

TFS Financial CORP
Form 10-Q
May 08, 2014
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the Quarterly Period Ended March 31, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For transition period from _____ to _____
Commission File Number 001-33390

TFS FINANCIAL CORPORATION
(Exact Name of Registrant as Specified in its Charter)

| | |
|---|---|
| United States of America (State or Other Jurisdiction of Incorporation or Organization) | 52-2054948 (I.R.S. Employer Identification No.) |
|---|---|

| | |
|---|---------------------|
| 7007 Broadway Avenue Cleveland, Ohio (Address of Principal Executive Offices) (216) 441-6000 | 44105 (Zip Code) |
|---|---------------------|

Registrant's telephone number, including area code:
Not Applicable
(Former name or former address, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

| | | | |
|---|--|--|--|
| Large accelerated filer <input checked="" type="checkbox"/> | Accelerated filer <input type="checkbox"/> | Non-accelerated filer <input type="checkbox"/> | Smaller reporting company <input type="checkbox"/> |
|---|--|--|--|

Edgar Filing: TFS Financial CORP - Form 10-Q

Non-accelerated filer (do not check if a smaller reporting company) Smaller Reporting Company
Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No .

Indicate the number of shares outstanding of each of the Registrant's classes of common stock as of the latest practicable date.

As of May 5, 2014 there were 305,853,224 shares of the Registrant's common stock, par value \$0.01 per share, outstanding, of which 227,119,132 shares, or 74.3% of the Registrant's common stock, were held by Third Federal Savings and Loan Association of Cleveland, MHC, the Registrant's mutual holding company.

Table of Contents

TFS Financial Corporation
INDEX

| | Page |
|---|----------|
| <u>Glossary of Terms</u> | <u>3</u> |
| PART I – FINANCIAL INFORMATION | |
| Item 1. <u>Financial Statements (unaudited)</u> | |
| <u>Consolidated Statements of Condition</u> March 31, 2014 and September 30, 2013 | 4 |
| <u>Consolidated Statements of Income</u> <u>Three</u> and six months ended March 31, 2014 and 2013 | 5 |
| <u>Consolidated Statements of Comprehensive Income</u> <u>Three</u> and six months ended March 31, 2014 and 2013 | 6 |
| <u>Consolidated Statements of Shareholders’ Equity</u> Six months ended March 31, 2014 and 2103 | 7 |
| <u>Consolidated Statements of Cash Flows</u> Six months ended March 31, 2014 and 2103 | 8 |
| <u>Notes to Unaudited Interim Consolidated Financial Statements</u> | 9 |
| Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u> | 35 |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u> | 70 |
| Item 4. <u>Controls and Procedures</u> | 73 |
| <u>Part II — OTHER INFORMATION</u> | |
| Item 1. <u>Legal Proceedings</u> | 73 |
| Item 1A. <u>Risk Factors</u> | 73 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 73 |
| Item 3. <u>Defaults Upon Senior Securities</u> | 74 |
| Item 4. <u>Mine Safety Disclosures</u> | 74 |
| Item 5. <u>Other Information</u> | 74 |
| Item 6. <u>Exhibits</u> | 74 |

SIGNATURES

75

2

Table of Contents

GLOSSARY OF TERMS

TFS Financial Corporation provides the following list of acronyms as a tool for the reader. The acronyms identified below are used in the Consolidated Financial Statements, the Notes to Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations.

| | |
|--|--|
| AOCI: Accumulated Other Comprehensive Income | GAAP: Generally Accepted Accounting Principles |
| ARM: Adjustable Rate Mortgage | GVA: General Valuation Allowances |
| ASC: Accounting Standards Codification | HARP: Home Affordable Refinance Program |
| ASU: Accounting Standards Update | High LTV: High loan-to-value |
| Association: Third Federal Savings and Loan Association of Cleveland | HPI: Home Price Index |
| BAAS: OCC Bank Accounting Advisory Series | IRR: Interest Rate Risk |
| CDs: Certificates of Deposit | IRS: Internal Revenue Service |
| CFPB: Consumer Financial Protection Bureau | IVA: Individual Valuation Allowance |
| CLTV: Combined Loan-to-Value | LIP: Loans-in-Process |
| Company: TFS Financial Corporation and its subsidiaries | MGIC: Mortgage Guaranty Insurance Corporation |
| DFA: Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 | MOU: Memorandum of Understanding |
| DIF: Depository Insurance Fund | MVA: Market Valuation Allowances |
| EaR: Earnings at Risk | NOW: Negotiable Order of Withdrawal |
| ESOP: Third Federal Employee (Associate) Stock Ownership Plan | OCC: Office of the Comptroller of the Currency |
| EVE: Economic Value of Equity | OCI: Other Comprehensive Income |
| FASB: Financial Accounting Standards Board | OTS: Office of Thrift Supervision |
| FDIC: Federal Deposit Insurance Corporation | PMI: Private Mortgage Insurance |
| FHFA: Federal Housing Finance Agency | PMIC: PMI Mortgage Insurance Co. |
| FHLB: Federal Home Loan Bank | QTL: Qualified Thrift Lender |
| Fannie Mae: Federal National Mortgage Association | REMICs: Real Estate Mortgage Investment Conduits |
| FRB-Cleveland: Federal Reserve Bank of Cleveland | REIT: Real Estate Investment Trust |
| FRS: Board of Governors of the Federal Reserve System | SEC: United States Securities and Exchange Commission |
| | SVA: Specific Valuation Allowances |
| | TDR: Troubled Debt Restructuring |
| | Third Federal Savings, MHC: Third Federal Savings and Loan Association of Cleveland, MHC |

Table of Contents

Item 1. Financial Statements

TFS FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CONDITION (unaudited)
(In thousands, except share data)

| | March 31, 2014 | September 30, 2013 |
|--|---------------------|-----------------------|
| ASSETS | | |
| Cash and due from banks | \$35,366 | \$34,694 |
| Interest-earning cash equivalents | 232,436 | 251,302 |
| Cash and cash equivalents | 267,802 | 285,996 |
| Investment securities: | | |
| Available for sale (amortized cost \$490,181 and \$480,664, respectively) | 486,625 | 477,376 |
| Mortgage loans held for sale, at lower of cost or market (\$1,164 and \$3,369 measured at fair value, respectively) | 1,509 | 4,179 |
| Loans held for investment, net: | | |
| Mortgage loans | 10,444,046 | 10,185,674 |
| Other consumer loans | 4,076 | 4,100 |
| Deferred loan fees, net | (7,913) | (13,171) |
| Allowance for loan losses | (83,391) | (92,537) |
| Loans, net | 10,356,818 | 10,084,066 |
| Mortgage loan servicing assets, net | 12,845 | 14,074 |
| Federal Home Loan Bank stock, at cost | 40,405 | 35,620 |
| Real estate owned | 19,912 | 22,666 |
| Premises, equipment, and software, net | 58,195 | 58,517 |
| Accrued interest receivable | 31,382 | 31,489 |
| Bank owned life insurance contracts | 186,909 | 183,724 |
| Other assets | 72,039 | 71,639 |
| TOTAL ASSETS | \$11,534,441 | \$11,269,346 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Deposits | \$8,415,490 | \$8,464,499 |
| Borrowed funds | 1,070,132 | 745,117 |
| Borrowers' advances for insurance and taxes | 65,229 | 71,388 |
| Principal, interest, and related escrow owed on loans serviced | 53,412 | 75,745 |
| Accrued expenses and other liabilities | 46,050 | 41,120 |
| Total liabilities | 9,650,313 | 9,397,869 |
| Commitments and contingent liabilities | | |
| Preferred stock, \$0.01 par value, 100,000,000 shares authorized, none issued and outstanding | — | — |
| Common stock, \$0.01 par value, 700,000,000 shares authorized; 332,318,750 shares issued; 307,199,672 and 309,230,591 outstanding at March 31, 2014 and September 30, 2013, respectively | 3,323 | 3,323 |
| Paid-in capital | 1,699,328 | 1,696,370 |
| Treasury stock, at cost; 25,119,078 and 23,088,159 shares at March 31, 2014 and September 30, 2013, respectively | (302,723) | (278,215) |
| Unallocated ESOP shares | (68,251) | (70,418) |
| Retained earnings—substantially restricted | 561,133 | 529,021 |
| Accumulated other comprehensive loss | (8,682) | (8,604) |
| Total shareholders' equity | 1,884,128 | 1,871,477 |

| | | |
|--|--------------|--------------|
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$11,534,441 | \$11,269,346 |
|--|--------------|--------------|

See accompanying notes to unaudited interim consolidated financial statements.

Table of Contents

TFS FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME (unaudited)
(In thousands, except share and per share data)

| | For the Three Months Ended March 31, | | For the Six Months Ended March 31, | |
|--|---|-------------|---------------------------------------|-------------|
| | 2014 | 2013 | 2014 | 2013 |
| INTEREST AND DIVIDEND INCOME: | | | | |
| Loans, including fees | \$90,545 | \$95,241 | \$180,946 | \$193,930 |
| Investment securities available for sale | 2,305 | 1,079 | 4,405 | 2,192 |
| Other interest and dividend earning assets | 495 | 515 | 1,013 | 1,101 |
| Total interest and dividend income | 93,345 | 96,835 | 186,364 | 197,223 |
| INTEREST EXPENSE: | | | | |
| Deposits | 21,962 | 28,030 | 45,224 | 59,165 |
| Borrowed funds | 2,349 | 875 | 4,311 | 1,712 |
| Total interest expense | 24,311 | 28,905 | 49,535 | 60,877 |
| NET INTEREST INCOME | 69,034 | 67,930 | 136,829 | 136,346 |
| PROVISION FOR LOAN LOSSES | 5,000 | 10,000 | 11,000 | 28,000 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 64,034 | 57,930 | 125,829 | 108,346 |
| NON-INTEREST INCOME: | | | | |
| Fees and service charges, net of amortization | 2,393 | 2,146 | 4,682 | 4,449 |
| Net gain on the sale of loans | 533 | 1,257 | 872 | 4,279 |
| Increase in and death benefits from bank owned life insurance contracts | 1,583 | 1,577 | 3,196 | 3,182 |
| Other | 1,025 | 1,126 | 1,862 | 2,443 |
| Total non-interest income | 5,534 | 6,106 | 10,612 | 14,353 |
| NON-INTEREST EXPENSE: | | | | |
| Salaries and employee benefits | 23,325 | 21,824 | 45,407 | 42,427 |
| Marketing services | 3,360 | 3,127 | 6,613 | 6,252 |
| Office property, equipment and software | 5,283 | 5,293 | 10,272 | 10,314 |
| Federal insurance premium and assessments | 2,547 | 3,243 | 5,094 | 6,957 |
| State franchise tax | 1,731 | 1,749 | 3,418 | 3,412 |
| Real estate owned expense, net | 3,008 | 1,516 | 4,953 | 2,681 |
| Other operating expenses | 5,677 | 8,477 | 12,033 | 15,720 |
| Total non-interest expense | 44,931 | 45,229 | 87,790 | 87,763 |
| INCOME BEFORE INCOME TAXES | 24,637 | 18,807 | 48,651 | 34,936 |
| INCOME TAX EXPENSE | 8,252 | 6,017 | 16,242 | 10,993 |
| NET INCOME | \$16,385 | \$12,790 | \$32,409 | \$23,943 |
| Earnings per share—basic and diluted | \$0.05 | \$0.04 | \$0.11 | \$0.08 |
| Weighted average shares outstanding | | | | |
| Basic | 300,261,921 | 301,753,966 | 300,450,112 | 301,664,171 |
| Diluted | 301,529,980 | 302,651,575 | 301,697,091 | 302,451,344 |

See accompanying notes to unaudited interim consolidated financial statements.

Table of Contents

TFS FINANCIAL CORPORATION AND SUBSIDIARIES
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)
 (In thousands)

| | For the Three Months Ended | | For the Six Months Ended | |
|---|----------------------------|-----------|--------------------------|-----------|
| | March 31, 2014 | 2013 | March 31, 2014 | 2013 |
| Net income | \$ 16,385 | \$ 12,790 | \$ 32,409 | \$ 23,943 |
| Other comprehensive income (loss), net of tax | | | | |
| Change in net unrealized income (loss) on securities available for sale | 1,773 | (214) | (174) | (924) |
| Change in pension obligation | 48 | 90 | 96 | 180 |
| Total other comprehensive income (loss) | 1,821 | (124) | (78) | (744) |
| Total comprehensive income | \$ 18,206 | \$ 12,666 | \$ 32,331 | \$ 23,199 |

See accompanying notes to unaudited interim consolidated financial statements.

Table of Contents

TFS FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (unaudited)
Six Months Ended March 31, 2014 and 2013
(In thousands)

| | Common stock | Paid-in capital | Treasury stock | Unallocated common stock held by ESOP | Retained earnings | Accumulated other comprehensive loss | Total shareholders' equity |
|---|-----------------|--------------------|-------------------|--|----------------------|---|----------------------------------|
| Balance at September 30, 2012 | \$ 3,323 | \$ 1,691,884 | \$(280,937) | \$(74,751) | \$ 473,247 | \$(5,916) | \$ 1,806,850 |
| Net income | — | — | — | — | 23,943 | — | 23,943 |
| Other comprehensive loss, net of tax | — | — | — | — | — | (744) | (744) |
| ESOP shares allocated or committed to be released | — | (91) | — | 2,167 | — | — | 2,076 |
| Compensation costs for stock-based plans | — | 3,259 | — | — | — | — | 3,259 |
| Treasury stock allocated to restricted stock plan | — | (1,231) | 1,308 | — | (77) | — | — |
| Balance at March 31, 2013 | \$ 3,323 | \$ 1,693,821 | \$(279,629) | \$(72,584) | \$ 497,113 | \$(6,660) | \$ 1,835,384 |
| Balance at September 30, 2013 | \$ 3,323 | \$ 1,696,370 | \$(278,215) | \$(70,418) | \$ 529,021 | \$(8,604) | \$ 1,871,477 |
| Net income | — | — | — | — | 32,409 | — | 32,409 |
| Other comprehensive loss, net of tax | — | — | — | — | — | (78) | (78) |
| ESOP shares allocated or committed to be released | — | 416 | — | 2,167 | — | — | 2,583 |
| Compensation costs for stock-based plans | — | 3,591 | — | — | — | — | 3,591 |
| Excess tax effect from stock-based compensation | — | 43 | — | — | — | — | 43 |
| Purchase of treasury stock (2,156,250 shares) | — | — | (26,058) | — | — | — | (26,058) |
| Treasury stock allocated to restricted stock plan | — | (1,092) | 1,550 | — | (297) | — | 161 |
| Balance at March 31, 2014 | \$ 3,323 | \$ 1,699,328 | \$(302,723) | \$(68,251) | \$ 561,133 | \$(8,682) | \$ 1,884,128 |

See accompanying notes to unaudited interim consolidated financial statements.

Table of Contents

TFS FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
(In thousands)

| | For the Six Months Ended March 31, | |
|---|---------------------------------------|------------------|
| | 2014 | 2013 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$32,409 | \$23,943 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| ESOP and stock-based compensation expense | 6,335 | 5,335 |
| Excess tax effect related to stock-based compensation | 43 | — |
| Depreciation and amortization | 5,976 | 12,197 |
| Provision for loan losses | 11,000 | 28,000 |
| Net gain on the sale of loans | (872 |) (4,279 |
| Other net losses | 1,626 | 1,987 |
| Principal repayments on and proceeds from sales of loans held for sale | 16,513 | 36,744 |
| Loans originated for sale | (13,480 |) (31,589 |
| Increase in bank owned life insurance contracts | (3,202 |) (3,191 |
| Net (increase) decrease in interest receivable and other assets | (538 |) 5,267 |
| Net increase (decrease) in accrued expenses and other liabilities | 5,083 | (8,207 |
| Other | 202 | 162 |
| Net cash provided by operating activities | 61,095 | 66,369 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Loans originated | (1,155,941 |) (1,019,128 |
| Principal repayments on loans | 836,092 | 1,186,955 |
| Proceeds from principal repayments and maturities of: | | |
| Securities available for sale | 59,947 | 111,624 |
| Proceeds from sale of: | | |
| Loans | 24,738 | 189,534 |
| Real estate owned | 12,708 | 13,568 |
| Purchases of: | | |
| FHLB stock | (4,785 |) — |
| Securities available for sale | (71,292 |) (152,210 |
| Premises and equipment | (2,230 |) (4,646 |
| Other | 18 | (12 |
| Net cash (used in) provided by investing activities | (300,745 |) 325,685 |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Net decrease in deposits | (49,009 |) (224,137 |
| Net decrease in borrowers' advances for insurance and taxes | (6,159 |) (7,111 |
| Net decrease in principal and interest owed on loans serviced | (22,333 |) (12,650 |
| Net increase (decrease) in short term borrowed funds | 128,344 | (305,892 |
| Proceeds from long term borrowed funds | 230,000 | 140,000 |
| Repayment of long term borrowed funds | (33,329 |) (6,380 |
| Purchase of treasury shares | (26,058 |) — |
| Net cash provided by (used in) financing activities | 221,456 | (416,170 |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | (18,194 |) (24,116 |
| CASH AND CASH EQUIVALENTS—Beginning of period | 285,996 | 308,262 |
| CASH AND CASH EQUIVALENTS—End of period | \$267,802 | \$284,146 |

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

| | | |
|--|----------|----------|
| Cash paid for interest on deposits | \$44,943 | \$59,482 |
| Cash paid for interest on borrowed funds | 3,968 | 1,604 |
| Cash paid for income taxes | 6,000 | 13,200 |

SUPPLEMENTAL SCHEDULES OF NONCASH INVESTING AND FINANCING ACTIVITIES:

| | | |
|---|--------|---------|
| Transfer of loans to real estate owned | 11,230 | 12,460 |
| Transfer of loans from held for sale to held for investment | — | 144,841 |
| Transfer of loans from held for investment to held for sale | 24,619 | 323,027 |

See accompanying notes to unaudited interim consolidated financial statements.

Table of Contents

TFS FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands unless otherwise indicated)

1. BASIS OF PRESENTATION

TFS Financial Corporation, a federally chartered stock holding company, conducts its principal activities through its wholly owned subsidiaries. The principal line of business of the Company is retail consumer banking, including mortgage lending, deposit gathering, and, to a much lesser extent other financial services. On March 31, 2014, approximately 74% of the Company's outstanding shares were owned by a federally chartered mutual holding company, Third Federal Savings and Loan Association of Cleveland, MHC. The thrift subsidiary of TFS Financial Corporation is Third Federal Savings and Loan Association of Cleveland.

The accounting and reporting policies followed by the Company conform in all material respects to accounting principles generally accepted in the United States of America and to general practices in the financial services industry. The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates. The allowance for loan losses, the valuation of mortgage loan servicing rights, the valuation of deferred tax assets, and the determination of pension obligations and stock-based compensation are particularly subject to change.

The unaudited interim consolidated financial statements were prepared without an audit and reflect all adjustments of a normal recurring nature which, in the opinion of management, are necessary to present fairly the consolidated financial condition of the Company at March 31, 2014, and its results of operations and cash flows for the periods presented. In accordance with Regulation S-X for interim financial information, these statements do not include certain information and footnote disclosures required for complete audited financial statements. The Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2013 contains consolidated financial statements and related notes, which should be read in conjunction with the accompanying interim consolidated financial statements. The results of operations for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2014 or for any other period.

2. EARNINGS PER SHARE

Basic earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. For purposes of computing earnings per share amounts, outstanding shares include shares held by the public, shares held by the ESOP that have been allocated to participants or committed to be released for allocation to participants, the 227,119,132 shares held by Third Federal Savings, MHC, and, for purposes of computing dilutive earnings per share, stock options and restricted stock units with a dilutive impact. At March 31, 2014 and 2013, respectively, the ESOP held 6,825,100 and 7,258,440 shares that were neither allocated to participants nor committed to be released to participants.

Table of Contents

The following is a summary of the Company's earnings per share calculations.

| | For the Three Months Ended March 31, | | | | | |
|--|---|-------------|------------------|----------|-------------|------------------|
| | 2014 | | | 2013 | | |
| | Income | Shares | Per share amount | Income | Shares | Per share amount |
| | (Dollars in thousands, except per share data) | | | | | |
| Net income | \$16,385 | | | \$12,790 | | |
| Less: income allocated to restricted stock units | 79 | | | 68 | | |
| Basic earnings per share: | | | | | | |
| Income available to common shareholders | \$16,306 | 300,261,921 | \$0.05 | \$12,722 | 301,753,966 | \$0.04 |
| Diluted earnings per share: | | | | | | |
| Effect of dilutive potential common shares | | 1,268,059 | | | 897,609 | |
| Income available to common shareholders | \$16,306 | 301,529,980 | \$0.05 | \$12,722 | 302,651,575 | \$0.04 |

| | For the Six Months Ended March 31, | | | | | |
|--|---|-------------|------------------|----------|-------------|------------------|
| | 2014 | | | 2013 | | |
| | Income | Shares | Per share amount | Income | Shares | Per share amount |
| | (Dollars in thousands, except per share data) | | | | | |
| Net income | \$32,409 | | | \$23,943 | | |
| Less: income allocated to restricted stock units | 156 | | | 126 | | |
| Basic earnings per share: | | | | | | |
| Income available to common shareholders | \$32,253 | 300,450,112 | \$0.11 | \$23,817 | 301,664,171 | \$0.08 |
| Diluted earnings per share: | | | | | | |
| Effect of dilutive potential common shares | | 1,246,979 | | | 787,173 | |
| Income available to common shareholders | \$32,253 | 301,697,091 | \$0.11 | \$23,817 | 302,451,344 | \$0.08 |

The following is a summary of outstanding stock options and restricted stock units that are excluded from the computation of diluted earnings per share because their inclusion would be anti-dilutive.

| | For the Three Months Ended March 31, | | For the Six Months Ended March 31, | |
|----------------------------|--------------------------------------|-----------|------------------------------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| Options to purchase shares | 3,907,600 | 5,395,509 | 3,923,600 | 6,509,209 |
| Restricted stock units | — | 30,000 | — | 30,000 |

Table of Contents

3. INVESTMENT SECURITIES

Investments available for sale are summarized as follows:

| | March 31, 2014 | | | Fair Value |
|--|----------------|------------------|------------|------------|
| | Amortized Cost | Gross Unrealized | | |
| | | Gains | Losses | |
| U.S. government and agency obligations | \$2,000 | \$31 | \$— | \$2,031 |
| Freddie Mac certificates | 604 | 35 | — | 639 |
| Ginnie Mae certificates | 10,424 | 288 | — | 10,712 |
| REMICs | 465,445 | 1,708 | (6,135) | 461,018 |
| Fannie Mae certificates | 11,123 | 760 | (243) | 11,640 |
| Money market accounts | 585 | — | — | 585 |
| Total | \$490,181 | \$2,822 | \$(6,378) | \$486,625 |

| | September 30, 2013 | | | Fair Value |
|--|--------------------|------------------|------------|------------|
| | Amortized Cost | Gross Unrealized | | |
| | | Gains | Losses | |
| U.S. government and agency obligations | \$2,000 | \$37 | \$— | \$2,037 |
| Freddie Mac certificates | 894 | 56 | — | 950 |
| Ginnie Mae certificates | 11,919 | 423 | — | 12,342 |
| REMICs | 448,881 | 1,506 | (5,810) | 444,577 |
| Fannie Mae certificates | 11,495 | 805 | (305) | 11,995 |
| Money market accounts | 5,475 | — | — | 5,475 |
| Total | \$480,664 | \$2,827 | \$(6,115) | \$477,376 |

Gross unrealized losses on securities and the estimated fair value of the related securities, aggregated by investment category and length of time the individual securities have been in a continuous loss position, at March 31, 2014 and September 30, 2013, were as follows:

| | March 31, 2014 | | | | | |
|-------------------------|----------------------|-----------------|----------------------|-----------------|----------------------|-----------------|
| | Less Than 12 Months | | 12 Months or More | | Total | |
| | Estimated Fair Value | Unrealized Loss | Estimated Fair Value | Unrealized Loss | Estimated Fair Value | Unrealized Loss |
| Available for sale— | | | | | | |
| REMICs | \$210,446 | \$4,094 | \$91,345 | \$2,041 | \$301,791 | \$6,135 |
| Fannie Mae certificates | 4,807 | 243 | — | — | 4,807 | 243 |
| Total | \$215,253 | \$4,337 | \$91,345 | \$2,041 | \$306,598 | \$6,378 |

| | September 30, 2013 | | | | | |
|-------------------------|----------------------|-----------------|----------------------|-----------------|----------------------|-----------------|
| | Less Than 12 Months | | 12 Months or More | | Total | |
| | Estimated Fair Value | Unrealized Loss | Estimated Fair Value | Unrealized Loss | Estimated Fair Value | Unrealized Loss |
| Available for sale— | | | | | | |
| REMICs | \$237,774 | \$4,984 | \$45,768 | \$826 | \$283,542 | \$5,810 |
| Fannie Mae certificates | 4,806 | 305 | — | — | 4,806 | 305 |
| Total | \$242,580 | \$5,289 | \$45,768 | \$826 | \$288,348 | \$6,115 |

The unrealized losses on investment securities were attributable to interest rate increases. The contractual terms of U.S. government and agency obligations do not permit the issuer to settle the security at a price less than the par value of the investment. The contractual cash flows of mortgage-backed securities are guaranteed by Fannie Mae, Freddie Mac and Ginnie

Table of Contents

Mae. REMICs are issued by or backed by securities issued by these governmental agencies. It is expected that the securities would not be settled at a price substantially less than the amortized cost of the investment. The U.S. Treasury Department established financing agreements in 2008 to ensure Fannie Mae and Freddie Mac meet their obligations to holders of mortgage-backed securities that they have issued or guaranteed. Since the decline in value is attributable to changes in interest rates and not credit quality and because the Association has neither the intent to sell the securities nor is it more likely than not the Association will be required to sell the securities for the time periods necessary to recover the amortized cost, these investments are not considered other-than-temporarily impaired. At March 31, 2014, the amortized cost and fair value of U.S. government and agency obligations available for sale due in more than one year but less than five years are \$2,000 and \$2,031, respectively as compared to \$2,000 and \$2,037 at September 30, 2013.

4. LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans held for investment consist of the following:

| | March 31, 2014 | September 30, 2013 |
|---------------------------------------|-------------------|-----------------------|
| Real estate loans: | | |
| Residential non-Home Today | \$8,486,701 | \$8,118,511 |
| Residential Home Today | 165,226 | 178,353 |
| Home equity loans and lines of credit | 1,758,811 | 1,858,398 |
| Construction | 70,236 | 72,430 |
| Real estate loans | 10,480,974 | 10,227,692 |
| Other consumer loans | 4,076 | 4,100 |
| Less: | | |
| Deferred loan fees—net | (7,913 |) (13,171 |
| LIP | (36,928 |) (42,018 |
| Allowance for loan losses | (83,391 |) (92,537 |
| Loans held for investment, net | \$10,356,818 | \$10,084,066 |

At March 31, 2014 and September 30, 2013, respectively, \$1,509 and \$4,179 of long-term loans were classified as mortgage loans held for sale.

A large concentration of the Company's lending is in Ohio and Florida. As of March 31, 2014 and September 30, 2013, the percentages of residential real estate loans held in Ohio were 72% and 74%, respectively, and the percentages held in Florida were 18% as of both dates. As of both March 31, 2014 and September 30, 2013, home equity loans and lines of credit were concentrated in the states of Ohio (39%), Florida (29%), California (12%) and New Jersey (5%). The economic conditions and market for real estate in those states, including to a greater extent Florida, have impacted the ability of borrowers in those areas to repay their loans.

Home Today is an affordable housing program targeted to benefit low- and moderate-income home buyers. Through this program the Association provided the majority of loans to borrowers who would not otherwise qualify for the Association's loan products, generally because of low credit scores. Although the credit profiles of borrowers in the Home Today program might be described as sub-prime, Home Today loans generally contain the same features as loans offered to our non-Home Today borrowers. Borrowers in the Home Today program must complete financial management education and counseling and must be referred to the Association by a sponsoring organization with which the Association has partnered as part of the program. Borrowers must also meet a minimum credit score threshold. Because the Association applied less stringent underwriting and credit standards to the majority of Home Today loans, loans originated under the program have greater credit risk than its traditional residential real estate mortgage loans. While effective March 27, 2009, the Home Today underwriting guidelines were changed to be substantially the same as the Association's traditional first mortgage product, the majority of loans in this program were originated prior to that date. As of March 31, 2014 and September 30, 2013, the principal balance of Home Today loans originated prior to March 27, 2009 was \$162,074 and \$174,974, respectively. The Association does not

offer, and has not offered, loan products frequently considered to be designed to target sub-prime borrowers containing features such as higher fees or higher rates, negative amortization, a loan-to-value ratio greater than 100%, or pay option adjustable-rate mortgages.

12

Table of Contents

The recorded investment of loan receivables in non-accrual status is summarized in the following table. Balances are net of deferred fees.

| | March 31, 2014 | September 30, 2013 |
|---------------------------------------|-------------------|-----------------------|
| Real estate loans: | | |
| Residential non-Home Today | \$80,915 | \$91,048 |
| Residential Home Today | 31,469 | 34,813 |
| Home equity loans and lines of credit | 30,162 | 29,943 |
| Construction | 151 | 41 |
| Total real estate loans | 142,697 | 155,845 |
| Other consumer loans | — | — |
| Total non-accrual loans | \$142,697 | \$155,845 |

Loans are placed in non-accrual status when they are contractually 90 days or more past due. Loans modified in troubled debt restructurings that were in non-accrual status prior to the restructurings remain in non-accrual status for a minimum of six months after restructuring. Additionally, home equity loans and lines of credit where the customer has a severely delinquent first mortgage and loans in Chapter 7 bankruptcy status where all borrowers have been discharged of their obligation are placed in non-accrual status. At March 31, 2014 and September 30, 2013, respectively, the recorded investment in non-accrual loans includes \$54,869 and \$54,311 in troubled debt restructurings which are current according to the terms of their agreement, of which \$33,270 and \$34,001 are performing loans classified as troubled debt restructurings due to Chapter 7 bankruptcy status primarily where all borrowers have been discharged of their obligations. Additionally, at March 31, 2014 and September 30, 2013, the recorded investment in non-accrual status loans includes \$3,490 and \$5,277, respectively, of performing second lien loans subordinate to first mortgages delinquent greater than 90 days.

Interest on loans in accrual status, including certain loans individually reviewed for impairment, is recognized in interest income as it accrues, on a daily basis. Accrued interest on loans in non-accrual status is reversed by a charge to interest income and income is subsequently recognized only to the extent cash payments are received. Cash payments on loans in non-accrual status are applied to the oldest scheduled, unpaid payment first. Cash payments on loans with a partial charge-off are applied fully to principal, then to recovery of the charged off amount prior to interest income being recognized. A non-accrual loan is generally returned to accrual status when contractual payments are less than 90 days past due. However, a loan may remain in non-accrual status when collectability is uncertain, such as a troubled debt restructuring that has not met minimum payment requirements, a loan with a partial charge-off, an equity loan or line of credit with a delinquent first mortgage greater than 90 days, or a loan in Chapter 7 bankruptcy status where all borrowers have been discharged of their obligations. The number of days past due is determined by the number of scheduled payments that remain unpaid, assuming a period of 30 days between each scheduled payment.

An age analysis of the recorded investment in loan receivables that are past due at March 31, 2014 and September 30, 2013 is summarized in the following tables. When a loan is more than one month past due on its scheduled payments, the loan is considered 30 days or more past due. Balances are net of deferred fees and any applicable loans-in-process.

| | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Past Due | Current | Total |
|---------------------------------------|---------------------------|---------------------------|-----------------------------------|-------------------|-------------|-------------|
| March 31, 2014 | | | | | | |
| Real estate loans: | | | | | | |
| Residential non-Home Today | \$11,773 | \$4,428 | \$44,391 | \$60,592 | \$8,414,444 | \$8,475,036 |
| Residential Home Today | 6,541 | 2,325 | 16,222 | 25,088 | 137,607 | 162,695 |
| Home equity loans and lines of credit | 5,903 | 3,341 | 13,107 | 22,351 | 1,742,985 | 1,765,336 |
| Construction | — | — | 151 | 151 | 32,915 | 33,066 |

Edgar Filing: TFS Financial CORP - Form 10-Q

| | | | | | | |
|-------------------------|----------|----------|----------|-----------|--------------|--------------|
| Total real estate loans | 24,217 | 10,094 | 73,871 | 108,182 | 10,327,951 | 10,436,133 |
| Other consumer loans | — | — | — | — | 4,076 | 4,076 |
| Total | \$24,217 | \$10,094 | \$73,871 | \$108,182 | \$10,332,027 | \$10,440,209 |

13

Table of Contents

| | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Past Due | Current | Total |
|---------------------------------------|---------------------------|---------------------------|-----------------------------------|-------------------|---------------|---------------|
| September 30, 2013 | | | | | | |
| Real estate loans: | | | | | | |
| Residential non-Home Today | \$ 15,398 | \$ 4,874 | \$ 56,484 | \$ 76,756 | \$ 8,024,657 | \$ 8,101,413 |
| Residential Home Today | 8,597 | 5,989 | 18,341 | 32,927 | 142,666 | 175,593 |
| Home equity loans and lines of credit | 7,495 | 4,776 | 12,042 | 24,313 | 1,841,111 | 1,865,424 |
| Construction | — | — | 41 | 41 | 30,032 | 30,073 |
| Total real estate loans | 31,490 | 15,639 | 86,908 | 134,037 | 10,038,466 | 10,172,503 |
| Other consumer loans | — | — | — | — | 4,100 | 4,100 |
| Total | \$ 31,490 | \$ 15,639 | \$ 86,908 | \$ 134,037 | \$ 10,042,566 | \$ 10,176,603 |

During the quarter ended March 31, 2014, \$1,300 in recoveries were recorded representing the cumulative one-time payment received as a result of PMIC increasing the cash percentage of the partial claim payment plan as discussed later in this note. During the quarter ended December 31, 2013, \$5,321 of residential loans were deemed uncollectible and fully charged-off as a result of implementing a new practice of charging off the remaining balance on loans that had remained delinquent and stalled in the foreclosure process for greater than 1,500 days. These loans previously were recorded at estimated net realizable value, with the potential for additional loss recognized within the allowance for loan losses. Any future foreclosure proceeds on these loans would result in recoveries of prior charge-offs.

Activity in the allowance for loan losses is summarized as follows:

| | For the Three Months Ended March 31, 2014 | | | | | Ending Balance |
|---------------------------------------|---|------------|-------------|------------|--|-------------------|
| | Beginning Balance | Provisions | Charge-offs | Recoveries | | |
| Real estate loans: | | | | | | |
| Residential non-Home Today | \$ 33,462 | \$ 1,865 | \$(3,707) | \$ 1,022 | | \$ 32,642 |
| Residential Home Today | 20,479 | (2,412) | (2,388) | 1,240 | | 16,919 |
| Home equity loans and lines of credit | 31,227 | 5,624 | (4,258) | 1,192 | | 33,785 |
| Construction | 114 | (77) | — | 8 | | 45 |
| Total real estate loans | 85,282 | 5,000 | (10,353) | 3,462 | | 83,391 |
| Other consumer loans | — | — | — | — | | — |
| Total | \$ 85,282 | \$ 5,000 | \$(10,353) | \$ 3,462 | | \$ 83,391 |

| | For the Three Months Ended March 31, 2013 | | | | | Ending Balance |
|---------------------------------------|---|------------|-------------|------------|--|-------------------|
| | Beginning Balance | Provisions | Charge-offs | Recoveries | | |
| Real estate loans: | | | | | | |
| Residential non-Home Today | \$ 33,091 | \$ 6,084 | \$(5,264) | \$ 261 | | \$ 34,172 |
| Residential Home Today | 24,383 | 7,138 | (3,839) | 61 | | 27,743 |
| Home equity loans and lines of credit | 47,246 | (3,073) | (6,670) | 1,465 | | 38,968 |
| Construction | 481 | (149) | (48) | 50 | | 334 |
| Total real estate loans | 105,201 | 10,000 | (15,821) | 1,837 | | 101,217 |
| Other consumer loans | — | — | — | — | | — |
| Total | \$ 105,201 | \$ 10,000 | \$(15,821) | \$ 1,837 | | \$ 101,217 |

Table of Contents

| | For the Six Months Ended March 31, 2014 | | | | Ending Balance |
|---------------------------------------|---|------------|-------------|------------|----------------|
| | Beginning Balance | Provisions | Charge-offs | Recoveries | |
| Real estate loans: | | | | | |
| Residential non-Home Today | \$35,427 | \$6,946 | \$(11,183) | \$1,452 | \$32,642 |
| Residential Home Today | 24,112 | (3,219) | (5,321) | 1,347 | 16,919 |
| Home equity loans and lines of credit | 32,818 | 7,381 | (8,935) | 2,521 | 33,785 |
| Construction | 180 | (108) | (41) | 14 | 45 |
| Total real estate loans | 92,537 | 11,000 | (25,480) | 5,334 | 83,391 |
| Other consumer loans | — | — | — | — | — |
| Total | \$92,537 | \$11,000 | \$(25,480) | \$5,334 | \$83,391 |
| | | | | | |
| | For the Six Months Ended March 31, 2013 | | | | Ending Balance |
| | Beginning Balance | Provisions | Charge-offs | Recoveries | |
| Real estate loans: | | | | | |
| Residential non-Home Today | \$31,618 | \$11,861 | \$(9,899) | \$592 | \$34,172 |
| Residential Home Today | 22,588 | 12,376 | (7,373) | 152 | 27,743 |
| Home equity loans and lines of credit | 45,508 | 4,186 | (12,978) | 2,252 | 38,968 |
| Construction | 750 | (423) | (53) | 60 | 334 |
| Total real estate loans | 100,464 | 28,000 | (30,303) | 3,056 | 101,217 |
| Other consumer loans | — | — | — | — | — |
| Total | \$100,464 | \$28,000 | \$(30,303) | \$3,056 | \$101,217 |

The recorded investment in loan receivables at March 31, 2014 and September 30, 2013 is summarized in the following table. The table provides details of the recorded balances according to the method of evaluation used for determining the allowance for loan losses, distinguishing between determinations made by evaluating individual loans and determinations made by evaluating groups of loans not individually evaluated. Balances of recorded investments are net of deferred fees and any applicable loans-in-process.

| | March 31, 2014 | | | September 30, 2013 | | |
|---------------------------------------|----------------|--------------|--------------|--------------------|--------------|--------------|
| | Individually | Collectively | Total | Individually | Collectively | Total |
| Real estate loans: | | | | | | |
| Residential non-Home Today | \$136,820 | \$8,338,216 | \$8,475,036 | \$149,102 | \$7,952,311 | \$8,101,413 |
| Residential Home Today | 71,997 | 90,698 | 162,695 | 79,065 | 96,528 | 175,593 |
| Home equity loans and lines of credit | 35,810 | 1,729,526 | 1,765,336 | 34,387 | 1,831,037 | 1,865,424 |
| Construction | 151 | 32,915 | 33,066 | 487 | 29,586 | 30,073 |
| Total real estate loans | 244,778 | 10,191,355 | 10,436,133 | 263,041 | 9,909,462 | 10,172,503 |
| Other consumer loans | — | 4,076 | 4,076 | — | 4,100 | 4,100 |
| Total | \$244,778 | \$10,195,431 | \$10,440,209 | \$263,041 | \$9,913,562 | \$10,176,603 |

Table of Contents

An analysis of the allowance for loan losses at March 31, 2014 and September 30, 2013 is summarized in the following table. The analysis provides details of the allowance for loan losses according to the method of evaluation, distinguishing between allowances for loan losses determined by evaluating individual loans and allowances for loan losses determined by evaluating groups of loans not individually evaluated.

| | March 31, 2014 | | | September 30, 2013 | | |
|---------------------------------------|----------------|--------------|----------|--------------------|--------------|----------|
| | Individually | Collectively | Total | Individually | Collectively | Total |
| Real estate loans: | | | | | | |
| Residential non-Home Today | \$8,632 | \$24,010 | \$32,642 | \$7,138 | \$28,289 | \$35,427 |
| Residential Home Today | 6,195 | 10,724 | 16,919 | 7,677 | 16,435 | 24,112 |
| Home equity loans and lines of credit | 537 | 33,248 | 33,785 | 1,018 | 31,800 | 32,818 |
| Construction | — | 45 | 45 | 5 | 175 | 180 |
| Total real estate loans | 15,364 | 68,027 | 83,391 | 15,838 | 76,699 | 92,537 |
| Other consumer loans | — | — | — | — | — | — |
| Total | \$15,364 | \$68,027 | \$83,391 | \$15,838 | \$76,699 | \$92,537 |

At March 31, 2014 and September 30, 2013, individually evaluated loans that required an allowance were comprised only of loans evaluated for impairment based on the present value of cash flows, such as performing troubled debt restructurings, and loans with a further deterioration in the fair value of collateral not yet identified as uncollectible. All other individually evaluated loans received a charge-off, if applicable.

Because many variables are considered in determining the appropriate level of general valuation allowances, directional changes in individual considerations do not always align with the directional change in the balance of a particular component of the general valuation allowance. At March 31, 2014 and September 30, 2013, respectively, allowances on individually reviewed loans evaluated for impairment based on the present value of cash flows, such as performing troubled debt restructurings were \$15,263 and \$15,749, and allowances on loans with further deteriorations in the fair value of collateral not yet identified as uncollectible were \$101 and \$89.

Residential non-Home Today mortgage loans represent the largest portion of the residential real estate portfolio. The Company believes overall credit risk is low based on the nature, composition, collateral, products, lien position and performance of the portfolio. The portfolio does not include loan types or structures that have recently experienced severe performance problems at other financial institutions (sub-prime, no documentation or pay option adjustable rate mortgages).

As described earlier in this footnote, Home Today loans have greater credit risk than traditional residential real estate mortgage loans. At March 31, 2014 and September 30, 2013, respectively, approximately 47% and 50% of Home Today loans include private mortgage insurance coverage. The majority of the coverage on these loans was provided by PMI Mortgage Insurance Co., which the Arizona Department of Insurance seized in 2011 and indicated that all claims payments would be reduced by 50%. In March 2013, PMIC notified the Association that all payments would be paid at 55% of the claim with the remainder deferred. In March 2014, PMIC notified the Association that the cash percentage of the partial claim payment plan would increase further to 67% of the claim. Appropriate adjustments have been made to the Association's affected valuation allowances and charge-offs, and estimated loss severity factors were adjusted accordingly for loans evaluated collectively. The amount of loans in our owned portfolio covered by mortgage insurance provided by PMIC as of March 31, 2014 and September 30, 2013, respectively, was \$214,514 and \$236,713 of which \$197,398 and \$214,920 was current. The amount of loans in our owned portfolio covered by mortgage insurance provided by Mortgage Guaranty Insurance Corporation as of March 31, 2014 and September 30, 2013, respectively, was \$84,117 and \$91,478 of which \$82,731 and \$90,099 was current. As of March 31, 2014, MGIC's long-term debt rating, as published by the major credit rating agencies, did not meet the requirements to qualify as "high credit quality"; however, MGIC continues to make claims payments in accordance with its contractual obligations and the Association has not increased its estimated loss severity factors related to MGIC's claim paying ability. No other loans were covered by mortgage insurers that were deferring claim payments or which were assessed as being non-investment grade.

Home equity lines of credit represent a significant portion of the residential real estate portfolio. The state of the economy and low housing prices continue to have an adverse impact on this portfolio since the home equity lines generally are in a second lien position. When the Association began to offer new home equity lines of credit again, the product was designed with prudent property and credit performance conditions to reduce future risk.

Table of Contents

Construction loans generally have greater credit risk than traditional residential real estate mortgage loans. The repayment of these loans depends upon the availability of permanent financing upon completion of all improvements. In the event the Association makes a loan on property that is not yet approved for the planned development, there is the risk that approvals will not be granted or will be delayed. These events may adversely affect the borrower and the collateral value of the property. Construction loans also expose the Association to the risk that improvements will not be completed on time in accordance with specifications and projected costs.

Other consumer loans are comprised of loans secured by certificate of deposit accounts, which are fully recoverable in the event of non-payment.

The recorded investment and the unpaid principal balance of impaired loans, including those reported as troubled debt restructurings, as of March 31, 2014 and September 30, 2013 are summarized as follows. Balances of recorded investments are net of deferred fees.

| | March 31, 2014 | | | September 30, 2013 | | |
|---------------------------------------|---------------------|--------------------------|-------------------|---------------------|--------------------------|-------------------|
| | Recorded Investment | Unpaid Principal Balance | Related Allowance | Recorded Investment | Unpaid Principal Balance | Related Allowance |
| With no related allowance recorded: | | | | | | |
| Residential non-Home Today | \$80,384 | \$103,894 | \$— | \$86,040 | \$114,799 | \$— |
| Residential Home Today | 30,545 | 62,280 | — | 33,163 | 66,366 | — |
| Home equity loans and lines of credit | 28,925 | 41,669 | — | 27,494 | 58,267 | — |
| Construction | 151 | 169 | — | 422 | 544 | — |
| Other consumer loans | — | — | — | — | — | — |
| Total | \$140,005 | \$208,012 | \$— | \$147,119 | \$239,976 | \$— |
| With an allowance recorded: | | | | | | |
| Residential non-Home Today | \$56,436 | \$57,466 | \$8,632 | \$63,062 | \$64,468 | \$7,138 |
| Residential Home Today | 41,452 | 42,125 | 6,195 | 45,902 | 46,698 | 7,677 |
| Home equity loans and lines of credit | 6,885 | 6,934 | 537 | 6,893 | 6,996 | 1,018 |
| Construction | — | — | — | 65 | 65 | 5 |
| Other consumer loans | — | — | — | — | — | — |
| Total | \$104,773 | \$106,525 | \$15,364 | \$115,922 | \$118,227 | \$15,838 |
| Total impaired loans: | | | | | | |
| Residential non-Home Today | \$136,820 | \$161,360 | \$8,632 | \$149,102 | \$179,267 | \$7,138 |
| Residential Home Today | 71,997 | 104,405 | 6,195 | 79,065 | 113,064 | 7,677 |
| Home equity loans and lines of credit | 35,810 | 48,603 | 537 | 34,387 | 65,263 | 1,018 |
| Construction | 151 | 169 | — | 487 | 609 | 5 |
| Other consumer loans | — | — | — | — | — | — |
| Total | \$244,778 | \$314,537 | \$15,364 | \$263,041 | \$358,203 | \$15,838 |

At March 31, 2014 and September 30, 2013, respectively, the recorded investment in impaired loans includes \$189,671 and \$201,692 of loans modified in troubled debt restructurings of which \$26,591 and \$30,550 were 90 days or more past due.

For all classes of loans, a loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal and interest according to the contractual terms of the loan agreement. Factors considered in determining that a loan is impaired may include the deteriorating financial condition of the borrower indicated by missed or delinquent payments, a pending legal action, such as bankruptcy or foreclosure, or the absence of adequate security for the loan.

Charge-offs on residential mortgage loans, home equity loans and lines of credit, and construction loans are recognized when triggering events, such as foreclosure actions, short sales, or deeds accepted in lieu of repayment, result in less than full repayment of the recorded investment in the loans.

Partial or full charge-offs are also recognized for the amount of impairment on loans considered collateral dependent that meet the conditions described below.

17

Table of Contents

- For residential mortgage loans, payments are greater than 180 days delinquent;
- For home equity lines of credit, equity loans, and residential loans modified in a troubled debt restructuring, payments are greater than 90 days delinquent;
- For all classes of loans, a sheriff sale is scheduled within 60 days to sell the collateral securing the loan;
- For all classes of loans, all borrowers have been discharged of their obligation through a chapter 7 bankruptcy;
- For all classes of loans, a borrower obligated on a loan has filed bankruptcy and the loan is greater than 30 days delinquent;
- For all classes of loans, it becomes evident that a loss is probable.

Collateral dependent residential mortgage loans and construction loans are charged off to the extent the recorded investment in a loan, net of anticipated mortgage insurance claims, exceeds the fair value less costs to dispose of the underlying property. Management can determine the loan is uncollectible for reasons such as foreclosures exceeding a reasonable time frame and recommend a full charge-off. Home equity loans or lines of credit are charged off to the extent the recorded investment in the loan plus the balance of any senior liens exceeds the fair value less costs to dispose of the underlying property or management determines the collateral is not sufficient to satisfy the loan. A loan in any portfolio that is identified as collateral dependent will continue to be reported as impaired until it is no longer considered collateral dependent, is less than 30 days past due and does not have a prior charge-off. A loan in any portfolio that has a partial charge-off consequent to impairment evaluation will continue to be individually evaluated for impairment until, at a minimum, the impairment has been recovered.

The following summarizes the effective dates of charge-off policies that changed or were first implemented during the current and previous four fiscal years and the portfolios to which those policies apply.

| Effective Date | Policy | Residential Non-Home Today | Residential Home Today | Home Equity Lines of Credit | Home Equity Loans | Construction |
|----------------|---|----------------------------|------------------------|-----------------------------|-------------------|--------------|
| 9/30/2012 | Pursuant to an OCC directive, a loan is considered collateral dependent and any collateral shortfall is charged off when all borrowers obligated on a loan are discharged through Chapter 7 bankruptcy | X | X | X | X | X |
| 6/30/2012 | Loans in any form of bankruptcy greater than 30 days past due are considered collateral dependent and any collateral shortfall is charged off | X | X | X | X | X |
| 12/31/2011 | Pursuant to an OCC directive, impairment on collateral dependent loans previously recognized as SVAs were charged off. Charge-offs are recorded to recognize confirmed collateral shortfalls on impaired loans. (1) | X | X | X | X | X |
| 9/30/2010 | Timing of impairment evaluation was accelerated to include equity loans greater than 90 days delinquent (2) | | | | X | |

(1)

Prior to 12/31/2011, partial charge-offs were not used, but an SVA was established when the recorded investment in the loan exceeded the fair value of the collateral less costs to dispose. Individual loans were only charged off when a triggering event occurred, such as a foreclosure action was culminated, a short sale was approved, or a deed was accepted in lieu of repayment.

(2) Prior to 9/30/2010, impairment evaluations on equity loans were performed when the loan was greater than 180 days delinquent.

Loans modified in troubled debt restructurings that are not evaluated based on collateral are separately evaluated for impairment on a loan by loan basis at the time of restructuring and at each subsequent reporting date for as long as they are reported as troubled debt restructurings. The impairment evaluation is based on the present value of expected future cash flows discounted at the effective interest rate of the original loan. Expected future cash flows include a discount factor representing a potential for default. Valuation allowances are recorded for the excess of the recorded investments over the result of the cash flow analysis. Loans discharged in Chapter 7 bankruptcy are reported as troubled debt restructurings and also evaluated based

Table of Contents

on the present value of expected future cash flows unless evaluated based on collateral. We evaluate these loans using the expected future cash flows because we expect the borrower, not liquidation of the collateral, to be the source of repayment for the loan. Other consumer loans are not considered for restructuring. A loan modified in a troubled debt restructuring is classified as an impaired loan for a minimum of one year. After one year, a loan is no longer included in the balance of impaired loans if the loan was modified to yield a market rate for loans of similar credit risk at the time of restructuring and the loan is not impaired based on the terms of the restructuring agreement. No troubled debt restructurings were reclassified from impaired loans during the quarters ended or six months ended March 31, 2014 and March 31, 2013.

The average recorded investment in impaired loans and the amount of interest income recognized during the period that the loans were impaired are summarized below.

| | For the Three Months Ended March 31, | | | |
|---------------------------------------|--------------------------------------|----------------------------|-----------------------------|----------------------------|
| | 2014 | | 2013 | |
| | Average Recorded Investment | Interest Income Recognized | Average Recorded Investment | Interest Income Recognized |
| With no related allowance recorded: | | | | |
| Residential non-Home Today | \$80,383 | \$ 294 | \$92,774 | \$ 258 |
| Residential Home Today | 31,130 | 66 | 35,450 | 18 |
| Home equity loans and lines of credit | 28,752 | 85 | 27,619 | 114 |
| Construction | 340 | 1 | 666 | 4 |
| Other consumer loans | — | — | — | — |
| Total | \$140,605 | \$ 446 | \$156,509 | \$ 394 |
| With an allowance recorded: | | | | |
| Residential non-Home Today | \$59,000 | \$ 680 | \$65,963 | \$ 803 |
| Residential Home Today | 42,427 | 536 | 53,691 | 632 |
| Home equity loans and lines of credit | 6,888 | 59 | 7,947 | 64 |
| Construction | — | — | 402 | 4 |
| Other consumer loans | — | — | — | — |
| Total | \$108,315 | \$ 1,275 | \$128,003 | \$ 1,503 |
| Total impaired loans: | | | | |
| Residential non-Home Today | \$139,383 | \$ 974 | \$158,737 | \$ 1,061 |
| Residential Home Today | 73,557 | 602 | 89,141 | 650 |
| Home equity loans and lines of credit | 35,640 | 144 | 35,566 | 178 |
| Construction | 340 | 1 | 1,068 | 8 |
| Other consumer loans | — | — | — | — |
| Total | \$248,920 | \$ 1,721 | \$284,512 | \$ 1,897 |

Table of Contents

| | For the Six Months Ended March 31, | | | |
|---------------------------------------|------------------------------------|----------------------------|-----------------------------|----------------------------|
| | 2014 | | 2013 | |
| | Average Recorded Investment | Interest Income Recognized | Average Recorded Investment | Interest Income Recognized |
| With no related allowance recorded: | | | | |
| Residential non-Home Today | \$83,212 | \$ 575 | \$94,058 | \$ 657 |
| Residential Home Today | 31,854 | 153 | 35,572 | 86 |
| Home equity loans and lines of credit | 28,210 | 177 | 25,014 | 296 |
| Construction | 287 | 6 | 761 | 8 |
| Other consumer loans | — | — | — | — |
| Total | \$143,563 | \$ 911 | \$155,405 | \$ 1,047 |
| With an allowance recorded: | | | | |
| Residential non-Home Today | \$59,749 | \$ 1,423 | \$66,707 | \$ 1,645 |
| Residential Home Today | 43,677 | 1,089 | 55,432 | 1,274 |
| Home equity loans and lines of credit | 6,889 | 119 | 9,913 | 138 |
| Construction | 33 | — | 404 | 8 |
| Other consumer loans | — | — | — | — |
| Total | \$110,348 | \$ 2,631 | \$132,456 | \$ 3,065 |
| Total impaired loans: | | | | |
| Residential non-Home Today | \$142,961 | \$ 1,998 | \$160,765 | \$ 2,302 |
| Residential Home Today | 75,531 | 1,242 | 91,004 | 1,360 |
| Home equity loans and lines of credit | 35,099 | 296 | 34,927 | 434 |
| Construction | 320 | 6 | 1,165 | 16 |
| Other consumer loans | — | — | — | — |
| Total | \$253,911 | \$ 3,542 | \$287,861 | \$ 4,112 |

The amounts of interest income on impaired loans recognized using a cash-basis method were \$285 and \$629 for the quarter ended and six months ended March 31, 2014, respectively, and \$278 and \$877 for the quarter ended and six months ended March 31, 2013, respectively.

The recorded investment in troubled debt restructurings as of March 31, 2014 and September 30, 2013 is shown in the tables below.

| March 31, 2014 | Reduction in Interest Rates | Payment Extensions | Forbearance or Other Actions | Multiple Concessions | Multiple Modifications | Bankruptcy | Total |
|---------------------------------------|-----------------------------|--------------------|------------------------------|----------------------|------------------------|------------|-----------|
| | Residential non-Home Today | \$ 16,099 | \$ 1,588 | \$ 11,362 | \$ 20,541 | \$ 20,096 | \$35,055 |
| Residential Home Today | 13,090 | 89 | 7,693 | 17,209 | 20,658 | 5,039 | 63,778 |
| Home equity loans and lines of credit | 78 | 1,004 | 599 | 909 | 667 | 17,744 | 21,001 |
| Construction | — | 151 | — | — | — | — | 151 |
| Total | \$29,267 | \$2,832 | \$ 19,654 | \$38,659 | \$41,421 | \$57,838 | \$189,671 |
| September 30, 2013 | Reduction in Interest Rates | Payment Extensions | Forbearance or Other Actions | Multiple Concessions | Multiple Modifications | Bankruptcy | Total |
| Residential non-Home Today | \$ 17,861 | \$ 1,670 | \$ 12,773 | \$21,227 | \$ 17,733 | \$39,530 | \$110,794 |
| Residential Home Today | 14,855 | 131 | 9,107 | 18,331 | 20,998 | 6,547 | 69,969 |
| Home equity loans and lines of credit | 82 | 596 | 675 | 225 | 561 | 18,512 | 20,651 |

Edgar Filing: TFS Financial CORP - Form 10-Q

| | | | | | | | |
|--------------|-----------|----------|-----------|-----------|-----------|-----------|------------|
| Construction | — | 278 | — | — | — | — | 278 |
| Total | \$ 32,798 | \$ 2,675 | \$ 22,555 | \$ 39,783 | \$ 39,292 | \$ 64,589 | \$ 201,692 |

20

Table of Contents

For all loans modified during the quarters ended March 31, 2014 and March 31, 2013 (set forth in the table below), the pre-modification outstanding recorded investment was not materially different from the post-modification outstanding recorded investment.

The following tables set forth the recorded investment in troubled debt restructured loans modified during the periods presented, according to the types of concessions granted.

For the Three Months Ended March 31, 2014

| | Reduction in Payment Interest Rates | Payment Extensions | Forbearance or Other Actions | Multiple Concessions | Multiple Modifications | Bankruptcy | Total |
|---------------------------------------|--|-----------------------|------------------------------------|-------------------------|---------------------------|------------|---------|
| Residential non-Home Today | \$442 | \$— | \$ — | \$ 586 | \$ 1,360 | \$ 1,541 | \$3,929 |
| Residential Home Today | 74 | — | — | 2 | 1,207 | 227 | 1,510 |
| Home equity loans and lines of credit | — | 237 | — | 551 | 70 | 1,189 | 2,047 |
| Total | \$516 | \$237 | \$ — | \$ 1,139 | \$ 2,637 | \$2,957 | \$7,486 |

For the Three Months Ended March 31, 2013

| | Reduction in Payment Interest Rates | Payment Extensions | Forbearance or Other Actions | Multiple Concessions | Multiple Modifications | Bankruptcy | Total |
|---------------------------------------|--|-----------------------|------------------------------------|-------------------------|---------------------------|------------|----------|
| Residential non-Home Today | \$423 | \$— | \$ — | \$ 1,107 | \$ 1,810 | \$ 2,511 | \$5,851 |
| Residential Home Today | — | — | — | 144 | 3,209 | 471 | 3,824 |
| Home equity loans and lines of credit | — | — | — | 19 | 8 | 960 | 987 |
| Total | \$423 | \$— | \$ — | \$ 1,270 | \$ 5,027 | \$ 3,942 | \$10,662 |

For the Six Months Ended March 31, 2014

| | Reduction in Payment Interest Rates | Payment Extensions | Forbearance or Other Actions | Multiple Concessions | Multiple Modifications | Bankruptcy | Total |
|---------------------------------------|--|-----------------------|------------------------------------|-------------------------|---------------------------|------------|----------|
| Residential non-Home Today | \$921 | \$— | \$ 225 | \$ 2,112 | \$ 2,637 | \$3,397 | \$9,292 |
| Residential Home Today | 163 | — | — | 227 | 2,321 | 445 | 3,156 |
| Home equity loans and lines of credit | — | 523 | — | 745 | 126 | 2,073 | 3,467 |
| Total | \$1,084 | \$523 | \$ 225 | \$ 3,084 | \$ 5,084 | \$5,915 | \$15,915 |

For the Six Months Ended March 31, 2013

| | Reduction in Payment Interest Rates | Payment Extensions | Forbearance or Other Actions | Multiple Concessions | Multiple Modifications | Bankruptcy | Total |
|---------------------------------------|--|-----------------------|------------------------------------|-------------------------|---------------------------|------------|----------|
| Residential non-Home Today | \$1,799 | \$ — | \$ — | \$ 2,292 | \$ 3,299 | \$5,199 | \$12,589 |
| Residential Home Today | 147 | — | — | 490 | 6,791 | 1,097 | 8,525 |
| Home equity loans and lines of credit | 13 | 100 | — | 19 | 8 | 1,990 | 2,130 |
| Total | \$1,959 | \$ 100 | \$ — | \$ 2,801 | \$ 10,098 | \$8,286 | \$23,244 |

Troubled debt restructured loans may be modified more than once. Among other requirements, a re-modification may be available for a borrower upon the expiration of temporary modification terms if the borrower cannot return to regular loan payments. If the borrower is experiencing an income curtailment that temporarily has reduced his/her capacity to repay, such as loss of employment, reduction of hours, non-paid leave or short term disability, a temporary modification is considered. If the borrower lacks the capacity to repay the loan at the current terms due to a permanent condition, a permanent modification is considered. In evaluating the need for a re-modification, the borrower's ability to repay is generally assessed utilizing a debt to income and cash flow analysis. As the economy slowly improves, the need for re-modifications continues to linger. Loans

Table of Contents

discharged in Chapter 7 bankruptcy are classified as multiple modifications if the loan's original terms had also been modified by the Association.

The following tables provide information on troubled debt restructured loans modified within the previous 12 months for which there was a payment default, at least 30 days past due on one scheduled payment, during the period presented.

| | For the Three Months Ended March 31, | | | |
|--|---|---|---|---|
| | 2014 | | 2013 | |
| Troubled Debt Restructurings That Subsequently Defaulted | Number of Contracts (Dollars in thousands) | Recorded Investment (Dollars in thousands) | Number of Contracts (Dollars in thousands) | Recorded Investment (Dollars in thousands) |
| Residential non-Home Today | 32 | \$3,359 | 62 | \$6,702 |
| Residential Home Today | 31 | 1,516 | 53 | 2,491 |
| Home equity loans and lines of credit | 40 | 1,469 | 26 | 937 |
| Construction | — | — | 1 | 18 |
| Total | 103 | \$6,344 | 142 | \$10,148 |
| | For the Six Months Ended March 31, | | | |
| | 2014 | | 2013 | |
| Troubled Debt Restructurings That Subsequently Defaulted | Number of Contracts (Dollars in thousands) | Recorded Investment (Dollars in thousands) | Number of Contracts (Dollars in thousands) | Recorded Investment (Dollars in thousands) |
| Residential non-Home Today | 37 | \$3,773 | 66 | \$7,124 |
| Residential Home Today | 38 | 1,776 | 54 | 2,499 |
| Home equity loans and lines of credit | 49 | 1,554 | 36 | 994 |
| Construction | — | — | 1 | 18 |
| Total | 124 | \$7,103 | 157 | \$10,635 |

The following tables provide information about the credit quality of residential loan receivables by an internally assigned grade. Balances are net of deferred fees and any applicable LIP.

| | Pass | Special Mention | Substandard | Loss | Total |
|---------------------------------------|--------------|--------------------|-------------|------|--------------|
| March 31, 2014 | | | | | |
| Real Estate Loans: | | | | | |
| Residential non-Home Today | \$8,388,206 | \$— | \$86,830 | \$— | \$8,475,036 |
| Residential Home Today | 129,853 | — | 32,842 | — | 162,695 |
| Home equity loans and lines of credit | 1,722,948 | 7,891 | 34,497 | — | 1,765,336 |
| Construction | 32,915 | — | 151 | — | 33,066 |
| Total | \$10,273,922 | \$7,891 | \$154,320 | \$— | \$10,436,133 |
| | Pass | Special Mention | Substandard | Loss | Total |
| September 30, 2013 | | | | | |
| Real Estate Loans: | | | | | |
| Residential non-Home Today | \$8,004,890 | \$— | \$96,523 | \$— | \$8,101,413 |
| Residential Home Today | 139,481 | — | 36,112 | — | 175,593 |
| Home equity loans and lines of credit | 1,822,371 | 9,223 | 33,830 | — | 1,865,424 |
| Construction | 29,651 | — | 422 | — | 30,073 |
| Total | \$9,996,393 | \$9,223 | \$166,887 | \$— | \$10,172,503 |

Residential loans are internally assigned a grade that complies with the guidelines outlined in the OCC's Handbook for Rating Credit Risk. Pass loans are assets well protected by the current paying capacity of the borrower. Special Mention loans have a potential weakness that the Association feels deserve management's attention and may result in further deterioration in their repayment prospects and/or the Association's credit position. Substandard loans are inadequately protected by the current

Table of Contents

payment capacity of the borrower or the collateral pledged with a defined weakness that jeopardizes the liquidation of the debt. Also included in Substandard are performing home equity loans and lines of credit where the customer has a severely delinquent first mortgage to which the performing home equity loan or line of credit is subordinate and loans in Chapter 7 bankruptcy status where all borrowers have had their obligations discharged, and have not reaffirmed the debt. Loss loans are considered uncollectible and are charged off when identified.

At March 31, 2014 and September 30, 2013, respectively, the recorded investment of impaired loans includes \$104,100 and \$113,520 of troubled debt restructurings that are individually evaluated for impairment, but have adequately performed under the terms of the restructuring and are classified as Pass loans. At March 31, 2014 and September 30, 2013, respectively, there were \$13,642 and \$17,396 of loans classified substandard and \$7,891 and \$9,193 of loans designated special mention that are not included in the recorded investment of impaired loans; rather, they are included in loans collectively evaluated for impairment.

Other consumer loans are internally assigned a grade of nonperforming when they become 90 days or more past due. At March 31, 2014 and September 30, 2013, no consumer loans were graded as nonperforming.

5. DEPOSITS

Deposit account balances are summarized as follows:

| | March 31, 2014 | September 30, 2013 |
|---|-------------------|-----------------------|
| Negotiable order of withdrawal accounts | \$ 1,051,104 | \$ 1,027,316 |
| Savings accounts | 1,791,041 | 1,808,953 |
| Certificates of deposit | 5,572,683 | 5,627,849 |
| | 8,414,828 | 8,464,118 |
| Accrued interest | 662 | 381 |
| Total deposits | \$ 8,415,490 | \$ 8,464,499 |

Brokered certificates of deposit, which are used as a cost effective funding alternative, totaled \$217,000 and \$13,000 at March 31, 2014 and September 30, 2013, respectively. The FDIC places restrictions on banks with regard to issuing brokered deposits based on the bank's capital classification. A well-capitalized institution may accept brokered deposits without FDIC restrictions. An adequately capitalized institution must obtain a waiver from the FDIC in order to accept brokered deposits, while an undercapitalized institution is prohibited by the FDIC from accepting brokered deposits. The Association was well capitalized at March 31, 2014 and September 30, 2013.

Table of Contents

6. OTHER COMPREHENSIVE INCOME (LOSS)

The change in accumulated other comprehensive loss by component is as follows:

| | For the Three Months Ended March 31, 2014 | | | For the Three Months Ended March 31, 2013 | | |
|---|--|----------------------------|--------------|--|----------------------------|-------------|
| | Unrealized gains (losses) on securities available for sale | Defined Benefit Plan | Total | Unrealized gains (losses) on securities available for sale | Defined Benefit Plan | Total |
| Balance at beginning of period | \$ (4,084) | \$ (6,419) | \$ (10,503) | \$ 1,899 | \$ (8,435) | \$ (6,536) |
| Other comprehensive income (loss) before reclassifications, net of tax (expense) benefit of \$(955) and \$115 | 1,773 | — | 1,773 | (214) | — | (214) |
| Amounts reclassified from accumulated other comprehensive income (loss), net of tax benefit of \$26 and \$49 | — | 48 | 48 | — | 90 | 90 |
| Other comprehensive income (loss) | 1,773 | 48 | 1,821 | (214) | 90 | (124) |
| Balance at end of period | \$ (2,311) | \$ (6,371) | \$ (8,682) | \$ 1,685 | \$ (8,345) | \$ (6,660) |

| | For the Six Months Ended March 31, 2014 | | | For the Six Months Ended March 31, 2013 | | |
|--|--|----------------------------|-------------|--|----------------------------|-------------|
| | Unrealized losses on securities available for sale | Defined Benefit Plan | Total | Unrealized gains (losses) on securities available for sale | Defined Benefit Plan | Total |
| Balance at beginning of period | \$ (2,137) | \$ (6,467) | \$ (8,604) | \$ 2,609 | \$ (8,525) | \$ (5,916) |
| Other comprehensive loss before reclassifications, net of tax benefit of \$94 (174 and \$498 | — | — | (174) | (924) | — | (924) |
| Amounts reclassified from accumulated other comprehensive income (loss), net of tax benefit of \$52 and \$98 | — | 96 | 96 | — | 180 | 180 |
| Other comprehensive (loss) income | (174) | 96 | (78) | (924) | 180 | (744) |
| Balance at end of period | \$ (2,311) | \$ (6,371) | \$ (8,682) | \$ 1,685 | \$ (8,345) | \$ (6,660) |

The following table presents the reclassification adjustment out of accumulated other comprehensive loss included in net income and the corresponding line item on the consolidated statements of income for the periods indicated:

| Details about Accumulated Other Comprehensive Income Components | Amounts Reclassified from Accumulated Other Comprehensive Income | | | | Line Item in the Statement of Income |
|---|---|-------|---------------------------------------|-------|--|
| | For the Three Months Ended March 31, | | For the Six Months Ended March 31, | | |
| | 2014 | 2013 | 2014 | 2013 | |
| Amortization of pension plan: | | | | | |
| Actuarial loss | \$74 | \$139 | \$148 | \$278 | (a) |
| Income tax benefit | (26) | (49) | (52) | (98) | Income tax expense |
| Net of income tax benefit | \$48 | \$90 | \$96 | \$180 | |

(a) These items are included in the computation of net period pension cost. See Note 8. Defined Benefit Plan for additional disclosure.

Table of Contents**7. INCOME TAXES**

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state and city jurisdictions. Federal income tax returns and the Association's Ohio Franchise Tax returns have been audited and settled for tax years through 2010 and 2011, respectively. With few exceptions, the Company is no longer subject to federal or state tax examinations for tax years prior to 2011.

The Company recognizes interest and penalties on income tax assessments or income tax refunds, where applicable, in the financial statements as a component of its provision for income taxes.

8. DEFINED BENEFIT PLAN

The Third Federal Savings Retirement Plan (the "Plan") is a defined benefit pension plan. Effective December 31, 2002, the Plan was amended to limit participation to employees who met the Plan's eligibility requirements on that date. Effective December 31, 2011, the Plan was amended to freeze future benefit accruals for participants in the Plan. After December 31, 2002, employees not participating in the Plan, upon meeting the applicable eligibility requirements, and those eligible participants who no longer receive service credits under the Plan, participate in a separate tier of the Company's defined contribution 401(k) Savings Plan. Benefits under the Plan are based on years of service and the employee's average annual compensation (as defined in the Plan) through December 31, 2011. The funding policy of the Plan is consistent with the funding requirements of U.S. federal and other governmental laws and regulations.

The components, including an estimated settlement adjustment due to expected lump sum payments exceeding the sum of interest and service costs for the year, of net periodic income recognized in the statements of income are as follows:

| | Three Months Ended March 31, | | Six Months Ended March 31, | |
|--------------------------------------|---------------------------------|----------|-------------------------------|----------|
| | 2014 | 2013 | 2014 | 2013 |
| Interest cost | 801 | 735 | 1,602 | 1,469 |
| Expected return on plan assets | (1,056) | (1,029) | (2,111) | (2,058) |
| Amortization of net loss | 74 | 139 | 148 | 278 |
| Estimated net loss due to settlement | 181 | — | 361 | — |
| Net periodic income | \$— | \$(155) | \$— | \$(311) |

There were no minimum employer contributions paid during the six months ended March 31, 2014. No minimum employer contributions are expected during the remainder of the fiscal year.

9. EQUITY INCENTIVE PLAN

In December 2013, 419,300 options to purchase our common stock and 98,900 restricted stock units were granted to certain directors, officers and employees of the Company. The awards were made pursuant to the shareholder-approved 2008 Equity Incentive Plan.

During the six months ended March 31, 2014 and 2013, the Company recorded \$3,591 and \$3,259, respectively, of stock-based compensation expense, comprised of stock option expense of \$1,626 and \$1,632, respectively, and restricted stock units expense of \$1,965 and \$1,627, respectively.

At March 31, 2014, 6,874,825 shares were subject to options, with a weighted average exercise price of \$11.14 per share and a weighted average grant date fair value of \$2.95 per share. Expected future expense related to the 2,966,050 non-vested options outstanding as of March 31, 2014 is \$4,103 over a weighted average of 1.5 years. At March 31, 2014, 1,104,225 restricted stock units, with a weighted average grant date fair value of \$10.61 per unit, are unvested. Expected future compensation expense relating to the 1,440,284 restricted stock units outstanding as of March 31, 2014 is \$4,889 over a weighted average period of 1.7 years. Each unit is equivalent to one share of common stock.

10. COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, the Company enters into commitments with off-balance sheet risk to meet the financing needs of its customers. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments to originate loans generally have fixed

expiration dates of 60 to 360 days or other termination clauses and may require payment of a fee. Unfunded commitments related to home equity lines of credit generally expire 5 to 10 years following the date that the line of credit was established, subject to various conditions,

25

Table of Contents

which include compliance with payment obligations, adequacy of collateral securing the line and maintenance of a satisfactory credit profile by the borrower. Since some of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Off-balance sheet commitments to extend credit involve elements of credit risk and interest rate risk in excess of the amount recognized in the consolidated statements of condition. The Company's exposure to credit loss in the event of nonperformance by the other party to the commitment is represented by the contractual amount of the commitment.

The Company generally uses the same credit policies in making commitments as it does for on-balance-sheet instruments. Interest rate risk on commitments to extend credit results from the possibility that interest rates may have moved unfavorably from the position of the Company since the time the commitment was made.

At March 31, 2014, the Company had commitments to originate loans as follows:

| | |
|---------------------------------------|-----------|
| Fixed-rate mortgage loans | \$295,284 |
| Adjustable-rate mortgage loans | 225,430 |
| Home equity loans and lines of credit | 19,828 |
| Total | \$540,542 |

At March 31, 2014, the Company had unfunded commitments outstanding as follows:

| | |
|--|-------------|
| Home equity lines of credit (excluding commitments for suspended accounts) | \$1,102,647 |
| Construction loans | 36,928 |
| Private equity investments | 12,941 |
| Total | \$1,152,516 |

At March 31, 2014, the unfunded commitment on home equity lines of credit, including commitments for accounts suspended as a result of material default or a decline in equity, is \$1,310,633.

The Company assumes a portion of the mortgage guaranty insurance on an excess of loss basis for the mortgage guaranty risks of certain mortgage loans in its own portfolio, including Home Today loans and loans in its servicing portfolio, through reinsurance contracts with one remaining primary mortgage insurance company. A contract with a second company was terminated effective January 8, 2014 under a Commutation and Release Agreement that reduced the Company's maximum loss remaining under the contracts by \$6,385 in exchange for a \$1,000 payment. Under these contracts, the Company absorbs mortgage insurance losses in a range of 5% to 12% in excess of the initial 5% loss layer of a given pool of loans, in exchange for a portion of the pool's mortgage insurance premiums. The first 5% layer of loss must be exceeded before the Company assumes any liability. At March 31, 2014, the maximum losses remaining under the reinsurance contracts were limited to \$308. The Company has paid \$7,314 of losses under these reinsurance contracts and has provided a liability for the remaining estimated losses totaling \$181 as of March 31, 2014. Management believes it has made adequate provision for estimated losses. No new contracts have been added to the Company's risk exposure since December 31, 2008. The Company's insurance partners have retained all new mortgage insurance premiums and all new risk after that date.

The following table summarizes the activity in the liability for unpaid losses and loss adjustment expenses:

| | Three Months Ended | | Six Months Ended | |
|------------------------------|--------------------|---------|------------------|---------|
| | March 31, | | March 31, | |
| | 2014 | 2013 | 2014 | 2013 |
| Balance, beginning of period | \$1,292 | \$2,621 | \$2,158 | \$3,351 |
| Incurred increase (decrease) | (88) | 201 | (201) | (50) |
| Paid claims | (1,023) | (420) | (1,776) | (899) |
| Balance, end of period | \$181 | \$2,402 | \$181 | \$2,402 |

At March 31, 2014 and September 30, 2013, the Company had \$1,140 and \$3,295, respectively, in commitments to securitize and sell mortgage loans.

Management expects that the above commitments will be funded through normal operations.

Table of Contents**11. FAIR VALUE**

Under U.S. GAAP, fair value is defined as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. A fair value framework is established whereby assets and liabilities measured at fair value are grouped into three levels of a fair value hierarchy, based on the transparency of inputs and the reliability of assumptions used to estimate fair value. The Company's policy is to recognize transfers between levels of the hierarchy as of the end of the reporting period in which the transfer occurs. The three levels of inputs are defined as follows:

Level 1 – quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 – quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets with few transactions, or model-based valuation techniques using assumptions that are observable in the market.

Level 3 – a company's own assumptions about how market participants would price an asset or liability.

As permitted under the fair value guidance in U.S. GAAP, the Company elects to measure at fair value mortgage loans classified as held for sale that are subject to pending agency contracts to securitize and sell loans. This election is expected to reduce volatility in earnings related to market fluctuations between the contract trade and settlement dates. At March 31, 2014 and September 30, 2013, respectively, there were \$1,164 and \$3,369 of loans held for sale, with unpaid principal balances of \$1,140 and \$3,295, subject to pending agency contracts for which the fair value option was elected. Included in the net gain on the sale of loans is \$37 and \$0 for the three months ending March 31, 2014 and 2013, respectively, and \$(53) and \$(210) for the six months ending March 31, 2014 and 2013, respectively, related to changes during the period in the fair value of loans held for sale subject to pending agency contracts.

Presented below is a discussion of the methods and significant assumptions used by the Company to estimate fair value.

Investment Securities Available for Sale—Investment securities available for sale are recorded at fair value on a recurring basis. At March 31, 2014 and September 30, 2013, respectively, this includes \$486,040 and \$471,901 of investments in U.S. government and agency obligations including U.S. Treasury notes and sequentially structured, highly liquid collateralized mortgage obligations issued by Fannie Mae, Freddie Mac and Ginnie Mae and \$585 and \$5,475 of secured institutional money market deposits insured by the FDIC up to the current coverage limits, with any excess collateralized by the holding institution. Both are measured using the market approach. The fair values of treasury notes and collateralized mortgage obligations represent unadjusted price estimates obtained from third party independent nationally recognized pricing services using pricing models or quoted prices of securities with similar characteristics and are included in Level 2 of the hierarchy. At the time of initial measurement and, subsequently, when changes in methodologies occur, management obtains and reviews documentation of pricing methodologies used by third party pricing services to verify that prices are determined in accordance with fair value guidance in U.S. GAAP and to ensure that assets are properly classified in the fair value hierarchy. Additionally, third party pricing is reviewed on a monthly basis for reasonableness based on the market knowledge and experience of company personnel that interact daily with the markets for these types of securities. The carrying amount of the money market deposit accounts is considered a reasonable estimate of their fair value because they are cash deposits in interest bearing accounts valued at par. These accounts are included in Level 1 of the hierarchy.

Mortgage Loans Held for Sale – The fair value of mortgage loans held for sale is estimated using a market approach based on quoted secondary market pricing for loan portfolios with similar characteristics. Loans held for sale are carried at the lower of cost or fair value except, as described above, the Company elects the fair value measurement option for mortgage loans held for sale subject to pending agency contracts to securitize and sell loans. Loans held for sale are included in Level 2 of the hierarchy. At March 31, 2014 and September 30, 2013 there were \$1,164 and \$3,369, respectively, of loans held for sale measured at fair value and \$345 and \$810, respectively, of loans held for sale carried at cost.

Impaired Loans – Impaired loans represent certain loans held for investment that are subject to a fair value measurement under U.S. GAAP because they are individually evaluated for impairment and that impairment is measured using a fair value measurement, such as the observable market price of the loan or the fair value of the

collateral less estimated costs to dispose. Impairment is measured using the market approach based on the fair value of the collateral less estimated costs to dispose for loans the Company considers to be collateral-dependent due to a delinquency status or other adverse condition severe enough to indicate that the borrower can no longer be relied upon as the continued source of repayment. These conditions are described more fully in Note 4, Loans and Allowance for Loan Losses. To calculate impairment of collateral-dependent loans, the fair market values of the collateral, estimated using exterior appraisals in the majority of instances, are reduced by calculated costs to dispose derived from historical experience and recent market conditions. Any indicated impairment is recognized by a charge to the allowance for loan losses. Subsequent increases in collateral values or principal pay downs on loans with recognized impairment could result in an impaired loan being carried below its fair value. When no impairment loss is indicated, the

27

Table of Contents

carrying amount is considered to approximate the fair value of that loan to the Company because contractually that is the maximum recovery the Company can expect. The recorded investment of loans individually evaluated for impairment based on the fair value of the collateral are included in Level 3 of the hierarchy with assets measured at fair value on a non-recurring basis. The range and weighted average impact of costs to dispose on fair values is determined at the time of impairment or when additional impairment is recognized and is included in quantitative information about significant unobservable inputs later in this note.

Loans held for investment that have been restructured in troubled debt restructurings and are performing according to the modified terms of the loan agreement are individually evaluated for impairment using the present value of future cash flows based on the loan's effective interest rate, which is not a fair value measurement. At March 31, 2014 and September 30, 2013, respectively, this included \$104,916 and \$116,011 in recorded investment of troubled debt restructurings with related allowances for loss of \$15,263 and \$15,749.

Real Estate Owned—Real estate owned includes real estate acquired as a result of foreclosure or by deed in lieu of foreclosure and is carried at the lower of the cost basis or fair value less estimated costs to dispose. Fair value is estimated under the market approach using independent third party appraisals. As these properties are actively marketed, estimated fair values may be adjusted by management to reflect current economic and market conditions. At March 31, 2014 and September 30, 2013, these adjustments were not significant to reported fair values. At March 31, 2014 and September 30, 2013, respectively, \$18,236 and \$19,644 of real estate owned is included in Level 3 of the hierarchy with assets measured at fair value on a non-recurring basis where the cost basis equals or exceeds the estimate of fair values less costs to dispose of these properties. Real estate owned, as reported in the Consolidated Statements of Condition, includes estimated costs to dispose of \$1,737 and \$1,986 related to properties measured at fair value and \$3,413 and \$5,008 of properties carried at their original or adjusted cost basis less than fair value at March 31, 2014 and September 30, 2013, respectively.

Derivatives—Derivative instruments include interest rate locks on commitments to originate loans for the held for sale portfolio and forward commitments on contracts to deliver mortgage loans. Derivatives are reported at fair value in other assets or other liabilities on the Consolidated Statement of Condition with changes in value recorded in current earnings. Fair value is estimated using a market approach based on quoted secondary market pricing for loan portfolios with characteristics similar to loans underlying the derivative contracts. The fair value of interest rate lock commitments is adjusted by a closure rate based on the estimated percentage of commitments that will result in closed loans. The range and weighted average impact of the closure rate is included in quantitative information about significant unobservable inputs later in this note. A significant change in the closure rate may result in a significant change in the ending fair value measurement of these derivatives relative to their total fair value. Because the closure rate is a significantly unobservable assumption, interest rate lock commitments are included in Level 3 of the hierarchy. Forward commitments on contracts to deliver mortgage loans are included in Level 2 of the hierarchy.

Table of Contents

Assets and liabilities carried at fair value on a recurring basis in the Consolidated Statements of Condition at March 31, 2014 and September 30, 2013 are summarized below. There were no liabilities carried at fair value on a recurring basis at March 31, 2014.

| | March 31, 2014 | Recurring Fair Value Measurements at Reporting Date Using | | |
|--|-------------------|--|---|--|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Assets | | | | |
| Investment securities available for sale: | | | | |
| U.S. government and agency obligations | \$2,031 | \$ — | \$ 2,031 | \$ — |
| Freddie Mac certificates | 639 | — | 639 | — |
| Ginnie Mae certificates | 10,712 | — | 10,712 | — |
| REMICs | 461,018 | — | 461,018 | — |
| Fannie Mae certificates | 11,640 | — | 11,640 | — |
| Money market accounts | 585 | 585 | — | — |
| Mortgage loans held for sale | \$1,164 | \$ — | \$ 1,164 | \$ — |
| Derivatives: | | | | |
| Interest rate lock commitments | 68 | — | — | 68 |
| Forward commitments for the sale of mortgage loans | \$3 | \$ — | \$ 3 | \$ — |
| Total | \$487,860 | \$ 585 | \$ 487,207 | \$ 68 |

| | September 30, 2013 | Recurring Fair Value Measurements at Reporting Date Using | | |
|---|-----------------------|--|---|--|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Assets | | | | |
| Investment securities available for sale: | | | | |
| U.S. government and agency obligations | \$2,037 | \$ — | \$ 2,037 | \$ — |
| Freddie Mac certificates | 950 | — | 950 | — |
| Ginnie Mae certificates | 12,342 | — | 12,342 | — |
| REMICs | 444,577 | — | 444,577 | — |
| Fannie Mae certificates | 11,995 | — | 11,995 | — |
| Money market accounts | 5,475 | 5,475 | — | — |
| Mortgage loans held for sale | 3,369 | — | 3,369 | — |
| Derivatives: | | | | |
| Interest rate lock commitments | 158 | — | — | 158 |
| Total | \$480,903 | \$ 5,475 | \$ 475,270 | \$ 158 |

Liabilities
Derivatives:

Edgar Filing: TFS Financial CORP - Form 10-Q

| | | | | |
|--|-----|------|------|------|
| Forward commitments for the sale of mortgage loans | \$6 | \$ — | \$ 6 | \$ — |
| Total | \$6 | \$ — | \$ 6 | \$ — |

29

Table of Contents

The table below presents a reconciliation of the beginning and ending balances and the location within the Consolidated Statements of Income where gains due to changes in fair value are recognized on interest rate lock commitments which are measured at fair value on a recurring basis using significant unobservable inputs (Level 3).

| | Three Months Ended | | Six Months Ended March | |
|---|--------------------|-------|------------------------|-------|
| | March 31, 2014 | 2013 | 2014 | 2013 |
| Beginning balance | \$52 | \$342 | \$158 | \$404 |
| Gain (loss) during the period due to changes in fair value: | | | | |
| Included in other non-interest income | 16 | 140 | (90 |) 78 |
| Ending balance | \$68 | \$482 | \$68 | \$482 |
| Change in unrealized gains for the period included in earnings for assets held at end of the reporting date | \$68 | \$482 | \$68 | \$482 |

Summarized in the tables below are those assets measured at fair value on a nonrecurring basis. This includes loans held for investment that are individually evaluated for impairment, excluding performing troubled debt restructurings valued using the present value of cash flow method, and properties included in real estate owned that are carried at fair value less estimated costs to dispose at the reporting date.

| | March 31, 2014 | Nonrecurring Fair Value Measurements at Reporting Date Using Quoted Prices in | | |
|----------------------------------|-------------------|---|-------------------------|---------------------------------|
| | | Active Markets for Identical Assets | Other Observable Inputs | Significant Unobservable Inputs |
| | | (Level 1) | (Level 2) | (Level 3) |
| Impaired loans, net of allowance | \$139,761 | \$ — | \$ — | \$139,761 |
| Real estate owned ⁽¹⁾ | 18,236 | — | — | 18,236 |
| Total | \$157,997 | \$ — | \$ — | \$157,997 |

⁽¹⁾ Amounts represent fair value measurements of properties before deducting estimated costs to dispose.

| | September 30, 2013 | Nonrecurring Fair Value Measurements at Reporting Date Using Quoted Prices in | | |
|----------------------------------|-----------------------|---|-------------------------|---------------------------------|
| | | Active Markets for Identical Assets | Other Observable Inputs | Significant Unobservable Inputs |
| | | (Level 1) | (Level 2) | (Level 3) |
| Impaired loans, net of allowance | \$146,941 | \$ — | \$ — | \$146,941 |
| Real estate owned ⁽¹⁾ | 19,644 | — | — | 19,644 |
| Total | \$166,585 | \$ — | \$ — | \$166,585 |

⁽¹⁾ Amounts represent fair value measurements of properties before deducting estimated costs to dispose.

The following provides quantitative information about significant unobservable inputs categorized within Level 3 of the Fair Value Hierarchy.

| Fair Value 3/31/2014 | Unobservable Input | Range | Weighted Average |
|-------------------------|--------------------|-------|---------------------|
|-------------------------|--------------------|-------|---------------------|

Edgar Filing: TFS Financial CORP - Form 10-Q

| | | Valuation Technique(s) | | Discount appraised value to estimated net proceeds based on historical experience: | | |
|----------------------------------|-----------|---|--------------------------|--|--------|-------|
| Impaired loans, net of allowance | \$139,761 | Market comparables of collateral discounted to estimated net proceeds | • Residential Properties | 0 | - 24% | 8.5% |
| Interest rate lock commitments | \$68 | Quoted Secondary Market pricing | Closure rate | 0 | - 100% | 70.6% |

30

Table of Contents

| | Fair Value 9/30/2013 | Valuation Technique(s) | Unobservable Input | Range | Weighted Average |
|----------------------------------|-------------------------|---|--|----------|---------------------|
| Impaired loans, net of allowance | \$146,941 | Market comparables of collateral discounted to estimated net proceeds | Discount appraised value to estimated net proceeds based on historical experience: • Residential Properties | 0 - 24% | 9.3% |
| Interest rate lock commitments | \$158 | Quoted Secondary Market pricing | Closure rate | 0 - 100% | 53.2% |

The following tables present the estimated fair value of the Company's financial instruments. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

| | March 31, 2014 | | | | |
|---|--------------------|-------------------------------|----------|-------------|------------|
| | Carrying Amount | Estimated Fair Value Total | Level 1 | Level 2 | Level 3 |
| Assets: | | | | | |
| Cash and due from banks | \$35,366 | \$35,366 | \$35,366 | \$— | \$— |
| Interest earning cash equivalents | 232,436 | 232,436 | 232,436 | — | — |
| Investment securities: | | | | | |
| Available for sale | 486,625 | 486,625 | 585 | 486,040 | — |
| Mortgage loans held for sale | 1,509 | 1,518 | — | 1,518 | — |
| Loans, net: | | | | | |
| Mortgage loans held for investment | 10,352,742 | 10,526,410 | — | — | 10,526,410 |
| Other loans | 4,076 | 4,274 | — | — | 4,274 |
| Federal Home Loan Bank stock | 40,405 | 40,405 | N/A | — | — |
| Private equity investments | 452 | 452 | — | — | 452 |
| Accrued interest receivable | 31,382 | 31,382 | — | 31,382 | — |
| Derivatives | 71 | 71 | — | 3 | 68 |
| Liabilities: | | | | | |
| NOW and passbook accounts | \$2,842,145 | \$2,842,145 | \$— | \$2,842,145 | \$— |
| Certificates of deposit | 5,573,345 | 5,438,842 | — | 5,438,842 | — |
| Borrowed funds | 1,070,132 | 1,070,502 | — | 1,070,502 | — |
| Borrowers' advances for taxes and insurance | 65,229 | 65,229 | — | 65,229 | — |
| Principal, interest and escrow owed on loans serviced | 53,412 | 53,412 | — | 53,412 | — |

Table of Contents

| | September 30, 2013 | | | | |
|---|--------------------|----------------------|----------|-------------|------------|
| | Carrying | Estimated Fair Value | | | |
| | Amount | Total | Level 1 | Level 2 | Level 3 |
| Assets: | | | | | |
| Cash and due from banks | \$34,694 | \$34,694 | \$34,694 | \$— | \$— |
| Interest earning cash equivalents | 251,302 | 251,302 | 251,302 | — | — |
| Investment securities: | | | | | |
| Available for sale | 477,376 | 477,376 | 5,475 | 471,901 | — |
| Mortgage loans held for sale | 4,179 | 4,222 | — | 4,222 | — |
| Loans, net: | | | | | |
| Mortgage loans held for investment | 10,079,966 | 10,344,246 | — | — | 10,344,246 |
| Other loans | 4,100 | 4,353 | — | — | 4,353 |
| Federal Home Loan Bank stock | 35,620 | 35,620 | N/A | — | — |
| Private equity investments | 654 | 654 | — | — | 654 |
| Accrued interest receivable | 31,489 | 31,489 | — | 31,489 | — |
| Derivatives | 158 | 158 | — | — | 158 |
| Liabilities: | | | | | |
| NOW and passbook accounts | \$2,836,269 | \$2,836,269 | \$— | \$2,836,269 | \$— |
| Certificates of deposit | 5,628,230 | 5,510,241 | — | 5,510,241 | — |
| Borrowed funds | 745,117 | 745,294 | — | 745,294 | — |
| Borrowers' advances for taxes and insurance | 71,388 | 71,388 | — | 71,388 | — |
| Principal, interest and escrow owed on loans serviced | 75,745 | 75,745 | — | 75,745 | — |
| Derivatives | 6 | 6 | — | 6 | — |

Presented below is a discussion of the valuation techniques and inputs used by the Company to estimate fair value.

Cash and Due from Banks, Interest Earning Cash Equivalents— The carrying amount is a reasonable estimate of fair value.

Investment and Mortgage-Backed Securities— Estimated fair value for investment and mortgage-backed securities is based on quoted market prices, when available. If quoted prices are not available, management will use as part of their estimation process fair values that are obtained from third party independent nationally recognized pricing services using pricing models, quoted prices of securities with similar characteristics or discounted cash flows.

Mortgage Loans Held for Sale— Fair value of mortgage loans held for sale is based on quoted secondary market pricing for loan portfolios with similar characteristics.

Loans— For mortgage loans held for investment and other loans, fair value is estimated by discounting contractual cash flows adjusted for prepayment estimates using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term. The use of current rates to discount cash flows reflects current market expectations with respect to credit exposure. Impaired loans are measured at the lower of cost or fair value as described earlier in this footnote.

Federal Home Loan Bank Stock— It is not practical to estimate the fair value of FHLB stock due to restrictions on its transferability. The fair value is estimated at the carrying value, which is par. All transactions in capital stock of the FHLB of Cincinnati are executed at par.

Private Equity Investments— Private equity investments are initially valued based upon transaction price. The carrying value is subsequently adjusted when it is considered necessary based on current performance and market conditions. The carrying values are adjusted to reflect expected exit values. These investments are included in Other Assets in the accompanying Consolidated Statements of Condition at fair value.

Table of Contents

Deposits— The fair value of demand deposit accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using discounted cash flows and rates currently offered for deposits of similar remaining maturities.

Borrowed Funds— Estimated fair value for borrowed funds is estimated using discounted cash flows and rates currently charged for borrowings of similar remaining maturities.

Accrued Interest Receivable, Borrowers' Advances for Insurance and Taxes, and Principal, Interest and Escrow Owed on Loans Serviced— The carrying amount is a reasonable estimate of fair value.

Derivatives— Fair value is estimated based on the valuation techniques and inputs described earlier in this footnote.

12. DERIVATIVE INSTRUMENTS

The Company enters into forward commitments for the sale of mortgage loans principally to protect against the risk of adverse interest rate movements on net income. The Company recognizes the fair value of such contracts when the characteristics of those contracts meet the definition of a derivative. These derivatives are not designated in a hedging relationship; therefore, gains and losses are recognized immediately in the statement of income. In addition, the Company enters into commitments to originate a portion of its loans, which when funded, are classified as held for sale. Such commitments meet the definition of a derivative and are not designated in a hedging relationship; therefore, gains and losses are recognized immediately in the statement of income. The Company had no derivatives designated as hedging instruments under FASB ASC 815, "Derivatives and Hedging," at March 31, 2014 or September 30, 2013. The following table provides the locations within the Consolidated Statements of Condition and the fair values for derivatives not designated as hedging instruments.

| | Asset Derivatives | | September 30, 2013 | |
|--|-----------------------|------------|--------------------|------------|
| | March 31, 2014 | | | |
| | Location | Fair Value | Location | Fair Value |
| Interest rate lock commitments | Other Assets | \$68 | Other Assets | \$158 |
| Forward commitments for the sale of mortgage loans | Other Assets | 3 | Other Assets | — |
| | | \$71 | | \$158 |
| | Liability Derivatives | | September 30, 2013 | |
| | March 31, 2014 | | | |
| | Location | Fair Value | Location | Fair Value |
| Forward commitments for the sale of mortgage loans | Other Liabilities | \$— | Other Liabilities | \$6 |

The following table summarizes the locations and amounts of gain or (loss) recognized within the Consolidated Statements of Income on derivative instruments not designated as hedging instruments.

| | Location of Gain or (Loss) Recognized in Income | Amount of Gain or (Loss) Recognized in Income on Derivatives | | | |
|--|---|--|-------|------------------|-------|
| | | Three Months Ended | | Six Months Ended | |
| | | March 31, 2014 | 2013 | March 31, 2014 | 2013 |
| Interest rate lock commitments | Other non-interest income | \$16 | \$140 | \$(90) | \$78 |
| Forward commitments for the sale of mortgage loans | Net gain on the sale of loans | 3 | — | 9 | 243 |
| Total | | \$19 | \$140 | \$(81) | \$321 |

Table of Contents

13. RECENT ACCOUNTING PRONOUNCEMENTS

Pending as of March 31, 2014

In January 2014, the FASB issued Accounting Standards Update 2014-04, Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40), Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure to reduce diversity by clarifying when an in-substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. The amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The impact of these amendments on the Company's consolidated financial statements is being evaluated.

The Company has determined that all other recently issued accounting pronouncements will not have a material impact on the Company's consolidated financial statements or do not apply to its operations.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
Forward Looking Statements

This report contains forward-looking statements, which can be identified by the use of such words as estimate, project, believe, intend, anticipate, plan, seek, expect and similar expressions. These forward-looking statements include, among other things:

- statements of our goals, intentions and expectations;
- statements regarding our business plans and prospects and growth and operating strategies;
- statements concerning trends in our provision for loan losses and charge-offs;
- statements regarding the trends in factors affecting our financial condition and results of operations, including asset quality of our loan and investment portfolios; and
- estimates of our risks and future costs and benefits.

These forward-looking statements are subject to significant risks, assumptions and uncertainties, including, among other things, the following important factors that could affect the actual outcome of future events:

- significantly increased competition among depository and other financial institutions;
- inflation and changes in the interest rate environment that reduce our interest margins or reduce the fair value of financial instruments;
- general economic conditions, either nationally or in our market areas, including employment prospects, real estate values and conditions that are worse than expected;
- decreased demand for our products and services and lower revenue and earnings because of a recession or other events;
- adverse changes and volatility in the securities markets;
- adverse changes and volatility in credit markets;
- legislative or regulatory changes that adversely affect our business, including changes in regulatory costs and capital requirements and changes related to our ability to pay dividends and the ability of Third Federal Savings, MHC to waive dividends;
- our ability to enter new markets successfully and take advantage of growth opportunities, and the possible short-term dilutive effect of potential acquisitions or de novo branches, if any;
- changes in consumer spending, borrowing and savings habits;
- changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial Accounting Standards Board and the Public Company Accounting Oversight Board;
- future adverse developments concerning Fannie Mae or Freddie Mac;
- changes in monetary and fiscal policy of the U.S. Government, including policies of the U.S. Treasury and the FRS and changes in the level of government support of housing finance;
- changes in policy and/or assessment rates of taxing authorities that adversely affect us;
- changes in expense trends (including, but not limited to trends affecting non-performing assets, charge-offs and provisions for loan losses);
 - the impact of the governmental effort to restructure the U.S. financial and regulatory system;
- the inability of third-party providers to perform their obligations to us;
- adverse changes and volatility in real estate markets;
- a slowing or failure of the moderate economic recovery;
- the extensive reforms enacted in the DFA, which will continue to impact us;
- the adoption of implementing regulations by a number of different regulatory bodies under the DFA, and uncertainty in the exact nature, extent and timing of such regulations and the impact they will have on us;
- the continuing impact of our coming under the jurisdiction of new federal regulators;
- changes in our organization, or compensation and benefit plans;
- the strength or weakness of the real estate markets and of the consumer and commercial credit sectors and its impact on the credit quality of our loans and other assets, and

the ability of the U.S. Government to manage federal debt limits.

Because of these and other uncertainties, our actual future results may be materially different from the results indicated by any forward-looking statements. Any forward-looking statement made by us in this report speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new

35

Table of Contents

information, future developments or otherwise, except as may be required by law. Please see Part II, Other Information Item 1A. Risk Factors for a discussion of certain risks related to our business.

Overview

Our business strategy is to operate as a well-capitalized and profitable financial institution dedicated to providing exceptional personal service to our customers.

Since being organized in 1938, we grew to become, at the time of our initial public offering of stock in April 2007, the nation's largest mutually-owned savings and loan association based on total assets. We credit our success to our continued emphasis on our primary values: "Love, Trust, Respect, and a Commitment to Excellence, along with Having Fun." Our values are reflected in the design and pricing of our loan and deposit products, and historically, in our Home Today program, as described below. Our values are further reflected in the Broadway Redevelopment Initiative (a long-term revitalization program encompassing the three-mile corridor of the Broadway-Slavic Village neighborhood in Cleveland, Ohio where our main office was established and continues to be located) and the educational programs we have established and/or supported. We intend to continue to adhere to our primary values and to support our customers and the communities in which we operate.

During the last several years, regionally high unemployment, weak residential real estate values, less than robust capital and credit markets, and a general lack of confidence in the financial services sector of the economy presented significant challenges for us. More recently, improving regional employment levels, recovering residential real estate values, recovering capital and credit markets and greater confidence in the financial services sector have resulted in better credit metrics and improved operating results for us.

Management believes that the following matters are those most critical to our success: (1) controlling our interest rate risk exposure; (2) monitoring and limiting our credit risk; (3) maintaining access to adequate liquidity and alternative funding sources; and (4) monitoring and controlling operating expenses.

Controlling Our Interest Rate Risk Exposure. Although housing and credit quality issues have had and, to a lesser extent, continue to have a negative effect on our operating results and, as described below, are certainly a matter of significant concern for us, historically our greatest risk has been our exposure to interest rate risk. When we hold long-term, fixed-rate assets, funded by liabilities with shorter re-pricing characteristics, we are exposed to potentially adverse impacts from rising interest rates. Generally, and particularly over extended periods of time that encompass full economic cycles, interest rates associated with longer-term assets, like fixed-rate mortgages, have been higher than interest rates associated with shorter-term funding sources, like deposits. This difference has been an important component of our net interest income and is fundamental to our operations. We manage the risk of holding long-term, fixed-rate mortgage assets primarily by maintaining high levels of Tier 1/Core capital and by promoting adjustable-rate loans and shorter-term, fixed-rate loans.

High Levels of Tier 1/Core Capital

At March 31, 2014 the Company's Tier1/Core capital totaled \$1.88 billion or 16.33% of adjusted tangible assets and 26.65% of risk-weighted assets, while the Association's Tier1/Core capital totaled \$1.54 billion or 13.44% of adjusted tangible assets and 21.95% of risk-weighted assets. Each of these measures were more than twice the minimum requirements currently in effect for the Association and applicable to the Company in the future, for designation as "well capitalized" under regulatory prompt corrective action provisions which set minimum levels of 5.00% of adjusted tangible assets and 6.00% of risk-weighted assets.

Promotion of Adjustable-Rate Loans and Shorter-Term, Fixed-Rate Loans

In July 2010 we began marketing an adjustable-rate mortgage loan product that provides us with improved interest rate risk characteristics when compared to a long-term, fixed-rate mortgage loan. Since its introduction, the "Smart Rate" adjustable rate mortgage has offered borrowers an interest rate lower than that of a long-term fixed-rate loan. The rate is locked for three or five years then resets annually after that. It contains a feature to re-lock the rate an unlimited number of times at our then, current rate and fee schedule, for another three or five years (dependent on the original reset period) without having to complete a full refinance transaction. Re-lock eligibility is subject to a satisfactory payment performance history by the borrower (never 60 days late, no 30-day delinquencies during the last twelve months, current at the time of re-lock, and no foreclosures or bankruptcies since the Smart Rate application was

taken). In addition to a satisfactory payment history, re-lock eligibility requires that the property continues to be the borrower's primary residence. The loan term cannot be extended in connection with a re-lock nor can new funds be advanced. All interest rate caps and floors remain as originated. Beginning in the latter portion of fiscal 2012, we began to feature our ten-year, fully amortizing fixed-rate first mortgage loan in our product promotions. The ten-year, fixed-rate loan has a less severe interest rate risk profile when compared to loans with fixed-rate

Table of Contents

terms of 15 to 30 years and helps us to more effectively manage our interest rate risk exposure, yet provides our borrowers with the certainty of a fixed interest rate throughout the life of the obligation.

The following tables set forth our first mortgage loan production and balances segregated by loan structure at origination.

| | For the Six Months Ended March 31, 2014 | | For the Six Months Ended March 31, 2013 | |
|---|--|---------|--|---------|
| | Amount | Percent | Amount | Percent |
| First Mortgage Loan Originations: | | | | |
| ARM production | \$ 388,252 | 37.7 % | \$ 450,999 | 50.8 % |
| Fixed-rate production: | | | | |
| Term less than or equal to 10 years | 439,913 | 42.7 | 203,026 | 22.9 |
| Term greater than 10 years | 202,688 | 19.6 | 233,454 | 26.3 |
| Total fixed-rate production | 642,601 | 62.3 | 436,480 | 49.2 |
| Total First Mortgage Originations: | \$ 1,030,853 | 100.0 % | \$ 887,479 | 100.0 % |
| | March 31, 2014 | | March 31, 2013 | |
| | Amount | Percent | Amount | Percent |
| Residential Mortgage Loans Held For Investment: | | | | |
| ARM Loans | \$ 3,312,833 | 38.3 % | \$ 2,995,513 | 37.7 % |
| Fixed-rate Loans: | | | | |
| Term less than or equal to 10 years | 1,198,864 | 13.9 | 525,380 | 6.6 |
| Term greater than 10 years | 4,140,230 | 47.8 | 4,415,743 | 55.7 |
| Total fixed-rate loans | 5,339,094 | 61.7 | 4,941,123 | 62.3 |
| Total Residential Mortgage Loans Held For Investment: | \$ 8,651,927 | 100.0 % | \$ 7,936,636 | 100.0 % |

Other Interest Rate Risk Management Tools

In years prior to fiscal 2010, in addition to maintaining high levels of Tier1/Core capital, we also managed interest rate risk by actively selling long-term, fixed-rate mortgage loans in the secondary market, a strategy pursuant to which we were able to modulate the amount of long-term, fixed-rate loans held in our portfolio. Also prior to fiscal 2010, we actively marketed home equity lines of credit which carry an adjustable rate of interest indexed to the prime rate and provide interest rate sensitivity to that portion of our assets. Beginning in March 2012, the Association began offering redesigned home equity lines of credit subject to certain property and credit performance conditions. Through these high credit quality products, we hope to re-establish home equity line of credit lending as a meaningful strategy used to manage our interest rate risk profile.

While the sales of first mortgage loans and originations of new home equity lines of credit remain strategically important for us, since fiscal 2010, they have played only minor roles in our management of interest rate risk. Loan sales are discussed later in this Part 1, Item 2. under the heading Liquidity and Capital Resources, and in Part 1, Item 3. Quantitative and Qualitative Disclosures About Market Risk. Our home equity lending is discussed in the next section of this Overview - Monitoring and Limiting our Credit Risk, and in the Allowance for Loan Losses section of the Critical Accounting Policies that immediately follows this Overview.

Notwithstanding our efforts to the contrary, should a rapid and substantial increase occur in general market interest rates, it is probable that, prospectively and particularly over a multi-year time horizon, the level of our net interest income would be adversely impacted.

Monitoring and Limiting Our Credit Risk. While, historically, we had been successful in limiting our credit risk exposure by generally imposing high credit standards with respect to lending, the confluence of unfavorable regional and macro-economic events that culminated in the 2008 housing market collapse and financial crisis, coupled with our pre-2010 expanded participation in the second lien mortgage lending markets, has significantly refocused our attention with respect to credit risk. In response to the evolving economic landscape, we have continuously revised and updated our quarterly analysis and evaluation procedures, as needed, for each category of our lending with the objective of identifying and recognizing all appropriate credit impairments. At March 31, 2014, 90% of our assets consisted of

residential real estate loans (both “held for sale” and “held for investment”) and home equity loans and lines of credit, the overwhelming majority of which were originated to borrowers in the states of Ohio and Florida. Our analytic procedures and evaluations include specific reviews of

37

Table of Contents

all home equity loans and lines of credit that become 90 or more days past due, as well as specific reviews of all first mortgage loans that become 180 or more days past due. We also expanded our analysis of current performing home equity lines of credit to better mitigate future risk of loss. In accordance with regulatory guidance issued in January 2012, performing home equity lines of credit subordinate to first mortgages delinquent greater than 90 days are transferred to non-accrual status. At March 31, 2014, the recorded investment of such performing home equity lines of credit, not otherwise classified as non-accrual, was \$3.5 million. Also, the OCC issued guidance in July 2012 that requires loans where at least one borrower has been discharged of their obligation in Chapter 7 bankruptcy, to be classified as troubled debt restructurings. Also required pursuant to this guidance is the charge-off of performing loans to collateral value and non-accrual classification when all borrowers have had their obligations discharged in Chapter 7 bankruptcy, regardless of how long the loans have been performing. At March 31, 2014, \$57.8 million of loans in Chapter 7 bankruptcy status were included in total troubled debt restructurings. At March 31, 2014, the recorded investment in non-accrual status loans included \$33.3 million of performing loans in Chapter 7 bankruptcy status where at least one borrower had been discharged of their obligation.

In response to the unfavorable regional and macro-economic environment that arose beginning in 2008, and in an effort to limit our credit risk exposure and improve the credit performance of new customers, we have tightened our credit eligibility criteria in evaluating a borrower's ability to successfully fulfill his or her repayment obligation and we have revised the design of many of our loan products to require higher borrower down-payments, limited the products available for condominiums, and eliminated certain product features (such as interest-only adjustable-rate loans, loans above certain loan-to-value ratios, and prior to March 2012, home equity lending products with the exception of bridge loans). The delinquency level related to loan originations prior to 2009, compared to originations in 2009 and after, reflect the improved credit standards we implemented on all new originations. As of March 31, 2014, loans originated prior to 2009 had a balance of \$3.39 billion, of which \$100.9 million, or 3.0%, were delinquent, while loans originated in 2009 and after had a balance of \$7.05 billion, of which \$7.3 million, or 0.1%, were delinquent.

One aspect of our credit risk concern relates to the high percentage of our loans that are secured by residential real estate in the states of Ohio and Florida, particularly in light of the difficulties that have arisen with respect to the real estate markets in those states. At March 31, 2014, approximately 71.1% and 17.8% of the combined total of our residential, non-Home Today and construction loans held for investment were secured by properties in Ohio and Florida, respectively. Our 30 or more days delinquency ratios on those loans in Ohio and Florida at March 31, 2014 were 0.6% and 1.4%, respectively. Our 30 or more days delinquency ratio for the non-Home Today portfolio as a whole was 0.7% at March 31, 2014. Also, at March 31, 2014, approximately 39.1% and 28.8% of our home equity loans and lines of credit were secured by properties in Ohio and Florida, respectively. Our 30 days or more delinquency ratios on those loans in Ohio and Florida at March 31, 2014 were 1.3% and 1.6%, respectively. Our 30 or more days delinquency ratio for the home equity loans and lines of credit portfolio as a whole at March 31, 2014 was 1.3%. While we focus our attention on, and are concerned with respect to the resolution of all loan delinquencies, our highest concern relates to loans that are secured by properties in Florida. The "Allowance for Loan Losses" portion of the Critical Accounting Policies section that immediately follows this Overview, provides extensive details regarding our loan portfolio composition, delinquency statistics, our methodology in evaluating our loan loss provisions and the adequacy of our allowance for loan losses. In spite of recent improving credit metrics, as long as unemployment levels remain high, particularly in Ohio and Florida, and Florida housing values remain depressed, due to prior overbuilding and speculation which has resulted in considerable inventory on the market, we expect that we will continue to experience elevated levels of delinquencies and risk of loss.

Our residential Home Today loans are another area of credit risk concern. Although the recorded investment in these loans totaled \$162.7 million at March 31, 2014, and constituted only 1.6% of our total "held for investment" loan portfolio balance, these loans comprised 22.0% and 23.2% of our 90 days or greater delinquencies and our total delinquencies, respectively. At March 31, 2014, approximately 95.3% and 4.5% of our residential, Home Today loans were secured by properties in Ohio and Florida, respectively. At March 31, 2014, the percentages of those loans delinquent 30 days or more in Ohio and Florida were 15.5% and 13.7%, respectively. The disparity between the portfolio composition ratio and delinquency composition ratio reflects the nature of the Home Today loans. We do not

offer, and have not offered, loan products frequently considered to be designed to target sub-prime borrowers containing features such as higher fees or higher rates, negative amortization, or low initial payment features with adjustable interest rates. Our Home Today loans, the majority of which were entered into with borrowers that had credit profiles that would not have otherwise qualified for our loan products due to deficient credit scores, generally contained the same features as loans offered to our non-Home Today borrowers. The overriding objective of our Home Today lending, just as it is with our non-Home Today lending, was to create successful homeowners. We have attempted to manage our Home Today credit risk by requiring that borrowers attend pre- and post-borrowing financial management education and counseling and that the borrowers be referred to us by a sponsoring organization with which we have partnered. Further, to manage the credit aspect of these loans, inasmuch as the majority of these buyers do not have sufficient funds for required down payments, many loans include private mortgage insurance. At March 31, 2014, 47.0% of Home Today loans included private mortgage insurance coverage. From a peak recorded investment

Table of Contents

of \$306.6 million at December 31, 2007, the total recorded investment of the Home Today portfolio has declined to \$162.7 million at March 31, 2014. This trend generally reflects the evolving conditions in the mortgage real estate market and the tightening of standards imposed by issuers of private mortgage insurance. As part of our effort to manage credit risk, effective March 27, 2009, the Home Today underwriting guidelines were revised to be substantially the same as our traditional mortgage product. At March 31, 2014, the recorded investment in Home Today loans originated subsequent to March 27, 2009 was \$2.3 million. Unless and until lending standards and private mortgage insurance requirements loosen, we expect the Home Today portfolio to continue to decline in balance due to contractual amortization.

Maintaining Access to Adequate Liquidity and Alternative Funding Sources. For most insured depositories, customer and community confidence are critical to their ability to maintain access to adequate liquidity and to conduct business in an orderly fashion. The Company believes that maintaining high levels of capital is one of the most important factors in nurturing customer and community confidence. Accordingly, we have managed the pace of our growth in a manner that reflects our emphasis on high capital levels. At March 31, 2014, the Association's ratio of core capital to adjusted tangible assets (a basic industry measure that deems 5.00% or above to represent a "well capitalized" status) was 13.44%. The Association's current core capital ratio is lower than its ratio at September 30, 2013 (14.18%), due to an \$85 million cash dividend payment that the Association made to the Company, its sole shareholder, in December 2013. The amount of the dividend was determined using regulatory guidelines that allow dividends in an amount that does not exceed the Association's current calendar year to date net income, plus the preceding two year's retained net income. Because of its intercompany nature, this dividend payment did not impact the Company's consolidated capital ratios. We expect to continue to remain a well capitalized institution.

In managing its level of liquidity, the Company monitors available funding sources, which include attracting new deposits (including brokered CDs), borrowings from others, the conversion of assets to cash and the generation of funds through profitable operations. The Company has traditionally relied on retail deposits as its primary means in meeting its funding needs. At March 31, 2014, deposits totaled \$8.42 billion (including \$217.0 million of brokered CDs), while borrowings totaled \$1.07 billion and borrowers' advances and servicing escrows totaled \$118.6 million, combined. In evaluating funding sources, we consider many factors, including cost, duration, current availability, expected sustainability, impact on operations and capital levels.

To attract retail deposits, we offer our customers attractive rates of return on our deposit products. Our deposit products typically offer rates that are very competitive with the rates on similar products offered by other financial institutions. We intend to continue this practice.

We preserve the availability of alternative funding sources through various mechanisms. First, by maintaining high capital levels, we retain the flexibility to increase our balance sheet size without jeopardizing our capital adequacy. Effectively, this permits us to increase the rates that we offer on our deposit products thereby attracting more potential customers. Second, we pledge available real estate mortgage loans and investment securities with the FHLB of Cincinnati and the FRB-Cleveland. At March 31, 2014, these collateral pledge support arrangements provide the ability to immediately borrow an additional \$100.3 million from the FHLB of Cincinnati and \$161.6 million from the FRB-Cleveland Discount Window. From the perspective of collateral value securing FHLB of Cincinnati advances, our capacity limit for additional borrowings beyond the immediately available limits at March 31, 2014 was \$4.06 billion, subject to satisfaction of the FHLB of Cincinnati common stock ownership requirement. To satisfy the common stock ownership requirement we would need to increase our ownership of FHLB of Cincinnati common stock by an additional \$81.3 million. Third, we invest in high quality marketable securities that exhibit limited market price variability, and to the extent that they are not needed as collateral for borrowings, can be sold in the institutional market and converted to cash. At March 31, 2014, our investment securities portfolio totaled \$486.6 million. Finally, cash flows from operating activities have been a regular source of funds. During the six months ended March 31, 2014 and 2013, cash flows from operations totaled \$61.1 million and \$66.4 million, respectively.

Historically, a portion of the residential first mortgage loans that we originated were considered to be highly liquid as they were eligible for delivery/sale to Fannie Mae. However, due to delivery requirement changes imposed by Fannie Mae during and subsequent to the 2008 financial crisis, effective July 1, 2010, that was no longer an available source

of liquidity. In response to Fannie Mae's delivery requirement changes, during fiscal 2013 we took the following measures: (1) we sought out and completed \$276.9 million of non-agency eligible, whole loan sales, all on a servicing retained basis; and (2) we implemented certain loan origination changes required by Fannie Mae which resulted in our November 15, 2013 reinstatement as an approved seller to Fannie Mae. The non-agency sales which included both fixed-rate and Smart Rate loans, demonstrated that, with adequate lead time, the majority of our residential, first mortgage loan portfolio could be available for liquidity management purposes. Also, implementation of the loan origination changes required by Fannie Mae, to which a portion of our loan production will be subjected, elevates the level of liquidity available for those loans. At March 31, 2014, \$1.5 million of agency eligible, long-term, fixed-rate HARP II first mortgage loans were classified as "held for sale". During the six months ended March 31, 2014, \$17.4 million of agency-compliant HARP II loans and \$24.6 million of long-term, fixed-rate, agency-compliant, non-HARP II first mortgage loans were sold to Fannie Mae. As described earlier, we have implemented the loan

Table of Contents

origination changes which allow a portion of our first mortgage loan originations to be eligible for sale to Fannie Mae in either whole loan or mortgage backed security form.

Overall, while customer and community confidence can never be assured, the Company believes that our liquidity is adequate and that we have adequate access to alternative funding sources.

Monitoring and Controlling Operating Expenses. We continue to focus on managing operating expenses. Our ratio of non-interest expense to average assets was 1.55% for the six months ended ended March 31, 2014 and was also 1.55% for the six months ended ended March 31, 2013. As of March 31, 2014, our average assets per full-time employee and our average deposits per full-time employee were \$11.6 million and \$8.5 million, respectively. We believe that each of these measures compares favorably with the averages for our peer group. Our average deposits held at our branch offices (\$221.5 million per branch office as of March 31, 2014) contribute to our expense management efforts by limiting the overhead costs of serving our deposit customers. We will continue our efforts to control operating expenses as we grow our business.

Critical Accounting Policies

Critical accounting policies are defined as those that involve significant judgments and uncertainties, and could potentially give rise to materially different results under different assumptions and conditions. We believe that the most critical accounting policies upon which our financial condition and results of operations depend, and which involve the most complex subjective decisions or assessments, are our policies with respect to our allowance for loan losses, mortgage servicing rights, income taxes, pension benefits, and stock-based compensation.

Allowance for Loan Losses. We provide for loan losses based on the allowance method. Accordingly, all loan losses are charged to the related allowance and all recoveries are credited to it. Additions to the allowance for loan losses are provided by charges to income based on various factors which, in our judgment, deserve current recognition in estimating probable losses. We regularly review the loan portfolio and make provisions for loan losses in order to maintain the allowance for loan losses in accordance with accounting principles generally accepted in the United States of America. Our allowance for loan losses consists of two components:

- individual valuation allowances established for any impaired loans dependent on cash flows, such as performing (1) troubled debt restructurings, and IVAs related to a portion of the allowance on loans individually reviewed that represents further deterioration in the fair value of the collateral not yet identified as uncollectible; and
- general valuation allowances, which are comprised of quantitative GVAs, which are general allowances for loan losses for each loan type based on historical loan loss experience and qualitative GVAs, previously described as (2) MVAs, which are adjustments to the quantitative GVAs, maintained to cover uncertainties that affect our estimate of incurred probable losses for each loan type.

The qualitative GVAs expand our ability to identify and estimate probable losses and are based on our evaluation of the following factors, some of which are consistent with factors that impact the determination of quantitative GVAs. For example, delinquency statistics (both current and historical) are used in developing the quantitative GVAs while the trending of the delinquency statistics is considered and evaluated in the determination of the qualitative GVAs.

Factors impacting the determination of qualitative GVAs include:

- changes in lending policies and procedures including underwriting standards, collection, charge-off or recovery practices;
- changes in national, regional, and local economic and business conditions and trends including national, regional and local housing market factors and trends, such as the status of loans in foreclosure, real estate in judgment and real estate owned, and unemployment statistics and trends;
- changes in the nature and volume of the portfolios including home equity lines of credit nearing the end of the draw period;
- changes in the experience, ability or depth of lending management;
- changes in the volume or severity of past due loans, volume of nonaccrual loans, or the volume and severity of adversely classified loans including the trending of delinquency statistics (both current and historical), historical loan loss experience and trends, the frequency and magnitude of re-modifications of loans previously the subject of troubled debt restructurings, and uncertainty surrounding borrowers' ability to recover from temporary hardships for

which short-term loan modifications are granted;
•changes in the quality of the loan review system;

40

Table of Contents

- changes in the value of the underlying collateral including asset disposition loss statistics (both current and historical) and the trending of those statistics, and additional charge-offs on individually reviewed loans;
- existence of any concentrations of credit;
- effect of other external factors such as competition, or legal and regulatory requirements including market conditions and regulatory directives that impact the entire financial services industry.

When loan modifications qualify as troubled debt restructurings and the loans are performing according to the terms of the restructuring, we record an IVA based on the present value of expected future cash flows, which includes a factor for subsequent potential defaults, discounted at the effective interest rate of the original loan contract. Potential defaults are distinguished from re-modifications as borrowers who default are generally not eligible for re-modification. At March 31, 2014, the balance of such individual valuation allowances was \$15.3 million. In instances when loans require re-modification, additional valuation allowances may be required. The new valuation allowance on a re-modified loan is calculated based on the present value of the expected cash flows, discounted at the effective interest rate of the original loan contract, considering the new terms of the modification agreement. Due to the immaterial amount of this exposure to date, we continue to capture this exposure as a component of our qualitative GVA evaluation. The significance of this exposure will be monitored and if warranted, we will enhance our loan loss methodology to include a new default factor (developed to reflect the estimated impact to the balance of the allowance for loan losses that will occur as a result of future re-modifications) that will be assessed against all loans reviewed collectively. If new default factors are implemented, the qualitative GVA methodology will be adjusted to preclude duplicative loss consideration.

We evaluate the allowance for loan losses based upon the combined total of the quantitative and qualitative GVAs. Generally, when the loan portfolio increases, absent other factors, the allowance for loan loss methodology results in a higher dollar amount of estimated probable losses than would be the case without the increase. Generally, when the loan portfolio decreases, absent other factors, the allowance for loan loss methodology results in a lower dollar amount of estimated probable losses than would be the case without the decrease.

Home equity loans and equity lines of credit generally have higher credit risk than traditional residential mortgage loans. These loans and credit lines are usually in a second lien position and when combined with the first mortgage, result in generally higher overall loan-to-value ratios. In a stressed housing market with high delinquencies and eroded housing prices, as arose beginning in 2008, these higher loan-to-value ratios represent a greater risk of loss to the Company. A borrower with more equity in the property has more of a vested interest in keeping the loan current compared to a borrower with little or no equity in the property. In light of the past weakness in the housing market, the current level of delinquencies and the current uncertainty with respect to future employment levels and economic prospects, we currently conduct an expanded loan level evaluation of our home equity loans and lines of credit, including bridge loans, which are delinquent 90 days or more. This expanded evaluation is in addition to our traditional evaluation procedures. Our home equity loans and lines of credit portfolio continues to comprise a significant portion of our net charge-offs, although the level of home equity loans and lines of credit charge-offs has receded over the last year from levels previously experienced. At March 31, 2014, we had a recorded investment of \$1.77 billion in home equity loans and equity lines of credit outstanding, 0.7% of which were 90 days or more past due.

Construction loans generally have greater credit risk than traditional residential real estate mortgage loans. The repayment of these loans depends upon the availability of permanent financing upon completion of all improvements. In the event we make a loan on property that is not yet approved for the planned development, there is the risk that approvals will not be granted or will be delayed. These events may adversely affect the borrower and the collateral value of the property. Construction loans also expose us to the risk that improvements will not be completed on time in accordance with specifications and projected costs.

We periodically evaluate the carrying value of loans and the allowance is adjusted accordingly. While we use the best information available to make evaluations, future additions to the allowance may be necessary based on unforeseen changes in loan quality and economic conditions.

Table of Contents

The following table sets forth the composition of the portfolio of loans held for investment, by type of loan segregated by geographic location for the periods indicated, excluding loans held for sale. The majority of our construction loan portfolio are secured by properties located in Ohio and the balances of other consumer loans are considered immaterial. Therefore, neither were segregated by geographic location.

| | March 31, 2014 | | December 31, 2013 | | September 30, 2013 | | March 31, 2013 | |
|---|----------------|---------|-------------------|---------|--------------------|---------|----------------|---------|
| | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| (Dollars in thousands) | | | | | | | | |
| Real estate loans: | | | | | | | | |
| Residential non-Home Today | | | | | | | | |
| Ohio | \$6,015,052 | | \$5,957,490 | | \$5,947,791 | | \$5,878,226 | |
| Florida | 1,526,678 | | 1,475,469 | | 1,465,907 | | 1,370,364 | |
| Other | 944,971 | | 806,296 | | 704,813 | | 494,892 | |
| Total Residential non-Home Today | 8,486,701 | 80.9 % | 8,239,255 | 80.1 % | 8,118,511 | 79.4 % | 7,743,482 | 77.6 % |
| Residential Home Today | | | | | | | | |
| Ohio | 157,463 | | 163,464 | | 170,206 | | 184,613 | |
| Florida | 7,447 | | 7,627 | | 7,826 | | 8,215 | |
| Other | 316 | | 319 | | 321 | | 326 | |
| Total Residential Home Today | 165,226 | 1.6 | 171,410 | 1.7 | 178,353 | 1.7 | 193,154 | 1.9 |
| Home equity loans and lines of credit | | | | | | | | |
| Ohio | 687,660 | | 702,229 | | 721,890 | | 773,104 | |
| Florida | 506,132 | | 524,195 | | 539,152 | | 585,951 | |
| California | 216,995 | | 222,146 | | 227,841 | | 242,514 | |
| New Jersey | 83,805 | | 86,816 | | 87,901 | | 92,823 | |
| Other | 264,219 | | 271,616 | | 281,614 | | 307,428 | |
| Total Home equity loans and lines of credit | 1,758,811 | 16.8 | 1,807,002 | 17.5 | 1,858,398 | 18.2 | 2,001,820 | 20.0 |
| Total Construction | 70,236 | 0.7 | 75,314 | 0.7 | 72,430 | 0.7 | 54,728 | 0.5 |
| Other consumer loans | 4,076 | — | 3,980 | — | 4,100 | — | 4,276 | — |
| Total loans receivable | 10,485,050 | 100.0 % | 10,296,961 | 100.0 % | 10,231,792 | 100.0 % | 9,997,460 | 100.0 % |
| Deferred loan fees, net | (7,913) | | (11,454) | | (13,171) | | (17,241) | |
| Loans in process | (36,928) | | (42,325) | | (42,018) | | (27,748) | |
| Allowance for loan losses | (83,391) | | (85,282) | | (92,537) | | (101,217) | |
| Total loans receivable, net | \$10,356,818 | | \$10,157,900 | | \$10,084,066 | | \$9,851,254 | |

Table of Contents

The following table sets forth the allowance for loan losses allocated by loan category, the percent of allowance in each category to the total allowance, and the percent of loans in each category to total loans at the dates indicated. The allowance for loan losses allocated to each category is not necessarily indicative of future losses in any particular category and does not restrict the use of the allowance to absorb losses in other categories.

| | March 31, 2014 | | | December 31, 2013 | | | Percent of Loans in Category to Total Loans | Percent of Loans in Category to Total Loans | |
|---------------------------------------|----------------|---|---|-------------------|---|---|---|---|--|
| | Amount | Percent of Allowance to Total Allowance | Percent of Loans in Category to Total Loans | Amount | Percent of Allowance to Total Allowance | Percent of Loans in Category to Total Loans | | | |
| (Dollars in thousands) | | | | | | | | | |
| Real estate loans: | | | | | | | | | |
| Residential non-Home Today | \$32,642 | 39.1 | % 80.9 | % \$33,462 | 39.3 | % 80.1 | % | | |
| Residential Home Today | 16,919 | 20.3 | 1.6 | 20,479 | 24.0 | 1.7 | | | |
| Home equity loans and lines of credit | 33,785 | 40.5 | 16.8 | 31,227 | 36.6 | 17.5 | | | |
| Construction | 45 | 0.1 | 0.7 | 114 | 0.1 | 0.7 | | | |
| Other consumer loans | — | — | — | — | — | — | | | |
| Total allowance | \$83,391 | 100.0 | % 100.0 | % \$85,282 | 100.0 | % 100.0 | % | | |
| (Dollars in thousands) | | | | | | | | | |
| September 30, 2013 | | | | | | | | | |
| (Dollars in thousands) | | | | | | | | | |
| March 31, 2013 | | | | | | | | | |
| (Dollars in thousands) | | | | | | | | | |
| Real estate loans: | | | | | | | | | |
| Residential non-Home Today | \$35,427 | 38.3 | % 79.4 | % \$34,172 | 33.8 | % 77.6 | % | | |
| Residential Home Today | 24,112 | 26.0 | 1.7 | 27,743 | 27.4 | 1.9 | | | |
| Home equity loans and lines of credit | 32,818 | 35.5 | 18.2 | 38,968 | 38.5 | 20.0 | | | |
| Construction | 180 | 0.2 | 0.7 | 334 | 0.3 | 0.5 | | | |
| Other consumer loans | — | — | — | — | — | — | | | |
| Total allowance | \$92,537 | 100.0 | % 100.0 | % \$101,217 | 100.0 | % 100.0 | % | | |

During the three months ended March 31, 2014, the total allowance for loan losses decreased \$1.9 million, to \$83.4 million from \$85.3 million at December 31, 2013, as we recorded a \$5.0 million provision for loan losses, which was less than the actual net charge-offs of \$6.9 million for the quarter. Net charge-offs included \$1.3 million in recoveries that were recorded during the current quarter, representing the cumulative one-time payment received as a result of PMIC increasing the cash percentage of the partial claim payment plan as discussed in Note 4 to the Unaudited Interim Consolidated Financial Statements: LOANS AND ALLOWANCE FOR LOAN LOSSES. The \$1.9 million decrease in the balance of the allowance for loan losses during the quarter ended March 31, 2014 was related to loans evaluated collectively. Refer to the "activity in the allowance for loan losses" and "analysis of the allowance for loan losses" tables in Note 4 of the Notes to the Unaudited Interim Consolidated Financial Statements for more information. Other than the less significant construction and other consumer loans segments, changes during the three months ended March 31, 2014 in the balances of the GVAs for the loans evaluated collectively related to the significant loan segments are described as follows:

Residential non-Home Today – The total balance of this segment of the loan portfolio increased 3.1% or \$250.9 million during the quarter, while the total allowance for loan losses for this segment decreased 2.5% or \$0.8 million. The

portion of this loan segment's allowance for loan losses that was determined by evaluating groups of loans collectively (i.e. those loans that were not individually evaluated), decreased \$1.0 million, or 4.0%, from \$25.0 million at December 31, 2013 to \$24.0 million at March 31, 2014. The ratio of this portion of the allowance for loan losses to the total balance of loans in this loan segment that were evaluated collectively, decreased to 0.29% at March 31, 2014 from 0.31% at December 31, 2013. Total delinquencies decreased 9.4% to \$60.6 million at March 31, 2014 from \$66.9 million at December 31, 2013. Loans 90 or more days delinquent decreased 7.8% to \$44.4 million at March 31, 2014 from \$48.2 million at December 31, 2013. Net charge-offs for the quarter ended March 31, 2014 were \$2.3 million less at \$2.7 million as compared to \$5.0 million during the quarter ended March 31, 2013. This is partially due

Table of Contents

to \$0.9 million in recoveries that were recorded during the current quarter as a result of the PMIC partial claim catch-up payment. The credit profile of this portfolio segment improved in total during the quarter due to the addition of high credit quality, residential first mortgage loans. As there continues to be a consistent improving trend in this portfolio, reductions in the allowance are warranted.

Residential Home Today – The total balance of this segment of the loan portfolio decreased 3.6% or \$6.1 million as new originations have effectively stopped since the imposition of more restrictive lending requirements in 2009. The total allowance for loan losses for this segment decreased \$3.6 million or 17.4%. The portion of this loan segment's allowance for loan losses that was determined by evaluating groups of loans collectively (i.e. those loans that were not individually evaluated), decreased by 24.4% from \$14.2 million at December 31, 2013 to \$10.7 million at March 31, 2014. Similarly, the ratio of this portion of the allowance to the total balance of loans in this loan segment that were evaluated collectively, decreased 3.3% to 11.8% at March 31, 2014 from 15.2% at December 31, 2013. Total delinquencies decreased from \$32.6 million at December 31, 2013 to \$25.1 million at March 31, 2014. Delinquencies greater than 90 days decreased from \$17.5 million to \$16.2 million during the same period. Net charge-offs were less at \$1.1 million during the quarter ended March 31, 2014, which is net of \$0.4 million of recovery recorded during the current quarter as a result of the PMIC partial claim catch-up payment, as compared to \$3.8 million during the quarter ended March 31, 2013. As there continues to be a consistent improving credit profile trend in this portfolio and the portfolio balance declines, reductions in the allowance are warranted.

Home Equity Loans and Lines of Credit - The total balance of this segment of the loan portfolio decreased 2.7% or \$48.4 million from \$1.81 billion at December 31, 2013 to \$1.77 billion at March 31, 2014. The total allowance for loan losses for this segment increased 8.2% to \$33.8 million from \$31.2 million at December 31, 2013. The portion of this loan segment's allowance for loan losses that was determined by evaluating groups of loans collectively (i.e. those loans that were not individually evaluated) increased by \$2.6 million, or 8.5%, from \$30.7 million to \$33.2 million during the quarter ended March 31, 2014. The ratio of this portion of the allowance to the total balance of loans in this loan segment that were evaluated collectively also increased to 1.92% at March 31, 2014 from 1.72% at December 31, 2013. Net charge-offs for this loan segment during the current quarter were less at \$3.1 million as compared to \$5.2 million for the quarter ended March 31, 2013. Total delinquencies for this portfolio segment decreased 2.5% to \$22.4 million at March 31, 2014 as compared to \$22.9 million at December 31, 2013. Delinquencies greater than 90 days increased 4.9% to \$13.1 million at March 31, 2014 from \$12.5 million at December 31, 2013. While continued improvement in early stage delinquencies and charge-offs improved during the quarter, severely delinquent loans saw a slight increase, resulting in the allowance for this loan segment to slightly increase.

Loan losses on home equity loans and lines of credit continue to comprise a significant portion of our losses and are expected to continue to do so for the foreseeable future, until non-performing loan balances begin to decrease by more than the charge-offs.

Table of Contents

The following table sets forth activity in our allowance for loan losses segregated by geographic location for the periods indicated. Construction loans are secured by properties located in Ohio and the balances of consumer and other loans are considered immaterial, therefore neither was segregated by geography.

| | As of and For the Three Months Ended March 31, 2014 | | As of and for the For the Six Months Ended March 31, 2013 | | |
|--|---|-----------|---|-----------|---|
| | (Dollars in thousands) | | | | |
| Allowance balance (beginning of the period) | \$85,282 | \$105,201 | \$92,537 | \$100,464 | |
| Charge-offs: | | | | | |
| Real estate loans: | | | | | |
| Residential non-Home Today | | | | | |
| Ohio | 2,031 | 2,802 | 5,608 | 6,147 | |
| Florida | 1,669 | 2,453 | 5,543 | 3,742 | |
| Other | 7 | 9 | 32 | 10 | |
| Total Residential non-Home Today | 3,707 | 5,264 | 11,183 | 9,899 | |
| Residential Home Today | | | | | |
| Ohio | 2,364 | 3,662 | 5,281 | 7,133 | |
| Florida | 24 | 177 | 40 | 240 | |
| Total Residential Home Today | 2,388 | 3,839 | 5,321 | 7,373 | |
| Home equity loans and lines of credit | | | | | |
| Ohio | 1,112 | 1,115 | 2,826 | 2,226 | |
| Florida | 2,140 | 4,341 | 4,246 | 7,447 | |
| California | 335 | 681 | 745 | 1,950 | |
| New Jersey | 231 | 94 | 366 | 165 | |
| Other | 440 | 439 | 752 | 1,190 | |
| Total Home equity loans and lines of credit | 4,258 | 6,670 | 8,935 | 12,978 | |
| Construction | — | 48 | 41 | 53 | |
| Other consumer loans | — | — | — | — | |
| Total charge-offs | 10,353 | 15,821 | 25,480 | 30,303 | |
| Recoveries: | | | | | |
| Real estate loans: | | | | | |
| Residential non-Home Today | 1,022 | 261 | 1,452 | 592 | |
| Residential Home Today | 1,240 | 61 | 1,347 | 152 | |
| Home equity loans and lines of credit | 1,192 | 1,465 | 2,521 | 2,252 | |
| Construction | 8 | 50 | 14 | 60 | |
| Other consumer loans | — | — | — | — | |
| Total recoveries | 3,462 | 1,837 | 5,334 | 3,056 | |
| Net charge-offs | (6,891) | (13,984) | (20,146) | (27,247) |) |
| Provision for loan losses | 5,000 | 10,000 | 11,000 | 28,000 | |
| Allowance balance (end of the period) | \$83,391 | \$101,217 | \$83,391 | \$101,217 | |
| Ratios: | | | | | |
| Net charge-offs (annualized) to average loans outstanding | 0.27 | % 0.55 | % 0.39 | % 0.53 | % |
| Allowance for loan losses to non-accrual loans at end of the year | 58.44 | % 60.97 | % 58.44 | % 60.97 | % |
| Allowance for loan losses to the total recorded investment in loans at end of the period | 0.80 | % 1.02 | % 0.80 | % 1.02 | % |

Table of Contents

The net charge-offs of \$20.1 million during the six months ended March 31, 2014 decreased from \$27.2 million during the six months ended March 31, 2013, as credit quality continued to improve during the recent quarter. During the quarter ended December 31, 2013, a new practice of charging off the remaining balance of loans that remained delinquent for at least 1,500 days as a result of stalled foreclosure processes was implemented. Of the residential charge-offs during the six months ended March 31, 2014, \$5.3 million were attributable to full charge-offs of loans 1,500 days past due. During the quarter ended March 31, 2014, \$1.3 million in recoveries were recorded representing the cumulative one-time payment received as a result of PMIC increasing the cash percentage of the partial claim payment plan as discussed in Note 4 to the Unaudited Interim Consolidated Financial Statements: LOANS AND ALLOWANCE FOR LOAN LOSSES. The remaining net charge-offs for the six months ended March 31, 2014 were \$16.1 million, a decrease of \$11.1 million from the six months ended March 31, 2013.

We continue to evaluate loans becoming delinquent for potential losses and record provisions for our estimate of those losses. We expect a moderate level of charge-offs to continue as the delinquent loans are resolved in the future and uncollected balances are charged against the allowance.

The following tables set forth the number and recorded investment in loan delinquencies by type, segregated by geographic location and severity of delinquency at the dates indicated. The majority of our construction loan portfolio is secured by properties located in Ohio and there were no delinquencies in the consumer loan portfolio; therefore, neither was segregated by geography.

| | Loans Delinquent for | | | | Total | |
|---|------------------------|----------|-----------------|----------|--------|-----------|
| | 30-89 Days | | 90 Days or More | | Number | Amount |
| | Number | Amount | Number | Amount | Number | Amount |
| | (Dollars in thousands) | | | | | |
| March 31, 2014 | | | | | | |
| Real estate loans: | | | | | | |
| Residential non-Home Today | | | | | | |
| Ohio | 119 | \$13,179 | 284 | \$24,842 | 403 | \$38,021 |
| Florida | 16 | 2,777 | 178 | 19,222 | 194 | 21,999 |
| Kentucky | 3 | 245 | 1 | 327 | 4 | 572 |
| Total Residential non-Home Today | 138 | 16,201 | 463 | 44,391 | 601 | 60,592 |
| Residential Home Today | | | | | | |
| Ohio | 146 | 8,583 | 348 | 15,500 | 494 | 24,083 |
| Florida | 3 | 283 | 15 | 722 | 18 | 1,005 |
| Total Residential Home Today | 149 | 8,866 | 363 | 16,222 | 512 | 25,088 |
| Home equity loans and lines of credit | | | | | | |
| Ohio | 126 | 3,579 | 233 | 5,198 | 359 | 8,777 |
| Florida | 55 | 3,845 | 187 | 4,114 | 242 | 7,959 |
| California | 10 | 635 | 22 | 1,041 | 32 | 1,676 |
| New Jersey | 2 | 203 | 14 | 455 | 16 | 658 |
| Other | 20 | 982 | 49 | 2,299 | 69 | 3,281 |
| Total Home equity loans and lines of credit | 213 | 9,244 | 505 | 13,107 | 718 | 22,351 |
| Construction | — | — | 3 | 151 | 3 | 151 |
| Other consumer loans | — | — | — | — | — | — |
| Total | 500 | \$34,311 | 1,334 | \$73,871 | 1,834 | \$108,182 |

Table of Contents

| | Loans Delinquent for | | | | Total | |
|---|------------------------|----------|-----------------|----------|--------|-----------|
| | 30-89 Days | | 90 Days or More | | Number | Amount |
| | Number | Amount | Number | Amount | Number | Amount |
| | (Dollars in thousands) | | | | | |
| December 31, 2013 | | | | | | |
| Real estate loans: | | | | | | |
| Residential non-Home Today | | | | | | |
| Ohio | 140 | \$14,847 | 317 | \$27,617 | 457 | \$42,464 |
| Florida | 19 | 3,552 | 187 | 19,991 | 206 | 23,543 |
| Other | 3 | 286 | 3 | 562 | 6 | 848 |
| Total Residential non-Home Today | 162 | 18,685 | 507 | 48,170 | 669 | 66,855 |
| Residential Home Today | | | | | | |
| Ohio | 244 | 14,642 | 371 | 16,803 | 615 | 31,445 |
| Florida | 6 | 484 | 17 | 676 | 23 | 1,160 |
| Total Residential Home Today | 250 | 15,126 | 388 | 17,479 | 638 | 32,605 |
| Home equity loans and lines of credit (1) | | | | | | |
| Ohio | 147 | 4,214 | 220 | 5,036 | 367 | 9,250 |
| Florida | 48 | 3,065 | 180 | 3,966 | 228 | 7,031 |
| California | 8 | 725 | 26 | 1,268 | 34 | 1,993 |
| New Jersey | 7 | 598 | 13 | 601 | 20 | 1,199 |
| Other | 28 | 1,839 | 42 | 1,619 | 70 | 3,458 |
| Total Home equity loans and lines of credit | 238 | 10,441 | 481 | 12,490 | 719 | 22,931 |
| Construction | — | — | — | — | — | — |
| Other consumer loans | — | — | — | — | — | — |
| Total | 650 | \$44,252 | 1,376 | \$78,139 | 2,026 | \$122,391 |

| | Loans Delinquent for | | | | Total | |
|---|------------------------|----------|-----------------|----------|--------|----------|
| | 30-89 Days | | 90 Days or More | | Number | Amount |
| | Number | Amount | Number | Amount | Number | Amount |
| | (Dollars in thousands) | | | | | |
| September 30, 2013 | | | | | | |
| Real estate loans: | | | | | | |
| Residential non-Home Today | | | | | | |
| Ohio | 165 | \$17,064 | 340 | \$31,498 | 505 | \$48,562 |
| Florida | 17 | 2,743 | 200 | 24,405 | 217 | 27,148 |
| Other | 3 | 465 | 3 | 581 | 6 | 1,046 |
| Total Residential non-Home Today | 185 | 20,272 | 543 | 56,484 | 728 | 76,756 |
| Residential Home Today | | | | | | |
| Ohio | 213 | 14,213 | 377 | 17,748 | 590 | 31,961 |
| Florida | 6 | 373 | 16 | 593 | 22 | 966 |
| Total Residential Home Today | 219 | 14,586 | 393 | 18,341 | 612 | 32,927 |
| Home equity loans and lines of credit | | | | | | |
| Ohio | 151 | 5,304 | 200 | 5,132 | 351 | 10,436 |
| Florida | 56 | 4,228 | 170 | 3,589 | 226 | 7,817 |
| California | 9 | 749 | 27 | 1,479 | 36 | 2,228 |
| New Jersey | 6 | 397 | 10 | 359 | 16 | 756 |
| Other | 24 | 1,593 | 39 | 1,483 | 63 | 3,076 |
| Total Home equity loans and lines of credit | 246 | 12,271 | 446 | 12,042 | 692 | 24,313 |

Edgar Filing: TFS Financial CORP - Form 10-Q

| | | | | | | |
|----------------------|-----|----------|-------|----------|-------|-----------|
| Construction | — | — | 2 | 41 | 2 | 41 |
| Other consumer loans | — | — | — | — | — | — |
| Total | 650 | \$47,129 | 1,384 | \$86,908 | 2,034 | \$134,037 |

47

Table of Contents

| | Loans Delinquent for | | | | Total | |
|---|------------------------|----------|-----------------|-----------|--------|-----------|
| | 30-89 Days | | 90 Days or More | | Number | Amount |
| | Number | Amount | Number | Amount | Number | Amount |
| | (Dollars in thousands) | | | | | |
| March 31, 2013 | | | | | | |
| Real estate loans: | | | | | | |
| Residential non-Home Today | | | | | | |
| Ohio | 130 | \$12,168 | 397 | \$40,999 | 527 | \$53,167 |
| Florida | 24 | 4,014 | 225 | 26,965 | 249 | 30,979 |
| Kentucky | 3 | 823 | 3 | 575 | 6 | 1,398 |
| Total Residential non-Home Today | 157 | 17,005 | 625 | 68,539 | 782 | 85,544 |
| Residential Home Today | | | | | | |
| Ohio | 151 | 10,376 | 452 | 22,271 | 603 | 32,647 |
| Florida | 1 | 82 | 21 | 980 | 22 | 1,062 |
| Total Residential Home Today | 152 | 10,458 | 473 | 23,251 | 625 | 33,709 |
| Home equity loans and lines of credit | | | | | | |
| Ohio | 119 | 3,790 | 158 | 5,121 | 277 | 8,911 |
| Florida | 62 | 4,560 | 90 | 5,433 | 152 | 9,993 |
| California | 6 | 486 | 18 | 1,347 | 24 | 1,833 |
| New Jersey | 7 | 439 | 8 | 501 | 15 | 940 |
| Other | 49 | 1,394 | 111 | 2,376 | 160 | 3,770 |
| Total Home equity loans and lines of credit | 243 | 10,669 | 385 | 14,778 | 628 | 25,447 |
| Construction | — | — | 4 | 220 | 4 | 220 |
| Other consumer loans | — | — | — | — | — | — |
| Total | 552 | \$38,132 | 1,487 | \$106,788 | 2,039 | \$144,920 |

Loans delinquent 90 days or more decreased 0.1% to 0.7% of total net loans at March 31, 2014 from 0.8% at December 31, 2013, and decreased 0.4% from 1.1% at March 31, 2013. Loans delinquent 30 to 89 days decreased 0.1% to 0.3% of total net loans at March 31, 2014 from 0.4% at both December 31, 2013 and March 31, 2013. During the last several years, the inability of borrowers to repay their loans has been primarily a result of high unemployment and uncertain economic prospects in our primary lending markets. Although regional employment levels have improved, the breadth and sustainability of the economic recovery remains tenuous and, accordingly, we expect some borrowers who are current on their loans at March 31, 2014 to experience payment problems in the future. The excess number of housing units available for sale in certain segments of the market today also may limit a borrower's ability to sell a home he or she can no longer afford. In many Florida areas, housing values continue to remain depressed due to prior rapid building and speculation, which has resulted in considerable inventory on the market and may limit a borrower's ability to sell a home at a price that equals or exceeds the balance of the outstanding mortgage indebtedness.

Table of Contents

The following table sets forth the recorded investments and categories of our non-performing assets and troubled debt restructurings at the dates indicated.

| | March 31, 2014 | December 31, 2013 | September 30, 2013 | March 31, 2013 | |
|---|------------------------|----------------------|-----------------------|-------------------|---|
| | (Dollars in thousands) | | | | |
| Non-accrual loans: | | | | | |
| Real estate loans: | | | | | |
| Residential non-Home Today | \$80,915 | \$85,309 | \$91,048 | \$98,268 | |
| Residential Home Today | 31,469 | 33,062 | 34,813 | 37,125 | |
| Home equity loans and lines of credit (1) | 30,162 | 29,539 | 29,943 | 30,386 | |
| Construction | 151 | — | 41 | 220 | |
| Other consumer loans | — | — | — | — | |
| Total non-accrual loans (2)(3)(4) | 142,697 | 147,910 | 155,845 | 165,999 | |
| Real estate owned | 19,912 | 21,853 | 22,666 | 19,868 | |
| Other non-performing assets | — | — | — | — | |
| Total non-performing assets | \$162,609 | \$169,763 | \$178,511 | \$185,867 | |
| Ratios: | | | | | |
| Total non-accrual loans to total loans | 1.37 | % 1.44 | % 1.53 | % 1.67 | % |
| Total non-accrual loans to total assets | 1.24 | % 1.30 | % 1.38 | % 1.49 | % |
| Total non-performing assets to total assets | 1.41 | % 1.49 | % 1.58 | % 1.67 | % |
| Troubled debt restructurings: (not included in non-accrual loans above) | | | | | |
| Real estate loans: | | | | | |
| Residential non-Home Today | \$58,842 | \$60,007 | \$63,045 | \$65,805 | |
| Residential Home Today | 42,066 | 44,156 | 46,435 | 51,916 | |
| Home equity loans and lines of credit | 7,303 | 6,754 | 7,092 | 6,348 | |
| Construction | — | 215 | 259 | 601 | |
| Other consumer loans | — | — | — | — | |
| Total (5) | \$108,211 | \$111,132 | \$116,831 | \$124,670 | |

The totals at March 31, 2014, December 31, 2013, September 30, 2013 and March 31, 2013 include \$3.5 million, (1) \$3.8 million, \$5.3 million, and \$4.9 million, respectively, of performing home equity lines of credit included in nonaccrual, pursuant to regulatory guidance regarding senior lien delinquency issued in January 2012.

Totals at March 31, 2014, December 31, 2013, September 30, 2013 and March 31, 2013, include \$54.9 million, \$56.0 million, \$54.3 million and \$47.0 million, respectively, in troubled debt restructurings, which are less than 90 (2) days past due but included with nonaccrual loans for a minimum period of six months from the restructuring date due to their non-accrual status prior to restructuring, because they have been partially charged off, or because all borrowers have been discharged of their obligation through a Chapter 7 bankruptcy (see note 4 below).

Includes \$26.6 million, \$27.9 million, \$30.6 million and \$35.7 million in troubled debt restructurings that are 90 (3) days or more past due at March 31, 2014, December 31, 2013, September 30, 2013 and March 31, 2013, respectively.

At March 31, 2014, December 31, 2013, September 30, 2013 and March 31, 2013, the recorded investment of (4) troubled debt restructurings in non-accrual status includes \$33.3 million, \$33.7 million, \$34.0 million and \$30.9 million of performing loans in Chapter 7 bankruptcy status where all borrowers have been discharged of their obligation per the OCC BAAS interpretive guidance issued in July 2012.

(5) At March 31, 2014, December 31, 2013, September 30, 2013 and March 31, 2013, \$14.0 million, \$14.3 million, \$15.7 million and \$15.1 million of accruing, performing loans in Chapter 7 bankruptcy status, where at least one borrower has been discharged of their obligation, are reported as troubled debt restructurings per the OCC BAAS

interpretive guidance issued in July 2012.

The gross interest income that would have been recorded during the six months ended March 31, 2014 and March 31, 2013 on non-accrual loans if they had been accruing during the entire period and troubled debt restructurings if they had been current and performing in accordance with their original terms during the entire period was \$6.7 million and \$8.1 million, respectively. The interest income recognized on those loans included in net income for the six months ended March 31, 2014 and March 31, 2013 was \$3.4 million and \$4.0 million, respectively.

Table of Contents

At March 31, 2014, December 31, 2013, September 30, 2013 and March 31, 2013, the recorded investment of impaired loans includes accruing troubled debt restructurings and loans that are returned to accrual status when contractual payments are less than 90 days past due. These loans continue to be individually evaluated for impairment until contractual payments are less than 30 days past due. Also, the recorded investment of non-accrual loans includes loans that are not included in the recorded investment of impaired loans because they are included in loans collectively evaluated for impairment. The table below sets forth the recorded investments and categories between non-accrual loans and impaired loans at the dates indicated.

| | March 31, 2014 | December 31, 2013 | September 30, 2013 | March 31, 2013 |
|------------------------|------------------------|----------------------|-----------------------|-------------------|
| | (Dollars in thousands) | | | |
| Non-Accrual Loans | \$142,697 | \$147,910 | \$155,845 | \$165,999 |
| Accruing TDRs | 108,211 | 111,132 | 116,831 | 124,670 |
| Performing Impaired | 7,184 | 8,665 | 7,761 | 6,557 |
| Collectively Evaluated | (13,314) | (14,648) | (17,396) | (20,381) |
| Total Impaired loans | \$244,778 | \$253,059 | \$263,041 | \$276,845 |

In response to the economic challenges facing many borrowers, the Association continues to modify loans, resulting in \$189.7 million of total troubled debt restructurings (accrual and non-accrual) recorded at March 31, 2014. There was a \$12.0 million decrease in the recorded investment of troubled debt restructured loans from September 30, 2013 and a \$17.6 million decrease in the aggregate balance from March 31, 2013.

Troubled debt restructuring is a method increasingly used to help families keep their homes and preserve our neighborhoods. This involves making changes to the borrowers' loan terms through interest rate reductions, either for a specific period or for the remaining term of the loan; term extensions, including beyond that provided in the original agreement; principal forgiveness; capitalization of delinquent payments in special situations; or some combination of the above. Loans discharged through Chapter 7 bankruptcy are also reported as TDRs per OCC interpretive guidance issued in July 2012. For discussion on impairment measurement, see Note 4 to the Unaudited Interim Consolidated Financial Statements: LOANS AND ALLOWANCE FOR LOAN LOSSES.

Table of Contents

The following table sets forth the recorded investment in accrual and non-accrual troubled debt restructured loans, by the types of concessions granted, as of March 31, 2014.

| | Reduction in Interest Rate | Payment Extensions | Forbearance or Other Actions | Multiple Concessions | Multiple Modifications | Bankruptcy | Total |
|---|-------------------------------|-----------------------|---------------------------------|-------------------------|---------------------------|------------------|-------------------|
| | (In thousands) | | | | | | |
| Accrual | | | | | | | |
| Residential non-Home Today | \$ 12,799 | \$ 962 | \$ 9,590 | \$ 15,882 | \$ 11,275 | \$ 8,334 | \$ 58,842 |
| Residential Home Today | 8,238 | — | 4,913 | 14,172 | 13,849 | 894 | 42,066 |
| Home equity loans and lines of credit | 78 | 975 | 599 | 543 | 373 | 4,735 | 7,303 |
| Construction | — | — | — | — | — | — | — |
| Total | \$ 21,115 | \$ 1,937 | \$ 15,102 | \$ 30,597 | \$ 25,497 | \$ 13,963 | \$ 108,211 |
| Non-Accrual, Performing | | | | | | | |
| Residential non-Home Today | \$ 1,266 | \$ 288 | \$ 485 | \$ 2,906 | \$ 7,165 | \$ 19,184 | \$ 31,294 |
| Residential Home Today | 2,170 | 23 | 1,257 | 1,051 | 4,501 | 3,454 | 12,456 |
| Home equity loans and lines of credit | — | 29 | — | 366 | 92 | 10,632 | 11,119 |
| Construction | — | — | — | — | — | — | — |
| Total | \$ 3,436 | \$ 340 | \$ 1,742 | \$ 4,323 | \$ 11,758 | \$ 33,270 | \$ 54,869 |
| Non-Accrual, Non-Performing | | | | | | | |
| Residential non-Home Today | \$ 2,034 | \$ 338 | \$ 1,287 | \$ 1,753 | \$ 1,656 | \$ 7,537 | \$ 14,605 |
| Residential Home Today | 2,682 | 66 | 1,523 | 1,986 | 2,308 | 691 | 9,256 |
| Home equity loans and lines of credit | — | — | — | — | 202 | 2,377 | 2,579 |
| Construction | — | 151 | — | — | — | — | 151 |
| Total | \$ 4,716 | \$ 555 | \$ 2,810 | \$ 3,739 | \$ 4,166 | \$ 10,605 | \$ 26,591 |
| Total Troubled Debt Restructurings | | | | | | | |
| Residential non-Home Today | \$ 16,099 | \$ 1,588 | \$ 11,362 | \$ 20,541 | \$ 20,096 | \$ 35,055 | \$ 104,741 |
| Residential Home Today | 13,090 | 89 | 7,693 | 17,209 | 20,658 | 5,039 | 63,778 |
| Home equity loans and lines of credit | 78 | 1,004 | 599 | 909 | 667 | 17,744 | 21,001 |
| Construction | — | 151 | — | — | — | — | 151 |
| Total | \$ 29,267 | \$ 2,832 | \$ 19,654 | \$ 38,659 | \$ 41,421 | \$ 57,838 | \$ 189,671 |

Troubled debt restructurings in accrual status are loans accruing interest and performing according to the terms of the restructuring. To be performing, a loan must be less than 90 days past due as of the report date. Non-accrual, performing status indicates that a loan was not accruing interest at the time of modification, continues to not accrue interest and is performing according to the terms of the restructuring, but has not been current for at least six consecutive months since its modification or is being classified as non-accrual per the OCC guidance on loans in Chapter 7 bankruptcy status, where all borrowers have been discharged of their obligation. Non-accrual, non-performing status includes loans that are not accruing interest because they are greater than 90 days past due and therefore not performing according to the terms of the restructuring.

Table of Contents

On March 31, 2014 the unpaid principal balance of our home equity loans and lines of credit portfolio consisted of \$161.2 million in home equity loans (which included \$130.5 million of home equity lines of credit which are in the amortization period and no longer eligible to be drawn upon), \$1.4 million in bridge loans and \$1.60 billion in home equity lines of credit. The following table sets forth credit exposure, principal balance, percent delinquent 90 days or more, the mean CLTV percent at the time of origination and the current mean CLTV percent of our home equity loans, home equity lines of credit and bridge loan portfolio as of March 31, 2014. Home equity lines of credit in the draw period are reported according to geographic distribution.

| | Credit Exposure | Principal Balance | Percent Delinquent 90 days or More | Mean CLTV Percent at Origination (2) | Current Mean CLTV Percent (3) |
|--|-----------------|-------------------|------------------------------------|--------------------------------------|-------------------------------|
| (Dollars in thousands) | | | | | |
| Home equity lines of credit in draw period (by state) | | | | | |
| Ohio | \$1,231,105 | \$592,709 | 0.37 | % 60 | % 63 |
| Florida | 673,955 | 488,979 | 0.73 | % 62 | % 79 |
| California | 283,282 | 206,374 | 0.37 | % 67 | % 69 |
| New Jersey | 129,584 | 81,258 | 0.24 | % 59 | % 67 |
| Other (1) | 380,965 | 226,924 | 0.45 | % 64 | % 68 |
| Total home equity lines of credit in draw period | 2,698,891 | 1,596,244 | 0.48 | % 61 | % 67 |
| Home equity lines in repayment, home equity loans and bridge loans | 162,567 | 162,567 | 3.33 | % 67 | % 53 |
| Total | \$2,861,458 | \$1,758,811 | 0.75 | % 62 | % 66 |

(1) No individual state has a credit exposure or drawn balance greater than 5% of the total.

(2) Mean CLTV percent at origination for all home equity lines of credit is based on the committed amount.

Current Mean CLTV is based on best available first mortgage and property values as of March 31, 2014. Property values are estimated using HPI data published by the FHFA. Current Mean CLTV percent for home equity lines of credit in the draw period is calculated using the committed amount. Current Mean CLTV on home equity lines of credit in the repayment period is calculated using the principal balance.

At March 31, 2014, 42.6% of our home equity lending portfolio was either in first lien position (25.2%) or was in a subordinate (second) lien position behind a first lien that we held (7.5%) or behind a first lien that was held by a loan that we serviced for others (9.9%). In addition, at March 31, 2014, 18.5% of our home equity line of credit portfolio in the draw period was making only the required minimum payment on their outstanding line balance.

Table of Contents

The following table sets forth credit exposure, principal balance, percent delinquent 90 days or more, the mean CLTV percent at the time of origination and the current mean CLTV percent of our home equity loans, home equity lines of credit and bridge loan portfolio as of March 31, 2014. Home equity lines of credit in the draw period are stratified by the calendar year originated:

| | Credit Exposure | Principal Balance | Percent Delinquent 90 days or More | Mean CLTV Percent at Origination (1) | Current Mean CLTV Percent (2) | |
|--|------------------------|-------------------|------------------------------------|--------------------------------------|-------------------------------|---|
| | (Dollars in thousands) | | | | | |
| Home equity lines of credit in draw period | | | | | | |
| 2004 and prior | \$660,778 | \$348,484 | 0.72 | % 57 | % 59 | % |
| 2005 | 102,418 | 62,042 | 0.86 | % 67 | % 72 | % |
| 2006 | 245,800 | 158,809 | 0.57 | % 65 | % 78 | % |
| 2007 | 384,487 | 270,868 | 0.56 | % 67 | % 80 | % |
| 2008 | 804,446 | 520,805 | 0.40 | % 63 | % 69 | % |
| 2009 | 329,703 | 163,092 | 0.09 | % 55 | % 61 | % |
| 2010 | 28,847 | 12,501 | 0.20 | % 57 | % 56 | % |
| 2011 (3) | 232 | 149 | — | % 39 | % 61 | % |
| 2012 | 28,759 | 13,307 | — | % 51 | % 50 | % |
| 2013 | 86,283 | 36,218 | — | % 59 | % 57 | % |
| 2014 | 27,138 | 9,969 | — | % 61 | % 60 | % |
| Total home equity lines of credit in draw period | 2,698,891 | 1,596,244 | 0.48 | % 61 | % 67 | % |
| Home equity lines in repayment, home equity loans and bridge loans | 162,567 | 162,567 | 3.33 | % 67 | % 53 | % |
| Total | \$2,861,458 | \$1,758,811 | 0.75 | % 62 | % 66 | % |

(1) Mean CLTV percent at origination for all home equity lines of credit is based on the committed amount.

Current Mean CLTV is based on best available first mortgage and property values as of March 31, 2014. Property values are estimated using HPI data published by the FHFA. Current Mean CLTV percent for home equity lines of credit in the draw period is calculated using the committed amount. Current Mean CLTV on home equity lines of credit in the repayment period is calculated using the principal balance.

(3) Amounts represent home equity lines of credit that were previously originated, and that were closed and subsequently replaced in 2011.

As described above, in light of the past and continuing weakness in the housing market, the current level of delinquencies and the uncertainty with respect to future employment levels and economic prospects, we currently conduct an expanded loan level evaluation of our equity lines of credit which are delinquent 90 days or more.

Table of Contents

The following table sets forth the breakdown of current mean CLTV percentages for our home equity lines of credit in the draw period as of March 31, 2014.

| | Credit Exposure | Principal Balance | Percent of Total | Percent Delinquent 90 days or More | Mean CLTV Percent at Origination (2) | Current Mean CLTV Percent (3) |
|---|-----------------|-------------------|------------------|------------------------------------|--------------------------------------|-------------------------------|
| (Dollars in thousands) | | | | | | |
| Home equity lines of credit in draw period (by current mean CLTV) | | | | | | |
| < 80% | \$1,804,338 | \$937,174 | 58.7 % | 0.47 % | 54 % | 54 % |
| 80 - 89.9% | 359,194 | 235,801 | 14.8 % | 0.69 % | 77 % | 85 % |
| 90 - 100% | 204,828 | 155,068 | 9.7 % | 0.38 % | 80 % | 95 % |
| > 100% | 268,216 | 245,775 | 15.4 % | 0.33 % | 80 % | 122 % |
| Unknown | 62,315 | 22,426 | 1.4 % | 1.27 % | 32 % | (1) % |
| | \$2,698,891 | \$1,596,244 | 100.0 % | 0.48 % | 61 % | 67 % |

(1) Market data necessary for stratification is not readily available.

(2) Mean CLTV percent at origination for all home equity lines of credit is based on the committed amount.

(3) Current Mean CLTV is based on best available first mortgage and property values as of March 31, 2014. Property values are estimated using HPI data published by the FHFA. Current Mean CLTV percent for home equity lines of credit in the draw period is calculated using the committed amount. Current Mean CLTV on home equity lines of credit in the repayment period is calculated using the principal balance.

Mortgage Servicing Rights. Mortgage servicing rights represent the present value of the estimated future net servicing fees expected to be received pursuant to the right to service loans that are in our loan servicing portfolio but are owned by others. Mortgage servicing rights are recognized as assets for both purchased rights and for the allocated value of retained servicing rights on loans sold. The most critical accounting policy associated with mortgage servicing is the methodology used to determine the fair value of capitalized mortgage servicing rights. A number of estimates affect the capitalized value and include: (1) the mortgage loan prepayment speed assumption; (2) the estimated prospective cost expected to be incurred in connection with servicing the mortgage loans; and (3) the discount factor used to compute the present value of the mortgage servicing right. The mortgage loan prepayment speed assumption is significantly affected by interest rates. In general, during periods of falling interest rates, mortgage loans prepay faster and the value of our mortgage servicing assets decreases. Conversely, during periods of rising rates, the value of mortgage servicing rights generally increases due to slower rates of prepayments. The estimated prospective cost expected to be incurred in connection with servicing the mortgage loans is deducted from the retained servicing fee (gross mortgage loan interest rate less amounts remitted to third parties – investor pass-through rate, guarantee fee, mortgage insurance fee, etc.) to determine the net servicing fee for purposes of capitalization computations. To the extent that prospective actual costs incurred to service the mortgage loans differ from the estimate, our future results will be adversely (or favorably) impacted. The discount factor selected to compute the present value of the servicing right reflects expected marketplace yield requirements.

Table of Contents

The amount and timing of mortgage servicing rights amortization is adjusted monthly based on actual results. In addition, on a quarterly basis, we perform a valuation review of mortgage servicing rights for potential decreases in value. This quarterly valuation review entails applying current assumptions to the portfolio classified by interest rates and, secondarily, by prepayment characteristics. At March 31, 2014, the capitalized value of our right to service \$2.74 billion of loans for others was \$12.8 million, or 0.47% of the serviced loan portfolio, and was based on an estimated weighted-average life of 5.2 years. Activity in the balance of mortgage servicing rights is summarized as follows:

| | Three Months Ended | | | March 31, 2013 | | |
|---|--------------------------|---------------------|----------|--------------------------|---------------------|----------|
| | March 31, 2014 | | | March 31, 2013 | | |
| | Mortgage Servicing Asset | Valuation Allowance | Net | Mortgage Servicing Asset | Valuation Allowance | Net |
| | (Dollars in thousands) | | | | | |
| Balance - beginning of period | \$13,391 | \$— | \$13,391 | \$17,787 | \$— | \$17,787 |
| Additions from loan securitizations/sales | 104 | | 104 | 338 | | 338 |
| Amortization | (650) | | (650) | (1,735) | | (1,735) |
| Net change in valuation allowance | | — | — | | — | — |
| Balance - end of period | \$12,845 | — | \$12,845 | \$16,390 | — | \$16,390 |
| Fair value of capitalized amounts | | | \$29,469 | | | \$22,625 |
| | Six Months Ended | | | March 31, 2013 | | |
| | March 31, 2014 | | | March 31, 2013 | | |
| | Mortgage Servicing Asset | Valuation Allowance | Net | Mortgage Servicing Asset | Valuation Allowance | Net |
| | (Dollars in thousands) | | | | | |
| Balance - beginning of period | \$14,074 | \$— | \$14,074 | \$19,613 | \$— | \$19,613 |
| Additions from loan securitizations/sales | 213 | | 213 | 559 | | 559 |
| Amortization | (1,442) | | (1,442) | (3,782) | | (3,782) |
| Net change in valuation allowance | | — | — | | — | — |
| Balance - end of period | \$12,845 | \$— | \$12,845 | \$16,390 | \$— | \$16,390 |
| Fair value of capitalized amounts | | | \$29,469 | | | \$22,625 |

Table of Contents

At March 31, 2014, substantially all of the approximately 28,900 loans serviced for Fannie Mae and others were performing in accordance with their contractual terms and management believes that it had no material repurchase obligations associated with these loans at that date. The following tables summarize our repurchases and loss reimbursements to investors, charges related to default servicing non-compliance and compensatory fees incurred during the indicated periods. All transactions were related to loans serviced for Fannie Mae. There were no material repurchase or loss reimbursement requests outstanding at March 31, 2014. An accrual for \$1.1 million has been established for probable losses at March 31, 2014. On November 7, 2013, the Association entered into a resolution agreement with Fannie Mae pursuant to which, on November 14, 2013, the Association remitted \$3.1 million to Fannie Mae. The remittance amount included \$0.4 million related to outstanding mortgage insurance claim payments on 42 loans. Under the terms of the resolution agreement, Fannie Mae withdrew all outstanding repurchase and make-whole demands and generally waived its right to enforce future repurchase obligations with respect to all mortgage loans (approximately 23,400 active loans or loans with a remaining balance) that were originated by the Association between January 1, 2000 and December 31, 2008 and delivered to Fannie Mae prior to January 1, 2009. The Association believes that by entering into this resolution agreement, a potentially large uncertainty with respect to future performance has been substantially reduced. Completion of the resolution agreement had no impact on earnings as the payment was fully funded by previously established accruals.

| | Three Months Ended | | | March 31, 2013 | | |
|---|------------------------|-----------|--------|----------------|---------|---------|
| | March 31, 2014 | | | March 31, 2013 | | |
| | Number | Losses or | Number | Losses or | | |
| | of | Charges | of | Charges | | |
| | Loans | Incurred | Loans | Incurred | Balance | Balance |
| | (Dollars in thousands) | | | | | |
| Repurchased loans: | | | | | | |
| Non-recourse, non-performing loans(1) | — | \$— | \$— | 1 | \$138 | \$7 |
| Non-recourse, performing loans(2) | — | — | — | 1 | 247 | — |
| Post-disposition file reviews(3) | — | — | — | 7 | — | 616 |
| Compensatory fees related to default servicing(4) | — | — | 9 | — | — | 165 |
| | — | \$— | \$9 | 9 | \$385 | \$788 |
| | | | | | | |
| | Six Months Ended | | | March 31, 2013 | | |
| | March 31, 2014 | | | March 31, 2013 | | |
| | Number | Losses or | Number | Losses or | | |
| | of | Charges | of | Charges | Balance | Balance |
| | Loans | Incurred | Loans | Incurred | | |
| | (Dollars in thousands) | | | | | |
| Repurchased loans: | | | | | | |
| Non-recourse, non-performing loans(1) | — | \$— | \$— | 1 | \$138 | \$7 |
| Non-recourse, performing loans(2) | — | — | — | 5 | 780 | — |
| Post-disposition file reviews(3) | 1 | — | 51 | 13 | — | 967 |
| Compensatory fees related to default servicing(4) | — | — | 95 | — | — | 210 |
| | 1 | \$— | \$146 | 19 | \$918 | \$1,184 |

(1) Repurchases of non-recourse, non-performing loans were generally attributable to underwriting (primarily debt-to-income ratio) non-compliance.

(2) Repurchases of non-recourse, performing loans were the result of post-sales file reviews that identified underwriting (primarily debt-to-income ratio) non-compliance.

(3) Post-disposition file reviews resulted in losses or charges when loans which had been sold to Fannie Mae failed to perform; the underlying collateral was sold; a loss was incurred; and a post-disposition file review identified underwriting (primarily debt-to-income ratio) non-compliance.

(4) Compensatory fees related to default servicing represented instances in which the Association's default servicing procedures did not comply with Fannie Mae's servicing requirements.

Income Taxes. We consider accounting for income taxes a critical accounting policy due to the subjective nature of certain estimates that are involved in the calculation. We use the asset/liability method of accounting for income taxes in which deferred tax assets and liabilities are established for the temporary differences between the financial reporting basis and the tax basis of our assets and liabilities. We must assess the realization of the deferred tax asset and, to the extent that we believe that

Table of Contents

recovery is not likely, a valuation allowance is established. Adjustments to increase or decrease existing valuation allowances, if any, are charged or credited, respectively, to income tax expense. At March 31, 2014, no valuation allowances were outstanding and even though we have determined a valuation allowance is not required for deferred tax assets at March 31, 2014, there is no guarantee that those assets will be recognizable in the future.

Pension Benefits. The determination of our obligations and expense for pension benefits is dependent upon certain assumptions used in calculating such amounts. Key assumptions used in the actuarial valuations include the discount rate and expected long-term rate of return on plan assets. Actual results could differ from the assumptions and market driven rates may fluctuate. Significant differences in actual experience or significant changes in the assumptions could materially affect future pension obligations and expense.

Stock-based Compensation. We recognize the cost of associate and director services received in exchange for awards of equity instruments based on the grant date fair value of those awards in accordance with FASB ASC 718, "Compensation—Stock Compensation."

We estimate the per share value of option grants using the Black-Scholes option pricing model using assumptions for expected dividend yield, expected stock price volatility, risk-free interest rate and expected option term. These assumptions are subjective in nature and involve uncertainties, and therefore, cannot be determined with precision. The per share value of options is highly sensitive to changes in assumptions. In general, the per share fair value of options will move in the same direction as changes in the expected stock price volatility, risk-free interest rate and expected option term, and in the opposite direction from changes in expected dividend yield. For example, the per share fair value of options will generally increase as expected stock volatility increases, risk-free interest rate increases, expected option term increases and expected dividend yield decreases. The use of different assumptions or different option pricing models could result in materially different per share fair values of options.

Table of Contents

Comparison of Financial Condition at March 31, 2014 and September 30, 2013

Total assets increased \$265.1 million, or 2%, to \$11.53 billion at March 31, 2014 from \$11.27 billion at September 30, 2013. This increase was mainly the result of increases in the balances of our loans held for investment portfolio and investment securities partially offset by a decrease in the balance of cash and cash equivalents. Cash and cash equivalents decreased \$18.2 million, or 6%, to \$267.8 million at March 31, 2014 from \$286.0 million at September 30, 2013, as our most liquid assets have been reinvested into investment securities and have been used to fund

reductions in the balances of deposits.

Investment securities increased \$9.2 million, or 2%, to \$486.6 million at March 31, 2014 from \$477.4 million at September 30, 2013. Investment securities increased, as \$71.3 million in purchases exceeded \$59.9 million in principal paydowns and \$1.8 million of net acquisition premium amortization that occurred in the mortgage-backed securities portfolio during the six months ended March 31, 2014. There were no sales of investment securities during the six months ended March 31, 2014.

Mortgage loans held for sale decreased \$2.7 million, or 64%, to \$1.5 million at March 31, 2014 from \$4.2 million at September 30, 2013. During the six months ended March 31, 2014, loan sales of \$42.0 million were completed, consisting of \$24.6 million of conforming fifteen and thirty year, fixed-rate loans delivered to Fannie Mae subsequent to our November 2013 reinstatement as an approved seller and \$17.4 million of conforming fifteen and thirty year, fixed-rate loans that qualified under Fannie Mae's Home Affordable Refinance Program.

Loans held for investment, net, increased \$272.8 million, or 3%, to \$10.36 billion at March 31, 2014 from \$10.08 billion at September 30, 2013. Supported by consistent loan growth, residential mortgage loans increased \$355.1 million, or 4%, to \$8.65 billion at March 31, 2014. The increase in residential mortgage loans included the negative impact of \$13.7 million in net charge-offs during the six months ended March 31, 2014. The total allowance for loan losses decreased \$9.1 million, or 10%, to \$83.4 million at March 31, 2014 from \$92.5 million at September 30, 2013, mainly as a result of the newly implemented practice of fully charging off the balance of delinquent loans that had not been resolved through the foreclosure process for over 1,500 days. During the six months ended March 31, 2014, \$388.3 million of three- and five-year "SmartRate" loans were originated while \$642.6 million of 10, 15, and 30 year fixed-rate first mortgage loans were originated. These fixed-rate originations were partially offset by paydowns and fixed-rate loan sales. Between September 30, 2013 and March 31, 2014 the total fixed-rate portion of our first mortgage loan portfolio increased \$228.1 million and was comprised of an increase of \$365.0 million in the balance of fixed-rate loans with original terms of 10 years or less, and a decrease of \$136.9 million in the balance of fixed-rate loans with original terms greater than 10 years. Historically, the preponderance of our new loan originations was comprised of fixed-rate loans which were frequently offset by fixed-rate loan sales. During the six months ended March 31, 2014, we recorded \$42.0 million in loan sales to Fannie Mae, which included \$17.4 million of agency-compliant HARP II loans and \$24.6 million of long-term, fixed-rate, agency-compliant, non-HARP II first mortgage loans. The relatively low volume of long-term, fixed-rate first mortgage loan sales since June 30, 2010 reflected the impact of changes imposed by Fannie Mae, the Association's primary loan investor, related to requirements for loans that it accepts, as well as the strategy of originating adjustable-rate loans to be held for investment on our balance sheet. The sale of non-HARP II loans in the current fiscal year is the result of our recent implementation of certain loan origination changes required by Fannie Mae, and which resulted in our November 15, 2013 reinstatement as an approved seller to Fannie Mae. Refer to the Controlling Our Interest Rate Risk Exposure section of the Overview for additional discussion regarding loan sales to Fannie Mae and our management of interest rate risk.

Partially offsetting the increase in residential mortgage loans was a \$99.6 million decrease in home equity loans and lines of credit during the current period. Between June 28, 2010 and March 20, 2012, we suspended the acceptance of new home equity loan and line of credit applications with the exception of bridge loans. Beginning in March, 2012, we offered redesigned home equity lines of credit to qualifying existing home equity customers, subject to certain property and credit performance conditions. In February 2013 we further modified the product design and in April 2013 we extended the offer to both existing home equity customers and new consumers in Ohio, Florida and selected

counties in Kentucky. In February 2014, offerings were extended to six additional states (California, Maryland, New Hampshire, New Jersey, New York, and Pennsylvania). At March 31, 2014, the recorded investment related to home equity lines of credit originated subsequent to March 20, 2012, totaled \$60.8 million. At March 31, 2014, pending commitments to extend new home equity lines of credit to our existing customers totaled \$18.7 million. Refer to the Controlling Our Interest Rate Risk Exposure section of the Overview for additional information.

Deposits decreased \$49.0 million, or 1%, to \$8.42 billion at March 31, 2014 from \$8.46 billion at September 30, 2013. The decrease in deposits resulted from a \$55.2 million decrease in our CDs, combined with a \$15.4 million decrease in our high-yield savings accounts (a subcategory of our savings accounts) and partially offset by a \$20.0 million increase in our high-

Table of Contents

yield checking accounts (a subcategory of our negotiable order of withdrawal accounts). We believe that our high-yield savings accounts as well as our high-yield checking accounts provide a stable source of funds. In addition, our high-yield savings accounts are expected to reprice in a manner similar to our home equity lending products, and, therefore, assist us in managing interest rate risk. To manage our cost of funds, maturing, higher rate CDs were replaced by other lower rate savings products that we offered or, if the depositor withdrew their maturing accounts, the monies were replaced by borrowings from the FHLB of Cincinnati or longer-term (four to five years) brokered CDs. The balance of brokered CDs at March 31, 2014 was \$217.0 million, an increase of \$204.0 million since September 30, 2013.

Borrowed funds, all from the FHLB of Cincinnati, increased \$325.0 million or 44%, to \$1.07 billion at March 31, 2014 from \$745.1 million at September 30, 2013. The increase reflects a combination of an additional \$230 million of mainly four- to five- year term advances and a \$128.0 million increase in lower cost, short-term borrowings, offset by principal repayments on maturing term advances. The increase in advances was used to fund loan growth and net savings deposits outflow.

Principal, interest and related escrow on loans serviced decreased \$22.3 million, or 29%, to \$53.4 million at March 31, 2014 from \$75.7 million at September 30, 2013. Principal and interest collected decreased \$17.7 million combined with a \$4.6 million decrease in retained tax payments collected from borrowers during the current period. Principal and interest will fluctuate based on normal curtailments and paydowns which are influenced by the relative level of market interest rates. Additionally, the balance is generally reflective of the balance of the portfolio of loans serviced for others which decreased from \$2.97 billion at September 30, 2013 to \$2.74 billion at March 31, 2014.

Total shareholders' equity increased \$12.7 million, or 1%, to \$1.88 billion at March 31, 2014 from \$1.87 billion at September 30, 2013. This increase primarily reflected \$32.4 million of net income reduced by \$26.1 million of repurchases of outstanding common stock and was further impacted by adjustments related to awards under the stock-based compensation plan and the allocation of shares held by the ESOP. Pursuant to the non-objection of the Federal Reserve, the Company's fourth stock repurchase program was completed during the quarter ended December 31, 2013. A total of 2,156,250 shares were repurchased at an average cost of \$12.09 per share. Refer to Item 2. Unregistered Sales of Equity Securities and Use of Proceeds for additional details regarding the repurchase of shares of common stock.

Table of Contents

Comparison of Operating Results for the Three Months Ended March 31, 2014 and 2013

Average balances and yields. The following table sets forth average balances, average yields and costs, and certain other information for the periods indicated. No tax-equivalent yield adjustments were made, as the effects thereof were not material. Average balances are derived from daily average balances. Non-accrual loans were included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees, discounts and premiums that are amortized or accreted to interest income or interest expense.

| | Three Months Ended March 31, 2014 | | | Three Months Ended March 31, 2013 | | |
|---|--------------------------------------|--------------------------------|--------------------|--------------------------------------|--------------------------------|--------------------|
| | Average Balance | Interest Income/ Expense | Yield/ Cost (2) | Average Balance | Interest Income/ Expense | Yield/ Cost (2) |
| | (Dollars in thousands) | | | | | |
| Interest-earning assets: | | | | | | |
| Interest-earning cash equivalents | \$235,718 | \$135 | 0.23 % | \$234,237 | \$134 | 0.23 % |
| Investment securities | 3,376 | 7 | 0.83 % | 9,303 | 9 | 0.39 % |
| Mortgage-backed securities | 481,224 | 2,298 | 1.91 % | 439,975 | 1,070 | 0.97 % |
| Loans (1) | 10,358,543 | 90,545 | 3.50 % | 10,216,741 | 95,241 | 3.73 % |
| Federal Home Loan Bank stock | 39,300 | 360 | 3.66 % | 35,620 | 381 | 4.28 % |
| Total interest-earning assets | 11,118,161 | 93,345 | 3.36 % | 10,935,876 | 96,835 | 3.54 % |
| Noninterest-earning assets | 306,437 | | | 286,432 | | |
| Total assets | \$11,424,598 | | | \$11,222,308 | | |
| Interest-bearing liabilities: | | | | | | |
| NOW accounts | \$1,027,358 | 359 | 0.14 % | \$1,022,074 | 602 | 0.24 % |
| Savings accounts | 1,801,184 | 846 | 0.19 % | 1,809,665 | 1,485 | 0.33 % |
| Certificates of deposit | 5,488,318 | 20,757 | 1.51 % | 5,922,765 | 25,943 | 1.75 % |
| Borrowed funds | 1,070,017 | 2,349 | 0.88 % | 417,843 | 875 | 0.84 % |
| Total interest-bearing liabilities | 9,386,877 | 24,311 | 1.04 % | 9,172,347 | 28,905 | 1.26 % |
| Noninterest-bearing liabilities | 159,085 | | | 223,303 | | |
| Total liabilities | 9,545,962 | | | 9,395,650 | | |
| Shareholders' equity | 1,878,636 | | | 1,826,658 | | |
| Total liabilities and shareholders' equity | \$11,424,598 | | | \$11,222,308 | | |
| Net interest income | | \$69,034 | | | \$67,930 | |
| Interest rate spread (2)(3) | | | 2.32 % | | | 2.28 % |
| Net interest-earning assets (4) | \$1,731,284 | | | \$1,763,529 | | |
| Net interest margin (2)(5) | | 2.48 % | | | 2.48 % | |
| Average interest-earning assets to average interest-bearing liabilities | 118.44 % | | | 119.23 % | | |
| Selected performance ratios: | | | | | | |

Edgar Filing: TFS Financial CORP - Form 10-Q

| | | | | |
|-------------------------------------|-------|---|-------|---|
| Return on average assets (2) | 0.57 | % | 0.46 | % |
| Return on average equity (2) | 3.49 | % | 2.80 | % |
| Average equity to average assets | 16.44 | % | 16.28 | % |

(1) Loans include both mortgage loans held for sale and loans held for investment.

(2) Annualized.

(3) Interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

(4) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.

(5) Net interest margin represents net interest income divided by total interest-earning assets.

Table of Contents

General. Net income increased \$3.6 million to \$16.4 million for the quarter ended March 31, 2014 from \$12.8 million for the quarter ended March 31, 2013. The increase in net income was attributable primarily to a lower provision for loan losses.

Interest Income. Interest income decreased \$3.5 million, or 4%, to \$93.3 million during the current quarter compared to \$96.8 million during the same quarter in the prior year. The decrease in interest income resulted primarily from a decrease in interest income from loans, partially offset by an increase in interest income from mortgage-backed securities.

Interest income on mortgage-backed securities increased \$1.2 million, or 109%, to \$2.3 million for the current quarter compared to \$1.1 million during the same quarter in the prior year. This change was attributed to a 94 basis point increase in the average yield on mortgage-backed securities to 1.91% for the current quarter from 0.97% for the same quarter last year, as the increase in market interest rates during the year provided higher yields on newly purchased securities and extended the expected durations for the securities held in portfolio, most of which had been purchased at a premium, which in turn, increased our expected yields as the purchase premiums will be amortized over a longer period of time. The increase in yield was combined with a \$41.2 million, or 9%, increase in the average balance to \$481.2 million of mortgage-backed securities for the quarter ended March 31, 2014 compared to \$440.0 million during the same quarter last year.

Interest income on loans decreased \$4.7 million, or 5%, to \$90.5 million compared to \$95.2 million during the same quarter in the prior year. This change was attributed to a 23 basis point decrease in the average yield on loans to 3.50% for the current quarter from 3.73% for the same quarter last year as historically low interest rates have kept the level of refinance activity relatively high. Additionally, our "SmartRate" adjustable-rate first mortgage loan originations and our ten year fixed-rate mortgage loan originations for the quarter ended March 31, 2014, were originated at interest rates below rates offered on our longer-term, fixed-rate products and contributed to the lower average yield. In addition, there was a \$141.8 million, or a 1%, increase in the average balance of loans to \$10.36 billion for the quarter ended March 31, 2014 compared to \$10.22 billion during the same quarter last year as new loan production exceeded repayments and loan sales.

Interest Expense. Interest expense decreased \$4.6 million, or 16%, to \$24.3 million during the current quarter compared to \$28.9 million during the quarter ended March 31, 2013. The decrease resulted primarily from a decrease in interest expense on CDs combined with modest decreases in interest expense on NOW accounts and savings accounts partially offset by an increase in interest expense on borrowed funds.

Interest expense on CDs decreased \$5.1 million, or 20%, to \$20.8 million during the current quarter compared to \$25.9 million during the quarter ended March 31, 2013. The change was mainly attributable to a 24 basis point decrease in the average rate we paid on CDs to 1.51% for the current quarter from 1.75% for the same quarter last year combined with a \$434.4 million, or 7%, decrease in the average balance of CDs to \$5.49 billion during the current quarter from an average balance of \$5.92 billion during the same quarter of the prior year. Rates were adjusted on deposits in response to changes in general market rates as well as to changes in the rates paid by our competition on short-term CDs. Additionally, to optimally manage our funding costs during the current quarter, many maturing, higher rate CDs were replaced by other lower rate savings products or borrowed funds.

Interest expense on borrowed funds increased \$1.4 million, to \$2.3 million during the current quarter compared to \$875 thousand during the quarter ended March 31, 2013. The change was mainly attributable to an increase in the average balance of borrowed funds to \$1.07 billion during the current quarter from an average balance of \$417.8 million during the same quarter of the prior year, and to a lesser extent, to a four basis point increase in the average rate we paid on borrowed funds to 0.88% for the current quarter from 0.84% for the same quarter last year. The increase in the average balance of borrowed funds during the current quarter was used to fund mortgage loan originations and offset the net deposit outflows.

Net Interest Income. Net interest income increased \$1.1 million, or 2%, to \$69.0 million during the current quarter from \$67.9 million during the quarter ended March 31, 2013. We experienced an improvement in our interest rate spread, which increased four basis points to 2.32% compared to 2.28% during the same quarter last year. Low interest rates have decreased the yield on interest-earning assets, and to a greater extent, the net rate paid on deposits and

borrowed funds, resulting in the increase in net interest income. Our net interest margin for the quarters ended March 31, 2014 and March 31, 2013 was 2.48%. Our average net interest-earning assets decreased \$32.2 million, to \$1.73 billion during the current quarter compared to the quarter ended March 31, 2013.

Provision for Loan Losses. We establish provisions for loan losses, which are charged to operations, in order to maintain the allowance for loan losses at a level we consider necessary to absorb credit losses incurred in the loan portfolio that are both probable and reasonably estimable at the balance sheet date. In determining the level of the allowance for loan losses, we consider past and current loss experience, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower's ability to repay a loan and the levels of non-performing and other classified loans. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates as

Table of Contents

more information becomes available or conditions change. We assess the allowance for loan losses on a quarterly basis and make provisions for loan losses in order to maintain the adequacy of the allowance as described in the next paragraph. Recently, improving regional employment levels, stabilization in residential real estate values, recovering capital and credit markets, and upturns in consumer confidence have resulted in better credit metrics for us. Nevertheless, the depth of the decline in housing values that accompanied the 2008 financial crisis still presents significant challenges for many of our borrowers who may attempt to sell their homes or refinance their loans as a means to self-cure a delinquency.

Based on our evaluation of the above factors, we recorded a provision for loan losses of \$5.0 million during the quarter ended March 31, 2014 and a provision of \$10.0 million during the quarter ended March 31, 2013. The provision recorded in the current quarter reflected reduced levels of loan delinquencies but was tempered by our awareness of the relative values of residential properties in comparison to their cyclical peaks as well as the uncertainty that persists in the current economic environment, which continues to challenge many of our loan customers. As delinquencies in the portfolio have been resolved through pay-off, short sale or foreclosure, or management determines the collateral is not sufficient to satisfy the loan, uncollected balances have been charged against the allowance for loan losses previously provided. The decreased level of charge-offs during the current quarter occurred throughout our entire loan portfolio. The net charge-offs of \$6.9 million exceeded the loan loss provision of \$5.0 million recorded for the current quarter. The loan loss provision of \$10.0 million recorded for the quarter ended March 31, 2013 was also exceeded by net charge-offs of \$14.0 million. Net charge-offs recorded during the current quarter included \$1.3 million in recoveries, representing the cumulative one-time payment received as a result of PMIC increasing the cash percentage of the partial claim payment plan as discussed in Note 4 to the Unaudited Interim Consolidated Financial Statements: LOANS AND ALLOWANCE FOR LOAN LOSSES. The loan loss provisions were recorded with the objective of aligning our overall allowance for loan losses with our current estimates of loss in the portfolio. The allowance for loan losses was \$83.4 million, or 0.80% of total recorded investment in loans receivable, at March 31, 2014, compared to \$101.2 million or 1.02% of total recorded investment in loans receivable at March 31, 2013.

In comparison to the balance at December 31, 2013, the total recorded investment in non-accrual loans decreased \$5.2 million during the quarter ended March 31, 2014. Since March 31, 2013, the total recorded investment in non-accrual loans decreased \$23.3 million. The recorded investment in non-accrual loans in our residential, non-Home Today portfolio decreased \$4.4 million, or 5% during the current quarter, to \$80.9 million at March 31, 2014, and decreased \$17.4 million, or 18% since March 31, 2013. At March 31, 2014, the recorded investment in our non-Home Today portfolio was \$8.48 billion, compared to \$8.22 billion at December 31, 2013 and \$7.72 billion at March 31, 2013. During the current quarter, non-Home Today net charge-offs were \$2.7 million, inclusive of \$0.9 million of recoveries related to the PMIC partial claim catch-up payment, as compared to net charge-offs of \$7.0 million during the quarter ended December 31, 2013 and \$5.0 million during the quarter ended March 31, 2013.

The recorded investment in non-accrual loans in our residential, Home Today portfolio decreased \$1.6 million, or 5% during the current quarter, to \$31.5 million at March 31, 2014, and decreased \$5.7 million, or 15% since March 31, 2013. At March 31, 2014, the recorded investment in our Home Today portfolio was \$162.7 million, compared to \$168.8 million at December 31, 2013 and \$190.0 million at March 31, 2013. During the current quarter, Home Today net charge-offs were \$1.1 million inclusive of \$0.4 million of recoveries related to the PMIC partial claim catch-up payment, as compared to net charge-offs of \$2.8 million during the quarter ended December 31, 2013 and \$3.8 million during the quarter ended March 31, 2013.

The recorded investment in non-accrual home equity loans and lines of credit increased \$0.6 million, or 2%, during the current quarter, to \$30.2 million at March 31, 2014, and decreased \$0.2 million, or 1% since March 31, 2013. The recorded investment in our home equity loans and lines of credit portfolio at March 31, 2014, was \$1.77 billion, compared to \$1.81 billion at December 31, 2013 and \$2.01 billion at March 31, 2013. During the current quarter, home equity loans and lines of credit net charge-offs were \$3.1 million, as compared to net charge-offs of \$3.3 million during the quarter ended December 31, 2013 and \$5.2 million during the quarter ended March 31, 2013. We believe that non-performing home equity loans and lines of credit are, on a relative basis, of greater concern than non-Home

Today loans as these home equity loans and lines of credits generally hold subordinated positions and accordingly, represent a higher level of risk. The non-performing balances of home equity loans and lines of credit were \$30.2 million or 2% of the home equity loans and lines of credit portfolio at March 31, 2014 compared to \$29.5 million, or 2% at December 31, 2013 and \$30.4 million, or 2% at March 31, 2013.

Non-Interest Income. Non-interest income decreased \$0.6 million, or 10%, to \$5.5 million during the current quarter compared to \$6.1 million during the quarter ended March 31, 2013, mainly as a result of a decrease in net gain on the sale of loans during the current quarter partially offset by an increase in loan fees and service charges. The decrease in the amount of net gain on sales of loans primarily reflected a lower volume of loan sales in the current quarter, \$21.1 million, all of which were to Fannie Mae, as compared to \$145.0 million during the quarter ended March 31, 2013, which included \$128.1 million of sales to private investors.

Table of Contents

Non-Interest Expense. Non-interest expense decreased \$0.3 million, or 1%, to \$44.9 million during the current quarter compared to \$45.2 million during the quarter ended March 31, 2013 primarily from lower federal insurance premiums, a \$0.8 million decrease in losses or charges incurred related to loans serviced for Fannie Mae included in other operating expenses partially offset by higher salaries and employee benefits, and an increase in net real estate owned expenses (which includes associated legal and maintenance expenses as well as net gains or losses on dispositions).

Income Tax Expense. The provision for income taxes was \$8.3 million during the current quarter compared to \$6.0 million during the quarter ended March 31, 2013. The provision for the current quarter included \$8.2 million of federal tax and \$36 thousand of state income tax expense. The provision for the quarter ended March 31, 2013 included \$6.0 million of federal tax and \$13 thousand of state income tax expense. Our effective federal tax rate was 33.4% during the current quarter compared to a tax rate of 32.0% in the quarter ended March 31, 2013. Our provision for income taxes in the current quarter aligns our year-to-date provision with our expectations for the full fiscal year. Our expected effective income tax rate for this fiscal year is below the federal statutory rate because of our ownership of bank-owned life insurance.

Table of Contents

Comparison of Operating Results for the Six Months Ended March 31, 2014 and 2013

Average balances and yields. The following table sets forth average balances, average yields and costs, and certain other information for the periods indicated. No tax-equivalent yield adjustments were made, as the effects thereof were not material. Average balances are derived from daily average balances. Non-accrual loans were included in the computation of loan average balances, and have been reflected in the table as carrying a zero yield. The yields set forth below include the effect of deferred fees, discounts and premiums that are amortized or accreted to interest income or interest expense.

| | Six Months Ended March 31, 2014 | | | Six Months Ended March 31, 2013 | | | | |
|---|------------------------------------|--------------------------------|--------------------|------------------------------------|--------------------------------|--------------------|--|--|
| | Average Balance | Interest Income/ Expense | Yield/ Cost (2) | Average Balance | Interest Income/ Expense | Yield/ Cost (2) | | |
| | (Dollars in thousands) | | | | | | | |
| Interest-earning assets: | | | | | | | | |
| Interest-earning cash equivalents | \$236,200 | \$294 | 0.25 % | \$233,015 | \$295 | 0.25 % | | |
| Investment securities | 5,279 | 15 | 0.57 % | 9,502 | 18 | 0.38 % | | |
| Mortgage-backed securities | 477,507 | 4,390 | 1.84 % | 433,580 | 2,174 | 1.00 % | | |
| Loans | 10,290,314 | 180,946 | 3.52 % | 10,302,699 | 193,930 | 3.76 % | | |
| Federal Home Loan Bank stock | 37,490 | 719 | 3.84 % | 35,620 | 806 | 4.53 % | | |
| Total interest-earning assets | 11,046,790 | 186,364 | 3.37 % | 11,014,416 | 197,223 | 3.58 % | | |
| Noninterest-earning assets | 301,898 | | | 285,911 | | | | |
| Total assets | \$11,348,688 | | | \$11,300,327 | | | | |
| Interest-bearing liabilities: | | | | | | | | |
| NOW accounts | \$1,026,252 | \$724 | 0.14 % | \$1,015,770 | \$1,307 | 0.26 % | | |
| Savings accounts | 1,807,343 | 1,796 | 0.20 % | 1,801,513 | 3,167 | 0.35 % | | |
| Certificates of deposit | 5,507,419 | 42,704 | 1.55 % | 5,989,442 | 54,691 | 1.83 % | | |
| Borrowed funds | 943,852 | 4,311 | 0.91 % | 417,793 | 1,712 | 0.82 % | | |
| Total interest-bearing liabilities | 9,284,866 | 49,535 | 1.07 % | 9,224,518 | 60,877 | 1.32 % | | |
| Noninterest-bearing liabilities | 190,521 | | | 256,052 | | | | |
| Total liabilities | 9,475,387 | | | 9,480,570 | | | | |
| Shareholders' equity | 1,873,301 | | | 1,819,757 | | | | |
| Total liabilities and shareholders' equity | \$11,348,688 | | | \$11,300,327 | | | | |
| Net interest income | | \$136,829 | | | \$136,346 | | | |
| Interest rate spread (2)(3) | | | 2.30 % | | | 2.26 % | | |
| Net interest-earning assets (4) | \$1,761,924 | | | \$1,789,898 | | | | |
| Net interest margin (2)(5) | | 2.48 % | | | 2.48 % | | | |
| Average interest-earning assets to average interest-bearing liabilities | 118.98 % | | | 119.40 % | | | | |
| Selected performance ratios: | | | | | | | | |
| Return on average assets (2) | | 0.57 % | | | 0.42 % | | | |
| Return on average equity (2) | | 3.46 % | | | 2.63 % | | | |

| | | | | |
|----------------------------------|-------|---|-------|---|
| Average equity to average assets | 16.51 | % | 16.10 | % |
|----------------------------------|-------|---|-------|---|

(1) Loans include both mortgage loans held for sale and loans held for investment.

(2) Annualized.

(3) Interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

(4) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.

(5) Net interest margin represents net interest income divided by total interest-earning assets.

Table of Contents

General. Net income increased \$8.5 million to \$32.4 million for the six months ended March 31, 2014 from \$23.9 million for the six months ended March 31, 2013. The increase in net income was attributable primarily to a decrease in the provision for loan losses partially offset by a decrease in net gain on the sale of loans.

Interest Income. Interest income decreased \$10.8 million, or 5%, to \$186.4 million during the six months ended March 31, 2014 compared to \$197.2 million during the same six months in the prior year. The decrease in interest income resulted primarily from a decrease in interest income from loans partially offset by an increase in income on mortgage backed securities.

Interest income on loans decreased \$13.0 million, or 7%, to \$180.9 million for the six months ended March 31, 2014 compared to \$193.9 million for the six months ended March 31, 2013. This decrease was attributed primarily to a 24 basis point decrease in the average yield on loans to 3.52% for the six months ended March 31, 2014 from 3.76% for the same six months in the prior year as historically low interest rates have kept the level of refinance activity relatively high. Additionally, both our "Smart Rate" adjustable-rate first mortgage loan and our 10-year, fixed-rate first mortgage loan originations for the six months ended March 31, 2014, were originated at interest rates below rates offered on our traditional 15- and 30-year fixed-rate products and contributed to the lower average yield. The lower yields on loans were combined with a \$12.4 million decrease in the average balance of loans to \$10.29 billion in the current six month period compared to \$10.30 billion during the same six months in the prior year. While the average balances for the two six month periods were similar, their trending was not. During the six months ended March 31, 2013, loan sales, including sales to private investors, totaled \$222.2 million and contributed to a decreasing trend while during the six months ended March 31, 2014, loan sales, which did not include any sales to private investors totaled \$42.0 million, and the average balance was trending higher.

Interest income on mortgage-backed securities increased \$2.2 million, or 100%, to \$4.4 million for the six months ended March 31, 2014 compared to \$2.2 million during the same six months in the prior year. This increase was attributed to a 84 basis point increase in the average yield on mortgage-backed securities to 1.84% for the six months in the current year from 1.00% for the same six months in the prior year, as the increase in market interest rates during the year provided higher yields on newly purchased securities and extended the expected durations for the securities held in portfolio, most of which had been purchased at a premium, which, in turn, increased our expected yields as the purchase premiums will be amortized over a longer period of time. The higher yields were combined with a \$43.9 million, or 10%, increase in the average balance of mortgage-backed securities to \$477.5 million for the six months ended March 31, 2014 compared to \$433.6 million during the same six months last year, and resulted in increased interest income on mortgage-backed securities.

Interest Expense. Interest expense decreased \$11.4 million, or 19%, to \$49.5 million during the current six months compared to \$60.9 million during the six months ended March 31, 2013. The change resulted primarily from a decrease in interest expense on CDs and to a lesser extent, decreases in interest expense on savings and NOW accounts, partially offset by an increase in interest expense on borrowed funds.

Interest expense on CDs decreased \$12.0 million, or 22%, to \$42.7 million during the six months ended March 31, 2014 compared to \$54.7 million during the six months ended March 31, 2013. The decrease was attributed to a 28 basis point decrease in the average rate paid on CDs to 1.55% for the six months in the current year from 1.83% for the same six months in the prior year combined with a \$482.0 million, or 8%, decrease in the average balance of CDs to \$5.51 billion during the current six months from \$5.99 billion during the same six months of the prior year. Rates were adjusted on deposits in response to changes in general market rates as well as to changes in the rates paid by our competition on short-term CDs. Additionally, to optimally manage our funding costs during the current six month period, maturing, higher rate CDs were replaced by other lower rate savings products or borrowed funds.

Interest expense on borrowed funds increased \$2.6 million, or 153%, to \$4.3 million during the six months ended March 31, 2014 from \$1.7 million during the six months ended March 31, 2013. The increase was attributed to a \$526.1 million increase in the average balance of borrowed funds to \$943.9 million during the current six months from \$417.8 million during the same six months of the prior year. In addition, the average rate paid on borrowed funds increased nine basis points to 0.91% during the six months ended March 31, 2014 from 0.82% during the six months ended March 31, 2013. To better manage funding costs, longer term borrowed funds from the FHLB of Cincinnati

were used to replace maturing higher rate CDs.

Net Interest Income. Net interest income increased \$0.5 million, or less than 1%, to \$136.8 million during the six months ended March 31, 2014 from \$136.3 million during the six months ended March 31, 2013. We experienced an improvement in our interest rate spread, which increased four basis points to 2.30% compared to 2.26% during the same six months last year. Our net interest margin was 2.48% for the current and prior year six month periods. Our average net interest-earning assets decreased \$28.0 million, to \$1.76 billion during the current six months from \$1.79 billion during the six months ended March 31, 2013.

Table of Contents

Provision for Loan Losses. Based on our evaluation of the factors described earlier, we recorded a provision for loan losses of \$11.0 million during the six months ended March 31, 2014 and a provision of \$28.0 million during the six months ended March 31, 2013. The level of net charge-offs decreased during the current six months when compared to the six months ended March 31, 2013. The current provision reflected reduced levels of loan delinquencies but was tempered by our awareness of the relative values of residential properties in comparison to their cyclical peaks as well as the uncertainty that persists in the current economic environment, which continues to challenge many of our loan customers. As delinquencies in the portfolio have been resolved through pay-off, short sale or foreclosure, or management determines the collateral is not sufficient to satisfy the loan, uncollected balances have been charged against the allowance for loan losses previously provided. The net charge-offs of \$20.1 million during the six months ended March 31, 2014 included \$5.3 million of loans charged-off due to a new practice, instituted this year, of fully charging off loans that have not been resolved due to prolonged foreclosure proceedings and have remained delinquent for more than 1,500 days. These loans previously were recorded at estimated net realizable value, with the potential for additional loss recognized within the allowance for loan losses. Any future foreclosure proceeds on these loans will result in recoveries of prior charge-offs. Net charge-offs also included \$1.3 million in recoveries that were recorded during the current quarter, representing the cumulative one-time payment received as a result of PMIC increasing the cash percentage of the partial claim payment plan as discussed in Note 4 to the Unaudited Interim Consolidated Financial Statements: LOANS AND ALLOWANCE FOR LOAN LOSSES. Net charge-offs exceeded the \$11.0 million loan loss provision recorded for the current six months and resulted in a decrease in the balance of the allowance for loan losses. The loan loss provision of \$28.0 million recorded for the six months ended March 31, 2013 exceeded net charge-offs of \$27.2 million. The allowance for loan losses was \$83.4 million, or 0.80% of the total recorded investment in loans receivable, at March 31, 2014, compared to \$101.2 million, or 1.02% of the total recorded investment in loans receivable, at March 31, 2013. Balances of recorded investments are net of deferred fees and any applicable loans-in-process.

The total recorded investment in non-accrual loans decreased \$13.1 million during the six month period ended March 31, 2014 compared to a \$16.6 million decrease during the six month period ended March 31, 2013. The recorded investment in non-accrual loans in our residential, non-Home Today portfolio decreased \$10.1 million, or 11%, during the current six month period, to \$80.9 million at March 31, 2014, compared to a \$7.5 million decrease during the six month period ended March 31, 2013. At March 31, 2014, the recorded investment in our non-Home Today portfolio was \$8.48 billion, compared to \$8.10 billion at September 30, 2013. During the current six month period, non-Home Today net charge-offs were \$9.7 million, inclusive of \$4.4 million of charge-offs related to loans delinquent more than 1,500 days and \$0.9 million of recoveries related to the PMIC partial claim catch-up payment, as compared to net charge-offs of \$9.3 million during the six months ended March 31, 2013.

The recorded investment in non-accrual loans in our residential, Home Today portfolio decreased \$3.3 million, or 10% during the current six month period, to \$31.5 million at March 31, 2014 compared to a \$4.0 million decrease during the six month period ended March 31, 2013. At March 31, 2014, the recorded investment in our Home Today portfolio was \$162.7 million, compared to \$175.6 million at September 30, 2013. During the current six month period, Home Today net charge-offs were \$4.0 million, inclusive of \$0.9 million of charge-offs related to loans delinquent more than 1,500 days and \$0.4 million of recoveries related to the PMIC partial claim catch-up payment, as compared to net charge-offs of \$7.2 million during the six months ended March 31, 2013.

The recorded investment in non-accrual home equity loans and lines of credit increased \$0.2 million, or 1%, during the current six month period, to \$30.2 million at March 31, 2014 compared to a \$4.9 million decrease during the six month period ended March 31, 2013. The recorded investment in our home equity loans and lines of credit portfolio at March 31, 2014, was \$1.77 billion, compared to \$1.87 billion at September 30, 2013. During the current six month period, home equity loans and lines of credit net charge-offs were \$6.4 million and there were no charge-offs related to loans delinquent more than 1,500 days or recoveries due to PMIC claim payments, as compared to net charge-offs of \$10.7 million during the six months ended March 31, 2013. We believe that non-performing home equity loans and lines of credit, on a relative basis, represent a higher level of credit risk than non-Home Today loans as these home equity loans and lines of credit generally hold subordinated positions.

Non-Interest Income. Non-interest income decreased \$3.8 million, or 26%, to \$10.6 million during the current six months compared to \$14.4 million during the six months ended March 31, 2013, mainly as a result of reduced gains on the sales of loans. The decrease in the amount of net gain on sales of loans primarily reflected a lower volume of loan sales in the current six month period, \$42.0 million, all of which were to Fannie Mae, as compared to \$222.2 million during the six months ended March 31, 2013, which included \$186.4 million of sales to private investors.

Non-Interest Expense. Non-interest expense, which totaled \$87.8 million during the six months ended March 31, 2014, increased only \$27 thousand, when compared to total non-interest expense incurred during the six months ended March 31, 2013. However, the modest net change resulted from larger offsetting changes in the individual components comprising this

Table of Contents

income statement category, as higher salaries and employee benefits and higher net real estate owned expenses (which includes associated legal and maintenance expenses as well as gains (losses) on the disposal of properties) were offset by reduced federal insurance premiums and other operating expenses.

Salaries and employee benefits increased \$3.0 million, or 7%, to \$45.4 million during the current six months compared to \$42.4 million during the six months ended March 31, 2013. This increase was primarily due to a \$1.1 million increase in associate compensation costs, a \$0.5 million increase in health care costs, a \$0.5 million increase in expenses related to the ESOP plan, and a \$0.3 million increase in compensation costs related to equity awards that reflected the higher market price of the Company's common stock.

Other operating expenses decreased \$3.7 million, or 24%, to \$12.0 million during the current six months compared to \$15.7 million during the six months ended March 31, 2013. The decrease was primarily due to a \$1.0 million decrease in losses or charges incurred related to loans serviced for Fannie Mae and a \$0.7 million decrease in the cost of interest advances that the Company is required to make when serviced loans are repaid prior to month end.

Income Tax Expense. The provision for income taxes was \$16.2 million during the current six month period compared to \$11.0 million during the six months ended March 31, 2013. The provision for the current six month period included \$16.2 million of federal income tax provision and \$69 thousand of state income tax provision. The provision for the six months ended March 31, 2013 included \$11.0 million of federal income tax provision and \$22 thousand of state income tax provision. Our effective federal tax rate was 33.3% during the current six months compared to 31.4% during the six months ended March 31, 2013. Our provision for income taxes in the current six months is aligned with our expectations for the full fiscal year. Our expected effective income tax rates are below the federal statutory rate because of our ownership of bank-owned life insurance.

Liquidity and Capital Resources

Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, advances from the FHLB of Cincinnati, borrowings from the FRB-Cleveland Discount Window, principal repayments and maturities of securities and sales of loans. As described below, the available liquidity from loan sales has decreased significantly from pre-June 2010 levels.

In addition to the primary sources of funds described above, we have the ability to obtain funds through the use of collateralized borrowings in the wholesale markets, the use of brokered certificates of deposits and from sales of securities. Also, access to the equity capital markets via a supplemental minority stock offering or a full (second step) transaction remain as other potential sources of liquidity, although these channels generally require six to nine months of lead time.

While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition. The Association's Asset/Liability Management Committee is responsible for establishing and monitoring our liquidity targets and strategies in order to ensure that sufficient liquidity exists for meeting the borrowing needs and deposit withdrawals of our customers as well as unanticipated contingencies. We seek to maintain a minimum liquidity ratio of 5% (which we compute as the sum of cash and cash equivalents plus unpledged investment securities for which ready markets exist, divided by total assets). For the three months ended March 31, 2014, our liquidity ratio averaged 6.24%. We believe that we had sufficient sources of liquidity to satisfy our short- and long-term liquidity needs as of March 31, 2014.

We regularly adjust our investments in liquid assets based upon our assessment of expected loan demand, expected deposit flows, yields available on interest-earning deposits and securities and the objectives of our asset/liability management program. Excess liquid assets are generally invested in interest-earning deposits and short- and intermediate-term securities.

Our most liquid assets are cash and cash equivalents. The levels of these assets are dependent on our operating, financing, lending and investing activities during any given period. At March 31, 2014, cash and cash equivalents totaled \$267.8 million which represented a decrease of 6% from September 30, 2013. The decrease can be attributed to the redeployment of cash into investment securities as well as the use of cash to fund reductions in the balances of

deposits.

Investment securities classified as available-for-sale, which provide additional sources of liquidity, totaled \$486.6 million at March 31, 2014.

Between July 1, 2010 and May 2013, our traditional mortgage loan processing did not comply with Fannie Mae's standard requirements and accordingly, during that time, and until Fannie Mae reinstated the Association as an approved seller on November 15, 2013, our ability to meaningfully manage liquidity through the use of loan sales was limited. In response to this limitation and the accompanying interest rate risk management implications, the following steps have been taken:

67

Table of Contents

during the quarter ended June 30, 2012, the Association implemented the procedures necessary for participation in Fannie Mae's HARP II program;

during the fiscal year ended September 30, 2013, the Association negotiated several loan sales with private investors; and

in May 2013, the Association adopted the loan origination process changes required by Fannie Mae that will be applied to a portion of its fixed-rate loan originations and subsequent to the Association's November 15, 2013 reinstatement as an approved seller by Fannie Mae, which enables the Association to securitize and sell those loans that are originated using the Fannie Mae compliant procedures, in the secondary market.

During the six month period ended March 31, 2014, loan sales totaled \$42.0 million, which included \$17.4 million of loans that qualified under Fannie Mae's HARP II initiative with the remainder comprised of long-term, fixed-rate residential, non-HARP II first mortgage loans, which were sold to Fannie Mae subsequent to the Association's reinstatement as an approved seller. Loans originated under the HARP II initiative are classified as "held for sale" at origination. Loans originated under non-HARP II Fannie Mae compliant procedures are classified as "held for investment" until they are specifically identified for sale. At March 31, 2014, \$1.5 million of long-term, fixed-rate residential first mortgage loans were classified as "held for sale", all of which qualified under Fannie Mae's HARP II initiative. There were \$1.1 million of loan sale commitments outstanding at March 31, 2014.

Our cash flows are derived from operating activities, investing activities and financing activities as reported in our Consolidated Statements of Cash Flows (unaudited) included in the unaudited interim Consolidated Financial Statements.

At March 31, 2014, we had \$540.5 million in loan commitments outstanding. In addition to commitments to originate loans, we had \$1.10 billion in undisbursed home equity lines of credit to borrowers. CDs due within one year of March 31, 2014 totaled \$2.48 billion, or 29.5% of total deposits. If these deposits do not remain with us, we will be required to seek other sources of funds, including loan sales, sales of investment securities, other deposit products, including new CDs, brokered CDs, FHLB advances, borrowings from the FRB-Cleveland Discount Window or other collateralized borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the CDs due on or before March 31, 2015. We believe, however, based on past experience, that a significant portion of such deposits will remain with us. Generally, we have the ability to attract and retain deposits by adjusting the interest rates offered.

Our primary investing activities are originating residential mortgage loans and purchasing investments. During the six months ended March 31, 2014, we originated \$1.03 billion of residential mortgage loans, and during the six months ended March 31, 2013, we originated \$887.5 million of residential mortgage loans. We purchased \$71.3 million of securities during the six months ended March 31, 2014, and \$152.2 million during the six months ended March 31, 2013.

Financing activities consist primarily of changes in deposit accounts, changes in the balances of principal and interest owed on loans serviced for others, FHLB advances and borrowings from the FRB-Cleveland Discount Window. We experienced a net decrease in total deposits of \$49.0 million during the six months ended March 31, 2014, which reflected the active management of the offered rates on maturing, medium term (four to six years) CDs, and compared to a net decrease of \$224.1 million during the six months ended March 31, 2013. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors, and by other factors. The net decrease in total deposits during the six months ended March 31, 2014 was tempered by a \$204.0 million increase in the balance of brokered CDs, to \$217.0 million, from \$13.0 million at September 30, 2013. Principal and interest owed on loans serviced for others decreased \$22.3 million during the six months ended March 31, 2014 compared to a net decrease of \$12.7 million during the six months ended March 31, 2013. This change primarily reflected a decrease in the level of loan refinance activity between the two periods and the reduced size of the serviced loan portfolio. During the six months ended March 31, 2014, we increased our advances from the FHLB of Cincinnati by \$325.0 million, as we actively managed our liquidity ratio. During the six months ended March 31, 2013, our advances from the FHLB of Cincinnati decreased by \$172.3 million.

Liquidity management is both a daily and long-term function of business management. If we require funds beyond our ability to generate them internally, borrowing agreements exist with the FHLB of Cincinnati and the FRB-Cleveland Discount Window, each of which provides an additional source of funds. Additionally, we may participate in the brokered CDs market. At March 31, 2014 we had \$1.1 billion of FHLB of Cincinnati advances and no outstanding borrowings from the FRB-Cleveland Discount Window. Additionally, at March 31, 2014, we had \$217.0 million of brokered CDs. During the six months ended March 31, 2014, we had average outstanding advances from the FHLB of Cincinnati of \$943.9 million as compared to average outstanding advances of \$417.8 million during the six months ended March 31, 2013. At March 31, 2014, we had the ability to immediately borrow an additional \$100.3 million from the FHLB of Cincinnati and \$161.6 million from the FRB-Cleveland Discount Window. From the perspective of collateral value securing FHLB of Cincinnati advances, our capacity limit for additional borrowings beyond the immediately available limits at March 31, 2014 was \$4.06 billion, subject to

Table of Contents

satisfaction of the FHLB of Cincinnati common stock ownership requirement. To satisfy the common stock ownership requirement, we would have to increase our ownership of FHLB of Cincinnati common stock by an additional \$81.3 million. During the six months ended March 31, 2014, we purchased an additional \$4.8 million of FHLB of Cincinnati common stock. Additionally, we can consider the brokered CD market in evaluating funding alternatives.

The Association is subject to various regulatory capital requirements, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. In July 2013, the OCC and the other federal bank regulatory agencies issued a final rule that will revise their leverage and risk-based capital requirements and the method for calculating risk-weighted assets to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision and certain provisions of the DFA. Among other things, the rule establishes a new common equity Tier 1 minimum capital requirement (4.5% of risk-weighted assets), increases the minimum Tier 1 capital to risk-based assets requirement (from 4% to 6% of risk-weighted assets) and assigns a higher risk weight (150%) to exposures that are more than 90 days past due or are on nonaccrual status and to certain commercial real estate facilities that finance the acquisition, development or construction of real property. The final rule also requires unrealized gains and losses on certain "available-for-sale" securities holdings to be included for purposes of calculating regulatory capital requirements unless a one-time opt-in or opt-out is exercised. The rule limits a banking organization's capital distributions and certain discretionary bonus payments if the banking organization does not hold a "capital conservation buffer" consisting of 2.5% of common equity Tier 1 capital to risk-weighted assets in addition to the amount necessary to meet its minimum risk-based capital requirements.

The final rule becomes effective for the Association on January 1, 2015. The capital conservation buffer requirement will be phased in beginning January 1, 2016 and ending January 1, 2019, when the full capital conservation buffer requirement will be effective. The final rule also implements consolidated capital requirements for savings and loan holding companies effective January 1, 2015.

The weighted capital ratios pursuant to asset risk weightings as they are structured under the new rule differ unfavorably when compared to current computations. The Association estimates the impact of the new rule on reported risk weighted capital ratios to be immaterial.

As of March 31, 2014 the Association exceeded all regulatory requirements to be considered "Well Capitalized" as presented in the table below (dollar amounts in thousands).

| | Actual Amount | Ratio | Required Amount | Ratio |
|--|------------------|---------|--------------------|---------|
| Total Capital to Risk-Weighted Assets | \$1,628,182 | 23.14 % | \$703,652 | 10.00 % |
| Core Capital to Adjusted Tangible Assets | 1,544,791 | 13.44 % | 574,803 | 5.00 % |
| Tier 1 Capital to Risk-Weighted Assets | 1,544,791 | 21.95 % | 422,191 | 6.00 % |

The capital ratios of the Company as of March 31, 2014 are presented in the table below (dollar amounts in thousands).

| | Actual Amount | Ratio |
|--|------------------|---------|
| Total Capital to Risk-Weighted Assets | \$1,964,838 | 27.83 % |
| Core Capital to Adjusted Tangible Assets | 1,881,447 | 16.33 % |
| Tier 1 Capital to Risk-Weighted Assets | 1,881,447 | 26.65 % |

Prior to its July 21, 2011 merger into the OCC, the OTS issued, effective February 7, 2011, memoranda of understanding covering the Association, Third Federal Savings, MHC and the Company. On December 22, 2012, the Association's primary regulator terminated the MOU applicable to the Association. On April 1, 2014, the FRS, the primary regulator for Third Federal Savings, MHC and the Company terminated the MOUs applicable to Third Federal Savings, MHC and the Company. The items in the MOUs applicable to Third Federal Savings, MHC and the Company during the six months ended March 31, 2014, pertained to plans for new debt, dividends or stock repurchases and the further refinement and enhancement of our enterprise risk management processes. Specifically, the Company was required to submit a written request for non-objection to the FRS at least 45 days prior to the

anticipated date of proposed debt, dividend or capital distribution (e.g. stock repurchase) transactions and without the receipt of a written non-objection from the FRS, was prohibited from consummating any such proposed transaction. On September 26, 2013, the Company announced that it had received the FRS's written non-objection to the resumption of its fourth stock repurchase plan that, at that time, had 2,156,250 shares of its outstanding common stock remaining to be purchased under the terms of the plan. Repurchases of those shares were completed during the quarter ended December 31, 2013. Concurrently with the April 4, 2014 announcement of the termination of the MOUs enforced by the FRS,

Table of Contents

the Company announced its fifth stock repurchase plan, covering 5,000,000 shares. Repurchases under the fifth authorized program began on April 9, 2014.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

General. The majority of our assets and liabilities are monetary in nature. Consequently, our most significant form of market risk has historically been interest rate risk. In general, our assets, consisting primarily of mortgage loans, have longer maturities than our liabilities, consisting primarily of deposits. As a result, a principal part of our business strategy is to manage interest rate risk and limit the exposure of our net interest income to changes in market interest rates. Accordingly, our board of directors has established risk parameter limits deemed appropriate given our business strategy, operating environment, capital, liquidity and performance objectives. Additionally, our board of directors has also authorized the formation of an Asset/Liability Management Committee comprised of key operating personnel which is responsible for managing this risk consistent with the guidelines and risk limits approved by the board of directors. Further, the board has established the Directors Risk Committee which conducts regular oversight and review of the guidelines, policies and deliberations of the Asset/Liability Management Committee. We have sought to manage our interest rate risk in order to control the exposure of our earnings and capital to changes in interest rates. As part of our ongoing asset-liability management, we have historically used the following strategies to manage our interest rate risk:

- (i) marketing adjustable-rate and shorter-maturity (10 year, fixed-rate mortgage) loan products; lengthening the weighted average remaining term of major funding sources, primarily by offering attractive
- (ii) interest rates on deposit products, particularly longer-term certificates of deposit, and through the use of longer-term advances from the FHLB of Cincinnati and longer-term brokered certificates of deposit;
- (iii) investing in shorter- to medium-term investments and mortgage-backed securities;
- (iv) maintaining high levels of capital; and
- (v) securitizing and/or selling long-term, fixed-rate residential real estate mortgage loans.

During the six months ended March 31, 2014, \$42.0 million of agency-compliant, long-term, fixed-rate mortgage loans were sold, all on a servicing retained basis, and, at March 31, 2014, \$1.5 million of agency-compliant, long-term, fixed-rate residential first mortgage loans were classified as “held for sale”. Of the loan sales during the six months ended March 31, 2014, \$17.4 million was comprised of long-term (15 to 30 years), fixed-rate first mortgage loans which were sold under Fannie Mae's HARP II program, and \$24.6 million of long-term (15 to 30 years), fixed-rate first mortgage loans which had been originated under our revised procedures were sold to Fannie Mae after November 15, 2013 under our re-instated seller contract, as described in the next paragraph. At March 31, 2014, outstanding loan sales commitments, all of which were agency-compliant HARP II loans, totaled \$1.1 million. Fannie Mae, historically the Association's primary loan investor, implemented, effective July 1, 2010, certain loan origination requirement changes affecting loan eligibility that we chose not to adopt until May 2013. Subsequent to the May 2013 implementation date of our revised procedures, and, upon review and validation by Fannie Mae which was received on November 15, 2013, fixed-rate, first mortgage loans (primarily fixed-rate, mortgage refinances with terms of 15 years or more and HARP II loans) that are originated under the revised procedures are eligible for sale to Fannie Mae either as whole loans or as mortgage-backed securities. We expect that certain loan types (i.e. our Smart Rate adjustable-rate loans, purchase fixed-rate loans and 10 year fixed-rate loans) will continue to be originated under our legacy procedures. For loans originated prior to May 2013 and for those loans originated subsequent to April 2013 that are not originated under the revised (Fannie Mae) procedures, the Association's ability to reduce interest rate risk via loan sales is limited to those loans that have established payment histories, strong borrower credit profiles and are supported by adequate collateral values that meet the requirements of private third-party investors similar to the four transactions that were completed during fiscal 2013.

In response to the evolving secondary market environment, since July 2010, we have actively marketed an adjustable-rate mortgage loan product and beginning in fiscal 2012, have promoted a 10 year fixed-rate mortgage loan product. Each of these products provides us with improved interest rate risk characteristics when compared to longer-term, fixed-rate mortgage loans. Shortening the average maturity of our interest-earning assets by increasing our investments in shorter-term loans and investments, as well as loans and investments with variable rates of interest,

helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates. By following these strategies, we believe that we are better positioned to react to increases in market interest rates.

Economic Value of Equity. Using customized modeling software, the Association prepares periodic estimates of the amounts by which the net present value of its cash flows from assets, liabilities and off-balance sheet items (the institution's economic value of equity or EVE) would change in the event of a range of assumed changes in market interest rates. The

Table of Contents

simulation model uses a discounted cash flow analysis and an option-based pricing approach in measuring the interest rate sensitivity of EVE. The model estimates the economic value of each type of asset, liability and off-balance sheet contract under the assumption that instantaneous changes (measured in basis points) occur at all maturities along the United States Treasury yield curve and other relevant market interest rates. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. An increase in interest rates from 2% to 3% would mean, for example, a 100 basis point increase in the “Change in Interest Rates” column below. The model is tailored specifically to our organization, which, we believe, improves its predictive accuracy. The following table presents the estimated changes in the Association’s EVE at March 31, 2014 that would result from the indicated instantaneous changes in the United States Treasury yield curve and other relevant market interest rates. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied upon as indicative of actual results.

| Change in Interest Rates (basis points) (1) | Estimated EVE (2) | Estimated Increase (Decrease) in EVE | | | EVE as a Percentage of Present Value of Assets (3) | |
|---|-------------------|--------------------------------------|-----------|---------------|--|--|
| | | Amount | Percent | EVE Ratio (4) | Increase (Decrease) (basis points) | |
| | | (Dollars in thousands) | | | | |
| +300 | \$1,469,176 | \$ (575,514) | (28.15)% | 13.96 | % (360) | |
| +200 | 1,682,100 | (362,590) | (17.73)% | 15.44 | % (212) | |
| +100 | 1,885,185 | (159,505) | (7.80)% | 16.71 | % (85) | |
| 0 | 2,044,690 | — | — | 17.56 | % — | |
| -100 | 2,097,464 | 52,775 | 2.58 % | 17.60 | % 4 | |

(1) Assumes an instantaneous uniform change in interest rates at all maturities.

(2) EVE is the discounted present value of expected cash flows from assets, liabilities and off-balance sheet contracts.

(3) Present value of assets represents the discounted present value of incoming cash flows on interest-earning assets.

(4) EVE Ratio represents EVE divided by the present value of assets.

The table above indicates that at March 31, 2014, in the event of an increase of 200 basis points in all interest rates, the Association would experience a 17.73% decrease in EVE. In the event of a 100 basis point decrease in interest rates, the Association would experience a 2.58% increase in EVE.

The following table is based on the calculations contained in the previous table, and sets forth the change in the EVE at a +200 basis point rate of shock at March 31, 2014, with comparative information as of September 30, 2013. By regulation the Association must measure and manage its interest rate risk for interest rate shocks relative to established risk tolerances in EVE.

Risk Measure (+200 bps Rate Shock)

| | At March 31, 2014 | At September 30, 2013 |
|-------------------------------------|-------------------|-----------------------|
| Pre-Shock EVE Ratio | 17.56 % | 18.97 % |
| Post-Shock EVE Ratio | 15.44 % | 17.28 % |
| Sensitivity Measure in basis points | (212) | (169) |
| Percentage Change in EVE Ratio | (17.73)% | (14.19)% |

Certain shortcomings are inherent in the methodologies used in measuring interest rate risk through changes in EVE. Modeling changes in EVE requires making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the EVE tables presented above assume:

• no new growth or business volumes;

•

that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured, except for reductions to reflect mortgage loan principal repayments along with modeled prepayments and defaults; and

that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities.

Table of Contents

Accordingly, although the EVE tables provide an indication of our interest rate risk exposure as of the indicated dates, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our EVE and will differ from actual results. The deterioration in the Percentage Change in EVE Ratio measure at March 31, 2014 when compared to the measure at September 30, 2013 primarily reflects the impact of three items. First, market interest rates for terms of two years or more generally increased during the six months ended March 31, 2014, which normally has an unfavorable impact on our IRR profile. The interest rate increases generally ranged from 10 basis points for the two year term to 34 basis points for the five year term. The interest rate increase for the ten year term was 11 basis points. Overall the change in market interest rates had an unfavorable impact of approximately 0.24% on the Association's percentage change in EVE. Second, in December 2013, the Association paid an \$85 million cash dividend to the Company. Because of its intercompany nature, this payment had no impact on the Company's capital position, or the Company's overall IRR profile but reduced the Association's regulatory capital and regulatory capital ratios and negatively impacted the Association's percentage change in EVE by approximately 0.58%. Finally, additional enhancements of the model's expected collateral performance assumptions along with the installation of an updated version of the model, negatively impacted the percentage change in EVE at March 31, 2014 by approximately 2.98%. In the absence of these three items, the effect of the Association's business activities on its percentage change in EVE would have been an improvement of approximately 0.26% during the six months ended March 31, 2014. The IRR simulation results presented above were in line with management's expectations and were within the risk limits established by our board of directors.

Our simulation model possesses random patterning capabilities and accommodates extensive regression analytics applicable to the prepayment and decay profiles of our borrower and depositor portfolios. The model facilitates the generation of alternative modeling scenarios and provides us with timely decision making data that is integral to our IRR management processes. Modeling our IRR profile and measuring our IRR exposure are processes that are subject to continuous revision, refinement, modification, enhancement, back testing and validation. We continually evaluate, challenge and update the methodology and assumptions used in our IRR model, including behavioral equations that have been derived based on third-party studies of our customer historical performance patterns. Changes to the methodology and/or assumptions used in the model will result in reported IRR profiles and reported IRR exposures that will be different, and perhaps significantly, from the results reported above.

Earnings at Risk. In addition to EVE calculations, we use our simulation model to analyze the sensitivity of our net interest income to changes in interest rates (the institution's EaR). Net interest income is the difference between the interest income that we earn on our interest-earning assets, such as loans and securities, and the interest that we pay on our interest-bearing liabilities, such as deposits and borrowings. In our model, we estimate what our net interest income would be for prospective 12 and 24 month periods using customized (based on our portfolio characteristics) assumptions with respect to loan prepayment rates, default rates and deposit decay rates, and the implied forward yield curve as of the market date for assumptions as to projected interest rates. We then calculate what the net interest income would be for the same period in the event of instantaneous changes in market interest rates. The simulation process is subject to continual enhancement, modification, refinement and adaptation in order that it might most accurately reflect our current circumstances, factors and expectations. As of March 31, 2014, we estimated that our EaR for the 12 months ending March 31, 2014 would decrease by 1.3% in the event of an instantaneous 200 basis point increase in market interest rates. The deterioration in this estimated amount when compared to our September 30, 2013 estimated decrease of 0.5% for the then ensuing 12 month period, is primarily reflective of the increase in market interest rates, and to a lesser extent, resulted from the impact of the \$85 million dividend payment, both as described above. At March 31, 2014, the IRR simulations results were in line with management's expectations and were within the risk limits established by our board of directors.

Certain shortcomings are also inherent in the methodologies used in determining interest rate risk through changes in EaR. Modeling changes in EaR require making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the interest rate risk information presented above assumes that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains substantially constant over the period being measured and assumes that a particular change in

interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although interest rate risk calculations provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results. In addition to the preparation of computations as described above, we also formulate simulations based on a variety of non-linear changes in interest rates and a variety of non-constant balance sheet composition scenarios.

Other Considerations. The EVE and EaR analyses are similar in that they both start with the same month end balance sheet amounts, weighted average coupon and maturity. The underlying prepayment, decay and default assumptions are also the same and they both start with the same month end "markets" (Treasury and Libor yield curves, etc.). From that similar starting point, the models follow divergent paths. EVE is a stochastic model using 300 different interest rate paths to compute market

Table of Contents

value at the cohorted transaction level for each of the categories on the balance sheet whereas EaR uses the implied forward curve to compute interest income/expense at the cohorted transaction level for each of the categories on the balance sheet.

EVE is considered as a point in time calculation with a "liquidation" view of the Association where all the cash flows (including interest, principal and prepayments) are modeled and discounted using discount factors derived from the current market yield curves. It provides a long term view and helps to define changes in equity and duration as a result of changes in interest rates. On the other hand, EaR is based on balance sheet projections going one year and two years forward and assumes new business volume and pricing to calculate net interest income under different interest rate environments. EaR is calculated to determine the sensitivity of net interest income under different interest rate scenarios. With each of these models specific policy limits have been established that are compared with the actual month end results. These limits have been approved by the Association's board of directors and are used as benchmarks to evaluate and moderate interest rate risk. In the event that there is a breach of policy limits, management is responsible for taking such action, similar to those described under the preceding heading of General, as may be necessary in order to return the Association's interest rate risk profile to a position that is in compliance with the policy. At March 31, 2014 the IRR profile as disclosed above did not breach our internal limits.

Item 4. Controls and Procedures

Under the supervision of and with the participation of the Company's management, including our principal executive officer and principal financial officer, we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated

and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Based upon that evaluation, our principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms.

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II — Other Information

Item 1. Legal Proceedings

The Company and its subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on the Company's financial condition or results of operations.

Item 1A. Risk Factors

There have been no material changes in the "Risk Factors" disclosed in the Holding Company's Annual Report on Form 10-K, filed with the SEC on November 27, 2013 (File No. 001-33390).

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) Not applicable

(b) Not applicable

(c) The Company did not repurchase any shares of common stock during the quarter ended March 31, 2014.

On September 26, 2013, the Company announced that it had received FRS written non-objection to the resumption of its fourth stock repurchase plan that, at that time, had 2,156,250 shares of its outstanding common stock remaining to be purchased under the terms of the plan. Repurchases began on October 1, 2013 and were completed November 19, 2013.

Edgar Filing: TFS Financial CORP - Form 10-Q

On April 4, 2014, the Company announced it had received written notification that the Federal Reserve Bank of Cleveland has terminated the MOU with TFS Financial Corporation and Third Federal Savings & Loan Association of Cleveland, MHC. The memoranda were previously entered into with the Office of Thrift Supervision on February 7, 2011. The

73

Table of Contents

terminated MOUs covered enterprise risk management procedures and placed restrictions on the Company's ability to pay a dividend or to repurchase its own stock. The Company is also investigating the regulatory steps required to reinstate a dividend, including soliciting a member vote for its mutual holding company to waive the receipt of future possible dividends.

Concurrently, on April 4, 2014, the Company announced its fifth stock repurchase program, which authorizes the repurchase of up to an additional 5,000,000 shares of the Company's outstanding common stock. Purchases under the program will be on an ongoing basis, subject to the availability of stock, general market conditions, the trading price of the stock, alternative uses of capital, regulatory restrictions and our financial performance. Repurchased shares will be held as treasury stock and be available for general corporate use.

Item 3. Defaults Upon Senior Securities

Not applicable

Item 4. Mine Safety Disclosures

Not applicable

Item 5. Other Information

Not applicable

Item 6.

(a) Exhibits

31.1 Certification of chief executive officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934

31.2 Certification of chief financial officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934

32 Certification of chief executive officer and chief financial officer pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350

101 The following financial statements from TFS Financial Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014, filed on May 8, 2014, formatted in XBRL: (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Statements of Equity, (v) Consolidated Statements of Cash Flows, (vi) the Notes to Consolidated Financial Statements.

| | | |
|---------|----------------------------------|--|
| 101.INS | Interactive datafile | XBRL Instance Document |
| 101.SCH | Interactive datafile | XBRL Taxonomy Extension Schema Document |
| 101.CAL | Interactive datafile Document | XBRL Taxonomy Extension Calculation Linkbase |
| 101.DEF | Interactive datafile | XBRL Taxonomy Extension Definition Linkbase Document |
| 101.LAB | Interactive datafile | XBRL Taxonomy Extension Label Linkbase |
| 101.PRE | Interactive datafile Document | XBRL Taxonomy Extension Presentation Linkbase |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TFS Financial Corporation

Dated: May 8, 2014

/s/ Marc A. Stefanski
Marc A. Stefanski
Chairman of the Board, President
and Chief Executive Officer

Dated: May 8, 2014

/s/ David S. Huffman
David S. Huffman
Chief Financial Officer and Secretary