

BORTNAK JAMES
Form 4
February 02, 2012

FORM 4

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

OMB APPROVAL

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *
BORTNAK JAMES

(Last) (First) (Middle)

12959 CORAL TREE PLACE

(Street)

LOS ANGELES, CA 90066

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol
STAMPS.COM INC [STMP]

3. Date of Earliest Transaction (Month/Day/Year)
01/31/2012

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

___ Director ___ 10% Owner
X Officer (give title below) ___ Other (specify below)
Co-President and Corp & BusDev

6. Individual or Joint/Group Filing(Check Applicable Line)
X Form filed by One Reporting Person
___ Form filed by More than One Reporting Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D)	Price		
Common Stock	01/31/2012		J ⁽¹⁾	522	\$ 14.8	3,522	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

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1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Price of Derivative Security (Instr. 5)	9. Number of Derivative Securities Owned Following Reporting Transaction (Instr. 6)
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Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
BORTNAK JAMES 12959 CORAL TREE PLACE LOS ANGELES, CA 90066			Co-President and Corp & BusDev	

Signatures

/s/ Matthew A. Lipson, by Power of Attorney for James Bortnak 02/02/2012

__Signature of Reporting Person Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Shares acquired through the Company's Employee Stock Purchase Program.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. RGIN-RIGHT: 0pt" align="left">Residential

sales 425,139 368,682 412,867 56,457 (44,185)

Commercial sales

259,675 230,196 255,593 29,479 (25,397)

Industrial - firm sales

37,344 37,085 39,447 259 (2,362)

Industrial - firm transportation

129,898 127,796 124,218 2,102 3,578

Industrial - interruptible sales

59,308 58,387 72,525 921 (14,138)

Industrial - interruptible transportation

240,990 239,823 226,715 1,167 13,108

Total utility volumes sold and delivered

1,152,354 1,061,969 1,131,365 90,385 (69,396)

Utility operating revenues - dollars:

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Residential sales	\$492,490	\$456,174	\$555,844	\$36,316	\$(99,670)
Commercial sales	244,922	227,994	292,697	16,928	(64,703)
Industrial - firm sales	30,455	30,830	41,407	(375)	(10,577)
Industrial - firm transportation	6,250	5,702	5,671	548	31
Industrial - interruptible sales	34,961	36,164	62,116	(1,203)	(25,952)
Industrial - interruptible transportation	9,169	8,131	7,964	1,038	167
Regulatory adjustment for income taxes paid(1)	(7,162)	7,721	5,884	(14,883)	1,837
Other revenues	11,134	17,917	21,166	(6,783)	(3,249)
Total utility operating revenues	822,219	790,633	992,749	31,586	(202,116)
Cost of gas sold	458,508	424,494	611,088	(34,014)	186,594
Revenue taxes	20,741	19,991	24,656	(750)	4,665
Utility margin	\$342,970	\$346,148	\$357,005	\$(3,178)	\$(10,857)
Utility margin:(2)					
Residential sales	\$222,526	\$197,045	\$217,124	\$25,481	\$(20,079)
Commercial sales	86,971	77,831	85,850	9,140	(8,019)
Industrial - sales and transportation	28,635	28,451	27,713	184	738
Miscellaneous revenues	4,875	4,658	6,670	217	(2,012)
Gain (loss) from gas cost incentive sharing	2,107	1,594	15,064	513	(13,470)
Other margin adjustments	(1,173)	(647)	2,308	(526)	(2,955)
Margin before regulatory adjustments	343,941	308,932	354,729	35,009	(45,797)
Weather normalization adjustment	(13,106)	13,996	(15,236)	(27,102)	29,232
Decoupling adjustment	19,297	15,499	11,628	3,798	3,871
Regulatory adjustment for income taxes paid(1)	(7,162)	7,721	5,884	(14,883)	1,837
Utility margin	\$342,970	\$346,148	\$357,005	\$(3,178)	\$(10,857)
Customers - end of period:					

Explanation of Responses:

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Residential customers	615,670	610,598	604,692	5,072	5,906
Commercial customers		62,948	62,489	62,169	459 320
Industrial customers				925 910 933 15	(23)
Total number of customers - end of period	679,543	673,997	667,794	5,546	6,203
Actual degree days		4,652	4,171	4,383	
Percent colder (warmer) than average weather(3)		9%	(2) %	3%	

(1)
Regulatory adjustment for income taxes paid is described below.

(2)
Amounts reported as margin for each category of customers are net of cost of gas sold and revenue taxes.

(3)
Average weather represents the 25-year average degree days, as determined in our last Oregon general rate case.

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Residential and Commercial Sales

The primary factors that impact results of operations in the residential and commercial markets are customer growth, seasonal weather patterns, energy prices, competition from other energy sources and economic conditions in our service areas. Typically, 80 percent or more of our annual utility operating revenues are derived from gas sales to weather-sensitive residential and commercial customers. Although variations in temperatures between periods will affect volumes of gas sold to these customers, the effect on margin and net income is significantly reduced due to our weather normalization mechanism in Oregon where about 90 percent of our customers are served. For more information on our weather mechanism, see “Regulatory Matters—Rate Mechanisms—Weather Normalization,” above.

The primary changes that impacted margin from residential and commercial sales were as follows:

2011 compared to 2010:

- utility volumes were 14 percent higher, primarily reflecting 12 percent colder weather; sales volumes to core utility customers are sensitive to weather variations especially in the winter-heating season;
- utility operating revenues increased \$53.2 million or 8 percent primarily due to the 14 percent volume increase;
- utility margin increased \$11.3 million or 4 percent primarily due to customer growth of 0.8 percent and colder weather, with colder weather benefits partially offset by weather normalization adjustments that reduce customer bills and Company margins when weather is colder than average.

2010 compared to 2009:

- utility volumes were 10 percent lower, primarily reflecting 5 percent warmer weather, conservation efforts and weak economic conditions;
- utility operating revenues decreased \$164.4 million or 19 percent primarily due to the 10 percent volume decline and customer rate decreases of 16 and 22 percent in Oregon and Washington, respectively, effective November 1, 2009; and
- utility margin increased \$5 million or 2 percent primarily due to customer growth of 0.9 percent and the colder weather in the spring of 2010 that was not entirely offset by Oregon’s weather normalization mechanism.

Industrial Sales and Transportation

Operating revenues from industrial customers include the commodity cost component of gas sold under sales service but not under transportation service. Therefore, operating revenues from industrial customers can increase or decrease when customers switch between sales service and transportation service, but generally our margins from these customers are unaffected by these changes because we do not generally include a profit mark-up for the cost of gas. As such, we believe volumes delivered and margins are better measures of performance for the industrial sector. The primary changes that impacted margin from industrial sales and transportation were as follows:

2011 compared to 2010:

- volumes delivered to industrial customers increased 4.4 million therms, or 1 percent, reflecting increased energy demand, with the majority of the increased volume attributable to the manufacturing sector; and
 - margins increased \$0.2 million, or 1 percent.

2010 compared to 2009:

- volumes delivered to industrial customers increased 0.2 million therms; and
- margin increased \$0.7 million, or 3 percent.

The slight margin increases in 2011 and 2010 were primarily due to an increase in industrial use of natural gas as a result of higher costs for oil and propane fuels, which caused some customers to switch to natural gas. Partially offsetting this trend was the loss of a few large industrial customers due to the economy.

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Regulatory Adjustment for Income Taxes Paid

From 2007 through 2010, Oregon law required the Company and certain regulated natural gas and electric utilities to annually review the amount of income taxes collected in rates from utility operations and compare it to the amount the utility actually pays to taxing authorities. Under this law, if the amount paid for income taxes related to utility operations is less than the amount collected from Oregon utility customers, then we were required to refund the excess to Oregon utility customers. Conversely, if the amount paid in income taxes was more than the amount collected from Oregon utility customers, then we were required to collect a surcharge from Oregon utility customers.

The Company's income tax review resulted in a surcharge to customers each year SB 408 was in effect. For 2009, the OPUC approved the Company's recovery of \$5.1 million plus interest from customers. For the 2010 tax year, we originally estimated and accrued \$7.1 million. However, when SB 967 was signed into law in May of 2011, it effectively repealed the regulatory adjustment for income taxes paid for the 2010 tax year and all years thereafter, thus resulting in the Company recording a \$7.4 million write-off in the second quarter of 2011 to write-off the amount from SB 408, plus interest, related to 2010 tax year. Results related to SB 408 for 2011 were a pre-tax loss of \$7.4 million, compared to pre-tax gains of \$7.7 million in 2010 and \$5.9 million in 2009.

SB 967 requires the OPUC to make decisions in future ratemaking proceedings on the amounts of income taxes to be recovered in customer rates. For additional information, see "Revenue Recognition" above under Application of Critical Accounting Policies and Estimates.

Other Revenues

Other revenues include miscellaneous fee income as well as regulatory revenue adjustments, which reflect current period deferrals to and prior year amortizations from, regulatory asset and liability accounts, except for gas cost deferrals which flow through cost of gas sold. Other revenues increased utility margins by \$11.1 million in 2011, compared to \$17.9 million in 2010 and \$21.2 million in 2009.

2011 compared to 2010:

Other revenues decreased \$6.8 to \$11.1 million in 2011 primarily reflecting a decrease in the amortization of decoupling adjustments totaling \$5.9 million and a decrease in other regulatory amortizations of \$4.6 million, partially offset by a \$1.0 million increase in the refund to utility customers related to gas storage incentive sharing mechanism and an increase in the current decoupling deferral of \$3.8 million.

Decoupling amortizations and other regulatory amortizations from prior year deferrals are included in current or future revenues from residential, commercial and industrial firm customers.

2010 compared to 2009:

Other revenues decreased \$3.2 to \$17.9 in 2010 primarily reflecting an increase in the amortization of decoupling adjustments totaling \$7.9 million, partially offset by a \$4.0 million increase in the refund to utility customers related to gas storage incentive sharing mechanism.

Explanation of Responses:

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Cost of Gas Sold

The cost of gas sold includes gas purchases, gas drawn from storage inventory, gains and losses from commodity hedges, pipeline demand costs, seasonal demand cost balancing adjustments, regulatory gas cost deferrals, production from gas reserves, and company gas use. The OPUC and the WUTC generally require the natural gas commodity costs to be billed to customers at the same cost incurred or expected to be incurred by the utility. We have not historically earned a profit or incurred a loss on gas commodity purchases; however, in Oregon we have an incentive sharing provision whereby we can either increase or decrease margin revenues from gas cost variances as compared to gas costs embedded in the PGA. Under this provision, our net income can be affected by differences between actual and expected purchased gas costs, which occur primarily because of market fluctuations and volatility affecting unhedged gas purchases. In addition, we recently entered into a regulatory agreement where we receive a rate base return on our investment in gas reserves. (see “Regulatory Matters—Rate Mechanisms—Purchased Gas Adjustment and Regulatory Matters—Rate Mechanisms—Gas Reserves,” above). We use natural gas commodity-based hedge contracts (derivatives), primarily fixed-price commodity swaps, consistent with our financial derivatives policies to help manage our exposure to rising gas prices. Gains and losses from financial hedge contracts are generally included in our PGA prices and normally do not impact net income because the hedge prices are usually 100 percent passed through to customers in annual rate changes, subject to a regulatory prudence review. However, utility hedge contracts entered into after the annual PGA rates are set in Oregon can impact net income because we would be required to share in any gains or losses compared to the corresponding commodity prices included in rates in the PGA. In Washington, 100 percent of the actual gas costs, including hedge gains and losses allocated to Washington gas sales, are passed through in customer rates (see “Application of Critical Accounting Policies and Estimates—Accounting for Derivative Instruments and Hedging Activities,” and “Regulatory Matters—Rate Mechanisms—Purchased Gas Adjustment,” above, and Note 15). The following summarizes the major factors that contributed to changes in cost of gas sold:

2011 compared to 2010:

- total cost of gas sold increased \$34 million, or 8 percent, due to an 9 percent increase in total sales volumes partially offset by a 4 percent decrease in the average cost of gas sold per therm;
- the average gas cost collected through rates decreased from 61 cents per therm in 2010 to 59 cents per therm in 2011, primarily reflecting lower commodity prices that were passed through to PGA rate decreases effective November 1, 2010 and 2011; and
- hedge losses totaling \$56.5 million were realized and included in cost of gas sold for the year ended December 31, 2011, compared to \$61.0 million of hedge losses in the same period of 2010.

2010 compared to 2009:

- total cost of gas sold decreased \$186.6 million, or 31 percent, due to a 6 percent decrease in total sales volumes and a 22 percent decrease in the average cost of gas sold per therm;
- the average gas cost collected through rates decreased from 78 cents per therm in 2009 to 61 cents per therm in 2010, primarily reflecting lower commodity prices that were passed through to PGA rate decreases effective November 1, 2009 and 2010; and
- hedge losses totaling \$61.0 million were realized and included in cost of gas sold for the year ended December 31, 2010, compared to \$187.9 million of hedge losses in the same period of 2009.

Actual gas costs in both 2011 and 2010 were slightly below those embedded in rates, while in 2009 actual gas costs were significantly lower. The effect on shareholders from the gas cost incentive sharing mechanism was a contribution to margin of \$2.1 million in 2011, \$1.6 million in 2010 and \$15.1 million in 2009. For a discussion of our gas cost incentive sharing mechanism, see “Regulatory Matters—Rate Mechanisms—Purchased Gas Adjustment,” above.

Gas Storage

Our gas storage segment consists of the non-utility portion of our Mist underground storage facility and our 75 percent ownership interest in the Gill Ranch facility. For the year ended December 31, 2011, we earned \$4.1 million, or 15 cents per share, from gas storage compared to \$6.1 million, or 23 cents per share, for 2010. The primary reason for the decline was lower storage pricing driven by lower, more stable gas costs.

At Mist, we provide gas storage services to customers in the interstate and intrastate markets primarily using storage capacity that has been developed in advance of core utility customers’ requirements. Under a regulatory incentive sharing mechanism in Oregon, we retain 80 percent of pre-tax income from Mist gas storage services, and from asset management services, when the underlying costs of the capacity being used are not included in our utility rates, and 33 percent of pre-tax income from such storage and asset management services when the capacity being used is included in utility rates. The remaining 20 percent and 67 percent, respectively, are credited to a deferred regulatory account for credit to our core utility customers. We have a similar sharing mechanism in Washington for pre-tax income derived from gas storage and asset management services.

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Our 75 percent undivided ownership interest in the Gill Ranch facility is held by our wholly-owned subsidiary Gill Ranch, which is also the operator of the project. Our portion of the facility is currently designed to provide 15 Bcf of gas storage capacity by the end of 2012. Gill Ranch commenced operations at the end of October 2010 and had approximately 13 Bcf of storage capacity available for contracting to customers beginning April 1, 2011, which was the beginning of the first full storage injection season at Gill Ranch, after a partial injection season, which commenced in October 2010. See Note 4.

Other

Our other business segment consists of NNG Financial, an investment in PGH, and other non-utility investments and business activities. NNG Financial had total assets of \$1.1 million as of both December 31, 2011 and 2010 primarily reflecting a non-controlling minority interest in the Kelso-Beaver interstate gas transmission pipeline. Our equity investment in PGH as of December 31, 2011 and 2010 was \$13.5 million and \$14.8 million, respectively. Total earnings from our other business segment as of December 31, 2011 and 2010 was a net loss of \$0.7 million and net income of \$0.3 million, respectively. The loss for 2011 was primarily due to approximately \$1.3 million of charges on our investment in PGH. See Note 4.

Consolidated Operations

Operations and Maintenance

Operations and maintenance expense was \$125.3 million in 2011, compared to \$121.0 million in 2010, an increase of \$4.3 million or 4 percent. The following summarizes the major factors that contributed to changes in operations and maintenance expense:

2011 compared to 2010:

- a \$3.2 million increase in operating expenses at Gill Ranch related to the first full year of operations;
- a \$2.3 million increase in utility payroll expense related to additional field support staff and general pay increases;
- a \$1.2 million increase in utility health care costs and other related employee benefit expense (see further discussion below);
- a \$1.5 million increase in other non-payroll expense at the utility for costs related to the general rate case of \$0.7 million, storage leases of \$0.3 million, and pipeline integrity and corporate ethics initiatives of \$0.2 million; and
- a \$0.2 million increase in utility bad debt expense (see further discussion below).

Partially offsetting the above factors were:

- a \$1.8 million decrease in performance bonuses at the utility based on below-target results compared to last year;
- a \$1.5 million decrease in pension expense due to the regulatory deferral of costs above the amount net in rates (see further discussion below); and
- a \$1.0 million decrease in specific consulting and legal fees which were incurred by the utility in 2010 related to our successful property tax appeal.

2010 compared to 2009:

Explanation of Responses:

- a \$5.6 million decrease in utility payroll expense related to a reduced number of employees. There was a reduction of 105 employees or 9 percent over the two year period beginning January 2009;
 - a \$2.4 million decrease in utility bad debt expense (see further discussion below);
- a \$1.9 million decrease in pension expense, due to the increase in market value of plan investments from contributions in 2009 and 2010;
- a \$1.5 million decrease in health care and other employee benefit expense due to reduced employee count, offset by an increase in healthcare premiums (see further discussion below); and
 - a \$0.2 million decrease in damage claims in 2010.

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Partially offsetting the above increases were:

- a \$4.9 million increase in gas storage expenses, primarily related to start-up costs including salaries and benefits, power costs, legal fees and investment bank consulting costs; and
- a \$1.0 million increase for consulting and legal fees at the utility related to a successful property tax appeal.

Our bad debt expense as a percent of revenues was 0.23 percent for the year ended December 31, 2011, compared to 0.21 percent for the same period last year. The comparative increase in our bad debt expense ratio was largely due to lower than normal expense ratio in 2010 due to improved collections and higher recoveries of delinquent account balances. Despite the modest increase, we believe bad debt losses are comparable to last year and credit risks remain elevated due to the weak economy and high unemployment rates. Higher customer usage from colder weather these past few months may increase our exposure to credit losses in the near term, but we expect bad debt expense over the long term to remain below 0.5 percent of revenues.

Overall national healthcare spending has slowed as a result of the weak economy; however, healthcare trends for the cost of the services provided are forecasted to continue to rise at around 10 percent to 11 percent year over year. Initial projections for increases to employer paid premiums for 2012 are estimated to be between 7 percent and 9 percent. Based on our actual premium increase for 2012, NW Natural's employer paid portion of health premiums (medical, dental, vision) are expected to increase 6 percent.

In addition, total pension costs are expected to increase in 2012. However, effective January 1, 2011 the OPUC approved the deferral of utility pension expense above the amount recovered in rates, which was set in our last general rate case. The pension expense deferral is recorded to a regulatory balancing account, which reduced operations and maintenance expense by \$6.0 million for 2011, and we expect additional cost deferrals to the pension balancing account in 2012 at or above the levels of 2011. For further explanation of the pension balancing account, see "Regulatory Matters—Rate Mechanisms—Pension Deferral," above.

General Taxes

General taxes, which are principally comprised of property and payroll taxes and regulatory fees, increased \$5.4 million, or 23 percent, in 2011 compared to 2010, and decreased \$4.4 million, or 16 percent, in 2010 compared to 2009. The major factors that contributed to changes in general taxes are:

2011 compared to 2010:

- a \$5.2 million increase due to the refund of property taxes in 2010 pursuant to a favorable ruling from the Oregon Supreme Court regarding taxation of utility gas inventory held for sale (see further discussion below); and
 - a \$1.3 million increase in property taxes at Gill Ranch as a result of the first full year of operations.

2010 compared to 2009:

- a \$5.2 million decrease due to the refund of property taxes received in 2010, as mentioned above, partially offset by an increase in property taxes related to a 2 percent increase in net utility plant balances.

Prior to 2011, we had been involved for a number of years in litigation with the ODOR over whether inventories held for sale were required to be taxed as personal property. In January 2010, the Oregon Supreme Court unanimously

Explanation of Responses:

ruled in our favor, stating that these inventories were exempt from property tax. As a result of this ruling, we were entitled to a refund of approximately \$5.2 million, plus accrued interest, for property taxes paid on inventories beginning with the 2002-03 tax year. We recognized a net \$6.1 million increase in pre-tax income in the first quarter of 2010, which consisted of \$5.2 million for the refund of property taxes, \$1.9 million for accrued interest income, and \$1.0 million of increased operations and maintenance expense for legal and consulting services. We received all of the property tax refunds in 2010.

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Depreciation and Amortization

Total depreciation and amortization expense in 2011 increased by \$4.9 million, or 7 percent, as compared to a \$2.3 million or 4 percent increase in 2010 over 2009. The increased expense in 2011 was primarily related to an increase of \$3.7 million in Gill Ranch's depreciation, plus additional depreciation on investments in utility plant for customer growth and system improvements. The increased expense in 2010 was primarily related to \$1.1 million of depreciation at Gill Ranch as they went into service in the fourth quarter of 2010, plus additional depreciation on investments in utility plant.

Other Income and Expense – Net

The following table provides details on other income and expense – net for the last three years:

Thousands	2011	2010	2009
Gains from company-owned life insurance	\$2,247	\$2,042	\$3,416
Interest income	50	2,024	211
Income (loss) from equity investments	(1,641)	588	1,329
Net interest on deferred regulatory accounts	5,999	4,692	2,051
Gain (loss) on sale of investments	(96)	223	45
Other non-operating	(2,036)	(2,467)	(3,338)
Total other income and expense - net	\$4,523	\$7,102	\$3,714

2011 compared to 2010:

Other income and expense – net decreased \$2.6 million, primarily due to \$1.9 million of interest income received from the property tax refund in 2010 which did not occur in 2011, a \$1.4 million loss from equity investments due to Palomar charges (see Note 12), partially offset by a \$1.3 million increase in interest and carrying costs from regulatory account balances largely due to smaller balances in gas costs between 2011 and 2010. See discussion of Palomar in “Strategic Opportunities—Pipeline Diversification” above.

2010 compared to 2009:

Other income and expense – net increased \$3.4 million, primarily due to \$1.9 million of interest income related to property tax refund plus a \$2.6 million increase in interest from regulatory account balances largely due to smaller balances in gas costs between 2010 and 2009, partially offset by a \$1.4 million decrease in income from life insurance due to higher policy gains realized in 2009.

Interest Expense – Net

Interest expense—net of amounts capitalized in 2011 decreased by \$0.5 million, or 1 percent, compared to 2010, and increased in 2010 by \$1.9 million, or 5 percent, compared to 2009. The current year decrease was primarily due to a \$1.9 million savings from interest expense on long-term debt as a result of bonds that were redeemed in 2010, partially offset by a \$1.1 million increase for gas storage interest expense related to the Gill Ranch base gas agreement, as well as the issuance of \$50 million of 3.176 percent medium term notes (MTN's) in September 2011 and

Explanation of Responses:

the issuance of \$40 million of subsidiary senior secured notes with an average interest rate of 7.38 percent for Gill Ranch in November 2011. The increases in 2010 compared to 2009 reflect the issuance of long-term debt during 2009, which included \$75 million of 5.37 percent MTN's issued in March 2009 and \$50 million of 3.95 percent MTN's issued in July 2009, and higher short-term debt balances. Interest expense also reflects a lower average interest rate used in calculating the allowance for funds used during construction, which is referred to as AFUDC. AFUDC rates, comprised of short-term and long-term capital costs as appropriate, were 0.5 percent in 2011, 0.6 percent in 2010 and 1.0 percent in 2009.

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Income Tax Expense

The decrease in income tax expense of \$6.1 million, or 12 percent, compared to 2010 was primarily due to lower pre-tax consolidated earnings. Effective tax rate for 2011 and 2010 was 40.4 percent, compared to 40.5 percent in 2010 and 38.3 percent in 2009. Income tax expense increased \$2.8 million, or 6 percent, for the year ended December 31, 2010 compared to 2009, primarily due to higher pre-tax consolidated earnings and a slightly higher effective tax rate.

For the 2011 tax year, the lower effective tax rate was primarily due to a decrease in state tax expense (see further discussion below). For the 2010 tax year, the higher effective tax rate was primarily the result of increased amortization of our regulatory tax account on pre-1981 utility plant assets (see “Regulatory Matters—Rate Mechanisms,” above) and a lower non-taxable gain on company-owned life insurance. For more information on our income taxes, including a reconciliation between the statutory federal and state income tax rates and the effective rate, see Note 2 and Note 10.

In July 2009, the governor of Oregon signed House Bill 3405 establishing increases in the state income tax rate for corporations, and Oregon voters approved this legislation in January 2010. The corporate income tax rate in Oregon increased from 6.6 percent to 7.9 percent for tax years 2009 and 2010 when taxable income was greater than \$250,000. For tax years 2011 and 2012, the state income tax rate decreased to 7.6 percent, and for years after 2012 the tax rate will return to 6.6 percent, except for corporations with taxable income over \$10 million the tax rate will remain at 7.6 percent. Following existing accounting guidance on income taxes, we re-measured our deferred income tax assets and liabilities, resulting in an adjustment to increase the balance by \$3.6 million in 2009. Approximately \$3.5 million of the adjustment was attributed to our utility operations. As we anticipate future recovery in rates, we recorded a regulatory asset for the grossed up revenue requirement. With respect to our non-utility business segments, a \$0.1 million adjustment was charged to income tax expense in 2009. In 2010 we decreased the deferred income tax liability by \$0.8 million as a result of the decrease from 7.9 percent to 7.6 percent. This decrease was almost entirely attributable to the utility business.

Financial Condition

Capital Structure

One of our long-term goals is to maintain a strong consolidated capital structure, generally consisting of 45 to 50 percent common stock equity and 50 to 55 percent long-term and short-term debt. When additional capital is required, debt or equity securities are issued depending upon both the target capital structure and market conditions. These sources of financing are also used to fund long-term debt redemptions and short-term commercial paper maturities (see “Liquidity and Capital Resources,” below, and Notes 7 and 8). Achieving the target capital structure and maintaining sufficient liquidity to meet operating requirements are necessary to maintain attractive credit ratings and have access to capital markets at reasonable costs. Our consolidated capital structure was as follows for the years ended December 31, 2011 and 2010:

	December 31,			
	2011	2010		
Common stock equity	46.5	44.7	%	%

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Long-term debt	41.7	%	38.1	%
Short-term debt, including current maturities of long-term debt	11.8	%	17.2	%
Total	100	%	100	%

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Liquidity and Capital Resources

At December 31, 2011, we had \$5.8 million of cash and cash equivalents, compared to \$3.5 million at December 31, 2010. We also had \$4.0 million in restricted cash at Gill Ranch as of December 31, 2011, which is being held as collateral for long-term debt outstanding, compared to \$0.9 million as of December 31, 2010, which was being held as collateral for equipment purchase contracts and construction loans. In order to maintain sufficient liquidity during periods of volatile capital markets, at times we will maintain higher cash balances, add short-term borrowing capacity, and potentially pre-fund utility capital expenditures when long-term fixed rate environments are attractive. As a regulated entity, our issuance of equity securities and most forms of debt securities are subject to approval by the OPUC and WUTC, and our use of proceeds from utility specific issuances are restricted to certain utility purposes. Our use of retained earnings is not subject to those same restrictions.

For the utility segment, our short-term liquidity is supported by cash balances, internal cash flow from operations, proceeds from the sale of commercial paper notes, borrowings from multi-year credit facilities, cash available from surrender value in company-owned life insurance policies, and proceeds from the sale of long-term debt. We use utility long-term debt proceeds to finance utility capital expenditures, refinance maturing debt of the utility and provide for general corporate purposes of the utility.

Capital markets over the past few years, including the commercial paper market, experienced significant volatility and tight credit conditions, but conditions have been improving as reflected by tighter credit spreads and increased access to new financing for investment grade issuers. With our current debt ratings (see “Credit Ratings,” below), we have been able to issue commercial paper and MTNs at attractive rates and have not needed to borrow from our back-up credit facilities. In the event that we are not able to issue new debt due to market conditions, we expect that our near term liquidity needs can be met by using cash balances or, for the utility segment, drawing upon our committed credit facilities. We also have a universal shelf registration filed with the SEC for the issuance of secured and unsecured debt or equity securities, subject to market conditions and regulatory approvals. As of December 31, 2011, we have OPUC approval to issue up to \$125 million of additional MTNs under the existing shelf registration for approved purposes.

In the event that our senior unsecured long-term debt credit ratings are downgraded, or our outstanding derivative position exceeds a certain credit threshold, our counterparties under derivative contracts could require us to post cash, a letter of credit or other form of collateral, which could expose us to additional cash requirements and may trigger significant increases in short-term borrowings. If the credit risk-related contingent features underlying these contracts were triggered on December 31, 2011, we could have been required to post up to \$45.9 million of collateral to our counterparties, but that assumes our long-term debt ratings were downgraded to non-investment grade levels, which would be a very significant change from current rating levels for NW Natural (see Note 13 and “Credit Ratings,” below).

Additionally, in July 2010, the U.S. Congress passed and President Obama signed into law the “Wall Street Reform and Consumer Protection Act.” The legislation requires additional government regulation of derivative and over-the-counter transactions, and could expand collateral requirements. While we continue to evaluate the legislation to determine its impact, if any, on our hedging procedures, results of operations, financial position and liquidity, we do not expect to know the full impact of the legislation until final regulations implementing the legislation are issued.

Recent developments that may have a significant impact on our liquidity and capital resources include pension contribution requirements, tax benefits, and environmental expenditures and insurance recoveries. With respect to pension requirements, we expect to make significant contributions over the next seven years until we are fully funded under the Pension Protection Act rules (see “Pension Cost and Funding Status of Qualified Retirement Plans,”

below). With respect to federal income tax liabilities, an extension was granted that allows us to take 100 percent bonus depreciation on qualified expenditures during 2011, and 50 percent bonus depreciation on a majority of our capital expenditures in 2012, which will significantly reduce our tax liability for the 2011 and 2012 tax years thereby providing cash flow benefits in late 2012 and 2013 (see “Cash Flows—Operating Activities,” below). With respect to environmental liabilities, we expect to continue using cash resources to fund our environmental liabilities, but we also anticipate recovering amounts through insurance or utility rates over the next several years, although the amount and timing of these expenditures and recoveries is uncertain (see Note 15).

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Our storage segment's short-term liquidity is supported by cash balances, internal cash flow from operations, external financing, and to a certain extent on funding from its parent company. Gill Ranch has a limited operational history, having begun operations in October 2010. Although we anticipate operating cash flows to be sufficient for liquidity purposes, the amount and timing of these cash flows are uncertain. In November 2011, Gill Ranch issued \$40 million of senior secured notes, with fixed interest rate component on \$20 million and a variable interest rate on the remaining \$20 million. The average combined interest rate on the notes was 7.38 percent per annum in 2011. These notes are secured by our membership interest in Gill Ranch Storage, LLC, and are nonrecourse to NW Natural. The maturity date of these notes is November 30, 2016.

Under the note agreements, Gill Ranch is subject to certain covenants and restrictions, including but not limited to, a financial covenant that requires Gill Ranch to maintain minimum adjusted EBITDA at various levels over the term of the notes. The minimum adjusted EBITDA increases incrementally over the first few years, reaching its highest level in the 12-month period beginning April 1, 2015. Under the agreements, Gill Ranch is also subject to a debt service reserve requirement of 10 percent of the outstanding principal amount, initially \$4 million, certain prepayment penalties, restrictions on dividends out of Gill Ranch unless certain earnings ratios are met, and restrictions on incurrence of additional debt.

Based on several factors, including our current credit ratings, our commercial paper program, current cash reserves, committed credit facilities, and our expected ability to issue long-term debt under our universal shelf registration, we believe our liquidity is sufficient to meet anticipated near-term cash requirements, including all contractual obligations and investing and financing activities discussed below.

Dividend Policy

We have paid quarterly dividends on our common stock each year since the stock was first issued to the public in 1951. Annual common stock dividend payments per share, adjusted for stock splits, have increased each year since 1956. The amount and timing of dividends payable on our common stock is within the sole discretion of our Board of Directors. Subject to Board approval, we expect to continue paying quarterly cash dividends on common stock. However, the declarations and amount of future dividends will depend upon our earnings, cash flows, financial condition and other factors including Board approval.

Off-Balance Sheet Arrangements

Except for certain lease and purchase commitments (see "Contractual Obligations," below), we have no material off-balance sheet financing arrangements.

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Contractual Obligations

The following table shows our contractual obligations at December 31, 2011 by maturity and type of obligation.

Thousands	Payments Due in Years Ending December 31,						Total
	2012	2013	2014	2015	2016	Thereafter	
Commercial paper	\$ 141,600	\$-	\$-	\$-	\$-	\$-	\$ 141,600
Long-term debt maturities	40,000	-	60,000	40,000	65,000	476,700	681,700
Interest on long-term debt	39,056	38,145	37,984	36,489	33,518	228,311	413,503
Postretirement benefit payments(1)	21,430	21,703	22,245	22,789	23,482	133,978	245,627
Capital leases	443	313	118	23	-	-	897
Operating leases	4,929	4,841	5,078	5,042	5,018	24,659	49,567
Gas purchases(2)	98,534	18,331	15,290	5,651	-	-	137,806
Gas pipeline commitments	94,491	87,983	82,898	72,316	61,358	287,541	686,587
Gas reserves(3)	59,040	51,660	49,200	41,820	-	-	201,720
Other purchase commitments	-	157	82	37	-	13,559	13,835
Total	\$ 499,523	\$ 223,133	\$ 272,895	\$ 224,167	\$ 188,376	\$ 1,164,748	\$ 2,572,842

- (1) The majority of postretirement benefit payments are related to our qualified defined benefit pension plans, which are funded by plan assets and future cash contributions. See Note 9.
- (2) Gas purchases include contracts which use price formulas tied to monthly index prices, plus hedged derivative liabilities. Commitment amounts are based on futures prices as of December 31, 2011. For a summary of derivatives/liabilities, see Note 13. For a summary of gas purchase commitments, see Note 15.
- (3) Gas reserves contracts include provisions for cancelation, under which further payment would not be required.

Other purchase commitments primarily consist of remaining balances under existing purchase orders. These and other contractual obligations are financed with cash from operations and from issuance of short-term debt, which is periodically refinanced through the sale of long-term debt or equity securities.

At December 31, 2011, 598 of our utility employees were members of the Office and Professional Employees International Union Local No. 11. In July 2009, these union employees and the Company agreed to a new five-year labor agreement called the Joint Accord. The Joint Accord provides for a one percent automatic wage increase each year, plus the potential for us to an additional two percent based on wage inflation and other factors. It also provides competitive health benefits while limiting the cost increases for these benefits to the same level as the annual wage increases. The term of the new Joint Accord extends to May 31, 2014, and thereafter from year to year unless either party serves notice of its intent to negotiate modifications to the collective bargaining agreement.

Short-Term Debt

Our primary source of utility short-term liquidity is from internal cash flows and the sale of commercial paper. In addition to issuing commercial paper to meet working capital requirements, including seasonal requirements to finance gas inventories and accounts receivable, short-term debt may also be used to temporarily fund utility capital requirements. Commercial paper is periodically refinanced through the sale of long-term debt or equity securities. Our outstanding commercial paper, which is sold through two commercial banks under an issuing and paying agency agreement, is supported by one or more unsecured revolving credit facilities (see “Credit Agreements,” below). Our commercial paper program did not experience any liquidity disruptions as a result of the credit problems that affected issuers of asset-backed commercial paper and certain other commercial paper programs over the last several years. At December 31, 2011 and 2010, our utility had commercial paper outstanding of \$141.6 million and \$257.4 million, respectively. The effective interest rate on the utility’s commercial paper outstanding at December 31, 2011 and 2010 was 0.3 percent and 0.4 percent, respectively.

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In March 2009, Gill Ranch entered into a cash collateralized credit facility for up to \$40 million, which was extended through September 30, 2010. In June 2010, Gill Ranch repaid its \$40 million bank loan outstanding using the proceeds from its cash collateralized account. The effective interest rate on the Gill Ranch credit facility was 0.8 percent during 2010.

Credit Agreements

We have a syndicated multi-year credit agreement for unsecured revolving loans totaling \$250 million. The original term of this credit agreement was extended through May 31, 2013. All lenders under our syndicated agreement are major financial institutions with committed balances and investment grade credit ratings as of December 31, 2011 (see table below). We also had three bilateral credit agreements totaling \$50 million in effect from November 30, 2010 through March 31, 2011 for seasonal working capital needs.

Lender rating, by category	Loan Commitment (In Thousands) Syndicated Facility
AAA/Aaa	\$ -
AA/Aa	230,000
A/A	20,000
BBB/Baa	-
Total	\$ 250,000

Based on credit market conditions, it is possible that one or more lending commitments could be unavailable to us if the lender defaulted due to lack of funds or insolvency. However, based on our current assessment of our lenders' creditworthiness, including a review of capital ratios, credit default swap spreads and credit ratings, we believe the risk of lender default is minimal.

As discussed above, we extended commitments with all of our lenders under the \$250 million syndicated agreement through May 31, 2013. This syndicated agreement also allows us to request increases in the total commitment amount from time to time, up to a maximum amount of \$400 million. This syndicated agreement also permits the issuance of letters of credit in an aggregate amount up to the applicable total borrowing commitment.

Any principal and unpaid interest amounts owed on borrowings under the credit agreements are due and payable on or before the maturity date. There were no outstanding balances under these credit agreements at December 31, 2011 and 2010. These agreements require us to maintain a consolidated indebtedness to total capitalization ratio of 70 percent or less. Failure to comply with this covenant would entitle the lenders to terminate their lending commitments and accelerate the maturity of all amounts outstanding. We were in compliance with this covenant at December 31, 2011 and 2010, with consolidated indebtedness to total capitalization ratios of 53.5 percent and 55.4 percent, respectively.

The syndicated agreement also requires that we maintain credit ratings with S&P and Moody's and notify the lenders of any change in our senior unsecured debt ratings by such rating agencies. A change in our debt ratings by S&P or by Moody's is not an event of default, nor is the maintenance of a specific minimum level of debt rating a condition of drawing upon the credit agreement. However, a change in our debt rating below BBB- by S&P or Baa3 by Moody's would require additional approval from the OPUC prior to issuance of utility debt, and interest rates on any loans outstanding under the credit agreements are tied to debt ratings, which would increase or decrease the cost of any loans under the credit agreements when ratings are changed (see "Credit Ratings," below).

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Credit Ratings

Our debt credit ratings are a factor in our liquidity, affecting our access to the capital markets, including the commercial paper market. Our debt credit ratings also have an impact on the cost of funds and the need to post collateral under derivative contracts. A change in our ratings below BBB- by S&P or Baa3 by Moody's would require additional approval from the OPUC prior to our issuing additional long-term debt.

The following table summarizes our NW Natural debt ratings from S&P and Moody's at December 31, 2011:

	S&P	Moody's
Commercial paper (short-term debt)	A-1	P-1
Senior secured (long-term debt)	A+	A1
Senior unsecured (long-term debt)	n/a	A3
Corporate credit rating	A+	n/a
Ratings outlook	Stable	Stable

The above credit ratings are dependent upon a number of factors, both qualitative and quantitative, and are subject to change at any time. The disclosure of these credit ratings is not a recommendation to buy, sell or hold NW Natural securities. Each rating should be evaluated independently of any other rating.

Redemptions of Long-Term Debt

We redeemed MTN's during 2011, 2010 and 2009 as follows:

Thousands (Years ended December 31)	Amounts Redeemed		
	2011	2010	2009
Medium-Term Notes			
6.65% Series B due 2027 (1)	\$-	\$-	\$300
4.11% Series B due 2010	-	10,000	-
7.45% Series B due 2010	-	25,000	-
6.665% Series B due 2011	10,000	-	-
	\$10,000	\$35,000	\$300

(1) In November 2009, \$0.3 million of our 6.65 percent secured MTNs due 2027 were redeemed pursuant to a one-time put option. This one-time put option has now expired, and the \$19.7 million remaining principal outstanding is expected to be paid at maturity in November 2027.

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Cash Flows

Operating Activities

2011 compared to 2010:

For the year ended December 31, 2011, cash flow from operating activities totaled \$233.5 million compared to \$126.5 million in 2010 and \$240.3 million in 2009. The significant factors contributing to changes in operating cash flow in 2011 compared to 2010 are as follows:

- an increase of \$85.7 million from accrued taxes, primarily related to bonus depreciation which resulted in federal tax refunds of \$36.6 in 2011 and a net operating loss (NOL) carryforward;
- an increase of \$34.7 million from changes in deferred gas costs, which reflects a higher level of gas cost savings which will be refunded to utility customers in subsequent years' PGA;
- an increase of \$33.4 million from insurance recoveries for environmental claims, net of deferred environmental expenditures in 2011;
- an increase of \$12.0 million from changes in accounts payable due to decreased construction activity at Gill Ranch;
- a decrease of \$29.5 million from changes in deferred tax liabilities primarily reflecting higher tax benefits in 2010 compared to 2011, largely driven by utility and Gill Ranch bonus depreciation for investments placed in service during 2010;
- a decrease of \$22.1 million from changes in receivables primarily due to higher balances at the end of 2009, which benefitted cash flows during 2010; and
- a decrease of \$12.0 million from higher pension contributions due to a decline in interest rates and asset values, which increased pension funding requirements.

In September 2010, Congress passed the Unemployment Insurance, Reauthorization and Job Creation Act of 2010 (the Jobs Act) and the legislation was signed into law by President Obama. The Jobs Act extended for one year the temporary bonus depreciation rules first enacted in the Economic Stimulus Act of 2008 and subsequently renewed in the American Recovery and Reinvestment Act of 2009. Under the bonus depreciation provision, an additional first-year tax deduction was allowed for depreciation equal to 50 percent of the adjusted basis of qualified property through September 8, 2010, in the year the property was placed in service, with the remaining percentage recovered under the normal depreciation rules. In addition, on December 17, 2010, President Barack Obama signed into law the Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010 (the Tax Relief Act), which allows 100 percent bonus depreciation for qualified property placed in service between September 9, 2010 through December 31, 2011. It also extended the 50 percent bonus depreciation deduction to qualifying property placed in service in 2012. As a result of this legislation, we generated a tax net operating loss in 2010 which was carried back to the tax year 2009, resulting in a federal income tax refund of \$22.3 million which we received in 2011. We also recognized an increase in our cash flow by reducing our current tax liabilities for the 2011 and 2012 tax years. As of December 31, 2011, we have a federal and state income tax receivable balance of \$7.0 million, which we expect to realize in cash flows during 2012.

2010 compared to 2009:

- an increase of \$39.6 million from deferred income taxes, primarily reflecting higher tax benefits from bonus depreciation taken in 2010 related to Gill Ranch capital investments placed in service;
 - an increase of \$15.0 million from a smaller pension contribution in 2010 compared to 2009;

Explanation of Responses:

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- an increase of \$10.1 million from the 2009 settlement of an interest rate hedge;
- a decrease of \$75 million from accrued taxes, primarily related to 2010 benefits that will be refunded in 2011, and due to tax refunds received in 2009 related to a change in tax accounting method for repairs and maintenance costs;
- a decrease of \$62.9 million from changes in deferred gas cost regulatory account which reflects actual gas prices compared to estimated gas prices embedded in customer rates;
- a decrease of \$19.7 million from changes in receivables primarily due to higher balances at the end of 2008, which benefitted cash flows during 2009;
- a decrease of \$14.5 million from changes in inventories primarily due to higher price of gas in inventory at the end of 2008, which benefitted cash flows during 2009 as higher cost inventories were recovered through utility rates; and
- a decrease of \$13.0 million in accounts payable due to decreased Gill Ranch construction activity at the end of 2010 compared to the end of 2009.

We have lease and purchase commitments relating to our operating activities that are financed with cash flows from operations. For information on cash flow requirements related to leases and other purchase commitments, see “Contractual Obligations,” above and Note 15.

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Investing Activities

Cash used in investing activities for the year ended December 31, 2011 totaled \$153.1 million, down from \$212.9 million for the same period in 2010. Our capital expenditures were \$100.5 million in the year ended December 31, 2011, down from \$248.5 million for the same period in 2010. Capital expenditures decreased in non-utility construction activity in 2011, which were largely due to Gill Ranch construction expenditures in 2010. We also invested \$50.6 million in utility gas reserves in 2011 under the agreement with Encana discussed earlier.

Restricted cash decreased \$37.7 million compared to 2010, due to settling our \$40 million cash collateralized loan in June 2010, partially offset by a \$4 million restricted cash collateral requirement imposed under the new Gill Ranch debt issued in 2011 (see Financing Activities, below).

Over the five-year period 2012 through 2016, total utility capital expenditures are estimated to be between \$400 and \$500 million and utility expenditures for gas reserves are estimated to be \$200 million. The estimated level of utility capital expenditures over the next five years reflects assumptions for customer growth, storage development for the utility, technology investments and utility distribution improvements, including requirements under current pipeline safety programs. Most of the required funds are expected to be internally generated over the five-year period, and any remaining funding will be obtained through the issuance of long-term debt or equity securities, with short-term debt providing liquidity and bridge financing.

In 2012, we expect to spend less than \$15 million on non-utility development projects, including the storage businesses and Palomar. Storage business capital expenditures in 2012 are expected to be paid primarily from working capital, and potentially with additional funds from NW Natural. Palomar expects to continue working on revised plans for the east pipeline segment, including plans to conduct an open season to re-evaluate regional needs. The initial planning and permitting costs have been financed with equity funds from NW Natural and our partner, TransCanada American Investments Ltd. For more information, see Note 12 and “Strategic Opportunities—Pipeline Diversification,” above.

Financing Activities

Cash used in financing activities for the year ended December 31, 2011 totaled \$78.0 million, down significantly from cash provided of \$81.4 million for the same period in 2010. Our short-term debt balances decreased \$115.8 million for the year ended December 31, 2011, compared to an increase of \$155.4 million for the same period in 2010. We also redeemed \$10 million of long-term debt in June of 2011. This was offset by long-term debt issuances of \$50 million in September 2011 by the utility and \$40 million in November 2011 by Gill Ranch. We continue to use long-term debt proceeds primarily to finance capital expenditures, refinance short-term and long-term debt maturities as well as for general corporate purposes.

We have a repurchase program approved through May 2011 which provides authorization to repurchase up to 2.8 million shares of NW Natural common stock or up to \$100 million. The purchases are made in the open market or through privately negotiated transactions. No repurchases were made in 2011, 2010 or 2009 under the program. Since the program's inception, we have repurchased an aggregate 2.1 million shares of common stock at a total cost of \$83.3 million, at the average price of \$39.19 per share (see Part II, Item 5, “Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities,” above).

Free Cash Flow

Free cash flow is the amount of cash remaining after the payment of all cash expenses, capital expenditures and investment activities, and dividends. Free cash flow is a non-GAAP financial measure, but we believe this supplemental information enables the reader of the financial statements to better understand our cash generating ability of the Company and to benefit from seeing cash flow results from management's perspective in addition to the traditional GAAP presentation. We monitor free cash flow as one measure of our return on investments.

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Provided below is a reconciliation from cash provided by operations (GAAP basis) to our non-GAAP free cash flow.

Thousands	2011	2010	2009
Cash provided by operating activities	\$233,462	\$126,469	\$240,335
Cash used in investing activities	(153,065)	(212,871)	(162,141)
Cash dividend payments on common stock	(46,690)	(44,652)	(42,415)
Free cash flow	\$33,707	\$(131,054)	\$35,779

The free cash flow information presented above is not intended to be a substitute for, nor is it meant to be a better measure of, cash flow results prepared in accordance with GAAP. In addition, the non-GAAP measure we provide may be calculated differently by other companies that present a similar non-GAAP financial measure for cash flow.

Pension Cost and Funding Status of Qualified Retirement Plans

Pension costs are determined in accordance with accounting standards for compensation and retirement benefits (see “Application of Critical Accounting Policies and Estimates – Accounting for Pensions and Postretirement Benefits,” above). Pension costs for our two qualified defined benefit plans, which are allocated between operation and maintenance expenses, capital expenditures and the deferred regulatory balancing account totaled \$16.3 million in 2011, an increase of \$4.9 million from 2010. See Note 9 for additional details.

The fair market value of pension assets in these two plans decreased to \$216.0 million at December 31, 2011 from \$219.0 million at December 31, 2010. The decrease was due to a negative return on plan assets of \$6.7 million and benefit payments of \$16.6 million, offset by \$20.2 million in employer contributions.

We make contributions to company-sponsored qualified defined benefit pension plans based on actuarial assumptions and estimates, tax regulations and funding requirements under federal law. Our qualified defined benefit pension plans were underfunded by \$146.9 million at December 31, 2011. We plan to make contributions during 2012 of approximately \$28 million. For more information on the funding status of our qualified retirement plans and other postretirement benefits, see Note 9.

We also contribute to a multiemployer pension plan for our employees (the Union Plan, or otherwise known as Western States Plan) pursuant to our collective bargaining agreement. We made contributions totaling \$0.4 million to the Union Plan in both 2011 and 2010. See Note 9 for further disclosures.

Ratios of Earnings to Fixed Charges

For the years ended December 31, 2011, 2010 and 2009, our ratios of earnings to fixed charges, computed using the Securities and Exchange Commission method, were 3.41, 3.73, and 3.86, respectively. For this purpose, earnings consist of net income before taxes plus fixed charges, and fixed charges consist of interest on all indebtedness, the amortization of debt expense and discount or premium and the estimated interest portion of rentals charged to income. See Exhibit 12.

Contingent Liabilities

Explanation of Responses:

Loss contingencies are recorded as liabilities when it is probable that a liability has been incurred and the amount of the loss is reasonably estimable in accordance with accounting standards for contingencies (see “Application of Critical Accounting Policies and Estimates,” above). At December 31, 2011, we had a regulatory asset of \$105.7 million for deferred environmental costs. If it is determined that both the insurance recovery and future customer rate recovery of such costs are not probable, then the costs will be charged to expense in the period such determination is made. For further discussion of contingent liabilities, see Note 15.

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New Accounting Pronouncements

For a description of recent accounting pronouncements that may have an impact on our financial condition, results of operations or cash flows, see Note 2.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to various forms of market risk including commodity supply risk, commodity price risk, interest rate risk, foreign currency risk, credit risk and weather risk. The following describes our exposure to these risks.

Commodity Supply Risk

We enter into spot, short-term and long-term natural gas supply contracts, along with associated pipeline transportation contracts, to manage our commodity supply risk. Historically, we have arranged for physical delivery of an adequate supply of gas, including gas in our Mist storage facility, to meet the expected requirements of our core utility customers. Our gas purchase contracts are primarily index-based and subject to monthly re-pricing, a strategy that is intended to reflect market price trends during the upcoming year.

Commodity Price and Storage Value Risk

Natural gas commodity prices and storage values are subject to market fluctuations due to unpredictable factors including weather, pipeline transportation congestion, drilling technologies, potential market speculation and other factors that affect short-term supply and demand. In addition to managing storage positions through a combination of short- and long-term fixed price contracts, we use commodity-price financial swap and option contracts (financial hedge contracts) to convert certain natural gas supply contracts from floating prices to fixed or capped prices, and physical gas reserves from a long-term investment with Encana, for utility gas purchase requirements. These financial hedge contracts and gas reserve volumes are generally included in our annual PGA filing for recovery, subject to a regulatory prudence review. We also regularly monitor and manage the financial exposure and liquidity risk of our storage position.

Interest Rate Risk

We are exposed to interest rate risk primarily associated with new debt financing needed to fund capital requirements, including future contractual obligations and maturities of long-term and short-term debt. Interest rate risk is primarily managed through the issuance of fixed-rate debt with varying maturities. We may also enter into financial derivative instruments, including interest rate swaps, options and other hedging instruments, to manage and mitigate interest rate exposure.

Foreign Currency Risk

The costs of certain natural gas commodity supplies and certain pipeline services purchased from Canadian suppliers are subject to changes in the value of the Canadian currency in relation to the U.S. currency. Foreign currency forward contracts are used to hedge against fluctuations in exchange rates for our commodity and commodity related demand charges paid in Canadian dollars. At December 31, 2011 and 2010, notional amounts under foreign currency forward contracts totaled \$12.3 million and \$13.9 million, respectively. As of December 31, 2011, all foreign currency forward contracts mature within one year. If all of the foreign currency forward contracts had been settled on December 31, 2011, a loss of \$0.2 million would have been realized (see Note 13).

Credit Risk

Credit exposure to suppliers. Certain suppliers that sell us gas have either relatively low credit ratings or are not rated by major credit rating agencies. To manage this supply risk, we purchase gas from a number of different suppliers at liquid exchange points. We evaluate and monitor suppliers' creditworthiness and maintain the ability to require additional financial assurances, including deposits, letters of credit or surety bonds, in case a supplier defaults. In the event of a supplier's failure to deliver contracted volumes of gas, the regulated utility would need to replace those volumes at prevailing market prices, which may be higher or lower than the original transaction prices. We believe these costs would be subject to the PGA sharing mechanism discussed above. Since most of our commodity supply contracts are priced at the monthly market index price tied to liquid exchange points, and we have significant storage flexibility, we believe that it is unlikely that a supplier default would have an adverse effect on our financial condition or results of operations.

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Credit exposure to financial derivative counterparties. Based on estimated fair value at December 31, 2011, our overall credit exposure relating to commodity hedge contracts is considered to be immaterial as it reflects amounts we owed to our financial derivative counterparties totaling \$63.5 million. However, changes in natural gas prices could result in counterparties owing us money. Therefore our financial derivatives policy requires counterparties to have at least an investment-grade credit rating at the time the derivative instrument is entered into, and specific limits on the contract amount and duration based on each counterparty's credit rating. Due to potential changes in market conditions and credit concerns, we continue to enforce strong credit requirements. We actively monitor and manage our derivative credit exposure and place counterparties on hold for trading purposes or require cash collateral, letters of credit or guarantees as circumstances warrant. As of December 31, 2011, we do not have any actual derivative credit risk exposure, which reflects amounts that financial derivative counterparties owe to us.

The following table summarizes our overall credit exposure, based on estimated fair value, and the corresponding counterparty credit ratings. The table uses credit ratings from S&P and Moody's, reflecting the higher of the S&P or Moody's rating or a middle rating if the entity is split-rated with more than one rating level difference:

Thousands	Financial Derivative Position by Credit Rating	
	Unrealized Fair Value 2011	Gain (Loss) 2010
AAA/Aaa	\$ -	\$ -
AA/Aa	(57,542)	(43,656)
A/A	(5,924)	(9,017)
BBB/Baa	-	-
Total	\$ (63,466)	\$ (52,673)

In most cases, we also mitigate the credit risk of financial derivatives by having master netting arrangements with our counterparties which provide for making or receiving net cash settlements. Generally, transactions of the same type in the same currency that have a settlement on the same day with a single counterparty are netted and a single payment is delivered or received depending on which party is due funds.

Additionally we have master contracts in place with each of our derivative counterparties that include provisions for posting or calling for collateral. Generally we can obtain cash or marketable securities as collateral with one day's notice. We use various collateral management strategies to reduce liquidity risk. The collateral provisions vary by counterparty but are not expected to result in the significant posting of collateral, if any. We have performed stress tests on the portfolio and concluded that the liquidity risk from collateral calls is not material. Our derivative credit exposure is primarily with investment grade counterparties rated AA-/Aa3 or higher. Contracts are diversified across counterparties to reduce credit and liquidity risk.

Credit exposure to insurance companies for environmental damage claims. We regularly monitor the financial condition of insurance companies who provide or provided general liability insurance policy coverage to NW Natural and its predecessors with respect to environmental damage claims. We have filed claims for our environmental costs with a number of insurance companies. The majority of these companies have credit ratings of A- or better from A.M. Best Co. (AM Best). AM Best is a global independent credit rating agency who has provided quantitative and qualitative analysis of insurance company balance sheet strength for over 100 years. AM Best uses a rating scale that ranges from A++ ("Superior" financial strength) to F ("In Liquidation"), with a rating of A- considered "Excellent." A strong credit rating from AM Best is not a guarantee that an insurance company will be able to meet its contractual

obligations. The remaining insurance companies who do not have credit ratings of A- or better are expected to have sufficient funds in reserves to cover these claims. Our credit exposure to insurance companies for environmental claims, which reflects amounts we believe are owed to us, could be material. In the event we are unable to recover environmental expenses from these insurance policies, we will seek recovery of unreimbursed amounts through customer rates.

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Weather Risk

We are exposed to weather risk primarily from our regulated utility business. A large percentage of our utility margin is volume driven, and current rates are based on an assumption of average weather. In 2003, the OPUC approved a weather normalization mechanism for residential and commercial customers. This mechanism affects customer bills between December 1 through May 15 of each winter heating season, increasing or decreasing the margin component of customers' rates to reflect gas usage based on "average" weather using the 25-year average temperature for each day of the billing period. The mechanism is intended to stabilize the recovery of our utility's fixed costs and reduce fluctuations in customers' bills due to colder or warmer than average weather. Customers in Oregon are allowed to opt out of the weather normalization mechanism. As of December 31, 2011, approximately 9 percent of our Oregon customers had opted out. In addition to the Oregon customers opting out, our Washington residential and commercial customers account for approximately 10 percent of our total customer base and are not covered by weather normalization. The combination of Oregon and Washington customers not covered by a weather normalization mechanism is less than 20 percent of all residential and commercial customers.

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ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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All other schedules are omitted because of the absence of the conditions under which they are required or because the required information is included elsewhere in the financial statements	

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MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended. Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America (GAAP). Our internal control over financial reporting includes those policies and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions involving company assets;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit the preparation of financial statements in accordance with GAAP, and that receipts and expenditures are being made only in accordance with authorizations of management and the Board of Directors; and
- (iii) provide reasonable assurance regarding prevention or timely detection of the unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements or fraud. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of our internal control over financial reporting as of December 31, 2011. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework.

Based on our assessment and those criteria, management has concluded that we maintained effective internal control over financial reporting as of December 31, 2011.

The effectiveness of internal control over financial reporting as of December 31, 2011 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which appears in this annual report.

/s/ Gregg S. Kantor
Gregg S. Kantor
President and Chief Executive Officer

/s/ David H. Anderson
David H. Anderson
Senior Vice President and Chief Financial Officer

February 28, 2012

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of
Northwest Natural Gas Company:

In our opinion, the consolidated financial statements listed in the accompanying table of contents present fairly, in all material respects, the financial position of Northwest Natural Gas Company and its subsidiaries at December 31, 2011 and 2010, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the accompanying table of contents presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies

or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

Portland, Oregon
February 28, 2012

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NORTHWEST NATURAL GAS COMPANY
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Thousands, except per share amounts (year ended December 31)	2011	2010	2009
Operating revenues:			
Gross operating revenues	\$848,796	\$812,106	\$1,012,711
Less: Cost of sales	458,622	424,534	611,168
Revenue taxes	20,741	19,991	24,656
Net operating revenues	369,433	367,581	376,887
Operating expenses:			
Operations and maintenance	125,303	120,980	127,104
General taxes	29,281	23,872	28,253
Depreciation and amortization	70,004	65,124	62,814
Total operating expenses	224,588	209,976	218,171
Income from operations	144,845	157,605	158,716
Other income and expense - net	4,523	7,102	3,714
Interest expense - net	42,088	42,578	40,637
Income before income taxes	107,280	122,129	121,793
Income tax expense	43,382	49,462	46,671
Net income	63,898	72,667	75,122
Other comprehensive income:			
Change in employee benefit plan liability, net of taxes of \$1,161 for 2011, \$674 for 2010 and \$1,273 for 2009	(1,779)	(1,027)	(1,936)
Amortization of non-qualified employee benefit plan liability, net of taxes of (\$383) for 2011, (\$257) for 2010 and (\$58) for 2009	583	391	354
Comprehensive income	\$62,702	\$72,031	\$73,540
Average common shares outstanding:			
Basic	26,687	26,589	26,511
Diluted	26,744	26,657	26,576
Earnings per share of common stock:			
Basic	\$2.39	\$2.73	\$2.83
Diluted	\$2.39	\$2.73	\$2.83
Dividends declared per share of common stock	\$1.75	\$1.68	\$1.60

See Notes to Consolidated Financial Statements

Table of ContentsNORTHWEST NATURAL GAS COMPANY
CONSOLIDATED BALANCE SHEETS

Thousands (December 31)	2011	2010
Assets:		
Current assets:		
Cash and cash equivalents	\$5,833	\$3,457
Restricted cash	-	924
Accounts receivable	77,449	67,969
Accrued unbilled revenue	61,925	64,803
Allowance for uncollectible accounts	(2,895)	(2,950)
Regulatory assets	94,673	52,714
Derivative instruments	2,853	2,245
Inventories	74,363	80,385
Gas reserves	4,463	-
Income taxes receivable	7,045	41,066
Other current assets	22,980	19,652
Total current assets	348,689	330,265
Non-current assets:		
Property, plant and equipment	2,661,102	2,576,402
Less accumulated depreciation	767,226	722,239
Total property, plant and equipment - net	1,893,876	1,854,163
Gas reserves	47,451	-
Regulatory assets	371,392	348,897
Derivative instruments	-	628
Other investments	68,263	69,094
Restricted cash	4,000	-
Other non-current assets	12,903	13,569
Total non-current assets	2,397,885	2,286,351
Total assets	\$2,746,574	\$2,616,616

See Notes to Consolidated Financial Statements

Table of ContentsNORTHWEST NATURAL GAS COMPANY
CONSOLIDATED BALANCE SHEETS

Thousands (December 31)	2011	2010
Capitalization and liabilities:		
Capitalization:		
Common stock - no par value; authorized 100,000 shares; issued and outstanding 26,756 and 26,668 at December 31, 2011 and 2010, respectively	\$348,383	\$342,978
Retained earnings	373,905	356,727
Accumulated other comprehensive loss	(7,800)	(6,604)
Total common stock equity	714,488	693,101
Long-term debt	641,700	591,700
Total capitalization	1,356,188	1,284,801
Current liabilities:		
Short-term debt	141,600	257,435
Current maturities of long-term debt	40,000	10,000
Accounts payable	86,300	93,243
Taxes accrued	10,747	10,579
Interest accrued	5,857	5,182
Regulatory liabilities	31,046	17,828
Derivative instruments	57,317	38,437
Other current liabilities	41,597	35,457
Total current liabilities	414,464	468,161
Deferred credits and other non-current liabilities:		
Deferred tax liabilities	413,209	373,409
Regulatory liabilities	278,382	258,031
Pension and other postretirement benefit liabilities	201,530	144,250
Derivative instruments	6,536	17,022
Other non-current liabilities	76,265	70,942
Total deferred credits and other non-current liabilities	975,922	863,654
Commitments and contingencies (see Note 15)	-	-
Total capitalization and liabilities	\$2,746,574	\$2,616,616

See Notes to Consolidated Financial Statements

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NORTHWEST NATURAL GAS COMPANY
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

Thousands	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Equity
Balance at Dec. 31, 2008	\$336,754	\$296,005	\$ (4,386)	\$628,373
Comprehensive income	-	75,122	(1,582)	73,540
Restricted stock amortizations	39	-	-	39
Dividends paid on common stock	-	(42,415)	-	(42,415)
Tax benefits from employee stock option plan	229	-	-	229
Stock-based compensation	(776)	-	-	(776)
Issuance of common stock	1,115	-	-	1,115
Balance at Dec. 31, 2009	337,361	328,712	(5,968)	660,105
Comprehensive income	-	72,667	(636)	72,031
Dividends paid on common stock	-	(44,652)	-	(44,652)
Tax expense from employee stock option plan	(125)	-	-	(125)
Stock-based compensation	554	-	-	554
Issuance of common stock	5,188	-	-	5,188
Balance at Dec. 31, 2010	342,978	356,727	(6,604)	693,101
Comprehensive income	-	63,898	(1,196)	62,702
Dividends paid on common stock	-	(46,690)	-	(46,690)
Tax expense from employee stock option plan	(26)	-	-	(26)
Stock-based compensation	1,769	-	-	1,769
Issuance of common stock	3,632	-	-	3,632
Common stock expense	30	(30)	-	-
Balance at Dec. 31, 2011	\$348,383	\$373,905	\$ (7,800)	\$714,488

See Notes to Consolidated Financial Statements

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NORTHWEST NATURAL GAS COMPANY
CONSOLIDATED STATEMENTS OF CASH FLOWS

Thousands (year ended December 31)	2011	2010	2009
Operating activities:			
Net income	\$63,898	\$72,667	\$75,122
Adjustments to reconcile net income to cash provided by operations:			
Depreciation and amortization	70,004	65,124	62,814
Undistributed earnings from equity investments	1,329	(588)	(1,329)
Non-cash expenses related to qualified defined benefit pension plans	7,191	8,009	9,914
Contributions to qualified defined benefit pension plans	(22,045)	(10,000)	(25,000)
Deferred environmental expenditures, net of recoveries	25,586	(7,826)	(10,069)
Settlement of interest rate hedge	-	-	(10,096)
Other	(1,049)	(2,265)	(3,461)
Changes in assets and liabilities:			
Receivables	(6,246)	15,830	35,506
Inventories	6,022	572	15,110
Taxes accrued	34,189	(51,524)	23,461
Accounts payable	148	(11,846)	1,188
Interest accrued	675	(253)	8,582
Deferred gas costs	8,565	(26,090)	36,819
Deferred tax liabilities	46,877	76,410	36,775
Other - net	(1,682)	(1,751)	(15,001)
Cash provided by operating activities	233,462	126,469	240,335
Investing activities:			
Capital expenditures	(100,534)	(248,505)	(135,124)
Utility gas reserves	(50,597)	-	-
Restricted cash	(3,076)	34,619	(30,524)
Other	1,142	1,015	3,507
Cash used in investing activities	(153,065)	(212,871)	(162,141)
Financing activities:			
Common stock issued - net	3,040	4,598	(375)
Long-term debt issued	90,000	-	125,000
Long-term debt retired	(10,000)	(35,000)	(300)
Change in short-term debt	(115,835)	155,435	(158,851)
Cash dividend payments on common stock	(46,690)	(44,652)	(42,415)
Other	1,464	1,046	263
Cash provided by (used in) financing activities	(78,021)	81,427	(76,678)
Increase (decrease) in cash and cash equivalents	2,376	(4,975)	1,516
Cash and cash equivalents - beginning of period	3,457	8,432	6,916
Cash and cash equivalents - end of period	\$5,833	\$3,457	\$8,432
Supplemental disclosure of cash flow information:			
Interest paid	\$41,413	\$41,037	\$36,762
Income taxes paid	\$1,756	\$22,600	\$10,000

See Notes to Consolidated Financial Statements

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NORTHWEST NATURAL GAS COMPANY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Principles of Consolidation

The accompanying consolidated financial statements represent the consolidation of Northwest Natural Gas Company (NW Natural) and all companies that we directly or indirectly control, either through majority ownership or otherwise. Our direct and indirect wholly-owned subsidiaries include Gill Ranch Storage, LLC (Gill Ranch), NW Natural Energy, LLC (NWN Energy), NW Natural Gas Storage, LLC (NWN Gas Storage), and NNG Financial Corporation (NNG Financial). Investments in corporate joint ventures and partnerships that we do not directly or indirectly control, and for which we are not the primary beneficiary, are accounted for under the equity method or the cost method, which includes NWN Energy's investment in Palomar Gas Holdings, LLC (PGH). NW Natural and its affiliated companies are collectively referred to herein as "NW Natural." The consolidated financial statements are presented after elimination of all significant intercompany balances and transactions, except for amounts required to be included under regulatory accounting standards to reflect the effect of such regulation. In this report, the term "utility" is used to describe our regulated gas distribution business, and the term "non-utility" is used to describe our gas storage business and other non-utility investments and business activities.

Certain prior year balances in our consolidated financial statements have been combined to conform with the current presentation. These changes had no impact on our prior year's consolidated results of operations, financial condition or cash flows.

2. Summary of Significant Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect reported amounts in the consolidated financial statements and accompanying notes. Actual amounts could differ from those estimates, and changes would most likely be reported in future periods. Management believes that the estimates and assumptions used are reasonable.

Industry Regulation

Our principal businesses are the distribution of natural gas, which is regulated by the Public Utility Commission of Oregon (OPUC) and Washington Utilities and Transportation Commission (WUTC), and natural gas storage services, which are regulated by either the Federal Energy Regulatory Commission (FERC) or the California Public Utilities Commission (CPUC), and to a certain extent by the OPUC. Accounting records and practices of our regulated businesses conform to the requirements and uniform system of accounts prescribed by these regulatory authorities in accordance with U.S. GAAP. Our businesses regulated by the OPUC, WUTC and FERC earn a reasonable return on invested capital from approved cost-based rates, while our business regulated by the CPUC earns a return to the extent we are able to charge competitive prices above our costs (i.e. market-based rates).

In applying regulatory accounting principles, we capitalize or defer certain costs and revenues as regulatory assets and liabilities pursuant to orders of the OPUC or WUTC, which provides for the recovery of revenues or expenses from,

or refunds to, utility customers in future periods, including a return or a carrying charge in most cases.

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At December 31, 2011 and 2010, the amounts deferred as regulatory assets and liabilities were as follows:

Thousands	Regulatory Assets	
	2011	2010
Current:		
Unrealized loss on derivatives(1)	\$57,317	\$38,437
Pension and other postretirement benefit liabilities(2)	15,491	10,988
Other(3)	21,865	3,289
Total current	\$94,673	\$52,714
Non-current:		
Unrealized loss on derivatives(1)	\$6,536	\$17,022
Income tax asset	65,264	72,341
Pension and other postretirement benefit liabilities(2)	170,512	118,248
Environmental costs(4)	105,670	114,311
Other(3)	23,410	26,975
Total non-current	\$371,392	\$348,897

Thousands	Regulatory Liabilities	
	2011	2010
Current:		
Gas costs	\$17,994	\$15,583
Unrealized gain on derivatives(1)	2,853	2,245
Other(3)	10,199	-
Total current	\$31,046	\$17,828
Non-current:		
Gas costs	\$8,420	\$2,297
Unrealized gain on derivatives(1)	-	628
Accrued asset removal costs	267,355	252,941
Other(3)	2,607	2,165
Total non-current	\$278,382	\$258,031

- (1) An unrealized gain or loss on derivatives does not earn a rate of return or a carrying charge. These amounts are recoverable through utility rates as part of the annual Purchased Gas Adjustment mechanism when realized at settlement.
- (2) Certain pension and other postretirement benefit liabilities of the utility are approved for regulatory deferral, including amounts recorded to the pension cost balancing account to defer the effects of higher and lower pension expenses. Such amounts include an interest component when recognized in net periodic benefit costs or earn a rate of return or carrying charge (see Note 9).
- (3) Other primarily consists of deferrals and amortizations under other approved regulatory mechanisms. The accounts being amortized typically earn a rate of return or carrying charge.
- (4) Environmental costs are related to those sites that are approved for regulatory deferral. In Oregon, we earn a rate of return on amounts paid, whereas amounts accrued but not yet paid do not earn a rate of return or a carrying charge until expended. Environmental costs related to Washington were deferred beginning in 2011, with cost recovery and carrying charge to be determined in a future proceeding.

The amortization period for our regulatory assets and liabilities ranges from less than one year to an undeterminable period. Our regulatory deferrals for gas costs payable are generally amortized over 12 months beginning each November 1 following the gas contract year during which the deferred gas costs are realized. Similarly, most of our regulatory deferred accounts are amortized over 12 months. However, certain regulatory account balances, such as

income taxes, environmental costs, pension liabilities and accrued asset removal costs, are large and tend to be amortized over longer periods once we have agreed upon an amortization period with the respective regulatory agency.

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We believe that continued application of regulatory accounting for these activities is appropriate and consistent with the current regulatory environment, and that all regulated assets and liabilities at December 31, 2011 and 2010 will be recoverable or refundable through future rate making decisions. We annually review all regulatory assets and liabilities for recoverability and more often if circumstances warrant. If we should determine that all or a portion of these regulatory assets or liabilities no longer meet the criteria for continued application of regulatory accounting, then we would be required to write off the net unrecoverable balances against earnings.

New Accounting Standards

Adopted Standards

Fair Value Disclosures. In January 2011, the Financial Accounting Standards Board (FASB) issued authoritative guidance on new fair value measurements and disclosures. This guidance requires additional disclosures for fair value measurements that use significant assumptions not observable in active markets (i.e. level 3 valuations), including a roll-forward schedule. These changes were effective for periods beginning after December 15, 2010; however, we elected to early adopt these disclosure requirements, as shown in Note 9. The adoption of this standard did not have a material effect on our financial statement disclosures.

Comprehensive Income. In June 2011, the FASB issued authoritative guidance on the presentation of comprehensive income within the financial statements. An entity can elect to present items of net income and other comprehensive income in one continuous statement — referred to as the statement of comprehensive income — or in two separate, but consecutive, statements. These changes are effective for periods beginning after December 15, 2011. We have elected to early adopt this standard and present net income and other comprehensive income in one continuous statement.

Multiemployer Pension Plans. In September 2011, the FASB issued authoritative guidance regarding multiemployer pension plan disclosures. The revised standard is intended to provide more information about an employer's financial obligations to a multiemployer pension plan and, therefore, help financial statement users better understand the financial health of all significant plans in which the employer participates. This standard has been adopted as shown in Note 9.

Recent Accounting Pronouncements

Fair Value Measurement. In May 2011, the FASB issued amendments to the authoritative guidance on fair value measurement. The amendments are primarily related to disclosure requirements, which go into effect for periods beginning after December 15, 2011. Early implementation is not allowed, and we are currently assessing the impact on our financial statement disclosures.

Balance Sheet Offsetting. In December 2011, the FASB issued authoritative guidance regarding the offsetting of assets and liabilities on the balance sheet. The revised standard is intended to provide more comparable guidance between the U.S. GAAP and international accounting standards by requiring entities to disclose both gross and net amounts for assets and liabilities offset on the balance sheet as well as other disclosures concerning their enforceable master netting arrangements. This guidance is effective for annual reporting periods beginning after January 1, 2013 and we are currently assessing the impact on our financial statement disclosures.

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Plant, Property and Accrued Asset Removal Costs

Plant and property are stated at cost, including capitalized labor, materials and overhead (see Note 11). In accordance with regulatory accounting standards, the cost of acquiring and constructing long-lived plant and property generally includes an allowance for funds used during construction (AFUDC) or capitalized interest. AFUDC represents the regulatory financing cost incurred when debt and equity funds are used for construction (see “Allowance for Funds Used During Construction,” below). When constructed assets are subject to market-based rates rather than cost-based rates, then the financing cost incurred during construction are included in capitalized interest in accordance with U.S. GAAP, not regulatory financing cost under AFUDC.

In accordance with long-standing regulatory treatment, our depreciation rates are comprised of three components: one based on the average service life of the asset, a second based on the estimated salvage value of the asset, and a third based on the asset’s cost of removal. We collect, through rates, the estimated cost of removal on certain regulated properties through depreciation expense, with a corresponding offset to accumulated depreciation. These removal costs are non-legal obligations as defined by regulatory accounting guidance. Therefore, we have included these costs in non-current regulatory liabilities on our consolidated balance sheets. In the rate setting process, the liability for the removal costs is treated as a reduction to the net rate base upon which the regulated utility has the opportunity to earn its allowed rate of return.

Our provision for depreciation of utility plant and property is computed under the straight-line method in accordance with engineering studies approved by regulatory authorities. The weighted average depreciation rate for utility assets in service was approximately 2.8 percent in 2011 and 2010, and 2.9 percent in 2009 reflecting the approximate average economic life of the property. This includes 2011 weighted average depreciation rates for the following asset categories: 2.7 percent for transmission and distribution plant, 2.2 percent for gas storage facilities, 4.6 percent for general plant, and 5.1 percent for intangible and other fixed assets.

Allowance for Funds Used During Construction

Certain additions to utility plant include AFUDC, which represents the net cost of debt and equity funds used during construction. AFUDC is calculated using actual interest rates for debt and authorized rates for return on equity, if applicable. If short-term debt balances are less than the total balance of construction work in progress, then a composite AFUDC rate is used to represent interest on all debt funds, shown as a reduction to interest charges, and a return on equity funds, shown as other income. While cash is not immediately recognized from recording AFUDC, it is realized in future years through rate recovery resulting from the higher utility cost of service. Our composite AFUDC rates were 0.5 percent in 2011, 0.6 percent in 2010 and 1.0 percent in 2009.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand plus highly liquid investment accounts with maturity dates of three months or less. At December 31, 2011, outstanding checks of approximately \$3.9 million were included in accounts payable.

Revenue Recognition and Accrued Unbilled Revenues

Utility revenues, derived primarily from the sale and transportation of natural gas, are recognized upon delivery of gas commodity or service to customers. Revenues include accruals for gas delivered but not yet billed to customers based on estimates of deliveries from meter reading dates to month end (accrued unbilled revenues). Accrued unbilled revenues are dependent upon a number of factors that require management's judgment, including total gas receipts and deliveries, customer use by billing cycle and weather factors. Accrued unbilled revenues are reversed the following month when actual billings occur. Our accrued unbilled revenues at December 31, 2011 and 2010 were \$61.9 million and \$64.8 million, respectively.

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From 2007 through 2010, utility net operating revenues also included the recognition of a regulatory adjustment for income taxes paid pursuant to a legislative rule (commonly referred to as SB 408) in effect for certain gas and electric utilities in Oregon. Under SB 408, we were required to automatically implement a rate refund, or a rate surcharge, to utility customers on an annual basis. The refund or surcharge amount was based on the difference between income taxes paid and income taxes authorized to be collected in customer rates. We recorded the refund, or surcharge, each quarter based on estimates of the annual amount to be recognized. On May 24, 2011, SB 408 was repealed and replaced by Senate Bill 967. SB 967 required utilities to eliminate amounts accrued under SB 408 for the 2010 and 2011 tax years, thereby denying recovery by NW Natural of the surcharge accrued for 2010, which resulted in a one-time pre-tax charge of \$7.4 million in the second quarter of 2011. Pursuant to SB 967, we changed our revenue recognition policy effective January 1, 2011 and no longer recognize a regulatory adjustment for income taxes for SB 408.

Non-utility revenues are derived primarily from the gas storage business segment. At Mist, revenues are recognized upon delivery of services to customers. Revenues from our asset management partner are recognized over the life of the asset management contract for guaranteed amounts, if any, and are recognized as earned for amounts above the guaranteed amount. At Gill Ranch, firm storage services resulting from short-term and long-term contracts are typically recognized in revenue ratably over the term of the contract regardless of the actual storage capacity utilized. Asset management revenue is recognized using a straight-line, pro rata methodology over the term of each contract and provides us with 80 percent of the pre-tax income from our independent energy marketing company. See Note 4.

Accounts Receivable and Allowance for Uncollectible Accounts

Accounts receivable consist primarily of amounts due for natural gas sales and transportation services to core utility customers, plus amounts due for gas storage services. With respect to these trade receivables, including accrued unbilled revenues, we establish an allowance for uncollectible accounts (allowance) based on the aging of receivables, collection experience of past due account balances including payment plans, and historical trends of write-offs as a percent of revenues. With respect to large individual customer receivables, a specific allowance is established and added to the general allowance when amounts are identified as unlikely to be partially or fully recovered. Inactive accounts are written-off against the allowance after they are 120 days past due or when deemed to be uncollectible. Differences between our estimated allowance and actual write-offs will occur based on a number of factors, including changes in economic conditions, customer credit worthiness and the level of natural gas prices. Each quarter the allowance for uncollectible accounts is adjusted, as necessary, based on information currently available.

Inventories

Utility gas inventories, which consist of natural gas in storage for the utility, are generally stated at the lower of average cost or net realizable value. The regulatory treatment of utility gas inventories provides for cost recovery in customer rates. Utility gas inventories that are injected into storage are priced into inventory based on actual purchase costs. Utility gas inventories that are withdrawn from storage are charged to cost of gas during the current period at the weighted average inventory cost.

Gas Storage inventories, which primarily represent inventories at Gill Ranch, exclude cushion gas and consist of natural gas that we received as fuel-in-kind from storage customers. Gas Storage inventories are valued at the lower of average cost or net realizable value. Cushion gas is recorded at original cost and classified as long-term assets.

Material and supplies inventories, which consist of both utility and non-utility inventories, are stated at the lower of average cost or net realizable value.

Our utility and gas storage inventories totaled \$65.6 million and \$70.7 million at December 31, 2011 and 2010, respectively, and our materials and supplies inventories totaled \$8.8 million and \$9.7 million at December 31, 2011 and 2010, respectively.

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Gas Reserves

Our gas reserves are stated at cost, adjusted for regulatory amortization, with the associated deferred tax benefits recorded as liabilities on the balance sheet. Transactional costs to enter into the agreement (see Note 12) and payments by NW Natural to Encana Oil & Gas (USA) Inc. (Encana) are recognized as gas reserves on the balance sheet. The current portion is calculated based on expected gas deliveries within the next fiscal year. We recognize regulatory amortization of this asset on a volumetric basis and calculate using the proven reserves and the therms extracted and sold each month. The amortization of gas reserves is recorded as an adjustment to the cost of gas.

Derivatives

In accordance with accounting for derivatives and hedges, we measure derivatives at fair value and recognize them as either assets or liabilities on the balance sheet. Accounting for derivatives requires that changes in the fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Accounting for derivatives and hedges provides an exception for contracts intended for normal purchases and normal sales for which physical delivery is probable. In addition, certain derivative contracts are approved by regulatory authorities for recovery or refund through customer rates. Accordingly, the changes in fair value of these approved contracts are deferred as regulatory assets or liabilities pursuant to regulatory accounting principles. Derivative contracts entered into for core utility customer requirements after the annual purchased gas adjustment (PGA) rate has been set are subject to the PGA incentive sharing mechanism. Effective November 1, 2008, Oregon approved a PGA sharing mechanism under which we are required to select either an 80 percent deferral or 90 percent deferral of higher or lower gas costs such that the impact on current earnings from the gas cost sharing is either 20 percent or 10 percent of gas cost differences compared to PGA prices, respectively. For the PGA years in Oregon beginning November 1, 2011, 2010 and 2009, we selected a 90 percent deferral of gas cost differences. In Washington, 100 percent of our gas cost differences are deferred. See Note 13.

Our financial derivatives policy sets forth the guidelines for using selected derivative products to support prudent risk management strategies within designated parameters. Our objective for using derivatives is to decrease the volatility of gas prices, earnings and cash flows and to prevent speculative risk. The use of derivatives is permitted only after the risk exposures have been identified, are determined to exceed acceptable tolerance levels and are necessary to support normal business activities. We do not enter into derivative instruments for trading purposes and we believe that any increase in market risk created by holding derivatives should be offset by the exposures they modify.

Fair Value

In accordance with fair value accounting, we use the following fair value hierarchy for determining inputs for our debt, pension plan assets and our derivative fair value measurements:

- Level 1: Valuation is based upon quoted prices for identical instruments traded in active markets;
- Level 2: Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market; and
- Level 3: Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect our own estimates of assumptions that market participants would

use in valuing the asset or liability.

When developing fair value measurements, it is our policy to use quoted market prices whenever available, or to maximize the use of observable inputs and minimize the use of unobservable inputs when quoted market prices are not available. Fair values are primarily developed using industry-standard models that consider various inputs including: (a) quoted future prices for commodities; (b) forward currency prices; (c) time value; (d) volatility factors; (e) current market and contractual prices for underlying instruments; (f) market interest rates and yield curves; (g) credit spreads; (h) and other relevant economic measures.

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Revenue Taxes

We account for revenue-based taxes as a separate cost item collected from customers. Therefore, revenue taxes are accounted for as a cost of sale and presented separately on the income statement.

Income Tax Expense

NW Natural and its wholly-owned subsidiaries file consolidated federal and state income tax returns. Current income taxes are allocated based on each entity's respective taxable income or loss and tax credits as if each entity filed a separate return. We account for income taxes in accordance with accounting standards for income taxes. Accounting for income taxes requires recognition of deferred tax liabilities and assets for the future tax consequences of events that have been included in the consolidated financial statements or tax returns. Under this method, deferred tax liabilities and assets are determined based on the difference between the financial statement and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse (see Note 10).

Accounting for income taxes also requires recognition of deferred income tax assets and liabilities for temporary differences where regulators prohibit deferred income tax treatment for ratemaking purposes. We have recorded a deferred tax liability equivalent of \$68.5 million and \$72.3 million at December 31, 2011 and 2010, respectively, to recognize future taxes payable resulting from transactions that have previously been reflected in the financial statements for these temporary differences. Regulatory assets or liabilities corresponding to such additional deferred income tax assets or liabilities may be recorded to the extent we believe they will be recoverable from or payable to customers through the ratemaking process. Pursuant to regulatory accounting principles, a corresponding regulatory asset has been recorded which represents the probable future revenue that will result from inclusion in rates charged to customers of taxes which will be paid in the future. The probable future revenue to be recorded takes into consideration the additional future taxes which will be generated by that revenue. Amounts applicable to income taxes due from customers primarily represent differences between the book and tax basis of net utility plant in service and actual removal costs incurred.

Deferred investment tax credits on utility plant additions, which reduce income taxes payable, are deferred for financial statement purposes and amortized over the life of the related plant or lease.

Subsequent Events

We monitor significant events occurring after the balance sheet date and prior to the issuance of the financial statements to determine the impacts, if any, of events on the financial statements to be issued. We do not have any subsequent events to report.

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3. Earnings Per Share

Basic earnings per share are computed using net income and the weighted average number of common shares outstanding for each period presented. Diluted earnings per share are computed in the same manner, except it uses the weighted average number of common shares outstanding plus the effects of the assumed exercise of stock options and the payment of estimated stock awards from other stock-based compensation plans that are outstanding at the end of each period presented. Diluted earnings per share are calculated as follows:

Thousands, except per share amounts	2011	2010	2009
Net income	\$63,898	\$72,667	\$75,122
Average common shares outstanding - basic	26,687	26,589	26,511
Additional shares for stock-based compensation plans	57	68	65
Average common shares outstanding - diluted	26,744	26,657	26,576
Earnings per share of common stock - basic	\$2.39	\$2.73	\$2.83
Earnings per share of common stock - diluted	\$2.39	\$2.73	\$2.83
Additional information:			
Antidilutive shares not included in net income per diluted common share calculation	2,101	743	2,142

4. Segment Information

We operate in two primary reportable business segments, local gas distribution and gas storage. We also have other investments and business activities not specifically related to one of these two reporting segments, which we aggregate and report as “other.” We refer to our local gas distribution business as the “utility,” and our “gas storage” and “other” business segments as “non-utility.” Our gas storage segment includes NWN Gas Storage, which is a wholly-owned subsidiary of NWN Energy, Gill Ranch, which is a wholly-owned subsidiary of NWN Gas Storage, the non-utility portion of our Mist underground storage facility in Oregon (Mist) and third-party asset management services. Our “other” segment includes NNG Financial and our equity investment in PGH, which is pursuing development of the Palomar pipeline project (see Other, below).

Local Gas Distribution

Our local gas distribution segment is a regulated utility principally engaged in the purchase, sale and delivery of natural gas and related services to customers in Oregon and southwest Washington. As a regulated utility, we are responsible for building and maintaining a safe and reliable pipeline distribution system, purchasing sufficient gas supplies from producers and marketers, contracting for firm and interruptible transportation of gas over interstate pipelines to bring gas from the supply basins into our service territory, and re-selling the gas to customers subject to rates, terms and conditions approved by the OPUC or WUTC. Gas distribution also includes taking customer-owned gas and transporting it from interstate pipeline connections, or city gates, to the customers’ end-use facilities for a fee, which is approved by the OPUC or WUTC. Approximately 90 percent of our customers are located in Oregon and 10 percent in Washington. On an annual basis, residential and commercial customers typically account for 50 to 60 percent of our utility’s total volumes delivered and 80 to 90 percent of our utility’s margin. Industrial customers account for the remaining 40 to 50 percent of volumes and 5 to 15 percent of margin. The remaining 10 percent or less of margin is derived from miscellaneous services, gains or losses from an incentive gas cost sharing mechanism and other fees.

Industrial customers we serve include: pulp, paper and other forest products; the manufacture of electronic, electrochemical and electrometallurgical products; the processing of farm and food products; the production of

various mineral products; metal fabrication and casting; the production of machine tools, machinery and textiles; the manufacture of asphalt, concrete and rubber; printing and publishing; nurseries; government and educational institutions; and electric generation. No individual customer or industry group accounts for a significant portion of our utility revenues or margins.

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Gas Storage

Our gas storage business segment includes natural gas storage services provided to customers primarily from two underground natural gas storage facilities, our Gill Ranch gas storage facility, which commenced commercial operations in October 2010, and the non-utility portion of our Mist gas storage facility. In addition to earning revenue from customer storage contracts, we also use an independent energy marketing company to provide asset management services for utility and non-utility capacity under contractual arrangement, the results of which are included in this business segment. For the years ended December 31, 2011, 2010 and 2009, this business segment derived a majority of its revenues from asset management services and from firm and interruptible gas storage contracts.

Mist Gas Storage Facility. Earnings from non-utility assets at the Mist facility are primarily related to firm storage capacity revenues. Earnings for the gas storage segment include revenues, net of amounts shared with core utility customers, from management of utility assets at Mist and upstream capacity when not needed to serve core utility customers. In Oregon, the gas storage segment retains 80 percent of the pre-tax income from these services when the costs of the capacity have not been included in utility rates, or 33 percent of the pre-tax income when the costs have been included in utility rates. The remaining 20 percent and 67 percent, respectively, are credited to a deferred regulatory account for crediting back to core utility customers. We have a similar sharing mechanism in Washington for revenue derived from storage and third party asset management services.

Gill Ranch Gas Storage Facility. Gill Ranch has a joint project agreement with Pacific Gas and Electric Company (PG&E) to own the Gill Ranch underground natural gas storage facility near Fresno, California. Gill Ranch has a 75 percent undivided ownership interest in the facility, which offers storage services to the California market at market-based rates, subject to CPUC regulation including, but not limited to, service terms and conditions and tariff regulations.

Other

We have non-utility investments and other business activities which are aggregated and reported as a business segment called "other." Although in the aggregate these investments and activities are currently not material to consolidated operations, we identify and report them as a stand-alone segment based on our organizational structure and decision-making process because these business investments and activities are not specifically related to our utility or gas storage segments. This segment primarily consists of an equity method investment in a joint venture to build and operate an interstate gas transmission pipeline in Oregon (Palomar) and other pipeline assets in NNG Financial. For more on information on Palomar, see Note 12. This segment also includes some operating and non-operating revenues and expenses of the parent company that cannot be allocated to utility operations.

NNG Financial holds certain non-utility financial investments, but its assets primarily consist of an active, wholly-owned subsidiary which owns a 10 percent interest in an 18-mile interstate natural gas pipeline. NNG Financial's total assets were \$1.1 million at both December 31, 2011 and 2010.

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Segment Information Summary

The following table presents summary financial information about the reportable segments for the years ended 2011, 2010 and 2009. Inter-segment transactions are insignificant.

Thousands	Utility	Gas Storage	Other	Total
2011				
Net operating revenues	\$342,970	\$26,354	\$109	\$369,433
Depreciation and amortization	63,843	6,161	-	70,004
Income from operations	135,722	9,090	33	144,845
Net income	60,527	4,101	(730)	63,898
Total assets at December 31, 2011	2,435,888	294,637	16,049	2,746,574
2010				
Net operating revenues	\$346,148	\$21,249	\$184	\$367,581
Depreciation and amortization	62,661	2,463	-	65,124
Income from operations	145,688	11,855	62	157,605
Net income	66,262	6,110	295	72,667
Total assets at December 31, 2010	2,310,388	282,945	23,283	2,616,616
2009				
Net operating revenues	\$357,005	\$19,738	\$144	\$376,887
Depreciation and amortization	61,472	1,342	-	62,814
Income from operations	142,228	16,442	46	158,716
Net income	65,960	8,923	239	75,122

5. Common Stock

Common Stock

As of December 31, 2011 and 2010, our common shares authorized were 100,000,000. As of December 31, 2011, we had reserved for issuances 155,955 shares of common stock under the Employee Stock Purchase Plan (ESPP), 293,246 shares under our Dividend Reinvestment and Direct Stock Purchase Plan and 1,159,875 shares under our Restated Stock Option Plan (Restated SOP).

Stock Repurchase Program

We have a share repurchase program for our common stock under which we purchase shares on the open market or through privately negotiated transactions. We currently have Board authorization through May 2012 to repurchase up to an aggregate of 2.8 million shares, or up to \$100 million. No shares of common stock were repurchased pursuant to this program in 2011, 2010 or 2009. Since inception in 2000, a total of 2.1 million shares have been repurchased at a total cost of \$83.3 million.

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Summary of Changes in Common Stock

The following table shows the changes in the number of shares of our common stock issued and outstanding for the years 2011, 2010 and 2009:

Thousands	Shares
Balance, December 31, 2008	26,501
Sales to employees under ESPP	9
Exercise of stock options under Restated SOP - net	23
Balance, December 31, 2009	26,533
Sales to employees under ESPP	24
Exercise of stock options under Restated SOP - net	111
Balance, December 31, 2010	26,668
Sales to employees under ESPP	15
Exercise of stock options under Restated SOP - net	24
Sales to shareholders under DRPP	49
Balance, December 31, 2011	26,756

6. Stock-Based Compensation

We have several stock-based compensation plans, including the Long-Term Incentive Plan (LTIP), the Restated SOP and the ESPP. These plans are designed to promote stock ownership in NW Natural by employees and officers.

Long-Term Incentive Plan

The LTIP is intended to provide a flexible, competitive compensation program for eligible officers and key employees. An aggregate of 600,000 shares of common stock was authorized for grants under the LTIP as stock bonus, restricted stock or performance-based stock awards. Shares awarded under the LTIP may be purchased on the open market or issued as new shares.

At December 31, 2011, 337,788 shares of common stock were available for award under the LTIP, assuming that performance based grants currently outstanding are awarded at the target level. The LTIP stock awards are compensatory awards for which compensation expense is based on the fair value of stock awards, with expense being recognized over the performance and vesting period for the outstanding awards.

Performance-based Stock Awards. Since the LTIP's inception in 2001, performance-based stock awards have been granted annually based on three-year performance periods. At December 31, 2011, certain performance-based stock award measures had been achieved for the 2009-11 award period. Accordingly, participants are estimated to receive 8,428 shares of common stock and a dividend equivalent cash payment equal to the number of shares of common stock received on the award payout multiplied by the aggregate cash dividends paid per share during the performance period. At December 31, 2010 and 2009, we awarded 8,007 and 15,900 shares of common stock, respectively, for the 2008-10 and 2007-09 award periods, plus a dividend equivalent cash payment equal to the number of shares of common stock received on the award payout multiplied by the aggregate cash dividends paid per share during the performance period. In 2010 and 2009, we expensed \$0.2 million and \$0.5 million respectively for both the 2008-10 and 2007-09 performance-based stock award periods, and on a cumulative basis we accrued a total of \$0.7 million and \$1.5 million, respectively, related to the 2008-10 and 2007-09 performance periods.

Explanation of Responses:

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At December 31, 2011, the aggregate number of performance-based shares granted and outstanding at the threshold, target and maximum levels were as follows:

Performance Period	Performance Share Awards Outstanding			2011	Cumulative Expense At Dec. 31, 2011	
	Threshold	Target	Maximum	Expense		
2009-11	7,410	39,000	78,000	\$353	\$763	
2010-12	n/a	(1)	41,500	83,000	430	718
2011-13	n/a	(1)	37,950	75,900	276	\$276
Total		118,450	236,900	\$1,059		

(1)The threshold requirement was modified and is no longer applicable beginning in the 2010-12 performance period.

The threshold level estimates future payout assuming the minimum award payable is achieved for each component of the formula in the LTIP. For each of these performance periods, awards will be based on total shareholder return relative to a peer group of gas distribution companies over the three-year performance period and on performance results achieved relative to specific core and non-core strategies. Compensation expense is recognized in accordance with the accounting standard for stock compensation based on performance levels achieved and an estimated fair value using a Black-Scholes or binomial model. The weighted-average grant date fair value of unvested shares at December 31, 2011 and 2010 was \$25.06 and \$23.10 per share, respectively. The weighted-average grant date fair value of shares vested during the year was \$22.35 per share and granted during the year was \$19.38 per share.

Restricted Stock Units. A new form of restricted stock awards was approved by the Board in 2011. Restricted Stock Units (RSUs) are expected to be used instead of the Restated SOP starting in February of 2012. The LTIP plan was amended to allow RSUs to be granted under the plan. RSUs are expected to include a performance based threshold and a vesting period of four years from the grant date. An RSU obligates the Company upon vesting to issue the RSU holder one share of common stock plus a cash payment equal to the total amount of dividends paid per share between the grant date and vesting date of the RSU.

Restated Stock Option Plan

A total of 2,400,000 shares of common stock were reserved for issuance under the Restated SOP with 580,650 available for grant as of December 31, 2011. Options under the Restated SOP may be granted only to officers and key employees designated by a committee of our Board of Directors. All options are granted at an option price equal to the closing market price on the date of grant and may be exercised for a period up to 10 years and 7 days from the date of grant. Option holders may exchange shares they have owned for at least six months, at the current market price, to purchase shares at the option price.

The fair value of each stock option is estimated on the grant date using the Black-Scholes option pricing model with the following weighted average assumptions and outcomes:

	2011		2010		2009	
Risk-free interest rate	2.0	%	2.3	%	2.0	%
Expected life (in years)	4.5		4.7		4.7	
Expected market price volatility factor	24.5	%	23.2	%	22.5	%
Expected dividend yield	3.8	%	3.8	%	3.8	%

Explanation of Responses:

Forfeiture rate	3.1	%	3.2	%	3.7	%
Weighted average grant date fair value	\$6.73		\$6.36		\$5.46	

The expected life of our grants was calculated based on our actual experience with previously exercised option grants. The risk-free interest rate was based on the implied yield currently available on U.S. Treasury zero-coupon issues with a life equal to the expected life of the options. Historical data was used to estimate the volatility factor, measured on a daily basis, for a period equal to the duration of the expected life of the option awards. The dividend yield was based on management's current estimate for future dividend payouts at the time of grant. We expense the total cost of stock option awards granted to retirement eligible employees at the date of grant in accordance with stock option accounting guidance and the retirement vesting provisions of our option agreements.

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Information regarding the Restated SOP activity for the three years ended December 31, 2011 is summarized as follows:

	Option Shares	Weighted - Average Price Per Share	Intrinsic Value (In millions)
Balance outstanding, Dec. 31, 2008	396,410	\$38.62	\$2.3
Granted	111,750	41.15	n/a
Exercised	(23,225)	30.92	0.3
Balance outstanding, Dec. 31, 2009	484,935	39.57	2.7
Granted	119,750	44.25	n/a
Exercised	(111,525)	39.01	0.9
Forfeited	(2,700)	43.00	n/a
Balance outstanding, Dec. 31, 2010	490,460	40.82	2.8
Granted	122,700	45.74	n/a
Exercised	(24,185)	33.88	0.3
Forfeited	(9,750)	44.38	n/a
Balance outstanding, Dec. 31, 2011	579,225	\$42.09	\$3.4
Exercisable, Dec. 31, 2011	311,951	\$40.20	\$2.4

In the year ended December 31, 2011, cash of \$0.8 million was received for option shares exercised and a \$26,000 thousand related tax benefit was realized. For the 12 months ended December 31, 2011, 2010 and 2009, the total fair value of options that vested was \$0.6 million, \$0.5 million and \$0.4 million, respectively. The weighted average remaining life of options exercisable and outstanding at December 31, 2011 was 5.5 years and 6.8 years, respectively. As of December 31, 2011, there was \$1.0 million of unrecognized compensation cost related to the unvested portion of outstanding stock option awards expected to be recognized over a period extending through 2014.

Employee Stock Purchase Plan

The ESPP allows employees to purchase common stock at 85 percent of the closing price on the trading day immediately preceding the initial offering date, which is set annually. Each eligible employee may purchase up to \$21,210 worth of stock through payroll deductions over a 12-month period.

In accordance with accounting for stock compensation, stock-based compensation expense is recognized as operations and maintenance expense or is capitalized as part of construction overhead. The following table summarizes the financial statement impact of stock-based compensation under our LTIP, Restated SOP and ESPP:

Thousands	2011	2010	2009
Operations and maintenance expense, for stock-based compensation	\$1,477	\$1,032	\$1,434
Income tax benefit	(597)	(418)	(559)
Net stock-based compensation effect on net income	\$880	\$614	\$875
Amounts capitalized for stock-based compensation	\$261	\$182	\$229

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7. Cost and Fair Value Basis of Long-Term Debt

Cost of Long-Term Debt

The issuance of first mortgage debt, including secured medium-term notes (MTNs), under the Mortgage and Deed of Trust (Mortgage) is limited by eligible property, adjusted net earnings and other provisions of the Mortgage. The Mortgage constitutes a first mortgage lien on substantially all of our utility property. In addition, our Gill Ranch subsidiary senior secured notes are secured by all of the membership interests in Gill Ranch Storage, LLC as well as Gill Ranch's debt service reserve account.

The maturities on the long-term debt outstanding for each of the 12-month periods through December 31, 2016 amount to: \$40 million in 2012; none in 2013; \$60 million in 2014; \$40 million in 2015; and \$65 million in 2016.

Thousands	2011	2010	2009
Utility Medium-Term Notes:			
First Mortgage Bonds:			
4.11 % Series B due 2010	\$-	\$-	\$10,000
7.45 % Series B due 2010	-	-	25,000
6.665% Series B due 2011	-	10,000	10,000
7.13 % Series B due 2012	40,000	40,000	40,000
8.26 % Series B due 2014	10,000	10,000	10,000
3.95 % Series B due 2014	50,000	50,000	50,000
4.70 % Series B due 2015	40,000	40,000	40,000
5.15 % Series B due 2016	25,000	25,000	25,000
7.00 % Series B due 2017	40,000	40,000	40,000
6.60 % Series B due 2018	22,000	22,000	22,000
8.31 % Series B due 2019	10,000	10,000	10,000
7.63 % Series B due 2019	20,000	20,000	20,000
5.37 % Series B due 2020	75,000	75,000	75,000
9.05 % Series A due 2021	10,000	10,000	10,000
3.176 % Series A due 2021	50,000	-	-
5.62 % Series B due 2023	40,000	40,000	40,000
7.72 % Series B due 2025	20,000	20,000	20,000
6.52 % Series B due 2025	10,000	10,000	10,000
7.05 % Series B due 2026	20,000	20,000	20,000
7.00 % Series B due 2027	20,000	20,000	20,000
6.65 % Series B due 2027	19,700	19,700	19,700
6.65 % Series B due 2028	10,000	10,000	10,000
7.74 % Series B due 2030	20,000	20,000	20,000
7.85 % Series B due 2030	10,000	10,000	10,000
5.82 % Series B due 2032	30,000	30,000	30,000
5.66 % Series B due 2033	40,000	40,000	40,000
5.25 % Series B due 2035	10,000	10,000	10,000
	641,700	601,700	636,700
Subsidiary Senior Secured Notes:			
Gill Ranch Notes due 2016(1)	40,000	-	-
	681,700	601,700	636,700
Less current maturities of long-term debt	40,000	10,000	35,000
Total long-term debt	\$641,700	\$591,700	\$601,700

Explanation of Responses:

- (1) In November 2011, Gill Ranch issued senior secured notes consisting of \$20 million of fixed rate notes with an interest rate of 7.75 percent and \$20 million of variable interest rate notes with an interest rate of LIBOR plus 5.50, or a minimum of 7.00 percent. Currently, the variable interest rate is 7.00 percent.

Utility Medium-Term Notes

In March 2009, the utility issued \$75 million of 5.37 percent secured MTNs due February 1, 2020, and in July 2009 issued another \$50 million of 3.95 percent secured MTNs due July 15, 2014. The utility also issued \$50 million of MTNs in September 2011 with an interest rate of 3.176 percent and a maturity date of September 15, 2021.

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Subsidiary Senior Secured Notes

In November 2011, Gill Ranch issued \$40 million of subsidiary senior secured notes with an interest rate of 7.75 percent on the fixed portion and a 7.00 percent interest rate currently on the variable portion. The notes are secured by all of the membership interests in Gill Ranch Storage, LLC, and are nonrecourse notes to NW Natural. The maturity date of these notes is November 30, 2016.

Under the note agreements, Gill Ranch is subject to certain covenants and restrictions, including but not limited to, a financial covenant that requires Gill Ranch to maintain minimum adjusted earnings before interest, taxes, depreciation and amortization (EBITDA) at various levels over the term of the notes. The minimum adjusted EBITDA increases incrementally over the first few years, reaching its highest level in the 12-month period beginning April 1, 2015. Under the note agreements, Gill Ranch is also subject to a debt service reserve requirement of 10 percent of the outstanding principal amount, initially \$4 million, certain prepayment penalties, restrictions on dividends out of Gill Ranch unless certain earnings ratios are met, and restrictions on incurrence of additional debt.

Fair Value of Long-Term Debt

The following table provides an estimate of the fair value of our long-term debt including current maturities of long-term debt, using market prices in effect on the valuation date. Because our debt outstanding does not trade in active markets, we used interest rates for outstanding debt issues that actively trade and have similar characteristics such as size, credit ratings, financial terms and remaining maturities to estimate fair value for our long-term debt issues.

Thousands	December 31,	
	2011	2010
Carrying amount	\$681,700	\$601,700
Estimated fair value	\$808,724	\$690,126

8. Short-term Debt and Credit Facilities

Our primary source of short-term funds is from the sale of commercial paper and bank loans. In addition to issuing commercial paper or bank loans to meet seasonal working capital requirements, short-term debt is used temporarily to fund capital requirements. Commercial paper and bank loans are periodically refinanced through the sale of long-term debt or equity securities. Our commercial paper program is supported by one or more committed credit facilities. At December 31, 2011 and 2010, the amounts and average interest rates of commercial paper debt outstanding were \$141.6 million at 0.3 percent and \$257.4 million at 0.4 percent, respectively. There were no bank loans outstanding at December 31, 2011 or 2010.

At NW Natural, we have a multi-year \$250 million syndicated credit agreement, pursuant to which we may extend commitments for additional one-year periods subject to lender approval. We extended commitments under this syndicated agreement to May 31, 2013. The syndicated agreement allows us to request increases in the total commitment amount from time to time, up to a maximum amount of \$400 million, and to replace any lenders who decline to extend the terms of the agreement. The syndicated agreement also permits the issuance of letters of credit in an aggregate amount up to the applicable total borrowing commitment. Any principal and unpaid interest owed on borrowings under the syndicated agreement are due and payable on or before the expiration date. There were no outstanding balances under the syndicated credit agreement and no letters of credit issued or outstanding at December 31, 2011 and 2010.

The syndicated credit agreement requires that we maintain credit ratings with Standard & Poor's (S&P) and Moody's Investors Service, Inc. (Moody's) and notify the lenders of any change in our senior unsecured debt ratings by such rating agencies. A change in our debt ratings is not an event of default, nor is the maintenance of a specific minimum level of debt rating a condition of drawing upon the credit facility. However, interest rates on any loans outstanding under the credit facility are tied to debt ratings, which would increase or decrease the cost of any loans under the credit facility when ratings are changed. There were no changes in our credit ratings during 2011.

The syndicated credit agreement also requires us to maintain a consolidated indebtedness to total capitalization ratio of 70 percent or less. Failure to comply with this covenant would entitle the lenders to terminate their lending commitments and accelerate the maturity of all amounts outstanding. We were in compliance with this covenant at December 31, 2011 and 2010.

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9. Pension and Other Postretirement Benefits

We maintain two qualified non-contributory defined benefit pension plans covering a majority of our regular NW Natural employees with more than one year of service, several non-qualified supplemental pension plans for eligible executive officers and certain key employees and other postretirement employee benefit plans. We also have a qualified defined contribution plan (Retirement K Savings Plan) for all eligible employees. Only the two qualified defined benefit pension plans and Retirement K Savings Plan have plan assets, which are held in a qualified trust to fund retirement benefits. Effective January 1, 2007 and 2010, the qualified defined benefit retirement plans and postretirement benefits for non-union employees and for union employees, respectively, were closed to new participants. These plans were not available to employees of our NW Natural subsidiaries. Non-union and union employees hired or re-hired after December 31, 2006 and 2009, respectively, and employees of NW Natural subsidiaries are provided an enhanced Retirement K Savings Plan benefit. Also, effective January 1, 2007, the postretirement Welfare Benefit Plan for Non-Bargaining Unit Employees was closed to new participants after December 31, 2006.

The following table provides a reconciliation of the changes in benefit obligations and fair value of plan assets, as applicable, for the pension and other postretirement benefit plans, excluding the Retirement K Savings Plan, for the years ended December 31, 2011, 2010, and 2009, and a summary of the funded status and amounts recognized in the consolidated balance sheets using measurement dates as of December 31, 2011, 2010 and 2009:

Thousands	Postretirement Benefit Plans					
	Pension Benefits			Other Benefits		
	2011	2010	2009	2011	2010	2009
Reconciliation of change in benefit obligation:						
Obligation at January 1	\$339,338	\$307,991	\$281,127	\$27,676	\$24,741	\$23,863
Service cost	7,122	6,688	6,402	614	588	522
Interest cost	18,134	18,029	17,948	1,404	1,436	1,568
Net actuarial (gain) or loss	44,802	25,275	23,584	2,225	2,387	216
Benefits paid	(18,269)	(18,645)	(17,149)	(1,870)	(1,476)	(1,428)
Plan amendments	-	-	(3,921)	-	-	-
Obligation at December 31	\$391,127	\$339,338	\$307,991	\$30,049	\$27,676	\$24,741
Reconciliation of change in plan assets:						
Fair value of plan assets at January 1	\$219,014	\$201,312	\$163,115	\$-	\$-	\$-
Actual return on plan assets	(6,684)	24,651	28,641	-	-	-
Employer contributions	21,909	11,696	26,705	1,870	1,476	1,428
Benefits paid	(18,269)	(18,645)	(17,149)	(1,870)	(1,476)	(1,428)
Fair value of plan assets at December 31	\$215,970	\$219,014	\$201,312	\$-	\$-	\$-
Funded status at December 31	\$(175,157)	\$(120,324)	\$(106,679)	\$(30,049)	\$(27,676)	\$(24,741)

Our qualified defined benefit pension plans had an aggregate projected benefit obligation of \$362.9 million, \$314.5 million and \$285.2 million at December 31, 2011, 2010, and 2009, respectively, and the fair value of plan assets was

\$216.0 million, \$219.0 million and \$201.3 million, respectively. Changes in certain pension assumptions impact our projected benefit obligations. Benefit obligations at December 31, 2011 increased \$40.3 million due to decreases in our discount rate assumptions and increased by \$0.9 million due to changes in other assumptions. The projected benefit obligations at December 31, 2010 increased \$17.9 million over the prior year due to decreases in our discount rate assumptions and increased by \$6.5 million due to changes in other assumptions.

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The following table provides amounts amortized from accumulated other comprehensive income (AOCI) or regulatory assets to net periodic benefit cost during 2011, 2010, and 2009:

Thousands	Regulatory Asset Amortization						AOCI Amortization		
	Pension Benefits			Other Postretirement Benefits			Pension Benefits		
	2011	2010	2009	2011	2010	2009	2011	2010	2009
Net periodic benefit costs:									
Actuarial loss	\$10,731	\$6,740	\$6,189	\$289	\$131	\$17	\$854	\$707	\$449
Prior service cost	230	230	1,260	197	197	197	122	(43)	(37)
Transition obligation	-	-	-	411	411	411	-	-	-
Total	\$10,961	\$6,970	\$7,449	\$897	\$739	\$625	\$976	\$664	\$412

In 2012, an estimated \$15.5 million will be amortized from regulatory assets to net periodic benefit costs, consisting of \$14.7 million of actuarial losses, \$0.4 million of prior service costs and \$0.4 million of transition obligations, and \$1.0 million will be amortized from AOCI to earnings related to actuarial losses.

Our assumed discount rate was determined independently for each pension plan and other postretirement benefit plan based on the Citigroup Above Median Curve (discount rate curve) using high quality bonds (i.e. rated AA- or higher by S&P or Aa3 or higher by Moody's). The discount rate curve was then applied to match the estimated cash flows in each plan to reflect the timing and amount of expected future benefit payments for these plans.

The assumption for expected long-term rate of return on plan assets was developed as a weighted average of the expected earnings for the target asset portfolio. In developing the expected long-term rate of return assumption, consideration was given to the historical performance of each asset class in which the plans' assets are invested and the target asset allocation for plan assets.

Our investment strategy and policies for the qualified pension plan assets held in the Retirement Trust Fund were approved by our retirement committee, which is composed of senior management employees with the assistance of an investment consultant. The policies set forth the guidelines and objectives governing the investment of plan assets. Plan assets are invested for total return with appropriate consideration for liquidity and portfolio risk. All investments are expected to satisfy the requirements of the rule of prudent investments as set forth under the Employee Retirement Income Security Act of 1974. The approved asset classes include cash and short-term investments, fixed income, common stock and convertible securities, absolute and real return strategies, real estate and investments in our common stock. Plan assets may be invested in separately managed accounts or in commingled or mutual funds. Investment re-balancing takes place periodically as needed, or when significant cash flows occur, in order to maintain the allocation of assets within the stated target ranges. Our expected long-term rate of return is based upon historical index returns by asset class, adjusted by a factor based on our historical return experience, diversified asset allocation and active portfolio management by professional investment managers. The Retirement Trust Fund is not currently invested in any NW Natural securities.

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The following is our pension plan asset target allocation at December 31, 2011:

Asset Category	Target Allocation	
U.S. large cap equity	15.0	%
U.S. small/mid cap equity	10.0	%
Non-U.S. equity	14.5	%
Emerging markets equity	3.5	%
Long government/credit	24.0	%
High yield	5.0	%
Emerging market debt	5.0	%
Real estate funds	5.8	%
Absolute return strategy	12.0	%
Real return strategy	5.2	%

Our non-qualified supplemental defined benefit pension benefit obligations were \$28.2 million, \$24.9 million and \$22.8 million at December 31, 2011, 2010 and 2009, respectively. These plans are not subject to regulatory deferral and the changes in actuarial gains and losses, prior service costs and transition assets or obligations are recognized in AOCI under common stock equity, net of tax, until they are amortized as a component of net periodic benefit cost. Although these are unfunded plans with no plan assets due to their nature as non-qualified plans, we indirectly fund a portion of our obligations with company- and trust-owned life insurance.

Our plans for providing postretirement benefits other than pensions also are unfunded plans, but are subject to regulatory deferral. The gains and losses, prior service costs and transition assets or obligations for these plans were recognized as a regulatory asset.

Net periodic benefit cost consists of service costs, interest costs, the amortization of actuarial gains and losses, the expected returns on plan assets and, in part, on a market-related valuation of assets. The market-related valuation reflects differences between expected returns and actual investment returns, which are recognized over a three-year period or less from the year in which they occur, thereby reducing year-to-year net periodic benefit cost volatility.

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The following tables provide the components of net periodic benefit cost for the qualified and non-qualified pension and other postretirement benefit plans for the years ended December 31, 2011, 2010 and 2009 and the assumptions used in measuring these costs and benefit obligations:

Thousands	Pension Benefits			Other Postretirement Benefits		
	2011	2010	2009	2011	2010	2009
Service cost	\$7,122	\$6,688	\$6,402	\$614	\$588	\$522
Interest cost	18,134	18,029	17,948	1,404	1,436	1,568
Expected return on plan assets	(17,867)	(18,207)	(15,696)	-	-	-
Amortization of transition obligations	-	-	-	411	411	411
Amortization of prior service costs	352	187	1,223	197	197	197
Amortization of net actuarial loss	11,584	7,447	6,810	289	131	-
Net periodic benefit cost	19,325	14,144	16,687	2,915	2,763	2,698
Amount allocated to construction	(4,905)	(3,729)	(4,636)	(878)	(904)	(858)
Amount deferred to regulatory balancing account	(6,008)	-	-	-	-	-
Net amount charged to expense	\$8,412	\$10,415	\$12,051	\$2,037	\$1,859	\$1,840

Assumptions for net periodic benefit cost:	Pension Benefits			Other Postretirement Benefits		
	2011	2010	2009	2011	2010	2009
Weighted-average discount rate	5.49%	6.01%	6.60%	5.16%	5.78%	7.12%
Rate of increase in compensation	3.25-5.0%	3.25-5.0%	3.25-5.0%	n/a	n/a	n/a
Expected long-term rate of return	8.25%	8.25%	8.25%	n/a	n/a	n/a
Assumptions for funded status:						
Weighted-average discount rate	4.51%	5.49%	6.01%	4.33%	5.16%	5.78%
Rate of increase in compensation	3.25-5.0%	3.25-5.0%	3.25-5.0%	n/a	n/a	n/a
Expected long-term rate of return	8.00%	8.25%	8.25%	n/a	n/a	n/a

The assumed annual increase in health care cost trend rates used in measuring other postretirement benefits as of December 31, 2011 were 8.0 percent for medical and 10.0 percent for prescription drugs. Medical costs and prescription drugs are assumed to decrease gradually each year to a rate of 5.0 percent by 2021.

Assumed health care cost trend rates can have a significant effect on the amounts reported for the health care plans. A one percentage point change in assumed health care cost trend rates would have the following effects:

Thousands	1% Increase	1% Decrease
Effect on net periodic postretirement health care benefit cost	\$67	\$(60)
Effect on the accumulated postretirement benefit obligation	\$678	\$(613)

The impact of a change in retirement benefit costs on operating results would be less than the amounts shown above because 30 to 40 percent of these amounts would be capitalized to construction accounts as payroll overhead and included in utility plant, and a certain amount of increases or decreases could be recorded to the regulatory balancing account for pensions, with the remaining amount recognized in current earnings.

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The following table provides information regarding employer contributions and benefit payments for the two qualified pension plans, non-qualified pension plans and other postretirement benefit plans for the years ended December 31, 2011 and 2010, and estimated future contributions and payments:

Thousands

	Pension Benefits	Other Benefits
Employer Contributions		
2010	\$ 12,088	\$ 1,476
2011	22,325	1,870
2012 (estimated)	30,109	2,056
Benefit Payments		
2009	17,149	1,428
2010	18,645	1,476
2011	18,269	1,870
Estimated Future Payments		
2012	19,374	2,056
2013	19,620	2,083
2014	20,107	2,138
2015	20,640	2,149
2016	21,284	2,198
2017-2021	122,680	11,298

We make contributions to our qualified defined benefit pension plans based on actuarial assumptions and estimates, tax regulations and funding requirements under federal law. The Pension Protection Act of 2006 (the Act) established new funding requirements for defined benefit plans. The Act establishes a 100 percent funding target over seven years for plan years beginning after December 31, 2008. Our qualified defined benefit pension plans are currently underfunded by \$146.9 million at December 31, 2011, and we expect to make contributions during 2012 of approximately \$28 million.

The Retirement K Savings Plan provided to our employees is a qualified defined contribution plan under Internal Revenue Code Section 401(k). Our contributions to this plan totaled \$2.4 million 2011 and \$2.1 million in 2010 and 2009. The Retirement K Savings Plan includes an Employee Stock Ownership Plan.

The supplemental deferred compensation plans for eligible officers and senior managers are non-qualified plans. These plans are designed to enhance the retirement savings of employees and to assist them in strengthening their financial security by providing an incentive to save and invest regularly.

In addition to the company-sponsored defined benefit plans referred to above, we contribute to a multiemployer pension plan for our bargaining unit employees known as the Western States Office and Professional Employees International Union Pension Fund (Western States Plan) in accordance with our collective bargaining agreement. The employer identification number of the plan is 94-6076144. The cost of this plan is in addition to pension expense in the table above. The Western States Plan is managed by a board of trustees that includes equal representation from participating employers and labor unions. Contribution rates are established by collective bargaining agreements, and benefit levels are set by the board of trustees based on the advice of an independent actuary regarding the level of benefits that agreed-upon contributions are expected to support. The Western States Plan has reported an accumulated funding deficit for the current plan year and remains in critical status. A plan is considered to be in critical status if its funded status is 65 percent or less. Federal law requires pension plans in critical status to adopt a rehabilitation plan designed to restore the financial health of the plan. Rehabilitation plans may specify benefit reductions, contribution

surcharges, or a combination of the two. The Western States Plan trustees adopted a rehabilitation plan that reduced benefit accrual rates and adjustable benefits for active employee participants and increased future employer contribution rates. These changes are expected to improve the funded status of the plan. Our contributions to the Western States Plan amounted to \$0.4 million in 2011, 2010 and 2009 which is greater than 5 percent of the total contributions to the plan by all participants.

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This amount includes the 10 percent contribution surcharge. Contribution surcharges above the current 10 percent rate will be assessed to employer participants, but these higher surcharges will not go into effect for NW Natural until its next collective bargaining agreement, which is expected to be no earlier than June 1, 2014. Under the terms of our current collective bargaining agreement, which became effective in July 2009, we can withdraw from the Western States Plan at any time. However, if we withdraw and the plan is underfunded, we could be assessed a withdrawal liability. In accordance with accounting rules for multiemployer plans, we have not currently recognized these potential withdrawal liabilities on the balance sheet. Currently, we have no intent to withdraw from the plan, so we have not recorded a withdrawal liability.

Fair Value

Following is a description of the valuation methodologies used for assets measured at fair value. In cases where the pension plan is invested through a collective trust fund or mutual fund, our custodian uses the fund's market value. The custodian also provides the market values for investments directly owned.

U.S. large cap equity: These are level 1 assets valued at the closing price reported on the active market on which the individual security is traded. This asset class includes investments primarily in U.S. common stocks.

U.S. small/mid cap equity: These are level 2 assets valued based on information provided by the plan's investment custodians. The financial statements of the commingled fund are audited annually by independent accountants. Values for such funds are stated at estimated fair values, which have been determined based on the unit values of the funds. Unit values are determined by the bank sponsoring such funds by dividing the fund's net assets at fair value by its units outstanding at the valuation date. This asset class includes investments primarily in U.S. common stocks.

Non-U.S. equity: These are level 1 and 2 assets. Level 1 assets are valued at the closing price reported on the active market on which the individual security is traded. Level 2 assets are valued based on information provided by the plan's investment custodians. The financial statements of the commingled fund are audited annually by independent accountants. Values for such funds are stated at estimated fair values, which have been determined based on the unit values of the funds. Unit values are determined by the bank sponsoring such funds by dividing the fund's net assets at fair value by its units outstanding at the valuation date. This asset class includes investments primarily in foreign equity common stocks.

Emerging market equity: These are level 1 assets valued at the net asset value of the shares held by the plan at the valuation date. This asset class includes investments primarily in common stocks in emerging markets.

Fixed income: These are level 1 assets valued at the net asset value of the shares held by the plan at the valuation date. This asset class includes investments primarily in investment grade debt and fixed income securities.

Long Government/Credit: These are level 2 assets whose values are determined by closing values if available and by matrix pricing for illiquid securities. This asset class includes long duration fixed income investments primarily in U.S. treasuries, U.S. government agencies, municipal securities, mortgage-backed securities, asset-backed securities, as well as U.S. and international investment-grade corporate bonds.

Real estate funds: These are level 3 assets valued based on the interest held by the plan, for which fair values of the underlying investments are subject to appraisal as directed by the funds' management. This asset class includes a real estate fund that invests directly in real estate. The underlying properties held in the funds are appraised utilizing the following approaches: the cost approach (the current cost of replacing the real estate less deterioration and functional and economic obsolescence); the income approach (the ability of the underlying properties to generate net rental income); and the comparable sales approach (recent sales of comparable real estate in the same market). The plan's ability to redeem these investments is subject to certain restrictions and cash availability.

Absolute return strategy: These are level 2 assets valued based on information provided by the plan's investment custodians. The financial statements of the partnerships are audited annually by independent accountants, with the value of the underlying investments based on the estimated fair value of the various holdings in the portfolio as reported in the financial statements at net asset value. This asset class includes a hedge fund. Our investment normally provides for a quarterly distribution subject to 95 days advance notice of withdrawal. Currently there are no restrictions on withdrawal requests, and as of December 31, 2011 we have not submitted a withdrawal request.

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Real return strategy: These are level 1 assets valued at the net asset value of the shares held by the plan at the valuation date. This asset class includes an investment in a broad range of assets and strategies primarily including fixed income and equity securities, along with commodities.

Cash and cash equivalents: These are level 2 assets valued at the net asset value of the shares held by the plan at the valuation date. This asset class primarily includes a money market mutual fund.

The preceding valuation methods may produce a fair value calculation that is not indicative of net realizable value or reflective of future fair values. Although we believe these valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Investment securities are exposed to various financial risks including interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of our investment securities will occur in the near term and that such changes could materially affect our investment account balances and the amounts reported as plan assets available for benefits payments.

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Level 3 Investments

The following table presents the beginning balance, activity and ending balance of Level 3 investments that have their fair values established using significant unobservable inputs as of December 31, 2011:

Thousands	Level 3 Assets Real estate Funds
January 1, 2011 balance	\$14,721
Total gains or (losses):	
Included in earnings (or changes in net assets)	596
December 31, 2011 balance	\$15,317

10. Income Tax

A reconciliation between income taxes calculated at the statutory federal tax rate and the provision for income taxes reflected in the consolidated financial statements is as follows:

Thousands, except percentages	2011	2010	2009
Income taxes at federal statutory rate	\$37,550	\$42,745	\$42,627
Increase (decrease):			
Current state income tax, net of federal tax benefit	4,945	5,803	5,568
Amortization of investment and energy tax credits	(442)	(525)	(593)
Differences required to be flowed-through by			
regulatory commissions	1,647	1,647	(116)
Gains on company and trust-owned life insurance	(786)	(715)	(1,195)
Other - net	468	507	380
Total provision for income taxes	\$43,382	\$49,462	\$46,671
Effective tax rate	40.4 %	40.5 %	38.3 %

The provision (benefit) for current and deferred income taxes consists of the following:

Thousands	2011	2010	2009
Current			
Federal	\$130	\$(28,592)	\$6,221
State	(929)	1,441	2,300
	(799)	(27,151)	8,521
Deferred			
Federal	35,481	69,159	31,937
State	8,700	7,454	6,213
	44,181	76,613	38,150
Total provision for income taxes	\$43,382	\$49,462	\$46,671
Total income taxes paid	\$1,756	\$22,600	\$10,000

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The following table summarizes the total provision (benefit) for income taxes for the regulated utility and non-utility business segments for the three years ended December 31:

Thousands	2011	2010	2009
Regulated utility:			
Current	\$(4,646)	\$(1,464)	\$871
Deferred	50,152	47,741	40,829
Deferred investment and energy tax credits	(422)	(525)	(593)
	45,084	45,752	41,107
Non-utility business segments:			
Current	3,846	(25,687)	7,650
Deferred	(5,548)	29,397	(2,086)
	(1,702)	3,710	5,564
Total provision for income taxes	\$43,382	\$49,462	\$46,671

The following table summarizes the tax effect of significant items comprising our deferred income tax accounts for the two years ended December 31:

Thousands	2011	2010
Deferred tax liabilities:		
Plant and property	\$292,235	\$255,471
Regulatory adjustment for income taxes paid	2,106	5,272
Regulatory income tax assets	65,755	68,822
Regulatory liabilities	35,638	23,159
Non-regulated deferred tax liabilities	43,373	34,544
Total	\$439,107	\$387,268
Deferred tax assets:		
Regulatory assets	(4,727)	(1,402)
Unfunded pension and postretirement obligations	(5,119)	(4,342)
Non-regulated deferred tax assets	(1,161)	(772)
Alternative minimum tax credit carryforward	(1,626)	(1,702)
Loss and credit carryforwards	(14,255)	(7,071)
Total	(26,888)	(15,289)
Deferred income tax liabilities - net	412,219	371,979
Deferred investment tax credits	990	1,430
Deferred income taxes and investment tax credits	\$413,209	\$373,409

We have determined that we are more likely than not to realize all recorded deferred tax assets as of December 31, 2011.

We calculate our deferred tax assets and liabilities according to accounting guidance on income taxes, whereby deferred income taxes are generally determined based on the difference between the financial statement and tax bases of assets and liabilities using enacted tax rates in effect in the years in which the differences are expected to reverse. Deferred tax provisions are not recorded in the income statement for certain temporary differences where regulators require that we flow through deferred income tax benefits or expenses in the utility ratemaking process.

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In September 2010, Congress passed the Unemployment Insurance, Reauthorization and Job Creation Act of 2010 (the Act) and the legislation was signed into law by President Obama. The Act extended for one year the temporary bonus depreciation rules first enacted in the Economic Stimulus Act of 2008 and subsequently renewed in the American Recovery and Reinvestment Act of 2009. Under the bonus depreciation provision, an additional first-year tax deduction was allowed for depreciation equal to 50 percent of the adjusted basis of qualified property through September 8, 2010, in the year the property was placed in service, with the remaining percentage recovered under the normal depreciation rules. In addition, on December 17, 2010, President Barack Obama signed into law the Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010 (Tax Relief Act), which allows 100 percent bonus depreciation for qualified property placed in service between September 9, 2010 through December 31, 2011. It also extended the 50% bonus depreciation deduction to qualifying property placed in service through 2012.

In 2011 the Company received a tax refund of \$14.4 million for tax year 2010. In addition, the company carried back a portion of its 2010 net operating loss to tax year 2009 and received a refund of \$22.3 million. In 2011 we filed an amended federal income tax return for 2009, primarily to report a deduction for repairs expense consistent with a change in accounting method approved by the IRS and in conformity with the deduction allowed by the IRS in its examination of years 2006-2008. The Company then amended its net operating loss carryback to tax year 2009. The result of the amended federal tax return for tax year 2009 and the amended net operating loss carryback is a federal income tax refund receivable of \$3.5 million at December 31, 2011. The company estimates that it has a consolidated net operating loss carryforward to 2012 of \$33.7 million. The net operating loss carryforward will be carried forward to reduce our current tax liability in future years. We anticipate that we will be able to utilize the entire net operating loss carryforward before its expiration in twenty years.

For the year ended December 31, 2010, we reported taxable income for Oregon purposes due to lack of federal-state conformity with respect to the accelerated depreciation effects cited above. The Company recorded a current receivable of \$3.5 million to reflect the excess of payments applied to year 2010 over the amount owed. The Company received this refund in the first quarter of 2012. As of January 1, 2011, Oregon conformed to federal rules including bonus depreciation. As a result, we anticipate generating an NOL for state purposes in 2011. Oregon does not allow NOL carrybacks, but allows NOLs to be carried forward for fifteen years. We expect to fully utilize the estimated NOL generated in 2011.

Uncertain tax positions are accounted for in accordance with accounting standards that require management's assessment of the expected treatment of a tax position taken in a filed tax return, or planned to be taken in a future tax return, that has not been reflected in measuring income tax expense for financial reporting purposes. Until such positions are sustained by the taxing authorities, we would not recognize the tax benefits resulting from such positions and would report the tax effect as a liability in the Company's consolidated balance sheet. As of December 31, 2011, we had no uncertain tax positions.

The IRS completed its examination of the 2006 through 2008 tax years in 2011. The examination resulted in payments of \$1.5 million of tax and \$0.2 million of interest. The Oregon Department of Revenue (ODOR) completed its field examination of our 2006 through 2009 consolidated Oregon income tax returns and issued preliminary assessments. If sustained by the ODOR, these assessments would result in an additional state tax liability of approximately \$0.8 million, including interest and penalties. The Company is engaged in discussions with ODOR to resolve these issues; however, uncertainty exists with respect to the outcome of the audit as a result of information not yet fully considered by the ODOR. Resolution is expected to be reached within the next 12 months, and we have determined that it is more-likely-than-not that we will prevail on these issues. As such, no amounts have been recorded in our financial statements as of December 31, 2011 related to this matter.

Interest and penalties related to any future income tax deficiencies are recorded within income tax expense in the consolidated statements of income.

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11. Property, Plant and Equipment

The following table sets forth the major classifications of our property, plant and equipment and accumulated depreciation at December 31:

Thousands	2011	2010
Utility plant in service	\$2,323,467	\$2,247,952
Utility construction work in progress	36,051	29,324
Less accumulated depreciation	749,603	710,214
Utility plant-net	1,609,915	1,567,062
Non-utility plant in service	293,205	290,038
Non-utility construction work in progress	8,379	9,088
Less accumulated depreciation	17,623	12,025
Non-utility plant-net	283,961	287,101
Total property plant and equipment	\$1,893,876	\$1,854,163

The weighted average depreciation rate for utility assets was 2.8 percent in 2011 and 2010. The weighted average depreciation rate for non-utility assets was 2.2 percent in 2011 and 2.5 percent in 2010.

Accumulated depreciation does not include the accumulated provision for asset removal costs of \$267.4 million and \$252.9 million at December 31, 2011 and 2010, respectively. These accrued asset removal costs are reflected on the balance sheets as regulatory liabilities (see Note 2, "Plant, Property and Accrued Asset Removal Costs").

12. Gas Reserves and Other Investments

Our gas reserves are stated at cost, net of regulatory amortization, with the associated deferred tax benefits recorded as liabilities on the balance sheet. Other investments include financial investments in life insurance policies, which are accounted for at fair value, and equity investments in certain partnerships and limited liability companies, which are accounted for under the equity or cost methods. The following table summarizes our other investments at December 31:

Thousands	2011	2010
Investments in life insurance policies	\$51,911	\$51,090
Investments in gas pipeline joint ventures	14,340	15,742
Other	2,012	2,262
Total other investments	\$68,263	\$69,094

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Gas Reserves

We entered into an agreement with Encana to develop physical gas reserves that are expected to supply a portion of our utility customers' requirements over the next 30 years. The volume of gas produced and allocated to us under the agreement will increase in the early years as we continue to invest in drilling, with volumes expected to peak at about 13 percent of our utility's gas supply requirement in gas year 2015-2016. Over the first 10 years of the agreement (2011-2020), volumes are expected to average approximately 8 to 10 percent of the annual gas purchase requirements of our utility customers. Under the agreement, we expect to invest approximately \$45 million to \$55 million per year for five years, and our total investment is expected to be approximately \$250 million.

Upon reviewing the transaction, the OPUC determined that our costs under the agreement will be recovered on an ongoing basis through its annual PGA mechanism, including the regulatory deferral and incentive sharing process for the commodity cost of gas. Annually, a forecast will be established for the amounts related to costs and volumes expected, and any variances between forecasted and actual will be subject to the PGA incentive sharing in Oregon, up to a maximum variance of \$10 million of which 10 percent (or \$1 million maximum) would be recognized in current income. Variances in excess of \$10 million, both negative and positive, will be deferred and passed through to customers in future rates at 100 percent. As part of the decision by the OPUC, we agreed to file a general rate case in Oregon no later than December 31, 2011.

Encana began drilling in May 2011 under the agreements referred to above, and we are currently receiving gas from our interests in a section of the gas field. In 2011, volumes from gas reserves were less than one percent of our total gas purchases. Our net investment at December 31, 2011 is \$36.3 million, including deferred tax liabilities totaling \$15.6 million.

Variable Interest Entity (VIE) Analysis. We concluded that the arrangements with Encana qualify as a VIE, but that we are not the primary beneficiary of these activities as defined by the authoritative guidance related to consolidations due to the fact that our interest represents a minor portion of total extraction activities. We account for our investment in this VIE on the cost basis, and it is included under gas reserves on our balance sheet. Our maximum loss exposure related to this VIE is limited to our investment balance.

Palomar

Palomar, a wholly-owned subsidiary of PGH, is pursuing the development of a new gas transmission pipeline that would provide an interconnection with our utility distribution system. PGH is owned 50 percent by NWN Energy and 50 percent by TransCanada American Investments Ltd., an indirect wholly-owned subsidiary of TransCanada Corporation. PGH is a development stage variable interest entity.

Variable Interest Entity (VIE) Analysis. As of December 31, 2011, we updated our VIE analysis and reconfirmed that we are not the primary beneficiary of PGH's activities as defined by the authoritative guidance related to consolidations due to the fact that we have a 50 percent share and there are no stipulations that allow disproportionate influence over the entity. Therefore, we account for our investment in PGH and the Palomar project under the equity method, which is included in other investments on our balance sheet. Our maximum loss exposure related to PGH is limited to our equity investment balance, less our share of any cash or other assets available to us as a 50 percent owner.

Impairment Analysis. Our investments in nonconsolidated entities accounted for under the equity method are reviewed for impairment at each reporting period, and following updates to our corporate planning assumptions. When it is determined that a loss in value is other than temporary, a charge is recognized for the difference between the investment's carrying value and its estimated fair value. Fair value is based on quoted market prices when

available, or on the present value of expected future cash flows. Differing assumptions could affect the timing and amount of a charge recorded in any period.

In 2011, our investment in PGH was reviewed for impairment when Palomar withdrew its original application with the FERC for a proposed natural gas pipeline in Oregon. At the same time, Palomar informed FERC that it intended to re-file an application to reflect changes in the project scope, which was expected to eliminate the western portion of the proposed pipeline and align the revised project with the region's current and future gas infrastructure needs. Palomar is working with customers in the Pacific Northwest to further understand their gas transportation needs and determine the commercial support for a revised pipeline proposal. We expect to file a new FERC certificate application to reflect a revised scope based on regional needs.

The evaluation of assets related to the west portion of the Palomar pipeline determined that these costs were impaired, and as a result we recorded a pre-tax charge of \$0.3 million for our share of the project. An evaluation of the assets related to the east portion was also performed in 2011, and a charge of \$1.0 million was recorded. The east segment charge was related to costs that would potentially be outdated and, if so, would need to be redone for the refiled application. Our remaining investment balance in Palomar was \$13.5 million at December 31, 2011, which consists of costs related to the east segment. We also determined that our remaining equity investment was not impaired because the fair value of expected cash flows from planned development of the eastern portion of the pipeline project exceeds our equity investment. However, if we learn later that the project is not viable or will not go forward, then we could be required to recognize a maximum charge of up to approximately \$13.2 million based on the current amount of our equity investment net of cash and working capital at Palomar. We will continue to monitor and update our impairment analysis as required.

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Investment in Life Insurance Policies

We have invested in key person life insurance contracts to provide an indirect funding vehicle for certain long-term employee and director benefit plan liabilities. The amount in the above table is reported as cash surrender value, net of policy loans.

13. Derivative Instruments

We enter into swap, option and combinations of option contracts for the purpose of hedging natural gas. We primarily use these derivative financial instruments to manage commodity prices related to our natural gas purchase requirements. A small portion of our derivative hedging strategy involves foreign currency exchange transactions related to purchases of natural gas from Canadian suppliers.

In the normal course of business, we enter into indexed-price physical forward natural gas commodity purchase (gas supply) contracts to meet the requirements of core utility customers. We also enter into financial derivatives, up to prescribed limits, to hedge price variability related to these physical gas supply contracts. Derivatives entered into prudently for future gas years prior to our annual PGA filing receive regulatory deferred accounting treatment. Derivative contracts entered into after the annual PGA rate is set for the current gas contract year are subject to our PGA incentive sharing mechanism, which provides for either an 80 or a 90 percent deferral of any gains and losses as regulatory assets or liabilities, with the remaining 10 or 20 percent recognized in current income. All of our commodity hedging for the 2011-12 gas year was completed prior to the start of the gas year, and these hedge prices were included in our PGA filing.

Certain natural gas purchases from Canadian suppliers are payable in Canadian dollars, including both commodity and demand charges, which expose us to adverse changes in foreign currency rates. Foreign currency forward contracts are used to hedge the fluctuation in foreign currency exchange rates for our commodity and commodity-related demand charges paid in Canadian dollars. Foreign currency contracts for commodity costs are purchased on a month-to-month basis because the Canadian cost is priced at the average noon-day exchange rate for each month. Foreign currency contracts for demand costs have terms ranging up to 12 months. The gains and losses on the shorter-term currency contracts for commodity costs are recognized immediately in cost of gas. The gains and losses on the currency contracts for demand charges are not recognized in current income because they are subject to a regulatory deferral tariff and, as such, are recorded as a regulatory asset or liability. The mark-to-market adjustment at December 31, 2011 was an unrealized loss of \$0.2 million. This unrealized gain is subject to regulatory deferral and, as such, was recorded as a derivative instrument, which is offset by recording a corresponding amount to a regulatory liability account.

Derivative hedge contracts are subject to a hedge effectiveness test to determine the financial statement treatment of each specific derivative. As of December 31, 2011, all of our derivatives were effective economic hedges and either qualified or were expected to qualify for regulatory deferral or hedge accounting treatment. The effectiveness test applied to financial derivatives is dependent on the type of derivative and its use. We use the hypothetical derivative method under accounting standards for derivatives and hedging to determine the hedge effectiveness for our interest rate swaps and the dollar offset method for other derivative contracts under accounting standards for derivatives and hedging. All derivatives were effective as of December 31, 2011.

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The following table reflects the income statement presentation for the unrealized gains and losses from our derivative instruments for the year ended December 31, 2011 and 2010. All of our currently outstanding derivative instruments are related to regulated utility operations as illustrated by the derivative gains and losses being deferred to balance sheet accounts in accordance with regulatory accounting standards.

Thousands	2011		2010	
	Natural gas commodity(1)	Foreign exchange (2)	Natural gas commodity(1)	Foreign exchange (2)
Cost of sales	\$(60,799)	\$-	\$(52,677)	\$-
Other comprehensive income (loss)	-	(201)	-	91
Less:				
Amounts deferred to regulatory accounts on balance sheet	60,799	201	52,677	(91)
Total impact on earnings	\$-	\$-	\$-	\$-

(1)Unrealized gain (loss) from natural gas commodity hedge contracts is recorded in cost of sales and reclassified to regulatory deferral accounts on the balance sheet.

(2)Unrealized gain (loss) from foreign exchange forward purchase contracts is recorded in other comprehensive income, and reclassified to regulatory deferral accounts on the balance sheet.

No collateral was posted with or by our counterparties as of December 31, 2011 or 2010. We attempt to minimize the potential exposure to collateral calls by counterparties to manage our liquidity risk. Counterparties generally allow a certain credit limit threshold before requiring us to post collateral against loss positions. Given our counterparty credit limits and diversification, we have not been subject to collateral calls in 2010 or 2011. Our collateral call exposure is set forth under credit support agreements, which generally contain credit limits. We could also be subject to collateral call exposure where we have agreed to provide adequate assurance, which is not specific as to the amount of credit limit allowed, but could potentially require additional collateral in the event of a material adverse change. Based upon current contracts outstanding, which reflect unrealized losses of \$63.5 million at December 31, 2011, we have estimated the level of collateral demands, with and without potential adequate assurance calls, using current gas prices and various downgrade credit rating scenarios for NW Natural as follows:

Thousands	Credit Rating Downgrade Scenarios				
	(Current Ratings)	A+/A3	BBB+/Baa1	BBB/Baa2	BBB-/Baa3
With Adequate Assurance Calls	\$ -	\$-	\$2,013	\$9,585	\$45,869
Without Adequate Assurance Calls	\$ -	\$-	\$851	\$5,923	\$37,206

As of December 31, 2011 and 2010, we realized net losses of \$56.5 million and \$61.0 million, respectively, from the settlement of natural gas hedge contracts at maturity, which were recorded as increases to the cost of gas. The currency exchange rate in all foreign currency forward purchase contracts is included in our purchased cost of gas at settlement; therefore, no gain or loss is recorded from the settlement of those contracts.

We are exposed to derivative credit risk primarily through securing pay-fixed natural gas commodity swaps to hedge the risk of price increases for our natural gas purchases on behalf of customers. We utilize master netting arrangements through International Swaps and Derivatives Association contracts to minimize this risk along with collateral support agreements with counterparties based on their credit ratings. In certain cases we require guarantees or letters of credit from counterparties in order for them to meet our minimum credit requirement standards.

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Our financial derivatives policy requires counterparties to have a certain investment-grade credit rating at the time the derivative instrument is entered into, and the policy specifies limits on the contract amount and duration based on each counterparty's credit rating. We do not speculate on derivatives; instead we utilize derivatives to hedge our exposure above risk tolerance limits. Any increase in market risk created by the use of derivatives should be offset by the exposures they modify.

We actively monitor our derivative credit exposure and place counterparties on hold for trading purposes or require other forms of credit assurance, such as letters of credit, cash collateral or guarantees as circumstances warrant. Our ongoing assessment of counterparty credit risk includes consideration of credit ratings, credit default swap spreads, bond market credit spreads, financial condition, government actions and market news. We utilize a Monte-Carlo simulation model to estimate the change in credit and liquidity risk from the volatility of natural gas prices. We use the results of the model to establish earnings-at-risk trading limits. Our credit risk for all outstanding derivatives at December 31, 2011 currently does not extend beyond October 2013.

We could become materially exposed to credit risk with one or more of our counterparties if natural gas prices experience a significant increase. If a counterparty were to become insolvent or fail to perform on its obligations, we could suffer a material loss, but we would expect such loss to be eligible for regulatory deferral and rate recovery, subject to prudence review. All of our existing counterparties currently have investment-grade credit ratings.

Fair Value

In accordance with fair value accounting, we include nonperformance risk in calculating fair value adjustments. This includes a credit risk adjustment based on the credit spreads of our counterparties when we are in an unrealized gain position, or on our own credit spread when we are in an unrealized loss position. Our assessment of non-performance risk is generally derived from the credit default swap market and from bond market credit spreads. The impact of the credit risk adjustments for all outstanding derivatives was immaterial to the fair value calculation at December 31, 2011. As of December 31, 2011 and 2010, the fair value was a liability of \$61.0 million and \$52.6 million, respectively, using significant other observable, or level 2, inputs. We have used no level 3 inputs in our derivative valuations. We also did not have any transfers between level 1 or level 2 during the years ended December 31, 2011 and 2010.

14. Leases

We lease land, buildings and equipment under agreements that expire in various years through 2095. Rental expense under operating leases was \$5.4 million, \$5.1 million and \$5.3 million for the years ended December 31, 2011, 2010 and 2009, respectively. The table below reflects the future minimum lease payments due under non-cancelable leases at December 31, 2011. These commitments relate principally to the lease of our office headquarters, underground gas storage facilities, vehicles and computer equipment.

Thousands	2012	2013	2014	2015	2016	Later years	Total
Operating leases	\$4,929	\$4,841	\$5,078	\$5,042	\$5,018	\$24,659	\$49,567
Capital leases	443	313	118	23	-	-	897
Minimum lease payments	\$5,372	\$5,154	\$5,196	\$5,065	\$5,018	\$24,659	\$50,464

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15. Commitments and Contingencies

Gas Purchase and Pipeline Capacity Purchase and Release Commitments

We have signed agreements providing for the reservation of firm pipeline capacity under which we are required to make fixed monthly payments for contracted capacity. The pricing component of the monthly payment is established, subject to change, by U.S. or Canadian regulatory bodies. In addition, we have entered into long-term sale agreements to release firm pipeline capacity. We also enter into short-term and long-term gas purchase agreements. The aggregate amounts of these agreements were as follows at December 31, 2011:

Thousands	Gas Purchase Agreements	Pipeline Capacity Purchase Agreements	Pipeline Capacity Release Agreements
2012	\$98,534	\$91,027	\$3,464
2013	18,331	87,983	-
2014	15,290	82,898	-
2015	5,651	72,316	-
2016	-	61,358	-
Thereafter	-	287,541	-
Total	137,806	683,123	3,464
Less: Amount representing interest	682	99,252	2
Total at present value	\$137,124	\$583,871	\$3,462

Our total payments for fixed charges under capacity purchase agreements in 2011, 2010 and 2009 were \$94.2 million, \$91.4 million and \$84.6 million, respectively. Included in the amounts were reductions for capacity release sales of \$3.1 million for 2011 and \$4.2 million for 2010 and 2009. In addition, per-unit charges are required to be paid based on the actual quantities shipped under the agreements. In certain take-or-pay purchase commitments, annual deficiencies may be offset by prepayments subject to recovery over a longer term if future purchases exceed the minimum annual requirements.

Environmental Matters

We own, or previously owned, properties that may require environmental remediation or action. We recognize an environmental liability when it is probable the liability exists and the amount is reasonably estimable. We estimate the duration and extent of our remediation obligations based upon reports of outside consultants; internal analyses of clean-up costs and ongoing monitoring costs; communications with regulatory agencies; and changes in environmental law. If we were to determine that our estimates of the duration or extent of our environmental obligations were no longer accurate, we would adjust our environmental liabilities accordingly in the period that such determination is made. Estimated future expenditures for environmental remediation are not discounted to their present value. Accrued environmental liabilities are not reduced by potential insurance reimbursements. We continue to study and evaluate the extent of our potential environmental liabilities, but due to the numerous uncertainties surrounding the course of environmental remediation and the preliminary nature of several site investigations, in some cases, we may not be able to reasonably estimate the high end of the range of possible loss which could be material. In those cases we have disclosed the nature of the potential loss and the fact that the high end of the range cannot be reasonably estimated.

We estimate the range of loss for environmental liabilities using current technology, enacted laws and regulations, industry experience gained at similar sites and an assessment of the probable level of involvement and financial condition of other potentially responsible parties. Unless there is an estimate within this range of possible losses that is more likely than other cost estimates, we record the liability at the lower end of this range. It is likely that changes in these estimates and ranges will occur throughout the remediation process for each of these sites due to uncertainty concerning our responsibility, the complexity of environmental laws and regulations and the selection of potentially compliant remediation alternatives. The status of each of the sites currently under investigation is provided below.

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We regularly review our environmental liability for each site where we may be exposed to remediation responsibilities. The costs of environmental remediation are difficult to estimate. A number of steps are involved in each environmental remediation effort, including site investigations, remediation, operations and maintenance, monitoring and site closure. Each of these steps may, over time, involve a number of alternative actions, each of which can change the course and scope of the effort. Many of these steps are dependent upon the approval and direction of federal and state environmental regulators. The policies, determinations and directions of the regulators may develop and change over time and different regulators may take different positions on the various steps, creating further uncertainty as to the timing and scope of remediation activities. In certain cases, in addition to us, there are a number of other potentially responsible parties, each of which, in proceedings and negotiations with other potentially responsible parties and regulators, may influence the course and scope of the remediation effort. The allocation of liabilities among the potentially responsible parties is often subject to dispute and can be highly uncertain. The events giving rise to environmental liabilities often occurred many decades ago, which complicates the determination of allocating liabilities among potentially responsible parties. Site investigations and remediation efforts often develop slowly over many years. In addition, disputes may arise between potentially responsible parties and regulators as to the severity of particular environmental matters and what remediation efforts are appropriate. These disputes could lead to adversarial administrative proceedings or litigation, with uncertain outcomes.

Gasco site. We own property in Multnomah County, Oregon that is the site of a former gas manufacturing plant that was closed in 1956 (Gasco site). The Gasco site has been under investigation by us for environmental contamination under the Oregon Department of Environmental Quality's (ODEQ) Voluntary Clean-Up Program. In June 2003, we filed a Feasibility Scoping Plan and an Ecological and Human Health Risk Assessment with the ODEQ, which outlined a range of compliant remedial alternatives for the most contaminated portion of the Gasco site. In May 2007, we completed a revised Remediation Investigation Report and submitted it to the ODEQ for review. We also submitted a Focused Feasibility Study (FFS) for the groundwater source control portion of the Gasco site, which ODEQ conditionally approved in March 2008, subject to the submission of additional information. We provided that information to ODEQ and are now working with the agency on the final design of the source control system. Based on the information currently available for groundwater source control at the Gasco site and our current assumptions regarding remediation, we have estimated a range of liability between \$11 million and \$30 million, for which we have recorded an accrued liability of \$12 million at December 31, 2011. The range of liability will be reassessed when ODEQ makes a final source control design decision, expected later this year.

In addition to groundwater source control, we signed a joint Order on Consent with the Environmental Protection Agency (EPA), which requires us to design remedial action for sediments from the Gasco site. This design project is underway. We also have other investigation and clean-up work, including potential work on the uplands portion of the Gasco site. For the sediments project and upland work, we have recorded an additional accrued liability of \$49.2 million, which reflects the low end of the range of potential liability. We have accrued at the low end of the range of potential liability for the work at the Gasco site because no amount within the range is considered to be more likely than another, and the high end of the range cannot reasonably be estimated. However, during 2012, we expect EPA to complete a feasibility study that will provide additional cost information about the sediment cleanup work.

Siltronic site. We previously owned property adjacent to the Gasco site that now is the location of a manufacturing plant owned by Siltronic Corporation (Siltronic site). We are currently conducting an investigation of manufactured gas plant wastes on the uplands at this site for the ODEQ. The liability accrued at December 31, 2011 for the Siltronic site is \$1.0 million, which is at the low end of the range of potential liability because no amount within the range is considered to be more likely than another, and the high end of the range cannot reasonably be estimated.

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Portland Harbor site. In 1998, the ODEQ and the EPA completed a study of sediments in a 5.5-mile segment of the Willamette River (Portland Harbor) that includes an area adjacent to the Gasco and Siltronic sites. The Portland Harbor was listed by the EPA as a Superfund site in 2000 and we were notified that we are a potentially responsible party. We then joined with other potentially responsible parties, referred to as the Lower Willamette Group, to fund environmental studies in the Portland Harbor to allow the EPA to develop a feasibility study. Subsequently, the EPA approved a Programmatic Work Plan, Field Sampling Plan and Quality Assurance Project Plan for the Portland Harbor Remedial Investigation/Feasibility Study (RI/FS), completion of which is scheduled for 2012. The EPA and the Lower Willamette Group are conducting more focused studies on approximately nine miles of the lower Willamette River, including the 5.5-mile segment previously studied by the EPA. Further, in August 2008, we signed a cooperative agreement with the Portland Harbor Natural Resource Trustee Council to participate in a phased natural resource damage (NRD) assessment. The NRD assessment is intended to identify additional information necessary to estimate further liabilities to support an early restoration-based settlement of natural resource damage claims. During 2012, the Lower Willamette Group will submit a draft feasibility study for this site to EPA, resulting in more information regarding the scope of potential costs. We expect that the feasibility study will allow us to estimate a range of potential liability and that the range may include significant estimates of potential liability. As of December 31, 2011, we have a liability accrued of \$8.2 million for this site, which is at the low end of the range of the potential liability because no amount within the range is considered to be more likely than another, and the high end of the range cannot reasonably be estimated.

Central Service Center site. In 2006, we received notice from the ODEQ that our Central Service Center in southeast Portland (Central Service Center site) was assigned a high priority for further environmental investigation. Previously there were three manufactured gas storage tanks on the premises. The ODEQ believes there could be site contamination associated with releases of condensate from stored manufactured gas as a result of historic gas handling practices. In the early 1990s, we excavated waste piles and much of the contaminated surface soils and removed accessible waste from some of the abandoned piping. In early 2008, we received notice that this site was added to the ODEQ's list of sites where releases of hazardous substances have been confirmed and to its list where additional investigation or cleanup is necessary. We are currently performing an environmental investigation of the property with the ODEQ's Independent Cleanup Pathway. As of December 31, 2011, we have a liability accrued of \$0.5 million for investigation at this site. The estimate is at the low end of the range of potential liability because no amount within the range is considered to be more likely than another and the high end of the range cannot reasonably be estimated.

Front Street site. The Front Street site was the former location of a gas manufacturing plant we operated. It is near but outside the geographic scope of the current Portland Harbor site sediment studies. The EPA directed the Lower Willamette Group to collect a series of surface and subsurface sediment samples off the river bank adjacent to where that facility was located. Based on the results of that sampling, the EPA notified the Lower Willamette Group that additional sampling would be required. As the Front Street site is upstream from the Portland Harbor site, the EPA agreed that we could manage the site separately from the Portland Harbor site under ODEQ authority. We submitted work plans for source control investigation and a historical report to ODEQ and completed initial studies. In 2010, ODEQ required additional studies which are underway. As of December 31, 2011, we have an estimated liability accrued of \$1.7 million for the study of the sediments and riverbank groundwater and soils at the site. The estimate is at the low end of the range of potential liability because no amount within the range is considered to be more likely than another and the high end of the range cannot reasonably be estimated.

Oregon Steel Mills site. See "Other Legal Proceedings," below.

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Accrued Liabilities Relating to Environmental Sites. The following table summarizes the accrued liabilities relating to environmental sites at December 31, 2011 and 2010:

Thousands	Current Liabilities		Non-Current Liabilities	
	2011	2010	2011	2010
Gasco site	\$16,510	\$11,366	\$44,697	\$38,921
Siltronic site	887	720	128	201
Portland Harbor site	1,089	2,304	7,066	5,784
Central Service Center site	-	5	495	510
Front Street site	1,697	1	-	1,097
Other sites	-	-	120	108
Total	\$20,183	\$14,396	\$52,506	\$46,621

Regulatory and Insurance Recovery for Environmental Costs. In May 2003, the OPUC approved our request to defer unreimbursed environmental costs associated with certain named sites, including those described above. Beginning in 2006, the OPUC granted us additional authorization to accrue carrying costs on deferred environmental cost balances, subject to an annual demonstration that we have maximized our insurance recovery or made substantial progress in securing insurance recovery for unrecovered environmental expenses. Through a series of extensions, the authorized cost deferral and carrying cost accrual was extended through January 2012. We have filed a request with the OPUC to reauthorize this deferral and expect reauthorization during the first half of 2012. In addition, we filed a request with the WUTC in January 2011 to defer certain environmental costs associated with services provided to Washington customers. We received an order from the WUTC on June 20, 2011 granting that request. Environmental costs related to Washington are being deferred as of January 26, 2011 with cost recovery to be determined in a future proceeding.

On a cumulative basis, we have recognized a total of \$124.8 million for environmental costs, including legal, investigation, monitoring and remediation costs, including \$4.9 million accrued and paid prior to regulatory deferral order approval. At December 31, 2011, we had a regulatory asset of \$105.7 million for deferred environmental costs.

In December 2010, NW Natural commenced litigation against certain of its historical liability insurers in Multnomah County Circuit Court, State of Oregon (see Item 3. Legal Proceedings). NW Natural seeks damages in excess of \$50 million in losses it has incurred to date, as well as declaratory relief for additional losses it expects to incur in the future. In December 2011, NW Natural reached a settlement with Associated Electric & Gas Insurance Services Limited and dismissed that insurer from the litigation.

Other Legal Proceedings

We are subject to claims and litigation arising in the ordinary course of business. We do not expect that the ultimate disposition of any of these matters, including the matter described below, will have a material effect on our financial condition, results of operations or cash flows.

Oregon Steel Mills site. In 2004, NW Natural was served with a third-party complaint by the Port of Portland (Port) in a Multnomah County Circuit Court case, Oregon Steel Mills, Inc. v. The Port of Portland. The Port alleges that in the 1940s and 1950s petroleum wastes generated by our predecessor, Portland Gas & Coke Company, and 10 other third-party defendants were disposed of in a waste oil disposal facility operated by the United States or Shaver Transportation Company on property then owned by the Port and now owned by Oregon Steel Mills. The complaint seeks contribution for unspecified past remedial action costs incurred by the Port regarding the former waste oil disposal facility as well as a declaratory judgment allocating liability for future remedial action costs. No date has been set for trial. Although the final outcome of this proceeding cannot be predicted with certainty, we do not expect

that the ultimate disposition of this matter will have a material effect on our financial condition, results of operations or cash flows.

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NORTHWEST NATURAL GAS COMPANY
QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

Thousands, except per share amounts	Quarter ended				Total
	March 31	June 30	Sept. 30	Dec. 31	
2011					
Operating revenues	\$323,088	\$161,197	\$93,313	\$271,198	\$848,796
Net operating revenues	134,508	67,232	47,783	119,910	369,433
Net income (loss)	40,773	2,193	(8,312)	29,244	63,898
Basic earnings (loss) per share	1.53	0.08	(0.31)	1.09	2.39 (1)
Diluted earnings (loss) per share	1.53	0.08	(0.31)	1.09	2.39 (1)
2010					
Operating revenues	\$286,529	\$162,365	\$95,067	\$268,145	\$812,106
Net operating revenues	130,926	72,193	46,211	118,251	367,581
Net income (loss)	43,608	6,888	(7,420)	29,591	72,667
Basic earnings (loss) per share	1.64	0.26	(0.28)	1.11	2.73 (1)
Diluted earnings (loss) per share	1.64	0.26	(0.28)	1.11	2.73 (1)

Quarterly earnings (loss) per share are based upon the average number of common shares outstanding during each quarter. Because the average number of shares outstanding has changed in each quarter shown, the sum of quarterly earnings (loss) per share may not equal earnings per share for the year. Variations in earnings between quarterly periods are due primarily to the seasonal nature of our (1)business.

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NORTHWEST NATURAL GAS COMPANY
SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS AND RESERVES

COLUMN A	COLUMN B	COLUMN C Additions		COLUMN D Deductions	COLUMN E
Thousands (year ended Dec. 31)	Balance at beginning of period	Charged to costs and expenses	Charged to other accounts	Net Write-offs	Balance at end of period
2011					
Reserves deducted in balance sheet from assets to which they apply:					
Allowance for uncollectible accounts	\$2,950	\$1,919	\$-	\$1,974	\$2,895
2010					
Reserves deducted in balance sheet from assets to which they apply:					
Allowance for uncollectible accounts	\$3,125	\$1,717	\$-	\$1,892	\$2,950
2009					
Reserves deducted in balance sheet from assets to which they apply:					
Allowance for uncollectible accounts	\$2,927	\$4,201	\$-	\$4,003	\$3,125

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Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

Item 9A. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures

Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, has completed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")). Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective to ensure that information required to be disclosed by us and included in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

(b) Changes in Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in the Exchange Act Rule 13a-15(f).

There have been no changes in our internal control over financial reporting that occurred during the quarter ended December 31, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. The statements contained in Exhibit 31.1 and Exhibit 31.2 should be considered in light of, and read together with, the information set forth in this Item 9(a).

Item 9B. OTHER INFORMATION

None.

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PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Information concerning our Board of Directors, its Committees and the Audit Committee financial expert contained in NW Natural's definitive Proxy Statement for the May 24, 2012 Annual Meeting of Shareholders is hereby incorporated by reference. The information concerning "Section 16(a) Beneficial Ownership Reporting Compliance" and "Corporate Governance" contained in our definitive Proxy Statement for the May 24, 2012 Annual Meeting of Shareholders is hereby incorporated by reference.

Name	Age at Dec. 31, 2011	Positions held during last five years
Gregg S. Kantor	54	President and Chief Executive Officer (2009-); President and Chief Operating Officer (2007 - 2008); Executive Vice President (2006 -2007); Senior Vice President, Public and Regulatory Affairs (2003-2006).
David H. Anderson	50	Senior Vice President and Chief Financial Officer (2004-).
Margaret D. Kirkpatrick	57	Vice President and General Counsel (2005-); Partner in the law firm of Stoel Rives LLP (1991- 2005).
Lea Anne Doolittle	56	Senior Vice President (2008-); Vice President, Human Resources (2000-2007).
J. Keith White	58	Vice President, Business Development and Energy Supply/Chief Strategic Officer (2007-); Managing Director, Gas Operations and Wholesale Services (2005-2006); Managing Director and Chief Strategic Officer (2003-2005).
David R. Williams	58	Vice President, Utility Services (2007-); Director of Utility Operations, Districts and managed Labor Relations (2004-2006).
Grant M. Yoshihara	56	Vice President, Utility Operations (2007-); Managing Director, Utility Services (2005-2006); Director, Utility Services (2004-2005).
C. Alex Miller	54	Vice President, Finance and Regulation (2009-); Assistant Treasurer (2008-); General Manager of Rates and Regulatory Affairs (2002-2009).
Stephen P. Feltz	56	Assistant Secretary (2007-); Treasurer and Controller (1999-).
MardiLyn Saathoff	55	Deputy General Counsel (2010-); Chief Governance Officer and Corporate Secretary (2008-); Chief Compliance Officer and Assistant General Counsel, Tektronix, Inc. (2005-2008); General Counsel to Oregon Governor Kulongoski and Business and

Economic Development Advisor (2003-2005).

David A. Weber	52	President and Chief Executive Officer, NW Natural Gas Storage, LLC and Gill Ranch Storage, LLC (2012 -); Interim President and Chief Executive Officer, NW Natural Gas Storage LLC, and Gill Ranch Storage, LLC (2011-2012); Chief Operating Officer NW Natural Gas Storage, LLC and Gill Ranch Storage LLC (November 2010 - January 2011); Managing Director of Information Services and Chief Information Officer (2005 - 2011); Director of Information Services and Chief Information Officer (2001-2005).
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Each executive officer serves successive annual terms; present terms end on May 24, 2012. There are no family relationships among our executive officers, directors or any person chosen to become one of our officers or directors.

NW Natural has adopted a Code of Ethics (Code) applicable to all employees and officers that is available on our website at www.nwnatural.com. We intend to disclose on our website at www.nwnatural.com any amendments to the Code or waivers of the Code for executive officers.

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ITEM 11. EXECUTIVE COMPENSATION

The information concerning “Executive Compensation” and “Report of the Organization and Executive Compensation Committee” contained in our definitive Proxy Statement for the May 24, 2012 Annual Meeting of Shareholders is hereby incorporated by reference. Information related to Executive Officers as of December 31, 2011 is reflected in Part III, Item 10, above.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The following table sets forth information regarding compensation plans under which equity securities of NW Natural are authorized for issuance as of December 31, 2011 (see Note 6 to the Consolidated Financial Statements):

	(a)	(b)	(c)
	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Plan Category			
Equity compensation plans approved by security holders:			
Long-Term Incentive Plan (LTIP) (Target Award)(1)	118,617	n/a	337,788
Restated Stock Option Plan	579,225	\$ 42.09	580,650
Employee Stock Purchase Plan	19,917	\$ 39.72	136,038
Equity compensation plans not approved by security holders:			
Executive Deferred Compensation Plan (EDCP)(2)	3,723	n/a	n/a
Directors Deferred Compensation Plan (DDCP)(2)	62,831	n/a	n/a
Deferred Compensation Plan for Directors and Executives (DCP)(3)	120,028	n/a	n/a
Total	904,341		1,054,476

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The information captioned “Beneficial Ownership of Common Stock by Directors and Executive Officers” contained in our definitive Proxy Statement for the May 24, 2012 Annual Meeting of Shareholders is incorporated herein by reference.

- (1) Shares issued pursuant to the LTIP do not include an exercise price, but are payable when the award criteria are satisfied. If the maximum awards were paid pursuant to the performance-based awards outstanding at December 31, 2011, the number of shares shown in column (a) would increase by 118,617 shares and the number of shares shown in column (c) would decrease by the same amount of shares.
- (2) Prior to January 1, 2005, deferred amounts were credited, at the participant’s election, to either a “cash account” or a “stock account.” If deferred amounts were credited to stock accounts, such accounts were credited with a number of shares of NW Natural common stock based on the purchase price of the common stock on the next purchase date under our Dividend Reinvestment and Direct Stock Purchase Plan, and such accounts were credited with additional shares based on the deemed reinvestment of dividends. Cash accounts are credited quarterly with interest at a rate equal to Moody’s Average Corporate Bond Yield plus two percentage points, subject to a six percent minimum rate. At the election of the participant, deferred balances in the stock accounts are payable after termination of Board service or employment in a lump sum, in installments over a period not to exceed 10 years in the case of the DDCP, or 15 years in the case of the EDCP, or in a combination of lump sum and installments. We have contributed common stock to the trustee of the Umbrella Trusts such that the Umbrella Trusts hold approximately the number of shares of common stock equal to the number of shares credited to all participants’ stock accounts.
- (3) Effective January 1, 2005, the EDCP and DDCP were closed to new participants and replaced with the DCP. The DCP continues the basic provisions of the EDCP and DDCP under which deferred amounts are credited to either a “cash account” or a “stock account.” Stock accounts represent a right to receive shares of NW Natural common stock on a deferred basis, and such accounts are credited with additional shares based on the deemed reinvestment of dividends. Effective January 1, 2007, cash accounts are credited quarterly with interest at a rate equal to Moody’s Average Corporate Bond Yield. Our obligation to pay deferred compensation in accordance with the terms of the DCP will generally become due on retirement, death, or other termination of service, and will be paid in a lump sum or in installments of five or 10 years as elected by the participant in accordance with the terms of the DCP. We have contributed common stock to the trustee of the Supplemental Trust such that this trust holds approximately the number of common shares equal to the number of shares credited to all participants stock accounts. The right of each participant in the DCP is that of a general, unsecured creditor of the Company.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information captioned “Transactions with Related Persons” and “Corporate Governance” in the Company’s definitive Proxy Statement for the May 24, 2012 Annual Meeting of Shareholders is hereby incorporated by reference.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information captioned “2011 and 2010 Audit Firm Fees” in the Company’s definitive Proxy Statement for the May 24, 2012 Annual Meeting of Shareholders is hereby incorporated by reference.

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PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) The following documents are filed as part of this report:

1. A list of all Financial Statements and Supplemental Schedules is incorporated by reference to Item 8.

2. List of Exhibits filed:

Reference is made to the Exhibit Index commencing on page 120.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NORTHWEST NATURAL GAS COMPANY

Date: February 28, 2012

By: /s/ Gregg S. Kantor

Gregg S. Kantor

President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

SIGNATURE	TITLE	DATE
/s/ Gregg S. Kantor Gregg S. Kantor President and Chief Executive Officer	Principal Executive Officer and Director	February 28, 2012
/s/ David H. Anderson David H. Anderson Senior Vice President and Chief Financial Officer	Principal Financial Officer	February 28, 2012
/s/ Stephen P. Feltz Stephen P. Feltz Treasurer and Controller	Principal Accounting Officer	February 28, 2012
/s/ Timothy P. Boyle Timothy P. Boyle	Director)))	
/s/Martha L. Byorum Martha L. Byorum	Director)))	
/s/ John D. Carter John D. Carter	Director)))	
/s/ Mark S. Dodson Mark S. Dodson	Director)))	

Explanation of Responses:

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/s/ C. Scott Gibson	Director)
C. Scott Gibson)
) February 28, 2012
/s/ Tod R. Hamachek	Director)
Tod R. Hamachek)
)
/s/ Jane L. Peverett	Director)
Jane L. Peverett)
)
/s/ George J. Puentes	Director)
George J. Puentes)
)
/s/ Kenneth Thrasher	Director)
Kenneth Thrasher)
)
/s/ Russell F. Tromley	Director)
Russell F. Tromley)

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NORTHWEST NATURAL GAS COMPANY

EXHIBIT INDEX

To

Annual Report on Form 10-K

For Fiscal Year Ended

December 31, 2011

Exhibit Number

Document

*3a. Restated Articles of Incorporation, as filed and effective May 31, 2006 and amended June 3, 2008 (incorporated herein by reference to Exhibit 3a. to Form 10-K for 2006, File No. 1-15973).

*3b. Bylaws as amended May 24, 2007 (incorporated herein by reference to Exhibit 3.1 to Form 8-K dated May 29, 2007, File No. 1-15973).

*4a. Copy of Mortgage and Deed of Trust, dated as of July 1, 1946, to Bankers Trust and R. G. Page (to whom Stanley Burg is now successor), Trustees (incorporated herein by reference to Exhibit 7(j) in File No. 2-6494); and copies of Supplemental Indentures Nos. 1 through 14 to the Mortgage and Deed of Trust, dated respectively, as of June 1, 1949, March 1, 1954, April 1, 1956, February 1, 1959, July 1, 1961, January 1, 1964, March 1, 1966, December 1, 1969, April 1, 1971, January 1, 1975, December 1, 1975, July 1, 1981, June 1, 1985 and November 1, 1985 (incorporated herein by reference to Exhibit 4(d) in File No. 33-1929); Supplemental Indenture No. 15 to the Mortgage and Deed of Trust, dated as of July 1, 1986 (filed as Exhibit 4(c) in File No. 33-24168); Supplemental Indentures Nos. 16, 17 and 18 to the Mortgage and Deed of Trust, dated, respectively, as of November 1, 1988, October 1, 1989 and July 1, 1990 (incorporated herein by reference to Exhibit 4(c) in File No. 33-40482); Supplemental Indenture No. 19 to the Mortgage and Deed of Trust, dated as of June 1, 1991 (incorporated herein by reference to Exhibit 4(c) in File No. 33-64014); and Supplemental Indenture No. 20 to the Mortgage and Deed of Trust, dated as of June 1, 1993 (incorporated herein by reference to Exhibit 4(c) in File No. 33-53795).

*4b. Copy of Indenture, dated as of June 1, 1991, between the Company and Bankers Trust Company, Trustee, relating to the Company's Unsecured Medium-Term Notes (incorporated herein by reference to Exhibit 4(e) in File No. 33-64014).

*4c. Officers' Certificate dated June 12, 1991 creating Series A of the Company's Unsecured Medium-Term Notes (incorporated herein by reference to Exhibit 4e. to Form 10-K for 1993, File No. 0-994).

*4d. Officers' Certificate dated June 18, 1993 creating Series B of the Company's Unsecured Medium-Term Notes (incorporated herein by reference to Exhibit 4f. to Form 10-K for 1993, File No. 0-994).

*4e. Officers' Certificate dated January 17, 2003 relating to Series B of the Company's Unsecured Medium-Term Notes and supplementing the Officers' Certificate dated June 18, 1993 (incorporated herein by reference to Exhibit 4f.(1) to Form 10-K for 2002, File No. 0-994).

*4f. Form of Credit Agreement between Northwest Natural Gas Company and the banks that are party thereto, with JPMorgan Chase Bank, N.A., as administrative agent and Bank of America, N.A., as syndication agent, dated as of May 31, 2007, including Form of Note (incorporated herein by reference to Exhibit 4 to Form

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10-Q dated November 5, 2010, File No. 1-15973).

- *4g. Form of Letter Agreement, between each of JPMorgan Chase Bank, N.A., Bank of America, N.A., U.S. Bank National Association, UBS Loan Finance LLC, Wells Fargo Bank, N.A., Merrill Lynch Bank USA, dated as of April 29, 2008, extending the Credit Agreement between Northwest Natural Gas Company and each financial institution with JPMorgan Chase Bank, N.A., as Administrative Agent (incorporated herein by reference to Exhibit 4i.(1) to Form 10-K for 2008, File No. 1-15973).
- *4h. Form of Secured Medium-Term Notes, Series B (incorporated herein by reference to Exhibit 4.1 to Form 8-K dated October 4, 2004, File No. 1-15973).
- *4i. Letter Agreement among the Company, JPMorgan Chase Bank, N.A., Bank of America, N.A., U.S. Bank National Association, Wachovia Bank, National Association, Wells Fargo Bank, N.A., Bank of America, N.A., Successor by merger to Merrill Lynch Bank USA, and UBS Loan Finance LLC, dated October 29, 2009 (incorporated herein by reference to Exhibit 4i. to Form 10-K for 2009, File No. 1-15973).
- *4j. Distribution Agreement, dated March 18, 2009, among Banc of America Securities LLC, UBS Securities LLC, J.P. Morgan Securities Inc., and Piper Jaffray and Co. (Incorporated herein by reference to Exhibit 1.1 to Form 8-K dated March 23, 2009, File No. 1-15973).
- *4k. Form of Letter Agreement, dated August 24, 2009, among Banc of America Securities, LLC, UBS Securities LLC, J.P. Morgan Securities Inc., Piper Jaffray & Co. and Wells Fargo Securities, LLC (incorporated herein by reference to Exhibit 4k. to Form 10-K for 2009, File No. 1-15973).
- *4l. Form of Unsecured Medium-Term Notes, Series B (incorporated herein by reference to Exhibit 4.2 to Form 8-K dated October 4, 2004, File No. 1-15973).
- 4m. Gill Ranch Note Purchase Agreement, dated November 30, 2011, among Gill Ranch Storage, LLC and the parties listed thereto.
- 12. Statement re computation of ratios of earnings to fixed charges.
- 21. Subsidiaries of Northwest Natural Gas Company.
- 23. Consent of PricewaterhouseCoopers LLP.
- 31.1. Certification of Principal Executive Officer Pursuant to Rule 13a-14(a)/15-d-14(a), Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2. Certification of Principal Financial Officer Pursuant to Rule 13a-14(a)/15-d-14(a), Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1. Certification of Principal Executive Officer and Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Executive Compensation Plans and Arrangements:

- *10b. Executive Supplemental Retirement Income Plan 2010 Restatement (incorporated herein by reference to Exhibit 10b. to Form 10-K for 2009, File No. 1-15973).
- *10c. Supplemental Executive Retirement Plan, effective September 1, 2004 restated 2011 (incorporated herein by reference to Exhibit 10.1 to Form 10-Q for the quarter ended September 30, 2011, File No. 1-15973).
- *10d. Northwest Natural Gas Company Supplemental Trust, effective January 1, 2005, restated as of December 15, 2005 (incorporated herein by reference to Exhibit 10.7 to Form 8-K dated December 16, 2005, File No. 1-15973).
- *10e. Northwest Natural Gas Company Umbrella Trust for Directors, effective January 1, 1991, restated as of December 15, 2005 (incorporated herein by reference to Exhibit 10.5 to Form 8-K dated December 16, 2005, File No. 1-15973).
- *10f. Northwest Natural Gas Company Umbrella Trust for Executives, effective January 1, 1988, restated as of December 15, 2005 (incorporated herein by reference to Exhibit 10.6 to Form 8-K dated December 16, 2005, File No. 1-15973).
- *10g. Restated Stock Option Plan, as amended effective December 14, 2006 (incorporated herein by reference to Exhibit 10c. to Form 10-K for 2006, File No. 1-15973).
- *10h. Form of Restated Stock Option Plan Agreement (incorporated herein by reference to Exhibit 10h. to Form 10-K for 2009, File No. 1-15973).
- *10i. Executive Deferred Compensation Plan, effective as of January 1, 1987, restated as of February 26, 2009 (incorporated herein by reference to Exhibit 10(e). to Form 10-K for 2008, File No. 1-15973).
- *10j. Directors Deferred Compensation Plan, effective June 1, 1981, restated as of February 26, 2009 (incorporated herein by reference to Exhibit 10(f). to Form 10-K for 2008, File No. 1-15973).
- 10k. Deferred Compensation Plan for Directors and Executives effective January 1, 2005, restated as of January 1, 2012.
- *10l. Form of Indemnity Agreement as entered into between the Company and each director and certain executive officers (incorporated herein by reference to Exhibit 10l. to Form 10-K for 2009, File No. 1-15973).
- *10l.(1) Form of Indemnity Agreement as entered into between the Company and certain executive officers (incorporated herein by reference to Exhibit 10l.(1) to Form 10-K for 2009, File No. 1-15973).
- *10m. Non-Employee Directors Stock Compensation Plan, as amended effective December 15, 2005 (incorporated herein by reference to Exhibit 10.2 to Form 8-K dated December 16, 2005, File No. 1-15973).

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- 10n. Executive Annual Incentive Plan, effective February 23, 2012.
- *10o. Form of Agreement to Recoupment Provisions of Executive Annual Incentive Plan, effective as of January 1, 2010 (incorporated herein by reference to Exhibit 10o. to Form 10-K for 2009, File No. 1-15973).
- *10p. Form of Change in Control Severance Agreement between the Company and each executive officer (incorporated herein by reference to Exhibit 10o. to Form 10-K for 2008, File No. 1-15973).
- *10q. Severance agreement dated December 19, 2008 between the Company and Gregg S. Kantor (incorporated herein by reference to Exhibit 10.1 to Form 8-K dated December 23, 2008, File No. 1-15973).
- *10r. Northwest Natural Gas Company Long-Term Incentive Plan, as amended and restated effective December 15, 2011 (incorporated herein by reference to Exhibit 10.2 to Form 8-K dated December 14, 2011, File No. 1-15973).
- 10s. Form of Long-Term Incentive Award Agreement under the Long-Term Incentive Plan.
- 10t. Form of Long-Term Incentive Award Agreement under the Long-Term Incentive Plan.
- 10u. Form of Long-Term Incentive Award Agreement under the Long-Term Incentive Plan.
- 10v. Form of Long-Term Incentive Award Agreement under the Long-Term Incentive Plan.
- *10w. Form of Restricted Stock Bonus Agreement under the Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.9 to Form 8-K dated December 16, 2005, File No. 1-15973).
- *10x. Form of Consent dated December 14, 2006 entered into by each executive officer (incorporated herein by reference to Exhibit 10.1 to Form 8-K dated December 19, 2006, File No. 1-15973).
- *10y. Consent to Amendment of Deferred Compensation Plan for Directors and Executives, dated February 28, 2008 entered into by each executive officer (incorporated herein by reference to Exhibit 10bb to Form 10-K for 2007, File No. 1-15973).
- *10z. Form of Long-Term Incentive Award Agreement under the Long-Term Incentive Plan relating to a special award to an executive officer (incorporated herein by reference to Exhibit 10z. to Form 10-K for 2009, File No. 1-15973).
- *10bb. Form of Restricted Stock Unit Award Agreement under the Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.1 to Form 8-K dated December 14, 2011, File No. 1-15973).

101. **The following materials from Northwest Natural Gas Company Annual Report on Form 10-K for the fiscal year ended December 31, 2011, formatted in Extensible Business Reporting Language (XBRL):
- (i) Consolidated Statements of Income;
 - (ii) Consolidated Balance Sheets;
 - (iii) Consolidated Statements of Cash Flows; and
 - (iv) Related notes.

** In accordance with Rule 406T of Regulation S-T, the XBRL-related information in Exhibit 101 to this Annual Report on Form 10-K is deemed not filed or part of a registration statement or prospectus for purposes of Section 11 or 12 of the Securities Act, is deemed not filed for purposes of Section 18 of the Exchange Act and otherwise is not subject to liability under these sections

*Incorporated herein by reference as indicated

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