

Triumph Bancorp, Inc.  
Form 10-Q  
November 02, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-36722

TRIUMPH BANCORP, INC.

(Exact name of registrant as specified in its charter)

Texas 20-0477066  
(State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

12700 Park Central Drive, Suite 1700

Dallas, Texas 75251

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

(Address of principal executive offices)

(214) 365-6900

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock — \$0.01 par value, 18,040,072 shares, as of October 30, 2015

TRIUMPH BANCORP, INC.

FORM 10-Q

September 30, 2015

TABLE OF CONTENTS

PART I — FINANCIAL INFORMATION

Item 1.	<u>Financial Statements</u>	
	<u>Consolidated Balance Sheets</u>	2
	<u>Consolidated Statements of Income</u>	3
	<u>Consolidated Statements of Comprehensive Income</u>	4
	<u>Consolidated Statements of Changes in Equity</u>	5
	<u>Consolidated Statements of Cash Flows</u>	6
	<u>Condensed Notes to Consolidated Financial Statements</u>	7
Item 2.	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	33
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risks</u>	69
Item 4.	<u>Controls and Procedures</u>	70

PART II — OTHER INFORMATION

Item 1.	<u>Legal Proceedings</u>	71
Item 1A.	<u>Risk Factors</u>	71
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	71
Item 3.	<u>Defaults Upon Senior Securities</u>	71
Item 4.	<u>Mine Safety Disclosures</u>	71
Item 5.	<u>Other Information</u>	71

Item 6. Exhibits

72

i

---

PART I – FINANCIAL INFORMATION

ITEM 1

FINANCIAL STATEMENTS

1

---

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

September 30, 2015 and December 31, 2014

(Dollar amounts in thousands, except per share amounts)

	September 30, 2015	December 31, 2014
	(Unaudited)	
<b>ASSETS</b>		
Cash and due from banks	\$ 23,256	\$ 21,312
Interest bearing deposits with other banks	92,527	139,576
Total cash and cash equivalents	115,783	160,888
Securities - available for sale	156,820	162,024
Securities - held to maturity, fair value of \$745 and \$750, respectively	747	745
Loans held for sale, at fair value	2,174	3,288
Loans, net of allowance for loan and lease losses of \$11,544 and \$8,843, respectively	1,173,757	997,035
Federal Home Loan Bank and Federal Reserve Bank stock, at cost	7,992	4,903
Premises and equipment, net	21,807	21,933
Other real estate owned, net	6,201	8,423
Goodwill	15,968	15,968
Intangible assets, net	13,027	13,089
Bank-owned life insurance	29,406	29,083
Deferred tax assets, net	15,838	15,956
Other assets	21,943	14,563
Total assets	\$ 1,581,463	\$ 1,447,898
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
<b>Deposits</b>		
Noninterest bearing	\$ 167,931	\$ 179,848
Interest bearing	1,032,105	985,381
Total deposits	1,200,036	1,165,229
Customer repurchase agreements	15,584	9,282
Federal Home Loan Bank advances	61,000	3,000
Junior subordinated debentures	24,620	24,423
Other liabilities	16,304	8,455
Total liabilities	1,317,544	1,210,389
<b>Commitments and contingencies - See Note 8 and Note 9</b>		
<b>Stockholders' equity - See Note 12</b>		
Preferred Stock Series A	4,550	4,550
Preferred Stock Series B	5,196	5,196
Common stock	181	180
Additional paid-in-capital	193,465	191,049

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Treasury stock, at cost	(184	)	(161	)
Retained earnings	59,785		35,744	
Accumulated other comprehensive income	926		951	
Total stockholders' equity	263,919		237,509	
Total liabilities and stockholders' equity	\$ 1,581,463		\$ 1,447,898	

See accompanying condensed notes to consolidated financial statements.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

For the Three and Nine Months Ended September 30, 2015 and 2014

(Dollar amounts in thousands, except per share amounts)

(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Interest and dividend income:</b>				
Loans, including fees	\$15,716	\$13,706	\$46,113	\$41,942
Factored receivables, including fees	8,829	7,681	24,992	19,791
Taxable securities	649	666	1,987	1,986
Tax exempt securities	17	15	45	46
Cash deposits	92	50	342	185
<b>Total interest income</b>	<b>25,303</b>	<b>22,118</b>	<b>73,479</b>	<b>63,950</b>
<b>Interest expense:</b>				
Deposits	1,764	1,289	5,001	3,538
Senior secured note	—	134	—	411
Junior subordinated debentures	283	276	833	819
Other borrowings	25	24	44	51
<b>Total interest expense</b>	<b>2,072</b>	<b>1,723</b>	<b>5,878</b>	<b>4,819</b>
<b>Net interest income</b>	<b>23,231</b>	<b>20,395</b>	<b>67,601</b>	<b>59,131</b>
Provision for loan losses	165	1,375	3,351	4,047
<b>Net interest income after provision for loan losses</b>	<b>23,066</b>	<b>19,020</b>	<b>64,250</b>	<b>55,084</b>
<b>Noninterest income:</b>				
Service charges on deposits	710	811	1,988	2,363
Card income	574	544	1,675	1,582
Net OREO gains (losses) and valuation adjustments	(58 )	(11 )	20	(340 )
Net gains on sale of securities	15	10	257	26
Net gains on sale of loans	363	484	1,396	1,058
Fee income	542	448	1,466	1,267
Bargain purchase gain	1,708	—	14,217	—
Gain on branch sale	—	12,619	—	12,619
Asset management fees	1,744	374	3,976	503
Other	700	525	2,731	1,968
<b>Total noninterest income</b>	<b>6,298</b>	<b>15,804</b>	<b>27,726</b>	<b>21,046</b>
<b>Noninterest expense:</b>				
Salaries and employee benefits	12,416	11,032	37,727	29,379
Occupancy, furniture and equipment	1,575	1,319	4,702	4,044



Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

FDIC insurance and other regulatory assessments	252	280	786	821
Professional fees	1,344	1,043	3,523	2,428
Amortization of intangible assets	1,179	746	2,838	2,196
Advertising and promotion	618	1,102	1,687	2,228
Communications and technology	951	954	2,764	2,787
Other	2,210	1,985	6,936	5,634
Total noninterest expense	20,545	18,461	60,963	49,517
Net income before income tax	8,819	16,363	31,013	26,613
Income tax expense	2,891	6,089	6,389	9,631
Net income	5,928	10,274	24,624	16,982
Income attributable to noncontrolling interests	—	(582 )	—	(1,471 )
Net income attributable to Triumph Bancorp, Inc.	5,928	9,692	24,624	15,511
Dividends on preferred stock	(196 )	(197 )	(583 )	(583 )
Net income available to common stockholders	\$5,732	\$9,495	\$24,041	\$14,928
Earnings per common share				
Basic	\$0.32	\$0.96	\$1.36	\$1.52
Diluted	\$0.32	\$0.91	\$1.33	\$1.47

See accompanying condensed notes to consolidated financial statements.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three and Nine Months Ended September 30, 2015 and 2014

(Dollar amounts in thousands, except per share amounts)

(Unaudited)

	Three Months Ended September 30, 2015		Nine Months Ended September 30, 2014	
Net income	\$5,928	\$10,274	\$24,624	\$16,982
Other comprehensive income:				
Unrealized gains (losses) on securities:				
Unrealized holding gains (losses) arising during the period	(204 )	(31 )	226	1,138
Reclassification of amount realized through sale of securities	(15 )	10	(257 )	(26 )
Tax effect	81	16	6	(409 )
Total other comprehensive income (loss)	(138 )	(5 )	(25 )	703
Comprehensive income	5,790	10,269	24,599	17,685
Income attributable to noncontrolling interests	—	(582 )	—	(1,471 )
Comprehensive income attributable to Triumph Bancorp, Inc.	\$5,790	\$9,687	\$24,599	\$16,214

See accompanying condensed notes to consolidated financial statements.

TRIUMPH BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the Nine Months Ended September 30, 2015 and 2014

(Dollar amounts in thousands, except per share amounts)

(Unaudited)

	Preferred Stock – Series A		Preferred Stock – Series B		Common Stock			Treasury Stock		Retained Earnings	Accumulated Other Comprehensive Income	Non-Consolidating Interest	Total Equity
	Shares Outstanding	Liquidation Preference Amount	Shares Outstanding	Liquidation Preference Amount	Shares Outstanding	Par Amount	Additional Paid-in-Capital	Shares Outstanding	Cost				
Balance, January 1, 2014	45,500	\$4,550	51,956	\$5,196	9,832,585	\$98	\$104,631	—	\$—	\$18,992	\$133	\$26,997	\$160,400
Issuance of restricted stock	—	—	—	—	58,395	1	54	—	—	—	—	—	55
Stock based compensation	—	—	—	—	—	—	613	—	—	—	—	—	613
Common stock repurchase, net of	—	—	—	—	—	—	—	—	—	—	—	—	—
Stock splits	—	—	—	—	444	—	6	—	—	—	—	—	6
Reclassification of treasury stock	—	—	—	—	(4,646)	—	—	4,646	(68)	—	—	—	(68)
Dividends on Class A and Class B preferred	—	—	—	—	—	—	—	—	—	(1,313)	—	—	(1,313)
Dividends on Class B preferred	—	—	—	—	—	—	—	—	—	(272)	—	—	(272)
Dividends on Class B preferred	—	—	—	—	—	—	—	—	—	(311)	—	—	(311)
Class B contributions	—	—	—	—	—	—	—	—	—	(64)	—	—	(64)
Class B redemption	—	—	—	—	—	—	—	—	—	—	—	(1,100)	(1,100)
Net income	—	—	—	—	—	—	—	—	—	16,982	—	—	16,982
Other comprehensive income	—	—	—	—	—	—	—	—	—	—	703	—	703
Balance, September 30, 2015	45,500	\$4,550	51,956	\$5,196	9,886,778	\$99	\$105,304	4,646	\$(68)	\$34,014	\$836	\$25,897	\$175,800

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Balance, December 31, 2014	2015	2015	2015	2015	2015	2015	2015	2015	2015	2015	2015	2015	2015	2015
Balance, January 1, 2015	45,500	\$4,550	51,956	\$5,196	17,963,783	\$180	\$191,049	10,984	\$(161)	\$35,744	\$951	\$—	\$237,500	\$237,500
Issuance of restricted stock awards	—	—	—	—	77,956	1	(1 )	—	—	—	—	—	—	—
Reversal of restricted stock awards	—	—	—	—	(1,667 )	—	23	1,667	(23 )	—	—	—	—	—
Stock based compensation expenses A	—	—	—	—	—	—	2,394	—	—	—	—	—	—	2,394
Preferred dividends	—	—	—	—	—	—	—	—	—	(273 )	—	—	—	(273 )
Preferred dividends	—	—	—	—	—	—	—	—	—	(310 )	—	—	—	(310 )
Net income	—	—	—	—	—	—	—	—	—	24,624	—	—	—	24,624
Other comprehensive income	—	—	—	—	—	—	—	—	—	—	(25 )	—	—	(25 )
Balance, December 31, 2015	45,500	\$4,550	51,956	\$5,196	18,040,072	\$181	\$193,465	12,651	\$(184)	\$59,785	\$926	\$—	\$263,900	\$263,900

See accompanying condensed notes to consolidated financial statements.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Nine Months Ended September 30, 2015 and 2014

(Dollar amounts in thousands, except per share amounts)

(Unaudited)

	Nine Months Ended September 30,	
	2015	2014
Cash flows from operating activities:		
Net income	\$24,624	\$16,982
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation	1,608	1,406
Net accretion on loans and deposits	(3,905 )	(7,313 )
Amortization of junior subordinated debentures	197	188
Net amortization on securities	458	782
Amortization of intangible assets	2,838	2,196
Deferred taxes	(540 )	17
Provision for loan losses	3,351	4,047
Stock based compensation	2,394	613
Origination of loans held for sale	(50,482 )	(42,283 )
Proceeds from loan sales	52,992	48,562
Net gains on sale of securities	(257 )	(26 )
Net gains on sale of loans	(1,396 )	(1,058 )
Net OREO (gains) losses and valuation adjustments	(20 )	340
Bargain purchase gain	(14,217 )	—
Gain on branch sale	—	(12,619 )
(Increase) decrease in other assets	146	912
Increase (decrease) in other liabilities	3,181	1,057
Net cash provided by (used in) operating activities	20,972	13,803
Cash flows from investing activities:		
Purchases of securities available for sale	(20,560 )	(15,040 )
Proceeds from sales of securities available for sale	17,635	10,859
Proceeds from maturities, calls, and pay downs of securities available for sale	7,896	23,700
Purchases of loans (shared national credits)	(25,597 )	—
Net change in loans	(147,556)	(129,472)
Purchases of premises and equipment, net	(1,482 )	(2,016 )
Net proceeds from sale of OREO	2,989	3,792
Net proceeds from (cash paid for) CLO warehouse investments	(2,550 )	50
Purchases of FHLB and FRB stock, net	(3,089 )	(24 )
Cash paid for acquisitions, net of cash acquired	(127,591)	(49,482 )
Net proceeds from sale of branch	—	57,409
Proceeds from sale of loans obtained through Doral Money Inc. acquisition	36,765	—

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Net cash provided by (used in) investing activities	(263,140)	(100,224)
Cash flows from financing activities:		
Net increase in deposits	35,028	96,945
Increase (decrease) in customer repurchase agreements	6,302	4,314
Increase (decrease) in Federal Home Loan Bank advances	58,000	(21,000 )
Repayment of senior secured note	—	(943 )
Proceeds from the issuance of other borrowings	99,975	—
Repayment of other borrowings	(1,659 )	—
Issuance of common stock	—	61
Purchase of treasury stock	—	(68 )
Distributions on noncontrolling interest and preferred stock	(583 )	(1,960 )
Redemption of TCF Class B units	—	(1,100 )
Net cash provided by (used in) financing activities	197,063	76,249
Net increase (decrease) in cash and cash equivalents	(45,105 )	(10,172 )
Cash and cash equivalents at beginning of period	160,888	85,797
Cash and cash equivalents at end of period	\$115,783	\$75,625
Supplemental cash flow information:		
Interest paid	\$5,757	\$6,345
Income taxes paid	\$5,002	\$5,720
Supplemental noncash disclosures:		
Loans transferred to OREO	\$747	\$375
Securities transferred in satisfaction of other borrowings	\$98,316	\$—
Loan purchases, not yet settled (shared national credits)	\$3,983	\$—
Loans transferred to branch assets held for sale	\$—	\$78,071
Premises and equipment transferred to branch assets held for sale	\$—	\$2,260
See accompanying condensed notes to consolidated financial statements.		

TRIUMPH BANCORP, INC. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Triumph Bancorp, Inc. (collectively with its subsidiaries, Triumph, or the Company, as applicable) is a financial holding company headquartered in Dallas, Texas. The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries Triumph Capital Advisors, LLC (TCA), Triumph CRA Holdings, LLC (TCRA), National Bancshares, Inc. (NBI), NBI's wholly owned subsidiary Triumph Community Bank, N.A. (TCB), Triumph Savings Bank, SSB (TSB), TSB's wholly owned subsidiary Advance Business Capital, LLC (ABC), which currently operates under the d/b/a of Triumph Business Capital, and TSB's wholly owned subsidiary Triumph Insurance Group (TIG). In addition, (i) TSB does business under the Triumph Commercial Finance name with respect to its commercial finance business, including asset-based lending, equipment lending and general factoring and (ii) TCB does business under the Triumph Healthcare Finance name with respect to its healthcare asset-based lending business and the Triumph Premium Finance name with respect to its insurance premium financing business.

Effective October 1, 2015 the Company completed the merger of its subsidiary banks, Triumph Community Bank, N.A. and Triumph Savings Bank, SSB, into a single bank. The combined bank is named TBK Bank, SSB, is a direct subsidiary of Triumph Bancorp, Inc., and will continue doing business under the Triumph Community Bank and Triumph Savings Bank names in the markets where the Company currently operates under such names. In addition, National Bancshares, Inc. was merged into Triumph Bancorp, Inc.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with United States Generally Accepted Accounting Principles (GAAP) for interim financial information and in accordance with guidance provided by the Securities and Exchange Commission. Accordingly, the condensed financial statements do not include all of the information and footnotes required by GAAP for complete financial statements. The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all normal and recurring adjustments considered necessary for a fair presentation. Transactions between the subsidiaries have been eliminated. These condensed consolidated financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2014. Operating results for the three and nine months ended September 30, 2015 are not necessarily indicative of the results that may be expected for the year ending December 31, 2015.

The Company has four reportable segments consisting of Factoring, Banking, Asset Management, and Corporate. The Company's Chief Executive Officer uses segment results to make operating and strategic decisions.

### Adoption of New Accounting Standards

Effective January 1, 2015, the Company adopted Accounting Standards Update (ASU) No. 2014-04, “Receivables – Troubled Debt Restructurings by Creditors” (ASU 2014-04). Issued in January 2014, ASU 2014-04 affects all creditors when an in substance repossession or foreclosure of residential real estate property collateralizing a consumer mortgage loan in satisfaction of a receivable has occurred. Adoption of this ASU did not have a material impact on the Company’s financial statements.

Issued in June 2014, ASU No. 2014-11, “Transfers and Servicing (Topic 860) - Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosure” (ASU 2014-11) aligns the accounting for repurchase-to-maturity transactions and repurchase agreements executed as a repurchase financing with the accounting for other typical repurchase agreements. Effective for interim periods beginning after March 31, 2015, the ASU requires entities to disclose certain information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements. In addition, disclosures are required related to collateral, remaining contractual tenor, and the potential risks associated with repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions. Adoption of this ASU did not have a material impact on the Company’s financial statements as the Company’s repurchase agreements consist primarily of overnight customer sweep agreements secured by pledged U.S. Government agency and residential mortgage-backed securities.



TRIUMPH BANCORP, INC. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Effective January 1, 2015, the Company retrospectively adopted ASU No. 2015-02, "Amendments to the Consolidation Analysis" (ASU 2015-02). Issued in February 2015, ASU 2015-02 simplifies consolidation accounting by reducing the number of consolidation models and changing various aspects of current GAAP, including certain consolidation criteria for variable interest entities. Adoption of this ASU did not have a material impact on the Company's financial statements.

Effective July 1, 2015, the Company retrospectively adopted ASU No. 2015-16, "Business Combinations – Simplifying the Accounting for Measurement-Period Adjustments" (ASU 2015-16). Issued in September 2015, ASU 2015-16 requires that an acquirer in a business combination recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. Upon adoption of this ASU, the Company's financial statements reflect measurement period adjustments in the reporting period in which the adjustment amounts were determined.

Newly Issued, But Not Yet Effective Accounting Standards

On May 28, 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers" (ASU 2014-09), which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in GAAP when it becomes effective. The new standard was originally effective for the Company on January 1, 2017. However, in August 2015 the FASB issued ASU No. 2015-14, "Revenue from Contracts with Customers – Deferral of the Effective Date" which deferred the mandatory effective date the new standard would take effect to reporting periods beginning after December 15, 2017, with early adoption allowed as of the original effective date for public companies. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

NOTE 2 – Business combinations AND DIVESTITURES

Doral Money Acquisition

On February 27, 2015, Triumph Bancorp, Inc., through its subsidiary Triumph Capital Advisors, LLC, entered into a Purchase and Sale Agreement with the Federal Deposit Insurance Corporation (FDIC), in its capacity as receiver of Doral Bank, to acquire 100% of the equity of Doral Money, Inc. (DMI), a subsidiary of Doral Bank, and the management contracts associated with two active collateralized loan obligations (CLOs) with approximately \$700,000,000 in assets under management. The consideration transferred in the acquisition consisted of cash paid at closing of \$133,263,000 and a sales price adjustment of \$2,601,000 which was accrued at March 31, 2015 and settled on April 7, 2015, for total consideration transferred of \$135,864,000. The primary purpose of the acquisition was to expand the CLO assets under management at Triumph Capital Advisors, LLC.

On February 26, 2015, the Company entered into a \$99,975,000 secured term loan credit facility payable to a third party, with an interest rate equal to LIBOR plus 3.5%, and a maturity date of March 31, 2015. The proceeds from the loan were used by the Company to partially fund the DMI acquisition.

The acquisition was completed on March 3, 2015, at which time the Company also repaid the \$99,975,000 third party secured term loan credit facility in full by delivering the securities issued by the CLOs that were acquired from DMI with an acquisition date fair value of \$98,316,000 and cash representing payments received on the CLO securities in the amount of \$1,659,000.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

A summary of the estimated fair values of assets acquired, liabilities assumed, net consideration transferred, and the resulting bargain purchase gain is as follows:

(Dollars in thousands)	Initial Values Recorded at Acquisition Date	Measurement Period Adjustments	Adjusted Values
<b>Assets acquired:</b>			
Cash	\$ 8,273	\$ —	\$8,273
CLO Securities	98,316	—	98,316
Intangible asset - CLO management contracts	1,918	—	1,918
Loans	36,765	—	36,765
Prepaid corporate income tax	3,014	1,688	4,702
Other assets	772	—	772
	149,058	1,688	150,746
<b>Liabilities assumed:</b>			
Deferred tax liability	663	—	663
Other liabilities	22	(20 )	2
	685	(20 )	665
Fair value of net assets acquired	148,373	1,708	150,081
Net consideration transferred	135,864	—	135,864
Bargain purchase gain	\$ (12,509 )	\$ (1,708 )	\$ (14,217 )

The Company completed the acquisition via an FDIC bid process for DMI as part of the Doral Bank failure and the resulting nontaxable bargain purchase gain represents the excess of the fair value of the net assets acquired over the fair value of the net consideration transferred. The Company recorded measurement period adjustments during the three months ended September 2015 related to the finalization of income taxes associated with the transaction. As a result, the bargain purchase gain was increased by \$1,708,000, which is reflected in the consolidated statements of income for the three and nine months ended September 30, 2015. As of September 30, 2015, the accounting for contingent liabilities and certain real estate valuations associated with the acquisition had not been finalized.

The Company incurred pre-tax expenses related to the acquisition of approximately \$243,000 which are included in professional fees in the consolidated statements of income in the period incurred.

In addition, during March 2015 the Company sold the loans acquired in the DMI acquisition to third parties for a sales price equal to their acquisition date fair value of \$36,765,000. No gains or losses were recognized on the sales.

Sale of Pewaukee Branch

On July 11, 2014, Triumph Community Bank sold its operating branch in Pewaukee, Wisconsin, which constituted its sole branch in the state, to a third party for net cash proceeds of \$57,409,000. Under the terms of the agreement, the acquirer assumed branch deposits of \$36,326,000, purchased selected loans in the local market with a carrying amount of \$78,071,000, and acquired the premises and equipment associated with the branch. The transaction resulted in the Company recording a pre-tax gain of \$12,619,000, net of transaction costs, in the third quarter of 2014.

#### Doral Healthcare Acquisition

On June 13, 2014, Triumph Bancorp, Inc., through its subsidiary, Triumph Community Bank, acquired the lending platform and certain assets of Doral Healthcare Finance (DHF), an asset-based lender focused exclusively on the healthcare industry. DHF was a division of DMI which was a subsidiary of Doral Bank. The purpose of the acquisition was to enhance the Company's commercial finance offerings. In conjunction with the acquisition, DHF was rebranded Triumph Healthcare Finance.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The Company acquired loans with a fair value of \$45,334,000 at the acquisition date in addition to other assets and liabilities. Under the terms of the agreement, the Company paid cash in the amount of \$49,482,000 and recognized \$1,921,000 in goodwill that was allocated to the Company's Banking segment. Goodwill represents the excess of the fair value of consideration transferred over the fair value of net assets acquired. Goodwill resulted from a combination of expected enhanced service offerings and cross-selling opportunities. Goodwill will be amortized for tax purposes, but not for financial reporting purposes.

## NOTE 3 - SECURITIES

Securities have been classified in the financial statements as available for sale or held to maturity. The amortized cost of securities and their approximate fair values at September 30, 2015 and December 31, 2014 are as follows:

(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
September 30, 2015				
Available for sale securities:				
U.S. Government agency obligations	\$ 90,606	\$ 1,405	\$ —	\$92,011
Mortgage-backed securities, residential	24,051	472	—	24,523
Asset backed securities	18,373	59	(628 )	17,804
State and municipal	3,375	21	—	3,396
Corporate bonds	18,773	131	(7 )	18,897
SBA pooled securities	188	1	—	189
Total available for sale securities	\$ 155,366	\$ 2,089	\$ (635 )	\$ 156,820
	Amortized Cost	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value
Held to maturity securities:				
Other debt securities	\$ 747	\$ 3	\$ (5 )	\$ 745
(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2014				
Available for sale securities:				

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

U.S. Government agency obligations	\$ 93,150	\$ 691	\$ —	\$ 93,841
Mortgage-backed securities, residential	28,298	580	—	28,878
Asset backed securities	18,559	129	(90 )	18,598
State and municipal	6,833	28	—	6,861
Corporate bonds	13,492	144	—	13,636
SBA pooled securities	207	3	—	210
Total available for sale securities	\$ 160,539	\$ 1,575	\$ (90 )	\$ 162,024

	Amortized Cost	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value
<b>Held to maturity securities:</b>				
Other debt securities	\$ 745	\$ 5	\$ —	\$ 750

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The amortized cost and estimated fair value of securities at September 30, 2015, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(Dollars in thousands)	Available for Sale Securities		Held to Maturity Securities	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$1,263	\$1,265	\$149	\$150
Due from one year to five years	109,268	110,770	598	595
Due from five years to ten years	1,554	1,566	—	—
Due after ten years	669	703	—	—
	112,754	114,304	747	745
Mortgage-backed securities, residential	24,051	24,523	—	—
Asset backed securities	18,373	17,804	—	—
SBA pooled securities	188	189	—	—
	\$155,366	\$156,820	\$747	\$745

For the three and nine months ended September 30, 2015, securities were sold resulting in proceeds of \$5,076,000 and \$17,635,000, respectively, gross gains of \$15,000 and \$257,000, respectively, and no losses. For the three and nine months ended September 30, 2014, securities were sold resulting in proceeds of \$4,065,000 and \$10,859,000, respectively, gross gains of \$10,000 and \$35,000, respectively, and gross losses of \$0 and \$9,000, respectively.

Securities with a carrying amount of approximately \$81,142,000 and \$113,980,000 at September 30, 2015 and December 31, 2014, respectively, were pledged to secure customer repurchase agreements, Federal Home Loan Bank advances, and for other purposes required or permitted by law.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Information pertaining to securities with gross unrealized losses at September 30, 2015 and December 31, 2014, aggregated by investment category and length of time that individual securities have been in a continuous loss position, are summarized as follows:

(Dollars in thousands) September 30, 2015	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Available for sale securities:						
U.S. Government agency obligations	\$—	\$ —	\$—	\$ —	\$—	\$ —
Mortgage-backed securities, residential	—	—	—	—	—	—
Asset backed securities	7,952	(581 )	4,941	(47 )	12,893	(628 )
State and municipal	—	—	—	—	—	—
Corporate bonds	5,248	(7 )	—	—	5,248	(7 )
SBA pooled securities	—	—	—	—	—	—
	\$13,200	\$ (588 )	\$4,941	\$ (47 )	\$18,141	\$ (635 )
Held to maturity securities:						
Other debt securities	\$220	\$ (5 )	\$—	\$ —	\$220	\$ (5 )

(Dollars in thousands) December 31, 2014	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Government agency obligations	\$—	\$ —	\$—	\$ —	\$—	\$ —
Mortgage-backed securities, residential	—	—	—	—	—	—
Asset backed securities	8,703	(82 )	4,959	(8 )	13,662	(90 )
State and municipal	—	—	—	—	—	—
Corporate bonds	—	—	—	—	—	—
SBA pooled securities	—	—	—	—	—	—
	\$8,703	\$ (82 )	\$4,959	\$ (8 )	\$13,662	\$ (90 )

Management evaluates securities for other than temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the security for a period of time sufficient to allow for any anticipated recovery in fair value.

As of September 30, 2015, management does not have the intent to sell any of the securities classified as available for sale with unrealized losses in the table above and believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost. The fair value is expected to recover as the bonds approach their maturity date or repricing date or if market yields for such investments decline. Management does not believe that any of the securities are impaired due to reasons of credit quality. Accordingly, as of September 30, 2015,



management believes that the unrealized losses detailed in the previous table are temporary and no other than temporary impairment loss has been recognized in the Company's consolidated statements of income.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 4 - LOANS AND ALLOWANCE FOR LOAN AND LEASE LOSSES

Loans at September 30, 2015 and December 31, 2014 consisted of the following:

(Dollars in thousands)	September 30, 2015	December 31, 2014
Commercial real estate	\$ 247,175	\$249,164
Construction, land development, land	52,446	42,914
1-4 family residential properties	77,043	78,738
Farmland	25,784	22,496
Commercial	468,055	364,567
Factored receivables	201,803	180,910
Consumer	10,632	11,941
Mortgage warehouse	102,363	55,148
Total	1,185,301	1,005,878
Allowance for loan and lease losses	(11,544 )	(8,843 )
	\$ 1,173,757	\$997,035

Total loans include net deferred origination and factoring fees totaling \$798,000 and \$906,000 at September 30, 2015 and December 31, 2014, respectively.

Loans with carrying amounts of \$207,661,000 and \$141,427,000 at September 30, 2015 and December 31, 2014, respectively, were pledged to secure Federal Home Loan Bank borrowing capacity.

## Allowance for Loan and Lease Losses

The activity in the allowance for loan and lease losses (ALLL) during the three and nine months ended September 30, 2015 and 2014 is as follows:

(Dollars in thousands)	Beginning				Ending
Three months ended September 30, 2015	Balance	Provision	Charge-offs	Recoveries	Balance
Commercial real estate	\$ 1,214	\$ 189	\$ (9 )	\$ 1	\$1,395
Construction, land development, land	346	97	—	—	443

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

1-4 family residential properties	251	44	(20 )	4	279
Farmland	28	1	—	—	29
Commercial	5,064	210	—	34	5,308
Factored receivables	4,135	(475 )	(72 )	21	3,609
Consumer	160	107	(97 )	55	225
Mortgage warehouse	264	(8 )	—	—	256
	\$ 11,462	\$ 165	\$ (198 )	\$ 115	\$11,544

(Dollars in thousands)	Beginning				Ending
Three months ended September 30, 2014	Balance	Provision	Charge-offs	Recoveries	Balance
Commercial real estate	\$ 463	\$ (78 )	\$ —	\$ 1	\$386
Construction, land development, land	242	198	(100 )	—	340
1-4 family residential properties	197	56	(74 )	3	182
Farmland	11	2	—	—	13
Commercial	2,332	722	—	3	3,057
Factored receivables	2,838	397	(119 )	21	3,137
Consumer	96	34	(100 )	57	87
Mortgage warehouse	74	44	—	—	118
	\$ 6,253	\$ 1,375	\$ (393 )	\$ 85	\$7,320

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Dollars in thousands)	Beginning				Ending
Nine months ended September 30, 2015	Balance	Provision	Charge-offs	Recoveries	Balance
Commercial real estate	\$ 533	\$ 962	\$ (152 )	\$ 52	\$1,395
Construction, land development, land	333	110	—	—	443
1-4 family residential properties	215	163	(203 )	104	279
Farmland	19	10	—	—	29
Commercial	4,003	1,312	(47 )	40	5,308
Factored receivables	3,462	529	(451 )	69	3,609
Consumer	140	147	(244 )	182	225
Mortgage warehouse	138	118	—	—	256
	\$ 8,843	\$ 3,351	\$ (1,097 )	\$ 447	\$11,544

(Dollars in thousands)	Beginning				Ending
Nine months ended September 30, 2014	Balance	Provision	Charge-offs	Recoveries	Balance
Commercial real estate	\$ 348	\$ 35	\$ —	\$ 3	\$386
Construction, land development, land	110	330	(100 )	—	340
1-4 family residential properties	100	240	(264 )	106	182
Farmland	7	6	—	—	13
Commercial	1,145	1,707	(12 )	217	3,057
Factored receivables	1,842	1,533	(294 )	56	3,137
Consumer	49	122	(314 )	230	87
Mortgage warehouse	44	74	—	—	118
	\$ 3,645	\$ 4,047	\$ (984 )	\$ 612	\$7,320

The following table presents loans individually and collectively evaluated for impairment, as well as purchased credit impaired (PCI) loans, and their respective ALLL allocations:

(Dollars in thousands)	Loan Evaluation				ALLL Allocations			
	Individual	Collectively	PCI	Total loans	Individual	Collectively	PCI	Total ALLL
September 30, 2015								
Commercial real estate	\$731	\$240,885	\$5,559	\$247,175	\$100	\$940	\$355	\$1,395
Construction, land development, land	—	51,061	1,385	52,446	—	443	—	443
1-4 family residential properties	568	74,444	2,031	77,043	1	278	—	279
Farmland	—	25,784	—	25,784	—	29	—	29
Commercial	2,403	461,494	4,158	468,055	597	4,711	—	5,308
Factored receivables	1,340	200,463	—	201,803	949	2,660	—	3,609
Consumer	—	10,632	—	10,632	—	225	—	225

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Mortgage warehouse	—	102,363	—	102,363	—	256	—	256
	\$5,042	\$1,167,126	\$13,133	\$1,185,301	\$1,647	\$9,542	\$355	\$11,544
(Dollars in thousands)	Loan Evaluation				ALLL Allocations			
December 31, 2014	Individual	Collectively	PCI	Total loans	Individual	Collectively	PCI	Total ALLL
Commercial real estate	\$1,934	\$238,640	\$8,590	\$249,164	\$—	\$533	\$—	\$533
Construction, land development, land	—	41,431	1,483	42,914	—	333	—	333
1-4 family residential properties	627	76,041	2,070	78,738	—	215	—	215
Farmland	—	22,496	—	22,496	—	19	—	19
Commercial	7,188	353,022	4,357	364,567	716	3,287	—	4,003
Factored receivables	1,271	179,639	—	180,910	1,033	2,429	—	3,462
Consumer	—	11,941	—	11,941	—	140	—	140
Mortgage warehouse	—	55,148	—	55,148	—	138	—	138
	\$11,020	\$978,358	\$16,500	\$1,005,878	\$1,749	\$7,094	\$—	\$8,843

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Loans included in the tables below are non-PCI impaired loans and PCI loans that have deteriorated subsequent to acquisition and as a result have been deemed impaired and an allowance recorded. PCI loans that have not deteriorated subsequent to acquisition are not considered impaired and therefore do not require an allowance and are excluded from the tables below.

The following is a summary of information pertaining to impaired loans at September 30, 2015 and December 31, 2014:

(Dollars in thousands)	Impaired Loans and Purchased Credit			Impaired Loans Without a Valuation Allowance	
	Recorded Investment	Unpaid Principal	Related Allowance	Recorded Investment	Unpaid Principal
September 30, 2015					
Commercial real estate	\$532	\$ 532	\$ 100	\$ 199	\$ 247
Construction, land development, land	—	—	—	—	—
1-4 family residential properties	15	22	1	553	715
Farmland	—	—	—	—	—
Commercial	1,711	1,740	597	692	690
Factored receivables	1,340	1,340	949	—	—
Consumer	—	—	—	—	—
Mortgage warehouse	—	—	—	—	—
PCI	525	525	355	—	—
	\$4,123	\$ 4,159	\$ 2,002	\$ 1,444	\$ 1,652
(Dollars in thousands)					
December 31, 2014					
Commercial real estate	\$—	\$ —	\$ —	\$ 1,934	\$ 1,960
Construction, land development, land	—	—	—	—	—
1-4 family residential properties	—	—	—	627	748
Farmland	—	—	—	—	—
Commercial	1,845	2,527	716	5,343	5,368
Factored receivables	1,271	1,271	1,033	—	—
Consumer	—	—	—	—	—
Mortgage warehouse	—	—	—	—	—

PCI	—	—	—	—	—
	\$3,116	\$ 3,798	\$ 1,749	\$7,904	\$ 8,076

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

	Three Months Ended September 30, 2015		Three Months Ended September 30, 2014	
	Average Interest Impaired		Average Interest Impaired	
(Dollars in thousands)	Loans	Recognized	Loans	Recognized
Commercial real estate	\$1,327	\$ 8	\$1,023	\$ 25
Construction, land development, land	—	—	12	1
1-4 family residential properties	479	10	660	16
Farmland	—	—	—	—
Commercial	2,599	68	6,779	3
Factored receivables	1,992	—	522	—
Consumer	—	—	—	—
Mortgage warehouse	—	—	—	—
PCI	525	—	13	—
	\$6,922	\$ 86	\$9,009	\$ 45
	Nine Months Ended September 30, 2015		Nine Months Ended September 30, 2014	
	Average Interest Impaired		Average Interest Impaired	
(Dollars in thousands)	Loans	Recognized	Loans	Recognized
Commercial real estate	\$1,332	\$ 12	\$2,113	\$ 181
Construction, land development, land	—	—	—	—
1-4 family residential properties	802	42	1,018	145
Farmland	—	—	—	—
Commercial	4,796	187	5,642	40
Factored receivables	1,305	—	381	9
Consumer	—	—	—	—
Mortgage warehouse	—	—	—	—
PCI	263	—	13	9
	\$8,498	\$ 241	\$9,167	\$ 384



## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table presents the unpaid principal and recorded investment for loans at September 30, 2015 and December 31, 2014. The difference between the unpaid principal balance and recorded investment is principally associated with (1) premiums and discounts associated with acquisition date fair value adjustments on acquired loans (both PCI and non-PCI), (2) net deferred origination costs and fees, and (3) previous charge-offs.

(Dollars in thousands)	Recorded	Unpaid	
September 30, 2015	Investment	Principal	Difference
Commercial real estate	\$247,175	\$257,519	\$(10,344 )
Construction, land development, land	52,446	53,966	(1,520 )
1-4 family residential properties	77,043	79,911	(2,868 )
Farmland	25,784	25,700	84
Commercial	468,055	469,888	(1,833 )
Factored receivables	201,803	202,837	(1,034 )
Consumer	10,632	10,676	(44 )
Mortgage warehouse	102,363	102,363	—
	\$1,185,301	\$1,202,860	\$(17,559 )
December 31, 2014	Recorded	Unpaid	
	Investment	Principal	Difference
Commercial	\$249,164	\$263,060	\$(13,896 )
Construction, land development, land	42,914	44,609	(1,695 )
1-4 family residential properties	78,738	82,263	(3,525 )
Farmland	22,496	22,400	96
Commercial	364,567	366,753	(2,186 )
Factored receivables	180,910	181,817	(907 )
Consumer	11,941	12,012	(71 )
Mortgage warehouse	55,148	55,148	—
	\$1,005,878	\$1,028,062	\$(22,184 )

At September 30, 2015 and December 31, 2014, the Company had \$20,708,000 and \$18,976,000, respectively, of customer reserves associated with factored receivables. These amounts represent customer reserves held to settle any payment disputes or collection shortfalls, may be used to pay customers' obligations to various third parties as directed by the customer, are periodically released to or withdrawn by customers, and are reported as deposits in the consolidated balance sheets.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Past Due and Nonaccrual Loans

The following is a summary of contractually past due and nonaccrual loans at September 30, 2015 and December 31, 2014:

(Dollars in thousands)	30-89 Days Past Due	Past Due 90 Days or More Still Accruing	Nonaccrual	Total
September 30, 2015				
Commercial real estate	\$230	\$ —	\$ 678	\$908
Construction, land development, land	160	—	—	160
1-4 family residential properties	789	8	533	1,330
Farmland	—	—	—	—
Commercial	4,267	878	2,331	7,476
Factored receivables	8,050	1,311	—	9,361
Consumer	281	—	—	281
Mortgage warehouse	—	—	—	—
PCI	141	—	5,681	5,822
	\$13,918	\$ 2,197	\$ 9,223	\$25,338

(Dollars in thousands)	30-89 Days Past Due	Past Due 90 Days or More Still Accruing	Nonaccrual	Total
December 31, 2014				
Commercial real estate	\$643	\$ —	\$ 1,995	\$2,638
Construction, land development, land	—	—	—	—
1-4 family residential properties	584	49	638	1,271
Farmland	—	—	—	—
Commercial	114	—	7,188	7,302
Factored receivables	7,202	651	—	7,853
Consumer	296	—	—	296
Mortgage warehouse	—	—	—	—
PCI	260	—	6,206	6,466
	\$9,099	\$ 700	\$ 16,027	\$25,826

## Credit Quality Information

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, including: current collateral and financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes every loan and is performed on a regular basis. Large groups of smaller balance homogeneous loans, such as consumer loans, are analyzed primarily based on payment status. The Company uses the following definitions for risk ratings:

Pass:

Loans classified as pass are loans with low to average risk and not otherwise classified as special mention, substandard or doubtful.

Special Mention:

Loans classified as special mention have low to acceptable risks. Liquidity, asset quality, and debt service coverage are as a whole satisfactory and performance is generally as agreed.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Substandard:

Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the repayment of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

## Doubtful:

Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

## PCI:

At acquisition, PCI loans had the characteristics of substandard loans and it was probable, at acquisition, that all contractually required principal and interest payments would not be collected. The Company evaluates these loans on a projected cash flow basis with this evaluation performed quarterly.

As of September 30, 2015 and December 31, 2014 based on the most recent analysis performed, the risk category of loans is as follows:

(Dollars in thousands)	Pass	Special Mention	Substandard	Doubtful	PCI	Total
September 30, 2015						
Commercial real estate	\$233,839	\$2,073	\$5,704	\$—	\$5,559	\$247,175
Construction, land development, land	51,061	—	—	—	1,385	52,446
1-4 family residential	74,462	—	550	—	2,031	77,043
Farmland	25,784	—	—	—	—	25,784
Commercial	444,461	3,581	15,855	—	4,158	468,055
Factored receivables	200,498	—	621	684	—	201,803
Consumer	10,632	—	—	—	—	10,632
Mortgage warehouse	102,363	—	—	—	—	102,363
	\$1,143,100	\$5,654	\$22,730	\$684	\$13,133	\$1,185,301

(Dollars in thousands)	Pass	Special Mention	Substandard	Doubtful	PCI	Total
December 31, 2014						
Commercial real estate	\$231,627	\$2,344	\$6,603	\$—	\$8,590	\$249,164
Construction, land development, land	41,431	—	—	—	1,483	42,914
1-4 family residential	75,781	77	810	—	2,070	78,738
Farmland	22,496	—	—	—	—	22,496
Commercial	347,534	2,435	10,241	—	4,357	364,567

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Factored receivables	179,639	—	350	921	—	180,910
Consumer	11,941	—	—	—	—	11,941
Mortgage warehouse	55,148	—	—	—	—	55,148
	\$965,597	\$ 4,856	\$ 18,004	\$ 921	\$16,500	\$1,005,878

Troubled Debt Restructurings

Troubled debt restructurings and their effects were immaterial as of September 30, 2015 and December 31, 2014 and for the three and nine months ended September 30, 2015 and 2014.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Purchased Credit Impaired Loans

The Company has loans that were acquired, for which there was, at acquisition, evidence of deterioration of credit quality since origination and for which it was probable, at acquisition, that all contractually required payments would not be collected. The outstanding contractually required principal and interest and the carrying amount of these loans included in the balance sheet amounts of loans at September 30, 2015 and December 31, 2014, are as follows:

	September 30, 2015	December 31, 2014
<b>Contractually required principal and interest:</b>		
Real estate loans	\$ 17,572	\$ 23,457
Commercial loans	5,815	6,293
Outstanding contractually required principal and interest	\$ 23,387	\$ 29,750
Gross carrying amount included in loans receivable	\$ 13,133	\$ 16,500

The changes in accretable yield during the three and nine months ended September 30, 2015 and 2014 in regard to loans transferred at acquisition for which it was probable that all contractually required payments would not be collected are as follows:

	Three Months Ended		Nine Months Ended	
	September 30, 2015	2014	September 30, 2015	2014
Accretable yield, beginning balance	\$3,349	\$6,662	\$4,977	\$4,587
Additions	—	482	—	482
Accretion	(1,056)	(199 )	(3,070)	(1,957)
Reclassification from nonaccretable to accretable yield	195	—	780	3,922
Disposals	—	(61 )	(199 )	(150 )
Accretable yield, ending balance	\$2,488	\$6,884	\$2,488	\$6,884

## NOTE 5 - GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets consist of the following:

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

	September 30,	December 31,
(Dollars in thousands)	2015	2014
Goodwill	\$ 15,968	\$ 15,968
Core deposit intangibles	9,393	11,218
Other intangible assets	3,634	1,871
	\$ 28,995	\$ 29,057

The changes in goodwill and intangible assets during the three and nine months ended September 30, 2015 and 2014 are as follows:

	Three Months Ended		Nine Months Ended	
(Dollars in thousands)	September 30,		September 30,	
	2015	2014	2015	2014
Beginning balance	\$30,174	\$31,043	\$29,057	\$28,518
Acquired goodwill	—	—	—	1,921
Acquired intangibles	—	—	2,776	2,054
Divestiture	—	(514 )	—	(514 )
Amortization of intangibles	(1,179 )	(746 )	(2,838 )	(2,196 )
Ending balance	\$28,995	\$29,783	\$28,995	\$29,783

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 6 – Variable Interest Entities

## Collateralized Loan Obligation Funds – Closed

The Company, through its subsidiary, TCA, acts as asset manager to various CLO funds. TCA earns asset management fees in accordance with the terms of its asset management agreements with the CLO funds.

The following table summarizes the closed CLO offerings with assets under management by TCA:

(Dollars in thousands)	Offering Date	Offering Amount
Trinitas CLO I, LTD (Trinitas I)	May 1, 2014	\$400,000
Trinitas CLO II, LTD (Trinitas II)	August 4, 2014	\$416,000
Doral CLO II, LTD (Doral II)	April 26, 2012	\$416,460
Doral CLO III, LTD (Doral III)	December 17, 2012	\$310,800
Trinitas CLO III, LTD (Trinitas III)	June 9, 2015	\$409,375

The securities sold in the CLO offerings were issued in a series of tranches ranging from an AAA rated debt tranche to an unrated tranche of subordinated notes. The Company does not hold any of the securities issued in the CLO offerings. A related party of the Company holds insignificant interests in Trinitas II and Trinitas III.

TCA earned asset management fees totaling \$1,744,000 and \$3,976,000 for the three and nine months ended September 30, 2015, respectively, and \$374,000 and \$503,000 for the three and nine months ended September 30, 2014, respectively.

The Company performed a consolidation analysis to confirm whether the Company was required to consolidate the assets, liabilities, equity or operations of the closed CLO funds in its financial statements. The Company concluded that the closed CLO funds are variable interest entities; however, the Company, through TCA, does not hold variable interests in the entities as the Company's interest in the CLO funds is limited to the asset management fees payable to TCA under their asset management agreements and the interests of its related parties are insignificant. The Company concluded that the asset management fees were not variable interests in the CLO funds as (a) the asset management fees are commensurate with the services provided, (b) the asset management agreements include only terms, conditions, or amounts that are customarily present in arrangements for similar services negotiated on an arm's-length basis, and (c) the Company does not hold other interests in the CLO funds (including interests held through related parties) that individually or in the aggregate absorb more than an insignificant amount of the CLO funds' expected losses or receive more than an insignificant amount of the CLO funds' expected residual returns. Consequently, the Company concluded that it was not required to consolidate the assets, liabilities, equity or operations of the closed CLO funds in its financial statements.

## Collateralized Loan Obligation Funds – Warehouse Phase

On July 22, 2015 and September 21, 2015, Trinitas CLO IV, Ltd. (Trinitas IV) and Trinitas CLO V, Ltd. (Trinitas V), respectively, were formed to be the issuers of CLO offerings. Trinitas IV was capitalized with initial third party equity investments of \$36,000,000 in addition to the Company's initial \$4,000,000 equity investment and Trinitas V



was capitalized with initial third party equity investments of \$9,000,000 in addition to the Company's initial \$1,000,000 investment. Each entity entered into a warehouse credit agreement in order to begin acquiring senior secured loan assets that will comprise the initial collateral pool of the CLOs once issued. When finalized, Trinitas IV and Trinitas V will use the proceeds of the debt and equity interests sold in the offering for the final CLO securitization structures to repay the initial warehouse phase debt and equity holders. In the final CLO securitization structures, interest and principal repayment of the leveraged loans held by Trinitas IV and Trinitas V will be used to repay debt holders with any excess cash flows used to provide a return on capital to equity investors. TCA was appointed as asset manager for these entities during their warehousing period. TCA does not earn management or other fees from Trinitas IV or Trinitas V during the warehouse phase.

At September 30, 2015, the Company's loss exposure to Trinitas IV and Trinitas V is limited to its combined \$5,049,000 equity investment in the entities which is classified as other assets within the Company's consolidated balance sheets and accounted for under the equity method.

The Company performed a consolidation analysis of Trinitas IV and Trinitas V during the warehouse phase and concluded that Trinitas IV and Trinitas V are variable interest entities and that the Company and its related persons hold variable interests in the entities that could potentially be significant to the entities in the form of equity investments in the entities. However, the Company also concluded that due to certain approval and denial powers available to the lender under the warehouse credit facility for Trinitas

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

IV and Trinitas V which provide for shared decision-making powers, the Company does not have the power to direct the activities that most significantly impact the entities' economic performance. As a result, the Company is not the primary beneficiary and therefore is not required to consolidate the assets, liabilities, equity, or operations of the entities in the Company's financial statements.

## NOTE 7 - Deposits

Deposits at September 30, 2015 and December 31, 2014 are summarized as follows:

(Dollars in thousands)	September 30, 2015	December 31, 2014
Noninterest bearing demand	\$ 167,931	\$ 179,848
Interest bearing demand	206,603	236,525
Individual retirement accounts	58,619	55,034
Money market	117,888	117,514
Savings	72,244	70,407
Certificates of deposit	526,732	455,901
Brokered deposits	50,019	50,000
Total Deposits	\$ 1,200,036	\$ 1,165,229

At September 30, 2015, scheduled maturities of certificates of deposits, individual retirement accounts and brokered deposits are as follows:

(Dollars in thousands)	September 30, 2015
Within one year	\$ 444,022
After one but within two years	144,099
After two but within three years	23,886
After three but within four years	14,385
After four but within five years	8,978
Total	\$ 635,370

Time deposits, including individual retirement accounts, certificates of deposit, and brokered deposits, with individual balances of \$250,000 and greater totaled \$99,218,000 and \$66,366,000 at September 30, 2015 and December 31, 2014, respectively.

#### NOTE 8 - Legal Contingencies

Various legal claims have arisen from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's consolidated financial statements. The Company does not anticipate any material losses as a result of commitments and contingent liabilities.

##### Trademark Infringement Lawsuit

On February 18, 2015, a trademark infringement suit was filed in the United States District Court for the Western District of Tennessee Western Division against the Company and certain subsidiaries by Triumph Bancshares, Inc. and Triumph Bank, N.A., asserting that the Company's use of "Triumph" as part of their trademarks and domain names causes a likelihood of confusion, has caused actual confusion, and infringes plaintiffs' trademarks. The suit seeks damages as well as an injunction to prevent the use of the name "Triumph" and certain other matters with respect to the Company and its subsidiaries. The Company disagrees with the allegations in the complaint and will defend it vigorously.

#### NOTE 9 - OFF-BALANCE SHEET LOAN COMMITMENTS

From time to time, the Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

The contractual amounts of financial instruments with off-balance sheet risk were as follows:

(Dollars in thousands)	September 30, 2015		December 31, 2014	
	Fixed Rate	Variable Rate	Fixed Rate	Variable Rate
Commitments to make loans	\$10,313	\$11,500	\$5,192	\$14,600
Unused lines of credit	30,782	214,734	30,369	197,594
Standby letters of credit	1,338	2,000	1,840	1,915

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being fully drawn upon, the total commitment amounts disclosed above do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if considered necessary by the Company, upon extension of credit, is based on management's credit evaluation of the customer.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. In the event of nonperformance by the customer, the Company has rights to the underlying collateral, which can include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities. The credit risk to the Company in issuing letters of credit is essentially the same as that involved in extending loan facilities to its customers.

## NOTE 10 - Fair Value Disclosures

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 – Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The methods of determining the fair value of assets and liabilities presented in this note are consistent with our methodologies disclosed in our annual financial statements.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Assets measured at fair value on a recurring basis are summarized in the table below. There were no liabilities measured at fair value on a recurring basis at September 30, 2015 and December 31, 2014.

(Dollars in thousands)	Fair Value Measurements Using			Total Fair Value
	Level 1	Level 2	Level 3	
September 30, 2015				
<b>Securities available for sale</b>				
U.S. Government agency obligations	\$—	\$92,011	\$—	\$92,011
Mortgage-backed securities-residential	—	24,523	—	24,523
Asset backed securities	—	17,804	—	17,804
State and municipal	—	3,396	—	3,396
Corporate bonds	—	18,897	—	18,897
SBA pooled securities	—	189	—	189
	\$—	\$156,820	\$—	\$156,820
<b>Loans held for sale</b>	\$—	\$2,174	\$—	\$2,174
(Dollars in thousands)	Fair Value Measurements Using			Total Fair Value
	Level 1	Level 2	Level 3	
December 31, 2014				
<b>Securities available for sale</b>				
U.S. Government agency obligations	\$—	\$93,841	\$—	\$93,841
Mortgage-backed securities-residential	—	28,878	—	28,878
Asset backed securities	—	18,598	—	18,598
State and municipal	—	3,592	3,269	6,861
Corporate bonds	—	13,636	—	13,636
SBA pooled securities	—	210	—	210
	\$—	\$158,755	\$3,269	\$162,024
<b>Loans held for sale</b>	\$—	\$3,288	\$—	\$3,288

There were no transfers between levels during 2015 or 2014.

At December 31, 2014, the Company classified \$3,269,000 of municipal securities as level 3. These securities were called during the nine months ended September 30, 2015.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Assets measured at fair value on a non-recurring basis are summarized in the table below. There were no liabilities measured at fair value on a non-recurring basis at September 30, 2015 and December 31, 2014.

(Dollars in thousands)	Fair Value Measurements			Total Fair Value
	Using Level 1	Level 2	Level 3	
September 30, 2015				
<b>Impaired loans</b>				
Commercial real estate	\$—	\$ —	\$432	\$432
1-4 family residential properties	—	—	14	14
Commercial	—	—	1,114	1,114
Factored receivables	—	—	391	391
PCI	—	—	170	170
<b>Other real estate owned <sup>(1)</sup></b>				
Commercial	—	—	299	299
Construction, land development, land	—	—	713	713
1-4 family residential properties	—	—	92	92
	\$—	\$ —	\$3,225	\$3,225

(Dollars in thousands)	Fair Value Measurements			Total Fair Value
	Using Level 1	Level 2	Level 3	
December 31, 2014				
<b>Impaired loans</b>				
Commercial	\$—	\$ —	\$1,129	\$1,129
Factored receivables	—	—	238	238
<b>Other real estate owned <sup>(1)</sup></b>				
Commercial	—	—	2,163	2,163
Construction, land development, land	—	—	1,487	1,487
1-4 family residential properties	—	—	97	97
	\$—	\$ —	\$5,114	\$5,114

<sup>(1)</sup> Represents the fair value of OREO that was adjusted during the period and subsequent to its initial classification as OREO

**Impaired Loans with Specific Allocation of ALLL:** A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due pursuant to the contractual terms of the loan agreement. Impairment is measured by estimating the fair value of the loan based on the

present value of expected cash flows, the market price of the loan, or the underlying fair value of the loan's collateral. Fair value of the impaired loan's collateral is determined by third party appraisals, which are then adjusted for the estimated selling and closing costs related to liquidation of the collateral. For this asset class, the actual valuation methods (income, sales comparable, or cost) vary based on the status of the project or property. For example, land is generally based on the sales comparable method while construction is based on the income and/or sales comparable methods. The unobservable inputs may vary depending on the individual assets with no one of the three methods being the predominant approach. The Company reviews the third party appraisal for appropriateness and adjusts the value downward to consider selling and closing costs, which typically range from 5% to 8% of the appraised value of the underlying collateral.

OREO: OREO is comprised of real estate acquired in partial or full satisfaction of loans. OREO is recorded at its estimated fair value less estimated selling and closing costs at the date of transfer, with any excess of the related loan balance over the fair value less expected selling costs is charged to the ALLL. Subsequent changes in fair value are reported as adjustments to the carrying amount and are recorded against earnings. The Company outsources the valuation of OREO with material balances to third party appraisers. For this asset class, the actual valuation methods (income, sales comparable, or cost) vary based on the status of the project or property. For example, land is generally based on the sales comparable method while construction is based on the income and/or sales comparable methods. The unobservable inputs may vary depending on the individual assets with no one of the three methods being the predominant approach. The Company reviews the third party appraisal for appropriateness and adjusts the value downward to consider selling and closing costs, which typically range from 5% to 8% of the appraised value.



## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The estimated fair values of the Company's financial instruments at September 30, 2015 and December 31, 2014 were as follows:

(Dollars in thousands) September 30, 2015	Carrying Amount	Fair Value Measurements Using			Total Fair Value
		Level 1	Level 2	Level 3	
Financial assets:					
Cash and cash equivalents	\$115,783	\$115,783	\$—	\$—	\$115,783
Securities - held to maturity	747	—	745	—	745
Loans not previously presented, net	1,171,636	—	—	1,177,106	1,177,106
FHLB and FRB stock	7,992	N/A	N/A	N/A	N/A
Accrued interest receivable	4,962	—	4,962	—	4,962
Financial liabilities:					
Deposits	1,200,036	—	1,202,716	—	1,202,716
Customer repurchase agreements	15,584	—	15,584	—	15,584
Federal Home Loan Bank advances	61,000	—	61,000	—	61,000
Junior subordinated debentures	24,620	—	24,620	—	24,620
Accrued interest payable	1,092	—	1,092	—	1,092
(Dollars in thousands) December 31, 2014	Carrying Amount	Fair Value Measurements Using			Total Fair Value
		Level 1	Level 2	Level 3	
Financial assets:					
Cash and cash equivalents	\$160,888	\$160,888	\$—	\$—	\$160,888
Securities - held to maturity	745	—	750	—	750
Loans not previously presented, net	995,668	—	—	1,001,548	1,001,548
FHLB and FRB stock	4,903	N/A	N/A	N/A	N/A
Accrued interest receivable	3,727	—	3,727	—	3,727
Financial liabilities:					
Deposits	1,165,229	—	1,167,479	—	1,167,479
Customer repurchase agreements	9,282	—	9,282	—	9,282
Federal Home Loan Bank advances	3,000	—	3,000	—	3,000
Junior subordinated debentures	24,423	—	24,423	—	24,423
Accrued interest payable	971	—	971	—	971

## NOTE 11 - Regulatory Matters

The Company (on a consolidated basis), TSB and TCB are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material

effect on the Company's, TSB's, or TCB's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company, TSB, and TCB must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulations to ensure capital adequacy require the Company, TSB, and TCB to maintain minimum amounts and ratios of total and Tier 1 capital to risk weighted assets, common equity Tier 1 capital to total risk weighted assets, and of Tier 1 capital to average assets.

In July 2013, the U.S. banking regulators adopted a final rule which implements the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision, and certain changes required by the Dodd-Frank Act. The final rule established an integrated regulatory capital framework and introduces the "Standardized Approach" for risk-weighted assets, which replaces the Basel I risk-based guidance for determining risk-weighted assets as of January 1, 2015, the date the Company became subject to the new rules. Based on the Company's current capital composition and levels, the Company believes it is in compliance with the requirements as set forth in the final rules.

TRIUMPH BANCORP, INC. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The rules include new risk-based capital and leverage ratios, which will be phased in from 2015 to 2019, and refine the definition of what constitutes “capital” for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Company, TSB and TCB are set forth in the table below. The final rules also establish a “capital conservation buffer” of 2.5% above the new regulatory minimum capital requirements. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016 and becoming fully effective on January 1, 2019. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions if their capital levels begin to show signs of weakness. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions are now required to meet the new capital level requirements set forth in the table below in order to qualify as “well capitalized.” As of September 30, 2015, TSB’s and TCB’s capital ratios exceeded those levels necessary to be categorized as “well capitalized” under the regulatory framework for prompt corrective action.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The actual capital amounts and ratios for the Company, TSB, and TCB are presented in the following table as of September 30, 2015 and December 31, 2014. For periods beginning on or after January 1, 2015, capital ratios are calculated and presented in accordance with the requirements of Basel III.

(Dollars in thousands)	Actual		To Be Adequately Capitalized Under Prompt Corrective Action Provisions		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of September 30, 2015						
Total capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$270,749	20.2%	\$107,166	8.0%	N/A	N/A
Triumph Savings Bank, SSB	\$64,540	13.4%	\$38,470	8.0%	\$48,088	10.0%
Triumph Community Bank	\$136,625	16.5%	\$66,194	8.0%	\$82,742	10.0%
Tier 1 capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$259,068	19.3%	\$80,375	6.0%	N/A	N/A
Triumph Savings Bank, SSB	\$59,728	12.4%	\$28,853	6.0%	\$38,470	8.0%
Triumph Community Bank	\$129,848	15.7%	\$49,645	6.0%	\$66,194	8.0%
Common equity Tier 1 capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$230,116	17.2%	\$60,275	4.5%	N/A	N/A
Triumph Savings Bank, SSB	\$59,728	12.4%	\$21,639	4.5%	\$31,257	6.5%
Triumph Community Bank	\$129,848	15.7%	\$37,234	4.5%	\$53,782	6.5%
Tier 1 capital (to average assets)						
Triumph Bancorp, Inc.	\$259,068	16.9%	\$61,436	4.0%	N/A	N/A
Triumph Savings Bank, SSB	\$59,728	11.8%	\$20,307	4.0%	\$25,384	5.0%
Triumph Community Bank	\$129,848	13.2%	\$39,340	4.0%	\$49,175	5.0%
As of December 31, 2014						
Total capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$229,509	20.4%	\$90,213	8.0%	N/A	N/A
Triumph Savings Bank, SSB	\$56,013	16.5%	\$27,118	8.0%	\$33,898	10.0%
Triumph Community Bank	\$117,254	15.0%	\$62,547	8.0%	\$78,184	10.0%
Tier 1 capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$220,550	19.6%	\$45,107	4.0%	N/A	N/A

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Triumph Savings Bank, SSB	\$52,020	15.3%	\$13,559	4.0%	\$20,339	6.0%
Triumph Community Bank	\$112,289	14.4%	\$31,273	4.0%	\$46,910	6.0%
Tier 1 capital (to average assets)						
Triumph Bancorp, Inc.	\$220,550	15.9%	\$55,412	4.0%	N/A	N/A
Triumph Savings Bank, SSB	\$52,020	13.0%	\$15,982	4.0%	\$19,978	5.0%
Triumph Community Bank	\$112,289	11.9%	\$37,812	4.0%	\$47,265	5.0%

Dividends paid by banks are limited to, without prior regulatory approval, current year earnings and earnings less dividends paid during the preceding two years.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 12 – STOCKHOLDERS' EQUITY

The following summarizes the capital structure of Triumph Bancorp, Inc.

	Preferred Stock Series A		Series B		Common Stock		Treasury Stock	
	September 2015	December 2014	September 2015	December 2014	September 2015	December 2014	September 2015	December 2014
Number of shares authorized	50,000	50,000	115,000	115,000	50,000,000	50,000,000		
Number of shares issued	45,500	45,500	51,956	51,956	18,052,723	17,974,767		
Number of shares outstanding	45,500	45,500	51,956	51,956	18,040,072	17,963,783	12,651	10,984
Par value per share	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01		
Liquidation preference per share	\$100	\$100	\$100	\$100				
Dividend rate	Prime + 2%	Prime + 2%	8.00 %	8.00 %				
Dividend rate - floor	8.00 %	8.00 %	8.00 %	8.00 %				
Initial dividend payment date	3/31/2013	3/31/2013	12/31/2013	12/31/2013				
Subsequent dividend payment dates	Quarterly	Quarterly	Quarterly	Quarterly				
Convertible to common stock	Yes	Yes	Yes	Yes				
Conversion period	Anytime	Anytime	Anytime	Anytime				
Conversion ratio - preferred to common	6.94008	6.94008	6.94008	6.94008				

## NOTE 13 – STOCK BASED COMPENSATION

Stock based compensation expense that has been charged against income was \$846,000 and \$2,394,000 for the three and nine month periods ended September 30, 2015, respectively, and \$417,000 and \$613,000 for the three and nine month periods ended September 30, 2014, respectively.

## 2014 Omnibus Incentive Plan

In connection with the Company's initial public offering in November 2014, the Company adopted the 2014 Omnibus Incentive Plan (Omnibus Incentive Plan). The Omnibus Incentive Plan provides for the grant of nonqualified and incentive stock options, stock appreciation rights, restricted stock awards, restricted stock units, and other awards that may be settled in, or based upon the value of, the Company's common stock. The aggregate number of shares of common stock available for issuance under the Omnibus Incentive Plan is 1,200,000 shares. RSAs granted to employees under the Omnibus Incentive Plan typically vest over two to three years.

A summary of changes in the Company's nonvested RSAs under the Omnibus Incentive Plan for the nine months ended September 30, 2015 were as follows:

Nonvested RSAs	Shares	Weighted-Average Grant-Date Fair Value
Nonvested at January 1, 2015	252,256	\$ 14.71
Granted	77,956	13.50
Vested	—	—
Forfeited	(1,667 )	14.63
Nonvested at September 30, 2015	328,545	\$ 14.42

Compensation expense for RSAs granted under the Omnibus Incentive Program will be recognized over the vesting period of the awards based on the fair value of the stock at the issue date.

As of September 30, 2015, there was \$2,113,000 of unrecognized compensation cost related to nonvested RSAs granted under the Omnibus Incentive Plan. The cost is expected to be recognized over a remaining period of 1.48 years.

## Amended and Restricted Stock Plan

The Company's Amended and Restricted Stock Plan (the Terminated Plan) provided for the issuance of up to 750,000 shares of restricted common stock to officers, directors and employees of the Company and its subsidiaries. In August 2014, the Company terminated the plan and approved the immediate and full acceleration of vesting on all remaining nonvested RSUs in anticipation of its

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

contemplated initial public offering. As a result, the Company recognized all remaining unrecognized compensation cost of \$417,000 associated with these shares during the third quarter of 2014.

A summary of changes in the Company's nonvested RSUs under the Terminated Plan for the nine months ended September 30, 2014 were as follows:

Nonvested RSUs	Units	Weighted-Average Grant-Date Fair Value
Nonvested at January 1, 2014	26,120	\$ 10.77
Granted	32,275	14.08
Vested	(58,395)	12.60
Forfeited	—	—
Nonvested at September 30, 2014	—	\$ —

## NOTE 14 – EARNINGS PER SHARE

The factors used in the earnings per share computation follow:

(Dollars in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Basic</b>				
Net income to common stockholders	\$5,732	\$9,495	\$24,041	\$14,928
Weighted average common shares outstanding	17,711,527	9,872,923	17,711,527	9,850,640
Basic earnings per common share	\$0.32	\$0.96	\$1.36	\$1.52
<b>Diluted</b>				
Net income to common stockholders	\$5,732	\$9,495	\$24,041	\$14,928
Dilutive effect of preferred stock	196	197	583	583
Net income to common stockholders - diluted	\$5,928	\$9,692	\$24,624	\$15,511
Weighted average common shares outstanding	17,711,527	9,872,923	17,711,527	9,850,640
Add: Dilutive effects of restricted stock	149,790	—	77,591	6,059
Add: Dilutive effects of assumed exercises of stock warrants	50,153	52,881	36,751	52,881
Add: Dilutive effects of assumed conversion of Preferred A	315,773	315,773	315,773	315,773
Add: Dilutive effects of assumed conversion of Preferred B	360,578	360,578	360,578	360,578
Average shares and dilutive potential common shares	18,587,821	10,602,155	18,502,220	10,585,931



Dilutive earnings per common share	\$0.32	\$0.91	\$1.33	\$1.47
------------------------------------	--------	--------	--------	--------

30

---

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 15 – BUSINESS SEGMENT INFORMATION

The following table presents the Company's operating segments. Transactions between segments consist primarily of borrowed funds. Intersegment interest expense is allocated to the Factoring segment based on the Company's prime rate. The provision for loan loss is allocated based on the segment's allowance for loan and lease losses determination which considers the effects of charge-offs. Noninterest income and expense directly attributable to a segment are assigned to it. Taxes are paid on a consolidated basis but not allocated for segment purposes. The Factoring segment includes only factoring originated by ABC. General factoring services not originated through ABC are included in the Banking segment.

(Dollars in thousands)			Asset		
Three Months Ended September 30, 2015	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$8,274	\$16,743	\$ 21	\$ 265	\$ 25,303
Intersegment interest allocations	(1,085 )	1,085	—	—	—
Total interest expense	—	1,789	—	283	2,072
Net interest income (expense)	7,189	16,039	21	(18 )	23,231
Provision for loan losses	35	130	—	—	165
Net interest income after provision	7,154	15,909	21	(18 )	23,066
Bargain purchase gain	—	—	1,708	—	1,708
Other noninterest income	445	2,345	1,778	22	4,590
Noninterest expense	4,618	12,680	1,617	1,630	20,545
Operating income (loss)	\$2,981	\$5,574	\$ 1,890	\$ (1,626 )	\$ 8,819
Total assets	\$189,430	\$1,309,873	\$ 16,209	\$ 65,951	\$ 1,581,463
Gross loans	\$175,689	\$991,032	\$ 45	\$ 18,535	\$ 1,185,301

(Dollars in thousands)			Asset		
Three Months Ended September 30, 2014	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$7,423	\$14,690	\$ —	\$ 5	\$ 22,118
Intersegment interest allocations	(990 )	990	—	—	—
Total interest expense	—	1,312	—	411	1,723
Net interest income (expense)	6,433	14,368	—	(406 )	20,395
Provision for loan losses	452	923	—	—	1,375
Net interest income after provision	5,981	13,445	—	(406 )	19,020
Gain on branch sale	—	12,619	—	—	12,619
Other noninterest income	431	2,345	374	35	3,185
Noninterest expense	4,125	12,344	626	1,366	18,461
Operating income (loss)	\$2,287	\$16,065	\$ (252 )	\$ (1,737 )	\$ 16,363
Total assets	\$170,088	\$1,155,434	\$ 801	\$ 21,475	\$ 1,347,798

Gross loans	\$158,129	\$819,010	\$ —	\$ —	\$977,139
-------------	-----------	-----------	------	------	-----------

31

---

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Dollars in thousands)	Asset				
Nine Months Ended September 30, 2015	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$23,777	\$49,166	\$ 87	\$ 449	\$ 73,479
Intersegment interest allocations	(3,011 )	3,011	—	—	—
Total interest expense	—	5,035	10	833	5,878
Net interest income (expense)	20,766	47,142	77	(384 )	67,601
Provision for loan losses	402	2,856	—	93	3,351
Net interest income after provision	20,364	44,286	77	(477 )	64,250
Bargain purchase gain	—	—	14,217	—	14,217
Other noninterest income	1,227	7,637	4,087	558	13,509
Noninterest expense	13,380	37,786	5,053	4,744	60,963
Operating income (loss)	\$8,211	\$14,137	\$ 13,328	\$ (4,663 )	\$ 31,013
Total assets	\$189,430	\$1,309,873	\$ 16,209	\$ 65,951	\$ 1,581,463
Gross loans	\$175,689	\$991,032	\$ 45	\$ 18,535	\$ 1,185,301

(Dollars in thousands)	Asset				
Nine Months Ended September 30, 2014	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$19,165	\$44,753	\$ —	\$ 32	\$ 63,950
Intersegment interest allocations	(2,262 )	2,262	—	—	—
Total interest expense	—	3,590	—	1,229	4,819
Net interest income	16,903	43,425	—	(1,197 )	59,131
Provision for loan losses	1,354	2,693	—	—	4,047
Net interest income after provision	15,549	40,732	—	(1,197 )	55,084
Gain on branch sale	—	12,619	—	—	12,619
Other noninterest income	1,218	6,256	503	450	8,427
Noninterest expense	10,570	34,234	1,700	3,013	49,517
Operating income (loss)	\$6,197	\$25,373	\$ (1,197 )	\$ (3,760 )	\$ 26,613
Total assets	\$170,088	\$1,155,434	\$ 801	\$ 21,475	\$ 1,347,798
Gross loans	\$158,129	\$819,010	\$ —	\$ —	\$ 977,139



item 2

## Management's Discussion and Analysis of

### Financial Condition and Results of Operations

This section presents management's perspective on our financial condition and results of operations. The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the Company's interim consolidated financial statements and the accompanying notes included elsewhere in this Quarterly Report on Form 10-Q and with the consolidated financial statements and accompanying notes and other detailed information appearing in the Company's Annual Report on Form 10-K for the year ended December 31, 2014. To the extent that this discussion describes prior performance, the descriptions relate only to the periods listed, which may not be indicative of our future financial outcomes. In addition to historical information, this discussion contains forward-looking statements that involve risks, uncertainties and assumptions that could cause results to differ materially from management's expectations. See the "Forward-Looking Statements" section of this discussion for further information on forward-looking statements.

#### Overview

We are a financial holding company headquartered in Dallas, Texas and registered under the Bank Holding Company Act. Through our two wholly owned bank subsidiaries, Triumph Savings Bank and Triumph Community Bank, we offer traditional banking services as well as commercial finance product lines focused on businesses that require specialized financial solutions. Effective October 1, 2015, we completed the merger of our two subsidiary banks into a single bank. The combined bank is named TBK Bank, SSB and will continue doing business under the Triumph Savings Bank and Triumph Community Bank names in the markets where we currently operate under such names. Our banking operations include a full suite of lending and deposit products and services focused on our local market areas. These activities generate a stable source of core deposits and a diverse asset base to support our overall operations. Our commercial finance product lines include factoring, asset-based lending, equipment lending and healthcare lending products offered on a nationwide basis. These product offerings supplement the asset generation capacity in our community banking markets and enhance the overall yield of our loan portfolio, enabling us to earn attractive risk-adjusted net interest margins. In addition, through our Triumph Capital Advisors subsidiary, we provide investment management services currently focused on the origination and management of collateralized loan obligations. We believe our integrated business model distinguishes us from other banks and non-bank financial services companies in the markets in which we operate. As of September 30, 2015, we had consolidated total assets of \$1.581 billion, total loans held for investment of \$1.185 billion, total deposits of \$1.200 billion and total stockholders' equity of \$263.9 million.

Most of our products and services share basic processes and have similar economic characteristics. However, our factoring subsidiary operates in a highly specialized niche and earns substantially higher yields on its factored accounts receivable portfolio than our other lending products. This business also has a legacy and structure as a standalone company. In addition, through our Triumph Capital Advisors asset management subsidiary, we provide fee-based asset management services distinct from our traditional banking offerings and operations. As a result, we have determined our reportable segments are Banking, Factoring, Asset Management, and Corporate. For the nine months ended September 30, 2015, our Banking segment generated 65% of our total revenue (comprised of interest and noninterest income, excluding bargain purchase gains), our Factoring segment generated 29% of our total revenue, our Asset Management segment generated 5% of our total revenue, and our Corporate segment generated 1% of our total revenue.

#### Doral Money, Inc. Acquisition

On February 27, 2015, Triumph Capital Advisors entered into a Purchase and Sale Agreement with the Federal Deposit Insurance Corporation, in its capacity as receiver of Doral Bank, to acquire 100% of the equity of Doral Money, Inc., a subsidiary of Doral Bank, and the management contracts associated with two active collateralized loan obligations with approximately \$700 million in assets under management. The consideration transferred in the acquisition consisted of cash paid of \$135.9 million and resulted in the recognition of a preliminary pre-tax bargain purchase gain in the amount of \$12.5 million. The purpose of the acquisition was to expand our asset management operations.

On February 26, 2015, we entered into a \$100.0 million secured term loan credit facility payable to a third party, with an interest rate equal to LIBOR plus 3.5%, and a maturity date of March 31, 2015. We used the proceeds from the loan to partially fund the Doral Money, Inc. acquisition.

The acquisition was completed on March 3, 2015, at which time we repaid the \$100.0 million third party secured term loan credit facility in full by delivering the securities issued by the collateralized loan obligations that were acquired from Doral Money, Inc. with an acquisition date fair value of \$98.3 million and cash representing security payments received in the amount of \$1.7 million.

We recorded measurement period adjustments during the three months ended September 2015 related to the finalization of income taxes associated with the acquisition. As a result, the overall bargain purchase gain was increased by \$1.7 million to \$14.2 million, which is reflected in the consolidated statements of income for the three and nine months ended September 30, 2015.

### Financial Highlights

The Company's key financial highlights as of and for the three and nine months ended September 30, 2015, as compared to the prior period, are shown below:

(Dollars in thousands, except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Income Statement Data:</b>				
Interest income	\$25,303	\$22,118	\$73,479	\$63,950
Interest expense	2,072	1,723	5,878	4,819
Net interest income	23,231	20,395	67,601	59,131
Provision for loan losses	165	1,375	3,351	4,047
Net interest income after provision	23,066	19,020	64,250	55,084
Bargain purchase gain	1,708	—	14,217	—
Gain on branch sale	—	12,619	—	12,619
Other noninterest income	4,590	3,185	13,509	8,427
Noninterest income	6,298	15,804	27,726	21,046
Noninterest expense	20,545	18,461	60,963	49,517
Net income before income taxes	8,819	16,363	31,013	26,613
Income tax expense	2,891	6,089	6,389	9,631
Net income	5,928	10,274	24,624	16,982
Income attributable to noncontrolling interests	—	(582)	—	(1,471)
Dividends on preferred stock	(196)	(197)	(583)	(583)
Net income available to common stockholders	\$5,732	\$9,495	\$24,041	\$14,928
<b>Per Share Data:</b>				
Basic earnings per common share	\$0.32	\$0.96	\$1.36	\$1.52
Diluted earnings per common share	\$0.32	\$0.91	\$1.33	\$1.47
Weighted average shares outstanding - basic	17,711,527	9,872,923	17,711,527	9,850,640
Weighted average shares outstanding - diluted	18,587,821	10,602,155	18,502,220	10,585,931
<b>Adjusted Per Share Data<sup>(1)</sup>:</b>				
Adjusted diluted earnings per common share	\$0.22	\$0.16	\$0.61	\$0.71
Adjusted weighted average shares outstanding - diluted	17,911,470	9,925,804	17,825,869	9,909,580
<b>Performance ratios - Annualized<sup>(2)</sup>:</b>				
Return on average assets	1.50	% 3.01	% 2.18	% 1.71
Return on average common equity <sup>(1)</sup>	9.00	% 26.84	% 13.15	% 15.08
Return on average tangible common equity <sup>(1)</sup>	10.20	% 34.26	% 14.97	% 19.32
Return on average total equity	8.96	% 23.16	% 12.95	% 13.46



Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Yield on loans	8.34	%	8.66	%	8.77	%	8.88	%
Adjusted yield on loans <sup>(1)</sup>	7.96	%	8.03	%	8.32	%	7.84	%
Cost of interest bearing deposits	0.69	%	0.56	%	0.66	%	0.52	%
Cost of total deposits	0.59	%	0.48	%	0.57	%	0.44	%
Cost of total funds	0.64	%	0.59	%	0.63	%	0.56	%
Net interest margin <sup>(1)</sup>	6.45	%	6.69	%	6.59	%	6.71	%
Adjusted net interest margin <sup>(1)</sup>	6.14	%	6.19	%	6.23	%	5.89	%
Efficiency ratio <sup>(1)</sup>	73.85	%	78.29	%	72.97	%	73.30	%
Net noninterest expense to average assets <sup>(1)</sup>	4.04	%	4.48	%	4.05	%	4.14	%

34

---

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

(Dollars in thousands, except per share amounts)	September 30, 2015	December 31, 2014		
<b>Balance Sheet Data:</b>				
Total assets	\$ 1,581,463	\$ 1,447,898		
Cash and cash equivalents	115,783	160,888		
Investment securities	157,567	162,769		
Loans held for sale	2,174	3,288		
Loans held for investment, net	1,173,757	997,035		
Total liabilities	1,317,544	1,210,389		
Noninterest bearing deposits	167,931	179,848		
Interest bearing deposits	1,032,105	985,381		
Junior subordinated debentures	24,620	24,423		
Total stockholders' equity	263,919	237,509		
Preferred stockholders' equity	9,746	9,746		
Common stockholders' equity <sup>(1)</sup>	254,173	227,763		
<b>Per Share Data:</b>				
Book value per share	\$ 14.09	\$ 12.68		
Tangible book value per share <sup>(1)</sup>	\$ 12.48	\$ 11.06		
Shares outstanding end of period	18,040,072	17,963,783		
<b>Asset Quality ratios<sup>(3)</sup>:</b>				
Past due to total loans	2.14	%	2.57	%
Nonperforming loans to total loans	0.97	%	1.66	%
Nonperforming assets to total assets	1.12	%	1.73	%
ALLL to nonperforming loans	100.00	%	53.02	%
ALLL to total loans	0.97	%	0.88	%
Net charge-offs to average loans <sup>(4)</sup>	0.06	%	0.07	%
<b>Capital ratios <sup>(5)</sup>:</b>				
Tier 1 capital to average assets	16.87	%	15.92	%
Tier 1 capital to risk-weighted assets	19.34	%	19.56	%
Common equity Tier 1 capital to risk-weighted assets	17.18	%	N/A	
Total capital to risk-weighted assets	20.21	%	20.35	%
Total stockholders' equity to total assets	16.69	%	16.40	%
Tangible common stockholders' equity ratio <sup>(1)</sup>	14.50	%	14.00	%

<sup>(1)</sup>The Company uses certain non-GAAP financial measures to provide meaningful supplemental information regarding the Company's operational performance and to enhance investors' overall understanding of such financial performance. The non-GAAP measures used by the Company include the following:

•“Common stockholders' equity” is defined as total stockholders' equity at end of period less the liquidation preference value of the preferred stock.

•“Adjusted diluted earnings per common share” is defined as adjusted net income available to common stockholders divided by adjusted weighted average diluted common shares outstanding. Excluded from net income available to common stockholders are material gains and expenses related to merger and acquisition-related activities, including divestitures, net of tax. In our judgment, the adjustments made to net income available to common stockholders allow management and investors to better assess our performance in relation to our core net income by removing the

volatility associated with certain acquisition-related items and other discrete items that are unrelated to our core business. Weighted average diluted common shares outstanding are adjusted as a result of changes in their dilutive properties given the gain and expense adjustments described herein.

•“Net interest margin” is defined as net interest income divided by average interest earning assets.

•“Tangible common stockholders’ equity” is common stockholders’ equity less goodwill and other intangible assets.

•“Total tangible assets” is defined as total assets less goodwill and other intangible assets.

•“Tangible book value per share” is defined as tangible common stockholders’ equity divided by total common shares outstanding. This measure is important to investors interested in changes from period-to-period in book value per share exclusive of changes in intangible assets.

•“Tangible common stockholders’ equity ratio” is defined as the ratio of tangible common stockholders’ equity divided by total tangible assets. We believe that this measure is important to many investors in the marketplace who are interested in relative changes from period-to-period in common equity and total assets, each exclusive of changes in intangible assets.

•“Return on average tangible common equity” is defined as net income available to common stockholders divided by average tangible common stockholders’ equity.

•“Efficiency ratio” is defined as noninterest expenses divided by our operating revenue, which is equal to net interest income plus noninterest income. Also excluded are material gains and expenses related to merger and acquisition-related activities, including divestitures. In our judgment, the adjustments made to operating revenue allow management and investors to better assess our performance in relation to our core operating revenue by removing the volatility associated with certain acquisition-related items and other discrete items that are unrelated to our core business.

•“Net noninterest expense to average total assets” is defined as noninterest expenses net of noninterest income divided by total average assets. Excluded are material gains and expenses related to merger and acquisition-related activities, including divestitures. This metric is used by our management to better assess our operating efficiency.

•“Adjusted yield on loans” is our yield on loans after excluding loan accretion from our acquired loan portfolio. Our management uses this metric to better assess the impact of purchase accounting on our yield on loans, as the effect of loan discount accretion is expected to decrease as the acquired loans roll off of our balance sheet.

•“Adjusted net interest margin” is net interest margin after excluding loan accretion from the acquired loan portfolio. Our management uses this metric to better assess the impact of purchase accounting on net interest margin, as the effect of loan discount accretion is expected to decrease as the acquired loans mature or roll off of our balance sheet.

(2) Amounts have been annualized.

(3) Asset quality ratios exclude loans held for sale.

(4) Net charge-offs to average loans ratios are for the nine months ended September 30, 2015 and the year ended December 31, 2014.

(5) Effective January 1, 2015, capital ratios are calculated under the requirements of Basel III.

## GAAP Reconciliation of Non-GAAP Financial Measures

We believe the non-GAAP financial measures included above provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that our non-GAAP financial measures have a number of limitations. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures:

(Dollars in thousands, except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Net income available to common stockholders	\$5,732	\$9,495	\$24,041	\$14,928
Less: gain on branch sale, net of tax	—	7,892	—	7,892
Less: bargain purchase gain, nontaxable	1,708	—	14,217	—
Add: merger and acquisition expenses, net of tax	—	—	158	—
Add: incremental bonus related to acquisition, net of tax	—	—	1,138	—
Less: escrow recovery from DHF, net of tax	—	—	195	—
Adjusted net income available to common stockholders	\$4,024	\$1,603	\$10,925	\$7,036
Weighted average shares outstanding - diluted	18,587,821	10,602,155	18,502,220	10,585,931
Less: adjusted effects of assumed preferred stock conversion	676,351	676,351	676,351	676,351
Adjusted weighted average shares outstanding - diluted	17,911,470	9,925,804	17,825,869	9,909,580
Adjusted diluted earnings per common share	\$0.22	\$0.16	\$0.61	\$0.71
Net income available to common stockholders	\$5,732	\$9,495	\$24,041	\$14,928
Average tangible common equity	222,884	109,944	214,708	103,313
Return on average tangible common equity	10.20	% 34.26	% 14.97	% 19.32
Efficiency ratio:				
Net interest income	\$23,231	\$20,395	\$67,601	\$59,131
Noninterest income	6,298	15,804	27,726	21,046
Operating revenue	29,529	36,199	95,327	80,177
Less: bargain purchase gain, nontaxable	1,708	—	14,217	—
Less: gain on branch sale	—	12,619	—	12,619
Less: escrow recovery from DHF, pre-tax	—	—	300	—
Adjusted operating revenue	\$27,821	\$23,580	\$80,810	\$67,558
Total noninterest expense	\$20,545	\$18,461	\$60,963	\$49,517
Less: merger and acquisition expenses, pre-tax	—	—	243	—
Less: incremental bonus related to acquisition, pre-tax	—	—	1,750	—
Adjusted noninterest expense	\$20,545	\$18,461	\$58,970	\$49,517
Efficiency ratio	73.85	% 78.29	% 72.97	% 73.30
Net noninterest expense to average assets ratio:				

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Total noninterest expense	\$20,545		\$18,461		\$60,963		\$49,517	
Less: merger and acquisition expenses, pre-tax	—		—		243		—	
Less: incremental bonus related to acquisition, pre-tax	—		—		1,750		—	
Adjusted noninterest expense	\$20,545		\$18,461		\$58,970		\$49,517	
Total noninterest income	\$6,298		\$15,804		\$27,726		\$21,046	
Less: bargain purchase gain, nontaxable	1,708		—		14,217		—	
Less: gain on branch sale	—		12,619		—		12,619	
Less: escrow recovery from DHF, pre-tax	—		—		300		—	
Adjusted noninterest income	4,590		3,185		13,209		8,427	
Adjusted net noninterest expenses	\$15,955		\$15,276		\$45,761		\$41,090	
Average Total Assets	1,565,698		1,354,207		1,509,241		1,328,467	
Net noninterest expense to average assets ratio	4.04	%	4.48	%	4.05	%	4.14	%
Reported yield on loans	8.34	%	8.66	%	8.77	%	8.88	%
Effect of accretion income on acquired loans	(0.38	%)	(0.63	%)	(0.45	%)	(1.04	%)
Adjusted yield on loans	7.96	%	8.03	%	8.32	%	7.84	%
Reported net interest margin	6.45	%	6.69	%	6.59	%	6.71	%
Effect of accretion income on acquired loans	(0.31	%)	(0.50	%)	(0.36	%)	(0.82	%)
Adjusted net interest margin	6.14	%	6.19	%	6.23	%	5.89	%

37

	September 30, 2015	December 31, 2014
(Dollars in thousands, except per share amounts)		
Total stockholders' equity	\$ 263,919	\$ 237,509
Less: Preferred stock liquidation preference	9,746	9,746
Total common stockholders' equity	254,173	227,763
Less: Goodwill and other intangibles	28,995	29,057
Tangible common stockholders' equity	\$ 225,178	\$ 198,706
Common shares outstanding	18,040,072	17,963,783
Tangible book value per share	\$ 12.48	\$ 11.06
Total assets at end of period	\$ 1,581,463	\$ 1,447,898
Less: Goodwill and other intangibles	28,995	29,057
Adjusted total assets at period end	\$ 1,552,468	\$ 1,418,841
Tangible common stockholders' equity ratio	14.50	% 14.00 %

## Results of Operations

### Net Income

Three months ended September 30, 2015 compared with three months ended September 30, 2014. We earned net income of \$5.9 million for the three months ended September 30, 2015 compared to \$10.3 million for the three months ended September 30, 2014, a decrease of \$4.4 million. The decrease was the result of a \$9.5 million decrease in noninterest income and a \$2.1 million increase in noninterest expense, offset in part by a \$2.8 million increase in net interest income, a \$1.2 million decrease in the provision for loan losses, and a \$3.2 million decrease in income tax expense.

Nine months ended September 30, 2015 compared with nine months ended September 30, 2014. We earned net income of \$24.6 million for the nine months ended September 30, 2015 compared to \$17.0 million for the nine months ended September 30, 2014, an increase of \$7.6 million. The increase was primarily the result of an \$8.5 million increase in net interest income, a \$6.7 million increase in noninterest income, a \$0.7 million decrease in the provision for loan losses, and a \$3.2 million decrease in income tax expense, offset in part by an \$11.4 million increase in noninterest expense.

These results were impacted by our acquisition of Doral Money, Inc. during the nine months ended September 30, 2015 which resulted in a nontaxable bargain purchase gain in the amount of \$14.2 million (of which \$1.7 million was recorded as a measurement period adjustment in the three months ended September 30, 2015) included in noninterest income offset by an additional \$1.8 million bonus accrual and approximately \$0.3 million of transaction costs recorded in connection with the Doral Money, Inc. acquisition and reported as noninterest expense. The results for the three and nine months ended September 30, 2014 were impacted by the recording of a pre-tax gain in the amount of \$12.6 million, or \$7.9 million net of tax, associated with the sale of our Pewaukee, Wisconsin branch in July 2014. Additional increases in noninterest expense generally reflect both the additional costs associated with operating as a public company as well as operational growth in our factoring, asset-based lending, and equipment lending product lines. The growth of these product lines also contributed to the increase in net interest income as these loans all increased on a period over period basis as a result of the continued execution of our growth strategy for such products.

Excluding the impact of the Doral Money, Inc. acquisition, we earned net income of \$11.5 million for the nine months ended September 30, 2015. Excluding the impact of the tax-effected gain associated with the sale of our Pewaukee, Wisconsin branch, we earned net income of \$9.1 million for the nine months ended September 30, 2014.

Details of the changes in the various components of net income for the three and nine months ended September 30, 2015 and 2014 are further discussed below.

#### Net Interest Income

Our operating results depend primarily on our net interest income, which is the difference between interest income on interest earning assets, including loans and securities, and interest expense incurred on interest bearing liabilities, including deposits and other borrowed funds. Interest rate fluctuations, as well as changes in the amount and type of interest earning assets and interest bearing liabilities, combine to affect net interest income. Our net interest income is affected by changes in the amount and mix of interest earning assets and interest bearing liabilities, referred to as a “volume change.” It is also affected by changes in yields earned on interest earning assets and rates paid on interest bearing liabilities, referred to as a “rate change.”



Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Three months ended September 30, 2015 compared with three months ended September 30, 2014. The following table presents the distribution of average assets, liabilities and equity, as well as interest income and fees earned on average interest earning assets and interest expense paid on average interest bearing liabilities for the three month periods ended September 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended September 30,			2014					
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate			
<b>Interest earning assets:</b>									
Cash and cash equivalents	\$96,566	\$92	0.38 %	\$55,558	\$50	0.36 %			
Taxable securities	154,254	598	1.54 %	159,779	612	1.52 %			
Tax-exempt securities	2,554	17	2.64 %	6,569	15	0.91 %			
FHLB and FRB stock	6,959	51	2.91 %	6,665	54	3.21 %			
Loans <sup>(1)</sup>	1,167,670	24,545	8.34 %	980,238	21,387	8.66 %			
<b>Total interest earning assets</b>	<b>1,428,003</b>	<b>25,303</b>	<b>7.03 %</b>	<b>1,208,809</b>	<b>22,118</b>	<b>7.26 %</b>			
<b>Noninterest earning assets:</b>									
Cash and cash equivalents	25,785			25,906					
Other noninterest earning assets	111,910			119,492					
<b>Total assets</b>	<b>\$1,565,698</b>			<b>\$1,354,207</b>					
<b>Interest bearing liabilities:</b>									
<b>Deposits:</b>									
Interest bearing demand	\$211,823	\$32	0.06 %	\$215,862	\$37	0.07 %			
Individual retirement accounts	57,227	177	1.23 %	51,942	148	1.13 %			
Money market	116,375	66	0.23 %	126,932	75	0.23 %			
Savings	72,617	9	0.05 %	73,833	9	0.05 %			
Certificates of deposit	509,224	1,354	1.05 %	396,287	920	0.92 %			
Brokered deposits	50,002	126	1.00 %	45,235	100	0.88 %			
<b>Total deposits</b>	<b>1,017,268</b>	<b>1,764</b>	<b>0.69 %</b>	<b>910,091</b>	<b>1,289</b>	<b>0.56 %</b>			
Senior secured note	—	—	—	11,678	134	4.55 %			
Junior subordinated debentures	24,580	283	4.57 %	24,320	276	4.50 %			
Other borrowings	69,778	25	0.14 %	55,915	24	0.17 %			
<b>Total interest bearing liabilities</b>	<b>1,111,626</b>	<b>2,072</b>	<b>0.74 %</b>	<b>1,002,004</b>	<b>1,723</b>	<b>0.68 %</b>			
<b>Noninterest bearing liabilities and equity:</b>									
Noninterest bearing demand deposits	171,887			162,619					
Other liabilities	19,841			13,611					
<b>Total equity</b>	<b>262,344</b>			<b>175,973</b>					
<b>Total liabilities and equity</b>	<b>\$1,565,698</b>			<b>\$1,354,207</b>					
Net interest income		\$23,231			\$20,395				
Interest spread <sup>(2)</sup>			6.29 %			6.58 %			
Net interest margin <sup>(3)</sup>			6.45 %			6.69 %			

(1) Balance totals include respective nonaccrual assets.

(2) Net interest spread is the yield on average interest earning assets less the rate on interest bearing liabilities.

(3) Net interest margin is the ratio of net interest income to average interest earning assets.

We earned net interest income of \$23.2 million for the three months ended September 30, 2015 compared to \$20.4 million for the three months ended September 30, 2014, an increase of \$2.8 million, or 13.7%. This increase in net interest income was driven by increases in average interest earning assets, which were primarily attributable to growth in our commercial finance product lines, as our factored receivables, TCF asset-based loans, Triumph Healthcare Finance (THF) asset-based loans, and TCF equipment loans all increased on a period over period basis as a result of our continued execution of our growth strategy for such products. In addition, we experienced significant growth in our mortgage warehouse facilities due to increased market activity resulting in higher utilization by our existing clients. Average total interest earning assets increased to \$1.428 billion for the three months ended September 30, 2015 from \$1.209 billion for the three months ended September 30, 2014, an increase of \$219 million, or 18.1%.

The increases in our net interest income resulting from changes in the interest income generated by our loan portfolio discussed above were offset in part by an increase in our interest expense associated with the growth in customer deposits. Average total interest bearing deposits increased to \$1.017 billion for the three months ended September 30, 2015 from \$910 million for the three months ended September 30, 2014, an increase of \$107 million, or 11.8%. This increase was primarily due to growth in our certificates of deposit as these higher cost deposit products were used to fund our growth period over period.

Net interest margin decreased to 6.45% for the three months ended September 30, 2015 from 6.69% for the three months ended September 30, 2014, a decrease of 24 basis points.

The decrease in our net interest margin primarily resulted from a decrease in yields on our interest earning assets. Our average yield on earning assets decreased to 7.03% for the three months ended September 30, 2015 from 7.26% for the three months ended September 30, 2014, a decrease of 23 basis points. The decrease was primarily due to the diminishing impact of discount accretion on the loan portfolio yield period over period. The decrease is also due in part to a temporary change in the mix of our interest earning assets as we have recently held higher levels of lower rate cash balances during the three months ended September 30, 2015 resulting from proceeds generated by our initial public offering in November 2014.

A component of the yield on our loan portfolio consists of discount accretion on the Triumph Savings Bank legacy portfolio acquired in connection with our original acquisition of Equity Bank in 2010 and the portfolio acquired in the Triumph Community Bank acquisition in 2013. The aggregate increased yield on our loan portfolio attributable to this discount accretion was 38 basis points for the three months ended September 30, 2015 and 63 basis points for the three months ended September 30, 2014. Excluding the impact of this discount accretion, the adjusted yield on our loan portfolio was 7.96% and 8.03% for the three months ended September 30, 2015 and 2014, respectively. We anticipate that the contribution of this discount accretion to our interest income will continue to decline over time, but we expect that any resulting decreases in aggregate yield on our loan portfolio will be offset in part by continued growth in our higher yielding specialized commercial finance product lines which include our factored receivables, TCF asset-based loans, THF asset-based loans, and TCF equipment loans. As of September 30, 2015, there was approximately \$7.4 million of purchase discount remaining that is expected to be accreted over the remaining lives of the acquired Triumph Savings Bank and acquired Triumph Community Bank loan portfolios.

An increase in our average cost of funds also contributed to the decrease in our net interest margin. Our average cost of interest bearing liabilities increased to 0.74% for the three months ended September 30, 2015 from 0.68% for the three months ended September 30, 2014, an increase of 6 basis points. This increase was primarily due to a change in the mix of our interest bearing deposits toward higher rate certificates of deposit and brokered funds as these deposit products were used to assist in funding our growth period over period. In addition, maturing brokered deposits were replaced with new brokered deposits at a higher effective interest rate during the period.

Our adjusted net interest margin, which excludes the impact of the acquired loan discount accretion described above, was 6.14% and 6.19% for the three months ended September 30, 2015 and 2014, respectively.

The following table shows the effects changes in average balances (volume) and average interest rates (rate) had on the interest earned in our interest earning assets and the interest incurred on our interest bearing liabilities for the three month periods ended September 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended September 30, 2015 vs. 2014		
	Rate	Volume	Net Increase
<b>Interest earning assets:</b>			
Cash and cash equivalents	\$3	\$39	\$42
Taxable securities	7	(21 )	(14 )
Tax-exempt securities	29	(27 )	2
FHLB and FRB stock	(5 )	2	(3 )
Loans	(782)	3,940	3,158
<b>Total interest income</b>	<b>(748)</b>	<b>3,933</b>	<b>3,185</b>
<b>Interest bearing liabilities:</b>			
Interest bearing demand	(4 )	(1 )	(5 )
Individual retirement accounts	13	16	29
Money market	(3 )	(6 )	(9 )
Savings	—	—	—
Certificates of deposit	134	300	434
Brokered deposits	14	12	26
<b>Total deposits</b>	<b>154</b>	<b>321</b>	<b>475</b>
Senior secured note	—	(134 )	(134 )
Junior subordinated debentures	4	3	7
Other borrowings	(4 )	5	1
<b>Total interest expense</b>	<b>154</b>	<b>195</b>	<b>349</b>
<b>Change in net interest income</b>	<b>\$(902)</b>	<b>\$3,738</b>	<b>\$2,836</b>

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Nine months ended September 30, 2015 compared with nine months ended September 30, 2014. The following table presents the distribution of average assets, liabilities and equity, as well as interest income and fees earned on average interest earning assets and interest expense paid on average interest bearing liabilities for the nine month periods ended September 30, 2015 and 2014:

(Dollars in thousands)	2015		2014		2014			
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate		
<b>Interest earning assets:</b>								
Cash and cash equivalents	\$123,621	\$342	0.37 %	\$72,544	\$185	0.34 %		
Taxable securities	154,044	1,835	1.59 %	163,372	1,827	1.50 %		
Tax-exempt securities	4,023	45	1.50 %	6,918	46	0.89 %		
FHLB and FRB stock	5,604	152	3.63 %	6,007	159	3.54 %		
Loans <sup>(1)</sup>	1,083,513	71,105	8.77 %	929,909	61,733	8.88 %		
<b>Total interest earning assets</b>	<b>1,370,805</b>	<b>73,479</b>	<b>7.17 %</b>	<b>1,178,750</b>	<b>63,950</b>	<b>7.25 %</b>		
<b>Noninterest earning assets:</b>								
Cash and cash equivalents	25,559			26,914				
Other noninterest earning assets	112,877			122,805				
<b>Total assets</b>	<b>\$1,509,241</b>			<b>\$1,328,469</b>				
<b>Interest bearing liabilities:</b>								
<b>Deposits:</b>								
Interest bearing demand	\$227,035	\$101	0.06 %	\$224,425	\$120	0.07 %		
Individual retirement accounts	56,131	501	1.19 %	52,637	432	1.10 %		
Money market	117,353	199	0.23 %	136,341	234	0.23 %		
Savings	72,915	27	0.05 %	73,460	28	0.05 %		
Certificates of deposit	487,925	3,797	1.04 %	368,363	2,512	0.91 %		
Brokered deposits	50,003	376	1.01 %	51,438	212	0.55 %		
<b>Total deposits</b>	<b>1,011,362</b>	<b>5,001</b>	<b>0.66 %</b>	<b>906,664</b>	<b>3,538</b>	<b>0.52 %</b>		
Senior secured note	—	—	—	11,990	411	4.58 %		
Junior subordinated debentures	24,514	833	4.54 %	24,257	819	4.51 %		
Other borrowings	38,156	44	0.15 %	47,641	51	0.14 %		
<b>Total interest bearing liabilities</b>	<b>1,074,032</b>	<b>5,878</b>	<b>0.73 %</b>	<b>990,552</b>	<b>4,819</b>	<b>0.65 %</b>		
<b>Noninterest bearing liabilities and equity:</b>								
Noninterest bearing demand deposits	167,708			158,860				
Other liabilities	13,337			10,420				
<b>Total equity</b>	<b>254,164</b>			<b>168,637</b>				
<b>Total liabilities and equity</b>	<b>\$1,509,241</b>			<b>\$1,328,469</b>				
Net interest income		\$67,601			\$59,131			
Interest spread <sup>(2)</sup>			6.44 %			6.60 %		
Net interest margin <sup>(3)</sup>			6.59 %			6.71 %		

(1) Balance totals include respective nonaccrual assets.

(2) Net interest spread is the yield on average interest earning assets less the rate on interest bearing liabilities.

(3) Net interest margin is the ratio of net interest income to average interest earning assets.

We earned net interest income of \$67.6 million for the nine months ended September 30, 2015 compared to \$59.1 million for the nine months ended September 30, 2014, an increase of \$8.5 million, or 14.4%. This increase in net interest income was driven by increases in average interest earning assets, which were primarily attributable to growth in our commercial finance product lines, as our factored receivables, TCF asset-based loans, THF asset-based loans, and TCF equipment loans all increased on a period over period basis as a result of our continued execution of our

growth strategy for such products. In addition, we experienced significant growth in our mortgage warehouse facilities due to increased market activity resulting in higher utilization by our existing clients. Average total interest earning assets increased to \$1.371 billion for the nine months ended September 30, 2015 from \$1.179 billion for the nine months ended September 30, 2014, an increase of \$192 million, or 16.3%.

The growth in net interest income attributable to increases in our average interest earning assets was offset in part by a decrease in our net interest margin. Net interest margin decreased to 6.59% for the nine months ended September 30, 2015 from 6.71% for the nine months ended September 30, 2014, a decrease of 12 basis points.

The decline in our net interest margin was impacted from a decrease in overall yields on our interest earning assets. Our average yield on interest earning assets decreased to 7.17% for the nine months ended September 30, 2015 from 7.25% for the nine months ended September 30, 2014, a decrease of 8 basis points. The decrease was due in part to a temporary change in the mix of our interest earning assets as we have recently held higher levels of lower rate cash balances during the nine months ended September 30, 2015 resulting from proceeds generated by our initial public offering in November 2014. These decreases were more significantly impacted by the diminishing impact of discount accretion on the loan portfolio yield period over period.

A component of the yield on our loan portfolio consists of discount accretion on the Triumph Savings Bank legacy portfolio acquired in connection with our original acquisition of Equity Bank in 2010 and the portfolio acquired in the Triumph Community Bank acquisition in 2013. The aggregate increased yield on our loan portfolio attributable to this discount accretion was 45 basis points for the nine months ended September 30, 2015 and 104 basis points for the nine months ended September 30, 2014. Excluding the impact of this discount accretion, the adjusted yield on our loan portfolio was 8.32% and 7.84% for the nine months ended September 30, 2015 and 2014, respectively, reflecting the period over period growth in our higher yielding specialized commercial finance product lines. We anticipate that the contribution of this discount accretion to our interest income will continue to decline over time, but we expect that any resulting decreases in aggregate yield on our loan portfolio will be offset in part by continued growth in our commercial finance product lines which include our factored receivables, TCF asset-based loans, THF asset-based loans, and TCF equipment loans. As of September 30, 2015, there was approximately \$7.4 million of purchase discount remaining that is expected to be accreted over the remaining lives of the acquired Triumph Savings Bank and acquired Triumph Community Bank loan portfolios.

The decline in our net interest margin was also impacted by an increase in our average cost of funds. Our average cost of interest bearing liabilities increased to 0.73% for the nine months ended September 30, 2015 from 0.65% for the nine months ended September 30, 2014, an increase of 8 basis points. This increase was primarily due to a change in the mix of our interest bearing deposits toward higher rate certificates of deposit as these deposit products were used to assist in funding our growth period over period. In addition, maturing brokered deposits were replaced with new brokered deposits at a higher effective interest rate during the period.

Our adjusted net interest margin, which excludes the impact of the acquired loan discount accretion described above, was 6.23% and 5.89% for the nine months ended September 30, 2015 and 2014, respectively.

The following table shows the effects changes in average balances (volume) and average interest rates (rate) had on the interest earned in our interest earning assets and the interest incurred on our interest bearing liabilities for the nine month periods ended September 30, 2015 and 2014:

	Nine Months Ended September 30, 2015 vs. 2014 Increase (Decrease) Due to:		
(Dollars in thousands)	Rate	Volume	Net Increase
<b>Interest earning assets:</b>			
Cash and cash equivalents	\$ 16	\$ 141	\$ 157

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Taxable securities	119	(111 )	8
Tax-exempt securities	31	(32 )	(1 )
FHLB and FRB stock	4	(11 )	(7 )
Loans	(708 )	10,080	9,372
Total interest income	(538 )	10,067	9,529
Interest bearing liabilities:			
Interest bearing demand	(20 )	1	(19 )
Individual retirement accounts	38	31	69
Money market	(3 )	(32 )	(35 )
Savings	(1 )	—	(1 )
Certificates of deposit	355	930	1,285
Brokered deposits	175	(11 )	164
Total deposits	544	919	1,463
Senior secured note	—	(411 )	(411 )
Junior subordinated debentures	5	9	14
Other borrowings	4	(11 )	(7 )
Total interest expense	553	506	1,059
Change in net interest income	\$(1,091)	\$9,561	\$ 8,470



## Provision for Loan Losses

The provision for loan losses is the amount of expense that, based on our judgment, is required to maintain the allowance for loan and lease losses at an adequate level to absorb probable losses inherent in the loan portfolio at the balance sheet date and that, in management's judgment, is appropriate under GAAP. The determination of the amount of the allowance is complex and involves a high degree of judgment and subjectivity.

Under accounting standards for business combinations, acquired loans are recorded at fair value on the date of acquisition. This fair value adjustment eliminates any of the seller's allowance for loan loss associated with such loans as of such date as any credit exposure associated with such loans is incorporated into the fair value adjustment. A provision for loan losses is recorded for the emergence of new probable and estimable losses on acquired loans after the acquisition date.

Our provision for loan losses was \$0.2 million for the three months ended September 30, 2015 compared to \$1.4 million for the three months ended September 30, 2014. We experienced net charge-offs of \$0.1 million in the three months ended September 30, 2015 compared to net charge-offs of \$0.3 million for the same period in 2014. Decreases in the provision for loan losses were partly the result of a lower loan portfolio growth rate period over period in our factored receivables. The provision for loan losses on factored receivables is primarily driven by the allowance allocation for incurred losses recorded on collectively evaluated factored receivables purchased and outstanding for a period. As factored receivables purchased fluctuate period over period, the associated provision for loan losses typically increases or decreases accordingly. During the three months ended September 30, 2015 factored receivables increased only \$2 million from June 30, 2015. During the three months ended September 30, 2014, factored receivables increased approximately \$13 million from June 30, 2014. The lower increase in factored receivable balances within the three months ended September 30, 2015 resulted in a lower provision for loan losses compared to the three months ended September 30, 2014. In addition, we were able to reverse a \$0.5 million specific reserve that had been previously established earlier in 2015 due to the successful collection of an at-risk factored receivable balance during the three months ended September 30, 2015.

Our provision for loan losses was \$3.4 million for the nine months ended September 30, 2015 compared to \$4.0 million for the nine months ended September 30, 2014. We experienced net charge-offs of \$0.7 million in the nine months ended September 30, 2015 compared to net charge-offs of \$0.4 million for the same period in 2014. Decreases in the provision for loan losses were partly the result of a lower loan portfolio growth rate period over period in our factored receivables. The provision for loan losses on factored receivables is primarily driven by the allowance allocation for incurred losses recorded on collectively evaluated factored receivables purchased and outstanding for a period. As factored receivables purchased fluctuate period over period, the associated provision for loan losses typically increases or decreases accordingly. During the nine months ended September 30, 2015 factored receivables increased approximately \$21 million from December 31, 2014. During the nine months ended September 30, 2014, factored receivables increased approximately \$52 million from December 31, 2013. The lower increase in factored receivable balances within the nine months ended September 30, 2015 resulted in a lower provision for loan losses compared to the nine months ended September 30, 2014.

Our ALLL was \$11.5 million as of September 30, 2015 versus \$8.8 million as of December 31, 2014, representing an ALLL to total loans ratio of 0.97% and 0.88% respectively.

## Noninterest Income

The following table presents the major categories of noninterest income for the three and nine month periods ended September 30, 2015 and 2014:

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

(Dollars in thousands)	Three Months Ended September 30,				Nine Months Ended September 30,			
	2015	2014	\$ Change	% Change	2015	2014	\$ Change	% Change
Service charges on deposits	\$710	\$811	\$(101 )	(12.5 %)	\$1,988	\$2,363	\$(375 )	(15.9 %)
Card income	574	544	30	5.5 %	1,675	1,582	93	5.9 %
Net OREO gains (losses) and valuation adjustments	(58 )	(11 )	(47 )	(427.3 %)	20	(340 )	360	105.9 %
Net gains on sale of securities	15	10	5	50.0 %	257	26	231	888.5 %
Net gains on sale of loans	363	484	(121 )	(25.0 %)	1,396	1,058	338	31.9 %
Fee income	542	448	94	21.0 %	1,466	1,267	199	15.7 %
Bargain purchase gain	1,708	—	1,708	100.0 %	14,217	—	14,217	100.0 %
Gain on branch sale	—	12,619	(12,619)	(100.0 %)	—	12,619	(12,619)	(100.0 %)
Asset management fees	1,744	374	1,370	366.3 %	3,976	503	3,473	690.5 %
Other	700	525	175	33.3 %	2,731	1,968	763	38.8 %
Total noninterest income	\$6,298	\$15,804	\$(9,506 )	(60.1 %)	\$27,726	\$21,046	\$6,680	31.7 %

Three months ended September 30, 2015 compared with three months ended September 30, 2014. We earned noninterest income of \$6.3 million for the three months ended September 30, 2015, compared to \$15.8 million for the three months ended September 30,

2014, a decrease of \$9.5 million. The decrease was primarily due to the prior period realization of a pre-tax gain in the amount of \$12.6 million associated with the sale of our Pewaukee, Wisconsin branch in July 2014. This decrease was offset in part by the Doral Money, Inc. bargain purchase gain measurement period adjustment of \$1.7 million recorded during the three months ended September 30, 2015. Excluding the bargain purchase gain adjustment and the gain on branch sale, we earned noninterest income of \$4.6 million for the three months ended September 30, 2015 compared to \$3.2 million for the three months ended September 30, 2014, an increase of \$1.4 million, or 44%. The increase was primarily due to noninterest income earned with respect to CLO asset management fees earned by Triumph Capital Advisors.

**Service Charges on Deposits.** Service charges on deposit accounts, including overdraft and non-sufficient fund fees, decreased from \$0.8 million for the three months ended September 30, 2014 to \$0.7 million for the three months ended September 30, 2015, partially attributed to reductions in the amount of overdraft and insufficient fees charged on transaction accounts period over period.

**Net Gains on Sale of Loans.** Net gains on sale of loans, comprised primarily of residential mortgage loans sold, decreased 25% primarily due to decreased sales activity period over period. Proceeds from loan sales decreased from \$22.6 million for the three months ended September 30, 2014 to \$16.5 million for the three months ended September 30, 2015.

**Fee Income.** Fee income, comprised primarily of fees and service charges earned from services provided to our factoring clients, increased 21% due to the growth experienced in our factored accounts receivable portfolio purchases during the period. Factored accounts receivable purchases increased from \$401 million during the three months ended September 30, 2014 to \$482 million during the three months ended September 30, 2015.

**Asset Management Fees.** Asset management fees earned by Triumph Capital Advisors increased from \$0.4 million for the three months ended September 30, 2014 to \$1.7 million for the three months ended September 30, 2015. Triumph Capital Advisors closed additional CLO offerings in August 2014 and June 2015, and assumed two CLO asset management agreements in March 2015 as a result of the Doral Money, Inc. acquisition, which increased its asset management fees on a period over period basis.

**Other.** Other income increased from \$0.5 million for the three months ended September 30, 2014 to \$0.7 million for the three months ended September 30, 2015. Other income includes income for check cashing and wire transfer fees, income associated with trust activities, bank-owned life insurance, and Triumph Insurance Group commissions. There were no significant increases or decreases in the various components of other income period over period.

Nine months ended September 30, 2015 compared with nine months ended September 30, 2014. We earned noninterest income of \$27.7 million for the nine months ended September 30, 2015, compared to \$21.0 million for the nine months ended September 30, 2014, an increase of \$6.7 million. This activity was significantly impacted in the respective periods by the realization of a pre-tax gain in the amount of \$12.6 million associated with the sale of our Pewaukee, Wisconsin branch in July 2014 and the realization of a pre-tax bargain purchase gain in the amount of \$14.2 million associated with the acquisition of Doral Money, Inc. in March 2015.

Excluding the bargain purchase gain and the gain on branch sale, we earned noninterest income of \$13.5 million for the nine months ended September 30, 2015 compared to \$8.4 million for the nine months ended September 30, 2014, an increase of \$5.1 million, or 61%. The increase was primarily due to noninterest income earned with respect to CLO asset management fees earned by Triumph Capital Advisors.

**Service Charges on Deposits.** Service charges on deposit accounts, including overdraft and non-sufficient fund fees, decreased from \$2.4 million for the nine months ended September 30, 2014 to \$2.0 million for the nine months ended September 30, 2015, partially attributed to the loss of fees generated from our Pewaukee, Wisconsin branch which was sold in July 2014 as well as reductions in the amount of overdraft and insufficient fees charged on transaction

accounts period over period.

- **Net Gains on Sale of Securities.** Net gains on sale of securities for the nine months ended September 30, 2015 were the result of the sale of approximately \$17.6 million of securities for a gain of \$0.3 million as part of our ongoing securities portfolio management. We sold approximately \$10.9 million of securities for a minimal net gain during the nine months ended September 30, 2014.

• **Net Gains on Sale of Loans.** Net gains on sale of loans, comprised primarily of residential mortgage loans sold, increased 32% due to increased sales activity period over period as well as improved pricing on the residential mortgage loans being sold. Proceeds from loan sales increased from \$48.6 million for the nine months ended September 30, 2014 to \$53.0 million for the nine months ended September 30, 2015.

45

---

**Fee Income.** Fee income, comprised primarily of fees and service charges earned from services provided to our factoring clients, increased 16% due to the growth experienced in our factored accounts receivable portfolio purchases during the period. Factored accounts receivable purchases increased from \$1.048 billion during the nine months ended September 30, 2014 to \$1.353 billion during the nine months ended September 30, 2015.

**Asset Management Fees.** Asset management fees earned by Triumph Capital Advisors increased from \$0.5 million for the nine months ended September 30, 2014 to \$4.0 million for the nine months ended September 30, 2015. Triumph Capital Advisors closed additional CLO offerings in August 2014 and June 2015, and assumed two CLO asset management agreements in March 2015 as a result of the Doral Money, Inc. acquisition, which increased its asset management fees on a period over period basis.

**Other.** Other income increased from \$2.0 million for the nine months ended September 30, 2014 to \$2.7 million for the nine months ended September 30, 2015. Other income includes income for check cashing and wire transfer fees, income associated with trust activities, bank-owned life insurance, and Triumph Insurance Group commissions. There were no significant increases or decreases in the various components of other income period over period.

#### Noninterest Expense

The following table presents the major categories of noninterest expense for the three and nine month periods ended September 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended September 30,				Nine Months Ended September 30,			
	2015	2014	\$ Change	% Change	2015	2014	\$ Change	% Change
Salaries and employee benefits	\$12,416	\$11,032	\$1,384	12.5 %	\$37,727	\$29,379	\$8,348	28.4 %
Occupancy, furniture and equipment	1,575	1,319	256	19.4 %	4,702	4,044	658	16.3 %
FDIC insurance and other regulatory assessments	252	280	(28 )	(10.0 %)	786	821	(35 )	(4.3 %)
Professional fees	1,344	1,043	301	28.9 %	3,523	2,428	1,095	45.1 %
Amortization of intangible assets	1,179	746	433	58.0 %	2,838	2,196	642	29.2 %
Advertising and promotion	618	1,102	(484 )	(43.9 %)	1,687	2,228	(541 )	(24.3 %)
Communications and technology	951	954	(3 )	(0.3 %)	2,764	2,787	(23 )	(0.8 %)
Other	2,210	1,985	225	11.3 %	6,936	5,634	1,302	23.1 %
<b>Total noninterest expense</b>	<b>\$20,545</b>	<b>\$18,461</b>	<b>\$2,084</b>	<b>11.3 %</b>	<b>\$60,963</b>	<b>\$49,517</b>	<b>\$11,446</b>	<b>23.1 %</b>

Three months ended September 30, 2015 compared with three months ended September 30, 2014. Noninterest expense totaled \$20.5 million for the three months ended September 30, 2015 compared to \$18.5 million for the three months ended September 30, 2014, an increase of \$2.0 million. This increase is primarily attributable to continuing investments made in personnel and infrastructure to support growth in organically generated product lines and other strategic initiatives.

**Salaries and Employee Benefits.** Salaries and employee benefits expenses have historically been our largest category of noninterest expense. Salaries and employee benefits expenses were \$12.4 million for the three months ended September 30, 2015 compared to \$11.0 million for the three months ended September 30, 2014, an increase of \$1.4

million. This increase is attributable to several factors. We experienced a 9.0% increase in the total size of our workforce between these periods as our full-time equivalent employees totaled 496.5 and 455.5 at September 30, 2015 and 2014, respectively. Sources of this increased headcount include employees hired to support our operation as a public company as well as additional employees hired to support growth in our commercial finance product lines and other strategic initiatives, including our asset management business. Other factors contributing to this increase include merit increases for existing employees, higher health insurance benefit costs, incentive compensation, 401(k) expense, and higher stock based compensation expense in the three months ended September 30, 2015 related to the amortization of restricted stock awards issued upon the Company's initial public offering.

**Occupancy, Furniture and Equipment.** Occupancy, furniture and equipment expenses were \$1.6 million for the three months ended September 30, 2015 compared to \$1.3 million for the three months ended September 30, 2014, an increase of \$0.3 million. This increase is primarily attributable to the costs associated with the expansion of our corporate headquarters, including utilities, rent, depreciation and other occupancy expenses.

**Professional Fees.** Professional fees are primarily comprised of external audit, tax, consulting, and legal fees and were \$1.3 million for the three months ended September 30, 2015 compared to \$1.0 million for the three months ended September 30, 2014, an increase of \$0.3 million. This increase is partially attributable to expenses associated with ongoing external audit, legal, and consulting fees as a result of our transition to being a public company.

• **Amortization of Intangibles.** Amortization of intangible assets was \$1.2 million for the three months ended September 30, 2015 compared to \$0.7 million for the three months ended September 30, 2014, an increase of \$0.5 million. The increase is primarily due to the amortization of intangible assets recorded in conjunction with our acquisition of Doral Money, Inc. in March 2015. During the three months ended September 30, 2015, we adjusted the estimated remaining life of one of the acquired Doral Money, Inc. CLO contracts, which increased the intangible asset amortization associated with this contract recorded during the three months ended September 30, 2015. The remaining lives of CLO management contracts and the related intangible asset amortization periods depend upon several factors, many of which are out of our control, and can change on a quarter-over-quarter basis. As of September 30, 2015, we had total intangible assets with a recorded balance of \$13.0 million, with remaining amortization of \$1.1 million scheduled in the fourth quarter of 2015, \$3.1 million of amortization scheduled in fiscal year 2016, and the remaining \$8.8 million of amortization scheduled thereafter.

• **Advertising and Promotion.** Advertising and promotion expenses were \$0.6 million for the three months ended September 30, 2015 compared to \$1.1 million for the three months ended September 30, 2014, a decrease of \$0.5 million. This decrease is primarily attributed to \$0.8 million of costs incurred during the three months ended September 30, 2014 associated with marketing initiatives related to Triumph Business Capital and Triumph Community Bank in the prior year.

• **Other.** Increases experienced in other noninterest expense items in the three months ended September 30, 2015 versus the three months ended September 30, 2014 are generally attributable to the impact of continued growth of our business and workforce and include increases in loan-related expenses, training and recruiting, postage, insurance, business travel, and subscription expenses.

Nine months ended September 30, 2015 compared with nine months ended September 30, 2014. Noninterest expense totaled \$61.0 million for the nine months ended September 30, 2015 compared to \$49.5 million for the nine months ended September 30, 2014, an increase of \$11.5 million. This increase is attributable to continuing investments made in personnel and infrastructure to support growth in organically generated product lines and other strategic initiatives.

• **Salaries and Employee Benefits.** Salaries and employee benefits expenses have historically been our largest category of noninterest expense. Salaries and employee benefits expenses were \$37.7 million for the nine months ended September 30, 2015 compared to \$29.4 million for the nine months ended September 30, 2014, an increase of \$8.3 million. This increase is attributable to several factors. We experienced a 9.0% increase in the total size of our workforce between these periods as our full-time equivalent employees totaled 496.5 and 455.5 at September 30, 2015 and 2014, respectively. Sources of this increased headcount include employees hired to support our operation as a public company, employees added through our acquisition of Doral Healthcare Finance, as well as additional employees hired to support growth in our commercial finance product lines and other strategic initiatives, including our asset management business. This increase was also impacted by the accrual of an incremental \$1.8 million bonus expense during the nine months ended September 30, 2015 for the anticipated amount expected to be paid to team members to recognize their contribution to the Doral Money, Inc. acquisition. Other factors contributing to this increase include merit increases for existing employees, higher health insurance benefit costs, incentive compensation, 401(k) expense, and higher stock based compensation expense in the nine months ended September 30, 2015 related to the amortization of restricted stock awards issued upon the Company's initial public offering.

• **Occupancy, Furniture and Equipment.** Occupancy, furniture and equipment expenses were \$4.7 million for the nine months ended September 30, 2015 compared to \$4.0 million for the nine months ended September 30, 2014, an increase of \$0.7 million. This increase is primarily attributable to the costs associated with the expansion of our corporate headquarters, including utilities, rent, depreciation and other occupancy expenses.

• **Professional Fees.** Professional fees are primarily comprised of external audit, tax, consulting, and legal fees and were \$3.5 million for the nine months ended September 30, 2015 compared to \$2.4 million for the nine months ended September 30, 2014, an increase of \$1.1 million. This increase is partially attributable to approximately \$0.2 million of professional fees associated with the Company's acquisition of Doral Money, Inc. during the nine months ended

September 30, 2015. In addition, incremental costs were incurred for increased expenses associated with ongoing external audit, legal, and consulting fees as a result of our transition to being a public company.

•Amortization of Intangibles. Amortization of intangible assets was \$2.8 million for the nine months ended September 30, 2015 compared to \$2.2 million for the nine months ended September 30, 2014, an increase of \$0.6 million. The increase is primarily due to the amortization of intangible assets recorded in conjunction with our acquisitions of Doral Healthcare Finance in June 2014 and of Doral Money, Inc. in March 2015. As of September 30, 2015, we had intangible assets with a recorded balance of \$13.0 million, with remaining amortization of \$1.1 million scheduled in the fourth quarter of 2015, \$3.1 million of amortization scheduled in fiscal year 2016, and the remaining \$8.8 million of amortization scheduled thereafter.

47

---



• **Advertising and Promotion.** Advertising and promotion expenses were \$1.7 million for the nine months ended September 30, 2015 compared to \$2.2 million for the nine months ended September 30, 2014, a decrease of \$0.5 million. This decrease is primarily attributed to \$0.8 million of costs incurred during the nine months ended September 30, 2014 associated with marketing initiatives related to Triumph Business Capital and Triumph Community Bank in the prior year

• **Other.** Increases experienced in other noninterest expense items in the nine months ended September 30, 2015 versus the nine months ended September 30, 2014 are generally attributable to the impact of continued growth of our business and workforce and include increases in loan-related expenses, training and recruiting, postage, insurance, business travel, and subscription expenses.

#### Income Taxes

The amount of income tax expense is influenced by the amount of pre-tax income, the amount of tax-exempt income and the effect of changes in valuation allowances maintained against deferred tax benefits.

Income tax expense for the three months ended September 30, 2015 was \$2.9 million compared to \$6.1 million for the three months ended September 30, 2014. The effective tax rate for the three months ended September 30, 2015 was 33% compared to 37% for the three months ended September 30, 2014. The lower effective tax rate for the three months ended September 30, 2015 reflects the increase in nontaxable income attributed to the \$1.7 million bargain purchase gain measurement period adjustment associated with the Doral Money, Inc. acquisition. Excluding the impact of the bargain purchase gain, our effective tax rate for the three months ended September 30, 2015 was 41%, which includes the establishment of a \$0.1 million valuation allowance on our deferred tax asset associated with certain state net operating losses we no longer believe will be realized. In addition, due to increasing levels of estimated taxable income, we increased our estimated effective tax rate on a year-to-date basis resulting in an additional \$0.1 million of income tax expense in the three months ended September 30, 2015.

Income tax expense was \$6.4 million for the nine months ended September 30, 2015 compared to \$9.6 million for the nine months ended September 30, 2014. The effective tax rate for the nine months ended September 30, 2015 was 21% compared to 36% for the nine months ended September 30, 2014. The lower effective tax rate for the nine months ended September 30, 2015 reflects the significant increase in nontaxable income attributed to the \$14.2 million bargain purchase gain associated with the Doral Money, Inc. acquisition.

#### Operating Segment Results

Our reportable segments are Factoring, Banking, Asset Management, and Corporate which have been determined based upon their business processes and economic characteristics. This determination also gave consideration to the structure and management of various product lines. The Factoring segment includes the operations of Advance Business Capital with revenue derived from factoring services. The Banking segment includes the operations of Triumph Savings Bank and Triumph Community Bank. Our Banking segment derives its revenue principally from investments in interest earning assets as well as noninterest income typical for the banking industry. The Banking segment also includes certain factored receivables which are purchased by Triumph Savings Bank under its Triumph Commercial Finance (TCF) brand as opposed to Advance Business Capital. The Asset Management segment includes the operations of Triumph Capital Advisors with revenue derived from fees for managing collateralized loan obligation funds. Corporate includes holding company financing and investment activities and management and administrative expenses to support the overall operations of the Company.

Reported segments and the financial information of the reported segments are not necessarily comparable with similar information reported by other financial institutions. Furthermore, changes in management structure or allocation methodologies and procedures may result in future changes to previously reported segment financial data.

Transactions between segments consist primarily of borrowed funds. Intersegment interest expense is allocated to the

Factoring segment based on the Company's prime rate. The provision for loan loss is allocated based on the segment's ALLL determination which considers the effects of charge-offs. Noninterest income and expense directly attributable to a segment are assigned to it. Taxes are paid on a consolidated basis and are not allocated for segment purposes. Certain factored receivables not originated through Advance Business Capital are included in the Banking segment.

Our asset management business, the results of which were previously included in our Corporate reporting segment, met the quantitative thresholds for presentation as a separate reporting segment beginning in 2015. The discussions below reflect the updated asset management reporting segment and all prior period comparisons have been conformed and are consistent with the presentation of financial information to management.

Three months ended September 30, 2015 compared with three months ended September 30, 2014. The following tables present our primary operating results for our operating segments as of and for the three month periods ended September 30, 2015 and 2014, respectively.

(Dollars in thousands)	Asset				
Three Months Ended September 30, 2015	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$8,274	\$16,743	\$ 21	\$ 265	\$ 25,303
Intersegment interest allocations	(1,085 )	1,085	—	—	—
Total interest expense	—	1,789	—	283	2,072
Net interest income (expense)	7,189	16,039	21	(18 )	23,231
Provision for loan losses	35	130	—	—	165
Net interest income after provision	7,154	15,909	21	(18 )	23,066
Bargain purchase gain	—	—	1,708	—	1,708
Other noninterest income	445	2,345	1,778	22	4,590
Noninterest expense	4,618	12,680	1,617	1,630	20,545
Operating income (loss)	\$2,981	\$5,574	\$ 1,890	\$ (1,626 )	\$ 8,819
Total assets	\$189,430	\$1,309,873	\$ 16,209	\$ 65,951	\$ 1,581,463
Gross loans	\$175,689	\$991,032	\$ 45	\$ 18,535	\$ 1,185,301

(Dollars in thousands)	Asset				
Three Months Ended September 30, 2014	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$7,423	\$14,690	\$ —	\$ 5	\$ 22,118
Intersegment interest allocations	(990 )	990	—	—	—
Total interest expense	—	1,312	—	411	1,723
Net interest income (expense)	6,433	14,368	—	(406 )	20,395
Provision for loan losses	452	923	—	—	1,375
Net interest income after provision	5,981	13,445	—	(406 )	19,020
Gain on branch sale	—	12,619	—	—	12,619
Other noninterest income	431	2,345	374	35	3,185
Noninterest expense	4,125	12,344	626	1,366	18,461
Operating income (loss)	\$2,287	\$16,065	\$ (252 )	\$ (1,737 )	\$ 16,363
Total assets	\$170,088	\$1,155,434	\$ 801	\$ 21,475	\$ 1,347,798
Gross loans	\$158,129	\$819,010	\$ —	\$ —	\$ 977,139

#### Factoring

Our Factoring segment's operating income for the three months ended September 30, 2015 was \$3.0 million, compared with \$2.3 million for the three months ended September 30, 2014, an increase of \$0.7 million. This increase was due to growth in interest and noninterest income as factored receivables in our Factoring segment grew 11% from \$158.1 million as of September 30, 2014 to \$175.7 million as of September 30, 2015. Growth experienced in our factoring portfolio resulted from continued execution of our growth strategy for such product and increased marketing efforts and growth initiatives during the period, offset in part by decreased dollar volumes of total invoices purchased in 2015 due to lower fuel prices and related average invoice size reductions. Our factored accounts receivable purchases increased 10% from \$379 million during the three months ended September 30, 2014 to \$418 million during the three months ended September 30, 2015. This increase in income from the growth in our portfolio was offset in part by the

increased variable expenses associated with this growth, mostly personnel costs required to service our larger portfolio.

Net interest income was \$7.2 million for the three months ended September 30, 2015 compared to \$6.4 million for the three months ended September 30, 2014, an increase of \$0.8 million, driven by growth in our portfolio which more than offset the increased intersegment interest allocation attributable to this growth.

Noninterest expense was \$4.6 million for the three months ended September 30, 2015 compared with \$4.1 million for the three months ended September 30, 2014, driven primarily by increased personnel and operating costs incurred in connection with growth in our factoring portfolio.

Our provision for loan losses was negligible for the three months ended September 30, 2015 compared with \$0.5 million for the three months ended September 30, 2014. The provision for loan losses on factored receivables is primarily driven by the allowance allocation for incurred losses recorded on collectively evaluated factored receivables purchased and outstanding for a period. As factored receivables purchased fluctuate period over period, the associated provision for loan losses typically increases or decreases accordingly. In addition, loan loss valuation allowances are recorded on specific at-risk balances, typically consisting of invoices greater than 90 days past due with negative cash reserves. The lower provision in the three months ended September 30, 2015 compared to the three months ended September 30, 2014 was primarily due to specific reserves on at-risk balances recorded during the three months ended September 30, 2014. During the three months ended September 30, 2015 factored receivables increased approximately \$33 million from June 30, 2015. During the three months ended September 30, 2014, factored receivables increased approximately \$38 million from June 30, 2014. The increases within each period were relatively comparable resulting in minimal impact on the provision for loan losses due to volumes.

### Banking

Our Banking segment's operating income totaled \$5.6 million for the three months ended September 30, 2015 compared to operating income of \$16.1 million for the three months ended September 30, 2014. The operating income for the three months ended September 30, 2014 was significantly impacted by the recording of a pre-tax gain in the amount of \$12.6 million, or \$7.9 million net of tax, associated with the sale of our Pewaukee, Wisconsin branch. Excluding the tax-effected gain on branch sale, the Banking segment reported operating income of \$8.2 million for the three months ended September 30, 2014. We experienced an increase in net interest income from \$14.4 million for the three months ended September 30, 2014 to \$16.0 million for the three months ended September 30, 2015 and an improvement in our provision for loan losses. These increases were offset by increases in noninterest expenses period over period.

This increase in net interest income was primarily the result of increases in the balances of our interest earning assets, primarily loans, due to the continued growth of our commercial finance products, including equipment loans, general asset-based loans, and healthcare asset-based loans. Outstanding loans in our Banking segment grew 21% from \$819.0 million as of September 30, 2014 to \$991.0 million as of September 30, 2015.

Our provision for loan losses was \$0.1 million for the three months ended September 30, 2015 compared with \$0.9 million for the three months ended September 30, 2014, primarily the result of the reversal of a \$0.5 million specific reserve that had been previously established earlier in 2015 due to the successful collection of a Banking segment at-risk factored receivable balance during the three months ended September 30, 2015. The remaining decrease is attributable to changes in loan volumes and mix in establishing our allowance for loan and lease losses.

Noninterest expense was \$12.7 million for the three months ended September 30, 2015, compared with \$12.3 million for the three months ended September 30, 2014, an increase of \$0.4 million driven by increased operating expenses in personnel, facilities and infrastructure to support the continued growth in our equipment and asset-based lending as well as merit increases for existing employees, higher health insurance benefit costs, incentive compensation, and 401(k) expense.

### Asset Management

Our Asset Management segment's operating income totaled \$1.9 million for the three months ended September 30, 2015 compared to an operating loss of \$0.3 million for the three months ended September 30, 2014. This increase was significantly impacted by the Doral Money, Inc. bargain purchase gain measurement period adjustment of \$1.7 million recorded during the three months ended September 30, 2015. Excluding the bargain purchase gain adjustment, the Asset Management segment reported operating income of \$0.2 million. Included in this result is an

increase of \$1.3 million related to asset management fees earned by Triumph Capital Advisors which closed additional CLO offerings in August 2014 and June 2015, and assumed CLO asset management contracts in the March 2015 Doral Money, Inc. acquisition. These increases were offset in part by an increase in noninterest expenses of \$1.0 million from \$0.6 million for the three months ended September 30, 2014 to \$1.6 million for the three months ended September 30, 2015. The increased noninterest expenses were primarily related to the amortization of intangible assets recorded in conjunction with our acquisition of Doral Money, Inc. as well as increases in personnel costs to support the growth in this segment.

#### Corporate

The Corporate segment's operating loss totaled \$1.6 million for the three months ended September 30, 2015, compared with an operating loss of \$1.7 million for the three months ended September 30, 2014. Included in this result is an increase of \$0.2 million in operating expenses for the three months ended September 30, 2015, related primarily to increases in management and administrative expenses at the holding company level not attributable to an operating segment in conjunction with our transition to being a public company. The increase in total assets and gross loans at the holding company is primarily due to the net proceeds of \$83.8 million resulting from the consummation of our initial public offering in November 2014. A portion of the offering proceeds were invested in \$18.6 million of shared national credits during the second quarter of 2015.

Nine months ended September 30, 2015 compared with nine months ended September 30, 2014. The following tables present our primary operating results for our operating segments as of and for the nine month periods ended September 30, 2015 and 2014, respectively.

(Dollars in thousands)	Asset				
Nine Months Ended September 30, 2015	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$23,777	\$49,166	\$ 87	\$ 449	\$ 73,479
Intersegment interest allocations	(3,011 )	3,011	—	—	—
Total interest expense	—	5,035	10	833	5,878
Net interest income (expense)	20,766	47,142	77	(384 )	67,601
Provision for loan losses	402	2,856	—	93	3,351
Net interest income after provision	20,364	44,286	77	(477 )	64,250
Bargain purchase gain	—	—	14,217	—	14,217
Other noninterest income	1,227	7,637	4,087	558	13,509
Noninterest expense	13,380	37,786	5,053	4,744	60,963
Operating income (loss)	\$8,211	\$14,137	\$ 13,328	\$ (4,663 )	\$ 31,013
Total assets	\$189,430	\$1,309,873	\$ 16,209	\$ 65,951	\$ 1,581,463
Gross loans	\$175,689	\$991,032	\$ 45	\$ 18,535	\$ 1,185,301

(Dollars in thousands)	Asset				
Nine Months Ended September 30, 2014	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$19,165	\$44,753	\$ —	\$ 32	\$ 63,950
Intersegment interest allocations	(2,262 )	2,262	—	—	—
Total interest expense	—	3,590	—	1,229	4,819
Net interest income	16,903	43,425	—	(1,197 )	59,131
Provision for loan losses	1,354	2,693	—	—	4,047
Net interest income after provision	15,549	40,732	—	(1,197 )	55,084
Gain on branch sale	—	12,619	—	—	12,619
Other noninterest income	1,218	6,256	503	450	8,427
Noninterest expense	10,570	34,234	1,700	3,013	49,517
Operating income (loss)	\$6,197	\$25,373	\$ (1,197 )	\$ (3,760 )	\$ 26,613
Total assets	\$170,088	\$1,155,434	\$ 801	\$ 21,475	\$ 1,347,798
Gross loans	\$158,129	\$819,010	\$ —	\$ —	\$ 977,139

#### Factoring

Our Factoring segment's operating income for the nine months ended September 30, 2015 was \$8.2 million, compared with \$6.2 million for the nine months ended September 30, 2014, an increase of \$2.0 million. This increase was due to growth in interest and noninterest income as factored receivables in our Factoring segment grew 11% from \$158.1 million as of September 30, 2014 to \$175.7 million as of September 30, 2015. Growth experienced in our factoring portfolio resulted from continued execution of our growth strategy for such product and increased marketing efforts and growth initiatives during the period, offset in part by decreased dollar volumes of total invoices purchased in 2015 due to lower fuel prices and related average invoice size reductions. Our factored accounts receivable purchases increased 20% from \$999 million during the nine months ended September 30, 2014 to \$1.200 billion during the nine months ended September 30, 2015. This increase in income from the growth in our portfolio was offset in part by the increased variable expenses associated with this growth, mostly personnel costs required to service our larger portfolio.

Net interest income was \$20.8 million for the nine months ended September 30, 2015 compared to \$16.9 million for the nine months ended September 30, 2014, an increase of \$3.9 million, driven by growth in our portfolio which more than offset the increased intersegment interest allocation attributable to this growth.

Noninterest expense was \$13.4 million for the nine months ended September 30, 2015 compared with \$10.6 million for the nine months ended September 30, 2014, driven primarily by increased personnel and operating costs incurred in connection with growth in our factoring portfolio.



Our provision for loan losses was \$0.4 million for the nine months ended September 30, 2015 compared with \$1.4 million for the nine months ended September 30, 2014. The provision for loan losses on factored receivables is primarily driven by the allowance allocation for incurred losses recorded on collectively evaluated factored receivables purchased and outstanding for a period. As factored receivables purchased fluctuate period over period, the associated provision for loan losses typically increases or decreases accordingly. In addition, loan loss valuation allowances are recorded on specific at-risk balances, typically consisting of invoices greater than 90 days past due with negative cash reserves. The decreased provision in the nine months ended September 30, 2015, despite the growth in our factored receivable balances from September 30, 2014 to September 30, 2015, was due to variances in purchased factored receivables during the nine months ended September 30, 2015 and 2014. During the nine months ended September 30, 2015 factored receivables increased only \$5 million from December 31, 2014. During the nine months ended September 30, 2014, factored receivables increased approximately \$50 million from December 31, 2013. The higher increase in factored receivable balances within the nine month period ended September 30, 2014 resulted in a higher provision for loan losses compared to the nine months ended September 30, 2015.

### Banking

Our Banking segment's operating income totaled \$14.1 million for the nine months ended September 30, 2015 compared to operating income of \$25.4 million for the nine months ended September 30, 2014. The operating income for the nine months ended September 30, 2014 was significantly impacted by the recording of a pre-tax gain in the amount of \$12.6 million associated with the sale of our Pewaukee, Wisconsin branch. Excluding the tax-effected gain on branch sale, the Banking segment reported operating income of \$17.5 million for the nine months ended September 30, 2014. We experienced an increase in net interest income from \$43.4 million for the nine months ended September 30, 2014 to \$47.1 million for the nine months ended September 30, 2015. In addition, other noninterest income increased from \$6.3 million for the nine months ended September 30, 2014 to \$7.6 million for the nine months ended September 30, 2015. These increases were offset in part by increases in the provision for loan losses and noninterest expenses period over period.

This increase in net interest income was primarily the result of increases in the balances of our interest earning assets, primarily loans, due to the continued growth of our commercial finance products, including equipment loans, general asset-based loans, and healthcare asset-based loans. Outstanding loans in our Banking segment grew 21% from \$819.0 million as of September 30, 2014 to \$991.0 million as of September 30, 2015.

The increase in noninterest income was primarily due to noninterest income earned by increased gains realized on sales of residential mortgage loans, investment securities, and OREO.

Our provision for loan losses was \$2.9 million for the nine months ended September 30, 2015 compared with \$2.7 million for the nine months ended September 30, 2014, reflecting the growth in our banking loan portfolio period over period.

Noninterest expense was \$37.8 million for the nine months ended September 30, 2015, compared with \$34.2 million for the nine months ended September 30, 2014, an increase of \$3.6 million driven by increased operating expenses in personnel, facilities and infrastructure to support the continued growth in our asset-based lending and equipment lending as well as merit increases for existing employees, higher health insurance benefit costs, incentive compensation, and 401(k) expense.

### Asset Management

Our Asset Management segment's operating income totaled \$13.3 million for the nine months ended September 30, 2015 compared to an operating loss of \$1.2 million for the nine months ended September 30, 2014. This increase was

significantly impacted by the recording of a pre-tax bargain purchase gain in the amount of \$14.2 million associated with the acquisition of Doral Money, Inc. in 2015, offset by direct transaction costs of \$0.2 million and the accrual of a \$1.8 million incremental bonus expense for the anticipated amount expected to be paid to team members to recognize their contribution to the transaction. Excluding the bargain purchase gain net of transaction costs and the incremental bonus accrual, the Asset Management segment reported operating income of \$1.1 million for the nine months ended September 30, 2015. Included in this result is an increase of \$3.5 million related to asset management fees earned by Triumph Capital Advisors which closed additional CLO offerings in August 2014 and June 2015, and assumed CLO asset management contracts in the March 2015 Doral Money, Inc. acquisition. These increases were offset in part by an increase in noninterest expenses of \$3.4 million from \$1.7 million for the nine months ended September 30, 2014 to \$5.1 million for the nine months ended September 30, 2015. Increased noninterest expenses, excluding the impact of the Doral Money, Inc. acquisition expenses described above, were primarily related to the amortization of intangible assets recorded in conjunction with our acquisition of Doral Money, Inc. as well as increases in personnel costs to support the growth in this segment.

#### Corporate

The Corporate segment's operating loss totaled \$4.7 million for the nine months ended September 30, 2015, compared with an operating loss of \$3.8 million for the nine months ended September 30, 2014. Included in this result is an increase of \$1.7 million in operating expenses for the nine months ended September 30, 2015, related primarily to increases in management and administrative

expenses at the holding company level not attributable to an operating segment in conjunction with our transition to being a public company. The increase in total assets at the holding company is primarily due to the net proceeds of \$83.8 million resulting from the consummation of our initial public offering in November 2014. A portion of the offering proceeds were invested in \$18.6 million of shared national credits during the nine months ended September 30, 2015.

## Financial Condition

### Assets

Total assets were \$1.581 billion at September 30, 2015, compared to \$1.448 billion at December 31, 2014, an increase of \$134 million, the components of which are discussed below.

### Loan Portfolio

Loans held for investment were \$1.185 billion at September 30, 2015, compared with \$1.006 billion at December 31, 2014.

We offer a broad range of lending and credit products. Within our Triumph Community Bank subsidiary, we offer a full range of lending products, including commercial real estate, construction and development, residential real estate, general commercial, farmland and consumer loans, focused on our community banking markets in Iowa and Illinois. We also originate a variety of commercial finance products offered on a nationwide basis. These products include our factored receivables, the asset-based loans and equipment loans originated by Triumph Savings Bank under our Triumph Commercial Finance brand, and the healthcare asset-based loans originated by Triumph Community Bank under our Triumph Healthcare Finance brand. In addition, our Triumph Savings Bank subsidiary originates a variety of additional loans, including mortgage warehouse loans and other commercial and commercial real estate loans.

The following table shows our loan portfolio by portfolio segments as of September 30, 2015 and December 31, 2014:

(Dollars in thousands)	September 30, 2015			December 31, 2014		
		% of Total			% of Total	
Commercial real estate	\$247,175	21 %	\$249,164	25 %		
Construction, land development, land	52,446	4 %	42,914	4 %		
1-4 family residential properties	77,043	6 %	78,738	8 %		
Farmland	25,784	3 %	22,496	2 %		
Commercial	468,055	39 %	364,567	37 %		
Factored receivables	201,803	17 %	180,910	18 %		
Consumer	10,632	1 %	11,941	1 %		
Mortgage warehouse	102,363	9 %	55,148	5 %		
<b>Total Loans</b>	<b>\$1,185,301</b>	<b>100 %</b>	<b>\$1,005,878</b>	<b>100 %</b>		

**Commercial Real Estate Loans.** Our commercial real estate loans were \$247.2 million at September 30, 2015, a decrease of \$2.0 million from \$249.2 million at December 31, 2014, driven by paydowns that offset new loan activity

for the period as we continue to experience pricing pressure for such loans, which has impacted our ability to grow loan volumes in these markets at what we consider to be appropriate risk adjusted returns, particularly in our community banking markets.

**Construction and Development Loans.** Our construction and development loans were \$52.4 million at September 30, 2015, an increase of \$9.5 million from \$42.9 million at December 31, 2014, due primarily to growth from continued strength of this category in our markets.

**Residential Real Estate Loans.** Our one-to-four family residential loans were \$77.0 million at September 30, 2015, a decrease of \$1.7 million from \$78.7 million at December 31, 2014, due primarily to paydowns that offset new loan activity for the period.

Commercial Loans. Our commercial loans held for investment were \$468.1 million at September 30, 2015, an increase of \$103.5 million from \$364.6 million at December 31, 2014. This increase was driven by continued growth in the equipment loans and asset-based loans originated under our Triumph Commercial Finance brand as well as the asset-based healthcare loans originated under our Triumph Healthcare Finance brand as we continue to execute on our growth strategy for such products. These products increased in total from \$194.5 million at December 31, 2014 to \$296.0 million at September 30, 2015. In addition, our other commercial lending products, comprised primarily of general commercial loans originated in our community banking markets and purchased shared national credits, increased from \$170.1 million at December 31, 2014 to \$172.1 million at September 30, 2015 as a result of \$29.6 million in new purchases of shared national credits during the second quarter of 2015, offset by paydowns of commercial loans in our community banking markets as we continue to experience pricing pressure for such loans. The following table shows our commercial products as of September 30, 2015 and December 31, 2014:

	September 30,	December 31,
(Dollars in thousands)	2015	2014
<b>Commercial</b>		
TCF equipment	\$ 143,483	\$ 106,354
TCF asset-based lending	85,641	46,388
THF asset-based lending	66,832	41,770
Other commercial lending	172,099	170,055
Total commercial loans	\$ 468,055	\$ 364,567

Factored Receivables. Our factored receivables were \$201.8 million at September 30, 2015, an increase of \$20.9 million from \$180.9 million at December 31, 2014 as we continue to execute on our growth strategy for this product at Advance Business Capital, our factoring subsidiary, as well as through growth in factored receivables purchased under our Triumph Commercial Finance brand. Purchase volume at our factoring subsidiary Advance Business Capital was \$1.200 billion during the nine months ended September 30, 2015 and Triumph Commercial Finance recorded purchase volume of \$153 million for the nine months ended September 30, 2015.

Mortgage Warehouse. Our mortgage warehouse facilities maintained outstanding balances of \$102.4 million at September 30, 2015, an increase of \$47.3 million from \$55.1 million at December 31, 2014. The increase was primarily due to increases in mortgage origination volumes at our mortgage warehouse clients resulting in higher utilization of their mortgage warehouse facilities during the period. Client utilization of mortgage warehouse facilities may experience significant fluctuation on a day-to-day basis given mortgage origination market conditions.

Other Loans. Our portfolio also includes real estate loans secured by farmland and consumer loans. All of these categories of loans in the aggregate were less than 5% of our total loan portfolio as of September 30, 2015 and December 31, 2014.

The following tables set forth the contractual maturities, including scheduled principal repayments, of our loan portfolio and the distribution between fixed and floating interest rate loans as of September 30, 2015.

(Dollars in thousands)	September 30, 2015			Total
	One Year or	After One	After Five	
	Less	but	Years	
		within		

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

		Five Years		
Commercial real estate	\$51,969	\$158,519	\$36,687	\$247,175
Construction, land development, land	28,215	12,799	11,432	52,446
1-4 family residential properties	9,222	25,564	42,257	77,043
Farmland	1,433	12,380	11,971	25,784
Commercial	146,631	282,026	39,398	468,055
Factored receivables	201,803	—	—	201,803
Consumer	2,069	6,123	2,440	10,632
Mortgage warehouse	102,363	—	—	102,363
	\$543,705	\$497,411	\$144,185	\$1,185,301

Sensitivity of loans to changes in interest rates:

Predetermined (fixed) interest rates	\$376,524	\$50,478	
Floating interest rates	120,887	93,707	
Total	\$497,411	\$144,185	

As of September 30, 2015, most of the Company's non-factoring business activity is with customers located within certain states. The states of Illinois (31%), Iowa (15%) and Texas (18%) make up 64% of the Company's gross loans, excluding factored receivables. Therefore, the Company's exposure to credit risk is affected by changes in the economies in these states.

Further, a significant majority (83%) of our factored receivables, representing approximately 14% of our total loan portfolio as of September 30, 2015, are receivables purchased from trucking fleets and owner-operators in the transportation industry. Although such concentration may cause our future interest income with respect to our factoring operations to be correlated with demand for the transportation industry in the United States generally, and small-to-mid-sized operators in such industry specifically, we feel that the credit risk with respect to our outstanding portfolio is appropriately mitigated as we limit the amount of receivables acquired from individual debtors and creditors thereby achieving diversification across a number of companies and industries.

#### Nonperforming Assets

We have established procedures to assist us in maintaining the overall quality of our loan portfolio. In addition, we have adopted underwriting guidelines to be followed by our lending officers and require significant senior management review of proposed extensions of credit exceeding certain thresholds. When delinquencies exist, we rigorously monitor them for any negative or adverse trends. Our loan review procedures include approval of lending policies and underwriting guidelines by the Board of Directors of our bank subsidiaries, independent loan review, approval of large credit relationships by our bank subsidiaries' Management Loan Committees and loan quality documentation procedures. We, like other financial institutions, are subject to the risk that our loan portfolio will be subject to increasing pressures from deteriorating borrower credit due to general economic conditions.

The accrual of interest income on non-PCI loans is discontinued at the time the loan is 90 days delinquent unless the loan is well-secured and in process of collection, or at an earlier date if full collection of interest or principal becomes doubtful. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued when a loan is placed on nonaccrual is reversed from interest income. Interest received on these loans is accounted for on the cash-basis or cost recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The accretion of interest income on PCI loans is discontinued if the estimation of the timing and amount of cash flows expected to be collected involves a high degree of uncertainty and cannot be reasonably projected. Such PCI loans are considered nonaccrual and included in our nonaccrual loan totals, but are not considered impaired unless the loans have experienced credit deterioration and an allowance has been recorded subsequent to acquisition. PCI loans for which the timing and amount of expected cash flows can be reasonably estimated accrete interest income, regardless of the contractual past due status of the loan, however, the disclosure of past due status of all PCI loans is based on the contractual terms of the loan, including those placed on nonaccrual due to the contractual payment status of the loan.

We obtain appraisals or other valuations of real property and other collateral which secure loans, and may update these valuations of collateral securing loans categorized as nonperforming loans and potential problem loans. In instances where updated valuations reflect reduced collateral values, an evaluation of the borrower's overall financial condition is made to determine the need, if any, for possible write-downs or appropriate additions to the ALLL.

OREO acquired as a result of foreclosure or as part of an acquisition are held for sale and are initially recorded at fair value less estimated cost to sell at the date of acquisition, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. At the time of acquisition of properties not acquired as part of an acquisition, losses are charged

against the ALLL, and gains are realized to the extent fair value exceeds the carrying amount of the foreclosed loan. Improvements to the value of the properties are capitalized, but not in excess of the net realizable value of the property.

55

---



The following table sets forth the allocation of our nonperforming assets among our different asset categories as of the dates indicated. We classify nonperforming assets as nonaccrual loans, loans modified under restructurings as a result of the borrower experiencing financial difficulties, factored receivables greater than 90 days past due, and OREO. The balances of nonperforming loans reflect the recorded investment in these assets, including deductions for purchase discounts.

(Dollars in thousands)	September 30, 2015	December 31, 2014		
<b>Nonperforming loans:</b>				
Commercial real estate	\$ 819	\$ 1,995		
Construction, land development, land	—	—		
1-4 family residential properties	553	638		
Farmland	—	—		
Commercial	3,180	7,188		
Factored receivables	1,311	651		
Consumer	—	—		
Mortgage warehouse	—	—		
Purchased credit impaired	5,681	6,206		
<b>Total nonperforming loans</b>	<b>11,544</b>	<b>16,678</b>		
Other real estate owned, net	6,201	8,423		
<b>Total nonperforming assets</b>	<b>\$ 17,745</b>	<b>\$ 25,101</b>		
<b>Nonperforming assets to total assets</b>	<b>1.12</b>	<b>% 1.73</b>	<b>%</b>	
<b>Nonperforming loans to total loans held for investment</b>	<b>0.97</b>	<b>% 1.66</b>	<b>%</b>	
<b>Total past due loans to total loans held for investment</b>	<b>2.14</b>	<b>% 2.57</b>	<b>%</b>	

We had \$11.5 million and \$16.7 million in nonperforming loans, including nonaccrual PCI loans, as of September 30, 2015 and December 31, 2014, respectively. Nonperforming loans decreased from December 31, 2014 to September 30, 2015 primarily due to the payoff of a \$5.2 million nonperforming commercial loan that had been on nonaccrual. This decrease was offset in part by the addition of a \$0.9 million asset-based healthcare loan. The ratio of nonperforming loans to total loans improved to 0.97% at September 30, 2015 and our nonperforming assets to total assets further improved to 1.12% at September 30, 2015 compared to 1.73% at December 31, 2014 in conjunction with the nonperforming commercial loan activity described above and a decline in our OREO balances. We also experienced a decrease in our total past due loans to total loans during the nine months ended September 30, 2015 to 2.14% from 2.57% at December 31, 2014.

Our OREO as of September 30, 2015 totaled \$6.2 million, a decrease of \$2.2 million from the \$8.4 million as of December 31, 2014, primarily due to sales of OREO property during the nine months ended September 30, 2015.

#### Allowance for Loan and Lease Losses

ALLL is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values,

economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings (TDRs) and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. PCI loans are not considered impaired on the acquisition date. For PCI loans, a decline in the present value of current expected cash flows compared to the previously estimated expected cash flows, due in any part to change in credit, is referred to as credit impairment and recorded as a provision for loan losses during the period.

Impaired loans generally include nonaccrual loans, factored receivables greater than 90 days past due, TDRs, partially charged off loans, and PCI loans with subsequent deterioration in expected cash flows. All impaired loans are subject to being individually evaluated for specific loss reserves. If an impaired loan is determined to have incurred a loss, a portion of the ALLL is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

TDRs are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a TDR is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral. For TDRs that subsequently default, the Company determines the amount of reserve in accordance with the accounting policy for the ALLL. PCI loans accounted for individually (not accounted for in a closed pool of loans with other loans that share common risk characteristics) are subject to the TDR accounting requirements when restructured subsequent to acquisition (loans that were restructured prior to acquisition are not considered TDRs). Modifications subsequent to acquisition of our PCI loans accounted for within a pool with similar risk characteristics are not subject to TDR guidance. Rather, the revised estimated future cash flows of the individually modified loan within a pool are included in the estimated future cash flows of the pool.

The general component covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations.

Purchased loans are recorded at fair value at the date of acquisition without carryover of the seller's ALLL. Therefore we maintain an ALLL on purchased loans based on credit deterioration subsequent to the acquisition date.

#### Analysis of the Allowance for Loan and Lease Losses

The following table sets forth the ALLL by category of loan:

(Dollars in thousands)	September 30, 2015		December 31, 2014	
	Allocated % of	ALLL	Allocated % of	ALLL
	Loan	to	Loan	to

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

	Allowance	Portfolio	Loans	Allowance	Portfolio	Loans
Commercial real estate	\$1,395	21	% 0.56 %	\$533	25	% 0.21 %
Construction, land development, land	443	4	% 0.84 %	333	4	% 0.78 %
1-4 family residential properties	279	6	% 0.36 %	215	8	% 0.27 %
Farmland	29	3	% 0.11 %	19	2	% 0.08 %
Commercial	5,308	39	% 1.13 %	4,003	37	% 1.10 %
Factored receivables	3,609	17	% 1.79 %	3,462	18	% 1.91 %
Consumer	225	1	% 2.12 %	140	1	% 1.17 %
Mortgage warehouse	256	9	% 0.25 %	138	5	% 0.25 %
Total Loans	\$11,544	100	% 0.97 %	\$8,843	100	% 0.88 %

From December 31, 2014 to September 30, 2015, the ALLL increased from \$8.8 million or 0.88% of total loans to \$11.5 million or 0.97% of total loans. The increase was primarily driven by the allowance associated with collectively evaluated loans which increased to \$9.5 million at September 30, 2015 from \$7.1 million at December 31, 2014, as a result of growth in the loan portfolio during the nine months ended September 30, 2015, as well as changes in the mix of collectively evaluated loans as non-PCI loans acquired in the Triumph Community Bank acquisition that matured and were renewed during the period, which previously maintained discounts associated with fair value adjustments recorded at acquisition, required allowance allocations.

The following table presents the unpaid principal and recorded investment for loans at September 30, 2015. The difference between the unpaid principal balance and recorded investment is principally associated with (1) premiums and discounts associated with acquisition date fair value adjustments on acquired loans (both PCI and non-PCI) of which approximately \$7.4 million is expected to be accretable into income over the remaining lives of the acquired loans, (2) net deferred origination costs and fees, and (3) previous charge-offs. The net difference can provide protection from credit loss in addition to the ALLL as future potential charge-offs for an individual loan are limited to the recorded investment plus unpaid accrued interest.

(Dollars in thousands) September 30, 2015	Recorded Investment	Unpaid Principal	Difference
Commercial real estate	\$247,175	\$257,519	\$(10,344 )
Construction, land development, land	52,446	53,966	(1,520 )
1-4 family residential properties	77,043	79,911	(2,868 )
Farmland	25,784	25,700	84
Commercial	468,055	469,888	(1,833 )
Factored receivables	201,803	202,837	(1,034 )
Consumer	10,632	10,676	(44 )
Mortgage warehouse	102,363	102,363	—
	\$1,185,301	\$1,202,860	\$(17,559 )

At September 30, 2015 and December 31, 2014, we had on deposit \$20.7 million and \$19.0 million, respectively, of customer reserves associated with factored receivables. These deposits represent customer reserves held to settle any payment disputes or collection shortfalls, may be used to pay customers' obligations to various third parties as directed by the customer, are periodically released to or withdrawn by customers, and are reported as deposits on our consolidated balance sheets.

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

The following table provides an analysis of the provisions for loan losses, net charge-offs and recoveries for the three and nine months ended September 30, 2015 and 2014, and the effects of those items on our ALLL:

(Dollars in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Balance at beginning of period	\$11,462	\$6,253	\$8,843	\$3,645
Loans charged-off:				
Commercial real estate	(9 )	—	(152 )	—
Construction, land development, land	—	(100 )	—	(100 )
1-4 family residential properties	(20 )	(74 )	(203 )	(264 )
Farmland	—	—	—	—
Commercial	—	—	(47 )	(12 )
Factored receivables	(72 )	(119 )	(451 )	(294 )
Consumer	(97 )	(100 )	(244 )	(314 )
Mortgage warehouse	—	—	—	—
Total loans charged-off	\$(198 )	\$(393 )	\$(1,097 )	\$(984 )
Recoveries of loans charged-off:				
Commercial real estate	1	1	52	3
Construction, land development, land	—	—	—	—
1-4 family residential properties	4	3	104	106
Farmland	—	—	—	—
Commercial	34	3	40	217
Factored receivables	21	21	69	56
Consumer	55	57	182	230
Mortgage warehouse	—	—	—	—
Total loans recoveries	\$115	\$85	\$447	\$612
Net loans charged-off	\$(83 )	\$(308 )	\$(650 )	\$(372 )
Provision for (reversal of) loan losses:				
Commercial real estate	189	(78 )	962	35
Construction, land development, land	97	198	110	330
1-4 family residential properties	44	56	163	240
Farmland	1	2	10	6
Commercial	210	722	1,312	1,707
Factored receivables	(475 )	397	529	1,533
Consumer	107	34	147	122
Mortgage warehouse	(8 )	44	118	74
Total provision for loan losses	\$165	\$1,375	\$3,351	\$4,047
Balance at end of period	\$11,544	\$7,320	\$11,544	\$7,320
Average total loans held for investment	\$1,164,946	\$975,080	\$1,080,298	\$925,904
Net charge-offs to average total loans held for investment	0.01 %	0.03 %	0.06 %	0.04 %
Allowance to total loans held for investment	0.97 %	0.75 %	0.97 %	0.75 %

Net loans charged off for the three and nine months ended September 30, 2015 were \$0.1 million and \$0.7 million, respectively, compared to net loans charged off of \$0.3 million and \$0.4 million, respectively, for the three and nine

months ended September 30, 2014. The factored receivable charge-off activity during the three and nine months ended September 30, 2015 was primarily due to two client relationships. Net charge-offs as a percentage of average total loans held for investment were only 0.01% and 0.06% for the three and nine months ended September 30, 2015, respectively.

#### Assets Held for Sale

At September 30, 2015 and December 31, 2014, originated mortgage loans held for sale were \$2.2 million and \$3.3 million, respectively. Loan sales of \$53.0 million and \$48.6 million occurred during the nine months ended September 30, 2015 and 2014, respectively, and resulted in recognized net gains on sale of \$1.4 million and \$1.1 million in the respective periods. At September 30, 2015 and December 31, 2014, no originated mortgage loans held for sale were on nonaccrual status.

## Securities

Our investment strategy is oriented towards maintaining liquidity in securities with minimal credit risk. We held securities classified as available for sale with a fair value of \$156.8 million as of September 30, 2015, a decrease of \$5.2 million from \$162.0 million at December 31, 2014. This decrease is attributable to normal portfolio management activities, with the net reduction being attributed to normal sales, payment, and amortization activity. For the nine months ended September 30, 2015, securities were sold resulting in proceeds of \$17.6 million, gross gains of \$0.3 million, and no losses. Our available for sale securities can be used for pledging to secure FHLB borrowings and public deposits, or can be sold to meet liquidity needs.

As of September 30, 2015, we have investments classified as held to maturity with an amortized cost of \$0.7 million.

The following tables set forth the amortized cost and average yield of our securities, by type and contractual maturity as of September 30, 2015:

(Dollars in thousands)	Maturity as of September 30, 2015									
	One Year or Less		After One but within Five Years		After Five but within Ten Years		After Ten Years		Total	
	Amortized Cost	Average Yield	Amortized Cost	Average Yield	Amortized Cost	Average Yield	Amortized Cost	Average Yield	Amortized Cost	Average Yield
U.S. Government agency obligations	\$—	—	\$90,606	1.51 %	\$—	—	\$—	—	\$90,606	1.51 %
Mortgage-backed securities	—	—	1,074	2.02 %	407	3.85 %	22,570	1.72 %	24,051	1.77 %
Asset backed securities	—	—	—	—	4,896	1.26 %	13,477	1.74 %	18,373	1.61 %
State and municipal	1,263	1.56 %	1,953	2.96 %	159	3.85 %	—	—	3,375	2.47 %
Corporate bonds	—	—	16,709	1.82 %	1,395	2.04 %	669	5.82 %	18,773	1.97 %
SBA pooled securities	—	—	8	1.78 %	180	2.62 %	—	—	188	2.59 %
Total securities available for sale	\$1,263	1.56 %	\$110,350	1.59 %	\$7,037	1.65 %	\$36,716	1.80 %	\$155,366	1.65 %
Security held to maturity	\$149	2.68 %	\$598	2.42 %	\$—	—	\$—	—	\$747	2.47 %

## Liabilities

Our total liabilities were \$1.318 billion as of September 30, 2015, an increase of \$108 million, from \$1.210 billion at December 31, 2014. The net change was primarily due to a \$35 million increase in customer deposits, a \$6 million increase in customer repurchase agreements, a \$58 million increase in Federal Home Loan Bank advances, and an \$8



million increase in other liabilities.

### Deposits

Deposits represent our primary source of funds. We intend to continue to focus on growth in transactional deposit accounts as part of our growth strategy, both in our existing branch networks and through targeted acquisitions.

Our total deposits were \$1.200 billion as of September 30, 2015, compared to \$1.165 billion as of December 31, 2014, an increase of \$35 million. As of September 30, 2015, interest bearing demand deposits, noninterest bearing deposits, money market deposits and savings deposits accounted for 47% of our total deposits, while individual retirement accounts and certificates of deposit made up 53% of total deposits. The average cost of interest bearing deposits was 0.69% and 0.66% for the three and nine months ended September 30, 2015, respectively, and 0.56% and 0.52% for the three and nine months ended September 30, 2014, respectively, on an annualized basis.

60

---

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

The following table summarizes our average deposit balances and weighted average rates for the three and nine month periods ended September 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended September 30, 2015			Three Months Ended September 30, 2014		
	Average Balance	Weighted Avg Yields	% of Total	Average Balance	Weighted Avg Yields	% of Total
Noninterest bearing demand	\$171,887	—	14 %	\$162,619	—	15 %
Interest bearing demand	211,823	0.06 %	18 %	215,862	0.07 %	20 %
Individual retirement accounts	57,227	1.23 %	5 %	51,942	1.13 %	5 %
Money market	116,375	0.23 %	10 %	126,932	0.23 %	12 %
Savings	72,617	0.05 %	6 %	73,833	0.05 %	7 %
Certificates of deposit	509,224	1.05 %	43 %	396,287	0.92 %	37 %
Brokered deposits	50,002	1.00 %	4 %	45,235	0.88 %	4 %
Total	\$1,189,155	0.59 %	100 %	\$1,072,710	0.48 %	100 %

(Dollars in thousands)	Nine Months Ended September 30, 2015			Nine Months Ended September 30, 2014		
	Average Balance	Weighted Avg Yields	% of Total	Average Balance	Weighted Avg Yields	% of Total
Noninterest bearing demand	\$167,708	—	14 %	\$158,860	—	15 %
Interest bearing demand	227,035	0.06 %	19 %	224,425	0.07 %	21 %
Individual retirement accounts	56,131	1.19 %	5 %	52,637	1.10 %	5 %
Money market	117,353	0.23 %	10 %	136,341	0.23 %	13 %
Savings	72,915	0.05 %	6 %	73,460	0.05 %	7 %
Certificates of deposit	487,925	1.04 %	42 %	368,363	0.91 %	34 %
Brokered deposits	50,003	1.01 %	4 %	51,438	0.55 %	5 %
Total	\$1,179,070	0.57 %	100 %	\$1,065,524	0.44 %	100 %

The increase in the average balance of certificates of deposit as a percentage of average total deposits was due to a change in the mix of our interest bearing deposits toward higher rate certificates of deposit as these deposit products were used in part to fund our organic loan growth period over period.

The following table provides information on the maturity distribution of time deposits with individual balances of \$100,000 to \$250,000 and of time deposits with individual balances of \$250,000 or more as of September 30, 2015:

(Dollars in thousands)	\$100,000 to \$250,000	\$250,000 and Over	Total
Maturity			

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

3 months or less	\$49,424	\$ 12,948	\$62,372
Over 3 through 6 months	45,252	18,174	63,426
Over 6 through 12 months	106,492	49,354	155,846
Over 12 months	54,445	18,742	73,187
	\$255,613	\$99,218	\$354,831

Other Borrowings

Customer Repurchase Agreements

Customer repurchase agreements outstanding totaled \$15.6 million as of September 30, 2015 and \$9.3 million at December 31, 2014. Our customer repurchase agreements generally have maturities that fall within one year. Variances in these balances are attributable to normal customer behavior and seasonal factors affecting their liquidity positions. The following provides a summary of our customer repurchase agreements as of and for the nine months ended September 30, 2015 and the year ended December 31, 2014:

	September 30,		December 31,	
(Dollars in thousands)	2015		2014	
Average amount outstanding during the period	\$ 13,131		\$ 14,531	
Amount outstanding at end of period	15,584		9,282	
Highest month end balance during the period	15,813		17,670	
Weighted average interest rate at end of period	0.02	%	0.05	%
Weighted average interest rate during the period	0.03	%	0.04	%

#### FHLB Advances

As part of our overall funding and liquidity management program, from time to time we borrow from the Federal Home Loan Bank. Our FHLB advances are collateralized by assets, including a blanket pledge of certain loans. Our FHLB borrowings totaled \$61.0 million as of September 30, 2015 and \$3.0 million as of December 31, 2014. Of the FHLB borrowings outstanding as of September 30, 2015, \$16.0 million were short term borrowings maturing within one month and \$45.0 million were long term borrowings maturing after one but within three years. As of September 30, 2015 and December 31, 2014, we had \$126.3 million and \$104.4 million, respectively, in unused and available advances from the FHLB. The increase in our total borrowing capacity from December 31, 2014 to September 30, 2015 was primarily the result of the new inclusion of mortgage warehouse facilities in our borrowing base with the FHLB. The following provides a summary of our short term FHLB borrowings as of and for the nine months ended September 30, 2015 and the year ended December 31, 2014:

	September 30,		December 31,	
(Dollars in thousands)	2015		2014	
Average amount outstanding during the period	\$ 17,887		\$ 24,987	
Amount outstanding at end of period	16,000		3,000	
Highest month end balance during the period	46,695		70,000	
Weighted average interest rate at end of period	0.10	%	0.05	%
Weighted average interest rate during the period	0.16	%	0.18	%

#### Junior Subordinated Debentures

National Bancshares, Inc., which became our wholly owned subsidiary as part of the Triumph Community Bank acquisition, has two junior subordinated debentures outstanding with a combined face value of \$33.0 million. These debentures are unsecured obligations and were issued to two trusts that are unconsolidated subsidiaries of National Bancshares, Inc. The trusts in turn issued trust preferred securities with identical payment terms to unrelated investors. The debentures mature in September 2033 and July 2036 and may be called at par plus any accrued but unpaid interest; however, we have no current plans to redeem them prior to maturity. Interest on the debentures is calculated quarterly, based on a rate equal to three month LIBOR plus a weighted average spread of 2.28%. As part of the purchase accounting adjustments made with the Triumph Community Bank acquisition, we adjusted the carrying value of the junior subordinated debentures to fair value as of October 15, 2013. The junior subordinated debentures had a combined carrying value of \$24.6 million as of September 30, 2015 and \$24.4 million as of December 31, 2014, and the discount will be amortized through maturity and recognized as a component of interest expense.

The debentures are included on our consolidated balance sheet as liabilities; however, for regulatory purposes, these obligations are eligible for inclusion in regulatory capital, subject to certain limitations. All of the carrying value of \$24.6 million and \$24.4 million was allowed in the calculation of Tier I capital as of September 30, 2015 and December 31, 2014, respectively.

In conjunction with the merger of our subsidiary banks on October 1, 2015, we merged National Bancshares, Inc. with and into Triumph Bancorp, Inc. In connection therewith, Triumph Bancorp, Inc. assumed the obligations of National Bancshares, Inc. with respect to the junior subordinated debentures.

## Capital Resources and Liquidity Management

### Capital Resources

Our stockholders' equity totaled \$263.9 million as of September 30, 2015, an increase of \$26.4 million from \$237.5 million as of December 31, 2014. Stockholders' equity increased during this period primarily due to net income for the period of \$24.6 million.

### Liquidity Management

We define liquidity as our ability to generate sufficient cash to fund current loan demand, deposit withdrawals, or other cash demands and disbursement needs, and otherwise to operate on an ongoing basis.

We manage liquidity at the holding company level as well as that of our bank subsidiaries. The management of liquidity at both levels is critical, because the holding company and our bank subsidiaries have different funding needs and sources, and each is subject to regulatory guidelines and requirements which require minimum levels of liquidity. We believe that our liquidity ratios meet or exceed those guidelines and our present position is adequate to meet our current and future liquidity needs.

Our liquidity requirements are met primarily through cash flow from operations, receipt of pre-paid and maturing balances in our loan and investment portfolios, debt financing and increases in customer deposits. Our liquidity position is supported by management of liquid assets and liabilities and access to other sources of funds. Liquid assets include cash, interest bearing deposits in banks, federal funds sold, securities available for sale and maturing or prepaying balances in our investment and loan portfolios. Liquid liabilities include core deposits, federal funds purchased, customer repurchase agreements and other borrowings. Other sources of funds include the sale of loans, brokered deposits, the issuance of additional collateralized borrowings such as FHLB advances, the issuance of debt securities, borrowings through the Federal Reserve's discount window and the issuance of common securities. For additional information regarding our operating, investing and financing cash flows, see the Consolidated Statements of Cash Flows provided in our consolidated financial statements.

In addition to the liquidity provided by the sources described above, our subsidiary banks maintain correspondent relationships with other banks in order to sell loans or purchase overnight funds should additional liquidity be needed. As of September 30, 2015, Triumph Savings Bank had unsecured federal funds lines of credit with two unaffiliated banks totaling \$24.5 million, and Triumph Community Bank had unsecured federal funds lines of credit with five unaffiliated banks totaling \$75.0 million, with no amounts advanced against those lines at that time.

#### Regulatory Capital Requirements

Our capital management consists of providing equity to support our current and future operations. We are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's, Triumph Savings Bank's or Triumph Community Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company, Triumph Savings Bank and Triumph Community Bank each must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulations to ensure capital adequacy require the Company, Triumph Savings Bank and Triumph Community Bank to maintain minimum amounts and ratios of total, Tier 1, and common equity Tier 1 capital to risk weighted assets, and of Tier 1 capital to average assets.

In July 2013, the U.S. banking regulators adopted a final rule which implements the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision, and certain changes required by the Dodd-Frank Act. The final rule established an integrated regulatory capital framework and introduces the "Standardized Approach" for risk-weighted assets, which replaces the Basel I risk-based guidance for determining risk-weighted assets as of January 1, 2015, the date the Company became subject to the new rules. Based on the Company's current capital composition and levels, the Company believes it is in compliance with the requirements as set forth in the final rules.

The rules include new risk-based capital and leverage ratios, which will be phased in from 2015 to 2019, and refine the definition of what constitutes "capital" for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Company, Triumph Savings Bank and Triumph Community Bank are set forth in the

table below. The final rules also establish a “capital conservation buffer” of 2.5% above the new regulatory minimum capital requirements. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016 and becoming fully effective on January 1, 2019. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions if their capital levels begin to show signs of weakness. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions are now required to meet the new capital level requirements set forth in the table below in order to qualify as “well capitalized.” As of September 30, 2015, Triumph Savings Bank’s and Triumph Community Bank’s capital ratios exceeded those levels necessary to be categorized as “well capitalized” under the regulatory framework for prompt corrective action.

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

The actual capital amounts and ratios for the Company, Triumph Savings Bank, and Triumph Community Bank are presented in the following table as of September 30, 2015. For periods beginning on or after January 1, 2015, capital ratios are calculated and presented in accordance with the requirements of Basel III.

(Dollars in thousands) As of September 30, 2015	Actual		To Be Adequately Capitalized Under Prompt Corrective Action Provisions		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Total capital (to risk weighted assets)</b>						
Triumph Bancorp, Inc.	\$270,749	20.2%	\$107,166	8.0%	N/A	N/A
Triumph Savings Bank, SSB	\$64,540	13.4%	\$38,470	8.0%	\$48,088	10.0%
Triumph Community Bank	\$136,625	16.5%	\$66,194	8.0%	\$82,742	10.0%
<b>Tier 1 capital (to risk weighted assets)</b>						
Triumph Bancorp, Inc.	\$259,068	19.3%	\$80,375	6.0%	N/A	N/A
Triumph Savings Bank, SSB	\$59,728	12.4%	\$28,853	6.0%	\$38,470	8.0%
Triumph Community Bank	\$129,848	15.7%	\$49,645	6.0%	\$66,194	8.0%
<b>Common equity Tier 1 capital (to risk weighted assets)</b>						
Triumph Bancorp, Inc.	\$230,116	17.2%	\$60,275	4.5%	N/A	N/A
Triumph Savings Bank, SSB	\$59,728	12.4%	\$21,639	4.5%	\$31,257	6.5%
Triumph Community Bank	\$129,848	15.7%	\$37,234	4.5%	\$53,782	6.5%
<b>Tier 1 capital (to average assets)</b>						
Triumph Bancorp, Inc.	\$259,068	16.9%	\$61,436	4.0%	N/A	N/A
Triumph Savings Bank, SSB	\$59,728	11.8%	\$20,307	4.0%	\$25,384	5.0%
Triumph Community Bank	\$129,848	13.2%	\$39,340	4.0%	\$49,175	5.0%

Contractual Obligations

The following table summarizes our contractual obligations and other commitments to make future payments as of September 30, 2015 excluding purchase accounting adjustments for our junior subordinated debentures and deposits. The amount of the obligations presented in the table reflects principal amounts only and excludes the amount of interest we are obligated to pay. Also excluded from the table are a number of obligations to be settled in cash. These excluded items are reflected in our consolidated balance sheet and include deposits with no stated maturity, trade payables, accrued interest payable and customer repurchase agreements.

(Dollars in thousands)	Payments Due by Period - September 30, 2015				
	Total	One Year or	After One	After Three	After Five



Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

		Less	but within	but within	Years
			Three Years	Five Years	
Customer repurchase agreements	\$15,584	\$15,584	\$—	\$—	\$—
Federal Home Loan Bank advances	61,000	16,000	45,000	—	—
Junior subordinated debentures	32,990	—	—	—	32,990
Operating lease agreements	7,729	1,723	3,087	2,290	629
Time deposits with stated maturity dates	635,370	444,022	167,985	23,363	—
Total contractual obligations	\$752,673	\$477,329	\$216,072	\$25,653	\$33,619

Off-Balance Sheet Arrangements

In the normal course of business, we enter into various transactions, which, in accordance with GAAP, are not included in our consolidated balance sheets. We enter into these transactions to meet the financing needs of our customers. These transactions include commitments to extend credit and standby and commercial letters of credit, which involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amounts recognized in the consolidated balance sheets.

The following table details our commitments associated with outstanding standby and commercial letters of credit and commitments to extend credit. Since commitments associated with letters of credit and commitments to extend credit may expire unused, the amounts shown do not necessarily reflect actual future cash funding requirements.

	September 30,	December 31,
(Dollars in thousands)	2015	2014
Commitments to make loans	\$ 21,813	\$ 19,792
Unused lines of credit	245,516	227,963
Standby letters of credit	3,338	3,755
Total other commitments	\$ 270,667	\$ 251,510

### Critical Accounting Policies and Estimates

The preparation of our consolidated financial statements in accordance with U.S. generally accepted accounting principles, or GAAP, requires us to make estimates and judgments that affect our reported amounts of assets, liabilities, income and expenses and related disclosure of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under current circumstances, results of which form the basis for making judgments about the carrying value of certain assets and liabilities that are not readily available from other sources. We evaluate our estimates on an ongoing basis. Actual results may differ from these estimates under different assumptions or conditions.

Accounting policies, as described in detail in the notes to our consolidated financial statements are an integral part of our financial statements. A thorough understanding of these accounting policies is essential when reviewing our reported results of operations and our financial position. We believe that the critical accounting policies and estimates discussed below require us to make difficult, subjective or complex judgments about matters that are inherently uncertain. Changes in these estimates that are likely to occur from period to period, or the use of different estimates that we could have reasonably used in the current period, would have a material impact on our financial position, results of operations or liquidity.

**Originated Loans.** Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of unearned income, deferred loan fees and costs, and any direct principal charge-offs. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income over the remaining life of the loan without anticipating prepayments. Loans are considered past due or delinquent when the contractual principal or interest due in accordance with the terms of the loan agreement or any portion thereof remains unpaid after the due date of the scheduled payment. Loans are classified as nonaccrual when, in the opinion of management, collection of principal or interest is doubtful. Generally, loans are placed in nonaccrual status due to the continued failure to adhere to contractual payment terms by the borrower coupled with other pertinent factors, such as insufficient collateral value.

The accrual of interest income on single family residential mortgage, commercial and commercial real estate loans is discontinued at the time the loan is 90 days delinquent unless the loan is well-secured and in process of collection, or if full collection of interest or principal becomes uncertain. Consumer loans are typically charged off no later than 120 days past due. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued but not

received for a loan placed on nonaccrual is charged against interest income. Interest received on such loans is accounted for on the cash-basis or cost recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

**Purchased Loans.** Purchased loans are recorded at fair value at the date of acquisition based on a discounted cash flow methodology that considered various factors including the type of loan and related collateral, classification status, fixed or variable interest rate, term of loan and whether or not the loan was amortizing, and a discount rate reflecting the Company's assessment of risk inherent in the cash flow estimates. Larger purchased loans are individually evaluated while smaller purchased loans are grouped together according to similar characteristics and were treated in the aggregate when applying various valuation techniques. These cash flow evaluations are inherently subjective as they require material estimates, all of which may be susceptible to significant change.

The cash flows anticipated to be collected on PCI loans are estimated based upon the expected remaining life of the underlying loans, which includes the effects of estimated prepayments. Purchased loans are considered credit impaired if there is evidence of credit deterioration at the date of purchase and if it is probable that not all contractually required payments will be collected. Interest income, through accretion of the difference between the carrying value of the loans and the expected cash flows is recognized on all PCI loans, unless the timing and amount of expected cash flows cannot be reasonably estimated, in which case the PCI loan would be classified as nonaccrual. Expected cash flows are re-estimated quarterly. A decline in the present value of current expected cash flows subsequent to acquisition compared to the previously estimated expected cash flows, due in any part to change in credit, is referred to as credit impairment and recorded as provision for loan losses during the period. PCI loans generally are not classified as impaired on the acquisition date. Declines in the present value of expected cash flows only from the expected timing of such cash flows is recognized prospectively as a decrease in yield on the loan. Improvement in expected cash flows is recognized prospectively as an adjustment to the yield on the loan once any previously recorded impairment is recaptured.

Purchased loans that were not considered PCI at acquisition have premiums or discounts. Premiums and discounts recorded when the loans were recorded at their estimated fair values at acquisition are amortized or accreted over the remaining term of the loan as an adjustment to the related loan's yield. Loans are considered past due or delinquent when the contractual principal or interest due in accordance with the terms of the loan agreement or any portion thereof remains unpaid after the due date of the scheduled payment. The subsequent accounting for acquired non-PCI loans follows the accounting for originated loans.

ALLL. The ALLL is a reserve for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered TDRs and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

All loans are subject to being individually evaluated for impairment. If an impaired loan is determined to have incurred a loss, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment and, accordingly, they are not separately identified for impairment disclosures.

TDRs are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a TDR is considered to be a collateral dependent loan, the loan

is reported, net, at the fair value of the collateral. For TDRs that subsequently default, the Company determines the amount of reserve in accordance with the accounting policy for the ALLL.

The general component covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations.

Goodwill and Core Deposit Intangibles. Goodwill resulting from business combinations is determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. In the event the fair value of the net assets acquired and liabilities assumed exceeds the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, a bargain purchase gain is recognized.

Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually or more frequently if events and circumstances exist that indicate that a goodwill impairment test should be performed. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on the Company's balance sheet.

Other intangible assets consist of core deposit and loan customer relationship intangible assets representing the estimated values of acquired relationships with deposit and loan customers arising from acquisitions and are amortized on an accelerated method over their estimated useful lives. The estimated fair value of core deposit intangible assets is based on a discounted cash flow methodology that considers customer attrition rates, cost of the deposit base and maintenance cost. The estimated fair value of loan customer relationship intangible assets is based on a multi-period excess earnings method that considers estimated customer loan renewal rates, portfolio yields, ongoing lending fees and costs, and credit losses.

**Fair Values of Financial Instruments.** In general, fair values of financial instruments are based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and/or the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time.

In the ordinary course of business, the Company generally does not sell or transfer non-impaired loans and deposits. As such, the disclosures that present the estimated fair value for non-impaired loans and deposits are highly judgmental and may not represent amounts to be received if the Company were to sell or transfer such items.

#### Recently Issued Accounting Pronouncements

Effective January 1, 2015, the Company adopted Accounting Standards Update (ASU) No. 2014-04, "Receivables – Troubled Debt Restructurings by Creditors" (ASU 2014-04). Issued in January 2014, ASU 2014-04 affects all creditors when an in substance repossession or foreclosure of residential real estate property collateralizing a consumer mortgage loan in satisfaction of a receivable has occurred. Adoption of this ASU did not have a material impact on the Company's financial statements.

Issued in June 2014, ASU No. 2014-11, "Transfers and Servicing (Topic 860) - Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosure" (ASU 2014-11) aligns the accounting for repurchase-to-maturity transactions and repurchase agreements executed as a repurchase financing with the accounting for other typical repurchase agreements. Effective for interim periods beginning after March 31, 2015, the ASU requires entities to disclose certain information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements. In addition, disclosures are required related to collateral, remaining contractual tenor, and the potential risks associated with repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions. Adoption of this ASU did not have a material impact on the Company's financial statements as the Company's repurchase agreements consist primarily of overnight customer sweep agreements secured by pledged U.S. Government agency and residential mortgage-backed securities.

Effective January 1, 2015, the Company retrospectively adopted ASU No. 2015-02, "Amendments to the Consolidation Analysis" (ASU 2015-02). Issued in February 2015, ASU 2015-02 simplifies consolidation accounting by reducing the number of consolidation models and changing various aspects of current GAAP, including certain consolidation criteria for variable interest entities. Adoption of this ASU did not have a material impact on the Company's financial statements.

Effective July 1, 2015, the Company retrospectively adopted ASU No. 2015-16, “Business Combinations – Simplifying the Accounting for Measurement-Period Adjustments” (ASU 2015-16). Issued in September 2015, ASU 2015-16 requires that an acquirer in a business combination recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. Upon adoption of this ASU, the Company’s financial statements reflect measurement period adjustments in the reporting period in which the adjustment amounts were determined.

On May 28, 2014, the FASB issued ASU No. 2014-09, “Revenue from Contracts with Customers” (ASU 2014-09), which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in GAAP when it becomes effective. The new standard was originally effective for the Company on January 1, 2017. However, in August 2015 the FASB issued ASU No. 2015-14, “Revenue from Contracts with Customers – Deferral of the Effective Date” which deferred the mandatory effective date the new standard would take effect to reporting periods beginning after December 15, 2017, with early adoption allowed as of the original effective date for public companies. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

## Forward-Looking Statements

This document contains forward-looking statements pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. These statements are often, but not always, made through the use of words or phrases such as “may,” “should,” “could,” “predict,” “potential,” “believe,” “will likely result,” “expect,” “will,” “anticipate,” “seek,” “estimate,” “intend,” “plan,” “projection,” “would” and “outlook,” or the negative version of those other comparable of a future or forward-looking nature. These forward-looking statements are not historical facts and are based on current expectations, estimates and projections about our industry, management’s beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions and uncertainties that are difficult to predict. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements.

There are or will be important factors that could cause our actual results to differ materially from those indicated in these forward-looking statements, including, but are not limited to, the following:

- our limited operating history as an integrated company and our recent acquisitions;
- business and economic conditions generally and in the bank and non-bank financial services industries, nationally and within our local market area;
- our ability to mitigate our risk exposures;
- our ability to maintain our historical earnings trends;
- risks related to the integration of acquired businesses and any future acquisitions;
- changes in management personnel;
- interest rate risk;
- concentration of our factoring services in the transportation industry;
- credit risk associated with our loan portfolio;
- lack of seasoning in our loan portfolio;
- deteriorating asset quality and higher loan charge-offs;
- time and effort necessary to resolve nonperforming assets;
- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- lack of liquidity;
  - fluctuations in the fair value and liquidity of the securities we hold for sale;
- impairment of investment securities, goodwill, other intangible assets or deferred tax assets;
- risks related to our acting as the asset manager for one or more CLOs;
- our risk management strategies;
- environmental liability associated with our lending activities;
- increased competition in the bank and non-bank financial services industries, nationally, regionally or locally, which may adversely affect pricing and terms;
- the obligations associated with being a public company;
- the accuracy of our financial statements and related disclosures;
- material weaknesses in our internal control over financial reporting;
- system failures or failures to prevent breaches of our network security;
- the institution and outcome of litigation and other legal proceedings against us or to which we become subject;
- changes in carry-forwards of net operating losses;
- changes in federal tax law or policy;





- the impact of recent and future legislative and regulatory changes, including changes in banking, securities and tax laws and regulations, such as the Dodd-Frank Act and their application by our regulators;
- governmental monetary and fiscal policies;
- changes in the scope and cost of FDIC, insurance and other coverages;
- failure to receive regulatory approval for future acquisitions;
- increases in our capital requirements; and
- risk retention requirements under the Dodd-Frank Act.

The foregoing factors should not be construed as exhaustive. If one or more events related to these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from what we anticipate. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made and we do not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. New factors emerge from time to time and it is not possible for us to predict which will arise. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

### ITEM 3

#### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

##### Asset/Liability Management and Interest Rate Risk

The principal objective of our asset and liability management function is to evaluate the interest rate risk within the balance sheet and pursue a controlled assumption of interest rate risk while maximizing net income and preserving adequate levels of liquidity and capital. The Board of Directors of each of our subsidiary banks has oversight of our asset and liability management function, which is managed by our Chief Financial Officer. Our Chief Financial Officer meets with our senior executive management team regularly to review, among other things, the sensitivity of our assets and liabilities to market interest rate changes, local and national market conditions and market interest rates. That group also reviews our liquidity, capital, deposit mix, loan mix and investment positions.

As a financial institution, our primary component of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact both the level of income and expense recorded on most of our assets and liabilities, and the fair value of all interest-earning assets and interest-bearing liabilities, other than those which have a short term to maturity. Interest rate risk is the potential of economic losses due to future interest rate changes. These economic losses can be reflected as a loss of future net interest income and/or a loss of current fair values. The objective is to measure the effect on net interest income and to adjust the balance sheet to minimize the inherent risk while at the same time maximizing income.

We manage our exposure to interest rates primarily by structuring our balance sheet in the ordinary course of business. We do not typically enter into derivative contracts for the purpose of managing interest rate risk, but we may elect to do so in the future. Based upon the nature of our operations, we are not subject to foreign exchange or commodity price risk. We do not own any trading assets.

We use an interest rate risk simulation model to test the interest rate sensitivity of net interest income and the balance sheet. Instantaneous parallel rate shift scenarios are modeled and utilized to evaluate risk and establish exposure limits for acceptable changes in net interest margin. These scenarios, known as rate shocks, simulate an instantaneous change in interest rates and use various assumptions, including, but not limited to, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, reinvestment and replacement of asset and liability cash flows. We also analyze the economic value of equity as a secondary measure of interest rate risk. This is a complementary measure to net interest income where the calculated value is the result of the fair value of assets less the fair value of liabilities. The economic value of equity is a longer term view of interest rate risk because it measures the present value of all future cash flows. The impact of changes in interest rates on this calculation is analyzed for the risk to our future earnings and is used in conjunction with the analyses on net interest income.

The following table presents the change in net interest income as of September 30, 2015 and December 31, 2014, assuming immediate parallel shifts in interest rates:

	September 30, 2015		December 31, 2014	
	Months		Months	
	Following 12 Months	3-24	Following 12 Months	3-24
+400 basis points	5.0 %	(0.0 %)	6.4 %	1.7 %
+300 basis points	3.5 %	(0.2 %)	4.6 %	1.3 %
+200 basis points	2.0 %	(0.4 %)	2.7 %	0.8 %
+100 basis points	0.9 %	(0.3 %)	1.3 %	0.5 %
Flat rates	0.0 %	0.0 %	0.0 %	0.0 %
-100 basis points	(1.6 %)	(3.3 %)	(0.2 %)	(2.7 %)

The following table presents the change in our economic value of equity as of September 30, 2015 and December 31, 2014, assuming immediate parallel shifts in interest rates:

	Economic Value of Equity at Risk (%)			
	September 30, 2015		December 31, 2014	
+400 basis points	(0.3 %)		9.5 %	
+300 basis points	(0.7 %)		7.8 %	
+200 basis points	(1.5 %)		5.6 %	
+100 basis points	(1.6 %)		3.2 %	
Flat rates	0.0 %		0.0 %	
-100 basis points	(6.3 %)		(5.6 %)	

Many assumptions are used to calculate the impact of interest rate fluctuations. Actual results may be significantly different than our projections due to several factors, including the timing and frequency of rate changes, market conditions and the shape of the yield curve. The computations of interest rate risk shown above do not include actions that our management may undertake to manage the risks in response to anticipated changes in interest rates, and actual results may also differ due to any actions taken in response to the changing rates.

As part of our asset/liability management strategy, our management has emphasized the origination of shorter duration loans as well as variable rate loans to limit the negative exposure to a rate increase. The Triumph Community Bank acquisition was in large part a result of management's desire to acquire their deposit transaction accounts, particularly noninterest or low interest-bearing non-maturity deposit accounts, whose cost is less sensitive to changes in interest rates. We intend to focus our strategy on utilizing this acquired deposit base and operating platform to increase these deposit transaction accounts.

ITEM 4

CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. An evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this Quarterly Report on Form 10-Q was performed under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management was required to apply judgment in evaluating its controls and procedures. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure and are effective to provide reasonable assurance that such information is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms.

70

---

Changes in internal control over financial reporting. There were no changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) during the period covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II – OTHER INFORMATION

### Item 1. Legal Proceedings

From time to time we are a party to various litigation matters incidental to the conduct of our business. We are not presently party to any legal proceedings the resolution of which we believe would have a material adverse effect on our business, prospects, financial condition, liquidity, results of operation, cash flows or capital levels.

#### Trademark Infringement Lawsuit

On February 18, 2015, a trademark infringement suit was filed in the United States District Court for the Western District of Tennessee Western Division against the Company and certain of its subsidiaries by Triumph Bancshares, Inc. and Triumph Bank, Inc., asserting that the Company's use of "Triumph" as part of their trademarks and domain names causes a likelihood of confusion, has caused actual confusion, and infringes plaintiffs' trademarks. The suit seeks damages as well as an injunction to prevent the use of the name "Triumph" and certain other matters with respect to the Company and its subsidiaries. The Company disagrees with the allegations in the complaint and will defend it vigorously.

### Item 1A. Risk Factors

There have been no material changes in the Company's risk factors from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

### Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

71

---

Item 6. Exhibits

Exhibits

- 3.1 Second Amended and Restated Certificate of Formation of the Registrant, effective November 7, 2014, incorporated by reference to Exhibit 3.1 to Form 8-K filed with the SEC on November 13, 2014.
- 3.2 Second Amended and Restated Bylaws of the Registrant, effective November 7, 2014, incorporated by reference to Exhibit 3.2 to Form 8-K filed with the SEC on November 13, 2014.
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 XBRL Instance Document.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TRIUMPH BANCORP, INC.  
(Registrant)

Date: November 2, 2015 /s/ Aaron P. Graft  
Aaron P. Graft  
President and Chief Executive Officer

Date: November 2, 2015 /s/ R. Bryce Fowler  
R. Bryce Fowler  
Chief Financial Officer