

Fly Leasing Ltd  
Form 20-F  
March 16, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**FORM 20-F**

(Mark One)

**REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) or (g) OF THE SECURITIES EXCHANGE ACT OF 1934**

**OR**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended December 31, 2011**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**OR**

**SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**Commission file number 001-33701**

**FLY LEASING LIMITED**

**(Exact name of Registrant as specified in its charter)**

**Bermuda**

**(Jurisdiction of incorporation or organization)**

**West Pier**

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Dun Laoghaire

County Dublin, Ireland

(Address of principal executive office)

Mina Kim, West Pier, Dun Laoghaire, County Dublin, Ireland

Telephone number: +353 1 231 1900, Facsimile number: +353 1 231 1901

(Name, Telephone, Email and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

| Title of each class                           | Name of each exchange on which registered |
|---|---|
| American Depositary Shares                    | New York Stock Exchange                   |
| Common Shares, par value of \$0.001 per share | New York Stock Exchange*                  |

\* Not for trading, but only in connection with the registration of American Depositary Shares representing these shares, pursuant to the requirements of the Securities and Exchange Commission.

Securities registered or to be registered pursuant to Section 12(g) of the Act.

None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

25,685,527 Common Shares, par value of \$0.001 per share.

100 Manager Shares, par value of \$0.001 per share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

If this report is an annual or transition report, indicate by check mark, if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

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Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP

International Financial Reporting Standards as issued

by the International Accounting Standards Board

Other

If Other has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow: Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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**PRELIMINARY NOTE**

*This Annual Report should be read in conjunction with the consolidated financial statements and accompanying notes included in this report.*

*The consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States ( GAAP ) and are presented in U.S. Dollars. These statements and discussion below contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, objectives, expectations and intentions and other statements contained in this Annual Report that are not historical facts, as well as statements identified by words such as expects, anticipates, intends, plans, believes, seeks, estimates, or words of similar meaning. Such statements address future events and conditions concerning matters such as, but not limited to, our earnings, cash flow, liquidity and capital resources, compliance with debt and other restrictive covenants, interest rates and dividends. These statements are based on current beliefs or expectations and are inherently subject to significant uncertainties and changes in circumstances, many of which are beyond our control. Actual results may differ materially from these expectations due to changes in political, economic, business, competitive, market and regulatory factors. We believe that these factors include, but are not limited to those described under Item 3 Risk Factors and elsewhere in this Annual Report.*

*Except to the extent required by applicable law or regulation, we undertake no obligation to update these forward looking statements to reflect events, developments or circumstances after the date of this document, a change in our views or expectations, or to reflect the occurrence of future events.*

*Unless the context requires otherwise, when used in this Annual Report, (1) the terms Fly, Company, we, our and us refer to Fly Leasing Limited and its subsidiaries; (2) the term B&B Air Funding refers to our subsidiary, Babcock & Brown Air Funding I Limited; (3) the term B&B Air Acquisition refers to our subsidiary, Babcock & Brown Air Acquisition I Limited; (4) the term B&B Air Cayman refers to our subsidiary, Babcock & Brown Air Finance (Cayman) Limited; (5) the term B&B Air Cayman II refers to Babcock & Brown Air Finance II (Cayman) Limited, a subsidiary of B&B Air Cayman; (6) the term Fly-BBAM refers to our subsidiary, Fly-BBAM Holdings, Ltd.; (7) the term Fly Holdings refers to our subsidiary, Fly Aircraft Holdings One Limited; (8) all references to our shares refer to our common shares held in the form of American Depositary Shares, or ADSs; (9) the terms Predecessor and JET-i refer to JET-i Leasing LLC, the predecessor company of Fly; (10) the terms B&B and Babcock & Brown refer to Babcock & Brown Limited, an Australian company, and its subsidiaries; (11) the term BBAM LP refers to BBAM Limited Partnership and its subsidiaries and affiliates; (12) the terms BBAM and Servicer refer to BBAM Aircraft Management LLC and BBAM Aircraft Management (Europe) Limited, collectively; (13) the term Manager refers to Fly Leasing Management Co. Limited, the Company s manager; (14) the term Initial Portfolio refers to our initial portfolio of 47 commercial jet aircraft acquired by our subsidiary, B&B Air Funding; and (15) the term GAAM refers to Global Aviation Asset Management.*

*Unless indicated otherwise, all percentages and weighted average characteristics of the aircraft in our portfolio have been calculated using net book values as of December 31, 2011.*

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**PART I**

**ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS**

Not applicable.

**ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE**

Not applicable.

**ITEM 3. KEY INFORMATION**

Fly Leasing Limited is a global lessor of modern, fuel-efficient commercial jet aircraft. We are principally engaged in purchasing commercial aircraft which we, in turn, lease to airlines around the world. Our aircraft are leased under long-term to medium-term contracts to a diverse group of airlines throughout the world. On October 2, 2007, we (i) completed our initial public offering ( IPO ) and issued 18,695,650 common shares in the form of ADSs; (ii) completed a private placement of 14,907,800 ADSs ( Private Placement , and together with the IPO, Offerings ) and (iii) issued \$853.0 million of aircraft lease-backed notes (the Notes ) as part of a securitization transaction (the Securitization ) through our subsidiary, B&B Air Funding. Using proceeds of the Offerings and the Notes, we acquired our initial portfolio of 47 commercial jet aircraft ( Initial Portfolio ).

On November 7, 2007, our subsidiary, B&B Air Acquisition, entered into an aircraft acquisition facility that has provided financing of \$702.0 million, including a \$96.0 million equity tranche from Fly, for the purchase of 17 aircraft ( Aircraft Acquisition Facility ). The availability period of the Aircraft Acquisition Facility expired on November 6, 2009 and substantially all available cash flow from aircraft held by B&B Air Acquisition is applied to the repayment of outstanding interest and principal.

On October 14, 2011, we completed the acquisition of a portfolio of 49 aircraft and other assets valued at approximately \$1.4 billion ( GAAM Portfolio ) and managed by Global Aviation Asset Management ( GAAM ). Following the acquisition, we had 109 aircraft on lease to 53 lessees in 29 countries. The purchase was funded with approximately \$141.7 million of unrestricted cash and the assumption of approximately \$1.2 billion of secured, non-recourse debt.

As of December 31, 2011, we owned 109 aircraft. We purchased two additional aircraft in 2012 and now own 111 aircraft.

On February 9, 2011, we made a 57.4% limited partnership investment in Fly-Z/C LP, a newly-formed aircraft leasing joint venture that was formed for the purpose of acquiring, financing and eventually selling four commercial jet aircraft. Summit Aviation Partners LLC ( Summit ) has a 10.2% interest in the joint venture and the limited partners appointed a subsidiary of BBAM LP as the general partner of the joint venture.

On April 29, 2010, the management team of BBAM LP, through Summit purchased substantially all of the aviation assets of Babcock & Brown and its affiliates, including Babcock & Brown s ownership interests in our Manager and certain other companies that manage and service Fly and its aircraft portfolio. BBAM LP was a newly formed, privately-held aircraft leasing and management business that provides management and administrative services to Fly, including servicing of its aircraft portfolio. In connection with Summit s purchase of these assets, we purchased a 15% interest in BBAM LP. Summit owns the remaining 85% interest in BBAM LP.

Our web address is: [www.flyleasing.com](http://www.flyleasing.com).

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The following selected financial data should be read in conjunction with Item 5 Operating and Financial Review and Prospects and our audited consolidated financial statements and related notes thereto included at Item 18 Financial Statements in this Annual Report. The selected financial data presented below are: (i) our operating results for the years ended December 31, 2011, 2010, 2009 and 2008; and (ii) our operating results for the period from May 3, 2007 (our incorporation date) to December 31, 2007.

|   | (Dollars in thousands, except share data) |                |                |                |               |
|---|---|----------------|----------------|----------------|---------------|
|   | Fly Leasing Limited                       |                |                |                |               |
|   | For the years ended December 31,          |                |                |                | December 31,  |
|   | 2011                                      | 2010           | 2009           | 2008           | 2007          |
| Operating lease revenue   | \$ 230,716                                | \$ 219,655     | \$ 213,964     | \$ 218,940     | \$ 26,042     |
| Gain on sale of aircraft  | 9,137                                     | 13,449         |                | 11,437         |               |
| Gain on purchases of notes payable and sale of option to purchase notes payable |   | 12,501         | 82,666         |                |               |
| <b>Total revenues</b>   | <b>248,789</b>                            | <b>253,665</b> | <b>307,535</b> | <b>236,138</b> | <b>33,334</b> |
| <b>Total expenses</b>   | <b>243,451</b>                            | <b>190,791</b> | <b>194,075</b> | <b>181,146</b> | <b>29,957</b> |
| <b>Net income</b>   | <b>1,096</b>                              | <b>52,667</b>  | <b>89,093</b>  | <b>48,125</b>  | <b>2,345</b>  |
| <b>Earnings per share:</b>  |   |                |                |                |               |
| Basic and diluted   | \$ 0.03                                   | \$ 1.86        | \$ 2.89        | \$ 1.44        | \$ 0.19       |
| Pro forma <sup>(1)</sup>  |   |                |                |                | \$ 0.07       |
| <b>Dividends declared and paid per share</b>                                    | <b>\$ 0.80</b>                            | <b>\$ 0.80</b> | <b>\$ 0.80</b> | <b>\$ 2.00</b> |               |

(1) The Company has presented pro forma earnings per share for the period ended December 31, 2007 as if its initial public offering had occurred on May 3, 2007 (incorporation date).

On April 29, 2010, Fly adopted the 2010 Omnibus Incentive Plan and has made an aggregate grant of 1,200,000 stock appreciation rights (SARs) and restricted stock units (RSUs) as of December 31, 2011 to certain employees of BBAM LP who provide services to the Company pursuant to certain management and servicing agreements. The holder of a SAR or RSU is entitled to dividend equivalent rights on each SAR and RSU. For each dividend equivalent right, the holder has the non-forfeitable right to receive a cash amount equal to the per share dividend paid by Fly during the period between the grant date and the earlier of the (i) awards exercise, (ii) termination date or (iii) expiration date (Dividend Amount). Dividend Amounts accrue from the grant date but are payable to the holder only when the SAR or RSU on which the dividend equivalent right applies has vested. Net income available to common shareholders is determined by reducing the Company's net income for the period by the dividend equivalents paid on vested RSUs and SARs during the period. Dividend equivalents paid totaled \$360,000 and \$120,000 for 2011 and 2010, respectively.

Basic and diluted earnings per share are calculated: (1) for 2011 and 2010 by dividing net income, less the dividend equivalent amounts paid, by the weighted average number of basic and diluted shares outstanding for the year; (2) for 2009 and 2008, by dividing net income by the weighted average number of shares outstanding for the year; and (3) for 2007 by dividing net income for the period from May 3, 2007, the date the Company was incorporated, to December 31, 2007 by the weighted average number of shares outstanding from October 2, 2007 to December 31, 2007. Prior to April 29, 2010, the Company did not have a share-based compensation program.





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(Dollars in thousands, except share data)

|  | Fly Leasing Limited<br>As of December 31, |              |              |              |              |
|--|---|--------------|--------------|--------------|--------------|
|  | 2011                                      | 2010         | 2009         | 2008         | 2007         |
| <b>Balance sheet data:</b>                   |   |              |              |              |              |
| Total assets                                 | \$ 3,198,498                              | \$ 1,978,224 | \$ 2,024,132 | \$ 2,086,174 | \$ 1,589,226 |
| Total liabilities                            | 2,755,465                                 | 1,503,320    | 1,539,608    | 1,696,761    | 1,098,724    |
| Total shareholders' equity/ members' capital | 443,033                                   | 474,904      | 484,524      | 389,413      | 490,502      |
| Number of shares                             | 25,685,527                                | 26,707,501   | 30,279,948   | 32,488,911   | 33,603,450   |

**Risk Factors**

*The risks discussed below could materially and adversely affect our business, prospects, financial condition, results of operations, cash flows, the trading price of our shares and our ability to pay dividends. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also materially and adversely affect our business, prospects, financial condition, results of operations, cash flows and ability to pay dividends.*

**Risks Related to the GAAM Portfolio**

*We may be unable to successfully integrate and manage the 49 additional aircraft which we acquired in October 2011.*

On October 14, 2011, we acquired 49 additional aircraft, increasing the size of our portfolio by 80%. The acquisition added new aircraft types from those that were previously in the Fly portfolio, as well as new lessees and jurisdictions. Our business and results of operations may be adversely affected if we are unable to successfully integrate these aircraft into our portfolio and effectively manage these assets and leases. In addition, we assumed approximately \$1.2 billion of non-recourse, secured debt financing with the aircraft. Approximately \$598.2 million (excluding debt discount) of this debt (which finances 19 aircraft) is financed through a single facility which matures in November 2018. The remaining \$612.4 million of debt associated with the other aircraft matures at the end of the respective leases of those aircraft, with maturity dates ranging from 2012 to 2020, and there is no assurance that we will be able to extend or replace those loans at maturity. This amount includes \$171.4 million of debt that matures in 2012 in connection with the scheduled expiration of eight leases. There is no assurance that we can extend or refinance these loans on terms acceptable to us.

**Risks Related to Our Relationship with BBAM LP**

*Our company is managed, and our aircraft portfolio is serviced by BBAM LP, an aircraft leasing and management company with limited independent operating history, which was formed by the management team of our Servicer.*

On April 29, 2010, Summit, a newly formed entity that is owned by the management team of BBAM, purchased substantially all of the aviation assets of Babcock & Brown. In connection with this transaction, we purchased a 15% interest in BBAM LP, whose affiliates manage our company and service our aircraft portfolio. The remaining 85% of BBAM LP is owned by Summit. BBAM LP was formed on March 4, 2010 and has very limited independent operating history upon which to assess their prospects or ability to manage our Company or service our portfolio of aircraft. Our success or failure depends on the skill and care with which BBAM LP manages our business and performs its services under our management and servicing agreements. Under these agreements, our Servicer is responsible for arranging the leasing of our fleet, acquiring and disposing of our aircraft, marketing our aircraft for re-lease, collecting rents and other payments from lessees, monitoring maintenance, insurance and other obligations under our leases and enforcing our rights against lessees. Therefore, our continued success depends on the diligence, skill and network of business contacts of BBAM LP's management team and the continued service of key employees of BBAM LP. The departure of any senior management personnel of BBAM LP or of a significant number of key employees of our Servicer or a deterioration of our relationship with BBAM could have a material adverse effect on our performance.

In addition, the investment in BBAM LP is a new form of investment for us and may subject us to new and unforeseen risks, including adverse tax consequences and additional financial reporting obligations related to our investment.

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***BBAM has conflicts of interest with us and their limited contractual or other duties will not restrict them from favoring their own business interests to our detriment.***

Conflicts of interest will arise between us and BBAM LP with respect to our operations and business opportunities. BBAM LP acquires, manages and remarkets aircraft for lease or sale for us and for other entities, including entities in which Summit has an economic interest. We may compete directly with such other managed entities for investment opportunities. For example, BBAM performs aircraft acquisition, disposition and management services pursuant to a joint marketing agreement with Nomura Babcock & Brown Co., Ltd, referred to as NBB. BBAM has arranged a significant number of aircraft acquisitions and dispositions pursuant to the NBB arrangement. We expect that BBAM will continue to arrange acquisition and disposition opportunities with NBB and that we may compete with NBB for such opportunities. A conflict of interest will arise if BBAM identifies an aircraft acquisition opportunity that would meet our investment objectives as well as those of NBB or any other entity managed by BBAM. We do not have any exclusive right to participate in aircraft acquisition opportunities originated or identified by BBAM. Under our agreements with BBAM LP, our Manager has agreed to act in the best interests of our shareholders. However, neither BBAM nor any other BBAM LP affiliate will be restricted from pursuing, or offering to a third party, including NBB or any other party managed by, or otherwise affiliated or associated with BBAM LP, any investment or disposal opportunity or will be required to establish any investment protocol in relation to prioritization of any investment or disposal opportunity. We may purchase in the future aircraft from entities in which Summit has an ownership interest. Although such purchases will require approval by our independent directors, the pricing and other terms of these transactions may be less advantageous to us than if they had been the result of transactions among unaffiliated third parties.

Under our servicing agreements with BBAM, if a conflict of interest arises as to our aircraft and other aircraft managed by BBAM, BBAM must perform the services in good faith, and, to the extent that our aircraft or other aircraft managed by BBAM have substantially similar characteristics that are relevant for purposes of the particular services to be performed, BBAM has agreed not to discriminate among our aircraft or between any of our aircraft and any other managed aircraft on an unreasonable basis. Nevertheless, despite these contractual undertakings, BBAM as Servicer may favor its own interests and the interests of other managed entities over our interests. Conflicts may arise when our aircraft are leased to entities that also lease other aircraft managed by BBAM and decisions affecting some aircraft may have an adverse impact on others. For example, when a lessee in financial distress seeks to return some of its aircraft, BBAM may be required to decide which aircraft to accept for return and may favor its or another managed entity's interest over ours. Conflicts also may arise, for example, when our aircraft are being marketed for re-lease or sale at a time when other aircraft managed by BBAM are being similarly marketed.

Under the terms of our servicing agreements, we are not entitled to be informed of all conflicts of interest involving BBAM and are limited in our right to replace BBAM because of conflicts of interest. Any replacement Servicer may not provide the same quality of service or may not afford us terms as favorable as the terms currently offered by BBAM. If BBAM, as the servicer, makes a decision that is adverse to our interests, our business, financial condition, results of operations and cash flows could suffer. See *Even if we were to become dissatisfied with BBAM LP's performance, there are only limited circumstances under which we are able to terminate our management and servicing agreements and we may not terminate the servicing agreement for our Initial Portfolio without the prior written consent of the policy provider.*

***Even if we were to become dissatisfied with BBAM LP's performance, there are only limited circumstances under which we are able to terminate our management and servicing agreements and we may not terminate the servicing agreement for our Initial Portfolio without the prior written consent of the policy provider.***

We may terminate the management agreement if:

at least 75% of our independent directors and holders of 75% or more of all of our outstanding common shares (measured by vote) determine by resolution that there has been unsatisfactory performance by our Manager that is materially detrimental to us;

our Manager materially breaches the management agreement and fails to remedy such breach within 90 days of receiving written notice from us requiring it to do so, or such breach results in liability to us and is attributable to our Manager's gross negligence, fraud or dishonesty, or willful misconduct in respect of the obligation to apply the standard of care;

any license, permit or authorization held by the Manager which is necessary for it to perform the services and duties under the management agreement is materially breached, suspended or revoked, or otherwise made subject to conditions which, in the reasonable opinion of our board of directors, would prevent the Manager from performing the services and the situation is not remedied within 90 days;



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BBAM Aviation Services Limited or one of its affiliates ceases to hold (directly or indirectly) more than 50% of the voting equity of, and economic interest in, the Manager;

our Manager becomes subject to bankruptcy or insolvency proceedings that are not discharged within 75 days, unless our Manager is withdrawn and replaced within 90 days of the initiation of such bankruptcy or insolvency proceedings with an affiliate or associate of BBAM that is able to make correctly the representations and warranties set out in the management agreement;

our Manager voluntarily commences any proceeding or files any petition seeking bankruptcy, insolvency, receivership or similar law, or makes a general assignment for the benefit of its creditors, unless our Manager is withdrawn and replaced within 15 days with an affiliate or associate of BBAM that is able to make correctly the representations and warranties set out in the management agreement;

an order is made for the winding up of our Manager, unless our Manager is withdrawn and replaced within 15 days with an affiliate or associate of BBAM that is able to make correctly the representations and warranties set out in the management agreement; and

Steven Zissis ceases to be the President or Chief Executive Officer of BBAM LP at any time prior to April 29, 2015 for any reason other than death or disability.

We will pay a termination fee to the Manager if we elect not to renew the Management Agreement after the end of each of the first three five-year terms or if the Manager terminates the Management Agreement for cause. The termination fee is equal to three times the non-renewal base amount after the end of the first five-year term, two times this amount after the end of the second five-year term and one time this amount after the end of the third five-year term. The non-renewal base amount is equal to \$6 million, plus 50% of any annual management fees up to an additional \$6 million.

In addition, if the management agreement is not renewed at the end of a five-year term or is terminated by the Manager for cause, our investment in BBAM may be repurchased by the other owners of BBAM for a purchase price equal to: (i) during and at the end of the first five year term, the lesser of fair market value or the purchase price paid by Fly less distributions received; (ii) during and at the end of the second five year term, 50% of fair market value but in no case less than Fly's unrecouped capital; (iii) during and at the end of the third five year term, 75% of fair market value but in no case less than Fly's unrecouped capital; or (iv) thereafter, 100% of fair market value but in no case less than Fly's unrecouped capital.

We have the right to terminate the servicing agreement for our Initial Portfolio (with the prior written consent of the financial guaranty provider for the Securitization, which we refer to as the policy provider) and the policy provider has the independent right to terminate the agreement (without our consent) in the following limited circumstances:

Bankruptcy or insolvency of BBAM LP;

BBAM LP ceases to own, directly or indirectly, at least 50% of the Servicer;

Summit ceases to own, directly or indirectly, at least 33.33% of the partnership interests in BBAM LP; provided that a sale that results in such ownership being at a level below 33.33% shall not constitute a servicer termination event if the sale is to a publicly listed entity or other person with a net worth of at least \$100 million;

Steven Zissis ceases to be the President or Chief Executive Officer of BBAM LP at any time prior to April 29, 2015 for any reason other than death or disability; and

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50% or more of the Servicer's key finance and legal team or technical and marketing team cease to be employed by BBAM LP and are not replaced with employees with reasonably comparable experience within 90 days.

If the servicing agreement for our Initial Portfolio is terminated by us or the policy provider and another servicer is engaged to service our Initial Portfolio, we will no longer be entitled to a credit against fees due under the management agreement for servicing fees paid with respect to our Initial Portfolio and our expenses would increase substantially. Although this will be a disincentive for us to terminate the servicing agreement for our Initial Portfolio, it is not likely to be a factor in a decision by the policy provider to exercise its independent ability to terminate the agreement.

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***Our management and servicing agreements limit our remedies against BBAM LP for unsatisfactory performance and provide certain termination rights to the policy provider.***

Under our management and servicing agreements with BBAM LP, in many cases we may not have the right to recover damages from BBAM LP for unsatisfactory performance. Moreover, we have agreed to indemnify our Manager, BBAM LP and their affiliates for broad categories of losses arising out of the performance of services, unless they are finally adjudicated to have been caused directly by our Manager's or BBAM LP's gross negligence, fraud, deceit or willful misconduct in respect of its obligation to apply its standard of care or, in the case of the servicing agreement for our Initial Portfolio, conflicts of interest standard in the performance of its services. In addition, because of our substantial dependence on BBAM LP, our board of directors may be reluctant to initiate litigation against BBAM LP to enforce contractual rights under our management and servicing agreements.

Under certain circumstances the provider of the financial guaranty insurance policy with respect to the Notes has the right to terminate BBAM as the servicer for our Initial Portfolio without our consent and may terminate the Servicer at a time which may be disadvantageous to us.

***BBAM may resign as Servicer under our servicing agreements under certain circumstances, which would significantly impair our ability to re-lease or sell aircraft and service our leases.***

BBAM may resign under one or more of our servicing agreements under certain circumstances if it reasonably determines that directions given, or services required, would, if carried out, be unlawful under applicable law, be likely to lead to an investigation by any governmental authority of BBAM or its affiliates, expose BBAM to liabilities for which, in BBAM's good faith opinion, adequate bond or indemnity has not been provided or place BBAM in a conflict of interest with respect to which, in BBAM's good faith opinion, BBAM could not continue to perform its obligations under the servicing agreement with respect to all serviced aircraft or any affected aircraft, as the case may be (but with respect to the foregoing circumstance, BBAM may resign only with respect to the affected aircraft). Whether or not it resigns, BBAM is not required to take any action of the foregoing kind. BBAM may also resign if it becomes subject to taxes for which we do not indemnify it. BBAM's decision to resign would significantly impair our ability to re-lease or sell aircraft and service our leases.

## **Risks Related to Our Business**

***The current debt crisis in Europe and the recent downgrade of the U.S. government's sovereign credit rating by Standard & Poor's Ratings Services could adversely affect our business and results of operations.***

The current crisis in Europe has created uncertainty with respect to the ability of certain European Union (EU) countries to continue to service their sovereign debt obligations. The continued uncertainty over the outcome of the EU governments' financial support programs and the possibility that other EU member states may experience similar financial troubles have created substantial volatility and adversely impacted financial markets. Several European banks which have been active in financing aircraft have announced their intention to scale back their aircraft related lending activities, and this may impact our ability to source debt financing for our aircraft. In addition, in early August 2011, many of the nationally recognized credit rating agencies either downgraded the U.S. long term debt rating or provided a negative rating outlook. Risks related to the current debt crisis in Europe and the recent downgrade of the U.S. government's sovereign credit rating have had, and are likely to continue to have, a negative impact on global economic activity and the financial markets. As these conditions persist, the ability of our lessees to meet their financial and other obligations under our operating leases could be adversely affected, which in turn could have an adverse effect on our business and results of operations.

***Our business is affected by general economic and financial conditions which could adversely affect our results of operations.***

Our business and results of operations are significantly affected by general business, financial market and economic conditions. The worsening of economic conditions, particularly if combined with high fuel prices, may have a material adverse effect on our lessees' ability to meet their financial and other obligations under our operating leases, which, if our lessees default on their obligations to us, could have a material adverse effect on our cash flow and results of operations. General business and economic conditions that could affect us include interest rate fluctuations, inflation, unemployment levels, bankruptcies, demand for passenger and cargo air travel, volatility in both debt and equity capital markets, liquidity of the global financial markets, the availability and cost of credit, investor and consumer confidence, global economic growth and the strength of local economies in which we operate.

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*The variability of supply and demand for aircraft and other aviation assets could depress lease rates and the value of our leased assets, which would have an adverse effect on our financial results and growth prospects and on our ability to meet our debt obligations and pay dividends.*

The aviation leasing and sales industry has experienced periods of aircraft oversupply and undersupply. The economic downturn and the slowdown in air travel between 2008 and early 2010 contributed to a decrease in the demand for aircraft and resulted in capacity cuts by airlines. In addition, manufacturers are increasing production rates of some aircraft types, which may result in an increase in the supply of aircraft. The oversupply of a specific type of aircraft or other aviation asset in the market is likely to depress lease rates for, and the value of, that type of asset. The supply and demand for aircraft is affected by various cyclical and non-cyclical factors that are not under our control, including:

passenger air travel and air cargo demand;

increased supply due to the sale of aircraft portfolios;

geopolitical and other events, including war, acts of terrorism, civil unrest, outbreaks of epidemic diseases and natural disasters;

operating costs, availability of jet fuel and general economic conditions affecting our lessees' operations;

governmental regulation, which includes new airworthiness directives, statutory limits on age of aircraft and restrictions in certain jurisdictions on the age of aircraft for import and other factors leading to obsolescence of aircraft models;

interest rates;

airline restructurings and bankruptcies;

cancellations of orders for aircraft;

delays in delivery by manufacturers;

availability and cost of credit;

manufacturer production levels and technological innovation;

retirement and obsolescence of aircraft models;

manufacturers merging or exiting the industry or ceasing to produce aircraft or engine types;

accuracy of estimates relating to future supply and demand made by manufacturers and lessees;

reintroduction into service of aircraft or engines previously in storage; and

airport and air traffic control infrastructure constraints.

These factors may produce sharp and prolonged decreases in asset values and achievable lease rates, which would have an impact on the value of our fleet and our cost of acquiring aircraft or other aviation assets, may result in lease defaults and could delay or prevent the aircraft or other aviation assets from being leased or re-leased on favorable terms, or, if desired, sold on favorable terms.

***We will need additional capital to finance our growth, and we may not be able to obtain it on acceptable terms, or at all, which may limit our ability to grow and compete in the aviation market.***

Our ability to acquire additional assets depends to a significant degree on our ability to access debt and equity capital markets. Our access to capital markets will depend on a number of factors including our historical and expected performance, compliance with the terms of our debt agreements, general market conditions, interest rate fluctuations and the relative attractiveness of alternative investments. In addition, volatility or disruption in the capital markets could adversely affect banks and financial institutions causing



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lenders to be reluctant or unable to provide us with financing on terms acceptable to us or to increase the costs of such financing. We compete with other lessors and airlines when acquiring aircraft and our ability to grow our portfolio is dependent on our ability to access attractive financing. The terms of our debt facilities restrict our ability to incur additional debt secured by the aircraft in each of those facilities. We are no longer able to acquire aircraft through any of our existing debt facilities. If we are unable to raise additional funds or obtain capital on acceptable terms, our growth opportunities are limited.

### ***Our future growth and profitability will depend on our ability to acquire aircraft and other aviation assets.***

Growth through future acquisitions of additional commercial aircraft and other aviation assets requires the availability of capital. Even if capital were available, the market for commercial aircraft is cyclical, sensitive to economic instability and extremely competitive, and we may encounter difficulties in acquiring aircraft on favorable terms or at all which could reduce our acquisition opportunities or cause us to pay higher prices. A significant increase in market interest rates would make it more difficult for us to make accretive acquisitions that would increase our distributable cash flows. Any acquisition of aircraft or other aviation assets may not be profitable to us after the acquisition of such asset and may not generate sufficient cash flow to justify our investment. In addition, acquisition of additional aircraft, other aviation assets and other investments that we may make expose us to risks that may harm our business, financial condition, results of operations and cash flows, including risks that we may:

impair our liquidity by using a significant portion of our available cash or borrowing capacity to finance acquisitions and investments;

significantly increase our interest expense and financial leverage to the extent we incur additional debt to finance acquisitions and investments;

incur or assume unanticipated liabilities, losses or costs associated with the aircraft or other aviation assets that we acquire or investments we may make;

incur other significant charges, including asset impairment or restructuring charges; or

be unable to maintain our ability to pay regular dividends to our shareholders.

***If we experience abnormally high maintenance or obsolescence issues with any aircraft or aviation assets that we acquire, our financial results and growth could be materially and adversely affected.***

Unlike new aircraft, used aircraft typically do not carry warranties as to their condition. As a result, we may not be able to claim any warranty related expenses on used aircraft. Although we may inspect an existing aircraft and its documented maintenance, usage, lease and other records prior to acquisition, we may not discover all defects during an inspection. Repairs and maintenance costs for existing aircraft are difficult to predict and generally increase as aircraft age and can be adversely affected by prior use. These costs could decrease our cash flow and reduce our liquidity and our ability to pay regular dividends to our shareholders.

In addition, aircraft are long-lived assets, requiring long lead times to develop and manufacture, with particular types and models becoming obsolete and less in demand over time when newer, more advanced aircraft are manufactured. By acquiring existing aircraft, we have greater exposure to more rapid obsolescence of our fleet, particularly if there are unanticipated events shortening the life cycle of such aircraft, such as government regulation or changes in our airline customers' preferences. This may result in a shorter life cycle for our fleet and, accordingly, declining lease rates, impairment charges, increased depreciation expense or losses related to aircraft asset value guarantees, if we were to provide such guarantees.

Further, variable expenses like fuel, crew size or aging aircraft corrosion control or modification programs and related airworthiness directives could make the operation of older aircraft more costly to our lessees and may result in increased lessee defaults. We may also incur some of these increased maintenance expenses and regulatory costs upon acquisition or re-leasing of our aircraft. Any of these expenses or costs will have a negative impact on our financial results.

*We may enter into strategic ventures which pose risks including a lack of complete control over the enterprise, and our financial results and growth prospects may be adversely affected if we encounter disputes, deadlocks or other conflicts of interest with our strategic partners.*

We may occasionally enter into strategic ventures or investments with third parties. For example, we have made a 15% investment in BBAM LP and a 57% investment in an entity which currently owns four Boeing 767-300 aircraft. We may have limited management rights in these strategic ventures and may not control decisions regarding the remarketing or sale of aircraft assets owned by these

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strategic ventures. In addition, if we are unable to resolve a dispute with a strategic partner that retains material managerial veto rights, we might reach an impasse that could require us to liquidate our investment at a time and in a manner that could result in our losing some or all of our original investment in the venture, which could have an adverse effect on our financial results and growth prospects. These strategic ventures and investments are also new forms of investments for us and may subject us to new and unforeseen risks, including adverse tax consequences and additional reporting and compliance requirements.

### ***We may not be able to pay or maintain dividends on our shares.***

Although we have paid a dividend each quarter since our IPO, we reduced our quarterly dividend to \$0.20 per share beginning with the fourth quarter of 2008, compared to \$0.50 per share in prior quarters. There are a number of factors that could affect our ability to pay future dividends including, but not limited to, the following:

lack of availability of cash to pay dividends due to changes in our operating cash flow, capital expenditure requirements, working capital requirements and other cash needs;

restrictions imposed by our financing arrangements, including under the Notes, our Aircraft Acquisition Facility and any indebtedness incurred in the future to refinance our existing debt or to expand our aircraft portfolio;

our inability to make acquisitions of additional aircraft, other aviation assets or investments that are accretive to cash flow;

use of funds to make and finance acquisitions of aircraft, other aviation assets and investments we may make;

reduced levels of demand for, or value of, our aircraft;

increased supply of aircraft;

obsolescence of aircraft in our portfolio;

lower lease rates on new aircraft and re-leased aircraft;

delays in re-leasing our aircraft after the expiration or early termination of existing leases;

impaired financial condition and liquidity of our lessees;

deterioration of economic conditions in the commercial aviation industry generally;

poor performance by our Manager and BBAM LP and other service providers and our limited rights to terminate them;

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unexpected or increased maintenance, operating or other expenses or changes in the timing thereof;

a decision by our board of directors to cease distributing a portion of our cash flow available for distribution;

changes in Irish tax law, the tax treaty between the United States and Ireland (the Irish Treaty ) or our ability to claim the benefits of such treaty;

cash reserves which may be established by our board of directors; and

restrictions under Bermuda law on the amount of dividends that we may pay.

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### **Risks Related to Our Indebtedness**

*We have substantial indebtedness that imposes constraints on our operations and could adversely affect our ability to pay dividends on our common shares.*

On November 6, 2009, the availability period under the Aircraft Acquisition Facility expired, and B&B Air Acquisition began to apply substantially all of its available cash flow to repay the principal under its Aircraft Acquisition Facility. As a result, the cash flow from the aircraft held by B&B Air Acquisition is not available to us to pay expenses of Fly or to pay dividends on our common shares. In addition, failure by B&B Air Acquisition to maintain a monthly interest coverage ratio of at least 1.1 to 1 and a rolling three month interest coverage ratio of at least 1.25 to 1 would be an event of default under the Aircraft Acquisition Facility. We will seek to refinance some or all of the amounts outstanding under the Aircraft Acquisition Facility prior to November 2012. Depending on market conditions, however, it may not be possible to refinance the Aircraft Acquisition Facility prior to November 2012 on terms we find acceptable.

If B&B Air Funding's debt service coverage ratio (as defined in the indenture for the Securitization) is less than 1.80 on any two consecutive monthly payment dates occurring before July 2012, B&B Air Funding will be required to apply all of its available cash flow to repay the principal of the Notes. Commencing August 2012, B&B Air Funding will be required to apply all of its available cash flow after payment of certain expenses to repay the principal on the Notes. When that occurs, the cash flow from the aircraft in the B&B Air Funding portfolio will not be available to us. Although we are not required to refinance the Notes, we may seek to do so prior to their maturity. Depending on market conditions, however, it may not be possible to refinance the Notes on terms we find acceptable or more advantageous to the current terms of the Notes.

In connection with the purchase of 19 of the 49 aircraft acquired as part of the GAAM Portfolio, we assumed a debt facility provided by Norddeutsche Landesbank Girozentrale ( Nord LB Facility ). Beginning in November 2012, substantially all cash flow associated with these 19 aircraft, after payment of certain expenses, will be applied to payment of interest and principal and will not be available for distribution to us.

In addition to the facilities described above, we have additional indebtedness on 35 aircraft (30 of which are part of the GAAM Portfolio). The terms of these loans match the scheduled expiration dates of the respective leases. If we are unable to refinance our indebtedness before being required to apply all available cash flow from our portfolio to repay principal thereon or prior to required payment of balloon amounts at loan maturity, then our ability to continue paying dividends to our shareholders will be adversely affected if we have not developed sufficient cash reserves or additional sources of cash flow to replace the cash flows that will be applied to such principal amortization or repayment.

In addition, the terms of our debt facilities subject us to certain risks and operational restrictions, including:

all the aircraft and related leases in our portfolio secure debt obligations, the terms of which restrict our ability to sell aircraft and require us to use proceeds from sales of aircraft, in part, to repay amounts outstanding under those notes;

we are required to dedicate a significant portion of our cash flow from operations to debt service payments, thereby reducing the amount of our cash flow available to pay dividends, fund working capital, make capital expenditures and satisfy other needs;

restrictions on our subsidiaries' ability to distribute excess cash flow to us under certain circumstances;

lessee, geographical and other concentration requirements limit our flexibility in leasing our aircraft;

requirements to obtain the consent of third parties including lenders, the financial guaranty policy provider for the Securitization, whom we refer to as the policy provider, and rating agency confirmations for certain actions; and

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restrictions on our subsidiaries ability to incur additional debt, create liens on assets, sell assets, make freighter conversions and make certain investments or capital expenditures.

The restrictions described above may impair our ability to operate and to compete effectively with our competitors. Similar restrictions may be contained in the terms of future financings that we may enter into to finance our growth.

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***We are a holding company and currently rely on our subsidiaries to provide us with funds necessary to meet our financial obligations and pay dividends.***

We are a holding company and our principal assets are the equity interests we hold in our subsidiaries, which own either directly or indirectly through their subsidiaries, the aircraft in our portfolio. As a result, we depend on dividends and other payments from our subsidiaries to generate the funds necessary to meet our financial obligations and to pay dividends on our shares. Our existing subsidiaries are legally distinct from us and may be significantly restricted from paying dividends or otherwise making funds available to us pursuant to the agreements governing their financing arrangements. If we are unable to comply with the financial and other covenants contained in these agreements, then the amounts outstanding under these debt facilities may become immediately due and payable, cash generated by aircraft financed through these facilities may be unavailable to us and/or we may be unable to draw additional amounts under these facilities. The events that could cause some of our subsidiaries not to be in compliance with their loan agreements, such as a lessee default, may be beyond our control, but they nevertheless could have a substantial adverse impact on the amount of our cash flow available to fund working capital, make capital expenditures and satisfy other cash needs. For a description of the operating and financial restrictions in our debt facilities, see the section titled *Operating and Financial Review and Prospects Financing*.

***Our subsidiaries are subject to interest rate risk, which could impair their ability to make distributions to us.***

Our debt facilities have floating interest rates, creating the risk of an increase in interest rates and the risk that cash flow may be insufficient to make scheduled interest payments if interest rates were to increase. To limit this risk, our subsidiaries have entered into interest rate swaps with one or more counterparties. If any counterparty were to default on its obligations, then a mismatch in the floating rate interest obligations and fixed rate lease payments may arise, which could impair our subsidiaries' ability to make distributions to us, which would, in turn, adversely affect our ability to meet our financial obligations and pay dividends to our shareholders. If any of our interest rate swap arrangements were terminated early, we could be obligated to make a material payment to our counterparty.

### **Risks Relating to Our Aircraft Portfolio**

***Factors that increase the risk of decline in aircraft value and achievable lease rates could have an adverse effect on our financial results and growth prospects and on our ability to meet our debt obligations and to pay dividends.***

In addition to factors linked to the aviation industry generally, other factors that may affect the value and achievable lease rates of our aircraft and other aviation assets include:

the particular maintenance, damage and operating history of the airframes and engines;

the number of operators using that type of aircraft or engine;

whether an aircraft or other aviation asset is subject to a lease and, if so, whether the lease terms are favorable to the lessor;

the age of our aircraft and other aviation assets;

airworthiness directives and service bulletins;

aircraft noise and emission standards;

any tax, customs, regulatory and other legal requirements that must be satisfied when an aircraft is purchased, sold or re-leased;

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compatibility of our aircraft configurations or specifications with other aircraft owned by operators of that type; and

decreases in the creditworthiness of our lessees.

Any decrease in the values of and achievable lease rates for commercial aircraft or other aviation assets that may result from the above factors or other unanticipated factors may have a material adverse effect on our financial results and growth prospects and our ability to meet our debt obligations and to pay dividends.

***Airbus and Boeing have announced new engine variants for their narrowbody aircraft, which could decrease the value and lease rates of aircraft in our portfolio.***

On December 1, 2010, Airbus announced the launch of the New Engine Option ( NEO ) program, which involves the offering of two new engine types one from Pratt & Whitney, a division of United Technologies Corporation, and the other from CFM International, Inc. on certain Airbus A319/A320/A321 aircraft delivering in 2016 and thereafter. Airbus proposes to charge a price premium for



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A319/A320/A321 aircraft equipped with these new engines. Boeing announced its re-engined aircraft on August 30, 2011. The new 737 family of aircraft will be powered by CFM International LEAP-18 engines optimized for this aircraft. The first deliveries are expected in 2017. The development of these new engine options could decrease the desirability of the current aircraft models that are not equipped with these new engines and thereby increase the supply of these types of aircraft. This increase in supply could, in turn, reduce both lease rates and future residual values for aircraft that are not equipped with the new engines.

***The advent of superior aircraft technology or the introduction of a new line of aircraft could cause our existing aircraft portfolio to become outdated and therefore less desirable, which could adversely affect our financial results and growth prospects and our ability to compete in the marketplace.***

As manufacturers introduce technological innovations and new types of aircraft, including the Boeing 787 and the Airbus A350, certain aircraft in our existing portfolio may become less desirable to potential lessees or purchasers. Such technological innovations may increase the rate of obsolescence of existing aircraft faster than currently anticipated by our management or accounted for in our accounting policy. In addition to new aircraft from Bombardier and Embraer, and new aircraft manufacturers, such as Mitsubishi Aircraft Corporation in Japan, Sukhoi Company (JSC) in Russia and the Commercial Aircraft Corporation of China will compete with existing Airbus and Boeing aircraft. It is uncertain how these offerings in the future could adversely impact the demand and liquidity of existing equipment. In addition, the imposition of more stringent noise or emissions standards may make certain of our aircraft less desirable and less valuable in the marketplace. Any of these risks could adversely affect our ability to lease or sell our aircraft on favorable terms or at all or our ability to charge rental amounts that we would otherwise seek to charge. The advent of new technologies or the introduction of new types of aircraft could materially adversely affect the value of the aircraft in our portfolio. In addition, our Manager and Servicer has limited experience with acquiring, leasing or selling these new aircraft types, and making investments in these new aircraft types may subject us to new and unforeseen risks, including increased difficulty in leasing or disposing of these aircraft.

***Our operational costs will increase as our aircraft age, which may adversely affect the amounts available to pay dividends.***

As of December 31, 2011, the weighted average age of the aircraft in our portfolio was 8.5 years. In general, the cost of delivering an aircraft under a re-lease, including maintenance and modification expenditures, increases with the age of the aircraft. The costs of converting an aging passenger aircraft to a cargo aircraft are also substantial. The incurrence of these greater expenditures as our fleet ages could adversely affect our financial results and our ability to pay dividends.

***The concentration of aircraft types in our portfolio could harm our business and financial results should any difficulties specific to these particular types of aircraft occur.***

As of December 31, 2011, our portfolio contains a mix of aircraft types including Airbus A319 aircraft, A320 aircraft, A330 aircraft, A340 aircraft, Boeing 717, Boeing 737 aircraft, Boeing 747 aircraft, Boeing 757 aircraft and Boeing 767 aircraft. 89% of our aircraft are single-aisle, narrow-body aircraft, as measured by net book value. The Boeing 717 and Boeing 757 are no longer in production and Airbus has recently announced that it will cease production of the A340. Out of production aircraft may have a shorter useful life or lower residual values due to obsolescence. In addition, if any of these aircraft types (or other types that we acquire in the future) should encounter technical or other difficulties, such affected aircraft types may be subject to grounding or diminution in value and we may be unable to lease such affected aircraft types on favorable terms or at all. The inability to lease the affected aircraft types may reduce our revenues and net income to the extent the affected aircraft types comprise a significant percentage of our aircraft portfolio.

***We operate in a highly competitive market for investment opportunities in aircraft and other aviation assets.***

The leasing and remarketing of commercial jet aircraft is highly competitive. We compete with other aircraft leasing companies, including GE Commercial Aviation Services Limited (GECAS), ILFC, AerCap B.V., Airastle Advisor LLC, Air Lease Corp., Aviation Capital Group, Avolon, AWAS, Boeing Capital Corporation, CIT Group Inc., Macquarie Bank Limited, RBS Aviation Capital, Bank of China Aviation, Sky Holdings, Vx Capital Partners and Jackson Square Aviation among others. We also may encounter competition from other entities that selectively compete with us, including:

airlines;

aircraft manufacturers;

financial institutions (including those seeking to dispose of repossessed aircraft at distressed prices);

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aircraft brokers;

special purpose vehicles formed for the purpose of acquiring, leasing and selling aircraft; and

public and private partnerships, investors and funds, including private equity and hedge funds.

Competition for a leasing transaction is based principally upon lease rates, delivery dates, lease terms, reputation, management expertise, aircraft condition, specifications and configuration and the availability of the types of aircraft necessary to meet the needs of the customer. Some of our competitors have significantly greater operating and financial resources than we have. In addition, some competing aircraft lessors have a lower overall cost of capital and may provide financial services, maintenance services or other inducements to potential lessees that we cannot provide. Given the financial condition of the airline industry, many airlines have reduced their capacity by eliminating select types of aircraft from their fleets. This has resulted in an increase in available aircraft of these types, a decrease in rental rates for these aircraft and a decrease in market values of these aircraft.

Competition in the purchase and sale of used aircraft is based principally on the availability of used aircraft, price, the terms of the lease to which an aircraft is subject and the creditworthiness of the lessee. When we decide to dispose of an aircraft, BBAM, as our servicer, will arrange the disposition pursuant to the terms of the servicing agreement for that aircraft. In doing so, BBAM will compete with the aircraft leasing companies listed above, as well as with the other types of entities described above and other investors.

Many of our competitors also have order positions with Boeing and Airbus that guarantee them the delivery of new, highly desirable aircraft in the future. We do not currently have any order positions with the aircraft manufacturers.

***Depreciation expenses and impairment charges could have a material adverse effect on our financial condition and results of operations.***

Our aircraft have finite economic lives, their values depreciate in the ordinary course over time and their ability to generate earnings and cash flow for our business declines over time. If depreciated aircraft are not replaced with newer aircraft, our ability to generate earnings and cash to pay dividends will be reduced. In addition, we depreciate our aircraft for accounting purposes on a straight-line basis to the aircraft's estimated residual value over its estimated useful life. If we dispose of an aircraft for a price that is less than its depreciated value, then we would be required to recognize a loss that would reduce our net income during the period of the disposition and reduce our total assets and shareholders equity.

In addition, aircraft in our portfolio and any other aircraft and other aviation assets that we acquire in the future are subject to periodic review for impairment for accounting purposes. We recognized an impairment charge of \$7.5 million during the year ended December 31, 2011 on two Boeing 737-500 aircraft manufactured in 1992. These two aircraft are scheduled to come off lease in 2012 at which time we expect to dispose of them. In the future, if expected cash flows related to any of our aircraft are adversely affected by factors including credit deterioration of a lessee, declines in rental rates, shortened economic life, residual value risk and other market conditions, then we may be required to recognize additional depreciation or material impairment charges that would reduce our net earnings or increase our net losses. Under U.S. GAAP, once an impairment results in a reduction to the carrying value of an asset, the carrying value of such asset cannot thereafter be increased.

***Aircraft liens could impair our ability to repossess, re-lease or resell the aircraft.***

In the normal course of business, liens that secure the payment of airport fees and taxes, custom duties, air navigation charges, landing charges, crew wages, maintenance charges, salvage or other obligations are likely, depending on the laws of the jurisdictions where aircraft operate, to attach to the aircraft (or, if applicable, to the engines separately). The liens may secure substantial sums that may, in certain jurisdictions or for limited types of liens (particularly fleet liens), exceed the value of any particular aircraft to which the liens have attached. Until they are discharged, the liens described above could impair our ability to repossess, re-lease or resell our aircraft.

If our lessees fail to fulfill their financial obligations, liens may attach to our aircraft. In some jurisdictions, aircraft liens or separate engine liens may give the holder thereof the right to detain or, in limited cases, sell or cause the forfeiture of the aircraft (or, if applicable, the engines separately). We cannot assure you that the lessees will comply with their obligations under the leases to discharge liens arising during the terms of the leases. We may, in some cases, find it necessary to pay the claims secured by such liens in order to repossess the aircraft or obtain the aircraft or engines from a creditor thereof. These payments would be a required expense for us and would reduce our net income and our cash flows.



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*We cannot assure you that all lessees will comply with the registration requirements in the jurisdiction where they operate.*

All of our aircraft are required to be registered at all times with appropriate governmental authorities. Generally, in jurisdictions outside the United States, failure by a lessee to maintain the registration of a leased aircraft would be a default under the applicable lease, entitling us to exercise our rights and remedies thereunder. If an aircraft were to be operated without a valid registration, the lessee operator or, in some cases, the owner or lessor might be subject to penalties, which could constitute or result in a lien being placed on such aircraft. Failure to comply with registration requirements also could have other adverse effects, including inability to operate the aircraft and loss of insurance. We cannot assure you that all lessees will comply with these requirements.

**Risks Relating to Our Leases**

*We will need to re-lease or sell aircraft as leases expire to continue to generate sufficient funds to meet our debt obligations, finance our growth and operations and pay dividends. We may not be able to re-lease or sell aircraft on favorable terms, or at all.*

Our business strategy entails the need to re-lease aircraft as our current leases expire to generate sufficient revenues to meet our debt obligations, finance our growth and operations and pay dividends to our shareholders. The ability to re-lease aircraft depends on general market and competitive conditions. Some of our competitors may have greater access to financial resources and, as a result of restrictions on us contained in the terms of our indebtedness, may have greater operational flexibility. If we are not able to re-lease an aircraft or to do so on favorable terms, we may be required to attempt to sell the aircraft to provide funds for our debt service obligations or to otherwise finance our operations. Our ability to re-lease or sell aircraft on favorable terms or without significant off-lease time and transition costs could be adversely affected by depressed conditions in the airline and aircraft industries, airline bankruptcies, the effects of terrorism and war, the sale of other aircraft by financial institutions or other factors.

*We rely on our lessees' continuing performance of their lease obligations.*

We operate as a supplier to airlines and are indirectly impacted by the risks facing airlines today. Our success depends upon the financial strength of our lessees, our ability to assess the credit risk of our lessees and the ability of lessees to perform their contractual obligations to us. The ability of each lessee to perform its obligations under its lease will depend primarily on the lessee's financial condition and cash flow, which may be affected by factors beyond our control, including:

competition;

fare levels;

air cargo rates;

passenger air travel and air cargo demand;

geopolitical and other events, including war, acts of terrorism, civil unrest, outbreaks of epidemic diseases and natural disasters;

increases in operating costs, including the availability and cost of jet fuel and labor costs;

labor difficulties;

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economic and financial conditions and currency fluctuations in the countries and regions in which the lessee operates; and

governmental regulation of, or affecting, the air transportation business, including noise and emissions regulations, climate change initiatives and age limitations.

Given the size of our portfolio, we expect that some lessees may encounter financial difficulties or suffer liquidity problems and, as a result, will struggle to make lease payments under our operating leases. We further expect that lessees experiencing financial difficulties may seek a reduction in their lease rates or other concessions in lease terms. We could experience increased delinquencies, particularly in any future downturns in the airline industry, which could worsen the financial condition and liquidity problems of these lessees. In addition, many airlines are exposed to currency risk due to the fact that they earn revenues in their local currencies and

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certain of their liabilities and expenses are denominated in U.S. dollars, including lease payments to us. A delayed, missed or reduced rental payment from a lessee decreases our revenues and cash flow and may adversely affect our ability to make payments on our indebtedness and pay dividends to shareholders.

We are typically not in possession of any aircraft while the aircraft are on lease to the lessees. Consequently, our ability to determine the condition of the aircraft or whether the lessees are properly maintaining the aircraft is limited to periodic inspections that we perform or that are performed on our behalf by third-party service providers or aircraft inspectors. A lessee's failure to meet its maintenance obligations under a lease could:

result in a grounding of the aircraft;

cause us to incur costs in restoring the aircraft to an acceptable maintenance condition to re-lease the aircraft;

adversely affect lease terms in the re-lease of the aircraft; and

adversely affect the value of the aircraft.

We cannot assure you that, in the event that a lessee defaults under a lease, any security deposit paid or letter of credit provided by the lessee will be sufficient to cover the lessee's outstanding or unpaid lease obligations and required maintenance expenses or be sufficient to discharge liens that may have attached to our aircraft.

***If our lessees encounter financial difficulties and we decide to restructure our leases with those lessees, this could result in less favorable leases, significant reductions in our cash flows and adversely affect our ability to meet our debt obligations and pay dividends on our shares.***

We have restructured leases when lessees are late in making payments, fail to make required payments or have otherwise advised us that they expect to default in making required payments. A lease restructuring can involve a rescheduling of payments or even termination of a lease without receiving all or any of the past-due or deferred amounts. The terms and conditions of possible lease restructurings could result in a significant reduction of lease revenue which would have an adverse impact on our cash flow available for distribution and to pay dividends to shareholders. We may receive more requests for lease restructurings if any of our lessees should experience financial difficulties in the future.

***Lease defaults could result in significant expenses and loss of revenues.***

From our IPO through December 31, 2011, we have repossessed seven of our aircraft following lessee defaults. We repossessed one additional aircraft in the first quarter of 2012 and may repossess additional aircraft in the future. Repossession, re-registration and flight and export permissions after a lessee default typically result in greater costs than those incurred when an aircraft is redelivered at the end of a lease. These costs include legal and other expenses of court or other governmental proceedings, including the cost of posting surety bonds or letters of credit necessary to effect repossession of an aircraft which could be significant, particularly if the lessee is contesting the proceedings or is in bankruptcy. Delays resulting from repossession proceedings also would increase the period of time during which an aircraft or other aviation asset does not generate lease revenue. In addition, we may incur substantial maintenance, refurbishment or repair costs that a defaulting lessee has failed to pay and that are necessary to put the aircraft in a condition suitable for re-lease or sale. We may also incur storage costs associated with any aircraft that we repossess and are unable to immediately place with another lessee. It may also be necessary to pay off liens, taxes and governmental charges on the aircraft to obtain clear possession and to remarket the asset effectively, including liens that a defaulting lessee may have incurred in connection with the operation of its other aircraft.

We may also suffer other adverse consequences as a result of a lessee default and the related termination of the lease and the repossession of the related aircraft. It is likely that our rights upon a lessee default will vary significantly depending upon the jurisdiction of operation and the applicable law, including the need to obtain a court order for repossession of the aircraft and/or consents for deregistration or re-export of the aircraft. We anticipate that when a defaulting lessee is in bankruptcy, protective administration, insolvency or similar proceedings, additional limitations may apply. Certain jurisdictions give rights to the trustee in bankruptcy or a similar officer to assume or reject the lease or to assign it to a third party, or entitle the lessee or another third party to retain possession of the aircraft without paying lease rentals or performing all or some of the obligations under the relevant lease. In addition, certain of our lessees are owned in whole, or in part, by government-related entities,

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which could make it difficult to repossess our aircraft in that lessee's domicile. Accordingly, we may be delayed in, or prevented from, enforcing certain of our rights under a lease and in re-leasing the affected aircraft.



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If we repossess an aircraft or other aviation asset, we will not necessarily be able to export or deregister and profitably redeploy the asset. For instance, where a lessee or other operator flies only domestic routes in the jurisdiction in which an aircraft is registered, repossession may be more difficult, especially if the jurisdiction permits the lessee or the other operator to resist deregistration. Significant costs may also be incurred in retrieving or recreating aircraft records required for registration of the aircraft and obtaining a certificate of airworthiness for the aircraft or engine.

***Our lessees' failure to comply with their maintenance obligations on our aircraft could significantly harm our financial condition, results of operations and ability to pay dividends.***

The standards of maintenance observed by our lessees and the condition of aircraft at the time of sale or lease may affect the market values and rental rates of our aircraft. Under each of our leases, the lessee is primarily responsible for maintaining the aircraft and complying with all governmental requirements applicable to the lessee and to the aircraft, including operational, maintenance, government agency oversight, registration requirements and airworthiness directives. A lessee's failure to perform required maintenance during the term of a lease could result in a diminution in the value of an aircraft, an inability to re-lease the aircraft at favorable rates or at all, or a potential grounding of the aircraft.

Failures by a lessee to maintain an aircraft would also likely require us to incur maintenance and modification costs upon the termination of the applicable lease, which could be substantial, to restore the aircraft to an acceptable condition prior to re-leasing or sale. Even if we are entitled to receive maintenance payments, these payments may not cover the entire cost of actual maintenance required. Any failure to maintain our aircraft may materially adversely affect our financial results, asset values and growth prospects.

***Failure to pay certain potential additional operating costs could result in the grounding of our aircraft and prevent the re-lease, sale or other use of our aircraft, which would negatively affect our business, financial condition and results of operations.***

As in the case of maintenance costs, we may incur other operational costs upon a lessee default or where the terms of the lease require us to pay a portion of those costs. Such costs, which can be substantial, include:

the costs of casualty, liability, war and political risk insurance and the liability costs or losses when insurance coverage has not been or cannot be obtained as required or is insufficient in amount or scope;

the costs of licensing, exporting or importing an aircraft, costs of storing and operating an aircraft, airport taxes, customs duties, air navigation charges, landing fees and similar governmental or quasi-governmental impositions; and

penalties and costs associated with the failure of lessees to keep the aircraft registered under all appropriate local requirements or obtain required governmental licenses, consents and approvals.

The failure to pay some of these costs can result in liens on the aircraft or a loss of insurance. Any of these events could result in the grounding of the aircraft and prevent the re-lease, sale or other use of the aircraft until such default is cured.

***Our lessees may have inadequate insurance coverage or fail to fulfill their respective indemnity obligations, which could result in us not being covered for claims asserted against us and may negatively affect our business, financial condition and results of operations.***

Although we do not expect to control the operation of our leased aircraft, our ownership of the aircraft could give rise, in some jurisdictions, to strict liability for losses resulting from their operation. Our lessees are required to indemnify us for, and insure against, liabilities arising out of the use and operation of the aircraft, including third-party claims for death or injury to persons and damage to property for which we may be deemed liable. Lessees are also required to maintain public liability, property damage and hull all risks and hull war risks insurance on the aircraft at agreed upon levels. However, they are not generally required to maintain political risk insurance. There may be circumstances under which it would be desirable for us to maintain top-up and/or political risk coverage at our expense, which would add to our operating expenses.

Following the terrorist attacks of September 11, 2001, aviation insurers significantly reduced the amount of insurance coverage available to airlines for liability to persons other than employees or passengers for claims resulting from acts of terrorism, war or similar events. At the same time, they significantly increased the premiums for such third-party war risk and terrorism liability insurance and coverage in general. As a result, the amount of such third-party war risk and terrorism liability insurance that is available at any time may be below the amount required

under the initial leases and required by the market in general.

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We cannot assure you that the insurance maintained by our lessees will be sufficient to cover all types of claims that may be asserted against us. Any inadequate insurance coverage or default by lessees in fulfilling their indemnification or insurance obligations, as well as the lack of available insurance, could reduce the proceeds upon an event of loss and could subject us to uninsured liabilities, either of which could adversely affect our business, financial condition and results of operations.

***Failure to obtain certain required licenses, consents and approvals could negatively affect our ability to re-lease or sell aircraft, which would negatively affect our business, financial condition and results of operations.***

Aircraft leases often require specific licenses, consents or approvals. These include consents from governmental or regulatory authorities for certain payments under the leases and for the import, re-export or deregistration of the aircraft. Subsequent changes in applicable law or administrative practice may increase or otherwise modify these requirements. In addition, a governmental consent, once given, might be withdrawn. Furthermore, consents needed in connection with future re-leasing or sale of an aircraft may not be forthcoming. Any of these events could adversely affect our ability to re-lease or sell aircraft, which would negatively affect our business, financial condition and results of operations.

***Some of our leases provide the lessees with early termination options.***

As of December 31, 2011, eight of our leases provide the lessees with early termination options. We also could enter into leases in the future that provide lessees with early termination options. If any lease is terminated early at a time when we could not re-lease the aircraft at rates at least as favorable to us as the terminated lease, our results of operations and ability to pay dividends could be adversely affected.

***Risks associated with the concentration of our lessees in certain geographical regions could harm our business.***

In addition to global economic conditions, our business is exposed to local economic and political conditions that can influence the performance of lessees located in a particular region. The effect of these conditions on payments to us will be more or less pronounced, depending on the concentration of lessees in the region with adverse conditions.

***European concentration.*** Revenues from 28 lessees based in Europe accounted for 47% of our total revenues in 2011. Of the 28 lessees, five are based in Eastern Europe. Commercial airlines in Europe face, and can be expected to continue to face, increased competitive pressures, in part as a result of the deregulation of the airline industry by the European Union and the development of low-cost carriers. In addition, European carriers may be impacted by the recent lack of economic growth in Europe and the on-going debt crisis. European countries generally have relatively strict environmental regulations and traffic constraints that can restrict operational flexibility and decrease aircraft productivity, which could significantly increase aircraft operating costs.

***Asian and South Pacific concentration.*** Revenues from 13 lessees based in Asia (including India and Australia) accounted for 20% of our total revenues in 2011, and lease rental revenues from three lessees based in India accounted for 11% of total revenues. There are significant obstacles to the Indian airline industry's development, including poor aviation infrastructure, continuing losses from operations due to overcapacity and other factors, continuing government control and regulation over the industry. If this control and regulation persists or expands, the Indian airline industry likely would experience a significant decrease in growth or restrictions on future growth.

***North American concentration.*** Revenues from five lessees based in North America accounted for 19% of our total revenues in 2011. During the past 15 years a number of North American passenger airlines filed Chapter 11 bankruptcy proceedings and several major U.S. airlines ceased operations altogether. High labor costs, high fuel costs, the strength of labor unions in collective bargaining negotiations and the September 11, 2001 terrorist attacks in the United States have imposed additional financial burdens on most U.S. airlines.

***Mexico, South and Central American concentration.*** Revenues from three lessees based in Mexico, South and Central America accounted for 8% of our total revenues in 2011. While lessees throughout the world are affected by exchange rate fluctuations as a result of the mismatch of U.S. dollar exposure between their operating expenses and revenues, airlines in Mexico, South and Central America are particularly sensitive to this risk because of the history of currency devaluations in this region. Any strengthening of the U.S. dollar against the local currency could negatively impact the profitability of these airlines and their ability to meet their lease obligations to us. These risks are exacerbated by the potential for Mexican, South and Central American currencies to be devalued by governments as they have been periodically during the last four decades.

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***Middle East and Africa concentration.*** Revenues from four lessees based in the Middle East and Africa accounted for 6% of our total revenues in 2011. Although we currently have limited exposure to airlines based in the Middle East, continued and spreading civil unrest in the Middle East and other regions of the world may negatively impact airlines and airline travel.

The risks associated with the geographical concentration of our lessees may become exacerbated as our aircraft are re-leased to lessees or subleased to sublessees in other regions or as we acquire additional aircraft.

In addition to the geographic concentrations described above, we also have significant exposure to risks associated with conducting business in emerging markets. Emerging markets have less developed economies and infrastructure and are often more vulnerable to business and political disturbances, such as economic instability, significant fluctuations in interest rates and currency exchange rates, civil unrest, government instability, the nationalization or expropriation of private assets and the imposition of taxes or other charges by government authorities. The occurrence of any of these events in markets served by our lessees and the resulting economic instability may adversely affect our ownership interest in aircraft or the ability of lessees which operate in these markets to meet their lease obligations. As a result, lessees that operate in emerging market countries may be more likely to default than lessees that operate in developed countries. In addition, legal systems in emerging market countries may be less developed, which could make it more difficult for us to enforce our legal rights in such countries.

Further, demand for aircraft is dependent on passenger and cargo traffic, which in turn is dependent on general business and economic conditions. As a result, weak or negative economic growth in emerging markets may have an indirect effect on the value of the assets that we acquire if airlines and other potential lessees are adversely affected. For these and other reasons, our financial condition and results of operations may be negatively impacted by adverse economic and political developments in emerging market countries.

### **Risks Related to the Aviation Industry**

***Airline reorganizations could impair our lessees' ability to comply with their lease payment obligations to us.***

In recent years, multiple airlines have sought to reorganize and seek protection from creditors under their local laws. Bankruptcies have led to the grounding of significant numbers of aircraft, rejections of leases and negotiated reductions in aircraft lease rentals, with the effect of depressing aircraft market values. Additional reorganizations or liquidations by airlines under applicable bankruptcy or reorganization laws or further rejection or abandonment of aircraft by airlines in bankruptcy proceedings may depress aircraft values and aircraft lease rates. Additional grounded aircraft and lower market values would adversely affect our ability to sell certain of our aircraft or re-lease other aircraft at favorable rates.

***High fuel prices can adversely affect the profitability of the airline industry and our lessees' ability to meet their lease payment obligations to us.***

Fuel costs represent a major expense to airlines, and fuel prices fluctuate widely depending primarily on international market conditions, geopolitical and environmental events, regulatory changes including those related to greenhouse gas emissions and currency exchange rates. The ongoing unrest in North Africa and the Middle East, as well as recent orders by the Iranian government to halt oil exports to various European nations, has generated uncertainty regarding the predictability of the world's future oil supply, which has led to significant near-term increases in fuel costs. If this uncertainty continues, fuel costs may continue to rise in the future. Fuel prices will continue to have a significant impact on airline profitability. Due to the competitive nature of the airline industry, airlines may not be able to pass on increases in fuel prices to their customers by increasing fares. If they pass on the higher costs, it may adversely affect demand for air travel, which would reduce revenues to our customers. In addition, airlines may not be able to manage this risk by appropriately hedging their exposure to fuel price fluctuations. Fuel prices increased in 2011 and are continuing to increase in early 2012. If fuel prices increase further, they are likely to cause our lessees to incur higher costs or experience reduced revenues. Consequently, these conditions may:

affect our lessees' ability to make rental and other lease payments;

result in lease restructurings and aircraft and engine repossessions;

increase our costs of servicing and marketing aircraft;

impair our ability to re-lease the aircraft and other aviation assets or re-lease or otherwise dispose of the assets on a timely basis at favorable rates; and

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reduce the proceeds received for the aircraft or other aviation assets upon any disposition.

***Government regulations could require substantial expenditures, reduce our profitability and limit our growth.***

Certain aspects of our business are subject to regulation by state, federal and foreign governmental authorities. Aircraft are subject to regulations imposed by aviation authorities regarding aircraft maintenance and airworthiness. Laws affecting the airworthiness of aircraft generally are designed to ensure that all aircraft and related equipment are continuously maintained in proper condition to enable safe operation of the aircraft. Aircraft manufacturers also may issue their own recommendations. Airworthiness directives and similar requirements typically set forth particular special maintenance actions or modifications to certain aircraft types or models that the owners or operators of aircraft must implement.

Each lessee generally is responsible for complying with airworthiness directives with respect to its aircraft and is required to maintain the aircraft's airworthiness. To the extent that a lessee fails to comply with airworthiness directives required to maintain its certificate of airworthiness or other manufacturer requirements in respect of an aircraft or if the aircraft is not currently subject to a lease, we may have to bear the cost of such compliance. Under many leases, we have agreed to share with our lessees the cost of obligations under airworthiness directives (or similar requirements). These expenditures can be substantial and, to the extent we are required to pay them, our cash flow and ability to pay dividends could be substantially adversely affected.

In addition to these expenditures, which may be substantial, significant new requirements with respect to noise standards, emission standards and other aspects of our aircraft or their operation could cause our costs to increase and could cause the value of our aircraft portfolio to decrease. Other governmental regulations relating to noise and emissions levels may be imposed not only by the jurisdictions in which the aircraft are registered, possibly as part of the airworthiness requirements, but also by other jurisdictions where the aircraft operate. In addition, most countries' aviation laws require aircraft to be maintained under an approved maintenance program having defined procedures and intervals for inspection, maintenance and repair. To the extent that our aircraft are off-lease or a lessee defaults in effecting such compliance, we are required to comply with such requirements at our expense.

***The effects of various environmental regulations may negatively affect the airline industry. This may cause lessees to default on their lease payment obligations to us.***

Governmental regulations regarding aircraft and engine noise and emissions levels apply based on where the relevant aircraft is registered and operated. For example, jurisdictions throughout the world have adopted noise regulations which require all aircraft to comply with noise level standards. In addition to the current requirements, the United States and the International Civil Aviation Organization, or ICAO, have adopted a new, more stringent set of standards for noise levels which applies to engines manufactured or certified on or after January 1, 2006. Currently, U.S. regulations would not require any phase-out of aircraft that qualify with the older standards applicable to engines manufactured or certified prior to January 1, 2006, but the European Union has established a framework for the imposition of operating limitations on aircraft that do not comply with the new standards. These regulations could limit the economic life of the aircraft and engines, reduce their value, limit our ability to lease or sell the non-compliant aircraft and engines or, if engine modifications are permitted, require us to make significant additional investments in the aircraft and engines to make them compliant.

In addition to more stringent noise restrictions, the United States and other jurisdictions are beginning to impose more stringent limits on nitrogen oxide, carbon monoxide and carbon dioxide emissions from engines, consistent with current ICAO standards. These limits generally apply only to engines manufactured after 1999. Certain of the aircraft engines owned by us were manufactured after 1999. Because aircraft engines are replaced from time to time in the usual course, it is likely that the number of such engines may increase over time. Concerns over global warming could result in more stringent limitations on the operation of aircraft powered by older, non-compliant engines, as well as newer engines.

European countries generally have relatively strict environmental regulations that can restrict operational flexibility and decrease aircraft productivity. The European Parliament has confirmed that aviation is to be included in the European Union's Emissions Trading Scheme starting from 2012. This inclusion could possibly distort the European air transport market leading to higher ticket prices and ultimately a reduction in the number of airline passengers. As an answer to these concerns, European airlines have established the Committee for Environmentally Friendly Aviation to promote the positive environmental performance of airlines.

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Compliance with current or future regulations, taxes or duties imposed to deal with environmental concerns could cause the lessees to incur higher costs and to generate lower net revenues, resulting in an adverse impact on their financial conditions. Consequently, such compliance may affect the lessees' ability to make rental and other lease payments and reduce the value received for the aircraft upon any disposition, which could have an adverse effect on our financial position and results of operations.

***Additional terrorist attacks or the fear of such attacks or civil unrest, even if not made directly on the airline industry, could negatively affect lessees and the airline industry.***

As a result of the September 11, 2001 terrorist attacks in the United States and subsequent terrorist attacks abroad, notably in the Middle East, Southeast Asia and Europe, increased security restrictions were imposed on air travel. Costs for aircraft insurance and security measures have increased, passenger and cargo demand for air travel decreased, and operators have faced increased difficulties in acquiring war risk and other insurance at reasonable costs. The September 11, 2001 terrorist attacks resulted in substantial flight disruption costs caused by FAA-imposed temporary grounding of the U.S. airline industry's fleet, significantly increased security costs and associated passenger inconvenience, increased insurance costs, substantially higher ticket refunds and significantly decreased traffic.

Additional terrorist attacks, even if not made directly on the airline industry, or the fear of or any precautions taken in anticipation of such attacks (including elevated national threat warnings or selective cancellation or reduction of flights), could materially adversely affect lessees and the airline industry. The wars in Iraq and Afghanistan and additional international hostilities, including heightened terrorist activity, could also have a material adverse impact on our lessees' financial condition, liquidity and results of operations. Lessees' financial resources might not be sufficient to absorb the adverse effects of any further terrorist attacks or other international hostilities involving the United States or U.S. interests, which could result in significant decreases in aircraft leasing transactions thereby materially adversely affecting our results of operations.

***SARS, H1N1 and other epidemic diseases may hinder airline travel.***

The outbreak of severe acute respiratory syndrome ( SARS ) materially adversely affected passenger demand for air travel in 2003. In addition, since 2003, there have been several outbreaks of avian influenza, or the bird flu, beginning in Asia and, eventually, spreading to certain parts of Africa and Europe. More recently, there was a global outbreak of the H1N1 virus, or the swine flu, which depressed travel due to fears of a global pandemic. Additional outbreaks of SARS, bird flu, swine flu or other pandemic diseases, or the fear of such events, could provoke responses, including government-imposed travel restrictions, which could negatively affect passenger demand for air travel and the financial condition of the aviation industry.

***Natural disasters and other natural phenomena may disrupt air travel.***

Air travel can be disrupted, sometimes severely, by the occurrence of natural disasters and other natural phenomena. For example, the tsunami in Japan and flooding in Thailand in 2011 and the spread of volcanic ash in Europe in early 2010 caused the closure of airports and flight cancellations throughout the affected area. The airline industry incurred substantial losses from these disruptions.

***We depend on aircraft and engine manufacturers' success in remaining financially stable and producing aircraft.***

The supply of commercial aircraft is dominated by a few airframe manufacturers, including Boeing, Airbus, Embraer, ATR and Bombardier, and a limited number of engine manufacturers, such as GE Aircraft Engines, Rolls-Royce plc, Pratt & Whitney, a division of United Technologies Corporation, IAE International Aero Engines AG and CFM International, Inc. As a result, we will be dependent on the success of these manufacturers in remaining financially stable, producing products and related components which meet the airlines' demands, providing customer support and fulfilling any contractual obligations they may have to us.

Should the manufacturers fail to respond appropriately to changes in the market environment or fail to fulfill any contractual obligations they might have to us, we may experience:

missed or late delivery of aircraft and a potential inability to meet our contractual obligations owed to any of our then lessees, resulting in potential lost or delayed revenues, lower growth rates and strained customer relationships;

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an inability to acquire aircraft and related components on terms which will allow us to lease those aircraft to airline customers at a profit, resulting in lower growth rates or a contraction in our aircraft fleet;

a market environment with too many aircraft available, potentially creating downward pressure on demand for the anticipated aircraft in our fleet and reduced market lease rates and sale prices; or



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a reduction in our competitiveness due to deep discounting by the manufacturers, which may lead to reduced market lease rates and aircraft values and may affect our ability to remarket or sell some of the aircraft in our fleet at a profit or at all.

*A new standard for lease accounting is expected to be announced in the future, but we are unable to predict the impact of such a standard at this time.*

In August 2010, the Financial Accounting Standards Board ( FASB ) issued an Exposure Draft that proposes substantial changes to existing lease accounting, which will affect all lease arrangements. In July 2011, the FASB and the International Accounting Standards Board ( IASB ) unanimously agreed to re-expose their revised proposals for a leases standard. The re-exposed standard is expected to be released in the second quarter of 2012. The FASB s proposal requires that all leases be recorded on the statement of financial position of both the lessee and lessor.

We are unable to predict the effect the proposed change in lease accounting will have on leasing arrangements.

### **Risks Related to the Ownership of Our Shares**

*We have anti-takeover provisions in our bye-laws and in some of our agreements that may discourage a change of control.*

Our bye-laws contain provisions that could make it more difficult for a third party to acquire us without the consent of our board of directors. These include:

provisions that permit us to require any competitor of BBAM LP that acquires beneficial ownership of more than 15% of our common shares either to tender for all of our remaining common shares for no less than their fair market value, or sell such number of common shares to us or to third parties as this would reduce its beneficial ownership to less than 15%, in either case within 90 days of our request to so tender or sell;

provisions that reduce the vote of each common share held by a competitor of BBAM LP that beneficially owns 15% or more, but less than 50%, of our common shares to three-tenths of one vote per share on all matters upon which shareholders may vote;

provisions that permit our board of directors to determine the powers, preferences and rights of any preference shares we may issue and to issue any such preference shares without shareholder approval;

advance notice requirements by shareholders for director nominations and actions to be taken at annual meetings; and

no provision for cumulative voting in the election of directors, such that all the directors standing for election may be elected by our shareholders by a plurality of votes cast at a duly convened annual general meeting, the quorum for which is two or more persons present in person or by proxy at the start of the meeting and representing in excess of 25% of all votes attaching to all shares in issue entitling the holder to vote at the meeting.

These provisions may make it difficult and expensive for a third party to pursue a tender offer, change in control or takeover attempt that is opposed by our management and/or our board of directors. Public shareholders who might desire to participate in these types of transactions may not have an opportunity to do so. These anti-takeover provisions could substantially impede the ability of public shareholders to benefit from a change in control of our company or change our board of directors and, as a result, may adversely affect the market price of our shares and your ability to realize any potential change of control premium.

In addition, provisions in our management agreement and certain other agreements could make it more difficult for a third party to acquire our company without the consent of our board of directors or BBAM. Upon a change of control, our management agreement requires us to pay a fee equal to 1.5% of the Company s enterprise value to our manager. Upon the completion of a transaction that results in control by a competitor, we will lose all voting rights related to our investment in BBAM, and BBAM will be entitled to repurchase our interest at a price equal to our initial investment in BBAM. The repurchase price paid by BBAM may be less than the fair market value of our investment at that time.



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***We are a Bermuda company that is managed and controlled in Ireland. It may be difficult for you to enforce judgments against us or against our directors and executive officers.***

We were incorporated under the laws of Bermuda and are managed and controlled in Ireland. Our business is based outside the United States and a majority of our directors and officers reside outside the United States and a majority of our assets and some or all of the assets of such persons are located outside the United States. As a result, it may be difficult or impossible to effect service of process within the United States upon us or those persons, or to recover against us or them on judgments of U.S. courts, including judgments predicated upon the civil liability provisions of the U.S. federal securities laws. Further, no claim may be brought in Bermuda or Ireland against us or our directors and officers in the first instance for violation of U.S. federal securities laws because these laws have no extraterritorial application under Bermuda or Irish law and do not have force of law in Bermuda or Ireland. However, a Bermuda or Irish court may impose civil liability, including the possibility of monetary damages, on us or our directors and officers if the facts alleged in a complaint constitute or give rise to a cause of action under Bermuda or Irish law.

There is doubt as to whether the courts of Bermuda or Ireland would enforce judgments of U.S. courts obtained in actions against us or our directors and officers, predicated upon the civil liability provisions of the U.S. federal securities laws, or entertain actions brought in Bermuda or Ireland against us or such persons predicated solely upon U.S. federal securities laws. Further, there is no treaty in effect between the United States and Bermuda or Ireland providing for the enforcement of judgments of U.S. courts in civil and commercial matters, and there are grounds upon which Bermuda or Irish courts may decline to enforce the judgments of U.S. courts. Some remedies available under the laws of U.S. jurisdictions, including some remedies available under the U.S. federal securities laws, may not be allowed in Bermuda or Irish courts as contrary to public policy in Bermuda or Ireland. Because judgments of U.S. courts are not automatically enforceable in Bermuda or Ireland, it may be difficult for you to recover against us or our directors and officers based upon such judgments.

***As a shareholder of our company, you may have greater difficulties in protecting your interests than as a shareholder of a U.S. corporation.***

The Companies Act 1981 of Bermuda, as amended, which we refer to as the Companies Act, applies to our company and differs in material respects from laws generally applicable to U.S. corporations and their shareholders. Taken together with the provisions of our bye-laws, some of these differences may result in your having greater difficulties in protecting your interests as a shareholder of our company than you would have as a shareholder of a U.S. corporation. This affects, among other things, the circumstances under which transactions involving an interested director are voidable, whether an interested director can be held accountable for any benefit realized in a transaction with our company, what approvals are required for business combinations by our company with a large shareholder or a wholly-owned subsidiary, what rights you may have as a shareholder to enforce specified provisions of the Companies Act or our bye-laws, and the circumstances under which we may indemnify our directors and officers.

## **Risks Related to Taxation**

***If we generate ordinary earnings for U.S. federal income tax purposes, U.S. shareholders may be required to include their pro rata share of these ordinary earnings in their gross income for U.S. federal income tax purposes.***

We expect to be a Passive Foreign Investment Company under U.S. tax laws for the foreseeable future. As a result, U.S. Holders of our shares will be subject to different taxation rules with respect to an investment in our shares depending on whether they elect to treat us as a qualified electing fund, or a QEF, with respect to their investment in our shares. If a U.S. Holder makes a QEF election in the first taxable year in which the U.S. Holder owns our shares (and if we comply with certain reporting requirements, which we have done and intend to do), then such U.S. Holder will be required for each taxable year to include in income a pro rata share of our ordinary earnings as ordinary income and a pro rata share of our net capital gain, subject to a separate voluntary election to defer payment of taxes, which deferral is subject to an interest charge. Shareholders that have made a QEF election with respect to our common shares will be required to include in gross income their pro rata share of our ordinary earnings and net capital gain, if any. Such inclusion is required even if the amount exceeds cash distributions, if any, made by us during the year. As a result of our purchase of our Notes in 2009, we generated significant ordinary earnings in 2009, and we may continue to generate ordinary earnings for U.S. federal income tax purposes. (See ITEM 10. ADDITIONAL INFORMATION Taxation U.S. Federal Income Tax Considerations)

***We may face increased tax costs.***

We and our subsidiaries could face increased tax costs for various reasons, including our failure to qualify for treaty benefits under the Irish Treaty, the maintenance of a permanent establishment within the United States, or the deduction of withholding taxes from rent payments. Any increase in our tax costs, directly or indirectly, would adversely affect our net income and would decrease cash available for distribution to our shareholders.



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In addition, because Ireland does not have tax treaties with all jurisdictions, we may find it necessary to establish subsidiaries in other jurisdictions to lease or sublease aircraft to customers in those jurisdictions. Such subsidiaries may be subject to taxation in the jurisdictions in which they are organized, which would reduce our net income and have an adverse impact on our cash flow available for distribution to our shareholders.

In addition, any increase in Irish corporate tax rates could have an adverse impact on us. The recent economic instability in Ireland and the EU led bailout of Ireland have led to speculation that Ireland could be required to increase its corporate tax rate at some point in the future.

*The tax rate applicable to us would be higher than we expect if we were considered not to be carrying on a trade in Ireland for the purposes of Irish law.*

We are subject to Irish corporation tax on our net trading income at the rate of 12.5%. Under Irish tax law, non-trading income is taxed at the rate of 25% and capital gains are taxed at the rate of 20%. We believe that we carry on sufficient activity in Ireland, directly through our board of directors and indirectly through the services of our Manager, BBAM LP and our Servicer, so as to be treated as carrying on a trade in Ireland for the purposes of Irish tax law. If we or any of our Irish tax-resident subsidiaries were considered not to be carrying on a trade in Ireland, we or they may be subject to additional Irish tax liabilities. The application of a higher tax rate (25% instead of 12.5%) on taxable income could decrease cash available for distribution to our shareholders. In addition, we cannot assure you that the 12.5% tax rate applicable to trading income, the 20% tax rate applicable to capital gains or the 25% tax rate applicable to non-trading income will not be changed in the future.

### **ITEM 4. INFORMATION ON THE COMPANY**

We are Fly Leasing Limited, a Bermuda exempted company incorporated on May 3, 2007 under the provisions of Section 14 of the Companies Act 1981 of Bermuda. Our registered office is located at Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda. Although we are organized under the laws of Bermuda, we are resident in Ireland for Irish tax purposes and thus are subject to Irish corporation tax on our income in the same way, and to the same extent, as if we were organized under the laws of Ireland. Our principal executive offices are located at West Pier, Dun Laoghaire, County Dublin, Ireland. Our telephone number at that address is +353-1-231-1900. Our agent for service of process in the United States is Puglisi & Associates located at 850 Library Avenue, Suite 204, Newark, Delaware 19711. Our web address is: [www.flyleasing.com](http://www.flyleasing.com).

We are a global lessor of modern, fuel-efficient commercial jet aircraft. We are principally engaged in purchasing commercial aircraft which we, in turn, lease to airlines around the world. Our aircraft are leased under long-term to medium-term contracts to a diverse group of airlines throughout the world. On October 2, 2007, we (1) completed our IPO and issued 18,695,650 ADSs, (2) issued 14,907,800 ADSs in a private placement, (3) issued \$853.0 million of aircraft lease-backed notes as part of the Securitization and (4) used the net proceeds of the IPO, the private placement and the Securitization to finance the acquisition of our Initial Portfolio of 47 commercial aircraft.

On November 7, 2007, our wholly-owned subsidiary, B&B Air Acquisition, entered into the Aircraft Acquisition Facility which provided for up to \$1.2 billion of financing for additional aircraft, including a \$96.0 million equity tranche from Fly. The availability period under the facility expired on November 6, 2009. As of December 31, 2011, B&B Air Acquisition owned 16 aircraft through its wholly-owned subsidiaries.

On October 14, 2011, the Company completed the acquisition of a portfolio of 49 aircraft and other assets valued at approximately \$1.4 billion and managed by GAAM. The purchase was funded with approximately \$141.7 million of our unrestricted cash and our assumption of approximately \$1.2 billion of secured, non-recourse debt.

As of December 31, 2011, our portfolio consisted of 109 aircraft. Since December 31, 2011, we have acquired two additional aircraft.

### **Our Relationship with BBAM**

BBAM is a leading commercial jet aircraft servicer. BBAM and its affiliates assist us in acquiring, leasing and re-marketing aircraft, manage our day-to-day operations and affairs and act as Servicer for our portfolio of aircraft and related leases.

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We engage BBAM and its affiliates as Manager of our company and Servicer for our aircraft portfolio under management and servicing agreements. Our Manager manages our company under the direction of its chief executive officer and chief financial officer, who are exclusively dedicated to our business and BBAM assists our Manager in acquiring and disposing of our aircraft, markets our aircraft for lease and re-lease, collects rents and other payments from the lessees of our aircraft, monitors maintenance, insurance and other obligations under our leases and enforces our rights against lessees. BBAM is among the largest aircraft leasing companies in the world, as measured by the number of owned and managed aircraft in its portfolio.

On April 29, 2010, the management team of BBAM, through Summit Aviation Partners LLC ( Summit ) purchased substantially all of the aviation assets of Babcock & Brown and its affiliates, including Babcock & Brown's ownership interests in BBAM, the Manager and certain other companies that manage and service Fly and its aircraft portfolio ( Aviation Assets Purchase Transaction ).

On April 29, 2010, we purchased through our wholly-owned subsidiary, Fly-BBAM, a 15% interest in BBAM LP for \$8.75 million. BBAM LP provides management and administrative services to Fly, including servicing of its aircraft portfolio. Summit owns the remaining 85% interest in BBAM LP. Also as part of the transaction, Summit acquired 1,000,000 Fly shares from Babcock & Brown. Fly has a right of first refusal on any sale of these shares by Summit until April 2015.

### **Our Aircraft Portfolio**

As of December 31, 2011, our aircraft portfolio consisted of 109 commercial jet aircraft with 103 narrow-body passenger aircraft (including two freighters) and six wide-body passenger aircraft.

As of December 31, 2011, we had 56 Boeing aircraft and 53 Airbus aircraft in our fleet. The aircraft in our portfolio were manufactured between 1990 and 2011 and have a weighted average age of 8.5 years as of December 31, 2011. We estimate that the useful life of our aircraft is generally 25 years from the date of manufacture. In the case of a freighter, the remaining useful life is determined based on the date of conversion and in such case, the total useful life may extend beyond 25 years from the date of manufacture.

The following table presents the aircraft in our portfolio as of December 31, 2011:

| <b>Lessee Name</b>    | <b>Aircraft Type</b> | <b>Airframe Type</b> | <b>Date of Manufacture</b> |
|-----------------------|----------------------|----------------------|----------------------------|
| 1. Aeromexico         | B737-700             | Narrowbody           | 2005                       |
| 2. Aeromexico         | B737-700             | Narrowbody           | 2005                       |
| 3. Aeromexico         | B737-800             | Narrowbody           | 2006                       |
| 4. Aeromexico         | B737-800             | Narrowbody           | 2000                       |
| 5. Air Berlin         | A330-200             | Widebody             | 2001                       |
| 6. Air Berlin         | B737-800             | Narrowbody           | 1999                       |
| 7. Air Berlin         | B737-800             | Narrowbody           | 1998                       |
| 8. Air Berlin         | B737-800             | Narrowbody           | 1998                       |
| 9. Air Berlin         | B737-800             | Narrowbody           | 1998                       |
| 10. Air China         | B737-800             | Narrowbody           | 2007                       |
| 11. Air China         | B737-800             | Narrowbody           | 2002                       |
| 12. Air France        | A319-100             | Narrowbody           | 2000                       |
| 13. Air France        | A340-300             | Widebody             | 1993                       |
| 14. British Airways   | A320-200             | Narrowbody           | 2002                       |
| 15. British Airways   | A320-200             | Narrowbody           | 2002                       |
| 16. British Airways   | A320-200             | Narrowbody           | 2002                       |
| 17. British Airways   | A320-200             | Narrowbody           | 2002                       |
| 18. Chang An Airlines | B737-800             | Narrowbody           | 2006                       |
| 19. China Eastern     | A319-100             | Narrowbody           | 2000                       |
| 20. China Eastern     | A319-100             | Narrowbody           | 2000                       |
| 21. China Eastern     | A319-100             | Narrowbody           | 2000                       |
| 22. Donavia           | B737-500             | Narrowbody           | 1992                       |
| 23. Donavia           | B737-500             | Narrowbody           | 1992                       |
| 24. Donbassaero       | A320-200             | Narrowbody           | 1997                       |

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|     |                    |          |            |      |
|-----|--------------------|----------|------------|------|
| 25. | Donbassaero        | A320-200 | Narrowbody | 1997 |
| 26. | easyJet            | A319-100 | Narrowbody | 2007 |
| 27. | Ethiopian Airlines | B757-200 | Narrowbody | 1998 |
| 28. | Ethiopian Airlines | B757-200 | Narrowbody | 1997 |

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| <b>Lessee Name</b>      | <b>Aircraft Type</b> | <b>Airframe Type</b> | <b>Date of Manufacture</b> |
|-------------------------|----------------------|----------------------|----------------------------|
| 29. Finnair             | A320-200             | Narrowbody           | 2003                       |
| 30. Finnair             | A319-100             | Narrowbody           | 2002                       |
| 31. flydubai            | B737-800             | Narrowbody           | 2011                       |
| 32. flydubai            | B737-800             | Narrowbody           | 2010                       |
| 33. Frontier            | A319-100             | Narrowbody           | 2001                       |
| 34. Hainan Airlines     | B737-800             | Narrowbody           | 2007                       |
| 35. Hainan Airlines     | B737-800             | Narrowbody           | 2007                       |
| 36. Hainan Airlines     | B737-800             | Narrowbody           | 2007                       |
| 37. Hainan Airlines     | A319-100             | Narrowbody           | 2006                       |
| 38. Hello AG            | A320-200             | Narrowbody           | 1998                       |
| 39. Iberia              | A319-100             | Narrowbody           | 2000                       |
| 40. Icelandair          | B757-200             | Narrowbody           | 2000                       |
| 41. Icelandair          | B757-200             | Narrowbody           | 2000                       |
| 42. Icelandair          | B757-200SF (1)       | Narrowbody           | 1990                       |
| 43. Jeju Airlines       | B737-800             | Narrowbody           | 1999                       |
| 44. Jet Lite            | B737-700             | Narrowbody           | 2002                       |
| 45. Jet2                | B737-800             | Narrowbody           | 1999                       |
| 46. Kenya Airways       | B737-800             | Narrowbody           | 2006                       |
| 47. Kingfisher Airlines | A320-200             | Narrowbody           | 2006                       |
| 48. Kingfisher Airlines | A320-200             | Narrowbody           | 2005                       |
| 49. Kingfisher Airlines | A319-100             | Narrowbody           | 2005                       |
| 50. Kingfisher Airlines | A319-100             | Narrowbody           | 2005                       |
| 51. Korean Airlines     | B737-800             | Narrowbody           | 2000                       |
| 52. Norwegian Air       | B737-800             | Narrowbody           | 2001                       |
| 53. Qantas              | B737-800             | Narrowbody           | 2005                       |
| 54. Qantas              | A320-200             | Narrowbody           | 2005                       |
| 55. Qantas              | A320-200             | Narrowbody           | 2005                       |
| 56. Qantas              | B717-200             | Narrowbody           | 2001                       |
| 57. Qantas              | B717-200             | Narrowbody           | 2001                       |
| 58. Qantas              | B717-200             | Narrowbody           | 2001                       |
| 59. Qantas              | B717-200             | Narrowbody           | 2001                       |
| 60. Qantas              | B717-200             | Narrowbody           | 2001                       |
| 61. Qantas              | B717-200             | Narrowbody           | 2001                       |
| 62. Ryanair             | B737-800             | Narrowbody           | 2006                       |
| 63. Ryanair             | B737-800             | Narrowbody           | 2006                       |
| 64. SAA                 | A319-100             | Narrowbody           | 2004                       |
| 65. Shanghai            | B737-700             | Narrowbody           | 1999                       |
| 66. Sky Airlines        | B737-800             | Narrowbody           | 2007                       |
| 67. Spanair (2)         | A320-200             | Narrowbody           | 2003                       |
| 68. SpiceJet            | B737-900ER           | Narrowbody           | 2008                       |
| 69. SpiceJet            | B737-900ER           | Narrowbody           | 2007                       |
| 70. SpiceJet            | B737-800             | Narrowbody           | 2006                       |
| 71. Sunwing Airlines    | B737-800             | Narrowbody           | 2006                       |
| 72. Swiss Air           | A320-200             | Narrowbody           | 1995                       |
| 73. Swiss Air           | A320-200             | Narrowbody           | 1995                       |
| 74. TAM                 | A320-200             | Narrowbody           | 2006                       |
| 75. TAM                 | A320-200             | Narrowbody           | 2006                       |
| 76. TAM                 | A320-200             | Narrowbody           | 2002                       |
| 77. Thomas Cook         | B757-200             | Narrowbody           | 1999                       |
| 78. Thomas Cook         | B757-200             | Narrowbody           | 1999                       |
| 79. Thomson Airways     | B757-200             | Narrowbody           | 1999                       |
| 80. Thomson Airways     | B757-200             | Narrowbody           | 1999                       |
| 81. THY                 | A320-200             | Narrowbody           | 2005                       |
| 82. THY                 | A320-200             | Narrowbody           | 2005                       |
| 83. Tiger Airways       | A320-200             | Narrowbody           | 2006                       |
| 84. Titan Airways       | B737-300QC (1)       | Narrowbody           | 1991                       |



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|     |                    |          |            |      |
|-----|--------------------|----------|------------|------|
| 85. | Transavia Airlines | B737-700 | Narrowbody | 2001 |
| 86. | Travel Service     | B737-800 | Narrowbody | 1999 |

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| <b>Lessee Name</b>                        | <b>Aircraft Type</b> | <b>Airframe Type</b> | <b>Date of Manufacture</b> |
|---|----------------------|----------------------|----------------------------|
| 87. TUI AG                                | B767-300ER           | Widebody             | 1997                       |
| 88. United Air Lines                      | B747-400             | Widebody             | 1993                       |
| 89. US Airways                            | A319-100             | Narrowbody           | 2000                       |
| 90. US Airways                            | A319-100             | Narrowbody           | 2000                       |
| 91. US Airways                            | A319-100             | Narrowbody           | 2000                       |
| 92. US Airways                            | A319-100             | Narrowbody           | 2000                       |
| 93. Virgin America                        | A319-100             | Narrowbody           | 2008                       |
| 94. Virgin America                        | A320-200             | Narrowbody           | 2007                       |
| 95. Virgin America                        | A320-200             | Narrowbody           | 2006                       |
| 96. Virgin America                        | A320-200             | Narrowbody           | 2006                       |
| 97. Virgin Atlantic                       | A340-600             | Narrowbody           | 2006                       |
| 98. Virgin Atlantic                       | A340-600             | Narrowbody           | 2006                       |
| 99. Virgin Australia                      | B737-700             | Narrowbody           | 2001                       |
| 100. Volaris Airlines                     | A319-100             | Narrowbody           | 2007                       |
| 101. Volaris Airlines                     | A319-100             | Narrowbody           | 2000                       |
| 102. Volaris Airlines                     | A319-100             | Narrowbody           | 1999                       |
| 103. Vueling Airlines                     | A320-200             | Narrowbody           | 2007                       |
| 104. Vueling Airlines                     | A320-200             | Narrowbody           | 2007                       |
| 105. White Airways                        | A320-200             | Narrowbody           | 1995                       |
| 106. Yakutia                              | B757-200             | Narrowbody           | 1998                       |
| 107. Yakutia                              | B757-200             | Narrowbody           | 1996                       |
| 108. OLT Express Poland (fka Yes Airways) | A320-200             | Narrowbody           | 1995                       |
| 109. OLT Express Poland (fka Yes Airways) | A320-200             | Narrowbody           | 1995                       |

(1) Freighter.

(2) Spanair lease terminated in Q1 2012.

The following table summarizes the composition of our portfolio by manufacturer and aircraft type as of December 31, 2011:

| <b>Aircraft Manufacturer</b> | <b>Aircraft Type</b> | <b>Number of Aircraft</b> |
|------------------------------|----------------------|---------------------------|
| <b>Airbus</b>                | A319-100             | 20                        |
|                              | A320-200             | 29                        |
|                              | A330-200             | 1                         |
|                              | A340-300             | 1                         |
|                              | A340-600             | 2                         |
|                              | <b>Total</b>         | <b>53</b>                 |
| <b>Boeing</b>                | B717-200             | 6                         |
|                              | B737-300QC           | 1                         |
|                              | B737-500             | 2                         |
|                              | B737-700             | 6                         |
|                              | B737-800             | 26                        |
|                              | B737-900ER           | 2                         |
|                              | B747-400             | 1                         |
|                              | B757-200             | 10                        |
|                              | B757-200SF           | 1                         |
|                              | B767-300ER           | 1                         |
| <b>Total</b>                 | <b>56</b>            |                           |

**Total**

**109**

Our portfolio is composed of 89% narrow-body aircraft based on net book values as of December 31, 2011 and includes the Airbus A319, Airbus A320 and next generation Boeing 737 aircraft families, which enjoy high worldwide demand due to their fuel-efficient design, relatively low maintenance costs, and an increase in customer demand for point-to-point destination service. These aircraft are based on more routes around the world than any other airframe and thus have the largest installed base. As a result, we believe they are easier and more cost-efficient to lease and market than wide-body jets or other specialized types of aircraft.

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The following table presents the composition of our portfolio based on airframe type:

| Airframe Type  | Number of Aircraft |
|----------------|--------------------|
| Narrow-body(1) | 103                |
| Wide-body      | 6                  |
| <b>Total</b>   | <b>109</b>         |

(1) Includes two freighters.

**Our Markets**

Our aircraft are leased under long-term to medium-term contracts to a diverse group of airlines throughout the world. The following table presents the distribution of our operating lease revenue by geographic region:

|  | Year ended<br>December 31,<br>2011 |            | Year ended<br>December 31,<br>2010 |            | Year ended<br>December 31,<br>2009 |            |
|--|------------------------------------|------------|------------------------------------|------------|------------------------------------|------------|
|  | (Dollars in thousands)             |            |                                    |            |                                    |            |
| <b>Europe:</b>                                 |                                    |            |                                    |            |                                    |            |
| United Kingdom                                 | \$ 19,444                          | 8%         | \$ 9,255                           | 4%         | \$ 9,624                           | 5%         |
| Germany  | 15,560                             | 7%         | 15,284                             | 7%         | 17,174                             | 8%         |
| Spain  | 9,920                              | 4%         | 8,213                              | 4%         | 8,213                              | 4%         |
| Other  | 64,467                             | 28%        | 72,752                             | 33%        | 65,574                             | 30%        |
| <b>Europe Total</b>                            | <b>109,391</b>                     | <b>47%</b> | <b>105,504</b>                     | <b>48%</b> | <b>100,585</b>                     | <b>47%</b> |
| <b>Asia and South Pacific:</b>                 |                                    |            |                                    |            |                                    |            |
| China  | 13,620                             | 6%         | 15,636                             | 7%         | 16,391                             | 8%         |
| India  | 22,341                             | 10%        | 24,430                             | 11%        | 27,451                             | 13%        |
| Australia                                      | 5,392                              | 2%         |                                    |            |                                    |            |
| Other  | 5,896                              | 2%         | 4,882                              | 2%         | 3,017                              | 1%         |
| <b>Asia and South Pacific Total</b>            | <b>47,249</b>                      | <b>20%</b> | <b>44,948</b>                      | <b>20%</b> | <b>46,859</b>                      | <b>22%</b> |
| <b>North America:</b>                          |                                    |            |                                    |            |                                    |            |
| United States                                  | 39,088                             | 17%        | 41,725                             | 19%        | 39,600                             | 19%        |
| Other  | 3,891                              | 2%         | 4,932                              | 2%         | 5,009                              | 2%         |
| <b>North America Total</b>                     | <b>42,979</b>                      | <b>19%</b> | <b>46,657</b>                      | <b>21%</b> | <b>44,609</b>                      | <b>21%</b> |
| <b>Mexico, South and Central America:</b>      |                                    |            |                                    |            |                                    |            |
| Mexico   | 16,276                             | 7%         | 18,781                             | 9%         | 18,292                             | 8%         |
| Other  | 1,687                              | 1%         |                                    |            |                                    |            |
| <b>Mexico, South and Central America Total</b> | <b>17,963</b>                      | <b>8%</b>  | <b>18,781</b>                      | <b>9%</b>  | <b>18,292</b>                      | <b>8%</b>  |
| <b>Middle East and Africa Total</b>            | <b>13,134</b>                      | <b>6%</b>  | <b>3,765</b>                       | <b>2%</b>  | <b>3,619</b>                       | <b>2%</b>  |



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| Year of Scheduled Lease Expiration | Airframe Type |          |            |
|------------------------------------|---------------|----------|------------|
|                                    | Narrow (1)    | Wide     | Total      |
| 2015                               | 22            | 1        | 23         |
| 2016                               | 14            |          | 14         |
| 2017                               | 14            |          | 14         |
| 2018                               | 5             | 2        | 7          |
| 2019                               | 4             |          | 4          |
| <b>Total</b>                       | <b>103</b>    | <b>6</b> | <b>109</b> |

(1) Includes one freighter each in 2014 and 2015.

Under our leases, the lessees agree to lease the aircraft for a fixed term, although in some cases the lessees have early termination or lease extension options.

We receive substantially all of our revenue and pay substantially all of our expenses in U.S. dollars. As of December 31, 2011, we have seven leases to which we receive part of the lease payments in either euros or Australian dollars. We have entered into foreign currency derivative transactions related to these leases. Most lease rentals are payable monthly in advance, but some lease rentals are payable in arrears or quarterly. Of our leases, 94 have fixed rental rates and 15 have floating rental rates. In addition, because most of our debt bears floating rates of interest, we manage interest rate risk by entering into interest rate swaps pursuant to which we make fixed-rate interest payments on the swap and receive floating-rate payments on our leases. All leases are on a net basis with the lessee generally responsible for all operating expenses, which customarily include maintenance, fuel, crews, airport and navigation charges, taxes, licenses, aircraft registration and insurance premiums.

Most of our leases provide that the lessee's payment obligations are absolute and unconditional under any and all circumstances. Lessees are generally required to make payment without deduction of any amounts that we may owe the lessee or any claims that the lessee may have against us. Most of our leases also require lessees to gross up lease payments where they are subject to withholdings and other taxes, although there are some exceptions to this requirement, including withholdings that arise out of transfers of the aircraft to or by us or due to our corporate structure. In addition, changes in law may result in the imposition of withholding and other taxes and charges that are not reimbursable by the lessee under the lease or that cannot be reimbursed under applicable law. Furthermore, lessees may fail to reimburse us even when obligated under the lease to do so. Our leases also require lessees to indemnify us for certain other tax liabilities relating to the leases and the aircraft, including, in most cases, value added tax and stamp duties.

The cost of an aircraft typically is not fully recovered over the term of the initial lease. We therefore assume the risk that we will not be able to recover our investment in the aircraft upon expiration or early termination of the lease and of the ultimate residual value. Operating leases allow airlines greater fleet and financial flexibility than outright ownership because of the relatively shorter-term nature of operating leases, the relatively small initial capital outlay necessary to obtain use of the aircraft and the significant reduction in aircraft residual value risk.

**Security Deposits and Letters of Credit.** The majority of our leases provide for cash security deposits and/or letters of credit which may be drawn down in the event that a lessee defaults under its respective lease. These security deposits and/or letters of credit may mitigate losses we may incur while attempting to re-lease the aircraft. Under certain circumstances, the lessee may be required to obtain guarantees or other financial support from an acceptable financial institution or other third parties.

**Maintenance Obligations.** Under our leases, the lessee is generally responsible for normal maintenance and repairs, airframe and engine overhauls, obtaining consents and approvals and compliance with return conditions of aircraft on lease. In connection with the lease of a used aircraft we sometimes agree to contribute specific additional amounts to the cost of certain major overhauls or modifications, which usually reflect the usage of the aircraft prior to the commencement of the lease. In many cases, we also agree to share with our lessees the cost of compliance with airworthiness directives.

Our portfolio includes leases pursuant to which we collect maintenance reserve payments that are determined based on passage of time or usage of the aircraft measured by hours flown or cycles operated. These payments may be paid in cash or letters of credit which can be drawn if maintenance obligations are not otherwise paid. Under these leases, we are obligated to make reimbursements to the lessee for expenses incurred for certain planned major maintenance, up to a maximum amount that is typically determined based on maintenance reserves paid by the lessee. Certain leases also require us to make maintenance contributions for costs associated with certain major maintenance events in excess of any maintenance reserve payments. Major maintenance includes heavy airframe, off-



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wing engine, landing gear and auxiliary power unit overhauls and replacements of engine life limited parts. We are not obligated to make maintenance contributions under any lease at any time that a lessee default is continuing. We also have leases that provide for a lease-end adjustment payment based on the usage of the aircraft during the lease term and its condition upon redelivery. Typically, payments are made by the lessee to us, although in some cases, we have been required to make such payments to the lessee.

**Compliance with Laws.** The lessee is responsible for compliance with all applicable laws and regulations with respect to the aircraft. We generally require our lessees to comply with the standards of either the U.S. Federal Aviation Administration or its non-U.S. equivalent. We often require a deposit as security for the lessee's performance of obligations under the lease and the condition of the aircraft upon return.

**General.** Each aircraft generally must remain in the possession of the applicable lessee and any sublessees of the aircraft generally must be approved by the lessor unless, in some leases, certain conditions are met. Under most of our leases, the lessees may enter into charter or wet lease arrangements in respect of the aircraft (i.e., a lease with crew and services provided by the lessor under the lease), provided the lessee does not part with operational control of the aircraft. Under some of our leases, the lessee is permitted to enter into subleases with specified operators or types of operators without the lessor's consent, provided certain conditions are met. As of December 31, 2011, our lessees have informed us of the following subleases:

**Lessee**

TUI Travel Aviation Finance Limited  
Shanghai Airlines Company Limited  
Hainan Airlines Co., Ltd.  
Qantas Airways Limited

**Sublessee**

Thomson Airways Limited  
China United Airlines Co., Ltd.  
Lucky Air Company Limited  
Jetstar Airways Pty Ltd. and National Jet Systems Pty Ltd.

Our leases also generally permit the lessees to subject the equipment or components to removal or replacement and, in certain cases, to pooling arrangements (temporary borrowing of equipment), without the lessor's consent but subject to conditions and criteria set forth in the applicable lease. Under our leases, the lessee may deliver possession of the aircraft, engines and other equipment or components to the relevant manufacturer for testing or similar purposes, or to a third party for service, maintenance, repair or other work required or permitted under the lease.

Some foreign countries have currency and exchange laws regulating the international transfer of currencies. When necessary, we will require as a condition to any foreign transaction, that the lessee or purchaser in a foreign country obtain the necessary approvals of the appropriate government agency, finance ministry or central bank for the remittance of all funds contractually owed in U.S. dollars. We attempt to minimize our currency and exchange risks by negotiating most of our aircraft leases and all of our sales transactions in U.S. dollars. The terms of the Securitization permit B&B Air Funding to have up to 5% of its leases denominated in euros. As of December 31, 2011, all of B&B Air Funding's and B&B Air Acquisition's leases are denominated in U.S. dollars. In connection with the GAAM Portfolio, we have seven leases pursuant to which we receive part of the lease payments in either euros or Australian dollars. We have entered into foreign currency derivative transactions related to these leases. As a result, all of our revenues were received in U.S. dollars, and we paid substantially all of our expenses in U.S. dollars.

**Lease Restructurings.** During the term of a lease, a lessee's business circumstances may change to the point where it is economically sensible for us to consider restructuring the terms of the lease. Restructurings may involve the voluntary termination of leases prior to the scheduled lease expiration, the arrangement of subleases from the primary lessee to another airline, the rescheduling of lease payments, the forgiveness and/or reduction of lease obligations and the extension of the lease terms.

**Aircraft Repossessions.** On a lease default, we may seek to terminate the lease and gain possession of the aircraft for remarketing. Although the majority of repossessions are accomplished through negotiation, if we cannot obtain the lessee's cooperation we would have to take legal action in the appropriate jurisdiction. This legal process could delay the ultimate return of the aircraft. In addition, in connection with the repossession of an aircraft, we may be required to pay outstanding mechanics, airport, navigation and other liens on the repossessed aircraft. These charges could relate to other aircraft that we do not own but were operated by the defaulting lessee. In contested repossessions, we likely would incur substantial additional costs for maintenance, refurbishment and remarketing of the aircraft.

***Lease Management and Remarketing***

We outsource our lease management and aircraft remarketing activities to BBAM. Pursuant to our servicing agreements with BBAM, BBAM provides us with services related to leasing our fleet, including marketing aircraft for lease and re-lease or sale, collecting rents





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and other payments from the lessees of our aircraft, monitoring maintenance, insurance and other obligations under our leases and enforcing our rights against lessees. In 2012, we have thirteen leases that are scheduled to expire. We may have additional remarketings in 2012 if any leases are terminated prior to their scheduled expiry dates.

From time to time, we may decide to dispose of our leased aircraft at or before the expiration of their leases. In 2010 and 2011, we sold an aggregate of six aircraft to unrelated third parties.

### **Competition**

The leasing and remarketing of commercial jet aircraft is highly competitive. We face competition from airlines, aircraft manufacturers, financial institutions, aircraft brokers, special purpose vehicles formed for the purpose of acquiring, leasing and selling aircraft, and public and private partnerships, investors and funds, including private equity firms and hedge funds. Competition for leasing transactions is based on a number of factors including delivery dates, lease rates, terms of lease, aircraft condition and the availability in the marketplace of the types of aircraft to meet the needs of the customers. See the risk factor *We operate in a highly competitive market for investment opportunities in aircraft and other aviation assets.*

### **Insurance**

We require our lessees to obtain those types of insurance which are customary in the air transportation industry. These include aircraft all-risk hull insurance covering the aircraft and its engines and spares and hull and spares war and allied perils insurance covering risks such as hijacking, terrorism, confiscation, expropriation, seizure and nationalization to the extent normally available in the international market. Coverage under aircraft hull insurance policies generally is subject to standard deductible levels in respect of partial damage to the aircraft, in some instances and under certain circumstances the lessee has the right to self-insure some or all of the risk. The lessee is required to pay all deductibles, and also would be responsible for payment of amounts self-insured.

We also require our lessees to carry comprehensive aviation liability insurance, including war and allied perils coverage, provisions for bodily injury, property damage, passenger liability, cargo liability and such other provisions reasonably necessary in commercial passenger and cargo airline operations. Coverage under liability policies generally is not subject to deductibles except as to baggage and cargo that are standard in the airline insurance industry.

In general, we are named as an additional insured and loss payee on the hull all risks and hull and spares war policies for the sum of the stipulated loss value or agreed value of the aircraft and our own contingent coverage in place is at least equal to the appraised value of the aircraft. In cases where the Servicer believes that the agreed value stated in the lease is not sufficient, the Servicer will purchase additional coverage, either in the form of hull and hull war total loss only or hull and hull war excess hull insurance for the deficiency and as an additional insured on the liability policies carried by our lessees.

The Servicer will obtain certificates of insurance from the lessees' insurance brokers to evidence the existence of such insurance. These certificates of insurance generally include, in addition to the information above, (i) a breach of warranty endorsement so that, subject to certain standard exceptions, our interests are not prejudiced by any act or omission of the lessee, (ii) confirmation that the liability insurance is primary and not contributory, (iii) agreement that insurers waive rights of subrogation against us and (iv) in respect to all policies, a 30-day notice of cancellation or material change; however, war and allied perils insurance policies customarily provide seven days advance written notice for cancellation and may be subject to lesser notice under certain market conditions.

The insurance market imposes a sub limit on each operator's primary liability policy applicable to third-party war risk liability, this limit customarily does not exceed \$150 million upon which additional excess third party war liability coverage is then obtained in the London and the International Markets. U.S., Canadian and certain other non-European Community-based airlines have government war-risk insurance programs available in which they currently participate.

Although we currently require each lessee to purchase third party war risk liability in amounts greater than such sublimits, or obtain an indemnity from their government, the market or applicable governments may discontinue to make such excess coverage available for premiums that are acceptable to carriers. As a result, it is possible that we may be required to permit lessees to operate with considerably less third-party war risk liability coverage than currently carried, which could have a material adverse effect on the financial condition of our lessees and on us in the event of an uncovered claim.



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In addition to the coverage maintained by our lessees, we maintain both contingent hull and liability insurance and possession hull and liability insurance with respect to our aircraft. Such contingent insurance is intended to provide coverage in the event that the insurance maintained by any of our lessees should not be available for our benefit as required pursuant to the terms of the contract. Such possession insurance is intended to provide coverage for any periods in which an aircraft is not subject to a lease agreement with a lessee. Consistent with industry practice, our insurance policies are subject to commercially reasonable deductibles or self-retention amounts.

We cannot assure you that we have adequately insured against all risks, that lessees will at all times comply with their obligations to maintain insurance, that any particular claim will be paid, or that we will be able to procure adequate insurance coverage at commercially reasonable rates in the future.

### **Government Regulation**

The air transportation industry is highly regulated. Because we do not operate aircraft, we generally are not directly subject to most of these laws. However, our lessees are subject to extensive regulation under the laws of the jurisdiction in which they are registered or under which they operate. These laws govern, among other things, the registration, operation, maintenance and condition of our aircraft. See the risk factor, *We cannot assure you that all lessees will comply with the registration requirements in the jurisdiction where they operate.*

Most of our aircraft are registered in the jurisdictions in which the lessees of our aircraft are certified as air operators. As a result, our aircraft are subject to the airworthiness and other standards imposed by these jurisdictions. See the risk factor, *Government regulations could require substantial expenditures, reduce our profitability and limit our growth.*

### **Properties**

We have no physical facilities. Our executive offices are located on our Manager's premises in Dublin, Ireland.

### **ITEM 4A. UNRESOLVED STAFF COMMENTS**

Not applicable.

### **ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS**

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and related notes included elsewhere in this Annual Report. The consolidated financial statements have been prepared in accordance with U.S. GAAP and are presented in U.S. dollars. The discussion below contains forward-looking statements that are based upon our current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from these expectations due to changes in global, regional or local political, economic, business, competitive, market, regulatory and other factors, many of which are beyond our control. See Preliminary note and Item 3 Risk factors.*

#### **Overview**

Fly Leasing Limited is a global lessor of modern, fuel-efficient commercial jet aircraft. Our aircraft are leased under long-term to medium-term contracts to a diverse group of airlines throughout the world. As of December 31, 2011, we owned a portfolio of 109 aircraft.

Although we are organized under the laws of Bermuda, we are resident in Ireland for tax purposes and are subject to Irish corporation tax on our income in the same way, and to the same extent, as if we were organized under the laws of Ireland. On October 2, 2007, we completed our IPO and Private Placement and through our subsidiary, B&B Air Funding, completed the issuance of \$853.0 million in Notes at an offering price of 99.71282%, or \$850.6 million. Using a portion of the net proceeds from the IPO, the Private Placement and Notes issuance, we acquired our Initial Portfolio of 47 commercial jet aircraft.

On November 7, 2007, our subsidiary, B&B Air Acquisition, entered into an Aircraft Acquisition Facility that provided for up to \$1.2 billion of financing for additional aircraft including a \$96.0 million equity tranche from Fly. Substantially all available cash flow from aircraft held by B&B Air Acquisition is applied to the repayment of outstanding interest and principal.

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On October 14, 2011, we completed the acquisition of a portfolio of 49 aircraft and other assets valued at approximately \$1.4 billion and managed by GAAM. The purchase was funded with approximately \$141.7 million of unrestricted cash and our assumption of approximately \$1.2 billion of secured, non-recourse debt.

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During the year ended December 31, 2011, in addition to the acquisition of the GAAM Portfolio, we purchased three additional aircraft for \$102.8 million and sold two aircraft for \$139.0 million. To partially finance the aircraft acquisitions, we entered into three loan agreements with international commercial banks to borrow an aggregate of \$77.5 million.

In connection with 19 of the 49 aircraft acquired in the purchase of the GAAM Portfolio, we assumed a debt facility provided by Nord LB which was scheduled to mature in November 2012. On February 6, 2012, we completed an extension of the Nord LB Facility to November 2018. We paid \$25 million to Nord LB which was applied towards repayment of outstanding principal amounts on February 14, 2012. At the beginning of the extension term on November 14, 2012, we will make another principal payment of \$15.0 million. From February 6, 2012 until November 14, 2012, we will pay Nord LB a fee equal to 0.45% per annum on the amount which will be outstanding on November 14, 2012.

On February 9, 2011, we made a \$16.4 million investment for a 57.4% limited partnership interest in Fly-Z/C LP, a newly-formed aircraft leasing joint venture that was formed for the purpose of acquiring, financing and eventually selling four commercial jet aircraft. Summit has a 10.2% interest in the joint venture and the limited partners appointed a subsidiary of BBAM LP as the general partner of the joint venture. On April 14, 2011, we made an additional capital contribution of \$11.6 million into Fly-Z/C LP to fund the joint venture's acquisition of an aircraft.

During the year ended December 31, 2011, we received distributions of \$23.2 million from Fly-Z/C LP, of which \$22.2 million was received in connection with the completion of a \$40.0 million debt financing by the joint venture. As of December 31, 2011, our net investment in Fly-Z/C LP was \$5.1 million.

For the year ended December 31, 2011, we had net income of \$0.7 million, or diluted earnings per share of \$0.01. Net cash flows provided by operating activities for the year ended December 31, 2011 totaled \$110.3 million. Net cash flow used in investing activities was \$51.3 million and net cash used in financing activities was \$141.0 million for the year ended December 31, 2011. We paid \$21.1 million in dividends in 2011.

Net income for the year ended December 31, 2011 included a gain on sale of aircraft to unrelated third parties totaling \$9.1 million. In connection with the purchase of the GAAM Portfolio, we incurred closing costs of \$18.0 million, including a one-time acquisition fee of \$12.5 million to our Manager. We also recognized aircraft impairment of \$7.5 million in 2011. Our equity earnings from investments in unconsolidated subsidiaries for 2011 totaled \$5.6 million.

## **Market Conditions**

Throughout 2010 and into early 2011, we saw marked improvement in the outlook for the profitability of the airline industry. However, this growth slowed in the latter part of 2011, and we expect airline profits will be significantly lower in 2012 compared to 2011. This expected decrease is the result of rising oil prices, the natural disaster in Japan, political unrest in the Middle East and North Africa, as well as continuing economic uncertainty in Europe and elsewhere. We have seen evidence of these trends in some of our lessees, and one of our lessees filed for bankruptcy protection in the first quarter of 2012. We have terminated the lease and repossessed this aircraft. Certain of our other lessees continue to struggle financially and have been unable to make lease rental and other payments on a timely basis. In particular, we are in on-going discussions with one lessee of four aircraft about its on-going payment delinquencies. We have 13 aircraft with scheduled lease expiration dates in 2012 which need to be remarketed, and we expect the industry slowdown will continue to put downward pressure on lease rates. Eight of these aircraft are financed with debt which matures on the lease expiration dates and will need to be refinanced. There is no assurance that the current lenders will extend the current financing upon remarketing of these aircraft or that we will find suitable alternative sources of financing.

## **Critical Accounting Policies and Estimates**

Fly prepares its consolidated financial statements in accordance with U.S. GAAP, which requires the use of estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The use of estimates is or could be a significant factor affecting the reported carrying values of flight equipment, investments, deferred assets, accruals and reserves. We

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utilize third party appraisers and industry valuation professionals, where possible, to support estimates, particularly with respect to flight equipment. Despite our best efforts to accurately estimate such amounts, actual results could differ from those estimates. The following is a discussion of the accounting policies that involve a high degree of judgment and the methods of their application.

### ***Rent Receivables***

Rent receivables represent unpaid lessee obligations under existing lease contracts. Any allowance for doubtful accounts is established on a specific identification basis and is maintained at a level believed by management to be adequate to absorb probable losses inherent in rent receivables. The assessment of credit risk is primarily based on the extent to which amounts outstanding exceed the value of security held, the financial strength and condition of a debtor and the current economic and regulatory conditions of the debtor's operating environment and geographical areas. Determination of the allowance is inherently subjective as it requires significant estimates, including the amounts and timing of expected future cash flows and consideration of current factors and economic trends impacting the lessees and their credit worthiness, all of which may be susceptible to significant change. Uncollectible rent receivables are charged off against the allowance, while recoveries of amounts previously charged off are credited to the allowance. A provision for credit losses is recorded based on management's periodic evaluation of the factors previously mentioned, as well as other pertinent factors. As of December 31, 2011 and 2010, we had no allowance for doubtful accounts, although we have two lessees on non-accrual status. We recognize revenue from these two lessees when cash is received.

### ***Flight Equipment Held for Operating Leases***

Flight equipment held for operating leases are recorded at cost and depreciated to estimated residual values on a straight-line basis over their estimated remaining useful lives. Useful life is generally 25 years from the date of manufacture. Residual values are generally estimated to be 15% of original manufacturer's estimated realized price for the flight equipment when new. Management may, at its discretion, make exceptions to this policy on a case by case basis when, in its judgment, the residual value calculated pursuant to this policy does not appear to reflect current expectations of residual values. Examples of such situations include, but are not limited to:

Flight equipment where original manufacturer's prices are not relevant due to plane modifications and conversions.

Flight equipment which is out of production and may have a shorter useful life or lower residual value due to obsolescence.

The remaining useful life of a converted freighter is determined based on the date of conversion and in such case, the total useful life may extend beyond 25 years from the date of manufacture.

Estimated residual values and useful lives of flight equipment are reviewed and adjusted, if appropriate, at each reporting period.

Major improvements to be performed by us pursuant to the lease agreement are accounted for as lease incentives and are amortized against revenue over the term of the lease, assuming no lease renewals. Lessee specific modifications to the aircraft are capitalized and also amortized against revenue over the term of the lease. Generally, lessees are required to provide for repairs, scheduled maintenance and overhauls during the lease term and to be compliant with return conditions of flight equipment at lease termination.

Major improvements and modifications incurred for an aircraft that is off-lease are capitalized and depreciated over the remaining life of the flight equipment. In addition, costs paid by us for scheduled maintenance and overhauls are also capitalized and depreciated over a period to the next scheduled maintenance or overhaul event. Miscellaneous repairs are expensed when incurred.

At the time of an aircraft acquisition, we evaluate whether the lease acquired with the aircraft is at fair market value by comparing the contractual lease rates to the range of current lease rates of like aircraft. A lease premium is recognized when it is determined that the acquired lease's terms are above market value; lease discounts are recognized when it is determined that the acquired lease's terms are below fair market value. Lease discounts are capitalized into other liabilities and accreted as additional rental revenue on a straight-line basis over the lease term. Lease premiums are capitalized into other assets and amortized against rental revenue on a straight-line basis over the lease term.

### ***Impairment of Flight Equipment***

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We evaluate flight equipment for impairment when circumstances indicate that the carrying amounts of such assets may not be recoverable. Our evaluation of impairment indicators include, but are not limited to, recent transactions for similar aircraft, adverse changes in market conditions for specific aircraft types, third party appraisals of specific aircraft, published values for similar aircraft,



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any occurrences of adverse changes in the aviation industry and the overall market conditions that could impact the fair value of our aircraft. The review for recoverability includes an assessment of the estimated future cash flows associated with the use of an asset and its eventual disposition. If the sum of the expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of the asset, we will assess whether the carrying values of the flight equipment exceed the fair values and an impairment loss is required. The impairment loss is measured as the excess of the carrying amount of the impaired asset over its fair value.

Future cash flows are assumed to occur under current market conditions and assume adequate time for a sale between a willing and able buyer and a willing seller. Expected future lease rates are based on all relevant information available, including the existing lease, current contracted rates for similar aircraft, appraisal data and industry trends. Residual value assumptions generally reflect an aircraft's salvage value, except where more recent industry information indicates a different value is appropriate.

The preparation of these impairment analyses requires the use of assumptions and estimates, including the level of future rents, the residual value of the flight equipment to be realized upon sale at some date in the future, estimated downtime between re-leasing events and the amount of re-leasing costs. For the year ended December 31, 2011, we recognized an impairment loss of \$7.5 million related to two Boeing 737-500 aircraft which were manufactured in 1992. The aircraft are scheduled to come off lease in 2012, at which time we expect to dispose of them.

### ***Derivative Financial Instruments***

We use derivative financial instruments to manage our exposure to interest rate and foreign currency risks. Derivatives are accounted for in accordance with applicable FASB guidelines. All derivatives are recognized on the balance sheet at their fair values. Pursuant to hedge accounting provisions, changes in the fair value of the item being hedged can be recognized into earnings in the same period and in the same income statement line as the change in the fair value of the derivative instrument. On the date that we enter into a derivative contract, we formally document all relationships between the hedging instruments and the hedged items, as well as its risk management objective and strategy for undertaking each hedge transaction.

Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Cash flow hedges are accounted for by recording the fair value of the derivative instrument on the balance sheet as either a freestanding asset or liability. Changes in the fair value of a derivative that is designated and qualifies as an effective cash flow hedge are recorded in accumulated other comprehensive income (loss), net of tax, until earnings are affected by the variability of cash flows of the hedged item. Any derivative gains and losses that are not effective in hedging the variability of expected cash flows of the hedged item or that do not qualify for hedge treatment are recognized directly into income.

At the hedge's inception and at least quarterly thereafter, a formal assessment is performed to determine whether changes in cash flows of the derivative instrument have been highly effective in offsetting changes in the cash flows of the hedged items and whether they are expected to be highly effective in the future. We discontinue hedge accounting prospectively when (i) we determine that the derivative is no longer effective in offsetting changes in the cash flows of a hedged item; (ii) the derivative expires or is sold, terminated, or exercised; or (iii) we determine that designating the derivative as a hedging instrument is no longer appropriate. In all situations in which hedge accounting is discontinued and the derivative remains outstanding, the derivative instrument is carried at its fair market value on the balance sheet with changes in fair value recognized into current-period earnings. The remaining balance in accumulated other comprehensive income associated with the derivative that has been discontinued is not recognized in the income statement unless it is probable that the forecasted transaction will not occur. Such amounts are recognized in earnings when earnings are affected by the hedged transaction.

### ***Maintenance Payment Liability***

Our flight equipment is typically subject to triple-net leases under which the lessee is responsible for maintenance, insurance and taxes. Fly's operating leases also obligate the lessees to comply with all governmental requirements applicable to the flight equipment, including without limitation, operational, maintenance, registration requirements and airworthiness directives.

Under the terms of the lease agreements, cash collected from lessees for future maintenance of the aircraft is recorded as maintenance payment liabilities. We do not recognize such maintenance payments as revenue during the lease term. Maintenance payment liabilities are attributable to specific aircraft and are typically based on hours or cycles of utilization, depending upon the component. Upon occurrence of qualified maintenance events, the lessee submits a request for reimbursement and upon disbursement of the funds, the liability is relieved.

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In some leases, the lessor may be obligated to contribute to maintenance related expenses on an aircraft during the term of the lease. In other instances, the lessee or lessor may be obligated to make a payment to the other party at the end of lease based on a computation stipulated in the lease agreement. The calculation is based on the utilization and condition of the airframe, engines and other major life-limited components as determined at lease termination.

We may also incur maintenance expenses on off-lease aircraft. Scheduled major maintenance or overhaul activities and costs for certain high-value components that are paid by us are capitalized and depreciated over the period until the next overhaul is required. Amounts paid by us for minor maintenance, repairs and re-leasing of aircraft are expensed as incurred.

Maintenance payment liability balances at the end of a lease or any amount received as part of a redelivery adjustment are recorded as lease revenue at lease termination, including early termination upon a default. When flight equipment is sold, the maintenance payment liability amounts may be remitted to the buyer in accordance with the terms of the related agreements and are released from the balance sheet as part of the disposition gain or loss.

### ***Revenue Recognition***

Revenue is recognized to the extent that it is probable that the economic benefits will flow to Fly and the revenue can be reliably measured. Where revenue amounts do not meet these recognition criteria, they are deferred and recognized in the period in which the recognition criteria are met. Rental income from aircraft is recognized on a straight-line basis over the initial term of the respective lease. The operating lease agreements generally do not provide for purchase options, however, the leases may allow the lessee the option to extend the lease for an additional term. Contingent rents are recognized as revenue when the contingency is resolved. Revenue is not recognized when collection is not reasonably assured.

### ***Share Based Compensation***

We have reserved 1,500,000 shares for issuance under the 2010 Omnibus Incentive Plan ( 2010 Plan ). We have made an aggregate grant of 1,200,000 stock appreciation rights ( SARs ) and restricted stock units ( RSUs ) to certain employees of BBAM LP who provide services to us pursuant to certain management and servicing agreements. Compensation expense associated with grants to employees are valued at the grant date and amortized on a straight-line basis over the service period. Grants to non-employees are initially measured at grant date, and then re-measured at each interim reporting period until the awards are vested. Determining the appropriate fair value model and calculation of the fair value of stock-based awards requires judgment, including estimating stock price volatility, forfeitures and expected grant life.

### ***Taxes***

Fly provides for income taxes by tax jurisdiction. Deferred income tax assets and liabilities are recognized for the future tax consequences of temporary differences between the financial statement amounts and tax basis of existing assets and liabilities at the enacted tax rates expected to apply when the assets are recovered or liabilities are settled. A valuation allowance is used to reduce deferred tax assets to the amount which management ultimately expects to be more-likely-than-not realized.

Fly applies a recognition threshold of more-likely-than-not to be sustained in the examination of tax uncertainty in income taxes. Measurement of the tax uncertainty occurs if the recognition threshold has been met. We have elected to classify any interest on unpaid income taxes and penalties as a component of the provision for income taxes. No interest on unpaid income taxes and penalties were incurred during the years ended December 31, 2011, 2010 and 2009.

### ***New Accounting Pronouncements***

In May 2011, the FASB issued an accounting standard update to achieve common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with GAAP and International Financial Reporting Standards ( IFRS ). The update does not require additional fair value measurements and is not intended to establish valuation standards or affect valuation practices outside of financial reporting. The accounting standard update is effective for interim and annual periods beginning in 2012. The accounting standard update will not have a material impact on our financial position or results of operations.

In June 2011, the FASB issued an accounting standard to facilitate convergence between GAAP and IFRS by eliminating the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. The standard requires all nonowner changes in stockholders' equity to be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The standard is effective for interim and annual periods beginning in 2012.



**Table of Contents****Operating Results**

Management's discussion and analysis of operating results presented below pertain to the consolidated statement of operations of Fly for the years ended December 31, 2011, 2010 and 2009.

**Consolidated Statements of Income of Fly for the years ended December 31, 2011 and 2010**

|   | Year ended December 31, |                  | Increase/<br>Decrease |
|---|-------------------------|------------------|-----------------------|
|   | 2011                    | 2010             |                       |
| <b>Revenues</b>                                     |                         |                  |                       |
| Operating lease revenue                             | \$ 230,716              | \$ 219,655       | \$ 11,061             |
| Equity earnings from unconsolidated subsidiaries    | 5,647                   | 2,901            | 2,746                 |
| Gain on sale of aircraft                            | 9,137                   | 13,449           | (4,312)               |
| Gain on sale of option to purchase notes payable    |                         | 12,501           | (12,501)              |
| Lease termination settlement                        | 2,135                   | 2,298            | (163)                 |
| Interest and other income                           | 1,154                   | 2,861            | (1,707)               |
| <b>Total revenues</b>                               | <b>248,789</b>          | <b>253,665</b>   | <b>(4,876)</b>        |
| <b>Expenses</b>                                     |                         |                  |                       |
| Depreciation  | 95,718                  | 84,032           | 11,686                |
| Aircraft impairment                                 | 7,500                   |                  | 7,500                 |
| Interest expense                                    | 90,547                  | 75,748           | 14,799                |
| Selling, general and administrative                 | 27,248                  | 25,413           | 1,835                 |
| Acquisition closing costs                           | 18,038                  |                  | 18,038                |
| Debt purchase option amortization                   |                         | 947              | (947)                 |
| Maintenance and other costs                         | 4,400                   | 4,651            | (251)                 |
| <b>Total expenses</b>                               | <b>243,451</b>          | <b>190,791</b>   | <b>52,660</b>         |
| <b>Net income before provision for income taxes</b> | <b>5,338</b>            | <b>62,874</b>    | <b>(57,536)</b>       |
| Provision for income taxes                          | 4,242                   | 10,207           | (5,965)               |
| <b>Net income</b>                                   | <b>\$ 1,096</b>         | <b>\$ 52,667</b> | <b>\$ (51,571)</b>    |

As of December 31, 2011 and 2010, we had 109 and 62 aircraft in our portfolio, respectively. As of December 31, 2011, our aircraft were on lease to 53 lessees in 29 countries. In addition to the purchase of the GAAM Portfolio, we purchased three aircraft and sold two aircraft in 2011.

|                                      | Year ended December 31, |                | Increase/<br>Decrease |
|--------------------------------------|-------------------------|----------------|-----------------------|
|                                      | 2011                    | 2010           |                       |
| <b>Operating lease revenue:</b>      |                         |                |                       |
| Basic rent                           | \$ 235,602              | \$ 203,104     | \$ 32,498             |
| End of lease revenue                 | 2,892                   | 21,422         | (18,530)              |
| Lease incentives                     | (6,855)                 | (5,095)        | (1,760)               |
| Other                                | (923)                   | 224            | (1,147)               |
| <b>Total operating lease revenue</b> | <b>230,716</b>          | <b>219,655</b> | <b>(11,061)</b>       |

Rental revenues received from operating leases are recognized on a straight-line basis over the respective lease terms. For the year ended December 31, 2011, operating lease revenue totaled \$230.7 million, an increase of \$11.1 million compared to the year ended December 31, 2010. The increase was primarily due to (i) an increase of \$33.7 million from the purchase of the GAAM Portfolio and (ii) an increase of \$8.5

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million from other aircraft purchased in 2011 and 2010. The increases were partially offset by: (i) a decrease of \$18.5 million in revenues recognized at end of lease compared to the prior year and (ii) a decrease of \$9.8 million from aircraft sold in 2011 and 2010.

Amortization of lease incentives recorded as reduction of operating lease revenue totaled \$6.9 million and \$5.1 million for the years ended December 31, 2011 and 2010, respectively

During the years ended December 31, 2011 and 2010, we recorded equity earnings from our investments in unconsolidated subsidiaries of \$5.6 million and \$2.9 million, respectively, or an increase of \$2.7 million. The increases are primarily due to the recognition of income from BBAM LP for a full year of operations. Fly Z/C contributed \$0.03 million of income in 2011.

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During the year ended December 31, 2011, we sold two aircraft and recognized a gain on sale of \$9.1 million. In the year ended December 31, 2010, we sold four aircraft for an aggregate gain on sale of \$13.4 million.

During the year ended December 31, 2010, we sold to an unrelated third party our remaining option to purchase up to \$50.0 million principal amount of Notes for 48% of the principal amount and received \$12.5 million as consideration.

In connection with the early termination of four leases in a prior period, we reached a settlement with the guarantor of these leases in February 2009. Pursuant to the terms of the settlement agreement, we received a lump-sum payment of \$6.3 million at the settlement date, with an additional \$5.9 million to be paid in monthly installments through January 2012 with interest at 8.0% per annum. Payments of \$2.1 million and \$2.3 million were received during the years ended December 31, 2011 and 2010, respectively.

Interest and other income totaled \$1.2 and \$2.9 for the years ended December 31, 2011 and 2010, respectively. In 2010, Fly received fee income of \$1.2 million when it sold its purchase agreement related to one of its aircraft to an unrelated party.

Depreciation expense during the year ended December 31, 2011 was \$95.7 million, compared to \$84.0 million for the year ended December 31, 2010, an increase of \$11.7 million. The increase was primarily due to the purchase of the GAAM Portfolio.

During the year ended December 31, 2011, we recognized aircraft impairment of \$7.5 million related to two Boeing 737-500 aircraft which were manufactured in 1992. The aircraft are scheduled to come off lease in 2012, at which time we expect to dispose of them. We currently hold \$3.1 million in maintenance payment liabilities from the lessee which we will be entitled to keep at lease termination, in addition to future maintenance reserves to be paid by the lessee. We have further agreed to accept payment by lessee of approximately \$1.0 million for both aircraft at lease termination in lieu of compliance with the lessee's obligations to meet certain redelivery conditions related to the maintenance of the aircraft. Any residual amounts will be recognized into income at the end of the lease term.

Interest expense totaled \$90.5 million and \$75.7 million for the years ended December 31, 2011 and 2010, respectively. The increase of \$11.7 million was primarily due to (i) interest of \$16.1 million associated with the debt we assumed with the purchase of the GAAM Portfolio, including \$4.3 million of debt discount amortization, and (ii) interest of \$3.8 million on our other secured aircraft debt. These increases were partially offset by decreases resulting from repayment of debt and a reduction in the notional amounts of the associated hedges.

Selling, general and administrative (SG&A) expenses were \$27.2 million and \$25.3 million for the years ended December 31, 2011 and 2010, respectively. The increase is primarily due to recognition of share-based compensation expense related to the SARs and RSUs issued under our 2010 Plan and an increase in servicing and management fees paid to BBAM as a result of the acquisition of the GAAM Portfolio. Our selling, general and administrative expenses in 2010 included \$2 million of fees paid by Babcock & Brown.

In connection with the purchase of the GAAM Portfolio which was consummated on October 14, 2011, we incurred approximately \$18.0 million in closing costs. These expenses included a \$12.5 million fee to BBAM LP for arranging the acquisition.

Maintenance and other costs totaled \$4.4 million and \$4.7 million during the years ended December 31, 2011 and 2010, respectively, a decrease of \$0.3 million. Costs incurred in 2011 included aircraft technical work in connection with the purchase of the GAAM Portfolio. Aircraft expenses incurred in 2010 included work on aircraft which was on lease to a lessee that filed for bankruptcy protection in 2010.

Our provision for income taxes was \$4.2 million and \$10.2 million during the years ended December 31, 2011 and 2010, respectively. The resulting effective tax rate for the years ended December 31, 2011 and 2010 was 79.5% and 16.3%, respectively. In 2011, Fly (i) recorded Australian taxes on taxable income from its subsidiaries domiciled in Australia, (ii) did not recognize a deferred tax benefit on losses incurred by one of its subsidiaries domiciled in the Cayman Islands as transaction expenses are not deductible or recorded in jurisdictions with a zero tax rate and (iii) recorded U.S. federal and state taxes on its share of U.S. sourced taxable income resulting from its investment in BBAM LP. In 2010, Fly recorded U.S. federal and state taxes on its share of U.S. sourced taxable income resulting from its investment in BBAM LP.

Our consolidated net income was \$1.1 million and \$52.7 million for the years ended December 31, 2011 and 2010, respectively, a decrease of \$51.6 million.

**Table of Contents****Consolidated Statements of Income of Fly for the years ended December 31, 2010 and 2009**

|   | Year ended December 31,<br>2010 | 2009             | Increase/<br>Decrease |
|---|---------------------------------|------------------|-----------------------|
| <b>Revenues</b>                                     |                                 |                  |                       |
| Operating lease revenue                             | \$ 219,655                      | \$ 213,964       | \$ 5,691              |
| Equity earnings from unconsolidated subsidiary      | 2,901                           |                  | 2,901                 |
| Gain on sale of aircraft                            | 13,449                          |                  | 13,449                |
| Gain on purchase of notes payable                   |                                 | 82,666           | (82,666)              |
| Gain on sale of option to purchase notes payable    | 12,501                          |                  | 12,501                |
| Lease termination settlement                        | 2,298                           | 8,307            | (6,009)               |
| Interest and other income                           | 2,861                           | 2,598            | 263                   |
| <b>Total revenues</b>                               | <b>253,665</b>                  | <b>307,535</b>   | <b>(53,870)</b>       |
| <b>Expenses</b>                                     |                                 |                  |                       |
| Depreciation  | 84,032                          | 83,650           | 382                   |
| Interest expense                                    | 75,748                          | 80,925           | (5,177)               |
| Selling, general and administrative                 | 25,413                          | 21,094           | 4,319                 |
| Debt purchase option amortization                   | 947                             | 6,053            | (5,106)               |
| Maintenance and other costs                         | 4,651                           | 2,353            | 2,298                 |
| <b>Total expenses</b>                               | <b>190,791</b>                  | <b>194,075</b>   | <b>(3,284)</b>        |
| <b>Net income before provision for income taxes</b> | <b>62,874</b>                   | <b>113,460</b>   | <b>(50,586)</b>       |
| Income tax provision                                | 10,207                          | 24,367           | (14,160)              |
| <b>Net income</b>                                   | <b>\$ 52,667</b>                | <b>\$ 89,093</b> | <b>\$ (36,426)</b>    |

As of December 31, 2010 and 2009, we had 59 and 62 aircraft in our portfolio, respectively. As of December 31, 2010, we had 58 aircraft on lease to 34 lessees. We had four aircraft subject to leases at December 31, 2010 of which two aircraft were delivered to the new lessee in January 2011. The remaining two aircraft were delivered to the new lessee during the first half of 2011. One aircraft that was off lease at December 31, 2010 has been delivered to a new lessee in March 2011. At December 31, 2009, all of our aircraft were on lease to 36 lessees. We purchased one aircraft and sold four aircraft in 2010.

|                                      | Year ended December 31,<br>2010 | 2009           | Increase/<br>Decrease |
|--------------------------------------|---------------------------------|----------------|-----------------------|
| <b>Operating lease revenue:</b>      |                                 |                |                       |
| Basic rent                           | \$ 203,104                      | \$ 216,288     | \$ (13,184)           |
| End of lease revenue                 | 21,422                          |                | 21,422                |
| Lease incentives                     | (5,095)                         | (4,315)        | (780)                 |
| Other                                | 224                             | 1,991          | (1,767)               |
| <b>Total operating lease revenue</b> | <b>219,655</b>                  | <b>213,964</b> | <b>(5,691)</b>        |

Rental revenues received from operating leases are recognized on a straight-line basis over the respective lease terms. For the year ended December 31, 2010, operating lease revenue totaled \$219.7 million, an increase of \$5.7 million compared to the year ended December 31, 2009. The increase was primarily due to (i) recognition of end of lease redelivery adjustments and maintenance payment liabilities retained totaling \$21.4 million in the year ended December 31, 2010 with no corresponding revenue recognized in the year ended December 31, 2009 and (ii) aircraft that were previously off-lease that have been re-marketed resulting in an incremental increase of \$3.0 million. The increases were partially offset by: (i) lower revenue resulting from extensions, restructurings and aircraft off-lease of \$13.0 million, (ii) increase in amortization of net lease discount and lease incentive of \$2.9 million and (iii) decrease of \$2.8 million from aircraft sold in 2010.

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Amortization of lease incentives recorded as reduction of operating lease revenue totaled \$5.1 million and \$4.3 million for the year ended December 31, 2010 and 2009, respectively.

On April 29, 2010, we commenced recording equity earnings from our 15% interest in BBAM LP. For the year ended December 31, 2010, we recorded equity earnings of \$2.9 million.

In the year ended December 31, 2010, the Company sold four aircraft for an aggregate gain on sale of \$13.4 million. There were no sales of aircraft in 2009.



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In 2009, we purchased through a wholly-owned subsidiary, a total of \$169.4 million principal amount of Notes, including \$50.0 million principal amount which was purchased pursuant to an option agreement (see below). The total purchase price was \$83.0 million, including associated expenses. In connection with the Note purchases, we expensed loan issuance costs and an unamortized discount associated with the original issuance of the Notes totaling \$3.8 million. We recognized a pre-tax gain on purchase of Notes of \$82.7 million.

During the year ended December 31, 2010, we sold to an unrelated third party our remaining option to purchase up to \$50.0 million principal amount of Notes for 48% of the principal amount and received \$12.5 million as consideration.

In connection with the early termination of four leases and the settlement reached with the guarantor of these leases in February 2009, payments of \$2.3 million and \$8.3 million were received during the years ended December 31, 2010 and 2009, respectively. Due to collectability concerns, future payments will only be recognized as cash is received.

Interest and other income totaled \$2.9 and \$2.6 for the years ended December 31, 2010 and 2009, respectively. Included in 2010 is net fee income of \$1.2 million which Fly received when it sold its position in one of its aircraft to an unrelated party.

Depreciation expense during the year ended December 31, 2010 was \$84.0 million, compared to \$83.7 million for the year ended December 31, 2009.

Compared to the year ended December 31, 2009, interest expense decreased by \$5.2 million in the year ended December 31, 2010 to \$75.7 million. The decrease was primarily due to the repayment of debt and a reduction in the notional amounts of the associated hedges.

Selling, general and administrative expenses were \$25.4 million and \$21.1 million for the years ended December 31, 2010 and 2009, respectively. The increase of \$4.3 million was primarily due to recognition of share-based compensation expense totaling \$3.7 million related to the SARs and RSUs issued under our 2010 Plan. In addition to the non-cash share-based compensation, SG&A expenses for the year ending December 31, 2010 included \$2.2 million of expense associated with amendments to our management and servicing agreements and the Aircraft Acquisition Facility, all related to our separation from Babcock & Brown. These professional fees were fully reimbursed by Babcock & Brown. This reimbursement was treated as a capital contribution in our financial statements.

For the year ended December 31, 2009, we amortized \$6.1 million of the fees incurred in connection with agreements entered into by our subsidiary for the purchase of up to \$100.0 million principal amounts of Notes from an unrelated third party. As of December 31, 2010, the fees paid for the options have been fully amortized.

During the year ended December 31, 2010 and 2009, maintenance and other leasing costs totaled \$4.7 million and \$2.3 million, respectively. The increase consisted primarily of aircraft expenses related to the aircraft previously on lease to Mexicana, which filed for bankruptcy protection in 2010.

Our provision for income taxes was \$10.2 million and \$24.4 million during the years ended December 31, 2010 and 2009, respectively. The resulting effective tax rate for the years ended December 31, 2010 and 2009 was 16.2% and 21.5%, respectively. In 2010, Fly recorded U.S. federal and state taxes on its share of U.S. sourced taxable income resulting from its investment in BBAM LP. In 2009, we recognized a deferred tax provision using the non-trading income tax rate on the gains associated with the Note purchases. We are tax-resident in Ireland and expect to pay the corporation tax rate of 12.5% on trading income and 25.0% on non-trading income.

Our consolidated net income was \$52.7 million and \$89.1 million for the years ended December 31, 2010 and 2009, respectively, a decrease of \$36.4 million.

## **Liquidity and Capital Resources**

Our sole source of operating cash flows is from distributions made to us by our subsidiaries. Distributions of cash to us by our subsidiaries are subject to compliance with applicable debt covenants. Substantially all available cash flow from aircraft held by B&B Air Acquisition is now applied to repayment of outstanding interest and principal. In addition, all revenue collected during each monthly period after July 2012 and November 2012 from aircraft owned by B&B Air Funding and the aircraft financed in the Nord LB facility, respectively, will be applied to repay the outstanding debt, after the payment of certain expenses and other costs.



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***Cash Flows of Fly for the years ended December 31, 2011 and 2010***

We generated cash from operations of \$110.3 million and \$115.2 million for the years ended December 31, 2011 and 2010, respectively. The decrease of \$4.9 million was primarily the result of a decrease in working capital.

Cash from investing activities relate primarily to the acquisition of aircraft, proceeds from sale of aircraft and lessor maintenance contributions. Cash used in investing activities totaled \$51.3 million for the year ended December 31, 2011 compared to cash provided by investing activity of \$47.4 million for the year ended December 31, 2010. Proceeds received from the sale of two aircraft in 2011, net of maintenance payment liability and security deposits transferred with the aircraft, totaled \$126.9 million. Proceeds received from the sale of four aircraft during 2010, net of maintenance payment liability and security deposits transferred with the aircraft, totaled \$100.9 million. In 2011, cash flows used in the purchase of aircraft, including the acquisition of the GAAM Portfolio, totaled \$165.8 million. During 2011, we also made a \$28.1 million investment and received distributions of \$27.0 million from our unconsolidated subsidiaries. In addition, we paid \$11.3 million for lessor contributions to maintenance in 2011. During 2010, we acquired an aircraft subject to a sale-leaseback agreement for \$41.7 million and made an \$8.8 million investment in BBAM LP. During 2010, we also paid \$4.1 million for lessor contributions to maintenance.

Cash used in financing activities for the year ended December 31, 2011 and 2010 amounted to \$141.1 million and \$94.4 million, respectively. In 2011, we: (i) borrowed \$46.6 million through new loans, (ii) received proceeds of \$33.8 million from the sale of our Notes to third parties, (iii) made principal repayments of \$204.9 million on our secured borrowings, (iv) made additions to our restricted cash accounts totaling \$21.7 million, (v) paid dividends of \$20.7 million and (vi) repurchased shares totaling \$13.1 million. During 2010, we: (i) borrowed \$29.5 million through new loans, (ii) received proceeds of \$12.5 million from the sale of an option to purchase our Notes, (iii) repurchased shares totaling \$35.5 million, (iv) made additions to our restricted cash accounts totaling \$25.7 million and (v) paid dividends of \$22.5 million. Movements in security deposits and maintenance payment liabilities were comparable in 2011 and 2010.

***Cash Flows of Fly for the years ended December 31, 2010 and 2009***

We generated cash from operations of \$115.2 million and \$138.4 million for the years ended December 31, 2010 and 2009, respectively. The decrease of \$23.2 million was primarily the result of decreased cash flows from (i) \$6.0 million decrease in settlement proceeds received in connection with the early termination of leases and (ii) other changes in working capital balances.

Cash from investing activities relate primarily to the acquisition of aircraft, proceeds from sale of aircraft and lessor maintenance contributions. Cash provided by investing activities totaled \$47.4 million for the year ended December 31, 2010 compared to cash used in investing activity of \$7.1 million for the year ended December 31, 2009. Proceeds received from the sale of four aircraft during 2010 totaled \$100.9 million. We did not sell or acquire any aircraft in 2009. During 2010, we acquired an aircraft subject to a sale-leaseback agreement for \$41.7 million and made an \$8.8 million investment in BBAM LP. Also during 2010, we paid \$4.1 million for lessor contributions to maintenance. During 2009, we paid \$7.1 million for lessor contributions to maintenance.

Cash used in financing activities for the year ended December 31, 2010 and 2009 amounted to \$94.4 million and \$92.1 million, respectively. In 2010, we: (i) borrowed \$29.5 million pursuant to our aircraft note payable, (ii) received proceeds of \$12.5 million from the sale of an option to purchase our Notes, (iii) repurchased shares totaling \$35.5 million, (iv) made additions to our restricted cash accounts totaling \$25.7 million and (v) paid dividends of \$22.5 million. In 2009, we: (i) made purchases of Notes in the principal amount of \$169.4 million for \$83.0 million, (ii) made additions to our cash collateral account and other restricted cash accounts totaling \$25.6 million, (iii) paid \$7.0 million for options to purchase our Notes, (iv) paid dividends of \$24.7 million and (v) received \$30.8 million of proceeds from our credit facility. Movements in security deposits and maintenance payment liabilities were comparable in 2010 and 2009.

***Our Future Sources and Uses of Liquidity***

We operate in a capital-intensive industry. The principal factors affecting our expected cash flows include lease revenues from our aircraft, net proceeds from aircraft dispositions, cash interest and principal payments made on our debt, operating expenses, dividend payments and capital expenditures on our aircraft. During the year ended December 31, 2011, we sold to third parties \$40.8 million principal amount of Notes held by our subsidiaries at an average price of 82.725% of the principal amount for total proceeds of \$33.8 million. As of December 31, 2011, the outstanding balance of the Notes owned by us through a wholly-owned subsidiary was \$106.8 million. During the first quarter of 2012, the remaining Notes were sold at an average price of 81.79% of the principal amount for total proceeds of \$87.3 million. Although the cash proceeds from these sales after repayment of associated debt are unrestricted cash



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available to us, the re-issuance of these Notes has increased the amount of Notes outstanding to \$711.8 million at February 29, 2012 compared to \$606.8 million at December 31, 2011 and \$596.8 million at December 31, 2010. In addition, \$34.5 million of these proceeds were used to repay all amounts outstanding under an \$85.0 million credit facility secured by these Notes. As a result of the sale of these Notes, we will no longer receive any amounts repaid on the Notes. We received \$5.8 million and \$13.4 million of principal and interest payments in 2011 and 2010, respectively, from the Notes owned by us.

Our short-term liquidity needs include working capital for operations associated with our aircraft, interest and principal payments, and cash to pay dividends to our shareholders. We expect that cash on hand and cash flow provided by operations will satisfy our short-term liquidity needs through at least the next twelve months and provide additional funds that may be invested to create value for our shareholders.

In 2012, our liquidity needs will increasingly include repayment of debt. All available cash flow from aircraft held by B&B Air Acquisition is now applied to repayment of outstanding interest and principal. In addition, all revenues collected during each monthly period after July 2012 and November 2012, from aircraft owned by B&B Air Funding and the aircraft financed in the Nord LB facility, respectively, will be applied to repay the outstanding debt, after the payment of certain expenses and other costs. As of December 31, 2011, the Aircraft Acquisition Facility had an outstanding balance of \$425.9 million, there was \$606.8 million of Notes outstanding and the Nord LB Facility had an outstanding balance of \$598.2 million. We will seek to refinance some or all of the amounts outstanding under the Aircraft Acquisition Facility prior to November 2012. Depending on market conditions, however, it may not be possible to refinance the Aircraft Acquisition Facility prior to November 2012 on terms we find acceptable.

Our liquidity needs also include the funding of aircraft acquisitions and other strategic investments. On October 14, 2011, we acquired the GAAM Portfolio. The purchase was funded with approximately \$141.7 million of our unrestricted cash and the assumption of approximately \$1.2 billion of secured, non-recourse debt. We incurred approximately \$18.0 million in expenses in connection with the acquisition, including a \$12.5 million fee to BBAM LP for arranging the acquisition. In 2011, we invested \$28 million for a 57.4% interest in a newly formed aircraft leasing joint venture that was formed for the purpose of acquiring, financing, leasing and eventually selling four commercial jet aircraft. Our current investment in this joint venture is \$5.1 million after receiving distributions and recording equity earnings of \$23.3 million.

In 2012, we expect to finance aircraft acquisitions through additional borrowings and debt or equity offerings. Our ability to acquire additional aircraft depends significantly on our ability to access bank borrowings and debt and equity capital markets.

As of December 31, 2011, we had 13 leases scheduled to expire within the next twelve months. Eight of these leases are financed with debt that matures on the scheduled lease expiration (subject to certain limited extension rights). In February 2012, we executed a two-year extension for a lease that was scheduled to expire in May 2012. There is no assurance that the lenders will extend these loans or that we will be able to refinance these aircraft.

Our access to debt and equity financing to refinance amounts outstanding under our secured borrowings or to fund acquisitions will depend on a number of factors, such as our historical and expected performance, compliance with the terms of our debt agreements, industry and market trends, the availability of capital and the relative attractiveness of alternative investments.

**Dividends and Share Repurchases**

The table below shows our historical dividend payments.

|      | <b>Total Cash Outlay</b> |
|------|--------------------------|
| 2011 | \$ 20.7 million          |
| 2010 | \$ 22.4 million          |
| 2009 | \$ 24.7 million          |
| 2008 | \$ 67.1 million          |

On January 16, 2012, we declared a dividend of \$0.20 per share. The dividend was paid on February 17, 2012 to shareholders of record on January 30, 2012. The declaration and payment of future dividends to holders of our common shares will be at the discretion of our board of directors and will depend on many factors, including our financial condition, cash flows, market conditions, legal requirements and other factors as our board of directors deem relevant.



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In 2011, we repurchased 1,102,106 shares. We repurchased 1,035,438 of these shares from a third party at a price of \$11.93 per share or \$12.3 million on March 8, 2011. The remaining shares were repurchased pursuant to a \$30.0 million share repurchase program expiring in May 2012 ( 2011 Repurchase Program ). Under the 2011 Repurchase Program, we may make share repurchases from time to time in the open market or in privately negotiated transactions. The timing of repurchases under this program will depend upon a variety of factors, including market conditions, and the program may be suspended or discontinued at any time. Under the 2011 Repurchase Program, we repurchased 43,533 shares at a weighted average price of \$10.87 per share in 2011. As of December 31, 2011, there were 25,685,527 shares outstanding and the remaining balance of the 2011 Repurchase Program was \$29.5 million.

In 2010, we repurchased 1,664,449 shares under a prior share repurchase program. Under this program, we repurchased 1,411,264 shares held by Babcock & Brown at a price of \$10.50 per share or \$14.8 million and an additional 253,185 shares at a weighted average price of \$11.98 per share. In addition, on April 29, 2010, we repurchased an additional 2,011,265 shares from Babcock & Brown at a price of \$8.78 per share.

**Note Purchases and Sale.** During 2009 and 2010, we purchased through a wholly-owned subsidiary \$169.4 million principal amount of the Notes issued by B&B Air Funding for a purchase price of \$83.0 million, including associated expenses.

During the year ended December 31, 2011, we sold to third parties \$40.8 million principal amount of Notes held by our subsidiary at an average price of 82.725% of the principal amount for total proceeds of \$33.8 million. As of December 31, 2012 the outstanding balance of the Notes owned by us through a wholly-owned subsidiary was \$106.8 million. During the first quarter of 2012, the remaining Notes were sold for an average price of 81.79% of the principal amount for total proceeds of \$87.3 million.

**Maintenance Cash Flows.** Under our leases, the lessee is generally responsible for maintenance and repairs, airframe and engine overhauls, obtaining consents and approvals and compliance with return conditions of aircraft on lease. In connection with the lease of a used aircraft we may agree to contribute specific additional amounts to the cost of certain major overhauls or modifications, which usually reflect the usage of the aircraft prior to the commencement of the lease. In many cases, we also agree to share with our lessees the cost of compliance with airworthiness directives.

Maintenance reserve payments we collect from our lessees are based on passage of time or usage of the aircraft measured by hours flown or cycles operated. Under these leases, we are obligated to make reimbursements to the lessee for expenses incurred for certain planned major maintenance, up to a maximum amount that is typically determined based on maintenance reserves paid by the lessee.

Certain leases also require us to make maintenance contributions for costs associated with certain major overhauls or certain other modifications in excess of any maintenance payments received. Major maintenance includes heavy airframe, off-wing engine, landing gear and auxiliary power unit overhauls and replacements of engine life limited parts. Other leases provide for a lease-end adjustment payment based on the usage of the aircraft during the lease term and its condition upon redelivery, with such payments likely to be made by the lessee to us. In some instances, payments may be required to be made by us to the lessee. We are not obligated to make maintenance reimbursements or contributions under any lease at any time that a lessee default is continuing.

We expect that the aggregate maintenance reserve and lease-end adjustment payments we will receive from lessees will meet the aggregate maintenance contributions and lease-end adjustment payments that we will be required to make. In 2011, we received \$53.5 million of maintenance payments from lessees, made maintenance payment disbursements of \$14.5 million and also made maintenance contributions of \$11.3 million.

## **Financing**

### ***Securitization***

Our subsidiary, B&B Air Funding, the owner of our Initial Portfolio, completed in October 2007 an aircraft lease-backed securitization ( Securitization ) that generated net proceeds of approximately \$825.1 million after deducting initial purchasers discounts and fees. In 2009, we repurchased through a wholly-owned subsidiary \$169.4 million principal amount of the Notes issued by B&B Air Funding in the Securitization ( Notes ) for a total purchase price of \$83.0 million, including associated expenses. In 2011, we sold \$40.8 million principal amount of these repurchased Notes for total proceeds of \$33.8 million. The discount of \$7.0 million is being accreted through interest expense for the remainder of the expected life of the re-issued Notes. During the first quarter

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of 2012, the remaining Notes held by us were re-issued for total proceeds of \$87.3 million. After this re-issuance, we no longer hold any Notes and the outstanding principal amount of Notes is \$711.8 million as of February 29, 2012, compared to \$606.8 million at December 31, 2011 and \$596.8 million at December 31, 2010.

**Interest Rate.** The Notes bear interest at an adjustable interest rate equal to the then-current one-month LIBOR plus 0.67%. Interest expense also includes amounts payable to the policy provider and the liquidity facility provider thereunder, as well as accretion on the Notes re-issued at a discount. Interest and any principal payments due are payable monthly. We have entered into interest rate swap agreements to mitigate the interest rate fluctuation risk associated with the Notes.

**Payment Terms.** Prior to July 2010, there were no scheduled principal payments on the Notes. For each month between July 2010 and August 2012, there are scheduled principal payments in fixed amounts of approximately \$1.0 million per month, in each case subject to satisfying certain debt service coverage ratios and other covenants. Also in accordance with the terms of the Notes, in the event we sell any aircraft in our Initial Portfolio, we are required to pay off the Note obligation allocable to the aircraft, as defined in the loan indenture. During 2011, we made \$10.6 million in scheduled principal payments as well as repayments of approximately \$26.1 million in connection with the sale of one aircraft. Approximately \$1.9 million of these principal payments were made to our subsidiaries in respect of the Notes which were purchased in 2009.

After August 2012, principal payments are not fixed in amount but rather are determined monthly based on revenues collected and costs and other liabilities incurred prior to the relevant payment date. Effectively after July 2012, all revenues collected during each monthly period will be applied to repay the outstanding balance of the Notes, after the payment of certain expenses and other liabilities, including the fees of the service providers, the liquidity facility provider and the policy provider, interest on the Notes and interest rate swap payments, all in accordance with the priority of payments set forth in the indenture. A portion of these principal payments may be made to us if we continue to own any Notes which we have repurchased on the relevant repayment dates. The final maturity date of the Notes is November 14, 2033.

**Available Cash.** B&B Air Funding is required to maintain as of each monthly payment date, cash in an amount sufficient to cover its operating expenses for a period of one month or, in the case of maintenance expenditures, six months, following such payment date. All cash flows attributable to the underlying aircraft after the payment of amounts due and owing in respect of, among other things, maintenance and repair expenditures with respect to the aircraft, insurance costs and taxes and all repossession and re-leasing costs, certain amounts due to any credit support providers, swap providers, the policy provider, trustees, directors and various service providers will be distributed in accordance with the priority of payments set forth in the indenture. B&B Air Funding, however, will be required to use the amount of excess Securitization cash flows to repay principal under the Notes instead of making distributions to us upon the occurrence of certain events, including failure to maintain a specified debt service coverage ratio during specified periods, certain events of bankruptcy or liquidation and any acceleration of the Notes after the occurrence of other events of default. Excess Securitization cash flow may be paid to us as dividends prior to August 2012.

**Redemption.** We may, on any payment date, redeem the Notes by giving the required notices and depositing the necessary funds with the trustee. A redemption prior to acceleration of the Notes may be of the whole or any part of the Notes. A redemption after acceleration of the Notes upon default may only be for the whole of the Notes.

We may, on any future payment date, redeem the Notes in whole or from time to time in part for an amount equal to 100% of the outstanding principal amount, together with accrued and unpaid interest to, but excluding, the date fixed for redemption.

**Collateral.** The Notes are secured by first priority, perfected security interests in and pledges or assignments of equity ownership and beneficial interests in the subsidiaries of B&B Air Funding, their interests in the leases of the aircraft they own, cash held by or for them and by their rights under agreements with BBAM, the initial liquidity facility provider, hedge counterparties and the policy provider. Rentals paid under leases are placed in the collections account and paid out according to a priority of payments set forth in the indenture. The Notes are also secured by a lien or similar interest in any of the aircraft in the Initial Portfolio that are registered in the United States or Ireland. B&B Air Funding may not encumber the aircraft in our Initial Portfolio with any other liens except the leases and liens created or permitted thereunder, under the indenture or under the security trust agreement. B&B Air Funding may not incur any indebtedness, except as permitted under the indenture, other than the Notes, any permitted credit and liquidity enhancement facilities and the obligations related to the policy.

**Default and Remedies.** Events of default include, among other things: interest on the Notes is not paid on any payment date (after a grace period of five business days) or principal due on the final maturity date is not paid, certain other covenants are not complied with and such noncompliance materially adversely affects the noteholders, B&B Air Funding or any of its significant subsidiaries



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becomes the subject of insolvency proceedings or a judgment for the payment of money exceeding five percent of the depreciated base value of the Initial Portfolio is entered and remains unstayed for a period of time. Following any such default and acceleration of the Notes by the controlling party (initially, the policy provider), the security trustee may, at the direction of the controlling party, exercise such remedies in relation to the collateral as may be available to it under applicable law, including the sale of any of the aircraft at public or private sale. After the occurrence of certain bankruptcy and insolvency related events of default, or any acceleration of the Notes after the occurrence of any event of default, all cash generated by B&B Air Funding will be used to prepay the Notes and will not be available to us to make distributions to our shareholders or for any other of our liquidity needs.

**Certain Covenants.** B&B Air Funding is subject to certain operating covenants relating to the maintenance, registration and insurance of the aircraft as set forth in the indenture. The indenture also contains certain conditions and constraints which relate to the servicing and management of the Initial Portfolio including covenants relating to the disposition of aircraft, lease concentration limits restrictions on the acquisition of additional aircraft and restrictions on the modification of aircraft and capital expenditures as described below.

**Aircraft Dispositions.** The ability of B&B Air Funding to sell aircraft is limited under the Securitization documentation. B&B Air Funding may sell up to ten aircraft without the consent of the policy provider and additional aircraft with the consent of the policy provider provided that such sales do not violate the concentration limits discussed below and the price is above 107% of the face value of the notes allocated to such aircraft. B&B Air Funding may also sell aircraft provided that (1) sales in any one year do not exceed 10% of the initial average base value of all our aircraft as adjusted for depreciation as provided in the indenture, (2) such sales do not violate the concentration limits, (3) Moody's confirms its rating on the notes and (4) the policy provider consents. Consent to sales by the policy provider is not required if there is a policy provider default.

**Concentration Limits.** B&B Air Funding may only enter into a future lease (other than a renewal, extension or restructuring of any lease) if, after entering into such future lease, B&B Air Funding is in compliance with certain criteria in respect of limits based on, among other things, the proportion of our portfolio leased to any single lessee, the regional concentration of our lessees and the sovereign ratings of the countries in which our lessees are located. B&B Air Funding will be permitted to vary from these limits if B&B Air Funding receives a confirmation from Moody's that it will not lower, qualify or withdraw its ratings on the notes as a result of such lease and the policy provider consents to such lease. These limits may place limits on B&B Air Funding's ability (absent a third-party consent) to re-lease the aircraft in our Initial Portfolio to certain customers at certain times, even if to do so would provide the best risk-adjusted cash flow and would be within our risk policies then in effect.

**Debt Service Coverage Ratio.** Until July 2012, B&B Air Funding is required to maintain a debt service coverage ratio of 1.80 to 1. In the event that such debt service coverage ratio is not maintained for two consecutive months, all amounts on deposit in the collections account will be applied towards the outstanding principal balance of the notes after the payment of expenses, senior hedge payments and amounts due and owing to the policy provider and the liquidity facility provider.

**Leases.** When re-leasing any aircraft, B&B Air Funding must do so in accordance with certain core lease provisions set forth in the Indenture. The core lease provisions include, but are not limited to, maintenance, return conditions in respect of the aircraft, lease termination events and prohibitions on the assignments of the leases. These core lease provisions may not be amended without the consent of the policy provider.

**Modification of Aircraft and Capital Expenditures.** B&B Air Funding is generally not permitted to make capital expenditures in respect of any optional improvement or modification of an aircraft in the Initial Portfolio, including aircraft conversions from passenger to cargo aircraft, or for the purpose of purchasing or otherwise acquiring any engines or parts outside of the ordinary course of business. However, B&B Air Funding may make capital expenditures in the ordinary course of business in connection with an existing or new lease or the sale of an aircraft, and capital expenditures where: (1) conversions or modifications are funded by capital contributions from us, (2) modification payments are made and the aggregate net cash cost does not exceed 5% of the aggregate initial average base value of the Initial Portfolio (other than modification payments funded, with capital contributions from us) or (3) modification payments permitted under the servicing agreement that do not require the express prior written approval of B&B Air Funding. Subject to certain conditions set forth in the indenture, B&B Air Funding is also permitted to use funds available to make scheduled principal payments on the Notes and amounts available for distributions to us for the purpose of converting

passenger aircraft in the Initial Portfolio to freighter or mixed use configuration.

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**Other Covenants.** The Indenture contains other covenants customary for a securitization, including covenants that restrict the investment and business activities of B&B Air Funding, maintain the special purpose and bankruptcy remoteness characteristics of B&B Air Funding, limit the amount and type of debt, guarantees or other indebtedness that can be assumed by B&B Air Funding entities, restrict B&B Air Funding's ability to grant liens or other encumbrances, require the maintenance of certain airline hull, liability, war risk and repossession insurance and limit the ability of the members of B&B Air Funding to merge, amalgamate, consolidate or transfer assets.

**Servicer Termination Events.** BBAM may be terminated as the servicer of the Securitization in certain circumstances including: the bankruptcy or insolvency of BBAM LP; BBAM LP ceases to own, directly or indirectly, at least 50% of the Servicer; Summit ceases to own, directly or indirectly, at least 33.33% of the partnership interests in BBAM LP; provided that a sale that results in such ownership being at a level below 33.33% shall not constitute a servicer termination event if the sale is to a publicly listed entity or other person with a net worth of at least \$100 million; Steven Zissis ceases to be the President or Chief Executive Officer or equivalent position of BBAM LP at any time prior to April 29, 2015 for any reason other than death or disability; and 50% or more of the Servicer's key finance and legal team or technical and marketing team cease to be employed by BBAM LP and are not replaced with employees with reasonably comparable experience within 90 days.

As of December 31, 2011, B&B Air Funding was not in default under the Notes.

In conjunction with the completion of the Securitization, B&B Air Funding, the cash manager and BNP Paribas, entered into the Note Liquidity Facility for the benefit of the holders of the Notes. The aggregate amounts available under the Note Liquidity Facility will be at any date of determination, the lesser of (a) \$60.0 million and (b) the greater of (i) the then outstanding aggregate principal amount of Notes and (ii) \$35.0 million. Advances may be drawn to cover certain expenses of B&B Air Funding, including maintenance expenses, interest rate swap payments and interest on the notes issued under the indenture. Prior to any drawing on the Note Liquidity Facility, the cash reserve will be drawn in full. Upon each drawing under the Note Liquidity Facility, B&B Air Funding is required to reimburse the provider of the Note Liquidity Facility for the amount of such drawing plus accrued interest on such drawing in accordance with the order of priority specified in the indenture prior to making any dividend payments to us. Upon the occurrence of certain events, including a downgrade of the provider of the Note Liquidity Facility below a certain ratings threshold, the Note Liquidity Facility will be drawn in full and the proceeds will be deposited in an account established under the indenture and will be available for the same purposes as drawings under the Note Liquidity Facility. Drawings under the initial Note Liquidity Facility bear interest at one-month LIBOR plus a spread of 1.2%. B&B Air Funding was also required to pay an upfront fee of \$360,000 at closing and a commitment fee of 40 basis points on each payment date to the provider of the Note Liquidity Facility.

Our obligations under the Note Liquidity Facility are secured under the security trust agreement on the same basis as other indebtedness of B&B Air Funding.

### **Aircraft Acquisition Facility**

Our subsidiary, B&B Air Acquisition, has a senior secured credit facility with an affiliate of Credit Suisse Securities (USA) LLC, the agent, and several other lenders. The Aircraft Acquisition Facility provided for loans in an aggregate amount of up to \$1.2 billion, \$96.0 million of which constitutes an equity tranche that we have provided to B&B Air Acquisition. Borrowings under the Aircraft Acquisition Facility were used to finance the acquisition of 17 additional aircraft.

**Availability.** The availability period for the Aircraft Acquisition Facility expired on November 6, 2009 and we may not borrow any additional amounts. Under the terms of the facility, the \$96.0 million tranche of equity was drawn first, a \$184.0 million Tranche B of loans was drawn next and a \$920.0 million Tranche A of loans became available thereafter. The loans under Tranche A and Tranche B are limited such that the outstanding amounts under such tranches may not exceed the borrowing base which is equal to the sum of (i) 85% of the appraised value of the aircraft financed under the Aircraft Acquisition Facility, (ii) 50% of maintenance reserves received with respect to such aircraft, and (iii) 100% of the cash collateral account pledged to secure the loans. If the borrowing base falls below this level, in order to avoid an event of default, we would be required to contribute additional collateral to increase the borrowing base or reduce the outstanding principal balance by the amount of the deficiency. As of December 31, 2011, \$241.9 million, \$184.0 million and \$96.0 million of Tranche A, Tranche B and the equity tranche, respectively, were outstanding.

**Principal Payments.** Commencing November 7, 2009, substantially all cash flow from the aircraft held by B&B Air Acquisition have been applied to repay principal on the loans. The loan agreement requires that the outstanding principal balance be no greater than the amounts specified as of the dates set out in the table below. If cash flows from aircraft held by B&B Air Acquisition is insufficient to reduce the outstanding principal balance to the required levels, then additional principal payments will be required.



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| Date             | Maximum<br>outstanding<br>balance<br>(in thousands) |
|------------------|---|
| October 15, 2012 | \$ 448,104  |
| January 15, 2013 | 298,736   |
| April 15, 2013   | 149,368   |
| July 15, 2013    |   |

B&B Air Acquisition may make additional voluntary prepayments under the Aircraft Acquisition Facility. In addition, B&B Air Acquisition is required to make partial prepayments with the sale proceeds of aircraft financed under the Aircraft Acquisition Facility and a portion of insurance and other proceeds received with respect to any event of total loss of aircraft financed under the Aircraft Acquisition Facility. We paid \$102.6 million in principal repayments in 2011 associated with the sale of one aircraft.

**Interest.** Borrowings and equity drawings under the Aircraft Acquisition Facility bear interest or earn a return at a rate based on the one-month LIBOR plus an applicable margin. Initially, the applicable margin for Tranche A was 1.25% per annum, for Tranche B was 4.00% per annum and for the tranche of equity, a distribution could be made equal to the percentage determined monthly such that the margin for the entire drawn amount of loans and equity under the facility will be 2.5% per annum. Beginning November 7, 2009, the applicable margin on Tranche A was increased to 1.50%. After November 6, 2012, the applicable margin for Tranche A and Tranche B will increase by 0.25% per quarter, up to a maximum margin of 3.75% for Tranche A and 8.00% for Tranche B. We have entered into interest rate swap agreements to minimize the risks associated with movements in underlying interest rates.

**Collateral.** Borrowings are secured by our equity interest in B&B Air Acquisition, the equity interest in each subsidiary of B&B Air Acquisition, the aircraft and the leases of the aircraft held by B&B Air Acquisition and its subsidiaries and certain cash collateral, maintenance reserves and other deposits. In order of security interest and priority of payment, Tranche A ranks above Tranche B and the tranche of equity, and both Tranche A and B rank above the tranche of equity.

**Certain Covenants.** B&B Air Acquisition is subject to certain operating covenants relating to the maintenance, registration and insurance of the aircraft owned by it. The Aircraft Acquisition Facility also contains certain conditions and constraints which relate to the servicing and management of the aircraft acquired by B&B Air Acquisition, including covenants relating to the disposition of aircraft, lease concentration limits, restrictions on the acquisition of additional aircraft and restrictions on the modification of aircraft and capital expenditures as further described in the agreement. As of December 31, 2011, B&B Air Acquisition was not in default under the Aircraft Acquisition Facility.

**Aircraft Dispositions.** The ability of B&B Air Acquisition to sell aircraft is limited by the terms of the Aircraft Acquisition Facility. Any sale after the end of the availability period requires prior written consent of the agent and that B&B Air Acquisition must receive a minimum cash sales price equal to at least the debt allocable to that aircraft plus certain expenses.

**Concentration Limits.** B&B Air Acquisition may only enter into a future lease if, after entering into such future lease, B&B Air Acquisition is in compliance with certain criteria in respect of limits based on, among other things, the proportion of our portfolio leased to any single lessee, the regional concentration of our lessees and aircraft type and age concentration limits. These limits may place limits on B&B Air Acquisition's ability (absent lender consent) to re-lease their aircraft to certain customers at certain times, even if to do so would provide the best risk-adjusted cash flow and would be within our risk policies then in effect.

**Interest Coverage Ratio.** B&B Air Acquisition is required to maintain a monthly interest coverage ratio of at least 1.1 to 1, and a rolling three-month interest coverage ratio of at least 1.25 to 1.

**Leases.** When re-leasing any aircraft, B&B Air Acquisition must receive agent consent. Follow-on leases must also be in accordance with certain provisions set forth in the Aircraft Acquisition Facility. The requirements include, but are not limited to, maintenance, insurance and minimum lease rental rates and conditions.

***Modification of Aircraft and Capital Expenditures.*** B&B Air Acquisition is generally not permitted to make capital expenditures in respect of any optional improvement or modification of an aircraft if the aggregate cost of such modifications and improvements exceeds 7.5% of the aircraft value determined as of the date the aircraft was acquired, without the prior written consent of the agent.

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**Other Covenants.** The Aircraft Acquisition Facility contains other customary covenants, including covenants that restrict the investment and business activities of B&B Air Acquisition, maintain the special purpose and bankruptcy remoteness characteristics of B&B Air Acquisition, limit the amount and type of debt, guarantees or other indebtedness that can be assumed by B&B Air Acquisition entities, restrict B&B Air Acquisition's ability to grant liens or other encumbrances, require the maintenance of certain airline hull, liability, war risk and repossession insurance and limit the ability of the members of B&B Air Acquisition to merge, amalgamate, consolidate or transfer assets.

**Default and Remedies.** Events of default under the Aircraft Acquisition Facility include, among other things:

interest or principal is not paid when due,

failure to make certain other payments and such payments are not made within 20 business days of receiving written notice,

failure to maintain required insurance levels,

failure to comply with certain other covenants and such noncompliance continuing for 20 business days after receipt of written notice,

B&B Air Acquisition or any of its subsidiaries becoming the subject of insolvency proceedings,

certain early terminations of B&B Air Acquisition's swap agreements,

failure to meet interest coverage ratios,

Fly ceasing to own at least 5% of BBAM LP; and

BBAM LP ceasing to hold at least 51% of the capital stock of BBAM.

As of December 31, 2011, B&B Air Acquisition was not in default under the Aircraft Acquisition Facility.

**Servicer Replacement Events.** BBAM may be replaced as the Servicer under the Aircraft Acquisition Facility upon the occurrence of certain events including: (i) BBAM LP ceases to own 51% of the Servicer; (ii) Fly ceases to own at least 5% of BBAM LP; (iii) BBAM fails to deliver the audited financial statements of BBAM LP to Fly and to the agent and lenders in the Aircraft Acquisition Facility within 120 days of fiscal year end or the unaudited or audited financial statements for each quarterly period within 90 days, and in each case such failure to deliver the required financial statements continues for 30 days after written notice from the agent; (iv) any BBAM LP annual or quarterly financial statement required to be delivered as described above contains a going-concern or similar qualification; (v) the insolvency of BBAM or any significant subsidiary of BBAM; and (vi) a BBAM default on recourse debt over \$25 million. On the occurrence of a servicer replacement event, B&B Air Acquisition (with the consent of the agent), or the agent on the direction of two-thirds of the Tranche A and Tranche B lenders combined, may terminate the servicing agreement.

***GAAM Financing***

In connection with the acquisition of the GAAM Portfolio, our subsidiaries assumed secured, non-recourse debt which financed these aircraft at the time of the acquisition. The financing is provided by six lenders through five facilities. All of the loans are secured by pledges of our rights, title and interest in the acquired aircraft and the related leases.

***Nord LB Facility***

In connection with 19 of the 49 acquired aircraft, our subsidiaries assumed a debt facility provided by Norddeutsche Landesbank Girozentrale ( *Nord LB* ) which matures in November 2012 ( *Nord LB Facility* ). On February 6, 2012, the Company completed an extension of the Nord LB Facility to November 2018. The Company paid \$25 million to Nord LB to be applied towards repayment of outstanding principal amounts on February 14, 2012. At the beginning of the extension term on November 14, 2012, we will make another principal payment of \$15 million. From February 6, 2012 until November 14, 2012, we will pay Nord LB a fee equal to 0.45% per annum on the amount which will be outstanding on November 14, 2012 (approximately \$532 million). In connection with the negotiation of the facility extension, we entered into an amendment agreement with respect to the current Nord LB Facility. The Nord LB Facility is currently structured as a single loan facility pursuant to which one of our subsidiaries is the borrower. Starting on November 14, 2012, the Nord LB Facility will be structured as 19 individual loans with each aircraft owning subsidiary acting as the borrower on each loan. These loans will generally be cross-collateralized and cross-defaulted.



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**Interest Rate.** The weighted average interest rate on the current Nord LB Facility is 5.855% on loans associated with aircraft with fixed rate leases. The interest rate on loans associated with aircraft with floating rate leases is one month LIBOR plus 0.25%. The weighted average interest rate was 3.98% as of December 31, 2011, excluding amortization of the debt discount. During the extension term which begins November 14, 2012, the Nord LB Facility will bear interest at an adjustable interest rate equal to one month LIBOR plus 3.30% until the final maturity date on November 14, 2018. We may enter into interest rate swap agreements to mitigate the interest rate fluctuation risk during the extension period.

**Payment Terms.** Until November 2012, there are monthly scheduled principal payments of approximately \$2.3 million per month. Beginning in December 2012:

We will pay 95% of lease rentals actually received in the corresponding monthly collections period towards interest and principal. If no lease rental payments are received in the applicable period for any financed aircraft, prior to the termination of such lease, no payment is due under the loan related to that aircraft on the corresponding repayment date. Any unpaid interest increases the outstanding borrowing.

Upon the termination or expiration of a lease, no payments are due under the Nord LB Facility with respect to the outstanding loan amount for that aircraft until the earlier of six months from the termination or expiration or the date the aircraft is re-leased. Interest during this period increases the outstanding borrowing. If an aircraft remains off-lease after six months from the termination or expiration, interest must be paid on each payment date. If an aircraft remains off-lease after twelve months, we must pay debt service equal to 85% of the lease rate paid under the prior lease agreement. The lenders may foreclose on an aircraft that remains off-lease after 24 months, but the lenders may not foreclose on any other aircraft.

Between February 6, 2012 and the maturity date, in the event that we sell any of the financed aircraft, substantially all sales proceeds (after payment of certain expenses) must be used to repay first the debt associated with the sold aircraft and then the outstanding amounts which finance the other aircraft unless certain conditions are met. In addition, any maintenance reserve amounts which are retained and are not expected to be required for future maintenance will be used to prepay the Nord LB Facility. If after full repayment of the facility, we have earned a 10% return on our equity investment, we will pay Nord LB a fee equal to 10% (capped at \$5 million) of our returns in excess of 10%.

**Collateral.** Borrowings are secured by our equity interest in the subsidiaries which own the financed aircraft, the aircraft and the leases, maintenance reserves and other deposits. The loans are cross-collateralized and the lenders may foreclose on any aircraft upon an event of default on any loan.

**Default and Remedies.** An event of default with respect to the loan on any aircraft will trigger an event of default on the loans with respect to every other financed aircraft. Events of default under the Nord LB Facility include, among other things:

interest or principal is not paid within three business days of its due date,

failure to make certain other payments under the Nord LB Facility and such payments are not made within five business days of receiving written notice,

failure to maintain required insurance levels,

failure to comply with certain other covenants, including compliance with required insurance levels and such noncompliance continuing for 30 days after receipt of written notice,

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any of the aircraft owning entities becoming the subject of insolvency proceedings,

any of the aircraft owning entities defaults in respect of obligations in excess of \$10,000,000. And holders of such obligation accelerate or demand repayment of amounts due thereunder.

As of December 31, 2011, there was no default under the Nord LB Facility.

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**Certain Covenants.** The Nord LB Facility does not contain any financial covenants. However, the borrowers in the Nord LB Facility are subject to certain operating covenants relating to the maintenance, registration and insurance of the aircraft owned by them. The Nord LB Facility also contains certain conditions and constraints which relate to the servicing and management of the financed aircraft, including covenants relating to the disposition of aircraft and future leasing of the aircraft.

**Aircraft Dispositions.** Our ability to sell aircraft is limited by the terms of the Nord LB Facility. Any aircraft sales require lender consent unless certain conditions are met, including a minimum sales price equal to 100% of appraised value or 107% of the applicable loan amount depending on the type of aircraft to be sold.

**Leases.** We cannot waive any lease defaults or terminate any leases without lender consent. In addition, if requested by the lender, we must terminate defaulted leases. Follow-on leases also require lender consent unless certain criteria, including minimum lease rental amounts, are met.

**Other Covenants.** The Nord LB Facility contains other customary covenants for the aircraft owning subsidiaries which are the borrowers under the facility, including covenants that restrict the investment and business activities of these entities, maintain the special purpose and bankruptcy remoteness characteristics of these entities, limit the amount and type of debt, guarantees or other indebtedness that can be assumed by these entities, restrict the ability to grant liens or other encumbrances on the financed aircraft, require the maintenance of certain insurance and limit the ability of these entities to consolidate or transfer assets or to enter into certain kinds of contracts, including certain hedging arrangements.

### ***BOS Facility***

In connection with 21 of the 49 acquired aircraft, our subsidiaries assumed a debt facility provided by Bank of Scotland plc and Commonwealth Bank of Australia ( *BOS Facility* ). Twenty of the GAAM aircraft are currently financed through this facility, with an aggregate principal balance outstanding of approximately \$493.4 million at December 31, 2011. At the time of the portfolio acquisition, this facility financed one additional aircraft, but this aircraft was re-leased in late 2011 and was refinanced pursuant to a separate loan in connection with entry into this new lease. The BOS facility consists of individual loans with respect to each financed aircraft which have maturity dates which match the scheduled lease termination dates for the financed aircraft. The loan maturity dates range from 2012 to 2020. Each loan consists of a senior and junior loan. As of December 31, 2011, \$440.1 million was outstanding in senior loans and \$53.3 was outstanding in junior loans. The loans are cross-collateralized and the lenders may foreclose on any aircraft upon an event of default on any loan.

**Interest Rate.** Borrowings under the BOS Facility bear interest based on one-month LIBOR plus an applicable margin of 1.43% for the senior tranche and 2.70% for the junior tranche. The weighted average interest rate on loans associated with aircraft with fixed rate leases was 5.58% for the senior tranche and 7.29% for the junior tranche. The weighted average interest rate on loans associated with aircraft with floating rate leases was 2.13% for the senior tranche and 3.78% for the junior tranche. The weighted average interest rate on all outstanding amounts was 4.91% as of December 31, 2011, excluding the debt discount amortization. As of December 31, 2011, interest accrued on the facility totaled \$1.0 million.

**Payment Terms.** We make scheduled monthly payments of principal and interest on each loan in accordance with a fixed amortization schedule. In addition, we are required to prepay the loan on an aircraft upon the termination of the lease on the aircraft or on the sale of an aircraft. Upon a lease termination or expiration, we may elect to extend the loan maturity date for up to six months, during which interest (but no principal) is payable. If we re-lease the aircraft during this six month period with the consent of the facility agent, the loan will be extended. If we are unable to re-lease the aircraft on terms acceptable to the lenders or sell the aircraft, the loan becomes due and payable at the end of this six month period.

If any lessee fails to make a payment of rent on a financed aircraft, we may pay the interest and principal due under the loan from our own funds on four successive occasions or on any six occasions. If a lease event of default continues and we are no longer permitted to make such payments, the lenders may instruct us to terminate the relevant lease agreement and we would be required to re-pay the loan subject to the six month remarketing period described above.

**Collateral.** Borrowings are secured by our equity interest in the subsidiaries which own the financed aircraft, the aircraft and the leases, maintenance reserves and other deposits. If, upon the repayment of any loan, the BOS facility finances eight or fewer aircraft or the number of different lessees to whom the aircraft are leased is three or fewer and the ratio of the total principal outstanding under the BOS Facility to the

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aggregate appraised value of the aircraft is greater than 80%, we will be required to pay an amount as is required to reduce this ratio to 80% into a collateral account.

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**Default and Remedies.** Events of default under the BOS Facility include, among other things:

failure to make any payments due under the BOS Facility within five business days,

failure to comply with certain other covenants and such noncompliance continues for 15 or 30 days after receipt of written notice,

any of the borrower entities becoming the subject of insolvency proceedings,

the occurrence of any event of default under the hedging arrangements related to the loans, and

any of the borrower entities ceasing to be a direct or indirect subsidiary of FLY.

As of December 31, 2011, there was no default under the BOS Facility.

**Certain Covenants.** There are no financial covenants in the BOS Facility. However, the borrowers in the BOS Facility are subject to certain operating covenants relating to the maintenance, registration and insurance of the aircraft owned by them. The BOS Facility also contains certain conditions and constraints which relate to the servicing and management of the financed aircraft, including covenants relating to the disposition of aircraft and future leasing of the aircraft.

**Aircraft Dispositions.** Our ability to sell aircraft is limited by the terms of the BOS Facility. Any aircraft sale prior to lease termination requires lender consent. Aircraft sales during the six month remarketing period after lease expiration or termination do not require lender consent if the sales price is equal to the amounts outstanding under the loan, including expenses.

**Leases.** We cannot waive any lease defaults or amend any leases without lender consent. We cannot terminate any leases without lender consent. In addition, if requested by the lender, we must terminate defaulted leases as described above under Payment Terms. Follow-on leases also require lender consent.

**Other Covenants.** The BOS Facility contains other customary covenants for the aircraft owning subsidiaries which are the borrowers under the facility, including covenants that restrict the investment and business activities of these entities, maintain the special purpose and bankruptcy remoteness characteristics of these entities, limit the amount and type of debt, guarantees or other indebtedness that can be assumed by these entities, restrict the ability to grant liens or other encumbrances on the financed aircraft, require the maintenance of certain insurance and limit the ability of these entities to consolidate or transfer assets or to enter into certain kinds of contracts, including certain hedging arrangements.

***Other Secured Aircraft Borrowings***

In addition to the debt financings described above, we have entered into and may periodically enter into secured, non-recourse debt to finance the acquisition of aircraft. These debt financings may finance the acquisition of one or more aircraft and are usually structured as individual loans which are secured by pledges of our rights, title and interest in the financed aircraft and leases. To the extent that multiple aircraft are financed within a single facility, the loans in that facility are cross-collateralized and the lenders may require payment in full or foreclose on any aircraft upon an event of default on any loan. The maturity date on each loan matches the corresponding lease expiration date. We make scheduled monthly payments of principal and interest on each loan in accordance with a fixed amortization schedule. These loans all contain customary covenants relating to the maintenance, registration and insurance of the financed aircraft, as well as restrictions on our activities, including investments and other activities of the borrowers and restrictions on the granting of liens or other security interests in the aircraft. None of these loans include any financial covenants. These loans also contain certain conditions and restrictions which relate to the servicing and management of the financed aircraft, including covenants relating to the disposition of aircraft and re-leasing of the aircraft.

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Three loans financing nine aircraft were assumed with the GAAM Portfolio and the five other loans were arranged in connection with the purchase of aircraft in 2010 and 2011 and the re-lease of an aircraft in 2011. As of December 31, 2011, the total principal outstanding pursuant to these loans was \$222.2 million, with interest rates ranging from 2.06% to 7.20%. These loans mature on the scheduled lease termination dates for the financed aircraft, with maturity dates ranging from August 2014 to February 2019.

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### ***Other Secured Borrowing***

In June 2009, we entered into a \$32.3 million Credit Facility with an international commercial bank. The Credit Facility was secured by a pledge of our rights, title and interest in \$119.4 million principal amount of Notes purchased by a wholly-owned subsidiary of Fly. On August 16, 2010, the Credit Facility was amended and restated to increase our borrowing capacity to \$85.0 million with a lower collateral requirement and lowered interest cost. The amended Credit Facility had a scheduled maturity date of August 16, 2011, with an option to extend on a monthly basis with the payment of an extension fee equal to \$0.1 million. We exercised these extension options and as of December 31, 2011, \$34.5 million was outstanding under the Credit Facility. Subsequent to December 31, 2011, all amounts outstanding under the Credit Facility was repaid using proceeds from the sale of the Notes.

### **Capital Expenditures**

During the year ended December 31, 2011, we acquired 49 aircraft in the GAAM Portfolio and three Boeing 737-800 aircraft. We made one aircraft acquisition during the year ended December 31, 2010. We made no aircraft acquisitions during the year ended December 31, 2009. On February 9, 2011, we invested in a newly formed aircraft leasing joint venture that was formed for the purpose of acquiring, financing, leasing and eventually selling four commercial jet aircraft. We hold a 57.4% interest in the joint venture.

In addition to acquisitions of aircraft and other aviation assets, we expect to make capital expenditures from time to time in connection with improvements to our aircraft. These expenditures include the cost of major overhauls and modifications. As of December 31, 2011, the weighted average age of the aircraft in our portfolio was 8.5 years. In general, the costs of operating an aircraft, including capital expenditures, increase with the age of the aircraft.

### **Inflation**

The effects of inflation on our operating expenses have been minimal. We do not consider inflation to be a significant risk to direct expenses in the current economic environment.

### **Foreign Currency Exchange Risk**

We receive a substantial portion of our revenue in U.S. Dollars, and we pay substantially all of our expenses in U.S. Dollars. However, we incur some of our expenses in other currencies, primarily the Euro, and we have entered into leases under which we receive a portion of the lease payments in Euros and Australian dollars. To mitigate the exposure to foreign currency fluctuations associated with these leases, we entered into foreign currency derivative transactions. Depreciation in the value of the U.S. Dollar relative to other currencies increases the U.S. Dollar cost to us of paying such expenses. The portion of our business conducted in other currencies could increase in the future, which could expand our exposure to losses arising from currency fluctuations. Because we currently receive substantially all of our revenue in U.S. Dollars and pay substantially all of our expenses in U.S. Dollars, a change in foreign exchange rates would not have a material impact on our results of operations.

### **Research and Development, Patents and Licenses, etc.**

Not applicable.

### **Off-Balance Sheet Arrangements**

Not applicable.

**Table of Contents****Contractual Obligations**

Our long-term contractual obligations as of December 31, 2011 consist of the following (in thousands):

|   | 2012              | 2013              | 2014              | 2015              | 2016              | Thereafter        | Total               |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| Principal payments under the Notes (1)  | \$ 41,641         | \$ 56,650         | \$ 57,489         | \$ 56,499         | \$ 54,852         | \$ 339,620        | \$ 606,751          |
| Interest payments under the Notes (2)   | 33,595            | 30,457            | 27,208            | 23,989            | 20,901            | 81,157            | 217,307             |
| Principal payments under the Aircraft Acquisition Facility (3)                                      | 25,514            | 400,417           |                   |                   |                   |                   | 425,931             |
| Interest payments under the Aircraft Acquisition Facility (4)                                       | 28,679            | 12,307            |                   |                   |                   |                   | 40,986              |
| Principal payments under the Nord LB Facility (5)   | 72,104            | 40,289            | 37,003            | 32,612            | 33,634            | 382,556           | 598,198             |
| Interest payments under the Nord LB Facility (6)  | 23,565            | 24,145            | 23,419            | 23,132            | 22,148            | 38,010            | 154,419             |
| Principal payments under the BOS Facility (7)   | 188,017           | 89,391            | 142,098           | 24,928            | 2,331             | 46,682            | 493,447             |
| Interest payments under the BOS Facility (8)  | 20,970            | 10,668            | 6,103             | 3,471             | 3,317             | 2,996             | 47,525              |
| Principal payments under the Other Aircraft Secured Borrowings (9)                                  | 16,717            | 17,768            | 29,833            | 64,672            | 22,321            | 70,884            | 222,195             |
| Interest payments under the Other Aircraft Secured Borrowings (9)                                   | 6,096             | 5,603             | 5,080             | 4,521             | 2,974             | 4,587             | 28,861              |
| Principal payments under the Other Secured Borrowing (10)   | 34,509            |                   |                   |                   |                   |                   | 34,509              |
| Interest payments under the Other Secured Borrowing (10)  | 57                |                   |                   |                   |                   |                   | 57                  |
| Payments to BBAM and its affiliates under our management agreement (11)                             | 10,296            | 10,296            | 10,296            | 27,432            |                   |                   | 58,320              |
| Payments to BBAM and its affiliates under our administrative services and servicing agreements (12) | 14,259            | 11,799            | 10,107            | 8,173             | 6,191             | 10,037            | 60,566              |
| <b>Total</b>  | <b>\$ 516,019</b> | <b>\$ 709,790</b> | <b>\$ 348,636</b> | <b>\$ 269,429</b> | <b>\$ 168,669</b> | <b>\$ 976,529</b> | <b>\$ 2,989,072</b> |

- (1) Until August 2012, there are scheduled principal payments in fixed amounts of approximately \$1.0 million per month, in each case subject to satisfying certain debt service coverage ratios and other covenants. Thereafter, principal payments are not fixed in amount but rather are determined monthly based on revenues collected and costs and other liabilities incurred prior to the relevant payment date. Amounts are estimated based upon existing leases and current re-leasing assumptions. The final maturity of the Notes is November 14, 2033.
- (2) Interest payments assume LIBOR remains at the current rate in effect at year end through the term of the Notes and reflect amounts we expect to pay after giving effect to interest swaps and amounts payable to our policy provider.
- (3) Commencing November 7, 2009, B&B Air Acquisition began making principal payments under its Aircraft Acquisition Facility. The loan agreement requires that the outstanding principal balance be no greater than the amounts specified in the loan agreement. If cash flows from aircraft held by B&B Air Acquisition are insufficient to reduce the outstanding principal balance to the required levels, then additional principal payments will be required.
- (4) Interest payments assume LIBOR remains at the current rate through the term of the facility and reflect amounts we expect to pay after giving effect to interest swaps.
- (5) Amounts reflect principal payments through November 2018. On November 14, 2012, we will make another principal payment of \$15.0 million to Nord LB which has been included in the 2012 repayments.
- (6) Interest payments calculated on the current one-month LIBOR plus margin through November 2012. During the extension term which begins November 14, 2012, the Facility will bear interest at one month LIBOR plus 3.30% until the final maturity date on November 14, 2018.
- (7) We make scheduled monthly payments of principal and interest on each loan in accordance with a fixed amortization schedule.
- (8) Borrowings under the BOS Facility bear interest based on one-month LIBOR plus an applicable margin of 1.43% for the senior tranche and 2.70% for the junior tranche.
- (9) We have entered into eight additional secured, non-recourse loan agreements to finance the acquisition of 14 of the aircraft in our portfolio. We make scheduled monthly payments of principal and interest on each loan in accordance with fixed amortization schedules.



(10) This Credit Facility was fully repaid on February 15, 2012.

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- (11) Our management agreement provides that we pay to our Manager base and rent fees and a management expense amount of \$10.0 million annually, adjusted for increases in the consumer price index ( CPI ). The initial term of the Management Agreement with our Manager is for five years, with automatic five year renewal periods. The agreement provides for an early termination fee, which declines upon each renewal, during the first three five-year terms. The table assumes termination of the agreement after the initial five year term and payment of the applicable termination fee. See Management Agreement.
- (12) Our servicing agreement between BBAM and B&B Air Funding provides that we will pay BBAM a base fee of \$150,000 per month, adjusted for CPI increases and a rent fee equal to 1.0% of the aggregate amount of basic rent collected for all or any part of a month for any of our aircraft plus 1.0% of the aggregate amount of basic rent due for all or any part of a month for any of our aircraft. In addition, B&B Air Funding pays our Manager a \$750,000 administrative fee pursuant to an administrative services agreement.
- The servicing agreement between BBAM and B&B Air Acquisition provides that B&B Air Acquisition pays BBAM an administrative agency fee of \$20,000 per month. B&B Air Acquisition will also pay BBAM a rent fee equal to 3.5%, of the aggregate amount of basic rent actually collected for all or any part of a month.

Our servicing agreements for additional aircraft (excluding B&B Air Acquisition and B&B Air Funding) provide that we pay BBAM an administrative fee of \$1,000 per month per aircraft. We will also pay BBAM a rent fee equal to 3.5% of the aggregate amount of basic rent actually collected for all or any part of a month.

Amounts in the table reflect the rent fees for our aircraft as of December 31, 2011.

**ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES**

The following table presents information about our directors and executive officers. The business address of each of our directors and executive officers listed below is West Pier, Dun Laoghaire, County Dublin, Ireland. Our telephone number at that address is +353 1 231-1900.

| <b>Name</b>       | <b>Age</b> | <b>Position</b>                      |
|-------------------|------------|--------------------------------------|
| Colm Barrington   | 66         | Chief Executive Officer and Director |
| Gary Dales        | 56         | Chief Financial Officer              |
| Joseph M. Donovan | 57         | Director and Chairman                |
| Erik G. Braathen  | 56         | Director                             |
| Sean Donlon       | 71         | Director                             |
| James Fantaci     | 65         | Director                             |
| Robert S. Tomczak | 50         | Director                             |
| Susan M. Walton   | 51         | Director                             |
| Steven Zissis     | 52         | Director                             |

**Colm Barrington** has been our chief executive officer and a member of our board of directors since May 2007. Mr. Barrington has over 40 years of global experience in the aviation industry, having started his aviation career in 1967 at Ireland's national airline, Aer Lingus. In 1979, he joined GPA Group plc where he held various senior positions, including chief operating officer. Upon GECAS's agreement in 1993 to manage GPA's assets, Mr. Barrington oversaw the successful integration of the two companies. In 1994, he joined Babcock & Brown Limited in Ireland where he worked in aircraft and lease management and arranging cross border lease financings of commercial aircraft. Mr. Barrington is the Non-Executive Chairman of the Board of Directors of Aer Lingus plc and a director of IFG Group plc. Mr. Barrington received a BA and an MA in Economics from University College Dublin. He also received a public administration degree from the Institute of Public Administration, also in Dublin.

**Gary Dales** has been our chief financial officer since March 2008. Mr. Dales joined Babcock & Brown in August 2007 and BBAM in April 2010. Mr. Dales' prior position was director of corporate development at PG&E Corporation, an energy based holding company. Prior to assuming that position, Mr. Dales served in various other financial roles at PG&E since 1994, including director of corporate accounting and SEC reporting. Prior to joining PG&E, Mr. Dales was a staff accountant, and later a manager, in the accounting and audit division at Arthur Andersen & Co. for more than 10 years. Mr. Dales graduated from the University of California, Santa Barbara with a BA in Business Economics.

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**Joseph M. Donovan** was appointed Chairman in April 2010 and has been a member of our board of directors since June 2007. Prior to his retirement in January 2007, Mr. Donovan was chairman of Credit Suisse's Asset-Backed Securities and Debt Financing Group, which he led for nearly seven years. Prior thereto, Mr. Donovan was a managing director and head of Asset Finance at Prudential Securities (1998-2000) and Smith Barney (1995-1997). Mr. Donovan began his banking career at The First Boston Corporation in 1983, ultimately becoming a managing director at CS First Boston, where he served as Chief Operating Officer of the Investment Banking Department from 1992 to 1995. Mr. Donovan is a director of Institutional Financial Markets Inc. (formerly known as Cohen & Company) and Homeownership Preservation Foundation. Mr. Donovan received his MBA from The Wharton School and has a degree in Accountancy from the University of Notre Dame.

**Erik G. Braathen** has been a member of our board of directors since June 2007. Mr. Braathen has been the chief executive of Ojada AS, a privately owned investment company, since 1999. Prior to joining Ojada AS, Mr. Braathen was the chief executive officer of Braathens ASA where he gained extensive experience in the airline industry from 1986 to 1999. Mr. Braathen is a member of the boards of directors of Protector Insurance ASA, Bank2, Peergynt Tours, Opra, Northsea PSV and Cenzia. Mr. Braathen is Chairman of the Board of Directors of Holmen Fondsforvaltning, Sayonara AS and Ojada AS. Mr. Braathen has a Master of International Management from AGSIM, Phoenix Arizona, and a Bachelor of Arts & Economics from the University of Washington.

**Sean Donlon** has been a member of our board of directors since June 2007. Mr. Donlon has served as the chancellor of the University of Limerick, Ireland from 2002 to 2008. Mr. Donlon has previously worked with the GPA Group plc, as well as with GE Capital Aviation Services. Prior to entering the private sector, he had a long career in the Irish public service, having been Irish Ambassador to the United States of America and Secretary General of the Department of Foreign Affairs. Mr. Donlon is a director of Aviva Life International Ltd., Enba plc, the University of Limerick Foundation Ltd. and chairman of the BIRR Scientific and Heritage Foundation Ltd. Mr. Donlon is a graduate of the University College Dublin and was conferred with an Honorary Doctorate of Civil and Canon Laws by the National University of Ireland in December 2008 and an Honorary Doctorate of Laws by the University of Limerick in January 2009.

**James Fantaci** has been a member of our board of directors since May 2007. Prior to his retirement from Babcock & Brown in May 2009, Mr. Fantaci had coordinated all of Babcock & Brown's operating leasing activities worldwide. Prior to joining Babcock & Brown in 1982, Mr. Fantaci was senior vice president of the New York office of Matrix Leasing International and prior to that he served as assistant treasurer of the Bank of New York. Mr. Fantaci attended the New School for Social Research and graduated from Brooklyn College with a degree in Economics.

**Robert S. Tomczak** has been a member of our board of directors since April 2010. Mr. Tomczak is a Senior Vice President and the Chief Financial Officer of BBAM LP and leads BBAM's accounting, finance and contract management teams and has over 20 years of experience in the aircraft leasing industry. From 1987 to 2010, Mr. Tomczak was a Finance Director at Babcock & Brown. Prior to joining Babcock & Brown in 1987, Mr. Tomczak worked for Arthur Andersen & Co. and is currently a member of the California Society of Certified Public Accountants. He graduated from California State University East Bay with a degree in Finance and Accounting.

**Susan M. Walton** has been a member of our board of directors since June 2007. Ms. Walton is currently the Chief Executive Officer of the Pestalozzi International Village Trust, a charity registered in England. Until September 2010, Ms. Walton was a sub-regional director of the environmental charity Groundwork London. Prior thereto, Ms. Walton was the chief executive of Hampshire & Isle of Wight Wildlife Trust (HWT), a leading wildlife conservation charity in England, where she was responsible for biodiversity projects in two counties and developing partnerships with key stakeholder groups. Prior to joining HWT in 2006, she served as general manager of structured finance and export credit, for Rolls-Royce Capital Limited for nine years. Ms. Walton was also a Principal at Babcock & Brown from 1989 to 1997 where she was responsible for producing and implementing Babcock & Brown's annual European Aerospace marketing plan. Ms. Walton is a trustee for the Sussex Wildlife Trust, a trustee for Buglife, The Invertebrate Conservation Trust and a member of the High Weald AONB Sustainable Development Fund Panel. Ms. Walton holds a degree in Environmental Conservation from Birkbeck College, University of London.

**Steven Zissis** was previously our chairman and has been a member of our board of directors since June 2007. Mr. Zissis is the President and Chief Executive Officer of BBAM LP. Mr. Zissis was the Head of Aircraft Operating Leasing at Babcock & Brown and has over 20 years of experience in the aviation industry. Prior to joining Babcock & Brown in 1990, Mr. Zissis was a vice president of Citibank, where he was also a founder and manager of the Portfolio Acquisition and Divestiture team. Mr. Zissis graduated from Rhodes College with a degree in Finance and International Studies.

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### **Compensation of Directors**

Each independent member of our board of directors receives an annual cash retainer of \$100,000 payable in equal quarterly installments. Our chairman receives an additional \$50,000 per year. Each independent director who is a chairman of a committee of the board of directors receives an additional \$15,000 per year except our audit committee chairman who receives \$25,000 per year. Our Manager appointed directors receive no additional compensation beyond their participation in the 2010 Plan.

We paid to our directors aggregate cash compensation of \$0.9 million for services rendered during 2011. We do not have a retirement plan for our directors.

### **Executive Compensation**

We do not have any employees. Pursuant to the management agreement we have with our Manager, we have the dedicated services of our Manager's chief executive officer and chief financial officer, who serve as our chief executive officer and chief financial officer, respectively, by appointment of our board of directors but who also remain employees of BBAM LP. The services performed by our chief executive officer and chief financial officer are provided at the cost of our Manager or an affiliate of our Manager. Our Manager or an affiliate of our Manager, in consultation with the compensation committee of our board of directors, determines and pays the compensation of our chief executive officer and chief financial officer. We do not provide retirement benefits to any officer or employee.

On April 29, 2010, the Company adopted the 2010 Omnibus Incentive Plan ( 2010 Plan ) and reserved 1,500,000 shares for issuance under the 2010 Plan. The 2010 Plan permits the grant of (i) stock appreciation rights ( SARs ); (ii) restricted stock units ( RSUs ); (iii) nonqualified stock options; and (iv) other stock-based awards. In 2010, the Company made an initial grant of 599,999 SARs and RSUs to certain employees of BBAM LP who provide services to Fly pursuant to management and servicing agreements. On March 1, 2011, the Company made an additional grant of 600,001 RSUs and SARs.

SARs entitle the holder to receive any increase in value between the grant date price of Fly's ADSs and their value on the exercise date. RSUs entitle the holder to receive a number of Fly's ADSs equal to the number of RSUs awarded upon vesting. The SARs and RSUs granted in 2010 vest in three equal installments on the last day of the sixth, 18th and 30th month following the date of grant, and expire on the tenth anniversary of the grant date. The SARs and RSUs granted in 2011 vest in three equal installments on the first, second and third anniversary of the grant date. The Company settles SARs and RSUs with newly issued ADSs.

The holder of a SAR or RSU grant is also entitled to dividend equivalent rights on each SAR and RSU that has been granted. For each dividend equivalent right, the holder shall have the right to receive a cash amount equal to the per share dividend paid by the Company during the period between the grant date and the earlier of the (i) award exercise date, (ii) termination date or the (iii) expiration date. Dividend equivalent rights expire at the same time and in the same proportion that the SARs and RSUs are either exercised, canceled, forfeited or expired. Dividend equivalent rights are payable to the holder only when the SAR or RSU on which the dividend equivalent right applies has vested.

### **Board of Directors**

Our board of directors currently consists of eight members. Our bye-laws provide that the board of directors is to consist of a minimum of two and a maximum of 15 directors as the board of directors may from time to time determine. Pursuant to our management agreement and our bye-laws, so long as the Manager holds any of our manager shares, our Manager has the right to appoint the whole number of directors on our board of directors that is nearest to but not more than 3/7ths of the number of directors on our board of directors at the time. These directors are not required to stand for election by shareholders other than our Manager.

A majority of our directors are independent as defined under the applicable rules of the New York Stock Exchange. In accordance with our bye-laws, the independent directors are elected at each annual general meeting of shareholders and shall hold office until the next annual general meeting following his or her election or until his or her successor is elected or appointed or their office is otherwise vacated.

### **Committees of the Board**

The standing committees of our board of directors consist of an audit committee, a compensation committee and a nominating and corporate governance committee. These committees are described below. Our board of directors may also establish various other committees to assist it in its responsibilities.



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### ***Audit Committee***

Our Audit Committee is concerned primarily with the accuracy and effectiveness of the audits of our financial statements by our independent auditors. Its duties include:

selecting independent auditors for approval by our shareholders;

reviewing the scope of the audit to be conducted by our independent auditors, as well as the results of their audit;

approving audit and non-audit services provided to us by the independent auditors;

reviewing the organization and scope of our internal system of audit, financial and disclosure controls;

overseeing internal controls and risk management;

overseeing our financial reporting activities, including our annual report, and the accounting standards and principles followed;

reviewing and approving related-party transactions and preparing reports for the board of directors on such related-party transactions;  
and

conducting other reviews relating to compliance by our employees with our policies and applicable laws.

overseeing our internal audit function

Each of the members of the Audit Committee is an independent director as defined under the applicable rules of the New York Stock Exchange. Mr. Donovan, Mr. Donlon and Mr. Braathen have served on the Audit Committee since June 2007, and Mr. Donovan serves as chairperson.

### ***Compensation Committee***

Our Compensation Committee will be consulted by our Manager regarding the remuneration of our chief executive and chief financial officers and will be responsible for determining the compensation of our independent directors. Each of the members of the Compensation Committee is an independent director as defined under the applicable rules of the New York Stock Exchange. Mr. Braathen, Mr. Donlon and Ms. Walton have served on the Compensation Committee since June 2007, and Mr. Fantaci has served on the Compensation Committee since April 2010. Mr. Braathen serves as chairperson.

### ***Nominating and Corporate Governance Committee***

Our Nominating and Corporate Governance Committee's responsibilities include the selection of potential candidates for our board of directors and the development and annual review of our governance principles. This committee also makes recommendations to our board of directors concerning the structure and membership of the other board committees. Each of the members of the Nominating and Corporate Governance Committee is an independent director as defined under the applicable rules of the New York Stock Exchange. Mr. Donlon, Ms. Walton and Mr. Braathen have served on the Nominating and Corporate Governance Committee since June 2007, and Mr. Fantaci has served on the Nominating and Corporate Governance Committee since April 2010. Mr. Donlon serves as chairperson.

**Our Management**

Pursuant to a management agreement, we have appointed Fly Leasing Management Co. Limited, a wholly owned subsidiary of BBAM LP, as our Manager to provide management services to us. In discharging its duties under the management agreement, our Manager uses the resources provided to it by BBAM LP and its affiliates. These resources include the dedicated services of Messrs. Colm Barrington and Gary Dales, who serve as our chief executive officer and chief financial officer, respectively, but who also remain employees of BBAM LP, the dedicated services of other members of our Manager's core management team, and the non-exclusive services of other personnel employed by BBAM LP.

Our chief executive officer and chief financial officer manage our day-to-day operations and affairs on a permanent and wholly dedicated basis. Our board of directors, chief executive officer and chief financial officer have responsibility for overall corporate strategy, acquisitions, financing and investor relations.

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None of our directors or executive officers individually own more than 1% of our outstanding common shares.

**ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS**

The table below sets forth certain information regarding the beneficial ownership of our ADSs by each person known by us to be a beneficial owner of more than 5% of our ADSs as of March 13, 2012:

| Name                                     | Shares Beneficially Owned |         |
|--|---------------------------|---------|
|  | Number                    | Percent |
| Neuberger Berman Group LLC (1)           | 2,626,907                 | 10.2%   |
| Thornburg Investment Management Inc. (2) | 2,404,968                 | 9.4%    |

- (1) The information above and in this footnote is based on information taken from the Schedule 13G filed by Neuberger Berman Group LLC with the SEC on March 9, 2012. Neuberger Berman Group LLC and Neuberger Berman LLC have shared voting power over 2,021,981 ADSs and shared dispositive power over 2,626,907 ADSs.
- (2) The information above and in this footnote is based on information taken from the Schedule 13G filed by Thornburg Investment Management Inc. with the SEC on February 3, 2012. Thornburg Investment Management Inc. has sole voting power and sole dispositive power over 2,404,968 ADSs.

All ADS holders have the same voting rights.

As of February 29, 2012, 1,001,600 of our ADSs were held by 5 holders of record in the United States, not including ADSs held of record by Depository Trust Company, or DTC. As of February 29, 2012, DTC was the holder of record of 24,678,382 ADSs. To the best of our knowledge, 1,001,600 ADSs were beneficially owned by holders with U.S. addresses.

We are not aware of any arrangements, the operation of which may at a subsequent date result in a change of control.

**Manager Shares**

Our Manager owns 100 manager shares that are entitled to director appointment rights and the right to vote on amendments to the provision of our bye-laws relating to termination of our management agreement with them. Manager shares will not convert into common shares. Upon a termination of our management agreement, the manager shares will cease to have any appointment and voting rights and, to the extent permitted under Section 42 of Companies Act 1981 (Bermuda), will be automatically redeemed for their par value. Manager shares are not entitled to receive any dividends and, other than with respect to director appointment rights, holder of manager shares have no voting rights.

**Related Party Transactions**

We have entered into agreements with BBAM LP and its affiliates that effect the transactions relating to our ongoing operations and business. Although the pricing and other terms of these agreements were reviewed by our management and the independent directors of our board of directors, they were determined by entities affiliated with BBAM LP. As a result, provisions of these agreements may be less favorable to us than they might have been had they been the result of transactions among unaffiliated third parties. See *Management Agreement*.

On February 9, 2011, we invested in a newly formed aircraft leasing joint venture that was formed for the purpose of acquiring, financing, leasing and eventually selling four commercial jet aircraft. The joint venture currently owns four Boeing 767-300 aircraft. We hold a 57.4% interest in the joint venture. Summit owns 10.2% of the joint venture and the remaining 32.4% is owned by independent third parties.



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On October 14, 2011, in connection with the purchase of the GAAM Portfolio, we entered into an amendment to the Management Agreement with our Manager and also entered into new servicing agreements with respect to the aircraft in the GAAM Portfolio. See *Management Agreement* and *GAAM Servicing Agreements*.

### **MANAGEMENT AGREEMENT**

#### ***General***

We entered into a management agreement with our Manager, concurrently with the completion of our IPO. On April 29, 2010, the management team of BBAM, through Summit, purchased substantially all of the aviation assets of Babcock & Brown and its affiliates, including Babcock & Brown's ownership interests in the Manager and certain other companies that manage and service Fly and its aircraft portfolio. The management agreement was amended in connection with this transaction.

In discharging its duties under the management agreement, our Manager uses the resources provided to it by BBAM LP and its affiliates. These resources include the dedicated services of Messrs. Colm Barrington and Gary Dales, who serve as our chief executive officer and chief financial officer, respectively, but also remain employees of BBAM LP, the dedicated services of other members of our Manager's core management team and the non-exclusive services of other personnel employed by BBAM LP.

Our Manager's core management team consists of the Manager's chief executive officer, chief financial officer and that level of dedicated or shared support personnel, such as corporate counsel, company secretary, financial controller and other accounting staff and risk and compliance personnel, as our Manager reasonably determines is necessary to provide the management and administrative services described below.

#### ***Services***

Our Manager's duties and responsibilities under the management agreement include the provision of the services described below. The management agreement requires our Manager to manage our business and affairs in conformity with the policies and investment guidelines that are approved and monitored by our board of directors. Our Manager may delegate the provision of all or any part of the services to any person affiliated or associated with BBAM.

**Management and Administrative Services.** Our Manager provides us with the following management and administrative services:

managing our portfolio of aircraft and other aviation assets and the administration of our cash balances;

if requested by our board, making available a member of the core management team of our Manager as our nominee on the board of directors of any of our subsidiaries (provided that each such member must be agreed between us and our Manager);

assisting with the implementation of our board's decisions;

providing us suitably qualified and experienced persons to perform the management and administrative services for us and our subsidiaries, including persons to be appointed by our board to serve as our dedicated chief executive and chief financial officers (who shall remain employees of, and be remunerated by, our Manager or an affiliate of our Manager while serving in such capacities);

performing or procuring the performance of all reasonable accounting, tax, corporate secretarial, information technology, reporting and compliance services for us and our subsidiaries, including the preparation and maintenance of our accounts and such financial statements and other reports and filings as we are required to make with any governmental agency (including the SEC) or stock exchange;

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supervising financial audits of us by an external auditor as required;

managing our relations with our investors and the public, including:

preparing our annual reports and any notices of meeting, papers, reports and agendas relating to meetings of our shareholders;  
and

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assisting in the resolution of any complaints by or disputes with our investors and any litigation involving us (other than litigation in which our interests are adverse to those of our Manager or BBAM); and

using commercially reasonable efforts to cause us to comply with all applicable laws.

**Origination and Disposition Services.** Our Manager also provides us with the following origination and disposition services:

sourcing opportunities relating to aircraft and other aviation assets, including using its commercially reasonable efforts to notify us of potential aviation asset investment opportunities that come to the attention of our Manager and which our Manager acting reasonably believes may be of interest to us as investments;

in relation to identified potential opportunities to purchase or sell aircraft and other aviation assets, investigating, researching, evaluating, advising and making recommendations on or facilitating such opportunities;

with respect to prospective purchases and sales of aircraft and other aviation assets, conducting negotiations with sellers and purchasers and their agents, representatives and financial advisors; and

otherwise providing advice and assistance to us in relation to the evaluation or pursuit of aviation asset investment or disposition opportunities as we may reasonably request from time to time.

We are under no obligation to invest in or to otherwise pursue any aviation asset investment or disposal opportunity identified to us by our Manager pursuant to the management agreement. Neither BBAM nor any of its affiliates or associates are restricted from pursuing, or offering to a third party, including any party managed by, or otherwise affiliated or associated with BBAM, or are required to establish any aviation asset investment protocol in relation to prioritization of, any aviation asset investment or disposal opportunity identified to us by our Manager pursuant to the management agreement.

**Ancillary Management and Administrative Services.** Our Manager also provides us with ancillary management and administrative services upon such terms as may be agreed from time to time between us and our Manager, which may require, among other things if requested by our board of directors:

the expansion of our Manager's core management team with additional personnel as may be required by developments or changes in the commercial aircraft leasing industry (whether regulatory, economic or otherwise) or the compliance or reporting environment for publicly listed companies in the United States (whether as a result of changes to securities laws or regulations, listing requirements or accounting principles or otherwise); and

making available individuals (other than members of our Manager's core management team) as our nominees on the boards of directors of any of our subsidiaries.

***Servicing***

For so long as our Manager's appointment is not terminated, we agree to engage BBAM as the exclusive Servicer for any additional aircraft or other aviation assets that we acquire in the future on terms substantially similar to those set forth in the servicing agreement for our Initial Portfolio or the servicing agreement between B&B Air Acquisition and BBAM or on such other terms as we and BBAM may agree.

**Competitors.** In the management agreement, we agreed not to sell B&B Air Funding or any of its subsidiaries, or any of our other subsidiaries, receiving services from BBAM pursuant to a servicing agreement to a competitor of BBAM, or to any party that does not agree in a manner reasonably acceptable to BBAM to be bound by the provisions of the applicable servicing agreement, and we agreed not to permit competitively sensitive information obtained from BBAM to be provided to any such competitor even if such competitor is a shareholder or has the right to

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elect a member of our board of directors. We may also be required to screen certain of our directors and employees from competitively sensitive information provided by BBAM.

### *Compliance With Our Strategy, Policy and Directions*

In performing the services, our Manager is required to comply with our written policies and directions provided to our Manager from time to time by our board of directors unless doing so would contravene any law or the express terms of the management agreement.

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Notwithstanding the above, we may not make any decision, take any action or omit to take any action in relation to the acquisition, disposition or management of any aircraft or other aviation assets, unless:

that matter has been the subject of a recommendation by our Manager; or

the failure to make that decision, take that action or omit to take that action would breach the fiduciary duties of our directors or any law.

In addition, we may not direct our Manager (unless the direction is otherwise permitted under the management agreement) to make any decision, take any action or omit to take any action in relation to the acquisition, disposition or management of any aircraft or other aviation asset, and our Manager is not obliged to comply with any such direction if given by us, unless:

that matter has been the subject of a recommendation by our Manager; or

the failure to make that decision, take that action or omit to take that action would breach the fiduciary duties of our directors or any law.

Notwithstanding the foregoing, we may direct our Manager to review a proposed decision, action or omission to take an action in relation to the acquisition, disposition or management of any aircraft or other aviation asset and require that within a reasonable period of time our Manager either make or decline to make a recommendation with respect thereto.

The Manager shall also ensure that the members of the Compensation Committee of the Board of Directors of Fly are aware of the proposed salaries, bonuses, equity grants and other compensation arrangements for the chief executive officer, chief financial officer and, at the reasonable request of the Compensation Committee, other senior BBAM employees who devote substantial time to the Company ( Senior Executives ), and allow the Compensation Committee to participate in the discussion of such proposed arrangements for each Senior Executive, before such proposed arrangements are finalized by the Manager or its affiliates.

### ***Appointment of Our Chief Executive Officer and Chief Financial Officer***

Although our chief executive officer and chief financial officer are employees of our Manager (or an affiliate of our Manager), they serve us in such corporate capacities by appointment by our board of directors. The management agreement acknowledges that our board may terminate our chief executive officer or chief financial officer without our Manager's consent. The management agreement provides that if there is a vacancy in such position for any reason, then our Manager will recommend a candidate to serve as replacement chief executive officer or chief financial officer. If our board of directors does not appoint the initial candidate proposed by our Manager to fill such vacancy, then our Manager will be required to recommend one or more further candidates until our board appoints a candidate recommended by our Manager for such vacancy.

### ***Restrictions and Duties***

Our Manager has agreed that it will use reasonable care and diligence and act honestly and in good faith at all times in the performance of the services under the management agreement. We refer to the foregoing standard as the standard of care required under the management agreement.

Under the management agreement, our Manager may not, without our board's prior consent:

- (1) carry out any transaction with an affiliate of our Manager on our behalf, it being understood that BBAM has been appointed as the exclusive Servicer for our portfolio of aircraft, and that our Manager may delegate the provision of all or any part of the services under the management agreement to any person affiliated or associated with BBAM;

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- (2) carry out any aviation asset investment or disposition transaction, or sequence of related aviation asset investment or disposition transactions with the same person or group of persons under common control, for us if the aggregate purchase price to be paid or the gross proceeds to be received by us in connection therewith would exceed \$200 million;
- (3) carry out any aviation asset investment or disposition transaction if the sum of all the purchase prices to be paid or of all the gross proceeds to be received by us in connection with all such transactions during any quarter would exceed \$500 million;
- (4) appoint or retain any third-party service provider to assist our Manager in providing management and administrative services if:

the amount to be paid by our Manager and reimbursed by us or paid by us to the third party with respect to any particular matter, or series of related matters, is reasonably likely to exceed \$1 million; or

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as a result of the appointment or retention, the amount to be paid by our Manager and reimbursed by us or paid by us to all such third-party service providers appointed or retained in any rolling 12-month period is reasonably likely to exceed \$5 million;

- (5) appoint or retain any third-party service provider to assist our Manager in providing ancillary management and administrative or the origination and disposition services if:

the amount to be paid by our Manager and reimbursed by us or paid by us to the third party with respect to any particular matter, or series of related matters, is reasonably likely to exceed \$1 million; or

as a result of the appointment or retention, the amount to be paid by our Manager and reimbursed by us or paid by us to all such third-party service providers appointed or retained in any rolling 12-month period is reasonably likely to exceed \$7.5 million; or

- (6) hold any cash or other assets of ours, provided that our Manager may cause our cash and other assets to be held in our name or any custodian for us nominated or approved by us.

The thresholds discussed in clauses (4) and (5) above are reviewed regularly by us and our Manager and may be increased by our board of directors (but shall not be decreased) having regard to changes in the value of money, changes in our market capitalization and any other principles agreed between us and our Manager. The thresholds discussed in clauses (2) and (3) may be increased or decreased by our board of directors in its sole discretion at any time by notice to our Manager. Amounts relating to transactions and third-party service providers entered into, appointed or retained by BBAM on our behalf pursuant to our servicing agreements or administrative agency agreements are not included in determining whether the thresholds discussed under this heading have been met or exceeded. Acquisitions of series of aircraft from nonaffiliated-persons are deemed not to be related matters for purposes of this provision.

***Relationship of Management Agreement and Servicing Agreements***

To the extent that BBAM is entitled to exercise any authority, enter into any transaction or take any action on our behalf pursuant to any of our servicing agreements or administrative agency agreements, such servicing agreement or administrative agency agreement shall govern such exercise of authority, transaction or authority in the event of a conflict between the management agreement and such servicing agreement or administrative agency agreement.

***Board Appointees***

Pursuant to the management agreement and our bye-laws, for so long as Fly Leasing Management Co. Limited holds any of our manager shares, our Manager has the right to appoint the whole number of directors on our board of directors that is nearest to but not more than 3/7ths of the number of directors on our board of directors at the time. Our Manager's appointees on our board of directors are not required to stand for election by our shareholders other than by our Manager.

Our Manager's board appointees do not receive any cash compensation from us (other than out-of-pocket expenses) and do not have any special voting rights. The appointees of our Manager shall not participate in discussions regarding, or vote on, any related-party transaction in which any affiliate of our Manager has an interest. Our independent directors are responsible for approving any such related-party transactions.

***Fees and Expenses***

Pursuant to the management agreement, we pay our Manager the fees and pay or reimburse our Manager for the expenses described below.

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### ***Management and Administrative Services***

**Base and Rent Fees.** In respect of the aircraft in our Initial Portfolio and any other aircraft we may acquire that will be held by B&B Air Funding or any of its subsidiaries or any other subsidiary we establish for the purpose of entering into an aircraft securitization financing, we pay our Manager:

a base fee of \$150,000 per month per subsidiary we establish for the purpose of entering into an aircraft securitization financing, which will increase by 0.01% of the maintenance-adjusted base value (at the time of acquisition) of each additional aircraft acquired beyond the Initial Portfolio, in the case of B&B Air Funding, or beyond the initial portfolio of aircraft financed with the proceeds of the applicable aircraft securitization financing (the amount of the base fee will be subject to adjustment as set forth below under Fees and Expenses Adjusting the Base Fees and Administrative Agency Fees ); and

a rent fee equal to 1.0% of the aggregate amount of basic rent due for all or any part of a month for any of such aircraft plus 1.0% of the aggregate amount of basic rent actually paid for all or any part of a month for any of such aircraft. In 2011, 2010 and 2009, the base and rent fees we incurred and payable to the Manager were approximately \$4.2 million, \$4.4 million and \$4.6 million, respectively. However, this entire amount was offset by servicing fees paid to BBAM pursuant to our servicing agreements. See Fees and Expenses Credit for Servicing Fees Paid.

In respect of any aircraft we acquire that is held by B&B Air Acquisition or any of its subsidiaries, we will pay our Manager a fee equal to 3.5% of the aggregate amount of basic rent actually paid for all or any part of a month for any such aircraft. In 2011, 2010 and 2009, the rent fees we incurred and that were payable to the Manager were approximately \$2.8 million for each year.

**Origination and Disposition Fees and Change of Control Fees.** We generally pay our Manager a fee for each acquisition or sale of aircraft or other aviation assets equal to 1.5% of the gross acquisition cost in respect of acquisitions or the aggregate gross proceeds in respect of dispositions. However, with respect to the GAAM Portfolio, we agreed with the Manager to pay a one-time acquisition fee of \$12.5 million (approximately 0.9% of the \$1.4 billion value of the acquired aircraft and other assets). In addition, we will pay the Manager a disposition fee equal to 2% of the gross proceeds in respect of the disposition of any of the aircraft in the GAAM Portfolio made on or prior to October 14, 2013 if the gross proceeds on such disposition exceed the net book value of such aircraft. The disposition fee payable on any aircraft in the GAAM Portfolio after October 14, 2013 will be 1.5% of aggregate gross proceeds on such disposition. We also pay our Manager a fee of 1.5% of the aggregate gross consideration received in respect of any change of control of our company, which includes the acquisition of more than 50% of our common shares or the acquisition of all or substantially all of our assets.

In 2011, we paid our Manager origination fees of \$1.5 million in connection with the acquisition of three additional aircraft. In 2010, an origination fee of \$0.6 million was incurred in connection with the purchase of an aircraft by Fly Holdings pursuant to a purchase option. Disposition fees of \$1.6 million were incurred in connection with the sale of four aircraft by B&B Air Funding and its subsidiaries. In connection with the sale of an option to purchase an aircraft in 2010, we paid a fee of \$1.0 million to our Manager. We did not pay any origination and disposition fees in 2009.

**Administrative Agency Fees.** We pay to our Manager an administrative agency fee equal to \$750,000 per annum for each aircraft securitization financing (the amount of the administrative agency fee for each aircraft securitization financing we establish will be subject to adjustment as set forth below under Fees and Expenses Adjusting the Base Fees and Administrative Agency Fees ). In 2011, 2010 and 2009, we paid the Manager administrative agency fees totaling \$0.8 million in respect of each year, but this amount was credited toward servicing fees paid pursuant to the Servicing Agreement between B&B Air Funding and BBAM.

In addition, our Manager is entitled to an administrative fee from B&B Air Acquisition of \$240,000 per annum commencing on the month that the Aircraft Acquisition Facility became available. In 2011, 2010 and 2009, we paid the Manager administrative agency fees totaling \$0.2 million in respect of each year, but this amount was credited toward servicing fees paid pursuant to the Servicing Agreement between B&B Air Acquisition and BBAM.

**Adjusting the Base Fees and Administrative Agency Fees.** The amount of the base fee payable and the amount of the administrative agency fee payable for each aircraft securitization financing we establish will be increased (but not decreased) annually by the percentage movement (if any) in the CPI index applicable for the previous calendar year.



*Ancillary Management and Administrative Services.*

We pay to our Manager such additional fees for any ancillary management and administrative services provided by our Manager to us from time to time as we and our Manager agree to before the ancillary management and administrative services are provided. We did not pay any ancillary management and administrative services fee to our Manager in 2010, 2009 or 2008.

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***Credit for Servicing Fees Paid***

Base fees and rent fees paid to BBAM under our servicing agreements and administrative services fees paid to our Manager under the administrative services agreements are credited toward (and thereby reduce) the base and rent fees payable to our Manager as described above under Fees and Expenses Management and Administrative Services Base and Fees and Fees and Expenses Administrative Agency Fees. Similarly, sales fees paid to BBAM under our servicing agreements in respect of aircraft dispositions are credited toward (and thereby reduce) the fee payable to our Manager in connection with dispositions as described above under Fees and Expenses Origination and Disposition Services. See Servicing Agreements Servicing Fees.

***Break Fees***

Our Manager is entitled to one-third of the value of any break, termination or other similar fees received by us (with such value to be reduced by any third-party costs incurred by or on behalf of us or by our Manager on behalf of us in the transaction to which the fee relates) in connection with any investment or proposed investment to be made by us in any aircraft or other aviation assets. We did not pay any break fees to our Manager in 2011, 2010 or 2009.

***Expenses of the Manager***

We pay or reimburse our Manager:

quarterly payments of \$2.5 million, subject to an annual adjustment indexed to the consumer price index applicable to the previous year, to our Manager to defray expenses.

We refer to this foregoing amount as the management expense amount. The management expense amount is subject to adjustment by notice from our Manager and the approval of the independent directors on our board of directors.

for all our costs paid for us by our Manager (other than remuneration and certain expenses in relation to our Manager's core management team and our Manager's corporate overhead), including the following items which are not covered by the management expense amount:

directors' fees for the directors on our board of directors and our subsidiaries,

directors' and officers' insurance for our and our subsidiaries' directors and officers,

travel expenses of the directors (including flights, accommodation, taxis, entertainment and meals while traveling) to attend any meeting of the board of our company,

registration and listing fees in connection with the listing of our shares on the NYSE and registering the shares under the Securities Act

fees and expenses relating to any equity or debt financings we enter into in the future,

fees and expenses of the depositary for our ADSs,

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costs and expenses related to insuring our aircraft and other aviation assets, including all fees and expenses of insurance advisors and brokers,

costs incurred in connection with organizing and hosting our annual meetings or other general meetings of our company,

costs of production and distribution of any of our security holder communications, including notices of meetings, annual and other reports, press releases, and any prospectus, disclosure statement, offering memorandum or other form of offering document,

website development and maintenance,

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travel expenses of the core management team and other personnel of BBAM and its affiliates (including flights, accommodation, taxis, entertainment and meals while traveling) related to sourcing, negotiating and conducting transactions on our behalf and attending any meeting of the board or our company,

external legal counsel,

fees of third party consultants, accounting firms and other professionals,

external auditor s fees, and

internal auditor s fees.

The above list of items is subject to the addition of further items by notice from our Manager and the approval of our board of directors (which approval shall not be unreasonably withheld or delayed).

for all taxes, costs, charges and expenses properly incurred by our Manager in connection with

the provision of ancillary management and administrative services,

the engagement of professional advisors, attorneys, appraisers, specialist consultants and other experts as requested by us from time to time; or which our Manager considers reasonably necessary in providing the services and discharging its duties and other functions under the management agreement, including, without limitation, the fees and expenses of professional advisors relating to the purchase and sale of aircraft and other aviation assets.

***Term and Termination***

The term of the amended management agreement is five years commencing on the amendment date and shall be automatically extended for additional terms of five years unless:

terminated by either party upon twelve months written notice prior to termination, or

the agreement was terminated earlier by us (see below).

We will pay a termination fee to the Manager if we elect not to renew the Management Agreement after the end of the first three five-year terms or if the Manager terminates the Management Agreement for cause. The termination fee is equal to three times the non-renewal base amount after the end of the first five-year term, two times this amount after the end of the second five-year term and one time this amount after the end of the third five-year term. The non-renewal base amount is equal to \$6 million, plus 50% of any annual management fees up to an additional \$6 million.

Notwithstanding the foregoing, no renewal fee will be payable if : (i) the management agreement is terminated after the fourth five-year term and onwards, or (ii) the Manager declines to renew the management agreement on the market-terms with respect to fees payable pursuant to the agreement.

We may terminate our Manager s appointment immediately upon written notice if but only if:

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BBAM LP ceases to hold (directly or indirectly) more than 50% of the voting equity of, and economic interest in our Manager;

our Manager becomes subject to bankruptcy or insolvency proceedings that are not discharged within 75 days, unless our Manager is withdrawn and replaced within 90 days of the initiation of such bankruptcy or insolvency proceedings with an affiliate or associate of BBAM that is able to make correctly the representations and warranties set out in the management agreement;

at least 75% of our independent directors and holders of 75% or more of all of our outstanding common shares (measured by vote) determine by resolution that there has been unsatisfactory performance by our Manager that is materially detrimental to us;

our Manager materially breaches the management agreement and fails to remedy such breach within 90 days of receiving written notice from us requiring it to do so, or such breach results in liability to us and is attributable to our Manager's gross negligence, fraud or dishonesty, or willful misconduct in respect of the obligation to apply the standard of care;

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any license, permit or authorization held by our Manager which is necessary for it to perform the services and duties under the management agreement is materially breached, suspended or revoked, or otherwise made subject to conditions which, in the reasonable opinion of our board of directors, would prevent our Manager from performing the services and the situation is not remedied within 90 days; or

our Manager voluntarily commences or files any petition seeking bankruptcy, insolvency or receivership relief; consents to the institution of, or fails to contest the filing of any bankruptcy or insolvency filing; files an answer admitting the material allegations filed against it in any such proceeding; or makes a general assignment for the benefit of its creditors, unless our Manager is withdrawn and replaced within 15 days with an affiliate or associate of BBAM that is able to make correctly the representations and warranties set out in the management agreement.

an order is made for the winding up of our Manager, unless our Manager is withdrawn and replaced within 15 days with an affiliate or associate of BBAM that is able to make correctly the representations and warranties set out in the management agreement.

we may terminate the management agreement upon three months written notice if Steven Zissis ceases to be the President or Chief Executive Officer or equivalent position of BBAM LP at any time prior to April 29, 2015 for any reason other than his death or disability.

Our Manager may terminate the management agreement immediately upon written notice if;

we fail to make any payment due under the management agreement to our Manager within 15 days after the same becomes due;

we otherwise materially breach the management agreement and fail to remedy the breach within 90 days of receiving written notice from our Manager requiring us to do so;

if the directors in office on the date hereof and any successor to any such director who was nominated or selected by a majority of the current directors and our Manager appointed directors, cease to constitute at least a majority of the board (excluding directors appointed by our Manager pursuant to above). (See Board Appointees .)

If our Manager terminates the management agreement upon the occurrence of any of the above, we will pay our Manager a fee as follows: (i) during the first five-year term, an amount equal to three times the aggregate management expense amount in respect of the last complete fiscal year prior to the termination date; (ii) during the second five-year term, an amount an amount equal to two times the aggregate management expense amount in respect of the last complete fiscal year prior to the termination date; (iii) during the third five-year term, an amount an amount equal to the aggregate management expense amount in respect of the last complete fiscal year prior to the termination date.

Upon the termination of the management agreement, we will redeem all of the manager shares for their nominal value.

### ***Conflicts of Interest***

Nothing in the management agreement restricts BBAM or any of its affiliate or associates from:

dealing or conducting business with us, our Manager, any affiliate or associate of BBAM or any shareholder of ours;

being interested in any contract or transaction with us, our Manager, any affiliate or associate of BBAM or any shareholder of ours;

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acting in the same or similar capacity in relation to any other corporation or enterprise;

holding or dealing in any of our shares or other securities or interests therein; or

co-investing with us.

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### **Acting in Interests of Shareholders**

Without limiting the clause set out above, in performing the services under the management agreement, our Manager shall act in the best interests of our shareholders. If there is a conflict between our shareholders' interests and our Manager's interests, our Manager shall give priority to our shareholders' interests.

### **Indemnification and Limitation of Liability**

We assume liability for, and have agreed to indemnify our Manager and any person to whom our Manager delegates its obligations in compliance with the management agreement, and their respective members, shareholders, managers, directors, officers, employees and agents, on an after-tax basis against, any losses and liabilities (collectively, "Losses") that arise out of or in connection with the doing or failing to do anything in connection with the management agreement or on account of any bona fide investment decision made by the indemnified person, except insofar as any such loss is finally adjudicated to have been caused directly by the indemnified person from gross negligence, fraud or dishonesty, or willful misconduct in respect of the obligation to apply the standard of care under the management agreement. Our Manager and each other indemnified person is not liable to us for any Losses suffered or incurred by us arising out of or in connection with the indemnified person doing or failing to do anything in connection with the management agreement or on account of any bona fide investment decision made by the indemnified person, except insofar as any such Loss is finally adjudicated to have been caused directly by the gross negligence, fraud or dishonesty of, or willful misconduct in respect of the obligation to apply the standard of care under the management agreement by the indemnified person.

### ***Independent Advice***

For the avoidance of doubt, nothing in the management agreement limits the right of the members of our board of directors to seek independent professional advice (including, but not limited to, legal, accounting and financial advice) at our expense on any matter connected with the discharge of their responsibilities, in accordance with the procedures and subject to the conditions set out in our corporate governance principles from time to time.

## **SERVICING AGREEMENTS**

Our subsidiaries have entered into servicing agreements with BBAM relating to the aircraft owned by them. The principal services provided by BBAM pursuant to these servicing agreements relate to:

lease marketing and remarketing, including lease negotiation;

collecting rental payments and other amounts due under leases, collecting maintenance payments where applicable, lease compliance and enforcement and delivery and accepting redelivery of aircraft under lease;

implementing aircraft dispositions;

monitoring the performance of maintenance obligations of lessees under the leases;

procuring legal and other professional services with respect to the lease, sale or financing of the aircraft, any amendment or modification of any lease, the enforcement of our rights under any lease, disputes that arise as to any aircraft or for any other purpose that BBAM reasonably determines is necessary in connection with the performance of its services;

periodic reporting of operational information relating to the aircraft, including providing certain reports to lenders and other third parties; and



certain aviation insurance related services.

**B&B Air Funding Servicing Agreement**

The servicing agreement between B&B Air Funding and BBAM provides that we pay to BBAM:

a base fee of \$150,000 per month, which will increase by 0.01% of the maintenance-adjusted base value (at the time of acquisition) of each additional aircraft acquired into B&B Air Funding that is not an aircraft in our Initial Portfolio; and

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a rent fee equal to 1.0% of the aggregate amount of basic rent due for all or any part of a month for any aircraft belonging to our Initial Portfolio, plus 1.0% of the aggregate amount of basic rent actually paid for all or any part of a month for any such aircraft. In 2011, 2010 and 2009, we paid BBAM servicing fees totaling \$4.1 million, \$4.4 million and \$4.6 million, respectively.

BBAM is also entitled to additional servicing fees consisting of a sales fee for each sale of an aircraft equal to 1.5% of the aggregate gross proceeds in respect of dispositions of aircraft assets. In 2011, we paid additional servicing fees to BBAM of \$0.6 million in connection with the sale of one aircraft. In 2010, we paid additional servicing fees to BBAM totaling \$1.6 million in connection with the sale of four aircraft and a \$1.0 million fee in conjunction with the sale of an option to purchase an aircraft. We did not pay any additional servicing fees in 2009.

The agreement may be terminated in the case of certain events, including BBAM LP ceasing to own at least 50% of the voting or economic interest in our Servicer or if we cease to own at least 5% of BBAM LP. If either of the above servicer termination events occurs, B&B Air Funding, with the prior consent of the policy provider under the Securitization (or the policy provider alone, if an event of default under the Securitization indenture has occurred and is continuing) may substitute BBAM with a replacement servicer upon receipt of a rating agency confirmation from each rating agency. A servicer termination event under the Servicing Agreement does not give rise to an event of default under the Securitization indenture.

In addition to the servicing agreement described above, B&B Air Funding has entered into an administrative services agreement with our Manager to act as its administrative agent and to perform various administrative services, including maintaining its books and records, procuring and supervising legal counsel, accounting, tax and other advisers. In consideration for such services, B&B Air Funding pays the administrative agent an annual fee of \$750,000, subject to increases tied to a cost of living index, and will reimburse it for its expenses. For each of 2011, 2010 and 2009, we incurred administrative services fees totaling \$0.8 million.

**B&B Air Acquisition Servicing Agreement**

B&B Air Acquisition pays BBAM a fee for the services of \$20,000 per month plus 3.5% of the monthly rents actually collected. In addition, BBAM receives a sales fee equal to 1.5% of the cash proceeds collected with respect to the sale of any aircraft.

B&B Air Acquisition may replace BBAM as the Servicer under certain conditions including:

An event of default under the Aircraft Acquisition Facility, including BBAM LP ceasing to hold at least 50% of our Servicer;

Summit ceases to own, directly or indirectly, at least 33.33% of the partnership interests in BBAM LP, except in instances that the sale of such partnership interests that results in such ownership level to fall below 33.33% is to a publicly listed entity or any other person with a net worth of at least \$100.0 million;

At any time prior to April 29, 2015, Steven Zissis ceases to be the President or Chief Executive Officer or equivalent position of BBAM LP for any reason other than his death or disability; and

At any time during any one year period, such initial period commencing on April 29, 2015, fifty percent or more of either the (i) Finance and Legal BBAM team or (ii) Technical and Marketing BBAM team, as identified in the agreement, cease to employed by BBAM LP or its applicable subsidiaries and BBAM LP or its applicable subsidiary does not hire employees or contract for the services of persons having reasonably comparable experience in the aviation industry to that of such persons being replaced within 90 days of the cessation of the employment of each such person.

Fees paid to BBAM pursuant to this servicing agreement in 2011, 2010 and 2009 amounted to \$3.0 million, \$3.1 million and \$3.1 million, respectively.

In 2011, we paid additional servicing fees to BBAM totaling \$1.5 million in connection with the sale of one aircraft by B&B Air Acquisition.



**Table of Contents****GAAM Portfolio and Other Aircraft Acquired**

We have entered into servicing agreements with affiliates of BBAM with respect to the aircraft in the GAAM Portfolio, as well as the other aircraft which we have acquired (excluding the aircraft in B&B Air Funding and B&B Air Acquisition). Under the terms of these servicing agreements, we will pay the servicers:

A fee equal to 3.5% of the monthly rents actually collected;

An administrative fee of \$1,000 per month per aircraft; and

A fee equal to 1.5% of the gross consideration collected with respect to any sale of the subject aircraft.

These servicing agreements can generally be terminated by us in the case of a material breach by the servicer that is not cured within 30 days of written notice, the bankruptcy or insolvency of the servicer or if the servicer ceases to be actively involved in the aircraft leasing business. Some servicing agreements require the consent of the lender providing financing for the acquisition of the relevant aircraft prior to termination. It is our intention to enter into substantially similar servicing agreements with respect to all future aircraft we acquire.

Fees paid to BBAM pursuant to these servicing agreements in 2011 amounted to \$1.7 million. The fees paid to BAAM pursuant to these servicing agreements in 2010 and 2009 were insignificant.

**ITEM 8. FINANCIAL INFORMATION****Consolidated statements and other financial information.**

See Item 18 below for information regarding our consolidated financial statements and additional information required to be disclosed under this Item. No significant changes have occurred since the date of the annual financial statements included in this Annual Report.

**Legal Proceedings**

We have not been involved in any legal proceedings that may have, or have had, a significant effect on our business, financial position, results of operations or liquidity. We are not aware of any proceedings that are pending or threatened that may have a material effect on our business, financial position, results of operations or liquidity. From time to time, we may be subject to legal proceedings and claims in the ordinary course of business, principally claims relating to incidents involving aircraft and claims involving the existence or breach of a lease, sale or purchase contract. We expect the claims related to incidents involving our aircraft would be covered by insurance, subject to customary deductions. However, these claims could result in the expenditure of significant financial and managerial resources, even if they lack merit and if determined adversely to us and not covered by insurance could result in significant uninsured losses.

**Dividend**

The table below shows the quarterly dividends we have paid and the total cash requirement for each dividend payment.

| <b>Dividend payment date</b> | <b>Dividends paid<br/>per share</b> | <b>Total cash outlay</b> |
|------------------------------|-------------------------------------|--------------------------|
| <b>2011:</b>                 |                                     |                          |
| November 21, 2011            | \$ 0.20                             | \$ 5.1 million           |
| August 19, 2011              | \$ 0.20                             | \$ 5.1 million           |
| May 20, 2011                 | \$ 0.20                             | \$ 5.1 million           |
| February 18, 2011            | \$ 0.20                             | \$ 5.3 million           |

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**2010:**

|                   |         |                |
|-------------------|---------|----------------|
| November 19, 2010 | \$ 0.20 | \$ 5.3 million |
| August 20, 2010   | \$ 0.20 | \$ 5.4 million |
| May 20, 2010      | \$ 0.20 | \$ 5.7 million |
| February 19, 2010 | \$ 0.20 | \$ 6.1 million |

**2009:**

|                   |         |                |
|-------------------|---------|----------------|
| November 20, 2009 | \$ 0.20 | \$ 6.1 million |
| August 20, 2009   | \$ 0.20 | \$ 6.1 million |
| May 20, 2009      | \$ 0.20 | \$ 6.1 million |
| February 20, 2009 | \$ 0.20 | \$ 6.5 million |

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On January 16, 2012, we declared a dividend of \$0.20 per share or approximately \$5.1 million. The dividend was paid on February 17, 2012 to shareholders of record at January 30, 2012.

We may not be able to pay future dividends at the current level or at all, if, among other things, we do not have sufficient cash to pay the intended dividends or if our financial performance does not achieve expected results. To the extent that we do not have sufficient cash to pay dividends, we do not intend to borrow funds to pay dividends.

The declaration and payment of future dividends to holders of our common shares will be at the discretion of our board of directors and will depend on many factors, including our financial condition, cash flows, legal requirements and other factors as our board of directors deems relevant.

As a Bermuda company, our ability to pay dividends is subject to certain restrictions imposed by Bermuda law.

**ITEM 9. THE OFFER AND LISTING**

Our ADSs, each representing one common share, are traded on the New York Stock Exchange under the symbol FLY.

The following table sets forth the annual high and low market prices for our ADSs on the New York Stock Exchange since September 26, 2007, the date of listing:

|      | <b>High</b> | <b>Low</b> |
|------|-------------|------------|
| 2007 | \$ 23.90    | \$ 16.56   |
| 2008 | 18.85       | 4.70       |
| 2009 | 10.29       | 2.50       |
| 2010 | 13.99       | 8.76       |
| 2011 | 14.58       | 10.00      |

The following table sets forth the quarterly high and low market prices for our ADSs on the New York Stock Exchange for the two most recent financial years:

|                                   | <b>High</b> | <b>Low</b> |
|-----------------------------------|-------------|------------|
| <b>2010:</b>                      |             |            |
| Quarter ending March 31, 2010     | \$ 10.94    | \$ 8.76    |
| Quarter ending June 30, 2010      | 12.88       | 9.94       |
| Quarter ending September 30, 2010 | 13.20       | 9.58       |
| Quarter ending December 31, 2010  | 13.99       | 12.48      |
| <b>2011:</b>                      |             |            |
| Quarter ending March 31, 2011     | 14.58       | 12.17      |
| Quarter ending June 30, 2011      | 14.54       | 12.67      |
| Quarter ending September 30, 2011 | 13.49       | 10.00      |
| Quarter ending December 31, 2011  | 13.23       | 10.53      |

The following table sets forth the monthly high and low market prices for our ADSs on the New York Stock Exchange for the most recent six months:

|                | <b>High</b> | <b>Low</b> |
|----------------|-------------|------------|
| <b>2011:</b>   |             |            |
| September 2011 | \$ 12.33    | \$ 10.50   |
| October 2011   | 13.23       | 10.53      |
| November 2011  | 13.24       | 11.29      |

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|               |       |       |
|---------------|-------|-------|
| December 2011 | 12.71 | 11.04 |
| <b>2012:</b>  |       |       |
| January 2012  | 13.61 | 12.40 |
| February 2012 | 13.80 | 12.60 |

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**ITEM 10. ADDITIONAL INFORMATION**

**Share Capital**

Not applicable.

**Memorandum and Articles of Association**

Pursuant to the instructions to Form 20-F, the information called for by this section of Item 10 is contained in our Registration Statement on Form F-1, as filed with the SEC on September 12, 2007, as subsequently amended, under the heading Description of Share Capital, and is hereby incorporated by reference.

**Material Contracts**

The following is a list of material contracts, other than contracts entered into in the ordinary course of business, to which we or any of our subsidiaries is a party, preceding the date of this Annual Report:

- 1) Servicing Agreement, dated as of October 2, 2007, among Babcock & Brown Aircraft Management LLC, Babcock & Brown Aircraft Management (Europe) Limited, Babcock & Brown Air Funding I Limited and AMBAC Assurance Corporation. See Item 7 Related Party Transactions Servicing Agreement.
- 2) Administrative Services Agreement, dated as of October 2, 2007, among Deutsche Bank Trust Company Americas, AMBAC Assurance Corporation, Babcock & Brown Air Management Co. Limited and Babcock & Brown Air Funding I Limited. See Item 7 Related Party Transactions Administrative Services Agreements.
- 3) Trust Indenture, dated as of October 2, 2007, among Deutsche Bank Trust Company Americas, BNP Paribas, AMBAC Assurance Corporation and Babcock & Brown Air Funding I Limited. See Item 5 Liquidity and Capital Resources Financing Securitization.
- 4) Security Trust Agreement, dated as of October 2, 2007, between Deutsche Bank Trust Company Americas, and Babcock & Brown Air Funding I Limited. See Item 5 Liquidity and Capital Resources Financing Securitization.
- 5) Aircraft Acquisition Facility, dated as of November 7, 2007 among Babcock & Brown Air Acquisition I Limited, the Lenders from time to time party thereto and Credit Suisse, New York Branch. See Item 5 Liquidity and Capital Resources Financing Aircraft Acquisition Facility.
- 6) Servicing and Administrative Services Agreement, dated as of November 7, 2007 among Babcock & Brown Aircraft Management LLC, Babcock & Brown Aircraft Management (Europe) Limited, Babcock & Brown Air Acquisition I Limited and each Aircraft Subsidiary that becomes a party thereto. See Item 7 Related Party Transactions Servicing Agreement.
- 7) Amended and Restated Management Agreement between Babcock & Brown Air Limited and Babcock & Brown Air Management Co. Limited dated April 29, 2010. See Item 7 Related Party Transactions Management Agreement.
- 8) Amendment No. 1 to Amended and Restated Management Agreement between Fly Leasing Limited and Fly Leasing Management Co. Limited dated October 14, 2011. See Item 7 Related Party Transactions Management Agreement.



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- 9) Amendment No. 1 to Servicing Agreement among Babcock & Brown Aircraft Management LLC, Babcock & Brown Aircraft Management (Europe) Limited, Babcock & Brown Air Funding I Limited and AMBAC Assurance Corporation dated April 29, 2010. See Item 7 Related Party Transactions Servicing Agreement.
- 10) First Amendment to Servicing Agreement among Babcock & Brown Aircraft Management LLC, Babcock & Brown Aircraft Management (Europe) Limited and Babcock & Brown Air Acquisition I Limited dated as of April 29, 2010. See Item 7 Related Party Transactions Servicing Agreement.
- 11) Third Amendment to the Warehouse Loan Agreement among Babcock & Brown Air Acquisition I Limited, the Designated Lenders party thereto and Credit Suisse, New York Branch dated as of April 29, 2010. See Item 5 Liquidity and Capital Resources Financing Aircraft Acquisition Facility.

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- 12) Amendment and Restatement Agreement dated as of August 1, 2011, among Baker & Spice Aviation Limited, Commercial Aviation Solutions Australia Pty. Ltd. as trustee for The Aviation Solutions Unit Trust, Coronet Aviation Australia Pty. Ltd. as trustee for The Barcom Aviation Unit Trust, the financial institutions referred to therein and Bank of Scotland plc (with the Amended and Restated Umbrella Loan Agreement dated August 1, 2011). See Item 5 Liquidity and Capital Resources Financing GAAM Financing BOS Facility.
- 13) Purchase Agreement dated as of July 29, 2011, among Fly Leasing Limited, the Sellers identified therein, Global Aviation Asset Management Pty. Ltd. as trustee of The Global Aviation Asset Management Unit Trust and Kafig Pty. Ltd. See Item 5 Overview.
- 14) Loan Agreement dated as of November 14, 2007, among Global Aviation Holdings Fund Limited, GAHF (Ireland) Limited, Caledonian Aviation Holdings Limited and Norddeutsche Landesbank Girozentrale. See Item 5 Liquidity and Capital Resources Financing GAAM Financing Nord LB Facility.
- 15) Form of Loan Agreement among Hobart Aviation Holdings Limited, Norddeutsche Landesbank Girozentrale and each borrower thereof. See Item 5 Liquidity and Capital Resources Financing GAAM Financing Nord LB Facility.
- 16) Form of Servicing Agreement among BBAM LLC, BBAM Aviation Services Limited and each company thereof. See Item 7 Related Party Transactions Servicing Agreement.

## **Documents On Display**

Documents concerning us that are referred to herein may be inspected at our principal executive headquarters at West Pier, Dun Laoghaire, County Dublin, Ireland. You may read and copy these documents, including the related exhibits and schedules, and any documents we file with the SEC without charge at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. Copies of these documents are also available at the SEC's website, <http://www.sec.gov>. Copies of the material may be obtained by mail from the public reference branch of the SEC at the address listed above at rates specified by the SEC. Please call the SEC at 1-800-SEC-0330 for further information on the public reference room. Our internet address is [www.flyleasing.com](http://www.flyleasing.com). However, the information on our website is not a part of this Annual Report.

## **Exchange Controls**

We are not aware of any governmental laws, decrees or regulations, including foreign exchange controls, in Bermuda that restrict the export or import of capital, including the availability of cash and cash equivalents for our use, or that affect the remittance of dividends, interest or other payments to non-resident holders of our securities.

We are not aware of any limitation of non-resident or foreign owners to hold or vote our securities imposed by the laws of Bermuda of our memorandum of association or bye-laws.

## **Taxation**

### **Irish Tax Considerations**

The following discussion reflects the material Irish tax consequences applicable to both Irish and Non-Irish Holders (as defined below) of the acquisition, ownership and disposition of our shares. This discussion is based on Irish tax law, statutes, treaties, regulations, rulings and decisions all as of the date of this Annual Report. Taxation laws are subject to change, from time to time, and no representation is or can be made as to whether such laws will change, to what impact, if any, such changes will have on the summary contained in this Annual Report. Proposed amendments may not be enacted as proposed, and legislative or judicial changes, as well as changes in administrative practice, may modify or change statements expressed herein.

This summary is of a general nature only. It does not constitute legal or tax advice nor does it discuss all aspects of Irish taxation that may be relevant to any particular holder of our shares. The Irish tax treatment of a holder of our shares may vary depending upon such holder's particular situation, and holders or prospective purchasers of our shares are advised to consult their own tax advisors as to the Irish or other tax consequences of the purchase, ownership and disposition of our shares.



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For the purposes of this summary of Irish tax considerations:

An **Irish Holder** is a holder of our shares that (1) beneficially owns our shares by virtue of holding the related ADSs evidenced by the relevant American Depositary Receipt or ADR; (2) in the case of individual holders, is resident or ordinarily resident in Ireland under Irish taxation laws; and (3) in the case of a holder that is a company, is resident in Ireland under Irish taxation laws and is not also a resident of any other country under any double taxation agreement entered into by Ireland.

A **Non-Irish Holder** is a holder of our shares that is not an Irish Holder and has never been an Irish Holder.

A **US Holder** is a holder of our shares that: (1) beneficially owns our shares by virtue of holding the related ADSs evidenced by the relevant ADR; (2) is a resident of the United States for the purposes of the Ireland/United States Double Taxation Convention; (3) in the case of an individual holder, is not also resident or ordinarily resident in Ireland for Irish tax purposes; (4) in the case of a corporate holder, is not resident in Ireland for Irish tax purposes and is not ultimately controlled by persons resident in Ireland; and (5) is not engaged in any trade or business and does not perform independent personal services through a permanent establishment or fixed base in Ireland.

**Relevant Territory** is defined as a country with which Ireland has a double tax treaty, (which includes the United States), or a member state of the European Union other than Ireland.

### ***Irish Dividend Withholding Tax***

Dividends that we pay on our shares generally are subject to a 20% dividend withholding tax, or DWT. DWT may not apply where an exemption is permitted by legislation or treaty and where all necessary documentation has been submitted to the ADS depository prior to the payment of the dividend.

**Irish Holders.** Individual Irish Holders are subject to DWT on any dividend payments that we make. Corporate Irish Holders will generally be entitled to claim an exemption from DWT by delivering a declaration to us in the form prescribed by the Irish Revenue Commissioners.

**Non-Irish Holders.** Shareholders who are individuals resident in a Relevant Territory and who are not resident or ordinarily resident in Ireland may receive dividends free from DWT where the shareholder has provided the ADS depository with the relevant declaration and residency certificate required by Irish legislation. Corporate shareholders that are not resident in Ireland and

who are ultimately controlled by persons resident in a Relevant Territory and who are not ultimately controlled by persons not resident in a Relevant Territory; or

who are resident in a Relevant Territory and not controlled by Irish residents; or

whose principal class of shares or the principal class of shares of whose 75% or greater parents are substantially and regularly traded on a recognized stock exchange in a Relevant Territory; or which are wholly owned by two or more companies, each of whose principal class of shares are substantially and regularly traded on a recognized stock exchange in a Relevant Territory may receive dividends free from DWT where they provide the ADS depository with the relevant documentation required by Irish law.

### **Income Tax**

#### ***Irish and Non-Irish Holders***

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**Irish Holders.** Individual Irish Holders are subject to income tax on the gross amount of any dividend (*i.e.*, the amount of the dividend received plus any DWT withheld), at their marginal rate of tax (currently either 20% or 41% depending on the individual's circumstances). Individual Irish Holders will be able to claim a credit against their resulting income tax liability in respect of any DWT. Individual Irish Holders may, depending on their circumstances, be subject to the Universal Social Charge, which replaces the health levy and the income levy, with effect from 1 January 2011. The Universal Social Charge is charged on a similar basis to the income levy and will apply to all income where an individual has income in excess of €4,004. The Universal Social Charge is charged at three different rates: 2% on the first €10,036; 4% on the next €5,980; and 7% on the aggregate income in excess of €16,016. Currently, individual Irish Holders may also, depending on their circumstances, be subject to Pay Related Social Insurance (PRSI) contributions of up to 4% in respect of dividend income. The income ceiling of €75,036, which was in place in 2010, has been abolished with effect from 1 January 2011.

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Corporate Irish Holders generally will not be subject to Irish tax in respect of dividends received.

**Non-Irish Holders.** Non-Irish Holders will not have an Irish income tax liability on dividends from us if the shareholder is neither resident nor ordinarily resident in Ireland and is:

an individual resident in a Relevant Territory; or

a corporation that is ultimately controlled by persons resident in a Relevant Territory; or

a corporation whose principal class of shares (or whose 75% or greater parent's principal class of shares) are substantially and regularly traded on a recognized stock exchange in a Relevant Territory; or

a corporation that is wholly owned by two or more corporations each of whose principal class of shares is substantially and regularly traded on a recognized stock exchange in a Relevant Territory; or

otherwise entitled to an exemption from DWT.

If a Non-Irish Holder is not so exempted, such a shareholder will be liable for Irish income tax (currently 20%) on dividends received from us, but will be entitled to a credit for DWT withheld.

## **Taxation of Capital Gains**

**Irish Holders.** Irish Holders that acquire shares will generally be considered, for Irish tax purposes, to have acquired their shares at a base cost equal to the amount paid for shares. On subsequent dispositions, shares acquired at an earlier time will generally be deemed, for Irish tax purposes, to be disposed of on a first in first out basis before shares acquired at a later time. Irish Holders that dispose of their shares will be subject to Irish capital gains tax (CGT) to the extent that the proceeds realized from such disposition exceed the base cost of the common shares or ADSs disposed of and any incidental expenses. Disposals made on or after 7 December 2011 are subject to CGT at 30%. Unutilized capital losses from other sources generally can be used to reduce gains realized on the disposal of our shares.

An annual exemption allows individuals to realize chargeable gains of up to 1,270 in each tax year without giving rise to CGT. This exemption is specific to the individual and cannot be transferred between spouses. Irish Holders are required, under Ireland's self-assessment system, to file a tax return reporting any chargeable gains arising to them in a particular tax year. When disposal proceeds are received in a currency other than euro they must be translated into euro amounts to calculate the amount of any chargeable gain or loss. Similarly, acquisition costs denominated in a currency other than the euro must be translated at the date of acquisition to euro amounts. Irish Holders that realize a loss on the disposition of our shares generally will be entitled to offset such allowable losses against capital gains realized from other sources in determining their CGT liability in a year. Allowable losses which remain unrelieved in a year generally may be carried forward indefinitely for CGT purposes and applied against capital gains in future years. Transfers between spouses will not give rise to any chargeable gain or loss for CGT purposes.

**Non-Irish Holders.** A person who is not resident or ordinarily resident in Ireland is not subject to Irish capital gains tax on the disposal of our shares.

## **Irish Capital Acquisitions Tax**

A gift or inheritance of our shares will be within the charge to capital acquisitions tax (CAT) where the donor/deceased or the beneficiary is resident or ordinarily resident in Ireland at the date of the gift/inheritance or to the extent that the property of which the gift or inheritance consists is situated in Ireland at the relevant date. Special rules with regard to residence apply where an individual is not domiciled in Ireland. CAT is charged at a flat rate of 30% for gifts or inheritances taken on or after 7 December 2011 and there are various thresholds before the tax becomes applicable. Gifts and inheritances between spouses are not subject to capital acquisitions tax.

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The Estate Tax Convention between Ireland and the United States generally provides for Irish CAT paid on inheritances in Ireland to be credited, in whole or in part, against tax payable in the United States, in the case where an inheritance of shares is subject to both Irish CAT and US federal estate tax. The Estate Tax Convention does not apply to Irish CAT paid on gifts.

**Table of Contents*****Irish Stamp Duty***

No Irish stamp or capital duty shall apply to the issuance of the common shares. Transfers of the common shares would not ordinarily be subject to Irish stamp duty, unless the transfer was related to Irish property or any matter or thing done or to be done in Ireland. Transfers of ADSs are exempt from Irish stamp duty when the ADSs are dealt in on the New York Stock Exchange, NASDAQ National Market or any recognized stock exchange in the United States or Canada and the transfer does not relate to Irish property or any matter or thing done or to be done in Ireland.

***Irish Corporation Tax***

In general, Irish-resident companies pay corporation tax at the rate of 12.5% on trading income and 25% on non-trading income. Fly and its Irish-tax-resident subsidiaries intend to conduct business so that they carry on a trading business for Irish tax purposes. Non-trading income, including certain categories of interest income, will be subject to corporation tax at the rate of 25.0%.

**U.S. Federal Income Tax Considerations**

The following is a general discussion of the U.S. federal income taxation of us and of certain U.S. federal income tax consequences of acquiring, holding or disposing of the shares by U.S. Holders (as defined below) and information reporting and backup withholding rules applicable to both U.S. and Non-U.S. Holders (as defined below). It is based upon the U.S. Internal Revenue Code, the U.S. Treasury regulations ( Treasury Regulations ) promulgated thereunder, published rulings, court decisions and other applicable authorities, all as in effect on the date hereof and all of which are subject to change or differing interpretations (possibly with retroactive effect). This summary does not purport to address all of the U.S. federal income tax consequences applicable to us or to all categories of investors, some of whom may be subject to special rules including, without limitation, dealers in securities or currencies, financial institutions or financial services entities, life insurance companies, holders of shares held as part of a straddle, hedge, constructive sale or conversion transaction with other investments, U.S. persons whose functional currency is not the U.S. dollar, persons who have elected mark-to-market accounting, persons who have not acquired their shares upon their original issuance, or in exchange for consideration other than cash, persons who hold their shares through a partnership or other entity which is a pass-through entity for U.S. federal income tax purposes, or persons for whom a share is not a capital asset, and persons holding, directly indirectly or constructively, 5% or more of our ADSs or underlying shares. The tax consequences of an investment in our shares will depend not only on the nature of our operations and the then-applicable U.S. federal tax principles, but also on certain factual determinations that cannot be made at this time, and upon a particular investor's individual circumstances. No advance rulings have been or will be sought from the Internal Revenue Service (the IRS ) regarding any matter discussed herein.

For purposes of this discussion, a U.S. Holder is (1) a citizen or resident of the United States; (2) a corporation, or other entity treated as a corporation for U.S. federal income tax purposes, created or organized under the laws of the United States or any political subdivision thereof; (3) an estate the income of which is subject to U.S. federal income taxation regardless of its source; or (4) a trust which (a) is subject to the primary supervision of a court within the United States and one or more U.S. persons have the authority to control all substantial decisions of the trust or (b) has a valid election in effect under applicable Treasury Regulations to be treated as a U.S. person. A Non-U.S. Holder is a beneficial owner of our shares that is not a U.S. Holder and who, in addition, is not (1) a partnership or other fiscally transparent entity; (2) an individual present in the United States for 183 days or more in a taxable year who meets certain other conditions; or (3) subject to rules applicable to certain expatriates or former long-term residents of the United States. This summary does not purport to be a comprehensive description of all of the U.S. federal income tax considerations that may be relevant to a decision to purchase the shares. This summary does not describe any tax consequences arising under the laws of any state, locality or taxing jurisdiction other than the United States. For U.S. tax purposes holders of our ADSs are treated as if they hold the underlying common shares represented by the ADSs.

**Taxation of U.S. Holders of Shares**

U.S. Holders of shares are subject to U.S. tax under the passive foreign investment companies ( PFIC ) rules, as summarized below.

*Tax Consequences of Passive Foreign Investment Company (PFIC) Status.* We will be deemed a PFIC if 75% or more of our gross income, including our pro rata share of the gross income of any company, U.S. or foreign, in which we are considered to own 25% or more of the shares by value, in a taxable year is passive income. Alternatively, we will be deemed to be a PFIC if at least 50% of our assets in a taxable year, averaged over the year and ordinarily determined based on fair market value and including our pro rata share



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of the assets of any company in which we are considered to own 25% or more of the shares by value, are held for the production of, or produce, passive income. We believe that we were a PFIC for years 2007 to 2011, and expect to be a PFIC for 2012 and for the foreseeable future. Assuming we are a PFIC, our dividends will not qualify for the reduced rate of U.S. federal income tax that applies to qualified dividends paid to non-corporate U.S. Holders. Thus, dividends (as determined for U.S. federal income tax purposes) will be taxed at the rate applicable to ordinary income of the U.S. Holder.

Assuming we are a PFIC, U.S. Holders of our shares will be subject to different taxation rules with respect to an investment in our shares depending on whether they elect to treat us as a qualified electing fund, or a QEF, with respect to their investment in our shares. If a U.S. Holder makes a QEF election in the first taxable year in which the U.S. Holder owns our shares (and if we comply with certain reporting requirements, which we have done and intend to do), then such U.S. Holder will be required for each taxable year to include in income a pro rata share of our ordinary earnings as ordinary income and a pro rata share of our net capital gain as long-term capital gain, subject to a separate voluntary election to defer payment of taxes, which deferral is subject to an interest charge. If a QEF election is made, U.S. Holders will not be taxed again on our distributions, which will be treated as return of capital for U.S. federal income tax purposes. Instead, distributions will reduce the U.S. Holder's basis in our shares and, to the extent in excess of such basis, will be treated as gain from the sale or exchange of a capital asset.

Because we are a PFIC, if a U.S. Holder does not make a QEF election, then the following special rules will apply:

Excess distributions by us to a U.S. Holder would be taxed in a special way. Excess distributions are amounts received by a U.S. Holder with respect to our shares in any taxable year that exceed 125% of the average distributions received by such U.S. Holder from us in the shorter of either the three previous years or such U.S. Holder's holding period for shares before the present taxable year. Excess distributions must be allocated ratably to each day that a U.S. Holder has held our shares. A U.S. Holder must include amounts allocated to the current taxable year in its gross income as ordinary income for that year. A U.S. Holder must pay tax on amounts allocated to each prior taxable year in which we were a PFIC at the highest rate in effect for that year on ordinary income and the tax is subject to an interest charge at the rate applicable to deficiencies for income tax.

The entire amount of gain realized by a U.S. Holder upon the sale or other disposition of shares will also be treated as an excess distribution and will be subject to tax as described above.

The tax basis in shares that were acquired from a decedent who was a U.S. Holder would not receive a step-up to fair market value as of the date of the decedent's death but would instead be equal to the decedent's basis, if lower than fair market value.

The QEF election is made on a shareholder-by-shareholder basis and can be revoked only with the consent of the IRS. A shareholder makes a QEF election by attaching a completed IRS Form 8621 to a timely filed U.S. federal income tax return or, if not required to file an income tax return, by filing such form with the IRS. Even if a QEF election is not made, a shareholder in a PFIC who is a U.S. Holder must file a completed IRS Form 8621 every year. We have provided and intend to continue to provide U.S. Holders with all necessary information to enable them to make QEF elections as described above. If any subsidiary is not subject to an election to be treated as a disregarded entity or partnership for U.S. tax purposes then a QEF election would have to be made for each such subsidiary.

U.S. Holders may, instead of making a QEF election, elect to mark the shares to market annually, recognizing as ordinary income or loss each year an amount equal to the difference, as of the close of the taxable year, between the fair market value of the shares and the U.S. Holder's adjusted tax basis in the shares. Losses would be allowed only to the extent of net mark-to-market gain previously included by the U.S. Holder under the election for prior taxable years. If the mark-to-market election were made, then the rules set forth above would not apply for periods covered by the election. A mark-to-market election is only available if our shares meet trading volume requirements on qualifying exchange.

U.S. Holders who hold shares during a period when we are a PFIC will be subject to the foregoing rules, even if we cease to be a PFIC, subject to certain exceptions for U.S. Holders who made a QEF election.

Under Foreign Account Tax Compliance Act (FATCA) effective on March 18, 2010, IRS §6038D requires individual taxpayers with an interest in a specified foreign financial asset during the taxable year to attach a Form 8938 to their income tax return for any year in which the aggregate value of all such assets is greater than \$50,000. For purposes of the term specified foreign financial asset, any financial account maintained by a foreign financial institution and any of the following assets which are not held in an account maintained by a financial institution, 1) any stock or security issued by a person other than a United States person, 2) any financial instrument or contract held for investment that has an issuer or counterparty which is other than a United States person, and 3) any interest in a foreign entity.



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The IRS may exercise regulatory authority to avoid duplicative reporting for persons that meet both the PFIC reporting requirements of the provision and the reporting requirements of FATCA requiring disclosure of information with respect to foreign financial assets.

You should consult your tax advisor about the PFIC and FATCA rules, including the advisability of making a QEF election or mark-to-market election.

**Taxation of the Disposition of Shares.** A U.S. Holder that has made a QEF election for the first year of its holding period will recognize capital gain or loss in an amount equal to the difference between such U.S. Holder's basis in the shares, which is usually the cost of such shares (as adjusted to take into account any QEF inclusion, which increases the basis of such shares, and any distribution, which decreases the basis of such shares) and the amount realized on a sale or other taxable disposition of the shares. If, as anticipated, the shares are publicly traded, a disposition of shares will be considered to occur on the trade date, regardless of the holder's method of accounting. If a QEF election has been made, capital gain from the sale, exchange or other disposition of shares held more than one year is long-term capital gain and is eligible for a maximum 15% rate of taxation for non-corporate holders.

### **Information Reporting and Backup Withholding for U.S. Holders**

Dividend payments made within the United States with respect to the shares, and proceeds from the sale, exchange or redemption of shares, may be subject to information reporting to the IRS and possible U.S. backup withholding. Backup withholding will not apply, however, to a U.S. Holder who furnishes a correct taxpayer identification number and makes any other required certification or who is otherwise exempt from backup withholding. Generally, a U.S. Holder will provide such certification on IRS Form W-9 (Request for Taxpayer Identification Number and Certification).

Amounts withheld under the backup withholding rules may be credited against a U.S. Holder's tax liability, and a U.S. Holder may obtain a refund of any excess amount withheld under the backup withholding rules by timely filing the appropriate claim for refund with the IRS.

### **Information Reporting and Backup Withholding for Non-U.S. Holders**

Information reporting to the United States and backup withholding to the IRS generally would not be required for dividends paid on our shares or proceeds received upon the sale, exchange or redemption of our shares to Non-U.S. Holders who hold or sell our shares through the non-U.S. office of a non-U.S. related broker or financial institution. Information reporting and backup withholding may apply if shares are held by a Non-U.S. Holder through a U.S., or U.S.-related, broker or financial institution, or the U.S. office of a non-U.S. broker or financial institution and the Non-U.S. Holder fails to establish an exemption from information reporting and backup withholding by certifying such holder's status on IRS Form W-8BEN, W-8ECI or W-8IMY, as applicable.

The IRS may make information reported to you and the IRS available under the provisions of an applicable income tax treaty to the tax authorities in the country in which you reside. Any amounts withheld under the backup withholding rules will be allowed as a refund or a credit against your U.S. federal income tax liability, if any, provided the required information is timely furnished by you to the IRS. You should consult your own tax advisors regarding the filing of a U.S. tax return for claiming a refund of any such backup withholding. Non-U.S. Holders should consult their tax advisors regarding the application of these rules.

### **Taxation of Fly and Our Subsidiaries**

Although Fly's income is primarily subject to corporate tax in Ireland, part of our income is also subject to taxation in U.S., France and Australia.

Unless otherwise exempted by an applicable income tax treaty, a non-U.S. corporation that is directly or through agents engaged in a trade or business in the U.S. is generally subject to U.S. federal income taxation, at the graduated tax rates applicable to U.S. corporations, on the portion of such non-U.S. corporation's income that is effectively connected with such trade or business. In addition, such a non-U.S. corporation may be subject to the U.S. federal branch profits tax on the portion of its effectively connected earnings and profits constituting dividend equivalent amounts at a rate of 30%, or at such lower rate as may be specified by an applicable income tax treaty. In addition non-U.S. corporations that earn certain U.S. source income not connected with a U.S. trade or business can be subject to a 30% withholding tax on such gross income unless they are entitled to a reduction or elimination of such tax by an applicable treaty. Furthermore, even if a non-U.S. corporation is not engaged in a U.S. trade or business, certain U.S. source gross transportation income (which includes rental income from aircraft that fly to and from the United States) is subject to a 4% gross transportation tax in the United States unless a statutory or treaty exemption applies.



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We expect that we and our Irish tax resident subsidiaries will be entitled to claim the benefits of the Irish Treaty. Accordingly, even if we earn income that otherwise would be subject to tax in the United States, such income is expected to be exempt from U.S. tax under the Irish Treaty to the extent that it is: (1) rental income attributable to aircraft used in international traffic; (2) gain from the sale of aircraft used in international traffic; or (3) U.S. source business profits (which includes rental income from, and gains attributable to, aircraft operated in U.S. domestic service) not connected with a U.S. permanent establishment. For this purpose, international traffic means transportation except where flights are solely between places within the United States. We also expect that we will not be treated as having a U.S. permanent establishment. Thus we do not believe that we will be subject to taxation in the United States on any of our aircraft rental income or gains from the sale of aircraft.

We have a 15% investment in BBAM LP, a Cayman Islands exempted limited partnership which wholly owns subsidiaries in the U.S., Ireland, Bermuda, U.K., Dubai, Singapore, Japan, Switzerland and the Cayman Islands. The U.S. subsidiaries are classified as disregarded entities and not are subject to entity level taxes for U.S. tax purposes. We received an allocated share of income, deductions and credits from BBAM LP and our share of the U.S. effectively connected income is subject to U.S. federal taxes and as applicable, state taxes.

In 2011, we made a 57.41% investment in Fly-Z/C Aircraft Holdings LP, a US partnership incorporated in Delaware. The partnership wholly owns an Irish company, Fly-Z/C Aircraft Limited. Fly-Z/C Aircraft Holdings LP and Fly-Z/C Aircraft Limited are not expected to have a deemed U.S. trade or business subject to tax on effectively connected income or a U.S. permanent establishment subject to tax on business profits under Article 7. Fly-Z/C Aircraft Limited is expected to be a qualified resident under the U.S. and Ireland tax treaty.

Effectively connected taxable income means the taxable income of the partnership which is effectively connected (or treated as effectively connected) with the conduct of a trade or business in the United States.

No assurances can be given, however, that we will continue to qualify each year for the benefits of the Irish Treaty or that we will not in the future be treated as maintaining a permanent establishment in the U.S. In order for us and our subsidiaries to be eligible for the benefits of the Irish Treaty for a particular fiscal year, we must each satisfy the requirements of Article 23 (Limitation on Benefits) of the Irish Treaty for that fiscal year. We will be eligible for the benefits of the Irish Treaty if the principal class of our shares is substantially and regularly traded on one or more recognized stock exchanges. Our shares will be considered substantially and regularly traded on one or more recognized stock exchanges in a fiscal year if: (1) trades in such shares are effected on such stock exchanges in more than de minimis quantities during every quarter; and (2) the aggregate number of shares traded on such stock exchanges during the previous fiscal year is at least 6% of the average number of shares outstanding during that taxable year. We satisfied this requirement for each of the years since our inception. If our shares cease to be treated as regularly traded, then we may no longer be eligible for the benefits of the Irish Treaty. Our subsidiaries that are Irish tax-resident will be eligible for benefits under the Irish Treaty if we hold, directly or indirectly, 50% or more of the vote and value of the subsidiary and we meet the regularly traded test described above.

If we or any subsidiary were not entitled to the benefits of the Irish Treaty, any income that we or that subsidiary earns that is treated as effectively connected with a trade or business in the U.S., either directly or through agents, would be subject to tax in the U.S. at a rate of 35%. In addition, we or that subsidiary would be subject to the U.S. federal branch profits tax at a rate of 30% on its effectively connected earnings and profits, considered distributed from the U.S. business. In addition, if we did not qualify for Irish Treaty benefits, certain U.S. source rental income not connected with a U.S. trade or business could be subject to withholding tax of 30% and certain U.S. source gross transportation income could be subject to a 4% gross transportation tax if an exemption did not apply.

### **Bermuda Tax Considerations**

We are incorporated under the laws of Bermuda. At the present time, there is no Bermuda income or profits tax, withholding tax, capital gains tax, capital transfer tax, estate duty or inheritance tax payable by us or by our shareholders in respect of our shares. We have obtained an assurance from the Minister of Finance of Bermuda under the Exempted Undertakings Tax Protection Act 1966 that, in the event that any legislation is enacted in Bermuda imposing any tax computed on profits or income, or computed on any capital asset, gain or appreciation or any tax in the nature of estate duty or inheritance tax, such tax shall not, until March 28, 2016, be applicable to us or to any of our operations or to our shares, debentures or other obligations except insofar as such tax applies to persons ordinarily resident in Bermuda or is payable by us in respect of real property owned or leased by us in Bermuda. On March

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25, 2011, the Bermuda Government adopted legislation amending the Exempted Undertakings Tax Protection Act 1966 to extend the tax protection regime to March 31, 2035, which now permits holders of assurances previously issued to make application to the Minister of Finance of Bermuda for an extension of the term of their assurance. We intend to make this application during 2012 and expect to receive an extension of the term of the assurance we previously received, to March 31, 2035.

**ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Interest Rate Risk**

Interest rate risk is the exposure to loss resulting from changes in the level of interest rates and the spread between different interest rates. Interest rate risk is highly sensitive due to many factors, including U.S. monetary and tax policies, U.S. and international economic factors and other factors beyond our control. We are exposed to changes in the level of interest rates and to changes in the relationship or spread between interest rates. Our primary interest rate exposures relate to our lease agreements and our floating rate debt obligations such as the Notes and borrowings under our Liquidity Facility, if any, our Aircraft Acquisition Facility and the Credit Facility. As of December 31, 2011, we had 15 leases with rental amounts varying during the lease term based on LIBOR. Our indebtedness will require payments based on a variable interest rate index such as LIBOR. Therefore, increases in interest rates may reduce our net income by increasing the cost of our debt without any corresponding proportional increase in rents or cash flow from our leases.

We have entered into interest rate swap agreements to mitigate interest rate fluctuation risk and to minimize the risks associated with our debt facilities. We expect that these interest rate swaps would significantly reduce the additional interest expense that would be caused by an increase in variable interest rates.

**Sensitivity Analysis**

The following discussion about the potential effects of changes in interest rates is based on a sensitivity analysis, which models the effects of hypothetical interest rate shifts on our financial condition and results of operations. A sensitivity analysis is constrained by several factors, including the necessity to conduct the analysis based on a single point in time and by the inability to include the extraordinarily complex market reactions that normally would arise from the market shifts. Although the following results of a sensitivity analysis for changes in interest rates may have some limited use as a benchmark, they should not be viewed as a forecast. This forward-looking disclosure also is selective in nature and addresses only the potential impacts on our financial instruments and our variable rate leases. It does not include a variety of other potential factors that could affect our business as a result of changes in interest rates.

Assuming we do not hedge our exposure to interest rate fluctuations, a hypothetical 100 basis-point increase or decrease in our variable interest rates would have increased or decreased our interest expense by \$13.1 million and would have increased or decreased our revenues by \$3.3 million on an annualized basis.

The fair market value of our interest rate swaps is affected by changes in interest rates and credit risk of the parties to the swap. We determine the fair value of our derivative instruments using a discounted cash flow model which incorporates an assessment of the risk of non-performance by the swap counterparty and an evaluation of Fly's credit risk in valuing derivative liabilities. The valuation model uses various inputs including contractual terms, interest rate curves, credit spreads and measures of volatility. Changes in fair value of the derivatives are recorded as a component of accumulated other comprehensive income, net of a provision for income taxes. As of December 31, 2011, the fair market value of our interest rate swap derivative liabilities was \$94.5 million. A 100 basis-point increase or decrease in interest rate would reduce or increase the fair market value of our derivative liabilities by approximately \$26.5 million or \$41.0 million, respectively. As of December 31, 2011, the fair market value of our credit facility extension options was nominal. A 100 basis-point increase or decrease in interest rates would not be material.

**Foreign Currency Exchange Risk**

Although most of our revenues and expenses are in U.S. dollars, we will incur some of our expenses in other currencies, primarily the euro, and we may enter into additional leases under which we receive revenue in other currencies. We have leases pursuant to which we receive part of the lease payments in Euros or Australian dollars. We have entered into foreign currency derivative transactions related to these leases. Depreciation in the value of the U.S. dollar relative to other currencies increases the U.S. dollar cost to us of paying our non-US dollar expenses. The portion of our business conducted in other currencies could increase in the future, which could expand our exposure to losses arising from currency fluctuations. Because we currently receive most of our revenue in U.S. dollars and pay substantially all of our expenses in U.S. dollars, a change in foreign exchange rates would not have a material impact on our results of operations.



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**ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

**American Depositary Shares**

*Fees and Expenses*

We pay all fees, charges and expenses of the depositary, Deutsche Bank Trust Company Americas (the Depositary ) and any agent of the Depositary pursuant to agreements from time to time between us and the Depositary, except that if a holder elects to withdraw the common shares underlying their American Depositary Receipts, or ADRs, from the Depositary they will be required to pay the Depositary a fee of up to US\$5.00 per 100 ADSs surrendered or any portion thereof, together with expenses incurred by the Depositary and any taxes or charges, such as stamp taxes or stock transfer taxes or fees, in connection with the withdrawal.

We will not receive any portion of the fee payable to the Depositary upon a withdrawal of shares from the Depositary. The Depositary will not make any payments to us, and we will not receive any portion of any fees collected by the Depositary.

*Dividends and Other Distributions*

The Depositary has agreed to pay holders of ADRs the cash dividends or other distributions it or the custodian receives on common shares or other deposited securities, less any fees for withholding taxes, duties and other governmental charges. Dividends on our shares are subject to deduction of Irish withholding taxes, unless an exemption to withholding is available. U.S. holders of ADSs (including U.S. citizens or residents) are entitled to claim a refund of Irish withholding taxes on dividends. Unless a U.S. holder of ADSs otherwise specifies, a customary fee of \$0.003 per ADS will be deducted from each dividend paid to such holder so that such dividend may be paid gross of Irish withholding taxes.



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**PART II**

**ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES**

None.

**ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS**

None.

**ITEM 15. CONTROLS AND PROCEDURES**

**(a) Disclosure Controls and Procedures**

As of December 31, 2011, an evaluation was conducted under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act). Based on this evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective.

**(b) Management's Annual Report on Internal Control over Financial Reporting**

Management of Fly Leasing Limited is responsible for establishing and maintaining adequate internal control over financial reporting for our company. With the participation of our Chief Executive Officer and our Chief Financial Officer, we assessed the effectiveness of our internal control over financial reporting as of December 31, 2011 using the framework and criteria established in Internal Control – Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, our management concluded that our internal control over financial reporting was effective as of December 31, 2011.

On October 14, 2011, we completed the acquisition of the GAAM Portfolio. Due to the close proximity of the completion date of the acquisition to the date of management's assessment of the effectiveness of our internal control over financial reporting, management excluded the GAAM Portfolio from its assessment of internal control over financial reporting. The total assets of the GAAM Portfolio constituted \$1.4 billion of our consolidated total assets and \$32.3 million of our consolidated total revenues for the year ended December 31, 2011. Under guidelines established by the SEC, companies are allowed to exclude acquisitions from their first assessment of internal control over financial reporting following the date of the acquisition.

Our independent auditor, Ernst & Young LLP, a registered public accounting firm, has issued their report which is included below.

**(c) Report of the Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders

Fly Leasing Limited

We have audited Fly Leasing Limited's internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Fly Leasing Limited's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk

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that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the

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maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As indicated in the accompanying Management's Annual Report on Internal Control over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the internal controls related to the acquisition of a portfolio of 49 aircraft managed by Global Aviation Asset Management, which is included in the 2011 consolidated financial statements of Fly Leasing Limited and constituted \$1.4 billion and \$1.2 billion of total assets and total liabilities, respectively, as of December 31, 2011 and \$32.3 million and \$14.1 million of revenues and net loss, respectively, for the year then ended. Our audit of internal control over financial reporting of Fly Leasing Limited also did not include an evaluation of the internal control over financial reporting related to the acquisition of 49 aircraft managed by Global Aviation Asset Management.

In our opinion, Fly Leasing Limited maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the 2011 consolidated financial statements of Fly Leasing Limited and our report dated March 16, 2012 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

San Francisco, California

March 16, 2012

**(d) Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting that occurred during the year ended December 31, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT**

Our board has determined that Joseph M. Donovan, the Chairman of our Audit Committee of the Board of Directors, qualifies as an audit committee financial expert and is independent as defined under the applicable rules of the New York Stock Exchange. See Item 6 Directors, Senior Management and Employees.

**ITEM 16B. CODE OF ETHICS**

We have adopted our (i) Board Governance Document, (ii) Code of Business Conduct and Ethics and (iii) Supplemental Code of Ethics for the Chief Executive Officer and Senior Officers. These documents, along with the Audit Committee, Compensation Committee and Nominating and Corporate Governance Committee charters are available under Corporate Governance in the About Us section of our website ([www.flyleasing.com](http://www.flyleasing.com)).

**ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Our principal accountants for the year ended December 31, 2011 were Ernst & Young LLP.



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The table below summarizes the fees for professional services rendered by Ernst & Young LLP for the audit of our annual financial statements for the years ended December 31, 2011 and 2010 and fees billed for other services rendered (in thousands):

|                    | For the year ended December 31, |        |          |        |
|--------------------|---------------------------------|--------|----------|--------|
|                    | 2011                            |        | 2010     |        |
|                    | Amount                          | %      | Amount   | %      |
| Audit fees(1)      | \$ 1,218                        | 70.5%  | \$ 997   | 92.8%  |
| Audit-related fees |                                 |        |          |        |
| Tax fees           |                                 |        |          |        |
| All other fees     | 510                             | 29.5%  | 77       | 7.2%   |
| Total              | \$ 1,728                        | 100.0% | \$ 1,074 | 100.0% |

(1) Audit fees include annual audit fees for Fly and its subsidiaries.

The Audit Committee pre-approves all audit and non-audit services provided to the Company by its auditors. The fees incurred in 2011 and 2010 were approved by the Audit Committee.

**Table of Contents****ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES**

Not applicable.

**ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS****Issuer Purchases of Equity Securities**

On May 3, 2011, our Board of Directors approved a \$30.0 million share repurchase program expiring in May 2012 ( 2011 Repurchase Program ). Under the 2011 Repurchase Program, we may make share repurchases from time to time in the open market or in privately negotiated transactions. The timing of repurchases under this program will depend upon a variety of factors, including market conditions, and the program may be suspended or discontinued at any time.

The following table summarizes our repurchases of our common shares during 2011 and 2010 under our 2011 Repurchase Program and prior share repurchase programs:

| Period               | Total<br>Number<br>of Shares<br>Purchased | Average<br>Price<br>Paid Per<br>Share | Total Number<br>of<br>Shares<br>Purchased<br>as Part<br>of a<br>Publicly<br>Announced<br>Repurchased<br>Plan | Approximate<br>Dollar<br>Value<br>of Shares that may<br>yet be<br>Purchased Under the<br>Plans or Programs |
|----------------------|---|---------------------------------------|--|--|
| July 1-31, 2010      | 1,411,264                                 | \$ 10.50                              | 1,411,264  | \$ 15.2 million  |
| August 1-31, 2010    | 9,100                                     | \$ 11.10                              | 9,100  | \$ 15.1 million  |
| September 1-30, 2010 | 219,850                                   | \$ 11.97                              | 219,850  | \$ 12.4 million  |
| October 1-31, 2010   | 1,100                                     | \$ 12.50                              | 1,100  | \$ 12.4 million  |
| March 1-31, 2011     | 23,135                                    | \$ 12.43                              | 23,135   |  |
| September 1-30, 2011 | 16,293                                    | \$ 10.91                              | 16,293   | \$ 29.8 million  |
| October 1-31, 2011   | 27,240                                    | \$ 10.82                              | 27,240   | \$ 29.5 million  |

In addition to the purchases made pursuant to the 2011 Repurchase Program and prior share share repurchase programs, we also repurchased 1,035,438 shares held by a third party at a price of \$11.93 per share or \$12.3 million pursuant to a Stock Purchase Agreement on March 8, 2011 and repurchased 2,011,265 of our shares from Babcock & Brown on April 29, 2010 at a price of \$8.78 per share or \$17.7 million.

**ITEM 16F. CHANGE IN REGISTRANT S CERTIFYING ACCOUNTANT**

Not applicable.

**ITEM 16G. CORPORATE GOVERNANCE**

The New York Stock Exchange requires companies with listed shares to comply with its corporate governance standards. As a foreign private issuer, we are not required to comply with all of the rules that apply to listed U.S. companies. However, we have generally chosen to comply with the New York Stock Exchange s corporate governance rules as though we were a U.S. company. Accordingly, we do not believe there are any significant differences between our corporate governance practices and those that would typically apply to a U.S. domestic issuer under the New York Stock Exchange corporate governance rules.



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**PART III**

**ITEM 17. FINANCIAL STATEMENTS**

See Item 18 below for information regarding our financial statements and additional information required to be disclosed under this Item.



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**ITEM 18. FINANCIAL STATEMENTS**

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**Report of Independent Registered Public Accounting Firm**

The Board of Directors

and Shareholders of Fly Leasing Limited

We have audited the accompanying consolidated balance sheets of Fly Leasing Limited as of December 31, 2011 and 2010, and the related consolidated statements of income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2011. These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Fly Leasing Limited at December 31, 2011 and 2010, and consolidated results of its operations and its cash flows for each of the three years ended in the period ended December 31, 2011, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Fly Leasing Limited's internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 16, 2012 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

San Francisco, California

March 16, 2012

**Table of Contents****Fly Leasing Limited**

Consolidated Balance Sheets

**AS OF DECEMBER 31, 2011 AND 2010****(Dollar amounts in thousands, except par value data)**

|  | December 31, 2011   | December 31, 2010   |
|--|---------------------|---------------------|
| <b>Assets</b>  |                     |                     |
| Cash and cash equivalents  | \$ 82,105           | \$ 164,107          |
| Restricted cash and cash equivalents   | 298,404             | 164,935             |
| Rent receivables   | 3,186               | 995                 |
| Investment in unconsolidated subsidiaries  | 15,141              | 9,655               |
| Flight equipment held for operating leases, net  | 2,762,289           | 1,613,458           |
| Deferred tax asset, net  | 5,329               | 3,046               |
| Fair market value of derivative assets   | 4,023               | 2,226               |
| Other assets, net  | 28,021              | 19,802              |
| <b>Total assets</b>  | <b>3,198,498</b>    | <b>1,978,224</b>    |
| <b>Liabilities</b>   |                     |                     |
| Accounts payable and accrued liabilities   | 10,429              | 5,190               |
| Rentals received in advance  | 15,297              | 9,868               |
| Payable to related parties   | 4,863               | 1,539               |
| Security deposits  | 50,672              | 31,682              |
| Maintenance payment liability  | 231,793             | 135,019             |
| Secured borrowings, net  | 2,326,110           | 1,224,109           |
| Fair market value of derivative liabilities  | 98,487              | 82,436              |
| Other liabilities  | 17,814              | 13,477              |
| <b>Total liabilities</b>   | <b>2,755,465</b>    | <b>1,503,320</b>    |
| <b>Shareholders equity</b>   |                     |                     |
| Common shares, \$0.001 par value; 499,999,900 shares authorized; 25,685,527 and 26,707,501 shares issued and outstanding at December 31, 2011 and 2010, respectively | 26                  | 27                  |
| Manager shares, \$0.001 par value; 100 shares authorized, issued and outstanding   |                     |                     |
| Additional paid-in capital   | 455,186             | 463,559             |
| Retained earnings  | 57,982              | 77,984              |
| Accumulated other comprehensive loss, net  | (70,161)            | (66,666)            |
| <b>Total shareholders equity</b>   | <b>443,033</b>      | <b>474,904</b>      |
| <b>Total liabilities and shareholders equity</b>   | <b>\$ 3,198,498</b> | <b>\$ 1,978,224</b> |

The accompanying notes are an integral part of these consolidated financial statements.

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Consolidated Statements of Income

**FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009**

(Dollar amounts in thousands, except per share data)

|   | Year ended<br>December 31,<br>2011 | Year ended<br>December 31,<br>2010 | Year ended<br>December 31,<br>2009 |
|---|------------------------------------|------------------------------------|------------------------------------|
| <b>Revenues</b>                                     |                                    |                                    |                                    |
| Operating lease revenue                             | \$ 230,716                         | \$ 219,655                         | \$ 213,964                         |
| Equity earnings from unconsolidated subsidiaries    | 5,647                              | 2,901                              |                                    |
| Gain on sale of aircraft                            | 9,137                              | 13,449                             |                                    |
| Gain on purchases of notes payable                  |                                    |                                    | 82,666                             |
| Gain on sale of option to purchase notes payable    |                                    | 12,501                             |                                    |
| Lease termination settlement                        | 2,135                              | 2,298                              | 8,307                              |
| Interest and other income                           | 1,154                              | 2,861                              | 2,598                              |
| <b>Total revenues</b>                               | <b>248,789</b>                     | <b>253,665</b>                     | <b>307,535</b>                     |
| <b>Expenses</b>                                     |                                    |                                    |                                    |
| Depreciation  | 95,718                             | 84,032                             | 83,650                             |
| Aircraft impairment                                 | 7,500                              |                                    |                                    |
| Interest expense                                    | 90,547                             | 75,748                             | 80,925                             |
| Selling, general and administrative                 | 27,248                             | 25,413                             | 21,094                             |
| Acquisition costs                                   | 18,038                             |                                    |                                    |
| Debt purchase option amortization                   |                                    | 947                                | 6,053                              |
| Maintenance and other costs                         | 4,400                              | 4,651                              | 2,353                              |
| <b>Total expenses</b>                               | <b>243,451</b>                     | <b>190,791</b>                     | <b>194,075</b>                     |
| <b>Net income before provision for income taxes</b> | <b>5,338</b>                       | <b>62,874</b>                      | <b>113,460</b>                     |
| Provision for income taxes                          | 4,242                              | 10,207                             | 24,367                             |
| <b>Net income</b>                                   | <b>\$ 1,096</b>                    | <b>\$ 52,667</b>                   | <b>\$ 89,093</b>                   |
| <b>Weighted average number of shares:</b>           |                                    |                                    |                                    |
| Basic   | 25,843,348                         | 28,264,227                         | 30,831,637                         |
| Diluted   | 25,992,062                         | 28,307,971                         | 30,831,637                         |
| <b>Earnings per share:</b>                          |                                    |                                    |                                    |
| Basic and Diluted                                   | \$ 0.03                            | \$ 1.86                            | \$ 2.89                            |
| <b>Dividends declared and paid per share</b>        | <b>\$ 0.80</b>                     | <b>\$ 0.80</b>                     | <b>\$ 0.80</b>                     |

The accompanying notes are an integral part of these consolidated financial statements.

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Consolidated Statement of Shareholders' Equity

**FOR THE YEARS ENDED DECEMBER 31, 2009, 2010 AND 2011****(Dollar amounts in thousands)**

|   | Manager<br>Shares |           | Accumulated       |              |                       |                      |                    | Total<br>Shareholders'<br>Equity | Total<br>Comprehensive<br>Income<br>(Loss) |
|---|-------------------|-----------|-------------------|--------------|-----------------------|----------------------|--------------------|----------------------------------|--|
|   |                   |           | Common Shares     |              | Additional<br>Paid-in | Retained<br>Earnings | Other              |                                  |  |
|   |                   |           | Shares            | Amount       | Capital               | (Deficit)            | Loss, net          |                                  |  |
| <b>Balance January 1, 2009</b>  | <b>100</b>        | <b>\$</b> | <b>32,488,911</b> | <b>\$ 32</b> | <b>\$ 499,882</b>     | <b>\$ (16,584)</b>   | <b>\$ (93,917)</b> | <b>\$ 389,413</b>                |  |
| Dividends to shareholders   |                   |           |                   |              |                       | (24,665)             |                    | (24,665)                         |  |
| Shares repurchased  |                   |           | (2,208,963)       | (2)          | (9,064)               |                      |                    | (9,066)                          |  |
| Net income  |                   |           |                   |              |                       | 89,093               |                    | 89,093                           | \$ 89,093                                  |
| Net change in the fair value of derivatives, net of deferred tax liability of \$5,710   |                   |           |                   |              |                       |                      | 39,974             | 39,974                           | 39,974                                     |
| Reclassified from other comprehensive income into earnings, net of deferred tax of \$32 |                   |           |                   |              |                       |                      | (225)              | (225)                            | (225)                                      |
| Comprehensive income, net   |                   |           |                   |              |                       |                      |                    |                                  | 128,842                                    |
| <b>Balance December 31, 2009</b>  | <b>100</b>        | <b>\$</b> | <b>30,279,948</b> | <b>30</b>    | <b>490,818</b>        | <b>47,844</b>        | <b>(54,168)</b>    | <b>484,524</b>                   |  |
| Dividends to shareholders   |                   |           |                   |              |                       | (22,407)             |                    | (22,407)                         |  |
| Dividend equivalent   |                   |           |                   |              |                       | (120)                |                    | (120)                            |  |
| Shares repurchased  |                   |           | (3,652,579)       | (3)          | (35,484)              |                      |                    | (35,487)                         |  |
| Shares issued in connection with vested share grants                                    |                   |           | 80,132            |              | (4)                   |                      |                    | (4)                              |  |
| Share-based compensation  |                   |           |                   |              | 3,720                 |                      |                    | 3,720                            |  |
| Capital contribution from Babcock & Brown   |                   |           |                   |              | 4,509                 |                      |                    | 4,509                            |  |
| Net income  |                   |           |                   |              |                       | 52,667               |                    | 52,667                           | 52,667                                     |
| Net change in the fair value of derivatives, net of deferred tax liability of \$1,840   |                   |           |                   |              |                       |                      | (12,885)           | (12,885)                         | (12,885)                                   |
| Reclassified from other comprehensive income into earnings, net of deferred tax of \$38 |                   |           |                   |              |                       |                      | 387                | 387                              | 387  |
| Comprehensive income, net   |                   |           |                   |              |                       |                      |                    |                                  | 40,169                                     |
| <b>Balance December 31, 2010</b>  | <b>100</b>        | <b>\$</b> | <b>26,707,501</b> | <b>27</b>    | <b>463,559</b>        | <b>77,984</b>        | <b>(66,666)</b>    | <b>474,904</b>                   |  |
| Dividends to shareholders   |                   |           |                   |              |                       | (20,738)             |                    | (20,738)                         |  |
| Dividend equivalent   |                   |           |                   |              |                       | (360)                |                    | (360)                            |  |
| Shares repurchased  |                   |           | (1,102,106)       | (1)          | (13,141)              |                      |                    | (13,142)                         |  |
|   |                   |           | 80,132            |              |                       |                      |                    |                                  |  |

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|  |            |                   |              |                   |                  |                    |                   |            |
|--|------------|-------------------|--------------|-------------------|------------------|--------------------|-------------------|------------|
| Shares issued in connection with vested share grants                                     |            |                   |              |                   |                  |                    |                   |            |
| Share-based compensation   |            | 4,768             |              |                   |                  |                    | 4,768             |            |
| Net income   |            |                   | 1,096        |                   |                  |                    | 1,096             | 1,096      |
| Net change in the fair value of derivatives, net of deferred tax liability of \$470      |            |                   |              |                   | (4,959)          |                    | (4,959)           | (4,959)    |
| Reclassified from other comprehensive income into earnings, net of deferred tax of \$209 |            |                   |              |                   | 1,464            |                    | 1,464             | 1,464      |
| Comprehensive loss, net  |            |                   |              |                   |                  |                    |                   | \$ (2,399) |
| <b>Balance December 31, 2011</b>   | <b>100</b> | <b>25,685,527</b> | <b>\$ 26</b> | <b>\$ 455,186</b> | <b>\$ 57,982</b> | <b>\$ (70,161)</b> | <b>\$ 443,033</b> |            |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****Fly Leasing Limited**

Consolidated Statements of Cash Flows

**FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009****(Dollar amounts in thousands)**

|   | Year ended<br>December 31,<br>2011 | Year ended<br>December 31,<br>2010 | Year ended<br>December 31,<br>2009 |
|---|------------------------------------|------------------------------------|------------------------------------|
| <b>Cash Flows from Operating Activities</b>   |                                    |                                    |                                    |
| Net Income  | \$ 1,096                           | \$ 52,667                          | \$ 89,093                          |
| Adjustments to reconcile net income to net cash flows provided by operating activities: |                                    |                                    |                                    |
| Equity earnings from unconsolidated subsidiaries  | (5,647)                            | (2,901)                            |                                    |
| Gain on purchases of notes payable  |                                    |                                    | (82,666)                           |
| Gain on sale of option to purchase notes payable  |                                    | (12,501)                           |                                    |
| Gain on sale of aircraft  | (9,137)                            | (13,449)                           |                                    |
| Depreciation  | 95,718                             | 84,032                             | 83,650                             |
| Aircraft impairment   | 7,500                              |                                    |                                    |
| Amortization of debt issuance and extinguishment costs                                  | 7,471                              | 8,788                              | 7,251                              |
| Amortization of lease incentives  | 6,856                              | 5,095                              | 4,315                              |
| Amortization of debt purchase option  |                                    | 947                                | 6,053                              |
| Amortization of lease discounts/premiums and other items                                | 1,307                              | 366                                | (1,349)                            |
| Amortization of GAAM acquisition date fair market value adjustments                     | 5,838                              |                                    |                                    |
| Share-based compensation  | 4,768                              | 3,720                              |                                    |
| Deferred income taxes   | 2,562                              | 9,069                              | 24,198                             |
| Unrealized gain on derivative instruments   | (1,489)                            | (303)                              | (257)                              |
| Professional fees paid by Babcock & Brown   |                                    | 2,180                              |                                    |
| Maintenance payment liability relieved  | (3,911)                            | (14,197)                           |                                    |
| Changes in operating assets and liabilities:  |                                    |                                    |                                    |
| Rent receivables  | 120                                | (60)                               | (829)                              |
| Other assets  | (1,913)                            |                                    | 3,499                              |
| Payable to related parties  | 1,781                              | (8,178)                            | 5,378                              |
| Accounts payable and accrued liabilities  | 2,415                              | 963                                | (2,948)                            |
| Rentals received in advance   | (2,923)                            | 212                                | 180                                |
| Other liabilities   | (2,135)                            | (1,225)                            | 2,801                              |
| <b>Net cash flows provided by operating activities</b>                                  | <b>110,277</b>                     | <b>115,225</b>                     | <b>138,369</b>                     |
| <b>Cash Flows from Investing Activities</b>   |                                    |                                    |                                    |
| Investment in unconsolidated subsidiaries   | (28,054)                           | (8,750)                            |                                    |
| Distributions from unconsolidated subsidiaries  | 26,951                             | 916                                |                                    |
| Purchase of GAAM Portfolio, net of cash assumed   | (113,623)                          |                                    |                                    |
| Purchase of additional flight equipment   | (52,128)                           | (41,659)                           |                                    |
| Proceeds from sale of aircraft  | 126,913                            | 100,911                            |                                    |
| Lessor contribution to maintenance  | (11,312)                           | (4,068)                            | (7,107)                            |
| <b>Net cash flows (used in) provided by investing activities</b>                        | <b>(51,253)</b>                    | <b>47,350</b>                      | <b>(7,107)</b>                     |
| <b>Cash Flows from Financing Activities</b>   |                                    |                                    |                                    |
| Restricted cash and cash equivalents  | (21,712)                           | (25,694)                           | (25,583)                           |
| Security deposits received  | 3,567                              | 5,186                              | 6,552                              |

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|  |           |          |          |
|--|-----------|----------|----------|
| Security deposits returned                               | (3,703)   | (4,089)  | (6,741)  |
| Maintenance payment liability receipts                   | 53,515    | 44,398   | 38,208   |
| Maintenance payment liability disbursements              | (14,544)  | (6,143)  | (8,510)  |
| Debt issuance costs                                      | (801)     | (221)    | (204)    |
| Option to purchase notes payable                         |           |          | (7,000)  |
| Proceeds from sale of option to purchase notes payable   |           | 12,501   |          |
| Proceeds from secured borrowings                         | 46,596    | 35,442   | 30,837   |
| Repayment of secured borrowings                          | (204,867) | (98,551) | (2,905)  |
| Notes payable purchases                                  |           |          | (82,976) |
| Proceeds from sale of notes payable                      | 33,765    |          |          |
| Proceeds from termination of interest rate swap contract | 1,398     | 745      |          |
| Shares repurchased                                       | (13,142)  | (35,487) | (9,066)  |
| Dividends  | (20,738)  | (22,407) | (24,665) |
| Dividend equivalents                                     | (360)     | (120)    |          |



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|  | Year ended<br>December 31,<br>2011 | Year ended<br>December 31,<br>2010 | Year ended<br>December 31,<br>2009 |
|--|------------------------------------|------------------------------------|------------------------------------|
| <b>Net cash flows used in financing activities</b> | <b>(141,026)</b>                   | <b>(94,440)</b>                    | <b>(92,053)</b>                    |
| <b>Net (decrease) increase in cash</b>             | <b>(82,002)</b>                    | <b>68,135</b>                      | <b>39,209</b>                      |
| Cash at beginning of period                        | 164,107                            | 95,972                             | 56,763                             |
| <b>Cash at end of period</b>                       | <b>\$ 82,105</b>                   | <b>\$ 164,107</b>                  | <b>\$ 95,972</b>                   |

**Supplemental Disclosure:****Cash paid during the period for:**

|          |           |           |           |
|----------|-----------|-----------|-----------|
| Interest | \$ 74,804 | \$ 65,688 | \$ 73,420 |
| Taxes    | 1,381     | 1,193     | 32        |

**Noncash Activities:**

|   |       |       |       |
|---|-------|-------|-------|
| Security deposits netted against end of lease payments  |       | 2,280 |       |
| Maintenance payment liabilities and claims netted against end of lease payments                     |       | 436   |       |
| Rent received netted against sales price from sale of flight equipment                              |       | 319   |       |
| Security deposits netted against sales price from sale of flight equipment                          | 1,700 | 791   |       |
| Maintenance payment liabilities and claims netted against sales price from sale of flight equipment | 8,006 | 5,411 |       |
| Security deposit applied to rent receivables  |       | 769   | 1,050 |
| Maintenance payment claim applied to rent receivables   |       | 1,416 |       |
| Withholding taxes netted against distributions received from BBAM LP                                | 1,264 | 1,080 |       |
| Debt issuance costs netted with proceeds from secured borrowings                                    | 1,402 | 2,267 | 1,453 |
| Capital contribution from Babcock & Brown   |       | 4,509 |       |

Acquisition of GAAM Portfolio (see Note 1 for the associated noncash activities )

The accompanying notes are an integral part of these consolidated financial statements.

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**Fly Leasing Limited**

Notes to Consolidated Financial Statements

For the year ended December 31, 2011

**1. ORGANIZATION**

Fly Leasing Limited (the Company or Fly) is a Bermuda exempted company that was incorporated on May 3, 2007, under the provisions of Section 14 of the Companies Act 1981 of Bermuda. The Company was formed to acquire, finance, lease and sell commercial jet aircraft and other aviation assets directly or indirectly through its subsidiaries.

Although the Company is organized under the laws of Bermuda, it is a resident of Ireland for tax purposes and is subject to Irish corporation tax on its income in the same way, and to the same extent, as if the Company were organized under the laws of Ireland.

In accordance with the Company's amended and restated bye-laws, Fly issued 100 shares (Manager Shares) with a par value of \$0.001 to Fly Leasing Management Co. Limited (formerly Babcock & Brown Air Management Co. Limited, the Manager) for no consideration. Subject to the provisions of the Company's amended and restated bye-laws, the Manager Shares have the right to appoint the nearest whole number of directors to the Company which is not more than 3/7th of the number of directors comprising the board of directors. The Manager Shares are not entitled to receive any dividends, are not convertible into common shares and, except as provided for in the Company's amended and restated bye-laws, have no voting rights.

On April 29, 2010, the management team of the Company's manager and servicer, through Summit Aviation Partners LLC (Summit) purchased substantially all of the aviation assets of Babcock & Brown and its affiliates, including Babcock & Brown's ownership interests in the Manager and certain other companies that manage and service Fly and its aircraft portfolio (the Aviation Assets Purchase Transaction).

On April 29, 2010, the Company through its wholly-owned subsidiary, Fly-BBAM Holdings, Ltd. (Fly-BBAM), purchased a 15% interest in BBAM Limited Partnership (BBAM LP), a newly formed, privately-held aircraft leasing and management business for \$8.75 million. Summit owns the remaining 85% interest in BBAM LP. BBAM LP provides management and administrative services to Fly, including servicing of its aircraft portfolio.

***GAAM PORTFOLIO ACQUISITION***

On October 14, 2011, the Company completed the acquisition of a portfolio of 49 aircraft (GAAM Portfolio) and other assets valued at approximately \$1.4 billion and managed by Global Aviation Asset Management (GAAM). The purchase was funded with approximately \$141.7 million of the Company's unrestricted cash and the assumption of approximately \$1.2 billion of secured, non-recourse debt. The Company incurred approximately \$18.0 million in expenses in connection with the acquisition. These expenses include a one-time \$12.5 million fee to BBAM LP for arranging the acquisition.

The acquisition of the GAAM Portfolio was accounted for as a business combination. Identifiable assets acquired and liabilities assumed were recorded at their fair values as of the acquisition date. The fair value of flight equipment acquired was determined using the market approach. In the aviation industry, appraisal data is considered to reflect the highest and best use of the flight equipment on an in-use basis. The estimated fair value of GAAM's flight equipment was recorded based on (i) appraisal data, (ii) management's assessment of current market conditions and recent trading activity of similar aircraft, (iii) the current and long-term demand for each aircraft type, and (iv) the required maintenance condition of the underlying flight equipment upon redelivery to the lessor. The fair value assigned to identifiable intangible assets acquired was based on available market data and assumptions made by management. Intangible assets, consisting of lease discounts and premiums, are amortized over the remaining life of the lease. The fair value of the debt assumed on the GAAM Portfolio has been determined based on the income approach resulting in a discount totaling \$52.1 million. The income approach was performed through the use of a net present value calculation using an appropriate discount rate.

The Company recognized a deferred tax item arising from temporary differences between the tax basis of the acquired assets and liabilities, and acquisition date fair values.



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Presented below are the acquisition date fair values of the assets acquired, liabilities assumed and net asset acquired (in thousands):

|   |                   |
|---|-------------------|
| <b>Cash consideration</b>                             | <b>\$ 141,749</b> |
| <b>Assets</b>   |                   |
| Cash and cash equivalents                             | \$ 28,126         |
| Restricted cash and cash equivalents                  | 111,757           |
| Rent receivables                                      | 2,311             |
| Flight equipment held for operating leases            | 1,268,730         |
| Deferred tax asset, net                               | 4,472             |
| Fair value of derivative asset                        | 836               |
| Other assets  | 17,154            |
| <b>Total assets</b>                                   | <b>1,433,386</b>  |
| <b>Liabilities</b>                                    |                   |
| Accounts payable and accrued liabilities              | 1,039             |
| Rentals received in advance                           | 8,252             |
| Security deposits                                     | 20,505            |
| Maintenance payment liability                         | 70,342            |
| Borrowings under aircraft acquisition facilities, net | 1,172,811         |
| Fair value of derivative liabilities                  | 11,270            |
| Other liabilities                                     | 7,418             |
| <b>Total liabilities</b>                              | <b>1,291,637</b>  |
| <b>Net asset acquired</b>                             | <b>\$ 141,749</b> |

**Supplemental pro forma data (unaudited)**

The unaudited pro forma statement of operations data below gives effect to the acquisition of the GAAM Portfolio as if it had occurred on January 1, 2010. The unaudited pro forma data is presented for illustrative purposes only and is not intended to be indicative of actual results that would have been achieved had the acquisition of the GAAM Portfolio been consummated as of January 1, 2010. The unaudited pro forma data should not be considered representative of our future financial condition or results of operations.

|   | Year<br>ended<br>December 31,<br>2011 | Year ended<br>December 31,<br>2010 |
|---|---------------------------------------|------------------------------------|
|   | (Dollars in thousands)                |                                    |
| Pro forma total revenue <sup>(1)</sup>  | \$ 372,752                            | \$ 416,290                         |
| Pro forma total expenses <sup>(2)</sup> | 369,288                               | 365,933                            |
| Pro forma net (loss) income             | (1,924)                               | 40,777                             |

- (1) Pro forma total revenue for 2010 included (i) end of lease revenues of \$21.4 million and (ii) gain on sale of option to purchase notes payable of \$12.5 million.
- (2) Pro forma total expenses for 2011 included (i) aircraft impairment of \$7.5 million and \$13.0 million recorded by Fly and GAAM, respectively and (ii) acquisition related expenses totaling \$18.0 million. Pro forma total expenses for 2010 included an aircraft impairment of \$20.8 million recorded by GAAM.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**BASIS OF PREPARATION**

Fly is a holding company that conducts its business through its subsidiaries. The Company directly or indirectly owns all of the common shares of its consolidated subsidiaries. The consolidated financial statements presented are prepared in accordance with U.S. generally accepted accounting principles ( GAAP ). The consolidated financial statements include the accounts of Fly and all of its subsidiaries. In instances where it is the primary beneficiary, Fly would consolidate a Variable Interest Entity ( VIE ). All intercompany transactions and balances have been eliminated. The consolidated financial statements are stated in U.S. Dollars, which is the principal operating currency of the Company.

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The Company has one operating and reportable segment which is aircraft leasing.

### **USE OF ESTIMATES**

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. For the Company, the use of estimates is or could be a significant factor affecting the reported carrying values of flight equipment, deferred tax assets and accruals and reserves. To the extent available, the Company utilizes industry specific resources, third-party appraisers and other materials to support management's estimates, particularly with respect to flight equipment. Despite management's best efforts to accurately estimate such amounts, actual results could differ from those estimates.

### **RISKS AND UNCERTAINTIES**

The Company encounters several types of risk during the course of its business, including credit and market risks. Credit risk addresses a lessee's or derivative counterparty's inability or unwillingness to make contractually required payments. Market risk reflects the change in the value of derivatives and credit facilities due to changes in interest rate spreads or other market factors, including the value of collateral underlying the Company's credit facilities.

Other types of risk encountered by the Company include the following:

The success of the Company is dependent on the performance of the commercial aviation industry. A downturn in the industry could adversely impact the lessee's ability to make payments, increase the risk of unscheduled lease termination and depress lease rates and the value of the Company's aircraft.

The Company will require access to the debt and equity markets to refinance its outstanding indebtedness and to grow its business through the acquisition of additional aircraft.

The Company relies and is dependent upon an external servicer to manage its business and service its aircraft portfolio.

### **CASH AND CASH EQUIVALENTS**

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

### **RESTRICTED CASH AND CASH EQUIVALENTS**

Pursuant to the Company's debt facilities, payments received from lessees serve as collateral to the lenders and are thus subject to withdrawal restrictions. The Company's restricted cash and cash equivalents consist primarily of (i) security deposits and certain maintenance payments received from lessees under the terms of various lease agreements, (ii) a portion of rents collected which is required to be held as cash collateral and (iii) other cash, which is subject to withdrawal restrictions pursuant to the Company's credit agreements as further described in Note 6.

All restricted cash is held by major financial institutions in segregated accounts.

### **RENT RECEIVABLES**

Rent receivables represent unpaid lessee obligations under existing lease contracts. Any allowance for doubtful accounts is established on a specific identification basis and is maintained at a level believed by management to be adequate to absorb probable losses inherent in rent receivables. The assessment of credit risk is primarily based on the extent to which amounts outstanding exceed the value of security held, the financial strength and condition of a debtor and the current economic and regulatory conditions of the debtor's operating environment. Determination of the allowance is inherently subjective as it requires significant estimates, including the amounts and timing of expected future cash flows and consideration of current factors and economic trends impacting the lessees and its credit worthiness, all of which may be susceptible to significant change. Uncollectible rent receivables are charged off against the allowance, while recoveries of amounts previously

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charged off are credited to the allowance. A provision for credit losses is recorded based on management's periodic evaluation of the factors previously mentioned, as well as other pertinent factors. As of December 31, 2011 and 2010, the Company had no allowance for doubtful accounts, although the Company had two lessees on non-accrual status as of these dates. The Company recognizes revenue from the two lessees when cash is received.

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### **INVESTMENT IN UNCONSOLIDATED SUBSIDIARIES**

Fly has a 15.0% and 57.4% interest in BBAM LP and Fly-Z/C Aircraft Holdings LP ( Fly-Z/C LP ), respectively. Fly accounts for its interest in unconsolidated subsidiaries using the equity method as the Company does not control the entities. Under the equity method, the Company's investment is initially recorded at cost and the carrying amount is affected by its share of the unconsolidated subsidiaries' undistributed earnings and losses, and distributions of dividends and capital.

The Company periodically reviews the carrying amount of its investment in the unconsolidated subsidiaries, or whenever events or changes in circumstances indicate that a decline in value may have occurred. If its investment is determined to be impaired on an other-than-temporary basis, a loss equal to the difference between the fair value of the investment and its carrying value is recorded in the period of identification.

### **FLIGHT EQUIPMENT HELD FOR SALE**

In accordance with guidance provided by FASB, flight equipment is classified as held for sale when the Company commits to and commences a plan of sale that is reasonably expected to be completed within one year. Flight equipment held for sale is stated as the lesser of carrying value or fair value less estimated cost to sell.

Flight equipment held for sale is not depreciated. Subsequent changes to the asset's fair value, either increases or decreases, are recorded as adjustments to the carrying value of the flight equipment. However, any such adjustment will not exceed the original carrying value of the flight equipment held for sale. There was no flight equipment held for sale as of December 31, 2011 and 2010.

### **FLIGHT EQUIPMENT HELD FOR OPERATING LEASES**

Flight equipment held for operating leases are recorded at cost and depreciated to estimated residual values on a straight-line basis over their estimated remaining useful lives. Useful life is generally 25 years from the date of manufacture. Residual values are generally estimated to be 15% of original manufacturer's estimated realized price for the flight equipment when new. Management may, at its discretion, make exceptions to this policy on a case by case basis when, in its judgment, the residual value calculated pursuant to this policy does not appear to reflect current expectations of residual values. Examples of such situations include, but are not limited to:

Flight equipment where original manufacturer's prices are not relevant due to plane modifications and conversions.

Flight equipment which is out of production and may have a shorter useful life or lower residual value due to obsolescence.

The remaining life of a converted freighter is determined based on the date of conversion, in which case, the total useful life may extend beyond 25 years from the date of manufacture.

Estimated residual values and useful lives of flight equipment are reviewed and adjusted, if appropriate, at each reporting period.

Major improvements to be performed by the Company pursuant to the lease agreement are accounted for as lease incentives and are amortized against revenue over the term of the lease, assuming no lease renewals. Lessee specific modifications to the aircraft are capitalized and also amortized against revenue over the term of the lease. Generally, lessees are required to provide for repairs, scheduled maintenance and overhauls during the lease term and to be compliant with return conditions of flight equipment at lease termination.

Major improvements and modifications incurred for an aircraft that is off-lease are capitalized and depreciated over the remaining life of the flight equipment. In addition, costs paid by us for scheduled maintenance and overhauls are also capitalized and depreciated over a period to the next scheduled maintenance or overhaul event. Miscellaneous repairs are expensed when incurred.

At the time of an aircraft acquisition, the Company evaluates whether the lease acquired with the aircraft is at fair market value by comparing the contractual lease rates to the range of current lease rates of like aircraft. A lease premium is recognized when it is determined that the acquired lease's terms are above market value; lease discounts are recognized when it is determined that the acquired lease's terms are below fair market value. Lease discounts are capitalized into other liabilities and accreted as additional rental revenue on a straight-line basis over the lease term. Lease premiums are capitalized into other assets and amortized against rental revenue on a straight-line basis over the lease term.





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**Table of Contents****IMPAIRMENT OF FLIGHT EQUIPMENT**

The Company evaluates flight equipment for impairment when circumstances indicate that the carrying amounts of such assets may not be recoverable. Our evaluation of impairment indicators include, but are not limited to, recent transactions for similar aircraft, adverse changes in market conditions for specific aircraft types, third party appraisals of specific aircraft, published values for similar aircraft, any occurrences of adverse changes in the aviation industry and the overall market conditions that could impact the fair value of our aircraft. The review for recoverability includes an assessment of the estimated future cash flows associated with the use of an asset and its eventual disposition. If the sum of the expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of the asset, the Company will assess whether the carrying values of the flight equipment exceed the fair values and an impairment loss is required. The undiscounted cash flows consist of cash flows from currently contracted leases, future projected lease rates, transition costs, estimated down time and estimated residual or scrap values for an aircraft. The impairment loss is measured as the excess of the carrying amount of the impaired asset over its fair value. See Note 16 Fair Value Measurements.

Future cash flows are assumed to occur under current market conditions and assume adequate time for a sale between a willing and able buyer and a willing seller. Expected future lease rates are based on all relevant information available, including the existing lease, current contracted rates for similar aircraft, appraisal data and industry trends. Residual value assumptions generally reflect an aircraft's salvage value, except where more recent industry information indicates a different value is appropriate.

The preparation of these impairment analyses requires the use of assumptions and estimates, including the level of future rents, the residual value of the flight equipment to be realized upon sale at some date in the future, estimated downtime between re-leasing events and the amount of re-leasing costs. For the year ended December 31, 2011, the Company recognized an impairment loss of \$7.5 million related to two Boeing 737-500 aircraft which were manufactured in 1992. The aircraft are scheduled to come off lease in 2012, at which time the Company expects to dispose them. There were no impairment losses recognized for the years ended December 31, 2010 and 2009.

**DERIVATIVE FINANCIAL INSTRUMENTS**

The Company uses derivative financial instruments to manage its exposure to interest rate and foreign currency risks. All derivatives are recognized on the balance sheet at their fair values. Pursuant to hedge accounting provisions, changes in the fair value of the item being hedged can be recognized into earnings in the same period and in the same income statement line as the change in the fair value of the derivative instrument. On the date that the Company enters into a derivative contract, the Company formally documents all relationships between the hedging instruments and the hedged items, as well as its risk management objective and strategy for undertaking each hedge transaction.

Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Cash flow hedges are accounted for by recording the fair value of the derivative instrument on the balance sheet as either a freestanding asset or liability. Changes in the fair value of a derivative that is designated and qualifies as an effective cash flow hedge are recorded in accumulated other comprehensive income (loss), net of tax, until earnings are affected by the variability of cash flows of the hedged item. Any derivative gains and losses that are not effective in hedging the variability of expected cash flows of the hedged item or that do not qualify for hedge treatment are recognized directly into income.

At the hedge's inception and at least quarterly thereafter, a formal assessment is performed to determine whether changes in cash flows of the derivative instrument have been highly effective in offsetting changes in the cash flows of the hedged items and whether they are expected to be highly effective in the future. The Company discontinues hedge accounting prospectively when (i) it determines that the derivative is no longer effective in offsetting changes in the cash flows of a hedged item; (ii) the derivative expires or is sold, terminated, or exercised; or (iii) management determines that designating the derivative as a hedging instrument is no longer appropriate. In all situations in which hedge accounting is discontinued and the derivative remains outstanding, the derivative instrument is carried at its fair market value on the balance sheet with changes in fair value recognized into current-period earnings. The remaining balance in accumulated other comprehensive income associated with the derivative that has been discontinued is not recognized in the income statement unless it is probable that the forecasted transaction will not occur. Such amounts are recognized in earnings when earnings are affected by the hedged transaction.

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### **OTHER ASSETS**

Other assets consist primarily of debt issuance costs, unamortized lease premiums, initial direct lease costs and other miscellaneous receivables. The Company capitalizes costs incurred in arranging financing as debt issuance costs. Debt issuance costs are amortized to interest expense using the effective interest method over the terms of the credit facilities. Lease premiums are amortized into operating lease income over the lease term.

### **SECURITY DEPOSITS**

In the normal course of leasing aircraft to third parties under its lease agreements, the Company receives cash or letters of credit as security for certain contractual obligations. At December 31, 2011 and 2010, security deposits represent cash received from the lessee that is held on deposit until termination of the lease. Security deposits are returned to the lessee at lease termination or taken into income if the lessee fails to perform under their lease.

### **MAINTENANCE PAYMENT LIABILITY**

The Company's flight equipment is typically subject to triple-net leases under which the lessee is responsible for maintenance, insurance and taxes. Fly's operating leases also obligate the lessees to comply with all governmental requirements applicable to the flight equipment, including without limitation, operational, maintenance, registration requirements and airworthiness directives.

Under the terms of the lease agreements, cash collected from lessees for future maintenance of the aircraft is recorded as maintenance payment liabilities. The Company does not recognize such maintenance payments as revenue during the lease. Maintenance payment liabilities are attributable to specific aircraft and are typically based on hours or cycles of utilization, depending upon the component. Upon the occurrence of qualified maintenance events, the lessee submits a request for reimbursement and upon disbursement of the funds, the liability is relieved.

In some leases, the lessor may be obligated to contribute to maintenance related expenses on an aircraft during the term of the lease. In other instances, the lessee or lessor may be obligated to make a payment to the other party at lease termination based on a computation stipulated in the lease agreement. The calculation is based on utilization and condition of the airframe, engines and other major life-limited components as determined at lease termination.

The Company may also incur maintenance expenses on off-lease aircraft. Scheduled major maintenance or overhaul activities and costs for certain high-value components that are paid by the Company are capitalized and depreciated over the period until the next overhaul is required. Such payments made by the Company for minor maintenance, repairs and re-leasing of aircraft are expensed as incurred.

Maintenance payment liability balances at the end of a lease or any amount received as part of a redelivery adjustment are recorded as lease revenue at lease termination, including early termination upon a default. When flight equipment is sold, the maintenance payment liability amounts may be remitted to the buyer in accordance with the terms of the related agreements and are released from the balance sheet as part of the disposition gain or loss.

### **REVENUE RECOGNITION**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Where revenue amounts do not meet these recognition criteria, they are deferred and recognized in the period in which the recognition criteria are met. Rental income from aircraft is recognized on a straight-line basis over the initial term of the respective lease. The operating lease agreements generally do not provide for purchase options, however, the leases may allow the lessee the option to extend the lease for an additional term. Contingent rents are recognized as revenue when the contingency is resolved. Revenue is not recognized when collection is not reasonably assured.

### **SHARE-BASED COMPENSATION**

The Company has a 2010 Omnibus Incentive Plan ( 2010 Plan ) and reserved 1,500,000 shares for issuance under plan. As of December 31, 2011, the Company had made aggregate grants of 1,200,000 stock appreciation rights ( SARs ) and restricted stock units ( RSUs ) to certain employees of BBAM LP who provide services to the Company pursuant to certain management and servicing agreements. In accordance with GAAP, compensation expense associated with grants to employees are valued at the grant



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date and amortized on a straight-line basis over the service period. Grants to non-employees are initially measured at grant date, and then re-measured at each interim reporting period until the awards are vested. Determining the appropriate fair value model and calculation of the fair value of stock-based awards requires judgment, including estimating stock price volatility, forfeitures and expected grant life.

**TAXES**

The Company provides for income taxes by tax jurisdiction (see Note 9). Deferred income tax assets and liabilities are recognized for the future tax consequences of temporary differences between the financial statements and tax basis of existing assets and liabilities at the enacted tax rates expected to apply when the assets are recovered or liabilities are settled. A valuation allowance is used to reduce deferred tax assets to the amount which management ultimately expects to be more-likely-than-not realized.

The Company applies a recognition threshold of more-likely-than-not to be sustained in the examination of tax uncertainty in income taxes. Measurement of the tax uncertainty occurs if the recognition threshold has been met. The Company has elected to classify any interest on unpaid income taxes and penalties as a component of the provision for income taxes. No interest on unpaid income taxes and penalties were incurred during the years ended December 31, 2011, 2010 and 2009.

**NEW ACCOUNTING PRONOUNCEMENTS**

In May 2011, the FASB issued an accounting standard update to achieve common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with GAAP and International Financial Reporting Standards ( IFRS ). The update does not require additional fair value measurements and is not intended to establish valuation standards or affect valuation practices outside of financial reporting. The accounting standard update is effective for interim and annual periods beginning in 2012. The accounting standard update will not have a material impact on the Company's financial position or results of operations.

In June 2011, the FASB issued an accounting standard to facilitate convergence between GAAP and IFRS by eliminating the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. The standard requires all nonowner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The standard is effective for interim and annual periods beginning in 2012.

**3. FLIGHT EQUIPMENT HELD FOR OPERATING LEASES**

As of December 31, 2011, the Company had 109 aircraft held for operating leases. As of December 31, 2010, the Company had 59 aircraft held for operating leases and no aircraft held for sale. On October 14, 2011, the Company completed the acquisition of the GAAM Portfolio consisting of 49 aircraft valued at approximately \$1.4 billion (see Note 1). During the year ended December 31, 2011, the Company purchased three additional aircraft for an aggregate purchase price of \$102.9 million.

During the year ended December 31, 2011, the Company sold two aircraft and recognized a gain on sale of \$9.1 million. In connection with the aircraft sales, the Company repaid debt of \$124.8 million.

The Company intends to dispose of two Boeing 737-500 aircraft manufactured in 1992 at the end of their current leases and has recognized an impairment charge of \$7.5 million during the year ended December 31, 2011. The aircraft are scheduled to come off-lease in April and May 2012. The Company currently holds \$3.1 million in maintenance payment liabilities from the lessee which it will be entitled to keep at lease termination, in addition to future maintenance reserves to be paid by the lessee. The Company has further agreed to accept payment by lessee of approximately \$1.0 million for both aircraft at lease termination in lieu of compliance with the lessee's obligations to meet certain redelivery conditions related to the maintenance of the aircraft. Any residual amounts will be recognized into income at the end of the lease term.

In September 2010, the Company entered into sale-leaseback agreements with flydubai for the purchase of three new aircraft for an aggregate purchase price of approximately \$122.4 million. In October 2010, the Company sold its right to purchase one of these aircraft to a third party, earning a net fee of \$1.2 million. The Company purchased one aircraft in December 2010 for \$41.0 million and purchased the last aircraft in February 2011 for \$41.2 million.

Also during the year ended December 31, 2010, the Company sold four aircraft and recognized a gain on sale totaling \$13.4 million. A portion of the proceeds received from the aircraft sales was used to repay the debt associated with the aircraft.



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Flight equipment held for operating leases consist of the following:

|   | December 31, 2011      | December 31, 2010   |
|---|------------------------|---------------------|
|   | (Dollars in thousands) |                     |
| Cost  | \$ 3,070,820           | \$ 1,847,899        |
| Accumulated depreciation                              | (308,531)              | (234,441)           |
| <b>Net flight equipment held for operating leases</b> | <b>\$ 2,762,289</b>    | <b>\$ 1,613,458</b> |

The Company capitalized \$8.0 million of major maintenance expenditures for the year ended December 31, 2011. These amounts have been included in flight equipment held for operating leases. The Company did not capitalize any major maintenance expenditures for the year ended December 31, 2010.

The classification of the net book value of flight equipment held for operating leases and operating lease revenues by geographic region in the tables and discussion below is based on the principal operating location of the aircraft lessee.

The distribution of the net book value of flight equipment held for operating leases by geographic region is as follows:

|  | December 31, 2011      |            | December 31, 2010 |            |
|--|------------------------|------------|-------------------|------------|
|  | (Dollars in thousands) |            |                   |            |
| <b>Europe:</b>                                 |                        |            |                   |            |
| United Kingdom                                 | \$ 383,234             | 14%        | \$ 104,661        | 7%         |
| Germany  | 190,793                | 7%         | 94,247            | 6%         |
| Spain  | 115,119                | 4%         | 74,943            | 5%         |
| Other  | 526,535                | 19%        | 453,623           | 27%        |
| <b>Europe Total</b>                            | <b>1,215,681</b>       | <b>44%</b> | <b>727,474</b>    | <b>45%</b> |
| <b>Asia and South Pacific:</b>                 |                        |            |                   |            |
| China  | 317,082                | 12%        | 66,060            | 4%         |
| India  | 241,715                | 9%         | 210,687           | 13%        |
| Australia                                      | 152,115                | 6%         |                   |            |
| Other  | 83,838                 | 2%         | 63,460            | 4%         |
| <b>Asia and South Pacific Total</b>            | <b>794,750</b>         | <b>29%</b> | <b>340,207</b>    | <b>21%</b> |
| <b>North America:</b>                          |                        |            |                   |            |
| United States                                  | 281,991                | 10%        | 277,555           | 17%        |
| Other  | 36,138                 | 1%         | 37,626            | 3%         |
| <b>North America Total</b>                     | <b>318,129</b>         | <b>11%</b> | <b>315,181</b>    | <b>20%</b> |
| <b>Mexico, South and Central America:</b>      |                        |            |                   |            |
| Mexico   | 178,321                | 7%         | 129,537           | 8%         |
| Other  | 84,135                 | 3%         |                   |            |
| <b>Mexico, South and Central America Total</b> | <b>262,456</b>         | <b>10%</b> | <b>129,537</b>    | <b>8%</b>  |
| <b>Middle East and Africa Total</b>            | <b>171,273</b>         | <b>6%</b>  | <b>74,890</b>     | <b>5%</b>  |
| <b>Off-Lease Total</b>                         |                        |            | <b>26,169</b>     | <b>1%</b>  |

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|  |                     |             |                     |             |
|--|---------------------|-------------|---------------------|-------------|
| <b>Total flight equipment held for operating leases, net</b> | <b>\$ 2,762,289</b> | <b>100%</b> | <b>\$ 1,613,458</b> | <b>100%</b> |
|--|---------------------|-------------|---------------------|-------------|

At December 31, 2011, aircraft held for operating leases were on lease to 53 lessees in 29 countries. At December 31, 2010, aircraft held for operating leases were on lease to 34 lessees in 23 countries. The Company had one aircraft that was off-lease at December 31, 2010 which was delivered to a new lessee in March 2011.

The distribution of operating lease revenue by geographic region for the years ended December 31, 2011, 2010 and 2009 is as follows:

|                     | <b>Year ended<br/>December 31,<br/>2011</b> |            | <b>Year ended<br/>December 31,<br/>2010</b> |            | <b>Year ended<br/>December 31,<br/>2009</b> |            |
|---------------------|---|------------|---|------------|---|------------|
|                     | <b>(Dollars in thousands)</b>               |            |   |            |   |            |
| <b>Europe:</b>      |   |            |   |            |   |            |
| United Kingdom      | \$ 19,444                                   | 8%         | \$ 9,255                                    | 4%         | \$ 9,624                                    | 5%         |
| Germany             | 15,560                                      | 7%         | 15,284                                      | 7%         | 17,174                                      | 8%         |
| Spain               | 9,920                                       | 4%         | 8,213                                       | 4%         | 8,213                                       | 4%         |
| Other               | 64,467                                      | 28%        | 72,752                                      | 33%        | 65,574                                      | 30%        |
| <b>Europe Total</b> | <b>109,391</b>                              | <b>47%</b> | <b>105,504</b>                              | <b>48%</b> | <b>100,585</b>                              | <b>47%</b> |



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|  | Year ended<br>December 31,<br>2011 |             | Year ended<br>December 31,<br>2010 |             | Year ended<br>December 31,<br>2009 |             |
|--|------------------------------------|-------------|------------------------------------|-------------|------------------------------------|-------------|
| <b>Asia and South Pacific:</b>                 |                                    |             |                                    |             |                                    |             |
| China  | 13,620                             | 6%          | 15,636                             | 7%          | 16,391                             | 8%          |
| India  | 22,341                             | 10%         | 24,430                             | 11%         | 27,451                             | 13%         |
| Australia                                      | 5,392                              | 2%          |                                    |             |                                    |             |
| Other  | 5,896                              | 2%          | 4,882                              | 2%          | 3,017                              | 1%          |
| <b>Asia and South Pacific Total</b>            | <b>47,249</b>                      | <b>20%</b>  | <b>44,948</b>                      | <b>20%</b>  | <b>46,859</b>                      | <b>22%</b>  |
| <b>North America:</b>                          |                                    |             |                                    |             |                                    |             |
| United States                                  | 39,088                             | 17%         | 41,725                             | 19%         | 39,600                             | 19%         |
| Other  | 3,891                              | 2%          | 4,932                              | 2%          | 5,009                              | 2%          |
| <b>North America Total</b>                     | <b>42,979</b>                      | <b>19%</b>  | <b>46,657</b>                      | <b>21%</b>  | <b>44,609</b>                      | <b>21%</b>  |
| <b>Mexico, South and Central America:</b>      |                                    |             |                                    |             |                                    |             |
| Mexico   | 16,276                             | 7%          | 18,781                             | 9%          | 18,292                             | 8%          |
| Other  | 1,687                              | 1%          |                                    |             |                                    |             |
| <b>Mexico, South and Central America Total</b> | <b>17,963</b>                      | <b>8%</b>   | <b>18,781</b>                      | <b>9%</b>   | <b>18,292</b>                      | <b>8%</b>   |
| <b>Middle East and Africa Total</b>            | <b>13,134</b>                      | <b>6%</b>   | <b>3,765</b>                       | <b>2%</b>   | <b>3,619</b>                       | <b>2%</b>   |
| <b>Total Operating Lease Revenue</b>           | <b>\$ 230,716</b>                  | <b>100%</b> | <b>\$ 219,655</b>                  | <b>100%</b> | <b>\$ 213,964</b>                  | <b>100%</b> |

The Company had no customer that accounted for 10% or more of total operating lease revenue for the years ended December 31, 2011, 2010 and 2009. The Company has two lessees which it has placed on non-accrual status due to concerns about the lessees' financial condition and only recognizes revenue as cash is received. The Company has six aircraft on lease to these two lessees. During the years ended December 31, 2011, 2010 and 2009, the Company recognized revenue of \$10.4 million, \$11.0 million and \$2.9 million, respectively, from these two lessees.

For the years ended December 31, 2011 and 2010, the Company recognized end of lease revenues totaling \$2.9 million and \$21.4 million, respectively. The Company did not recognize any end of lease revenues in 2009.

The amortization of lease premiums, net of lease discounts which have been included as a component of operating lease revenue was approximately \$1.9 million for the year ended December 31, 2011. The amortization of lease discounts, net of lease premiums, was \$0.3 million and \$2.0 million for the years ended December 31, 2010 and 2009, respectively.

As of December 31, 2011 and 2010, the weighted average remaining lease term of the Company's aircraft held for operating leases was 3.6 and 4.6 years, respectively.

Presented below are the contracted future minimum rental payments due under non-cancellable operating leases, as of December 31, 2011. For leases that have floating rental rates based on the six-month LIBOR, the future minimum rental payments due assume that the rental payment due as of December 31, 2011 is held constant for the duration of the lease.

| Year ending December 31, | (Dollars in thousands) |
|--------------------------|------------------------|
| 2012                     | \$ 350,828             |
| 2013                     | 277,007                |
| 2014                     | 228,014                |
| 2015                     | 168,286                |
| 2016                     | 104,958                |
| Thereafter               | 99,979                 |

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|  |           |                  |
|--|-----------|------------------|
| <b>Future minimum rental payments under operating leases</b> | <b>\$</b> | <b>1,229,072</b> |
|--|-----------|------------------|

For the years ended December 31, 2011, 2010 and 2009, amortization of lease incentives recorded as a reduction of operating lease revenue totaled \$6.9 million, \$5.1 million and \$4.3 million, respectively. At December 31, 2011, lease incentive amortization for the next five years and thereafter is as follows:

| <b>Year ending December 31,</b>                | <b>(Dollars in thousands)</b> |               |
|--|-------------------------------|---------------|
| 2012   | \$                            | 7,399         |
| 2013   |                               | 6,133         |
| 2014   |                               | 4,860         |
| 2015   |                               | 4,645         |
| 2016   |                               | 2,875         |
| Thereafter                                     |                               | 1,994         |
| <b>Future amortization of lease incentives</b> | <b>\$</b>                     | <b>27,906</b> |

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In connection with the early termination of four leases in a prior period, the Company reached a settlement with the guarantor of these leases in February 2009. Pursuant to the terms of the settlement agreement, the Company received a lump-sum payment of \$6.3 million at the settlement date, with an additional \$5.9 million that was paid in monthly installments through February 2012 with interest at 8.0% per annum. During the years ended December 31, 2011, 2010 and 2009, payments totaling \$2.1 million, \$2.3 million and \$8.3 million, respectively, were received.

**4. INVESTMENT IN UNCONSOLIDATED SUBSIDIARIES**

Summarized financial information of the Company's investment in unconsolidated subsidiaries is presented below (in thousands):

|                   | As of December 31, |           |
|-------------------|--------------------|-----------|
|                   | 2011               | 2010      |
| Total assets      | \$ 113,435         | \$ 35,963 |
| Total liabilities | 78,570             | 17,220    |
|                   | For the year ended |           |
|                   | December 31,       |           |
|                   | 2011               | 2010      |
| Total revenues    | \$ 121,452         | \$ 67,470 |
| Net income        | 42,905             | 22,385    |

*Investment in BBAM LP*

On April 29, 2010, the Company through its wholly-owned subsidiary, Fly-BBAM, purchased a 15% interest in BBAM LP, a privately-held aircraft leasing and management business for \$8.75 million. BBAM LP provides management and administrative services to Fly, including servicing of its aircraft portfolio. Summit owns the remaining 85% interest in BBAM LP.

For the years ended December 31, 2011 and 2010, the Company recognized \$5.4 million and \$2.9 million in equity earnings from its investment in BBAM LP and received distributions totaling \$5.0 million and \$2.0 million, respectively. The Company amortizes the difference between the cost of its initial investment and its share of underlying equity in the net assets of BBAM LP against its equity earnings from BBAM LP.

*Investment in Fly-Z/C LP*

On February 9, 2011, the Company made a \$16.4 million investment for a 57.4% limited partnership interest in Fly-Z/C LP, a newly-formed aircraft leasing joint venture that was formed for the purpose of acquiring, financing and eventually selling four commercial jet aircraft. Summit has a 10.2% interest in the joint venture and the limited partners appointed a subsidiary of BBAM LP as the general partner of the joint venture. On April 14, 2011, the Company made an additional capital contribution of \$11.7 million into Fly-Z/C LP to fund the joint venture's acquisition of an additional aircraft.

During the year ended December 31, 2011, the Company recognized equity earnings of \$0.3 million and received distributions of \$23.2 million, of which \$22.2 million was received in connection with the completion of a \$40.0 million debt financing by the joint venture. As of December 31, 2011, the Company's investment in Fly-Z/C LP was \$5.1 million.

**5. OTHER ASSETS**

The principal components of the Company's other assets are as follows:

|                          | December 31, 2011      | December 31, 2010 |
|--------------------------|------------------------|-------------------|
|                          | (Dollars in thousands) |                   |
| Loan issuance costs, net | \$ 8,819               | \$ 14,069         |
| Lease premiums           | 14,833                 | 2,918             |
| Other assets             | 4,369                  | 2,815             |

|                           |                  |           |               |
|---------------------------|------------------|-----------|---------------|
| <b>Total other assets</b> | <b>\$ 28,021</b> | <b>\$</b> | <b>19,802</b> |
|---------------------------|------------------|-----------|---------------|

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For the years ended December 31, 2011, 2010 and 2009, the Company amortized \$6.5 million, \$8.1 million and \$7.3 million, respectively, of loan issuance cost into interest expense.

As of December 31, 2011 and 2010, the accumulated amortization associated with the loan issuance costs was \$30.3 million and \$23.7 million, respectively.

**6. SECURED BORROWINGS**

The Company's secured borrowings balance, net of unamortized debt discounts, as of December 31, 2011 is presented below:

|                                   | Net carrying value as of<br>December 31, |                     | Weighted average<br>interest rate as of<br>December 31, |       | Maturity<br>date |
|-----------------------------------|--|---------------------|---|-------|------------------|
|                                   | 2011                                     | 2010                | 2011  | 2010  |                  |
|                                   | (in thousands)                           |                     |   |       |                  |
| Notes Payable                     | \$ 599,805                               | \$ 596,190          | 0.95%   | 0.93% | November 2033    |
| B&B Air Acquisition Facility      | 425,931                                  | 561,636             | 2.86%   | 2.58% | August 2013      |
| Nord LB Facility                  | 569,909                                  |                     | 3.98%   |       | November 2018    |
| BOS Facility                      | 479,561                                  |                     | 4.98%   |       | August 2012      |
|                                   |  |                     |   |       | December 2017    |
| Other aircraft secured borrowings | 216,395                                  | 30,000              | 5.70%   | 6.41% | August 2014      |
|                                   |  |                     |   |       | February 2019    |
| Other secured borrowing           | 34,509                                   | 36,283              | 0.58%   | 0.56% | February 2012    |
| <b>Total</b>                      | <b>\$ 2,326,110</b>                      | <b>\$ 1,224,109</b> |   |       |                  |

***Future Minimum Principal Payments***

During the year ended December 31, 2011, the Company made principal payments on its secured borrowings totaling \$204.9 million. The anticipated future minimum principal payments due for its secured borrowings are as follows:

| Year ending December 31,                     | (Dollars in thousands) |
|--|------------------------|
| 2012   | \$ 378,502             |
| 2013   | 604,515                |
| 2014   | 266,423                |
| 2015   | 178,711                |
| 2016   | 113,138                |
| Thereafter                                   | 839,742                |
| <b>Future minimum principal payments due</b> | <b>\$ 2,381,031</b>    |

**Table of Contents****Notes Payable**

|  | December 31, 2011 | Balance as of<br>December 31, 2010<br>(in thousands) |
|--|-------------------|--|
| Outstanding principal balance, net of Notes purchased by subsidiary: |                   |  |
| Original Notes issued  | \$ 567,607        | \$ 596,771   |
| Notes re-issued  | 39,144            |  |
| Total  | 606,751           | 596,771  |
| Unamortized discount associated with Notes:                          |                   |  |
| Original Notes issued  | (374)             | (581)  |
| Notes re-issued  | (6,572)           |  |
| Total  | (6,946)           | (581)  |
| <b>Notes payable, net</b>  | <b>\$ 599,805</b> | <b>\$ 596,190</b>                                    |

On October 2, 2007, B&B Air Funding issued \$853.0 million of aircraft lease-backed Class G-1 notes (the Notes) at an offering price of 99.71282%. The Notes generated net proceeds of approximately \$850.6 million. The Notes are direct obligations of B&B Air Funding and are not obligations of, or guaranteed by Fly.

The Notes are secured by: (i) first priority, perfected security interests in and pledges or assignments of equity ownership and beneficial interests in the subsidiaries of B&B Air Funding; (ii) interests in the leases of the aircraft they own; (iii) cash held by or for them; and (iv) rights under agreements with BBAM, the initial liquidity facility provider, hedge counterparties and the insurance policy provider. Rentals paid under leases and proceeds from the sale of aircraft are placed in the collections account and paid out according to the priority of payments set forth in the indenture. The Notes are also secured by a lien or similar interest in any of the aircraft B&B Air Funding currently owns that are registered in the United States or Ireland. B&B Air Funding may not encumber the aircraft it currently owns or incur additional indebtedness except as permitted under the securitization related documents. Interest is payable monthly based on the current one-month London Interbank Offered Rate (LIBOR) plus a spread of 0.67%, which includes an amount payable to Ambac Assurance Corporation, the provider of a financial guaranty insurance policy (the Policy Provider) that supports payment of interest and in certain circumstances, principal on the Notes.

During the year ended December 31, 2009, the Company, through a wholly-owned subsidiary, purchased a total of \$169.4 million principal amount of the Notes, for a total purchase price of \$83.0 million, including associated expenses. These amounts include \$50.0 million principal amount of Notes purchased on exercise of an option. In connection with the purchase of the Notes, the Company expensed loan issuance costs and the unamortized discount associated with the original issuance of the Notes totaling \$3.8 million. The Company recognized a pre-tax gain of \$82.7 million on the purchase of Notes during the year ended December 31, 2009.

During the year ended December 31, 2010, the Company sold to an unrelated third party its remaining option to purchase up to \$50.0 million principal amount of Notes for 48% of the principal amount and received \$12.5 million as consideration.

During the year ended December 31, 2011, the Company sold to third parties \$40.8 million principal amount of Notes held by its subsidiaries at an average price of 82.72% of the principal amount for total proceeds of \$33.8 million. The discount of \$7.0 million is being amortized into interest expense over the expected term of the Notes. As of December 31, 2011 and 2010, the outstanding balance of the Notes owned by the Company through a wholly-owned subsidiary was \$106.8 million and \$153.5 million, respectively. During the first quarter of 2012, the remaining Notes were sold at an average price of 81.79% of the principal amount for total proceeds of \$87.3 million.

As of December 31, 2011 and 2010, interest accrued on the Notes totaled \$0.3 million for each year.

Until August 2012, there are scheduled minimum principal payments of approximately \$1.0 million per month, subject to satisfying certain debt service coverage ratios and other covenants. Scheduled principal payments made in 2011 and 2010 totaled \$10.6 million and \$4.6 million, of which \$1.9 million and \$0.9 million was paid to the Company's subsidiary, respectively in respect of the Notes purchased.

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Pursuant to the indenture governing the Notes, a portion of the proceeds received from the sale of any aircraft included in the Initial Portfolio must be applied to repay the debt allocated to such aircraft. In connection with the sale of aircraft in 2011 and 2010, the Company repaid approximately \$26.1 million and \$73.2 million of associated debt and approximately \$3.9 million and \$15.0 million was returned to the Company's subsidiary, respectively, in respect of the Notes it purchased.

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The Company may, on a payment date, redeem the Notes in whole or from time to time in part, at the outstanding principal amount, together with accrued and unpaid interest, as specified in the indenture governing the Notes.

Effective after July 2012, all revenues collected during each monthly period from the remaining 40 aircraft financed by this facility will be applied to repay the outstanding principal balance of the Notes, after the payment of certain expenses and other costs, including the fees to the Policy Provider, interest and interest rate swap payments in accordance with those agreements. The final maturity date of the Notes is November 14, 2033.

B&B Air Funding is subject to financial and operating covenants which relate to, among other things, its operations, disposition of aircraft, lease concentration limits, restrictions on the acquisition of additional aircraft, and restrictions on the modification of aircraft and capital expenditures. Beginning August 2012, it will also be subject to an interest coverage ratio. A breach of the covenants could result in the acceleration of the Notes and exercise of remedies available in relation to the collateral, including the sale of aircraft at public or private sale. As of December 31, 2011, B&B Air Funding was not in default under the Notes.

In conjunction with the closing of the Aviation Assets Purchase Transaction, the indenture for the Notes was amended on April 29, 2010 to include the following servicer termination events:

Bankruptcy or insolvency of BBAM LP;

BBAM LP ceases to own, directly or indirectly, at least 50% of the Servicer;

Summit ceases to own, directly or indirectly, at least 33.33% of the partnership interests in BBAM LP; provided that a sale that results in such ownership being at a level below 33.33% shall not constitute a servicer termination event if the sale is to a publicly listed entity or other person with a net worth of at least \$100 million;

Steven Zissis ceases to be the President or Chief Executive Officer or equivalent position of BBAM LP at any time prior to April 29, 2015 for any reason other than death or disability; and

50% or more of the Servicer's key finance and legal team or technical and marketing team cease to be employed by BBAM LP and are not replaced with employees with reasonably comparable experience within 90 days.

In connection with the issuance of the Notes, B&B Air Funding also entered into a revolving credit facility ( Note Liquidity Facility ) that provides additional liquidity of up to \$60.0 million. Subject to the terms and conditions of the Note Liquidity Facility, advances may be drawn for the benefit of the Note holders to cover certain expenses of B&B Air Funding, including maintenance expenses, interest rate swap payments and interest on the Notes. Advances shall bear interest at one-month LIBOR plus a spread of 1.20%. A commitment fee of 0.40% per annum is due and payable on each payment date based on the unused portion of the Note Liquidity Facility. As of December 31, 2011 and 2010, B&B Air Funding had not drawn on the Note Liquidity Facility.

The financial guaranty insurance policy (the Policy ) issued by the Policy Provider supports the payment of interest due on the Notes and the payment of the outstanding principal balance of the Notes on the final maturity date and, under certain circumstances, prior thereto. A downgrade of the Policy Provider's credit rating or its failure to meet its obligations under the Policy will not have a direct impact on B&B Air Funding's obligations or rights under the Notes.

***Aircraft Acquisition Facility***

**Aircraft Acquisition Facility:**

**Balance  
as of**

**Balance as of  
December 31, 2010**



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|  |                | December 31, 2011      |                   |
|--|----------------|------------------------|-------------------|
|  |                | (Dollars in thousands) |                   |
| Principal  | Tranche A      | \$ 241,931             | \$ 377,636        |
| Principal  | Tranche B      | 184,000                | 184,000           |
| <b>Borrowings under B&amp;B Air Acquisition Facility</b> |                | <b>425,931</b>         | <b>561,636</b>    |
|  | Equity Tranche | 96,000                 | 96,000            |
| <b>Total facility</b>                                    |                | <b>\$ 521,931</b>      | <b>\$ 657,636</b> |

On November 7, 2007, B&B Air Acquisition entered into a credit facility that provided for aircraft financing consisting of up to a \$920.0 million Tranche A borrowing, \$184.0 million Tranche B borrowing and a \$96.0 million equity tranche from Fly ( Aircraft Acquisition Facility ). Tranches A and B were provided by a consortium of third party lenders and are subject to customary terms and conditions. As of December 31, 2011, 16 aircraft were financed under this facility.

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The availability period for the B&B Air Acquisition Facility expired on November 6, 2009, and the Company may not borrow any additional amounts. B&B Air Acquisition funds a cash collateral account that was established for the benefit of the lenders in accordance with the facility agreement. As of December 31, 2011 and 2010, the cash collateral account had a balance of \$41.6 million and \$38.4 million, respectively.

Tranche A borrowings accrue interest at a one-month LIBOR-based rate plus a margin of 1.50%. Tranche B borrowings accrue interest at a one-month LIBOR-based rate plus 4.00%. On November 6, 2012 the applicable margin for Tranche A and Tranche B increases by 0.25% per quarter up to a maximum margin of 3.75% and 8.00% for Tranche A and B borrowings, respectively. In order of security interest, Tranche A ranks above Tranche B, and both Tranche A and B rank above the equity tranche.

Borrowings under the Aircraft Acquisition Facility are secured by (i) the equity ownership and beneficial interests in B&B Air Acquisition and its subsidiaries, and (ii) a security interest in the underlying aircraft and related leases. In addition, the lenders are granted a first priority, perfected security interest in derivative agreements entered into by B&B Air Acquisition.

The Aircraft Acquisition Facility also contains affirmative covenants customary for secured aircraft financings. Further, B&B Air Acquisition must maintain certain interest coverage ratios and loan to value ratios, and the aircraft in B&B Air Acquisition's portfolio must comply with certain concentration limits. A breach of these requirements would result in either an event of default or a requirement to post additional cash collateral under the B&B Air Acquisition Facility.

On April 29, 2010, in conjunction with the closing of the Aviation Assets Purchase Transaction, the loan agreement for the B&B Air Acquisition Facility was amended to include the following default events: (i) BBAM LP ceases to own 51% of the Servicer or (ii) the Company ceases to own at least 5% of BBAM LP.

Beginning November 6, 2009, all available cash flow from the aircraft held by B&B Air Acquisition is required to be applied to the outstanding principal balance after payment of interest, certain expenses and a return paid to Fly on its \$96.0 million equity tranche. The equity tranche accrues interest at a rate such that the aggregate monthly interest of the entire facility reflects an interest rate of one-month LIBOR plus 2.5%. During the years ended December 31, 2011 and 2010, the Company made monthly principal repayments on the B&B Air Acquisition Facility of \$33.1 million and \$32.9 million, respectively. In addition, in December 2011, the Company sold one aircraft owned by B&B Air Acquisition and was required to make a principal repayment of \$102.6 million on its Tranche A borrowings.

The loan agreement requires that the outstanding principal balance be no greater than the amounts specified as of the dates set out in the table below. If cash flows from aircraft held by B&B Air Acquisition is insufficient to reduce the outstanding principal balance to the required levels, then additional principal payments will be required. The Company is seeking to refinance some or all of the amounts outstanding under the Aircraft Acquisition Facility.

| Date             | Maximum outstanding balance<br>(in thousands) |
|------------------|---|
| October 15, 2012 | \$ 448,104                                    |
| January 15, 2013 | 298,736                                       |
| April 15, 2013   | 149,368                                       |
| July 15, 2013    |   |

**Nord LB Facility**

|                                      | December 31, 2011 | Balance as of<br>December 31, 2010<br>(in thousands) |
|--------------------------------------|-------------------|--|
| Outstanding principal balance        | \$ 598,198        | \$   |
| Unamortized debt discount            | (28,289)          |  |
| <b>Nord LB Facility balance, net</b> | <b>\$ 569,909</b> | <b>\$</b>  |

In connection with 19 of the 49 aircraft acquired in the GAAM Portfolio, the Company assumed a debt facility provided by Norddeutsche Landesbank Girozentrale ( Nord LB ) which matures in November 2012 ( Nord LB Facility ). On February 6, 2012,



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the Company completed an extension of the Nord LB Facility to November 2018. The Company paid \$25 million to Nord LB which has been applied towards repayment of outstanding principal amounts on February 14, 2012. At the beginning of the extension term on November 14, 2012, the Company will make another principal payment of \$15 million to Nord LB. From February 6, 2012 until November 14, 2012, the Company will pay Nord LB a fee equal to 0.45% per annum on the amount which will be outstanding on November 14, 2012. As of December 31, 2011, interest accrued on the facility totaled \$1.2 million.

In connection with the negotiation of the facility extension, the Company entered into an amendment agreement with respect to the current Nord LB Facility. The Nord LB Facility is currently structured as a single loan facility pursuant to which one of the Company's subsidiaries is the borrower. Starting on November 14, 2012, the Nord LB Facility will be structured as 19 individual loans with each aircraft owning subsidiary acting as the borrower of each respective loan.

Borrowings are secured by Fly's equity interest in the subsidiaries which own the financed aircraft, the aircraft and the leases, maintenance reserves and other deposits. The loans are cross-collateralized and the lenders may foreclose on any aircraft upon an event of default on any loan.

The weighted average interest rate on the current Nord LB Facility was 5.86% on loans associated with aircraft with fixed rate leases. The interest rate on loans associated with aircraft with floating rate leases is one month LIBOR plus 0.25% or 1.45% as of December 31, 2011. The blended weighted average interest rate for the facility was 3.98% as of December 31, 2011, excluding the debt discount amortization. During the extension term which begins November 14, 2012, the Nord LB Facility will bear interest at one month LIBOR plus 3.30% until the final maturity date on November 14, 2018.

Until November 2012, there are monthly scheduled principal payments of approximately \$2.3 million per month. Beginning in December 2012, the Company will pay 95% of lease rentals actually received in the corresponding monthly collections period towards interest and principal. If no lease rental payments are received in the applicable period for any financed aircraft, prior to the termination of such lease, no payment is due under the loan related to that aircraft on the corresponding repayment date. Any unpaid interest increases the outstanding balance under the facility.

Upon the termination or expiration of a lease, no payments are due under the Nord LB Facility with respect to the outstanding loan amount for that aircraft until the earlier of six months from such termination or expiration or the date the aircraft is re-leased. Interest during this period increases the outstanding balance under the facility. If an aircraft remains off-lease after six months from the termination or expiration, interest must be paid on each payment date. If an aircraft remains off-lease after twelve months, the Company must pay debt service equal to 85% of the lease rate paid under the prior lease agreement. The lenders may require payment in full or foreclose on an aircraft that remains off-lease after 24 months, but the lenders may not foreclose on any other aircraft.

Between February 6, 2012 and the maturity date, in the event the Company sells any of the financed aircraft, substantially all sales proceeds (after payment of certain expenses) must be used to repay first the debt associated with the sold aircraft and then the outstanding amounts which finance the other aircraft unless certain conditions are met. In addition, any security deposit amounts that the Company retains after termination of a lease and any maintenance reserve amounts which are retained and are not expected to be required for future maintenance will be used to prepay the Nord LB Facility. If the Company earns a 10% return on its equity investment after full repayment of the facility, Fly will pay Nord LB a fee equal to 10% of returns in excess of 10%, up to a maximum of \$5.0 million.

An event of default with respect to the loan on any aircraft will trigger an event of default on the loans with respect to every other financed aircraft. Events of default under the Nord LB Facility include, among other things:

interest or principal is not paid within three business days of its due date,

failure to make certain other payments under the Nord LB Facility and such payments are not made within five business days of receiving written notice,

failure to comply with certain other covenants including compliance with required insurance levels and such noncompliance continuing for 30 days after receipt of written notice,

any of the aircraft owning entities becoming the subject of insolvency proceedings,

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any of the aircraft owning entities defaults in respect of obligations in excess of \$10,000,000, and the holders of such obligation accelerate or demand repayment of amounts due thereunder.

The Nord LB Facility does not contain any financial covenants. However, the borrowers in the Nord LB Facility are subject to certain operating covenants relating to the maintenance, registration and insurance of the aircraft owned by them. The Nord LB Facility also contains certain conditions and constraints which relate to the servicing and management of the financed aircraft, including covenants relating to the disposition of aircraft and future leasing of the aircraft.

As of December 31, 2011, there was no default under the Nord LB Facility.

**BOS Facility**

|  | December 31, 2011 | Balance as of<br>December 31, 2010<br>(in thousands) |
|--|-------------------|--|
| Outstanding principal balance:             |                   |  |
| Senior tranches                            | \$ 440,106        | \$   |
| Junior tranches                            | 53,341            |  |
| <b>Total outstanding principal balance</b> | <b>493,447</b>    |  |
| Unamortized debt discount                  | (13,886)          |  |
| <b>BOS Facility balance, net</b>           | <b>\$ 479,561</b> | <b>\$</b>  |

In connection with 21 of the 49 aircraft acquired in the GAAM Portfolio, the Company's subsidiaries assumed a debt facility provided by Bank of Scotland plc and Commonwealth Bank of Australia (BOS Facility). At December 31, 2011, twenty aircraft in the GAAM aircraft portfolio were financed through this facility, with an aggregate outstanding principal balance of approximately \$493.4 million. Subsequent to the acquisition of the GAAM Portfolio, one aircraft was refinanced pursuant to a separate loan in connection with a new lease resulting in a repayment of \$20.0 million under this facility. The BOS facility consists of individual loans with respect to each financed aircraft which have maturity dates matching the scheduled lease termination dates for the financed aircraft. The loan maturity dates range from 2012 to 2017. Each loan may consist of a senior and junior tranche. The loans are cross-collateralized and lenders may require payment in full or foreclose on any aircraft in this facility in the event of a default.

Borrowings under the BOS Facility bear interest based on one-month LIBOR plus an applicable margin of 1.43% for the senior tranche and 2.70% for the junior tranche. The weighted average interest rate on loans associated with aircraft with fixed rate leases was 5.58% for the senior tranche and 7.29% for the junior tranche. The weighted average interest rate on loans associated with aircraft with floating rate leases was 2.13% for the senior tranche and 3.78% for the junior tranche. The weighted average interest rate on all outstanding amounts was 4.91% as of December 31, 2011, excluding the debt discount amortization. As of December 31, 2011, interest accrued on the facility totaled \$1.0 million.

The Company makes scheduled monthly payments of principal and interest on each loan in accordance with a fixed amortization schedule. In addition, the Company is required to prepay the loan on an aircraft upon termination of the lease on the aircraft or upon sale of the aircraft. Upon a lease termination or expiration, the Company may elect to extend the loan maturity date for up to six months during which only interest is payable. If the aircraft is re-leased during this six month period with the consent of the facility agent, the loan will be extended. If the Company is unable to re-lease the aircraft on terms acceptable to the lenders or sell the aircraft, the loan becomes due and payable at the end of this six month period.

If any lessee fails to make a payment of rent on a financed aircraft, the Company may pay the interest and principal due under the loan from its own funds on four successive occasions or on any six occasions. If a lease event of default continues and the Company is no longer permitted to make such payments, the lenders may instruct the Company to terminate the relevant lease agreement and re-pay the loan subject to the six month remarketing period described above.

Borrowings under the facility are secured by Fly's equity interest in the subsidiaries which own the financed aircraft, the aircraft and the leases, maintenance reserves and other deposits. If, upon the repayment of any loan, (x) the BOS facility finances eight or fewer aircraft or (y) the number of different lessees to whom the aircraft are leased is three or fewer and the ratio of the total principal amount outstanding under the BOS Facility to the aggregate appraised value of the aircraft is greater than 80%, Fly will be required to pay an amount as is required to reduce

this ratio to 80% into a collateral account.

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Events of default under the BOS Facility include, among other things:

failure to make any payments due under the BOS Facility within five business days,

failure to comply with certain other covenants and such noncompliance continues for 15 or 30 days after receipt of written notice,

any of the borrower entities becoming the subject of insolvency proceedings,

the occurrence of any event of default under the hedging arrangements related to the loans, or

any of the borrower entities ceasing to be a direct or indirect subsidiary of FLY.

The borrowers in the BOS Facility are subject to certain operating covenants relating to the maintenance, registration and insurance of the aircraft owned by them. The BOS Facility also contains certain conditions and constraints which relate to the servicing and management of the financed aircraft, including covenants relating to the disposition of aircraft and future leasing of the aircraft.

As of December 31, 2011, there was no default under the BOS Facility.

**Other Aircraft Secured Debt**

In addition to the debt financings described above, the Company has entered into and may periodically enter into secured, non-recourse debt to finance the acquisition of aircraft. These debt financings may finance the acquisition of one or more aircraft and are usually structured as individual loans which are secured by pledges of the Company's rights, title and interest in the financed aircraft and leases. To the extent that multiple aircraft are financed within a single facility, the loans in that facility are cross-collateralized and the lenders may require payment in full or foreclose on any aircraft upon an event of default on any loan. The maturity date on each loan matches the corresponding lease expiration date. The Company makes scheduled monthly payments of principal and interest on each loan in accordance with a fixed amortization schedule. These loans all contain customary covenants relating to the maintenance, registration and insurance of the financed aircraft, as well as restrictions on our activities, including investments and other activities of the borrowers and restrictions on the granting of liens or other security interests in the aircraft. None of these loans include any financial covenants. These loans also contain certain conditions and restrictions which relate to the servicing and management of the financed aircraft, including covenants relating to the disposition of aircraft and re-leasing of the aircraft. The Company was not in default under any of these debt financings at December 31, 2011.

Three loans financing nine aircraft were assumed with the GAAM Portfolio and the five other loans were arranged in connection with the purchase of aircraft in 2010 and 2011 and the release of an aircraft in the GAAM Portfolio in 2011. As of December 31, 2011, interest accrued on the Other Aircraft Secured Debt totaled \$0.8 million.

The following table contains a summary of the key terms related to these other aircraft secured debt financings:

|                                    | Number of Aircraft Financed | Principal Balance Outstanding as of December 31, |      | Interest Rates | Maturity Date                |
|------------------------------------|-----------------------------|--|------|----------------|------------------------------|
|                                    |                             | 2011   | 2010 |                |                              |
| GAAM Facility No. 1 <sup>(1)</sup> | 6                           | \$ 46,126  | \$   | 5.50% - 5.87%  | May 2017<br>November 2017    |
| GAAM Facility No. 2                | 2                           | 34,010   |      | 5.95% - 6.55%  | August 2014<br>December 2015 |
| GAAM Note Payable 1 <sup>(2)</sup> | 1                           | 20,836   |      | 2.06%          | November 2015                |



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|                         |   |                   |                  |       |               |
|-------------------------|---|-------------------|------------------|-------|---------------|
| GAAM Note Payable 2     | 1 | 18,000            |                  | 6.22% | December 2014 |
| Aircraft Note Payable 1 | 1 | 28,343            | 30,000           | 6.41% | December 2018 |
| Aircraft Note Payable 2 | 1 | 28,715            |                  | 7.20% | February 2019 |
| Aircraft Note Payable 3 | 1 | 26,566            |                  | 5.14% | December 2015 |
| Aircraft Note Payable 4 | 1 | 19,599            |                  | 5.33% | May 2016      |
| <b>Total</b>            |   | <b>\$ 222,195</b> | <b>\$ 30,000</b> |       |               |

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- (1) As of December 31, 2011, the unamortized discount associated with GAAM Facility No. 1 totaled \$4.3 million.  
 (2) As of December 31, 2011, the unamortized discount associated with GAAM Note Payable 1 totaled \$1.5 million.

***Other Secured Borrowing***

The Company had an \$85.0 million credit facility agreement (the Credit Facility) with an international commercial bank. As of December 31, 2011 and December 31, 2010, the Company had an outstanding balance of \$34.5 million and \$36.3 million, respectively, under the Credit Facility. At December 31, 2011, the Credit Facility was secured by a pledge of the Company's rights, title and interest in \$69.0 million principal amount of Notes held by a wholly-owned subsidiary of the Company. The interest due on the borrowings under the Credit Facility was equal to the interest paid by B&B Air Funding in respect of the Notes pledged. Pursuant to the terms of the loan agreement, a portion of principal repayment amounts received by the subsidiary from B&B Air Funding in respect of the Notes pledged had to be applied to pay down the facility to maintain a 2:1 ratio of collateral to loan balance.

The Credit Facility was amended in August 2011 to provide for monthly extension options up to August 15, 2012 with a payment of an extension fee equal to \$0.1 million. The Company made additional principal prepayments of \$10.4 million, \$7.5 million and \$4.2 million under the Credit Facility on January 19, 2012, February 3, 2012 and February 7, 2012, respectively, using a portion of the proceeds it received from the sales of its Notes to third parties. On February 15, 2012, the Company paid off the outstanding principal balance under the Credit Facility of \$12.4 million.

The Company was subject to certain interest coverage ratios and other financial covenants as specified in the Credit Facility. As of December 31, 2011, the Company was not in default under the Credit Facility.

**7. DERIVATIVES**

The Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts. The Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to the Company's borrowings.

The Company uses interest rate swap contracts to hedge variable interest payments due on loans associated with aircraft with fixed rate rentals. The swap contracts allow the Company to pay fixed interest rates and receive variable interest rates with the swap counterparty based on the one-month LIBOR on the notional amounts over the life of the contracts. The notional amounts decrease over time. As of December 31, 2011 and 2010, the Company had interest rate swap contracts with notional amounts aggregating \$1,187.6 million and \$1,108.8 million, respectively. Six of the interest rate swap contracts were assumed in connection with the acquisition of the GAAM Portfolio. The unrealized fair market value loss on the interest rate swap contracts, reflected as derivative liabilities, was \$94.2 million and \$82.4 million as of December 31, 2011 and 2010, respectively.

To mitigate its exposure to foreign currency exchange fluctuations, the Company enters into cross currency coupon swap contracts in conjunction with leases in which a portion or all of the lease rentals are denominated in currency other than U.S. dollars ( USD ). Pursuant to such cross currency swaps, the Company receives USD based on a fixed conversion rate through the maturity date of the respective swap contract. Seven of the cross currency swap contracts were assumed in connection with the acquisition of the GAAM Portfolio. As of December 31, 2011 and 2010, the unrealized fair market value gain on the Euro cross currency swap contracts, reflected as a derivative asset, was \$4.0 million and \$2.2 million, respectively. The unrealized fair market value loss on the Australian dollar ( AUD ) cross currency swap contracts, reflected as derivative liabilities, was \$4.3 million as of December 31, 2011.

The Company determines the fair value of derivative instruments using a discounted cash flow model. The model incorporates an assessment of the risk of non-performance by the swap counterparty in valuing derivative assets and an evaluation of the Company's credit risk in valuing derivative liabilities.

The Company considers in its assessment of non-performance risk, if applicable, netting arrangements under master netting agreements, any collateral requirement, and the derivative payment priority in the Company's debt agreements. The valuation model uses various inputs including contractual terms, interest rate curves, credit spreads and measures of volatility.



**Table of Contents***Designated Derivatives*

Most of the Company's interest rate and foreign currency derivatives have been designated as cash flow hedges. The effective portion of changes in fair value of these derivatives are recorded as a component of accumulated other comprehensive income, net of a provision for income taxes. Changes in the fair value of these derivatives are subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. For the period ended December 31, 2011, the Company recorded a net unrealized loss of \$5.0 million, after the applicable net tax benefit of \$0.5 million. For the period ended December 31, 2010, the Company recorded a net unrealized loss of \$12.9 million, after the applicable net tax benefit of \$1.8 million. For the period ended December 31, 2009, the Company recorded a net unrealized gain of \$40.0 million, after the applicable net tax provision of \$5.7 million. (See Note 15.)

As of December 31, 2011, the Company had the following designated derivative instruments classified as derivative liabilities on the balance sheet (dollar amounts in thousands):

| Type   | Quantity  | Maturity Dates          | Hedge Interest Rates | Swap Contract Notional Amount | Fair Market Value of Derivative Liability | Credit Risk Adjustment | Adjusted Fair Market Value of Derivative Liability | Deferred Tax Benefit | Loss Recognized in Accumulated Comprehensive Loss | Gain (Loss) Recognized into Earnings |
|--|-----------|-------------------------|----------------------|-------------------------------|---|------------------------|--|----------------------|---|--------------------------------------|
| Interest rate swap contracts                   | 22        | 10/15/2012 - 04/14/2018 | 1.98% - 4.93%        | \$ 1,103,822                  | \$ (94,729)                               | \$ 6,238               | \$ (88,491)  | \$ 12,093            | \$ (72,209)                                       | \$ (38)                              |
| Accrued interest                               |           |                         |                      |                               | (1,844)                                   |                        | (1,844)  |                      |   |                                      |
| Terminated contracts                           | 2         |                         |                      |                               |   |                        |  | (227)                | 1,592   | 316                                  |
| <b>Total designated derivative liabilities</b> | <b>24</b> |                         |                      | <b>\$ 1,103,822</b>           | <b>\$ (96,573)</b>                        | <b>\$ 6,238</b>        | <b>\$ (90,335)</b>                                 | <b>\$ 11,866</b>     | <b>\$ (70,617)</b>                                | <b>\$ 278</b>                        |

As of December 31, 2011, the Company had the following designated derivative instruments classified as derivative assets on the balance sheet (dollar amounts in thousands):

| Type                                      | Quantity | Maturity Dates | Contracted Fixed Conversion Rate to U.S. Dollar | Swap Contract Notional Amount | Fair Market Value of Derivative Asset | Credit Risk Adjustment | Adjusted Fair Market Value of Derivative Asset | Deferred Tax Liability | Gain Recognized in Accumulated Comprehensive Income | Gain Recognized into Earnings |
|---|----------|----------------|---|-------------------------------|---------------------------------------|------------------------|--|------------------------|---|-------------------------------|
| Cross currency swap contracts             | 2        | 4/8/2013       | 1EURO to \$1.4224 - \$1.4434                    | \$ 618                        | \$ 907                                | \$ (12)                | \$ 895   | \$ (112)               | \$ 456  | \$                            |
| <b>Total designated derivative assets</b> | <b>2</b> |                |   | <b>\$ 618</b>                 | <b>\$ 907</b>                         | <b>\$ (12)</b>         | <b>\$ 895</b>                                  | <b>\$ (112)</b>        | <b>\$ 456</b>                                       | <b>\$</b>                     |

*Undesignated Derivatives*

Derivatives not designated as cash-flow hedges are also used to manage the Company's exposure to identified risks, such as foreign currency exchange fluctuations. These derivatives may not meet the strict hedge accounting requirements of the accounting policy for derivative instruments and hedging activities. Changes in the fair value of these derivatives are recorded directly into income.

Interest rate and cross currency swap contracts assumed in connection with the acquisition of the GAAM Portfolio have historically qualified for hedge accounting treatment. However, due to interest and foreign currency exchange rates of the underlying contracts being significantly different from market rates at the acquisition date, some of these contracts no longer qualified and had to be de-designated. The Company also

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has swap contracts that have been de-designated due to the sale of aircraft, repayment of principal on the associated debt and the discontinuation of the associated cash flows.

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As of December 31, 2011, the Company had the following undesignated derivative liabilities (dollar amounts in thousands):

| Type   | Quantity | Maturity Dates          | Hedge Interest Rates | Contracted Fixed Conversion Rate to U.S. Dollar | Swap Contract Notional Amount | Fair Market Value of Derivative Liability | Credit Risk Adjustment | Adjusted Fair Market Value of Derivative Liability | Gain (Loss) Recognized into Earnings |
|--|----------|-------------------------|----------------------|---|-------------------------------|---|------------------------|--|--------------------------------------|
| Interest rate swap contacts                        | 2        | 10/15/2012 - 03/15/2018 | 2.30% - 3.31%        |   | \$ 83,747                     | \$ (4,054)                                | \$ 254                 | \$ (3,800)   | \$ (3,800)                           |
| Cross currency swap contracts                      |          |                         |                      | 1AUD to \$0.7803 - \$0.7925                     | 1,169                         | (4,385)                                   | 130                    | (4,255)  | 1,084                                |
| Accrued interest                                   | 3        | 10/23/2012 - 01/23/2014 |                      |   |                               | (96)                                      |                        | (96)   | (96)                                 |
| <b>Total non-designated derivative liabilities</b> | <b>5</b> |                         |                      |   | <b>\$ 84,916</b>              | <b>\$ (8,535)</b>                         | <b>\$ 384</b>          | <b>\$ (8,151)</b>                                  | <b>\$ (2,812)</b>                    |

As of December 31, 2011, the Company had the following undesignated derivative assets (dollar amounts in thousands):

| Type   | Quantity | Maturity Dates          | Contracted Fixed Conversion Rate to U.S. Dollar | Fair Market Value of Derivative Asset | Credit Risk Adjustment | Adjusted Fair Market Value of Derivative Liability | Gain Recognized into Earnings |
|--|----------|-------------------------|---|---------------------------------------|------------------------|--|-------------------------------|
| Cross currency swap contracts                      | 3        | 07/24/2012 - 01/15/2016 | 1EURO to \$1.4222 - \$1.4769                    | \$ 3,354                              | \$ (226)               | \$ 3,128   | \$ 2,666                      |
| <b>Total non-designated derivative liabilities</b> | <b>3</b> |                         |   | <b>\$ 3,354</b>                       | <b>\$ (226)</b>        | <b>\$ 3,128</b>                                    | <b>\$ 2,666</b>               |

*Terminated Derivatives*

In 2010 and 2011, the Company terminated two interest rate swap contracts and received settlement proceeds totaling \$2.1 million which are being amortized over the original term of the contracts, as a reduction to interest expense. The amounts from the terminated interest rate swap contracts that will be amortized into interest expense for the next five years and thereafter is as follows:

| Year ending December 31,   | (Dollars in thousands) |
|--|------------------------|
| 2012   | \$ 331                 |
| 2013   | 310                    |
| 2014   | 287                    |
| 2015   | 262                    |
| 2016   | 236                    |
| Thereafter   | 393                    |
| <b>Total future amortization of terminated interest rate swap contract</b> | <b>\$ 1,819</b>        |

During 2008, the Company terminated a cross currency swap contract and received settlement proceeds totaling \$2.1 million which is being amortized into operating lease revenue through April 15, 2016, the original contract maturity date. As of December 31, 2011, the remaining amount of \$1.1 million has been fully amortized.

## **8. SHARE-BASED COMPENSATION**

### **Description of Plan**

On April 29, 2010, the Company adopted the 2010 Omnibus Incentive Plan ( 2010 Plan ) and reserved 1,500,000 shares for issuance under the 2010 Plan. The 2010 Plan permits the grant of (i) SARs; (ii) RSUs; (iii) nonqualified stock options; and (iv) other stock-based awards. In 2010, the Company made an initial grant aggregating 599,999 SARs and RSUs to certain employees of BBAM LP who provide services to Fly pursuant to management and servicing agreements. On March 1, 2011, the Company made an additional grant of 600,001 SARs and RSUs.

SARs entitle the holder to receive any increase in value between the grant date price of Fly s ADSs and their value on the exercise date. RSUs entitle the holder to receive a number of Fly s ADSs equal to the number of RSUs awarded upon vesting. The granted SARs and RSUs vest in three equal installments and expire on the tenth anniversary of the grant date. The Company settles SARs and RSUs with newly issued ADSs.

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The holder of a SAR or RSU is also entitled to dividend equivalent rights ( Dividend Equivalent ) on each SAR and RSU. For each Dividend Equivalent, the holder shall have the non-forfeitable right to receive a cash amount equal to the per share dividend paid by the Company during the period between the grant date and the earlier of the (i) award exercise date, (ii) termination date or (iii) expiration date ( Dividend Amount ). Dividend Equivalents expire at the same time and in the same proportion that the SARs and RSUs are either exercised, cancelled, forfeited or expired. Dividend Amounts are payable to the holder only when the SAR or RSU on which the Dividend Equivalent applies has vested.

**Valuation Assumptions**

The Company accounts for grants to the CEO and CFO as grants to employees and grants to other BBAM LP employees as grants to non-employees. Grants to employees are valued at the grant date and amortized on a straight-line basis into share-based compensation expense over the service period. Grants to non-employees are initially measured at grant date, and then re-measured at each interim reporting period until the awards are vested.

The Company uses the Black-Scholes option pricing model to determine the fair value of SARs. The fair value of SARs expected to vest is estimated on the date of grant, or if applicable, on the measurement date using the following assumptions:

|                         | Year ended<br>December 31, 2011 |         | Year ended<br>December 31, 2010 |         |
|-------------------------|---------------------------------|---------|---------------------------------|---------|
| Risk-free interest rate | 1.67%                           | 3.47%   | 2.73%                           | 3.04%   |
| Volatility              | 60%                             | 70%     | 65%                             | 70%     |
| Expected life           | 6                               | 9 years | 6                               | 9 years |

The expected stock price volatility was determined based on the historical volatility of the Company's common shares as well as other companies operating in similar businesses. The risk-free interest rate is based on the US Treasury yield curve in effect at the time of grant, or as applicable as of the measurement date, for the period corresponding with the expected life of the SAR. The dividend yield assumption was not factored into the valuation model as the SAR grant holder is entitled to the Dividend Amount.

**Grant Activity**

A summary of the Company's SAR activity for the years ended December 31, 2011 and 2010 are presented as follows:

|                                  | Number of<br>shares | Weighted<br>average<br>exercise<br>price | Weighted<br>average<br>remaining<br>contractual<br>life (in years) |
|----------------------------------|---------------------|--|--|
| Outstanding at January 1, 2010   |                     |  |  |
| SARs granted                     | 359,605             | \$ 12.42                                 |  |
| SARs exercised                   |                     |  |  |
| SARs canceled or forfeited       |                     |  |  |
| Outstanding at December 31, 2010 | 359,605             | 12.42                                    | 9.3  |
| SARs granted                     | 349,235             | 13.30                                    |  |
| SARs exercised                   |                     |  |  |
| SARs canceled or forfeited       |                     |  |  |
| Outstanding at December 31, 2011 | 708,840             | 12.85                                    | 8.8  |
| Exercisable at December 31, 2011 | 239,738             | \$ 12.42                                 | 8.3  |

SARs granted to employees and non-employees during the year ended December 31, 2011 totaled 63,104 and 286,131, respectively. SARs granted to employees and non-employees during the year ended December 31, 2010 totaled 69,363 and 290,242, respectively. As of



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December 31, 2011 and 2010, SARs granted to employees that have vested totaled 23,121 and for non-employees totaled 96,748 for each period, respectively. The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the Company's closing ADS price of \$12.52 and \$13.66 as of December 31, 2011 and 2010, respectively. As of December 31, 2011, the unvested SARs had no intrinsic value. The SARs had an intrinsic value of \$0.3 million as of December 31, 2010. The grant date fair value of the SARs granted in 2011 and 2010 was \$ 3.2 million and \$2.9 million, respectively.

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A summary of the Company's RSU activity for the years ended December 31, 2011 and 2010 is as follows:

|   | Number of shares | Weighted average<br>grant date fair<br>value |
|---|------------------|--|
| Outstanding and unvested at January 1, 2010   |                  |  |
| RSUs granted                                  | 240,394          | \$ 12.42                                     |
| RSUs vested                                   | (80,132)         | 12.42  |
| RSUs canceled or forfeited                    |                  |  |
| Outstanding and unvested at December 31, 2010 | 160,262          | \$ 12.42                                     |
| RSUs granted                                  | 250,766          | \$ 13.30                                     |
| RSUs vested                                   | (80,132)         | 12.42  |
| RSUs canceled or forfeited                    |                  |  |
| Outstanding and unvested at December 31, 2011 | 330,896          | \$ 13.09                                     |

RSUs granted to employees and non-employees during the year ended December 31, 2011 totaled 45,312 and 205,454, respectively. RSUs granted to employees and non-employees during the year ended December 31, 2010 totaled 46,368 and 194,026, respectively. RSUs that vested during the years ended December 31, 2011 and 2010 totaled 15,456 for employees and 64,676 for non-employees for each period, respectively. The weighted average grant date fair value was determined based on the closing market price of the Company's ADSs on the date of the award. The aggregate intrinsic value of RSUs outstanding using the closing price of \$12.52 per ADS as of December 31, 2011 was \$4.1 million. The aggregate intrinsic value of RSUs outstanding using the closing price of \$13.66 per ADS as of December 31, 2010 was \$2.2 million.

Share-based compensation expense related to SARs and RSUs is recorded as a component of selling, general and administrative expenses, and totaled \$4.8 million and \$3.7 million for the years ended December 31, 2011 and 2010, respectively. Unamortized share-based compensation expense totaled \$3.6 million and \$2.9 million at December 31, 2011 and 2010, respectively. As of December 31, 2011 and 2010, unvested RSUs and SARs had a weighted average remaining vesting term of 1.0 years and 1.3 years, respectively.

**9. INCOME TAXES**

Fly is a tax-resident of Ireland and has wholly-owned subsidiaries in Ireland, France, Australia and the Cayman Islands that are tax residents in those jurisdictions. In calculating net trading income, Fly and its Irish-tax-resident subsidiaries are entitled to a deduction for trading expenses and tax depreciation on its aircraft. In general, Irish-resident companies pay corporation tax at the rate of 12.5% on trading income and 25.0% on non-trading income. In addition, repatriated earnings from the Company's Cayman subsidiary will be taxed at the 25.0% tax rate. A deferred tax provision at the 25.0% rate was provided in 2010 for the gain associated with the purchase of notes payable and on the gain resulting from the sale of the option to purchase notes payable. Fly's French-resident subsidiaries pay a corporation tax of 33.33% on their net taxable income. The Australian-resident subsidiaries are subject to a tax rate of 30.0% on their net taxable income.

The Company's tax provision includes U.S. federal and state taxes on its share of BBAM LP's taxable income sourced in the U.S. BBAM LP operates in jurisdictions in which it, rather than its partners, is responsible for the taxes levied. These taxes are included in BBAM LP's results and are reflected in the Company's equity earnings from BBAM LP. In addition, Fly may be subject to U.S. branch profit tax on U.S. sourced dividends it receives from its subsidiary, Fly-BBAM.

Fly-BBAM is also subject to Irish tax on dividends paid to it by BBAM LP at either 12.5% or 25.0% depending on the underlying source of income. Subject to limitations under current Irish laws, U.S. taxes paid by the Company or taxes paid by BBAM LP's subsidiaries may be credited against an Irish tax liability associated with its investment in BBAM LP.

Income tax expense by jurisdiction is shown below:

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|                                   | Year<br>ended<br>December 31,<br>2011 | Year ended<br>December 31,<br>2010 | Year ended<br>December 31,<br>2009 |
|-----------------------------------|---------------------------------------|------------------------------------|------------------------------------|
| (Dollars in thousands)            |                                       |                                    |                                    |
| <b>Deferred tax expense:</b>      |                                       |                                    |                                    |
| Ireland                           | \$ 1,639                              | \$ 9,138                           | \$ 24,212                          |
| France                            | 6                                     | 5                                  | (14)                               |
| Australia                         | 731                                   |                                    |                                    |
| United States                     | 186                                   | (74)                               |                                    |
| <b>Deferred tax expense total</b> | 2,562                                 | 9,069                              | 24,198                             |

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|                                  | Year<br>ended<br>December 31,<br>2011 | Year ended<br>December 31,<br>2010 | Year ended<br>December 31,<br>2009 |
|----------------------------------|---------------------------------------|------------------------------------|------------------------------------|
|                                  | (Dollars in thousands)                |                                    |                                    |
| <b>Current tax expense:</b>      |                                       |                                    |                                    |
| Ireland                          | 95                                    | 149                                | 156                                |
| France                           | 25                                    | 67                                 | 13                                 |
| United States                    | 1,560                                 | 922                                |                                    |
| <b>Current tax expense total</b> | <b>1,680</b>                          | <b>1,138</b>                       | <b>169</b>                         |
| <b>Total income tax expense</b>  | <b>\$ 4,242</b>                       | <b>\$ 10,207</b>                   | <b>\$ 24,367</b>                   |

The Company had no unrecognized tax benefits as of December 31, 2011 and 2010. The principal components of the Company's net deferred tax asset were as follows:

|  | December 31, 2011      | December 31, 2010 |
|--|------------------------|-------------------|
|  | (Dollars in thousands) |                   |
| <b>Deferred tax asset:</b>   |                        |                   |
| Net operating loss carry forwards  | \$ 151,268             | \$ 57,446         |
| Net unrealized losses on derivative instruments                                | 13,298                 | 9,524             |
| Basis difference on acquisition of GAAM Australian assets                      | 16,493                 |                   |
| Other  |                        | 74                |
| Valuation allowance  | (16,493)               |                   |
| <b>Total deferred tax asset</b>  | <b>164,566</b>         | <b>67,044</b>     |
| <b>Deferred tax liability:</b>   |                        |                   |
| Excess of tax depreciation over book depreciation                              | (127,660)              | (41,520)          |
| Book/tax differences identified in connection with GAAM Portfolio acquisition: |                        |                   |
| Debt   | (6,826)                |                   |
| Security deposits and maintenance reserve liability                            | (1,451)                |                   |
| Lease premiums, net  | (1,028)                |                   |
| Net earnings of non-European Union member subsidiaries                         | (22,110)               | (22,478)          |
| Other  | (162)                  |                   |
| <b>Total deferred tax liability</b>  | <b>(159,237)</b>       | <b>(63,998)</b>   |
| <b>Deferred tax asset, net</b>   | <b>\$ 5,329</b>        | <b>\$ 3,046</b>   |

The Company recorded a deferred tax asset in connection with the acquisition of GAAM's Australian assets. The Company established a valuation allowance against the resulting deferred tax asset as it has determined that it is not more likely than not that sufficient capital gains will be generated to utilize the deferred tax asset.

The Company has determined that no valuation allowance was necessary on its other deferred tax assets as of December 31, 2011. The Company is allowed to carry forward its net operating losses for an indefinite period to be offset against income of the same trade under current tax rules in Ireland.

The table below is a reconciliation of the Irish statutory corporation tax rate of 12.5% on trading income to the Company's recorded income tax expense (benefit):

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|  | Year<br>ended<br>December 31,<br>2011 | Year<br>ended<br>December 31,<br>2010<br>(Percentage) | Year<br>ended<br>December 31,<br>2009 |
|--|---------------------------------------|---|---------------------------------------|
| Irish statutory corporate tax rate on trading income | 12.5%                                 | 12.5%   | 12.5%                                 |
| Equity earnings from unconsolidated subsidiary       | (0.7%)                                |   |                                       |
| Tax on investment in BBAM LP                         | 20.4%                                 | 0.9%  |                                       |
| Tax impact on repurchased Notes                      | (3.0%)                                | 2.0%  | 9.8%                                  |
| Share-based compensation                             | 11.2%                                 | 0.7%  |                                       |
| Foreign tax rate differentials                       | (2.8%)                                |   |                                       |
| Non-deductible transaction fees and expenses         | 40.7%                                 |   |                                       |
| Other  | 1.2%                                  | 0.1%  | (0.8%)                                |
| <b>Income tax expense</b>                            | <b>79.5%</b>                          | <b>16.2%</b>  | <b>21.5%</b>                          |

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The Company is subject to taxation in Ireland, France, Australia and the U.S. The Company is not under examination in any tax jurisdiction at the present time. The tax years from 2007 onwards are open for examination by the tax authorities.

**10. OTHER LIABILITIES**

The following table describes the principal components of the Company's other liabilities:

|                                | December 31, 2011      | December 31, 2010 |
|--------------------------------|------------------------|-------------------|
|                                | (Dollars in thousands) |                   |
| Unamortized lease discounts    | \$ 1,877               | \$ 1,445          |
| Lease incentive obligation     | 11,358                 | 7,841             |
| Other                          | 4,579                  | 4,191             |
| <b>Total other liabilities</b> | <b>\$ 17,814</b>       | <b>\$ 13,477</b>  |

For the years ended December 31, 2011 and 2010, amortization of lease discounts recorded into rental revenue totaled \$0.4 million and \$0.9 million, respectively.

**11. SHAREHOLDERS' EQUITY**

During the years ended December 31, 2011, 2010 and 2009, the Company declared and paid dividends of \$0.80 per share or \$21.1 million, \$22.5 million and \$24.7 million, respectively. On January 16, 2012, the Company declared a dividend of \$0.20 per share or approximately \$5.1 million including dividend equivalents paid to vested SARs. The dividend was paid on February 17, 2012 to shareholders of record at January 30, 2012.

In 2008, the Company's Board of Directors approved a share repurchase program which expired in June 2010. Under this program, the Company had repurchased 3,323,502 shares at an average price of \$4.68 per share, or \$15.6 million.

Pursuant to a Securities Repurchase Agreement, the Company repurchased 2,011,265 of its shares from Babcock & Brown on April 29, 2010 at a price of \$8.78 per share or \$17.7 million.

On May 3, 2010, the Company's Board of Directors approved a \$30.0 million share repurchase program which expired in May 2011 (2010 Repurchase Program). Under this program, the Company repurchased the remaining 1,411,264 shares held by Babcock & Brown. The shares were repurchased at a price of \$10.50 per share or \$14.8 million pursuant to a Securities Repurchase Agreement. The Company also repurchased an additional 253,185 shares, of which 23,135 shares were repurchased in 2011, at a weighted average price of \$11.98 per share under the 2010 Repurchase Program.

On March 8, 2011, the Company repurchased 1,035,438 of its shares from a third party at a price of \$11.93 per share or \$12.3 million pursuant to a Stock Purchase Agreement.

On May 3, 2011, the Company's Board of Directors approved a new \$30.0 million share repurchase program expiring in May 2012 (2011 Repurchase Program). Under the 2011 Repurchase Program, the Company may make share repurchases from time to time in the open market or in privately negotiated transactions. The timing of repurchases under this program will depend upon a variety of factors, including market conditions, and the program may be suspended or discontinued at any time. Under the 2011 Repurchase Program, the Company repurchased 43,533 shares at a weighted average price of \$10.87 per share in 2011. As of December 31, 2011, there were 25,685,527 shares outstanding and the remaining balance of the 2011 Repurchase Program was \$29.5 million.

On April 29, 2010, the Company adopted the 2010 Plan and reserved 1,500,000 shares for issuance under the 2010 Plan. The Company made an initial grant aggregating 599,999 SARs and RSUs to certain employees of BBAM LP who provide services to Fly pursuant to management and servicing agreements. On March 1, 2011, the Company made an additional grant of 600,001 SARs and RSUs.

Share-based compensation related to SARs and RSUs granted under the 2010 Plan totaled \$4.8 million and \$3.7 million for the years ended December 31, 2011 and 2010, respectively.

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In connection with the Aviation Assets Purchase Transaction, Babcock & Brown reimbursed the Company's out-of-pocket expenses and other professional fees totaling \$4.5 million which were incurred in connection with obtaining consents and approvals from Fly's lenders, and amending the Management and Servicing Agreements. Of this amount, the Company capitalized \$2.3 million as debt issuance costs and recognized an expense for the balance of \$2.2 million which was included in selling, general and administrative expenses. The reimbursement by Babcock & Brown was recorded by the Company as a capital contribution.

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The components of comprehensive income (loss) for the years ended December 31, 2011, 2010 and 2009 are presented below:

|  | Year<br>ended<br>December 31,<br>2011 | Year ended<br>December 31,<br>2010 | Year ended<br>December 31,<br>2009 |
|--|---------------------------------------|------------------------------------|------------------------------------|
|  | (Dollars in thousands)                |                                    |                                    |
| Net income   | \$ 1,096                              | \$ 52,667                          | \$ 89,093                          |
| Change in unrealized gain (loss) on fair value of derivative instruments, net of tax benefit | (3,495)                               | (12,498)                           | 39,749                             |
| <b>Total comprehensive income (loss)</b>   | <b>\$ (2,399)</b>                     | <b>\$ 40,169</b>                   | <b>\$ 128,842</b>                  |

As of December 31, 2011, 2010 and 2009, the accumulated other comprehensive loss, net of tax benefits, totaled \$70.2 million, \$66.7 million and \$54.2 million, respectively.

**13. EARNINGS PER SHARE**

SARs and RSUs granted by the Company that contain non-forfeitable rights to receive dividend equivalents are deemed participating securities (see Note 11). Net income available to common shareholders is determined by reducing the Company's net income for the period by dividend equivalents paid on vested RSUs and SARs during the period.

Basic earnings per share are calculated by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share are calculated by dividing net income available to common shareholders by the sum of the weighted average number of common shares outstanding and the potential number of dilutive common shares outstanding during the period, excluding the effect of any anti-dilutive securities.

The following table sets forth the calculation of basic and diluted earnings per share:

|   | Year ended<br>December 31,<br>2011                      | Year ended<br>December 31,<br>2010 | Year ended<br>December 31,<br>2009 |
|---|---|------------------------------------|------------------------------------|
|   | (Dollars in thousands, except share and per share data) |                                    |                                    |
| <b>Numerator</b>  |   |                                    |                                    |
| Net income  | \$ 1,096  | \$ 52,667                          | \$ 89,093                          |
| Less: Dividend equivalents paid to vested RSUs and SARs | (360)   | (120)                              |                                    |
| Net income available to common shareholders             | \$ 736  | \$ 52,547                          | \$ 89,093                          |
| <b>Denominator</b>                                      |   |                                    |                                    |
| Weighted average shares outstanding-Basic               | 25,843,348  | 28,264,227                         | 30,831,637                         |
| Dilutive common equivalent shares:                      |   |                                    |                                    |
| RSUs  | 143,344   | 40,165                             |                                    |
| SARs  | 5,370   | 3,579                              |                                    |
| Weighted average shares outstanding-Diluted             | 25,992,062  | 28,307,971                         | 30,831,637                         |



**Earnings per share:**

|                   |    |      |    |      |    |      |
|-------------------|----|------|----|------|----|------|
| Basic and Diluted | \$ | 0.03 | \$ | 1.86 | \$ | 2.89 |
|-------------------|----|------|----|------|----|------|

**14. COMMITMENTS AND CONTINGENCIES**

From time to time, the Company contracts with third-party service providers to perform maintenance or overhaul activities on its off-lease aircraft.

**15. RELATED PARTY TRANSACTIONS**

Fly has no employees and has outsourced the daily operations of the Company by entering into management, servicing and administrative agreements (the Agreements ) with BBAM. Services to be rendered under these agreements include acquiring and disposing of aircraft; marketing of aircraft for lease and re-lease; collecting rent and other payments from the lessees; monitoring

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maintenance, insurance and other obligations under the leases; enforcing the Company's rights under the lease terms; and maintaining the books and records of the Company and its subsidiaries. The Manager manages the Company under the direction of its chief executive officer and chief financial officer. Pursuant to the terms of the Agreements, certain fees and expenses that may be payable to the Manager may be reduced for any like payments made to other BBAM affiliates.

In connection with the acquisition of the GAAM Portfolio, the Company amended its agreement with its Manager and entered into new servicing agreements with affiliates of BBAM LP related to the GAAM portfolio. The current term of the amended management agreement expires on April 29, 2015. The amended management agreement will be automatically extended for additional five-year terms unless terminated by either party on 12 months written notice. The Company will pay a termination fee to the Manager if it elects not to renew the amended management agreement after the end of the first three five-year terms or if the Manager terminates the management agreement for cause. The termination fee is equal to three times the non-renewal base amount after the end of the first five-year term, two times this amount after the end of the second five-year term and one time this amount after the end of the third five-year term. The non-renewal base amount is equal to \$6 million, plus 50% of any additional management fees up to a total of \$12.0 million.

Pursuant to the Agreements, BBAM is entitled to receive servicing fees. With respect to the Company's Initial Portfolio, BBAM is entitled to receive a base fee of \$150,000 per month, subject to certain adjustments, and a rent fee equal to 1.0% of the aggregate amount of aircraft rent due and 1% of rent actually collected. With respect to all other aircraft, BBAM is entitled to receive a fee equal to 3.5% of the aggregate amount of rent actually received for such aircraft. For the years ended December 31, 2011, 2010 and 2009, base and rent fees incurred amounted to \$8.5 million, \$7.2 million and \$7.4 million, respectively.

BBAM is entitled to an administrative agency fee from B&B Air Funding equal to \$750,000 per annum, subject to adjustments based on the Consumer Price Index. In addition, BBAM is entitled to an administrative fee from B&B Air Acquisition of \$240,000 per annum. For all other aircraft, BBAM is entitled to an administrative fee of \$1,000 per month per aircraft. For the years ended December 31, 2011, 2010 and 2009, \$1.2 million, \$1.0 million and \$1.0 million of administrative fees were paid in each respective period.

For its role as exclusive arranger, BBAM receives a fee equal to 1.5% of the purchase price of aircraft acquired, excluding aircraft in the Initial Portfolio. BBAM also receives 1.5% of the sales proceeds of all disposed aircraft. However, in connection with the acquisition of the 49 aircraft in the GAAM Portfolio, the Company paid its Manager a one-time acquisition fee of \$12.5 million. In addition, the Company will pay the Manager a disposition fee equal to 2% of the gross proceeds in respect of the disposition of any of these 49 aircraft made on or prior to October 14, 2013 if the gross proceeds on such disposition exceed the net book value of such aircraft. The disposition fee payable on these 49 acquired aircraft after October 14, 2013 will be 1.5% of the aggregate gross proceeds on disposition. For the year ended December 31, 2011, \$1.5 million and \$2.1 million of fees were incurred for aircraft acquired and disposed, respectively. For the year ended December 31, 2010, \$0.6 million and \$1.6 million of fees were incurred for aircraft acquired and disposed, respectively. For the year ended December 31, 2009, the Company did not acquire or dispose of any aircraft.

The Company makes quarterly payments to the Manager as compensation for providing the chief executive officer, the chief financial officer and other personnel, and for certain corporate overhead costs related to Fly ( Management Expenses ), subject to adjustments tied to the Consumer Price Index. Beginning on October 15, 2011, the Company has agreed to make quarterly payments to the Manager in the amount of \$2.5 million, subject to an annual adjustment tied to the Consumer Price Index applicable to the prior calendar year. The amount is subject to adjustment by notice from the Manager and the approval of the independent members of the Company's board of directors. For the years ended December 31, 2011, 2010 and 2009, the Company incurred \$7.2 million, \$6.2 million and \$6.1 million of Management Expenses, respectively.

In connection with its services, the Manager may incur expenses such as insurance, as well as legal and professional advisory fees on behalf of the Company. The Company had \$0.1 million of reimbursable expenses due to the Manager at December 31, 2011 and 2010.

In the year ended December 31, 2010, the Company paid BBAM a fee of \$1.0 million in conjunction with a sale of option to purchase an aircraft. Also in conjunction with the Aviation Asset Purchase Transaction, Summit purchased 1,000,000 shares of the Company from Babcock & Brown. Fly has a right of first refusal on any sale of these shares by Summit until April 2015.

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The Company's minimum long-term contractual obligations with BBAM LP as of December 31, 2011, excluding rent fees, consisted of the following:

|   | 2012                   | 2013             | 2014             | 2015             | 2016            | Thereafter      | Total            |
|---|------------------------|------------------|------------------|------------------|-----------------|-----------------|------------------|
|   | (Dollars in thousands) |                  |                  |                  |                 |                 |                  |
| Fixed base fee payments (1)   | \$ 1,950               | \$ 1,950         | \$ 1,950         | \$ 1,950         | \$ 1,950        | \$ 3,897        | \$ 13,647        |
| Fixed administrative agency fee payments due by B&B Air Funding (1) | 812                    | 812              | 812              | 812              | 812             | 1,626           | 5,686            |
| Fixed administrative agency fee payments due by B&B Air Acquisition | 240                    | 160              |                  |                  |                 |                 | 400              |
| Fixed administrative agency fee payments due by other subsidiaries  | 624                    | 540              | 504              | 451              | 420             | 664             | 3,203            |
| Fixed payments for Management Expenses (1) (2)                      | 10,296                 | 10,296           | 10,296           | 27,433           |                 |                 | 58,321           |
| <b>Total</b>  | <b>\$ 13,922</b>       | <b>\$ 13,758</b> | <b>\$ 13,562</b> | <b>\$ 30,646</b> | <b>\$ 3,182</b> | <b>\$ 6,187</b> | <b>\$ 81,257</b> |

- (1) Amounts in the table assume CPI rates in effect for 2012 remain constant in future periods.  
(2) The initial term of the Management Agreement is for five years, with automatic five year renewal periods. The agreement provides for an early termination fee, which declines upon each renewal, during the first three five-year terms. The table assumes termination of the agreement after the initial five year term and payment of the applicable termination fee.

**16. FAIR VALUE MEASUREMENTS**

Assets and liabilities recorded at fair value on a recurring basis in the consolidated balance sheets are categorized based upon the level of judgment associated with the inputs used to measure their fair values. The hierarchy levels established by FASB give the highest priority to quoted prices in active markets and the lowest priority to unobservable data. Fair value measurements are disclosed by level within the following fair value hierarchy:

Level 1 Inputs are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date.

Level 2 Inputs (other than quoted prices included in Level 1) are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the instrument's anticipated life.

Level 3 Inputs reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. Consideration is given to the risk inherent in the valuation technique and the risk inherent in the inputs to the model.

The Company's financial instruments consist principally of cash and cash equivalents, restricted cash and cash equivalents, accounts receivable, derivative instruments, accounts payable and secured borrowings. Fair value is defined as the price at which an asset could be exchanged in a current transaction between knowledgeable, willing and able parties. A liability's fair value is defined as the amount that would be paid to transfer the liability to a new obligor, not the amount that would be paid to settle the liability with the creditor.

The fair value of the Company's cash and cash equivalents, restricted cash and cash equivalents, accounts receivable, and accounts payable approximate their carrying value. (The fair values of cash, restricted cash and cash equivalents are a Level 1 hierarchy. The fair values of accounts receivable and accounts payable are Level 2 hierarchy.) Where available, the fair value of the Company's notes payable and debt facilities are based on observable market prices or parameters or derived from such prices or parameters (Level 2). Where observable prices or inputs are not available, valuation models are applied, using the net present value of cash flow streams over the term using estimated market rates for similar instruments and remaining terms (Level 3). These valuation techniques involve some level of management estimation and judgment, the degree of which is dependent on the price transparency for the instruments or market and the instruments' complexity. The Company determines the fair value of its derivative instruments using a discounted cash flow model which incorporates an assessment of the risk of non-performance by the swap counterparty and an evaluation of Fly's credit risk in valuing derivative liabilities. The valuation model uses various inputs including contractual terms, interest rate curves, credit spreads and measures of volatility.

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The Company also measures the fair value for certain assets and liabilities on a non-recurring basis, when GAAP requires the application of fair value, including events or changes in circumstances that indicate that the carrying amounts of assets may not be recoverable. Assets subject to these measurements include Fly's investments in unconsolidated affiliates and flight equipment held for operating leases. Fly accounts for its investments in unconsolidated affiliates under the equity method and records an impairment when its fair value is less than its carrying value (Level 3). No impairment was recorded by the Company in regards its investments in unconsolidated affiliates during the years ended December 31, 2011 and 2010.

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The Company records flight equipment at fair value when the carrying value may not be recoverable. Such fair value measurements are based on management's best estimates and judgment, and uses Level 3 inputs which include assumptions as to future cash proceeds from the leasing and eventual disposition of the aircraft. For the year ended December 31, 2011, the Company wrote down two aircraft to its net realizable value and recognized a charge of \$7.5 million. The write down was triggered by the potential disposal of the aircraft at its scrap value. For the year ended December 31, 2010, no flight equipment was recorded at fair value.

The carrying amounts and fair values of the Company's financial instruments are as follows:

|                               | December 31, 2011      |            | December 31, 2010 |            |
|-------------------------------|------------------------|------------|-------------------|------------|
|                               | Carrying Amount        | Fair Value | Carrying Amount   | Fair Value |
|                               | (Dollars in thousands) |            |                   |            |
| Notes payable                 | \$ 599,805             | \$ 491,468 | \$ 596,190        | \$ 506,761 |
| Aircraft Acquisition Facility | 425,931                | 414,300    | 561,636           | 531,860    |
| Nord LB Facility              | 569,909                | 569,909    |                   |            |
| BOS Facility                  | 479,561                | 479,561    |                   |            |
| Other aircraft secured debt   | 216,395                | 216,395    | 30,000            | 30,000     |
| Other secured debt            | 34,509                 | 34,509     | 30,283            | 30,283     |
| Derivative asset              | 4,023                  | 4,023      | 2,226             | 2,226      |
| Derivative liabilities        | 98,487                 | 98,487     | 82,436            | 82,436     |

As of December 31, 2011 and 2010, the categorized asset and liabilities measured at fair value on a recurring basis, based upon the lowest level of significant inputs to the valuations are as follows:

|                           | Level 1                | Level 2 | Level 3 | Total  |
|---------------------------|------------------------|---------|---------|--------|
|                           | (Dollars in thousands) |         |         |        |
| <b>December 31, 2011:</b> |                        |         |         |        |
| Derivative asset          |                        | 4,023   |         | 4,023  |
| Derivative liabilities    |                        | 98,487  |         | 98,487 |
| <b>December 31, 2010:</b> |                        |         |         |        |
| Derivative asset          |                        | 2,226   |         | 2,226  |
| Derivative liabilities    |                        | 82,436  |         | 82,436 |

**17. UNAUDITED QUARTERLY CONDENSED CONSOLIDATED FINANCIAL INFORMATION**

The unaudited quarterly financial statements for the year ended December 31, 2011 are presented below:

| (Dollars in thousands, except per share data) | March 31, | June 30,  | September 30, | December 31, |
|---|-----------|-----------|---------------|--------------|
|   | 2011      | 2011      | 2011          | 2011         |
| Total revenues                                | \$ 49,669 | \$ 55,171 | \$ 49,437     | \$ 94,512    |
| Net income (loss)                             | \$ 2,763  | \$ 4,098  | \$ 3,416      | \$ (9,181)   |
| Earnings (loss) per share Basic and Diluted   | \$ 0.10   | \$ 0.16   | \$ 0.13       | \$ (0.37)    |

The unaudited quarterly financial statements for the year ended December 31, 2010 are presented below:

| (Dollars in thousands, except per share data) | March 31, | June 30,  | September 30, | December 31, |
|---|-----------|-----------|---------------|--------------|
|   | 2010      | 2010      | 2010          | 2010         |
| Total revenues                                | \$ 67,708 | \$ 63,414 | \$ 62,610     | \$ 59,933    |
| Net income                                    | \$ 16,667 | \$ 13,160 | \$ 12,202     | \$ 10,638    |
| Earnings per share Basic and Diluted          | \$ 0.55   | \$ 0.46   | \$ 0.45       | \$ 0.39      |



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**18. SUBSEQUENT EVENTS**

From January 10, 2012 to February 10, 2012, the Company sold to third parties \$127.7 million principal amount of Notes held by its subsidiaries at an average price of 81.79% of the principal amount for total proceeds of \$87.3 million. The discount of \$40.4 million will be amortized into interest expense over the expected term of the Notes.

On January 19, 2012, February 3, 2012 and February 7, 2012, the Company made principal prepayments of \$10.4 million, \$7.5 million and \$4.2 million under the Credit Facility, respectively, using a portion of the proceeds it received from the sale of its Notes to third parties. On February 15, 2012, the Company paid off the remaining outstanding principal balance of \$12.4 million.

On January 16, 2012, the Company declared a dividend of \$0.20 per share or approximately \$5.1 million. The dividend was payable on February 17, 2012 to shareholders of record at January 30, 2012.

On February 6, 2012, the Company completed an extension of the maturity date of the Nord LB Facility from November 2012 to November 2018. (See Note 6.)

On January 27, 2012 and February 17, 2012, the Company purchased two aircraft for a combined purchase price of \$26.7 million. To partially finance the acquisitions, the Company entered into loan agreements with an international commercial bank to borrow \$24.0 million. The loans are secured by a pledge of the Company's rights, title and interest in the aircraft.

A lessee of one of the Company's aircraft filed for bankruptcy protection in the first quarter of 2012. The Company has terminated the lease and repossessed this aircraft. In addition, in the first quarter of 2012, the Company agreed to an early termination of the leases on two of its aircraft to be effective upon redelivery of these aircraft to the Company. The lessee of these two aircraft had previously been placed on non-accrual status.

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**Report of Independent Registered Public Accounting Firm**

The Board of Directors

and Shareholders of Fly Leasing Limited

We have audited the condensed balance sheets of Fly Leasing Limited as of December 31, 2011 and 2010, and the related condensed statements of income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2011, and have issued our report thereon dated March 16, 2012 (included elsewhere in the Form 20-F). Our audits also included the financial statement schedule listed in Item 18 of this Form 20-F. This schedule is the responsibility of the Company's management. Our responsibility is to express an opinion on the schedule based on our audits.

In our opinion, the financial statement schedule referred to above, when considered in relation to the basic financial statements taken as a whole, present fairly in all material respects the information set forth therein.

/s/ Ernst & Young LLP

San Francisco, California

March 16, 2012



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Schedule Condensed financial information of parent

**Schedule I Condensed financial information of parent****Fly Leasing Limited**

Condensed Balance Sheets

**AS OF DECEMBER 31, 2011 AND 2010****(Dollar amounts in thousands)**

|  | <b>December 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|--|------------------------------|------------------------------|
| <b>Assets</b>                                    |                              |                              |
| Cash and cash equivalents                        | \$ 59,821                    | \$ 154,393                   |
| Receivable from subsidiaries                     | 24,802                       |                              |
| Notes receivable from subsidiaries               | 51,586                       | 90,219                       |
| Investments in subsidiaries                      | 327,215                      | 303,503                      |
| Investment in unconsolidated subsidiary          | 5,135                        |                              |
| Other assets, net                                | 452                          | 383                          |
| <b>Total assets</b>                              | <b>469,011</b>               | <b>548,498</b>               |
| <b>Liabilities</b>                               |                              |                              |
| Payable to related parties                       | 5                            | 27                           |
| Payable to subsidiaries                          |                              | 51,466                       |
| Note payable to subsidiary                       | 4,486                        |                              |
| Deferred tax liability, net                      | 20,700                       | 21,181                       |
| Accrued and other liabilities                    | 787                          | 920                          |
| <b>Total liabilities</b>                         | <b>25,978</b>                | <b>73,594</b>                |
| <b>Shareholders equity</b>                       | <b>443,033</b>               | <b>474,904</b>               |
| <b>Total liabilities and shareholders equity</b> | <b>\$ 469,011</b>            | <b>\$ 548,498</b>            |

**Table of Contents****Schedule I Condensed financial information of parent****Fly Leasing Limited**

Condensed Statements of Income

**FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009****(Dollar amounts in thousands, except per share data)**

|  | Year ended<br>December 31, 2011 | Year ended<br>December 31, 2010 | Year ended<br>December 31, 2009 |
|--|---------------------------------|---------------------------------|---------------------------------|
| <b>Revenues</b>  |                                 |                                 |                                 |
| Equity in earnings of subsidiaries   | \$ 6,613                        | \$ 62,920                       | \$ 113,051                      |
| Equity in earnings from unconsolidated subsidiary                              | 279                             |                                 |                                 |
| Intercompany management fee income   | 9,550                           | 5,100                           | 5,100                           |
| Interest and other income  | 79                              | 61                              | 98                              |
| <b>Total revenues</b>  | <b>16,521</b>                   | <b>68,081</b>                   | <b>118,249</b>                  |
| <b>Expense</b>   |                                 |                                 |                                 |
| Selling, general and administrative  | 15,923                          | 13,246                          | 10,038                          |
| <b>Net income from continuing operations before provision for income taxes</b> | <b>598</b>                      | <b>54,835</b>                   | <b>108,211</b>                  |
| Income tax provision (benefit)   | (498)                           | 2,168                           | 19,118                          |
| <b>Net income</b>  | <b>\$ 1,096</b>                 | <b>\$ 52,667</b>                | <b>\$ 89,093</b>                |
| <b>Weighted average number of shares:</b>                                      |                                 |                                 |                                 |
| Basic  | 25,843,348                      | 28,264,227                      | 30,831,637                      |
| Diluted  | 25,992,062                      | 28,307,971                      | 30,831,637                      |
| <b>Earnings per share:</b>   |                                 |                                 |                                 |
| Basic and Diluted  | \$ 0.03                         | \$ 1.86                         | \$ 2.89                         |

**Table of Contents****Schedule I Condensed financial information of parent****Fly Leasing Limited**

## Condensed Statements of Cash Flows

**FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009**

(Dollar amounts in thousands)

|  | Year ended<br>December 31, 2011 | Year ended<br>December 31, 2010 | Year ended<br>December 31, 2009 |
|--|---------------------------------|---------------------------------|---------------------------------|
| <b>Cash Flows from Operating Activities</b>  |                                 |                                 |                                 |
| <b>Net Income</b>  | <b>\$ 1,096</b>                 | <b>\$ 52,667</b>                | <b>\$ 89,093</b>                |
| Adjustments to reconcile net income to net cash flow provided by operating activities: |                                 |                                 |                                 |
| Equity in earnings of subsidiaries   | (6,613)                         | (62,920)                        | (113,051)                       |
| Equity in earnings of unconsolidated subsidiary  | (279)                           |                                 |                                 |
| Income tax benefit   | (497)                           | 2,168                           | 19,118                          |
| Share-based compensation   | 4,768                           | 3,720                           |                                 |
| Professional fees paid by Babcock & Brown  |                                 | 260                             |                                 |
| Changes in operating assets and liabilities:   |                                 |                                 |                                 |
| Receivable/payable to subsidiaries   | 13,967                          | 23,103                          | 32,739                          |
| Other assets   | (69)                            | 44                              | 1,578                           |
| Payable to related parties   | (22)                            | (5,751)                         | 5,337                           |
| Accrued and other liabilities  | (133)                           | (53)                            | (363)                           |
| <b>Net cash flows provided by operating activities</b>                                 | <b>12,218</b>                   | <b>13,238</b>                   | <b>34,451</b>                   |
| <b>Cash Flows from Investing Activities</b>  |                                 |                                 |                                 |
| Capital contributions to subsidiaries  | (122,703)                       | (20,212)                        | (176)                           |
| Distributions received from subsidiaries   | 102,109                         | 123,584                         | 128,788                         |
| Capital contributions to unconsolidated subsidiary                                     | (5,863)                         |                                 |                                 |
| Distributions received from unconsolidated subsidiary                                  | 1,007                           |                                 |                                 |
| Notes receivable from subsidiaries   | (47,100)                        |                                 | (90,219)                        |
| <b>Net cash flows (used in) provided by investing activities</b>                       | <b>(72,550)</b>                 | <b>103,372</b>                  | <b>38,393</b>                   |
| <b>Cash Flows from Financing Activities</b>  |                                 |                                 |                                 |
| Dividends  | (20,738)                        | (22,407)                        | (24,665)                        |
| Dividend equivalents   | (360)                           | (120)                           |                                 |
| Shares repurchased   | (13,142)                        | (35,487)                        | (9,066)                         |
| <b>Net cash flows used in financing activities</b>                                     | <b>(34,240)</b>                 | <b>(58,014)</b>                 | <b>(33,731)</b>                 |
| <b>Net (decrease) increase in cash</b>   | <b>(94,572)</b>                 | <b>58,596</b>                   | <b>39,113</b>                   |
| Cash at beginning of period  | 154,393                         | 95,797                          | 56,684                          |
| <b>Cash at end of period</b>   | <b>\$ 59,821</b>                | <b>\$ 154,393</b>               | <b>\$ 95,797</b>                |
| <b>Supplemental Disclosure of Non Cash Activities:</b>                                 |                                 |                                 |                                 |
| Taxes paid   | \$                              | \$                              | \$                              |



**Table of Contents****ITEM 19. EXHIBITS**

We have filed the following documents as exhibits to this Annual Report.

| Exhibit |  |
|---------|--|
| Number  | Description of Exhibit   |
| 1.1     | Memorandum of Association*   |
| 1.2     | Amended and Restated Bye-Laws of Fly Leasing Ltd.***   |
| 2.1     | Deposit Agreement between Deutsche Bank Trust Company Americas and Babcock & Brown Air Limited.*   |
| 4.1     | Amended and Restated Management Agreement, dated as of April 29, 2010, between Babcock & Brown Air Limited and Babcock and Brown Air Management Co. Limited****  |
| 4.2     | Servicing Agreement, dated as of October 2, 2007, among Babcock & Brown Aircraft Management LLC, Babcock & Brown Aircraft Management (Europe) Limited, Babcock & Brown Air Funding I Limited and AMBAC Assurance Corporation.*   |
| 4.3     | Administrative Services Agreement, dated as of October 2, 2007, among Deutsche Bank Trust Company Americas, AMBAC Assurance Corporation, Babcock & Brown Air Management Co. Limited and Babcock & Brown Air Funding I Limited.*  |
| 4.4     | Registration Rights Agreement, dated as of October 2, 2007, among private investors and Babcock & Brown Air Limited.*  |
| 4.5     | Trust Indenture, dated as of October 2, 2007, among Deutsche Bank Trust Company Americas, BNP Paribas, AMBAC Assurance Corporation and Babcock & Brown Air Funding I Limited.*   |
| 4.6     | Security Trust Agreement, dated as of October 2, 2007, between Deutsche Bank Trust Company Americas, and Babcock & Brown Air Funding I Limited.*   |
| 4.7     | Cash Management Agreement between Deutsche Bank Trust Company Americas and Babcock & Brown Air Funding I Limited.*   |
| 4.8     | Form of Director Service Agreement between Babcock & Brown Air Limited and each director thereof.*   |
| 4.9     | Aircraft Acquisition Facility, dated as of November 7, 2007, among Babcock & Brown Air Acquisition I Limited, the Lenders from time to time party thereto and Credit Suisse, New York Branch.**  |
| 4.10    | Servicing and Administrative Services Agreement, dated as of November 7, 2007, among Babcock & Brown Aircraft Management LLC, Babcock & Brown Aircraft Management (Europe) Limited, Babcock & Brown Air Acquisition I Limited and each Aircraft Subsidiary that becomes a party thereto.**   |
| 4.11    | Amendment No. 1 to Servicing Agreement, dated as of April 29, 2010, among Babcock & Brown Aircraft Management LLC, Babcock & Brown Aircraft Management (Europe) Limited, Babcock & Brown Air Funding I Limited and AMBAC Assurance Corporation.****  |
| 4.12    | First Amendment to Servicing Agreement, dated as of April 29, 2010, among Babcock & Brown Aircraft Management LLC, Babcock & Brown Aircraft Management (Europe) Limited and Babcock & Brown Air Acquisition I Limited.****   |
| 4.13    | Third Amendment to the Warehouse Loan Agreement, dated as of April 29, 2010, among Babcock & Brown Air Acquisition I Limited, the Designated Lenders party thereto and Credit Suisse, New York Branch.****   |
| 4.14    | Fly Leasing Limited Omnibus Incentive Plan.****  |
| 4.15    | Form of Stock Appreciation Right Award Agreement.****  |
| 4.16    | Form of Restricted Stock Unit Award Agreement.****   |
| 4.17    | Purchase Agreement dated as of July 29, 2011, among Fly Leasing Limited, the Sellers identified therein, Global Aviation Asset Management Pty. Ltd. as trustee of The Global Aviation Asset Management Unit Trust and Kafig Pty. Ltd.  |
| 4.18    | Amendment and Restatement Agreement dated as of August 1, 2011, among Baker & Spice Aviation Limited, Commercial Aviation Solutions Australia Pty. Ltd. as trustee for The Aviation Solutions Unit Trust, Coronet Aviation Australia Pty. Ltd. as trustee for The Barcom Aviation Unit Trust, the financial institutions referred to therein and Bank of Scotland plc (with the Amended and Restated Umbrella Loan Agreement dated August 1, 2011) |

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- 4.19 Loan Agreement dated as of November 14, 2007, among Global Aviation Holdings Fund Limited, GAHF (Ireland) Limited, Caledonian Aviation Holdings Limited and Norddeutsche Landesbank Girozentrale.
- 4.20 Form of Loan Agreement among Hobart Aviation Holdings Limited, Norddeutsche Landesbank Girozentrale and each borrower thereof.
- 4.21 Amendment No. 1 to Amended and Restated Management Agreement dated as of October 14, 2011, between Fly Leasing Limited and Fly Leasing Management Co. Limited

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**Exhibit**

| <b>Number</b> | <b>Description of Exhibit</b>   |
|---------------|---|
| 4.22          | Form of Servicing Agreement among BBAM LLC, BBAM Aviation Services Limited and each company thereof.  |
| 8.1           | List of the Company's subsidiaries.   |
| 12.1          | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002.   |
| 12.2          | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002.   |
| 13.1          | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002.   |
| 15.1          | Consent of Ernst & Young LLP.   |
| 101           | The following materials from the Company's Annual Report on Form 20-F for the year ended December 31, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of December 31, 2011 and 2010, (ii) Consolidated Statements of Income for the years ended December 31, 2011, 2010 and 2009, (iii) Consolidated Statement of Shareholders' Equity for the years ended December 31, 2009, 2010 and 2011, (iv) Consolidated Statements of Cash Flows for the years ended December 31, 2011, 2010 and 2009, and (v) Notes to Consolidated Financial Statements for the year ended December 31, 2011. |

\* Previously filed with the Registration Statement on Form F-1, File No. 333-145994.

\*\* Previously filed with the Annual Report on Form 20-F for the year ended December 31, 2007.

\*\*\* Previously filed as an exhibit on Form 6-K dated June 30, 2010.

\*\*\*\* Previously filed as an exhibit on Form 6-K dated May 7, 2010.

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**SIGNATURE**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this Annual Report on its behalf.

**Fly Leasing Limited**

By: /s/ Colm Barrington  
Colm Barrington  
Chief Executive Officer and Director

Dated: March 16, 2012