SUN MICROSYSTEMS, INC.
Form 10-Q
May 05, 2006
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period ended March 26, 2006

or

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the transition period from _____ to _____

Commission file number: 0-15086

SUN MICROSYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Delaware	**94-2805249**
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

4150 Network Circle, Santa Clara, CA 95054

(Address of principal executive offices with zip code)

(650) 960-1300

(Registrant s telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO ¨

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act) (Check one);

Large accelerated filer x Accelerated filer ¨ Non-accelerated filer ¨

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ¨ No x

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class	Outstanding at May 1, 2006
Common Stock $0.00067 par value	3,497,720,742

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PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

SUN MICROSYSTEMS, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

(in millions, except per share amounts)

	Three Months Ended		Nine Months Ended	
	March 26, 2006	March 27, 2005	March 26, 2006	March 27, 2005
Net revenues:				
Products	$ 2,035	$ 1,683	$ 5,847	$ 5,199
Services	1,142	944	3,393	2,897
Total net revenues	3,177	2,627	9,240	8,096
Cost of sales:				
Cost of sales-products (including stock-based compensation expense of $3 and $8)[1]	1,152	975	3,341	3,044
Cost of sales-services (including stock-based compensation expense of $7 and $21)[1]	658	565	1,909	1,694
Total cost of sales	1,810	1,540	5,250	4,738
Gross margin	1,367	1,087	3,990	3,358
Operating expenses:				
Research and development (including stock-based compensation expense of $19 and $54)[1]	523	450	1,503	1,313
Selling, general and administrative (including stock-based compensation expense of $28 and $79)[1]	1,020	735	2,904	2,131
Restructuring charges	36	44	58	176
Purchased in-process research and development			60	
Total operating expenses	1,579	1,229	4,525	3,620
Operating loss	(212)	(142)	(535)	(262)
Gain on equity investments, net	4	2	31	7
Interest and other income, net	26	91	95	155
Loss before income taxes	(182)	(49)	(409)	(100)
Provision for (benefit from) income taxes	35	(21)	154	57

Net loss	$ (217)	$ (28)	$ (563)	$ (157)
Net loss per common share-basic and diluted	$ (0.06)	$ (0.01)	$ (0.16)	$ (0.05)
Shares used in the calculation of net loss per common share basic and diluted	3,443	3,376	3,425	3,358

(1) For the three and nine months ended March 26, 2006, respectively.

See accompanying notes.

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SUN MICROSYSTEMS, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(in millions)

	March 26, 2006 (unaudited)	June 30, 2005
ASSETS		
Current assets:		
Cash and cash equivalents	$ 1,641	$ 2,051
Short-term marketable debt securities	1,231	1,345
Accounts receivable, net	2,301	2,231
Inventories	574	431
Deferred and prepaid tax assets	279	255
Prepaid expenses and other current assets	687	878
Total current assets	6,713	7,191
Property, plant and equipment, net	1,880	1,769
Long-term marketable debt securities	1,557	4,128
Goodwill	2,487	441
Other acquisition-related intangible assets, net	1,083	113
Other non-current assets, net	650	548
	$ 14,370	$ 14,190
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Current portion of long-term debt and short-term borrowings	$ 505	$
Accounts payable	1,315	1,167
Accrued payroll-related liabilities	744	713
Accrued liabilities and other	930	1,014
Deferred revenues	1,684	1,648
Warranty reserve	244	224
Total current liabilities	5,422	4,766
Long-term debt	585	1,123
Long-term deferred revenues	472	544
Other non-current obligations	1,504	1,083
Total stockholders equity	6,387	6,674
	$ 14,370	$ 14,190

See accompanying notes.

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SUN MICROSYSTEMS, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited, in millions)

	Nine Months Ended	
	March 26, 2006	March 27 2005
Cash flows from operating activities:		
Net loss	$ (563)	$ (157)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	440	497
Amortization of other acquisition-related intangible assets	242	57
Stock-based compensation expense	162	15
Purchased in-process research and development	60	
Gain on equity investments, net	(31)	(7)
Deferred taxes	(9)	(107)
Changes in operating assets and liabilities:		
Accounts receivable, net	229	338
Inventories	30	79
Prepaid and other assets	264	(265)
Accounts payable	(6)	16
Other liabilities	(588)	(292)
Net cash provided by operating activities	230	174
Cash flows from investing activities:		
Increase in restricted cash	(63)	
Purchases of marketable debt securities	(1,652)	(5,115)
Proceeds from sales of marketable debt securities	4,038	4,066
Proceeds from maturities of marketable debt securities	289	651
Proceeds from sales of equity investments, net	17	47
Acquisition of property, plant and equipment, net	(193)	(199)
Acquisition of spare parts and other assets	(53)	(68)
Payments for acquisitions, net of cash acquired	(3,150)	(45)
Net cash used in investing activities	(767)	(663)
Cash flows from financing activities:		
Proceeds from issuance of common stock, net	127	134
Principal payments on borrowings		(252)
Net cash provided by (used in) financing activities	127	(118)
Net decrease in cash and cash equivalents	(410)	(607)
Cash and cash equivalents, beginning of period	2,051	2,141

Cash and cash equivalents, end of period	$ 1,641	$ 1,534
Supplemental disclosure of cash flow information:		
Interest paid (net of interest received from swap agreements of $80 and $89, respectively)	$ 46	$ 27
Income taxes paid (net of refunds of $159 and $19, respectively)	$ 36	$ 310
Supplemental schedule of noncash investing activities:		
Stock and options issued in connection with acquisitions	$ 89	$ 1
Net issuance of nonvested stock awards	$ 162	$

See accompanying notes.

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SUN MICROSYSTEMS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. Description of Business

Sun Microsystems, Inc. s (Sun) business is singularly focused on providing network computing products and services. Network computing has been at the core of our offerings for the 24 years of our existence and is based on the premise that the power of a single computer can be increased dramatically when interconnected with other computer systems for the purposes of communication and sharing of computing power. Together with our partners, we provide network computing infrastructure solutions that comprise Computer Systems (hardware and software), Data Management (formerly known as Network Storage) (hardware and software), Support Services and Client solutions and Educational services. Our customers use our products and services to build mission-critical network computing environments to operate essential elements of their businesses. Our network computing infrastructure solutions are used in a wide range of technical, scientific, business and engineering applications in industries such as telecommunications, government, financial services, manufacturing, education, retail, life sciences, media and entertainment, transportation, energy/utilities and healthcare.

In addition, with the recent acquisition of Storage Technology Corporation (StorageTek), we have broadened our system strategy by offering our customers a complete range of storage products, services and solutions including StorageTek s Information Lifecycle Management (ILM) products, where we enable businesses to align the cost of storage with the value of information. StorageTek helps customers gain control of their storage environments by reducing the time, cost and complexity of their storage infrastructures.

2. Summary of Significant Accounting Policies

Fiscal Year

Sun s first three quarters in fiscal year 2006 ended on September 25, 2005, December 25, 2005 and March 26, 2006. In fiscal year 2005, the quarters ended on September 26, 2004, December 26, 2004 and March 27, 2005. The fourth quarter in all fiscal years ends on June 30.

Basis of Presentation

The accompanying condensed consolidated financial statements (Interim Financial Statements) include the accounts of Sun and its subsidiaries. Intercompany accounts and transactions have been eliminated. We completed our acquisitions of StorageTek and SeeBeyond Technology Corporation (SeeBeyond) as of August 31, 2005 and August 25, 2005, respectively. As a result, our condensed consolidated financial statements for the nine months ended March 26, 2006 included the results for StorageTek and SeeBeyond from the date of each acquisition.

These Interim Financial Statements have been prepared in accordance with generally accepted accounting principles in the United States (U.S. GAAP) for interim financial information and the rules and regulations of the Securities and Exchange Commission (SEC) for interim financial statements and accounting policies, consistent, in all material respects, with those applied in preparing our audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended June 30, 2005, filed with the SEC on September 13, 2005 (2005 Form 10-K). These Interim Financial Statements are unaudited but reflect all adjustments, including normal recurring adjustments management considers necessary for a fair presentation of our financial position, operating results and cash flows for the interim periods presented. The results for the interim periods are not necessarily indicative of the results for the entire year. The condensed consolidated balance sheet as of June 30, 2005 has been derived from the audited consolidated balance sheet as of that date. The information included in this report should be read in conjunction with our 2005 Form 10-K.

As described in our 2005 Form 10-K, we restated certain financial statements and other information for each of the first three quarters of fiscal 2005, with respect to our accounting for taxes and certain pre-tax accounting adjustments recorded throughout fiscal 2005.

Computation of Net Income (Loss) per Common Share

Basic net income (loss) per common share is computed using the weighted-average number of common shares outstanding (adjusted for treasury stock and common stock subject to repurchase activity) during the period.

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Diluted net income (loss) per common share is computed using the weighted-average number of common and dilutive common equivalent shares outstanding during the period. Dilutive common equivalent shares consist primarily of stock options. Due to our net loss for all periods presented, all of our outstanding options were excluded from the diluted loss per share calculation because their inclusion would have been anti-dilutive.

If we had earned a profit during the three and nine months ended March 26, 2006, we would have added 37 million and 21 million, respectively, common equivalent shares to our basic weighted-average shares outstanding to compute the diluted weighted-average shares outstanding. If we had earned a profit during the three and nine months ended March 27, 2005, we would have added 25 million and 27 million common equivalent shares, respectively, to our basic weighted-average shares outstanding to compute the diluted weighted-average shares outstanding.

Recent Pronouncements

In October 2004, The American Jobs Creation Act of 2004 (the Jobs Act) was signed into law. The Jobs Act creates a temporary incentive for U.S. multinationals to repatriate accumulated income earned outside the U.S. at a favorable effective tax rate of 5.25%. On December 21, 2004, the Financial Accounting Standards Board (FASB) issued their staff position, Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004 (FSP 109-2). FSP 109-2 allows companies additional time to evaluate the impact of the law and to record the tax effect of repatriation over several interim periods as they complete their assessment of repatriating all or a portion of these unremitted earnings. See Note 12 for further details.

In December 2004, the FASB issued Statement of Financial Accounting Standards (SFAS) 123 (revised 2004), Share-Based Payment (SFAS 123R). SFAS 123R requires measurement of all employee stock-based compensation awards using a fair-value method and the recording of such expense in the consolidated financial statements. In addition, the adoption of SFAS 123R requires additional accounting related to the income tax effects and disclosure regarding the cash flow effects resulting from share-based payment arrangements. In January 2005, the SEC issued Staff Accounting Bulletin No. 107, which provides supplemental implementation guidance for SFAS 123R. We selected the Black-Scholes option-pricing model as the most appropriate fair-value method for our awards and will recognize compensation cost on a straight-line basis over our awards vesting periods. We adopted SFAS 123R in the first quarter of fiscal 2006. See Note 9 for further details.

The adoption of the following accounting pronouncements in the first nine months of fiscal 2006 did not have a material impact on our results of operations and financial condition:

SFAS 151, Inventory Costs An Amendment of ARB No. 43, Chapter 4 ;

SFAS 153, Exchanges of Nonmonetary Assets An Amendment of APB Opinion No. 29 ; and

Emerging Issues Task Force (EITF) Issue 05-06, Determining the Amortization Period for Leasehold Improvements.

In May 2005, the FASB issued SFAS 154, Accounting Changes and Error Corrections (SFAS 154), which replaces Accounting Principles Board Opinions (APB) 20 Accounting Changes and SFAS 3, Reporting Accounting Changes in Interim Financial Statements An Amendment of APB Opinion No. 28. SFAS 154 provides guidance on the accounting for and reporting of accounting changes and error corrections. It establishes retrospective application, or the earliest practicable date, as the required method for reporting a change in accounting principle and restatement

with respect to the reporting of a correction of an error. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005 and is required to be adopted by Sun in the first quarter of fiscal 2007.

In November 2005, the FASB issued FASB Staff Position (FSP) FAS 115-1 and FAS 124-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments (FSP 115-1), which provides guidance on determining when investments in certain debt and equity securities are considered impaired, whether that impairment is other-than-temporary, and on measuring such impairment loss. FSP 115-1 also includes accounting considerations subsequent to the recognition of an other-than temporary impairment and requires certain disclosures about unrealized losses that have not been recognized as other-than-temporary impairments. FSP 115-1 is required to be applied to reporting periods beginning after December 15, 2005. FSP 115-1 was adopted by Sun in the third quarter of fiscal 2006 and did not have a material impact on our results of operations and financial condition.

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3. Business Combinations

During the nine months ended March 26, 2006, we acquired Tarantella, Inc. (Tarantella), SeeBeyond and StorageTek as described below. Each acquisition has been accounted for as a purchase business combination. Certain aspects of the purchase price allocations for SeeBeyond and StorageTek are preliminary and have been made using initial estimates of value. Adjustments due to the finalization of these estimates will be included in the allocation of the purchase price if the adjustment is determined within the purchase price allocation period of up to twelve months from the date of acquisition. The operating results of each business purchased are included in Sun s consolidated statement of operations from the date of each acquisition. Pro forma results of operations have not been presented for Tarantella and SeeBeyond because the effect of these acquisitions was not material to Sun on either an individual or an aggregated basis.

Tarantella

On July 13, 2005, we acquired all of the outstanding shares of Tarantella, a publicly held company based in Los Gatos, California, (OTC: TTLA.OB) by means of a merger pursuant to which we paid cash for all of the outstanding shares of capital stock of Tarantella. In addition, all outstanding options to purchase Tarantella common stock were converted into options to purchase shares of our stock. Tarantella is a leading provider of software that enables organizations to access and manage information, data and applications across virtually all platforms, networks and devices. We acquired Tarantella to enhance our thin-client product offerings and strengthen our utility computing strategy.

We purchased Tarantella for approximately $25 million in cash and $1 million in assumed options and transaction costs. The total purchase price of $26 million was allocated as follows (in millions):

Goodwill	$ 19
Other intangible assets	12
Tangible assets acquired and net liabilities assumed	(5)
Total	$ 26

SeeBeyond

On August 25, 2005, we acquired all of the outstanding shares of SeeBeyond, a publicly held company based in Monrovia, California (NASDAQ: SBYN). Under the terms of the agreement, SeeBeyond stockholders received $4.25 per share in cash for each SeeBeyond share and certain SeeBeyond stock option holders received cash equal to the difference between $4.25 per share and the exercise price of such stock options. In addition, certain other outstanding options to purchase SeeBeyond common stock were converted into options to purchase shares of our stock. SeeBeyond provides business integration software via its Integrated Composite Application Network (ICAN) suite, which enables the real-time flow of information within the enterprise and among customers, suppliers, and partners. This acquisition strengthened our software portfolio and created a complete offering for the development, deployment and management of enterprise applications and Service Oriented Architectures.

We purchased SeeBeyond for approximately $362 million in cash, $9 million in assumed options, and approximately $5 million in transaction costs. As of March 26, 2006, the total purchase price of $376 million was allocated on a preliminary basis as follows (in millions):

Goodwill	$ 255
Other intangible assets:	
Customer base and other	53
Developed technology	34
Tangible assets acquired and net liabilities assumed	23
In-process research and development	11
Total	$ 376

The net liabilities assumed included approximately $12 million of preliminary acquisition-related restructuring costs associated with the integration of facilities and activities of SeeBeyond.

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StorageTek

On August 31, 2005, we acquired all of the outstanding shares of StorageTek, a publicly held company based in Louisville, Colorado (NYSE: STK). Under the terms of the agreement, StorageTek stockholders received $37 per share in cash for each StorageTek share and certain holders of StorageTek stock options received cash equal to the difference between $37 per share and the exercise price of such options. In addition, certain other outstanding options to purchase StorageTek common stock were converted into options to purchase shares of our stock. StorageTek engages in the design, manufacture, sale and maintenance of data storage hardware and software, as well as the provisioning of support services worldwide. StorageTek helps customers gain control of their storage environments by reducing the time, cost and complexity of their storage infrastructures. We acquired StorageTek in order to offer customers a complete range of products, services and solutions for securely managing mission-critical data assets. The total purchase price of $4,082 million was comprised of (in millions):

Cash paid to acquire the outstanding common stock of StorageTek	$ 3,987
Fair value of StorageTek options assumed	80
Acquisition-related transaction costs	15
Total purchase price	$ 4,082

The fair value of options assumed was determined using a price of $3.76, which represented the average closing price of our common stock from two trading days before to two trading days after the June 2, 2005 announcement date and was calculated using a Black-Scholes valuation model with the following assumptions: weighted average remaining expected life of 2.7 years, average risk-free interest rate of 3.8%, average expected volatility of 44.8% and no dividend yield.

Acquisition-related transaction costs include investment banking, legal and accounting fees and other third-party costs directly related to the acquisition.

Preliminary Purchase Price Allocation

The preliminary allocation of the total purchase price of StorageTek s net tangible and identifiable intangible assets was based on their estimated fair values as of August 31, 2005. Adjustments to these estimates will be included in the allocation of the purchase price of StorageTek, if the adjustment is determined within the purchase price allocation period of up to twelve months. The excess of the purchase price over the identifiable intangible and net tangible assets was allocated to goodwill. As of March 26, 2006, the total purchase price of $4,082 million has been allocated as follows (in millions):

Goodwill	$ 1,772
Other intangible assets	1,113
Tangible assets acquired and liabilities assumed:	
Cash and marketable debt securities	1,204
Other current assets	522
Non-current assets	335
Accounts payable and accrued liabilities	(587)
Other liabilities	(326)

In-process research and development	49
Total purchase price	$ 4,082

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Other intangible assets

We have estimated the fair value of other intangible assets through the use of an independent third-party valuation firm that used the income approach to value these identifiable intangible assets which are subject to amortization. These estimates are based on a preliminary valuation and are subject to change upon management s review of the final valuation. The following table sets forth the components of these other intangible assets at March 26, 2006 (dollars in millions):

	Preliminary Fair Value	Accumulated Amortization	Net Book Value as of March 26, 2006	Weighted Average Useful Life (in years)
Customer base	$ 540	$ (102)	$ 438	4
Developed technology	507	(75)	432	4
Trademarks	55	(2)	53	16
Other	11	(2)	9	3
Total intangible assets	$ 1,113	$ (181)	$ 932	

Customer base represents the expected future benefit to be derived from StorageTek s existing customer contracts, backlog and underlying customer relationships. Developed technology, which is comprised of products that have reached technological feasibility, includes products in all of StorageTek s product lines, principally their tape and network products. Trademarks represented trade names and trademarks developed through years of design and development.

Tangible assets acquired and net liabilities assumed

We have estimated the fair value of certain tangible assets acquired and liabilities assumed. Since the date of acquisition, certain estimates have been adjusted through the allocation of the purchase price and continue to be subject to change. These estimates include those relating to deferred taxes and acquisition-related restructuring costs. We currently have provided a full valuation allowance on the acquired deferred tax assets. Adjustments to these acquired deferred taxes may be required upon the merger of the acquired foreign legal entities into a combined legal entity structure. Our acquisition-related restructuring liabilities were estimated based on an integration plan which focuses principally on the elimination of duplicative activities and facilities as discussed in Note 6.

In-process research and development

Of the total purchase price, approximately $49 million has been allocated to in-process research and development (IPRD) and was expensed in the first quarter of fiscal 2006. Projects that qualify as IPRD represent those that have not yet reached technological feasibility and have no alternative use. Technological feasibility is defined as being equivalent to a beta-phase working prototype in which there is no remaining risk relating to the development.

The value assigned to IPRD was determined by considering the importance of each project to the overall development plan, estimating costs to develop the purchased IPRD into commercially viable products, estimating the resulting net cash flows from the projects when completed and discounting the net cash flows to their present value. The revenue estimates used to value the purchased IPRD were based on estimates of the relevant market sizes and growth factors, expected trends in technology and the nature and expected timing of new product introductions by StorageTek and its competitors.

The rates utilized to discount the net cash flows to their present values are based on StorageTek s weighted-average cost of capital. The weighted-average cost of capital was adjusted to reflect the difficulties and uncertainties in completing each project and thereby achieving technological feasibility, the percentage of completion of each project, anticipated market acceptance and penetration, market growth rates and risks related to the impact of potential changes in future target markets. Based on these factors, discount rates that range from 13% - 15% were deemed appropriate for valuing the IPRD.

The estimates used in valuing IPRD were based upon assumptions believed to be reasonable but which are inherently uncertain and unpredictable. Assumptions may be incomplete or inaccurate, and unanticipated events and circumstances may occur. Accordingly, actual results may differ from the projected results.

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Pro forma results

The unaudited financial information in the table below summarizes the combined results of operations of Sun and StorageTek, on a pro forma basis, as though the companies had been combined as of the beginning of each of the periods presented. Sun s results of operations for the three and nine months ended March 26, 2006 included the results of StorageTek since August 31, 2005, the date of acquisition. The unaudited pro forma financial information for the nine months ended March 26, 2006 combines Sun s results for these periods with the results for StorageTek for the period from July 2, 2005 to August 30, 2005. The unaudited pro forma financial information for the three and nine months ended March 27, 2005 combines Sun s results for this period with StorageTek s results for the three and nine months ended April 1, 2005. The pro forma financial information presented below is for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisition had taken place at the beginning of each of the periods presented (in millions, except for per share amounts):

	Three Months Ended		Nine Months Ended	
	March 26, 2006	March 27, 2005	March 26, 2006	March 27, 2005
Revenues	$ 3,177	$ 3,101	$ 9,437	$ 9,696
Net loss	$ (210)	$ (104)	$ (620)	$ (342)
Net loss per share basic and diluted	$ (0.06)	$ (0.03)	$ (0.18)	$ (0.10)

4. Goodwill and Other Acquisition-related Intangible Assets

Information regarding our goodwill is as follows (in millions):

Balance as of June 30, 2005	$ 441
Goodwill acquired during the period	2,046
Balance as of March 26, 2006	$ 2,487

We are currently assessing the allocation of goodwill acquired through our acquisitions of StorageTek and SeeBeyond to our operating segments and expect to complete our assessment by the end of the fiscal year.

Information regarding our other acquisition-related intangible assets is as follows (in millions):

	Gross Carrying Amount			Accumulated Amortization			Net
	June 30,	Additions	March 26,	June 30,	Additions	March 26,	March 26,

	2005		2006	2005		2006	2006
Developed technology	$ 437	$ 550	$ 987	$ (339)	$ (117)	$ (456)	$ 531
Customer base	55	593	648	(48)	(116)	(164)	484
Trademark	6	57	63	(6)	(3)	(9)	54
Acquired workforce and other	82	12	94	(74)	(6)	(80)	14
	$ 580	$ 1,212	$ 1,792	$ (467)	$ (242)	$ (709)	$ 1,083

Amortization expense of other acquisition-related intangible assets was $89 million and $242 million for the three and nine months ended March 26, 2006, respectively, and $19 million and $57 million for the three and nine months ended March 27, 2005, respectively. Our acquisition-related intangible assets are primarily amortized over periods ranging from one to five years on a straight-line basis.

Estimated amortization expense for other acquisition-related intangible assets on our March 26, 2006 balance sheet for the fiscal years ending June 30, is as follows (in millions):

Remainder of 2006	$ 88
2007	331
2008	313
2009	261
2010	52
Thereafter	38
	$ 1,083

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5. Balance Sheet Details

Inventories

Inventories consisted of the following (in millions):

	March 26, 2006	June 30, 2005
Raw materials	$ 49	$ 48
Work in process	125	121
Finished goods	400	262
	$ 574	$ 431

Deferred Revenues

The following table sets forth an analysis of our deferred revenue activity (in millions):

	Deferred services revenues	Other deferred revenues	Total
Balance at June 30, 2005	$ 1,652	$ 540	$ 2,192
Deferred revenue acquired through acquisitions	117	12	129
Revenue deferred	2,383	869	3,252
Revenue recognized	(2,501)	(916)	(3,417)
Balance at March 26, 2006	1,651	505	2,156
Less short-term portion	(1,210)	(474)	(1,684)
Total long-term deferred revenues	$ 441	$ 31	$ 472

Warranty Reserve

We accrue for our product warranty costs at the time of shipment. These product warranty costs are estimated based upon our historical experience and specific identification of product requirements, which may fluctuate based on product mix.

The following table sets forth an analysis of the warranty reserve activity (in millions):

Balance at June 30, 2005	$ 224
Warranty reserve acquired through acquisitions	35
Charged to costs and expenses	250
Utilized	(265)
Balance at March 26, 2006	$ 244

6. Restructuring Costs

In accordance with SFAS 112, Employers Accounting for Post Employment Benefits (SFAS 112) and SFAS 146, Accounting for Costs Associated with Exit or Disposal Activities (SFAS 146), we recognized a total of $36 million and $58 million in restructuring charges in the three and nine months ended March 26, 2006, respectively, and $44 million and $176 million for the three and nine months ended March 27, 2005, respectively. In addition, we incurred restructuring related costs associated with acquisitions that are not included as expenses within our consolidated results of operations. This is because U.S. GAAP requires these costs to be recorded as assumed liabilities in our Consolidated Balance Sheets as of the date of acquisition. Our material restructuring related assumed liabilities are disclosed below in the section entitled Acquisition-related Restructuring Costs.

We estimated the cost of exiting and terminating our facility leases or acquired leases by referring to the contractual terms of the agreements and by evaluating the current real estate market conditions. In addition, we have estimated

sublease income by evaluating the current real estate market conditions or, where applicable, by referring to amounts being negotiated. As of March 26, 2006, our estimated sublease income to be generated from sublease contracts not yet negotiated approximated $63 million. Our ability to generate this amount of sublease income, as well as our ability to terminate lease obligations at the amounts we have estimated, is highly dependent upon the commercial real estate market conditions in certain geographies at the time we perform our evaluations or negotiate the lease termination and sublease arrangements with third parties. The amounts we have accrued represent our best estimate of the obligations we expect to incur and could be subject to adjustment as market conditions change.

Restructuring Plan V

In June 2005, we implemented a workforce reduction and in July 2005, we committed to a facility exit plan (Restructuring Plan V). In a continuing effort to improve our cost structure and improve operating efficiencies, we planned to reduce our workforce by approximately 1,000 employees across all employee levels, business functions, operating units and geographic regions. Through the nine months ended March 26, 2006, we reduced our workforce by approximately 700 employees under this plan. In the three and nine months ended March 26, 2006, we recognized a total of $27 million and $49 million, respectively, in charges associated with Restructuring Plan V, consisting solely of workforce reduction charges. In addition, we plan to eliminate excess facility capacity in light of revised facility requirements.

We anticipate recording additional charges related to our workforce and facilities reductions over the next several quarters, the timing of which will depend upon the timing of notification of the employees leaving Sun as determined by local employment laws and as we exit facilities. In addition, we anticipate incurring additional charges associated with productivity improvement initiatives and expense reduction measures. The total amount and timing of these charges will depend upon the nature, timing and extent of these future actions.

Restructuring Plans Prior to Phase V

In March 2004, we implemented a plan to reduce our cost structure and improve operating efficiencies by reducing our workforce, exiting facilities and implementing productivity improvement initiatives and expense reduction measures (Restructuring Plan IV). This plan included reducing our workforce by at least 3,300 employees across all levels, business functions, operating units and geographic regions. Through the end of fiscal 2005, we reduced our workforce by approximately 4,150 employees under this plan. As of March 26, 2006, all employees to be terminated as a result of Restructuring Plan IV had been notified. While most of the severance and related fringe benefits have been paid, in accordance with local employment laws, we expect to pay the remaining restructuring accrual related to severance over the next few quarters.

We committed to restructuring plans in fiscal 2004, 2003 and 2002 (Restructuring Plans IV, III and II, respectively) and a facility exit plan in fiscal 2001 (Facility Exit Plan I). These plans included eliminating excess facility capacity in light of revised facility requirements and other actions. We recorded initial restructuring charges in fiscal 2004, 2003, 2002 and 2001 based on assumptions and related estimates that we deemed appropriate for the economic environment that existed at the time these estimates were made. However, due to the uncertainty of the commercial real estate markets in certain geographies, and the final settlement of certain lease obligations, we have made appropriate adjustments to the initial restructuring charges. These changes to the previous estimates have been reflected as Provision adjustments in the period the changes in estimates were made. Accrued lease costs during fiscal 2006 primarily relate to accretion expense.

All facilities relating to the amounts accrued under these restructuring plans were exited by June 30, 2005.

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The following table sets forth an analysis of our restructuring accrual activity for the nine months ended March 26, 2006 (in millions):

	Restructuring Plan V	Restructuring Plan IV		Restructuring Plan III	Restructuring Plan II	Facility Exit Plan I	
	Severance and Benefits	Severance and Benefits	Facilities Related and Other	Facilities Related	Facilities Related	Facilities Related	Total
Balance as of June 30, 2005	$ 44	$ 37	$ 157	$ 77	$ 129	$ 26	$ 470
Severance and benefits	49	5					47
Accrued lease costs			8				8
Provision adjustments			(1)	(2)	2	(3)	3
Total restructuring charges	49	5	7	(2)	2	(3)	58
Cash paid	(61)	(31)	(35)	(14)	(15)	(11)	(167)
Balance as of March 26, 2006	$ 32	$ 11	$ 129	$ 61	$ 116	$ 12	$ 361

The remaining cash expenditures relating to workforce reductions are expected to be paid over the next few quarters. Our accrual as of March 26, 2006 for facility-related leases (net of anticipated sublease proceeds) will be paid over their respective lease terms through fiscal 2023. As of March 26, 2006, $114 million of the total $361 million accrual for workforce reductions and facility-related leases was classified as current accrued liabilities and other and the remaining $247 million was classified as other non-current obligations.

Acquisition-related Restructuring Costs

As a result of our acquisition of StorageTek, we recorded preliminary acquisition-related restructuring costs associated with the costs of integrating operating locations and activities of StorageTek with those of Sun. As noted above, U.S. GAAP requires that these acquisition-related restructuring costs, which are not associated with the generation of future revenues and have no future economic benefit, be recorded as assumed liabilities in the allocation of the purchase price. As a result, during the nine months ended March 26, 2006, we recorded approximately $70 million of restructuring costs in connection with the StorageTek acquisition, which are based upon plans committed to by management. These costs were accounted for under EITF 95-3, Recognition of Liabilities in Connection with Purchase Business Combinations, and accordingly were recognized as restructuring liabilities assumed in the business combination. The following table sets forth an analysis of the components of the preliminary acquisition-related restructuring liabilities included in the purchase price allocation for StorageTek for the nine months ended March 26, 2006 (in millions):

	Severance and Benefits	Facilities Related	Total

Balance as of June 30, 2005	$	$	$
Acquisition-related restructuring liabilities	26	44	70
Cash paid	(12)	(2)	(14)
Balance as of March 26, 2006	$ 14	$ 42	$ 56

As of March 26, 2006, our estimated sublease income to be generated from sublease contracts not yet negotiated approximated $8 million.

The acquisition-related restructuring costs are based on our integration plan which focuses principally on the elimination of duplicative activities. The balance of the StorageTek workforce reduction at March 26, 2006 is expected to be utilized during the remainder of fiscal 2006 and fiscal 2007 and is expected to be funded through cash flows from the combined operations. Certain aspects of the integration plan are still being finalized, including the evaluation of acquired facilities and workforce. Any changes resulting from the finalization of the integration plan could result in adjustments to our current estimates. As permitted under U.S. GAAP, these adjustments would be reflected in the allocation of the purchase price if made within twelve months from the date of acquisition.

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7. Comprehensive Income (loss)

The components of comprehensive loss were as follows (in millions):

	Three Months Ended		Nine Months Ended	
	March 26, 2006	March 27, 2005	March 26, 2006	March 27, 2005
Net loss	$ (217)	$ (28)	$ (563)	$ (157)
Change in unrealized value on investments, net	5	(26)	(27)	(17)
Change in unrealized fair value of derivative instruments and other, net	(12)	7	(15)	(1)
Translation adjustments, net	27	13	(61)	99
	$ (197)	$ (34)	$ (666)	$ (76)

The components of accumulated other comprehensive income were as follows (in millions):

	March 26, 2006	June 30, 2005
Unrealized gains (losses) on investments, net	$ (16)	$ 11
Unrealized gains (losses) on derivative instruments and other, net	(13)	2
Cumulative translation adjustments, net	134	195
	$ 105	$ 208

8. Income Taxes

For the third quarter and first nine months of fiscal 2006, we recorded an income tax provision of $35 million and $154 million, respectively, compared with a tax benefit of $21 million and tax provision of $57 million for the corresponding periods of fiscal 2005. These tax provisions were primarily recorded for taxes due on income generated in certain state and foreign tax jurisdictions.

Our income tax provision during the first nine months of fiscal 2006, included a charge recorded in the second quarter associated with corrections of previously filed tax returns. This charge was partially offset by a benefit recorded in the third quarter associated with adjusting estimated amounts to actual liabilities resulting from the filing of prior years tax returns. These adjustments are immaterial to our results of operations and financial condition for the current period as well as the prior affected periods.

We currently have provided a full valuation allowance on our U.S. deferred tax assets and a full or partial valuation allowance on certain overseas deferred tax assets. We intend to maintain this valuation allowance until sufficient positive evidence exists to support reversal of the valuation allowance. Likewise, the occurrence of negative evidence with respect to our foreign deferred tax assets could result in an increase to the valuation allowance. Our income tax expense recorded in the future will be reduced or increased to the extent of offsetting decreases or increases to our valuation allowance.

During the third quarter of fiscal 2006, we received a revenue agent report from the Internal Revenue Service relating to their examination of our tax returns filed for fiscal years 2001 and 2002. Pursuant to the report, the Internal Revenue Service has proposed various adjustments resulting in additional tax of approximately $27 million. On April 17, 2006, we filed a protest with the Internal Revenue Service to contest several items. Although the ultimate outcome is unknown, we believe that we have adequately reserved for these potential adjustments and the final outcome will not have a material adverse affect on our results of operations.

We have also provided adequate amounts for other anticipated tax audit adjustments in the U.S., state and foreign tax jurisdictions based on our estimate of whether, and the extent to which, additional taxes and interest may be due. In addition, although specific foreign country transfer pricing exposures have not been identified, the risk of potential adjustment exists. If our estimate of the federal, state and foreign income tax liabilities proves to be less than the ultimate assessment, a further charge to expense would result. If events occur which indicate payment of these amounts are unnecessary, the reversal of the liabilities would result in tax benefits being recognized in the period when we determine the liabilities are no longer necessary.

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9. Stock-Based Compensation

We have a stock-based compensation program that provides our Board of Directors broad discretion in creating employee equity incentives. This program includes incentive and non-statutory stock options, nonvested stock awards (also known as restricted stock and restricted stock units that are settled in stock). These awards are granted under various plans, the majority of which are stockholder approved. Stock options are generally time-based, vesting 20% on each annual anniversary of the grant date over five years and expire eight years from the grant date. Nonvested stock awards are generally time-based and vest 50% in two tranches within a five year period from the grant date. Additionally, we have an Employee Stock Purchase Plan (ESPP) that allows employees to purchase shares of common stock at 85% of the fair market value at the lower of either the date of enrollment or the date of purchase. Effective May 2006, our ESPP plan was modified to allow employees to purchase shares of common stock at 85% of the fair market value at the date of purchase. Shares issued as a result of stock option exercises, nonvested stock and our ESPP are generally first issued out of treasury stock. As of March 26, 2006, we had approximately 374 million shares of common stock reserved for future issuance under our stock option plans and ESPP.

On July 1, 2005, we adopted the provisions of SFAS 123R, requiring us to recognize expense related to the fair value of our stock-based compensation awards. We elected to use the modified prospective transition method as permitted by SFAS 123R and therefore have not restated our financial results for prior periods. Under this transition method, stock-based compensation expense for the three and nine months ended March 26, 2006 includes compensation expense for all stock-based compensation awards granted prior to, but not yet vested as of July 1, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS 123. Stock-based compensation expense for all stock-based compensation awards granted subsequent to July 1, 2005 was based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. We recognize compensation expense for stock option awards on a straight-line basis over the requisite service period of the award.

The following table sets forth the total stock-based compensation expense resulting from stock options, nonvested stock awards, ESPP and options assumed as a result of our acquisitions included in our Condensed Consolidated Statements of Operations (in millions):

	Three Months Ended March 26, 2006	Nine Months Ended March 26, 2006
Cost of sales products	$ 3	$ 8
Cost of sales services	7	21
Research and development	19	54
Selling, general and administrative	28	79
Stock-based compensation expense before income taxes	57	162
Income tax benefit		
Total stock-based compensation expense after income taxes	$ 57	$ 162

Net cash proceeds from the exercise of stock options were $34 million and $74 million for the three and nine months ended March 26, 2006, respectively, and $20 million and $73 million for the three and nine months ended March 27, 2005, respectively. No income tax benefit was

realized from stock option exercises during the three and nine months ended March 26, 2006 and March 25, 2005. In accordance with SFAS 123R, we present excess tax benefits from the exercise of stock options, if any, as financing cash flows rather than operating cash flows.

Prior to the adoption of SFAS 123R, we applied SFAS 123, amended by SFAS 148, Accounting for Stock-Based Compensation Transition and Disclosure (SFAS 148), which allowed companies to apply the existing accounting rules under APB 25, Accounting for Stock Issued to Employees , and related Interpretations. In general, as the exercise price of options granted under these plans was equal to the market price of the underlying common stock on the grant date, no stock-based employee compensation cost was recognized in our net income (loss) for periods prior to the adoption of SFAS 123R. As required by SFAS 148 prior to the adoption of SFAS 123R, we provided pro forma net income (loss) and pro forma net income (loss) per common share disclosures for stock-based awards, as if the fair-value-based method defined in SFAS 123 had been applied.

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The following table illustrates the effect on net income (loss) after tax and net income (loss) per common share as if we had applied the fair value recognition provisions of SFAS 123 to stock-based compensation during the three and nine months ended March 27, 2005 (in millions, except per share amounts):

	Three Months Ended March 27, 2005	Nine Months Ended March 27, 2005
Pro forma net loss:		
Net loss after tax	$ (28)	$ (157)
Add: stock-based compensation costs included in reported net loss (net of tax effects of none in all periods)	5	15
Deduct: stock-based compensation costs (net of tax effects of none in all periods) under SFAS 123	(58)	(424)
Pro forma net loss after tax	$ (81)	$ (566)
Pro forma basic and diluted net loss per common share:		
Pro forma shares used in the calculation of pro forma net loss per common share basic and diluted	3,376	3,358
Pro forma net loss per common share basic and diluted	$ (0.02)	$ (0.17)
Reported net loss per common share basic and diluted	$ (0.01)	$ (0.05)

The fair value of stock-based awards was estimated using the Black-Scholes model with the following weighted-average assumptions for the three and nine months ended March 26, 2006 and March 27, 2005, respectively:

Options	Three Months Ended		Nine Months Ended	
	March 26, 2006	March 27, 2005	March 26, 2006	March 27, 2005
Expected life (in years)	4.8	5.7	4.8	5.9
Interest rate	4.43%	3.84%	4.19%	3.65%
Volatility	41.60%	67.27%	42.58%	68.22%
Dividend yield				
Weighted-average fair value at grant date	$ 1.85	$ 2.58	$ 1.62	$ 2.53

Employee Stock Purchase Plan	Three Months Ended		Nine Months Ended	
	March 26, 2006	March 27, 2005	March 26, 2006	March 27, 2005
Expected life (in years)	0.5	0.5	0.5	0.5
Interest rate	4.25%	2.18%	3.76%	1.51%
Volatility	31.40%	41.13%	36.45%	41.67%
Dividend yield				

Weighted-average fair value at grant date	$ 0.93	$ 1.11	$ 0.96	$ 1.04

Our computation of expected volatility for the three and nine months ended March 26, 2006 is based on a combination of historical and market-based implied volatility. Our computation of expected life is based on historical exercise patterns. The interest rate for periods within the contractual life of the award is based on the U.S. Treasury yield curve in effect at the time of grant.

Prior to the adoption of SFAS 123R, our Board of Directors approved the acceleration of vesting of certain unvested and out-of-money stock options with exercise prices equal to or greater than $6.00 per share previously awarded to our employees, including our executive officers and our directors, under our equity compensation plans. The acceleration of vesting was effective for stock options outstanding as of May 30, 2005. Options to purchase approximately 45 million shares of common stock or 18% of our outstanding unvested options were subject to the acceleration. The weighted average exercise price of the options that were accelerated was $14.85. The purpose of the acceleration was to enable us to avoid recognizing compensation expense associated with these options in our Consolidated Statements of Operations upon the adoption of SFAS 123R in July 2005. We also believe that because

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the options that were accelerated had exercise prices in excess of the current market value of our common stock, the options had limited economic value and were not fully achieving their original objective of incentive compensation and employee retention.

Stock option activity for the nine months ended March 26, 2006, is as follows (in millions, except per share and term amounts):

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at June 30, 2005	557	$ 11.94		
Grants and acquisition-related assumed options	91	3.26		
Exercises	(27)	2.72		
Forfeitures or expirations	(57)	11.79		
Outstanding at March 26, 2006	564	$ 11.00	4.4	$ 385
Exercisable at March 26, 2006	380	$ 14.47	3.4	$ 164

The aggregate intrinsic value in the table above represents the total pretax intrinsic value (i.e., the difference between Sun s closing stock price on the last trading day of our third quarter of fiscal 2006 and the exercise price, times the number of shares) that would have been received by the option holders had all option holders exercised their options on March 26, 2006. This amount changes based on the fair market value of Sun s stock. Total intrinsic value of options exercised is $21 million and $41 million for the three and nine months ended March 26, 2006, respectively. Total fair value of options vested is $18 million and $109 million for the three and nine months ended March 26, 2006, respectively.

As of March 26, 2006, $369 million of total unrecognized compensation cost related to stock options is expected to be recognized over a weighted-average period of 3 years.

In July 2005, our Board of Directors approved a one-time targeted recognition and retention program, which included the issuance of approximately 18 million shares of restricted stock to certain employees and executive officers with a purchase price of no greater than $0.01 per share. These shares of restricted stock generally vest 50% on the first anniversary of the grant date and 50% six months thereafter.

The following table summarizes our restricted stock and restricted stock unit activity for the nine months ended March 26, 2006 (in millions, except per share amounts):

	Number of	Weighted-Average Grant Date Fair

	Shares	Value
Nonvested stock at June 30, 2005	2	$ 4.80
Granted	42	4.07
Vested		
Forfeited	(1)	3.86
Nonvested stock at March 26, 2006	43	$ 4.10

As of March 26, 2006, we retained purchase rights to 19 million shares of restricted stock issued pursuant to stock purchase agreements and other stock plans at a weighted-average price of approximately $0.01.

As of March 26, 2006, $129 million of total unrecognized compensation costs related to nonvested stock is expected to be recognized over a weighted-average period of two years.

10. Operating Segments

We design, manufacture, market and service network computing infrastructure solutions that consist of Computer Systems (hardware and software), Data Management (hardware and software), Support services, Client solutions and Educational services. Our President and Chief Executive Officer has been identified as the Chief Operating Decision

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Maker (CODM) as defined by SFAS 131, Disclosures About Segments of an Enterprise and Related Information (SFAS 131). The CODM continues to manage our company based primarily on broad functional categories of sales, services, manufacturing, product development and engineering and marketing and strategy. The CODM reviews financial information on revenues and gross margins for products and services. The CODM also reviews operating expenses certain of which have been allocated to our two segments described below.

We operate in two segments: Product Group and Services. Our Product Group segment comprises our end-to-end networking architecture of computing products including our Computer Systems and Data Management product lines. In the Services segment, we provide a full range of services to existing and new customers, including Support services, Client solutions and Educational services.

We are currently reviewing the impact of our acquisition of StorageTek to our operating segment disclosure and anticipate that it may result in a change in our operating segments. Currently, the storage segment and services segment of StorageTek have been included in Product Group and Services segments, respectively.

We have a Global Sales and Services Organization (GSS) (formerly known as our Global Sales Organization) that is responsible for selling all of our products and managing the majority of our accounts receivable. Our CODM holds this organization accountable for overall products and services revenue and margins at a consolidated level. In addition, we have a Worldwide Marketing Organization (WMO) that is responsible for developing and executing Sun s overall corporate, strategic and product marketing and advertising strategies. Our CODM looks to this functional organization for advertising, pricing and other marketing strategies for the products and services delivered to market. Operating expenses (primarily sales, marketing and administrative) related to the GSS, the WMO and StorageTek s comparable functions are not allocated to the reportable segments and, accordingly, are included under the Other segment reported below.

Segment information

The following table presents revenues, interdivision revenues and operating income (loss) for our segments. The Other segment consists of certain functional groups that did not meet the requirements for a reportable segment as defined by SFAS 131, such as GSS and WMO and other miscellaneous functions such as Corporate (in millions):

	Product Group	Services	Other	Total
Three Months Ended:				
March 26, 2006				
Revenues	$ 2,035	$ 1,142	$	$ 3,177
Interdivision revenues	58	84	(142)	
Operating income (loss)	379	391	(982)	(212)
March 27, 2005				
Revenues	$ 1,683	$ 944	$	$ 2,627
Interdivision revenues	141	96	(237)	
Operating income (loss)	258	339	(739)	(142)
Nine Months Ended:				
March 26, 2006				

Revenues	$ 5,847	$ 3,393	$	$ 9,240
Interdivision revenues	174	265	(439)	
Operating income (loss)	1,066	1,257	(2,858)	(535)
March 27, 2005				
Revenues	$ 5,199	$ 2,897	$	$ 8,096
Interdivision revenues	479	300	(779)	
Operating income (loss)	833	1,091	(2,186)	(262)

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11. Legal Proceedings

On April 20, 2004, we were served with a complaint in a case in the United States District Court for the Eastern District of Texas entitled Gobeli Research (Gobeli) v. Sun Microsystems, Inc. and Apple Computer, Inc. (Apple). The complaint alleged that Sun products, including our Solaris Operating System, infringed on a Gobeli patent related to a system and method for controlling interrupt processing. We settled all outstanding claims against us in this case during our third fiscal quarter for an amount that was immaterial to our results of operations and financial condition.

12. Subsequent Events

On April 27, 2006, our Chief Executive Officer and Board of Directors approved our domestic reinvestment plan. As a result, we intend to repatriate up to $2 billion in unremitted foreign earnings by June 30, 2006, of which $1.6 billion is eligible to be taxed at a reduced effective tax rate under the Foreign Earnings Repatriation Provision of the American Jobs Creation Act. Upon repatriation, we will incur a tax charge in the range of $60 million to $80 million and expect to realize a loss of approximately $15 million associated with the liquidation of a portion of our marketable debt securities portfolio.

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Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders, Sun Microsystems, Inc.

We have reviewed the condensed consolidated balance sheet of Sun Microsystems, Inc. as of March 26, 2006, and the related condensed consolidated statements of operations for the three-month and nine-month periods ended March 26, 2006 and March 27, 2005, and the condensed consolidated statements of cash flows for the nine-month periods ended March 26, 2006 and March 27, 2005. These financial statements are the responsibility of the Company s management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Sun Microsystems, Inc. as of June 30, 2005, and the related consolidated statements of operations, stockholders equity, and cash flows for the year then ended not presented herein, and in our report dated September 12, 2005, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of June 30, 2005, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

San Jose, California

April 21, 2006

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ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is intended to be an overview of the areas that management believes are important in understanding the results of the quarter. This overview is not intended as a substitute for the detail provided in the following pages or for the condensed consolidated financial statements and notes that appear elsewhere in this document.

Executive Overview

Sun provides network computing infrastructure solutions that include Computer Systems (hardware and software), Data Management (formerly known as Network Storage) (hardware and software), Support services and Client solutions and Educational services. Sun s solutions are based on major Sun technology innovations such as the Java technology platform, the Solaris operating system (Solaris OS), Sun Java products, the N1 Grid architecture and the UltraSPARC® microprocessor technology, as well as other widely deployed technologies such as the Linux operating system and AMD Opteron® microprocessor-based systems. Our network computing infrastructure solutions are used in a wide range of technical/scientific, business and engineering applications in industries such as telecommunications, government, financial services, manufacturing, education, retail, life sciences, media and entertainment, transportation, energy/utilities and healthcare. We sell end-to-end networking architecture platform solutions, including products and services, in most major markets worldwide through a combination of direct and indirect channels.

During the first quarter of fiscal 2006, we leveraged our financial strength to make a strategic acquisition of Storage Technology Corporation (StorageTek). With this acquisition, we broadened our system strategy by offering our customers a complete range of storage products, services and solutions including StorageTek s Information Lifecycle Management (ILM) products, where we enable businesses to align the cost of storage with the value of information. We completed our acquisition of StorageTek on August 31, 2005. As a result, the results of operations for the nine months ended March 26, 2006 included the results for StorageTek from the date of acquisition. StorageTek has historically experienced a disproportionately high product revenue volume in the last month of each fiscal quarter. Therefore, the results of operations included for the nine months ended March 26, 2006 are not indicative of the results for a full nine months. StorageTek s products revenues are included in Data Management products and StorageTek s services revenues are included in Support services. Our discussion of our results of operations currently separately identifies the impact of the acquisition of StorageTek, however, as our integration activities proceed, it is likely that we will no longer be able to accurately provide such information in the future.

During the third quarter of fiscal 2006, we experienced a year over year increase in total net revenues of approximately 21%, which included an unfavorable foreign currency impact of approximately 4%. Excluding the revenues from StorageTek, we saw a year over year increase of 4% primarily due to the increase in our Products net revenue. Our Products net revenue of $2,035 million was favorably impacted by $244 million of storage revenue related to the operations of StorageTek and increased sales of our entry level servers due to the introduction of certain UltraSPARC IV+ and Opteron-based systems as well as an increase in the sales of other UltraSPARC IV systems. These increases were partially offset by reduced sales of our enterprise servers resulting from intense competition and a continuing shift in overall computer system demand towards our lower-priced entry-level systems. Our Services net revenue of $1,142 million was favorably impacted by $210 million of services revenue related to the operations of StorageTek. Excluding the revenues from StorageTek, Services net revenue was relatively flat and was impacted by a continued change in the mix towards maintenance contracts sold or renewed with lower levels of services and a shift in product sales mix to a greater proportion of low-end products, which are typically sold with reduced levels of services, offset by an increase in our on-site support and managed services revenue. Sequentially, we also experienced a decrease in total net revenues of approximately 5%, which reflects the normal seasonal decrease we experience between the second and third quarter.

During the third quarter of fiscal 2006, our year over year total gross margin increased by approximately 1.6 percentage points. Our year over year Products gross margin increased by approximately 1.3 percentage points as manufacturing and component cost reductions were partially

offset by the unfavorable impact of discounting and pricing actions and an increase in amortization of our other acquisition-related intangible assets. Our year over year Services gross margin increased by 2.3 percentage points primarily due to the favorable impact of delivery efficiencies, offset by sales discounting actions and inefficiencies realized from decreased sales volume over a fixed cost base. Our sequential quarterly Products gross margin increased 1.4 percentage points as cost reductions were partially offset by

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changes in product mix to a greater proportion of lower-margin products. Sequentially, Services gross margin decreased by 1.2 percentage points primarily due to continued change in sales mix towards maintenance contracts sold or renewed with lower services levels and a shift in product sales mix to a greater proportion of low-end products, which are typically sold with reduced levels of services.

During the third quarter of fiscal 2006, as compared with the corresponding period of fiscal 2005, our research and development expenses increased $73 million and our sales, general and administrative expenses increased $285 million. These increases were primarily due to the inclusion of operating expenses related to StorageTek, an increase in amortization of other acquisition-related intangible assets and stock-based compensation expense. Sequentially, our quarterly research and development expenses decreased $18 million and our sales, general and administrative expenses decreased $36 million primarily due to a reduction in other acquisition-related intangible asset amortization.

Our results of operations for the third quarter and first nine months of fiscal 2006 were significantly impacted by the adoption of Statement of Financial Accounting Standards (SFAS) 123R (revised 2004), Share-Based Payments (SFAS 123R) in the first quarter of fiscal 2006, which required us to recognize a non-cash expense related to the fair value of our stock-based compensation awards. We elected to use the modified prospective transition method of adoption requiring us to include this stock-based compensation charge in our results beginning in the first quarter of 2006 without restating prior periods to include stock-based compensation expense. Of the $57 million in stock-based compensation expense recognized in the third quarter of fiscal 2006, $3 million is included in cost of goods sold-products, $7 million is included in cost of goods sold-services, $19 million is included in research and development expense and $28 million is included in sales, general and administrative expense. Of the $162 million in stock-based compensation expense recognized in the first nine months of fiscal 2006, $8 million is included in cost of goods sold-products, $21 million is included in cost of goods sold-services, $54 million is included in research and development expense and $79 million is included in sales, general and administrative expense.

During the first nine months of fiscal 2006, our operating activities provided cash flows of $230 million. Our focus on cash management remains a top priority and we plan to continue to drive improvement in our cash conversion cycle. At March 26, 2006 we had total cash, cash equivalents and marketable debt securities of approximately $4.4 billion, which decreased from $7.5 billion as of June 30, 2005, primarily due to cash paid for our acquisitions of StorageTek and SeeBeyond during the first quarter of fiscal 2006.

Critical Accounting Policies and Estimates

The accompanying discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States (U.S. GAAP). The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. These estimates form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. We base our estimates and judgments on historical experience and on various other assumptions that we believe are reasonable under the circumstances. However, future events cannot be forecast with certainty and the best estimates and judgments routinely require adjustment. We are required to make estimates and judgments in many areas, including those related to fair value of derivative financial instruments, recording of various accruals, bad debt and inventory reserves, the useful lives of long-lived assets such as property and equipment, warranty obligations and potential losses from contingencies and litigation. Except as noted below for equity investments in privately-held companies, we believe the policies disclosed are the most critical to our financial statements because their application places the most significant demands on management s judgment. Senior management has discussed the development, selection and disclosure of these estimates with the Audit Committee of our Board of Directors.

We believe there have been no significant changes during the first nine months of fiscal 2006 to the items that we disclosed as our critical accounting policies and estimates in our discussion and analysis of financial condition and results of operations in our 2005 Form 10-K, except as noted below.

In the first quarter of fiscal 2006, we determined that our equity investments in privately held companies accounting policy was no longer critical, as the remaining balance related to investments in privately held companies was no longer material.

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Business Combinations

We are required to allocate the purchase price of acquired companies to the tangible and intangible assets acquired, liabilities assumed, as well as IPRD based on their estimated fair values. We engage independent third-party appraisal firms to assist us in determining the fair values of assets acquired and liabilities assumed. This valuation requires management to make significant estimates and assumptions, especially with respect to long-lived and intangible assets.

Critical estimates in valuing certain of the intangible assets include but are not limited to: future expected cash flows from customer contracts, customer lists, distribution agreements, and acquired developed technologies and patents; expected costs to develop the IPRD into commercially viable products and estimating cash flows from the projects when completed; the acquired company s brand awareness and market position, as well as assumptions about the period of time the brand will continue to be used in the combined company s product portfolio; and discount rates. Management s estimates of fair value are based upon assumptions believed to be reasonable, but which are inherently uncertain and unpredictable. Assumptions may be incomplete or inaccurate, and unanticipated events and circumstances may occur.

Other estimates associated with the accounting for these acquisitions may change as additional information becomes available regarding the assets acquired and liabilities assumed. In particular, liabilities to restructure the pre-acquisition organization, including workforce reductions, are subject to change as management completes its assessment of the pre-merger operations and begins to execute the approved plan.

Stock-Based Compensation Expense

We account for stock-based compensation in accordance with the provisions of SFAS 123R. Under the fair value recognition provisions of SFAS 123R, stock-based compensation cost is estimated at the grant date based on the fair value of the award and is recognized as expense ratably over the requisite service period of the award. Determining the appropriate fair value model and calculating the fair value of stock-based awards requires judgment, including estimating stock price volatility, forfeiture rates and expected lives.

RESULTS OF OPERATIONS

Net Revenues

(dollars in millions, except revenue per employee dollars in thousands)

	Three Months Ended			Nine Months Ended		
	March 26, 2006	March 27, 2005	Change	March 26, 2006	March 27, 2005	Change

Computer Systems products	$ 1,474	$ 1,391	6.0%	$ 4,186	$ 4,250	(1.5)%
Data Management products	561	292	92.1%	1,661	949	75.0%
Products net revenue	$ 2,035	$ 1,683	20.9%	$ 5,847	$ 5,199	12.5%
Percentage of total net revenues	64.1%	64.1%	pts	63.3%	64.2%	(0.9) pts
Support services	$ 904	$ 734	23.2%	$ 2,692	$ 2,253	19.5%
Client solutions and Educational services	238	210	13.3%	701	644	8.9%
Services net revenue	$ 1,142	$ 944	21.0%	$ 3,393	$ 2,897	17.1%
Percentage of total net revenues	35.9%	35.9%	pts	36.7%	35.8%	0.9 pts
Total net revenues	$ 3,177	$ 2,627	20.9%	$ 9,240	$ 8,096	14.1%
Revenue per employee[(1)]	$ 83	$ 82	1.2%	$ 241	$ 248	(2.8)%

(1) Revenue per employee is calculated by dividing the revenue during the period by the average number of employees during the period, including contractors. We use this as a measure of our productivity.

In recent periods, our services business has evolved as we have increased our emphasis on our solutions-based selling model and offerings, such as Managed services, that are not easily measured using prior disclosed metrics. As a result of these changes, we believe the importance of the services contract penetration rate to understanding of the performance of our services business has diminished. Accordingly, beginning in the first quarter of fiscal 2006, we are

no longer including our service contract penetration rate as a key performance indicator. In addition, as a result of our acquisition of StorageTek, we are conducting an evaluation of the key performance indicators used to manage our business and anticipate changes.

Due to the generally strengthened U.S. dollar during the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, our total net revenues were unfavorably impacted by foreign currency exchange rates. The net foreign currency impact to our total net revenues is difficult to precisely measure. However, our best estimate of the foreign exchange rate impact during the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, approximated 4% and 2%, respectively, of Products net revenue and approximated 4% and 2%, respectively, of Services net revenue.

Products Net Revenue

Products net revenue consists of revenue generated from the sale of Computer Systems and Data Management products.

During the third quarter of fiscal 2006, as compared with the corresponding period in fiscal 2005, Computer Systems revenue increased primarily due to increased sales of our entry level servers due to the introduction of certain UltraSPARC IV+ and Opteron-based systems as well as an increase in sales for other UltraSPARC IV systems. This increase was partially offset by reduced sales of our enterprise servers resulting from intense competition and a continuing shift in overall computer system demand towards the usage of our lower-priced entry-level systems. However, during the first nine months of fiscal 2006, as compared with the corresponding period in fiscal 2005, Computer Systems revenue decreased as reduced sales of our enterprise and data center servers were only partially offset by increased sales of our entry level servers.

During the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods in fiscal 2005, Data Management Products revenue included $244 million and $739 million, respectively, related to the operations of StorageTek, primarily the sales of their tape and network storage products. Excluding the revenues from StorageTek, Data Management products revenue increased by $25 million and decreased by $27 million during the third quarter and first nine months of fiscal 2006, respectively. The increase during the third quarter of fiscal 2006 was primarily due to increased sales of our data center storage systems, partially offset by reduced sales of our entry level storage systems. The decrease during the first nine months of fiscal 2006 was primarily due to reduced sales of our entry level storage systems, only partially offset by increased sales of our data center storage systems.

Services Net Revenue

Services net revenue consists of revenue generated from Support services, Client solutions and Educational services.

Support services revenue consists primarily of maintenance contract revenue, which is recognized ratably over the contractual period. During the third quarter and first nine months of fiscal 2006, Support services net revenue included $185 million and $465 million, respectively, related to the operations of StorageTek. Excluding the revenues from StorageTek, Support services revenues decreased by $15 million and $26 million during the third quarter and first nine months of fiscal 2006, respectively, as compared with the corresponding periods in fiscal 2005. These decreases were primarily due to the unfavorable impact of foreign exchange, a continued change in the mix towards maintenance contracts sold or renewed with lower service levels and a shift in product sales mix to a greater proportion of low-end products, which are typically sold with reduced levels of services. These decreases were partially offset by increases in our site support and managed services revenues.

Client solutions and Educational services revenue consist primarily of revenue generated from professional services, such as technical consulting that helps our customers plan, implement, and manage distributed network computing environments. During the third quarter and first nine months of fiscal 2006, Client solutions and Educational services revenue included $25 million and $60 million, respectively, related to the operations of StorageTek. Excluding the revenues from StorageTek, Client solutions and Educational services revenue was relatively flat during the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods in fiscal 2005. During the first nine months of fiscal 2006, as compared with the first nine months of fiscal 2005, revenue decreased due to solution-based sales to a health care services provider and an educational institution recognized in the first quarter of fiscal 2005 which did not recur in fiscal 2006. However, this decrease was offset by an increase in revenues from employee development and web-learning initiatives adopted by our customers during the first nine months of fiscal 2006.

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Net Revenues by Geographic Area

(dollars in millions)

	Three Months Ended			Nine Months Ended		
	March 26, 2006	March 27, 2005	Change	March 26, 2006	March 27, 2005	Change
United States (U.S.)	$ 1,325	$ 982	34.9%	$ 3,857	$ 3,217	19.9%
Percentage of total net revenues	41.7%	37.4%	4.3 pts	41.7%	39.7%	2.0pts
International Americas (Canada and Latin America)	$ 207	$ 144	43.8%	$ 542	$ 418	29.7%
Percentage of total net revenues	6.5%	5.5%	1.0 pts	5.9%	5.2%	0.7pts
EMEA (Europe, Middle East and Africa)	$ 1,119	$ 1,009	10.9%	$ 3,328	$ 3,019	10.2%
Percentage of total net revenues	35.2%	38.4%	(3.2) pts	36.0%	37.3%	(1.3) pts
APAC (Asia, Australia and New Zealand)	$ 526	$ 492	6.9%	$ 1,513	$ 1,442	4.9%
Percentage of total net revenues	16.6%	18.7%	(2.1) pts	16.4%	17.8%	(1.4) pts
Total International revenues	$ 1,852	$ 1,645	12.6%	$ 5,383	$ 4,879	10.3%
Percentage of total net revenues	58.3%	62.6%	(4.3) pts	58.3%	60.3%	(2.0) pts
Total net revenues	$ 3,177	$ 2,627	20.9%	$ 9,240	$ 8,096	14.1%

United States (U.S.)

During the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, net revenues in the U.S. included $222 million and $618 million, respectively, related to the operations of StorageTek and $9 million and $26 million, respectively, related to the operations of SeeBeyond. Excluding revenues from StorageTek and SeeBeyond, net revenues in the U.S. increased $112 million and decreased by $4 million during the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, respectively. We experienced increased sales of our entry level servers due to the introduction of certain UltraSPARC IV+ and Opteron-based systems in the second quarter of fiscal 2006 as well as increased sales of other UltraSPARC IV systems primarily as a result of increased demand in the telecommunications sector.

The following table sets forth net revenues in those geographic markets that contributed significantly to international net revenues during the third quarter and first nine months of fiscal 2006:

(dollars in millions)

	Three Months Ended		Change	Nine Months Ended		Change
	March 26,	March 27,		March 26,	March 27,	

	2006	2005		2006	2005	
United Kingdom (UK)	$ 276	$ 237	16.5%	$ 792	$ 752	5.3%
Germany	$ 209	$ 213	(1.9)%	$ 682	$ 632	7.9%
Central and Northern Europe	$ 207	$ 199	4.0%	$ 576	$ 572	0.7%
Japan	$ 198	$ 184	7.6%	$ 557	$ 517	7.7%

United Kingdom (UK)

During the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, net revenues in the UK included $34 million and $98 million, respectively, related to the operations of StorageTek. Excluding the revenues from StorageTek, net revenues in the UK increased by $5 million and decreased by $58 million during the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, respectively. The increase in the third quarter of fiscal 2006 was primarily due to moderate growth in Products and Client Solutions revenue and improvements in the financial services and government sectors, partially offset by the unfavorable impact of foreign currency. The decrease in the first nine months of fiscal 2006 was primarily due to revenue related to two large solution-based sales recognized in the first quarter of fiscal 2005 which did not recur in the first quarter of fiscal 2006.

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Germany

During the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, net revenues in Germany included $31 million and $82 million, respectively, related to the operations of StorageTek. Excluding the revenues from StorageTek, net revenues in Germany decreased by $35 million and $32 million during the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, respectively. Net revenues in Germany were impacted by intense competition, continuing weak demand for our data center servers in certain industry sectors and the unfavorable impact of foreign currency exchange, partially offset by an increase in sales of our entry-level products.

Central and Northern Europe (CNE)

During the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, net revenues in CNE included $25 million and $86 million, respectively, related to the operations of StorageTek. Excluding the revenues from StorageTek, net revenues in CNE decreased by $17 million and $82 million during the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, respectively, primarily due to the weak demand for our data center servers, a challenging macroeconomic environment and the unfavorable impact of foreign currency.

Japan

During the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, net revenues in Japan included $23 million and $65 million related to the operations of StorageTek. Excluding the revenues from StorageTek, net revenues in Japan decreased by $9 million and $25 million during the third quarter and first nine months of fiscal 2006, as compared with the corresponding periods of fiscal 2005, respectively, primarily due to a decrease in Products net revenue. The decrease in Products net revenue in Japan was due to the unfavorable impact of foreign currency exchange and continued intense competition in the telecommunication sector.

Gross Margin

(dollars in millions)

	Three Months Ended			Nine Months Ended		
	March 26, 2006	March 27, 2005	Change	March 26, 2006	March 27, 2005	Change
Products gross margin	$ 883	$ 708	24.7%	$ 2,506	$ 2,155	16.3%
Percentage of products net revenue	43.4%	42.1%	1.3 pts	42.9%	41.5%	1.4pts
Services gross margin	$ 484	$ 379	27.7%	$ 1,484	$ 1,203	23.4%

Percentage of services net revenue	42.4%	40.1%	2.3pts	43.7%	41.5%	2.2pts
Total gross margin	$ 1,367	$ 1,087	25.8%	$ 3,990	$ 3,358	18.8%
Percentage of total net revenues	43.0%	41.4%	1.6pts	43.2%	41.5%	1.7pts

Products Gross Margin

Products gross margin percentage is influenced by numerous factors including product volume and mix, pricing, geographic mix, foreign currency exchange rates, the mix between sales to resellers and end-users, third-party costs (including both raw material and manufacturing costs), warranty costs and charges related to excess and obsolete inventory. Many of these factors influence, or are interrelated with, other factors. As a result, it is difficult to precisely quantify the impact of each item individually. Accordingly, the following quantification of the reasons for the change in the Products gross margin percentage is an estimate only.

During the third quarter of fiscal 2006, as compared with the corresponding period of fiscal 2005, our Products gross margin increased by 1.3 percentage points. This increase is primarily related to cost reductions resulting from supply

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chain restructuring and product cost engineering which collectively benefited gross margin by approximately 7 percentage points and a reduction in channel program and other reserves of approximately 1 percentage point. These increases were partially offset by planned list price reductions and sales discounting actions of approximately 4 percentage points, changes in product mix to a greater proportion of lower-margin products of approximately 3 percentage points and an increase in amortization of acquisition-related intangible assets of approximately 2 percentage points.

During the first nine months of fiscal 2006, as compared with the corresponding period of fiscal 2005, our Products gross margin increased 1.4 percentage points due to cost reductions resulting from supply chain restructuring and product cost engineering which collectively benefited gross margin by approximately 3 percentage points. Offsetting this increase was changes in product mix to a greater proportion of lower-margin products of approximately 2 percentage points and an increase in amortization of acquisition-related intangible assets of approximately 1 percentage point.

Services Gross Margin

Services gross margin percentage is influenced by numerous factors including services mix, pricing, geographic mix, foreign currency exchange rates and third-party costs. Many of these factors influence, or are interrelated with, other factors. As a result, it is difficult to precisely quantify the impact of each item individually. Accordingly, the following quantification of the reasons for the change in the Services gross margin percentage is an estimate only.

During the third quarter of fiscal 2006, as compared with the corresponding period of fiscal 2005, our Services gross margin increased by 2.3 percentage points due to cost savings associated with delivery efficiencies of approximately 7 percentage points. Offsetting this increase was sales discounting actions of approximately 2 percentage points and inefficiencies realized from decreased sales volume over a fixed cost base of approximately 2 percentage points.

During the first nine months of fiscal 2006, as compared with the corresponding period of fiscal 2005, our Services gross margin increased by 2.2 percentage points due to cost savings associated with delivery efficiencies of approximately 5 percentage points. Offsetting this increase was sales discounting actions of approximately 1 percentage point and inefficiencies realized from decreased sales volume over a fixed cost base of approximately 1 percentage point.

Operating Expenses

(dollars in millions)

	Three Months Ended			Nine Months Ended		
	March 26, 2006	March 27, 2005	Change	March 26, 2006	March 27, 2005	Change

Research and development	$ 523	$ 450	16.2%	$ 1,503	$ 1,313	14.5%
Percentage of total net revenues	16.5%	17.1%		16.3%	16.2%	
Selling, general and administrative	$ 1,020	$ 735	38.8%	$ 2,904	$ 2,131	36.3%
Percentage of total net revenues	32.1%	28.0%		31.4%	26.3%	
Restructuring charges	$ 36	$ 44	(18.2)%	$ 58	$ 176	(67.0)%
Percentage of total net revenues	1.1%	1.7%		0.6%	2.2%	
Purchased in-process research and development	$	$	N/M*	$ 60	$	N/M*
Percentage of total net revenues	%	%		0.6%	%	
Total operating expenses	$ 1,579	$ 1,229	28.5%	$ 4,525	$ 3,620	25.0%

* N/M Not meaningful

Research and Development (R&D) Expenses

R&D expenses increased by $73 million during the third quarter of fiscal 2006, as compared with the corresponding period of fiscal 2005, primarily due to $62 million associated with the R&D expenses of StorageTek and SeeBeyond,

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$19 million in stock-based compensation expense and a $15 million increase in prototype expenses associated with new product introductions. These increases were partially offset by a $14 million decrease in depreciation and amortization.

R&D expenses increased by $190 million during the first nine months of fiscal 2006, as compared with the corresponding period of fiscal 2005, primarily due to $148 million associated with the R&D expenses of StorageTek and SeeBeyond, $54 million of stock-based compensation expense and a $32 million increase in prototype expenses associated with new product introductions. These increases were partially offset by a $39 million decrease in depreciation and amortization.

We believe that to maintain our competitive position in a market characterized by rapid rates of technological advancement, we must continue to invest significant resources in new systems, software, and microprocessor development, as well as continue to enhance existing products.

Selling, General and Administrative (SG&A) Expenses

SG&A expenses increased by $285 million during the third quarter of fiscal 2006, as compared with the corresponding period of fiscal 2005, primarily due to $178 million associated with the SG&A expenses of StorageTek and SeeBeyond and $40 million in other acquisition-related intangible asset amortization resulting from these acquisitions. The remainder of the increase is due to a $62 million increase in outside services costs and $28 million of stock-based compensation expense, partially offset by $21 million decrease in variable compensation.

SG&A expenses increased by $773 million during the first nine months of fiscal 2006, as compared with the corresponding period of fiscal 2005, primarily due to $453 million associated with the SG&A expenses of StorageTek and SeeBeyond and $117 million in other acquisition-related intangible asset amortization resulting from these acquisitions. The remainder of the increase is due to a $125 million increase in outside services costs and $79 million of stock-based compensation expense. These increases were partially offset by $39 million in cost savings resulting from workforce reductions and $25 million decrease in depreciation and amortization.

We are continuing to focus our efforts on achieving additional operating efficiencies by reviewing and improving upon our existing business processes and cost structure.

Restructuring Costs

In accordance with SFAS 112, Employers Accounting for Post Employment Benefits (SFAS 112) and SFAS 146, Accounting for Costs Associated with Exit or Disposal Activities (SFAS 146), we recognized a total of $36 million and $58 million in restructuring charges in the three and nine months ended March 26, 2006, respectively, and $44 million and $176 million for the three and nine months ended March 27, 2005, respectively. In addition, we incurred restructuring related costs associated with acquisitions that are not included as expenses within our consolidated results of operations. This is because U.S. GAAP requires these costs to be recorded as assumed liabilities in our Consolidated Balance Sheets as of the date of acquisition. Our material restructuring related assumed liabilities are disclosed below in the section entitled Acquisition-related Restructuring Costs.

We estimated the cost of exiting and terminating our facility leases or acquired leases by referring to the contractual terms of the agreements and by evaluating the current real estate market conditions. In addition, we have estimated sublease income by evaluating the current real estate market conditions or, where applicable, by referring to amounts being negotiated. As of March 26, 2006, our estimated sublease income to be generated from sublease contracts not yet negotiated approximated $63 million. Our ability to generate this amount of sublease income, as well as our ability to terminate lease obligations at the amounts we have estimated, is highly dependent upon the commercial real estate market conditions in certain geographies at the time we perform our evaluations or negotiate the lease termination and sublease arrangements with third parties. The amounts we have accrued represent our best estimate of the obligations we expect to incur and could be subject to adjustment as market conditions change.

Restructuring Plan V

In June 2005, we implemented a workforce reduction and in July 2005, we committed to a facility exit plan (Restructuring Plan V). In a continuing effort to improve our cost structure and improve operating efficiencies, we

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planned to reduce our workforce by approximately 1,000 employees across all employee levels, business functions, operating units and geographic regions. Through the nine months ended March 26, 2006, we reduced our workforce by approximately 700 employees under this plan. In the three and nine months ended March 26, 2006, we recognized a total of $27 million and $49 million, respectively, in charges associated with Restructuring Plan V, consisting solely of workforce reduction charges. In addition, we plan to eliminate excess facility capacity in light of revised facility requirements.

During the fourth quarter of fiscal 2006, we will be conducting a detailed operational, organizational, product and facility review of the entire company.

We anticipate recording additional charges related to our workforce and facilities reductions over the next several quarters, the timing of which will depend upon the timing of notification of the employees leaving Sun as determined by local employment laws and as we exit facilities. In addition, we anticipate incurring additional charges associated with productivity improvement initiatives and expense reduction measures. The total amount and timing of these charges will depend upon the nature, timing and extent of these future actions.

Restructuring Plans Prior to Phase V

In March 2004, we implemented a plan to reduce our cost structure and improve operating efficiencies by reducing our workforce, exiting facilities and implementing productivity improvement initiatives and expense reduction measures (Restructuring Plan IV). This plan included reducing our workforce by at least 3,300 employees across all levels, business functions, operating units and geographic regions. Through the end of fiscal 2005, we reduced our workforce by approximately 4,150 employees under this plan. As of March 26, 2006, all employees to be terminated as a result of Restructuring Plan IV had been notified. While most of the severance and related fringe benefits have been paid, in accordance with local employment laws, we expect to pay the remaining restructuring accrual related to severance over the next few quarters.

We committed to restructuring plans in fiscal 2004, 2003 and 2002 (Restructuring Plans IV, III and II, respectively) and a facility exit plan in fiscal 2001 (Facility Exit Plan I). These plans included eliminating excess facility capacity in light of revised facility requirements and other actions. We recorded initial restructuring charges in fiscal 2004, 2003, 2002 and 2001 based on assumptions and related estimates that we deemed appropriate for the economic environment that existed at the time these estimates were made. However, due to the uncertainty of the commercial real estate markets in certain geographies, and the final settlement of certain lease obligations, we have made appropriate adjustments to the initial restructuring charges. These changes to the previous estimates have been reflected as Provision adjustments in the period the changes in estimates were made. Accrued lease costs during fiscal 2006 primarily relate to accretion expense.

All facilities relating to the amounts accrued under these restructuring plans were exited by June 30, 2005.

The following table sets forth an analysis of our restructuring accrual activity for the nine months ended March 26, 2006 (in millions):

	Restructuring Plan V	Restructuring Plan IV	Restructuring Plan III	Restructuring Plan II	Facility Exit Plan I	Total

	Severance and Benefits	Severance and Benefits	Facilities Related and Other	Facilities Related	Facilities Related	Facilities Related	
Balance as of June 30, 2005	$ 44	$ 37	$ 157	$ 77	$ 129	$ 26	$ 470
Severance and benefits	49	5					47
Accrued lease costs			8				8
Provision adjustments			(1)	(2)	2	(3)	3
Total restructuring charges	49	5	7	(2)	2	(3)	58
Cash paid	(61)	(31)	(35)	(14)	(15)	(11)	(167)
Balance as of March 26, 2006	$ 32	$ 11	$ 129	$ 61	$ 116	$ 12	$ 361

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The remaining cash expenditures relating to workforce reductions are expected to be paid over the next few quarters. Our accrual as of March 26, 2006 for facility-related leases (net of anticipated sublease proceeds) will be paid over their respective lease terms through fiscal 2023. As of March 26, 2006, $114 million of the total $361 million accrual for workforce reductions and facility-related leases was classified as current accrued liabilities and other and the remaining $247 million was classified as other non-current obligations.

Acquisition-related restructuring costs

As a result of our acquisition of StorageTek, we recorded preliminary acquisition-related restructuring costs associated with the costs of integrating operating locations and activities of StorageTek with those of Sun. As noted above, U.S. GAAP requires that these acquisition-related restructuring costs, which are not associated with the generation of future revenues and have no future economic benefit, be recorded as assumed liabilities in the allocation of the purchase price. As a result, during the nine months ended March 26, 2006, we recorded approximately $70 million of restructuring costs in connection with the StorageTek acquisition, which are based upon plans committed to by management. These costs were accounted for under EITF 95-3, Recognition of Liabilities in Connection with Purchase Business Combinations, and accordingly were recognized as restructuring liabilities assumed in the business combination. The following table sets forth an analysis of the components of the preliminary acquisition-related restructuring liabilities included in the purchase price allocation for StorageTek for the nine months ended March 26, 2006 (in millions):

	Severance and Benefits	Facilities Related	Total
Balance as of June 30, 2005	$	$	$
Acquisition-related restructuring liabilities	26	44	70
Cash paid	(12)	(2)	(14)
Balance as of March 26, 2006	$ 14	$ 42	$ 56

As of March 26, 2006, our estimated sublease income to be generated from sublease contracts not yet negotiated approximated $8 million.

The acquisition-related restructuring costs are based on our integration plan which focuses principally on the elimination of duplicative activities. The balance of the StorageTek workforce reduction at March 26, 2006 is expected to be utilized during the remainder of fiscal 2006 and fiscal 2007 and is expected to be funded through cash flows from the combined operations. Certain aspects of the integration plan are still being finalized, including the evaluation of acquired facilities and workforce. Any changes resulting from the finalization of the integration plan could result in adjustments to our current estimates. As permitted under U.S. GAAP, these adjustments would be reflected in the allocation of the purchase price if made within twelve months from the date of acquisition.

Purchased In-Process Research and Development (IPRD)

Overview

In the first nine months of fiscal 2006, we recorded total IPRD expense of $60 million related to our acquisitions of StorageTek and SeeBeyond. At the date of each acquisition, the projects associated with the IPRD efforts had not yet reached technological feasibility and the IPRD had no alternative future uses. Accordingly, these amounts were expensed on the respective acquisition dates of each of the Acquired Companies.

Also see Note 3 to the Condensed Consolidated Financial Statements for further discussion.

Preliminary valuation

Through the use of an independent third party, we have estimated the fair value of IPRD using the income approach. These calculations gave consideration to relevant market sizes and growth factors, expected industry trends, the anticipated nature and timing of new product introductions by us and our competitors, individual product sales cycles, and the estimated lives of each of the product s underlying technology. The value of the IPRD reflects the relative

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value and contribution of the acquired research and development. In determining the value assigned to IPRD, we considered the R&D s stage of completion, the complexity of the work completed to date, the difficulty of completing the remaining development, costs already incurred and the projected cost to complete the project.

The values assigned to developed technologies related to each acquisition were based upon discounted cash flows related to the existing products projected income stream. Elements of the projected income stream included revenues, cost of sales (COS), R&D expenses and SG&A expenses. The discount rates used in the present value calculations were generally derived from a weighted average cost of capital, adjusted upward to reflect the additional risks inherent in the development life cycle, including the useful life of the technology, profitability levels of the technology, and the uncertainty of technology advances that are known at the date of each acquisition. Because each acquired entity s IPRD is unique, the discount rate, revenue, COS, R&D and SG&A assumptions used varied on a case-by-case basis.

Preliminary valuation assumptions

The following bullets summarize the significant assumptions underlying the preliminary valuation related to IPRD as of the relevant acquisition dates:

Acquisition of StorageTek We acquired $49 million in IPRD related to nine projects within StorageTek s tape, disk and network product lines. At the date of acquisition, we estimated that development efforts were generally 50% - 60% complete and that approximately $56 million in additional cost were required to complete development. Release dates range from the third quarter of fiscal 2006 to the second quarter of fiscal 2007.

Acquisition of SeeBeyond We acquired $11 million in IPRD related to the development of ICAN version 5.1. At the date of acquisition, we estimated that development efforts were 75% complete and that approximately $3 million in additional costs were required to complete development. The completion date for Java Composite Application Platform Suite (formerly known as ICAN 5.1) was the third quarter of fiscal 2006.

Given the uncertainties of the commercialization process, no assurances can be given that deviations from our estimates will not occur. At the time of the acquisitions, we believed there was a reasonable chance of realizing the economic return expected from the acquired in-process technology. However, as there is risk associated with the realization of benefits related to commercialization of an in-process project due to rapidly changing customer needs, the complexity of technology, and growing competitive pressures, there can be no assurance that any project will meet commercial success. Failure to successfully commercialize an in-process project would result in the loss of the expected economic return inherent in the fair value allocation. Additionally, the value of our intangible assets may become impaired.

Gain on Equity Investments, net

(dollars in millions)

	Three Months Ended	Change	Nine Months Ended	Change

	March 26, 2006	March 27, 2005		March 26, 2006	March 27, 2005	
Gain on equity investments, net	$ 4	$ 2	100%	$ 31	$ 7	N/M*

* N/M Not meaningful

In the third quarter of fiscal 2006, our gain on equity investments, net, was favorably impacted by $6 million in gains on the sale of certain marketable equity investments in privately held companies. In the first nine months of fiscal 2006, our gain on equity investment, net, was favorable impacted by $11 million in gains on the sale of certain marketable equity investments held in publicly traded companies, $11 million in gains on warrants and $9 million in gains on the sale of certain equity investments in privately held companies.

As of March 26, 2006, our equity investment portfolio of $72 million consisted of $23 million in marketable equity securities, $30 million in equity investments in privately held companies and $19 million in investments in venture capital funds and joint ventures. The ongoing valuation of our investment portfolio remains uncertain and may be subject to fluctuations based on whether we participate in additional investment activity or as a result of the occurrence of events outside of our control.

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Interest and Other Income, net

(dollars in millions)

	Three Months Ended			Nine Months Ended		
	March 26, 2006	March 27, 2005	Change	March 26, 2006	March 27, 2005	Change
Interest and other income, net	$ 26	$ 91	(71.4)%	$ 95	$ 155	(38.7)%
Percentage of total net revenues	0.8%	3.5%		1.0%	1.9%	

In the third quarter and first nine months of fiscal 2006, as compared with the corresponding period of fiscal 2005, interest and other income, net, decreased $65 million and $60 million, respectively. These decreases were primarily due to $54 million received from Microsoft in the third quarter of fiscal 2005 associated with a limited patent covenant and standstill agreement which will not reoccur until the fourth quarter of fiscal 2006. These decreases were also attributable to the reduction in cash equivalents and marketable debt securities following the acquisitions of StorageTek and SeeBeyond.

As of March 26, 2006, the average duration of our portfolio of marketable debt securities decreased to 0.55 years from 0.81 years at March 27, 2005. The decrease of 0.26 years is primarily related to a repositioning of the portfolio due to a rising interest rate environment. In general, we would expect the volatility of this portfolio to decrease as its duration decreases.

Our interest income and expense are sensitive primarily to changes in the general level of U.S. interest rates. In this regard, changes in U.S. interest rates affect the interest earned on our cash equivalents and marketable debt securities, which are predominantly short-term fixed income instruments. To better match the interest rate characteristics of our investment portfolio and our issued fixed-rate unsecured senior debt securities, we have entered into interest rate swap transactions so that the interest associated with these debt securities effectively becomes variable.

On April 27, 2006, our Chief Executive Officer and Board of Directors approved our domestic reinvestment plan. As a result, we will repatriate up to $2 billion in unremitted foreign earnings by June 30, 2006, and expect to realize a loss of approximately $15 million associated with the liquidation of a portion of our marketable debt securities portfolio.

Income Taxes

(dollars in millions)

	Three Months Ended			Nine Months Ended		
	March 26, 2006	March 27, 2005	Change	March 26, 2006	March 27, 2005	Change
Provision for (benefit from) income taxes	$ 35	$ (21)	N/M*	$ 154	$ 57	N/M*

* N/M Not meaningful

For the third quarter and first nine months of fiscal 2006, we recorded an income tax provision of $35 million and $154 million, respectively, compared with a tax benefit of $21 million and tax provision of $57 million for the corresponding periods of fiscal 2005. These tax provisions were primarily recorded for taxes due on income generated in certain state and foreign tax jurisdictions.

Our income tax provision during the first nine months of fiscal 2006, included a charge recorded in the second quarter associated with corrections of previously filed tax returns. This charge was partially offset by a benefit recorded in the third quarter associated with adjusting estimated amounts to actual liabilities resulting from the filing of prior years tax returns. These adjustments are immaterial to our results of operations and financial condition for the current period as well as the prior affected periods.

On April 27, 2006, our Chief Executive Officer and Board of Directors approved our domestic reinvestment plan. As a result, we will repatriate up to $2 billion in unremitted foreign earnings by June 30, 2006, of which $1.6 billion is eligible to be taxed at a reduced effective tax rate under the Foreign Earnings Repatriation Provision of the American Jobs Creation Act. Upon repatriation, we will incur a tax charge in the range of $60 million to $80 million.

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We currently have provided a full valuation allowance on our U.S. deferred tax assets and a full or partial valuation allowance on certain overseas deferred tax assets. We intend to maintain this valuation allowance until sufficient positive evidence exists to support reversal of the valuation allowance. Likewise, the occurrence of negative evidence with respect to our foreign deferred tax assets could result in an increase to the valuation allowance. Our income tax expense recorded in the future will be reduced or increased to the extent of offsetting decreases or increases to our valuation allowance.

During the third quarter of fiscal 2006, we received a revenue agent report from the Internal Revenue Service relating to their examination of our tax returns filed for fiscal years 2001 and 2002. Pursuant to the report, the Internal Revenue Service has proposed various adjustments resulting in additional tax of approximately $27 million. On April 17, 2006, we filed a protest with the Internal Revenue Service to contest several items. Although the ultimate outcome is unknown, we believe that we have adequately reserved for these potential adjustments and the final outcome will not have a material adverse affect on our results of operations.

We have also provided adequate amounts for other anticipated tax audit adjustments in the U.S., state and foreign tax jurisdictions based on our estimate of whether, and the extent to which, additional taxes and interest may be due. In addition, although specific foreign country transfer pricing exposures have not been identified, the risk of potential adjustment exists. If our estimate of the federal, state and foreign income tax liabilities proves to be less than the ultimate assessment, a further charge to expense would result. If events occur which indicate payment of these amounts are unnecessary, the reversal of the liabilities would result in tax benefits being recognized in the period when we determine the liabilities are no longer necessary.

Stock Options and Incentive Plans

Our stock option program is a broad-based, long-term retention program that is intended to attract and retain talented employees and align stockholder and employee interests. We primarily rely on plans that provide broad discretion to our Board of Directors to create appropriate equity incentives for members of our Board of Directors and our employees. On July 1, 2005, we adopted the provisions of SFAS 123R, requiring us to recognize expense related to the fair value of our stock-based compensation awards. We elected the modified prospective transition method as permitted by SFAS 123R. Under this transition method, stock-based compensation expense for the three and nine months ended March 26, 2006 includes compensation expense for all stock-based compensation awards granted prior to, but not yet vested as of July 1, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS 123 and compensation expense for all stock-based compensation awards granted subsequent to July 1, 2005, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. See Note 9 to our Consolidated Financial Statements for further detail, including the impact of the adoption to our Consolidated Statements of Operations.

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Equity Compensation Plan Information

A summary of our stockholder approved and non-approved equity compensation plans as of March 26, 2006 is as follows (in millions, except exercise price amounts):

Plan Category	Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights	Weighted Average Exercise Price of Outstanding Options, Warrants and Rights (in dollars)	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans
Equity compensation plans approved by security holders (excluding ESPP)	517	$ 11.44	230
Equity compensation plans not approved by security holders (excluding ESPP)[1]	71	$ 3.94	29
Total (excluding ESPP)	588	$ 10.54	259
Equity compensation plans approved by security holders (ESPP only)	N/A	N/A	115
Equity compensation plans not approved by security holders (ESPP only)	N/A	N/A	N/A
Total (ESPP only)	N/A	N/A	115
All Plans	588	$ 10.54	374

(1) Includes assumed plans from acquisitions as well as our Equity Compensation Acquisition Plan for initial options granted to employees acquired through acquisitions.

LIQUIDITY, CAPITAL RESOURCES AND FINANCIAL CONDITION

(dollars in millions)

	March 26,	June 30,	Change

	2006	2005	
Cash and cash equivalents	$ 1,641	$ 2,051	$ (410)
Marketable debt securities	2,788	5,473	(2,685)
Total cash, cash equivalents and marketable debt securities	$ 4,429	$ 7,524	$ (3,095)
Percentage of total assets	30.8%	53.0%	(22.2)pts

	Nine Months Ended		
	March 26, 2006	March 27, 2005	Change
Cash provided by operating activities	$ 230	$ 174	$ 56
Cash used in investing activities	$ (767)	$ (663)	$ (104)
Cash provided by (used in) financing activities	$ 127	$ (118)	$ 245
Net decrease in cash and cash equivalents	$ (410)	$ (607)	$ 197

Changes in Cash Flow

During the first nine months of fiscal 2006, our operating activities generated cash flows of $230 million. The following items significantly impacted our cash provided by operating activities:

Net loss of $563 million included $60 million in purchased IPRD and $804 million in non-cash charges, which are comprised primarily of $440 million in depreciation and amortization, $242 million in amortization of acquisition-related other intangible assets and $162 million in stock-based compensation expense;

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Receipt of $159 million associated with international income tax refunds; and

Payments of $167 million associated with severance and facilities restructuring liabilities.

The reasons for certain changes in our working capital are discussed further in the cash conversion cycle section below.

During the first nine months of fiscal 2006, our cash used in investing activities of $767 million was primarily attributable to $3,150 million in cash used for acquisitions, net, offset by $2,675 million in proceeds from sales and maturities of marketable debt securities, net of purchases.

Cash Conversion Cycle

	March 26, 2006	June 30, 2005	Change
Days sales outstanding (DSO)[1]	65	68	3
Days of supply in inventory (DOS)[2]	29	22	(7)
Days payable outstanding (DPO)[3]	(65)	(60)	5
Cash conversion cycle	29	30	1
Inventory turns products only	6.9	9.3	(2.4)

(1) DSO measures the number of days it takes, based on a 90 day average, to turn our receivables into cash.
(2) DOS measures the number of days it takes, based on a 90 day average, to sell our inventory.
(3) DPO measures the number of days it takes, based on a 90 day average, to pay the balances of our accounts payable.

We ended the third quarter of fiscal 2006 with a cash conversion cycle of 29 days. The cash conversion cycle is the duration between the purchase of inventories and services and the collection of the cash for the sale of our products and services and is a quarterly metric on which we have focused as we continue to try to efficiently manage our assets. The cash conversion cycle results from the calculation of days sales outstanding (DSO) added to days of supply in inventories (DOS), reduced by days payable outstanding (DPO). Our cash conversion cycle, relative to June 30, 2005, was impacted by our August 31, 2005 acquisition of StorageTek. DSO improved 3 days due to improved billings and collections throughout the first nine months of fiscal 2006. DOS worsened by 7 days due to an increase in inventories. Our products inventory turn rate decreased 2.4 points from June 30, 2005. Inventory turns is annualized and represents the number of times product inventory is replenished during the year. Inventory management will continue to be an area of focus as we balance the need to maintain sufficient inventory levels to help ensure competitive lead times with the risk of inventory obsolescence due to rapidly changing technology and customer requirements. DPO improved by 5 days due to negotiation of more favorable terms with our vendors.

Acquisitions

We completed three acquisitions during the first nine months of fiscal 2006. On July 13, 2005, we acquired Tarantella, Inc. (Tarantella) to enhance our thin-client product offerings and strengthen our utility computing strategy. On August 25, 2005, we acquired SeeBeyond to strengthen our software portfolio and create a complete offering for the development, deployment and management of enterprise applications and Service Oriented Architectures. On August 31, 2005, we acquired StorageTek in order to offer customers the most complete range of products, services and solutions available for securely managing mission-critical data assets. See Note 3 of our Condensed Consolidated Financial Statements for a detailed discussion of these acquisitions.

Stock Repurchase Program

From time to time, our Board of Directors approves common stock repurchase programs allowing management to repurchase shares of our common stock in the open market pursuant to price-based formulas. In February 2001, we announced our intention to acquire up to $1.5 billion of our outstanding common stock under a stock repurchase program authorized by our Board of Directors. Under the repurchase program, the timing and actual number of shares subject to repurchase are at the discretion of management and are contingent on a number of factors, including our

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projected cash flow requirements, our return to sustained profitability and our share price. During the first nine months of fiscal 2006 and the fiscal year ended June 30, 2005, we did not repurchase common stock under our repurchase program. All prior repurchases were made in compliance with Rule 10b-18 under the Securities Exchange Act of 1934, as amended. As of March 26, 2006, approximately $230 million of the $1.5 billion announced, remained unused and available for repurchase.

Borrowings

Our $1.05 billion of unsecured senior debt securities (Senior Notes) outstanding are due at various times through August 2009. The Senior Notes are subject to compliance with certain covenants that do not contain financial ratios. We are currently in compliance with these covenants. If we failed to be in compliance with these covenants, the trustee of the Senior Notes or holders of not less than 25% in principal amount of the Senior Notes would have the ability to demand immediate payment of all amounts outstanding.

In January 2005, our Board of Directors authorized our management to repurchase debt from time to time in partial or full tranches based on available cash and market conditions.

In addition, we have uncommitted lines of credit aggregating approximately $455 million and no amounts were drawn from these lines of credit as of March 26, 2006. Interest rates and other terms of borrowing under these lines of credit vary from country to country depending on local market conditions at the time of borrowing. There is no guarantee that the banks would approve our request for funds under these uncommitted lines of credit.

Contractual Obligations

Through the normal course of our business, we purchase or place orders for the necessary components of our products from various suppliers and we commit to purchase services where we would incur a penalty if the agreement was canceled prior to a contractual minimum term. We estimate that such contractual obligations at March 26, 2006 were no more than $860 million substantially due within the following twelve months. This amount does not include contractual obligations recorded on the balance sheet as current or long-term liabilities. As part of our acquisitions of StorageTek and SeeBeyond, we have also assumed operating lease obligations of $30 million as of March 26, 2006. In addition, we have a contractual obligation under the terms of our strategic alliance with Fujitsu, whereby, under certain circumstances, we have committed to buy Fujitsu products with a list price of up to $230 million within the first twelve months following full implementation of Sun s distribution of Fujitsu products and, under certain circumstances, up to approximately $265 million during the second twelve months following full implementation of Sun s distribution of Fujitsu products, at a predetermined discount from list price, depending upon the type of product purchased. Contractual obligations for the purchase of goods or services are comprised of agreements that are enforceable and legally binding on Sun and that specify all significant terms, including fixed or minimum quantities to be purchased, fixed, minimum or variable price provisions, and the appropriate timing of the transactions. Our purchase orders are based on our current manufacturing needs and are fulfilled by our vendors within a short time.

Sun is insured by nationally recognized insurers for certain potential liabilities, including worker s compensation, general liability, automotive liability, employer s liability, errors and omissions liability, employment practices liability, property, cargo and crime and directors and officers liability. We have self-insured between $2 and $25 million per occurrence on these lines of coverage.

Sun performs an annual actuarial analysis to develop an estimate of amounts to be paid for both claims reported and potential losses on activities that have occurred but have not yet been reported. Loss accruals were $30 million and $33 million as of March 26, 2006 and June 30, 2005, respectively.

Capital Resources and Financial Condition

On April 27, 2006, our Chief Executive Officer and Board of Directors approved our domestic reinvestment plan. As a result, we will repatriate up to $2 billion in unremitted foreign earnings by June 30, 2006, of which $1.6 billion is eligible to be taxed at a reduced effective tax rate under the Foreign Earnings Repatriation Provision of the American Jobs Creation Act. Upon repatriation, we will incur a tax charge in the range of $60 million to $80 million which will be paid in the fourth quarter of fiscal 2006.

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We believe that the liquidity provided by existing cash, cash equivalents, marketable debt securities and cash generated from operations will provide sufficient capital to meet our requirements for at least the next 12 months. We believe our level of financial resources is a significant competitive factor in our industry and we may choose at any time to raise additional capital to strengthen our financial position, facilitate growth, and provide us with additional flexibility to take advantage of business opportunities that arise.

NON-AUDIT SERVICES OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Our Audit Committee has pre-approved tax compliance services being transitioned as a result of our acquisition of StorageTek and SeeBeyond. Sun and Ernst & Young LLP continue to evaluate and review processes relevant to the maintenance of Ernst & Young LLP s independence.

RISK FACTORS

Because of the following factors, as well as other factors affecting our operating results and financial condition, past financial performance should not be considered to be a reliable indicator of future performance, and investors should not use historical trends to anticipate results or trends in future periods.

If we are unable to compete effectively with existing or new competitors, the loss of our competitive position could result in price reductions, fewer customer orders, reduced revenues, reduced margins, reduced levels of profitability and loss of market share.

We compete in the computer systems (hardware and software) and Data Management (hardware and software) products and services markets. These markets are intensely competitive. If we fail to compete successfully in these markets, the demand for our products and services would decrease. Any reduction in demand could lead to fewer customer orders, reduced revenues, pricing pressures, reduced margins, reduced levels of profitability and loss of market share. These competitive pressures could materially and adversely affect our business and operating results.

Our competitors are some of the largest, most successful companies in the world. They include International Business Machines Corporation (IBM), Hewlett-Packard Company (HP), EMC Corporation (EMC), Fujitsu Limited (Fujitsu), Hitachi Data Systems, Inc. and the Fujitsu-Siemens joint venture. We also compete with systems manufacturers and resellers of systems based on microprocessors from Intel Corporation (Intel), the Windows family of operating systems software from Microsoft Corporation (Microsoft) and the Linux family of operating systems software. These competitors include Dell Inc. (Dell) and HP, in addition to Intel and Microsoft. Certain of these competitors compete aggressively on price and seek to maintain very low cost structures. Some of these competitors are seeking to increase their market share in the enterprise server market, which creates increased pressure, including pricing pressure, on our workstation and lower-end server product lines. In particular, we are seeing increased competition and pricing pressures from competitors offering systems running Linux software and other open source software. In addition, certain of our competitors, including IBM and HP, have financial and human resources that are substantially greater than ours, which increases the competitive pressures we face.

Customers make buying decisions based on many factors, including among other things, new product and service offerings and features; product performance and quality; availability and quality of support and other services; price; platform; interoperability with hardware and software of other vendors; quality; reliability, security features and availability of products; breadth of product line; ease of doing business; a vendor s ability to adapt to customers changing requirements; responsiveness to shifts in the marketplace; business model (e.g., utility computing, subscription-based software usage, consolidation versus outsourcing); contractual terms and conditions; vendor reputation and vendor viability.

As competition increases, each factor on which we compete becomes more important and the lack of competitive advantage with respect to one or more of these factors could lead to a loss of competitive position, resulting in fewer customer orders, reduced revenues, reduced margins, reduced levels of profitability and loss of market share. We expect competitive pressure to remain intense.

Fujitsu and its subsidiaries have, for many years, been key strategic channel partners for Sun, distributing substantial quantities of our products throughout the world. In addition, on May 31, 2004, we entered into a number of agreements with Fujitsu intended to substantially increase the scope of our relationship with them, including through collaborative selling efforts and joint development and marketing of a future generation of server products. However, Fujitsu is also a competitor of Sun and, as a licensee of various technologies from Sun and others, it has developed products that currently compete directly with our products.

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Over the last several years, we have invested significantly in our Data Management products business, including through the acquisition of StorageTek, with a view to increasing the sales of these products both on a stand-alone basis to customers using the systems of our competitors, and as part of the systems that we sell. The intelligent storage products business is intensely competitive. EMC is currently a leader in the Data Management products market and our primary competitor.

We are continuing the implementation of a solution-based selling approach. While our strategy is that this will enable us to increase our revenues and margins, there can be no assurance that we will be successful in this approach. In fact, our implementation of this selling model may result in reductions in our revenues and/or margins, particularly in the short term, as we compete to attract business. In addition, if our emphasis on solution-based sales increases, we face strong competition from systems integrators such as IBM, Fujitsu-Siemens and HP. Our inability to successfully implement this model would have a material adverse impact on our revenues and margins.

We maintain higher research and development costs, as a percentage of total net revenues, than many of our competitors and our earnings are dependent upon maintaining revenues and gross margins at a sufficient level to offset these costs.

One of our business strategies is to derive a competitive advantage and a resulting enhancement of our gross margins from our investment in innovative new technologies which customers value. As a result, as a percentage of total net revenues, we incur higher fixed R&D costs than many of our competitors. To the extent that we are unable to develop and sell products with attractive gross margins in sufficient volumes, our earnings may be materially and adversely affected by our cost structure. We continue to add new products to our entry-level server product line that are offered at a lower price point and, accordingly, provide us with a lower gross margin percentage than our products as a whole. Although our strategy is to sell these products as part of overall systems which include other products with higher gross margin percentages, to the extent that the mix of our overall revenues represented by sales of lower gross margin products increases, our gross margins and earnings may be materially and adversely affected.

In addition, one of our business strategies is to grow incremental revenue through recurring service models, such as subscriptions, leasing and pay-per-use. Under these recurring service models, we would recognize revenue for the contract incrementally over time or based upon usage rather than all at once upon the initial sale of a hardware or software product. However, if we increase our recurring service model base either while (1) not maintaining or increasing our point product sales; or (2) not growing them sufficiently to cover the decline in point product sales, we will incur a near-term reduction in our revenues, as revenues that ordinarily would have been recognized upon the initial sale of products will be deferred until future periods, which would have a material adverse effect on our revenues, gross margins and earnings.

The products we make are very complex. If we are unable to rapidly and successfully develop and introduce new products and manage our inventory, we will not be able to satisfy customer demand.

We operate in a highly competitive, quickly changing environment, and our future success depends on our ability to develop and introduce new products that our customers choose to buy. If we are unable to develop new products, our business and operating results could be adversely affected. We must quickly develop, introduce, and deliver in quantity new, complex systems, software, and hardware products and components. These include products that incorporate certain UltraSPARC microprocessors and the Solaris Operating System (Solaris OS), the Java platform, Sun Java System portfolio and N1 Grid architecture, among others. The development process for these complicated products is very uncertain. It requires high levels of innovation from both our product designers and the suppliers of the components used in our products. The development process is also lengthy and costly. If we fail to accurately anticipate our customers needs and technological trends, or are otherwise unable to complete the development of a product on a timely basis, we will be unable to introduce new products into the market on a timely basis, if at all, and our business and operating results would be materially and adversely affected.

The manufacture and introduction of our new products is also a complicated process. Once we have developed a new product, we face several challenges in the manufacturing process. We must be able to manufacture new products in sufficient volumes so that we can have an adequate supply of new products to meet customer demand. We must also be able to manufacture the new products at acceptable costs. This requires us to be able to accurately forecast customer demand so that we can procure the appropriate components at optimal costs. Forecasting demand requires us to predict order volumes, the correct mix of our products, and the correct configurations of these products. We must manage new

product introductions and transitions to minimize the impact of customer-delayed purchases of existing products in anticipation of new product releases. We must also try to reduce the levels of older product and component inventories to minimize inventory write-offs. If we have excess inventory, it may be necessary to reduce our prices or write down inventory, which could result in lower gross margins. Additionally, our customers may delay orders for existing products in anticipation of new product introductions. As a result, we may decide to adjust prices of our existing products during this process to try to increase customer demand for these products. Our future operating results would be materially and adversely affected if such pricing adjustments were to occur and we were unable to mitigate the resulting margin pressure by maintaining a favorable mix of systems, software, service and other products, or if we were unsuccessful in achieving component cost reductions, operating efficiencies and increasing sales volumes.

If we are unable to timely develop, manufacture, and introduce new products in sufficient quantity to meet customer demand at acceptable costs, or if we are unable to correctly anticipate customer demand for our new and existing products, our business and operating results could be materially adversely affected.

We face numerous risks associated with our strategic alliance with Fujitsu.

On May 31, 2004, we entered into a number of agreements with Fujitsu intended to substantially increase the scope of our relationship with them. These agreements contemplate collaborative sales and marketing efforts and the joint development and manufacturing of a future generation of server products known as the Advanced Product Line (APL). We anticipate that the APL will ultimately replace a portion of our server product line and have agreed not to sell certain products which may compete with certain APL products at certain times as well as to purchase certain components solely from Fujitsu at certain times. In addition, the agreements contemplate that Sun and Fujitsu will dedicate substantial financial and human resources to this new relationship. As such, our future performance and financial condition will be impacted by the success or failure of this relationship.

Joint development and marketing of a complex new product line is an inherently difficult undertaking and is subject to numerous risks. If we do not satisfy certain development or supply obligations under the agreements, or if we otherwise violate the terms of the agreements, we may be subject to significant contractual or legal penalties. Further, if Fujitsu encounters any of a number of potential problems in its business, such as intellectual property infringement claims, supply difficulties, difficulties in meeting development milestones or financial challenges, these could impact our strategic relationship with them and could result in a material adverse effect on our business or results of operations.

The contractual arrangements contain objectives and deliverables that are to be concluded in the near term, known in the agreements as the Interim Period. As the Interim Period commitments are foundational to the overall alliance, failure to achieve those commitments will place the overall alliance at risk.

There can be no assurance that our strategic relationship with Fujitsu will be successful or that the economic terms of the agreements establishing the relationship will ultimately prove to be favorable to us. If any of the risks described above come to pass, they may result in a material adverse effect on our business, results of operations or financial condition.

We have licensed significant elements of our intellectual property, including our Solaris operating system, as open source software and intend to license additional intellectual property in the future under open source licenses, which could reduce the competitive advantage we derive from this intellectual property.

We have released significant elements of our intellectual property, including the Solaris OS, the Java Enterprise System infrastructure software platform, the N1 Management software and various developer tools, to the open source development community as open source software under an open source license. We also recently made the hardware source code of our UltraSPARC T1 processor available under an open source license. Although open source licensing models vary, generally open source software licenses permit the liberal copying, modification and distribution of a software program allowing a diverse programming community to contribute to the software. The goal of our open source strategy is to expand developer adoption of Sun technologies in order to drive increased customer demand for Sun products and services.

As a result of our open source strategy, there could be an impact on revenue related to the intellectual property so released, and we may no longer be able to exercise control over some aspects of the future development of this intellectual property. In particular, the feature set and functionality of the Solaris OS may diverge from those that best serve our long-

term objectives, move in directions in which we do not have competitive expertise or fork into multiple, potentially incompatible variations. We currently derive a significant competitive advantage from our development, licensing and sale of the Solaris OS and system products based on the UltraSPARC family of microprocessors, and any of these events could reduce our competitive advantage or impact market demand for our products, software and services.

Our reliance on single source suppliers could delay product shipments and increase our costs.

We depend on many suppliers for the necessary parts and components to manufacture our products. There are a number of vendors producing the parts and components that we need. However, there are some components that can only be purchased from a single vendor due to price, quality or technology reasons. For example, we currently depend on Texas Instruments for the manufacture of our UltraSPARC microprocessors, AMD for the Opteron processors used in our Sun Fire^{Tm} x64 servers and several other companies for custom integrated circuits. If we were unable to purchase on acceptable terms or experienced significant delays or quality issues in the delivery of necessary parts and/or components from a particular vendor and we had to find a new supplier for these parts and components, our new and existing product shipments could be delayed which could have a material adverse effect on our business, results of operations and financial conditions.

Our future operating results depend on our ability to purchase a sufficient amount of components to meet the demands of our customers.

We depend heavily on our suppliers to design, manufacture, and deliver on a timely basis the necessary components for our products. While many of the components we purchase are standard, we do purchase some components, including color monitors, custom power supplies, application specific integrated circuits (ASICs) and custom memory and graphics devices, that require long lead times to manufacture and deliver. Long lead times make it difficult for us to plan component inventory levels in order to meet the customer demand for our products. In addition, in the past, we have experienced shortages in certain of our components (including, ASICs, dynamic random access memories (DRAMs) and static random access memories (SRAMs)). If a component delivery from a supplier is delayed, if we experience a shortage in one or more components, or if we are unable to provide for adequate levels of component inventory, our new and existing product shipments could be delayed and our business and operating results could be materially and adversely affected.

Because we may order components from suppliers in advance of receipt of customer orders for our products which include these components, we could face a material inventory risk.

As part of our component planning, we place orders with or pay certain suppliers for components in advance of receipt of customer orders. We occasionally enter into negotiated orders with vendors early in the manufacturing process of our microprocessors to make sure we have enough of these components for our new products to meet anticipated customer demand. Because the design and manufacturing process for these components is very complicated it is possible that we could experience a design or manufacturing flaw that could delay or even prevent the production of the components for which we have previously committed to pay. We also face the risk of ordering too many components, or conversely, not enough components, since supply orders are generally based on forecasts of customer orders rather than actual customer orders. In addition, in some cases, we make noncancelable order commitments to our suppliers for work-in-progress, supplier s finished goods, custom sub-assemblies and Sun unique raw materials that are necessary to meet our lead times for finished goods. If we cannot change or be released from supply orders, we could incur costs from the purchase of unusable components, either due to a delay in the production of the components or other supplies or as a result of inaccurately predicting supply orders in advance of customer orders. Our business and operating results could be materially and adversely affected as a result of these increased costs.

Delays in product development or customer acceptance and implementation of new products and technologies could seriously harm our business.

Generally, the computer systems we sell to customers incorporate various hardware and software products that we sell, such as UltraSPARC microprocessors, various software elements, from the Solaris OS to the Java platform, Sun Java System portfolio, N1 Grid, Sun StorageTek Streamline the SL8500 modular library system and Sun StorEdge array products. Any delay in the development, delivery or acceptance of key elements of the hardware or software included in our systems could delay our shipment of these systems. Delays in the development and introduction of our products may occur for various reasons.

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In addition, if customers decided to delay the adoption and implementation of new releases of our Solaris OS this could also delay customer acceptance of new hardware products tied to that release. Implementing a new release of an operating environment requires a great deal of time and money for a customer to convert its systems to the new release. The customer must also work with software vendors who port their software applications to the new operating system and make sure these applications will run on the new operating system. As a result, customers may decide to delay their adoption of a new release of an operating system because of the cost of a new system and the effort involved to implement it. Such delays in product development and customer acceptance and implementation of new products could materially and adversely affect our business.

Our products may have quality issues that could adversely affect our sales and reputation.

In the course of conducting our business, we experience and address quality issues. Some of our hardware and software products contain defects, including defects in our engineering, design and manufacturing processes, as well as defects in third-party components included in our products, which may be beyond our control. Often defects are identified during our design, development and manufacturing processes and we are able to correct many of these. Sometimes defects are identified after introduction and shipment of new products or enhancements to existing products.

When a quality issue is identified, we work extensively with our customers to remedy such issues. We may test the affected product to determine the root cause of the problem and to determine appropriate solutions. We may find an appropriate solution (often called a patch) or offer a temporary fix while a permanent solution is being determined. If we are unable to determine the root cause, find an appropriate solution or offer a temporary fix, we may delay shipment to customers. We may, however, ship products while we continue to explore a suitable solution if we believe the defect is not significant to the product s functionality. Defects in our products can harm our reputation, delay or prevent sales, result in significant expense and could materially and adversely affect our business.

Our international customers and operations subject us to a number of risks.

Currently, more than half of our revenues come from international sales. In addition, a portion of our operations consists of manufacturing and sales activities outside of the U.S. Our ability to sell our products and conduct our operations internationally is subject to a number of risks. Local economic, political and labor conditions in each country could adversely affect demand for our products and services or disrupt our operations in these markets. We may also experience reduced intellectual property protection or longer and more challenging collection cycles as a result of different customary business practices in certain countries where we do business which could have a material adverse effect on our business operations and financial results. Currency fluctuations could also materially and adversely affect our business in a number of ways. Although we take steps to reduce or eliminate certain foreign currency exposures that can be identified or quantified, we may incur currency translation losses as a result of our international operations. Further, in the event that currency fluctuations cause our products to become more expensive in overseas markets in local currencies, there could be a reduction in demand for our products or we could lower our pricing in some or all of these markets resulting in reduced revenue and margins. Alternatively, a weakening dollar could result in greater costs to us for our overseas operations. Changes to and compliance with a variety of foreign laws and regulations may increase our cost of doing business in these jurisdictions. Trade protection measures and import and export licensing requirements subject us to additional regulation and may prevent us from shipping products to a particular market, and increase our operating costs. In addition, we could be subject to regulations, fines and penalties for violations of import and export regulations. Although we implement policies and procedures designed to ensure compliance with these laws, there can be no assurance that all of our employees, contractors and agents, as well as those companies to which we outsource certain of our business operations, including those based in or from countries where practices which violate such United States laws may be customary, will not take actions in violations of our policies. These violations could result in penalties, including prohibiting us from exporting our products to one or more countries, and could materially and adversely affect our business.

Moreover, local laws and customs in many countries differ significantly from those in the U.S. We incur additional legal compliance costs associated with our international operations and could become subject to legal penalties in foreign countries if we do not comply with local laws and regulations, which may be substantially different from those in the United States. In many foreign countries, particularly in those with developing economies, it is common for local business people to engage in business practices that violate their local laws and that are prohibited by United States

laws applicable to us such as the Foreign Corrupt Practices Act. Although we implement policies, training, and procedures designed to ensure compliance with these laws, there can be no assurance that all of our employees, contractors and agents, as well as our resellers and those companies to which we outsource certain of our business operations, including those based in or from countries where practices which violate such United States laws may be common, will not engage in actions which violate the law or our policies. Any such violation, even if prohibited by our policies, could have a material adverse effect on our business.

Failure to successfully implement our global resourcing activities could adversely affect our results of operations.

We continuously seek to make our cost structure more efficient and focus on our core strengths. We continue to develop and implement our global resourcing strategy and operating model which includes activities that are focused on increasing workforce flexibility and scalability, and improving overall competitiveness by leveraging external talent and skills worldwide. We rely on partners or third party service providers for the provision of certain key business process functions, including IT services and the human resources function, and as a result, we may incur increased business continuity risks. We may no longer be able to exercise control over some aspects of the future development, support or maintenance of outsourced operations and processes, including the internal controls associated with those outsourced business operations and processes, which could adversely affect our business. If we are unable to effectively develop and implement our resourcing strategy due to, among other things, data protection, contract and regulatory compliance issues, we may not realize cost structure efficiencies and our operating and financial results could be materially and adversely affected. In addition, if we are unable to effectively utilize or integrate and interoperate with external resources or if our partners or third party service providers experience business difficulties or are unable to provide business process services as anticipated, we may need to seek alternative service providers or resume providing these business processes internally, which could be costly and time consuming and have a material adverse effect on our operating and financial results.

We expect our quarterly revenues, cash flows and operating results to fluctuate for a number of reasons.

Future operating results and cash flows will continue to be subject to quarterly fluctuations based on a wide variety of factors, including:

Seasonality. Although our sales and other operating results can be influenced by a number of factors and historical results are not necessarily indicative of future results, our sequential quarterly operating results generally fluctuate downward in the first and third quarters of each fiscal year when compared with the immediately preceding quarter.

Linearity. Our quarterly sales have historically reflected a pattern in which a disproportionate percentage of such quarter s total revenues occur in the last month of the quarter. This pattern can make prediction of revenues, earnings and working capital for each financial period difficult and uncertain and increase the risk of unanticipated variations in quarterly results and financial condition.

Foreign Currency Fluctuations. As a large portion of our business takes place outside of the U.S., we enter into transactions in other currencies. Although we employ various hedging strategies, we are exposed to changes in exchange rates, which causes fluctuations in our quarterly operating results. See Part I, Item 3. Quantitative and Qualitative Disclosures About Market Risk Foreign Currency Exchange Risk.

Deferred Tax Assets. Estimates and judgments are required in the calculation of certain tax liabilities and in the determination of the recoverability of certain of the deferred tax assets, which arise from net operating losses, tax carryforwards and temporary differences between the tax and financial statement recognition of revenue and expense. SFAS 109, Accounting for Income Taxes, also requires that the deferred tax

assets be reduced by a valuation allowance, if based on the weight of available evidence, it is more likely than not that some portion or all of the recorded deferred tax assets will not be realized in future periods.

In evaluating our ability to recover our deferred tax assets, in full or in part, we consider all available positive and negative evidence including our past operating results, the existence of cumulative losses in the most recent fiscal years and our forecast of future taxable income on a jurisdiction by jurisdiction basis. In determining future taxable income, we are responsible for the assumptions utilized including the amount of state, federal and international pre-tax operating income, the reversal of temporary differences and the implementation of feasible and prudent tax planning strategies. These assumptions require significant judgment about the forecasts of future taxable income and are

consistent with the plans and estimates we are using to manage the underlying businesses. Cumulative losses incurred in the U.S. and certain foreign jurisdictions in recent years and insufficient forecasted future taxable income in certain other foreign jurisdictions represented sufficient negative evidence to require full and partial valuation allowances in these jurisdictions. We have established a valuation allowance against the deferred tax assets in these jurisdictions, which will remain until sufficient positive evidence exists to support reversal. Future reversals or increases to our valuation allowance could have a significant impact on our future earnings.

Goodwill and Other Intangible Assets. We perform an analysis on our goodwill balances to test for impairment on an annual basis or whenever events occur that may indicate impairment possibly exists. Goodwill is deemed to be impaired if the net book value of the reporting unit exceeds the estimated fair value. The impairment of a long-lived intangible asset is only deemed to have occurred if the sum of the forecasted undiscounted future cash flows related to the asset are less than the carrying value of the intangible asset we are testing for impairment. If the forecasted cash flows are less than the carrying value, then we must write down the carrying value to its estimated fair value. We recognized an impairment charge of $49 million related to our goodwill during the fourth quarter of fiscal 2004 and an impairment charge of $2.1 billion related to our goodwill and other intangible assets during the second quarter of fiscal 2003. As of March 26, 2006, we had a goodwill balance of $2,487 million. Going forward we will continue to review our goodwill and other intangible assets for possible impairment. Any additional impairment charges could adversely affect our future earnings.

Income tax laws and regulations subject us to a number of risks and could result in significant liabilities and costs.

As a multinational corporation, we are subject to income taxes in both the U.S. and various foreign jurisdictions. Our domestic and foreign tax liabilities are subject to the allocation of revenues and expenses in different jurisdictions. Additionally, the amount of income taxes paid is subject to our interpretation of applicable tax laws in the jurisdictions in which we operate. We are regularly subject to audits by tax authorities. While we endeavor to comply with all applicable income tax laws, there can be no assurance that a governing tax authority will not have a different interpretation of the law than we do or that we will comply in all respects with applicable tax laws, which could result in additional taxes. We regularly review the likelihood of adverse outcomes resulting from tax audits to determine if additional income taxes, penalties and interest would be assessed. There can be no assurance that the outcomes from these audits will not have an adverse effect on the Company s results of operations in the period for which the review is made.

We are dependent on significant customers and specific industries.

Sales to General Electric Company (GE) and its subsidiaries in the aggregate accounted for approximately 16%, 14% and 11% of our fiscal 2005, 2004 and 2003 net revenues, respectively. More than 80% of the revenue attributed to GE was generated through GE subsidiaries acting as either a reseller or financier of our products. The vast majority of this revenue is from a single GE subsidiary, comprising 13%, 11% and 9% of net revenues in fiscal 2005, 2004 and 2003, respectively. This GE subsidiary acts as a distributor of our products to resellers who in turn sell those products to end users. No other customer accounted for more than 10% of net revenues. The revenues from GE are generated in the Products and Services segments.

We also depend on the telecommunications, financial services and government sectors for a significant portion of our revenues. Our revenues are dependent on the level of technology capital spending in the U.S. and international economies. If the current uncertain economic conditions existing in some of these sectors and geographies continue, we would expect that the significant reduction and deferrals of capital spending could continue. If capital spending declines in these industries over an extended period of time, our business will continue to be materially and adversely affected. We continue to execute on our strategy to reduce our dependence on these industries by expanding our product reach into new industries, but no assurance can be given that this strategy will be successful.

We are dependent upon our channel partners for a significant portion of our revenues.

Our channel partners include distributors, original equipment manufacturers (OEMs), independent software vendors (ISVs), system integrators, service providers and resellers. We continue to see an increase in revenues via our reseller channel. We face ongoing business risks due to our reliance on our channel partners to maintain customer relationships and create customer demand with customers where we have no direct relationships. Should our relationships with our channel partners or their effectiveness decline, we face risk of declining demand which could affect our results of operations.

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Our business may suffer if it is alleged or found that we have infringed the intellectual property rights of others.

From time to time we have been notified that we may be infringing certain patents or other intellectual property rights of others. Responding to such claims, regardless of their merit, can be time consuming, result in costly litigation, divert management s attention and resources and cause us to incur significant expenses. Several pending claims are in various stages of evaluation. From time to time, we consider the desirability of entering into licensing agreements in certain of these claims. No assurance can be given that licenses can be obtained on acceptable terms or that litigation will not occur. In the event there is a temporary or permanent injunction entered prohibiting us from marketing or selling certain of our products, or a successful claim of infringement against us requiring us to pay royalties to a third party, and we fail to license such technology on acceptable terms and conditions or to develop or license a substitute technology, our business, results of operations or financial condition could be materially adversely affected.

We face costs and risks associated with remediating a material weakness in our internal control over financial reporting and compliance with Section 404 of the Sarbanes-Oxley Act.

In our Annual Report on Form 10-K for the fiscal year ended June 30, 2005, we identified a material weakness in our internal control over financial reporting that resulted from deficiencies in the design and operation of our controls related to the review of accounting for income tax reserves. Because of this material weakness, our management determined as of June 30, 2005, that we did not maintain effective internal control over financial reporting based on the framework in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Further, we have not yet fully remediated this material weakness and, therefore, our Chief Executive Officer and our Chief Financial Officer have concluded in connection with this Quarterly Report on Form 10-Q that our disclosure controls and procedures were not effective as of March 26, 2006.

In response to this material weakness in our internal control over financial reporting, we are implementing additional controls and procedures and are incurring additional related expenses. We cannot be certain that the measures we have taken and are planning to take will sufficiently and satisfactorily remediate the identified material weakness in full. Furthermore, we intend to continue improving our internal control over financial reporting and the implementation and testing of these efforts to improve could result in increased cost and could divert management attention away from operating our business. In addition, we acquired three publicly-traded companies in the first quarter of fiscal 2006. There can be no assurance that we will be able to properly integrate the internal control processes of these acquired companies into our internal controls over financial reporting.

If we are unable to remediate the identified material weakness discussed above, or if additional material weaknesses are identified in our internal control over financial reporting, whether as a result of acquisitions or otherwise, our management will be unable to report favorably as to the effectiveness of our internal control over financial reporting and/or our disclosure controls and procedures and we could be required to further implement expensive and distracting remedial measures and potentially lose investor confidence in the accuracy and completeness of our financial reports which could have an adverse effect on our stock price and potentially subject us to litigation.

Our acquisition and alliance activities could disrupt our ongoing business and diminish the anticipated value of these acquisitions and alliances. In addition, the full operational integration of certain non-US subsidiaries of SeeBeyond and StorageTek into Sun has been delayed due in part to compliance with local laws in certain jurisdictions, primarily in Europe. We are also still in the process of fully integrating the US operations of StorageTek and SeeBeyond into our operations. As a result, Sun may incur additional expenses or miss revenue opportunities until the operations are integrated.

We expect to continue to make investments in companies, products, and technologies, either through acquisitions or investments or alliances. For example, we have purchased several companies in the past and have also formed alliances, such as our strategic relationship with Fujitsu for the development, manufacturing and marketing of server products and our OEM relationship with Hitachi Data Systems for the collaboration on, and delivery of, a broad range of storage products and services. We also rely on IT services partners and independent software developers to enhance the value to our customers of our products and services. Acquisitions and alliance activities often involve risks, including: (1) difficulty in assimilating the acquired operations and employees; (2) difficulty in managing product co-development activities with our alliance partners; (3) retaining the key employees of the acquired operation; (4) disruption of our or the acquired company s ongoing business; (5) inability to successfully integrate the acquired

technology and operations into our business and maintain uniform standards, controls, policies, and procedures; and (6) lacking the experience to enter into new product or technology markets. In addition, from time to time, our competitors acquire or enter into exclusive arrangements with companies with whom we do business or may do business in the future. Reductions in the number of partners with whom we may do business in a particular context may reduce our ability to enter into critical alliances on attractive terms or at all, and the termination of an existing alliance by a business partner may disrupt our operations.

In August 2005, we acquired StorageTek and SeeBeyond, both U.S. publicly traded companies. In addition to the risks we generally face in connection with acquisitions, there are several unique risks we face in connection with the StorageTek and SeeBeyond acquisitions. Our due diligence investigations of these two companies have been limited, and there may be liabilities, accounting issues or internal control issues of which we were not aware. We have little experience integrating and managing significant acquisitions of public companies with substantial employee bases. Integration issues are complex, time-consuming and expensive and without proper planning and implementation, they could significantly disrupt our business. In addition, although the acquisitions of StorageTek and SeeBeyond were completed in August 2005, the full operational integration of certain non-US subsidiaries of SeeBeyond and StorageTek into Sun has been delayed due in part to compliance with local laws in certain jurisdictions, primarily in Europe. We are also still in the process of fully integrating the US operations of StorageTek and SeeBeyond into our operations. The simultaneous integration of both StorageTek and SeeBeyond, as well as our acquisition of Tarantella, could divert management s attention from managing our existing on-going business. Additionally, we could fail to coordinate and integrate the substantial international operations, relationships and facilities, of these companies which may be subject to additional constraints imposed by local laws and regulations. Moreover, we may have higher than anticipated costs in continuing support and development of the products from these acquisitions. Our failure to effectively consolidate our facilities, IT operations and other administrative operations with those of these companies could affect anticipated synergies. In addition, coordinating our sales and marketing efforts and our ordering process to effectively and efficiently sell the products of our combined company may prove unsuccessful. Our failure to properly motivate the sales forces of these companies could cause retention issues that could materially affect the success of the acquisitions. Finally, our failure to persuade employees that our business cultures are compatible, or our inability to maintain good employee morale and retain key employees, could materially affect our business operations. If we fail to successfully address these integration challenges in a timely manner, or at all, we may not realize the anticipated benefits or synergies of the transactions to the extent, or in the time frame, anticipated. Even if these acquisitions are successfully integrated, we may not receive the expected benefits of the transactions, which are based on forecasts which are subject to numerous assumptions which may prove to be inaccurate. Any one of these integration challenges or any combination thereof could materially affect our results of operations.

We may be materially affected by a decrease in demand for our tape products or by an inability to maintain key competitive advantages in tape products

As a result of the acquisition of StorageTek, a significant portion of Data Management products revenue will be generated by sales of our tape products. If overall demand for tape storage products declines, or if we lose significant market share in tape, our financial condition and results of operations could be materially affected.

One of the key competitive advantages that our tape products have over competing disk products is that tape products store data at a fraction of the price of disk storage. The price of disk storage continues to decrease rapidly due to competition and decreasing manufacturing costs associated with new disk drive technologies such as ATA disk. We must continue to develop and introduce new tape products that reduce the cost of tape storage at a rate that is similar to or greater than the decline in disk storage costs in order to maintain this competitive advantage. For a discussion of risk associated with new products, see The products we make are very complex. If we are unable to rapidly and successfully develop and introduce new products and manage our inventory, we will not be able to satisfy customer demand, above. We cannot provide any assurance that we will be able to reduce the price of our tape products at a rate similar to the decline in disk storage costs.

Our credit rating is subject to downgrade.

Three credit rating agencies follow Sun. Fitch Ratings has rated us BBB-, which is an investment grade rating. Moody s Investor Services has assigned us a non-investment grade rating of Ba1. Standard & Poor s has assigned us a

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long-term non-investment grade rating of BB+ and a short-term investment-grade rating of A-3. All three credit rating agencies have placed us on stable outlook. These ratings reflect those credit agencies expectations that the intense competitive environment facing Sun in its core markets will continue to challenge Sun s revenue and profitability, at least over the near term. If we were to be downgraded by these ratings agencies, such downgrades could increase our costs of obtaining, or make it more difficult to obtain or issue, new debt financing. In addition, downgrades could affect our interest rate swap agreements that we use to modify the interest characteristics of any new debt. Any of these events could materially and adversely affect our business and financial condition.

We depend on key employees and face competition in hiring and retaining qualified employees.

Our employees are vital to our success, and our key management, engineering, and other employees are difficult to replace. We generally do not have employment contracts with our key employees. Further, we do not maintain key person life insurance on any of our employees. Because our compensation packages include equity-based incentives, pressure on our stock price could affect our ability to offer competitive compensation packages to current employees. In addition, we must continue to motivate employees and keep them focused on our strategies and goals, which may be difficult due to morale challenges posed by our workforce reductions, global resourcing strategies and related uncertainties. Should these conditions continue, we may not be able to retain highly qualified employees in the future which could adversely affect our business.

Our use of a self-insurance program to cover certain claims for losses suffered and costs or expenses incurred could negatively impact our business upon the occurrence of an uninsured event.

Sun has adopted a program of self-insurance with regard to certain risks such as California earthquakes and as supplemental coverage for certain potential liabilities including, but not limited to general liability, directors and officers liability, workers compensation, errors and omissions liability, property and employee life insurance. We self-insure when we believe the lack of availability and high cost of commercially available insurance products do not make the transfer of this risk a reasonable approach. In the event that the frequency of losses experienced by Sun increased unexpectedly, the aggregate of such losses could materially increase our liability and adversely affect our financial condition, liquidity, cash flows and results of operations. In addition, while the insurance market continues to limit the availability of certain insurance products while increasing the costs of such products, we will continue to evaluate the levels of claims we include in our self-insurance program. Any increases to this program increase our risk exposure and therefore increase the risk of a possible material adverse effect on our financial condition, liquidity, cash flows and results of operations. In addition, we have made certain judgments as to the limits on our existing insurance coverage that we believe are in line with industry standards, as well as in light of economic and availability considerations. Unforeseen catastrophic loss scenarios could prove our limits to be inadequate, and losses incurred in connection with the known claims we self-insure could be substantial. Either of these circumstances could materially adversely affect our financial and business condition.

Business interruptions could adversely affect our business.

Our operations and those of our suppliers are vulnerable to interruption by fire, earthquake, power loss, telecommunications failure, avian flu, terrorist attacks and other events beyond our control. A substantial portion of our facilities, including our corporate headquarters and other critical business operations, are located near major earthquake faults. In addition, some of our facilities are located on filled land and, therefore, may be more susceptible to damage if an earthquake occurs. We generally do not carry earthquake insurance for direct earthquake-related losses. In addition, we do not carry business interruption insurance for, nor do we carry financial reserves against, business interruptions arising from earthquakes or certain other events. If a business interruption occurs, our business could be materially and adversely affected.

Recently implemented regulations related to equity compensation could adversely affect our ability to attract, retain and motivate key personnel.

Since our inception, we have used stock options and other long-term equity incentives as a fundamental component of our employee compensation packages. We believe that stock options and other long-term equity incentives directly motivate our employees to maximize long-term stockholder value and, through the use of vesting, encourage

employees to remain with Sun. The FASB issued changes to U.S. GAAP that requires us to record a charge to earnings for new and unvested employee stock option grants beginning on July 1, 2005. This regulation has made it more expensive to grant stock options to employees and has negatively impacted our reported earnings by $57 million and $162 million for the third quarter and first nine months of fiscal year 2006, respectively. In addition, regulations of the Nasdaq National Market that require shareholder approval for all stock option plans, and regulations implemented by the New York Stock Exchange that prohibit NYSE member organizations from giving a proxy to vote on equity-compensation plans unless the beneficial owner of the shares has given voting instructions, could make it more difficult for us to grant options to employees in the future. To the extent that new regulations make it more difficult or expensive to grant stock options to employees, we may change our equity compensation strategy, which may make it difficult to attract, retain and motivate key employees, which in turn could materially and adversely affect our business.

Our failure to comply with contractual obligations may result in significant penalties.

We offer terms to some of our distributors and other customers that, in some cases, include complex provisions for pricing, data protection and other terms. In connection with these contracts, we are in some cases required to allow the customer to audit certain of our records to verify compliance with these terms. In particular, government agency customers audit and investigate government contractors, including us. These agencies review our performance under the applicable contracts as well as compliance with applicable laws, regulations and standards. It is the general practice of government agencies to subject commercial companies, such as ours, to renegotiation of existing contracts. To the extent that significant adjustments to our government contractual terms result from such renegotiations, our business and results of operations could be materially impacted. The government also may review the adequacy of, and our compliance with, contractual obligations, our internal control systems and policies, including our purchasing, property, estimating, compensation, management information systems and data protection requirements. If an audit uncovers improper or illegal activities, we may be subject to penalties and other sanctions. In addition, we could suffer serious harm to our reputation if allegations of impropriety were made against us. The General Services Administration is currently auditing the schedule contract it has with us.

Some of our Restructuring Plans may not result in the anticipated cost saving and benefits.

Since March 2004, our Board of Directors and our management approved Restructuring Plans IV and V. Our ability to achieve the cost savings and operating efficiencies anticipated by these restructuring plans is dependent on our ability to effectively implement the workforce and excess capacity reductions contemplated. If we are unable to implement these initiatives effectively, we may not achieve the level of cost savings and efficiency benefits expected for fiscal 2006 and beyond.

Commercial real estate market conditions could affect our ability to sublease properties in our portfolio.

In response to the global economic slowdown, we implemented facility exit plans in each of the last five fiscal years as part of our ongoing efforts to consolidate excess facilities. The commercial real estate market conditions in the United States and in many of the countries in which we have significant leased properties have resulted in a surplus of business facilities making it difficult to sublease properties. We may be unable to sublease our excess properties, or we may not meet our expected estimated levels of subleasing income, and accordingly our results of operations could be materially and adversely affected.

Environmental laws and regulations subject us to a number of risks and could result in significant liabilities and costs.

Some of our operations are subject to state, federal, and international laws governing protection of the environment, human health and safety, and regulating the use of certain chemical substances. We endeavor to comply with these environmental laws, yet compliance with such laws could increase our operations and product costs; increase the complexities of product design, procurement, and manufacture; limit our ability to manage excess and obsolete non-compliant inventory; limit our sales activities; and impact our future financial results. Any violation of these laws can subject us to significant liability, including fines, penalties, and prohibiting sales of our products into one or more states or countries, and result in a material adverse effect on our financial condition.

Currently, a significant portion of our revenues come from international sales. Recent environmental legislation within the European Union (EU) may increase our cost of doing business internationally and impact our revenues from EU

countries as we comply with and implement these new requirements. The EU has published Directives on the restriction of certain hazardous substances in electronic and electrical equipment (the RoHS Directive), and on electronic and electrical waste management (the WEEE Directive).

Under the RoHS Directive, specified electronic products which we place on the market in the EU must meet the restrictions on lead and certain other chemical substances as of July 1, 2006. We must adjust our product composition and design to respond to the RoHS Directive, which may increase our research and development, manufacturing, procurement, and quality control costs, may affect product performance, and could result in product delays. If we are unable to manage the supply of compliant and non-compliant components or introduce new products to conform to the RoHS Directive substance restrictions, sales of our products and services could decline. In addition, certain electronic products that we maintain in inventory may be rendered obsolete if not in compliance with the substance restriction, which could negatively impact our ability to generate revenue from those products.

The WEEE Directive makes producers of certain electrical and electronic equipment financially responsible for collection, reuse, recycling, treatment, and disposal of equipment placed on the EU market after August 13, 2005. The WEEE Directive also makes commercial end users of electronic equipment financially responsible for the collection and management of equipment placed on the market before the August 2005 date. In our capacity as a producer of electronic equipment, we must bear the costs of taking back products we sell into the EU and managing the treatment and ultimate disposal of these products. As an end user of electronic equipment in our EU business operations, we must also bear the cost of managing this waste equipment at the end of its useful life. The WEEE Directive also requires labeling products placed on the EU market after the August 2005 date. As a result of these obligations, our product distribution, logistics and waste management costs may increase and may adversely impact our financial condition.

In our capacity as an end user, we will account for our historic waste equipment in accordance with the Financial Accounting Standards Board FSP 143-1 pronouncement published on June 8, 2005, which requires such waste be treated as an asset retirement obligation. Our liability as a producer of waste electronic and electrical equipment is not covered by the FASB pronouncement and is assumed to be treated as a non-current accrued liability starting on August 13, 2005.

Certain member states within the EU have begun to promulgate national enabling legislation under both the RoHS and the WEEE Directives, which may contain more stringent requirements or conditions or otherwise vary from the terms of the Directives themselves. These unique member states laws add complexity making it more difficult to determine the amount of expenses necessary to comply with these Directives, but will likely increase the cost of compliance. In addition, similar environmental legislation has been or may be enacted in other jurisdictions, including the U.S. (under federal and state laws), China, Japan, Canada, Korea and certain Latin American countries, the cumulative impact of which could be significant. We are committed to offering products that are environmentally responsible and to complying with any current or future laws protecting the environment, human health and safety.

We may not realize the economic return expected from the acquired in-process research and development.

In the first nine months of fiscal 2006, we recorded total in-process research and development expense of $60 million related to our acquisitions of StorageTek and SeeBeyond. At the time of the acquisitions, we believed there was a reasonable chance of realizing the economic return expected from the acquired in-process technology. However, as there is risk associated with the realization of benefits related to commercialization of an in-process project due to rapidly changing customer needs, the complexity of technology, and growing competitive pressures, there can be no assurance that any project will meet commercial success. Failure to successfully commercialize an in-process project would result in the loss of the expected economic return inherent in the fair value allocation. Additionally, the value of our intangible assets may become impaired.

Our stock price can be volatile.

Our stock price, like that of other technology companies, continues to be volatile. For example, our stock price can be affected by many factors such as quarterly increases or decreases in our earnings, speculation in the investment community about our financial condition or results of operations and changes in revenue or earnings estimates, downgrades in our credit ratings, announcement of new products, technological developments, alliances, acquisitions or divestitures by us or one of our competitors or the loss of key management personnel. In addition, general macroeconomic and market conditions unrelated to our financial performance may also affect our stock price.

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FORWARD-LOOKING STATEMENTS

This quarterly report, including the foregoing sections, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, particularly statements: that Sun s business is singularly focused on providing network and computing products and services; that, with the recent acquisition of StorageTek, we have broadened our system strategy by offering our customers a complete range of storage products, services and solutions; that we acquired Tarantella to enhance our thin-client product offerings and strengthen our utility computing strategy; that we acquired SeeBeyond to strengthen our software portfolio and create a complete offering for the development, deployment and management of enterprise applications and service oriented architectures; that we plan to eliminate excess facility capacity in light of revised facility requirements; regarding our estimate of our ability to generate sublease income; that we anticipate recording additional charges related to our workforce and facilities reductions over the next several quarters, the timing of which will depend upon the timing of notification of the employees leaving Sun as determined by local employment laws and as we exit facilities; that we expect to recognize certain unrecognized compensation costs related to stock options and nonvested stock over certain future periods; that we are currently assessing the allocation of goodwill acquired through our acquisitions of StorageTek and SeeBeyond to our operating segments and expect to complete our assessment by the end of the fiscal year; that we anticipate incurring additional charges associated with productivity improvement initiatives and expense reduction measures; that the balance of the StorageTek workforce reduction assumed liabilities is expected to be utilized during the remainder of fiscal 2006 and fiscal 2007 and is expected to be funded through cash flows from operations; that we are currently reviewing the impact of our acquisition of StorageTek to our operating segment disclosure and anticipate that it may result in a change in our operating segments; that we intend to maintain a full valuation allowance on our U.S. Deferred tax assets and a full or partial valuation allowance on certain overseas deferred tax assets until sufficient positive evidence exists to support reversal of the valuation allowance; that we will repatriate up to $2 billion in unremitted foreign earnings by June 30, 2006, of which $1.6 billion is eligible to be taxed at a reduce effective rate under the Foreign Earnings Repatriation provision of the American Jobs Creation Act; that upon such repatriation, we will incur a tax charge in the range of $60 million to $80 million and expect to realize an impairment charge of approximately $15 million associated with the liquidation of a portion of our marketable debt securities portfolio; that we believe that the final outcome of an Internal Revenue Service examination of our tax returns filed for fiscal years 2001 and 2002 will not have a material affect on our results of operations; that there is a continuing market shift in overall computer system demand away from our data center servers towards the usage of entry level servers; that there is a continued change in the service sales mix towards maintenance contracts sold or renewed with lower service levels and a shift in product sales mix to a greater proportion of low-end products, which are typically sold with reduced levels of service; that as a result of our acquisition of StorageTek, we are conducting an evaluation of the key performance indicators used to manage our business and anticipate change; that we plan to continue to drive improvement in our cash conversion cycle; that we believe that to maintain our competitive position in a market characterized by rapid rates of technological advancement, that we must continue to invest significant resources in new systems, software, and microprocessor development, as well as continue to enhance existing products; that during the fourth quarter of fiscal 2006, we will be conducting a detailed operational, organizational, product and facility review of the entire company; that we are continuing to focus our efforts on achieving additional operating efficiencies by reviewing and improving upon our existing business processes and cost structure; that the volatility of our portfolio of marketable debt securities will increase as its duration increases; that inventory management will continue to be an area of focus as we balance the need to maintain sufficient inventory levels to help ensure competitive lead times with the risk of inventory obsolescence due to rapidly changing technology and customer requirements; that we believe that the liquidity provided by existing cash, cash equivalents, marketable debt securities and cash generated from operations will provide sufficient capital to meet our requirements for at least the next 12 months; that we believe our level of financial resources is a significant competitive factor in our industry and we may choose at any time to raise additional capital to strengthen our financial position, facilitate growth and provide us with additional flexibility to take advance of business opportunities that arise; that we intend to license additional intellectual property under open source licenses; that the goal of our open source strategy is to expand developer adoption of Sun technologies in order to drive increased customer demand for Sun products and services; and that our current plan anticipates that we will remediate our material weakness in our internal controls over financial reporting prior to the end of fiscal year 2006.

These forward-looking statements involve risks and uncertainties, and the cautionary statements set forth above and those contained in RISK FACTORS, identify important factors that could cause actual results to differ materially

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from those predicted in any such forward-looking statements. Such factors include, but are not limited to, increased competition, increased pricing pressures, failure to maintain sufficient revenues and gross margin to offset our higher research and development costs, the complexity of our products and the importance of rapidly and successfully developing and introducing new products, failure associated with the Fujitsu strategic alliance, reduction in the competitive advantages we derive from certain elements of our intellectual property, including the Solaris operating system, the Java Enterprise System infrastructure software platform, the N1 Management software, the UltraSPARC TI hardware source code and various developer tools, as a result of licensing such intellectual property under open source licenses to the open source development community, reliance on single source suppliers, lack of acceptance of new products and services, unexpected changes in the demand for our products and services, the difficulties in forecasting demand for and obtaining adequate supply of components from suppliers, delays in product introductions and projects, lack of success implementing new selling models, failure to further reduce costs or improve operating efficiencies, adverse business conditions, quality issues associated with our hardware or software products, the effects of currency fluctuations, fluctuation in our quarterly revenues, cash flows and operating results, our dependence on significant customers and specific industries, our dependence upon our channel partners for a significant portion of our revenue, our failure to comply with export control laws, costs and risks associated with remediating a material weakness in our internal controls over financial reporting and compliance with Section 404 of the Sarbanes-Oxley Act, our acquisitions and alliance activities could disrupt our ongoing business, our failure to fully integrated StorageTek into our operations, our reliance on tape storage products and our ability to retain our price advantage over disk storage products, our dependence upon key employees, a change in our use of long-term equity incentives as a fundamental component of employee compensation as a result of regulatory changes might cause us to use such incentives less, making it difficult for us to attract, retain and motivate key personnel, that commercial real estate market conditions could affect our ability to sublease properties in our portfolio, and the risks and costs of complying with environmental laws and regulations.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk related to changes in interest rates, foreign currency exchange rates, and equity security prices. To mitigate some of these risks, we utilize derivative financial instruments to hedge these exposures. We do not use derivative financial instruments for speculative or trading purposes. All of the potential changes noted below are based on sensitivity analyses performed on our financial position at March 26, 2006. Actual results may differ materially.

Interest Rate Sensitivity

Our investment portfolio consists primarily of fixed income instruments with an average duration of 0.55 years as of March 26, 2006 as compared with 0.81 years as of March 27, 2005. The primary objective of our investments in debt securities is to preserve principal while maximizing yields, without significantly increasing risk. These available-for-sale securities are subject to interest rate risk. The fair market value of these securities may fluctuate with changes in interest rates. A sensitivity analysis was performed on this investment portfolio based on a modeling technique that measures the hypothetical fair market value changes (using a three-month horizon) that would result from a parallel shift in the yield curve of plus 150 basis points (BPS). Based on this analysis, for example, a hypothetical 150 BPS increase in interest rates would result in an approximate $31 million decrease in the fair value of our investments in debt securities as of March 26, 2006.

We have also entered into various interest-rate swap agreements to modify the interest characteristics of the Senior Notes so that the interest payable on the Senior Notes effectively becomes variable and thus matches the variable interest rate received from our cash and marketable debt securities. Accordingly, interest rate fluctuations impact the fair value of our Senior Notes outstanding, which will be offset by corresponding changes in the fair value of the swap agreements. However, by entering into these swap agreements, we have a cash flow exposure related to the risk that interest rates may increase. For example, at March 26, 2006, a hypothetical 150 BPS increase in interest rates would result in an approximate $16 million decrease in cash related to interest expense over a year.

Foreign Currency Exchange Risk

As a large portion of our business takes place outside of the U.S., we enter into transactions in other currencies. We are primarily exposed to changes in exchange rates for the Euro, Japanese yen, and British pound. We are a net receiver of

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currencies other than the U.S. dollar and, as such, can benefit from a weaker dollar, and can be adversely affected by a stronger dollar relative to major currencies worldwide. Accordingly, changes in exchange rates, and in particular a strengthening of the U.S. dollar, may adversely affect our consolidated revenue and operating margins as expressed in U.S. dollars. To minimize currency exposure gains and losses, we may borrow funds in local currencies, and we often enter into forward exchange contracts, purchase foreign currency options and promote natural hedges by purchasing components and incurring expenses in local currencies. Currently, we have no plans to discontinue our hedging programs; however, we may evaluate the benefits of our hedging strategies and may choose to discontinue them in the future.

Based on our foreign currency exchange instruments outstanding at March 26, 2006, we estimate a maximum potential one-day loss in fair value of approximately $1 million, as compared with $2 million as of June 30, 2005, using a Value-at-Risk (VAR) model. The VAR model estimates were made assuming normal market conditions and a 95% confidence level. We used a Monte Carlo simulation type model that valued foreign currency instruments against three thousand randomly generated market price paths. Anticipated transactions, firm commitments, receivables, and accounts payable denominated in foreign currencies were excluded from the model. The VAR model is a risk estimation tool, and as such is not intended to represent actual losses in fair value that will be incurred by us. Additionally, as we utilize foreign currency instruments for hedging anticipated and firmly committed transactions, a loss in fair value for those instruments is generally offset by increases in the value of the underlying exposure.

Equity Security Price Risk

We are exposed to price fluctuations on the marketable portion of equity securities included in our portfolio of equity investments. These investments are generally in companies in the high-technology industry sector, many of which are small capitalization stocks. We typically do not attempt to reduce or eliminate the market exposure on these securities. A 20% adverse change in equity prices would result in an approximate $4 million decrease in the fair value of our available-for-sale equity investments as of March 26, 2006, as compared with $3 million as of March 27, 2005. At March 26, 2006, one equity security represented substantially all of the $22 million total fair value of the marketable equity securities.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. Our management evaluated, with the participation of our Chief Executive Officer and our Chief Financial Officer, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q.

During the first nine months of fiscal 2006, we took steps toward remediating the identified material weakness related to the review of accounting for income tax reserves discussed in detail in our 2005 Form 10-K for the year ended June 30, 2005. However, as of March 26, 2006, we had not yet completed the remediation of this material weakness. Therefore, our Chief Executive Officer and our Chief Financial Officer have concluded that our disclosure controls and procedures were not effective. Our current plan anticipates the remediation of this material weakness prior to the end of our fiscal year.

Changes in internal control over financial reporting. There was no change in our internal control over financial reporting that occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

From time to time, Sun becomes involved in claims and legal proceedings that arise in the ordinary course of its business. We are currently subject to several such claims and legal proceedings. We do not believe that the resolution of these legal proceedings will have a material adverse effect on us.

ITEM 1A. RISK FACTORS

A restated description of the risk factors associated with our business is included under Risk Factors in Management s Discussion and Analysis of Financial Condition and Results of Operations, contained in Item 2 of Part I of this report. This description includes any material changes to and supersedes the description of the risk factors associated with our business previously disclosed in our 2005 Annual Report on Form 10-K and is incorporated herein by reference.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(c) Issuer Purchases of Equity Securities.

The table below sets forth information regarding the Company s purchases of its equity securities during the three months ended March 26, 2006.

Period	Total Number of Shares Purchased[1]	Average Price Paid Per Share	Total Number of Shares Purchased As Part of Publicly Announced Plans or Programs[2]	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs[2]
December 26, 2005 through January 27, 2007				$ 230,000,000
January 28, 2006 through February 24, 2006	212,500	$ 0.01		$ 230,000,000
February 25, 2006 through March 26, 2006	108,000	$ 0.01		$ 230,000,000
Total	320,500	$ 0.01		$ 230,000,000

(1) The total number of shares repurchased is composed entirely of shares of unvested restricted stock repurchased by the Company from employees whose employment was terminated before such shares vested, as provided for under the applicable employee benefit plan.

(2) From time to time, our Board of Directors approves common stock repurchase programs allowing management to repurchase shares of our common stock in the open market pursuant to price-based formulas. In February 2001, we announced our intention to acquire up to $1.5

billion of our outstanding common stock under a stock repurchase program authorized by our Board of Directors. Under the repurchase program, the timing and actual number of shares subject to repurchase are at the discretion of management and are contingent on a number of factors, including our projected cash flow requirements, our return to sustained profitability and our share price. During the three months ended March 26, 2006, we did not repurchase common stock under our repurchase program. As of March 26, 2006, approximately $230 million of the $1.5 billion authorized remained unused and available for repurchase under our repurchase program.

ITEM 5. OTHER INFORMATION

(a) In February 2006, Scott G. McNealy, the Company s Chairman of the Board of Directors, entered into a Rule 10b5-1(c) trading plan pursuant to which common stock of the Company will be sold for Mr. McNealy s account from time to time in accordance with the provisions of the plan without any further action or involvement by Mr. McNealy.

ITEM 6. EXHIBITS

See Index to Exhibits on Page 55 hereof.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SUN MICROSYSTEMS, INC.

BY /s/ MICHAEL E. LEHMAN

Michael E. Lehman
Chief Financial Officer and Executive

Vice President, Corporate Resources

(Principal Financial Officer)

/s/ BARRY J. PLAGA

Barry J. Plaga
Corporate Controller and Vice President,

Finance

(Principal Accounting Officer)

Dated: May 5, 2006

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INDEX TO EXHIBITS

Exhibit Number	Description
10.1*	Compensation Terms for Chief Financial Officer and Executive Vice President, Corporate Resources
10.2*	Form of Nonstatutory Stock Option Agreement for Section 16 Officers
10.3*	Form of Restricted Stock Unit Agreement
15.1	Letter re Unaudited Interim Financial Information
31.1	Rule 13a-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a) Certification of Chief Financial Officer
32.1	Section 1350 Certificate of Chief Executive Officer
32.2	Section 1350 Certificate of Chief Financial Officer

* Indicates a management contract or compensatory plan or arrangement.