

CANON INC
Form 6-K
January 30, 2014

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Issuer

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

For the month of **.January** **2014** ,

CANON INC.

(Translation of registrant's name into English)

30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANON INC.

(Registrant)

Date . **January 30, 2014**

By /s/ Shinichi Aoyama
(Signature)*

Shinichi Aoyama
General Manager
Consolidated Accounting Div.
Canon Inc.

*Print the name and title of the signing officer under his signature.

The following materials are included.

1. RESULTS FOR THE FOURTH QUARTER AND THE FISCAL YEAR ENDED DECEMBER 31, 2013

RESULTS FOR THE FOURTH QUARTER

AND THE FISCAL YEAR ENDED DECEMBER 31, 2013

January 29, 2014

CONSOLIDATED RESULTS

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual			Projected		
	Year ended December 31, 2013	Year ended December 31, 2012	Change(%)	Year ended December 31, 2013	Year ending December 31, 2014	Change(%)
Net sales	¥ 3,731,380	¥ 3,479,788	+ 7.2	\$ 35,536,952	¥ 3,850,000	+ 3.2
Operating profit	337,277	323,856	+ 4.1	3,212,162	360,000	+ 6.7
Income before income taxes	347,604	342,557	+ 1.5	3,310,514	360,000	+ 3.6
Net income attributable to Canon Inc.	¥ 230,483	¥ 224,564	+ 2.6	\$ 2,195,076	¥ 240,000	+ 4.1
Net income attributable to Canon Inc. stockholders per share:						
- Basic	¥ 200.78	¥ 191.34	+ 4.9	\$ 1.91	¥ 211.08	+ 5.1
- Diluted	200.78	191.34	+ 4.9	1.91	-	-

	Actual			As of December 31, 2013
	As of December 31, 2013	As of December 31, 2012	Change(%)	
Total assets	¥ 4,242,710	¥ 3,955,503	+ 7.3	\$ 40,406,762
Canon Inc. stockholders equity	¥ 2,910,262	¥ 2,598,026	+ 12.0	\$ 27,716,781

Notes: 1. Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

2. U.S. dollar amounts are translated from yen at the rate of JPY 105= U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 30, 2013, solely for the convenience of the reader.

NON-CONSOLIDATED RESULTS

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual			Year ended December 31, 2013
	Year ended December 31, 2013	Year ended December 31, 2012	Change(%)	
Net sales	¥ 2,128,798	¥ 2,113,420	+ 0.7	\$ 20,274,267
Operating profit	188,491	198,695	- 5.1	1,795,152
Ordinary profit	236,695	235,728	+ 0.4	2,254,238
Net income	¥ 170,383	¥ 157,647	+ 8.1	\$ 1,622,695
Net income per share:				
- Basic	¥ 148.43	¥ 134.32	+ 10.5	\$ 1.41
- Diluted	148.43	-	-	1.41

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Dividend per share	130.00	130.00	-	1.24
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	As of December 31, 2013	As of December 31, 2012	Actual Change(%)	As of December 31, 2013
Total assets	¥ 2,385,892	¥ 2,337,002	+ 2.1	\$ 22,722,781
Net assets	¥ 1,567,030	¥ 1,594,688	- 1.7	\$ 14,924,095

Notes: 1. U.S. dollar amounts are translated from yen at the rate of JPY 105= U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 30, 2013, solely for the convenience of the reader.
2. Diluted net income per share for the year ended December 31, 2012, is not presented because there were no latent shares with a dilution effect.

Canon Inc.
Headquarter office

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Tokyo 146-8501, Japan
Phone: +81-3-3758-2111

I. Operating Results and Financial Conditions

2013 in Review

Looking back at the global economy in 2013, although the U.S. and Japanese economies began heading toward moderate recoveries during the latter half of the year, the economic downturn in Europe continued to drag on while the economies of emerging countries such as China faced slowdowns. As such, contrary to expectations at the beginning of the year, the global economy remained stagnant. As for exchange rates, the correction of the historic high value of the yen continued, with a trend toward a weaker yen growing increasingly clear.

As for the markets in which Canon operates amid these conditions, owing to the economic slowdown, flat demand led to a continuation of the harsh business environment especially for consumer products. Among office multifunction devices (MFDs), color models continued to drive growth while demand for laser printers realized a turnaround toward recovery. Although demand for interchangeable-lens digital cameras continued to show strong growth in Japan, demand overseas fell short of the previous year's level as the economic rebound in such markets as Europe and China takes longer than expected. As for digital compact cameras, demand continued to shrink in both developed countries as well as emerging markets. Overall market demand for inkjet printers, hit by the prolonged economic downturn, also declined in all major markets. In the industry and others sector, a rebound in capital investment for memory devices led to a pickup in demand for semiconductor lithography equipment in the latter half of the year, while demand for lithography equipment used in the production of flat panel displays (FPD) showed healthy market growth for mid- and small-size panels used mainly in smartphones and tablet PCs, and a modest recovery for large-size panels.

The average value of the yen during the year was ¥97.84 against the U.S. dollar, a year-on-year depreciation of approximately ¥18, and ¥130.01 against the euro, a year-on-year depreciation of approximately ¥27.

Despite the decline in demand for digital compact cameras and industrial equipment, net sales for the year increased 7.2% to ¥3,731.4 billion (U.S.\$35,537 million) from the previous year. This was realized through the steady sales growth for MFDs and laser printers, along with an increase in sales of inkjet printers, made possible through sales-promotion efforts despite the harsh conditions posed by the shrinking inkjet printer market, as well as the positive effects of favorable currency exchange rates. The gross profit ratio rose 0.8 points year on year to 48.2% thanks to the effects of ongoing cost-cutting efforts along with the depreciation of the yen. Despite an increase in foreign-currency-denominated operating expenses after conversion into yen due to the depreciation of the yen, Group-wide efforts to thoroughly reduce spending contributed to limiting the increase in operating expenses to just ¥1,461.1 billion (U.S.\$13,916 million), an increase of 10.2% year on year. Consequently, operating profit increased by 4.1% to ¥337.3 billion (U.S.\$3,212 million). Other income decreased by ¥8.4 billion (U.S.\$80 million) due to foreign currency exchange losses while income before income taxes increased by 1.5% year on year to ¥347.6 billion (U.S.\$3,311 million). Net income attributable to Canon Inc. increased by 2.6% to ¥230.5 billion (U.S.\$2,195 million). Accordingly, Canon achieved increases in both sales and profit.

Basic net income attributable to Canon Inc. stockholders per share for the year was ¥200.78 (U.S.\$ 1.91), a year-on-year increase of ¥9.44 (U.S.\$ 0.09).

Results by Segment

Looking at Canon's full-year performance by business unit, within the Office Business Unit, as for office MFDs, sales of color models increased from the year-ago period led by the imageRUNNER ADVANCE C5200/C2200 series. As for high speed continuous feed printers and wide-format printers, sales of the Océ ColorStream 3000 series showed solid growth. With regard to laser printers, laser multifunction models recorded strong growth contributing to a year-on-year increase in sales volume. As a result, sales for the business unit totaled ¥2,000.1 billion (U.S.\$19,048 million), an increase of 13.8% year on year, while operating profit totaled ¥266.9 billion (U.S.\$2,542 million), increasing 31.1%.

Within the Imaging System Business Unit, interchangeable-lens digital cameras maintained their top market share despite the challenging environment, which was marked by a drop in demand in Europe and China due to the economic downturn, although demand in Japan continued to expand. In particular, the EOS 5D Mark III and 70D advanced-amateur-model digital SLR cameras continued to realize healthy growth. Furthermore, in Japan, the new entry-level EOS Digital Rebel SL1 and T5i cameras proved popular. As for digital compact cameras, although total sales volume declined due to the market slowdown and the increasing popularity of smartphones, sales volume increased from the previous year for high-added-value models incorporating features that differentiate them from smartphones, such as large-size image sensors and models like the PowerShot SX50 HS and SX510 HS, which feature high-magnification zoom lenses. With regard to inkjet printers, despite the harsh market environment due to the rapid fall in demand in emerging markets, sales volume enjoyed solid growth thanks to efforts to boost sales through the introduction of new products offering enhanced support for cloud services. As a result, sales for the business unit increased by 3.1% to ¥1,448.9 billion (U.S.\$13,799 million) year on year, while operating profit totaled ¥203.8 billion (U.S.\$1,941 million), a decrease of 3.1%.

In the Industry and Others Business Unit, within the semiconductor lithography equipment, despite an increase in sales volume for memory devices in the latter half of the year fueled by renewed investment in capital expenditure by memory manufacturers, sales volumes for the year decreased slightly owing to restrained capital expenditure in the first half. As for FPD lithography equipment, sales volume remained the same as for the previous year amid the recovery trend in investment for large-size panels. Looking at medical equipment, sales volume for Canon's mainstay digital radiography systems steadily increased. Consequently, sales for the business unit totaled ¥374.9 billion (U.S.\$3,570 million), a decrease of 8.1% year on year, while operating profit recorded a loss of ¥25.3 billion (U.S.\$241 million), declining by ¥31.2 billion (U.S.\$298 million) from the previous year.

Cash Flow

During 2013, cash flow from operating activities totaled ¥507.6 billion (U.S.\$4,835 million), an increase of ¥123.6 billion (U.S.\$1,177 million) compared with the previous year, owing to improvements in working capital through such means as increasing the collection of accounts receivable and reducing inventory. Although capital investment focused on new products, cash flow from investing activities increased ¥37.5 billion (U.S.\$357 million) year on year to ¥250.2 billion (U.S.\$2,383 million) as a result of an increased amount of time deposits included in short-term investments. Accordingly, free cash flow totaled ¥257.4 billion (U.S.\$2,452 million), an increase of ¥86.1 billion (U.S.\$820 million) compared with the previous year. Cash flow from financing activities recorded an outlay of ¥222.2 billion (U.S.\$2,116 million), mainly arising from the dividend payout and the repurchasing of treasury stock.

Owing to these factors, as well as the positive impact from foreign currency translation adjustments, cash and cash equivalents increased by ¥122.2 billion (U.S.\$1,164 million) to ¥788.9 billion (U.S.\$7,513 million) from the end of the previous year.

Non-consolidated Results

Non-consolidated net sales totaled ¥2,128.8 billion (U.S.\$20,274 million), a year-on-year increase of 0.7%, ordinary profit increased by 0.4% to ¥236.7 billion (U.S.\$2,254 million), and net income increased by 8.1% to ¥170.4 billion (U.S.\$1,623 million).

Outlook

As for the outlook in 2014, there are signs of brightness among developed countries with steady economic growth in the U.S. and Japan, and the European economy expected to realize a turnaround toward recovery. Although uncertainties remain in emerging countries such as China, since they are expected to maintain their course of moderate expansion, the global economy, having bottomed out in 2013, is also expected to realize a moderate recovery.

In the businesses in which Canon is involved, demand for MFDs is projected to expand moderately, mainly for color models. Likewise, demand in the laser printer market is also expected to continue growing moderately. With regard to interchangeable-lens digital cameras, demand is expected to remain in line with that for the previous year. Within the digital compact camera market, projections point to market contraction, mainly among low-end models, due to the popularity of smartphones. As for inkjet printers, dwindling demand is expected to come to an end with the economic recovery, leveling off to remain in line with the previous year. Within the industrial equipment market, demand for semiconductor lithography equipment is expected to increase as device manufacturers boost capital investment in response to their improved inventory levels, while demand for FPD lithography equipment will likely pick up along with the recovery in investment for large-size panels.

With regard to currency exchange rates for the year, on which Canon's performance outlook is based, despite the recent trend toward a weaker yen, uncertainties remain in the future and Canon anticipates exchange rates of ¥100 to the U.S. dollar and ¥135 to the euro, representing depreciations of approximately ¥2 against the U.S. dollar, and approximately ¥5 against the euro compared with the previous year. Upon taking into consideration these foreign exchange rate assumptions and the current economic forecast, Canon projects full-year consolidated net sales in 2014 of ¥3,850.0 billion (U.S.\$36,667 million), a year-on-year increase of 3.2%; operating profit of ¥360.0 billion (U.S.\$3,429 million), a year-on-year increase of 6.7%; income before income taxes of ¥360.0 billion (U.S.\$3,429 million), a year-on-year increase of 3.6%; and net income attributable to Canon Inc. of ¥240.0 billion (U.S.\$2,286 million), a year-on-year increase of 4.1%.

Basic Policy Regarding Profit Distribution and Dividends for the Current Fiscal Year

Canon is being more proactive in returning profits to shareholders, mainly in the form of a dividend, taking into consideration mid-term profit forecasts, planned future investments, cash flow and other factors.

In 2013, despite the challenging business environment characterized by the prolonged European recession, Canon was able to generate adequate cash on hand thanks to comprehensive cash flow management and subsequent improvements in management efficiency. In light of this situation, Canon plans to distribute a full-year dividend totaling ¥130 (U.S.\$1.24) per share (interim dividend of ¥65 [U.S.\$0.62] per share [already distributed], and year-end dividend of ¥65 [U.S.\$0.62] per share), the same dividend amount as the previous year (including the commemorative dividend).

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, plan, project or similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

II. Management Policy

(1) Basic Policy

Under the corporate philosophy of kyosei living and working together for the common good Canon's basic management policy is to contribute to the prosperity and well-being of the world while endeavoring to become a truly excellent global corporation targeting continued growth and development.

(2) Management Goals

Based on this basic management policy, Canon launched the Excellent Global Corporation Plan in 1996. For almost 20 years, Canon's aim has been to exhibit strong sustainable growth and actively fulfill its social responsibilities. Through Phases I, II and III, Canon worked to build a solid management base and, in 2011, embarked on Phase IV, devoting full attention to achieving sound business growth.

At that time, the global economy was, among other things, undergoing a recovery from the global recession sparked by the collapse of Lehman Brothers. Frequent and drastic changes in the business environment were also occurring. Faced with such circumstances, Canon, regarding the drastic change to be an opportunity to swiftly transform itself ahead of the changing times, remained focused on tackling the challenge of achieving the Company's goal of sound business growth, implementing measures aimed at maintaining high profitability and further expanding its operations.

Since then, due to such unforeseen events as the Great East Japan Earthquake and flooding in Thailand, as well as the financial crisis in Europe, there has been an extended period of instability in the business environment. Although the global economy has remained weak, it finally started to show signs of improvement in 2013, returning to a path of gradual recovery in the latter half of the year. Going forward, this growth trend is expected to continue. For Canon, 2014 represents the fourth year of Phase IV (2011 - 2015) of the Excellent Global Corporation Plan. The Canon Group will work in unity, taking steps to realize sound business growth and overcome challenges to firmly return to a path of growth.

(3) Business Challenges and Countermeasures

In 2014, Canon will implement various measures under a basic policy of carrying out further reforms in order to return to the growth track.

In order to achieve our targets, Canon has established and will actively pursue the following five priority goals.

1. Bolstering Strengths of Existing Core Businesses by Creating Outstanding Hit Products

Canon aims to improve its market share for existing core businesses, developing appealing products that outperform the competition, not only in terms of basic performance, but also cost and usability. At the same time, Canon will strengthen the development of businesses derived from existing core businesses.

2. Securely Launch and Steadily Expand New Businesses

Canon will work to accelerate the business expansion of network camera systems for which significant growth is expected. The Company will also focus on strengthening its business foundation for 4K reference displays and mixed-reality systems, while also concentrating on the commercialization of Super Machine Vision. In the medical field, Canon aims to realize the early launch of DNA diagnostic systems.

3. Holistically Developing Global Sales Forces

In emerging markets, Canon will work to expand sales networks and enhance product lineups in accordance with conditions in each country. In developed countries, in addition to boosting the Company's ability to respond to Internet-based and other direct-order sales, Canon will strengthen its response to the centralized purchasing practices used by global corporations when procuring office products.

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4. Optimizing the Global Production System

Based on such factors as changes in local conditions in each country, Canon will work to realize the optimized global allocation of its production assets. The Company will also work to maintain or expand its production in Japan through automation, while also accelerating localized production of mainly consumables in the Americas and Europe through automated production systems.

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5. Exploring a New Dimension of Cost Reductions

Canon will strive to further accelerate procurement reforms as well as expand in-house production and promote automation. Additionally, the Company will work to significantly reduce product development times and achieve cost savings, promoting prototype-less production through the utilization of its super computer. Furthermore, it will move forward with the fundamental reform of manufacturing through the utilization of 3D printers.

In addition to the above, in order to return to a path of growth in the face of the dramatically changing business environment, Canon will select and concentrate on technological themes that will open the way to the future, further enhance product quality management, effectively make use of the Company's workforce, and carry out reforms such as thoroughly strengthening information security.

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

III. Financial Statements**I. CONSOLIDATED BALANCE SHEETS**

	Millions of yen			Thousands of U.S. dollars
	As of December 31, 2013	As of December 31, 2012	Change	As of December 31, 2013
ASSETS				
Current assets:				
Cash and cash equivalents	¥ 788,909	¥ 666,678	¥ 122,231	\$ 7,513,419
Short-term investments	47,914	28,322	19,592	456,324
Trade receivables, net	608,741	573,375	35,366	5,797,533
Inventories	553,773	551,623	2,150	5,274,029
Prepaid expenses and other current assets	286,605	262,258	24,347	2,729,571
Total current assets	2,285,942	2,082,256	203,686	21,770,876
Noncurrent receivables	19,276	19,702	(426)	183,581
Investments	70,358	56,617	13,741	670,076
Property, plant and equipment, net	1,278,730	1,260,364	18,366	12,178,381
Intangible assets, net	145,075	135,736	9,339	1,381,667
Other assets	443,329	400,828	42,501	4,222,181
Total assets	¥ 4,242,710	¥ 3,955,503	¥ 287,207	\$ 40,406,762
LIABILITIES AND EQUITY				
Current liabilities:				
Short-term loans and current portion of long-term debt	¥ 1,299	¥ 1,866	¥ (567)	\$ 12,371
Trade payables	307,157	325,235	(18,078)	2,925,305
Accrued income taxes	53,196	60,057	(6,861)	506,629
Accrued expenses	315,536	291,348	24,188	3,005,105
Other current liabilities	171,119	165,929	5,190	1,629,704
Total current liabilities	848,307	844,435	3,872	8,079,114
Long-term debt, excluding current installments	1,448	2,117	(669)	13,790
Accrued pension and severance cost	229,664	272,131	(42,467)	2,187,276
Other noncurrent liabilities	96,514	82,518	13,996	919,182
Total liabilities	1,175,933	1,201,201	(25,268)	11,199,362
Equity:				
Canon Inc. stockholders' equity:				
Common stock	174,762	174,762	-	1,664,400
Additional paid-in capital	402,029	401,547	482	3,828,848
Legal reserve	63,091	61,663	1,428	600,867
Retained earnings	3,212,692	3,138,976	73,716	30,597,067
Accumulated other comprehensive income (loss)	(80,646)	(367,249)	286,603	(768,057)
Treasury stock, at cost	(861,666)	(811,673)	(49,993)	(8,206,344)

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Total Canon Inc. stockholders' equity	2,910,262	2,598,026	312,236	27,716,781
Noncontrolling interests	156,515	156,276	239	1,490,619
Total equity	3,066,777	2,754,302	312,475	29,207,400
Total liabilities and equity	¥ 4,242,710	¥ 3,955,503	¥ 287,207	\$ 40,406,762

	Millions of yen		Thousands of U.S. dollars
	As of December 31, 2013	As of December 31, 2012	As of December 31, 2013
Notes:			
1. Allowance for doubtful receivables	¥ 12,730	¥ 12,970	\$ 121,238
2. Accumulated depreciation	2,383,530	2,159,453	22,700,286
3. Accumulated other comprehensive income (loss):			
Foreign currency translation adjustments	1,734	(247,734)	16,514
Net unrealized gains and losses on securities	10,242	4,146	97,543
Net gains and losses on derivative instruments	(2,408)	(4,462)	(22,933)
Pension liability adjustments	(90,214)	(119,199)	(859,181)

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

2. CONSOLIDATED STATEMENTS OF INCOME AND CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**Consolidated statements of income**

	Millions of yen			Change(%)	Thousands of
	Three months ended December 31, 2013	Three months ended December 31, 2012			U.S. dollars Three months ended December 31, 2013
Results for the fourth quarter					
Net sales	¥ 1,034,698	¥ 951,394	+	8.8	\$ 9,854,267
Cost of sales	546,680	519,002			5,206,477
Gross profit	488,018	432,392	+	12.9	4,647,790
Operating expenses:					
Selling, general and administrative expenses	316,713	280,052			3,016,314
Research and development expenses	77,765	74,636			740,619
	394,478	354,688			3,756,933
Operating profit	93,540	77,704	+	20.4	890,857
Other income (deductions):					
Interest and dividend income	2,340	1,703			22,286
Interest expense	(193)	(509)			(1,838)
Other, net	4,738	10,210			45,124
	6,885	11,404			65,572
Income before income taxes	100,425	89,108	+	12.7	956,429
Income taxes	32,103	24,588			305,743
Consolidated net income	68,322	64,520			650,686
Less: Net income attributable to noncontrolling interests	4,070	3,347			38,762
Net income attributable to Canon Inc.	¥ 64,252	¥ 61,173	+	5.0	\$ 611,924

	Millions of yen			Change(%)	Thousands of
	Year ended December 31, 2013	Year ended December 31, 2012			U.S. dollars Year ended December 31, 2013
Results for the fiscal year					
Net sales	¥ 3,731,380	¥ 3,479,788	+	7.2	\$ 35,536,952
Cost of sales	1,932,959	1,829,822			18,409,133
Gross profit	1,798,421	1,649,966	+	9.0	17,127,819
Operating expenses:					
Selling, general and administrative expenses	1,154,820	1,029,646			10,998,286
Research and development expenses	306,324	296,464			2,917,371

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	1,461,144	1,326,110			13,915,657
Operating profit	337,277	323,856	+	4.1	3,212,162
Other income (deductions):					
Interest and dividend income	6,579	6,792			62,657
Interest expense	(550)	(1,022)			(5,238)
Other, net	4,298	12,931			40,933
	10,327	18,701			98,352
Income before income taxes	347,604	342,557	+	1.5	3,310,514
Income taxes	108,088	110,112			1,029,409
Consolidated net income	239,516	232,445			2,281,105
Less: Net income attributable to noncontrolling interests	9,033	7,881			86,029
Net income attributable to Canon Inc.	¥ 230,483	¥ 224,564	+	2.6	\$ 2,195,076

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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

Consolidated statements of comprehensive income

	Millions of yen			Thousands of U.S. dollars
	Three months ended December 31, 2013	Three months ended December 31, 2012	Change(%)	Three months ended December 31, 2013
Results for the fourth quarter				
Consolidated net income	¥ 68,322	¥ 64,520	+ 5.9	\$ 650,686
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments	109,297	127,103		1,040,924
Net unrealized gains and losses on securities	2,700	2,337		25,714
Net gains and losses on derivative instruments	(2,384)	(5,123)		(22,705)
Pension liability adjustments	29,850	(13,736)		284,286
	139,463	110,581		1,328,219
Comprehensive income	207,785	175,101	+ 18.7	1,978,905
Less: Comprehensive income attributable to noncontrolling interests	7,892	6,047		75,162
Comprehensive income attributable to Canon Inc.	¥ 199,893	¥ 169,054	+ 18.2	\$ 1,903,743

	Millions of yen			Thousands of U.S. dollars
	Year ended December 31, 2013	Year ended December 31, 2012	Change(%)	Year ended December 31, 2013
Results for the fiscal year				
Consolidated net income	¥ 239,516	¥ 232,445	+ 3.0	\$ 2,281,105
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments	251,576	133,735		2,395,962
Net unrealized gains and losses on securities	6,612	3,265		62,971
Net gains and losses on derivative instruments	2,056	(4,880)		19,581
Pension liability adjustments	32,669	(12,787)		311,133
	292,913	119,333		2,789,647
Comprehensive income	532,429	351,778	+ 51.4	5,070,752
Less: Comprehensive income attributable to noncontrolling interests	14,688	10,824		139,885
Comprehensive income attributable to Canon Inc.	¥ 517,741	¥ 340,954	+ 51.9	\$ 4,930,867

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

3. DETAILS OF SALES

Results for the fourth quarter	Millions of yen			Change(%)	Thousands of
	Three months	Three months			U.S. dollars
	ended	ended			Three months
Sales by business unit	December 31, 2013	December 31, 2012			ended
Office	¥ 521,970	¥ 456,323	+	14.4	December 31, 2013
Imaging System	416,181	410,675	+	1.3	\$ 4,971,143
Industry and Others	118,781	106,768	+	11.3	3,963,629
Eliminations	(22,234)	(22,372)	-	-	1,131,248
					(211,753)
Total	¥ 1,034,698	¥ 951,394	+	8.8	\$ 9,854,267

Sales by region	Millions of yen			Change(%)	Thousands of
	Three months	Three months			U.S. dollars
	ended	ended			Three months
	December 31, 2013	December 31, 2012			ended
Japan	¥ 212,523	¥ 198,803	+	6.9	December 31, 2013
Overseas:					\$ 2,024,029
Americas	287,740	266,352	+	8.0	2,740,381
Europe	319,667	288,909	+	10.6	3,044,448
Asia and Oceania	214,768	197,330	+	8.8	2,045,409
	822,175	752,591	+	9.2	7,830,238
Total	¥ 1,034,698	¥ 951,394	+	8.8	\$ 9,854,267

Results for the fiscal year	Millions of yen			Change(%)	Thousands of
	Year ended	Year ended			U.S. dollars
	ended	ended			Year ended
Sales by business unit	December 31, 2013	December 31, 2012			ended
Office	¥ 2,000,073	¥ 1,757,575	+	13.8	December 31, 2013
Imaging System	1,448,938	1,405,971	+	3.1	\$ 19,048,314
Industry and Others	374,870	407,840	-	8.1	13,799,410
Eliminations	(92,501)	(91,598)	-	-	3,570,190
					(880,962)
Total	¥ 3,731,380	¥ 3,479,788	+	7.2	\$ 35,536,952

Sales by region	Millions of yen			Change(%)	Thousands of
	Year ended	Year ended			U.S. dollars
	ended	ended			Year ended
	December 31, 2013	December 31, 2012			ended
Japan	¥ 715,863	¥ 720,286	-	0.6	December 31, 2013
Overseas:					\$ 6,817,743
Americas	1,059,501	939,873	+	12.7	10,090,486
Europe	1,124,929	1,014,038	+	10.9	10,713,609
Asia and Oceania	831,087	805,591	+	3.2	7,915,114

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		3,015,517		2,759,502	+	9.3		28,719,209
Total	¥	3,731,380	¥	3,479,788	+	7.2	\$	35,536,952

Notes: 1. The primary products included in each of the segments are as follows:

Office Business Unit :

Office multifunction devices (MFDs) / Laser multifunction printers (MFPs) / Laser printers / Digital production printing systems / High speed continuous feed printers / Wide-format printers / Document solution

Imaging System Business Unit :

Interchangeable lens digital cameras / Digital compact cameras / Digital camcorders / Digital cinema cameras / Interchangeable lenses / Inkjet printers / Large-format inkjet printers / Commercial photo printers / Image scanners / Multimedia projectors / Broadcast equipment / Calculators

Industry and Others Business Unit :

Semiconductor lithography equipment / Flat panel display (FPD) lithography equipment / Digital radiography systems / Ophthalmic equipment / Vacuum thin-film deposition equipment / Organic LED (OLED) panel manufacturing equipment / Die bonders / Micromotors / Network cameras / Handy terminals / Document scanners

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America

Europe: United Kingdom, Germany, France, Netherlands, European countries, Middle East and Africa

Asia and Oceania: China, Asian countries, Australia

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

4. CONSOLIDATED STATEMENTS OF EQUITY

Millions of yen

	Common Stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total Canon Inc. stockholders equity	Noncontrolling interests	Total equity
Balance at December 31, 2011	¥ 174,762	¥ 401,572	¥ 59,004	¥ 3,059,298	¥ (481,773)	¥ (661,731)	¥ 2,551,132	¥ 162,535	¥ 2,713,667
Equity transactions with noncontrolling interests and other		(16)		152	(1,866)		(1,730)	(13,591)	(15,321)
Dividends paid to Canon Inc. stockholders				(142,362)			(142,362)		(142,362)
Dividends paid to noncontrolling interests								(3,492)	(3,492)
Transfers to legal reserve			2,659	(2,659)			-		-
Comprehensive income:									
Net income				224,564			224,564	7,881	232,445
Other comprehensive income (loss), net of tax:									
Foreign currency translation adjustments					132,704		132,704	1,031	133,735
Net unrealized gains and losses on securities					3,148		3,148	117	3,265
Net gains and losses on derivative instruments					(4,882)		(4,882)	2	(4,880)
Pension liability adjustments					(14,580)		(14,580)	1,793	(12,787)
Total comprehensive income							340,954	10,824	351,778
Repurchase of treasury stock, net		(9)		(17)		(149,942)	(149,968)		(149,968)
Balance at December 31, 2012	¥ 174,762	¥ 401,547	¥ 61,663	¥ 3,138,976	¥ (367,249)	¥ (811,673)	¥ 2,598,026	¥ 156,276	¥ 2,754,302
Equity transactions with noncontrolling interests and other		489		295	(655)		129	(11,182)	(11,053)
Dividends to Canon Inc. stockholders				(155,627)			(155,627)		(155,627)
Dividends to noncontrolling interests								(3,267)	(3,267)
Transfers to legal reserve			1,428	(1,428)			-		-
Comprehensive income:									
Net income				230,483			230,483	9,033	239,516
Other comprehensive income, net of tax:									

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Foreign currency translation adjustments					249,791		249,791	1,785	251,576
Net unrealized gains and losses on securities					6,097		6,097	515	6,612
Net gains and losses on derivative instruments					2,056		2,056	-	2,056
Pension liability adjustments					29,314		29,314	3,355	32,669
Total comprehensive income							517,741	14,688	532,429
Repurchase of treasury stock, net		(7)		(7)		(49,993)	(50,007)		(50,007)
Balance at December 31, 2013	¥ 174,762	¥ 402,029	¥ 63,091	¥ 3,212,692	¥ (80,646)	¥ (861,666)	¥ 2,910,262	¥ 156,515	¥ 3,066,777
Thousands of U.S. dollars									
Balance at December 31, 2012	\$ 1,664,400	\$ 3,824,257	\$ 587,267	\$ 29,895,010	\$ (3,497,610)	\$ (7,730,219)	\$ 24,743,105	\$ 1,488,343	\$ 26,231,448
Equity transactions with noncontrolling interests and other									
Dividends to Canon Inc. stockholders		4,657		2,809	(6,238)		1,228	(106,495)	(105,267)
Dividends to noncontrolling interests					(1,482,162)		(1,482,162)		(1,482,162)
Transfers to legal reserve			13,600	(13,600)			-	(31,114)	(31,114)
Comprehensive income:									
Net income				2,195,076			2,195,076	86,029	2,281,105
Other comprehensive income, net of tax:									
Foreign currency translation adjustments					2,378,962		2,378,962	17,000	2,395,962
Net unrealized gains and losses on securities					58,067		58,067	4,904	62,971
Net gains and losses on derivative instruments					19,581		19,581	-	19,581
Pension liability adjustments					279,181		279,181	31,952	311,133
Total comprehensive income							4,930,867	139,885	5,070,752
Repurchase of treasury stock, net		(66)		(66)		(476,125)	(476,257)		(476,257)
Balance at December 31, 2013	\$ 1,664,400	\$ 3,828,848	\$ 600,867	\$ 30,597,067	\$ (768,057)	\$ (8,206,344)	\$ 27,716,781	\$ 1,490,619	\$ 29,207,400

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

5. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Millions of yen		Thousands of U.S. dollars
	Year ended December 31, 2013	Year ended December 31, 2012	Year ended December 31, 2013
Cash flows from operating activities:			
Consolidated net income	¥ 239,516	¥ 232,445	\$ 2,281,105
Adjustments to reconcile consolidated net income to net cash provided by operating activities:			
Depreciation and amortization	275,173	258,133	2,620,695
Loss on disposal of fixed assets	10,638	11,242	101,314
Deferred income taxes	16,791	7,487	159,914
Decrease in trade receivables	45,040	5,030	428,952
(Increase) decrease in inventories	85,577	(24,805)	815,019
Decrease in trade payables	(108,622)	(102,293)	(1,034,495)
Increase (decrease) in accrued income taxes	(9,432)	12,427	(89,829)
Decrease in accrued expenses	(15,635)	(30,089)	(148,905)
Increase (decrease) in accrued (prepaid) pension and severance cost	(15,568)	5,515	(148,267)
Other, net	(15,836)	8,985	(150,817)
Net cash provided by operating activities	507,642	384,077	4,834,686
Cash flows from investing activities:			
Purchases of fixed assets	(233,175)	(316,211)	(2,220,714)
Proceeds from sale of fixed assets	1,763	4,861	16,790
Purchases of available-for-sale securities	(5,771)	(417)	(54,962)
Proceeds from sale and maturity of available-for-sale securities	4,528	344	43,124
(Increase) decrease in time deposits, net	(12,483)	103,137	(118,886)
Acquisitions of subsidiaries, net of cash acquired	(4,914)	(704)	(46,800)
Purchases of other investments	(296)	(796)	(2,819)
Other, net	136	(2,954)	1,296
Net cash used in investing activities	(250,212)	(212,740)	(2,382,971)
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	1,483	614	14,124
Repayments of long-term debt	(2,334)	(3,732)	(22,229)
Decrease in short-term loans, net	(547)	(5,055)	(5,210)
Dividends paid	(155,627)	(142,362)	(1,482,162)
Repurchases of treasury stock, net	(50,007)	(149,968)	(476,257)
Other, net	(15,149)	(19,236)	(144,276)
Net cash used in financing activities	(222,181)	(319,739)	(2,116,010)
Effect of exchange rate changes on cash and cash equivalents	86,982	41,853	828,400
Net change in cash and cash equivalents	122,231	(106,549)	1,164,105
Cash and cash equivalents at beginning of year	666,678	773,227	6,349,314
Cash and cash equivalents at end of year	¥ 788,909	¥ 666,678	\$ 7,513,419

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

6. NOTE FOR GOING CONCERN ASSUMPTION

Not applicable.

7. SEGMENT INFORMATION(1) SEGMENT INFORMATION BY BUSINESS UNIT

Results for the fourth quarter	Millions of yen			Change(%)	Thousands of
	Three months ended December 31, 2011	Three months ended December 31, 2012			U.S. dollars Three months ended December 31, 2013
Office					
Net sales:					
External customers	¥ 521,283	¥ 454,691	+ 14.6		\$ 4,964,600
Intersegment	687	1,632	- 57.9		6,543
Total	521,970	456,323	+ 14.4		4,971,143
Operating cost and expenses	458,419	405,051	+ 13.2		4,365,895
Operating profit	¥ 63,551	¥ 51,272	+ 23.9		\$ 605,248
Imaging System					
Net sales:					
External customers	¥ 416,003	¥ 410,292	+ 1.4		\$ 3,961,933
Intersegment	178	383	- 53.5		1,696
Total	416,181	410,675	+ 1.3		3,963,629
Operating cost and expenses	354,085	355,712	- 0.5		3,372,239
Operating profit	¥ 62,096	¥ 54,963	+ 13.0		\$ 591,390
Industry and Others					
Net sales:					
External customers	¥ 97,412	¥ 86,411	+ 12.7		\$ 927,734
Intersegment	21,369	20,357	+ 5.0		203,514
Total	118,781	106,768	+ 11.3		1,131,248
Operating cost and expenses	122,608	116,218	+ 5.5		1,167,696
Operating loss	¥ (3,827)	¥ (9,450)	-		\$ (36,448)

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Corporate and Eliminations

Net sales:

External customers	¥ -	¥ -	-	\$ -
Intersegment	(22,234)	(22,372)	-	(211,753)
Total	(22,234)	(22,372)	-	(211,753)
Operating cost and expenses	6,046	(3,291)	-	57,580
Operating profit	¥ (28,280)	¥ (19,081)	-	\$ (269,333)

Consolidated

Net sales:

External customers	¥ 1,034,698	¥ 951,394	+ 8.8	\$ 9,854,267
Intersegment	-	-	-	-
Total	1,034,698	951,394	+ 8.8	9,854,267
Operating cost and expenses	941,158	873,690	+ 7.7	8,963,410
Operating profit	¥ 93,540	¥ 77,704	+ 20.4	\$ 890,857

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

<u>Results for the fiscal year</u>	Millions of yen			Thousands of U.S. dollars
	Year ended December 31, 2013	Year ended December 31, 2012	Change(%)	Year ended December 31, 2013
Office				
Net sales:				
External customers	¥ 1,993,898	¥ 1,751,960	+ 13.8	\$ 18,989,504
Intersegment	6,175	5,615	+ 10.0	58,810
Total	2,000,073	1,757,575	+ 13.8	19,048,314
Operating cost and expenses	1,733,165	1,553,997	+ 11.5	16,506,333
Operating profit	266,908	203,578	+ 31.1	2,541,981
Total assets	954,803	927,543	+ 2.9	9,093,362
Depreciation and amortization	88,344	77,660	+ 13.8	841,371
Capital expenditures	¥ 54,644	¥ 58,402	- 6.4	\$ 520,419
Imaging System				
Net sales:				
External customers	¥ 1,448,186	¥ 1,404,394	+ 3.1	\$ 13,792,248
Intersegment	752	1,577	- 52.3	7,162
Total	1,448,938	1,405,971	+ 3.1	13,799,410
Operating cost and expenses	1,245,144	1,195,653	+ 4.1	11,858,514
Operating profit	203,794	210,318	- 3.1	1,940,896
Total assets	584,856	614,328	- 4.8	5,570,057
Depreciation and amortization	56,564	53,664	+ 5.4	538,705
Capital expenditures	¥ 44,112	¥ 58,142	- 24.1	\$ 420,114
Industry and Others				
Net sales:				
External customers	¥ 289,296	¥ 323,434	- 10.6	\$ 2,755,200
Intersegment	85,574	84,406	+ 1.4	814,990
Total	374,870	407,840	- 8.1	3,570,190
Operating cost and expenses	400,201	401,930	- 0.4	3,811,438
Operating profit (loss)	(25,331)	5,910	-	(241,248)
Total assets	328,202	337,899	- 2.9	3,125,733
Depreciation and amortization	37,072	34,264	+ 8.2	353,067
Capital expenditures	¥ 27,040	¥ 44,086	- 38.7	\$ 257,524

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Corporate and Eliminations

Net sales:					
External customers	¥	-	¥	-	\$ -
Intersegment		(92,501)		(91,598)	(880,962)
Total		(92,501)		(91,598)	(880,962)
Operating cost and expenses		15,593		4,352	148,505
Operating profit		(108,094)		(95,950)	(1,029,467)
Total assets		2,374,849		2,075,733	22,617,610
Depreciation and amortization		93,193		92,545	887,552
Capital expenditures	¥	101,682	¥	146,031	\$ 968,400

Consolidated

Net sales:					
External customers	¥	3,731,380	¥	3,479,788	\$ 35,536,952
Intersegment		-		-	-
Total		3,731,380		3,479,788	35,536,952
Operating cost and expenses		3,394,103		3,155,932	32,324,790
Operating profit		337,277		323,856	3,212,162
Total assets		4,242,710		3,955,503	40,406,762
Depreciation and amortization		275,173		258,133	2,620,695
Capital expenditures	¥	227,478	¥	306,661	\$ 2,166,457

Note: In 2013, based on the realignment of Canon's internal reporting structure, certain assets have been transferred from Corporate to the Office Business Unit. Corresponding amounts of total assets as of December 31, 2012 have been reclassified to conform with the current year presentation.

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

(2) SEGMENT INFORMATION BY GEOGRAPHIC AREA

Results for the fourth quarter	Millions of yen			Thousands of U.S. dollars
	Three months ended December 31, 2013	Three months ended December 31, 2012	Change(%)	Three months ended December 31, 2013
Japan				
Net sales:				
External customers	¥ 246,242	¥ 235,054	+ 4.8	\$ 2,345,162
Intersegment	457,411	432,284	+ 5.8	4,356,295
Total	703,653	667,338	+ 5.4	6,701,457
Operating cost and expenses	614,352	581,197	+ 5.7	5,850,971
Operating profit	¥ 89,301	¥ 86,141	+ 3.7	\$ 850,486
Americas				
Net sales:				
External customers	¥ 287,576	¥ 265,178	+ 8.4	\$ 2,738,819
Intersegment	3,191	5,610	- 43.1	30,391
Total	290,767	270,788	+ 7.4	2,769,210
Operating cost and expenses	286,926	266,439	+ 7.7	2,732,629
Operating profit	¥ 3,841	¥ 4,349	- 11.7	\$ 36,581
Europe				
Net sales:				
External customers	¥ 319,384	¥ 287,103	+ 11.2	\$ 3,041,752
Intersegment	13,431	1,339	+ 903.1	127,915
Total	332,815	288,442	+ 15.4	3,169,667
Operating cost and expenses	321,495	271,253	+ 18.5	3,061,857
Operating profit	¥ 11,320	¥ 17,189	- 34.1	\$ 107,810
Asia and Oceania				
Net sales:				
External customers	¥ 181,496	¥ 164,059	+ 10.6	\$ 1,728,534
Intersegment	219,181	185,498	+ 18.2	2,087,437
Total	400,677	349,557	+ 14.6	3,815,971
Operating cost and expenses	393,538	347,868	+ 13.1	3,747,981

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Operating profit	¥ 7,139	¥ 1,689	+ 322.7	\$ 67,990
Corporate and Eliminations				
Net sales:				
External customers	¥ -	¥ -	-	\$ -
Intersegment	(693,214)	(624,731)	-	(6,602,038)
Total	(693,214)	(624,731)	-	(6,602,038)
Operating cost and expenses	(675,153)	(593,067)	-	(6,430,028)
Operating profit	¥ (18,061)	¥ (31,664)	-	\$ (172,010)
Consolidated				
Net sales:				
External customers	¥ 1,034,698	¥ 951,394	+ 8.8	\$ 9,854,267
Intersegment	-	-	-	-
Total	1,034,698	951,394	+ 8.8	9,854,267
Operating cost and expenses	941,158	873,690	+ 7.7	8,963,410
Operating profit	¥ 93,540	¥ 77,704	+ 20.4	\$ 890,857

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

<u>Results for the fiscal year</u>	Millions of yen			Change(%)	Thousands of
	Year ended December 31, 2011	Year ended December 31, 2012			U.S. dollars Year ended December 31, 2013
Japan					
Net sales:					
External customers	¥ 797,501	¥ 834,406	- 4.4		\$ 7,595,248
Intersegment	1,855,181	1,829,834	+ 1.4		17,668,390
Total	2,652,682	2,664,240	- 0.4		25,263,638
Operating cost and expenses	2,326,351	2,336,536	- 0.4		22,155,724
Operating profit	326,331	327,704	- 0.4		3,107,914
Total assets	¥ 1,152,398	¥ 1,206,702	- 4.5		\$ 10,975,219
Americas					
Net sales:					
External customers	¥ 1,056,096	¥ 932,987	+ 13.2		\$ 10,058,057
Intersegment	11,774	23,767	- 50.5		112,133
Total	1,067,870	956,754	+ 11.6		10,170,190
Operating cost and expenses	1,043,487	937,111	+ 11.4		9,937,971
Operating profit	24,383	19,643	+ 24.1		232,219
Total assets	¥ 447,039	¥ 339,918	+ 31.5		\$ 4,257,514
Europe					
Net sales:					
External customers	¥ 1,124,603	¥ 1,010,922	+ 11.2		\$ 10,710,505
Intersegment	53,281	5,650	+ 843.0		507,438
Total	1,177,884	1,016,572	+ 15.9	&n	