SERVICE CORPORATION INTERNATIONAL

Form 10-Q July 25, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

FORM 10-Q

R QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE

to

ACT OF 1934

For the quarterly period ended June 30, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE

O ACT OF 1934

For the transition period from

Commission file number 1-6402-1

SERVICE CORPORATION INTERNATIONAL

(Exact name of registrant as specified in its charter)

Texas 74-1488375

(State or other jurisdiction of incorporation or

organization)

(I. R. S. employer identification number)

1929 Allen Parkway, Houston, Texas 77019 (Address of principal executive offices) (Zip code)

713-522-5141

(Registrant's telephone number, including area code)

None

(Former name, former address, or former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  $\flat$  NO o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  $\flat$  NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o

(Do not check if smaller reporting

company)

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). YES o NO  $\flat$ 

The number of shares outstanding of the registrant's common stock as of July 23, 2013 was 211,948,735 (net of treasury shares).

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#### **GLOSSARY**

The following terms are common to the deathcare industry, are used throughout this report, and have the following meanings:

Atneed — Funeral and cemetery arrangements sold after a death has occurred.

Burial Vaults — A reinforced container intended to inhibit the subsidence of the earth and house the casket after it is placed in the ground.

Cemetery Perpetual Care or Endowment Care Fund — A trust fund established for the purpose of maintaining cemetery grounds and property into perpetuity.

Cemetery Property — Developed lots, lawn crypts, and mausoleum spaces and undeveloped land we intend to develop. Cemetery Merchandise and Services — Stone and bronze memorials, markers, merchandise installations, and burial openings and closings.

Cremation — The reduction of human remains to bone fragments by intense heat.

Funeral Merchandise and Services — Professional services relating to funerals and cremations and funeral-related merchandise, including caskets, casket memorialization products, burial vaults, cremation receptacles, cremation memorial products, and flowers.

Funeral Recognized Preneed Revenue — Funeral merchandise and products sold on a preneed contract and delivered before a death has occurred, including funeral merchandise and travel protection insurance, which primarily represents sales by the Neptune Society.

General Agency (GA) Revenues — Commissions we receive from third-party life insurance companies for life insurance policies or annuities sold to preneed customers for the purpose of funding preneed funeral arrangements. The commission rate paid is determined based on the product type sold, the length of payment terms, and the age of the insured/annuitant.

Interment — The burial or final placement of human remains in the ground, in mausoleums, or in cremation niches. Lawn Crypt — An underground outer burial receptacle constructed of concrete and reinforced steel, which is usually pre-installed in predetermined designated areas.

Marker — A method of identifying a deceased person in a particular burial space, crypt, or niche. Permanent burial markers are usually made of bronze, granite, or stone.

Maturity — When the underlying contracted service is performed or merchandise is delivered, typically at death. This is the point at which preneed contracts are converted to atneed contracts (note — delivery of certain merchandise and services can occur prior to death).

Mausoleum — An above ground structure that is designed to house caskets and cremation urns.

Preneed — Purchase of products and services prior to a death occurring.

Preneed Backlog — Future revenues from unfulfilled preneed funeral and cemetery contractual arrangements.

Production — Sales of preneed funeral and preneed or atneed cemetery contracts.

As used herein, "SCI", "Company", "we", "our", and "us" refer to Service Corporation International and companies owned directly or indirectly by Service Corporation International, unless the context requires otherwise.

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## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

# SERVICE CORPORATION INTERNATIONAL CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED)

	Three Mon	ths I	Ended		Six Month	s Er	nded	
	June 30,		2012		June 30,		2012	
	2013		2012		2013		2012	
		ids, e	except per sh	nare		_		_
Revenues	\$625,505		\$597,372		\$1,277,857	7	\$1,199,878	3
Costs and expenses	(499,684	)	(469,183	)	(992,436	)	(944,122	)
Gross profits	125,821		128,189		285,421		255,756	
General and administrative expenses	(31,162	)	(29,558	)	(62,028	)	(55,517	)
(Losses) gains on divestitures and impairment charges, net	(5,545	)	1,058		(6,514	)	568	
Operating income	89,114		99,689		216,879		200,807	
Interest expense	(32,740	)	(33,894	)	(65,509	)	(67,482	)
Gains on early extinguishment of debt, net	468		_		468		_	
Other (expense) income, net	(699	)	(2,221	)	(1,683	)	1,684	
Income before income taxes	56,143		63,574		150,155		135,009	
Provision for income taxes	(21,708	)	(25,935	)	(56,997	)	(49,055	)
Net income	34,435		37,639		93,158		85,954	
Net income attributable to noncontrolling interests	(820	)	(563	)	(1,922	)	(853	)
Net income attributable to common stockholders	\$33,615		\$37,076		\$91,236		\$85,101	
Basic earnings per share:								
Net income attributable to common stockholders	\$0.16		\$0.17		\$0.43		\$0.39	
Basic weighted average number of shares	211,821		215,898		211,602		218,015	
Diluted earnings per share:								
Net income attributable to common stockholders	\$0.16		\$0.17		\$0.42		\$0.39	
Diluted weighted average number of shares	215,946		218,906		215,603		221,058	
Dividends declared per share	\$0.07		\$0.06		\$0.13		\$0.11	

(See notes to unaudited condensed consolidated financial statements)

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# SERVICE CORPORATION INTERNATIONAL CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Mo June 30,	nth	s Ended		Six Mont June 30,	hs E	Ended	
	2013		2012		2013		2012	
	(In thousa	ands	s)		(In thousa	ands	s)	
Net income	\$34,435		\$37,639		\$93,158		\$85,954	
Other comprehensive income:								
Foreign currency translation adjustments	(11,754	)	(8,267	)	(17,270	)	(2,522	)
Total comprehensive income	22,681		29,372		75,888		83,432	
Total comprehensive income attributable to noncontrolling interests	(814	)	(580	)	(1,912	)	(855	)
Total comprehensive income attributable to common stockholders	\$21,867		\$28,792		\$73,976		\$82,577	

(See notes to unaudited condensed consolidated financial statements)

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# SERVICE CORPORATION INTERNATIONAL CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED)

(CIACDITED)		<b>5</b>	
	June 30, 2013	December 31, 2012	
	(In thousands, exce	ept share amounts)	
ASSETS			
Current assets:			
Cash and cash equivalents	\$221,086	\$92,708	
Receivables, net	90,678	101,817	
Deferred tax assets	42,782	42,864	
Inventories, net	24,280	24,560	
Other	25,221	20,546	
Total current assets	404,047	282,495	
Preneed funeral receivables, net and trust investments	1,535,244	1,535,932	
Preneed cemetery receivables, net and trust investments	1,904,140	1,826,835	
Cemetery property, at cost	1,483,138	1,489,948	
Property and equipment, net	1,623,701	1,641,101	
Goodwill, net	1,374,374	1,382,410	
Deferred charges and other assets	421,156	425,267	
Cemetery perpetual care trust investments	1,109,249	1,099,580	
Total assets	\$9,855,049	\$9,683,568	
LIABILITIES & EQUITY			
Current liabilities:			
Accounts payable and accrued liabilities	\$356,602	\$373,783	
Current maturities of long-term debt	36,412	31,429	
Income taxes	1,714	6,892	
Total current liabilities	394,728	412,104	
Long-term debt	1,920,383	1,916,621	
Deferred preneed funeral revenues	526,489	536,647	
Deferred preneed cemetery revenues	899,846	861,148	
Deferred tax liability	517,583	471,198	
Other liabilities	399,406	399,950	
Deferred preneed funeral and cemetery receipts held in trust	2,670,395	2,624,321	
Care trusts' corpus	1,108,358	1,098,752	
Commitments and contingencies (Note 15)			
Equity:			
Common stock, \$1 per share par value, 500,000,000 shares authorized,			
212,063,882 and 211,056,501 shares issued, respectively, and 211,941,935 and	211,942	211,047	
211,046,501 shares outstanding, respectively			
Capital in excess of par value	1,293,863	1,307,058	
Accumulated deficit	(196,576)	(286,795)	
Accumulated other comprehensive income	94,457	111,717	
Total common stockholders' equity	1,403,686	1,343,027	
Noncontrolling interests	14,175	19,800	
Total equity	1,417,861	1,362,827	
Total liabilities and equity	\$9,855,049	\$9,683,568	
(See notes to unaudited condensed consolidated financial statements)			

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# SERVICE CORPORATION INTERNATIONAL CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

	Six Months En	dec	i	
	June 30,			
	2013		2012	
	(In thousands)			
Cash flows from operating activities:				
Net income	\$93,158		\$85,954	
Adjustments to reconcile net income to net cash provided by operating activities:				
Gains on early extinguishment of debt, net	(468	)		
Depreciation and amortization	61,247		59,111	
Amortization of intangible assets	11,412		12,157	
Amortization of cemetery property	19,588		21,004	
Amortization of loan costs	2,486		2,406	
Provision for doubtful accounts	3,132		5,039	
Provision for deferred income taxes	42,103		39,933	
Losses (gains) on divestitures and impairment charges, net	6,514		(568	)
Share-based compensation	5,850		4,969	
Excess tax benefits from share based awards	(5,558	)		
Change in assets and liabilities, net of effects from acquisitions and divestitures:				
Decrease in receivables	4,586		3,486	
Increase in other assets	(4,840	)	(7,540	)
Decrease in payables and other liabilities	(7,073	)	(27,734	)
Effect of preneed funeral production and maturities:		-		
Decrease in preneed funeral receivables, net and trust investments	28,170		26,991	
Decrease in deferred preneed funeral revenue	(4,231	)	(18,805	)
Decrease in deferred preneed funeral receipts held in trust	(28,576	)	(15,693	)
Effect of cemetery production and deliveries:	•	-		
Increase in preneed cemetery receivables, net and trust investments	(32,380	)	(60,056	)
Increase in deferred preneed cemetery revenue	40,733		25,416	
(Decrease) increase in deferred preneed cemetery receipts held in trust	(8,969	)	4,032	
Other	62	-	(1,719	)
Net cash provided by operating activities	226,946		158,383	
Cash flows from investing activities:				
Capital expenditures	(50,762	)	(52,062	)
Acquisitions	(3,606	)	(10,550	)
Proceeds from divestitures and sales of property and equipment, net	5,550		7,135	ĺ
Other	341		(4,514	)
Net cash used in investing activities	(48,477	)	(59,991	)
Cash flows from financing activities:	•	-		
Proceeds from issuance of long-term debt			12,907	
Payments of debt	(4,695	)	(829	)
Principal payments on capital leases	(12,967	)	(12,823	)
Proceeds from exercise of stock options	4,856		3,793	
Excess tax benefits from share based awards	5,558		_	
Purchase of Company common stock	(1,708	)	(104,700	)
Payments of dividends	(27,553	)	(21,959	)

Purchase of Neptune Society noncontrolling interest	(8,333	)		
Bank overdrafts and other	(3,681	)	1,074	
Net cash used in financing activities	(48,523	)	(122,537	)
Effect of foreign currency on cash and cash equivalents	(1,568	)	919	
Net increase (decrease) in cash and cash equivalents	128,378		(23,226	)
Cash and cash equivalents at beginning of period	92,708		128,569	
Cash and cash equivalents at end of period	\$221,086		\$105,343	
(See notes to unaudited condensed consolidated financial statements)				
Net cash used in financing activities  Effect of foreign currency on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period	(48,523 (1,568 128,378 92,708	) )	(122,537 919 (23,226 128,569	)

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# SERVICE CORPORATION INTERNATIONAL CONDENSED CONSOLIDATED STATEMENT OF EQUITY (UNAUDITED)

(In thousands)

	Common Stock		Treasury Stock		Capital in Excess of Par Value		Accumulated Deficit	Accumulated Other Comprehensiv Income	Noncontrolling denterests	<sup>1g</sup> Total	
Balance at December 31, 2011	\$224,666		\$(1,710	)	\$1,430,330		\$ (367,044)	\$ 105,852	\$ 20,101	\$1,412,195	5
Comprehensive income	_		_		_		85,101	(2,524)	855	83,432	
Dividends declared or common stock (\$.11 per share)			_		(23,802	)	_	_	_	(23,802	)
Employee share-based compensation earned	<u> </u>		_		4,969		_	_	_	4,969	
Stock option exercises Restricted stock	s 635		_		3,158		_	_	_	3,793	
awards, net of forfeitures	483		_		(483	)	_	_	_	_	
Purchase of Company common stock			(9,385	)	(60,802	)	(34,513 )	_	_	(104,700	)
Noncontrolling interest payment			_		_		_	_	(405)	(405	)
Other	82				866		_		_	948	
Balance at June 30, 2012	\$225,866		\$(11,095)	)	\$1,354,236		\$ (316,456)	\$ 103,328	\$ 20,551	\$1,376,430	)
Balance at December 31, 2012	211,057		(10	)	1,307,058		(286,795 )	111,717	19,800	1,362,827	
Comprehensive income	_		_		_		91,236	(17,260 )	1,912	75,888	
Dividends declared or common stock (\$.13 per share)	n —		_		(27,553	)	_	_	_	(27,553	)
Employee share-based compensation earned	<u> </u>		_		5,850		_	_	_	5,850	
Stock option exercises Restricted stock	s 555		_		4,444		_	_	_	4,999	
awards, net of forfeitures	378		(3	)	(375	)	_	_	_	_	
Purchase of Company common stock	_		(117	)	(717	)	(1,017 )	_	_	(1,851	)
Cancellation of Company Stock Tax Benefits Related	(8	)	8		_		_	_	_	_	
to Share-Based Awards	_		_		5,558		_	_	_	5,558	

Purchase of Neptune										
Society noncontrollin	g—	_		(1,696 )	_		(6,637	)	(8,333	)
interest										
Noncontrolling							(900	`	(900	`
interest payment	<del></del>	_			<del></del>	<del></del>	(900	)	(900	)
Other	82	_		1,294			_		1,376	
Balance at June 30, 2013	\$212,064	\$(122	)	\$1,293,863	\$ (196,576)	\$ 94,457	\$ 14,175		\$1,417,86	1

(See notes to unaudited condensed consolidated financial statements)

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#### SERVICE CORPORATION INTERNATIONAL

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share amounts)

## 1. Nature of Operations

We are North America's largest provider of deathcare products and services, with a network of funeral service locations and cemeteries primarily operating in the United States and Canada. Our operations consist of funeral service locations, cemeteries, funeral service/cemetery combination locations, crematoria, and related businesses. Funeral service locations provide all professional services relating to funerals and cremations, including the use of funeral facilities and motor vehicles and preparation and embalming services. Funeral-related merchandise, including caskets, casket memorialization products, burial vaults, cremation receptacles, cremation memorial products, flowers, and other ancillary products and services, is sold at funeral service locations. Cemeteries provide cemetery property interment rights, including developed lots, lawn crypts, and mausoleum spaces and sell cemetery-related merchandise and services, including stone and bronze memorials, markers, merchandise installations, and burial openings and closings. We also sell preneed funeral and cemetery merchandise and services whereby a customer contractually agrees to the terms of certain products and services to be provided in the future.

On May 29, 2013, we entered into a definitive agreement to acquire all of the outstanding shares of Stewart Enterprises, Inc. (Stewart) for \$13.25 per share in cash. Stewart operated 217 funerals and 141 cemeteries as of April 30, 2013. The transaction provides us with an opportunity for growth consistent with our capital deployment strategy and will allow us the ability to serve a number of new, complementary areas, while enabling us to capitalize on what we believe will produce significant synergies and operating efficiencies. The transaction is valued at approximately \$1.5 billion, which includes approximately \$331.6 million of Stewart's debt. We expect to fund the transaction with cash on hand, the utilization of debt under our new credit facility, and from the proceeds from the issuance of our long-term senior notes as discussed in Note 9. The acquisition is subject to, among other conditions, antitrust clearance and approval of the Stewart stockholders. It is anticipated that the acquisition will be completed at the end of 2013 or in early 2014, however there can be no assurance that the acquisition will be completed by this time or at all.

#### 2. Summary of Significant Accounting Policies

Principles of Consolidation and Basis of Presentation

Our unaudited condensed consolidated financial statements include the accounts of Service Corporation International (SCI) and all subsidiaries in which we hold a controlling financial interest. Our financial statements also include the accounts of the funeral merchandise and service trusts, cemetery merchandise and service trusts, and cemetery perpetual care trusts in which we have a variable interest and are the primary beneficiary. Our interim condensed consolidated financial statements are unaudited but include all adjustments, consisting of normal recurring accruals and any other adjustments, which management considers necessary for a fair statement of our results for these periods. Our unaudited condensed consolidated financial statements have been prepared in a manner consistent with the accounting policies described in our Annual Report on Form 10-K for the year ended December 31, 2012, unless otherwise disclosed herein, and should be read in conjunction therewith. The accompanying year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Operating results for interim periods are not necessarily indicative of the results that may be expected for the full year period.

## Reclassifications

Certain reclassifications have been made to prior amounts to conform to the current period financial statements presentation with no effect on our previously reported results of operations, consolidated financial position, or cash flows.

Use of Estimates in the Preparation of Financial Statements

The preparation of the unaudited condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions as described in our Annual Report on Form 10-K for the year ended December 31, 2012. These estimates

and assumptions may affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. As a result, actual results could differ from these estimates. Preneed Funeral and Cemetery Receivables

We sell preneed funeral and cemetery contracts whereby the customer enters into arrangements for future merchandise and services prior to the time of need. As these contracts are entered into prior to the delivery of the related goods and services, the preneed funeral and cemetery receivables are offset by a comparable deferred revenue amount. These receivables generally have

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an interest component for which interest income is recorded when the interest amount is considered collectible and realizable, which typically coincides with cash payment. We do not accrue interest on financing receivables that are not paid in accordance with the contractual payment date given the nature of our goods and services, the nature of our contracts with customers, and the timing of the delivery of our services. We do not consider receivables to be past due until the service or goods are required to be delivered at which time the preneed receivable is paid or reclassified as a trade receivable with payment terms of less than 30 days. As the preneed funeral and cemetery receivables are offset by comparable deferred revenue amounts, we have no risk of loss related to these receivables.

If a preneed contract is canceled prior to delivery, state or provincial law governs the amount of the refund owed to the customer, if any, including the amount of the attributed investment earnings. Upon cancellation, we receive the amount of principal deposited to the trust and previously undistributed net investment earnings and, where required, issue a refund to the customer. We retain excess funds, if any, and recognize the attributed investment earnings (net of any investment earnings payable to the customer) as revenue in the consolidated statement of operations. In certain jurisdictions, we may be obligated to fund any shortfall if the amount deposited by the customers exceed the funds in trust. Based on our historical experience, we have provided an allowance for cancellation of these receivables, which is recorded as a reduction in receivables with a corresponding offset to deferred revenue.

## 3. Recently Issued Accounting Standards

#### Income Taxes

In July 2013, the Financial Accounting Standards Board (FASB) amended the Income Taxes Topic of the Accounting Standards Codification (ASC) to eliminate a diversity in practice for the presentation of unrecognized tax benefits when net operating loss carryforwards, similar tax losses, or tax credit carryforwards exist. The amendment requires that the unrecognized tax benefit be presented as a reduction of the deferred tax assets associated with the carryforwards except in certain circumstances when it would be reflected as a liability. This amendment is effective for us starting with our first quarter of 2014 and we are still evaluating the impact of adoption on our consolidated financial condition.

#### Foreign Currency

In March 2013, the FASB amended the Foreign Currency Matters Topic of the ASC to clarify the appropriate accounting when a parent ceases to have a controlling interest in a subsidiary or group of assets that is a business within a foreign entity. This clarification provides that the cumulative translation adjustment should only be released into net income if the loss of controlling interest represents complete or substantially complete liquidation of the foreign entity in which the subsidiary or asset group had resided. This amendment is effective for us starting with our first quarter of 2014 and adoption would impact our consolidated financial condition and results of operations if we dispose of a foreign entity.

## Comprehensive Income

In February 2013, the FASB amended the Comprehensive Income Topic of the ASC to require reporting of amounts reclassified out of accumulated comprehensive income by component. We are required to present significant amounts reclassified to net income in their entirety by income statement line item and to cross reference any disclosure elsewhere in the notes for amounts reclassified in less than their entirety. We adopted this amendment effective January 1, 2013 and the appropriate disclosures are contained in Note 12.

#### **Intangible Testing**

In July 2012, the FASB amended the Intangibles - Goodwill and Other Topic of the ASC that allows us to make a qualitative assessment of whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount. If, after assessing the relevant information, we determine it is more likely than not that the fair value is more than the carrying amount, no additional analysis is necessary. If we determine it is more likely than not that the fair value is less than the carrying amount, then we are required to proceed to the quantitative approach. The amended guidance is effective for us as of our annual test in the fourth quarter of 2013, and adoption is not expected to impact our consolidated financial condition or results of operations.

#### 4. Preneed Funeral Activities

Preneed funeral receivables, net and trust investments represent trust investments, including investment earnings, and customer receivables, net of unearned finance charges, related to unperformed, price-guaranteed preneed funeral contracts. Our funeral merchandise and service trusts are variable interest entities as defined in the Consolidation Topic of the ASC. In accordance with this guidance, we have determined that we are the primary beneficiary of these trusts, as we absorb a majority of the losses and returns associated with these trusts. Our cemetery trust investments detailed in Notes 5 and 6 are also accounted for as variable interest entities. When we receive payments from the customer, we deposit the amount required by law into the trust and reclassify

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the corresponding amount from Deferred preneed funeral revenues into Deferred preneed funeral and cemetery receipts held in trust. Amounts are withdrawn from the trusts after the contract obligations are performed. Cash flows from preneed funeral contracts are presented as operating cash flows in our unaudited condensed consolidated statement of cash flows.

Preneed funeral receivables, net and trust investments are reduced by the trust investment earnings (realized and unrealized) that we have been allowed to withdraw in certain states prior to maturity. These earnings are recorded in Deferred preneed funeral revenues until the service is performed or the merchandise is delivered.

The table below sets forth certain investment-related activities associated with our preneed funeral merchandise and service trusts:

Th.... M. ... 41. .. E... 4. . 1

Three Mor	iths Ended	Six Months	Ended
June 30,		June 30,	
2013	2012	2013	2012
(In thousar	nds)	(In thousan	ds)
\$21,416	\$21,921	\$43,615	\$44,099
35,544	24,179	68,249	55,091
116,847	83,211	177,826	271,270
149,946	86,897	246,650	271,799
17,330	9,754	28,701	35,765
(4,445)	(4,412	) (6,166 )	(14,160)
	June 30, 2013 (In thousar \$21,416 35,544 116,847 149,946 17,330	2013 2012 (In thousands) \$21,416 \$21,921 35,544 24,179 116,847 83,211 149,946 86,897 17,330 9,754	June 30, June 30, 2013 (In thousands) (In thousands) \$21,416 \$21,921 \$43,615 35,544 24,179 68,249 116,847 83,211 177,826 149,946 86,897 246,650 17,330 9,754 28,701

The components of Preneed funeral receivables, net and trust investments in our unaudited condensed consolidated balance sheet at June 30, 2013 and December 31, 2012 are as follows:

	June 30, 2013		December 31, 2012	
	(In thousands)			
Trust investments, at fair value	\$971,607		\$977,973	
Cash and cash equivalents	91,303		85,943	
Insurance-backed fixed income securities	277,673		273,098	
Trust investments	1,340,583		1,337,014	
Receivables from customers	242,036		241,896	
Unearned finance charge	(9,277	)	(8,645	)
	1,573,342		1,570,265	
Allowance for cancellation	(38,098	)	(34,333	)
Preneed funeral receivables, net and trust investments	\$1,535,244		\$1,535,932	

The cost and fair values associated with our funeral merchandise and service trust investments recorded at fair value at June 30, 2013 and December 31, 2012 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair value represents the market value of the underlying securities held by the common trust funds, mutual funds at published values, and the estimated fair value of private equity investments (including debt as well as the estimated fair value related to the contract holder's equity in majority-owned real estate investments).

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	June 30, 20	13			
	Fair Value Hierarchy Level	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Fixed income securities:			(In thousand	1S)	
U.S. Treasury	2	\$106,885	\$1,566	\$(4,619)	\$103,832
Canadian government	2	105,332	218	(647 )	104,903
Corporate	2	50,908	2,449	(740 )	52,617
Residential mortgage-backed	2	2,592	25	(23)	2,594
Asset-backed	2	128	1	_	129
Equity securities:					
Preferred stock	2	4,297	431	(26)	4,702
Common stock:					
United States	1	219,137	50,352	(5,374)	264,115
Canada	1	23,642	2,639	(1,589)	24,692
Other international	1	22,914	2,737	(1,024)	24,627
Mutual funds:					
Equity	1	140,392	9,582	(7,126 )	142,848
Fixed income	1	235,078	3,714	(20,034 )	218,758
Private equity	3	32,220	2,758	(8,645 )	26,333
Other	3	1,210	286	(39 )	1,457
Trust investments		\$944,735	\$76,758	\$(49,886)	\$971,607
	December 3	31, 2012			
	December 3 Fair Value	31, 2012	TT 1: 1	TT 1' 1	г.
		31, 2012 Cost	Unrealized	Unrealized	Fair
	Fair Value		Unrealized Gains	Unrealized Losses	Fair Value
	Fair Value Hierarchy			Losses	
Fixed income securities:	Fair Value Hierarchy Level	Cost	Gains (In thousand	Losses ls)	Value
U.S. Treasury	Fair Value Hierarchy Level	Cost \$105,594	Gains (In thousand \$5,072	Losses ds) \$(880 )	Value \$109,786
U.S. Treasury Canadian government	Fair Value Hierarchy Level 2 2	Cost \$105,594 110,399	Gains (In thousand \$5,072 861	Losses ds) \$(880 ) (113 )	Value \$109,786 111,147
U.S. Treasury Canadian government Corporate	Fair Value Hierarchy Level  2 2 2	Cost \$105,594 110,399 51,611	Gains (In thousand) \$5,072 861 2,531	Losses (880 ) (113 ) (623 )	Value \$109,786 111,147 53,519
U.S. Treasury Canadian government Corporate Residential mortgage-backed	Fair Value Hierarchy Level  2 2 2 2	\$105,594 110,399 51,611 3,123	Gains (In thousand) \$5,072 861 2,531 57	Losses ds) \$(880 ) (113 )	\$109,786 111,147 53,519 3,172
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed	Fair Value Hierarchy Level  2 2 2	Cost \$105,594 110,399 51,611	Gains (In thousand) \$5,072 861 2,531	Losses (880 ) (113 ) (623 )	Value \$109,786 111,147 53,519
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities:	Fair Value Hierarchy Level  2 2 2 2 2 2	\$105,594 110,399 51,611 3,123 129	Gains (In thousand) \$5,072 861 2,531 57 3	Losses (1880 ) (113 ) (623 ) (8 )	\$109,786 111,147 53,519 3,172 132
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock	Fair Value Hierarchy Level  2 2 2 2 2	\$105,594 110,399 51,611 3,123	Gains (In thousand) \$5,072 861 2,531 57	Losses (880 ) (113 ) (623 )	\$109,786 111,147 53,519 3,172
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock:	Fair Value Hierarchy Level  2 2 2 2 2 2	\$105,594 110,399 51,611 3,123 129 3,603	Gains (In thousand) \$5,072 861 2,531 57 3	Losses (1s)  \$(880 ) (113 ) (623 ) (8 ) — (103 )	\$109,786 111,147 53,519 3,172 132 3,711
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock: United States	Fair Value Hierarchy Level  2 2 2 2 2 1	\$105,594 110,399 51,611 3,123 129 3,603 230,971	Gains (In thousand) \$5,072 861 2,531 57 3 211 38,514	Losses   \$(880	\$109,786 111,147 53,519 3,172 132 3,711 262,582
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock: United States Canada	Fair Value Hierarchy Level  2 2 2 2 2 1 1	\$105,594 110,399 51,611 3,123 129 3,603 230,971 23,284	Gains (In thousand) \$5,072 861 2,531 57 3 211 38,514 2,598	Losses (ds)  \$(880 ) (113 ) (623 ) (8 )  (103 ) (6,903 ) (1,271 )	\$109,786 111,147 53,519 3,172 132 3,711 262,582 24,611
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock: United States Canada Other international	Fair Value Hierarchy Level  2 2 2 2 2 1	\$105,594 110,399 51,611 3,123 129 3,603 230,971	Gains (In thousand) \$5,072 861 2,531 57 3 211 38,514	Losses   \$(880	\$109,786 111,147 53,519 3,172 132 3,711 262,582
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds:	Fair Value Hierarchy Level  2 2 2 2 2 1 1 1	\$105,594 110,399 51,611 3,123 129 3,603 230,971 23,284 18,089	Gains (In thousand) \$5,072 861 2,531 57 3 211 38,514 2,598 1,874	Losses (1s)  \$(880 ) (113 ) (623 ) (8 )  (103 )  (6,903 ) (1,271 ) (658 )	\$109,786 111,147 53,519 3,172 132 3,711 262,582 24,611 19,305
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity	Fair Value Hierarchy Level  2 2 2 2 2 1 1 1	\$105,594 110,399 51,611 3,123 129 3,603 230,971 23,284 18,089 145,589	Gains (In thousand) \$5,072 861 2,531 57 3 211 38,514 2,598 1,874 10,097	Losses ds) \$(880 ) (113 ) (623 ) (8 ) — (103 ) (6,903 ) (1,271 ) (658 )	\$109,786 111,147 53,519 3,172 132 3,711 262,582 24,611 19,305
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity Fixed income	Fair Value Hierarchy Level  2 2 2 2 2 1 1 1 1	\$105,594 110,399 51,611 3,123 129 3,603 230,971 23,284 18,089 145,589 225,365	Gains (In thousand) \$5,072 861 2,531 57 3 211 38,514 2,598 1,874 10,097 7,314	Losses (ls)  \$(880 ) (113 ) (623 ) (8 )  (103 )  (6,903 ) (1,271 ) (658 )  (6,728 ) (10,252 )	\$109,786 111,147 53,519 3,172 132 3,711 262,582 24,611 19,305 148,958 222,427
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity Fixed income Private equity	Fair Value Hierarchy Level  2 2 2 2 1 1 1 1 3	\$105,594 110,399 51,611 3,123 129 3,603 230,971 23,284 18,089 145,589 225,365 36,626	Gains (In thousand) \$5,072 861 2,531 57 3 211 38,514 2,598 1,874 10,097 7,314 221	Losses (1s)  \$(880 ) (113 ) (623 ) (8 )  (103 )  (6,903 ) (1,271 ) (658 )  (6,728 ) (10,252 )	\$109,786 111,147 53,519 3,172 132 3,711 262,582 24,611 19,305 148,958 222,427 17,879
U.S. Treasury Canadian government Corporate Residential mortgage-backed Asset-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity Fixed income	Fair Value Hierarchy Level  2 2 2 2 2 1 1 1 1	\$105,594 110,399 51,611 3,123 129 3,603 230,971 23,284 18,089 145,589 225,365	Gains (In thousand) \$5,072 861 2,531 57 3 211 38,514 2,598 1,874 10,097 7,314	Losses (ls)  \$(880 ) (113 ) (623 ) (8 )  (103 )  (6,903 ) (1,271 ) (658 )  (6,728 ) (10,252 )	\$109,786 111,147 53,519 3,172 132 3,711 262,582 24,611 19,305 148,958 222,427

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Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy as required by the Fair Value Measurements and Disclosure (FVM&D) Topic of the ASC.

Where quoted market prices are not available for the specific security, fair values are estimated by using either quoted prices of securities with similar characteristics or an income approach fair value model with observable inputs that include a combination of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax-exempt status. These funds are classified as Level 2 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

The valuation of private equity and other alternative investments requires management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent available appraisals. As of June 30, 2013, private equity instruments are valued based on reported net asset values discounted by 0% to 20% for risk and 0% to 10% for liquidity. As of December 31, 2012, private equity instruments are valued based on reported net asset values discounted by 0% to 60% for risk and 0% to 25% for liquidity. A significant increase (decrease) in the discounts results in a directionally opposite change in the fair value of the instruments. Valuation policies and procedures are determined by our Trust Services department, which reports to our Chief Financial Officer. Additionally, valuations are reviewed by our investment committee quarterly. These funds are classified as Level 3 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

As of June 30, 2013, our unfunded commitment for our private equity and other investments was \$8.9 million which, if called, would be funded by the assets of the trusts. Our private equity and other investments include several funds that invest in limited partnerships, distressed debt, real estate, and mezzanine financing. These investments can never be redeemed by the funds. Instead, the nature of the investments in this category is that the distributions are received through the liquidation of the underlying assets of the funds. We estimate that the underlying assets will be liquidated over the next 2 to 10 years.

The change in our market-based funeral merchandise and service trust investments with significant unobservable inputs (Level 3) is as follows (in thousands):

	Three Mon	ths	Ended					
	June 30, 20	)13			June 30, 2	012		
	Private Equity		Other		Private Equity		Other	
Fair market value, beginning balance	\$25,731		\$1,252		\$15,684		\$919	
Net unrealized gains (losses) included in Accumulated other comprehensive income <sup>(1)</sup>	1,761		361		(277	)	(7	)
Net realized losses included in Other income, net <sup>(2)</sup>	(6	)	(1	)	(6)			
Contributions	1,565				1,281			
Distributions and other	(2,718	)	(155	)	(323	)	(3	)
Fair market value, ending balance	\$26,333		\$1,457		\$16,359		\$909	
Tun market varue, ename surance	+							
Tun market varue, enamg barance	Six Month	s Er	nded					
Tun market varue, enamg barance	·		nded		June 30, 2	2012		
Tun market varue, enamg barance	Six Month		Other		June 30, 2 Private Equity	2012	Other	
Fair market value, beginning balance	Six Month June 30, 20 Private				Private	2012	Other	
	Six Month June 30, 20 Private Equity		Other		Private Equity	)		
Fair market value, beginning balance Net unrealized gains (losses) included in Accumulated	Six Month June 30, 20 Private Equity \$ 17,879		Other \$744	)	Private Equity \$15,986	2012		
Fair market value, beginning balance Net unrealized gains (losses) included in Accumulated other comprehensive income <sup>(1)</sup>	Six Month June 30, 20 Private Equity \$17,879 12,611		Other \$744 870	)	Private Equity \$15,986 (1,584	) )		

Distributions and other (6,348 ) (155 ) (577 ) (3 ) Fair market value, ending balance \$26,333 \$1,457 \$16,359 \$909

All unrealized gains (losses) recognized in Accumulated other comprehensive income for our funeral merchandise and service trust investments are attributable to our preneed customers and are offset by a corresponding

(1) reclassification in Accumulated other comprehensive income to Deferred preneed funeral and cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral and cemetery receipts held in trust.

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All losses recognized in Other income, net for our funeral merchandise and service trust investments are attributable to our preneed customers and are offset by a corresponding reclassification in Other income, net to Deferred preneed funeral and cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral and cemetery receipts held in trust.

Maturity dates of our fixed income securities range from 2013 to 2053. Maturities of fixed income securities, excluding mutual funds, at June 30, 2013 are estimated as follows:

	(In thousands)
Due in one year or less	\$132,721
Due in one to five years	53,438
Due in five to ten years	46,501
Thereafter	31,415
	\$264 075

Earnings from all our funeral merchandise and service trust investments are recognized in funeral revenues when a service is performed or merchandise is delivered. Fees charged by our wholly-owned registered investment advisor are also included in current revenues in the period in which they are earned. In addition, we are entitled to retain, in certain jurisdictions, a portion of collected customer payments when a customer cancels a preneed contract; these amounts are also recognized in current revenues. Recognized trust fund income (realized and unrealized) related to these trust investments were \$12.0 million and \$9.3 million for the three months ended June 30, 2013 and 2012, respectively. Recognized trust fund income (realized and unrealized) related to these trust investments were \$24.3 million and \$19.2 million for the six months ended June 30, 2013 and 2012, respectively.

We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges resulting from this assessment are recognized as investment losses in Other income, net and a decrease to Preneed funeral receivables, net and trust investments. These investment losses, if any, are offset by the corresponding reclassification in Other income, net, which reduces Deferred preneed funeral receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral receipts held in trust. For the three months ended June 30, 2013 and 2012, we recorded a \$0.4 million and a \$0.2 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. For the six months ended June 30, 2013 and 2012, we recorded a \$0.6 million and a \$0.6 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments.

We have determined that the remaining unrealized losses in our funeral merchandise and service trust investments are considered temporary in nature, as the unrealized losses were due to temporary fluctuations in interest rates and equity prices. The investments are diversified across multiple industry segments using a balanced allocation strategy to minimize long-term risk. We believe that none of the remaining securities are other-than-temporarily impaired based on our analysis of the investments. Our analysis included a review of the portfolio holdings and discussions with the individual money managers as to the sector exposures, credit ratings and the severity and duration of the unrealized losses. Our funeral merchandise and service trust investment unrealized losses, their associated fair values, and the duration of unrealized losses as of June 30, 2013 and December 31, 2012, respectively, are shown in the following tables:

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Fair Value

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	June 30, 202 In Loss Posi Less Than 1 Fair Value	ition	d	In Loss Posit Greater Than Fair Value (In thousand	12 Months Unrealize Losses		Total Fair Value	Unrealize Losses	d
Fixed income securities:	¢24.700	¢ (2.201	`	¢ 17 071	¢ (1 210	`	¢50.670	¢ (4 <b>6</b> 1 0	`
U.S. Treasury	\$34,708	\$(3,301	)	\$17,971	\$(1,318	)	\$52,679	\$(4,619	)
Canadian government	14,505	(446	)	6,653	(201	)	21,158	(647	)
Corporate	9,872	(415	)	4,156	(325	)	14,028	(740	)
Residential mortgage-backed	1,604	(22	)	20	(1	)	1,624	(23	)
Equity securities:	(77	(26	`				(77	(26	,
Preferred stock	677	(26	)		_		677	(26	)
Common stock:	41.525	(2, 622	`	6.076	(1.7741	,	47.011	(5.274	,
United States	41,535	(3,633	)	6,276	(1,741	)	47,811	(5,374	)
Canada	5,917	(779	)	2,827	(810	)	8,744	(1,589	)
Other international	8,831	(844	)	824	(180	)	9,655	(1,024	)
Mutual funds:	41.047	(2.500	,	16.005	(4.505	,	50.002	(7.106	,
Equity	41,947	(2,589	)	16,935	(4,537	)	58,882	(7,126	)
Fixed income	116,969	(6,869	)	42,180	(13,165	)	159,149	(20,034	)
Private equity				13,769	(8,645	)	13,769	(8,645	)
Other		_		585	(39	)	585	(39	)
Total temporarily impaired securities	\$276,565	\$(18,924	)	\$112,196	\$(30,962	)	\$388,761	\$(49,886	)
	December 3	1 2012							
		•							
	In Loss Pos	ition		In Loss Posit			Total		
	In Loss Posi Less Than 1	ition 2 Months		Greater Than	n 12 Months		Total		
	In Loss Posi Less Than 1 Fair	ition 2 Months Unrealized	d	Greater Than Fair	12 Months Unrealize		Fair	Unrealize	d
	In Loss Posi Less Than 1	ition 2 Months	d	Greater Than Fair Value	12 Months Unrealize Losses			Unrealize Losses	d
	In Loss Posi Less Than 1 Fair	ition 2 Months Unrealized	d	Greater Than Fair	12 Months Unrealize Losses		Fair		d
Fixed income securities:	In Loss Post Less Than 1 Fair Value	ition 2 Months Unrealized Losses	d	Greater Than Fair Value (In thousand	12 Months Unrealize Losses s)		Fair Value	Losses	d
U.S. Treasury	In Loss Posi Less Than 1 Fair Value \$22,357	ition 2 Months Unrealized Losses \$(803)	d )	Greater Than Fair Value	12 Months Unrealize Losses		Fair Value \$29,098	Losses \$(880	d )
U.S. Treasury Canadian government	In Loss Post Less Than 1 Fair Value \$22,357 7,912	2 Months Unrealized Losses \$(803) (113)	d )	Greater Than Fair Value (In thousand \$6,741	12 Months Unrealize Losses s) \$(77		Fair Value \$29,098 7,912	\$ (880 (113	)
U.S. Treasury Canadian government Corporate	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809	Months Unrealized Losses \$(803) (113) (347)	d ) ) ) )	Greater Than Fair Value (In thousand	12 Months Unrealize Losses s)		Fair Value \$29,098 7,912 12,092	\$(880) (113) (623)	)
U.S. Treasury Canadian government Corporate Residential mortgage-backed	In Loss Post Less Than 1 Fair Value \$22,357 7,912	2 Months Unrealized Losses \$(803) (113)	dd ) ) )	Greater Than Fair Value (In thousand \$6,741	12 Months Unrealize Losses s) \$(77		Fair Value \$29,098 7,912	\$ (880 (113	)
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities:	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956	\$\text{Months} Unrealized Losses \$\\$(803) (113) (347) (8	d ) ) ) )	Greater Than Fair Value (In thousand \$6,741 — 4,283 —	12 Months Unrealize Losses s) \$(77 — (276		Fair Value \$29,098 7,912 12,092 956	\$(880) (113) (623) (8)	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809	Months Unrealized Losses \$(803) (113) (347)	d ) ) ) ) ) )	Greater Than Fair Value (In thousand \$6,741	12 Months Unrealize Losses s) \$(77		Fair Value \$29,098 7,912 12,092	\$(880) (113) (623)	)
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock:	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956 1,220	\$\text{Solution} \text{Solution} \text{2 Months} \text{Unrealized Losses} \text{\$\text{\$\scalebox{803}\$} \text{(113} \text{(347)} \text{(8} \text{(93)} \text{\$\text{\$\scalebox{93}\$}} \text{\$\scalebox{93}\$}	d ) ) ) ) )	Greater Than Fair Value (In thousand \$6,741 — 4,283 —	12 Months Unrealize Losses s) \$(77 — (276 —		Fair Value \$29,098 7,912 12,092 956 1,272	\$(880) (113) (623) (8) (103)	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956 1,220 70,752	\$\$\text{\$\ext{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exittit{\$\text{\$\exittit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exittitt{\$\text{\$\exittit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\texitex{\$\text{\$\text{\$\exititt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\ti	d ) ) ) ) ) )	Greater Than Fair Value (In thousand \$6,741 — 4,283 — 52 9,089	\$\text{12 Months} \text{Unrealize} \text{Losses} \text{S} \text{\$\scrt{77}\$} \text{\$-\text{(276}\$} \text{\$-\text{(10}\$} \text{(2,209}\$		Fair Value \$29,098 7,912 12,092 956 1,272 79,841	\$(880) (113) (623) (8) (103) (6,903)	) ) ) ) ) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956 1,220 70,752 6,592	\$\text{\$\ext{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exittit{\$\text{\$\exitticleft{\$\text{\$\exittit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitiex{\$\text{\$\text{\$\text{\$\tex{\$\text{\$\text{\$\}}}}\$\text{\$\text{\$\text{\$\text{\$\text{\$\e	dd ) ) ) ) ) )	Greater Than Fair Value (In thousand) \$6,741	\$\text{12 Months} \text{Unrealize} \text{Losses} \text{S} \text{\$\scrt{77}\$} \text{\$-\text{(276}\$} \text{\$-\text{(10}\$} \text{(2,209)} \text{(619}\$		Fair Value \$29,098 7,912 12,092 956 1,272 79,841 9,108	\$(880) (113) (623) (8) (103) (6,903) (1,271)	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956 1,220 70,752	\$\$\text{\$\ext{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exittit{\$\text{\$\exittit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exittitt{\$\text{\$\exittit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\texitex{\$\text{\$\text{\$\exititt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\ti	d ))))))))	Greater Than Fair Value (In thousand \$6,741 — 4,283 — 52 9,089	\$\text{12 Months} \text{Unrealize} \text{Losses} \text{S} \text{\$\scrt{77}\$} \text{\$-\text{(276}\$} \text{\$-\text{(10}\$} \text{(2,209}\$		Fair Value \$29,098 7,912 12,092 956 1,272 79,841	\$(880) (113) (623) (8) (103) (6,903)	) ) ) ) ) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds:	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956 1,220 70,752 6,592 7,606	\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\exitt{\$\text{\$\}\$\text{\$\text{\$\text{\$\text{\$\tex{	d )))))))))	Greater Than Fair Value (In thousand) \$6,741 — 4,283 — 52 9,089 2,516 608	\$\text{12 Months} \text{Unrealize} \text{Losses} \text{S} \text{\$\scrt{77}\$} \text{\$-\text{\$\cute{276}\$}} \text{\$\cute{10}\$} \text{\$\cute{2,209}\$} \text{\$\cute{619}\$} \text{\$\cute{137}\$}		Fair Value \$29,098 7,912 12,092 956 1,272 79,841 9,108 8,214	\$(880) (113) (623) (8) (103) (6,903) (1,271) (658)	) ) ) ) ) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956 1,220 70,752 6,592 7,606 6,779	\$\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\exitt{\$\exitt{\$\exitt{\$\text{\$\exitt		Greater Than Fair Value (In thousand \$6,741 — 4,283 — 52 9,089 2,516 608 26,340	\$\text{12 Months} \text{Unrealize} \text{Losses} \text{S} \text{\$\scrt{77}\$} \text{\$-\text{(276}\$} \text{\$-\text{(10}\$} \text{(6,602}	d ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Fair Value \$29,098 7,912 12,092 956 1,272 79,841 9,108 8,214 33,119	\$(880) (113) (623) (8) (103) (6,903) (1,271) (658) (6,728)	) ) ) ) ) ) ) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity Fixed income	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956 1,220 70,752 6,592 7,606	\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\texitt{\$\text{\$\}\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\ex	d ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater Than Fair Value (In thousand \$6,741 — 4,283 — 52 9,089 2,516 608 26,340 24,131	\$\text{12 Months Unrealize Losses}\$\text{S}\$ \$\\$(77\\ -\\ (276\\ -\\ (10\) \$\((2,209\) (619\) (137 \$\((6,602\) (9,231\)	d ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Fair Value \$29,098 7,912 12,092 956 1,272 79,841 9,108 8,214 33,119 62,817	\$(880) (113) (623) (8) (103) (6,903) (1,271) (658) (6,728) (10,252)	
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity	In Loss Post Less Than 1 Fair Value \$22,357 7,912 7,809 956 1,220 70,752 6,592 7,606 6,779	\$\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\exitt{\$\exitt{\$\exitt{\$\text{\$\exitt		Greater Than Fair Value (In thousand \$6,741 — 4,283 — 52 9,089 2,516 608 26,340	\$\text{12 Months} \text{Unrealize} \text{Losses} \text{S} \text{\$\scrt{77}\$} \text{\$-\text{(276}\$} \text{\$-\text{(10}\$} \text{(6,602}	d ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Fair Value \$29,098 7,912 12,092 956 1,272 79,841 9,108 8,214 33,119	\$(880) (113) (623) (8) (103) (6,903) (1,271) (658) (6,728)	) ) ) ) ) ) ) ) )

### 5. Preneed Cemetery Activities

Preneed cemetery receivables, net and trust investments represent trust investments, including investment earnings, and customer receivables, net of unearned finance charges, for contracts sold in advance of when the property interment rights, merchandise, or services are needed. Our cemetery merchandise and service trusts are variable interest entities as defined in the Consolidation Topic of the ASC. In accordance with this guidance, we have determined that we are the primary beneficiary of these trusts, as we absorb a majority of the losses and returns associated with these trusts. The trust investments detailed in Notes 4 and 6 are also accounted for as variable interest entities. When we receive payments from the customer, we deposit the amount required by law into the trust and reclassify the corresponding amount from Deferred preneed cemetery revenues into Deferred preneed funeral and cemetery receipts held in trust. Amounts are withdrawn from the trusts when the contract obligations are

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performed. Cash flows from preneed cemetery contracts are presented as operating cash flows in our unaudited condensed consolidated statement of cash flows.

Preneed cemetery receivables, net and trust investments are reduced by the trust investment earnings (realized and unrealized) that we have been allowed to withdraw in certain states prior to maturity. These earnings are recorded in Deferred preneed cemetery revenues until the service is performed or the merchandise is delivered.

The table below sets forth certain investment-related activities associated with our preneed cemetery merchandise and service trusts:

	Three Mor	ths Ended	Six Months	s Ended		
	June 30,		June 30,			
	2013	2012	2013	2012		
	(In thousar	nds)	(In thousands)			
Deposits	\$28,344	\$25,512	\$53,612	\$50,707		
Withdrawals	33,458	22,630	63,339	47,363		
Purchases of available-for-sale securities	190,675	58,981	296,397	329,064		
Sales of available-for-sale securities	208,589	61,270	334,332	316,687		
Realized gains from sales of available-for-sale securities	29,743	8,610	46,319	47,882		
Realized losses from sales of available-for-sale securities	(6,885)	(4,296	(9,055)	(18,066)		

The components of Preneed cemetery receivables, net and trust investments in our unaudited condensed consolidated balance sheet at June 30, 2013 and December 31, 2012 are as follows:

	June 30, 2013	December 31, 2012	,
	(In thousands)		
Trust investments, at fair value	\$1,229,781	\$1,204,084	
Cash and cash equivalents	101,801	86,923	
Insurance-backed fixed income securities	15	9	
Trust investments	1,331,597	1,291,016	
Receivables from customers	655,167	614,599	
Unearned finance charges	(29,930	(29,471	)
	1,956,834	1,876,144	
Allowance for cancellation	(52,694	(49,309	)
Preneed cemetery receivables, net and trust investments	\$1,904,140	\$1,826,835	

The cost and fair values associated with our cemetery merchandise and service trust investments recorded at fair value at June 30, 2013 and December 31, 2012 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair value represents the market value of the underlying securities held by the common trust funds, mutual funds at published values, and the estimated fair value of private equity investments.

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	June 30, 20	13				
	Fair Value Hierarchy	Cost	Unrealized Gains	Unrealized Losses	l Fair Value	
	Level		(In thousand	ls)		
Fixed income securities:			(III tilousuite	<b>.</b> 5)		
U.S. Treasury	2	\$106,573	\$2,183	\$(7,027)	\$101,729	
Canadian government	2	16,588	245	(169)	16,664	
Corporate	2	45,657	3,079	(807)	47,929	
Residential mortgage-backed	2	141	2	(1)	142	
Equity securities:						
Preferred stock	2	7,114	694	(34)	7,774	
Common stock:				· ·		
United States	1	351,487	94,150	(6,416)	439,221	
Canada	1	14,429	3,192	(1,297)	16,324	
Other international	1	38,736	5,316	(1,445)	42,607	
Mutual funds:				,		
Equity	1	280,278	22,846	(9,366)	293,758	
Fixed income	1	262,374	5,948	(32,574)	235,748	
Private equity	3	28,275	3,093	(4,741)	26,627	
Other	3	1,093	196	(31)	1,258	
Trust investments		\$1,152,745	\$140,944	\$(63,908)	\$1,229,781	
	D 1 0	2012				
	December 3	31, 2012				
	Fair Value	<b>G</b>	Unrealized	Unrealized	Fair	
	Hierarchy Level	Cost	Gains	Losses	Value	
	Level		(In thousand	ls)		
Fixed income securities:			(III tilousuite	<b>.</b> 5)		
U.S. Treasury	2	\$99,630	\$7,925	\$(841)	\$106,714	
Canadian government	2	17,562	402	(83)	17,881	
Corporate	2	43,515	2,456	(775 )	45,196	
Residential mortgage-backed	2	150	4	_	154	
Equity securities:						
Preferred stock	2	5,840	334	(196)	5,978	
Common stock:		- /		,	- 7	
United States	1	363,190	71,613	(7,716)	427,087	
Canada	1	16,026	2,862	(846)	18,042	
Other international	1	29,889	3,687	(857)	32,719	
Mutual funds:		_,,	-,	(55)	,	
Equity	1	279,265	19,520	(9,921)	288,864	
Fixed income	1	251,687	10,975	(19,350)	243,312	
Private equity	3	32,785	77	(15,175)	17,687	
Other	3	407	44	(10,170)	450	
Trust investments	-	\$1,139,946	\$119,899	\$(55,761)	\$1,204,084	
		,,-	r ,		,,	

Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

Where quoted market prices are not available for the specific security, fair values are estimated by using either quoted prices of securities with similar characteristics or an income approach fair value model with observable inputs that include a combination

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of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax-exempt status. These funds are classified as Level 2 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC. The valuation of private equity and other alternative investments requires management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent available appraisals. As of June 30, 2013, private equity instruments are valued based on reported net asset values discounted by 0% to 20% for risk and 0% to 10% for liquidity. As of December 31, 2012, private equity instruments are valued based on reported net asset values discounted by 0% to 60% for risk and 0% to 25% for liquidity. A significant increase (decrease) in the discounts results in a directionally opposite change in the fair value of the instruments. Valuation policies and procedures are determined by our Trust Services department, which reports to our Chief Financial Officer. Additionally, valuations are reviewed by our investment committee quarterly. These funds are classified as Level 3 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

As of June 30, 2013, our unfunded commitment for our private equity and other investments was \$9.3 million which, if called, would be funded by the assets of the trusts. Our private equity and other investments include several funds that invest in limited partnerships, distressed debt, real estate, and mezzanine financing. These investments can never be redeemed by the funds. Instead, the nature of the investments in this category is that the distributions are received through the liquidation of the underlying assets of the funds. We estimate that the underlying assets will be liquidated over the next 2 to 10 years.

The change in our market-based cemetery merchandise and service trust investments with significant unobservable inputs (Level 3) is as follows (in thousands):

	Three Mor		Ended					
	June 30, 20	013			June 30, 2	012		
	Private Equity		Other		Private Equity		Other	
Fair market value, beginning balance	\$25,957		\$1,035		\$14,935		\$443	
Net unrealized gains (losses) included in Accumulated other comprehensive income <sup>(1)</sup>	1,830		389		(126	)	(6	)
Net realized losses included in Other income, net <sup>(2)</sup>	(6	)	(1	)	(7	)		
Contributions	1,673				1,360			
Distributions and other	(2,827	)	(165	)	(366	)	(4	)
Fair market value, ending balance	\$26,627		\$1,258		\$15,796		\$433	
	Six Month	s Er	nded					
	Six Month June 30, 20		nded		June 30, 2	012		
			nded Other		June 30, 2 Private Equity	012	Other	
Fair market value, beginning balance	June 30, 20 Private				Private	012	Other \$436	
Net unrealized gains (losses) included in Accumulated	June 30, 20 Private Equity		Other		Private Equity	012		
	June 30, 20 Private Equity \$17,687		Other \$450	)	Private Equity \$15,219	012	\$436	)
Net unrealized gains (losses) included in Accumulated other comprehensive income <sup>(1)</sup>	June 30, 20 Private Equity \$17,687 13,230		Other \$450 976	)	Private Equity \$15,219 (1,479	012	\$436 2	)
Net unrealized gains (losses) included in Accumulated other comprehensive income <sup>(1)</sup> Net realized losses included in Other income, net <sup>(2)</sup>	June 30, 20 Private Equity \$17,687 13,230 (13		Other \$450 976	)	Private Equity \$15,219 (1,479 (18	012	\$436 2	)

(1) All unrealized gains (losses) recognized in Accumulated other comprehensive income for our cemetery merchandise and service trust investments are attributable to our preneed customers and are offset by a corresponding reclassification in Accumulated other comprehensive income to Deferred preneed funeral and cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral and

cemetery receipts held in trust.

All losses recognized in Other income, net for our cemetery merchandise and service trust investments are attributable to our preneed customers and are offset by a corresponding reclassification in Other income, net to Deferred preneed funeral and cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral and cemetery receipts held in trust.

Maturity dates of our fixed income securities range from 2013 to 2043. Maturities of fixed income securities, excluding mutual funds, at June 30, 2013 are estimated as follows:

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	Fair Value
	(In thousands)
Due in one year or less	\$25,379
Due in one to five years	49,652
Due in five to ten years	44,845
Thereafter	46,588
	\$166,464

Earnings from all our cemetery merchandise and service trust investments are recognized in current cemetery revenues when a service is performed or merchandise is delivered. Fees charged by our wholly-owned registered investment advisor are also included in current revenues in the period in which they are earned. In addition, we are entitled to retain, in certain jurisdictions, a portion of collected customer payments when a customer cancels a preneed contract; these amounts are also recognized in current revenues. Recognized trust fund income (realized and unrealized) related to these trust investments were \$9.7 million and \$5.8 million for the three months ended June 30, 2013 and 2012, respectively. Recognized trust fund income (realized and unrealized) related to these trust investments were \$18.9 million and \$13.3 million for the six months ended June 30, 2013 and 2012, respectively. We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges resulting from this assessment are recognized as investment losses in Other income, net and a decrease to Preneed cemetery receivables, net and trust investments. These investment losses, if any, are offset by the corresponding reclassification in Other income, net, which reduces Deferred preneed cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed cemetery receipts held in trust. For the three months ended June 30, 2013 and 2012, we recorded a \$0.9 million and a \$0.3 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. For the six months ended June 30, 2013 and 2012, we recorded a \$1.3 million and a \$0.6 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. We have determined that the remaining unrealized losses in our cemetery merchandise and service trust investments are considered temporary in nature, as the unrealized losses were due to temporary fluctuations in interest rates and equity prices. The investments are diversified across multiple industry segments using a balanced allocation strategy to minimize long-term risk. We believe that none of the remaining securities are other-than-temporarily impaired based on our analysis of the investments. Our analysis included a review of the portfolio holdings and discussions with the individual money managers as to the sector exposures, credit ratings, and the severity and duration of the unrealized losses. Our cemetery merchandise and service trust investment unrealized losses, their associated fair values and the duration of unrealized losses as of June 30, 2013 are shown in the following tables:

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June 30, 2013

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	June 30, 201.			I. I D	•				
	In Loss Posit			In Loss Posit			Total		
	Less Than 12			Greater Than					
	Fair	Unrealize	d	Fair	Unrealize	d	Fair	Unrealize	d
	Value	Losses		Value	Losses		Value	Losses	
				(In thousands	$\mathbf{s}$ )				
Fixed income securities:									
U.S. Treasury	\$52,474	\$(5,504	)	\$16,491	\$(1,523	)	\$68,965	\$(7,027	)
Canadian government	3,341	(84	)	2,878	(85	)	6,219	(169	)
Corporate	15,974	(624	)	2,268	(183	)	18,242	(807	)
Residential mortgage-backed	67	(1	)		_		67	(1	)
Equity securities:			-					•	
Preferred stock	1,143	(34	)		_		1,143	(34	)
Common stock:	-,	(- 1	,				-,	(= .	,
United States	61,271	(4,934	)	7,359	(1,482	)	68,630	(6,416	)
Canada	2,693	(473	)	1,830	(824	)	4,523	(1,297	)
Other international	13,549	(1,194	)	1,203	(251	)	14,752	(1,257) $(1,445)$	)
Mutual funds:	13,349	(1,154	,	1,203	(231	,	14,732	(1,443	,
	75,468	(3,484	`	32,146	(5,882	`	107,614	(0.266	`
Equity Fixed income	•		)	*		)		(9,366	)
	121,882	(10,602	)	24,748	(21,972	)	146,630	(32,574	)
Private equity				7,690	(4,741	)	7,690	(4,741	)
Other				348	(31	)	348	(31	)
Total temporarily impaired	\$347,862	\$(26,934	)	\$96,961	\$(36,974	)	\$444,823	\$(63,908	)
securities	, ,	1 ( - )	,	, /	1 ( )	,	, ,,,	1 ( )	
	December 31	2012							
	December 31	. 4014							
		•		In Loce Positi	ion				
	In Loss Positi	ion		In Loss Positi			Total		
	In Loss Positi Less Than 12	ion Months	1	Greater Than	12 Months			Unraaliza	d
	In Loss Positi Less Than 12 Fair	ion Months Unrealized	d	Greater Than Fair	12 Months Unrealized		Fair	Unrealize	d
	In Loss Positi Less Than 12	ion Months	d	Greater Than Fair Value	12 Months Unrealized Losses			Unrealize Losses	d
Tivad in come gooveities	In Loss Positi Less Than 12 Fair	ion Months Unrealized	d	Greater Than Fair	12 Months Unrealized Losses		Fair		d
Fixed income securities:	In Loss Positi Less Than 12 Fair Value	ion 2 Months Unrealized Losses	d	Greater Than Fair Value (In thousands	12 Months Unrealized Losses		Fair Value	Losses	d
U.S. Treasury	In Loss Positi Less Than 12 Fair Value \$28,626	Months Unrealized Losses \$(841)	d )	Greater Than Fair Value	12 Months Unrealized Losses		Fair Value \$28,626	Losses \$(841	)
U.S. Treasury Canadian government	In Loss Positi Less Than 12 Fair Value \$28,626 5,319	Months Unrealized Losses \$(841) (83)	)	Greater Than Fair Value (In thousands \$— —	12 Months Unrealized Losses  5)  \$—		Fair Value \$28,626 5,319	\$ (841 (83	)
U.S. Treasury Canadian government Corporate	In Loss Positi Less Than 12 Fair Value \$28,626	Months Unrealized Losses \$(841)	d ) )	Greater Than Fair Value (In thousands	12 Months Unrealized Losses		Fair Value \$28,626	Losses \$(841	)
U.S. Treasury Canadian government Corporate Equity securities:	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060	Months Unrealized Losses \$(841) (83) (571)	)	Greater Than Fair Value (In thousands \$— — 2,137	12 Months Unrealized Losses  \$		Fair Value \$28,626 5,319 16,197	\$(841) (83) (775)	)
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock	In Loss Positi Less Than 12 Fair Value \$28,626 5,319	Months Unrealized Losses \$(841) (83)	)	Greater Than Fair Value (In thousands \$— —	12 Months Unrealized Losses  5)  \$—		Fair Value \$28,626 5,319	\$ (841 (83	)
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock:	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497	\$\text{Months}\$ Unrealized Losses \$\((841\) (83) (571) (143)	)	Greater Than Fair Value (In thousands \$—  2,137	12 Months Unrealized Losses (3)  \$— (204)		Fair Value \$28,626 5,319 16,197 1,623	\$(841) (83) (775) (196)	)
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989	\$\text{Months} \text{Unrealized Losses} \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$	)	Greater Than Fair Value (In thousands \$—  2,137  126  11,131	12 Months Unrealized Losses (3)  \$— (204 (53) (2,092)		Fair Value \$28,626 5,319 16,197 1,623 94,120	\$(841) (83) (775) (196) (7,716)	)
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989 3,114	\$\text{Months} \text{Unrealized Losses} \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$	)	Greater Than Fair Value (In thousands \$— 2,137 126 11,131 1,115	12 Months Unrealized Losses (3)  \$— (204 (53) (2,092) (385)		Fair Value \$28,626 5,319 16,197 1,623 94,120 4,229	\$(841) (83) (775) (196) (7,716) (846)	)
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada Other international	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989	\$\text{Months} \text{Unrealized Losses} \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$ \\$	)	Greater Than Fair Value (In thousands \$—  2,137  126  11,131	12 Months Unrealized Losses (3)  \$— (204 (53) (2,092)		Fair Value \$28,626 5,319 16,197 1,623 94,120	\$(841) (83) (775) (196) (7,716)	)
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds:	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989 3,114 9,056	\$\text{Months} \text{Unrealized Losses} \\ \$\( (841 \) \\ (83 \) \\ (571 \) \\ (143 \) \\ (5,624 \) \\ (461 \) \\ (655 \)	)	Greater Than Fair Value (In thousands \$—  2,137  126  11,131 1,115 741	12 Months Unrealized Losses (3)  \$— (204 (53) (2,092) (385) (202)		Fair Value \$28,626 5,319 16,197 1,623 94,120 4,229 9,797	\$(841) (83) (775) (196) (7,716) (846) (857)	) ) ) )
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989 3,114 9,056 28,132	\$\text{Months} \text{Unrealized Losses} \$\\$(841) \\ (83) \\ (571) \\ (143) \\ (5,624) \\ (461) \\ (655) \\ (1,427) \$\}	)	Greater Than Fair Value (In thousands \$— 2,137  126  11,131 1,115 741  43,172	12 Months Unrealized Losses (5)  \$— (204 (53) (2,092) (385) (202) (8,494)		Fair Value \$28,626 5,319 16,197 1,623 94,120 4,229 9,797 71,304	\$(841) (83) (775) (196) (7,716) (846) (857) (9,921)	) ) ) )
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds:	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989 3,114 9,056	\$\text{Months} \text{Unrealized Losses} \\ \\$(841) \\ (83) \\ (571) \\ (143) \\ (5,624) \\ (461) \\ (655) \\ (1,427) \\ (2,205) \end{array}	)	Greater Than Fair Value (In thousands \$—  2,137  126  11,131 1,115 741	12 Months Unrealized Losses (3)  \$— (204 (53) (2,092) (385) (202)	) ) ) )	Fair Value \$28,626 5,319 16,197 1,623 94,120 4,229 9,797	\$(841) (83) (775) (196) (7,716) (846) (857)	) ) ) )
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989 3,114 9,056 28,132	\$\text{Months} \text{Unrealized Losses} \$\\$(841) \\ (83) \\ (571) \\ (143) \\ (5,624) \\ (461) \\ (655) \\ (1,427) \$\}	) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater Than Fair Value (In thousands \$— 2,137  126  11,131 1,115 741  43,172	12 Months Unrealized Losses (5)  \$— (204 (53) (2,092) (385) (202) (8,494)	) ) ) )	Fair Value \$28,626 5,319 16,197 1,623 94,120 4,229 9,797 71,304	\$(841) (83) (775) (196) (7,716) (846) (857) (9,921)	) ) ) ) ) ) ) ) )
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity Fixed income	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989 3,114 9,056 28,132 54,533	\$\text{Months} \text{Unrealized Losses} \\ \\$(841) \\ (83) \\ (571) \\ (143) \\ (5,624) \\ (461) \\ (655) \\ (1,427) \\ (2,205) \end{array}		Greater Than Fair Value (In thousands) \$— 2,137 126 11,131 1,115 741 43,172 29,104	12 Months Unrealized Losses (3)  \$— (204 (53) (2,092) (385) (202) (8,494) (17,145)	d ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Fair Value \$28,626 5,319 16,197 1,623 94,120 4,229 9,797 71,304 83,637	\$(841) (83) (775) (196) (7,716) (846) (857) (9,921) (19,350)	) ) ) ) ) ) ) ) )
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity Fixed income Private equity	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989 3,114 9,056 28,132 54,533 46 8	\$\text{Months} \text{Unrealized Losses}\$ \$\\$(841) \text{(83)} \text{(571)}\$ \$\((143) \text{(461)} \text{(655)}\$ \$\((1,427) \text{(2,205)} \text{(17)}\$ \$\$	) ) ) ) ) ) ) ) )	Greater Than Fair Value (In thousands \$— 2,137 126 11,131 1,115 741 43,172 29,104 17,136 378	12 Months Unrealized Losses (2)  \$———————————————————————————————————	d ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Fair Value \$28,626 5,319 16,197 1,623 94,120 4,229 9,797 71,304 83,637 17,182 386	\$(841) (83) (775) (196) (7,716) (846) (857) (19,350) (15,175) (1	) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )
U.S. Treasury Canadian government Corporate Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity Fixed income Private equity Other	In Loss Positi Less Than 12 Fair Value \$28,626 5,319 14,060 1,497 82,989 3,114 9,056 28,132 54,533 46	\$\text{Months} \text{Unrealized Losses} \\ \\$(841) \\ (83) \\ (571) \\ (143) \\ (5,624) \\ (461) \\ (655) \\ (1,427) \\ (2,205) \end{array}	) ) ) ) ) ) ) ) )	Greater Than Fair Value (In thousands) \$—  2,137  126  11,131 1,115 741  43,172 29,104 17,136	12 Months Unrealized Losses (3)  \$— (204 (53) (2,092) (385) (202) (8,494) (17,145) (15,158)	d ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Fair Value \$28,626 5,319 16,197 1,623 94,120 4,229 9,797 71,304 83,637 17,182	\$(841) (83) (775) (196) (7,716) (846) (857) (19,350) (15,175)	) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )

## 6. Cemetery Perpetual Care Trusts

We are required by state and provincial law to pay into cemetery perpetual care trusts a portion of the proceeds from the sale of cemetery property interment rights. Our cemetery perpetual care trusts are variable interest entities as defined in the Consolidation Topic of the ASC. In accordance with this guidance, we have determined that we are the primary beneficiary of these trusts, as

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we absorb a majority of the losses and returns associated with these trusts. The merchandise and service trust investments detailed in Notes 4 and 5 are also accounted for as variable interest entities. We consolidate our cemetery perpetual care trust investments with a corresponding amount recorded as Care trusts' corpus. Cash flows from cemetery perpetual care trusts are presented as operating cash flows in our unaudited condensed consolidated statement of cash flows.

The table below sets forth certain investment-related activities associated with our cemetery perpetual care trusts:

	Three Mo	nths Ended	Six Months Ended			
	June 30,		June 30,			
	2013	2012	2013	2012		
	(In thousa	inds)	(In thousands)			
Deposits	\$5,422	\$5,821	\$13,650	\$12,365		
Withdrawals	7,052	5,931	16,621	14,183		
Purchases of available-for-sale securities	55,395	31,884	90,447	102,011		
Sales of available-for-sale securities	29,261	20,491	56,751	73,377		
Realized gains from sales of available-for-sale securities	5,119	2,032	8,901	4,194		
Realized losses from sales of available-for-sale securities	(440	) (1,702	) (762 )	(3,917)		

The components of Cemetery perpetual care trust investments in our unaudited condensed consolidated balance sheet at June 30, 2013 and December 31, 2012 are as follows:

	June 30, 2013	December 31, 2012
	(In thousands)	
Trust investments, at fair value	\$1,065,371	\$1,045,568
Cash and cash equivalents	43,878	54,012
Cemetery perpetual care trust investments	\$1,109,249	\$1,099,580

The cost and fair values associated with our cemetery perpetual care trust investments recorded at fair value at June 30, 2013 and December 31, 2012 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair value represents the value of the underlying securities or cash held by the common trust funds, mutual funds at published values, and the estimated fair value of private equity investments.

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Fair V Hierar Level Fixed income securities:	chy Cost \$720	Unrealized Gains (In thousand	Unrealize Losses	ed	Fair Value
		(In thousand			v aruc
Fixed income securities:			ds)		
		<b>4.10</b>	<b>A</b> ( <b>C</b>		<b>4.532</b>
U.S. Treasury 2		\$18	\$(6	)	\$732
Canadian government 2	28,403	433	(292	)	28,544
Corporate 2	21,730	352	(151	)	21,931
Residential mortgage-backed 2	1,361	19	(9	)	1,371
Asset-backed 2	160	8	_		168
Equity securities:	5 AC1	122	(717	,	4.066
Preferred stock 2	5,461	122	(717	)	4,866
Common stock:	150 461	26.001	(2.40.4		205.050
United States 1	172,461	36,001	(2,484	)	205,978
Canada 1	8,236	1,736	(840	)	9,132
Other international 1	10,292	583	(651	)	10,224
Mutual funds:					
Equity 1	15,247	4,293	(66	)	19,474
Fixed income 1	701,454	35,470	(3,437	)	733,487
Private equity 3	27,481	461	(9,293	)	18,649
Other 3	9,662	1,153			10,815
Cemetery perpetual care trust investments	\$1,002,668	\$80,649	\$(17,946	)	\$1,065,371
	nber 31, 2012				
Fair V		Unrealized	Unrealize	ed	Fair
Hierar Level	chy Cost	Gains	Losses		Value
		(In thousand	ls)		
Fixed income securities:					
U.S. Treasury 2	\$820	\$45	\$(1	)	\$864
Canadian government 2	30,159	709	(140	)	30,728
Corporate 2	22,877	537	(51	)	23,363
Residential mortgage-backed 2	1,498	41	(2	)	1,537
Asset-backed 2	161	10	_		171
Equity securities:					
Preferred stock 2	5,637	61	(938	)	4,760
Common stock:					
United States 1	163,173	19,609	(3,389)	)	179,393
Canada 1	8,954	1,568	(731	)	9,791
Other international 1	14,693	1,392	(447	)	15,638
Mutual funds:					
Equity 1	16,999	2,102	(211	)	18,890
Fixed income 1	680,921	61,172	(441	)	741,652
Private equity 3	24,727	338	(13,943	)	11,122
Other 3	9,653	1,110	(3,104	)	7,659
Cemetery perpetual care trust investments	\$980,272	\$88,694	\$(23,398	)	\$1,045,568
Fixed income 1 Private equity 3 Other 3	680,921 24,727 9,653	61,172 338 1,110	(441 (13,943 (3,104	)	741,652 11,122 7,659

Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of

the ASC.

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Where quoted market prices are not available for the specific security, fair values are estimated by using either quoted prices of securities with similar characteristics or an income approach fair value model with observable inputs that include a combination of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax-exempt status. These funds are classified as Level 2 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

The valuation of private equity and other alternative investments requires management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent available appraisals. As of June 30, 2013, private equity instruments are valued based on reported net asset values discounted by 0% to 20% for risk and 0% to 10% for liquidity. As of December 31, 2012, private equity instruments are valued based on reported net asset values discounted by 0% to 60% for risk and 0% to 25% for liquidity. A significant increase (decrease) in the discounts results in a directionally opposite change in the fair value of the instruments. Valuation policies and procedures are determined by our Trust Services department, which reports to our Chief Financial Officer. Additionally, valuations are reviewed by our investment committee quarterly. These funds are classified as Level 3 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

As of June 30, 2013, our unfunded commitment for our private equity and other investments was \$2.8 million which, if called, would be funded by the assets of the trusts. Our private equity and other investments include several funds that invest in limited partnerships, distressed debt, real estate, and mezzanine financing. These investments can never be redeemed by the funds. Instead, the nature of the investments in this category is that the distributions are received through the liquidation of the underlying assets of the funds. We estimate that the underlying assets will be liquidated over the next 2 to 10 years.

The change in our market-based cemetery perpetual care trust investments with significant unobservable inputs (Level 3) is as follows (in thousands):

	Three Mor June 30, 20 Private Equity		Ended Other		June 30, 2 Private Equity	012	Other	
Fair market value, beginning balance	\$16,454		\$10,342		\$11,977		\$7,274	
Net unrealized gains (losses) included in Accumulated other comprehensive income <sup>(1)</sup>	20		705		(326	)	142	
Net realized losses included in Other income, net <sup>(2)</sup> Contributions	(13 2,316	)	(7 —	)	(24 1,389	)	(7	)
Distributions and other Fair market value, ending balance	(128 \$18,649	)	(225 \$10,815	)	(1,407 \$11,609	)	(95 \$7,314	)
Fair market value, beginning balance	Six Month June 30, 20 Private Equity \$11,122		Other \$7,659		June 30, 2 Private Equity \$10,849	012	Other \$6,890	
Net unrealized gains included in Accumulated other	June 30, 20 Private Equity		Other		Private Equity	012		
	June 30, 20 Private Equity \$11,122		Other \$7,659	)	Private Equity \$10,849	012	\$6,890	)

All unrealized gains (losses) recognized in Accumulated other comprehensive income for our cemetery perpetual (1)care trust investments are offset by a corresponding reclassification in Accumulated other comprehensive income to Care trusts' corpus. See Note 7 for further information related to our Care trusts' corpus.

All (losses) gains recognized in Other income, net for our cemetery perpetual care trust investments are offset by a (2)corresponding reclassification in Other income, net to Care trusts' corpus. See Note 7 for further information related to our Care trusts' corpus.

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Maturity dates of our fixed income securities range from 2013 to 2041. Maturities of fixed income securities at June 30, 2013 are estimated as follows:

	Fair Value (In thousands)
	` '
Due in one year or less	\$12,373
Due in one to five years	21,462
Due in five to ten years	17,852
Thereafter	1,059
	\$52,746

Distributable earnings from these cemetery perpetual care trust investments are recognized in current cemetery revenues to the extent we incur qualifying cemetery maintenance costs. Fees charged by our wholly-owned registered investment advisor are also included in current revenues in the period in which they are earned. Recognized trust fund income related to these trust investments were \$11.7 million and \$10.1 million for the three months ended June 30, 2013 and 2012, respectively. Recognized trust fund income related to these trust investments were \$21.7 million and \$19.1 million for the six months ended June 30, 2013 and 2012, respectively.

We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges resulting from this assessment are recognized as investment losses in Other income, net and a decrease to Cemetery perpetual care trust investments. These investment losses, if any, are offset by the corresponding reclassification in Other income, net, which reduces Care trusts' corpus. See Note 7 for further information related to our Care trusts' corpus. For the three months ended June 30, 2013 and 2012, we recorded a \$0.1 million and a \$0.3 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. For the six months ended June 30, 2013 and 2012, we recorded a \$0.2 million and a \$0.3 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments.

We have determined that the remaining unrealized losses in our cemetery perpetual care trust investments are considered temporary in nature, as the unrealized losses were due to temporary fluctuations in interest rates and equity prices. The investments are diversified across multiple industry segments using a balanced allocation strategy to minimize long-term risk. We believe that none of the remaining securities are other-than-temporarily impaired based on our analysis of the investments. Our analysis included a review of the portfolio holdings, and discussions with the individual money managers as to the sector exposures, credit ratings, and the severity and duration of the unrealized losses. Our cemetery perpetual care trust investment unrealized losses, their associated fair values and the duration of unrealized losses, are shown in the following tables.

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	June 30, 201 In Loss Posi Less Than 1 Fair Value	tion	ed	In Loss Pos Greater Tha Fair Value (In thousand	un 12 Months Unrealized Losses		Total Fair Value	Unrealize Losses	ed
Fixed income securities:	<b>#200</b>	Φ./.	,	Φ10	¢.		¢ 406	Φ./.	,
U.S. Treasury	\$388	\$(6	)	\$18	\$— (165	,	\$406	\$(6	)
Canadian government	5,363	(127	)	5,299	(165	)	10,662	(292	)
Corporate	7,323	(119	)	1,676	(32	)	8,999	(151	)
Residential mortgage-backed Equity securities:	484	(9	)	3			487	(9	)
Preferred stock	832	(30	)	3,261	(687	)	4,093	(717	)
Common stock:		`	ĺ		`			`	
United States	24,108	(2,192	)	2,494	(292	)	26,602	(2,484	)
Canada	1,169	(80	)	1,776	(760	)	2,945	(840	)
Other international	3,844	(431	)	473	(220	ĺ	4,317	(651	)
Mutual funds:	3,011	(131	,	.,,	(220	,	1,017	(651	,
Equity	219	(9	)	196	(57	)	415	(66	)
Fixed income	201,159	(2,559	)	25,431	(878	)	226,590	(3,437	)
Private equity			,	18,159	(9,293	)	18,159	(9,293	)
Total temporarily impaired securities	\$244,889	\$(5,562	)	\$58,786	\$(12,384	,	\$303,675	\$(17,946	)
	December 3	1, 2012							
	In Loss Posi Less Than 1 Fair Value		ed	In Loss Pos Greater Tha Fair Value	ition nn 12 Months Unrealized Losses		Total Fair Value	Unrealize Losses	d
	Less Than 1 Fair	2 Months Unrealize	ed	Greater Tha Fair	un 12 Months Unrealized Losses		Fair		ed
Fixed income securities:	Less Than 1 Fair	2 Months Unrealize	ed	Greater Tha Fair Value	un 12 Months Unrealized Losses		Fair		ed
Fixed income securities: U.S. Treasury	Less Than 1 Fair	2 Months Unrealize	ed )	Greater Tha Fair Value	un 12 Months Unrealized Losses		Fair		ed )
	Less Than 1 Fair Value	2 Months Unrealize Losses	ed )	Greater That Fair Value (In thousand \$	un 12 Months Unrealized Losses ds)		Fair Value	Losses	ed )
U.S. Treasury Canadian government Corporate	Less Than 1 Fair Value	2 Months Unrealize Losses \$(1	ed ) ) ) )	Greater Tha Fair Value (In thousand	un 12 Months Unrealized Losses ds)		Fair Value \$373	Losses \$(1	ed )
U.S. Treasury Canadian government	Less Than 1 Fair Value  \$373 9,145	2 Months Unrealize Losses \$(1 (140	) ) )	Greater That Fair Value (In thousand \$	un 12 Months Unrealized Losses ds) \$—		Fair Value \$373 9,145	\$(1) (140)	)
U.S. Treasury Canadian government Corporate Residential mortgage-backed	Less Than 1 Fair Value  \$373 9,145 5,439	2 Months Unrealize Losses \$(1 (140 (33	) ) ) )	Greater That Fair Value (In thousand \$	un 12 Months Unrealized Losses ds) \$—		Fair Value \$373 9,145 7,325	\$(1 (140 (51	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities:	Less Than 1 Fair Value  \$373 9,145 5,439 183	2 Months Unrealize Losses \$(1 (140 (33 (2	ed ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— — 1,886 —	un 12 Months Unrealized Losses ds) \$ (18		Fair Value \$373 9,145 7,325 183	\$(1 (140 (51 (2	)
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock	Less Than 1 Fair Value  \$373 9,145 5,439 183	2 Months Unrealize Losses \$(1 (140 (33 (2	ed ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— — 1,886 —	un 12 Months Unrealized Losses ds) \$ (18		Fair Value \$373 9,145 7,325 183	\$(1 (140 (51 (2	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock:	Less Than 1 Fair Value  \$373 9,145 5,439 183 3,115	2 Months Unrealize Losses \$(1 (140 (33 (2 (639	ed ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— 1,886 — 973	un 12 Months Unrealized Losses ds)  \$— (18 — (299		Fair Value \$373 9,145 7,325 183 4,088	\$(1 (140 (51 (2 (938	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States	Less Than 1 Fair Value  \$373 9,145 5,439 183 3,115 38,323	2 Months Unrealize Losses \$(1 (140 (33 (2 (639 (2,403	) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— 1,886 — 973	un 12 Months Unrealized Losses ds)  \$— (18 — (299 (986		Fair Value \$373 9,145 7,325 183 4,088 45,818	\$(1 (140 (51 (2 (938 (3,389	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada	Less Than 1 Fair Value  \$373 9,145 5,439 183 3,115 38,323 1,246	2 Months Unrealize Losses \$(1 (140 (33 (2 (639 (2,403 (281	ed ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— — 1,886 — 973 7,495 1,055	12 Months Unrealized Losses ds)  \$— (18 — (299 (986 (450)		Fair Value \$373 9,145 7,325 183 4,088 45,818 2,301	\$(1) (140) (51) (2) (938) (3,389) (731)	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds:	Less Than 1 Fair Value  \$373 9,145 5,439 183 3,115 38,323 1,246	2 Months Unrealize Losses \$(1 (140 (33 (2 (639 (2,403 (281	ed ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— — 1,886 — 973 7,495 1,055	12 Months Unrealized Losses ds)  \$— (18 — (299 (986 (450)		Fair Value \$373 9,145 7,325 183 4,088 45,818 2,301	\$(1) (140) (51) (2) (938) (3,389) (731)	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international	Less Than 1 Fair Value  \$373 9,145 5,439 183 3,115 38,323 1,246 4,712	2 Months Unrealize Losses \$(1 (140 (33 (2 (639 (2,403 (281 (389)	) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— — 1,886 — 973 7,495 1,055 696	12 Months Unrealized Losses ds)  \$— (18 — (299 (986 (450) (58		Fair Value \$373 9,145 7,325 183 4,088 45,818 2,301 5,408	\$(1) (140) (51) (2) (938) (3,389) (731) (447)	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity	Less Than 1 Fair Value  \$373 9,145 5,439 183 3,115 38,323 1,246 4,712 2,654	2 Months Unrealize Losses \$(1 (140 (33 (2 (639 (2,403 (281 (389 (127	) ) ) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— — 1,886 — 973 7,495 1,055 696 404	12 Months Unrealized Losses ds)  \$— (18 — (299 (986 (450) (58) (84)		Fair Value \$373 9,145 7,325 183 4,088 45,818 2,301 5,408 3,058	\$(1) (140) (51) (2) (938) (3,389) (731) (447) (211)	) ) )
U.S. Treasury Canadian government Corporate Residential mortgage-backed Equity securities: Preferred stock Common stock: United States Canada Other international Mutual funds: Equity Fixed income	Less Than 1 Fair Value  \$373 9,145 5,439 183 3,115 38,323 1,246 4,712 2,654	2 Months Unrealize Losses \$(1 (140 (33 (2 (639 (2,403 (281 (389 (127	ed ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	Greater That Fair Value (In thousand \$— — 1,886 — 973   7,495   1,055   696   404   31,837	12 Months Unrealized Losses ds)  \$— (18 — (299 (986 (450 (58) (84) (404)	) ) ) ) )	Fair Value \$373 9,145 7,325 183 4,088 45,818 2,301 5,408 3,058 42,389	\$(1) (140) (51) (2) (938) (3,389) (731) (447) (211) (441)	) ) )

7. Deferred Preneed Funeral and Cemetery Receipts Held in Trust and Care Trusts' Corpus

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Deferred Preneed Funeral and Cemetery Receipts Held in Trust

We consolidate the merchandise and service trusts associated with our preneed funeral and cemetery activities in accordance with the Consolidation Topic of the ASC. Although the guidance requires the consolidation of the merchandise and service trusts, it does not change the legal relationships among the trusts, us, or our customers. The customers are the legal beneficiaries of these merchandise and service trusts, and therefore their interests in these trusts represent a liability to us.

The components of Deferred preneed funeral and cemetery receipts held in trust in our unaudited condensed consolidated balance sheet at June 30, 2013 and December 31, 2012 are detailed below.

	June 30, 2013			December 31.	, 2012	
	Preneed	Preneed	Total	Preneed	Preneed	Total
	Funeral	Cemetery	Total	Funeral	Cemetery	Total
	(In thousands)	)		(In thousands	)	
Trust investments	\$1,340,583	\$1,331,597	\$2,672,180	\$1,337,014	\$1,291,016	\$2,628,030
Accrued trust operating payables and other	(742 )	(1,043 )	(1,785 )	(1,827 )	(1,882 )	(3,709 )
Deferred preneed funeral and cemetery receipts held in trust	\$1,339,841	\$1,330,554	\$2,670,395	\$1,335,187	\$1,289,134	\$2,624,321
Care Trusts' Corpus						

The Care trusts' corpus reflected in our unaudited condensed consolidated balance sheet represents the cemetery perpetual care trusts, including the related accrued expenses.

The components of Care trusts' corpus in our unaudited condensed consolidated balance sheet at June 30, 2013 and December 31, 2012 are detailed below.

	June 30, 2013	December 31, 2012	,
	(In thousands)		
Cemetery perpetual care trust investments	\$1,109,249	\$1,099,580	
Accrued trust operating payables and other	(891	) (828	)
Care trusts' corpus	\$1,108,358	\$1,098,752	
Other Income Net			

The components of Other income, net in our unaudited condensed consolidated statement of operations for the three and six months ended June 30, 2013 and 2012 are detailed below. See Notes 4, 5, and 6 for further discussion of the amounts related to the funeral, cemetery, and cemetery perpetual care trusts.

	Three Mo	nth	s Ended Ju	ne 3	30, 2013					
	Funeral Trusts		Cemetery Trusts	,	Cemetery Perpetual Care Trus	l	Other, Net	t	Total	
			(In thousa	ands	s)					
Realized gains	\$17,330		\$29,743		\$5,119		\$		\$52,192	
Realized losses	(4,445	)	(6,885	)	(440	)			(11,770	)
Impairment charges	(446	)	(940	)	(126	)	_		(1,512	)
Interest, dividend, and other ordinary income	14,206		8,915		7,784		_		30,905	
Trust expenses and income taxes	(2,657	)	(3,087	)	(1,009	)	_		(6,753	)
Net trust investment income	23,988		27,746		11,328		_		63,062	
Reclassification to deferred preneed funeral and	l									
cemetery receipts held in trust and care trusts'	(23,988	)	(27,746	)	(11,328	)	_		(63,062	)
corpus										
Other income (expense), net					_		(699	)	(699	)
Total other income (expense), net	<b>\$</b> —		\$		<b>\$</b> —		\$(699	)	\$(699	)

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	Six Montl	ns E	Ended June	30,	2013			
	Funeral Trusts		Cemetery Trusts		Cemetery Perpetual Care Trusts	Other, Net	Total	
			(In thousa	ınds				
Realized gains	\$28,701		\$46,319		\$8,901	<b>\$</b> —	\$83,921	
Realized losses	(6,166	)	(9,055	)	(762)	<del></del>	(15.000	)
Impairment charges	(646	)	(1,297	)	(189)			)
Interest, dividend, and other ordinary income	16,023	,	10,444	,	13,873		40,340	,
Trust expenses and income taxes	(5,038	)	(6,756	)	(1,584)		•	)
Net trust investment income	32,874	,	39,655	,	20,239		92,768	,
Reclassification to deferred preneed funeral and			37,033		20,237		72,700	
cemetery receipts held in trust and care trusts'	(32,874	)	(39,655	)	(20,239 )	_	(92,768	)
Other income (expense) not						(1,683)	(1,683	`
Other income (expense), net	<u> </u>		Φ		<u> </u>			)
Total other income (expense), net	<b>5</b> —		<b>5</b> —		<b>5</b> —	\$(1,683)	\$(1,683	)
	Three Mo	nth	s Ended Ju	ne 3	*			
	Funeral		Cemetery		Cemetery	0.1		
	Trusts		Trusts		Perpetual	Other, Net	Total	
					Care Trusts			
			(In thousa	ınds				
Realized gains	\$9,754		\$8,610		\$2,032	\$—	\$20,396	
Realized losses	(4,412	)	(4,296	)	(1,702)			)
Impairment charges	(230	)	(287	)	(253)		` '	)
Interest, dividend, and other ordinary income	6,551		3,785		8,334		18,670	
Trust expenses and income taxes	(2,379)	)	(3,066	)	477	_		)
Net trust investment income	9,284		4,746		8,888	_	22,918	
Reclassification to deferred preneed funeral and								
cemetery receipts held in trust and care trusts'	(9,284	)	(4,746	)	(8,888 )	_	(22,918	)
corpus								
Other income (expense), net	_		_		_	(2,221)	(2,221	)
Total other income (expense), net	<b>\$</b> —		<b>\$</b> —		<b>\$</b> —	\$(2,221)	\$(2,221	)
	Six Montl	hs F	Ended June	30	2012			
		.10 _			Cemetery			
	Funeral		Cemetery		Perpetual	Other, Net	Total	
	Trusts		Trusts		Care Trusts			
			(In thousa	inds				
Realized gains	\$35,765		\$47,882		\$4,194	<b>\$</b> —	\$87,841	
Realized losses	(14,160	)	(18,066	)	(3,917)	<del></del>	(0.6.1.40	)
Impairment charges	(574	)	(592	)	(254)			)
Interest, dividend, and other ordinary income	8,751	,	6,061	,	14,057		28,869	′
Trust expenses and income taxes	(4,948	)	(6,251	)	92			)
Net trust investment income	24,834	,	29,034	,	14,172		68,040	′
Reclassification to deferred preneed funeral and	-		,		- , - · <b>-</b>		,	
cemetery receipts held in trust and care trusts'	(24,834	)	(29,034	)	(14,172 )	_	(68,040	)
corpus								
Other income, net	_		_		_	1,684	1,684	

Total other income, net \$— \$— \$— \$1,684 \$1,684

### 8. Income Taxes

Income tax expense during interim periods is based on our estimated annual effective income tax rate plus any discrete items which are recorded in the period in which they occur. Discrete items include, among others, such events as changes in estimates due to the finalization of tax returns, tax audit settlements, expiration of statute of limitations, and increases or decreases in valuation allowances on deferred tax assets. Our effective tax rate was 38.7% and 40.8% for the three months ended June 30, 2013 and

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2012, respectively. Our effective tax rate was 38.0% and 36.3% for the six months ended June 30, 2013 and 2012, respectively. The lower effective tax rate for the six months ended June 30, 2012 was primarily due to the benefits associated with the settlement of a tax audit discussed below. The effective tax rate for the second quarter of 2013 is above the 35% federal statutory tax rate due to state tax expense which is partially offset by foreign earnings taxed at lower rates.

#### Internal Revenue Service Settlement

Our affiliate, SCI Funeral and Cemetery Purchasing Cooperative ("COOP"), is a corporation taxed under subchapter T of the United States Internal Revenue Code, the operation of which has resulted in the deferral of tax payments. The Internal Revenue Service (IRS), in connection with its audits of the COOP's 2003 - 2005 federal income tax returns, proposed adjustments that would accelerate amounts that the Company had previously deferred and would result in the payment of interest on those deferred tax payments. We reached a partial settlement with the IRS in the first quarter of 2012 and as a result the Company made a payment of \$6.6 million which reduced our tax expense by \$3.1 million for the three months ended March 31, 2012 for adjustments to our "unrecognized tax benefits" – that is, the aggregate tax effect of differences between tax return positions and the benefits recognized in our financial statements, and other tax matters.

#### Unrecognized Tax Benefits

As of June 30, 2013, the gross amount of our unrecognized tax benefits was \$133.6 million and the gross amount of our accrued interest was \$42.7 million. During the six months ended June 30, 2013, our unrecognized tax benefit decreased by \$10.4 million which did not impact the unaudited condensed statement of operations since the unrecognized tax benefits relate to temporary items. This is primarily due to the expiration of statute of limitations and a decrease in liability related to U.S. tax positions taken in prior years. Additional interest expense of \$1.1 million was accrued.

A number of years may elapse before particular tax matters, for which we have unrecognized tax benefits, are audited and finally settled. While we have effectively concluded our 2003 - 2005 tax years with respect to our affiliate the COOP, SCI and Subsidiaries' tax years 1999 - 2005 remain under review at the IRS Appeals level. Furthermore, SCI and its affiliates are under audit by various state and foreign jurisdictions for years through 2010. The outcome of each of these audits cannot be predicted at this time. It is reasonably possible that the amount of our unrecognized tax benefits could significantly increase or decrease over the next twelve months either because we prevail on positions or because the tax authorities prevail. Due to the uncertainty regarding the timing of completion of audits and possible outcomes, a current estimate of the range of increases or decreases that may occur within the next twelve months cannot be made.

9. Debt Debt as of June 30, 2013 and December 31, 2012 was as follows:

	June 30, 2013	December 31, 2012
	(In thousands)	
7.875% Debentures due February 2013	\$—	\$4,757
6.75% Senior Notes due April 2015	136,465	136,465
6.75% Senior Notes due April 2016	197,377	197,377
7.0% Senior Notes due June 2017	295,000	295,000
7.625% Senior Notes due October 2018	250,000	250,000
7.0% Senior Notes due May 2019	250,000	250,000
4.5% Senior Notes due November 2020	200,000	200,000
8.0% Senior Notes due November 2021	150,000	150,000
7.5% Senior Notes due April 2027	200,000	200,000
Bank credit facility due March 2016	86,600	86,600
Obligations under capital leases	190,506	176,445
Mortgage notes and other debt, maturities through 2047	4,824	5,698

Unamortized pricing discounts and other	(3,977	)	(4,292	)
Total debt	1,956,795		1,948,050	
Less current maturities	(36,412	)	(31,429	)
Total long-term debt	\$1,920,383		\$1,916,621	

Current maturities of debt at June 30, 2013 were primarily comprised of our capital leases. Our consolidated debt had a weighted average interest rate of 6.24% and 6.28% at June 30, 2013 and December 31, 2012, respectively. Approximately 87% of our total debt had a fixed interest rate at both June 30, 2013 and December 31, 2012.

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### **Stewart Acquisition Financing**

In conjunction with our entry into a definitive agreement to acquire Stewart (See Note 1) on May 28, the company also entered into an agreement with a leading bank to provide \$1.825 billion of committed financing. This committed financing consisted of a \$500 million replacement revolving facility (to be provided in the event amendments to SCI's existing bank credit facility could not be obtained), a \$600 million term loan, and a \$725 million senior unsecured bridge facility.

In June 2013, we amended the terms of our existing bank credit facility to permit the acquisition and associated financing of Stewart and increase the maximum leverage ratio to 5.0X (as defined in the credit agreement) once the transaction closes. Subsequent to June 30, 2013, SCI entered into a new credit agreement with a syndicate of banks. The new \$1.1 billion credit agreement replaces the existing \$500 million bank credit facility providing for a new \$500 million bank credit facility and a \$600 million term loan, both maturing in July 2018. The term loan will be drawn upon the closing of and used to fund the Stewart Acquisition and includes quarterly amortization requirements. After the acquisition, the credit agreement requires us to use the first \$200 million of divestiture proceeds to prepay our term loan while our leverage ratio exceeds 3.75X (as defined in the credit agreement). The new \$500 million bank credit facility will be used partially to fund the Stewart acquisition, but will primarily exist to provide the company with flexibility for general corporate purposes.

In June 2013, Stewart launched a consent solicitation from the holders of Stewart's \$200 million 6.5% senior notes due April 2019, which notes are expected to remain outstanding after our acquisition of Stewart. The consent solicitation requested, among other things, the waiver of the holders' change of control rights as they relate to the Stewart acquisition. Consenting holders received a 0.25% fee based on the aggregate principal amount of notes for which consents were delivered (half of which was immediately payable and half of which will be paid upon the closing of the Stewart acquisition), and upon the closing of the Stewart Acquisition, SCI will provide a guarantee of the notes. This consent solicitation was successful and the applicable waivers will only be effective upon closing of the Stewart acquisition.

Finally, on July 1, 2013, the company issued \$425 million in 5.375% Senior Notes due January 2022, in a private placement offering made in accordance with rule 144A under the Securities Act of 1933. Pending the closing of the Stewart acquisition, the net proceeds will be held in an escrow account. In the event the Stewart acquisition does not close, SCI is required to redeem the notes at par value to the bond holders. The notes are subject to the provisions of the Company's Senior Indenture dated as of February 1, 1993, as amended, which includes certain covenants limiting, among other things, the creation of liens securing indebtedness and sale-leaseback transactions.

With the aforementioned \$1.1 billion credit agreement and the newly issued \$425 million Senior Notes, we believe we have completed the necessary financing to fund the Stewart acquisition when the transaction closes.

# Bank Credit Agreement

As of June 30, 2013, the Company had a \$500 million bank credit facility due March 2016 with a syndicate of banks. We have \$86.6 million of outstanding cash advances under our bank credit facility and used it to support \$31.7 million of letters of credit. We pay a quarterly fee on the unused commitment, which was 0.30% for the second quarter. As of June 30, 2013, we have \$381.7 million in borrowing capacity under the bank credit facility. Subsequent to June 30, 2013, this borrowing capacity increased to \$468.3 million with the repayment of all amounts outstanding of \$86.6 million

As noted, in July 2013, the company entered into a new \$500 million bank credit facility maturing July 2018. In conjunction with entering into the new bank credit facility, all outstanding cash advances of \$86.6 million were repaid subsequent to June 30, 2013. Our new bank credit facility includes a \$175 million sublimit for letters of credit and provides us with flexibility for working capital, if needed, and is guaranteed by a majority of our domestic subsidiaries. The subsidiary guaranty is a guaranty of payment of the outstanding amount of the total lending commitment, including letters of credit. The bank credit facility contains certain financial covenants, including a minimum interest coverage ratio, a maximum leverage ratio, and certain dividend and share repurchase restrictions. Debt Extinguishments and Reductions

During the first half of 2013, we paid an aggregate of \$13.1 million to retire \$13.0 million in capital lease obligations and \$0.1 million to retire other debt. Certain of the above transactions resulted in the recognition of a gain of \$0.5 million recorded in Gains on early extinguishment of debt, net in our unaudited condensed consolidated statement of operations.

During the first half of 2012, we paid an aggregate of \$12.8 million to retire capital lease obligations with no associated gain or loss recognized on early extinguishment of this debt.

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#### Capital Leases

During the six months ended June 30, 2013 and 2012, we acquired \$28.5 million and \$51.0 million, respectively, of capital leases, primarily related to transportation equipment.

#### 10. Credit Risk and Fair Value of Financial Instruments

Fair Value Estimates

The fair value estimates of the following financial instruments have been determined using available market information and appropriate valuation methodologies. The carrying values of cash and cash equivalents, trade receivables, and trade payables approximate the fair values of those instruments due to the short-term nature of the instruments. The fair values of receivables on preneed funeral and cemetery contracts are impracticable to estimate because of the lack of a trading market and the diverse number of individual contracts with varying terms.

The fair value of our debt instruments at June 30, 2013 and December 31, 2012 was as follows:

	June 30, 2013	December 31, 2012
	(In thousands)	
7.875% Debentures due February 2013	<b>\$</b> —	\$4,786
6.75% Senior Notes due April 2015	146,494	150,112
6.75% Senior Notes due April 2016	213,167	222,049
7.0% Senior Notes due June 2017	325,238	341,094
7.625% Senior Notes due October 2018	282,500	298,750
7.0% Senior Notes due May 2019	266,250	276,250
4.5% Senior Notes due November 2020	192,500	204,500
8.0% Senior Notes due November 2021	173,250	186,000
7.5% Senior Notes due April 2027	214,500	215,500
Bank credit facility due March 2016	86,600	86,600
Mortgage notes and other debt, maturities through 2047	4,824	5,698
Total fair value of debt instruments	\$1,905,323	\$1,991,339

The fair values of our long-term, fixed rate loans were estimated using market prices for those loans, and therefore they are classified within Level 1 of the Fair Value Measurements hierarchy as required by the FVM&D Topic of the ASC. The bank credit agreement and the mortgage and other debt are classified within Level 3 of the Fair Value Measurements hierarchy. The fair values of these instruments have been estimated using discounted cash flow analysis based on our incremental borrowing rate for similar borrowing arrangements. A significant increase (decrease) in the inputs results in a directionally opposite change in the fair value of the instruments.

# 11. Share-Based Compensation

Stock Benefit Plans

We utilize the Black-Scholes option valuation model for estimating the fair value of our stock options. This model uses a range of assumptions related to volatility, the risk-free interest rate, the expected life, and the dividend yield. The fair values of our stock options are calculated using the following weighted average assumptions for the six months ended June 30, 2013:

	Six Months 1	Ended
Assumptions	June 30, 201	3
Dividend yield	1.9	%
Expected volatility	35.2	%
Risk-free interest rate	0.7	%
Expected holding period (in years)	4.0	

Stock Options

The following table sets forth stock option activity for the six months ended June 30, 2013:

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	Options	Weighted-Average
	Options	Exercise Price
Outstanding at December 31, 2012	12,401,970	\$ 8.84
Granted	2,041,330	\$ 15.26
Exercised	(554,869)	\$ 8.89
Canceled	(36,397)	\$ 10.31
Outstanding at June 30, 2013	13,852,034	\$ 9.78
Exercisable at June 30, 2013	9,730,751	\$ 8.50

As of June 30, 2013, the unrecognized compensation expense related to stock options of \$11.4 million is expected to be recognized over a weighted average period of 1.5 years.

**Restricted Shares** 

Restricted share activity for the six months ended June 30, 2013 was as follows:

	Restricted shares		Weighted-Average Grant-Date Fair Value
Nonvested restricted shares at December 31, 2012	1,104,579		\$ 9.78
Granted	378,280		\$ 15.26
Vested	(296,886	)	\$ 8.63
Canceled	(2,744	)	\$ 10.32
Nonvested restricted shares at June 30, 2013	1,183,229		\$ 11.81

As of June 30, 2013, the unrecognized compensation expense related to restricted shares of \$8.8 million is expected to be recognized over a weighted average period of 1.5 years.

# 12. Equity

(All shares reported in whole numbers)

Our components of Accumulated other comprehensive income are as follows:

	Foreign Currency Translation Adjustment	Unrealized Gains and Losses	Accumulated Other Comprehensi Income	
		(In		
		thousands)		
Balance at December 31, 2012	\$111,717	\$—	\$ 111,717	
Activity in 2013	(17,260)		(17,260	)
Increase in net unrealized gains associated with available-for-sale securities of the trusts, net of taxes	_	8,744	8,744	
Reclassification of net unrealized gain activity attributable to the				
Deferred preneed funeral and cemetery receipts held in trust and Care		(8,744)	(8,744	)
trusts' corpus', net of taxes				
Balance at June 30, 2013	\$94,457	<b>\$</b> —	\$ 94,457	
TO A THE PROPERTY OF THE PROPE	1 - 11 41		Th	

The assets and liabilities of foreign operations are translated into U.S. dollars using the current exchange rate. The U.S. dollar amount that arises from such translation, as well as exchange gains and losses on intercompany balances of a long-term investment nature, are included in the foreign currency translation adjustment in Accumulated other comprehensive income.

Cash Dividends

On May 8, 2013, our Board of Directors approved a cash dividend of \$.07 per common share. This dividend, totaling \$14.8 million, was paid on June 28, 2013.

Share Repurchase Program

Subject to market conditions, normal trading restrictions, and limitations in our debt covenants, we may make purchases in the open market or through privately negotiated transactions under our stock repurchase program. During the six months ended June 30,

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2013, there were no share repurchases under our share repurchase program. The remaining dollar value of shares authorized to be purchased under our share repurchase program was approximately \$190.1 million at June 30, 2013. Noncontrolling Interests

During the six months ended June 30, 2013, we acquired an additional 10% of the outstanding shares of The Neptune Society, Inc. for \$8.3 million, increasing our ownership from 70% to 80%.

# 13. Segment Reporting

Our operations are both product based and geographically based, and the reportable operating segments presented below include our funeral and cemetery operations. Our geographic areas include United States, Canada, and Germany. We conduct both funeral and cemetery operations in the United States and Canada and funeral operations in Germany.

Our reportable segment information is as follows:

Segmen (In thousands) Three Months Ended June 30,	
Three Months Ended June 20	
Three Months Ended June 50,	
Revenues from external customers:	
2013 \$415,819 \$209,686 \$625,50	15
2012 \$396,421 \$200,951 \$597,37	2
Gross profits:	
2013 \$80,222 \$45,599 \$125,82	.1
2012 \$81,687 \$46,502 \$128,18	9
Six Months Ended June 30,	
Revenues from external customers:	
2013 \$877,838 \$400,019 \$1,277,	357
2012 \$820,702 \$379,176 \$1,199,	378
Gross profits:	
2013 \$200,369 \$85,052 \$285,42	.1
2012 \$181,711 \$74,045 \$255,75	6

The following table reconciles gross profits from reportable segments to our consolidated income before income taxes:

	Three Mont	ths Ended	Six Months Ended June 30,		
	June 30,				
	2013	2012	2013	2012	
	(In thousand	ds)	(In thousand	ds)	
Gross profits from reportable segments	\$125,821	\$128,189	\$285,421	\$255,756	
General and administrative expenses	(31,162)	(29,558)	(62,028)	(55,517)	
(Losses) gains on divestitures and impairment charges, net	(5,545)	1,058	(6,514)	568	
Operating income	89,114	99,689	216,879	200,807	
Interest expense	(32,740)	(33,894)	(65,509)	(67,482)	
Gains on early extinguishment of debt, net	468		468	_	
Other (expense) income, net	(699 )	(2,221)	(1,683)	1,684	
Income before income taxes	\$56,143	\$63,574	\$150,155	\$135,009	
Our geographic area information is as follows:					

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United States	Canada	Germany	Total
	(In thousands)		
\$570,344	\$53,887	\$1,274	\$625,505
\$544,352	\$51,590	\$1,430	\$597,372
\$1,165,781	\$108,868	\$3,208	\$1,277,857
\$1,091,528	\$105,131	\$3,219	\$1,199,878
	\$570,344 \$544,352 \$1,165,781	States Canada (In thousands)  \$570,344 \$53,887 \$544,352 \$51,590  \$1,165,781 \$108,868	States Canada Germany (In thousands)  \$570,344 \$53,887 \$1,274 \$544,352 \$51,590 \$1,430  \$1,165,781 \$108,868 \$3,208

# 14. Supplementary Information

Revenues and Costs and Expenses

The detail of certain income statement accounts as presented in the unaudited condensed consolidated statement of operations is as follows:

June 30, June 30, 2013 2012 2013 2012 (In thousands) (In thousands)  Merchandise revenues:  Figure 20 \$138,120 \$202,752 \$278,283
(In thousands) (In thousands) Merchandise revenues:
Merchandise revenues:
Funeral \$140,020 \$129,120 \$202,752 \$270,202
Funeral \$149,920 \$138,130 \$303,752 \$278,283
Cemetery 149,987 143,999 279,479 265,833
Total merchandise revenues 299,907 282,129 583,231 544,116
Services revenues:
Funeral 236,381 232,114 516,706 491,893
Cemetery 53,235 48,830 107,785 98,502
Total services revenues 289,616 280,944 624,491 590,395
Other revenues 35,982 34,299 70,135 65,367
Total revenues \$625,505 \$597,372 \$1,277,857 \$1,199,878
Merchandise costs and expenses:
Funeral \$64,239 \$61,249 \$141,749 \$133,374
Cemetery 64,542 60,895 121,071 116,581
Total cost of merchandise 128,781 122,144 262,820 249,955
Services costs and expenses:
Funeral 141,735 132,153 276,061 259,413
Cemetery 26,195 24,737 52,551 50,558
Total cost of services 167,930 156,890 328,612 309,971
Overhead and other expenses 202,973 190,149 401,004 384,196
Total costs and expenses \$499,684 \$469,183 \$992,436 \$944,122

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**Non-Cash Investing Transactions** 

	Three Months Ended			nded
	June 30,			
	2013	2012	2013	2012
	(In thousands)		(In thousands)	
Options exercised by attestation	\$143	\$—	\$143	\$
Shares repurchased	\$(143)	<b>\$</b> —	\$(143)	<b>\$</b> —

### 15. Commitments and Contingencies

**Insurance Loss Reserves** 

We purchase comprehensive general liability, morticians' and cemetery professional liability, automobile liability, and workers' compensation insurance coverage structured with high deductibles. The high-deductible insurance program means we are primarily self-insured for claims and associated costs and losses covered by these policies. As of June 30, 2013 and December 31, 2012, we have self-insurance reserves of \$61.0 million and \$57.5 million, respectively.

#### Litigation

We are a party to various litigation matters, investigations, and proceedings. For each of our outstanding legal matters, we evaluate the merits of the case, our exposure to the matter, possible legal or settlement strategies, and the likelihood of an unfavorable outcome. We intend to vigorously defend ourselves in the lawsuits described herein; however, if we determine that an unfavorable outcome is probable and can be reasonably estimated, we establish the necessary accruals. We hold certain insurance policies that may reduce cash outflows with respect to an adverse outcome of certain of these litigation matters. We accrue such insurance recoveries when they become probable of being paid and can be reasonably estimated.

Burial Practices Claims. We are named as a defendant in various lawsuits alleging improper burial practices at certain of our cemetery locations. These lawsuits include but are not limited to the Garcia, Sands, and Schwartz lawsuits described in the following paragraphs.

Reyvis Garcia and Alicia Garcia v. Alderwoods Group, Inc., Osiris Holding of Florida, Inc., a Florida corporation, d/b/a Graceland Memorial Park South, f/k/a Paradise Memorial Gardens, Inc., was filed in December 2004, in the Circuit Court of the Eleventh Judicial Circuit in and for Miami-Dade County, Florida, Case No. 04-25646 CA 32. Plaintiffs are the son and sister of the decedent, Eloisa Garcia, who was buried at Graceland Memorial Park South in March 1986, when the cemetery was owned by Paradise Memorial Gardens, Inc. Initially, the suit sought damages on the individual claims of the plaintiffs relating to the burial of Eloisa Garcia. Plaintiffs claimed that due to poor recordkeeping, spacing issues and maps, and the fact that the family could not afford to purchase a marker for the grave, the burial location of the decedent could not be readily located. Subsequently, the decedent's grave was located and verified. In July 2006, plaintiffs amended their complaint, seeking to certify a class of all persons buried at this cemetery whose burial sites cannot be located, claiming that this was due to poor recordkeeping, maps, and surveys at the cemetery. Plaintiffs subsequently filed a third amended class action complaint and added two additional named plaintiffs. The plaintiffs are seeking unspecified monetary damages, as well as equitable and injunctive relief. On May 4, 2011, the trial court certified a class and we are appealing that ruling. We cannot quantify our ultimate liability, if any, for the payment of any damages.

F. Charles Sands, individually and on behalf of all others similarly situated, v. Eden Memorial Park, et al.; Case No. BC421528; in the Superior Court of the State of California for the County of Los Angeles — Central District. This case was filed in September 2009 against SCI and certain subsidiaries regarding our Eden Memorial Park cemetery in Mission Hills, California. The plaintiff seeks compensatory, consequential and punitive damages as well as the appointment of a receiver to oversee cemetery operations. The plaintiff alleges the cemetery engaged in wrongful burial practices and did not disclose them to customers. After a hearing in February 2012, the court in May 2012 issued an order certifying classes of cemetery plot owners and their families based on alleged Company misrepresentation, concealment or nondisclosure of material facts regarding alleged improper burial practices pertaining to the period from February 1985 to September 2009. Pursuant to a court order, the Company may be

precluded from making certain arguments that challenge the sufficiency of plaintiff's physical evidence, although the extent to which that order will apply at trial remains unclear. The case is scheduled for trial in August 2013. We cannot quantify our ultimate liability, if any, for the payment of any damages.

Barbara Schwartz & Carol Neitlich, Individually and on behalf of all others similarly situated v. SCI Funeral Services of Florida, Inc., et al.; Case No. 2012CA015954, In the Circuit Court of the 15th Judicial District in and for Palm Beach County, Florida. This lawsuit has been removed to the U.S. District Court for the Southern District of Florida and is now Case No. 9:12-CV-80180-DMM. This case was filed by counsel for plaintiffs in the Sands case regarding our Star of David Memorial Gardens

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Cemetery and Funeral Chapel and Bailey Memorial Gardens located in North Lauderdale, Florida. Plaintiffs seek to certify a class of cemetery plot owners and their families. Plaintiffs allege the cemetery engaged in wrongful burial practices and did not disclose them to customers. Plaintiffs seek compensatory, consequential and punitive damages as well as the appointment of a receiver to oversee the cemetery operations. On our motion, the court dismissed the plaintiffs' claims in March 2013. The plaintiffs are appealing the dismissal. We cannot quantify our ultimate liability, if any, for the payment of any damages.

Wage and Hour Claims. We are named a defendant in various lawsuits alleging violations of federal and state laws regulating wage and hour overtime pay, including but not limited to the Bryant and Helm lawsuits described below. Bryant, et al. v. Service Corporation International, et al.; Case No. RG-07359593; and Helm, et al. v. AWGI & SCI; Case No. RG-07359602; in the Superior Court of the State of California, County of Alameda. These cases were filed on December 5, 2007. These cases were removed to federal court in the U.S. District Court for the Northern District of California, San Francisco/Oakland Division. The Bryant case is now Case No. 3:08-CV-01190-SI and the Helm case is now Case No. C 08-01184-SI. On December 29, 2009, the court in the Helm case denied the plaintiffs' motion to certify the case as a class action. The plaintiffs modified and refiled their motion for certification. On March 9, 2011, the court denied plaintiffs' renewed motions to certify a class in both of the Bryant and Helm cases and dismissed the Helm case. The Helm plaintiff is appealing the court's order decertifying her claims. The individual claims in the Bryant case are still pending. The plaintiffs have also (i) filed additional lawsuits with similar allegations seeking class certification of state law claims in different states, and (ii) made a large number of demands for arbitration. We cannot quantify our ultimate liability, if any, in these lawsuits.

Claims Regarding Acquisition of Stewart Enterprises. We are named as a defendant in the following lawsuit. Karen Moulton, Individually and on behalf of all others similarly situated v. Stewart Enterprises, Inc., Service Corporation International and others; Case No. 2013-5636; in the Civil District Court Parish of New Orleans. This case was filed as a class action in June 2013 against SCI and our subsidiary in connection with SCI's proposed acquisition of Stewart Enterprises, Inc. The plaintiffs allege that SCI aided and abetted breaches of fiduciary duties by Stewart Enterprises and its board of directors in negotiating the combination of Stewart Enterprises with a subsidiary of SCI. The plaintiffs seek damages and an injunction against the proposed combination. We cannot quantify our ultimate liability, if any, for the payment of damages.

The ultimate outcome of the matters described above cannot be determined at this time. We intend to vigorously defend all of the above lawsuits; however, an adverse decision in one or more of such matters could have a material effect on us, our financial condition, results of operations, and cash flows.

#### 16. Earnings Per Share

Basic earnings per common share (EPS) excludes dilution and is computed by dividing Net income attributable to common stockholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other obligations to issue common stock were exercised or converted into common stock or resulted in the issuance of common shares that then shared in our earnings. A reconciliation of the numerators and denominators of the basic and diluted EPS computations is presented below:

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	June 30, 2013 (In thousan per	2013 2012 (In thousands, except		s Ended  2012 nds, except unts)
Amounts attributable to common stockholders:				
Net income:				
Net income — basic	\$33,615	\$37,076	\$91,236	\$85,101
After tax interest on convertible debt	13	13	25	26
Net income — diluted	\$33,628	\$37,089	\$91,261	\$85,127
Weighted average shares (denominator):				
Weighted average shares — basic	211,821	215,898	211,602	218,015
Stock options	4,004	2,887	3,880	2,922
Convertible debt	121	121	121	121
Weighted average shares — diluted	215,946	218,906	215,603	221,058
Net income per share:				
Basic	\$0.16	\$0.17	\$0.43	\$0.39
Diluted	\$0.16	\$0.17	\$0.42	\$0.39

The computation of diluted EPS excludes outstanding stock options and convertible debt in certain periods in which the inclusion of such options and debt would be anti-dilutive in the periods presented. For the three months ended June 30, 2013 and June 30, 2012, total options and convertible debentures not currently included in the computation of dilutive EPS were 2.1 million and 4.3 million, respectively. For the six months ended June 30, 2013 and June 30, 2012, total options and convertible debentures not currently included in the computation of dilutive EPS were 1.6 million and 3.8 million, respectively.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### The Company

We are North America's largest provider of deathcare products and services, with a network of funeral homes and cemeteries unequalled in geographic scale and reach. At June 30, 2013, we operated 1,435 funeral service locations and 374 cemeteries (including 213 combination locations) in North America, which are geographically diversified across 43 states, 8 Canadian provinces, and the District of Columbia. Our funeral segment also includes the operations of 12 funeral homes in Germany that we intend to exit when economic values and conditions are conducive to a sale. Our funeral service and cemetery operations consist of funeral service locations, cemeteries, funeral service/cemetery combination locations, crematoria, and related businesses. We sell cemetery property and funeral and cemetery products and services at the time of need and on a preneed basis.

On May 29, 2013, we announced our execution of a definitive agreement to acquire all of the outstanding shares of Stewart Enterprises, Inc. (Stewart), the second largest operator of funeral homes and cemeteries in North America. This transaction provides us with an opportunity for growth consistent with our capital deployment strategy and will allow us the ability to serve a number of new, complementary areas, while enabling us to capitalize on what we believe will produce significant synergies and operating efficiencies. The acquisition is subject to, among other conditions, antitrust clearance and approval of the Stewart stockholders. It is anticipated that the acquisition will be completed at the end of 2013 or in early 2014, however there can be no assurance that the acquisition will be completed by this time or at all.

Our financial position is enhanced by our \$7.5 billion backlog of future revenues from both trust and insurance-funded sales at June 30, 2013, which is the result of preneed funeral and cemetery sales. Preneed selling provides us with a current opportunity to lock-in future market share while deterring the customer from going to a competitor in the future. We believe it adds to the stability and predictability of our revenue and cash flows. While revenue on the

majority of preneed funeral sales is deferred until the time of need, sales of preneed cemetery property provides opportunities for full current revenue recognition (to the extent we collect 10% from the customer and the property is developed).

We believe we have the financial strength and flexibility to reward shareholders through dividends while maintaining a prudent capital structure and pursuing new opportunities for profitable growth. We currently have approximately \$190.1 million authorized to repurchase our common stock.

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Factors affecting our operating results include: demographic trends in terms of population growth and average age, which impact death rates and number of deaths; establishing and maintaining leading market share positions supported by strong local heritage and relationships; effectively responding to increasing cremation trends by selling complementary services and merchandise; controlling salary and merchandise costs; and exercising pricing leverage related to our at-need revenues. The average revenue per funeral contract is influenced by the mix of traditional and cremation services because our average cremation service revenue is approximately half of the average revenue earned from a traditional burial service. To further enhance revenue opportunities we are developing memorialization products and services that specifically appeal to cremation customers. We believe that these additional products and services will help drive increases in cremation revenue in future periods.

For further discussion of our key operating metrics, see our Results of Operations and Cash Flow sections below.

# Financial Condition, Liquidity and Capital Resources

**Capital Allocation Considerations** 

We rely on cash flow from operations as a significant source of liquidity. Our cash flow from operating activities provided \$226.9 million in the six months ended June 30, 2013. In addition, we have \$381.7 million in excess borrowing capacity under our bank credit facility. Subsequent to June 30, 2013, we repaid the entire \$86.6 million outstanding under our bank credit facility in conjunction with entering into a new bank credit facility associated with the Stewart acquisition financing. This provides us with \$468.3 million in excess borrowing capacity. We currently have no significant maturities of long-term debt until April 2015.

Subsequent to June 30, 2013, as part of establishing financing for the Stewart acquisition, we entered into a new \$1.1 billion credit agreement due July 2018 with a syndicate of banks. The credit agreement consists of a \$500 million bank credit facility and a term loan of up to \$600 million. In connection with our entry into the new credit agreement, all amounts outstanding under the bank credit facility of \$86.6 million were repaid.

Our bank credit facility requires us to maintain certain leverage and interest coverage ratios. As of June 30, 2013, we were in compliance with all of our debt covenants. Our financial covenant requirements and actual ratios as of June 30, 2013 are as follows:

	Per Credit	Actual
	Agreement	Actual
Leverage ratio	4.00 (Max)	2.75
Interest coverage ratio	3.00 (Min)	4.94

The amended bank credit facility and the new one entered into subsequent to June 30, 2013, maintains the same leverage and interest coverage ratios until the Stewart transaction closes. Upon closing, the leverage ratio will increase to a 5.00X maximum (as defined in the credit agreement), while the interest coverage ratio will remain unchanged. We believe the sources of liquidity can be supplemented by our ability to access the capital markets for additional debt or equity securities. We believe that our \$221.1 million of cash on hand, future operating cash flows, and the available capacity under our credit facility will give us adequate liquidity to meet our short-term needs as well as our long-term financial obligations.

It is our intention to evaluate the best uses of our cash flow that will yield the highest value and return on capital. Our capital deployment strategy is prioritized as follows:

Reinvest in the core business. We expect to continue to focus on funding growth initiatives that generate increased profitability, revenue, and cash flows. Our primary internal growth initiative is to increase our funeral and cemetery preneed backlog to grow the Company over the long-term. We will also invest in the construction of funeral home facilities and in the construction of cemetery property to promote future cemetery sales growth. Lastly, from time to time we may have other smaller capital projects, primarily related to the improvement of processes and systems. Invest in acquisitions. We intend to make acquisitions of funeral homes and cemeteries when pricing and terms are favorable. We expect an acquisition investment to earn an after-tax cash return that is in excess of our weighted average cost of capital with room for execution risk. We target businesses with favorable consumer segments and/or where we can achieve additional economies of scale.

Repurchase shares. Absent a strategic acquisition opportunity, we believe share repurchases are attractive at the appropriate price. Currently, we have approximately \$190.1 million authorized under our share repurchase program. We intend to make purchases from time to time in the open market or through privately negotiated transactions, subject to market conditions, debt covenants, and normal trading restrictions. Our credit agreement contains covenants that limit our ability to repurchase our common stock. There can be no assurance that we will buy our common stock under our share repurchase program in the future.

Pay a dividend. Beginning in November 2007, we began to pay quarterly dividends of \$0.04 per common share. The quarterly dividend has steadily increased over the past few years with the latest increase to \$0.07 per common share approved by the Board

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of Directors on May 8, 2013. We intend to continue to grow our cash dividend commensurate with the growth of our free cash flow. While we intend to pay regular quarterly cash dividends for the foreseeable future, all future dividends are subject to limitations in our debt covenants and final determination by our Board of Directors each quarter upon review of our financial performance.

Repurchase debt. While the Company has no significant debt maturities until April 2015, we will seek to make open market debt repurchases when it is opportunistic to do so relative to other capital deployment opportunities in order to manage our near-term debt maturity profile.

We entered into a new bank credit facility subsequent to June 30, 2013 with a maturity date in July 2018 to provide SCI with the need financing capacity to acquire Stewart Enterprises and give us access to capital markets to refinance our long term debt if, and when, we choose to do so. The Company has a relatively consistent annual cash flow stream which is generally resistant to down economic cycles. This cash flow stream is available to substantially reduce our long-term debt maturities should we choose to do so. Furthermore, the Company's capital expenditures are generally discretionary in nature and can be managed based on the availability of operating cash flow.

### Cash Flow

We believe our ability to generate strong operating cash flow is one of our fundamental financial strengths and provides us with substantial flexibility in meeting operating and investing needs.

# **Operating Activities**

Net cash provided by operating activities increased \$68.5 million to \$226.9 million in the first half of 2013 from \$158.4 million in the first half of 2012. This increase was driven by:

- a \$98.2 million increase in cash receipts from customers;
- a \$34.3 million increase in net trust fund withdrawals;
- a \$2.2 million increase in General Agency (GA) receipts; partially offset by
- a \$40.3 million increase in vendor payments;
- a \$13.8 million increase in payroll;
- a \$5.6 million excess tax benefit from share based awards in 2013; and
- a \$4.7 million increase in cash tax payments.

# **Investing Activities**

Cash flows from investing activities used \$48.5 million in the first half of 2013 compared to using \$60.0 million in the same period of 2012. This decrease was primarily attributable to a decrease of \$6.9 million in cash spent on acquisitions, a \$4.9 million increase in net withdrawals of restricted funds, and a \$1.3 million decrease in capital expenditures, partially offset by a \$1.6 million decrease in cash receipts from divestitures and asset sales. Financing Activities

Financing activities used \$48.5 million in the first half of 2013 compared to using \$122.5 million in the same period of 2012. This decrease was primarily driven by a \$103.0 million decrease in repurchases of Company common stock, a \$5.6 million excess tax benefit from share based awards in 2013, and a \$1.1 million increase of proceeds from exercise of stock options, partially offset by a \$12.9 million decrease in proceeds from the issuance of long-term debt (net of debt issuance costs), an \$8.3 million increase in purchases of Neptune Society noncontrolling interest, a \$5.6 million increase in payments of dividends, a \$4.8 million increase in bank overdrafts and other, and a \$3.9 million increase in debt payments.

We repurchased 0.1 million shares in the first half of 2013 for \$1.7 million and 9.4 million shares in the same period of 2012 for \$104.7 million.

We paid cash dividends of \$27.6 million in the first half of 2013 and \$22.0 million in the same period of 2012. Financial Assurances

In support of our operations, we have entered into arrangements with certain surety companies whereby such companies agree to issue surety bonds on our behalf as financial assurance and/or as required by existing state and local regulations. The surety bonds are used for various business purposes; however, the majority of the surety bonds issued and outstanding have been used to support our preneed funeral and cemetery sales activities. The obligations underlying these surety bonds are recorded on the unaudited condensed consolidated balance sheet as Deferred preneed funeral revenues and Deferred preneed cemetery revenues.

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The breakdown of surety bonds between funeral and cemetery preneed arrangements, as well as surety bonds for other activities, is described below.

	June 30, 2013	December 31, 2012				
	(Dollars in millions)					
Preneed funeral	\$104.5	\$110.1				
Preneed cemetery:						
Merchandise and services	110.5	114.6				
Pre-construction	2.6	7.2				
Bonds supporting preneed funeral and cemetery obligations	217.6	231.9				
Bonds supporting preneed business permits	2.9	2.9				
Other bonds	18.2	17.2				
Total surety bonds outstanding	\$238.7	\$252.0				

When selling preneed funeral and cemetery contracts, we may post surety bonds where allowed by state law. We post the surety bonds in lieu of trusting a certain amount of funds received from the customer. The amount of the bond posted is generally determined by the total amount of the preneed contract that would otherwise be required to be trusted, in accordance with applicable state law. For the three months ended June 30, 2013 and 2012, we had \$4.8 million and \$5.3 million, respectively, of cash receipts attributable to bonded sales. For the six months ended June 30, 2013 and 2012, we had \$9.2 million and \$10.1 million, respectively, of cash receipts attributable to bonded sales. These amounts do not consider reductions associated with taxes, obtaining costs, or other costs.

Surety bond premiums are paid annually and are automatically renewable until maturity of the underlying preneed contracts, unless we are given prior notice of cancellation. Except for cemetery pre-construction bonds (which are irrevocable), the surety companies generally have the right to cancel the surety bonds at any time with appropriate notice. In the event a surety company were to cancel the surety bond, we are required to obtain replacement surety assurance from another surety company or fund a trust for an amount generally less than the posted bond amount. Management does not expect that we will be required to fund material future amounts related to these surety bonds because of lack of surety capacity or surety company non-performance.

Preneed Funeral and Cemetery Activities and Backlog of Contracts

In addition to selling our products and services to client families at the time of need, we sell price-guaranteed preneed funeral and cemetery contracts, which provide for future funeral or cemetery services and merchandise. Since preneed funeral and cemetery services or merchandise will not be provided until sometime in the future, most states and provinces require that all or a portion of the funds collected from customers on preneed funeral and cemetery contracts be paid into merchandise and service trusts until the merchandise is delivered or the service is performed. These trust funds own investments in equity and debt securities and mutual funds, which are sensitive to current market prices. In certain situations, as described above, where permitted by state or provincial laws, we post a surety bond as financial assurance for a certain amount of the preneed funeral or cemetery contract in lieu of placing funds into trust accounts.

Trust-Funded Preneed Funeral and Cemetery Contracts: The funds are deposited into trust and invested by independent trustees in accordance with state and provincial laws. We retain any funds above the amounts required to be deposited into trust accounts and use them for working capital purposes, generally to offset the selling and administrative costs of our preneed programs.

The tables below detail our results of preneed funeral and cemetery production and maturities, excluding insurance contracts, for the three and six months ended June 30, 2013 and 2012.

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	North America					
	Three Mor	ths Ended	Six Months	Ended		
	June 30,		June 30,			
	2013 2012		2013	2012		
	(Dollars in	millions)	(Dollars in millions)			
Funeral:						
Preneed trust-funded (including bonded):						
Sales production	\$44.4	\$31.7	\$90.7	\$69.4		
Sales production (number of contracts)	16,043	14,361	33,296	28,438		
Maturities	\$47.0	\$43.1	\$97.9	\$90.5		
Maturities (number of contracts)	13,253	13,204	27,889	27,440		
Cemetery:						
Sales production:						
Preneed	\$147.8	\$139.9	\$281.0	\$264.4		
Atneed	61.0	59.6	124.3	119.0		
Total sales production	\$208.8	\$199.5	\$405.3	\$383.4		
Sales production deferred to backlog:						
Preneed	\$61.4	\$55.6	\$110.6	\$110.8		
Atneed	45.5	44.5	93.2	89.9		
Total sales production deferred to backlog	\$106.9	\$100.1	\$203.8	\$200.7		
Revenue recognized from backlog:						
Preneed	\$39.4	\$43.0	\$75.3	\$75.3		
Atneed	45.8	44.0	91.3	88.0		
Total revenue recognized from backlog	\$85.2	\$87.0	\$166.6	\$163.3		

Insurance-Funded Preneed Funeral Contracts: Where permitted by state or provincial law, customers may arrange their preneed funeral contract by purchasing a life insurance or annuity policy from third-party insurance companies, for which we earn a commission as general sales agent for the insurance company. The policy amount of the insurance contract between the customer and the third-party insurance company generally equals the amount of the preneed funeral contract. As the insurance contract is between the insurance company and the customer, we do not reflect the unfulfilled insurance-funded preneed funeral contract amounts in our unaudited condensed consolidated balance sheet. The table below details the results of insurance-funded preneed funeral production and maturities for the three and six months ended June 30, 2013 and 2012, and the number of contracts associated with those transactions.

	North America					
	Three Mo	onths Ended	Six Month	ıs Ended		
	June 30,		June 30,			
	2013	2012	2013	2012		
	(Dollars i	(Dollars in millions)		n millions)		
Preneed funeral insurance-funded:						
Sales production (1)	\$147.6	\$134.4	\$285.5	\$268.8		
Sales production (number of contracts) (1)	25,349	22,940	49,483	45,716		
General Agency revenue	\$26.8	\$24.3	\$52.0	\$47.6		
Maturities	80.7	\$75.8	\$173.4	\$158.8		
Maturities (number of contracts)	13,969	13,105	30,274	27,776		

<sup>(1)</sup> Amounts are not included in our unaudited condensed consolidated balance sheet.

North America Backlog of Preneed Funeral and Cemetery Contracts: The following table reflects our North America backlog of trust-funded deferred preneed funeral and cemetery contract revenues, including amounts related to Deferred preneed funeral

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and cemetery receipts held in trust at June 30, 2013 and December 31, 2012. Additionally, the table reflects our backlog of unfulfilled insurance-funded contracts (which are not included in our unaudited condensed consolidated balance sheet) at June 30, 2013 and December 31, 2012. The backlog amounts presented are reduced by an amount that we believe will cancel before maturity based on historical experience.

The table also reflects our preneed funeral and cemetery receivables and trust investments (fair value and cost bases) associated with the backlog of deferred preneed funeral and cemetery contract revenues, net of the estimated cancellation allowance. We believe that the table below is meaningful because it sets forth the aggregate amount of future revenues we expect to recognize as a result of preneed sales, as well as the amount of assets associated with those revenues. Because the future revenues exceed the asset amounts, future revenues will exceed the cash distributions actually received from the associated trusts.

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	June 30, 2013				December	31,	1, 2012	
	Fair Value		Cost		Fair Value		Cost	
	(Doll		(Dollars in	llars in billions)				
Deferred preneed funeral revenues	\$0.53		\$0.53		\$0.53		\$0.53	
Deferred preneed funeral receipts held in trust	1.34		1.31		1.34		1.32	
	\$1.87		\$1.84		\$1.87		\$1.85	
Allowance for cancellation on trust investments	(0.16	)	(0.16	)	(0.15	)	(0.15)	)
Backlog of trust-funded preneed funeral revenues	\$1.71		\$1.68		\$1.72		\$1.70	
Backlog of insurance-funded preneed funeral revenues (1)	3.73		3.73		3.68		3.68	
Total backlog of preneed funeral revenues	\$5.44		\$5.41		\$5.40		\$5.38	
Preneed funeral receivables, net and trust investments	\$1.54		\$1.51		\$1.54		\$1.52	
Allowance for cancellation on trust investments	(0.15	)	(0.15	)	(0.14	)	(0.14	)
Assets associated with backlog of trust-funded deferred								
preneed funeral revenues, net of estimated allowance for	\$1.39		\$1.36		\$1.40		\$1.38	
cancellation								
Insurance policies associated with insurance-funded								
deferred preneed funeral revenues, net of estimated	3.73		3.73		3.68		3.68	
allowance for cancellation (1)								
Total assets associated with backlog of preneed funeral	\$5.12		\$5.09		\$5.08		\$5.06	
revenues, net of estimated allowance for cancellation	Ψ3.12		Ψ3.07		Ψ3.00		Ψ3.00	
Deferred preneed cemetery revenues	\$0.90		\$0.90		\$0.86		\$0.86	
Deferred preneed cemetery receipts held in trust	1.33		1.25		1.29		1.23	
	\$2.23		\$2.15		\$2.15		\$2.09	
Allowance for cancellation on trust investments	(0.15	)	(0.15	)	(0.15	)	(0.15)	)
Total backlog of deferred cemetery revenues	\$2.08		\$2.00		\$2.00		\$1.94	
Preneed cemetery receivables, net and trust investments	1.91		\$1.83		\$1.82		\$1.76	
Allowance for cancellation on trust investments	(0.16	)	(0.16	)	(0.16	)	(0.16	)
Total assets associated with backlog of deferred cemetery	\$1.75		\$1.67		\$1.66		\$1.60	
revenues, net of estimated allowance for cancellation	Ψ1./3		Ψ1.07		Ψ1.00		ψ1.00	

<sup>(1)</sup> Amounts are not included in our unaudited condensed consolidated balance sheet.

The fair value of our funeral and cemetery trust investments was based on a combination of quoted market prices, observable inputs such as interest rates or yield curves, and appraisals. The difference between the backlog and asset amounts represents the contracts for which we have posted surety bonds as financial assurance in lieu of trusting, the amounts collected from customers that were not required to be deposited into trust, and allowable cash distributions from trust assets. The table also reflects the amounts expected to be received from insurance companies through the assignment of policy proceeds related to insurance-funded funeral contracts.

Trust Investments

In addition to selling our products and services to client families at the time of need, we sell price-guaranteed preneed funeral and cemetery contracts, which provide for future funeral or cemetery services and merchandise. Since preneed funeral and cemetery services or merchandise will not be provided until sometime in the future, most states and provinces require that all or a portion of the funds collected from customers on preneed funeral and cemetery contracts be paid into trusts and/or preneed escrow accounts until the merchandise is delivered or the service is performed. Investment earnings associated with the trust investments are

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expected to mitigate the inflationary costs of providing the preneed funeral and cemetery services and merchandise in the future for the prices that were guaranteed at the time of sale.

Also, we are required by state and provincial law to pay a portion of the proceeds from the sale of cemetery property interment rights into perpetual care trusts. For these investments, the original corpus remains in the trust in perpetuity and the net ordinary earnings are intended to offset the expense to maintain the cemetery property. The majority of states require that net gains or losses are retained and added to the corpus, but certain states allow the net realized gains and losses to be included in the income that is distributed.

Independent trustees manage and invest all of the funds deposited into the funeral and cemetery merchandise and service trusts as well as the cemetery perpetual care trusts. The trustees are selected based on their respective geographic footprint and qualifications per state and provincial regulations. All of the trustees engage the same independent investment advisor either directly or indirectly through SCI's wholly-owned registered investment advisor. The trustees, with input from the investment advisor, establish an investment policy that serves as an operating document to guide the investment activities of the trusts including asset allocation and manager selection. The investments are also governed by state and provincial guidelines. Asset allocation for the funeral and cemetery merchandise and service trusts is generally based on matching the time period that we expect the funeral or cemetery preneed contract to be outstanding. Since net ordinary earnings are distributed monthly from the cemetery perpetual care trusts to offset cemetery maintenance costs, the cemetery perpetual care trusts contain a higher fixed income allocation than the funeral and cemetery merchandise and service trusts. The investment advisor recommends investment managers to the trustees that are selected on the basis of various criteria set forth in the investment policy. The primary investment objectives for the funeral and cemetery merchandise and service trusts include (1) achieving growth of principal over time sufficient to preserve and increase the purchasing power of the assets, and (2) preserving capital within acceptable levels of volatility. Preneed funeral and cemetery contracts generally take years to mature. Therefore, the funds associated with these contracts are often invested for several market cycles. While cemetery perpetual care trusts share the same investment objectives as listed above, these trusts emphasize providing a steady stream of investment income with some capital appreciation. The trusts seek to control risk and volatility through a combination of asset styles, asset classes, and institutional investment managers.

As of June 30, 2013, 85% of our trusts were under the control and custody of two large financial institutions engaged as preferred trustees. The U.S. trustees primarily use common trust fund structures as the investment vehicle for their trusts. Through the common trust fund structure, each respective trustee manages the allocation of assets through individual managed accounts or institutional mutual funds. In the event a particular state prohibits the use of a common trust fund as a qualified investment, the trustee utilizes institutional mutual funds. The U.S. trusts include a modest allocation to alternative investments, which are comprised primarily of private equity and real estate investments. These investments are structured as limited liability companies (LLCs) and are managed by certain trustees. The trusts that are eligible to allocate a portion of their investments to alternative investments purchase units of the respective LLCs.

### Fixed Income Securities

Fixed income investments are intended to preserve principal, provide a source of current income, and reduce overall portfolio volatility. The SCI trusts have direct investments primarily in government fixed income securities. Insurance backed fixed income investments preserve the principal, guarantee annual appreciation, and reduce overall portfolio volatility.

Canadian government fixed income securities are investments in Canadian federal and provincial government instruments. In many cases, regulatory restrictions mandate that the funds from the sales of preneed funeral and cemetery products sold in certain Canadian jurisdictions must be invested in these instruments.

**Equity Securities** 

Equity investments have historically provided long-term capital appreciation in excess of inflation. The SCI trusts have direct investments primarily in domestic equity portfolios that include large, mid, and small capitalization companies of different investment objectives (i.e., growth and value). The majority of the equity portfolio is managed by multiple institutional investment managers that specialize in an objective-specific area of expertise. Our equity securities are exposed to market risk; however, these securities are well-diversified. As of June 30, 2013, the largest

single equity position represented less than 1% of the total equity securities portfolio. Mutual Funds

The SCI trust funds employ institutional mutual funds where operationally or economically efficient. Institutional mutual funds are utilized to invest in various asset classes including US equities, non-US equities, convertible bonds, corporate bonds, government bonds, Treasury inflation protected securities (TIPS), high yield bonds, real estate investment trusts (REITs), and commodities. The mutual funds are governed by guidelines outlined in their individual prospectuses.

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#### **Private Equity**

The objective of these investments is to provide high rates of return with controlled volatility. These investments are typically long-term in duration. These investments are diversified by strategy, sector, manager, and vintage year. Private equity exposure is accessed through limited liability companies (LLCs) established by certain preferred trustees. These LLCs invest in numerous limited partnerships, including private equity, fund of funds, distressed debt, and mezzanine financing. The trustees that have oversight of their respective LLCs work closely with the investment advisor in making all current investments.

### **Trust Performance**

The trust fund income recognized from these investment assets continues to be volatile. During the twelve months ended June 30, 2013, the Standard and Poor's 500 Index increased approximately 20.6% and the Barclay's Aggregate Index increased approximately 0.7%, while the combined SCI trusts increased approximately 11.6%.

SCI, its trustees, and its investment advisor continue to monitor the capital markets and the trusts on an ongoing basis. The trustees, with input from the investment advisor, will take prudent action as needed to achieve the investment goals and objectives of the trusts.

Results of Operations — Three Months Ended June 30, 2013 and 2012

**Management Summary** 

Key highlights in the second quarter of 2013 were as follows:

Funeral gross profits decreased \$1.5 million, or 1.8%, due to higher selling-related expenses related to preneed sales production, partially offset by higher average revenue per funeral service and an increase in preneed revenues for items that are delivered at the time of sale; and

Cemetery gross profits decreased \$0.9 million, or 1.9%, due to higher selling compensation expenses driven by higher production, partially offset by higher cemetery trust fund income.

### **Results of Operations**

In the second quarter of 2013, we reported net income attributable to common stockholders of \$33.6 million (\$0.16 per diluted share) compared to net income attributable to common stockholders in the second quarter of 2012 of \$37.1 million (\$0.17 per diluted share). These results were impacted by the following items:

2012

2012

	2013		2012	
	(Dollars in thousands)			
Net after-tax (losses) gains from the sale of assets	\$(3,336	)	\$49	
After-tax gains from the early extinguishment of debt, net	\$296		<b>\$</b> —	
After-tax expenses related to system and process transition costs	\$(1,123	)	\$(1,362	)
After-tax expenses related to acquisition and transition costs	\$(2,478	)	\$(41	)
After-tax expenses related to legal defense fees	\$(578	)	\$—	
Change in certain tax reserves and other	\$(106	)	\$(1,435	)

Consolidated Versus Comparable Results

The table below reconciles our consolidated GAAP results to our comparable, or "same store," results for the three months ended June 30, 2013 and 2012. We define comparable operations (or same store operations) as those funeral and cemetery locations that were owned for the entire period beginning January 1, 2012 and ending June 30, 2013. The following tables present operating results for funeral and cemetery locations that were owned by us during this period.

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Three Months Ended June 30, 2013	Consolidated	Less: Results Associated with Acquisition/New Construction (Dollars in millions)	Less: Results Associated with Divestitures		Comparable
North America Revenue	* =	40.4	*		*
Funeral revenue	\$414.5	\$8.2	\$0.3		\$406.0
Cemetery revenue	209.7	_	_		209.7
	624.2	8.2	0.3		615.7
Germany revenue	1.3	_			1.3
Total revenue	\$625.5	\$8.2	\$0.3		\$617.0
North America Gross Profits					
Funeral gross profits	\$80.1	\$1.1	<b>\$</b> —		\$79.0
Cemetery gross profits (losses)	45.6	_	· ·	)	45.7
	125.7	1.1	(0.1	)	124.7
Germany gross profits	0.1	_			0.1
Total gross profits (losses)	\$125.8	\$1.1	\$(0.1	)	\$124.8
Three Months Ended June 30, 2012	Consolidated	Less: Results Associated with Acquisition/New Construction (Dollars in millions)	Less: Results Associated with Divestitures		Comparable
North America Revenue					
Funeral revenue	\$395.0	\$0.2	\$1.7		\$393.1
Cemetery revenue	201.0	_	0.1		200.9
	596.0	0.2	1.8		594.0
Germany revenue	1.4	_			1.4
Total revenue	\$597.4	\$0.2	\$1.8		\$595.4
North America Gross Profits					
Funeral gross profits (losses)	\$81.1	\$(0.2)	\$0.4		\$80.9
Cemetery gross profits (losses)	46.5	_	(0.2	)	46.7
	127.6	(0.2)	0.2		127.6
Germany gross profits	0.6	_	_		0.6
Total gross profits (losses)	\$128.2	\$(0.2)	\$0.2		\$128.2

The following table provides the data necessary to calculate our consolidated average revenue per funeral service for the three months ended June 30, 2013 and 2012. We calculate average revenue per funeral service by dividing consolidated funeral revenue, excluding General Agency (GA) revenues, recognized preneed revenues and certain other revenues, to avoid distorting our averages of normal funeral services revenue, by the number of consolidated funeral services performed during the period. Recognized preneed revenues are preneed sales of items that are delivered at the time of sale, including memorial merchandise and travel protection insurance and are excluded from our calculation of consolidated average revenue per services because the associated service has not yet been performed.

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	Three Months Ended			
	June 30,	June 30,		
	2013	2012		
	(Dollars in	millions,		
	except aver	except average		
	revenue per	revenue per funeral service)		
Consolidated funeral revenue	\$415.8	\$396.4		
Less: Funeral consolidated recognized preneed revenue	18.1	14.1		
Less: Consolidated GA revenue	26.8	24.3		
Less: Other revenue	4.0	3.3		
Adjusted consolidated funeral revenue	\$366.9	\$354.7		
Consolidated funeral services performed	70,043	68,851		
Consolidated average revenue per funeral service	\$5,238	\$5,152		

The following table provides the data necessary to calculate our comparable average revenue per funeral service for the three months ended June 30, 2013 and 2012. We calculate average revenue per funeral service by dividing comparable funeral revenue, excluding comparable GA revenues, recognized preneed revenues and certain other revenues, to avoid distorting our averages of normal funeral services revenue, by the number of comparable funeral services performed during the period. Recognized preneed revenues are preneed sales of items that are delivered at the time of sale, including memorial merchandise and travel protection insurance and are excluded from our calculation of comparable average revenue per services because the associated service has not yet been performed.

	2 1			
	Three Mont	Three Months Ended		
	June 30,	June 30,		
	2013	2012		
	(Dollars in	(Dollars in millions, except average		
	except aver			
	revenue per	revenue per funeral service)		
Comparable funeral revenue	\$407.3	\$394.5		
Less: Funeral comparable recognized preneed revenue	16.9	13.9		
Less: Comparable GA revenue	26.6	24.2		
Less: Other revenue	3.9	3.3		
Adjusted comparable funeral revenue	\$359.9	\$353.1		
Comparable funeral services performed	68,037	68,477		
Comparable average revenue per funeral service	\$5,290	\$5,156		
Funeral Results				

Funeral Results Funeral Revenue

Consolidated revenues from funeral operations were \$415.8 million in the second quarter of 2013 compared to \$396.4 million for the same period in 2012. This increase is attributable to \$8.0 million of additional revenues as the result of acquisitions through 2013 and 2012 and the \$12.8 million increase in comparable revenues described below. These increases were partially offset by a decline of \$1.4 million in revenues contributed by non-strategic assets that were divested throughout 2013 and 2012.

Comparable revenues from funeral operations were \$407.3 million in the second quarter of 2013 compared to \$394.5 million for the same period in 2012. This increase was primarily due to the 2.6% increase in comparable average revenue per funeral service described below, an increase in recognized prened revenues for items that are delivered at the time of sale, and higher General Agency revenues. These increases were partially offset by the 0.6% decrease in the number of comparable funeral services performed described below.

#### Funeral Services Performed

Our consolidated funeral services performed increased 1.7% during the second quarter of 2013 compared to the same period in 2012. This is primarily the result of acquisitions in 2013 and 2012, partially offset by a 0.6% decrease in comparable funeral services performed. We believe the comparable decrease is consistent with trends experienced by

other funeral service providers and industry vendors. Our comparable cremation rate of 50.0% in the second quarter of 2013 increased from 48.4% in 2012. This growth in comparable cremations was generated equally by cremations with service and direct cremations. While the average

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revenue for cremations of either type is lower than that for traditional burials, we continue to expand our cremation memorialization product and service offerings, which have resulted in higher revenue for cremation services. Average Revenue Per Funeral Service

Our consolidated average revenue per funeral service increased \$86, or 1.7%, in the second quarter of 2013 compared to 2012, primarily due to an increase in comparable average revenue per funeral service described below, partially offset by an increase in the number of cremations. Our comparable average revenue per funeral service increased \$134, or 2.6%, in the second quarter of 2013 compared to the same period in 2012. This increase in comparable average revenue per funeral service is primarily from initiatives centered around better consumer choice and flexibility, such as enhanced Dignity packaging, increased receptions and event offerings, and expansion of floral offerings through e-commerce solutions. Excluding an unfavorable Canadian currency impact and higher funeral trust fund income, the average revenue per funeral service grew approximately 2.0% despite an increase in cremation rates. The addition of Neptune Society fulfilled contracts to our comparable results (which include only the cremation service component in our comparable analysis) has accelerated our cremation mix change and put slight downward pressure on our total average revenue per service.

#### **Funeral Gross Profits**

Consolidated funeral gross profits decreased \$1.5 million, or 1.8%, in the second quarter of 2013 compared to the same period in 2012. This decrease is primarily attributable to a \$2.4 million decrease in comparable gross profits described below and a decline of \$0.4 million in gross profits contributed by non-strategic assets that were divested throughout 2013 and 2012, partially offset by \$1.3 million of additional gross profits related to acquisitions that occurred in 2013 and 2012.

Comparable funeral gross profits decreased \$2.4 million, or 2.9%, in the second quarter of 2013 compared to the same period in 2012. Comparable gross margin percentage decreased from 20.7% to 19.4% in the second quarter of 2013 when compared to the same period in 2012 primarily as a result of the increase in comparable revenue described above being more than offset by the following:

- a \$4.8 million increase in selling cost driven by higher unrecognized revenues;
- a \$4.2 million increase in allocated overhead expenses including investments in our sales support infrastructure;
- a \$2.7 million increase in direct costs of services performed as a result of the increase in funeral revenue described above; and
- a \$2.3 million unfavorable impact related to an adjustment in self-insurance casualty reserves.

#### Cemetery Results

### Cemetery Revenue

Consolidated cemetery revenues increased \$8.7 million, or 4.3%, in the second quarter of 2013 compared to the same period in 2012 primarily as a result of the increase in comparable revenues described below. This increase was partially offset by a decline of \$0.1 million in revenues contributed by non-strategic assets that were divested throughout 2013 and 2012. Comparable cemetery revenues increased \$8.8 million, or 4.4%, primarily as a result of higher merchandise and service revenue of \$5.1 million along with higher trust fund income and other income of \$4.0 million.

# **Cemetery Gross Profits**

Consolidated cemetery gross profits decreased \$0.9 million, or 1.9%, in the second quarter of 2013 compared to the same period in 2012. This decrease is primarily the result of the increase in expenses described below.

Comparable cemetery gross profits decreased \$1.0 million, or 2.1%, and gross margin percentage decreased from 23.2% to 21.8% in the second quarter of 2013 compared to the same period in 2012 primarily as a result of the increase in comparable revenue described above being more than offset by the following:

- a \$5.4 million increase in selling cost driven by higher unrecognized revenues;
- a \$2.3 million increase in allocated overhead expenses including investments in our sales support infrastructure; and
- a \$1.4 million unfavorable impact related to an adjustment in self-insurance casualty reserves.

### Other Financial Statement Items

General and Administrative Expenses

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General and administrative expenses increased \$1.6 million to \$31.2 million during the second quarter of 2013 compared to \$29.6 million in the same period of 2012. This increase is primarily due to \$3.2 million of costs related to the pending acquisition of Stewart Enterprises and \$1.7 million of other system integration costs in the second quarter of 2013, partially offset by \$2.2 million of costs related to the implementation of a new purchase order system and the transition to new outsource providers for certain accounting and administrative functions in the same period of 2012. (Losses) Gains on Divestitures and Impairment Charges, Net

We recognized a \$5.5 million net pre-tax loss on divestitures and impairment charges in the second quarter of 2013 compared to a \$1.1 million net pre-tax gain in the same period of 2012, which is associated with the divestiture of non-strategic funeral and cemetery locations in the United States and Canada.

Other (Expense) Income, Net

Other (expense) income, net increased \$1.5 million to \$0.7 million of expense during the second quarter of 2013 compared to \$2.2 million of expense in the second quarter of 2012, primarily due to an unfavorable foreign currency impact from liability settlements between the U.S. and Canadian subsidiaries in the second quarter of 2012. Provision for Income Taxes

Income tax expense during interim periods is based on our estimated annual effective income tax rate plus any discrete items which are recorded in the period in which they occur. Discrete items include, among others, such events as changes in estimates due to the finalization of tax returns, tax audit settlements, expiration of statute of limitations, and increases or decreases in valuation allowances. Our effective tax rate was 38.7% and 40.8% for the three months ended June 30, 2013 and 2012, respectively. The effective tax rate for the second quarter of 2013 is above the 35% federal statutory tax rate due to state tax expense which is partially offset by foreign earnings taxed at lower rates.

# Weighted Average Shares

The diluted weighted average number of shares outstanding was 215.9 million during the second quarter of 2013, compared to 218.9 million in the same period of 2012. The decrease in the number of shares reflects the impact of shares repurchased under our share repurchase program.