Cinemark Holdings, Inc. Form 10-Q May 09, 2018 UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018

Commission File Number: 001-33401

CINEMARK HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware 20-5490327 (State or other jurisdiction (I.R.S. Employer

of incorporation or organization) Identification No.)

3900 Dallas Parkway

Suite 500

Plano, Texas 75093 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (972) 665-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of April 30, 2018, 116,778,802 shares of common stock were issued and outstanding.

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#### Cautionary Statement Regarding Forward-Looking Statements

Certain matters within this Quarterly Report on Form 10Q include "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The "forward-looking statements" may include our current expectations, assumptions, estimates and projections about our business and our industry. They may include statements relating to future revenues, expenses and profitability, the future development and expected growth of our business, projected capital expenditures, attendance at movies generally or in any of the markets in which we operate, the number or diversity of popular movies released and our ability to successfully license and exhibit popular films, national and international growth in our industry, competition from other exhibitors and alternative forms of entertainment and determinations in lawsuits in which we are defendants. Forward-looking statements can be identified by the use of words such as "may," "should," "could," "estimates," "predicts," "potential," "continue," "anticipates," "believes," "plans," "expects," "future" and "intends" a expressions. Forward-looking statements may involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance to differ from those projected in the forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control and difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. For a description of the risk factors, please review the "Risk Factors" section or other sections in the Company's Annual Report on Form 10-K filed February 23, 2018 and quarterly reports on Form 10-Q, filed with the Securities and Exchange Commission. All forward-looking statements are expressly qualified in their entirety by such risk factors. We undertake no obligation, other than as required by law, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## PART I - FINANCIAL INFORMATION

## Item 1.Financial Statements

## CINEMARK HOLDINGS, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share data, unaudited)

Assets         Current assets         Cash and cash equivalents       \$474,046       \$522,547         Inventories       17,083       17,507         Accounts receivable       78,211       89,250         Current income tax receivable       2,991       11,730         Prepaid expenses and other       19,409       16,536         Total current assets       591,740       657,570         Theatre properties and equipment       3,387,494       3,328,589         Less: accumulated depreciation and amortization       1,551,842       1,500,535         Theatre properties and equipment, net       1,835,652       1,828,054         Other assets       Goodwill       1,283,945       1,284,079         Intangible assets - net       335,164       336,761         Investment in NCM       202,455       200,550         Investments in and advances to affiliates       118,789       120,045         Long-term deferred tax asset       4,103       4,067         Deferred charges and other assets - net       41,623       39,767         Total other assets       1,986,079       1,985,269         Total assets       \$4,413,471       \$4,470,893         Liabilities       \$7,004       \$7,004		March 31, 2018	December 31, 2017
Cash and cash equivalents         \$474,046         \$522,547           Inventories         17,083         17,507           Accounts receivable         78,211         89,250           Current income tax receivable         2,991         11,730           Prepaid expenses and other         19,409         16,536           Total current assets         591,740         657,570           Theatre properties and equipment         3,387,494         3,328,589           Less: accumulated depreciation and amortization         1,551,842         1,500,535           Theatre properties and equipment, net         1,835,652         1,828,054           Other assets         Goodwill         1,283,945         1,284,079           Intangible assets - net         335,164         336,761           Investment in NCM         202,455         200,550           Investments in and advances to affiliates         118,789         120,045           Long-term deferred tax asset         4,103         4,067           Deferred charges and other assets - net         41,623         39,767           Total other assets         1,986,079         1,985,269           Total assets         \$4,413,471         \$4,470,893           Liabilities and equity	Assets		
Inventories         17,083         17,507           Accounts receivable         78,211         89,250           Current income tax receivable         2,991         11,730           Prepaid expenses and other         19,409         16,536           Total current assets         591,740         657,570           Theatre properties and equipment         3,387,494         3,328,589           Less: accumulated depreciation and amortization         1,551,842         1,500,535           Theatre properties and equipment, net         1,835,652         1,828,054           Other assets         S         1,283,945         1,284,079           Intangible assets - net         335,164         336,761           Investment in NCM         202,455         200,550           Investments in and advances to affiliates         118,789         120,045           Long-term deferred tax asset         4,103         4,067           Deferred charges and other assets - net         41,623         39,767           Total other assets         1,986,079         1,985,269           Total assets         \$4,413,471         \$4,470,893           Liabilities and equity	Current assets		
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Current income tax receivable         2,991         11,730           Prepaid expenses and other         19,409         16,536           Total current assets         591,740         657,570           Theatre properties and equipment         3,387,494         3,328,589           Less: accumulated depreciation and amortization         1,551,842         1,500,535           Theatre properties and equipment, net         1,835,652         1,828,054           Other assets         Codwill         1,283,945         1,284,079           Intangible assets - net         335,164         336,761           Investment in NCM         202,455         200,550           Investments in and advances to affiliates         118,789         120,045           Long-term deferred tax asset         4,103         4,067           Deferred charges and other assets - net         41,623         39,767           Total other assets         1,986,079         1,985,269           Total assets         \$4,413,471         \$4,470,893           Liabilities and equity           Current liabilities		17,083	17,507
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Total current assets         591,740         657,570           Theatre properties and equipment         3,387,494         3,328,589           Less: accumulated depreciation and amortization         1,551,842         1,500,535           Theatre properties and equipment, net         1,835,652         1,828,054           Other assets         Soodwill         1,283,945         1,284,079           Intangible assets - net         335,164         336,761         336,761           Investment in NCM         202,455         200,550           Investments in and advances to affiliates         118,789         120,045           Long-term deferred tax asset         4,103         4,067           Deferred charges and other assets - net         41,623         39,767           Total other assets         1,986,079         1,985,269           Total assets         \$4,413,471         \$4,470,893           Liabilities and equity	Current income tax receivable	2,991	11,730
Theatre properties and equipment       3,387,494       3,328,589         Less: accumulated depreciation and amortization       1,551,842       1,500,535         Theatre properties and equipment, net       1,835,652       1,828,054         Other assets         Goodwill       1,283,945       1,284,079         Intangible assets - net       335,164       336,761         Investment in NCM       202,455       200,550         Investments in and advances to affiliates       118,789       120,045         Long-term deferred tax asset       4,103       4,067         Deferred charges and other assets - net       41,623       39,767         Total other assets       1,986,079       1,985,269         Total assets       \$4,413,471       \$4,470,893         Liabilities and equity         Current liabilities	Prepaid expenses and other	19,409	16,536
Less: accumulated depreciation and amortization       1,551,842       1,500,535         Theatre properties and equipment, net       1,835,652       1,828,054         Other assets       Condwill       1,283,945       1,284,079         Intangible assets - net       335,164       336,761         Investment in NCM       202,455       200,550         Investments in and advances to affiliates       118,789       120,045         Long-term deferred tax asset       4,103       4,067         Deferred charges and other assets - net       41,623       39,767         Total other assets       1,986,079       1,985,269         Total assets       \$4,413,471       \$4,470,893         Liabilities and equity         Current liabilities	Total current assets	591,740	657,570
Less: accumulated depreciation and amortization       1,551,842       1,500,535         Theatre properties and equipment, net       1,835,652       1,828,054         Other assets       Condwill       1,283,945       1,284,079         Intangible assets - net       335,164       336,761         Investment in NCM       202,455       200,550         Investments in and advances to affiliates       118,789       120,045         Long-term deferred tax asset       4,103       4,067         Deferred charges and other assets - net       41,623       39,767         Total other assets       1,986,079       1,985,269         Total assets       \$4,413,471       \$4,470,893         Liabilities and equity         Current liabilities			
Theatre properties and equipment, net       1,835,652       1,828,054         Other assets       1,283,945       1,284,079         Intangible assets - net       335,164       336,761         Investment in NCM       202,455       200,550         Investments in and advances to affiliates       118,789       120,045         Long-term deferred tax asset       4,103       4,067         Deferred charges and other assets - net       41,623       39,767         Total other assets       1,986,079       1,985,269         Total assets       \$4,413,471       \$4,470,893         Liabilities and equity	Theatre properties and equipment	3,387,494	3,328,589
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Intangible assets - net       335,164       336,761         Investment in NCM       202,455       200,550         Investments in and advances to affiliates       118,789       120,045         Long-term deferred tax asset       4,103       4,067         Deferred charges and other assets - net       41,623       39,767         Total other assets       1,986,079       1,985,269         Total assets       \$4,413,471       \$4,470,893         Liabilities and equity	Other assets		
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Investments in and advances to affiliates  Long-term deferred tax asset  4,103  4,067  Deferred charges and other assets - net  Total other assets  1,986,079  1,985,269  Total assets  \$4,413,471  \$4,470,893  Liabilities and equity  Current liabilities	Intangible assets - net	335,164	336,761
Long-term deferred tax asset  Deferred charges and other assets - net  Total other assets  1,986,079  1,985,269  Total assets  \$4,413,471  \$4,470,893  Liabilities and equity  Current liabilities	Investment in NCM	202,455	200,550
Deferred charges and other assets - net  Total other assets  1,986,079  1,985,269  Total assets  \$4,413,471  \$4,470,893  Liabilities and equity  Current liabilities	Investments in and advances to affiliates	118,789	120,045
Total other assets 1,986,079 1,985,269  Total assets \$4,413,471 \$4,470,893  Liabilities and equity  Current liabilities	Long-term deferred tax asset	4,103	4,067
Total assets \$4,413,471 \$4,470,893 Liabilities and equity Current liabilities	Deferred charges and other assets - net	41,623	39,767
Liabilities and equity  Current liabilities	Total other assets	1,986,079	1,985,269
Liabilities and equity  Current liabilities			
Current liabilities	Total assets	\$4,413,471	\$4,470,893
Current liabilities			
	Liabilities and equity		
Compart mortion of law a town debt	Current liabilities		
Current portion of long-term debt \$7,984 \$7,099	Current portion of long-term debt	\$7,984	\$7,099
Current portion of capital lease obligations 26,231 25,511	Current portion of capital lease obligations	26,231	25,511
Current income tax payable 11,058 5,509	•	11,058	5,509
Current liability for uncertain tax positions 12,353 11,873	* *		
Accounts payable and accrued expenses 329,723 418,921	· · · · · · · · · · · · · · · · · · ·	329,723	418,921

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Total current liabilities	387,349	468,913
Long-term liabilities		
Long-term debt, less current portion	1,775,252	1,780,381
Capital lease obligations, less current portion	245,798	251,151
Long-term deferred tax liability	134,732	121,787
Long-term liability for uncertain tax positions	13,258	8,358
Deferred lease expenses	40,489	40,929
Deferred revenue - NCM	299,222	351,706
Other long-term liabilities	45,380	41,980
Total long-term liabilities	2,554,131	2,596,292
Commitments and contingencies (see Note 17)		
Equity		
Cinemark Holdings, Inc.'s stockholders' equity:		
Common stock, \$0.001 par value: 300,000,000 shares		
authorized, 121,385,985 shares issued and 116,778,802 shares outstanding		
at March 31, 2018 and 121,000,903 shares issued and 116,475,033 shares		
outstanding at December 31, 2017	121	121
Additional paid-in-capital	1,144,514	1,141,088
Treasury stock, 4,607,183 and 4,525,870 shares, at cost, at March 31, 2018		
and December 31, 2017, respectively	(79,049 )	(76,354
Retained earnings	647,298	582,222
Accumulated other comprehensive loss	(252,942)	(253,282
Total Cinemark Holdings, Inc.'s stockholders' equity	1,459,942	1,393,795
Noncontrolling interests	12,049	11,893
Total equity	1,471,991	1,405,688
Total liabilities and equity	\$4,413,471	\$4,470,893

The accompanying notes are an integral part of the condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data, unaudited)

	Three Months Ended March 31,	
	2018	2017
Revenues		
Admissions	\$452,624	\$476,469
Concession	261,772	268,224
Other	65,575	34,917
Total revenues	779,971	779,610
Cost of operations		
Film rentals and advertising	240,915	252,818
Concession supplies	40,824	42,100
Salaries and wages	93,158	84,201
Facility lease expense	82,091	84,262
Utilities and other	109,432	88,357
General and administrative expenses	42,384	38,216
Depreciation and amortization	64,395	57,356
Impairment of long-lived assets	591	273
Loss on sale of assets and other	3,939	834
Total cost of operations	677,729	648,417
Total cost of operations	011,125	010,117
Operating income	102,242	131,193
Other income (expense)		
Interest expense	(27,115)	(26,369)
Loss on debt amendments	(1,484)	
Interest income	2,238	1,333
Foreign currency exchange gain	1,378	1,589
Distributions from NCM	6,358	6,788
Interest expense - NCM	(4,979)	
Equity in income of affiliates	8,636	10,060
Total other expense	(14,968)	
20mi outer onponde	(1.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(0,0))
Income before income taxes	87,274	124,594
Income taxes	25,097	44,400
Net income	\$62,177	\$80,194
Less: Net income attributable to noncontrolling interests	156	466
Net income attributable to Cinemark Holdings, Inc.	\$62,021	\$79,728
Weighted average shares outstanding	, -, -, -, -	, , , 0
Basic	115,883	115,629

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Diluted	116,143	115,915
Earnings per share attributable to Cinemark Holdings, Inc.'s		
common stockholders		
Basic	\$0.53	\$0.68
Diluted	\$0.53	\$0.68
Dividends declared per common share	\$0.32	\$0.29

The accompanying notes are an integral part of the condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands, unaudited)

	Three Mo	arch 31,
	2018	2017
Net income	\$62,177	\$80,194
Other comprehensive income, net of tax		
Other comprehensive income in equity method		
investments	136	198
Foreign currency translation adjustments	204	14,893
Total other comprehensive income, net of tax	340	15,091
Total comprehensive income, net of tax	62,517	95,285
Comprehensive income attributable to noncontrolling interests	(156)	(466)
Comprehensive income attributable to Cinemark		
Holdings, Inc.	\$62,361	\$94,819

The accompanying notes are an integral part of the condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands, unaudited)

	Three Mon March 31,	nths Ended
	2018	2017
Operating activities		
Net income	\$62,177	\$80,194
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation	63,514	56,975
Amortization of intangible and other assets and favorable/unfavorable leases	881	381
Amortization of long-term prepaid rents	639	493
Amortization of debt issue costs	1,590	1,529
Loss on debt amendments	1,484	
Amortization of deferred revenues, deferred lease incentives and other	(5,343)	(3,822)
Impairment of long-lived assets	591	273
Share based awards compensation expense	3,426	3,241
Loss on sale of assets and other	3,939	834
Deferred lease expenses	(483)	(347)
Equity in income of affiliates	(8,636)	(10,060)
Deferred income tax expenses	(72)	8,889
Distributions from equity investees	12,323	12,049
Changes in assets and liabilities and other	(52,378)	(64)
Net cash provided by operating activities	83,652	150,565
Investing activities		
Additions to theatre properties and equipment	(80,163)	(91,187)
Proceeds from sale of theatre properties and equipment and other	477	3,835
(Investment in) return of investment from joint ventures and other, net	764	(228)
Net cash used for investing activities	(78,922)	(87,580)
, and the second se		
Financing activities		
Dividends paid to stockholders	(37,346)	(33,760)
Payroll taxes paid as a result of restricted stock withholdings	(2,695)	
Repayments of long-term debt	(1,649)	
Payment of debt issue costs	(4,962)	
Fees paid related to debt amendments	(704)	
Payments on capital leases	(6,090 )	(4,989 )
Other		(294)
Net cash used for financing activities	(53,446)	,
S and a second s	( )	( ),,,,,
Effect of exchange rate changes on cash and cash equivalents	215	1,835
		,
Increase (decrease) in cash and cash equivalents	(48,501)	23,083

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Cash and cash equivalents:		
Beginning of period	522,547	561,235
End of period	\$474,046	\$584,318

Supplemental information (see Note 14)

The accompanying notes are an integral part of the condensed consolidated financial statements.

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#### CINEMARK HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

In thousands, except share and per share data

## 1. The Company and Basis of Presentation

Cinemark Holdings, Inc. and subsidiaries (the "Company") operates in the motion picture exhibition industry, with theatres in the United States ("U.S."), Brazil, Argentina, Chile, Colombia, Peru, Ecuador, Honduras, El Salvador, Nicaragua, Costa Rica, Panama, Guatemala, Bolivia, Curacao and Paraguay.

The accompanying condensed consolidated balance sheet as of December 31, 2017, which was derived from audited financial statements, and the unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete consolidated financial statements. In the opinion of management, all adjustments, consisting of normal recurring adjustments, considered necessary for a fair presentation have been included. The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from these estimates. Majority-owned subsidiaries that the Company has control of are consolidated while those affiliates of which the Company owns between 20% and 50% and does not control are accounted for under the equity method. Those affiliates of which the Company owns less than 20% are generally accounted for under the cost method, unless the Company is deemed to have the ability to exercise significant influence over the affiliate, in which case the Company would account for its investment under the equity method. The results of these subsidiaries and affiliates are included in the condensed consolidated financial statements effective with their formation or from their dates of acquisition. Intercompany balances and transactions are eliminated in consolidation.

These condensed consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements and the notes thereto for the year ended December 31, 2017, included in the Annual Report on Form 10-K filed February 23, 2018 by the Company under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Operating results for the three months ended March 31, 2018 are not necessarily indicative of the results to be achieved for the full year.

#### 2. New Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606), ("ASC Topic 606"), which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. ASC Topic 606 replaces most existing revenue recognition guidance in U.S. generally accepted accounting principles. In addition, the standard requires disclosure of the nature, amount, timing, and uncertainty of revenue and cash flows arising from the contracts with customers. The Company adopted ASC Topic 606 effective January 1, 2018. See Note 3 for further discussion.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), ("ASU 2016-02"). The purpose of ASU 2016-02 is to provide financial statement users a better understanding of the amount, timing, and uncertainty of cash flows

arising from leases. The adoption of ASU 2016-02 will result in the recognition of a right-of-use asset and a lease liability for most operating leases. New disclosure requirements include qualitative and quantitative information about the amounts recorded in the financial statements. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018. ASU 2016-02 requires a modified retrospective transition by means of a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the guidance is effective with the option to elect certain practical expedients. Early adoption is permitted. The Company is currently evaluating the impact of ASU 2016-02 on its condensed consolidated financial statements. The most significant impact of the amendments in ASU 2016-02 will be the recognition of new right-of-use assets and lease liabilities for assets currently subject to operating leases. The Company will adopt the amendments in ASU 2016-02 in the first quarter of 2019.

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments – a consensus of the FASB Emerging Issues Task Force, ("ASU 2016-15"). The purpose of ASU 2016-15 is to reduce the diversity in practice regarding how certain cash receipts and cash payments are presented and classified in the statement of cash flows. ASU 2016-15 is effective for fiscal years beginning after December 15, 2017, including interim periods within that year. A retrospective transition method should be used in the application of the amendments within ASU 2016-15. The Company adopted ASU 2016-15 effective January 1, 2018. ASU 2016-15 did not have a material impact on the Company's condensed consolidated financial statements.

In October 2016, the FASB issued ASU 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory, ("ASU 2016-16"). The purpose of ASUS 2016-16 is to improve the accounting for the income tax consequences of intra-

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entity transfers of assets other than inventory. ASU 2016-16 is effective for fiscal years beginning after December 15, 2017, including interim periods within that year. A modified retrospective transition method should be used in the application of the amendments within ASU 2016-16 with a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. ASU 2016-16 did not have a material impact on the Company's condensed consolidated financial statements.

In May 2017, the FASB issued ASU 2017-09, Compensation – Stock Compensation (Topic 718): Scope Modification Accounting, ("ASU 2017-09"). The amendments in ASU 2017-09 provide guidance on which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting as described in ASC Topic 718. The amendments should be applied on a prospective basis. ASU 2017-09 is effective for fiscal years beginning after December 15, 2017, including interim periods within that year. Early adoption is permitted. The Company adopted ASU 2017-09 effective January 1, 2018. ASU 2017-09 did not have a material impact on the Company's condensed consolidated financial statements.

# 3. Revenue Recognition Revenue Recognition Policy

Admissions and concession revenues are recognized when sales are made at the box office and concession stand, respectively. Other revenues include screen advertising and other ancillary revenues such as vendor marketing promotions, meeting rentals and electronic video games located in the Company's theatres. The Company records proceeds from the sale of gift cards and other advanced sale-type certificates in current liabilities and recognizes admissions or concession revenue when a holder redeems the card or certificate. Additionally, the Company recognizes unredeemed gift cards and other advanced sale-type certificates as a proportion of actual redemptions as other revenues, which is an estimate primarily based on the Company's historical experience with such cards and certificates.

Screen advertising revenues are generally recognized over the period that the related advertising is delivered on-screen or in-theatre. Advances collected on long-term screen advertising, concession and other contracts are recorded as deferred revenues. In accordance with the terms of the agreements, the advances collected on such contracts are recognized during the period in which the Company satisfies the related performance obligations, which may differ from the period in which the advances are collected. These advances are recognized on either a straight-line basis over the term of the contracts or as the Company has met its performance obligations in accordance with the terms of the contracts.

See additional revenue recognition policy considerations, updated for the adoption of ASC Topic 606, below.

#### Adoption of ASC Topic 606

The Company adopted ASC 606, Revenue from Contracts with Customers, effective January 1, 2018 under the modified retrospective method (cumulative-effect) and therefore, revenue amounts as presented on the condensed consolidated statements of income have not been adjusted for prior periods presented.

Changes to the way in which the Company recognizes revenue resulted in the following impacts to the condensed consolidated statements of income:

- a) Recording of incremental other revenue and interest expense related to the significant financing component of the Company's Exhibitor Services Agreement ("ESA") with NCM, LLC ("NCM"). See further discussion below, including the estimated interest rates assumed in determining the amount of interest expense.
  - b) Deferral of a portion of admissions and concession revenues for transactions that include the issuance of loyalty points to customers. To determine the amount of revenues to defer upon issuance of points to customers under its points-based loyalty programs, the Company estimated the values of the rewards expected to be redeemed by its customers for those points. The estimates are based on the rewards that have historically been offered under the loyalty programs, which the Company believes is representative of the rewards to be offered in the future.
- c) Increase in other revenues and an increase in utilities and other expenses due to presentation of transactional fees on a gross versus net basis.
- d)Increase in other revenues due to the change in amortization methodology for deferred revenue NCM that is now amortized on a straight-line basis and effective for the entire term of the ESA. As a result of the change in amortization method, the Company recorded a cumulative effect of accounting change adjustment of \$40,526, net of taxes, in retained earnings on January 1, 2018 (see also Note 6).

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The above noted changes increased (decreased) admissions, concession and other revenue by (\$1,302), (\$545) and \$27,459, respectively, for the three months ended March 31, 2018.

The Company applied the practical expedient to exclude sales and other similar taxes collected from customers from its transaction price for purposes of recording revenues, as such revenues are presented net of such taxes.

#### Disaggregation of Revenue

The following table presents revenues for the three months ended March 31, 2018, disaggregated based on major type of good or service and by reportable operating segment.

	U.S.	International	
	Operating	Operating	
	Segment		
Major Goods/Services	(1)	Segment	Consolidated
Admissions revenues	\$349,352	\$ 103,272	\$ 452,624
Concession revenues	203,750	58,022	261,772
Screen advertising and promotional revenues	18,179	14,269	32,448
Other revenues	25,062	8,065	33,127
Total revenues	\$596,343	\$ 183,628	\$ 779,971

(1) U.S. segment revenues include eliminations of intercompany transactions with the international operating segment. See Note 15 for additional information by segment.

The following table presents revenues for the three months ended March 31, 2018, disaggregated based on timing of revenue recognition (see Revenue Recognition Policy above).

	U.S.	International	
	Operating	Operating	
	Segment		
	(1)	Segment	Consolidated
Goods and services transferred at a point in time	\$575,826	\$ 166,149	\$ 741,975
Goods and services transferred over time	20,517	17,479	37,996
Total	\$596,343	\$ 183,628	\$ 779,971

(1) U.S. segment revenues include eliminations of intercompany transactions with the international operating segment. See Note 15 for additional information by segment.

#### **Deferred Revenues**

The following table presents changes in the Company's deferred revenues for the three months ended March 31, 2018.

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		Other	
	Deferred	Deferred	
	Revenue	Revenues	
Deferred Revenues	- NCM	(1)	Total
Balance at January 1, 2018	\$351,706	\$86,498	\$438,204
Impact of adoption of ASC Topic 606	(53,605)	_	(53,605)
Amounts recognized as accounts receivable		9,119	9,119
Cash received from customers in advance	<u> </u>	22,271	22,271
Common units received from NCM (see Note 7)	5,012		5,012
Revenue recognized during period	(3,891)	(33,613)	(37,504)
Foreign currency translation adjustments	_	(75	(75)
Balance at March 31, 2018	\$299 222	\$ 84 200	\$383,422

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(1) Includes liabilities associated with outstanding gift cards and SuperSavers, points or rebates outstanding under the Company's loyalty and membership programs and revenues not yet recognized for screen advertising and other promotional activities. Classified as accounts payable and accrued expenses or other long-term liabilities on the condensed consolidated balance sheet.

The table below summarizes the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied as of March 31, 2018 and when the Company expects to recognize this revenue.

Twelve Months Ended March 31,							
Remaining Performance Obligations	2019	2020	2021	2022	2023	Thereafter	Total
Deferred revenue - NCM	\$15,831	\$15,831	\$15,831	\$15,831	\$15,831	\$220,067	\$299,222
Deferred revenue - other	73,338	10,799	63				84,200
Total	\$89,169	\$26,630	\$15,894	\$15,831	\$15,831	\$220,067	\$383,422

Accounts receivable as of March 31, 2018 included approximately \$47,539 of receivables related to contracts with customers. The Company did not record any assets related to the costs to obtain or fulfill a contract with customers during the three months ended March 31, 2018.

#### Significant Financing Component

As discussed further in Note 7, in connection with the completion of the NCM, Inc. ("NCMI") initial public offering, the Company amended and restated its ESA with NCM and received approximately \$174,000 in cash consideration from NCM. The proceeds were recorded as deferred revenue and are being amortized over the term of the modified ESA, or through February 2037. In addition to the consideration received upon the ESA modification during 2007, the Company also receives consideration in the form of common units from NCM, at each annual common unit adjustment settlement, in exchange for exclusive access to the Company's newly opened domestic screens under the ESA. See Note 7 for additional information regarding the common unit adjustment and related accounting. Due to the significant length of time between receiving the consideration from NCM and fulfillment of the related performance obligation, the ESA includes an implied significant financing component, as per the guidance in ASC Topic 606.

As a result of the significant financing component on deferred revenue - NCM, the Company recognized incremental screen advertising revenue and an offsetting interest expense of \$4,979 during the three months ended March 31, 2018. The interest expense was calculated using the Company's incremental borrowing rates at the time when the cash and each tranche of common units were received from NCM, which ranged from 5.5% to 8.0%.

#### 4. Earnings Per Share

The Company considers its unvested restricted stock awards, which contain non-forfeitable rights to dividends, participating securities, and includes such participating securities in its computation of earnings per share pursuant to the two-class method. Basic earnings per share for the two classes of stock (common stock and unvested restricted stock) is calculated by dividing net income by the weighted average number of shares of common stock and unvested restricted stock outstanding during the reporting period. Diluted earnings per share is calculated using the weighted average number of shares of common stock plus the potentially dilutive effect of common equivalent shares

outstanding determined under both the two class method and the treasury stock method.

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The following table presents computations of basic and diluted earnings per share under the two-class method:

	Three Months Ended March 31,	
	2018	2017
Numerator:		
Net income attributable to Cinemark Holdings, Inc.	\$62,021	\$79,728
Earnings allocated to participating share-based awards (1)	(297)	(382)
Net income attributable to common stockholders	\$61,724	\$79,346
Denominator (shares in thousands):		
Basic weighted average common stock outstanding	115,883	115,629
Common equivalent shares for restricted stock units	260	286
Diluted	116,143	115,915
Basic earnings per share attributable to common		
stockholders	\$0.53	\$0.68
Diluted earnings per share attributable to common		
stockholders	\$0.53	\$0.68

<sup>(1)</sup> For the three months ended March 31, 2018 and 2017, a weighted average of approximately 556 and 559 shares of unvested restricted stock, respectively, were considered participating securities.

5.Long Term Debt Activity Senior Secured Credit Facility

On March 29, 2018, Cinemark USA, Inc., our wholly-owned subsidiary, amended its senior secured credit facility to extend the maturity of the term loan to March 29, 2025, reduce the rate at which the term loan bears interest by 0.25% and to reduce the amount of real property required to be mortgaged to secure the loans. Under the amended facility, quarterly principal payments of \$1,649 are due on the term loan through December 31, 2024, with a final principal payment of \$613,351 due on March 29, 2025. The Company incurred debt issue costs of approximately \$4,962 in connection with the amendment, which are reflected as a reduction of long term debt on the condensed consolidated balance sheet as of March 31, 2018. As a result of the amendment, the Company wrote-off \$780 of unamortized debt issue costs and incurred approximately \$704 in legal and other fees, both of which are reflected as loss on debt amendments on the condensed consolidated statements of income for the three months ended March 31, 2018.

Fair Value of Long-Term Debt

The Company estimates the fair value of its long-term debt using the market approach, which utilizes quoted market prices that fall under Level 2 of the U.S. GAAP fair value hierarchy as defined by ASC 820, Fair Value Measurement ("ASC Topic 820"). The carrying value of the Company's long-term debt was \$1,815,646 and \$1,817,295 as of March 31, 2018 and December 31, 2017, respectively, excluding unamortized debt discounts and debt issue costs. The fair value of the Company's long-term debt was \$1,814,853 and \$1,840,918 as of March 31, 2018 and December 31, 2017, respectively.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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## 6. Equity

Below is a summary of changes in stockholders' equity attributable to Cinemark Holdings, Inc., noncontrolling interests and total equity for the three months ended March 31, 2018 and 2017:

	Cinemark Holdings, Inc. Stockholders' Equity	Noncontrolling Interests	Total Equity
Balance at January 1, 2018	\$ 1,393,795	\$ 11,893	\$1,405,688
Cumulative effect of change in accounting principle, net of taxes of			
\$13,079 (see Note 3)	40,526		40,526
Share based awards compensation expense	3,426	_	3,426
Stock withholdings related to share based awards that vested during the			
three months ended March 31, 2018	(2,695	) —	(2,695)
Dividends paid to stockholders (1)	(37,346	) —	(37,346)
Dividends accrued on unvested restricted stock unit awards (1)	(125	) —	(125)
Net income	62,021	156	62,177
Other comprehensive income in equity method investees	136		136
Foreign currency translation adjustments	204	<del>_</del>	204
Balance at March 31, 2018	\$ 1,459,942	\$ 12,049	\$1,471,991

(1) The Company's board of directors declared a cash dividend for the fourth quarter of 2017 in the amount of \$0.32 per share of common stock payable to stockholders of record on March 8, 2018. The dividend was paid on March 22, 2018.

	Cinemark		
	Holdings, Inc.		
	Stockholders'	Noncontrolling	Total
	Equity	Interests	Equity
Balance at January 1, 2017	\$ 1,261,818	\$ 11,142	\$1,272,960
Share based awards compensation expense	3,241		3,241
Stock withholdings related to share based awards that			
vested during the three months ended March 31, 2017	(2,694	)	(2,694)
Dividends paid to stockholders (2)	(33,760	)	(33,760)
Dividends accrued on unvested restricted stock unit			
awards (2)	(153	)	(153)
Dividends paid to noncontrolling interests		(294)	(294)

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Net income	79,728	466	80,194
Other comprehensive income in equity method investees	198		198
Foreign currency translation adjustments	13,342		13,342
Balance at March 31, 2017	\$ 1,321,720	\$ 11,314	\$1,333,034

(2) The Company's board of directors declared a cash dividend for the fourth quarter of 2016 in the amount of \$0.29 per share of common stock payable to stockholders of record on March 8, 2017. The dividend was paid on March 20, 2017.

#### 7. Investment in National CineMedia

The Company has an investment in NCM. NCM operates a digital in-theatre network in the U.S. for providing cinema advertising. Upon joining NCM, the Company entered into an Exhibitor Services Agreement with NCM ("ESA"), pursuant to which NCM provides advertising and promotions to our theatres. As described further in Note 5 to the Company's financial statements as included in its 2017 Annual Report on Form 10-K, on February 13, 2007, NCMI, an entity that serves as the sole manager of NCM, completed an initial public offering ("IPO") of its common stock. In connection with the NCMI initial public offering, the Company amended its operating agreement and the ESA. Following the NCM, Inc. IPO, the Company does not recognize undistributed equity in the earnings on its original NCM membership units (referred to herein as the Company's Tranche 1 Investment) until NCM's future

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net earnings, less distributions received, surpass the amount of the excess distribution. The Company recognizes equity in earnings on its Tranche 1 Investment only to the extent it receives cash distributions from NCM. The Company recognizes cash distributions it receives from NCM on its Tranche 1 Investment as a component of earnings as Distributions from NCM. The Company believes that the accounting model provided by ASC Topic 323-10-35-22 for recognition of equity investee losses in excess of an investor's basis is analogous to the accounting for equity income subsequent to recognizing an excess distribution.

Below is a summary of activity with NCM included in the Company's condensed consolidated financial statements:

Distributions