

MARCHEX INC  
Form S-8  
April 01, 2005

As filed with the Securities and Exchange Commission on April 1, 2005

Registration No. 333-\_\_\_\_\_

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM S-8**  
**REGISTRATION STATEMENT**

*UNDER*

*THE SECURITIES ACT OF 1933*

---

**Marchex, Inc.**

(Exact name of Registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**35-2194038**  
(I.R.S. Employer  
Identification No.)

**Marchex, Inc.**  
**413 Pine Street, Suite 500**  
**Seattle, WA 98101**

(Address of Principal Executive Offices)

---

**2003 Amended and Restated Stock Incentive Plan**

(Full title of the plan)

---

**Russell C. Horowitz**

**Chairman and Chief Executive Officer**

**Marchex, Inc.**

**413 Pine Street, Suite 500**

**Seattle, WA 98101**

**(206) 774-5000**

(Name and address, including zip code and telephone number, including area code of agent for service)

*Copy to:*

**Francis J. Feeney, Jr., Esq.**

**Nixon Peabody LLP**

**100 Summer Street**

**Boston, MA 02110-2131**

**(617) 345-1000**

**CALCULATION OF REGISTRATION FEE**

---

<b>Title of each class of securities to be registered</b>	<b>Amount to be Registered (1)</b>	<b>Proposed maximum offering price per share</b>	<b>Proposed maximum aggregate offering price</b>	<b>Amount of registration fee</b>
2003 Amended and Restated Stock Incentive Plan				
Class B Common Stock, \$0.01 par value	1,274,948 Shares (3)	\$18.27 (2)	\$23,293,300	\$2,742
<b>TOTAL</b>	<b>1,274,948 Shares</b>		<b>\$23,293,300</b>	<b>\$2,742</b>

---

## Edgar Filing: MARCHEX INC - Form S-8

- (1) This registration statement shall also cover any additional shares of Class B common stock which become issuable under the plan being registered pursuant to this registration statement by reason of any stock dividend, stock split, recapitalization or any other similar transaction effected without the receipt of consideration which results in an increase in the number of the registrant's outstanding shares of Class B common stock.
  - (2) Estimated in accordance with Rule 457(h) under the Securities Act of 1933, as amended, solely for the purpose of calculating the registration fee. The computation with respect to unissued options is based upon the average high and low sale prices of the Class B common stock as reported on the Nasdaq National Market on March 30, 2005.
  - (3) Represents an increase in the number of shares authorized for issuance under the 2003 Amended and Restated Stock Incentive Plan.
-

**INTRODUCTION**

This Registration Statement on Form S-8 is filed by Marchex, Inc., a Delaware corporation ( *Marchex* or the *Company* ) to register an additional 1,274,948 shares of the *Company*'s Class B common stock, par value \$0.01 per share, issuable under the *Company*'s 2003 Amended and Restated Stock Incentive Plan. This Registration Statement consists of only those items required by General Instruction E to Form S-8.

**PART I**

**INFORMATION REQUIRED IN THE SECTION 10(a) PROSPECTUS**

Not filed as part of this Registration Statement pursuant to the instructions to Part I of Form S-8.

**PART II**

**INFORMATION REQUIRED IN THE REGISTRATION STATEMENT**

**Item 3. Incorporation of Documents by Reference.**

In accordance with General Instruction E to Form S-8, the following documents previously filed by the *Company* with the Securities and Exchange Commission (the *Commission* ) are incorporated herein by reference and made a part hereof:

- (a) Registration Statement No. 333-116867 on Form S-8 as filed on June 25, 2004 relating to the *Company*'s 2003 Amended and Restated Stock Incentive Plan;
- (b) Annual Report on Form 10-KSB, File No. 000-50658, for the year ended December 31, 2004;
- (c) Current Reports on Form 8-K filed on February 3, 2005, February 9, 2005, February 15, 2005 and February 17, 2005, provided, however, that the *Company* does not incorporate by reference any information contained in, or exhibits submitted with, the Forms 8-K that was expressly furnished and not filed; and
- (d) The description of the *Company*'s Class B common stock contained in our Registration Statement on Form 8-A filed with the *Commission* under Section 12(g) of the Securities Exchange Act of 1934 (the *Exchange Act* ) on March 30, 2004, including any amendment or report filed for the purpose of updating such description.

## Edgar Filing: MARCHEX INC - Form S-8

In addition, all documents subsequently filed by the Company pursuant to Sections 13(a), 13(c), 14 and 15(d) of the Exchange Act, prior to the filing of a post-effective amendment which indicates that all securities offered hereby have been sold or which deregisters all securities then remaining unsold, shall be deemed to be incorporated by reference in this registration statement and to be part hereof from the date of filing such documents.

### Item 8. Exhibits.

<u>Exhibit Number</u>	<u>Description</u>
4.1*	2003 Amended and Restated Stock Incentive Plan.
5.1	Opinion of Nixon Peabody LLP.
23.1	Consent of Nixon Peabody LLP (included in Exhibit 5.1).
23.2	Consent of KPMG LLP.
24.1	Powers of Attorney (included on the signature page to this registration statement).

\* Incorporated by reference to the exhibits filed with Marchex, Inc.'s Registration Statement on Form SB-2 (Registration Statement No. 333-111096) as amended and incorporated herein by reference.

**SIGNATURES**

Pursuant to the requirements of the Securities Act, the registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Seattle, State of Washington, on April 1, 2005.

Marchex, Inc.

By: /s/ **RUSSELL C. HOROWITZ**  
**Russell C. Horowitz**  
**Chairman Chief Executive Officer**

**POWER OF ATTORNEY**

We, the undersigned officers and directors of Marchex, Inc., hereby severally constitute and appoint Russell C. Horowitz and Michael A. Arends, and each of them singly, our true and lawful attorneys with full power to them, and each of them singly, to sign for us and in our names in the capacities indicated below, the registration statement of Form S-8 filed herewith and any and all subsequent amendments to said registration statement, and generally to do all such things in our names and on our behalf in our capacities as officers and directors to enable Marchex, Inc. to comply with the provisions of the Securities Act, as amended, and all requirements of the Securities and Exchange Commission, hereby ratifying the confirming our signatures as they may be signed by our said attorneys, or any of them, to said registration statement and any and all amendments thereto.

Pursuant to the requirements of the Securities Act, this registration statement has been signed by the following persons in the capacities and on the dates indicated.

<u>Signature</u>	<u>Date</u>
<p>/s/ <b>RUSSELL C. HOROWITZ</b></p> <hr/> <p><b>Russell C. Horowitz</b></p> <p><b>Chairman and Chief Executive Officer</b></p> <p><b>(Principal Executive Officer)</b></p>	<p>April 1, 2005</p>
<p>/s/ <b>MICHAEL A. ARENDS</b></p> <hr/> <p><b>Michael A. Arends</b></p> <p><b>Chief Financial Officer</b></p> <p><b>(Principal Financial and Accounting Officer)</b></p>	<p>April 1, 2005</p>
<p>/s/ <b>JOHN KEISTER</b></p> <hr/>	<p>April 1, 2005</p>

**John Keister**

**President, Chief Operating Officer and Director**

**/s/ DENNIS CLINE**

---

April 1, 2005

**Dennis Cline**

**Director**

**/s/ JONATHAN FRAM**

---

April 1, 2005

**Jonathan Fram**

**Director**

**/s/ RICK THOMPSON**

---

April 1, 2005

**Rick Thompson**

**Director**

**INDEX TO EXHIBITS**

<b>Exhibit Number</b>	<b>Description</b>
4.1*	2003 Amended and Restated Stock Incentive Plan.
5.1	Opinion of Nixon Peabody LLP.
23.1	Consent of Nixon Peabody LLP (included in Exhibit 5.1).
23.2	Consent of KPMG LLP.
24.1	Powers of Attorney (included on the signature page to this registration statement).

\* Incorporated by reference to the exhibits filed with Marchex, Inc.'s Registration Statement on Form SB-2 (Registration Statement No. 333-111096) as amended and incorporated herein by reference.