

HALLADOR ENERGY CO  
Form 10-Q  
August 06, 2010

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended: June 30, 2010

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Commission file number: 0-14731

HALLADOR ENERGY COMPANY

Colorado  
(State of incorporation)

84-1014610  
(IRS Employer Identification No.)

1660 Lincoln Street, Suite 2700, Denver, Colorado  
(Address of principal executive offices)

80264-2701  
(Zip Code)

Issuer's telephone number: 303.839.5504

Fax: 303.832.3013

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "larger accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (do not check if a small reporting company)  
 Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)  
Yes  No

As of August 6, 2010 we had 27,782,028 shares outstanding.

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## PART 1 - Financial Information

## ITEM 1. Financial Statements

Consolidated Balance Sheet  
(in thousands, except per share data)

	June 30, 2010	December 31, 2009
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 14,553	\$ 15,226
Certificates of deposit	3,467	3,458
Income taxes receivable		1,511
Accounts receivable	6,839	5,411
Coal inventory	1,199	2,165
Other	2,610	2,498
Total current assets	28,668	30,269
Coal properties, at cost:		
Land, buildings and equipment	106,660	95,270
Mine development	51,403	47,479
	158,063	142,749
Less - accumulated DD&A	(22,586 )	(16,958 )
	135,477	125,791
Investment in Savoy	6,562	6,259
Other assets	2,955	2,771
	\$ 173,662	\$ 165,090
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Current portion of bank debt	\$ 10,000	\$ 10,000
Dividends payable	2,937	
Accounts payable and accrued liabilities	8,804	9,950
Income taxes payable		464
Other	58	179
Total current liabilities	21,799	20,593
Long-term liabilities:		
Bank debt, net of current portion	22,500	27,500
Interest rate swaps, at estimated fair value	1,074	1,404
Deferred income taxes	5,317	1,699
Asset retirement obligations	1,114	922
Other	4,345	4,345
Total long-term liabilities	34,350	35,870
Total liabilities	56,149	56,463
Stockholders' equity:		
Preferred stock, \$.10 par value, 10,000 shares authorized; none issued		
Common stock, \$.01 par value, 100,000 shares authorized;		
27,782 shares outstanding for both periods	277	277
Additional paid-in capital	85,622	85,245
Retained earnings	31,614	23,105

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Total stockholders' equity	117,513	108,627
	\$ 173,662	\$ 165,090
	See accompanying notes.	

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Consolidated Statement of Operations  
(in thousands, except per share data)

	Six months ended June 30,		Three months ended June 30,	
	2010	2009	2010	2009
Revenue:				
Coal sales	\$66,650	\$55,597	\$31,695	\$25,786
Equity income (loss) – Savoy	303	(549 )	113	(290 )
Other	13	795	(124 )	337
	66,966	55,843	31,684	25,833
Costs and expenses:				
Cost of coal sales	38,332	31,430	18,883	16,109
DD&A	5,642	3,787	2,885	2,018
SG&A	2,596	1,740	1,456	800
Interest (1)	1,048	828	486	446
	47,618	37,785	23,710	19,373
Income before income taxes	19,348	18,058	7,974	6,460
Less income taxes	(7,740 )	(6,140 )	(3,190 )	(2,477 )
Net income	11,608	11,918	4,784	3,983
Less net income attributable to the noncontrolling interest		(1,377 )		(491 )
Net income attributable to Hallador	\$11,608	\$10,541	\$4,784	\$3,492
Net income per share attributable to Hallador:				
Basic	\$0.42	\$0.47	\$0.17	\$0.16
Diluted	\$0.41	\$0.47	\$0.17	\$0.16
Weighted average shares outstanding:				
Basic	27,782	22,446	27,782	22,446
Diluted	28,510	22,446	28,563	22,446

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(1) Included in interest expense for 2010 and 2009 are credits of \$330 and \$531, respectively, for the change in the estimated fair value of our interest rate swaps. Such amounts for the second quarter 2010 and 2009 were \$191 and \$373, respectively. We also capitalized \$0 and \$300 in interest charges for 2010 and 2009, respectively; no amounts were capitalized in the second quarter of either year.

See accompanying notes.



Consolidated Statement of Cash Flows  
For the six months ended June 30,  
(in thousands)

	2010	2009
Operating activities:		
Cash provided by operating activities	\$23,280	\$23,237
Investing activities:		
Capital expenditures for coal properties	(18,204 )	(25,945 )
Other	92	(1,877 )
Cash used in investing activities	(18,112 )	(27,822 )
Financing activities:		
Payments of bank debt	(5,000 )	
Cash distributions to noncontrolling interests	(162 )	(596 )
Stock option buy out for cash	(679 )	
Cash used in financing activities	(5,841 )	(596 )
Decrease in cash and cash equivalents	(673 )	(5,181 )
Cash and cash equivalents, beginning of period	15,226	21,013
Cash and cash equivalents, end of period	\$14,553	\$15,832

See accompanying notes.

Consolidated Statement of Stockholders' Equity  
(in thousands)

	Shares	Common Stock	Additional Paid- in Capital	Retained Earnings	Total
Balance January 1, 2010	27,782	\$277	\$85,245	\$23,105	\$108,627
Stock-based compensation			1,056		1,056
Stock option buy out for cash			(679 )		(679 )
Cash distributions to former noncontrolling interests for their personal income taxes				(162 )	(162 )
Declared dividends on common stock				(2,778 )	(2,778 )
Declared dividends on RSUs and stock options				(159 )	(159 )
Net income				11,608	11,608
Balance June 30, 2010	27,782	\$277	\$85,622	\$31,614	\$117,513

See accompanying notes.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### (1) General Business

The interim financial data is unaudited; however, in our opinion, it includes all adjustments, consisting only of normal recurring adjustments necessary for a fair statement of the results for the interim periods. The financial statements included herein have been prepared pursuant to the SEC's rules and regulations; accordingly, certain information and footnote disclosures normally included in GAAP financial statements have been condensed or omitted. The results of operations and cash flows for the six months ended June 30, 2010 are not necessarily indicative of the results to be expected for future quarters or for the year ending December 31, 2010.

Our organization and business, the accounting policies we follow and other information, are contained in the notes to our consolidated financial statements filed as part of our 2009 Form 10-K. This quarterly report should be read in conjunction with such 10-K.

The accompanying consolidated financial statements include the accounts of Hallador Energy Company and its subsidiary. All significant intercompany accounts and transactions have been eliminated. We are engaged in the production of coal from an underground mine located in southwestern Indiana. We also own a 45% equity interest in Savoy Energy L.P., a private oil and gas company which has operations primarily in Michigan.

### (2) Stock Options

On January 7, 2010 we allowed four Denver employees (non officers) a one-time opportunity to relinquish 1/3 of their vested options (115,833) for cash of \$679,000, the intrinsic value on such date. Equity was charged for this transaction; in our 2009 Form 10-K we disclosed that the charge would be an expense; however, upon further analysis of the accounting literature that governs such transactions we concluded that it was an equity transaction. As a result of this transaction, we now have 434,167 outstanding stock options which are fully vested.

### (3) Sunrise Coal Acquisition

Through a series of independent transactions which began in 2006 and ended in September 2009, we now own 100% of Sunrise Coal, LLC (Sunrise). At the end of 2006 and 2007 we owned 60% of Sunrise; at the end of 2008 we owned 80%; and at the end of 2009 we owned 100%.

### (4) Notes Payable

In December 2008, we entered into a new loan agreement with a bank consortium that provides for a \$40 million term loan and a \$30 million revolving credit facility. At June 30, 2010, we owe \$32.5 million on the term loan. We have outstanding letters of credit in the amount of \$6 million, which leaves about \$24 million available under the revolver. We pay a 2.5% fee on the letters of credit and a .5% commitment fee on the unused funds. Substantially all of Sunrise's assets are pledged under this loan agreement and we are the guarantor. The loan agreement requires customary covenants, required financial ratios and restrictions on dividends or distributions. The current interest rate is LIBOR (0.44%) plus 2.50% or 2.94%.

In connection with the old loan agreements, we entered into two agreements swapping variable rates for fixed rates. Considering the two swap agreements, our current interest rate is about 5.7%. Our balance sheet presents the estimated value of our swaps.

Accounting rules require us to recognize all derivatives on the balance sheet at estimated fair value. Derivatives that are not hedges must be adjusted to estimated fair value through earnings. We have no derivatives designated as a hedge. The recorded value of our bank debt approximates fair value as it bears interest at a floating rate.

(5) Equity Investment in Savoy

We own a 45% interest in Savoy Energy L.P., a private company engaged in the oil and gas business primarily in the State of Michigan. We account for our interest in Savoy using the equity method of accounting. Savoy uses the successful efforts method of accounting.

Below (in thousands) are a condensed balance sheet at June 30, 2010 and a condensed statement of operations for the six months ended June 30, 2010 and 2009.

Condensed Balance Sheet

	2010
Current assets	\$6,778
Oil and gas properties, net	15,287
	\$22,065
Total liabilities	\$7,505
Partners' capital	14,560
	\$22,065

Condensed Statement of Operations

	2010	2009
Revenue	\$5,381	\$3,638
Expenses	(4,711 )	(4,855 )
Net income (loss)	\$670	\$(1,217 )

(6) Insurance

We concluded to drop the insurance on our underground mining equipment which has a cost of about \$68 million. We also plan to purchase an insurance policy to cover our director and officers; heretofore we did not have such coverage.



## ITEM 2. MD&A

THE FOLLOWING DISCUSSION UPDATES THE MD&A SECTION OF OUR 2009 FORM 10-K AND SHOULD BE READ IN CONJUNCTION THEREWITH.

Our consolidated financial statements should be read in conjunction with this discussion.

### New Underground Mining Project

We have leased about 16,000 acres in Vermilion County, Illinois. Leasing and exploratory drilling operations are ongoing. We are reviewing coal quality and rock mechanics information at this time and hope to declare the property a minable reserve before the end of the year. We expect the permitting process in Illinois to take 18-24 months.

### Liquidity and Capital Resources

For the first half of 2010, we generated about \$23.3 million in cash from operations. We do not anticipate any liquidity issues in the foreseeable future. We plan to fund future mine activity at our Carlisle Mine through cash from operations and, if necessary, draws from the remaining \$24 million on our revolver. Our capital expenditures budget for the remainder of 2010 is in the \$8-10 million range. Eventually, if and when we develop a new reserve, we intend to incur additional debt and restructure our existing credit facility.

On May 27, 2010 we declared a one-time cash dividend of \$0.10 per common share of which there are 27,782,028 outstanding. The cash dividend was paid July 16, 2010 to shareholders of record at the close of business July 9, 2010. Furthermore, our board approved that the \$.10 dividend would also apply to the 1,150,000 outstanding restricted stock units and to the 434,167 outstanding stock options. The total cash payment for all the outstanding securities was about \$2.9 million. Next spring we plan to evaluate our cash position and funding requirements and decide if we will again declare a cash dividend.

We have no material off-balance sheet arrangements.

### Results of Operations

#### Six months ended June 30, 2010 vs. 2009

For the first half of 2010, we sold 1,562,000 tons at an average price of \$42.68/ton. For the first half of 2009, we sold 1,258,000 tons at an average price of \$44.19/ton. Our average price for the remainder of 2010, based on our contracts, will be about \$41.50/ton, which is less than the average prices for the first halves of 2010 and 2009. The lower price for 2010 is due to the mix of our various contracts and corresponding prices. We expect our coal sales for the remainder of 2010 to be in the 1.48 million ton range.

Cost of coal sales averaged \$24.54/ton in 2010 compared to \$25 in 2009. The change on a per ton basis is not material. Our mining employees totaled 322 at June 30, 2010 compared to 290 at June 30, 2009. We expect our cost of coal sales to average \$24-25/ton for the remainder of 2010.

The increase in DD&A was due to the increase in our coal sales and the additions to coal properties to support the higher sales volume.

SG&A increased primarily to the higher level of operations and to higher amortization of our restricted stock units (RSUs). Total RSU amortization in 2010 was \$1,056,000 compared to \$123,000 for 2009. Included in cost of sales for 2010 was \$226,000 for RSU amortization compared to nil for 2009.

On January 7, 2010 we allowed four Denver employees (non officers) a one-time opportunity to relinquish 1/3 of their vested options (115,833) for cash of \$679,000, the intrinsic value on such date. Equity was charged for this transaction; in our 2009 Form 10-K we disclosed that the charge would be an expense; however, upon further analysis of the accounting literature that governs such transactions we concluded that it was an equity transaction. As a result of this transaction, we now have 434,167 outstanding stock options which are fully vested.

The accounting literature dictates that, when a cash offer is made, such as the one we did, we must evaluate whether we should record a liability for the fair value of the remaining options, which based on a current price of \$9 per share and an exercise price of \$2.30, would compute to a liability of about \$2.9 million. The theory being we might make the offer again at some time in the future, and therefore, should record a liability via a charge to earnings and each quarter adjust the liability account based on the change in the market price of our stock. We performed such evaluation and concluded that the offer we made was an infrequent event; therefore, we do not think it is appropriate to record such a liability.

Interest expense for 2010 is higher primarily due to \$300,000 being capitalized in 2009 offset by lower interest expense due to lower debt levels. Average debt outstanding during the first half of 2010 was \$35 million compared to \$40 million for the first half of 2009; interest rates have remained static for the periods. Because our mine expansion was completed in the summer of 2009, we are no longer capitalizing interest. Furthermore, included in interest expense for 2010 and 2009 is a credit of \$330,000 and \$531,000 respectively, for the change in the estimated fair value of our interest rate swaps.

Regarding Savoy, we recorded a loss for 2009 compared to a profit for 2010. As a result of successful drilling efforts, Savoy's 2010 oil production of 50,000 barrels has almost tripled compared to the same period in 2009; and 2010 oil prices averaged \$72/barrel compared to \$46 for 2009. Gas production stayed about the same but 2010 gas prices are lower. Currently, oil revenue comprises about 88% of Savoy's oil and gas revenue. Exploration costs for 2010 were \$1.4 million compared to \$1.1 million for 2009; the increase was due primarily to higher dry hole and geological and geophysical costs offset by lower impairment charges. Savoy also experienced a one-time gain of \$280,000 during the first quarter of 2010 relating to an insurance claim settlement. Assuming oil prices do not materially decline, we expect Savoy to break even or record a small profit for the remainder of 2010.

Our effective tax rate was 40% and we expect that rate to continue for the remainder of 2010.

#### Three months ended June 30, 2010 vs. 2009

For the second quarter of 2010, we sold 755,470 tons at an average price of \$41.95/ton. For the second quarter of 2009, we sold 596,000 tons at an average price of \$43.27/ton. Our average price for the remainder of 2010, based on our contracts, will be about \$41.50/ton, which is less than the average prices for the second quarter of 2010 and 2009. The lower price for 2010 is due to the mix of our various contracts and corresponding prices.

Cost of coal sales averaged \$25/ton in 2010 compared to \$27 in 2009. The decrease was due to improved mining conditions. We expect our cost of coal sales to average \$24-25/ton for the remainder of 2010.

The increase in DD&A was due to the increase in our coal sales and the additions to coal properties to support the higher sales volume.

SG&A increased primarily to the higher level of operations and to higher amortization of our restricted stock units (RSUs). Total RSU amortization in 2010 was \$572,000 compared to \$63,000 for 2009. Included in cost of sales for 2010 was \$149,000 for RSU amortization compared to nil for 2009.

Interest expense for 2010 is higher primarily due to \$300,000 being capitalized in 2009 offset by lower interest expense due to lower debt levels. Because our mine expansion was completed in the summer of 2009, we are no longer capitalizing interest.

Regarding Savoy, we recorded a loss for 2009 compared to a profit for 2010. As a result of successful drilling efforts, Savoy's 2010 oil production of 27,600 barrels has almost tripled compared to the same period in 2009; and 2010 oil prices averaged \$72/barrel compared to \$53 for 2009. Gas production stayed about the same but 2010 gas prices are lower. Currently, oil revenue comprises about 89% of Savoy's oil and gas revenue. Exploration costs for 2010 were \$898,000 compared to \$387,000 for 2009 due primarily to higher dry hole costs.

Our effective tax rate was 40% and we expect that rate to continue for the remainder of 2010.

#### New Accounting Pronouncements

None of the recent FASB pronouncements will have any material effect on us.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Smaller reporting companies are not required to provide the information required by this item.

### ITEM 4 T. CONTROLS AND PROCEDURES.

#### Disclosure Controls

We maintain a system of disclosure controls and procedures that are designed for the purposes of ensuring that information required to be disclosed in our SEC reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our CEO and CFO as appropriate to allow timely decisions regarding required disclosure.

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our CEO and CFO, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that evaluation, our CEO and CFO concluded that our disclosure controls and procedures are effective for the purposes discussed above.

There has been no change in our internal control over financial reporting during the quarter ended June 30, 2010 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - Other Information

ITEM 6. EXHIBITS

31 SOX 302 Certifications (1)

32 SOX 906 Certification (1)

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(1) Filed herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HALLADOR ENERGY COMPANY

Date: August 6, 2010

/s/W. Anderson Bishop  
W. Anderson Bishop, CFO and CAO

