	2,368
Director and employee benefits	2,276	3,124
Unrealized loss on AFS securities and fair value hedge	1,147	937
Accrued Pension	852	1,323
Fair value adjustment on acquisitions	1,087	2,340
Other	1,083	1,593
<b>Total assets</b>	<b>11,499</b>	<b>17,266</b>
<b>Liabilities</b>		
Depreciation	(1,680)	(1,916)
State tax	(210)	(341)
Federal Home Loan Bank stock dividends	(339)	(474)
Difference in basis of intangible assets	(2,831)	(4,654)
Other	(125)	(431)
<b>Total liabilities</b>	<b>(5,185)</b>	<b>(7,816)</b>
<b>Valuation allowance</b>	<b>(1,613)</b>	<b>(2,018)</b>
<b>Net deferred tax asset</b>	<b>\$ 4,701</b>	<b>\$ 7,432</b>

## Deposits

The primary source of funds for the Bank comes from the acceptance of demand and time deposits. However, at times the Bank will use its ability to borrow funds from the Federal Home Loan Bank and other sources when it can do so at interest rates and terms that are more favorable than those required for deposited funds or loan demand is greater than the ability to grow deposits. Total deposits were \$2.881 billion at December 31, 2017, compared to \$2.471 billion at

December 31, 2016. Average deposits and rates by category for the three years ended December 31 are as follows:

	Average Balance Outstanding for the Year Ending December 31			Average Rate Paid for the Year Ending December 31		
	2017	2016	2015	2017	2016	2015
Noninterest-bearing demand deposits	\$ 533,852	\$ 417,900	\$ 314,840			
Interest-bearing demand deposits	831,292	732,117	671,493	0.14%	0.12%	0.12%
Savings deposits	388,953	303,229	191,593	0.07%	0.06%	0.05%
Money market	310,310	254,453	205,119	0.35%	0.26%	0.24%
Time deposits	515,341	462,527	344,464	1.04%	1.06%	1.21%
Total deposits	\$ 2,579,748	\$ 2,170,226	\$ 1,727,509			

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

The \$409.5 million increase in average deposits during 2017 was the result of an increase in the depositor base due to the Bargersville branch acquisition and the Lafayette and Wolverine acquisitions. The transactional accounts average balances, as the lower cost funding sources, increased \$215.1 million and the average balances for higher cost time deposits increased \$52.8 million. Horizon continually enhances its interest-bearing consumer and commercial demand deposit products based on local market conditions and its need for funding to support various types of assets.

Certificates of deposit of \$250,000 or more, which are considered to be rate sensitive and are not considered a part of core deposits, mature as follows as of December 31, 2017:

Due in three months or less	\$ 25,654
Due after three months through six months	24,825
Due after six months through one year	35,810
Due after one year	44,296
	<b>\$ 130,585</b>

Interest expense on time certificates of \$100,000 or more was approximately \$3.2 million, \$2.1 million, and \$2.3 million for 2017, 2016 and 2015. Interest expense on time certificates of \$250,000 or more was approximately \$1.2 million, \$753,000 and \$990,000 for 2017, 2016 and 2015.

**Off-Balance Sheet Arrangements**

As of December 31, 2017, Horizon did not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on the Company's financial condition, change in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors. The term "off-balance sheet arrangement" generally means any transaction, agreement, or other contractual arrangement to which an entity unconsolidated with the Company is a party and under which the Company has (i) any obligation arising under a guarantee contract, derivative instrument or variable interest; or (ii) a retained or contingent interest in assets transferred to such entity or similar arrangement that serves as credit, liquidity or market risk support for such assets.

**Contractual Obligations**

The following tables summarize Horizon's contractual obligations and other commitments to make payments as of December 31, 2017:



	<b>Total</b>	<b>Within One Year</b>	<b>One to Three Years</b>	<b>Three to Five Years</b>	<b>After Five Years</b>
Certificates of Deposit	\$ 566,952	\$ 277,498	\$ 228,481	\$ 38,172	\$ 22,801
Borrowings <sup>(1)</sup>	564,157	434,094	97,206	22,833	10,024
Subordinated debentures <sup>(2)</sup>	37,653	—	—	—	37,653

- (1) Includes debt obligations to the Federal Home Loan Bank and term repurchase agreements with maturities beyond one year borrowed by Horizon's banking subsidiary. See Note 13 in Horizon's Consolidated Financial Statements at Item 8.
- (2) Includes Trust Preferred Capital Securities issued by Horizon Statutory Trusts II and III and those assumed in the acquisitions of Alliance Bank in 2005, American Trust in 2009, Heartland in 2012 and City Savings in 2016. See Note 15 in Horizon's Consolidated Financial Statements at Item 8.

	<b>Expiration by Period Greater Within One Than Year One Year</b>	
Letters of credit	\$ 889	\$ 2,494
Unfunded loan commitments	214,249	588,700

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Capital Resources

The capital resources of Horizon and the Bank exceed regulatory capital ratios for "well capitalized" banks at December 31, 2017. Stockholders' equity totaled \$457.1 million as of December 31, 2017, compared to \$340.9 million as of December 31, 2016. At year-end 2017, the ratio of stockholders' equity to assets was 11.53%, compared to 10.85% for 2016. Tangible equity to tangible assets was 8.48% at December 31, 2017, compared to 8.33% at December 31, 2016. Book value per common share at December 31, 2017 increased to \$17.90, compared to \$15.37 at December 31, 2016. Horizon's capital increased during 2017 as a result of earnings and common stock issued in acquisitions, partially offset by a decrease in other comprehensive income and dividends declared.

In 2008, in connection with the issuance of preferred stock that was subsequently redeemed, Horizon issued a warrant to the Treasury to purchase shares of Horizon's common stock. The Treasury sold the warrant to a third party, and at December 31, 2015, the warrant covered 481,510 shares with an exercise price of \$7.79 per share. These warrants were exercised during 2015.

On August 25, 2011, the Company sold 12,500 shares of Series B Preferred Stock for aggregate consideration of \$12.5 million, to the Treasury pursuant to the Small Business Lending Fund program. Concurrently with this transaction, Horizon redeemed all 18,750 shares of our Series A Preferred Stock that remained outstanding under the Treasury's Capital Purchase Program. The redemption of the Series A Preferred Stock was funded by the \$12.5 million in proceeds from the sale of the Series B Preferred Stock together with other available funds. On February 1, 2016, the Company redeemed all 12,500 shares of Series B Preferred Stock for \$12.5 million along with the final dividend payment of \$10,417.

Horizon declared dividends in the amount of \$0.50 per share in 2017, \$0.41 per share in 2016, and \$0.39 per share in 2015. The dividend payout ratio (dividends as a percent of net income) was 34.8% for 2017, 34.3% for 2016, and 29.9% for 2015. For additional information regarding dividend conditions, see Note 1 of the Notes to the Consolidated Financial Statements at Item 8.

In October of 2004, Horizon formed Horizon Statutory Trust II ("Trust II"), a wholly owned statutory business trust. Trust II sold \$10.3 million of Trust Preferred Capital Securities as a participant in a pooled trust preferred securities offering. The proceeds from the sale of the trust preferred securities were used by the trust to purchase an equivalent amount of junior subordinated debentures from Horizon. The junior subordinated debentures are the sole assets of Trust II and are fully and unconditionally guaranteed by Horizon. The junior subordinated debentures and the trust preferred securities pay interest and dividends on a quarterly basis. The junior subordinated debentures and the securities bear interest at a rate of 90-day LIBOR plus 1.95% (3.40% at December 31, 2017) and mature on October 21, 2034, and securities may be called at any quarterly interest payment date at par.

In December of 2006, Horizon formed Horizon Bancorp Capital Trust III (“Trust III”), a wholly owned statutory business trust. Trust III sold \$12.4 million of Trust Preferred Capital Securities as a participant in a pooled trust preferred securities offering. The proceeds from the sale of the trust preferred securities were used by the trust to purchase an equivalent amount of junior subordinated debentures from Horizon. The junior subordinated debentures are the sole assets of Trust III and are fully and unconditionally guaranteed by Horizon. The junior subordinated debentures and the trust preferred securities pay interest and dividends on a quarterly basis. The junior subordinated debentures and the securities bear interest at a rate of 90-day LIBOR plus 1.65% (3.03% at December 31, 2017) and mature on January 30, 2037, and securities may be called at any quarterly interest payment date at par.

The Company assumed additional debentures as the result of the acquisition of Alliance Bank Corporation in 2005. In June 2004, Alliance formed Alliance Financial Statutory Trust I, a wholly owned business trust (“Alliance Trust”) to sell \$5.2 million in trust preferred securities. The proceeds from the sale of the trust preferred securities were used by the trust to purchase an equivalent amount of junior subordinated debentures from Alliance. The junior subordinated debentures are the sole assets of Alliance Trust and are fully and unconditionally guaranteed by Horizon. The junior subordinated debentures and the trust preferred securities pay interest and dividends on a quarterly basis. The junior subordinated debentures and the securities bear interest at a rate of 90-day LIBOR plus 2.65% (4.25% at December 31, 2017) and mature in June 2034, and securities may be called at any quarterly interest payment date at par.

---

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Management's Discussion and Analysis of

## Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

The Company assumed additional debentures as the result of the American Trust & Savings Bank purchase and assumption in 2010. In March 2004, Am Tru Inc., the holding company for American Trust & Savings Bank, formed Am Tru Statutory Trust I a wholly owned business trust ("Am Tru Trust"), to sell \$3.5 million in trust preferred securities. The proceeds from the sale of the trust preferred securities were used by the trust to purchase an equivalent amount of junior subordinated debentures from Am Tru Inc. The junior subordinated debentures are the sole assets of Am Tru Trust and are fully and unconditionally guaranteed by Horizon. The junior subordinated debentures and the trust preferred securities pay interest and dividends on a quarterly basis. The junior subordinated debentures and the securities bear interest at a rate of 90-day LIBOR plus 2.85% (4.45% at December 31, 2017) and mature in March 2034, and securities may be called at any quarterly interest payment date at par. The carrying value was \$3.3 million, net of the remaining purchase discount, at December 31, 2017.

The Company assumed additional debentures as the result of the Heartland merger in July 2013. In December 2006, Heartland formed Heartland (IN) Statutory Trust II a wholly owned business trust ("Heartland Trust"), to sell \$3.0 million in trust preferred securities. The proceeds from the sale of the trust preferred securities were used by the trust to purchase an equivalent amount of junior subordinated debentures from Heartland. The junior subordinated debentures are the sole assets of Heartland Trust and are fully and unconditionally guaranteed by Horizon. The junior subordinated debentures and the trust preferred securities pay interest and dividends on a quarterly basis. The junior subordinated debentures and the securities bear interest at a rate of 90-day LIBOR plus 1.67% (3.26% at December 31, 2017) and mature in December 2036, and securities may be called at any quarterly interest payment date at par. The carrying value was \$1.8 million, net of the remaining purchase discount, at December 31, 2017.

The Company assumed additional debentures as the result of the LaPorte merger in July 2016. In October 2007, LaPorte assumed debentures as the result of its acquisition of City Savings Financial Corporation ("City Savings"). In June 2003, City Savings formed City Savings Statutory Trust I a wholly owned business trust ("City Savings Trust"), to sell \$5.0 million in trust preferred securities. The proceeds from the sale of the trust preferred securities were used by the trust to purchase an equivalent amount of subordinated debentures from City Savings. The junior subordinated debentures are the sole assets of City Savings Trust and are fully and unconditionally guaranteed by Horizon. The junior subordinated debentures and the trust preferred securities pay interest and dividends on a quarterly basis. The junior subordinated debentures and the securities bear interest at a rate of 90-day LIBOR plus 3.10% (4.77% at December 31, 2017) and mature in June 2033, and securities may be called at any quarterly interest payment date at par. The carrying value was \$4.4 million, net of the remaining purchase discount, at December 31, 2017.

The Trust Preferred Capital Securities, subject to certain limitations, are included in Tier 1 Capital for regulatory purposes. Dividends on the Trust Preferred Capital Securities are recorded as interest expense.

## Table of Contents

### HORIZON BANCORP AND SUBSIDIARIES

#### Management's Discussion and Analysis of

#### Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

#### Results of Operations

##### Net Income

Consolidated net income was \$33.1 million, or \$1.43 per diluted share, in 2017, \$23.9 million or \$1.19 per diluted share in 2016, and \$20.5 million or \$1.26 per diluted share in 2015. The increase in net income from the previous year reflects an increase in net interest income of \$26.1 million, partially offset by a decrease in non-interest income of \$2.3 million, an increase in non-interest expenses of \$7.9 million, income taxes of \$6.0 million and provision for loan losses of \$628,000. The increase in diluted earnings per share compared to the previous year reflects an increase in net income, partially offset by an increase in diluted shares due to the Lafayette and Wolverine acquisitions. Excluding acquisition-related expenses, gain on sale of investment securities, prepayment penalties on borrowings, gain on accounting for Horizon's equity interest in Lafayette, tax reform bill impact and purchase accounting adjustments, net income for the year ended December 31, 2017 was \$35.5 million, or \$1.53 diluted earnings per share, compared to \$29.2 million, or \$1.45 diluted earnings per share, for the year ended December 31, 2016. Diluted earnings per share were also reduced by \$0.00 for the twelve months ending December 31, 2017, \$0.00 for the twelve months ending December 31, 2016 and \$0.01 for the twelve months ending December 31, 2015 resulting from the payment of preferred stock dividends.

##### Net Interest Income

The largest component of net income is net interest income. Net interest income is the difference between interest income, principally from loans and investment securities, and interest expense, principally on deposits and borrowings. Changes in the net interest income are the result of changes in volume and the net interest spread which affects the net interest margin. Volume refers to the average dollar levels of interest-earning assets and interest-bearing liabilities. Net interest spread refers to the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities. Net interest margin refers to net interest income divided by average interest-earning assets and is influenced by the level and relative mix of interest-earning assets and interest-bearing liabilities.

Net interest income during 2017 was \$112.1 million, an increase of \$26.1 million, or 30.4%, over the \$86.0 million earned in 2016. Yields on the Company's interest-earning assets increased by 24 basis points to 4.29% during 2017 from 4.05% in 2016. Interest income increased \$22.0 million to \$128.5 million for 2017 from \$106.5 million in 2016. This increase was due to increased volume in interest-earning assets, an increase in the recognition of interest income from the acquisition-related purchase accounting adjustments of approximately \$1.2 million from \$2.3 million in 2016 to \$3.5 million in 2017 and an increase in overall interest rates in 2017.

Rates paid on interest-bearing liabilities decreased by 26 basis points during the same period due to the prepayment penalties on borrowings of \$4.8 million in 2016. Interest expense decreased \$4.2 million from \$20.5 million in 2016

to \$16.4 million in 2017. This decrease was due to Horizon executing a strategy to reduce expensive funding costs in the fourth quarter of 2016 and related prepayment penalties on borrowings of \$4.8 million, partially offset by an increase in average interest-bearing liabilities and the rates paid on subordinated debentures. The increase in the yield on the Company's interest-earning assets and the decrease in rates paid on interest-bearing liabilities resulted in an increase in the net interest margin of 46 basis points from 3.29% for 2016 to 3.75% in 2017. Excluding the interest expense recognized from the prepayment penalties on borrowings and the interest income recognized from the acquisition-related purchase accounting adjustments, the margin would have been 3.64% for 2017 compared to 3.38% for 2016. Management believes that the current level of interest rates is driven by external factors and therefore impacts the results of the Company's net interest margin.

Net interest income during 2016 was \$86.0 million, an increase of \$11.3 million or 15.1% over the \$74.7 million earned in 2015. Yields on the Company's interest-earning assets decreased by 15 basis points to 4.05% during 2016 from 4.20% in 2015. Interest income increased \$17.9 million to \$106.5 million for 2016 from \$88.6 million in 2015. This increase was due to increased volume in interest-earning assets, partially offset by a decrease in the recognition of interest income from the acquisition-related purchase accounting adjustments of approximately \$673,000 from \$3.0 million in 2015 to \$2.3 million in 2016 and the lower yield on interest-earning assets in 2016.

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Management's Discussion and Analysis of

## Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Rates paid on interest-bearing liabilities decreased by 15 basis points during the same period due to the prepayment penalties on borrowings of \$4.8 million in 2016. Interest expense increased \$6.7 million from \$13.9 million in 2015 to \$20.5 million in 2016. In addition to the prepayment penalties on FHLB borrowings, this increase was due to increased volume of interest-bearing liabilities, partially offset by lower rates being paid. Due to the decrease in the yield on the Company's interest-earning assets and the prepayment penalties paid on borrowings, the net interest margin decreased 27 basis points from 3.56% for 2015 to 3.29% in 2016. Excluding the interest expense recognized from the prepayment penalties on borrowings and the interest income recognized from the acquisition-related purchase accounting adjustments, the margin would have been 3.38% for 2016 compared to 3.42% for 2015. Management believes that the current level of interest rates is driven by external factors and therefore impacts the results of the Company's net interest margin.

	Twelve Months Ended December 31, 2017			Twelve Months Ended December 31, 2016			Twelve Months Ended December 31, 2015		
	Average Balance	Average Interest	Average Rate	Average Balance	Average Interest	Average Rate	Average Balance	Average Interest	Average Rate
<b>ASSETS</b>									
Interest-earning assets									
Federal funds sold	\$ 5,450	\$ 80	1.47%	\$ 17,142	\$ 95	0.55%	\$ 10,264	\$ 11	0.11%
Interest-earning deposits	23,865	301	1.26%	34,506	278	0.81%	14,045	10	0.07%
Investment securities - taxable	417,993	8,705	2.08%	490,274	9,666	1.97%	394,976	8,700	2.20%
Investment securities - non-taxable (1)	292,030	7,068	3.39%	192,881	4,921	3.59%	152,931	4,494	4.32%
Loans receivable (2)(3)(4)	2,335,126	112,329	4.83%	1,948,580	91,569	4.71%	1,593,790	75,373	4.74%
Total interest-earning assets (1)	3,074,464	128,483	4.29%	2,683,383	106,529	4.05%	2,166,006	88,588	4.20%
Non-interest-earning assets									
Cash and due from banks	42,578			37,549			31,692		

Allowance for loan losses	(15,226)			(14,439)				(16,351)		
Other assets	295,057			255,129				179,138		
	\$ 3,396,873			\$ 2,961,622				\$ 2,360,485		

#### LIABILITIES AND SHAREHOLDERS' EQUITY

Interest-bearing liabilities										
Interest-bearing deposits	\$ 2,045,896	\$ 7,901	0.39%	\$ 1,752,326	\$ 6,616	0.38%	\$ 1,438,026	\$ 5,559	0.39%	
Borrowings	381,488	6,178	1.62%	425,444	11,807	2.78%	336,618	6,286	1.87%	
Subordinated debentures	36,362	2,304	6.34%	49,834	2,114	4.24%	32,717	2,009	6.14%	
Total interest-bearing liabilities										
	2,463,746	16,383	0.66%	2,227,604	20,537	0.92%	1,807,361	13,854	0.77%	
Non-interest-bearing liabilities										
Demand deposits	533,852			417,900			317,246			
Accrued interest payable and other liabilities	20,566			13,574			16,364			
Stockholders' equity	378,709			302,544			219,514			
	\$ 3,396,873			\$ 2,961,622			\$ 2,360,485			

Net interest income/spread	\$ 112,100	3.63%		\$ 85,992	3.13%		\$ 74,734	3.43%		
----------------------------	------------	-------	--	-----------	-------	--	-----------	-------	--	--

Net interest income as a percent of average interest earning assets (1)

3.75%

3.29%

3.56%

(1) Horizon has no foreign office and, accordingly, no assets or liabilities to foreign operations. Horizon's subsidiary bank had no funds invested in Eurodollar Certificates of Deposit at December 31, 2017.

(2) Yields are presented on a tax-equivalent basis.

(3) Non-accruing loans for the purpose of the computations above are included in the daily average loan amounts outstanding. Loan totals are shown net of unearned income and deferred loans fees.

(4) Loan fees and late fees included in interest on loans aggregated \$7.1 million, \$5.5 million, and \$4.9 million in 2017, 2016 and 2015.



**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Management's Discussion and Analysis of

## Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

	2017-2016			2016-2015		
	Total Change	Change Due To Volume	Change Due To Rate	Total Change	Change Due To Volume	Change Due To Rate
<b>Interest Income</b>						
Federal funds sold	\$ (15)	\$ (95)	\$ 80	\$ 84	\$ 12	\$ 72
Interest-earning deposits	23	(103)	126	268	33	235
Investment securities - taxable	(961)	(1,483)	522	966	1,946	(980)
Investment securities - non-taxable	2,147	3,384	(1,237)	427	1,550	(1,123)
Loans receivable	20,760	18,613	2,147	16,196	16,711	(515)
<b>Total interest income</b>	<b>21,954</b>	<b>20,316</b>	<b>1,638</b>	<b>17,941</b>	<b>20,252</b>	<b>(2,311)</b>
<b>Interest Expense</b>						
Interest-bearing deposits	1,285	1,132	153	1,057	1,189	(132)
Borrowings	(5,629)	(1,121)	(4,508)	5,521	1,942	3,579
Subordinated debentures	190	(671)	861	105	847	(742)
<b>Total interest expense</b>	<b>(4,154)</b>	<b>(660)</b>	<b>(3,494)</b>	<b>6,683</b>	<b>3,978</b>	<b>2,705</b>
<b>Net interest income</b>	<b>\$ 26,108</b>	<b>\$ 20,976</b>	<b>\$ 5,132</b>	<b>\$ 11,258</b>	<b>\$ 16,274</b>	<b>\$ (5,016)</b>

## Provision for Loan Losses

Horizon assesses the adequacy of its Allowance for Loan and Lease Losses (ALLL) by regularly reviewing the performance of its loan portfolios. The provision for loan losses totaled \$2.5 million in 2017 compared to \$1.8 million in 2016. The higher provision for loan losses in 2017 compared to the previous year was due to additional allocations for loan growth in new markets and an increase in allocation for agricultural economic factors. Total loan net charge-offs were \$913,000, commercial loan net charge-offs were \$109,000, residential mortgage loan net charge-offs were \$45,000 and consumer loan net charge-offs were \$759,000 for the year ending December 31, 2017.

During 2016, the provision for loan losses totaled \$1.8 million, compared to \$3.2 million in 2015. The lower provision for loan losses in 2016 compared to 2015 was due to continued improvement in non-performing loans and lower charged off loans. Total loan net charge-offs were \$1.5 million, commercial loan net charge-offs were \$548,000, residential mortgage loan net charge-offs were \$116,000 and consumer loan net charge-offs were \$875,000 for the year ending December 31, 2016.

## Non-interest Income

## Table of Contents

The following is a summary of changes in non-interest income:

	Twelve Months Ended				2015 - 2016			
	December 31 2017	December 31 2016	Amount Change	Percent Change	December 31 2015	Amount Change	Percent Change	
<b>Non-interest Income</b>								
Service charges on deposit accounts	\$ 6,383	\$ 5,762	\$ 621	10.8%	\$ 4,807	\$ 955	19.9%	
Wire transfer fees	658	806	(148)	-18.4%	633	173	27.3%	
Interchange fees	5,104	4,165	939	22.5%	3,623	542	15.0%	
Fiduciary activities	7,894	6,621	1,273	19.2%	5,637	984	17.5%	
Gain on sale of investment securities	38	1,836	(1,798)	-97.9%	189	1,647	871.4%	
Gain on sale of mortgage loans	7,906	11,675	(3,769)	-32.3%	10,055	1,620	16.1%	
Mortgage servicing net of impairment	1,583	1,908	(325)	-17.0%	993	915	92.1%	
Increase in cash surrender value of bank owned life insurance	1,797	1,643	154	9.4%	1,249	394	31.5%	
Death benefit on officer life insurance	—	—	—	0.0%	145	(145)	-100.0%	
Other income	1,773	1,039	734	70.6%	1,103	(64)	-5.8%	
<b>Total non-interest income</b>	<b>\$ 33,136</b>	<b>\$ 35,455</b>	<b>\$ (2,319)</b>	<b>-6.5%</b>	<b>\$ 28,434</b>	<b>\$ 7,021</b>	<b>24.7%</b>	

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Management's Discussion and Analysis of

## Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

During 2017, the Company originated approximately \$218.5 million of mortgage loans to be sold on the secondary market, compared to \$316.9 million in 2016. This decrease in volume, offset by an increase in the percentage earned on the sale of mortgage loans, resulted in a decrease in the overall gain on sale of mortgage loans of \$3.8 million compared to the prior year. Gain on the sale of investment securities decreased \$1.8 million in 2017 as analysis in 2016 determined market conditions provided the opportunity to add gains to capital without negatively impacting long-term earnings, in addition to helping offset the penalties incurred on the repayment of debt as part of a balance sheet restructuring. Mortgage servicing net of impairment decreased by \$325,000 during 2017 compared to 2016. The increase in service charges on deposit accounts and interchange fee income in 2017 compared to 2016 was the result of growth in transactional deposit accounts and volume during 2017. Fiduciary activities income increased \$1.3 million during 2017 as a result of an increase in assets under management. Other income increased \$734,000 in 2017 compared to 2016 reflecting the finalized entries of the Lafayette acquisition which resulted in a gain on the accounting for Horizon's previous equity interest of Lafayette totaling \$530,000.

The increase in service charges on deposit accounts and interchange fee income in 2016 compared to 2015 was the result of growth in transactional deposit accounts and volume during 2016. Fiduciary activities income increased \$984,000 during 2016 as a result of an increase in assets under management. During 2016, the Company originated approximately \$316.9 million of mortgage loans to be sold on the secondary market, compared to \$302.4 million in 2015. This increase in volume and increase in the percentage earned on the sale of mortgage loans; increased the overall gain on sale of mortgage loans by \$1.6 million compared to the prior year. Mortgage servicing net of impairment increased by \$915,000 during 2016 compared to 2015 due to a larger portfolio of mortgage loans serviced during 2016. The cash surrender value of bank owned life insurance increased by \$394,000 in 2016 due to an increase in the number of policies outstanding as a result of the Kosciusko and LaPorte acquisitions. Gain on sale of investment securities increased \$1.6 million in 2016 due to security gains used to help offset the penalties paid on the repayment of debt as part of a balance sheet restructuring and the result of an analysis that determined market conditions provided the opportunity to add gains to capital without negatively impacting long-term earnings. The death benefit on Bank owned life insurance decreased by \$145,000 in 2016 due to a payment realized on one of the policies in 2015. These increases were partially offset by a decrease in other income of \$64,000 in 2016.

## Non-interest Expense

The following is a summary of changes in non-interest expense:

	Twelve Months Ended				2015 - 2016		
	December 31 2017	December 31 2016	Amount Change	Percent Change	December 31 2015	Amount Change	Percent Change
Non-interest Expense							

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Salaries	<b>\$ 36,503</b>	\$ 30,445	\$ 6,058	19.9%	\$ 25,284	\$ 5,161	20.4%
Commission and bonuses	<b>6,225</b>	6,484	(259)	-4.0%	6,008	476	7.9%
Employee benefits	<b>8,647</b>	7,084	1,563	22.1%	6,420	664	10.3%
Net occupancy expenses	<b>9,535</b>	8,322	1,213	14.6%	6,400	1,922	30.0%
Data processing	<b>5,914</b>	5,367	547	10.2%	4,251	1,116	26.3%
Professional fees	<b>2,490</b>	2,752	(262)	-9.5%	2,070	682	32.9%
Outside services and consultants	<b>7,018</b>	7,863	(845)	-10.7%	5,735	2,128	37.1%
Loan expense	<b>4,970</b>	5,582	(612)	-11.0%	5,379	203	3.8%
FDIC deposit insurance	<b>1,046</b>	1,559	(513)	-32.9%	1,499	60	4.0%
Other losses	<b>368</b>	684	(316)	-46.2%	432	252	58.3%
Other expense	<b>12,097</b>	10,750	1,347	12.5%	8,747	2,003	22.9%
<b>Total non-interest expense</b>	<b>\$ 94,813</b>	\$ 86,892	\$ 7,921	9.1%	\$ 72,225	\$ 14,667	20.3%

## Table of Contents

### HORIZON BANCORP AND SUBSIDIARIES

#### Management's Discussion and Analysis of

#### Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

For the twelve months ended December 31, 2017, salary expense, employee benefits increased by \$6.1 million and \$1.6 million, respectively, reflecting additional compensation expense related to performance-based incentive plans, overall company growth and the Lafayette and Wolverine acquisitions. Net occupancy, data processing and other expense increased during 2017 primarily due to overall company growth, market expansions and recent acquisitions. Outside services and consultants expense and professional fees decreased primarily due to a lower amount of acquisition-related expenses in 2017 compared to 2016. The decrease in loan expense reflects a decrease in loan collection expenses when comparing 2017 to 2016. The reduced assessment rate schedule implemented by the FDIC in the fourth quarter of 2016 resulted in the decrease of FDIC insurance expense in 2017. Other losses decreased primarily due to lower debit card fraud-related expenses in 2017.

For the twelve months ended December 31, 2016, salary expense, commission and bonuses, employee benefits, net occupancy expense and other expense increased by \$5.2 million, \$476,000, \$664,000, \$1.9 million and \$2.0 million, respectively, due to the Kosciusko, LaPorte and CNB mergers, Horizon's investments in growth markets and overall growth. Data processing and various other expenses increased during 2016 from the cost of continued growth and expansion and the Kosciusko, LaPorte and CNB mergers. Outside services and consultants increased primarily due to the fees associated with the Kosciusko, LaPorte and CNB acquisitions. Loan expense increased in 2016 compared to 2015 due to company growth and collection costs. Other losses increased in 2016 compared to 2015 due to the recovery of a previously recorded loss contingency in 2014 and higher one-time losses in 2015.

#### Income Taxes

Income tax expense increased \$6.0 million in 2017 totaling \$14.8 million, compared to \$8.8 million in 2016. The majority of the increase was due to an increase in income before taxes of \$15.2 million in 2017. Also included in this increase is an adjustment to Horizon's net deferred tax asset of \$2.4 million (\$1.7 million of net deferred tax assets and \$766,000 of net deferred tax assets related to accumulated other comprehensive income) to reflect the new corporate tax rate signed into law at the end of 2017.

#### Use of Non-GAAP Financial Measures

Certain information set forth in this report on Form 10-K refers to financial measures determined by methods other than in accordance with GAAP. Specifically, we have included non-GAAP financial measures relating to net income, diluted earnings per share, net interest margin, total loans and loan growth, the allowance for loan and lease losses, tangible stockholders' equity, tangible book value per share and the return on average assets and average common equity. In each case, we have identified special circumstances that we consider to be non-recurring and have excluded them, in order to show the impact of such matters as acquisition-related purchase accounting adjustments, prepayment penalties on borrowings and the Tax Cuts and Jobs Act, among other matters we have identified in our reconciliations. Horizon believes these non-GAAP financial measures are helpful to investors and provide a greater understanding of our business without giving effect to the purchase accounting impacts and one-time costs of acquisitions and non-core

items. These measures are not necessarily comparable to similar measures that may be presented by other companies and should not be considered in isolation or as a substitute for the related GAAP measure. See the following tables for reconciliations of the non-GAAP measures identified in this Form 10-K to their most comparable GAAP measures.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Non-GAAP Reconciliation of Net Interest Margin

(Dollars in Thousands, Unaudited)

	<b>Twelve Months Ended December 31</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b><u>Net Interest Margin As Reported</u></b>			
Net interest income	\$ <b>112,100</b>	\$ 85,992	\$ 74,734
Average interest-earning assets	<b>3,074,464</b>	2,683,383	2,166,006
Net interest income as a percent of average interest-earning assets ("Net Interest Margin")	<b>3.75%</b>	3.29%	3.56%
<b><u>Impact of Prepayment Penalties on Borrowings</u></b>			
Interest expense from prepayment penalties on borrowings	\$ —	\$ 4,839	\$ —
<b><u>Impact of Acquisitions</u></b>			
Interest income from acquisition-related purchase accounting adjustments	\$ <b>(3,484)</b>	\$ (2,304)	\$ (2,977)
<b><u>Excluding Impact of Prepayment Penalties and Acquisitions</u></b>			
Net interest income	\$ <b>108,616</b>	\$ 88,527	\$ 71,757
Average interest-earning assets	<b>3,074,464</b>	2,683,383	2,166,006
Core Net Interest Margin	<b>3.64%</b>	3.38%	3.42%
Loan Growth by Type, Excluding Acquired Loans			

Twelve Months Ended December 31, 2017

(Dollars in Thousands)

	<b>December 31 2017</b>	<b>December 31 2016</b>	<b>Amount Change</b>	<b>Acquired Loans</b>	<b>Excluding Acquired Loans Amount Change</b>	<b>Percent Change</b>
Commercial loans	\$ <b>1,617,870</b>	\$ 1,069,956	\$ 547,914	\$ (395,167)	\$ 152,747	14.3%
Residential mortgage loans	<b>606,760</b>	531,874	74,886	(43,423)	31,463	5.9%
Consumer loans	<b>512,857</b>	398,429	114,428	(9,739)	104,689	26.3%

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Subtotal	<b>2,737,487</b>	2,000,259	737,228	(448,329)	288,899	14.4%
Held for sale loans	<b>3,094</b>	8,087	(4,993)	—	(4,993)	-61.7%
Mortgage warehouse loans	<b>94,508</b>	135,727	(41,219)	—	(41,219)	-30.4%
<b>Total loans</b>	<b>\$ 2,835,089</b>	\$ 2,144,073	\$ 691,016	\$ (448,329)	\$ 242,687	11.3%

Non-GAAP Reconciliation of Tangible Stockholders' Equity and Tangible Book Value per Share

(Dollars in Thousands Except per Share Data, Unaudited)

	<b>December 31 2017</b>	<b>September 30 2017</b>	<b>June 30 2017</b>	<b>March 31 2017</b>	<b>December 31 2016</b>
Total stockholders' equity	<b>\$ 457,078</b>	\$ 392,055	\$ 357,259	\$ 348,575	\$ 340,855
Less: Intangible assets	<b>132,282</b>	103,244	86,726	87,094	86,307
<b>Total tangible stockholders' equity</b>	<b>\$ 324,796</b>	\$ 288,811	\$ 270,533	\$ 261,481	\$ 254,548
Common shares outstanding	<b>25,529,819</b>	23,325,459	22,176,465	22,176,465	22,171,596
<b>Tangible book value per common share</b>	<b>\$ 12.72</b>	\$ 12.38	\$ 12.20	\$ 11.79	\$ 11.48



**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Non-GAAP Reconciliation of Net Income and Diluted Earnings per Share

(Dollars in Thousands Except per Share Data)

	<b>Twelve Months Ended December 31</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b><u>Non-GAAP Reconciliation of Net Income</u></b>			
Net income as reported	<b>\$ 33,117</b>	\$ 23,912	\$ 20,549
Merger expenses	<b>3,656</b>	6,827	4,889
Tax effect	<b>(1,003)</b>	(1,998)	(1,585)
Net income excluding merger expenses	<b>35,770</b>	28,741	23,853
Gain on sale of investment securities	<b>(38)</b>	(1,836)	(189)
Tax effect	<b>13</b>	643	66
Net income excluding gain on sale of investment securities	<b>35,745</b>	27,548	23,730
Death benefit on bank owned life insurance ("BOLI")	<b>—</b>	—	(145)
Tax effect	<b>—</b>	—	51
Net income excluding death benefit on BOLI	<b>35,745</b>	27,548	23,636
Prepayment penalties on borrowings	<b>—</b>	4,839	—
Tax effect	<b>—</b>	(1,694)	—
Net income excluding prepayment penalties on borrowings	<b>35,745</b>	30,693	23,636
Gain on remeasurement of equity interest in Lafayette	<b>(530)</b>	—	—
Tax effect	<b>78</b>	—	—
Net income excluding gain on remeasurement of equity interest in Lafayette	<b>35,293</b>	30,693	23,636
Tax reform bill impact	<b>2,426</b>	—	—
Net income excluding tax reform bill impact	<b>37,719</b>	30,693	23,636
Acquisition-related purchase accounting adjustments ("PAUs")	<b>(3,484)</b>	(2,304)	(2,977)
Tax effect	<b>1,219</b>	807	1,042
Core Net Income	<b>\$ 35,454</b>	\$ 29,196	\$ 21,701

<u>Non-GAAP Reconciliation of Diluted Earnings per Share</u>			
Diluted earnings per share as reported	\$ 1.43	\$ 1.19	\$ 1.26
Merger expenses	0.16	0.34	0.30
Tax effect	(0.04)	(0.10)	(0.10)
Diluted earnings per share excluding merger expenses	1.55	1.43	1.46
Gain on sale of investment securities	—	(0.09)	(0.01)
Tax effect	—	0.03	0.01
Diluted earnings per share excluding gain on sale of investment securities	1.55	1.37	1.46
Death benefit on BOLI	—	—	(0.01)
Tax effect	—	—	—
Net income excluding death benefit on BOLI	1.55	1.37	1.45
Prepayment penalties on borrowings	—	0.24	—
Tax effect	—	(0.08)	—
Diluted earnings per share excluding prepayment penalties on borrowings	1.55	1.53	1.45
Gain on remeasurement of equity interest in Lafayette	(0.02)	—	—
Tax effect	—	—	—
Diluted earnings per share excluding gain on remeasurement of equity interest in Lafayette	1.53	1.53	1.45
Tax reform bill impact	0.10	—	—
Diluted earnings per share excluding tax reform bill impact	1.64	1.53	1.45
Acquisition-related PAUs	(0.15)	(0.11)	(0.18)
Tax effect	0.05	0.03	0.06
Diluted earnings per share excluding PAUs	\$ 1.53	\$ 1.45	\$ 1.33

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Non-GAAP Reconciliation of Return on Average Assets and Average Common Equity

(Dollars in Thousands, Unaudited)

	<b>Twelve Months Ended December 31</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b><u>Non-GAAP Reconciliation of Return on Average Assets</u></b>			
Average Assets	<b>\$ 3,396,873</b>	\$ 2,961,622	\$ 2,360,485
Net income as reported	<b>0.97%</b>	0.81%	0.87%
Merger expenses	<b>0.11%</b>	0.23%	0.21%
Tax effect	<b>-0.03%</b>	-0.07%	-0.07%
Net income excluding merger expenses	<b>1.05%</b>	0.97%	1.01%
Gain on sale of investment securities	<b>0.00%</b>	-0.06%	-0.01%
Tax effect	<b>0.00%</b>	0.02%	0.00%
Net income excluding gain on sale of investment securities	<b>1.05%</b>	0.93%	1.00%
Death benefit on BOLI	<b>0.00%</b>	0.00%	-0.01%
Tax effect	<b>0.00%</b>	0.00%	0.00%
Net income excluding death benefit on BOLI	<b>1.05%</b>	0.93%	0.99%
Prepayment penalties on borrowings	<b>0.00%</b>	0.17%	0.00%
Tax effect	<b>0.00%</b>	-0.06%	0.00%
Net income excluding prepayment penalties on borrowings	<b>1.05%</b>	1.04%	0.99%
Gain on remeasurement of equity interest in Lafayette	<b>-0.02%</b>	0.00%	0.00%
Tax effect	<b>0.00%</b>	0.00%	0.00%
Net income excluding gain on remeasurement of equity interest in Lafayette	<b>1.03%</b>	1.04%	0.99%
Tax reform bill impact	<b>0.07%</b>	0.00%	0.00%
Net income excluding tax reform bill impact	<b>1.10%</b>	1.04%	0.99%
Acquisition-related purchase accounting adjustments ("PAUs")	<b>-0.10%</b>	-0.08%	-0.13%
Tax effect	<b>0.04%</b>	0.03%	0.04%

Net income excluding PAUs	<b>1.04%</b>	0.99%	0.90%
<b>Non-GAAP Reconciliation of Return on Average Common Equity</b>			
Average Common Equity	<b>\$ 378,709</b>	\$ 301,485	\$ 207,014
Return on average common equity as reported	<b>8.74%</b>	7.93%	9.93%
Merger expenses	<b>0.97%</b>	2.26%	2.36%
Tax effect	<b>-0.26%</b>	-0.66%	-0.77%
Return on average assets excluding merger expenses	<b>9.45%</b>	9.53%	11.52%
Gain on sale of investment securities	<b>-0.01%</b>	-0.61%	-0.09%
Tax effect	<b>0.00%</b>	0.21%	0.03%
Return on average assets excluding gain on sale of investment securities	<b>9.44%</b>	9.13%	11.46%
Death benefit on BOLI	<b>0.00%</b>	0.00%	-0.07%
Tax effect	<b>0.00%</b>	0.00%	0.02%
Return on average assets excluding death benefit on BOLI	<b>9.44%</b>	9.13%	11.41%
Prepayment penalties on borrowings	<b>0.00%</b>	1.61%	0.00%
Tax effect	<b>0.00%</b>	-0.56%	0.00%
Return on average assets excluding prepayment penalties on borrowings	<b>9.44%</b>	10.18%	11.41%
Gain on remeasurement of equity interest in Lafayette	<b>-0.14%</b>	0.00%	0.00%
Tax effect	<b>0.02%</b>	0.00%	0.00%
Return on average assets excluding gain on remeasurement of equity interest in Lafayette	<b>9.32%</b>	10.18%	11.41%
Tax reform bill impact	<b>0.64%</b>	0.00%	0.00%
Return on average assets excluding tax reform bill impact	<b>9.96%</b>	10.18%	11.41%
Acquisition-related PAUs	<b>-0.92%</b>	-0.76%	-1.44%
Tax effect	<b>0.32%</b>	0.27%	0.50%
Return on average assets excluding PAUs	<b>9.36%</b>	9.69%	10.47%

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Non- GAAP Allowance for Loan and Lease Loss Detail

As of December 31, 2017

(Dollars in Thousands, Unaudited)

	<b>Horizon Legacy</b>	<b>Heartland</b>	<b>Summit</b>	<b>Peoples</b>	<b>Kosciusko</b>	<b>LaPorte</b>	<b>CNB</b>	<b>Lafayette</b>	<b>Wolverine</b>	<b>Total</b>
Discount allowance	<b>\$ 2,019,194</b>	\$ 11,646	\$ 40,995	\$ 113,171	\$ 60,497	\$ 142,824	\$ 6,583	\$ 144,444	\$ 311,313	<b>\$ 2,850,6</b>
Provision expense										
Net (L)	<b>16,394</b>	—	—	—	—	—	—	—	—	<b>16,3</b>
Net amount	<b>N/A</b>	800	2,241	2,754	758	3,796	167	3,226	4,930	<b>18,6</b>
Net amount +loan	<b>16,394</b>	800	2,241	2,754	758	3,796	167	3,226	4,930	<b>35,0</b>
Net amount, net	<b>\$ 2,002,800</b>	\$ 10,846	\$ 38,754	\$ 110,417	\$ 59,739	\$ 139,028	\$ 6,416	\$ 141,218	\$ 306,383	<b>\$ 2,815,6</b>
Net amount /										
Discount allowance	<b>0.81%</b>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	<b>0.</b>
Net amount/ discount allowance	<b>N/A</b>	6.87%	5.47%	2.43%	1.25%	2.66%	2.54%	2.23%	1.58%	<b>0.</b>
Net amount +loan net/ discount allowance	<b>0.81%</b>	6.87%	5.47%	2.43%	1.25%	2.66%	2.54%	2.23%	1.58%	<b>1.</b>

Liquidity and Rate Sensitivity Management

Management and the Board of Directors meet regularly to review both the liquidity and rate sensitivity position of Horizon. Effective asset and liability management ensures Horizon's ability to monitor the cash flow requirements of depositors along with the demands of borrowers and to measure and manage interest rate risk. Horizon utilizes an interest rate risk assessment model designed to highlight sources of existing interest rate risk and consider the effect of these risks on strategic planning. Management maintains (within certain parameters) an essentially balanced ratio of interest sensitive assets to liabilities in order to protect against the effects of wide interest rate fluctuations.

### Liquidity

The Bank maintains a stable base of core deposits provided by long standing relationships with consumers and local businesses. These deposits are the principal source of liquidity for Horizon. Other sources of liquidity for Horizon include earnings, loan repayments, investment security sales and maturities, sale of real estate loans and borrowing relationships with correspondent banks, including the FHLB and the Federal Reserve Bank ("FRB"). At December 31, 2017, Horizon had available approximately \$127.2 million in available credit from various money center banks, including the FHLB and the FRB Discount Window. Factors which could impact Horizon's funding needs in the future include:

- Horizon had outstanding borrowings of over \$336.3 million with the FHLB and total borrowing capacity with the FHLB of \$368.9 million. Generally, the loan terms from the FHLB are better than the terms Horizon can receive from other sources, making it less expensive to borrow money from the FHLB. Financial difficulties at the FHLB could reduce or eliminate Horizon's additional borrowing capacity with the FHLB or the FHLB could change collateral requirements, which could lower the Company's borrowing availability.
- If residential mortgage loan rates remain low, Horizon's mortgage warehouse loans could create an additional need for funding.
- Horizon had a total of \$16.7 million of Federal Fund lines from various money center banks. These are uncommitted lines and could be withdrawn at any time by the correspondent banks.
- Horizon had a total of \$91.8 million of available collateral at the FRB secured by municipal securities. These securities may mature, call, or be sold, which would reduce the available collateral.
- A downgrade in Horizon's ability to obtain credit due to factors such as deterioration in asset quality, a large charge to earnings, a decline in profitability or other financial measures, or a significant merger or acquisition.
- An act of terrorism or war, natural disasters, political events, or the default or bankruptcy of a major corporation, mutual fund, hedge fund or a government agency.
- Market speculation or rumors about Horizon or the banking industry in general may adversely affect the cost and availability of normal funding sources.

If any of these events occur, they could force Horizon to borrow money from other sources including negotiable certificates of deposit. Such other monies may only be available at higher interest rates and on less advantageous terms, which will impact our net income and could impact our ability to grow. Management believes Horizon has

adequate funding sources to meet short and long term needs.

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Management's Discussion and Analysis of

## Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

Horizon maintains a liquidity contingency plan that outlines the process for addressing a liquidity crisis. The plan provides for an evaluation of funding sources under various market conditions. It also assigns specific roles and responsibilities for effectively managing liquidity through a problem period.

During 2017, cash flows were generated primarily from the sales, maturities, and prepayments of investment securities of \$99.0 million, an increase in borrowings of \$259.9 million and cash received from acquisitions totaling \$43.6 million. Cash flows were used to purchase investments totaling \$181.2 million, to fund an increase in loans of \$251.8 million and a decrease in deposits of \$13.4 million. The net cash and cash equivalent position increased by \$5.6 million during 2017.

The following table sets forth contractual obligations and other commitments representing required and potential cash outflows as of December 31, 2017. Interest on subordinated debentures and long-term borrowed funds is calculated based on current contractual interest rates.

	<b>Total</b>	<b>Within one year</b>	<b>After one but within three years</b>	<b>After three but within five years</b>	<b>After five years</b>
Remaining contractual maturities of time deposits	\$ 566,952	\$ 277,498	\$ 228,481	\$ 38,172	\$ 22,801
Borrowings	564,157	430,078	106,724	17,196	10,159
Subordinated debentures	37,653	—	—	—	37,653
Loan Commitments	802,949	214,249	588,700	—	—
Letters of credit	3,383	889	2,494	—	—
<b>Total</b>	<b>\$ 1,975,094</b>	<b>\$ 922,714</b>	<b>\$ 926,399</b>	<b>\$ 55,368</b>	<b>\$ 70,613</b>

## Interest Rate Sensitivity

The degree by which net interest income may fluctuate due to changes in interest rates is monitored by Horizon using computer simulation models, incorporating not only the current GAP position but the effect of expected repricing of specific financial assets and liabilities. When repricing opportunities are not properly aligned, net interest income may be affected when interest rates change. Forecasting results of the possible outcomes determines the exposure to interest rate risk inherent in Horizon's balance sheet. The goal is to manage imbalanced positions that arise when the total amount of assets that reprice or mature in a given time period differs significantly from liabilities that reprice or mature in the same time period. The theory behind managing the difference between repricing assets and liabilities is to have more assets repricing in a rising rate environment and more liabilities repricing in a declining rate environment. Based on a model that assumes a lag in repricing, at December 31, 2017, the amount of assets that



reprice within one year was 191% of liabilities that reprice within one year. At December 31, 2016, this same model reported that the amount of assets that reprice within one year was approximately 218% of the amount of liabilities that reprice within the same time period. The year 2017 was a stable rate environment and the yields on assets continued to reprice at lower rates due to current asset pricing and a more competitive environment. However, the impact of slightly lower funding costs and a balance sheet restructuring that repaid higher cost long term debt during 2017 positively impacted the net interest margin.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

	Rate Sensitivity				Total
	3 Months or Less	> 3 Months & <= 6 Months	> 6 Months & <= 1 Year	Greater Than 1 Year	
Loans	\$ 1,048,841	\$ 206,877	\$ 304,267	\$ 1,275,104	\$ 2,835,089
Federal Funds Sold	590	—	—	—	590
Interest-Bearing balances with Banks	18,371	—	—	—	18,371
Investment securities and FRB and FHLB stock	50,011	30,507	55,247	592,453	728,218
Other assets	—	—	—	382,035	382,035
Total Assets	\$ 1,117,813	\$ 237,384	\$ 359,514	\$ 2,249,592	\$ 3,964,303
Noninterest-bearing deposits	\$ 16,143	\$ 16,143	\$ 32,287	\$ 537,232	\$ 601,805
Interest-bearing deposits	126,308	110,910	213,225	1,828,755	2,279,198
Borrowed Funds	345,619	21,926	13,229	221,036	601,810
Other Liabilities	—	—	—	24,412	24,412
Stockholders' equity	—	—	—	457,078	457,078
Total liabilities and stockholder's equity	\$ 488,070	\$ 148,979	\$ 258,741	\$ 3,068,513	\$ 3,964,303
GAP	\$ 629,743	\$ 88,405	\$ 100,773	\$ (818,921)	
Cumulative GAP	\$ 629,743	\$ 718,148	\$ 818,921		

## Quantitative and Qualitative Disclosures about Market Risk

Horizon's primary market risk exposure is interest rate risk. Interest rate risk ("IRR") is the risk that Horizon's earnings and capital will be adversely affected by changes in interest rates. The primary approach to IRR management is one that focuses on adjustments to the asset/liability mix in order to limit the magnitude of IRR.

Horizon's exposure to interest rate risk arises from repricing or mismatch risk, embedded options risk, and yield curve risk. Repricing risk is the risk of adverse consequence from a change in interest rates that arises because of differences in the timing of when those interest rate changes affect Horizon's assets and liabilities. Basis risk is the risk that the spread, or rate difference, between instruments of similar maturities will change. Options risk arises whenever products give the customer the right, but not the obligation, to alter the quantity or timing of cash flows. Yield curve risk is the risk that changes in prevailing interest rates will affect instruments of different maturities by different amounts. Horizon's objective is to remain reasonably neutral with respect to IRR. Horizon utilizes a variety of strategies to maintain this position, including the sale of mortgage loans on the secondary market, hedging certain balance sheet items using derivatives, varying maturities of FHLB advances, certificates of deposit funding and

investment securities.

The table which follows provides information about Horizon's financial instruments that were sensitive to changes in interest rates as of December 31, 2017. The table incorporates Horizon's internal system generated data related to the maturity and repayment/withdrawal of interest-earning assets and interest-bearing liabilities. For loans, securities and liabilities with contractual maturities, the table presents principal cash flows and related weighted-average interest rates by contractual maturities as well as the historical experience of Horizon related to the impact of interest rate fluctuations on the prepayment of residential loans and mortgage-backed securities. From a risk management perspective, Horizon believes that repricing dates are more relevant than contractual maturity dates when analyzing the value of financial instruments. For deposits with no contractual maturity dates, the table presents principal cash flows and weighted average rate, as applicable, based upon Horizon's experience and management's judgment concerning the most likely withdrawal behaviors.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations

(Table dollars in thousands except per share data)

	2018	2019	2020	2021	2022	2023 & Beyond	Total	Fair Value December 31 2017
<b>Rate-sensitive assets</b>								
Fixed interest rate loans	\$ 610,499	\$ 297,692	\$ 183,718	\$ 107,903	\$ 53,235	\$ 71,918	\$ 1,324,965	\$ 1,221,263
Average interest rate	4.55%	4.53%	4.51%	4.51%	4.59%	4.63%	4.55%	
Variable interest rate loans	950,032	123,165	97,866	83,942	76,662	178,457	1,510,124	1,522,286
Average interest rate	4.25%	4.11%	4.27%	4.16%	4.42%	3.67%	4.17%	
Total loans	1,560,531	420,857	281,584	191,845	129,897	250,375	2,835,089	2,743,549
Average interest rate	4.37%	4.41%	4.43%	4.35%	4.49%	3.94%	4.35%	
Securities, including FHLB stock	135,766	83,908	71,389	60,484	58,347	318,324	728,218	728,855
Average interest rate	2.27%	2.55%	2.73%	3.00%	3.16%	3.71%	3.11%	
Other interest-bearing assets	18,961	—	—	—	—	—	18,961	18,961
Average interest rate	2.15%	0.00%	0.00%	0.00%	0.00%	0.00%	2.15%	
Total earnings assets	\$ 1,715,258	\$ 504,765	\$ 352,973	\$ 252,329	\$ 188,244	\$ 568,699	\$ 3,582,268	\$ 3,491,365
Average interest rate	4.18%	4.10%	4.08%	4.03%	4.10%	3.81%	4.08%	
<b>Rate-sensitive liabilities</b>								
Noninterest-bearing deposits	\$ 64,576	\$ 57,645	\$ 51,460	\$ 45,938	\$ 41,009	\$ 341,177	\$ 601,805	\$ 601,805
NOW accounts	49,916	45,059	40,675	36,717	33,145	307,498	513,010	480,615

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Average interest rate	0.14%	0.14%	0.14%	0.14%	0.14%	0.14%	0.14%	0.14%
Savings and money market accounts	122,618	110,044	98,764	88,643	79,563	699,604	1,199,236	1,118,315
Average interest rate	0.28%	0.28%	0.28%	0.28%	0.27%	0.27%	0.27%	0.27%
Certificates of deposit	277,909	164,040	63,819	19,443	18,638	23,103	566,952	559,181
Average interest rate	0.93%	1.30%	1.40%	1.54%	1.57%	1.68%	1.16%	1.16%
Total deposits	515,019	376,788	254,718	190,741	172,355	1,371,382	2,881,003	2,759,916
Average interest rate	0.58%	0.66%	0.48%	0.31%	0.32%	0.20%	0.37%	0.37%
Fixed interest rate borrowings	360,497	60,854	36,353	9,304	13,529	10,024	490,561	492,504
Average interest rate	1.21%	1.60%	1.96%	2.40%	3.89%	2.22%	1.43%	1.43%
Variable interest rate borrowings	111,249	—	—	—	—	—	111,249	109,683
Average interest rate	2.53%	0.00%	0.00%	0.00%	0.00%	0.00%	2.53%	2.53%
Total funds	\$ 986,765	\$ 437,642	\$ 291,071	\$ 200,045	\$ 185,884	\$ 1,381,406	\$ 3,482,813	\$ 3,362,103
Average interest rate	1.03%	0.79%	0.66%	0.41%	0.58%	0.21%	0.59%	0.59%

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The information required under this item is incorporated by reference to the information appearing in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in Item 7.

**Table of Contents**

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Horizon Bancorp and Subsidiaries

Consolidated Financial Statements

Table of Contents

	<b>Page</b>
Consolidated Financial Statements	
<u>Balance Sheets</u>	64
<u>Statements of Income</u>	65
<u>Statements of Comprehensive Income</u>	66
<u>Statements of Stockholders' Equity</u>	67
<u>Statements of Cash Flows</u>	68
<u>Notes to Financial Statements</u>	131
<u>Reports of Independent Registered Public Accounting Firm</u>	132
Other Information	
<u>Management's Report on Financial Statements</u>	136
<u>Summary of Selected Financial Data</u>	137
<u>Horizon's Common Stock and Related Stockholders' Matters</u>	138

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Consolidated Balance Sheets

(Dollar Amounts in Thousands)

	December 31 2017	December 31 2016
<b>Assets</b>		
Cash and due from banks	\$ 76,441	\$ 70,832
Investment securities, available for sale	509,665	439,831
Investment securities, held to maturity (fair value of \$201,085 and \$194,086)	200,448	193,194
Loans held for sale	3,094	8,087
Loans, net of allowance for loan losses of \$16,394 and \$14,837	2,815,601	2,121,149
Premises and equipment, net	75,529	66,357
Federal Reserve and Federal Home Loan Bank stock	18,105	23,932
Goodwill	119,880	76,941
Other intangible assets	12,402	9,366
Interest receivable	16,244	12,713
Cash value of life insurance	75,931	74,134
Other assets	40,963	44,620
<b>Total assets</b>	<b>\$ 3,964,303</b>	<b>\$ 3,141,156</b>
<b>Liabilities</b>		
<b>Deposits</b>		
Non-interest bearing	\$ 601,805	\$ 496,248
Interest bearing	2,279,198	1,974,962
<b>Total deposits</b>	<b>2,881,003</b>	<b>2,471,210</b>
Borrowings	564,157	267,489
Subordinated debentures	37,653	37,456
Interest payable	886	472
Other liabilities	23,526	23,674
<b>Total liabilities</b>	<b>3,507,225</b>	<b>2,800,301</b>
<b>Commitments and contingent liabilities</b>		
<b>Stockholders' Equity</b>		
Preferred stock, Authorized, 1,000,000 shares Issued 0 and 0 shares	—	—
Common stock, no par value Authorized 66,000,000 shares <sup>(1)</sup> Issued, 25,549,069 and 22,192,530 shares <sup>(1)</sup> Outstanding, 25,529,819 and 22,171,596 shares <sup>(1)</sup>	—	—
Additional paid-in capital	275,059	182,326
Retained earnings	185,570	164,173

Accumulated other comprehensive loss	<b>(3,551)</b>	(5,644)
Total stockholders' equity	<b>457,078</b>	340,855
Total liabilities and stockholders' equity	<b>\$ 3,964,303</b>	\$ 3,141,156

<sup>(1)</sup> Adjusted for 3:2 stock split on November 14, 2016  
 See notes to consolidated financial statements



**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Consolidated Statements of Income

(Dollar Amounts in Thousands, Except Per Share Data)

	<b>Years Ended December 31</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b>Interest Income</b>			
Loans receivable	<b>\$ 112,329</b>	\$ 91,569	\$ 75,373
<b>Investment securities</b>			
Taxable	<b>9,086</b>	10,039	8,721
Tax exempt	<b>7,068</b>	4,921	4,494
<b>Total interest income</b>	<b>128,483</b>	106,529	88,588
<b>Interest Expense</b>			
Deposits	<b>7,901</b>	6,616	5,559
Borrowed funds	<b>6,178</b>	11,807	6,286
Subordinated debentures	<b>2,304</b>	2,114	2,009
<b>Total interest expense</b>	<b>16,383</b>	20,537	13,854
<b>Net Interest Income</b>	<b>112,100</b>	85,992	74,734
Provision for loan losses	<b>2,470</b>	1,842	3,162
<b>Net Interest Income after Provision for Loan Losses</b>	<b>109,630</b>	84,150	71,572
<b>Non-interest Income</b>			
Service charges on deposit accounts	<b>6,383</b>	5,762	4,807
Wire transfer fees	<b>658</b>	806	633
Interchange fees	<b>5,104</b>	4,165	3,623
Fiduciary activities	<b>7,894</b>	6,621	5,637
Gain on sale of investment securities (includes \$38, \$1,836 and \$189 for the years ended December 31, 2017, 2016 and 2015 related to accumulated other comprehensive earnings reclassifications)	<b>38</b>	1,836	189
Gain on sale of mortgage loans	<b>7,906</b>	11,675	10,055
Mortgage servicing income net of impairment	<b>1,583</b>	1,908	993
Increase in cash value of bank owned life insurance	<b>1,797</b>	1,643	1,249
Death benefit on bank owned life insurance	<b>—</b>	—	145
Other income	<b>1,773</b>	1,039	1,103
<b>Total non-interest income</b>	<b>33,136</b>	35,455	28,434

<b>Non-interest Expense</b>			
Salaries and employee benefits	<b>51,375</b>	44,013	37,712
Net occupancy expenses	<b>9,535</b>	8,322	6,400
Data processing	<b>5,914</b>	5,367	4,251
Professional fees	<b>2,490</b>	2,752	2,070
Outside services and consultants	<b>7,018</b>	7,863	5,735
Loan expense	<b>4,970</b>	5,582	5,379
FDIC insurance expense	<b>1,046</b>	1,559	1,499
Other losses	<b>368</b>	684	432
Other expense	<b>12,097</b>	10,750	8,747
<b>Total non-interest expense</b>	<b>94,813</b>	86,892	72,225
<b>Income Before Income Tax</b>	<b>47,953</b>	32,713	27,781
Income tax expense (includes \$13, \$643 and \$66 for the years ended December 31, 2017, 2016 and 2015 related to income tax expense from reclassification items)	<b>14,836</b>	8,801	7,232
<b>Net Income</b>	<b>33,117</b>	23,912	20,549
Preferred stock dividend	—	(42)	(125)
<b>Net Income Available to Common Shareholders</b>	<b>\$ 33,117</b>	\$ 23,870	\$ 20,424
<b>Basic Earnings Per Share<sup>(1)</sup></b>	<b>\$ 1.44</b>	\$ 1.19	\$ 1.30
<b>Diluted Earnings Per Share<sup>(1)</sup></b>	<b>1.43</b>	1.19	1.26

<sup>(1)</sup> Adjusted for 3:2 stock split on November 14, 2016  
See notes to consolidated financial statements

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Consolidated Statements of Comprehensive Income

(Dollar Amounts in Thousands)

	<b>Years Ended December 31</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
Net Income	<b>\$ 33,117</b>	\$ 23,912	\$ 20,549
Other Comprehensive Income (Loss)			
Change in fair value of derivative instruments:			
Change in fair value of derivative instruments for the period	<b>1,404</b>	9	195
Income tax effect	<b>(491)</b>	(3)	(68)
Changes from derivative instruments	<b>913</b>	6	127
Change in securities:			
Unrealized appreciation (depreciation) for the period on AFS securities	<b>2,110</b>	(5,091)	(2,910)
Amortization from transfer of securities from available for sale to held to maturity securities	<b>(256)</b>	(653)	(549)
Reclassification adjustment for securities (gains) losses realized in income	<b>(38)</b>	(1,836)	(189)
Income tax effect	<b>(636)</b>	2,653	1,277
Unrealized gains (losses) on securities	<b>1,180</b>	(4,927)	(2,371)
Other Comprehensive Income (Loss), Net of Tax	<b>2,093</b>	(4,921)	(2,244)
Comprehensive Income	<b>\$ 35,210</b>	\$ 18,991	\$ 18,305

See notes to consolidated financial statements

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Consolidated Statements of Stockholders' Equity

(Dollar Amounts in Thousands, Except Per Share Data)

	Preferred Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
Balances, January 1, 2015	\$ 12,500	\$ 45,916	\$ 134,477	\$ 1,521	\$ 194,414
Net income			20,549		20,549
Other comprehensive loss, net of tax				(2,244)	(2,244)
Amortization of unearned compensation		355			355
Stock issued stock plans		554			554
Exercise of stock warrants		3,751			3,751
Stock option expense		288			288
Stock issued from acquisition		55,506			55,506
Cash dividends on preferred stock (1.00%)			(125)		(125)
Cash dividends on common stock (\$0.39 per share)			(6,216)		(6,216)
Balances, December 31, 2015	\$ 12,500	\$ 106,370	\$ 148,685	\$ (723)	\$ 266,832
Net income			23,912		23,912
Other comprehensive income, net of tax				(4,921)	(4,921)
Redemption of preferred stock	(12,500)				(12,500)
Amortization of unearned compensation		284			284
Stock option expense		324			324
Stock issued stock plans		572			572
Stock issued in Kosciusko acquisition		14,470			14,470
Stock issued in LaPorte acquisition		60,306			60,306
Cash dividends on preferred stock (1.00%)			(42)		(42)
Cash dividends on common stock (\$0.41 per share)			(8,382)		(8,382)
Balances, December 31, 2016	\$ —	\$ 182,326	\$ 164,173	\$ (5,644)	\$ 340,855
Net income			33,117		33,117
Other comprehensive income, net of tax				2,093	2,093
Amortization of unearned compensation		135			135
Exercise of stock options		1,604			1,604
Stock option expense		325			325
Stock issued in Lafayette acquisition		28,558			28,558
Stock issued in Wolverine acquisition		62,111			62,111
			(11,720)		(11,720)

Cash dividends on common stock (\$0.50 per share)

Balances, December 31, 2017	\$	—	\$ 275,059	\$ 185,570	\$	(3,551)	\$ 457,078
-----------------------------	----	---	------------	------------	----	---------	------------

See notes to consolidated financial statements

67

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

(Dollar Amounts in Thousands)

	<b>Twelve Months Ended December 31</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b>Operating Activities</b>			
Net income	\$ 33,117	\$ 23,912	\$ 20,549
Items not requiring (providing) cash			
Provision for loan losses	2,470	1,842	3,162
Depreciation and amortization	5,936	5,275	4,152
Share based compensation	325	324	288
Mortgage servicing rights net impairment	80	110	59
Premium amortization on securities, net	6,024	6,162	3,420
Gain on sale of investment securities	(38)	(1,836)	(189)
Gain on sale of mortgage loans	(7,906)	(11,675)	(10,055)
Proceeds from sales of loans	231,410	328,377	310,700
Loans originated for sale	(218,511)	(316,875)	(302,419)
Change in cash value of life insurance	(1,797)	(1,618)	(1,224)
Loss (gain) on sale of other real estate owned	(4)	261	(289)
Net change in			
Interest receivable	(2,591)	(544)	(1,010)
Interest payable	152	(275)	(11)
Other assets	6,173	489	8,569
Other liabilities	(5,776)	(8,381)	(472)
Net cash provided by operating activities	<b>49,064</b>	25,548	35,230
<b>Investing Activities</b>			
Purchases of securities available for sale	(149,376)	(225,555)	(244,195)
Proceeds from sales, maturities, calls, and principal repayments of securities available for sale	85,587	269,587	121,724
Purchases of securities held to maturity	(31,794)	(45,832)	(32,605)
Proceeds from maturities of securities held to maturity	13,376	30,843	7,155
Change in Federal Reserve and FHLB stock	8,922	(5,448)	268
Net change in loans	(251,821)	32,099	(156,340)
Proceeds on the sale of OREO and repossessed assets	4,238	2,572	3,014
Change in premises and equipment, net	(2,689)	(1,383)	(5,622)
Net cash received in acquisition, Peoples	—	—	182,413
Net cash received in acquisition, Kosciusko	—	30,437	—
Net cash received in acquisition, LaPorte	—	116,521	—
Net cash received in acquisition, CNB	—	22,549	—

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Net cash received in acquisition of branch	<b>11,000</b>	—	—
Net cash received in acquisition, Lafayette	<b>20,425</b>	—	—
Gain on remeasurement of equity interest in Lafayette	<b>(530)</b>	—	—
Net cash received in acquisition, Wolverine	<b>12,788</b>	—	—
Net cash provided by (used in) investing activities	<b>(279,874)</b>	226,390	(124,188)
<b>Financing Activities</b>			
Net change in			
Deposits	<b>(13,360)</b>	46,590	46,747
Borrowings	<b>259,895</b>	(255,994)	49,421
Redemption of preferred stock	<b>—</b>	(12,500)	—
Proceeds from issuance of stock	<b>1,604</b>	572	4,305
Dividends paid on common shares	<b>(11,720)</b>	(8,382)	(6,216)
Dividends paid on preferred shares	<b>—</b>	(42)	(125)
Net cash provided by (used in) financing activities	<b>236,419</b>	(229,756)	94,132
Net Change in Cash and Cash Equivalents	<b>5,609</b>	22,182	5,174
Cash and Cash Equivalents, Beginning of Period	<b>70,832</b>	48,650	43,476
Cash and Cash Equivalents, End of Period	<b>\$ 76,441</b>	\$ 70,832	\$ 48,650

Continued

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

(Dollar Amounts in Thousands)

## Additional Supplemental Information

Interest paid	<b>\$ 15,969</b>	\$ 20,572	\$ 13,844
Income taxes paid	<b>10,195</b>	6,916	4,123
Transfer of loans to other real estate owned	<b>2,411</b>	3,679	5,567

The Company purchased all of the capital stock of Wolverine for \$93,773 on October 17, 2017. In conjunction with the acquisition, liabilities were assumed as follows:

Fair value of assets acquired	<b>394,090</b>	—	—
Less: common stock issued	<b>62,111</b>	—	—
Cash paid for the capital stock	<b>31,662</b>	—	—
Liabilities assumed	<b>300,317</b>	—	—

The Company purchased all of the capital stock of Lafayette for \$34,465 on September 1, 2017. In conjunction with the acquisition, liabilities were assumed as follows:

Fair value of assets acquired	<b>186,844</b>	—	—
Less: common stock issued	<b>30,044</b>	—	—
Cash paid for the capital stock	<b>4,421</b>	—	—
Liabilities assumed	<b>152,379</b>	—	—

Acquisition of LaPorte, measurement period adjustments

	<b>704</b>	—	—
--	------------	---	---

The Company purchased all of the capital stock of CNB Bancorp for \$5,311 on November 7, 2016. In conjunction with the acquisition, liabilities were assumed as follows:

Fair value of assets acquired	—	56,219	—
Less: cash paid for the capital stock	—	5,311	—
Liabilities assumed	—	50,908	—

The Company purchased all of the capital stock of LaPorte Bancorp for \$98,634 on July 18, 2016. In conjunction with the acquisition, liabilities were assumed as follows:

Fair value of assets acquired	—	546,770	—
Less: common stock issued	—	60,306	—
Cash paid for the capital stock	—	38,328	—
Liabilities assumed	—	448,136	—

The Company purchased all of the capital stock of Kosciusko for \$22,983 on June 1, 2016. In conjunction with the acquisition, liabilities were assumed as follows:

Fair value of assets acquired	—	155,873	—
Less: common stock issued	—	14,470	—
Cash paid for the capital stock	—	8,513	—
Liabilities assumed	—	132,890	—



The Company purchased all of the capital stock of Peoples for \$78,147 on July 1, 2015. In conjunction with the acquisition, liabilities were assumed as follows:

Fair value of assets acquired	—	—	485,077
Less: common stock issued	—	—	55,506
Cash paid for the capital stock			22,641
Liabilities assumed	—	—	406,930
See notes to consolidated financial statements			

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Note 1 - Nature of Operations and Summary of Significant Accounting Policies

**Nature of Business** — The consolidated financial statements of Horizon Bancorp (“Horizon”) and its wholly owned subsidiaries, Horizon Bank (“Bank”) and Horizon Risk Management, Inc., together referred to as “Horizon” conform to accounting principles generally accepted in the United States of America and reporting practices followed by the banking industry. Horizon Risk Management, Inc. is a captive insurance company incorporated in Nevada and was formed as a wholly owned subsidiary of Horizon.

The Bank is a full-service commercial bank offering a broad range of commercial and retail banking and other services incident to banking along with a trust department that offers corporate and individual trust and agency services and investment management services. The Bank maintains 62 full service offices. The Bank has wholly owned direct and indirect subsidiaries: Horizon Investments, Inc. (“Horizon Investments”), Horizon Properties, Inc. (“Horizon Properties”), Horizon Insurance Services, Inc. (“Horizon Insurance”) and Horizon Grantor Trust. Horizon Investments manages the investment portfolio of the Bank. Horizon Properties manages the real estate investment trust. Horizon Insurance is used by the Company’s Wealth Management to sell certain insurance products. Horizon Grantor Trust holds title to certain company owned life insurance policies. Horizon conducts no business except that incident to its ownership of the subsidiaries.

Horizon formed Horizon Bancorp Capital Trust II in 2004 (“Trust II”) and Horizon Bancorp Capital Trust III in 2006 (“Trust III”) for the purpose of participating in pooled trust preferred securities offerings. The Company assumed additional debentures as the result of the following acquisitions: Alliance Financial Corporation in 2005, which formed Alliance Financial Statutory Trust I (“Alliance Trust”); American Trust & Savings Bank in 2010, which formed Am Tru Statutory Trust I (“Am Tru Trust”); Heartland Bancshares, Inc. in 2013, which formed Heartland (IN) Statutory Trust II (“Heartland Trust”); and LaPorte Bancorp, Inc. in 2016, which acquired City Savings Statutory Trust I (“City Savings Trust”) in 2007. See Note 15 of the Consolidated Financial Statements for further discussion regarding these previously consolidated entities that are now reported separately. The business of Horizon is not seasonal to any material degree.

**Basis of Reporting** — The consolidated financial statements include the accounts of Horizon and subsidiaries. All material inter-company accounts and transactions have been eliminated in consolidation.

**Use of Estimates** — The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, valuation of other real estate owned, goodwill and intangible assets, mortgage servicing rights, other-than-temporary impairments and fair values of financial instruments.

**Fair Value Measurements** — Horizon uses fair value measurements to record fair value adjustments, to certain assets, and liabilities and to determine fair value disclosures. Horizon has adopted Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures for all applicable financial and nonfinancial assets and liabilities. This accounting guidance defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This guidance applies only when other guidance requires or permits assets or liabilities to be measured at fair value; it does not expand the use of fair value in any new circumstances.

As defined in codification, fair value is the price to sell an asset or transfer a liability in an orderly transaction between market participants. It represents an exit price at the measurement date. Market participants are buyers and sellers, who are independent, knowledgeable, and willing and able to transact in the principal (or most advantageous) market for the asset or liability being measured. Current market conditions, including imbalances between supply and demand, are considered in determining fair value. Horizon values its assets and liabilities in the principal market where it sells the particular asset or

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

transfers the liability with the greatest volume and level of activity. In the absence of a principal market, the valuation is based on the most advantageous market for the asset or liability (i.e., the market where the asset could be sold or the liability transferred at a price that maximizes the amount to be received for the asset or minimizes the amount to be paid to transfer the liability).

In measuring the fair value of an asset, Horizon assumes the highest and best use of the asset by a market participant to maximize the value of the asset, and does not consider the intended use of the asset.

When measuring the fair value of a liability, Horizon assumes that the nonperformance risk associated with the liability is the same before and after the transfer. Nonperformance risk is the risk that an obligation will not be satisfied and encompasses not only Horizon's own credit risk (i.e., the risk that Horizon will fail to meet its obligation), but also other risks such as settlement risk. Horizon considers the effect of its own credit risk on the fair value for any period in which fair value is measured.

There are three acceptable valuation techniques that can be used to measure fair value: the market approach, the income approach and the cost approach. Selection of the appropriate technique for valuing a particular asset or liability takes into consideration the exit market, the nature of the asset or liability being valued, and how a market participant would value the same asset or liability. Ultimately, determination of the appropriate valuation method requires significant judgment, and sufficient knowledge and expertise are required to apply the valuation techniques.

Valuation inputs refer to the assumptions market participants would use in pricing a given asset or liability using one of the three valuation techniques. Inputs can be observable or unobservable. Observable inputs are those assumptions which market participants would use in pricing the particular asset or liability. These inputs are based on market data and are obtained from a source independent of Horizon. Unobservable inputs are assumptions based on Horizon's own information or estimate of assumptions used by market participants in pricing the asset or liability. Unobservable inputs are based on the best and most current information available on the measurement date. All inputs, whether observable or unobservable, are ranked in accordance with a prescribed fair value hierarchy which gives the highest ranking to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest ranking to unobservable inputs (Level 3). Fair values for assets or liabilities classified as Level 2 are based on one or a combination of the following factors: (i) quoted prices for similar assets; (ii) observable inputs for the asset or liability, such as interest rates or yield curves; or (iii) inputs derived principally from or corroborated by observable market data. The level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company considers an input to be significant if it drives 10% or more of the total fair value of a particular asset or liability.

Assets and liabilities are considered to be fair valued on a recurring basis if fair value is measured regularly (i.e., daily, weekly, monthly or quarterly). Recurring valuation occurs at a minimum on the measurement date. Assets and liabilities are considered to be fair valued on a nonrecurring basis if the fair value measurement of the instrument does not necessarily result in a change in the amount recorded on the balance sheet. Generally, nonrecurring valuation is the

result of the application of other accounting pronouncements which require assets or liabilities to be assessed for impairment or recorded at the lower of cost or fair value. The fair value of assets or liabilities transferred in or out of Level 3 is measured on the transfer date, with any additional changes in fair value subsequent to the transfer considered to be realized or unrealized gains or losses.

**Investment Securities Available for Sale** — Horizon designates the majority of its investment portfolio as available for sale based on management's plans to use such securities for asset and liability management, liquidity and not to hold such securities as long-term investments. Management repositions the portfolio to take advantage of future expected interest rate trends when Horizon's long-term profitability can be enhanced. Investment securities available for sale and marketable equity securities are carried at estimated fair value and any net unrealized gains/losses (after tax) on these securities are included in accumulated other comprehensive income. Amortization of premiums and accretion of discounts are recorded as interest income from securities. Gains/losses on the disposition of securities available for sale are recognized at the time of the transaction and are determined by the specific identification method.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

**Investment Securities Held to Maturity** — Includes any security for which Horizon has the positive intent and ability to hold until maturity. These securities are carried at amortized cost.

**Loans Held for Sale** — Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or fair value in the aggregate. Net unrealized losses, if any, are recognized through a valuation allowance by charges to noninterest income. Gains and losses on loan sales are recorded in noninterest income, and direct loan origination costs and fees are deferred at origination of the loan and are recognized in noninterest income upon sale of the loan.

**Interest and Fees on Loans** — Interest on commercial, mortgage and installment loans is recognized over the term of the loans based on the principal amount outstanding. When principal or interest is past due 90 days or more, and the loan is not well secured or in the process of collection, or when serious doubt exists as to the collectability of a loan, the accrual of interest is discontinued. Loan origination fees, net of direct loan origination costs, are deferred and recognized over the life of the loan as a yield adjustment. Discounts and premiums on purchased loans are amortized to income using the interest method over the remaining period to contractual maturity, adjusted for anticipated prepayments.

**Concentrations of Credit Risk** — The Bank grants commercial, real estate, and consumer loans to customers located primarily in the Northern and Central regions of Indiana and the Southern, Central and Great Lakes Bay regions of Michigan and provides mortgage warehouse lines to mortgage companies in the United States. Commercial loans make up approximately 57% of the loan portfolio and are secured by both real estate and business assets. These loans are expected to be repaid from cash flows from operations of the businesses. The Bank does not have a concentration in speculative commercial real estate loans. Residential real estate loans make up approximately 21% of the loan portfolio and are secured by residential real estate. Installment loans make up approximately 18% of the loan portfolio and are primarily secured by consumer assets. Mortgage warehouse loans make up approximately 3% of the loan portfolio and are secured by residential real estate.

**Mortgage Warehouse Loans** — Horizon's mortgage warehousing has specific mortgage companies as customers of the Bank. Individual mortgage loans originated by these mortgage companies are funded as a secured borrowing with pledge of collateral under Horizon's agreement with the mortgage company. Each individual mortgage is assigned to Horizon until the loan is sold to the secondary market by the mortgage company. In addition, Horizon takes possession of each original note and forwards such note to the end investor once the mortgage company has sold the loan. At the time a loan is transferred to the secondary market, the mortgage company reacquires the loan under its option within the agreement.

The transaction does not qualify as a sale under ASC 860, Transfers and Servicing and therefore is accounted for as a secured borrowing with pledge of collateral pursuant to the agreement with the mortgage company. When the individual loan is sold to the end investor by the mortgage company, the proceeds from the sale of the loan are received by Horizon and used to pay off the loan balance with Horizon along with any accrued interest and any related fees. The remaining balance from the sale is forwarded to the mortgage company. These individual loans typically are

sold by the mortgage company within 30 days and are seldom held more than 90 days. Interest income is accrued during this period and collected at the time each loan is sold. Fee income for each loan sold is collected when the loan is sold and no costs are deferred due to the term between each loan funding and related payoff, which is typically less than 30 days.

Based on the agreements with each mortgage company, at any time a mortgage company can reacquire from Horizon its outstanding loan balance on an individual mortgage and regain possession of the original note. Horizon also has the option to request that the mortgage company reacquire an individual mortgage. Should this occur, Horizon would return the original note and reassign the assignment of the mortgage to the mortgage company. Also, in the event that the end investor would not be able to honor the sales commitment and the mortgage company would not be able to reacquire its loan on an individual mortgage, Horizon would be able to exercise its rights under the agreement.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

**Allowance for Loan Losses** — An allowance for loan losses is maintained to absorb probable incurred losses inherent in the loan portfolio. The allowance is based on ongoing quarterly assessments of the probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for credit losses, which is charged against current period operating results and decreased by the amount of charge offs, net of recoveries. Horizon's methodology for assessing the appropriateness of the allowance consists of several key elements, which include the general allowance, specific allowances for identified problem loans and the qualitative allowance.

The general allowance is calculated by applying loss factors to pools of outstanding loans. Loss factors are based on historical loss experience and may be adjusted for significant factors that, in management's judgment, affect the collectability of the portfolio as of the evaluation date.

Specific allowances are established in cases where management has identified conditions or circumstances related to a credit that management believes indicate the probability that a loss will be incurred in excess of the amount determined by the application of the formula allowance.

The qualitative allowance is based upon management's evaluation of various conditions, the effects of which are not directly measured in the determination of the general and specific allowances. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific credits. The conditions evaluated in connection with the qualitative allowance may include factors such as local, regional and national economic conditions and forecasts, concentrations of credit and changes in the composition of the portfolio.

**Loan Impairment** — When analysis determines a borrower's operating results and financial condition are not adequate to meet debt service requirements, the loan is evaluated for impairment. Often this is associated with a delay or shortfall in payments of 30 days or more. Loans are generally placed on non-accrual status when 90 days or more past due. These loans are also often considered impaired. Impaired loans or portions thereof, are charged-off when deemed uncollectible. This typically occurs when the loan is 90 or more days past due.

Loans are considered impaired if the borrower does not exhibit the ability to pay or the full principal or interest payments are not expected or made in accordance with the original terms of the loan. Impaired loans are measured and carried at the lower of cost or the present value of expected future cash flows discounted at the loan's effective interest rate, at the loan's observable market price or at the fair value of the collateral if the loan is collateral dependent.

Smaller balance homogenous loans are evaluated for impairment in the aggregate. Such loans include residential first mortgage loans secured by one to four family residences, residential construction loans and automobile, home equity and second mortgages. Commercial loans and mortgage loans secured by other properties are evaluated individually for impairment.

**Loans Acquired in Business Combinations** — Loans acquired in business combinations with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be



collected are considered to be credit impaired. Evidence of credit quality deterioration as of purchase dates may include information such as past-due and nonaccrual status, borrower credit scores and recent loans to value percentages. Acquired credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (FASB ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loans. Accordingly, allowances for credit losses related to these loans are not carried over and recorded at the acquisition dates. As a result, related discounts are recognized subsequently through accretion based on the expected cash flows of the acquired loans. For purposes of applying FASB ASC 310-30, loans acquired in business combinations are aggregated into pools of loans with common risk characteristics.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The expected cash flows of the acquired loan pools in excess of the fair values recorded is referred to as the accretable yield and is recognized in interest income over the remaining estimated lives of the loan pools. The Company continues to evaluate the fair value of the loans including cash flows expected to be collected. Increases in the Company's cash flow expectation are recognized as increases to the accretable yield while decreases are recognized as impairments through the allowance for loan losses.

Performing loans acquired (FASB ASC 310-20) with credit impairment subsequent to the acquisition date are evaluated individually and charged down to the fair value of the underlying collateral in the period the uncollectible loss is reasonably determined.

**Premises and Equipment** — Buildings and major improvements are capitalized and depreciated using primarily the straight-line method with useful lives ranging from 3 to 40 years. Furniture and equipment are capitalized and depreciated using primarily the straight-line method with useful lives ranging from 2 to 20 years. Maintenance and repairs are expensed as incurred while major additions and improvements are capitalized. Gains and losses on disposition are included in current operations.

**Federal Reserve and Federal Home Loan Bank of Indianapolis (FHLBI) Stock** — The stock is a required investment for institutions that are members of the Federal Reserve Bank ("FRB") and Federal Home Loan Bank ("FHLB") systems. The required investment in the common stock is based on a predetermined formula.

**Mortgage Servicing Rights** — Mortgage servicing assets are recognized separately when rights are acquired through purchase or through sale of financial assets. Under the servicing assets and liabilities accounting guidance (ASC 860-50), servicing rights resulting from the sale or securitization of loans originated by the Company are initially measured at fair value at the date of transfer. Amortized mortgage servicing rights include commercial mortgage servicing rights. Under the amortization method, servicing rights are amortized in proportion to and over the period of estimated net servicing income. The amortized assets are assessed for impairment or increased obligation based on fair value at each reporting date.

Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. These variables change from quarter to quarter as market conditions and projected interest rates change, and may have an adverse impact on the value of the mortgage servicing right and may result in a reduction to noninterest income.

Each class of separately recognized servicing assets subsequently measured using the amortization method are evaluated and measured for impairment. Impairment is determined by stratifying rights into tranches based on predominant characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual tranche, to the extent that fair value is less than the carrying amount of the

servicing assets for that tranche. The valuation allowance is adjusted to reflect changes in the measurement of impairment after the initial measurement of impairment. Changes in valuation allowances are reported with mortgage servicing income net of impairment on the income statement. Fair value in excess of the carrying amount of servicing assets for that stratum is not recognized.

Servicing fee income is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal or a fixed amount per loan and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income.

**Intangible Assets** — Goodwill is tested annually for impairment. At December 31, 2017, Horizon had core deposit intangibles of \$12.4 million subject to amortization and \$119.9 million of goodwill, which is not subject to amortization. Goodwill arising from business combinations represents the value attributable to unidentifiable intangible assets in the

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

business acquired. Horizon's goodwill relates to the value inherent in the banking industry and that value is dependent upon the ability of Horizon to provide quality, cost effective banking services in a competitive marketplace. The goodwill value is supported by revenue that is in part driven by the volume of business transacted. If the implied fair value of goodwill is lower than its carrying amount, goodwill impairment is indicated and goodwill is written down to its implied fair value. Goodwill totaled \$119.9 million at December 31, 2017 and \$76.9 million at December 31, 2016. A large majority of the goodwill relates to the acquisitions of Heartland, Summit, Peoples, Kosciusko, LaPorte, Lafayette and Wolverine.

**Bank Owned Life Insurance (BOLI)** – BOLI has been purchased on certain employees and directors of the Company. The Company records the life insurance at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or amounts due that are probable at settlement.

**Income Taxes** —The Company accounts for income taxes in accordance with income tax accounting guidance (ASC 740, *Income Taxes*). The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur. Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

Uncertain tax positions are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances and information available at the reporting date and is subject to management's judgment.

The Company recognizes interest and penalties on income taxes as a component of income tax expense.

The Company files consolidated income tax returns with its subsidiaries.

**Trust Assets and Income** — Property, other than cash deposits, held in a fiduciary or agency capacity is not included in the consolidated balance sheets since such property is not owned by Horizon.

**Transfer of Financial Assets** —The transfer of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company and put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

**Earnings per Common Share** — Basic earnings per share is computed by dividing net income available to common shareholders (net income less dividend requirements for preferred stock and accretion of preferred stock discount) by the weighted-average number of common shares outstanding. Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. The following table shows computation of basic and diluted earnings per share.

	Years Ended December 31		
	2017	2016	2015
<b>Basic earnings per share</b>			
Net income	\$ 33,117	\$ 23,912	\$ 20,549
Less: Preferred stock dividends	—	42	125
Net income available to common shareholders	\$ 33,117	\$ 23,870	\$ 20,424
Weighted average common shares outstanding <sup>(1)</sup>	23,035,824	19,987,728	15,765,444
Basic earnings per share	\$ 1.44	\$ 1.19	\$ 1.30
<b>Diluted earnings per share</b>			
Net income available to common shareholders	\$ 33,117	\$ 23,870	\$ 20,424
Weighted average common shares outstanding <sup>(1)</sup>	23,035,824	19,987,728	15,765,444
Effect of dilutive securities:			
Warrants	—	—	330,474
Restricted stock	31,321	26,553	48,015
Stock options	106,481	68,129	53,379
Weighted average shares outstanding	23,173,626	20,082,410	16,197,312
Diluted earnings per share	\$ 1.43	\$ 1.19	\$ 1.26

<sup>(1)</sup> Adjusted for 3:2 stock split on November 14, 2016

At December 31, 2017 and 2016, there were zero shares and at December 31, 2015 there were 3,750 shares that were not included in the computation of diluted earnings per share because they were non-dilutive.

**Dividend Restrictions** — Horizon's principal source of funds for dividend payments is dividends received from the Bank. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. Under these regulations, the amount of dividends that may be paid in any calendar year is limited to the current year's net profits combined with the retained net profits of the preceding two years, subject to the capital requirements described in Note 21. At December 31, 2017, the Bank could, without prior approval, declare dividends

of approximately \$8.5 million to Horizon. Additionally, the Federal Reserve Board limits the amount of dividends that may be paid by Horizon to its stockholders under its capital adequacy guidelines.

**Consolidated Statements of Cash Flows** — For purposes of reporting cash flows, cash and cash equivalents are defined to include cash and due from banks, money market investments and federal funds sold with maturities of one day or less. Horizon reports net cash flows for customer loan transactions, deposit transactions, short-term investments and borrowings.

**Comprehensive Income** — Comprehensive income consists of net income and other comprehensive income (loss), net of applicable income taxes. Other comprehensive income (loss) includes unrealized appreciation (depreciation) on available-for-sale securities, unrealized and realized gains and losses in derivative financial instruments and amortization of available-for-sale securities transferred to held-to-maturity.

**Share-Based Compensation** — At December 31, 2017, Horizon had share-based compensation plans, which are described more fully in Note 22. All share-based payments are to be recognized as expense, based upon their fair values, in the financial statements over the vesting period of the awards. Horizon has recorded approximately \$1.7 million, \$608,000, and \$643,000 for 2017, 2016 and 2015, in compensation expense relating to vesting of stock options less estimated forfeitures for the 12-month periods ended December 31, 2017, 2016 and 2015.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

**Reclassifications** — Certain reclassifications have been made to the 2016 and 2015 consolidated financial statements to be comparable to 2017. These reclassifications had no effect on net income.

Recent Accounting Pronouncements

**Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2018-02, *Income Statement – Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income***

The FASB has issued ASU No. 2018-02, *Income Statement – Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*. The amendments in this ASU allow a reclassification from accumulated other comprehensive income (AOCI) to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Act. Consequently, the amendments eliminate the stranded tax effects resulting from the Tax Cuts and Jobs Act and will improve the usefulness of information reported to financial statement users. The amendments in this ASU also require certain disclosures about stranded tax effects. The amendments in this ASU are effective for all entities for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early adoption of the amendments in this ASU is permitted, including adoption in any interim period, (1) for public business entities for reporting periods for which financial statements have not yet been issued and (2) for all other entities for reporting periods for which financial statements have not yet been made available for issuance. The amendments in this ASU should be applied either in the period of adoption or retrospectively to each period (or periods) in which the effect of the change in the U.S. federal corporate income tax rate in the Tax Cuts and Jobs Act is recognized. At December 31, 2017, the Company had approximately \$766,000 stranded tax effects included in AOCI.

**FASB ASU No. 2017-12, *Derivatives and Hedging (Topic 815), Targeted Improvements to Accounting for Hedging Activities***

The FASB has issued ASU No. 2017-12, *Derivatives and Hedging (Topic 815), Targeted Improvements to Accounting for Hedging Activities*. The new guidance improves the financial reporting of hedging relationships to better portray the economic results of an entity's risk management activities in its financial statements. The amendments in this ASU also make certain targeted improvements to simplify the application of the hedge accounting guidance in current GAAP. For public entities, the new guidance will be effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2019, and interim periods beginning after December 15, 2020. Early application is permitted in any interim period after issuance of the ASU. All transition requirements and elections should be applied to hedging relationships existing (that is, hedging relationships in which the hedging instrument has not expired, been sold, terminated, or exercised or the entity has not removed the designation of the hedging relationship) on the date of adoption. The effect of adoption should be reflected as of the beginning of the fiscal year of adoption (that is, the initial application date). We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.



**FASB ASU No. 2017-08, *Receivables – Nonrefundable Fees and Other Costs (Subtopic 310-20), Premium Amortization on Purchased Callable Debt Securities***

The FASB has issued ASU No. 2017-08, *Receivables – Nonrefundable Fees and Other Costs (Subtopic 310-20), Premium Amortization on Purchased Callable Debt Securities*. These amendments shorten the amortization period for certain callable debt securities held at a premium. Specifically, the amendments require the premium to be amortized to the earliest call date. The amendments do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity. The guidance is effective for public business entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is permitted, including adoption in an interim period. If an entity early adopts in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The amendments should be applied on a modified retrospective basis, with a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The amendments in this update were adopted on January 1, 2017 and did not have a material impact on the consolidated financial statements.

**FASB ASU No. 2017-04, *Intangibles – Goodwill and Other (Topic 350), Simplifying the Test for Goodwill Impairment***

The FASB has issued ASU No. 2017-04, *Intangibles – Goodwill and Other (Topic 350), Simplifying the Test for Goodwill Impairment*. The new guidance is intended to simplify the subsequent measurement of goodwill by eliminating Step 2 from the goodwill impairment test. The annual, or interim, goodwill impairment test is performed by comparing the fair value of a reporting unit with its carrying amount. An impairment charge should be recognized for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. In addition, the income tax effects of tax deductible goodwill on the carrying amount of the reporting unit should be considered when measuring the goodwill impairment loss, if applicable. The amendments also eliminate the requirements for any reporting unit with a zero or negative carrying amount to perform Step 2 of the goodwill impairment test. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if the qualitative impairment test is necessary. The amendments should be applied on a prospective basis. The nature of and reason for the change in accounting principle should be disclosed upon transition. The amendments in this

---

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

update should be adopted for annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019. Early adoption is permitted on testing dates after January 1, 2017. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

**FASB ASU No. 2017-01, *Business Combinations (Topic 805), Clarifying the Definition of a Business***

The FASB has issued ASU No. 2017-01, *Business Combinations (Topic 805), Clarifying the Definition of a Business*. The amendments in this update provide a more robust framework to use in determining when a set of assets and activities is a business. Because the current definition of a business is interpreted broadly and can be difficult to apply, stakeholders indicated that analyzing transactions is inefficient and costly and that the definition does not permit the use of reasonable judgment. The amendments provide more consistency in applying the guidance, reduce the costs of application, and make the definition of a business more operable. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. The amendments in this update became effective on January 1, 2017 and did not have a material impact on the consolidated financial statements.

**FASB ASU No. 2016-13, *Financial Instruments – Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments***

The FASB has issued ASU No. 2016-13, *Financial Instrument – Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments*. The main objective of this amendment is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. The amendment requires the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to enhance their credit loss estimates. The amendment requires enhanced disclosures to help investors and other financial statement users better understand significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an organization's portfolio. In addition, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2019. Early adoption will be permitted beginning after December 15, 2018. We have formed a cross functional committee that is assessing our data and system needs and are evaluating the impact of adopting the new guidance. We expect to recognize a one-time cumulative effect adjustment to the allowance for loan losses as of the beginning of the first reporting period in which the new standard is effective, but cannot yet determine the magnitude of any such one-time adjustment or the overall impact of the new guidance on the consolidated financial statements.

**FASB ASU No. 2016-09, *Compensation – Stock Compensation (Topic 718), Improvements to Employee Share-Based Payment Accounting***

The FASB has issued ASU No. 2016-09, *Compensation – Stock Compensation (Topic 718), Improvements to Employee Share-Based Payment Accounting*. The amendments are intended to improve the accounting for employee share-based payments and affects all organizations that issue share-based payment awards to their employees. Several aspects of the accounting for share-based payment award transactions are simplified, including the income tax consequences, the classification of awards as either equity or liabilities and the classification on the statement of cash flows. The amendments in this update became effective on January 1, 2017 and resulted in a tax benefit of \$522,000 for the year ended December 31, 2017.

**FASB ASU No. 2016-02, *Leases (Topic 842)***

The FASB has issued ASU No. 2016-02, *Leases (Topic 842)*. Under the new guidance, lessees will be required to recognize the following for all leases, with the exception of short-term leases, at the commencement date: (1) a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and (2) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Under the new guidance, lessor accounting is largely unchanged. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2018. Based on leases outstanding as of December 31, 2017, we do not expect the new standard to have a material impact on our balance sheet or income statement.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

**FASB ASU No. 2016-01, *Financial Instruments – Overall (Subtopic 825-10), Recognition and Measurement of Financial Assets and Financial Liabilities***

The FASB has issued ASU No. 2016-01, *Financial Instruments – Overall (Subtopic 825-10), Recognition and Measurement of Financial Assets and Financial Liabilities*. The new guidance is intended to improve the recognition and measurement of financial instruments. The ASU affects public and private companies, not-for-profit organizations, and employee benefit plans that hold financial assets or owe financial liabilities.

The new guidance makes targeted improvements to existing U.S. GAAP by:

- Requiring equity investments (except those accounted for under the equity method of accounting, or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income;
- Requiring public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes;
- Requiring separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (i.e., securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements;
- Eliminating the requirement to disclose the fair value of financial instruments measured at amortized cost for organizations that are not public business entities;
- Eliminating the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; and
- Requiring a reporting organization to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk (also referred to as “own credit”) when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments.

The new guidance is effective for public companies for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The new guidance permits early adoption of the own credit provision. In

addition, the new guidance permits early adoption of the provision that exempts private companies and not-for-profit organizations from having to disclose fair value information about financial instruments measured at amortized cost. Adoption of the ASU is not expected to have a significant effect on the Company's consolidated financial statements.

**FASB ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)***

The FASB has issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The guidance in this update affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards (for example, insurance contracts or lease contracts). The core principle of the guidance is that any entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance provides steps to follow to achieve the core

---

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

principle. An entity should disclose sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. The new standard, and the amendments detailed below, will not result in a material change from our current accounting for revenue, as recognition of interest income and the larger sources of non-interest income from Horizon's current financial instruments are not impacted by the guidance. Additional disclosures regarding the composition of Horizon's revenue sources will be required.

In May 2016, the FASB issued ASU No. 2016-12, *Revenue from Contracts with Customers (Topic 606), Narrow-Scope Improvements and Practical Expedients*. The amendments do not change the core revenue recognition principle in Topic 606. The amendments provide clarifying guidance in certain narrow areas and some practical expedients.

In December 2016, the FASB issued ASU No. 2016-20, *Revenue from Contracts with Customers (Topic 606), Technical Corrections and Improvements*. The FASB board decided to issue a separate update for technical corrections and improvements to Topic 606 and other Topics amended by ASU No. 2014-09 to increase awareness of the proposals and to expedite improvements to ASU No. 2014-09. The amendment affects narrow aspects of the guidance issued in ASU No. 2014-09.

## Note 2 – Acquisitions

## Wolverine Bancorp, Inc.

On October 17, 2017, Horizon completed the acquisition of Wolverine Bancorp, Inc., a Maryland corporation (“Wolverine”) and Horizon Bank's acquisition of Wolverine Bank, a federally chartered savings bank and wholly-owned subsidiary of Wolverine, through mergers effective October 17, 2017. Under the terms of the Merger Agreement, shareholders of Wolverine received 1.0152 shares of Horizon common stock and \$14.00 in cash for each outstanding share of Wolverine common stock. Wolverine shares outstanding at the closing to be exchanged were 2,129,331, and the shares of Horizon common stock issued to Wolverine shareholders totaled 2,160,697. Based upon the October 16, 2017 closing price of \$29.06 per share of Horizon common stock immediately prior to the effectiveness of the merger, less the consideration used to pay off Wolverine Bancorp's ESOP loan receivable, the transaction has an implied valuation of approximately \$93.8 million. The Company incurred approximately \$1.9 million in costs related to the acquisition as of December 31, 2017. These expenses are classified in the non-interest section of the income statement and are primarily located in the salaries and employee benefits, professional services and other expense line items. As a result of the acquisition, the Company will have an opportunity to increase its deposit base and reduce transaction costs. The Company also expects to reduce costs through economies of scale.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Under the acquisition method of accounting, the total purchase price is allocated to net tangible and intangible assets based on their current estimated fair values on the date of the acquisition. Based on preliminary valuations of the fair value of tangible and intangible assets acquired and liabilities assumed, which are based on estimates and assumptions that are subject to change, the final purchase price for the Wolverine acquisition is allocated as follows:

<b>ASSETS</b>	
Cash and due from banks	\$ 44,450
Investment securities, available for sale	—
Commercial	276,167
Residential mortgage	30,603
Consumer	3,897
<b>Total loans</b>	<b>310,667</b>
Premises and equipment, net	2,941
FHLB stock	2,700
Goodwill	26,827
Core deposit intangible	2,024
Interest receivable	584
Other assets	3,897
<b>Total assets purchased</b>	<b>\$ 394,090</b>
Common shares issued	\$ 62,111
Cash paid	31,662
<b>Total estimated purchase price</b>	<b>\$ 93,773</b>
<b>LIABILITIES</b>	
Deposits	
Non-interest bearing	\$ 25,221
NOW accounts	8,026
Savings and money market	129,044
Certificates of deposits	94,688
<b>Total deposits</b>	<b>256,979</b>

Borrowings	36,970
Interest payable	214
Other liabilities	6,154
Total liabilities assumed	\$ 300,317

Of the total purchase price of \$93.8 million, \$2.0 million has been allocated to core deposit intangible. Additionally, \$26.8 million has been allocated to goodwill and none of the purchase price is deductible. The core deposit intangible will be amortized over 10 years on a straight line basis.

The Company acquired various loans in the acquisition that had evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and non-accrual status, borrower credit scores and recent loan-to-value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date. Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current assumptions, such as default rates, severity and prepayment speeds.

Loans with specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.



**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The following table details the acquired loans that are accounted for in accordance with ASC 310-30 as of October 17, 2017.

Contractually required principal and interest at acquisition	\$ 21,912
Contractual cash flows not expected to be collected (nonaccretable differences)	1,832
Expected cash flows at acquisition	20,080
Interest component of expected cash flows (accretable discount)	2,267
Fair value of acquired loans accounted for under ASC 310-30	\$ 17,813

Final estimates of certain loans, those for which specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.

**Lafayette Community Bancorp**

On September 1, 2017, Horizon completed the acquisition of Lafayette Community Bancorp, an Indiana corporation (“Lafayette”) and Horizon Bank’s acquisition of Lafayette Community Bank, a state-chartered bank and wholly-owned subsidiary of Lafayette, through mergers effective September 1, 2017. Under the terms of the Merger Agreement, shareholders of Lafayette received 0.5878 shares of Horizon common stock and \$1.73 in cash for each outstanding share of Lafayette common stock. Lafayette shareholders owning fewer than 100 shares of common stock received \$17.25 in cash for each common share. Lafayette shares outstanding at the closing to be exchanged were 1,856,679, and the shares of Horizon common stock issued to Lafayette shareholders totaled 1,091,259. Based upon the August 31, 2017 closing price of \$26.17 per share of Horizon common stock immediately prior to the effectiveness of the merger, the transaction has an implied valuation of approximately \$34.5 million. The Company has had approximately \$1.7 million in costs related to the acquisition as of December 31, 2017. These expenses are classified in the non-interest expense section of the income statement and are primarily located in the salaries and employee benefits, professional services and other expense line items. As a result of the acquisition, the Company will have an opportunity to increase its deposit base and reduce transaction costs. The Company also expects to reduce cost through economies of scale.

Horizon held 5% ownership in Lafayette immediately preceding the merger date. In accordance with ASC 805-10 – Business Combinations, Horizon was required to remeasure the equity interest in Lafayette’s common stock and recognize the resulting gain or loss, if any, in earnings. Since Lafayette was traded in the OTC market, the remeasurement was based on the closing price of Lafayette’s common stock immediately prior to the acquisition announcement and immediately prior to Horizon taking control of Lafayette. This remeasurement resulted in a gain of \$530,000.



**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Under the acquisition method of accounting, the total purchase price is allocated to net tangible and intangible assets based on their current estimated fair values on the date of the acquisition. Based on preliminary valuations of the fair value of tangible and intangible assets acquired and liabilities assumed, which are based on assumptions that are subject to change, the purchase price for the Lafayette acquisition is detailed in the following table.

<b>ASSETS</b>	
Cash and due from banks	\$ 24,846
Investment securities, available for sale	6
Commercial	116,258
Residential mortgage	12,761
Consumer	5,280
Total loans	134,299
Premises and equipment, net	7,818
FHLB stock	395
Goodwill	15,408
Core deposit intangible	2,085
Interest receivable	338
Other assets	1,649
Total assets purchased	\$ 186,844
Common shares issued	\$ 30,044 <sup>(1)</sup>
Cash paid	4,421
Total estimated purchase price	\$ 34,465
<b>LIABILITIES</b>	
Deposits	
Non-interest bearing	\$ 34,990
NOW accounts	30,174
Savings and money market	53,663
Certificates of deposits	32,520
Total deposits	151,347

Borrowings	—
Interest payable	42
Other liabilities	990
<b>Total liabilities assumed</b>	<b>\$ 152,379</b>

<sup>(1)</sup> This includes \$955,000 of common shares previously held by Horizon.

Of the total estimated purchase price of \$34.5 million, \$2.1 million has been allocated to core deposit intangible. Additionally, \$15.4 million has been allocated to goodwill and none of the purchase price is deductible. The core deposit intangible will be amortized over 10 years on a straight-line basis.

The Company acquired various loans in the acquisition that had evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and non-accrual status, borrower credit scores and recent loan-to-value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date. Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current key assumptions, such as default rates, severity and prepayment speeds.

Loans with specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The following table details an estimate of the acquired loans that are accounted for in accordance with ASC 310-30 as of September 1, 2017.

Contractually required principal and interest at acquisition	\$ 6,128
Contractual cash flows not expected to be collected (nonaccretable differences)	1,326
Expected cash flows at acquisition	4,802
Interest component of expected cash flows (accretable discount)	933
Fair value of acquired loans accounted for under ASC 310-30	\$ 3,869

Final estimates of certain loans, those for which specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.

**Bargersville Branch Purchase**

On February 3, 2017, Horizon completed the purchase and assumption of certain assets and liabilities of a single branch of First Farmers Bank & Trust Company, in Bargersville, Indiana. Net cash of \$11.0 million was received in the transaction, representing the deposit balances assumed at closing, net of amounts paid for loans acquired in the transaction of \$3.4 million and a 3.0% premium on deposits. Customer deposit balances were recorded at \$14.8 million and a core deposit intangible of \$452,000 was recorded in the transaction, which will be amortized over 10 years on a straight line basis. There was no goodwill generated in the transaction.

**CNB Bancorp**

On November 7, 2016, Horizon completed the acquisition of CNB Bancorp, an Indiana corporation headquartered in Attica, Indiana (“CNB”) and the Bank’s acquisition of The Central National Bank and Trust Company (“Central National Bank & Trust”), through mergers effective November 7, 2016. Under terms of the acquisition, shareholders of CNB received merger consideration in the form of cash. The total value of the consideration for the acquisition was \$5.3 million. The Company had approximately \$779,000 in costs related to the acquisition as of December 31, 2016. These expenses are classified in the non-interest expense section of the income statement and primarily located in the salaries and employee benefits, professional services and other expense line items. As a result of the acquisition, the Company was able to increase its deposit base and reduce transaction costs. The Company also expects to reduce costs through economies of scale.



**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Under the purchase method of accounting, the total estimated purchase price is allocated to CNB's net tangible and intangible assets based on their current estimated fair values on the date of the acquisition. Based on management's preliminary valuation of the fair value of tangible and intangible assets acquired and liabilities assumed, which are based on estimates and assumptions that are subject to change, the final purchase price for the CNB acquisition is allocated as follows:

<b>ASSETS</b>	
Cash and due from banks	\$ 27,860
Investment securities, available for sale	16,393
Commercial	2,267
Residential mortgage	6,624
Consumer	1,579
<b>Total loans</b>	<b>10,470</b>
Premises and equipment, net	444
FHLB stock	50
Goodwill	609
Core deposit intangible	190
Interest receivable	154
Other assets	49
<b>Total assets purchased</b>	<b>\$ 56,219</b>
Cash paid	5,311
<b>Total estimated purchase price</b>	<b>\$ 5,311</b>
<b>LIABILITIES</b>	
Deposits	
Non-interest bearing	\$ 24,079
NOW accounts	9,038
Savings and money market	13,829
Certificates of deposits	3,342
<b>Total deposits</b>	<b>50,288</b>





**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Under the acquisition method of accounting, the total purchase price is allocated to net tangible and intangible assets based on their current estimated fair values on the date of the acquisition. Based on preliminary valuations of the fair value of tangible and intangible assets acquired and liabilities assumed, which are based on assumptions that are subject to change, the purchase price for the LaPorte Bancorp acquisition is detailed in the following table.

<b>ASSETS</b>	
Cash and due from banks	\$ 154,849
Investment securities, available for sale	23,779
Commercial	153,750
Residential mortgage	42,603
Consumer	16,801
Mortgage Warehousing	99,752
Total loans	312,906
Premises and equipment, net	6,022
FHLB stock	4,029
Goodwill	20,993
Core deposit intangible	2,514
Interest receivable	844
Cash value of life insurance	15,267
Other assets	8,334
Total assets purchased	\$ 549,537
Common shares issued	\$ 60,306
Cash paid	38,328
Total estimated purchase price	\$ 98,634
<b>LIABILITIES</b>	
Deposits	
Non-interest bearing	\$ 66,733
NOW accounts	99,346
Savings and money market	117,688
Certificates of deposits	87,605

Total deposits	371,372
Borrowings	64,793
Interest payable	178
Subordinated debt	4,504
Other liabilities	10,056
Total liabilities assumed	\$ 450,903

Of the total estimated purchase price of \$98.6 million, \$2.5 million has been allocated to core deposit intangible. Additionally, \$21.0 million has been allocated to goodwill and none of the purchase price is deductible. The core deposit intangible will be amortized over 10 years on a straight line basis.

The Company acquired various loans in the acquisition that had evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and non-accrual status, borrower credit scores and recent loan-to-value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date. Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current key assumptions, such as default rates, severity and prepayment speeds.

Loans with specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The following table details the acquired loans that are accounted for in accordance with ASC 310-30 as of July 18, 2016.

Contractually required principal and interest at acquisition	\$ 12,545
Contractual cash flows not expected to be collected (nonaccretable differences)	4,492
Expected cash flows at acquisition	8,053
Interest component of expected cash flows (accretable discount)	1,258
Fair value of acquired loans accounted for under ASC 310-30	\$ 6,795

Final estimates of certain loans, those for which specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.

Kosciusko Financial, Inc.

On June 1, 2016, Horizon completed the acquisition of Kosciusko Financial, Inc., an Indiana corporation (“Kosciusko”) and the Bank’s acquisition of Farmers State Bank, a state-chartered bank and wholly owned subsidiary of Kosciusko, through mergers effective June 1, 2016. Under the terms of the merger agreement, shareholders of Kosciusko had the option to receive \$81.75 per share in cash or 4.5183 shares of Horizon common stock for each share of Kosciusko’s common stock, subject to allocation provisions to assure that in aggregate, Kosciusko shareholders received total consideration that consisted of 65% stock and 35% cash. Kosciusko shareholders owning fewer than 100 shares of common stock received \$81.75 in cash for each common share. As a result of Kosciusko shareholder stock and cash elections and the related proration provisions of the merger agreement, Horizon issued 873,430 shares of its common stock in the merger. Based upon the June 1, 2016 closing price of \$16.57 per share of Horizon common stock, the transaction has an implied valuation of approximately \$23.0 million. The Company had approximately \$2.0 million in costs related to the acquisition. These expenses are classified in the non-interest expense section of the income statement and primarily located in the salaries and employee benefits, professional services and other expense line items. As a result of the acquisition, the Company was able to increase its deposit base and reduce transaction costs. The Company also expects to reduce costs through economies of scale.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Under the acquisition method of accounting, the total purchase price is allocated to net tangible and intangible assets based on their current estimated fair values on the date of the acquisition. Based on preliminary valuations of the fair value of tangible and intangible assets acquired and liabilities assumed, which are based on assumptions that are subject to change, the purchase price for the Kosciusko acquisition is detailed in the following table.

<b>ASSETS</b>	
Cash and due from banks	\$ 38,950
Investment securities, available for sale	1,191
Commercial	70,006
Residential mortgage	26,244
Consumer	6,319
Total loans	102,569
Premises and equipment, net	1,466
FRB and FHLB stock	582
Goodwill	6,443
Core deposit intangible	526
Interest receivable	636
Cash value of life insurance	2,745
Other assets	765
Total assets purchased	\$ 155,873
Common shares issued	\$ 14,470
Cash paid	8,513
Total estimated purchase price	\$ 22,983
<b>LIABILITIES</b>	
Deposits	
Non-interest bearing	\$ 27,871
NOW accounts	35,213
Savings and money market	26,953
Certificates of deposits	32,771

Total deposits	122,808
Borrowings	9,038
Interest payable	55
Other liabilities	989
Total liabilities assumed	\$ 132,890

Of the total estimated purchase price of \$23.0 million, \$526,000 has been allocated to core deposit intangible. Additionally, \$6.4 million has been allocated to goodwill and none of the purchase price is deductible. The core deposit intangible will be amortized over 10 years on a straight line basis.

The Company acquired various loans in the acquisition that had evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and non-accrual status, borrower credit scores and recent loan-to-value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date. Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current key assumptions, such as default rates, severity and prepayment speeds.

Loans with specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The following table details the acquired loans that are accounted for in accordance with ASC 310-30 as of June 1, 2016.

Contractually required principal and interest at acquisition	\$ 2,682
Contractual cash flows not expected to be collected (nonaccretable differences)	25
Expected cash flows at acquisition	2,657
Interest component of expected cash flows (accretable discount)	634
Fair value of acquired loans accounted for under ASC 310-30	\$ 2,023

Final estimates of certain loans, those for which specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.

**Peoples Bancorp**

On July 1, 2015, Horizon completed the acquisition of Peoples Bancorp, an Indiana corporation (“Peoples”) and the Bank’s acquisition of Peoples Federal Savings Bank of DeKalb County (“Peoples FSB”), through mergers effective July 1, 2015. Under the terms of the acquisition, the exchange ratio was 1.425 shares of Horizon common stock and \$9.75 in cash for each outstanding share of Peoples common stock. Peoples shareholders owning fewer than 100 shares of common stock received \$33.14 in cash for each common share. Peoples shares outstanding at the closing were 2,311,858, and the shares of Horizon common stock issued to Peoples shareholders totaled 3,288,303. Horizon’s stock price was \$16.88 per share at the close of business on July 1, 2015. Based upon these numbers, the total value of the consideration for the acquisition was \$78.1 million. The Company had approximately \$4.9 million in costs related to the acquisition as of December 31, 2015. These expenses are classified in the non-interest expense section of the income statement and primarily located in the salaries and employee benefits, professional services and other expense line items. As a result of the acquisition, the Company experienced, and expects to continue to experience, increases in its deposit base, reductions in transaction costs and reduced costs through economies of scale.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Under the purchase method of accounting, the total estimated purchase price is allocated to Peoples net tangible and intangible assets based on their current estimated fair values on the date of the acquisition. Based on management's preliminary valuation of the fair value of tangible and intangible assets acquired and liabilities assumed, which are based on estimates and assumptions that are subject to change, the final purchase price for the Peoples acquisition is allocated as follows:

<b>ASSETS</b>	
Cash and due from banks	\$ 205,054
Investment securities, available for sale	2,038
Commercial	67,435
Residential mortgage	137,331
Consumer	19,593
Total loans	224,359
Premises and equipment, net	5,524
FRB and FHLB stock	2,743
Goodwill	21,424
Core deposit intangible	4,394
Interest receivable	1,279
Cash value of life insurance	13,898
Other assets	4,364
Total assets purchased	\$ 485,077
Common shares issued	\$ 55,506
Cash paid	22,641
Total estimated purchase price	\$ 78,147
<b>LIABILITIES</b>	
Deposits	
Non-interest bearing	\$ 28,251
NOW accounts	65,771
Savings and money market	125,176
Certificates of deposits	131,889

Total deposits	351,087
Borrowings	48,884
Interest payable	21
Other liabilities	6,938
Total liabilities assumed	\$ 406,930

Of the total purchase price of \$78.1 million, \$4.4 million has been allocated to core deposit intangible. Additionally, \$21.4 million has been allocated to goodwill and none of the purchase price is deductible. The core deposit intangible will be amortized over 10 years on a straight line basis.

The Company acquired the \$228.6 million loan portfolio at a fair value discount of \$4.8 million. The performing portion of the portfolio, \$223.4 million, had an estimated fair value of \$220.0 million. The excess of expected cash flows above the fair value of the performing portion of loans will be accreted to interest income over the remaining lives of the loans in accordance with ASC 310-20.

The Company acquired various loans in the acquisition that had evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

The loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and non-accrual status, borrower credit scores and recent loan-to-value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date. Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current key assumptions, such as default rates, severity and prepayment speeds.



**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Loan with specific credit-related deterioration, since origination, are recorded at fair value, reflecting the present value of the amounts expected to be collected. Income recognition of these loans is based on reasonable expectation about the timing and amount of cash flows to be collected.

The following table details the acquired loans that are accounted for in accordance with ASC 310-30 as of July 1, 2015.

Contractually required principal and interest at acquisition	\$ 5,730
Contractual cash flows not expected to be collected (nonaccretable differences)	715
Expected cash flows at acquisition	5,015
Interest component of expected cash flows (accretable discount)	647
Fair value of acquired loans accounted for under ASC 310-30	\$ 4,368

The results of operations of Wolverine, Lafayette, CNB, LaPorte Bancorp, Kosciusko and Peoples have been included in the Company's consolidated financial statements since the acquisition dates. The following schedule includes pro-forma results for the periods ended December 31, 2017, 2016 and 2015 as if the Wolverine, Lafayette, CNB, LaPorte Bancorp, Kosciusko and Peoples acquisitions had occurred as of the beginning of the comparable prior reporting periods.

	December 31 2017	December 31 2016	December 31 2015
<b>Summary of Operations:</b>			
Net Interest Income	\$ 125,442	\$ 115,860	119,732
Provision for loan losses	(12)	1,082	4,027
Net Interest Income after Provision for Loan Losses	125,454	114,778	115,705
Non-interest Income	33,959	43,330	37,976
Non-interest Expense	109,605	119,522	112,309
Income before Income Taxes	49,808	38,586	41,372
Income Tax Expense	16,204	12,072	10,764
Net Income	33,604	26,514	30,608
Net Income Available to Common Shareholders	\$ 33,604	\$ 26,472	30,483
Basic Earnings Per Share	\$ 1.46	\$ 1.32	\$ 1.93
Diluted Earnings Per Share	\$ 1.45	\$ 1.32	\$ 1.88

The pro-forma information includes adjustments for interest income on loans, amortization of intangibles arising from the transaction, interest expense on deposits acquired, premises expense for the banking centers acquired and the related income tax effects. The pro-forma information for the year ended 2017 includes \$2.6 million, net of tax, of operating revenue from Lafayette and Wolverine since acquisitions and approximately \$2.7 million, net of tax, of non-recurring expenses directly attributable to the Lafayette and Wolverine acquisitions. The pro-forma information for the year ended 2016 includes \$4.3 million, net of tax, of operating revenue from CNB, LaPorte Bancorp and Kosciusko since acquisition and approximately \$4.8 million, net of tax, of non-recurring expenses directly attributable to the acquisitions. The pro-forma information for the year ended 2015 includes \$2.3 million, net of tax, of operating revenue from Peoples since the acquisition and approximately \$3.3 million, net of tax, of non-recurring expenses directly attributable to the Peoples acquisition.

The pro-forma financial information is presented for information purposes only and is not indicative of the results of operations that actually would have been achieved had the acquisition been consummated as of that time, nor is it intended to be a projection of future results.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

## Note 3 – Cash Equivalents

The Company considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2017 and 2016, cash equivalents consisted primarily of money market accounts with brokers and certificates of deposit.

At December 31, 2017, the Company's cash accounts exceeded federally insured limits by approximately \$12.5 million.

## Note 4 – Securities

The fair value of securities is as follows:

<b>December 31, 2017</b>	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
<b>Available for sale</b>				
U.S. Treasury and federal agencies	\$ 19,277	\$ —	\$ (225)	\$ 19,052
State and municipal	148,045	2,189	(670)	149,564
Federal agency collateralized mortgage obligations	132,871	45	(2,551)	130,365
Federal agency mortgage-backed pools	211,487	155	(2,985)	208,657
Private labeled mortgage-backed pools	1,650	—	(8)	1,642
Corporate notes	272	113	—	385
<b>Total available for sale investment securities</b>	<b>\$ 513,602</b>	<b>\$ 2,502</b>	<b>\$ (6,439)</b>	<b>\$ 509,665</b>
<b>Held to maturity</b>				
State and municipal	\$ 179,836	\$ 3,493	\$ (2,932)	\$ 180,397
Federal agency collateralized mortgage obligations	5,734	17	(69)	5,682
Federal agency mortgage-backed pools	14,878	216	(88)	15,006
<b>Total held to maturity investment securities</b>	<b>\$ 200,448</b>	<b>\$ 3,726</b>	<b>\$ (3,089)</b>	<b>\$ 201,085</b>
<b>December 31, 2016</b>				
<b>Available for sale</b>				
U.S. Treasury and federal agencies	\$ 8,051	\$ 2	\$ (64)	\$ 7,989

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

State and municipal	117,327	324	(1,059)	116,592
Federal agency collateralized mortgage obligations	139,040	254	(2,099)	137,195
Federal agency mortgage-backed pools	180,183	251	(3,707)	176,726
Corporate notes	1,238	91	—	1,329
<b>Total available for sale investment securities</b>	<b>\$ 445,839</b>	<b>\$ 922</b>	<b>\$ (6,929)</b>	<b>\$ 439,831</b>
Held to maturity				
State and municipal	\$ 165,607	\$ 2,700	\$ (2,485)	\$ 165,822
Federal agency collateralized mortgage obligations	6,530	31	(71)	6,490
Federal agency mortgage-backed pools	21,057	897	(180)	21,774
<b>Total held to maturity investment securities</b>	<b>\$ 193,194</b>	<b>\$ 3,628</b>	<b>\$ (2,736)</b>	<b>\$ 194,086</b>

Based on evaluation of available evidence, including recent changes in market interest rates, credit rating information, and information obtained from regulatory filings, management believes the declines in fair value for these securities are temporary. While these securities are held in the available for sale portfolio and held-to-maturity, Horizon intends, and has the ability, to hold them until the earlier of a recovery in fair value or maturity.

Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period the other-than-temporary impairment is identified. At December 31, 2017, no individual investment security had an unrealized loss that was determined to be other-than-temporary.

**Table of Contents**

## HORIZON BANCORP AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The unrealized losses on the Company's investments in securities of state and municipal governmental agencies, U.S. Treasury and federal agencies, federal agency collateralized mortgage obligations, and federal agency mortgage-backed pools were caused by interest rate volatility and not a decline in credit quality. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost basis of the investments. The Company expects to recover the amortized cost basis over the term of the securities. Because the Company does not intend to sell the investments and it is not likely that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be at maturity, the Company did not consider those investments to be other-than-temporarily impaired at December 31, 2017.

The Company elected to transfer 319 available-for-sale ("AFS") securities with an aggregate fair value of \$167.1 million to a classification of held-to-maturity ("HTM") on April 1, 2014. In accordance with FASB ASC 320-10-55-24, the transfer from AFS to HTM must be recorded at the fair value of the AFS securities at the time of transfer. The net unrealized holding gain of \$1.3 million, net of tax, at the date of transfer was retained in accumulated other comprehensive income (loss), with the associated pre-tax amount retained in the carrying value of the HTM securities. Such amounts will be amortized to comprehensive income over the remaining life of the securities. The fair value of the transferred AFS securities became the book value of the HTM securities at April 1, 2014, with no unrealized gain or loss at this date. Future reporting periods, with potential changes in market value for these securities, would likely record an unrealized gain or loss for disclosure purposes.

The amortized cost and fair value of securities available for sale and held-to-maturity at December 31, 2017 and December 31, 2016, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	December 31, 2017		December 31, 2016	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Available for sale				
Within one year	\$ 13,347	\$ 13,326	\$ 7,455	\$ 7,480
One to five years	40,468	40,193	37,483	37,479
Five to ten years	50,473	51,156	21,112	20,984
After ten years	63,306	64,326	60,566	59,967
	167,594	169,001	126,616	125,910
Federal agency collateralized mortgage obligations	132,871	130,365	139,040	137,195
Federal agency mortgage-backed pools	211,487	208,657	180,183	176,726
Private labeled mortgage-backed pools	1,650	1,642	—	—

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Total available for sale investment securities	\$ 513,602	\$ 509,665	\$ 445,839	\$ 439,831
<b>Held to maturity</b>				
Within one year	\$ 1,948	\$ 1,934	\$ —	\$ —
One to five years	40,603	41,531	24,594	25,271
Five to ten years	89,801	91,249	87,645	88,805
After ten years	47,484	45,683	53,368	51,746
	179,836	180,397	165,607	165,822
Federal agency collateralized mortgage obligations	5,734	5,682	6,530	6,490
Federal agency mortgage-backed pools	14,878	15,006	21,057	21,774
<b>Total held to maturity investment securities</b>	<b>\$ 200,448</b>	<b>\$ 201,085</b>	<b>\$ 193,194</b>	<b>\$ 194,086</b>

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The following table shows the gross unrealized losses and the fair value of the Company's investments, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position.

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2017</b>						
U.S. Treasury and federal agencies	\$ 15,882	\$ (180)	\$ 2,870	\$ (45)	\$ 18,752	\$ (225)
State and municipal	54,312	(2,758)	30,691	(844)	85,003	(3,602)
Federal agency collateralized mortgage obligations	54,006	(589)	73,462	(2,031)	127,468	(2,620)
Federal agency mortgage-backed pools	103,926	(1,019)	86,846	(2,054)	190,772	(3,073)
Private labeled mortgage-backed pools	1,642	(8)	—	—	1,642	(8)
Total temporarily impaired securities	\$ 229,768	\$ (4,554)	\$ 193,869	\$ (4,974)	\$ 423,637	\$ (9,528)
	Less than 12 Months	12 Months or More	Total			
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2016</b>						
U.S. Treasury and federal agencies	\$ 6,987	\$ (64)	\$ —	\$ —	\$ 6,987	\$ (64)
State and municipal	142,466	(3,544)	—	—	142,466	(3,544)
Federal agency collateralized mortgage obligations	112,414	(1,918)	10,199	(252)	122,613	(2,170)
Federal agency mortgage-backed pools	163,768	(3,887)	—	—	163,768	(3,887)
Total temporarily impaired securities	\$ 425,635	\$ (9,413)	\$ 10,199	\$ (252)	\$ 435,834	\$ (9,665)

U.S. Treasury, federal agency, state and municipal

The unrealized losses on the Company's investments in U.S. Treasury, federal agency and state and municipals were caused by interest rate changes. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2017.

Federal agency mortgage-backed pools and collateralized mortgage obligations

The unrealized losses on the Company's investment in federal agency mortgage backed pools and collateralized mortgage obligations securities were caused by interest rate changes. The Company expects to recover the amortized cost basis over the term of the securities. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments and it is not more likely than not the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2017.

Information regarding security proceeds, gross gains and gross losses are presented below.

	Years ended December 31		
	2017	2016	2015
Sales of securities available for sale			
Proceeds	\$ 5,490	\$ 182,549	\$ 43,051
Gross gains	151	2,646	254
Gross losses	(113)	(810)	(65)

The tax effect of the proceeds from the sale of securities available for sale was \$13,000, \$643,000 and \$66,000 for the years ended December 31, 2017, 2016 and 2015, respectively.

The Company pledges securities to secure retail and corporate repurchase agreements to the Federal Reserve for borrowing availability and as settlements for the fair value of swap agreements. At December 31, 2017, the Company had pledged \$74.0 million of fair value or \$75.6 million of amortized cost, in securities as collateral for \$61.1 million in repurchase agreements, \$94.6 million of fair value or \$93.1 million of amortized cost, in securities as collateral for borrowing availability at the Federal Reserve with \$11.0 million current outstanding borrowings and \$13.1 million of fair value or \$13.1 million of amortized cost, in securities as collateral for \$917,000 in settlements on the fair value of swap agreements.



**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

## Note 5 – Loans

	December 31 2017	December 31 2016
<b>Commercial</b>		
Working capital and equipment	\$ 696,612	\$ 539,403
Real estate, including agriculture	854,003	485,620
Tax exempt	36,324	15,486
Other	30,931	29,447
<b>Total</b>	<b>1,617,870</b>	1,069,956
<b>Real estate</b>		
1–4 family	599,217	526,024
Other	7,543	5,850
<b>Total</b>	<b>606,760</b>	531,874
<b>Consumer</b>		
Auto	251,020	174,773
Recreation	8,752	5,669
Real estate/home improvement	63,811	53,898
Home equity	165,240	144,508
Unsecured	3,743	3,875
Other	20,291	15,706
<b>Total</b>	<b>512,857</b>	398,429
Mortgage warehouse	94,508	135,727
<b>Total loans</b>	<b>2,831,995</b>	2,135,986
Allowance for loan losses	(16,394)	(14,837)
<b>Loans, net</b>	<b>\$ 2,815,601</b>	\$ 2,121,149

## Commercial

Commercial loans are primarily based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected, and the collateral securing these loans may fluctuate in value. Most commercial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee; however, some

short-term loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Commercial real estate loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves larger loan principal amounts and the repayment of these loans is generally dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets, the general economy or fluctuations in interest rates. The properties securing the Company's commercial real estate portfolio are diverse in terms of property type, and are monitored for concentrations of credit. Management monitors and evaluates commercial real estate loans based on collateral, cash flow and risk grade criteria. As a general rule, the Company avoids financing single purpose projects unless other underwriting factors are present to help mitigate risk. In addition, management tracks the level of owner-occupied commercial real estate loans versus non-owner occupied loans.

## **Table of Contents**

### HORIZON BANCORP AND SUBSIDIARIES

#### Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

#### Real Estate and Consumer

With respect to residential loans that are secured by 1-4 family residences and are generally owner occupied, the Company generally establishes a maximum loan-to-value ratio and requires private mortgage insurance if that ratio is exceeded. Home equity loans are typically secured by a subordinate interest in 1-4 family residences, and consumer loans are secured by consumer assets such as automobiles or recreational vehicles. Some consumer loans are unsecured such as small installment loans and certain lines of credit. Repayment of these loans is primarily dependent on the personal income of the borrowers, which can be impacted by economic conditions in their market areas such as unemployment levels. Repayment can also be impacted by changes in property values on residential properties. Risk is mitigated by the fact that the loans are of smaller individual amounts and spread over a large number of borrowers.

#### Mortgage Warehousing

Horizon's mortgage warehouse lending has specific mortgage companies as customers of Horizon Bank. Individual mortgage loans originated by these mortgage companies are funded as a secured borrowing with a pledge of collateral under Horizon's agreement with the mortgage company. Each mortgage loan funded by Horizon undergoes an underwriting review by Horizon to the end investor guidelines and is assigned to Horizon until the loan is sold to the secondary market by the mortgage company. In addition, Horizon takes possession of each original note and forwards such note to the end investor once the mortgage company has sold the loan. At the time a loan is transferred to the secondary market, the mortgage company reacquires the loan under its option within the agreement. Due to the reacquire feature contained in the agreement, the transaction does not qualify as a sale and therefore is accounted for as a secured borrowing with a pledge of collateral pursuant to the agreement with the mortgage company. When the individual loan is sold to the end investor by the mortgage company, the proceeds from the sale of the loan are received by Horizon and used to pay off the loan balance with Horizon along with any accrued interest and any related fees. The remaining balance from the sale is forwarded to the mortgage company. These individual loans typically are sold by the mortgage company within 30 days and are seldom held more than 90 days. Interest income is accrued during this period and collected at the time each loan is sold. Fee income for each loan sold is collected when the loan is sold, and no costs are deferred due to the term between each loan funding and related payoff, which is typically less than 30 days.

Based on the agreements with each mortgage company, at any time a mortgage company can reacquire from Horizon its outstanding loan balance on an individual mortgage and regain possession of the original note. Horizon also has the option to request that the mortgage company reacquire an individual mortgage. Should this occur, Horizon would return the original note and reassign the assignment of the mortgage to the mortgage company. Also, in the event that the end investor would not be able to honor the purchase commitment and the mortgage company would not be able to reacquire its loan on an individual mortgage, Horizon would be able to exercise its rights under the agreement.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The following table shows the recorded investment of individual loan categories.

<b>December 31, 2017</b>	<b>Loan Balance</b>	<b>Interest Due</b>	<b>Deferred Fees / (Costs)</b>	<b>Recorded Investment</b>
Owner occupied real estate	\$ 547,596	\$ 1,441	\$ 1,917	\$ 550,954
Non owner occupied real estate	664,281	1,100	2,478	667,859
Residential spec homes	16,431	63	80	16,574
Development & spec land loans	48,674	116	579	49,369
Commercial and industrial	335,227	2,524	607	338,358
<b>Total commercial</b>	<b>1,612,209</b>	<b>5,244</b>	<b>5,661</b>	<b>1,623,114</b>
Residential mortgage	588,358	1,776	2,375	592,509
Residential construction	16,027	39	—	16,066
Mortgage warehouse	94,508	480	—	94,988
<b>Total real estate</b>	<b>698,893</b>	<b>2,295</b>	<b>2,375</b>	<b>703,563</b>
Direct installment	89,617	270	(552)	89,335
Direct installment purchased	82	—	—	82
Indirect installment	227,323	528	168	228,019
Home equity	197,578	889	(1,359)	197,108
<b>Total consumer</b>	<b>514,600</b>	<b>1,687</b>	<b>(1,743)</b>	<b>514,544</b>
<b>Total loans</b>	<b>2,825,702</b>	<b>9,226</b>	<b>6,293</b>	<b>2,841,221</b>
Allowance for loan losses	(16,394)	—	—	(16,394)
<b>Net loans</b>	<b>\$ 2,809,308</b>	<b>\$ 9,226</b>	<b>\$ 6,293</b>	<b>\$ 2,824,827</b>
<b>December 31, 2016</b>	<b>Loan Balance</b>	<b>Interest Due</b>	<b>Deferred Fees / (Costs)</b>	<b>Recorded Investment</b>
Owner occupied real estate	\$ 337,548	\$ 899	\$ 1,022	\$ 339,469
Non owner occupied real estate	461,897	624	2,176	464,697
Residential spec homes	5,006	8	(2)	5,012
Development & spec land loans	31,228	56	119	31,403
Commercial and industrial	230,520	1,906	442	232,868
<b>Total commercial</b>	<b>1,066,199</b>	<b>3,493</b>	<b>3,757</b>	<b>1,073,449</b>
Residential mortgage	508,233	1,492	3,030	512,755

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Residential construction	20,611	33	—	20,644
Mortgage warehouse	135,727	480	—	136,207
Total real estate	664,571	2,005	3,030	669,606
Direct installment	71,150	199	(385)	70,964
Direct installment purchased	119	—	—	119
Indirect installment	153,204	345	—	153,549
Home equity	175,126	703	(785)	175,044
Total consumer	399,599	1,247	(1,170)	399,676
Total loans	2,130,369	6,745	5,617	2,142,731
Allowance for loan losses	(14,837)	—	—	(14,837)
Net loans	\$ 2,115,532	\$ 6,745	\$ 5,617	\$ 2,127,894

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

## Note 6 – Accounting for Certain Loans Acquired in a Transfer

The Company acquired loans in acquisitions with evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and non-accrual status, borrower credit scores and recent loan-to-value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date.

Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current key assumptions, such as default rates, severity and prepayment speeds.

The carrying amounts of those loans included in the balance sheet amounts of loans receivable are as follows:

	December 31 2017	December 31 2017	December 31 2017	December 31 2017	December 31 2017	December 31 2017	December 31 2017	December 31 2017
	Heartland	Summit	Peoples	Kosciusko	LaPorte	Lafayette	Wolverine	Total
Commercial	\$ 390	\$ 3,653	\$ 315	\$ 838	\$ 1,034	\$ 4,271	\$ 16,697	\$ 27,198
Real estate	229	870	126	403	1,004	—	—	2,632
Consumer	—	—	—	—	33	—	—	33
Outstanding balance	\$ 619	\$ 4,523	\$ 441	\$ 1,241	\$ 2,071	\$ 4,271	\$ 16,697	\$ 29,863
Carrying amount, net of allowance of \$0								\$ 29,863

	December 31 2016	December 31 2016	December 31 2016	December 31 2016	December 31 2016	December 31 2016	December 31 2016	December 31 2016
	Heartland	Summit	Peoples	Kosciusko	LaPorte	Lafayette	Wolverine	Total
Commercial	\$ 774	\$ 5,245	\$ 692	\$ 1,652	\$ 3,200	\$ —	\$ —	\$ 11,563
Real estate	534	967	165	457	1,114	—	—	3,237
Consumer	2	—	—	—	41	—	—	43
Outstanding balance	\$ 1,310	\$ 6,213	\$ 856	\$ 2,109	\$ 4,355	\$ —	\$ —	\$ 14,843

Carrying amount, net of allowance of \$0	\$ 14,843
--	-----------

Accretable yield, or income expected to be collected are as follows:

	<b>Twelve Months Ended December 31, 2017</b>							<b>Total</b>
	<b>Heartland</b>	<b>Summit</b>	<b>Peoples</b>	<b>Kosciusko</b>	<b>LaPorte</b>	<b>Lafayette</b>	<b>Wolverine</b>	
Balance at January 1	\$ 557	\$ 502	\$ 389	\$ 530	\$ 1,479	\$ —	\$ —	\$ 3,457
Additions	—	—	—	—	—	933	2,267	3,200
Accretion	(99)	(353)	(388)	(101)	(235)	—	—	(1,176)
Reclassification from nonaccretable difference	—	—	—	—	—	—	—	—
Disposals	(6)	(2)	(1)	(43)	(264)	—	—	(316)
Balance at December 31	\$ 452	\$ 147	\$ —	\$ 386	\$ 980	\$ 933	\$ 2,267	\$ 5,165

	<b>Twelve Months Ended December 31, 2016</b>							<b>Total</b>
	<b>Heartland</b>	<b>Summit</b>	<b>Peoples</b>	<b>Kosciusko</b>	<b>LaPorte</b>	<b>Lafayette</b>	<b>Wolverine</b>	
Balance at January 1	\$ 795	\$ 708	\$ 555	\$ —	\$ —	\$ —	\$ —	\$ 2,058
Additions	—	—	—	634	1,636	—	—	2,270
Accretion	(164)	(171)	(106)	(72)	(147)	—	—	(660)
Reclassification from nonaccretable difference	—	—	—	—	—	—	—	—
Disposals	(74)	(35)	(60)	(32)	(10)	—	—	(211)
Balance at December 31	\$ 557	\$ 502	\$ 389	\$ 530	\$ 1,479	\$ —	\$ —	\$ 3,457

During the years ended December 31, 2017 and 2016, the Company increased the allowance for loan losses by a charge to the income statement of \$0 and \$71,000, respectively. \$71,000 and \$0 of allowances for loan losses were reversed for the years ended December 31, 2017 and 2016, respectively.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

## Note 7 – Allowance for Loan Losses

The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company over the prior one to five years. Management believes using the highest of the one, two or five-year historical loss experience is an appropriate methodology in the current economic environment, as it captures loss rates that are comparable to the current period being analyzed. The actual allowance for loan loss activity is provided below.

	December 31 2017	December 31 2016	December 31 2015
Balance at beginning of the period	\$ 14,837	\$ 14,534	\$ 16,501
Loans charged-off:			
Commercial			
Owner occupied real estate	68	181	2,208
Non owner occupied real estate	20	471	556
Residential development	—	—	—
Development & Spec Land Loans	1	—	—
Commercial and industrial	288	106	673
<b>Total commercial</b>	<b>377</b>	<b>758</b>	<b>3,437</b>
Real estate			
Residential mortgage	89	213	288
Residential construction	—	—	—
Mortgage warehouse	—	—	—
<b>Total real estate</b>	<b>89</b>	<b>213</b>	<b>288</b>
Consumer			
Direct Installment	389	329	367
Direct Installment Purchased	—	—	—
Indirect Installment	1,193	1,051	1,081
Home Equity	205	309	926
<b>Total consumer</b>	<b>1,787</b>	<b>1,689</b>	<b>2,374</b>
<b>Total loans charged-off</b>	<b>2,253</b>	<b>2,660</b>	<b>6,099</b>
Recoveries of loans previously charged-off:			
Commercial			
Owner occupied real estate	9	31	104



Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Non owner occupied real estate	32	55	1
Residential development	8	8	—
Development & Spec Land Loans	—	—	35
Commercial and industrial	219	116	52
<b>Total commercial</b>	<b>268</b>	<b>210</b>	<b>192</b>
Real estate			
Residential mortgage	44	97	69
Residential construction	—	—	—
Mortgage warehouse	—	—	—
<b>Total real estate</b>	<b>44</b>	<b>97</b>	<b>69</b>
Consumer			
Direct Installment	531	81	106
Direct Installment Purchased	—	—	—
Indirect Installment	497	529	489
Home Equity	—	204	114
<b>Total consumer</b>	<b>1,028</b>	<b>814</b>	<b>709</b>
<b>Total loan recoveries</b>	<b>1,340</b>	<b>1,121</b>	<b>970</b>
Net loans charged-off	913	1,539	5,129
Provision charged to operating expense			
Commercial	2,164	(68)	2,531
Real estate	(81)	(23)	62
Consumer	387	1,933	569
<b>Total provision charged to operating expense</b>	<b>2,470</b>	<b>1,842</b>	<b>3,162</b>
Balance at the end of the period	\$ 16,394	\$ 14,837	\$ 14,534

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Certain loans are individually evaluated for impairment, and the Company's general practice is to proactively charge down impaired loans to the fair value, which is the appraised value less estimated selling costs, of the underlying collateral.

Consistent with regulatory guidance, charge-offs on all loan segments are taken when specific loans, or portions thereof, are considered uncollectible. The Company's policy is to promptly charge these loans off in the period the uncollectible loss is reasonably determined.

For all loan portfolio segments except 1-4 family residential properties and consumer, the Company promptly charges-off loans, or portions thereof, when available information confirms that specific loans are uncollectible based on information that includes, but is not limited to, (1) the deteriorating financial condition of the borrower, (2) declining collateral values, and/or (3) legal action, including bankruptcy, that impairs the borrower's ability to adequately meet its obligations. For impaired loans that are considered to be solely collateral dependent, a partial charge-off is recorded when a loss has been confirmed by an updated appraisal or other appropriate valuation of the collateral.

The Company charges-off 1-4 family residential and consumer loans, or portions thereof, when the Company reasonably determines the amount of the loss. The Company adheres to timeframes established by applicable regulatory guidance which provides for the charge-down or specific allocation of 1-4 family first and junior lien mortgages to the net realizable value less costs to sell when the value is known but no later than when a loan is 180 days past due. Pursuant to such guidelines, the Company also charges-off unsecured open-end loans when the loan is contractually 90 days past due, and charges down to the net realizable value other secured loans when they are contractually 90 days past due. Loans at these respective delinquency thresholds for which the Company can clearly document that the loan is both well-secured and in the process of collection, such that collection in full will occur regardless of delinquency status, are not charged off.

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment analysis:

<b>December 31, 2017</b>	<b>Mortgage</b>				<b>Total</b>
	<b>Commercial</b>	<b>Real Estate</b>	<b>Warehousing</b>	<b>Consumer</b>	
<b>Allowance For Loan Losses</b>					
Ending allowance balance attributable to loans:					
Individually evaluated for impairment	\$ 184	\$ —	\$ —	\$ —	\$ 184
Collectively evaluated for impairment	8,450	2,188	1,030	4,542	16,210
Loans acquired with deteriorated credit quality	—	—	—	—	—

Total ending allowance balance	\$	8,634	\$	2,188	\$	1,030	\$	4,542	\$	16,394
--------------------------------	----	-------	----	-------	----	-------	----	-------	----	--------

**Loans:**

Individually evaluated for impairment	\$	7,187	\$	—	\$	—	\$	—	\$	7,187
---------------------------------------	----	-------	----	---	----	---	----	---	----	-------

Collectively evaluated for impairment		1,615,927		608,575		94,988		514,544		2,834,034
---------------------------------------	--	-----------	--	---------	--	--------	--	---------	--	-----------

Loans acquired with deteriorated credit quality		—		—		—		—		—
---	--	---	--	---	--	---	--	---	--	---

Total ending loans balance	\$	1,623,114	\$	608,575	\$	94,988	\$	514,544	\$	2,841,221
----------------------------	----	-----------	----	---------	----	--------	----	---------	----	-----------

**Mortgage**

<b>December 31, 2016</b>					
	<b>Commercial</b>	<b>Real Estate</b>	<b>Warehousing</b>	<b>Consumer</b>	<b>Total</b>

**Allowance For Loan Losses**

Ending allowance balance attributable to loans:

Individually evaluated for impairment	\$	4	\$	—	\$	—	\$	—	\$	4
---------------------------------------	----	---	----	---	----	---	----	---	----	---

Collectively evaluated for impairment		6,575		2,090		1,254		4,914		14,833
---------------------------------------	--	-------	--	-------	--	-------	--	-------	--	--------

Loans acquired with deteriorated credit quality		—		—		—		—		—
---	--	---	--	---	--	---	--	---	--	---

Total ending allowance balance	\$	6,579	\$	2,090	\$	1,254	\$	4,914	\$	14,837
--------------------------------	----	-------	----	-------	----	-------	----	-------	----	--------

**Loans:**

Individually evaluated for impairment	\$	2,250	\$	—	\$	—	\$	—	\$	2,250
---------------------------------------	----	-------	----	---	----	---	----	---	----	-------

Collectively evaluated for impairment		1,071,199		533,399		136,207		399,676		2,140,481
---------------------------------------	--	-----------	--	---------	--	---------	--	---------	--	-----------

Loans acquired with deteriorated credit quality		—		—		—		—		—
---	--	---	--	---	--	---	--	---	--	---

Total ending loans balance	\$	1,073,449	\$	533,399	\$	136,207	\$	399,676	\$	2,142,731
----------------------------	----	-----------	----	---------	----	---------	----	---------	----	-----------

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

## Note 8 – Non-performing Assets and Impaired Loans

The following table presents the nonaccrual, loans past due over 90 days still on accrual, and troubled debt restructured (“TDRs”) by class of loans:

<b>December 31, 2017</b>	<b>Non-accrual</b>	<b>Loans Past Due Over 90 Days Still Accruing</b>	<b>Non- Performing TDRs</b>	<b>Performing TDRs</b>	<b>Total Non- Performing Loans</b>
<b>Commercial</b>					
Owner occupied real estate	\$ 4,742	\$ —	\$ 11	\$ 1	\$ 4,754
Non owner occupied real estate	115	—	440	—	555
Residential development	—	—	—	—	—
Development & Spec Land Loans	176	—	—	—	176
Commercial and industrial	1,656	—	—	—	1,656
<b>Total commercial</b>	<b>6,689</b>	<b>—</b>	<b>451</b>	<b>1</b>	<b>7,141</b>
<b>Real estate</b>					
Residential mortgage	3,693	—	351	1,450	5,494
Residential construction	—	—	—	222	222
Mortgage warehouse	—	—	—	—	—
<b>Total real estate</b>	<b>3,693</b>	<b>—</b>	<b>351</b>	<b>1,672</b>	<b>5,716</b>
<b>Consumer</b>					
Direct Installment	373	—	—	—	373
Direct Installment Purchased	—	—	—	—	—
Indirect Installment	1,041	167	—	—	1,208
Home Equity	1,480	—	211	285	1,976
<b>Total Consumer</b>	<b>2,894</b>	<b>167</b>	<b>211</b>	<b>285</b>	<b>3,557</b>
<b>Total</b>	<b>\$ 13,276</b>	<b>\$ 167</b>	<b>\$ 1,013</b>	<b>\$ 1,958</b>	<b>\$ 16,414</b>

<b>December 31, 2016</b>	<b>Non-accrual</b>	<b>Loans Past Due Over 90 Days Still Accruing</b>	<b>Non- Performing TDRs</b>	<b>Performing TDRs</b>	<b>Total Non- Performing Loans</b>
<b>Commercial</b>					

Edgar Filing: HORIZON BANCORP /IN/ - Form ARS

Owner occupied real estate	\$	1,532	\$	183	\$	—	\$	—	\$	1,715
Non owner occupied real estate		440		—		—		—		440
Residential development		—		—		—		—		—
Development & Spec Land Loans		118		—		—		—		118
Commercial and industrial		159		—		—		—		159
<b>Total commercial</b>		<b>2,249</b>		<b>183</b>		<b>—</b>		<b>—</b>		<b>2,432</b>
<b>Real estate</b>										
Residential mortgage		2,959		—		576		1,254		4,789
Residential construction		—		—		233		—		233
Mortgage warehouse		—		—		—		—		—
<b>Total real estate</b>		<b>2,959</b>		<b>—</b>		<b>809</b>		<b>1,254</b>		<b>5,022</b>
<b>Consumer</b>										
Direct Installment		512		—		—		—		512
Direct Installment Purchased		—		—		—		—		—
Indirect Installment		659		49		—		—		708
Home Equity		1,557		9		205		238		2,009
<b>Total Consumer</b>		<b>2,728</b>		<b>58</b>		<b>205</b>		<b>238</b>		<b>3,229</b>
<b>Total</b>	<b>\$</b>	<b>7,936</b>	<b>\$</b>	<b>241</b>	<b>\$</b>	<b>1,014</b>	<b>\$</b>	<b>1,492</b>	<b>\$</b>	<b>10,683</b>

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

Included in the \$13.3 million of non-accrual loans and the \$1.0 million of non-performing TDRs at December 31, 2017 were \$3.9 million and \$467,000, respectively, of loans acquired for which there were accretable yields recognized.

From time to time, the Bank obtains information that may lead management to believe that the collection of payments may be doubtful on a particular loan. In recognition of this, it is management's policy to convert the loan from an "earning asset" to a non-accruing loan. The entire balance of a loan is considered delinquent if the minimum payment contractually required to be made is not received by the specified due date. Further, it is management's policy to generally place a loan on a non-accrual status when the payment is delinquent in excess of 90 days or the loan has had the accrual of interest discontinued by management. The officer responsible for the loan and the Chief Credit Officer and/or the Chief Operations Officer must review all loans placed on non-accrual status. Subsequent payments on non-accrual loans are recorded as a reduction of principal, and interest income is recorded only after principal recovery is reasonably assured. Non-accrual loans are returned to accrual status when, in the opinion of management, the financial position of the borrower indicates there is no longer any reasonable doubt as to the timely collection of interest or principal in accordance with the loan terms. The Company requires a period of satisfactory performance of not less than six months before returning a non-accrual loan to accrual status.

A loan becomes impaired when, based on current information, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is classified as impaired, the degree of impairment must be recognized by estimating future cash flows from the debtor. The present value of these cash flows is computed at a discount rate based on the interest rate contained in the loan agreement. However, if a particular loan has a determinable market value for its collateral, the creditor may use that value. Also, if the loan is secured and considered collateral dependent, the creditor may use the fair value of the collateral. Interest income on loans individually classified as impaired is recognized on a cash basis after all past due and current principal payments have been made.

Smaller-balance, homogeneous loans are evaluated for impairment in total. Such loans include residential first mortgage loans secured by 1-4 family residences, residential construction loans, automobile, home equity, second mortgage loans and mortgage warehouse loans. Commercial loans and mortgage loans secured by other properties are evaluated individually for impairment. When analysis of borrower operating results and financial condition indicate that underlying cash flows of a borrower's business are not adequate to meet its debt service requirements, the loan is evaluated for impairment. Often this is associated with a delay or shortfall in payments of 30 days or more. Loans are generally moved to non-accrual status when they are 90 days or more past due. These loans are often considered impaired. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Loans for which it is probable that the Company will not collect all principal and interest due according to contractual terms, including TDRs, are measured for impairment. Allowable methods for determining the amount of impairment include the three methods described above.

The Company's TDRs are considered impaired loans and included in the allowance methodology using the guidance for impaired loans. At December 31, 2017, the type of concessions the Company has made on restructured loans has been temporary rate reductions and/or reductions in monthly payments and there have been no restructured loans with modified recorded balances. Any modification to a loan that is a concession and is not in the normal course of lending is considered a restructured loan. A restructured loan is returned to accruing status after six consecutive payments but is still reported as TDR unless the loan bears interest at a market rate. As of December 31, 2017, the Company had \$3.0 million in TDRs and \$2.0 million were performing according to the restructured terms and two TDRs were returned to accrual status during 2017. There was \$50,000 of specific reserves allocated to TDRs at December 31, 2017 based on the collateral deficiencies.

**Table of Contents**

HORIZON BANCORP AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Table dollars in thousands except for per share data)

The following table presents commercial loans individually evaluated for impairment by class of loans:

December 31, 2017	Unpaid Principal Balance	Recorded Investment	Allowance For Loan Loss Allocated	Twelve Months Ending Average Cash/Accrual Balance in Interest Impaired Loans Income Recognized	
With no recorded allowance					
Commercial					
Owner occupied real estate	\$ 3,824	\$ 3,849	\$ —	\$ 1,673	\$ 11
Non owner occupied real estate	554	570	—	345	—
Residential development	—	—	—	—	—
Development & Spec Land Loans	176	174	—	233	4
Commercial and industrial	1,656	1,663	—	1,445	25
Total commercial	6,210	6,256	—	3,696	40
With an allowance recorded					
Commercial					
Owner occupied real estate	931	931	184	78	46
Non owner occupied real estate	—	—	—	—	—
Residential development	—	—	—	—	—
Development & Spec Land Loans	—	—	—	—	—
Commercial and industrial	—	—	—	—	—
Total commercial	931	931	184	78	46
Total	\$ 7,141	\$ 7,187	\$ 184	\$ 3,774	\$ 86

December 31, 2016	Unpaid Principal Balance	Recorded Investment	Allowance For Loan Loss Allocated	Twelve Months Ending Average Cash/Accrual Balance in Interest Impaired Loans Income Recognized	
With no recorded allowance					