Optex Systems Holdings Inc
Form 10-Q
May 13, 2013

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2013**

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from _____to_____.**

**OPTEX SYSTEMS HOLDINGS, INC.**

(Exact Name of Registrant as Specified in Charter)

| Delaware | **000-54114** | **90-0609531** |
|---|---|---|
| (State or other jurisdiction of incorporation) | (Commission File Number) | (IRS Employer Identification No.) |

| 1420 Presidential Drive, Richardson, TX | 75081-2439 |
|---|---|
| (Address of principal executive offices) | (Zip Code) |

Registrant's telephone number, including area code: (972) 764-5700

Check whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the issuer was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No ¨

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company filer. See definition of “accelerated filer” and “large accelerated filer” in Rule 12b-2 of the Exchange Act (Check one):

Large Accelerated Filer ¨ Accelerated Filer ¨ Non-Accelerated Filer ¨ Smaller Reporting Company x

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No ¨

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act.

Yes ¨ No x

State the number of shares outstanding of each of the issuer’s classes of common equity, as of May 13, 2013: 157,346,607 shares of common stock.

**OPTEX SYSTEMS HOLDINGS, INC.**

**FORM 10-Q**

**For the period ended March 31, 2013**

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**Part 1. Financial Information**

**Item 1. Financial Statements**

OPTEX SYSTEMS HOLDINGS, INC.

UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

AS OF MARCH 31, 2013


| | |
|---|---|
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**Optex Systems Holdings, Inc.**

**Condensed Consolidated Balance Sheets**

| | (Thousands) March 31, 2013 (Unaudited) | September 30, 2012 |
|---|---|---|
| ASSETS | | |
| Current Assets | | |
| Cash | $1,099 | $1,653 |
| Accounts Receivable | 2,141 | 1,843 |
| Net Inventory | 8,578 | 7,094 |
| Prepaid Expenses | 71 | 28 |
| Total Current Assets | $11,889 | $10,618 |
| Property and Equipment | | |
| Property Plant and Equipment | $1,613 | $1,584 |
| Accumulated Depreciation | (1,426) | (1,392) |
| Total Property and Equipment | $187 | $192 |
| Other Assets | | |
| Deferred Tax Asset - Long Term | $1,186 | $1,157 |
| Prepaid Royalties - Long Term | 196 | 210 |
| Security Deposits | 21 | 21 |
| Total Other Assets | $1,403 | $1,388 |
| Total Assets | $13,479 | $12,198 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current Liabilities | | |
| Accounts Payable | $1,386 | $1,109 |
| Accrued Expenses | 572 | 754 |
| Accrued Warranties | 25 | 25 |
| Customer Advance Deposits - Short Term | 1,191 | 776 |
| Credit Facility | 711 | — |
| Total Current Liabilities | $3,885 | $2,664 |
| Other Liabilities | | |
| Customer Advance Deposits - Long Term | 1,983 | 1,944 |

| | | |
|---|---|---|
| Total Other Liabilities | $1,983 | $1,944 |
| Total Liabilities | $5,868 | $4,608 |
| Stockholders' Equity | | |
| Optex Systems Holdings, Inc. – (par $0.001, 2,000,000,000 authorized, 157,346,607 and 152,346,607 shares issued and outstanding, respectively) | $157 | $152 |
| Optex Systems Holdings, Inc. Preferred Stock ($0.001 par 5,000 authorized, 1,016 and 1,027 series A preferred issued and outstanding, respectively) | — | — |
| Additional Paid-in-capital | 17,881 | 17,799 |
| Retained Earnings (Deficit) | (10,427) | (10,361) |
| Total Stockholders' Equity | $7,611 | $7,590 |
| Total Liabilities and Stockholders' Equity | $13,479 | $12,198 |

***The accompanying notes are an integral part of these financial statements.***

**Optex Systems Holdings, Inc.**

**Condensed Consolidated Statements of Operations**

| | (Thousands) Three months ended | | Six months ended | |
|---|---|---|---|---|
| | March 31, 2013 (Unaudited) | April 1, 2012 (Unaudited) | March 31, 2013 (Unaudited) | April 1, 2012 (Unaudited) |
| Revenues | $3,770 | $3,863 | $7,620 | $8,133 |
| Total Cost of Sales | 3,115 | 3,227 | 6,268 | 6,795 |
| Gross Margin | $655 | $636 | $1,352 | $1,338 |
| General and Administrative | 807 | 645 | 1,441 | 1,321 |
| Operating Income (Loss) | $(152) | $(9) | $(89) | $17 |
| Other Expenses | | | | |
| Interest Expense - Net | 6 | 7 | 6 | 17 |
| Total Other | $6 | $7 | $6 | $17 |
| Income Before Taxes | $(158) | $(16) | $(95) | $— |
| Deferred Income Taxes (Benefit) | (52) | 53 | (29) | 118 |
| Net Income (Loss) After Taxes | $(106) | $(69) | $(66) | $(118) |
| Less preferred stock dividend (accrued) waived | $— | $213 | $— | $106 |
| Net income (loss) applicable to common shareholders | $(106) | $144 | $(66) | $(12) |
| Basic and diluted income (loss) per share | $(0.00) | $0.00 | $(0.00) | $(0.00) |
| Weighted Average Common Shares Outstanding | 152,957,718 | 141,203,181 | 152,652,163 | 140,324,060 |

***The accompanying notes are an integral part of these financial statements.***

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**Optex Systems Holdings, Inc.**

**Condensed Consolidated Statements of Cash Flows**

| | (Thousands) Six months ended | |
|---|---|---|
| | March 31, 2013 (Unaudited) | April 1, 2012 (Unaudited) |
| Cash flows from operating activities: | | |
| Net income (loss) | $(66) | $ (118) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Depreciation and amortization | 34 | 125 |
| Noncash interest expense (income) | — | (1) |
| Stock option compensation expense | 86 | 69 |
| (Increase) decrease in accounts receivable | (298) | 406 |
| (Increase) decrease in inventory (net of progress billed) | (1,484) | (58) |
| (Increase) decrease in prepaid expenses | (42) | (30) |
| (Increase) decrease in deferred tax asset (net of valuation allowance) | (29) | 118 |
| Increase (decrease) in accounts payable and accrued expenses | 97 | 221 |
| Increase (decrease) in customer advance deposits | 454 | 1,647 |
| Increase (decrease) in accrued estimated loss on contracts | (2) | — |
| Total adjustments | $(1,184) | $ 2,497 |
| Net cash (used)/provided by operating activities | $(1,250) | $ 2,379 |
| Cash flows from investing activities: | | |
| (Increase) decrease in prepaid royalties - long term | 14 | (50) |
| Purchased of property and equipment | (29) | (35) |
| Net cash (used in) provided by investing activities | $(15) | $ (85) |
| Cash flows from financing activities: | | |
| Proceeds (to) from credit facility (net) | 711 | (507) |
| Proceeds from issuance of common stock | — | 50 |
| Net cash (used In) provided by financing activities | $711 | $ (457) |
| Net increase (decrease) in cash and cash equivalents | $(554) | $ 1,837 |
| Cash and cash equivalents at beginning of period | 1,653 | 1,514 |
| Cash and cash equivalents at end of period | $1,099 | $ 3,351 |
| Supplemental cash flow information: | | |
| Cash paid for interest | $6 | 19 |

***The accompanying notes are an integral part of these financial statements.***

**Note 1 - Organization and Operations**

On March 30, 2009, Optex Systems Holdings, Inc. (formerly known as Sustut Exploration, Inc.), a Delaware corporation ("Optex Systems Holdings"), along with Optex Systems, Inc., a privately held Delaware corporation ("Optex Systems, Inc."), which is a wholly-owned subsidiary of Optex Systems Holdings, entered into a reorganization agreement, pursuant to which Optex Systems, Inc. was acquired by Optex Systems Holdings in a share exchange transaction. Optex Systems Holdings became the surviving corporation. At the closing, there was a name change from Sustut Exploration, Inc. to Optex Systems Holdings, Inc., and its year end changed from December 31 to a fiscal year ending on the Sunday nearest September 30.

Optex Systems Holdings' operations are based in Richardson, Texas in a leased facility comprising 49,100 square feet. As of March 31, 2013, Optex Systems Holdings operated with 77 full-time equivalent employees.

Optex Systems Holdings manufactures optical sighting systems and assemblies, primarily for Department of Defense and foreign military applications. Its products are installed on a variety of U.S. and foreign military land vehicles, such as the Abrams and Bradley fighting vehicles, light armored and advanced security vehicles, and have been selected for installation on the Stryker family of vehicles. Optex Systems Holdings also manufactures and delivers numerous periscope configurations, rifle and surveillance sights and night vision optical assemblies. Optex Systems Holdings' products consist primarily of build to customer print products that are delivered both directly to the military and to other defense prime contractors.

Optex Systems Holdings is ISO certified to 9001:2008, which brings Optex Systems Holdings into compliance with the ISO standards rewritten to align with ISO 14001.

**Note 2 - Accounting Policies**

**Basis of Presentation**

***Principles of Consolidation:*** The consolidated financial statements include the accounts of Optex Systems Holdings and its wholly-owned subsidiary, Optex Systems, Inc. All significant inter-company balances and transactions have been eliminated in consolidation.

The condensed consolidated financial statements of Optex Systems Holdings included herein have been prepared by Optex Systems Holdings, without audit, pursuant to the rules and regulations of the SEC. Certain information and footnote disclosures normally included in financial statements prepared in conjunction with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although Optex Systems Holdings believes that the disclosures are adequate to make the information presented not misleading. These condensed consolidated financial statements should be read in conjunction with the annual audited financial statements and the notes thereto included in the Optex Systems Holdings' Form 10-K for the year ended September 30, 2012 and other reports filed with the SEC.

The accompanying unaudited interim financial statements reflect all adjustments of a normal and recurring nature which are, in the opinion of management, necessary to present fairly the financial position, results of operations and cash flows of Optex Systems Holdings for the interim periods presented. The results of operations for these periods are not necessarily comparable to, or indicative of, results of any other interim period or for the fiscal year taken as a whole. Certain information that is not required for interim financial reporting purposes has been omitted.

***Use of Estimates:*** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statement and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimates.

***Inventory:*** Inventory is recorded at the lower of cost or market value, and adjusted, as necessary, for decreases in valuation and obsolescence. Adjustments to the valuation and obsolescence reserves are made after analyzing market conditions, current and projected sales activity, inventory costs and inventory balances to determine appropriate reserve levels. Cost is determined using the first-in first-out method. Under arrangements by which progress payments are received against certain contracts, the customer retains a security interest in the undelivered inventory identified with these contracts. Payments received for such undelivered inventory are classified as unliquidated progress payments and deducted from the gross inventory balance. As of March 31, 2013 and September 30, 2012, inventory included:

| | (Thousands) | |
|---|---|---|
| | As of March 31, 2013 | As of September 30, 2012 |
| Raw Materials | $6,480 | $ 5,749 |
| Work in Process | 3,390 | 1,890 |
| Finished Goods | 154 | 599 |
| Gross Inventory | $10,024 | $ 8,238 |
| Less: | | |
| Unliquidated Progress Payments | (364) | (62) |
| Inventory Reserves | (1,082) | (1,082) |
| Net Inventory | $8,578 | $ 7,094 |

Net inventory increased by $1.5 million during the six months ending March 31, 2013 primarily due to purchases required to support new periscope orders and M36 production against the five year, $8 million DDAN contract awarded in October of 2011.

***Revenue Recognition:*** Optex Systems Holdings recognizes revenue based on the modified percentage of completion method utilizing the units-of-delivery method, in accordance with FASB ASC 605-35.

The units-of-delivery method recognizes, as revenue, the contract price of units of a basic production product delivered during a period and, as the cost of earned revenue, the costs allocable to the delivered units. Costs allocable to undelivered units are reported in the balance sheet as inventory or work in progress. The method is used in circumstances in which an entity produces units of a basic product under production-type contracts in a continuous or sequential production process to buyers' specifications.

Optex Systems Holdings contracts are fixed price production type contracts whereby a defined order quantity is delivered to the customer during a continuous or sequential production process tailored to the buyer's specifications (build to print). Optex Systems Holdings' deliveries against these contracts generally occur in monthly increments across fixed delivery periods spanning from three to sixty months.

Optex Systems Holdings may at times have contracts that allow for invoicing based on achievement of milestone events. In such cases, Optex Systems Inc. recognizes revenue based on the milestone method in accordance with FASB ASC 605-28, as applicable. On October 24, 2011, Optex Systems Inc. was awarded an $8.0 million dollar contract with General Dynamics Land Systems - Canada which provides for milestone invoices up to a total of $3.9 million as outlined in the summarized contract table below. In accordance with FASB 605-28, Optex Systems Holdings recognizes milestone payments as revenue upon completion of a substantive milestone as commensurate with the following guidelines: our performance to achieve the milestone, the milestone relates solely to past performance and is reasonable relative to all of the deliverables and payment terms within the arrangement. Milestones are not considered as substantive if any portion of the associated milestone consideration relates to the remaining deliverables in the unit of accounting. Non-substantive milestone payments are reported as a liability on the balance sheet as Short Term and Long Term Customer Advance Deposits.

The following table depicts the current contract milestone schedule as of March 31, 2013.

| Milestone Event | Estimated Completion / Invoice Date | Thousands Revenue | Customer Deposits / Liability |
|---|---|---|---|
| Start of Work Meeting<br>System Functional Review<br>Production Start of Work | Complete | $34.4 | $552.9 |
| Delivery of Two Prototypes | Complete | 63.7 | 61.8 |
| Preliminary Design Review<br>PRM #1 (Meeting) Production Readiness Review | Complete | 25.0 | 1,032.4 |
| Critical Design Review<br>PRM #2 (Meeting) | Complete | 25.0 | 150.0 |
| Placement of Long Lead Material (LLM) | Complete | 25.0 | 100.4 |
| Delivery of Two Engineering Development Units | Complete | 55.0 | 100.0 |
| Delivery of One Production Ready Unit | Complete | 68.2 | 125.6 |
| PRM #3 (Meeting) | Complete | 84.2 | 570.0 |
| FAT and PCA Complete | Complete | 275.2 | 449.4 |
| Delivery of Two Final Production Ready Units | Complete | 9.7 | 125.6 |
| Total Contract Milestones | | $665.4 | $3,268.1 |
| Less: Liquidated Milestones (shipments) | | | (135.6) |
| Total Customer Deposits/Milestones | | | $3,132.5 |

In the three and six months ending March 31, 2013, Optex recognized $0 and $10 thousand of revenue, respectively, as a result of achieving substantive milestone events. During the three and six months ending April 1, 2012, Optex recognized $123 thousand of revenue as a result of achieving substantive milestone events.

***Customer Advance Deposits:*** Customer advance deposits represent amounts collected from customers in advance of shipment or revenue recognition which relate to undelivered product due to non-substantive milestone payments or other cash in advance payment terms. As of March 31, 2013, Optex Systems, Inc. had collected $3.3 million in customer advance deposits related to non-substantive milestone billings. The terms of the contract extend through 2017 during which time we are required to purchase the necessary materials to fulfill the delivery of products required by the contract. Of the total collected customer advance deposits, $1.2 million is related to short term customer advance deposits for deliveries to occur within the next twelve months and $2.0 million is related to long term customer advance deposits for deliveries occurring after March 2014. As of March 31, 2013, the customer advance deposit balance was $3.2 million which included $3.1 million of unliquidated milestone invoices and $41 thousand of advance customer payments on a separate customer order.

***Stock-Based Compensation:*** FASB ASC 718 establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services, but primarily focuses on transactions whereby an entity obtains employee services for share-based payments. FASB ASC 718 requires that the compensation cost relating to share-based payment transactions be recognized in the financial statements. That cost will be measured based on the fair value of the equity or liability instruments issued. It also addresses transactions in which an entity incurs liabilities in exchange for goods or services that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of those equity instruments.

The Company's accounting policy for equity instruments issued to consultants and vendors in exchange for goods and services follows the provisions of FASB ASC 505-50. The measurement date for the fair value of the equity instruments issued is determined at the earlier of (i) the date at which a commitment for performance by the consultant or vendor is reached or (ii) the date at which the consultant or vendor's performance is complete. In the case of equity instruments issued to consultants, the fair value of the equity instrument is recognized over the term of the consulting agreement. Stock-based compensation related to non-employees is accounted for based on the fair value of the related stock or options or the fair value of the services, whichever is more readily determinable in accordance with FASB ASC 718.

***Income Tax/Deferred Tax:*** FASB ASC 740 requires recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on differing treatment of items for financial reporting and income tax reporting purposes. The deferred tax balances are adjusted to reflect tax rates by tax jurisdiction, based on currently enacted tax laws, which will be in effect in the years in which the temporary differences are expected to reverse. Under FASB ASC 740, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is provided for certain deferred tax assets if it is more likely than not that the Company will not realize tax assets through future operations. Optex Systems Holdings has recognized deferred income tax benefits on net operating loss carry-forwards to the extent Optex Systems Holdings believes it will be able to utilize them in future tax filings. The difference between the statutory income tax expense and the accounting tax expense is primarily attributable to non-deductible expenses representing permanent timing differences between book income and taxable income during the three and six months ended March 31, 2013.

***Earnings per Share:*** Basic earnings per share is computed by dividing income available for common shareholders (the numerator) by the weighted average number of common shares outstanding (the denominator) for the period. Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock.

The potentially dilutive securities that Optex Systems Holdings has outstanding are convertible preferred stock, stock options and warrants. In computing the dilutive effect of convertible preferred stock, the numerator is adjusted to add back any convertible preferred dividends, and the denominator is increased to assume the conversion of the number of

additional common shares. Optex Systems Holdings uses the Treasury Stock Method to compute the dilutive effect of stock options and warrants. Convertible preferred stock, stock options and warrants that are anti-dilutive are excluded from the calculation of diluted earnings per common share.

For the three and six months ended March 31, 2013, 1,016 shares of Series A preferred stock, 48,267,649 stock options and 4,547,000 warrants were excluded from the earnings per share calculation as anti-dilutive. For the three and six months ended April 1, 2012, 1,027 shares of Series A preferred stock, 48,597,649 stock options and 9,948,667 warrants were excluded from the earnings per share calculation as anti-dilutive.

***Reclassification:*** Certain assets reflected in the financial statements for the period ended April 1, 2012 have been reclassified to conform with the current year presentation. Intangibles of $50 thousand as reported on April 1, 2012 are included in the Prepaid Royalties – Long Term on the current year financial statements as of March 31, 2013.

**Note 3 - Commitments and Contingencies**

**Leases**

Pursuant to a lease amendment effective January 4, 2010, Optex Systems Holdings leases its office and manufacturing facilities under a non-cancellable operating lease expiring July 31, 2015, in addition to maintaining several non-cancellable operating leases for office and manufacturing equipment. Total expense under facility lease agreements as of the three and six months ended March 31, 2013 was $70 thousand and $145 thousand, respectively, and total expense for manufacturing and office equipment was $1 thousand and $2 thousand, respectively. Total expense under facility lease agreements as of the three and six months ended April 1, 2012 was $68 thousand and $140 thousand, respectively, and total expense for manufacturing and office equipment was $3 thousand and $7 thousand, respectively.

As of March 31, 2013, the remaining minimum lease payments under the non-cancelable operating leases for equipment, office and facility space are as follows:

| | **Operating Leases (Thousands)** |
|---|---|
| Fiscal Year | |
| 2013 | $ 117 |
| 2014 | 242 |
| 2015 | 201 |
| **Total minimum lease payments** | **$ 560** |

Pursuant to the terms of the amendment to the facilities lease, there was no base rent payment due from April 1, 2010 through July 31, 2010, and the total value of this rent abatement was $134 thousand. The value of this deferred rent expense is amortized monthly at a rate of $2 thousand per month over the life of the lease. The total unamortized deferred rent as of March 31, 2013 was $56 thousand as compared to $68 thousand as of September 30, 2012. Commencing on August 1, 2010, the base rent payment is $19 thousand per month and will increase to $20 thousand per month on August 1, 2013.

**Note 4 – Prepaid Royalties**

Prepaid royalties represent payments made for the purchase of non-transferable, non-exclusive patent rights associated with a patent license. We expect the patent license to allow for development of future products in our digital line of periscopes. We anticipate orders and deliveries on the new periscope product line to begin in 2013 for an estimated commercial life of 7 years. As of March 31, 2013, the unamortized balance of the patent license is $196 thousand. The royalty expenses for the associated patent license are amortized on a straight line basis starting in fiscal year 2013. The amortized royalty expense for the three and six months ending March 31, 2013 was $8 thousand and $15 thousand, respectively, and the amortized royalty expense for the three and six months ending April 1, 2012 was zero.

**Note 5 - Debt Financing**

**Credit Facility – Avidbank**

In April 2012, the Company amended its revolving credit facility with Avidbank. The new renewable revolving maturity date is July 15, 2014. The facility provides up to $1 million in financing against eligible receivables for up to two years. The material terms of the amended revolving credit facility are as follows:

- The interest rate for all advances shall be the greater of 7.0% and the then in effect prime rate plus 3.5%. The additional minimum interest payment requirement has been eliminated.

- Interest shall be paid monthly in arrears.

The loan period is from July 15th through July 14th of the following year, beginning with the period of July 15, 2012 through July 14, 2013 and a revolving loan maturity date of July 14, 2014, at which time any outstanding advances, and accrued and unpaid interest thereon, will be due and payable.

- A renewal fee of $10,000 is due on the 15th day of April each year beginning with April 15, 2012.

The obligations of Optex Systems, Inc. to Avidbank are secured by a first lien on all of its assets (including intellectual property assets should it have any in the future) in favor of Avidbank.

The facility contains customary events of default. Upon the occurrence of an event of default that remains uncured after any applicable cure period, Avidbank's commitment to make further advances may terminate, and Avidbank would also be entitled to pursue other remedies against Optex Systems, Inc. and the pledged collateral.

Pursuant to a guaranty executed by Optex Systems Holdings in favor of Avidbank, Optex Systems Holdings has guaranteed all obligations of Optex Systems, Inc. to Avidbank.

The facility contains a requirement for the Company to maintain a zero balance on the revolving line for a period of at least 30 consecutive days during each loan period.

As of March 31, 2013, the outstanding balance on the line of credit was $711 thousand. For the three and six months ended March 31, 2013, the total interest expense against the outstanding line of credit balance was $6 thousand. For the three and six months ended April 1, 2012, the total interest expense against the outstanding line of credit balance was $7 thousand and $17 thousand, respectively.

**Note 6-Stock Based Compensation**

On March 26, 2009, the Board of Directors adopted the 2009 Stock Option Plan providing for the issuance of up to 6,000,000 shares to Optex Systems Holdings officers, directors, employees and to independent contractors who provide services to Optex Systems Holdings.

Options granted under the 2009 Stock Option Plan vest as determined by the Board of Directors of Optex Systems Holdings or a committee set up to act as a compensation committee of the Board of Directors and terminate after the earliest of the following events: (i) expiration of the option as provided in the option agreement, (ii) 90 days following the date of termination of the employee, or (iii) ten years from the date of grant (five years from the date of grant for incentive options granted to an employee who owns more than 10% of the total combined voting power of all classes of Optex Systems Holdings stock at the date of grant). In some instances, granted stock options are immediately exercisable into restricted shares of common stock, which vest in accordance with the original terms of the related options. Optex Systems Holdings recognizes compensation expense ratably over the requisite service period.

The option price of each share of common stock is determined by the Board of Directors or a committee set up to act as a compensation committee, provided that with respect to incentive stock options, the option price per share will in all cases be equal to or greater than 100% of the fair value of a share of common stock on the date of the grant, except an incentive option granted under the 2009 Stock Option Plan to a shareholder that owns more than 10% of the total combined voting power of all classes of Optex Systems Holdings' stock, will have an exercise price of not less than 110% of the fair value of a share of common stock on the date of grant. No participant may be granted incentive stock options, which would result in shares with an aggregate fair value of more than $100,000 first becoming exercisable in one calendar year.

On December 9, 2011, Optex Systems Holdings Board of Directors authorized an amendment to its Stock Option Plan to increase the number of issuable shares from 6,000,000 to 50,000,000 and authorized the grant of 10,000,000 options to two board members and a total of 36,070,000 to Optex Systems Holdings employees including 20,000,000 options to executive officers, at an exercise price of $0.01per share with each grant to vest 25% per year over four years for each year with which the grantee is still employed by or serving as a director of Optex Systems Holdings (with all unvested options automatically expiring on the date of termination of employment by or service as a director of Optex Systems Holdings) and all unvested options immediately vesting upon a change of control due to a merger or acquisition of Optex Systems Holdings, with the options to be issued within 60 days of December 9, 2011. For shares granted as of December 9, 2011, Optex Systems Holdings anticipates an annualized employee turnover rate of 3% per year, and as such anticipates that only 42,716,864 of the 46,070,000 shares will vest as of the end of the contract term.

As of March 31, 2013, 17,429,399 of awarded stock options had vested and 484,000 shares had been forfeited due to employee turnover. As of April 1, 2012, 1,971,149 of awarded stock options had vested and 154,000 shares had been forfeited due to employee turnover. The vested options as of March 31, 2013 include 3,750,000 shares that were vested early as a result a board resolution on January 3, 2013 regarding the resignation of Ron Richards, which was effective December 31, 2012. The total vested options for Ron Richards of 5,000,000 shares were extended to expire on December 31, 2014.

Optex Systems Holdings recorded compensation costs for options and shares granted under the plan amounting to for $59 thousand and $86 thousand, respectively, for the three and six months ended March 31, 2013, respectively. The recorded compensation costs included an additional expense of $26 thousand in relation to the early vesting of Ron Richard’s options on January 3, 2013. For the three and six months ended April 1, 2012, recorded compensation costs for options and shares granted under the plan were $42 and $69 thousand, respectively. The impact of the option compensation cost expense was immaterial to the basic and diluted net loss per share for the quarters ended March 31, 2013 and April 1, 2012, respectively. A deduction is not allowed for income tax purposes until nonqualified options are exercised. The amount of this deduction will be the difference between the fair value of Optex Systems Holdings’ common stock and the exercise price at the date of exercise. For the three and six months ended March 31, 2013, the estimated deferred tax assets related to option compensation costs were $20 thousand and $29 thousand, respectively. For the three and six months ended April 1, 2012, the estimated deferred tax assets related to option compensation costs were $14 thousand and $23 thousand, respectively. These tax effects have been recorded in the financial statement expenses. No tax deduction is allowed for incentive stock options. Accordingly no deferred tax asset is recorded for GAAP expense related to these options.

Optex Systems Holdings records its stock based compensation expense in accordance with ASC 718-10, “Compensation – Stock Compensation”. In estimating the value of stock options issued, management has valued the options at their date of grant utilizing the Black-Scholes-Merton option pricing model. For options issued on December 9, 2011, the fair value of the underlying shares was determined based on the closing price of Optex Systems Holdings’ publicly-traded shares as of December 9, 2011. Further, Optex Systems Holdings used an expected volatility of 364.2% which was calculated using the historical Optex Systems Holdings stock prices over the prior 12 month trading period. Estimation of these equity instruments’ fair value is affected by our stock price, as well as assumptions regarding subjective and complex variables such as employee exercise behavior and our expected stock price volatility over the term of the award. As our assumptions are based on historical information, judgment is

required to determine if historical trends are fair indicators of future outcomes.

The risk-free interest rates used of 1.5% to 2.2% were determined based on the implied yield available on U.S. Treasury issues with an equivalent term approximating the expected life of the options of 4.5 to 7 years depending on the date of the grant and expected life of the options. The expected life of options used was based on the contractual life of the option grant. Optex Systems Holdings determined the expected dividend rate based on the assumption and expectation that earnings generated from operations are not expected to be adequate to allow for the payment of dividends in the near future and the assumption that Optex Systems Holdings does not presently have any intention of paying cash dividends on its common stock.

Optex Systems Holdings has granted stock options to officers and employees as follows:

| Date of Grant | Shares Granted | Exercise Price | Shares Outstanding As of 3/30/13 | Expiration Date | Vesting Date |
|---|---|---|---|---|---|
| 03/30/09 | 480,981 | $ 0.15 | 480,981 | 03/29/2016 | 03/30/2010 |
| 03/30/09 | 466,834 | $ 0.15 | 466,834 | 03/29/2016 | 03/30/2011 |
| 03/30/09 | 466,834 | $ 0.15 | 466,834 | 03/29/2016 | 03/30/2012 |
| 05/14/09 | 316,750 | $ 0.15 | 275,750 | 05/13/2016 | 05/14/2010 |
| 05/14/09 | 316,750 | $ 0.15 | 275,750 | 05/13/2016 | 05/14/2011 |
| 05/14/09 | 316,750 | $ 0.15 | 275,750 | 05/13/2016 | 05/14/2012 |
| 05/14/09 | 316,750 | $ 0.15 | 275,750 | 05/13/2016 | 05/14/2013 |
| 12/09/11 | 11,517,500 | $ 0.01 | 11,437,500 | 12/08/2018 | 12/08/2012 |
| 12/09/11 | 11,517,500 | $ 0.01 | 11,437,500 | 12/08/2018 | 12/08/2013 |
| 12/09/11 | 11,517,500 | $ 0.01 | 11,437,500 | 12/08/2018 | 12/08/2014 |
| 12/09/11 | 11,517,500 | $ 0.01 | 11,437,500 | 12/08/2018 | 12/08/2015 |
| Total | 48,751,649 | | 48,267,649 | | |

The following table summarizes the status of Optex Systems Holdings' aggregate stock options granted under the incentive stock option plan:

| **Subject to Exercise** | **Number of Shares Remaining Options** | **Weighted Average Fair Value** | **Weighted Average Life (Years)** | **Aggregate Value (Thousands)** |
|---|---|---|---|---|
| **Outstanding as of October 2, 2011** | **2,527,649** | $ — | 3.38 | — |
| Granted – 2012 | **46,070,000** | $ 0.01 | 5.94 | $ 322 |
| Forfeited – 2012 | (120,000 ) | $ — | — | — |
| Exercised – 2012 | **—** | $ — | — | — |
| **Outstanding as of September 30, 2012** | **48,477,649** | $ — | 4.56 | — |
| Granted – 2013 | — | $ — | — | — |
| Forfeited – 2013 | (210,000 ) | $ — | — | — |
| Exercised – 2013 | **—** | $ — | — | — |
| **Outstanding as of March 31, 2013** | **48,267,649** | $ — | 4.06 | — |
| **Exercisable as of September 30, 2012** | **2,241,899** | $ — | 1.95 | $ — |
| **Exercisable as of March 31, 2013** | **17,429,899** | $ — | 3.07 | $ — |

There were zero new options granted in the three and six months ended March 31, 2013, and zero options exercised during the three and six months ended March 31, 2013.

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The following table summarizes the status of Optex Systems Holdings' aggregate non-vested shares granted under the 2009 Stock Option Plan:

| | Number of Non-vested Shares Subject to Options | Weighted-Average Grant-Date Fair Value |
|---|---|---|
| Non-vested as of October 2, 2011 | 1,023,334 | $ 0.15 |
| Non-vested granted — year ended September 30, 2012 | 46,070,000 | $ 0.01 |
| Vested — year ended September 30, 2012 | (737,584) | $ .12 |
| Forfeited — year ended September 30, 2012 | (120,000) | $ .01 |
| Non-vested as of September 30, 2012 | 46,235,750 | $ 0.01 |
| Non-vested granted — three months ended March 31, 2013 | — | $ — |
| Vested — six months ended March 31, 2013 | (15,187,500) | $ 0.01 |
| Forfeited — six months ended March 31, 2013 | (210,000) | $ 0.01 |
| Non-vested as of March 31, 2013 | 30,838,250 | $ 0.02 |

As of March 31, 2013, the unrecognized compensation cost related to non-vested share based compensation arrangements granted under the plan was approximately $186 thousand. These costs are expected to be recognized on a straight line basis through December 8, 2018. The total fair value of options and shares vested during the six months ended March 31, 2013 was $106 thousand.

**Warrant Agreements:** Optex Systems Holdings calculates the fair value of warrants issued with debt or preferred stock using the Black-Scholes-Merton valuation method. The total proceeds received in the sale of debt or preferred stock and related warrants are allocated among these financial instruments based on their relative fair values. The discount arising from assigning a portion of the total proceeds to the warrants issued is recognized as interest expense for debt from the date of issuance to the earlier of the maturity date of the debt or the conversion dates using the effective yield method.

As of March 31, 2013, Optex Systems Holdings had the following warrants outstanding:

| | | Grant Date | Warrants Granted | Exercise Price | Outstanding as of 3/30/13 | Expiration Date | Term |
|---|---|---|---|---|---|---|---|
| Private Placement | Stock Holders | 3/30/2009 | 8,131,667 | $ 0.450 | 2,730,000 | 3/29/2014 | 5 years |

| | | | | | | |
|---|---|---|---|---|---|---|
| Finder Fee on Private Placement | 3/30/2009 | 717,000 | $ 0.165 | 717,000 | 3/29/2014 | 5 years |
| Avidbank- Line of Credit | 3/4/2010 | 1,000,000 | $ 0.100 | 1,000,000 | 3/3/2016 | 6 years |
| **Total Warrants** | | **9,848,667** | | **4,447,000** | | |

There were 100,000 warrants with an exercise price of $0.15 per warrant, granted to Longview Fund on January 5, 2010 in exchange for an allonge agreement, which expired on January 4, 2013, unexcercised. During the three and six months ended March 31, 2013 and the three and six months ended April 1, 2012, Optex Systems Holdings recorded zero interest expense related to the outstanding warrants. Interest expense related to outstanding warrants was fully amortized as of September 30, 2012.

**Note 7 Stockholder's Equity**

***Common stock:***

On February 22, 2012, Alpha Capital Anstalt purchased 5,000,000 restricted shares of Common Stock of Optex Systems Holdings at a purchase price of $0.01 per share, for a total purchase price of $50,000. The purchase price for the Common Stock was negotiated on February 2, 2012 when the stock price was $0.01. The $50,000 has been utilized by Optex Systems Holdings for operating expenses. On August 22, 2012, Alpha Capital Anstalt converted 3.64 preferred shares at a stated value of $6,860.34 into 2,500,000 shares of common stock at a conversion price of $0.01 per share for a total converted value of $25,000. The Common Stock was purchased or converted by Alpha in private transactions exempt from registration under Section 4(2) of the Securities Act of 1934 and is restricted from resale and the stock certificate issued bears the appropriate restrictive legend. On March 19, 2013, Alpha Capital Anstalt converted 7.29 shares of Series A preferred stock at a stated value of $6,860.34 into 5,000,000 shares of its Common Stock at a conversion price of $0.01 per share for a total converted value of $50,000. There were no issues of common or preferred stock during the three months ended March 31, 2013. During the three months ended April 1, 2012 there were no new issues of common or preferred stock.

On June 22, 2011, our shareholders approved an amendment to our articles of incorporation to increase our authorized shares of common stock to 2 billion. This amendment was the subject of a Definitive Information Statement on Scheduled 14C which was filed with the SEC on September 23, 2011 and filed with the Secretary of State of the State of Delaware on November 23, 2011.

On July 14, 2011 Optex filed a Registration Statement on Form S-1 which provides for the sale of up to 25,000,000 shares of our common stock at a fixed price (currently anticipated to be $0.01 per share). The S-1 also contemplated a reduction in the warrant exercise price to $0.01 per share for the 2009 private placement investors for 30 days from the date of effectiveness of this registration statement, and a waiver of accrued dividends from the Series A preferred shareholders. This Registration Statement was declared effective on July 19, 2012, and the 30 day reduction in warrant exercise price to $.01 commenced on that date. During the 30 day temporary reduction, 5,401,667 warrants were exercised for total proceeds of $54 thousand. The offer period expired on August 18, 2012.

***Series A preferred stock***

Optex Systems Holdings has filed a Certificate of Designation with the Secretary of State of the State of Delaware authorizing a series of preferred stock, under its articles of incorporation, known as “Series A preferred stock”. The Certificate of Designation currently sets forth the following terms for the Series A preferred stock: (i) number of authorized shares: 1,027; (ii) per share stated value: $6,860.34; (iii) liquidation preference per share: stated value; (iv) conversion price: $0.15 per share as adjusted from time to time; and (v) voting rights: votes along with the common stock on an as converted basis with one vote per share. The conversion price was subsequently reset to $0.01 per share as discussed below.

The Series A preferred stock entitles the holders to receive cumulative dividends at the rate of 6% per annum, payable in cash at the discretion of Board of Directors. Each share of preferred stock is immediately convertible into common shares at the option of the holder which entitles the holder to receive the equivalent number of common shares equal to the stated value of the preferred shares divided by the conversion price, which was initially set at $0.15 per share. The dividends were subsequently waived and the price per share was reset to $0.01 on February 21, 2012 as discussed below.

Holders of preferred shares receive preferential rights in the event of liquidation. Additionally the preferred stock shareholders are entitled to vote together with the common stock on an “as-converted” basis.

As of April 1, 2012, the preferred shareholders agreed to waive the past dividends in arrears through April 1, 2012 of $884 thousand in exchange for an increase in the stated value to $6,860.34. On February 21, 2012, in connection with

the purchase of the 5,000,000 shares of common stock of Optex Systems Holdings by Alpha Capital, the preferred shareholders executed an irrevocable waiver for any and all previously accrued and outstanding dividends and the right to receive any future dividends on the Series A Preferred Stock. The per share conversion price of the Optex Systems Holdings's Series A Preferred Stock has been automatically reset to $0.01 per share in accordance with the reset provision as set forth in paragraph 4(d)(ii) of the Series Designation for the Optex Systems Holdings's Series A Preferred Stock. The total amount of dividends waived as a result of the February 21, 2012 waiver is $213 thousand. As of the three and six months ended March 31, 2013 there were no recorded preferred dividends payable and as of the three and six months ended April 1, 2012, Optex Systems Holdings reversed the previously recorded preferred dividends payable of $213 thousand and $106 thousand, respectively, due to the February 21, 2012 waiver. As of September 30, 2012 and March 31, 2013 as a result of the executed waiver dated February 21, 2012, there were no dividends in arrears on preferred shares and no future dividends will accrue on the preferred shares.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Management's Discussion and Analysis or Plan of Operations**

This management's discussion and analysis reflects information known to management as at March 31, 2013 and through the date of this filing. This MD&A is intended to supplement and complement our audited financial statements and notes thereto for the fiscal year ended September 30, 2012 and the quarter ended March 31, 2013, prepared in accordance with U.S. generally accepted accounting principles (GAAP). You are encouraged to review our financial statements in conjunction with your review of this MD&A. The financial information in this MD&A has been prepared in accordance with GAAP, unless otherwise indicated. In addition, we use non-GAAP financial measures as supplemental indicators of our operating performance and financial position. We use these non-GAAP financial measures internally for comparing actual results from one period to another, as well as for planning purposes. We will also report non-GAAP financial results as supplemental information, as we believe their use provides more insight into our performance. When non-GAAP measures are used in this MD&A, they are clearly identified as non-GAAP measures and reconciled to the most closely corresponding GAAP measure.

*The following discussion highlights the principal factors that have affected our financial condition and results of operations as well as our liquidity and capital resources for the periods described. This discussion contains forward-looking statements. Please see "Special cautionary statement concerning forward-looking statements" and "Risk factors" for a discussion of the uncertainties, risks and assumptions associated with these forward-looking statements. The operating results for the periods presented were not significantly affected by inflation.*

**Background**

On March 30, 2009, a reorganization was consummated pursuant to which the then existing shareholders of Optex Systems, Inc. (Delaware) exchanged their shares of common stock for shares of common stock of Optex Systems Holdings as follows: (i) the outstanding 85,000,000 shares of Optex Systems, Inc. (Delaware) common stock were exchanged by Optex Systems Holdings for 113,333,282 shares of Optex Systems Holdings common stock, (ii) the outstanding 1,027 shares of Optex Systems, Inc. (Delaware) Series A preferred stock were exchanged by Optex Systems Holdings for 1,027 shares of Optex Systems Holdings Series A preferred stock, and (iii) the 8,131,667 shares of Optex Systems, Inc. (Delaware) common stock purchased in the private placement were exchanged by Optex Systems Holdings for 8,131,667 shares of Optex Systems Holdings common stock. Optex Systems, Inc. (Delaware) has remained a wholly-owned subsidiary of Optex Systems Holdings.

As a result of the reorganization, Optex Systems Holdings changed its name from Sustut Exploration Inc. to Optex Systems Holdings, Inc., and its year end from December 31 to a fiscal year ending on the Sunday nearest September 30.

Optex Systems, Inc. (Delaware) manufactures optical sighting systems and assemblies, primarily for Department of Defense applications. Its products are installed on various types of U.S. military land vehicles, such as the Abrams and Bradley fighting vehicles, light armored and armored security vehicles and have been selected for installation on the Stryker family of vehicles. Optex Systems, Inc. (Delaware) also manufactures and delivers numerous periscope configurations, rifle and surveillance sights and night vision optical assemblies. Optex Systems, Inc. (Delaware) products consist primarily of build-to-customer print products that are delivered both directly to the armed services and to other defense prime contractors. Less than 1% of today's revenue is related to the resale of products substantially manufactured by others. In this case, the product would likely be a simple replacement part of a larger system previously produced by Optex Systems, Inc. (Delaware).

Many of our contracts allow for government contract financing in the form of contract progress payments pursuant to Federal Acquisition Regulation 52.232-16, "Progress Payments". As a small business, and subject to certain limitations, this clause provides for government payment of up to 90% of incurred program costs prior to product delivery. To the extent our contracts allow for progress payments, we intend to utilize this benefit, thereby minimizing the working capital impact on Optex Systems Holdings for materials and labor required to complete the contracts.

Our contracts allow for Federal Acquisition Regulation 52.243-1 which entitles the contractor to an "equitable adjustment" to the contract if the contract changes result in a change in contract costs or time of performance. In essence, an equitable price adjustment request is a request for a contract price modification (generally an increase) that allows for the contractor to be "made whole" for additional costs incurred which were necessitated by some modification of the contract effort. This modification may come from an overt change in U.S. Government requirements or scope, or it may come from a change in the conditions surrounding the contract (e.g., differing site conditions or late delivery of U.S. Government-furnished property) which result in statement of work additions, deletions, part substitutions, schedule or other changes to the contract which impact the contractor's overall cost to complete. Optex has submitted an equitable adjustment request on the Aiming Circle Howitzer program due to significant design issues impacting the manufacturability of the product. The requested equitable adjustment claim was formally rejected by the contracting agency on May 31, 2012; however, Optex Systems Holdings has appealed the decision with the Armed Services Board of Contract Appeals. While we remain optimistic that Optex has a justifiable claim, we cannot predict whether the appeal will be successful. In the event we are unsuccessful in obtaining an equitable adjustment settlement, there will be no future margin impact for on these programs as the losses have been previously recognized through the completion of the program.

Optex Systems Holdings also anticipates the opportunity to integrate some of its night vision and optical sights products into commercial applications.

The business which is now carried on through Optex Systems, Inc. (Delaware) differs from the business of the previous owner, Irvine Sensors Corporation. Irvine Sensors Corporation was the owner of the assets through its subsidiary, Optex Systems, Inc. (Texas). Optex Systems, Inc. (Delaware) delivers high volume products, under multi-year contracts, to large defense contractors. It has the reputation and credibility with those customers as a strategic supplier. Irvine Sensors Corporation is predominately a research and design company with capabilities enabling only prototype or low quantity volumes. Optex Systems, Inc. (Delaware) is predominately a high volume manufacturing company. Therefore the systems and processes needed to meet customer’s needs are quite different. While both companies serve the military market, the customers within these markets are different. For example, two of the largest customers for Optex are General Dynamics Land Systems and U.S. Army Tank-armaments and Automotive Command. Irvine Sensors Corporation did not have any contracts or business relations with either of these two customers. Therefore, the separation has allowed Optex Systems, Inc. (Delaware) to focus on high volume manufacturing and the use of the six sigma manufacturing methodology. This shift in priorities has allowed Optex Systems, Inc. (Delaware) to improve delivery performance and reduce operational costs.

**Results of Operations**

Backlog as of March 31, 2013, was $16.5 million as compared to a backlog of $18.0 million as of April 1, 2012, representing a decrease of $1.5 million or 8.3%. The following table depicts the current expected delivery by of all contracts awarded as of March 31, 2013 in millions of dollars.

| **Product Line** | **Qtr 3** | **Qtr 4** | **Total - 2013** | **2014** | **2015** | **2016** | **2017** | **Total** |
|---|---|---|---|---|---|---|---|---|
| Periscopes | 3.0 | 1.8 | 4.8 | 1.5 | 0.1 | 0.0 | 0.0 | 6.4 |
| Sighting Systems | 0.7 | 0.4 | 1.1 | 2.1 | 1.4 | 1.4 | 1.2 | 7.2 |
| Other | 1.9 | 0.7 | 2.6 | 0.3 | 0.0 | 0.0 | 0.0 | 2.9 |
| **Total** | 5.6 | 2.9 | 8.5 | 3.9 | 1.5 | 1.4 | 1.2 | 16.5 |

In the six months ending March 31, 2013, Optex Systems Holdings received $5.1 million in new orders consisting of a $3.8 million of periscopes and $1.3 million of other product lines.

**Three Months Ended March 31, 2013 Compared to the Three Months Ended April 1, 2012**

*Revenues.* In the three months ended March 31, 2013, revenues decreased by $(0.1) million or (2.6)% from the respective prior period in 2012 as set forth in the table below:

Three months ended
(Millions)

| Product Line | Mar 31, 2013 | Apr 1, 2012 | Variance | % Chg |
|---|---|---|---|---|
| Howitzer | — | 0.7 | (0.7) | (100.0) |
| Periscopes | 3.0 | 3.0 | — | 0.0 |
| Sighting Systems | 0.2 | — | 0.2 | 100.0 |
| Other | 0.6 | 0.2 | 0.4 | 200.0 |
| Total | 3.8 | 3.9 | (0.1) | (2.6) |

Revenues were unchanged on our periscope line during the three months ended March 31, 2013 as compared to the three months ended April 1, 2012. During the period, Optex Systems experienced higher revenue in plastic periscopes due to increased business in support of foreign orders for plastic periscopes and increased revenues for new customers as a result of the plant closure of our primary periscope competitor in 2012; however, the increased plastic periscopes were offset by a decrease in revenues on our glass periscope ICWS program due to lower customer demand for those items. Based on our current backlog requirements, we expect our revenue in periscopes over the next six months of the fiscal year to approximate the revenues experienced in the same period last year.

Revenues from the Howitzer programs decreased $(0.7) million, or (100.0)%, over the same three months in the prior year. The decline in revenue is primarily due to completion of the M137 Howitzer program in March 2012 with no current follow-on contracts.

Sighting systems revenues increased $0.2 million over the same three months in the prior year due to deliveries of the first series of production units against the 5 year M36 contract. We expect deliveries on sighting systems to increase significantly in the third and fourth quarters of fiscal year 2013 and beyond as full production levels ensue against the M36 contract. The first article inspection for this program was completed in the final quarter of fiscal 2012 and the first production ready units were submitted to the customer in December 2012. Fiscal year 2013 deliveries against the program are expected to be approximately $1.2 million and will continue at a rate of approximately $1.6 million per year thereafter through contract completion. In addition, we continue to ship small sighting systems orders pursuant to other contracts to both federal government and non-U.S. government customers and continue to pursue business on several substantial programs for commander weapon sighting systems and M36 thermal sighting units.

Revenue on other product lines increased by 200% or $0.4 million over revenues in the prior year period due to shipments of gunner head assemblies for $0.3 million to the U.S. Government against a $1.1 million contract and $0.1 million in revenues for development programs with a new customer related to the optical cells and the Stryker Tank Simulator periscope. We expect revenues in other product groups to increase significantly over the next six months and overall revenues in this product group to exceed fiscal year 2012 by approximately $2.3 million. Increases in the other product group revenues are anticipated primarily due to the balance of gunner head assemblies to ship in the current fiscal year of $0.8 million combined with additional revenues from several new customers for vision block assemblies of $0.9 million, thermal cameras of $0.1 million and additional eyepiece assemblies of $0.1 million.

*Cost of Goods Sold*. During the three months ended March 31, 2013 and April 1, 2012, we recorded cost of goods sold of $3.1 million and $3.2 million, respectively. The gross margin during the three months ended March 31, 2013 was $0.66 million or17.4% of revenues as compared to a gross margin of $ $0.64 million or 16.4%% for the three months ended April 1, 2012. The increase in gross margin percentage for the quarter as compared to the prior year is primarily due to a shift in product mix toward more profitable programs and completion of the Howitzer program in 2012.

*G&A Expenses*. During the three months ended March 31, 2013, we recorded operating expenses of $0.81 million as opposed to $0.65 million, during the three months ended April 1, 2012, an increase of $0.16 million or 24.6%. Operating expenses are higher than the previous year period due to increases in research and development expenses of $0.09 million, incurred legal expenses related to the outstanding equitable adjustment claim of $0.05 million and additional marketing related expenses of $0.02 million, as compared to the prior year period.

*Operating Income (Loss)*. During the three months ended March 31, 2013, we recorded an operating loss of $(0.16) million, as compared to operating loss of $(0.01) million during the three months ended April 1, 2012. The additional operating loss of $(0.15) million is primarily due to higher general and administrative spending in the current year over prior year levels.

*Net Income (Loss) applicable to common shareholders*. During the three months ended March 31, 2013, we recorded a net loss applicable to common shareholders of $(0.11) million as compared to net income applicable to common shareholders of $0.14 million during the three months ended April 1, 2012. The decrease in net income of $(0.25) million is primarily attributable to decreased operating income of (0.15) combined with favorable changes in deferred income taxes of $0.1 million and a reversal preferred stock dividends of $(0.2) million in the prior year due to a waiver from the preferred stockholders.

**Six Months Ended March 31, 2013 Compared to the Six Months Ended April 1, 2012**

*Revenues*. In the six months ended March 31, 2013, revenues decreased by $(0.5) million or (6.2)% from the respective prior period in 2012 as set forth in the table below (dollar amounts in millions):

**Six months ended**
**(Millions)**

| Product Line | Mar 31, 2013 | Apr 1, 2012 | Variance | % Chg |
|---|---|---|---|---|
| Howitzer | — | 1.7 | (1.7) | (100.0) |
| Periscopes | 6.2 | 5.8 | 0.4 | 6.9 |
| Sighting Systems | 0.5 | 0.3 | 0.2 | 66.7 |
| Other | 0.9 | 0.3 | 0.6 | 200.0 |
| Total | 7.6 | 8.1 | (0.5) | (6.2) |

Revenues increased by $0.4 million, or 6.9%, on our periscope line during the six months ended March 31, 2013 as compared to the six months ended April 1, 2012. During the period, Optex Systems experienced higher revenue in plastic periscopes due to increased business in support of foreign orders for plastic periscopes and increased revenues for new customers as a result of the plant closure of our primary periscope competitor in 2012; however, the increased plastic periscopes were partially offset by a decrease in revenues on our glass periscope ICWS program due to lower customer demand for those items. Based on our current backlog requirements, we expect our revenue in periscopes over the next six months of the fiscal year to approximate the revenues experienced in the same period last year.

Revenues from the Howitzer programs decreased $(1.7) million, or (100.0)%, over the same six months in the prior year. The decline in revenue is primarily due to completion of the M137 Howitzer program in March 2012 with no current follow-on contracts. We do not expect any additional Howitzer revenues during the last six months of fiscal 2013 as the contracts are complete.

Sighting systems revenues increased $0.2 million, or 66.7%, over the same six months in the prior year, due to deliveries of the first series of production units against the5 year M36 contract. We expect deliveries on sighting systems to increase significantly in the third and fourth quarters of fiscal year 2013 and beyond as full production levels ensue against the M36 contract. The first article inspection for this program was completed in the final quarter of fiscal 2012 and the first production ready units were submitted to the customer in December 2012. Fiscal year 2013 deliveries against the program are expected to be approximately $1.2 million and will continue at a rate of approximately $1.6 million per year thereafter through contract completion. In addition, we continue to ship small sighting systems orders pursuant to other contracts to both federal government and non-U.S. government customers and continue to pursue business on several substantial programs for commander weapon sighting systems and M36 thermal sighting units.

Increases in the other product lines of $0.6 million, or 200.0%, for the six months ending March 31, 2013 compared to the prior year period are due to shipments of gunner head assemblies for $0.3 million to the U.S. Government against a $1.1 million contract and $0.1 million in revenues for development programs with a new customer related to the optical cells and the Stryker Tank Simulator periscopes and $0.2 million in unity mirror prisms and other spare parts to existing customers. We expect revenues in other product groups to increase significantly over the next six months and overall revenues in this product group to exceed fiscal year 2012 by approximately $2.3 million. Increases in the other product group revenues are anticipated primarily due to the balance of gunner head assemblies to ship in the current fiscal year of $0.8 million combined with additional revenues from several new customers for vision block assemblies of $0.9 million, thermal cameras of $0.1 million and additional eyepiece assemblies of $0.1 million.

In prior years, we experienced losses in our Howitzer programs as a result of unanticipated manufacturing costs due to design and technical data package issues impacting the product manufacturability. These issues resulted in increased labor and material costs due to higher scrap and extensive engineering costs incurred during the initiation phase of the programs. Included in the total realized losses against these programs is $0.8 million related specifically to one of the contracts for which Optex Systems Holdings has requested an equitable adjustment due to significant design issues impacting the manufacturability of the product. As there is no guarantee that the request will be granted in part or in full, Optex Systems Holdings realized the entire loss in fiscal year 2010 and as of October 2, 2011, all of the loss Howitzer contracts were complete. Optex Systems Holdings has been engaged in ongoing conversations with the contracting agency regarding the equitable adjustment claim however we are unable to predict the outcome or the timeline for resolution regarding the claim at this time. In the event we are unsuccessful in obtaining an equitable adjustment settlement, there will be no future margin impact for on these programs as the losses have been previously recognized through the completion of the program.

*Cost of Goods Sold*. During the six months ended March 31, 2013, we recorded cost of goods sold of $6.3 million as opposed to $6.8 million during the six months ended April 1, 2012, a decrease of $(0.5) million or (7.4)%. This decrease in cost of goods sold was primarily associated with decreased revenues from the comparable six month period in the prior year, in addition to changes in revenue mix to more profitable product lines. The gross margin during the six months ended March 31, 2013 was $1.35 million or 17.8% of revenues as compared to a gross margin of $1.34 million or 16.5% for the six months ended April 1, 2012. The increase in gross margin percentage for the year as compared to the prior year is primarily due to a shift in product mix toward more profitable programs and completion of the Howitzer loss program in 2012.

*G&A Expenses*. During the six months ended March 31, 2013, we recorded operating expenses of $1.4 million as opposed to $1.3 million, during the six months ended April 1, 2012, an increase of $0.1 million or 7.7%. Operating expenses are higher than the previous year period due to increases in research and development expenses of $0.07 million, incurred legal expenses related to the outstanding equitable adjustment claim of $0.05 million, which were partially offset by lower spending in employee incentives and office expenses.

*Operating Income (Loss)*. During the six months ended March 31, 2013, we recorded operating loss of (.09) million, as compared to operating income of $0.02 million during the six months ended April 1, 2012. The decline in operating income of $(0.11) million is primarily due to increased general and administrative costs in the current year over prior year levels.

*Net Income (Loss) applicable to common shareholders*. During the six months ended March 31, 2013, we recorded a net loss applicable to common shareholders of $(0.07) million, as compared to $(0.01) million for the six months ended April 1, 2012, representing an increased loss of $(0.06) million. The primary reason for the increased loss relates to the increased general and administrative costs in the current period of $(0.1) million, partially offset by changes in deferred tax benefits of $.15 and changes in accrued dividends on preferred stock of $(0.11) million related to the waiver in February 2012.

**Liquidity and Capital Resources**

**Cash Flows for the Period from October 1, 2012 through March 31, 2013**

*Cash and Cash Equivalents*. As of March 31, 2013, we had cash and cash equivalents of $1.1 million. During the period from October 1, 2012 through March 31, 2013, we decreased cash and cash equivalents by $(0.6) million primarily attributable to increased purchases and inventory and increased account receivable in support of new periscope orders and the M36 production schedule, which was partially offset by advances against the credit facility and receipts against customer deposits.

*Net Cash (Used) by Operating Activities*. Net cash used by operating activities during the period from October 1, 2012 to March 31, 2013 totaled $(1.3) million. The primary uses of cash during the period is the purchase of inventory of $(1.5) million and increased accounts receivable of $(0.3) which is offset by the collections of $0.5 million of customer advance deposits associated with the M36 milestone billings. We expect approximately $1 million of the inventory increase related to the periscopes to ship during the next two quarters thereby improving our cash liquidity.

*Net Cash (Used) by Investing Activities*. In the six months ended March 31, 2013, cash used by investing activities was $(0.02) and primarily consisted of the purchase of property and equipment of $(.03) offset by decreases in prepaid royalties of $0.01million.

*Net Cash Provided by Financing Activities*. Net cash provided by financing activities was $0.71 million during the six months ended March 31, 2013 as compared to $(0.45) million used in the prior year period. During the six months ended March 31, 2013 borrowing against the line of credit was $0.71 million. Net cash used by financing activities totaled $(0.45) million during the six months ended April 1, 2012 primarily due to the payment of $(0.5) million against the line of credit offset by $0.05 million collected for the sale of common stock. We expect to pay down the outstanding line of credit as our periscope inventory is shipped in the next two quarters.

**Critical Policies and Accounting Pronouncements**

Our significant accounting policies are fundamental to understanding our results of operations and financial condition. Some accounting policies require that we use estimates and assumptions that may affect the value of our assets or liabilities and financial results. These policies are described in “Critical Policies and Accounting Pronouncements” and Note 2 (Accounting Policies) to Financial Statements in our Annual Report on Form 10-K for the year ended

September 30, 2012.

**Cautionary Factors That May Affect Future Results**

This Quarterly Report on Form 10-Q and other written reports and oral statements made from time to time by Optex Systems Holdings may contain so-called “forward-looking statements,” all of which are subject to risks and uncertainties. You can identify these forward-looking statements by their use of words such as “expects,” “plans,” “will,” “estimates,” “forecasts,” “projects” and other words of similar meaning. You can identify them by the fact that they do not relate strictly to historical or current facts. These statements are likely to address Optex Systems Holdings’ growth strategy, financial results and product and development programs. You must carefully consider any such statement and should understand that many factors could cause actual results to differ from Optex Systems Holdings’ forward-looking statements. These factors include inaccurate assumptions and a broad variety of other risks and uncertainties, including some that are known and some that are not. No forward-looking statement can be guaranteed and actual future results may vary materially.

Optex Systems Holdings does not assume the obligation to update any forward-looking statement. You should carefully evaluate such statements in light of factors described in this Form 10-Q. In various filings Optex Systems Holdings has identified important factors that could cause actual results to differ from expected or historic results. You should understand that it is not possible to predict or identify all such factors. Consequently, you should not consider any such list to be a complete list of all potential risks or uncertainties.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures*

As of the end of the period covered by our Quarterly Report on Form 10-Q for the quarter ended March 31, 2013, management performed, with the participation of our Principal Executive Officer and Principal Financial Officer, an evaluation of the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Our disclosure controls and procedures are designed to ensure that information required to be disclosed in the report we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's forms, and that such information is accumulated and communicated to our management including our Principal Executive Officer and our Principal Financial Officer, to allow timely decisions regarding required disclosures. Based upon the evaluation described above, our Principal Executive Officer and our Principal Financial Officer concluded that, as of March 31, 2013, our disclosure controls and procedures were effective.

*Changes in Internal Control Over Financial Reporting*

During the quarter ended March 31, 2013, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION**

**Item 1. Legal Proceedings.**

We are not aware of any material litigation pending or threatened against the Company.

**Item 1A. Risk Factors**

There have been no material changes in risk factors since the Form 10-K filed for the year ended September 30, 2012.

**Item 4. Mine Safety Disclosures**

Not applicable**.**

**Item 6. Exhibits**

| Exhibit No. | Description |
|---|---|
| 31.1 and 31.2 | Certifications pursuant to Section 302 of Sarbanes Oxley Act of 2002 |
| 32.1 and 32.2 | Certifications pursuant to Section 906 of Sarbanes Oxley Act of 2002 |
| EX-101.INS | XBRL Instance Document |
| EX-101.SCH | XBRL Taxonomy Extension Schema Document |
| EX-101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| EX-101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |
| EX-101.LAB | XBRL Taxonomy Extension Label Linkbase Document |
| EX-101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**OPTEX SYSTEMS HOLDINGS, INC.**

Date: May 13, 2013 By: */s/ Danny Schoening*
Danny Schoening
Principal Executive Officer

**OPTEX SYSTEMS HOLDINGS, INC.**

Date: May 13, 2013 By: */s/ Karen Hawkins*
Karen Hawkins
Principal Financial Officer and
Principal Accounting Officer