ATRION CORP Form 10-Q November 03, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

[x]

Quarterly Report Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended September 30, 2016

or

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Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Transition Period from to

Commission File Number 0-10763

**Atrion Corporation** 

(Exact Name of Registrant as Specified in its Charter)

Delaware 63-0821819

(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

One Allentown Parkway, Allen, Texas 75002 (Address of Principal Executive Offices)

(Zip Code)

(972) 390-9800

(Registrant's Telephone Number, Including Area Code)

Indicate by check whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "accelerated filer." "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of Shares Outstanding at

Title of Each Class October 14, 2016

Common stock, Par Value \$0.10 per share 1,824,280

#### ATRION CORPORATION AND SUBSIDIARIES

| TABL | ÆΟ | )F ( | CO | NΊ | ΈN | ITS |
|------|----|------|----|----|----|-----|
|      |    |      |    |    |    |     |

| PART I. Financial Information   | 2  |
|---|----|
| Item 1. Financial Statements  |    |
| Consolidated Statements of Income (Unaudited)   |    |
| For the Three and Nine months   | 3  |
| Ended September 30, 2016 and 2015   |    |
| Consolidated Statements of Comprehensive Income (Unaudited)                                   | 4  |
| For the Three and Nine months Ended September 30, 2016 and 2015                               | 4  |
| Consolidated Balance Sheets (Unaudited)   |    |
| September 30, 2016 and December 31, 2015  | 5  |
| Consolidated Statements of Cash Flows (Unaudited)   |    |
| For the Nine months Ended   | 6  |
| September 30, 2016 and 2015   | Ü  |
| Consolidated Statement of Changes in Stockholders'  |    |
| Equity (Unaudited)  | 7  |
| September 30, 2016 and December 31, 2015  |    |
| Notes to Consolidated Financial Statements (Unaudited)  | 8  |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 12 |
| 2. Wanagement's Discussion and Marysis of Pinancial Condition and Results of Operations       | 12 |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk                            | 17 |
| Item 4. Controls and Procedures   | 17 |
| PART II. Other Information  | 17 |
| Item 1. Legal Proceedings   | 17 |
| Item 1A. Risk Factors   | 17 |
| Item 6. Exhibits  | 18 |
| SIGNATURES  | 19 |
| Exhibit Index   | 20 |
|   |    |

PART I

FINANCIAL INFORMATION

Item 1. Financial Statements

# ATRION CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

|   | Three Months<br>Ended<br>September 30, |            | Nine mont<br>September |           |
|---|--|------------|------------------------|-----------|
|   | 2016                                   | 2015       | 2016                   | 2015      |
|   | (In thousa                             | ands, exce | pt per share           | amounts)  |
| Revenues                                    | \$37,835                               | \$37,381   | \$110,193              | \$113,361 |
| Cost of goods sold                          | 20,211                                 | 18,997     | 57,789                 | 57,668    |
| Gross profit                                | 17,624                                 | 18,384     | 52,404                 | 55,693    |
| Operating expenses:                         | ,                                      | ŕ          | ,                      | ,         |
| Selling                                     | 1,471                                  | 1,322      | 4,871                  | 4,525     |
| General and administrative                  | 3,613                                  | 3,926      | 11,442                 | 12,196    |
| Research and development                    | 1,564                                  | 1,563      | 4,576                  | 4,792     |
| -   | 6,648                                  | 6,811      | 20,889                 | 21,513    |
| Operating income                            | 10,976                                 | 11,573     | 31,515                 | 34,180    |
| Interest income                             | 106                                    | 131        | 315                    | 636       |
| Other income (expense), net                 | 1                                      | 131        | (309)                  |           |
| Other meome (expense), net                  | 107                                    | 131        | 6                      | 636       |
|   |  |            |                        |           |
| Income before provision for income taxes    | 11,083                                 | 11,704     | 31,521                 | 34,816    |
| Provision for income taxes                  | (3,469)                                | (3,905)    | (9,511)                | (11,941)  |
| Net income                                  | \$7,614                                | \$7,799    | \$22,010               | \$22,875  |
| Net income per basic share                  | \$4.17                                 | \$4.25     | \$12.07                | \$12.34   |
| Weighted average basic shares outstanding   | 1,825                                  | 1,836      | 1,823                  | 1,853     |
|   |  |            |                        |           |
| Net income per diluted share                | \$4.10                                 | \$4.19     | \$11.86                | \$12.19   |
| Weighted average diluted shares outstanding | 1,858                                  | 1,860      | 1,856                  | 1,876     |
| Dividends per common share                  | \$1.05                                 | \$0.90     | \$2.85                 | \$2.40    |
| The accompanying notes are an integral part | of these sta                           | atements.  |                        |           |

# ATRION CORPORATION CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

|   | Three Months<br>Ended<br>September 30, |         | Nine months Ender<br>September 30, |          |
|---|--|---------|------------------------------------|----------|
|   | 2016                                   | 2015    | 2016                               | 2015     |
|   | (In thou                               | sands)  |                                    |          |
|   |  |         |                                    |          |
| Net Income  | \$7,614                                | \$7,799 | \$22,010                           | \$22,875 |
| Other Comprehensive Income (Loss):<br>Unrealized income (loss) on investments, net of tax (benefit) expense of (\$273 \$59, (\$445) and \$238 | ), (506)                               | 109     | (827)                              | 442      |
| Comprehensive Income  | \$7,108                                | \$7,908 | \$21,183                           | \$23,317 |

The accompanying notes are an integral part of these statements.

### ATRION CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Unaudited)

| Acceta   | September 3      | 0, December 31, |
|--|------------------|-----------------|
| Assets   | 2016             | 2015            |
|  |                  |                 |
|  | (in thousand     | a)              |
|  | (in thousand     | 8)              |
|  |                  |                 |
| Current assets:  |                  |                 |
|  | <b>000 7 17</b>  | 000016          |
| Cash and cash equivalents  | \$23,747         | \$28,346        |
| Short-term investments   | 15,049           | 44              |
| Accounts receivable  | 20,124           | 16,620          |
| Inventories  | 30,056           | 29,771          |
| Prepaid expenses and other current assets  | 2,180            | 2,934           |
| Deferred income taxes  | 580              | 580             |
|  | 91,736           | 78,295          |
| Long-term investments  | 9,838            | 9,866           |
| Long-term investments  | 7,636            | 7,000           |
| Property, plant and equipment  | 159,301          | 150,807         |
| Less accumulated depreciation and amortization   | 93,618           | 87,493          |
| 1  | 65,683           | 63,314          |
|  |                  |                 |
| Other assets and deferred charges:   |                  |                 |
| Patents  | 2,005            | 2,193           |
| Goodwill   | 9,730            | 9,730           |
| Other  | 1,571            | 938             |
|  | 13,306           | 12,861          |
| T 1  | φ100 <i>5</i> (2 | Φ1.C.4.22.C     |
| Total assets Liabilities and Stackholdens' Equity                                      | \$180,563        | \$164,336       |
| Liabilities and Stockholders' Equity Current liabilities:                              |                  |                 |
| Accounts payable and accrued liabilities   | \$9,252          | \$8,987         |
| Accrued income and other taxes   | 1,734            | 329             |
| Accided income and other taxes   | 10,986           | 9,316           |
|  | 10,500           | 7,510           |
| Line of credit   |                  |                 |
|  |                  |                 |
| Other non-current liabilities  | 10,556           | 10,922          |
|  |                  |                 |
| Stockholders' equity:  |                  |                 |
| Common stock, par value \$0.10 per share; authorized10,000 shares, issued 3,420 shares | 342              | 342             |
| Paid-in capital  | 37,197           | 35,945          |
| Accumulated other comprehensive income (loss)  | (544)            | 283             |
| Retained earnings  | 236,300          | 219,516         |

| Treasury shares,1,596 at September 30, 2016 and 1,596 at December 31, 2015, at cost | (114,274) | (111,988) |
|---|-----------|-----------|
| Total stockholders' equity  | 159,021   | 144,098   |
|   |           |           |
|   |           |           |
| Total liabilities and stockholders' equity  | \$180,563 | \$164,336 |

The accompanying notes are an integral part of these financial statements.

# ATRION CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

|   | Nine mont<br>September |                     |
|---|------------------------|---------------------|
|   | 2016                   | 2015                |
|   | (In thousa             | ands)               |
| Cash flows from operating activities:   |                        |                     |
| Net income Adjustments to reconcile net income tonet cash provided by operating activities: | \$22,010               | \$22,875            |
| Depreciation and amortization Deferred income taxes   | 6,655                  | 6,663               |
| Stock-based compensation  | (116)<br>1,323         | 66<br>1,454         |
| Bond impairment   | 345                    |                     |
| Net change in accrued interest, premiums, and discounts                                     | 0.0                    |                     |
| on investments  | (5)                    | 33                  |
| Other   |                        | 17                  |
|   | 30,212                 | 31,108              |
| Changes in operating assets and liabilities:  |                        |                     |
| Accounts receivable   | (3,504)                | (2,642)             |
| Inventories   | (285)                  | (1,180)             |
| Prepaid expenses  | 754                    | 1,932               |
| Other non-current assets  | (633)                  | (212)               |
| Accounts payable and accrued liabilities  | 265                    | (105)               |
| Accrued income and other taxes  | 1,405                  | 837                 |
| Other non-current liabilities   | 195<br>28,409          | 745<br>30,483       |
|   | 20,409                 | 30,463              |
| Cash flows from investing activities:   |                        |                     |
| Property, plant and equipment additions   | (8,836)                | (6,123)             |
| Purchase of investments   | (21,798)               |                     |
| Proceeds from sale of investments Proceeds from maturities of investments                   | 210                    | 12 400              |
| Proceeds from maturities of investments   | 5,000<br>(25,424)      | 13,400<br>7,277     |
|   | (23,727)               | 1,211               |
| Cash flows from financing activities:   |                        |                     |
| Shares tendered for employees' withholding taxes on stock-based compensation                | (1,112)                | (154)               |
| Tax benefit related to stock-based compensation   | (1.076)                | 150                 |
| Purchase of treasury stock Dividends paid   | (1,276)<br>(5,196)     | (30,698)<br>(4,428) |
| Dividendo pald  | (7,584)                | (4,428) $(35,130)$  |
|   | (1,50-1)               | (55,150)            |

| (4,599)  | 2,630    |
|----------|----------|
| 28,346   | 20,775   |
| \$23,747 | \$23,405 |
|          | 28,346   |

Cash paid for:

Income taxes \$7,568 \$8,278

The accompanying notes are an integral part of these financial statements.

# ATRION CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)

Common Stock Treasury Stock

|   | Shares<br>Outstanding | Amount | Shares | Amount      | Additiona<br>Paid-in<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Retained<br>Earnings | Total           |
|---|-----------------------|--------|--------|-------------|---------------------------------|--|----------------------|-----------------|
| Balances, December 31, 2015                                       | 1,824                 | \$342  | 1,596  | \$(111,988) | \$35,945                        | \$283  | \$219,516            | \$144,098       |
| Net income<br>Other comprehensive<br>income (loss)<br>Stock-based |                       |        |        |             |                                 | (827)  | 22,010               | 22,010<br>(827) |
| compensation<br>transactions                                      | 7                     |        | (7)    | 102         | 1,252                           |  |                      | 1,354           |
| Shares surrendered in stock transactions                          | (3)                   |        | 3      | (1,112)     |                                 |  |                      | (1,112)         |
| Purchase of treasury stock  | (4)                   |        | 4      | (1,276)     |                                 |  |                      | (1,276)         |
| Dividends   |                       |        |        |             |                                 |  | (5,226)              | (5,226)         |
| Balances, September 30, 2016                                      | 1,824                 | \$342  | 1,596  | \$(114,274) | \$37,197                        | \$(544)  | \$236,300            | \$159,021       |

The accompanying notes are an integral part of these financial statements

### ATRION CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### (1) Basis of Presentation

The accompanying unaudited consolidated financial statements of Atrion Corporation and its subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, these statements include all adjustments necessary to present a fair statement of our consolidated results of operations, financial position and cash flows. Operating results for any interim period are not necessarily indicative of the results that may be expected for the full year. Preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts in the financial statements and notes. Actual results could differ from those estimates. This Quarterly Report on Form 10-Q should be read in conjunction with the Company's consolidated financial statements and notes included in its Annual Report on Form 10-K for the fiscal year ended December 31, 2015 ("2015 Form 10-K"). References herein to "Atrion," the "Company," "we," "our," and "us" refer to Atrion Corporation and its subsidiaries.

#### (2) Inventories

Inventories are stated at the lower of cost or market. Cost is determined by using the first-in, first-out method. The following table details the major components of inventories (in thousands):

September 30, December 31,

| 2016              |          | 2015     |
|-------------------|----------|----------|
| Raw materials     | \$13,305 | \$12,775 |
| Work in process   | 7,528    | 6,557    |
| Finished goods    | 9,223    | 10,439   |
| Total inventories | \$30,056 | \$29,771 |

Weighted average basic shares outstanding

Weighted average diluted shares outstanding

Add: Effect of dilutive securities

#### (3) Income per share

Net income

The following is the computation for basic and diluted income per share:

| Three M<br>Ended<br>Septemb | violitiis | Nine months Er<br>September 30, |          |
|-----------------------------|-----------|---------------------------------|----------|
| •                           |           |                                 |          |
| 2016                        | 2015      | 2016                            | 2015     |
| amounts                     | )         | cept per sh                     |          |
| \$7,614                     | \$7,799   | \$22,010                        | \$22,875 |
| 1,825                       | 1,836     | 1,823                           | 1,853    |
| 33                          | 24        | 33                              | 23       |
| 1,858                       |           |                                 |          |