

Watson Jill Foss  
Form 4  
August 07, 2017

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Watson Jill Foss

2. Issuer Name and Ticker or Trading Symbol  
CREDIT ACCEPTANCE CORP  
[CACC]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction  
(Month/Day/Year)

\_\_\_\_ Director  
\_\_\_\_ Officer (give title below)  
\_\_\_\_ 10% Owner  
\_\_\_\_ Other (specify below)

29777 TELEGRAPH ROAD, SUITE 2611

08/03/2017

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
\_X\_ Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

SOUTHFIELD, MI 48034

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  |                                | (A) or (D)  | Price   |  |   |
|                                 |                                      |  |                                | Code  | V   | Amount   |   |
| Common Stock                    | 08/03/2017                           |  | S                              | 1,610   | D   | \$ 269.22 (1)  | 285,774 I See footnote (2)                            |
| Common Stock                    | 08/03/2017                           |  | S                              | 3,436   | D   | \$ 269.22 (1)  | 609,828 I See footnote (3)                            |
| Common Stock                    | 08/03/2017                           |  | S                              | 557   | D   | \$ 269.22 (1)  | 98,848 I See footnote (4)                             |
| Common                          | 08/03/2017                           |  | S                              | 198   | D   | \$   | 35,067 I See  |

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|              |            |   |        |   |              |         |   |                 |
|--------------|------------|---|--------|---|--------------|---------|---|-----------------|
| Stock        |            |   |        |   | 269.22       |         |   | footnote        |
|              |            |   |        |   | <u>(1)</u>   |         |   | <u>(5)</u>      |
| Common Stock | 08/03/2017 | S | 198    | D | \$<br>269.22 | 35,067  | I | See<br>footnote |
|              |            |   |        |   | <u>(1)</u>   |         |   | <u>(6)</u>      |
| Common Stock | 08/03/2017 | S | 4,398  | D | \$<br>270.23 | 281,376 | I | See<br>footnote |
|              |            |   |        |   | <u>(7)</u>   |         |   | <u>(2)</u>      |
| Common Stock | 08/03/2017 | S | 9,384  | D | \$<br>270.23 | 600,444 | I | See<br>footnote |
|              |            |   |        |   | <u>(7)</u>   |         |   | <u>(3)</u>      |
| Common Stock | 08/03/2017 | S | 1,521  | D | \$<br>270.23 | 97,327  | I | See<br>footnote |
|              |            |   |        |   | <u>(7)</u>   |         |   | <u>(4)</u>      |
| Common Stock | 08/03/2017 | S | 540    | D | \$<br>270.23 | 34,527  | I | See<br>footnote |
|              |            |   |        |   | <u>(7)</u>   |         |   | <u>(5)</u>      |
| Common Stock | 08/03/2017 | S | 540    | D | \$<br>270.23 | 34,527  | I | See<br>footnote |
|              |            |   |        |   | <u>(7)</u>   |         |   | <u>(6)</u>      |
| Common Stock | 08/03/2017 | S | 5,168  | D | \$<br>271.15 | 276,208 | I | See<br>footnote |
|              |            |   |        |   | <u>(8)</u>   |         |   | <u>(2)</u>      |
| Common Stock | 08/03/2017 | S | 11,027 | D | \$<br>271.15 | 589,417 | I | See<br>footnote |
|              |            |   |        |   | <u>(8)</u>   |         |   | <u>(3)</u>      |
| Common Stock | 08/03/2017 | S | 1,787  | D | \$<br>271.15 | 95,540  | I | See<br>footnote |
|              |            |   |        |   | <u>(8)</u>   |         |   | <u>(4)</u>      |
| Common Stock | 08/03/2017 | S | 634    | D | \$<br>271.15 | 33,893  | I | See<br>footnote |
|              |            |   |        |   | <u>(8)</u>   |         |   | <u>(5)</u>      |
| Common Stock | 08/03/2017 | S | 634    | D | \$<br>271.15 | 33,893  | I | See<br>footnote |
|              |            |   |        |   | <u>(8)</u>   |         |   | <u>(6)</u>      |
| Common Stock | 08/03/2017 | S | 899    | D | \$<br>272.28 | 275,309 | I | See<br>footnote |
|              |            |   |        |   | <u>(9)</u>   |         |   | <u>(2)</u>      |
| Common Stock | 08/03/2017 | S | 1,918  | D | \$<br>272.28 | 587,499 | I | See<br>footnote |
|              |            |   |        |   | <u>(9)</u>   |         |   | <u>(3)</u>      |
| Common Stock | 08/03/2017 | S | 311    | D | \$<br>272.28 | 95,229  | I | See<br>footnote |
|              |            |   |        |   | <u>(9)</u>   |         |   | <u>(4)</u>      |

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|              |            |   |       |   |                      |         |   |                  |
|--------------|------------|---|-------|---|----------------------|---------|---|------------------|
| Common Stock | 08/03/2017 | S | 110   | D | \$<br>272.28<br>(9)  | 33,783  | I | See footnote (5) |
| Common Stock | 08/03/2017 | S | 110   | D | \$<br>272.28<br>(9)  | 33,783  | I | See footnote (6) |
| Common Stock | 08/03/2017 | S | 623   | D | \$<br>272.94<br>(10) | 274,686 | I | See footnote (2) |
| Common Stock | 08/03/2017 | S | 1,330 | D | \$<br>272.94<br>(10) | 586,169 | I | See footnote (3) |
| Common Stock | 08/03/2017 | S | 216   | D | \$<br>272.94<br>(10) | 95,013  | I | See footnote (4) |
| Common Stock | 08/03/2017 | S | 77    | D | \$<br>272.94<br>(10) | 33,706  | I | See footnote (5) |
| Common Stock | 08/03/2017 | S | 77    | D | \$<br>272.94<br>(10) | 33,706  | I | See footnote (6) |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 5) | 9. Number of Derivative Securities Beneficially Owned Following Transaction (Instr. 6) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--|--|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title                                      | Amount or Number of Shares   |

# Reporting Owners

| Reporting Owner Name / Address | Relationships |           |         |       |
|--------------------------------|---------------|-----------|---------|-------|
|                                | Director      | 10% Owner | Officer | Other |

Watson Jill Foss  
 29777 TELEGRAPH ROAD  
 SUITE 2611  
 SOUTHFIELD, MI 48034

## Signatures

|  |                     |
|--|---------------------|
| /s/ Bradley J. Wyatt,<br>Attorney-in-Fact      | 08/07/2017          |
| <small>**Signature of Reporting Person</small> | <small>Date</small> |

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
  - (1) The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$268.67 to \$269.67, inclusive. The reporting person undertakes to provide to Credit Acceptance Corporation, any security holder of Credit Acceptance Corporation, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in the preceding sentence.
  - (2) These shares are owned of record by Jill Foss Watson, as Trustee of the Jill Foss Watson Living Trust.
  - (3) These shares are owned of record by Jill Foss Watson, as Trustee of the Karol A. Foss Irrevocable Grandchildren's Trust.
  - (4) These shares are owned of record by Jill Foss Watson, as Trustee of the Jill Foss Watson 2016 Grantor Retained Annuity Trust.
  - (5) These shares are owned of record by Todd Watson, spouse of Jill Foss Watson, as trustee of the Jill Foss Watson 2014 Children's Trust FBO Duncan Todd Watson.
  - (6) These shares are owned of record by Todd Watson, spouse of Jill Foss Watson, as trustee of the Jill Foss Watson 2014 Children's Trust FBO Gwyneth Ellen Watson.
 

The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$269.68 to \$270.67, inclusive. The reporting person undertakes to provide to Credit Acceptance Corporation, any security holder of Credit Acceptance Corporation, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in the preceding sentence.
  - (8) The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$270.70 to \$271.67, inclusive. The reporting person undertakes to provide to Credit Acceptance Corporation, any security holder of Credit Acceptance Corporation, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in the preceding sentence.
  - (9) The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$271.71 to \$272.69, inclusive. The reporting person undertakes to provide to Credit Acceptance Corporation, any security holder of Credit Acceptance Corporation, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in the preceding sentence.
  - (10) The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$272.79 to \$273.30, inclusive. The reporting person undertakes to provide to Credit Acceptance Corporation, any security holder of Credit Acceptance Corporation, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in the preceding sentence.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.