

Intrepid Potash, Inc.
Form 10-Q
May 03, 2012
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the Quarterly Period Ended March 31, 2012

Commission File Number: 001-34025

INTREPID POTASH, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

26-1501877

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

707 17th Street, Suite 4200, Denver, Colorado

80202

(Address of principal executive offices)

(Zip Code)

(303) 296-3006

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of April 30, 2012, the registrant had 75,282,665 shares of common stock, par value \$0.001, outstanding.

Table of Contents

INTREPID POTASH, INC.
TABLE OF CONTENTS

	Page
<u>PART I - FINANCIAL INFORMATION</u>	<u>1</u>
<u>Item 1. Condensed Consolidated Financial Statements (Unaudited)</u>	<u>1</u>
<u>Condensed Consolidated Balance Sheets</u>	<u>1</u>
<u>Condensed Consolidated Statements of Operations</u>	<u>2</u>
<u>Condensed Consolidated Statements of Comprehensive Income</u>	<u>3</u>
<u>Condensed Consolidated Statement of Stockholders' Equity</u>	<u>4</u>
<u>Condensed Consolidated Statements of Cash Flows</u>	<u>5</u>
<u>Notes to Condensed Consolidated Financial Statements</u>	<u>6</u>
<u>Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>19</u>
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	<u>33</u>
<u>Item 4. Controls and Procedures</u>	<u>33</u>
<u>PART II - OTHER INFORMATION</u>	<u>34</u>
<u>Item 1. Legal Proceedings</u>	<u>34</u>
<u>Item 1A. Risk Factors</u>	<u>34</u>
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>34</u>
<u>Item 3. Defaults upon Senior Securities</u>	<u>36</u>
<u>Item 4. Mine Safety Disclosures</u>	<u>36</u>
<u>Item 5. Other Information</u>	<u>37</u>
<u>Item 6. Exhibits</u>	<u>37</u>
<u>Signatures</u>	<u>38</u>

Table of Contents

PART I - FINANCIAL INFORMATION

Item 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

INTREPID POTASH, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share amounts)

	March 31, 2012	December 31, 2011
ASSETS		
Cash and cash equivalents	\$60,107	\$73,372
Short-term investments	103,081	97,242
Accounts receivable:		
Trade, net	43,691	29,304
Other receivables	7,916	6,898
Income tax receivable	2,482	4,493
Inventory, net	51,364	55,390
Prepaid expenses and other current assets	3,916	5,015
Current deferred tax asset	4,352	4,931
Total current assets	276,909	276,645
Property, plant, and equipment, net of accumulated depreciation of \$108,535 and \$98,654, respectively	401,485	387,423
Mineral properties and development costs, net of accumulated depletion of \$10,168 and \$9,773, respectively	39,151	33,482
Long-term parts inventory, net	9,338	9,559
Long-term investments	11,525	6,180
Other assets	3,856	3,949
Non-current deferred tax asset	206,169	215,632
Total Assets	\$948,433	\$932,870
LIABILITIES AND STOCKHOLDERS' EQUITY		
Accounts payable:		
Trade	\$16,365	\$20,900
Related parties	93	134
Accrued liabilities	16,012	14,795
Accrued employee compensation and benefits	10,081	12,370
Other current liabilities	1,287	1,476
Total current liabilities	43,838	49,675
Asset retirement obligation	9,616	9,708
Other non-current liabilities	2,311	2,354
Total Liabilities	55,765	61,737
Commitments and Contingencies		
Common stock, \$0.001 par value; 100,000,000 shares authorized; and 75,250,041 and 75,207,533 shares outstanding at March 31, 2012, and December 31, 2011, respectively	75	75
Additional paid-in capital	565,155	564,285
Accumulated other comprehensive loss	(1,392) (1,431)

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Retained earnings	328,830	308,204
Total Stockholders' Equity	892,668	871,133
Total Liabilities and Stockholders' Equity	\$948,433	\$932,870

See accompanying notes to these consolidated financial statements.

1

Table of Contents

INTREPID POTASH, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
 (In thousands, except share and per share amounts)

	Three Months Ended March 31,	
	2012	2011
Sales	\$ 112,243	\$ 104,978
Less:		
Freight costs	6,762	7,991
Warehousing and handling costs	3,364	3,277
Cost of goods sold	60,581	51,991
Other	330	502
Gross Margin	41,206	41,217
Selling and administrative	8,257	6,871
Accretion of asset retirement obligation	181	191
Insurance settlement income from property and business losses	—	(12,500)
Other (income) expense	(28)