

WESTERN ALLIANCE BANCORPORATION  
Form 10-Q  
May 03, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the Quarterly Period Ended March 31, 2012 or

☐ **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from to

Commission File Number: 001-32550

**WESTERN ALLIANCE BANCORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

Nevada  
(State or Other Jurisdiction)

88-0365922  
(I.R.S. Employer)

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of Incorporation or Organization)

I.D. Number)

One E. Washington Street, Phoenix, AZ  
(Address of Principal Executive Offices)

85004  
(Zip Code)

(602) 389-3500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☒  
Non-accelerated filer ☐ (Do not check if a smaller reporting company) Smaller reporting company ☐  
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock issued and outstanding: 83,137,711 shares as of April 30, 2012.

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**PART I FINANCIAL INFORMATION****Item 1. Financial Statements (unaudited)****WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

|   | <b>March 31,<br/>2012<br/>(unaudited)</b><br>(in thousands, except per share<br>amounts) | <b>December 31,<br/>2011</b> |
|---|--|------------------------------|
| <b>Assets:</b>  |  |                              |
| Cash and due from banks   | <b>\$ 108,555</b>  | <b>\$ 116,866</b>            |
| Interest-bearing demand deposits in other financial institutions  | <b>71,198</b>  | <b>38,129</b>                |
| Cash and cash equivalents   | <b>179,753</b>   | <b>154,995</b>               |
| Money market investments  | <b>4,854</b>   | <b>7,343</b>                 |
| Investment securities measured, at fair value   | <b>6,174</b>   | <b>6,515</b>                 |
| Investment securities available-for-sale, at fair value; amortized cost of \$1,124,892 at March 31, 2012 and \$1,198,185 at December 31, 2011 | <b>1,126,637</b>   | <b>1,190,385</b>             |
| Investment securities held-to-maturity, at amortized cost; fair value of \$284,971 at March 31, 2012 and \$290,035 at December 31, 2011       | <b>285,577</b>   | <b>286,258</b>               |
| Investments in restricted stock, at cost  | <b>32,586</b>  | <b>33,520</b>                |
| Loans:  |  |                              |
| Held for investment, net of deferred fees   | <b>4,926,223</b>   | <b>4,780,069</b>             |
| Less: allowance for credit losses   | <b>98,122</b>  | <b>99,170</b>                |
| Total loans   | <b>4,828,101</b>   | <b>4,680,899</b>             |
| Premises and equipment, net   | <b>105,055</b>   | <b>105,546</b>               |
| Goodwill  | <b>25,925</b>  | <b>25,925</b>                |
| Other intangible assets, net  | <b>8,918</b>   | <b>9,807</b>                 |
| Other assets acquired through foreclosure, net  | <b>81,445</b>  | <b>89,104</b>                |
| Bank owned life insurance   | <b>135,021</b>   | <b>133,898</b>               |
| Deferred tax assets, net  | <b>55,296</b>  | <b>61,724</b>                |
| Prepaid expenses  | <b>14,708</b>  | <b>16,470</b>                |
| Other assets  | <b>35,190</b>  | <b>42,093</b>                |
| Discontinued operations, assets held for sale   | <b>52</b>  | <b>59</b>                    |
| Total assets  | <b>\$ 6,925,292</b>  | <b>\$ 6,844,541</b>          |
| <b>Liabilities:</b>   |  |                              |
| Deposits:   |  |                              |
| Non-interest-bearing demand   | <b>\$ 1,757,693</b>  | <b>\$ 1,558,211</b>          |
| Interest-bearing  | <b>4,141,361</b>   | <b>4,100,301</b>             |
| Total deposits  | <b>5,899,054</b>   | <b>5,658,512</b>             |
| Customer repurchase agreements  | <b>114,352</b>   | <b>123,626</b>               |
| Other borrowings  | <b>193,416</b>   | <b>353,321</b>               |
| Junior subordinated debt, at fair value   | <b>37,275</b>  | <b>36,985</b>                |
| Other liabilities   | <b>27,150</b>  | <b>35,414</b>                |
| Total liabilities   | <b>6,271,247</b>   | <b>6,207,858</b>             |

**Commitments and contingencies (Note 8)**

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**Stockholders' equity:**

|   |                     |              |
|---|---------------------|--------------|
| Preferred stock — par value \$.0001 and liquidation value per share of \$1,000; 20,000,000 authorized; 141,000 issued and outstanding at March 31, 2012 and December 31, 2011 | <b>141,000</b>      | 141,000      |
| Common stock — par value \$.0001; 200,000,000 authorized; 83,144,156 shares issued and outstanding at March 31, 2012 and 82,361,655 at December 31, 2011                      | <b>8</b>            | 8            |
| Additional paid in capital  | <b>746,143</b>      | 743,780      |
| Accumulated deficit   | <b>(233,974)</b>    | (243,512)    |
| Accumulated other comprehensive income (loss)   | <b>868</b>          | (4,593)      |
| <b>Total stockholders' equity</b>   | <b>654,045</b>      | 636,683      |
| <b>Total liabilities and stockholders' equity</b>   | <b>\$ 6,925,292</b> | \$ 6,844,541 |

See the accompanying notes.

## WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED INCOME STATEMENTS (unaudited)

|   | Three Months Ended March 31,            |               |
|---|---|---------------|
|   | 2012                                    | 2011          |
|   | (in thousands except per share amounts) |               |
| <b>Interest income:</b>   |   |               |
| Loans, including fees   | \$ 67,760                               | \$ 63,882     |
| Investment securities taxable   | 6,412                                   | 6,897         |
| Investment securities non-taxable   | 2,240                                   | 20            |
| Dividends taxable   | 280                                     | 308           |
| Dividends non-taxable   | 653                                     | 705           |
| Other   | 92                                      | 154           |
| Total interest income   | 77,437                                  | 71,966        |
| <b>Interest expense:</b>  |   |               |
| Deposits  | 4,762                                   | 7,898         |
| Customer repurchase agreements  | 63                                      | 86            |
| Other borrowings  | 2,071                                   | 2,182         |
| Junior subordinated debt  | 484                                     | 702           |
| Total interest expense  | 7,380                                   | 10,868        |
| <b>Net interest income</b>  | <b>70,057</b>                           | <b>61,098</b> |
| Provision for credit losses   | 13,081                                  | 10,041        |
| Net interest income after provision for credit losses                     | 56,976                                  | 51,057        |
| <b>Non-interest income:</b>   |   |               |
| Gain on sales of securities, net  | 361                                     | 1,379         |
| Mark to market gains (losses), net  | (333)                                   | (509)         |
| Service charges and fees  | 2,285                                   | 2,284         |
| Investment advisory fees  | 619                                     | 636           |
| Other fee revenue   | 1,000                                   | 760           |
| Income from bank owned life insurance                                     | 1,123                                   | 1,184         |
| Operating lease income  | 273                                     | 671           |
| Other   | 556                                     | 425           |
| Total non-interest income   | 5,884                                   | 6,830         |
| <b>Non-interest expense:</b>  |   |               |
| Salaries and employee benefits  | 26,664                                  | 22,840        |
| Occupancy expense, net  | 4,722                                   | 4,854         |
| Net loss on sales/valuations of repossessed assets and bank premises, net | 2,651                                   | 6,129         |
| Insurance   | 2,050                                   | 3,863         |
| Loan and repossessed asset expense  | 1,684                                   | 2,122         |
| Legal, professional and director fees                                     | 1,572                                   | 1,366         |
| Marketing   | 1,371                                   | 1,157         |
| Data processing   | 995                                     | 848           |
| Intangible amortization   | 890                                     | 890           |
| Customer service  | 591                                     | 892           |
| Merger/restructure expenses   |   | 217           |
| Operating lease depreciation  | 208                                     | 421           |
| Other   | 3,499                                   | 2,547         |

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|   |                 |                 |
|---|-----------------|-----------------|
| Total non-interest expense                                      | 46,897          | 48,146          |
| Income from continuing operations before provision income taxes | 15,963          | 9,741           |
| Income tax provision  | 4,441           | 4,029           |
| <b>Income from continuing operations</b>                        | <b>11,522</b>   | <b>5,712</b>    |
| Loss from discontinued operations, net of tax benefit           | (222)           | (559)           |
| <b>Net income</b>   | <b>11,300</b>   | <b>5,153</b>    |
| Dividends and accretion on preferred stock                      | 1,763           | 2,503           |
| <b>Net income available to common shareholders</b>              | <b>\$ 9,537</b> | <b>\$ 2,650</b> |

**WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES**

**CONSOLIDATED INCOME STATEMENTS (unaudited)**

(continued)

|  | <b>Three Months Ended March 31,</b> |             |
|--|-------------------------------------|-------------|
|  | <b>2012</b>                         | <b>2011</b> |
| <b>Income (loss) per share basic and diluted</b> |                                     |             |
| Continuing operations                            | \$ 0.12                             | \$ 0.04     |
| Discontinued                                     | (0.00)                              | (0.01)      |
|  | \$ 0.12                             | \$ 0.03     |
| Average number of common shares basic            | 81,359                              | 80,794      |
| Average number of common shares diluted          | 82,227                              | 81,013      |
| Dividends declared per common share              | \$                                  | \$          |
| See the accompanying notes.                      |                                     |             |

**WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (unaudited)**

|  | <b>Three Months Ended</b> |                 |
|--|---------------------------|-----------------|
|  | <b>March 31,</b>          |                 |
|  | <b>2012</b>               | <b>2011</b>     |
|  | <i>(in thousands)</i>     |                 |
| Net income   | <b>\$ 11,300</b>          | <b>\$ 5,153</b> |
| Other comprehensive income (loss), net:                            |                           |                 |
| Unrealized gain (loss) on securities available-for-sale (AFS), net | <b>6,205</b>              | <b>(4,486)</b>  |
| Realized gain on cash flow hedge, net                              | <b>(519)</b>              |                 |
| Realized gain on sale of securities AFS included in income, net    | <b>(225)</b>              | <b>(833)</b>    |
| Net other comprehensive income (loss)                              | <b>5,461</b>              | <b>(5,319)</b>  |
| Comprehensive income (loss)  | <b>\$ 16,761</b>          | <b>\$ (166)</b> |

See the accompanying notes.

## WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (unaudited)

|                                    | <i>Preferred Stock</i> |                   | <i>Common Stock</i> |               | <i>Additional<br/>Paid In</i>     | <i>Accumulated<br/>Other<br/>Comprehensive<br/>Income<br/>(Loss)</i> | <i>Accumulated<br/>Deficit</i> | <i>Total<br/>Stockholders<br/>Equity</i> |
|------------------------------------|------------------------|-------------------|---------------------|---------------|-----------------------------------|--|--------------------------------|--|
|                                    | <i>Shares</i>          | <i>Amount</i>     | <i>Shares</i>       | <i>Amount</i> | <i>Capital<br/>(in thousands)</i> |  |                                |  |
| Balance, December 31, 2011:        | 141                    | \$ 141,000        | 82,362              | \$ 8          | \$ 743,780                        | \$ (4,593)   | \$ (243,512)                   | \$ 636,683                               |
| Net income                         |                        |                   |                     |               |                                   |  | 11,300                         | 11,300                                   |
| Exercise of stock options          |                        |                   | 79                  |               | 552                               |  |                                | 552                                      |
| Stock-based compensation           |                        |                   | 74                  |               | 697                               |  |                                | 697                                      |
| Restricted stock grants, net       |                        |                   | 630                 |               | 1,114                             |  |                                | 1,114                                    |
| Dividends on preferred stock       |                        |                   |                     |               |                                   |  | (1,763)                        | (1,763)                                  |
| Other comprehensive income (loss), |                        |                   |                     |               |                                   | 5,461  |                                | 5,461                                    |
| <b>Balance, March 31, 2012</b>     | <b>141</b>             | <b>\$ 141,000</b> | <b>83,145</b>       | <b>\$ 8</b>   | <b>\$ 746,143</b>                 | <b>\$ 868</b>  | <b>\$ (233,974)</b>            | <b>\$ 654,045</b>                        |

See the accompanying notes.

## WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

|  | Three Months Ended March 31, |                  |
|--|------------------------------|------------------|
|  | 2012                         | 2011             |
|  | (in thousands)               |                  |
| <b>Cash flows from operating activities:</b>   |                              |                  |
| Net income   | \$ 11,300                    | \$ 5,153         |
| <b>Adjustments to reconcile net income to cash provided by operating activities:</b> |                              |                  |
| Provision for credit losses  | 13,081                       | 10,041           |
| Depreciation and amortization  | 3,228                        | 2,705            |
| Stock-based compensation   | 1,811                        | 1,005            |
| Deferred income taxes and income taxes receivable                                    | 3,487                        | 2,972            |
| Net amortization of discounts and premiums for investment securities                 | 2,656                        | 2,696            |
| (Gains)/Losses on:   |                              |                  |
| Sales of securities, AFS   | (361)                        | (1,379)          |
| Derivatives  | 49                           | 69               |
| Sale of repossessed assets, net  | 2,587                        | 5,829            |
| Sale of premises and equipment, net  | 64                           | 300              |
| Sale of loans, net   | 6                            |                  |
| Changes in:  |                              |                  |
| Other assets   | 6,354                        | 10,723           |
| Other liabilities  | (8,169)                      | (1,601)          |
| Fair value of assets and liabilities measured at fair value                          | 333                          | 509              |
| Servicing rights, net  | 2                            | 161              |
| <b>Net cash provided by operating activities</b>                                     | <b>36,428</b>                | <b>39,183</b>    |
| <b>Cash flows from investing activities:</b>   |                              |                  |
| Proceeds from loan sales   | 3,445                        |                  |
| Principal pay downs and maturities of securities measured at fair value              | 303                          | 3,606            |
| Proceeds from sale of available-for-sale securities                                  | 15,224                       | 72,996           |
| Principal pay downs and maturities of available-for-sale securities                  | 163,449                      | 33,512           |
| Purchase of available-for-sale securities  | (106,995)                    | (174,320)        |
| Purchases of securities held-to-maturity   | (3)                          |                  |
| Loan originations and principal collections, net                                     | (168,648)                    | (63,247)         |
| Investment in money market   | 2,489                        | 7,786            |
| Liquidation (purchase) of restricted stock   | 934                          | 1,452            |
| Sale and purchase of premises and equipment, net                                     | (1,911)                      | 229              |
| Proceeds from sale of other real estate owned and repossessed assets, net            | 9,986                        | 13,815           |
| <b>Net cash (used) in investing activities</b>                                       | <b>(81,727)</b>              | <b>(104,171)</b> |

## WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(continued)

|   | Three Months Ended March 31, |                   |
|---|------------------------------|-------------------|
|   | 2012                         | 2011              |
|   | (in thousands)               |                   |
| <b>Cash flows from financing activities:</b>                |                              |                   |
| Net increase in deposits                                    | 240,542                      | 159,023           |
| Net increase/ (decrease) in borrowings                      | (169,274)                    | 53,995            |
| Exercise of stock options                                   | 552                          | 312               |
| Cash dividends paid on preferred stock                      | (1,763)                      | (1,750)           |
| <b>Net cash provided by financing activities</b>            | <b>70,057</b>                | <b>211,580</b>    |
| <b>Net increase in cash and cash equivalents</b>            | <b>24,758</b>                | <b>146,592</b>    |
| <b>Cash and cash equivalents at beginning of year</b>       | <b>154,995</b>               | <b>216,746</b>    |
| <b>Cash and cash equivalents at end of period</b>           | <b>\$ 179,753</b>            | <b>\$ 363,338</b> |
| <b>Supplemental disclosure:</b>                             |                              |                   |
| Cash paid during the period for:                            |                              |                   |
| Interest  | \$ 9,526                     | \$ 13,018         |
| Income taxes  | 1,040                        |                   |
| Non-cash investing and financing activity:                  |                              |                   |
| Transfers to other assets acquired through foreclosure, net | 4,914                        | 11,175            |
| See the accompanying notes.                                 |                              |                   |

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## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### *Nature of Operation*

Western Alliance Bancorporation ( WAL or the Company ), incorporated under the laws of the state of Nevada, is a bank holding company providing full service banking and related services to locally owned businesses, professional firms, real estate developers and investors, local non-profit organizations, high net worth individuals and other consumers through its three wholly owned subsidiary banks: Bank of Nevada, operating in Nevada, Western Alliance Bank, operating in Arizona and Northern Nevada and Torrey Pines Bank, operating in California. In addition, its non-bank subsidiaries, Shine Investment Advisory Services, Inc. and Western Alliance Equipment Finance, offer an array of financial products and services aimed at satisfying the needs of small to mid-sized businesses and their proprietors, including financial planning, investment advice, and equipment finance nationwide. These entities are collectively referred to herein as the Company.

#### *Basis of Presentation*

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States ( GAAP ) and conform to practices within the financial services industry. The accounts of the Company and its consolidated subsidiaries are included in these Consolidated Financial Statements. All significant intercompany balances and transactions have been eliminated.

#### *Use of estimates in the preparation of financial statements*

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for credit losses; fair value of other real estate owned; determination of the valuation allowance related to deferred tax assets; impairment of goodwill and other intangible assets and other than temporary impairment on securities. Although Management believes these estimates to be reasonably accurate, actual amounts may differ. In the opinion of Management, all adjustments considered necessary have been reflected in the financial statements during their preparation.

#### *Principles of consolidation*

WAL has 10 wholly-owned subsidiaries: Bank of Nevada ( BON ), Western Alliance Bank ( WAB ), Torrey Pines Bank ( TPB ), which are all banking subsidiaries; Western Alliance Equipment Finance, Inc. ( WAEF ), which provides equipment finance services; and six unconsolidated subsidiaries used as business trusts in connection with issuance of trust-preferred securities. In addition, WAL maintains an 80 percent interest in Shine Investment Advisory Services Inc. ( Shine ), a registered investment advisor.

BON has three wholly-owned subsidiaries: BW Real Estate, Inc. which operates as a real estate investment trust and holds certain of BON 's real estate loans and related securities; BON Investments, Inc., which holds certain securities; and BW Nevada Holdings, LLC, which owns the Company 's 2700 West Sahara Avenue, Las Vegas, Nevada location.

WAB has one wholly-owned subsidiary, WAB Investments, Inc., which holds certain securities, and TPB has one wholly-owned subsidiary, TPB Investments, Inc., which holds certain securities.

The Company does not have any other entities that should be considered for consolidation. All significant intercompany balances and transactions have been eliminated in consolidation.

#### *Reclassifications*

Certain amounts in the consolidated financial statements as of December 31, 2011 and for the three months ended March 31, 2011 have been reclassified to conform to the current presentation. The reclassifications have no effect on net income or stockholders' equity as previously reported.

#### *Interim financial information*

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The accompanying unaudited consolidated financial statements as of March 31, 2012 and 2011 have been prepared in condensed format, and therefore do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. These statements have been prepared on a basis that is substantially consistent with the accounting principles applied to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2011.

The information furnished in these interim statements reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results for each respective period presented. Such adjustments are of a normal recurring nature. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for any other quarter or for the full year. The interim financial information should be read in conjunction with the Company's audited financial statements.

### ***Investment securities***

Investment securities may be classified as held-to-maturity ( HTM ), available-for-sale ( AFS ) or trading. The appropriate classification is initially decided at the time of purchase. Securities classified as held-to-maturity are those debt securities the Company has both the intent and ability to hold to maturity regardless of changes in market conditions, liquidity needs or general economic conditions. These securities are carried at amortized cost. The sale of a security within three months of its maturity date or after at least 85 percent of the principal outstanding has been collected is considered a maturity for purposes of classification and disclosure.

Securities classified as AFS or trading are reported as an asset on the Consolidated Balance Sheets at their estimated fair value. As the fair value of AFS securities changes, the changes are reported net of income tax as an element of other comprehensive income ( OCI ), except for impaired securities. When AFS securities are sold, the unrealized gain or loss is reclassified from OCI to non-interest income. The changes in the fair values of trading securities are reported in non-interest income. Securities classified as AFS are both equity and debt securities the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as AFS would be based on various factors, including significant movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, decline in credit quality, and regulatory capital considerations.

Interest income is recognized based on the coupon rate and increased by accretion of discounts earned or decreased by the amortization of premiums paid over the contractual life of the security using the interest method. For mortgage-backed securities, estimates of prepayments are considered in the constant yield calculations.

In estimating whether there are any other than temporary impairment losses, management considers 1) the length of time and the extent to which the fair value has been less than amortized cost, 2) the financial condition and near term prospects of the issuer, 3) the impact of changes in market interest rates, and 4) the intent and ability of the Company to retain its investment for a period of time sufficient to allow for any anticipated recovery in fair value and it is not more likely than not the Company would be required to sell the security.

Declines in the fair value of individual debt securities available for sale that are deemed to be other than temporary are reflected in earnings when identified. The fair value of the debt security then becomes the new cost basis. For individual debt securities where the Company does not intend to sell the security and it is not more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis, the other than temporary decline in fair value of the debt security related to 1) credit loss is recognized in earnings, and 2) market or other factors is recognized in other comprehensive income or loss. Credit loss is recorded if the present value of cash flows is less than amortized cost. For individual debt securities where the Company intends to sell the security or more likely than not will not recover all of its amortized cost, the other than temporary impairment is recognized in earnings equal to the entire difference between the securities cost basis and its fair value at the balance sheet date. For individual debt securities for which a credit loss has been recognized in earnings, interest accruals and amortization and accretion of premiums and discounts are suspended when the credit loss is recognized. Interest received after accruals have been suspended is recognized on a cash basis.

### ***Derivative financial instruments***

Derivatives are recognized on the balance sheet at their fair value, with changes in fair value reported in current-period earnings. These instruments consist primarily of interest rate swaps.

Certain derivative transactions that meet specified criteria qualify for hedge accounting. The Company occasionally purchases a financial instrument or originates a loan that contains an embedded derivative instrument. Upon purchasing the instrument or originating the loan, the Company assesses whether the economic characteristics of the embedded derivative are clearly and closely related to the economic characteristics of the remaining component of the financial instrument (i.e., the host contract) and whether a separate instrument with the same terms as the embedded instrument would meet the definition of a derivative instrument. When it is determined that (1) the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, and (2) a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is separated from the host contract and carried at fair value. However, in cases where (1) the host contract is measured at fair value, with changes in fair value reported in current earnings, or (2) the Company is unable to reliably identify and measure an embedded derivative for separation from its host contract, the entire contract is carried on the balance sheet at fair value and is not designated as a hedging instrument.

### ***Allowance for credit losses***

Credit risk is inherent in the business of extending loans and leases to borrowers. Like other financial institutions, the Company must maintain an adequate allowance for credit losses. The allowance for credit losses is established through a provision for credit losses charged to expense. Loans are charged against the allowance for credit losses when Management believes that the contractual principal or interest will not be collected. Subsequent recoveries, if any, are credited to the allowance. The allowance is an amount believed adequate to absorb probable losses

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on existing loans that may become uncollectable, based on evaluation of the collectability of loans and prior credit loss experience, together with other factors. The Company formally re-evaluates and establishes the appropriate level of the allowance for credit losses on a quarterly basis.

The Company's allowance for credit loss methodology incorporates several quantitative and qualitative risk factors used to establish the appropriate allowance for credit losses at each reporting date. Quantitative factors include our historical loss experience, delinquency and charge-off trends, collateral values, changes in the level of nonperforming loans and other factors. Qualitative factors include the economic condition of our operating markets and the state of certain industries. Specific changes in the risk factors are based on perceived risk of similar groups of loans classified by collateral type, purpose and term. An internal one-year and three-year loss history are also incorporated into the allowance calculation model. Due to the credit concentration of our loan portfolio in real estate secured loans, the value of collateral is heavily dependent on real estate values in Nevada, Arizona and California, which have declined substantially from their peak. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic or other conditions. In addition, the FDIC and state bank regulatory agencies, as an integral part of their examination processes, periodically review our subsidiary banks' allowances for credit losses, and may require us to make additions to our allowance based on their judgment about information available to them at the time of their examinations. Management regularly reviews the assumptions and formulae used in determining the allowance and makes adjustments if required to reflect the current risk profile of the portfolio.

The allowance consists of specific and general components. The specific allowance relates to impaired loans. In general, impaired loans include those where interest recognition has been suspended, loans that are more than 90 days delinquent but because of adequate collateral coverage, income continues to be recognized, and other criticized and classified loans not paying substantially according to the original contract terms. For such loans, an allowance is established when the discounted cash flows, collateral value or observable market price of the impaired loan are lower than the carrying value of that loan, pursuant to FASB ASC 310, *Receivables* (ASC 310). Loans not collateral dependent are evaluated based on the expected future cash flows discounted at the original contractual interest rate. The amount to which the present value falls short of the current loan obligation will be set up as a reserve for that account or charged-off.

The Company uses an appraised value method to determine the need for a reserve on impaired, collateral dependent loans and further discounts the appraisal for disposition costs. Due to the rapidly changing economic and market conditions of the regions within which we operate, the Company obtains independent collateral valuation analysis on a regular basis for each loan, typically every six months.

The general allowance covers all non-impaired loans and is based on historical loss experience adjusted for the various qualitative and quantitative factors listed above. The change in the allowance from one reporting period to the next may not directly correlate to the rate of change of the nonperforming loans for the following reasons:

1. A loan moving from impaired performing to impaired nonperforming does not mandate an increased reserve. The individual account is evaluated for a specific reserve requirement when the loan moves to impaired status, not when it moves to nonperforming status, and is reevaluated at each subsequent reporting period. Because our nonperforming loans are predominately collateral dependent, reserves are primarily based on collateral value, which is not affected by borrower performance but rather by market conditions.
2. Not all impaired accounts require a specific reserve. The payment performance of the borrower may require an impaired classification, but the collateral evaluation may support adequate collateral coverage. For a number of impaired accounts in which borrower performance has ceased, the collateral coverage is now sufficient because a partial charge off of the account has been taken. In those instances, neither a general reserve nor a specific reserve is assessed.

#### ***Other assets acquired through foreclosure***

Other assets acquired through foreclosure consist primarily of properties acquired as a result of, or in-lieu-of, foreclosure. Properties or other assets (primarily repossessed assets formerly leased) are classified as other real estate owned and other repossessed property and are initially reported at fair value of the asset less estimated selling costs. Subsequent write downs are based on the lower of carrying value or fair value, less estimated costs to sell the property. Costs relating to the development or improvement of the assets are capitalized and costs relating to holding the assets are charged to non-interest expense. Property is evaluated regularly to ensure the recorded amount is supported by its current fair value and valuation allowances.

## ***Income taxes***

Western Alliance Bancorporation and its subsidiaries, other than BW Real Estate, Inc., file a consolidated federal tax return. Due to tax regulations, several items of income and expense are recognized in different periods for tax return purposes than for financial reporting purposes. These items represent temporary differences. Deferred taxes are provided on an asset and liability method whereby deferred tax assets are recognized for deductible temporary differences and tax credit carry-forwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of Management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effect of changes in tax laws and rates on the date of enactment.

Although realization is not assured, the Company believes that the realization of the recognized net deferred tax asset of \$55.3 million at March 31, 2012 is more likely than not based on expectations as to future taxable income and based on available tax planning strategies as defined in FASB ASC 740, *Income Taxes* ( ASC 740 ) that could be implemented if necessary to prevent a carryforward from expiring.

The most significant source of these timing differences are the credit loss reserve and net operating loss carryforwards, which account for substantially all of the net deferred tax asset.

As a result of the losses incurred in 2009 and 2010, the Company is in a three-year cumulative pretax loss position at March 31, 2012. A cumulative loss position is considered significant negative evidence in assessing the realizability of a deferred tax asset. The Company has concluded that there is sufficient positive evidence to overcome this negative evidence. This positive evidence includes recent positive financial performance in 2011 and the first quarter of 2012, and Company forecasts, exclusive of tax planning strategies, that show full utilization of the net operating losses by the end of 2013 based on current projections. In addition, the Company has evaluated tax planning strategies, including potential sales of businesses and assets in which it could realize the excess of appreciated value over the tax basis of its assets. The amount of deferred tax assets considered realizable, however, could be significantly reduced in the near term if estimates of future taxable income during the carryforward period are significantly lower than forecasted due to deterioration in market conditions.

Based on the above discussion, it is more likely than not that the Company will fully utilize deferred federal and state tax assets pertaining to the existing net operating loss carryforwards and any net operating loss (NOL) that would be created by the reversal of the future net deductions that have not yet been taken on a tax return.

## ***Fair values of financial instruments***

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities. FASB ASC 820, *Fair Value Measurements and Disclosures* ( ASC 820 ) establishes a framework for measuring fair value, establishes a three-level valuation hierarchy for disclosure of fair value measurement and enhances disclosure requirements for fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The Company uses various valuation approaches, including market, income and/or cost approaches. ASC 820 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors market participants would consider in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs, as follows:

Level 1 Observable quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2 Observable quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, matrix pricing or model-based valuation techniques where all significant assumptions are observable, either directly or indirectly in the market.

Level 3 Model-based techniques where all significant assumptions are not observable, either directly or indirectly, in the market. These unobservable assumptions reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques may include use of discounted cash flow models and similar techniques.

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The availability of observable inputs varies based on the nature of the specific financial instrument. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair value is a market-based measure considered from the perspective of a market participant who holds the asset or owes the liability rather than an entity-specific measure. When market assumptions are available, ASC 820 requires the Company to make assumptions regarding the assumptions that market participants would use to estimate the fair value of the financial instrument at the measurement date.

FASB ASC 825, *Financial Instruments* ( ASC 825 ) requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value.

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction at March 31, 2012 or December 31, 2011. The estimated fair value amounts for March 31, 2012 and December 31, 2011 have been measured as of period-end, and have not been reevaluated or updated for purposes of these consolidated financial statements subsequent to those dates. As such, the estimated fair values of these financial instruments subsequent to the reporting date may be different than the amounts reported at the period-end.

The information in Note 10, Fair Value of Financial Instruments, should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only required for a limited portion of the Company's assets and liabilities.

Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimate, comparisons between the Company's disclosures and those of other companies or banks may not be meaningful.

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

*Cash and cash equivalents*

The carrying amounts reported in the consolidated balance sheets for cash and due from banks and federal funds sold approximate their fair value.

*Securities*

The fair values of U.S. Treasuries, corporate bonds, mutual funds, and exchange-listed preferred stock are based on quoted market prices and are categorized as Level 1 of the fair value hierarchy.

The fair value of other investment securities were determined based on matrix pricing. Matrix pricing is a mathematical technique that utilizes observable market inputs including, for example, yield curves, credit ratings and prepayment speeds. Fair values determined using matrix pricing are generally categorized as Level 2 in the fair value hierarchy.

The Company owns certain collateralized debt obligations ( CDOs ) for which quoted prices are not available. Quoted prices for similar assets are also not available for these investment securities. In order to determine the fair value of these securities, the Company has estimated the future cash flows and discount rate using observable market inputs adjusted based on assumptions regarding the adjustments a market participant would assume necessary for each specific security. As a result, the resulting fair values have been categorized as Level 3 in the fair value hierarchy.

*Restricted stock*

The Company's subsidiary banks are members of the Federal Home Loan Bank ( FHLB ) system and maintain an investment in capital stock of the FHLB. The Company's subsidiary banks also maintain an investment in their primary correspondent bank. These investments are carried at cost since no ready market exists for them, and they have no quoted market value. The Company conducts a periodic review and evaluation of our FHLB stock to determine if any impairment exists.

*Loans*

Fair value for loans is estimated based on discounted cash flows using interest rates currently being offered for loans with similar terms to borrowers with similar credit quality with adjustments that the Company believes a market participant would consider in determining fair value based on a third party independent valuation. As a result, the fair value for loans disclosed in Note 10, Fair Value of Financial Instruments, is categorized as Level 3 in the fair value hierarchy.

*Accrued interest receivable and payable*

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The carrying amounts reported in the consolidated balance sheets for accrued interest receivable and payable approximate their fair value. Accrued interest receivable and payable fair value measurements disclosed in Note 10 Fair Value of Financial Instruments, are classified as Level 3 in the fair value hierarchy.

#### *Derivative financial instruments*

All derivatives are recognized on the balance sheet at their fair value. The fair value for derivatives is determined based on market prices, broker-dealer quotations on similar product or other related input parameters. As a result, the fair values have been categorized as Level 2 in the fair value hierarchy.

#### *Deposit liabilities*

The fair value disclosed for demand and savings deposits is by definition equal to the amount payable on demand at their reporting date (that is, their carrying amount) which the Company believes a market participant would consider in determining fair value. The carrying amount for variable-rate deposit accounts approximates their fair value. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on these deposits. The fair value measurement of the deposit liabilities disclosed in Note 10, Fair Value of Instruments, is categorized as Level 3 in the fair value hierarchy.

#### *Federal Home Loan Bank and Federal Reserve advances and other borrowings*

The fair values of the Company's borrowings are estimated using discounted cash flow analyses, based on the market rates for similar types of borrowing arrangements. The FHLB and FRB advances and other borrowings have been categorized as Level 3 in the fair value hierarchy.

#### *Junior subordinated debt*

Junior subordinated debt and subordinated debt are valued by comparing interest rates and spreads to benchmark indices offered to institutions with similar credit profiles to our own and discounting the contractual cash flows on our debt using these market rates. The junior subordinated debt has been categorized as Level 3 in the fair value hierarchy.

#### *Off-balance sheet instruments*

Fair values for the Company's off-balance sheet instruments (lending commitments and standby letters of credit) are based on quoted fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

#### ***Recent Accounting Pronouncements***

In April 2011, the FASB issued guidance within the ASU 2011-03 *Reconsideration of Effective Control for Repurchase Agreements*. The amendments in ASU 2011-03 remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The adoption of this guidance did not have a material impact on the Company's consolidated statement of income, its consolidated balance sheet, or its consolidated statement of cash flows.

In May 2011, the FASB issued guidance within the ASU 2011-04 *Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. The amendments in ASU 2011-04 generally represent clarifications of Topic 820, *Fair Value Measurement* but also include some instances where a particular principle or requirement for measuring fair value or disclosing information about fair value measurements has changed. This update results in common principles and requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. GAAP and International Financial Reporting Standards (IFRS). The adoption of this guidance did not have a material impact on the Company's consolidated statement of income, its consolidated balance sheet, or its consolidated statement of cash flows. See note 9 *Fair Value Accounting* for the enhanced disclosures required by ASU 2011-04.

In June 2011, the FASB issued guidance within the ASU 2011-05 *Presentation of Comprehensive Income*. The amendments in ASU 2011-05 to Topic 220, *Comprehensive Income*, allow an entity the option to present the total comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. This update eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. The amendments do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The adoption of this guidance did not have a material impact on the Company's consolidated statement of income, its consolidated balance sheet, or its consolidated statement of cash flows.



**2. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE**

In the first quarter of 2010, the Company decided to discontinue its affinity credit card platform, PartnersFirst, and has presented certain activities as discontinued operations. The Company transferred certain assets with balances at March 31, 2012 of \$0.1 million to held-for-sale and reported a portion of its operations as discontinued. At March 31, 2012 and December 31, 2011, the Company had \$35.1 million and \$38.9 million, respectively, of outstanding credit card loans which will have continuing cash flows related to the collection of these loans. These credit card loans are included in loans held for investment as of March 31, 2012 and December 31, 2011.

The following table summarizes the operating results of the discontinued operations for the periods indicated:

|                          | <b>Three Months Ended<br/>March 31,</b> |                 |
|--------------------------|---|-----------------|
|                          | <b>2012</b>                             | <b>2011</b>     |
|                          | (in thousands)                          |                 |
| Affinity card revenue    | <b>\$ 295</b>                           | <b>\$ 371</b>   |
| Non-interest expenses    | <b>(678)</b>                            | <b>(1,335)</b>  |
| Loss before income taxes | <b>(383)</b>                            | <b>(964)</b>    |
| Income tax benefit       | <b>(161)</b>                            | <b>(405)</b>    |
| Net loss                 | <b>\$ (222)</b>                         | <b>\$ (559)</b> |

**3. EARNINGS PER SHARE**

Diluted earnings per share is based on the weighted average outstanding common shares during each period, including common stock equivalents. Basic earnings per share is based on the weighted average outstanding common shares during the period.

Basic and diluted earnings per share, based on the weighted average outstanding shares, are summarized as follows:

|   | <b>Three Months Ended<br/>March 31,</b>  |                 |
|---|--|-----------------|
|   | <b>2012</b>                              | <b>2011</b>     |
|   | (in thousands, except per share amounts) |                 |
| Weighted average shares Basic               | <b>81,359</b>                            | <b>80,794</b>   |
| Dilutive effect of options                  | <b>868</b>                               | <b>219</b>      |
| Weighted average shares Diluted             | <b>82,227</b>                            | <b>81,013</b>   |
| Net income available to common stockholders | <b>\$ 9,537</b>                          | <b>\$ 2,650</b> |
| Earnings per share Basic                    | <b>0.12</b>                              | <b>0.03</b>     |
| Earnings per share Diluted                  | <b>0.12</b>                              | <b>0.03</b>     |

The Company had 1,151,230 and 2,092,932 stock options outstanding as of March 31, 2012 and December 31, 2011, respectively, that were not included in the computation of diluted earnings per common share because their effect would be anti-dilutive.

**4. INVESTMENT SECURITIES**

Carrying amounts and fair values of investment securities at the end of the period indicated are summarized as follows:

|                  | <b>March 31, 2012</b> |                   |             |
|------------------|-----------------------|-------------------|-------------|
|                  | <b>Gross</b>          | <b>Gross</b>      |             |
| <b>Amortized</b> | <b>Unrealized</b>     | <b>Unrealized</b> | <b>Fair</b> |

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| <i>Securities held-to-maturity</i> | Cost       | Gains          | (Losses)   | Value      |
|------------------------------------|------------|----------------|------------|------------|
|                                    |            | (in thousands) |            |            |
| Collateralized debt obligations    | \$ 50      | \$ 970         | \$         | \$ 1,020   |
| Corporate bonds                    | 102,784    | 325            | (4,673)    | 98,436     |
| Municipal obligations (1)          | 181,240    | 2,849          | (77)       | 184,012    |
| CRA investments                    | 1,503      |                |            | 1,503      |
|                                    | \$ 285,577 | \$ 4,144       | \$ (4,750) | \$ 284,971 |

|  | Amortized<br>Cost | OTTI<br>Recognized<br>in Other<br>Comprehensive<br>Loss | Gross<br>Unrealized<br>Gains<br>(in thousands) | Gross<br>Unrealized<br>(Losses) | Fair<br>Value |
|--|-------------------|---|--|---------------------------------|---------------|
| <i>Securities available-for-sale</i>                                       |                   |   |  |                                 |               |
| U.S. Government-sponsored agency securities                                | \$ 40,046         | \$  | \$ 65  | \$ (144)                        | \$ 39,967     |
| Municipal obligations (1)  | 26,580            |   | 160  | (66)                            | 26,674        |
| Adjustable-rate preferred stock  | 60,336            |   | 1,894  | (1,512)                         | 60,718        |
| Mutual funds (2)   | 28,978            |   | 476  |                                 | 29,454        |
| Corporate securities   | 5,000             |   |  | (100)                           | 4,900         |
| Direct U.S. obligations and GSE residential mortgage-backed securities (3) | 878,717           |   | 10,196   | (472)                           | 888,441       |
| Private label residential mortgage-backed securities                       | 24,840            | (1,811)   | 1,815  | (1,126)                         | 23,718        |
| Private label commercial mortgage-backed securities                        | 5,438             |   | 86   |                                 | 5,524         |
| Trust preferred securities   | 32,005            |   |  | (8,380)                         | 23,625        |
| CRA investments  | 22,952            |   | 664  |                                 | 23,616        |
|  | \$ 1,124,892      | \$ (1,811)  | \$ 15,356                                      | \$ (11,800)                     | \$ 1,126,637  |

**Securities measured at fair value**

|  |          |
|--|----------|
| Direct U.S. obligations and GSE residential mortgage-backed securities (3) | \$ 6,174 |
|--|----------|

- (1) These consist of revenue obligations.  
(2) These are investment grade corporate bonds.  
(3) These are primarily agency collateralized mortgage obligations.

|                                    | Amortized<br>Cost | December 31, 2011<br>(in thousands) |                                 | Fair<br>Value |
|------------------------------------|-------------------|-------------------------------------|---------------------------------|---------------|
|                                    |                   | Gross<br>Unrealized<br>Gains        | Gross<br>Unrealized<br>(Losses) |               |
| <i>Securities held-to-maturity</i> |                   |                                     |                                 |               |
| Collateralized debt obligations    | \$ 50             | \$ 972                              | \$                              | \$ 1,022      |
| Corporate bonds                    | 102,785           | 171                                 | (2,029)                         | 100,927       |
| Municipal obligations (1)          | 181,923           | 4,695                               | (32)                            | 186,586       |
| CRA investments                    | 1,500             |                                     |                                 | 1,500         |
|                                    | \$ 286,258        | \$ 5,838                            | \$ (2,061)                      | \$ 290,035    |

|  | Amortized<br>Cost | OTTI<br>Recognized<br>in Other<br>Comprehensive<br>Loss | Gross<br>Unrealized<br>Gains<br>(in thousands) | Gross<br>Unrealized<br>(Losses) | Fair<br>Value |
|--|-------------------|---|--|---------------------------------|---------------|
| <b>Securities available-for-sale</b>                                       |                   |   |  |                                 |               |
| U.S. Government-sponsored agency securities                                | \$ 155,898        | \$  | \$ 368   | \$ (55)                         | \$ 156,211    |
| Municipal obligations (1)  | 5,555             |   | 47   | (16)                            | 5,586         |
| Adjustable-rate preferred stock  | 59,661            |   | 1,157  | (6,142)                         | 54,676        |
| Mutual funds (2)   | 28,978            |   | 65   | (179)                           | 28,864        |
| Corporate securities   | 5,000             |   |  | (425)                           | 4,575         |
| Direct U.S. obligations and GSE residential mortgage-backed securities (3) | 855,828           |   | 9,095  | (339)                           | 864,584       |
| Private label residential mortgage-backed securities                       | 26,953            | (1,811)   | 1,815  | (1,173)                         | 25,784        |
| Private label commercial mortgage-backed securities                        | 5,461             |   |  | (30)                            | 5,431         |
| Trust preferred securities   | 32,016            |   |  | (10,857)                        | 21,159        |
| CRA investments  | 22,835            |   | 680  |                                 | 23,515        |
|  | \$ 1,198,185      | \$ (1,811)  | \$ 13,227                                      | \$ (19,216)                     | \$ 1,190,385  |

**Securities measured at fair value**

|  |          |
|--|----------|
| Direct U.S. obligations and GSE residential mortgage-backed securities (3) | \$ 6,515 |
|--|----------|

- (1) These consist of revenue obligations.  
(2) These are investment grade corporate bonds.  
(3) These are primarily agency collateralized mortgage obligations.

For additional information on the fair value changes of the securities measured at fair value, see the trading securities table in Note 9 Fair Value Accounting .

The Company conducts an other-than-temporary impairment ( OTTI ) analysis on a quarterly basis. The initial indication of OTTI for both debt and equity securities is a decline in the market value below the amount recorded for an investment, and the severity and duration of the decline. Another potential indication of OTTI is a downgrade below investment grade. In determining whether an impairment is OTTI, the Company considers the length of time and the extent to which the market value has been below cost, recent events specific to the issuer, including investment downgrades by rating agencies and economic conditions of its industry, and the Company's ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery. For marketable equity securities, the Company also considers the issuer's financial condition, capital strength, and near-term prospects.

For debt securities and for adjustable-rate preferred stock ( ARPS ) that are treated as debt securities for the purpose of OTTI analysis, the Company also considers the cause of the price decline (general level of interest rates and industry-and issuer-specific factors), the issuer's financial condition, near-term prospects and current ability to make future payments in a timely manner, the issuer's ability to service debt, and any change in agencies' ratings at evaluation date from acquisition date and any likely imminent action. For ARPS with a fair value below cost that is not attributable to the credit deterioration of the issuer, such as a decline in cash flows from the security or a downgrade in the security's rating below investment grade, the Company does not recognize an OTTI charge where it is able to assert that it has the intent and ability to retain its investment for a period of time sufficient to allow for any anticipated recovery in fair value.

Gross unrealized losses at March 31, 2012 are primarily caused by interest rate fluctuations, credit spread widening and reduced liquidity in applicable markets. The Company has reviewed securities on which there is an unrealized loss in accordance with its accounting policy for OTTI described above and determined there were no securities impairment charges for the three months ended March 31, 2012 or 2011.

The Company does not consider any other securities to be other-than-temporarily impaired as of March 31, 2012 and December 31, 2011. OTTI is reassessed quarterly. No assurance can be made that additional OTTI will not occur in future periods.

Information pertaining to securities with gross unrealized losses at March 31, 2012 and December 31, 2011, aggregated by investment category and length of time that individual securities have been in a continuous loss position follows:

|                                    | March 31, 2012   |               |   |               |
|------------------------------------|--|---------------|---|---------------|
|                                    | Less Than Twelve Months<br>Gross<br>Unrealized<br>Losses | Fair<br>Value | Over Twelve Months<br>Gross<br>Unrealized<br>Losses | Fair<br>Value |
| <i>Securities held-to-maturity</i> |  |               |   |               |
| Corporate bonds                    | \$ 4,673   | \$ 90,288     | \$  | \$            |
| Municipal obligations              | 77   | 10,649        |   |               |
|                                    | \$ 4,750   | \$ 100,937    | \$  | \$            |

|   | March 31, 2012   |               |   |               |
|---|--|---------------|---|---------------|
|   | Less Than Twelve Months<br>Gross<br>Unrealized<br>Losses | Fair<br>Value | Over Twelve Months<br>Gross<br>Unrealized<br>Losses | Fair<br>Value |
| <i>Securities available-for-sale</i>                                  |  |               |   |               |
| U.S. Government-sponsored agency securities                           | \$ 144   | \$ 19,856     | \$  | \$            |
| Adjustable-rate preferred stock                                       | 1,512  | 22,861        |   |               |
| <i>Mutual funds</i>   |  |               |   |               |
| Corporate securities  | 100  | 4,900         |   |               |
| Direct U.S obligations and GSE residential mortgage-backed securities | 320  | 70,794        | 152   | 8,189         |
| Municipal obligations   | 66   | 10,752        |   |               |
| Private label residential mortgage-backed securities                  | 478  | 18,069        | 648   | 4,949         |
| Private label commercial mortgage-backed securities                   |  |               |   |               |
| Trust preferred securities  |  |               | 8,380   | 23,625        |
|   | \$ 2,620   | \$ 147,232    | \$ 9,180  | \$ 36,763     |

|                                    | December 31, 2011  |               |   |               |
|------------------------------------|--|---------------|---|---------------|
|                                    | Less Than Twelve Months<br>Gross<br>Unrealized<br>Losses | Fair<br>Value | Over Twelve Months<br>Gross<br>Unrealized<br>Losses | Fair<br>Value |
| <i>Securities held-to-maturity</i> |  |               |   |               |
| Corporate bonds                    | \$ 2,029   | \$ 77,931     | \$  | \$            |
| Municipal obligations              | 32   | 7,774         |   |               |
|                                    | \$ 2,061   | \$ 85,705     | \$  | \$            |

|   | December 31, 2011  |               |   |               |
|---|--|---------------|---|---------------|
|   | Less Than Twelve Months<br>Gross<br>Unrealized<br>Losses | Fair<br>Value | Over Twelve Months<br>Gross<br>Unrealized<br>Losses | Fair<br>Value |
| <i>Securities available-for-sale</i>                                  | (in thousands)   |               |   |               |
| U.S. Government-sponsored agency securities                           | \$ 55  | \$ 9,944      | \$  | \$            |
| Adjustable-rate preferred stock                                       | 6,142  | 26,335        |   |               |
| Mutual funds  | 179  | 15,879        |   |               |
| Corporate securities  | 425  | 4,575         |   |               |
| Direct U.S obligations and GSE residential mortgage-backed securities | 222  | 54,668        | 117   | 15,239        |
| Municipal obligations   | 16   | 2,640         |   |               |
| Private label residential mortgage-backed securities                  | 465  | 20,045        | 708   | 5,034         |
| Private label commercial mortgage-backed securities                   | 30   | 5,431         |   |               |
| Trust preferred securities  |  |               | 10,857  | 21,159        |
|   | \$ 7,534   | \$ 139,517    | \$ 11,682   | \$ 41,432     |

At March 31, 2012 and December 31, 2011, the Company's unrealized losses relate primarily to interest rate fluctuations, credit spreads widening and reduced liquidity in applicable markets. The total number of securities in an unrealized loss position at March 31, 2012 was 98 compared to 106 at December 31, 2011. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysis reports. Since material downgrades have not occurred and management does not intend to sell the debt securities for the foreseeable future, none of the securities described in the above table or in this paragraph were deemed to be other than temporarily impaired.

At March 31, 2012, the net unrealized loss on trust preferred securities classified as AFS was \$8.4 million, compared with \$10.9 million at December 31, 2011. The Company actively monitors its debt and other structured securities portfolios classified as AFS for declines in fair value.

The amortized cost and fair value of securities as of March 31, 2012 and December 31, 2011, by contractual maturities, are shown below. The actual maturities of the mortgage-backed securities may differ from their contractual maturities because the loans underlying the securities may be repaid without any penalties due to borrowers that have the right to call or prepay obligations with or without call or prepayment penalties. Therefore, these securities are listed separately in the maturity summary.

|                                      | March 31, 2012    |                         | December 31, 2011 |                         |
|--------------------------------------|-------------------|-------------------------|-------------------|-------------------------|
|                                      | Amortized<br>Cost | Estimated<br>Fair Value | Amortized<br>Cost | Estimated<br>Fair Value |
|                                      | (in thousands)    |                         |                   |                         |
| <b>Securities held-to-maturity</b>   |                   |                         |                   |                         |
| Due in one year or less              | \$ 1,503          | \$ 1,503                | \$ 1,500          | \$ 1,500                |
| After one year through five years    | 8,392             | 8,402                   | 8,389             | 8,093                   |
| After five years through ten years   | 114,632           | 110,593                 | 114,748           | 114,098                 |
| After ten years                      | 161,050           | 164,473                 | 161,621           | 166,344                 |
|                                      | \$ 285,577        | \$ 284,971              | \$ 286,258        | \$ 290,035              |
| <b>Securities available-for-sale</b> |                   |                         |                   |                         |
| Due in one year or less              | \$ 56,764         | \$ 57,983               | \$ 52,815         | \$ 53,399               |
| After one year through five years    | 6,767             | 6,898                   | 20,445            | 20,635                  |
| After five years through ten years   | 44,568            | 45,134                  | 134,935           | 135,420                 |
| After ten years                      | 138,076           | 128,181                 | 134,162           | 116,347                 |
| Mortgage backed securities           | 878,717           | 888,441                 | 855,828           | 864,584                 |
|                                      | \$ 1,124,892      | \$ 1,126,637            | \$ 1,198,185      | \$ 1,190,385            |



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The following table summarizes the Company's investment ratings position as of March 31, 2012:

|  | As of March 31, 2012 |                        |            |                            |              |               | Totals       |
|--|----------------------|------------------------|------------|----------------------------|--------------|---------------|--------------|
|  | AAA                  | Split-rated<br>AAA/AA+ | AA+ to AA- | A+ to A-<br>(in thousands) | BBB+ to BBB- | BB+ and below |              |
| Municipal obligations  | \$ 8,235             | \$                     | \$ 117,272 | \$ 74,494                  | \$ 7,639     | \$ 274        | \$ 207,914   |
| Direct U.S. obligations & GSE residential mortgage-backed securities |                      | 894,615                |            |                            |              |               | 894,615      |
| Private label residential mortgage-backed securities                 | 12,157               |                        | 3,830      | 5,880                      |              | 1,851         | 23,718       |
| Private label commercial mortgage-backed securities                  | 5,524                |                        |            |                            |              |               | 5,524        |
| Mutual funds (3)   |                      |                        |            |                            | 29,454       |               | 29,454       |
| U.S. Government-sponsored agency securities                          |                      | 39,967                 |            |                            |              |               | 39,967       |
| Adjustable-rate preferred stock                                      |                      |                        |            |                            | 51,327       | 8,375         | 59,702       |
| Trust preferred securities   |                      |                        |            |                            | 23,625       |               | 23,625       |
| Collateralized debt obligations                                      |                      |                        |            |                            |              | 50            | 50           |
| Corporate bonds  |                      |                        | 7,822      | 84,862                     | 15,000       |               | 107,684      |
| Total (1) (2)  | \$ 25,916            | \$ 934,582             | \$ 128,924 | \$ 165,236                 | \$ 127,045   | \$ 10,550     | \$ 1,392,253 |

- (1) The Company used the average credit rating of the combination of S&P, Moody's and Fitch in the above table where ratings differed.
- (2) Securities values are shown at carrying value as of March 31, 2012. Unrated securities consist of CRA investments with a carrying value of \$23.6 million, one ARPS with a carrying value of \$1.0 million and an other investment of \$1.5 million.
- (3) At least 80% of mutual funds are investment grade corporate bonds.

The following table summarizes the Company's investment ratings position as of December 31, 2011.

|  | As of March 31, 2011 |                        |            |                            |              |               | Totals       |
|--|----------------------|------------------------|------------|----------------------------|--------------|---------------|--------------|
|  | AAA                  | Split-rated<br>AAA/AA+ | AA+ to AA- | A+ to A-<br>(in thousands) | BBB+ to BBB- | BB+ and below |              |
| Municipal obligations  | \$ 8,273             | \$                     | \$ 109,159 | \$ 60,949                  | \$ 8,855     | \$ 273        | \$ 187,509   |
| Direct U.S. obligations & GSE residential mortgage-backed securities |                      | 871,099                |            |                            |              |               | 871,099      |
| Private label residential mortgage-backed securities                 | 13,349               |                        | 4,104      | 6,438                      |              | 1,893         | 25,784       |
| Private label commercial mortgage-backed securities                  | 5,431                |                        |            |                            |              |               | 5,431        |
| Mutual funds (3)   |                      |                        |            |                            | 28,864       |               | 28,864       |
| U.S. Government-sponsored agency securities                          |                      | 156,211                |            |                            |              |               | 156,211      |
| Adjustable-rate preferred stock                                      |                      |                        |            |                            | 46,530       | 7,126         | 53,656       |
| Trust preferred securities   |                      |                        |            |                            | 21,159       |               | 21,159       |
| Collateralized debt obligations                                      |                      |                        |            |                            |              | 50            | 50           |
| Corporate bonds  | 2,695                |                        | 15,130     | 64,535                     | 15,000       |               | 97,360       |
| Total (1) (2)  | \$ 29,748            | \$ 1,027,310           | \$ 128,393 | \$ 131,922                 | \$ 120,408   | \$ 9,342      | \$ 1,447,123 |

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- (1) The Company used the average credit rating of the combination of S&P, Moody's and Fitch in the above table where ratings differed.
  - (2) Securities values are shown at carrying value as of December 31, 2011. Unrated securities consist of CRA investments with a carrying value of \$23.5 million, an HTM Corporate security with a carrying value of \$10.0 million, one ARPS with a carrying value of \$1.0 million and an other investment of \$1.5 million.
  - (3) At least 80% of mutual funds are investment grade corporate bonds.
- Securities with carrying amounts of approximately \$642.1 million and \$675.0 million at March 31, 2012 and December 31, 2011, respectively, were pledged for various purposes as required or permitted by law.

For the three months ended March 31, 2012, the Company recorded gross gains and losses on sales of investment securities of \$0.6 million and \$0.2 million respectively, compared to gross gains and losses on sales of securities for the three months ended March 31, 2011 of \$1.4 million and \$1,000, respectively.

**5. LOANS, LEASES AND ALLOWANCE FOR CREDIT LOSSES**

The composition of the Company's loans held for investment portfolio is as follows:

|   | March 31,<br>2012   | December 31,<br>2011 |
|---|---------------------|----------------------|
|   | (in thousands)      |                      |
| Commercial real estate - owner occupied     | \$ 1,289,968        | \$ 1,252,182         |
| Commercial real estate - non-owner occupied | 1,365,680           | 1,301,172            |
| Commercial and industrial                   | 1,137,430           | 1,120,107            |
| Residential real estate                     | 434,465             | 443,020              |
| Construction and land development           | 347,660             | 381,676              |
| Commercial leases                           | 299,034             | 216,475              |
| Consumer                                    | 58,718              | 72,504               |
| Deferred fees and unearned income, net      | (6,732)             | (7,067)              |
|   | <b>4,926,223</b>    | <b>4,780,069</b>     |
| Allowance for credit losses                 | <b>(98,122)</b>     | <b>(99,170)</b>      |
| <b>Total</b>                                | <b>\$ 4,828,101</b> | <b>\$ 4,680,899</b>  |

The following table presents the contractual aging of the recorded investment in past due loans by class of loans excluding deferred fees:

|                                   | March 31, 2012      |                        |                        |                          | Total<br>Past Due | Total               |
|-----------------------------------|---------------------|------------------------|------------------------|--------------------------|-------------------|---------------------|
|                                   | Current             | 30-59 Days<br>Past Due | 60-89 Days<br>Past Due | Over 90 days<br>Past Due |                   |                     |
|                                   | (in thousands)      |                        |                        |                          |                   |                     |
| Commercial real estate            |                     |                        |                        |                          |                   |                     |
| Owner occupied                    | \$ 1,275,038        | \$ 1,281               | \$ 736                 | \$ 12,913                | \$ 14,930         | \$ 1,289,968        |
| Non-owner occupied                | 1,215,370           | 3,540                  |                        | 3,341                    | 6,881             | 1,222,251           |
| Multi-family                      | 142,953             | 193                    |                        | 283                      | 476               | 143,429             |
| Commercial and industrial         |                     |                        |                        |                          |                   |                     |
| Commercial                        | 1,130,842           | 2,749                  | 3,178                  | 661                      | 6,588             | 1,137,430           |
| Leases                            | 298,536             | 498                    |                        |                          | 498               | 299,034             |
| Construction and land development |                     |                        |                        |                          |                   |                     |
| Construction                      | 181,354             |                        |                        |                          |                   | 181,354             |
| Land                              | 152,997             | 4,668                  | 378                    | 8,263                    | 13,309            | 166,306             |
| Residential real estate           | 415,426             | 4,875                  | 224                    | 13,940                   | 19,039            | 434,465             |
| Consumer                          | 56,959              | 716                    | 428                    | 615                      | 1,759             | 58,718              |
| <b>Total loans</b>                | <b>\$ 4,869,475</b> | <b>\$ 18,520</b>       | <b>\$ 4,944</b>        | <b>\$ 40,016</b>         | <b>\$ 63,480</b>  | <b>\$ 4,932,955</b> |

|                           | December 31, 2011 |                        |                        |                          | Total<br>Past Due | Total        |
|---------------------------|-------------------|------------------------|------------------------|--------------------------|-------------------|--------------|
|                           | Current           | 30-59 Days<br>Past Due | 60-89 Days<br>Past Due | Over 90 days<br>Past Due |                   |              |
|                           | (in thousands)    |                        |                        |                          |                   |              |
| Commercial real estate    |                   |                        |                        |                          |                   |              |
| Owner occupied            | \$ 1,235,707      | \$ 3,150               | \$ 2,488               | \$ 10,837                | \$ 16,475         | \$ 1,252,182 |
| Non-owner occupied        | 1,168,616         |                        | 2,365                  | 5,051                    | 7,416             | 1,176,032    |
| Multi-family              | 124,855           |                        |                        | 285                      | 285               | 125,140      |
| Commercial and industrial |                   |                        |                        |                          |                   |              |
| Commercial                | 1,114,881         | 683                    | 1,146                  | 3,397                    | 5,226             | 1,120,107    |
| Leases                    | 216,475           |                        |                        |                          |                   | 216,475      |

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Construction and land development

|                         |              |           |           |           |           |              |
|-------------------------|--------------|-----------|-----------|-----------|-----------|--------------|
| Construction            | 210,843      |           |           | 3,434     | 3,434     | 214,277      |
| Land                    | 151,618      | 6,217     | 375       | 9,189     | 15,781    | 167,399      |
| Residential real estate | 424,086      | 2,349     | 4,030     | 12,555    | 18,934    | 443,020      |
| Consumer                | 70,759       | 376       | 602       | 767       | 1,745     | 72,504       |
| Total loans             | \$ 4,717,840 | \$ 12,775 | \$ 11,006 | \$ 45,515 | \$ 69,296 | \$ 4,787,136 |

The following table presents the recorded investment in nonaccrual loans and loans past due ninety days or more and still accruing interest by class of loans:

|                                   | March 31, 2012 |  | December 31, 2011 |   |
|-----------------------------------|----------------|--|-------------------|---|
|                                   | Non-accrual    | Loans past due 90 days or more and still accruing (in thousands) | Non-accrual       | Loans past due 90 days or more and still accruing |
| Commercial real estate            |                |  |                   |   |
| Owner occupied                    | \$ 30,005      | \$   | \$ 21,153         | \$ 439  |
| Non-owner occupied                | 14,582         |  | 16,250            |   |
| Multi-family                      | 1,216          |  | 616               |   |
| Commercial and industrial         |                |  |                   |   |
| Commercial                        | 15,998         | 131  | 6,818             | 523   |
| Leases                            | 612            |  | 592               |   |
| Construction and land development |                |  |                   |   |
| Construction                      | 9,250          |  | 14,446            |   |
| Land                              | 13,783         | 170  | 14,367            | 860   |
| Residential real estate           | 17,377         | 95   | 15,747            |   |
| Consumer                          | 663            | 615  | 403               | 767   |
| Total                             | \$ 103,486     | \$ 1,011   | \$ 90,392         | \$ 2,589  |

The reduction in interest income associated with loans on nonaccrual status was approximately \$1.3 million and \$0.8 million for the three months ended March 31, 2012 and 2011, respectively.

The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. Under the Company's risk rating system, the Company classifies problem and potential problem loans as Watch, Substandard, Doubtful, and Loss, which correspond to risk ratings six, seven, eight, and nine, respectively. Substandard loans include those characterized by well defined weaknesses and carry the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful, or risk rated eight, have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The final rating of Loss covers loans considered uncollectible and having such little recoverable value that it is not practical to defer writing off the asset. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention, are deemed to be Watch, or risk rated six. Risk ratings are updated, at a minimum, quarterly. The following tables present loans by risk rating:

|                                   | Pass         | Watch     | March 31, 2012 |          | Loss | Total        |
|-----------------------------------|--------------|-----------|----------------|----------|------|--------------|
|                                   |              |           | Substandard    | Doubtful |      |              |
|                                   |              |           | (in thousands) |          |      |              |
| Commercial real estate            |              |           |                |          |      |              |
| Owner occupied                    | \$ 1,171,549 | \$ 63,494 | \$ 54,925      | \$       | \$   | \$ 1,289,968 |
| Non-owner occupied                | 1,155,969    | 26,410    | 39,872         |          |      | 1,222,251    |
| Multi-family                      | 142,213      |           | 1,216          |          |      | 143,429      |
| Commercial and industrial         |              |           |                |          |      |              |
| Commercial                        | 1,084,717    | 23,714    | 28,999         |          |      | 1,137,430    |
| Leases                            | 298,236      | 186       | 612            |          |      | 299,034      |
| Construction and land development |              |           |                |          |      |              |
| Construction                      | 171,902      | 202       | 9,250          |          |      | 181,354      |
| Land                              | 123,393      | 7,411     | 35,502         |          |      | 166,306      |
| Residential real estate           | 395,672      | 10,359    | 28,434         |          |      | 434,465      |

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|          |              |            |            |    |              |
|----------|--------------|------------|------------|----|--------------|
| Consumer | 55,954       | 1,053      | 1,711      |    | 58,718       |
| Total    | \$ 4,599,605 | \$ 132,829 | \$ 200,521 | \$ | \$ 4,932,955 |

|                          | Pass         | Watch      | March 31, 2012 |          | Loss | Total        |
|--------------------------|--------------|------------|----------------|----------|------|--------------|
|                          |              |            | Substandard    | Doubtful |      |              |
|                          |              |            | (in thousands) |          |      |              |
| Current                  | \$ 4,593,661 | \$ 129,856 | \$ 145,958     | \$       | \$   | \$ 4,869,475 |
| Past due 30 - 59 days    | 5,487        | 1,788      | 11,245         |          |      | 18,520       |
| Past due 60 - 89 days    | 323          | 1,054      | 3,567          |          |      | 4,944        |
| Past due 90 days or more | 134          | 131        | 39,751         |          |      | 40,016       |
| Total                    | \$ 4,599,605 | \$ 132,829 | \$ 200,521     | \$       | \$   | \$ 4,932,955 |

|                                   | Pass         | Watch      | December 31, 2011 |          | Loss | Total        |
|-----------------------------------|--------------|------------|-------------------|----------|------|--------------|
|                                   |              |            | Substandard       | Doubtful |      |              |
|                                   |              |            | (in thousands)    |          |      |              |
| Commercial real estate            |              |            |                   |          |      |              |
| Owner occupied                    | \$ 1,139,776 | \$ 67,220  | \$ 45,186         | \$       | \$   | \$ 1,252,182 |
| Non-owner occupied                | 1,103,593    | 33,470     | 38,969            |          |      | 1,176,032    |
| Multi-family                      | 123,917      | 414        | 809               |          |      | 125,140      |
| Commercial and industrial         |              |            |                   |          |      |              |
| Commercial                        | 1,067,602    | 20,657     | 31,648            | 200      |      | 1,120,107    |
| Leases                            | 215,778      | 105        | 592               |          |      | 216,475      |
| Construction and land development |              |            |                   |          |      |              |
| Construction                      | 193,248      | 3,087      | 17,942            |          |      | 214,277      |
| Land                              | 120,858      | 8,551      | 37,990            |          |      | 167,399      |
| Residential real estate           | 405,398      | 12,637     | 24,985            |          |      | 443,020      |
| Consumer                          | 68,546       | 971        | 2,987             |          |      | 72,504       |
| Total                             | \$ 4,438,716 | \$ 147,112 | \$ 201,108        | \$ 200   | \$   | \$ 4,787,136 |

|                          | Pass         | Watch      | December 31, 2011 |          | Loss | Total        |
|--------------------------|--------------|------------|-------------------|----------|------|--------------|
|                          |              |            | Substandard       | Doubtful |      |              |
|                          |              |            | (in thousands)    |          |      |              |
| Current                  | \$ 4,429,291 | \$ 143,908 | \$ 144,641        | \$       | \$   | \$ 4,717,840 |
| Past due 30 - 59 days    | 6,475        | 661        | 5,639             |          |      | 12,775       |
| Past due 60 - 89 days    | 2,950        | 2,104      | 5,952             |          |      | 11,006       |
| Past due 90 days or more |              | 439        | 44,876            | 200      |      | 45,515       |
| Total                    | \$ 4,438,716 | \$ 147,112 | \$ 201,108        | \$ 200   | \$   | \$ 4,787,136 |

The table below reflects recorded investment in loans classified as impaired:

|   | March 31, 2012 | December 31, 2011 |
|---|----------------|-------------------|
|   | (in thousands) |                   |
| Impaired loans with a specific valuation allowance under ASC 310    | \$ 46,827      | \$ 28,631         |
| Impaired loans without a specific valuation allowance under ASC 310 | 166,011        | 180,860           |
| Total impaired loans  | \$ 212,838     | \$ 209,491        |
| Valuation allowance related to impaired loans                       | \$ (17,404)    | \$ (10,377)       |

Net impaired loans were \$212.8 million at March 31, 2012, a net increase of \$3.3 million from December 31, 2011. This increase is primarily attributable to an increase in commercial real estate, commercial and industrial, and residential real estate impaired loans, which were \$90.7

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million, \$25.7 million and \$28.8 million, respectively, at December 31, 2011 compared to \$102.0 million, \$30.4 million and \$31.0 million, respectively, at March 31, 2012, an increase of \$11.3 million, \$4.7 million and \$2.2 million, respectively. Impaired construction and land development and impaired consumer loans decreased from \$61.9 million and \$2.3 million, respectively, at December 31, 2011, to \$48.2 million and \$1.2 million, respectively, at March 31, 2012.

The following table presents the impaired loans by class:

|                                   | March 31,<br>2012 | December 31,<br>2011 |
|-----------------------------------|-------------------|----------------------|
|                                   | (in thousands)    |                      |
| Commercial real estate            |                   |                      |
| Owner occupied                    | \$ 56,126         | \$ 46,780            |
| Non-owner occupied                | 44,684            | 43,123               |
| Multi-family                      | 1,216             | 809                  |
| Commercial and industrial         |                   |                      |
| Commercial                        | 29,826            | 25,138               |
| Leases                            | 611               | 592                  |
| Construction and land development |                   |                      |
| Construction                      | 9,250             | 20,827               |
| Land                              | 38,928            | 41,084               |
| Residential real estate           | 30,986            | 28,850               |
| Consumer                          | 1,211             | 2,288                |
| Total                             | \$ 212,838        | \$ 209,491           |

A valuation allowance is established for an impaired loan when the fair value of the loan is less than the recorded investment. In certain cases, portions of impaired loans have been charged-off to realizable value instead of establishing a valuation allowance and are included, when applicable, in the table above as Impaired loans without specific valuation allowance under ASC 310. The valuation allowance disclosed above is included in the allowance for credit losses reported in the consolidated balance sheets as of March 31, 2012 and December 31, 2011.

The following table presents average investment in impaired loans by loan class:

|                                   | Three Months Ended<br>March 31,<br>2012 | 2011       |
|-----------------------------------|---|------------|
|                                   | (in thousands)                          |            |
| Commercial real estate            |   |            |
| Owner occupied                    | \$ 48,385                               | \$ 56,956  |
| Non-owner occupied                | 45,490                                  | 58,215     |
| Multi-family                      | 943                                     | 2,972      |
| Commercial and industrial         |   |            |
| Commercial                        | 26,957                                  | 9,933      |
| Leases                            | 595                                     | 3,704      |
| Construction and land development |   |            |
| Construction                      | 14,339                                  | 28,012     |
| Land                              | 39,293                                  | 24,317     |
| Residential real estate           | 31,067                                  | 39,215     |
| Consumer                          | 1,929                                   | 629        |
| Total                             | \$ 208,998                              | \$ 223,953 |

The following table presents interest income on impaired loans by class:

|                                   | Three Months Ended<br>March 31,<br>2012      2011<br>(in thousands) |                 |
|-----------------------------------|---|-----------------|
| Commercial real estate            |   |                 |
| Owner occupied                    | \$ 414  | \$ 351          |
| Non-owner occupied                | 459   | 576             |
| Multi-family                      |   | 4               |
| Commercial and industrial         |   |                 |
| Commercial                        | 255   | 58              |
| Leases                            |   |                 |
| Construction and land development |   |                 |
| Construction                      |   | 135             |
| Land                              | 352   | 236             |
| Residential real estate           | 58  | 56              |
| Consumer                          | 11  | 4               |
| <b>Total</b>                      | <b>\$ 1,549</b>   | <b>\$ 1,420</b> |

The Company is not committed to lend significant additional funds on these impaired loans.

The following table summarizes nonperforming assets:

|  | March 31,<br>2012 | December 31,<br>2011<br>(in thousands) |
|--|-------------------|--|
| Nonaccrual loans                                 | \$ 103,486        | \$ 90,392                              |
| Loans past due 90 days or more on accrual status | 1,011             | 2,589                                  |
| Troubled debt restructured loans                 | 104,009           | 112,483                                |
| <b>Total nonperforming loans</b>                 | <b>208,506</b>    | <b>205,464</b>                         |
| Foreclosed collateral                            | 81,445            | 89,104                                 |
| <b>Total nonperforming assets</b>                | <b>\$ 289,951</b> | <b>\$ 294,568</b>                      |

#### Allowance for Credit Losses

The following table summarizes the changes in the allowance for credit losses by portfolio type:

|                   | For the Three Months Ended March 31,    |                           |                            |                              |          |           |
|-------------------|---|---------------------------|----------------------------|------------------------------|----------|-----------|
|                   | Construction<br>and<br>Land Development | Commercial<br>Real Estate | Residential<br>Real Estate | Commercial<br>and Industrial | Consumer | Total     |
|                   | (in thousands)                          |                           |                            |                              |          |           |
| <b>2012</b>       |   |                           |                            |                              |          |           |
| Beginning Balance | \$ 14,195                               | \$ 35,031                 | \$ 19,134                  | \$ 25,535                    | \$ 5,275 | \$ 99,170 |
| Charge-offs       | 5,087                                   | 4,912                     | 1,420                      | 3,654                        | 2,002    | 17,075    |
| Recoveries        | 86                                      | 1,703                     | 338                        | 777                          | 42       | 2,946     |
| Provision         | 3,559                                   | 3,296                     | 680                        | 4,243                        | 1,303    | 13,081    |

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|                   |           |           |           |           |          |            |
|-------------------|-----------|-----------|-----------|-----------|----------|------------|
| Ending balance    | \$ 12,753 | \$ 35,118 | \$ 18,732 | \$ 26,901 | \$ 4,618 | \$ 98,122  |
| <b>2011</b>       |           |           |           |           |          |            |
| Beginning Balance | \$ 20,587 | \$ 33,043 | \$ 20,889 | \$ 30,782 | \$ 5,398 | \$ 110,699 |
| Charge-offs       | 4,198     | 6,114     | 3,282     | 1,407     | 1,616    | 16,617     |
| Recoveries        | 416       | 471       | 269       | 829       | 25       | 2,010      |
| Provision         | 838       | 6,689     | 3,662     | (2,603)   | 1,455    | 10,041     |
| Ending balance    | \$ 17,643 | \$ 34,089 | \$ 21,538 | \$ 27,601 | \$ 5,262 | \$ 106,133 |

The following tables present loans individually evaluated for impairment by class of loans:

|                                     | March 31, 2012                 |                        |                        |   |
|-------------------------------------|--------------------------------|------------------------|------------------------|---|
|                                     | Unpaid<br>Principal<br>Balance | Recorded<br>Investment | Partial<br>Charge-offs | Allowance<br>for Credit<br>Losses Allocated |
|                                     | (in thousands)                 |                        |                        |   |
| With no related allowance recorded: |                                |                        |                        |   |
| Commercial real estate              |                                |                        |                        |   |
| Owner occupied                      | \$ 55,003                      | \$ 50,791              | \$ 4,212               | \$  |
| Non-owner occupied                  | 45,303                         | 40,535                 | 4,768                  |   |
| Multi-family                        |                                |                        |                        |   |
| Commercial and industrial           |                                |                        |                        |   |
| Commercial                          | 18,929                         | 17,701                 | 1,228                  |   |
| Leases                              | 612                            | 612                    |                        |   |
| Construction and land development   |                                |                        |                        |   |
| Construction                        |                                |                        |                        |   |
| Land                                | 37,523                         | 32,760                 | 4,763                  |   |
| Residential real estate             | 30,530                         | 22,776                 | 7,754                  |   |
| Consumer                            | 876                            | 836                    | 40                     |   |
| With an allowance recorded:         |                                |                        |                        |   |
| Commercial real estate              |                                |                        |                        |   |
| Owner occupied                      | 6,677                          | 5,334                  | 1,343                  | 2,495                                       |
| Non-owner occupied                  | 4,204                          | 4,149                  | 55                     | 2,154                                       |
| Multi-family                        | 1,249                          | 1,216                  | 33                     | 535   |
| Commercial and industrial           |                                |                        |                        |   |
| Commercial                          | 12,140                         | 12,125                 | 15                     | 5,149                                       |
| Leases                              |                                |                        |                        |   |
| Construction and land development   |                                |                        |                        |   |
| Construction                        | 12,101                         | 9,250                  | 2,851                  | 450   |
| Land                                | 6,449                          | 6,168                  | 281                    | 2,645                                       |
| Residential real estate             | 8,707                          | 8,210                  | 497                    | 3,601                                       |
| Consumer                            | 750                            | 375                    | 375                    | 375   |
| With an allowance recorded:         |                                |                        |                        |   |
| Total                               | \$ 241,053                     | \$ 212,838             | \$ 28,215              | \$ 17,404                                   |

|  | December 31, 2011              |                        |  |   |
|--|--------------------------------|------------------------|--|---|
|  | Unpaid<br>Principal<br>Balance | Recorded<br>Investment | Partial<br>Charge-offs<br>(in thousands) | Allowance<br>for Credit<br>Losses Allocated |
| <b>With no related allowance recorded:</b> |                                |                        |  |   |
| Commercial real estate                     |                                |                        |  |   |
| Owner occupied                             | \$ 47,792                      | \$ 41,338              | \$ 6,454                                 | \$  |
| Non-owner occupied                         | 41,500                         | 36,806                 | 4,694                                    |   |
| Multi-family                               | 213                            | 194                    | 19                                       |   |
| Commercial and industrial                  |                                |                        |  |   |
| Commercial                                 | 24,769                         | 22,804                 | 1,965                                    |   |
| Leases                                     | 592                            | 592                    |  |   |
| Construction and land development          |                                |                        |  |   |
| Construction                               | 21,774                         | 18,821                 | 2,953                                    |   |
| Land                                       | 39,177                         | 34,067                 | 5,110                                    |   |
| Residential real estate                    | 32,577                         | 23,950                 | 8,627                                    |   |
| Consumer                                   | 2,328                          | 2,288                  | 40                                       |   |
| <b>With an allowance recorded:</b>         |                                |                        |  |   |
| Commercial real estate                     |                                |                        |  |   |
| Owner occupied                             | 5,572                          | 5,442                  | 130                                      | 1,333                                       |
| Non-owner occupied                         | 7,865                          | 6,316                  | 1,549                                    | 1,276                                       |
| Multi-family                               | 630                            | 616                    | 14                                       | 218   |
| Commercial and industrial                  |                                |                        |  |   |
| Commercial                                 | 2,516                          | 2,334                  | 182                                      | 1,863                                       |
| Leases                                     |                                |                        |  |   |
| Construction and land development          |                                |                        |  |   |
| Construction                               | 5,018                          | 2,006                  | 3,012                                    | 499   |
| Land                                       | 7,298                          | 7,017                  | 281                                      | 3,002                                       |
| Residential real estate                    | 5,059                          | 4,900                  | 159                                      | 2,186                                       |
| Consumer                                   |                                |                        |  |   |
| <b>With an allowance recorded:</b>         |                                |                        |  |   |
| Total                                      | \$ 244,680                     | \$ 209,491             | \$ 35,189                                | \$ 10,377                                   |

The following tables present the balance in the allowance for credit losses and the recorded investment in loans by portfolio segment and based on impairment method:

|  | March 31, 2012                                   |  |                                 |   |   |                      |          |           |
|--|--|--|---------------------------------|---|---|----------------------|----------|-----------|
|  | Commercial<br>Real Estate -<br>Owner<br>Occupied | Commercial<br>Real Estate -<br>Non-Owner<br>Occupied | Commercial<br>and<br>Industrial | Residential<br>Real<br>Estate<br>(in thousands) | Construction<br>and Land<br>Development | Commercial<br>Leases | Consumer | Total     |
| <b>Allowance for credit losses:</b>  |  |  |                                 |   |   |                      |          |           |
| Ending balance attributable to<br>loans individually evaluated for<br>impairment | \$ 2,495   | \$ 2,689   | \$ 5,149                        | \$ 3,601  | \$ 3,095                                | \$                   | \$ 375   | \$ 17,404 |
| Collectively evaluated for<br>impairment   | 15,591   | 14,343   | 19,618                          | 15,131  | 9,658                                   | 2,134                | 4,243    | 80,718    |
| Acquired with deteriorated credit<br>quality                                     |  |  |                                 |   |   |                      |          |           |
| Total ending allowance   | \$ 18,086  | \$ 17,032  | \$ 24,767                       | \$ 18,732                                       | \$ 12,753                               | \$ 2,134             | \$ 4,618 | \$ 98,122 |

| December 31, 2011  |  |  |                                 |   |   |                      |                 |                  |
|--|--|--|---------------------------------|---|---|----------------------|-----------------|------------------|
|  | Commercial<br>Real Estate -<br>Owner<br>Occupied | Commercial<br>Real Estate -<br>Non-Owner<br>Occupied | Commercial<br>and<br>Industrial | Residential<br>Real<br>Estate<br>(in thousands) | Construction<br>and Land<br>Development | Commercial<br>Leases | Consumer        | Total            |
| <b>Allowance for credit losses:</b>  |  |  |                                 |   |   |                      |                 |                  |
| Ending balance attributable to loans individually evaluated for impairment | \$ 1,333   | \$ 1,494   | \$ 1,863                        | \$ 2,186  | \$ 3,501                                | \$                   | \$              | \$ 10,377        |
| Collectively evaluated for impairment                                      | 16,434   | 15,770   | 21,605                          | 16,948  | 10,694                                  | 2,067                | 5,275           | 88,793           |
| Acquired with deteriorated credit quality                                  |  |  |                                 |   |   |                      |                 |                  |
| <b>Total ending allowance</b>  | <b>\$ 17,767</b>                                 | <b>\$ 17,264</b>                                     | <b>\$ 23,468</b>                | <b>\$ 19,134</b>                                | <b>\$ 14,195</b>                        | <b>\$ 2,067</b>      | <b>\$ 5,275</b> | <b>\$ 99,170</b> |

In the first quarter of 2012, the Company modified its allowance for credit losses calculation to exclude cash secured loans. Additional, for internally participated loans historical loss factors have been revised as follows. Previously, the loss factors utilized were based on those of the bank which held the participation. Under the revised methodology, loss characteristics of the originating bank are utilized by the participating bank for the first four quarters after origination during which time the loan becomes seasoned. The net effect of these changes compared to the calculation method used at December 31, 2011 was to decrease the provision and allowance for credit losses by approximately \$2.6 million. The net effect by portfolio segment was to decrease provision for credit losses for the commercial real estate, commercial and industrial, consumer, and residential real estate loan portfolios by \$1.5 million, \$0.8 million, \$0.2 million, and \$41,000, respectively.

#### Troubled Debt Restructurings (TDR)

A troubled debt restructured loan is a loan on which the bank, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the bank would not otherwise consider. The loan terms that have been modified or restructured due to a borrower's financial situation include, but are not limited to, a reduction in the stated interest rate, an extension of the maturity or renewal of the loan at an interest rate below current market, a reduction in the face amount of the debt, a reduction in the accrued interest, extensions, deferrals, renewals and rewrites. The majority of the bank's modifications are extensions in terms or deferral of payments which result in no lost principal or interest followed by reductions in interest rates or accrued interest. A troubled debt restructured loan is also considered impaired. Generally, a loan that is modified at an effective market rate of interest may no longer be disclosed as a troubled debt restructuring in years subsequent to the restructuring if it is not impaired based on the terms specified by the restructuring agreement.

The following table presents information on the financial effects of troubled debt restructured loans by class for the periods presented:

| Three Months Ended<br>March 31, 2012     |                    |  |                                  |                                |   |                                      |
|--|--------------------|--|----------------------------------|--------------------------------|---|--------------------------------------|
|  | Number<br>of Loans | Pre-Modification<br>Outstanding<br>Recorded Investment | Forgiven<br>Principal<br>Balance | Lost<br>Interest<br>Income (1) | Post-Modification<br>Outstanding<br>Recorded Investment | Waived Fees<br>and Other<br>Expenses |
| (in thousands)                           |                    |  |                                  |                                |   |                                      |
| <b>Commercial real estate</b>            |                    |  |                                  |                                |   |                                      |
| Owner occupied                           | 6                  | \$ 12,402  | \$                               | \$ 102                         | \$ 12,300   | \$ 36                                |
| Non-owner occupied                       | 3                  | 9,809  | 430                              | 127                            | 9,252   | 5                                    |
| <b>Multi-family</b>                      |                    |  |                                  |                                |   |                                      |
| <b>Commercial and industrial</b>         |                    |  |                                  |                                |   |                                      |
| Commercial                               | 9                  | 2,096  |                                  | 26                             | 2,070   | 21                                   |
| <b>Leases</b>                            |                    |  |                                  |                                |   |                                      |
| <b>Construction and land development</b> |                    |  |                                  |                                |   |                                      |
| <b>Construction</b>                      |                    |  |                                  |                                |   |                                      |
| Land                                     | 2                  | 517  |                                  | 55                             | 462   | 5                                    |
| Residential real estate                  | 8                  | 1,809  | 40                               | 241                            | 1,528   | 3                                    |
| Consumer                                 | 2                  | 68   |                                  |                                | 68  |                                      |
| <b>Total</b>                             | <b>30</b>          | <b>\$ 26,701</b>                                       | <b>\$ 470</b>                    | <b>\$ 551</b>                  | <b>\$ 25,680</b>  | <b>\$ 70</b>                         |

- (1) Lost interest income is processed as a charge-off to loan principal in the Company's financial statements.

|                                   | No. of Loans | Pre-Restructure<br>Balance | Forgiven<br>Principal<br>Balance | Three Months Ended<br>March 31, 2011 |                             |                | Waived<br>Fees | Other<br>Expenses |
|-----------------------------------|--------------|----------------------------|----------------------------------|--------------------------------------|-----------------------------|----------------|----------------|-------------------|
|                                   |              |                            |                                  | Lost<br>Interest<br>Income (1)       | Post-Restructure<br>Balance | (in thousands) |                |                   |
| Commercial real estate            |              |                            |                                  |                                      |                             |                |                |                   |
| Owner occupied                    | 7            | \$ 6,345                   | \$                               | \$ 156                               | \$ 6,189                    |                |                | \$ 53             |
| Non-owner occupied                | 3            | 8,735                      | 1,000                            | 96                                   | 7,639                       |                |                | 174               |
| Multi-family                      |              |                            |                                  |                                      |                             |                |                |                   |
| Commercial and industrial         |              |                            |                                  |                                      |                             |                |                |                   |
| Commercial                        | 3            | 960                        |                                  |                                      | 960                         |                |                | 22                |
| Leases                            |              |                            |                                  |                                      |                             |                |                |                   |
| Construction and land development |              |                            |                                  |                                      |                             |                |                |                   |
| Construction                      | 1            | 162                        |                                  |                                      | 162                         |                |                |                   |
| Land                              | 2            | 774                        |                                  |                                      | 774                         |                |                | 2                 |
| Residential real estate           | 3            | 1,714                      |                                  | 216                                  | 1,498                       |                |                | 1                 |
| Consumer                          |              |                            |                                  |                                      |                             |                |                |                   |
| Total                             | 19           | \$ 18,690                  | \$ 1,000                         | \$ 468                               | \$ 17,222                   |                | \$             | \$ 252            |

(1) Lost interest income is processed as a charge-off to loan principal in the Company's financial statements. The following table presents TDR loans by class for which there was a payment default during the period:

|                                   | Number<br>of Loans | Three Months Ended<br>March 31, |                    | 2011<br>Recorded<br>Investment |
|-----------------------------------|--------------------|---------------------------------|--------------------|--------------------------------|
|                                   |                    | 2012<br>Recorded<br>Investment  | Number<br>of Loans |                                |
|                                   |                    | (in thousands)                  |                    |                                |
| Commercial real estate            |                    |                                 |                    |                                |
| Owner occupied                    | 4                  | \$ 5,257                        | 1                  | \$ 170                         |
| Non-owner occupied                | 2                  | 3,393                           |                    |                                |
| Multi-family                      | 1                  | 193                             |                    |                                |
| Commercial and industrial         |                    |                                 |                    |                                |
| Commercial                        | 1                  | 3,950                           |                    |                                |
| Leases                            |                    |                                 |                    |                                |
| Construction and land development |                    |                                 |                    |                                |
| Construction                      |                    |                                 | 2                  | 2,463                          |
| Land                              | 2                  | 976                             |                    |                                |
| Residential real estate           | 1                  | 280                             | 3                  | 1,539                          |
| Consumer                          | 1                  | 375                             |                    |                                |
| Total                             | 12                 | \$ 14,424                       | 6                  | \$ 4,172                       |

A TDR loan is deemed to have a payment default when it becomes past due 90 days, goes on nonaccrual, or is re-structured again.

At March 31, 2012 and December 31, 2011, loan commitments outstanding on TDR loans were \$0.2 million.

#### Loan Purchases and Sales

In the first quarter of 2012, the Company had secondary market loan purchases of \$73.3 million consisting of \$57.9 million of leases and \$15.4 million of commercial and industrial loans. In the first quarter of 2011, the Company purchased \$30.0 million of commercial and industrial loans. In addition, the Company periodically acquires newly originated loans at closing through participations or loan syndications. The Company had no significant loan sales in the first quarter 2012 or 2011. The Company held no loans for sale at March 31, 2012 and

December 31, 2011, respectively.

**6. OTHER ASSETS ACQUIRED THROUGH FORECLOSURE**

The following table presents the changes in other assets acquired through foreclosure:

|  | Three Months Ended<br>March 31, |            |
|--|---------------------------------|------------|
|  | 2012                            | 2011       |
|  | (in thousands)                  |            |
| Balance, beginning of period             | \$ 89,104                       | \$ 107,655 |
| Additions                                | 5,340                           | 11,175     |
| Dispositions                             | (10,745)                        | (16,604)   |
| Valuation adjustments in the period, net | (2,254)                         | (3,914)    |
| Balance, end of period                   | \$ 81,445                       | \$ 98,312  |

At March 31, 2012 and 2011, the majority of the Company's repossessed assets were properties located in Nevada.

**7. INCOME TAXES**

Deferred tax assets and liabilities are included in the financial statements at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

For the three months ended March 31, 2012, the net deferred tax assets decreased \$6.4 million to \$55.3 million. This decrease in the net deferred tax asset was primarily the result of the net operating income of the Company for the period and the resulting usage of the NOL and Capital Loss carryforwards. The reduction in the effective tax rate from the first quarter of 2011 compared to the first quarter of 2012 is primarily due to an increase in tax exempt income from revenue from municipal obligations as well as a reduction in the deferred tax valuation allowance for capital loss carryforwards arising from transactions that generated capital gains.

At March 31, 2012, the \$6.4 million deferred tax valuation (compared to \$7.6 million at December 31, 2011) relates to net capital losses on ARPS securities sales.

The deferred tax asset related to federal and state net operating loss carryforwards outstanding at March 31, 2012, available to reduce tax liability in future years total \$18.1 million (compared to \$20.2 million at December 31, 2011). This is comprised of \$14.3 million of tax benefits from federal net operating loss carry forwards that begin to expire in 2029, \$2.0 million of tax benefits from California state net operating loss carry forwards that will begin to expire in 2029, and \$1.8 million of tax benefits from Arizona state net operating loss carryforwards that will begin to expire in 2013. In Management's opinion, it is more likely than not that the results of future operations will generate sufficient taxable income to realize the deferred taxes related to these net operating loss carryforwards.

*Uncertain Tax Position*

The Company files income tax returns in the U.S. federal jurisdiction and in various states. With few exceptions, the Company is no longer subject to U.S. federal, state or local tax examinations by tax authorities for years before 2007. Although, as described below, the Internal Revenue Service's examination of the Company's 2008 net operating loss carryback claim appears to have been resolved in the Company's favor, it is not yet closed.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period in which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above would be reflected as a liability for unrecognized tax benefits in the accompanying consolidated balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

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The Company would recognize interest accrued related to unrecognized tax benefits in tax expense. The Company has not recognized or accrued any interest or penalties for the periods ended March 31, 2012 or 2011, respectively.

Management believes that the Company has appropriate support for the income tax positions taken and to be taken on its tax returns and that its accruals for tax liabilities are adequate for all open years based on an assessment of many factors, including past experience and interpretation of tax law applied to the facts of each matter.

The Internal Revenue Service's Examination Division issued a notice of proposed deficiency on January 10, 2011, proposing a taxable income adjustment of \$136.7 million related to deductions taken on our 2008 tax return in connection with the partial worthlessness of collateralized debt obligations, or CDOs. The use of these deductions on the Company's 2008 tax return resulted in a net operating loss carryback claim for a tax refund of approximately \$40.0 million of federal taxes for the 2006 and 2007 taxable periods. The Company filed a protest of the proposed deficiency, which was referred to the Appeals Division of the Internal Revenue Service. The Appellate Conferee has conceded that the Company's \$136.7 million deduction was reasonable and has proposed no further adjustments. However, the case is not yet closed. Due to the size of the refund, the Appellate Conferee was required to submit and has submitted his formal written recommendation to the Joint Committee on Taxation and will close the case after receiving approval from that committee. The Company has not accrued a reserve for this potential exposure.

## 8. COMMITMENTS AND CONTINGENCIES

### *Unfunded Commitments and Letters of Credit*

The Company is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. They involve, to varying degrees, elements of credit risk in excess of amounts recognized in the consolidated balance sheets.

Lines of credit are obligations to lend money to a borrower. Credit risk arises when the borrowers' current financial condition may indicate less ability to pay than when the commitment was originally made. In the case of standby letters of credit, the risk arises from the possibility of the failure of the customer to perform according to the terms of a contract. In such a situation, the third party might draw on the standby letter of credit to pay for completion of the contract and the Company would look to its customer to repay these funds with interest. To minimize the risk, the Company uses the same credit policies in making commitments and conditional obligations as it would for a loan to that customer.

Standby letters of credit and financial guarantees are conditional commitments issued by the Company to guarantee the performance of a customer to a third party in borrowing arrangements. The Company generally has recourse to recover from the customer any amounts paid under the guarantees. Typically, letters of credit issued have expiration dates within one year.

A summary of the contractual amounts for unfunded commitments and letters of credit are as follows:

|  | March 31,<br>2012   | December 31,<br>2011 |
|--|---------------------|----------------------|
|  | (in thousands)      |                      |
| Commitments to extend credit, including unsecured loan commitments of \$180,196 at March 31, 2012 and \$167,305 at December 31, 2011 | \$ 952,491          | \$ 863,120           |
| Credit card commitments and financial guarantees   | 302,284             | 319,892              |
| Standby letters of credit, including unsecured letters of credit of \$2,707 at March 31, 2012 and \$2,558 at December 31, 2011       | 30,158              | 34,768               |
|  | <b>\$ 1,284,933</b> | <b>\$ 1,217,780</b>  |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company enters into credit arrangements that generally provide for the termination of advances in the event of a covenant violation or other event of default. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the party. The commitments are collateralized by the same types of assets used as loan collateral.

The Company has exposure to credit losses from unfunded commitments and letters of credit. As funds have not been disbursed on these commitments, they are not reported as loans outstanding. Credit losses related to these commitments are not included in the allowance for credit losses reported in Note 5, Loans, Leases and Allowance for Credit Losses of these Consolidated Financial Statements and are accounted for as a separate loss contingency as a liability. This loss contingency for unfunded loan commitments and letters of credit was \$1.3 million and \$1.1 million as of March 31, 2012 and December 31, 2011, respectively. Changes to this liability are adjusted through other non-interest expense.



### *Concentrations of Lending Activities*

The Company's lending activities are primarily driven by the customers served in the market areas where the Company has branch offices in the States of Nevada, California and Arizona. The Company monitors concentrations within five broad categories: geography, industry, product, call code, and collateral. The Company grants commercial, construction, real estate and consumer loans to customers through branch offices located in the Company's primary markets. The Company's business is concentrated in these areas and the loan portfolio includes significant credit exposure to the commercial real estate market of these areas. As of March 31, 2012 and December 31, 2011, commercial real estate related loans accounted for approximately 61% of total loans and approximately 2% of commercial real estate related loans are secured by undeveloped land. Substantially all of these loans are secured by first liens with an initial loan to value ratio of generally not more than 75%. Approximately 49% of these commercial real estate loans were owner occupied at March 31, 2012 and December 31, 2011. In addition, approximately 4% of total loans were unsecured as of March 31, 2012 and December 31, 2011.

### *Contingencies*

The Company is involved in various lawsuits of a routine nature that are being handled and defended in the ordinary course of the Company's business. Expenses are being incurred in connection with defending the Company, but in the opinion of Management, based in part on consultation with legal counsel, the resolution of these lawsuits and associated defense costs will not have a material impact on the Company's financial position, results of operations, or cash flows.

### *Lease Commitments*

The Company leases the majority of its office locations and many of these leases contain multiple renewal options and provisions for increased rents. Total rent expense of \$1.5 million and \$1.3 million was included in occupancy expenses for the three month periods ended March 31, 2012 and 2011, respectively.

## **9. FAIR VALUE ACCOUNTING**

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability. ASC 825 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under ASC 825 are described below:

**Level 1** Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

**Level 2** Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, prepayment speeds, volatilities, etc.) or model-based valuation techniques where all significant assumptions are observable, either directly or indirectly, in the market;

**Level 3** Valuation is generated from model-based techniques where all significant assumptions are not observable, either directly or indirectly, in the market. These unobservable assumptions reflect an entity's own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques may include use of matrix pricing, discounted cash flow models and similar techniques.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and therefore, estimates of fair value after the balance sheet date may differ significantly from the amounts presented herein. A more detailed description of the valuation methodologies used for assets and liabilities measured at fair value is set forth below. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

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Under ASC Topic 825, the Company elected the fair value option ( FVO ) treatment for the junior subordinated debt and certain investment securities. This election is generally irrevocable and unrealized gains and losses on these items must be reported in earnings at each reporting date. The Company continues to account for these items under the fair value option. Since adoption, there were no financial instruments purchased by the Company which met the ASC 825 fair value election criteria, and therefore, no additional instruments have been added under the fair value option election.

All securities for which the fair value measurement option had been elected are included in a separate line item on the balance sheet entitled securities measured at fair value.

For the three months ended March 31, 2012 and 2011, gains and losses from fair value changes included in the Consolidated Statement of Operations were as follows:

| Description                              | Changes in Fair Values for Items Measured at Fair Value Pursuant to Election of the Fair Value Option |                               |  |   |
|--|---|-------------------------------|--|---|
|  | Unrealized Gain/(Loss) on Assets and Liabilities Measured at Fair Value, Net                          | Interest Income on Securities | Interest Expense on Junior Subordinated Debt | Total Changes Included in Current-Period Earnings |
| (in thousands)                           |   |                               |  |   |
| <b>Three Months Ended March 31, 2012</b> |   |                               |  |   |
| Securities measured at fair value        | \$ (43)   | \$ 4                          | \$   | \$ (39)   |
| Junior subordinated debt                 | (290)   |                               | 325  | (615)   |
|  | \$ (333)  | \$ 4                          | \$ 325                                       | \$ (654)  |

| Description                              | Changes in Fair Values for Items Measured at Fair Value Pursuant to Election of the Fair Value Option |                               |  |   |
|--|---|-------------------------------|--|---|
|  | Unrealized Gain (Loss) on Assets and Liabilities Measured at Fair Value, Net                          | Interest Income on Securities | Interest Expense on Junior Subordinated Debt | Total Changes Included in Current-Period Earnings |
| (in thousands)                           |   |                               |  |   |
| <b>Three Months Ended March 31, 2011</b> |   |                               |  |   |
| Securities measured at fair value        | \$ (66)   | \$ 8                          | \$   | \$ (58)   |
| Junior subordinated debt                 |   |                               | 249  | (249)   |
|  | \$ (66)   | \$ 8                          | \$ 249                                       | \$ (307)  |

|   | Three Months Ended March 31, |         |
|---|------------------------------|---------|
|   | 2012                         | 2011    |
| (in thousands)  |                              |         |
| Net gains and (losses) for the period on trading securities included in earnings  | \$ (43)                      | \$ (66) |
| Less: net gains and (losses) recognized during the period on trading securities sold during the period                                    |                              |         |
| Change in unrealized gains or (losses) for the period included in earnings for trading securities held at the end of the reporting period | \$ (43)                      | \$ (66) |

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The difference between the aggregate fair value of junior subordinated debt (\$37.3 million) and the aggregate unpaid principal balance thereof (\$66.5 million) was \$29.2 million at March 31, 2012.

Interest income on securities measured at fair value is accounted for similarly to those classified as available-for-sale and held-to-maturity. Any premiums or discounts are recognized in interest income over the term of the securities. For mortgage-backed securities, estimates of prepayments are considered in the constant yield calculations. Interest expense on junior subordinated debt is also determined under a constant yield calculation.

Fair value on a recurring basis

Financial assets and financial liabilities measured at fair value on a recurring basis include the following:

*AFS Securities:* Adjustable-rate preferred securities, one trust preferred security, corporate debt securities and CRA mutual fund investments are reported at fair value utilizing Level 1 inputs. Other securities classified as AFS are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

*Securities measured at fair value:* All of the Company's securities measured at fair value, the majority of which are mortgage-backed securities, are reported at fair value utilizing Level 2 inputs in the same manner as described above for securities available for sale.

*Independent pricing service:* Management independently evaluates all of the fair value measurements received from our third party pricing service through multiple review steps. First, management reviews what has transpired in the market-place with respect to interest rates, credit spreads, volatility, mortgage rates, etc., and makes an expectation on changes to the securities valuations from the previous quarter. Then management compares expected changes to the actual valuation changes provided to it by its pricing service. Next, management compares a robust sampling of safekeeping marks on securities with the marks provided by our third party pricing service and determines whether there are any notable differences. Then, management compares the prices on Level 1 priced securities to publically available prices to verify those prices are similar. Finally, management discusses the assumptions used for Level 2 priced securities with our pricing service. The pricing service provides management with observable market data including interest rate curves and mortgage prepayment speed grids, as well as, dealer quote sheets, new bond offering sheets, and historical trade documentation. Management reviews the assumptions and decides whether they are reasonable. Management may compare interest rates, credit spreads and prepayments speeds used as part of the assumptions to that which management believes are reasonable. Management may price securities using the provided assumptions to determine whether they can develop similar prices on like securities. Any discrepancies with management's review and the prices provided by the vendor are discussed with the vendor and the Company's external auditors. Management has formally challenged the prices on several securities, but generally has found the vendor prices are reasonable.

Annually the Company receives a SSAE 16 report from its independent pricing service attesting to the controls placed on the operations of the service from its auditor.

*Interest rate swap:* Interest rate swaps are reported at fair value utilizing Level 2 inputs. The Company obtains dealer quotations to value its interest rate swaps.

*Junior subordinated debt:* The Company estimates the fair value of its junior subordinated debt using a discounted cash flow model which incorporates the effect of the Company's own credit risk in the fair value of the liabilities (Level 3). The Company's cash flow assumptions were based on the contractual cash flows as the Company anticipates that it will pay the debt according to its contractual terms. The Company evaluated priced offerings on individual issuances of trust preferred securities and estimated the discount rate based, in part, on that information. The Company estimated the discount rate at 6.790%, which is a 632 basis point spread over 3 month LIBOR (0.470% as of March 31, 2012). As of March 31, 2011, the Company estimated the discount rate at 5.717%, which was a 541 basis point spread over 3 month LIBOR (0.303%).

The fair value of these assets and liabilities were determined using the following inputs at the periods presented:

|  | Fair Value Measurements at the End of the Reporting Period Using:             |   |  |               |
|--|---|---|--|---------------|
|  | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Fair<br>Value |
| (in thousands)   |   |   |  |               |
| <b>March 31, 2012</b>  |   |   |  |               |
| <b>Assets:</b>   |   |   |  |               |
| <b>Securities measured at fair value</b>                               |   |   |  |               |
| Direct U.S. obligations and GSE residential mortgage-backed securities | \$  | \$ 6,174  | \$   | \$ 6,174      |
| <b>Securities available for sale</b>                                   |   |   |  |               |
| U.S. Government-sponsored agency securities                            | \$  | \$ 39,967   | \$   | \$ 39,967     |
| Municipal obligations  |   | 26,674  |  | 26,674        |
| Direct U.S. obligations and GSE residential mortgage-backed securities |   | 888,441   |  | 888,441       |
| Mutual funds   | 29,454  |   |  | 29,454        |
| Private label residential mortgage-backed securities                   |   | 23,718  |  | 23,718        |
| Private label commercial mortgage-backed securities                    |   | 5,524   |  | 5,524         |
| Adjustable-rate preferred stock  | 60,718  |   |  | 60,718        |
| Trust preferred  | 23,625  |   |  | 23,625        |
| Corporate debt securities  | 4,900   |   |  | 4,900         |
| Other  | 23,616  |   |  | 23,616        |
|  | \$ 142,313  | \$ 984,324  | \$   | \$ 1,126,637  |
| <b>Interest rate swaps</b>   | \$  | \$ 881  | \$   | \$ 881        |
| <b>Liabilities:</b>  |   |   |  |               |
| <b>Junior subordinated debt</b>  | (Level 1)   | (Level 2)   | (Level 3)  | Fair Value    |
|  | \$  | \$  | \$ 37,275  | \$ 37,275     |
| <b>Interest rate swaps</b>   | \$  | \$ 881  | \$   | \$ 881        |

|  | Fair Value Measurements at the End of the Reporting Period Using Quoted Prices |              |              |              |
|--|--|--------------|--------------|--------------|
|  | in Active Markets  | Significant  |              |              |
|  | for  | Other        | Significant  |              |
|  | Identical  | Observable   | Unobservable |              |
|  | Assets   | Inputs       | Inputs       | Fair         |
|  | (Level 1)  | (Level 2)    | (Level 3)    | Value        |
| December 31, 2011  |  |              |              |              |
| (in thousands)   |  |              |              |              |
| Assets:  |  |              |              |              |
| Securities measured at fair value                                      |  |              |              |              |
| Direct U.S. obligations and GSE residential mortgage-backed securities | \$   | \$ 6,515     | \$           | \$ 6,515     |
| Securities available for sale  |  |              |              |              |
| U.S. Government-sponsored agency securities                            | \$   | \$ 156,211   | \$           | \$ 156,211   |
| Municipal obligations  |  | 5,586        |              | 5,586        |
| Direct U.S. obligations and GSE residential mortgage-backed securities |  | 864,584      |              | 864,584      |
| Mutual funds   | 28,864   |              |              | 28,864       |
| Private label residential mortgage-backed securities                   |  | 25,784       |              | 25,784       |
| Private label commercial mortgage-backed securities                    |  | 5,431        |              | 5,431        |
| Adjustable-rate preferred stock  | 54,676   |              |              | 54,676       |
| Trust preferred  | 1,323  | 19,836       |              | 21,159       |
| Corporate debt securities  | 4,575  |              |              | 4,575        |
| Other  | 23,515   |              |              | 23,515       |
|  | \$ 112,953   | \$ 1,077,432 | \$           | \$ 1,190,385 |
| Interest rate swaps  | \$   | \$ 1,729     | \$           | \$ 1,729     |
|  |  |              |              |              |
| Liabilities:   | (Level 1)  | (Level 2)    | (Level 3)    | Fair Value   |
| Junior subordinated debt   | \$   | \$           | \$ 36,985    | \$ 36,985    |
| Interest rate swaps  | \$   | \$ 946       | \$           | \$ 946       |

As of March 31, 2012, one trust preferred security with a net fair value of \$22.2 million transferred from Level 2 to Level 1 due to the availability of active trade information. Per the Company's policy, the transfer is deemed to have occurred at the end of the reporting period.

For the three months ended March 31, 2012, the change in Level 3 liabilities measured at fair value on a recurring basis was as follows:

**Fair Value Measurements Using Significant Unobservable Inputs (Level 3)**

(in thousands)

|  | <b>Junior<br/>Subordinated<br/>Debt</b><br>(in thousands) |
|--|---|
| Opening balance  | \$ (36,985)   |
| Transfers into Level 3   |   |
| Transfers out of Level 3   |   |
| Total gains or losses for the period   |   |
| Included in earnings (or changes in net assets) (a)  | (290)   |
| Included in other comprehensive income   |   |
| Purchases, sales, and settlements  |   |
| Purchases  |   |
| Sales  |   |
| Settlements  |   |
| Closing balance  | \$ (37,275)   |
| Change in unrealized gains (losses) for the period included in earnings (or changes in net assets) held at the end of the reporting period March 31, 2012. | \$ (290)  |
| Change in unrealized gains (losses) for the period included in earnings (or changes in net assets) held at the end of the reporting period March 31, 2011. | \$ 6,689  |

(a) Total gains (losses) for the period are included in the non-interest income line, mark to market gains (losses), net.

For Level 3 liabilities measured at fair value on a recurring basis as of March 31, 2012, the significant unobservable inputs used in the fair value measurements were as follows:

|                          | <b>Fair<br/>Value at<br/>March 31, 2012</b> | <b>Valuation<br/>Technique</b> | <b>Significant<br/>Unobservable Inputs</b><br>(dollars in thousands)                  | <b>Input Value</b> |
|--------------------------|---|--------------------------------|---|--------------------|
| Junior subordinated debt | \$ 37,275                                   | Discounted cash flow           | Median market spreads on publicly issued trust preferreds with comparable credit risk | 6.79%              |

The significant unobservable inputs used in the fair value measurement of the Company's junior subordinated debt are the calculated or estimated credit spreads on comparable publicly traded company trust preferred issuances which were non-investment grade and non-rated. Significant increases (decreases) in these inputs could result in significantly higher (lower) fair value measurement.

**Fair value on a nonrecurring basis**

Certain assets are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis, but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table presents such assets carried on the balance sheet by caption and by level within the ASC 825 hierarchy:



|   | Fair Value Measurements at the End of the Reporting Period Using                 |  |                                     |
|---|--|--|-------------------------------------|
|   | Quoted Prices<br>in<br>Active<br>Markets<br>for<br>Identical Assets<br>(Level 1) | Active<br>Markets for<br>Similar Assets<br>(Level 2) | Unobservable<br>Inputs<br>(Level 3) |
|   | Total  | (in thousands)                                       |                                     |
| As of March 31, 2012:                               |  |  |                                     |
| Impaired loans with specific valuation allowance    | \$ 29,423  | \$   | \$ 29,423                           |
| Impaired loans without specific valuation allowance | 60,892   |  | 60,892                              |
| Other assets acquired through foreclosure           | 81,445   |  | 81,445                              |

|   | Fair Value Measurements at the End of the Reporting Period Using |    |   |                               |
|---|--|----|---|-------------------------------|
|   | Quoted Prices in Active Markets for Identical Assets (Level 1)   |    | Active Markets for Similar Assets (Level 2) | Unobservable Inputs (Level 3) |
|   | Total  |    |   |                               |
| (in thousands)                                      |  |    |   |                               |
| As of December 31, 2011:                            |  |    |   |                               |
| Impaired loans with specific valuation allowance    | \$ 18,254  | \$ | \$  | \$ 18,254                     |
| Impaired loans without specific valuation allowance | 71,001   |    |   | 71,001                        |
| Other assets acquired through foreclosure           | 89,104   |    |   | 89,104                        |

**Impaired loans:** The specific reserves for collateral dependent impaired loans are based on the fair value of the collateral. The fair value of collateral is determined based on third-party appraisals. Appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Fair value is determined, where possible, using market prices derived from an appraisal or evaluation, which are considered to be Level 2. However, certain assumptions and unobservable inputs are often used by the appraiser, therefore, qualifying the assets as Level 3 in the fair value hierarchy. In some cases, adjustments are made to the appraised values due to various factors, including age of the appraisal (which are generally obtained every six months), age of comparables included in the appraisal, and known changes in the market and in the collateral. When significant adjustments are based on unobservable inputs, such as when a current appraised value is not available or management determines the fair value of the collateral is further impaired below appraised value and there is no observable market price, the resulting fair value measurement has been categorized as a Level 3 measurement. These Level 3 impaired loans had an aggregate carrying amount of \$46.8 million and specific reserves in the allowance for loan losses of \$17.4 million at March 31, 2012.

**Other assets acquired through foreclosure:** Other assets acquired through foreclosure consist of properties acquired as a result of, or in-lieu-of, foreclosure. Properties or other assets classified as other assets acquired through foreclosure and other repossessed property and are initially reported at the fair value determined by independent appraisals using appraised value, less cost to sell. Such properties are generally re-appraised every six months. There is risk for subsequent volatility. Costs relating to the development or improvement of the assets are capitalized and costs relating to holding the assets are charged to expense. The Company had \$81.4 million of such assets at March 31, 2012. Fair value is determined, where possible, using market prices derived from an appraisal or evaluation, which are considered to be Level 2. However, certain assumptions and unobservable inputs are often used by the appraiser, therefore, qualifying the assets as Level 3 in the fair value hierarchy. When significant adjustments are based on unobservable inputs, such as when a current appraised value is not available or management determines the fair value of the collateral is further impaired below appraised value and there is no observable market price, the resulting fair value measurement has been categorized as a Level 3 measurement.

#### Credit vs. non-credit losses

The Company elected to apply provisions of ASC 320 as of January 1, 2009 to its AFS and HTM investment securities portfolios. The OTTI was separated into (a) the amount of total impairment related to the credit loss, and (b) the amount of the total impairment related to all other factors. The amount of the total OTTI related to the credit loss was recognized in earnings. The amount of the total impairment related to all other factors was recognized in other comprehensive income. The OTTI was presented in the statement of operations with an offset for the amount of the total OTTI that was recognized in other comprehensive income.



If the Company does not intend to sell and it is not more likely than not that the Company will be required to sell the impaired securities before recovery of the amortized cost basis, the Company recognizes the cumulative effect of initially applying this FASB Staff Position ( FSP ) as an adjustment to the opening balance of retained earnings with a corresponding adjustment to accumulated other comprehensive income, including related tax effects. The Company elected to early adopt ASC 320 on its impaired securities portfolio since it provides more transparency in the consolidated financial statements related to the bifurcation of the credit and non-credit losses.

For the three months ended March 31, 2012 and 2011, the Company determined that no securities contained credit losses.

## Debt Security Credit Losses

### Recognized in Other Comprehensive Income/Earnings

#### For the Three Months Ended March 31, 2012

|  | Private Label Mortgage-<br>Backed Securities<br>(in thousands) |
|--|--|
| Beginning balance of impairment losses held in other comprehensive income              | \$ (1,811)   |
| Current period other-than temporary impairment credit recognized through earnings      |  |
| Reductions for securities sold during the period                                       |  |
| Additions or reductions in credit losses due to change of intent to sell               |  |
| Reductions for increases in cash flows to be collected on impaired securities          |  |
| Ending balance of net unrealized gains and (losses) held in other comprehensive income | \$ (1,811)   |

## 10. FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair value of the Company's financial instruments is as follows:

|  | March 31,<br>2012  |               | December 31,<br>2011 |               |
|--|--------------------|---------------|----------------------|---------------|
|  | Carrying<br>Amount | Fair<br>Value | Carrying<br>Amount   | Fair<br>Value |
|  | (in thousands)     |               |                      |               |
| <b>Financial assets:</b>                     |                    |               |                      |               |
| Cash and due from banks                      | \$ 108,555         | \$ 108,555    | \$ 116,866           | \$ 116,866    |
| Money market investments                     | 4,854              | 4,854         | 7,343                | 7,343         |
| Investment securities measured at fair value | 6,174              | 6,174         | 6,515                | 6,515         |
| Investment securities available for sale     | 1,126,637          | 1,126,637     | 1,190,385            | 1,190,385     |
| Investment securities held to maturity       | 285,577            | 284,971       | 286,258              | 290,035       |
| Derivatives                                  | 881                | 881           | 1,729                | 1,729         |
| Restricted stock                             | 32,586             | 32,586        | 33,520               | 33,520        |
| Loans, net                                   | 4,828,101          | 4,543,224     | 4,680,899            | 4,420,006     |
| Accrued interest receivable                  | 21,235             | 21,235        | 22,746               | 22,746        |
| <b>Financial liabilities:</b>                |                    |               |                      |               |
| Deposits                                     | 5,899,054          | 5,900,514     | 5,658,512            | 5,660,518     |
| Accrued interest payable                     | 2,561              | 2,561         | 4,707                | 4,707         |
| Customer repurchases                         | 114,352            | 114,352       | 123,626              | 123,626       |

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|                          |                |                |         |         |
|--------------------------|----------------|----------------|---------|---------|
| FHLB advances            | <b>120,000</b> | <b>120,000</b> | 280,000 | 280,000 |
| Other borrowed funds     | <b>73,416</b>  | <b>79,875</b>  | 73,321  | 78,375  |
| Junior subordinated debt | <b>37,275</b>  | <b>37,275</b>  | 36,985  | 36,985  |
| Derivatives              | <b>881</b>     | <b>881</b>     | 946     | 946     |

***Interest rate risk***

The Company assumes interest rate risk (the risk to the Company's earnings and capital from changes in interest rate levels) as a result of its normal operations. As a result, the fair values of the Company's financial instruments as well as its future net interest income will change when interest rate levels change and that change may be either favorable or unfavorable to the Company.

Interest rate risk exposure is measured using interest rate sensitivity analysis to determine our change in net portfolio value and net interest income resulting from hypothetical changes in interest rates. If potential changes to net portfolio value and net interest income resulting from hypothetical interest rate changes are not within the limits established by the Board of Directors, the Board of Directors may direct management to adjust the asset and liability mix to bring interest rate risk within board-approved limits. As of March 31, 2012, the Company's interest rate risk profile was within Board-approved limits.

Each of the Company's subsidiary banks has an Asset and Liability Management Committee charged with managing interest rate risk within Board approved limits. Such limits may vary by bank based on local strategy and other considerations, but in all cases, are structured to prohibit an interest rate risk profile that is significantly asset or liability sensitive. There also exists an Asset and Liability Management Committee at the holding company levels that reviews the interest rate risk of each subsidiary bank, as well as an aggregated position for the entire Company.

***Fair value of commitments***

The estimated fair value of standby letters of credit outstanding at March 31, 2012 and December 31, 2011 was insignificant. Loan commitments on which the committed interest rate is less than the current market rate were also insignificant at March 31, 2012 and December 31, 2011.

**11. SEGMENTS**

The Company provides a full range of banking and investment advisory services through its consolidated subsidiaries. Applicable guidance provides that the identification of reportable segments be on the basis of discreet business units and their financial information to the extent such units are reviewed by the entity's chief decision maker.

At March 31, 2012, the Company consists of the following segments: Bank of Nevada, Western Alliance Bank, Torrey Pines Bank and Other (Western Alliance Bancorporation holding company, Western Alliance Equipment Finance, Shine Investment Advisory Services, Inc., and the discontinued operations).

The accounting policies of the reported segments are the same as those of the Company as described in Note 1, *Summary of Significant Accounting Policies*. Transactions between segments consist primarily of borrowed funds and loan participations. Federal funds purchased and sold and other borrowed funding transactions that resulted in inter-segment profits were eliminated for reporting consolidated results of operations. Loan participations were recorded at par value with no resulting gain or loss. The Company allocated centrally provided services to the operating segments based upon estimated usage of those services.

The following is a summary of selected operating segment information as of and for the three month periods ended March 31, 2012 and 2011:

# Western Alliance Bancorporation and Subsidiaries

## Operating Segment Results

### Unaudited

|  | Bank<br>of<br>Nevada  | Western<br>Alliance Bank | Torrey<br>Pines Bank* | Other             | Inter-<br>segment<br>elim-<br>inations | Consoli-<br>dated<br>Company |
|--|-----------------------|--------------------------|-----------------------|-------------------|--|------------------------------|
|  | (dollars in millions) |                          |                       |                   |  |                              |
| <b>At March 31, 2012</b>                                     |                       |                          |                       |                   |  |                              |
| Assets   | \$ 2,890.9            | \$ 2,271.1               | \$ 1,785.1            | \$ 779.3          | \$ (801.1)                             | \$ 6,925.3                   |
| Gross loans and deferred fees, net                           | 1,925.7               | 1,710.0                  | 1,333.3               |                   | (42.8)                                 | 4,926.2                      |
| Less: Allowance for credit losses                            | (62.6)                | (19.5)                   | (16.0)                |                   |  | (98.1)                       |
| Net loans  | 1,863.1               | 1,690.5                  | 1,317.3               |                   | (42.8)                                 | 4,828.1                      |
| Goodwill   | 23.2                  |                          |                       | 2.7               |  | 25.9                         |
| Deposits   | 2,435.2               | 1,953.7                  | 1,530.6               |                   | (20.4)                                 | 5,899.1                      |
| FHLB advances  | 70.0                  | 20.0                     | 60.0                  |                   | (30.0)                                 | 120.0                        |
| Stockholders' equity   | 324.3                 | 202.0                    | 157.7                 | 661.5             | (691.4)                                | 654.1                        |
| No. of branches  | 11                    | 16                       | 12                    |                   |  | 39                           |
| No. of FTE   | 394                   | 237                      | 223                   | 97                |  | 951                          |
| <b>Three Months Ended March 31, 2012:</b>                    |                       |                          |                       |                   |  |                              |
|  | (in thousands)        |                          |                       |                   |  |                              |
| Net interest income  | \$ 27,839             | \$ 23,055                | \$ 21,236             | \$ (2,073)        |  | \$ 70,057                    |
| Provision for credit losses                                  | 13,481                | (1,997)                  | 1,597                 |                   |  | 13,081                       |
| Net interest income (loss) after provision for credit losses | 14,358                | 25,052                   | 19,639                | (2,073)           |  | 56,976                       |
| Non-interest income  | 3,583                 | 1,853                    | 1,178                 | 1,991             | (2,721)                                | 5,884                        |
| Non-interest expense   | (18,831)              | (11,918)                 | (11,072)              | (7,797)           | 2,721                                  | (46,897)                     |
| Income (loss) from continuing operations before income taxes | (890)                 | 14,987                   | 9,745                 | (7,879)           |  | 15,963                       |
| Income tax expense (benefit)                                 | (1,851)               | 5,172                    | 3,958                 | (2,838)           |  | 4,441                        |
| Income (loss) from continuing operations                     | 961                   | 9,815                    | 5,787                 | (5,041)           |  | 11,522                       |
| Loss from discontinued operations, net                       |                       |                          |                       | (222)             |  | (222)                        |
| <b>Net income (loss)</b>                                     | <b>\$ 961</b>         | <b>\$ 9,815</b>          | <b>\$ 5,787</b>       | <b>\$ (5,263)</b> |  | <b>\$ 11,300</b>             |

\* Excludes discontinued operations

## Western Alliance Bancorporation and Subsidiaries

## Operating Segment Results

## Unaudited

|                                    | Bank<br>of<br>Nevada | Western<br>Alliance<br>Bank | Torrey<br>Pines Bank*<br>(in millions) | Other    | Inter-<br>segment<br>elim-<br>inations | Consoli-<br>dated<br>Company |
|------------------------------------|----------------------|-----------------------------|--|----------|--|------------------------------|
| <b>At March 31, 2011</b>           |                      |                             |  |          |  |                              |
| Assets                             | \$ 2,778.3           | \$ 1,979.8                  | \$ 1,590.7                             | \$ 728.4 | \$ (672.4)                             | \$ 6,404.8                   |
| Gross loans and deferred fees, net | 1,872.1              | 1,344.6                     | 1,104.1                                |          | (42.8)                                 | 4,278.0                      |
| Less: Allowance for credit losses  | (70.6)               | (19.7)                      | (15.8)                                 |          |  | (106.1)                      |
| Net loans                          | 1,801.5              | 1,324.9                     | 1,088.3                                |          | (42.8)                                 | 4,171.9                      |
| Goodwill                           | 23.2                 |                             |  | 2.7      |  | 25.9                         |
| Deposits                           | 2,390.2              | 1,693.1                     | 1,416.7                                |          | (2.5)                                  | 5,497.5                      |
| Stockholders' equity               | 310.4                | 165.8                       | 137.0                                  | 608.7    | (620.3)                                | 601.6                        |
| No. of branches                    | 12                   | 16                          | 11                                     |          |  | 39                           |
| No. of FTE                         | 407                  | 210                         | 193                                    | 84       |  | 894                          |

**Three Months Ended March 31, 2011:**

|  | (in thousands) |                 |                 |                   |           |                 |
|--|----------------|-----------------|-----------------|-------------------|-----------|-----------------|
| Net interest income  | \$ 26,428      | \$ 19,656       | \$ 17,317       | \$ (2,303)        | \$        | \$ 61,098       |
| Provision for credit losses                                  | 7,003          | 1,600           | 1,437           |                   |           | 10,041          |
| Net interest income (loss) after provision for credit losses | 19,425         | 18,056          | 15,880          | (2,303)           |           | 51,057          |
| Non-interest income  | 3,392          | 2,031           | 1,739           | (332)             |           | 6,830           |
| Non-interest expense   | (21,672)       | (12,383)        | (10,491)        | (3,600)           |           | (48,146)        |
| Income (loss) from continuing operations before income taxes | 1,145          | 7,704           | 7,128           | (6,235)           |           | 9,741           |
| Income tax expense (benefit)                                 | 251            | 2,849           | 3,106           | (2,177)           |           | 4,029           |
| Income(loss) from continuing operations                      | 894            | 4,855           | 4,022           | (4,058)           |           | 5,712           |
| Loss from discontinued operations, net                       |                |                 |                 | (559)             |           | (559)           |
| <b>Net income (loss)</b>                                     | <b>\$ 894</b>  | <b>\$ 4,855</b> | <b>\$ 4,022</b> | <b>\$ (4,617)</b> | <b>\$</b> | <b>\$ 5,153</b> |

\* Excludes discontinued operations

**12. STOCKHOLDERS' EQUITY**Stock-based Compensation

For the three months ended March 31, 2012, 688,722 shares of restricted stock were granted. The Company estimates the compensation cost for restricted stock grants based upon the grant date fair value. Generally, these restricted stock grants have a three year vesting period. The aggregate grant date fair value for the restricted stock issued in the three month period ended March 31, 2012 was \$5.6 million. In addition, the Company granted 77,972 shares during the three months ended March 31, 2012 to WAL and subsidiary board of directors that immediately vested.

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There were approximately 1,608,658 and 1,335,166 restricted shares outstanding at March 31, 2012 and 2011, respectively. For the three months ended March 31, 2012, the Company recognized stock-based compensation related to restricted stock grants of \$0.9 million compared to \$0.7 million for the three months ended March 31, 2011.

For the three months ended March 31, 2011, 39,000 stock options with a weighted average exercise price of \$7.27 were granted to certain directors. The Company estimates the fair value of each option award on the date of grant using a Black-Scholes valuation model. The weighted average grant date fair value of these options was \$4.00 per share. These stock options generally have a vesting period of 4 years and a contractual life of 7 years. There were no stock options issued in the first quarter of 2012.

As of March 31, 2012, there were 2.0 million options outstanding, compared with 2.4 million at March 31, 2011.

Subsequent to quarter end, stockholders approved an amendment to the 2005 Stock Incentive Plan that (i) increased by 2,000,000 the maximum number of shares available for issuance thereunder; (ii) increased the maximum number of shares of stock that can be awarded to any person eligible for an award thereunder to 300,000 per calendar year; and (iii) provided for additional business criteria upon which performance-based awards may be based thereunder.

### 13. OTHER BORROWINGS

The following table summarizes the Company's borrowings as of March 31, 2012 and December 31, 2011:

|                                 | March 31,<br>2012 | December 31,<br>2011 |
|---------------------------------|-------------------|----------------------|
|                                 | (in thousands)    |                      |
| <b>Short Term</b>               |                   |                      |
| Federal Home Loan Bank advances | \$ 120,000        | \$ 280,000           |
| <b>Long Term</b>                |                   |                      |
| Other long term debt            | \$ 75,000         | \$ 75,000            |

The Company maintains lines of credit with the Federal Home Loan Bank ( FHLB ) and Federal Reserve Bank ( FRB ). The Company's borrowing capacity is determined based on collateral pledged, generally consisting of investment securities and loans, at the time of the borrowing. The Company also maintains credit lines with other sources secured by pledged securities. Short-term FHLB and FRB advances had weighted average interest rates of 0.16% for the three months ended March 31, 2012.

On August 25, 2010, the Company completed a public offering of \$75 million in principal Senior Notes due in 2015 bearing interest of 10%. The net proceeds of the offering were \$72.8 million. The weighted average cost on all long term debt was 10.81% and 10.95% for the three months ended March 31, 2012 and 2011, respectively.

As of March 31, 2012 and December 31, 2011, the Company had additional available credit with the FHLB of approximately \$1.10 billion and \$843.4 million, respectively, and with the FRB of approximately \$748.2 million and \$696.6 million, respectively.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

This discussion is designed to provide insight into Management's assessment of significant trends related to the Company's consolidated financial condition, results of operations, liquidity, capital resources and interest rate sensitivity. This Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2011 and unaudited interim consolidated financial statements and notes hereto and financial information appearing elsewhere in this report. Unless the context requires otherwise, the terms "Company," "we," and "our" refer to Western Alliance Bancorporation and its wholly-owned subsidiaries on a consolidated basis.

**Forward-Looking Information**

This report contains certain forward-looking statements, within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, which are intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. These statements may include statements that expressly or implicitly predict future results, performance or events. Statements other than statements of historical fact are forward-looking statements. In addition, the words "anticipates," "expects," "believes," "estimates" and "intends" or the negative of these terms or other comparable terminology constitute forward-looking statements. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. Except as required by law, the Company disclaims any obligation to update any such forward-looking statements or to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

Forward-looking statements contained in this Quarterly Report on Form 10-Q involve substantial risks and uncertainties, many of which are difficult to predict and are generally beyond the control of the Company and may cause our actual results to differ significantly from historical results and those expressed in any forward-looking statement. Risks and uncertainties include those set forth in our filings with the Securities and Exchange Commission and the following factors that could cause actual results to differ materially from those presented:

dependency on real estate and events that negatively impact real estate;

high concentration of commercial real estate, construction and development and commercial and industrial loans;

actual credit losses may exceed expected losses in the loan portfolio;

possible need for a valuation allowance against deferred tax assets;

the effects of interest rates and interest rate policy;

exposure of financial instruments to certain market risks may cause volatility in earnings;

dependence on low-cost deposits;

ability to borrow from Federal Home Loan Bank ( "FHLB" ) or Federal Reserve Bank ( "FRB" ),

events that further impair goodwill;

increase in the cost of funding as the result of changes to our credit rating;

expansion strategies may not be successful,

our ability to control costs,

risk associated with changes in internal controls and processes;

our ability to compete in a highly competitive market;

our ability to recruit and retain qualified employees, especially seasoned relationship bankers;

the effects of terrorist attacks or threats of war;

risk of audit of U.S. federal tax deductions;

perpetration of internal fraud;

risk of operating in a highly regulated industry and our ability to remain in compliance;

possible need to revalue our deferred tax assets if stock transactions result in limitations on deductibility of net operating losses or loan losses;

exposure to environmental liabilities related to the properties we acquire title;

recent legislative and regulatory changes including Emergency Economic Stabilization Act of 2008, or EESA, the American Recovery and Reinvestment Act of 2009, or ARRA, and the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 and the rules and regulations that might be promulgated thereunder;

cyber security risks; and

risks related to ownership and price of our common stock.

For additional information regarding risks that may cause our actual results to differ materially from any forward-looking statements, see **Risk Factors** in our Annual Report on Form 10-K for the year ended December 31, 2011 and in item 1A of Part II of this Quarterly Report.

### **Financial Overview and Highlights**

Western Alliance Bancorporation is a multi-bank holding company headquartered in Phoenix, Arizona that provides full service banking, lending, financial planning and investment advisory services through its subsidiaries.

### **Financial Result Highlights for the First Quarter of 2012**

Net income available to common shareholders for the Company of \$11.3 million, or \$0.12 per diluted share, for the first quarter of 2012 compared to net income of \$5.2 million, or \$0.03 per diluted share, for the first quarter of 2011.

The significant factors impacting earnings of the Company during the first quarter of 2012 were:

Net income available to common shareholders of \$9.5 million for the first quarter 2012 compared to \$2.7 million for the first quarter 2011.

Net interest income increased by 14.7% to \$70.1 million for the first quarter of 2012 compared to \$60.1 million for the first quarter of 2011.

Net interest margin for the first quarter 2012 was 4.53% compared to 4.35% for the first quarter of 2011.

Provision for credit losses increased to \$13.1 million for the first quarter of 2012 compared to \$10.0 million for the first quarter of 2011.

The Company experienced net loan growth in the first quarter of 2012 of \$146 million to \$4.93 billion. This increase was driven by growth in commercial and industrial loans, commercial leases and commercial real estate loans. Total loans increased \$648 million over the last twelve months from \$4.28 billion at March 31, 2011. Qualifying Small Business Lending Fund loans grew \$82 million during the first quarter 2012 to \$169 million or 11.2% from the original baseline.

Total deposits increased by \$241 million to \$5.90 billion at March 31, 2012 from \$5.66 billion at December 31, 2011, with growth primarily in non-interest bearing demand, interest bearing demand, and money market accounts. Deposits increased \$402 million over the last twelve months from \$5.50 billion at March 31, 2011.

Net charge-offs were \$14.1 million for the first quarter 2012, down slightly from \$14.6 million for the first quarter of 2011.

Other assets acquired through foreclosure declined to \$81.4 million at March 31, 2012 from \$89.1 million at December 31, 2011 and \$98.3 million at March 31, 2011.

The impact to the Company from these items, and others of both a positive and negative nature, will be discussed in more detail as they pertain to the Company's overall comparative performance for the three months ended March 31, 2012 throughout the analysis sections of this report.

A summary of our results of operations and financial condition and select metrics is included in the following table:

|   | Three Months Ended<br>March 31, |              |
|---|---------------------------------|--------------|
|   | 2012                            | 2011         |
|   | (dollars in thousands)          |              |
| Net income available to common stockholders | \$ 9,537                        | \$ 2,650     |
| Earnings per share Basic                    | 0.12                            | 0.03         |
| Earnings per share Diluted                  | 0.12                            | 0.03         |
| Total assets                                | \$ 6,925,292                    | \$ 6,404,836 |
| Gross loans                                 | \$ 4,926,223                    | \$ 4,278,007 |
| Total deposits                              | \$ 5,899,054                    | \$ 5,497,464 |
| Net interest margin                         | 4.53%                           | 4.35%        |
| Return on average assets                    | 0.67%                           | 0.33%        |
| Return on average stockholders equity       | 6.97%                           | 3.41%        |

As a bank holding company, management focuses on key ratios in evaluating the Company's financial condition and results of operations. In the current economic environment, key ratios regarding asset credit quality and efficiency are more informative as to the financial condition of the Company than those utilized in a more normal economic period such as return on equity and return on assets.

#### Asset Quality

For all banks and bank holding companies, asset quality plays a significant role in the overall financial condition of the institution and results of operations. The Company measures asset quality in terms of nonaccrual loans as a percentage of gross loans, and net charge-offs as a percentage of average loans. Net charge-offs are calculated as the difference between charged-off loans and recovery payments received on previously charged-off loans. The following table summarizes asset quality metrics:

|   | Three Months Ended<br>March 31, |            |
|---|---------------------------------|------------|
|   | 2012                            | 2011       |
|   | (dollars in thousands)          |            |
| Non-accrual loans                             | \$ 103,486                      | \$ 114,246 |
| Non-performing assets                         | 289,951                         | 297,739    |
| Non-accrual loans to gross loans              | 2.10%                           | 2.67%      |
| Net charge-offs to average loans (annualized) | 1.18%                           | 1.39%      |

#### Asset and Deposit Growth

The ability to originate new loans and attract new deposits is fundamental to the Company's asset growth. The Company's assets and liabilities are comprised primarily of loans and deposits. Total assets increased to \$6.93 billion at March 31, 2012 from \$6.84 billion at December 31, 2011. Total gross loans excluding net deferred fees and unearned income increased by \$145.8 million, or 3.0%, to \$4.93 billion as of March 31, 2012 compared to December 31, 2011. Total deposits increased \$240.5 million, or 4.3%, to \$5.90 billion as of March 31, 2012 from \$5.67 billion as of December 31, 2011.

**RESULTS OF OPERATIONS**

The following table sets forth a summary financial overview for the three months ended March 31, 2012 and 2011:

|   | <b>Three Months Ended<br/>March 31,</b> |             | <b>Increase<br/>(Decrease)</b> |
|---|---|-------------|--------------------------------|
|   | <b>2012</b>                             | <b>2011</b> |                                |
| <b>Consolidated Income Statement Data:</b>                |   |             |                                |
| Interest income   | <b>\$ 77,437</b>                        | \$ 71,966   | \$ 5,471                       |
| Interest expense  | <b>7,380</b>                            | 10,868      | (3,488)                        |
| Net interest income                                       | <b>70,057</b>                           | 61,098      | 8,959                          |
| Provision for credit losses                               | <b>13,081</b>                           | 10,041      | 3,040                          |
| Net interest income after provision for credit losses     | <b>56,976</b>                           | 51,057      | 5,919                          |
| Non-interest income                                       | <b>5,884</b>                            | 6,830       | (946)                          |
| Non-interest expense                                      | <b>46,897</b>                           | 48,146      | (1,249)                        |
| Net income from continuing operations before income taxes | <b>15,963</b>                           | 9,741       | 6,222                          |
| Income tax expense  | <b>4,441</b>                            | 4,029       | 412                            |
| Income from continuing operations                         | <b>11,522</b>                           | 5,712       | 5,810                          |
| Loss from discontinued operations, net of tax benefit     | <b>(222)</b>                            | (559)       | 337                            |
| Net income  | <b>\$ 11,300</b>                        | \$ 5,153    | \$ 6,147                       |
| Net income available to common stockholders               | <b>\$ 9,537</b>                         | \$ 2,650    | \$ 6,887                       |
| Income per share basic                                    | <b>\$ 0.12</b>                          | \$ 0.03     | \$ 0.09                        |
| Income per share diluted                                  | <b>\$ 0.12</b>                          | \$ 0.03     | \$ 0.09                        |

The Company's primary source of income is interest income. Interest income for the three months ended March 31, 2012 was \$77.4 million an increase of 7.6% when comparing interest income for the three months ended March 31, 2011. This increase was primarily from interest income from loans and investment securities. Interest income from loans increased by \$3.9 million for the three months ended March 31, 2012 compared to the three months ended March 31, 2011. Interest income from investment securities increased by \$1.6 million for the three month period ended March 31, 2012 compared to March 31, 2011. Despite the increased interest income, average yield on interest earning assets dropped 11 basis points for the three months ended March 31, 2012 compared to 2011, primarily the result of decreased yields on loans.

Interest expense for the three months ended March 31, 2012 compared to 2011 decreased by 32.1% to \$7.4 million from \$10.9 million. This decline was primarily due to decreased average cost of deposits, which declined 35 basis points to 0.46% for the three months ended March 31, 2012 compared to the same period in 2011. Interest paid on borrowings and other debt also decreased by \$0.3 million for the first quarter 2012 compared to 2011, primarily due to a change in the rate of one of the junior subordinated debt obligations from fixed to floating and a decrease in the outstanding customer repurchase balance at March 31, 2012 compared to March 31, 2011.

Net interest income increased by \$9.0 million, or 14.7%, to \$70.1 million for the three months ended March 31, 2012 compared to \$61.1 million for the three months ended March 31, 2011. The increase in net interest income reflects a \$860.7 million increase in average earning assets, offset by a \$282.4 million increase in average interest bearing liabilities. The increased net interest margin was primarily due to a decrease in our average cost of funds mostly the result of downward re-pricing of deposits.

**Net Interest Margin**

The net interest margin is reported on a tax equivalent basis (TEB). A tax equivalent adjustment is added to reflect interest earned on certain municipal securities and loans that are exempt from Federal income tax. The following table sets forth the average balances and interest income

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on a tax equivalent basis and tax expense for the periods indicated:

|   | Three Months Ended March 31, |           |  | 2011                |           |                              |
|---|------------------------------|-----------|--|---------------------|-----------|------------------------------|
|   | 2012 (7)                     |           |  |                     |           |                              |
|   | Average<br>Balance           | Interest  | Average<br>Yield/Cost<br>(6)<br>(dollars in thousands) | Average<br>Balance  | Interest  | Average<br>Yield/Cost<br>(6) |
| <b>Interest-Earning Assets</b>                    |                              |           |  |                     |           |                              |
| <i>Securities:</i>                                |                              |           |  |                     |           |                              |
| Taxable   | \$ 1,174,901                 | \$ 6,692  | 2.28%  | \$ 1,194,668        | \$ 7,205  | 2.45%                        |
| Tax-exempt (1)                                    | 248,377                      | 2,893     | 7.17%  | 82,572              | 725       | 5.92%                        |
| Total securities                                  | 1,423,278                    | 9,585     | 3.13%  | 1,277,240           | 7,930     | 2.67%                        |
| Federal funds sold and other                      | 153                          |           | 0.00%  | 215                 | 1         | 1.89%                        |
| Loans (1) (2) (3)                                 | 4,782,815                    | 67,760    | 5.68%  | 4,203,183           | 63,882    | 6.16%                        |
| Short term investments                            | 96,726                       | 50        | 0.21%  | 228,146             | 131       | 0.23%                        |
| Restricted stock                                  | 33,355                       | 42        | 0.50%  | 36,833              | 22        | 0.24%                        |
| Total earnings assets                             | 6,336,327                    | 77,437    | 5.00%  | 5,745,617           | 71,966    | 5.11%                        |
| <b>Nonearning Assets</b>                          |                              |           |  |                     |           |                              |
| Cash and due from banks                           | 114,835                      |           |  | 121,556             |           |                              |
| Allowance for credit losses                       | (100,747)                    |           |  | (110,527)           |           |                              |
| Bank-owned life insurance                         | 134,288                      |           |  | 130,210             |           |                              |
| Other assets                                      | 358,067                      |           |  | 408,818             |           |                              |
| <b>Total assets</b>                               | <b>\$ 6,842,770</b>          |           |  | <b>\$ 6,295,674</b> |           |                              |
| <b>Interest-Bearing Liabilities</b>               |                              |           |  |                     |           |                              |
| <i>Sources of Funds</i>                           |                              |           |  |                     |           |                              |
| <i>Interest-bearing deposits:</i>                 |                              |           |  |                     |           |                              |
| Interest checking                                 | \$ 504,261                   | \$ 315    | 0.25%  | \$ 501,463          | \$ 533    | 0.43%                        |
| Savings and money market                          | 2,233,563                    | 2,168     | 0.39%  | 2,007,420           | 3,566     | 0.72%                        |
| Time deposits                                     | 1,424,291                    | 2,279     | 0.64%  | 1,438,869           | 3,799     | 1.07%                        |
| Total interest-bearing deposits                   | 4,162,115                    | 4,762     | 0.46%  | 3,947,752           | 7,898     | 0.81%                        |
| Short-term borrowings                             | 221,483                      | 151       | 0.27%  | 147,748             | 296       | 0.81%                        |
| Long-term debt                                    | 73,369                       | 1,983     | 10.81%   | 73,013              | 1,972     | 10.95%                       |
| Junior subordinated and subordinated debt         | 36,991                       | 484       | 5.23%  | 43,034              | 702       | 6.62%                        |
| Total interest-bearing liabilities                | 4,493,958                    | 7,380     | 0.66%  | 4,211,547           | 10,868    | 1.05%                        |
| <b>Noninterest-Bearing Liabilities</b>            |                              |           |  |                     |           |                              |
| Noninterest-bearing demand deposits               | 1,645,737                    |           |  | 1,441,413           |           |                              |
| Other liabilities                                 | 45,716                       |           |  | 29,448              |           |                              |
| Stockholders' equity                              | 657,359                      |           |  | 613,266             |           |                              |
| <b>Total Liabilities and Stockholders' Equity</b> | <b>\$ 6,842,770</b>          |           |  | <b>\$ 6,295,674</b> |           |                              |
| Net interest income and margin (4)                |                              | \$ 70,057 | 4.53%  |                     | \$ 61,098 | 4.35%                        |
| Net interest spread (5)                           |                              |           | 4.34%  |                     |           | 4.06%                        |

- (1) Yields on loans and securities have been adjusted to a tax-equivalent basis. Interest income has not been adjusted to a tax-equivalent basis. The tax-equivalent adjustments for the three months ended March 31, 2012 and 2011 were \$1,761 and \$481, respectively.
- (2) Net loan fees of \$1.4 million and \$1.1 million are included in the yield computation for the three months ended March 31, 2012 and 2011, respectively.
- (3) Includes nonaccrual loans.
- (4) Net interest margin is computed by dividing net interest income by total average earning assets.
- (5) Net interest spread represents average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.

- (6) Annualized.
- (7) Yields for 2012 were calculated on a 30-day month 360 days per year basis.

The table below sets forth the relative impact on net interest income of changes in the volume of earning assets and interest-bearing liabilities and changes in rates earned and paid by the Company on such assets and liabilities. For purposes of this table, nonaccrual loans have been included in the average loan balances.

|                                    | Three Months Ended March 31,<br>2012 versus 2011           |          |          |
|------------------------------------|--|----------|----------|
|                                    | Increase (Decrease)<br>Due to Changes in <sup>(1)(2)</sup> |          |          |
|                                    | Volume   | Rate     | Total    |
|                                    | (in thousands)   |          |          |
| Interest on investment securities: |  |          |          |
| Taxable                            | \$ (114)   | \$ (399) | \$ (513) |
| Tax-exempt                         | 1,908  | 260      | 2,168    |
| Federal funds sold and other       |  | (1)      | (1)      |
| Loans                              | 8,298  | (4,420)  | 3,878    |
| Short term investments             | (70)   | (11)     | (81)     |
| Restricted stock                   | (4)  | 24       | 20       |
| Total interest income              | 10,018   | (4,547)  | 5,471    |
| Interest expense:                  |  |          |          |
| Interest checking                  | 2  | (220)    | (218)    |
| Savings and money market           | 222  | (1,620)  | (1,398)  |
| Time deposits                      | (24)   | (1,496)  | (1,520)  |
| Short-term borrowings              | 50   | (195)    | (145)    |
| Long-term debt                     | 10   | 1        | 11       |
| Junior subordinated debt           | (80)   | (138)    | (218)    |
| Total interest expense             | 180  | (3,668)  | (3,488)  |
| Net increase (decrease)            | \$ 9,838   | \$ (879) | \$ 8,959 |

(1) Changes due to both volume and rate have been allocated to volume changes.

(2) Changes due to mark-to-market gains/losses under ASC 825 have been allocated to volume changes.

#### *Provision for Credit Losses*

The provision for credit losses in each period is reflected as a charge against earnings in that period. The provision is equal to the amount required to maintain the allowance for credit losses at a level that is adequate to absorb probable credit losses inherent in the loan portfolio. The provision for credit losses increased by \$3.0 million to \$13.1 million for the three months ended March 31, 2012, compared with \$10.0 million for the three months ended March 31, 2011. The provision increase was primarily due to loan portfolio growth partially offset by improvement in asset quality. Provision for credit losses related to commercial real estate, residential real estate, and consumer loans decreased by \$3.4 million, \$3.0 million and \$0.1 million, respectively, for the three months ended March 31, 2012 compared to 2011. Provision for credit losses related to construction and land development and commercial and industrial loans increased by \$2.7 million and \$6.8 million, respectively, for the three months ended March 31, 2012 compared to 2011.

#### *Non-interest Income*

The Company earned non-interest income primarily through fees related to services, services provided to loan and deposit customers, bank owned life insurance, investment securities gains and impairment charges, investment advisory services, mark to market gains (losses) and other.

The following table presents a summary of non-interest income for the periods presented:

|   | Three Months Ended<br>March 31, |                        | Increase<br>(Decrease) |
|---|---------------------------------|------------------------|------------------------|
|   | 2012                            | 2011<br>(in thousands) |                        |
| Net gain on sale of investment securities                                       | \$ 361                          | \$ 1,379               | \$ (1,018)             |
| Unrealized gain (loss) on assets and liabilities measured at fair value,<br>net | (333)                           | (509)                  | \$ 176                 |
| Service charges and fees  | 2,285                           | 2,284                  | \$ 1                   |
| Income from bank owned life insurance   | 1,123                           | 1,184                  | \$ (61)                |
| Other fee revenue   | 1,000                           | 760                    | \$ 240                 |
| Investment advisory fees  | 619                             | 636                    | \$ (17)                |
| Operating lease income  | 273                             | 671                    | \$ (398)               |
| Other   | 556                             | 425                    | \$ 131                 |
| <b>Total non-interest income</b>  | <b>\$ 5,884</b>                 | <b>\$ 6,830</b>        | <b>\$ (946)</b>        |

Total non-interest income for the three months ended March 31, 2012 compared to 2011 decreased by \$0.9 million, or 13.2%, primarily from decreased net gains on sales of investment securities of \$1.0 million. During the three months ended March 31, 2012, the Company sold \$14.9 million of investment securities for a net gain on security sales of \$0.4 million compared to \$71.6 million of investment securities sales for the first quarter of 2011 for a net gain on investment securities sales of \$1.4 million. Mark to market net losses decreased slightly for the first quarter of 2012 compared to 2011. Service charges, investment advisory fees and income from bank owned life insurance remained almost flat for the comparable three month periods ended March 31, 2012 and 2011. Operating lease income declined by \$0.4 million for the quarter ended March 31, 2012 compared to 2011 due to the decline in the balance of operating equipment leases. The Company no longer focuses on this product. Other non-interest income increased by \$0.1 million for the quarter ended March 31, 2012 compared to 2011 mostly from increased credit card fees.

#### Non-interest Expense

The following table presents a summary of non-interest expenses for the periods indicated:

|  | Three Months Ended<br>March 31, |                        | Increase<br>(Decrease) |
|--|---------------------------------|------------------------|------------------------|
|  | 2012                            | 2011<br>(in thousands) |                        |
| <b>Non-interest expense:</b>   |                                 |                        |                        |
| Salaries and employee benefits   | \$ 26,664                       | \$ 22,840              | \$ 3,824               |
| Occupancy  | 4,722                           | 4,854                  | (132)                  |
| Net loss on sales/valuations of repossessed assets and bank premises,<br>net | 2,651                           | 6,129                  | (3,478)                |
| Insurance  | 2,050                           | 3,863                  | (1,813)                |
| Loan and repossessed asset expense   | 1,684                           | 2,122                  | (438)                  |
| Legal, professional and director fees  | 1,572                           | 1,366                  | 206                    |
| Marketing  | 1,371                           | 1,157                  | 214                    |
| Data processing  | 995                             | 848                    | 147                    |
| Intangible amortization  | 890                             | 890                    |                        |
| Customer service   | 591                             | 892                    | (301)                  |
| Merger/restructure expense   |                                 | 217                    | (217)                  |
| Other  | 3,707                           | 2,968                  | 739                    |
| <b>Total non-interest expense</b>  | <b>\$ 46,897</b>                | <b>\$ 48,146</b>       | <b>\$ (1,249)</b>      |



Total non-interest expense decreased \$1.2 million for the three months ended March 31, 2012 compared to the same period in 2011. The decrease in non-interest expense was mostly related to a decrease in net loss on sales/valuations of repossessed assets and bank premises, net of \$3.5 million for the first quarter 2012 compared to 2011 which included a net decrease in other real estate owned ( OREO ) valuation write-downs of \$1.8 million, net loss on sales of OREO decreased by \$1.4 million and net loss on sale of assets and other repossessed assets declined by \$0.2 million primarily due to a decline in the number of new OREO properties and stabilization of OREO values. Insurance expense also declined due to the reduced FDIC insurance premiums for the comparable periods of \$1.8 million, or 54.5%, from \$3.3 million for the first quarter of 2011 to \$1.5 million for the first quarter of 2012. Loan and repossessed asset expense declined by \$0.4 million for the three months ended March 31, 2012 compared to 2011 which included OREO and repossessed assets expenses which dropped by \$0.7 million but were partially offset by increased loan costs of \$0.2 million. Customer service expense declined by \$0.3 million due to decreased customer data processing expense which was \$0.6 million for the quarter ended March 31, 2011 compared to \$0.3 million in 2012. Operating lease depreciation continued to decline as the Company no longer focuses on operating equipment leases. Total salaries and benefits increased by \$3.8 million for the first quarter of 2012 compared to 2011 due to growth and increased variable performance based compensation from changes to incentive plans based on strategic initiatives. Other expenses increased by \$0.7 million for the first quarter of 2012 compared to 2011 mostly due to increased accounting and audit fees of \$0.2 million, increased supplies expense of \$0.2 million and increased travel and auto expense of \$0.2 million. Marketing, legal and professional and data processing expenses increased slightly by \$0.2 million, \$0.2 million and \$0.1 million, respectively, for the first quarter of 2012 compared to 2011, mostly due to increased advertising and business development costs, legal expenses and processing costs.

### Income Taxes

The tax expense recognized of \$4.4 million and \$4.0 million for the three months ended March 31, 2012 and 2011, respectively, was primarily due to the increased net operating income of the Company. For the three months ended March 31, 2012, the net deferred tax assets decreased \$6.4 million to \$55.3 million. This decrease in the net deferred tax asset was primarily the result of the net operating income of the Company for the period and the resulting usage of the NOL and Capital Loss carryforwards. The reduction in the effective tax rate from the first quarter of, 2011 compared to the first quarter of 2012 is primarily due to an increase in tax exempt income from revenue from municipal obligations as well as a reduction in the deferred tax valuation allowance for capital loss carryforwards arising from transactions that generated capital gains.

At March 31, 2012, the \$6.4 million deferred tax valuation (compared to \$7.6 million at December 31, 2011) relates to net capital losses on ARPS securities sales.

### Discontinued Operations

In the first quarter of 2010, the Company decided to discontinue its affinity credit card platform, PartnersFirst, and has presented certain activities as discontinued operations. The Company transferred certain assets with balances at March 31, 2012 of \$0.1 million to held-for-sale and reported a portion of its operations as discontinued. At March 31, 2012 and December 31, 2011, the Company had \$35.1 million and \$38.9 million, respectively, of outstanding credit card loans which will have continuing cash flows related to the collection of these loans. These credit card loans are included in loans held for investment as of March 31, 2012 and December 31, 2011

The following table summarizes the operating results of the discontinued operations for the periods indicated:

|                          | <b>Three Months Ended<br/>March 31,</b> |                 |
|--------------------------|---|-----------------|
|                          | <b>2012</b>                             | <b>2011</b>     |
|                          | (in thousands)                          |                 |
| Affinity card revenue    | <b>\$ 295</b>                           | <b>\$ 371</b>   |
| Non-interest expenses    | <b>(678)</b>                            | <b>(1,335)</b>  |
| Loss before income taxes | <b>(383)</b>                            | <b>(964)</b>    |
| Income tax benefit       | <b>(161)</b>                            | <b>(405)</b>    |
| Net loss                 | <b>\$ (222)</b>                         | <b>\$ (559)</b> |

### Business Segment Results

Bank of Nevada reported net income of \$1.0 million for the three months ended March 31, 2012 compared to net income of \$0.9 million for the first quarter of 2011. The slight increase in net income for the comparable three month period was primarily due to increased net interest income

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of \$1.4 million, increased non-interest income of \$0.2 million, decreased non-interest expenses of \$2.8 million and income tax expense reduction of \$2.1 million mostly offset by increased provision for credit losses of \$6.5 million. During the quarter as the result of capital gains realized upon the redemption of FHLB stock, the bank recorded a benefit of \$1.0 million resulting from the release of a portion of its tax valuation allowance against its capital loss carryforward. Total deposits at Bank of Nevada grew by \$57.9 million to \$2.44 billion at March 31, 2012 compared to \$2.38 billion at December 31, 2011. Total loans increased by \$66.6 million to \$1.93 billion at March 31, 2012 from \$1.86 billion at December 31, 2011 mostly due to an intercompany transfer from Torrey Pines Bank.

Western Alliance Bank ( WAB ), which consists of Alliance Bank of Arizona operating in Arizona and First Independent Bank operating in Northern Nevada, reported net income of \$9.8 million for the three months ended March 31, 2012 compared to \$4.9 million for the three month period ended March 31, 2011. The increase in net income for the three months ended March 31, 2012 compared to 2011 is mostly due to increased net interest income of \$3.4 million and decreased provision for credit losses of \$3.6 million partially offset by increased tax expense of \$2.3 million. Total loans grew by \$65.1 million to \$1.71 billion at March 31, 2012 compared to \$1.64 billion at December 31, 2011. In addition, total deposits increased by \$76.2 million to \$1.95 billion at March 31, 2012 from \$1.88 billion at December 31, 2011.

Torrey Pines Bank segment, which excludes discontinued operations, reported net income for the three months ended March 31, 2012 of \$5.8 million compared to \$4.0 million for the three months ended March 31, 2011. The increase in net income for the comparable three month period was mostly due to increased net interest income of \$3.9 million partially offset by decreased non-interest income of \$0.6 million, increased non-interest expense of \$0.6 million, increased provision for credit losses of \$0.2 million and increased tax expense of \$0.9 million. Total loans at Torrey Pines Bank increased by \$14.4 million to \$1.33 billion at March 31, 2012 from \$1.32 billion at December 31, 2011. Total deposits increased by \$113.8 million to \$1.53 billion at March 31, 2012 compared to \$1.42 billion at December 31, 2011.

The other segment, which includes the holding company, Shine, Western Alliance Equipment Finance, and the discontinued operations related to the affinity credit card platform, reported a net loss of \$5.3 million for the three months ended March 31, 2012 compared to net loss of \$4.6 million for the three months ended March 31, 2011. The decrease in income for the comparable three month period was primarily from increased non-interest expense as the result of increased salaries and benefits expense.

### Balance Sheet Analysis

Total assets increased \$80.8 million, or 1.2%, to \$6.93 billion at March 31, 2012 compared to \$6.84 billion at December 31, 2011. The majority of the increase was in loans of \$146.2 million, or 3.1%, to \$4.93 billion. Cash and cash equivalents increased by \$24.8 million mostly the result of increased customer deposits the majority of which were redeployed into loans and investment securities.

Total liabilities increased \$63.4 million, or 1.0%, to \$6.27 billion at March 31, 2012 from \$6.21 billion at December 31, 2011. Total deposits increased by \$240.5 million, or 4.3%, to \$5.90 billion at March 31, 2012 from \$5.66 billion at December 31, 2011. Non-interest bearing demand deposits increased by \$199.5 million, or 12.8%, to \$1.76 billion at March 31, 2012 from \$1.56 billion at December.

Total stockholders' equity increased by \$17.4 million to \$654.1 million at March 31, 2012 from \$636.7 million at December 31, 2011.

The following table shows the amounts of loans outstanding by type of loan at the end of each of the periods indicated.

|   | March 31,<br>2012 | December 31,<br>2011 |
|---|-------------------|----------------------|
|   | (in thousands)    |                      |
| Commercial real estate - owner occupied     | \$ 1,289,968      | \$ 1,252,182         |
| Commercial real estate - non-owner occupied | 1,365,680         | 1,301,172            |
| Commercial and industrial                   | 1,137,430         | 1,120,107            |
| Residential real estate                     | 434,465           | 443,020              |
| Construction and land development           | 347,660           | 381,676              |
| Commercial leases                           | 299,034           | 216,475              |
| Consumer                                    | 58,718            | 72,504               |
| Net deferred loan fees                      | (6,732)           | (7,067)              |
| Loans, net of deferred fees                 | 4,926,223         | 4,780,069            |
| Allowance for credit losses                 | (98,122)          | (99,170)             |
| Total loans, net                            | \$ 4,828,101      | \$ 4,680,899         |

*Concentrations of Lending Activities*

The Company's lending activities are primarily driven by the customers served in the market areas where the Company has branch offices in the States of Nevada, California and Arizona. The Company monitors concentrations within five broad categories: geography, industry, product, call code, and collateral. The Company grants commercial, construction, real estate and consumer loans to customers through branch offices located in the Company's primary markets. The Company's business is concentrated in these areas and the loan portfolio includes significant credit exposure to the commercial real estate market of these areas. As of March 31, 2012 and December 31, 2011, commercial real estate related loans accounted for approximately 61% of total loans and approximately 2% of commercial real estate related loans are secured by undeveloped land. Substantially all of these loans are secured by first liens with an initial loan to value ratio of generally not more than 75%. Approximately 49% of these commercial real estate loans were owner occupied at March 31, 2012 and December 31, 2011. In addition, approximately 4% of total loans were unsecured as of March 31, 2012 and December 31, 2011.

*Impaired Loans*

A loan is identified as impaired when it is probable that interest and principal will not be collected according to the contractual terms of the original loan agreement. An exception to this would be any known impaired loans regardless of balance. Most impaired loans are classified as nonaccrual. However, there are some loans that are termed impaired due to doubt regarding collectability according to contractual terms, but are both fully secured by collateral and are current in their interest and principal payments. These impaired loans are not classified as nonaccrual. Impaired loans are measured for reserve requirements in accordance with ASC Topic 310, *Receivables*, based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral less applicable disposition costs if the loan is collateral dependent. The amount of an impairment reserve, if any, and any subsequent changes are charged against the allowance for credit losses. In addition to our own internal loan review process, the Federal Deposit Insurance Corporation (FDIC) may from time to time direct the Company to modify loan grades, loan impairment calculations or loan impairment methodology. During the first quarter, in conjunction with an FDIC exam, the FDIC directed Management to substitute the collateral dependent impairment method for the net present value impairment method on certain TDRs.

Total nonaccrual loans and loans past due 90 days or more and still accruing increased by \$11.5 million, or 12.7%, at March 31, 2012 to \$104.5 million from \$93.0 million at December 31, 2011.

The following table summarizes nonperforming assets:

|  | March 31,<br>2012 | December 31,<br>2011 |
|--|-------------------|----------------------|
|  | (in thousands)    |                      |
| Nonaccrual loans                                 | \$ 103,486        | \$ 90,392            |
| Loans past due 90 days or more on accrual status | 1,011             | 2,589                |
| Troubled debt restructured loans                 | 104,009           | 112,483              |
| Total nonperforming loans                        | 208,506           | 205,464              |
| Foreclosed collateral                            | 81,445            | 89,104               |
| Total nonperforming assets                       | \$ 289,951        | \$ 294,568           |

The following table summarizes the loans for which the accrual of interest has been discontinued, loans past due 90 days or more and still accruing interest, restructured loans, and other impaired loans:

|  | March 31,<br>2012 | December 31,<br>2011 |
|--|-------------------|----------------------|
|  | (in thousands)    |                      |
| Total nonaccrual loans                           | \$ 103,486        | \$ 90,392            |
| Loans past due 90 days or more on accrual status | 1,011             | 2,589                |
| Total nonperforming loans                        | 104,497           | 92,981               |
| Restructured loans                               | 104,009           | 112,483              |

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|   |                   |            |
|---|-------------------|------------|
| Other impaired loans  | <b>4,332</b>      | 4,027      |
| Total impaired loans  | <b>\$ 212,838</b> | \$ 209,491 |
| Other repossessed assets  | <b>\$ 81,445</b>  | \$ 89,104  |
| Nonaccrual loans to gross loans   | <b>2.10%</b>      | 1.89%      |
| Loans past due 90 days or more and still accruing interest to total loans | <b>0.02</b>       | 0.05       |

The composite of nonaccrual loans were as follows as of the dates indicated:

|                           | At March 31, 2012     |         |                           | At December 31, 2011  |         |                           |
|---------------------------|-----------------------|---------|---------------------------|-----------------------|---------|---------------------------|
|                           | Nonaccrual<br>Balance | %       | Percent of<br>Total Loans | Nonaccrual<br>Balance | %       | Percent of<br>Total Loans |
| (dollars in thousands)    |                       |         |                           |                       |         |                           |
| Construction and land     | \$ 23,033             | 22.26%  | 0.47%                     | \$ 28,813             | 31.88%  | 0.60%                     |
| Residential real estate   | 17,377                | 16.79%  | 0.35%                     | 15,747                | 17.42%  | 0.33%                     |
| Commercial real estate    | 45,803                | 44.26%  | 0.93%                     | 38,019                | 42.05%  | 0.80%                     |
| Commercial and industrial | 16,610                | 16.05%  | 0.34%                     | 7,410                 | 8.20%   | 0.16%                     |
| Consumer                  | 663                   | 0.64%   | 0.01%                     | 403                   | 0.45%   | 0.01%                     |
| Total nonaccrual loans    | \$ 103,486            | 100.00% | 2.10%                     | \$ 90,392             | 100.00% | 1.90%                     |

As of March 31, 2012 and December 31, 2011, nonaccrual loans totaled \$103.5 million and \$90.4 million, respectively. Nonaccrual loans by bank at March 31, 2012 were \$79.5 million at Bank of Nevada, \$13.2 million at Western Alliance Bank and \$10.8 million at Torrey Pines Bank compared to \$69.0 million at Bank of Nevada, \$16.2 million at Western Alliance Bank and \$5.2 million at Torrey Pines Bank at December 31, 2011. Nonaccrual loans as a percentage of total gross loans were 2.10% and 1.89% at March 31, 2012 and December 31, 2011, respectively. Nonaccrual loans as a percentage of each bank's total gross loans at March 31, 2012 were 4.13% at Bank of Nevada, 0.77% at Western Alliance Bank, and 0.81% at Torrey Pines Bank compared to 3.71% at Bank of Nevada, 0.98% at Western Alliance Bank and 0.39% at Torrey Pines Bank at December 31, 2011. Total lost interest on nonaccrual loans for the three months ended March 31, 2012 and 2011 was \$1.3 million and \$0.8 million, respectively. For the three months ended March 31, 2012, cash interest recognized on non-accrual loans was \$25,000. There was no cash interest recognized on non-accrual loans for the first quarter of 2011.

#### Troubled Debt Restructured Loans

A troubled debt restructured loan is a loan on which the Bank, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Bank would not otherwise consider. The loan terms that have been modified or restructured due to a borrower's financial situation include, but are not limited to, a reduction in the stated interest rate, an extension of the maturity or renewal of the loan at an interest rate below current market, a reduction in the face amount of the debt, a reduction in the accrued interest, extensions, deferrals, renewals and rewrites. A troubled debt restructured loan is also considered impaired. Generally, a loan that is modified at an effective market rate of interest may no longer be disclosed as a troubled debt restructuring in years subsequent to the restructuring if it is not impaired based on the terms specified by the restructuring agreement.

As of March 31, 2012 and December 31, 2011, the aggregate amount of loans classified as impaired was \$212.8 million and \$209.5 million, respectively a net increase of \$3.3 million. The total specific allowance for loan losses related to these loans was \$17.4 million and \$10.4 million for March 31, 2012 and 2011, respectively. As of March 31, 2012 and December 31, 2011, the Company had \$104.0 million and \$112.5 million, respectively, in loans classified as accruing restructured loans. The net increase in impaired loans is primarily attributable to an increase in commercial real estate, commercial and industrial, and residential real estate impaired loans, which were \$90.7 million, \$25.7 million and \$28.8 million, respectively, at December 31, 2011 compared to \$102.0 million, \$30.4 million and \$31.0 million, respectively, at March 31, 2012, an increase of \$11.3 million, \$4.7 million and \$2.2 million, respectively. Impaired construction and land development and impaired consumer loans decreased from \$61.9 million and \$2.3 million, respectively, at December 31, 2011, to \$48.2 million and \$1.2 million, respectively, at March 31, 2012.

The following table includes the breakdown of total impaired loans and the related specific reserves:

|                                   | At March 31, 2012   |         |                           |                    |         |                               |
|-----------------------------------|---------------------|---------|---------------------------|--------------------|---------|-------------------------------|
|                                   | Impaired<br>Balance | Percent | Percent of<br>Total Loans | Reserve<br>Balance | Percent | Percent of<br>Total Allowance |
| (dollars in thousands)            |                     |         |                           |                    |         |                               |
| Construction and land development | \$ 48,178           | 22.64%  | 0.98%                     | \$ 3,095           | 17.78%  | 3.15%                         |
| Residential real estate           | 30,986              | 14.56%  | 0.63%                     | 3,601              | 20.69%  | 3.67%                         |
| Commercial real estate            | 102,026             | 47.93%  | 2.07%                     | 5,184              | 29.79%  | 5.28%                         |
| Commercial and industrial         | 30,437              | 14.30%  | 0.62%                     | 5,149              | 29.59%  | 5.25%                         |
| Consumer                          | 1,211               | 0.57%   | 0.02%                     | 375                | 2.15%   | 0.38%                         |

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|                      |                   |                |              |                  |                |               |
|----------------------|-------------------|----------------|--------------|------------------|----------------|---------------|
| Total impaired loans | <b>\$ 212,838</b> | <b>100.00%</b> | <b>4.32%</b> | <b>\$ 17,404</b> | <b>100.00%</b> | <b>17.73%</b> |
|----------------------|-------------------|----------------|--------------|------------------|----------------|---------------|

|                                   | At December 31, 2011   |         |                           |                    |         |                               |
|-----------------------------------|------------------------|---------|---------------------------|--------------------|---------|-------------------------------|
|                                   | Impaired<br>Balance    | Percent | Percent of<br>Total Loans | Reserve<br>Balance | Percent | Percent of<br>Total Allowance |
|                                   | (dollars in thousands) |         |                           |                    |         |                               |
| Construction and land development | \$ 61,911              | 29.55%  | 1.30%                     | \$ 3,501           | 33.74%  | 3.53%                         |
| Residential real estate           | 28,850                 | 13.77%  | 0.60%                     | 2,186              | 21.07%  | 2.20%                         |
| Commercial real estate            | 90,712                 | 43.31%  | 1.90%                     | 2,827              | 27.25%  | 2.85%                         |
| Commercial and industrial         | 25,730                 | 12.28%  | 0.54%                     | 1,863              | 17.95%  | 1.88%                         |
| Consumer                          | 2,288                  | 1.09%   | 0.05%                     |                    | 0.00%   | 0.00%                         |
| Total impaired loans              | \$ 209,491             | 100.00% | 4.39%                     | \$ 10,377          | 100.00% | 10.46%                        |

The following table summarizes the activity in our allowance for credit losses for the periods indicated.

|   | Three Months Ended<br>March 31, |            |
|---|---------------------------------|------------|
|   | 2012                            | 2011       |
|   | (dollars in thousands)          |            |
| Allowance for credit losses:                              |                                 |            |
| Balance at beginning of period                            | \$ 99,170                       | \$ 110,699 |
| Provisions charged to operating expenses:                 |                                 |            |
| Construction and land development                         | 3,559                           | 838        |
| Commercial real estate                                    | 3,296                           | 6,689      |
| Residential real estate                                   | 680                             | 3,662      |
| Commercial and industrial                                 | 4,243                           | (2,603)    |
| Consumer  | 1,303                           | 1,455      |
| Total provision   | 13,081                          | 10,041     |
| Acquisitions  |                                 |            |
| Recoveries of loans previously charged-off:               |                                 |            |
| Construction and land development                         | 86                              | 416        |
| Commercial real estate                                    | 1,703                           | 471        |
| Residential real estate                                   | 338                             | 269        |
| Commercial and industrial                                 | 777                             | 829        |
| Consumer  | 42                              | 25         |
| Total recoveries  | 2,946                           | 2,010      |
| Loans charged-off:  |                                 |            |
| Construction and land development                         | 5,087                           | 4,198      |
| Commercial real estate                                    | 4,912                           | 6,114      |
| Residential real estate                                   | 1,420                           | 3,282      |
| Commercial and industrial                                 | 3,654                           | 1,407      |
| Consumer  | 2,002                           | 1,616      |
| Total charged-off   | 17,075                          | 16,617     |
| Net charge-offs   | 14,129                          | 14,607     |
| Balance at end of period                                  | \$ 98,122                       | \$ 106,133 |
| Net charge-offs (annualized) to average loans outstanding | 1.18%                           | 1.39%      |
| Allowance for credit losses to gross loans                | 1.99%                           | 2.48%      |

The following table summarizes the allowance for credit losses by loan type. However, allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories:

|                                   | Amount    | Allowance for Credit Losses at March 31, 2012<br>(dollars in thousands) |  |
|-----------------------------------|-----------|---|--|
|                                   |           | % of Total<br>Allowance For<br>Loan Losses                              | % of Loans in<br>Each Category to<br>Gross Loans |
| Construction and land development | \$ 12,753 | 13.00%  | 7.05%  |
| Commercial real estate            | 35,118    | 35.78%  | 53.83%   |
| Residential real estate           | 18,732    | 19.09%  | 8.81%  |
| Commercial and industrial         | 26,901    | 27.42%  | 29.12%   |
| Consumer                          | 4,618     | 4.71%   | 1.19%  |
| Total                             | \$ 98,122 | 100.00%   | 100.00%  |

The allowance for credit losses as a percentage of total loans decreased to 1.99% at March 31, 2012 from 2.07% at December 31, 2011. The Company's credit loss reserve at March 31, 2012 decreased to \$98.1 million from \$99.2 million at December 31, 2011 mostly due to improvement in credit quality and change in the portfolio mix.

#### Potential Problem Loans

The Company classifies loans consistent with federal banking regulations using a nine category grading system. These loan grades are described in further detail in the Company's Annual Report on Form 10-K for 2011, Item 1 Business. The following table presents information regarding potential problem loans, consisting of loans graded watch, substandard doubtful and loss, but still performing:

|                                   | Number<br>of Loans | At March 31, 2012      |         | Percent of<br>Total Loans |
|-----------------------------------|--------------------|------------------------|---------|---------------------------|
|                                   |                    | Loan<br>Balance        | Percent |                           |
|                                   |                    | (dollars in thousands) |         |                           |
| Construction and land development | 12                 | \$ 8,674               | 6.45%   | 0.18%                     |
| Commercial real estate            | 76                 | 88,236                 | 65.57%  | 1.79%                     |
| Residential real estate           | 39                 | 11,772                 | 8.75%   | 0.24%                     |
| Commercial and industrial         | 96                 | 24,253                 | 18.02%  | 0.49%                     |
| Consumer                          | 7                  | 1,625                  | 1.21%   | 0.03%                     |
| Total                             | 230                | \$ 134,560             | 100.00% | 2.73%                     |

Our potential problem loans consisted of 230 loans and totaled approximately \$134.6 million at March 31, 2012. These loans are primarily secured by real estate.

#### Investment Securities

Investment securities are classified at the time of acquisition as either held-to-maturity, available-for-sale, or trading based upon various factors, including asset/liability management strategies, liquidity and profitability objectives, and regulatory requirements. Held-to-maturity securities are carried at amortized cost, adjusted for amortization of premiums or accretion of discounts. Available-for-sale securities are securities that may be sold prior to maturity based upon asset/liability management decisions. Investment securities identified as available-for-sale are carried at fair value. Unrealized gains or losses on available-for-sale securities are recorded as accumulated other comprehensive income in stockholders equity. Amortization of premiums or accretion of discounts on mortgage-backed securities is periodically adjusted for estimated prepayments. Investment securities measured at fair value are reported at fair value, with unrealized gains and losses included in current period earnings.

The investment securities portfolio of the Company is utilized as collateral for borrowings, required collateral for public deposits and customer repurchase agreements, and to manage liquidity, capital and interest rate risk.



The carrying value of investment securities at March 31, 2012 and December 31, 2011 was as follows:

|  | March 31,<br>2012 | December 31,<br>2011 |
|--|-------------------|----------------------|
|  | (in thousands)    |                      |
| U.S. Government sponsored agency securities                      | \$ 39,967         | \$ 156,211           |
| Direct obligation and GSE residential mortgage-backed securities | 894,615           | 871,099              |
| Private label residential mortgage-backed                        | 23,718            | 25,784               |
| Municipal obligations  | 207,914           | 187,509              |
| Adjustable rate preferred stock                                  | 60,718            | 54,676               |
| Mutual funds   | 29,454            | 28,864               |
| CRA investments  | 25,119            | 25,015               |
| Trust preferred securities                                       | 23,625            | 21,159               |
| Collateralized debt obligations                                  | 50                | 50                   |
| Private label commercial mortgage-backed                         | 5,524             | 5,431                |
| Corporate bonds  | 107,684           | 107,360              |
| Total investment securities                                      | \$ 1,418,388      | \$ 1,483,158         |

The Company has reviewed securities on which there is an unrealized loss in accordance with its accounting policy for OTTI described above in Note 4, *Investment Securities*, and recorded no impairment charges for the three months ended March 31, 2012 and 2011. Gross unrealized losses at March 31, 2012 and December 31, 2011 are primarily caused by interest rate fluctuations, credit spread widening and reduced liquidity in applicable markets.

The Company does not consider any securities, other than those impaired in prior periods, to be other-than-temporarily impaired as of March 31, 2012 and December 31, 2011. However, without recovery in the near term such that liquidity returns to the applicable markets and spreads return to levels that reflect underlying credit characteristics, additional OTTI may occur in future periods.

#### Goodwill

Goodwill is created when a company acquires a business. When a business is acquired, the purchased assets and liabilities are recorded at fair value and intangible assets are identified. Excess consideration paid to acquire a business over the fair value of the net assets is recorded as goodwill. The Company's annual goodwill impairment testing is October 1.

The Company determined that there was no triggering event or other factor to indicate an interim test of goodwill impairment was necessary for the first quarter of 2012 or 2011.

#### Deferred Tax Asset

Western Alliance Bancorporation and its subsidiaries, other than BW Real Estate, Inc., file a consolidated federal tax return. Due to tax regulations, several items of income and expense are recognized in different periods for tax return purposes than for financial reporting purposes. These items represent temporary differences. Deferred taxes are provided on an asset and liability method whereby deferred tax assets are recognized for deductible temporary differences and tax credit carry-forwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of Management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effect of changes in tax laws and rates on the date of enactment.

Although realization is not assured, the Company believes that the realization of the recognized net deferred tax asset of \$55.3 million at March 31, 2012 is more likely than not based on expectations as to future taxable income and based on available tax planning strategies as defined in FASB ASC 740, *Income Taxes* (ASC 740) that could be implemented if necessary to prevent a carryforward from expiring.

The most significant source of these timing differences are the credit loss reserve and net operating loss carryforwards, which account for substantially all of the net deferred tax asset.

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As a result of the losses incurred in 2009 and 2010, the Company is in a three-year cumulative pretax loss position at March 31, 2012. A cumulative loss position is considered significant negative evidence in assessing the realizability of a deferred tax asset. The Company has concluded that there is sufficient positive evidence to overcome this negative evidence. This positive evidence includes recent positive financial performance in 2011 and the first quarter of 2012 and Company forecasts, exclusive of tax planning strategies, that show full utilization of the net operating losses by the end of 2013 based on current projections. In addition, the Company has evaluated tax planning strategies, including potential sales of businesses and assets in which it could realize the excess of appreciated value over the tax basis of its assets.

The amount of deferred tax assets considered realizable, however, could be significantly reduced in the near term if estimates of future taxable income during the carryforward period are significantly lower than forecasted due to deterioration in market conditions.

Based on the above discussion, the Company believes that it is more likely than not that it will fully utilize deferred federal and state tax assets pertaining to the existing net operating loss carryforwards and any NOL that would be created by the reversal of the future net deductions that have not yet been taken on a tax return. See Note 7, *Income Taxes* to the Consolidated Financial Statements for further discussion on income taxes.

The Internal Revenue Service's Examination Division issued a notice of proposed deficiency on January 10, 2011, proposing a taxable income adjustment of \$136.7 million related to deductions taken on our 2008 tax return in connection with the partial worthlessness of collateralized debt obligations, or CDOs. The use of these deductions on the Company's 2008 tax return resulted in a net operating loss carryback claim for a tax refund of approximately \$40.0 million of federal taxes for the 2006 and 2007 taxable periods. The Company filed a protest of the proposed deficiency, which was referred to the Appeals Division of the Internal Revenue Service. The Appellate Conferee has conceded that the Company's \$136.7 million deduction was reasonable and has proposed no further adjustments. However, the case is not yet closed. Due to the size of the refund, the Appellate Conferee was required to submit and has submitted, his formal written recommendation to the Joint Committee on Taxation and will close the case after receiving approval from that committee. The Company has not accrued a reserve for this potential exposure.

### Deposits

Deposits have been the primary source for funding the Company's asset growth. At March 31, 2012, total deposits were \$5.90 billion, compared to \$5.66 billion at December 31, 2011. The deposit growth of \$240.5 million or 4.3% was primarily driven by increased non-interest bearing demand deposits of \$199.5 million, money market deposits of \$98.4 million and interest bearing demand deposits of \$45.4 million. This growth was partially offset by decreased certificates of deposits of \$95.9 million and savings deposits of \$6.9 million.

The Company continues to pursue financially sound borrowers, whose financing sources are unable to service their current needs as a result of liquidity or other concerns, seeking both their lending and deposits business. Although there can be no assurance that the Company's efforts will be successful, we are seeking to take advantage of the current disruption in our markets to continue to grow market share (assets and deposits) in a prudent fashion, subject to applicable regulatory limitations.

The following table provides the average balances and weighted average rates paid on deposits:

|                                     | Three Months Ended<br>March 31, 2012 |       | Three Months Ended<br>March 31, 2011 |       |
|-------------------------------------|--------------------------------------|-------|--------------------------------------|-------|
|                                     | Average<br>Balance/Rate              |       | Average<br>Balance/Rate              |       |
|                                     | (dollars in thousands)               |       |                                      |       |
| Interest checking (NOW)             | \$ 504,261                           | 0.25% | \$ 501,463                           | 0.43% |
| Savings and money market            | 2,233,563                            | 0.39  | 2,007,420                            | 0.72  |
| Time                                | 1,424,291                            | 0.64  | 1,438,869                            | 1.07  |
| Total interest-bearing deposits     | 4,162,115                            | 0.46  | 3,947,752                            | 0.81  |
| Noninterest bearing demand deposits | 1,645,737                            |       | 1,441,413                            |       |
| Total deposits                      | \$ 5,807,852                         | 0.33% | \$ 5,389,165                         | 0.59% |

### Other Assets Acquired Through Foreclosure

The following table presents the changes in other assets acquired through foreclosure:

|  | Three Months Ended<br>March 31, |            |
|--|---------------------------------|------------|
|  | 2012                            | 2011       |
|  | (in thousands)                  |            |
| Balance, beginning of period             | \$ 89,104                       | \$ 107,655 |
| Additions                                | 5,340                           | 11,175     |
| Dispositions                             | (10,745)                        | (16,604)   |
| Valuation adjustments in the period, net | (2,254)                         | (3,914)    |
| Balance, end of period                   | \$ 81,445                       | \$ 98,312  |

Other assets acquired through foreclosure consist primarily of properties acquired as a result of, or in-lieu-of, foreclosure. Properties or other assets (primarily repossessed assets formerly leased) are classified as other real estate owned and other repossessed property and are reported at the lower of carrying value or fair value, less estimated costs to sell the property. Costs relating to the development or improvement of the assets are capitalized and costs relating to holding the assets are charged to expense. The Company had \$81.4 million and \$89.1 million, respectively, of such assets at March 31, 2012 and December 31, 2011. At March 31, 2012, the Company held approximately 69 other real estate owned properties compared to 83 at December 31, 2011. When significant adjustments were based on unobservable inputs, such as when a current appraised value is not available or management determines the fair value of the collateral is further impaired below appraised value and there is no observable market price, the resulting fair value measurement has been categorized as a Level 3 measurement.

### Junior Subordinated Debt

The Company measures the balance of the junior subordinated debt at fair value which was \$37.3 million at March 31, 2012 and \$37.0 million at December 31, 2011. The difference between the aggregate fair value of junior subordinated debt of \$37.3 million and the aggregate unpaid principal balance of \$66.5 million was \$29.2 million at March 31, 2012.

### Short-Term Borrowed Funds

The Company from time to time utilizes short-term borrowed funds to support short-term liquidity needs generally created by increased loan demand. The majority of these short-term borrowed funds consist of advances from the FHLB and FRB and customer repurchase agreements. The Company's borrowing capacity at FHLB and FRB is determined based on collateral pledged, generally consisting of securities and loans. In addition, the Company has borrowing capacity from other sources pledged by securities, including securities sold under agreements to repurchase, which are reflected at the amount of cash received in connection with the transaction, and may require additional collateral based on the fair value of the underlying securities. At March 31, 2012, total short-term borrowed funds consisted of customer repurchases of \$114.4 million and \$120.0 million of FHLB advances. No advances were outstanding from the FRB at March 31, 2012 and December 31, 2011. At December 31, 2011, total short-term borrowed funds consisted of \$123.6 million of customer repurchases and \$280.0 million of FHLB advances. The decrease in short-term borrowed funds of \$169.2 million was the result of increased liquidity from customer deposits.

### Senior Debt

On August 25, 2010, the Company completed a public offering of \$75 million in principal Senior Notes due in 2015 bearing interest of 10%. The net proceeds of the offering were \$72.8 million. At March 31, 2012, the remaining net principal balance was \$73.4 million.

### Critical Accounting Policies

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. The critical accounting policies upon which our financial condition and results of operation depend, and which involve the most complex subjective decisions or assessments, are included in the discussion entitled Critical Accounting Policies in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2011, and all amendments thereto, as filed with the Securities and Exchange Commission. There were no material changes to the critical accounting policies disclosed in the Annual Report on Form 10-K.

**Liquidity**

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth and business operations, and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet the needs and accommodate fluctuations in asset and liability levels due to changes in our business operations or unanticipated events.

The ability to have readily available funds sufficient to repay fully maturing liabilities is of primary importance to depositors, creditors and regulators. Our liquidity, represented by cash and amounts due from banks, federal funds sold and non-pledged marketable securities, is a result of our operating, investing and financing activities and related cash flows. In order to ensure funds are available when necessary, on at least a quarterly basis, we project the amount of funds that will be required, and we strive to maintain relationships with a diversified customer base. Liquidity requirements can also be met through short-term borrowings or the disposition of short-term assets. The Company has unsecured borrowing lines at correspondent banks totaling \$55.0 million. In addition, loans and securities are pledged to the FHLB providing \$1.29 billion in borrowing capacity with outstanding borrowings and letters of credit of \$120.0 million and \$72.0 million, respectively, leaving \$1.10 billion in available credit as of March 31, 2012. Loans and securities pledged to the FRB discount window provided \$748.2 million in borrowing capacity. As of March 31, 2012, there were no outstanding borrowings from the FRB, thus our available credit totaled \$748.2 million.

The Company has a formal liquidity policy, and in the opinion of management, our liquid assets are considered adequate to meet cash flow needs for loan funding and deposit cash withdrawals for the next 90-120 days. At March 31, 2012, there was \$871.4 million in liquid assets comprised of \$184.6 million in cash and cash equivalents and \$686.8 million in unpledged marketable securities. At December 31, 2011, there was \$891.2 million in liquid assets comprised of \$162.3 million in cash and cash equivalents and \$728.9 million in unpledged marketable securities.

The holding company maintains additional liquidity that would be sufficient to fund its operations and certain nonbank affiliate operations for an extended period should funding from normal sources be disrupted. Since deposits are taken by the bank operating subsidiaries and not by the parent company, parent company liquidity is not dependant on the bank operating subsidiaries' deposit balances. In our analysis of parent company liquidity, we assume that the parent company is unable to generate funds from additional debt or equity issuance, receives no dividend income from subsidiaries, and does not pay dividends to shareholders, while continuing to meet nondiscretionary uses needed to maintain operations and repayment of contractual principal and interest payments owed by the parent company and affiliated companies. Under this scenario, the amount of time the parent company and its nonbank subsidiaries can operate and meet all obligations before the current liquid assets are exhausted is considered as part of the parent company liquidity analysis. Management believes the parent company maintains adequate liquidity capacity to operate without additional funding from new sources for over 12 months. The Banks maintain sufficient funding capacity to address large increases in funding requirements, such as deposit outflows. This capacity is comprised of liquidity derived from a reduction in asset levels and various secured funding sources.

On a long-term basis, the Company's liquidity will be met by changing the relative distribution of our asset portfolios, for example, by reducing investment or loan volumes, or selling or encumbering assets. Further, the Company can increase liquidity by soliciting higher levels of deposit accounts through promotional activities and/or borrowing from correspondent banks, the FHLB of San Francisco and the FRB. At March 31, 2012, our long-term liquidity needs primarily relate to funds required to support loan originations and commitments and deposit withdrawals which can be met by cash flows from investment payments and maturities, and investment sales if necessary.

The Company's liquidity is comprised of three primary classifications: (i) cash flows provided by operating activities; (ii) cash flows used in investing activities; and (iii) cash flows provided by financing activities. Net cash provided by or used in operating activities consists primarily of net income, adjusted for changes in certain other asset and liability accounts and certain non-cash income and expense items, such as the loan loss provision, investment and other amortization and depreciation. For the three months ended March 31, 2012 and 2011, net cash provided by operating activities was \$36.4 million and \$39.2 million, respectively.

Our primary investing activities are the origination of real estate, commercial and consumer loans and purchase and sale of securities. Our net cash provided by and used in investing activities has been primarily influenced by our loan and securities activities. The net increase in loans for the three months ended March 31, 2012 and 2011 was \$168.6 million and \$63.2 million, respectively.

Net cash provided by financing activities has been impacted significantly by increased deposit levels. During the three months ended March 31, 2012 and 2011, deposits increased \$240.5 million and \$159.0 million, respectively.

Fluctuations in core deposit levels may increase our need for liquidity as certificates of deposit mature or are withdrawn before maturity and as non-maturity deposits, such as checking and savings account balances, are withdrawn. Additionally, we are exposed to the risk that customers with large deposit balances will withdraw all or a portion of such deposits, due in part to the FDIC limitations on the amount of insurance coverage provided to depositors. To mitigate the uninsured deposit risk, we have joined the Certificate of Deposit Account Registry Service (CDARS), a program that allows customers to invest up to \$50.0 million in certificates of deposit and the Insured Cash Sweep (ICS), a program that allows customers to invest up to \$50.0 million in an interest bearing transaction, either through a participating financial institution, with the entire amount being covered by FDIC insurance account through one participating financial institution, with the entire amount being covered by FDIC insurance. As of March 31, 2012, we had \$355.0 million of CDARS deposits and \$22.5 million of ICS deposits.

As of March 31, 2012, the Company had \$35.7 million of wholesale brokered deposits outstanding. Brokered deposits are generally considered to be deposits that have been received from a third party that is acting on behalf of that party's customer. Often, a broker will direct a customer's deposits to the banking institution offering the highest interest rate available. Federal banking law and regulation places restrictions on depository institutions regarding brokered deposits because of the general concern that these deposits are at a greater risk of being withdrawn and placed on deposit at another institution offering a higher interest rate, thus posing liquidity risk for institutions that gather brokered deposits in significant amounts. The Company does not anticipate using brokered deposits as a significant liquidity source in the near future.

Federal and state banking regulations place certain restrictions on dividends paid by the Banks to Western Alliance. The total amount of dividends which may be paid at any date is generally limited to the retained earnings of each Bank. Dividends paid by the Banks to the Company would be prohibited if the effect thereof would cause the respective Bank's capital to be reduced below applicable minimum capital requirements. In addition, the memorandum of understanding at Bank of Nevada presently requires prior regulatory approval of the payments of dividends to Western Alliance Bancorporation. Western Alliance Bank and Torrey Pines Bank have paid dividends in the amount of \$4 million and \$3.5 million, respectively, over the past two quarters to Western Alliance Bancorporation.

### Capital Resources

The Company and the Banks are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements could trigger certain mandatory or discretionary actions that, if undertaken, could have a direct material effect on the Company's business and financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Banks must meet specific capital guidelines that involve qualitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Banks to maintain minimum amounts and ratios of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I leverage (as defined) to average assets (as defined). As of March 31, 2012 and December 31, 2011, the Company and the Banks met all capital adequacy requirements to which they are subject.

As of March 31, 2012, the Company and each of its subsidiaries met the minimum capital ratio requirements necessary to be classified as well-capitalized, as defined by the banking agencies. To be categorized as well-capitalized, the Banks must maintain minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the table below. In addition, the Memorandum of Understanding to which Bank of Nevada is subject may require it to maintain a higher Tier I leverage ratio than otherwise required to be considered well-capitalized. At March 31, 2012, the capital levels at Bank of Nevada exceeded this elevated requirement.

The actual capital amounts and ratios for the Company are presented in the following table:

| As of March 31, 2012                     | Actual  |       | Adequately-Capitalized Requirements |       | Minimum For Well-Capitalized Requirements |       |
|--|---------|-------|-------------------------------------|-------|---|-------|
|  | Amount  | Ratio | Amount                              | Ratio | Amount                                    | Ratio |
| (dollars in thousands)                   |         |       |                                     |       |   |       |
| Total Capital (to Risk Weighted Assets)  | 740,469 | 12.5% | 472,190                             | 8.0%  | 590,238                                   | 10.0% |
| Tier I Capital (to Risk Weighted Assets) | 666,348 | 11.3  | 236,095                             | 4.0   | 354,143                                   | 6.0   |
| Leverage ratio (to Average Assets)       | 666,348 | 9.8   | 272,417                             | 4.0   | 340,522                                   | 5.0   |

| As of December 31, 2011                  | Actual  |       | Adequately-Capitalized Requirements |       | Minimum For Well-Capitalized Requirements |       |
|--|---------|-------|-------------------------------------|-------|---|-------|
|  | Amount  | Ratio | Amount                              | Ratio | Amount                                    | Ratio |
| (dollars in thousands)                   |         |       |                                     |       |   |       |
| Total Capital (to Risk Weighted Assets)  | 723,327 | 12.6% | 459,255                             | 8.0%  | 574,069                                   | 10.0% |
| Tier I Capital (to Risk Weighted Assets) | 651,104 | 11.3  | 230,479                             | 4.0   | 345,719                                   | 6.0   |
| Leverage ratio (to Average Assets)       | 651,104 | 9.5   | 274,149                             | 4.0   | 342,686                                   | 5.0   |

**ITEM 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risk is the risk of loss in a financial instrument arising from adverse changes in market prices and rates, foreign currency exchange rates, commodity prices and equity prices. Our market risk arises primarily from interest rate risk inherent in our lending, investing and deposit taking activities. To that end, management actively monitors and manages our interest rate risk exposure. We generally manage our interest rate sensitivity by evaluating re-pricing opportunities on our earning assets to those on our funding liabilities.

Management uses various asset/liability strategies to manage the re-pricing characteristics of our assets and liabilities, all of which are designed to ensure that exposure to interest rate fluctuations is limited to within our guidelines of acceptable levels of risk-taking. Hedging strategies, including the terms and pricing of loans and deposits and management of the deployment of our securities, are used to reduce mismatches in interest rate re-pricing opportunities of portfolio assets and their funding sources.

Interest rate risk is addressed by each Bank's respective Asset and Liability Management Committee, or ALCO (or its equivalent), which includes members of executive management, senior finance and operations. ALCO monitors interest rate risk by analyzing the potential impact on the net economic value of equity and net interest income from potential changes in interest rates, and considers the impact of alternative strategies or changes in balance sheet structure. We manage our balance sheet in part to maintain the potential impact on economic value of equity and net interest income within acceptable ranges despite changes in interest rates.

Our exposure to interest rate risk is reviewed on at least a quarterly basis by the ALCO. Interest rate risk exposure is measured using interest rate sensitivity analysis to determine our change in economic value of equity in the event of hypothetical changes in interest rates. If potential changes to net economic value of equity and net interest income resulting from hypothetical interest rate changes are not within the limits established by each Bank's Board of Directors, the respective Board of Directors may direct management to adjust the asset and liability mix to bring interest rate risk within board-approved limits.

*Net Interest Income Simulation.* In order to measure interest rate risk at March 31, 2012, we used a simulation model to project changes in net interest income that result from forecasted changes in interest rates. This analysis calculates the difference between net interest income forecasted using an immediate increase and decrease in interest rates and a net interest income forecast using a flat market interest rate environment derived from spot yield curves typically used to price our assets and liabilities. The income simulation model includes various assumptions regarding the re-pricing relationships for each of our products. Many of our assets are floating rate loans, which are assumed to re-price immediately, and proportional to the change in market rates, depending on their contracted index. Some loans and investments include the opportunity of prepayment (embedded options), and accordingly the simulation model uses estimated market speeds to derive prepayments and reinvests proceeds at modeled yields. Our non-term deposit products re-price more slowly, usually changing less than the change in market rates and at our discretion.

This analysis indicates the impact of changes in net interest income for the given set of rate changes and assumptions. It assumes the balance sheet remains static and that its structure does not change over the course of the year. It does not account for all factors that could impact our results, including changes by management to mitigate interest rate changes or secondary factors such as changes to our credit risk profile as interest rates change.

Furthermore, loan prepayment rate estimates and spread relationships change regularly. Interest rate changes create changes in actual loan prepayment speeds that will differ from the market estimates incorporated in this analysis. Changes that vary significantly from the modeled assumptions may have significant effects on our actual net interest income.

This simulation model assesses the changes in net interest income that would occur in response to an instantaneous and sustained increase or decrease (shock) in market interest rates. At March 31, 2012, our net interest margin exposure for the next twelve months related to these hypothetical changes in market interest rates was within our current guidelines.

**Sensitivity of Net Interest Income**

| (in 000 \$)                | Interest Rate Scenario (change in basis points from Base) |                   |                   |                   |                   |                   |
|----------------------------|---|-------------------|-------------------|-------------------|-------------------|-------------------|
|                            | Down 100  | Base              | UP 100            | UP 200            | Up 300            | Up 400            |
| Interest Income            | \$ 299,411  | \$ 306,438        | \$ 316,975        | \$ 333,175        | \$ 352,133        | \$ 371,471        |
| Interest Expense           | \$ 28,255   | \$ 28,244         | \$ 44,460         | \$ 60,853         | \$ 77,440         | \$ 93,936         |
| <b>Net Interest Income</b> | <b>\$ 271,156</b>   | <b>\$ 278,194</b> | <b>\$ 272,515</b> | <b>\$ 272,322</b> | <b>\$ 274,693</b> | <b>\$ 277,535</b> |
| % Change                   | -2.5%   |                   | -2.0%             | -2.1%             | -1.3%             | -0.2%             |



**Economic Value of Equity.** We measure the impact of market interest rate changes on the net present value of estimated cash flows from our assets, liabilities and off-balance sheet items, defined as economic value of equity, using a simulation model. This simulation model assesses the changes in the market value of interest rate sensitive financial instruments that would occur in response to an instantaneous and sustained increase or decrease (shock) in market interest rates.

At March 31, 2012, our economic value of equity exposure related to these hypothetical changes in market interest rates was within the current guidelines established by us. The following table shows our projected change in economic value of equity for this set of rate shocks at March 31, 2012.

### *Economic Value of Equity*

|                               | Interest Rate Scenario (change in basis points from Base) |                   |                   |                   |                   |                   |
|-------------------------------|---|-------------------|-------------------|-------------------|-------------------|-------------------|
|                               | Down 100  | Base              | UP 100            | UP 200            | Up 300            | Up 400            |
| <b>Present Value (000 \$)</b> |   |                   |                   |                   |                   |                   |
| Assets                        | \$ 7,208,081  | \$ 7,129,657      | \$ 6,973,689      | \$ 6,813,526      | \$ 6,657,627      | \$ 6,507,988      |
| Liabilities                   | \$ 6,271,845  | \$ 6,187,885      | \$ 6,048,485      | \$ 5,899,966      | \$ 5,770,979      | \$ 5,644,826      |
| <b>Net Present Value</b>      | <b>\$ 936,236</b>   | <b>\$ 941,772</b> | <b>\$ 925,204</b> | <b>\$ 913,560</b> | <b>\$ 886,648</b> | <b>\$ 863,162</b> |
| % Change                      | -0.6%   |                   | -1.8%             | -3.0%             | -5.9%             | -8.3%             |

The computation of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, asset prepayments and deposit decay, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions we may undertake in response to changes in interest rates. Actual amounts may differ from the projections set forth above should market conditions vary from the underlying assumptions.

**Derivative Contracts.** In the normal course of business, the Company uses derivative instruments to meet the needs of its customers and manage exposure to fluctuations in interest rates. The following table summarizes the aggregate notional amounts, market values and terms of the Company's derivative positions with derivative market makers as of March 31, 2012.

### *Outstanding Derivatives Positions*

|                 | <i>Weighted Average</i> |                      |
|-----------------|-------------------------|----------------------|
| <i>Notional</i> | <i>Net Value</i>        | <i>Term (in yrs)</i> |
| 8,224,904       | (881,414)               | 2.9                  |

The following table summarizes the aggregate notional amounts, market values and terms of the Company's derivative positions with derivative market makers as of December 31, 2011:

### *Outstanding Derivatives Positions*

|                 | <i>Weighted Average</i> |                      |
|-----------------|-------------------------|----------------------|
| <i>Notional</i> | <i>Net Value</i>        | <i>Term (in yrs)</i> |
| 32,880,403      | (163,316)               | 3.8                  |

#### **ITEM 4. Controls and Procedures**

##### *Evaluation of Disclosure Controls*

Based on their evaluation as of the end of the period covered by this Quarterly Report on Form 10-Q, the Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) are effective to ensure that information required to be disclosed by the Company in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission ( SEC ) rules and forms. Additionally, our disclosure controls and procedures were also effective in ensuring that information required to be disclosed by the Company in the reports we file or subject under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures.

##### *Changes in Internal Control over Financial Reporting*

There have not been any changes in the Company's internal control over financial reporting during the quarter ended March 31, 2012, which have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Part II. Other Information**

##### **Item 1. Legal Proceedings**

There are no material pending legal proceedings to which the Company is a party or to which any of our properties are subject. There are no material proceedings known to us to be contemplated by any governmental authority. From time to time, we are involved in a variety of litigation matters in the ordinary course of our business and anticipate that we will become involved in new litigation matters in the future.

As previously disclosed in this Annual Report on Form 10-K, one of the Company's banking subsidiaries, Bank of Nevada, has been placed under informal supervisory oversight by banking regulators in the form of a memorandum of understanding. The oversight requires enhanced supervision by the Board of Directors of the bank, and the adoption or revision of written plans and/or policies addressing such matters as asset quality, credit underwriting and administration, the allowance for loan and lease losses, loan and investment portfolio risks, asset-liability management and loan concentrations, as well as the formulation and adoption of comprehensive strategic plans. The bank is also prohibited from paying dividends or making other distributions to the Company without prior regulatory approval and is required to maintain higher levels of Tier 1 capital than otherwise would be required to be considered well-capitalized under federal capital guidelines. In addition, the bank is required to provide regulators with prior notice of certain management and director changes and, in certain cases, to obtain their non-objection before engaging in a transaction that would materially change its balance sheet composition. The Company believes Bank of Nevada is in full compliance with the requirements of the memorandum of understanding.

##### **Item 1A. Risk Factors**

There have not been any material changes to the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

##### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) There were no unregistered sales of equity securities during the period covered by this report.

(b) None

(c) None.

##### **Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Mine Safety Disclosures**

Not applicable

**Item 5. Other Information**

None

**Item 6. Exhibits**

- 3.1 Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 to Amendment No. 1 to Western Alliance Bancorporation's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on June 7, 2005).
- 3.2 Amended and Restated By-Laws (incorporated by reference to Exhibit 3.1 to Western Alliance Bancorporation's Form 8-K filed with the Securities and Exchange Commission on January 25, 2008).
- 3.3 Certificate of Designations for the Fixed Rate Cumulative Perpetual Preferred Stock, Series A, of Western Alliance Bancorporation (incorporated by reference to Exhibit 3.1 to Western Alliance Bancorporation's Form 8-K filed with the Securities and Exchange Commission on November 25, 2008).
- 3.4 Amendment to Amended and Restated By-Laws (incorporated by reference to exhibit 3.1 to Western Alliance Bancorporation's Form 8-K filed with the Securities and Exchange Commission on September 20, 2010)
- 3.5 Certificate of Amendment to Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 to Western Alliance Bancorporation's Form 8-K filed with the Securities and Exchange Commission on May 3, 2010).
- 3.6 Certificate of Amendment to Amended and Restated Articles of Incorporation of Western Alliance Bancorporation (incorporated by reference to Exhibit 3.1 to Western Alliance's Form 8-K filed with the SEC on November 30, 2010).
- 3.7 Certificate of Designations for the Non-Cumulative Perpetual Preferred Stock, Series B, of Western Alliance Bancorporation (incorporated by reference to Exhibit 3.1 to Western Alliance Bancorporation's Form 8-K filed with the Securities and Exchange Commission on September 28, 2011).
- 3.8 Certificate of Correction to the Certificate of Designations for the Non-Cumulative Perpetual Preferred Stock, Series B, of Western Alliance Bancorporation (incorporated by reference to Exhibit 3.9 to Western Alliance's Form 10-Q filed with the SEC on November 8, 2011).
- 4.1 Specimen common stock certificate of Western Alliance Bancorporation (incorporated by reference to Exhibit 4.1 of Western Alliance Bancorporation's Registration Statement on Form S-1, File No. 333-124406, filed with the Securities and Exchange Commission on June 27, 2005, as amended).
- 4.2 Form of Fixed Rate Cumulative Perpetual Preferred Stock, Series A, stock certificate (incorporated by reference to Exhibit 4.1 to Western Alliance Bancorporation's Form 8-K filed with the Securities and Exchange Commission on November 25, 2008).
- 4.3 Form of Warrant to purchase shares of Western Alliance Bancorporation common stock, dated December 12, 2003, together with a schedule of warrant holders (incorporated by reference to Exhibit 10.9 to Western Alliance Bancorporation's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on April 28, 2005).
- 4.4 Warrant, dated November 21, 2008, by and between Western Alliance Bancorporation and the United States Department of the Treasury (incorporated by reference to Exhibit 4.2 to Western Alliance's Form 8-K filed with the Securities and Exchange Commission on November 25, 2008).
- 4.5 Senior Debt Indenture, dated August 25, 2010, between Western Alliance Bancorporation and Wells Fargo Bank, National Association, as trustee. (incorporated by reference to Exhibit 4.1 to Western Alliance's Form 8-K filed with the SEC on August 25, 2010).
- 4.6 First Supplemental Indenture, dated August 25, 2010, between Western Alliance Bancorporation and Wells Fargo Bank, National Association, as trustee. (incorporated by reference to Exhibit 4.2 to Western Alliance's Form 8-K filed with the SEC on August 25, 2010).
- 4.7 Form of 10.00% Senior Notes due 2015 (incorporated by reference to Exhibit 4.3 to Western Alliance's Form 8-K filed with the SEC on August 25, 2010).
- 4.8 Form of Non-Cumulative Perpetual Preferred Stock, Series B, stock certificate (incorporated by reference to Exhibit 4.8 to Western Alliance's Annual Report on Form 10-K filed with the SEC on March 2, 2012).
- 31.1 CEO Certification Pursuant to Rule 13a-14(a)/15d-14(a).
- 31.2 CFO Certification Pursuant to Rule 13a-14(a)/15d-14(a).
- 32 CEO and CFO Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**WESTERN ALLIANCE BANCORPORATION**

Date: May 3, 2012

By: /s/ Robert Sarver  
Robert Sarver  
Chief Executive Officer

Date: May 3, 2012

By: /s/ Dale Gibbons  
Dale Gibbons  
Executive Vice President and  
Chief Financial Officer

Date: May 3, 2012

By: /s/ J. Kelly Ardrey Jr.  
J. Kelly Ardrey Jr.  
Senior Vice President and  
Chief Accounting Officer

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