FLANDERS CORP Form 10-Q May 02, 2008

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-Q

[X]

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2008 Commission File Number. <u>000-27958</u>

### FLANDERS CORPORATION

(Exact name of registrant as specified in its charter)

North Carolina	13-3368271
(State or other jurisdiction of incorporation or organization.)	(IRS Employer ID Number)
2399 26th Avenue North, St. Petersburg, Florida	33713
(Address of principal executive offices) Registrant s telephone number, including area code: (727) 822-4411	(Zip Code)

Indicate by check mark whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES<u>√</u>NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer

Accelerated filer  $\sqrt{}$ 

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES\_\_\_\_NO\_√

The number of shares outstanding of the registrant s common stock, as of March 31, 2008 was 25,726,673.

## FLANDERS CORPORATION FORM 10-Q FOR QUARTER ENDED March 31, 2008

Item 1 -

**Financial Statements** Consolidated Condensed Balance Sheets for March 31, 2008 (unaudited) and December 31, 2007 3 Consolidated Condensed Statements of Operations (unaudited) for the three months ended March 31, 2008 and 2007 4 Consolidated Condensed Statements of Stockholders Equity for the three months ended March 31, 2008 (unaudited) and the year ended December 31, 2007 5 Consolidated Condensed Statements of Cash Flows (unaudited) for the three months ended March 31, 2008 and 2007 6 Notes to Consolidated Condensed Financial Statements 7 Item 2 -Management s Discussion and Analysis of Financial Condition and Results of Operations 11 Item 3 -Quantitative and Qualitative Disclosures About Market Risk 15 Item 4 -Controls and Procedures 15 PART II - OTHER INFORMATION Item 1 - Legal Proceedings 16 Item 1A Risk Factors 16 Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds 19 Item 3 Defaults Upon Senior Securities 19 Item 4 - Submission of Matters to a Vote of Security Holders 19 Item 5 - Other Information 19 Item 6 - Exhibits 20 **SIGNATURES** 21

# PART I - FINANCIAL INFORMATION

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## Item 1. Financial Statements FLANDERS CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (In thousands)

ASSETS	N	March 31, 2008	December 31, 2007		
	(u	inaudited)			
Current assets	¢	022	¢	409	
Cash and cash equivalents Receivables:	\$	922	\$	498	
Trade, less allowance:					
3/31/2008 \$3,046; 12/31/2007 \$3,663		37,274		49.094	
Other		1,179		1,260	
Inventories		49,692		47,236	
Deferred taxes		3,775		4,197	
Income Taxes		7,468		8,549	
Other current assets		3,164		2,672	
Total current assets		103,474		113,506	
Property and equipment, less accumulated depreciation: 3/31/2008					
\$55,537; 12/31/2007 \$54,232		61,701		61,468	
Intangible assets, less accumulated amortization: 3/31/2008					
\$935; 12/31/2007 \$903		3,251		3,872	
Other assets		6,038		4,709	
	\$	174,464	\$	183,555	
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities					
Current maturities of long-term debt and capital lease obligations	\$	2,768	\$	2,736	
Accounts payable		28,583		30,046	
Accrued expenses		15,966		24,593	
Other Current Liabilities		5,880		5,880	
Total current liabilities		53,197		63,255	
Long-term capital lease obligations, less current maturities		772		943	
Long-term debt, less current maturities		27,661		28,669	
Long-term liabilities, other		2,195		2,112	
Deferred taxes Commitments and contingencies		1,105		1,174	
Stockholders equity					
Preferred stock, \$.001par value, 10,000 shares authorized; none issued					
Common stock, \$.001 par value; 50,000 shares authorized; issued and outstanding:25,727 and					
25,691 shares in March 31, 2008 and December 2007, respectively		26		26	
Additional paid-in capital		87,195		87,305	
Accumulated other comprehensive loss		(924)		(782)	
Retained earnings		3,237		853	
		89,534		87,402	
	\$	174,464	\$	183,555	

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### FLANDERS CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (In thousands, except per share data) (unaudited)

**Three Months Ended** March 31, 2008 2007 \$ 49.194 \$ 60,248 Net sales Cost of goods sold 40,470 51,226 9,022 **Gross profit** 8,724 Operating expenses 9,276 10,983 **Operating loss** (552) (1,961)Nonoperating income (expense): 973 Other income 2,603 Interest expense (633) (626) 1,970 347 Earnings (Losses) before income taxes and extraordinary item 1,418 (1,614)Provision (Benefit) for income taxes 567 (641)851 (973) Income (Loss) before extraordinary item Extraordinary gain on Fire (net of taxes) 1,533 962 Net Earnings (Loss) \$ 2,384 \$ (11)\$ \$ Income (Loss) before extraordinary item Basic earnings per share 0.03 (0.04)Extraordinary item \$ 0.06 \$ 0.04 Net earnings (loss) per share \$ 0.09 \$ (0.00)0.03 \$ Income (Loss) before extraordinary item Diluted earnings per share \$ (0.04)\$ \$ Extraordinary item 0.06 0.04 \$ Net earnings (loss) per share 0.09 \$ (0.00)Weighted average common shares outstanding Basic 25,723 26,408 Diluted 26,124 27,477

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## FLANDERS CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF STOCKHOLDERS EQUITY (In thousands)

	nmon ock	F	lditional Paid-In Capital	Notes ceivable	ccumulated Other mprehensive Loss	etained arnings	Total
<b>Balance, January 1, 2007</b> Stock option award compensation Accrued interest on notes receivable	\$ 26	\$	90,872 859	\$ (7,441)	\$ (698)	\$ 24,620	\$ 107,379 859
secured by common shares				(360)			(360)
Proceeds from notes receivable secured by common stock				2,355			2,355
Purchase and retirement of 826 shares of common stock Issuance of 1,159 shares of common stock	(1)		(4,327)				(4.328)
upon exercise of options Common shares issued for satisfaction of	1		2,958				2,959
trade accounts payable			1,454				1,454
Common shares received in lieu of Equity note receivable Loss of controlling interest in affiliate			(5,445)	5,446		(4,080)	1 (4,080)
Tax Benefit from Stock Options			934				934
Comprehensive earnings Net earnings Gain on cash flow hedges					(84)	(19,687)	(19,687) (84)
Total Comprehensive earnings, net of tax							(19,771)
Balance, December 31, 2007 Accrued interest on notes receivable	\$ 26	\$	87,305	\$ (0)	\$ (782)	\$ 853	\$ 87,402
secured by common shares Stock Option Award Compensation Proceeds from notes receivable secured by common stock Purchase and retirement of 83 shares of			115				115
common stock			(551)				(551)
Issuance of 218 shares of common stock upon exercise of options Comprehensive earnings Net earnings Gain on cash flow hedges			326		(142)	2,384	326 2,384 (142)
Total Comprehensive earnings, net of tax							2,242
Balance, March 31, 2008	\$ 26	\$	87,195	\$ (0)	\$ (924)	\$ 3,237	\$ 89,534

# FLANDERS CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Three Months Ended March 31,					
		2008		2007		
CASH FLOWS FROM OPERATING ACTIVITIES						
Net cash provided by operating activities	\$	3,650	\$	4,461		
CASH FLOWS FROM INVESTING ACTIVITIES Disposal, net of cash disposed Purchase of property and equipment Proceeds from sale of property and equipment Proceeds from insurance claim (Increase) Decrease in notes receivables (Increase) Decrease in other assets		(11) (2,045) 3 - 199		(2,231) 455 3,000 (2) (5)		
Net cash provided by (used in) investing activities		(1,854)		1,217		
CASH FLOWS FROM FINANCING ACTIVITIES Principal payments on long-term borrowings Net payments on revolving credit agreement Purchase and Retirement of Common Stock Proceeds from Sales of Common Stock		(145) (1,002) (281) 56		(814) (4,345)		
Net cash used in financing activities		(1,372)		(5,159)		
Net increase in cash and cash equivalents CASH AND CASH EQUIVALENTS		424		519		
Beginning of period		498		568		