

GLOBAL POWER EQUIPMENT GROUP INC.

Form 10-Q

August 09, 2012

[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2012

or

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File No. 001-16501

Global Power Equipment Group Inc.

(Exact name of registrant as specified in its charter)

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

Delaware
(State or other jurisdiction of
incorporation or organization)

73-1541378
(I.R.S. Employer
Identification No.)

400 E. Las Colinas Blvd., Suite 400
Irving, TX 75039
(Address of principal executive offices) (Zip code)

(214) 574-2700
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes No

As of August 3, 2012, there were 17,195,770 shares of common stock of Global Power Equipment Group Inc. outstanding.

Table of Contents

GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

Form 10-Q

For the quarter ended June 30, 2012

Table of Contents

Part I - FINANCIAL INFORMATION

<u>Item 1. Financial Statements (unaudited)</u>	3
<u>Condensed Consolidated Balance Sheets as of June 30, 2012 (unaudited) and December 31, 2011</u>	3
<u>Condensed Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2012 and 2011 (unaudited)</u>	4
<u>Condensed Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2012 and 2011 (unaudited)</u>	5
<u>Condensed Consolidated Statement of Stockholders' Equity for the Six Months Ended June 30, 2012 (unaudited)</u>	6
<u>Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2012 and 2011 (unaudited)</u>	7
<u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>	8
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	15
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	26
<u>Item 4. Controls and Procedures</u>	26
<u>Part II - OTHER INFORMATION</u>	
<u>Item 1. Legal Proceedings</u>	27
<u>Item 1A. Risk Factors</u>	27
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	27
<u>Item 3. Defaults Upon Senior Securities</u>	28
<u>Item 4. Mine Safety Disclosures</u>	28
<u>Item 5. Other Information</u>	28
<u>Item 6. Exhibits</u>	28
<u>SIGNATURES</u>	29

Table of Contents**Part I - FINANCIAL INFORMATION****Item 1. Financial Statements.****GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(\$ in thousands, except share and per share amounts)

	June 30, 2012 (Unaudited)	December 31, 2011
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 90,483	\$ 99,491
Restricted cash	3,100	3,100
Accounts receivable, net of allowance of \$1,094 and \$1,135	38,030	52,573
Inventories	6,211	5,354
Costs and estimated earnings in excess of billings	49,289	30,680
Deferred tax assets	3,424	3,424
Other current assets	6,186	5,920
Total current assets	196,723	200,542
Property, plant and equipment, net	11,000	9,492
Goodwill	74,018	74,018
Intangible assets, net	12,500	12,500
Deferred tax assets	15,153	14,448
Other assets	5,212	5,150
Total assets	\$ 314,606	\$ 316,150
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Accounts payable	\$ 11,313	\$ 10,377
Accrued compensation and benefits	13,280	16,485
Billings in excess of costs and estimated earnings	11,505	12,859
Accrued warranties	5,291	4,719
Other current liabilities	8,094	7,153
Total current liabilities	49,483	51,593
Other long-term liabilities	6,011	5,903
Total liabilities	55,494	57,496
Commitments and contingencies		
Stockholders' equity:		
Common stock, \$0.01 par value, 170,000,000 shares authorized and 17,934,370 and 16,771,388 shares issued, respectively, and 17,220,345 and 16,381,533 shares outstanding, respectively	179	168
Paid-in capital	70,414	69,495
Accumulated other comprehensive (loss) income	(103)	508
Retained earnings	188,629	188,487
Treasury stock, at par (714,025 and 389,855 common shares, respectively)	(7)	(4)

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

Total stockholders' equity	259,112	258,654
Total liabilities and stockholders' equity	\$ 314,606	\$ 316,150

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents**GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(\$ in thousands, except share and per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012 (Unaudited)	2011	2012 (Unaudited)	2011
Products revenue	\$ 33,582	\$ 54,468	\$ 65,686	\$ 74,941
Services revenue	61,096	83,848	133,454	167,670
Total revenue	94,678	138,316	199,140	242,611
Cost of products revenue	25,586	43,112	51,446	60,178
Cost of services revenue	52,100	73,325	114,210	147,313
Cost of revenue	77,686	116,437	165,656	207,491
Gross profit	16,992	21,879	33,484	35,120
Selling and administrative expenses	15,024	12,581	28,736	24,570
Reorganization (income) expense		(50)		(5)
Operating income	1,968	9,348	4,748	10,555
Interest expense, net	90	314	1,271	574
Other income, net	(2)	(140)	(7)	(62)
Income from continuing operations before income tax	1,880	9,174	3,484	10,043
Income tax expense (benefit)	917	(39,004)	1,629	(38,985)
Income from continuing operations	963	48,178	1,855	49,028
Discontinued operations:				
(Loss) income from discontinued operations	(60)	1,459	(127)	1,495
Net income	\$ 903	\$ 49,637	\$ 1,728	\$ 50,523
Basic earnings per weighted average common share:				
Income from continuing operations	\$ 0.06	\$ 3.03	\$ 0.11	\$ 3.12
(Loss) income from discontinued operations	(0.01)	0.10	(0.01)	0.09
Income per common share - basic	\$ 0.05	\$ 3.13	\$ 0.10	\$ 3.21
Weighted average number of shares of common stock outstanding - basic	17,110,768	15,875,794	16,743,116	15,720,143
Diluted earnings per weighted average common share:				
Income from continuing operations	\$ 0.06	\$ 2.84	\$ 0.11	\$ 2.90
(Loss) income from discontinued operations	(0.01)	0.08	(0.01)	0.09
Income per common share - diluted	\$ 0.05	\$ 2.92	\$ 0.10	\$ 2.99
Weighted average number of shares of common stock outstanding - diluted	17,190,975	16,983,606	17,187,303	16,908,745

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents

GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(\$ in thousands)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2012	2011	2012	2011
	(Unaudited)		(Unaudited)	
Net income	\$ 903	\$ 49,637	\$ 1,728	\$ 50,523
Foreign currency translation adjustment	(1,702)	560	(611)	2,061
Comprehensive (loss) income	\$ (799)	\$ 50,197	\$ 1,117	\$ 52,584

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents

GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

(\$ in thousands, except share amounts)

(Unaudited)

	Common Shares \$0.01 Per Share		Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Shares		Total
	Shares	Amount				Shares	Amount	
Balance, December 31, 2011	16,771,388	\$ 168	\$ 69,495	\$ 508	\$ 188,487	(389,855)	\$ (4)	\$ 258,654
Stock-based compensation	432,700	4	924			(114,719)	(1)	927
Warrants exercised	730,282	7	(5)			(209,451)	(2)	
Dividends declared					(1,586)			(1,586)
Net income					1,728			1,728
Foreign currency translation adjustment				(611)				(611)
Balance, June 30, 2012	17,934,370	\$ 179	\$ 70,414	\$ (103)	\$ 188,629	(714,025)	\$ (7)	\$ 259,112

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents**GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(\$ in thousands)

	Six Months Ended June 30,	
	2012	2011
	(Unaudited)	
Operating activities:		
Net income	\$ 1,728	\$ 50,523
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Deferred income tax benefit	(705)	(40,140)
Depreciation and amortization on plant, property and equipment and intangible assets	905	1,516
Amortization on deferred financing costs	1,152	261
(Gain) loss on disposals of equipment	(15)	4
Stock-based compensation	3,943	2,943
Changes in operating assets and liabilities	(7,520)	(14,314)
Net cash provided by (used in) operating activities	(512)	793
Investing activities:		
Proceeds from sale of equipment	15	6
Purchase of property, plant and equipment	(2,214)	(1,718)
Net cash used in investing activities	(2,199)	(1,712)
Financing activities:		
Repurchase of stock-based awards for payment of statutory taxes due on stock-based compensation	(3,016)	(2,864)
Proceeds from warrants exercised	7	7
Dividends paid	(1,547)	(1,547)
Debt issuance costs	(924)	(924)
Net cash used in financing activities	(5,487)	(2,857)
Effect of exchange rate changes on cash	(810)	1,938
Net change in cash and cash equivalents	(9,008)	(1,838)
Cash and cash equivalents, beginning of period	99,491	55,474
Cash and cash equivalents, end of period	\$ 90,483	\$ 53,636

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents

GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

NOTE 1 BUSINESS AND ORGANIZATION

Global Power Equipment Group Inc. and its wholly owned subsidiaries (unless the context requires otherwise, Global Power, the Company, we, us or our) is a leading provider of power generation equipment and industrial maintenance services. Through our Products Division, we design, engineer and manufacture gas turbine auxiliary equipment products for customers throughout the world. Through our Services Division, we provide on-site modification and maintenance, outage management and facility upgrade services for nuclear power plants and specialty maintenance and other industrial services to hydrocarbon power plants and other industrial operations in the United States. Our corporate headquarters are located in Irving, Texas, with facilities in Tulsa, Oklahoma; Auburn, Massachusetts; Atlanta, Georgia; Monterrey, Mexico; Shanghai, China; and Heerlen, The Netherlands.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: These unaudited condensed consolidated financial statements have been prepared by us in accordance with accounting principles generally accepted in the United States of America (U.S.). The information in the condensed consolidated financial statements, in the opinion of management, includes normal recurring adjustments and reflects all adjustments that are necessary for a fair statement of such financial statements. We believe that the disclosures presented are adequate to represent materially correct interim financial statements. These condensed consolidated financial statements should be read in conjunction with our audited consolidated financial statements and related notes for the year ended December 31, 2011 included in the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 14, 2012.

Discontinued Operations Presentation: In August 2011, we completed the sale of substantially all of the operating assets of our Deltak LLC (Deltak) business unit. The results of Deltak operations for all periods presented have been reclassified to discontinued operations except where noted. The following notes relate to our continuing operations only unless otherwise noted (See Note 3 *Discontinued Operations and Sale of Deltak Assets*).

Principles of Consolidation: The accompanying condensed consolidated financial statements include the accounts of Global Power Equipment Group Inc. and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying footnotes. Actual results could vary materially from those estimates.

Reclassifications: Certain reclassifications have been made to the prior years consolidated financial statements to conform with the current year presentation.

Dollar Amounts: All dollar amounts (except per share amounts) presented in the tabulations within the notes to our condensed consolidated financial statements are stated in thousands of dollars, unless otherwise noted.

Adoption of New Accounting Pronouncements

Accounting Standards Update (ASU) No. 2011-05, Comprehensive Income (Topic 220) (ASU 2011-05) changes the options when presenting comprehensive income. The update gives companies the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in separate but consecutive statements. The amendments in the update do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. This amendment also required an entity to present on the face of the financial statements adjustments for items that are reclassified from accumulated other comprehensive income to net income; however, this portion of the guidance has been deferred. The provisions of ASU 2011-05 will be applied retrospectively for interim and annual periods beginning after December 15, 2011. We now present condensed consolidated statements of comprehensive income as a result of adopting the update.

Recently Issued Accounting Pronouncements

In July 2012, the Financial Accounting Standards Board issued ASU No. 2012-02, Testing Indefinite-Lived Intangible Assets for Impairment (the revised standard). Under this new standard, entities testing indefinite-lived intangible assets for impairment now have an option of performing a qualitative assessment before having to calculate the fair value of a reporting unit. If an entity

Table of Contents

determines, on the basis of qualitative factors, that there is a more likely than not chance that the fair value of the reporting unit is less than the carrying amount, the existing quantitative impairment test is required. Otherwise, no further impairment testing is required. This standard is effective for us beginning January 1, 2013, with early adoption permitted under certain conditions. We do not expect the adoption of this standard will have any material effect on our financial statements or results of operations.

NOTE 3 DISCONTINUED OPERATIONS AND SALE OF DELTAK ASSETS

During the third quarter of 2011, we completed the sale of the operating net assets of our Deltak business unit, which was part of the Products Division. We have reported the disposition of the Deltak business unit as discontinued operations in accordance with the guidance of Accounting Standards Codification (ASC) 205-20 *Discontinued Operations*. The following table presents selected information regarding the results of our discontinued operations:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Revenue	\$ 65	\$ 11,197	\$ 193	\$ 18,485
(Loss) income before income taxes	(84)	1,487	(194)	1,542
Income tax (benefit) expense	(24)	28	(67)	47
(Loss) income from discontinued operations	\$ (60)	\$ 1,459	\$ (127)	\$ 1,495

NOTE 4 EARNINGS PER SHARE

Basic earnings per common share is net income divided by the weighted average common shares outstanding during the period. Diluted earnings per common share is based on the weighted average common shares outstanding during the period, adjusted to include the incremental effect of common shares that would be issued upon the conversion of warrants and the vesting and release of restricted stock awards.

Basic and diluted earnings per common share are calculated as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Net Income:				
Income from continuing operations	\$ 963	\$ 48,178	\$ 1,855	\$ 49,028
(Loss) income from discontinued operations	(60)	1,459	(127)	1,495
Net income available to common shareholders	\$ 903	\$ 49,637	\$ 1,728	\$ 50,523
Basic Earnings Per Common Share:				
Weighted Average Common Shares Outstanding	17,110,768	15,875,794	16,743,116	15,720,143
Basic earnings per common share from continuing operations	\$ 0.06	\$ 3.03	\$ 0.11	\$ 3.12
Basic earnings per common share from discontinued operations	(0.01)	0.10	(0.01)	0.09
Basic earnings per common share	\$ 0.05	\$ 3.13	\$ 0.10	\$ 3.21

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

Diluted Earnings Per Common Share:

Weighted Average Common Shares Outstanding	17,110,768	15,875,794	16,743,116	15,720,143
Effect of Dilutive Securities:				
Unvested portion of restricted stock awards	56,659	163,549	193,184	220,858
Warrants to purchase common stock	23,548	944,263	251,003	967,744
Weighted Average Common Shares Outstanding Assuming Dilution	17,190,975	16,983,606	17,187,303	16,908,745
Diluted earnings per common share from continuing operations	\$ 0.06	\$ 2.84	\$ 0.11	\$ 2.90
Diluted earnings per common share from discontinued operations	(0.01)	0.08	(0.01)	0.09
Diluted earnings per common share	\$ 0.05	\$ 2.92	\$ 0.10	\$ 2.99

During the three and six months ended June 30, 2012, there were 201,855 and 74,516 outstanding stock equivalents, respectively, that were anti-dilutive and excluded from the computations of diluted earnings per common share. During the three and six months ended June 30, 2011, there were no outstanding stock equivalents that were anti-dilutive and excluded from the computations of diluted earnings per common share. Excluded from the calculation of both basic and diluted earnings per common share are the unvested performance-based restricted stock awards for which performance targets had not been set by the Board of Directors of 144,479 and 179,535 as of June 30, 2012 and June 30, 2011, respectively.

Table of Contents**NOTE 5 INCOME TAXES**

The overall effective income tax rate during the three and six months ended June 30, 2012 and 2011 was as follows:

	Three Months Ended		Six Months Ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
Effective income tax rate	48.8%	-425.2%	46.8%	-388.2%

The effective income tax rate differs from the statutory federal income tax rate of 35% primarily because of state and foreign income taxes and permanent differences, changes in the valuation allowance realized in 2011 and utilization of net operating loss carryforwards.

In the second quarter of 2011, we assessed our valuation allowances against deferred tax assets for intangible assets, accruals and U.S. net operating loss (NOL) carryforwards in accordance with ASC 740 *Income Taxes* (ASC 740). Management's assessment included consideration of all available positive and negative evidence including, among other evidence, the scheduled reversal of deferred tax liabilities (including the impact of available carry back and carry forward periods), recent utilization of NOL carryforwards, historical operating income, projected future taxable income, customer concentration, tight credit markets, and tax planning strategies. Based on results of the assessment, we determined that it was more likely than not that the U.S. NOL carryforwards were realizable based on the guidance provided in ASC 740. Because the U.S. NOL carryforwards were expected to be realized due to 2011 and future year's income, only the portion attributable to future year's income was released as a discrete event during the second quarter of 2011. We recognized a non-recurring, non-cash tax benefit in the second quarter of 2011 for continuing operations of \$40.0 million related to the release of valuation allowances as of June 30, 2011. Additionally, we increased valuation allowances in the second quarter of 2011 by \$0.5 million for state NOL modifications.

As of June 30, 2012, we would need to generate approximately \$98.8 million of future financial taxable income to realize our deferred tax assets.

As of both June 30, 2012 and December 31, 2011, we provided for a liability of \$5.8 million for unrecognized tax benefits related to various federal, foreign and state income tax matters, which was included in long-term deferred tax assets and other long-term liabilities. If recognized, the entire amount of the liability would affect the effective tax rate. As of June 30, 2012, we have accrued approximately \$2.0 million in other long-term liabilities for potential payment of interest and penalties related to uncertain income tax positions.

NOTE 6 DEBT

New Credit Facility: On February 21, 2012, we entered into a new \$100 million Credit Facility (New Credit Facility) with Wells Fargo Bank, National Association, as Administrative Agent, U.S. Bank National Association, as Syndication Agent and the various lending institutions party thereto. The New Credit Facility is a multicurrency revolving credit facility with a letter of credit sublimit of \$75 million and an accordion feature not to exceed \$50 million. Proceeds of borrowings under the New Credit Facility may be used for working capital, acquisitions and general corporate purposes. As of June 30, 2012, there were no outstanding borrowings.

The interest rate on letters of credit issued under the revolving letter of credit was 1.25% per annum as of June 30, 2012. We also pay an unused line fee of 0.20%. Should we need to borrow against the revolver facility, at any time during the agreement, we would incur an interest rate of LIBOR plus 1.25% per annum. As of June 30, 2012, our outstanding letters of credit under the New Credit Facility totaled approximately \$17.6 million for our domestic entities. We also had outstanding letters of credit issued by another financial institution for our non-U.S. entities of \$12.8 million, which reduced our available capacity sublimit for letters of credit under the New Credit Facility. As of June 30, 2012, we had unused commitments of \$69.7 million on our New Credit Facility.

The New Credit Facility contains certain restrictive covenants customary for facilities of this type (subject to negotiated exceptions and baskets), including restrictions on indebtedness, liens, acquisitions and investments, restricted payments and dispositions. There are also financial covenants that require us to maintain a maximum consolidated total leverage ratio and a minimum interest coverage ratio. The New Credit Facility also provides for customary events of default, with corresponding grace periods, including failure to pay principal when due, failure to pay interest within three business days after becoming due, failure to pay other obligations within five days after becoming due, failure to comply with covenants, breaches of representations and warranties, default under certain other indebtedness, certain insolvency or receivership events affecting us and our subsidiaries, the occurrence of certain material judgments, or a change in control of the Company. We have given a first priority lien on substantially all of our assets as security for the New Credit Facility. The New Credit Facility has a maturity date of February 21, 2017.

Table of Contents

As of June 30, 2012, we were in compliance with all debt covenants. As of June 30, 2012, we had unamortized deferred financing fees on our New Credit Facility of \$0.9 million.

Previous Credit Facility: Upon entering into our New Credit Facility, we extinguished our previous \$150 million Credit Facility (Previous Credit Facility). Our Previous Credit Facility consisted of a \$60 million revolving letter of credit facility, including a \$25 million cash advance sub-facility, and a \$90 million term loan facility. On November 18, 2010, we repaid the outstanding balance of the term loan facility and all related interest in full. The Previous Credit Facility would have terminated on January 22, 2014 and any amounts outstanding at that time would have been due and payable in full, if it had not been extinguished on February 21, 2012 when we entered into our New Credit Facility.

On February 21, 2012, the amortization of debt financing costs pertaining to the Previous Credit Facility was accelerated, increasing the amount of interest expense recognized during the first quarter of 2012 by \$1.1 million.

NOTE 7 COMMITMENTS AND CONTINGENCIES

Litigation: We are involved from time to time in legal actions that arise in the ordinary course of our business. We do not believe that the resolution of any currently pending actions, either individually or in the aggregate, is reasonably likely to have a material adverse effect on our financial position, results of operations or liquidity. However, the outcomes of any legal actions cannot be predicted, and therefore, there can be no assurance that this will be the case.

Asbestos Cases: A former operating unit of Global Power has been named as a defendant in a limited number of asbestos personal injury lawsuits. Neither we nor our predecessors ever mined, manufactured, produced or distributed asbestos fiber, the material that allegedly caused the injury underlying these actions. The bankruptcy court's discharge order issued upon emergence from bankruptcy extinguished the claims made by all plaintiffs who had filed asbestos claims against us before that time. We also believe the bankruptcy court's discharge order should serve as a bar against any later claim filed against us, including any of our subsidiaries, based on alleged injury from asbestos at any time before emergence from bankruptcy. In any event in all of the asbestos cases finalized post-bankruptcy, we have been successful in having such cases dismissed without liability. We intend to vigorously defend all currently active actions, just as we defended the other actions that have since been dismissed, all without liability, and we do not anticipate that any of these actions will have a material adverse effect on our financial position, results of operations or liquidity. However, the outcomes of any legal action cannot be predicted, and therefore, there can be no assurance that this will be the case.

NOTE 8 STOCKHOLDERS EQUITY

Warrants: On January 22, 2008, we issued warrants to purchase 1,807,236 shares of common stock with an exercise price of \$7.9254. The warrants vested immediately upon issuance. During the six months ended June 30, 2012, warrants were exercised to purchase 730,282 shares of common stock. The stock was issued in a cashless transaction whereby we withheld 209,451 shares of common stock as payment of the exercised purchase warrants during the six months ended June 30, 2012. As of June 30, 2012, all issued warrants have been exercised.

Foreign Currency Translation: Foreign assets and liabilities are translated using the exchange rate in effect at the balance sheet date, and results of operations are translated using an average rate during the period. Translation adjustments are accumulated and reported as a component of accumulated other comprehensive income/(loss). The amount of accumulated comprehensive income/(loss) related to foreign currency translation was an unrealized loss of \$0.6 million during the six months ended June 30, 2012.

Stock-Based Compensation: We granted 246,255 shares of restricted stock awards to employees and directors during the six months ended June 30, 2012 at a weighted-average fair value price per share of \$27.31. These restricted stock awards include 93,837 time-based shares that will vest ratably over four years and 152,418 performance-based shares that will vest in one year. During the six months ended June 30, 2012, we vested 407,674 shares of stock-based compensation to employees and directors. Included in the shares vested in the six months ended June 30, 2012 were 33,373 restricted stock awards that vested in accordance with the retirement agreement of our former Chief Executive Officer.

Dividend and Stock Repurchase Program: In May 2012, our Board of Directors approved a quarterly cash dividend policy. On June 29, 2012, we paid cash dividends of \$0.09 per share of common stock, for an aggregate of \$1.5 million to the holders of record of our common stock as of the close of business on June 13, 2012. Dividend equivalents equal to the dividends payable on the same number of shares of our common stock were accrued on unvested restricted stock awards, although no dividend equivalents are paid on any of these restricted stock awards that are forfeited prior to the vesting date. Dividends are paid out in cash at the vesting date on restricted stock awards. Additionally, in May 2012, our Board of Directors authorized a program to repurchase up to two million shares of our common stock until the earlier of June 30, 2014 or a determination by the Board of Directors to discontinue the repurchase program. There were no repurchases under the repurchase program from

inception of the program through June 30, 2012.

Table of Contents**NOTE 9 SUPPLEMENTAL CASH FLOW INFORMATION**

Supplemental cash flow disclosures are as follows:

	Six Months Ended June 30,	
	2012	2011
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid for the period for:		
Interest	\$ 243	\$ 389
Income taxes	1,312	1,012
Net effect of changes in operating activities:		
Decrease in accounts receivable	14,543	6,208
Increase in inventories	(857)	(1,344)
Increase in costs and estimated earnings in excess of billings	(18,609)	(16,954)
Increase in other current assets	(266)	(2,033)
Increase in other assets	(290)	(114)
Increase (decrease) in accounts payable	936	(850)
Decrease in accrued and other liabilities	(1,623)	(4,808)
(Decrease) increase in billings in excess of costs and estimated earnings	(1,354)	5,581
Changes in operating assets and liabilities	\$ (7,520)	\$ (14,314)

NOTE 10 MAJOR CUSTOMERS AND CONCENTRATION OF CREDIT RISK

We have certain customers that represent more than 10 percent of consolidated accounts receivable. The balance for these customers as a percentage of the consolidated accounts receivable is as follows:

Customer	As of June 30, 2012	As of December 31, 2011
Siemens Energy, Inc.	26%	26%
General Electric Company	14%	*
FPL Group	13%	*
Southern Nuclear Operating Company	*	15%

* Less than 10%

We have certain customers that represent more than 10 percent of consolidated revenue. The revenue for these customers as a percentage of the consolidated revenue is as follows:

Customer	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Southern Nuclear Operating Company	15%	21%	23%	25%
Tennessee Valley Authority	16%	*	16%	*
Siemens Energy, Inc.	15%	17%	13%	13%
General Electric Company	15%	13%	13%	10%

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

FPL Group	*	12%	*	13%
All others	39%	37%	35%	39%
Total	100%	100%	100%	100%

* Less than 10% of revenue included in All others above

Customers for the Products Division include original equipment manufacturers, engineering, procurement and construction contractors and operators of power generation facilities. Products Division customers include Siemens Energy, Inc. and General Electric Company. Customers for the Services Division are varied, but include some major utility companies within the U.S. Services Division customers include Southern Nuclear Operating Company, Tennessee Valley Authority, Entergy Services Inc. and FPL Group. Our major customers vary over time due to the relative size and duration of our projects and customer outages.

Table of Contents**NOTE 11 SEGMENT INFORMATION**

We follow ASC 280 *Segment Reporting*, to present segment information. We considered the way our management team makes operating decisions and assesses performance and considered which components of our enterprise have discrete financial information available. As management makes decisions using a products and services group focus, our analysis resulted in two reportable segments, the Products Division and the Services Division.

The following tables present information about segment income:

	Products Division		Services Division		Total	
	Three Months Ended		Three Months Ended		Three Months Ended	
	June 30,		June 30,		June 30,	
	2012	2011	2012	2011	2012	2011
Revenue	\$ 33,582	\$ 54,468	\$ 61,096	\$ 83,848	\$ 94,678	\$ 138,316
Depreciation and amortization	339	308	129	146	468	454
Operating income	763	5,122	1,205	4,226	1,968	9,348

	Products Division		Services Division		Total	
	Six Months Ended		Six Months Ended		Six Months Ended	
	June 30,		June 30,		June 30,	
	2012	2011	2012	2011	2012	2011
Revenue	\$ 65,686	\$ 74,941	\$ 133,454	\$ 167,670	\$ 199,140	\$ 242,611
Depreciation and amortization	649	621	256	693	905	1,314
Operating income	397	2,553	4,351	8,002	4,748	10,555

The following table presents information, which reconciles segment information to consolidated total assets:

	As of June 30, 2012	As of December 31, 2011
Assets:		
Products	\$ 134,376	\$ 116,557
Services	77,490	78,652
Non allocated corporate assets	102,740	120,941
Total consolidated assets	\$ 314,606	\$ 316,150

Corporate assets consist primarily of cash and deferred tax assets.

Table of Contents

The following presents the Products Division revenue by geographical region based on our operating locations. Products are often shipped to other geographical areas but revenue is listed in the region in which the revenue is recognized:

	Three Months Ended June 30,			
	2012		2011	
	Revenue Recognized In	Product Shipped To	Revenue Recognized In	Product Shipped To
United States	\$ 21,113	\$ 10,241	\$ 32,065	\$ 8,901
Canada		1,427		5,662
Europe	10,493	1,580	19,635	2,528
Mexico	1,819	1,085	2,494	507
Asia	157	725	274	5,947
Middle East		16,708		25,863
South America		1,080		5,025
Other		736		35
Total	\$ 33,582	\$ 33,582	\$ 54,468	\$ 54,468

	Six Months Ended June 30,			
	2012		2011	
	Revenue Recognized In	Product Shipped To	Revenue Recognized In	Product Shipped To
United States	\$ 36,479	\$ 16,819	\$ 44,601	\$ 17,051
Canada		1,439		5,675
Europe	23,822	3,975	24,105	3,498
Mexico	4,970	3,746	5,657	3,547
Asia	415	3,484	578	6,122
Middle East		29,599		31,746
South America		5,740		7,010
Other		884		292
Total	\$ 65,686	\$ 65,686	\$ 74,941	\$ 74,941

Our Services Division revenue, virtually all of which was derived in the U.S., was \$61.1 million and \$133.5 million during the three and six months ended June 30, 2012, respectively. During the three and six months ended June 30, 2011, our Services Division revenue was \$83.8 million and \$167.7 million, respectively.

NOTE 12 SUBSEQUENT EVENTS

On July 30, 2012, we acquired Koontz-Wagner Custom Controls Holdings LLC (Koontz-Wagner), a leading manufacturer and integrator of engineered packaged control house solutions for the energy, oil & gas, and electrical industries. The aggregate consideration paid consisted of \$31.5 million in cash, subject to working capital adjustments. As this transaction was effective July 30, 2012, the results of Koontz-Wagner will be included in our consolidated financial statements beginning on such date. The addition of Koontz-Wagner s engineered packaged control house solutions will expand our products portfolio to our current customers, and supports the global expansion into adjacent infrastructure products and services. Koontz-Wagner s financial results will be included in our Products Division.

On August 3, 2012, our Board of Directors declared a cash dividend of \$0.09 per share of common stock to the holders of record of our common stock as of the close of business on September 10, 2012 to be paid on or about September 28, 2012.

Table of Contents

Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations.*
Cautionary Statement Regarding Forward-Looking Statements

This Form 10-Q contains or incorporates by reference various forward-looking statements that express a belief, expectation or intention or are otherwise not statements of historical fact. Forward-looking statements generally use forward-looking words, such as may, will, could, project, believe, anticipate, expect, estimate, continue, potential, plan, forecast and other words that convey the uncertainty of future events. Forward-looking statements include information concerning possible or assumed future results of our operations, including the following:

business strategies;

operating and growth initiatives and opportunities;

competitive position;

market outlook and trends in our industry;

contract backlog and related amounts to be recognized as revenue;

expected financial condition;

future cash flows;

financing plans;

expected results of operations;

future capital and other expenditures;

availability of raw materials and inventories;

plans and objectives of management;

future exposure to currency devaluations or exchange rate fluctuations;

future income tax payments and utilization of net operating losses and foreign tax credit carryforwards;

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

future compliance with orders and agreements with regulatory agencies;

the effectiveness of our disclosure controls and procedures;

expected outcomes of legal or regulatory proceedings and their expected effects on our results of operations; and

any other statements regarding future growth, future cash needs, future operations, business plans and future financial results. These forward-looking statements represent our intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, including unpredictable or unanticipated factors that we have not discussed in this Form 10-Q. Many of those factors are outside of our control and could cause actual results to differ materially from the results expressed or implied by the forward-looking statements.

In light of these risks, uncertainties and assumptions, the events described in the forward-looking statements might not occur or might occur to a different extent or at a different time than we have described. You should consider the areas of risk and uncertainty described above, as well as those discussed in our Annual Report on Form 10-K, filed on March 14, 2012, titled *Risk Factors* and those discussed under Item 1A Risk Factors in this Quarterly Report on Form 10-Q. Except as may be required by applicable law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise and we caution you not to rely upon them unduly.

The following discussion provides an analysis of the results of operations for each of our business segments, an overview of our liquidity and capital resources and other items related to our business. This discussion and analysis should be read in conjunction with our condensed consolidated financial statements and notes thereto included in this Quarterly Report on Form 10-Q and our audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission (SEC) on March 14, 2012.

Table of Contents

Overview

We are a comprehensive provider of power generation equipment and modification and maintenance services for customers in the domestic and international energy, power infrastructure and service industries. We operate through two business segments, which we refer to as our Products Division and our Services Division.

Through our Products Division, we design, engineer and manufacture a comprehensive range of gas turbine auxiliary equipment primarily used to enhance the efficiency and facilitate the operation of gas turbine power plants as well as for other industrial, energy and power-related applications.

Through our Services Division, we provide on-site specialty modification and maintenance, outage management and facility upgrade services for nuclear power plants and specialty maintenance and other industrial services to fossil-fuel and hydroelectric power plants and other industrial operations in the United States (U.S.).

For information about our segments, see Note 11 to our condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

In both our segments, our operations are based on discrete projects subject to contract awards of varying scopes and values. Business volume fluctuates due to many factors, including the mix of work and project schedules, which are dependent on the level and timing of customer releases of new projects. Significant fluctuations may occur from period to period in revenue, gross profit and operating results and are discussed below.

Dividend and Stock Repurchases

In May 2012, our Board of Directors approved a dividend policy pursuant to which it plans to make, subject to subsequent declaration, quarterly dividends. On June 29, 2012, our initial cash dividend of \$0.09 per share of common stock, for an aggregate of \$1.5 million was paid to the holders of record of our common stock as of the close of business on June 13, 2012. Additionally, in May 2012, our Board of Directors authorized a program to repurchase up to two million shares of our common stock. To date, we have not repurchased any shares.

New Credit Facility

On February 21, 2012, we extinguished our previous \$150 million Credit Facility (Previous Credit Facility) and entered into a new \$100 million Credit Facility (New Credit Facility). The New Credit Facility allows for borrowings up to \$100 million, with an accordion feature for up to \$50 million of additional borrowing capacity. The facility has a letter of credit sublimit of \$75 million and provides access to multi-currency funds. The New Credit Facility has a maturity date of February 21, 2017.

Sale of Deltak Assets

On August 31, 2011, we sold substantially all of the operating assets of our Deltak LLC (Deltak) business unit, which was part of our Products Division, for \$31.0 million in cash, less a \$4.9 million working capital adjustment. We have reclassified the historical results of operations of our Deltak business unit to discontinued operations for all periods presented. Unless noted otherwise, the discussion and analysis that follows relates to our continuing operations only.

Business Outlook

Products:

Year-to-date operating results for our Products Division reflect lower shipment volumes compared to the prior year period primarily due to the timing of customers taking delivery of equipment. Developments in the second quarter of 2012 include indications that the anticipated increase in gas turbine installations in the U.S. continues to lag as a result of weak demand in the current volatile economy. Proposal activity for near-term projects has decreased. We believe that our outlook remains positive as demand increases for global power generation capacity additions, but has been affected by short-term headwinds resulting from continued macro-economic uncertainties and a slowing recovery in certain geographic markets. Natural gas power generation remains a less expensive and a lower emission alternative to coal-fired power

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

generation, and we are in a strong position to take advantage of this once a sustainable recovery takes hold. Gross margins realized during the first half of 2012 were stronger than in 2011, primarily due to higher as sold margins booked as the original equipment manufacturer (OEM) cycle gradually emerges from the extended trough.

On July 30, 2012, we acquired Koontz-Wagner Custom Controls Holdings LLC (Koontz-Wagner), a leading manufacturer and integrator of engineered packaged control house solutions for the energy, oil & gas, and electrical industries. The addition of Koontz-Wagner s engineered packaged control house solutions will expand our products portfolio to our current customers, and supports the global expansion into adjacent infrastructure products and services. Koontz-Wagner s financial results will be included in our Products Division beginning on July 30, 2012.

Table of Contents*Services:*

Within our Services Division, year-to-date revenue is lower primarily due to fewer refueling outages at nuclear power plants in the first half of 2012 as compared to the first half of 2011 and the completion of a large capital project during the first quarter of 2011. Also, capital spending constraints and deferred maintenance requirements in response to lower electricity demand and a mild 2011 winter have negatively impacted revenue as some of our customers have reduced the scope of elective maintenance projects. Although we believe we have maintained market share during this period, we continue to see full scope engineering, procurement and construction firms and other niche companies seeking to expand into nuclear modification and maintenance services. The impact of the unfavorable year-over-year revenue declines has been partially offset by increased scope related to our participation on new build and re-start nuclear project sites in the U.S. The U.S. Nuclear Regulatory Commission has issued preliminary guidance related to certain modifications on the domestic nuclear fleet, but the timing and scope of such modifications remain uncertain as domestic utilities evaluate how these preliminary guidelines will apply to their nuclear sites. We do not anticipate earnings in 2012 from contract opportunities that may result from this guidance, but do anticipate projects to materialize by the second half of 2013. Our margins realized in the first half of 2012 have improved from 2011 due to operational execution and efficient project management on capital projects.

Backlog:

Our backlog consists of firm orders or blanket authorizations from our customers. Backlog may vary significantly from reporting period to reporting period due to the timing of customer commitments. The time between receipt of an order and actual completion, or delivery, of our products varies from a few weeks, in the case of inventoried precision parts, to a year or more, in the case of custom designed gas turbine auxiliary equipment and other major plant components. We add a booking to our backlog for Products Division orders when we receive a purchase order or other written contractual commitment from a customer. The maintenance services we provide through our Services Division are typically carried out under long-term contracts spanning several years. Upon signing a multi-year maintenance contract with a customer for services, we add to our backlog only the first twelve months of work that we expect to perform under the contract. Additional work that is not identified under the original contract is added to our backlog when we reach an agreement with the customer as to the scope and pricing of that additional work. Capital project awards are typically defined in terms of scope and pricing at the time of contractual commitment from the customer. Upon receipt of a customer commitment, capital project bookings are added to our backlog at full contract value regardless of the time frame anticipated to complete the project. Capital project bookings are removed from our backlog as work is performed and revenue is recognized, or until cancellation.

Backlog is not a measure defined by generally accepted accounting principles in the U.S., and our methodology for determining backlog may vary from the methodology used by other companies in determining their backlog amounts. Backlog may not be indicative of future operating results and projects in our backlog may be cancelled, modified or otherwise altered by our customers.

The following table shows our backlog, by division, as of the end of each of the last five quarters (\$ in thousands):

	June 30, 2012	March 31, 2012	December 31, 2011	September 30, 2011	June 30, 2011
Products Backlog	\$ 136,058	\$ 135,355	\$ 130,614	\$ 126,198	\$ 120,571
Services Backlog	266,451	199,412	213,433	213,647	195,904
Total	\$ 402,509	\$ 334,767	\$ 344,047	\$ 339,845	\$ 316,475

Our Products Division backlog as of June 30, 2012 increased by \$0.7 million from March 31, 2012 and increased by \$15.5 million from June 30, 2011, respectively. The increase in backlog since March 31, 2012 was primarily driven by revenue recognition that was delayed until after June 30, 2012, largely offset by a reduction in booking activity. While we remain optimistic about future prospects for new natural gas-fired generation projects, quote and booking activity has slowed indicating a delayed recovery. Bookings for the quarter were heavily concentrated on projects destined for international projects. The Middle East remains active and bookings destined for Asian projects increased during the second quarter of 2012. The ratio of orders booked to orders shipped was 1.0-to-1 during the three months ended June 30, 2012 and 1.1-to-1 during the six months ended June 30, 2012.

Our Services Division backlog as of June 30, 2012 increased by \$67.0 million from March 31, 2012 and \$70.5 million from June 30, 2011. The increase in backlog from March 31, 2012 was primarily due to new contract wins during the second quarter of 2012 related to scope expansion on new build and re-start nuclear project sites as well as the renewal and scope expansion of a

Table of Contents

multi-year maintenance and modification contract for a significant customer. The build in backlog from new project bookings more than offset the impact of lower backlog from our core maintenance and modification services due to customer budget constraints. The ratio of project awards to services rendered was 2.1-to-1 during the three months ended June 30, 2012 and 1.4-to-1 during the six months ended June 30, 2012.

Results of Operations

Our summary financial results during the three and six months ended June 30, 2012 and 2011 were as follows (\$ in thousands):

	Three Months Ended June 30,				Six Months Ended June 30,			
	2012	2011	Variance		2012	2011	Variance	
			\$	%			\$	%
Products revenue	\$ 33,582	\$ 54,468	\$ (20,886)	-38.3%	\$ 65,686	\$ 74,941	\$ (9,255)	-12.3%
Services revenue	61,096	83,848	(22,752)	-27.1%	133,454	167,670	(34,216)	-20.4%
Total revenue	94,678	138,316	(43,638)	-31.5%	199,140	242,611	(43,471)	-17.9%
Cost of products revenue	25,586	43,112	(17,526)	-40.7%	51,446	60,178	(8,732)	-14.5%
Cost of services revenue	52,100	73,325	(21,225)	-28.9%	114,210	147,313	(33,103)	-22.5%
Cost of revenue	77,686	116,437	(38,751)	-33.3%	165,656	207,491	(41,835)	-20.2%
Gross profit	16,992	21,879	(4,887)	-22.3%	33,484	35,120	(1,636)	-4.7%
Gross profit percentage	17.9%	15.8%			16.8%	14.5%		
Selling and administrative expenses	15,024	12,581	2,443	19.4%	28,736	24,570	4,166	17.0%
Reorganization (income) expense		(50)	50	-100.0%		(5)	5	-100.0%
Operating income	1,968	9,348	(7,380)	-78.9%	4,748	10,555	(5,807)	-55.0%
Interest expense, net	90	314	(224)	-71.3%	1,271	574	697	121.4%
Other income, net	(2)	(140)	138	-98.6%	(7)	(62)	55	-88.7%
Income from continuing operations before income tax	1,880	9,174	(7,294)	-79.5%	3,484	10,043	(6,559)	-65.3%
Income tax expense (benefit)	917	(39,004)	39,921	-102.4%	1,629	(38,985)	40,614	-104.2%
Income from continuing operations	963	48,178	(47,215)	-98.0%	1,855	49,028	(47,173)	-96.2%
Discontinued operations:								
(Loss) income from discontinued operations	(60)	1,459	(1,519)	-104.1%	(127)	1,495	(1,622)	-108.5%
Net income	\$ 903	\$ 49,637	\$ (48,734)	-98.2%	\$ 1,728	\$ 50,523	\$ (48,795)	-96.6%

Revenue

(\$ in thousands)	Three Months Ended June 30,				Six Months Ended June 30,			
	2012	2011	Variance		2012	2011	Variance	
			\$	%			\$	%
Products revenue	\$ 33,582	\$ 54,468	\$ (20,886)	-38.3%	\$ 65,686	\$ 74,941	\$ (9,255)	-12.3%
Services revenue	61,096	83,848	(22,752)	-27.1%	133,454	167,670	(34,216)	-20.4%
Total	\$ 94,678	\$ 138,316	\$ (43,638)	-31.5%	\$ 199,140	\$ 242,611	\$ (43,471)	-17.9%

Table of Contents*Products Revenue.*

The composition of our Products Division revenue varies from period to period based on our product mix, the strength of various geographic markets we serve and our ability to address those markets. The geographic dispersion of where products were shipped during the three and six months ended June 30, 2012 and 2011 was as follows (\$ in thousands):

	Three Months Ended				Six Months Ended			
	June 30,		Variance		June 30,		Variance	
	2012	2011	\$	%	2012	2011	\$	%
United States	\$ 10,241	\$ 8,901	\$ 1,340	15.1%	\$ 16,819	\$ 17,051	\$ (232)	-1.4%
Canada	1,427	5,662	(4,235)	-74.8%	1,439	5,675	(4,236)	-74.6%
Europe	1,580	2,528	(948)	-37.5%	3,975	3,498	477	13.6%
Mexico	1,085	507	578	114.0%	3,746	3,547	199	5.6%
Asia	725	5,947	(5,222)	-87.8%	3,484	6,122	(2,638)	-43.1%
Middle East	16,708	25,863	(9,155)	-35.4%	29,599	31,746	(2,147)	-6.8%
South America	1,080	5,025	(3,945)	-78.5%	5,740	7,010	(1,270)	-18.1%
Other	736	35	701	2002.9%	884	292	592	202.7%
Total	\$ 33,582	\$ 54,468	\$ (20,886)	-38.3%	\$ 65,686	\$ 74,941	\$ (9,255)	-12.3%

The \$20.9 million or 38.3% decrease in Products Division revenue during the three months ended June 30, 2012, compared to the corresponding period in 2011, was primarily due to customer delayed shipments and the timing of converting backlog into revenue as compared to the three months ended June 30, 2011. During the three months ended June 30, 2012, approximately \$16.9 million of projects near completion and scheduled to ship during the second quarter were delayed until subsequent quarters. This was partially offset by \$12.1 million of project shipments in the second quarter of 2012 that were substantially completed in the first quarter of 2012. Compared to the corresponding period in 2011, there were no material project shipments delayed in the second quarter of 2011, and project shipments of approximately \$20.0 million that were substantially completed in the first quarter of 2011 were shipped in the second quarter of 2011.

Project shipment dates often change after a project is added to our backlog due to project site logistics or customer driven change orders among other reasons including transportation logistics. Our backlog was concentrated on products destined for Middle East projects as of March 31, 2012 and June 30, 2012. As a result, project shipment delays for both quarters were also concentrated on these projects with no other geographic market comprising a significant concentration of delayed shipments. Reduced revenue from delayed project shipments was partially offset by increased shipments to projects in the U.S.

The \$9.3 million or 12.3% decrease in Products Division revenue during the six months ended June 30, 2012, compared to the corresponding period in 2011, was primarily due to customer delayed shipments and the timing of converting backlog into revenue as compared to the six months ended June 30, 2011. Approximately \$16.9 million of projects near completion and scheduled to ship during the second quarter of 2012 were delayed until subsequent quarters as noted above.

Services Revenue.

The composition of our Services Division revenue varies from period to period based on contract mix (cost plus versus fixed price and capital versus maintenance) and the number and scope of outages under our evergreen maintenance contracts.

The decrease in Services Division revenue of \$22.8 million or 27.1% during the three months ended June 30, 2012, compared to the corresponding period in 2011, resulted from an approximate \$16.8 million in revenue from outage work in the second quarter of 2011 that did not recur in the second quarter of 2012 and approximately \$15.4 million attributable to work performed in the prior year under a contract that has since expired. The impact of these volume reductions was partially offset by approximately \$9.4 million primarily from our expansion of our nuclear services and construction support work at new build and re-start nuclear reactor sites.

The decrease in Services Division revenue of \$34.2 million or 20.4% during the six months ended June 30, 2012, compared to the corresponding period in 2011, resulted from an approximate \$15.6 million in revenue from outage work in the first half of 2011 that did not recur in the first half of 2012, approximately \$24.1 million attributable to work performed in the prior year under a contract that has since expired and a further reduction of \$12.6 million from a large capital project that was completed in the first quarter of 2011. The impact of these volume reductions

was partially offset by approximately \$18.1 million from expansion of our nuclear services and construction support work at new build and re-start nuclear reactor sites.

Table of Contents**Gross Profit / Margin %**

(\$ in thousands)	Three Months Ended				Six Months Ended			
	June 30,		Variance		June 30,		Variance	
	2012	2011	\$	%	2012	2011	\$	%
Gross Profit - Products	\$ 7,996	\$ 11,356	\$ (3,360)	-29.6%	\$ 14,240	\$ 14,763	\$ (523)	-3.5%
<i>Gross Margin %</i>	23.8%	20.8%			21.7%	19.7%		
Gross Profit - Services	\$ 8,996	\$ 10,523	\$ (1,527)	-14.5%	\$ 19,244	\$ 20,357	\$ (1,113)	-5.5%
<i>Gross Margin %</i>	14.7%	12.6%			14.4%	12.1%		
Total Gross Profit	\$ 16,992	\$ 21,879	\$ (4,887)	-22.3%	\$ 33,484	\$ 35,120	\$ (1,636)	-4.7%
<i>Gross Margin %</i>	17.9%	15.8%			16.8%	14.5%		

Products.

The decrease in Products Division gross profit during the three and six months ended June 30, 2012 compared to the corresponding periods in 2011, was primarily due to decreases in revenue during the comparative periods of 38.3% and 12.3%, respectively. The impact of the volume reductions on gross profit during the three and six months ended June 30, 2012 as compared to the corresponding periods in 2011 was approximately \$4.4 million and \$1.8 million, respectively. Also impacting the decrease during the three and six months ended June 30, 2012 were \$0.7 million of unfavorable specific warranty reserve adjustments. The effects of the revenue decreases were partially offset by increases in realized gross margin percentage of \$1.0 million and \$1.3 million during the three and six months ended June 30, 2012, respectively, as compared to the corresponding periods in 2011. The increase in gross margin percentage was primarily due to higher margins on projects booked in 2011 for shipments during the three and six months ended June 30, 2012.

Services.

The decrease in Services Division gross profit during the three and six months ended June 30, 2012 compared to the corresponding periods in 2011, was primarily due to decreases in revenue, which impacted gross profit dollars by approximately \$2.8 million and \$4.2 million, respectively. The volume reduction was partially offset by increases in realized gross margin percentage for a favorable impact of \$1.3 million and \$3.0 million during the three and six months ended June 30, 2012, respectively, as compared to the corresponding periods in 2011. The increase in gross margin percentage was primarily due to improved operational execution and efficient project management on capital projects in 2012.

Selling and Administrative Expenses

(\$ in thousands)	Three Months Ended				Six Months Ended			
	June 30,		Variance		June 30,		Variance	
	2012	2011	\$	%	2012	2011	\$	%
Selling and administrative expenses	\$ 15,024	\$ 12,581	\$ 2,443	19.4%	\$ 28,736	\$ 24,570	\$ 4,166	17.0%

Consolidated selling and administrative expenses include the costs associated with conducting our business, including general management, compensation and benefits of employees that are not direct costs of active projects, officers and directors, legal and professional fees and other general expenses.

Consolidated selling and administrative expenses increased by \$2.4 million during the three months ended June 30, 2012 as compared to the corresponding period in 2011. The increase was impacted by \$0.9 million in expenses related to the exit of our former Chief Executive Officer (CEO) and hiring of our new CEO including \$0.5 million of non-cash stock compensation expense related to the accelerated vesting of our former CEO's restricted stock awards. Also impacting the increase in consolidated selling and administrative expenses was an increase of \$0.5 million in mergers and acquisitions fees and expenses and higher costs for personnel and expenses related to the enterprise resource planning (ERP) system implementation within our Products Division.

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

Consolidated selling and administrative expenses increased by \$4.2 million during the six months ended June 30, 2012 as compared to the corresponding period in 2011. The increase was primarily due to \$0.9 million in expenses related to CEO transition costs as mentioned above. Included in the CEO transition costs was \$0.5 million of non-cash stock compensation expense related to the accelerated vesting of our former CEO's restricted stock awards. Also impacting the increase in consolidated selling and administrative expenses was \$0.5 million in non-cash stock compensation expense related to the 2012 grant of restricted stock awards and the setting of the 2012 performance condition portion of prior year's restricted stock award grants to employees along with a \$0.5 million increase in mergers and acquisitions fees and expenses during the six months ended June 30, 2012. In addition, we incurred additional expenses related to the ERP system implementation within our Products Division during the first half of 2012.

Table of Contents**Operating Income**

(\$ in thousands)	Three Months Ended				Six Months Ended			
	June 30,		Variance		June 30,		Variance	
	2012	2011	\$	%	2012	2011	\$	%
Operating Income - Products	\$ 763	\$ 5,122	\$ (4,359)	-85.1%	\$ 397	\$ 2,553	\$ (2,156)	-84.4%
Operating Income - Services	1,205	4,226	(3,021)	-71.5%	4,351	8,002	(3,651)	-45.6%
Total	\$ 1,968	\$ 9,348	\$ (7,380)	-78.9%	\$ 4,748	\$ 10,555	\$ (5,807)	-55.0%

Operating income is the resulting sum of our gross profit less selling and administrative expenses. All selling and administrative expenses incurred at the corporate level are systematically charged to the reportable segments consistent with our segment disclosures.

Products.

Products Division operating income during the three months ended June 30, 2012 decreased \$4.4 million or 85.1% compared to operating income during the corresponding period in 2011. Operating margins were 2.3% and 9.4% during the three months ended June 30, 2012 and 2011, respectively. The decrease was primarily due to lower gross profit of \$3.4 million stemming from customer delayed shipments including \$0.7 million of unfavorable specific warranty adjustments discussed above. Also contributing to the decline in operating income was allocation to the Products Division of its proportionate share of discrete corporate selling and administrative expenses including CEO transition costs, stock compensation expense and higher mergers and acquisitions fees and expenses. In addition, our Products Division incurred additional expenses related to the ERP system implementation during the second quarter of 2012.

Products Division operating income during the six months ended June 30, 2012 decreased \$2.2 million or 84.4% compared to operating income during the corresponding period in 2011. Operating margins were 0.6% and 3.4% during the six months ended June 30, 2012 and 2011, respectively. The decrease was primarily due to lower gross profit of \$0.5 million stemming from customer delayed shipments including \$0.7 million of unfavorable specific warranty adjustments discussed above. Also contributing to the decline in operating income was allocation to the Products Division of its proportionate share of discrete corporate selling and administrative expenses including CEO transition costs, stock compensation expense and higher mergers and acquisitions fees and expenses. In addition, our Products Division incurred additional expenses related to the ERP system implementation during the first half of 2012.

Services.

Services Division operating income during the three months ended June 30, 2012 decreased \$3.0 million or 71.5% compared to operating income during the corresponding period in 2011. Operating margins were 2.0% and 5.0% during the three months ended June 30, 2012 and 2011, respectively. The decrease was primarily due to reduced gross profit of \$1.5 million stemming primarily from declining plant outage work. Also contributing to the decline in operating income was allocation to the Services Division of its proportionate share of discrete corporate selling and administrative expenses including CEO transition costs, stock compensation expense and higher mergers and acquisitions fees and expenses.

Services Division operating income during the six months ended June 30, 2012 decreased \$3.7 million or 45.6% compared to operating income during the corresponding period in 2011. Operating margins were 3.3% and 4.8% during the six months ended June 30, 2012 and 2011, respectively. The decrease was primarily due to reduced gross profit of \$1.1 million stemming primarily from declining plant outage work. Also contributing to the decline in operating income was allocation to the Services Division of its proportionate share of discrete corporate selling and administrative expenses including CEO transition costs, stock compensation expense and higher mergers and acquisitions fees and expenses.

Interest Expense, net

(\$ in thousands)	Three Months Ended				Six Months Ended			
	June 30,		Variance		June 30,		Variance	
	2012	2011	\$	%	2012	2011	\$	%

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

Interest expense, net	\$ 90	\$ 314	\$ (224)	-71.3%	\$ 1,271	\$ 574	\$ 697	121.4%
-----------------------	-------	--------	----------	--------	----------	--------	--------	--------

Interest expense, net consists of interest on outstanding letters of credit, interest on our unused commitment and amortization of debt issuance costs offset by interest income earned on cash balances.

Interest expense, net decreased \$0.2 million or 71.3% during the three months ended June 30, 2012, compared to the corresponding period in 2011. The decrease was primarily attributable to a \$0.1 million reduction in amortization of debt issuance costs related to our New Credit Facility, as compared to our Previous Credit Facility, due to lower debt issuance costs as well as lower interest expense of \$0.1 million during the three months ended June 30, 2012 primarily due to lower interest rates on our unused commitments and outstanding letters of credit.

Table of Contents

Interest expense, net increased \$0.7 million or 121.4% during the six months ended June 30, 2012, compared to the corresponding period in 2011. The increase was primarily attributable to extinguishing our Previous Credit Facility, resulting in a \$1.1 million charge to write-off the remaining portion of unamortized debt issuance costs. The increase was partially offset by \$0.2 million in reduced amortization of debt issuance costs related to our New Credit Facility, as compared to our Previous Credit Facility, due to lower debt issuance costs as well as lower interest expense of \$0.1 million during the six months ended June 30, 2012 primarily due to lower interest rates on our unused commitments and outstanding letters of credit.

Other Income, net

(\$ in thousands)	Three Months Ended				Six Months Ended			
	June 30,		Variance		June 30,		Variance	
	2012	2011	\$	%	2012	2011	\$	%
Other income, net	\$ (2)	\$ (140)	\$ 138	-98.6%	\$ (7)	\$ (62)	\$ 55	-88.7%

Other income, net during both 2012 and 2011 were de minimis amounts.

Income Tax Expense (Benefit)

(\$ in thousands)	Three Months Ended				Six Months Ended			
	June 30,		Variance		June 30,		Variance	
	2012	2011	\$	%	2012	2011	\$	%
Income tax expense (benefit)	\$ 917	\$ (39,004)	\$ 39,921	-102.4%	\$ 1,629	\$ (38,985)	\$ 40,614	-104.2%

Income tax expense for interim periods is based on estimates of the effective tax rate during the entire fiscal year. The effective income tax rate is based upon the estimated income during the year, the estimated composition of the income in different jurisdictions and discrete adjustments, if any, in the applicable quarterly periods for settlements of tax audits or assessments and the resolution or identification of tax position uncertainties.

During the three months ended June 30, 2012, our income tax provision was \$0.9 million, or 48.8% of pre-tax income, compared to an income tax benefit of \$39.0 million, in the corresponding period for 2011. The increase in our effective tax rate was primarily due to 2011 valuation allowance releases that removed the majority of valuation allowances related to U.S. federal and state net operating loss carryforwards partially offset by low income during the second quarter. The effective tax rate in 2012 differs from the statutory rate due to U.S. state income taxes and non-deductible expenses.

During the six months ended June 30, 2012, our income tax provision was \$1.6 million, or 46.8% of pre-tax income, compared to an income tax benefit of \$39.0 million, in the corresponding period for 2011. The increase in our effective tax rate was primarily due to 2011 valuation allowance releases that removed the majority of valuation allowances related to U.S. federal and state net operating loss carryforwards partially offset by low income during the six months ended June 30, 2012. The effective tax rate in 2012 differs from the statutory rate due to U.S. state income taxes and non-deductible expenses.

In the second quarter of 2011, we assessed our valuation allowances against deferred tax assets for intangible assets, accruals and U.S. net operating loss (NOL) carryforwards in accordance with Accounting Standards Codification 740 *Income Taxes* (ASC 740). Management's assessment included consideration of all available positive and negative evidence including, among other evidence, the scheduled reversal of deferred tax liabilities (including the impact of available carry back and carry forward periods), recent utilization of NOL carryforwards, historical operating income, projected future taxable income, customer concentration, tight credit markets, and tax planning strategies. Based on results of the assessment, we determined that it was more likely than not that the U.S. NOL carryforwards were realizable based on the guidance provided in ASC 740. Because the U.S. NOL carryforwards are expected to be realized due to current year and future year's income, only the portion attributable to future year's income was released as a discrete event during the second quarter of 2011. We recognized a non-recurring, non-cash tax benefit in the second quarter of 2011 for continuing operations of \$40.0 million related to the release of valuation allowances as of June 30, 2011. Additionally, we increased valuation allowances in the second quarter of 2011 by \$0.5 million for state NOL modifications.

As of June 30, 2012, we would need to generate approximately \$98.8 million of future financial taxable income to realize our deferred tax assets.

Table of Contents***(Loss) Income from Discontinued Operations***

(\$ in thousands)	Three Months Ended				Six Months Ended			
	June 30,		Variance		June 30,		Variance	
	2012	2011	\$	%	2012	2011	\$	%
(Loss) income from discontinued operations	\$ (60)	\$ 1,459	\$ (1,519)	-104.1%	\$ (127)	\$ 1,495	\$ (1,622)	-108.5%

(Loss) income from discontinued operations during the three and six months ended June 30, 2012 and 2011 were fully comprised of the Deltak business unit, divested on August 31, 2011. The loss from operations in 2012 consisted primarily of the winddown of in-process contracts and legal and professional fee expenses.

Liquidity and Capital Resources***Overview***

As of June 30, 2012, we had \$90.5 million of unrestricted cash on our balance sheet, including \$21.2 million on deposit outside the U.S. Cash generated by operations and borrowings available under our New Credit Facility represent our primary sources of short-term liquidity. We believe our existing balances of cash and cash equivalents as well as our cash flow from operations and our available borrowings will be adequate to satisfy our working capital needs, general corporate purposes, capital expenditures, interest payments on our unused borrowing capacity, common stock repurchases, dividends on our common stock and other liquidity requirements associated with our existing operations over the next 12 months. Additionally, we may use cash on hand to support growth initiatives either organically or through acquisitions.

The primary elements of our working capital accounts are accounts receivable, costs and estimated earnings in excess of billings, other assets, accounts payable, billings in excess of costs and estimated earnings and other accrued liabilities. We continually monitor our accounts receivable and manage our operating cash flows by managing the working capital accounts in total, rather than by the individual elements. This comprehensive view of working capital, taking into account each of the six primary elements listed, is both common and useful in our project-based industry, as it facilitates reviews of cash flow information at the total working capital level.

Our ability to generate sufficient cash depends on numerous factors beyond our control. We cannot be assured that our business will generate sufficient cash flow from operations or that future borrowings in addition to our New Credit Facility will be available to us in an amount sufficient to enable us to fund our liquidity needs. There can be no assurance that additional financing above our New Credit Facility will continue to be available in the future or that it will be available under terms acceptable to us. Failure to obtain sufficient capital could materially hinder our future expansion strategies.

On July 30, 2012, we acquired Koontz-Wagner and paid an aggregate consideration of \$31.5 million excluding transaction costs and subject to working capital adjustments. The acquisition was funded from cash on hand.

Short-term Restricted Cash

In accordance with the Deltak sale agreement, we set aside \$3.1 million in escrow which is currently classified as short-term restricted cash. On August 31, 2012, we expect to have a definitive determination of whether all, a portion or none of the \$3.1 million will be released. As of June 30, 2012, there have been no claims by the buyer that would be considered claims against the cash in escrow.

Dividend and Stock Repurchases

In May 2012, our Board of Directors approved a dividend policy related to our common stock. On June 29, 2012, we paid approximately \$1.5 million to the holders of record of our common stock as of June 13, 2012. We anticipate the cash used for future dividends and the repurchase program will come from current domestic cash and from on-going U.S. operating activities and the cash generated from such activities. The timing and amounts of any future dividends are subject to determination and approval by our Board of Directors. On August 3, 2012, our Board of Directors declared a cash dividend of \$0.09 per share of common stock to the holders of record of our common stock as of the close of business on September 10, 2012 to be paid on or about September 28, 2012.

Additionally, in May 2012, our Board of Directors authorized a program to repurchase up to two million shares of our common stock until the earlier of June 30, 2014 or a determination by the Board of Directors to discontinue the repurchase program. There were no repurchases under the repurchase program from inception of the program through June 30, 2012. The repurchase program does not obligate us to acquire any

specific number of shares.

Table of Contents

Changes in cash and cash equivalents during the six months ended June 30, 2012 and 2011 were as follows (\$ in thousands):

	Six Months Ended June 30,	
	2012	2011
Statement of cash flow data:		
Cash flows (used in) provided by:		
Operating activities	\$ (512)	\$ 793
Investing activities	(2,199)	(1,712)
Financing activities	(5,487)	(2,857)
Effect of exchange rate changes on cash	(810)	1,938
Change in cash and cash equivalents	\$ (9,008)	\$ (1,838)

2012 as compared to 2011

Operating Activities

Cash flows used in operating activities during the six months ended June 30, 2012 was \$0.5 million and was impacted by the following:

Net income of \$1.7 million, adjusted by non-cash expenses of \$3.9 million for stock-based compensation and \$1.2 million of amortization of deferred financing costs.

Net accounts receivable decreased by \$14.5 million contributing higher operating cash flows. This change included favorable contributions from both our Products and Services Divisions.

A decrease in cash due to a total of \$20.0 million of additional working capital deployed (the sum of the changes in costs and estimated earnings in excess of billings and billings in excess of costs and estimated earnings) to jobs in progress as of June 30, 2012. This change was primarily driven by delayed shipments in our Products Division and also impacted by the timing of billings in our Services Division.

A decrease in cash of \$1.6 million for accrued and other liabilities due to month-end payroll cut off dates.

Cash flows provided by operating activities during the six months ended June 30, 2011 of \$0.8 million was impacted by the following:

Net income of \$50.5 million, reduced by approximately \$40.1 million non-cash income from the valuation allowance release for continuing and discontinued operations during the second quarter of 2011. Offsetting the impact of the valuation allowance release were non-cash expenses of \$2.9 million for stock-based compensation and \$1.5 million of depreciation and amortization on plant, property and equipment and intangible assets.

Net accounts receivable decreased by \$6.2 million contributing higher operating cash flows. The positive cash flows were the result of collections by the Services Division, partially offset by an increase in accounts receivable in our Products Division.

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

A decrease in cash of \$1.3 million due to higher on-hand inventory levels and a higher level of project activity in the Products Division.

A decrease in cash due to a total of \$11.3 million of additional working capital deployed (as defined above) to jobs in progress as of June 30, 2011. This change was primarily driven by increases in project activity within the Products Division.

A decrease in cash of \$2.0 million due to an increase in other current assets from timing of corporate prepayments.

A decrease in cash from accrued and other liabilities of \$4.8 million due to a use of cash of \$5.8 million from the timing of annual bonus payments and month-end payroll cut off dates, partially offset by an increase in legal and professional fees of \$0.9 million that were accrued but not paid as of June 30, 2011.

Investing Activities

Cash flows used in investing activities of \$2.2 million during the six months ended June 30, 2012 increased by \$0.5 million from the \$1.7 million used in investing activities in the corresponding period in 2011. The increase was primarily attributable to capital purchases in our Products Division related to the new ERP system placed in service in the second quarter of 2012.

Financing Activities

Cash flows used in financing activities of \$5.5 million during the six months ended June 30, 2012 increased by \$2.6 million as compared to the six months ended June 30, 2011. The increase in the first half of 2012 was primarily attributable to cash expenditures of \$1.5 million related to cash dividends paid in the second quarter of 2012 and \$0.9 million for costs associated with the issuance of our New Credit Facility.

Table of Contents

Effect of Exchange Rate Changes on Cash

The effect of exchange rate changes decreased cash by \$0.8 million during the six months ended June 30, 2012. This decrease was primarily driven by the weakening of the Euro against the U.S. Dollar from December 31, 2011 to June 30, 2012. The effect of exchange rate changes increased cash by \$1.9 million during the six months ended June 30, 2011. This increase was primarily driven by the strengthening of the Euro against the U.S. Dollar from December 31, 2010 to June 30, 2011.

Discontinued Operations

Cash flows used in operating activities during the six months ended June 30, 2012 included operating cash flows provided by discontinued operations of \$0.1 million. During the six months ended June 30, 2011, operating cash flows provided by discontinued operations were \$1.2 million.

Financing

Credit Facilities. On February 21, 2012, we extinguished our Previous Credit Facility and entered into a New Credit Facility. The New Credit Facility allows for borrowings up to \$100 million, with an accordion feature for up to \$50 million of additional borrowing capacity. The facility has a letter of credit sublimit of \$75 million and provides access to multi-currency funds. The New Credit Facility has a maturity date of February 21, 2017. As of June 30, 2012, we had no debt outstanding.

The New Credit Facility, while structured to support strategic growth initiatives and provide flexibility regarding return on capital alternatives, includes affirmative and negative covenants, including customary limitations on securing additional debt and liens and restrictions on transactions and payments, as well as financial covenants relating to our consolidated leverage ratio and consolidated interest coverage ratio. If we fail to comply with the restrictions in the New Credit Facility, we will be in default and the participating banks may restrict our ability to borrow additional funds under the New Credit Facility, require that we immediately repay all outstanding loans with interest and require the cash collateralization of outstanding letter of credit obligations. We have given a first priority lien on substantially all of our assets as security for the New Credit Facility. As of June 30, 2012, we were in compliance with all covenants under the New Credit Facility.

We may review from time to time possible expansion and acquisition opportunities relating to our business. The timing, size or success of any acquisition effort and the associated potential capital commitments are unpredictable. We may seek to fund all or part of any such efforts with proceeds from debt and/or equity issuances. Debt or equity financing may not, however, be available to us at that time due to a variety of events, including, among others, credit rating agency downgrades of our debt, industry conditions, general economic conditions, market conditions and market perceptions of us and our industry.

Off-Balance Sheet Transactions

Our liquidity is currently not dependent on the use of off-balance sheet transactions but, in line with industry practice, we are often required to provide performance and surety bonds to customers and may be required to provide letters of credit. If performance assurances are extended to customers, generally our maximum potential exposure is limited in the contract with our customers. We frequently obtain similar performance assurances from third party vendors and subcontractors for work performed in the ordinary course of contract execution. However, the total costs of a project could exceed our original cost estimates, and we could experience reduced gross profit or possibly a loss for a given project. In some cases, if we fail to meet certain performance standards, we may be subject to contractual liquidated damages.

As of June 30, 2012, we had a contingent liability for issued and outstanding letters of credit, generally issued to secure performance on customer contracts. As of June 30, 2012, the balance of letters of credit totaled approximately \$17.6 million for the domestic entities and \$12.8 million for non-U.S. entities. Currently, there are no amounts drawn upon these letters of credit. In addition, as of June 30, 2012, we had outstanding surety bonds on projects of approximately \$23.7 million. Our subsidiaries provide financial guarantees for certain contractual obligations in the ordinary course of business. As of June 30, 2012, we had \$2.6 million of subsidiary company financial guarantees outstanding.

Critical Accounting Policies

Our condensed consolidated interim financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. Preparation of these statements requires management to make judgments and estimates. Item 7 of Part II of our Annual Report on Form 10-K filed with the SEC on March 14, 2012, addressed the accounting policies and related estimates that we believed were the most critical to understanding our consolidated financial statements, financial condition and results of operations and those that require management judgment and assumptions, or involve uncertainties. We did not have a significant change to the application of our critical accounting policies and

estimates during the first six months of 2012.

Table of Contents

Contractual Obligations

There have been no material changes to the table of contractual obligations presented in our Annual Report on Form 10-K, filed with the SEC on March 14, 2012.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We may be exposed to market risk through changes in interest rates and foreign currency exchange fluctuations. We have established policies to monitor and control these market risks.

Foreign Exchange Rate Risk. We operate in a number of international areas and are involved in transactions denominated in currencies other than the U.S. Dollar, which exposes us to foreign currency exchange rate risk. We have from time-to-time used derivative instruments to hedge our foreign currency transactions. We did not enter into any such instruments as of or during the three and six months ended June 30, 2012. We do not hold or issue foreign currency forward contracts, option contracts or other derivative financial instruments for speculative purposes.

Interest Rate Risk. Our primary market risk exposure is volatility of interest rates, primarily in the U.S. We manage interest rates through the use of a combination of fixed and floating rate debt and interest rate swap agreements. We are subject to interest rate changes on our LIBOR-based variable interest under our New Credit Facility. As of June 30, 2012, we had no outstanding borrowings on our New Credit Facility and have not borrowed funds since the November 2010 payoff of the term loan on our Previous Credit Facility.

Interest Rate Sensitivity. Based on the absence of any borrowings as of June 30, 2012, a 50 basis point fluctuation in short-term interest rates would have a de minimis impact on our expected pre-tax income on an annual basis.

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based on the definition of disclosure controls and procedures in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2012. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

Changes in Internal Controls over Financial Reporting

In the second quarter of 2012, we completed the implementation of a new ERP system for our Products Division, including our European operations. The implementation of the ERP system represents a redesign in our internal controls within our accounting and financial reporting system for the Products Division. There were no other changes in our internal control over financial reporting that occurred during the three and six months ended June 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents**Part II - OTHER INFORMATION****Item 1. Legal Proceedings.**

There were no new material legal proceedings or material developments to the pending legal proceedings that have been previously reported in Part I, Item 3 of our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 14, 2012.

Item 1A. Risk Factors.

Below, we are providing, in supplemental form, the material changes to our risk factors that occurred during the past quarter. Our risk factors disclosed in Part I, Item 1A, of our Annual Report on Form 10-K for the fiscal year ended December 31, 2011 provide additional disclosure and context for these supplemental risks for the second quarter 2012 and are incorporated herein by reference.

There can be no assurance that we will continue to declare cash dividends or repurchase stock.

On May 30, 2012, our Board of Directors adopted a dividend policy pursuant to which we would pay quarterly dividends on our common stock and authorized for repurchases of two million shares of our common stock. Whether we continue and the amount and timing of such dividends and/or stock repurchases are subject to capital availability and periodic determinations by our Board of Directors that cash dividends and/or stock repurchases are in the best interest of our stockholders and are in compliance with all respective laws and agreements of the Company applicable to the declarations and payment of cash dividends and the repurchase of stock. Future dividends and stock repurchases, their timing and amount, as well as the relative allocation of cash between dividends and stock repurchases, may be affected by, among other factors: our views on potential future capital requirements for strategic transactions, including acquisitions; debt service requirements; our credit rating; changes to applicable tax laws or corporate laws; and changes to our business model. In addition, the amount we spend and the number of shares we are able to repurchase under our stock repurchase program may further be affected by a number of other factors, including the stock price and blackout periods in which we are restricted from purchasing shares. Our dividend payments and/or stock repurchases may change from time to time, and we cannot provide assurance that we will continue to declare dividends and/or repurchase stock in any particular amounts or at all. A reduction in or elimination of our dividend payments and/or stock repurchases could have a negative effect on our stock price.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.*Unregistered Sales of Equity Securities*

In April 2012, the Company issued 730,282 shares of common stock upon the cashless exercise of outstanding warrants, at an exercise price of \$7.9254 per share. The Company did not receive any proceeds upon the exercise of the warrants. The stock was issued in a cashless transaction whereby we withheld 209,451 shares of common stock as payment of the exercised purchase warrants. Issuance of the shares of common stock was exempt from registration pursuant to the provisions of Section 3(a)(9) of the Securities Act of 1933. There have been no other unregistered sales of securities during the period covered by this Quarterly Report on Form 10-Q.

Issuer Purchases of Equity Securities

The following table presents information regarding our repurchases of shares of our common stock on a monthly basis during the second quarter of 2012.

Period	Total Number of Shares Purchased ⁽¹⁾	Average Price Paid Per Share	Total Number of Shares	Maximum Number of
			Purchased as Part of a Publicly Announced Plan ⁽²⁾	Shares That May Yet Be Purchased Under the Plan ⁽²⁾
April 1, 2012 through April 30, 2012	107,293	\$ 27.70	N/A	N/A

Edgar Filing: GLOBAL POWER EQUIPMENT GROUP INC. - Form 10-Q

May 1, 2012 through May 31, 2012	2,522	25.28	2,000,000
June 1, 2012 through June 30, 2012	26	19.75	2,000,000
Total	109,841	\$ 27.64	2,000,000

- (1) Represents the surrender of shares of common stock to satisfy statutory minimum tax withholding obligations in connection with the vesting of restricted stock awards issued to employees under our stockholders-approved long-term incentive plan.
- (2) Our share repurchase program was approved by the Board on May 30, 2012 and allows for repurchase of up to two million shares of our common stock until the earlier of June 30, 2014 or a determination by the Board of Directors to discontinue the repurchase program. Prior to its adoption, we did not have a share repurchase program in place.

Table of Contents**Item 3. Defaults Upon Senior Securities.**

None.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

Item 6. Exhibits.

Exhibit	Description
10.1	Retirement Agreement by and between David L. Keller and Global Power Equipment Group Inc., dated as of June 6, 2012 (filed as Exhibit 10.1 to our Form 8-K filed with the commission on June 12, 2012 and incorporated herein by reference). *
10.2	Employment Agreement by and between Luis Manuel Ramírez and Global Power Equipment Group Inc., dated as of June 6, 2012 (filed as Exhibit 10.2 to our Form 8-K filed with the commission on June 12, 2012 and incorporated herein by reference). *
10.3	Membership Interest Purchase and Sale Agreement, dated as of July 14, 2012, by and among Global Power Equipment Group Inc., Koontz-Wagner Holdings, LLC and, solely with respect to Sections 7.12(b)(2) and 7.12(c) thereof, High Street Capital III SBIC, L.P. **
10.4	Amendment No. 2 to the Credit Agreement, dated as of July 19, 2012, entered into by and among Global Power Equipment Group Inc., certain of its subsidiaries, Wells Fargo Bank, National Association, U.S. Bank National Association, and the other lenders from time to time party thereto. **
10.5	Amendment to Attachment A of the Form of Global Power Equipment Group Inc. Restricted Shares Unit Agreement (filed as Exhibit 10.27 to our Form 10-K filed with the commission on March 14, 2012 and incorporated herein by reference).*
31.1	Certification by the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. **
31.2	Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. **
32.1	Certification by the Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. **
32.2	Certification by the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. **
101.INS	XBRL Instance Document+
101.SCH	XBRL Taxonomy Extension Schema Document+
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document+
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document+
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document+

* Indicates a management contract or compensatory plan or arrangement.

** Filed herewith.

+ Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GLOBAL POWER EQUIPMENT GROUP INC.

Date: August 9, 2012

By: /s/ William G. Evans
William G. Evans,
Vice President and Chief Accounting Officer

**As a duly authorized officer of the Registrant and as principal
accounting officer.**