

MDU RESOURCES GROUP INC
Form 10-Q
November 04, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For The Quarterly Period Ended September 30, 2011

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to _____

Commission file number 1-3480

MDU Resources Group, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation
or organization)

41-0423660
(I.R.S. Employer Identification No.)

1200 West Century Avenue
P.O. Box 5650
Bismarck, North Dakota 58506-5650
(Address of principal executive offices)
(Zip Code)

(701) 530-1000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No .

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No .

Edgar Filing: MDU RESOURCES GROUP INC - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No .

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of October 28, 2011:
188,793,564 shares.

DEFINITIONS

The following abbreviations and acronyms used in this Form 10-Q are defined below:

Abbreviation or Acronym	
2010 Annual Report	Company's Annual Report on Form 10-K for the year ended December 31, 2010
Alusa	Tecnica de Engenharia Electrica - Alusa
ASC	FASB Accounting Standards Codification
BART	Best available retrofit technology
Bbl	Barrel
Bicent	Bicent Power LLC
Big Stone Station	450-MW coal-fired electric generating facility near Big Stone City, South Dakota (22.7 percent ownership)
Big Stone Station II	Formerly proposed coal-fired electric generating facility near Big Stone City, South Dakota (the Company had anticipated ownership of at least 116 MW)
Bitter Creek	Bitter Creek Pipelines, LLC, an indirect wholly owned subsidiary of WBI Holdings
Brazilian Transmission Lines	Company's equity method investment in the company owning ECTE, ENTE and ERTE (ownership interests in ENTE and ERTE and a portion of the ownership interests in ECTE were sold in the fourth quarter of 2010)
Btu	British thermal unit
Cascade	Cascade Natural Gas Corporation, an indirect wholly owned subsidiary of MDU Energy Capital
CELESC	Centrais Elébricas de Santa Catarina S.A.
CEM	Colorado Energy Management, LLC, a former direct wholly owned subsidiary of Centennial Resources (sold in the third quarter of 2007)
CEMIG	Companhia Energética de Minas Gerais
Centennial	Centennial Energy Holdings, Inc., a direct wholly owned subsidiary of the Company
Centennial Capital	Centennial Holdings Capital LLC, a direct wholly owned subsidiary of Centennial
Centennial Resources	Centennial Energy Resources LLC, a direct wholly owned subsidiary of Centennial
Clean Air Act	Federal Clean Air Act
Colorado State District Court	Colorado Thirteenth Judicial District Court, Yuma County
Company	MDU Resources Group, Inc.
dk	Decatherm
Dodd-Frank Act	Dodd-Frank Wall Street Reform and Consumer Protection Act
ECTE	Company's equity method investment in Empresa Catarinense de Transmissão de Energia S.A. (10.01 percent ownership interest at September 30, 2011, 14.99 percent ownership interest sold in the fourth quarter of 2010)
ENTE	Empresa Norte de Transmissão de Energia S.A. (entire 13.3 percent ownership interest sold in the fourth quarter of

EPA 2010)
U.S. Environmental Protection Agency

2

ERISA	Employee Retirement Income Security Act of 1974
ERTE	Empresa Regional de Transmissão de Energia S.A. (entire 13.3 percent ownership interest sold in the fourth quarter of 2010)
Exchange Act	Securities Exchange Act of 1934, as amended
FASB	Financial Accounting Standards Board
Fidelity	Fidelity Exploration & Production Company, a direct wholly owned subsidiary of WBI Holdings
GAAP	Accounting principles generally accepted in the United States of America
GHG	Greenhouse gas
Great Plains	Great Plains Natural Gas Co., a public utility division of the Company
IFRS	International Financial Reporting Standards
Intermountain	Intermountain Gas Company, an indirect wholly owned subsidiary of MDU Energy Capital
IPUC	Idaho Public Utilities Commission
Knife River	Knife River Corporation, a direct wholly owned subsidiary of Centennial
Knife River – Northwest	Knife River Corporation – Northwest, an indirect wholly owned subsidiary of Knife River (previously Morse Bros., Inc., name changed effective January 1, 2010)
kWh	Kilowatt-hour
LPP	Lea Power Partners, LLC, a former indirect wholly owned subsidiary of Centennial Resources (member interests were sold in October 2006)
LTM	LTM, Inc., an indirect wholly owned subsidiary of Knife River
LWG	Lower Willamette Group
MBbls	Thousands of barrels
Mcf	Thousand cubic feet
MDU Brasil	MDU Brasil Ltda., an indirect wholly owned subsidiary of Centennial Resources
MDU Construction Services	MDU Construction Services Group, Inc., a direct wholly owned subsidiary of Centennial
MDU Energy Capital	MDU Energy Capital, LLC, a direct wholly owned subsidiary of the Company
Mine Safety Act	Federal Mine Safety and Health Act of 1977, as amended by the Mine Improvement and New Emergency Response Act of 2006
MMBtu	Million Btu
MMcf	Million cubic feet
MMcfe	Million cubic feet equivalent – natural gas equivalents are determined using the ratio of six Mcf of natural gas to one Bbl of oil
MMdk	Million decatherms
Montana-Dakota	Montana-Dakota Utilities Co., a public utility division of the Company
Montana District Court	Montana Seventeenth Judicial District Court, Phillips County

MPPAA
MTPSC

Multiemployer Pension Plan Amendments Act of 1980
Montana Public Service Commission

3

MW	Megawatt
NDPSC	North Dakota Public Service Commission
Oil	Includes crude oil, condensate and natural gas liquids
OPUC	Oregon Public Utility Commission
Oregon Circuit Court	Circuit Court of the State of Oregon for the County of Klamath
Oregon DEQ	Oregon State Department of Environmental Quality
Prairielands	Prairielands Energy Marketing, Inc., an indirect wholly owned subsidiary of WBI Holdings
PRP	Potentially Responsible Party
RCRA	Resource Conservation and Recovery Act
ROD	Record of Decision
SEC	U.S. Securities and Exchange Commission
Securities Act	Securities Act of 1933, as amended
SourceGas	SourceGas Distribution LLC
WBI Holdings	WBI Holdings, Inc., a direct wholly owned subsidiary of Centennial
Williston Basin	Williston Basin Interstate Pipeline Company, an indirect wholly owned subsidiary of WBI Holdings
WUTC	Washington Utilities and Transportation Commission

INTRODUCTION

The Company is a diversified natural resource company, which was incorporated under the laws of the state of Delaware in 1924. Its principal executive offices are at 1200 West Century Avenue, P.O. Box 5650, Bismarck, North Dakota 58506-5650, telephone (701) 530-1000.

Montana-Dakota, through the electric and natural gas distribution segments, generates, transmits and distributes electricity and distributes natural gas in Montana, North Dakota, South Dakota and Wyoming. Cascade distributes natural gas in Oregon and Washington. Intermountain distributes natural gas in Idaho. Great Plains distributes natural gas in western Minnesota and southeastern North Dakota. These operations also supply related value-added services.

The Company, through its wholly owned subsidiary, Centennial, owns WBI Holdings (comprised of the pipeline and energy services and the natural gas and oil production segments), Knife River (construction materials and contracting segment), MDU Construction Services (construction services segment), Centennial Resources and Centennial Capital (both reflected in the Other category). For more information on the Company's business segments, see Note 15.

INDEX

Part I -- Financial Information	Page
Consolidated Statements of Income -- Three and Nine Months Ended September 30, 2011 and 2010	7
Consolidated Balance Sheets -- September 30, 2011 and 2010, and December 31, 2010	9
Consolidated Statements of Cash Flows -- Nine Months Ended September 30, 2011 and 2010	10
Notes to Consolidated Financial Statements	11
Management's Discussion and Analysis of Financial Condition and Results of Operations	36
Quantitative and Qualitative Disclosures About Market Risk	57
Controls and Procedures	59
Part II -- Other Information	
Legal Proceedings	60
Risk Factors	60
Unregistered Sales of Equity Securities and Use of Proceeds	63
Other Information	63
Exhibits	66
Signatures	67
Exhibit Index	68
Exhibits	

PART I -- FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

MDU RESOURCES GROUP, INC.
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

Three Months Ended Nine Months Ended
September 30, September 30,
2011 2010 2011 2010
(In thousands, except per share amounts)

Operating revenues:				
Electric, natural gas distribution and pipeline and energy services	\$212,848	\$223,602	\$964,866	\$956,025
Construction services, natural gas and oil production, construction materials and contracting, and other	939,333	902,321	2,019,877	1,911,119
Total operating revenues	1,152,181	1,125,923	2,984,743	2,867,144
Operating expenses:				
Fuel and purchased power	17,357	15,283	48,784	45,300
Purchased natural gas sold	50,102	51,243	396,326	382,376
Operation and maintenance:				
Electric, natural gas distribution and pipeline and energy services	69,475	95,367	207,465	226,788
Construction services, natural gas and oil production, construction materials and contracting, and other	767,519	732,998	1,663,927	1,563,640
Depreciation, depletion and amortization	88,897	84,841	256,861	245,066
Taxes, other than income	39,410	37,229	131,591	123,421
Total operating expenses	1,032,760	1,016,961	2,704,954	2,586,591
Operating income	119,421	108,962	279,789	280,553
Earnings from equity method investments	826	2,528	2,260	6,970
Other income	1,282	1,740	5,090	6,929
Interest expense	19,589	20,944	61,642	61,950
Income before income taxes	101,940	92,286	225,497	232,502
Income taxes	37,840	31,276	73,632	80,783
Income from continuing operations	64,100	61,010	151,865	151,719
Income (loss) from discontinued operations, net of tax (Note 9)	(126)	—	154	—
Net income	63,974	61,010	152,019	151,719

Edgar Filing: MDU RESOURCES GROUP INC - Form 10-Q

Dividends on preferred stocks	171	172	514	513
Earnings on common stock	\$63,803	\$60,838	\$151,505	\$151,206

(continued on next page)

The accompanying notes are an integral part of these consolidated financial statements.

MDU RESOURCES GROUP, INC.
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2011	2010	2011	2010
	(In thousands, except per share amounts)			
Earnings per common share -- basic:				
Earnings before discontinued operations	\$.34	\$.32	\$.80	\$.80
Discontinued operations, net of tax	—	—	—	—
Earnings per common share -- basic	\$.34	\$.32	\$.80	\$.80
Earnings per common share -- diluted:				
Earnings before discontinued operations	\$.34	\$.32	\$.80	\$.80
Discontinued operations, net of tax	—	—	—	—
Earnings per common share -- diluted	\$.34	\$.32	\$.80	\$.80
Dividends per common share	\$.1625	\$.1575	\$.4875	\$.4725
Weighted average common shares outstanding -- basic	188,794	188,170	188,753	188,088
Weighted average common shares outstanding -- diluted	188,797	188,338	188,760	188,268

The accompanying notes are an integral part of these consolidated financial statements.

MDU RESOURCES GROUP, INC.
CONSOLIDATED BALANCE SHEETS
(Unaudited)

September September December
30, 30, 31,
2011 2010 2010
(In thousands, except shares and per share amounts)

ASSETS

Current assets:

Cash and cash equivalents	\$ 118,702	\$ 36,285	\$ 222,074
Receivables, net	641,389	585,487	583,743
Inventories	269,569	261,680	252,897
Deferred income taxes	14,713	25,552	32,890
Commodity derivative instruments	38,794	26,803	15,123
Prepayments and other current assets	48,851	99,716	60,441
Total current assets	1,132,018	1,035,523	1,167,168
Investments	109,249	152,577	103,661
Property, plant and equipment	7,506,833	7,163,515	7,218,503
Less accumulated depreciation, depletion and amortization	3,307,433	3,056,127	3,103,323
Net property, plant and equipment	4,199,400	4,107,388	4,115,180
Deferred charges and other assets:			
Goodwill	634,931	634,633	634,633
Other intangible assets, net	22,248	26,112	25,271
Other	262,107	260,722	257,636
Total deferred charges and other assets	919,286	921,467	917,540
Total assets	\$ 6,359,953	\$ 6,216,955	\$ 6,303,549

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Short-term borrowings	\$ —	\$ 4,700	\$ 20,000
Long-term debt due within one year	76,600	73,417	72,797
Accounts payable	305,695	299,094	301,132
Taxes payable	77,190	46,928	56,186
Dividends payable	30,850	29,810	30,773
Accrued compensation	44,100	41,648	40,121
Commodity derivative instruments	3,028	25,803	24,428
Other accrued liabilities	226,986	205,777	222,639
Total current liabilities	764,449	727,177	768,076
Long-term debt	1,347,014	1,437,171	1,433,955
Deferred credits and other liabilities:			
Deferred income taxes	746,946	672,155	672,269
Other liabilities	710,465	718,331	736,447
Total deferred credits and other liabilities	1,457,411	1,390,486	1,408,716
Commitments and contingencies			
Stockholders' equity:			
Preferred stocks	15,000	15,000	15,000

Common stockholders' equity:

Common stock

Shares issued -- \$1.00 par value, 189,332,485 at September 30, 2011,
188,732,200 at September 30, 2010 and 188,901,379 at December 31,
2010

Shares issued -- \$1.00 par value, 189,332,485 at September 30, 2011, 188,732,200 at September 30, 2010 and 188,901,379 at December 31, 2010	189,332	188,732	188,901
Other paid-in capital	1,034,411	1,022,469	1,026,349
Retained earnings	1,556,550	1,439,050	1,497,439
Accumulated other comprehensive income (loss)	(588)	496	(31,261)
Treasury stock at cost – 538,921 shares	(3,626)	(3,626)	(3,626)
Total common stockholders' equity	2,776,079	2,647,121	2,677,802
Total stockholders' equity	2,791,079	2,662,121	2,692,802
Total liabilities and stockholders' equity	\$6,359,953	\$6,216,955	\$6,303,549

The accompanying notes are an integral part of these consolidated financial statements.

MDU RESOURCES GROUP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	Nine Months Ended September 30,	
	2011	2010
	(In thousands)	
Operating activities:		
Net income	\$152,019	\$151,719
Income from discontinued operations, net of tax	154	—
Income from continuing operations	151,865	151,719
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, depletion and amortization	256,861	245,066
Earnings, net of distributions, from equity method investments	(314)	(2,502)
Deferred income taxes	79,985	71,322
Changes in current assets and liabilities, net of acquisitions:		
Receivables	(57,829)	(57,074)
Inventories	(21,004)	(12,565)
Other current assets	2,976	(32,122)
Accounts payable	(8,037)	19,782
Other current liabilities	31,592	(147)
Other noncurrent changes	(23,908)	(11,959)
Net cash provided by continuing operations	412,187	371,520
Net cash used in discontinued operations	(572)	—
Net cash provided by operating activities	411,615	371,520
Investing activities:		
Capital expenditures	(339,461)	(340,221)
Acquisitions, net of cash acquired	(157)	(106,548)
Net proceeds from sale or disposition of property	23,584	16,496
Investments	(9,768)	1,106
Net cash used in continuing operations	(325,802)	(429,167)
Net cash provided by discontinued operations	—	—
Net cash used in investing activities	(325,802)	(429,167)
Financing activities:		
Issuance of short-term borrowings	—	4,700
Repayment of short-term borrowings	(20,000)	(10,300)
Issuance of long-term debt	300	17,799
Repayment of long-term debt	(83,805)	(7,545)
Proceeds from issuance of common stock	5,744	2,735
Dividends paid	(92,473)	(89,347)
Excess tax benefit on stock-based compensation	1,248	721
Net cash used in continuing operations	(188,986)	(81,237)
Net cash provided by discontinued operations	—	—
Net cash used in financing activities	(188,986)	(81,237)
Effect of exchange rate changes on cash and cash equivalents	(199)	55

Edgar Filing: MDU RESOURCES GROUP INC - Form 10-Q

Decrease in cash and cash equivalents	(103,372)	(138,829)
Cash and cash equivalents -- beginning of year	222,074	175,114
Cash and cash equivalents -- end of period	\$118,702	\$36,285

The accompanying notes are an integral part of these consolidated financial statements.

MDU RESOURCES GROUP, INC.
NOTES TO CONSOLIDATED
FINANCIAL STATEMENTS

September 30, 2011 and 2010
(Unaudited)

1. Basis of presentation

The accompanying consolidated interim financial statements were prepared in conformity with the basis of presentation reflected in the consolidated financial statements included in the Company's 2010 Annual Report, and the standards of accounting measurement set forth in the interim reporting guidance in the ASC and any amendments thereto adopted by the FASB. Interim financial statements do not include all disclosures provided in annual financial statements and, accordingly, these financial statements should be read in conjunction with those appearing in the 2010 Annual Report. The information is unaudited but includes all adjustments that are, in the opinion of management, necessary for a fair presentation of the accompanying consolidated interim financial statements and are of a normal recurring nature. Depreciation, depletion and amortization expense is reported separately on the Consolidated Statements of Income and therefore is excluded from the other line items within operating expenses. Management has also evaluated the impact of events occurring after September 30, 2011, up to the date of issuance of these consolidated interim financial statements.

2. Seasonality of operations

Some of the Company's operations are highly seasonal and revenues from, and certain expenses for, such operations may fluctuate significantly among quarterly periods. Accordingly, the interim results for particular businesses, and for the Company as a whole, may not be indicative of results for the full fiscal year.

3. Accounts receivable and allowance for doubtful accounts

Accounts receivable consists primarily of trade receivables from the sale of goods and services which are recorded at the invoiced amount net of allowance for doubtful accounts, and costs and estimated earnings in excess of billings on uncompleted contracts. The total balance of receivables past due 90 days or more was \$27.9 million and \$21.6 million as of September 30, 2011 and December 31, 2010, respectively.

The allowance for doubtful accounts is determined through a review of past due balances and other specific account data. Account balances are written off when management determines the amounts to be uncollectible. The Company's allowance for doubtful accounts as of September 30, 2011 and 2010, and December 31, 2010, was \$12.1 million, \$15.9 million and \$15.3 million, respectively.

4. Inventories and natural gas in storage

Inventories, other than natural gas in storage for the Company's regulated operations, were stated at the lower of average cost or market value. Natural gas in storage for the Company's regulated operations is generally carried at average cost, or cost using the last-in, first-out method. The portion of the cost of natural gas in storage expected to be used within one year was included in inventories. Inventories consisted of:

	September 30, 2011	September 30, 2010	December 31, 2010
	(In thousands)		
Aggregates held for resale	\$ 80,868	\$ 82,622	\$ 79,894
Materials and supplies	64,988	62,273	57,324
Natural gas in storage (current)	39,629	40,133	34,557
Merchandise for resale	30,974	29,566	30,182
Asphalt oil	26,851	24,341	25,234
Other	26,259	22,745	25,706
Total	\$ 269,569	\$ 261,680	\$ 252,897

The remainder of natural gas in storage, which largely represents the cost of gas required to maintain pressure levels for normal operating purposes, was included in other assets and was \$47.2 million, \$59.3 million, and \$48.0 million at September 30, 2011 and 2010, and December 31, 2010, respectively.

5. Earnings per common share

Basic earnings per common share were computed by dividing earnings on common stock by the weighted average number of shares of common stock outstanding during the applicable period. Diluted earnings per common share were computed by dividing earnings on common stock by the total of the weighted average number of shares of common stock outstanding during the applicable period, plus the effect of outstanding stock options and performance share awards. For the three and nine months ended September 30, 2011 and 2010, there were no shares excluded from the calculation of diluted earnings per share. Common stock outstanding includes issued shares less shares held in treasury.

6. Cash flow information

Cash expenditures for interest and income taxes were as follows:

	Nine Months Ended September 30,	
	2011	2010
	(In thousands)	
Interest, net of amount capitalized	\$ 63,669	\$ 65,712
Income taxes paid (refunded), net	\$ (11,331)	\$ 36,962

7. New accounting standards

Improving Disclosure About Fair Value Measurements In January 2010, the FASB issued guidance related to improving disclosures about fair value measurements. The guidance requires separate disclosures of the amounts of transfers in and out of Level 1 and Level 2 fair value measurements and a description of the reason for such transfers. In the reconciliation for Level 3 fair value measurements using significant unobservable inputs, information about purchases, sales, issuances and settlements shall be presented separately.

These disclosures are required for interim and annual reporting periods and were effective for the Company on January 1, 2010, except for the disclosures related to the purchases, sales, issuances and settlements in the roll forward activity of Level 3 fair value measurements, which were effective on January 1, 2011. The guidance requires additional disclosures, but it will not impact the Company's results of operations, financial position or cash flows.

Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs
In May 2011, the FASB issued guidance on fair value measurement and disclosure requirements. The guidance generally clarifies the application of existing requirements on topics including the concepts of highest and best use and valuation premise and disclosing quantitative information about the unobservable inputs used in the measurement of instruments categorized within Level 3 of the fair value hierarchy. Additionally, the guidance includes changes on topics such as measuring fair value of financial instruments that are managed within a portfolio and additional disclosure for fair value measurements categorized within Level 3 of the fair value hierarchy. This guidance is effective for the Company on January 1, 2012. The Company is evaluating the effects that adoption of this guidance will have.

Presentation of Comprehensive Income
In June 2011, the FASB issued guidance on the presentation of comprehensive income. This guidance eliminates the option of presenting components of other comprehensive income as part of the statement of stockholders' equity. The guidance will allow the Company the option to present the total of comprehensive income, the components of net income and the components of other comprehensive income in either a single continuous statement of comprehensive income or in two separate but consecutive statements. This guidance is effective for the Company on January 1, 2012, and must be applied retrospectively. The Company is evaluating the effects of this guidance on disclosure, but it will not impact the Company's results of operations, financial position or cash flows.

Disclosures about an Employer's Participation in a Multiemployer Plan
In September 2011, the FASB issued guidance on an employer's participation in multiemployer benefit plans. The guidance was issued to enhance the transparency of disclosures about the significant multiemployer plans in which employers participate, the level of the employer's participation in those plans, the financial health of the plans and the nature of the employer's commitments to the plans. This guidance is effective for the Company on December 31, 2011, and must be applied retrospectively. The guidance requires additional disclosures, but it will not impact the Company's results of operations, financial position or cash flows.

8. **Comprehensive income**

Comprehensive income is the sum of net income as reported and other comprehensive income (loss). The Company's other comprehensive income (loss) resulted from gains (losses) on derivative instruments qualifying as hedges, foreign currency translation adjustments and gains on available-for-sale investments. For more information on derivative instruments, see Note 12.

Comprehensive income, and the components of other comprehensive income (loss) and related tax effects, were as follows:

	Three Months Ended September 30,	
	2011	2010
	(In thousands)	
Net income	\$ 63,974	\$ 61,010
Other comprehensive income:		
Net unrealized gain (loss) on derivative instruments qualifying as hedges:		
Net unrealized gain on derivative instruments arising during the period, net of tax of \$19,481 and \$2,177 in 2011 and 2010, respectively	32,547	3,628
Less: Reclassification adjustment for gain (loss) on derivative instruments included in net income, net of tax of \$(320) and \$3,209 in 2011 and 2010, respectively	(534)	5,348
Net unrealized gain (loss) on derivative instruments qualifying as hedges	33,081	(1,720)
Foreign currency translation adjustment, net of tax of \$(905) and \$1,730 in 2011 and 2010, respectively	(1,401)	2,679
	31,680	959
Comprehensive income	\$ 95,654	\$ 61,969

	Nine Months Ended September 30,	
	2011	2010
	(In thousands)	
Net income	\$ 152,019	\$ 151,719
Other comprehensive income:		
Net unrealized gain on derivative instruments qualifying as hedges:		
Net unrealized gain on derivative instruments arising during the period, net of tax of \$19,367 and \$10,351 in 2011 and 2010, respectively	31,787	17,266
Less: Reclassification adjustment for gain (loss) on derivative instruments included in net income, net of tax of \$45 and \$(1,745) in 2011 and 2010, respectively	77	(2,797)
Net unrealized gain on derivative instruments qualifying as hedges	31,710	20,063
Foreign currency translation adjustment, net of tax of \$(736) and \$801 in 2011 and 2010, respectively	(1,140)	1,266
Net unrealized gains on available-for-sale investments, net of tax of \$56 in 2011	103	—
	30,673	21,329
Comprehensive income	\$ 182,692	\$ 173,048

9. Discontinued operations

In 2007, Centennial Resources sold CEM to Bicent Power LLC. In connection with the sale, Centennial Resources agreed to indemnify Bicent Power LLC and its affiliates from certain third party claims arising out of or in connection with Centennial Resources' ownership or operation of CEM prior to the sale. In addition, Centennial had previously guaranteed CEM's obligations under a construction contract. The Company incurred legal expenses related to this matter and had an income tax benefit related to favorable resolution of certain tax matters in the first quarter of 2011, which are reflected as discontinued operations in the consolidated financial statements and accompanying notes. Discontinued operations are included in the Other category. For further information, see Note 18.

10. Equity method investments

Investments in companies in which the Company has the ability to exercise significant influence over operating and financial policies are accounted for using the equity method. The Company's equity method investments at September 30, 2011, include ECTE.

In August 2006, MDU Brasil acquired ownership interests in the Brazilian Transmission Lines. The electric transmission lines are primarily in northeastern and southern Brazil. The transmission contracts provide for revenues denominated in the Brazilian Real, annual inflation adjustments and change in tax law adjustments. The functional currency for the Brazilian Transmission Lines is the Brazilian Real.

In the fourth quarter of 2009, multiple sales agreements were signed with three separate parties for the Company to sell its ownership interests in the Brazilian Transmission Lines. In November 2010, the Company completed the sale of its entire ownership interest in ENTE and ERTE and 59.96 percent of its ownership interest in ECTE. One of the parties agreed to purchase the Company's remaining ownership interests in ECTE over a four-year period. Alusa, CEMIG and CELESC hold the remaining ownership interests in ECTE.

At September 30, 2011 and 2010, and December 31, 2010, the Company's equity method investments had total assets of \$108.0 million, \$390.4 million and \$107.4 million, respectively, and long-term debt of \$39.7 million, \$152.6 million and \$30.1 million, respectively. The Company's investment in its equity method investments was approximately \$10.5 million, \$64.4 million and \$10.9 million, including undistributed earnings of \$2.9 million, \$11.6 million and \$1.9 million, at September 30, 2011 and 2010, and December 31, 2010, respectively.

11.

Goodwill and other intangible assets
The changes in the carrying amount of goodwill were as follows:

Nine Months Ended September 30, 2011	Balance as of January 1, 2011*	Goodwill Acquired During the Year**	Balance as of September 30, 2011*
	(In thousands)		
Electric	\$ —	\$ —	\$ —
Natural gas distribution	345,736	—	345,736
Construction services	102,870	298	103,168
Pipeline and energy services	9,737	—	9,737
Natural gas and oil production	—	—	—
Construction materials and contracting	176,290	—	176,290
Other	—	—	—
Total	\$ 634,633	\$ 298	\$ 634,931

*Balance is presented net of accumulated impairment of \$12.3 million at the pipeline and energy services segment, which occurred in prior periods.

** Includes a purchase price adjustment that was not material related to an acquisition in a prior period.

Nine Months Ended September 30, 2010	Balance as of January 1, 2010*	Goodwill Acquired During the Year**	Balance as of September 30, 2010*
	(In thousands)		
Electric	\$ —	\$ —	\$ —
Natural gas distribution	345,736	—	345,736
Construction services	100,127	2,743	102,870
Pipeline and energy services	7,857	1,880	9,737
Natural gas and oil production	—	—	—
Construction materials and contracting	175,743	547	176,290
Other	—	—	—
Total	\$ 629,463	\$ 5,170	\$ 634,633

*Balance is presented net of accumulated impairment of \$12.3 million at the pipeline and energy services segment, which occurred in prior periods.

** Includes purchase price adjustments that were not material related to acquisitions in a prior period.

Year Ended December 31, 2010	Balance as of January 1, 2010*	Goodwill Acquired During the Year**	Balance as of December 31, 2010*
	(In thousands)		
Electric	\$ —	\$ —	\$ —
Natural gas distribution	345,736	—	345,736
Construction services	100,127	2,743	102,870
Pipeline and energy services	7,857	1,880	9,737
Natural gas and oil production	—	—	—
Construction materials and contracting	175,743	547	176,290
Other	—	—	—
Total	\$ 629,463	\$ 5,170	\$ 634,633

*Balance is presented net of accumulated impairment of \$12.3 million at the pipeline and energy services segment, which occurred in prior periods.

** Includes purchase price adjustments that were not material related to acquisitions in a prior period.

Other amortizable intangible assets were as follows:

	September 30, 2011	September 30, 2010	December 31, 2010
	(In thousands)		
Customer relationships	\$ 21,702	\$ 24,942	\$ 24,942
Accumulated amortization	(9,896)	(11,273)	(11,625)
	11,806	13,669	13,317
Noncompete agreements	7,685	9,405	9,405
Accumulated amortization	(5,222)	(6,231)	(6,425)
	2,463	3,174	2,980
Other	12,901	13,217	13,217
Accumulated amortization	(4,922)	(3,948)	(4,243)
	7,979	9,269	8,974
Total	\$ 22,248	\$ 26,112	\$ 25,271

Amortization expense for amortizable intangible assets for the three and nine months ended September 30, 2011, was \$1.1 million and \$3.0 million, respectively. Amortization expense for amortizable intangible assets for the three and nine months ended September 30, 2010, was \$1.3 million and \$3.4 million, respectively. Estimated amortization expense for amortizable intangible assets is \$4.0 million in 2011, \$3.9 million in 2012, \$3.7 million in 2013, \$3.4 million in 2014, \$2.7 million in 2015 and \$7.5 million thereafter.

12. Derivative instruments

The Company's policy allows the use of derivative instruments as part of an overall energy price, foreign currency and interest rate risk management program to efficiently manage and minimize commodity price, foreign currency and interest rate risk. As of September 30, 2011, the Company had no outstanding foreign currency hedges. The following information should be read in conjunction with Notes 1 and 7 in the Company's Notes to Consolidated Financial Statements in the 2010 Annual Report.

Cascade and Intermountain

At September 30, 2011, Cascade held natural gas swap agreements, with total forward notional volumes of 676,000 MMBtu, which were not designated as hedges. Cascade utilizes, and Intermountain periodically utilizes, natural gas swap agreements to manage a portion of their regulated natural gas supply portfolios in order to manage fluctuations in the price of natural gas related to core customers in accordance with authority granted by the IPUC, WUTC and OPUC. Core customers consist of residential, commercial and smaller industrial customers. The fair value of the derivative instrument must be estimated as of the end of each reporting period and is recorded on the Consolidated Balance Sheets as an asset or a liability. Periodic changes in the fair market value of the derivative instruments are recorded on the Consolidated Balance Sheets as a regulatory asset or a regulatory liability, and settlements of these arrangements are expected to be recovered through the purchased gas cost adjustment mechanism. Gains and losses on the settlements of these derivative instruments are recorded as a component of purchased natural gas sold on the Consolidated Statements of Income as they are recovered through the purchased gas cost adjustment mechanism. Under the terms of these arrangements, Cascade and Intermountain will either pay or receive settlement payments based on the difference between the fixed strike price and the monthly index price applicable to each contract. For the three months ended September 30, 2011 and 2010, the change in the fair market value of the derivative instruments of \$414,000 and \$2.7 million, respectively, was recorded as an increase to regulatory assets. For the nine months ended September 30, 2011 and 2010, the change in the fair market value of the derivative instruments of \$8.1 million and \$6.3 million, respectively, was recorded as a decrease to regulatory assets.

Certain of Cascade's derivative instruments contain credit-risk-related contingent features that permit the counterparties to require collateralization if Cascade's derivative liability positions exceed certain dollar thresholds. The dollar thresholds in certain of Cascade's agreements are determined and may fluctuate based on Cascade's credit rating on its debt. In addition, Cascade's derivative instruments contain cross-default provisions that state if the entity fails to make payment with respect to certain of its indebtedness, in excess of specified amounts, the counterparties could require early settlement or termination of such entity's derivative instruments in liability positions. The aggregate fair value of Cascade's derivative instruments with credit-risk-related contingent features that are in a liability position at September 30, 2011, was \$1.3 million. The aggregate fair value of assets that would have been needed to settle the instruments immediately if the credit-risk-related contingent features were triggered on September 30, 2011, was \$1.3 million.

Fidelity

At September 30, 2011, Fidelity held natural gas swap agreements with total forward notional volumes of 16.4 million MMBtu, natural gas basis swap agreements with total forward notional volumes of 8.2 million MMBtu, and oil swap, collar and put option agreements with total forward notional volumes of 3.1 million Bbl, all of which were designated as cash flow hedging instruments. At September 30, 2011, Fidelity held an oil call option agreement with total forward notional volumes of 92,000 Bbl, which did not qualify for hedge accounting. Fidelity utilizes these derivative instruments to manage a portion of the market risk associated with fluctuations in the price of natural gas and oil and basis differentials on its forecasted sales of natural gas and oil production.

As of September 30, 2011, the maximum term of the derivative instruments, in which the exposure to the variability in future cash flows for forecasted transactions is being hedged, is 27 months.

Centennial

At September 30, 2011, Centennial held interest rate swap agreements with a total notional amount of \$60.0 million, which were designated as cash flow hedging instruments. Centennial entered into these interest rate derivative instruments to manage a portion of its interest rate exposure on the forecasted issuance of long-term debt. Centennial's interest rate swap agreements have mandatory termination dates ranging from October 2012 through June 2013.

Fidelity and Centennial

The fair value of the derivative instruments must be estimated as of the end of each reporting period and is recorded on the Consolidated Balance Sheets as an asset or liability. Changes in the fair value attributable to the effective portion of hedging instruments, net of tax, are recorded in stockholders' equity as a component of accumulated other comprehensive income (loss). To the extent that the hedges are not effective, the ineffective portion of the changes in fair market value is recorded directly in earnings.

The amount of hedge ineffectiveness was immaterial for the three and nine months ended September 30, 2011, and 2010, and there were no components of the derivative instruments' gain or loss excluded from the assessment of hedge effectiveness. Gains and losses must be reclassified into earnings as a result of the discontinuance of cash flow hedges if it is probable that the original forecasted transactions will not occur. There were no such reclassifications into earnings as a result of the discontinuance of hedges. The gain on the derivative instrument that did not qualify for hedge accounting was reported in operating revenues on the Consolidated Statements of Income and was \$157,000 (before tax) and \$336,000 (before tax) for the three and nine months ended September 30, 2011, respectively.

Gains and losses on the natural gas and oil derivative instruments are reclassified from accumulated other comprehensive income (loss) into operating revenues on the Consolidated Statements of Income at the date the natural gas and oil quantities are settled. The proceeds received for natural gas and oil production are generally based on market prices. Gains and losses on the interest rate derivatives are reclassified from accumulated other comprehensive income (loss) into interest expense on the Consolidated Statements of Income in the same period the hedged item affects earnings. For further information regarding the gains and losses on derivative instruments qualifying as cash flow hedges that were recognized in other comprehensive income (loss) and the gains and losses reclassified from accumulated other comprehensive income (loss) into earnings, see Note 8.

Based on September 30, 2011, fair values, over the next 12 months net gains of approximately \$23.0 million (after tax) are estimated to be reclassified from accumulated other comprehensive income (loss) into earnings, subject to changes in natural gas and oil market prices, as the hedged transactions affect earnings.

Certain of Fidelity's and Centennial's derivative instruments contain cross-default provisions that state if Fidelity or any of its affiliates or Centennial fails to make payment with respect to certain indebtedness, in excess of specified amounts, the counterparties could require early settlement or termination of derivative instruments in liability positions. The aggregate fair value of Fidelity's and Centennial's derivative instruments with credit-risk-related contingent features that are in a liability position at September 30, 2011, was \$5.2 million. The aggregate fair value of assets that would have been needed to settle the instruments

immediately if the credit-risk-related contingent features were triggered on September 30, 2011, was \$5.2 million.

The location and fair value of the Company's derivative instruments in the Consolidated Balance Sheets were as follows:

Asset Derivatives	Location on Consolidated Balance Sheets	Fair Value		
		at September 30, 2011	Fair Value at September 30, 2010	Fair Value at December 31, 2010
(In thousands)				
Designated as hedges:				
Commodity derivatives	Commodity derivative instruments	\$38,458	\$ 26,803	\$ 15,123
	Other assets – noncurrent	15,575	8,423	4,104
		54,033	35,226	19,227
Not designated as hedges:				
Commodity derivatives	Commodity derivative instruments	336	—	—
Total asset derivatives		\$54,369	\$ 35,226	\$ 19,227
Liability Derivatives	Location on Consolidated Balance Sheets	Fair Value		
		at September 30, 2011	Fair Value at September 30, 2010	Fair Value at December 31, 2010
(In thousands)				
Designated as hedges:				
Commodity derivatives	Commodity derivative instruments	\$1,723	\$ 4,649	\$ 15,069
	Other liabilities – noncurrent	157	1,845	6,483
Interest rate derivatives	Other liabilities – noncurrent	3,491	—	—
		5,371	6,494	21,552
Not designated as hedges:				
Commodity derivatives	Commodity derivative instruments	1,305	21,154	9,359
	Other liabilities – noncurrent	—	418	—
		1,305	21,572	9,359
Total liability derivatives		\$6,676	\$ 28,066	\$ 30,911

13. Fair value measurements

The Company measures its investments in certain fixed-income and equity securities at fair value with changes in fair value recognized in income. The Company anticipates using these investments to satisfy its obligations under its unfunded, nonqualified benefit plans for executive officers and certain key management employees, and invests in these fixed-income and equity securities for the purpose of earning investment returns and capital appreciation. These investments, which totaled \$33.6 million, \$35.9 million and \$39.5 million, as of September 30, 2011 and 2010, and December 31, 2010, respectively,

are classified as Investments on the Consolidated Balance Sheets. The fair value of these investments decreased \$6.7 million (before tax) and \$5.9 million (before tax) for the three and nine months ended September 30, 2011. The increase in the fair value of these investments for the three and nine months ended September 30, 2010, was \$3.2 million (before tax) and \$2.2 million (before tax), respectively. The change in fair value, which is considered part of the cost of the plan, is classified in operation and maintenance expense on the Consolidated Statements of Income.

The Company did not elect the fair value option for its remaining available-for-sale securities, which include auction rate securities, mortgage-backed securities and U.S. Treasury securities. These available-for-sale securities are recorded at fair value and are classified as Investments on the Consolidated Balance Sheets. The Company's auction rate securities, which totaled \$11.4 million at September 30, 2011 and 2010, and December 31, 2010, approximate cost and, as a result, there are no accumulated unrealized gains or losses recorded in accumulated other comprehensive income (loss) on the Consolidated Balance Sheets related to these investments. Unrealized gains or losses on mortgage-backed securities and U.S. Treasury securities are recorded in accumulated other comprehensive income (loss) as discussed in Note 8.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. The ASC establishes a hierarchy for grouping assets and liabilities, based on the significance of inputs. The Company's assets and liabilities measured at fair value on a recurring basis are as follows:

	Fair Value Measurements at September 30, 2011, Using Significant			Balance at September 30, 2011
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
(In thousands)				
Assets:				
Money market funds	\$ —	\$ 56,194	\$ —	\$ 56,194
Available-for-sale securities:				
Insurance investment contract*	—	33,591	—	33,591
Auction rate securities	—	11,400	—	11,400
Mortgage-backed securities	—	8,570	—	8,570
U.S. Treasury securities	—	1,444	—	1,444
Commodity derivative instruments - current	—	38,794	—	38,794
Commodity derivative instruments - noncurrent	—	15,575	—	15,575
Total assets measured at fair value	\$ —	\$ 165,568	\$ —	\$ 165,568
Liabilities:				
Commodity derivative instruments - current	\$ —	\$ 3,028	\$ —	\$ 3,028
Commodity derivative instruments - noncurrent	—	157	—	157
Interest rate derivative instruments - noncurrent	—	3,491	—	3,491
Total liabilities measured at fair value	\$ —	\$ 6,676	\$ —	\$ 6,676

* The insurance investment contract invests approximately 34 percent in common stock of mid-cap companies, 33 percent in common stock of small-cap companies, 32 percent in common stock of large-cap companies and 1 percent in cash and cash equivalents.

	Fair Value Measurements at September 30, 2010, Using Significant			Balance at September 30, 2010
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
(In thousands)				
Assets:				
Money market funds	\$ 2,835	\$ —	\$ —	\$ 2,835
Available-for-sale securities:				
Fixed-income securities	—	11,400	—	11,400
Insurance contract*	—	35,902	—	35,902
	—	26,803	—	26,803

Commodity derivative instruments - current				
Commodity derivative instruments - noncurrent	—	8,423	—	8,423
Total assets measured at fair value	\$ 2,835	\$ 82,528	\$ —	\$ 85,363
Liabilities:				
Commodity derivative instruments - current	\$ —	\$ 25,803	\$ —	\$ 25,803
Commodity derivative instruments - noncurrent	—	2,263	—	2,263
Total liabilities measured at fair value	\$ —	\$ 28,066	\$ —	\$ 28,066

* Invested in mutual funds.

	Fair Value Measurements at December 31, 2010, Using Significant			Balance at December 31, 2010
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
(In thousands)				
Assets:				
Money market funds	\$ —	\$ 166,620	\$ —	\$ 166,620
Available-for-sale securities:				
Fixed-income securities	—	11,400	—	11,400
Insurance investment contract*	—	39,541	—	39,541
Commodity derivative instruments - current	—	15,123	—	15,123
Commodity derivative instruments - noncurrent	—	4,104	—	4,104
Total assets measured at fair value	\$ —	\$ 236,788	\$ —	\$ 236,788
Liabilities:				
Commodity derivative instruments - current	\$ —	\$ 24,428	\$ —	\$ 24,428
Commodity derivative instruments - noncurrent	—	6,483	—	6,483
Total liabilities measured at fair value	\$ —	\$ 30,911	\$ —	\$ 30,911

* The insurance investment contract invests approximately 35 percent in common stock of mid-cap companies, 33 percent in common stock of small-cap companies, 31 percent in common stock of large-cap companies and 1 percent in cash and cash equivalents.

The estimated fair value of the Company's Level 1 money market funds is determined using the market approach and is valued at the net asset value of shares held by the Company, based on published market quotations in active markets.

The estimated fair value of the Company's Level 2 money market funds and available-for-sale securities is determined using the market approach. The Level 2 money market funds consist of investments in short-term unsecured promissory notes and the value is based on comparable market transactions taking into consideration the credit quality of the issuer. The estimated fair value of the Company's Level 2 available-for-sale securities is based on comparable market transactions, other observable inputs or other sources, including pricing from outside sources such as the fund itself.

The estimated fair value of the Company's Level 2 commodity derivative instruments is based upon futures prices, volatility and time to maturity, among other things. Counterparty statements are utilized to determine the value of the commodity derivative instruments and are reviewed and corroborated using various methodologies and significant observable inputs. The nonperformance risk of the counterparties in addition to the Company's nonperformance risk is also evaluated.

The estimated fair value of the Company's Level 2 interest rate derivative instruments is measured using quoted market prices or pricing models using prevailing market interest rates as of the measurement date. Counterparty statements are utilized to determine the value of the interest rate derivative instruments and are reviewed and corroborated using various methodologies and significant observable inputs.

Though the Company believes the methods used to estimate fair value are consistent with those used by other market participants, the use of other methods or assumptions could

result in a different estimate of fair value. For the three and nine months ended September 30, 2011, there were no transfers between Levels 1 and 2.

The Company's long-term debt is not measured at fair value on the Consolidated Balance Sheets and the fair value is being provided for disclosure purposes only, and was based on quoted market prices of the same or similar issues. The estimated fair value of the Company's long-term debt was as follows:

	Carrying Amount	Fair Value
	(In thousands)	
Long-term debt at September 30, 2011	\$ 1,423,614	\$ 1,568,942
Long-term debt at September 30, 2010	\$ 1,510,588	\$ 1,679,979
Long-term debt at December 31, 2010	\$ 1,506,752	\$ 1,621,184

The carrying amounts of the Company's remaining financial instruments included in current assets and current liabilities approximate their fair values.

14. Income taxes

In the first quarter of 2011, the Company received favorable resolution of certain tax matters relating to the 2004 through 2006 tax years. As a result, the Company recorded an income tax benefit from continuing operations of \$4.2 million. This resolution includes the effects of \$2.8 million related to the reversal of unrecognized tax benefits that were previously established for the 2004 through 2006 tax years and associated interest of \$600,000.

In the second quarter of 2011, the Company's unrecognized tax positions increased \$3.6 million, excluding interest, largely due to tax positions under examination relating to the 2007 through 2009 tax years. The ultimate deductibility of these tax positions is highly certain but there is uncertainty about the timing of such deductibility. The Company anticipates the uncertainty about the timing of the deductibility will be resolved within the next 12 months.

Based on the ultimate outcome of the 2007 through 2009 tax years under examination, the Company's unrecognized tax benefits may increase or decrease within the next 12 months.

15. Business segment data

The Company's reportable segments are those that are based on the Company's method of internal reporting, which generally segregates the strategic business units due to differences in products, services and regulation. The vast majority of the Company's operations are located within the United States. The Company also has investments in foreign countries, which largely consist of Centennial Resources' equity method investment in ECTE.

The electric segment generates, transmits and distributes electricity in Montana, North Dakota, South Dakota and Wyoming. The natural gas distribution segment distributes natural gas in those states as well as in Idaho, Minnesota, Oregon and Washington. These operations also supply related value-added services.

The construction services segment specializes in constructing and maintaining electric and communication lines, gas pipelines, fire suppression systems, and external lighting and traffic signalization equipment. This segment also provides utility excavation services and

inside electrical wiring, cabling and mechanical services, sells and distributes electrical materials, and manufactures and distributes specialty equipment.

The pipeline and energy services segment provides natural gas transportation, underground storage and gathering services through regulated and nonregulated pipeline systems primarily in the Rocky Mountain and northern Great Plains regions of the United States. This segment also provides cathodic protection and other energy-related services.

The natural gas and oil production segment is engaged in natural gas and oil acquisition, exploration, development and production activities in the Rocky Mountain and Mid-Continent regions of the United States and in and around the Gulf of Mexico.

The construction materials and contracting segment mines aggregates and markets crushed stone, sand, gravel and related construction materials, including ready-mixed concrete, cement, asphalt, liquid asphalt and other value-added products. It also performs integrated contracting services. This segment operates in the central, southern and western United States and Alaska and Hawaii.

The Other category includes the activities of Centennial Capital, which insures various types of risks as a captive insurer for certain of the Company's subsidiaries. The function of the captive insurer is to fund the deductible layers of the insured companies' general liability and automobile liability coverages. Centennial Capital also owns certain real and personal property. The Other category also includes Centennial Resources' equity method investment in ECTE.

The information below follows the same accounting policies as described in Note 1 of the Company's Notes to Consolidated Financial Statements in the 2010 Annual Report. Information on the Company's businesses was as follows:

Three Months Ended September 30, 2011	External Operating Revenues	Inter- segment Operating Revenues	Earnings on Common Stock
		(In thousands)	
Electric	\$ 61,949	\$ —	\$ 8,312
Natural gas distribution	92,440	—	(11,183)
Pipeline and energy services	58,459	10,591	5,221
	212,848	10,591	2,350
Construction services	222,822	3,344	5,044
Natural gas and oil production	96,803	23,956	22,497
Construction materials and contracting	619,134	—	33,103
Other	574	2,025	809
	939,333	29,325	61,453
Intersegment eliminations	—	(39,916)	—
Total	\$ 1,152,181	\$ —	\$ 63,803

Three Months Ended September 30, 2010	External Operating Revenues	Inter- segment Operating Revenues	Earnings on Common Stock
		(In thousands)	
Electric	\$ 59,966	\$ —	\$ 11,259
Natural gas distribution	94,336	—	(10,054)
Pipeline and energy services	69,300	11,940	(7,370)
	223,602	11,940	(6,165)
Construction services	210,362	137	5,990
Natural gas and oil production	79,276	27,739	18,717
Construction materials and contracting	612,654	—	40,257
Other	29	2,263	2,039
	902,321	30,139	67,003
Intersegment eliminations	—	(42,079)	—
Total	\$ 1,125,923	\$ —	\$ 60,838

Nine Months Ended September 30, 2011	External Operating Revenues	Inter- segment Operating Revenues	Earnings on Common Stock
		(In thousands)	
Electric	\$ 169,780	\$ —	\$ 21,642
Natural gas distribution	627,450	—	18,235
Pipeline and energy services	167,636	47,836	16,913
	964,866	47,836	56,790
Construction services	617,699	9,940	15,815
Natural gas and oil production	262,604	74,889	60,093
Construction materials and contracting	1,138,280	—	16,680
Other	1,294	6,614	2,127
	2,019,877	91,443	94,715
Intersegment eliminations	—	(139,279)	—
Total	\$ 2,984,743	\$ —	\$ 151,505

Nine Months Ended September 30, 2010	External Operating Revenues	Inter- segment Operating Revenues	Earnings on Common Stock
			(In thousands)
Electric	\$ 155,345	\$ —	\$ 22,091
Natural gas distribution	603,499	—	13,362
Pipeline and energy services	197,181	53,168	10,963
	956,025	53,168	46,416
Construction services	551,608	170	9,041
Natural gas and oil production	235,342	90,066	64,963
Construction materials and contracting	1,124,086	—	25,779
Other	83	6,714	5,007
	1,911,119	96,950	104,790
Intersegment eliminations	—	(150,118)	—
Total	\$ 2,867,144	\$ —	\$ 151,206

The Other category recognized a loss of \$126,000 and income of \$154,000, from discontinued operations, net of tax, for the three and nine months ended September 30, 2011, respectively. Excluding the natural gas gathering arbitration charge of \$16.5 million (after tax) in 2010, as discussed in Note 18, earnings from electric, natural gas distribution and pipeline and energy services are substantially all from regulated operations. Earnings from construction services, natural gas and oil production, construction materials and contracting, and other are all from nonregulated operations.

16. Employee benefit plans

The Company has noncontributory defined benefit pension plans and other postretirement benefit plans for certain eligible employees. Components of net periodic benefit cost for the Company's pension and other postretirement benefit plans were as follows:

Three Months Ended September 30,	Pension Benefits		Other Postretirement Benefits	
	2011	2010	2011	2010
	(In thousands)			
Components of net periodic benefit cost:				
Service cost	\$ 35	\$ 792	\$ 361	\$ 313
Interest cost	4,706	5,521	1,175	1,122
Expected return on assets	(5,679)	(6,373)	(1,263)	(1,261)
Amortization of prior service cost (credit)	(54)	42	(669)	(762)
Amortization of net actuarial loss	917	745	430	195
Amortization of net transition obligation	—	—	532	490
Net periodic benefit cost, including amount capitalized	(75)	727	566	97
Less amount capitalized	323	268	(41)	(1)
Net periodic benefit cost	\$ (398)	\$ 459	\$ 607	\$ 98

Nine Months Ended September 30,	Pension Benefits		Other Postretirement Benefits	
	2011	2010	2011	2010
	(In thousands)			
Components of net periodic benefit cost:				
Service cost	\$ 1,689	\$ 2,097	\$ 1,083	\$ 1,044
Interest cost	14,625	14,451	3,525	3,716
Expected return on assets	(17,106)	(17,057)	(3,789)	(4,230)
Amortization of prior service cost (credit)	33	111	(2,007)	(2,541)
Amortization of net actuarial loss	3,509	1,973	688	650
Amortization of net transition obligation	—	—	1,594	1,635
Curtailment loss	1,218	—	—	—
Net periodic benefit cost, including amount capitalized	3,968	1,575	1,094	274
Less amount capitalized	858	651	(136)	83
Net periodic benefit cost	\$ 3,110	\$ 924	\$ 1,230	\$ 191

Defined pension plan benefits to all nonunion and certain union employees hired after December 31, 2005, were discontinued. Employees that would have been eligible for defined pension plan benefits are eligible to receive additional defined contribution plan benefits. Effective January 1, 2010, all benefit and service accruals for nonunion and certain union plans were frozen. Effective June 30, 2011, all benefit and service accruals for an additional union plan were frozen. These employees will be eligible to receive additional defined contribution plan benefits.

Effective January 1, 2010, eligibility to receive retiree medical benefits was modified at certain of the Company's businesses. Current employees who attain age 55 with 10 years of continuous service by December 31, 2010, will be provided the current retiree medical insurance benefits or can elect the new benefit, if desired, regardless of when they retire. All other current employees must meet the new eligibility criteria of age 60 and 10 years of continuous service at the time they retire. These employees will be eligible for a specified company funded Retiree Reimbursement Account. Employees hired after December 31, 2009, are not eligible for retiree medical benefits.

In addition to the qualified plan defined pension benefits reflected in the table, the Company has an unfunded, nonqualified benefit plan for executive officers and certain key management employees that generally provides for defined benefit payments at age 65 following the employee's retirement or to their beneficiaries upon death for a 15-year period. The Company's net periodic benefit cost for this plan for the three and nine months ended September 30, 2011, was \$2.0 million and \$6.0 million, respectively. The Company's net periodic benefit cost for this plan for the three and nine months ended September 30, 2010, was \$2.0 million and \$5.8 million, respectively.

17. Regulatory matters and revenues subject to refund

On May 20, 2011, Montana-Dakota filed an application with the NDPSC requesting advance determination of prudence that the addition of the air quality control system at the Big Stone Station, to comply with the Clean Air Act and the South Dakota Regional Haze Implementation Plan, is reasonable and prudent. A hearing is scheduled for November 29, 2011, and an order is expected in early 2012.

On July 7, 2011, Montana-Dakota filed for an advance determination of prudence with the NDPSC on the construction of an 88-MW simple cycle natural gas turbine and associated facilities projected to be in service in 2015. The turbine will be located on company owned property that is adjacent to Montana-Dakota's Heskett Generating Station near Mandan, North Dakota, and would be used to meet the capacity requirements of Montana-Dakota's integrated electric system service customers. The capacity will be a partial replacement for third party contract capacity expiring in 2015. Project cost is estimated to be \$85.6 million. An order is expected in the first quarter of 2012.

In August 2010, Montana-Dakota filed an application with the MTPSC for an electric rate increase. Montana-Dakota requested a total increase of \$5.5 million annually or approximately 13 percent above current rates. The requested increase included the investment in infrastructure upgrades, recovery of the investment in renewable generation, the costs associated with Big Stone Station II and the significant loss of wholesale sales margins. Montana-Dakota requested an interim increase of \$3.1 million or approximately 7.4 percent. On February 8, 2011, the MTPSC approved an interim increase of \$2.6 million or approximately 6.28 percent, effective with service rendered February 14, 2011. On May 9, 2011, Montana-Dakota and intervenors to the case filed a settlement agreement with the MTPSC at the interim increase level. The MTPSC held a hearing on the settlement on June 29, 2011, and approved the settlement agreement on July 26, 2011. Final rates were implemented effective with service rendered September 1, 2011.

On March 21, 2011, the WUTC filed a complaint against Cascade, alleging safety violations in the operations of its natural gas distribution system. For more information, see Note 18.

18. Contingencies

The Company reserved \$40.6 million and \$45.3 million for potential liabilities related to litigation and environmental matters as of September 30, 2011 and December 31, 2010, respectively, which include amounts that may be reserved for matters discussed in Litigation and Environmental matters within this note.

Litigation

Guarantee Obligation Under a Construction Contract Centennial guaranteed CEM's obligations under a construction contract with LPP for a 550-MW combined-cycle electric generating facility near Hobbs, New Mexico. Centennial Resources sold CEM in July 2007 to Bicent, which provided a \$10 million bank letter of credit to Centennial in support of the guarantee obligation, which letter of credit expired in November 2010. In February 2009, Centennial received a Notice and Demand from LPP under the guarantee agreement alleging that CEM did not meet certain of its obligations under the construction contract and demanding that Centennial indemnify LPP against all losses, damages, claims, costs, charges and expenses arising from CEM's alleged failures. In December 2009, LPP submitted a demand for arbitration of its dispute with CEM to the American Arbitration Association. The demand seeks compensatory damages of \$149.7 million. LPP's notice of demand for arbitration also demanded performance of the guarantee by Centennial. In June 2010, CEM and Bicent made a demand on Centennial Resources for indemnification under the 2007 purchase and sale agreement for indemnifiable losses, including defense fees and costs arising from LPP's arbitration demand and related to Centennial Resources' ownership of CEM prior to its sale to Bicent. Centennial and Centennial Resources filed a complaint with the Supreme Court of the State of New York in November 2010, against CEM and Bicent seeking damages for breach of contract and other relief including specific performance of the 2007 purchase and sale agreement allowing for Centennial Resources'

participation in the arbitration proceeding and replacement of the letter of credit. On January 28, 2011, CEM and Bicent filed a motion to dismiss the complaint filed by Centennial and Centennial Resources. On July 6, 2011, the Supreme Court of the State of New York entered an order granting CEM's motion to dismiss the complaint against it for lack of jurisdiction. The Supreme Court of the State of New York also dismissed one of the claims against Bicent but denied Bicent's motion to dismiss the remaining claims against it including the claims for breach of contract damages and specific performance of the 2007 purchase and sale agreement. On September 19, 2011, Bicent filed an amended answer and counterclaim to the complaint of Centennial and Centennial Resources. The counterclaim seeks damages against Centennial Resources related to Bicent's costs of defending the LPP arbitration demand which Bicent alleges are in excess of \$14.0 million. The arbitration hearing on LPP's claim was held in the third quarter of 2011. The Company believes the claims against Centennial and Centennial Resources are without merit and intends to vigorously defend against the claims.

Construction Materials In 2009, LTM provided pavement work under a subcontract for reconstruction at the Klamath Falls Airport owned by the City of Klamath Falls, Oregon. In October 2010, the City of Klamath Falls filed a complaint in Oregon Circuit Court against the project's general contractor alleging the work performed by LTM is defective. The general contractor tendered the defense and indemnity of the claim to LTM and its insurance carrier. On January 18, 2011, the general contractor served a third party complaint against LTM seeking indemnity and contribution for damages imposed on the general contractor. LTM filed a fourth-party complaint seeking contribution and indemnity for damages imposed on LTM against the project engineer firm which prepared the specifications for the airport runway. LTM's insurance carrier accepted defense of the complaint against the general contractor and the third party complaint against LTM subject to reservation of its rights under the applicable insurance policy. Damages, including removal and replacement of the paved runway, were estimated by the plaintiff in its complaint as \$6.0 million to \$11.0 million. The Oregon Circuit Court granted a motion by LTM to dismiss certain of the plaintiff's claims relating to approximately \$5.0 million of damages but allowed the plaintiff to amend its complaint. In its amended complaint, the plaintiff asserts new claims with estimated damages of \$21.9 million plus interest and attorney fees. LTM believes its work met the specifications of the subcontract and intends to vigorously defend against the claims.

Natural Gas Gathering Operations In January 2010, SourceGas filed an application with the Colorado State District Court to compel Bitter Creek to arbitrate a dispute regarding operating pressures under a natural gas gathering contract on one of Bitter Creek's pipeline gathering systems in Montana. Bitter Creek resisted the application and sought a declaratory order interpreting the gathering contract. In May 2010, the Colorado State District Court granted the application and ordered Bitter Creek into arbitration. An arbitration hearing was held in August 2010. In October 2010, Bitter Creek was notified that the arbitration panel issued an award in favor of SourceGas for approximately \$26.6 million. As a result, Bitter Creek, which is included in the pipeline and energy services segment, recorded a \$26.6 million charge (\$16.5 million after tax) in the third quarter of 2010, which is recorded in operation and maintenance expense on the Consolidated Statement of Income. On April 20, 2011, the Colorado State District Court entered an order denying a motion by Bitter Creek to vacate the arbitration award and granting a motion by SourceGas to confirm the arbitration award as a court judgment. The Colorado State District Court also awarded \$293,000 to SourceGas for legal fees and expense. Bitter Creek filed an appeal from the

Colorado State District Court's order and judgment to the Colorado Court of Appeals on April 28, 2011.

In related matters, Noble Energy, Inc. made a written demand in December 2010, to Bitter Creek and SourceGas for arbitration under the gathering contract between Bitter Creek and SourceGas. Noble Energy, Inc. contends it is a third party beneficiary of the contract and alleged it is damaged by the increased operating pressures demanded by SourceGas on the natural gas gathering system. Bitter Creek filed a complaint in Colorado State District Court to enjoin arbitration by Noble Energy, Inc. On July 8, 2011, Bitter Creek and Noble Energy, Inc. entered into a settlement agreement to dismiss all claims between them without prejudice including withdrawal of Noble Energy, Inc.'s demand for arbitration. Omimex Canada, Ltd. filed a complaint against Bitter Creek in Montana District Court in July 2010 alleging Bitter Creek breached a separate gathering contract with Omimex Canada, Ltd. as a result of the increased operating pressures demanded by SourceGas on the same natural gas gathering system. Expert reports submitted by Omimex Canada, Ltd. contend its damages as a result of the increased operating pressures are \$18.8 million to \$22.6 million. The Company believes the claim asserted by Omimex Canada, Ltd. is without merit and intends to vigorously defend against the claim.

Natural Gas Distribution The WUTC on March 21, 2011, filed a complaint against Cascade, alleging pipeline safety violations in the operation of its natural gas distribution system. The complaint alleged more than 360 violations of pipeline safety regulations and sought relief including unspecified monetary penalties. Cascade filed its answer to the complaint admitting some and denying other of the alleged violations. Cascade and the WUTC staff entered into a settlement agreement filed with the WUTC on July 13, 2011, which was approved by the WUTC on August 3, 2011. The settlement provides for an immediate cash payment by Cascade of \$425,000 and suspended penalties totaling up to \$1.8 million which Cascade will be required to pay if it fails to comply with action items for remediation of violations and implementation of safety program improvements within timelines specified in the agreement. The Company's leadership is committed to pipeline safety compliance and over the past year and a half substantial resources have been invested by Cascade to improve pipeline safety documentation and procedures. Cascade recognized certain compliance issues and has been working with the WUTC to become fully compliant. Cascade believes most of the violations have been or are in the process of being remedied and intends to make significant additional technological and other investments over the next year to comply with the requirements of the settlement agreement and improve its compliance procedures and results.

The Company also is involved in other legal actions in the ordinary course of its business. Although the outcomes of any such legal actions cannot be predicted, management believes that the outcomes with respect to these other legal proceedings will not have a material adverse effect upon the Company's financial position, results of operations or cash flows.

Environmental matters

Portland Harbor Site In December 2000, Knife River – Northwest was named by the EPA as a PRP in connection with the cleanup of a riverbed site adjacent to a commercial property site acquired by Knife River – Northwest from Georgia-Pacific West, Inc. in 1999. The riverbed site is part of the Portland, Oregon, Harbor Superfund Site. The EPA wants responsible parties to share in the cleanup of sediment contamination in the Willamette River. To date, costs of the overall remedial investigation and feasibility study of the harbor site are being recorded, and initially paid, through an administrative consent order by the

LWG, a group of several entities, which does not include Knife River – Northwest or Georgia-Pacific West, Inc. Investigative costs are indicated to be in excess of \$70 million. It is not possible to estimate the cost of a corrective action plan until the remedial investigation and feasibility study have been completed, the EPA has decided on a strategy and a ROD has been published. Corrective action will be taken after the development of a proposed plan and ROD on the harbor site is issued. Knife River – Northwest also received notice in January 2008 that the Portland Harbor Natural Resource Trustee Council intends to perform an injury assessment to natural resources resulting from the release of hazardous substances at the Harbor Superfund Site. The Portland Harbor Natural Resource Trustee Council indicates the injury determination is appropriate to facilitate early settlement of damages and restoration for natural resource injuries. It is not possible to estimate the costs of natural resource damages until an assessment is completed and allocations are undertaken.

Based upon a review of the Portland Harbor sediment contamination evaluation by the Oregon DEQ and other information available, Knife River – Northwest does not believe it is a Responsible Party. In addition, Knife River – Northwest has notified Georgia-Pacific West, Inc., that it intends to seek indemnity for liabilities incurred in relation to the above matters pursuant to the terms of their sale agreement. Knife River – Northwest has entered into an agreement tolling the statute of limitations in connection with the LWG's potential claim for contribution to the costs of the remedial investigation and feasibility study. By letter in March 2009, LWG stated its intent to file suit against Knife River – Northwest and others to recover LWG's investigation costs to the extent Knife River – Northwest cannot demonstrate its non-liability for the contamination or is unwilling to participate in an alternative dispute resolution process that has been established to address the matter. At this time, Knife River – Northwest has agreed to participate in the alternative dispute resolution process.

The Company believes it is not probable that it will incur any material environmental remediation costs or damages in relation to the above referenced administrative action.

Manufactured Gas Plant Sites There are three claims against Cascade for cleanup of environmental contamination at manufactured gas plant sites operated by Cascade's predecessors.

The first claim is for contamination at a site in Eugene, Oregon which was received in 1995. There are PRPs in addition to Cascade that may be liable for cleanup of the contamination. Some of these PRPs have shared in the investigation costs. It is expected that these and other PRPs will share in the cleanup costs. Several alternatives for cleanup have been identified, with preliminary cost estimates ranging from approximately \$500,000 to \$11.0 million. The Oregon DEQ is preparing a staff report which will recommend a cleanup alternative for the site. It is not known at this time what share of the cleanup costs will actually be borne by Cascade; however, Cascade anticipates its proportional share could be approximately 50 percent.

The second claim is for contamination at a site in Bremerton, Washington which was received in 1997. A preliminary investigation has found soil and groundwater at the site contain contaminants requiring further investigation and cleanup. EPA conducted a Targeted Brownfields Assessment of the site and released a report summarizing the results of that assessment in August 2009. The assessment confirms that contaminants have affected soil and groundwater at the site, as well as sediments in the adjacent Port Washington Narrows. Alternative remediation options have been identified with preliminary

cost estimates ranging from \$340,000 to \$6.4 million. Data developed through the assessment and previous investigations indicates the contamination likely derived from multiple, different sources and multiple current and former owners of properties and businesses in the vicinity of the site may be responsible for the contamination. In April 2010, the Washington Department of Ecology issued notice it considered Cascade a PRP for hazardous substances at the site. In September 2011, the EPA issued notice of a proposal to add the site to the National Priorities List. Cascade has met with the EPA to discuss a possible settlement agreement and administrative order for performance of a remedial investigation and feasibility study of the site with the intent of reaching consensus on the scope and schedule for the remedial investigation and feasibility study. Cascade has reserved \$6.4 million for remediation of this site. In April 2010, Cascade filed a petition with the WUTC for authority to defer the costs, which are included in other noncurrent assets, incurred in relation to the environmental remediation of this site until the next general rate case. The WUTC approved the petition in September 2010, subject to conditions set forth in the order.

The third claim is for contamination at a site in Bellingham, Washington. Cascade received notice from a party in May 2008 that Cascade may be a PRP, along with other parties, for contamination from a manufactured gas plant owned by Cascade and its predecessor from about 1946 to 1962. The notice indicates that current estimates to complete investigation and cleanup of the site exceed \$8.0 million. Other PRPs have reached an agreed order and work plan with the Washington Department of Ecology for completion of a remedial investigation and feasibility study for the site. A report documenting the initial phase of the remedial investigation was completed in June 2011. There is currently not enough information available to estimate the potential liability to Cascade associated with this claim although Cascade believes its proportional share of any liability will be relatively small in comparison to other PRPs. The plant manufactured gas from coal between approximately 1890 and 1946. In 1946, shortly after Cascade's predecessor acquired the plant, it converted the plant to a propane-air gas facility. There are no documented wastes or by-products resulting from the mixing or distribution of propane-air gas.

Cascade has received notices from certain of its insurance carriers that they will participate in defense of Cascade for these contamination claims subject to full and complete reservations of rights and defenses to insurance coverage. To the extent these claims are not covered by insurance, Cascade will seek recovery through the OPUC and WUTC of remediation costs in its natural gas rates charged to customers.

Guarantees

Centennial guaranteed CEM's obligations under a construction contract. For further information, see Litigation in this note.

In connection with the sale of the Brazilian Transmission Lines, as discussed in Note 10, Centennial has agreed to guarantee payment of any indemnity obligations of certain of the Company's indirect wholly owned subsidiaries who are the sellers in three purchase and sale agreements for periods ranging up to 10 years from the date of sale. The guarantees were required by the buyers as a condition to the sale of the Brazilian Transmission Lines.

WBI Holdings has guaranteed certain of Fidelity's natural gas and oil swap and collar agreement obligations. There is no fixed maximum amount guaranteed in relation to the natural gas and oil swap and collar agreements as the amount of the obligation is dependent upon natural gas and oil commodity prices. The amount of hedging activity entered into by

the subsidiary is limited by corporate policy. The guarantees of the natural gas and oil swap and collar agreements at September 30, 2011, expire in the years ranging from 2011 to 2012; however, Fidelity continues to enter into additional hedging activities and, as a result, WBI Holdings from time to time may issue additional guarantees on these hedging obligations. There were no amounts outstanding by Fidelity at September 30, 2011. In the event Fidelity defaults under its obligations, WBI Holdings would be required to make payments under its guarantees.

Certain subsidiaries of the Company have outstanding guarantees to third parties that guarantee the performance of other subsidiaries of the Company. These guarantees are related to construction contracts, natural gas transportation and sales agreements, gathering contracts and certain other guarantees. At September 30, 2011, the fixed maximum amounts guaranteed under these agreements aggregated \$86.0 million. The amounts of scheduled expiration of the maximum amounts guaranteed under these agreements aggregate \$1.6 million in 2011; \$73.8 million in 2012; \$1.3 million in 2013; \$1.4 million in 2014; \$100,000 in 2015; \$100,000 in 2016; \$800,000 in 2018; \$300,000 in 2019; \$2.6 million, which is subject to expiration on a specified number of days after the receipt of written notice; and \$4.0 million, which has no scheduled maturity date. The amount outstanding by subsidiaries of the Company under the above guarantees was \$1.0 million and was reflected on the Consolidated Balance Sheet at September 30, 2011. In the event of default under these guarantee obligations, the subsidiary issuing the guarantee for that particular obligation would be required to make payments under its guarantee.

Certain subsidiaries have outstanding letters of credit to third parties related to insurance policies, natural gas transportation agreements and other agreements, some of which are guaranteed by other subsidiaries of the Company. At September 30, 2011, the fixed maximum amounts guaranteed under these letters of credit, aggregated \$27.4 million. In 2011 and 2012, \$19.7 million and \$7.7 million, respectively, of letters of credit are scheduled to expire. There were no amounts outstanding under the above letters of credit at September 30, 2011.

WBI Holdings has an outstanding guarantee to Williston Basin. This guarantee is related to a natural gas transportation and storage agreement that guarantees the performance of Prairielands. At September 30, 2011, the fixed maximum amount guaranteed under this agreement was \$5.0 million and is scheduled to expire in 2014. In the event of Prairielands' default in its payment obligations, WBI Holdings would be required to make payment under its guarantee. The amount outstanding by Prairielands under the above guarantee was \$1.3 million. The amount outstanding under this guarantee was not reflected on the Consolidated Balance Sheet at September 30, 2011, because this intercompany transaction was eliminated in consolidation.

In addition, Centennial, Knife River and MDU Construction Services have issued guarantees to third parties related to the routine purchase of maintenance items, materials and lease obligations for which no fixed maximum amounts have been specified. These guarantees have no scheduled maturity date. In the event a subsidiary of the Company defaults under these obligations, Centennial, Knife River and MDU Construction Services would be required to make payments under these guarantees. Any amounts outstanding by subsidiaries of the Company for these guarantees were reflected on the Consolidated Balance Sheet at September 30, 2011.

In the normal course of business, Centennial has surety bonds related to construction contracts and reclamation obligations of its subsidiaries, as well as an arbitration award. In the event a subsidiary of Centennial does not fulfill a bonded obligation, Centennial would be responsible to the surety bond company for completion of the bonded contract or obligation. A large portion of the surety bonds is expected to expire within the next 12 months; however, Centennial will likely continue to enter into surety bonds for its subsidiaries in the future. As of September 30, 2011, approximately \$569 million of surety bonds were outstanding, which were not reflected on the Consolidated Balance Sheet.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

The Company's strategy is to apply its expertise in energy and transportation infrastructure industries to increase market share, increase profitability and enhance shareholder value through:

- Organic growth as well as a continued disciplined approach to the acquisition of well-managed companies and properties
- The elimination of system-wide cost redundancies through increased focus on integration of operations and standardization and consolidation of various support services and functions across companies within the organization
- The development of projects that are accretive to earnings per share and return on invested capital

The Company has capabilities to fund its growth and operations through various sources, including internally generated funds, commercial paper facilities, revolving credit facilities and the issuance from time to time of debt and equity securities. For more information on the Company's net capital expenditures, see Liquidity and Capital Commitments.

The key strategies for each of the Company's business segments and certain related business challenges are summarized below. For a summary of the Company's business segments, see Note 15.

Key Strategies and Challenges

Electric and Natural Gas Distribution

Strategy Provide competitively priced energy and related services to customers. The electric and natural gas distribution segments continually seek opportunities for growth and expansion of their customer base through extensions of existing operations, including electric generation with a diverse resource mix that includes renewable generation, and transmission build-out, and through selected acquisitions of companies and properties at prices that will provide stable cash flows and an opportunity for the Company to earn a competitive return on investment.

Challenges Both segments are subject to extensive regulation in the state jurisdictions where they conduct operations with respect to costs and permitted returns on investment as well as subject to certain operational and environmental regulations. The ability of these segments to grow through acquisitions is subject to significant competition. In addition, the ability of both segments to grow service territory and customer base is affected by the economic environment of the markets served and competition from other energy providers and fuels. The construction of electric generating facilities and transmission lines may be subject to increasing cost and lead time, extensive permitting procedures, and federal and state legislative and regulatory initiatives, which may necessitate increases in electric energy prices. Legislative and regulatory initiatives to increase renewable energy resources and reduce GHG emissions could impact the price and demand for electricity and natural gas.

Construction Services

Strategy Provide a competitive return on investment while operating in a competitive industry by: building new and strengthening existing customer relationships; effectively controlling costs; retaining, developing and recruiting talented employees; focusing business development efforts on project areas that will permit higher margins; and properly managing risk.

Challenges This segment operates in highly competitive markets with many jobs subject to competitive bidding. Maintenance of effective operational and cost controls, retention of key personnel, managing

through downturns in the economy and effective management of working capital are ongoing challenges.

Pipeline and Energy Services

Strategy Utilize the segment's existing expertise in energy infrastructure and related services to increase market share and profitability through optimization of existing operations, internal growth, and acquisitions of energy-related assets and companies. Incremental and new growth opportunities include: access to new sources of natural gas for storage, gathering and transportation services; expansion of existing gathering, transmission and storage facilities; expansion of related energy services; and incremental expansion of pipeline capacity to allow customers access to more liquid and higher-priced markets.

Challenges Challenges for this segment include: energy price volatility; natural gas basis differentials; environmental and regulatory requirements; recruitment and retention of a skilled workforce; and competition from other natural gas pipeline and energy services companies.

Natural Gas and Oil Production

Strategy Apply technology and utilize existing exploration and production expertise, with a focus on operated properties, to increase production and reserves from existing leaseholds, and to seek additional reserves and production opportunities both in new and existing areas to further expand the segment's asset base. By optimizing existing operations and taking advantage of new and incremental growth opportunities, this segment's goal is to add value by increasing both reserves and production over the long term so as to generate competitive returns on investment.

Challenges Volatility in natural gas and oil prices; timely receipt of necessary permits and approvals; environmental and regulatory requirements; recruitment and retention of a skilled workforce; availability of drilling rigs, materials, auxiliary equipment and industry-related field services; inflationary pressure on development and operating costs; and competition from other natural gas and oil companies are ongoing challenges for this segment.

Construction Materials and Contracting

Strategy Focus on high-growth strategic markets located near major transportation corridors and desirable mid-sized metropolitan areas; strengthen long-term, strategic aggregate reserve position through purchase and/or lease opportunities; enhance profitability through cost containment, margin discipline and vertical integration of the segment's operations; and continue growth through organic and acquisition opportunities. Ongoing efforts to increase margin are being pursued through the implementation of a variety of continuous improvement programs, including corporate purchasing of equipment, parts and commodities (liquid asphalt, diesel fuel, cement and other materials), and negotiation of contract price escalation provisions. Vertical integration allows the segment to manage operations from aggregate mining to final lay-down of concrete and asphalt, with control of and access to permitted aggregate reserves being significant. A key element of the Company's long-term strategy for this business is to further expand its market presence in the higher-margin materials business (rock, sand, gravel, liquid asphalt, ready-mixed concrete and related products), complementing and expanding on the Company's expertise.

Challenges The economic downturn has adversely impacted operations, particularly in the private market. The current economic challenges have resulted in increased competition in certain construction markets and lower margins. Continued delays in the multiple year reauthorization of the federal highway bill and volatility in the cost of raw materials such as diesel, gasoline, liquid asphalt, cement and steel, continue to be a concern. This business unit expects to continue cost containment efforts and a greater emphasis on industrial, energy and public works projects.

For further information on the risks and challenges the Company faces as it pursues its growth strategies and other factors that should be considered for a better understanding of the Company's financial condition, see Item 1A – Risk Factors, as well as Part I, Item 1A – Risk Factors in the 2010 Annual Report. For further information on each segment's key growth strategies, projections and certain assumptions, see Prospective Information. For information pertinent to various commitments and contingencies, see Notes to Consolidated Financial Statements.

Earnings Overview

The following table summarizes the contribution to consolidated earnings by each of the Company's businesses.

	Three Months Ended		Nine Months Ended	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
	(Dollars in millions, where applicable)			
Electric	\$8.3	\$11.3	\$21.7	\$22.1
Natural gas distribution	(11.2)	(10.1)	18.2	13.4
Construction services	5.1	6.0	15.8	9.0
Pipeline and energy services	5.2	(7.4)	16.9	10.9
Natural gas and oil production	22.5	18.7	60.1	65.0
Construction materials and contracting	33.1	40.3	16.7	25.8
Other	.9	2.0	2.0	5.0
Earnings before discontinued operations	\$63.9	\$60.8	\$151.4	\$151.2
Income (loss) from discontinued operations, net of tax	(.1)	—	.1	—
Earnings on common stock	\$63.8	\$60.8	\$151.5	\$151.2
Earnings per common share – basic:				
Earnings before discontinued operations	\$.34	\$.32	\$.80	\$.80
Discontinued operations, net of tax	—	—	—	—
Earnings per common share – basic	\$.34	\$.32	\$.80	\$.80
Earnings per common share – diluted:				
Earnings before discontinued operations	\$.34	\$.32	\$.80	\$.80
Discontinued operations, net of tax	—	—	—	—
Earnings per common share – diluted	\$.34	\$.32	\$.80	\$.80
Return on average common equity for the 12 months ended			8.9	% 8.6
				%

Three Months Ended September 30, 2011 and 2010 Consolidated earnings for the quarter ended September 30, 2011, increased \$3.0 million from the comparable prior period largely due to:

- Lower operation and maintenance expense, primarily related to the absence of a natural gas gathering arbitration charge of \$16.5 million (after tax) in 2010 at the pipeline and energy services business
- Higher average realized oil prices and increased oil production, partially offset by lower average realized natural gas prices, higher depreciation, depletion and amortization expense and decreased natural gas production at the natural gas and oil production business

Partially offsetting these increases were:

- Lower liquid asphalt oil, asphalt and construction margins, as well as higher income taxes at the construction materials and contracting business
 - Higher operation and maintenance expense and higher income taxes at the electric business

Nine Months Ended September 30, 2011 and 2010 Consolidated earnings for the nine months ended September 30, 2011, increased \$300,000 primarily due to:

- Higher construction workloads and margins in the Western region, as well as higher equipment and electrical supply sales, partially offset by lower construction workloads and margins in the Mountain region at the construction services business
- Lower operation and maintenance expense, primarily related to the absence of a natural gas gathering arbitration charge of \$16.5 million (after tax) in 2010, partially offset by lower storage services revenue and decreased transportation volumes at the pipeline and energy services business

Partially offsetting these increases were lower ready-mixed concrete margins and volumes, lower other product line and liquid asphalt oil margins at the construction materials and contracting business.

FINANCIAL AND OPERATING DATA

Below are key financial and operating data for each of the Company's businesses.

Electric

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
	(Dollars in millions, where applicable)			
Operating revenues	\$61.9	\$60.0	\$169.8	\$155.3
Operating expenses:				
Fuel and purchased power	17.4	15.3	48.8	45.3
Operation and maintenance	18.1	15.7	52.4	47.0
Depreciation, depletion and amortization	8.1	7.6	24.2	19.5
Taxes, other than income	2.4	2.2	7.5	7.0
	46.0	40.8	132.9	118.8
Operating income	15.9	19.2	36.9	36.5
Earnings	\$8.3	\$11.3	\$21.7	\$22.1
Retail sales (million kWh)	718.8	692.0	2,128.1	2,057.0
Sales for resale (million kWh)	35.3	13.8	63.9	51.1
Average cost of fuel and purchased power per kWh	\$.022	\$.021	\$.021	\$.021

Three Months Ended September 30, 2011 and 2010 Electric earnings decreased \$3.0 million (26 percent) due to:

- Higher operation and maintenance expense of \$1.6 million (after tax), primarily increased benefit-related costs
 - Higher income taxes of \$500,000, primarily related to benefits
- Lower other income of \$300,000 (after tax), largely lower allowance for funds used during construction

- Increased depreciation, depletion and amortization expense of \$300,000 (after tax), including the effects of higher property, plant and equipment balances

Nine Months Ended September 30, 2011 and 2010 Electric earnings decreased \$400,000 (2 percent) due to:

- Higher operation and maintenance expense of \$3.4 million (after tax), primarily increased benefit and payroll-related costs, as well as increased contract services
 - Increased depreciation, depletion and amortization expense of \$2.9 million (after tax), as previously discussed
- Lower other income of \$2.2 million (after tax), largely lower allowance for funds used during construction related to electric generation projects, which were placed in service in 2010
 - Higher net interest expense of \$1.5 million (after tax), including lower capitalized interest

Partially offsetting these decreases were:

- Higher electric retail sales margins, primarily due to higher rates in North Dakota, Wyoming and Montana, as well as increased sales volumes
- Lower income taxes of \$3.0 million, including an income tax benefit of \$1.2 million related to favorable resolution of certain income tax matters, higher production tax credits, as well as a reduction of income taxes associated with benefits

Natural Gas Distribution

	Three Months Ended		Nine Months Ended	
	September 30, 2011	2010	September 30, 2011	2010
	(Dollars in millions, where applicable)			
Operating revenues	\$92.4	\$94.3	\$627.5	\$603.5
Operating expenses:				
Purchased natural gas sold	49.3	50.1	408.8	394.3
Operation and maintenance	34.8	35.7	102.5	102.8
Depreciation, depletion and amortization	11.1	10.8	33.4	32.1
Taxes, other than income	7.3	7.5	35.7	34.5
	102.5	104.1	580.4	563.7
Operating income (loss)	(10.1)	(9.8)	47.1	39.8
Earnings (loss)	\$(11.2)	\$(10.1)	\$18.2	\$13.4
Volumes (MMdk):				
Sales	8.4	7.9	69.7	61.6
Transportation	28.0	35.4	87.7	98.7
Total throughput	36.4	43.3	157.4	160.3
Degree days (% of normal)*				
Montana-Dakota	54	% 69	% 110	% 97
Cascade	78	% 109	% 104	% 96
Intermountain	39	% 105	% 110	% 103
Average cost of natural gas, including transportation, per dk	\$5.85	\$6.34	\$5.87	\$6.40
*Degree days are a measure of the daily temperature-related demand for energy for heating.				

Three Months Ended September 30, 2011 and 2010 The natural gas distribution business experienced a seasonal loss of \$11.2 million in the third quarter of 2011 compared to a loss of \$10.1 million in the third quarter of 2010. The increase in the seasonal loss is due to:

- Higher regulated operation and maintenance expense of \$800,000 (after tax), primarily higher benefit-related costs, partially offset by the absence of operational integration costs in 2010
 - Higher income taxes of \$700,000, primarily related to benefits
- Lower nonregulated energy-related services of \$400,000 (after tax), largely related to the absence of pipeline project activity

Partially offsetting these decreases were increased retail sales margins, primarily due to weather normalization and conservation adjustments.

The previous table also reflects lower revenue and lower operation and maintenance expense related to pipeline project activity.

Nine Months Ended September 30, 2011 and 2010 Earnings at the natural gas distribution business increased \$4.8 million (36 percent) due to:

- Increased retail sales volumes, largely resulting from colder weather than last year
- Lower income taxes of \$1.3 million, primarily related to a reduction of income taxes associated with benefits

Partially offsetting the earnings increase were:

41

- Higher regulated operation and maintenance expense of \$2.7 million (after tax), as previously discussed
- Increased depreciation, depletion and amortization expense of \$800,000 (after tax), primarily resulting from higher property, plant and equipment balances
 - Lower nonregulated energy-related services of \$800,000 (after tax), as previously discussed
- Lower other income of \$500,000 (after tax), primarily lower allowance for funds used during construction

The previous table also reflects lower revenue and lower operation and maintenance expense related to pipeline project activity.

Construction Services

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
	(In millions)			
Operating revenues	\$226.2	\$210.5	\$627.6	\$551.8
Operating expenses:				
Operation and maintenance	208.0	191.1	571.2	506.1
Depreciation, depletion and amortization	2.8	2.9	8.5	9.2
Taxes, other than income	5.8	5.8	19.0	18.4
	216.6	199.8	598.7	533.7
Operating income	9.6	10.7	28.9	18.1
Earnings	\$5.1	\$6.0	\$15.8	\$9.0

Three Months Ended September 30, 2011 and 2010 Construction services earnings decreased \$900,000 (16 percent) due to lower construction workloads and margins in the Mountain region, as well as lower margins in the Central region. Partially offsetting the earnings decrease were higher equipment sales and rental margins, as well as higher construction workloads and margins in the Western region.

Nine Months Ended September 30, 2011 and 2010 Construction services earnings increased \$6.8 million (75 percent) due to higher construction workloads and margins in the Western region, partially offset by lower construction workloads and margins in the Mountain region and lower margins in the Central region. Also contributing to the earnings increase were higher equipment and electrical supply sales.

Pipeline and Energy Services

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2011	2010	2011	2010
	(Dollars in millions)			
Operating revenues	\$69.1	\$81.2	\$215.5	\$250.3
Operating expenses:				
Purchased natural gas sold	31.8	36.8	99.8	119.5
Operation and maintenance	16.6	44.2	* 52.8	77.2
Depreciation, depletion and amortization	6.4	6.5	19.3	19.4
Taxes, other than income	3.4	3.2	10.3	9.5
	58.2	90.7	182.2	225.6
Operating income (loss)	10.9	(9.5)	33.3	24.7
Earnings (loss)	\$5.2	\$(7.4)	\$16.9	\$10.9
Transportation volumes (MMdk)	29.4	33.6	82.5	108.4
Gathering volumes (MMdk)	16.4	19.3	50.8	57.7
Customer natural gas storage balance (MMdk):				
Beginning of period	31.7	64.2	58.8	61.5
Net injection (withdrawal)	6.8	9.6	(20.3)	12.3
End of period	38.5	73.8	38.5	73.8

*Reflects a natural gas gathering arbitration charge of \$26.6 million (\$16.5 million after tax).

Three Months Ended September 30, 2011 and 2010 Pipeline and energy services earnings increased \$12.6 million largely due to lower operation and maintenance expense, primarily related to the absence of the natural gas gathering arbitration charge of \$26.6 million (\$16.5 million after tax) in 2010.

Partially offsetting the earnings increase were:

- Lower storage services revenue of \$2.6 million (after tax), largely lower storage balances
 - Lower gathering volumes of \$1.1 million (after tax)
- Decreased transportation volumes of \$800,000 (after tax), largely lower volumes transported to storage

Nine Months Ended September 30, 2011 and 2010 Pipeline and energy services earnings increased \$6.0 million (54 percent) largely due to lower operation and maintenance expense, as previously discussed.

Partially offsetting the earnings increase were:

- Lower storage services revenue of \$4.7 million (after tax), as previously discussed
- Decreased transportation volumes of \$4.6 million (after tax), largely lower volumes transported to storage, as well as lower off-system transportation volumes
 - Lower gathering volumes of \$2.7 million (after tax)

The previous table also reflects higher revenue and higher operation and maintenance expense related to energy-related service projects.

Natural Gas and Oil Production

	Three Months Ended		Nine Months Ended	
	September 30, 2011	2010	September 30, 2011	2010
	(Dollars in millions, where applicable)			
Operating revenues:				
Natural gas	\$45.9	\$54.9	\$135.6	\$167.7
Oil	74.9	52.1	201.9	157.7
	120.8	107.0	337.5	325.4
Operating expenses:				
Operation and maintenance:				
Lease operating costs	19.4	19.4	55.8	51.5
Gathering and transportation	6.9	5.9	18.1	17.6
Other	9.8	7.5	27.3	24.9
Depreciation, depletion and amortization	38.5	34.1	106.0	96.4
Taxes, other than income:				
Production and property taxes	10.0	8.1	30.5	26.6
Other	(.7)	.2	(.1)	.7
	83.9	75.2	237.6	217.7
Operating income	36.9	31.8	99.9	107.7
Earnings	\$22.5	\$18.7	\$60.1	\$65.0
Production:				
Natural gas (MMcf)	11,656	12,686	34,667	37,738
Oil (MBbls)	944	835	2,567	2,427
Total Production (MMcfe)	17,321	17,696	50,071	52,298
Average realized prices (including hedges):				
Natural gas (per Mcf)	\$3.94	\$4.33	\$3.91	\$4.44
Oil (per Bbl)	\$79.28	\$62.41	\$78.64	\$65.00
Average realized prices (excluding hedges):				
Natural gas (per Mcf)	\$3.44	\$3.38	\$3.44	\$3.74
Oil (per Bbl)	\$80.90	\$62.12	\$83.05	\$65.21
Average depreciation, depletion and amortization rate, per equivalent Mcf				
	\$2.12	\$1.84	\$2.02	\$1.75
Production costs, including taxes, per equivalent Mcf:				
Lease operating costs	\$1.12	\$1.10	\$1.11	\$.98
Gathering and transportation	.40	.33	.36	.34
Production and property taxes	.58	.46	.61	.51
	\$2.10	\$1.89	\$2.08	\$1.83

Three Months Ended September 30, 2011 and 2010 Natural gas and oil production earnings increased \$3.8 million (20 percent) due to:

- Higher average realized oil prices of 27 percent
- Increased oil production of 13 percent, largely related to drilling activity from the South Texas properties, as well as in the Bakken area

Partially offsetting these increases were:

- Lower average realized natural gas prices of 9 percent
- Higher depreciation, depletion and amortization expense of \$2.7 million (after tax), due to higher depletion rates
- Decreased natural gas production of 8 percent, largely related to normal production declines at existing properties
- Higher production and property taxes of \$1.2 million (after tax), largely resulting from higher oil prices excluding hedges
- Higher general and administrative expense of \$900,000 (after tax), largely higher benefit and payroll-related costs

Nine Months Ended September 30, 2011 and 2010 Natural gas and oil production earnings decreased \$4.9 million (7 percent) due to:

- Lower average realized natural gas prices of 12 percent
- Decreased natural gas production of 8 percent, largely related to normal production declines at certain properties, partially offset by production from the Green River Basin properties, as well as from the South Texas properties
 - Higher depreciation, depletion and amortization expense of \$6.1 million (after tax), as previously discussed
 - Increased lease operating expenses of \$2.7 million (after tax), including higher well maintenance costs
 - Higher production and property taxes of \$2.4 million (after tax), as previously discussed
 - Higher general and administrative expense of \$1.0 million (after tax), largely higher payroll-related costs

Partially offsetting these decreases were:

- Higher average realized oil prices of 21 percent
- Increased oil production of 6 percent, largely related to drilling activity in the Bakken area, as well as from the South Texas properties, partially offset by normal production declines at certain properties

Construction Materials and Contracting

	Three Months Ended		Nine Months Ended	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
	(Dollars in millions)			
Operating revenues	\$619.1	\$612.7	\$1,138.2	\$1,124.1
Operating expenses:				
Operation and maintenance	530.7	513.4	1,011.8	976.4
Depreciation, depletion and amortization	21.6	22.5	64.2	67.2
Taxes, other than income	11.1	10.1	28.6	26.6
	563.4	546.0	1,104.6	1,070.2
Operating income	55.7	66.7	33.6	53.9
Earnings	\$33.1	\$40.3	\$16.7	\$25.8
Sales (000's):				
Aggregates (tons)	9,196	8,741	18,502	17,965
Asphalt (tons)	3,462	3,343	5,469	5,076
Ready-mixed concrete (cubic yards)	986	919	2,081	2,137

Three Months Ended September 30, 2011 and 2010 Earnings at the construction materials and contracting business decreased \$7.2 million (18 percent) due to:

- Lower earnings of \$4.6 million (after tax) resulting from lower liquid asphalt oil and asphalt margins, largely due to higher costs
 - Higher income taxes of \$1.0 million, primarily due to a higher effective tax rate
 - Decreased construction margins of \$700,000 (after tax)

Partially offsetting the decreases was lower interest expense, primarily due to lower average interest rates.

Results include the effects of the Minnesota state government shutdown in July 2011 and weather-related delays.

Nine Months Ended September 30, 2011 and 2010 Construction materials and contracting earnings decreased \$9.1 million (35 percent) due to:

- Lower earnings of \$5.5 million (after tax), resulting from lower ready-mixed concrete margins and volumes and lower other product line margins
- Lower earnings of \$4.3 million (after tax) resulting from lower liquid asphalt oil margins, largely resulting from higher asphalt oil costs
 - Decreased construction margins of \$2.1 million (after tax)
 - Lower gains of \$1.3 million (after tax) from the sale of property, plant and equipment

Partially offsetting these items were:

- Lower income taxes of \$1.8 million, primarily related to an income tax benefit related to favorable resolution of certain income tax matters
 - Lower interest expense of \$1.6 million (after tax), as previously discussed
- Lower selling, general and administrative expense of \$1.5 million (after tax), largely lower payroll-related costs

Results include the effects of the Minnesota state government shutdown in July 2011 and weather-related delays.

Other and Intersegment Transactions

Amounts presented in the preceding tables will not agree with the Consolidated Statements of Income due to the Company's other operations and the elimination of intersegment transactions. The amounts relating to these items are as follows:

	Three Months Ended		Nine Months Ended	
	September 30, 2011	2010	September 30, 2011	2010
	(In millions)			
Other:				
Operating revenues	\$2.6	\$2.3	\$7.9	\$6.8
Operation and maintenance	1.6	1.9	6.5	5.6
Depreciation, depletion and amortization	.4	.4	1.2	1.2
Taxes, other than income	.1	.1	.1	.1
Intersegment transactions:				
Operating revenues	\$39.9	\$42.1	\$139.3	\$150.1
Purchased natural gas sold	31.0	35.7	112.3	131.4
Operation and maintenance	8.9	6.4	27.0	18.7

For further information on intersegment eliminations, see Note 15.

PROSPECTIVE INFORMATION

The following information highlights the key growth strategies, projections and certain assumptions for the Company and its subsidiaries and other matters for certain of the Company's businesses. Many of these highlighted points are "forward-looking statements." There is no assurance that the Company's projections, including estimates for growth and changes in earnings, will in fact be achieved. Please refer to assumptions contained in this section, as well as the various important factors listed in Part II, Item 1A – Risk Factors, as well as Part I, Item 1A – Risk Factors in the 2010 Annual Report. Changes in such assumptions and factors could cause actual future results to differ materially from the Company's growth and earnings projections.

MDU Resources Group, Inc.

- Earnings per common share for 2011, diluted, are projected in the range of \$1.05 to \$1.15.
- Although near term market conditions are uncertain, the Company's long-term compound annual growth goals on earnings per share from operations are in the range of 7 percent to 10 percent.
- The Company continually seeks opportunities to expand through strategic acquisitions and organic growth opportunities.

Electric and natural gas distribution

- In August 2010, the Company filed an application with the MTPSC for an electric rate increase, as discussed in Note 17.
- On July 7, 2011, the Company filed for an advance determination of prudence with the NDPSC on the construction of an 88-MW simple cycle natural gas turbine and associated facilities, as discussed in Note 17.

- The Company is analyzing potential projects for accommodating load growth in its industrial and agricultural sectors with company and customer owned pipeline facilities designed to serve existing facilities currently served by fuel oil or propane, and to serve new customers.
- Currently the Company is involved with a number of pipeline projects to enhance the reliability and deliverability of its system in the Pacific Northwest.
- The Company is pursuing opportunities associated with the potential development of high-voltage transmission lines and system enhancements targeted towards delivery of renewable energy from the wind rich regions that lie within its traditional electric service territory to major market areas. The Company has a contract to develop a 30-mile high-voltage power line in southeast North Dakota to move power to the electric grid from a proposed 150-MW wind farm. The proposed project totals approximately \$20 million and includes substation upgrades. Construction is underway and the project is expected to be completed by mid 2012.
- The South Dakota Board of Minerals and Environment has approved rules implementing the South Dakota Regional Haze Program that upon approval by the EPA will require the Big Stone Station to install and operate a BART air quality control system to reduce emissions of particulate matter, sulfur dioxide and nitrogen oxides as early as practicable, but not later than five years after EPA's approval of the state program. The state program was submitted January 21, 2011. The Company's share of the cost of this air quality control system could exceed \$100 million. The Company believes continuing to operate Big Stone Station with the upgrade is the best option; however, it will continue to review alternatives. The Company intends to seek recovery of costs related to the above matter in electric rates charged to customers. On May 20, 2011, the Company filed for an advance determination of prudence with the NDPSC requesting advance determination that the air quality control system is reasonable and prudent, as discussed in Note 17.

Construction services

- Work backlog as of September 30, 2011, was approximately \$331 million, compared to \$317 million a year ago. The backlog includes a variety of projects such as substation and line construction, solar and other commercial, institutional and industrial projects including refinery work.
- The Company anticipates margins in 2011 to be comparable to 2010 levels.
- The Company is pursuing expansion in high-voltage transmission and substation construction, renewable resource construction, governmental facilities, refinery turnaround projects and utility service work.

Pipeline and energy services

- The Company continues to pursue expansion of facilities and services offered to customers. Energy development within its geographic region, which includes portions of Colorado, Wyoming, Montana and North Dakota, is expanding, most notably the Bakken of North Dakota and eastern Montana. It owns an extensive natural gas pipeline system in the Bakken area. Ongoing energy development is expected to have many direct and indirect benefits to this business.
- Installation of additional compression at the Charbonneau station was completed and placed into service in September 2011, providing additional firm capacity for producers in the Bakken production area. With some additional modifications, this project has the potential of adding a total of 27 MMcf of firm capacity.

- Construction has begun on approximately 12 miles of high pressure transmission pipeline providing takeaway capacity from the Garden Creek processing facility being constructed in northwestern North Dakota. The pipeline project is expected to be completed before year-end 2011.
- Preparations are underway for the construction of approximately 13 miles of high pressure transmission pipeline from the Stateline I and II processing facilities in northwestern North Dakota to deliver gas into the Northern Border Pipeline. The project is expected to be completed by mid 2012.
- The Company has three natural gas storage fields including the largest storage field in North America located near Baker, Montana. It continues to seek interest in its storage services and is pursuing a project to increase its firm deliverability from the Baker Storage field by 125 MMcf per day. Commitment on approximately 30 percent of the total potential project has been received. The additional firm deliverability is expected to be available in November 2011.

Natural gas and oil production

- Capital expenditures in 2011 are expected to be approximately \$300 million. The Company continues its focus on returns by allocating a growing portion of its capital investment into the production of oil in the current commodity price environment. Its capital program reflects further exploitation of existing properties, acquisition of additional leasehold acreage, and exploratory drilling. The 2011 planned capital expenditure total does not include potential acquisitions of producing properties.
- For 2011, because of recent improved results in the Bakken and South Texas areas, the Company has increased its forecasted production and now expects a 4 percent to 7 percent increase in oil production offset by a 7 percent to 10 percent decrease in natural gas production. The projected decline in natural gas production is primarily the result of the deferral of certain gas development activity because of sustained low natural gas prices.
- The Company has a total of 5 drilling rigs deployed on its acreage in the Bakken, Niobrara, South Texas and Big Horn areas. Expectations are to add another rig in the fourth quarter of 2011. By year-end 2012, the Company expects to have approximately 10 rigs deployed on its acreage.
- - o Bakken – Mountrail County, North Dakota
 - o The Company owns approximately 16,000 net acres of leaseholds targeting the middle Bakken and Three Forks formations. The drilling of 15 operated and participation in various non-operated wells is expected for this year with approximately \$60 million of capital expenditures. Plans include drilling 17 wells or more annually in 2012 and 2013.
 - o Over 50 future gross well sites have been identified. Estimated gross ultimate recovery per well is 250,000 to 500,000 Bbbls.
- - o Bakken – Stark County, North Dakota
 - o The Company holds approximately 50,000 net exploratory leasehold acres, targeting the Three Forks formation. The Company has commenced drilling and expects to drill 3 operated wells on this acreage over the next several months and to participate in various non-operated wells with capital of approximately \$30 million this year.

- o Based on well results, the Company plans to drill 6 or more wells annually beginning in 2012.
- o Based on 640-acre spacing, the acreage holds over 140 potential gross well sites. Estimated gross ultimate recovery rates per well are 250,000 to 400,000 Bbls.
- Bakken – Richland County, Montana
 - o The Company holds approximately 20,000 net exploratory leasehold acres, targeting the Three Forks formation.
 - o Approximately 100 potential gross well sites have been identified on this acreage. Estimated gross ultimate recovery rates per well are 250,000 to 400,000 Bbls.
 - o Expect to spud first appraisal well in early 2012.
- Niobrara – southeastern Wyoming
 - o The Company holds approximately 65,000 net exploratory leasehold acres in this emerging oil play. Appraisal well drilling has begun with a total of 4 wells planned during the next several months.
 - o If successful, the Company plans to initiate a drilling program of approximately 8 wells annually starting in 2012.
 - o The Company also expects to participate in various non-operated wells in the Niobrara.
 - o Although this is an emerging exploratory play, the Company estimates it has as many as 200 potential future gross wells on this acreage based on 640-acre spacing. Estimated gross ultimate recovery rates per well are 200,000 to 300,000 Bbls.
- Paradox Basin – Cane Creek Federal Unit, Utah
 - o The Company holds approximately 75,000 net exploratory leasehold acres.
 - o The Company expects to drill 2 wells in the next six months.
 - o Potential future gross wells are estimated at 70. Estimated gross ultimate recovery rates per well are 250,000 to 500,000 Bbls.
- Texas
 - o The Company is targeting areas that have the potential for higher liquids content with approximately \$50 million of capital planned for this year.
 - o Plans are to drill approximately 12 wells in total this year in South Texas.
 - o The Company has identified 50 future potential gross well sites. Estimated gross ultimate recovery rates per well are 250,000 to 400,000 Bbls.

• Other Opportunities

oThe Company holds approximately 80,000 net exploratory leasehold acres in the Heath Shale oil prospect in Montana. Plans include drilling 2 appraisal wells over the next six months.

oThe Company continues to pursue acquisitions of additional leaseholds. Approximately \$50 million of capital has been allocated to leasehold acquisitions this year, focusing on expansion of existing positions and new opportunities.

- Earnings guidance reflects estimated natural gas and oil prices for November and December as follows:

Index*	Price Per Mcf/Bbl
Natural gas:	
NYMEX	\$3.50 to \$4.00
Ventura	\$3.50 to \$4.00
CIG	\$3.25 to \$3.75
Crude Oil:	
NYMEX	\$84.00 to \$88.00

* Ventura is an index pricing point related to Northern Natural Gas Co.'s system; CIG is an index pricing point related to Colorado Interstate Gas Co.'s system.

- For the last three months of 2011, the Company has hedged approximately 45 percent to 50 percent of its estimated natural gas production and 60 percent to 65 percent of its estimated oil production. For 2012, it has hedged 25 percent to 30 percent of its estimated natural gas production and 45 percent to 50 percent of its estimated oil production. The hedges that are in place as of October 31, 2011, are summarized in the following chart:

Commodity	Type	Index	Period Outstanding	Forward Notional Volume (MMBtu/Bbl)	Price (Per MMBtu/Bbl)
Natural Gas	Swap	HSC	10/11 - 12/11	340,400	\$8.00
Natural Gas	Swap	NYMEX	10/11 - 12/11	1,012,000	\$6.1027
Natural Gas	Swap	NYMEX	10/11 - 12/11	920,000	\$5.4975
Natural Gas	Swap	NYMEX	10/11 - 12/11	920,000	\$4.58
Natural Gas	Swap	NYMEX	10/11 - 12/11	920,000	\$4.70
Natural Gas	Swap	NYMEX	10/11 - 12/11	920,000	\$4.75
Natural Gas	Swap	NYMEX	10/11	310,000	\$4.775
Natural Gas	Swap	Ventura	10/11	310,000	\$4.365
Natural Gas	Swap	NYMEX	1/12 - 12/12	3,477,000	\$6.27
Natural Gas	Swap	NYMEX	1/12 - 12/12	1,830,000	\$5.005
Natural Gas	Swap	NYMEX	1/12 - 12/12	915,000	\$5.005
Natural Gas	Swap	NYMEX	1/12 - 12/12	915,000	\$5.0125
Natural Gas	Swap	Ventura	1/12 - 12/12	3,660,000	\$4.87
Crude Oil	Collar	NYMEX	10/11 - 12/11	138,000	\$80.00-\$94.00
Crude Oil	Collar	NYMEX	10/11 - 12/11	92,000	\$80.00-\$89.00
Crude Oil	Collar	NYMEX	10/11 - 12/11	46,000	\$77.00-\$86.45
Crude Oil	Collar	NYMEX	10/11 - 12/11	46,000	\$75.00-\$88.00
Crude Oil	Swap	NYMEX	10/11 - 12/11	92,000	\$81.35
Crude Oil	Swap	NYMEX	10/11 - 12/11	46,000	\$85.85
Crude Oil	Put Option	NYMEX	10/11 - 12/11	92,000	\$80.00*
Crude Oil	Call Option	NYMEX	10/11 - 12/11	92,000	\$103.00*
Crude Oil	Collar	NYMEX	1/12 - 12/12	366,000	\$80.00-\$87.80
Crude Oil	Collar	NYMEX	1/12 - 12/12	366,000	\$80.00-\$94.50
Crude Oil	Collar	NYMEX	1/12 - 12/12	366,000	\$80.00-\$98.36
Crude Oil	Collar	NYMEX	1/12 - 12/12	183,000	\$85.00-\$102.75
Crude Oil	Collar	NYMEX	1/12 - 12/12	183,000	\$85.00-\$103.00
Crude Oil	Swap	NYMEX	1/12 - 12/12	183,000	