MONEYGRAM INTERNATIONAL INC Form 10-Q August 09, 2012 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(mark one)

- x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended June 30, 2012
- Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to .

Commission File Number: 001-31950

# MONEYGRAM INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

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Delaware (State or other jurisdiction of 16-1690064 (I.R.S. Employer

incorporation or organization)

Identification No.)

2828 N. Harwood St., 15th Floor

Dallas, Texas (Address of principal executive offices)

75201 (Zip Code)

(214) 999-7552

(Registrant s telephone number, including area code)

#### Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

X

Non-accelerated filer

" (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

As of August 6, 2012, 57,856,925 shares of common stock, \$0.01 par value, were outstanding.

#### TABLE OF CONTENTS

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements	3
Consolidated Balance Sheets	3
Consolidated Statements of (Loss) Income	4
Consolidated Statements of Comprehensive (Loss) Income	5
Consolidated Statements of Cash Flows	6
Consolidated Statement of Stockholders Deficit	7
Notes to Consolidated Financial Statements	8
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	36
Item 3. Quantitative and Qualitative Disclosures About Market Risk	50
Item 4. Controls and Procedures	50
PART II. OTHER INFORMATION	
How 1. Local Decoadings	50
Item 1. Legal Proceedings	
Item 1A. Risk Factors  Home 2. Homeoistand Salas of Equity Securities and Has of Proceeds	52
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	52 53
Item 6. Exhibits	33
Signatures	54
Exhibit Index	55
EX-31.1	
EX-31.2	
EX-32.1	
EX-32.2	

2

#### PART I. FINANCIAL INFORMATION

#### **Item 1. FINANCIAL STATEMENTS**

#### MONEYGRAM INTERNATIONAL, INC.

#### CONSOLIDATED BALANCE SHEETS

#### UNAUDITED

(Amounts in thousands, except share data) ASSETS	June 30, 2012	December 31, 2011
Cash and cash equivalents	\$	\$
Cash and cash equivalents (substantially restricted)	2,548,257	2,572,174
Receivables, net (substantially restricted)	1,266,882	1,220,065
Short-term investments (substantially restricted)	524,055	522,024
Available-for-sale investments (substantially restricted)	85,281	102,771
Property and equipment	117,032	116,341
Goodwill	428,691	428,691
Other assets	214,864	213,512
Total assets	\$ 5,185,062	\$ 5,175,578
LIABILITIES		
Payment service obligations	\$ 4,155,880	\$ 4,205,375
Debt	810,365	810,888
Pension and other postretirement benefits	116,353	120,252
Accounts payable and other liabilities	218,567	149,261
Total liabilities	5,301,165	5,285,776
COMMITMENTS AND CONTINGENCIES (NOTE 13)		
STOCKHOLDERS DEFICIT		
Participating Convertible Preferred Stock - Series D, \$0.01 par value, 200,000 shares authorized, 109,239 issued at June 30, 2012 and December 31, 2011, respectively	281,898	281,898
Common Stock, \$0.01 par value, 162,500,000 shares authorized, 62,263,963 shares issued at June 30, 2012 and December 31, 2011, respectively	623	623
Additional paid-in capital	994,076	989,188
Retained loss	(1,231,304)	(1,216,543)
Accumulated other comprehensive loss	(34,657)	(38,028)
Treasury stock: 4,407,038 and 4,429,184 shares at June 30, 2012 and December 31, 2011, respectively	(126,739)	(127,336)
Total stockholders deficit	(116,103)	(110,198)
Total liabilities and stockholders deficit	\$ 5,185,062	\$ 5,175,578

See Notes to Consolidated Financial Statements

# MONEYGRAM INTERNATIONAL, INC.

#### CONSOLIDATED STATEMENTS OF (LOSS) INCOME

#### UNAUDITED

(Amounts in thousands, except per share data)	Three Months Ended June 30, 2012 2011			Six Months Ended June 30, 2012 2011			
REVENUE							
Fee and other revenue	\$	326,706	\$	304,074	\$ 641,624	\$	594,083
Investment revenue		3,436		5,879	6,613		9,894
Total revenue		330,142		309,953	648,237		603,977
EXPENSES							
Fee and other commissions expense		146,673		135,561	288,588		264,621
Investment commissions expense		103		111	180		251
Total commissions expense		146,776		135,672	288,768		264,872
Compensation and benefits		59,030		57,913	118,094		117,208
Transaction and operations support		98,008		58,594	156,222		109,003
Occupancy, equipment and supplies		12,142		11,637	24,353		23,390
Depreciation and amortization		11,053		11,879	21,736		23,545
Total operating expenses		327,009		275,695	609,173		538,018
OPERATING INCOME		3,133		34,258	39,064		65,959
Other (income) expense							
Net securities gains				(32,816)			(32,816)
Interest expense		17,637		22,873	35,520		43,486
Other		347		14,856	347		14,856
Total other expenses, net		17,984		4,913	35,867		25,526
(Loss) income before income taxes		(14,851)		29,345	3,197		40,433
Income tax expense (benefit)		10,205		2,941	17,984		(16)
NET (LOSS) INCOME	\$	(25,056)	\$	26,404	\$ (14,787)	\$	40,449
LOSS PER COMMON SHARE							
Basic and diluted	\$	(0.35)	\$	(10.97)	\$ (0.21)	\$	(18.10)
Net loss available to common stockholders:	Ф	(25.056)	ф	26.404	Φ (1.4.705°)	ф	40.440
Net (loss) income as reported	\$	(25,056)	\$	26,404	\$ (14,787)	\$	40,449
Accrued dividends on mezzanine equity				(77.465)			(30,934)
Accretion on mezzanine equity				(77,465)			(80,023)
Additional consideration issued in connection with conversion of mezzanine equity Cash dividends paid on mezzanine equity				(366,797) (20,477)			(366,797) (20,477)
Net loss available to common stockholders	\$	(25,056)	\$	(438,335)	\$ (14,787)	\$ (	(457,782)

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 $Weighted-average\ outstanding\ common\ shares\ and\ equivalents\ used\ in\ computing\ earnings\ per\ share$ 

Basic and diluted 71,502 39,959 71,496 25,288

See Notes to Consolidated Financial Statements

4

# ${\bf MONEYGRAM\ INTERNATIONAL, INC.}$

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

#### UNAUDITED

(Amounts in thousands)	Three Months 2012	Ended June 30, 2011	Six Months Ended June 30, 2012 2011		
NET (LOSS) INCOME	\$ (25,056)	\$ 26,404	\$ (14,787)	\$ 40,449	
OTHER COMPREHENSIVE (LOSS) INCOME	+ (==,===)	+ ==,	+ (= 1,1 = 1)	+ 10,112	
Net unrealized gains on available-for-sale securities:					
Net holding gains arising during the period, net of tax expense of \$53 and \$0 for the					
three months ended June 30, 2012 and 2011, respectively and \$585 and \$0 for the					
six months ended June 30, 2012 and 2011, respectively	434	3,083	1,408	5,028	
Reclassification adjustment for net realized losses included in net income, net of tax					
benefit of \$0 for the three and six months ended June 30, 2012 and 2011,					
respectively		4		4	
	434	3,087	1,408	5,032	
Pension and postretirement benefit plans:					
Reclassification of prior service credit recorded to net income, net of tax expense of					
\$56 and \$57 for the three months ended June 30, 2012 and 2011, respectively, and					
\$113 and \$114 for the six months ended June 30, 2012 and 2011, respectively	(93)	(92)	(185)	(185)	
Reclassification of net actuarial loss recorded to net income, net of tax benefit of					
\$595 and \$620, for the three months ended June 30, 2012 and 2011, respectively,					
and \$1,191 and \$1,242 for the six months ended June 30, 2012 and 2011,					
respectively	972	1,012	1,944		