

OCCIDENTAL PETROLEUM CORP /DE/
Form 8-K
June 19, 2002

=====

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED) JUNE 18, 2002

OCCIDENTAL PETROLEUM CORPORATION
(Exact name of registrant as specified in its charter)

DELAWARE	1-9210	95-4035997
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

10889 WILSHIRE BOULEVARD	
LOS ANGELES, CALIFORNIA	90024
(Address of principal executive offices)	(ZIP code)

Registrant's telephone number, including area code:
(310) 208-8800

=====

Item 9. Regulation FD Disclosure

Speech by Stephen I. Chazen, Chief Financial Officer and

Executive Vice President - Corporate Development

June 18, 2002

The following is the presentation made by Stephen I. Chazen, Chief Financial Officer and Executive Vice President - Corporate Development of Occidental Petroleum Corporation, at the Bank of America Securities Energy & Power Conference on June 18, 2002, in New York, New York.

OCCIDENTAL PETROLEUM CORPORATION

Stephen Chazen
Chief Financial Officer
&
Executive Vice President Business Development

BANK OF AMERICA SECURITIES
ENERGY & POWER CONFERENCE

New York
June 18, 2002

2

OVERVIEW

PROFITABILITY

- o Oil & Gas Industry Leader (1999-2001)
 - Profits per BOE
- o Top Quartile (1999-2001)
 - Return on Capital Employed
 - Return on Equity

CASH FLOW

- o Oil & Gas Industry Leader (1999-2001)
 - Free cash flow per BOE
- o Chemical Business (2001)
 - \$185 million despite worst market in 20 years

BALANCE SHEET

- o Strongest balance sheet in 20 years

OIL & GAS PRODUCTION GROWTH

- o 5% annual growth (2002-2006)
-

3

Edgar Filing: OCCIDENTAL PETROLEUM CORP /DE/ - Form 8-K

NET INCOME BEFORE SPECIAL ITEMS*

First Quarter 2002
(\$ Millions)

[the following is a tabular representation of graphical materials]

OXY	AHC	APC	APA	DVN	COC	BR	UCL	MRO	KMG	P
129	113	89	81	75	55	48	43	27	5	(7)

WTI oil price averaged \$21.64/BBL
NYMEX gas price averaged \$2.57/MCF

* Special Items as reported by company

4

RETURN ON CAPITAL EMPLOYED

1999-2001 Average
(Percentage)

[the following is a tabular representation of graphical materials]

XOM	COC	OXY	AHC	CVX	BP	KMG	P	UCL	APA	BR	MRO	
0.182	0.148	0.135	0.125	0.124	0.115	0.112	0.111	0.107	0.105	0.081	0.068	0

Total 1999-2001 income before interest expense divided by total capital employed [debt + equity]; interest is added back after-tax [using a 35% statutory rate, not effective rate] - per SEC filings.

5

FREE CASH FLOW*

1999-2001 Average Annual
(Percentage)

[the following is a tabular representation of graphical materials]

OXY	BP	AHC	XOM	MRO	COC	APA	BR	CVX	P	UCL	KMG
9.37	5.93	5.24	5.15	5.00	4.86	4.78	4.46	4.28	4.05	4.00	3.96

* Exploration and production income (SEC filings) after taxes & before interest expense, plus DD&A, plus exploration expense, minus capital - divided by BOE sales

6

PRODUCTION REPLACEMENT

1999-2001 Weighted Average
Excludes Purchases
(Percentage)

[the following is a tabular representation of graphical materials]

APC	KMG	BP	APA	CHV	OXY	P	UCL	BR	XOM	DVN	COC
199%	190%	160%	127%	116%	115%	109%	109%	108%	105%	97%	94%

7

Edgar Filing: OCCIDENTAL PETROLEUM CORP /DE/ - Form 8-K

FINDING & DEVELOPMENT COSTS

1999-2001 Average
Excludes Purchases
(\$/BOE)

[the following is a tabular representation of graphical materials]

BP	OXY	XOM	CHV	KMG	P	BR	UCL	APA	APC	COC	DVN
3.39	3.85	4.12	4.59	4.80	4.83	5.42	6.68	6.69	6.79	7.03	8.04

8

PROVEN RESERVES

Million BOE

[the following is a tabular representation of graphical materials]

US	Qatar	Ecuador	Yemen	Colombia	Oman	Russia	Pakistan
1,698	200	85	63	58	57	52	27

9

DEBT, RESERVES & PRODUCTION

1997

2001

Edgar Filing: OCCIDENTAL PETROLEUM CORP /DE/ - Form 8-K

Total Debt (\$ Millions)	\$ 6,326	\$ 4,890
Production (Thousand BOE/Day)	395	476
Proven Reserves (Million BOE)	1,310	2,241
Reserves/Production Ratio (Years)	9.1	12.9

10

TOTAL DEBT/CAPITALIZATION RATIO*

March 31, 2002
(Percentage)

[the following is a tabular representation of graphical materials]

APA	P	OXY	MRO	APC	UCL	AHC	BR	KMG	COC	DVN
39	45	46	50	53	54	59	63	64	73	89

* Total Debt = Debt + Redeemable Preferred Stock; ratio excludes Goodwill

11

MIDDLE EAST - OXY INTERESTS

[map of Middle East]

12

ABU DHABI - DOLPHIN PROJECT

[map of Dolphin project]

- o 25-year/\$3.5 billion project to:
 - Develop 2 Bcf/day of gas in Qatar's North Field
 - Construct 260-mile pipeline to deliver the gas to U.A.E. markets
- o Dolphin Partners
 - U.A.E Offsets Group (51%)
 - Occidental (24.5%)
 - TotalElfFina (24.5%)

13

OIL & GAS PRODUCTION FORECAST

[the following is a tabular representation of graphical materials]

	2001	2002E	2003E	2004E	2005E	2006E
	-----	-----	-----	-----	-----	-----
United States	315	320	327	330	332	331
Middle East	88	98	107	120	130	162
Latin America	31	36	44	65	69	70
Other	42	46	47	50	49	47
	-----	-----	-----	-----	-----	-----
Total	476	500	525	565	580	610

14

OCCIDENTAL'S OUTLOOK

Edgar Filing: OCCIDENTAL PETROLEUM CORP /DE/ - Form 8-K

- o Attractive investment opportunity
 - Profitable growth
 - Competitive dividend
 - Strong balance sheet
 - Concentrated core assets
 - o Large, stable U.S. assets
 - o Strong growth in Middle East

15

OCCIDENTAL PETROLEUM CORPORATION

[OXY LOGO]

16

OCCIDENTAL PETROLEUM CORPORATION

Statements in this presentation that contain words such as "will" or "expect", or otherwise relate to the future, are forward-looking and involve risks and uncertainties that could significantly affect expected results. Factors that could cause results to differ materially include, but are not limited to: global commodity pricing fluctuations, and supply/demand considerations, for oil, gas and chemicals; higher-than-expected costs; and not successfully completing (or any material delay in) any expansion, capital expenditure, acquisition, or disposition. Occidental disclaims any obligation to update any forward-looking statements.

17

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Edgar Filing: OCCIDENTAL PETROLEUM CORP /DE/ - Form 8-K

OCCIDENTAL PETROLEUM CORPORATION
(Registrant)

DATE: June 18, 2002

S. P. Dominick, Jr.

S. P. Dominick, Jr., Vice President and Controller
(Chief Accounting and Duly Authorized Officer)s