NETLIST INC

Form 10-Q August 14, 2018 Table of Contents

| UNITED STATES SECURITIES AND EXCHANGE COMMISSION |
|--|
| Washington, D.C. 20549 |
| FORM 10-Q |
| (Mark One) |
| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For the quarterly period ended June 30, 2018 |
| or |
| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For the transition period from to |
| Commission file number 001-33170 |

| NETLIST, INC. | |
|--|--------------------------------------|
| (Exact name of registrant as specified in its charter) | |
| | |
| | |
| Delaware | 95-4812784 |
| State or other jurisdiction of incorporation or organization | (I.R.S. Employer Identification No.) |
| | |
| 4555 4 4 5 4 6 4 4 5 6 | |

175 Technology Drive, Suite 150

Irvine, CA 92618

(Address of principal executive offices) (Zip Code)

(949) 435-0025

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes

No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Accelerated filer
Non-accelerated filer
Smaller reporting company
(Do not check if a
Emerging growth company
smaller reporting company)

| If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition | n |
|--|----|
| period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of t | he |
| Exchange Act. | |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 10, 2018, there were 111,311,243 shares of the registrant's common stock outstanding.

Table of Contents

NETLIST, INC. AND SUBSIDIARIES

QUARTERLY REPORT ON FORM 10-Q

FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2018

TABLE OF CONTENTS

| | | Page |
|----------------|---|------|
| PART I. | FINANCIAL INFORMATION | |
| <u>Item 1.</u> | <u>Financial Statements</u> | 3 |
| | Condensed Consolidated Balance Sheets at June 30, 2018 (unaudited) and December 30, 2017 | |
| | (audited) | 3 |
| | <u>Unaudited Condensed Consolidated Statements of Operations for the three and six months ended</u> | 4 |
| | June 30, 2018 and July 1, 2017 | |
| | <u>Unaudited Condensed Consolidated Statements of Cash Flows for the six months ended June 30,</u> | 5 |
| | 2018 and July 1, 2017 | |
| | Notes to Condensed Consolidated Financial Statements | 6 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 31 |
| <u>Item 3.</u> | Quantitative and Qualitative Disclosures About Market Risk | 43 |
| <u>Item 4.</u> | Controls and Procedures | 43 |
| PART II. | OTHER INFORMATION | 44 |
| <u>Item 1.</u> | <u>Legal Proceedings</u> | 44 |
| Item 1A. | Risk Factors | 44 |
| Item 2 | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 70 |
| Item 6. | <u>Exhibits</u> | 70 |

2

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

NETLIST, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets

(in thousands, except par value)

| 1 | Cash and cash equivalents Restricted cash | · | \$ 6,720 |
|--|--|--|-----------------------|
| 1 | Restricted cash | · | \$ 6.720 |
| Pactricted cash 1 100 2 80 | | | 0,720 |
| Restricted cash 1,100 2,50 | Accounts receivable, net of reserves | 1,100 | 2,800 |
| Accounts receivable, net of reserves of \$41 (2018) and \$44 (2017) 2,831 2,99 | | 2018) and \$44 (2017) 2,831 | 2,997 |
| Inventories 3,465 4,10 | Inventories | 3,465 | 4,105 |
| Prepaid expenses and other current assets 581 303 | Prepaid expenses and other current a | 581 | 303 |
| Total current assets 14,958 16,9 | Total current assets | 14,958 | 16,925 |
| Property and equipment, net 364 459 | Property and equipment net | 364 | 459 |
| Transfer and trans | | | 1,406 |
| , , , | | | \$ 18,790 |
| Revolving line of credit 2,133 2,02 Accrued payroll and related liabilities 595 807 Accrued expenses and other current liabilities 356 338 Note payable 115 - Total current liabilities 10,004 9,28 Convertible promissory note and accrued interest, net of debt discount 15,022 14,3 Long-term warranty liability 70 61 | Current Liabilities: Accounts payable Revolving line of credit Accrued payroll and related liabilitie Accrued expenses and other current Note payable Total current liabilities Convertible promissory note and acc Long-term warranty liability Total liabilities Commitments and contingencies Stockholders' deficit: Preferred stock, \$0.001 par value - 1 | \$ 6,805 2,133 595 s 356 115 10,004 erest, net of debt discount 15,022 70 25,096 | \$ 9,289 14,766 |
| 102 | , | | 80 |

Common stock, \$0.001 par value - $150,\!000$ shares authorized; $102,\!333$ (2018) and $79,\!314$ (2017) shares issued and outstanding

Additional paid-in capital 157,656 152,640