

WORTHINGTON INDUSTRIES INC  
Form DEF 14A  
August 15, 2017

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 14A**

**(Rule 14a-101)**

**INFORMATION REQUIRED IN PROXY STATEMENT**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

**Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to Section 240.14a-12

**WORTHINGTON INDUSTRIES, INC.**  
**(Name of Registrant as Specified in its Charter)**

**(Name of Person(s) Filing Proxy Statement if other than the Registrant)**

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

1) Title of each class of securities to which transaction applies:

2) Aggregate number of securities to which transaction applies:

3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):

4) Proposed maximum aggregate value of transaction:

5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

1) Amount Previously Paid:

2) Form, Schedule or Registration Statement No.:

3) Filing Party:

4) Date Filed:

August 15, 2017

Dear Fellow Shareholders:

On behalf of the Board of Directors and employees of Worthington Industries, Inc. (the “Company”), I cordially invite you to participate via webcast in the 2017 Annual Meeting of Shareholders (the “Annual Meeting”) of the Company to be held on Wednesday, September 27, 2017, beginning at 3:00 p.m., Eastern Daylight Time. This year’s Annual Meeting will be a virtual meeting of shareholders which means that you will be able to participate in the Annual Meeting, vote and submit your questions during the Annual Meeting via live webcast by visiting [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17). **You will not be able to attend the Annual Meeting in person.**

Details of the business to be conducted at the Annual Meeting are provided in the accompanying Notice of Annual Meeting of Shareholders and Proxy Statement, which you are urged to read carefully. If you participate in the Annual Meeting via the live webcast at [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17), you may revoke your proxy and vote during the Annual Meeting, even if you have previously submitted a proxy.

We have elected to take advantage of Securities and Exchange Commission (“SEC”) rules that allow us to furnish proxy materials to certain shareholders on the Internet. On or about the date of this letter, we began mailing a Notice of Internet Availability of Proxy Materials (the “Notice”) to shareholders of record at the close of business on August 1, 2017. At the same time, we provided those shareholders with access to our online proxy materials and filed our proxy materials with the SEC. We believe furnishing proxy materials to our shareholders on the Internet will allow us to provide our shareholders with the information they need, while lowering the costs of delivery and reducing the environmental impact of the Annual Meeting. If you have received the Notice, you will not receive a printed copy of the proxy materials unless you request it by following the instructions for requesting such materials contained in the Notice.

It is important that your common shares be represented at the Annual Meeting whether or not you are personally able to attend. Accordingly, after reading the accompanying proxy materials, please promptly submit your proxy by telephone, Internet or mail as described in the Proxy Statement or the Notice.

Your continuing interest in our Company is greatly appreciated.

Sincerely,

JOHN P. McCONNELL  
Chairman of the Board and Chief Executive Officer

200 Old Wilson Bridge Rd. | Columbus, Ohio 43085

[WorthingtonIndustries.com](http://WorthingtonIndustries.com)

**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS  
TO BE HELD SEPTEMBER 27, 2017**

Notice is hereby given that the 2017 Annual Meeting of Shareholders (the “Annual Meeting”) of Worthington Industries, Inc. (the “Company”) will be held at 3:00 p.m., Eastern Daylight Time, on Wednesday, September 27, 2017. This year’s Annual Meeting will be a virtual meeting of shareholders which means that you will be able to participate in the Annual Meeting, vote and submit your questions during the Annual Meeting via live webcast by visiting [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17). **You will not be able to attend the Annual Meeting in person.**

The Annual Meeting is being held for the following purposes:

- (1) To elect four directors, each to serve for a term of three years to expire at the 2020 Annual Meeting of Shareholders;
- (2) To conduct an advisory vote on the frequency of future advisory votes on executive compensation;
- (3) To approve the advisory resolution on executive compensation; and
- (4) To ratify the selection of KPMG LLP as the independent registered public accounting firm of the Company for the fiscal year ending May 31, 2018.

Only shareholders of record at the close of business on the record date, August 1, 2017, are entitled to notice of, and to vote at, the Annual Meeting.

We began mailing a Notice of Internet Availability of Proxy Materials (the “Notice”) on or about August 15, 2017 to shareholders of record at the close of business on August 1, 2017. The Notice contains instructions on how to access our Proxy Statement, our 2017 Annual Report to Shareholders and the form of proxy on the Internet, as well as instructions on how to request a paper copy of the proxy materials.

By Order of the Board of Directors,

Dale T. Brinkman  
*Secretary*

Columbus, Ohio

August 15, 2017

**Before you vote, access the proxy materials in one of the following ways prior to the Annual Meeting:**

**To view Online:** Have available the information that is printed in the box marked by the arrow provided in your Notice and visit: [www.proxyvote.com](http://www.proxyvote.com). You may visit [www.proxyvote.com](http://www.proxyvote.com) 24 hours a day, seven days a week, prior to 11:59 p.m., Eastern Daylight Time, on September 26, 2017.

**If you would like to receive a PAPER or E-MAIL copy:**

**You must request a paper or e-mail copy of the proxy materials. There is NO charge for requesting a copy. Please choose one of the following methods to make your request:**

- (1) By Internet: [www.proxyvote.com](http://www.proxyvote.com)
- (2) By Telephone: 1-800-579-1639
- (3) By E-Mail\*: [sendmaterial@proxyvote.com](mailto:sendmaterial@proxyvote.com)

**\*If you request proxy materials by e-mail, please send a blank e-mail including in the subject line the information that is printed in the box marked by the arrow provided in your Notice. Requests, instructions and other inquiries sent to this e-mail address will NOT be forwarded to your investment advisor. Please make the request as instructed above on or before September 13, 2017 to facilitate timely delivery of the proxy materials.**

**PROXY STATEMENT FOR THE  
ANNUAL MEETING OF SHAREHOLDERS OF  
WORTHINGTON INDUSTRIES, INC.**

**To Be Held On Wednesday, September 27, 2017**

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## **PROXY STATEMENT SUMMARY**

This summary highlights information about Worthington Industries, Inc. (“Worthington” or the “Company”) and certain information contained elsewhere in this Proxy Statement for the Company’s Annual Meeting of Shareholders (the “Annual Meeting”), which will be held on Wednesday, September 27, 2017, beginning at 3:00 p.m. (EDT). This summary does not contain all of the information that you should consider in voting your common shares, and you should read the entire Proxy Statement carefully before voting. For more complete information regarding the Company’s performance for the fiscal year ended May 31, 2017 (“Fiscal 2017”), please review the Company’s Annual Report on Form 10-K for Fiscal 2017.

**Virtual Meeting:** The Annual Meeting will be a virtual meeting, which means that you will be able to participate in the Annual Meeting, vote and submit your questions during the Annual Meeting via live webcast, by visiting [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17). You will **not** be able to attend the Annual Meeting in person.

## **HOW TO CAST YOUR VOTE:**

**Even if you plan to attend the Annual Meeting via the webcast, please vote as soon as possible and in any event prior to 11:59 p.m. (EDT) on September 26, 2017. You can vote in one of the following ways prior to the date of the Annual Meeting:**

<b>Internet</b>	<b>Telephone</b>	<b>Mail</b>
Go to <a href="http://www.proxyvote.com">www.proxyvote.com</a>	Call 1-800-690-6903:	If you received a printed copy
You can use the Internet 24 hours a day to transmit your voting instructions. Have your proxy card or Notice of Internet Availability of Proxy Materials in hand when you access the web site and follow the instructions.	You can use any touch-tone telephone. Have your proxy card or Notice of Internet Availability of Proxy Materials in hand when you call and follow the instructions.	of the proxy materials, you may submit your vote by completing, signing and dating your proxy card and returning it in the prepaid envelope to Vote Processing,



c/o Broadridge,  
51 Mercedes  
Way,  
Edgewood,  
New York  
11717.

**VOTING MATTERS AND BOARD RECOMMENDATIONS**

Management Proposals	Board Vote Recommendation	Page Reference (for more detail)
Proposal 1: Election of four directors, each to serve for a term of three years to expire at the 2020 Annual Meeting of Shareholders	<b>FOR</b> each nominee of the Board	19
Proposal 2: Advisory vote on the frequency of future advisory votes on executive compensation	<b>EVERY 1 YEAR</b>	66
Proposal 3: Approval of advisory resolution on executive compensation	<b>FOR</b>	67
Proposal 4: Ratification of selection of KPMG LLP as the independent registered public accounting firm of the Company for the fiscal year ending May 31, 2018	<b>FOR</b>	70

**DIRECTOR NOMINEES AND CONTINUING DIRECTORS**

The following table provides summary information about the four director nominees and the six continuing directors. Additional information about each nominee and each continuing director's experience, qualifications, attributes and skills can be found beginning on page 20.

Name	Age	Director Since	Occupation	Board Committees (1)
<b>Nominees Standing for Re-Election to the Board at the 2017 Annual Meeting of Shareholders</b>				
<b>Michael J. Endres</b>	69	1999	Special Limited Partner, Stonehenge Partners, Inc.	Executive; Comp
<b>Ozey K. Horton, Jr.</b>	66	2011	Independent Advisor and Director Emeritus, McKinsey & Company	Comp; N&G
<b>Peter Karmanos, Jr.</b>	74	1997	Retired Executive Chairman of the Board and Founder, Compuware	Executive; N&G*
<b>Carl A. Nelson, Jr.</b>	72	2004	Independent Business Consultant	Executive; Audit*
<b>Directors Whose Terms Continue Until the 2018 Annual Meeting of Shareholders</b>				
<b>John B. Blystone</b>	64	1997	Retired Chairman of the Board, President and Chief Executive Officer, SPX Corporation	Lead Independent Director; Executive; Comp*
<b>Mark C. Davis</b>	57	2011	Private Investor and Chief Executive Officer, Lank Acquisition Corp.	Audit
<b>Sidney A. Ribeau</b>	69	2000	Professor of Communications and former President, Howard University	N&G
<b>Directors Whose Terms Continue Until the 2019 Annual Meeting of Shareholders</b>				
<b>Kerrii B. Anderson</b>	60	2010	Private Investor and Board Advisor; Former CEO & CFO, Wendy's International, Inc.	Audit; Comp
<b>John P. McConnell</b>	63	1990	Chairman of the Board and Chief Executive Officer, Worthington Industries, Inc.	Executive*
<b>Mary Schiavo</b>	61	1998	Member, Motley Rice LLC	Audit; N&G

Comp: Compensation

(1)N&G: Nominating and Governance

\*Denotes Committee Chair

## **COMMITMENT TO SHAREHOLDERS / GOVERNANCE**

Worthington has long operated under a strong corporate Philosophy rooted in the golden rule with earning money for our shareholders and increasing the value of their investment as the Company's first corporate goal. Consistent with this Philosophy and the Company's culture, Worthington is committed to high ethical standards and sound corporate governance practices.

- Culture based on long-standing corporate Philosophy rooted in the golden rule

### Strong Corporate Culture

- First corporate goal is to earn money for shareholders and increase the value of their investment
- Comprehensive Corporate Governance Guidelines and Code of Conduct
- Dividends paid every quarter since going public in June 1968

### Returns to Shareholders

- Stock buy-back program
- 9 out of 10 directors are independent - our CEO is the only management director

### Board Independence

- Audit, Compensation, and Nominating and Governance Committees are composed exclusively of directors who are independent under NYSE corporate governance standards and applicable SEC rules
- John B. Blystone serves as Lead Independent Director

### Lead Independent Director

- Mr. Blystone serves as liaison between management and the other non-management directors, presides over executive sessions of the non-management directors and has authority to call meetings of the non-management directors
- The independent directors regularly meet in private without management

### Executive Sessions

- The Lead Independent Director presides at these executive sessions



- The Board monitors Worthington’s systematic approach to identifying and assessing enterprise risks faced by Worthington and our business units

Board Oversight of Risk Management

- The Audit Committee reviews our overall enterprise risk management policies and practices, financial, reporting and compliance risk exposures and the delegation of risk oversight responsibilities to other Board committees

Executive Compensation

- The Compensation Committee oversees compensation risk management
- Strong pay-for-performance philosophy
  
- Executive compensation is more highly leveraged than market median – base salaries are generally below market median and a higher percentage of pay is tied to at-risk incentive compensation
  
- Goals and targets for annual and long-term incentive plans are annually reviewed and set by Compensation Committee
  
- Compensation Committee advised by independent compensation consultant
  
- Annual “say-on-pay” advisory vote
  
- Limited perquisites and benefits
  
- No defined benefit pension or SERP benefits

- Change of control equity vesting requires “double trigger” – must also have termination of employment
- No employment contracts or change in control arrangements for executive officers outside shareholder-approved incentive plans
- Have never repriced or offered cash buy-outs of underwater options as the plan provisions prohibit repricing without shareholder consent
- Non-management directors to hold Worthington common shares valued at five times annual cash retainer
- CEO to hold Worthington common shares valued at five times annual base salary

Stock Ownership  
Requirements

- Members of executive management to hold Worthington common shares valued at a multiple of base salary, depending on position
- No speculative trading or hedging permitted by directors, officers or other key employees of the Company

## **FISCAL 2017**

### **BUSINESS PERFORMANCE AND**

#### **EXECUTIVE COMPENSATION PROGRAM HIGHLIGHTS**

The Company continued its strong performance, posting another record year in Fiscal 2017, with earnings per diluted common share reaching \$3.15. This followed a solid Fiscal 2016, when the Company had also achieved record earnings per diluted common share.

Fiscal 2017 was highlighted by record earnings at Steel Processing, modest improvements at Pressure Cylinders and Engineered Cabs, and a decline in earnings from the Company's unconsolidated joint ventures. At Steel Processing, higher volumes combined with favorable pricing spreads to increase margins. Steel Processing's results benefited from significant inventory holding gains (which are adjusted out in calculating results for incentive compensation). Pressure Cylinders' performance was mixed, as earnings growth in the consumer products business was partially offset by weakness in the industrial products and oil & gas equipment businesses. The Engineered Cabs business continued to face weak market demand but has done a nice job of transitioning its business model and cost structure to one that should improve results as end markets improve. Equity income from joint ventures decreased 4% on lower contributions from WAVE, which had a very strong fourth quarter in Fiscal 2016 due to accelerated customer purchases, and ArtiFlex which had a large offload job end, and the impact of consolidating Worthington Specialty Processing into Steel Processing effective March 1, 2016.

Consistent with the Company's compensation philosophy, annual incentive compensation earned by participants continued to track the Company's performance. With record results in Fiscal 2017, the Company's annual incentive bonuses increased and corporate employees were paid out at 115% of target. This followed a then record Fiscal 2016 when corporate employees were paid out at 101% of target, rebounding from a weaker Fiscal 2015.

With the strong results in Fiscal 2017 and Fiscal 2016, corporate long-term cash and performance share awards earned for the three-year period ended Fiscal 2017 were paid out at 92% of target, after being paid out at only 70% of target for the three-year period ended Fiscal 2016. The weaker results of Fiscal 2015 negatively impacted the results for both three-year periods. The number of performance shares earned for the three-year period ended Fiscal 2017 was up a similar percentage to the cash awards; however, the value of the performance shares was higher because the closing common share price on June 30, 2017 of \$50.22 was up from the \$42.30 closing price on June 30, 2016.



The Company is successfully implementing Transformation 2.0 throughout its businesses. Transformation 2.0 expands upon the first Transformation and provides an acceleration of the playbook using rapid Kaizen events, lean principles and value based pricing analysis and strategy. The Company believes that Transformation 2.0 is helping improve earnings potential throughout the organization.

**FISCAL 2017****EARNED INCENTIVE COMPENSATION**

The following table lists, for each of Fiscal 2017, Fiscal 2016 and Fiscal 2015, the incentive compensation earned by the Company's Chief Executive Officer ("CEO"), Chief Financial Officer ("CFO"), and the three other most highly compensated executive officers serving at the end of Fiscal 2017 (collectively, the "named executive officers" or "NEOs") under their annual incentive bonus awards for those fiscal years and their three-year cash performance and performance share awards earned for the periods ended with such fiscal years. See the "Fiscal 2017 Summary Compensation Table" beginning on page 51 of this Proxy Statement for additional information on compensation of the NEOs.

Name and Principal Position During Fiscal 2017	Fiscal Year	Annual Incentive Bonus Earned (\$)	3-Year Cash Performance Award Earned (\$)	3-Year Performance Share Award Earned	
				(# of Shares)	Value on Date Distributed \$(1)
John P. McConnell, Chairman of the Board and Chief Executive Officer	2017	1,015,127	923,000	15,691	788,002
	2016	893,772	697,500	11,858	501,593
	2015	616,517	883,000	26,490	747,548
B. Andrew Rose, Executive Vice President and Chief Financial Officer (2)	2017	661,127	553,800	6,461	324,471
	2016	508,203	418,500	4,883	206,551
	2015	350,554	529,800	10,596	299,019
Mark A. Russell, President and Chief Operating Officer (2)	2017	802,200	553,800	6,461	324,471
	2016	642,269	418,500	4,883	206,551
	2015	443,032	529,800	10,596	299,019
Geoffrey G. Gilmore, President, Worthington Cylinder Corporation (3)	2017	480,000	(4) 143,065	1,431	71,865
	2016	451,350	(4) 233,925	2,339	98,940
	2015	304,883	267,750	4,463	125,946
John G. Lamprinakos, President, The Worthington Steel Company (5)	2017	415,040	119,221	1,192	59,862

(1) Number of performance shares earned multiplied by closing common share price on the date the performance shares were distributed.

Each of Mr. Rose and Mr. Russell received a special award effective June 28, 2013 (when the closing common share price was \$29.27) of 180,000 performance-based/time-vested restricted common shares. The term of these awards was five years and the restricted common shares would vest if and when both: (a) the closing price of the Company's common shares equaled or exceeded \$50.00 per share for 30 consecutive days during the five-year term; and (b) the NEO remained continuously employed by the Company for the longer of three years or until the share price condition was met. These restricted common shares vested on December 8, 2016 when the share price conditions was met. Mr. Rose and Mr. Russell must hold these restricted common shares until two years after vesting.

(3) Mr. Gilmore was named President of Worthington Cylinder Corporation as of June 1, 2016. He was President of The Worthington Steel Company for Fiscal 2016 and Fiscal 2015.

(4) These amounts include a supplemental bonus of \$52,320 paid to Mr. Gilmore for Fiscal 2017 and \$6,750 for Fiscal 2016.

(5) Mr. Lamprinakos was only an NEO under the applicable SEC rules for Fiscal 2017.

**OVERVIEW OF EXECUTIVE COMPENSATION PROGRAM**

PAY ELEMENT	SHORT-TERM CASH		LONG-TERM INCENTIVE		RESTRICTED COMMON SHARES	STOCK OPTIONS
	BASE SALARY	ANNUAL INCENTIVE BONUS	CASH PERFORMANCE	PERFORMANCE SHARES		
WHO RECEIVES	NEOs and other Senior Executives					
AT RISK	No	Yes				
FORM OF PAYMENT	Cash			Equity		
TYPE OF PERFORMANCE	Short-term emphasis		Long-term emphasis			
PERFORMANCE PERIOD / VESTING PERIOD	Ongoing	1 year	3-year performance period		3-year cliff vesting	3-year incremental vesting (33% a year)
HOW PAY-OUT DETERMINED	Set or approved by Comp. Committee	Comp. Committee sets targets based on metrics (below) and potential awards. Performance determines amount earned			Comp. Committee determines size of award. Value depends on price of common shares on exercise / vesting date	
MOST RECENT PERFORMANCE METRICS	N/A	EVA (BU or Corp.) EOI (BU) EPS (Corp.)	EVA (Corp.) EOI (BU) EPS (Corp.)		Stock Price	Stock Price Appreciation
VALUE OF AWARD EARNED	N/A	Formulaic - Performance v Targets		Formulaic - Performance v Targets / Market Price of Common Shares		(Market Price - Exercise Price) x Common Shares

**WORTHINGTON INDUSTRIES, INC.**

**200 Old Wilson Bridge Road**

**Columbus, Ohio 43085**

**(614) 438-3210**

**[www.worthingtonindustries.com](http://www.worthingtonindustries.com)**

**PROXY STATEMENT**

**Dated: August 15, 2017**

**FOR THE ANNUAL MEETING OF SHAREHOLDERS**

**To Be Held On September 27, 2017**

**GENERAL INFORMATION**

This Proxy Statement is furnished in connection with the solicitation of proxies by the Board of Directors (the “Board”) of Worthington Industries, Inc., an Ohio corporation (the “Company”), for use at the 2017 Annual Meeting of Shareholders to be held at 3:00 p.m., Eastern Daylight Time, on September 27, 2017 (the “Annual Meeting”). This year’s Annual Meeting will be a virtual meeting of shareholders which means that you will be able to participate in the Annual Meeting, vote and submit your questions during the Annual Meeting via live webcast by visiting **[www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17)**. On or about August 15, 2017, we began mailing to our shareholders of record at the close of business on August 1, 2017, a Notice of Internet Availability of Proxy Materials containing instructions on how to access the Notice of Annual Meeting of Shareholders, this Proxy Statement, the form of proxy and our 2017 Annual Report to Shareholders (for the fiscal year ended May 31, 2017 (“Fiscal 2017”).

As used in this Proxy Statement, the “Company” means Worthington Industries, Inc. or, where appropriate, Worthington Industries, Inc. and its subsidiaries. The term “common shares” means the Company’s common shares, without par value. Other than the common shares, there are no voting securities of the Company outstanding.

#### Purpose of the Annual Meeting

At the Annual Meeting, shareholders will act upon the matters outlined in the Notice of Annual Meeting of Shareholders included with this Proxy Statement. Specifically, the shareholders will be asked to: (1) elect four directors to the Board for three-year terms to expire at the 2020 Annual Meeting of Shareholders; (2) vote on whether future advisory votes on executive compensation should occur every one year, every two years or every three years; (3) approve an advisory resolution on the Company’s executive compensation; and (4) ratify the selection of KPMG LLP as the independent registered public accounting firm of the Company for the fiscal year ending May 31, 2018 (“Fiscal 2018”). In addition, following the formal portion of the Annual Meeting, management of the Company will respond to questions from shareholders.

#### Board’s Recommendations

Subject to revocation, all forms of proxy that are properly completed and timely received will be voted in accordance with the instructions contained therein. If no instructions are given (excluding broker non-votes), the persons named as proxy holders will vote the common shares in accordance with the recommendations of the Board. The Board’s recommendations are set forth together with the description of each proposal in this Proxy Statement. In summary, the Board recommends a vote:

**“FOR”** the election of the Board’s nominated slate of directors (see “PROPOSAL 1: ELECTION OF DIRECTORS”);

to conduct future advisory votes on executive compensation **“EVERY 1 YEAR”** (see “PROPOSAL 2: ADVISORY VOTE ON THE FREQUENCY OF FUTURE ADVISORY VOTES ON EXECUTIVE COMPENSATION”); and

**“FOR”** the approval of the advisory resolution on executive compensation (see “PROPOSAL 3: ADVISORY VOTE TO APPROVE EXECUTIVE COMPENSATION”);

**“FOR”** the ratification of the selection of KPMG LLP as the independent registered public accounting firm of the Company for Fiscal 2018 (see “PROPOSAL 4: RATIFICATION OF THE SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM”).

### Shareholder Voting Rights

Only shareholders of record at the close of business on August 1, 2017 (the “Record Date”) or such shareholders’ proxies are entitled to receive notice of, and to vote at, the Annual Meeting. As of the close of business on the Record Date, there were 63,040,929 common shares outstanding and entitled to vote. Each shareholder is entitled to one vote on each matter voted upon at the Annual Meeting for each common share held. Shareholders do not have cumulative voting rights in the election of directors. All voting at the Annual Meeting will be governed by our Amended Articles of Incorporation, our Code of Regulations and the General Corporation Law of the State of Ohio.

### Registered Shareholders and Beneficial Shareholders

If our common shares are registered in your name directly with our transfer agent, WellsFargo Shareowner Services, you are considered, with respect to those common shares, a holder of record (which we also refer to as a “registered shareholder”). If you hold our common shares in a brokerage account or through a bank or other holder of record, you are considered the beneficial holder or beneficial owner of the common shares, which is often referred to as holding the common shares in “street name”.

### Voting of Common Shares Held in “Street Name”

A “broker non-vote” occurs when a shareholder holds our common shares in “street name” through a broker or similar organization, and the shareholder does not provide the broker with instructions within the required timeframe before the Annual Meeting as to how to vote the common shares on “non-routine” matters. Under the applicable sections of the New York Stock Exchange (“NYSE”) Listed Company Manual (the “NYSE Rules”), your broker cannot vote your common shares on non-routine matters unless your broker receives instructions from you as to how to vote.

The only proposal which is considered “routine” is the ratification of the selection of the Company’s independent registered public accounting firm. The other proposals are considered “non-routine” where your broker can only vote your common shares if your broker receives instructions from you.

Your broker will send you directions on how to instruct your broker to vote your common shares. If you want your common shares to be voted on the following matters, you must instruct your broker how to vote: (i) for the election of our director nominees; (ii) with respect to the frequency of future advisory votes on executive compensation; and (iii) for the proposal to approve the advisory resolution on executive compensation.

#### Attendance and Participation at the Annual Meeting

We will be hosting the Annual Meeting live via the Internet. **You will not be able to attend the Annual Meeting in person.** Any shareholder can listen to and participate in the Annual Meeting live via the Internet at [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17). The webcast will start at 3:00 p.m., Eastern Daylight Time, on September 27, 2017. Shareholders may vote and submit questions while connected to the Annual Meeting on the Internet.

Instructions on how to connect and participate in the Annual Meeting, including how to demonstrate proof of ownership of our common shares, are posted at [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17). **If you do not have your 16-digit control number that is printed in the box marked by the arrow on your Notice of Internet Availability of Proxy Materials or your proxy card (if you received a printed copy of the proxy materials), you will only be able to listen to the Annual Meeting.**



## How to Vote and Voting Deadlines

If you are a registered shareholder, there are several ways for you to vote your common shares:

### **Vote by Internet.**

***Before the Date of the Annual Meeting:*** Go to [www.proxyvote.com](http://www.proxyvote.com)

You can use the Internet 24 hours a day, seven days a week, to transmit your voting instructions and for electronic delivery of information up until 11:59 p.m., Eastern Daylight Time, on September 26, 2017. Have your proxy card or Notice of Internet Availability of Proxy Materials in hand when you access the web site and follow the instructions to obtain your records and create an electronic voting instruction form.

***During the Annual Meeting:*** Go to [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17)

You may attend the Annual Meeting via the Internet and vote during the Annual Meeting. Have the information printed in the box marked by the arrow on your proxy card or Notice of Internet Availability of Proxy Materials available and follow the instructions.

**Vote By Telephone:** Call 1-800-690-6903

You can use any touch-tone telephone to transmit your voting instructions up until 11:59 p.m., Eastern Daylight Time, on September 26, 2017. Have your proxy card or Notice of Internet Availability of Proxy Materials in hand when you call and follow the instructions.

**By Mail:** If you received a printed copy of the proxy materials, you may submit your vote by completing, signing and dating your proxy card and returning it in the prepaid envelope to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, New York 11717. Sign your name exactly as it appears on the proxy card. Proxy cards submitted by mail must be received no later than September 26, 2017 to be voted at the Annual Meeting.

If you vote via the Internet or by telephone, your electronic vote authorizes the named proxy holders in the same manner as if you signed, dated and returned your proxy card. **If you vote via the Internet or by telephone, do not return your proxy card.**

If you are a beneficial owner of our common shares, you should have received a notice that directs you to the website where you can access our proxy materials as well as voting instructions from the broker or other nominee holding your common shares. You should follow the voting instructions provided by your broker or nominee in order to instruct your broker or nominee on how to vote your common shares. The availability of telephone and Internet voting will depend on the voting process of the broker or nominee. Common shares held beneficially may not be voted by the beneficial owner during our Annual Meeting.

## How to Revoke or Change Your Vote after Submitting Your Proxy

If you are a registered shareholder, you may revoke or change your vote at any time before the final vote at the Annual Meeting by:

signing and returning a new proxy card with a later date – only your latest completed, signed and dated proxy card received by September 26, 2017, will be counted;

submitting a later-dated vote by telephone or via the Internet – only your latest telephone or Internet voting instructions received by 11:59 p.m., Eastern Daylight Time, on September 26, 2017, will be counted;

participating in the Annual Meeting live via the Internet and voting again; or

delivering a written revocation to our Secretary at 200 Old Wilson Bridge Road, Columbus, Ohio 43085, to be received no later than September 26, 2017.

If you are a beneficial owner of our common shares, you must contact the broker or other nominee holding your common shares and follow the instructions of the broker or other nominee for revoking or changing your vote.

## Notice of Internet Availability of Proxy Materials

In accordance with rules adopted by the Securities and Exchange Commission (the “SEC”), instead of mailing a printed copy of our proxy materials to each shareholder of record, we are permitted to furnish our proxy materials, including the Notice of Annual Meeting of Shareholders, this Proxy Statement and our 2017 Annual

Report to Shareholders, by providing access to such documents on the Internet. Generally, shareholders will not receive printed copies of the proxy materials unless they request them.

A Notice of Internet Availability of Proxy Materials that provides instructions for accessing our proxy materials on the Internet has been mailed directly to registered shareholders. The Notice of Internet Availability of Proxy Materials also provides instructions regarding how registered shareholders may vote their common shares on the Internet. Registered shareholders who prefer to receive a paper or e-mail copy of our proxy materials must follow the instructions provided in the Notice of Internet Availability of Proxy Materials for requesting such materials.

**The Notice of Internet Availability of Proxy Materials only identifies the items to be voted on at the Annual Meeting. You cannot vote by marking the Notice of Internet Availability of Proxy Materials and returning it. The Notice of Internet Availability of Proxy Materials provides instructions on how to cast your vote.**

A notice that directs beneficial owners of our common shares to the web site where they can access our proxy materials should be forwarded to each beneficial shareowner by the broker, bank or other holder of record who is considered the registered shareowner with respect to the common shares of the beneficial shareowner. Such broker, bank or other holder of record should also provide each beneficial owner of our common shares with instructions on how the beneficial shareowner may request a paper or e-mail copy of our proxy materials. Beneficial shareowners have the right to direct their broker, bank or other holder of record on how to vote their common shares by following the voting instructions they receive from their broker, bank or other holder of record.

To enroll in the electronic delivery service for future shareholder meetings, use your Notice of Internet Availability of Proxy Materials (or proxy card, if you received printed copies of the proxy materials) to register online at [www.proxyvote.com](http://www.proxyvote.com) and, when prompted, indicate that you agree to receive or access shareholder communications electronically in future years.

#### Quorum and Tabulation of Voting Results

Tabulation of the votes cast at the Annual Meeting will be performed by Broadridge Financial Services, and such tabulation will be inspected by the inspector of election appointed by the Board for the Annual Meeting. The presence, in person or by proxy, of the holders of one-third of the outstanding common shares entitled to vote at the Annual Meeting will constitute a quorum, permitting us to conduct our business at the Annual Meeting. If you are a registered shareholder and submit a proxy, your common shares will be counted to determine whether we have a quorum even if you abstain or fail to provide voting instructions on any of the proposals described in this Proxy Statement and listed on the form of proxy. If your common shares are held in the name of your broker or other nominee, and you do not

instruct your broker or other nominee how to vote your common shares, these common shares will still be counted for purposes of determining the presence or absence of a quorum for the transaction of business if your broker or other nominee submits a proxy.

#### Proxy Solicitation Costs

This solicitation of proxies is made by and on behalf of the Board. In addition to mailing the Notice of Internet Availability of Proxy Materials (or, if applicable, paper copies of this Proxy Statement, the Notice of Annual Meeting of Shareholders, the proxy card and our 2017 Annual Report to Shareholders) to registered shareholders as of the close of business on the Record Date, the brokers, banks and other nominees holding our common shares for beneficial owners must provide a notice as to where they can access our proxy materials to persons for whom they hold our common shares in order that such common shares may be voted. Solicitation may also be made by our directors, officers and select other Company employees telephonically, electronically or by other means of communication. Directors, officers and employees who help us in the solicitation will not be specially compensated for those services, but they may be reimbursed for their out-of-pocket expenses incurred in connection with the solicitation. In addition, the Company has retained Broadridge Financial Solutions to aid in the solicitation of proxies with respect to common shares held by broker/dealers, financial institutions and other custodians, fiduciaries and nominees, for a fee of approximately \$17,000, plus out-of-pocket expenses.

The Company will reimburse Broadridge Financial Solutions, as well as broker/dealers, financial institutions and other custodians, fiduciaries and nominees, who are record holders of common shares not beneficially owned by them, for their reasonable costs in sending proxy materials to the beneficial owners of the common shares entitled to vote at the Annual Meeting. The Company will bear the costs incurred in connection

with the solicitation of proxies on behalf of the Board, other than the Internet access or telephone usage fees which may be charged to shareholders.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table furnishes as of the Record Date (unless otherwise noted below), with respect to each person known to the Company to be the beneficial owner of more than 5% of the outstanding common shares of the Company, the name and address of such owner and the number and percentage of outstanding common shares beneficially owned (as determined in accordance with Rule 13d-3 under the Securities Exchange Act of 1934, as amended (the "Exchange Act")).

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership (1)	Percent of Outstanding Common Shares (2)
John P. McConnell 200 Old Wilson Bridge Road, Columbus, OH 43085	17,661,444 (3)	27.8%
BlackRock, Inc. 55 East 52 <sup>nd</sup> Street, New York, NY 10055	5,387,372 (4)	8.6%
The Vanguard Group, Inc. 100 Vanguard Blvd., Malvern, PA 19355	4,283,729 (5)	6.8%

(1) Except as otherwise indicated by footnote, each named beneficial owner has sole voting power and sole dispositive power over the listed common shares.

(2) The "Percent of Outstanding Common Shares" is based on the sum of 63,040,929 common shares outstanding on the Record Date and the number of common shares, if any, as to which the named beneficial owner has the right to acquire beneficial ownership upon the exercise of options which are currently exercisable or which will first become exercisable within 60 days after the Record Date (collectively, "Currently Exercisable Options").

(3) Includes 12,415,982 common shares held of record by JMAC, Inc. ("JMAC"), a private investment company substantially owned, directly or indirectly, by Mr. McConnell and members of his family. The directors of JMAC have granted Mr. McConnell sole voting and dispositive power with respect to these 12,415,982 common shares. JMAC has the right to receive the dividends from and the proceeds from the sale of such 12,415,982 common shares. Includes 2,428,312 common shares held of record by an independent corporate trustee in trust for the benefit of Mr. McConnell and his sister. The trustee has voting and dispositive power; however, the trustee's investment decisions are subject to the prior approval or disapproval of Mr. McConnell and, accordingly, Mr.

McConnell may be deemed to “share” dispositive power with the trustee. Mr. McConnell has the right to change the trustee; however, any successor trustee appointed by Mr. McConnell must be an independent corporate trustee. Includes 6,623 common shares held by Mr. McConnell as custodian for the benefit of his son. Includes 5,793 common shares held by Mr. McConnell’s wife as custodian for the benefit of her son. Includes 123,000 common shares held by The McConnell Educational Foundation for the benefit of third parties, of which Mr. McConnell is one of three trustees and shares voting and dispositive power. Mr. McConnell disclaims beneficial ownership of these 123,000 common shares. Includes 118,000 common shares held by The McConnell Family Trust of which Mr. McConnell is co-trustee and has sole voting and dispositive power. Includes 255,875 common shares held by the Margaret R. McConnell Trust, f/b/o Margaret Kollis of which Mr. McConnell is trustee and has sole voting and dispositive power. Also includes 611,168 common shares subject to Currently Exercisable Options and 72,500 restricted common shares which are subject to forfeiture restrictions. See footnote (20) to the following table for more information on the restricted common shares. As of August 1, 2017, an aggregate of 10,353,272 common shares held by JMAC and by Mr. McConnell had been pledged as security to various financial institutions, in connection with both investment and personal loans.

(4) Information is based on Amendment No. 7 to Schedule 13G, dated January 27, 2017 and filed with the SEC on January 27, 2017, by BlackRock, Inc. (“BlackRock”). BlackRock reported sole voting power as to 5,217,709 of the common shares and sole dispositive power as to 5,387,372 of the common shares reported to be beneficially owned by BlackRock, through its subsidiaries, at December 31, 2016.

(5) Information is based on Amendment No. 1 to Schedule 13G, dated February 9, 2017 and filed with the SEC on February 10, 2017, by The Vanguard Group, Inc. (“Vanguard”). Vanguard reported sole voting power as to 89,067 of the common shares, shared voting power as to 4,790 of the common shares, and sole dispositive power as to 4,192,332 of the common shares and shared dispositive power as to 91,397 of the common shares reported to be beneficially owned by Vanguard, through its subsidiaries, at December 31, 2016.

The following table furnishes the number and percentage of outstanding common shares beneficially owned (as determined under Rule 13d-3 under the Exchange Act) by: (a) each current director of the Company; (b) each of the Company’s director nominees; (c) each individual named in the “Fiscal 2017 Summary Compensation Table”; and (d) all current directors and executive officers of the Company as a group, in each case as of the Record Date. The address of each of the individuals identified in this table is c/o Worthington Industries, Inc., 200 Old Wilson Bridge Road, Columbus, Ohio 43085.

Name of Beneficial Owner	Amount and Nature of Beneficial Ownership (1)			Theoretical Common Shares Credited to Bookkeeping Accounts in the Company’s Deferred Compensation Plans (3)
	Number of Common Shares Presently Held and Acquired Upon Exercise of Currently Exercisable Options	Percent of Outstanding Common Shares (2)		
Kerrii B. Anderson	58,393	(4) (5) *		3,730
John B. Blystone	131,720	(5) *		
Mark C. Davis	46,065	(5) (6) *		
Michael J. Endres	182,040	(5) (7) *		61,228
Geoffrey G. Gilmore (8)	51,644	(9) *		5,818
Ozey K. Horton, Jr.	39,003	(5) (10) *		
Peter Karmanos, Jr.	128,816	(5) (11) *		82,415
John G. Lamprinakos (8)	212,412	(12) *		
John P. McConnell (8)	17,661,444	(13) 27.8%		
Carl A. Nelson, Jr.	88,134	(5) (14) *		
Sidney A. Ribeau	81,219	(5) (15) *		16,295
B. Andrew Rose (8)	523,965	(16) *		

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Mark A. Russell (8)	573,895	(17)	*	233,717
Mary Schiavo	66,072	(5)	(18) *	5,120
All Current Directors and Executive Officers as a Group (20 people)	20,138,149	(19)	(20)31.3%	414,287

\* Denotes ownership of less than 1% of the outstanding common shares.

(1) Except as otherwise indicated by footnote, each named beneficial owner has sole voting power and sole dispositive power over the listed common shares or shares such power with his or her spouse.

The “Percent of Outstanding Common Shares” is based on the sum of (a) 63,040,929 common shares outstanding on (2) the Record Date, and (b) the number of common shares, if any, as to which the named person or group has the right to acquire beneficial ownership upon the exercise of Currently Exercisable Options.

(3) This column lists the theoretical common shares credited to the bookkeeping accounts of the directors or executive officers participating in the Company’s deferred compensation plans. These theoretical common shares are not included in the beneficial ownership totals. While the participants have an economic interest in these theoretical common shares, these are not actual common shares which can be voted or disposed of. Each participant’s only right with respect to the theoretical common shares is to receive a distribution, at the time provided by the applicable plan, of common shares equal to the number



of theoretical common shares credited to his or her bookkeeping account(s). For further information concerning the Employee Deferral Plans, please see the discussion in the section captioned “EXECUTIVE COMPENSATION — Compensation Discussion and Analysis — Compensation Components — Non-Qualified Deferred Compensation” beginning on page 47 of this Proxy Statement and for further information concerning the Director Deferral Plans, please see the discussion in the section captioned “COMPENSATION OF DIRECTORS — Director Deferral Plans” beginning on page 63 of this Proxy Statement.

(4) Includes 436 common shares held by Ms. Anderson’s spouse, who has sole voting power and sole dispositive power as to the 436 common shares. Beneficial ownership of these 436 common shares is disclaimed by Ms. Anderson.

(5) Includes for each of Ms. Anderson, Mr. Davis, Mr. Endres, Mr. Horton, Mr. Karmanos, Mr. Nelson, Dr. Ribeau, and Ms. Schiavo 2,000 restricted common shares and for Mr. Blystone 3,000 restricted common shares, which will vest on September 27, 2017. For further information concerning the terms of the restricted common shares granted to non-employee directors, see footnote (20) below.

(6) Includes 20,875 common shares subject to Currently Exercisable Options.

(7) Includes 180,040 common shares held by Mr. Endres as trustee for a living trust.

(8) Named Executive Officer listed in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement.

(9) Includes 20,167 common shares subject to Currently Exercisable Options. Also includes (i) 23,000 restricted common shares which will vest over time based on continued employment with the Company; and (ii) 25,000 restricted common shares which will vest only if and when both (a) the closing price of the Company’s common shares equals or exceeds \$60 per share for 30 consecutive days during the five-year period ending on June 24, 2019, and (b) Mr. Gilmore has continuously remained an employee of the Company through June 24, 2019. See footnote (20) below for more information on the restricted common shares.

(10) Includes 18,438 common shares subject to Currently Exercisable Options.

(11) Includes 126,816 common shares held by Mr. Karmanos as trustee for a living trust.

(12) Includes 105 common shares held by Mr. Lamprinakos as custodian for his three children. Includes 143,900 common shares subject to Currently Exercisable Options. Also includes 32,800 restricted common shares which will vest over time based on continued employment with the Company. See footnote (20) below for more information on the restricted common shares.

(13) See footnote (3) to preceding table.

(14) Includes 42,434 common shares held by Mr. Nelson as trustee for a living trust. Includes 43,700 common shares subject to Currently Exercisable Options.

(15) Includes 43,700 common shares subject to Currently Exercisable Options.

Includes 1,187 common shares held by Mr. Rose's wife, who has sole voting power and sole dispositive power as to the 1,187 common shares. Beneficial ownership of these 1,187 common shares is disclaimed by Mr. Rose.

(16) Includes 21,330 common shares held by Mr. Rose as custodian for his two children. Also includes 113,834 common shares subject to Currently Exercisable Options. Also includes 38,000 restricted common shares which will vest over time based on continued employment with the Company. See footnote (20) below for more information on the restricted common shares.

(17) Includes 219,834 common shares subject to Currently Exercisable Options. Also includes 38,000 restricted common shares which will vest over time based on continued employment with the Company. See footnote (20) below for more information on the restricted common shares.

(18) Includes 16,000 common shares subject to Currently Exercisable Options.

(19) The number of common shares shown as beneficially owned by the Company's current directors and executive officers as a group includes 1,251,616 common shares subject to Currently Exercisable Options and 268,500 restricted common shares. See footnote (20) below for more information on the restricted

common shares. The number shown does not include any common shares issuable in connection with the performance shares awarded to NEOs and other executive officers, as to which the performance period has not ended and the applicable vesting dates have not yet occurred. The number of common shares shown for all current directors and executive officers as a group includes the common shares beneficially owned by five executive officers not individually identified.

(20) The restricted common shares granted to executive officers and non-employee directors of the Company are held in escrow by the Company and may not be sold, transferred, pledged, assigned or otherwise alienated or hypothecated until the restrictions thereon have lapsed. Each holder of restricted common shares may exercise any voting rights associated with the restricted common shares during the restriction period. In addition, any dividends or distributions paid with respect to the common shares underlying the restricted common shares will be held by the Company in escrow during the restriction period and, at the end of the restriction period, will be distributed or forfeited in the same manner as the restricted common shares with respect to which they were paid. For further information concerning the terms of the restricted common shares granted to non-employee directors, please see the discussion in the section captioned “COMPENSATION OF DIRECTORS — Equity Grants” beginning on page 63 of this Proxy Statement. For further information concerning the terms of the restricted common shares granted to executive officers, please see the discussion in the sections captioned “EXECUTIVE COMPENSATION — Compensation Discussion and Analysis — Compensation Components — Long-Term Incentive Compensation — Annual Restricted Common Share Awards to Executives”, “EXECUTIVE COMPENSATION — Compensation Discussion and Analysis — Compensation Components — Long-Term Incentive Compensation — Special Performance-Based/Time-Vested Restricted Common Share Award”, “EXECUTIVE COMPENSATION — Grants of Plan-Based Awards”, “EXECUTIVE COMPENSATION — Outstanding Equity Awards at Fiscal 2017 Year-End” and “EXECUTIVE COMPENSATION — Long-Term Performance Awards, Option Awards and Restricted Common Share Awards Granted in Fiscal 2018” beginning on page 45, page 45, page 54, page 55 and page 60, respectively, of this Proxy Statement. Restricted common shares held by executive officers not named in this table are not listed individually.

#### Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires that the Company’s directors and executive officers and greater-than-10% beneficial owners of the Company’s outstanding common shares file reports with the SEC reporting their initial beneficial ownership of common shares and any subsequent changes in their beneficial ownership. Specific due dates for such reports have been established by the SEC and the Company is required to disclose in this Proxy Statement any late report or known failure to file a required report. To the Company’s knowledge, based solely on a review of the copies of the reports furnished to the Company and written representations that no other reports were required, the Company believes that during Fiscal 2017, all Section 16(a) filing requirements applicable to the Company’s directors and executive officers and greater-than-10% beneficial owners of the Company’s outstanding common shares were complied with, except that Form 4’s reporting the Board retainers for each of Kerrii Anderson, Michael Endres, and Peter Karmanos, Jr. paid in the form of phantom stock were filed one day late because the information required to be reported was not received until one day after the Form 4 was due.

## **CORPORATE GOVERNANCE**

### Corporate Governance Guidelines

Upon the recommendation of the Nominating and Governance Committee, in accordance with applicable NYSE Rules, the Board has adopted the Corporate Governance Guidelines to promote the effective functioning of the Board and its committees and to reflect the Company's commitment to high standards of corporate governance. The Board, with the assistance of the Nominating and Governance Committee, periodically reviews the Corporate Governance Guidelines to ensure they comply with all applicable requirements.

The Corporate Governance Guidelines are available on the "Corporate Governance" page of the "Investor Center" section of the Company's web site located at [www.worthingtonindustries.com](http://www.worthingtonindustries.com).

## Code of Conduct

In accordance with applicable NYSE Rules and the applicable rules and regulations of the SEC (the “SEC Rules”), the Board adopted the Worthington Industries, Inc. Code of Conduct (the “Code of Conduct”). The Code of Conduct is available on the “Corporate Governance” page of the Investor Center” section of the Company’s web site located at [www.worthingtonindustries.com](http://www.worthingtonindustries.com).

## Director Independence

Pursuant to the Corporate Governance Guidelines, a director is determined to be an independent director if he or she is independent of management and has no material relationship with the Company, either directly or indirectly as a partner, shareholder or officer of an entity that has such a relationship with the Company, as affirmatively determined by the Board. The Board observes all additional criteria for independence established by NYSE or required under SEC Rules or other applicable laws and regulations.

The Board has been advised of the nature and extent of any direct or indirect personal and business relationships between the Company and Kerri Anderson, John Blystone, Mark Davis, Michael Endres, Ozey Horton, Jr., Peter Karmanos, Jr., Carl Nelson, Jr., Sidney Ribeau or Mary Schiavo, individually (each, an “Independent Director” and collectively, the “Independent Directors”), or any entities for which any Independent Director is a partner, officer, employee or shareholder. The Board has reviewed, considered and discussed such relationships, and the compensation which each Independent Director has received, directly or indirectly, from the Company, in order to determine whether each Independent Director meets the independence requirements of the Corporate Governance Guidelines, the applicable NYSE Rules and the applicable SEC Rules. The Board has affirmatively determined that (a) none of the Independent Directors has any relationship with the Company, either directly or indirectly, including, without limitation, any commercial, industrial, banking, consulting, legal, accounting, charitable or familial relationship, which: (i) interfered, interferes, or may interfere, with his or her independence from management and the Company or the exercise of his or her independent judgment, (ii) would be inconsistent with a determination of independence under applicable NYSE Rules and SEC Rules, or (iii) would impair his or her independence under the Corporate Governance Guidelines; and (b) each of the Independent Directors qualifies as an “Independent Director” under the Corporate Governance Guidelines. As required by applicable NYSE Rules, the Independent Directors represent a majority of the Company’s directors. John P. McConnell does not qualify as independent under applicable NYSE Rules or SEC Rules or the Corporate Governance Guidelines because he is an executive officer of the Company.

Barring any unusual circumstances, the Board has determined that a director’s independence would not be impaired if: (a) the director is an executive officer or an employee (or his or her immediate family member is an executive officer or employee) of a company that makes payments to, or receives payments from, the Company for property or services performed in the ordinary course of business in an amount which, in any single fiscal year, does not exceed the greater

of \$1,000,000 or 2% of such other company's consolidated gross revenues; (b) the Company makes contributions to a scholastic or charitable tax-exempt organization for which the director (or his or her immediate family member) serves as either a member of the board of directors (or similar governing body) or an officer if the contributions, in any single fiscal year, do not exceed the greater of \$500,000 or 1% of the total contributions received by that tax-exempt organization during such fiscal year; or (c) the Company uses facilities (dining facilities, clubs, etc.) in which the director is a greater than 5% owner if charges to the Company are consistent with charges paid by unrelated third parties and are fair, reasonable and consistent with those for similar services available at similar facilities, as long as the charges do not reach other thresholds under the NYSE Rules which would disqualify a director from being independent.

The Board specifically considered a number of circumstances in the course of reaching the conclusion that the current Independent Directors qualify as independent under the Corporate Governance Guidelines as well as applicable NYSE Rules and SEC Rules, including the relevant relationships described below in the section captioned "TRANSACTIONS WITH CERTAIN RELATED PERSONS" beginning on page 29 of this Proxy Statement.

## **Nominating Procedures**

The Board's Nominating and Governance Committee has responsibility for providing oversight on a broad range of issues surrounding the composition and operation of the Board, including identifying candidates qualified to become directors and recommending director nominees to the Board.

When considering candidates for the Board, the Nominating and Governance Committee evaluates the entirety of each candidate's credentials but does not have specific eligibility requirements or minimum qualifications which must be met by a Nominating and Governance Committee-recommended nominee and has not adopted a formal policy with regard to the consideration of diversity in identifying director nominees. However, the Corporate Governance Guidelines provide that the retirement age for directors is 75 (unless the Board otherwise determines), and a director is to submit his or her resignation to be effective at the conclusion of his or her term ending immediately after attaining age 75. The Nominating and Governance Committee considers those factors it deems appropriate, including, but not limited to, independence, judgment, skill, diversity, strength of character, ethics and integrity, experience with businesses or organizations of comparable size or scope, experience as an executive of or adviser to public and private companies, experience and skill relative to other Board members, specialized knowledge or expertise, and the desirability of the candidate's membership on the Board and any committees of the Board. Depending on the current needs of the Board, the Nominating and Governance Committee may weigh certain factors more or less heavily. The Nominating and Governance Committee does, however, believe that all members of the Board should have strong character and integrity, a reputation for working constructively with others, sufficient time to devote to Board matters, and no conflict of interest that would interfere with his or her performance as a director.

While the Board and the Nominating and Governance Committee do not have specific eligibility requirements and do not, as a matter of course, weigh any of the factors they deem appropriate more heavily than others, both the Board and the Nominating and Governance Committee believe that, as a group, the directors should have diverse backgrounds and qualifications. The Company believes that the members of the Board, as a group, have such backgrounds and qualifications.

The Nominating and Governance Committee considers candidates for the Board from any reasonable source, including shareholder recommendations, but does not evaluate candidates differently based on the source of the recommendation. The process for seeking and vetting additional director candidates is ongoing and is not dependent upon the existence of a vacancy on the Board. Accordingly, the Board believes that this ongoing identification of qualified candidates functions as an appropriate director succession plan. Pursuant to its charter, the Nominating and Governance Committee has the authority to retain consultants and search firms to assist with the process of identifying and evaluating director candidates and to approve the fees and other retention terms for any such consultant or search firm. The Nominating and Governance Committee has never used a consultant or search firm for such purpose, and, accordingly, the Company has paid no such fees.

Shareholders may recommend director candidates for consideration by the Nominating and Governance Committee by sending the recommendation to the Chair of the Nominating and Governance Committee, in care of the Company, to the Company's executive offices at 200 Old Wilson Bridge Road, Columbus, Ohio 43085. The recommendation must include the candidate's name, age, business address, residence address and principal occupation. The recommendation must also describe the qualifications, attributes, skills or other qualities possessed by the recommended director candidate. A written statement from the candidate consenting to serve as a director, if elected, and a commitment by the candidate to meet personally with Nominating and Governance Committee members must accompany any such recommendation.

The Board, taking into account the recommendations of the Nominating and Governance Committee, selects nominees for election as directors at each Annual Meeting. In addition, shareholders wishing to nominate directors for election may do so, provided they comply with the nomination procedures set forth in the Company's Code of Regulations and applicable SEC Rules. In order to nominate an individual for election as a director at a meeting, a shareholder must give written notice of the shareholder's intention to make such nomination. The notice must be sent to the Company's Secretary, either delivered in person to, or mailed to and received at, the Company's principal executive offices at 200 Old Wilson Bridge Road, Columbus, Ohio 43085 not less than 14 days or more than 50 days prior to any meeting called for the election of directors. However, if notice or public disclosure of the date of the meeting is given or made less than 21 days prior to the meeting, the shareholder notice must be received by the Company's Secretary not later than the close of business on the seventh day following the day on which notice of the date of the meeting was mailed or publicly disclosed. The Company's Secretary will deliver any



shareholder notice received in a timely manner to the Nominating and Governance Committee for review. Each shareholder notice must include the following information as to each individual the shareholder proposes to nominate for election or re-election as a director: (a) the name, age, business address and, if known, residence address of the proposed nominee; (b) the principal occupation or employment of the proposed nominee; (c) the number of common shares of the Company beneficially owned by the proposed nominee; and (d) any other information relating to the proposed nominee that is required to be disclosed concerning nominees in proxy solicitations under applicable SEC Rules, including the individual's written consent to be named in the proxy statement as a nominee and to serve as a director, if elected. The nominating shareholder must also provide (i) the name and address of the nominating shareholder; and (ii) the number of common shares of the Company beneficially owned by the nominating shareholder. No individual may be elected as a director unless he or she has been nominated by a shareholder in the manner described above or by the Board or the Nominating and Governance Committee.

### **Compensation Committee Interlocks and Insider Participation**

The Compensation Committee of the Board (the "Compensation Committee") is currently comprised of John Blystone (Chair), Kerrii Anderson, Michael Endres and Ozey Horton, Jr. No member of the Compensation Committee is a present or past employee or officer of the Company. During Fiscal 2017 and through the date of this Proxy Statement, none of the Company's executive officers has served on the board of directors or compensation committee (or other committee performing equivalent functions) of any other entity, one of whose executive officers served on the Company's Board or Compensation Committee.

### **Communications with the Board**

The Board believes it is important for shareholders and other interested persons to have a process by which to send communications to the Board and its individual members, including the Lead Independent Director. Accordingly, shareholders and other interested persons who wish to communicate with the Board, the non-management directors as a group (who are also all "Independent" Directors, as defined by the Corporate Governance Guidelines and applicable NYSE Rules), the Lead Independent Director or any other individual director may do so by addressing such correspondence to the name(s) of the specific director(s), to the "Non-Management Directors" as a whole or to the "Board of Directors" as a whole, and sending it in care of the Company, to the Company's executive offices at 200 Old Wilson Bridge Road, Columbus, Ohio 43085. The mailing envelope must contain a clear notation indicating that the enclosed correspondence is a "Shareholder/Interested Person – Non-Management Director Communication", "Shareholder/Interested Person – Board Communication", "Shareholder/Interested Person – Lead Independent Director Communication", or "Shareholder/Interested Person – Director Communication", as appropriate. All such correspondence must identify the author as a shareholder or other interested person (identifying such interest) and clearly indicate whether the communication is directed to all members of the Board, to the non-management directors as a whole or to a certain specified individual director(s). Copies of all such correspondence will be circulated to the appropriate director(s). Correspondence marked "personal and confidential" will be delivered to the intended recipient(s) without opening. There is no screening process in respect of communications from shareholders or other interested persons.

The process for forwarding communications to the appropriate Board member(s) has been approved by the Company's Independent Directors.

Questions, complaints and concerns may also be submitted to Company directors by telephone through the Worthington Industries EthicsLine by calling 877-263-9893 inside the United States and Canada, and 770-613-6395 outside the United States.

#### PROPOSAL 1: ELECTION OF DIRECTORS

There are currently ten directors – four in the class whose terms expire at the Annual Meeting and who are proposed to be re-elected for terms expiring at the Annual Meeting of Shareholders in 2020; three in the class whose terms expire at the Annual Meeting of Shareholders in 2018; and three in the class whose terms expire at the Annual Meeting of Shareholders in 2019.

The Board proposes that the four director nominees named in the summary below, each of whom was unanimously recommended by the Nominating and Governance Committee, be re-elected as directors at the Annual Meeting. Each individual elected as a director at the Annual Meeting will hold office for a three-year term, expiring at the Annual Meeting of Shareholders in 2020, and until his successor is duly elected and qualified, or until his earlier death, resignation or removal from office. The individuals named as proxy holders in the form of proxy

solicited by the Board intend to vote the common shares represented by the proxies received under this solicitation for the Board's nominees, unless otherwise instructed on the form of proxy. If any nominee becomes unable to serve or for good cause will not serve as a candidate for election as a director, the individuals designated to vote the proxies will have full discretion to vote the common shares represented by the proxies they hold for the election of the remaining nominees and for the election of any substitute nominee designated by the Board. The Board has no reason to believe that any of the Board's nominees will be unable to serve or for good cause will not serve as a director of the Company if elected.

### **Information Concerning Nominees and Directors**

The information set forth below, concerning the age, principal occupation, other affiliations and business experience of each director has been furnished to the Company by such director as of August 1, 2017. Except where otherwise indicated, each director has had the same principal occupation for the last five years. There are no family relationships among any of the current directors, director nominees and executive officers of the Company.

### **Nominees Standing for Re-Election to the Board at the 2017 Annual Meeting**

#### ***Michael J. Endres***

Michael J. Endres, age 69, has served continuously as a director of the Company since 1999 and is a member of the Executive Committee and the Compensation Committee. Mr. Endres serves as a special limited partner in Stonehenge Partners, Inc., a private equity investment firm he co-founded in August 1999. His duties include, among other things, the examination of specific company financial characteristics, balance sheet and income statement analysis, as well as industry growth rates and trends, and management of the acquisition and disposition of the firm's investments. Mr. Endres has served as a director of Huntington Bancshares Incorporated since April 2003 and is a member of its Technology Committee and its Executive Committee. Mr. Endres has also served as a director of W.W. Williams Company (and its successor TRI-W Group), a privately-held company, since October 2011, Conterra AG, a privately-held company since 2014, and Calibre Group LLC, a privately-held company since 2015. Mr. Endres served as a director of Tim Hortons Inc. from 2006 until December 2014 when it was acquired by Restaurant Brands International, where he was Chair of its Audit Committee and a member of its Executive Committee. Mr. Endres received a B.S. from Miami University. Mr. Endres has a depth of experience in equity investing, business development, strategic initiatives and acquisitions, financial analysis, leadership and management, and is a director of various companies. This experience, along with his financial expertise and his history as a director with the Company, make him a valuable asset to the Board and its various committees, and well qualified to continue to serve on the Board.

***Ozey K. Horton, Jr.***

Ozey K. Horton, Jr., age 66, has served continuously as a director of the Company since 2011 and is a member of the Compensation Committee and the Nominating and Governance Committee. He is an independent advisor and serves as Director Emeritus of McKinsey & Company, a management consulting firm, from which he retired in February 2011. Prior to that time, Mr. Horton served as a Director in the Atlanta office of McKinsey & Company from 1981 through February 2011. Over the years, Mr. Horton led numerous corporate growth, strategic, mergers and acquisitions, and performance improvement initiatives at global clients across a range of industries — especially in the basic industrials space (such as metals and mining; pulp, paper and packaging; chemicals; and energy). He has also led several practices within McKinsey & Company: as founder of the global pulp, paper and packaging practice; co-leader of the global basic materials practice; and leader of the global operations practice within the energy and materials sector. Prior to his service with McKinsey & Company, Mr. Horton had early career experiences in manufacturing, corporate development and project engineering. Mr. Horton has served as a director of Louisiana-Pacific Corporation, a global leader in engineered wood products, since September 2016, where he is a member of the Finance & Audit Committee and a member of the Nominating and Corporate Governance Committee. Mr. Horton serves as a member of the Metso Corporation Board, the Dabbagh Group Holding Co. Ltd. Board and the Spoleto Festival, USA Board. He also serves as a member of the Gaillard Performance Hall Foundation Capital Campaign Cabinet, the MUSC Hollings Cancer Center Advisory Board, and the Liberty Fellows Senior Advisor Group. Mr. Horton has extensive experience working in Europe, South America, India and Asia. Mr. Horton has a B.S.E. in civil and environmental engineering from Duke University and a Masters of Business Administration from the Harvard Business School. Mr. Horton's wide-ranging experience working with manufacturing and other companies, both domestically and globally, provides unique expertise to the Board, and these attributes make him well suited to continue to serve on the Board.

***Peter Karmanos, Jr.***

Peter Karmanos, Jr., age 74, has served continuously as a director of the Company since 1997, is Chair of the Nominating and Governance Committee and is a member of the Executive Committee. Mr. Karmanos founded Compuware, a software development company, in 1973. He served as Chairman of the Board, Chief Executive Officer and a director of Compuware from its founding until June 2011. He continued to serve as Executive Chairman of the Board and a director of Compuware until March 2013, when he resigned from that board. Mr. Karmanos has the entrepreneurial spirit that built a billion dollar company from a start-up and the business acumen of the Chairman and Chief Executive Officer of an S&P 500 corporation. Mr. Karmanos is a Partner in MadDog Technology, LLC, a company that specializes in advanced technology and mobile device development. Mr. Karmanos has also served as a director for Taubman Centers, Inc. since 2000 and is a member of its Compensation Committee. He serves as a director for the Barbara Ann Karmanos Cancer Institute, Detroit Renaissance, and New Detroit Coalition, and on the Board of Governors for the National Hockey League. Mr. Karmanos has a wealth of public company management and information technology experience. This includes extensive skill and background dealing with the growth, operation and management of a large public company as its co-founder and Chairman. In addition, his skills and expertise in information technology bring valuable insight to the Board. All of these attributes make him well qualified to continue to serve on the Board.

***Carl A. Nelson, Jr.***

Carl A. Nelson, Jr., age 72, has served continuously as a director of the Company since 2004, is the Chair of the Audit Committee and is a member of the Executive Committee. Mr. Nelson was a partner with Arthur Andersen, LLP and retired in February 2002, after 31 years of service. Mr. Nelson had served as Managing Partner of the Arthur Andersen Columbus, Ohio office, and was the leader of the firm's consulting services for the products industry in the United States. Mr. Nelson has served as a director of Advanced Drainage Systems, a \$1 billion public-owned drainage-pipe manufacturer, since 2016 and is a member of its Compensation and Succession Committees. He has served as a director of Star Leasing Company, a \$115 million ESOP-owned company that leases semi-trailers through ten facilities across six states since 2013, where he is a member of its Compensation Committee. Mr. Nelson is a Certified Public Accountant and a member of The Ohio Society of Certified Public Accountants and the American Institute of Certified Public Accountants. Mr. Nelson received his B.S. in Accounting from The Ohio State University and a Masters of Business Administration from the University of Wisconsin. Mr. Nelson has taught in the MBA and executive education programs at The Ohio State University and is a member of the Dean's Advisory Council for the Fisher College of Business at The Ohio State University. Mr. Nelson has significant public company accounting and financial expertise. Mr. Nelson has vast experience as a business consultant on a variety of projects involving areas such as large scale technology implementation, defining strategic initiatives, strategic planning and projects with significant change requirements. As an "audit committee financial expert", as defined by applicable SEC Rules, Mr. Nelson has served the Board well as the Chair of the Audit Committee since 2004. All of these attributes make him well qualified to continue to serve on the Board.

**Directors Whose Terms Continue Until the 2018 Annual Meeting of Shareholders**

***John B. Blystone***

John B. Blystone, age 64, has served continuously as a director of the Company since 1997 and as the Lead Independent Director of the Company since January 2007. He is the Chair of the Compensation Committee and a member of the Executive Committee. Mr. Blystone served as Chairman of the Board, President and Chief Executive Officer of SPX Corporation, a global provider of technical products and systems, industrial products and services, flow technology, cooling technologies and services and service solutions, from December 1995 to December 2004, when he retired. From 1991 to 1995, Mr. Blystone served in various managerial and operating roles with General Electric Company. Mr. Blystone served as Chairman of the Board of Freedom Group, Inc., which manufactures and markets firearms, ammunition and related products, from August 2010 to March 2012. Mr. Blystone serves as a director for Blystone Consulting, LLC and as General Partner of Blystone Capital Partners. Mr. Blystone received his B.A. from the University of Pittsburgh. Mr. Blystone has extensive business experience in managing and operating both domestic and international operations, including as a chief executive officer of a large public company. He has expertise in acquisitions, financial and business analysis, and in generally managing issues that face a large public company. Mr. Blystone's business acumen, his long service on our Board, and his collegial style and leadership resulted in his election as the Lead Independent Director of the Company and make him well qualified to serve on the Board.

***Mark C. Davis***

Mark C. Davis, age 57, has served continuously as a director of the Company since March 2011 and is a member of the Audit Committee. Mr. Davis is a private investor and Chief Executive Officer of Lank Acquisition Corp. which invests in minority and majority positions in public and private companies. Prior to forming Lank Acquisition Corp. in 2007, Mr. Davis spent 20 years in a variety of senior investment banking positions. From 1996 to 2003, Mr. Davis was a senior executive at JPMorgan Chase where he began as Head of the Merger and Acquisition Group. He became Head of General Industry Investment Banking in 2000 and was also Co-Head of Investment Banking Coverage which comprised all of JPMorgan Chase's corporate clients, and was named Vice Chairman of Investment Banking in 2002. Mr. Davis holds a Masters in Business Administration from the Tuck School of Business and a B.A. from Dartmouth College. Mr. Davis' financial knowledge and depth of experience in equity investing, strategic matters, acquisitions, financial analysis and investment banking make him well qualified to serve on the Board, and qualify him as an "audit committee financial expert", as defined by applicable SEC Rules.

***Sidney A. Ribeau***

Sidney A. Ribeau, age 69, has served continuously as a director of the Company since 2000 and is a member of the Nominating and Governance Committee. Since October 2013, Dr. Ribeau has served as Professor of Communications for Howard University. He served as President of Howard University from August 2008 to October 2013. Dr. Ribeau served as President of Bowling Green State University for more than 13 years prior to that time. Dr. Ribeau serves on the Board of Trustees of Teachers Insurance and Annuity Association (TIAA). He is Chair of the TIAA Human Resources Committee, and a member of TIAA's Nominating and Governance Committee and Corporate Governance and Social Responsibility Committee. Dr. Ribeau has previously served on the Boards of Directors of Convergys Corporation from 2001 through 2008 and Anderson, Inc. from 1997 through 2008. Dr. Ribeau received his B.A. from Wayne State University and his Masters and Doctorate from the University of Illinois. Dr. Ribeau brings extensive experience in managing the issues that face large public institutions. His background as the leader of a billion dollar public institution and as an educator and administrator enables him to provide insight relative to management, educational, financial, human resources and public policy matters and make him well qualified to serve on the Board.

**Directors Whose Terms Continue Until the 2019 Annual Meeting of Shareholders**

***Kerrii B. Anderson***

Kerri B. Anderson, age 60, has served continuously as a director of the Company since September 2010 and is a member of the Audit Committee and the Compensation Committee. Ms. Anderson has been a private investor and board advisor since September 2008. Prior to that time, she served as Chief Executive Officer and President of Wendy's International, Inc., a restaurant operating and franchising company, from November 2006 until September 2008 when that company merged with a subsidiary of Triarc Companies, Inc. to form Wendy's/Arby's Group, Inc. She served as a director of Wendy's International, Inc. from 2001 until September 2008, and as Wendy's Interim Chief Executive Officer and President from April to November 2006 and as its Executive Vice President and Chief Financial Officer from 2000 to April 2006. Previously, Ms. Anderson served as Senior Vice President and Chief Financial Officer of M/I Schottenstein Homes, Inc. (now known as M/I Homes, Inc.), a builder of single-family homes, from 1987 to 2000. Ms. Anderson has served as a member of the Board of Directors of Laboratory Corporation of America Holdings since May 2006, where she is Chair of its Audit Committee and a member of its Nominating and Governance Committee. Previously, she served as a member of the Board of Directors of Chiquita Brands International, Inc. from 2009 to January 2015, including service as Chairwoman of the Board from October 2012 to January 2015, as Chair of its Nominating and Governance Committee and as member of its Audit Committee until January 2015 when Chiquita was acquired by Cavendish Global Limited and became a private company; and as a member of the Board of Directors of P. F. Chang's China Bistro, Inc. from 2009 until July 2012 when P.F. Chang's was acquired by Wok Acquisition Corp. Ms. Anderson serves on the Finance Committee of The Columbus Foundation and as a member of the Board of Directors of OhioHealth Corporation, where she is Chair of its Finance Committee. Ms. Anderson has a strong record of leadership in operations and strategy. She qualifies as an "audit committee financial expert", as defined by applicable SEC Rules, given her experience as Chief Executive Officer and Chief Financial Officer of Wendy's International, Inc. and Chief Financial Officer of M/I Schottenstein Homes, Inc. Ms. Anderson received a B.A. from Elon University and a Masters of Business Administration from the Duke University Fuqua School of



Business. She has extensive corporate governance experience through her service on other public company boards. Her extensive experience in accounting and financial reporting and analysis and prior experience as a chief executive officer of a public company and chief financial officer of several public companies, in addition to other public company board service, make Ms. Anderson a valuable asset to the Board and its various committees, and well qualified to serve on the Board.

***John P. McConnell***

John P. McConnell, age 63, has served as the Company's Chief Executive Officer since June 1993, as a director of the Company continuously since 1990, and as Chairman of the Board of the Company since September 1996. He served in various positions with Worthington Industries from 1975 to June 1993. Mr. McConnell also serves as the Chair of the Executive Committee. He currently serves as Vice Chairman and has been a director of OhioHealth since 2014. Mr. McConnell brings solid public company and overall management and operations experience as Chief Executive Officer and Chairman of the Board. In addition, in his more than 40 years of service to the Company, Mr. McConnell has served in various roles with the Company spanning not only executive management, but prior to that, time in production, sales, human resources and management at plant, business unit and corporate levels, making him well qualified to serve on the Board.

***Mary Schiavo***

Mary Schiavo, age 61, has served continuously as a director of the Company since 1998 and is a member of the Audit Committee and the Nominating and Governance Committee. Ms. Schiavo has been a member of the law firm of Motley Rice LLC, since October 2003. Ms. Schiavo has been employed by CNN as an analyst and on air commentator since calendar year 2014. Ms. Schiavo was an attorney with a law firm in Los Angeles, California, from 2001 to October 2003. Ms. Schiavo served as a professor at The Ohio State University, College of Engineering, Department of Aerospace Engineering and Aviation and School of Public Policy and Management and also as a Consultant for NBC News from 1997 to 2002. Ms. Schiavo served as Inspector General for the U. S. Department of Transportation for six years, where she had auditing and oversight responsibility over a multi-billion dollar government agency; Assistant Secretary of Labor of the U.S. for one year; a White House Fellow for one year; and was an attorney with the U.S. Department of Justice for seven years. Ms. Schiavo has gained in-depth knowledge of the Company's business and structure from her more than 19 years of service as a director. Ms. Schiavo received a B.A. from Harvard University, a Master of Arts degree from The Ohio State University, and a Juris Doctorate degree from New York University. She was previously an elected director of the Harvard University Alumni Association and a member of the President's Council on Integrity and Efficiency in the federal government. Ms. Schiavo's legal and governmental experience enable her to bring a unique and valuable perspective to the Board, and make her well qualified to serve on the Board.

## Required Vote and Board's Recommendation

Under Ohio law and the Company's Code of Regulations, the four nominees for election to the Board receiving the greatest number of votes "**FOR**" their election will be elected as directors of the Company.

Except in the case of broker non-votes, common shares represented by properly completed and timely received forms of proxy will be voted "**FOR**" the election of the Board's nominees, unless authority to vote for one or more of the nominees is withheld. Common shares as to which the authority to vote is withheld will not be counted toward the election of directors or the election of the individual nominees specified on the form of proxy. Proxies may not be voted for more than four nominees.

THE BOARD UNANIMOUSLY RECOMMENDS THAT THE  
SHAREHOLDERS OF THE COMPANY VOTE "**FOR**" THE  
ELECTION OF EACH OF THE DIRECTOR NOMINEES NAMED ABOVE

## Meetings of the Board

The Board held five meetings during Fiscal 2017, including regularly scheduled and special meetings. During Fiscal 2017, each incumbent director attended at least 75% of the aggregate of (a) the total number of meetings held by the Board during such director's period of service, and (b) the total number of meetings held during such director's period of service by all committees of the Board on which such director served.

The Board and management of the Company are committed to effective corporate governance practices. The Corporate Governance Guidelines describe the governance principles and procedures by which the Board

functions. The Board annually reviews and updates, as appropriate, the Corporate Governance Guidelines and the charters of the various committees of the Board in response to corporate governance developments, including changes in the applicable NYSE Rules and SEC Rules, and recommendations by directors in connection with Board and Board committee evaluations. In accordance with the Corporate Governance Guidelines and applicable NYSE Rules, non-management directors of the Company, who are also all “Independent” Directors, as defined by the Corporate Governance Guidelines and applicable NYSE Rules, meet (without management present) at regularly scheduled executive sessions at least twice per year and at such other times as the directors deem necessary or appropriate. These executive sessions are typically held in conjunction with regularly scheduled Board meetings and are led by the Lead Independent Director, and appropriate feedback from these sessions is given to the Chief Executive Officer. The non-management directors met in executive session after two the four regularly scheduled Board meetings held in Fiscal 2017.

#### Board Member Attendance at Annual Meetings of the Shareholders

The Company does not have a formal policy with respect to attendance by our directors at the annual meetings of the shareholders. The Board generally schedules its quarterly meetings to fall in March, June, September and December. Four of the ten then-incumbent directors attended the Company’s 2016 Annual Meeting of Shareholders: Mr. Blystone, Mr. Horton, Mr. McConnell, and Mr. Nelson.

#### Board Leadership Structure

The Company is led by John P. McConnell, who has served as Chief Executive Officer since June 1993, as a director of the Company since 1990, and as Chairman of the Board of the Company since September 1996. The Company’s Board is currently comprised of Mr. McConnell and nine non-management directors. John Blystone is the Company’s Lead Independent Director.

The Board has four standing committees: Audit, Compensation, Executive, and Nominating and Governance. Each of the Audit Committee, the Compensation Committee, and the Nominating and Governance Committee is chaired by a separate Independent Director and is comprised solely by Independent Directors. Detailed information on each Board committee is contained in the section captioned “PROPOSAL 1: ELECTION OF DIRECTORS — Committees of the Board” beginning on page 25 of this Proxy Statement.

The Company does not have a fixed policy regarding whether the offices of Chairman of the Board and Chief Executive Officer should be vested in the same person or two different people. The Board has determined that the most effective leadership structure at the present time is for the Chief Executive Officer to also serve as the Chairman

of the Board, coupled with a Lead Independent Director, independent chairs for our Audit Committee, our Compensation Committee, and our Nominating and Governance Committee, and regularly scheduled executive sessions of the non-management directors.

The Board believes that the currently combined role of Chairman of the Board and Chief Executive Officer promotes the development and execution of our business strategy and facilitates information flow between management and the Board, which are essential to effective governance. The Board believes that its strong governance practices, including its supermajority of Independent Directors, the combination of the Chairman of the Board and Chief Executive Officer roles, and its clearly-defined Lead Independent Director responsibilities, provide an appropriate balance among strategy development, operational execution and independent oversight of the Company.

The Board periodically reviews our leadership structure and retains the authority to modify the structure, as and when appropriate, to address our then current circumstances.

#### Lead Independent Director

In January 2007, the Company established a Lead Independent Director position and appointed John B. Blystone as the Lead Independent Director.

A copy of the Company's Lead Independent Director Charter is available on the "Corporate Governance" page of the "Investor Center" section of the Company's web site located at [www.worthingtonindustries.com](http://www.worthingtonindustries.com). In addition to the other duties more fully described in the Company's Lead Independent Director Charter, the Lead Independent Director is responsible for:

advising the Chairman of the Board and Chief Executive Officer regarding the information, agenda and meeting schedules for the Board and Board committees, and as to the quality, quantity and

timeliness of the information submitted to the Board by the Company's management that is necessary or appropriate for the non-employee directors to effectively and responsibly perform their duties;

recommending to the Chairman of the Board and Chief Executive Officer the retention of advisers and consultants who report directly to the Board;

assisting the Board, the Nominating and Governance Committee and the officers of the Company in ensuring compliance with and implementation of the Corporate Governance Guidelines;

calling meetings of the non-employee directors, developing the agenda for and serving as chairman of the executive sessions of the non-employee directors, and serving as principal liaison between the non-employee directors and the Chairman of the Board and Chief Executive Officer on sensitive issues;

working with the Nominating and Governance Committee and the Chairman of the Board and Chief Executive Officer to recommend the membership of the various Board committees, as well as the selection of committee chairs;

serving as chair of meetings of the Board when the Chairman of the Board is not present;

being available for consultation and direct communications with the Company's shareholders, if requested and appropriate; and

performing such other duties as the Board may determine.

#### Committees of the Board

The Board has four standing committees: the Executive Committee, the Audit Committee, the Compensation Committee, and the Nominating and Governance Committee. The charter for each committee has been reviewed and approved by the Board and is available on the "Corporate Governance" page of the "Investor Center" section of the Company's web site located at [www.worthingtonindustries.com](http://www.worthingtonindustries.com).

#### Committees of the Board

Chairperson Member Audit Committee Financial Expert

**Nominating and  
Executive Audit Compensation  
Governance**

Kerri B. Anderson\*  
John B. Blystone\*  
Mark C. Davis\*  
Michael J. Endres\*  
Ozey K. Horton, Jr.\*  
Peter Karmanos, Jr.\*  
John P. McConnell  
Carl A. Nelson, Jr.\*  
Sidney A. Ribeau\*  
Mary Schiavo\*

\*Independent director under NYSE Rules.

***Executive Committee***

The Executive Committee acts in place of, and on behalf of, the Board in the intervals between meetings of the Board. The Executive Committee has all of the authority of the Board, other than the authority (a) to fill vacancies on the Board or on any committee of the Board, (b) to amend the Company's Code of Regulations, (c) that has been delegated by the Board exclusively to other committees of the Board, and (d) that applicable law or the Company's governing documents do not permit to be delegated to a committee of the Board.

***Audit Committee***

The Board has determined that each member of the Audit Committee qualifies as an Independent Director under the applicable NYSE Rules and under SEC Rule 10A-3. The Board believes each member of the Audit Committee is qualified to discharge his or her duties on behalf of the Company and satisfies the financial literacy

requirement of the NYSE Rules. The Board has also determined that each of Ms. Anderson, Mr. Davis and Mr. Nelson qualifies as an “audit committee financial expert” as that term is defined in Item 407(d)(5) of SEC Regulation S-K by virtue of their respective experience, including that described on pages 22, 22 and 21, respectively, of this Proxy Statement. No member of the Audit Committee serves on the audit committee of more than two other public companies.

At least annually, the Audit Committee evaluates its performance, reviewing and assessing the adequacy of its charter and recommending any proposed changes to the full Board, as necessary to reflect changes in regulatory requirements, authoritative guidance and evolving practices.

The Audit Committee was established in accordance with Section 3(a)(58)(A) of the Exchange Act. The Audit Committee is organized and conducts its business pursuant to a written charter. The primary responsibility of the Audit Committee is to assist the Board in the oversight of the financial and accounting functions, controls, reporting processes and audits of the Company. Specifically, the Audit Committee appoints and evaluates the Company’s independent registered public accounting firm and approves the audit engagement, including fees and terms, and non-audit engagements, if any, of such firm. The Audit Committee, on behalf of the Board, reviews, monitors and evaluates: (a) the Company’s consolidated financial statements and the related disclosures, including the integrity and quality of the consolidated financial statements; (b) the Company’s compliance with legal and regulatory requirements, including the financial reporting process; (c) the Company’s systems of disclosure controls and procedures and internal control over financial reporting and its accounting and financial controls; (d) the performance, qualifications and independence of the Company’s independent registered public accounting firm, including the performance and rotation of the lead and concurring partners of that firm; (e) the performance of the Company’s internal audit function; (f) the annual independent audit of the Company’s consolidated financial statements; and (g) financial, reporting and compliance risk management. The Audit Committee also prepares the report that the SEC Rules require be included in the Company’s annual proxy statement.

Additional duties and responsibilities set forth in the Audit Committee’s charter include:

reviewing, with the Company’s financial management, internal auditors and independent registered public accounting firm, the Company’s accounting procedures and policies and audit plans, including staffing, professional services to be provided, audit procedures to be used, and fees to be charged by the Company’s independent registered public accounting firm and reviewing the activities of and the results of audits conducted by the Company’s internal auditors and independent registered public accounting firm;

reviewing with the Company’s independent registered public accounting firm the attestation/audit report of the Company’s independent registered public accounting firm on the effectiveness of the Company’s internal control over financial reporting filed with the Company’s Annual Report on Form 10-K;

establishing procedures for the receipt, retention and treatment of complaints received by the Company regarding accounting, internal accounting controls or auditing matters, as well as the confidential, anonymous submissions by employees of the Company of concerns regarding questionable accounting or auditing matters;

setting and maintaining hiring policies for employees or former employees of the Company's independent registered public accounting firm;

receiving reports concerning any non-compliance with the Company's Code of Conduct by any officers or directors of the Company and approving, if appropriate, any waivers therefrom;

administering the Company's Related Person Transaction Policy and approving, if appropriate, any "related person" transactions with respect to the Company's directors or executive officers;

reviewing with senior management the Company's major financial risk exposures and the steps being taken to monitor and control them as well as the Company's guidelines and policies with respect to risk assessment and risk management and overall antifraud programs and controls;

directing and supervising any special investigations into matters which may come within the scope of the Audit Committee's duties; and



other matters required by the Financial Accounting Standards Board, the American Institute of Certified Public Accountants, the Public Company Accounting Oversight Board, the SEC, NYSE and other similar bodies or agencies which could have an effect on the Company's consolidated financial statements.

Pursuant to its charter, the Audit Committee has the authority to engage and terminate such legal counsel and other consultants and advisors as it deems appropriate to carry out its functions, including the sole authority to approve the fees and other terms of retention of such legal counsel and other consultants and advisors.

The Audit Committee met four times during Fiscal 2017. The Audit Committee's report relating to Fiscal 2017 begins on page 70 of this Proxy Statement.

### *Compensation Committee*

The Board has determined that each member of the Compensation Committee qualifies as an Independent Director under the applicable NYSE Rules. The Board has also determined that each member of the Compensation Committee satisfies the additional independence standards for members of a compensation committee under the applicable NYSE Rules. All members of the Compensation Committee also qualify as "outside directors" for purposes of Section 162(m) of the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), and as "non-employee directors" for purposes of Rule 16b-3 under the Exchange Act.

The Compensation Committee periodically reviews and reassesses the adequacy of its charter and recommends any proposed changes to the full Board, as necessary to reflect changes in regulatory requirements, authoritative guidance and evolving practices. The Compensation Committee evaluates its performance at least annually.

The Compensation Committee's charter sets forth the duties and responsibilities of the Compensation Committee, which include:

discharging the Board's responsibilities relating to compensation of the Company's Chief Executive Officer and executive management, including reviewing and approving the compensation philosophy, policies, objectives and guidelines for the Company's executive management;

reviewing and approving, if it has been deemed appropriate, the Company's peer group companies and data sources for purposes of evaluating the Company's compensation competitiveness and establishing the appropriate competitive

positioning of the levels and mix of compensation elements;

reviewing and approving corporate goals and objectives, including performance goals, relevant to Chief Executive Officer and executive management compensation and evaluating the performance of the Chief Executive Officer and executive management in light of the approved corporate goals and objectives;

reviewing and approving the metrics to be used for the determination of payouts under cash-based and equity-based incentive programs;

setting the compensation of the Chief Executive Officer and other executive officers, including the amount and types of compensation;

preparing, producing, reviewing and/or discussing with the Company's management, as appropriate, such reports and other information required by applicable laws, rules, regulations or other standards with respect to executive and director compensation, including those required for inclusion in the Company's proxy statement and/or Annual Report on Form 10-K;

providing recommendations to the Board on Company-sponsored compensation-related proposals to be considered at the Company's annual shareholder meetings, including Say-on-Pay and Say-on-Frequency proposals, and the review and consideration of the results of such votes;

reviewing, and advising the Board with respect to, Board compensation;

administering the Company's equity-based incentive compensation plans, our other executive incentive compensation programs, and any other plans and programs which the Board designates;

reviewing and discussing with the Company's management, the Company's compensation risk management disclosures required by SEC Rules relating thereto;

in consultation with the Nominating and Governance Committee, reviewing, evaluating and making recommendations to the Board concerning shareholder proposals relating to executive and/or director compensation issues and the Company's responses thereto; and

carrying out such other roles and responsibilities as the Board may designate or delegate to the Compensation Committee.

The Compensation Committee's processes and procedures to determine executive compensation, including the use of compensation consultants and the role of executive officers in the executive compensation decision-making process, are described in the sections captioned "EXECUTIVE COMPENSATION — Compensation Discussion and Analysis — Role of the Compensation Committee" and "— Executive Compensation Philosophy and Objectives" beginning on page 32 and page 34, respectively, of this Proxy Statement.

Pursuant to its charter, the Compensation Committee has sole authority to retain and terminate any compensation consultant, legal counsel or other advisor, as the Compensation Committee deems appropriate to assist the Committee in the performance of its duties, including the sole authority to approve the fees and other terms and conditions of retention. Prior to any such retention, the Compensation Committee assesses any factors relevant to such consultant's, legal counsel's or advisor's independence from management, including the factors specified in NYSE's Corporate Governance Standards or other listing rules, to evaluate whether the services to be performed will raise any conflict of interest or compromise the independence of such consultant, legal counsel or advisor.

The Compensation Committee met three times during Fiscal 2017. The Compensation Discussion and Analysis regarding executive compensation for our NEOs begins on page 32 of this Proxy Statement, and the Compensation Committee Report for Fiscal 2017 is on page 50 of this Proxy Statement.

### ***Nominating and Governance Committee***

The Board has determined that each member of the Nominating and Governance Committee qualifies as an Independent Director under the applicable NYSE Rules. The Nominating and Governance Committee periodically reviews and assesses the adequacy of its charter and recommends any proposed changes to the full Board, as necessary to reflect changes in regulatory requirements, authoritative guidance and evolving practices. The Nominating and Governance Committee evaluates its performance at least annually.

Under the terms of its charter, the Nominating and Governance Committee is to:

develop and periodically review principles of corporate governance and recommend them to the Board for its approval;

review the Articles of Incorporation, the Code of Regulations and the Corporate Governance Guidelines of the Company and recommend to the Board any changes deemed appropriate;

review the procedures and communication plans for shareholder meetings and ensure that required information regarding the Company is adequately presented;

review and make recommendations to the Board regarding (a) the composition and size of the Board in order to ensure that the Board has the proper expertise and its membership consists of persons with sufficiently diverse backgrounds, (b) the criteria for the selection of Board members and Board committee members, and (c) Board policies on age and term limits for Board members;

plan for continuity on the Board as existing Board members leave the Board;

with the participation of the Chairman of the Board, identify and recruit candidates for Board membership, evaluate Board candidates recommended by shareholders and arrange for appropriate interviews and inquiries into the qualifications of the candidates;

identify and recommend individuals to be nominated for election as directors by the shareholders and to fill vacancies on the Board;

with the Compensation Committee, provide for an annual review of succession plans for the Chairman of the Board and Chief Executive Officer in the case of his resignation, retirement or death;

evaluate the performance of current Board members proposed for re-election, and recommend to the Board whether such members of the Board should stand for re-election; oversee an annual evaluation of the Board as a whole; conduct an annual evaluation of the Nominating and Governance Committee; and oversee the evaluation of the other Board committees and of management; and

with the Chairman of the Board, periodically review the charter and composition of each Board committee and make recommendations to the Board as to changes in charters, the creation of additional committees or, with the Chairman of the Board, recommend to the Board individuals to be chairs and members of Board committees; so that each Board committee is comprised of members with the appropriate qualities, skills and experience for the tasks of the committee.

To the extent not otherwise delegated to the Audit Committee, the Nominating and Governance Committee is also to:

review the relationships between the Company and each director, whether direct or as a partner, officer or equity owner of an organization that has a relationship with the Company, for conflicts of interest (all members of the Board are required to report any such relationships to the Company's General Counsel);

address actual and potential conflicts of interest a Board member may have and issue to the Board member having an actual or potential conflict of interest instructions on how to conduct himself/herself in matters before the Board which may pertain to such an actual or potential conflict of interest; and

make appropriate recommendations to the Board concerning determinations necessary to find a director to be an Independent Director.

The Nominating and Governance Committee met one time during Fiscal 2017.

### **Board's Role in Risk Oversight**

Our management is principally responsible for defining, identifying and assessing the various risks facing our Company, formulating enterprise risk management policies and procedures and managing our risk exposures on a day-to-day basis. A risk committee, comprised of senior executives, directs this process. Management provides an annual risk assessment to the Board, with quarterly updates. The Board's responsibility is to oversee our risk

management processes by understanding and evaluating management's identification, assessment and management of the Company's critical risks.

The Board as a whole has responsibility for this risk oversight, assisted by the Audit Committee and the Compensation Committee. Areas of focus include strategic, operational, liquidity, market, financial, reporting, succession, compensation, compliance and other risks. The Audit Committee is tasked with oversight of financial, reporting and compliance risk management, the Compensation Committee is tasked with oversight of compensation risk management, and the Board as a whole oversees all other risk management.

## TRANSACTIONS WITH CERTAIN RELATED PERSONS

### Review, Approval or Ratification of Transactions with Related Persons

The Company's policy with respect to related person transactions is addressed in the Company's written Related Person Transaction Policy (the "Policy"), which supplements the Company's written Code of Conduct provisions addressing "conflicts of interest". As described in the Code of Conduct, conflicts of interest can arise when an employee's or a director's personal or family relationships, financial affairs or an outside business involvement may adversely influence the judgment or loyalty required for performance of his or her duties to the Company. In cases where there is an actual or even the appearance of a conflict of interest, the individual involved is required to notify his or her supervisor or the Company's Ethics Officer. The supervisor will then consult with management and the Ethics Officer, as appropriate. The Code of Conduct provides that any action or transaction in which the personal interest of an executive officer or a director may be in conflict with those of the Company is to be reported to the Audit Committee. The Audit Committee must investigate and, if it is determined that such action

or transaction would constitute a violation of the Code of Conduct, the Audit Committee is authorized to take any action it deems appropriate.

The Policy was adopted by the Board and is administered by the Audit Committee and the Company's General Counsel. The Policy applies to any transaction, arrangement or relationship, or any series of similar transactions, arrangements or relationships, in which: the Company participates, directly or indirectly; the amount involved exceeds or is expected to exceed \$120,000; and a "related person" has, had or will have a direct or indirect material interest. Under the Policy, a "related person" is any person:

who is or was an executive officer, a director or a director nominee of the Company, or an immediate family member of any such individual; or

who is or was the beneficial owner of more than 5% of the Company's outstanding common shares, or an immediate family member of any such individual.

All related person transactions are to be brought to the attention of the Company's management who will then refer each matter to the Company's General Counsel and the Audit Committee. Each director, director nominee or executive officer of the Company must notify the Company's General Counsel in writing of any interest that such individual or an immediate family member of such individual has, had or may have, in a related person transaction. In addition, any related person transaction proposed to be entered into by the Company must be reported to the Company's General Counsel by the employee of the Company who has authority over the transaction. On an annual basis, each director, director nominee and executive officer of the Company must complete a questionnaire designed to elicit information about existing and potential related person transactions. Any potential related person transaction that is raised will be analyzed by the Company's General Counsel, in consultation with management and with outside counsel, as appropriate, to determine whether the transaction, arrangement or relationship does, in fact, qualify as a related person transaction requiring review by the Audit Committee under the Policy.

Under the Policy, all related person transactions (other than those deemed to be pre-approved or ratified under the terms of the Policy) will be referred to the Audit Committee for approval (or disapproval), ratification, revision or termination. Whenever practicable, a related person transaction is to be reviewed and approved or disapproved by the Audit Committee prior to the effectiveness or consummation of the transaction. If the Company's General Counsel determines that advance consideration of a related person transaction is not practicable, the Audit Committee will review and, in its discretion, may ratify the transaction at the Audit Committee's next meeting. However, the Company's General Counsel may present a related person transaction arising between meetings of the Audit Committee to the Chair of the Audit Committee who may review and approve (or disapprove) the transaction, subject to ratification by the Audit Committee at its next meeting if appropriate. If the Company becomes aware of a related person transaction not previously approved under the Policy, the Audit Committee will review the transaction, including the relevant facts and circumstances, at its next meeting and evaluate all options available to the Company, including ratification, revision, termination or rescission of the transaction, and take the course of action the Audit

Committee deems appropriate under the circumstances.

No director may participate in any approval or ratification of a related person transaction in which the director or an immediate family member of the director is involved. The Audit Committee may only approve or ratify those transactions the Audit Committee determines to be in the Company's best interest. In making this determination, the Audit Committee will review and consider all relevant information available to it, including:

the terms (including the amount involved) of the transaction and the related person's interest in the transaction and the amount of that interest;

the business reasons for the transaction and its potential benefits to the Company, and whether the transaction was undertaken in the ordinary course of the Company's business;

whether the terms of the transaction are fair to the Company and no less favorable to the Company than terms that could be reached with an unrelated third party;

the impact of the transaction on the related person's independence; and

whether the transaction would present an improper conflict of interest for any director, director nominee or executive officer of the Company, taking into account the size of the transaction, the overall financial position of the related person, the direct or indirect nature of the related person's



interest in the transaction and the ongoing nature of any proposed relationship and any other factors the Audit Committee deems relevant.

Any related person transaction previously approved or ratified by the Audit Committee or otherwise already existing that is ongoing in nature is to be reviewed by the Audit Committee annually.

Under the terms of the Policy, the following related person transactions are deemed to be pre-approved or ratified (as appropriate) by the Audit Committee even if the aggregate amount involved would exceed \$120,000:

interests arising solely from ownership of the Company's common shares if all shareholders receive the same benefit on a pro rata basis (*i.e.*, dividends);

compensation to an executive officer of the Company, as long as the executive officer is not an immediate family member of another executive officer or a director of the Company and the compensation has been approved by the Compensation Committee or is generally available to the Company's employees;

compensation to a director for services as a director if the compensation is required to be reported in the Company's proxy statements;

interests deriving solely from a related person's position as a director of another entity that is a party to the transaction;

interests deriving solely from the related person's direct or indirect ownership of less than 10% of the equity interest (other than a general partnership interest) in another person which is a party to the transaction; and

transactions involving competitive bids.

In addition, the Audit Committee will presume that the following transactions do not involve a material interest:

transactions in the ordinary course of business with an entity for which a related person serves as an executive officer, provided (i) the affected related person did not participate in the decision of the Company to enter into the transaction, and (ii) the aggregate amount involved in any related category of transactions in a 12-month period is not greater than the least of (a) \$1,000,000, or (b) 2% of the other entity's consolidated gross revenues for such other entity's most recently completed fiscal year, or (c) 2% of the Company's consolidated gross revenues for the Company's most recently completed fiscal year;

donations, grants or membership payments to non-profit organizations, provided (a) the affected related person did not participate in the decision of the Company to make such payments, and (b) the aggregate amount in a 12-month period does not exceed the lesser of \$500,000 or 1% of the non-profit organization's consolidated gross revenues for its most recently completed fiscal year; and

Company use of facilities (such as dining facilities and clubs) if the charges for such use are consistent with charges paid by unrelated third parties and are fair, reasonable and consistent with similar services available for similar facilities.

### **Transactions with Related Persons**

The Company is a party to certain agreements relating to the rental of aircraft to and from JMAC, Inc., a private investment company ("JMAC"), which is owned by John P. McConnell, Chairman of the Board and Chief Executive Officer of the Company, and members of his family. JMAC Air, LLC ("JMAC Air") is owned by JMAC. Under the agreement with JMAC Air, the Company may lease aircraft owned by JMAC as needed for a rental fee per flight; and under the agreement with the Company, JMAC is allowed to lease aircraft operated by the Company, on a per-flight basis, when the Company is not using the aircraft. The Company also makes its pilots available for a per-day charge, to JMAC Air and Blue Jackets Air, LLC ("Blue Jackets Air") which primarily provides air transportation services for the Columbus Blue Jackets ("CBJ"), a National Hockey League ("NHL") team of which John P. McConnell is the majority owner. The rental fees paid to the Company under the per-flight rental agreements are set based on Federal Aviation Administration ("FAA") regulations. The Company believes the rental fees set in accordance with such FAA regulations for Fiscal 2017 exceeded the direct operating costs of the

aircraft for such flights. Also, based on quotes for similar services provided by unrelated third parties, the Company believes that the rental rates paid to JMAC are no less favorable to the Company than those that could be obtained from unrelated third parties.

For Fiscal 2017: (a) the Company paid an aggregate amount of \$216,385 under the JMAC Air lease agreement and received \$39,694 for airplane rental and pilot services; and (b) the Company received an aggregate amount of \$1,000 from Blue Jackets Air for pilot services.

During Fiscal 2017, the Company, either directly or through business expense reimbursement, paid approximately \$165,618 to Double Eagle Club, a private golf club owned by the McConnell family (the “Club”). The Company uses the Club’s facilities for Company functions and meetings, and for meetings and entertainment for customers, suppliers and other business associates. Amounts charged by the Club to the Company are no less favorable than those that are charged to unrelated members of the Club for the same type of use.

During Fiscal 2017, the Company, either directly or indirectly, paid approximately \$161,350 to the CBJ for suite expenses, game tickets and special event tickets, often used in connection with meetings and entertainment for customers, suppliers and other business associates at prices no less favorable than those charged to third parties.

During Fiscal 2017, the Company paid \$150,000 in naming rights and sponsorship recognition for the CBJ winter park, a community outdoor skating rink and entertainment area near Nationwide Arena, managed by the CBJ in a public park setting.

## EXECUTIVE COMPENSATION

### Compensation Discussion and Analysis

#### *Role of the Compensation Committee*

The Compensation Committee reviews and administers the compensation for the Chief Executive Officer (the “CEO”) and other members of executive management of the Company, including the named executive officers (the “NEOs”) identified in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement. The

Compensation Committee also oversees the Company's annual incentive plan for executives, long-term incentive program, restricted common share awards, stock option plans, and non-qualified deferred compensation plans. A more detailed discussion of the duties of the Compensation Committee is set forth in the section captioned "PROPOSAL 1: ELECTION OF DIRECTORS – Committees of the Board – Compensation Committee" starting on page 27.

The Compensation Committee is comprised of four directors, each of whom qualifies as an Independent Director under the applicable NYSE Rules, and is free from any relationship (including disallowed consulting, advisory or other compensatory arrangements) prohibited by applicable laws, rules or regulations or that, in the opinion of the Board, is material to his or her ability to be independent from management of the Company in connection with the duties of a member of the Compensation Committee or to make independent judgments about the Company's executive compensation. Each member also qualifies as an "outside director" for purposes of Section 162(m) of the Internal Revenue Code and as a "non-employee director" for purposes of Rule 16b-3 under the Exchange Act.

The Compensation Committee has sole authority to retain and terminate such compensation consultants, legal counsel and other advisors, as the Compensation Committee deems appropriate to fulfill its responsibilities, including sole authority to approve the fees and other terms of retention. The Compensation Committee has retained an independent compensation consultant, Willis Towers Watson, for the purpose of assisting the Compensation Committee in fulfilling its responsibilities, including providing advice on the amount and form of executive and director compensation. Management also periodically retains Willis Towers Watson to provide additional services to the Company with respect to advising on compensation matters. Fees for these additional services were less than \$113,000 in Fiscal 2017. The Compensation Committee has conducted an assessment, which included the consideration of the six factors specified in the NYSE Corporate Governance Standards and SEC Rule 10C-1(b)(4), to evaluate whether the services performed by Willis Towers Watson raise a conflict of interest or compromise the independence of Willis Towers Watson. Based upon this assessment, the Compensation Committee determined that Willis Towers Watson qualifies as an independent compensation consultant and its work does not raise any conflict of interest.

While the Compensation Committee retains Willis Towers Watson, in carrying out assignments for the Compensation Committee, Willis Towers Watson may interact with the Company's management including the Vice President-Human Resources, the Vice President-Administration, General Counsel and the Executive Vice President and Chief Financial Officer and their respective staffs in order to obtain information. In addition, Willis Towers Watson may, in its discretion, seek input and feedback from management regarding its work product prior to presentation to the Compensation Committee in order to confirm information is accurate or address certain issues.

The agendas for the Compensation Committee's meetings are determined by the Compensation Committee's Chair with assistance from the CEO, the Vice President-Human Resources and the Vice President-Administration, General Counsel. These individuals, with input from the Compensation Committee's compensation consultant, make compensation recommendations for the NEOs and other executive officers. However, decisions regarding the compensation of the NEOs are made solely by the Compensation Committee.

After each regularly scheduled meeting, the Compensation Committee may meet in executive session. When meeting in executive session, the Compensation Committee may have a session with the CEO only, a session with the compensation consultant only, and a session with Compensation Committee members only. The Compensation Committee Chair reports on Compensation Committee actions to the full Board at the following Board meeting.

### *Stock Ownership Guidelines*

In order to further emphasize the stake that the Company's directors and senior executives have in fulfilling the goal of building and increasing shareholder value, and to deepen the resolve of executive leadership to fulfill that goal, the Company has established stock ownership guidelines for directors and senior executives.

#### **Stock Ownership Guidelines**

<b>Covered Person(s)</b>	<b>Multiple of base salary or annual cash retainer, as applicable</b>
Chief Executive Officer	5 times
Directors	5 times
Chief Financial Officer	3.5 times
Chief Operating Officer	3.5 times
Senior Vice Presidents and Business Unit Presidents	2.5 times
Other Senior Executives	1.25 times

For purposes of these guidelines, stock ownership includes common shares held directly or indirectly, common shares held in an executive's 401(k) plan account(s) and theoretical common shares credited to the bookkeeping account of an

executive or a director in one of the Company's non-qualified deferred compensation plans. Each covered executive or director is expected to attain the target level of stock ownership within five years from the date he or she is appointed or elected to the position.

According to the stock ownership guidelines, once an executive or a director reaches the target ownership level, and so long as those common shares are retained and the individual remains subject to the same guideline level, there is no obligation to purchase additional common shares as a result of fluctuations in the price of the Company's common shares.

All directors and executive officers have met their target ownership levels.

### ***Anti-Hedging Policy***

The Company prohibits directors, officers (including the NEOs) and other key employees of the Company from engaging in hedging transactions with respect to common shares of the Company.

### ***Company Compensation Philosophy***

A basic philosophy of the Company has long been that employees should have a meaningful portion of their total compensation tied to performance and that the Company should use incentives which are intended to drive and reward performance. In furtherance of this philosophy, there is broad-based participation among full-time, non-union employees of the Company in some form of incentive compensation program. These programs include cash

profit-sharing programs, which compute payouts based on a fixed percentage of profits, and annual incentive bonus programs that primarily tie bonuses to the operating results of the Company or the applicable business unit.

The Company has also made broad-based grants of equity awards periodically to a number of salaried employees below the executive level.

### *Executive Compensation Philosophy and Objectives*

The Company's objectives with respect to executive compensation are to attract and retain highly-qualified executives, to align the interests of management with the interests of shareholders and to provide incentives, based primarily on Company performance, for reaching established Company goals and objectives. To achieve these objectives, the Compensation Committee has determined that total compensation for executives will exhibit the following characteristics:

It will be competitive in the aggregate, using broad-based business comparators to gauge the competitive market;

It will be performance-oriented and highly leveraged, with a substantial portion of the total compensation tied to performance, primarily that of the Company and/or that of the applicable business unit;

It will align the interests of management and the interests of shareholders; and

It will promote long-term careers at the Company.

The Company's practice has long been that executive compensation be highly leveraged. The Company's compensation program emphasizes performance-based compensation (pay-at-risk) that promotes the achievement of short-term and long-term Company objectives. The Company believes it is appropriate to provide a balance between incentives for short-term performance and incentives for long-term profitability of the Company. The Company's executive compensation program, therefore, includes both an annual cash incentive bonus program and a long-term incentive compensation program. The Company also believes it is appropriate for long-term incentives to have a cash compensation component and an equity-based compensation component, which incentivize executives to drive Company performance and align their interests with those of the Company's shareholders. The individual components of executive compensation are discussed below.

In fulfilling its responsibilities, the Compensation Committee annually reviews certain market compensation information with the assistance of its independent compensation consultant, Willis Towers Watson, who is directly engaged by the Compensation Committee to prepare the information. This includes information regarding compensation paid to officers with similar responsibilities from a broad-based group of more than 450 companies (the “comparator group”). A list of the entities in the comparator group is set forth on Appendix I to this Proxy Statement.

The comparator group is comprised predominantly of manufacturing companies, maintained in the executive compensation data base of Willis Towers Watson at the time the study is conducted, with median revenues of \$5.8 billion. Changes in the comparator group occur as companies begin or cease participation in the data base, due to a sale, merger or acquisition of the companies included or for other reasons. The Compensation Committee neither selects nor specifically considers the individual companies which are in the comparator group. For comparison purposes, due to variances in the size of the companies in the comparator group, regression analysis, which is an objective analytical tool used to determine the relationship between data, is used to adjust data. The Compensation Committee believes that using this broad-based comparator group minimizes the effects of changes to the group due to changes in data base participation, lessens the impact a single entity can have on the overall data, provides more consistent results and better reflects the market in which the Company competes for executive talent.

During its review process, the Compensation Committee meets directly with its compensation consultant and reviews comparator group information with respect to base salaries, annual cash incentive bonuses and long-term incentive compensation programs. The Compensation Committee considers comparator group information provided by the compensation consultant as an important factor in determining the appropriate levels and mix of executive compensation.



For its June 2015 meeting, the Compensation Committee had Willis Towers Watson prepare and review information on a more focused group of companies to assure that compensation information from this group was not significantly different than the information obtained from the broad-based comparator group discussed above. After reviewing this information, the Compensation Committee determined that the results of the two groups were not significantly different. The Compensation Committee continues to believe that the use of a broad-based comparator group provides more consistent information and is preferable for the reasons set forth above.

Base salaries of the NEOs and other executives generally fall below market median comparables developed from the comparator group, although the actual base salaries of the NEOs and other executives vary from individual to individual and from position to position due to factors such as time in the position, performance, experience, internal equity and other factors the Compensation Committee deems appropriate. Annual cash incentive bonus opportunities to be paid to the NEOs and other executives for achieving targeted levels of performance are generally above what the compensation consultant considers market median for annual bonuses because base salaries are intentionally set below market median comparables. In setting normal annual long-term incentive compensation opportunities of the NEOs and other executives, the Compensation Committee generally starts with the market median developed by the compensation consultant, and then makes adjustments the Compensation Committee deems appropriate.

While comparator group information is a factor considered in setting compensation, where a specific NEO's or other executive's annual cash incentive bonus and long-term incentive compensation fall relative to the market median developed from the comparator group will vary based upon internal equity and other factors listed in the preceding paragraph. Annual cash incentive bonuses and long-term incentive compensation actually paid may vary significantly depending on Company and/or business unit performance during the applicable year(s).

The Compensation Committee uses tally sheets as a tool to assist in its review of executive compensation. These tally sheets contain the components of the CEO's and other NEOs' current and historical compensation, including base salary, annual cash incentive bonuses and long-term incentive compensation. These tally sheets and other information provided to the Compensation Committee also show the estimated compensation that would be received by the CEO and other NEOs under certain scenarios, including in connection with a change in control of the Company.

While prior compensation or amounts realized or realizable from prior awards are given some consideration, the Compensation Committee believes that the current and future performance of the Company, its business units and the individual executive officers should be the most significant factors in setting the compensation for the Company's executive officers.

The CEO's performance is annually evaluated by the Compensation Committee and/or the full Board. The criteria considered include: overall Company performance; overall leadership; the CEO's performance in light of, and his development and stewardship of, the Company's philosophy and its current and long-term strategic plans, goals and

objectives; development of an effective senior management team; appropriate positioning of the Company for future success; and effective communications with the Board and stakeholders. At the request of Mr. McConnell, his base salary and overall compensation have been well below market median levels. The Compensation Committee also evaluates the performance of the other NEOs when annually reviewing and setting executive compensation levels. The criteria considered for the other NEOs are similar to those for the CEO, adjusted to reflect each NEO's position, with a focus on the applicable business unit for any NEO who is a business unit President.

### *Compensation Risk Analysis*

The Company's executive compensation programs are designed to be balanced, with a focus on both achieving consistent, solid year-over-year financial results and growing shareholder value over the long term. The highest amount of compensation can be attained under these programs, taken as a whole, through consistently strong performance over sustained periods of time. This provides strong incentives for achieving success over the long term and avoiding excessive risk-taking in the short term.

The Company has long believed that compensation incentives, based primarily upon Company earnings or similar performance measures, have played a vital role in the success of the Company. Making profit-sharing, bonuses and/or other incentive payments broadly available to all levels of non-union employees has fostered an ownership mentality throughout the workforce which has resulted in long-term employment and a desire to drive

consistent financial performance. The Company's culture, aided by this ownership mentality, is focused on striving to continually improve performance and achieve long-term success without engaging in excessive risk-taking.

We do not believe that our compensation incentives encourage excessive risk-taking for the following reasons:

Base salaries are a sufficient component of total compensation, minimizing the need for excessive risk-taking.

The performance goals under the annual cash incentive bonus plan are based upon realistic earnings per share ("EPS"), business unit operating income ("EOI") and economic value added ("EVA") levels, reviewed and approved by the Board, that the Compensation Committee believes can be attained without taking inappropriate risks or materially deviating from normal operations, expected continuous improvement or approved strategy.

The long-term cash performance awards and performance share awards are based upon performance over three-year periods which mitigates the taking of short-term risk.

In setting targets for annual cash incentive bonuses and long-term incentive compensation, restructuring charges and non-recurring items are eliminated and results are adjusted to eliminate inventory holding gains or losses (where appropriate for the Company or the business unit under consideration), which limit rewards for risky behavior outside the ordinary course of business.

Stock options generally contain a three-year incremental vesting schedule and provide rewards based on the long-term performance of our common shares.

Restricted common share awards generally have a cliff vesting period of three years and further link executive compensation to the long-term value of Worthington's common shares.

The Company's stock ownership guidelines and anti-hedging policy also drive stock ownership among executives, again aligning their interests with the interests of Worthington's shareholders and the long-term growth in the value of the Company's common shares. This is most evident in the shareholdings of CEO, John P. McConnell, who is by far the Company's largest shareholder. His potential financial reward for long-term growth in the value of the Company's common shares far outweighs any short-term compensation he may receive as a result of any excessive short-term risk-taking.

The Compensation Committee has granted special performance-based/time-vested restricted common share awards to select NEOs in recent years. These awards are viewed as particularly appropriate as they are earned by top

management only when the Worthington common share price increases significantly and, thus, the Company's shareholders are also significantly benefited. The target price was set at more than 44% above the then all-time high average closing price of the Company's common shares for any consecutive thirty-day period prior to the applicable grant date. While these awards do require a significant increase in the price of Worthington's common shares to vest, the Compensation Committee believes that the common share price targets for these awards are reasonable targets which can be met with steady consistent growth in the Company's performance without the need for any undue risk-tasking. The time-based vesting and holding period requirements mitigate the incentive for risky behavior intended to drive only a short-term common share price increase, and instead encourage activity that would lead to steady increases in financial results and a common share price which can be maintained.

### *Cash Compensation Earned in Fiscal 2017 and Company Performance*

Short-term cash compensation includes the base salary and the annual cash incentive bonus paid to the Company's executives, including the CEO and the other NEOs. Effective September 2016, base salaries for most executives increased 3%, with larger increases being given to certain executives, such as those promoted to new positions or given broader responsibilities. Mr. McConnell requested that he not receive a base salary increase for Fiscal 2017. Base salaries paid in Fiscal 2017 were generally below median levels of the comparator group.

Consistent with the philosophy of our executive compensation program, annual cash incentive bonuses for the NEOs for Fiscal 2017 were up from Fiscal 2016, reflecting the strong financial results, including record earnings per share. For Fiscal 2017, Corporate, Steel Processing, and Pressure Cylinders annual incentive bonuses were earned at 115%, 130% and 89% of target, respectively, after being paid at 101%, 99%, and 45%, respectively, for Fiscal 2016.

The amounts of long-term cash and equity awards earned for the three-year period ended Fiscal 2017 were also up, reflecting the record results in both Fiscal 2017 and Fiscal 2016. However, the Company's weaker performance in Fiscal 2015 negatively impacted the results for the three-year periods ended with Fiscal 2017 and Fiscal 2016. Thus, despite the strong performance by the Company in both Fiscal 2017 and Fiscal 2016, long-term incentive payouts for the three-year periods ended with each of those fiscal years below 100% of target levels. Long-term incentive cash and equity payouts for the three-year period ended Fiscal 2017 were earned at 92% of target at Corporate, 46% at Steel Processing, and 46% at Pressure Cylinders after being paid out at 70% at Corporate, 78% at Steel Processing and 35% at Pressure Cylinders for the three-year period ended Fiscal 2016.

The Compensation Committee believes that the Company performed well in Fiscal 2017, achieving record earnings per diluted common share, led by strong results in Steel Processing. The strong year in Steel Processing was made even stronger due to its price risk management practices which help manage inventory and steel costs, and increases in steel prices which resulted in inventory holding gains in the first and fourth quarters of the year. (These inventory holding gains were adjusted out in calculating results for incentive compensation.) Pressure Cylinders had mixed results, as a strong performance in the consumer products business was partially offset by weakness in some industrial products and soft demand for oil and gas equipment products, particularly in the beginning of the year, and expenses related to the AMTROL acquisition. The Company has cut the work force and other variable costs and generally right-sized its oil and gas equipment and its Engineered Cabs businesses and both of those operations showed some improvement toward the end of the year. The Company's joint ventures continued to perform well, although equity income was down 4% from a strong Fiscal 2016.

The Company is seeing continued success from Transformation 2.0 which is being driven throughout the Company. This program provides an enhanced playbook using rapid Kaizen events, lean principles and value-based pricing analysis and strategies. Management believes that this effort has had a positive impact throughout our businesses.

The direct relationship of annual incentive compensation earned by the Company's NEOs to Company performance is exemplified by the amount of compensation earned by the NEOs not only in Fiscal 2017 but also in past years as follows:

<b>Fiscal Year</b>	<b>Performance</b>	<b>Annual Incentive Bonuses Earned</b>
2009	Difficult year due to recession	No bonus payouts
2010	Performance improved and exceeded expected levels, aided by the Transformation and other actions taken by management in response to the depressed market conditions	Annual incentive bonuses earned
2011	Strong growth in earnings	Annual incentive bonuses were paid at close to maximum levels
2012	EPS continued to grow, but targets were higher	Annual incentive bonuses earned at 110% of target levels, but down 20% - 40% from

		Fiscal 2011 amounts
2013	Diluted EPS, as reported, was up 15% (21% excluding the effect of inventory holding gains or losses and restructuring charges), but targets were higher	Annual incentive bonuses for Corporate executives were down 15% - 30% from Fiscal 2012 amounts
2014	Both diluted EPS and adjusted EPS were up approximately 10%	Annual incentive bonuses for Corporate executives were up between 13% and 17% from the lower levels in Fiscal 2013

<b>Fiscal Year</b>	<b>Performance</b>	<b>Annual Incentive Bonuses Earned</b>
2015	Weaker performance caused largely by challenging conditions in certain key markets	Annual incentive bonuses of the NEOs were earned at 63% - 77% of target levels and were down on average 29% from Fiscal 2014
2016	Improved results, with then record EPS, despite continued challenges in certain markets	Annual incentive bonuses of the Corporate and Steel Processing NEOs were earned at approximately 100% of target levels and were up from Fiscal 2015
2017	Continued improved results, with record EPS despite continued challenges in certain markets	The annual incentive bonuses of the NEOs were up again, with Corporate payouts reaching 115%, Steel Processing 130%, and Pressure Cylinders 89% of target levels

The relationship of incentive compensation earned to Company results is also reflected in payments which have been earned under the long-term performance cash and performance share awards.

<b>Performance Period</b>	<b>Performance</b>	<b>Results</b>
<b>(Fiscal years)</b>		
2007-2009	Performance impacted by recession	No long-term performance-based incentive compensation was paid
2008-2010	Performance impacted by recession	No long-term performance-based incentive compensation was paid
2009-2011	Strong performance in Fiscal 2011 could not overcome the drag early in the performance period caused by the recession	No long-term performance-based incentive compensation was paid
2010-2012	Strong performance in Fiscal 2011 and 2012	Long-term cash and long-term performance share incentive compensation was earned at somewhat above threshold levels (Corporate payout at 61% of target)
2011-2013	Continued improvement of results	Long-term cash and long-term performance share incentive compensation was earned between target and maximum levels
2012-2014	Continued improvement of results	Long-term cash and long-term performance share incentive compensation was earned between target and maximum levels
2013-2015	Weaker results in Fiscal 2015	Corporate and Steel Processing payouts fell below target levels. Payouts at 88% and 89%, respectively

**Performance**

<b>Period (Fiscal years)</b>	<b>Performance</b>	<b>Results</b>
2014-2016	Record Fiscal 2016, but Fiscal 2015 performance hurt results for the 3-year period	Corporate and Steel Processing payouts fell between target and threshold, paying out at 70% and 78%, respectively of target levels, as performance targets were higher
2015-2017	Despite another record year, the weak results in Fiscal 2015 kept payouts below target levels	Long-term cash and performance share incentive compensation was earned at 92% of target for Corporate executives, and 46% of target for Steel Processing and Pressure Cylinders executives

The Company's financial position continues to strengthen as the Company generated a significant amount of cash during Fiscal 2017. This enabled the Company to pay most of the purchase price for the AMTROL acquisition (approximately \$283.0 million) out of Company cash. On July 28, 2017, the Company completed a \$200.0 million public offering for long-term senior notes maturing in 2032, and its balance sheet remains on a very sound footing. As of July 28, 2017, the Company had in place \$774.4 million of long-term debt, issued on favorable terms maturing in tranches between 2020 and 2032. The Company also has in place a revolving credit facility with total commitments of \$500 million, maturing April 2020.

The Company has also been able to reward its shareholders by steadily increasing its quarterly dividend from \$0.12 per share for Fiscal 2012, to \$0.13 per share for Fiscal 2013, to \$0.15 per share for Fiscal 2014, to \$0.18 per share for Fiscal 2015, to \$0.19 per share for Fiscal 2016, to \$0.20 per share for Fiscal 2017, and to \$0.21 for the first quarter of Fiscal 2018.

The Company did not buy back any stock through its buyback program during Fiscal 2017, in anticipation of the AMTROL acquisition. However, it intends to remain active in this program, under appropriate conditions.

***Say-on-Pay Consideration***

At the Company's 2016 Annual Meeting of Shareholders, the Company's shareholders approved the executive compensation as disclosed in the proxy statement for that Annual Meeting, with more than 88% of the common shares represented by those shareholders present in person or represented by proxy at the 2016 Annual Meeting voting for approval. The vote for approval was in excess of 96%, excluding broker non-votes. The Compensation Committee evaluated the results of this strongly supportive advisory vote, together with the other factors and data discussed in this Compensation Discussion and Analysis, in determining executive compensation policies and making executive compensation decisions.



## *Compensation Components*

### *Base Salaries*

Base salaries for the NEOs and other executive officers are set to reflect the duties and responsibilities inherent in each position, individual levels of experience, performance, market compensation information, internal equity among positions in the Company, and the Compensation Committee's judgment. The Compensation Committee annually reviews information regarding compensation paid by the comparator group to executive officers with similar responsibilities. It is the Compensation Committee's intent, in general, to set base salaries below market median levels, with consideration given to the factors listed above, and have total annual cash compensation driven by bonuses.

Effective June 27, 2017, the Compensation Committee approved new base salaries which will become effective August 27, 2017, as follows: John McConnell - \$663,063; Andy Rose - \$503,773; Mark Russell - \$557,333; Geoff Gilmore - \$504,000; and John Lamprinakos - \$375,000. These base salaries reflect increases of 3% for Messrs. McConnell, Rose and Russell and of 5% for Mr. Gilmore and 17% for Mr. Lamprinakos who were in new positions beginning in Fiscal 2017.

The Company's CEO, John P. McConnell accepted the 3% increase in his base salary, after having turned down a salary increase recommended for him by the Compensation Committee in each of the prior two years.

### ***Annual Incentive Compensation***

The NEOs and certain other key employees of the Company participate in the Company's annual cash incentive bonus program under which annual bonus awards are tied to attainment of target results. These awards are generally tied to achieving specified levels (threshold, target and maximum) of corporate and/or business unit performance for the applicable 12-month performance period. The type of performance measured and the weighting of those measurements is shown below. Restructuring charges and non-recurring gains and losses are excluded from all calculations, and the impact of inventory holding gains or losses are factored out in calculating corporate EPS and Steel Processing business unit EOI.

**For corporate executives**, the goals are tied to corporate performance.

Payouts are generally tied to achieving specified levels (threshold, target and maximum) of corporate EVA and corporate EPS (adjusted as noted above), with each performance measure carrying a 50% weighting.

**For business unit executives**, the goals are tied to both corporate performance and the performance of their respective business units.

Payouts are generally tied to achieving specified levels (threshold, target and maximum) of adjusted corporate EPS, 20% weighting; business unit EOI (adjusted as noted above), 30% weighting; and business unit EVA, 50% weighting.

For performance falling between threshold and target or between target and maximum, the award is linearly prorated. If threshold levels are not reached for any performance measure, no bonus will be paid under that performance metric.

Annual incentive bonuses are paid within a reasonable time following the end of the performance period in cash, unless the Board specifically provides for a different form of payment. In the event of a change in control of the Company, followed by the actual or constructive termination of a participant's employment during the relevant performance period, the annual incentive bonus award of the participant would be considered to be earned at the target level and payable as of the date of actual or constructive termination of employment.

Annual incentive bonuses for the NEOs for Fiscal 2017 were up for Fiscal 2017 as results reached 115% of target levels for Corporate, 130% for Steel Processing and 89% for Pressure Cylinder executives.

Annual incentive bonuses earned by the NEOs for Fiscal 2017, Fiscal 2016 and Fiscal 2015, are shown in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement in the “Annual Incentive Bonus Award” column within “Non-Equity Incentive Plan Compensation”. The Compensation Committee made discretionary cash bonus awards of \$52,320 to Mr. Gilmore in Fiscal 2017, and \$6,750 in Fiscal 2016 in recognition of his service.

On June 27, 2017, the Compensation Committee granted annual incentive bonus awards to the NEOs for Fiscal 2018. These annual cash incentive bonus awards are shown in the “Annual Cash Incentive Bonus Awards Granted for Fiscal 2018” table beginning on page 60 of this Proxy Statement.

### ***Long-Term Incentive Compensation***

The Compensation Committee has implemented a long-term incentive compensation program for the NEOs and other executives, which consists of:

Annual stock option grants;

Long-term performance share awards based on achieving measurable financial results over a three-fiscal-year period;

Long-term cash performance awards based on achieving measurable financial results over a three- fiscal-year period;  
and

Restricted common share awards.

Long-term performance share awards, long-term cash performance awards, and restricted common share awards are made under the Worthington Industries, Inc. Amended and Restated 1997 Long-Term Incentive Plan (the "1997 LTIP"). Stock options are generally granted out of one of the Company's stock option plans or under the 1997 LTIP. All of these plans have been approved by the Company's shareholders.

The Compensation Committee added awards of restricted common shares to the long-term incentive program beginning in Fiscal 2012, and somewhat reduced the size of the other long-term incentive awards. Beginning with awards for Fiscal 2014, the Compensation Committee increased the portion of long-term incentive awards made in the form of restricted common shares and correspondingly reduced the portion provided through stock options.

In setting the size of the overall normal long-term incentive compensation awards, the Compensation Committee generally begins by looking at market median values for the comparator group, and then making adjustments for the individual for items such as the executive officer's time in the position, internal equity, performance and such other factors as the Compensation Committee deems appropriate. The percentage of the long-term compensation provided by each type of award (long-term cash performance awards, long-term performance share awards, stock options and restricted common shares) is determined by the Compensation Committee. The value given to stock options for purposes of these awards is determined by the Compensation Committee based on input from its compensation consultant taking into account the anticipated grant date fair value calculated under applicable accounting rules and the stock option values used for recent annual grants. The same is true for restricted common shares, the value of which is generally based on a recent market price of the common shares. Likewise, the value of the long-term performance share awards is generally based upon the number of common shares that can be earned at target, multiplied by a recent common share price. The value used for long-term cash performance awards is generally the amount that can be earned at target. The amount of each type of award granted to an executive officer is determined consistent with the above factors, with the specific amount determined by the Compensation Committee on a subjective basis combining all of the factors considered.

The Compensation Committee believes that using a blend of restricted common share awards, stock option awards, long-term performance share awards and long-term cash performance awards represents a particularly appropriate and balanced method of motivating and rewarding senior executives. Restricted common share awards and stock option awards align the interests of employee recipients with those of shareholders by providing value tied to appreciation in the Company's common share price. Long-term cash performance awards motivate long-term results because their value is tied to sustained financial achievement over a multiple-year period. Long-term performance share awards blend both of these features because the number of performance shares received is tied to sustained financial achievement over a multiple-year period, and the value of those performance shares is tied to the price of the Company's common shares. The Compensation Committee believes the combination of these forms of incentive compensation is superior to reliance upon only one form and is consistent with the Company's compensation philosophy and objectives.

The Compensation Committee generally approves annual restricted common share awards, annual stock option grants and long-term performance share and long-term cash performance awards at its June meeting. The stock option grants and restricted common share awards are generally made effective following the meeting and after the Company has reported its earnings for the just-completed fiscal year. Long-term performance share awards and long-term cash performance awards have been based on performance over a three-year period beginning with the first day of the first fiscal year in that period. An explanation of the calculation of the compensation expense relative to the equity-based long-term incentive compensation is set forth in the section captioned "Equity-Based Long-Term Incentive Compensation Accounting" beginning on page 46 of this Proxy Statement.

Neither the Company nor the Compensation Committee has backdated stock option grants to provide for lower exercise prices, nor have they repriced or offered buy-outs of underwater stock options. Current plan provisions prohibit such repricing without shareholder consent.

### *Stock Options*

Stock options are generally awarded annually to the NEOs and a select group of executive officers. In practice, the number of common shares covered by an option award generally depends upon the employee's position and external market data. It had also been the practice of the Company to award stock options to a broader group of key employees every two or three years, and to grant stock options at other times to selected key employees such as when their employment began or they received a promotion. Stock options provide employees with the opportunity

to participate in increases in shareholder value as a result of common share price appreciation, and further the Company's objective of aligning the interests of management with the interests of shareholders.

As noted above, starting in Fiscal 2014, the Compensation Committee decreased the portion of long-term incentive awards made to the executive group in the form of stock options and increased the portion provided through awards of restricted common shares. The Compensation Committee also authorized grants of restricted common shares to a broader group of key employees, rather than providing stock options. The Compensation Committee made this change to restricted common shares in lieu of stock options based on a number of factors, including that restricted common share awards are less dilutive than stock options having the same grant date fair value and are generally better understood and appreciated by employees.

The following describes the Compensation Committee's general practice in granting stock options, excluding grants tailored to meet specific circumstances.

Nearly all stock options granted to employees since June 1, 2011 have been non-qualified stock options which vest at a rate of 33% per year and fully vest at the end of three years. In the event an optionee's employment terminates as a result of retirement, death or total disability, any unexercised stock options outstanding and exercisable on that date will remain exercisable by the optionee or, in the event of death, by the optionee's beneficiary, until the earlier of either the fixed expiration date, as stated in the applicable stock option award agreement, or 36 months after the last day of employment due to retirement, death or total disability. Should termination occur for any reason other than retirement, death or disability, unexercised stock options are generally forfeited. In the event of a change in control of the Company (as defined in the respective stock option plans or award agreements), followed by an actual or constructive termination of employment, stock options then outstanding will become fully vested and exercisable. The Compensation Committee may allow an optionee to elect, during the 60-day period following a change in control, to surrender a stock option or a portion thereof in exchange for a cash payment equal to the excess of the change in control price per share over the exercise price per share.

Effective June 30, 2016, the Company made awards of non-qualified stock options to 33 employees to purchase an aggregate of 111,000 common shares, with an exercise price equal to \$42.30, the fair market value of the common shares on the grant date. Of those stock options, an aggregate of 66,700 common shares were covered by stock options awarded to the current NEOs.

The stock option grants to the NEOs in Fiscal 2017 are detailed in the "Grants of Plan-Based Awards for Fiscal 2017" table on page 54 of this Proxy Statement. For purposes of the "Grants of Plan-Based Awards for Fiscal 2017" table, stock options are valued based on a grant date fair value and calculated in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718 ("ASC 718"). This value for stock options is also reported in the "Option Awards" column of the "Fiscal 2017 Summary Compensation Table" beginning on page 51 of this

Proxy Statement.

Information on options granted, effective June 29, 2017, to NEOs for Fiscal 2018 is set forth in the section captioned “Long-Term Performance Awards, Option Awards and Restricted Common Share Awards Granted in Fiscal 2018”, beginning on page 60.

***Long-Term Performance Awards – General***

Since Fiscal 2006, the Company has awarded a select group of key executives, including the NEOs, long-term cash performance awards and long-term performance share awards which are earned based upon results over a prospective three-fiscal-year performance period.

These long-term performance awards are intended to reward executives for achieving pre-established financial goals over a three-year period. Restructuring charges and non-recurring items are excluded from all calculations and corporate EPS and Steel Processing business unit EOI results are adjusted for inventory holding gains or losses.

**For corporate executives**, the goals are tied to corporate performance.

Payouts are generally tied to achieving specified levels (threshold, target and maximum) of cumulative corporate EVA and growth in corporate EPS (adjusted as noted above) over the performance period, with each performance measure carrying a 50% weighting.

**For business unit executives**, the goals are tied to both corporate performance and the performance of their respective business units.

Cumulative corporate EVA and adjusted corporate EPS growth measures together carry a 50% weighting, and business unit EOI targets (adjusted as noted above) are weighted 50%.

If the performance level falls between threshold and target or between target and maximum, the award is linearly prorated. Payouts, if any, would generally be made in the quarter following the end of the applicable performance period. Calculation of Company results and attainment of performance measures are made solely by the Compensation Committee based upon the Company's consolidated financial statements.

The Compensation Committee determines the appropriate changes and adjustments and may make adjustments for other unusual or non-recurring events, including, without limitation, changes in tax and accounting rules and regulations, extraordinary gains and losses, mergers and acquisitions, and purchases or sales of substantial assets, provided that, if Section 162(m) of the Internal Revenue Code would be applicable to the payout of the award, any such change or adjustment, if not provided for when the targets are set, must be permissible under Section 162(m).

These performance measurements have been chosen because the Compensation Committee believes that:

The corporate EPS growth metric strongly correlates with the Company's growth in equity value;

EOI at a business unit ties directly into Company EPS growth; and

The cumulative corporate EVA target, which is driven by net operating profit in excess of the cost of capital employed, keeps management focused on the most effective use of existing assets and pursuing only those growth opportunities which provide returns in excess of the cost of capital.

The Company has used these, or similar performance measures, since long-term cash performance awards were first granted for the performance period ended May 31, 1998.

The Compensation Committee periodically considers whether to change the performance measures used under the incentive awards and reviews the types of measures used by other companies and other relevant information provided by its compensation consultant. After reviewing this matter in detail at its June 2016 meeting, the Compensation Committee determined to continue to use the performance measures set forth above, for the reasons discussed.



Payouts have been made based on the achievement of corporate and business unit three-year performance targets in each of the last six years. No payments of these awards for corporate performance were made in the three-year periods ending with Fiscal 2009, Fiscal 2010 or Fiscal 2011, as targets for those three-year periods were set prior to the recession which adversely affected results in those three-year periods.

The Company posted record results in Fiscal 2017 following record results in 2016. However, challenging conditions in Fiscal 2015 resulted in weaker results for that year, which negatively impacted results for the three-year performance periods ended Fiscal 2017 and Fiscal 2016. As a result, payouts made to the executive officers with respect to both long-term cash and long-term performance share awards still fell below 100% of target for the period ended with Fiscal 2017. Awards were paid at 92% for Corporate executives, 46% for Steel Processing executives and 46% for Pressure Cylinders executives of target values.

#### ***Long-Term Cash Performance Awards***

Long-term cash performance awards have been part of the long-term performance awards granted to key members of management since they were first awarded in 1998. They are intended to reward executives for achieving pre-established financial goals over a three-fiscal-year period. These long-term cash performance awards may be paid in cash, common shares or any combination thereof, as determined by the Compensation Committee at the time of payment. To date, earned long-term cash performance awards have been paid in cash. If the performance criteria are met, payouts are generally made in the quarter following the end of the performance period. Nothing is paid under the long-term cash performance awards if none of the three-year financial thresholds are met.

Treatment of awards on a change in control or a termination of employment, including termination due to death, disability or retirement, is discussed below in the section captioned “Long-Term Performance Awards – Impact of Termination/Change in Control”. The performance measures for the long-term cash performance awards are discussed above in the section captioned “Long-Term Performance Awards – General”.

Long-term cash performance awards earned for the three-year performance period ended May 31, 2017 are described above in the section captioned “Long-Term Performance Awards – General”. The amount of the awards earned by the NEOs for this period is shown in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of the Proxy Statement under the “3-year Cash Performance Award” column within “Non-Equity Incentive Plan Compensation”. The long-term cash performance awards earned were paid in cash.

Long-term cash performance awards granted in Fiscal 2017 for the three-year performance period ending May 31, 2019 are reported in the “Grants of Plan-Based Awards for Fiscal 2017” table on page 54 of this Proxy Statement.

Information on long-term cash performance awards granted in Fiscal 2018 for the three-year performance period ending May 31, 2020 is shown in the “Long-Term Performance Awards, Option Awards and Restricted Common Share Awards Granted in Fiscal 2018” table beginning on page 61 of this Proxy Statement.

### ***Long-Term Performance Share Awards***

Performance share awards have constituted a portion of the long-term performance awards granted to key members of management since June 2006. They are intended to reward executives for both achieving pre-established financial goals over the three-fiscal-year period and increasing the common share price. The long-term performance share awards are paid in common shares and the value is determined not only by the number of common shares earned, but also by the value of the common shares at the time the awards are earned and the common shares are paid out. If the performance criteria are met, payouts are generally made the quarter following the end of the performance period. Nothing is paid under the performance share awards if none of the three-year financial threshold measures are met.

Treatment of awards on a change in control or a termination of employment, including termination due to death, disability or retirement, is discussed below in the section captioned “Long-Term Performance Awards – Impact of Termination/Change in Control”. The performance measures for the long-term performance share awards are discussed above in the section captioned “Long-Term Performance Awards – General”. Long-term performance share awards earned for the three-year performance period ended May 31, 2017, are described above in the section captioned “Long-Term Performance Awards – General”. The long-term performance share awards earned were paid in common shares.

Long-term performance share awards granted in Fiscal 2017 for the three-year performance period ending May 31, 2019 are reported in the “Grants of Plan-Based Awards for Fiscal 2017” table on page 54 of this Proxy Statement. An explanation of the calculation of the compensation expense relative to those awards is set forth in the section captioned “Equity-Based Long-Term Incentive Compensation Accounting” beginning on page 46 of this Proxy Statement. If the performance criteria are met, the performance shares earned would generally be issued in the quarter following the end of the performance period.

Information on long-term performance share awards granted in Fiscal 2018 for the three-year performance period ending May 31, 2020 is shown in the “Long-Term Performance Awards, Option Awards and Restricted Common Share Awards Granted in Fiscal 2018” table beginning on page 61 of this Proxy Statement.

***Long-Term Performance Awards – Impact of Termination/Change in Control***

In general, termination of employment results in termination of long-term cash performance awards and long-term performance share awards. However, if termination is due to death, disability or retirement, a pro rata payout will be made for performance periods ending 24 months or less after termination of employment based on the number of months of employment completed by the participant during the performance period before the effective date of termination, provided that the applicable performance goals are achieved. No payout will be made for performance periods ending more than 24 months after termination of employment. Unless the Compensation Committee specifically provides otherwise at the time of grant, in the event of a change in control of the Company followed by an actual or constructive termination of employment, all long-term cash performance awards and long-term performance share awards would be considered to be earned and payable in full at the maximum level, and immediately settled or distributed.

### ***Annual Restricted Common Share Awards to Executives***

Effective June 30, 2016, the Compensation Committee granted annual restricted common share awards to 33 employees covering an aggregate of 115,625 restricted common shares, which will cliff vest on the third anniversary of the grant date. Of those awards, an aggregate of 70,700 restricted common shares were awarded to the NEOs. Restricted common share awards are intended to reward and incent executives by directly aligning the interests of management with the interests of shareholders. The vesting provision of the restricted common shares also serves as a management retention incentive. For further details with respect to the restricted common share awards granted to the NEOs effective June 30, 2016, see the “Stock Awards” column of the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement.

Restricted common share awards to the NEOs in Fiscal 2017 are detailed in the “Grants of Plan-Based Awards for Fiscal 2017” table on page 54 of this Proxy Statement. For purposes of the “Grants of Plan-Based Awards for Fiscal 2017” table, restricted stock awards are valued based on grant date fair value and calculated in accordance with ASC 718. This value for restricted stock awards is also reported in the “Stock Awards” column of the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement.

For further details with respect to the restricted common share awards granted to the NEOs effective June 29, 2017, see the “Long-Term Performance Awards, Option Awards and Restricted Common Share Awards Granted in Fiscal 2018” table beginning on page 61 of this Proxy Statement.

### ***Other Restricted Common Share Awards***

Between August 26, 2016 and April 6, 2017, the Company made awards to 1,208 employees covering an aggregate of 390,025 restricted common shares, which will cliff vest on the third anniversary of the grant date. None of these awards were made to an NEO.

### ***Special Performance-Based/Time-Vested Restricted Common Share Award***

The Compensation Committee has at times made special “one off” performance-based/time-vested long-term incentive awards to certain key employees with vesting tied to the price of the Company’s common shares attaining certain levels. The Compensation Committee made a special award, effective June 24, 2014, of 25,000 performance-based/time-vested restricted common shares to Mr. Gilmore. The term of this restricted common share

award is five years and the restricted common shares will vest if both: (a) the closing price of the Company's common shares equals or exceeds \$60.00 per share for 30 consecutive days during the five-year term ending June 24, 2019; and (b) Mr. Gilmore has remained continuously employed by the Company for five years (i.e., through June 24, 2019). If Mr. Gilmore's employment is terminated by the Company without "cause" or if Mr. Gilmore dies or becomes permanently disabled after the performance condition has been met but before the time-based vesting condition has been met, the restricted common shares will be fully vested as of the date of termination. In the case of death or disability, the Compensation Committee may elect, in its sole discretion, to accelerate the vesting of all or a portion of these restricted common shares. In the event of a change in control followed by an actual or constructive termination of employment (as defined by the Compensation Committee), these restricted common shares will vest, subject to any Internal Revenue Code Section 280G limitation imposed by the Compensation Committee. These awards are shown in the "Stock Awards" column for 2015 in the "Fiscal 2017 Summary Compensation Table"

As a leader of one of the Company's key business units, Mr. Gilmore is a key player in driving the Company's Transformation efforts and financial results. The CEO and the Board have identified Mr. Gilmore as a key executive who has an important role and responsibility in leading the Company forward in his capacity as a business unit President. The Compensation Committee believes this special restricted common share award serves as a strong retention mechanism that provides a unique incentive to Mr. Gilmore to further enhance the Company's success, and directly ties his compensation to the Company's first corporate goal of increasing the value of our shareholders' investment.

The Compensation Committee believes the \$60.00 per share closing price for 30 consecutive days to be an appropriate performance target, as its achievement will not only reward Mr. Gilmore, but also the shareholders in general, as the \$60.00 stock price would be more than 44% above the all-time high average closing price of the Company's common shares for any consecutive 30-day period prior to the June 24, 2014 grant date. The Compensation Committee believes this to be reasonable target which can be reached by steady, consistent growth in the Company's performance, without the need for any undue risk-taking. Further, the Compensation Committee

believes that the five-year time-based vesting (coupled with his other stock holdings and equity awards), reduces the incentive for risky behavior intended to drive only a short-term increase in the price of the common shares, and instead encourages activity which would lead to steady increases in financial results and the stock price which can be maintained.

### ***Clawback Policy***

The Company does not have a specific clawback policy. If the Company is required to restate its earnings as a result of material non-compliance with a financial reporting requirement due to misconduct, under Section 304 of the Sarbanes-Oxley Act of 2002 (“SOX”), the CEO and the CFO would be required to reimburse the Company for any bonus or other incentive-based or equity-based compensation received by them from the Company during the 12-month period following the first filing with the SEC of the financial document that embodied the financial reporting requirement, and any profits realized from the sale of common shares of the Company during that 12-month period, to the extent required by SOX.

On July 1, 2015, the SEC issued proposed rules relating to clawback policies which the Company is in the process of reviewing. Once the proposed SEC rules have been adopted and NYSE has, in turn, adopted new listing standards addressing the clawback policy requirements, the Company will adopt a clawback policy which satisfies the final rules.

### ***Equity-Based Long-Term Incentive Compensation Accounting***

The accounting treatment for equity-based long-term incentive compensation is governed by ASC 718. Options are valued using the Black-Scholes pricing model based upon the grant date closing price per common share underlying the option award, the expected life of the option, the risk-free interest rate, the dividend yield, and the expected volatility. Further information concerning the valuation of options and the assumptions used in that valuation is contained in “Note A – Summary of Significant Accounting Policies – Stock-Based Compensation” and “Note J – Stock-Based Compensation” of the Notes to Consolidated Financial Statements in “Item 8. – Financial Statements and Supplementary Data” of the Company’s Annual Report on Form 10-K for Fiscal 2017 filed on July 24, 2017 (the “2017 Form 10-K”).

Long-term performance share awards payable in common shares are initially valued using the grant date closing price per common share based on the target award, and compensation expense is recorded prospectively over the performance period on a straight-line basis. This amount is then adjusted on a quarterly basis based upon an estimate of the performance level anticipated to be achieved for the performance period in light of actual and forecasted results.

Long-term cash performance awards are initially valued at the target level, and compensation expense is recorded prospectively over the performance period on a straight-line basis. This amount is then adjusted on a quarterly basis based on an estimate of the performance level anticipated to be achieved for the performance period in light of actual and forecasted results.

Restricted common shares are valued at fair value as of the date of grant and the calculated compensation expense is recognized on a straight-line basis over their respective vesting periods. For restricted common shares with only time-based vesting, fair value is generally equal to the closing price of the common shares at the respective grant date. If the vesting is subject to other conditions, such as the special performance-based/time-vested restricted common share award, the value is generally calculated under a Monte Carlo simulation model. Further information concerning the valuation of restricted common shares and the assumptions used in that valuation is contained in “Note A – Summary of Significant Accounting Policies – Stock-Based Compensation” and “Note J – Stock-Based Compensation” of the Notes to Consolidated Financial Statements in “Item 8. – Financial Statements and Supplementary Data” of the Company’s 2017 Form 10-K.

#### ***Deferred Profit Sharing Plan***

The NEOs participate in the Worthington Industries, Inc. Deferred Profit Sharing Plan (the “DPSP”), together with most other full-time, non-union employees of the Company. The DPSP is a 401(k) plan and is the Company’s primary retirement plan. Contributions made by the Company to participants’ accounts under the DPSP are generally based on 3% of eligible compensation which includes base salary, profit-sharing, bonus and annual cash incentive bonus payments, overtime and commissions, up to the maximum limit set by the Internal Revenue Service (“IRS”) from year to year (\$270,000 for calendar 2017). In addition, the NEOs and other participants in the DPSP may elect to make voluntary contributions up to prescribed IRS limits. These voluntary contributions are

generally matched by Company contributions of 50% of the first 4% of eligible compensation contributed by the participant. Distributions under the DPSP are generally deferred until retirement, death or total and permanent disability.

### ***Non-Qualified Deferred Compensation***

The NEOs and other highly-compensated employees are eligible to participate in the Worthington Industries, Inc. Amended and Restated 2005 Non-Qualified Deferred Compensation Plan (as amended, the “2005 NQ Plan”). The 2005 NQ Plan is a voluntary, non-tax qualified, unfunded deferred compensation plan available only to select highly-compensated employees for the purpose of providing deferred compensation, and thus potential tax benefits, to these employees.

Under the 2005 NQ Plan, executive officers of the Company may defer the payment of up to 50% of their base salary and up to 100% of their bonus and/or annual cash incentive bonus awards. Amounts deferred are credited to the participants’ bookkeeping accounts under the 2005 NQ Plan at the time the base salary and/or bonus/annual cash incentive bonus awards would have otherwise been paid. In addition, the Company may make discretionary employer contributions to the participants’ bookkeeping accounts in the 2005 NQ Plan. In recent years, the Company has made employer contributions in order to provide the same percentage of retirement-related deferred compensation to executive officers compared to other employees that would have been made but for the IRS limits on annual compensation that may be considered under the DPSP. For the 2017, 2016 and 2015 calendar years, the Company made contributions to the 2005 NQ Plan for participants equal to (i) 3% of an executive’s annual compensation (base salary plus bonus/annual cash incentive bonus award) in excess of the IRS maximum; and (ii) a matching contribution of 50% of the first 4% of annual compensation contributed by the executive to the DPSP to the extent not matched by the Company under the DPSP. Participants in the 2005 NQ Plan may elect to have their bookkeeping accounts treated as invested (a) with a rate of return reflecting: (i) the returns on those investment options available under the DPSP; or (ii) a fixed interest rate set annually by the Compensation Committee (1.88% for Fiscal 2017), or (b) in theoretical common shares reflecting increases or decreases in the fair market value of the Company’s common shares with dividends deemed reinvested. Any portion of a participant’s bookkeeping account credited to theoretical common shares must remain credited to theoretical common shares until distributed. Otherwise, participants in the 2005 NQ Plan may change the investment options for their bookkeeping accounts as of the time permitted under the DPSP for the same or a similar investment option.

Employees’ bookkeeping accounts in the 2005 NQ Plan are fully vested. Payouts of amounts credited to theoretical common shares are made in whole common shares and cash in lieu of fractional shares. Payouts of amounts credited to all other investment options are made in cash. Payments will be made as of a specified date selected by the participant or, subject to the timing requirements of Section 409A of the Internal Revenue Code, when the participant is no longer employed by the Company. Payments are made either in a lump sum or in installment payments, all as chosen by the participant at the time the deferral is elected. The Compensation Committee may permit hardship withdrawals from a participant’s account under defined guidelines.



Contributions or deferrals for the period before January 1, 2005, are maintained under the Worthington Industries, Inc. Non-Qualified Deferred Compensation Plan, effective March 1, 2000 (as amended, the “2000 NQ Plan”). Contributions and deferrals for periods on or after January 1, 2005 are maintained under the 2005 NQ Plan, which was adopted to replace the 2000 NQ Plan in order to comply with the provisions of the then newly-adopted Section 409A of the Internal Revenue Code applicable to non-qualified deferred compensation plans. Among other things, the provisions of Section 409A generally are more restrictive with respect to the timing of deferral elections and the ability of participants to change the time and manner in which accounts will be paid. The 2005 NQ Plan and the 2000 NQ Plan are collectively referred to as the “Employee Deferral Plans”.

### *Perquisites*

The Company makes club memberships available to NEOs and certain other executives because it believes that such memberships can be useful for business entertainment purposes. In 2007, the Company elected to no longer provide executives with leased Company vehicles and generally eliminated leased Company vehicles for all employees unless a substantial portion of their business time involves travel, as is the case with those individuals in outside sales.

For security reasons, the NEOs occasionally use Company airplanes for personal travel. In such cases, the NEOs who use Company airplanes for personal use are charged an amount equal to the SIFL rate set forth in the regulations promulgated by the United States Department of the Treasury (“Treasury Regulations”), which is generally less than the Company’s incremental costs.

### ***Other Company Benefits***

The Company provides employees, including the NEOs, a variety of other employee welfare benefits including medical benefits, disability benefits, life insurance, and accidental death and dismemberment insurance, which are generally provided to employees on a Company-wide basis.

### ***Change in Control***

The Company has no formal employment contracts or other stand-alone change in control provisions relative to the NEOs or other top executives. It does have certain change in control provisions in its various compensation plans, as described below.

The Company’s stock option plans generally provide that, unless the Board or the Compensation Committee provides otherwise, upon a change in control of the Company, all stock options then outstanding will become fully vested and exercisable as of the date of the change in control, followed by an actual or constructive termination of employment. In addition, the Compensation Committee may allow the optionee to elect, during the 60-day period from and after the change in control, to surrender the stock options or a portion thereof in exchange for a cash payment equal to the excess of the change in control price per share over the exercise price per share.

For purposes of the Company’s stock option plans (the 1997 LTIP, the Amended and Restated 2003 Stock Option Plan (the “2003 Stock Option Plan”) and the 2010 Stock Option Plan), a change in control will be deemed to have occurred when any person, alone or together with its affiliates or associates, has acquired or obtained the right to acquire the beneficial ownership of 25% or more of the Company’s outstanding common shares, unless such person is: (a) the Company; (b) any employee benefit plan of the Company or a trustee of or fiduciary with respect to any such plan when acting in that capacity; or (c) any person who, on the date the applicable plan became effective, was an affiliate of the Company owning in excess of 10% of the Company’s outstanding common shares and the respective successors, executors, legal representatives, heirs and legal assigns of such person (an “Acquiring Person Event”). In addition, in the case of stock options granted under the 2003 Stock Option Plan and the 2010 Stock Option Plan, a change in control will also be deemed to have occurred if there is a change in the composition of the Board with the effect that a majority of the directors are not “continuing directors” (as defined in each plan).

If a change in control followed by an actual or constructive termination of employment had occurred as of May 31, 2017, the value of the unvested stock options which would have vested upon the change in control (based upon (a) the difference, if any, between (i) the closing market price of the Company's common shares on May 31, 2017 (\$41.97), and (ii) the per share exercise price of each such stock option, multiplied by (b) the number of common shares subject to the unvested portion of each such option), for each of the NEOs would have totaled:

NEO	Value of Unvested Options If Vesting Accelerated
John P. McConnell	\$257,830
B. Andrew Rose	\$125,230
Mark A. Russell	\$125,230
Geoffrey G. Gilmore	\$ 62,609
John G. Lamprinakos	\$ 44,200

Long-term cash performance awards and long-term performance share awards generally provide that, unless the Board or the Compensation Committee provides otherwise, upon a change in control of the Company followed by an actual or constructive termination of employment, all such awards would be considered earned and payable in full at the maximum amounts and would be immediately settled or distributed. For purposes of the 1997 LTIP (under which the long-term cash performance awards and long-term performance share awards have been granted), a change in control will be deemed to have occurred when there is an Acquiring Person Event as defined above.

If a change in control followed by an actual or constructive termination of employment had occurred as of May 31, 2017, the aggregate value of the long-term cash performance awards and the number of common shares underlying long-term performance share awards, which would have been distributed to each of the NEOs would have totaled:

NEO	Long-Term Cash Performance Awards	Long-Term Performance Share Awards
John P. McConnell	\$6,000,000	104,000
B. Andrew Rose	\$3,600,000	49,000
Mark A. Russell	\$3,600,000	49,000
Geoffrey G. Gilmore	\$1,920,000	26,866
John G. Lamprinakos	\$1,600,000	23,168

Each of the NEOs received time-vested restricted common share awards granted effective June 30, 2016, June 26, 2015, and June 30, 2014, and Mr. Lamprinakos received a restricted common share award on September 22, 2015. All of these restricted common share awards provide that upon a change in control followed by an actual or constructive termination of employment, the restricted common shares will vest and the restrictions will lapse. If a change in control followed by an actual or constructive termination of employment had occurred as of May 31, 2017, the number of time-vested restricted common shares (and accrued dividends on those common shares) that would have vested and been distributable to each of the NEOs as of such date are set forth below. The closing price of the common shares on May 31, 2017, was \$41.97.

NEO	# of Restricted Common Shares	Accrued Dividends
John P. McConnell	74,500	\$100,060
B. Andrew Rose	39,000	\$51,840
Mark A. Russell	39,000	\$51,840
Geoffrey G. Gilmore	23,000	\$29,880
John G. Lamprinakos	32,700	\$34,810

The 25,000 special performance-based/time-vested restricted common share award granted to Mr. Gilmore as of June 24, 2014 also provides that upon a change in control followed by an actual or constructive termination of employment, the restricted common shares will vest and the restrictions will lapse. If a change in control followed by an actual or constructive termination of employment had occurred as of May 31, 2017, the number of restricted common shares, and accrued dividends on those common shares, that would have vested and been distributable as of such date are set forth below. The closing price of the common shares on May 31, 2017, was \$41.97.

NEO

Accrued Dividends

	# of Restricted Common Shares	
Geoffrey G. Gilmore	25,000	\$52,000

Annual cash incentive bonus awards provide that if during a performance period, (a) a change in control of the Company (as defined in the plan) occurs and (b) the participant's employment with the Company terminates on or after the change in control, the participant's award would be considered earned and payable as of the date of the participant's actual or constructive termination of employment in the amount designated as target for such award and would be settled or distributed following the date of the participant's actual or constructive termination of employment. The target amounts for annual cash incentive bonus awards granted to the NEOs for the 12-month performance period ended May 31, 2017, are shown in the "Grants of Plan-Based Awards for Fiscal 2017" table on page 54 of this Proxy Statement.

Under the Employee Deferral Plans, participants' bookkeeping accounts will generally be paid out as of the date of the change in control. See the "Non-Qualified Deferred Compensation for Fiscal 2017" table on page 59 of this Proxy Statement for further information.

The Compensation Committee believes that these change in control provisions are appropriate and well within market norms, particularly because the Company has no formal employment contracts or other formal stand-alone change in control provisions relative to the NEOs or other executives.

### ***Tax Deductibility***

Section 162(m) of the Internal Revenue Code generally limits the deduction that the Company may take for certain remuneration paid in excess of \$1,000,000 to any “covered employee” of the Company in any one taxable year. Currently, Section 162(m) of the Internal Revenue Code only applies to the Company’s CEO as well as the three other most highly compensated officers of the Company (not including the Company’s CFO). Compensation which qualifies as “qualified performance-based compensation” within the meaning of Section 162(m) of the Internal Revenue Code and the related Treasury Regulations will not be taken into account in determining whether this \$1,000,000 deduction limitation has been exceeded. Awards granted under the Company’s stock option plans generally qualify as “qualified performance-based compensation” under Section 162(m) of the Internal Revenue Code and restricted common shares with vesting tied to performance measures would also generally qualify. The Compensation Committee intends to tailor the long-term incentive compensation awards granted under the 1997 LTIP (except for restricted common share awards which do not have a performance-based vesting requirement) and the awards granted to executive officers under the Company’s annual cash incentive bonus program to so qualify. The Compensation Committee believes that the awards granted for Fiscal 2017 and Fiscal 2018 under the Company’s annual cash incentive bonus program as well as the long-term cash performance awards and long-term performance share awards granted for the three-year periods ending May 31, 2019 and May 31, 2020, under the 1997 LTIP will qualify for the “qualified performance-based compensation” exemption under Section 162(m). See the description of these awards in the sections captioned “Grants of Plan-Based Awards” beginning on page 54 of this Proxy Statement, “Annual Cash Incentive Bonus Awards Granted for Fiscal 2018” beginning on page 60 of this Proxy Statement and “Long-Term Performance Awards, Option Awards and Restricted Common Share Awards Granted in Fiscal 2018”, beginning on page 60 of this Proxy Statement.

The Compensation Committee intends to continue to examine the best method to pay incentive compensation to executive officers, which will include consideration of the application of Section 162(m) of the Internal Revenue Code.

In all cases, whether or not some portion of a covered employee’s compensation is tax deductible, the Compensation Committee will continue to carefully consider the net cost and value to the Company of its compensation policies.

### **Compensation Committee Report**

The Compensation Committee has reviewed the Compensation Discussion and Analysis (the “CD&A”) contained in this Proxy Statement and discussed the CD&A with management. Based upon such review and discussion, the Compensation Committee recommended to the full Board, and the Board approved, that the CD&A be included in this Proxy Statement and incorporated by reference into the 2017 Form 10-K.

The foregoing report is provided by the Compensation Committee of the Board.

**Compensation Committee**

John B. Blystone, Chair

Kerrii B. Anderson

Michael J. Endres

Ozey K. Horton, Jr.

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**Fiscal 2017 Summary Compensation Table**

The following table lists, for each of Fiscal 2017, Fiscal 2016 and Fiscal 2015, the compensation of the Company's CEO, the Company's CFO, and the Company's three other most highly compensated executive officers serving at the end of Fiscal 2017 (collectively, the "NEOs").

**Fiscal 2017 Summary Compensation Table**

Name and Principal Position During Fiscal 2017	Fiscal Year	Fiscal Salary (\$ (1))	Discretionary Bonuses \$ (1)	Stock Awards (\$ (2))	Option Awards (\$ (3))	Non-Equity Incentive Plan Compensation		All Other Compensation (\$ (5))	Total (\$)
						Short-Term / Long-Term Annual Incentive Bonus Award (\$ (1))	3-year Cash Performance Award (\$ (4))		
John P. McConnell,  Chairman of the Board and	2017	646,226		1,625,400	307,400	1,015,127	923,000	67,465	4,584,618
	2016	648,702		1,530,000	334,250	893,772	697,500	48,248	4,152,472
	2015	639,062		1,672,950	305,320	616,517	883,000	55,570	4,172,419
Chief Executive Officer B. Andrew Rose,	2017	488,655		844,425	156,600	661,127	553,800	51,165	2,755,772
	2016	483,189		795,920	162,350	508,203	418,500	43,025	2,411,187
Executive Vice President and	2015	478,450		772,410	161,640	350,554	529,800	38,962	2,331,816
Chief Financial Officer Mark A. Russell,	2017	540,613		844,425	156,600	802,200	553,800	60,432	2,958,070
	2016	534,581		795,920	162,350	642,269	418,500	50,117	2,603,736
President and Chief Operating Officer Geoffrey G. Gilmore,	2015	526,625		772,410	161,640	443,032	529,800	56,746	2,490,253
	2017	481,212	52,320	562,950	87,000	427,680	143,065	38,771	1,792,998
	2016	414,769	6,750	413,420	81,175	444,600	233,925	32,357	1,626,996
President, Worthington Cylinder Corporation (6)	2015	365,750		1,209,390	107,760	304,883	267,750	35,233	2,290,766



John G.  
Lamprinakos,

President – The Worthington Steel Company (7)	2017	320,642	873,882	66,120	415,040	119,221	25,737	1,820,642
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(1) The amounts shown in these columns include that portion of salaries, discretionary bonuses and annual incentive bonus awards the NEOs elected to defer pursuant to the DPSP or the 2005 NQ Plan. Amounts deferred pursuant to the 2005 NQ Plan in Fiscal 2017 are separately shown in the “Non-Qualified Deferred Compensation for Fiscal 2017” table on page 59 of this Proxy Statement.

(2) The amounts shown in this column include the aggregate grant date fair values of: (a) the performance share awards granted to the NEOs under the 1997 LTIP in Fiscal 2017, Fiscal 2016 and Fiscal 2015, for the three-fiscal-year period beginning with the first day of such fiscal year; (b) the annual time-vested restricted common share awards granted to the NEOs in Fiscal 2017, Fiscal 2016 and Fiscal 2015; and (c) for Mr. Gilmore, the special performance-based/time-vested restricted common share award granted to him in Fiscal 2015. The following table shows separately the aggregate grant date fair values of the long-term performance share awards, the annual time-vested restricted common share awards and the special performance-based/time-vested restricted common share award:

	Fiscal 2017	Fiscal 2016	Fiscal 2015
<b>John P. McConnell:</b>			
Long-term performance share award (a)	\$673,650	\$602,400	\$726,070
Annual time-vested restricted common share award (b)	\$951,750	\$927,600	\$946,880
<b>B. Andrew Rose:</b>			
Long-term performance share award (a)	\$336,825	\$301,200	\$298,970
Annual time-vested restricted common share award (b)	\$507,600	\$494,720	\$473,440
<b>Mark A. Russell:</b>			
Long-term performance share award (a)	\$336,825	\$301,200	\$298,970
Annual time-vested restricted common share award (b)	\$507,600	\$494,720	\$473,440
<b>Geoffrey G. Gilmore:</b>			
Long-term performance share award (a)	\$224,550	\$150,600	\$128,130
Annual time-vested restricted common share award (b)	\$338,400	\$262,820	\$279,760
Special performance-based/time-vested restricted common share award (c)	N/A	N/A	\$801,500
<b>John G. Lamprinakos:</b>			
Long-term performance share award (a)	\$188,622	N/A	N/A
Annual time-vested restricted common share award (b)	\$685,260	N/A	N/A

(a) The amounts for the long-term performance share awards are computed in accordance with ASC 718 as of the date the long-term performance share awards were granted. These grant date fair values were calculated based upon the “target” award and the closing price of the common shares on the date of the grant which was: \$44.91 for the Fiscal 2017 awards; \$30.12 for the Fiscal 2016 awards; and \$42.71 for the Fiscal 2015 awards. The aggregate grant date fair values included for the long-term performance share awards would have been (i) double the amounts shown above for each fiscal year if the “maximum” award had been used instead of the “target” award and (ii) half of the amounts shown above for each fiscal year if the “threshold” award had been used. The performance measures associated with the long-term performance share awards are described in the section captioned “Compensation Discussion and Analysis – Compensation Components – Long-Term Performance Awards – General” beginning on

page 42 of this Proxy Statement. The “Grants of Plan-Based Awards for Fiscal 2017” table on page 54 of this Proxy Statement provides information on the long-term performance share awards granted in Fiscal 2017.

The amounts for the annual time-vested restricted common share awards are computed in accordance with ASC 718 as of the date the restricted common share awards were granted. These amounts were calculated by multiplying the number of restricted common shares granted by the closing price of the common shares on the date of the grant which for Fiscal 2017 was \$42.30, for Fiscal 2016 was \$30.92, and for Fiscal 2015 was \$43.04. The (b) annual time-vested restricted common share awards are described in the section captioned “Compensation Discussion and Analysis – Compensation Components – Annual Restricted Common Share Awards to Executives” beginning on page 45 of this Proxy Statement. The “Grants of Plan-Based Awards for Fiscal 2017” table on page 54 of this Proxy Statement provides information on the annual time-vested restricted common share awards granted in Fiscal 2017.

For the special performance-based/time-vested restricted common share award granted to Mr. Gilmore in Fiscal 2015, the grant date fair value was \$32.06 per share, determined using the Monte Carlo simulation model. This (c) award is described in the section captioned “Compensation Discussion and Analysis – Compensation Components – Special Performance-Based/Time-Vested Restricted Common Share Award” beginning on page 45 of this Proxy Statement.

The amounts shown in this column represent the aggregate grant date fair values of the option awards granted to (3) the NEOs in Fiscal 2017 (\$11.60 per share), in Fiscal 2016 (\$9.55 per share), and in Fiscal 2015 (\$17.96 per share), computed in accordance with ASC 718. The amounts shown in this column exclude the

impact of estimated forfeitures, as required by applicable SEC Rules. See “Note A – Summary of Significant Accounting Policies – Stock-Based Compensation” and “Note J – Stock-Based Compensation” of the Notes to Consolidated Financial Statements in “Item 8. – Financial Statements and Supplementary Data” of the Company’s 2017 Form 10-K for the assumptions used and additional information regarding the options. The “Grants of Plan-Based Awards for Fiscal 2017” table on page 54 of this Proxy Statement provides further information on option awards granted in Fiscal 2017.

This column reflects the long-term cash performance awards earned by the NEOs for the three-year performance (4) periods ended May 31, 2017 (for Fiscal 2017), ended May 31, 2016 (for Fiscal 2016) and ended May 31, 2015 (for Fiscal 2015).

(5) The following table describes each component of the “All Other Compensation” column for each of Fiscal 2017, Fiscal 2016 and Fiscal 2015:

#### All Other Compensation Table

Name	Fiscal Year	Company Contributions to DPSP (the Company’s 401(k) Plan) (\$) (a)	Company Contributions to 2005 NQ Plan (\$) (b)	2005 Group Term Life Insurance Premium Paid (\$) (c)	Perquisites (\$) (d)
	2017	13,500	41,876	1,429	10,661
John P. McConnell	2016	13,250	33,558	1,440	N/A
	2015	13,250	40,880	1,140	N/A
	2017	13,453	36,283	1,429	N/A
B. Andrew Rose	2016	13,250	28,335	1,440	N/A
	2015	13,328	24,194	1,140	N/A
	2017	13,452	45,552	1,429	N/A
Mark A. Russell	2016	13,250	35,427	1,440	N/A
	2015	12,206	43,101	1,140	N/A
	2017	14,414	22,929	1,429	N/A
Geoffrey G. Gilmore	2016	14,392	16,525	1,440	N/A
	2015	13,444	20,349	1,140	N/A
John G. Lamprinakos	2017	14,329	9,979	1,429	N/A

(a) Include Company contributions and matching Company contributions made under the DPSP which is described in the section captioned “Compensation Discussion and Analysis – Compensation Components – Deferred Profit Sharing Plan” beginning on page 46 of this Proxy Statement.

(b) Include Company contributions and matching Company contributions made under the 2005 NQ Plan to the bookkeeping accounts of the NEOs. See the “Non-Qualified Deferred Compensation for Fiscal 2017” table on page 59 of this Proxy Statement for more information concerning the contributions made by the Company under the 2005 NQ Plan for Fiscal 2017.

(c) The amounts in this column represent the dollar value of the group term life insurance premiums paid by the Company on behalf of the NEOs.

(d) The column shows “N/A” when the aggregate value of the perquisites and other personal benefits received by the NEO for the applicable fiscal year was less than \$10,000. Perquisites generally include dues and similar fees paid by the Company for club memberships used by the NEOs for both business and personal use. Perquisites also include the aggregate incremental cost of the personal use of Company aircraft for Mr. McConnell in the amount of \$10,661 for Fiscal 2017. The reported aggregate incremental cost of the personal use of Company aircraft is based on the direct costs associated with operating a flight, including fuel, landing fees, pilot and flight attendant fees, on-board catering and trip-related hangar costs and excluding the value of the disallowed corporate income tax deductions associated with the personal use of the aircraft. Due to the fact that Company-owned aircraft is used primarily for business travel, the reported aggregate incremental cost excludes fixed costs which do not change based on usage, including depreciation and monthly management fees.

(6) Effective June 1, 2016, Mr. Gilmore became President of Worthington Cylinder Corporation. He served as President of The Worthington Steel Company from August 2012 through May 31, 2016. The

compensation reported for Mr. Gilmore relates to his service in the capacity as President of The Worthington Steel Company for Fiscal 2016 and Fiscal 2015.

(7) For Mr. Lamprinakos, the table includes information only for Fiscal 2017, as that was the only year during the applicable three-year period that he qualified as a NEO under the applicable SEC Rules.

### Grants of Plan-Based Awards

The following table provides information about the equity and non-equity awards granted to the NEOs in Fiscal 2017:

#### Grants of Plan-Based Awards for Fiscal 2017

Name	Grant Date	Compensation Committee Approval Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards			Estimated Future Payouts Under Equity Incentive Plan Awards (4)			All Other Stock Awards: Number of Shares of Stock or Units	All Other Option Awards: Number of Common Shares Underlying Options (5)	
			Threshold	Target	Maximum	Threshold (# of Common Shares)	Target (# of Common Shares)	Maximum (# of Common Shares)			
John P. McConnell	06/01/16	06/28/16	(1)								
	06/01/16	06/28/16	(2)	442,900	885,800	1,771,600					
	06/01/16	06/28/16		500,000	1,000,000	2,000,000					
	06/30/16						7,500	15,000	30,000		
		06/28/16								22,500	26,500
B. Andrew Rose	06/30/16	06/28/16	(3)								
	06/01/16	06/28/16	(1)								
	06/01/16	06/28/16	(2)	288,450							
	06/01/16	06/28/16		300,000	576,900	1,153,800					
Mark A. Russell	06/30/16				600,000	1,200,000	3,750	7,500	15,000		
		06/28/16								12,000	13,500
	06/30/16	06/28/16	(3)								
Mark A. Russell	06/01/16	06/28/16	(1)	350,000	700,000	1,400,000					
	06/01/16	06/28/16	(2)	300,000	600,000	1,200,000					
	06/01/16	06/28/16					3,750	7,500	15,000		
	06/30/16									13,500	

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	06/30/16	06/28/16	(3)								12,000
		06/28/16									
	06/01/16	06/28/16	(1)								
	06/01/16	06/28/16	(2)	240,000	480,000	960,000					
Geoffrey G. Gilmore	06/01/16			165,000	330,000	660,000					
	06/30/16	06/28/16					2,500	5,000	10,000	8,000	7,500
		06/28/16	(3)								
	06/30/16	06/28/16									
	06/01/16	06/28/16	(1)			640,000					
	06/01/16	06/28/16	(2)	160,000	320,000	550,000					
John G. Lamprinakos	06/01/16	06/28/16		137,500	275,000						
	06/30/16	06/28/16					2,100	4,200	8,400		5,700
		06/28/16	(3)								
	06/30/16										16,200

These rows show the potential payouts which could have been earned under annual cash incentive bonus awards granted under the Annual Incentive Plan for Executives, based on achievement of specified levels of performance for the twelve months ended May 31, 2017. The types of performance measured and the weighting of those measurements are described in the section captioned “Compensation Discussion and Analysis – Compensation (1) Components — Annual Incentive Compensation” beginning on page 40 of this Proxy Statement. For Fiscal 2017, the NEOs earned the amounts shown in the “2017” rows of the “Annual Incentive Bonus Award” column of the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement. Please also see the discussion in the section captioned “Compensation Discussion and Analysis – Cash Compensation Earned in Fiscal 2017 and Company Performance” beginning on page 36 of this Proxy Statement for more information about these awards.

These rows show the potential payouts under long-term cash performance awards granted to the NEOs under the 1997 LTIP for the three-fiscal-year performance period from June 1, 2016 to May 31, 2019. The types of performance measured and the weighting of those measurements are described in the section captioned “Compensation Discussion and Analysis – Compensation Components — Long-Term Performance Awards – General” beginning on page 42 of this Proxy Statement. For further information on the terms of the long-term cash (2) performance awards, see the discussion in the sections captioned “Compensation Discussion and Analysis – Compensation Components – Long-Term Performance Awards – General”, “– Long-Term Cash Performance Awards”, and “– Long-Term Performance Awards – Impact of Termination/Change in Control” beginning on page 42, page 43, and page 44, respectively, of this Proxy Statement. For additional information about the effect of a change in control, also see the discussion in the section captioned “Compensation Discussion and Analysis – Change in Control” beginning on page 48.

(3) These rows show the number of annual time-vested restricted common shares awarded effective June 30, 2016 under the 1997 LTIP. The restricted common shares granted to the NEOs are held in escrow by the Company and may not be sold, transferred, pledged, assigned or otherwise alienated or hypothecated until

the restrictions thereon have lapsed. Each holder of a restricted common share award may exercise any voting rights associated with the restricted common shares during the restriction period. In addition, any dividends or distributions paid with respect to the common shares underlying the restricted common shares will be held by the Company in escrow during the restriction period and, at the end of the restriction period, will be distributed or forfeited in the same manner as the restricted common shares with respect to which they were paid.

These annual time-vested restricted common shares are generally forfeited in the event of termination of an NEO's employment before vesting, except that (i) the restricted common shares will fully vest if the NEO dies or becomes disabled, and (ii) the Compensation Committee, in its discretion, may elect to vest all or a portion of the restricted common shares upon retirement. For information on the effect of a change in control, see the discussion in the section captioned "Compensation Discussion and Analysis – Change in Control" beginning on page 48 of this Proxy Statement.

The grant date fair value for the annual time-vested restricted common shares, computed in accordance with ASC 718, was calculated by multiplying the number of annual time-vested restricted common shares granted by the \$42.30 closing price of the common shares on the grant date. See "Note A – Summary of Significant Accounting Policies – Stock-Based Compensation" and "Note J – Stock-Based Compensation" of the Notes to Consolidated Financial Statements in "Item 8. – Financial Statements and Supplementary Data" of the 2017 Form 10-K for additional information regarding the awards.

- (4) These columns show the potential payouts under long-term performance share awards granted to the NEOs under the 1997 LTIP for the three-fiscal-year performance period from June 1, 2016 to May 31, 2019. The types of performance measured and the weighting of those measurements are described in the section captioned "Compensation Discussion and Analysis – Compensation Components — Long-Term Performance Awards – General" beginning on page 42 of this Proxy Statement. For further information on the terms of the long-term performance share awards, including those applicable to a change in control, see the discussion in the sections captioned "Compensation Discussion and Analysis – Change in Control" beginning on page 48 of this Proxy Statement and "Compensation Discussion and Analysis – Compensation Components – Long-Term Performance Awards – General," "– Long-Term Performance Share Awards" and "Long-Term Performance Awards – Impact of Termination/Change in Control" beginning on page 42, page 44, and page 44, respectively, of this Proxy Statement.

The grant date fair value for the long-term performance share awards, computed in accordance with ASC 718, was calculated based upon the "target" award and the \$44.91 closing price of the common shares on the date of grant.

- (5) These options were granted as of June 30, 2016 under the 2010 Stock Option Plan with exercise prices equal to the fair market value of the underlying common shares on the date of grant. The options become exercisable in increments of 33% per year on each of the first through third anniversaries of their grant date. For further information on the terms of the options, see the discussion in the section captioned "Compensation Discussion and Analysis – Compensation Components – Stock Options" beginning on page 41 of this Proxy Statement. For information on the effect of a change in control, see the discussion in the section captioned "Compensation Discussion and Analysis – Change in Control" beginning on page 48 of this Proxy Statement.

The grant date fair value of the option awards was \$11.60 per share, computed in accordance with ASC 718. Generally, the grant date fair value of the options is the aggregate amount the Company would include as a compensation expense in its consolidated financial statements over each award's three-year vesting schedule. See "Note A – Summary of Significant Accounting Policies – Stock-Based Compensation" and "Note J – Stock-Based Compensation" of the Notes to Consolidated Financial Statements in "Item 8. – Financial Statements and Supplementary Data" of the 2017 Form 10-K for the method (Black-Scholes) used in calculating the fair value of the option awards and additional information regarding the awards.



**Outstanding Equity Awards at Fiscal 2017 Year-End**

The following table summarizes the outstanding option awards, restricted common share awards and long-term performance share awards held by the NEOs as of May 31, 2017. For additional information about these equity awards, see the discussion in the sections captioned “Compensation Discussion and Analysis – Compensation

Components – Long-Term Incentive Compensation”, “– Stock Options”, “– Long-Term Performance Awards – General”, “– Long-Term Performance Share Awards,” “ – Annual Restricted Common Share Awards to Executives” and “ – Special Performance-Based/Time-Vested Restricted Common Share Award” beginning on page 40, page 41, page 42, page 44, page 45, and page 45, respectively, of this Proxy Statement.

**Outstanding Equity Awards at Fiscal 2017 Year-End**

**Option Awards (1)**

**Stock Awards**

Name	No. of Common Shares Underlying Unexercised Options (#) Exercisable	No. of Common Shares Underlying Unexercised Options (#) Unexercisable	Option Exercise Price	Option Expiration Date	No. of Shares or Units of Stock that Have Not Vested (#) (2)	Market Value of Shares or Units of Stock That Have Not Vested (\$ (3)	Equity Incentive Plan Awards:		
							Equity Incentive Plan Awards: No. of Shares, Units or Rights That Have Not Vested (#) (5)	Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$) (4)	Equity Incentive Plan Awards: Performance Period Ending Date
John P. McConnell	100,000	0	\$22.73	07/02/17					
	100,000	0	\$20.21	07/01/18					
	150,000	0	\$13.25	07/16/19					
	135,000	0	\$12.05	07/02/20					
	80,000	0	(5) (6) \$23.10	06/30/21					
	80,000	0	(7) (8) \$20.47	06/29/22					
	17,000	0	(9) (10) \$31.71	06/28/23					
	11,334	5,666	(10) \$43.04	06/30/24					
	11,667	23,333	\$30.92	06/26/25					
	0	26,500	\$42.30	06/30/26					
					22,000	923,340			

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				30,000	1,259,100				
				22,500	944,325	20,000	839,400		
						15,000	629,550	05/31/18	
									05/31/19
			\$23.10						
	30,000	0							06/30/21
			\$20.47						
	50,000	0	(5)						06/29/22
			\$31.71						
B. Andrew Rose	9,000	0	(6)						06/28/23
			\$43.04						
	6,000	3,000	(7)						06/30/24
			\$30.92			461,670			
	5,667	11,333	(8)						06/26/25
			\$42.30			11,000	671,520		
	0	13,500	(9)						06/30/26
						16,000	503,640		
			(10)					10,000	
						12,000		419,700	05/31/18
							7,500		
								314,775	05/31/19
Mark A. Russell	30,000	0	\$22.73						07/02/17
			\$20.21						07/01/18
	30,000	0							
	40,000	0	\$13.25						07/16/19
			\$12.05						
	36,000	0	(5)						07/02/20
			\$23.10						
	30,000	0	(6)						06/30/21
			\$20.47						
	50,000	0	(7)						06/29/22
			\$31.71						
	9,000	0	(8)						06/28/23
			\$43.04						
			(9)						
	6,000	3,000	(10)						06/30/24
			\$30.92						
	5,667	11,333							06/26/25
			\$42.30						
	0	13,500							06/30/26
						11,000	461,671		
						16,000	671,520		

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12,000 503,640

10,000 419,700 05/31/18

7,500 314,775 05/31/19

		0		07/02/20				
	5,000		\$12.05					
		0		09/02/21				
	7,500		\$14.84					
Geoffrey G. Gilmore		0		06/29/22				
	20,000		(5) \$20.47					
		0		06/28/23				
	6,000		(6) \$31.71					
		2,000		06/30/24				
	4,000		(7) \$43.04					
		5,666		06/26/25				
	2,834		(8) \$30.92		6,500	272,805		
		7,500		06/30/26				
	0		(9) \$42.30		8,500	356,745		
			(11)		25,000	1,049,250		
			(10)		8,000	335,760	5,333	
							223,826	05/31/18
							5,000	
							209,850	05/31/19
John G. Lamprinakos	15,000	0	\$22.73	07/02/17				
	15,000	0	\$20.21	07/01/18				
	30,000	0	\$13.25	07/16/19				
	35,000	0	\$12.05	07/02/20				
	25,000	0	(5) \$23.10	06/30/21				
	25,000	0	(6) \$20.47	06/29/22				
	4,000	0	(7) \$31.71	06/28/23				
	2,667	1,333	(8) \$43.04	06/30/24				
	2,000	4,000	(9) \$30.92	06/26/25				
	0	4,000	(10) \$42.30	06/30/26				
			(12)		5,000	209,850		

6,500 272,805

5,000 209,850

16,200 679,914

4,800 201,456 05/31/18

4,200 176,274 05/31/19

All options outstanding as of May 31, 2017 were granted under the 1997 LTIP, the 2003 Stock Option Plan, or the (1)2010 Stock Option Plan with exercise prices equal to the fair market value of the underlying common shares on the date of grant. All unvested options become exercisable in increments of 33% per

year on each anniversary of their grant date for the first three anniversaries. See the discussion in the section captioned “Compensation Discussion and Analysis — Long-Term Incentive Compensation — Compensation Components — Stock Options” beginning on page 41 of this Proxy Statement.

See footnote (3) to the “Grants of Plan-Based Awards for Fiscal 2017” table beginning on page 54 of this Proxy Statement for detailed information on the annual time-vested restricted common share awards granted during Fiscal 2017.

Each market value shown in this column is calculated by multiplying the number of restricted common shares by the \$41.97 closing price of the Company’s common shares on May 31, 2017, the last business day of Fiscal 2017, without any discount for restrictions.

The amounts shown in this column assume that the long-term performance share awards granted for each of the three-fiscal-year periods ending May 31, 2018 and May 31, 2019 will be earned at the “target” amount based upon achieving those specified performance levels and multiplying such amount by the \$41.97 closing price of the Company’s common shares on May 31, 2017. See the “Estimated Future Payouts Under Equity Incentive Plan Awards” columns of the “Grants of Plan-Based Awards for Fiscal 2017” table beginning on page 54 of this Proxy Statement for the threshold, target and maximum number of performance shares that may be received for the performance period ending May 31, 2019.

(5) Unexercisable options vested on June 30, 2017.

(6) Unexercisable options vested 50% on June 26, 2017 and will vest 50% on June 26, 2018.

(7) Unexercisable options vested 33% on June 30, 2017 and will vest 33% on June 30, 2018 and 33% on June 30, 2019.

These time-vested restricted common share awards were granted effective June 30, 2014 under the 1997 LTIP and became fully vested on June 30, 2017. For the general terms of the restricted common shares, see footnote (20) to the “Beneficial Ownership” table beginning on page 14 of this Proxy Statement.

These time-vested restricted common share awards were granted effective June 26, 2015 under the 1997 LTIP. Subject to continued employment of the NEO, these restricted common shares will become fully vested on the third anniversary of the date of grant, subject to the terms of each restricted common share award. For the general terms of the restricted common shares see footnote (20) to the “Beneficial Ownership” table beginning on page 14 of this Proxy Statement.

These time-vested restricted common share awards were granted effective June 30, 2016 under the 1997 LTIP. Subject to continued employment of the NEO, these restricted common shares will become fully vested on the (10) third anniversary of the date of grant, subject to the terms of each restricted common share award. For the general terms of the restricted common shares see footnote (20) to the “Beneficial Ownership” table beginning on page 14 of this Proxy Statement.

Effective June 24, 2014, Mr. Gilmore received a special performance-based/time-vested restricted common share award covering 25,000 common shares which will vest if both: (a) the closing price of the Company’s common shares equals or exceeds \$60.00 per share for 30 consecutive days during the five-year period ending on June 24, 2019; and (b) Mr. Gilmore has continuously remained an employee of the Company through June 24, 2019. (11) Further information on this award is set forth in the section captioned “Compensation Discussion and Analysis – Special Performance-Based/Time-Vested Restricted Common Share Award” beginning on page 45 of this Proxy Statement. For the general terms of the restricted common shares, see footnote (20) to the “Beneficial Ownership” table beginning on page 14 of this Proxy Statement.

This time-vested restricted common share award was granted effective September 22, 2015 under the 1997 LTIP (12) and will become fully vested on September 22, 2018. For the general terms of the restricted common shares, see footnote (20) to the “Beneficial Ownership” table beginning on page 14 of this Proxy Statement.

### **Option Exercises and Stock Vested**

The following table sets forth information about (i) non-qualified stock options exercised by NEOs in Fiscal 2017; (ii) long-term performance share awards earned by NEOs for the three-year period ended May 31, 2017; and (iii) time-vested restricted common shares held by NEOs which vested in Fiscal 2017:

**Option Exercises and Stock Vested During Fiscal 2017**

Name	Option Awards		Stock Awards	
	Number of Common Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Common Shares Acquired on Vesting (#)	Value Realized on Vesting (\$)
John P. McConnell			15,691 (1)	788,002 (1)
			22,000 (2)	1,104,840 (2)
			6,461 (1)	324,471 (1)
B. Andrew Rose	95,000	4,294,250	11,000 (2)	552,420 (2)
			180,000 (3)	10,593,000 (3)
			6,461 (1)	324,471 (1)
Mark A. Russell	100,000	3,929,000	11,000 (2)	552,420 (2)
			180,000 (3)	10,593,000 (3)
			1,431 (1)	71,865 (1)
Geoffrey G. Gilmore			6,500 (2)	326,430 (2)
			1,192 (1)	59,862 (1)
			5,000 (2)	251,100 (2)

(1) The number of common shares acquired on vesting relates to long-term performance share awards granted in June 2014 and represents the common shares earned with respect to the three-year period ended May 31, 2017. The value realized on vesting represents the number of common shares earned multiplied by the closing market price of the common shares on June 30, 2017 (\$50.22 per share). The number of common shares actually received by the NEOs was reduced in each case by the withholding of common shares to pay income taxes associated with the value realized upon vesting, with the net number of common shares received by each of the NEOs as follows: Mr. McConnell – 7,774; Mr. Rose – 3,266; Mr. Russell – 3,266; Mr. Gilmore – 722; and Mr. Lamprinakos – 601.

(2) The number of common shares acquired on vesting relates to restricted common share awards granted on June 30, 2014 which vested on June 30, 2017. The value realized on vesting represents the number of



common shares earned multiplied by the closing market price of the common shares on June 30, 2017 (\$50.22 per common share). The number of common shares actually received by each NEO was reduced by the withholding of common shares to pay the income taxes associated with the value realized upon vesting, with the net number of common shares received by each of the NEOs as follows: Mr. McConnell – 10,901; Mr. Rose – 5,561; Mr. Russell – 5,560; Mr. Gilmore – 3,286; and Mr. Lamprinakos – 2,528.

- (3) For each of Mr. Rose and Mr. Russell, a special performance-based/time-vested restricted common share award was granted on June 28, 2013 for 180,000 common shares. The term of these restricted common share awards was five years and the restricted common shares were to vest if and when both: (a) the closing price of the Company's common shares equaled or exceeded \$50.00 per share for 30 consecutive days during the five-year term; and (b) the NEO remained continuously employed by the Company for the longer of three years or until the share price condition was met. The share price condition requirement was met on December 8, 2016. The NEO must hold any vested restricted common shares until two years after vesting. The value realized on vesting represents the number of common shares earned multiplied by the closing market price of the common shares on December 8, 2016 (\$58.85 per common share). The number of common shares actually received by each NEO was reduced by the withholding of common shares to pay the income taxes associated with the value realized upon vesting, with the net number of common shares received as follows: Mr. Rose – 90,990; Mr. Russell – 90,990.

### **Non-Qualified Deferred Compensation**

The Company maintains two Employee Deferral Plans which provide for the deferral of compensation on a basis that is not tax-qualified – the 2000 NQ Plan and the 2005 NQ Plan. Contributions and deferrals for the period from March 1, 2000 through December 31, 2004 are maintained under the 2000 NQ Plan. Contributions and deferrals for periods on or after January 1, 2005 are maintained under the 2005 NQ Plan, which was adopted to replace the 2000 NQ Plan in order to comply with the provisions of Section 409A of the Internal Revenue Code. The terms of the 2005 NQ Plan, which are discussed below, are similar to those of the 2000 NQ Plan but are more restrictive with respect to the timing of deferral elections and the ability of participants to change the time and

manner in which accounts will be paid. The Employee Deferral Plans are intended to supplement the 401(k) plans sponsored by the Company. For further information on the terms of the Employee Deferral Plans, see the discussion in the section captioned “Compensation Discussion and Analysis — Compensation Components — Non-Qualified Deferred Compensation” beginning on page 47 of this Proxy Statement.

Only select highly-compensated employees of the Company, including the NEOs, are eligible to participate in the Employee Deferral Plans. As of August 1, 2017, approximately 127 employees of the Company were eligible to participate in the 2005 NQ Plan and 20 employees of the Company had accounts in the 2000 NQ Plan.

Under the 2005 NQ Plan, participants may defer the payment of up to 50% of their base salary and up to 100% of their bonus and/or annual cash incentive bonus awards. Deferred amounts are credited to the participants’ bookkeeping accounts under the 2005 NQ Plan at the time the base salaries and/or bonus/annual cash incentive bonus awards would have otherwise been paid. In addition, the Company may make discretionary employer contributions to participants’ bookkeeping accounts in the 2005 NQ Plan. For the 2017, 2016 and 2015 calendar years, in order to provide the same percentage of retirement-related deferred compensation contributions to participants compared to other employees that would have been made but for the IRS limits on annual compensation that may be considered under tax-qualified plans, the Company made contributions to participants’ bookkeeping accounts under the 2005 NQ Plan equal to (i) 3% of a participant’s annual compensation (base salary plus bonus/annual cash incentive bonus award) in excess of the IRS maximum; and (ii) a matching contribution of 50% of the first 4% of annual compensation contributed by the participant to the DPSP to the extent not matched by the Company under the DPSP.

Participants in the 2005 NQ Plan may elect to have their bookkeeping accounts treated as invested (a) with a rate of return reflecting (i) a fixed interest rate which is set annually by the Compensation Committee (1.88% for Fiscal 2017); or (ii) the returns on those investment options available under the DPSP, or (b) in theoretical common shares reflecting increases or decreases in the value of the Company’s common shares with dividends deemed reinvested. Any portion of a participant’s bookkeeping account credited to theoretical common shares must remain credited to theoretical common shares until distributed. Otherwise, participants in the 2005 NQ Plan may change the investment options for their bookkeeping accounts as of the time permitted under the DPSP for the same or a similar investment option.

Bookkeeping accounts of employees are fully vested under the 2005 NQ Plan. Theoretical common shares are paid in whole common shares and cash in lieu of fractional shares and all other amounts are paid in cash. Payouts are made as of a specified date selected by the participant or, subject to the timing requirements of Section 409A of the Internal Revenue Code, when the participant is no longer employed by the Company. Payouts are made in a lump sum or in installment payments, as chosen by the participant at the time the deferral election is made. The Compensation Committee may permit hardship withdrawals from a participant’s bookkeeping account under the 2005 NQ Plan in accordance with defined guidelines. In the event of a defined change in control, the participants’ bookkeeping accounts

under the 2005 NQ Plan will generally be paid out as of the date of the change in control.

The following table provides information concerning the participation by the NEOs in the Employee Deferral Plans for Fiscal 2017:

**Non-Qualified Deferred Compensation for Fiscal 2017**

Name	Name of Plan	Executive Contributions in Fiscal 2017 (\$) (1)	Company Contributions in Fiscal 2017 (\$) (2)	Aggregate Earnings /(Loss) in Fiscal 2017 (\$) (3)	Aggregate Withdrawals/ Distributions (\$) (4)	Aggregate Balance at May 31, 2017 (\$) (4)
John P. McConnell	2000 NQ Plan	0	0	6,309	0	340,635
	2005 NQ Plan	0	41,876	8,287	0	482,254
B. Andrew Rose	2000 NQ Plan	0	0	0	0	0
	2005 NQ Plan	254,102	36,283	190,046	0	1,354,480
Mark A. Russell	2000 NQ Plan	0	0	0	0	0
	2005 NQ Plan	374,959	45,552	1,124,565	0	9,422,356
Geoffrey G. Gilmore	2000 NQ Plan	0	0	0	0	0
	2005 NQ Plan	0	22,929	26,176	0	243,780
John G. Lamprinakos	2000 NQ Plan	0	0	509	0	27,497
	2005 NQ Plan	11,298	9,979	15,623	0	263,433

The amounts in this column reflect contributions to the 2005 NQ Plan during Fiscal 2017 as a result of deferrals of base salary and/or bonus/annual cash incentive bonus awards which would otherwise have been paid to the NEOs.

- (1) These amounts are also included in the “Salary”, “Discretionary Bonuses” or “Annual Incentive Bonus Award” columns, respectively, for Fiscal 2017 in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement.
- (2) These contributions are included in the “All Other Compensation” column in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement.

- (3) Since the earnings on compensation that has been deferred under the Employee Deferral Plans by the NEOs do not represent “above-market” earnings for purposes of the applicable SEC Rules, none of the amounts included in this column have been reported in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement.

- (4) The amounts included in the “Aggregate Balance at May 31, 2017” column represent contributions by the Company or the NEOs and credited to the respective NEOs’ bookkeeping accounts under the 2000 NQ Plan or the 2005 NQ Plan, and earnings on the amounts credited to those accounts. The total amount of the Company and NEO contributions to the Employee Deferral Plans, which are included in this column are as follows: (a) Mr. McConnell — \$621,691; (b) Mr. Rose — \$1,042,234; (c) Mr. Russell — \$4,468,619; (d) Mr. Gilmore — \$147,060; and (e) Mr. Lamprinakos — \$231,367.

### Annual Cash Incentive Bonus Awards Granted For Fiscal 2018

The following supplemental table sets forth the annual cash incentive bonus awards granted to the NEOs under the Annual Incentive Plan for Executives for Fiscal 2018 as of the date of this Proxy Statement:

### Annual Cash Incentive Bonus Awards Granted for Fiscal 2018

Name	Annual Cash Incentive Bonus Awards for Twelve-Month Performance Period Ending May 31, 2018 (1)		
	Threshold (\$)	Target (\$)	Maximum (\$)
John P. McConnell	456,187	912,374	1,824,748
B. Andrew Rose	297,104	594,207	1,188,414
Mark A. Russell	360,500	721,000	1,442,000
Geoffrey G. Gilmore	252,000	504,000	1,008,000
John G. Lamprinakos	187,500	375,000	750,000

Payouts which can be earned under these annual cash incentive bonus awards are generally tied to achieving specified levels (threshold, target and maximum) of corporate EVA and EPS for the twelve-month performance period with each performance measure carrying a 50% weighting. For Mr. Gilmore and Mr. Lamprinakos, each a business unit executive, the corporate EPS measure carries a 20% weighting, the applicable business unit EOI carries a 30% weighting, and the applicable business unit EVA carries a 50% weighting. For all calculations, restructuring charges and non-recurring items are to be excluded and EPS and the Steel Processing business unit (1)EOI results are to be adjusted to eliminate the impact of inventory holding gains and losses. If the performance level falls between threshold and target or between target and maximum, the award is linearly prorated. If threshold levels are not reached for any performance measure, no annual cash incentive bonus will be paid. Annual cash incentive bonus award payouts earned will be made within a reasonable time following the end of the performance period. In the event of a change in control of the Company (followed by actual or constructive termination of an NEO's employment during the performance period), the annual cash incentive bonus award would be considered to be earned at "target" and payable as of the date of termination of employment.

### **Long-Term Performance Awards, Option Awards and Restricted Common Share Awards Granted in Fiscal 2018**

The following supplemental table sets forth the long-term performance awards (consisting of long-term cash performance awards and long-term performance share awards) for the three-year period ending May 31, 2020, and the option awards and the restricted common share awards granted to the NEOs in Fiscal 2018 through the date of this Proxy Statement:

**Long-Term Performance Awards, Option Awards and  
Restricted Common Share Awards Granted in Fiscal 2018**

Name	Long-Term Cash Performance Awards for Three-year Period Ending May 31, 2020 (1)			Long-Term Performance Share Awards for Three-year Period Ending May 31, 2020 (1)			Option Awards: Number of Common Shares Underlying Options (2)	Exercise or Base Price of Option Awards (\$/Share) (2)	Restricted Common Share Awards
	Threshold	Target	Maximum	Threshold	Target	Maximum			
	(\$)	(\$)	(\$)	(# of Common Shares)	(# of Common Shares)	(# of Common Shares)			
John P. McConnell	500,000	1,000,000	2,000,000	6,000	12,000	24,000	22,000	47.76	20,000 (3)
B. Andrew Rose	300,000	600,000	1,200,000	3,250	6,500	13,000	11,500	47.76	10,000 (3)
Mark A. Russell	300,000	600,000	1,200,000	3,250	6,500	13,000	11,500	47.76	10,000 (3)
Geoffrey G. Gilmore	165,000	330,000	660,000	2,200	4,400	8,800	6,400	47.76	6,500 (3) 25,000 (4)
John G. Lamprinakos	137,500	275,000	550,000	1,850	3,700	7,400	4,800	47.76	5,100 (3)

(1) These columns show the potential payouts under the long-term cash performance awards and the long-term performance share awards granted to the NEOs under the 1997 LTIP for the three-fiscal-year performance period from June 1, 2017 to May 31, 2020. Payouts of long-term cash performance awards and long-term performance share awards for corporate executives are tied to achieving specified levels (threshold, target and maximum) of

cumulative corporate EVA for the three-fiscal-year performance period and EPS growth over that performance period, with each performance measure carrying a 50% weighting. For Mr. Gilmore and Mr. Lamprinakos, each a business unit executive, the cumulative corporate EVA and EPS growth measures together carry a 50% weighting, and the applicable business unit EOI targets are weighted 50%. In all calculations, restructuring charges and non-recurring items are to be excluded, and EPS and Steel Processing business unit EOI results are to be adjusted to eliminate the impact of inventory holding gains or losses. No awards are paid or distributed if none of the three-year threshold financial measures are met. If the performance levels fall between threshold and target or between target and maximum, the award is linearly prorated. For further information on the terms of the long-term cash performance awards and the long-term performance share awards, see the discussion in the sections captioned “Compensation Discussion and Analysis – Compensation Components – Long-Term Performance Awards – General”, “– Long-Term Performance Share Awards”, “– Long-Term Cash Performance Awards” and “– Long-Term Performance Awards – Impact of Termination/Change in Control” beginning on page 42, page 44, page 43 and page 44, respectively, of this Proxy Statement. For information on the effect of a change in control, also see the discussion in the section captioned “Compensation Discussion and Analysis – Change in Control” beginning on page 48 of this Proxy Statement.

(2) Effective June 29, 2017, under the 2010 Stock Option Plan, the NEOs were granted non-qualified stock options with respect to the number of common shares shown, with an exercise price equal to \$47.76, the fair market value of the underlying common shares on the date of grant. The options become exercisable over three years in increments of 33% per year on each anniversary of their grant date. For further information on the terms of the options, see the discussion in the section captioned “Compensation Discussion and Analysis – Compensation Components – Stock Options” beginning on page 41 of this Proxy Statement. For information on the effect of a change in control, see the discussion in the section captioned “Compensation Discussion and Analysis — Change in Control” beginning on page 48 of this Proxy Statement.

(3) These annual time-vested restricted common share awards were granted effective June 29, 2017 under the 1997 LTIP. For further information on the terms of the annual restricted common share awards, see the discussion in the sections captioned “Compensation Discussion and Analysis — Long-Term Incentive Compensation — Annual Restricted Common Share Awards to Executives” and “Compensation

Discussion and Analysis — Change in Control” beginning on page 45 and page 48, respectively, of this Proxy Statement.

(4) A special one-time restricted common share award was granted effective June 29, 2017 under the 1997 LTIP which will cliff vest on the fourth anniversary of the grant date. For further information on the terms of the time-vested restricted common share awards, see the discussion in the sections captioned “Compensation Discussion and Analysis — Long-Term Incentive Compensation — Annual Restricted Common Share Awards to Executives” and “Compensation Discussion and Analysis — Change in Control” beginning on page 45 and page 48, respectively, of this Proxy Statement.

## COMPENSATION OF DIRECTORS

The Compensation Committee annually reviews, with the assistance of Willis Towers Watson, certain market information provided by Willis Towers Watson concerning compensation (both cash and non-cash) paid to directors. Based upon such information, the Company’s past practices concerning directors’ compensation and such other information as the Compensation Committee deems appropriate, the Compensation Committee makes recommendations to the Board with respect to directors’ compensation. Following consideration of such recommendations, the compensation payable to the directors is set by the entire Board.

### Compensation for Fiscal 2017

Information provided to the Compensation Committee by Willis Towers Watson in June 2015, including the amount of directors’ fees being paid by comparable companies, showed that both the cash portion and the equity portion of the directors’ compensation was well below market median level.

In light of the report from its compensation consultant, upon the recommendation of the Compensation Committee, for Fiscal 2016, the Board increased the annual retainer for non-employee Board members to \$85,000, eliminated per meeting fees, and adopted the non-employee director fee schedule in the following table.

Annual Retainer	\$85,000
Lead Independent Director Supplemental Annual Retainer	\$25,000
Audit Committee Chair Supplemental Annual Retainer	\$15,000
Compensation Committee Chair Supplemental Annual Retainer	\$10,000
Nominating and Governance Committee Chair Supplemental Annual Retainer	\$ 7,500

Based on the recommendation of the Compensation Committee at its June 2016 meeting, the Board determined to leave cash retainers unchanged for Fiscal 2017 and cash compensation paid to non-employee directors for Fiscal 2017 is shown in the above table. The annual retainers are paid as of the date of the Annual Meeting of Shareholders.



Although the compensation consultant had recommended an increase in the targeted value of the equity grants for Fiscal 2016, the Compensation Committee recommended and the Board determined not to increase the targeted value of those grants. For Fiscal 2017, the Compensation Committee again recommended leaving the annual equity grants of restricted common shares at a targeted value of approximately \$90,000 (150% of that amount for Mr. Blystone as Lead Independent Director) based on the price of the common shares shortly before the date of the 2016 Annual Meeting of Shareholders. The Board approved the recommendation of the Compensation Committee, and left the targeted value of the equity grant unchanged for Fiscal 2017. Each non-employee director received a restricted common share award covering 2,000 common shares (3,000 common shares for Mr. Blystone), as of September 29, 2016, the date of the 2016 Annual Meeting.

### **Compensation for Fiscal 2018**

At its June 2017 meeting, the Compensation Committee again received a report from Willis Towers Watson on director compensation, including the amount of directors' fees being paid by comparable companies. The report showed that the cash portion of the Company's director compensation was near market median, but that the equity portion of the Company's director compensation fell even further below market median levels. As a result, the consultant recommended increasing the targeted value of equity compensation to \$120,000 (\$180,000 for Mr. Blystone as Lead Independent Director). The consultant also recommended increasing the annual retainer for the Compensation Committee Chair to \$12,000 and for the Nominating and Governance Committee Chair to \$10,000.

Based on the recommendation of the compensation consultant, the Compensation Committee recommended to the Board, and the Board approved, keeping annual cash retainers at the same level for Fiscal 2018, with the exception of the increase in the Compensation Committee Chair to \$12,000 and the Nominating and Governance Committee Chair to \$10,000.

Also, consistent with the recommendation of the compensation consultant and the Compensation Committee, the Board approved increasing the directors' annual equity grant to a targeted value of approximately \$120,000 (\$180,000 for Mr. Blystone). Consistent with past practice, as of the date of the Annual Meeting, each non-employee director will receive a grant of restricted common shares having a targeted value approximating that amount with the actual number of common shares granted to be determined based on the price of the common shares at or shortly before that date, with reasonable rounding.

### **Director Deferral Plans**

The Company maintains two Director Deferral Plans which provide for deferral of directors' fees on a basis that is not tax-qualified. The Worthington Industries, Inc. Deferred Compensation Plan for Directors, as Amended and Restated effective June 1, 2000 (as amended, the "Directors 2000 NQ Plan") governs deferrals prior to January 1, 2005. Deferrals with respect to the period on or after January 1, 2005 are governed by the Worthington Industries, Inc. Amended and Restated 2005 Deferred Compensation Plan for Directors (Restatement effective as of December 2008) (as amended, the "Directors 2005 NQ Plan") which was adopted in order to comply with the provisions of Section 409A of the Internal Revenue Code applicable to non-qualified deferred compensation plans. The terms of the Directors 2005 NQ Plan, which are discussed below are similar to those of the Directors 2000 NQ Plan, but are generally more restrictive with respect to the timing of deferral elections and the ability of participants to change the time and manner in which accounts will be paid.

Under the Directors 2005 NQ Plan, non-employee directors are able to defer payment of all or a portion of their cash annual retainers until a specified date or until they are no longer associated with the Company. Any cash retainers deferred are credited to each participating director's bookkeeping account under the Directors 2005 NQ Plan at the time the cash retainers would have otherwise been paid. Participants in the Directors 2005 NQ Plan may elect to have their bookkeeping accounts treated as invested (a) with a rate of return reflecting (i) a fixed interest rate (1.88% for Fiscal 2017) which is set annually by the Compensation Committee; or (ii) the rates of return on those investment options available under the DPSP; or (b) in theoretical common shares reflecting increases or decreases in the value of the Company's common shares with dividends deemed reinvested. Any portion of a participant's bookkeeping account credited to theoretical common shares will remain credited to theoretical common shares until distributed. Otherwise, participants in the Directors 2005 NQ Plan may change the investment options for their bookkeeping accounts at the time permitted by the DPSP for the same investment option. The Directors 2005 NQ Plan, as well as the Directors 2000 NQ Plan, are administered by the Compensation Committee. All bookkeeping accounts are fully vested. Payouts under the Directors 2005 NQ Plan are made in cash or, in the case of amounts credited to theoretical common shares, whole common shares and cash in lieu of fractional shares. The Compensation Committee may permit hardship withdrawals from a participant's bookkeeping account under the Directors 2005 NQ Plan under defined guidelines. In the event of a defined change in control, participants' bookkeeping accounts under the Directors 2005 NQ Plan will generally be paid out as of the date of change in control.

## Equity Grants

Under the Worthington Industries, Inc. Amended and Restated 2006 Equity Incentive Plan for Non-Employee Directors (as amended, the “2006 Directors Equity Plan”), the Board may grant non-qualified stock options, restricted common shares, restricted stock units, stock appreciation rights and whole common shares to non-employee directors of the Company. Awards under the 2006 Directors Equity Plan are made by the Board in its discretion.

On September 29, 2016, each individual then serving as a non-employee director (including each non-employee director nominee elected at the 2016 Annual Meeting) immediately following the 2016 Annual Meeting received an award of 2,000 restricted common shares (3,000 restricted common shares for Mr. Blystone as Lead Independent Director). These restricted common shares will vest on September 27, 2017, the date of the 2017 Annual Meeting of Shareholders.

On September 27, 2017, each individual then serving as a non-employee director (including each non-employee director nominee elected at the 2017 Annual Meeting) immediately following the 2017 Annual Meeting

will receive a restricted common share award having a value of approximately \$120,000 (\$180,000 for Mr. Blystone as Lead Independent Director), with the number of restricted common shares awarded based on the then market price of the Company's common shares on or shortly before that date. Each of these restricted common share awards will vest on the first to occur of the first anniversary of the date of grant or the date of the 2018 Annual Meeting of Shareholders.

Upon a business combination or change in control, all restricted common shares will become fully vested. In the case of death, total disability or retirement, all restricted common shares will also immediately become fully vested. If a non-employee director's service on the Board terminates for any other reason, unvested restricted common shares will be forfeited. During the time between the grant date and the vesting date, a non-employee director may exercise full voting rights in respect of the restricted common shares and will be credited with any dividends paid on the restricted common shares (which dividends will be distributed with the restricted common shares if they vest, or forfeited if the restricted common shares are forfeited).

### Director Compensation for Fiscal 2017

The following table sets forth information concerning the compensation earned by the Company's non-employee directors during Fiscal 2017:

#### Director Compensation for Fiscal 2017 (1)(2)

Name	Fees Earned or Paid in Cash (\$ (3))	Stock Awards (\$ (4))	Option Awards (\$ (5))	Total (\$)
Kerrii B. Anderson	85,000	94,460	—	179,460
John B. Blystone (6)	120,000	141,690	—	261,690
Mark C. Davis	85,000	94,460	—	179,460
Michael J. Endres	85,000	94,460	—	179,460
Ozey K. Horton, Jr.	85,000	94,460	—	179,460
Peter Karmanos, Jr.	92,500	94,460	—	186,960
Carl A. Nelson, Jr.	100,000	94,460	—	194,460
Sidney A. Ribeau	85,000	94,460	—	179,460
Mary Schiavo	85,000	94,460	—	179,460

(1) John P. McConnell, the Company's Chairman of the Board and CEO, is not included in this table because he was an employee of the Company during Fiscal 2017 and received no additional compensation for his services as a

director. The compensation received by Mr. McConnell as an employee of the Company is shown in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement and the accompanying tables.

Since the earnings on compensation that has been deferred under the Director Deferral Plans by the Company’s (2) non-employee directors do not represent “above-market” earnings for purposes of the applicable SEC Rules, no amount with respect to such earnings has been reported in this table.

Represents cash earned in Fiscal 2017 for annual retainer fees in accordance with the cash compensation program (3) discussed in the section captioned “COMPENSATION OF DIRECTORS — Compensation for Fiscal 2017” beginning on page 62 of this Proxy Statement.

The amounts shown in this column represent the grant date fair value of the restricted common share awards granted to the non-employee directors in Fiscal 2017, as computed in accordance with ASC 718. These amounts exclude the impact of estimated forfeitures, as required by SEC Rules. See “Note A – Summary of Significant Accounting Policies – Stock-Based Compensation” and “Note J– Stock-Based Compensation” of the Notes to (4) Consolidated Financial Statements in “Item 8. – Financial Statements and Supplementary Data” of the Company’s 2017 Form 10-K for assumptions used and additional information regarding the restricted common share awards. The awards granted to the then non-employee directors on September 29, 2016 covering 2,000 restricted common shares (3,000 restricted common shares for Mr. Blystone) had a grant date fair value of \$46.66 per share (the closing price of the common shares on that

date). The restricted common shares described above were the only restricted common share awards granted to directors during, and outstanding at the end of, Fiscal 2017.

No stock options were granted to the individuals named in this table during Fiscal 2017 and, accordingly, no dollar amount is required to be reported in respect of option awards. The aggregate number of common shares of the Company underlying options outstanding at May 31, 2017, for each individual named in the table were: (a) Ms. (5) Anderson – 0 common shares; (b) Mr. Blystone – 0 common shares; (c) Mr. Davis – 20,875 common shares; (d) Mr. Endres – 0 common shares; (e) Mr. Horton – 18,438 common shares; (f) Mr. Karmanos – 0 common shares; (g) Mr. Nelson – 43,700 common shares; (h) Dr. Ribeau – 48,700 common shares; and (i) Ms. Schiavo – 21,000 common shares.

(6) Mr. Blystone is the Company's Lead Independent Director.

## EQUITY COMPENSATION PLAN INFORMATION

The Company maintains four equity compensation plans (the "Equity Plans") under which common shares are authorized for issuance to eligible directors, officers and employees: (a) the 1997 LTIP; (b) the 2003 Stock Option Plan; (c) the 2006 Directors Equity Plan; and (d) the 2010 Stock Option Plan. Each Equity Plan has been approved by the shareholders of the Company. In addition, the Company also maintains four non-qualified deferred compensation plans and participants in these plans have had the opportunity to elect to have their bookkeeping accounts treated as invested in theoretical common shares reflecting increases or decreases in the fair market value of the Company's common shares with dividends deemed reinvested. Payouts of amounts credited to theoretical common shares are made in whole common shares and cash in lieu of fractional shares. For information about the Employee Deferral Plans, please see the discussion in the section captioned "EXECUTIVE COMPENSATION — Compensation Discussion and Analysis — Compensation Components — Non-Qualified Deferred Compensation" beginning on page 47 of this Proxy Statement and for further information concerning the Director Deferral Plans, please see the discussion in the section captioned "COMPENSATION OF DIRECTORS — Director Deferral Plans" beginning on page 63 of this Proxy Statement.

The following table shows for the Equity Plans, as a group, the number of common shares issuable upon the exercise of outstanding stock options and upon payout of outstanding long-term performance share awards, the weighted-average exercise price of outstanding stock options, and the number of common shares remaining available for future issuance, excluding common shares issuable upon exercise of outstanding stock options or upon payout of outstanding long-term performance share awards, in each case as of May 31, 2017. The following table also shows for the Employee Deferral Plans and the Director Deferral Plans, as a group, the number of whole common shares issuable upon payout of amounts credited to theoretical common shares in the accounts of participants in the Employee Deferral Plans and the Director Deferral Plans, as of May 31, 2017.

## Equity Compensation Plan Information

Plan Category	Number Of Common Shares To Be Issued Upon Exercise Of Outstanding Options, Warrants And Rights	Weighted-Average Exercise Price Of Outstanding Options, Warrants And Rights	Number Of Common Shares Remaining Available For Future Issuance Under Equity Compensation Plans [Excluding Common Shares Reflected In Column (a)]
	(a)	(b)	(c)
Equity compensation plans approved by shareholders	2,958,549(1)	\$20.99 (2)	3,019,076(3)
Equity compensation plans not approved by shareholders	442,282 (4)	— (4)	— (5)
TOTAL	3,400,831(1)(4)	\$20.99 (2)(4)	3,019,076(3)(5)

Includes 545,305 common shares issuable upon exercise of outstanding stock options granted under the 1997 LTIP, 728,394 common shares issuable upon exercise of outstanding stock options granted under the 2003 Stock (1) Option Plan, 152,713 common shares issuable upon exercise of outstanding stock options granted under the 2006 Directors Equity Plan, and 1,116,862 common shares issuable upon exercise of outstanding stock options granted under the 2010 Stock Option Plan. Also includes 415,275 common

shares which represent the maximum number of common shares which may be paid out in respect of outstanding long-term performance share awards granted under the 1997 LTIP.

Does not include 754,176 common shares which represent the maximum number of common shares which may be paid out in respect of long-term cash performance awards granted under the 1997 LTIP which were outstanding as of May 31, 2017, because to date all such awards have been paid in cash. If all long-term cash performance awards granted under the 1997 LTIP which were outstanding as of May 31, 2017, were paid out at their maximum amount and the Compensation Committee were to elect to make all payments in the form of common shares, then, based on the \$41.97 closing price on May 31, 2017, the last business day of the Company's fiscal year, the number of common shares which would be issued upon payout of the long-term cash performance awards would be 754,176 common shares. The number of common shares, if any, actually issued with respect to long-term cash performance awards granted under the 1997 LTIP would be based on (i) the percentage of the long-term cash performance awards determined by the Compensation Committee to be paid in common shares rather than cash, (ii) the actual performance level (i.e., threshold, target or maximum) used to determine the payout in respect of each long-term cash performance award and (iii) the price of the Company's common shares at the time of payout.

(2) Represents the weighted-average exercise price of stock options outstanding under the Equity Plans as of May 31, 2017. Also see note (1) above with respect to long-term performance share awards and long-term cash performance awards granted under the 1997 LTIP. The weighted-average exercise price does not take these two types of awards into account.

(3) Includes 943,179 common shares available under the 1997 LTIP, 396,806 common shares available under the 2006 Directors Equity Plan, and 1,679,091 common shares available under the 2010 Stock Option Plan. The number shown in this column excludes 415,275 common shares representing the maximum number of common shares which may be paid out in respect of outstanding long-term performance share awards granted under the 1997 LTIP as described in the first paragraph of note (1) above. If less than the maximum number of common shares were paid out in respect of any outstanding long-term performance share awards, the number of common shares available under the 1997 LTIP would increase by an amount equal to that difference. In addition to stock options, long-term performance share awards and long-term cash performance awards, the 1997 LTIP authorizes the Compensation Committee to grant awards in the form of stock appreciation rights, restricted common shares, performance units, dividend equivalents, and other stock unit awards that are valued in whole or in part by reference to, or are otherwise based on, the Company's common shares or other property. In addition to stock options, the 2006 Directors Equity Plan authorizes the Board to grant awards in the form of restricted common shares, restricted stock units, stock appreciation rights and whole common shares.

(4) Includes 274,196 common shares issuable upon payout of amounts credited to theoretical common shares in the accounts of participants in the Employee Deferral Plans and 168,086 common shares issuable upon payment of amounts credited to theoretical common shares in the accounts of participants in the Director Deferral Plans. The theoretical common shares are not taken into account for purposes of the "Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights" column.



Neither the Employee Deferral Plans nor the Director Deferral Plans provide for a specified limit on the number of (5) common shares which may be issued upon payout of amounts credited to theoretical common shares in the accounts of participants in those plans.

**PROPOSAL 2: ADVISORY VOTE ON THE FREQUENCY OF  
FUTURE ADVISORY VOTES ON EXECUTIVE COMPENSATION**

In Proposal 3 below, the Company is asking shareholders to act on an advisory vote on executive compensation and has provided this type of advisory vote every year since 2011. Under Exchange Act Rule 14a-21(b), the Company is required to include a separate resolution subject to a shareholder advisory vote at least once every six years with respect to the frequency of the future advisory votes on executive compensation. The last such advisory vote occurred at the Company's 2011 Annual Meeting of Shareholders. Accordingly, the Company is now asking shareholders to vote on whether future advisory votes on executive compensation should occur every 1 year, every 2 years or every 3 years.

After careful consideration, the Board has determined that holding an advisory vote on executive compensation every 1 year continues to be the most appropriate for the Company, and unanimously recommends

that shareholders vote for future advisory votes on executive compensation to occur every 1 year. While the Company's executive compensation programs are designed to promote both a short-term and a long-term connection between pay and performance, the Board recognizes that executive compensation disclosures are made annually. Holding an annual advisory vote on executive compensation provides the Company with more direct and immediate feedback on our compensation disclosures. However, shareholders should note that because the advisory vote on executive compensation occurs well after the beginning of the compensation year, and because the different elements of our executive compensation programs are designed to operate in an integrated manner and to complement one another, in many cases it may not be appropriate or feasible to change the Company's executive compensation programs in consideration of any one year's advisory vote on executive compensation by the time of the following year's annual meeting of shareholders.

The Company understands that our shareholders may have different views as to what is an appropriate frequency for advisory votes on executive compensation, and we will carefully review the voting results on this proposal. Shareholders will be able to specify one of four choices for this proposal on the form of proxy: 1 year; 2 years; 3 years; or abstain. Notwithstanding the outcome of the shareholder vote, the Board may in the future decide to conduct advisory votes on a more or less frequent basis and may vary its practice based on factors such as discussions with shareholders and the adoption of material changes to compensation programs.

### **Required Vote and Board's Recommendation**

The non-binding vote on the frequency of future advisory votes on executive compensation requires the approval of the holders of a majority of the votes entitled to be cast by the holders of all then outstanding common shares, present in person or by proxy, and entitled to vote on the proposal. Common shares represented by forms of proxy that are marked to indicate abstentions from this proposal and broker non-votes with respect to this proposal will not affect its outcome. All valid proxies received prior to the Annual Meeting which do not specify how common shares are to be voted will be voted, except in the case of broker non-votes, for a frequency of "EVERY 1 YEAR".

**THE BOARD UNANIMOUSLY RECOMMENDS THAT YOU VOTE TO CONDUCT FUTURE ADVISORY VOTES ON EXECUTIVE COMPENSATION "EVERY 1 YEAR".**

### **PROPOSAL 3: ADVISORY VOTE TO APPROVE EXECUTIVE COMPENSATION**

We are asking shareholders to approve an advisory resolution on the Company's executive compensation as reported in this Proxy Statement. As described in detail in the section captioned "EXECUTIVE COMPENSATION — Compensation

Discussion and Analysis” beginning on page 32 of this Proxy Statement and in the “Fiscal 2017 Summary Compensation Table” beginning on page 51 of this Proxy Statement and the accompanying tables and narrative, our executive compensation programs are reviewed annually by our Compensation Committee, with advice from its independent compensation consultant and consideration given to executive compensation paid by other comparator companies. Our compensation programs are designed to foster the alignment of the interests of executive management with the interests of shareholders and to provide incentives, based primarily on Company and business unit performance, for reaching established Company and business unit goals and objectives. Shareholders are urged to read the “Compensation Discussion and Analysis” which describes in detail how the Company’s executive compensation policies and procedures achieve our compensation objectives.

The direct relationship of the compensation earned by the Company’s NEOs to the Company’s performance is shown by the amounts of incentive compensation earned by the Company’s NEOs for Fiscal 2017, Fiscal 2016 and Fiscal 2015. Annual incentive bonuses paid to the NEO’s for Fiscal 2017 were up, as financial results continued to improve and the Company again achieved record annual EPS. Annual incentive bonuses were earned at 115% for Corporate, 130% for Steel Processing and 89% for Pressure Cylinders of target levels.

Annual incentive bonuses paid to the NEOs for Fiscal 2016 were up, as financial results improved and the Company achieved record results. Annual incentive bonuses were earned at 101% for Corporate, 99% for Steel Processing and 45% for Pressure Cylinders executives of target.

Annual incentive bonuses paid to the NEOs were significantly lower in Fiscal 2015, reflecting weaker financial results. In Fiscal 2015 annual incentive bonuses were only earned at 70% for Corporate, 77% for Steel Processing and 63% for Pressure Cylinders executives of target levels.

Even with the strong results in Fiscal 2017 and Fiscal 2016, Corporate long-term cash and share performance awards earned for the three-year period ended with Fiscal 2017 were paid out at 92% of target, after being paid out at only 70% of target for the three-year period ended with Fiscal 2016. The weaker results of Fiscal 2015 negatively impacted the results for both three-year periods. The number of performance shares earned for the three-year period ended with Fiscal 2017 was also up a similar percentage to the cash awards; however, the value of the performance shares was higher because the closing common share price on June 30, 2017 of \$50.20 was up from the \$42.30 closing price on June 30, 2016.

### Earned Incentive Compensation

The following table lists, for each of Fiscal 2017, Fiscal 2016 and Fiscal 2015, the incentive compensation earned by the NEOs under their annual incentive bonus awards for those fiscal years and their three-year cash performance and performance share awards for the three-year periods ended with such fiscal years. See the “Fiscal 2017 Summary Compensation Table” beginning on page 51 for additional information on compensation of the NEOs.

### Earned Incentive Compensation

Name and Principal Position During Fiscal 2017	Fiscal Year	Annual Incentive Bonus Earned (\$)	3-Year Cash Performance Award Earned (\$)	3-Year Performance Share Award Earned Value on Date Distributed (\$)(1)	
				(# of Shares)	
John P. McConnell, Chairman of the Board and Chief Executive Officer	2017	1,015,127	923,000	15,691	788,002
	2016	893,772	697,500	11,858	501,593
B. Andrew Rose, Executive Vice President and Chief Financial Officer (2)	2015	616,517	883,000	26,490	747,548
	2017	661,127	553,800	6,461	324,471
Mark A. Russell, President and Chief Operating Officer (2)	2016	508,203	418,500	4,883	206,551
	2015	350,554	529,800	10,596	299,019
Geoffrey G. Gilmore, President, Worthington Cylinder Corporation (3)	2017	802,200	553,800	6,461	324,471
	2016	642,269	418,500	4,883	206,551
John G. Lamprinakos, President, The Worthington Steel Company (5)	2015	443,032	529,800	10,596	299,019
	2017	480,000	(4)143,065	1,431	71,865
	2016	451,350	(4)233,925	2,339	98,940
	2015	304,883	267,750	4,463	125,946
	2017	415,040	119,221	1,192	59,862

- (1) Number of performance shares earned multiplied by closing common share price on the date the performance shares earned were distributed.

- (2) Each of Mr. Rose and Mr. Russell received a special award effective June 28, 2013 (when the closing common share price was \$29.27) of 180,000 performance-based/time-vested restricted common shares. The term of these awards was five years and the restricted common shares would vest if and when both: (a) the closing price of the Company's common shares equaled or exceeded \$50.00 per share for 30 consecutive days during the five-year term; and (b) the NEO remained continuously employed by the Company for the longer of three years or until the share price condition was met. These restricted common shares vested on

December 8, 2016 when the share price conditions were met. Mr. Rose and Mr. Russell must hold these restricted common shares until two years after vesting. The value realized on vesting would have been the number of common shares vested multiplied by the closing market price of the common shares on the December 8, 2016 vesting date (\$58.85 per common share).

(3) Mr. Gilmore became President of Worthington Cylinder Corporation effective June 1, 2016. He was President of The Worthington Steel Company in Fiscal 2016 and Fiscal 2015.

(4) These amounts include a supplemental bonus of \$52,320 paid to Mr. Gilmore for Fiscal 2017 and \$6,750 for Fiscal 2016.

(5) Mr. Lamprinakos was not an NEO in Fiscal 2016 or Fiscal 2015.

Performance and payments earned from Fiscal 2009 to Fiscal 2017 are discussed in the section captioned “EXECUTIVE COMPENSATION — Compensation and Disclosure Analysis — Cash Compensation Earned in Fiscal 2017 and Company Performance” beginning on page 36 of this Proxy Statement.

The large amount reported for Fiscal 2015 in the “Fiscal 2017 Summary Compensation Table” for stock awards granted to Mr. Gilmore was driven by the special performance-based/time-vested restricted common share award granted in Fiscal 2015, which does not vest unless the price of the common shares reaches \$60.00 per share for a 30 consecutive day period before June 24, 2019. This award is discussed in detail in the “Compensation Disclosure and Analysis” under “Special Performance-Based/Time-Vested Restricted Common Share Award”.

The value shown in the “Fiscal 2017 Summary Compensation Table” for stock awards was up approximately 5.5%, even though the total number of shares subject to the awards was down 20%. The increase in value, despite the lower number of shares, was caused by the increase in the Company common share prices from \$30.06 on June 30, 2015 to \$42.30 on June 30, 2016, the effective dates those awards.

The Company has been fairly conservative in providing severance benefits and perquisites to its executives. For example, it eliminated Company-provided automobiles for top executives in 2007. The Company has not entered into separate severance agreements with its executive officers and has provided change in control benefits only in connection with its incentive awards. The Compensation Committee has elected to require a “double trigger” for accelerated vesting for awards granted in Fiscal 2013 and later. In the event of a change in control, these incentive awards will also require an actual or constructive termination of employment within a specified period of time after the change in control in order for the acceleration of vesting to occur.

The vote on the advisory resolution relates to the compensation of our NEOs as a whole. The vote is advisory, which means that the vote is not binding on the Company, the Board or the Compensation Committee. To the extent there is any significant vote against the NEOs' compensation for Fiscal 2017 as reported, the Compensation Committee will evaluate whether any actions are necessary to address the concerns of shareholders.

In accordance with the Exchange Act Rule 14a-21(a), the Company is asking shareholders to approve the following advisory resolution at the Annual Meeting:

**RESOLVED**, that the shareholders of Worthington Industries, Inc. (the "Company") approve, on an advisory basis, the compensation of the Company's NEOs as disclosed in the Company's proxy statement for its 2017 Annual Meeting of Shareholders pursuant to the executive compensation disclosure rules in Item 402 of SEC Regulation S-K (including the Compensation Discussion and Analysis, the Fiscal 2017 Summary Compensation Table and the related executive compensation tables, notes and narratives).

The Board's current policy is to include an advisory resolution regarding approval of the compensation of our NEOs annually. Accordingly, unless the Board modifies its policy on the frequency of future votes, the next advisory vote to approve our executive compensation will occur at the 2018 Annual Meeting of Shareholders. The Board will take into account the outcome of the vote with respect to Proposal 2, regarding the frequency of future advisory votes on executive compensation.

### **Required Vote and Board's Recommendation**

The affirmative vote of the holders of a majority of the votes entitled to be cast by the holders of the outstanding common shares, present in person or by proxy, and entitled to vote on the proposal, is required to approve the advisory resolution on NEO compensation. Abstentions will be counted in determining the required vote and will have the effect of votes "AGAINST" the advisory resolution. Broker non-votes will not be counted in determining the required vote.

### **THE BOARD UNANIMOUSLY RECOMMENDS THAT YOU VOTE "FOR" THE APPROVAL OF THE ADVISORY RESOLUTION ON EXECUTIVE COMPENSATION**

#### **PROPOSAL 4: RATIFICATION OF THE SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The selection of the Company's independent registered public accounting firm is made annually by the Audit Committee after consulting with management and carefully considering that firm's qualifications and independence. As a result, the Audit Committee of the Company's Board has selected KPMG LLP ("KPMG") to serve as the Company's independent registered public accounting firm for Fiscal 2018, and recommends that the shareholders of the Company ratify that selection. KPMG audited the Company's consolidated financial statements as of and for the fiscal years ended May 31, 2017 and May 31, 2016, and the effectiveness of the Company's internal control over financial reporting as of May 31, 2017 and May 31, 2016. Representatives of KPMG are expected to be present at the Annual Meeting and will be given the opportunity to make a statement if they so desire and to respond to appropriate questions.

### **Required Vote and Board's Recommendation**

The affirmative vote of the holders of a majority of the votes entitled to be cast by the holders of outstanding common shares, present in person or by proxy, and entitled to vote on the proposal, is required to ratify the selection of KPMG as the Company's independent registered public accounting firm for Fiscal 2018. The effect of an abstention is the same as a vote "AGAINST" the proposal. Even if the selection of KPMG is ratified by the shareholders, the Audit Committee, in its discretion, could decide to terminate the engagement of KPMG and to engage another firm if the Audit Committee determines such action is necessary or desirable. If the selection of KPMG is not ratified, the Audit Committee will reconsider (but may decide to maintain) the selection.



**THE AUDIT COMMITTEE AND THE BOARD UNANIMOUSLY RECOMMEND  
THAT YOU VOTE “FOR” THE RATIFICATION OF THE SELECTION OF KPMG**

AUDIT COMMITTEE MATTERS

**Report of the Audit Committee for the Fiscal Year Ended May 31, 2017**

The Audit Committee oversees the Company’s financial and accounting functions, controls, reporting processes and audits on behalf of the Board in accordance with the Audit Committee’s written charter. The Audit Committee is responsible for providing independent, objective oversight of the integrity and quality of the Company’s consolidated financial statements, the qualifications and independence of the Company’s independent registered public accounting firm, the performance of the Company’s internal audit function and the Company’s independent registered public accounting firm and the annual independent audit of the Company’s consolidated financial statements. Management has the primary responsibility for the preparation, presentation and integrity of the Company’s consolidated financial statements and the reporting process, for the appropriateness of the accounting principles and reporting policies that are used by the Company, for the establishment and maintenance of effective systems of disclosure controls and procedures and internal control over financial reporting, and for the preparation of the annual report on management’s assessment of the effectiveness of the Company’s internal control over financial reporting. The Company’s independent registered public accounting firm, KPMG, is responsible for auditing the Company’s annual consolidated financial statements included in the Company’s Annual Report on Form 10-K in accordance with the standards of the Public Company Accounting Oversight Board (United States) (“PCAOB”) and issuing KPMG’s report thereon based on such audit, for issuing an audit report on the effectiveness of the Company’s internal control over financial reporting, and for reviewing the Company’s unaudited interim consolidated financial statements included in the Company’s Quarterly Reports on Form 10-Q.

In fulfilling its oversight responsibilities, the Audit Committee reviewed with management the Company's audited consolidated financial statements as of and for the fiscal year ended May 31, 2017 and discussed with management the quality, not just the acceptability, of the accounting principles and policies as applied in the Company's financial reporting, the reasonableness of significant judgments and accounting estimates, and the clarity and completeness of disclosures in the consolidated financial statements.

In fulfilling its oversight responsibilities, the Audit Committee met with management of the Company, the Company's internal auditors and KPMG throughout the year with and without management of the Company present, to discuss the overall scope of their respective annual audit plans, the results of their respective audits, the effectiveness of the Company's internal control over financial reporting, including management's and KPMG's reports thereon and the bases for the conclusions expressed in those reports, and the overall quality of the Company's financial reporting. Throughout that period, the Audit Committee reviewed management's plan for documenting and testing controls, the results of the documentation and testing, any deficiencies discovered and the resulting remediation of any such deficiencies. In addition, the Audit Committee reviewed and discussed with KPMG all matters required by the standards of the PCAOB.

The Audit Committee has discussed with KPMG the independence of that firm from management and the Company. The Audit Committee has received from KPMG the written disclosures and the letter from KPMG required by applicable PCAOB requirements regarding KPMG's communications with the Audit Committee concerning independence. The Audit Committee has discussed with KPMG any relationships with or services to the Company or the Company's subsidiaries or affiliates that may impact the objectivity and independence of KPMG. The Audit Committee has satisfied itself as to the independence of KPMG.

Management of the Company and KPMG have represented to the Audit Committee that the Company's audited consolidated financial statements, as of and for the fiscal year ended May 31, 2017, were prepared in accordance with accounting principles generally accepted in the United States, and the Audit Committee has reviewed and discussed those audited consolidated financial statements with management of the Company and KPMG.

Based on the Audit Committee's discussions with management of the Company and KPMG and the Audit Committee's review of the report of KPMG to the Audit Committee, the Audit Committee unanimously recommended to the Board that the Company's audited consolidated financial statements be included (and the Board approved such inclusion) in the Company's Annual Report on Form 10-K for Fiscal 2017 filed with the SEC on July 24, 2017.

The Audit Committee has also selected KPMG as the Company's independent registered public accounting firm for Fiscal 2018 and unanimously recommends that the shareholders ratify such selection.

The foregoing report is provided by the Audit Committee of the Company's Board:

**Audit Committee**

Carl A. Nelson, Jr., Chair

Kerri B. Anderson

Mark C. Davis

Mary Schiavo

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### **Pre-Approval of Services Performed by the Independent Registered Public Accounting Firm**

Under applicable SEC Rules and PCAOB standards, the Audit Committee is to pre-approve the audit and non-audit services performed by the Company's independent registered public accounting firm in order to ensure that the performance of these services does not impair the firm's independence from the Company. The SEC Rules and PCAOB standards specify the types of non-audit services that independent registered public accounting firms may not provide to their audit clients and establish the Audit Committee's responsibility for administration of the engagement of the Company's independent registered public accounting firm.

Consistent with applicable SEC Rules and PCAOB standards, the charter of the Audit Committee requires that the Audit Committee review and pre-approve all audit services and permitted non-audit services provided by the independent registered public accounting firm to the Company. The Audit Committee may delegate pre-approval authority to one or more designated members of the Audit Committee and, if it does, the decision of that member or members must be reported to the full Audit Committee at its next regularly scheduled meeting.

All requests or applications for services to be provided by the Company's independent registered public accounting firm must be submitted to the Audit Committee by both the independent registered public accounting firm and the Company's Chief Financial Officer and must include a joint statement as to whether, in their view, the request or application is consistent with the SEC Rules and PCAOB standards governing auditor independence.

### **Independent Registered Public Accounting Firm Fees**

Fees billed for services rendered by KPMG for each of Fiscal 2017 and Fiscal 2016 were as follows:

<u>Type of Fees</u>	<u>Fiscal 2017</u>	<u>Fiscal 2016</u>
Audit Fees	\$ 1,667,000	\$ 1,396,000
Audit-Related Fees	—	464,000
Tax Fees	10,000	79,000
Other Fees	—	—
Total	\$ 1,677,000	\$ 1,939,000

All of the services rendered by KPMG to the Company during Fiscal 2017 and Fiscal 2016 were pre-approved by the Audit Committee.

In accordance with applicable SEC Rules, “Audit Fees” are fees for professional services rendered for: the audit of the Company’s consolidated financial statements; the review of the interim consolidated financial statements included in the Company’s Forms 10-Q; the audit of the Company’s internal control over financial reporting with the objective of obtaining reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects; and services that are normally provided by the independent registered public accounting firm in connection with statutory and regulatory filings or engagements for the applicable fiscal years. In addition, Fiscal 2017 includes fees for the issuance of consents and comfort letters related to the senior notes offering which closed on July 28, 2017.

“Audit-Related Fees” in Fiscal 2016 are for acquisition-related due diligence services.

“Tax Fees” are fees for professional services rendered for tax compliance, tax advice and tax planning.

There were no “Other Fees” for Fiscal 2017 and Fiscal 2016.

## **HOUSEHOLDING OF ANNUAL MEETING MATERIALS**

The SEC has implemented rules regarding the delivery of proxy materials (i.e., annual reports to shareholders, proxy statements and Notices of Internet Availability of Proxy Materials) to households. This method of delivery, often referred to as “householding”, would permit the Company to send: (a) a single annual report to shareholders and/or a single proxy statement, or (b) a single Notice of Internet Availability of Proxy Materials to any household at which two or more registered shareholders reside if the Company reasonably believes such shareholders are members of the same family or otherwise share the same address or that one shareholder has multiple accounts. In each case, the registered shareholder(s) must consent to the householding process in accordance with applicable SEC Rules. The householding procedure reduces the volume of duplicate information

shareholders receive and reduces the Company's expenses. The Company may institute householding in the future and will notify registered shareholders affected by householding at that time. Registered shareholders sharing an address may request delivery of a single copy of annual reports to shareholders, proxy statements and Notices of Internet Availability of Proxy Materials, as applicable, by contacting the Investor Relations Department of the Company at Worthington Industries, Inc., 200 Old Wilson Bridge Road, Columbus, Ohio 43085, Attention: Catherine M. Lyttle, Vice President - Communications and Investor Relations.

Many broker/dealers and other holders of record have instituted householding. If your family or others with a shared address have one or more "street name" accounts under which you beneficially own common shares of the Company, you may have received householding information from your broker/dealer, financial institution or other nominee in the past. Please contact the holder of record directly if you have questions, require additional copies of this Proxy Statement, the Company's 2017 Annual Report to Shareholders or the Notice of Internet Availability of Proxy Materials and/or wish to revoke your decision to household and thereby receive multiple copies. You should also contact the holder of record if you wish to institute householding.

## **SHAREHOLDER PROPOSALS FOR 2018 ANNUAL MEETING**

Shareholders of the Company seeking to bring business before an annual meeting of shareholders (an "annual meeting") or to nominate candidates for election as directors at an annual meeting must provide timely notice thereof in writing to the Company's Secretary. Under Section 1.08(A) of the Company's Code of Regulations, to be timely, a shareholder's notice with respect to business to be brought before an annual meeting must be delivered to, or mailed and received at, the principal executive offices of the Company not less than 30 days prior to an annual meeting. However, if less than 40 days' notice or prior public disclosure of the date of the meeting is given or made to shareholders, the shareholder's notice must be received no later than the close of business on the tenth day following the day on which such notice of the date of the meeting was mailed or such public disclosure was made. In order for a shareholder's notice to be in proper form, it must include: (a) a brief description of the business the shareholder desires to bring before an annual meeting; (b) the reasons for conducting the proposed business at an annual meeting; (c) the name and address of the proposing shareholder; (d) the number of common shares beneficially owned by the proposing shareholder; and (e) any material interest of the proposing shareholder in the business to be brought before an annual meeting. The requirements applicable to nominations are described above in "CORPORATE GOVERNANCE – Nominating Procedures" beginning on page 18 of this Proxy Statement.

A shareholder seeking to bring business before an annual meeting must also comply with all applicable SEC Rules. Under SEC Rule 14a-8, proposals of shareholders intended to be presented at the Company's 2018 Annual Meeting must be received by the Company no later than April 17, 2018, to be eligible for inclusion in the Company's proxy materials relating to the 2018 Annual Meeting. Upon receipt of a shareholder proposal, the Company will determine whether or not to include the proposal in the proxy materials in accordance with applicable SEC Rules.

The SEC has promulgated rules relating to the exercise of discretionary voting authority pursuant to proxies solicited by the Board. Generally, a proxy may confer discretionary authority to vote on any matters brought before an annual meeting if the Company did not have notice of the matter at least 45 days before the date on which the Company first sent its proxy materials for the prior year's annual meeting and a specific statement to that effect is made in the proxy statement or form of proxy. If during the prior year, the Company did not hold an annual meeting, or if the date of the meeting has changed more than 30 days from the prior year, then notice must not have been received a reasonable time before the Company mails its proxy materials for the current year. Any written notice required as described in this paragraph must have been given by July 2, 2017, for matters to be brought before the 2017 Annual Meeting. Any written notice required as described in this paragraph must be given by July 1, 2018 for matters to be brought before the 2018 Annual Meeting.

Any written notice to be given with respect to matters set forth in the three prior paragraphs of this "SHAREHOLDER PROPOSALS FOR 2018 ANNUAL MEETING" section must be sent to the Company's Secretary, Dale T. Brinkman, Worthington Industries, Inc., 200 Old Wilson Bridge Road, Columbus, Ohio 43085 or by fax to (614) 840-3706.

The Company's 2018 Annual Meeting of Shareholders is currently scheduled to be held on September 26, 2018.

## **FUTURE ELECTRONIC ACCESS TO PROXY MATERIALS AND ANNUAL REPORT**

Registered shareholders can further reduce the costs incurred by the Company by consenting to receive all future proxy statements, proxy cards, annual reports to shareholders and Notices of Internet Availability of Proxy Materials, as appropriate, electronically via e-mail or the Internet. To sign up for electronic delivery of future proxy materials, you must vote your common shares electronically via the Internet by logging on to [www.proxyvote.com](http://www.proxyvote.com) and, when prompted, indicate that you agree to receive or access shareholder communications electronically in future years. You will be responsible for any fees or charges that you would typically pay for access to the Internet.

## **ANNUAL REPORT ON FORM 10-K**

Audited consolidated financial statements for Worthington Industries, Inc. and its subsidiaries for Fiscal 2017 are included in the 2017 Annual Report to Shareholders. Additional copies of these financial statements and the Company's 2017 Form 10-K (excluding exhibits) may be obtained, without charge, by sending a written request to the Company's Investor Relations Department at 200 Old Wilson Bridge Road, Columbus, Ohio 43085, Attention: Catherine M. Lyttle, Vice President - Communications and Investor Relations. The Company's 2017 Form 10-K is also available on the Company's web site located at [www.worthingtonindustries.com](http://www.worthingtonindustries.com) and can also be found on the SEC web site located at [www.sec.gov](http://www.sec.gov).

## **OTHER BUSINESS**

As of the date of this Proxy Statement, the Board knows of no business that will be presented for action by the shareholders at the Annual Meeting other than those matters discussed in this Proxy Statement. However, if any other matter requiring a vote of the shareholders properly comes before the Annual Meeting, the individuals acting under the proxies solicited by the Board will vote and act according to their best judgment in light of the conditions then prevailing, to the extent permitted under applicable law.

By Order of the Board of Directors,

Dated: August 15, 2017 Dale T. Brinkman,  
Secretary



## Appendix I

**Companies Included in Comparator Group**

3M	CDW	Fiserv	Keysight Technologies	Pro-Build Holdings
A.O. Smith	Celestica	FMC Technologies	Keystone Foods	PulteGroup
Aaron's	CenturyLink	FOCUS Brands	Kimberly-Clark	Quad/Graphics
AbbVie	Cepheid	Ford	Kinross Gold	Quest Diagnostics
Accenture	CF Industries	Fortune Brands Home & Security	Koch Industries	Quintiles
ACH Food	CH2M Hill		Kohler	R.R. Donnelley
Acuity Brands	Charter Communications	Freeport-McMoRan	Kroger	Rackspace
Adecco	Chemtura	G&K Services	L-3 Communications	Ralph Lauren
Advanced Drainage Systems	Children's Place	GAF Materials	Lafarge North America	Rayonier
Agilent Technologies	CHS	GE Aviation	Land O'Lakes	Rayonier Advanced Materials
Agrium	Clearwater Paper Corporation	GE Healthcare	Leggett and Platt	Recreational Equipment
Air Products and Chemicals	Cliffs Natural Resources	General Atomics	Lehigh Hanson	Regal-Beloit
Alexander & Baldwin	Cloud Peak Energy	General Dynamics	Leidos	Regency Centers
Alexion Pharmaceuticals	CNH Industrial	General Electric	Lend Lease	Reiter Affiliated Companies
Allegion	Coca-Cola	General Mills	Leprino Foods	Revlon
Altria Group	Coca-Cola Enterprises	General Motors	Level 3 Communications	Ricoh Americas
American Crystal Sugar	Colgate-Palmolive	Gilead Sciences	LexisNexis	Rio Tinto
American Sugar Refining	Columbia Sportswear	GlaxoSmithKline	Lexmark	Robert Bosch
Americas Styrenics	Comcast	Goodman Manufacturing	Lincoln Electric	Robertshaw Controls
AmerisourceBergen	Commercial Metals	Google	LinkedIn	Rockwell Automation
AMETEK	CommScope	Graco	Lockheed Martin	Rockwell Collins
Amgen	Communications Systems	Granite Construction	Lonza	Rolls-Royce North America
AMSTED Industries	Compass	Greene, Tweed and Co.	L'Oréal	Rowan Companies
Amway	ConAgra Foods	GTECH	Lubrizol	Royal Caribbean Cruises
Andersons	Continental Automotive Systems	H.B. Fuller	Lutron Electronics	Ryder System
Ansell		Hallmark Cards	LyondellBasell	S.C. Johnson & Son

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Arby's Restaurant Group	Convergys	Halyard Health	Magellan Midstream Partners	Samsung
Arcadis	Cooper Standard Automotive	Hanesbrands	Marriott International	Sanofi
Arctic Cat	Corning	Harman International Industreis	Martin Marietta Materials	SAS Institute
Armstrong World Industries	Covance	Harris	Mary Kay	Sasol USA
Arrow Electronics	Cox Enterprises	Harsco	Masco	Schlumberger
Arup USA	Crown Castle	Hasbro	Mattel	Scholastic
Asbury Automotive Group	CSC	HBO	Matthews International	Schreiber Foods
Ashland	CSX	HD Supply	McKesson	Schwan Food Company
AstraZeneca	Cubic	Heidrick & Struggles	McLane Company	Scotts Miracle-Gro
AT&T	Curtiss-Wright	Henry Schein	MeadWestvaco	Scripps Networks Interactive
Atos	Cytec Industries	Herman Miller	Medicines Company	Sealed Air
Autoliv	Danaher	Hershey	Medtronic	Select Comfort
Automatic Data Processing	Darden Restaurants	Hertz	Merck & Co.	ServiceMaster Company
Avery Dennison	Day & Zimmerman	Hexcel	Meredith	Sherwin-Williams
Avintiv	Dean Foods	Hitachi Data Systems	Meritor	Sigma-Aldrich
Avis Budget Group	Dell	HNI	MGM Resorts International	Smith's Group
Avnet	Delta Air Lines	HNTB	Micron Technology	Snap-on
Avon Products	Deluxe	Hoffmann-La Roche	MillerCoors	SNC-Lavalin
Axiall Corporation	Dematic Corporation	Home Depot	Molson Coors Brewing	Sodexo
BAE Systems	DENSO International	Hormel Foods	Mosaic	Solenis
Ball	Dentsply	Hospira	MTS Systems	Sonoco Products
Barrick Gold of North America	DHL	Host Hotels & Resorts	Navigant Consulting	Sony
Baxter	DHL Express	Houghton Mifflin Harcourt	Navistar International	Sony Electronics
Bayer Business & Technology Services	DHL GBS	Publishing	NBTY	Southwest Airlines
	DHL Global Forwarding	Hunt Consolidated	NCR	Spirit AeroSystems
Bayer CorpScience	DHL Mail	Husky Injection Molding Systems	Nestle USA	Spirit Airlines
Bean Suntory	DHL Supply Chain		Newmont Mining	Sprint
Bechtel Nuclear, Security & Environmental	Diageo North America	IBM	NIKE	SPX
	DIRECTV Group	ICF International	Nissan North America	SSAB
Best Buy	Discovery Communications	IDEX Corporation	Nokia Corporation	St. Jude Medical
Big Lots	Donaldson	IDEXX Laboratories	Norfolk Southern	Stanley Black & Decker
Biogen Idec	Dot Foods	IMS Health	Nortek	Starbucks Coffee

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Blount International	Dow Corning	Ingersoll Rand	Northrop Grumman	Starwood Hotels & Resorts
BMC Software	Dr. Pepper Snapple Group	Intel	Novartis	Steelcase
Bob Evans Farms	DST Systems	Intelsat	Nu Skin Enterprises	Stryker
Booz Allen Hamilton	DuPont	Intercontinental Hotels Group	Nuance Communications	SunCoke Energy
BorgWarner	E.W. Scripps	International Flavors & Fragrances	Oakley	SunGard Data Systems
Boston Scientific	Eastman Chemical	International Game Technology	Occidental Petroleum	SuperValu Stores
Brady	Eastman Kodak	International Paper	Omnicare	SWM International (Schweizer-Mauduit)
Brembo	eBay	ION Geophysical	Oshkosh	Syngenta
Brickman Group	Ecolab	Irvine	Osram Sylvania	Sysco Corporation
Bristol-Myers Squibb	Edwards Lifesciences	ITT Corporation	Outerwall	Target
Broadridge Financial Solutions	Eli Lilly	J.C. Penney Company	Owens Corning	Taubman Centers
Bunge	EMD Millipore	J.M. Smucker	Panasonic of North America	TE Connectivity Ltd.
Burlington Northern Santa Fe	Emerson Electric	Jabil Circuit	PAREXEL	TeleTech
Bush Brothers & Company	Encana Services Company Ltd.	Jack in the Box	Parker Hannifin	Tempur Sealy
C.R.Bard	Endo	Jacobs Engineering	Parmalat	Teradata
Cablevision Systems	Equifax	JetBlue Airways	Parsons Corporation	Terex
Cabot	Equity Office Properties	Johns Manville	PayPal	Textron
Calgon Carbon	ESCO	Johnson & Johnson	PepsiCo	Thermo Fisher Scientific
Capsugel	Essilor of America	Johnson Controls	Performance Food Group	Thomson Reuters
Cargill	Estee Lauder	K. Hovnanian Companies	Pfizer	Tiffany & Co.
Carmeuse North America Group	Esterline Technologies	Kate Spade & Company	PHI	Time Warner
Carnival	Exel	KB Home	Philips Electronics	Time Warner Cable
Carpenter Technology	Experian Americas	KBR	Pitney Bowes	Timken
Catalent Pharma Solutions	Express Scripts	Kellogg	Plexus	TimkenSteel
Catepillar	Faurecia US Holdings	Kelly Services	Polaris Industries	T-Mobile USA
CDK Global	Federal-Mogul	Kennametal	PolyOne	Toro
	Ferrovial	Keurig Green Mountain	Potash	
			Praxair	

Appendix I-1

Appendix I

**Companies Included in Comparator Group**

Toshiba Medical Research Institute	United Launch Alliance United Rentals	Vesuvius VF Corporation	Weyerhaeuser Whirlpool WhiteWave Foods
Total Systems Service (TSYS)	United States Steel	Viacom	Wilsonart
Tribune Media	United Technologies	Visteon	Wyndam Worldwide
Tribune Publishing	Univar	Vulcan Materials	Xylem YP
Tronox	UPS	VWR International	Yum! Brands
TRW Automotive	Valero Energy	W.W. Grainger	Zimmer
Tupperware Brands	Vectrus	Walt Disney	
Tyson Foods	Ventura Foods	Walter Energy	
UBM	Verint Systems	Waste Management	
Underwriters Laboratories	Verizon	Wendy's Group	
Unilever United States	Verso	West Pharmaceutical Services	
Union Pacific Corporation	Vertex Pharmaceuticals	Westinghouse Electric	
Unisys			

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## **VOTE BY INTERNET**

*Before The Date Of The Meeting* - Go to [www.proxyvote.com](http://www.proxyvote.com)

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 p.m., Eastern Daylight Time, on September 26, 2017. Have your proxy card or Notice of Internet Availability of Proxy Materials in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

**WORTHINGTON  
INDUSTRIES, INC.**

**ATTN:**

**SHAREOWNER  
SERVICES**

**P.O. BOX 218  
PORTLAND, OR  
97228-2168**

*During The Meeting* - Go to [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17)

You may attend the Annual Meeting via the Internet and vote during the Annual Meeting. Have the information that is printed in the box marked by the arrow on your proxy card or Notice of Internet Availability of Proxy Materials available and follow the instructions.

## **VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 p.m., Eastern Daylight Time, on September 26, 2017. Have your proxy card or Notice of Internet Availability of Proxy Materials in hand when you call and then follow the instructions.

## **VOTE BY MAIL**

If you received a printed copy of the proxy materials, mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

E31983-P96576

KEEP THIS PORTION FOR YOUR RECORDS  
DETACH AND RETURN THIS PORTION ONLY

**THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.**

**WORTHINGTON INDUSTRIES, INC.**      **For Withhold For All**  
**All All      Except**

Election of four directors, each to serve for a term of 1. three years to expire at the 2020 Annual Meeting of Shareholders:

**To withhold authority to vote for any individual nominee(s), mark “For All Except” and write the number(s) of the nominee(s) on the line below.**

**Nominees:**

- 01) Michael J. Endres
- 02) Ozey K. Horton, Jr.
- 03) Peter Karmanos, Jr.
- 04) Carl A. Nelson, Jr.

**1      2      3**  
**Year   Years   Years Abstain**

2. Advisory vote on the frequency of future advisory votes on executive compensation.

**For      Against Abstain**

3. Approval of the advisory resolution on executive compensation.

4. Ratification of the selection of KPMG LLP as the independent registered public accounting firm of the Company for the fiscal year ending May 31, 2018.

**The Board of Directors recommends you vote FOR each of the listed nominees for election as a director, for conducting future advisory votes on executive compensation EVERY 1 YEAR under Proposal 2 and FOR Proposals 3 and 4.**

NOTE: In their discretion, the proxies are authorized to vote on such other business as may properly come before the Annual Meeting.

Each of the foregoing proposals is more fully described in the Proxy Statement for the Annual Meeting.

Please sign exactly as your name appears on this proxy card. Executors, administrators, trustees, guardians, attorneys and agents must give their full titles. If shareholder is a corporation, an authorized officer must sign in full corporate name. If shareholder is a partnership or other entity, an authorized person must sign in the entity's full name. If the Common Shares represented by this proxy are held in joint tenancy, both holders must sign this proxy card.

Signature [PLEASE  
SIGN WITHIN      Date  
BOX]

Signature (Joint Owners)

Date

V.1.2

**NOTICE OF VIRTUAL ANNUAL MEETING OF SHAREHOLDERS**

**WEDNESDAY, SEPTEMBER 27, 2017, AT 3:00 P.M., EDT**

Access to this year's virtual Annual Meeting of Shareholders will be available at [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17). A replay of the Annual Meeting of Shareholders will be available for one year.

**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of Shareholders of Worthington Industries, Inc. to be Held on September 27, 2017:**

The Notice of Annual Meeting of Shareholders, the Proxy Statement and the Company's 2017 Annual Report to Shareholders are available at [www.proxyvote.com](http://www.proxyvote.com).

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**WORTHINGTON  
INDUSTRIES, INC.**

**PROXY**



**THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS OF WORTHINGTON INDUSTRIES, INC. PLEASE COMPLETE, SIGN AND DATE THIS PROXY CARD WITHIN THE BOXES ON THE REVERSE SIDE AND RETURN IT PROMPTLY IN THE ENCLOSED ENVELOPE.**

Each shareholder identified on this proxy card hereby constitutes and appoints John P. McConnell, B. Andrew Rose and Dale T. Brinkman, and each of them, with full power of substitution, the lawful agents and proxies of the shareholder to attend the Annual Meeting of Shareholders of Worthington Industries, Inc. (the “Company”) to be held via live webcast only at [www.virtualshareholdermeeting.com/WOR17](http://www.virtualshareholdermeeting.com/WOR17), on Wednesday, September 27, 2017, at 3:00 p.m., Eastern Daylight Time, and to vote all of the Common Shares of the Company that the shareholder is entitled to vote at such Annual Meeting, as directed on the reverse side with respect to the matters set forth on the reverse side, and to vote such Common Shares with discretionary authority on all other matters which are properly brought before the Annual Meeting.

**This proxy, when properly executed, will be voted as directed. If no direction is made, except in the case of broker non-votes, this proxy will be voted FOR the election of all nominees listed on the reverse side in Proposal 1, for conducting future advisory votes on executive compensation “EVERY 1 YEAR” under Proposal 2 and FOR Proposals 3 and 4.**

**All proxies previously given or executed by each shareholder identified on this proxy card are hereby revoked.**

**Continued and to be signed on reverse side**

