PRUDENTIAL PLC Form 6-K August 12, 2014

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

## REPORT OF FOREIGN PRIVATE ISSUER

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of August, 2014

## PRUDENTIAL PUBLIC LIMITED COMPANY

(Translation of registrant's name into English)

LAURENCE POUNTNEY HILL, LONDON, EC4R 0HH, ENGLAND (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F X Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No X

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Enclosures: Prudential plc HY14 - EEV

European Embedded Value (EEV) basis results

Post-tax operating profit based on longer-term investment returns

Results analysis by business area

		2014 £m	2013*	∗ £m
	Note	Half year	Half year	Full year
			note (ii)	
Asia operations				
New business	3	494	502	1,139
Business in force	4	339	327	753
Long-term business		833	829	1,892
Eastspring Investments		36	32	64
Development expenses		(1)	(2)	(1)
Total		868	859	1,955
US operations				
New business	3	376	311	706
Business in force	4	401	396	820
Long-term business		777	707	1,526
Broker-dealer and asset management		(5)	21	39
Total		772	728	1,565
UK operations				
New business	3	145	100	237
Business in force	4	243	204	595
Long-term business		388	304	832
General insurance commission		9	11	22
Total UK insurance operations		397	315	854
M&G (including Prudential Capital)		200	175	346
Total		597	490	1,200
Other income and expenditurenote (i)		(280)	(235)	(482)
Solvency II and restructuring costs		(14)	(21)	(34)
Post-tax operating profit based on longer-term investment returns		1,943	1,821	4,204
Analysed as profits (losses) from:				
New business	3	1,015	913	2,082
Business in force	4	983	927	2,168
Long-term business		1,998	1,840	4,250
Asset management		231	228	449
Other results		(286)	(247)	(495)
Total		1,943	1,821	4,204

<sup>\*</sup>The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis. This approach has been adopted throughout this supplementary information.

#### Notes

- (i) EEV basis other income and expenditure represents the IFRS basis post-tax result, less the unwind of expected margins on the internal management of the assets of the covered business (as explained in note 14(c)(vi)).
- (ii) The comparative results have been prepared using previously reported average exchange rates for the period. For memorandum disclosure purposes note 2 presents the half year 2013 results on both actual exchange rates (AER) and constant exchange rates (CER) bases.

Post-tax summarised consolidated income statement

		2014 £m	2013*	⊧ £m
	Note	Half year	Half year	Full year
			note	
Post-tax operating profit based on longer-term investment returns				
Asia operations		868	859	1,955
US operations		772	728	1,565
UK operations:				
UK insurance operations		397	315	854
M&G (including Prudential Capital)		200	175	346
		597	490	1,200
Other income and expenditure		(280)	(235)	(482)
Solvency II and restructuring costs		(14)	(21)	(34)
Post-tax operating profit based on longer-term investment returns		1,943	1,821	4,204
Short-term fluctuations in investment returns	7	432	(587)	(564)
Effect of changes in economic assumptions	8	(368)	534	629
Mark to market value movements on core borrowings		(66)	203	152
Loss attaching to held for sale Japan Life business	5	_	(47)	(35)
Costs of domestication of Hong Kong branch	6	(7)	_	(28)
Total post-tax non-operating profit		(9)	103	154
Profit for the period attributable to equity holders of the Company		1,934	1,924	4,358

Profit for the period attributable to equity holders of the Company 1,934 1,924 4,3 \* The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

## Note

The comparative results have been prepared using previously reported average exchange rates for the period. For memorandum disclosure purposes note 2 presents the half year 2013 results on both actual exchange rates (AER) and constant exchange rates (CER) bases.

Earnings per share	2014	201	3
	Half year	Half year	Full year
		note	
Based on post-tax operating profit including longer-term investment returns			
of £1,943 million (half year 2013: £1,821 million;			
full year 2013: £4,204 million) (in pence)	76.3p	71.5p	165.0p
Based on post-tax profit of £1,934 million (half year 2013: £1,924 million;			
full year 2013: £4,358 million) (in pence)	75.9p	75.5p	171.0p
Average number of shares (millions)	2,547	2,548	2,548

## Note

The comparative results have been prepared using previously reported average exchange rates for the period. For memorandum disclosure purposes note 2 presents the half year 2013 results on both actual exchange rates (AER) and constant exchange rates (CER) bases.

Dividends per share (in per	nce)		2014	201	13
			Half year	Half year	Full year
Dividends relating to repor	ting period:				
	Interim dividend (2014 and 2013)		11.19 p	9.73 p	9.73 p
	Final dividend (2013)		-	-	23.84 p
Total			11.19 p	9.73 p	33.57 p
Dividends declared and pai					
	Current year interim dividend		-	-	9.73 p
	Final dividend for prior year		23.84 p	20.79 p	20.79 p
Total			23.84 p	20.79 p	30.52 p
Movement in shareholders'	equity				
Wiovement in snareholders	equity		2014		
			£m	2013* £	m
			Half	2013 &	Full
		Note		Half year	year
Profit for the period attribu	table to equity shareholders	- 1000	1,934	1,924	•
Items taken directly to equi			,	,-	,
• •	nents on foreign operations and net investment				
hedges	8 1		(377)	693 (	1,077)
Dividends			(610)		(781)
New share capita	l subscribed		8	ĺ	6
_	are of actuarial and other gains and losses on defined				
	fit pension schemes		10	(26)	(53)
	nts in respect of share-based payments		52	31	98
Treasury shares:					
-	ement in own shares in respect of share-based				
payn	nent plans		(34)	25	(10)
Mov	ement in own shares purchased by unit trusts				
	consolidated under IFRS		(6)	2	(31)
	alue movements on Jackson assets backing surplus				
and					
	ired capital		71	(39)	(97)
Net increase in shareholder		11	1,048	2,079	2,413
Shareholders' equity at beg					
As previously rep		11	24,856	22,443	22,443
Effect of the dom	estication of Hong Kong branch on 1 January 2014	6	(11)	-	-
			24,845	22,443	
Shareholders' equity at end	of period	11	25,893	24,522	24,856

\* The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

		2014 £m 30 Jun			30 Jun	2013	3 £m	31 Dec	
	Long- term	Asset management		Long- term	Asset management		Long- term:	Asset management	
	business	and other	Total	business			business	and other	
Comprising: Asia	operations	operations		operations	operations	Total	operations	operations '	Γotal
operations:									
Net assets									
of									
operations	10,769	192	10,961	10,921	217	11,138	10,305	194	10,499
Acquired	228	61	289	244	61	305	231	61	292
goodwill	10,997		11,250	11,165		11,443	10,536	255	10,791
US	10,557	255	11,250	11,105	270	11,113	10,550	233	10,771
operations:									
Net assets									
of	7 155	125	7,280	6,638	127	6,765	6,966	118	7.094
operations Acquired	7,155	123	7,280	0,038	127	0,703	0,900	110	7,084
goodwill	_	16	16	_	16	16	_	16	16
C	7,155	141	7,296	6,638	143	6,781	6,966	134	7,100
UK									
insurance									
operations: Net assets									
of									
operations	7,654	9	7,663	7,096	11	7,107	7,342	22	7,364
M&G:									
Net assets of									
operations	_	506	506	_	511	511	_	449	449
Acquired		300	200		011	511			,
goodwill	-	1,153	1,153	-	1,153	1,153	-	1,153	1,153
	_		1,659	-		1,664	-	1,602	1,602
Other	7,654	1,668	9,322	7,096	1,675	8,771	7,342	1,624	8,966
operations:									
Holding									
company									
net									
borrowings at	8								
market									
valuenote									
9	-	(2,696)		-	(2,580)		-	(2,373)	
	-	721	721	-	107	107	-	372	372

Other net assets							
	-	(1,975)(1,975)	-	(2,473)(2,473)	-	(2,001)	(2,001)
Shareholders'							
equity at							
end of							
period	25,806	87 25,893	24,899	(377) 24,522	24,844	12	24,856
Representing:							
Net assets							
(liabilities)	25,578	(1,143) 24,435	24,655	(1,607) 23,048	24,613	(1,218)	23,395
Acquired							
goodwill	228	1,230 1,458	244	1,230 1,474	231	1,230	1,461
	25,806	87 25,893	24,899	(377) 24,522	24,844	12	24,856
Net asset value	oer share						
,	L				2014	2013	3
					30 Jun	30 Jun	31 Dec
Based on EEV b	asis sharehold	ers' equity of £25,893	million				
		nillion; full year 2013:		lion) (in pence)	1,009p	958p	971p
•		iod end (millions)	·		2,566	2,559	2,560
Annualised retur	rn on embedde	16%	16%	19%			
4 1. 1							

<sup>\*</sup> Annualised return on embedded value is based on EEV post-tax operating profit, as a percentage of opening EEV basis shareholders' equity. Half year profits are annualised by multiplying by two.

## Summary statement of financial position

		2014 £m	2013	£m
	Note	30 Jun	30 Jun	31 Dec
Total assets less liabilities, before deduction for insurance funds		300,630	286,583	288,826
Less insurance funds:*				
Policyholder liabilities (net of reinsurers' share) and				
unallocated				
surplus of with-profits funds		(290,005)	(276,958)	(279,176)
Less shareholders' accrued interest in the long-term				
business		15,268	14,897	15,206
		(274,737)	(262,061)	(263,970)
Total net assets	11	25,893	24,522	24,856
Share capital		128	128	128
Share premium		1,903	1,890	1,895
IFRS basis shareholders' reserves		8,594	7,607	7,627
Total IFRS basis shareholders' equity	11	10,625	9,625	9,650
Additional EEV basis retained profit	11	15,268	14,897	15,206
Total EEV basis shareholders' equity (excluding non-controlling				
interests)	11	25,893	24,522	24,856
* Including liabilities in respect of insurance products classified as	investment	contracts und	er IFRS 4.	

Notes on the EEV basis results

#### 1 Basis of preparation

The EEV basis results have been prepared in accordance with the EEV Principles issued by the European Insurance CFO Forum in May 2004. Where appropriate, the EEV basis results include the effects of adoption of International Financial Reporting Standards (IFRS). The EEV results are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis.

The directors are responsible for the preparation of the supplementary information in accordance with the EEV Principles. The EEV basis results of 2014 and 2013 half years are unaudited. Except for the change in presentation of EEV results from pre-tax to post-tax, as described in the additional unaudited financial information for the full year 2013 announcement, the 2013 results have been derived from the EEV basis results supplement to the Company's statutory accounts for 2013. The supplement included an unqualified audit report from the auditors.

A detailed description of the EEV methodology and accounting presentation is provided in note 14.

#### 2 Results analysis by business area

The half year 2013 comparative results are shown below on both actual exchange rates (AER) and constant exchange rates (CER) bases. The half year 2013 CER comparative results are translated at half year 2014 average exchange rates.

Annual premium and contribution equivalents

•	2014 £m	2013 £m		%	
		AER	CER	AER	CER
	Half year	Half year	Half year	vs Half year	vs Half year
	(note 3)	(note 3)			
Asia operations	996	1,010	882	(1)%	13%
US operations	871	797	737	9%	18%
UK operations	433	355	355	22%	22%
Total	2,300	2,162	1,974	6%	17%

D	. •	C* .
Post-tay	operating	nrotif

rost tan operating prom	2014 £m	2013 £m		%		
		AER	CER	AER	CER	
	Half year	Half year	Half year	vs Half year	vs Half year	
Asia operations						
New business	494	502	429	(2)%	15%	
Business in force	339	327	288	4%	18%	
Long-term business	833	829	717	-	16%	
Eastspring Investments	36	32	29	13%	24%	
Development costs	(1)	(2)	(2)	50%	50%	
Total	868	859	744	1%	17%	
US operations						
New business	376	311	288	21%	31%	
Business in force	401	396	366	1%	10%	
Long-term business	777	707	654	10%	19%	
	(5)	21	19	(124)%	(126)%	

Broker-dealer and asset					
management	772	728	673	6%	15%
Total	772	728	0/3	0%	13%
UK operations					
New business	145	100	100	45%	45%
Business in force	243	204	204	19%	19%
Long-term business	388	304	304	28%	28%
General insurance commission	9	11	11	(18)%	(18)%
Total UK insurance operations	397	315	315	26%	26%
M&G (including Prudential	391	313	313	2070	20 /0
Capital)	200	175	175	14%	14%
Total	597	490	490	22%	22%
Total	391	490	490	2270	2270
Other income and expenditure	(280)	(235)	(235)	(19)%	(19)%
Solvency II and restructuring	` ,	,	,	, ,	,
costs	(14)	(21)	(21)	33%	33%
Post-tax operating profit based	()	()	()		
on					
longer-term investment					
returns	1,943	1,821	1,651	7%	18%
Tetariis	1,5 13	1,021	1,031	7 70	10 /0
Analysed as profits (losses)					
from:					
New business	1,015	913	817	11%	24%
Business in force	983	927	858	6%	15%
Total long-term business	1,998	1,840	1,675	9%	19%
Asset management	231	228	223	1%	4%
Other results	(286)	(247)	(247)	(16)%	(16)%
Post-tax operating profit based	(200)	(247)	(247)	(10)/0	(10)70
on					
longer-term investment					
returns	1,943	1,821	1,651	7%	18%
returns	1,943	1,021	1,031	1 70	10 /0
Post-tax profit					
rost tan prom	2014 £m	2013 £	°m	%	
	2014 2111	AER	CER	AER	CER
	Half year	Half year	Half year	vs Half year	
Post-tax operating profit based	Hall year	Han year	Han year	vs Hall year	vs Hall year
on					
longer-term investment	1,943	1 921	1,651	7%	18%
returns Short tarms fluctuations in	1,943	1,821	1,031	170	10%
Short-term fluctuations in	422	(507)	(551)	1740	1700
investment returns	432	(587)	(551)	174%	178%
Effect of changes in economic	(2.60)	524	505	(160)	(170) 64
assumptions	(368)	534	527	(169)%	(170)%
Other non-operating profit	(73)	156	161	(147)%	(145)%
	(9)	103	137	(109)%	(107)%

Total post-tax non-operating profit Profit for the period attributable to					
shareholders	1,934	1,924	1,788	1%	8%
Basic earnings per share (in pence)					
	2014	2013		%	
		AER	CER	AER	CER
	Half year	Half year	Half year	vs Half year	vs Half year
Based on post-tax operating profit including longer-term	·	·	·	·	·
investment returns	76.3p	71.5p	64.8p	7%	18%
Based on post-tax profit	75.9p	75.5p	70.2p	1%	8%

# 3 Analysis of new business contribution

## (i) Group Summary

			2014 Half year		
	Annual	Present	,	New bus	iness
	premium and	value of new		marg	in
	contribution	business			
	equivalents	premiums	New business		
	(APE)	(PVNBP)	contribution	APE	PVNBP
	note 16	note 16			
	£m	£m	£m	%	%
Asia operations	996	5,378	494	50	9.2
US operations	871	8,703	376	43	4.3
UK insurance operations	433	3,741	145	33	3.9
Total	2,300	17,822	1,015	44	5.7
			2013		
			AER Half year		
	Annual	Present	·	New bus	iness
	premium and	value of new		margi	n*
	contribution	business		_	
	equivalents	premiums	New business		
	(APE)	(PVNBP)	contribution*	APE	<b>PVNBP</b>
	note 16	note 16			
	£m	£m	£m	%	%
Asia operations	1,010	5,524	502	50	9.1
US operations	797	7,957	311	39	3.9
UK insurance operations	355	2,943	100	28	3.4
Total	2,162	16,424	913	42	5.6

2013 Full year

	Annual premium and contribution	Present value of new business		New bus margi	
	equivalents		New business	. 55	D. D. D. D.
	(APE)	(PVNBP)	contribution*	APE	PVNBP
	note 16	note 16			
	£m	£m	£m	%	%
Asia operations	2,125	11,375	1,139	54	10.0
US operations	1,573	15,723	706	45	4.5
UK insurance operations	725	5,978	237	33	4.0
Total	4,423	33,076	2,082	47	6.3

## (ii) Asia operations:

New business contribution			
	2013* £m		
AER	CER		
Half year	Half year	Full year	
13	12	28	
125	115	283	
8	7	15	
174	134	359	
14	14	25	
13	12	31	
155	135	398	
502	429	1,139	
	AER Half year 13 125 8 174 14 13	2013* £m  AER CER  Half year Half year  13 12  125 115  8 7  174 134  14 14  13 12  155 135	

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

## 4 Operating profit from business in force

## (i) Group Summary

	2014 £m				
	Half year				
	UK				
	Asia	US	insurance		
	operations	operations	operations	Total	
	note (ii)	note (iii)	note (iv)		
Unwind of discount and other expected					
returns	328	192	229	749	
Effect of changes in operating					
assumptions	9	-	-	9	
Experience variances and other items	2	209	14	225	
Total	339	401	243	983	
		2013*	£m		
	Half year				
		•	UK		
	Asia	US	insurance		
	operations	operations	operations	Total	

	note (ii)	note (iii)	note (iv)	
Unwind of discount and other expected	, ,	, ,	. ,	
returns	315	187	204	706
Effect of changes in operating				
assumptions	(6)	45	-	39
Experience variances and other items	18	164	-	182
Total	327	396	204	927
		2013*	£m	
		Full y	ear	
		•	UK	
	Asia	US	insurance	
	operations	operations	operations	Total
	note (ii)	note (iii)	note (iv)	
Unwind of discount and other expected	, ,	, ,	. ,	
returns	668	395	437	1,500
Effect of changes in operating				
assumptions	5	76	98	179
Experience variances and other items	80	349	60	489
Total	753	820	595	2,168

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

## (ii) Asia operations

	2014 £m	2013*	£m
	Half year	Half year	Full year
Unwind of discount and other expected returnsnote (a)	328	315	668
Effect of changes in operating assumptions:			
Mortality and morbiditynote (b)	1	3	19
Persistency and withdrawalsnote (c)	-	(5)	(23)
Expense	1	1	(6)
Other	7	(5)	15
	9	(6)	5
Experience variances and other items:			
Mortality and morbiditynote (d)	18	22	33
Persistency and withdrawalsnote (e)	(3)	(2)	36
Expensenote (f)	(19)	(9)	(17)
Other	6	7	28
	2	18	80
Total Asia operations	339	327	753

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

### Notes

(a) The increase in unwind of discount and other expected returns of £13 million from £315 million for half year 2013 to £328 million for half year 2014 is impacted by a £(44) million adverse foreign currency translation effect. The underlying £57 million growth arises from the increase in the opening in-force value of £41 million, the effect of higher risk discount rates of £12 million and an increase in the return on net worth of £4 million.

- (b) In full year 2013 the credit of £19 million for mortality and morbidity assumption changes mainly reflected the beneficial effect arising from the renegotiation of a reinsurance agreement in Indonesia.
- (c) For full year 2013 the charge of  $\pounds(23)$  million for persistency and withdrawals assumption changes reflected a number of offsetting items including the effect of strengthening lapse and premium holiday assumptions in Korea.
- (d) The favourable effect of mortality and morbidity experience in half year 2014 of £18 million (half year 2013: £22 million; full year 2013: £33 million) reflects better than expected experience, principally arising in Hong Kong, Indonesia and Singapore.
- (e) The negative persistency and withdrawals experience variance in half year 2014 of £(3) million (half year 2013:
- £(2) million) reflects the net effect of small variances across the territories. For full year 2013 the persistency and withdrawals experience variance of £36 million principally reflected favourable experience in Hong Kong and Indonesia.
- (f) The expense experience variance at half year 2014 was negative  $\pounds(19)$  million (half year 2013:  $\pounds(9)$  million; full year 2013:  $\pounds(17)$  million). The variance arose in operations which are currently sub-scale (China, Malaysia Takaful and

Taiwan), in India where the business model continues to be adapted following the regulatory changes introduced in recent years, and from other temporary overruns.

## (iii) US operations

	2014 £m	2013*	£m
	Half year	Half year	Full year
Unwind of discount and other expected returnsnote (a)	192	187	395
Effect of changes in operating assumptions:			
Persistencynote (b)	-	47	47
Othernote (c)	-	(2)	29
	-	45	76
Experience variances and other items:			
Spread experience variancenote (d)	108	96	217
Amortisation of interest-related realised gains and			
lossesnote (e)	28	30	58
Othernote (f)	73	38	74
	209	164	349
Total US operations	401	396	820

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

#### Notes

- (a) The increase in unwind of discount and other expected returns of £5 million from £187 million for half year 2013 to £192 million for half year 2014 is impacted by a £(15) million adverse foreign currency translation effect. The underlying growth of £20 million arises from the increase in the opening in-force value £33 million offset by the effect of lower risk discount rates £(9) million and a decrease in the return on net worth £(4) million.
- (b) For half year and full year 2013, the effect of changes in persistency assumptions of £47 million primarily related to a reduction in lapse rates following the end of the surrender charge period, for variable annuity business.
- (c) Other changes in operating assumptions in 2013 include the effect of changes in mortality assumptions, the capitalised effect of changes in projected policyholder variable annuity fees and the effect of other regular updates to reflect experience.
- (d) The spread assumption for Jackson is determined on a longer-term basis, net of provision for defaults (see note 15(ii)(b)). The spread experience variance in half year 2014 of £108 million (half year 2013: £96 million; full year 2013:

£217 million) includes the positive effect of transactions undertaken to more closely match the overall asset and liability duration.

- (e) The amortisation of interest-related gains and losses reflects the fact that when bonds that are neither impaired nor deteriorating are sold and reinvested there will be a consequent change in the investment yield. The realised gain or loss is amortised into the result over the period when the bonds would have otherwise matured to better reflect the long-term returns included in operating profits.
- (f) The credit of £73 million in half year 2014 for other experience variances and other items includes positive impacts for persistency experience of £39 million (half year 2013: £15 million; full year 2013: £40 million) and mortality

experience. For all periods, other items also includes the impact of tax experience variances.

#### (iv) UK insurance operations

	2014 £m 2013* £		m
	Half year	Half year	Full year
Unwind of discount and other expected returnsnote (a)	229	204	437
Effect of change in UK corporate tax ratenote (b)	-	-	98
Other itemsnote (c)	14	-	60
Total UK insurance operations	243	204	595

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

#### Notes

- (a) The increase in unwind of discount and other expected returns of £25 million from £204 million for half year 2013 to £229 million for half year 2014 reflects a £20 million increase in the return on net worth mainly arising from shareholder-backed annuity business, combined with the growth in the opening value of in-force of £7 million, partially offset by the negative effect of a lower risk discount rate of £(2) million.
- (b) For full year 2013, the effect of the change in UK corporate tax rates of £98 million reflected the combined effect of the reductions in corporate rates from 23 per cent to 21 per cent from April 2014 and 21 per cent to 20 per cent from

April 2015 which were both enacted in July 2013. The beneficial effect arose from the increase in the present value of the post-tax projected cash flows of the in-force business at 1 January 2013.

- (c) Other items of £14 million for half year 2014 (full year 2013: £60 million) principally reflect the positive effects of rebalancing the investment portfolio backing annuity business (see note 14(c)(ii)).
- 5 Loss attaching to held for sale Japan Life business

The losses reflected in the 2013 results reflect the reductions in EEV carrying value to equal the expected net proceeds from the sale of the Group's life insurance business in Japan, PCA Life Insurance Company Ltd. when completed.

#### 6 Domestication of the Hong Kong branch business

On 1 January 2014, following consultation with policyholders of PAC and regulators and court approval, the Hong Kong branch of PAC was transferred to separate subsidiaries established in Hong Kong. As a consequence of this restructuring, adjustments in respect of required capital, and the cost of that capital have been recognised in the EEV basis of results. These adjustments arose from the transfer of capital that was previously held within the UK business in respect of the Hong Kong branch operations and additional capital requirements that arise from the newly established subsidiaries. These have been included as an adjustment to opening balances within the movement in net worth and value of in-force business (note 12) and in the statement of movement in shareholders' equity (note 11) in 2014 as follows:

		£m		
Adjustment to shareholders' equity at	Free surplus	Total	Value of	Total

1 January 2014		Required capital	net worth	in-force business	long-term business
					operations
Asia operations	(104)	104	-	(40)	(40)
UK insurance operations	69	(69)	-	29	29
Opening adjustment	(35)	35	-	(11)	(11)

The net EEV basis effect of  $\pounds(11)$  million represents the cost of holding higher required capital levels in the stand-alone Hong Kong shareholder-backed long-term insurance business.

The post-tax costs incurred enabling the domestication in the first half of 2014 were £7 million (full year 2013: £28 million).

#### 7 Short-term fluctuations in investment returns

Short-term fluctuations in investment returns, net of the related change in the time value of cost of options and guarantees, arise as follows:

## (i) Group Summary

o Summury	2014 £m	2013*	£m
	Half year	Half year	Full year
Insurance operations:	•	•	•
Asianote (ii)	245	(223)	(308)
USnote (iii)	95	(271)	(280)
UKnote (iv)	112	(70)	28
	452	(564)	(560)
Other operations	(20)	(23)	(4)
Total	432	(587)	(564)

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

#### (ii) Asia operations

The short-term fluctuations in investment returns for Asia operations comprise amounts in respect of the following business operations:

	2014 £m	2013*	£m
	Half year	Half year	Full year
Hong Kong	121	(122)	(178)
Singapore	46	(106)	(80)
Other	78	5	(50)
Total Asia operations	245	(223)	(308)

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

These fluctuations mainly arise from decreases (2014) and increases (2013) in long-term interest rates as they affect the value of bonds in the portfolios backing liabilities. The £78 million credit for other operations in half year 2014 principally arises in Taiwan of £21 million for unrealised gains on bonds, and in Indonesia of £21 million for an

increase in future expected fee income for unit-linked business. For full year 2013 the  $\pounds(50)$  million fluctuation included  $\pounds(44)$  million arising in Indonesia for a decrease in future expected fee income, arising from falls in equity markets.

#### (iii) US operations

The short-term fluctuations in investment returns for US operations comprise the following items:

	2014 £m 2013* £m		£m
	Half year	Half year	Full year
Investment return related experience on fixed income securities note (a)	(2)	8	13
Investment return related impact due to changed expectation of profits on in-force			
variable annuity business in future periods based on current period			
separate account return, net of related hedging activity note (b)	75	(307)	(377)
Other items including actual less long-term return on equity based			
investmentsnote (c)	22	28	84
Total US operations	95	(271)	(280)

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

#### Notes

- (a) The (charge) credit relating to fixed income securities comprises the following elements:
- the excess of actual realised gains (losses) over the amortisation of interest related realised gains and losses recorded in the profit and loss account;
  - credit loss experience (versus the longer-term assumption); and
    - the impact of changes in the asset portfolio.
- (b) This item reflects the net impact of:
- variances in projected future fees and future benefit costs arising from the effect of market fluctuations on the growth in separate account asset values in the current reporting period; and
- related hedging activity arising from realised and unrealised gains and losses on equity related hedges and interest rate options.
- (c) For full year 2013, other items of £84 million primarily reflected a beneficial impact of the excess of actual over assumed return from investments in limited partnerships.

## (iv) UK insurance operations

The short-term fluctuations in investment returns for UK insurance operations arise from the following types of business:

	2014 £m	2013* £m	
	Half year	Half year	Full year
Shareholder-backed annuitynote (a)	35	(48)	(58)
With-profits, Unit-linked and othernote (b)	77	(22)	86
	112	(70)	28

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

#### Notes

(a) Short-term fluctuations in investment returns for shareholder-backed annuity business comprise: (1) gains (losses) on surplus assets compared to the expected long-term rate of return reflecting reductions/increases in corporate

bond and gilt yields; (2) the difference between actual and expected default experience; and (3) the effect of

mismatching for assets and liabilities of different durations and other short-term fluctuations in investment returns.

(b) The short-term fluctuations in investment returns for with-profits, unit-linked and other business primarily arise from the excess of actual over expected returns for with-profits business. The total return on the fund (including  $\$ 

unallocated surplus) in half year 2014 was 4.2 per cent compared to an assumed rate of return of 2.9 per cent (half year 2013: 2.7 per cent total return compared to assumed rate of 2.9 per cent; full year 2013: 8.0 per cent total return  $\setminus$ 

compared to assumed rate of 6.0 per cent). In addition, for full year 2013 the amount included the effect of a partial hedge of future shareholder transfers expected to emerge from the UK's with-profits sub-fund taken out during

2013. This hedge reduces the risks arising from equity market declines.

## 8 Effect of changes in economic assumptions

The effects of changes in economic assumptions for in-force business, net of the related change in the time value of cost of options and guarantees, included within post-tax profit (including actual investment returns) arise as follows:

## (i) Group Summary

	2014 £m	2013* £m		
	Half year	Half year	Full year	
Asia operationsnote (ii)	(145)	272	255	
US operationsnote (iii)	(158)	40	242	
UK insurance operationsnote (iv)	(65)	222	132	
Total	(368)	534	629	

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

## (ii) Asia operations

The effect of changes in economic assumptions for Asia operations comprise amounts in respect of the following business operations:

	2014 £m	2013*	£m
	Half year	Half year	Full year
Hong Kong	(73)	288	289
Malaysia	(31)	(27)	(62)
Indonesia	12	(101)	(176)
Singapore	(11)	62	90
Taiwan	(29)	52	92
Other	(13)	(2)	22
Total Asia operations	(145)	272	255

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

The negative effect of  $\pounds(145)$  million in half year 2014 principally arises in Hong Kong, Singapore and Taiwan, mainly reflecting reductions in fund earned rates for participating business, driven by the decrease in long-term interest rates.

The positive impacts in half year 2013 of £272 million and full year 2013 of £255 million reflected the overall impact of an increase in fund earned rates for participating business, principally arising in Hong Kong, Singapore and Taiwan, mainly due to the increase in long-term interest rates. There were partial offsets arising in Indonesia and

Malaysia, mainly reflecting the negative impact of calculating health and protection future profits at a higher discount rate.

### (iii) US operations

The effect of changes in economic assumptions for US operations reflects the following:

	2014 £m 2013* £m		£m
	Half year	Half year	Full year
Effect of changes in 10-year treasury rates:			
Fixed annuity and other general account business			
note (a)	71	(147)	(244)
Variable annuity businessnote (b)	(229)	187	382
Decrease in additional allowance for credit risknote (c)	-	-	104
Total note (d)	(158)	40	242

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

#### Notes

(a) For fixed annuity and other general account business the credit of £71 million in half year 2014 principally arises from the effect of a lower discount rate, driven by the 50 basis points reduction in the risk-free rate. The projected cash flows for this business principally reflect projected spread, with secondary effects on the cash flows also resulting from changes to assumed future yields and resulting policyholder behaviour. The charge of £(147) million in half year 2013 (full year 2013: £(244) million) principally arose from the effect of a higher discount rate on the opening value of the in-force book, driven by the 70 basis points increase in the risk-free rate (full year 2013: 130 basis

points)

- (b) For variable annuity business, the charge of £(229) million principally reflects the decrease in the projected fee income and an increase in projected benefit costs, arising from the decrease in the rate of the assumed future return on the underlying separate account return assets, driven by the 50 basis points decrease in the risk free rate. There is a partial offset arising from the decrease in the risk discount rate applied to those cash flows. The credit of £187 million in half year 2013 and £382 million in full year 2013 reflected an increase in the risk free rate of 70 basis points and 130 basis points respectively.
- (c) For full year 2013 the £104 million effect of the decrease in the additional allowance for credit risk within the risk discount rate reflected the reduction in credit spreads and represented a 50 basis points decrease for spread business and a 10 basis points decrease for variable annuity business, representing the proportion of business invested in the general account (as described in note 14(b)(iii)).
- (d) The overall credit in half year 2013 of £40 million and in full year 2013 of £242 million included a charge of £(13) million for the effect of the change in required capital from 235 per cent to 250 per cent of risk-based capital.

### (iv) UK insurance operations

The effect of changes in economic assumptions of a charge of  $\pounds(65)$  million for UK insurance operations for half year 2014 comprises the following:

	2014 £m 2013* £m		£m
	Half year	Half year	Full year
Effect of changes in expected long-term rates of return, risk			
discount rates and other changes:			
Shareholder-backed annuity businessnote (a)	73	(106)	(56)
With-profits and other businessnote (b)	(138)	328	188
	(65)	222	132

\* The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the half year and full year 2013 results are shown on a comparable basis - see note 1.

#### Notes

- (a) For shareholder-backed annuity business the overall effect reflects changes in expected long-term rates of return and risk discount rates which incorporate a default allowance for both best estimate defaults and in respect of the additional credit risk provisions (as shown in note 15(iii)(b)).
- (b) For with-profits and other business the total charge in half year 2014 of £(138) million (half year 2013: credit of £328 million; full year 2013: credit of £188 million) includes the net effect of the changes in fund earned rates and risk

discount rate (as shown in note 15(iii)), driven by the 30 basis points decrease (half year 2013: increase of 70 basis points; full year 2013: increase of 120 basis points) in the 15-year government bond rate.

## 9 Net core structural borrowings of shareholder-financed operations

		2014 £m					2013 £m		
		30 Jun			30 Jun			31 Dec	
		Mark to	EEV		Mark to	EEV		Mark to	EEV
		market	basis at		marketb	asis at		marketb	oasis at
	<b>IFRS</b>	value	market	<b>IFRS</b>	value	market	<b>IFRS</b>	value	market
	basis a	djustment	value	basisa	djustment	value	basisac	ljustment	value
Holding company* cash and									
short-term investments	(1,902)	-	(1,902)	(1,490)	-(	1,490)	(2,230)	-(	(2,230)
Core structural borrowings -									
central funds	4,146	452	4,598	3,710	360	4,070	4,211	392	4,603
Holding company net borrowings	2,244	452	2,696	2,220	360	2,580	1,981	392	2,373
Core structural borrowings -									
Prudential									
Capital	275	-	275	275	-	275	275	-	275
Core structural borrowings -									
Jackson	146	41	187	164	25	189	150	38	188
Net core structural borrowings of									
shareholder-financed									
operations	2,665	493	3,158	2,659	385	3,044	2,406	430	2,836
* Including central finance subsid	iaries.								

<sup>10</sup> Analysis of movement in free surplus

Free surplus is the excess of the regulatory basis net assets for EEV reporting purposes (net worth) over the capital required to support the covered business. Where appropriate, adjustments are made to the net worth so that backing assets are included at fair value rather than cost so as to comply with the EEV Principles.

#### (i) Underlying free surplus generated

The half year 2013 comparative results are shown below on both actual exchange rates (AER) and constant exchange rates (CER) bases. The half year 2013 CER comparative results are translated at half year 2014 average exchange rates.

2014 £m 2013 £m %

	** 10	AER	CER	AER	CER
Asia anarations	Half year	Half year	Half year	vs Half yearv	s Half year
Asia operations Underlying free surplus					
generated from in-force					
life business	433	425	371	2%	17%
Investment in new business	(167)	(165)	(147)	(1)%	(14)%
Long-term business	266	260	224	2%	19%
Eastspring Investments	36	32	29	13%	24%
Total	302	292	253	3%	19%
US operations					
Underlying free surplus					
generated from in-force					
life business	634	591	547	7%	16%
Investment in new business	(173)	(211)	(195)	18%	11%
Long-term business	461	380	352	21%	31%
Broker-dealer and asset					
management	(5)	21	19	(124)%	(126)%
Total	456	401	371	14%	23%
UK insurance operations					
Underlying free surplus					
generated from in-force					
life business	294	293	293	-	-
Investment in new business	(42)	(20)	(20)	(110)%	(110)%
Long-term business	252	273	273	(8)%	(8)%
General insurance commission	9	11	11	(18)%	(18)%
Total	261	284	284	(8)%	(8)%
M&G (including Prudential					
Capital)	200	175	175	14%	14%
Underlying free surplus	4.040		4.000		
generated	1,219	1,152	1,083	6%	13%
Representing:					
Long-term business:					
Underlying free surplus					
generated from	1.261	1 200	1 011	4.07	100
in-force life business	1,361	1,309	1,211	4%	12%
Investment in new business	(382) 979	(396) 913	(362) 849	4% 7%	(6)% 15%
Total long-term business	240	239	234	170	3%
Asset management Underlying free surplus	∠ <del>'1</del> U	239	43 <del>4</del>	-	370
generated	1,219	1,152	1,083	6%	13%
generated	1,217	1,132	1,003	070	1370
(ii) Movement in Free surplus			2014 £m		2013 £m
			Half year		Half year

				Free surplus of
			Free surplus	long-term
			of long-term	business,
			ousiness, asset	asset
		-	management	management
		and UK general	and UK general	and UK general
	Long-term	-	insurance	insurance
	_	commission	commission	commission
Long-term business and asset management operations	note 12			
Underlying movement:				
Investment in new businessnotes (i), (vii)	(382)	-	(382)	(396)
Business in force:				
Expected in-force cash flows (including				
expected return	1 151	240	1 11 1	1 2 4 5
on net assets)	1,174	240	1,414	1,345
Effects of changes in operating assumptions, operating				
experience variances and other	107		107	202
operating items	187 979	240	187 1,219	203 1,152
Increase in EEV assumed level of required capital	919	240	1,219	(59)
Loss attaching to held for sale Japan Life businessnote 5	_	_	_	(56)
Other non-operating itemsnote (iii)	(26)	4	(22)	(294)
· · · · · · · · · · · · · · · · · · ·	953	244	1,197	743
Net cash flows to parent companynote (iv)	(813)	(161)	(974)	(844)
Bancassurance agreement and purchase of Thanachart Life	-	-	-	365
Exchange movements, timing differences and other itemsnote				
(v)	29	(34)	(5)	191
Net movement in free surplus	169	49	218	455
Balance at beginning of period:	2.220	702	4.002	2.600
As previously reported	3,220	783	4,003	3,689
Effect of domestication of Hong Kong branch on 1 January 2014note 6	(35)		(35)	
201411016 0	3,185	783	3,968	3,689
Balance at 30 June 2014/30 June 2013note (vii)	3,354	832	4,186	4,144
Representing:	2,00.	352	.,100	.,
Asia operations	1,195	192	1,387	1,576
US operations	1,038	125	1,163	1,018
UK operations	1,121	515	1,636	1,550
	3,354	832	4,186	4,144
Balance at beginning of period:				
Asia operations	1,185	194	1,379	1,181
US operations	956	118	1,074	1,319
UK operations	1,079	471	1,550	1,189
	3,220	783	4,003	3,689

## Notes

<sup>(</sup>i) Free surplus invested in new business represents amounts set aside for required capital and acquisition costs.

- (ii) For the purposes of this analysis, free surplus for asset management operations and the UK general insurance commission is taken to be IFRS basis shareholders' equity.
- (iii) Non-operating items are principally short-term fluctuations in investment returns and the effect of changes in economic assumptions for long-term business operations.
- (iv) Net cash flows to parent company for long-term business operations reflect the flows as included in the holding company cash flow at transaction rates.

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(v) Exchange movements, timing differences and other items represent:

		2014 £m	
		Asset	
	m	anagement and	
		UK general	
	Long-term	insurance	
	business	commission	Total
Exchange movementsnote 12	(53)	(9)	(62)
Mark to market value movements on Jackson assets backing surplus			
and required capitalnote 11	71	-	71
Shareholders' share of actuarial and other gains and losses on defined			
benefit pension schemes	2	6	8
Othernote (vi)	9	(31)	(22)
	29	(34)	(5)

- (vi) Other primarily reflects the effect of timing differences, contingent loan funding, as shown in note 12(i), and other non-cash items.
- (vii) Investment in new business includes the annual amortisation charge for amounts incurred to secure exclusive distribution rights through our bancassurance partners at a rate that reflects the pattern in which the future economic benefits are expected to be consumed by reference to new business levels. Included within the overall free surplus balance of our Asian life entities is £293 million representing unamortised amounts incurred to secure exclusive distribution rights through our bancassurance partners. These amounts exclude £818 million of Asia distribution rights intangibles that are financed by loan arrangements from central companies, the costs of which are allocated to the Asia life segment as the amortisation cost is incurred.

#### 11 Reconciliation of movement in shareholders' equity

2014 £m Half year Long-term business operations Total UK long-term US business Asia insurance Other Group Total operations operations operations operations operations note (i) note (i)

Post-tax operating profit (based on longer-

term investment returns)

Long-term business:						
New businessnote 3	494	376	145	1,015	_	1,015
Business in forcenote 4	339	401	243	983	_	983
	833	777	388	1,998	_	1,998
Asset management	_	_	_	_	231	231
Other results	(1)	_	(5)	(6)	(280)	(286)
Post-tax operating profit based on			( )	( )	,	
longer-						
term investment returns	832	777	383	1,992	(49)	1,943
Total post-tax non-operating profit	100	(68)	40	72	(81)	(9)
Profit for the period	932	709	423	2,064	(130)	1,934
Other movements (post-tax)	,	,		_,,,,,	()	-,,
Exchange movements on foreign						
operations						
and net investment hedges	(209)	(227)	_	(436)	59	(377)
Intra-group dividends (including	(=0>)	(==/)		(.55)	0,5	(8,77)
statutory						
transfers)note (ii)	(239)	(347)	(106)	(692)	692	_
Investment in operationsnote (iii)	3	-	(100)	3	(3)	_
External dividends	-	_	_	-	(610)	(610)
Shareholders' share of actuarial and					(010)	(010)
other gains						
and losses on defined benefit						
pension schemesnote (v)	_	_	2	2	8	10
Reserve movements in respect of			2	2	O	10
share-based						
payments	_	_	_	_	52	52
Other transfers	17	(17)	(36)	(36)	36	-
Treasury shares movements	-	(17)	(30)	(30)	(40)	(40)
New share capital subscribed	_	_	_	_	8	8
Mark to market value movements on					O	O
Jackson						
assets backing surplus and						
required capital	_	71	_	71	_	71
Net increase in shareholders' equity	504	189	283	976	72	1,048
Shareholders' equity at beginning of	304	107	203	270	12	1,040
period:						
As previously reported	10,305	6,966	7,342	24,613	243	24,856
Effect of domestication of Hong	10,505	0,700	7,542	24,013	2-13	24,030
Kong branch on						
1 January 2014note 6	(40)	_	29	(11)	_	(11)
1 January 2014hote 0	10,265	6,966	7,371	24,602	243	24,845
Shareholders' equity at 30 June	10,203	0,700	7,571	24,002	243	24,043
2014note (i)	10,769	7,155	7,654	25,578	315	25,893
2014hote (1)	10,707	7,133	7,034	23,376	313	23,673
Representing:						
Statutory IFRS basis shareholders'						
equity	2,792	3,801	3,236	9,829	796	10,625
Additional retained profit (loss) on	2,172	2,001	3,230	7,027	170	10,023
an EEV						
basisnote (iv)	7,977	3,354	4,418	15,749	(481)	15,268
0401011010 (11)	1,211	5,557	7,710	15,177	(-101)	13,200

EEV basis shareholders' equity	10,769	7,155	7,654	25,578	315	25,893
Balance at 31 December 2013						
Representing:						
Statutory IFRS basis shareholders'						
equity	2,564	3,446	2,976	8,986	664	9,650
Additional retained profit (loss) on						
an EEV						
basisnote	7,741	3,520	4,366	15,627	(421)	15,206
EEV basis shareholders' equity	10,305	6,966	7,342	24,613	243	24,856

### Notes

- (i) For the purposes of the table above, goodwill related to Asia long-term operations is included in Other operations.
- (ii) Intra-group dividends (including statutory transfers) represent dividends that have been declared in the period and amounts accrued in respect of statutory transfers. The amounts included in note 10 for these items are as per the holding company cashflow at transaction rates. The difference primarily relates to intra-group loans, timing
- differences arising on statutory transfers, and other non-cash items. (iii) Investment in operations reflects increases in share capital.
- (iv) The additional retained loss on an EEV basis for Other operations primarily represents the mark to market value adjustment for holding company net borrowings of a charge of £(452) million (half year 2013: £(360) million; full
  - year 2013: £(392) million), as shown in note 9.
- (v) The post-tax charge for the shareholders' share of actuarial and other gains and losses on defined benefit schemes comprises:

2014 £m	2013 £	lm .
Half year	Half year F	full year
10	(21)	(48)
-	(5)	(5)
10	(26)	(53)
	Half year 10	Half year Half year F 10 (21) - (5)

#### 12 Reconciliation of movement in net worth and value of in-force for long-term business

## Half year 2014 £m

			J		Total
				Value of	long-term
			Total		
	Free F	Required	net	in-force	business
	Surplus	capital	worth	business	operations
	note 10			note (iv)	note 11
Group					
Shareholders' equity at beginning of period:					
As previously reported	3,220	3,954	7,174	17,439	24,613
Effect of domestication of Hong Kong branch on 1 January					
2014note 6	(35)	35	-	(11)	(11)
	3,185	3,989	7,174	17,428	24,602
New business contributionnotes (ii), (iii) and 3	(382)	276	(106)	1,121	1,015
Existing business - transfer to net worth	1,116	(175)	941	(941)	-

Expected return on existing businessnote 4	58	44	102	647	749
Changes in operating assumptions and experience variances					
note 4	193	(20)	173	61	234
Development expenses, solvency II and restructuring costs	(6)	-	(6)	-	(6)
Post-tax operating profit based on longer-term investment					
returns	979	125	1,104	888	1,992
Other non-operating items	(26)	59	33	39	72
Post-tax profit from long-term business	953	184	1,137	927	2,064
Exchange movements on foreign operations and net					
investment hedges	(53)	(74)	(127)	(309)	(436)
Intra-group dividends (including statutory transfers) and					
investment in					
operationsnote (i)	(768)	-	(768)	79	(689)
Other movements	37	-	37	-	37
Shareholders' equity at 30 June 2014	3,354	4,099	7,453	18,125	25,578
Representing:					
Asia operations					
Shareholders' equity at beginning of period:					
As previously reported	1,185	977	2,162	8,143	10,305
Effect of domestication of Hong Kong branch on 1 January	(4.0.4)	101		(40)	(40)
2014note 6	(104)	104	-	(40)	(40)
N 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1,081	1,081	2,162	8,103	10,265
New business contributionnotes (iii) and 3	(167)	67	(100)	594	494
Existing business - transfer to net worth	395	(5)	390	(390)	-
Expected return on existing businessnote 4	34	-	34	294	328
Changes in operating assumptions and experience	_	(1.4)	(0)	20	1.1
variancesnote 4	5	(14)	(9)	20	11
			(1)	_	( 1 )
Development expenses, solvency II and restructuring costs	(1)	-	(1)	_	(1)
Post-tax operating profit based on longer-term investment		- 40		<b>51</b> 0	
Post-tax operating profit based on longer-term investment returns	266	48	314	518	832
Post-tax operating profit based on longer-term investment returns Other non-operating items	266 112	(9)	314 103	(3)	832 100
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business	266		314		832
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net	266 112 378	(9) 39	314 103 417	(3) 515	832 100 932
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges	266 112	(9)	314 103	(3)	832 100
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and	266 112 378	(9) 39	314 103 417	(3) 515	832 100 932
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in	266 112 378 (21)	(9) 39	314 103 417 (43)	(3) 515	832 100 932 (209)
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations	266 112 378 (21)	(9) 39	314 103 417 (43)	(3) 515 (166)	832 100 932 (209)
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements	266 112 378 (21) (236) (7)	(9) 39 (22)	314 103 417 (43) (236) (7)	(3) 515 (166)	832 100 932 (209) (236) 17
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014	266 112 378 (21)	(9) 39	314 103 417 (43)	(3) 515 (166)	832 100 932 (209)
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations	266 112 378 (21) (236) (7) 1,195	(9) 39 (22) - - 1,098	314 103 417 (43) (236) (7) 2,293	(3) 515 (166) - 24 8,476	832 100 932 (209) (236) 17 10,769
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014	266 112 378 (21) (236) (7) 1,195	(9) 39 (22) - - 1,098 1,607	314 103 417 (43) (236) (7) 2,293 2,563	(3) 515 (166) - 24 8,476 4,403	832 100 932 (209) (236) 17 10,769 6,966
Post-tax operating profit based on longer-term investment returns  Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3	266 112 378 (21) (236) (7) 1,195 956 (173)	(9) 39 (22) - - 1,098 1,607 146	314 103 417 (43) (236) (7) 2,293 2,563 (27)	(3) 515 (166) - 24 8,476 4,403 403	832 100 932 (209) (236) 17 10,769
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3 Existing business - transfer to net worth	266 112 378 (21) (236) (7) 1,195 956 (173) 450	(9) 39 (22) - - 1,098 1,607 146 (124)	314 103 417 (43) (236) (7) 2,293 2,563 (27) 326	(3) 515 (166) - 24 8,476 4,403 403 (326)	832 100 932 (209) (236) 17 10,769 6,966 376
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3 Existing business - transfer to net worth Expected return on existing businessnote 4	266 112 378 (21) (236) (7) 1,195 956 (173)	(9) 39 (22) - - 1,098 1,607 146	314 103 417 (43) (236) (7) 2,293 2,563 (27)	(3) 515 (166) - 24 8,476 4,403 403	832 100 932 (209) (236) 17 10,769 6,966
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3 Existing business - transfer to net worth Expected return on existing businessnote 4 Changes in operating assumptions and experience	266 112 378 (21) (236) (7) 1,195 956 (173) 450 15	(9) 39 (22) - - 1,098 1,607 146 (124) 25	314 103 417 (43) (236) (7) 2,293 2,563 (27) 326 40	(3) 515 (166) - 24 8,476 4,403 403 (326) 152	832 100 932 (209) (236) 17 10,769 6,966 376 - 192
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3 Existing business - transfer to net worth Expected return on existing businessnote 4 Changes in operating assumptions and experience variancesnote 4	266 112 378 (21) (236) (7) 1,195 956 (173) 450	(9) 39 (22) - - 1,098 1,607 146 (124)	314 103 417 (43) (236) (7) 2,293 2,563 (27) 326	(3) 515 (166) - 24 8,476 4,403 403 (326)	832 100 932 (209) (236) 17 10,769 6,966 376
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3 Existing business - transfer to net worth Expected return on existing businessnote 4 Changes in operating assumptions and experience	266 112 378 (21) (236) (7) 1,195 956 (173) 450 15	(9) 39 (22) - - 1,098 1,607 146 (124) 25	314 103 417 (43) (236) (7) 2,293 2,563 (27) 326 40	(3) 515 (166) - 24 8,476 4,403 403 (326) 152	832 100 932 (209) (236) 17 10,769 6,966 376 - 192
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3 Existing business - transfer to net worth Expected return on existing businessnote 4 Changes in operating assumptions and experience variancesnote 4 Post-tax operating profit based on longer-term investment returns	266 112 378 (21) (236) (7) 1,195 956 (173) 450 15 169 461	(9) 39 (22) - 1,098 1,607 146 (124) 25 (11) 36	314 103 417 (43) (236) (7) 2,293 2,563 (27) 326 40 158	(3) 515 (166) 	832 100 932 (209) (236) 17 10,769 6,966 376 - 192 209
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3 Existing business - transfer to net worth Expected return on existing businessnote 4 Changes in operating assumptions and experience variancesnote 4 Post-tax operating profit based on longer-term investment returns Other non-operating items	266 112 378 (21) (236) (7) 1,195 956 (173) 450 15	(9) 39 (22) - 1,098 1,607 146 (124) 25 (11)	314 103 417 (43) (236) (7) 2,293 2,563 (27) 326 40 158	(3) 515 (166) 24 8,476 4,403 403 (326) 152 51	832 100 932 (209) (236) 17 10,769 6,966 376 - 192 209
Post-tax operating profit based on longer-term investment returns Other non-operating items Post-tax profit from long-term business Exchange movements on foreign operations and net investment hedges Intra-group dividends (including statutory transfers) and investment in operations Other movements Shareholders' equity at 30 June 2014 US operations Shareholders' equity at 1 January 2014 New business contributionnotes (iii) and 3 Existing business - transfer to net worth Expected return on existing businessnote 4 Changes in operating assumptions and experience variancesnote 4 Post-tax operating profit based on longer-term investment returns	266 112 378 (21) (236) (7) 1,195 956 (173) 450 15 169 461 (54)	(9) 39 (22) - 1,098 1,607 146 (124) 25 (11) 36 36	314 103 417 (43) (236) (7) 2,293 2,563 (27) 326 40 158 497 (18)	(3) 515 (166) 	832 100 932 (209) (236) 17 10,769 6,966 376 - 192 209 777 (68)

Exchange movements on foreign operations and net					
investment hedges					
Intra-group dividends (including statutory transfers)	(347)	-	(347)	-	(347)
Other movements	54	-	54	-	54
Shareholders' equity at 30 June 2014	1,038	1,627	2,665	4,490	7,155
UK insurance operations					
Shareholders' equity at beginning of period:					
As previously reported	1,079	1,370	2,449	4,893	7,342
Effect of domestication of Hong Kong branch on 1 January					
2014note 6	69	(69)	-	29	29
	1,148	1,301	2,449	4,922	7,371
New business contributionnotes (iii) and 3	(42)	63	21	124	145
Existing business - transfer to net worth	271	(46)	225	(225)	-
Expected return on existing businessnote 4	9	19	28	201	229
Changes in operating assumptions and experience					
variancesnote 4	19	5	24	(10)	14
Development expenses, solvency II and restructuring costs	(5)	-	(5)	-	(5)
Post-tax operating profit based on longer-term investment					
returns	252	41	293	90	383
Other non-operating items	(84)	32	(52)	92	40
Post-tax profit from long-term business	168	73	241	182	423
Intra-group dividends (including statutory transfers)note (i)	(185)	-	(185)	79	(106)
Other movements	(10)	-	(10)	(24)	(34)
Shareholders' equity at 30 June 2014	1,121	1,374	2,495	5,159	7,654

### Notes

Contingent loan funding represents amounts whose repayment to the lender is contingent upon future surpluses emerging from certain contracts specified under the arrangement. If insufficient surplus emerges on those

contracts, there is no recourse to other assets of the Group and the liability is not payable to the degree of shortfall.

(ii) The movements arising from new business contribution are as follows:

	2014 £m	2013	£m
	Half year	Half year	Full year
Free surplus invested in new business	(382)	(396)	(637)
Increase in required capital	276	261	461
Reduction in total net worth	(106)	(135)	(176)
Increase in the value associated with new business	1,121	1,048	2,258
Total post-tax new business contributionnote 3	1,015	913	2,082

(iii) New business contribution per £1 million of free surplus invested:

2014 £m Half year

Total

UK long-term

Asia US insurance business operations operations operations

<sup>(</sup>i) The amounts shown in respect of free surplus and the value of in-force business for UK insurance operations for intra-group dividends (including statutory transfers) include the repayment of contingent loan funding.

Post-tax new business contributionnote 3	494	376	145	1,015
Free surplus invested in new business  Poet toy new business contribution per C1 million of free surplus	(167)	(173)	(42)	(382)
Post-tax new business contribution per £1 million of free surplus invested	3.0	2.2	3.5	2.7
		2013	£m	
		Half	year	
				Total
			UK	long-term
	Asia	US	insurance	business
	operations	operations	operations	operations
Post-tax new business contributionnote 3	502	311	100	913
Free surplus invested in new business	(165)	(211)	(20)	(396)
Post-tax new business contribution per £1 million of free surplus				
invested	3.0	1.5	5.0	2.3
		2013	£m	
		Full	year	
			•	Total
			UK	long-term
	Asia	US	insurance	business
	operations	operations	operations	operations
Post-tax new business contributionnote 3	1,139	706	237	2,082
Free surplus invested in new business	(310)	(298)	(29)	(637)
Post-tax new business contribution per £1 million of free surplus				
invested	3.7	2.4	8.2	3.3

(iv) The value of in-force business comprises the value of future margins from current in-force business less the cost of holding required capital as shown below:

	2014 £m 30 Jun			
Value of in-force business before deduction of	Asia operations	US operations	UK insurance operations	Total long-term business operations
cost of				
capital and time value of				
guarantees	8,936	4,960	5,413	19,309
Cost of capital	(404)	(197)	(254)	(855)
Cost of time value of guaranteesnote (v)	(56)	(273)	-	(329)
Net value of in-force business	8,476	4,490	5,159	18,125
			13 £m ) Jun	
				Total
			UK	long-term
	Asia operations	US operations	insurance operations	business operations

Value of in-force business before deduction of cost of

capital and time value of				
guarantees	8,921	4,632	4,932	18,485
Cost of capital	(384)	(223)	(259)	(866)
Cost of time value of guarantees	(24)	(481)	-	(505)
Net value of in-force business	8,513	3,928	4,673	17,114

2013 £m 31 Dec

				Total
	Asia operations	US operations	UK insurance operations	long-term business operations
Value of in-force business before deduction of cost	орегинона	operations	орегиноно	operations
of				
capital and time value of guarantees	8,540	4,769	5,135	18,444
Cost of capital	(347)	(220)	(242)	(809)
Cost of time value of guaranteesnote (v)	(50)	(146)	-	(196)
Net value of in-force business	8,143	4,403	4,893	17,439

(v) The increase in the cost of time value of guarantees for US operations from £(146) million at full year 2013 to £(273) million at half year 2014 primarily relates to variable annuity business. It mainly arises from the decrease in the

expected long-term separate account rate of return following the 50 basis points decline in the US 10-year treasury bond rate and the impact from new business written in the period, partly offset by the strong equity performance.

13 Sensitivity of results to alternative assumptions

#### (a) Sensitivity analysis - economic assumptions

The tables below show the sensitivity of the embedded value as at 30 June 2014 (31 December 2013) and the new business contribution after the effect of required capital for half year 2014 and full year 2013 to:

- 1 per cent increase in the discount rates;
- 1 per cent increase and decrease in interest rates, including all consequential changes (assumed investment returns for all asset classes, market values of fixed interest assets, risk discount rates);
- 1 per cent rise in equity and property yields;
- 10 per cent fall in market value of equity and property assets (embedded value only);
- The statutory minimum capital level (by contrast to EEV basis required capital), (for embedded value only);
- 5 basis point increase in UK long-term expected defaults; and
- 10 basis point increase in the liquidity premium for UK annuities.

In each sensitivity calculation, all other assumptions remain unchanged except where they are directly affected by the revised economic conditions.

New business contribution

2014 £m 2013\* £m

Half year Full year Total Total UK long-term UK long-term Asia US insurance business Asia US insurance business operations operations operations operations operations operations Post-tax new business contributionnote 3 494 376 145 1,015 1,139 706 237 2,082 (105)Discount rates - 1% increase (19)(148)(29)(211)(72)(14)(34)Interest rates - 1% increase 35 23 47 69 5 (3) 37 (1) Interest rates - 1% decrease (25)(52)3 (74)(55)(69) (124)Equity/property yields - 1% 20 39 5 45 rise 64 63 10 118 Long-term expected defaults - 5 bps increase (6) (6)(6) (6)Liquidity premium - 10 bps 12 12 12 increase 12

Embedded value of long-term business operations

S			2014 £m 2013 £m 30 Jun 31 Dec					
				Total				Total
			UK	long-term			UK	long-term
	Asia	US i	insurance	business	Asia	US i	nsurance	business
	operations	operationso	perations	operations	operations	perations of	perations	operations
Shareholders' equitynote								
11	10,769	7,155	7,654	25,578	10,305	6,966	7,342	24,613
Discount rates - 1%								
increase	(1,026)	(243)	(555)	(1,824)	(992)	(266)	(529)	(1,787)
Interest rates - 1% increase	(344)	38	(328)	(634)	(297)	(65)	(380)	(742)
Interest rates - 1% decrease	220	(70)	418	568	200	(12)	443	631
Equity/property yields -								
1% rise	384	283	240	907	370	250	210	830
Equity/property market values - 10%								
fall	(187)	(157)	(284)	(628)	(183)	(90)	(238)	(511)
Statutory minimum capital	92	140	4	236	109	153	4	266
Long-term expected								
defaults - 5 bps								
increase	-	-	(116)	(116)	-	-	(114)	(114)
Liquidity premium - 10								
bps increase	-	-	232	232	-	-	228	228

The sensitivities shown above are for the impact of instantaneous changes on the embedded value of long-term business operations and include the combined effect on the value of in-force business and net assets at the balance

<sup>\*</sup> The 2014 EEV results of the Group are presented on a post-tax basis and, accordingly, the full year 2013 results are shown on a comparable basis - see note 1.

sheet dates indicated. If the change in assumption shown in the sensitivities were to occur, then the effect shown above would be recorded within two components of the profit analysis for the following year. These are for the effect of economic assumption changes and, to the extent that asset value changes are included in the sensitivities, within short-term fluctuations in investment returns. In addition to the sensitivity effects shown above, the other components of the profit for the following period would be calculated by reference to the altered assumptions, for example new business contribution and unwind of discount, together with the effect of other changes such as altered corporate bond spreads. In addition for Jackson, the fair value movements on assets backing surplus and required capital which are taken directly to shareholders' equity would also be affected by changes in interest rates.

#### 14 Methodology and accounting presentation

#### (a) Covered business

The EEV results for the Group are prepared for 'covered business', as defined by the EEV Principles. Covered business represents the Group's long-term insurance business for which the value of new and in-force contracts is attributable to shareholders. The post-tax EEV basis results for the Group's covered business are then combined with the post-tax IFRS basis results of the Group's other operations. Under the EEV Principles, the results for covered business incorporate the projected margins of attaching internal asset management, as described in note 14(c)(vi).

The definition of long-term business operations is consistent with previous practice and comprises those contracts falling under the definition for regulatory purposes together with, for US operations, contracts that are in substance the same as guaranteed investment contracts (GICs) but do not fall within the technical definition.

Covered business comprises the Group's long-term business operations, with two exceptions:

- the closed Scottish Amicable Insurance Fund (SAIF) which is excluded from covered business. SAIF is a ring-fenced sub-fund of the Prudential Assurance Company (PAC) long-term fund, established by a Court approved Scheme of Arrangement in October 1997. SAIF is closed to new business and the assets and liabilities of the fund are wholly attributable to the policyholders of the fund.
- the presentational treatment of the Group's principal defined benefit pension scheme, the Prudential Staff Pension Scheme (PSPS). The partial recognition of the surplus for PSPS is recognised in 'Other' operations, as described in note 14(c)(vii).

A small amount of UK group pensions business is also not modelled for EEV reporting purposes.

- (b) Methodology
- (i) Embedded value

Overview

The embedded value is the present value of the shareholders' interest in the earnings distributable from assets allocated to covered business after sufficient allowance has been made for the aggregate risks in that business. The shareholders' interest in the Group's long-term business comprises:

- the present value of future shareholder cash flows from in-force covered business (value of in-force business), less deductions for:
  - the cost of locked-in required capital;
  - the time value of cost of options and guarantees;
- locked-in required capital; and
- the shareholders' net worth in excess of required capital (free surplus).

The value of future new business is excluded from the embedded value.

Notwithstanding the basis of presentation of results (as explained in note 14(c)(iv)) no smoothing of market or account balance values, unrealised gains or investment return is applied in determining the embedded value or profit. Separately, the analysis of profit is delineated between operating profit based on longer-term investment returns and other constituent items (as explained in note 14(c)(i)).

#### Valuation of in-force and new business

The embedded value results are prepared incorporating best estimate assumptions about all relevant factors including levels of future investment returns, expenses, persistency and mortality. These assumptions are used to project future cash flows. The present value of the future cash flows is then calculated using a discount rate which reflects both the time value of money and the non-diversifiable risks associated with the cash flows that are not otherwise allowed for.

#### Best estimate assumptions

Best estimate assumptions are used for the cash flow projections, where best estimate is defined as the mean of the distribution of future possible outcomes. The assumptions are reviewed actively and changes are made when evidence exists that material changes in future experience are reasonably certain.

Assumptions required in the calculation of the value of options and guarantees, for example relating to volatilities and correlations, or dynamic algorithms linking liabilities to assets, have been set equal to the best estimates and, wherever material and practical, reflect any dynamic relationships between the assumptions and the stochastic variables.

### Demographic assumptions

Persistency, mortality and morbidity assumptions are based on an analysis of recent experience but also reflect expected future experience. Where relevant, when calculating the time value of financial options and guarantees, policyholder withdrawal rates vary in line with the emerging investment conditions according to management's expectations.

#### Expense assumptions

Expense levels, including those of service companies that support the Group's long-term business operations, are based on internal expense analysis investigations and are appropriately allocated to acquisition of new business and renewal of in-force business. Exceptional expenses are identified and reported separately. For mature business, it is Prudential's policy not to take credit for future cost reduction programmes until the savings have been delivered. For businesses which are currently sub-scale (China, Malaysia Takaful and Taiwan) and India (where the business model is being adapted as the industry continues to adjust to regulatory changes), expense overruns are reported where these are expected to be short-lived.

For Asia operations, the expenses comprise costs borne directly and recharged costs from the Asia regional head office, that are attributable to covered business. The assumed future expenses for these operations also include projections of these future recharges. Development expenses are charged as incurred.

Corporate expenditure which is included in other income and expenditure and comprises:

- Expenditure for Group head office, to the extent not allocated to the PAC with-profits funds, together with Solvency II implementation and restructuring costs, which are charged to the EEV basis results as incurred; and
- Expenditure of the Asia regional head office that is not allocated to the covered business or asset management operations which is charged as incurred. These costs are primarily for corporate related activities and are included within corporate expenditure.

## Principal economic assumptions

The EEV basis results for the Group's operations have been determined using economic assumptions where the pre-tax long-term expected rates of return on investments and risk discount rates are set by reference to period end rates of return on government bonds.

Expected returns on equity and property asset classes and corporate bonds are derived by adding a risk premium, based on the Group's long-term view, to the risk-free rate.

The total profit that emerges over the lifetime of an individual contract as calculated using the embedded value basis is the same as that calculated under the IFRS basis. Since the embedded value basis reflects discounted future cash flows, under this methodology the profit emergence is advanced, thus more closely aligning the timing of the recognition of profits with the efforts and risks of current management actions, particularly with regard to business sold during the period.

#### New business

In determining the EEV basis value of new business, premiums are included in projected cash flows on the same basis of

distinguishing annual and single premium business as set out for statutory basis reporting.

New business premiums reflect those premiums attaching to covered business, including premiums for contracts classified as

investment products for IFRS basis reporting. New business premiums for regular premium products are shown on an annualised basis. Internal vesting business is classified as new business where the contracts include an open market option.

The post-tax contribution from new business represents profits determined by applying operating assumptions as at the end of the period.

For UK immediate annuity business and single premium Universal Life products in Asia, primarily in Singapore, the new business contribution is determined by applying economic assumptions reflecting point-of-sale market conditions. This is consistent with how the business is priced as crediting rates are linked to yields on specific assets and the yield is locked-in when the assets are purchased at the point-of-sale of the policy. For other business within the Group, end of period economic assumptions are used.

New business profitability is a key metric for the Group's management of the development of the business. In addition, post-tax new business margins are shown by reference to annual premium equivalents (APE) and the present value of new business premiums (PVNBP). These margins are calculated as the percentage of the value of new business profit to APE and PVNBP. APE is calculated as the aggregate of regular new business amounts and one-tenth of single new business amounts. PVNBP is calculated as equalling single premiums plus the present value of expected premiums of new regular premium business, allowing for lapses and other assumptions made in determining the EEV new business contribution.

#### Valuation movements on investments

With the exception of debt securities held by Jackson, investment gains and losses during the period (to the extent that changes in capital values do not directly match changes in liabilities) are included directly in the profit for the period and shareholders' equity as they arise.

The results for any covered business conceptually reflect the aggregate of the IFRS results and the movements on the additional shareholders' interest recognised on the EEV basis. Thus the start point for the calculation of the EEV results for Jackson, as for other businesses, reflects the market value movements recognised on the IFRS basis.

However, in determining the movements on the additional shareholders' interest, the basis for calculating the Jackson EEV result acknowledges that, for debt securities backing liabilities, the aggregate EEV results reflect the fact that the value of in-force business instead incorporates the discounted value of future spread earnings. This value is not affected generally by short-term market movements on securities that broadly speaking, are held for the longer-term.

Fixed income securities backing the free surplus and required capital for Jackson are accounted for at fair value. However, consistent with the treatment applied under IFRS for Jackson securities classified as available-for-sale, movements in unrealised appreciation on these securities are accounted for in equity rather than in the income statement, as shown in the movement in shareholders' equity.

## Cost of capital

A charge is deducted from the embedded value for the cost of capital supporting the Group's long-term business. This capital is referred to as required capital. The cost is the difference between the nominal value of the capital and the discounted value of the projected releases of this capital allowing for investment earnings (post-tax) on the capital.

The annual result is affected by the movement in this cost from year-to-year which comprises a charge against new business profit and generally a release in respect of the reduction in capital requirements for business in force as this runs off.

Where required capital is held within a with-profits long-term fund, the value placed on surplus assets in the fund is already discounted to reflect its release over time and no further adjustment is necessary in respect of required capital.

## Financial options and guarantees

Nature of financial options and guarantees in Prudential's long-term business

Asia operations

Subject to local market circumstances and regulatory requirements, the guarantee features described below in respect of UK business broadly apply to similar types of participating contracts principally written in the Hong Kong, Singapore and Malaysia. Participating products have both guaranteed and non-guaranteed elements.

There are also various non-participating long-term products with guarantees. The principal guarantees are those for whole of life contracts with floor levels of policyholder benefits that accrue at rates set at inception and do not vary subsequently with market conditions.

### US operations (Jackson)

The principal financial options and guarantees in Jackson are associated with the fixed annuity and variable annuity (VA) lines of business.

Fixed annuities provide that, at Jackson's discretion, it may reset the interest rate credited to policyholders' accounts, subject to a guaranteed minimum. The guaranteed minimum return varies from 1.0 per cent to 5.5 per cent for all periods throughout these results, depending on the particular product, jurisdiction where issued, and date of issue. For half year 2014, 86 per cent (half year and full year 2013: 86 per cent) of the account values on fixed annuities are for policies with guarantees of 3 per cent or less. The average guarantee rate is 2.8 per cent for all periods throughout these results.

Fixed annuities also present a risk that policyholders will exercise their option to surrender their contracts in periods of rapidly rising interest rates, possibly requiring Jackson to liquidate assets at an inopportune time.

Jackson issues VA contracts where it contractually guarantees to the contract holder either: a) return of no less than total deposits made to the contract adjusted for any partial withdrawals; b) total deposits made to the contract adjusted for any partial withdrawals plus a minimum return; or c) the highest contract value on a specified anniversary date adjusted for any withdrawals following the specified contract anniversary. These guarantees include benefits that are payable at specified dates during the accumulation period (Guaranteed Minimum Withdrawal Benefit (GMWB)), as death benefits (Guaranteed Minimum Death Benefits (GMDB)) or as income benefits (Guaranteed Minimum Income Benefits (GMIB)). These guarantees generally protect the policyholder's value in the event of poor equity market performance. Jackson hedges the GMDB and GMWB guarantees through the use of equity options and futures contracts, and fully reinsures the GMIB guarantees.

Jackson also issues fixed index annuities that enable policyholders to obtain a portion of an equity-linked return while providing a guaranteed minimum return. The guaranteed minimum returns would be of a similar nature to those described above for fixed annuities.

### UK insurance operations

For covered business the only significant financial options and guarantees in the UK insurance operations arise in the with-profits fund.

With-profits products provide returns to policyholders through bonuses that are smoothed. There are two types of bonuses - annual and final. Annual bonuses are declared once a year and, once credited, are guaranteed in accordance with the terms of the particular product. Unlike annual bonuses, final bonuses are guaranteed only until the next bonus declaration. The with-profits fund also held a provision on the Pillar I Peak 2 basis of £36 million at 30 June 2014 (30 June 2013: £47 million; 31 December 2013: £36 million) to honour guarantees on a small number of guaranteed annuity option products.

The only material guaranteed surrender values relate to investments in the PruFund range of with-profits funds. For these products the policyholder can choose to pay an additional management charge. In return, at the selected guarantee date, the fund will be increased if necessary to a guaranteed minimum value (based on the initial investment adjusted for any prior withdrawals). The with-profits fund held a reserve of £30 million at 30 June 2014 (30 June 2013: £52 million; 31 December 2013: £36 million) in respect of this guarantee.

The Group's main exposure to guaranteed annuity options in the UK is through the non-covered business of SAIF. A provision on the Pillar I Peak 2 basis of £421 million was held in SAIF at 30 June 2014 (30 June 2013: £325 million; 31 December 2013: £328 million) to honour the guarantees. As described in note 14(a) above, the assets and liabilities are wholly attributable to the policyholders of the fund. Therefore the movement in the provision has no direct impact on shareholders.

#### Time value

The value of financial options and guarantees comprises two parts. One is given by a deterministic valuation on best estimate assumptions (the intrinsic value). The other part arises from the variability of economic outcomes in the future (the time value).

Where appropriate, a full stochastic valuation has been undertaken to determine the time value of the financial options and guarantees.

The economic assumptions used for the stochastic calculations are consistent with those used for the deterministic calculations. Assumptions specific to the stochastic calculations reflect local market conditions and are based on a combination of actual market data, historic market data and an assessment of long-term economic conditions. Common principles have been adopted across the Group for the stochastic asset models, for example, separate modelling of individual asset classes but with an allowance for correlation between the various asset classes. Details of the key characteristics of each model are given in notes 15(iv),(v) and (vi).

In deriving the time value of financial options and guarantees, management actions in response to emerging investment and fund solvency conditions have been modelled. Management actions encompass, but are not confined to investment allocation decisions, levels of reversionary and terminal bonuses and credited rates. Bonus rates are projected from current levels and varied in accordance with assumed management actions applying in the emerging investment and fund solvency conditions.

In all instances, the modelled actions are in accordance with approved local practice and therefore reflect the options actually available to management. For the PAC with-profits fund, the actions assumed are consistent with those set out

in the Principles and Practices of Financial Management which explains how regular and final bonus rates within the discretionary framework are determined, subject to the general legislative requirements applicable.

### (ii) Level of required capital

In adopting the EEV Principles, Prudential has based required capital on its internal targets subject to it being at least the local statutory minimum requirements. For with-profits business written in a segregated life fund, as is the case in Asia and the UK, the capital available in the fund is sufficient to meet the required capital requirements. For shareholder-backed business the following capital requirements apply:

- Asia operations: the level of required capital has been set to an amount at least equal to the higher of local statutory requirements and the internal target;
- US operations: the level of required capital has been set at 250 per cent of the risk-based capital required by the National Association of Insurance Commissioners (NAIC) at the Company Action Level (CAL); and
- UK insurance operations: the capital requirements are set to an amount at least equal to the higher of Pillar I and Pillar II requirements for shareholder-backed business of UK insurance operations as a whole.

## (iii) Allowance for risk and risk discount rates

Overview

Under the EEV Principles, discount rates used to determine the present value of future cash flows are set by reference to risk-free rates plus a risk margin. The risk margin should reflect any non-diversifiable risk associated with the emergence of distributable earnings that is not allowed for elsewhere in the valuation. Prudential has selected a granular approach to better reflect differences in market risk inherent in each product group. The risk discount rate so derived does not reflect an overall Group market beta but instead reflects the expected volatility associated with the cash flows for each product category in the embedded value model.

Since financial options and guarantees are explicitly valued under the EEV methodology, discount rates under EEV are set excluding the effect of these product features.

The risk margin represents the aggregate of the allowance for market risk, additional allowance for credit risk where appropriate, and allowance for non-diversifiable non-market risk. No allowance is required for non-market risks where these are assumed to be fully diversifiable.

#### Market risk allowance

The allowance for market risk represents the beta multiplied by an equity risk premium. Except for UK shareholder-backed annuity business (as explained below) such an approach has been used for all of the Group's businesses.

The beta of a portfolio or product measures its relative market risk. The risk discount rates reflect the market risk inherent in each product group and hence the volatility of product cash flows. These are determined by considering how the profits from each product are affected by changes in expected returns on various asset classes. By converting this into a relative rate of return it is possible to derive a product specific beta.

Product level betas reflect the most recent product mix to produce appropriate betas and risk discount rates for each major product grouping.

#### Additional credit risk allowance

The Group's methodology is to allow appropriately for credit risk. The allowance for total credit risk is to cover:

- expected long-term defaults;
- credit risk premium (to reflect the volatility in downgrade and default levels); and
- short-term downgrades and defaults.

These allowances are initially reflected in determining best estimate returns and through the market risk allowance described above. However, for those businesses which are largely backed by holdings of debt securities these allowances in the projected returns and market risk allowances may not be sufficient and an additional allowance may be appropriate.

The practical application of the allowance for credit risk varies depending upon the type of business as described below.

#### Asia operations

For Asia operations, the allowance for credit risk incorporated in the projected rates of return and the market risk allowance are sufficient. Accordingly no additional allowance for credit risk is required.

The projected rates of return for holdings of corporate bonds comprise the risk-free rate plus an assessment of long-term spread over the risk-free rate.

#### US operations (Jackson)

For Jackson business, the allowance for long-term defaults is reflected in the risk margin reserve (RMR) charge which is deducted in determining the projected spread margin between the earned rate on the investments and the policyholder crediting rate.

The risk discount rate incorporates an additional allowance for credit risk premium and short-term downgrades and defaults as shown in note 15(ii). In determining this allowance a number of factors have been considered. These factors, in particular, include:

- (a) How much of the credit spread on debt securities represents an increased credit risk not reflected in the RMR long-term default assumptions, and how much is liquidity premium (which is the premium required by investors to compensate for the risk of longer-term investments which cannot be easily converted into cash, and converted at the fair market value). In assessing this effect, consideration has been given to a number of approaches to estimating the liquidity premium by considering recent statistical data; and
- (b) Policyholder benefits for Jackson fixed annuity business are not fixed. It is possible in adverse economic scenarios to pass on a component of credit losses to policyholders (subject to guarantee features) through lower investment return rates credited to policyholders. Consequently, it is only necessary to allow for the balance of the credit risk in the risk discount rate.

The level of the additional allowance is assessed at each reporting period to take account of prevailing credit conditions and as the business in force alters over time. The additional allowance for variable annuity business has been set at one-fifth of the non-variable annuity business to reflect the proportion of the allocated holdings of general account debt securities.

The level of allowance differs from that for UK annuity business for investment portfolio differences and to take account of the management actions available in adverse economic scenarios to reduce crediting rates to policyholders, subject to guarantee features of the products.

#### **UK** operations

(1) Shareholder-backed annuity business

For Prudential's UK shareholder-backed annuity business, Prudential has used a market consistent embedded value (MCEV) approach to derive an implied risk discount rate which is then applied to the projected best estimate cash flows.

In the annuity MCEV calculations as the assets are generally held to maturity to match long duration liabilities, the future cash flows are discounted using the swap yield curve plus an allowance for liquidity premium based on Prudential's assessment of the expected return on the assets backing the annuity liabilities after allowing for:

- (a) expected long-term defaults derived as a percentage of historical default experience based on Moody's data for the period 1970 to 2009 and the definition of the credit rating assigned to each asset held is the second highest credit rating published by Moody's, Standard & Poor's and Fitch;
- (b) a credit risk premium, which is derived as the excess over the expected long-term defaults, of the 95th percentile of historical cumulative defaults based on Moody's data for the period 1970 to 2009, and subject to a minimum margin over expected long-term defaults of 50 per cent;
- (c) an allowance for a 1 notch downgrade of the asset portfolio subject to credit risk and;
- (d) an allowance for short-term downgrades and defaults.

For the purposes of presentation in the EEV results, the results on this basis are reconfigured. Under this approach the projected earned rate of return on the debt securities held is determined after allowing for expected long-term defaults and, where necessary, an additional allowance for an element of short-term downgrades and defaults to bring the allowance in the earned rate up to best estimate levels. The allowances for credit risk premium, 1 notch downgrade and the remaining element of short-term downgrade and default allowances are incorporated into the risk margin included in the discount rate, as shown in note 15(iii)(b).

### (2) With-profits fund non-profit annuity business

For UK non-profit annuity business including that written by Prudential Annuities Limited (PAL) the basis for determining the aggregate allowance for credit risk is consistent with that applied for UK shareholder-backed annuity business (as described above). The allowance for credit risk in PAL is taken into account in determining the projected cash flows to the with-profits fund, which are in turn discounted at the risk discount rate applicable to all of the projected cash flows of the fund.

#### (3) With-profits fund holdings of debt securities

The UK with-profits fund holds debt securities as part of its investment portfolio backing policyholder liabilities and unallocated surplus. The assumed earned rate for with-profit holdings of corporate bonds is defined as the risk-free rate plus an assessment of the long-term spread over gilts, net of expected long-term defaults. This approach is similar to that applied for equities and properties for which the projected earned rate is defined as the risk-free rate plus a long-term risk premium.

#### Allowance for non-diversifiable non-market risks

The majority of non-market and non-credit risks are considered to be diversifiable. Finance theory cannot be used to determine the appropriate component of beta for non-diversifiable non-market risks since there is no observable risk premium associated with it that is akin to the equity risk premium. Recognising this, a pragmatic approach has been applied.

A base level allowance of 50 basis points is applied to cover the non-diversifiable non-market risks associated with the Group's businesses. For the Group's US business and UK business other than shareholder-backed annuity, no additional allowance is necessary. For UK shareholder-backed annuity business a further allowance of 50 basis points is used to reflect the longevity risk which is of particular relevance. For the Group's Asia operations in China, India, Indonesia, the Philippines, Taiwan, Thailand and Vietnam, additional allowances are applied for emerging market risk ranging from 100 to 250 basis points.

### (iv) With-profits business and the treatment of the estate

The proportion of surplus allocated to shareholders from the PAC with-profits fund has been based on the present level of 10 per cent. The value attributed to the shareholders' interest in the estate is derived by increasing final bonus rates (and related shareholder transfers) so as to exhaust the estate over the lifetime of the in-force with-profits

business. In any scenarios where the total assets of the life fund are insufficient to meet policyholder claims in full, the excess cost is fully attributed to shareholders. Similar principles apply, where appropriate, for other with-profits funds of the Group's Asia operations.

#### (v) Debt capital

Core structural debt liabilities are carried at market value. As the liabilities are generally held to maturity or for the long-term, no deferred tax asset or liability has been established on the difference, compared to the IFRS carrying value. Accordingly, no deferred tax credit or charge is recorded in the results for the reporting period in respect of the mark to market value adjustment.

### (vi) Foreign currency translation

Foreign currency profits and losses have been translated at average exchange rates for the period. Foreign currency assets and liabilities have been translated at period end rates of exchange. The principal exchange rates are shown in note A1 of the IFRS statements.

### (c) Accounting presentation

## (i) Analysis of post-tax profit

To the extent applicable, the presentation of the EEV post-tax profit for the period is consistent in the classification between operating and non-operating results with the basis that the Group applies for the analysis of IFRS basis results. Operating results reflect underlying results including longer-term investment returns (which are determined as described in note 14(c)(ii) below) and incorporate the following:

- new business contribution, as defined in note 14(b)(i);
- · unwind of discount on the value of in-force business and other expected returns, as described in note 14(c)(iv) below:
- the impact of routine changes of estimates relating to non-economic assumptions, as described in note 14(c)(iii) below; and
- non-economic experience variances, as described in note 14(c)(v) below.

Non-operating results comprise the recurrent items of short-term fluctuations in investment returns, the mark to market value movements on core borrowings and the effect of changes in economic assumptions.

In addition, operating profit for half year 2014 and full year 2013 excludes the costs associated with the domestication of the Hong Kong branch and also for 2013 the loss attaching to the held for sale Japan Life business. Total profit attributable to shareholders and basic earnings per share include these items, together with actual investment returns. The Company believes that operating profit, as adjusted for these items, better reflects underlying performance.

#### (ii) Post-tax operating profit

For the investment element of the assets covering the net worth of long-term insurance business, investment returns are recognised in operating results at the expected long-term rate of return. These expected returns are calculated by reference to the asset mix of the portfolio. For the purpose of calculating the longer-term investment return to be included in the operating result of the PAC with-profits fund of UK operations, where assets backing the liabilities and unallocated surplus are subject to market volatility, asset values at the beginning of the reporting period are adjusted to remove the effects of short-term market movements as explained in note 14(c)(iv) below.

For the purpose of determining the long-term returns for debt securities of US operations for fixed annuity and other general account business, a risk margin charge is included which reflects the expected long-term rate of default based on the credit quality of the portfolio. For Jackson, interest-related realised gains and losses are amortised to the operating results over the maturity period of the sold bonds and for equity-related investments, a long-term rate of return is assumed, which reflects the aggregation of end of period risk-free rates and equity risk premium. For US variable annuity separate account business, operating profit includes the unwind of discount on the opening value of

in-force adjusted to reflect end of period projected rates of return with the excess or deficit of the actual return recognised within non-operating profit, together with the related hedging activity.

For UK annuity business, rebalancing of the asset portfolio backing the liabilities to policyholders may, from time to time, take place to align it more closely with the internal benchmark of credit quality that management applies. Such rebalancing will result in a change in the projected yield on the asset portfolio and the allowance for default risk. The net effect of these changes is included in the result for the period.

## (iii) Effect of changes in operating assumptions

Operating profit includes the effect of changes to operating assumptions on the value of in-force at the end of the period. For presentational purposes, the effect of change is delineated to show the effect on the opening value of in-force with the experience variance being determined by reference to the end of period assumptions.

## (iv) Unwind of discount and other expected returns

The unwind of discount and other expected returns is determined by reference to:

- the value of in-force business at the beginning of the period (adjusted for the effect of current period economic and operating assumption changes); and
- · required capital and surplus assets.

In applying this general approach, the unwind of discount included in operating profit for the with-profits business of UK insurance operations is determined by reference to the opening value of in-force, as adjusted for the effects of short-term investment volatility due to market movements (ie smoothed). In the summary statement of financial position and for total profit reporting, asset values and investment returns are not smoothed. At 30 June 2014 the shareholders' interest in the smoothed surplus assets used for this purpose only, were £123 million lower (30 June 2013: £25 million lower; 31 December 2013: £136 million lower) than the surplus assets carried in the statement of financial position.

### (v) Operating experience variances

Operating profits include the effect of experience variances on non-economic assumptions, which are calculated with reference to the embedded value assumptions at the end of the reporting period, such as persistency, mortality and morbidity, expenses and other factors.

#### (vi) Internal asset management

The new business and in-force results from long-term business include the projected value of profits or losses from asset management and service companies that support the Group's covered insurance businesses. The results of the Group's asset management operations include the current period profits from the management of both internal and external funds. EEV basis shareholders' other income and expenditure is adjusted to deduct the unwind of the expected internal asset management profit margin for the period. The deduction is on a basis consistent with that used for projecting the results for covered insurance business. Group operating profit accordingly includes the variance between actual and expected profit in respect of management of the covered business assets.

#### (vii) Pension costs

Movements on the shareholders' share of surpluses (to the extent not restricted by IFRIC 14) and deficits of the Group's defined benefit pension schemes adjusted for contributions paid in the period are recorded within Other Comprehensive Income.

Consistent with the basis of distribution of bonuses and the treatment of the estate described in notes 14(b)(i) and (iv), the shareholders' share incorporates 10 per cent of the proportion of the financial position attributable to the PAC with-profits fund. The financial position is determined by applying the requirements of IAS 19 as booked for IFRS reporting.

#### (viii) Effect of changes in economic assumptions

Movements in the value of in-force business at the beginning of the period caused by changes in economic assumptions, net of the related change in the time value of cost of option and guarantees, are recorded in non-operating results.

#### (ix) Taxation

In determining the post-tax profit for the period for covered business, the overall tax rate includes the impact of tax effects determined on a local regulatory basis. Tax payments and receipts included in the projected cash flows to determine the value of in-force business are calculated using rates that have been announced and substantively enacted by the end of the reporting period.

#### (x) Inter-company arrangements

The EEV results for covered business incorporate annuities established in the PAC non-profit sub-fund from vesting pension polices in SAIF (which is not covered business). The EEV results also incorporate the effect of the reinsurance arrangement of non-profit immediate pension annuity liabilities of SAIF to PRIL. In addition, the free surplus and value of in-force business are calculated after taking account of the impact of contingent loan arrangements between Group companies (movements in the contingent loan liability are reflected via the projected cash flows in the value of in-force and the related funding is reflected in free surplus).

### 15 Assumptions

#### Deterministic assumptions

The tables below summarise the principal financial assumptions:

Assumed investment returns reflect the expected future returns on the assets held and allocated to the covered business at the valuation date.

#### (i) Asia operationsnotes (b), (d)

•	Risk discount rate %						
	N	New business			In force		
	2014	201	.3	2014	201	3	
	30 Jun	30 Jun	31 Dec	30 Jun	30 Jun	31 Dec	
China	10.6	10.1	11.2	10.6	10.1	11.2	
Hong Kongnotes (b), (c)	4.3	4.3	4.9	4.2	4.2	4.8	
India	13.9	13.0	14.0	13.9	13.0	14.0	
Indonesia	12.2	11.1	12.5	12.2	11.1	12.5	
Korea	6.8	7.3	7.4	7.1	7.4	7.6	
Malaysianote (c)	6.6	6.0	6.5	6.6	6.0	6.5	
Philippines	10.8	10.6	10.5	10.8	10.6	10.5	
Singaporenote (c)	4.3	4.5	4.6	5.0	5.2	5.3	
Taiwan	4.0	3.8	4.3	4.0	3.7	4.1	
Thailand	10.6	10.5	10.7	10.6	10.5	10.7	
Vietnam	15.4	16.1	15.7	15.4	16.1	15.7	
Total weighted risk discount ratenote (a)	7.4	7.5	8.1	7.0	6.7	7.2	

10-yea	r government	Expected			
bon	bond yield % lon		m Inflation %		
2014	2013	2014	2013		
30 Jun	30 Jun 31 Dec	30 Jun	30 Jun 31 Dec		

China	4.1	3.6	4.7	2.5	2.5	2.5
Hong Kongnotes (b), (c)	2.6	2.5	3.1	2.3	2.3	2.3
India	8.9	8.0	9.0	4.0	4.0	4.0
Indonesia	8.4	7.3	8.6	5.0	5.0	5.0
Korea	3.2	3.4	3.6	3.0	3.0	3.0
Malaysianote (c)	4.1	3.6	4.2	2.5	2.5	2.5
Philippines	4.1	3.9	3.8	4.0	4.0	4.0
Singaporenote (c)	2.3	2.4	2.6	2.0	2.0	2.0
Taiwan	1.6	1.4	1.7	1.0	1.0	1.0
Thailand	3.8	3.8	3.9	3.0	3.0	3.0
Vietnam	8.7	9.3	9.0	5.5	5.5	5.5

Equity risk premiums in Asia (excluding those for the held for sale Japan Life business) range from 3.5 per cent to 8.7 per cent for all periods throughout these results.

#### Notes

- (a) The weighted risk discount rates for Asia operations shown above have been determined by weighting each country's risk discount rates by reference to the post-tax EEV basis new business result and the closing value of inforce business. The changes in the risk discount rates for individual Asia territories reflect the movements in government bond yields, together with the effects of movements in the allowance for market risk and changes in product mix.
- (b) For Hong Kong the assumptions shown are for US dollar denominated business. For other territories, the assumptions are for local currency denominated business.
- (c) The mean equity return assumptions for the most significant equity holdings in the Asia operations were:

	2014 %	2014 % 2013 %		
	30 Jun	30 Jun	31 Dec	
Hong Kong	6.6	6.5	7.1	
Malaysia	10.1	9.6	10.1	
Singapore	8.4	8.4	8.6	

(d) The local tax rates applicable for the most significant operations for all periods shown, are as follows:

Assumed corporate tax rate %
Hong Kong
16.5 per cent on 5 per cent of premium income
25 per cent
2013 to 2015: 25 per cent; From 2016: 24 per
Malaysia
Singapore
17 per cent

(ii) US operations

	2014 %		%
	30 Jun	30 Jun	31 Dec
Assumed new business spread margins:note (a)			
Fixed Annuity business:*			
January to June issues	1.5	1.2	1.2
July to December issues	n/a	n/a	1.75
Fixed Index Annuity business:			
January to June issues	2.0	1.45	1.45

July to December issues	n/a	n/a	2.00
Institutional business	0.7	0.75	0.75
Allowance for long-term defaults included in projected spreadnote (b)	0.26	0.27	0.25
Risk discount rate:			
Variable annuity			
Risk discount rate	7.1	7.3	7.6
Additional allowance for credit risk included in risk discount			
ratenote (b)	0.2	0.3	0.2
Non-variable annuity			
Risk discount rate	4.3	4.8	4.8
Additional allowance for credit risk included in risk discount			
ratenote (b)	1.0	1.5	1.0
Weighted average total:note (c)			
New business	6.9	7.2	7.4
In force	6.4	6.5	6.9
US 10-year treasury bond rate at end of period		2.5	3.1
Pre-tax expected long-term nominal rate of return for US equities	6.6	6.5	7.1
Expected long-term rate of inflation	2.6	2.5	2.6
Equity risk premium	4.0	4.0	4.0
Assumed corporate tax rate	35.0	35.0	35.0

<sup>\*</sup> including the proportion of variable annuity business invested in the general account

#### Notes

- (a) The assumed new business spread margins represent the difference between the earned rate on investments, after allowance for long-term defaults, and the policy holder crediting rate. The spread margins shown above are the rates at inception. For fixed annuity business (including the proportion of variable annuity business invested in the general account) and fixed index annuity business, the assumed spread margin grades up linearly by 25 basis points to a long-term assumption over five years.
- (b) The allowance for long-term defaults included in projected spread is shown as at the valuation date applied in the cash flow projections of the value of the in-force business. The risk discount rates include an additional allowance for credit risk premium and short-term downgrades and defaults. See note 14(b)(iii) for further details.
- (c) The weighted average risk discount rates reflect the mix of business between variable annuity and non-variable annuity business. The decrease in the weighted average risk discount rates from half year 2013 to half year 2014 primarily reflects the effect of the decrease in additional allowance for credit risk and the effects of movement in the allowance for market risk, partly offset by the increase in the US 10-year Treasury bond rate of 10 basis points.

(iii) UK insurance operations				
		2014 %	2013	%
		30 Jun	30 Jun	31 Dec
Shareholder-backed annuity busine	ess:note (b)			
Risk discount rate:				
	New business	6.9	7.2	6.8
	In forcenote (a)	7.8	8.5	8.3
Pre-tax expected long-term nomina	al rate of return for shareholder-backed annuity			
business:				
	New business	4.5	3.9	4.2
	In forcenote (a)	4.1	4.4	4.3
Other business:				

Risk discount rate:

New business	5.9	5.8	6.1
In force	6.5	6.2	6.8
Pre-tax expected long-term nominal rates of investment return:			
UK equities	7.2	7.0	7.5
	6.6 to	6.5 to	7.1 to
Overseas equities	9.1	9.8	9.2
Property	5.9	5.8	6.2
15-year gilt rate	3.2	3.0	3.5
Corporate bonds	4.8	4.6	5.1
n	3.3	3.3	3.4
	4.0	4.0	4.0
	20.0	23.0	20.0
	In force al rates of investment return: UK equities  Overseas equities Property 15-year gilt rate Corporate bonds	In force 6.5 al rates of investment return:  UK equities 7.2 6.6 to  Overseas equities 9.1 Property 5.9 15-year gilt rate 3.2 Corporate bonds 4.8 m 3.3 4.0	In force       6.5       6.2         al rates of investment return:       7.2       7.0         UK equities       7.2       7.0         6.6 to       6.5 to         Overseas equities       9.1       9.8         Property       5.9       5.8         15-year gilt rate       3.2       3.0         Corporate bonds       4.8       4.6         n       3.3       3.3         4.0       4.0       4.0

#### Notes

## (b) Credit spread treatment

For Prudential Retirement Income Limited, which has approximately 90 per cent of UK shareholder-backed annuity business, the credit assumptions used in the underlying MCEV calculation (see note 14(b)(iii)) and the residual liquidity premium element of the bond spread over swap rates are as follows:

	2014				
In-force business	(bps)		2013 (bps)		
	30 Jun	30 Jun	31 Dec		
Bond spread over swap rates	119	157	133		
Total credit risk allowance	61	64	62		
Liquidity premium	58	93	71		
	2014				
Individual annuity new business	(bps)	2013 (bps)			
	30 Jun	30 Jun	31 Dec		
Bond spread over swap rates	121	116	117		
Total credit risk allowance	34	38	37		
Liquidity premium*	87	78	80		

<sup>\*</sup> The new business liquidity premium is based on the weighted average of the point of sale liquidity premia.

The overall allowance for credit risk is prudent by comparison with historic rates of default and would be sufficient to withstand a wide range of extreme credit events over the expected lifetime of the annuity business.

#### Stochastic assumptions

The economic assumptions used for the stochastic calculations are consistent with those used for the deterministic calculations described above. Assumptions specific to the stochastic calculations, such as the volatilities of asset returns, reflect local market conditions and are based on a combination of actual market data, historic market data and an assessment of longer-term economic conditions. Common principles have been adopted across the Group for the stochastic asset models, for example, separate modelling of individual asset classes but with allowance for correlation between the various asset classes.

Details are given below of the key characteristics and calibrations of each model.

<sup>(</sup>a) For shareholder-backed annuity business, the movements in the pre-tax long-term nominal rates of return and the risk discount rates for in-force business mainly reflect the effect of changes in asset yields.

#### (iv) Asia operations

- The same asset return models as described for UK insurance operations below, appropriately calibrated, have been used for Asia operations. The principal asset classes are government and corporate bonds. Equity holdings are much lower than in the UK whilst property holdings do not represent a significant investment asset;
- the stochastic cost of guarantees is primarily only of significance for the Hong Kong, Korea, Malaysia and Singapore operations; and
- the mean stochastic returns are consistent with the mean deterministic returns for each country. The expected volatility of equity returns ranges from 18 per cent to 35 per cent for all periods throughout these results, and the volatility of government bond yields ranges from 0.9 per cent to 2.3 per cent for all periods throughout these results.

### (v) US operations (Jackson)

- Interest rates are projected using a log-normal generator calibrated to historical US Treasury yield curves;
- corporate bond returns are based on Treasury securities plus a spread that has been calibrated to current market conditions and varies by credit quality; and
- variable annuity equity returns and bond interest rates have been stochastically generated using a log-normal
  model with parameters determined by reference to historical data. The volatility of equity fund returns ranges
  from 19 per cent to 32 per cent for all periods throughout these results, depending on the risk class and the class
  of equity, and the standard deviation of interest rates ranges from 2.2 per cent to 2.5 per cent for all periods
  throughout these results.

## (vi) UK insurance operations

- Interest rates are projected using a two-factor model calibrated to the initial market yield curve;
- the risk premium on equity assets is assumed to follow a log-normal distribution;
- the corporate bond return is calculated as the return on a zero-coupon bond plus a spread. The spread process is a mean reverting stochastic process; and
- property returns are modelled in a similar fashion to corporate bonds, namely as the return on a risk-free bond, plus a risk premium, plus a process representative of the change in residual values and the change in value of the call option on rents.

Mean returns have been derived as the annualised arithmetic average return across all simulations and durations.

For each projection period, standard deviations have been calculated by taking the square root of the annualised variance of the returns over all the simulations. These have been averaged over all durations in the projection. For equity and property, the standard deviations relate to the total return on these assets. The standard deviations applied for all periods are as follows:

<i>7</i> 0
20
18
15

16 Total insurance and investment products new businessnote (i)

		Annual premium and	
		contribution	Present value of new
		equivalents	business premiums
Single	Regular	(APE)note $14(b)(i)$	(PVNBP)note 14(b)(i)

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	2014			2014			2014			2014		
	£m	2013	£m	£m	2013	£m	£m	2013	3 £m	£m	2013	£m
	Half	Half	Full	Half	Half	Full	Half	Half	Full	Half	Half	Full
	year	year	year	year	year	year	year	year	year	year	year	year
Group insurance												
operations												
Asia	955	1,097	2,136	900	899	1,911	996	1,010	2,125	5,378	5,524	11,375
US	8,703	7,957	15,712	-	1	2	871	797	1,573	8,703	7,957	15,723
UK	3,329	2,435	5,128	100	112	212	433	355	725	3,741	2,943	5,978
Group Total	12,987	11,489	22,976	1,000	1,012	2,125	2,300	2,162	4,423	17,822	16,424	33,076
Asia insurance												
operations												
Cambodia	-	-	-	1	-	1	1	-	1	4	-	3
Hong Kong	175	85	326	240	205	455	258	214	487	1,530	1,204	2,795
Indonesia	101	212	303	174	219	445	184	240	477	748	1,069	1,943
Malaysia	42	53	114	87	93	197	91	99	208	583	661	1,352
Philippines	53	129	193	17	16	34	22	29	53	106	177	299
Singapore	264	251	571	146	145	304	172	170	361	1,217	1,209	2,588
Thailand	50	20	66									