NCI BUILDING SYSTEMS INC Form 10-Q August 29, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark

One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 29, 2018

or

..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 1-14315

NCI BUILDING SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Delaware 76-0127701 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

10943 North Sam Houston Parkway West 77064 Houston, TX

(Address of principal executive offices) (Zip Code)

(281) 897-7788

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ý Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company " Emerging growth company "

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes ý No

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.01 par value - 66,203,841 shares as of August 22, 2018.

TABLE OF CONTENTS

		PAGE
	Part I — Financial Information	
Item 1.	<u>Unaudited Consolidated Financial Statements</u>	<u>1</u>
	Consolidated Statements of Operations for the Fiscal Three and Nine Month Periods Ended July 29,	1
	2018 and July 30, 2017	1
	Consolidated Statements of Comprehensive Income for the Fiscal Three and Nine Month Periods	2
	Ended July 29, 2018 and July 30, 2017	2
	Consolidated Balance Sheets as of July 29, 2018 and October 29, 2017	<u>3</u>
	Consolidated Statements of Cash Flows for the Fiscal Nine Month Periods Ended July 29, 2018 and	4
	July 30, 2017	<u>4</u>
	Consolidated Statement of Stockholders' Equity for the Fiscal Nine Month Period Ended July 29, 2018	<u>5</u>
	Notes to Unaudited Consolidated Financial Statements	<u>6</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>24</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>44</u>
Item 4.	Controls and Procedures	<u>46</u>
	Part II — Other Information	
Item 1.	<u>Legal Proceedings</u>	<u>47</u>
Item	Diele Featous	47
1A.	Risk Factors	<u>47</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>49</u>
Item 6.	<u>Exhibits</u>	<u>50</u>
i		

PART I — FINANCIAL INFORMATION Item 1. Unaudited Consolidated Financial Statements. NCI BUILDING SYSTEMS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (Unaudited)

	Fiscal Three Months		Fiscal Nine Months					
	Ended			Ended				
	July 29,		July 30,		July 29,		July 30,	
			2017		2018		2017	
Sales	\$548,52	5	\$469,38	5	\$1,426,943	3	\$1,281,55	52
Cost of sales	415,124		354,416		1,097,542		981,793	
Gross profit	133,401		114,969		329,401		299,759	
Engineering, selling, general and administrative expenses	79,039		76,309		228,231		220,473	
Intangible asset amortization	2,412		2,405		7,237		7,215	
Restructuring and impairment charges, net	(439)	1,009		1,143		3,587	
Strategic development and acquisition related costs	3,642		1,297		5,503		1,778	
(Gain) loss on disposition of business	(1,013)	_		5,673			
Gain on insurance recovery	(4,741)	(148)	(4,741)	(9,749)
Income from operations	54,501		34,097		86,355		76,455	
Interest income	48		20		118		164	
Interest expense	(4,572)	(7,373)	(16,913)	(21,738)
Foreign exchange (loss) gain	(258)	985		(92)	1,035	
Loss on extinguishment of debt	_		_		(21,875)		
Other income, net	345		337		1,072		1,045	
Income before income taxes	50,064		28,066		48,665		56,961	
Provision for income taxes	14,078		9,845		13,114		19,727	
Net income	\$35,986		\$18,221		\$35,551		\$37,234	
Net income allocated to participating securities	(221)	(102)	(248)	(240)
Net income applicable to common shares	\$35,765		\$18,119		\$35,303		\$36,994	
Income per common share:								
Basic	\$0.54		\$0.26		\$0.53		\$0.52	
Diluted	\$0.54		\$0.25		\$0.53		\$0.52	
Weighted average number of common shares outstanding:								
Basic	66,335		71,047		66,361		70,973	
Diluted	66,438		71,183		66,477		71,134	

See accompanying notes to consolidated financial statements.

1

NCI BUILDING SYSTEMS, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousands) (Unaudited)

Fiscal Three Fiscal Nine
Months Ended Months Ended
July 29, July 30, July 29, July 30,
2018 2017 2018 2017

Comprehensive income: