Alliance HealthCare Services, Inc Form 10-Q November 09, 2011 <u>Table of Contents</u>

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

# THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended: September 30, 2011

Commission File Number: 1-16609

# **ALLIANCE HEALTHCARE SERVICES, INC.**

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of 33-0239910 (IRS Employer

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incorporation or organization)

#### (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No<sup>-</sup>

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer х .. Non-accelerated filer "(Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of October 31, 2011:

Common Stock, \$.01 par value, 53,097,785 shares

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Suite 400

Newport Beach, California 92660

(Address of principal executive office)

(949) 242-5300

**Identification Number**)

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### FORM 10-Q

#### September 30, 2011

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#### PART I FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

## ALLIANCE HEALTHCARE SERVICES, INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (Unaudited)

#### (in thousands)

	De	cember 31, 2010	Ser	otember 30, 2011
ASSETS				
Current assets:				
Cash and cash equivalents	\$	97,162	\$	40,334
Accounts receivable, net of allowance for doubtful accounts		62,956		74,445
Deferred income taxes		7,344		7,344
Prepaid expenses		9,802		7,015
Other receivables		3,594		5,938
Total current assets		180,858		135,076
Equipment, at cost		902,829		949,514
Less accumulated depreciation		(591,145)		(643,009)
Equipment, net		311,684		306,505
Goodwill		193,126		57,863
Other intangible assets, net		94,622		145,853
Deferred financing costs, net		14,883		18,170
Other assets		21,028		27,468
Total assets	\$	816,201	\$	690,935
LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)				
Current liabilities:	<b>.</b>		<b>.</b>	
Accounts payable	\$	15,541	\$	20,548
Accrued compensation and related expenses		17,061		16,173
Accrued interest payable		5,812		9,502
Other accrued liabilities		37,138		36,167
Current portion of long-term debt		9,709		24,582
Total current liabilities		85,261		106,972
Long-term debt, net of current portion		455,747		434,647
Senior notes		187,809		188,031
Other liabilities		1,229		1,343
Deferred income taxes		72,496		48,264
Total liabilities		802,542		779,257
Commitments and contingencies (Note 12)				
Stockholders equity (deficit):				
Common stock		525		526

Treasury stock	(2,551)	(2,636)
Additional paid-in capital	16,062	19,365
Accumulated comprehensive loss	(669)	(973)
Accumulated deficit	(11,176)	(154,889)
Total stockholders equity (deficit) attributable to Alliance HealthCare Services, Inc.	2,191	(138,607)
Noncontrolling interest	11,468	50,285
Total stockholders equity (deficit)	13,659	(88,322)
Total liabilities and stockholders equity (deficit)	\$ 816,201	\$ 690,935
	, -	

See accompanying notes.

#### ALLIANCE HEALTHCARE SERVICES, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

#### AND COMPREHENSIVE INCOME (LOSS)

#### (Unaudited)

#### (in thousands, except per share amounts)

	Quarter Ended September 30, 2010 2011				nths Ended nber 30, 2011			
Revenues		21,090		26,791	\$	361,158	\$	372,999
Costs and expenses:	ų.		Ψ		Ψ	001,100	Ŷ	0, _,,,,,
Cost of revenues, excluding depreciation and amortization		66,304	-	71,819		196,711		210,579
Selling, general and administrative expenses		16,915		9,760		49,546		56,707
Transaction costs		756		1,135		1,543		3,317
Severance and related costs		303		2,779		846		3,509
Impairment charges			15	55,703				155,703
Depreciation expense		22,995		22,710		69,780		67,959
Amortization expense		3,308		4,330		9,201		12,265
Interest expense and other, net		12,629	]	2,436		38,752		36,171
Other (income) and expense, net		(299)		533		(627)		663
Total costs and expenses	1	22,911	29	91,205		365,752		546,873
Loss before income taxes, earnings from unconsolidated investees, and								
noncontrolling interest		(1,821)	· ·	54,414)		(4,594)		(173,874)
Income tax benefit		(799)	(2	26,561)		(1,485)		(30,141)
Earnings from unconsolidated investees		(922)		(716)		(2,900)		(2,736)
Net loss		(100)	(13	37,137)		(209)		(140,997)
Less: Net income attributable to noncontrolling interest		(880)		(133)		(2,854)		(2,716)
Net loss attributable to Alliance HealthCare Services, Inc.	\$	(980)	\$(13	37,270)	\$	(3,063)	\$	(143,713)
Comprehensive loss, net of taxes:								
Net loss attributable to Alliance HealthCare Services, Inc.	\$	(980)	\$(13	37,270)	\$	(3,063)	\$	(143,713)
Unrealized gain (loss) on hedging transactions, net of taxes		467		(103)		1,095		(304)
Comprehensive loss, net of taxes:	\$	(513)	\$(13	37,373)	\$	(1,968)	\$	(144,017)
Loss per common share attributable to Alliance HealthCare Services, Inc.:								
Basic	\$	(0.02)	\$	(2.58)	\$	(0.06)	\$	(2.70)
Diluted	\$	(0.02)	\$	(2.58)	\$	(0.06)	\$	(2.70)
Weighted-average number of shares of common stock and common stock equivalents:								
Basic		52,762	4	53,198		52,755		53,143
Diluted See accompanying notes.		52,762	4	53,198		52,755		53,143

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (Unaudited)

#### (in thousands)

	Nine Mor Septen 2010		
Operating activities:			
Net loss	\$ (209)	\$ (140,997)	
Adjustments to reconcile net loss to net cash provided by operating activities:			
Provision for doubtful accounts	615	3,292	
Share-based payment	4,189	3,718	
Depreciation and amortization	78,981	80,224	
Impairment charges		155,703	
Amortization of deferred financing costs and other	2,037	2,984	
Accretion of discount on long term debt	1,140	1,196	
Adjustment of derivatives to fair value	81	(42)	
Distributions greater than (less than) undistributed earnings from investees	1,125	(1,026)	
Deferred income taxes	(2,230)	(30,206)	
(Gain) loss on sale of assets	(627)	852	
Changes in operating assets and liabilities, net of the effects of acquisitions:	(0=7)	001	
Accounts receivable	(4,696)	(9,600)	
Prepaid expenses	847	3,240	
Other receivables	1.034	(2,323)	
Other assets	225	(436)	
Accounts payable	(4,742)	3,609	
Accrued compensation and related expenses	1,299	(1,386)	
Accrued interest payable	5,766	3,616	
Income taxes payable	85	59	
Other accrued liabilities	179	(1,433)	
Other accrued habilities	179	(1,455)	
Net cash provided by operating activities	85,099	71,044	
Investing activities:			
Equipment purchases	(43,835)	(36,116)	
(Increase) decrease in deposits on equipment	(1,956)	1,068	
Acquisitions, net of cash received	(32,221)	(47,913)	
Decrease in cash in escrow	485	1,063	
Investment in unconsolidated joint ventures	(250)		
Proceeds from sale of assets	2,178	392	
Net cash used in investing activities	(75,599)	(81,506)	
Financing activities:			
Principal payments on equipment debt	(5,317)	(8,079)	
Proceeds from equipment debt	358	1,600	
Principal payments on term loan facility	(3,450)	(28,450)	
Principal payments on senior subordinated notes	(5,582)		
Payments of debt issuance and amendment costs	(416)	(6,271)	
Payments of contingent consideration		(1,626)	

Noncontrolling interest in subsidiaries	(3,382)	(3,509)
Proceeds from shared-based payment arrangements	76	54
Purchase of treasury stock	(47)	(85)
Net cash used in financing activities	(17,760)	(46,366)
Net decrease in cash and cash equivalents	(8,260)	(56,828)
Cash and cash equivalents, beginning of period	111,884	97,162
Cash and cash equivalents, end of period	\$ 103,624	\$ 40,334

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

#### (Unaudited)

#### (in thousands)

		nths Ended nber 30, 2011
Supplemental disclosure of cash flow information:		
Interest paid	\$ 28,361	\$ 29,228
Income taxes paid, net of refunds	165	(2,335)
Supplemental disclosure of non-cash investing and financing activities:		
Net book value of assets exchanged	\$ 1,602	\$ 45
Capital lease obligations related to the purchase of equipment	575	2,461
Capital lease obligations transferred		(706)
Comprehensive gain (loss) from hedging transactions, net of taxes	1,095	(304)
Equipment debt assumed in connection with acquisitions		25,973
Equipment purchases in accounts payable	585	317
Contingent consideration for acquisitions (Note 2)	3,958	
Noncontrolling interest assumed in connection with acquisitions (Note 2)	5,036	39,610

See accompanying notes.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

#### 1. Basis of Presentation, Principles of Consolidation, and Use of Estimates

**Basis of Presentation** The accompanying unaudited condensed consolidated financial statements have been prepared by Alliance HealthCare Services, Inc. (the Company ) in accordance with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles (GAAP) for complete financial statements. In the opinion of management, all adjustments (including normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the quarter and nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011. The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes to the consolidated financial statements for the year ended December 31, 2010.

**Principles of Consolidation** The accompanying unaudited condensed consolidated financial statements of the Company include the assets, liabilities, revenues and expenses of all majority-owned subsidiaries over which the Company exercises control. Intercompany transactions have been eliminated. The Company records noncontrolling interest related to its consolidated subsidiaries which are not wholly owned. Investments in non-consolidated investees are accounted for under the equity method.

**Use of Estimates** The preparation of condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

#### 2. Transactions

In the second quarter of 2010, the Company purchased a majority of the outstanding membership interests of Radiology 24/7, LLC ( RAD 24/7 ), a teleradiology services company, which provides primarily final, subspecialty professional radiology interpretation services and outsourced staffing services for magnetic resonance imaging ( MRI ), position emission tomography/computed tomography ( PET/CT ), computed tomography ( CT ), mammography, X-Ray and other imaging modalities and also preliminary radiology interpretation services nationwide. The purchase price consisted of \$8,860 in cash, \$3,775 in contingent payments, and \$659 in assumed liabilities. The Company financed this acquisition using internally generated funds. As a result of this acquisition, the Company recorded goodwill of \$9,883 and acquired intangible assets of \$8,000, of which \$6,450 was assigned to customer relationships, which are being amortized over ten years, and \$1,450 was assigned to trademarks, which are being amortized over seven years. The intangible assets were recorded at fair value at the acquisition included \$3,775 for contingent payments due upon the achievement of certain revenue targets, which is expected to be resolved over the two years following the acquisition date. All contingent payments were recorded at fair value at the acquisition include \$3,775 for contingent payments were recorded at fair value of noncontrolling interest related to this transaction was \$5,036 as of the acquisition date. The year ended December 31, 2010 included nine months of operations from this acquisition. During the quarter and nine months ended September 30, 2011, the Company recognized a charge of \$343 and \$220, respectively, in expenses related to increasing the estimated value of contingent consideration.

Also in the second quarter of 2010, the Company purchased all of the outstanding membership interests of Diagnostic Health Center of Anchorage, LLC ( DHC ), a fixed-site imaging center located in Anchorage, Alaska. The center operates in a Certificate-of-Need state, and is a multi-modality imaging center which provides MRI, CT, digital mammography, X-Ray and other imaging services. The purchase price consisted of \$13,737 in cash and \$554 in assumed liabilities. The Company financed this acquisition using internally generated funds. As a result of this acquisition, the Company recorded goodwill of \$3,764 and acquired intangible assets of \$8,100, of which \$6,400 was assigned to the physician referral network, which is being amortized over 10 years, and \$1,750 was assigned to certificates of need held by DHC, which have indefinite useful lives and are not subject to amortization. The intangible assets were recorded at fair value at the acquisition date. All recorded goodwill and intangible assets are deductible for tax purposes and are being amortized over 15 years. The year ended December 31, 2010 included seven months of operations from this acquisition.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

In the third quarter of 2010, the Company purchased certain assets from Arkansas Cancer Center, P.A., located in Pine Bluff, Arkansas (Pine Bluff). This is the Company's third Arkansas-based radiation therapy facility. The purchase price consisted of \$9,489 in cash, \$427 in contingent payments and \$6 in assumed liabilities. The Company financed this acquisition using internally generated funds. As a result of this acquisition, the Company recorded goodwill of \$4,098 and acquired intangible assets of \$5,250, of which \$3,800 was assigned to the physician referral network, which is being amortized over 10 years, \$1,000 was assigned to trademarks, which are being amortized over 10 years, \$350 was assigned to a professional services agreement, which is being amortized over nine years and \$100 was assigned to the non-compete agreement, which is being amortized over nine years. The intangible assets were recorded at fair value at the acquisition date. The acquisition included a one-third interest in a joint venture which was recorded at a fair value of \$250 at the acquisition date. All recorded goodwill and intangible assets are deductible for tax purposes and are being amortized over 15 years. The acquisition included \$427 for contingent payments due upon the resolution of certain claims, which have been fully resolved at June 30, 2011. All contingent payments were recorded at fair value at the acquisition. During the quarter and nine months ended September 30, 2011, the Company recognized a charge of \$0 and \$35, respectively, in expenses related to increasing the estimated value of contingent consideration.

In the fourth quarter of 2010, the Company purchased certain assets from Cancer Treatment Center of Hazleton, located in Hazleton, Pennsylvania (Hazleton). This is the Company s first Pennsylvania-based radiation therapy facility and is a strategic addition to the Company s Bethesda cancer network, now totaling eleven centers located throughout Alabama, Mississippi, Arkansas, Pennsylvania and Missouri. The purchase price consisted of \$2,088 in cash and \$80 in assumed liabilities. The Company financed this acquisition using internally generated funds. As a result of this acquisition, the Company recorded goodwill of \$498 and acquired intangible assets of \$1,400, of which \$850 was assigned to the physician referral network, which is being amortized over 10 years, \$350 was assigned to trademarks, which have indefinite useful lives and are not subject to amortization, and \$200 was assigned to the non-compete agreement, which is being amortized over five years. The intangible assets were recorded at fair value at the acquisition date. All recorded goodwill and intangible assets are deductible for tax purposes and are being amortized over 15 years. The year ended December 31, 2010 included one month of operations from this acquisition.

In April of 2011, Radiology 24/7, LLC purchased certain assets from 24/7 Radiology (24/7 RAD), a professional radiology services company, which provides both preliminary and final professional radiology interpretation services for MRI, CT, ultrasound, X-Ray and other imaging modalities in 18 states. This acquisition expands the Company's professional services business line, building on the Company's prior acquisition of Radiology 24/7 during 2010. The purchase price consisted of \$5,500 in cash and \$1,109 in assumed liabilities. The Company financed this acquisition using internally generated funds. As a result of this acquisition, the Company recorded goodwill of \$2,229 and acquired intangible assets of \$2,500, of which \$1,400 was assigned to trademarks, which are being amortized over six years, \$950 was assigned to customer relationships, which are being amortized over seven years, and \$150 was assigned to the non-compete agreement, which is being amortized over three years. The intangible assets were recorded at fair value at the acquisition date. All recorded goodwill and intangible assets are deductible for tax purposes and are being amortized over 15 years. The values assigned to goodwill and intangible assets acquired are preliminary and may be subject to adjustment as the calculations of their respective fair values are not finalized. During the quarter ended September 30, 2011, the Company increased goodwill by \$500 as a result of an increase in consideration paid. The nine months ended September 30, 2011 included six months of operations from this acquisition.

The Company has not included pro forma information as these acquisitions did not have a material impact on its consolidated financial position or results of operations, individually or in the aggregate.

Also in April of 2011, the Company purchased all of the outstanding membership interests of US Radiosurgery, LLC (USR), a stereotactic radiosurgery provider based in Nashville, Tennessee. USR operates eight stereotactic radiosurgery centers (including one stereotactic radiosurgery center in an unconsolidated joint venture) in partnership with local hospitals and radiation oncologists in eight states, including Colorado, Texas, Illinois, Ohio, Oklahoma, Pennsylvania, Nevada and California. These eight stereotactic radiosurgery centers are structured

through partnerships and USR owns between 40% and 76% of the equity interests of the consolidated partnerships. This acquisition significantly expands the Company s nationwide footprint to 37 total radiation therapy centers, and further enables the Company to provide advanced treatment and technology to cancer patients. Following the acquisition of USR, the Company believes it is the nation s leading provider of stereotactic radiosurgery services with 16 dedicated centers at September 30, 2011. The preliminary purchase price consisted of \$52,399 in cash (exclusive of \$10,431 of cash acquired). The Company financed this acquisition using internally generated funds.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

The following table summarizes recognized amounts of identifiable assets acquired and liabilities assumed at the acquisition date:

Cash received	\$ 10,431
Accounts receivable	4,437
Other current assets	8,065
Equipment	26,379
Goodwill	14,339
Identifiable intangible assets	63,700
Equipment debt	(25,973)
Other liabilities	(9,369)
Noncontrolling interest	(39,610)
Cash consideration paid	\$ 52,399

As a result of this acquisition, the Company recorded goodwill of \$14,339 and acquired intangible assets of \$63,700, of which \$56,300 was assigned to customer relationships, which are being amortized over 20 years, \$4,200 was assigned to the non-compete agreement, which is being amortized over two years, and \$3,200 was assigned to trademarks, which are being amortized over 20 years. The intangible assets were recorded at fair value at the acquisition date. All of the goodwill from this acquisition is being reported in the Radiation Oncology segment. A portion of the recorded goodwill and intangible assets is being amortized over 15 years for tax purposes. The fair value of noncontrolling interest related to this transaction was \$39,610 as of the acquisition date. To estimate the fair value of noncontrolling interest, the Company used the Discounted Cash Flow method under the income approach and the Guideline Public Company method under the market approach. The values assigned to fixed assets, goodwill, intangible assets, equipment debt and noncontrolling interest acquired are preliminary and may be subject to adjustment as the calculations of their respective fair values are not finalized. During the quarter ended September 30, 2011, the Company increased goodwill by \$6,916 as a result of decreases in identifiable intangible assets of \$10,550, noncontrolling interest of \$2,750, and other liabilities of \$814 and an increase in fixed assets of \$70 as a result of changes in the provisional amounts that were included in the original preliminary valuation of assets acquired and liabilities assumed. The nine months ended September 30, 2011 included six months of operations from this acquisition, including \$8,792 and \$16,373 of revenue and \$2,440 and \$2,966 of net income for the quarter and nine months ended September 30, 2011, respectively.

Pro forma information represents revenue and results of operations of the combined entity for the current reporting period as though the acquisition date had been as of the beginning of the respective annual reporting periods. There were no non-recurring adjustments made to the pro forma information below. The following table represents the Company s pro forma information including USR:

	•	Quarter Ended September 30,		ths Ended iber 30,
	2010	2011	2010	2011
Revenue	\$ 128,707	\$ 126,791	\$ 382,497	\$ 379,446
Net income (loss) attributable to Alliance HealthCare Services, Inc.	\$ 219	\$ (137,270)	\$ (1,421)	\$ (143,729)

On August 4, 2011, the Company s Board of Directors approved a restructuring plan, including a significant organizational restructure, as well as a cost savings and efficiency initiative. This restructuring plan was initiated in the third quarter of 2011.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

The Company expects to incur approximately \$4,700 in severance and related costs associated with this cost savings plan during the six months ending December 31, 2011. The Company expects \$4,300 of these costs to be paid in cash. During the quarter and nine months ended September 30, 2011, the Company recorded \$3,597 related to these charges, of which \$2,759 was recorded in severance and related costs and \$838 was recorded in selling, general and administrative expenses.

On September 27, 2011, the Company entered into Amendment No. 1 to the Credit Agreement dated December 1, 2009 with Deutsche Bank Trust Company Americas, as administrative agent and the other lenders party thereto, pursuant to which the Company modified its financial covenants to provide it with greater flexibility for the next two years. Under the amended Credit Agreement, the Company is required to maintain (i) a maximum ratio of consolidated total debt to consolidated adjusted Earnings Before Income Tax, Depreciation and Amortization ( EBITDA ), as defined in the Credit Agreement, of 5.25 to 1.00 through June 30, 2012, 5.00 to 1.00 from July 1, 2012 through June 30, 2013 and 4.00 to 1.00 thereafter, and (ii) a minimum ratio of consolidated adjusted EBITDA to consolidated interest expense of 2.25 to 1.00 through December 31, 2012, 2.50 to 1.00 from January 1, 2013 through December 31, 2014 and 2.75 to 1.00 thereafter. As of September 30, 2011, the Company s ratio of consolidated total debt to consolidated adjusted EBITDA was 4.52 to 1.00 and its ratio of consolidated adjusted EBITDA to consolidated interest expense was 3.25 to 1.00.

As part of the amendment, the Company s quarterly amortization payments on the term loan facility were increased from \$1,150 to \$3,000 and the Company s annual excess cash flow sweep percentage was increased from 50% to 75%. The amendment also made other changes to the Credit Agreement, including revisions to the calculation of consolidated adjusted EBITDA and revisions to the covenants related to joint ventures, restricted payments and capital expenditures.

Additionally, the Company agreed to a decrease in the maximum amount of availability under its revolving credit facility from \$120,000 to \$70,000 and to increase margins on its borrowings under the credit facility. The margins under the revolving loans, which are based on our ratio of consolidated total debt to consolidated adjusted EBITDA were increased to 3.75% to 4.25% on base rate loans and 4.75% to 5.25% on London InterBank Offered Rate (LIBOR) loans. The margins under the term loans were increased to 4.25% on base rate loans and 5.25% on LIBOR loans. In addition, under the amended Credit Agreement, the Company will not be able to borrow under the revolving credit facility unless it is able to meet its ratio of consolidated total debt to consolidated adjusted EBITDA on a proforma basis after giving effect to the new borrowings. In the quarter ended September 30, 2011, the Company wrote off \$739 of deferred financing costs related to the revolving credit facility, which was recorded in transaction costs.

In September 2011, in connection with the execution of the amendment, the Company paid down \$25,000 of the borrowings outstanding under the term loan facility and paid a fee to the consenting lenders of \$6,008. As of September 30, 2011 there was \$426,950 outstanding under the term loan facility and no borrowings under the revolving credit facility.

#### 3. Share-Based Payment

The Company adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 718, Compensation Stock Compensation, in the fiscal year beginning January 1, 2006, using the modified prospective application transition method. Under ASC 718, the Company records in its consolidated statements of operations (i) compensation cost for options granted, modified, repurchased or cancelled on or after January 1, 2006 under the provisions of ASC 718 and (ii) compensation cost for the unvested portion of options granted prior to January 1, 2006 over their remaining vesting periods using the amounts previously measured under ASC 718 for pro forma disclosure purposes.

The Company has elected to follow the alternative transition method as described in ASC 718 for computing its beginning additional paid-in capital pool. In addition, the Company treats the tax deductions from stock options as being realized when they reduce taxes payable in accordance with the principles and timing under the relevant tax law.

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#### Stock Option Plans and Awards

In November 1999, the Company adopted an employee stock option plan (the 1999 Equity Plan ) pursuant to which options and awards with respect to a total of 6,325,000 shares of the Company s common stock became available for grant. On May 30, 2007, the Company adopted an amendment to the 1999 Equity Plan which increased the number of shares

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

available to be awarded to 8,025,000 shares. On May 27, 2009, the Company adopted an amendment to the 1999 Equity Plan which increased the number of shares available to be awarded to 11,025,000 shares. As of September 30, 2011, a total of 2,228,441 shares were available for grant under the 1999 Equity Plan. Options are granted with exercise prices equal to the fair value of the Company s common stock at the date of grant, except as noted below. All options have 10-year terms. Options granted after January 1, 2008 are time options which vest 25% each year, over four years. For options granted prior to January 1, 2008, initial stock option grants were comprised 50% of time options and 50% of performance options. The time options have a five-year vesting schedule, vesting 20% per year. The performance options cliff vest after eight years; however, in the event certain operating performance targets are met, up to 20% of the performance options may vest each year, accelerating the vesting period up to five years. During the three and nine months ended September 30, 2011, there were 149,000 options in which vesting was accelerated due to employment agreements. During the year ended December 31, 2010, there were no options in which vesting was accelerated. Prior to January 1, 2008, subsequent stock options granted under the 1999 Equity Plan to employees were always time options which vest 5% in the first year, 20% in the second year and 25% in years three through five.

The Company uses the Black-Scholes option pricing model to value the compensation expense associated with share-based payment awards. The fair value of each option award is estimated on the date of grant using the Black-Scholes option pricing model that uses the assumptions noted in the table below. In addition, forfeitures are estimated when recognizing compensation expense and the estimate of forfeitures will be adjusted over the requisite service period to the extent that actual forfeitures differ, or are expected to differ, from such estimates. Changes in estimated forfeitures will be recognized through a cumulative catch-up adjustment in the period of change and will also impact the amount of compensation expense to be recognized in future periods. The Company records share-based payments for stock options granted with exercise prices below the fair value of the Company s common stock at the date of grant and for certain stock options subject to amended performance targets under the 1999 Equity Plan, as discussed below.

The following weighted average assumptions were used in the estimated grant date fair value calculations for stock option awards:

		Nine Months Ended September 30,		
	2010	2011		
Risk free interest rate	3.12%	2.19%		
Expected dividend yield	0.00%	0.00%		
Expected stock price volatility	49.6%	49.8%		
Average expected life (in years)	6.25	5.50		

There were no stock options granted during the quarters ended September 30, 2010 and 2011.

The expected stock price volatility rates are based on a blend of the historical volatility of the Company s common stock and peer implied volatility. The risk free interest rates are based on the United States Treasury yield curve in effect at the time of grant for periods corresponding with the expected life of the option or award. The average expected life represents the weighted-average period of time that options or awards granted are expected to be outstanding, as calculated using the simplified method described in ASC 718, as the Company does not have sufficient historical exercise data to provide a reasonable basis upon which to estimate the expected terms and based on a change in the types of employees that receive share grants. The Company will continue to evaluate the use of the simplified method as historical exercise data become more sufficient.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

The following table summarizes the Company s stock option activity:

	Number of Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at December 31, 2010	4,930,925	\$ 6.61		
Granted	5,000	4.24		
Exercised	(12,400)	4.19		
Canceled	(459,600)	3.99		
Outstanding at September 30, 2011	4,463,925	\$ 6.56	4.56	\$
Vested and expected to vest in the future at September 30,				
2011	4,356,788	\$ 6.55	4.50	\$
Exercisable at September 30, 2011	3,606,701	\$ 6.56	3.83	\$

The weighted-average grant date fair value of options granted during the nine months ended September 30, 2010 and 2011 was \$2.95 per share and \$2.01 per share, respectively. There were no options exercised in the quarters ended September 30, 2010 and 2011. The total intrinsic value of options exercised during each of the nine months ended September 30, 2010 and 2011 was \$1. The total cash received from employees as a result of stock option exercises was \$68 and \$54 for the nine months ended September 30, 2010 and 2011, respectively.

The following table summarizes the Company s unvested stock option activity:

	Shares	Av Gra	ighted- verage nt Date r Value
Unvested at December 31, 2010	1,888,767	\$	3.76
Granted	5,000		2.01
Vested	(739,068)		3.93
Canceled	(297,475)		3.71
Unvested at September 30, 2011	857,224	\$	3.61

At September 30, 2011, the total unrecognized fair value share-based payment related to unvested stock options granted to both employees and non-employees was \$1,684, which is expected to be recognized over a remaining weighted-average period of 1.76 years. The valuation model applied in this calculation utilizes highly subjective assumptions that could potentially change over time, including the expected forfeiture rate and performance targets. Therefore, the amount of unrecognized share-based payment noted above does not necessarily represent the value that will ultimately be realized by the Company in the statements of operations. The total fair value of shares vested during the quarters ended

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September 30, 2010 and 2011 was \$66 and \$686, respectively. The total fair value of shares vested during the nine months ended September 30, 2010 and 2011 was \$2,486, and \$2,907, respectively.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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#### (Dollars in thousands, except per share amounts)

#### Restricted Stock Awards

The 1999 Equity Plan, as amended and restated, permits the award of restricted stock, restricted stock units, stock bonus awards and performance-based awards. During 2009, the Company granted 310,000 restricted stock awards ( awards ) to certain employees and 20,000 awards to non-employees of the Company. During 2010, the Company granted 913,000 awards to certain employees of the Company. These awards cliff vest after one to five years provided that the employee remains continuously employed and the non-employee continues service through the issuance date. During 2011, the Company granted 289,432 awards to certain employees of the Company. Of the awards granted in 2011, 24,432 of these awards cliff vest after one year provided that the employee remains continuously employed through the issuance date, 260,000 of these awards cliff vest after three years provided that the employee remains continuously employed through the issuance date and 5,000 of these awards cliff vest after one year provided that the employee meets certain performance criteria and remains continuously employed through the issuance date. The Company grants restricted stock awards to three non-employee directors of the Company who are unaffiliated with Oaktree Capital Management, LLC (Oaktree) and MTS Health Investors, LLC (MTS) (unaffiliated directors). These awards to unaffiliated directors cliff vest after one year based on the unaffiliated directors continued service with the Company through that date. During the years ended December 31, 2009 and 2010, the Company granted restricted stock awards of 41,016 and 60,789, respectively, to unaffiliated directors. During the year ended December 31, 2009, 4,558 of these shares vested due to a change in one of the unaffiliated directors in May 2009. For the quarters ended September 30, 2010 and 2011, the Company recorded share-based payment related to restricted stock awards of \$781 and \$667, respectively. For the nine months ended September 30, 2010 and 2011, the Company recorded share-based payment related to restricted stock awards of \$2,211 and \$2,099, respectively. The weighted-average grant date fair value of restricted stock awards granted during the quarter ended September 30, 2010 was \$2.12. There were no restricted stock awards granted during the quarter ended September 30, 2011. The weighted average grant date fair value of restricted stock awards granted during the nine months ended September 30, 2010 and 2011 was \$5.34 and \$4.24 per share, respectively.

The following table summarizes the Company s unvested restricted stock activity:

	Shares	Av Gra	eighted verage nt Date r Value
Unvested at December 31, 2010	1,395,789	\$	5.80
Granted	289,432		4.24
Vested	(140,716)		5.47
Canceled	(184,000)		5.28
Unvested at September 30, 2011	1,360,505	\$	5.58

At September 30, 2011, the total unrecognized fair value share-based payment related to restricted stock awards granted to employees was \$2,856, which is expected to be recognized over a remaining weighted-average period of 1.40 years. At September 30, 2011, the total unrecognized fair value share-based payment related to the restricted stock awards granted to unaffiliated directors was \$60, which is expected to be recognized over a remaining weighted-average period of 0.25 years. The unaffiliated directors will each receive a restricted stock award on December 31, 2011 and each December 31 thereafter (the Grant Date ) of the number of shares of common stock having a value equal to \$80, rounded down to the nearest whole share, and calculated using the average share price of the Company s stock over the fifteen-day period preceding the Grant Date. Such restricted stock awards will fully vest one year after the Grant Date based on the continued service of the

non-employee director through the vesting date. The valuation model applied in this calculation utilizes highly subjective assumptions that could potentially change over time, including the expected forfeiture rate. Therefore, the amount of unrecognized share-based payment noted above does not necessarily represent the amount that will ultimately be realized by the Company in the statements of operations.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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#### (Dollars in thousands, except per share amounts)

#### 4. Recent Accounting Pronouncements

**Fair Value of Financial Instruments** Accounting Standards Update (ASU) No. 2010-06, Improving Disclosures about Fair Value Measurements (ASU 2010-06), amends ASC 820, Fair Value Measurements and Disclosures, to add new requirements for disclosures about transfers into and out of Levels 1 and 2 and separate disclosures about purchases, sales, issuances, and settlements relating to Level 3 measurements. ASU 2010-06 also clarifies existing fair value disclosures about the level of disaggregation and about inputs and valuation techniques used to measure fair value. Further, ASU 2010-06 amends guidance on employers disclosures about postretirement benefit plan assets under ASC 715, Compensation Retirement Benefits, to require that disclosures be provided by classes of assets instead of by major categories of assets. ASU 2010-06 was effective for the first reporting period (including interim periods) beginning after December 15, 2009, except for the requirement to provide the Level 3 activity of purchases, sales, issuances, and settlements on a gross basis, which became effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The Company adopted the provisions of ASU 2010-06 on January 1, 2010. The adoption of ASU 2010-06 did not have a material impact on the Company's results of operations, cash flows or financial position.

ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in United States GAAP and IFRSs (ASU 2011-04), amends the wording used to describe many of the requirements in United States GAAP for measuring fair value and disclosure requirements in United States GAAP and IFRSs and improve their understandability. Some of the requirements clarify the FASB s intent about the application of existing fair value measurement requirements while other amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurement. The amendments. The amendments. The amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. The amendments ASU 2011-04 are effective prospectively for interim and annual periods beginning after December 15, 2011, with no early adoption permitted. The adoption of ASU 2011-04 is not expected to have a material impact on the Company s results of operations, cash flows, or financial position.

**Insurance Claims and Recoveries** ASU No. 2010-24, Presentation of Insurance Claims and Related Insurance Recoveries (ASU 2010-24), clarifies that health care entities should not net insurance recoveries against related claim liability unless otherwise allowed under United States GAAP. Further, such entities should determine the claim liabilities without considering insurance recoveries. It was determined a cumulative-effect adjustment should be recognized in opening retained earnings in the period of adoption if a difference exists between any liabilities and insurance receivables recorded as a result of applying these amendments. These amendments are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2010. Early adoption is permitted. The Company adopted the provisions of ASU 2010-24 on January 1, 2011. The adoption of ASU 2010-24 did not have a material impact on the Company s results of operations, cash flows, or financial position.

**Business Combinations** ASU No. 2010-29, Business Combinations, Disclosure of Supplementary Pro Forma Information for Business Combinations (ASU 2010-29) provides clarification regarding pro forma revenue and earnings disclosure requirements for business combinations. The amendments in this ASU specify that if a public entity presents comparative financial statements, the entity should disclose only revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period. The amendments also expand the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. The amendments are effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. Early adoption is permitted. The Company adopted the provisions of ASU 2010-29 on January 1, 2011. The adoption of ASU 2010-29 did not have a material impact on the Company's results of operations, cash flows, or financial position.

**Other Comprehensive Income** ASU No. 2011-05, Presentation of Comprehensive Income (ASU 2011-05), improves the comparability, consistency, and transparency of financial reporting and increases the prominence of items reported in other comprehensive income by eliminating the option to present components of other comprehensive income as part of the statement of changes in stockholders equity. The amendments in this standard require that all nonowner changes in stockholders equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Under either method, adjustments must be displayed for items that are reclassified from other comprehensive income (OCI) to net income, in both net income and OCI. The standard does not change the current option

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for presenting components of OCI gross or net of the effect of income taxes, provided that such tax effects are presented in the statement in which OCI is presented or disclosed in the notes to the financial statements. Additionally, the standard does not affect the calculation or reporting of earnings per share. The amendments in ASU 2011-05 are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and are to be applied retrospectively, with early adoption permitted. The Company adopted the provisions of ASU 2011-05 on June 30, 2011. The adoption of ASU 2011-05 did not have a material impact on the Company s results of operations, cash flows, or financial position.

**Patient Service Revenue** ASU No. 2011-07, Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities (ASU 2011-07), requires certain health care entities to change the presentation of their statement of operations by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue (net of contractual allowances and discounts). Additionally, those health care entities are required to provide enhanced disclosure about their policies for recognizing revenue and assessing bad debts. The amendments also require disclosures of patient service revenue (net of contractual allowances and discounts) as well as qualitative and quantitative information about changes in the allowance for doubtful accounts. The amendments in ASU 2011-07 are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2011. Early adoption is permitted. The Company is evaluating the impact the adoption of ASU 2011-07 will have on results of operations, cash flows, and financial position.

**Goodwill Impairment** ASU No. 2011-08, Intangibles Goodwill and Other (Topic 350): Testing Goodwill for Impairment (ASU 2011-08), is intended to simplify how entities, both public and nonpublic, test goodwill for impairment. ASU 2011-08 permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. The more-likely-than-not threshold is defined as having a likelihood of more than 50%. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted. The Company is evaluating the impact the adoption of ASU 2011-08 will have on results of operations, cash flows, and financial position.

#### 5. Fair Value of Financial Instruments

The Company used the following methods and assumptions in estimating fair value disclosure for financial instruments:

**Cash and cash equivalents** The carrying amounts reported in the balance sheet approximate fair value due to the short-term maturity or variable rates of these instruments.

**Debt** The fair value of the Company s fixed-rate debt was based on open bid/ask quotations of those notes at December 31, 2010 and September 30, 2011. The carrying amount of variable-rate borrowings at September 30, 2011 approximates fair value estimated based on current market rates and credit spreads for similar debt instruments.

**Derivative instruments** Fair value was determined based on the income approach and standard valuation techniques to convert future amounts to a single present amount and approximates the net gains and losses that would have been realized if the contracts had been settled at each period-end.

The estimated fair values of the Company s financial instruments are as follows:

	December	r 31, 2010	September 30, 2011		
	Carrying Value	Fair Value	Carrying Value	Fair Value	
Cash and cash equivalents	\$ 97,162	\$ 97,162	\$ 40,334	\$ 40,334	
Fixed-rate debt	187,809	177,650	188,031	141,075	
Variable-rate debt	447,549	447,549	420,073	420,073	
Derivative instruments - asset position	544	544	33	33	
Derivative instruments - liability position	226	226	396	396	

The Company adopted ASC 825, Financial Instruments, on January 1, 2008. ASC 825 applies to all assets and liabilities that are being measured and reported at fair value on a recurring basis. ASC 825 requires disclosure that establishes a framework for measuring fair value in accordance with United States GAAP, and expands disclosure about fair value measurements. This statement enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. The statement requires that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 Quoted market prices in active markets for identical assets or liabilities.

Level 2 Observable market based inputs or unobservable inputs, including similar securities in inactive markets, that are corroborated by market data.

**Level 3** Unobservable inputs that are not corroborated by market data. None of the Company s instruments have transferred from one level to another.

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The following table summarizes the valuation of the Company s financial instruments that are reported at fair value on a recurring basis by the above ASC 825 pricing levels as of December 31, 2010:

	Total	Quoted market prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Cash and cash equivalents	\$ 97,162	\$ 97,162	\$	\$
Interest rate contracts asset position	520		520	
Interest rate contracts liability position	226		226	
Fuel swap asset position	24			24

The following table summarizes the valuation of the Company s financial instruments that are reported at fair value on a recurring basis by the above ASC 825 pricing levels as of September 30, 2011:

	Total	p	ted market vrices in active ets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Cash and cash equivalents	\$ 40,334	\$	40,334	\$	\$
Interest rate contracts asset position	33			33	
Interest rate contracts liability position	226			226	
Fuel swap liability position	170				170

The following table summarizes the Company s fair value measurements of derivative instruments using significant unobservable inputs (Level 3):

Balance as of December 31, 2010	\$ 24
Total gains or losses (realized/unrealized)	
Included in earnings	35
Included in other comprehensive income	(229)
Balance as of September 30, 2011	\$ (170)
The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at the	
reporting date	\$ 74

The Company s derivative instruments are primarily pay-fixed, receive-variable interest rate swaps and caps based on LIBOR swap rate. The Company has elected to use the income approach to value these derivatives, using observable Level 2 market expectations at measurement date

and standard valuation techniques to convert future amounts to a single present amount assuming that participants are motivated, but not compelled to transact. Level 2 inputs for interest rate swap and cap valuations are limited to quoted prices for similar assets or liabilities in active markets (specifically futures contracts on LIBOR for the first two years) and inputs other than quoted prices that are observable for the asset or liability (specifically LIBOR cash and swap rates at commonly quoted intervals and implied volatilities for options). The Company has identified both a public and a private data source for use in valuing the Department of Energy (DOE) diesel fuel swap. There appears

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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to be a difference in the pricing for diesel fuel contracts traded on NYMEX and the pricing that brokers make available to retail clients hedging changes in the DOE average national diesel fuel price as executed by the Company. As a result the Company has elected to use broker data available from its counterparty and informally corroborated by a second broker to fair value the diesel fuel swap. The September 30, 2011 over-the-counter forward rates were compared to the fixed rates executed by the Company for each forward date. The loss on each forward date was then present valued at LIBOR plus a credit spread of 3.5%. Mid-market pricing is used as a practical expedient for fair value measurements. ASC 820 states that the fair value measurement of an asset or liability must reflect the nonperformance risk of the entity and the counterparty. Therefore, the impact of the counterparty s creditworthiness and the Company s creditworthiness has also been factored into the fair value measurement of the derivative instruments. For additional information please see Note 9 of the Notes to the Condensed Consolidated Financial Statements.

#### Disclosures for Non-Financial Assets Measured at Fair Value on a Non-Recurring Basis

The Company also measures the fair value of certain assets on a non-recurring basis, generally on an annual basis, or when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. These assets include goodwill, intangible assets, and investments in unconsolidated investees.

In accordance with ASC 350, Intangibles Goodwill and Other, since the carrying amounts of the Imaging segment s two reporting units were greater than their estimated fair values as determined in Step 1 of the interim impairment test, the Company was required to measure the fair value of goodwill of the Imaging segment s two reporting units in Step 2 of the interim impairment test. See Note 6 of the Notes to the Condensed Consolidated Financial Statements for further information.

To estimate the fair value of the Imaging segment s two reporting units, the Company utilized both the income and market valuation approaches. Under the income approach, the Discounted Cash Flow (DCF) method is used, which involves an analysis of future cash flow projections for the subject reporting unit. Cash flows are discounted at a rate reflective of the perceived risks inherent in the projections. A terminal value, the estimated value of the entity at the end of the discrete forecast, is calculated by dividing the terminal year net cash flow by an appropriate capitalization rate, which assumes constant growth into perpetuity. Under the market approach, the Guideline Public Company (GPC) method is used, for which the fair value of a business is estimated by comparing the subject company to similar companies with publicly traded ownership interests. From these guideline companies, valuation multiples are derived and then applied to the appropriate operating statistics of the subject company to arrive at indications of value. The Company identified six guideline companies for use in their analysis of reporting units. For purposes of this analysis, the guideline companies selected represented reasonably similar, but alternative investment opportunities to an investment in the reporting unit. The Company uses an average of the DCF method and the GPC method in assessing fair value for each reporting unit. This fair value determination was categorized as Level 3 (unobservable) in the fair value hierarchy.

ASC 350 also requires intangible assets with definite useful lives to be amortized over their respective estimated useful lives to their estimated residual values and reviewed for impairment in accordance with ASC 360, Property, Plant, and Equipment. During the third quarter of 2011, the Company also deemed it appropriate to perform a valuation of certain definite useful lived intangible assets in accordance with ASC 360. The Company applied the income approach to value these assets, utilizing the excess earnings method. This preliminary fair value determination is categorized as Level 3 (unobservable) in the fair value hierarchy. See Note 6 of the Notes to the Condensed Consolidated Financial Statements for further information.

#### 6. Goodwill and Intangible Assets

Changes in the carrying amount of goodwill are as follows:

<b>•</b> 101 212
\$ 194,243
18,242
(19,902)
543
193,126
16,568
153,000
1,169
\$ 57,863

#### ALLIANCE HEALTHCARE SERVICES, INC.

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Intangible assets consisted of the following:

	Do Gross Carrying Amount	Acc	iber 31, 2010 cumulated ortization	Iı	ntangible .ssets, net	So Gross Carrying Amount	Ac	mber 30, 201 cumulated nortization	Iı	ntangible ssets, net
Amortizing intangible assets:										
Customer contracts	\$ 101,297	\$	(50,417)	\$	50,880	\$152,901	\$	(55,049)	\$	97,852
Other	22,059		(12,494)		9,565	25,525		(10,951)		14,574
Total amortizing intangible assets	\$ 123,356	\$	(62,911)	\$	60,445	\$ 178,426	\$	(66,000)	\$	112,426
Intangible assets not subject to amortization					34,177					33,427
Total other intangible assets				\$	94,622				\$	145,853

In accordance with ASC 350, Intangibles Goodwill and Other, the Company has selected to perform an annual impairment test for goodwill and indefinite life intangible assets in the fourth quarter based on the financial information as of September 30, or more frequently when an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The Company compares the fair value of its reporting units to its carrying amount to determine if there is potential impairment. The fair value of the reporting unit is determined by an income approach and a market capitalization approach. Significant management judgment is required in the forecasts of future operating results that are used in the income approach. The estimates that the Company has used are consistent with the plans and estimates that it uses to manage its business. The Company bases its fair value estimates on forecasted revenue and operating costs which include a number of factors including, but not limited to, securing new customers, retention of existing customers, growth in imaging and radiation oncology revenues and the impact of continued cost savings initiatives. However, it is possible that plans and estimates may change. The Company recognized a goodwill impairment charge of \$19,902 in the Radiation Oncology segment in 2010. In 2010, in accordance with ASC 360, Property, Plant, and Equipment, certain intangible assets acquired in 2007 and 2009 were determined to be impaired, and the Company recorded a charge of \$16,121 in order to record these assets at fair value. No triggering events occurred during the fourth quarter of 2010 which required additional impairment testing based on financial information as of December 31, 2010.

With the recent decline in the Company s market capitalization during the third quarter of 2011, the Company performed an interim impairment test in the third quarter as of September 30, 2011. The Company completed Step 1 of its goodwill impairment test and has determined that the fair values of its two Imaging reporting units were lower than their respective carrying values. The decreases in value were due to the depressed equity market value, lowering the overall fair value used for goodwill impairment testing. The Company believes that the reduction in fair value which prompted the impairment charges is a result of sustained high unemployment rates, a reported decline in physician office visits, uncertainty related to healthcare reform, and other conditions in the United States arising from global economic conditions. These factors have had a sustained negative impact on the Company s stock price and on the fair values of its Imaging reporting units. As of the filing of this Quarterly Report on Form 10-Q for the third quarter of 2011, the Company had not completed Step 2 of the goodwill impairment analysis due to the complexities involved in determining the implied fair values of all applicable assets and liabilities. However, based on the work performed to date, the Company has concluded that an impairment loss is probable and can be reasonably estimated. ASC 350 requires that in circumstances in which Step 2 of the impairment analysis has not been completed, a company should recognize an estimated impairment charge to the extent that a company determines that it is probable that an impairment loss has occurred and such impairment loss can be reasonably estimated. Accordingly, the Company recorded a non-cash pretax goodwill impairment charge of \$153,000, which is the Company s best estimate of the

impairment loss during the quarter ended September 30, 2011. The impairment charge is based on a preliminary analysis and may be subject to material adjustments. During the fourth quarter, the Company intends to complete the valuation work to determine the fair values of the assets and liabilities of the Imaging segment s two reporting units and record an adjustment to the impairment charge, if necessary.

The Company also recorded impairment charges of \$750 under ASC 350 related to certain certificates of need with indefinite lives, which were related to the Imaging segment.

During the third quarter of 2011, based on the factors noted above, the Company also deemed it appropriate to perform a valuation of certain definite useful lived intangible assets in accordance with ASC 360. Based on this valuation, the Company recorded impairment charges of \$1,953 related to certain physician referral network intangible assets, which were related to the Imaging segment. The Company applied the income approach to value the physician referral networks, utilizing the excess earnings method.

The Company uses the estimated useful life to amortize customer contracts, which is a weighted-average of 15 years. Other intangible assets subject to amortization are estimated to have a weighted-average useful life of seven years. Amortization expense for intangible assets subject to amortization was \$3,308 and \$4,330 for the quarters ended September 30, 2010 and 2011, respectively, and \$9,201 and \$12,265 for the nine months ended September 30, 2010 and 2011, respectively. The intangible assets not subject to amortization represent certificates of need and regulatory authority rights which have indefinite useful lives.

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Estimated annual amortization expense for each of the fiscal years ending December 31, is presented below:

2011	\$ 16,460
2012	15,869
2013	11,621
2014	9,651
2015	8,906
2016	7,879

7. Other Accrued Liabilities

Other accrued liabilities consisted of the following:

	December 31, 2010	September 30, 2011
Accrued systems rental and maintenance costs	\$ 2,803	\$ 3,051
Accrued site rental fees	1,175	1,700
Accrued property and sales taxes payable	15,220	15,238
Accrued self-insurance expense	4,992	5,252
Other accrued expenses	9,459	8,808
Accrued contingent payments	3,489	2,118
Total	\$ 37,138	\$ 36,167

#### 8. Long-Term Debt and Senior Subordinated Credit Facility

Long-term debt consisted of the following:

	December 31, 2010	September 30, 2011
Term loan facility	\$ 455,400	\$ 426,950
Discount on term loan facility of 5.88%	(7,851)	(6,877)
Senior notes	190,000	190,000
Discount on senior notes of 8.25%	(2,191)	(1,969)
Equipment debt	17,907	39,156
Long-term debt, including current portion	653,265	647,260

Less current portion	9,709	2	24,582
Long-term debt	\$ 643,556	\$ 62	22,678

In connection with the acquisition of USR the Company assumed \$25,973 in equipment debt. In September 2011, in connection with the execution of Amendment No. 1 to the Credit Agreement, the Company paid down \$25,000 of the borrowings outstanding under the term loan facility. See Note 2 of the Notes to the Condensed Consolidated Financial Statements.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

#### 9. Derivatives

The Company accounts for derivative instruments and hedging activities in accordance with the provisions of ASC 815, Derivatives and Hedging. Management generally designates derivatives in a hedge relationship with the identified exposure on the date the Company enters into a derivative contract, as disclosed below. The Company has only executed derivative instruments that are economic hedges of exposures that can qualify in hedge relationships under ASC 815. The Company formally documents all relationships between hedging instruments and hedged items, as well as the risk-management objective and strategy for undertaking various hedge transactions. In this documentation, the Company specifically identifies the firm commitment or forecasted transaction that has been designated as a hedged item and states how the hedging instrument is expected to hedge the risks related to the hedged item. The Company formally assesses effectiveness of its hedging relationships, both at the hedge inception and on an ongoing basis, then measures and records ineffectiveness. The Company would discontinue hedge accounting prospectively (i) if it is determined that the derivative is no longer effective in offsetting change in the cash flows of a hedged item, (ii) when the derivative expires or is sold, terminated or exercised, (iii) because it is probable that the forecasted transaction will not occur, or (iv) if management determines that designation of the derivative as a hedge instrument is no longer appropriate. The Company 's derivatives are recorded on the balance sheet at their fair value. For additional information please see Note 5 of the Notes to the Condensed Consolidated Financial Statements. For derivatives accounted for as cash flow hedges, any effective unrealized gains or losses on fair value are included in comprehensive income (loss), net of tax, and any ineffective gains or losses are recognized in income immediately. Amounts recorded in comprehensive income (loss) are reclassified to earnings when the hedged item

#### Cash Flow Hedges

#### Interest Rate Cash Flow Hedges

The Company has entered into multiple interest rate swap and cap agreements to hedge the future cash interest payments on portions of its variable rate bank debt. For the nine months ended September 30, 2010 and 2011, the Company had interest rate swap and cap agreements to hedge approximately \$242,719 and \$156,997 of its variable rate bank debt, respectively, or 37.0% and 24.3% of total debt, respectively. Over the next twelve months, the Company expects to reclassify \$232 from accumulated other comprehensive loss to interest expense and other, net.

In the first quarter of 2008, the Company entered into two interest rate swap agreements in accordance with Company policy in order to avoid unplanned volatility in the income statement due to changes in the LIBOR interest rate environment. The swap agreements, with a total notional amount of \$185,438, were designated as cash flow hedges of future cash interest payments associated with a portion of the Company s variable rate bank debt (the 2008 swaps ). These agreements were three years in length and matured in January 2011. Under the terms of these agreements, the Company received three-month LIBOR and paid a fixed rate of 3.15%. The net effect of the hedges was to record interest expense at a fixed rate of 5.65%, as the underlying debt incurred interest based on three-month LIBOR plus 2.50%. See below for additional information regarding the 2008 swaps. As discussed below, the Company elected to terminate and replace one of the 2008 swaps in the first quarter of 2009.

On September 15, 2008, Lehman Brothers Holdings, Inc. (LHI) filed for bankruptcy protection under Chapter 11 of the United States Bankruptcy Code. On October 6, 2008, Lehman Commercial Paper, Inc. (LCPI) filed for bankruptcy protection under Chapter 11 of the United States Bankruptcy Code. One of the Company s 2008 swaps with a notional amount of \$92,719 was with LCPI (the Lehman Swap). As of September 12, 2008, hedge accounting was terminated and all further changes in the fair market value of this swap were recorded in interest expense and other, net. Comprehensive income (loss) related to effective unrealized gains or losses on the fair value of the swap through September 12, 2008 remained in accumulated comprehensive income (loss) on the balance sheet and were amortized into interest expense and other, net through the first quarter of 2011, as the underlying interest payments were recognized in earnings. The swap was valued using the income approach with observable Level 2 market expectations at the measurement date and standard valuation techniques to convert future

amounts to a single discounted present amount.

During the first quarter of 2009, the Company replaced the Lehman Swap with an interest rate swap agreement which had a notional amount of \$92,719 (the 2009 Swap Replacement ) that had been designated as a cash flow hedge of variable future cash flows associated with a portion of the Company s long-term debt. Under the terms of this agreement, which matured in January 2011, the Company received three-month LIBOR and paid a fixed rate of 3.15%. The net effect of the hedge was to record interest expense at a fixed rate of 5.65%, as the debt incurred interest based on three-month LIBOR plus 2.50%.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

Additionally, during the first quarter of 2009, the Company entered into an additional interest rate swap agreement which had a notional amount of \$56,813 that had been designated as a cash flow hedge of future interest payments associated with a portion of the Company s variable rate bank debt (the New 2009 Swap ). Under the terms of this agreement, which was to mature in November 2011, the Company received three-month LIBOR and paid a fixed rate of 2.07%. The net effect of the hedge was to record interest expense at a fixed rate of 4.57%, as the underlying debt incurred interest based on three-month LIBOR plus 2.50%.

The Company elected to terminate one of the 2008 swaps and the New 2009 Swap in December 2009 in connection with entering into and completing various debt related transactions in order to expand its borrowing capacity and extend the maturity of its debt (the Refinance Transaction ) on December 1, 2009. As a result of the Refinance Transaction, the Company de-designated the 2008 swap, the 2009 Swap Replacement and the New 2009 Swap and hedge accounting was terminated and all further changes in the fair market value of these swaps are being recorded in interest expense and other, net. Comprehensive income (loss) related to effective unrealized gains or losses on the fair value of these swaps through September 30, 2009 remain in accumulated comprehensive income (loss) on the balance sheet and will be amortized into interest expense and other, net as the underlying interest payments are recognized in earnings. These swaps were valued using the income approach with observable Level 2 market expectations at the measurement date and standard valuation techniques to convert future amounts to a single discounted present amount.

In the first quarter of 2010, the Company entered into one interest rate swap agreement (the 2010 Swap ) and three interest rate cap agreements, in accordance with Company policy, in order to avoid unplanned volatility in the income statement due to changes in the LIBOR interest rate environment. The 2010 Swap, which matured in January 2011, had a notional amount of \$92,719 and synthetically unwound the effects of the 2009 Swap Replacement. The interest rate cap agreements, which mature in February 2014, have a total notional amount of \$150,000 and were designated as cash flow hedges of future cash interest payments associated with a portion of the Company s variable rate bank debt. Under these arrangements, the Company has purchased a cap on LIBOR at 4.50%. The Company paid \$1,537 to enter into the caps, which is being amortized through interest expense and other, net over the life of the agreements.

In the second quarter of 2011, the Company acquired two interest rate swap agreements (the USR Swaps ) as part of the acquisition of USR. One of the USR Swaps, which matures in October 2015, has a notional amount of \$4,270 as of September 30, 2011. Under the terms of this agreement, the Company receives one-month LIBOR and pays a fixed rate of 5.71%. The net effect of the hedge is to record interest expense at a fixed rate of 8.71%, as the underlying debt incurred interest based on one-month LIBOR plus 3.00%. The other USR Swap, which matures in April 2014, has a notional amount of \$2,727 as of September 30, 2011. Under the terms of this agreement, the Company receives one-month LIBOR and pays a fixed rate of 4.15%. The net effect of the hedge is to record interest expense at a fixed rate of 6.15%, as the underlying debt incurred interest based on one-month LIBOR plus 2.00%. As a result of the acquisition of USR, the USR Swaps were de-designated and hedge accounting was terminated and all further changes in the fair market value of these swaps are being recorded in interest expense and other, net.

#### Diesel Fuel Cash Flow Hedges

The Company is exposed to market fluctuations in diesel fuel prices related to its mobile fleet. During the first quarter of 2009, the Company entered into a diesel fuel swap agreement which had a notional quantity of 1,008,000 gallons, or 84,000 gallons per month, to hedge future cash payments associated with the Company purchasing diesel fuel for its mobile fleet. Under the terms of this agreement, which matured in February 2010, the Company received the DOE published monthly average price per gallon and paid a fixed rate of two dollars and sixty-three cents per gallon. The Company designated this swap as a cash flow hedge of future cash flows associated with its diesel fuel payments. The swap was designated in a cash flow relationship in the month following execution. The loss from trade date to designation date was recorded in other (income) and expense, net. Post-designation, the Company recorded effective changes in the fair value of the swap through comprehensive income (loss) and reclassified gains or losses to fuel expense (included in cost of revenues, excluding depreciation and amortization) when the underlying fuel was purchased.

During the first quarter of 2010, the Company entered into a diesel fuel swap agreement which had a notional quantity of 1,008,000 gallons, or 84,000 gallons per month, to hedge future cash payments associated with the Company purchasing diesel fuel for its mobile fleet. Under the terms of this agreement, which matured in February 2011, the Company received the DOE published monthly average price per gallon and paid a fixed rate of three dollars and twenty-five cents per gallon.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

The Company designated this swap as a cash flow hedge of future cash flows associated with its diesel fuel payments. The Company recorded effective changes in the fair value of the swap through comprehensive income (loss) and reclassified gains or losses to fuel expense (included in cost of revenues, excluding depreciation and amortization) when the underlying fuel was purchased.

During the second quarter of 2011, the Company entered into a diesel fuel swap agreement which has a notional quantity of 450,000 gallons, or 37,500 gallons per month, to hedge future cash payments associated with the Company purchasing diesel fuel for its mobile fleet. Under the terms of this agreement, which matures in April 2012, the Company receives the DOE published monthly average price per gallon and pays a fixed rate of four dollars and thirty-one cents per gallon. The Company designated this swap as a cash flow hedge of future cash flows associated with its diesel fuel payments.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

Quantitative information about the Company s derivatives impact on performance and operations is provided below:

	Asset Derivatives as of September 30, 2011 Balance Sheet		11
	Location	Fair	Value
Derivatives designated as hedging instruments			
Interest rate contracts	Other assets	\$	33

	Liability Derivat as of September 30 Balance Sheet Location				
Derivatives designated as hedging instruments					
Interest rate contracts	Other liabilities	\$	226		
Diesel fuel swaps	Other liabilities	\$	170		

The Effect of Designated Derivative Instruments on the Statement of Operations

#### For the Quarter Ended September 30, 2010

Derivatives in Cash Flow Hedging Relationships	Reco O Der (Ef	of Gain (Loss) gnized in CI on ivatives ffective ortion)	Location of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	R6 Ac (	t of Gain (Loss) eclassified from cumulated OCI into Income Effective Portion)	Location of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion)	Amount of Gain (Lo Recognized in Income on Derivatives (Ineffective Portion)
Interest rate contracts	\$	(279)	Interest expense and other, net	\$	(907)	Interest expense and other, net	\$
Diesel fuel swap		47	Fuel expense (included in Costs of revenues, excluding depreciation and amortization)		(78)	Other (income) and expense, net	
Total	\$	(232)		\$	(985)		\$

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

#### The Effect of Designated Derivative Instruments on the Statement of Operations

For the Nine Months Ended September 30, 2010

Derivatives in Cash Flow Hedging Relationships	Rec ( De (F	of Gain (Loss) ognized in OCI on erivatives Effective Portion)	Location of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	t of Gain (Loss) eclassified from cumulated OCI into Income Effective Portion)	Location of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion)	Amount of Gain (Lo Recognized in Income on Derivatives (Ineffective Portion)
Interest rate contracts	\$	(1,308)	Interest expense and other, net	\$ (3,196)	Interest expense and other, net	\$
Diesel fuel swap		(202)	Fuel expense (included in Costs of revenues, excluding depreciation and amortization)	(141)	Other (income) and expense, net	
Total	\$	(1,510)		\$ (3,337)		\$

#### The Effect of Non-Designated Derivative Instruments on the Statement of Operations

For the Quarter Ended September 30, 2010

		Amour	nt of Gain
	Location of Gain (Loss)	(Loss) Re	cognized in
	Recognized in Income on	Inco	ome on
Derivatives in Cash Flow Hedging Relationships	Derivatives	Derivatives	
Interest rate contracts	Interest expense and	\$	(46)
	other net		

The Effect of Non-Designated Derivative Instruments on the Statement of Operations

For the Nine Months Ended September 30, 2010

**Derivatives in Cash Flow Hedging Relationships** 

Location of Gain (Loss) Recognized in Income on Derivatives Amount of Gain (Loss) Recognized in Income on

		Deri	ivatives
Interest rate contracts	Interest expense and	\$	(349)
	other, net		

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

#### The Effect of Designated Derivative Instruments on the Statement of Operations

For the Quarter Ended September 30, 2011

Derivatives in Cash Flow Hedging Relationships	Reco O Der (Ef	f Gain (Loss) gnized in CI on ivatives fective rtion)	Location of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Recla fr Accun OCl Inc (Effe	Gain (Loss) ssified om nulated [ into ome ective tion)	Location of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion)	Amount of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion
Interest rate contracts	\$	(102)	Interest expense and other, net	\$	46	Interest expense and other, net	\$
Diesel fuel swap		(60)	Fuel expense (included in Costs of revenues, excluding depreciation and amortization)		(50)	Other (income) and expense, net	
Total	\$	(162)		\$	(4)		\$

#### The Effect of Designated Derivative Instruments on the Statement of Operations

For the Nine Months Ended September 30, 2011

Derivatives in Cash Flow Hedging Relationships	Recog O Der (Ef	f Gain (Loss) gnized in CI on ivatives fective rtion)	Location of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Rec f Accumula In (Ef	of Gain (Loss) lassified from ated OCI into acome ffective ortion)	Location of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion)	Amount of ( Recog in Inc or Deriva (Ineffe Port	nized come 1 atives ective
Interest rate contracts	\$	(458)	Interest expense and other, net	\$	(165)	Interest expense and other, net	\$	
Diesel fuel swap		(133)	Fuel expense (included in Costs of revenues, excluding depreciation and amortization)		(35)	Other (income) and expense, net		(1)
Total	\$	(591)		\$	(200)		\$	(1)

## The Effect of Non-Designated Derivative Instruments on the Statement of Operations

## For the Quarter Ended September 30, 2011

Derivatives in Cash Flow Hedging Relationships	Location of Gain (Loss) Recognized in Income on Derivatives	(Loss) Re Inco	nt of Gain cognized in ome on vatives
Interest rate contracts	Interest expense and other, net	\$	(47)

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

(Unaudited)

#### (Dollars in thousands, except per share amounts)

#### The Effect of Non-Designated Derivative Instruments on the Statement of Operations

For the Nine Months Ended September 30, 2011

		Amou	nt of Gain
	Location of Gain (Loss)	(Loss) Recognized Income on	
	Recognized in Income on		
Derivatives in Cash Flow Hedging Relationships	Derivatives	Derivatives	
Interest rate contracts	Interest expense and other, net	\$	(131)

#### 10. Income Taxes

For the quarter and nine months ended September 30, 2010, the Company recorded an income tax benefit of \$799 and \$1,485, or 45.0% and 32.7% of the Company s pretax loss, respectively. For the quarter and nine months ended September 30, 2011, the Company recorded an income tax benefit of \$26,561 and \$30,141, or 16.2% and 17.3% of the Company s pretax loss, respectively. The income tax benefit for the quarters and nine months ended September 30, 2010 and 2011 were based on estimated annual effective tax rates applied to pretax loss, adjusted for discrete items, including non-deductible goodwill impairment. The effective tax rates for the quarter and nine months ended September 30, 2010 differed from the federal statutory rate principally as a result of state income taxes and permanent non-deductible tax items, including share-based payments, unrecognized tax benefits, and other permanent differences. The effective tax rates for the quarter and nine months ended September 30, 2011 differed from the federal statutory rate primarily due to non-deductible goodwill impairment, state income taxes and other permanent non-deductible tax items, including share-based payments, unrecognized tax items, including share-based payments, unrecognized tax benefits, and other permanent differences.

The Company recorded a goodwill impairment charge of \$153,000 during the third quarter of 2011, of which \$97,126 related to non-deductible goodwill. Impairment of non-deductible goodwill reduced the income tax benefit of the impairment by \$38,265 and reduced the Company s effective tax rate by approximately 58.7% and 55.6% for the quarter and nine months ended September 30, 2011, respectively.

As of September 30, 2011, the Company has provided a liability for \$1,062 of unrecognized tax benefits related to various federal and state income tax matters. The tax-effected amount that would reduce the Company s effective income tax rate if recognized is \$488.

The Company recognizes accrued interest and penalties related to unrecognized tax benefits in income tax expense. As of September 30, 2011, the Company had approximately \$116 in accrued interest and penalties related to unrecognized tax benefits.

The Company is subject to United States federal income tax as well as income tax of multiple state tax jurisdictions. The Company is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended December 31, 2008 through 2010. The Company s and its subsidiaries state income tax returns are open to audit under the applicable statutes of limitations for the years ended December 31, 2006 through 2010. The Company does not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months.

#### 11. Earnings (Loss) Per Common Share

Basic net income (loss) per share is computed utilizing the two-class method and is calculated based on weighted-average number of common shares outstanding during the periods presented, excluding nonvested restricted stock units which do not contain nonforfeitable rights to

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dividend and dividend equivalents.

Diluted net income (loss) per share is computed using the weighted-average number of common and common equivalent shares outstanding during the periods utilizing the two-class method for stock options, nonvested restricted stock and nonvested restricted stock units. Potentially dilutive securities are not considered in the calculation of net loss per share as their impact would be anti-dilutive.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

The following table sets forth the computation of basic and diluted earnings (loss) per share (amounts in thousands, except per share amounts):

•			nths Ended nber 30, 2011
\$ (980)	\$ (137,270)	\$ (3,063)	\$ (143,713)
52,762	53,198	52,755	53,143
52,762	53,198	52,755	53,143
\$ (0.02)	\$ (2.58)	\$ (0.06)	\$ (2.70)
\$ (0.02)	\$ (2.58)	\$ (0.06)	\$ (2.70)
4,270	4,619	4,321	4,778
\$ 7.14	\$ 6.59	\$ 7.15	\$ 6.61
	Septer 2010 \$ (980) 52,762 52,762 \$ (0.02) \$ (0.02) \$ (0.02)	\$ (980) \$ (137,270)   52,762 53,198   52,762 53,198   \$ (0.02) \$ (2.58)   \$ (0.02) \$ (2.58)   \$ (0.02) \$ (2.58)   \$ (0.02) \$ (2.58)   \$ (0.02) \$ (2.58)   \$ (0.02) \$ (2.58)   \$ (0.02) \$ (2.58)	September 30, 2010   Septem 2010     \$ (980)   \$ (137,270)   \$ (3,063)     52,762   53,198   52,755     52,762   53,198   52,755     \$ (0.02)   \$ (2.58)   \$ (0.06)     \$ (0.02)   \$ (2.58)   \$ (0.06)     4,270   4,619   4,321

#### 12. Commitments and Contingencies

The Company has applied the disclosure provisions of ASC 460, Guarantees, to its agreements that contain guarantee or indemnification clauses. These disclosure provisions expand those required by ASC 440, Commitments, and ASC 450, Contingencies, by requiring a guarantor to disclose certain types of guarantees, even if the likelihood of requiring the guarantor s performance is remote. The following is a description of arrangements in which the Company is the guarantor or indemnifies a party.

In the normal course of business, the Company has made certain guarantees and indemnities, under which it may be required to make payments to a guaranteed or indemnified party, in relation to certain transactions. The Company indemnifies other parties, including customers, lessors, and parties to other transactions with the Company, with respect to certain matters. The Company has agreed to hold the other party harmless against losses arising from certain events as defined within the particular contract, which may include, for example, litigation or claims arising from a breach of representations or covenants. In addition, the Company has entered into indemnification agreements with its executive officers and directors and the Company s bylaws contain similar indemnification obligations. Under these arrangements, the Company is obligated to indemnify, to the fullest extent permitted under applicable law, its current or former officers and directors for various amounts incurred with

respect to actions, suits or proceedings in which they were made, or threatened to be made, a party as a result of acting as an officer or director.

It is not possible to determine the maximum potential amount under these indemnification agreements due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement.

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

Historically, payments made related to these indemnifications have been immaterial. At September 30, 2011, the Company has determined that no liability is necessary related to these guarantees and indemnities.

In connection with the Company s acquisition of Medical Outsourcing Services, LLC (MOS) in the third quarter of 2008, the Company subsequently identified a Medicare billing practice related to a portion of MOS s retail billing operations that raised compliance issues under Medicare reimbursement guidelines. The practice was in place prior to the acquisition and was discontinued when the Company became aware of it. In accordance with its corporate compliance program, the Company has entered into discussions with representatives of the federal government to advise them of the issue and seek guidance on appropriate next steps. The discussions are ongoing and no resolution has yet been reached. No material amounts have been accrued to date.

In June 2010, the Company commenced arbitration proceedings against the former owners of MOS related to the Medicare billing matter. In the arbitration, the Company asserted claims of fraud and breach of representations and warranties. If the Company is unsuccessful in its arbitration claim, indemnification would likely be unavailable to it with respect to any amounts that may be owed to the government in connection with MOS s Medicare billing practice. A decision in the arbitration matter is expected in December 2011.

Although the government may seek repayment and penalties relating to the billing practice, the Company does not expect that such repayment and penalties taken as a whole, if imposed on the Company, would have a material impact on the Company s results of operations, cash flows or financial position because the Company believes the amounts it would owe will be substantially or fully off-set by recoveries under the indemnification provisions or otherwise.

The Company from time to time is involved in routine litigation and regulatory matters incidental to the conduct of its business. The Company believes that resolution of such matters will not have a material adverse effect on its consolidated results of operations or financial position.

#### 13. Related-Party Transactions

On April 16, 2007, Oaktree and MTS purchased 24,501,505 shares of the Company s common stock. Upon completion of the transaction, Oaktree and MTS owned in the aggregate approximately 49.7% of the outstanding shares of common stock of the Company. At September 30, 2011, Oaktree and MTS owned in the aggregate approximately 51.2% of the outstanding shares of common stock of the Company. The Company does not pay management fees to Oaktree and MTS for their financial advisory services to the Company.

Revenues from management agreements with unconsolidated equity investees were \$3,151 and \$3,304 during the quarters ended September 30, 2010 and 2011, respectively. Revenues from management agreements with unconsolidated equity investees were \$9,678 and \$9,059 during the nine months ended September 30, 2010 and 2011, respectively. The Company provides services as part of its ongoing operations for and on behalf of the unconsolidated equity investees, which are included in the management agreement revenue, who reimburse the Company for the actual amount of the expenses incurred. The Company records the expenses as costs of revenues and the reimbursement as revenue in its condensed consolidated statements of operations. For the quarters ended September 30, 2010 and 2011, the amounts of the revenues and expenses were \$2,358 and \$2,638, respectively. For the nine months ended September 30, 2010 and 2011, the amounts of the revenues and expenses were \$7,019 and \$7,023, respectively.

#### 14. Investments in Unconsolidated Investees

The Company has direct ownership in seven unconsolidated investees at September 30, 2011. The Company owns between 15% and 50% of these investees, and provides management services under agreements with four of these investees, expiring at various dates through 2025. All of

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these investees are accounted for under the equity method since the Company does not exercise control over the operations of these investees.

#### ALLIANCE HEALTHCARE SERVICES, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

Set forth below is certain financial data for Alliance-HNI, LLC and Subsidiaries, one of the Company s unconsolidated investees:

	December 31, 2010	September 30, 2011		
Balance Sheet Data:				
Current assets	\$ 5,171	\$ 6,200		
Noncurrent assets	11,945	9,829		
Current liabilities	4,587	3,875		
Noncurrent liabilities	3,448	1,790		
	-	l September 30,	Nine Months Ende	1 /
	2010	2011	2010	2011
Combined Operating Peculter				

Combined Operating Results:				
Revenues	\$ 4,757	\$ 4,705	\$ 14,569	\$ 13,771
Expenses	3,061	3,619	9,256	9,359
Net income	1,696	1,086	5,313	4,412
Farnings from unconsolidated investee	848	512	2 658	2 167

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

Set forth below is certain financial data for the aggregate of the Company s unconsolidated investees, including Alliance-HNI, LLC and Subsidiaries:

	December 31, 2010	September 30, 2011
Balance Sheet Data:		
Current assets	\$ 7,391	\$ 10,361
Noncurrent assets	18,989	18,370
Current liabilities	6,076	6,747
Noncurrent liabilities	4,546	4,160

	Qu	Quarter Ended September 30,			Nine Months Ended S			September 30,	
		2010		2011		2010		2011	
Combined Operating Results:									
Revenues	\$	6,947	\$	7,238	\$	20,797	\$	20,875	
Expenses		5,081		5,801		14,968		15,649	
Net income		1,866		1,437		5,829		5,226	
Earnings from unconsolidated investees		922		716		2,900		2,736	
Mashhaldana Eaniter (Dafiait)									

15. Stockholders Equity (Deficit)

The following table summarizes consolidated stockholders equity (deficit), including noncontrolling interest.

	Common	Stock	Treasury	y Stock	Additional					Stock Equity Attrib Alliance	(Def	ïcit)		
	Shares	Amount	Shares	Amount	Paid-In (Deficit) <sub>C</sub> Capital	omp	mulated rehensiv Loss	Aco	cumulated Deficit	HealthCare	None	controlli nterest	ng	Total ckholders ty (Deficit)
Balance at January 1, 2011	52,979,953	\$ 525	(438,125)	\$ (2,551)	\$ 16,062	\$	(669)	\$	(11,176)	2,191	\$	11,468	\$	13,659
Exercise of common stock options	12,400				53					53				53
Issuance of restricted stock	105,432	1								1				1
Purchase of treasury stock			(67,858)	(85)						(85)				(85)
Share-based payment Share-based payment income tax detriment					3,718 (468)					3,718 (468)				3,718 (468)

Unrealized loss on											
hedging transaction, net											
of tax						(304)		(304)			(304)
Acquired											
noncontrolling interest									3	9,610	39,610
Net contributions /											
(distributions)									(	3,509)	(3,509)
Net (loss) income							(143,713)	(143,713)		2,716	(140,997)
Balance at											
September 30, 2011	53,097,785	\$ 526	(505,983)	\$ (2,636)	\$ 19,365	\$ (973)	\$ (154,889)	\$ (138,607)	\$ 5	0,285	\$ (88,322)

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

#### 16. Segment Information

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker (CODM) in deciding how to allocate resources and in assessing performance. In accordance with ASC 280, Segment Reporting, and based on the nature of the financial information that is received by the CODM, the Company operates in two operating segments, which are also its two reportable segments, Imaging and Radiation Oncology, based on similar economic and other characteristics.

In the third quarter of 2010, the Radiation Oncology segment met the quantitative thresholds for separate reporting. As such, management has presented segment information for the quarter and nine months ended September 30, 2010 and 2011. The Imaging segment is comprised of diagnostic imaging services including MRI, PET/CT and other imaging services. The Radiation Oncology segment is comprised of radiation oncology services. All intercompany revenues, expenses, payables and receivables are eliminated in consolidation and are not reviewed when evaluating segment performance. Each segment s performance is evaluated based on Revenue, Segment income and Net income (loss). The accounting policies of the segments are the same as those described in the summary of significant accounting policies in Note 1 of the Notes to the Condensed Consolidated Financial Statements. Additionally, the Company does not consider its wholesale revenue and retail revenue sources to constitute separate operating segments as discrete financial information does not exist and is not provided to the CODM.

The following table summarizes the Company s revenue by segment:

	Quarter Septem			ths Ended ber 30,
	2010	2011	2010	2011
Revenue				
Imaging	\$ 109,386	\$ 105,511	\$ 328,285	\$318,208
Radiation Oncology	11,704	21,280	32,873	54,791
Corporate / Other				
Total	\$ 121,090	\$ 126,791	\$ 361,158	\$ 372,999

Following are the components of revenue for each of the quarters and nine months ended September 30:

	•	er Ended nber 30,		ths Ended Iber 30,
	2010	2011	2010	2011
MRI revenue	\$ 54,115	\$ 51,137	\$ 161,202	\$ 156,096
PET/CT revenue	45,803	42,078	142,354	128,363
Radiation Oncology revenue	11,704	21,280	32,873	54,791
Other modalities and other revenue	9,468	12,296	24,729	33,749

Total	\$ 121,090	\$ 126,791	\$ 361,158	\$ 372,999

Segment income represents net income before income tax benefit; interest expense and other, net; amortization expense; depreciation expense; share-based payment; severance and related costs; noncontrolling interest in subsidiaries; restructuring charges; transaction costs; impairment charges and other non-cash charges. Segment income is the most frequently used measure of each segment s performance by the CODM and is commonly used in setting performance goals. The following table summarizes the Company s segment income:

	Quarter Septem		Nine Months Ended September 30,	
	2010	2011	2010	2011
Segment income				
Imaging	\$ 43,018	\$ 36,714	\$ 132,215	\$113,175
Radiation Oncology	3,555	8,389	9,178	19,950
Corporate / Other	(6,149)	(6,595)	(18,295)	(19,263)
Total	\$ 40,424	\$ 38,508	\$ 123,098	\$113,862

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

The reconciliation of Net loss to total segment income is shown below:

	Quarter Ended September 30, 2010 2011			ths Ended iber 30, 2011
Net loss attributable to Alliance HealthCare Services, Inc.	\$ (980)	\$ (137,270)	\$ (3,063)	\$ (143,713)
Income tax benefit	(799)	(26,561)	(1,485)	(30,141)
Interest expense and other, net	12,629	12,436	38,752	36,171
Amortization expense	3,308	4,330	9,201	12,265
Depreciation expense	22,995	22,710	69,780	67,959
Share-based payment (included in selling, general and administrative				
expenses)	1,329	1,061	4,159	3,657
Severance and related costs	303	20	846	750
Noncontrolling interest in subsidiaries	880	133	2,854	2,716
Restructuring charges (see Note 2)		3,597		3,597
Transaction costs	756	1,355	1,543	3,537
Impairment charges		155,703		155,703
Other non-cash charges (included in other income and expenses, net)	3	994	511	1,361
Total segment income	\$40,424	\$ 38,508	\$ 123,098	\$ 113,862

Net income for the Imaging and Radiation Oncology segments does not include charges for interest expense and other, net; transaction costs; income tax benefit or certain selling, general and administrative expenses. These costs are charged against the Corporate / Other segment. The following table summarizes the Company s net income (loss) by segment:

	•	er Ended nber 30,		ths Ended nber 30,
	2010	2011	2010	2011
Net income (loss)				
Imaging	\$ 21,292	\$ (142,605)	\$ 56,751	\$ (111,946)
Radiation Oncology	1,479	1,956	3,530	4,278
Corporate / Other	(23,751)	3,379	(63,344)	(36,045)
Total	\$ (980)	\$ (137,270)	\$ (3,063)	\$ (143,713)

The following table summarizes the Company s identifiable assets by segment:

	As of 1	As of December 31, 2010		September 30, 2011
Identifiable assets				
Imaging	\$	598,946	\$	408,497
Radiation Oncology		74,546		190,706
Corporate/ Other		142,709		91,732
Total	\$	816,201	\$	690,935

#### ALLIANCE HEALTHCARE SERVICES, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### September 30, 2011

#### (Unaudited)

#### (Dollars in thousands, except per share amounts)

The following table summarizes the Company s goodwill by segment:

	As of	December 31, 2010	As of September 3 2011	
Goodwill				
Imaging	\$	192,628	\$	43,025
Radiation Oncology		498		14,838
Corporate/ Other				
Total	\$	193,126	\$	57,863

The decrease in goodwill in the Imaging segment was due to impairment charges in the third quarter of 2011, partially offset by an increase in goodwill from the acquisition of 24/7 RAD in the second quarter of 2011. The increase in goodwill in the Radiation Oncology segment was due to the acquisition of USR in the second quarter of 2011. For more information related to these amounts, which are subject to change, refer to Notes 2 and 6 of the Notes to the Condensed Consolidated Financial Statements.

Capital expenditures in the Imaging segment and the Radiation Oncology segment were \$15,198 and \$405, respectively, for the quarter ending September 30, 2010, and \$40,760 and \$3,075, respectively, for the nine months ending September 30, 2010. Capital expenditures in the Imaging segment and the Radiation Oncology segment were \$7,756 and \$6,929, respectively, for the quarter ending September 30, 2011, and \$27,962 and \$8,154, respectively, for the nine months ending September 30, 2011.

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *Overview*

We are a leading national provider of advanced outpatient diagnostic imaging and radiation therapy services, based upon annual revenue and number of systems deployed. Our principal sources of revenue are derived from providing magnetic resonance imaging (MRI) and positron emission tomography/computed tomography (PET/CT) services. We provide imaging and therapeutic services primarily to hospitals and other healthcare providers on a shared-service and full-time service basis. We also provide services through a growing number of fixed-site imaging centers, primarily to hospitals or health systems. Our services normally include the use of our imaging systems, technologists to operate the systems, equipment maintenance and upgrades and management of day-to-day shared-service and fixed-site diagnostic imaging operations. We also provide non scan-based services, which include only the use of our imaging systems under a short-term contract. We have leveraged our leadership in MRI and PET/CT to expand into radiation oncology and hospital outsourcing. Our radiation oncology business is operated through our wholly owned subsidiary, Alliance Oncology, LLC (AO), and includes a wide range of services for cancer patients covering initial consultation, preparation for treatment, simulation of treatment, actual radiation oncology delivery, therapy management and follow-up care. Our services include the use of our linear accelerators, therapists to operate such systems, administrative staff, equipment maintenance and upgrades, and management of day-to-day operations. AO also provides stereotactic radiation oncology services.

MRI, PET/CT and radiation oncology services generated 42%, 34% and 15% of our revenue, respectively, for the nine months ended September 30, 2011 and 45%, 39% and 9% of our revenue, respectively, for the nine months ended September 30, 2010. Our remaining revenue was comprised of other modality diagnostic imaging services revenue, primarily computed tomography (CT) and management contract revenue. We had 570 diagnostic imaging and radiation oncology systems, including 303 MRI systems and 129 positron emission tomography (PET) or PET/CT systems and served over 1,000 clients in 45 states at September 30, 2011. We operated 135 fixed-site imaging centers (three in unconsolidated joint ventures) at September 30, 2011, which constitute systems installed in hospitals or other medical buildings on or near hospital campuses, including modular buildings, systems installed inside medical groups offices, and free-standing fixed-site imaging centers, 105 were MRI fixed-site imaging centers, 20 were PET or PET/CT fixed-site imaging centers, seven were other modality fixed-site imaging centers and three were in unconsolidated joint ventures. We also operated 37 radiation oncology centers and stereotactic radiosurgery facilities (including three radiation oncology centers in unconsolidated joint ventures) at September 30, 2011.

Approximately 79% and 81% of our revenues for the nine months ended September 30, 2011 and 2010, respectively, were generated by providing services to hospitals and other healthcare providers, which we refer to as wholesale revenues. Our wholesale revenues are typically generated from contracts that require our clients to pay us based on the number of scans we perform on patients on our clients behalf, although some pay us a flat fee for a period of time regardless of the number of scans we perform. Wholesale payments are due to us independent of our clients receipt of retail reimbursement from third-party payors, although receipt of reimbursement from third-party payors may affect demand for our services. We typically deliver our services for a set number of days per week through exclusive, long-term contracts with hospitals and other healthcare providers. The initial terms of these contracts average approximately three years in length for mobile services and approximately five to 10 years in length for fixed-site arrangements. These contracts often contain automatic renewal provisions and certain contracts have cancellation clauses if the hospital or other healthcare provider purchases their own system. We price our contracts based on the type of system used, the scan volume, and the number of ancillary services provided. Pricing is also affected by competitive pressures.

Approximately 21% and 19% of our revenues for the nine months ended September 30, 2011 and 2010, respectively, were generated by providing services directly to patients from our sites located at or near hospitals or other healthcare provider facilities, which we refer to as retail revenue. Our revenue from these sites is generated from direct billings to patients or their third-party payors, including Medicare, which are recorded net of contractual discounts and other arrangements for providing services at discounted prices. We typically charge a higher price per scan under retail billing than we do under wholesale billing.

Fixed-site imaging centers and radiation oncology centers can be structured as either wholesale or retail arrangements. Our wholesale contracts for radiation oncology services average approximately 10 to 20 years in length. Revenues from these centers are included in either our wholesale or retail revenues.

With respect to our retail business, for services for which we bill Medicare directly, we are paid under the Medicare Physician Fee Schedule, which is updated on an annual basis. Under the Medicare statutory formula, payments under the Physician Fee Schedule would have decreased for the past several years if Congress failed to intervene. In the past, when the application of the statutory formula resulted in lower payment, Congress has passed interim legislation to prevent the reductions. For 2011, the Centers for Medicare & Medicaid Services (CMS) projected a rate reduction of 6.1% under the statutory formula (assuming that the projected 21.2% rate reduction for 2010 was implemented). The Medicare and Medicaid Extenders Act of 2010, which was signed into law on December 15, 2010, froze the 2010 update through 2011. Because CMS was required to make its other changes to the Medicare Physician Fee Schedule (discussed below) budget neutral, CMS made a downward adjustment to what is known as the conversion factor, which translates values in dollar amounts. Whereas the conversion factor for the end of 2010 was \$36.8729, it is \$33.9764 for 2011. President Obama s budget for fiscal year 2012 includes measures that would freeze the update factor for an additional two years. In its March 2011 Report to Congress, the Medicare Payment Advisory Commission (MedPAC) recommended an increase of 1% for 2012. At this time, we do not believe the 2011 change or the proposals, if adopted, will have a material impact on our business. For 2012, CMS projects a rate reduction of 27.4% from 2011 if the negative update factor is implemented. If Congress fails to intervene as it has done in the past to prevent the negative update factor in 2012 and in future years through either another temporary measure or a permanent revision to the statutory formula, the resulting decrease in payment will adversely impact our revenues and results of operations.

For retail services furnished on or after July 1, 2010, CMS began implementing a 50% reduction in reimbursement for multiple images on contiguous body parts, as mandated by the recently enacted Patient Protection and Affordable Care Act, as amended by the Health Care and Education Affordability Reconciliation Act (collectively, the PPACA). This is a 25% increase from prior years. In its final Medicare Physician Fee Schedule rule for calendar year 2011, effective January 1, 2011, CMS will apply the same reduction to certain CT and CT angiography (CTA), MRI and MR angiography (MRA), and ultrasound services furnished to the same patient in the same session, regardless of the imaging modality, and not limited to contiguous body areas. CMS projected that the final rule would reduce payment for 20% more services than the current multiple procedure payment reduction policy, and would primarily reduce payments for radiology services and to freestanding diagnostic imaging centers, such as our retail business. For 2012, CMS will extend this policy to the physician reviews of these imaging services by implementing a 25% multiple procedure reduction to the professional payments to the specialties of radiology and interventional radiology. CMS will address whether to apply the multiple images reduction policy to all imaging services and diagnostic tests in future rulemaking. At this time, we do not believe that these multiple procedure payment reductions will have a material impact on our future retail revenues.

Other recent regulatory updates to the Physician Fee Schedule included reduced payment rates for certain diagnostic services using equipment costing more than \$1 million through revisions to usage assumptions from the previous 50% usage rate to a 90% usage rate. This utilization change, which is being phased in over a four-year period beginning 2010, applies to MRI and CT scans, but not for radiation therapy and other therapeutic equipment. The PPACA superseded CMS s assumed usage rate for such equipment and, beginning on January 1, 2011, CMS uses a 75% utilization rate. For 2011, CMS also finalized its proposed rule to expand the list of services to which the higher equipment utilization rate assumption applies to include certain diagnostic CTA and MRA procedures using similar CT and MRI scanners that cost more than \$1 million. At this time, we estimate that the new usage assumptions for MRI and CT scans under the PPACA, which became effective on January 1, 2011, will not have a material impact on our future retail revenues.

Also effective January 1, 2011, CMS made further adjustments to the fee schedule so that specialties that have a higher proportion of the payment rate attributable to operating expenses such as equipment and supplies, which include radiation oncology, will experience an increase in aggregate payments. In addition, as a result of adjustments to codes identified to be misvalued, radiation oncology specialties and suppliers providing the technical component of diagnostic tests are among the entities that will experience decreases in aggregate payment. Some of these changes will be transitioned, and CMS estimated that the impact for 2011 (inclusive of the changes in the equipment utilization rate discussed above as well as the expanded multiple procedure payment reductions for certain imaging services) would be a 1% reduction in radiation oncology, 10% reduction in radiology, 4% reduction in nuclear medicine and 15% reduction for all suppliers providing the technical component of diagnostic tests are not had a material impact on our retail revenues.

For 2012, CMS estimates in its November 2011 final rule that the impact (which includes the implementation of the 25% multiple procedure payment reduction policy to the professional component of certain imaging services) will be a 6% reduction in radiation oncology, 5% reduction in radiology, 1% reduction in nuclear medicine and 3% reduction for all suppliers providing the technical component of diagnostic tests generally. These estimated impacts are calculated prior to the application of the negative update factor discussed above. At this time, we do not believe that the regulatory changes will have a material impact on our future retail revenues.

In addition to annual updates to the Medicare Physician Fee Schedule, as indicated above, CMS also publishes regulatory changes to the hospital outpatient prospective payment system ( HOPPS ) on an annual basis. These payments are the amounts received by our hospital clients for hospital outpatient services and summarized in the table below:

	2008	Payment	2009	Payment	2010	Payment	2011	Payment	2012	Payment
Nonmyocardial PET and PET/CT scan	\$	1,057	\$	1,037	\$	1,037	\$	1,042	\$	1,038
Myocardial PET scan	\$	1,400	\$	1,157	\$	1,433	\$	1,107	\$	1,038
Stereotactic radiosurgery treatment delivery systems (depending on the level of service)	\$ 1,05	57 -\$8,055	\$ 95	2 -\$7,642	\$ 96	3 -\$7,344	\$97	7 -\$7,661	\$ 902	2 -\$7,460

The PET and PET/CT Medicare HOPPS rate reductions did not have a material negative effect on revenue and earnings in 2009, 2010 or the first nine months of 2011. At this time, however, we cannot predict the impact of future rate reductions on our future revenues or business.

The 2011 HOPPS and Medicare Physician Fee Schedule rules also implemented a number of PPACA provisions, including the waiver of beneficiary cost-sharing for certain preventive services covered under Medicare, such as screening mammograms and colonoscopies. Effective January 1, 2011, Medicare beneficiaries are no longer required to satisfy their deductibles or pay a copayment amount for these services. CMS stated that by eliminating these out-of-pocket costs, beneficiaries will be encouraged to make full use of their Medicare preventive benefits. At this time, we cannot predict whether these changes will have a material impact on the demand for our services and/or our future revenues.

Over the past few years, the growth rate of MRI industry wide scan volumes has slowed in part due to weak hospital volumes as reported by several investor-owned hospital companies, additional patient-related cost-sharing programs and an increasing trend of third-party payors intensifying their utilization management efforts, for example through benefit managers who require preauthorizations, to control the growth rate of imaging services generally. We expect that these trends will continue throughout the remainder of 2011. Another recent initiative to potentially reduce utilization of certain imaging services, authorized under MIPPA, is the Medicare Imaging Demonstration, which is a two-year demonstration project designed to collect data regarding physician use of advanced diagnostic imaging services. This information would be used to determine the appropriateness of services by developing medical specialty guidelines for advanced imaging procedures within three designated modalities (MRI, CT and nuclear medicine). On February 2, 2011, CMS announced that it selected five participants for the demonstration project, although a start date has not yet been established.

In addition, we cannot predict the full extent of the PPACA on our business. The reform law substantially changes the way health care is financed by both governmental and private insurers. Although certain provisions may negatively impact payment rates for certain imaging services, the PPACA also extends coverage to approximately 32 million previously uninsured people which may result in an increase in the demand for our services. A number of state governors have strenuously opposed the mandatory purchase of insurance, known as the individual mandate, and initiated lawsuits challenging the constitutionality of certain provisions of the PPACA. Many of these challenges are still pending final adjudication in several jurisdictions, including the United States Supreme Court. Congress has also proposed a number of legislative initiatives, including possible repeal of the PPACA. At this time, it remains unclear whether there will be any changes made to the PPACA, whether to certain provisions or its entirety. Moreover, other legislative changes have been proposed and adopted since the PPACA was enacted. Most recently, on August 2, 2011, the President signed into law the Budget Control Act of 2011, which, among other things, creates the Joint Select Committee on Deficit Reduction to recommend proposals in spending reductions to Congress. In the event that the Joint Select Committee is unable to achieve a targeted deficit reduction of at least \$1.2 trillion for the years 2013 through 2021 or Congress does not act on the committee s recommendation, without amendment, by December 23, 2011, an automatic reduction is triggered. These automatic cuts would be made to several government programs and, with respect to Medicare, would include aggregate reductions to Medicare payments to providers of up to 2% per fiscal year, starting in 2013. The full impact on our business of the PPACA and the new law is uncertain. Nor is it clear whether other legislative changes will be adopted, if any, or how such changes would affect the de

We have experienced and continue to experience an increase in the competitive climate in the MRI industry, and more recently in the PET/CT industry, resulting in an increase in activity by original equipment manufacturers, or OEMs, selling systems directly to certain of our clients, as well as medical groups. Typically, OEMs target our higher scan volume clients. This increase in activity by OEMs has resulted in overcapacity of systems in the marketplace. Further, an increase in aggressive pricing by our competitors has placed pressure on our MRI and PET/CT pricing. This has caused an increase in the number of our higher scan volume clients deciding not to renew their contracts. We replace lost higher volume clients typically with lower volume clients. Our non scan-based MRI business has been impacted by a decline in the number of equipment upgrades occurring in the hospital market. However, our non scan-based MRI revenues were relatively stable in the first nine months of 2010 compared to the first nine months of 2011. Additionally, a growing number of medical groups have added imaging capacity within their practice setting which further increases competition in the industry. Our MRI and PET/CT revenues will continue to be under pressure in future years due to the factors described above.

Recent global market and economic conditions have been unprecedented and challenging with tighter credit conditions and recession in most major economies which continued into 2011 and have not fully recovered. Continued concerns about the systemic impact of potential long-term and wide-spread recession, inflation, energy costs, geopolitical issues, the availability and cost of credit, the United States mortgage market and a declining real estate market in the United States have contributed to increased market volatility and diminished expectations for the United States economy. Recently, Standard & Poors downgraded the credit rating of the United States Federal government and Moody s Investor Services placed the credit rating of the United States Federal government on negative watch for possible downgrading. In addition, significant concerns have arisen regarding potential defaults by several European countries, including Greece, and the impacts that such defaults will have on European and worldwide banking systems and economies. These conditions, combined with volatile oil prices, declining business and consumer confidence, increased unemployment, increased tax rates and governmental budget deficits and debt levels have contributed to volatility of unprecedented levels. We believe our MRI and PET/CT scan volumes were impacted during 2010 and the first nine months of 2011 and will continue to be impacted in the remainder of 2011 by high unemployment rates, the number of under-insured or uninsured patients, the reported decline in physician office visits, hospitals adding imaging services in order to enhance hospital profitability and other conditions arising from the global economic conditions described above. At this time, we cannot quantify the impact this might have on our future revenues or business.

As a result of these market conditions, the cost and availability of credit has been and may continue to be adversely affected by illiquid credit markets and wider credit spreads. Concern about the stability of the markets generally and the strength of counterparties specifically has led many lenders and institutional investors to reduce, and in some cases, cease to provide funding to borrowers. Continued turbulence in the United States and international markets and economies may adversely affect our liquidity and financial condition, and the liquidity and financial condition of our customers. If these market conditions continue, they may limit our ability to timely access the capital markets to meet liquidity needs, resulting in adverse effects on our financial condition and results of operations.

The principal components of our cost of revenues are compensation paid to technologists, therapists and drivers, system maintenance costs, medical supplies, system transportation, technologists travel costs and professional costs related to the delivery of radiation therapy and professional radiology interpretation services. Because a majority of these expenses are fixed, increased revenues as a result of higher scan volumes per system significantly improves our margins while lower scan volumes result in lower margins.

The principal components of selling, general and administrative expenses are sales and marketing costs, corporate overhead costs, provision for doubtful accounts, and share-based payment.

We record noncontrolling interest and earnings from unconsolidated investees related to our consolidated and unconsolidated subsidiaries, respectively. These subsidiaries primarily provide shared-service and fixed-site diagnostic imaging and therapeutic services.

On August 4, 2011, our Board of Directors approved a restructuring plan, including a significant organizational restructure, as well as a cost savings and efficiency initiative. This restructure was initiated in the third quarter of 2011. Annualized potential savings in cost of revenues and selling, general and administrative expenses are expected to total \$20.0 million to \$25.0 million over a period of approximately two years. Of the total estimated savings, approximately \$10.0 million in annualized savings is expected to be implemented by the end of the third quarter, with an additional \$5.0 million in annualized savings to be implemented by the end of the first quarter of 2012. We expect to incur approximately \$4.7 million in severance and related costs associated with this cost savings plan during the six months ending December 31, 2011. We expect \$4.3 million of these costs to be paid in cash. During the quarter and nine months ended September 30, 2011, we recorded \$3.6 million related to these charges.

With the recent decline in our market capitalization during the third quarter of 2011, we performed an interim impairment test in the third quarter as of September 30, 2011 in accordance with Accounting Standards Codification (ASC) 350, Intangibles-Goodwill and Other. We completed Step 1 of our goodwill impairment test, in accordance with ASC 350 and determined that the fair values of our two Imaging reporting units were lower than their respective carrying values. The decreases in value were due to the depressed equity market value, lowering the overall fair value used for goodwill impairment testing. We believe that the reduction in fair value which prompted the impairment charges is a result of sustained high unemployment rates, a reported decline in physician office visits, uncertainty related to healthcare reform, and other conditions in the United States arising from global economic conditions. These factors have had a sustained negative impact on our stock price and on the fair values of our Imaging reporting units. As of the filing of this Quarterly Report on Form 10-Q for the third quarter of 2011, we have not completed Step 2 of the goodwill impairment analysis due to the complexities involved in determining the implied fair values of all applicable assets and liabilities. However, based on the work performed to date, we have concluded that an impairment loss is probable and can be reasonably estimated. ASC 350 requires that in circumstances in which Step 2 of the impairment analysis has not been completed, a company should recognize an estimated impairment charge to the extent that a company determines that it is probable that an impairment loss has occurred and such impairment loss can be reasonably estimated. Accordingly, we recorded a non-cash pretax goodwill impairment charge of \$153.0 million, which is our best estimate of the impairment loss during the quarter ended September 30, 2011. The impairment charge is based on a preliminary analysis and may be subject to material adjustments. During the fourth quarter, we intend to complete the valuation work to determine the fair values of the assets and liabilities of the Imaging segment s two reporting units and record an adjustment to the impairment charge, if necessary. The goodwill impairment charge does not affect our liquidity or the financial covenants in any of our outstanding debt agreements.

We also recorded impairment charges of \$0.8 million under ASC 350 related to certain certificates of need with indefinite lives, which were related to the Imaging segment.

During the third quarter of 2011, based on the factors noted above, we also deemed it appropriate to perform a valuation of certain definite useful lived intangible assets in accordance with ASC 360, Property, Plant, and Equipment. Based on this valuation, we recorded impairment charges of \$2.0 million related to certain physician referral network intangible assets, which were related to the Imaging segment.

#### Seasonality

We experience seasonality in the revenues and margins generated for our services. First and fourth quarter revenues are typically lower than those from the second and third quarters. First quarter revenue is affected primarily by fewer calendar days and inclement weather, typically resulting in fewer patients being scanned or treated during the period. Fourth quarter revenues are affected by holiday and client and patient vacation schedules, resulting in fewer scans or treatments during the period. The variability in margins is higher than the variability in revenues due to the fixed nature of our costs. We also experience fluctuations in the revenues and margins generated due to acquisition activity and general economic conditions, including recession or economic slowdown.

## **Results of Operations**

The following table shows our consolidated statements of operations as a percentage of revenues for each of the quarters and nine months ended September 30:

	Septemb	Quarter Ended September 30,		s Ended er 30,
Revenues	<b>2010</b> 100.0%	<b>2011</b> 100.0%	<b>2010</b> 100.0%	<b>2011</b> 100.0%
	100.0%	100.0%	100.0%	100.0%
Costs and expenses:	54.8	56.6	54.5	56.5
Cost of revenues, excluding depreciation and amortization	14.0	15.6	13.7	15.2
Selling, general and administrative expenses Transaction costs	0.6	0.9	0.4	0.9
Severance and related costs	0.3	2.2	0.2	0.9
Impairment charges	10.0	122.9	10.2	41.7
Depreciation expense	19.0	17.9	19.3	18.2
Amortization expense	2.7	3.4	2.6	3.3
Interest expense and other, net	10.4	9.8	10.8	9.7
Other (income) and expense, net	(0.3)	0.4	(0.2)	0.2
Total costs and expenses	101.5	229.7	101.3	146.6
Loss before income tax benefit, earnings from unconsolidated investees and				
noncontrolling interest	(1.5)	(129.7)	(1.3)	(46.6)
Income tax benefit	(0.6)	(20.9)	(0.5)	(8.1)
Earnings from unconsolidated investees	(0.8)	(0.6)	(0.8)	(0.7)
č	. ,	. ,	, ,	. ,
Net loss	(0.1)	(108.2)	0.0	(37.8)
Less: Net income attributable to noncontrolling interest, net of tax	(0.7)	(0.1)	(0.8)	(0.7)
	(017)	()	(210)	(017)
Net loss attributable to Alliance HealthCare Services, Inc.	(0.8)%	(108.3)%	(0.8)%	(38.5)%

The table below provides MRI statistical information for each of the quarters and nine months ended September 30:

	•	er Ended nber 30,	Nine Months Ended September 30,		
	2010	2011	2010	2011	
MRI statistics					
Average number of total systems	285.0	292.2	278.1	289.7	
Average number of scan-based systems	242.1	247.7	236.9	245.3	
Scans per system per day (scan-based systems)	8.24	7.97	8.29	8.03	
Total number of scan-based MRI scans	128,913	124,507	380,734	376,933	
Price per scan	\$ 380.87	\$ 366.27	\$ 383.71	\$ 371.37	

The table below provides PET and PET/CT statistical information for each of the quarters and nine months ended September 30:

	•	r Ended nber 30,	Nine Months Ended September 30,		
	2010	2011	2010	2011	
PET and PET/CT statistics					
Average number of systems	118.0	122.8	118.8	121.5	
Scans per system per day	5.59	5.26	5.70	5.35	
Total number of PET and PET/CT scans	43,401	40,769	132,201	123,912	
Price per scan	\$ 1,047	\$ 1,020	\$ 1,063	\$ 1,024	

The table below provides Radiation oncology statistical information for each of the quarters and nine months ended September 30:

		Quarter En September		Nine Months Ended September 30,	
	20		2011	2010	2011
Radiation oncology statistics					
Linac treatments	20,	456	22,975	58,152	70,056
Cyberknife patients		174	524	535	1,196
	1 6 1			1	

Following are the components of revenue (in millions) for each of the quarters and nine months ended September 30:

		Quarter Ended September 30,			ided ),
	2010	2011	2010	2011	
Total MRI revenue	\$ 54.1	\$ 51.1	\$161.2	\$	156.1
PET/CT revenue	45.8	42.1	142.4		128.4
Radiation oncology revenue	11.7	21.3	32.9		54.8
Other modalities and other revenue	9.5	12.3	24.7		33.7
Total	\$ 121.1	\$ 126.8	\$ 361.2	\$	373.0
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