

Rock-Tenn CO  
Form 10-Q  
May 06, 2014  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549  
Form 10-Q

S Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended March 31, 2014  
or

£ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from to

Commission File Number 1-12613

Rock-Tenn Company

(Exact Name of Registrant as Specified in Its Charter)

Georgia

(State or Other Jurisdiction of

Incorporation or Organization)

62-0342590

(I.R.S. Employer

Identification No.)

504 Thrasher Street, Norcross, Georgia

(Address of Principal Executive Offices)

30071

(Zip Code)

Registrant's Telephone Number, Including Area Code: (770) 448-2193

N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report.)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes S No £

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes S No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer S

Accelerated filer £

Non-accelerated filer £ (Do not check if smaller reporting company)

Smaller reporting company £

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes £ No S

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class

Outstanding as of April 25, 2014

Class A Common Stock, \$0.01 par

71,772,463

value



Table of Contents

ROCK-TENN COMPANY  
INDEX

	Page
PART I <u>FINANCIAL INFORMATION</u>	
Item 1. <u>Financial Statements (Unaudited)</u>	
<u>Condensed Consolidated Statements of Income for the three and six months ended March 31, 2014 and 2013</u>	<u>1</u>
<u>Condensed Consolidated Statements of Comprehensive Income for the three and six months ended March 31, 2014 and 2013</u>	<u>2</u>
<u>Condensed Consolidated Balance Sheets at March 31, 2014 and September 30, 2013</u>	<u>3</u>
<u>Condensed Consolidated Statements of Cash Flows for the six months ended March 31, 2014 and 2013</u>	<u>4</u>
<u>Notes to Condensed Consolidated Financial Statements</u>	<u>6</u>
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>33</u>
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>46</u>
Item 4. <u>Controls and Procedures</u>	<u>46</u>
PART II <u>OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	<u>47</u>
Item 6. <u>Exhibits</u>	<u>47</u>
<u>Index to Exhibits</u>	<u>49</u>

---

Table of Contents

## PART I: FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS (UNAUDITED)

ROCK-TENN COMPANY  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In Millions, Except Per Share Data)

	Three Months Ended		Six Months Ended	
	March 31,		March 31,	
	2014	2013	2014	2013
Net sales	\$2,393.6	\$2,324.9	\$4,756.2	\$4,612.0
Cost of goods sold	1,966.4	1,939.7	3,881.2	3,817.3
Gross profit	427.2	385.2	875.0	794.7
Selling, general and administrative expenses	245.5	237.4	480.3	460.4
Restructuring and other costs, net	14.2	12.4	31.8	28.5
Operating profit	167.5	135.4	362.9	305.8
Interest expense	(23.2)	(27.2)	(47.2)	(56.3)
Loss on extinguishment of debt	—	(0.1)	—	(0.3)
Interest income and other expense, net	(0.2)	(0.1)	(1.0)	(0.1)
Equity in income of unconsolidated entities	1.5	1.1	3.2	1.7
Income before income taxes	145.6	109.1	317.9	250.8
Income tax (expense) benefit	(62.1)	216.5	(123.8)	161.7
Consolidated net income	83.5	325.6	194.1	412.5
Less: Net income attributable to noncontrolling interests	(0.7)	(0.9)	(1.6)	(1.8)
Net income attributable to Rock-Tenn Company shareholders	\$82.8	\$324.7	\$192.5	\$410.7
Basic earnings per share attributable to Rock-Tenn Company shareholders	\$1.15	\$4.51	\$2.68	\$5.72
Diluted earnings per share attributable to Rock-Tenn Company shareholders	\$1.13	\$4.45	\$2.63	\$5.64
Cash dividends paid per share	\$0.35	\$—	\$0.70	\$0.45

See Accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents

ROCK-TENN COMPANY  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (Unaudited)  
 (In Millions)

	Three Months Ended March 31,		Six Months Ended March 31,	
	2014	2013	2014	2013
Consolidated net income	\$83.5	\$325.6	\$194.1	\$412.5
Other comprehensive (loss) income, net of tax:				
Foreign currency translation loss	(12.7	) (3.4	) (22.0	) (5.5
Defined benefit pension plans:				
Net actuarial gain arising during the period	—	0.8	—	0.8
Amortization of net actuarial loss, included in pension cost	2.6	6.4	5.2	12.4
Amortization of prior service cost, included in pension cost	—	0.1	—	0.2
Other	—	4.2	—	4.2
Other comprehensive (loss) income	(10.1	) 8.1	(16.8	) 12.1
Comprehensive income	73.4	333.7	177.3	424.6
Less: Comprehensive income attributable to noncontrolling interests	(0.6	) (1.3	) (1.5	) (2.3
Comprehensive income attributable to Rock-Tenn Company shareholders	\$72.8	\$332.4	\$175.8	\$422.3

See Accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents

ROCK-TENN COMPANY  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (Unaudited)  
 (In Millions, Except Share Data)

	March 31, 2014	September 30, 2013
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$32.2	\$36.4
Restricted cash	8.9	9.3
Accounts receivable (net of allowances of \$23.4 and \$26.8)	1,001.0	1,134.9
Inventories	952.2	937.9
Other current assets	271.9	297.9
Total current assets	2,266.2	2,416.4
Property, plant and equipment at cost:		
Land and buildings	1,203.3	1,203.1
Machinery and equipment	6,647.5	6,467.8
Transportation equipment	15.1	13.8
Leasehold improvements	24.7	24.7
	7,890.6	7,709.4
Less accumulated depreciation and amortization	(2,349.5	) (2,154.7
Net property, plant and equipment	5,541.1	5,554.7
Goodwill	1,884.3	1,862.1
Intangibles, net	669.9	699.4
Other assets	187.5	200.8
	\$10,549.0	\$10,733.4
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Current portion of debt	\$32.0	\$2.9
Accounts payable	818.3	802.1
Accrued compensation and benefits	221.3	249.0
Other current liabilities	171.1	189.4
Total current liabilities	1,242.7	1,243.4
Long-term debt due after one year	2,634.8	2,841.9
Pension liabilities, net of current portion	872.4	975.2
Postretirement benefit liabilities, net of current portion	113.3	118.3
Deferred income taxes	1,101.4	1,063.1
Other long-term liabilities	164.4	165.4
Commitments and contingencies (Note 13)		
Redeemable noncontrolling interests	14.5	13.3
Equity:		
Preferred stock, \$0.01 par value; 50,000,000 shares authorized; no shares outstanding	—	—
Class A common stock, \$0.01 par value; 175,000,000 shares authorized; 71,763,533 and 72,023,820 shares outstanding at March 31, 2014 and September 30, 2013, respectively	0.7	0.7
Capital in excess of par value	2,885.1	2,871.4
Retained earnings	1,836.5	1,740.8
Accumulated other comprehensive loss	(317.2	) (300.6

Edgar Filing: Rock-Tenn CO - Form 10-Q

Total Rock-Tenn Company shareholders' equity	4,405.1	4,312.3
Noncontrolling interests	0.4	0.5
Total equity	4,405.5	4,312.8
	\$10,549.0	\$10,733.4

See Accompanying Notes to Condensed Consolidated Financial Statements

3

---

Table of Contents

ROCK-TENN COMPANY  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)  
(In Millions)

	Six Months Ended	
	March 31,	
	2014	2013
Operating activities:		
Consolidated net income	\$194.1	\$412.5
Adjustments to reconcile consolidated net income to net cash provided by operating activities:		
Depreciation, depletion and amortization	286.6	277.3
Deferred income tax expense (benefit)	110.4	(168.7)
Share-based compensation expense	19.6	22.7
Loss on extinguishment of debt	—	0.3
Gain on disposal of plant, equipment and other, net	(2.3)	(5.5)
Equity in income of unconsolidated entities	(3.2)	(1.7)
Pension and other postretirement funding more than expense	(86.5)	(42.5)
Impairment adjustments and other non-cash items	5.9	6.1
Change in operating assets and liabilities, net of acquisitions:		
Accounts receivable	143.6	5.1
Inventories	(38.1)	(47.0)
Other assets	(33.9)	(34.7)
Accounts payable	(5.8)	35.0
Income taxes	(14.4)	(13.7)
Accrued liabilities and other	(44.9)	7.4
Net cash provided by operating activities	531.1	452.6
Investing activities:		
Capital expenditures	(227.1)	(194.0)
Cash paid for purchase of business, net of cash acquired	(60.0)	—
Return of capital from unconsolidated entities	0.4	0.6
Proceeds from sale of subsidiary	3.8	—
Proceeds from sale of property, plant and equipment	13.3	7.3
Proceeds from property, plant and equipment insurance settlement	3.4	5.7
Net cash used for investing activities	(266.2)	(180.4)
Financing activities:		
Additions to revolving credit facilities	142.8	54.5
Repayments of revolving credit facilities	(153.5)	(51.8)
Additions to debt	172.7	195.2
Repayments of debt	(329.7)	(423.8)
Debt issuance costs	(0.2)	(1.6)
Debt extinguishment costs	—	(0.1)
Issuances of common stock, net of related minimum tax withholdings	(13.8)	(0.6)
Purchases of common stock	(53.0)	—
Excess tax benefits from share-based compensation	14.5	4.2
Advances from unconsolidated entity	2.0	0.3
Cash dividends paid to shareholders	(50.9)	(32.1)
Cash distributions paid to noncontrolling interests	(0.3)	(2.3)
Net cash used for financing activities	(269.4)	(258.1)



Edgar Filing: Rock-Tenn CO - Form 10-Q

Effect of exchange rate changes on cash and cash equivalents	0.3	—
(Decrease) increase in cash and cash equivalents	(4.2	) 14.1
Cash and cash equivalents at beginning of period	36.4	37.2
Cash and cash equivalents at end of period	\$32.2	\$51.3
Supplemental disclosure of cash flow information:		
Cash paid during the period for:		
Income taxes, net of refunds	\$14.6	\$12.2
Interest, net of amounts capitalized	43.1	52.0

4

---

Table of Contents

Supplemental schedule of non-cash investing and financing activities:

Liabilities assumed in the six months ended March 31, 2014, relate to the acquisition of NPG Holding, Inc. (“NPG”), a specialty display company. For additional information regarding this acquisition see “Note 5. Acquisitions”.

	Six Months Ended March 31, 2014 (In millions)
Fair value of assets acquired, including goodwill	\$79.2
Cash consideration, net of cash acquired	59.6
Liabilities assumed	\$19.6
See Accompanying Notes to Condensed Consolidated Financial Statements	

Table of Contents

ROCK-TENN COMPANY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the Three and Six Month Periods Ended March 31, 2014

(Unaudited)

Unless the context otherwise requires, “we”, “us”, “our”, “RockTenn” and “the Company” refer to the business of Rock-Tenn Company, its wholly-owned subsidiaries and its partially-owned consolidated subsidiaries.

We are one of North America’s leading integrated manufacturers of corrugated and consumer packaging. We operate locations in the United States, Canada, Mexico, Chile, Argentina and Puerto Rico.

Note 1. Interim Financial Statements

Our independent public accounting firm has not audited our accompanying interim financial statements. We derived the Condensed Consolidated Balance Sheet at September 30, 2013 from the audited Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2013 (the “Fiscal 2013 Form 10-K”). In the opinion of our management, the Condensed Consolidated Financial Statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair presentation of our results of income for the three and six months ended March 31, 2014 and March 31, 2013, our comprehensive income for the three and six months ended March 31, 2014 and March 31, 2013, our financial position at March 31, 2014 and September 30, 2013, and our cash flows for the six months ended March 31, 2014 and March 31, 2013.

We have condensed or omitted certain notes and other information from the interim financial statements presented in this Quarterly Report on Form 10-Q. Therefore, these interim statements should be read in conjunction with our Fiscal 2013 Form 10-K. The results for the three and six months ended March 31, 2014 are not necessarily indicative of results that may be expected for the full year.

Note 2. New Accounting Standards

Recently Adopted Standards

In March 2013, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2013-05 “Foreign Currency Matters, Parents Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity”. This ASU amended ASC 810 “Consolidation”, ASC 805 “Business Combinations” and ASC 830 “Foreign Currency” and clarifies the criteria that should be considered, such as the loss or acquisition of a controlling financial interest and whether the sale or transfer results in the complete or substantially complete liquidation of an entity, to determine the release of cumulative translation adjustments into net income upon derecognition of a subsidiary, equity method investment or a group of assets within a foreign entity. These provisions were effective for annual and interim periods beginning after December 15, 2013 (January 1, 2014 for us). The adoption of these provisions did not have a material effect on our consolidated financial statements.

In July 2013, the FASB issued ASU 2013-11 “Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss or a Tax Credit Carryforward Exists”. This ASU amends ASC 740 “Income Taxes” and clarifies when a liability related to an unrecognized tax benefit should be presented in the financial statements as a reduction to the related deferred tax asset for a net operating loss carryforward, a similar tax loss or a tax credit carryforward. These provisions were effective for annual and interim periods beginning after December 15, 2013 (January 1, 2014 for us). The adoption of these provisions did not have a material effect on our consolidated financial statements.



Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## Note 3. Equity and Other Comprehensive Income

## Equity

The following is a summary of the changes in total equity for the six months ended March 31, 2014 (in millions):

	Rock-Tenn Company Shareholders' Equity	Noncontrolling (1) Interests	Total Equity
Balance at September 30, 2013	\$4,312.3	\$0.5	\$4,312.8
Net income	192.5	0.2	192.7
Other comprehensive loss, net of tax	(16.6)	) —	(16.6)
Income tax benefit from share-based plans	14.5	—	14.5
Compensation expense under share-based plans	19.6	—	19.6
Cash dividends declared (per share - \$0.70) <sup>(2)</sup>	(50.4)	) —	(50.4)
Cash distributions to noncontrolling interests	—	(0.3)	) (0.3)
Issuance of Class A common stock, net of stock received for minimum tax withholdings	(13.8)	) —	(13.8)
Purchases of Class A common stock	(53.0)	) —	(53.0)
Balance at March 31, 2014	\$4,405.1	\$0.4	\$4,405.5

(1) Excludes amounts related to contingently redeemable noncontrolling interests which are separately classified outside of permanent equity in the mezzanine section of the Condensed Consolidated Balance Sheets.

Includes cash dividends paid, and dividends declared but unpaid, related to the shares reserved but unissued to

(2) satisfy bankruptcy claims associated with the acquisition of Smurfit-Stone Container Corporation (“Smurfit-Stone” and “Smurfit-Stone Acquisition”).

## Stock Repurchase Plan

Our board of directors has approved a stock repurchase plan that allows for the repurchase of shares of Class A common stock, par value \$0.01 per share (“Common Stock”), over an indefinite period of time. Our stock repurchase plan, as amended in November 2013, allows for the repurchase of up to a total of 9.2 million shares of Common Stock, an increase from the 6.0 million previously authorized. We had 5.0 million shares available for repurchase after the November 2013 amendment. Pursuant to our repurchase plan, in the six months ended March 31, 2014, we repurchased approximately 0.6 million shares for an aggregate cost of \$53.0 million, all of which was in the first quarter of fiscal 2014. As of March 31, 2014, we had approximately 4.4 million shares of Common Stock available for repurchase.

## Accumulated Other Comprehensive (Loss) Income

The tables below summarize the changes in accumulated other comprehensive (loss) income, net of tax, by component for the six months ended March 31, 2014 and March 31, 2013 (in millions):

The net of tax components were determined using effective tax rates averaging approximately 38% to 39% for the six months ended March 31, 2014 and March 31, 2013, respectively. Foreign currency translation gains and losses recorded in other comprehensive (loss) income for the six months ended March 31, 2014 and March 31, 2013 were primarily due to the change in the Canadian/U.S. dollar exchange rates. For the six months ended March 31, 2013, other comprehensive income before reclassifications for our defined benefit plans includes a \$4.2 million reversal of a

tax valuation allowance and a \$0.8 million actuarial gain related to the revaluation of one of our Canadian pension plans as a result of a plan curtailment.

7

---

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

	Deferred Loss on Cash Flow Hedges	Defined Benefit Pension and Postretirement Plans	Foreign Currency Items	Total <sup>(1)</sup>
Balance at September 30, 2013	\$ (0.2 )	\$ (332.9 )	\$ 32.5	\$ (300.6 )
Other comprehensive loss before reclassifications	—	—	(21.2 )	(21.2 )
Amounts reclassified from accumulated other comprehensive income	—	5.0	(0.4 )	4.6
Net current period other comprehensive income (loss)	—	5.0	(21.6 )	(16.6 )
Balance at March 31, 2014	\$ (0.2 )	\$ (327.9 )	\$ 10.9	\$ (317.2 )

<sup>(1)</sup> All amounts are net of tax and noncontrolling interest.

	Deferred Loss on Cash Flow Hedges	Defined Benefit Pension and Postretirement Plans	Foreign Currency Items	Total <sup>(1)</sup>
Balance at September 30, 2012	\$ (0.2 )	\$ (547.8 )	\$ 47.5	\$ (500.5 )
Other comprehensive income (loss) before reclassifications	—	5.0	(5.7 )	(0.7 )
Amounts reclassified from accumulated other comprehensive income	—	12.3	—	12.3
Net current period other comprehensive income (loss)	—	17.3	(5.7 )	11.6
Balance at March 31, 2013	\$ (0.2 )	\$ (530.5 )	\$ 41.8	\$ (488.9 )

<sup>(1)</sup> All amounts are net of tax and noncontrolling interest.

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

The following tables summarize the reclassifications out of accumulated other comprehensive income by component (in millions):

	Three Months Ended March 31, 2014			Three Months Ended March 31, 2013		
	Pretax	Tax	Net of Tax	Pretax	Tax	Net of Tax
Amortization of defined benefit pension and postretirement items <sup>(1)</sup>						
Actuarial losses <sup>(2)</sup>	\$ (4.2 )	\$ 1.6	\$ (2.6 )	\$ (10.2 )	\$ 4.0	\$ (6.2 )
Prior service costs <sup>(2)</sup>	0.1	—	0.1	(0.2 )	0.1	(0.1 )
Subtotal defined benefit plans	(4.1 )	1.6	(2.5 )	(10.4 )	4.1	(6.3 )
Foreign currency translation adjustments						
Sale of foreign subsidiary <sup>(3)</sup>	0.4	—	0.4	—	—	—
Total reclassifications for the period	\$ (3.7 )	\$ 1.6	\$ (2.1 )	\$ (10.4 )	\$ 4.1	\$ (6.3 )

(1) Amounts in parentheses indicate charges to earnings. Amounts pertaining to noncontrolling interests are excluded.

(2) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (See “Note 11. Retirement Plans” for additional details).

(3) Amount reflected in “Restructuring and other costs net” in the condensed consolidated statements of income.

	Six Months Ended March 31, 2014			Six Months Ended March 31, 2013		
	Pretax	Tax	Net of Tax	Pretax	Tax	Net of Tax
Amortization of defined benefit pension and postretirement items <sup>(1)</sup>						
Actuarial losses <sup>(2)</sup>	\$ (8.2 )	\$ 3.1	\$ (5.1 )	\$ (19.9 )	\$ 7.8	\$ (12.1 )
Prior service costs <sup>(2)</sup>	0.1	—	0.1	(0.3 )	0.1	(0.2 )
Subtotal defined benefit plans	(8.1 )	3.1	(5.0 )	(20.2 )	7.9	(12.3 )
Foreign currency translation adjustments <sup>(1)</sup>						
Sale of foreign subsidiary <sup>(3)</sup>	0.4	—	0.4	—	—	—
Total reclassifications for the period	\$ (7.7 )	\$ 3.1	\$ (4.6 )	\$ (20.2 )	\$ 7.9	\$ (12.3 )

(1) Amounts in parentheses indicate charges to earnings. Amounts pertaining to noncontrolling interests are excluded.

(2) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (See “Note 11. Retirement Plans” for additional details).

(3) Amount reflected in “Restructuring and other costs net” in the condensed consolidated statements of income.



Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## Note 4. Earnings per Share

Certain of our restricted stock awards are considered participating securities as they receive non-forfeitable rights to dividends at the same rate as Common Stock. As participating securities, we include these instruments in the earnings allocation in computing earnings per share under the two-class method described in ASC 260 "Earnings per Share". The following table sets forth the computation of basic and diluted earnings per share under the two-class method (in millions, except per share data):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2014	2013	2014	2013
Basic earnings per share:				
Numerator:				
Net income attributable to Rock-Tenn Company shareholders	\$82.8	\$324.7	\$192.5	\$410.7
Less: Distributed and undistributed income available to participating securities	—	—	—	(0.1 )
Distributed and undistributed income attributable to Rock-Tenn Company shareholders	\$82.8	\$324.7	\$192.5	\$410.6
Denominator:				
Basic weighted average shares outstanding	71.8	72.0	71.9	71.8
Basic earnings per share attributable to Rock-Tenn Company shareholders	\$1.15	\$4.51	\$2.68	\$5.72
Diluted earnings per share:				
Numerator:				
Net income attributable to Rock-Tenn Company shareholders	\$82.8	\$324.7	\$192.5	\$410.7
Less: Distributed and undistributed income available to participating securities	—	—	—	(0.1 )
Distributed and undistributed income attributable to Rock-Tenn Company shareholders	\$82.8	\$324.7	\$192.5	\$410.6
Denominator:				
Basic weighted average shares outstanding	71.8	72.0	71.9	71.8
Effect of dilutive stock options and non-participating securities	1.2	0.9	1.3	1.0
Diluted weighted average shares outstanding	73.0	72.9	73.2	72.8
Diluted earnings per share attributable to Rock-Tenn Company shareholders	\$1.13	\$4.45	\$2.63	\$5.64

Weighted average shares includes approximately 0.2 million of reserved, but unissued shares at March 31, 2014 and March 31, 2013, respectively. These reserved shares will be distributed as claims are liquidated or resolved in accordance with the Smurfit-Stone Plan of Reorganization and Confirmation Order.

Options and restricted stock in the amount of 0.2 million and 0.1 million common shares in the three and six months ended March 31, 2014, respectively, and 0.1 million and 0.2 million common shares in the three and six months ended March 31, 2013, respectively, were not included in computing diluted earnings per share because the effect would have been antidilutive.

## Note 5. Acquisitions

Simpson Tacoma Kraft Paper Mill

On March 3, 2014, we announced an agreement to acquire the Simpson Tacoma Kraft Paper Mill (“Tacoma Mill”) from Simpson Lumber Company LLC. The purchase price is \$311.0 million plus the value of working capital on the closing date. We believe the Tacoma Mill will be a strategic fit as the West Coast mill will improve our ability to satisfy West Coast customers and generate operating efficiencies across our containerboard system. The transaction is subject to regulatory approvals and customary closing conditions.

Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

NPG Holding Inc. Acquisition

On December 20, 2013, we acquired the stock of NPG Holding, Inc., a specialty display company. The purchase price was \$59.6 million, net of cash acquired of \$1.7 million and a preliminary working capital settlement. We acquired the NPG business as we believe it is a strong strategic fit that will strengthen our displays business. We have included the results of NPG's operations in our consolidated financial statements in our Merchandising Displays segment. The preliminary purchase price allocation for the acquisition included \$14.5 million of customer relationship intangible assets, \$28.0 million of goodwill and \$19.6 million of liabilities including approximately \$0.6 million in debt. We are amortizing the customer relationship intangibles over 9 years based on a straight-line basis because the pattern was not reliably determinable. The fair value assigned to goodwill is primarily attributable to buyer-specific synergies expected to arise after the acquisition (e.g., enhanced reach of the combined organization and increased vertical integration) and the assembled work force of NPG. We are in the process of analyzing the estimated values of the assets acquired and liabilities assumed including, among other things, the valuation of certain tangible and intangible assets as well as the fair value of certain contracts, thus, the allocation of the purchase price is preliminary and subject to revision.

Note 6. Restructuring and Other Costs, Net

Summary of Restructuring and Other Initiatives

We recorded pre-tax restructuring and other costs, net, of \$14.2 million and \$12.4 million for the three months ended March 31, 2014 and March 31, 2013, respectively, and recorded pre-tax restructuring and other costs, net, of \$31.8 million and \$28.5 million for the six months ended March 31, 2014 and March 31, 2013, respectively. Costs recorded in each period are not comparable since the timing and scope of the individual actions associated with a restructuring, an acquisition or an integration can vary. We discuss these charges in more detail below.

When we close a facility, if necessary, we recognize an impairment charge primarily to reduce the carrying value of equipment or other property to their estimated fair value less cost to sell, and record charges for severance and other employee related costs. Any subsequent change in fair value, less cost to sell, prior to disposition is recognized as identified; however, no gain is recognized in excess of the cumulative loss previously recorded. At the time of each announced closure, we also generally expect to record future charges for equipment relocation, facility carrying costs, costs to terminate a lease or contract before the end of its term and other employee related costs. Expected future charges are reflected in the table below in the "Expected Total" lines until incurred. Although specific circumstances vary, our strategy has generally been to consolidate our sales and operations into large, well-equipped plants that operate at high utilization rates and take advantage of available capacity created by operational excellence initiatives. Therefore, we transfer a substantial portion of each plant's production and certain assets to our other plants. We believe these actions have allowed us to more effectively manage our business.

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

The following table presents a summary of restructuring and other charges, net, related to active restructuring and other initiatives that we incurred during the three and six months ended March 31, 2014 and March 31, 2013, the cumulative recorded amount since we started the initiative, and the total we expect to incur (in millions):

## Summary of Restructuring and Other Costs, Net

Segment	Period	Net Property, Plant and Equipment (a)	Severance and Other Employee Related Costs	Equipment and Inventory Relocation Costs	Facility Carrying Costs	Other Costs	Total
	Current Qtr.	\$1.0	\$1.4	\$0.4	\$1.4	\$0.2	\$4.4
	YTD Fiscal 2014	2.5	1.4	1.7	2.5	0.3	8.4
Corrugated Packaging <sup>(b)</sup>	Prior Year Qtr.	1.0	1.6	1.1	1.3	—	5.0
	YTD Fiscal 2013	3.8	5.5	1.7	2.3	0.1	13.4
	Cumulative	46.5	43.3	11.4	13.7	5.3	120.2
	Expected Total	46.5	43.3	12.1	15.5	5.3	122.7
	Current Qtr.	—	—	—	0.1	—	0.1
	YTD Fiscal 2014	—	(0.1)	) —	0.1	—	—
Consumer Packaging <sup>(c)</sup>	Prior Year Qtr.	2.6	0.5	—	—	—	3.1
	YTD Fiscal 2013	2.6	0.5	—	0.1	—	3.2
	Cumulative	1.6	1.4	0.7	0.9	0.5	5.1
	Expected Total	1.6	1.4	0.7	1.0	0.5	5.2
	Current Qtr.	0.7	0.1	0.1	0.4	0.1	1.4
	YTD Fiscal 2014	4.1	—	0.5	0.8	2.2	7.6
Recycling <sup>(d)</sup>	Prior Year Qtr.	(0.7)	) 0.1	0.1	—	0.1	(0.4)
	YTD Fiscal 2013	(0.7)	) 0.3	0.1	0.1	0.2	—
	Cumulative	11.3	1.4	0.7	2.0	5.2	20.6
	Expected Total	11.3	1.4	0.9	2.1	5.2	20.9
	Current Qtr.	—	—	—	—	8.3	8.3
	YTD Fiscal 2014	—	—	—	—	15.8	15.8
Other <sup>(e)</sup>	Prior Year Qtr.	—	0.2	—	—	4.5	4.7
	YTD Fiscal 2013	—	0.2	—	—	11.7	11.9
	Cumulative	0.1	0.2	0.1	—	131.1	131.5
	Expected Total	0.1	0.2	0.1	—	131.1	131.5
	Current Qtr.	\$1.7	\$1.5	\$0.5	\$1.9	\$8.6	\$14.2
	YTD Fiscal 2014	\$6.6	\$1.3	\$2.2	\$3.4	\$18.3	\$31.8
Total	Prior Year Qtr.	\$2.9	\$2.4	\$1.2	\$1.3	\$4.6	\$12.4
	YTD Fiscal 2013	\$5.7	\$6.5	\$1.8	\$2.5	\$12.0	\$28.5
	Cumulative	\$59.5	\$46.3	\$12.9	\$16.6	\$142.1	\$277.4
	Expected Total	\$59.5	\$46.3	\$13.8	\$18.6	\$142.1	\$280.3

We have defined “Net Property, Plant and Equipment” as used in this Note 6 to represent property, plant and equipment impairment losses, subsequent adjustments to fair value for assets classified as held for sale, subsequent (a) (gains) or losses on sales of property, plant and equipment and related parts and supplies, and accelerated depreciation on such assets.

(b) The Corrugated Packaging segment current quarter and year to date charges primarily reflect closure costs from one announced closure and on-going closure costs at previously closed facilities net of asset sales. The prior year

quarter and year to date charges primarily reflect closure costs from the announced closure of one and three facilities, respectively, and on-going closure costs at previously closed facilities net of asset sales. The cumulative charges primarily reflect charges associated with the closure of twenty-one corrugated container plants, the closure of the Matane, Quebec containerboard mill, charges related to kraft paper assets at our Hodge containerboard mill and gains and losses associated

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

with the sale of closed facilities. We have transferred a substantial portion of each closed facility's production to our other facilities.

The Consumer Packaging segment current quarter and year to date activity is primarily associated with on-going closure activity at two previously closed converting facilities. The prior year quarter and year to date charges primarily reflect closure costs related to one converting facility closure and on-going closure costs associated with a previously closed converting facility. The cumulative charges primarily reflect charges associated with the closure of three converting facilities partially offset by the gain on sale of one converting facility. We have transferred a substantial portion of each closed facility's production to our other facilities.

The Recycling segment current quarter and year to date charges are primarily associated with the closure of one collection facility and on-going closure costs and impairment and fair value adjustments for assets at previously closed facilities. The prior year quarter and year to date charges primarily reflect charges associated with the closure of one and two collection facilities, respectively and on-going closure costs associated with previously closed facilities. The cumulative charges primarily reflect the charges associated with the closure of fifteen collection facilities acquired in the Smurfit-Stone Acquisition and certain costs for two other collections facilities previously closed which were partially offset by the gain on sale of our Dallas, TX collection facility.

The expenses in the "Other" segment primarily reflect costs that we consider as Corporate, including the "Other Costs" column that primarily reflects costs incurred as a result of the Smurfit-Stone Acquisition, such as merger integration expenses. Also included in the "Other" segment are insignificant costs related to our Merchandising Displays segment. The pre-tax charges in the "Other Costs" column are summarized below (in millions):

	Acquisition Expenses	Integration Expenses	Total
Current Qtr.	\$1.4	\$6.9	\$8.3
YTD Fiscal 2014	\$2.8	\$13.0	\$15.8
Prior Year Qtr.	\$—	\$4.5	\$4.5
YTD Fiscal 2013	\$0.1	\$11.6	\$11.7

Acquisition expenses include expenses associated with acquisitions, whether consummated or not, as well as litigation expenses associated with the Smurfit-Stone Acquisition, net of recoveries. Acquisition expenses primarily consist of advisory, legal, accounting, valuation and other professional or consulting fees. Integration expenses primarily reflect severance and other employee costs, professional services including work being performed to facilitate the Smurfit-Stone integration including information systems integration costs, lease expense and other costs. Due to the complexity and duration of the integration activities, the precise amount expected to be incurred has not been quantified above. We expect to be largely completed with our Smurfit-Stone integration activities in fiscal 2014.

The following table represents a summary of and the changes in the restructuring accrual, which is primarily composed of lease commitments, accrued severance and other employee costs, and a reconciliation of the restructuring accrual charges to the line item "Restructuring and other costs, net" on our Condensed Consolidated Statements of Income (in millions):

	Six Months Ended March 31,	
	2014	2013
Accrual at beginning of fiscal year	\$21.8	\$22.7
Additional accruals	2.4	7.3
Payments	(9.9)	(9.2)
Adjustment to accruals	0.2	0.9

Accrual at March 31,	\$14.5	\$21.7
----------------------	--------	--------

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## Reconciliation of accruals and charges to restructuring and other costs, net:

	Six Months Ended	
	March 31,	
	2014	2013
Additional accruals and adjustments to accruals (see table above)	\$2.6	\$8.2
Acquisition expenses	2.8	0.1
Integration expenses	12.7	10.6
Net property, plant and equipment	6.6	5.7
Severance and other employee expense (income)	0.2	(0.1)
Equipment and inventory relocation costs	2.2	1.8
Facility carrying costs	3.4	2.5
Other expense (income)	1.3	(0.3)
Total restructuring and other costs, net	\$31.8	\$28.5

## Note 7. Income Taxes

The effective tax rates for the three and six months ended March 31, 2014 were an expense of 42.7% and 38.9%, respectively, and the effective tax rates for the three and six months ended March 31, 2013 were a benefit of 198.4% and 64.5%, respectively. The effective tax rates for the three and six months ended March 31, 2014 were different than the statutory rate primarily due to a \$9.6 million charge to income tax expense to record the impact of the state of New York's March 31, 2014 income tax law change which reduced the tax rate for qualified New York State manufacturers to zero percent effective for tax years beginning on or after January 1, 2014 and thereby rendered a previously recorded deferred tax asset, net of certain deferred tax liabilities, to no longer have any value. Other reasons the effective tax rates were different than the statutory rate were related to the impact of state taxes and a tax rate differential with respect to foreign earnings. The effective tax rates for the three and six months ended March 31, 2013 were different than the statutory rate primarily due to the reversal of \$254.1 million of tax reserves related to alternative fuel mixture credits acquired in the Smurfit-Stone Acquisition. The benefit was recorded in the three months ended March 31, 2013 as the Internal Revenue Service completed its examination of Smurfit-Stone's 2009 tax return.

## Note 8. Inventories

We value substantially all of our U.S. inventories at the lower of cost or market, with cost determined on the last-in first-out ("LIFO") inventory valuation method, which we believe generally results in a better matching of current costs and revenues than under the first-in first-out ("FIFO") inventory valuation method. In periods of increasing costs, the LIFO method generally results in higher cost of goods sold than under the FIFO method. In periods of decreasing costs, the results are generally the opposite. Since LIFO is designed for annual determinations, it is possible to make an actual valuation of inventory under the LIFO method only at the end of each fiscal year based on the inventory levels and costs at that time. Accordingly, we base interim LIFO estimates on management's projection of expected year-end inventory levels and costs. We value all other inventories at the lower of cost or market, with cost determined using methods which approximate cost computed on a FIFO basis. These other inventories represent primarily foreign inventories and certain inventoried spare parts and supplies inventories. Inventories were as follows (in millions):

	March 31,	September 30,
	2014	2013
Finished goods and work in process	\$386.4	\$370.9
Raw materials	457.1	453.6



Edgar Filing: Rock-Tenn CO - Form 10-Q

Spare parts and supplies	185.1	194.0	
Inventories at FIFO cost	1,028.6	1,018.5	
LIFO reserve	(76.4	) (80.6	)
Net inventories	\$952.2	\$937.9	

14

---

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## Note 9. Debt

At March 31, 2014, our Credit Facility (as hereinafter defined) and our 4.45% senior notes due March 2019 (“March 2019 Notes”), our 3.50% senior notes due March 2020 (“March 2020 Notes”), our 4.90% senior notes due March 2022 (“March 2022 Notes”) and our 4.00% senior notes due March 2023 (“March 2023 Notes”) the notes collectively “Senior Notes”, were unsecured. For more information regarding certain of our debt characteristics, see “Note 8. Debt” of the Notes to Consolidated Financial Statements section of the Fiscal 2013 Form 10-K.

The following were individual components of debt (in millions):

	March 31, 2014	September 30, 2013
4.45% notes due March 2019	\$349.8	\$349.7
3.50% notes due March 2020	347.7	347.5
4.90% notes due March 2022	399.4	399.4
4.00% notes due March 2023	346.8	346.6
Term loan facility <sup>(a)</sup>	947.5	947.5
Revolving credit and swing facilities <sup>(a)</sup>	162.2	184.3
Receivables-backed financing facility <sup>(b)</sup>	105.0	260.0
Other debt	8.4	9.8
Total debt	2,666.8	2,844.8
Less current portion of debt	32.0	2.9
Long-term debt due after one year	\$2,634.8	\$2,841.9

A portion of the debt classified as long-term, which includes the term loan, receivables-backed, revolving credit and swing facilities, may be paid down earlier than scheduled at our discretion without penalty. Certain restrictive covenants govern our maximum availability under the Credit Facility and Receivables Facility (each as hereinafter defined). We test and report our compliance with these covenants as required and are in compliance with all of our covenants at March 31, 2014.

On September 27, 2012, we entered into an unsecured Amended and Restated Credit Agreement (the “Credit Facility”) with an original maximum principal amount of approximately \$2.7 billion before scheduled payments. The Credit Facility includes a \$1.475 billion, 5-year revolving credit facility and a \$1.223 billion amended maximum principal amount, 5-year term loan facility. In December 2012, in connection with the amendment of our (a) receivables-backed financing facility (the “Receivables Facility”), we prepaid our term loan facility through December 2014 with borrowings under our Receivables Facility, our revolving credit facility and available cash. At March 31, 2014, available borrowings under the revolving credit portion of the Credit Facility, reduced by certain outstanding letters of credit not drawn upon of approximately \$49.5 million and the application of our maximum leverage ratio subject to the facility limit, was approximately \$1.3 billion.

(b) On December 21, 2012, we amended and increased our Receivables Facility to \$700.0 million, extended the maturity date to December 18, 2015, and amended, among other things, certain restrictions on what constitutes eligible receivables under the facility and lowered borrowing costs. The borrowing rate, which consists of a blend of the market rate for asset-backed commercial paper and the one month LIBOR rate plus a utilization fee, was 0.93% and 0.95% as of March 31, 2014 and September 30, 2013, respectively. The commitment fee for this facility was 0.45% and 0.25% as of March 31, 2014 and September 30, 2013, respectively. At March 31, 2014 and September 30, 2013, maximum available borrowings, excluding amounts outstanding, under this facility were approximately \$536.4 million and \$700.0 million, respectively. The carrying amount of accounts receivable collateralizing the maximum available

borrowings at March 31, 2014 was approximately \$766.9 million. We have continuing involvement with the underlying receivables as we provide credit and collections services pursuant to the securitization agreement.

Note 10. Fair Value

Assets and Liabilities Measured or Disclosed at Fair Value

We estimate fair values in accordance with ASC 820 "Fair Value Measurement". ASC 820 provides a framework for measuring fair value and expands disclosures required about fair value measurements. Specifically, ASC 820 sets forth a definition of fair

15

---

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

value and a hierarchy prioritizing the inputs to valuation techniques. ASC 820 defines fair value as the price that would be received from the sale of an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Additionally, ASC 820 defines levels within the hierarchy based on the availability of quoted prices for identical items in active markets, similar items in active or inactive markets and valuation techniques using observable and unobservable inputs. We incorporate credit valuation adjustments to reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in our fair value measurements.

We disclose the fair value of our pension and postretirement assets and liabilities in our Fiscal 2013 Form 10-K and the fair value of our long-term debt below. We have, or from time to time may have, supplemental retirement savings plans that are nonqualified deferred compensation plans pursuant to which assets are invested primarily in mutual funds, interest rate derivatives, commodity derivatives or other similar classes of assets or liabilities, the fair value of which are not significant.

The following table summarizes the carrying amount and estimated fair value of our long-term debt (in millions):

	March 31, 2014		September 30, 2013	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
March 2019 Notes <sup>(1)</sup>	\$349.8	\$367.1	\$349.7	\$371.9
March 2020 Notes <sup>(1)</sup>	347.7	354.4	347.5	343.0
March 2022 Notes <sup>(1)</sup>	399.4	413.0	399.4	413.7
March 2023 Notes <sup>(1)</sup>	346.8	349.2	346.6	338.6
Term loan facilities <sup>(2)</sup>	947.5	947.5	947.5	947.5
Revolving credit and swing facilities <sup>(2)</sup>	162.2	162.2	184.3	184.3
Receivables-backed financing facility <sup>(2)</sup>	105.0	105.0	260.0	260.0
Other debt <sup>(2)(3)</sup>	8.4	8.4	9.8	10.1
Total debt	\$2,666.8	\$2,706.8	\$2,844.8	\$2,869.1

(1) Fair value is categorized as level 2 within the fair value hierarchy since the notes trade infrequently. Fair value is based on quoted market prices.

(2) Fair value approximates the carrying amount as the variable interest rates reprice frequently at observable current market rates. As such, fair value is categorized as level 2 within the fair value hierarchy.

(3) Fair value for certain debt is estimated based on the discounted value of future cash flows using observable current market interest rates offered for debt of similar credit risk and maturity. As such, fair value is categorized as level 2 within the fair value hierarchy.

In the absence of quoted prices in active markets, considerable judgment is required in developing estimates of fair value. Estimates are not necessarily indicative of the amounts we could realize in a current market transaction, or the amounts at which we could settle our debt.

#### Accounts Receivable Sales Agreement

During the first quarter of fiscal 2014, we entered into an agreement (the "A/R Sales Agreement"), to sell, on a revolving basis, all of the short term receivables generated from certain customer trade accounts to a third party financial institution, until the agreement is terminated by either party. Transfers under this agreement meet the requirements to be accounted for as sales in accordance with the "Transfers and Servicing" guidance in ASC 860. On February 3, 2014, the A/R Sales Agreement was amended to increase the maximum amount of receivables that may be sold at any point in time to \$205 million. Since the inception of the A/R Sales Agreement, we have cumulatively

sold and derecognized \$344.1 million of receivables, of which \$200.4 million have been collected by the third party financial institution and have a \$13.0 million receivable from the financial institution. The remaining \$130.7 million is the balance of receivables sold as of March 31, 2014 and funded by the financial institution. Cash proceeds related to the sales are included in cash from operating activities in the condensed consolidated statement of cash flows in the Accounts receivable line item. The loss on sale is not material as it is currently less than 1% per annum of the receivables sold, and is included in other income and expense.

Although the sales are made without recourse, we maintain continuing involvement with the sold receivables as we provide collections services related to the transferred assets. The associated servicing liability is not material given the high quality of the customers underlying the receivables and the anticipated short collection period.

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## Financial Instruments not Recognized at Fair Value

Financial instruments not recognized at fair value on a recurring or nonrecurring basis include cash and cash equivalents, accounts receivable, certain other current assets, short-term debt, accounts payable, certain other current liabilities, and long-term debt. With the exception of long-term debt, the carrying amounts of these financial instruments approximate their fair values due to their short maturities.

## Fair Value of Nonfinancial Assets and Nonfinancial Liabilities

We measure certain nonfinancial assets and liabilities at fair value on a nonrecurring basis. These assets and liabilities include cost and equity method investments when they are deemed to be other-than-temporarily impaired, assets acquired and liabilities assumed in an acquisition or in a nonmonetary exchange, and property, plant and equipment and intangible assets that are written down to fair value when they are held for sale or determined to be impaired. During the three and six months ended March 31, 2014 and March 31, 2013, we did not have any significant nonfinancial assets or nonfinancial liabilities that were measured at fair value on a nonrecurring basis in periods subsequent to initial recognition.

## Note 11. Retirement Plans

We have defined benefit pension plans and other postretirement plans for certain U.S. and Canadian employees. In addition, under several labor contracts, we make payments, based on hours worked, into multiemployer pension plan trusts established for the benefit of certain collective bargaining employees in facilities both inside and outside the U.S. We also have a Supplemental Executive Retirement Plan (“SERP”) and other non-qualified defined benefit pension plans that provide unfunded supplemental retirement benefits to certain of our executives and former executives. The SERP provides for incremental pension benefits in excess of those offered in our principal pension plan. For more information regarding our retirement plans see “Note 12. Retirement Plans” of the Notes to Consolidated Financial Statements section of the Fiscal 2013 Form 10-K.

The following table represents a summary of the components of net pension cost (in millions):

	Three Months Ended		Six Months Ended	
	March 31,		March 31,	
	2014	2013	2014	2013
Service cost	\$7.8	\$9.1	\$15.7	\$18.7
Interest cost	54.5	50.4	109.5	100.9
Expected return on plan assets	(63.2 )	(62.7 )	(127.1 )	(125.6 )
Amortization of net actuarial loss	4.4	10.5	8.7	20.7
Amortization of prior service cost	0.3	0.2	0.6	0.4
Settlement loss recognized	—	—	—	0.3
Company defined benefit plan expense	3.8	7.5	7.4	15.4
Multiemployer and other plans	1.7	1.9	3.2	3.7
Net pension cost	\$5.5	\$9.4	\$10.6	\$19.1

During the three and six months ended March 31, 2014, we contributed an aggregate of \$53.6 million and \$90.8 million, respectively, to our qualified defined benefit pension plans. Based on our current assumptions, adjusted for the impact of plan year changes for certain plans, we estimate contributing approximately \$218 million in fiscal 2014 to our qualified and supplemental defined benefit pension plans. However, it is possible that our assumptions may change, actual market performance may vary or we may decide to contribute additional amounts. We contributed an aggregate of \$36.4 million and \$55.4 million to our qualified defined benefit pension plans in the three and six months

ended March 31, 2013, respectively.

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

The postretirement benefit plans provide certain health care and life insurance benefits for certain salaried and hourly employees who meet specified age and service requirements as defined by the plans. The following table represents a summary of the components of the postretirement benefits costs (in millions):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2014	2013	2014	2013
Service cost	\$0.3	\$0.4	\$0.6	\$0.8
Interest cost	1.5	1.8	3.0	3.4
Amortization of net actuarial gain	(0.1 )	—	(0.3 )	—
Amortization of prior service credit	(0.4 )	(0.1 )	(0.7 )	(0.1 )
Postretirement plan expense	\$1.3	\$2.1	\$2.6	\$4.1

During the three and six months ended March 31, 2014, we contributed an aggregate of \$2.8 million and \$5.7 million, respectively, to our postretirement benefit plans. During the three and six months ended March 31, 2013, we contributed an aggregate of \$2.9 million and \$6.6 million to our postretirement benefit plans.

## Note 12. Share-Based Compensation

## Stock Options

Options granted under our plans have an exercise price equal to the closing market price on the date of grant, generally vest in three years and have 10-year contractual terms. However, a portion of our grants are subject to earlier expense recognition due to retirement eligibility rules. During the second quarter of fiscal 2014, we granted options to purchase 148,485 shares of our Common Stock to certain employees. These grants were valued at \$41.48 per share using the Black-Scholes option pricing model. The approximate assumptions used were: an expected term of 6.9 years; an expected volatility of 43.9%; expected dividends of 1.4%; and a risk free rate of 2.1%. We amortize these costs using the accelerated attribution method.

The aggregate intrinsic value of options exercised during the three months ended March 31, 2014 and March 31, 2013 was \$1.0 million and \$5.3 million, respectively. The aggregate intrinsic value of options exercised during the six months ended March 31, 2014 and March 31, 2013 was \$15.7 million and \$10.7 million, respectively. The table below summarizes the changes in all stock options during the six months ended March 31, 2014:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (in millions)
Outstanding at September 30, 2013	1,183,751	\$49.88		
Granted	148,485	101.51		
Exercised	(252,224 )	34.07		
Forfeited	(4,485 )	68.73		
Outstanding at March 31, 2014	1,075,527	\$60.64	6.4	\$48.3
Exercisable at March 31, 2014	591,427	\$44.67	4.5	\$36.0

## Restricted Stock



Restricted stock is typically granted annually to non-employee directors and certain of our employees. Our non-employee director awards have a service condition and generally vest over one year and are treated as issued and carry dividend and voting rights until they vest. The vesting provisions for our employee awards may vary from grant to grant; however, vesting generally is contingent upon meeting various service and/or performance goals and the grants generally vest over a period of three years. Subject to the level of performance attained, the target award of the performance grants may be increased up to 200% of target or decreased to zero depending upon the terms of the individual grant.

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

During the second quarter of fiscal 2014, pursuant to our 2004 Incentive Stock Plan, as amended, we granted 10,750 shares of restricted stock to our non-employee directors and we granted target or service awards of 245,590 shares of restricted stock to certain of our employees.

The aggregate fair value of restricted stock that vested during the three and six months ended March 31, 2014 was \$28.5 million, respectively. The aggregate fair value of restricted stock that vested during the six months ended March 31, 2013 was \$26.6 million, respectively.

The table below summarizes the changes in unvested restricted stock awards during the six months ended March 31, 2014:

	Shares	Weighted Average Grant Date Fair Value
Unvested at September 30, 2013	877,560	\$71.35
Granted <sup>(1)</sup>	281,949	98.42
Vested	(261,584)	) 67.99
Forfeited	(7,575)	) 68.96
Unvested at March 31, 2014 <sup>(2)</sup>	890,350	\$80.93

Fiscal 2014 target awards to employees of 240,810 shares may be increased to 200% of the target or decreased to zero, subject to the level of performance attained. The awards are reflected in the table at the target award amount of 100%. During fiscal 2014, certain restricted shares granted in fiscal 2011 achieved the respective performance condition based on the Cash Flow to Equity Ratio (as defined in the applicable grant letter) between 110.56% and 115.29% of target. This achievement resulted in the issuance and vesting of an additional 25,609 shares in fiscal 2014.

Target awards granted to employees in fiscal 2013 and 2012, net of subsequent forfeitures, were 299,710 and 319,300 shares, respectively. These awards may be increased up to 200% of target or decreased to zero, subject to the level of performance attained. The awards are reflected in the table at the target award amount of 100%.

For additional information about our share-based payment awards, refer to “Note 14. Share-Based Compensation” of the Notes to Consolidated Financial Statements section of the Fiscal 2013 Form 10-K.

## Note 13. Commitments and Contingencies

## Environmental and Other Matters

Environmental compliance requirements are a significant factor affecting our business. We employ processes in the manufacture of pulp, paperboard and other products which result in various discharges, emissions and wastes. These processes are subject to numerous federal, state, local and foreign environmental laws and regulations. We operate and expect to continue to operate, under environmental permits and similar authorizations from various governmental authorities that regulate such discharges, emissions and wastes. Environmental programs in the U.S. are primarily established, administered and enforced at the federal level by the United States Environmental Protection Agency (“EPA”). In addition, many of the jurisdictions in which we operate have adopted equivalent or more stringent environmental laws and regulations or have enacted their own parallel environmental programs.

In 2004, the EPA promulgated a Maximum Achievable Control Technology (“MACT”) regulation that established air emissions standards and other requirements for industrial, commercial and institutional boilers. The rule was challenged by third parties in litigation, and in 2007, the United States Court of Appeals for the D. C. Circuit issued a

decision vacating and remanding the rule to the EPA. Under court order, the EPA published a set of four interrelated rules in March 2011, commonly referred to as Boiler MACT. The EPA also published notice in March 2011 that it would reconsider certain aspects of Boiler MACT in order to address “difficult technical issues” raised during the public comment period. On December 20, 2012, the EPA took final action on its proposed reconsideration of certain provisions of the March 2011 Boiler MACT rules. The Boiler MACT reconsideration rules included certain adjustments based on the EPA’s review of existing and new data provided after the March 2011 standards were issued. For the Company’s boilers where capital may be necessary for compliance, the final December 2012 rule requires compliance by January 31, 2016, subject to a possible one-year extension. Several environmental, industry and other groups have filed legal challenges to the December 2012 final Boiler MACT rules. We cannot predict with certainty how any of the legal challenges will impact our Boiler MACT strategies and costs.

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

Certain jurisdictions in which the Company has manufacturing facilities or other investments have taken actions to address climate change. In the U.S., the EPA has issued the Clean Air Act permitting regulations applicable to facilities that emit greenhouse gases (“GHG”). These regulations became effective for certain GHG sources on January 2, 2011, with implementation for other sources to be phased in over the next several years. The EPA also has promulgated a rule requiring facilities that emit 25,000 metric tons or more of carbon dioxide equivalent per year to file an annual report of their emissions. Some U.S. states and Canadian provinces in which RockTenn has manufacturing operations are also taking measures to reduce GHG emissions. For example, Quebec, has become a member of the Western Climate Initiative, which is a collaboration of U.S. states, Canadian provinces, Mexican states and tribes that have joined together to create a cap-and-trade program to reduce GHG emissions. On November 18, 2009, Quebec adopted a target of reducing GHG emissions by 20% below 1990 levels by 2020. In December 2011, Quebec issued a final regulation establishing a cap-and-trade program that required reductions in GHG emissions from covered emitters as of January 1, 2013. Enactment of the Quebec cap-and-trade program may require expenditures to meet required GHG emission reduction requirements in future years. Such requirements also may increase energy costs above the level of general inflation and result in direct compliance and other costs. However, we do not believe that compliance with the requirements of the new cap-and-trade program will have a material adverse effect on our operations or financial condition. We have systems in place for tracking the GHG emissions from our energy-intensive facilities, and we carefully monitor developments in climate change laws, regulations and policies to assess the potential impact of such developments on our operations and financial condition.

In addition to Boiler MACT and greenhouse gas standards, the EPA has finalized a number of other environmental rules that may impact the pulp and paper industry, including National Ambient Air Quality Standards for nitrogen oxide, sulfur dioxide, and fine particulate matter. The EPA is also revising existing environmental standards and developing several new rules that may apply to the industry in the future. We cannot currently predict with certainty how any future changes in environmental laws, regulations and/or enforcement practices will affect our business; however, it is possible that our compliance with new environmental standards may require substantial capital expenditures or operating costs could increase materially.

On October 1, 2010, our Hopewell, Virginia containerboard mill received a Finding of Violation and Notice of Violation (“NOV”) from EPA Region III alleging certain violations of regulations that require treatment of kraft pulping condensates. We strongly disagree with the assertion of the violations in the NOV and are currently engaged in settlement negotiations regarding the matters alleged in the NOV. We believe that any potential fine relating to those matters will not have a significant adverse effect on our results of operations, financial condition or cash flows. We also are involved in various other administrative proceedings relating to environmental matters that arise in the normal course of business. Although the ultimate outcome of such matters cannot be predicted with certainty and we cannot at this time estimate any reasonably possible losses, management does not believe that the currently expected outcome of any environmental proceeding, or claim that is pending or threatened against us will have a material adverse effect on our results of operations, financial condition or cash flows.

We also face potential liability under the Comprehensive Environmental Response, Compensation, and Liability Act of 1980 (“CERCLA”) and analogous state laws as a result of releases, or threatened releases, of hazardous substances into the environment from various sites owned and operated by third parties at which Company-generated wastes have allegedly been deposited. Generators of hazardous substances sent to off-site disposal locations at which environmental problems exist, as well as the owners of those sites and certain other classes of persons, all of whom are referred to as potentially responsible parties (“PRPs” or “PRP”) are, in most instances, subject to joint and several liability for response costs for the investigation and remediation of such sites under CERCLA and analogous state laws, regardless of fault or the lawfulness of the original disposal. Liability is typically shared with other PRPs and costs are commonly allocated according to relative amounts of waste deposited and other factors.

On January 26, 2009, Smurfit-Stone Container Corporation and certain of its subsidiaries filed a voluntary petition for relief under Chapter 11 of the United States Bankruptcy Code. Smurfit-Stone's Canadian subsidiaries also filed to reorganize in Canada. We believe that matters relating to previously identified third party PRP sites and certain formerly owned facilities of Smurfit-Stone have been or will be satisfied claims in the Smurfit-Stone bankruptcy proceedings. However, we may face additional liability for cleanup activity at sites that existed prior to bankruptcy discharge, but are not currently identified. Some of these liabilities may be satisfied from existing bankruptcy reserves. We may also face liability under CERCLA and analogous state and other laws at other ongoing and future remediation sites where we may be a PRP. In addition to the above mentioned sites, certain of our current or former locations are being studied or remediated under various environmental laws and regulations. Based on current facts and assumptions, we do not believe that the costs of these projects will have a material adverse effect on our results of operations, financial condition or cash flows. However, the discovery of additional contamination or the imposition of additional obligations at these or other sites in the future could result in additional costs.

We believe that we can assert claims for indemnification pursuant to existing rights we have under settlement and purchase agreements in connection with certain of our existing remediation sites. However, there can be no assurance that we will be successful with respect to any claim regarding these indemnification rights or that, if we are successful, any amounts paid pursuant

Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

to the indemnification rights will be sufficient to cover all our costs and expenses. We also cannot predict with certainty whether we will be required to perform remediation projects at other locations, and it is possible that our remediation requirements and costs could increase materially in the future and exceed current reserves. In addition, we cannot currently assess with certainty the impact that future federal, state or other environmental laws, regulations or enforcement practices will have on our results of operations, financial condition or cash flows.

Our operations are subject to federal, state, local and foreign laws and regulations relating to workplace safety and worker health including the Occupational Safety and Health Act (“OSHA”) and related regulations. OSHA, among other things, establishes asbestos and noise standards and regulates the use of hazardous chemicals in the workplace. Although we do not use asbestos in manufacturing our products, some of our facilities contain asbestos. For those facilities where asbestos is present, we believe we have properly contained the asbestos and/or we have conducted training of our employees in an effort to ensure that no federal, state or local rules or regulations are violated in the maintenance of our facilities. We do not believe that future compliance with health and safety laws and regulations will have a material adverse effect on our results of operations, financial condition or cash flows.

As of March 31, 2014, we had approximately \$4.1 million reserved for environmental liabilities on an undiscounted basis, of which \$2.9 million is included in other long-term liabilities and \$1.2 million in other current liabilities. Based on current facts and assumptions, we believe the liability for these matters was adequately reserved at March 31, 2014.

Litigation

In late 2010, Smurfit-Stone was one of nine U.S. and Canadian containerboard producers named as defendants in a lawsuit, in the United States District Court of the Northern District of Illinois, alleging that these producers violated the Sherman Act by conspiring to limit the supply and fix the prices of containerboard from mid-2005 through November 8, 2010 (“Antitrust Litigation”). RockTenn CP, LLC, as the successor to Smurfit-Stone, is a defendant with respect to the period after Smurfit-Stone’s discharge from bankruptcy in June 30, 2010 through November 8, 2010. The complaint seeks treble damages and costs, including attorney’s fees. The defendants’ motions to dismiss the complaint were denied by the court in April 2011. We believe the allegations are without merit and will defend this lawsuit vigorously. However, as the lawsuit is still in the early stages of discovery, we are unable to predict the ultimate outcome or estimate a range of reasonably possible losses.

We are a defendant in a number of other lawsuits and claims arising out of the conduct of our business. While the ultimate results of such suits or other proceedings against us cannot be predicted with certainty, management believes the resolution of these other matters will not have a material adverse effect on our consolidated financial condition, results of operations or cash flows.

Guarantees

We have made the following guarantees as of March 31, 2014:

• we have a 49% ownership interest in Seven Hills Paperboard, LLC (“Seven Hills”). The joint venture partners guarantee funding of net losses in proportion to their share of ownership;

- we have a wood chip processing contract with minimum purchase commitments which expires in 2017. As part of the agreement, we guarantee the third party contractors’ debt outstanding and have a security interest in the chipping equipment. At March 31, 2014, the maximum potential amount of future payments related to the guarantee was approximately \$6 million, which decreases ratably over the life of the contract. In the event the guarantee on the contract was called, proceeds from the liquidation of the chipping equipment would be based

on current market conditions and we may not recover in full the guarantee payments made;

as part of acquisitions we have acquired unconsolidated entities for which we guarantee approximately \$5 million in debt, primarily for bank loans; and

we lease certain manufacturing and warehousing facilities and equipment under various operating leases. A substantial number of these leases require us to indemnify the lessor in the event that additional taxes are assessed due to a change in the tax law. We are unable to estimate our maximum exposure under these leases because it is dependent on changes in the tax law.

Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

Seven Hills Option

Seven Hills commenced operations on March 29, 2001. Our partner in the Seven Hills joint venture has the option to require us to purchase its interest in Seven Hills, at a formula price, effective on the sixth or any subsequent anniversary of the commencement date by providing us notice two years prior to any such anniversary. The earliest date on which we could be required to purchase our partner's interest is March 29, 2017. We have not recorded any liability for this unexercised option. We currently project this contingent obligation to purchase our partner's interest (based on the formula) to be approximately \$10 million at March 31, 2014, which would result in a purchase price of approximately 51% of our partner's net equity reflected on Seven Hills' March 31, 2014 balance sheet.

Note 14. Segment Information

In the first quarter of fiscal 2014, we announced a realignment of our operating responsibilities and a related change to our segments for financial reporting purposes. Following the realignment we now report our results of operations in the following four reportable segments: Corrugated Packaging, consisting of our containerboard mills and our corrugated converting operations; Consumer Packaging, consisting of our coated and uncoated paperboard mills and consumer packaging converting operations; Merchandising Displays, consisting of our display and contract packaging services; and Recycling, which consists of our recycled fiber brokerage and collection operations. The change primarily reflects the creation of a Merchandising Displays segment which was removed from the Consumer Packaging segment; the realignment of one facility from our Corrugated Packaging segment to our Merchandising Displays segment; and, we have changed the way we report net sales from our Recycling facilities to our mills. The impact of the Recycling segment net sales change is to treat the recovered paper procured for our mills as a transfer with an administrative fee which is reflected in segment sales instead of the previously reported sale transaction between the segments. We have reclassified prior results to the extent presented herein. We filed a Current Report on Form 8-K with the SEC on February 7, 2014, to reclassify historical information in accordance with our new reportable segment structure.

We do not allocate some of our income and expenses to our segments and, thus, the information that management uses to make operating decisions and assess segment performance does not reflect such amounts. Items not allocated to segments are reported as non-allocated expenses or in other line items in the table below after segment income.



Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

The following table shows selected operating data for our segments (in millions):

	Three Months Ended		Six Months Ended	
	March 31,		March 31,	
	2014	2013	2014	2013
Net sales (aggregate):				
Corrugated Packaging	\$1,651.7	\$1,608.2	\$3,303.6	\$3,198.0
Consumer Packaging	489.3	468.3	961.4	921.1
Merchandising Displays	213.0	162.1	397.6	324.0
Recycling	90.1	130.7	189.7	257.5
Total	\$2,444.1	\$2,369.3	\$4,852.3	\$4,700.6
Less net sales (intersegment):				
Corrugated Packaging	\$36.5	\$28.9	\$66.2	\$57.5
Consumer Packaging	5.3	5.4	11.0	10.5
Merchandising Displays	4.6	3.9	9.0	8.1
Recycling	4.1	6.2	9.9	12.5
Total	\$50.5	\$44.4	\$96.1	\$88.6
Net sales (unaffiliated customers):				
Corrugated Packaging	\$1,615.2	\$1,579.3	\$3,237.4	\$3,140.5
Consumer Packaging	484.0	462.9	950.4	910.6
Merchandising Displays	208.4	158.2	388.6	315.9
Recycling	86.0	124.5	179.8	245.0
Total	\$2,393.6	\$2,324.9	\$4,756.2	\$4,612.0
Segment income:				
Corrugated Packaging	\$133.1	\$107.6	\$290.8	\$245.2
Consumer Packaging	49.3	50.5	106.9	105.4
Merchandising Displays	17.0	12.7	36.3	24.5
Recycling	2.8	3.5	2.9	7.8
Segment income	202.2	174.3	436.9	382.9
Restructuring and other costs, net	(14.2 )	(12.4 )	(31.8 )	(28.5 )
Non-allocated expenses	(19.0 )	(25.4 )	(39.0 )	(46.9 )
Interest expense	(23.2 )	(27.2 )	(47.2 )	(56.3 )
Loss on extinguishment of debt	—	(0.1 )	—	(0.3 )
Interest income and other expense, net	(0.2 )	(0.1 )	(1.0 )	(0.1 )
Income before income taxes	145.6	109.1	317.9	250.8
Income tax (expense) benefit	(62.1 )	216.5	(123.8 )	161.7
Consolidated net income	83.5	325.6	194.1	412.5
Less: Net income attributable to noncontrolling interests	(0.7 )	(0.9 )	(1.6 )	(1.8 )
Net income attributable to Rock-Tenn Company shareholders	\$82.8	\$324.7	\$192.5	\$410.7

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## Note 15. Selected Consolidating Financial Statements of Parent, Guarantors and Non-Guarantors

The Company's Senior Notes are fully and unconditionally guaranteed on a joint and several basis by certain of our 100% owned domestic subsidiaries (collectively referred to as the "Guarantor Subsidiaries"). The total assets, stockholders' equity, revenues, earnings and cash flows from operating activities of the Guarantor Subsidiaries reflect the majority of the consolidated total of such items as of or for the periods reported. The consolidated subsidiaries of the Company that are not guarantors of the Guaranteed Notes (the "Non-Guarantor Subsidiaries") include: foreign operations in Canada, Mexico, Chile, Argentina, Puerto Rico and China, certain non-operating U.S. subsidiaries and joint ventures not 100% owned.

In accordance with Rule 3-10 of Regulation S-X, the following tables present condensed consolidating financial statements including Rock-Tenn Company (the "Parent"), the Guarantor Subsidiaries, the Non-Guarantor Subsidiaries and eliminations. Such financial statements include the Condensed Consolidating Statements of Income for the three and six months ended March 31, 2014 and March 31, 2013, Condensed Consolidating Balance Sheets as of March 31, 2014 and September 30, 2013 and Condensed Consolidating Statements of Cash Flows for the six months ended March 31, 2014 and March 31, 2013.

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME

	Three Months Ended March 31, 2014				
	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated Total
	(In millions)				
Net sales	\$—	\$2,170.9	\$394.1	\$(171.4)	) \$2,393.6
Cost of goods sold	—	1,780.2	326.7	(140.5)	) 1,966.4
Gross profit	—	390.7	67.4	(30.9)	) 427.2
Selling, general and administrative expenses	—	218.1	27.4	—	245.5
Restructuring and other costs, net	0.2	15.0	(1.0)	) —	14.2
Operating profit	(0.2)	) 157.6	41.0	(30.9)	) 167.5
Interest expense	(22.1)	) (1.2)	) (7.2)	) 7.3	(23.2)
Interest income and other income (expense), net	2.1	(26.0)	) 0.1	23.6	(0.2)
Equity in income of unconsolidated entities	—	1.5	—	—	1.5
Equity in income of consolidated entities	95.1	18.8	—	(113.9)	) —
Income before income taxes	74.9	150.7	33.9	(113.9)	) 145.6
Income tax benefit (expense)	7.9	(59.7)	) (10.3)	) —	(62.1)
Consolidated net income	82.8	91.0	23.6	(113.9)	) 83.5
Less: Net income attributable to noncontrolling interests	—	(0.8)	) 0.1	—	(0.7)
Net income attributable to Rock-Tenn Company shareholders	\$82.8	\$90.2	\$23.7	\$(113.9)	) \$82.8
Comprehensive income attributable to Rock-Tenn Company shareholders	\$72.8	\$81.2	\$11.7	\$(92.9)	) \$72.8



Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME

	Three Months Ended March 31, 2013				Consolidated Total
	Parent (In millions)	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	
Net sales	\$—	\$2,054.3	\$414.6	\$(144.0)	) \$2,324.9
Cost of goods sold	—	1,703.7	347.4	(111.4)	) 1,939.7
Gross profit	—	350.6	67.2	(32.6)	) 385.2
Selling, general and administrative expenses	—	210.5	26.9	—	237.4
Restructuring and other costs, net	0.6	7.4	4.4	—	12.4
Operating profit	(0.6)	) 132.7	35.9	(32.6)	) 135.4
Interest expense	(27.6)	) (12.2)	) (5.4)	) 18.0	(27.2)
Loss on extinguishment of debt	(0.1)	) —	—	—	(0.1)
Interest income and other income (expense), net	13.2	(28.1)	) 0.2	14.6	(0.1)
Equity in income of unconsolidated entities	—	1.1	—	—	1.1
Equity in income of consolidated entities	333.5	13.1	—	(346.6)	) —
Income before income taxes	318.4	106.6	30.7	(346.6)	) 109.1
Income tax benefit (expense)	6.3	219.1	(8.9)	) —	216.5
Consolidated net income	324.7	325.7	21.8	(346.6)	) 325.6
Less: Net income attributable to noncontrolling interests	—	(0.9)	) —	—	(0.9)
Net income attributable to Rock-Tenn Company shareholders	\$324.7	\$324.8	\$21.8	\$(346.6)	) \$324.7
Comprehensive income attributable to Rock-Tenn Company shareholders	\$332.4	\$332.9	\$19.8	\$(352.7)	) \$332.4

Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME

	Six Months Ended March 31, 2014				Consolidated Total	
	Parent (In millions)	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations		
Net sales	\$—	\$4,312.7	\$777.8	\$(334.3	) \$4,756.2	
Cost of goods sold	—	3,512.1	640.6	(271.5	) 3,881.2	
Gross profit	—	800.6	137.2	(62.8	) 875.0	
Selling, general and administrative expenses	0.5	425.4	54.4	—	480.3	
Restructuring and other costs, net	0.4	31.4	—	—	31.8	
Operating profit	(0.9	) 343.8	82.8	(62.8	) 362.9	
Interest expense	(44.6	) (2.6	) (14.4	) 14.4	(47.2	)
Interest income and other income (expense), net	4.3	(53.5	) (0.2	) 48.4	(1.0	)
Equity in income of unconsolidated entities	—	3.2	—	—	3.2	
Equity in income of consolidated entities	217.6	36.6	—	(254.2	) —	
Income before income taxes	176.4	327.5	68.2	(254.2	) 317.9	
Income tax benefit (expense)	16.1	(119.5	) (20.4	) —	(123.8	)
Consolidated net income	192.5	208.0	47.8	(254.2	) 194.1	
Less: Net income attributable to noncontrolling interests	—	(1.5	) (0.1	) —	(1.6	)
Net income attributable to Rock-Tenn Company shareholders	\$192.5	\$206.5	\$47.7	\$(254.2	) \$192.5	
Comprehensive income attributable to Rock-Tenn Company shareholders	\$175.8	\$191.5	\$26.9	\$(218.4	) \$175.8	

Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME

Six Months Ended March 31, 2013

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
	(In millions)				
Net sales	\$(0.1 )	\$4,116.8	\$820.7	\$(325.4 )	\$4,612.0
Cost of goods sold	—	3,383.2	686.5	(252.4 )	3,817.3
Gross profit	(0.1 )	733.6	134.2	(73.0 )	794.7
Selling, general and administrative expenses	—	405.9	54.5	—	460.4
Restructuring and other costs, net	0.7	19.8	8.0	—	28.5
Operating profit	(0.8 )	307.9	71.7	(73.0 )	305.8
Interest expense	(54.0 )	(24.0 )	(12.5 )	34.2	(56.3 )
Loss on extinguishment of debt	(0.1 )	—	(0.2 )	—	(0.3 )
Interest income and other income (expense), net	25.9	(65.1 )	0.3	38.8	(0.1 )
Equity in income of unconsolidated entities	—	1.7	—	—	1.7
Equity in income of consolidated entities	428.0	20.5	—	(448.5 )	—
Income before income taxes	399.0	241.0	59.3	(448.5 )	250.8
Income tax benefit (expense)	11.7	168.6	(18.6 )	—	161.7
Consolidated net income	410.7	409.6	40.7	(448.5 )	412.5
Less: Net income attributable to noncontrolling interests	—	(1.6 )	(0.2 )	—	(1.8 )
Net income attributable to Rock-Tenn Company shareholders	\$410.7	\$408.0	\$40.5	\$(448.5 )	\$410.7
Comprehensive income attributable to Rock-Tenn Company shareholders	\$422.3	\$420.3	\$36.7	\$(457.0 )	\$422.3

Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## CONDENSED CONSOLIDATING BALANCE SHEETS

	March 31, 2014				
	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
	(In millions)				
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$13.2	\$6.2	\$12.8	\$—	\$32.2
Restricted cash	8.9	—	—	—	8.9
Accounts receivable, net	—	114.5	934.9	(48.4)	) 1,001.0
Inventories	—	783.0	169.2	—	952.2
Other current assets	16.3	232.8	38.4	(15.6)	) 271.9
Intercompany receivables	25.3	101.7	3.2	(130.2)	) —
Total current assets	63.7	1,238.2	1,158.5	(194.2)	) 2,266.2
Net property, plant and equipment	—	5,131.2	409.9	—	5,541.1
Goodwill	—	1,790.6	93.7	—	1,884.3
Intangibles, net	—	659.3	10.6	—	669.9
Intercompany notes receivable	498.6	629.1	—	(1,127.7)	) —
Investments in consolidated subsidiaries	6,482.6	405.3	—	(6,887.9)	) —
Other assets	36.3	136.0	22.0	(6.8)	) 187.5
	\$7,081.2	\$9,989.7	\$1,694.7	\$(8,216.6)	) \$10,549.0
<b>LIABILITIES AND EQUITY</b>					
Current liabilities:					
Current portion of debt	\$30.6	\$0.2	\$1.2	\$—	\$32.0
Accounts payable	—	762.6	104.1	(48.4)	) 818.3
Accrued compensation and benefits	—	194.7	26.6	—	221.3
Other current liabilities	14.3	147.1	25.3	(15.6)	) 171.1
Intercompany payables	99.5	1.4	29.3	(130.2)	) —
Total current liabilities	144.4	1,106.0	186.5	(194.2)	) 1,242.7
Long-term debt due after one year	2,374.4	0.4	260.0	—	2,634.8
Intercompany notes payable	152.9	467.8	507.0	(1,127.7)	) —
Pension liabilities, net of current portion	—	739.0	133.4	—	872.4
Postretirement benefit liabilities, net of current portion	—	72.3	41.0	—	113.3
Deferred income taxes	—	1,103.8	4.4	(6.8)	) 1,101.4
Other long-term liabilities	4.4	156.6	3.4	—	164.4
Redeemable noncontrolling interests	—	9.2	5.3	—	14.5
Total Rock-Tenn Company shareholders' equity	4,405.1	6,334.2	553.7	(6,887.9)	) 4,405.1
Noncontrolling interests	—	0.4	—	—	0.4
Total equity	4,405.1	6,334.6	553.7	(6,887.9)	) 4,405.5
	\$7,081.2	\$9,989.7	\$1,694.7	\$(8,216.6)	) \$10,549.0





Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## CONDENSED CONSOLIDATING BALANCE SHEETS

	September 30, 2013				
	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
	(In millions)				
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$14.8	\$1.2	\$20.4	\$—	\$36.4
Restricted cash	9.3	—	—	—	9.3
Accounts receivable, net	—	84.7	1,098.0	(47.8	) 1,134.9
Inventories	—	779.6	158.3	—	937.9
Other current assets	20.3	265.7	32.1	(20.2	) 297.9
Intercompany receivables	56.3	26.8	44.5	(127.6	) —
Total current assets	100.7	1,158.0	1,353.3	(195.6	) 2,416.4
Net property, plant and equipment	—	5,098.5	456.2	—	5,554.7
Goodwill	—	1,762.6	99.5	—	1,862.1
Intangibles, net	—	688.2	11.2	—	699.4
Intercompany notes receivable	503.5	645.9	1.3	(1,150.7	) —
Investments in consolidated subsidiaries	6,230.4	364.0	—	(6,594.4	) —
Other assets	42.2	124.9	41.7	(8.0	) 200.8
	\$6,876.8	\$9,842.1	\$1,963.2	\$(7,948.7	) \$10,733.4
<b>LIABILITIES AND EQUITY</b>					
Current liabilities:					
Current portion of debt	\$—	\$—	\$2.9	\$—	\$2.9
Accounts payable	—	733.2	116.7	(47.8	) 802.1
Accrued compensation and benefits	—	220.9	28.1	—	249.0
Other current liabilities	15.3	148.8	45.5	(20.2	) 189.4
Intercompany payables	0.5	76.6	50.5	(127.6	) —
Total current liabilities	15.8	1,179.5	243.7	(195.6	) 1,243.4
Long-term debt due after one year	2,391.1	—	450.8	—	2,841.9
Intercompany notes payable	152.9	469.1	528.7	(1,150.7	) —
Pension liabilities, net of current portion	—	811.8	163.4	—	975.2
Postretirement benefit liabilities, net of current portion	—	74.3	44.0	—	118.3
Deferred income taxes	—	1,061.0	10.1	(8.0	) 1,063.1
Other long-term liabilities	4.7	157.4	3.3	—	165.4
Redeemable noncontrolling interests	—	8.1	5.2	—	13.3
Total Rock-Tenn Company shareholders' equity	4,312.3	6,080.4	514.0	(6,594.4	) 4,312.3
Noncontrolling interests	—	0.5	—	—	0.5
Total equity	4,312.3	6,080.9	514.0	(6,594.4	) 4,312.8
	\$6,876.8	\$9,842.1	\$1,963.2	\$(7,948.7	) \$10,733.4



Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

	Six Months Ended March 31, 2014				Consolidated Total
	Parent (In millions)	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	
Operating activities:					
Net cash provided by operating activities	\$29.2	\$359.0	\$156.4	\$(13.5)	) \$531.1
Investing activities:					
Capital expenditures	—	(216.7	) (10.4	) —	(227.1 )
Cash paid for purchase of business	(60.0	) —	—	—	(60.0 )
Return of capital from unconsolidated entities	—	0.4	—	—	0.4
Proceeds from sale of subsidiary	—	—	3.8	—	3.8
Proceeds from sale of property, plant and equipment	—	4.6	8.7	—	13.3
Proceeds from property, plant and equipment insurance settlement	—	3.4	—	—	3.4
Intercompany notes issued	—	(181.6	) —	181.6	—
Intercompany notes proceeds	3.5	174.9	1.3	(179.7	) —
Intercompany capital investment	—	(5.1	) —	5.1	—
Intercompany capital distribution	—	—	(1.1	) 1.1	—
Net cash (used for) provided by investing activities	(56.5	) (220.1	) 2.3	8.1	(266.2 )
Financing activities:					
Additions to revolving credit facilities	132.2	—	10.6	—	142.8
Repayments of revolving credit facilities	(118.8	) —	(34.7	) —	(153.5 )
Additions to debt	—	—	172.7	—	172.7
Repayments of debt	—	(0.1	) (329.6	) —	(329.7 )
Debt issuance costs	(0.2	) —	—	—	(0.2 )
Issuances of common stock, net of related minimum tax withholdings	(13.8	) —	—	—	(13.8 )
Purchases of common stock	(53.0	) —	—	—	(53.0 )
Excess tax benefits from share-based compensation	—	14.5	—	—	14.5
Advances from (repayments to) consolidated entities	130.2	(150.1	) 19.9	—	—
Advances from unconsolidated entity	—	2.0	—	—	2.0
Cash dividends paid to shareholders	(50.9	) —	—	—	(50.9 )
Cash distributions paid to noncontrolling interests	—	—	(0.3	) —	(0.3 )
Intercompany notes borrowing	—	—	181.6	(181.6	) —
Intercompany notes payments	—	(1.3	) (178.4	) 179.7	—
Intercompany capital receipt	—	—	5.1	(5.1	) —
Intercompany capital return	—	1.1	—	(1.1	) —
Intercompany dividends	—	—	(13.5	) 13.5	—
	25.7	(133.9	) (166.6	) 5.4	(269.4 )

Net cash provided by (used for) financing activities						
Effect of exchange rate changes on cash and cash equivalents	—	—	0.3	—	0.3	
(Decrease) increase in cash and cash equivalents	(1.6	) 5.0	(7.6	) —	(4.2	)
Cash and cash equivalents at beginning of period	14.8	1.2	20.4	—	36.4	
Cash and cash equivalents at end of period	\$13.2	\$6.2	\$12.8	\$—	\$32.2	

Table of Contents

## Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## Supplemental schedule of non-cash investing and financing activities:

The Condensed Consolidating Statements of Cash Flows for the six months ended March 31, 2014, do not include a \$23.6 million non-cash transaction between a Guarantor Subsidiary and a Non-Guarantor Subsidiary to increase an intercompany capital investment in the Non-Guarantor Subsidiary nor to reflect the corresponding decrease in intercompany notes receivable. The additional investment into a Non-Guarantor Subsidiary was made through a non-cash conversion of an intercompany note receivable in the first quarter of fiscal 2014.

	Six Months Ended March 31, 2014				Consolidated Total
	Parent (In millions)	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	
Investing activities:					
Intercompany capital investment	—	(23.6	) —	23.6	—
Intercompany notes receivable	—	23.6	—	(23.6	) —
Financing activities:					
Intercompany capital contributed	—	—	23.6	(23.6	) —
Intercompany note payable	—	—	(23.6	) 23.6	—

Table of Contents

Notes to Condensed Consolidated Statements (Unaudited) (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

	Six Months Ended March 31, 2013				
	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
	(In millions)				
Operating activities:					
Net cash provided by (used for) operating activities	\$48.7	\$443.9	\$(16.2)	) \$(23.8	) \$452.6
Investing activities:					
Capital expenditures	—	(186.5)	) (7.5	) —	(194.0)
Return of capital from unconsolidated entities	—	0.6	—	—	0.6
Proceeds from sale of property, plant and equipment	—	6.8	0.5	—	7.3
Proceeds from property, plant and equipment insurance settlement	—	5.7	—	—	5.7
Intercompany notes issued	(1.0)	) (112.6	) —	113.6	—
Intercompany notes proceeds	0.1	253.7	—	(253.8)	) —
Intercompany capital distribution	—	0.4	—	(0.4)	) —
Net cash used for investing activities	(0.9)	) (31.9)	) (7.0)	) (140.6)	) (180.4)
Financing activities:					
Additions to revolving credit facilities	35.0	—	19.5	—	54.5
Repayments of revolving credit facilities	(39.4)	) —	(12.4)	) —	(51.8)
Additions to debt	—	—	195.2	—	195.2
Repayments of debt	(355.6)	) —	(68.2)	) —	(423.8)
Debt issuance costs	(0.9)	) —	(0.7)	) —	(1.6)
Debt extinguishment costs	(0.1)	) —	—	—	(0.1)
Issuances of common stock, net of related minimum tax withholdings	(0.6)	) —	—	—	(0.6)
Excess tax benefits from share-based compensation	—	4.2	—	—	4.2
Advances from (repayments to) consolidated entities	354.3	(416.0)	) 61.7	—	—
Advances from unconsolidated entity	—	0.3	—	—	0.3
Cash dividends paid to shareholders	(32.1)	) —	—	—	(32.1)
Cash distributions paid to noncontrolling interests	—	—	(2.3)	) —	(2.3)
Intercompany notes borrowing	—	—	113.6	(113.6)	) —
Intercompany notes payments	—	—	(253.8)	) 253.8	—
Intercompany capital return	—	—	(0.4)	) 0.4	—
Intercompany dividends	—	—	(23.8)	) 23.8	—
Net cash (used for) provided by financing activities	(39.4)	) (411.5)	) 28.4	164.4	(258.1)
Effect of exchange rate changes on cash and cash equivalents	—	—	—	—	—
Increase in cash and cash equivalents	8.4	0.5	5.2	—	14.1

Edgar Filing: Rock-Tenn CO - Form 10-Q

Cash and cash equivalents at beginning of period	—	—	37.2	—	37.2
Cash and cash equivalents at end of period	\$8.4	\$0.5	\$42.4	\$—	\$51.3

32

---

Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Condensed Consolidated Financial Statements and Notes thereto included herein and our audited Consolidated Financial Statements and Notes thereto for the fiscal year ended September 30, 2013, as well as the information under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" that are part of our Fiscal 2013 Form 10-K. The table in "Note 14. Segment Information" of the Notes to Condensed Consolidated Financial Statements included herein shows certain operating data for our segments. See our reconciliations of Non-GAAP measures in the "Non-GAAP Financial Measures" section below.

Overview

Net sales of \$2,393.6 million for the second quarter of fiscal 2014 increased \$68.7 million, or 3.0%, over the second quarter of fiscal 2013, primarily as a result of increased containerboard and corrugated boxes and sheet selling prices, higher paperboard and market pulp prices and higher volume in the Consumer Packaging and Merchandising Displays segments which were partially offset by lower volume in the Corrugated Packaging and Recycling segments. Total segment income increased \$27.9 million or 16.0% to \$202.2 million in the second quarter of fiscal 2014 compared to the prior year quarter primarily as a result of the impact of the increase in net sales, increased productivity improvements and increased synergies from acquisitions which were partially offset by higher commodity, freight and other costs, including the impact of severe weather on the second quarter of fiscal 2014. We estimate that the impact of the severe weather on the second quarter of fiscal 2014, as compared to our expectations coming into the quarter, was \$44 million pre-tax.

Net income in the second quarter of fiscal 2014 was \$82.8 million compared to \$324.7 million in the second quarter of last year. Adjusted Net Income (as hereinafter defined) in the second quarter of fiscal 2014 increased \$10.8 million over the second quarter of last year to \$92.5 million. Earnings Per Diluted Share in the second quarter of fiscal 2014 were \$1.13 per share as compared to \$4.45 per share in the second quarter of last year. Adjusted Earnings Per Diluted Share (as hereinafter defined) in the second quarter of fiscal 2014 were \$1.27 per share as compared to \$1.12 per share in the second quarter of last year. Cash Generated for Net Debt Repayment, Dividends, Acquisitions/Investments, Stock Repurchases and Pension Funding in Excess of Expense (as hereinafter defined) was \$170.7 million and \$424.2 million for the three and six months ended March 31, 2014, an increase of 39.8% and 31.7%, as compared to the respective prior year periods.

In the second quarter of fiscal 2014, our restructuring and other costs and operating losses and transition costs due to plant closures were \$0.14 per diluted share and consisted primarily of \$7.0 million of pre-tax facility closure and related operating losses and transition costs primarily related to consolidating corrugated container plants and recycled collection facilities and \$8.3 million of pre-tax integration and acquisition costs.

In the second quarter of fiscal 2013, following the Internal Revenue Service's completion of their examination of the Smurfit-Stone 2009 tax return, we recorded a tax benefit of \$3.47 per diluted share for the reversal of \$254.1 million of tax reserves related to alternative fuel mixture credits acquired in the Smurfit-Stone Acquisition partially offset by a resulting increase in a state tax valuation allowance of \$1.2 million. Our restructuring and other costs and operating losses and transition costs due to plant closures in the second quarter of fiscal 2013 were \$0.14 per diluted share and consisted primarily of \$4.5 million of pre-tax integration costs and \$10.1 million of pre-tax facility closure and related operating losses and transition costs primarily related to consolidating corrugated container plants.

In the six months ended March 31, 2014, our restructuring and other costs and operating losses and transition costs due to plant closures were \$0.30 per diluted share and consisted primarily of \$18.7 million of pre-tax facility closure



and related operating losses and transition costs primarily related to consolidating corrugated container plants and recycled collection facilities and \$15.8 million of pre-tax integration and acquisition costs.

In the six months ended March 31, 2013, we adjusted \$252.9 million in tax reserves, as discussed above, our restructuring and other costs and operating losses and transition costs due to plant closures were \$0.30 per diluted share and consisted primarily of \$11.6 million of pre-tax integration costs and \$21.3 million of pre-tax facility closure and related operating losses and transition costs primarily related to consolidating corrugated container plants.

We discuss the restructuring and other costs in more detail in “Note 6. Restructuring and Other Costs, Net” of the Notes to Condensed Consolidated Financial Statements included herein.

Table of Contents

## Results of Operations (Consolidated)

## Net Sales (Unaffiliated Customers)

(In millions, except percentages)	First Quarter	Second Quarter	Six Months Ended 3/31	Third Quarter	Fourth Quarter	Fiscal Year
Fiscal 2013	\$2,287.1	\$2,324.9	\$4,612.0	\$2,448.3	\$2,485.1	\$9,545.4
Fiscal 2014	\$2,362.6	\$2,393.6	\$4,756.2			
% Change	3.3	% 3.0	% 3.1	%		

Net sales in the second quarter of fiscal 2014 increased \$68.7 million compared to the second quarter of fiscal 2013 primarily as a result of increased containerboard and corrugated boxes and sheet selling prices, higher paperboard and market pulp prices and higher volume in the Consumer Packaging and Merchandising Displays segments which were partially offset by lower volume in the Corrugated Packaging and Recycling segments. Similarly, net sales in the six months ended March 31, 2014 increased \$144.2 million compared to the six months ended March 31, 2013.

## Cost of Goods Sold

(In millions, except percentages)	First Quarter	Second Quarter	Six Months Ended 3/31	Third Quarter	Fourth Quarter	Fiscal Year
Fiscal 2013	\$1,877.6	\$1,939.7	\$3,817.3	\$1,951.6	\$1,930.0	\$7,698.9
(% of Net Sales)	82.1	% 83.4	% 82.8	% 79.7	% 77.7	% 80.7
Fiscal 2014	\$1,914.8	\$1,966.4	\$3,881.2			
(% of Net Sales)	81.0	% 82.2	% 81.6	%		

Cost of goods sold as a percentage of net sales decreased in the second quarter of fiscal 2014 compared to the prior year second quarter primarily due to the increase in net sales resulting primarily from higher selling prices which was partially offset by the increase in cost of goods sold resulting from higher commodity, freight and other costs, including the impact of severe weather on the second quarter of fiscal 2014. Energy costs increased \$25.4 million, commodity costs increased \$25.2 million, including aggregate fiber and board costs which increased \$19.6 million, and aggregate freight, shipping and warehousing costs increased \$5.3 million, each on a volume and inflation adjusted basis. Group insurance expense increased \$5.2 million, amortization of major maintenance outage expense, primarily in our containerboard mills, increased \$2.9 million and depreciation and amortization expense increased \$2.7 million, each as compared to the prior year quarter.

Similarly, cost of goods sold as a percentage of net sales decreased in the six months ended March 31, 2014 compared to the six months ended March 31, 2013 primarily due to the increase in net sales resulting primarily from higher selling prices which was partially offset by the increase in cost of goods sold resulting from higher commodity, freight and other costs, including the impact of severe weather on the second quarter of fiscal 2014. Commodity costs increased \$65.0 million, including aggregate fiber and board costs which increased \$60.6 million, energy costs increased \$29.1 million and aggregate freight, shipping and warehousing costs increased \$10.3 million, each on a volume and inflation adjusted basis. Group insurance expense increased \$10.4 million, amortization of major maintenance outage expense, primarily in our containerboard mills, increased \$8.8 million and depreciation and amortization expense increased \$7.2 million, each as compared to the prior year period.



Table of Contents

## Selling, General and Administrative Expenses

(In millions, except percentages)	First Quarter	Second Quarter	Six Months Ended 3/31	Third Quarter	Fourth Quarter	Fiscal Year	
Fiscal 2013	\$223.0	\$237.4	\$460.4	\$243.9	\$250.0	\$954.3	
(% of Net Sales)	9.8	% 10.2	% 10.0	% 10.0	% 10.1	% 10.0	%
Fiscal 2014	\$234.8	\$245.5	\$480.3				
(% of Net Sales)	9.9	% 10.3	% 10.1	%			

Selling, general and administrative (“SG&A”) expenses increased \$8.1 million in the second quarter of fiscal 2014 compared to the prior year period primarily due to a \$3.9 million increase in consulting and professional services expense and a \$3.5 million increase in commissions expense which were partially offset by a \$2.9 million decrease in compensation and benefit costs and a \$1.7 million decrease in pension costs. SG&A expenses increased \$19.9 million in the six months ended March 31, 2014 compared to the six months ended March 31, 2013 primarily due to a \$6.0 million increase in consulting and professional services expense, a \$4.4 million increase in commissions expense and a \$4.3 million increase in compensation and benefit costs which were partially offset by a \$4.0 million decrease in pension costs.

## Restructuring and Other Costs, Net

We recorded aggregate pre-tax restructuring and other costs of \$14.2 million and \$12.4 million in the second quarter of fiscal 2014 and 2013, respectively. We recorded aggregate pre-tax restructuring and other costs of \$31.8 million and \$28.5 million in the six months ended March 31, 2014 compared to the six months ended March 31, 2013. Costs recorded in each period are not comparable since the timing and scope of the individual actions associated with a restructuring, an acquisition or an integration can vary. We discuss these charges in more detail in “Note 6. Restructuring and Other Costs, Net” of the Notes to Condensed Consolidated Financial Statements included herein.

## Acquisitions

On December 20, 2013, we acquired the stock of NPG Holding, Inc., a specialty display company. The purchase price was \$59.6 million, net of cash acquired of \$1.7 million and a preliminary working capital settlement. We acquired the NPG business as we believe NPG provides a broad range of display products and services to many of the most recognized retailers and their innovative retail solutions and large-format printing capability expands our customer base and significantly improves our ability to provide retail insights, innovation and connectivity to all of our customers. We discuss the acquisition in more detail in “Note 5. Acquisitions” of the Notes to Condensed Consolidated Financial Statements included herein.

## Interest Expense

Interest expense for the second quarter of fiscal 2014 decreased to \$23.2 million from \$27.2 million for the same quarter last year and included amortization of deferred financing costs of \$2.5 million compared to \$2.6 million for the same quarter of the prior year. The decrease in our average outstanding borrowings decreased interest expense by approximately \$3.6 million, lower average interest rates decreased interest expense by approximately \$0.3 million and amortization of deferred financing costs decreased by \$0.1 million.

Interest expense for the six months ended March 31, 2014 decreased to \$47.2 million from \$56.3 million for the same period last year and included amortization of deferred financing costs of \$5.1 million in each period. The decrease in

our average outstanding borrowings decreased interest expense by approximately \$7.6 million and lower average interest rates decreased interest expense by approximately \$1.5 million.

Table of Contents

## Provision for Income Taxes

We recorded income tax expense of \$62.1 million and \$123.8 million for the three and six months ended March 31, 2014, compared to income tax benefit of \$216.5 million and \$161.7 million for the three and six months ended March 31, 2013. The effective tax rates for the three and six months ended March 31, 2014 were approximately 42.7% and 38.9%, respectively. The effective tax rates for the three and six months ended March 31, 2014 were different than the statutory rate primarily due to a \$9.6 million charge to income tax expense to record the impact of the state of New York's March 31, 2014 income tax law change which reduced the tax rate for qualified New York State manufacturers to zero percent effective for tax years beginning on or after January 1, 2014 and thereby rendered a previously recorded deferred tax asset, net of certain deferred tax liabilities to no longer have any value. We expect our effective tax rate to be approximately 35% to 37% in fiscal 2014, excluding the impact of discrete items.

The effective tax rates for the three and six months ended March 31, 2013 were a benefit of approximately 198.4% and 64.5%, respectively. The effective tax rates for the three and six months ended March 31, 2013 were different than the statutory rate primarily due to the reversal of \$254.1 million of tax reserves related to alternative fuel mixture credits acquired in the Smurfit-Stone Acquisition. The benefit was recorded in the three months ended March 31, 2013 as the Internal Revenue Service completed its examination of Smurfit-Stone's 2009 tax return.

## Results of Operations (Segment Data)

## Corrugated Packaging Shipments

Corrugated Packaging Segment Shipments are expressed as a tons equivalent which includes external and intersegment tons shipped from our Corrugated mills plus Corrugated Container Shipments converted from BSF to tons. References to "MMSF" are for millions of square feet and "BSF" are for billions of square feet. The following data excludes container shipments in Asia.

	First Quarter	Second Quarter	Six Months Ended 3/31	Third Quarter	Fourth Quarter	Fiscal Year
Fiscal 2013						
Corrugated Packaging Segment Shipments - thousands of tons	1,869.6	1,860.0	3,729.6	1,922.2	1,921.7	7,573.5
Corrugated Containers Shipments - BSF	19.0	18.7	37.7	19.5	19.1	76.3
Corrugated Containers Per Shipping Day - MMSF	310.7	302.5	306.6	304.9	302.4	305.1
Fiscal 2014						
Corrugated Packaging Segment Shipments - thousands of tons	1,803.8	1,809.5	3,613.3			
Corrugated Containers Shipments - BSF	18.4	18.2	36.6			
Corrugated Containers Per Shipping Day - MMSF	301.5	288.8	295.1			

Table of Contents

## Corrugated Packaging Segment (Aggregate Before Intersegment Eliminations)

	Net Sales (Aggregate) (In millions, except percentages)	Segment Income	Return on Sales	
First Quarter	\$1,589.8	\$137.6	8.7	%
Second Quarter	1,608.2	107.6	6.7	
Six Months Ended March 31, 2013	3,198.0	245.2	7.7	
Third Quarter	1,719.3	196.1	11.4	
Fourth Quarter	1,744.4	237.5	13.6	
Fiscal 2013	\$6,661.7	\$678.8	10.2	%
First Quarter	\$1,651.9	\$157.7	9.5	%
Second Quarter	1,651.7	133.1	8.1	
Six Months Ended March 31, 2014	\$3,303.6	\$290.8	8.8	%

## Net Sales (Corrugated Packaging Segment)

Net sales of the Corrugated Packaging segment increased \$43.5 million in the second quarter of fiscal 2014 compared to the prior year quarter primarily due to higher corrugated selling prices which were partially offset by lower corrugated volumes. Similarly, net sales of the Corrugated Packaging segment increased \$105.6 million in the six months ended March 31, 2014 compared to the six months ended March 31, 2013.

## Segment Income (Corrugated Packaging Segment)

Segment income attributable to the Corrugated Packaging segment in the second quarter of fiscal 2014 increased \$25.5 million to \$133.1 million compared to \$107.6 million in the prior year second quarter. The increase in segment income was primarily a result of higher selling prices, increased productivity improvements and increased synergies which were partially offset by higher commodity, freight and other costs, including the impact of severe weather on the second quarter of fiscal 2014, and lower corrugated volumes. We estimate the impact of severe weather on the second quarter of fiscal 2014, as compared to our expectations coming into the quarter, to be \$35 million pre-tax. Energy costs increased \$22.1 million and commodity costs increased \$14.7 million, including aggregate fiber and board costs which increased \$12.0 million, and aggregate freight, shipping and warehousing costs increased \$2.6 million, each on a volume and inflation adjusted basis. Amortization of major maintenance outage expense increased \$3.5 million, group insurance expense increased \$3.0 million, bad debt expense increased \$2.9 million, depreciation and amortization expense increased \$2.5 million and pension costs decreased \$1.3 million, each as compared to the prior year quarter.

Segment income attributable to the Corrugated Packaging segment in the six months ended March 31, 2014 increased \$45.6 million to \$290.8 million compared to \$245.2 million in the six months ended March 31, 2013. The increase in segment income was primarily a result of higher selling prices, increased productivity improvements and increased synergies which were partially offset by higher commodity, freight and other costs, including the impact of severe weather on the second quarter of fiscal 2014, and lower corrugated volumes. Commodity costs increased \$51.9 million, including aggregate fiber and board costs which increased \$47.8 million, energy costs increased \$25.4 million and aggregate freight, shipping and warehousing costs increased \$6.5 million, each on a volume and inflation adjusted basis. Amortization of major maintenance outage expense increased \$9.8 million, group insurance expense increased \$6.6 million, depreciation and amortization expense increased \$7.1 million and pension costs decreased \$2.8 million, each as compared to the prior year period.

## Consumer Packaging Shipments

Consumer Packaging Segment Shipments are expressed as a tons equivalent which includes external and intersegment tons shipped from our Consumer mills plus Consumer Packaging Converting Shipments converted from BSF to tons. The shipment data excludes gypsum paperboard liner tons produced by Seven Hills since it is not consolidated. References to “MMSF” are for millions of square feet and “BSF” are for billions of square feet.



Table of Contents

	First Quarter	Second Quarter	Six Months Ended 3/31	Third Quarter	Fourth Quarter	Fiscal Year
Fiscal 2013						
Consumer Packaging Segment Shipments - thousands of tons	368.5	380.1	748.6	396.2	403.0	1,547.8
Consumer Packaging Converting Shipments - BSF	4.9	5.2	10.1	5.3	5.3	20.7
Consumer Packaging Converting Per Shipping Day - MMSF	81.0	83.9	82.4	82.3	84.3	82.9
Fiscal 2014						
Consumer Packaging Segment Shipments - thousands of tons	378.1	386.0	764.1			
Consumer Packaging Converting Shipments - BSF	5.0	5.3	10.3			
Consumer Packaging Converting Per Shipping Day - MMSF	82.0	83.6	82.8			

## Consumer Packaging Segment (Aggregate Before Intersegment Eliminations)

	Net Sales (Aggregate) (In millions, except percentages)	Segment Income	Return on Sales	
First Quarter	\$452.8	\$54.9	12.1	%
Second Quarter	468.3	50.5	10.8	
Six Months Ended March 31, 2013	921.1	105.4	11.4	
Third Quarter	482.1	59.1	12.3	
Fourth Quarter	495.5	66.8	13.5	
Fiscal 2013	\$1,898.7	\$231.3	12.2	%
First Quarter	\$472.1	\$57.6	12.2	%
Second Quarter	489.3	49.3	10.1	
Six Months Ended March 31, 2014	\$961.4	\$106.9	11.1	%

## Net Sales (Consumer Packaging Segment)

The \$21.0 million increase in net sales for the Consumer Packaging segment for the second quarter of fiscal 2014 compared to the prior year second quarter was primarily due to higher selling prices volumes. Segment shipments increased 1.6% compared to the prior year quarter primarily due to the prior year quarter including the impact of the planned major maintenance outage at our Demopolis, AL bleached paperboard mill.

The \$40.3 million increase in net sales for the Consumer Packaging segment for the six months ended March 31, 2014 compared to the six months ended March 31, 2013 was primarily due to higher selling prices and volumes. Segment shipments increased 2.1% for the six months ended March 31, 2014 compared to the prior year period primarily due to the second quarter of last year including the impact of the planned major maintenance outage at our Demopolis, AL bleached paperboard mill.



Table of Contents

## Segment Income (Consumer Packaging Segment)

Segment income of the Consumer Packaging segment for the quarter ended March 31, 2014 decreased \$1.2 million to \$49.3 million compared to the prior year quarter primarily due to higher selling prices and increased volume which were partially offset by higher commodity and other costs, including the impact of severe weather in the second quarter of fiscal 2014. We estimate the impact of severe weather on the second quarter of fiscal 2014, as compared to our expectations coming into the quarter, to be \$8 million pre-tax. The second quarter of fiscal 2013 included a \$5.7 million insurance settlement gain related to a fiscal 2012 turbine failure at our Demopolis, AL bleached paperboard mill. Commodity costs increased \$9.8 million, including aggregate fiber and board costs which increased \$8.9 million and energy costs increased \$3.2 million, each on a volume and inflation adjusted basis. Group insurance expense increased \$2.4 million and bad debt expense decreased \$2.3 million, each as compared to the prior year quarter.

Segment income of the Consumer Packaging segment for the six months ended March 31, 2014 increased \$1.5 million to \$106.9 million compared to the six months ended March 31, 2013 primarily due to higher selling prices and increased volume which were partially offset by higher commodity and other costs, including the impact of severe weather on the second quarter of fiscal 2014. The second quarter of fiscal 2013 included a \$5.7 million insurance settlement gain related to a fiscal 2012 turbine failure at our Demopolis, AL bleached paperboard mill. Commodity costs increased \$18.1 million, including aggregate fiber and board costs which increased \$16.7 million and energy costs increased \$3.7 million, each on a volume and inflation adjusted basis. Group insurance expense increased \$4.2 million and bad debt expense decreased \$2.1 million, each as compared to the prior year quarter.

## Merchandising Displays (Aggregate Before Intersegment Eliminations)

	Net Sales (Aggregate)	Segment Income	Return on Sales	
(In millions, except percentages)				
First Quarter	\$161.9	\$11.8	7.3	%
Second Quarter	162.1	12.7	7.8	
Six Months Ended March 31, 2013	324.0	24.5	7.6	
Third Quarter	166.4	17.2	10.3	
Fourth Quarter	184.2	22.7	12.3	
Fiscal 2013	\$674.6	\$64.4	9.5	%
First Quarter	\$184.6	\$19.3	10.5	%
Second Quarter	213.0	17.0	8.0	
Six Months Ended March 31, 2014	\$397.6	\$36.3	9.1	%

## Net Sales (Merchandising Displays Segment)

Our Merchandising Displays segment net sales increased \$50.9 million for the second quarter of fiscal 2014 compared to the prior year second quarter primarily due to higher volumes driven by customer promotional activity and the full quarter impact of net sales from a specialty display acquisition completed in December 2013. Our Merchandising Displays segment net sales increased \$73.6 million for the six months ended March 31, 2014 compared to the six months ended March 31, 2013 primarily due to higher volumes driven by customer promotional activity and the inclusion of three months of net sales from the specialty display acquisition in the current year.

## Segment Income (Merchandising Displays)

Segment income attributable to the Merchandising Displays segment increased \$4.3 million in the second quarter of fiscal 2014 compared to the prior year second quarter primarily due to higher volumes which were partially offset by

higher commodity and other costs. Similarly, segment income attributable to the Merchandising Displays segment increased \$11.8 million in the six months ended March 31, 2014 compared to the six months ended March 31, 2013.

Table of Contents

## Recycling Segment (Aggregate Before Intersegment Eliminations)

	Net Sales (Aggregate) (In millions, except percentages)	Segment Income	Return on Sales	
First Quarter	\$126.8	\$4.3	3.4	%
Second Quarter	130.7	3.5	2.7	
Six Months Ended March 31, 2013	257.5	7.8	3.0	
Third Quarter	123.6	2.0	1.6	
Fourth Quarter	113.0	4.6	4.1	
Fiscal 2013	\$494.1	\$14.4	2.9	%
First Quarter	\$99.6	\$0.1	0.1	%
Second Quarter	90.1	2.8	3.1	
Six Months Ended March 31, 2014	\$189.7	\$2.9	1.5	%

## Fiber Reclaimed and Brokered

(Shipments in thousands of tons)	First Quarter	Second Quarter	Six Months Ended 3/31	Third Quarter	Fourth Quarter	Fiscal Year
Fiscal 2013	1,945.0	1,802.5	3,747.5	1,819.2	1,826.6	7,393.3
Fiscal 2014	1,562.5	1,564.0	3,126.5			

## Net Sales (Recycling Segment)

Our Recycling segment net sales decreased \$40.6 million for the second quarter of fiscal 2014 compared to the prior year second quarter primarily due to lower volumes as a result of soft markets for recovered fiber, including exports to China, and several collection facility closures during the past year. Similarly, our Recycling segment net sales decreased \$67.8 million for the six months ended March 31, 2014 compared to the prior year period.

## Segment Income (Recycling Segment)

Segment income attributable to the Recycling segment decreased \$0.7 million in the second quarter of fiscal 2014 compared to the prior year second quarter primarily due to lower volumes which were partially offset by cost structure improvements. Similarly, segment income attributable to the Recycling segment decreased \$4.9 million in the six months ended March 31, 2014 compared to the prior year period.

## Liquidity and Capital Resources

We fund our working capital requirements, capital expenditures, acquisitions, restructuring activities, dividends and stock repurchases from net cash provided by operating activities, borrowings under our credit facilities, proceeds from the sale of property, plant and equipment removed from service and proceeds received in connection with the issuance of debt and equity securities. Our primary credit facilities are our Credit Facility and our Receivables Facility. See "Note 9. Debt" of the Notes to Condensed Consolidated Financial Statements section included herein for additional information on our outstanding debt.

Cash and cash equivalents was \$32.2 million at March 31, 2014 and \$36.4 million at September 30, 2013. At March 31, 2014 and September 30, 2013, total debt was \$2,666.8 million and \$2,844.8 million, respectively. A portion of the debt classified as long-term may be paid down earlier than scheduled at our discretion without penalty.

Aggregate liquidity under our Receivables Facility and Credit Facility exceeded \$1.7 billion at March 31, 2014. Certain restrictive covenants govern our maximum availability under the Credit Facility and Receivables Facility. We test and report our compliance with these covenants as required by the facilities and were in compliance with all of those covenants at March 31, 2014.

On September 27, 2012, we entered into the Credit Facility with an original maximum principal amount of approximately \$2.7 billion before scheduled payments. The Credit Facility includes a \$1.475 billion, 5-year revolving credit facility and a \$1.223 billion, amended maximum principal amount, 5-year term loan facility. The facility matures on September 27, 2017. In

## Table of Contents

December 2012, we prepaid our term loan facility through December 2014 with borrowings under our Receivables Facility, our revolving credit facility and available cash. At March 31, 2014, available borrowings under the revolving credit portion of the Credit Facility, reduced by certain outstanding letters of credit not drawn upon of approximately \$49.5 million and the application of our maximum leverage ratio subject to the Credit Facility's limit, was approximately \$1.3 billion.

On December 21, 2012, we amended and increased the Receivables Facility to \$700.0 million, extended the maturity date of the Receivables Facility to December 18, 2015, and amended, among other things, certain restrictions on what constitutes eligible receivables under the facility and lowered borrowing costs. On August 30, 2013, we amended our Receivables Facility to allow for the exclusion of eligible receivables of specific customers each calendar year subject to the following restrictions: (i) the aggregate of excluded receivables may not exceed 7.5% of eligible receivables under the Receivables Facility, and (ii) the excluded receivables of each customer may not exceed 2.5% of the aggregate outstanding balance of all eligible receivables. On November 25, 2013, we amended our Receivables Facility to allow for the sale of certain receivables outstanding as of November 1, 2013. Borrowing availability under this facility is based on the eligible underlying accounts receivable and certain covenants. At March 31, 2014, borrowing availability under this facility exceeded \$0.4 billion.

See "Note 9. Debt" of the Notes to Condensed Consolidated Financial Statements section included herein for additional information on the Credit Facility and Receivables Facility.

On November 25, 2013, we entered into an agreement for the sale of receivables (the "A/R Sales Agreement") to sell, on a revolving basis, all of the short term receivables generated from certain customer trade accounts to a third party financial institution, until the agreement is terminated by either party. On February 3, 2014, we amended the A/R Sales Agreement to increase the maximum funding from receivables that may be sold at any time from \$125 million to \$205 million. See "Note 10. Fair Value" of the Notes to Condensed Consolidated Financial Statements section included herein for additional information on the A/R Sales Agreement.

## Cash Flow Activity

Net cash provided by operating activities during the six months ended March 31, 2014 and March 31, 2013 was \$531.1 million and \$452.6 million, respectively. The increase in the current year period is primarily due to proceeds from the net sale of \$130.7 million of accounts receivables in connection with the A/R Sales Agreement, the impact of increased net income and deferred tax in the six months ended March 31, 2014 compared to the prior year period, which were partially offset by the net use of other working capital and increased pension funding. The prior year period included the impact of the reversal of \$254.1 million of tax reserves related to alternative fuel mixture credits acquired in the Smurfit-Stone Acquisition. See "Note 7. Income Taxes" of the Notes to Condensed Consolidated Financial Statements section included herein for additional information.

Net cash used for investing activities was \$266.2 million during the six months ended March 31, 2014 compared to \$180.4 million for the comparable period of the prior year. Net cash used for investing activities in the six months ended March 31, 2014 consisted primarily of \$227.1 million of capital expenditures and \$60.0 million for the purchase of a merchandising display business that were partially offset by proceeds from the sale of property, plant and equipment and a partial insurance settlement. Net cash used for investing activities in the six months ended March 31, 2013 consisted primarily of \$194.0 million of capital expenditures partially offset by proceeds from the sale of property, plant and equipment and a partial insurance settlement. We estimate fiscal 2014 capital expenditures will be approximately \$550 million compared to \$440.4 million in fiscal 2013. Our fiscal 2014 capital expenditure estimate does not include the potential Tacoma Mill acquisition. The estimated \$110 million increase over fiscal 2013 levels includes approximately \$29 million of Boiler MACT spending that will be part of our total estimated Boiler MACT capital spending of \$80 million at our containerboard mills. Additionally, we anticipate spending an estimated \$18

million in fiscal 2014 on a project with a total estimated cost of \$68 million to build a new fluidized bed biomass boiler at our Demopolis, AL bleached paperboard mill that will replace two 1950s power boilers. The fluidized bed biomass boiler project is expected to be completed in fiscal 2016, and once implemented, is expected to achieve an attractive return while addressing the Boiler MACT requirements at the mill. We plan to build a new wood yard, digester feed and chip delivery system at our Florence, SC containerboard mill at a cost of approximately \$49 million that we expect to complete at the end of fiscal 2014. Our capital expenditure estimates exclude approximately \$34 million of accrued liabilities associated with a dispute with vendors related to a fiscal 2012 major capital investment at one of our containerboard mills, which would increase capital spending to the extent paid. It is possible that our capital expenditure assumptions may change, project completion dates may change, or we may decide to spend a different amount depending upon opportunities we identify or to comply with environmental regulation changes such as those promulgated by the EPA. Our Boiler MACT projections are subject to change due to items such as the finalization of ongoing engineering work, EPA determinations on Boiler MACT implementation issues and the outcomes of pending legal challenges to the rules.



## Table of Contents

Net cash used for financing activities was \$269.4 million during the six months ended March 31, 2014 compared to \$258.1 million for the comparable period of the prior year. In the six months ended March 31, 2014, net cash used for financing activities consisted primarily of the net repayment of debt aggregating \$167.7 million, purchases of Common Stock of \$53.0 million and cash dividends paid to shareholders of \$50.9 million. In the six months ended March 31, 2013, net cash used for financing activities consisted primarily of the net repayment of debt aggregating \$225.9 million and cash dividends paid to shareholders of \$32.1 million.

At March 31, 2014, the U.S. federal, state and foreign net operating losses, Cellulosic Biofuel Producer Credits, Alternative Minimum Tax credits and other U.S. federal and state tax credits available to us aggregated approximately \$410 million in future potential reductions of U.S. federal, state and foreign cash taxes. Based on our current projections, we expect to utilize the U.S. federal net operating losses in fiscal 2014 and the remaining Cellulosic Biofuel, Alternative Minimum Tax and other U.S. federal credits and foreign net operating losses primarily over the next two years. State net operating losses and credits will be used over a longer period of time. Therefore, we expect our cash tax payments to be materially less than our income tax expense in fiscal 2014 and 2015 and moderately lower in fiscal 2016. However, it is possible that our utilization may change due to changes in taxable income, tax laws or tax rates, capital spending or other factors.

We made contributions of \$90.8 million to our pension and supplemental retirement plans during the six months ended March 31, 2014. Based on current facts and assumptions, adjusted for the impact of plan year changes for certain plans, we anticipate contributing a total of approximately \$218 million in fiscal 2014 and \$219 million in fiscal 2015 to our qualified and supplemental defined benefit pension plans including approximately \$26 million in the third quarter of fiscal 2014 related to our unfunded Supplemental Executive Retirement Plan. We have made contributions to our pension plans and expect to continue to make contributions in the coming years in order to ensure that our funding levels remain adequate in light of projected liabilities and to meet the requirements of the Pension Protection Act of 2006 and other regulations. Our estimates are based on current factors, such as discount rates and expected return on plan assets. Future contributions are subject to changes in our underfunded status based on factors such as investment performance, discount rates, return on plan assets, changes in mortality or other assumptions and changes in legislation. It is possible that our assumptions may change, actual market performance may vary or we may decide to contribute different amounts. There can be no assurance that such changes, including potential turmoil in financial and capital markets, will not be material to our results of operations, financial condition or cash flows.

In April 2014, our board of directors approved our May 2014 quarterly dividend of \$0.35 per share and in February 2014 and November 2013 we paid a quarterly dividend of \$0.35 per share, respectively, indicating a current annualized dividend of \$1.40 per share on our Common Stock.

We anticipate that we will be able to fund our capital expenditures, interest payments, dividends and stock repurchases, pension payments, working capital needs, note repurchases, restructuring activities, repayments of current portion of long-term debt and other corporate actions for the foreseeable future from cash generated from operations, borrowings under our Credit Facility and Receivables Facility, proceeds from the issuance of debt or equity securities or other additional long-term debt financing, including new or amended facilities. In addition, we continually review our capital structure and conditions in the private and public debt markets in order to optimize our mix of indebtedness. In connection therewith, we may seek to refinance existing indebtedness to extend maturities, reduce borrowing costs or otherwise improve the terms and composition of our indebtedness.

## New Accounting Standards

See “Note 2. New Accounting Standards” of the Notes to Condensed Consolidated Financial Statements included herein for a full description of recent accounting pronouncements including the respective expected dates of adoption and expected effects on results of operations and financial condition.

## Non-GAAP Financial Measures

We have included in the discussion under the caption “Management’s Discussion and Analysis of Financial Condition and Results of Operations” above financial measures that were not prepared in accordance with accounting principles generally accepted in the United States (“GAAP”). Any analysis of non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP. Below, we define the non-GAAP financial measures, discuss the reasons that we believe this information is useful to management and may be useful to investors, and provide reconciliations of the non-GAAP financial measures to the most directly comparable financial measures calculated in accordance with GAAP. These measures may differ from similarly captioned measures of other companies. The following non-GAAP measures are not intended to be substitutes for GAAP financial measures and should not be used as such.

Table of Contents

We have defined the non-GAAP financial measure “Net Debt” to include the aggregate debt obligations reflected in our consolidated balance sheet, less the hedge adjustments resulting from fair value interest rate derivatives or swaps, if any, and less the balance sheet line item Cash and cash equivalents. Our management uses Net Debt, along with other factors, to evaluate our financial condition. We believe that Net Debt is an appropriate supplemental measure of financial condition and may be useful to investors because it provides a more complete understanding of our financial condition before the impact of our decisions regarding the appropriate use of cash and liquid investments.

We have also defined the non-GAAP financial measure “Cash Generated for Net Debt Repayment, Dividends, Acquisitions/Investments, Stock Repurchases and Pension Funding in Excess of Expense” to be the sum of the non-GAAP measure Net Debt Repayment, the difference between Net Debt at two points in time, and the following GAAP cash flow statement line items: Cash dividends paid to shareholders, Cash paid for the purchase of business, net of cash acquired plus Investment in unconsolidated entities, Purchases of common stock and Pension and other postretirement funding more than expense. Our management uses Cash Generated for Net Debt Repayment, Dividends, Acquisitions/Investments, Stock Repurchases and Pension Funding in Excess of Expense, along with other factors, to evaluate our performance. We believe that this measure is an appropriate supplemental measure of financial performance and may be useful to investors because it provides a measure of cash generated for the benefit of shareholders.

We also use the non-GAAP financial measures “Adjusted Net Income” and “Adjusted Earnings Per Diluted Share”. Management believes these non-GAAP financial measures provide our board of directors, investors, potential investors, securities analysts and others with useful information to evaluate our performance because it excludes restructuring and other costs, net, and other specific items that management believes are not indicative of the ongoing operating results of the business. The Company and our board of directors use this information to evaluate our performance relative to other periods. We believe that the most directly comparable GAAP measures to Adjusted Net Income and Adjusted Earnings Per Diluted Share are Net income attributable to Rock-Tenn Company shareholders and Earnings per diluted share, respectively.

## Reconciliations of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Measures

Set forth below is a reconciliation of Net Debt to the most directly comparable GAAP measures, Current Portion of Debt and Long-Term Debt Due After One Year for various periods (in millions):

	Mar 31, 2014	Dec 31, 2013	Sep 30, 2013	Mar 31, 2013	Dec 31, 2012	Sep 30, 2012
Current Portion of Debt	\$32.0	\$3.2	\$2.9	\$29.7	\$87.4	\$261.3
Long-Term Debt Due After One Year	2,634.8	2,750.3	2,841.9	3,149.3	3,163.8	3,151.2
Total Debt	2,666.8	2,753.5	2,844.8	3,179.0	3,251.2	3,412.5
Less: Hedge Adjustments Resulting From Fair Value Interest Rate Derivatives or Swaps	—	—	—	—	(0.1 )	(0.1 )
	2,666.8	2,753.5	2,844.8	3,179.0	3,251.1	3,412.4
Less: Cash and Cash Equivalents	(32.2 )	(24.6 )	(36.4 )	(51.3 )	(31.0 )	(37.2 )
Net Debt	\$2,634.6	\$2,728.9	\$2,808.4	\$3,127.7	\$3,220.1	\$3,375.2
Net Debt Repayment - QTR	\$94.3			\$92.4		
Net Debt Repayment - Year to Date	\$173.8			\$247.5		



Table of Contents

Set forth below is a calculation of Cash Generated for Net Debt Repayment, Dividends, Acquisitions/Investments, Stock Repurchases and Pension Funding in Excess of Expense for the three and six months ended March 31, 2014 using the various non-GAAP and GAAP measures referenced above (in millions):

	Three Months Ended March 31, 2014	Six Months Ended March 31, 2014
Net Debt Repayment	\$ 94.3	\$ 173.8
Cash dividends paid to shareholders	25.1	50.9
Cash paid for the purchase of business, net of cash acquired plus Investment in unconsolidated entities	—	60.0
Purchases of common stock	—	53.0
Pension and postretirement funding more than expense	51.3	86.5
Cash Generated for Net Debt Repayment, Dividends, Acquisition / Investments, Stock Repurchases and Pension Funding in Excess of Expense	\$ 170.7	\$ 424.2

Set forth below is a calculation of Cash Generated for Net Debt Repayment, Dividends, Acquisitions/Investments, Stock Repurchases and Pension Funding in Excess of Expense for the three and six months ended March 31, 2013 using the various non-GAAP and GAAP measures referenced above (in millions):

	Three Months Ended March 31, 2013	Six Months Ended March 31, 2013
Net Debt Repayment	\$ 92.4	\$ 247.5
Cash dividends paid to shareholders	—	32.1
Pension and postretirement funding more than expense	29.7	42.5
Cash Generated for Net Debt Repayment, Dividends, Acquisition / Investments, Stock Repurchases and Pension Funding in Excess of Expense	\$ 122.1	\$ 322.1

Set forth below is a reconciliation of Adjusted Net Income to Net income attributable to Rock-Tenn Company shareholders (in millions, net of tax):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2014	2013	2014	2013
Net income attributable to Rock-Tenn Company shareholders	\$ 82.8	\$ 324.7	\$ 192.5	\$ 410.7
Alternative fuel mixture tax credit tax reserve adjustment	—	(252.9 )	—	(252.9 )
Restructuring and other costs and operating losses and transition costs due to plant closures	9.5	9.8	21.7	21.9
Acquisition inventory step-up	0.2	—	0.2	—
Loss on extinguishment of debt	—	0.1	—	0.2
Adjusted Net Income	\$ 92.5	\$ 81.7	\$ 214.4	\$ 179.9

Table of Contents

Set forth below is a reconciliation of Adjusted Earnings Per Diluted Share to Earnings per diluted share (in dollars per share):

	Three Months Ended		Six Months Ended	
	March 31,		March 31,	
	2014	2013	2014	2013
Earnings per diluted share	\$ 1.13	\$4.45	\$2.63	\$5.64
Alternative fuel mixture tax credit tax reserve adjustment	—	(3.47	) —	(3.47
Restructuring and other costs and operating losses and transition costs due to plant closures	0.14	0.14	0.30	0.30
Adjusted Earnings Per Diluted Share	\$ 1.27	\$ 1.12	\$2.93	\$2.47

## Forward-Looking Statements

Statements in this report that do not relate strictly to historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on our current expectations, beliefs, plans or forecasts and use words such as will, estimate, anticipate, plan, may, believe, project, or expect, or refer to future time periods, and include statements made in this report regarding, among other things: our estimate for our capital expenditures in fiscal 2014, as well as amounts and timing of specific projects; our estimate of the cost and timing of compliance with the Boiler MACT rules; our belief that the Quebec cap-and-trade program may require expenditures to meet required GHG emission reduction requirements in future years; the amounts of our anticipated contributions to our qualified and supplemental defined benefit pension plans in fiscal 2014 and fiscal 2015; the amount we expect to distribute in the third quarter of fiscal 2014 related to our unfunded Supplemental Executive Retirement Plan; our expectation that buyer-specific synergies will arise after the acquisition of NPG and its assembled work force; our expectation that we will continue to make contributions to our pension plans in the coming years in order to ensure that our funding levels remain adequate in light of projected liabilities and to meet the requirements of the Pension Protection Act of 2006 and other regulations; a current annualized dividend rate of \$1.40 per share on our Common Stock; our anticipation that we will be able to fund our capital expenditures, interest payments, dividends and stock repurchases, pension payments, working capital needs, note repurchases, restructuring activities, repayments of current portion of long-term debt and other corporate actions for the foreseeable future from cash generated from operations, borrowings under our Credit Facility and Receivables Facility, proceeds from the issuance of debt or equity securities or other additional long-term debt financing, including new or amended facilities; our expectation to continue to operate under environmental permits and similar authorizations from various governmental authorities that regulate discharges, emissions and wastes; we expect to utilize the U.S. federal net operating losses in fiscal 2014 and the remaining Cellulosic Biofuel Producer, Alternative Minimum Tax and other U.S. federal credits and foreign net operating losses primarily over the next two years and state net operating losses and credits over a longer period of time; we expect our cash tax payments to be materially less than our income tax expense in fiscal 2014 and 2015 and moderately lower in fiscal 2016; our belief that we expect to be largely completed with our Smurfit-Stone integration activities in fiscal 2014; and our belief that our acquisition of Tacoma Mill will be a strategic fit as the West Coast mill will improve our ability to satisfy West Coast customers and generate operating efficiencies across our containerboard system.

With respect to these statements, we have made assumptions regarding, among other things, economic, competitive and market conditions; volumes and price levels of purchases by customers; competitive conditions in our businesses; possible adverse actions of our customers, our competitors and suppliers; labor costs; the amount and timing of capital expenditures, including installation costs, project development and implementation costs, severance and other shutdown costs; restructuring costs; utilization of real property that is subject to the restructurings due to realizable values from the sale of such property; credit availability; volumes and price levels of purchases by customers; raw

material and energy costs; and competitive conditions in our businesses.

You should not place undue reliance on any forward-looking statements as such statements involve risks, uncertainties, assumptions and other factors that could cause actual results to differ materially, including the following: our ability to achieve benefits from the Smurfit-Stone Acquisition or to integrate Smurfit-Stone and the timing thereof, including synergies, performance improvements and successful implementation of capital projects; our belief that matters relating to previously identified third party PRP sites and certain formerly owned facilities of Smurfit-Stone have been or will be satisfied claims in the Smurfit-Stone bankruptcy proceedings, the level of demand for our products; our ability to successfully identify and make performance improvements; anticipated returns on our capital investments; investment performance, discount rates and return on pension plan assets; market risk from changes in, including but not limited to, interest rates and commodity prices; possible increases in energy, raw materials, shipping and capital equipment costs; any reduction in the supply of raw materials; fluctuations in selling prices and volumes; intense competition; the potential loss of certain customers; the timing and impact of alternative fuel mixture credits

45

---

Table of Contents

and Cellulosic Biofuel Producer Credits, the impact of operational restructuring activities, including the cost and timing of such activities, the size and cost of employment terminations, operational consolidation, capacity utilization, cost reductions and production efficiencies, estimated fair values of assets, and returns from planned asset transactions, and the impact of such factors on earnings; potential liability for outstanding guarantees and indemnities and the potential impact of such liabilities; the impact of economic conditions, including the nature of the current market environment, raw material and energy costs and market trends or factors that affect such trends, such as expected price increases, competitive pricing pressures and cost increases, as well as the impact and continuation of such factors; our results of operations, including operational inefficiencies, costs, sales growth or declines, the timing and impact of customer transitioning, the impact of announced price changes and the impact of the gain and loss of customers; pension plan contributions and expense, funding requirements and earnings; environmental law liability as well as the impact of related compliance efforts, including the cost of required improvements and the availability of certain indemnification claims; capital expenditures; the cost and other effects of complying with governmental laws and regulations and the timing of such costs; the scope, and timing and outcome of any litigation, including the Antitrust Litigation or other dispute resolutions and the impact of any such litigation or dispute resolutions on our consolidated financial condition, results of operations or cash flows; income tax rates, future deferred tax expense and future cash tax payments; future debt repayment; our ability to fund capital expenditures, interest payments, dividends and stock repurchases, pension payments, working capital needs, note repurchases, repayments of current portion of long term debt and other corporate actions for the foreseeable future from cash generated from operations, borrowings under our Credit Facility and Receivables Facility, proceeds from the issuance of debt or equity securities or other additional long-term debt financing, including new or amended facilities; our estimates and assumptions regarding our contractual obligations and the impact of our contractual obligations on our liquidity and cash flow; the impact of changes in assumptions and estimates underlying accounting policies; the expected impact of implementing new accounting standards; and the impact of changes in assumptions and estimates on which we based the design of our system of disclosure controls and procedures; the expected cash tax payments that may change due to changes in taxable income, tax laws or tax rates, capital spending or other factors; the occurrence of a natural disaster, such as a hurricane, tropical storm, earthquake, tornado, flood, fire, or other unanticipated problems such as labor difficulties, equipment failure or unscheduled maintenance and repair, which could result in operational disruptions of varied duration; adverse changes in general market and industry conditions and other risks, uncertainties and factors discussed in Item 1A “Risk Factors” and under the caption “Business — Forward-Looking Information” and “Risk Factors” in our Fiscal 2013 Form 10-K and by similar disclosures in any of our subsequent SEC filings. The information contained herein speaks as of the date hereof and we do not have or undertake any obligation to update such information as future events unfold.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a discussion of certain of the market risks to which we are exposed, see the “Quantitative and Qualitative Disclosures About Market Risk” section in our Fiscal 2013 Form 10-K. There have been no material changes in our exposure to market risk since September 30, 2013.

### Item 4. CONTROLS AND PROCEDURES

Our Chief Executive Officer and our Chief Financial Officer evaluated the effectiveness of our “disclosure controls and procedures” (as defined in Rule 13a-15(e)) under the Securities Exchange Act of 1934 (the “Exchange Act”) as of the end of the period covered by this quarterly report. Based on that evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in reports we file or submit under the Exchange Act is (i) recorded, processed, summarized, and reported within the time periods specified in the SEC’s rules and forms, and (ii) is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.



There has been no change in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II: OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

Litigation

In late 2010, Smurfit-Stone was one of nine U.S. and Canadian containerboard producers named as defendants in a lawsuit, in the United States District Court of the Northern District of Illinois, alleging that these producers violated the Sherman Act by conspiring to limit the supply and fix the prices of containerboard from mid-2005 through November 8, 2010. RockTenn CP, LLC, as the successor to Smurfit-Stone, is a defendant with respect to the period after Smurfit-Stone's discharge from bankruptcy in June 30, 2010 through November 8, 2010. The complaint seeks treble damages and costs, including attorney's fees. The defendants' motions to dismiss the complaint were denied by the court in April 2011. We believe the allegations are without merit and will defend this lawsuit vigorously. However, as the lawsuit is still in the early stages of discovery, we are unable to predict the ultimate outcome or estimate a range of reasonably possible losses.

We are a defendant in a number of other lawsuits and claims arising out of the conduct of our business. While the ultimate results of such suits or other proceedings against us cannot be predicted with certainty, management believes the resolution of these other matters will not have a material adverse effect on our consolidated financial condition, results of operations or cash flows.

Item 6. EXHIBITS

See separate Exhibit Index attached hereto and hereby incorporated herein by reference.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ROCK-TENN COMPANY  
(Registrant)

Date: May 6, 2014

By: /s/ Ward H. Dickson  
Ward H. Dickson  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer and duly authorized officer)

Table of Contents

ROCK-TENN COMPANY

INDEX TO EXHIBITS

Exhibit 3.1	Restated and Amended Articles of Incorporation of Rock-Tenn Company effective January 31, 2014.
Exhibit 31.1	Certification Accompanying Periodic Report Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, executed by Steven C. Voorhees, Chief Executive Officer of Rock-Tenn Company.
Exhibit 31.2	Certification Accompanying Periodic Report Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, executed by Ward H. Dickson, Executive Vice President and Chief Financial Officer of Rock-Tenn Company.
Exhibit 101.INS	XBRL Instance Document.
Exhibit 101.SCH	XBRL Taxonomy Extension Schema.
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase.
Exhibit 101.DEF	XBRL Taxonomy Definition Label Linkbase.
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase.
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase.

Table of Contents

Additional Exhibits

In accordance with SEC Release No. 33-8238, Exhibit 32.1 is to be treated as “accompanying” this report rather than “filed” as part of the report.

Exhibit 32.1      Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, executed by Steven C. Voorhees, Chief Executive Officer of Rock-Tenn Company, and by Ward H. Dickson, Executive Vice President and Chief Financial Officer of Rock-Tenn Company.