## BRIDGE BANCORP INC

Form 10-Q
August 08, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2007

Commission file number 000-18546

BRIDGE BANCORP, INC.
(Exact name of registrant as specified in its charter)

NEW YORK
(State or other jurisdiction of incorporation or organization)
2200 MONTAUK HIGHWAY, BRIDGEHAMPTON, NEW YORK
(Address of principal executive offices)

11-2934195
(IRS Employer Identification Number)

Registrant's telephone number, including area code: (631) 537-1000
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.
Yes [X] No [ ]
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer [ ] Accelerated filer [X] Non-accelerated filer [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes [ ] No [X]

There were $6,089,001$ shares of common stock outstanding as of August 3, 2007.

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## Item 1. Financial Statements

BRIDGE BANCORP, INC. AND SUBSIDIARY
Consolidated Statements of Condition (unaudited)

| (In thousands, except share and per share amounts) | June 30, 2007 |  | December |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{array}{r} 31, \\ 2006 \end{array}$ |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 14,094 | \$ | 13,231 |
| Interest earning deposits with banks |  | 58 |  | 32 |
| Federal funds sold |  | 13,500 |  | - |
| Total cash and cash equivalents |  | 27,652 |  | 13,263 |
|  |  |  |  |  |
| Securities available for sale, at fair value |  | 187,849 |  | 202,590 |
| Securities held to maturity (fair value of \$4,987 and \$9,442 respectively) |  | 4,992 |  | 9,444 |
| Total securities, net |  | 192,841 |  | 212,034 |
|  |  |  |  |  |
| Securities, restricted |  | 812 |  | 878 |
|  |  |  |  |  |
| Loans |  | 346,857 |  | 325,997 |
| Less: Allowance for loan losses |  | $(2,638)$ |  | $(2,512)$ |
| Loans, net |  | 344,219 |  | 323,485 |
|  |  |  |  |  |
| Banking premises and equipment, net |  | 18,298 |  | 18,005 |
| Accrued interest receivable |  | 2,716 |  | 2,692 |
| Other assets |  | 4,594 |  | 3,287 |
| Total Assets | \$ | 591,132 | \$ | 573,644 |
|  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Demand deposits | \$ | 193,863 | \$ | 173,628 |
| Savings, N.O.W. and money market deposits |  | 285,446 |  | 269,966 |
| Certificates of deposit of \$100,000 or more |  | 33,664 |  | 30,518 |
| Other time deposits |  | 28,085 |  | 30,300 |
| Total deposits |  | 541,058 |  | 504,412 |
|  |  |  |  |  |
| Overnight borrowings |  | - |  | 18,600 |
| Accrued interest payable |  | 571 |  | 855 |
| Other liabilities and accrued expenses |  | 4,025 |  | 4,238 |
| Total Liabilities |  | 545,654 |  | 528,105 |
|  |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Common stock, par value $\$ .01$ per share: |  |  |  |  |
| Authorized: 20,000,000 shares; 6,386,306 issued; 6,087,168 |  |  |  |  |
| and 6,078,565 shares outstanding at June 30, 2007 and December 31, 2006, respectively |  | 64 |  | 64 |
| Surplus |  | 21,766 |  | 21,565 |
| Undivided profits |  | 35,505 |  | 34,347 |
| Less: Treasury Stock at cost, 299,138 and 307,741 shares at June 30, 2007 and |  |  |  |  |
| December 31, 2006, respectively |  | $(8,113)$ |  | $(8,176)$ |
|  |  | 49,222 |  | 47,800 |
| Accumulated other comprehensive loss: |  |  |  |  |
| Net unrealized loss on securities, net of taxes of \$1,980 and \$1,025 at June 30, |  | $(3,008)$ |  | $(1,525)$ |


| 2007 and December 31, 2006, respectively |
| :--- |
| Transition due to the adoption of SFAS 158, net of taxes of $\$ 490$ |
| Total Stockholders' Equity |
| Total Liabilities and Stockholders' Equity |
| See accompanying notes to the Unaudited Consolidated Financial Statements |

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BRIDGE BANCORP, INC. AND SUBSIDIARY
Consolidated Statements of Income (unaudited)
(In thousands, except per share amounts)

|  | For the three months ended June 30, |  |  |  | For the six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007 |  | 2006 |  | 2007 |  | 2006 |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans (including fee income) | \$ | 6,506 | \$ | 5,723 | \$ | 12,710 | \$ | 11,294 |
| Mortgage-backed securities |  | 1,353 |  | 1,186 |  | 2,747 |  | 2,311 |
| Tax exempt interest income: |  |  |  |  |  |  |  |  |
| State and municipal obligations |  | 522 |  | 535 |  | 1,055 |  | 1,080 |
| Taxable interest income: |  |  |  |  |  |  |  |  |
| U.S. Treasury and government agency securities |  | 271 |  | 178 |  | 635 |  | 424 |
| Federal funds sold |  | 195 |  | 39 |  | 242 |  | 83 |
| Other securities |  | 15 |  | 12 |  | 27 |  | 35 |
| Deposits with banks |  | - |  | 1 |  | 2 |  | 2 |
| Total interest income |  | 8,862 |  | 7,674 |  | 17,418 |  | 15,229 |
|  |  |  |  |  |  |  |  |  |
| Interest expense: |  |  |  |  |  |  |  |  |
| Savings, N.O.W. and money market deposits |  | 2,074 |  | 1,420 |  | 4,174 |  | 2,682 |
| Certificates of deposit of \$100,000 or more |  | 345 |  | 136 |  | 680 |  | 234 |
| Other time deposits |  | 274 |  | 136 |  | 545 |  | 259 |
| Federal funds purchased |  | 14 |  | 79 |  | 65 |  | 125 |
| Other borrowed money |  | - |  | 111 |  | 12 |  | 158 |
| Total interest expense |  | 2,707 |  | 1,882 |  | 5,476 |  | 3,458 |
|  |  |  |  |  |  |  |  |  |
| Net interest income |  | 6,155 |  | 5,792 |  | 11,942 |  | 11,771 |
| Provision for loan losses |  | 50 |  | - |  | 95 |  |  |
|  |  |  |  |  |  |  |  |  |
| Net interest income after provision for loan losses |  | 6,105 |  | 5,792 |  | 11,847 |  | 11,771 |
| Other income: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 655 |  | 586 |  | 1,216 |  | 1,090 |
| Fees for other customer services |  | 419 |  | 340 |  | 771 |  | 501 |
| Title fee income |  | 386 |  | 263 |  | 779 |  | 562 |
| Net securities losses |  | - |  | - |  | (101) |  | (257) |
| Other operating income |  | 81 |  | 71 |  | 110 |  | 103 |
| Total other income |  | 1,541 |  | 1,260 |  | 2,775 |  | 1,999 |
|  |  |  |  |  |  |  |  |  |
| Other expenses: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 2,523 |  | 2,280 |  | 5,204 |  | 4,489 |
| Net occupancy expense |  | 405 |  | 332 |  | 848 |  | 675 |
| Furniture and fixture expense |  | 202 |  | 206 |  | 418 |  | 396 |
| Other operating expenses |  | 1,246 |  | 1,255 |  | 2,386 |  | 2,282 |
| Total other expenses |  | 4,376 |  | 4,073 |  | 8,856 |  | 7,842 |
|  |  |  |  |  |  |  |  |  |
| Income before provision for income taxes |  | 3,270 |  | 2,979 |  | 5,766 |  | 5,928 |
| Provision for income taxes |  | 1,063 |  | 941 |  | 1,810 |  | 1,951 |
| Net income | \$ | 2,207 | \$ | 2,038 | \$ | 3,956 | \$ | 3,977 |

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| Basic earnings per share | $\mathbf{\$}$ | $\mathbf{0 . 3 6}$ | $\$$ | 0.33 | $\$$ | $\mathbf{0 . 6 5}$ | $\$$ | 0.64 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Diluted earnings per share | $\mathbf{\$}$ | $\mathbf{0 . 3 6}$ | $\$$ | 0.33 | $\mathbf{\$}$ | $\mathbf{0 . 6 5}$ | $\$$ | 0.64 |
| Comprehensive income | $\mathbf{\$}$ | $\mathbf{4 8 9}$ | $\$$ | 698 | $\$$ | $\mathbf{2 , 4 7 3}$ | $\$$ | 2,361 |

See accompanying notes to the Unaudited Consolidated Financial Statements.
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BRIDGE BANCORP, INC. AND

## SUBSIDIARY

Consolidated Statement of Stockholders' Equity (unaudited)
(In thousands, except share and per
share amounts)


See accompanying notes to the Unaudited Consolidated Financial Statements.

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## BRIDGE BANCORP, INC. AND SUBSIDIARY <br> Consolidated Statements of Cash Flows (unaudited) <br> (In thousands)

| Six months ended June 30, Operating activities: | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net Income | \$ | 3,956 | \$ | 3,977 |
| Adjustments to reconcile net income to net cash |  |  |  |  |
| provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 95 |  | - |
| Depreciation and amortization |  | 617 |  | 445 |
| Amortization and accretion, net |  | (13) |  | 220 |
| Share based compensation expense |  | 122 |  | 33 |
| Tax benefit from exercise of stock options issued pursuant to equity incentive plans |  | (25) |  | - |
| Net securities losses |  | 101 |  | 257 |
| (Increase) decrease in accrued interest receivable |  | (24) |  | 316 |
| (Increase) decrease in other assets |  | (327) |  | 575 |
| Decrease in accrued and other liabilities |  | (490) |  | (140) |
| Net cash provided by operating activities |  | 4,012 |  | 5,683 |

## Investing activities:

| Purchases of securities available for sale | $\mathbf{( 2 3 , 3 7 7 )}$ | $(27,086)$ |
| :--- | ---: | ---: |
| Purchase of securities, restricted | $(8,235)$ |  |
| Purchases of securities held to maturity | $(\mathbf{2 , 0 2 7 )}$ | $(\mathbf{2 , 2 4 9})$ |
| Proceeds from sales of securities available for sale | $\mathbf{8 , 4 8 4}$ | 17,288 |
| Proceeds from redemption of securities, restricted | $\mathbf{2 , 0 9 3}$ | 8,221 |
| Proceeds from maturing securities available for sale | $\mathbf{1 7 , 9 1 8}$ | 4,775 |
| Proceeds from maturing securities held to maturity | $\mathbf{6 , 7 0 1}$ | 8,226 |
| Proceeds from principal payments on mortgage-backed securities | $\mathbf{9 , 1 9 0}$ | 8,825 |
| Net increase in loans | $\mathbf{( 2 0 , 8 2 9 )}$ | $(8,744)$ |
| Purchases of banking premises and equipment, net of disposals | $\mathbf{( 9 1 0 )}$ | $(1,288)$ |
| Net cash (used in) provided by investing activities | $\mathbf{( 5 , 0 0 6 )}$ | 1,781 |

Financing activities:

| Net increase (decrease) in deposits | $\mathbf{3 6 , 6 4 6}$ | $(15,290)$ |
| :--- | ---: | ---: |
| (Decrease) increase in other borrowings | $\mathbf{( 1 8 , 6 0 0 )}$ | 9,800 |
| Proceeds from exercise of stock options | $\mathbf{1 4 2}$ | $-(\mathbf{-}$ |
| issued pursuant to equity incentive plan | $\mathbf{( 2 , 8 0 5 )}$ | $(2,853)$ |
| Purchases of Treasury Stock | $\mathbf{1 5 , 3 8 3}$ | $(10,255)$ |
| Cash dividends paid |  |  |


| Increase (decrease) in cash and cash equivalents | $\mathbf{1 4 , 3 8 9}$ | $(2,791)$ |  |
| :--- | :--- | :--- | :---: |
| Cash and cash equivalents beginning of period | $\mathbf{1 3 , 2 6 3}$ | 15,675 |  |
| Cash and cash equivalents end of period | $\mathbf{\$}$ | $\mathbf{2 7 , 6 5 2}$ | $\$$ |

Supplemental Information-Cash Flows:
Cash paid for:
Interest

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| Income taxes | $\mathbf{\$}$ | $\mathbf{1 , 8 2 3}$ | $\$$ | 1,643 |
| :--- | :---: | :---: | :---: | :---: |
| Noncash investing and financing activities: | $\mathbf{\$}$ | $\mathbf{1 , 4 0 1}$ | $\$$ | 1,415 |

See accompanying notes to the Unaudited Consolidated Financial Statements.
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# BRIDGE BANCORP, INC. AND SUBSIDIARY CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS <br> (unaudited) 

## 1. Basis of Presentation

Bridge Bancorp, Inc. (the "Company") is incorporated under the laws of the State of New York as a single bank holding company. The Company's business currently consists of the operations of its wholly-owned subsidiary, The Bridgehampton National Bank (the "Bank"). The Bank's operations include its real estate investment trust subsidiary, Bridgehampton Community, Inc. ("BCI") and a title insurance subsidiary; Bridge Abstract LLC ("Bridge Abstract").

The accompanying Unaudited Consolidated Financial Statements, which include the accounts of the Company and its wholly-owned subsidiary, the Bank, have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. The Unaudited Consolidated Financial Statements included herein reflect all normal recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. In preparing the interim financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reported periods. Such estimates are subject to change in the future as additional information becomes available or previously existing circumstances are modified. Actual future results could differ significantly from those estimates. The annualized results of operations for the six months ended June 30, 2007 are not necessarily indicative of the results of operations that may be expected for the entire fiscal year. Certain information and note disclosures normally included in the financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. Certain reclassifications have been made to prior year amounts, and the related discussion and analysis, to conform to the current year presentation. The Unaudited Consolidated Financial Statements should be read in conjunction with the Audited Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

## 2. Earnings Per Share

Basic earnings per common share is computed by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted earnings per share, which reflect the potential dilution that could occur if outstanding stock options were exercised and dilutive stock awards were fully vested and resulted in the issuance of common stock that then shared in the earnings of the Company, is computed by dividing net income by the weighted average number of common shares and common stock equivalents.

| Computation of Per Share Income (in thousands, except per share data) | Three months ended |  |  |  | Six months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | June 30, 2007 |  | $\begin{array}{r} \text { June } 30, \\ 2006 \end{array}$ |  | $\begin{array}{r} \text { June 30, } \\ 2007 \end{array}$ |  | $\begin{array}{r} \text { June } 30, \\ 2006 \end{array}$ |
| Net Income | \$ | 2,207 | \$ | 2,038 | \$ | 3,956 | \$ | 3,977 |
| Common Equivalent Shares: |  |  |  |  |  |  |  |  |
| Weighted Average Common Shares Outstanding |  | 6,072 |  | 6,176 |  | 6,071 |  | 6,190 |
| Weighted Average Common Equivalent Shares |  | 18 |  | 29 |  | 20 |  | 28 |
|  |  | 6,090 |  | 6,205 |  | 6,091 |  | 6,218 |


| Weighted Average Common and Common Equivalent |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Shares |  |  |  |  |  |  |  |  |
| Basic earnings per share | $\$$ | $\mathbf{0 . 3 6}$ | $\$$ | 0.33 | $\$$ | $\mathbf{0 . 6 5}$ | $\$$ | 0.64 |
| Diluted earnings per share | $\$$ | $\mathbf{0 . 3 6}$ | $\$$ | 0.33 | $\$$ | $\mathbf{0 . 6 5}$ | $\$$ | 0.64 |

There were approximately 64,595 options outstanding that were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the common stock and were, therefore, antidilutive. There were approximately 16,146 shares of unvested restricted stock at June 30, 2007 that were antidilutive and not included in the computation of diluted earnings per share.

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## 3. Repurchased Stock

For the six months ended June 30, 2007, the Company did not repurchase any shares as compared to 73,675 shares repurchased during the six-month period ended June 30, 2006. Repurchasedshares are held in the Company's treasury account, and may be utilized for general corporate purposes.

## 4. Stock Based Compensation Plans

Statement of Financial Accounting Standards 123R ("SFAS 123R"), "Accounting for Stock-Based Compensation,Revised," requires all public companies to record compensation cost for stock options provided to employees in return for employee service. The cost is measured at the fair value of the options when granted, and this cost is expensed over the employee service period, which is normally the vesting period of the options. The Black-Scholes option pricing model is used to determine the grant date fair value of option grants. The Company adopted SFAS 123R beginning January 1, 2006 applying the modified prospective transition method. No new grants were awarded during the periods ended June 30, 2007 and June 30, 2006. Compensation expense attributable to stock options was $\$ 13,000$ and $\$ 27,000$ for the three month period and six month period ended June 30, 2007, respectively. Compensation expense attributable to restricted stock awards was $\$ 43,000$ and $\$ 95,000$ for the three month period and six month period ended June 30, 2007, respectively, and $\$ 13,000$ and $\$ 26,000$ for the three month period and six month period ended June 30, 2006, respectively.

The intrinsic value for stock options is calculated based on the difference between the exercise price of the underlying awards and the market price of our common stock as of the reporting date. The intrinsic value of options exercised during the six month period ended June 30, 2007 and 2006 was $\$ 81,000$ and $\$ 15,000$, respectively. The intrinsic value of options outstanding and exercisable at June 30, 2007 was $\$ 369,000$. The effect of this pronouncement on future operations will depend on the fair value of future options issued and accordingly, cannot be determined at this time.

A summary of the status of the Company's stock options as of June 30, 2007 is as follows:

|  | Number of Options |  | Weighted Average Exercise Price | Weighted <br> Average Remaining Contractual Life | Aggregate Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding, December 31, 2006 | 128,245 | \$ | 21.37 |  |  |
| Granted | - |  | - |  |  |
| Exercised | $(8,950)$ | \$ | 15.03 |  |  |
| Forfeited | $(5,497)$ | \$ | 25.25 |  |  |
| Outstanding, <br> June 30, 2007 | 113,798 | \$ | 21.69 | 7.03 years \$ | 369,483 |
| Exercisable, <br> June 30, <br> 2007 | 65,612 | \$ | 19.02 | 5.50 years \$ | \$ 369,483 |
|  | umber of |  |  |  |  |
|  | Shares |  | Price |  |  |

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| Range of <br> Exercise <br> Prices |  |  |  |
| :--- | ---: | :--- | ---: |
|  | 9,900 | $\$$ | 12.53 |
|  | 14,808 | $\$$ | $13.17-14.67$ |
|  | 13,025 | $\$$ | 15.47 |
|  | 11,471 | $\$$ | 24.00 |
|  | 58,486 | $\$$ | 25.25 |
|  | 6,108 | $\$$ | $26.55-\$ 30.60$ |

A summary of the status of the Company's unvested restricted stock shares as of June 30, 2007 is as follows:

|  | Shares | Weighted <br> Average <br> Grant-Date <br> Fair Value |  |
| :--- | :---: | :---: | ---: |
| Unvested, December 31, 2006 | 19,850 | $\$$ | 25.50 |
| Granted | - | - |  |
| Vested | $(2,030) \$$ | 25.70 |  |
| Forfeited | $(1,674) \$$ | 25.36 |  |
| Unvested, June 30, 2007 | 16,146 | $\$$ | 25.47 |

5. Securities

A summary of the amortized cost and estimated fair value of securities follows.

| (In thousands) | June 30, 2007 |  |  |  | December 31, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Estimated |  | Amortized |  | Estimated |  |
|  |  |  |  | Fair Value |  |  |  | Fair Value |
| Available for sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury and government agency securities | \$ | 29,067 | \$ | 28,847 | \$ | 34,123 | \$ | 33,777 |
| State and municipal obligations |  | 42,019 |  | 41,221 |  | 49,008 |  | 48,843 |
| Mortgage-backed securities |  | 121,750 |  | 117,781 |  | 122,009 |  | 119,970 |
| Total available for sale |  | 192,836 |  | 187,849 |  | 205,140 |  | 202,590 |
| Held to maturity: |  |  |  |  |  |  |  |  |
| State and municipal obligations |  | 4,992 |  | 4,987 |  | 9,444 |  | 9,442 |
| Total held to maturity |  | 4,992 |  | 4,987 |  | 9,444 |  | 9,442 |
| Total debt and equity securities | \$ | 197,828 | \$ | 192,836 | \$ | 214,584 | \$ | 212,032 |

Securities having a fair value of approximately $\$ 182,892,000$ and $\$ 198,967,000$ at June 30, 2007 and December 31, 2006, respectively, were pledged to secure public deposits and Federal Home Loan Bank and the Federal Reserve Bank overnight borrowings. The Company did not hold any trading securities during the six months ended June 30, 2007 or the year ended December 31, 2006.
6. Loans

The following table sets forth the major classifications of loans.

|  |  | Dune 30, 2007 | December 31, <br> (In thousands) |
| :--- | ---: | ---: | ---: |
| Real estate mortgage loans |  |  |  |
| Commercial, financial, and agricultural loans | $\mathbf{\$}$ | $\mathbf{2 7 6 , 4 2 9}$ | $\$$ |
| Installment/consumer loans | $\mathbf{4 4 , 1 4 6}$ | 265,824 |  |
| Real estate construction loans | $\mathbf{9 , 5 3 2}$ | 36,498 |  |
| Total loans | $\mathbf{1 6 , 5 2 5}$ | 14,848 |  |
| Net deferred loan cost | $\mathbf{3 4 6 , 6 3 2}$ | 325,937 |  |


|  |  | $\mathbf{3 4 6 , 8 5 7}$ | 325,997 |
| :--- | :---: | :---: | :---: |
| Allowance for loan losses | $\mathbf{( 2 , 6 3 8})$ | $(2,512)$ |  |
| Net loans | $\$$ | $\mathbf{3 4 4 , 2 1 9}$ | $\$$ |

The principal business of the Bank is lending, primarily in commercial real estate loans, construction loans, home equity loans, land loans, consumer loans, residential mortgages and commercial loans. The Bank considers its primary

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lending area to be eastern Long Island in Suffolk County, New York, and a substantial portion of the Bank's loans are secured by real estate in this area. Accordingly, the ultimate collectibility of such a loan portfolio is susceptible to changes in market and economic conditions in this region.

Nonaccrual loans at June 30, 2007 and December 31, 2006 were $\$ 222,000$ and $\$ 423,000$, respectively. There were no loans 90 days or more past due that were still accruing, or any restructured loans at June 30, 2007 and December 31, 2006.

As of June 30, 2007 and December 31, 2006, there were no impaired loans as defined by SFAS No. 114, "Accounting by Creditors for Impairment of a Loan - An Amendment of FASB Statement No. 5 and 15" (SFAS 114"). For a loan to be considered impaired, management determines after review whether it is probable that the Company will not be able to collect all amounts due according to the contractual terms of the loan agreement. Additionally management applies its normal loan review procedures in making these judgments. As of June 30, 2007, there were no loans considered to be a troubled debt restructuring. As of December 31, 2006, there was one loan considered to be a troubled debt restructuring, totaling $\$ 118,000$, as defined by SFAS No. 114. After review of the estimated fair value of the underlying collateral less the costs to sell, management believed it would be able to collect all amounts due without a shortfall according to the modified terms of the loan agreement. Subsequent to December 31, 2006, six consecutive payments were made on this loan in accordance with the modified loan terns hence it is no longer classified as a troubled debt restructuring.

## 7. Allowance for Loan Losses

Management monitors its entire loan portfolio on a regular basis, with consideration given to detailed analyses of classified loans, repayment patterns, current delinquencies, probable incurred losses, past loss experience, current economic conditions, changes in the loan portfolio and various types of concentrations of credit. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance. Based on the determination of management and the Classification Committee, the overall level of reserves is periodically adjusted to account for the inherent and specific risks within the entire portfolio. Based on the Classification Committee's review of the classified loans and the overall reserve levels as they relate to the entire loan portfolio at June 30, 2007, management determined the allowance for loan losses to be adequate. The following table sets forth changes in the allowance for loan losses.
(In thousands)
For the Six Months Ended
For the Year
Ended December 31,

|  |  | June 30, 2007 |  | June 30, 2006 | 2006 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Beginning balance | $\mathbf{\$}$ | $\mathbf{2 , 5 1 2}$ | $\$$ | 2,383 | $\$$ | 2,383 |
| Provision for loan loss | $\mathbf{9 5}$ |  | - | 85 |  |  |
| Net recoveries | $\mathbf{3 1}$ |  | 3 | 44 |  |  |
| Ending balance | $\$$ | $\mathbf{2 , 6 3 8}$ | $\$$ | 2,386 | $\$$ | 2,512 |

## 8. Income Taxes

The Company adopted FASB Interpretation 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"), as of January 1, 2007. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The adoption had no affect on the Company's financial statements.

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the state of New York. The Company is no longer subject to examination by taxing authorities for years before 2003. The Company does not expect the total amount of unrecognized tax benefits to significantly increase in the next twelve months.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense. The Company did not have any amounts accrued for interest and penalties at June 30, 2007.

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## 9. Employee Benefits

The Bank maintains a noncontributory pension plan through the New York State Bankers Association Retirement System covering all eligible employees.

The Bridgehampton National Bank Supplemental Executive Retirement Plan ("SERP") provides benefits to certain employees, as recommended by the Compensation Committee of the Board of Directors and approved by the full Board of Directors, whose benefits under the Pension Plan are limited by the applicable provisions of the Internal Revenue Code. The benefit under the SERP is equal to the additional amount the employee would be entitled to under the Pension Plan and the 401(k) Plan in the absence of such Internal Revenue Code limitations. The assets of the SERP are held in a rabbi trust to maintain the tax-deferred status for the individuals in the plan. As a result, the assets of the trust are reflected on the Consolidated Statements of Condition of the Company. The effective date of the SERP was January 1, 2001.

Contributions to the pension plan were $\$ 500,000$ while no contributions were made to the SERP for the six months ended June 30, 2007. The Company does not anticipate making any additional contributions to the pension plan through the end of the year. During the second quarter ended June 30, 2007, payouts totaling approximately $\$ 100,000$ were made pursuant to the SERP to certain former executive officers.

The Company's funding policy with respect to its benefit plans is to contribute at least the minimum amounts required by applicable laws and regulations. The following table sets forth the components of net periodic benefit cost and other amounts recognized in Other Comprehensive Income.

| (In thousands) | Three months ended June 30, <br> Pension SERP <br> Benefits Benefits |  |  |  | Six months ended June 30,  <br> Pension SERP <br> Benefits Benefits |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |  | 06 |
| Service cost | \$ 113 | \$ 105 | \$ 15 | \$ 16 | \$ 224 | \$ 210 | \$ 30 |  | 32 |
| Interest cost | 70 | 63 | 13 | 13 | 139 | 125 | 26 |  | 27 |
| Expected return on plan assets | (100) | (81) | - | - | (196) | (162) | - |  | - |
| Amortization of net loss | 4 | 10 | - | - | 7 | 20 | - |  | - |
| Amortization of unrecognized prior service cost | 2 | 2 | - | - | 4 | 4 | - |  | - |
| Amortization of unrecognized transition (asset) obligation | - | - | 7 | 7 | - | (1) | 14 |  | 14 |
| Net periodic benefit cost | \$ 89 | \$ 99 | \$ 35 | \$ 36 | \$ 178 | \$ 196 | \$ 70 |  | 73 |

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Private Securities Litigation Reform Act Safe Harbor Statement

This report may contain statements relating to the future results of the Company (including certain projections and business trends) that are considered "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995 (the "PSLRA"). Such forward-looking statements which involve risk and uncertainties, are based on the beliefs, assumptions and expectations of management of the Company. Words such as "expects," "believes," "should," "plans," "anticipates," "will," "potential," "could," "intend," "may," "outlook," "predict," "project," "would," "estimates," "as variations of such similar expressions are intended to identify such forward-looking statements. Examples of forward-looking statements include, but are not limited to, possible or assumed estimates with respect to the financial condition, expected or anticipated revenue, and results of operations and business of the Company, including earnings growth; revenue growth in retail banking, lending and other areas; origination volume in the Company's consumer, commercial and other lending businesses; current and future capital management programs; non-interest income levels, including fees from the abstract subsidiary and banking services as well as product sales; market share; expense levels; and other business operations and strategies. For this presentation, the Company claims the protection of the safe harbor for forward-looking statements contained in the PSLRA.

Factors that could cause future results to vary from current management expectations include, but are not limited to, changing economic conditions; legislative and regulatory changes; monetary and fiscal policies of the federal government; changes in tax policies; rates and regulations of federal, state and local tax authorities; changes in interest rates; deposit flows; the cost of funds; demand for loan products; demand for financial services; competition; changes in the quality and composition of the Bank's loan and investment portfolios; changes in management's business strategies; changes in accounting principles, policies or guidelines; changes in real estate values and other factors discussed elsewhere in this report, factors set forth under Item 1A., Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2006 and in other reports filed by the Company with the Securities and Exchange Commission. The forward-looking statements are made as of the date of this report, and the Company assumes no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

## Overview

## Who We Are and How We Generate Income

Bridge Bancorp, Inc. ("the Company"), a New York corporation, is a single bank holding company formed in 1989. On a parent-only basis, the Company has had minimal results of operations. In the event the Company subsequently expands its current operations, it will be dependent on dividends from its wholly owned subsidiary, The Bridgehampton National Bank ("the Bank"), its own earnings, additional capital raised, and borrowings as sources of funds. The information in this report reflects principally the financial condition and results of operations of the Bank. The Bank's results of operations are primarily dependent on its net interest income, which is mainly the difference between interest income on loans and investments and interest expense on deposits and borrowings. The Bank also generates other income, such as fee income on deposit accounts and merchant credit and debit card processing programs, income from its title abstract subsidiary, and net gains on sales of securities and loans. The level of its other expenses, such as salaries and benefits, occupancy and equipment costs, other general and administrative expenses, expenses from its title insurance subsidiary, and income tax expense, further affects the Bank's net income.

## Quarterly Highlights

- net income for the second quarter 2007 of $\$ 2,207,000$ or $\$ 0.36$ diluted earnings per share, representing increases of $8.3 \%$ and $9.1 \%$, respectively, over the second quarter 2006;
- net income for the six months ended June 30, 2007 of $\$ 3,956,000$ or $\$ 0.65$ diluted earnings per share, compared to $\$ 3,977,000$ and $\$ 0.64$, respectively, for the same period last year; - growth in net interest income of $6.3 \%$ for the second quarter of 2007 and $1.5 \%$ for the first six months of 2007 over last year;


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- an increase in other income of $22.3 \%$ for the second quarter and $27.5 \%$ for the first six months of 2007 over 2006;
- total assets of $\$ 591,132,000$ at June 30, 2007, a $12.5 \%$ increase over the same date last year;
- total loans of \$346,857,000 at June 30, 2007, an 11.5\% increase over June 30, 2006;
- continued strong credit quality;
- total deposits of $\$ 541,058,000$ at June 30, 2007, a $19.5 \%$ increase over June 30, 2006, incorporating 5.9\% demand deposit growth;
- management of the net interest margin to $4.6 \%$ for the first six months of 2007;
- returns on average equity and average assets for the first six months of 2007 of $17.10 \%$ and $1.35 \%$, respectively; and - the declaration of a cash dividend of $\$ 0.23$ for the second quarter 2007, continuing Company's long term trend of uninterrupted dividends.


## Principal Products and Services and Locations of Operations

The Bank operates thirteen branches on eastern Long Island. Federally chartered in 1910, the Bank was founded by local farmers and merchants. For nearly a century, the Bank has maintained its focus on building customer relationships on eastern Long Island. The Bank engages in full service commercial and consumer banking business, including accepting time and demand deposits from the consumers, businesses and local municipalities surrounding its branch offices. These deposits, together with funds generated from operations and borrowings, are invested primarily in (1) commercial real estate loans; (2) home equity loans; (3) construction loans; (4) residential loan; (5) secured and unsecured commercial and consumer loans; (6) FHLB, FNMA, and FHLMC mortgage-backed securities; (7) New York State and local municipal obligations; and (8) U.S. Treasury and government agency securities. In addition, the Bank offers merchant credit and debit card processing, automated teller machines, cash management services, online banking services, safe deposit boxes and individual retirement accounts. During the second quarter the Bank began testing of remote deposit capture, providing added convenience to commercial non cash depositors and the ability for the Bank to expand its footprint into areas without local branches. Through its title insurance abstract subsidiary, the Bank acts as a broker for title insurance services. The Bank's customer base is comprised principally of small businesses and consumers.

## Opportunities and Challenges

Growing profits in the current flat or inverted yield curve environment presents significant challenges to the Bank since, as a community bank, its income historically relies heavily on the interest rate spread between short term and long term rates. The ability for the Bank to borrow on a short term basis at a lower cost and invest on a long term basis at a higher yield is diminished. Pressure on net interest income persisted during the second quarter; however, improvements in both rate and volume during the second quarter resulted in positive net interest income for the three-month and six-month periods ended June 30, 2007 as compared to the prior year. The yield curve remained flat or slightly inverted during the quarter, and it remains less than certain that it will revert to the steepness of the past in the near future. Balance sheet and interest rate risk management included a repositioning of a portion of the available for sale investment securities portfolio resulting in a net pretax loss of $\$ 101,000$ during the first six months of 2007.

Net interest income increased $\$ 363,000$ for the three-month period ended June 30, 2007 versus the same three-month period of 2006. The net interest margin for the three-month period ended June 30, 2007 decreased to $4.6 \%$ as compared to $4.9 \%$ for the three-month period ended June 30, 2006. Net interest income increased $\$ 171,000$ for the first six months of 2007 to $\$ 11,942,000$ versus $\$ 11,771,000$ for the first six months of 2006 . The net interest margin was $4.6 \%$ for the six-month period ended June 30, 2007 as compared to $5.0 \%$ for the first six months of 2006. Deposit growth mitigated the increase in funding rates. While the cost of liabilities has stabilized during 2007, it did reprice faster than the asset side of the balance sheet during 2006 as evidenced by the decline in the interest rate spread from $4.1 \%$ over the first six months of 2006 to $3.4 \%$ over the first six months of 2007.

Non interest income grew $22.3 \%$ for the second quarter 2007 and $38.8 \%$ for the first six months of 2007 over the same periods last year, primarily from growth in title insurance services revenues and service charges on deposit accounts.

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Non interest expense grew $7.4 \%$ for the second quarter 2007 and $12.9 \%$ for the first six months of 2007, over the same periods last year, largely due to increased salary and benefits expense as well as increased facilities and marketing costs, primarily related to the new branches. The costs of implementation of increased regulatory requirements, including legal, audit and human resource, continue to be burdensome for community banks. Attention to operational efficiency remains a top priority for the Bank.

Net income for the three months ended June 30, 2007 was $\$ 2,207,000$, increasing $\$ 169,000$, or $8.3 \%$, from earnings of $\$ 2,038,000$ for the same period last year. Diluted earnings per share for the second quarter 2007 were $\$ 0.36$, an increase of $\$ 0.03$, or $9.1 \%$ from $\$ 0.33$ per diluted share for the second quarter of 2006. Net income for the six-month period ended June 30, 2007 was $\$ 3,956,000$, decreasing $0.5 \%$ from $\$ 3,977,000$ for the first six months of 2006. Diluted earnings per share for the six-month period ended June 30 , 2007 were $\$ 0.65$, an increase of $\$ 0.01$, or $1.6 \%$ from $\$ 0.64$ per diluted share for the first six months of 2006.

The rate of loan originations continued at a steady pace during the second quarter, as total loans grew $11.5 \%$ or $\$ 35,846,000$ over the period ended June 30, 2006 to $\$ 346,857,000$. The Company remains optimistic regarding continued loan growth during 2007. Additionally, total investment securities increased $\$ 14,454,000$ or $8.1 \%$ to $\$ 193,653,000$ at June 30, 2007 compared to the prior year.

Loan growth was funded primarily with deposit growth of $19.5 \%$. Growth in the Bank's core deposit base of consumer and commercial relationships was $16.2 \%$, as benefits of the Bank's service initiatives, new branches, and the introduction of relationship-based promotional products took hold. Total deposits increased to $\$ 541,058,000$ at June 30, 2007 over the same date last year, including both core and municipal deposit growth. Demand deposits, a key source of low cost funding for loans, comprised $35.8 \%$ of total deposits at June 30, 2007.

During the quarter ended June 30, 2007, $\$ 50,000$ was added to the allowance for loan losses, due primarily to growth in the loan portfolio during the quarter. A total of $\$ 95,000$ has been added to the allowance for loan losses for the first six months of 2007. The loan loss reserve remains healthy relative to existing nonperforming assets. Management continues to carefully monitor the loan portfolio as well as real estate trends on eastern Long Island. While effects of sub prime lending can be seen in the marketplace in the form of impaired loans at other lending institutions, the Company has not seen evidence of a softening real estate market. The consistent and rigorous underwriting standards of the Bank preclude sub prime lending, and as such, management does not anticipate negative effects on the Bank's loan portfolio.

Industry wide challenges are inherent in the current operating environment, most significant of which is persistent pressure on the net interest margin. Growth strategies have potential to offset the tighter net interest margin with volume as the customer base grows through expanding the Bank's footprint, while maintaining and developing existing relationships. The Bank is in the process of building out its $14^{\text {th }}$ branch office which will be located in Wading River, NY. We continue to make our way through the municipal process and expect that the opening of our new facility in the Village of East Hampton will be a 2008 event.

## Critical Accounting Policies

## Allowance for Loan Losses

Management considers the accounting policy on loans and the related allowance for loan losses to be the most critical and requires complex management judgment as discussed below. The judgements made regarding the allowance for loan losses can have a material effect on the results of operations of the Company.

The allowance for loan losses is established and maintained through a provision for loan losses based on probable incurred losses inherent in the Bank's loan portfolio. Management evaluates the adequacy of the allowance on a
quarterly basis. The allowance is comprised of both individual valuation allowances and loan pool valuation allowances. If the allowance for loan losses is not sufficient to cover actual loan losses, the Company's earnings could decrease.

The Bank monitors its entire loan portfolio on a regular basis, with consideration given to detailed analysis of classified loans, repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various

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types of concentrations of credit. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance.

Individual valuation allowances are established in connection with specific loan reviews and the asset classification process including the procedures for impairment testing under Statement of Accounting Standard ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan, an Amendment of FASB Statements No. 5 and 15," and SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures, an Amendment of SFAS No. 114." Such valuation, which includes a review of loans for which full collectibility in accordance with contractual terms is not reasonably assured, considers the estimated fair value of the underlying collateral less the costs to sell, if any, or the present value of expected future cash flows, or the loan's observable market value. Any shortfall that exists from this analysis results in a specific allowance for the loan. Pursuant to our policy, loan losses must be charged-off in the period the loans, or portions thereof, are deemed uncollectible. Assumptions and judgements by management, in conjunction with outside sources, are used to determine whether full collectibility of a loan is not reasonably assured. These assumptions and judgements also are used to determine the estimates of the fair value of the underlying collateral or the present value of expected future cash flows or the loan's observable market value. Individual valuation allowances could differ materially as a result of changes in these assumptions and judgements. Individual loan analyses are periodically performed on specific loans considered impaired. The results of the individual valuation allowances are aggregated and included in the overall allowance for loan losses.

Loan pool valuation allowances represent loss allowances that have been established to recognize the inherent risks associated with our lending activities, but which, unlike individual allowances, have not been allocated to particular problem assets. Pool evaluations are broken down as follows: first, loans with homogenous characteristics are pooled by loan type and include home equity loans, residential mortgages, land loans and consumer loans. Then all remaining loans are segregated into pools based upon the risk rating of each credit. Key factors in determining a credit's risk rating include management's evaluation of: cash flow, collateral, guarantor support, financial disclosures, industry trends and management. The determination of the adequacy of the valuation allowance is a process that takes into consideration a variety of factors. The Bank has developed a range of valuation allowances necessary to adequately provide for probable incurred losses inherent in each pool of loans. We consider our own charge-off history along with the growth in the portfolio as well as the Bank's credit administration and asset management philosophies and procedures when determining the allowances for each pool. In addition, we evaluate and consider the impact that existing and projected economic and market conditions may have on the portfolio as well as known and inherent risks in the portfolio. Finally, we evaluate and consider the allowance ratios and coverage percentages of both peer group and regulatory agency data. These evaluations are inherently subjective because, even though they are based on objective data, it is management's interpretation of that data that determines the amount of the appropriate allowance. If the evaluations prove to be incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to the allowance for loan losses.

The Classification Committee is comprised of both members of management and the Board of Directors. The adequacy of the reserves is analyzed quarterly, with any adjustment to a level deemed appropriate by the Classification Committee, based on its risk assessment of the entire portfolio. Based on the Classification Committee's review of the classified loans and the overall reserve levels as they relate to the entire loan portfolio at June 30, 2007, management believes the allowance for loan losses has been established at levels sufficient to cover the probable incurred losses in the Bank's loan portfolio. Future additions or reductions to the allowance may be necessary based on changes in economic, market or other conditions. Changes in estimates could result in a material change in the allowance. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize adjustments to the allowance based on their judgments of the information available to them at the time of their examination.

## Net Income

Net income for the three-month period ended June 30, 2007 totaled $\$ 2,207,000$ or $\$ 0.36$ per diluted share as compared to $\$ 2,038,000$ or $\$ 0.33$ per diluted share for the same period in 2006. Changes for the three months ended June 30, 2007 include: (i) $\$ 363,000$ or $6.3 \%$ increase in net interest income; (ii) a provision for loan losses of $\$ 50,000$ compared to no provision being recorded during 2006; (iii) $\$ 281,000$ or $22.3 \%$ increase in total other income as a result of higher title fee income and higher fee income from customer services and (iv) $\$ 303,000$ or $7.4 \%$ increase in total other expenses, over the same period in 2006, primarily due to increased salaries and employee benefits. The effective income tax rate increased to $32.5 \%$ from $31.6 \%$ for the same period last year.

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Net income for the six-month period ended June 30, 2007 totaled $\$ 3,956,000$ or $\$ 0.65$ per diluted share as compared to $\$ 3,977,000$ or $\$ 0.64$ per diluted share for the same period in 2006. Changes for the six months ended June 30, 2007 include: (i) $\$ 171,000$ or $1.5 \%$ increase in net interest income; (ii) a provision for loan losses of $\$ 95,000$ compared to no provision being recorded during 2006; (iii) $\$ 776,000$ or $38.8 \%$ increase in total other income as a result of growth in title fee income and fee income from customer services as well as a net security losses of $\$ 101,000$ realized during the first quarter of 2007 due to a repositioning of the available for sale investment portfolio as compared to a net loss of $\$ 257,000$ realized during the same period in 2006 and (iv) $\$ 1,014,000$ or $12.9 \%$ increase in total other expenses, over the same period in 2006, primarily due to increased salaries, as well as marketing, item processing and systems expenses related to the new branches. The effective income tax rate decreased to $31.4 \%$ in 2007 from $32.9 \%$ for the same period last year.

## Analysis of Net Interest Income

Net interest income, the primary contributor to earnings, represents the difference between income on interest earning assets and expenses on interest bearing liabilities. Net interest income depends upon the volume of interest earning assets and interest bearing liabilities and the interest rates earned or paid on them.

The following table sets forth certain information relating to the Company's average consolidated statements of financial condition and its consolidated statements of income for the periods indicated and reflect the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from daily average balances and include non-performing accrual loans. The yields and costs include fees, which are considered adjustments to yields. Interest on nonaccrual loans has been included only to the extent reflected in the consolidated statements of income. For purposes of this table, the average balances for investments in debt and equity securities exclude unrealized appreciation/depreciation due to the application of SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities."

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| Three months ended June 30, |  | 2007 |  |  | 006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  | Average |  |  | Average |
|  | Average |  | Yield/ | Average |  | Yield |
|  | Balance | Interest | Cost | Balance | Interest | Cos |

Interest earning assets:


| Non interest earning |  |  |
| :--- | ---: | ---: | ---: |
| assets: |  |  |
| Cash and due from banks | $\mathbf{1 6 , 1 8 3}$ | 14,403 |
| Other assets | $\mathbf{2 2 , 6 2 6}$ | 17,736 |
| Total assets | $\mathbf{5 9 5 , 2 3 9}$ | $\$ 80,764$ |

Interest bearing liabilities:

| Savings, N.O.W. and |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| money market deposits | \$ | 295,609 | \$ | 2,074 | 2.8\% | \$ | 247,524 | \$ | 1,420 | 2.3\% |
| Certificates of deposit of \$100,000 |  |  |  |  |  |  |  |  |  |  |
| or more |  | 32,845 |  | 345 | 4.2 |  | 18,226 |  | 136 | 3.0 |
| Other time deposits |  | 29,171 |  | 274 | 3.8 |  | 22,718 |  | 136 | 2.4 |
| Federal funds purchased |  | 959 |  | 14 | 5.8 |  | 6,332 |  | 79 | 4.9 |
| Other borrowed money |  | - |  | - | - |  | 8,858 |  | 111 | 5.0 |
| Total interest bearing liabilities |  | 358,584 |  | 2,707 | 3.0 |  | 303,658 |  | 1,882 | 2.5 |
| Non interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 185,974 |  |  |  |  | 179,574 |  |  |  |
| Other liabilities |  | 3,609 |  |  |  |  | 1,096 |  |  |  |
| Total liabilities |  | 548,167 |  |  |  |  | 484,328 |  |  |  |
| Stockholders' equity |  | 47,072 |  |  |  |  | 46,436 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 595,239 |  |  |  | \$ | 530,764 |  |  |  |


| Net interest <br> income/interest rate <br> spread ${ }^{(2)}$ |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | $\mathbf{6 , 4 1 1}$ | $\mathbf{3 . 6 \%}$ | 6,028 | $3.8 \%$ |
|  | $\mathbf{\$ 1 9 7 , 8 4 6}$ |  | $\mathbf{4 . 6 \%}$ | $\mathbf{\$}$ | 194,967 |

Net interest earning
assets/net interest margin
(3)

Ratio of interest earning
assets to
interest bearing liabilities $\quad \mathbf{1 5 5 . 2 \%} \quad 164.2 \%$
Less: Tax equivalent
adjustment
(256)
(236)

Net interest income \$ 6,155 \$ 5,792
(1) The above table is presented on a tax equivalent basis.
(2) Net interest rate spread represents the difference between the yield on interest earning assets and the cost of interest bearing liabilities.
(3) Net interest margin represents net interest income divided by average interest earning assets.

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Six months ended June

30,

| (In thousands) | Average Balance |  | Interest |  | Average Yield/ Cost | Average Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest earning assets: |  |  |  |  |  |  |  |
| Loans, net (including loan fee income) | \$ | 335,415 | \$ | 12,710 | 7.6\% | \$ | 301,043 |
| Mortgage-backed securities |  | 117,326 |  | 2,747 | 4.7 |  | 106,995 |
| Tax exempt securities ${ }^{(1)}$ |  | 58,304 |  | 1,544 | 5.3 |  | 60,703 |
| Taxable securities |  | 30,367 |  | 635 | 4.2 |  | 24,459 |
| Federal funds sold |  | 9,173 |  | 242 | 5.3 |  | 3,555 |
| Securities, restricted |  | 782 |  | 27 | 7.0 |  | 1,008 |
| Deposits with banks |  | 45 |  | 2 | 9.0 |  | 64 |
| Total interest earning assets |  | 551,412 |  | 17,907 | 6.5 |  | 497,827 |
| Non interest earning assets: |  |  |  |  |  |  |  |
| Cash and due from banks |  | 15,614 |  |  |  |  | 14,711 |
| Other assets |  | 22,060 |  |  |  |  | 17,838 |
| Total assets | \$ | 589,086 |  |  |  | \$ | 530,376 |

Interest bearing
liabilities:

| Savings, N.O.W. and <br> money market deposits <br> Certificates of deposit of | $\mathbf{2 9 5 , 1 2 7}$ | $\mathbf{\$}$ | $\mathbf{4 , 1 7 4}$ | $\mathbf{2 . 9 \%}$ | $\mathbf{\$}$ | 251,118 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 100,000$ |  |  | 2,682 | $2.2 \%$ |  |  |  |
| $\quad$or more | $\mathbf{3 2 , 1 1 0}$ | $\mathbf{6 8 0}$ | $\mathbf{4 . 3}$ | 17,989 | 234 | 2.6 |  |
| Other time deposits | $\mathbf{2 9 , 1 2 0}$ | $\mathbf{5 4 5}$ | $\mathbf{3 . 8}$ | 23,291 | 259 | 2.2 |  |
| Federal funds purchased | $\mathbf{2 , 3 3 9}$ | $\mathbf{6 5}$ | $\mathbf{5 . 5}$ | 5,173 | 125 | 4.8 |  |
| Other borrowed money | $\mathbf{4 2 9}$ | $\mathbf{1 2}$ | $\mathbf{5 . 6}$ | 6,397 | 158 | 5.0 |  |
| Total interest bearing <br> liabilities | $\mathbf{3 5 9 , 1 2 5}$ | $\mathbf{5 , 4 7 6}$ | $\mathbf{3 . 1}$ | 303,968 | 3,458 | 2.3 |  |

liabilities:

| Demand deposits | $\mathbf{1 7 9 , 6 0 9}$ | 178,140 |
| :--- | ---: | ---: |
| Other liabilities | $\mathbf{3 , 7 1 2}$ | 1,208 |
| Total liabilities | $\mathbf{5 4 2 , 4 4 6}$ | 483,316 |
| Stockholders' equity | $\mathbf{4 6 , 6 4 0}$ | 47,060 |
| Total liabilities and | $\mathbf{5 8 9 , 0 8 6}$ | $\$$ |
| stockholders' equity | $\mathbf{5}$ | 530,376 |

Net interest
income/interest rate


Net interest earning
assets/net interest margin
(3)

Ratio of interest earning
assets to
interest bearing liabilities $\quad \mathbf{1 5 3 . 5 \%} \quad 163.8 \%$
Less: Tax equivalent
adjustment
(489) (530)

Net interest income \$ 11,942 \$ 11,771
(1) The above table is presented on a tax equivalent basis.
(2) Net interest rate spread represents the difference between the yield on interest earning assets and the cost of interest bearing liabilities.
(3) Net interest margin represents net interest income divided by average interest earning assets.

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## Rate/Volume Analysis

Net interest income can be analyzed in terms of the impact of changes in rates and volumes. The following table illustrates the extent to which changes in interest rates and in volume of average interest earning assets and interest bearing liabilities have affected the Bank's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) changes attributable to changes in rates (changes in rates multiplied by prior volume); and (iii) the net changes. For purposes of this table, changes that are not due solely to volume or rate changes have been allocated to these categories based on the respective percentage changes in average volume and rate. Due to the numerous simultaneous volume and rate changes during the periods analyzed, it is not possible to precisely allocate changes between volume and rates. In addition, average earning assets include nonaccrual loans.

Three months ended June 30
2007 Over 2006
(In thousands)

## Changes Due To

Six months ended June 30
2007 Over 2006
Changes Due To

|  | Net |  |  | Net |
| :--- | :---: | :---: | :---: | :---: |
| Rate | Change | Volume | Rate | Change |

Interest income on interest
earning assets:

| Loans (including loan fee <br> income) | $\$$ | 727 | $\$$ | 56 | $\$$ | 783 | $\$$ | 1,301 | $\$$ | 115 | $\$$ | 1,416 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Mortgage-backed |  |  |  |  | 436 |  |
| :--- | :---: | :---: | ---: | :---: | ---: | :---: |
| securities | 51 | 116 | 167 | 233 | 203 | $(66)$ |
| Tax exempt securities ${ }^{(1)}$ | $(124)$ | 131 | 7 | $(64)$ | $(2)$ | 211 |
| Taxable securities | 56 | 37 | 93 | 114 | 97 | 159 |
| Federal funds sold | 153 | 3 | 156 | 147 | 12 | $(8)$ |
| Securities, restricted | $(18)$ | 21 | 3 | $(8)$ | - | - |
| Deposits with banks <br> Total interest earning <br> assets | 3 | $(4)$ | $(1)$ | $(2)$ | 2 |  |
|  | 848 | 360 | 1,208 | 1,721 | 427 | 2,148 |

Interest expense on interest
bearing liabilities:

| Savings, N.O.W. and money market deposits |  | 304 |  | 350 |  | 654 |  | 523 |  | 969 |  | 1,492 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of deposit of |  |  |  |  |  |  |  |  |  |  |  |  |
| \$100,000 or more |  | 139 |  | 70 |  | 209 |  | 248 |  | 198 |  | 446 |
| Other time deposits |  | 46 |  | 92 |  | 138 |  | 77 |  | 209 |  | 286 |
| Federal funds purchased |  | (143) |  | 78 |  | (65) |  | (106) |  | 46 |  | (60) |
| Other borrowed money |  | (56) |  | (55) |  | (111) |  | (202) |  | 56 |  | (146) |
| Total interest bearing |  |  |  |  |  |  |  |  |  |  |  |  |
| liabilities |  | 290 |  | 535 |  | 825 |  | 540 |  | 1,478 |  | 2,018 |
| Net interest income | \$ | 558 | \$ | (175) | \$ | 383 | \$ | 1,181 | \$ | $(1,051)$ | \$ | 130 |

(1) The above table is presented on a tax equivalent basis.

The net interest margin for the three months ended June 30, 2007 decreased to $4.6 \%$ from $4.9 \%$ from the same three-month period in 2006. The decrease was primarily the result from the effect of the increase in rates for the average total interest bearing liabilities being greater than the effect of the increase in the rate of average total interest
earning assets. Yields on interest bearing liabilities increased 54 basis points during the three months ended June 30, 2007 compared to prior year, which were partly offset by increased yields of 21 basis points on interest earning assets. Net interest income was $\$ 6,155,000$ for the three months ended June 30, 2007 compared to $\$ 5,792,000$ from the same period last year. The increase in net interest income of $\$ 363,000$ or $6.3 \%$ for the current three-month period over the same period last year primarily resulted from increased volume. Average total interest earning assets increased to $\$ 556,430,000$ from $\$ 498,625,000$ or $11.6 \%$ and there was an increase in the yield on average interest earning assets to $6.6 \%$ from $6.3 \%$. Average interest bearing liabilities increased $18.1 \%$ to $\$ 358,584,000$ for the three-month period ended June 30, 2007 from $\$ 303,658,000$ during the same period in 2006. Competition for both core and municipal deposits continued to result in the increased cost of interest bearing liabilities at $3.0 \%$ for the period ended June 30, 2007 as opposed to a cost of $2.5 \%$ during the same period in 2006.

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The net interest margin decreased to $4.6 \%$ for the six months ended June 30, 2007 from 5.0\% from the same six-month period in 2006. The decrease was primarily the result of the increase in rates for the average total interest bearing liabilities being greater than the increase in the rate of average total interest earning assets. Yields on interest bearing liabilities increased 78 basis points during the six months ended June 30, 2007 compared to prior year, were partly offset by increased yields of 16 basis points on interest earning assets. Net interest income increased $\$ 171,000$ or $1.5 \%$ for the current six-month period over the same period last year. Average interest earning assets increased to $\$ 551,412,000$ during the six-month period ended June 30, 2007 from $\$ 497,827,000$ for the same period in 2006, representing a $10.8 \%$ increase. During this period, the yield on average interest earning assets increased to $6.5 \%$ from $6.4 \%$. Average interest bearing liabilities increased $18.2 \%$ to $\$ 359,125,000$ in 2007 from $\$ 303,968,000$ for the same period last year. The yield on average interest bearing liabilities for the six-month period ended June 30, 2007 increased to $3.1 \%$ from $2.3 \%$ during the same period in 2006 due to increases in funding costs of interest bearing deposits and average overnight borrowings. In addition, part of the increase in the cost of certificates of deposit greater than $\$ 100,000$ resulted from the balance of $\$ 2,000,000$ in brokered certificates of deposit. Because the Company's interest bearing liabilities generally reprice or mature more quickly than its interest earning assets, an increase in short term interest rates would initially result in a decrease in net interest income. Additionally, the large percentages of deposits in money market accounts reprice at short term market rates making the balance sheet more liability sensitive in the short term.

For the six-month period ended June 30, 2007, average loans grew by $\$ 34,372,000$ or $11.4 \%$ as compared to average loans for the six-month period ended June 30, 2006. The Bank is committed to growing loans with prudent underwriting, sensible pricing and limited credit and extension risk.

Average total investments for the six-month period ended June 30, 2007, increased by $\$ 13,614,000$ or $7.0 \%$ as compared to average total investments for the six-month period ended June 30, 2006. Average balances in mortgage-backed securities increased $\$ 10,331,000$ or $9.7 \%$, and taxable securities increased $\$ 5,908,000$ or $24.2 \%$ year over year, while average tax exempt securities decreased $\$ 2,399,000$ or $4.0 \%$, and restricted securities decreased $\$ 226,000$ or $22.4 \%$, for the first six months of 2007 as compared to the first six months of 2006. To position the balance sheet for the future and better manage liquidity and interest rate risk, a portion of the available for sale investment securities portfolio was sold during the first quarter resulting in a net loss of $\$ 101,000$. Average federal funds sold increased $\$ 5,618,000$ over the average balance for the same period in the prior year.

For the six-month period ended June 30, 2007, average total deposits increased by $\$ 65,428,000$, or $13.9 \%$, as compared to average total deposits for the six-month period ended June 30, 2006. Components of this change include increases in average balances for savings, N.O.W. and money market accounts of $\$ 44,009,000$ or $17.5 \%$ as compared to the prior year, and increases in the average balances for certificates of deposit of $\$ 100,000$ or more and other time deposits of $\$ 19,950,000$ or $48.3 \%$ for the six-month period ended June 30, 2007 as compared to average balances over the same six-month period in 2006. Additionally, the average balances in demand deposits increased $\$ 1,469,000$ or $0.8 \%$ to $\$ 179,609,000$ for the six-month period ended June 30,2007 compared to $\$ 178,140,000$ during the same period last year. Average public fund deposits comprised $25.1 \%$ of total average deposits during the six-month period ended June 30, 2007 and $20.9 \%$ of total average deposits for the six-month period ended June 30, 2006. These increases were partly offset by decreases in average federal funds purchased and average other borrowings totaling $\$ 8,802,000$ or $76.1 \%$, compared to the average balances for the same period in the prior year.

## Provision and Allowance for Loan Losses

The Bank's loan portfolio consists primarily of real estate loans secured by commercial and residential real estate properties located in the Bank's principal lending area on eastern Long Island. The interest rates charged by the Bank on loans are affected primarily by the demand for such loans, the supply of money available for lending purposes, the rates offered by its competitors, the Bank's relationship with the customer and the related credit risks of the transaction. These factors are affected by general and economic conditions including, but not limited to, monetary policies of the federal government, including the Federal Reserve Board, legislative policies and governmental
budgetary matters.
The credit quality of the loan portfolio remained strong for the quarter ended June 30, 2007. Since December 31, 2006, nonaccrual loans decreased to $\$ 222,000$ from $\$ 423,000$, representing $0.1 \%$ of net loans at June 30, 2007 and December 31, 2006. As of June 30, 2007 and December 31, 2006, there were no impaired loans as defined by SFAS No. 114, "Accounting by Creditors for Impairment of a Loan - An Amendment of FASB Statement No. 5 and 15" (SFAS 114 "). For a loan to be considered impaired, management determines after review whether it is probable that the Company

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will not be able to collect all amounts due according to the contractual terms of the loan agreement. Additionally management applies its normal loan review procedures in making these judgments. As of June 30, 2007 there were no loans considered to be a troubled debt restructuring, as defined by SFAS No. 114. As of December 31, 2006, there was one loan considered to be a troubled debt restructuring, totaling $\$ 118,000$. After review of the estimated fair value of the underlying collateral less the costs to sell, management believed it would be able to collect all amounts due without a shortfall according to the modified terms of the loan agreement. Subsequent to December 31, 2006, six consecutive payments were made on this loan in accordance with the modified loan terns hence it is no longer classified as a troubled debt restructuring. The Bank had no foreclosed real estate at June 30, 2007 and December 31, 2006. The Bank recognized recoveries of $\$ 33,000$ and charge-offs of $\$ 2,000$ for the six months ended June 30, 2007 as compared to recoveries of $\$ 76,000$ and charge-offs of $\$ 73,000$ for the same period in 2006.

Loans of approximately $\$ 3,290,000$ or $0.9 \%$ of total loans at June 30, 2007 were classified as potential problem loans. This was a decrease of $\$ 866,000$ from $\$ 4,156,000$ or $1.3 \%$ of total loans at December 31, 2006. These are loans for which management has information that indicates the borrower may not be able to comply with the present repayment terms. These loans are subject to increased management attention and their classification is reviewed on at least a quarterly basis. Due to the structure and nature of the credits, management currently believes that the likelihood of sustaining a loss on these relationships is remote.

Based on our continuing review of the overall loan portfolio, the current asset quality of the portfolio, and the growth in our loan portfolio, a provision for loan losses of $\$ 50,000$ was recorded during the second quarter of 2007. No provision for loan loss was recorded during the second quarter of 2006. A provision for loan losses of $\$ 95,000$ was recorded during the first six months of 2007. No provision for loan loss was recorded during the first six months of 2006. Net recoveries were $\$ 31,000$ for the first six months of 2007 and net recoveries were $\$ 3,000$ during the first six months of 2006. The allowance for loan losses increased to $\$ 2,638,000$ at June 30, 2007, as compared to $\$ 2,512,000$ at December 31, 2006 and $\$ 2,386,000$ at June 30, 2006. As a percentage of total loans, the allowance was $0.76 \%$ at June 30, 2007, as compared to $0.77 \%$ at December 31, 2006 and June 30, 2006.

## Non Interest Income

Total other income increased during the three-month period ended June 30,2007 by $\$ 281,000$ or $22.3 \%$ over the same period last year. Title fee income for the three-month period ended June 30, 2007 was $\$ 386,000$, an increase of $\$ 123,000$. Fees for other customer services for the three-month period ended June 30, 2007 totaled $\$ 419,000$, an increase of $\$ 79,000$ from the same three-month period in 2006. Service charges on deposit accounts for the three-month period ended June 30,2007 totaled $\$ 655,000$ reflecting an increase of $\$ 69,000$.

Total other income increased during the six-month period ended June 30, 2007 by $\$ 776,000$ or $38.8 \%$ over the same period last year. Net losses on sales of securities during the six months ended June 30, 2007 totaled \$101,000, compared to $\$ 257,000$ for the six-month period ended June 30, 2006. Excluding net securities losses, total other income increased $\$ 620,000$ or $27.5 \%$ for the six months ended June 30, 2007. Fees for other customer services for the six-month period ended June 30,2007 totaled $\$ 771,000$, an increase of $53.9 \%$ from the same six-month period in 2006. Service charges on deposit accounts for the six-month period ended June 30, 2007 totaled $\$ 1,216,000$, reflecting an increase of $11.6 \%$ over the six months ended June 30, 2006. Title fee income generated by Bridge Abstract was $\$ 779,000$ for the six-month periods ended June 30, 2007 compared to $\$ 562,000$ for the same period in 2006, reflecting a $38.6 \%$ increase.

## Non Interest Expense

Total other expenses increased during the three-month period ended June 30, 2007 by $\$ 303,000$ or $7.4 \%$ and increased during the six-month period ended June 30,2007 by $\$ 1,014,000$ or $12.9 \%$ over the same periods last year. The primary components of these increases were salary and benefit expense and net occupancy expenses. Salary and benefit expense increased $\$ 243,000$ or $10.7 \%$ for the three-month period and increased $\$ 715,000$ or $15.9 \%$ for the

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six-month period ended June 30, 2007, over the same periods last year. Increases in salaries and employee benefit costs were due to base salary increases, filling vacant positions, including filling the Chief Operating Officer, hiring new employees to support the Company's expanding infrastructure and new branch offices, increases in stock based compensation and an increase in employee benefit costs. Net occupancy expenses increased during the three-month period ended June 30, 2007 by $\$ 73,000$ or $22.0 \%$, and increased during the six-month period ended June 30, 2007 by $\$ 173,000$ or $25.6 \%$ over the same periods last year. These increases are primarily related to the new branches. Total other operating expenses

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for the three-month period ended June 30, 2007 totaled $\$ 1,246,000$; a decrease of $\$ 9,000$ or $0.7 \%$ from the same period last year. Total other operating expenses for the six-month period ended June 30, 2007 were $\$ 2,386,000$; an increase of $\$ 104,000$ or $4.6 \%$ over the same period last year. Higher other operating expenses were due to increases in marketing, information systems costs and other operational costs related to expanding the Company's infrastructure and the opening of the new branch offices. In addition, increases in other operating expenses were due to the implementation of increased regulatory requirements, including legal, audit and human resource expenses.

## Income Taxes

The provision for income taxes increased during the three-month period ended June 30, 2007 by $\$ 122,000$ or $13.0 \%$ over the same period last year due to the increase in income before provision for income taxes and a higher effective tax rate. The effective tax rate for the three-month period ended June 30, 2007 increased to $32.5 \%$ as compared to $31.6 \%$ for the same period last year. The increase in tax rate primarily resulted from a lower percentage of interest income from tax exempt securities during the three-month period ended June 30, 2007. The provision for income taxes decreased during the six-month period ended June 30,2007 by $\$ 141,000$ or $7.2 \%$ over the same period last year due to the decrease in income before provision for income taxes and a lower effective tax rate. The effective tax rate for the six-month period ended June 30, 2007 decreased to $31.4 \%$ as compared to $32.9 \%$ for the same period last year. The reduction in tax rate was partly related to the decrease in the New York State corporate income tax rate.

## Financial Condition

Assets totaled $\$ 591,132,000$ at June 30,2007 , an increase of $\$ 17,488,000$ or $3.0 \%$ from December 31, 2006. This change was primarily a result of increases in the loan portfolio of $\$ 20,860,000$ and in federal funds sold of $\$ 13,500,000$. The increase was partially offset by decreases in the investment portfolio of $\$ 19,193,000$ or $9.1 \%$, primarily due to the maturing of securities. Total liabilities were $\$ 545,654,000$ at June 30, 2007 an increase of $\$ 17,549,000$ or $3.3 \%$ compared to December 31, 2006. This change was primarily a result of increases in demand deposits of $\$ 20,235,000$, or $11.7 \%$; savings, N.O.W. and money market deposits of $\$ 15,480,000$, or $5.7 \%$ and certificates of deposit of $\$ 100,000$ or more of $\$ 3,146,000$ or $10.3 \%$. These increases were partially offset by decreases in other time deposits of $\$ 2,215,000$ or $7.3 \%$, and a decrease in the overnight borrowing position of $\$ 18,600,000$.

Total stockholders' equity was $\$ 45,478,000$ at June 30, 2007, a decrease of $0.1 \%$ from December 31, 2006, primarily due to an increase in net unrealized losses on securities of $\$ 1,483,000$ and declaration of dividends totaling $\$ 2,798,000$, partially offset by net income of $\$ 3,956,000$.

In June 2007, the Company declared a quarterly dividend or $\$ 0.23$ per share. The Company continues its long term trend of uninterrupted dividends.

## Liquidity

The objective of liquidity management is to ensure the sufficiency of funds available to respond to the needs of depositors and borrowers, and to take advantage of unanticipated earnings enhancement opportunities for Company growth. Liquidity management addresses the ability of the Company to meet financial obligations that arise in the normal course of business. Liquidity is primarily needed to meet customer borrowing commitments, deposit withdrawals either on demand or contractual maturity, to repay other borrowings as they mature, to fund current and planned expenditures and to make new loans and investments as opportunities arise.

The Company's principal source of liquidity is dividends from the Bank. Pursuant to regulatory restrictions, dividends from the Bank to the Company are limited to the Bank's 2007 retained net income and the net undivided profits from the previous two years. As of June 30, 2007, the Company had $\$ 1,227,000$ cash on hand and dividends available to be paid from the Bank of $\$ 2,080,000$. The dividends received from the Bank are used primarily for dividends to the shareholders and stock repurchases. In the event that the Company subsequently expands its current operations, in
addition to dividends from the Bank, it will need to rely on its own earnings, additional capital raised and other borrowings to meet liquidity needs.

The Bank's most liquid assets are cash and cash equivalents, securities available for sale and securities held to maturity due within one year. The levels of these assets are dependent upon the Bank's operating, financing, lending and investing activities during any given period. Other sources of liquidity include loan and investment securities principal

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repayments and maturities, lines of credit with other financial institutions including the Federal Home Loan Bank, growth in core deposits and sources of wholesale funding such as brokered certificates of deposits. While scheduled loan amortization, maturing securities and short term investments are a relatively predictable source of funds, deposit flows and loan and mortgage-backed securities prepayments are greatly influenced by general interest rates, economic conditions and competition. The Bank adjusts its liquidity levels as appropriate to meet funding needs such as seasonal deposit outflows, loans, and asset and liability management objectives. Historically, the Bank has relied on its deposit base, drawn through its full-service branches that serve its market area and local municipal deposits, as its principal source of funding. The Bank seeks to retain existing deposits and loans and maintain customer relationships by offering quality service and competitive interest rates to its customers, while managing the overall cost of funds needed to finance its strategies. The Bank's Asset/Liability and Funds Management Policy allows for wholesale borrowings of up to $25 \%$ of total assets. At June 30, 2007, the Bank had aggregate lines of credit of $\$ 74,500,000$ with unaffiliated correspondent banks to provide short term credit for liquidity requirements. Of these aggregate lines of credit, $\$ 54,500,000$ is available on an unsecured basis. The Bank also has the ability, as a member of the Federal Home Loan Bank ("FHLB") system, to borrow against unencumbered residential mortgages owned by the Bank. The Bank also has a master repurchase agreement with the FHLB, which increases its borrowing capacity. In addition, the Bank has an approved broker relationship for the purpose of issuing brokered certificates of deposit. As of June 30, 2007, the Bank had issued $\$ 2,000,000$ of brokered certificates of deposits. As of June 30, 2007, the Bank had no overnight borrowings.

Management continually monitors the liquidity position and believes that sufficient liquidity exists to meet all of our operating requirements. Based on the objectives determined by the Asset and Liability Committee, the Bank's liquidity levels may be affected by the use of short term and wholesale borrowings, and the amount of public funds in the deposit mix. The Asset and Liability Committee is comprised of members of senior management and the Board. Excess short term liquidity is invested in overnight federal funds sold. As of June 30, 2007, the amount of overnight federal funds sold was $\$ 13,500,000$.

## Capital Resources

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and Bank's assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. The Company's and Bank's capital amounts and classification also are subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of June 30, 2007, that the Company and the Bank meet all capital adequacy requirements, with which it must comply.

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The Company's only activity is the ownership of the Bank, and therefore, its capital, capital ratios, and minimum required levels of capital are substantially the same as the Bank's. At June 30, 2007 and December 31, 2006, actual capital levels and minimum required levels for the Bank were as follows:

|  | Amount |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |$\quad$ Ratio $\quad$| Actual |
| :---: |
| (In thousands) |
|  |

## Impact of Inflation and Changing Prices

The Unaudited Consolidated Financial Statements and notes thereto presented herein have been prepared in accordance with U.S. generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation. The primary effect of inflation on the operations of the Company is reflected in increased operating costs. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, changes in interest rates have a more significant effect on the performance of a financial institution than do the effects of changes in the general rate of inflation and changes in prices. Changes in interest rates could adversely affect our results of operations and financial condition. Interest rates do not necessarily move in the same direction, or in the same magnitude, as the prices of goods and services. Interest rates are highly sensitive to many factors, which are beyond the control of the Company, including the influence of domestic and foreign economic conditions and the monetary and fiscal policies of the United States government and federal agencies, particularly the Federal Reserve Bank.

## Recent Regulatory and Accounting Developments

SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments." SFAS 155 amends SFAS 133, "Accounting for Derivative Instruments and Hedging Activities" and SFAS 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS 155 (i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, (ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS 133, (iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, (iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives, and (v) amends SFAS 140 to

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eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. Adoption of SFAS 155 on January 1, 2007 did not have a significant impact on the Company's financial statements.

FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement 109." The Company adopted Interpretation No. 48 on January 1, 2007. See Note 8 - Income Taxes for additional information.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This statement does not require any new fair value measurements. It is effective for financial statements issued for

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fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of the adoption of SFAS 157, with respect to its current practice of measuring fair value and disclosure in its financial statements.

SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)." The recognition and disclosure provisions of SFAS 158 were adopted by the Company for its financial statements for the year ended December 31, 2006. See Note 9 - Employee Benefits for additional information.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115" ("SFAS 159"). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. It is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007, provided the entity also elects to apply the provisions of SFAS 157. The Company has decided not to early adopt SFAS 159 and is currently evaluating the impact of the adoption with respect to its current practice of measuring fair value and disclosure in its financial statements.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

## Asset/Liability Management

Management considers interest rate risk to be the most significant market risk for the Company. Market risk is the risk of loss from adverse changes in market prices and rates. Interest rate risk is the exposure to adverse changes in the net income of the Company as a result of changes in interest rates.

The Company's primary earnings source is net interest income, which is affected by changes in the level of interest rates, the relationship between rates, the impact of interest rate fluctuations on asset prepayments, the level and composition of deposits and liabilities, and the credit quality of earning assets. The Company's objectives in its asset and liability management are to maintain a strong, stable net interest margin, to utilize its capital effectively without taking undue risks, to maintain adequate liquidity, and to reduce vulnerability of its operations to changes in interest rates.

The Company's Asset and Liability Committee evaluates periodically, but at least four times a year, the impact of changes in market interest rates on assets and liabilities, net interest margin, capital and liquidity. Risk assessments are governed by policies and limits established by senior management, which are reviewed and approved by the full Board of Directors at least annually. The economic environment continually presents uncertainties as to future interest rate trends. The Asset and Liability Committee regularly utilizes a model that projects net interest income based on increasing or decreasing interest rates, in order to be better able to respond to changes in interest rates.

At June 30, 2007, $\$ 185,784,000$ or $96.3 \%$ of the Company's securities had fixed interest rates. Changes in interest rates affect the value of the Company's interest earning assets and in particular its securities portfolio. Generally, the value of securities fluctuates inversely with changes in interest rates. Decreases in the fair value of securities available for sale, therefore, could have an adverse effect on stockholder's equity. Increases in interest rates could result in decreases in the market value of interest earning assets, which could adversely affect the Company's results of operations if sold. The Company is also subject to reinvestment risk associated with changes in interest rates. Changes in market interest rates also could affect the type (fixed-rate or adjustable-rate) and amount of loans originated by the Company and the average life of loans and securities, which can impact the yields earned on the Company's loans and securities. In periods of decreasing interest rates, the average life of loans and securities held by the Company may be shortened to the extent increased prepayment activity occurs during such periods which, in turn, may result in the investment of funds from such prepayments in lower yielding assets. Under these circumstances the Company is subject to reinvestment risk to the extent that it is unable to reinvest the cash received from such prepayments at rates that are comparable to the rates on existing loans and securities. Additionally, increases in
interest rates may result in decreasing loan prepayments with respect to fixed rate loans, and therefore an increase in the average life of such loans, may result in a decrease in loan demand, and make it more difficult for borrowers to repay adjustable rate loans.

The Company utilizes the results of a detailed and dynamic simulation model to quantify the estimated exposure to net interest income to sustained interest rate changes. Management routinely monitors simulated net interest income sensitivity over a rolling two-year horizon. The simulation model captures the impact of changing interest rates on the Page 23

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interest income received and the interest expense paid on all assets and liabilities reflected on the Company's Statement of Condition. This sensitivity analysis is compared to the asset and liability policy limits that specify a maximum tolerance level for net interest income exposure over a one-year horizon given both a 200 basis point upward and downward shift in interest rates. A parallel and pro rata shift in rates over a twelve-month period is assumed. The following reflects the Company's net interest income sensitivity analysis at June 30, 2007:

June 30, 2007 December 31, 2006


The preceding sensitivity analysis does not represent a Company forecast and should not be relied upon as being indicative of expected operating results. These hypothetical estimates are based upon numerous assumptions including, but not limited to, the nature and timing of interest rate levels and yield curve shapes, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, and reinvestment and replacement of asset and liability cash flows. While assumptions are developed based upon perceived current economic and local market conditions, the Company cannot make any assurances as to the predictive nature of these assumptions including how customer preferences or competitor influences may change.

Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to prepayment and refinancing levels likely deviating from those assumed, the varying impact of interest rate change caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals, prepayment penalties and product preference changes and other internal and external variables. Furthermore, the sensitivity analysis does not reflect actions that management might take in responding to, or anticipating changes in interest rates and market conditions.

## Item 4. Controls and Procedures

An evaluation was performed under the supervision and with the participation of the Company's management, including the Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of June 30, 2007 Based on that evaluation, the Company's Principal Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this quarterly report. There has been no change in the Company's internal control over financial reporting during the quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

None.

## Item 1A. Risk Factors

There have been no material changes to the factors disclosed in Item 1A., Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2006.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
(a) Not applicable.
(b) Not applicable.
(c) Not applicable.

## Item 3. Defaults upon Senior Securities

Not applicable.

## Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Shareholders was held at The Bridgehampton National Bank, 2200 Montauk Highway, Bridgehampton, New York 11932 on April 27, 2007.

Routine items included the election of three Class B directors for a term of three years expiring in 2010.

| Nominees <br> for Director <br> Class B | Votes <br> For | Votes |
| :--- | ---: | ---: |
| (three year |  |  |
| term): |  |  |
| Thomas E. | $4,784,942$ | 124,137 |
| Halsey |  |  |
| Marcia Z. | $4,784,942$ | 124,137 |
| Hefter |  |  |
| Howard H. $4,738,048$ 171,031 <br> Nolan   |  |  |

The other item voted upon was the Ratification of the Appointment of the Company's Independent Registered Public Accounting Firm, Crowe Chizek and Company LLC, for the year ended December 31, 2007.

|  | Votes Votes Against <br> For | Abstentions |  |
| :--- | ---: | ---: | ---: |
| Ratification | $4,886,468$ | 13,816 | 8,795 |
| of |  |  |  |
| Independent <br> Auditor |  |  |  |

Firm, Crowe
Chizek and
Company
LLC

## Item 5. Other Information

Not applicable.
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## Item 6. Exhibits

10.1 Material Contracts
31.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(a)
31.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(a)
32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350

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## SIGNATURES

In accordance with the requirement of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BRIDGE BANCORP, INC.
Registrant

August 8, 2007

August 8, 2007
/s/ Thomas J. Tobin
Thomas J. Tobin
President and Chief Executive Officer
/s/ Howard H. Nolan
Howard H. Nolan
Senior Executive Vice President, Chief
Operating Officer and Interim Chief
Financial Officer

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