

MARCUS CORP
Form 10-K
August 12, 2008

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-K

Annual report pursuant to Section 13 of
the Securities Exchange Act of 1934 for the fiscal year ended May 29, 2008

THE MARCUS CORPORATION

**100 East Wisconsin Avenue Suite 1900
Milwaukee, Wisconsin 53202-4125
(414) 905-1000**

A Wisconsin corporation
IRS Employer Identification No. 39-1139844
Commission File No. 1-12604

We have one class of securities registered pursuant to Section 12(b) of the Act: our Common Stock, \$1 par value, which is registered on the New York Stock Exchange.

We do not have any securities registered pursuant to Section 12(g) of the Act.

We are not a well-known seasoned issuer (as defined in rule 405 of the Securities Act).

We are required to file reports pursuant to Section 13 or 15(d) of the Act. We have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and have been subject to such filing requirements for the past 90 days.

Disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is contained in our definitive proxy statement incorporated by reference in Part III of this Form 10-K.

We are an accelerated filer (as defined in Rule 12b-2 of the Act).

We are not a shell company (as defined in Rule 12b-2 of the Act).

The aggregate market value of the voting common equity held by non-affiliates as of November 29, 2007 was approximately \$374,000,000. This value includes all shares of our Common Stock, except for treasury shares and shares beneficially owned by our directors and our executive officers listed in Part I below.

As of August 7, 2008, there were 20,820,317 shares of our Common Stock, \$1 par value, and 8,885,126 shares of our Class B Common Stock, \$1 par value, outstanding.

Portions of our definitive Proxy Statement for our 2008 annual meeting of shareholders, which will be filed with the Commission under Regulation 14A within 120 days after the end of our fiscal year, will be incorporated by reference into Part III to the extent indicated therein upon such filing.

PART I

Edgar Filing: MARCUS CORP - Form 10-K

Special Note Regarding Forward-Looking Statements

Certain matters discussed in this Annual Report on Form 10-K and the accompanying annual report to shareholders, particularly in the Shareholders Letter and Management's Discussion and Analysis, are forward-looking statements intended to qualify for the safe harbors from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements may generally be identified as such because the context of such statements include words such as we believe, anticipate, expect or words of similar import. Similarly, statements that describe our future plans, objectives or goals are also forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties which may cause results to differ materially from those expected, including, but not limited to, the following: (1) the availability, in terms of both quantity and audience appeal, of motion pictures for our theatre division, as well as other industry dynamics such as the maintenance of a suitable window between the date such motion pictures are released in theatres and the date they are released to other distribution channels; (2) the effects of increasing depreciation expenses and preopening and start-up costs due to the capital intensive nature of our businesses; (3) the effects of adverse economic conditions in our markets, particularly with respect to our hotels and resorts division; (4) the effects of adverse weather conditions, particularly during the winter in the Midwest and in our other markets; (5) the effects on our occupancy and room rates resulting from the relative industry supply of available rooms at comparable lodging facilities in our markets; (6) the effects of competitive conditions in our markets; (7) our ability to identify properties to acquire, develop and/or manage and continuing availability of funds for such development and acquisitions; (8) the adverse impact on business and consumer spending on travel, leisure and entertainment resulting from terrorist attacks in the United States, the United States' responses thereto and subsequent hostilities; and (9) the successful integration of the Douglas Theatre Co. theatres into our theatre circuit. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements made herein are made only as of the date of this Form 10-K and we undertake no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances.

Item 1. Business.

General

We are engaged primarily in two business segments: movie theatres and hotels and resorts.

As of May 29, 2008, our theatre operations included 56 movie theatres with 678 screens throughout Wisconsin, Ohio, Illinois, Minnesota, North Dakota, Nebraska and Iowa, including one movie theatre with 6 screens in Wisconsin owned by a third party but managed by us. We also operate a family entertainment center, *Funset Boulevard*, that is adjacent to one of our theatres in Appleton, Wisconsin. In fiscal 2008, we added a net total of 70 screens and 6 theatres to our circuit and are currently the 7th largest theatre circuit in the United States. In fiscal 2007, we added a net total of 104 screens and 5 theatres to our circuit.

As of May 29, 2008, our hotels and resorts operations included 8 owned and operated hotels and resorts in Wisconsin, Missouri, Illinois and Oklahoma. We also manage 12 hotels, resorts and other properties for third parties in Wisconsin, Minnesota, Ohio, Texas, Arizona, Missouri, Nevada and California, with 3 additional hotels in Florida, Indiana and Rhode Island under development. As of May 29, 2008, we owned or managed approximately 5,200 hotel and resort rooms. In fiscal 2008, we added a net total of 99 rooms, adding one new management contract and disposing of another. In fiscal 2007, we added almost 1,600 rooms under six new management contracts.

2

Both of these business segments are discussed in detail below. For information regarding the revenues, operating income or loss, assets and certain other financial information of these segments for the last three fiscal years, please see our Consolidated Financial Statements and the accompanying Note 11 in Part II below.

Strategic Plans

Please see our discussion under **Current Plans** in Item 7 **Management's Discussion and Analysis of Financial Condition and Results of Operations**.

Theatre Operations

At the end of fiscal 2008, we owned or operated 56 movie theatre locations with a total of 678 screens in Wisconsin, Illinois, Minnesota, Ohio, North Dakota, Nebraska and Iowa for an average of 12.1 screens per location, compared to an average of 12.2 and 11.2 screens per location at the end of fiscal 2007 and 2006, respectively. Included in the fiscal 2008 totals is one theatre with 6 screens that we manage for another owner. Included in the fiscal 2007 and 2006 totals were two theatres with 20 screens and four theatres with 40 screens, respectively, that we managed for other owners. Our 55 company-owned facilities include 32 megaplex theatres (12 or more screens), representing 73% of our total screens, 22 multiplex theatres (two to 11 screens) and one single-screen theatre. At fiscal year-end, we operated 649 first-run screens, 6 of

Edgar Filing: MARCUS CORP - Form 10-K

which are operated under management contracts, and 29 budget-oriented screens.

In December 2007, we opened a new 70-foot-wide *UltraScreen*® at the Pickerington Cinema in Pickerington, Ohio and we plan to add up to two new *UltraScreens* to existing theatres during the next year. We recently announced plans to build a new theatre to replace the existing Eastgate Theatre in Madison, Wisconsin and we were recently selected to manage a unique, upscale theatre and entertainment complex to be built in Omaha, Nebraska.

On April 3, 2008, we completed the acquisition of seven multi-screen movie theatres owned and/or leased by Douglas Theatre Co. in Omaha and Lincoln, Nebraska. The acquisition added 83 screens to our theatre operations. In addition, as part of our acquisition agreement with Douglas Theatre Co., on June 25, 2008, we completed the acquisition of an 11-acre site that is part of a planned mixed-use commercial development known as Southport West in La Vista, Nebraska and on which we currently plan to develop a future new theatre.

Revenues for the theatre business, and the motion picture industry in general, are heavily dependent on the general audience appeal of available films, together with studio marketing, advertising and support campaigns, factors over which we have no control. Four fiscal 2008 films produced box office receipts in excess of \$3 million for our circuit, compared to three films that reached that amount during fiscal 2007. The following five fiscal 2008 films produced the most box office receipts for our circuit: *Harry Potter and the Order of the Phoenix*, *National Treasure: Book of Secrets*, *Iron Man*, *Transformers* and *Alvin and the Chipmunks*.

We obtain our films from several national motion picture production and distribution companies and are not dependent on any single motion picture supplier. Our booking, advertising, concession purchases and promotional activities are handled centrally by our administrative staff. In January 2008, we purchased a portion of Paul Silk Film Buying Company of Minneapolis, Minnesota and now provide film buying, booking and other related services for an additional 177 screens at 18 theatres in Minnesota. Including our own theatres, we currently are providing film buying, booking and other related services for 855 screens in seven states.

We strive to provide our movie patrons with high-quality picture and sound presentation in clean, comfortable, attractive and contemporary theatre environments. Substantially all of our movie theatre complexes feature either digital sound, Dolby or other stereo sound systems; acoustical ceilings; side wall insulation; engineered drapery folds to eliminate sound imbalance, reverberation and distortion; tiled floors; loge seats; cup-holder chair-arms; and computer-controlled heating, air conditioning and ventilation. We offer stadium seating, a tiered seating system that permits unobstructed viewing, at approximately 90% of our first-run screens. Computerized box offices permit all of our movie theatres to sell tickets in advance. Our theatres are accessible to persons with disabilities and provide wireless headphones for hearing-impaired moviegoers. Other amenities at certain theatres include THX auditoriums, which allow customers to hear the softest and loudest sounds, and touch-screen, computerized, self-service ticket kiosks, which simplify advance ticket purchases. We own a minority interest in MovieTickets.com, a joint venture of movie and entertainment companies that was created to sell movie tickets over the internet and represents a large majority of the top 50 market theatre screens throughout the United States and Canada. As a result of our association with MovieTickets.com, moviegoers can buy tickets to movies at any of our first-run theatres via the internet and print them at home.

3

We are currently testing digital cinema hardware and software in our theatres. Digital cinema may be able to deliver an improved film presentation to our customers, increase our scheduling flexibility and provide an opportunity for alternate programming in our auditoriums other than movies, although the reliability of the hardware and software and the potential costs associated with this new technology are yet to be determined. Upon completion of successful testing and the determination of a suitable financing methodology (all film studios have indicated that they will participate in the financing of the new technology implementation), we anticipate a broader roll out of digital cinema to our theatres in the future.

In October 2007, we began testing the latest Digital 3D Cinema technology at select theatres in our circuit, beginning with Point Cinema in Madison, Wisconsin and Ridge Cinema in New Berlin, Wisconsin. In June 2008, we purchased and installed new digital 3D systems at 12 additional theatres. With up to 8-10 3D films scheduled for release during calendar 2009, many in our industry believe digital 3D may have a significant positive impact on future movie going.

We sell food and beverage concessions in all of our movie theatres. We believe that a wide variety of food and beverage items, properly merchandised, increases concession revenue per patron. Although popcorn and soda remain the traditional favorites with moviegoers, we continue to upgrade our available concessions by offering varied choices. For example, some of our theatres offer hot dogs, pizza, ice cream, pretzel bites, frozen yogurt, coffee, mineral water and juices. We have also added self-serve soft drinks to many of our theatres. Our flagship theatre, The Marcus Majestic in Brookfield, Wisconsin, also has two cafes – one serving branded pizza and another serving branded coffee, ice cream and chocolates. The theatre also includes a cocktail lounge and a multi-use dinner-theatre auditorium called the AT&T Palladium, fully equipped for live performances, meetings, broadcast concerts and sporting events and regular screenings of first-run movies, with an attached kitchen from which we offer a full menu. The response to our new food and beverage offerings at The Majestic has been very positive and we are currently exploring opportunities to duplicate and/or expand on these food and beverage strategies at several of our other existing theatres.

Edgar Filing: MARCUS CORP - Form 10-K

We have a variety of ancillary revenue sources in our theatres, with the largest related to the sale of pre-show and lobby advertising. Additional ancillary revenues can come from corporate and group meeting sales, sponsorships, alternate auditorium uses and naming rights. During fiscal 2008, we entered into a digital network affiliate agreement with National CineMedia, LLC for the presentation of live and pre-recorded in-theatre events in 21 of our locations in multiple markets. The expanded programming, which has included live performances of the Metropolitan Opera, as well as sports, music and other events, was well received by our customers and has the ability of providing revenue during our theatres slower periods. We continue to pursue additional strategies to increase our ancillary revenue sources.

We also own a family entertainment center, *Funset Boulevard*, adjacent to our 14-screen movie theatre in Appleton, Wisconsin. *Funset Boulevard* features a 40,000 square foot Hollywood-themed indoor amusement facility that includes a restaurant, party room, laser tag center, virtual reality games, arcade, outdoor miniature golf course and batting cages.

4

Hotels and Resorts Operations

Owned and Operated Hotels and Resorts

The Pfister Hotel

We own and operate the Pfister Hotel, which is located in downtown Milwaukee, Wisconsin. The Pfister Hotel is a full service luxury hotel and has 307 guest rooms (including 82 luxury suites and 176 tower rooms), three restaurants, three cocktail lounges and a 275-car parking ramp. The Pfister also has 24,000 square feet of banquet and convention facilities. The Pfister's banquet and meeting rooms accommodate up to 3,000 people and the hotel features two large ballrooms, including one of the largest ballrooms in the Milwaukee metropolitan area, with banquet seating for 1,200 people. A portion of the Pfister's first-floor space is leased for use by retail tenants. In fiscal 2008, the Pfister Hotel earned its 32nd consecutive four-diamond award from the American Automobile Association. The Pfister is also a member of Preferred Hotels and Resorts Worldwide Association, an organization of independent luxury hotels and resorts, and the Association of Historic Hotels of America. The hotel has a signature restaurant named the Mason Street Grill, as well as a new spa and salon. Major renovations of the hotel's meeting and banquet space and its parking garage were completed during fiscal 2008, as was a major room renovation.

The Hilton Milwaukee City Center

We own and operate the 729-room Hilton Milwaukee City Center. Several aspects of Hilton's franchise program have benefited this hotel, including Hilton's international centralized reservation and marketing system, advertising cooperatives and frequent stay programs. The Hilton Milwaukee City Center also features Paradise Landing, an indoor water park and family fun center that features water slides, swimming pools, a sand beach, lounge and restaurant. The hotel also has two cocktail lounges, two restaurants and an 870-car parking ramp.

Hilton Madison at Monona Terrace

We own and operate the 240-room Hilton Madison at Monona Terrace in Madison, Wisconsin. The Hilton Madison, which also benefits from the aspects of Hilton's franchise program noted above, is connected by skywalk to the Monona Terrace Community and Convention Center, has four meeting rooms totaling 2,400 square feet, an indoor swimming pool, a fitness center, a lounge and a restaurant.

The Grand Geneva Resort & Spa

We own and operate the Grand Geneva Resort & Spa in Lake Geneva, Wisconsin, which is the largest convention resort in Wisconsin. This full-facility destination resort is located on 1,300 acres and includes 355 guest rooms, over 60,000 square feet of banquet, meeting and exhibit space, over 13,000 square feet of ballroom space, three specialty restaurants, two cocktail lounges, two championship golf courses, several ski hills, two indoor and five outdoor tennis courts, three swimming pools, a spa and fitness complex, horse stables and an on-site airport. In fiscal 2008, the Grand Geneva Resort & Spa earned its 10th consecutive four-diamond award from the American Automobile Association. We are currently reviewing plans for a major guest room renovation and an update to our spa and outdoor pool complex.

Hotel Phillips

We own and operate the Hotel Phillips, a 217-room hotel in Kansas City, Missouri. After purchasing and completely restoring this landmark hotel, we reopened it in September 2001. The Hotel Phillips has conference rooms totaling 5,600 square feet of meeting space, a 2,300 square foot ballroom, a restaurant and a lounge.

5

Four Points by Sheraton Chicago Downtown/Magnificent Mile

Pursuant to a long-term lease, we operate the Four Points by Sheraton Chicago Downtown/Magnificent Mile, a 226-room (including 130 suites) hotel in Chicago, Illinois. The Four Points by Sheraton Chicago Downtown/Magnificent Mile has affordable, well-appointed guest rooms and suites, 3,000 square feet of high-tech meeting rooms, an indoor swimming pool and fitness room and an on-site parking facility. The hotel leases space to one area restaurant and plans to lease space to up to two additional area restaurants or retail outlets. In February 2008, the hotel received the Starwood Hotels & Resorts Worldwide, Inc. 2007 Four Points by Sheraton Property of the Year Award. The annual award is given to the Four Points by Sheraton property that achieved the highest ranking in overall excellence. The hotel was selected from 125 Four Points by Sheraton properties in 21 countries.

InterContinental Milwaukee

We own and operate the InterContinental Milwaukee in Milwaukee, Wisconsin. Formerly the Wyndham Milwaukee Center, this hotel underwent a major renovation and rebranding to the upscale InterContinental brand during fiscal 2007. The InterContinental Milwaukee has 220 rooms, 12,000 square feet of flexible banquet and meeting space, on-site parking, a restaurant and two lounges and is located in the heart of Milwaukee's theatre and financial district.

Skirvin Hilton

We are the principal equity partner and operator of the Skirvin Hilton hotel in Oklahoma City, Oklahoma, the oldest hotel in Oklahoma. This historic hotel has 225 rooms, including 20 one-bedroom suites and one Presidential Suite. The Skirvin Hilton benefits from the aspects of Hilton's franchise program noted above and has a restaurant, lounge, fitness center, indoor swimming pool, business center and approximately 18,500 square feet of meeting space.

Managed Hotels, Resorts and Other Properties

We also manage hotels, resorts and other properties for third parties, typically under long-term management agreements. Revenues from these management contracts may include both base management fees, often in the form of a fixed percentage of defined revenues, and incentive management fees, typically calculated based upon defined profit performance. We may also earn fees for technical and preopening services before a property opens, as well as for on-going accounting and technology services.

We manage the Crowne Plaza-Northstar Hotel in Minneapolis, Minnesota. The Crowne Plaza-Northstar Hotel is located in downtown Minneapolis and has 226 guest rooms, 13 meeting rooms, 6,370 square feet of ballroom and convention space, a restaurant, a cocktail lounge and an exercise facility.

We manage Beverly Garland's Holiday Inn in North Hollywood, California. The Beverly Garland has 257 guest rooms, including 12 suites, meeting space for up to 600, including an amphitheater and ballroom, an outdoor swimming pool and lighted tennis courts. The mission-style hotel is located on seven acres near Universal Studios.

We manage the Timber Ridge Lodge, an indoor/outdoor waterpark and condominium complex in Lake Geneva, Wisconsin. The Timber Ridge Lodge is a 225-unit condominium hotel on the same campus as our Grand Geneva Resort & Spa. The Timber Ridge Lodge has meeting rooms totaling 3,640 square feet, a general store, a restaurant-cafe, a snack bar and lounge, a state-of-the-art fitness center and an entertainment arcade.

We also provide hospitality management services, including check-in, housekeeping and maintenance, for a vacation ownership development adjacent to the Grand Geneva Resort & Spa owned by Orange Lake Resort & Country Club of Orlando, Florida. The development includes 62 timeshare units and a timeshare sales center.

We manage the Hilton Garden Inn Houston NW/Chateau in Houston, Texas. The Hilton Garden Inn has 171 guest rooms, a ballroom, a restaurant, a fitness center, a convenience mart and a swimming pool. The hotel is a part of Chateau Court, a 13-acre, European-style mixed-use development that also includes retail space and an office village.

We manage the Platinum Hotel & Spa, a condominium hotel in Las Vegas, Nevada just off the Las Vegas Strip, and own the hotel's public space. In addition to earning a management fee equal to a share of room revenue when any of the 255 one and two-bedroom suites participating in the rental program are rented, we have the opportunity to earn revenues from the on-site restaurant, lounge, spa and 8,440 square feet of

Edgar Filing: MARCUS CORP - Form 10-K

meeting space at this non-gaming, non-smoking hotel.

We manage and own a 15% minority equity interest in the Sheraton Madison Hotel in Madison, Wisconsin. The Sheraton Madison features 237 rooms and suites, an indoor heated swimming pool, whirlpool, fitness center, a restaurant, lounge and 18,000 square feet of meeting space. It is adjacent to the Alliant Energy Center, which includes more than 150,000 square feet of exhibit space, and is located approximately 1.5 miles from the Monona Terrace Convention Center, the city's convention center facility. We recently managed a major renovation of the property, including guest rooms and public space.

We manage and own a 15% minority equity interest in the Westin Columbus in Columbus, Ohio. The Westin Columbus is a AAA four-diamond full-service historic hotel that currently includes 186 rooms and suites and offers more than 12,000 square feet of meeting, banquet and ballroom space, a restaurant and a cocktail lounge. The hotel is located in the heart of the downtown business district and is connected to the Southern Theatre, a historically restored performing arts theater. A substantial renovation of the guest rooms and public space of this property is now substantially complete.

We manage Brynwood Country Club in Milwaukee, Wisconsin. Brynwood has an 18-hole golf course, four tennis courts, a fitness center, swimming pool and banquet facilities.

We manage Resort Suites, a four-star destination resort in Scottsdale, Arizona, offering 483 suites, four swimming pools, three whirlpools, a fitness center, a 24-hour concierge and 7,600 square feet of meeting space. The resort is currently undergoing a multi-million dollar renovation of its public space, restaurant and grounds.

We manage the Sheraton Clayton Plaza Hotel in St. Louis, Missouri, which offers 257 rooms and suites, an indoor swimming pool, a fitness facility, and a business center. The hotel is undergoing a multi-million dollar renovation of the public space and guest rooms that is scheduled to be completed in fiscal 2009.

We manage the new Hilton Minneapolis/Bloomington in Bloomington, Minnesota. This business class hotel, which opened on January 26, 2008, offers 256 rooms, an indoor swimming pool, a club level, a fitness center, a business center and 9,100 square feet of meeting space.

In fiscal 2008, we signed agreements to operate three additional properties for other owners that are scheduled to commence operations in the future. We will manage the four-star Venturella Resort and Spa in Orlando, Florida. The hotel is currently undergoing a major renovation and is scheduled to re-open in late 2008 or early 2009. It will have 155 rooms, two restaurants, a lounge and a spa, as well as 7,000 square feet of meeting space. We also will manage a luxury boutique hotel that will be part of Carmel City Center, a multi-use development located in Carmel, Indiana. This hotel, which is expected to open in 2011, will feature 169 rooms, several food and beverage outlets, a banquet hall, meeting space and a luxury spa. Finally, we will manage the new 7th Wave Resort, a \$150 million water park project in West Warwick, Rhode Island, just outside of Providence. This resort will feature 409 rooms, a 75,000 square foot water park, 53,000 square feet of outdoor space and 12,000 square feet of flexible meeting space. It will also feature a family dinner theater, a themed restaurant, two lounges, a spa, retail stores and an arcade. Construction on the resort is scheduled to begin later in 2008.

7

Competition

Both of our businesses experience intense competition from national, regional and local chain and franchise operations, some of which have substantially greater financial and marketing resources than we have. Most of our facilities are located in close proximity to competing facilities.

Our movie theatres compete with large national movie theatre operators, such as AMC Entertainment, Cinemark, Regal Cinemas and Carmike Cinemas, as well as with a wide array of smaller first-run exhibitors. Movie exhibitors also generally compete with the home video, pay-per-view and cable television markets. We believe that such ancillary markets have assisted the growth of the movie theatre industry by encouraging the production of first-run movies released for initial movie theatre exhibition, which has historically established the demand for such movies in these ancillary markets.

Our hotels and resorts compete with the hotels and resorts operated by Hyatt Corporation, Marriott Corporation, Ramada Inns, Holiday Inns and others, along with other regional and local hotels and resorts.

We believe that the principal factors of competition in both of our businesses, in varying degrees, are the price and quality of the product, quality and location of our facilities and customer service. We believe that we are well positioned to compete on the basis of these factors.

Seasonality

Historically, our first fiscal quarter has produced the strongest operating results because this period coincides with the typical summer seasonality of the movie theatre industry and the summer strength of our lodging business. Our third fiscal quarter has historically produced the weakest operating results in our hotels and resorts division primarily due to the effects of reduced travel during the winter months. Our third fiscal quarter for our theatre division has historically been our second strongest quarter but is heavily dependent upon the quantity and quality of films released during the Thanksgiving to Christmas holiday period.

Environmental Regulation

Federal, state and local environmental legislation have not had a material effect on our capital expenditures, earnings or competitive position. However, our activities in acquiring and selling real estate for business development purposes have been complicated by the continued emphasis that our personnel must place on properly analyzing real estate sites for potential environmental problems. This circumstance has resulted in, and is expected to continue to result in, greater time and increased costs involved in acquiring and selling properties associated with our various businesses.

Employees

As of the end of fiscal 2008, we had approximately 6,600 employees, approximately 40% of whom were employed on a part-time basis. A number of our (1) projectionists in Milwaukee, Wisconsin are covered by a collective bargaining agreement that expired on May 30, 2007 and are operating under the terms of the old agreement on a day-to-day basis; (2) projectionists in Madison, Wisconsin are covered by a collective bargaining agreement that expired on April 2, 2008 and are operating under the terms of the old agreement on a day-to-day basis; (3) painters in the Hilton Milwaukee City Center and the Pfister Hotel are covered by a collective bargaining agreement that expired on July 7, 2008 and has been extended on a day-to-day basis during negotiations; (4) projectionists at Chicago locations are covered by a collective bargaining agreement that expires on December 31, 2008; (5) hotel employees in the Hilton Milwaukee City Center and the Pfister Hotel are covered by a collective bargaining agreement that expires on June 15, 2009; (6) operating engineers at the Sheraton Clayton Plaza Hotel are covered by a collective bargaining agreement that expires on November 30, 2009; (7) a number of hotel employees at the Sheraton Clayton Plaza Hotel that we manage for a third party are covered by a collective bargaining agreement that expires on December 14, 2009; (8) operating engineers in the Hilton Milwaukee City Center and Pfister Hotel are covered by collective bargaining agreements that expire on December 31, 2009 and April 30, 2010, respectively; (9) hotel employees at the Crowne Plaza Northstar in Minneapolis, Minnesota are covered by a collective bargaining agreement that expires on April 30, 2010; and (10) painters at the Sheraton Clayton Plaza Hotel are covered by a collective bargaining agreement that expires on August 31, 2010.

Web Site Information and Other Access to Corporate Documents

Our corporate web site is www.marcuscorp.com. All of our Form 10-Ks, Form 10-Qs and Form 8-Ks, and amendments thereto, are available on this web site as soon as practicable after they have been filed with the SEC. In addition, our corporate governance guidelines and the charters for our Audit Committee, Compensation Committee and Corporate Governance and Nominating Committee are available on our web site. If you would like us to mail you a copy of our corporate governance guidelines or a committee charter, please contact Thomas F. Kissinger, Vice President, General Counsel and Secretary, The Marcus Corporation, 100 East Wisconsin Avenue, Suite 1900, Milwaukee, Wisconsin 53202-4125.

Item 1A. Risk Factors.

The following risk factors and other information included in this Annual Report on Form 10-K should be carefully considered. The risks and uncertainties described below are not the only ones we face. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations. If any of the following risks occur, our business, financial condition, operating results, and cash flows could be materially adversely affected.

The Lack of Both the Quantity and Audience Appeal of Motion Pictures May Adversely Affect Our Financial Results.

The financial results of our movie theatre business and the motion picture industry in general are heavily dependent on the general audience appeal of available films, together with studio marketing, advertising and support campaigns, factors over which we have no control. The relative success of our movie theatre business will continue to be largely dependent upon the quantity and audience appeal of films made available by the movie studios and other producers. Poor performance of films, a disruption in the production of films due to events such as a strike by actors, writers or directors, or a reduction in the marketing efforts of the film distributors to promote their films could have an adverse impact on our business and results of operations. Also, our quarterly results of operations are significantly dependent on the quantity and

audience appeal of films that we exhibit during each quarter. As a result, our quarterly results may be unpredictable and somewhat volatile.

A Deterioration in Relationships with Film Distributors Could Adversely Affect Our Ability to Obtain Commercially Successful Films.

We rely on the film distributors for the motion pictures shown in our theatres. Our business depends to a significant degree on maintaining good relationships with these distributors. Deterioration in our relationships with any of the major film distributors could adversely affect our access to commercially successful films and adversely affect our business and results of operations. Because the distribution of motion pictures is in large part regulated by federal and state antitrust laws and has been the subject of numerous antitrust cases, we cannot ensure a supply of motion pictures by entering into long-term arrangements with major distributors. Rather, we must compete for licenses on a film-by-film and theatre-by-theatre basis and are required to negotiate licenses for each film and for each theatre individually.

9

Our Financial Results May be Adversely Impacted by Unique Factors Affecting the Theatre Exhibition Industry, Such as the Shrinking Video Release Window, the Increasing Piracy of Feature Films and the Increasing Use of Alternative Film Distribution Channels and Other Competing Forms of Entertainment.

Over the last decade, the average video release window, which represents the time that elapses from the date of a film's theatrical release to the date a film is available on video or DVD, has decreased from approximately six months to less than four and one-half months. We cannot assure you that this release window, which is determined by the film studios, will not shrink further, which could have an adverse impact on our movie theatre business and results of operations.

Piracy of motion pictures is prevalent in many parts of the world. Technological advances allowing the unauthorized dissemination of motion pictures increase the threat of piracy by making it easier to create, transmit and distribute high quality unauthorized copies of such motion pictures. The proliferation of unauthorized copies and piracy of motion pictures may have an adverse effect on our movie theatre business and results of operations.

We face competition for movie theatre patrons from a number of alternative motion picture distribution channels, such as DVD, network, cable and satellite television, video on-demand, pay-per-view television and downloading utilizing the internet. We also compete with other forms of entertainment competing for our patrons' leisure time and disposable income such as concerts, amusement parks, sporting events, home entertainment systems, video games and portable entertainment devices such as the iPod®. An increase in popularity of these alternative film distribution channels and competing forms of entertainment may have an adverse effect on our movie theatre business and results of operations.

Industry-wide Conversion to Digital Cinema May Increase Our Costs.

The theatre industry is in the early stages of conversion from film-based media to digital-based media. There are a variety of constituencies associated with this anticipated change that may significantly impact industry participants, including content providers, distributors, equipment providers and exhibitors. While content providers and distributors have indicated they would bear substantially all of the costs of this change, there can be no assurance that we will have access to adequate capital to finance the conversion costs associated with this potential change should the conversion progress rapidly, nor can there be any assurance that we will not see an increase in related operating costs of the new media that would adversely affect our results of operation.

The Relative Industry Supply of Available Rooms at Comparable Lodging Facilities May Adversely Affect Our Financial Results.

Historically, a material increase in the supply of new hotel rooms in a market can destabilize that market and cause existing hotels to experience decreasing occupancy, room rates and profitability. If such over-supply occurs in one or more of our major markets, we may experience an adverse effect on our hotels and resorts business and results of operations.

Our Businesses are Heavily Capital Intensive and Preopening and Start-Up Costs and Increasing Depreciation Expenses May Adversely Affect Our Financial Results.

Both our movie theatre and hotels and resorts businesses are heavily capital intensive. Purchasing properties and buildings, constructing buildings, renovating and remodeling buildings and investing in joint venture projects all require substantial upfront cash investments before these properties, facilities and joint ventures can generate sufficient revenues to pay for the upfront costs and positively contribute to our profitability. In addition, many growth opportunities, particularly for our hotels and resorts division, require lengthy development periods during which significant capital is committed and preopening costs and early start-up losses are incurred. We expense these preopening and start-up costs currently. As a result, our results of operations may be adversely affected by our significant levels of capital investments. Additionally, to the extent we capitalize our capital expenditures, our depreciation expenses may increase, thereby adversely affecting our results of operations.

Adverse Economic Conditions in Our Markets May Adversely Affect Our Financial Results.

Downturns or adverse economic conditions affecting the United States economy generally, and particularly downturns or adverse economic conditions in the Midwest and in our other markets, adversely affect our results of operations, particularly with respect to our hotels and resorts division. Poor economic conditions can significantly adversely affect the business and group travel customers, which are the largest customer segments for our hotels and resorts division. Specific economic conditions that may directly impact travel, including financial instability of air carriers and increases in gas and other fuel prices, may adversely affect our results of operation. Additionally, although our theatre business has historically performed well during economic downturns as consumers seek less expensive forms of out-of-home entertainment, a significant reduction in consumer confidence or disposable income in general may temporarily affect the demand for motion pictures or severely impact the motion picture production industry, which, in turn, may adversely affect our results of operations.

Adverse Weather Conditions, Particularly During the Winter in the Midwest and in Our Other Markets, May Adversely Affect Our Financial Results.

Poor weather conditions adversely affect business and leisure travel plans, which directly impacts our hotels and resorts division. In addition, theatre attendance on any given day may be negatively impacted by adverse weather conditions. In particular, adverse weather during peak movie-going weekends or holiday time periods may negatively affect our results of operations. Adverse winter weather conditions may also increase our snow removal and other maintenance costs in both of our divisions.

Each of Our Business Segments and Properties Experience Ongoing Intense Competition.

In each of our businesses we experience intense competition from national, regional and local chain and franchise operations, some of which have substantially greater financial and marketing resources than we have. Most of our facilities are located in close proximity to other facilities which compete directly with ours. The motion picture exhibition industry is fragmented and highly competitive with no significant barriers to entry. Theatres operated by national and regional circuits and by small independent exhibitors compete with our theatres, particularly with respect to film licensing, attracting patrons and developing new theatre sites. Moviegoers are generally not brand conscious and usually choose a theatre based on its location, the films showing there and its amenities. With respect to our hotels and resorts division, our ability to remain competitive and to attract and retain business and leisure travelers depends on our success in distinguishing the quality, value and efficiency of our lodging products and services from those offered by others. If we are unable to compete successfully in either of our divisions, this could adversely affect our results of operations.

Our Ability to Identify Suitable Properties to Acquire, Develop and Manage Will Directly Impact Our Ability to Achieve Certain of Our Growth Objectives.

A portion of our ability to successfully achieve our growth objectives in both our theatre and hotels and resorts divisions is dependent upon our ability to successfully identify suitable properties to acquire, develop and manage. Failure to successfully identify, acquire and develop suitable and successful locations for new lodging properties and theatres will substantially limit our ability to achieve these important growth objectives.

Our Properties are Subject to Risks Relating to Acts of God, Terrorist Activity and War and Any Such Event May Adversely Affect our Financial Results.

Acts of God, natural disasters, war (including the potential for war), terrorist activity (including threats of terrorist activity), epidemics (such as SARs and bird flu), travel-related accidents, as well as political unrest and other forms of civil strife and geopolitical uncertainty may adversely affect the lodging and movie exhibition industries and our results of operations. Terrorism incidents, such as the events of September 11, 2001, and wars, such as the Iraq war, significantly impact business and leisure travel and consequently demand for hotel rooms. In addition, inadequate preparedness, contingency planning, insurance coverage or recovery capability in relation to a major incident or crisis may prevent operational continuity and consequently impact the reputation of our businesses.

Our Results May be Seasonal, Resulting in Unpredictable and Non-Representative Quarterly Results.

Historically, our first fiscal quarter has produced our strongest operating results because this period coincides with the typically strong summer performance of the movie theatre industry and the summer strength of our lodging business. Our third fiscal quarter has historically produced our weakest operating results in our hotels and resorts division, primarily due to the affects of reduced travel during the winter months.

Edgar Filing: MARCUS CORP - Form 10-K

Our third fiscal quarter for our theatre division has historically been our second strongest quarter but is heavily dependent upon the quantity and quality of films released during the Thanksgiving to Christmas holiday period.

Item 1B. Unresolved Staff Comments.

None.

Item 2. Properties.

We own the real estate of a substantial portion of our facilities, including, as of May 29, 2008, the Pfister Hotel, the Hilton Milwaukee City Center, the Hilton Madison at Monona Terrace, the Grand Geneva Resort & Spa, the Hotel Phillips, the InterContinental Milwaukee, the Skirvin Hilton and the majority of our theatres. We lease the remainder of our facilities. As of May 29, 2008, we also managed two hotels for joint ventures in which we have an interest and 10 hotels, resorts and other properties and one theatre that are owned by third parties. Additionally, we own properties acquired for the future construction and operation of new facilities and we have an interest in a joint venture hotel managed by a third party. All of our properties are suitably maintained and adequately utilized to cover the respective business segment served.

Our owned, leased and managed properties are summarized, as of May 29, 2008, in the following table:

| Business Segment | Total Number of Facilities in Operation | Owned ⁽¹⁾ | Leased from Unrelated Parties ⁽²⁾ | Managed for Related Parties | Managed for Unrelated Parties ⁽²⁾ |
|-----------------------------|---|----------------------|--|-----------------------------------|--|
| Theatres: | | | | | |
| Movie Theatres | 56 | 44 | 11 | 0 | 1 |
| Family Entertainment Center | 1 | 1 | 0 | 0 | 0 |
| Hotels and Resorts: | | | | | |
| Hotels | 16 | 6 | 1 | 2 | 7 |
| Resorts | 2 | 1 | 0 | 0 | 1 |
| Other Properties | 2 | 0 | 0 | 0 | 2 |
| Total | 77 | 52 | 12 | 2 | 11 |

12

- (1) Six of the movie theatres are on land leased from unrelated parties.
- (2) The 11 theatres leased from unrelated parties have 102 screens and the one theatre managed for an unrelated party has 6 screens.

Certain of the above individual properties or facilities are subject to purchase money or construction mortgages or commercial lease financing arrangements, but we do not consider these encumbrances, individually or in the aggregate, to be material.

Approximately 90% of our operating property leases expire on various dates after the end of fiscal 2009 (assuming we exercise all of our renewal and extension options).

Item 3. Legal Proceedings.

We do not believe that any pending legal proceedings involving us are material to our business. No legal proceeding required to be disclosed under this item was terminated during the fourth quarter of fiscal 2008.

Item 4. Submission of Matters to a Vote of Security Holders.

No matters were submitted to a vote of our shareholders during the fourth quarter of fiscal 2008.

Edgar Filing: MARCUS CORP - Form 10-K

EXECUTIVE OFFICERS OF COMPANY

Each of our executive officers is identified below together with information about each officer's age, position and employment history for at least the past five years:

| Name | Position | Age |
|---------------------|--|-----|
| Stephen H. Marcus | Chairman of the Board and Chief Executive Officer | 73 |
| Gregory S. Marcus | President | 43 |
| Bruce J. Olson | Senior Vice President and President of Marcus Theatres Corporation | 58 |
| Thomas F. Kissinger | Vice President, General Counsel and Secretary | 48 |
| Douglas A. Neis | Chief Financial Officer and Treasurer | 49 |
| William J. Otto | President and Chief Operating Officer of Marcus Hotels, Inc. | 52 |

Stephen H. Marcus has been our Chairman of the Board since December 1991 and our Chief Executive Officer since December 1988. He served as our President from December 1988 until January 2008. Mr. Marcus has worked at our company for 46 years.

Gregory S. Marcus joined our company in March 1992 as Director of Property Management/Corporate Development. He was promoted in 1999 to our Senior Vice President - Corporate Development and became an executive officer in July 2005. He was elected our President in January 2008. He was elected to serve on our Board of Directors in October 2005.

Bruce J. Olson joined our company in 1974. Mr. Olson served as the Executive Vice President and Chief Operating Officer of Marcus Theatres Corporation from August 1978 until October 1988, at which time he was appointed President of that subsidiary. Mr. Olson also served as our Vice President-Administration and Planning from September 1987 until July 1991. In July 1991, he was appointed as our Group Vice President and in October 2004, he was promoted to Senior Vice President. He was elected to serve on our Board of Directors in April 1996.

Thomas F. Kissinger joined our company in August 1993 as our Secretary and Director of Legal Affairs. In August 1995, he was promoted to our General Counsel and Secretary and in October 2004, he was promoted to Vice President, General Counsel and Secretary. Prior to August 1993, Mr. Kissinger was associated with the law firm of Foley & Lardner LLP for five years.

13

Douglas A. Neis joined our company in February 1986 as Controller of the Marcus Theatres division and in November 1987, he was promoted to Controller of Marcus Restaurants. In July 1991, Mr. Neis was appointed Vice President of Planning and Administration for Marcus Restaurants. In September 1994, Mr. Neis was also named as our Director of Technology and in September 1995 he was elected as our Corporate Controller. In September 1996, Mr. Neis was promoted to Chief Financial Officer and Treasurer.

William J. Otto joined our company in 1993 as the Senior Vice President of Operations of Marcus Hotels, Inc. In 1996, Mr. Otto was promoted to Senior Vice President and Chief Operating Officer of Marcus Hotels, Inc. and in April 2001 he was further promoted to President and Chief Operating Officer of Marcus Hotels, Inc.

Our executive officers are generally elected annually by our Board of Directors after the annual meeting of shareholders. Each executive officer holds office until his successor has been duly qualified and elected or until his earlier death, resignation or removal.

PART II

Item 5. Market for the Company's Common Equity, Related Shareholder Matters and Issuer Repurchases of Equity Securities.

(a) Stock Performance Graphs

The following information in this Item 5 of this Annual Report on Form 10-K is not deemed to be soliciting material or to be filed with the SEC or subject to Regulation 14A or 14C under the Securities Exchange Act of 1934 or to the liabilities of Section 18 of the Securities and Exchange Act of 1934 and will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent we specifically incorporate it by reference into such a filing.

Set forth below are two graphs comparing the annual percentage change during our last five fiscal years in our cumulative total shareholder return (stock price appreciation on a dividend reinvested basis) of our Common Shares to: (1) the cumulative total return of a composite peer group index selected by us and (2) companies included in the Russell 2000 Index. The composite peer group index in the first graph (Graph No. 1) is the index we have used historically and is comprised of a hotels and resorts index we selected that includes Choice Hotels International,

Edgar Filing: MARCUS CORP - Form 10-K

Inc., Lodgian Inc., Orient Express Hotels, Ltd., Sonesta International Hotels Corp. and Red Lions Corporation (formerly WestCoast Hospitality Corp.) (weighted 50%) and a theatre index we selected that includes Regal Cinemas (weighted 50%). The composite peer group index in the second graph (Graph No. 2), which we intend to use for future filings, is comprised of the Dow Jones U.S. Hotels Index (weighted 50%) and a theatre index we selected that includes Regal Cinemas and Carmike Cinemas (weighted 50%). We changed our stock performance graph because we chose a new composite peer group index that we believe more accurately reflects the performance of our current comparable companies and provides a better comparison between companies. Two of the lodging companies we included in our previous index, John Q. Hammons and Four Seasons, are no longer public. In addition, Carmike Cinemas, which we removed from our index when it was in bankruptcy, is now an appropriate comparable. We believe the new index will provide investors with a better understanding of our performance within the industry.

The indices within the composite peer group indices are weighted to approximate the relative revenue contributions of each of our continuing business segments to our total revenues in our fiscal 2008. The shareholder returns of the companies included in the hotels and resorts indices and theatre indices are weighted based on each company's relative market capitalization as of the beginning of the presented periods.

14

Graph No. 1

15

Graph No. 2

(b) Market Information

Our Common Stock, \$1 par value, is listed and traded on the New York Stock Exchange under the ticker symbol MCS. Our Class B Common Stock, \$1 par value, is neither listed nor traded on any exchange. During the first and second quarters of fiscal 2007, we paid a dividend of \$0.075 per share of our Common Stock and \$0.06818 per share of our Class B Common Stock. During the third and fourth quarters of fiscal 2007 and all four quarters of fiscal 2008, we paid a dividend of \$0.085 per share of our Common Stock and \$0.07727 per share of our Class B Common Stock. The following table lists the high and low sale prices of our Common Stock for the periods indicated (NYSE trading information only).

| Fiscal 2008 | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|--------------------|------------------------|------------------------|------------------------|------------------------|
| High | \$24.44 | \$22.00 | \$18.74 | \$19.93 |
| Low | \$18.90 | \$17.12 | \$13.94 | \$14.60 |

| Fiscal 2007 | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|--------------------|------------------------|------------------------|------------------------|------------------------|
| High | \$21.68 | \$26.10 | \$26.31 | \$24.17 |
| Low | \$17.15 | \$19.30 | \$22.52 | \$20.18 |

On August 7, 2008, there were 20,820,317 shareholders of record of our Common Stock and 8,885,126 shareholders of record of our Class B Common Stock.

16

(c) Stock Repurchases

As of May 29, 2008, our Board of Directors had authorized the repurchase of up to 6.7 million shares of our outstanding Common Stock. Under these authorizations, we may repurchase shares of our Common Stock from time to time in the open market, pursuant to privately negotiated transactions or otherwise. The repurchased shares are held in our treasury pending potential future issuance in connection with employee benefit, option or stock plans or other general corporate purposes. Under these authorizations, we have repurchased approximately 4.4 million shares of Common Stock as of May 29, 2008. These authorizations do not have an expiration date.

The following table sets forth information with respect to purchases made by us or on our behalf of our Common Stock during the periods indicated. All of these repurchases were made in the open market and pursuant to the publicly announced repurchase authorization described above.

| Period | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Programs | Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs |
|------------------------|----------------------------------|------------------------------|---|--|
| February 29 - March 28 | -- | -- | -- | 2,319,514 |
| March 29 - April 28 | -- | -- | -- | 2,319,514 |
| April 29 - May 29 | 506 | \$17.92 | 506 | 2,319,008 |
| Total | 506 | \$17.92 | 506 | 2,319,008 |

Item 6. Selected Financial Data.**Five-Year Financial Summary**

| | F2008 | F2007 | F2006 | F2005 | F2004 |
|--|------------|---------|---------|---------|---------|
| Operating Results | | | | | |
| <i>(in thousands)</i> | | | | | |
| Revenues ⁽¹⁾ | \$ 371,075 | 327,631 | 289,244 | 267,058 | 269,221 |
| Earnings from continuing operations ⁽¹⁾ | \$ 20,486 | 33,927 | 22,468 | 19,578 | 18,562 |
| Net earnings | \$ 20,486 | 33,297 | 28,271 | 99,221 | 24,611 |
| Common Stock Data⁽²⁾ | | | | | |
| Earnings per common share - continuing operations ⁽¹⁾ | \$.68 | 1.10 | .73 | .64 | .62 |
| Net earnings per common share | \$.68 | 1.08 | .91 | 3.25 | .82 |
| Cash dividends per common share ⁽³⁾ | \$.34 | .32 | 7.26 | .22 | .22 |
| Weighted average shares outstanding <i>(in thousands)</i> | 30,230 | 30,807 | 30,939 | 30,526 | 29,850 |
| Book value per share | \$ 10.69 | 10.51 | 9.87 | 16.27 | 13.20 |
| Financial Position | | | | | |
| <i>(in thousands)</i> | | | | | |
| Total assets | \$ 721,648 | 698,383 | 587,234 | 787,499 | 749,811 |
| Long-term debt | \$ 252,992 | 199,425 | 123,110 | 170,888 | 207,282 |
| Shareholders' equity | \$ 317,493 | 319,509 | 301,323 | 493,661 | 393,723 |
| Capital expenditures and acquisitions | \$ 64,937 | 186,752 | 75,532 | 63,431 | 50,915 |
| Financial Ratios | | | | | |
| Current ratio | .53 | .47 | .73 | 4.18 | 2.96 |
| Debt/capitalization ratio | .47 | .45 | .37 | .28 | .37 |
| Return on average shareholders' equity | 6.4% | 10.7% | 7.1% | 22.4% | 6.4% |

- (1) Fiscal 2004-2007 restated to present limited-service lodging, the Miramonte Resort and Marcus Vacation Club as discontinued operations.
- (2) All per share and shares outstanding data is on a diluted basis. Earnings per share data is calculated on our Common Stock using the two-class method.
- (3) Includes \$7.00 per share special dividend paid during fiscal 2006.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Results of Operations

General

We report our consolidated and individual segment results of operations on a 52-or-53-week fiscal year ending on the last Thursday in May. Fiscal 2008 and fiscal 2006 were 52-week years. Fiscal 2007 was a 53-week year and our reported results for fiscal 2007 benefited from the additional week of reported operations. Fiscal 2009 will be a 52-week year.

We divide our fiscal year into three 13-week quarters and a final quarter consisting of 13 or 14 weeks. Our primary operations are reported in two business segments: theatres and hotels and resorts. As a result of the sale of substantially all of the assets of our limited-service lodging division during fiscal 2005 and our sale in June 2006 of the remaining inventory of real estate and development costs associated with our vacation ownership development adjacent to the Grand Geneva Resort, we presented the limited-service lodging business segment and the vacation ownership development as discontinued operations in the accompanying financial statements and in this discussion for fiscal 2007 and 2006. Beginning with fiscal 2008, any remaining assets and related results of operation from these businesses are included in our hotels and resorts segment.

Historically, our first fiscal quarter has produced the strongest operating results because this period coincides with the typical summer seasonality of the movie theatre industry and the summer strength of the lodging business. Our third fiscal quarter has historically produced the weakest operating results in our hotels and resorts division primarily due to the effects of reduced travel during the winter months. Our third fiscal quarter for our theatre division has historically been our second strongest quarter, but is heavily dependent upon the quantity and quality of films released during the Thanksgiving to Christmas holiday period.

Consolidated Financial Comparisons

The following table sets forth revenues, operating income, other income (expense), earnings from continuing operations, earnings (losses) from discontinued operations, net earnings and earnings per common share for the past three fiscal years (in millions, except for per share and percentage change data):

| | 2008 | 2007 | Change F08 v. F07 | | 2006 | Change F07 v. F06 | |
|--------------------------------------|----------|----------|-------------------|---------|----------|-------------------|---------|
| | | | Amt. | Pct. | | Amt. | Pct. |
| Revenues | \$ 371.1 | \$ 327.6 | \$ 43.5 | 13.3% | \$ 289.2 | \$ 38.4 | 13.3% |
| Operating income | 47.7 | 41.1 | 6.6 | 15.9% | 39.5 | 1.6 | 4.0% |
| Other income (expense) | (14.0) | 2.4 | (16.4) | -692.2% | (6.7) | 9.1 | 135.5% |
| Earnings from | | | | | | | |
| continuing operations | 20.5 | 33.9 | (13.4) | -39.6% | 22.5 | 11.4 | 51.0% |
| Earnings (losses) from | | | | | | | |
| discontinued operations | -- | (0.6) | 0.6 | 100.0% | 5.8 | (6.4) | -110.9% |
| Net earnings | \$ 20.5 | \$ 33.3 | \$ (12.8) | -38.5% | \$ 28.3 | \$ 5.0 | 17.8% |
| Earnings per common share - Diluted: | | | | | | | |
| Continuing operations | \$ 0.68 | \$ 1.10 | \$ (0.42) | -38.2% | \$ 0.73 | \$ 0.37 | 50.7% |
| Net earnings per common share | \$ 0.68 | \$ 1.08 | \$ (0.40) | -37.0% | \$ 0.91 | \$ 0.17 | 18.7% |

Fiscal 2008 versus Fiscal 2007

Revenues and operating income from both our theatre division and our hotels and resorts division increased during fiscal 2008 compared to the prior year, despite the fact that fiscal 2007 included an additional 53rd week of operations that benefited both of our operating divisions. The additional week last year contributed approximately \$9.5 million in revenues and \$2.9 million in operating income to our fiscal 2007 results. Theatre division operating results were favorably impacted by new screens acquired during the fourth quarters of fiscal 2008 and 2007. Operating results from our hotels and resorts division were favorably impacted by improved results at several of our newer hotels, as well as by increased management fees.

18

Reduced investment income, increased interest expense, decreased gains on disposition of property, equipment and other assets and a significantly higher income tax rate contributed to a decrease in earnings from continuing operations during fiscal 2008, offsetting reduced equity losses from unconsolidated joint ventures. Our overall net earnings also decreased during fiscal 2008 compared to the prior year.

We recognized investment income of \$1.5 million during fiscal 2008, representing a decrease of \$1.6 million, or 52.2%, compared to investment income of \$3.1 million during the prior year. Investment income includes interest earned on cash, cash equivalents, cash held by intermediaries and notes receivable, including notes related to prior sales of timeshare units in our hotels and resorts division. The decrease in investment income during fiscal 2008 compared to the prior year was primarily the result of reduced interest earned on our cash balances and our timeshare notes receivable during fiscal 2008. Our fiscal 2008 cash balances were lower than the prior year due to the fact that we financed a portion of our fiscal 2007 fourth quarter theatre acquisition with cash and our notes receivable from timeshare sales were lower because they are being paid off over time as expected. Due to our expectations that our notes receivable from timeshare sales will continue to decline (we are no longer selling timeshare units), we expect our fiscal 2009 investment income to be slightly less than fiscal 2008 (our fiscal 2009 average cash balances are currently expected to be similar to fiscal 2008). Our cash and cash equivalents totaled \$13.4 million at the end of our fiscal year, compared to \$12.0 million at the end of fiscal 2007. The majority of our cash was invested in federal tax-exempt short-term financial instruments during the year.

Our interest expense totaled \$15.2 million for fiscal 2008, representing an increase of approximately \$1.3 million, or 8.9%, compared to fiscal 2007 interest expense of \$13.9 million. The increase in interest expense was the result of increased borrowings related to our fiscal 2007 and 2008 fourth quarter theatre acquisitions, partially offset by lower short-term interest rates during fiscal 2008. We expect our interest expense to increase by approximately \$1.5-\$2.0 million during fiscal 2009 as a result of increased borrowings related to our fiscal 2008 fourth quarter theatre acquisition.

Our continuing operations recognized net gains on disposition of property, equipment and other assets of only \$83,000 during fiscal 2008, compared to gains from continuing operations of \$14.5 million during fiscal 2007. The fiscal 2008 gain was primarily the result of the sale of one of our last two remaining Baymont Inn joint ventures. The fiscal 2007 gains included gains related to the sale of four former restaurant properties, several parcels of land and the Westin Columbus hotel (to a joint venture in which we retained a minority interest). We also reported a significant gain of approximately \$5.1 million during fiscal 2007 related to the sale of a theatre in Waukesha, Wisconsin, that was replaced by our new Majestic theatre in nearby Brookfield, Wisconsin. The timing of our periodic sales of property and equipment results in variations each year in the gains or losses that we report on disposition of property and equipment. We anticipate the potential for additional disposition gains from periodic sales of non-core property and equipment during fiscal 2009. In particular, we have the potential to report significant gains sometime during the next several years from the intended sale of a valuable theatre parcel in Brookfield, Wisconsin that was also replaced by our new Majestic theatre and the potential sale of an existing theatre parcel in Madison, Wisconsin that we are proposing to replace with a new theatre.

Our fiscal 2007 disposition gains also included a gain of approximately \$5.9 million related to the sale of condominium units at our Las Vegas Platinum Hotel. Only one additional condominium unit was sold during fiscal 2008. As of May 29, 2008, we still owned 16, or approximately 6%, of the 255 available condominium units. These units are being rented to guests while we attempt to sell them in a challenging Las Vegas real estate market. We currently do not anticipate reporting any significant gains on disposition of these remaining units during fiscal 2009.

19

We reported net equity losses from unconsolidated joint ventures of approximately \$400,000 during fiscal 2008 compared to losses of \$1.4 million during the prior year. Losses during fiscal 2008 included small losses from two hotel joint ventures in which we have a 15% ownership interest (both hotels underwent significant renovations during our fiscal 2008) and our remaining Baymont 50% joint venture. The greater loss during fiscal 2007 was primarily the result of preopening costs from our then 50% ownership interest in the joint venture that was developing the Platinum Hotel in Las Vegas. We acquired an additional equity interest in this joint venture during the last month of our fiscal 2007 second quarter. As a result of that transaction, effective October 31, 2006, the assets and liabilities of the Platinum Hotel, as well as the results of its

Edgar Filing: MARCUS CORP - Form 10-K

operations, were included in our consolidated operating results and were no longer included in net equity losses from unconsolidated joint ventures. With renovations at or near completion at our two joint venture hotels, we do expect some improvement in net equity earnings or losses from these unconsolidated hotel joint ventures during fiscal 2009.

We reported income tax expense on continuing operations for fiscal 2008 of \$13.2 million, an increase of approximately \$3.6 million, or 38.0%, compared to fiscal 2007 income tax expense of \$9.6 million. Our effective income tax rate for continuing operations during fiscal 2008 was 39.2%, significantly higher than our fiscal 2007 effective rate of 22.0%. This higher rate was primarily due to the fact that last year's effective income tax rate reflected the favorable impact of federal and state historic tax credits generated upon the opening of our Oklahoma City Skirvin Hilton hotel project. These historic tax credits reduced our fiscal 2007 income tax expense by approximately \$7.8 million or approximately \$.25 per share. Our fiscal 2008 effective tax rate is more in line with our historical 39-40% range. We currently anticipate that our fiscal 2009 effective income tax rate will be within this same range.

Net earnings during fiscal 2007 included an after-tax loss from discontinued operations of \$630,000. A detailed discussion of this item is included in the Discontinued Operations section. Weighted-average shares outstanding were 30.2 million during fiscal 2008 and 30.8 million during fiscal 2007. All per share data is presented on a diluted basis.

Fiscal 2007 versus Fiscal 2006

An increase in revenues and operating income from both our theatre division and our hotels and resorts division contributed to our improved operating results during fiscal 2007 compared to the prior year. Theatre division operating results were favorably impacted by new screens and a stronger slate of movies during our fiscal first and fourth quarters compared to the same quarters last year. Operating results from our hotels and resorts division increased slightly during fiscal 2007 compared to the prior year despite significant preopening and start-up operating losses related to several of our new hotels. Our additional 53rd week of operations benefited both of our operating divisions and contributed approximately \$9.5 million in revenues and \$2.9 million in operating income to our fourth quarter and fiscal 2007 results.

Increased gains on disposition of property, equipment and other assets, reduced interest expense and equity losses from unconsolidated joint ventures and a significantly lower income tax rate contributed to a significant increase in earnings from continuing operations during fiscal 2007, offsetting reduced investment income. Our overall net earnings increased during fiscal 2007 compared to the prior year despite prior year gains on the disposition of the previously noted discontinued operations.

We recognized investment income of \$3.1 million during fiscal 2007, representing a decrease of \$4.8 million, or 60.4%, compared to investment income of \$7.9 million during the prior year. Our fiscal 2007 cash balances were substantially lower than the prior year due to the impact of our \$214.6 million special dividend paid on February 24, 2006, the first day of our fiscal 2006 fourth quarter, resulting in reduced investment income during fiscal 2007 compared to the prior year. Our cash and cash equivalents totaled \$12.0 million at the end of fiscal 2007, compared to \$34.5 million at the end of fiscal 2006. The majority of our cash was invested in federal tax-exempt short-term financial instruments during the year.

20

Our interest expense totaled \$13.9 million for fiscal 2007, representing a decrease of approximately \$500,000, or 3.3%, compared to fiscal 2006 interest expense of \$14.4 million. The decrease in interest expense was primarily the result of making scheduled payments on our long-term debt during the year.

Our continuing operations recognized net gains on disposition of property, equipment and other assets of \$14.5 million during fiscal 2007, compared to similar gains from continuing operations of \$1.7 million during fiscal 2006.

We reported net equity losses from unconsolidated joint ventures of approximately \$1.4 million during fiscal 2007 compared to losses of \$1.9 million during the prior year. Losses during both years were primarily the result of preopening costs from our previous 50% ownership interest in the Platinum Hotel joint venture.

We reported fiscal 2007 income tax expense on continuing operations of \$9.6 million, a decrease of approximately \$800,000, or 8.1%, compared to fiscal 2006. Our effective income tax rate for continuing operations during fiscal 2007 was 22.0%, significantly lower than our fiscal 2006 effective rate of 31.7% and our historical 39-40% range. This was primarily due to the impact of federal and state historic tax credits generated upon the opening of our Oklahoma City Skirvin Hilton hotel project, in addition to investments in federal tax-exempt short-term financial instruments. These historic tax credits reduced our fiscal 2007 income tax expense by approximately \$7.8 million.

Net earnings during fiscal 2007 included an after-tax loss from discontinued operations of \$500,000, compared to an after-tax loss from discontinued operations of \$1.9 million during the prior year. Net earnings for fiscal 2007 and 2006 also included after-tax gains (losses) on sale of discontinued operations of approximately \$(100,000) and \$7.7 million, respectively. A detailed discussion of these items is included in the

Discontinued Operations section. Weighted-average shares outstanding were 30.8 million during fiscal 2007 and 30.9 million during fiscal 2006.

Current Plans

Our aggregate capital expenditures, acquisitions and purchases of interests in joint ventures were approximately \$65 million during fiscal 2008 compared to \$198 million and \$77 million during the prior two fiscal years, respectively. We currently anticipate that our fiscal 2009 capital expenditures, including potential purchases of interests in joint ventures (but excluding any potential acquisitions) may be in the \$60-\$80 million range. We will, however, continue to monitor our operating results and economic and industry conditions so that we respond appropriately.

Our current strategic plans include the following goals and strategies:

After opening three new theatres (including our prototype Majestic theatre in Brookfield, Wisconsin) and acquiring 18 theatres and 205 screens in adjacent markets during the last two fiscal years, our current plans for growth in our theatre division include several opportunities for new theatres and screens. We have plans for at least two more of our successful 72-foot wide *UltraScreens*® at existing locations (we currently have 11 of these very popular screens with one screen currently under construction). We will also continue to review opportunities for building additional new locations, including recently announced plans to replace our existing Eastgate theatre in Madison, Wisconsin, with a new state-of-the-art theatre and entertainment complex nearby. We have purchased or signed letters of intent to purchase land in LaVista, Nebraska and Frankfort, Illinois that may be used for new theatres at a future date and we recently agreed to design and manage a unique, upscale theatre and entertainment complex in Omaha, Nebraska. We are always looking to acquire potential theatre sites to facilitate our long-term growth and we will also continue to consider additional potential acquisitions as opportunities arise.

21

We currently anticipate allocating part of our capital budget in the future to further enhance our food and beverage opportunities within our existing theatres. Our successful 16-screen Majestic theatre was built with two cafes – one serving branded pizza and another serving branded coffee, ice cream and chocolates – as well as a separate lounge that serves alcoholic beverages. The theatre also includes a multi-use dinner-theatre auditorium called the AT&T Palladium, fully equipped for live performances, meetings, broadcast concerts and sporting events and regular screenings of first-run movies, with an attached kitchen from which we offer a full menu. Our goal was to introduce an entertainment destination that would further define and enhance the customer value proposition for movie-going in the future. We have learned a great deal from the first year of the Majestic and we are currently pursuing opportunities to duplicate and/or expand on these food and beverage strategies in several of our existing theatres. As always, we will also continue to maintain and enhance the value of our existing theatre assets by regularly upgrading and remodeling our theatres in order to keep them looking fresh and new to our customers. In order to accomplish the strategies noted above, we currently anticipate that our fiscal 2009 capital expenditures in this division may be approximately \$25-\$35 million, excluding any potential acquisitions.

In addition to the growth strategies described above, our theatre division has embarked on several strategies that are designed to further improve the profitability of our existing theatres. These strategies include plans to further expand ancillary theatre revenues, such as pre-show and lobby advertising and additional corporate and group sales, sponsorships and alternate auditorium uses. During the second quarter of fiscal 2008, we entered into a non-exclusive digital network affiliate agreement with National CineMedia, LLC for the presentation of live and pre-recorded in-theatre events in 21 of our locations in multiple markets. The expanded programming, which has included live performances of the Metropolitan Opera, as well as sports, music and other events, was well received by our customers and should benefit our future operating results by providing revenue during our theatres slower periods.

We expanded our testing of several digital cinema systems during fiscal 2008 as we continue to prepare for the anticipated introduction of digital projection technology in our theatres. Once we have completed testing and are satisfied that a suitable financing methodology has been determined (all film studios have generally committed to participating in the financing of this new technology implementation), we anticipate a broader roll-out of digital cinema into our theatres. Our goals include delivering an improved film presentation to our guests, increasing our scheduling flexibility, as well as maximizing the opportunities for alternate programming that may be available with this technology. In addition, during the second quarter of fiscal 2008, we began testing the newest version of the highly anticipated digital 3D technology at two of our theatres and received very positive responses from the initial presentation of *Beowulf* in 3D, the tremendously successful *Hannah Montana/Miley Cyrus: Best of Both Worlds Concert* in Disney Digital 3D and the *U2 3D* concert. As a result, early in fiscal 2009 we purchased and installed 14 digital 3D systems in time for the latest 3D release, *Journey to the Center of the Earth*. With up to 8-10 3D films scheduled for release during calendar 2009, many in our industry believe digital 3D may have a significant positive impact on future movie-going.

Edgar Filing: MARCUS CORP - Form 10-K

Our hotels and resorts division is on its way to reaching its previously stated goal of increasing the number of rooms either managed or owned to up to approximately 6,000 rooms within the next 12 to 18 months. We added nearly 1,600 rooms to our portfolio during fiscal 2007, with the opening of the company-owned Skirvin Hilton in Oklahoma City, Oklahoma and the addition of six new management contracts. During fiscal 2008, we opened a newly-managed 256-room hotel in Bloomington, Minnesota and entered into three additional management contracts that will eventually add approximately 700 new rooms to our portfolio. We have sought to develop strategic relationships with private equity owners of hotels during the last two years. As a result, we were successful in obtaining management contracts for two properties owned by affiliates of Goldman Sachs, two properties owned by affiliates of Waterton Commercial (a Chicago-based real estate company) and one property owned by an affiliate of W.P. Carey & Co. (a NYSE real estate investment manager). We have a 15% equity interest in both of the aforementioned properties managed for Waterton. In one case, we sold a company-owned hotel (the Columbus Westin) to a joint venture formed with Waterton. We continue to pursue additional growth opportunities, with an emphasis on management contracts for other owners. A number of the projects that we are currently exploring may also include some small equity investments.

22

Our plans for our hotels and resorts division also include continued reinvestment in our existing properties in order to maintain and increase their value. During fiscal 2007, we renovated and repositioned the Wyndham Milwaukee Center and converted it to the luxury InterContinental brand. We also completed a 12,000 square foot conference center expansion at our Grand Geneva Resort. During the last two years, we renovated guest rooms, meeting space and the parking garage and added a new spa and featured restaurant at our flagship Pfister Hotel. Our fiscal 2009 plans include a major guest room renovation at the Hilton Milwaukee City Center, as well as a guest room renovation and pool and spa update at our Grand Geneva Resort. Our fiscal 2009 hotels and resorts capital expenditures for these and other projects, including possible equity investments in new projects, may be up to approximately \$35 - \$45 million. We expect these aforementioned development projects and investments in existing assets, plus anticipated improvements at our core properties, to provide potential earnings growth opportunities during fiscal 2009 and beyond.

In addition to operational and growth strategies in our operating divisions, we continue to seek additional opportunities to enhance shareholder value, including strategies related to dividend policy, share repurchases and asset divestitures. During fiscal 2006, we returned a substantial portion of the proceeds from the sale of our limited-service lodging division to our shareholders in the form of a \$7.00 per share special dividend. We also increased our regular quarterly dividend by 36% to \$0.075 per share of common stock in fiscal 2006 and by another 13% to \$0.085 per share during fiscal 2007. During the last three fiscal years, we have repurchased over 1.5 million shares of our common stock in conjunction with the exercise of stock options and the purchase of shares in the open market under our existing board authorizations. During our fiscal 2008 third quarter, our board of directors authorized the repurchase of up to an additional 2.0 million shares of our outstanding common stock. In fiscal 2007, we sold our remaining inventory of real estate and development costs associated with our vacation ownership development adjacent to the Grand Geneva Resort at a small gain, exiting a business that had contributed operating losses during each of the previous two years. We will also continue to evaluate opportunities to sell real estate when appropriate, benefiting from the underlying value of our real estate assets. In addition to the previously mentioned potential sale of another valuable former theatre parcel in Brookfield, Wisconsin and an existing theatre in Madison, Wisconsin, we will evaluate opportunities to sell additional out-parcels at our new theatre developments in Green Bay and Sturtevant, Wisconsin in addition to other non-operating, non-performing real estate in our portfolio.

The actual number, mix and timing of potential future new facilities and expansions and/or divestitures will depend, in large part, on industry and economic conditions, our financial performance and available capital, the competitive environment, evolving customer needs and trends and the potential availability of attractive acquisition and investment opportunities. It is likely that our growth goals will continue to evolve and change in response to these and other factors, and there can be no assurance that these current goals will be achieved. Each of our goals and strategies are subject to the various risk factors discussed earlier in our Form 10-K.

23

Theatres

Our oldest and most profitable division is our theatre division. The theatre division contributed 48.8% of our consolidated revenues from continuing operations and 62.1% of our consolidated operating income, excluding corporate items, during fiscal 2008. The theatre division operates motion picture theatres in Wisconsin, Illinois, Ohio, Minnesota, Iowa, North Dakota and Nebraska and a family entertainment center in Wisconsin. The following tables set forth revenues, operating income, operating margin, screens and theatre locations for the last three fiscal years:

Change F08 v. F07

Change F07 v. F06

Edgar Filing: MARCUS CORP - Form 10-K

| | 2008 | 2007 | Amt. | Pct. | 2006 | Amt. | Pct. |
|--|----------|----------|---------|-------|----------|---------|------|
| <i>(in millions, except percentages)</i> | | | | | | | |
| Revenues | \$ 181.1 | \$ 156.5 | \$ 24.6 | 15.7% | \$ 146.0 | \$ 10.5 | 7.2% |
| Operating income | \$ 35.3 | \$ 34.6 | \$ 0.7 | 2.2% | \$ 32.5 | \$ 2.1 | 6.4% |
| Operating margin | 19.5% | 22.1% | | | 22.2% | | |

| Number of screens and locations at fiscal year-end (1) (2) | 2008 | 2007 | 2006 |
|--|------|------|------|
| Theatre screens | 678 | 608 | 504 |
| Theatre locations | 56 | 50 | 45 |
| Average screens per location | 12.1 | 12.2 | 11.2 |

- (1) Includes 6 screens at one location managed for other owners in 2008, 20 screens at two locations in 2007 and 40 screens at four locations in 2006.
- (2) Includes 29 budget screens at four locations in 2008 and 2007 and 20 budget screens at four locations in 2006. Compared to first-run theatres, budget theatres generally have lower box office revenues and associated film costs, but higher concession sales as a percentage of box office revenues.

The following table further breaks down the components of revenues for the theatre division for the last three fiscal years:

| | 2008 | 2007 | Change F08 v. F07 | | 2006 | Change F07 v. F06 | |
|--|----------|----------|-------------------|-------|----------|-------------------|-------|
| | | | Amt. | Pct. | | Amt. | Pct. |
| <i>(in millions, except percentages)</i> | | | | | | | |
| Box office revenues | \$ 114.7 | \$ 98.2 | \$ 16.5 | 16.8% | \$ 93.4 | \$ 4.8 | 5.1% |
| Concession revenues | 56.9 | 49.0 | 7.9 | 16.0% | 45.5 | 3.5 | 7.7% |
| Other revenues | 9.5 | 9.3 | 0.2 | 2.8% | 7.1 | 2.2 | 30.9% |
| Total revenues | \$ 181.1 | \$ 156.5 | \$ 24.6 | 15.7% | \$ 146.0 | \$ 10.5 | 7.2% |

Fiscal 2008 versus Fiscal 2007

The increase in theatre division revenues and operating income during fiscal 2008 compared to the prior year was due primarily to the added results from the 11 theatres and 122 screens that we acquired from Cinema Entertainment Corporation (CEC) and related parties during our fiscal 2007 fourth quarter. Our operating results improved despite the fact that our fiscal 2007 operating results benefited from an additional week of operations. The additional week of operations, which included the traditionally strong Memorial Day holiday weekend, contributed approximately \$5.3 million and \$2.1 million, respectively, to our theatre division revenues and operating income during fiscal 2007, excluding the theatres acquired during our fiscal 2007 fourth quarter. Excluding the additional week from our fiscal 2007 results, our fiscal 2008 theatre division revenues and operating income would have increased by 20.6% and 10.2%, respectively (including the acquired theatres). Excluding our acquired theatres, two former theatres that were open for portions of last year and which have subsequently been closed and not replaced and the additional week of operations during fiscal 2007, fiscal 2008 box office receipts increased 2.8% and concession revenues increased 3.1% compared to the prior year comparable theatres.

On April 3, 2008, we acquired seven owned and/or leased movie theatres with 83 screens in Omaha and Lincoln, Nebraska from Douglas Theatre Company (Douglas) and related parties for a purchase price of approximately \$40.5 million. The transaction was funded with our credit facility. We expect that the acquisition will be accretive to both fiscal 2009 earnings and cash flow. In conjunction with this transaction, we also purchased an additional site for the development of a new theatre in LaVista, Nebraska for approximately \$4.4 million in our fiscal 2009 first quarter. The Douglas theatres contributed approximately \$4.1 million and \$460,000, respectively, to our theatre division revenues and operating income for the eight weeks that we owned them during fiscal 2008.

Edgar Filing: MARCUS CORP - Form 10-K

Total theatre attendance increased 13.1% during fiscal 2008 compared to the prior year. Excluding our acquired theatres, two former theatres that were open for portions of last year and which have subsequently been closed and not replaced and the additional week of operations during fiscal 2007, fiscal 2008 attendance at our comparable theatres decreased approximately 2.1% compared to the prior year. Our comparable theatre attendance was negatively impacted by a particularly soft slate of films during our fiscal 2008 second and fourth quarters compared to the prior year, offsetting a strong first quarter film line-up during fiscal 2008. We also have five locations where new motion picture theatres have opened adjacent to the trade areas of our theatres and have had some negative impact on our attendance at those locations.

Revenues for the theatre business and the motion picture industry in general are heavily dependent on the general audience appeal of available films, together with studio marketing, advertising and support campaigns and the maintenance of the current windows between the date a film is released in theatres and the date a motion picture is released to other channels, including video on-demand and DVD. These are factors over which we have no control. Excluding changes in the number of competitive screens in our markets, we believe that the most significant factor contributing to variations in attendance during fiscal 2008 was the quantity and quality of film product released during the respective quarters compared to the films released during the same quarters last year. Additional factors that are difficult to measure but which may have had some continuing impact on attendance during fiscal 2008 include piracy and the ongoing impact of DVDs and home entertainment options on consumer spending choices.

Consistent with prior years in which blockbusters accounted for a significant portion of our total box office, our top 15 performing films accounted for 35% of our fiscal 2008 box office receipts compared to 36% during fiscal 2007. Four fiscal 2008 films produced box office receipts in excess of \$3 million each for our circuit, compared to three films that reached that amount for us during the prior year. The following five fiscal 2008 films accounted for approximately 15% of our total box office and produced the greatest box office receipts for our circuit: *Harry Potter and the Order of the Phoenix*, *National Treasure: Book of Secrets*, *Iron Man*, *Transformers* and *Alvin and the Chipmunks*. The quantity of films shown in our theatres remained relatively constant during fiscal 2008. We played 217 films and attractions (including 12 alternate content bookings) at our theatres during fiscal 2008 compared to 214 films during fiscal 2007. Based upon projected film and alternate content availability, we currently estimate that we will show a similar number of films and attractions on our screens during fiscal 2009 as we did during fiscal 2008. Generally, an increase in the quantity of films increases the potential for more blockbusters in any given year.

During fiscal 2008, our average ticket price increased 3.1% in total and 4.9% for comparable theatres compared to the prior year, attributable primarily to selected price increases and premium pricing for our digital 3D and *UltraScreens*® attractions. In addition, our new Marcus Majestic Cinema in Brookfield, Wisconsin contributed to the fiscal 2008 increases in average ticket price due to premium pricing associated with VIP seating in our two *UltraScreens*. Changes in film product mix did not have a significant impact on our average ticket price during fiscal 2008 (more adult-oriented and R-rated films result in a higher average price). With attendance at comparable theatres down slightly during fiscal 2008 compared to the prior year, this increase in average ticket price contributed \$4.5 million, or 100%, of our increased box office revenues for comparable theatres during fiscal 2008 compared to the prior year, offsetting our reduced attendance.

Our average concession sales per person increased 0.3% in total and 5.2% for comparable theatres during fiscal 2008 compared to the prior year. Concession pricing at our newly acquired theatres was lower than at our existing theatres. Pricing, concession product mix and film product mix are the three primary factors that impact our concession sales per person. Selected price increases and a slight change in concession product mix, including more sales of higher priced non-traditional food and beverage items in our theatres, were the primary reasons for our increased average concession sales per person during fiscal 2008. Film product mix (for example, films that appeal to families and teenagers generally produce better than average concession sales) did not have a significant impact on our average concession sales per person during the year. Due to lower attendance during fiscal 2008, this increase in average concession sales per person contributed \$2.4 million, or 100%, of our increased concession revenues for comparable theatres during fiscal 2008 compared to the prior year.

25

Our theatre division's operating margin decreased to 19.5% during fiscal 2008, compared to 22.1% in fiscal 2007. Our fiscal 2008 operating margin decreased primarily due to higher fixed costs related to new theatres added within the past year. Significantly higher snow removal costs during our third quarter also contributed to a lower margin. Other revenues, which include management fees, pre-show advertising income and family entertainment center revenues, increased slightly during fiscal 2008 compared to the prior year, favorably impacting our operating margin. Comparisons to fiscal 2007 other revenues were negatively impacted by the fact that last year's other revenues included a final payment from our former screen advertising partner, Cinema Screen Media, and a one-time fee associated with the termination of our management contract for three theatres in Chicago, Illinois. We hope to increase our operating margins in our theatre division during fiscal 2009 by reducing our costs, increasing our ancillary revenues and increasing our food and beverage revenues.

On the last day of fiscal 2007, we ceased managing two theatres with 20 screens in Chicago, Illinois and late during our fiscal 2008 first quarter, we ceased managing one other Chicago theatre with 14 screens, reducing our fiscal 2008 other revenues compared to the prior year. We have identified three other company-owned theatres with 16 screens that we may close during the next year with minimal impact expected on our operating results.

Edgar Filing: MARCUS CORP - Form 10-K

Early in our fiscal 2008 third quarter, we opened our circuit's 1st *UltraScreen* at our theatre in Pickerington, Ohio with a small favorable impact on our fiscal 2008 operating results. We also recently began construction on another *UltraScreen* at our theatre in Orland Park, Illinois and hope to begin construction on another during fiscal 2009.

Box office receipts during the summer to-date for comparable theatres have thus far exceeded last year's strong summer results. Strong performances from films such as *Sex and the City*, *Kung Fu Panda*, *Get Smart*, *Incredible Hulk*, *Wall-E*, *Hancock*, *The Dark Knight*, *X-files: I Want to Believe* and *Step Brothers* have contributed to our early fiscal 2009 results.

Fiscal 2007 versus Fiscal 2006

The increase in theatre division revenues and operating income during fiscal 2007 compared to the prior year was due to a strong film slate during our fiscal first and fourth quarters, new screens added during the year and the additional week of operations included in our fiscal 2007 results. The additional week of operations, which included the traditionally strong Memorial Day holiday weekend, contributed approximately \$5.3 million and \$2.1 million, respectively, to our theatre division revenues and operating income during fiscal 2007, excluding the theatres acquired during our fiscal 2007 fourth quarter.

On April 19, 2007, we acquired 11 owned and/or leased movie theatres with 122 screens in Minnesota, Wisconsin, North Dakota and Iowa from Cinema Entertainment Corporation (CEC) and related parties for a purchase price of approximately \$75.7 million. The transaction was funded by using available cash-on-hand and drawing from our current credit facility. The CEC theatres contributed approximately \$3.5 million and \$650,000, respectively, to our theatre division revenues and operating income for the six weeks that we owned them during fiscal 2007, including the additional week of operations during our fiscal year.

26

Total theatre attendance increased 5.0% during fiscal 2007 compared to the prior year. Fiscal 2007 attendance at our comparable theatres increased approximately 1.3%, including the additional week of operations, but decreased approximately 1.7% excluding the additional week, compared to the prior year. As noted earlier, a stronger slate of movies during our fiscal 2007 first and fourth quarters offset a weaker fall and holiday period film line-up. A particularly strong May 2007 that included the opening of three blockbuster film sequels to the *Spider-Man*, *Shrek* and *Pirates of the Caribbean* movie franchises contributed to very strong fourth quarter theatre operating results.

Excluding a relatively small number of changes in the number of competitive screens in our markets, we believe that the most significant factor contributing to variations in attendance during fiscal 2007 was the quantity and quality of film product released during the respective quarters compared to the films released during the same quarters last year. During fiscal 2007, our average ticket price only increased 0.2% compared to the prior year, contributing approximately \$148,000 to our increased box office receipts during the year. This relatively small increase in our average ticket price was attributable primarily to selected regional price promotions at several of our theatres during the year. Our average concession sales per person increased 2.4% during fiscal 2007 compared to the prior year, contributing approximately \$1.0 million to our concession revenues during the year. Modest price increases and slightly lower concession pricing at our newly acquired theatres resulted in this small increase in our average concession sales per person.

Consistent with prior years in which blockbusters accounted for a significant portion of our total box office, our top 15 performing films accounted for 36% of our fiscal 2007 and 2006 box office receipts. Three fiscal 2007 films produced box office receipts in excess of \$3 million for our circuit, compared to two films that reached that amount for us during the prior year. The following five fiscal 2007 films accounted for over 17% of our total box office and produced the most box office receipts for our circuit: *Pirates of the Caribbean: Dead Man's Chest*, *Spider-Man 3*, *Night at the Museum*, *Shrek the Third* and *Cars*. The quantity of films shown in our theatres increased during fiscal 2007, primarily due to an increase in film distributors and independent films. We played 214 films at our theatres during fiscal 2007 compared to 189 during fiscal 2006.

Our theatre division's operating margin decreased slightly to 22.1% during fiscal 2007, compared to 22.2% in fiscal 2006, due in part to the impact of approximately \$800,000 of reopening expenses related primarily to the opening of our Majestic theatre. In addition, our fiscal 2007 operating margin was negatively impacted by increased film rental costs, due primarily to the fact that our top films (which historically have higher film rental costs as a percentage of revenues) represented a higher percentage of our total box office during fiscal 2007. Other revenues increased during fiscal 2007 compared to the prior year, favorably impacting our operating margin. Increased pre-show and lobby advertising income, which included a final payment from our former screen advertising partner, Cinema Screen Media, and a one-time fee associated with the termination of our management contract for three theatres in Chicago, Illinois contributed to the increase in other revenues.

We opened three new locations with 41 screens during fiscal 2007. A new 13-screen theatre, which included an *UltraScreen*®, opened in November 2006 in Sturtevant, Wisconsin and replaced an existing five-screen owned theatre in Racine, Wisconsin that we closed in late September and an 8-screen leased theatre in Racine that we converted to a budget-oriented theatre. We also opened a new 12-screen theatre in November 2006 in Green Bay, Wisconsin which replaced an 8-screen leased theatre that we closed in the same market. In May 2007, we opened the 16-screen Majestic theatre in Brookfield, Wisconsin, replacing two nearby theatres that had 17 screens. We also closed a 3-screen theatre in

Edgar Filing: MARCUS CORP - Form 10-K

Milwaukee, Wisconsin, a single screen theatre in Cedarburg, Wisconsin and a 5-screen theatre in Madison, Wisconsin during fiscal 2007 with minimal impact on our fiscal 2007 operating results. The impact of the new theatres on fiscal 2007 operating results was also not significant, due to the timing of the openings in the fiscal year and the fact that the first year includes preopening expenses.

27

Hotels and Resorts

The hotels and resorts division contributed 50.8% of our consolidated revenues from continuing operations and 37.9% of our consolidated operating income, excluding corporate items, during fiscal 2008. As of May 29, 2008, the hotels and resorts division owned and operated three full-service hotels in downtown Milwaukee, Wisconsin, a full-facility destination resort in Lake Geneva, Wisconsin and full-service hotels in Madison, Wisconsin, Kansas City, Missouri, Chicago, Illinois and Oklahoma City, Oklahoma. In addition, we managed 12 hotels, resorts and other properties for other owners. Included in the 12 properties managed for others are two hotels owned by joint ventures in which we have a minority interest and two condominium hotels where we own the public space. The following table sets forth revenues, operating income, operating margin and rooms data for the hotels and resorts division for the last three fiscal years:

| | Change F08 v. F07 | | | | Change F07 v. F06 | | | |
|------------------|--|----------|---------|-------|-------------------|---------|------|-------|
| | 2008 | 2007 | Amt. | Pct. | 2006 | Amt. | Pct. | |
| | <i>(in millions, except percentages)</i> | | | | | | | |
| Revenues | \$ 188.5 | \$ 169.9 | \$ 18.6 | 10.9% | \$ 141.9 | \$ 28.0 | | 19.7% |
| Operating income | \$ 21.6 | \$ 15.8 | \$ 5.8 | 36.5% | \$ 15.6 | \$ 0.2 | | 1.1% |
| Operating margin | 11.4% | 9.3% | | | 11.0% | | | |

| Available rooms at fiscal year-end | 2008 | 2007 | 2006 |
|--|-------|-------|-------|
| Company-owned | 2,520 | 2,520 | 2,480 |
| Management contracts with joint ventures | 423 | 423 | -- |
| Management contracts with condominium hotels | 480 | 480 | 225 |
| Management contracts with other owners | 1,769 | 1,670 | 811 |
| Total available rooms | 5,192 | 5,093 | 3,516 |

Fiscal 2008 versus Fiscal 2007

Division revenues increased during fiscal 2008 compared to the prior year due to improved performance from our comparable company-owned hotels and resorts, the addition of one new company-owned hotel (the Skirvin Hilton) for most of the year and increased management fees from new contracts. Our fiscal 2008 revenues also included a development fee of approximately \$900,000 related to a hotel project for another owner to whom we provided assistance. Comparisons to last year's revenues were negatively impacted by the fact that the Columbus Westin hotel was a company-owned hotel during most of fiscal 2007 and thus its revenues were included in our operating results. During the fourth quarter of fiscal 2007, we sold the Columbus Westin to a joint venture in which we own a 15% minority interest. As a result, our share of this hotel's results from operations are now reported as equity earnings or losses from unconsolidated joint ventures and are no longer included in our consolidated division operating results.

The following table sets forth certain operating statistics, including our average occupancy percentage (number of occupied rooms as a percentage of available rooms), our average daily room rate, or ADR, and our total revenue per available room, or RevPAR, for comparable company-owned properties (excluding the Skirvin Hilton):

| Operating Statistics (1) | Change F08 v. F07 | | | |
|--------------------------|-------------------|-----------|---------|------|
| | 2008 | 2007 | Amt. | Pct. |
| Occupancy percentage | 66.8% | 65.2% | 1.6pts | 2.5% |
| ADR | \$ 146.61 | \$ 139.98 | \$ 6.63 | 4.7% |
| RevPAR | \$ 97.93 | \$ 91.33 | \$ 6.60 | 7.2% |

- (1) These operating statistics represent averages of seven distinct company-owned hotels and resorts, branded and unbranded, in different geographic markets with a wide range of individual hotel performance. The statistics are not necessarily representative of any particular hotel or resort.

RevPAR increased at all seven of our comparable company-owned properties during fiscal 2008 compared to the prior year. In particular, improved results from our InterContinental Milwaukee hotel, which completed a major renovation under a different brand and was repositioned to the upscale InterContinental brand early in the fiscal 2007 third quarter, contributed to these strong results. The relative lack of new hotel supply growth and reasonably strong business travel demand contributed to the ADR increase. According to data received from Smith Travel Research and compiled by us in order to match our fiscal year, comparable upper upscale hotels throughout the United States experienced a slightly lower increase in RevPAR of 4.4% during our fiscal 2008.

28

Division operating income and operating margins increased during fiscal 2008 compared to the prior year due to the increased revenues at comparable properties, increased management and development fees and improved operating results at our three newest hotels, the Skirvin Hilton, the Platinum Hotel & Spa and the InterContinental Milwaukee. These three hotels had preopening expenses of approximately \$4.5 million during fiscal 2007. Conversely, our operating income during fiscal 2008 was negatively impacted by a significant one-time real estate tax adjustment of approximately \$1.2 million at our Chicago Four Points hotel and by reduced operating results at our Pfister Hotel due to its parking garage being closed during the entire fiscal 2008 first half and its meeting and banquet space being closed during the entire fiscal 2008 first quarter for extensive renovations. The Pfister's meeting and banquet space was reopened early during our second quarter and the parking garage was reopened early during our third quarter. Our operating income increased despite the fact that the additional week of operations during fiscal 2007 contributed approximately \$3.2 million and \$570,000, respectively, to our hotels and resorts division revenues and operating income.

Our newest company-owned hotel, the Skirvin Hilton in Oklahoma City, has now completed its first full year of operations and although its operating statistics are not included in the table above, its revenues continue to exceed our original expectations. Our fiscal 2008 fourth quarter RevPAR increased by 9.6% due in large part to the operating performance at this particular hotel. We expect this hotel to contribute positively to fiscal 2009 operating results as well.

During our fiscal 2008 third quarter, we opened our 20th property and 12th managed property, the 256-room Hilton Minneapolis/Bloomington in Bloomington, Minnesota. This hotel is owned by an affiliate of W.P. Carey & Co., a NYSE real estate investment manager. In addition, three new management contracts were added during fiscal 2008. In September 2007, we were selected to manage a proposed 169-room luxury boutique hotel that may be built as part of a master-planned, multi-use development in Carmel, Indiana (tentatively scheduled to open in 2011). In October 2007, we were selected to manage the 155-room four-star Venturella Resort in Orlando, Florida. This hotel is currently undergoing a major renovation and is tentatively scheduled to open in late 2008 or early 2009. Finally, in May 2008, we were selected to manage the new 7th Wave Resort, a \$150 million water park project to be built just south of Providence, Rhode Island. Construction is scheduled to begin on this 409-room property later in 2008, with an opening tentatively slated for early 2010. We currently are providing technical development and preopening services to the owners of each of these properties under development. Although total revenues from an individual hotel management contract are significantly less than from an owned hotel, the operating margins are significantly higher due to the fact that all direct costs of operating the property are borne by the owner of the property. Management contracts provide us with an opportunity to increase our total number of rooms managed without a significant investment, thereby increasing our returns on equity from this division.

At the beginning of our fiscal 2009, the group business booking pace for our hotels and resorts was beginning to show some signs of the slowing demand occurring elsewhere in the lodging industry. We have limited ability to project how much future business travel may be impacted by the current economic environment. Our hotel and resort business would likely be negatively impacted by a sustained economic downturn that results in reduced business travel. We are hopeful that favorable comparisons at our Pfister Hotel, which underwent a significant renovation during fiscal 2008, increased management fees and continued improvement at our newest properties will help to favorably mitigate any potential downturn in operating results at our other existing properties during fiscal 2009.

29

Fiscal 2007 versus Fiscal 2006

Division revenues increased during fiscal 2007 compared to the prior year due to improved overall performance from our comparable company-owned hotels and resorts, the addition of two new company-owned hotels for portions of the year, increased management fees from new contracts and shared revenues from a new condominium hotel opened during the year. Continued improvement in business travel and a particularly strong year for our downtown Chicago hotel contributed to our improved results. Our operating income increased despite

Edgar Filing: MARCUS CORP - Form 10-K

approximately \$7.0 million in start-up operating losses, including \$4.5 million in preopening expenses associated primarily with our Oklahoma City Hilton Skirvin project, the new Las Vegas condominium hotel and the major renovation and rebranding of the InterContinental Milwaukee hotel. These projects also contributed to a lower operating margin during fiscal 2007 compared to the prior year. The additional week of operations contributed approximately \$3.2 million and \$570,000, respectively, to our hotels and resorts division revenues and operating income during fiscal 2007.

The following table sets forth certain operating statistics, including our average occupancy percentage, our ADR and our RevPAR for comparable company-owned properties (excluding the Skirvin Hilton and InterContinental Milwaukee):

| Operating Statistics (1) | | | Change F07 v. F06 | |
|--------------------------|-----------|-----------|-------------------|-------|
| | 2007 | 2006 | Amt. | Pct. |
| Occupancy percentage | 66.4% | 66.5% | -0.1pts | -0.2% |
| ADR | \$ 140.62 | \$ 133.43 | \$ 7.19 | 5.4% |
| RevPAR | \$ 93.33 | \$ 88.73 | \$ 4.60 | 5.2% |

- (1) These operating statistics represent averages of six distinct company-owned hotels and resorts, branded and unbranded, in different geographic markets with a wide range of individual hotel performance. The statistics are not necessarily representative of any particular hotel or resort.

RevPAR increased at four of our six comparable company-owned properties during fiscal 2007 compared to the prior year. The relative lack of new hotel supply growth and continued strong business travel demand contributed to the ADR increase. According to data received from Smith Travel Research, comparable upper upscale hotels throughout the United States experienced a similar increase in RevPAR of 6.0% during our fiscal 2007.

Our Las Vegas condominium hotel project, the Platinum Hotel, opened in late October 2006. Start-up operating losses and preopening expenses, magnified by the fact that we were generally unable to rent individual units until after the related condominium sale closed, negatively impacted our fiscal 2007 results. As manager of this hotel and now 100% owner of the public space (with all condominium units to be ultimately individually-owned), the Platinum contributes to revenues and operating income of our hotels and resorts division in several ways. In addition to earning a management fee equal to a share of room revenue, we are reporting 100% of the revenues and profits (or losses) generated by the public space at this non-gaming, non-smoking hotel, including the restaurant, lounge, meeting space and spa.

Renovations of the historic Skirvin Hilton hotel were completed in late February and the 225-room property reopened during the first week of our fiscal 2007 fourth quarter, becoming our fifth historic hotel under management. As the principal equity partner in this complex public-private venture, the hotel is reported as a company-owned property. Our total equity investment in this venture was approximately \$12.2 million, the majority of which was recouped from previously described federal and state historic tax credits related to this project. The remaining funds for this approximately \$55 million project were provided by contributions from Oklahoma City, new markets tax credits and project-specific mortgage debt. Preopening expenses from this project had a significant negative impact on our overall operating results during fiscal 2007.

30

In late April 2007, we sold the 186-room Westin Columbus hotel for \$16.4 million, before transaction costs, to a joint venture formed by us and an entity sponsored by Chicago-based Waterton Commercial LLC. We own a 15% minority interest in the joint venture and manage the property under a long-term management agreement. The sale of the Westin Columbus to a joint venture was contemplated when the property was initially acquired in May 2006. This hotel was included in our consolidated results for most of the fiscal year and contributed to our increased revenues and operating income during fiscal 2007.

Six new management contracts were added during fiscal 2007. In June 2006, we agreed to provide hospitality management services to the new owner of our former vacation ownership development at Grand Geneva. In October 2006, we entered into an agreement to manage Brynwood Country Club in Milwaukee, Wisconsin and in November 2006, we assumed management of Resort Suites, a four-star 483-room destination resort in Scottsdale, Arizona owned by a subsidiary of Goldman Sachs. The new properties leverage our golf course and upscale resort management experience. In February 2007, we entered an agreement to manage the Sheraton Clayton Plaza Hotel St. Louis, a 257-room property in an upscale western suburb of St. Louis owned by another subsidiary of Goldman Sachs. We were also selected to manage an under-construction 256-room Hilton hotel in Bloomington, Minnesota, under a long-term contract with another owner and provided preopening and technical services for this project during fiscal 2007. The sixth contract added during fiscal 2007 is with another joint venture we formed with a fund sponsored by Waterton Commercial LLC to acquire the 237-room Sheraton Madison Hotel in Madison, Wisconsin. We also have a 15% minority interest in this joint venture and will manage the hotel and oversee a major renovation of the property.

Edgar Filing: MARCUS CORP - Form 10-K

During fiscal 2007, we also completed several capital projects at existing hotels. A significant renovation and repositioning of the Wyndham Milwaukee Center, including converting to the luxury InterContinental brand, was completed during our fiscal 2007 third quarter. The newly renovated lobby, ballroom, restaurant and bar opened late in our second quarter and a complete rooms renovation was completed in December 2006. As noted earlier, preopening expenses and start-up operating losses related to the repositioning of this hotel as a sophisticated, upscale property negatively impacted our fiscal 2007 results. Additional projects completed during fiscal 2007 included a 12,000 square foot conference center expansion at the Grand Geneva Resort and a new featured restaurant, the Mason Street Grill, at our Pfister Hotel. Preopening expenses for this restaurant also had a negative impact on fiscal 2007 results. A new spa and salon opened at the Pfister in April 2007.

Discontinued Operations

During fiscal 2005, we sold substantially all of the assets of our limited-service lodging division. At the time of the sale, a portion of the sales proceeds was held in escrow pending completion of certain customary transfer requirements on several locations. During fiscal 2006, the necessary transfer requirements for the six remaining escrowed locations were met and one of the three remaining joint venture properties was sold. As a result, additional after-tax gains on sale of discontinued operations of \$7.8 million were recognized during fiscal 2006.

Beginning in fiscal 2008, any remaining assets and related results of operations from this business are included in our hotels and resorts segment. We accounted for the results of our limited-service lodging division as discontinued operations in our consolidated financial statements for fiscal 2007 and 2006. The following table sets forth revenues, operating loss, loss from discontinued operations and gain (loss) on sale of discontinued operations, net of applicable taxes, for our limited-service lodging division for the last three fiscal years:

31

| | 2008 | 2007 | Change F08 v. F07 | | 2006 | Change F07 v. F06 | | |
|--|------|--------|-------------------|---------|--------|-------------------|---------|--|
| | | | Amt. | Pct. | | Amt. | Pct. | |
| <i>(in millions, except percentages)</i> | | | | | | | | |
| Revenues | -- | \$ 0.1 | \$ (0.1) | -100.0% | \$ 0.6 | \$ (0.5) | -80.5% | |
| Operating loss | -- | (0.2) | 0.2 | 100.0% | (1.6) | 1.4 | 90.1% | |
| Loss from discontinued operations (net of income taxes) | -- | (0.5) | 0.5 | 100.0% | (1.1) | 0.6 | 57.1% | |
| Gain (loss) on sale of discontinued operations (net of income taxes) | -- | (0.3) | 0.3 | 100.0% | 7.8 | (8.1) | -103.1% | |

Our fiscal 2007 and 2006 operating results included results from the remaining joint venture Baymont Inns & Suites that were excluded from the sale and were operating as Baymont franchises. Our fiscal 2006 loss from discontinued operations included a one-time charge to earnings related to the costs associated with exiting leased office space for our former limited-service lodging division.

Early in our fiscal 2007 first quarter, we sold the remaining timeshare inventory of our Marcus Vacation Club at Grand Geneva vacation ownership development to Orange Lake Resort & Country Club of Orlando, Florida. The assets sold consisted primarily of real estate and development costs. Orange Lake acquired the remaining 34 units of the 136-unit Marcus Vacation Club property. Our hotels and resorts division continues to provide hospitality management services for the property and continues to hold notes receivable from prior buyers of timeshare units, but is no longer be in the business of selling timeshare units.

Beginning in fiscal 2008, any remaining assets and related results of operations from this business are included in our hotels and resorts segment. We accounted for the results of the Marcus Vacation Club as discontinued operations in our consolidated financial statements for fiscal 2007 and 2006. The following table sets forth revenues, operating loss, loss from discontinued operations and gain on sale of discontinued operations, net of applicable taxes, for the Marcus Vacation Club for the last three fiscal years:

| | 2008 | 2007 | Change F08 v. F07 | | 2006 | Change F07 v. F06 | | |
|--|------|--------|-------------------|---------|--------|-------------------|--------|--|
| | | | Amt. | Pct. | | Amt. | Pct. | |
| <i>(in millions, except percentages)</i> | | | | | | | | |
| Revenues | -- | \$ 4.0 | \$ (4.0) | -100.0% | \$ 4.8 | \$ (0.8) | -18.1% | |
| Operating loss | -- | -- | -- | -- | (1.1) | 1.1 | 97.0% | |

Edgar Filing: MARCUS CORP - Form 10-K

| | Change F08 v. F07 | | | | Change F07 v. F06 | | |
|---|-------------------|-----|-------|---------|-------------------|-----|-------|
| Loss from discontinued operations (net of income taxes) | -- | -- | -- | -- | (0.7) | 0.7 | 97.2% |
| Gain on sale of discontinued operations (net of income taxes) | -- | 0.1 | (0.1) | -100.0% | -- | 0.1 | N/A |

Financial Condition

Liquidity and Capital Resources

Our movie theatre and hotels and resorts businesses each generate significant and relatively consistent daily amounts of cash, subject to previously noted seasonality, because each segment's revenue is derived predominantly from consumer cash purchases. We believe that these relatively consistent and predictable cash sources, as well as the availability of \$104 million of unused credit lines at fiscal 2008 year-end, should be adequate to support the ongoing operational liquidity needs of our businesses during fiscal 2009.

During the fourth quarter of fiscal 2008, we replaced our existing \$125 million credit facility with an amended and restated five-year, \$175 million agreement. The terms of the amended and restated credit facility are similar to our previous facility. Borrowings under the new facility bear interest at LIBOR plus 0.60% to 1.00%, based on our borrowing levels. Availability under the facility is reduced by outstanding commercial paper borrowings. The new agreement matures in April 2013 and requires an annual facility fee on the total commitment equal to 0.15% to 0.25%, based upon our borrowing levels.

32

Fiscal 2008 versus Fiscal 2007

Net cash provided by operating activities totaled \$57.8 million during fiscal 2008, a decrease of \$7.1 million or 10.9%, compared to \$64.9 million during fiscal 2007. The decrease was due primarily to unfavorable timing in the payment of accounts payable and collection of other current assets, partially offset by increased depreciation and favorable timing in the payment of income taxes and other accrued liabilities.

Net cash used in investing activities during fiscal 2008 totaled \$60.2 million compared to \$72.3 million during fiscal 2007, a decrease of \$12.1 million or 16.7%. The decrease in net cash used in investing activities was primarily the result of decreased capital expenditures and acquisitions, decreased purchases of additional interests in joint ventures and favorable timing in the collection of proceeds held with intermediaries, partially offset by reduced cash proceeds from disposals of property, equipment and other assets and decreased proceeds from the sale of condominium units. We had no significant proceeds from the sale of assets during fiscal 2008. Conversely, our fiscal 2007 results included \$95.7 million of net proceeds from the sale of condominium units at our Platinum Hotel in Las Vegas and cash proceeds from the disposals of property, equipment and other assets of \$32.2 million. Cash proceeds received during fiscal 2007 were primarily the result of our sale of the Westin Columbus, a former theatre property, four former restaurant locations and several excess parcels of land. In addition, during fiscal 2007, we received \$4.0 million from Oklahoma City in conjunction with their contribution to the renovation of the Skirvin Hilton Hotel.

Total capital expenditures (including normal continuing capital maintenance projects) totaled \$24.4 million during fiscal 2008, excluding our \$40.5 million acquisition of the Douglas theatres, compared to \$111.1 million of capital expenditures incurred in fiscal 2007 (excluding the \$75.7 million acquisition of the CEC theatres). We incurred approximately \$15.8 million of capital expenditures during fiscal 2008 in our hotels and resorts division, including costs associated with the previously described renovations at our Pfister Hotel. Excluding the Douglas acquisition, we incurred approximately \$8.5 million of capital expenditures during fiscal 2008 in our theatre division, including costs associated with the new *UltraScreen* opened during the year. During fiscal 2007, we incurred \$70.6 million of capital expenditures for our hotels and resorts division, including costs associated with the Skirvin Hilton renovation, InterContinental Milwaukee renovation and projects at the Grand Geneva Resort and Pfister Hotel. Excluding the CEC acquisition, we incurred fiscal 2007 capital expenditures of \$39.7 million in our theatre division, including costs associated with the three new theatres opened during the year. In addition to capital expenditures, we also incurred \$11.1 million during fiscal 2007 in connection with the purchase of interests in joint ventures, including our interests in the Platinum Hotel, the Sheraton Madison and the Columbus Westin. Estimated current planned fiscal 2009 capital expenditures, which may be in the \$60-\$80 million range, are described in greater detail in the Current Plans section of this discussion.

Net cash provided by financing activities in fiscal 2008 totaled \$3.8 million, compared to net cash used in financing activities of \$15.1 million in fiscal 2007, with the difference primarily related to reduced principal payments on notes payable and long-term debt. During fiscal 2008, we received \$75.5 million of net proceeds from the issuance of notes payable and long-term debt, compared to \$111.4 million during fiscal 2007. Fiscal 2008 proceeds were primarily the result of the issuance of \$60 million of unsecured senior notes privately placed with four institutional lenders in April 2008. The notes, which bear interest at 5.89% to 6.55% and mature in 2018 and 2020, were used to finance the

Douglas theatre acquisition. The proceeds during fiscal 2007 were primarily from debt related to the Skirvin Hilton and borrowings on commercial paper and our revolving credit facility used to finance the CEC theatre acquisition. We made total principal payments on notes payable and long-term debt of \$47.3 million and \$111.3 million during fiscal 2008 and 2007, respectively, representing primarily the payment of current maturities during both years and payment of construction loans on the Platinum Hotel of \$81.9 million during fiscal 2007. As a result, our total debt (including current maturities) increased to \$284.9 million at the close of fiscal 2008, compared to \$256.7 million at the end of fiscal 2007. Our debt-capitalization ratio was 0.47 at May 29, 2008, compared to 0.45 at the prior fiscal year-end. Based upon our current expectations for fiscal 2009 capital expenditure levels and potential asset sales proceeds, we anticipate our long-term debt total and debt-capitalization ratio will not change significantly during fiscal 2009. Our actual long-term debt total and debt-capitalization ratio at the end of fiscal 2009 will likely be dependent upon our actual capital expenditures, asset sales proceeds and equity transactions during the year.

During fiscal 2008, we repurchased 828,000 of our common shares for approximately \$14.3 million in conjunction with the exercise of stock options and purchase of shares in the open market, compared to 411,000 of common shares repurchased for approximately \$8.1 million during fiscal 2007. During fiscal 2008, our board of directors authorized the repurchase of up to an additional 2.0 million shares of our outstanding common stock. As of May 29, 2008, approximately 2.3 million shares remained available under this and prior repurchase authorizations. Any additional repurchases are expected to be executed on the open market or in privately negotiated transactions depending upon a number of factors, including prevailing market conditions.

Fiscal 2007 versus Fiscal 2006

Net cash provided by operating activities totaled \$64.9 million during fiscal 2007, an increase of \$25.3 million compared to \$39.6 million during fiscal 2006. The increase was due primarily to increased earnings (excluding gains from sales of property, equipment and other assets and gains from sale of discontinued operations) and deferred taxes, as well as favorable timing in the collection of accounts and notes receivable and other current assets, partially offset by unfavorable timing in the payment of other accrued liabilities.

Net cash used in investing activities during fiscal 2007 totaled \$72.3 million compared to \$20.5 million during fiscal 2006, an increase of \$51.8 million. The increase in net cash used in investing activities was primarily the result of increased capital expenditures and acquisitions, decreased cash received from intermediaries and increased purchases of additional interests in joint ventures, partially offset by increased cash proceeds from disposals of property, equipment and other assets and increased proceeds from the sale of condominium units. Our fiscal 2007 results included \$95.7 million of net proceeds from the sale of condominium units at our Platinum Hotel in Las Vegas. Our fiscal 2006 results included \$25.0 million of net proceeds from the disposal of our limited-service lodging division. In addition, fiscal 2006 results included \$26.8 million of cash received from intermediaries related to net proceeds received during fiscal 2005 from the sale of the Miramonte Resort. Cash proceeds from the disposals of property, equipment and other assets totaled \$32.2 million and \$6.9 million during fiscal 2007 and 2006, respectively. The cash proceeds received during fiscal 2006 were primarily the result of our sale of a non-operating real estate development, a former restaurant location and several excess parcels of land. In addition, during fiscal 2007 and 2006, we received \$4.0 million and \$7.4 million, respectively, from Oklahoma City in conjunction with their contribution to the renovation of the Skirvin Hilton Hotel. The city's total contribution of over \$11 million was recorded as a reduction to our property and equipment and will reduce future depreciation expense for this asset.

Total capital expenditures totaled \$111.1 million during fiscal 2007, excluding our acquisition of the CEC theatres, compared to \$35.7 million of capital expenditures incurred in fiscal 2006 (excluding the acquisitions of the Wyndham Milwaukee Center and Westin Columbus totaling \$39.8 million). We incurred approximately \$70.6 million of capital expenditures during fiscal 2007 in our hotels and resorts division compared to \$65.8 million in this division during fiscal 2006. In addition to the CEC acquisition for \$75.7 million, we incurred approximately \$39.7 million of capital expenditures during fiscal 2007 in our theatre division compared to \$8.4 million of capital expenditures in this division during fiscal 2006. In addition to capital expenditures, we also incurred \$11.1 million and \$1.7 million, respectively, during fiscal 2007 and 2006 in connection with the purchase of interests in joint ventures.

Net cash used in financing activities in fiscal 2007 totaled \$15.1 million, compared to \$243.6 million in fiscal 2006, with the decrease primarily related to our \$214.6 million special dividend paid during our fiscal 2006 fourth quarter. During fiscal 2007, we received \$111.4 million of net proceeds from the issuance of notes payable and long-term debt, compared to \$5.6 million during fiscal 2006. Fiscal 2006 proceeds were from mortgage debt related to our downtown Chicago hotel. We made total principal payments on notes payable and long-term debt of \$111.3 million and \$27.3 million during fiscal 2007 and 2006, respectively. As a result, our total debt (including current maturities) increased to \$256.7 million at the close of fiscal 2007, compared to \$176.5 million at the end of fiscal 2006. Our debt-capitalization ratio was 0.45 at May 31, 2007, compared to 0.37 at the prior fiscal year-end. During fiscal 2007, we repurchased 411,000 of our common shares for approximately \$8.1 million in conjunction with the exercise of stock options and purchase of shares in the open market, compared to 313,000 of common shares repurchased for approximately \$6.5 million during fiscal 2006.

Contractual Obligations

We have obligations and commitments to make future payments under debt and operating leases. The following schedule details these obligations at May 29, 2008 (in thousands):

| | Payments Due by Period | | | | |
|--------------------------------------|-------------------------------|-----------------------------|------------------|-------------------|--------------------------|
| | Total | Less Than 1 Year | 1-3 Years | 4-5 Years | After 5 Years |
| Long-term debt | \$ 284,914 | \$ 31,922 | \$ 54,042 | \$ 124,545 | \$ 74,405 |
| Notes payable | 227 | 227 | -- | -- | -- |
| Operating lease obligations | 140,703 | 5,908 | 12,273 | 12,103 | 110,419 |
| Construction commitments | 2,559 | 2,559 | -- | -- | -- |
| Total contractual obligations | \$ 428,403 | \$ 40,616 | \$ 66,315 | \$ 136,648 | \$ 184,824 |

Additional detail describing our long-term debt is included in Note 5 of our consolidated financial statements.

As of May 29, 2008, we had no additional material purchase obligations other than those created in the ordinary course of business related to property and equipment, which generally have terms of less than 90 days. We also have long-term obligations related to our employee benefit plans, which are discussed in detail in Note 7 of our consolidated financial statements.

We guarantee debt of our 50% unconsolidated joint ventures and other entities. Our joint venture partners also guarantee all or a portion of this same debt.

We have approximately five and one-half years remaining on a ten and one-half year office lease. During fiscal 2006, the lease was amended in order to allow us to exit the leased office space for our former limited-service lodging division. To induce the landlord to amend the lease, we guaranteed the lease obligations of the new tenant of the relinquished space throughout the remaining term of the lease.

The following schedule details our guarantee obligations at May 29, 2008 (in thousands):

| | Expiration by Period | | | | |
|------------------------------------|-----------------------------|-----------------------------|------------------|------------------|--------------------------|
| | Total | Less Than 1 Year | 1-3 Years | 4-5 Years | After 5 Years |
| Debt guarantee obligations | \$ 4,648 | \$ 4,648 | \$ -- | \$ -- | \$ -- |
| Lease guarantee obligations | 2,445 | 418 | 866 | 917 | 244 |
| Total guarantee obligations | \$ 7,093 | \$ 5,066 | \$ 866 | \$ 917 | \$ 244 |

Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk related to changes in interest rates and we manage our exposure to this market risk by monitoring available financing alternatives.

Variable interest rate debt outstanding as of May 29, 2008 was \$70.9 million, carried an average interest rate of 3.0% and represented 24.9% of our total debt portfolio. Our earnings are affected by changes in short-term interest rates as a result of our borrowings under our revolving credit agreements and floating-rate mortgages.

Fixed interest rate debt totaled \$214.0 million as of May 29, 2008, carried an average interest rate of 6.1% and represented 75.1% of our total debt portfolio. Fixed interest rate debt included the following: senior notes bearing interest semiannually at fixed rates ranging from 5.89%

Edgar Filing: MARCUS CORP - Form 10-K

to 7.93%, maturing in fiscal 2009 through 2020; and fixed rate mortgages and other debt instruments (including an effective interest rate swap agreement described below) bearing interest from 1.00% to 6.50%, maturing in 2010 through 2036. The fair value of our long-term fixed interest rate debt is subject to interest rate risk. Generally, the fair market value of our fixed interest rate debt will increase as interest rates fall and decrease as interest rates rise. The fair value of our \$148.3 million of senior notes is approximately \$143.9 million. Based upon the respective rate and prepayment provisions of our remaining fixed interest rate mortgage and unsecured term note at May 29, 2008, the carrying amounts of such debt approximates fair value.

The variable interest rate debt and fixed interest rate debt outstanding as of May 29, 2008 matures as follows (in thousands):

| | 2009 | 2010 | 2011 | 2012 | 2013 | Thereafter | Total |
|------------------------|------------------|------------------|------------------|------------------|-------------------|------------------|-------------------|
| Variable interest rate | \$ -- | \$ -- | \$ -- | \$ -- | \$ 70,866 | \$ -- | \$ 70,866 |
| Fixed interest rate | 31,922 | 14,432 | 39,610 | 16,596 | 37,083 | 74,405 | 214,048 |
| Total debt | \$ 31,922 | \$ 14,432 | \$ 39,610 | \$ 16,596 | \$ 107,949 | \$ 74,405 | \$ 284,914 |

We periodically enter into interest rate swap agreements to manage our exposure to interest rate changes. These swaps involve the exchange of fixed and variable interest rate payments without exchanging the notional principal amount. Payments or receipts on the agreements are recorded as adjustments to interest expense. We had one outstanding interest rate swap agreement at May 29, 2008 covering \$25.2 million, expiring on February 1, 2011. Under this swap agreement, we pay a defined fixed rate while receiving a defined variable rate based on LIBOR, effectively converting a \$25.2 million variable rate mortgage note to a fixed rate. The swap agreement did not impact our fiscal 2008 earnings and we do not expect it to have any effect on fiscal 2009 earnings. On March 19, 2008, we terminated an effective cash flow hedge agreement that had covered \$25.0 million of borrowings and required us to pay interest at a defined fixed rate while receiving a defined variable rate based on LIBOR. The fair value of the hedge agreement on the date of the termination resulted in a liability of \$567,000 (\$338,000 net of tax). The remaining loss in other comprehensive income at May 29, 2008 of \$562,000 (\$335,000 net of tax) will be reclassified into earnings as interest expense through April 15, 2013, the remaining life of the original hedge, as interest payments affect earnings. We expect to reclassify approximately \$123,000 (\$73,000 net of tax) of loss into earnings during fiscal 2009.

Critical Accounting Policies and Estimates

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of our financial statements requires us to make estimates and judgments that affect our reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities.

On an on-going basis, we evaluate our estimates, including those related to bad debts, insurance reserves, carrying value of investments in long-lived assets, intangible assets, income taxes, pensions, and contingencies and litigation. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

36

We believe the following critical accounting policies affect the most significant judgments and estimates used in the preparation of our consolidated financial statements.

We review long-lived assets, including fixed assets, goodwill, investments in joint ventures and receivables from joint ventures, for impairment at least annually, or whenever events or changes in circumstances indicate that the carrying amount of any such asset may not be recoverable. In assessing the recoverability of these assets, we must make assumptions regarding the estimated future cash flows and other factors to determine the fair value of the respective assets. The estimate of cash flow is based upon, among other things, certain assumptions about expected future operating performance. Our estimates of undiscounted cash flow may differ from actual cash flow due to factors such as economic conditions, changes to our business model or changes in our operating performance. If the sum of the undiscounted estimated cash flows (excluding interest) is less than the current carrying value, we recognize an impairment loss, measured as the amount by which the carrying value exceeds the fair value of the asset. During fiscal 2008, we recorded a before-tax impairment charge of \$200,000 on fixed assets related to theatres scheduled to close during fiscal 2009. During fiscal 2006, we recorded a before-tax reserve for bad debts on receivables from joint ventures of \$278,000 and a before-tax impairment charge of \$500,000 on fixed assets related to theatres scheduled to close during fiscal 2007.

We sponsor an unfunded nonqualified defined-benefit pension plan covering certain employees who meet eligibility requirements. Several statistical and other factors that attempt to anticipate future events are used in calculating the expense and liability related to the plan. These factors include assumptions about the discount rate and rate of future compensation increases as determined by us, within certain guidelines. In addition, our actuarial consultants also use subjective factors such as withdrawal and mortality rates to estimate these factors. The actuarial assumptions used by us may differ materially from actual results due to changing market and economic conditions, higher or lower withdrawal rates or longer or shorter life spans of participants. These differences may impact the amount of pension expense recorded by us.

We maintain insurance coverage for workers compensation and general liability claims utilizing a retroactive insurance policy. Under this policy, we are responsible for all claims up to our stop loss limitations of \$250,000 to \$350,000, depending upon the specific policy and policy year. It is not uncommon for insurance claims of this type to be filed months or even years after the initial incident may have occurred. It also can take many months or years before some claims are settled. As a result, we must estimate our potential self-insurance liability based upon several factors, including historical trends, our knowledge of the individual claims and likelihood of success, and our insurance carrier's judgment regarding the reserves necessary for individual claims. Actual claim settlements may differ from our estimates.

We offer health insurance coverage to our associates under a variety of different fully-insured HMOs and self-insured fee-for-service plans. Under the fee-for-service plans, we are responsible for all claims up to our stop loss limitation of \$100,000. Our health insurance plans are set up on a calendar year basis. As a result, we must estimate our potential health self-insurance liability based upon several factors, including historical trends, our knowledge of the potential impact of changes in plan structure and our judgment regarding the portion of the total cost of claims that will be shared with associates. Actual differences in any of these factors may impact the amount of health insurance expense recorded by us.

We pay income taxes based on tax statutes, regulations and case law of the various jurisdictions in which we operate. We are subject to tax audits in each of these jurisdictions, which could result in changes to our estimated tax expense. The amount of these changes would vary by jurisdiction and would be recorded when probable and estimable. In calculating the provision for income taxes on an interim basis, we use an estimate of the annual effective tax rate based upon the facts and circumstances known at each interim period.

Accounting Changes

On December 16, 2004, the Financial Accounting Standards Board (FASB) issued FASB Statement No. 123 (revised 2004)(SFAS No. 123R), Share Based Payment, which is a revision of SFAS No. 123, Accounting for Stock-Based Compensation. SFAS No. 123(R) supersedes Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and amends SFAS No. 95, Statement of Cash Flows. Generally, the approach in SFAS No. 123(R) is similar to the approach in SFAS No. 123. However, SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their grant date fair values. Pro forma disclosure is no longer an alternative.

Prior to May 26, 2006, we accounted for stock-based compensation in accordance with APB Opinion No. 25. Accordingly, no compensation expense was recognized for stock options because all options granted had an exercise price equal to the market value of the underlying stock on the date of grant. As discussed in Note 6 of our consolidated financial statements, we began expensing the fair value of stock options on May 26, 2006, the beginning of our fiscal 2007 year, when we adopted SFAS No. 123(R) using the modified prospective method. This transition method does not result in the restatement of previously issued financial statements.

As a result of adopting SFAS No. 123(R) on May 26, 2006, our earnings from continuing operations before income taxes and net earnings for fiscal 2007 were lower by \$1.1 million and \$830,000, respectively, than if we had been allowed to continue to account for stock-based compensation under APB Opinion No. 25. We will continue to expense awards of non-vested restricted stock over the vesting period of the awards based on the fair value of our common stock at the date of grant. At the end of fiscal 2008, total remaining unearned compensation related to non-vested stock was approximately \$756,000, which will be amortized over the weighted-average remaining service period of 8.2 years.

On May 26, 2006, we adopted SFAS No. 158, Employers' Accounting for Defined Benefit Pension and other Postretirement Plans, which requires us to recognize previously unrecognized actuarial losses and prior service costs in the statement of financial position and to recognize future changes in these amounts in the year in which changes occur through comprehensive income. Additionally, we are required to measure the funded status of our plan as of the date of our year-end statement of financial position. The adoption of SFAS No. 158 had no effect on our consolidated statement of earnings for the year ended May 31, 2007, or for any subsequent or prior period presented.

Edgar Filing: MARCUS CORP - Form 10-K

On June 1, 2007, we adopted FASB Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109, which clarifies the accounting and disclosure for uncertainty in tax positions, as defined. FIN 48 seeks to reduce the diversity in practice associated with certain aspects of the recognition and measurement related to accounting for income taxes.

We analyzed filing positions in all of the federal and state jurisdictions where it is required to file income tax returns, as well as all open tax years in these jurisdictions. The only periods that remain subject to examination for our federal return are the tax years 2004 through 2007. The periods that remain subject to examination for our state returns are generally the tax years 2003 through 2007.

We did not recognize any change in the liability for unrecognized tax benefits as a result of the implementation of FIN 48. At the time of adoption of FIN 48, we had \$779,000 of unrecognized tax benefits recorded in our financial statements, net of any federal tax impact related to state taxes, all of which if recognized, would impact the effective tax rate.

38

We recognize interest and penalty expense related to unrecognized tax benefits in our provision for income tax expense. Interest and penalty expense was not material to our fiscal 2008 results. As of June 1, 2007, we had \$147,000 of accrued interest and penalties included in the amount of unrecognized tax benefits.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

The information required by this item is set forth in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Quantitative and Qualitative Disclosures About Market Risk above.

Item 8. Financial Statements and Supplementary Data.

MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) of the Exchange Act. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in Internal Control Integrated Framework, our management concluded that our internal control over financial reporting was effective as of May 29, 2008. The Company's auditors, Ernst & Young, LLP, have issued an attestation report on management's assessment of the Company's internal control over financial reporting. That attestation report is set forth in Item 15(a)(1), Financial Statements.

Stephen H. Marcus
Chairman of the Board, President and Chief
Executive Officer

Douglas A. Neis
Chief Financial Officer and Treasurer

39

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The Board of Directors and Shareholders
of the Marcus Corporation

We have audited The Marcus Corporation's internal control over financial reporting as of May 29, 2008, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Marcus Corporation's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial

Edgar Filing: MARCUS CORP - Form 10-K

Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, The Marcus Corporation maintained, in all material respects, effective internal control over financial reporting as of May 29, 2008, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of The Marcus Corporation as of May 29, 2008 and May 31, 2007 and the related consolidated statements of earnings, shareholders' equity, and cash flows for each of the three years in the period ended May 29, 2008 of The Marcus Corporation and our report dated August 11, 2008 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Milwaukee, Wisconsin
August 11, 2008

40

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders
of The Marcus Corporation

We have audited the accompanying consolidated balance sheets of The Marcus Corporation as of May 29, 2008 and May 31, 2007, and the related consolidated statements of earnings, shareholders' equity, and cash flows for each of the three years in the period ended May 29, 2008. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Marcus Corporation at May 29, 2008 and May 31, 2007, and the consolidated results of its operations and its cash flows for each of the three years in the period ended May 29, 2008, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 6 to the consolidated financial statements, on May 26, 2007, the Company changed its method of accounting for share-based awards. Additionally, on May 31, 2007, the Company changed its method of accounting for defined benefit pension plans.

Edgar Filing: MARCUS CORP - Form 10-K

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), The Marcus Corporation's internal control over financial reporting as of May 29, 2008, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated August 11, 2008 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Milwaukee, Wisconsin
August 11, 2008

41

THE MARCUS CORPORATION

CONSOLIDATED BALANCE SHEETS *(in thousands, except share and per share data)*

| | May 29, 2008 | May 31, 2007 |
|--|-------------------|-------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 13,440 | \$ 12,018 |
| Cash held by intermediaries | -- | 5,749 |
| Accounts and notes receivable, net of reserves (Note 4) | 16,549 | 16,224 |
| Receivables from joint ventures, net of reserves (Note 10) | 2,321 | 3,732 |
| Refundable income taxes | 2,438 | 5,939 |
| Deferred income taxes (Note 8) | 1,327 | 1,056 |
| Condominium units held for sale (Note 10) | 6,947 | 7,320 |
| Other current assets | 6,205 | 6,340 |
| Assets of discontinued operations (Note 3) | -- | 975 |
| Total current assets | 49,227 | 59,353 |
| PROPERTY AND EQUIPMENT, net (Note 4) | 587,828 | 559,785 |
| OTHER ASSETS: | | |
| Investments in joint ventures (Note 10) | 1,659 | 1,868 |
| Goodwill (Note 1) | 44,325 | 37,805 |
| Other (Note 4) | 38,609 | 39,572 |
| Total other assets | 84,593 | 79,245 |
| Total assets | \$ 721,648 | \$ 698,383 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Notes payable (Note 10) | \$ 227 | \$ 239 |
| Accounts payable | 16,956 | 24,242 |
| Taxes other than income taxes | 12,819 | 11,215 |
| Accrued compensation | 6,948 | 6,720 |
| Other accrued liabilities (Note 4) | 23,722 | 24,746 |
| Current maturities of long-term debt (Note 5) | 31,922 | 57,250 |
| Liabilities of discontinued operations (Note 3) | -- | 2,731 |
| Total current liabilities | 92,594 | 127,143 |
| | 252,992 | 199,425 |

Edgar Filing: MARCUS CORP - Form 10-K

| | May 29, 2008 | May 31, 2007 |
|---|--------------|--------------|
| LONG-TERM DEBT (Note 5) | | |
| DEFERRED INCOME TAXES (Note 8) | 32,889 | 29,376 |
| DEFERRED COMPENSATION AND OTHER (Note 7) | 25,680 | 22,930 |
| COMMITMENTS, LICENSE RIGHTS AND CONTINGENCIES (Note 9) | | |
| SHAREHOLDERS' EQUITY (Note 6): | | |
| Preferred Stock, \$1 par; authorized 1,000,000 shares; none issued | -- | -- |
| Common Stock: | | |
| Common Stock, \$1 par; authorized 50,000,000 shares; issued 22,304,384 shares in 2008 and 22,299,925 shares in 2007 | 22,305 | 22,300 |
| Class B Common Stock, \$1 par; authorized 33,000,000 shares; issued and outstanding 8,885,129 shares in 2008 and 8,889,588 shares in 2007 | 8,885 | 8,890 |
| Capital in excess of par | 47,337 | 46,438 |
| Retained earnings | 266,276 | 255,727 |
| Accumulated other comprehensive loss | (2,832) | (1,515) |
| | 341,971 | 331,840 |
| Less cost of Common Stock in treasury (1,495,204 shares in 2008 and 795,335 shares in 2007) | (24,478) | (12,331) |
| Total shareholders' equity | 317,493 | 319,509 |
| Total liabilities and shareholders' equity | \$ 721,648 | \$ 698,383 |

See accompanying notes.

42

THE MARCUS CORPORATION
CONSOLIDATED STATEMENTS OF EARNINGS
(in thousands, except per share data)

| | Year ended | | |
|---------------------------|-----------------|-----------------|-----------------|
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| REVENUES: | | | |
| Rooms and telephone | \$ 94,077 | \$ 88,369 | \$ 75,871 |
| Theatre admissions | 114,703 | 98,184 | 93,429 |
| Theatre concessions | 56,849 | 49,018 | 45,496 |
| Food and beverage | 54,902 | 49,183 | 41,162 |
| Other revenues | 50,544 | 42,877 | 33,286 |
| Total revenues | 371,075 | 327,631 | 289,244 |
| COSTS AND EXPENSES: | | | |
| Rooms and telephone | 34,661 | 32,949 | 27,852 |
| Theatre operations | 95,694 | 81,085 | 73,527 |
| Theatre concessions | 14,002 | 10,853 | 9,672 |
| Food and beverage | 42,918 | 38,505 | 31,461 |
| Advertising and marketing | 20,307 | 19,608 | 16,446 |

| | Year ended | | |
|---|------------|----------|----------|
| Administrative | 37,007 | 34,464 | 29,001 |
| Depreciation and amortization | 31,259 | 26,913 | 26,131 |
| Rent (Note 9) | 5,145 | 3,413 | 3,630 |
| Property taxes | 14,124 | 9,473 | 10,395 |
| Preopening expenses | 412 | 5,293 | 805 |
| Other operating expenses | 27,848 | 23,936 | 20,784 |
| Total costs and expenses | 323,377 | 286,492 | 249,704 |
| OPERATING INCOME | 47,698 | 41,139 | 39,540 |
| OTHER INCOME (EXPENSE): | | | |
| Investment income | 1,486 | 3,110 | 7,863 |
| Interest expense | (15,157) | (13,921) | (14,397) |
| Net gain on disposition of property, equipment and other assets | 83 | 14,541 | 1,749 |
| Equity losses from unconsolidated joint ventures, net (Note 10) | (411) | (1,366) | (1,868) |
| | (13,999) | 2,364 | (6,653) |
| EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 33,699 | 43,503 | 32,887 |
| INCOME TAXES (Note 8) | 13,213 | 9,576 | 10,419 |
| EARNINGS FROM CONTINUING OPERATIONS | 20,486 | 33,927 | 22,468 |

See accompanying notes.

THE MARCUS CORPORATION

CONSOLIDATED STATEMENTS OF EARNINGS (continued)
(in thousands, except per share data)

| | Year ended | | |
|---|-----------------|-----------------|-----------------|
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| DISCONTINUED OPERATIONS (Note 3): | | | |
| Loss from discontinued operations, net of income tax benefit of \$365 and \$960 in 2007 and 2006, respectively | -- | \$ (515) | \$ (1,905) |
| Gain (loss) on sale of discontinued operations, net of income taxes of \$335 and \$3,885 in 2007 and 2006, respectively | -- | (115) | 7,708 |
| EARNINGS (LOSSES) FROM DISCONTINUED OPERATIONS | -- | (630) | 5,803 |
| NET EARNINGS | \$ 20,486 | \$ 33,297 | \$ 28,271 |
| EARNINGS PER SHARE FROM CONTINUING OPERATIONS- BASIC: | | | |
| Common Stock | \$ 0.70 | \$ 1.15 | \$ 0.76 |

Edgar Filing: MARCUS CORP - Form 10-K

| | Year ended | | |
|--|-------------------|-----------|---------|
| Class B Common Stock | 0.64 | 1.04 | 0.68 |
| EARNINGS (LOSS) PER SHARE FROM DISCONTINUED OPERATIONS - BASIC: | | | |
| Common Stock | -- | \$ (0.02) | \$ 0.20 |
| Class B Common Stock | -- | (0.02) | 0.18 |
| NET EARNINGS PER SHARE - BASIC: | | | |
| Common Stock | \$ 0.70 | \$ 1.13 | \$ 0.96 |
| Class B Common Stock | 0.64 | 1.02 | 0.86 |
| EARNINGS PER SHARE FROM CONTINUING OPERATIONS- DILUTED: | | | |
| Common Stock | \$ 0.68 | \$ 1.10 | \$ 0.73 |
| Class B Common Stock | 0.64 | 1.03 | 0.67 |
| EARNINGS (LOSS) PER SHARE FROM DISCONTINUED OPERATIONS - DILUTED: | | | |
| Common Stock | -- | \$ (0.02) | \$ 0.18 |
| Class B Common Stock | -- | (0.02) | 0.18 |
| NET EARNINGS PER SHARE - DILUTED: | | | |
| Common Stock | \$ 0.68 | \$ 1.08 | \$ 0.91 |
| Class B Common Stock | 0.64 | 1.01 | 0.85 |

See accompanying notes.

44

THE MARCUS CORPORATION
CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY
(in thousands, except per share data)

| | Common Stock | Class B Common Stock | Capital in Excess of Par | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Unearned Compensation on Non-vested Stock | Treasury Stock | Total |
|--|-----------------|----------------------------|--------------------------------|----------------------|--|---|-------------------|------------|
| BALANCES AT MAY 26, 2005 | \$ 22,099 | \$ 9,091 | \$ 45,481 | \$ 425,941 | \$ (532) | \$ (413) | \$ (8,006) | \$ 493,661 |
| Cash dividends: | | | | | | | | |
| \$.24 per share Class B Common Stock | -- | -- | -- | (2,137) | -- | -- | -- | (2,137) |
| \$.26 per share Common Stock | -- | -- | -- | (5,592) | -- | -- | -- | (5,592) |
| \$.70 per share Class B and Common Stock | -- | -- | -- | (214,576) | -- | -- | -- | (214,576) |
| Special dividend | | | | | | | | |
| Exercise of stock options | -- | -- | (19) | -- | -- | -- | 6,507 | 6,488 |
| Purchase of treasury stock | -- | -- | -- | -- | -- | -- | (6,492) | (6,492) |
| Savings and profit-sharing contribution | -- | -- | 224 | -- | -- | -- | 292 | 516 |
| Reissuance of treasury stock | -- | -- | 127 | -- | -- | -- | 120 | 247 |
| Issuance of non-vested stock | -- | -- | 98 | -- | -- | -- | 75 | 173 |
| Amortization of unearned compensation on | | | | | | | | |
| non-vested stock | -- | -- | -- | -- | -- | 120 | -- | 120 |
| Conversions of Class B Common Stock | 137 | (137) | -- | -- | -- | -- | -- | -- |
| Components of comprehensive income: | | | | | | | | |
| Net earnings | -- | -- | -- | 28,271 | -- | -- | -- | 28,271 |
| Change in unrealized gain on available for | | | | | | | | |
| sale investments, net of tax effect of \$63 | -- | -- | -- | -- | 93 | -- | -- | 93 |

Edgar Filing: MARCUS CORP - Form 10-K

| | Common Stock | Class B Common Stock | Capital in Excess of Par | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Unearned Compensation on Non-vested Stock | Treasury Stock | Total |
|---|-----------------|----------------------------|--------------------------------|----------------------|--|---|-------------------|----------------|
| Amortization of loss on swap agreement, net of tax effect of \$73 (Note 5) | -- | -- | -- | -- | 111 | -- | -- | 111 |
| Minimum pension liability, net of tax effect of \$288 | -- | -- | -- | -- | 440 | -- | -- | 440 |
| Total comprehensive income | | | | | | | | 28,915 |
| BALANCES AT MAY 25, 2006 | 22,236 | 8,954 | 45,911 | 231,907 | 112 | (293) | (7,504) | 301,323 |
| Cash dividends: | | | | | | | | |
| \$.29 per share Class B Common Stock | -- | -- | -- | (2,599) | -- | -- | -- | (2,599) |
| \$.32 per share Common Stock | -- | -- | -- | (6,878) | -- | -- | -- | (6,878) |
| Exercise of stock options | -- | -- | (671) | -- | -- | -- | 2,735 | 2,064 |
| Purchase of treasury stock | -- | -- | -- | -- | -- | -- | (8,117) | (8,117) |
| Savings and profit-sharing contribution | -- | -- | 176 | -- | -- | -- | 273 | 449 |
| Reissuance of treasury stock | -- | -- | 112 | -- | -- | -- | 159 | 271 |
| Issuance of non-vested stock | -- | -- | (123) | -- | -- | -- | 123 | -- |
| Share-based compensation | -- | -- | 1,326 | -- | -- | -- | -- | 1,326 |
| Reclassification of unearned compensation on non-vested stock | -- | -- | (293) | -- | -- | 293 | -- | -- |
| Conversions of Class B Common Stock | 64 | (64) | -- | -- | -- | -- | -- | -- |
| Components of comprehensive income: | | | | | | | | |
| Net earnings | -- | -- | -- | 33,297 | -- | -- | -- | 33,297 |
| Change in unrealized gain on available for sale investments, net of tax effect of \$78 | -- | -- | -- | -- | 117 | -- | -- | 117 |
| Minimum pension liability, net of tax effect of \$7 | -- | -- | -- | -- | 11 | -- | -- | 11 |
| Total comprehensive income | | | | | | | | 33,425 |
| Adjustment to initially apply SFAS No. 158, net of tax effect of \$1,170 | -- | -- | -- | -- | (1,755) | -- | -- | (1,755) |
| BALANCES AT MAY 31, 2007 | 22,300 | 8,890 | 46,438 | 255,727 | (1,515) | -- | (12,331) | 319,509 |
| Cash dividends: | | | | | | | | |
| \$.31 per share Class B Common Stock | -- | -- | -- | (2,748) | -- | -- | -- | (2,748) |
| \$.34 per share Common Stock | -- | -- | -- | (7,189) | -- | -- | -- | (7,189) |
| Exercise of stock options | -- | -- | (375) | -- | -- | -- | 1,200 | 825 |
| Purchase of treasury stock | -- | -- | -- | -- | -- | -- | (14,323) | (14,323) |
| Savings and profit-sharing contribution | -- | -- | (3) | -- | -- | -- | 676 | 673 |
| Reissuance of treasury stock | -- | -- | 42 | -- | -- | -- | 213 | 255 |
| Issuance of non-vested stock | -- | -- | (87) | -- | -- | -- | 87 | -- |
| Share-based compensation | -- | -- | 1,215 | -- | -- | -- | -- | 1,215 |
| Other | -- | -- | 107 | -- | -- | -- | -- | 107 |
| Conversions of Class B Common Stock | 5 | (5) | -- | -- | -- | -- | -- | -- |
| Components of comprehensive income: | | | | | | | | |
| Net earnings | -- | -- | -- | 20,486 | -- | -- | -- | 20,486 |
| Change in unrealized gain on available for sale investments, net of tax effect of \$387 | -- | -- | -- | -- | (581) | -- | -- | (518) |
| Pension adjustment, net of tax effect of \$386 | -- | -- | -- | -- | (542) | -- | -- | (542) |
| Loss on swap agreement net of tax effect | | | | | | | | |

| | Common Stock | Class B Common Stock | Capital in Excess of Par | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Unearned Compensation on Non-vested Stock | Treasury Stock | Total |
|--|-----------------|----------------------------|--------------------------------|----------------------|--|---|-------------------|------------|
| of \$229 (Note 5) | -- | -- | -- | -- | (338) | -- | -- | (338) |
| Amortization of loss on swap agreement, net | -- | -- | -- | -- | 3 | -- | -- | 3 |
| of tax effect of \$2 (Note 5) | -- | -- | -- | -- | 3 | -- | -- | 3 |
| Change in fair value of interest rate swap, | -- | -- | -- | -- | 141 | -- | -- | 141 |
| net of tax effect of \$96 (Note 5) | -- | -- | -- | -- | 141 | -- | -- | 141 |
| Total comprehensive income | | | | | | | | 19,169 |
| BALANCES AT MAY 29, 2008 | \$ 22,305 | \$ 8,885 | \$ 47,337 | \$ 266,276 | \$ (2,832) | \$ -- | \$ (24,478) | \$ 317,493 |

45

THE MARCUS CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

| | Year ended | | |
|--|-----------------|-----------------|-----------------|
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| OPERATING ACTIVITIES | | | |
| Net earnings | \$ 20,486 | \$ 33,297 | \$ 28,271 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: | | | |
| Losses on loans to and investments in joint ventures | 411 | 1,770 | 1,974 |
| Gain on disposition of property, equipment and other assets | (117) | (8,868) | (1,749) |
| Loss (gain) on sale of condominium units | 34 | (5,893) | -- |
| Gain on sale of limited-service lodging division | -- | -- | (11,728) |
| Loss on sale of Miramonte Resort | -- | -- | 135 |
| Impairment of property and equipment | 200 | -- | 501 |
| Distributions from joint ventures | 11 | 184 | 373 |
| Amortization of loss on swap agreement | 5 | -- | 184 |
| Amortization of favorable lease right | 334 | (9) | 676 |
| Depreciation and amortization | 31,259 | 26,925 | 26,274 |
| Stock compensation expense | 1,215 | 1,326 | 120 |
| Deferred income taxes | 2,260 | 7,405 | (3,598) |
| Deferred compensation and other | 2,125 | 2,007 | 240 |
| Contribution of the Company's stock to savings and profit-sharing plan | 673 | 449 | 516 |
| Changes in operating assets and liabilities: | | | |
| Accounts and notes receivable | 1,136 | (445) | (4,431) |
| Real estate and development costs | -- | 3,173 | 1,541 |
| Condominium units held for sale | (70) | (692) | -- |
| Other current assets | (1,084) | 7,794 | (6,343) |
| Accounts payable | (7,299) | 4,711 | 4,395 |
| Income taxes | 4,426 | (3,643) | 194 |
| Taxes other than income taxes | 1,206 | 415 | 2,375 |
| Accrued compensation | 228 | (724) | 647 |
| Other accrued liabilities | 331 | (4,326) | (993) |
| Total adjustments | 37,284 | 31,559 | 11,303 |
| Net cash provided by operating activities | 57,770 | 64,856 | 39,574 |

| | Year ended | | |
|---|------------|-----------|-----------|
| INVESTING ACTIVITIES | | | |
| Capital expenditures | (24,437) | (111,102) | (35,702) |
| Purchase of theatres, net of cash acquired | (40,500) | (75,650) | -- |
| Purchase of hotels, net of cash acquired | -- | -- | (39,830) |
| Net proceeds from disposals of property, equipment and other assets | 38 | 32,194 | 6,902 |
| Net proceeds from sale of condominium units | 409 | 95,695 | -- |
| Net proceeds from sale of limited-service lodging division | -- | -- | 24,979 |
| Net proceeds received from (held by) intermediaries | 5,749 | (3,997) | 26,800 |
| Contributions received from Oklahoma City | -- | 3,972 | 7,372 |
| Increase in other assets | (1,187) | (1,996) | (8,608) |
| Purchase of interest and capital contribution in joint ventures | (35) | (11,057) | (1,685) |
| Cash advanced to joint ventures | (223) | (344) | (684) |
| Net cash used in investing activities | (60,186) | (72,285) | (20,456) |
| FINANCING ACTIVITIES | | | |
| Debt transactions: | | | |
| Net proceeds from issuance of notes payable and long-term debt | 75,507 | 111,448 | 5,558 |
| Principal payments on notes payable and long-term debt | (47,280) | (111,270) | (27,317) |
| Debt issuance costs | (557) | -- | -- |
| Payment on swap agreement termination | (567) | -- | -- |
| Equity transactions: | | | |
| Treasury stock transactions, except for stock options | (14,153) | (7,846) | (6,072) |
| Exercise of stock options | 825 | 2,064 | 6,488 |
| Dividends paid | (9,937) | (9,477) | (222,305) |
| Net cash provided by (used in) financing activities | 3,838 | (15,081) | (243,648) |
| Net increase (decrease) in cash and cash equivalents | 1,422 | (22,510) | (224,530) |
| Cash and cash equivalents at beginning of year | 12,018 | 34,528 | 259,058 |
| Cash and cash equivalents at end of year | \$ 13,440 | \$ 12,018 | \$ 34,528 |

See accompanying notes.

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

May 29, 2008

1. Description of Business and Summary of Significant Accounting Policies

Description of Business The Marcus Corporation and its subsidiaries (the Company) operate principally in two business segments:

Theatres: Operates multiscreen motion picture theatres in Wisconsin, Illinois, Ohio, Iowa, Minnesota, North Dakota and Nebraska and a family entertainment center in Wisconsin.

Hotels and Resorts: Owns and operates full service hotels and resorts in Wisconsin, Illinois, Oklahoma and Missouri and manages full service hotels, resorts and other properties in Wisconsin, Ohio, Minnesota, Texas, Arizona, Missouri, Nevada and California.

Principles of Consolidation The consolidated financial statements include the accounts of The Marcus Corporation and all of its subsidiaries. Investments in affiliates which are 50% or less owned by the Company for which the Company exercises significant influence or for which the affiliate maintains separate equity accounts are accounted for on the equity method. All intercompany accounts and transactions have been eliminated in consolidation.

Edgar Filing: MARCUS CORP - Form 10-K

Fiscal Year The Company reports on a 52/53-week year ending the last Thursday of May. Fiscal 2008 and 2006 were 52-week years and fiscal 2007 was a 53-week year.

Use of Estimates The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash Equivalents The Company considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents. Cash equivalents are carried at cost, which approximates fair value.

Financial Instruments The carrying value of the Company's financial instruments (including cash and cash equivalents, cash held by intermediaries, accounts receivable, notes receivable, investments and accounts and notes payable) approximates fair value. The fair value of the Company's \$148,298,000 of senior notes is approximately \$143,876,000 at May 29, 2008, determined based upon current market interest rates for financial instruments with a similar average remaining life. The carrying amounts of the Company's remaining long-term debt approximate their fair values.

Accounts and Notes Receivable The Company evaluates the collectibility of its accounts and notes receivable based on a number of factors. For larger accounts, an allowance for doubtful accounts is recorded based on the applicable parties' ability and likelihood to pay based on management's review of the facts. For all other accounts, the Company recognizes an allowance based on length of time the receivable is past due based on historical experience and industry practice.

Long-Lived Assets The Company periodically considers whether indicators of impairment of long-lived assets held for use are present. If such indicators are present, the Company determines whether the sum of the estimated undiscounted future cash flows attributable to such assets is less than their carrying amounts. The Company recognizes any impairment losses based on the excess of the carrying amount of the assets over their fair value. For the purpose of determining fair value, defined as the amount at which an asset or group of assets could be bought or sold in a current transaction between willing parties, the Company utilizes currently available market valuations of similar assets in its respective industries, often expressed as a given multiple of operating cash flow. The Company evaluated the ongoing value of its property and equipment and other long-lived assets as of May 29, 2008, May 31, 2007, and May 25, 2006, and determined that there was no significant impact on the Company's results of operations, other than a \$200,000 and \$501,000 before-tax impairment charge recorded in fiscal 2008 and 2006, respectively, related to closed theatres.

47

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

1. Description of Business and Summary of Significant Accounting Policies (continued)

Goodwill The Company reviews goodwill for impairment annually or more frequently if certain indicators arise. The Company performed an annual impairment test as of the Company's year-end date in fiscal 2008, 2007 and 2006 and deemed that no impairment indicators were present. The Company's goodwill relates to its Theatres segment and represents the excess of the acquisition cost over the fair value of the assets acquired. A summary of the Company's goodwill activity follows:

| | May 29, 2008 | May 31, 2007 |
|---|-----------------------|--------------|
| | <i>(in thousands)</i> | |
| Balance at beginning of period | \$ 37,805 | \$ 11,196 |
| Purchase price allocation finalization - prior year theatre acquisition | (1,044) | -- |
| Theatre acquisition | 7,564 | 26,609 |
| | | |
| Balance at end of period | \$ 44,325 | \$ 37,805 |

Capitalization of Interest The Company capitalizes interest during construction periods by adding such interest to the cost of constructed assets. Interest of approximately \$62,000 and \$856,000 was capitalized in fiscal 2008 and 2007, respectively. There was no interest capitalized

in fiscal 2006.

Investments Available for sale securities are stated at fair market value, with unrealized gains and losses reported as a component of shareholders' equity. The cost of securities sold is based upon the specific identification method. Realized gains and losses and declines in value judged to be other-than-temporary are included in investment income. The Company evaluates securities for other-than-temporary impairment on a periodic basis and principally considers the type of security, the severity of the decline in fair value, and the duration of the decline in fair value in determining whether a security's decline in fair value is other-than-temporary.

Revenue Recognition The Company recognizes revenue from its rooms as earned on the close of business each day. Revenues from theatre admissions, concessions and food and beverage sales are recognized at the time of sale. Revenues from advanced ticket and gift certificate sales are recorded as deferred revenue and are recognized when tickets or gift certificates are redeemed. Other revenues include management fees for theatres and hotels under management agreements. The management fees are recognized as earned based on the terms of the agreements and include both base fees and incentive fees. Revenues do not include sales tax as the Company considers itself a pass-through conduit for collecting and remitting sales tax.

Revenues from discontinued operations during fiscal 2007 and 2006 included, in part, sales from a vacation ownership development. Sale of vacation intervals were recognized on an accrual basis after a binding sales contract had been executed, a 10% minimum down payment received, the rescission period expired, construction was substantially complete, and certain minimum sales levels had been reached. Development costs, including construction costs, interest and other carrying costs, which were allocated based on relative sales values, were included in assets of discontinued operations in the accompanying consolidated balance sheet as of May 31, 2007.

Advertising and Marketing Costs The Company expenses all advertising and marketing costs as incurred.

48

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

1. Description of Business and Summary of Significant Accounting Policies (continued)

Depreciation and Amortization Depreciation and amortization of property and equipment are provided using the straight-line method over the shorter of the following estimated useful lives or any related lease terms:

| | Years |
|-----------------------------------|---------|
| Land improvements | 15 - 39 |
| Buildings and improvements | 25 - 39 |
| Leasehold improvements | 3 - 40 |
| Furniture, fixtures and equipment | 3 - 20 |

Preopening Expenses Costs incurred prior to opening new or remodeled facilities are expensed as incurred.

Earnings Per Share Net earnings per share (EPS) of Common Stock and Class B Common Stock is computed in accordance with Statement of Financial Accounting Standards (SFAS) No. 128, *Earnings per Share* (SFAS No. 128) using the two class method. Under the provisions of SFAS No. 128, basic net earnings per share is computed by dividing net earnings by the weighted-average number of common shares outstanding less any non-vested stock. Diluted net earnings per share is computed by dividing net earnings by the weighted-average number of common shares outstanding, adjusted for the effect of dilutive stock options and non-vested stock using the treasury method. Convertible Class B Common Stock is reflected on an if-converted basis. The computation of the diluted net earnings per share of Common Stock assumes the conversion of Class B Common Stock, while the diluted net earnings per share of Class B Common Stock does not assume the conversion of those shares.

Holders of Common Stock are entitled to cash dividends per share equal to 110% of all dividends declared and paid on each share of the Class B Common Stock. As such, and in accordance with Emerging Issues Task Force 03-06, *Participating Securities and the Two-Class Method under FASB Statement No. 128*, the undistributed earnings for each year are allocated based on the proportionate share of entitled cash dividends. The computation of diluted net earnings per share of Common Stock assumes the conversion of Class B Common Stock and, as such, the undistributed earnings are equal to net earnings for that computation.

Edgar Filing: MARCUS CORP - Form 10-K

The following table illustrates the computation of Common Stock and Class B Common Stock basic and diluted earnings per share for earnings from continuing operations and provides a reconciliation of the number of weighted-average basic and diluted shares outstanding:

49

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

1. Description of Business and Summary of Significant Accounting Policies (continued)

| | Year ended | | |
|--|--------------|--------------|--------------|
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| (in thousands, except per share data) | | | |
| Numerator: | | | |
| Earnings from continuing operations | \$ 20,486 | \$ 33,927 | \$ 22,468 |
| Denominator: | | | |
| Denominator for basic EPS | 29,956 | 30,359 | 30,439 |
| Effect of dilutive employee stock options and non-vested stock | 274 | 448 | 500 |
| Denominator for diluted EPS | 30,230 | 30,807 | 30,939 |
| Earnings per share from continuing operations - Basic: | | | |
| Common Stock | \$ 0.70 | \$ 1.15 | \$ 0.76 |
| Class B Common Stock | \$ 0.64 | \$ 1.04 | \$ 0.68 |
| Earnings per share from continuing operations - Diluted: | | | |
| Common Stock | \$ 0.68 | \$ 1.10 | \$ 0.73 |
| Class B Common Stock | \$ 0.64 | \$ 1.03 | \$ 0.67 |

Options to purchase 371,975 shares, 5,500 shares, and 7,778 shares of common stock at prices ranging from \$19.75 to \$23.37, \$22.89 to \$23.37, and \$16.24 to \$17.73 per share were outstanding at May 29, 2008, May 31, 2007, and May 25, 2006, respectively, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares, and, therefore, the effect would be antidilutive.

Accumulated Other Comprehensive Loss Accumulated other comprehensive loss presented in the accompanying consolidated balance sheets consists of the following, all presented net of tax:

| | May 29, 2008 | May 31, 2007 |
|--|--------------|--------------|
| (in thousands) | | |
| Unrealized gain (loss) on available for sale investments | \$ (341) | \$ 240 |
| Unrecognized loss on terminated interest rate swap agreement | (335) | -- |
| Unrealized gain on interest rate swap agreement | 141 | -- |

| | May 29, 2008 | May 31, 2007 |
|--------------------|--------------|--------------|
| Net actuarial loss | (2,297) | (1,755) |
| | \$ (2,832) | \$ (1,515) |

New Accounting Pronouncements In December 2007, the Financial Accounting Standards Board (FASB) issued SFAS No. 141 (R), *Business Combinations*. This statement will apply to acquisitions made by the Company after January 1, 2009. The Company is currently evaluating the impact of this statement on its overall financial position.

The FASB also released two statements which address fair value accounting. SFAS No. 157, *Fair Value Measurements*, defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115*, permits an entity to choose to measure many financial instruments and certain other items at fair value. These statements are effective for the Company for fiscal 2009. The Company does not believe these statements will have a material effect on the Company's overall financial position. We are evaluating the impact to the related disclosures.

50

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

1. Description of Business and Summary of Significant Accounting Policies (continued)

May 29, 2008

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements*, which establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. This statement is effective for the Company in fiscal 2010. The Company is currently evaluating the impact of this statement on its overall financial position.

In March 2008, the FASB issued SFAS No. 161, *Disclosures About Derivative Instruments and Hedging Activities - an amendment of FASB Statement No. 133*, which changes the disclosure requirements for derivative instruments and hedging activities. It is intended to enhance the current disclosure framework in FASB No. 133. This statement is effective for the Company in fiscal 2010 and the Company does not expect the adoption of this statement to have an impact on its overall financial position.

2. Acquisitions

On April 3, 2008, the Company acquired 7 owned and/or leased movie theatres for a total purchase price of \$40,500,000, net of cash acquired. The acquisition was accounted for using the purchase method of accounting. The assets acquired consist primarily of land, buildings, leasehold improvements and equipment. The difference between the fair value of the net assets acquired and the purchase price was recorded as goodwill of \$7,564,000, which is deductible for tax purposes over fifteen years. The consolidated financial statements reflect the preliminary allocation of the purchase price to the assets acquired and liabilities assumed based on their respective fair values. The acquired theatres contributed approximately \$4,131,000 and \$456,000 to revenues and operating income, respectively, in fiscal 2008.

On April 19, 2007, the Company acquired 11 owned and/or leased movie theatres for a total purchase price of \$75,650,000, net of cash acquired. The acquisition was accounted for using the purchase method of accounting. The net assets acquired consisted primarily of land, buildings, leasehold improvements and equipment. The difference between the fair value of the net assets acquired and the purchase price was recorded as goodwill of \$25,565,000, which is deductible for tax purposes over fifteen years. The consolidated financial statements reflect the final allocation of the purchase price to the assets acquired and liabilities assumed based on their respective fair values. In fiscal 2007, the acquired theatres contributed approximately \$3,500,000 and \$650,000 to revenues and operating income, respectively.

3. Discontinued Operations

On September 3, 2004, the Company sold substantially all of the assets of its limited-service lodging division. During fiscal 2006, the Company received \$24,979,000 in proceeds related to funds held in escrow pending completion of certain customary transfer requirements. As a result, a \$7,798,000 after tax gain was recognized during fiscal 2006. In accordance with the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS No. 144), the results of operations of the limited-service lodging division were reported as discontinued

Edgar Filing: MARCUS CORP - Form 10-K

operations in the consolidated statements of earnings for fiscal 2007 and 2006. Limited-service lodging revenues for the years ended May 31, 2007 and May 25, 2006 were \$102,000 and \$523,000, respectively. Operating loss for the years ended May 31, 2007 and May 25, 2006 was \$166,000 and \$1,679,000, respectively. Beginning with fiscal 2008, any remaining results of operations from this division are included in continuing operations.

On June 29, 2006, the Company sold the remaining timeshare inventory of its Marcus Vacation Club at Grand Geneva vacation ownership development. The assets sold consisted primarily of real estate and development costs. In accordance with SFAS No. 144, the results of operations of the Marcus Vacation Club, which have historically been included in the Hotels and Resorts segment financial results, have been reported as discontinued operations in the consolidated statements of earnings for fiscal 2007 and 2006. The sale did not have a material impact on the Company's results of operations in fiscal 2008. Marcus Vacation Club revenues for the years ended May 31, 2007 and May 25, 2006 were \$3,958,000 and \$4,835,000, respectively. Marcus Vacation Club's operating loss for the years ended May 31, 2007 and May 25, 2006 was \$33,000 and \$1,085,000, respectively.

51

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

3. Discontinued Operations (continued)

The components of the assets and liabilities of discontinued operations included in the fiscal 2007 consolidated balance sheet are as follows (there are no comparable amounts for fiscal 2008):

| | May 31, 2007 |
|---|-----------------------|
| | <i>(in thousands)</i> |
| Assets: | |
| Refundable income taxes | \$ 733 |
| Real estate and development costs | 24 |
| Other current assets | 203 |
| Other assets | 15 |
| | \$ 975 |
| Assets of discontinued operations | |
| | \$ 975 |
| Liabilities: | |
| Current liabilities | \$ 463 |
| Deferred income taxes | 222 |
| Other liabilities | 2,046 |
| | \$ 2,731 |
| Liabilities of discontinued operations | |
| | \$ 2,731 |

The cash flows from discontinued operations were inconsequential for all periods presented in the consolidated statements of cash flows.

4. Additional Balance Sheet Information

The composition of accounts and notes receivable is as follows:

| | May 29, 2008 | May 31, 2007 |
|---|-----------------------|---------------------|
| | <i>(in thousands)</i> | |
| Trade receivables, net of allowances of \$334 and \$138, respectively | \$ 6,267 | \$ 6,866 |
| Current notes receivable for interval ownership | 867 | 1,174 |
| Other receivables | 9,415 | 8,184 |

| | May 29, 2008 | May 31, 2007 |
|--|--------------|--------------|
| | \$ 16,549 | \$ 16,224 |

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

4. Additional Balance Sheet Information (continued)

The composition of property and equipment, which is stated at cost, is as follows:

| | May 29, 2008 | May 31, 2007 |
|--|-----------------------|--------------|
| | <i>(in thousands)</i> | |
| Land and improvements | \$ 81,107 | \$ 68,732 |
| Buildings and improvements | 496,786 | 464,928 |
| Leasehold improvements | 63,243 | 57,309 |
| Furniture, fixtures and equipment | 204,250 | 197,593 |
| Construction in progress | 1,713 | 3,995 |
| | 847,099 | 792,557 |
| Less accumulated depreciation and amortization | 259,271 | 232,772 |
| | \$ 587,828 | \$ 559,785 |

The composition of other assets is as follows:

| | May 29, 2008 | May 31, 2007 |
|--|-----------------------|--------------|
| | <i>(in thousands)</i> | |
| Favorable lease right | \$ 12,352 | \$ 12,686 |
| Long-term notes receivable for interval ownership, net | 1,652 | 2,930 |
| Split dollar life insurance policies | 11,269 | 10,299 |
| Other assets | 13,336 | 13,657 |
| | \$ 38,609 | \$ 39,572 |

The Company's long-term notes receivable for interval ownership are net of a reserve for uncollectible amounts of \$478,000 and \$945,000 as of May 29, 2008 and May 31, 2007, respectively. The notes bear fixed-rate interest between 6.0% and 15.9% over the seven-year or ten-year terms of the loans. The weighted-average rate of interest on outstanding notes receivable for interval ownership is 15.6%. The notes are collateralized by the underlying vacation intervals.

Edgar Filing: MARCUS CORP - Form 10-K

The Company's favorable lease right is being amortized over the expected term of the underlying lease and is expected to result in amortization of \$334,000 in each of the five succeeding fiscal years. The Company has deferred revenue of \$11,425,000 and \$9,654,000, which is included in other accrued liabilities as of May 29, 2008 and May 31, 2007, respectively.

53

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

5. Long-Term Debt

Long-term debt is summarized as follows:

| | May 29, 2008 | May 31, 2007 |
|--|--|--------------|
| | <i>(in thousands, except payment data)</i> | |
| Mortgage notes | \$ 60,711 | \$ 61,090 |
| Senior notes | 148,298 | 119,998 |
| Unsecured term note due February 2025, with monthly principal and interest payments of \$39,110, bearing interest at 5.75% | 5,039 | 5,228 |
| Commercial paper | 61,866 | 46,359 |
| Revolving credit agreement | 9,000 | 24,000 |
| | 284,914 | 256,675 |
| Less current maturities | 31,922 | 57,250 |
| | \$ 252,992 | \$ 199,425 |

The mortgage notes, both fixed rate and adjustable, bear interest from 1.0% to 6.5% at May 29, 2008, and mature in fiscal years 2010 through 2036. The mortgage notes are secured by the related land, buildings and equipment.

The \$148,298,000 of senior notes maturing in 2009 through 2020 require annual principal payments in varying installments and bear interest payable semi-annually at fixed rates ranging from 5.89% to 7.93%, with a weighted-average fixed rate of 6.84% and 7.21% at May 29, 2008 and May 31, 2007, respectively.

The Company issues commercial paper through an agreement with two banks, up to a maximum of \$65,000,000, which bears interest at 2.9% at May 29, 2008. The agreements require the Company to maintain unused bank lines of credit at least equal to the principal amount of outstanding commercial paper.

At May 29, 2008, the Company had a credit line totaling \$175,000,000 in place. There were borrowings of \$9,000,000 outstanding on the line, which bears interest at LIBOR plus a margin which adjusts based on the Company's borrowing levels, effectively 3.36% at May 29, 2008. This agreement matures in April 2013 and requires an annual facility fee of 0.175% on the total commitment. Based on borrowings and commercial paper outstanding, availability under the line at May 29, 2008 totaled \$104,134,000.

The Company has the ability and the intent to replace commercial paper borrowings with long-term borrowings under its credit facility. Accordingly, the Company has classified these borrowings at May 29, 2008 as long-term.

Edgar Filing: MARCUS CORP - Form 10-K

The Company's loan agreements include, among other covenants, maintenance of certain financial ratios. The Company is in compliance with all debt covenants at May 29, 2008.

54

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

5. Long-Term Debt (continued)

Scheduled annual principal payments on long-term debt for the years subsequent to May 29, 2008 are:

| <u>Fiscal Year</u> | <u>(in thousands)</u> |
|--------------------|-----------------------|
| 2009 | \$ 31,922 |
| 2010 | 14,432 |
| 2011 | 39,610 |
| 2012 | 16,596 |
| 2013 | 107,949 |
| Thereafter | 74,405 |
| | <hr/> |
| | \$ 284,914 |
| | <hr/> |

Interest paid, net of amounts capitalized, in fiscal 2008, 2007 and 2006 totaled \$15,026,000, \$13,581,000 and \$14,245,000, respectively.

The Company utilizes derivatives principally to manage market risks and reduce its exposure resulting from fluctuations in interest rates. The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objectives and strategies for undertaking various hedge transactions.

The Company entered into an interest rate swap agreement on February 1, 2008 covering \$25,170,000 of floating rate debt, which expires February 1, 2011, and requires the Company to pay interest at a defined rate of 3.24% while receiving interest at a defined variable rate of one-month LIBOR (2.46% at May 29, 2008). Per SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, the Company must recognize derivatives as either assets or liabilities on the balance sheet at fair value. The accounting for changes in the fair value (i.e., gains or losses) of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship and on the type of hedging relationship. Derivatives that do not qualify for hedge accounting must be adjusted to fair value through earnings. The Company's interest rate swap agreement is considered effective and qualifies as a cash flow hedge. For derivatives that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive loss and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. From February 1, 2008 through May 29, 2008, the interest rate swap was considered effective and had no effect on earnings. The change in fair value of the interest rate swap of \$237,000 (\$141,000 net of tax), is included in accumulated other comprehensive loss. The Company does not expect the interest rate swap to have any effect on earnings within the next 12 months.

On February 29, 2008, the Company also entered into an interest rate swap agreement covering \$25,000,000 of floating rate debt, which required the Company to pay interest at a defined rate of 3.49% while receiving interest at a defined variable rate of three-month LIBOR. The interest rate swap agreement was considered effective and qualified as a cash flow hedge. On March 19, 2008, the Company terminated the swap, at which time cash flow hedge accounting ceased. The fair value of the swap on the date of termination was a liability of \$567,000 (\$338,000 net of tax). From March 19, 2008, through May 29, 2008, the Company reclassified \$5,000 (\$3,000 net of tax) from other comprehensive loss to interest expense. The remaining loss at May 29, 2008 in other comprehensive loss will be reclassified into earnings as interest expense through April 15, 2013, the remaining life of the original hedge. The Company expects to reclassify approximately \$123,000 (\$73,000 net of tax) of loss into earnings within the next 12 months.

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

6. Shareholders Equity and Stock-Based Compensation

Shareholders may convert their shares of Class B Common Stock into shares of Common Stock at any time. Class B Common Stock shareholders are substantially restricted in their ability to transfer their Class B Common Stock. Holders of Common Stock are entitled to cash dividends per share equal to 110% of all dividends declared and paid on each share of the Class B Common Stock. Holders of Class B Common Stock are entitled to ten votes per share while holders of Common Stock are entitled to one vote per share on any matters brought before the shareholders of the Company. Liquidation rights are the same for both classes of stock.

On February 24, 2006, the Company paid a special cash dividend of \$7.00 per share, returning to shareholders approximately \$214,576,000 in proceeds resulting from the sale of the limited-service lodging division. In connection with the special dividend, and pursuant to the terms of the Company's various stock option plans, certain adjustments were made to the stock options outstanding under the plans in order to avoid dilution of the intended benefits to existing optionees holding outstanding options under the plans which would otherwise result as a consequence of the special dividend. All stock option data prior to the special dividend date has been restated to reflect the adjustments.

Through May 29, 2008, the Company's Board of Directors has approved the repurchase of up to 6,687,500 shares of Common Stock to be held in treasury. The Company intends to reissue these shares upon the exercise of stock options and for savings and profit-sharing plan contributions. The Company purchased 828,418, 410,696 and 313,416 shares pursuant to these authorizations during fiscal 2008, 2007 and 2006, respectively. At May 29, 2008, there were 2,319,008 shares available for repurchase under these authorizations.

The Company's Board of Directors has authorized the issuance of up to 750,000 shares of Common Stock for The Marcus Corporation Dividend Reinvestment and Associate Stock Purchase Plan. At May 29, 2008, there were 573,706 shares available under this authorization.

Shareholders have approved the issuance of up to 3,437,500 shares of Common Stock under various equity incentive plans. Options granted under the plans to employees generally become exercisable 40% after two years, 60% after three years, 80% after four years and 100% after five years of the date of grant. The options generally expire ten years from the date of grant as long as the optionee is still employed with the Company.

Awarded shares of non-vested stock cumulatively vest either 25% after three years of the grant date, 50% after five years of the grant date, 75% after ten years of the grant date and 100% upon retirement, or 50% after three years of the grant date and 100% after five years of the grant date, depending on the date of grant. The non-vested stock may not be sold, transferred, pledged or assigned, except as provided by the vesting schedule included in the Company's equity incentive plan. During the period of restriction, the holder of the non-vested stock has voting rights and is entitled to receive all dividends and other distributions paid with respect to the stock. Non-vested stock awards and shares issued upon option exercises are issued from previously acquired treasury shares. At May 29, 2008, there were 1,268,169 shares available for grants of additional stock options, non-vested stock and other types of equity awards under the current plan.

The Company adopted SFAS No. 123(R), *Share-Based Payment*, on May 26, 2006. SFAS No. 123(R) requires stock-based compensation to be expensed over the vesting period of the awards based on the grant date fair value. The Company elected to adopt SFAS No. 123(R) using the modified prospective transition method which does not result in the restatement of previously issued financial statements. The provisions of SFAS No. 123(R) apply to all awards granted or modified after the date of adoption. In addition, compensation expense must be recognized for the amortization of unvested stock option awards outstanding as of the date of adoption. Prior to May 26, 2006, the Company accounted for stock-based compensation in accordance with Accounting Principles Board Opinion (APB) No. 25, *Accounting for Stock Issued to Employees*. Accordingly, no compensation expense had been recognized for stock options because all options granted had an exercise price equal to the market value of the underlying stock on the date of grant.

THE MARCUS CORPORATION

Edgar Filing: MARCUS CORP - Form 10-K

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

6. Shareholders Equity and Stock-Based Compensation (continued)

As a result of adopting SFAS No. 123(R) on May 26, 2006, the Company's fiscal 2008 earnings from continuing operations before income taxes and net earnings were \$1,030,000 and \$626,000 lower, respectively, than if the Company had continued to account for stock-based compensation under APB No. 25. Fiscal 2007 earnings from continuing operations before income taxes and net earnings were \$1,073,000 and \$830,000 lower, respectively, than if the Company had continued to account for stock-based compensation under APB No. 25.

For the fiscal year ended May 29, 2008, basic and diluted net earnings per common share were \$0.02 lower than if the Company had continued to account for stock-based compensation under APB No. 25. For the fiscal year ended May 31, 2007, basic and diluted net earnings per common share were \$0.02 and \$0.03 lower, respectively, than if the Company had continued to account for stock-based compensation under APB No. 25.

The Company estimated the fair value of stock options using the Black-Scholes option pricing model with the following assumptions used for awards granted during fiscal 2008, 2007 and 2006:

| | Year Ended May 29, 2008 | Year Ended May 31, 2007 | Year Ended May 25, 2006 |
|-------------------------|------------------------------------|------------------------------------|------------------------------------|
| Risk-free interest rate | 4.6% | 5.0% | 4.2% |
| Dividend yield | 1.5% | 1.6% | 1.1% |
| Volatility | 33-41% | 37-41% | 39% |
| Expected life | 4-9 years | 5-9 years | 5 years |

Total pre-tax stock-based compensation expense was \$1,215,000, \$1,326,000 and \$121,000 in fiscal 2008, 2007 and 2006, respectively. Total pre-tax stock-based compensation expense for fiscal 2006 was entirely related to non-vested stock.

The following table illustrates the pro forma effect on net earnings and earnings per common share if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based compensation for fiscal 2006:

57

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

6. Shareholders Equity and Stock-Based Compensation (continued)

| | Year Ended May 25, 2006 |
|--|--|
| | <i>(in thousands, except per share data)</i> |
| Net earnings, as reported | \$ 28,271 |
| Add: reported stock compensation expense, net of tax | 82 |
| Deduct: stock-based employee compensation expense determined under the fair value method, net of tax | (864) |

Edgar Filing: MARCUS CORP - Form 10-K

| | Year Ended May 25, 2006 | |
|----------------------------|------------------------------------|--------|
| Pro forma net earnings | \$ | 27,489 |
| | | |
| Earnings per common share: | | |
| Basic - as reported | \$ | 0.96 |
| Basic - pro forma | \$ | 0.93 |
| Diluted - as reported | \$ | 0.91 |
| Diluted - pro forma | \$ | 0.89 |

A summary of the Company's stock option activity and related information follows:

| | May 29, 2008 | | May 31, 2007 | | May 25, 2006 | |
|--|---------------------|--|-------------------------------|--|---------------------|--|
| | Options | Weighted-Average Exercise Price | Options | Weighted-Average Exercise Price | Options | Weighted-Average Exercise Price |
| | | | <i>(options in thousands)</i> | | | |
| Outstanding at beginning of year | 1,137 | \$ 12.69 | 1,157 | \$ 11.22 | 1,661 | \$ 10.28 |
| Granted | 212 | 20.06 | 195 | 19.86 | 227 | 14.16 |
| Exercised | (73) | 11.29 | (185) | 10.70 | (662) | 9.81 |
| Forfeited | (26) | 16.59 | (30) | 14.88 | (69) | 11.71 |
| Outstanding at end of year | 1,250 | \$ 13.95 | 1,137 | \$ 12.69 | 1,157 | \$ 11.22 |
| Exercisable at end of year | 662 | \$ 10.77 | 548 | \$ 10.22 | 493 | \$ 9.90 |
| Weighted-average fair value of options granted during year | | \$7.45 | | \$8.09 | | \$5.22 |

Exercise prices for options outstanding as of May 29, 2008 ranged from \$7.71 to \$23.37. The weighted-average remaining contractual life of those options is 5.9 years. The weighted-average remaining contractual life of options currently exercisable is 4.2 years. Additional information related to these options segregated by exercise price range is as follows:

58

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

6. Shareholders' Equity and Stock-Based Compensation (continued)

| | Exercise Price Range | | | |
|---------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | \$7.71 to \$10.17 | \$10.18 to \$12.71 | \$12.72 to \$17.73 | \$17.74 to \$23.37 |
| | <i>(options in thousands)</i> | | | |
| Options outstanding | 280 | 252 | 346 | 372 |

6. Shareholders' Equity and Stock-Based Compensation (continued)

50

| | Exercise Price Range | | | |
|--|-----------------------------|----------|----------|----------|
| Weighted-average exercise price of options outstanding | \$ 8.98 | \$ 10.69 | \$ 13.69 | \$ 20.14 |
| Weighted-average remaining contractual life of options outstanding | 2.4 | 4.4 | 7.0 | 8.6 |
| Options exercisable | 280 | 223 | 155 | 4 |
| Weighted-average exercise price of options exercisable | \$ 8.98 | \$ 10.75 | \$ 13.71 | \$ 23.37 |

The intrinsic value of options outstanding at May 29, 2008 was \$5,132,000, and the intrinsic value of options exercisable at May 29, 2008 was \$4,263,000. The intrinsic value of options exercised was \$2,299,000, \$2,246,000, and \$18,283,000 during fiscal 2008, 2007 and 2006, respectively. As of May 29, 2008, total remaining unearned compensation cost related to stock options was \$2,447,000, which will be amortized to expense over the remaining service period of five years.

A summary of the Company's non-vested stock activity and related information follows:

| | May 29, 2008 | | May 31, 2007 | |
|----------------------------------|------------------------------------|-----------------------|------------------------------------|-----------------------|
| | Weighted-Average Shares | Fair Value | Weighted-Average Shares | Fair Value |
| | <i>(shares in thousands)</i> | | | |
| Outstanding at beginning of year | 89 | \$ 18.71 | 59 | \$ 16.52 |
| Granted | -- | -- | 44 | 20.26 |
| Vested | (4) | 21.60 | (14) | 14.61 |
| Forfeited | -- | -- | -- | -- |
| Outstanding at end of year | 85 | \$ 18.57 | 89 | \$ 18.71 |

The Company previously had and will continue to expense awards of non-vested stock based on the fair value of the Company's common stock at the date of grant. As a result of adopting SFAS No. 123(R), unearned compensation on non-vested stock was reclassified into capital in excess of par on the date of adoption. As of May 29, 2008, total remaining unearned compensation related to non-vested stock was \$756,000, which will be amortized over the weighted-average remaining service period of 8.2 years.

7. Employee Benefit Plans

The Company has a qualified profit-sharing savings plan (401(k) plan) covering eligible employees. The 401(k) plan provides for a contribution of a minimum of 1% of defined compensation for all plan participants and matching of 25% of employee contributions up to 6% of defined compensation. In addition, the Company may make additional discretionary contributions. During fiscal 2008, 2007 and 2006, the 1% and the discretionary contributions were made with the Company's common stock. The Company also sponsors unfunded, nonqualified, defined-benefit and deferred compensation plans. Pension and profit-sharing expense related to continuing operations for all plans was \$2,597,000, \$2,408,000 and \$2,243,000 for fiscal 2008, 2007 and 2006, respectively.

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

7. Employee Benefit Plans (continued)

On May 26, 2006, the Company adopted SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, which requires the Company to recognize previously unrecognized actuarial losses and prior service costs in the statement of financial position and to recognize future changes in these amounts in the year in which changes occur through comprehensive income. Additionally, the Company is required to measure the funded status of its plan as of the date of its year-end statement of financial position.

Edgar Filing: MARCUS CORP - Form 10-K

The status of the Company's unfunded nonqualified, defined-benefit plan based on the respective May 29, 2008 and May 31, 2007 measurement dates is as follows:

| | May 29, 2008 | May 31, 2007 |
|---|-----------------------|---------------------|
| | <i>(in thousands)</i> | |
| Change in benefit obligation: | | |
| Net benefit obligation at beginning of year | \$ 16,686 | \$ 16,896 |
| Service cost | 485 | 432 |
| Interest cost | 1,024 | 1,085 |
| Actuarial (gain) loss | 998 | (1,477) |
| Benefits paid | (345) | (250) |
| Net benefit obligation at end of year | \$ 18,848 | \$ 16,686 |
| Funded status at end of year | \$ (18,848) | \$ (16,686) |
| Unrecognized net actuarial loss | -- | -- |
| Unrecognized prior service cost | -- | -- |
| Other comprehensive income | 3,854 | 2,925 |
| Net amount recognized at end of year | \$ (14,994) | \$ (13,761) |
| Amounts recognized in the statement of financial position consist of: | | |
| Current accrued benefit liability | \$ (1,101) | \$ (785) |
| Noncurrent accrued benefit liability | (17,747) | (15,901) |
| Accumulated other comprehensive loss | 2,297 | 1,755 |
| Deferred tax asset | 1,557 | 1,170 |
| Net amount recognized at end of year | \$ (14,994) | \$ (13,761) |

| | Year ended | | |
|--|-----------------------|---------------------|---------------------|
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| | <i>(in thousands)</i> | | |
| Net periodic pension cost: | | | |
| Service cost | \$ 485 | \$ 432 | \$ 412 |
| Interest cost | 1,024 | 1,085 | 877 |
| Net amortization of prior service cost, transition obligation and actuarial loss | 69 | 186 | 184 |
| | \$ 1,578 | \$ 1,703 | \$ 1,473 |

The \$2,297,000 loss, net of tax, included in accumulated other comprehensive loss at May 29, 2008, is the net actuarial loss which has not yet been recognized in the net periodic benefit cost.

The accumulated benefit obligation was \$13,813,000 and \$12,464,000 as of May 29, 2008 and May 31, 2007, respectively.

Edgar Filing: MARCUS CORP - Form 10-K

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

7. Employee Benefit Plans (continued)

The pre-tax change in the benefit obligation recognized in other comprehensive loss during fiscal 2008 consisted of the current year net actuarial loss of \$998,000 and the amortization of the net actuarial loss of \$69,000. The estimated amount that will be amortized from accumulated other comprehensive income into net periodic benefit cost in fiscal 2009 is \$114,000 and relates entirely to the actuarial loss.

The benefit obligations were determined using an assumed weighted-average discount rate of 6.60% and 6.10% in 2008 and 2007, respectively, and an annual salary rate increase of 5.0% for both years.

The net periodic benefit cost was determined using an assumed discount rate of 6.10%, 6.25% and 5.5% in 2008, 2007 and 2006, respectively, and an annual salary rate increase of 5.0% for all three years.

Benefit payments expected to be paid subsequent to May 29, 2008 are:

| Fiscal Year | <i>(in thousands)</i> |
|-------------------|-----------------------|
| 2009 | \$ 1,101 |
| 2010 | 978 |
| 2011 | 993 |
| 2012 | 1,017 |
| 2013 | 1,018 |
| Years 2014 - 2018 | 5,871 |

8. Income Taxes

The components of the net deferred tax liability for continuing operations were as follows:

| | May 29, 2008 | May 31, 2007 |
|--|-----------------------|--------------|
| | <i>(in thousands)</i> | |
| Current deferred income tax assets: | | |
| Depreciation and amortization | \$ 6 | \$ -- |
| Accrued employee benefits | 557 | 544 |
| Other accrued liabilities | 764 | 512 |
| Current deferred tax assets | \$ 1,327 | \$ 1,056 |
| Noncurrent deferred income tax (liabilities) assets: | | |
| Depreciation and amortization | \$ (40,645) | \$ (37,473) |
| Accrued employee benefits | 9,050 | 8,161 |
| Other accrued liabilities | (1,294) | (64) |
| Net noncurrent deferred tax liabilities | \$ (32,889) | \$ (29,376) |

Edgar Filing: MARCUS CORP - Form 10-K

May 29, 2008

8. Income Taxes (continued)

Income tax expense (benefit) for continuing operations consists of the following:

| | Year ended | | |
|--------------------|-----------------------|-----------------|------------------|
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| | <i>(in thousands)</i> | | |
| Currently payable: | | | |
| Federal | \$ 10,298 | \$ 8,753 | \$ 7,871 |
| State | 2,471 | (1,244) | 2,851 |
| Deferred: | | | |
| Federal | 389 | 1,813 | (266) |
| State | 55 | 254 | (37) |
| | \$ 13,213 | \$ 9,576 | \$ 10,419 |

Income tax expense (benefit) is included in the accompanying consolidated statements of earnings as follows:

| | Year ended | | |
|-------------------------|-----------------------|-----------------|------------------|
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| | <i>(in thousands)</i> | | |
| Continuing operations | \$ 13,213 | \$ 9,576 | \$ 10,419 |
| Discontinued operations | -- | (30) | 2,925 |
| | \$ 13,213 | \$ 9,546 | \$ 13,344 |

A reconciliation of the statutory federal tax rate to the effective tax rate for continuing operations follows:

| | Year ended | | |
|---|--------------|--------------|--------------|
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| Statutory federal tax rate | 35.0% | 35.0% | 35.0% |
| State income taxes, net of federal income tax benefit | 4.9 | 5.1 | 5.5 |
| Federal tax exempt interest | (0.1) | (0.6) | (5.9) |
| Federal and state historic tax credits | -- | (18.0) | -- |
| Other | (0.6) | 0.5 | (2.9) |
| | 39.2% | 22.0% | 31.7% |

Income taxes paid, net of refunds received, in fiscal 2008, 2007 and 2006 totaled \$10,674,000, \$4,796,000 and \$14,374,000, respectively.

On June 1, 2007, the Company adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109* (FIN 48), which clarified the accounting and disclosure for uncertainty in tax positions, as defined. FIN 48 seeks to reduce the diversity in practice associated with certain aspects of the recognition and measurement related to accounting for incomes taxes.

The Company has analyzed filing positions in all of the federal and state jurisdictions where it is required to file income tax returns, as well as all open tax years in these jurisdictions. The only federal returns subject to examination are for the 2004 through 2007 tax years. State returns subject to examination are generally for the 2003 through 2007 tax years.

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

8. Income Taxes (continued)

The Company's liability for unrecognized tax benefits was not impacted by the implementation of FIN 48. At the time of adoption of FIN 48, the Company had \$779,000 of unrecognized tax benefit, net of \$151,000 of federal tax impact related to state taxes, recorded in its financial statements. FIN 48 requires that unrecognized tax benefits be recorded and disclosed gross of any indirect/offsetting tax benefits (e.g., the federal deduction of state unrecognized tax benefits).

A reconciliation of the beginning and ending gross amount of unrecognized tax benefit for the year ended May 29, 2008 is as follows:

| | <i>(in thousands)</i> | |
|--|-----------------------|-----|
| | <hr/> | |
| Balance at May 31, 2007 | \$ | 930 |
| Increases due to: | | |
| Tax positions taken in prior years | | 37 |
| Tax positions taken in current year | | -- |
| Decreases due to: | | |
| Tax positions taken in prior years | | -- |
| Settlements with taxing authorities | | -- |
| Lapse of applicable statute of limitations | | -- |
| | <hr/> | |
| Balance at May 29, 2008 | \$ | 967 |
| | <hr/> | |

Not included in the unrecognized tax benefits reconciliation above are gross unrecognized accrued interest and penalties of \$268,000 and \$147,000 at May 29, 2008 and May 31, 2007, respectively. Net interest and penalty expense was \$51,000 in the year ended May 29, 2008. The Company's total unrecognized tax benefits that, if recognized, would affect the Company's effective tax rate were \$889,000 and \$779,000 as of May 29, 2008 and May 31, 2007, respectively.

It is reasonably possible that the Company's unrecognized tax positions may change within the next 12 months, primarily as a result of the lapse of applicable statute of limitations. It is not anticipated that a significant impact to the unrecognized tax benefit balance will occur.

9. Commitments, License Rights and Contingencies

Lease Commitments The Company leases real estate under various noncancellable operating leases with an initial term greater than one year that contain multiple renewal options, exercisable at the Company's option. The Company recognizes rent expense on a straight-line basis over the expected lease term, including cancelable option periods where failure to exercise such options would result in an economic penalty. Percentage rentals are based on the revenues at the specific rented property. Rent expense charged to operations under these leases was as follows:

| | Year ended | | |
|---------------------------------------|-----------------------|---------------------|---------------------|
| | <hr/> | | |
| | May 29, 2008 | May 31, 2007 | May 25, 2006 |
| | <hr/> | | |
| | <i>(in thousands)</i> | | |
| Fixed minimum rentals | \$ 4,738 | \$ 2,957 | \$ 2,833 |
| Amortization of favorable lease right | 334 | 354 | 676 |

| | Year ended | | |
|--------------------|------------|----------|----------|
| | 73 | 102 | 121 |
| Percentage rentals | \$ 5,145 | \$ 3,413 | \$ 3,630 |

63

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

9. Commitments, License Rights and Contingencies (continued)

Aggregate minimum rental commitments under long-term operating leases, assuming the exercise of certain lease options, are as follows at May 29, 2008:

| Fiscal Year | <i>(in thousands)</i> |
|-------------|-----------------------|
| 2009 | \$ 5,908 |
| 2010 | 6,161 |
| 2011 | 6,112 |
| 2012 | 6,051 |
| 2013 | 6,052 |
| Thereafter | 110,419 |
| | \$ 140,703 |

Commitments The Company has commitments for the completion of construction at various properties totaling approximately \$2,559,000 at May 29, 2008.

License Rights The Company has license rights to operate three hotels using the Hilton trademark, one hotel using the Four Points by Sheraton trademark and one hotel using the InterContinental trademark. Under the terms of the licenses, the Company is obligated to pay fees based on defined gross sales.

Contingencies The Company guarantees the debt of joint ventures and other entities totaling \$4,648,000 at May 29, 2008. The debt of the joint ventures is collateralized by the real estate, buildings and improvements and all equipment of each joint venture. The Company does not anticipate these guarantees to be payable.

The Company has approximately five and one half-years remaining on a ten and one half-year office lease. On July 7, 2005, the lease was amended in order to exit leased office space for the Company's former limited-service lodging division. To induce the landlord to amend the lease, the Company guaranteed the lease obligations of the new tenant of the relinquished space throughout the remaining term of the lease. The maximum amount of future payments the Company could be required to pay if the new tenant defaults on its lease obligations was approximately \$2,446,000 as of May 29, 2008. The Company does not anticipate the lease obligation to become payable.

10. Joint Venture Transactions

At May 29, 2008 and May 31, 2007, the Company held investments with aggregate carrying values of \$1,659,000 and \$1,868,000, respectively, in several joint ventures, which are accounted for under the equity method.

During fiscal 2007, the Company acquired the ownership interests of its joint venture partners in Platinum Condominium Development, LLC, a joint venture that developed a condominium hotel in Las Vegas, Nevada, thus increasing the Company's ownership of the property's public space to 100%. The total purchase price was \$11,000,000, including approximately \$6,249,000 in prepaid development fees. As a result of these

Edgar Filing: MARCUS CORP - Form 10-K

transactions, effective October 31, 2006, the assets and liabilities of the Platinum Hotel, as well as the results of its operations, are now reported in the Company's consolidated results. Prior to October 31, 2006, the joint venture was accounted for using the equity method of accounting. The costs of the condominium hotel development project attributable to the condominium units to be sold have been classified as assets held for sale in the consolidated balance sheets.

64

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

10. Joint Venture Transactions (continued)

The Company has receivables from discontinued joint ventures of \$3,971,000 and \$3,732,000 at May 29, 2008 and May 31, 2007, respectively. The Company earns interest on \$2,576,000 and \$3,732,000 of the net receivables at approximately prime to prime plus 1.5% at May 29, 2008 and May 31, 2007, respectively.

Included in notes payable at May 28, 2008 and May 31, 2007 is \$227,000 and \$239,000, respectively, owed to discontinued joint ventures in connection with cash advanced to the Company. The Company pays interest on the cash advances based on the 90-day certificate of deposit rates.

11. Business Segment Information

The Company evaluates performance and allocates resources based on the operating income (loss) of each segment. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies.

| | Theatres | Hotels/ Resorts | Corporate Items | Continuing Operations Total | Discontinued Operations | Total |
|---|------------|--------------------|--------------------|-----------------------------------|----------------------------|------------|
| <i>(in thousands)</i> | | | | | | |
| Fiscal 2008 | | | | | | |
| Revenues | \$ 181,058 | \$ 188,520 | \$ 1,497 | \$ 371,075 | -- | \$ 371,075 |
| Operating income (loss) | 35,334 | 21,556 | (9,192) | 47,698 | -- | 47,698 |
| Depreciation and amortization | 15,128 | 15,450 | 681 | 31,259 | -- | 31,259 |
| Equity losses from unconsolidated joint ventures | -- | (411) | -- | (411) | -- | (411) |
| Assets | 355,247 | 318,368 | 48,033 | 721,648 | -- | 721,648 |
| Capital expenditures and acquisitions | 49,049 | 15,806 | 82 | 64,937 | -- | 64,937 |
| Fiscal 2007 | | | | | | |
| Revenues | \$ 156,451 | \$ 169,942 | \$ 1,238 | \$ 327,631 | \$ 4,060 | \$ 331,691 |
| Operating income (loss) | 34,561 | 15,792 | (9,214) | 41,139 | (224) | 40,915 |
| Depreciation and amortization | 11,826 | 14,336 | 751 | 26,913 | 12 | 26,925 |
| Equity losses from unconsolidated joint ventures | (149) | (1,217) | -- | (1,366) | (367) | (1,733) |
| Assets | 320,280 | 329,245 | 47,883 | 697,408 | 975 | 698,383 |
| Capital expenditures and acquisitions | 115,403 | 70,606 | 743 | 186,752 | -- | 186,752 |
| Fiscal 2006 | | | | | | |
| Revenues | \$ 145,990 | \$ 141,917 | \$ 1,337 | \$ 289,244 | \$ 5,358 | \$ 294,602 |
| Operating income (loss) | 32,481 | 15,613 | (8,554) | 39,540 | (2,859) | 36,681 |
| Depreciation and amortization | 12,372 | 12,632 | 1,127 | 26,131 | 143 | 26,274 |

| | Theatres | Hotels/ Resorts | Corporate Items | Continuing Operations Total | Discontinued Operations | Total |
|---|----------|--------------------|--------------------|-----------------------------------|----------------------------|---------|
| Equity losses from unconsolidated joint ventures | (985) | (850) | (33) | (1,868) | (106) | (1,974) |
| Assets | 220,595 | 285,132 | 73,962 | 579,689 | 7,545 | 587,234 |
| Capital expenditures and acquisitions | 8,394 | 65,816 | 1,187 | 75,397 | 135 | 75,532 |
| | | 65 | | | | |

THE MARCUS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

May 29, 2008

11. Business Segment Information (continued)

Corporate items include amounts not allocable to the business segments. Corporate revenues consist principally of rent and the corporate operating loss includes general corporate expenses. Corporate information technology costs and accounting shared services costs are allocated to the business segments based upon several factors, including actual usage and segment revenues. Corporate assets primarily include cash and cash equivalents, investments, notes receivable, receivables from joint ventures and land held for development.

12. Unaudited Quarterly Financial Information (in thousands, except per share data)

| | 13 Weeks Ended | | | |
|---|--------------------|----------------------|----------------------|-------------------|
| | August 30, 2007 | November 24, 2007 | February 28, 2008 | May 29, 2008 |
| Fiscal 2008 | | | | |
| Revenues | \$ 112,141 | \$ 83,431 | \$ 86,040 | \$ 89,463 |
| Operating income | 23,515 | 8,638 | 6,257 | 9,288 |
| Net earnings | 11,731 | 2,940 | 1,785 | 4,030 |
| Net earnings per common share - diluted | \$ 0.38 | \$ 0.10 | \$ 0.06 | \$ 0.14 |
| | | | | |
| | 13 Weeks Ended | | | 14 Weeks Ended |
| | August 30, 2007 | November 24, 2007 | February 28, 2008 | May 29, 2008 |
| Fiscal 2007 | | | | |
| Revenues | \$ 93,407 | \$ 70,605 | \$ 71,418 | \$ 92,201 |
| Operating income | 21,182 | 8,467 | 1,853 | 9,637 |
| Net earnings | 13,707 | 10,091 | 4,028 | 5,471 |
| Net earnings per common share - diluted | \$ 0.45 | \$ 0.33 | \$ 0.13 | \$ 0.18 |

Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.

None.

Item 9A. Controls and Procedures.

(a) Evaluation of disclosure controls and procedures.

Based on their evaluations, as of the end of the period covered by this Annual Report on Form 10-K, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act)) are effective to ensure that information required to be disclosed by us in reports that we file or furnish under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

(b) Management's report on internal control over financial reporting.

The report of management required under this Item 9A is contained in the section titled Item 8 Financial Statements and Supplementary Data under the heading Management's Report on Internal Control over Financial Reporting.

(c) Attestation Report of Independent Registered Public Accounting Firm.

The attestation report required under this Item 9A is contained in the section titled Item 8 Financial Statements and Supplementary Data under the heading Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting.

(d) Changes in internal control over financial reporting.

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(b) of the Exchange Act during the fourth quarter of our fiscal 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART III

Item 10. Directors and Executive Officers of the Company.

The information required by this item with respect to directors is incorporated herein by reference to the information pertaining thereto set forth under the caption entitled Election of Directors in the definitive Proxy Statement for our 2008 Annual Meeting of Shareholders scheduled to be held on October 7, 2008 (our Proxy Statement). The information required with respect to executive officers appears at the end of Part I of this Form 10-K. The required information with respect to compliance with Section 16(a) of the Securities Exchange Act of 1934 by directors and executive officers is incorporated by reference to the information pertaining thereto set forth under the caption entitled Section 16(a) Beneficial Ownership Reporting Compliance in our Proxy Statement.

We have adopted a written code of conduct that applies to all of our directors, officers and employees, which is available on our corporate web site (www.marcuscorp.com). On July 8, 2008, our Corporate Governance and Nominating Committee supplemented the code of conduct by adopting a new policy regarding service by employees on outside boards of directors. The policy mandates that an employee either provide notice to our general counsel of his or her intention to serve in such capacity (in the case of non-profit boards) or obtain the approval of our general counsel and/or chief executive officer before serving in such capacity (in the case of for-profit boards). We have posted the new policy on our corporate web site and will make it available on our corporate web site for at least 12 months from the date on which it was posted. No waivers from our code of conduct with respect to any of our executive officers or directors have been made. If, in the future, we amend our code of conduct, or grant waivers from our code of conduct with respect to any of our executive officers or directors, we will make information regarding such amendments or waivers available on our corporate web site for a period of at least 12 months.

Item 11. Executive Compensation.

The information required by this item is incorporated herein by reference to the information pertaining thereto set forth under the caption entitled "Compensation Discussion and Analysis" in our Proxy Statement.

Item 12. Security Ownership of Certain Beneficial Owners and Management.

The following table lists certain information about our three stock option plans, our 1995 Equity Incentive Plan, our 1994 Nonemployee Director Stock Option Plan and our 2004 Equity Incentive Plan, all of which were approved by our shareholders:

| <u>Number of securities to be issued upon the exercise of outstanding options</u> | <u>Weighted-average exercise price of outstanding options</u> | <u>Number of securities remaining available for future issuance under current equity compensation plan (excluding securities reflected in the first column)</u> |
|---|---|---|
| 1,250,000 | \$13.95 | 1,268,000 |

The other information required by this item is incorporated herein by reference to the information pertaining thereto set forth under the caption entitled "Stock Ownership of Management and Others" in our Proxy Statement.

Item 13. Certain Relationships and Related Transactions.

The information required by this item, to the extent applicable, is incorporated herein by reference to the information pertaining thereto set forth under the caption entitled "Certain Transactions" in our Proxy Statement.

Item 14. Principal Accounting Fees and Services.

The information required by this item is incorporated by reference herein to the information pertaining thereto set forth under the caption "Other Matters" in our Proxy Statement.

PART IV

Item 15. Exhibits and Financial Statement Schedules.

(a)(1) Financial Statements.

The information required by this item is set forth in "Item 8 - Financial Statements and Supplementary Data" above.

(a)(2) Financial Statement Schedules.

All schedules are omitted because they are inapplicable, not required under the instructions or the financial information is included in the consolidated financial statements or notes thereto.

(a)(3) Exhibits.

The exhibits filed herewith or incorporated by reference herein are set forth on the attached Exhibit Index.*

Edgar Filing: MARCUS CORP - Form 10-K

*Exhibits to this Form 10-K will be furnished to shareholders upon advance payment of a fee of \$0.25 per page, plus mailing expenses. Requests for copies should be addressed to Thomas F. Kissinger, Vice President, General Counsel and Secretary, The Marcus Corporation, 100 East Wisconsin Avenue, Suite 1900, Milwaukee, Wisconsin 53202-4125.

69

SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE MARCUS CORPORATION

Date: August 12, 2008

By: /s/ Stephen H. Marcus
Stephen H. Marcus,
Chairman of the Board
and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of us and in the capacities as of the date indicated above.

By: /s/ Stephen H. Marcus
Stephen H. Marcus, Chairman of the
Board and Chief Executive
Officer (Principal Executive Officer)

By: /s/ Daniel F. McKeithan, Jr.
Daniel F. McKeithan, Jr., Director

By: /s/ Douglas A. Neis
Douglas A. Neis, Chief Financial
Officer and Treasurer (Principal
Financial Officer and Accounting
Officer)

By: /s/ Diane Marcus Gershowitz
Diane Marcus Gershowitz, Director

By: /s/ Bruce J. Olson
Bruce J. Olson, Director

By: /s/ Timothy E. Hoeksema
Timothy E. Hoeksema, Director

By: /s/ Philip L. Milstein
Philip L. Milstein, Director

By: /s/ Allan H. Selig
Allan H. Selig, Director

By: /s/ Bronson J. Haase
Bronson J. Haase, Director

By: /s/ James D. Ericson
James D. Ericson, Director

By: /s/ Gregory S. Marcus
Gregory S. Marcus, Director

The most recent certifications by our Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 are filed as exhibits to the Form 10-K. We have also filed with the New York Stock Exchange the most recent Annual CEO Certification as required by Section 303A.12(a) of the New York Stock Exchange Listed Company Manual.

S-1

SIGNATURES

61

EXHIBIT INDEX

- 2.1 Asset Purchase Agreement, dated March 26, 2008, by and among subsidiaries of The Marcus Corporation, Douglas Theatre Co., Center Associates, LLC and certain related parties. [Incorporated by reference to Exhibit 2.1 to our Annual Report on Form 10-K for the fiscal year ended May 30, 2007.]
- 3.1 Restated Articles of Incorporation. [Incorporated by reference to Exhibit 3.2 to our Quarterly Report on Form 10-Q for the quarterly period ended November 13, 1997.]
- 3.2 Bylaws, as amended. [Incorporated by reference to Exhibit 3.2 to our Current Report on Form 8-K dated July 18, 2006.]
- 4.1 The Marcus Corporation Note Purchase Agreement dated October 25, 1996. [Incorporated by reference to Exhibit 4.1 to our Quarterly Report on Form 10-Q for the quarterly period ended November 14, 1996.]
- 4.2 First Supplement to Note Purchase Agreements dated May 15, 1998. [Incorporated by reference to Exhibit 4.3 to our Annual Report on Form 10-K for the fiscal year ended May 28, 1998.]
- 4.3 Second Supplement to Note Purchase Agreements dated May 7, 1999. [Incorporated by reference to Exhibit 4.4 to our Annual Report on Form 10-K for the fiscal year ended May 27, 1999.]
- 4.4 Third Supplement to Note Purchase Agreements dated April 1, 2002. [Incorporated by reference to Exhibit 4.6 to our Quarterly Report on Form 10-Q for the quarterly period ended February 28, 2002.]
- 4.5 The Marcus Corporation Note Purchase Agreement dated April 17, 2008. [Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K dated April 17, 2008.]
- 4.6 Amended and Restated Credit Agreement dated April 18, 2008 by and among The Marcus Corporation, U.S. Bank National Association, J.P. Morgan Securities Inc., Bank of America, N.A., Wells Fargo Bank, N.A., JPMorgan Chase Bank, N.A, and the other financial institutions party thereto. [Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K dated April 17, 2008.]

Other than as set forth in Exhibits 4.1, 4.2, 4.3, 4.4, 4.5 and 4.6, we have numerous instruments which define the rights of holders of long-term debt. These instruments, primarily promissory notes, have arisen from the purchase of operating properties in the ordinary course of business. These instruments are not being filed with this Annual Report on Form 10-K in reliance upon Item 601(b)(4)(iii) of Regulation S-K. Copies of these instruments will be furnished to the Securities and Exchange Commission upon request.

- 10.1* The Marcus Corporation 1995 Equity Incentive Plan, as amended. [Incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K dated October 5, 2006.]
- 10.2* The Marcus Corporation 1994 Nonemployee Director Stock Option Plan, as amended. [Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K dated October 5, 2006.]
- 10.3* The Marcus Corporation 2004 Equity Incentive Plan, as amended. [Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K dated July 8, 2008.]

E-1

- 10.4* Form of The Marcus Corporation 2004 Equity Incentive Plan Stock Option Award (Employees). [Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K dated July 8, 2008.]
- 10.5* Form of The Marcus Corporation 2004 Equity Incentive Plan Stock Option Award (Non-Employee Directors). [Incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K dated July 8, 2008.]
- 10.6* Form of The Marcus Corporation Equity Incentive Plan Restricted Stock Agreement. [Incorporated by reference to Exhibit 10.6 to our Annual Report on Form 10-K for the fiscal year ended May 26, 2005.]

Edgar Filing: MARCUS CORP - Form 10-K

- 10.7* The Marcus Corporation Variable Incentive Plan Terms, as amended. [Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K dated July 18, 2007.]
- 10.8* The Marcus Corporation Deferred Compensation Plan. [Incorporated by reference to Exhibit 10.8 to our Annual Report on Form 10-K for the fiscal year ended May 25, 2006.]
- 10.9* The Marcus Corporation Retirement Income Plan. [Incorporated by reference to Exhibit 10.9 to our Annual Report on Form 10-K for the fiscal year ended May 25, 2006.]
- 21 Our subsidiaries as of May 29, 2008.
- 23 Consent of Ernst & Young LLP.
- 31.1 Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C.ss.1350
- 99.1 Administrative Services Agreement between Marcus Investments, LLC and The Marcus Corporation, as amended. [Incorporated by reference to Exhibit 99.1 to our Annual Report on Form 10-K for the fiscal year ended May 31, 2007.]
- 99.2 Proxy Statement for the 2008 Annual Meeting of Shareholders. (The Proxy Statement for the 2008 Annual Meeting of Shareholders will be filed with the Securities and Exchange Commission under Regulation 14A within 120 days after the end of our fiscal year.)

**This exhibit is a management contract or compensatory plan, contract or arrangement in which a director or named executive officer of the Company participated.*