

SIMMONS FIRST NATIONAL CORP

Form 8-K

July 15, 2004

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Exchange Act of 1934

Date of Report (Date of earliest event reported) July 15, 2004

SIMMONS FIRST NATIONAL CORPORATION
(Exact name of registrant as specified in its charter)

Arkansas	0-6253	71-0407808
(State or other jurisdiction of	(Commission	employer
incorporation or organization)	file number)	identification
		No.)
501 Main Street, Pine Bluff, Arkansas		71601
(Address of principal executive offices)		(Zip Code)

(870) 541-1000
(Registrant's telephone number, including area code)

ITEM: 12 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The following is the text of a press release issued by the registrant at 8:15 A.M. Central Standard Time on July 15, 2004.

SIMMONS FIRST ANNOUNCES SECOND QUARTER EARNINGS

Pine Bluff, AR Simmons First National Corporation (NASDAQ NM: SFNC) today announced earnings of \$6,288,000 or \$0.42 diluted earnings per share for the second quarter of 2004, compared to earnings of \$6,529,000, or \$0.45 diluted earnings per share for same period in 2003. During the second quarter of 2003, the Company recorded a nonrecurring \$771,000 pretax gain or \$0.03 diluted earnings per share on the sale of mortgage servicing. Excluding this nonrecurring gain in the second quarter of 2003, the Company would have reported a \$228,000 increase in earnings while maintaining the same \$0.42 diluted earnings per share for the second quarter of 2004.

We were very pleased with our operational and financial performance in the second quarter of 2004. During the second quarter we completed the systems integration for all of our recent mergers and acquisitions. From an earnings standpoint, it is important to remember, that the second quarter of 2003 included a nonrecurring gain and the unusually high demand in both mortgage production and investment banking products. While our earnings reflect a decrease from the same period last year, this decrease was anticipated and we are on target based on our expectations, said J. Thomas May, Chairman and Chief Executive Officer.

At June 30, 2004, the Company's loan portfolio totaled \$1.5 billion, which is a \$256 million, or a 19.9%, increase from the same period last year. This increase is due partially to the March 19, 2004 merger of Alliance Bancorporation, Inc. and the

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acquisition of nine branches in North Central and Northeast Arkansas during the fourth quarter of 2003. When combined, these transactions increased the loan portfolio by \$168 million. Excluding the merger and acquisition, loans grew approximately 6.8%.

Asset quality is strong with the allowance for loan losses as a percent of total loans at 1.77% as of June 30, 2004. As of June 30, 2004, non-performing loans equaled 0.83% of total loans, while the allowance for loan losses equaled 213% of non-performing loans.

Total assets for the Corporation at June 30, 2004, were \$2.4 billion, an increase of \$381 million over the period ended June 30, 2003, of which \$285 million was related to the acquisitions and \$96 million from internal growth. At the end of the second quarter of 2004, stockholders' equity, which includes the merger of Alliance Bancorporation, Inc., was \$228 million, an \$18 million, or 8.4%, increase from December 31, 2003.

Simmons First National Corporation is a financial holding company with eight community banks in Pine Bluff, Lake Village, Jonesboro, Rogers, Searcy, Russellville, El Dorado, and Hot Springs, Arkansas. The Company's eight banks conduct financial operations from 80 offices, of which 78 are financial centers, in 45 communities.

CONFERENCE CALL

Management will conduct a conference call to review this information at 3:00 p.m. CST (4:00 p.m. EST) on Thursday, July 15, 2004. Interested parties can listen to this call by calling 1-800-854-4175 (United States and Canada only) and ask for the Simmons First National Corporation conference call. A recorded playback of the call will be available the next morning by calling 1-800-642-1687. The passcode for this playback is 7961409 and the recording will be available through the end of business July 22, 2004. In addition, the call will also be available live or in recorded version on the Company's website at www.simmonsfirst.com under the "webcast" icon.

GENERAL

Statements in this press release that are not historical facts should be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements of this type speak only as of the date of this news release. By nature, forward-looking statements involve inherent risk and uncertainties. Various factors, including, but not limited to, economic conditions, credit quality, interest rates, loan demand and changes in the assumptions used in making the forward-looking statements, could cause actual results to differ materially from those contemplated by the forward-looking statements. Additional information on factors that might affect Simmons First National Corporation's financial results is included in its Form 10-K filing with the Securities and Exchange Commission.

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FOR MORE INFORMATION CONTACT:
ROBERT A. FEHLMAN
Senior Vice President and Chief Financial Officer
Simmons First National Corporation
(870) 541-1231
Ticker symbol: SFNC

Simmons First National Corporation Consolidated End of Period Balance Sheets For the Quarters Ended (In thousands)

	Jun 30 2004	Mar 31 2004	Dec 31 2003	Sep 30 2003	Jun 30 2003
ASSETS					
Cash and non-interest bearing balances due from banks	\$ 79,555	\$ 69,234	\$ 78,205	\$ 68,068	\$ 71,168
Interest bearing balances due from banks	12,660	51,747	31,850	32,880	43,623
Federal funds sold and securities purchased under agreements to resell	41,555	83,660	91,560	34,975	35,625

GENERAL

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Simmons First National Corporation
Consolidated End of Period Balance Sheets
For the Quarters Ended
(In thousands)

SFNC

	Jun 30 2004	Mar 31 2004	Dec 31 2003	Sep 30 2003	Jun 30 2003
Cash and cash equivalents	133,770	204,641	201,615	135,923	150,416
Investment securities	555,414	544,723	491,950	444,845	432,938
Mortgage loans held for sale	9,094	13,327	12,211	19,349	30,700
Assets held in trading accounts	389	205	90	370	212
Loans	1,543,163	1,504,173	1,418,314	1,325,428	1,286,842
Allowance for loan losses	(27,268)	(26,764)	(25,347)	(22,795)	(22,229)
Net loans	1,515,895	1,477,409	1,392,967	1,302,633	1,264,613
Premises and equipment	51,614	51,306	49,369	45,366	45,980
Foreclosed assets held for sale, net	1,641	2,509	2,979	2,774	2,700
Interest receivable	12,797	13,683	12,678	13,757	11,985
Goodwill	60,432	59,454	45,159	32,877	32,877
Core deposits, net	6,243	6,330	5,258	539	562
Other assets	23,224	21,275	21,502	17,198	16,220
TOTAL ASSETS	\$ 2,370,513	\$ 2,394,862	\$ 2,235,778	\$ 2,015,631	\$ 1,989,203
LIABILITIES					
Non-interest bearing transaction accounts	\$ 298,556	\$ 291,594	\$ 270,343	\$ 245,176	\$ 257,006
Interest bearing transaction accounts and savings deposits	746,595	727,258	670,908	563,344	568,380
Time deposits less than \$100,000	545,551	552,606	525,806	495,654	476,835
Time deposits greater than \$100,000	340,368	353,344	336,411	320,475	309,906
Total deposits	1,931,070	1,924,802	1,803,468	1,624,649	1,612,127
Federal funds purchased and securities sold under agreements to repurchase	70,656	88,491	100,209	84,781	80,342
Short-term debt	11,665	6,257	6,833	13,559	1,943
Long-term debt - parent company	8,000	8,000	8,000	8,000	10,000
Long-term FHLB debt - affiliate banks	56,077	58,543	45,666	47,901	48,339
Subordinated debt issued to capital trusts	48,714	48,714	47,250	17,250	17,250
Accrued interest and other liabilities	16,721	30,440	14,357	12,293	14,144
TOTAL LIABILITIES	2,142,903	2,165,247	2,025,783	1,808,433	1,784,145
STOCKHOLDERS EQUITY					
Capital stock	146	147	14,102	14,083	14,104
Surplus	63,044	64,399	35,988	35,846	36,545
Undivided profits	167,864	163,625	160,191	156,847	152,066
Accumulated other comprehensive income (loss)					
Unrealized appreciation (depreciation) on AFS securities	(3,444)	1,444	(286)	422	2,343
TOTAL STOCKHOLDERS EQUITY	227,610	229,615	209,995	207,198	205,058
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 2,370,513	\$ 2,394,862	\$ 2,235,778	\$ 2,015,631	\$ 1,989,203

Simmons First National Corporation
Consolidated Average Quarter-to-Date Balance Sheets
For the Quarters Ended
(In thousands)

SFNC

	Jun 30 2004	Mar 31 2004	Dec 31 2003	Sep 30 2003	Jun 30 2003
ASSETS					
Cash and non-interest bearing balances due from banks	\$ 75,206	\$ 73,961	\$ 71,551	\$ 65,196	\$ 61,259
Interest bearing balances due from banks	33,677	60,587	61,436	35,458	57,314
Federal funds sold and securities purchased under agreements to resell	46,206	83,915	88,853	27,363	54,825
Cash and cash equivalents	155,089	218,463	221,840	128,017	173,398
Investment securities - held-to-maturity	180,143	176,139	152,310	156,828	196,382
Investment securities - available-for-sale	374,576	321,009	292,662	282,722	220,698
Mortgage loans held for sale	12,512	7,946	12,355	28,901	27,908
Assets held in trading accounts	734	622	417	2,306	1,091
Loans	1,529,321	1,434,915	1,355,088	1,313,382	1,268,044
Allowance for loan losses	(27,325)	(25,936)	(24,375)	(22,775)	(22,321)
Net loans	1,501,996	1,408,979	1,330,713	1,290,607	1,245,723
Premises and equipment	51,287	49,892	47,163	45,789	46,284
Foreclosed assets held for sale, net	1,841	2,597	2,811	2,673	2,494
Interest receivable	13,349	12,433	13,376	12,893	12,935
Goodwill and core deposits, net	65,859	52,401	40,926	33,425	33,451
Other assets	22,439	20,597	19,222	17,974	16,669
TOTAL ASSETS	\$ 2,379,825	\$ 2,271,078	\$ 2,133,795	\$ 2,002,135	\$ 1,977,033
LIABILITIES					
Non-interest bearing transaction accounts	\$ 297,109	\$ 280,755	\$ 260,254	\$ 242,271	\$ 238,537
Interest bearing transaction accounts	254,144	226,342	192,358	177,330	179,420
Savings deposits	478,341	453,290	421,061	385,344	395,322
Time deposits less than \$100,000	550,858	526,534	506,743	491,828	492,268
Time deposits greater than \$100,000	350,832	340,030	330,891	316,501	307,924
Total deposits	1,931,284	1,826,951	1,711,307	1,613,274	1,613,471
Federal funds purchased and securities sold under agreements to repurchase	78,372	100,947	108,181	89,986	68,102
Short-term debt	8,529	6,287	13,993	4,220	963
Long-term debt	113,913	105,443	76,909	73,834	76,162
Accrued interest and other liabilities	17,788	15,702	13,196	13,499	14,173
TOTAL LIABILITIES	2,149,886	2,055,330	1,923,586	1,794,813	1,772,871

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Simmons First National Corporation					SFNC
Consolidated Average Quarter-to-Date Balance Sheets					
For the Quarters Ended					
(In thousands)					
	Jun 30 2004	Mar 31 2004	Dec 31 2003	Sep 30 2003	Jun 30 2003
TOTAL STOCKHOLDERS EQUITY	229,939	215,748	210,209	207,322	204,162
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 2,379,825	\$ 2,271,078	\$ 2,133,795	\$ 2,002,135	\$ 1,977,033

Page 2

Simmons First National Corporation					SFNC
Consolidated Average Year-to-Date Balance Sheets					
For the Quarters Ended					
(In thousands)					
	Jun 30 2004	Mar 31 2004	Dec 31 2003	Sep 30 2003	Jun 30 2003
ASSETS					
Cash and non-interest bearing balances due from banks	\$ 74,377	\$ 73,961	\$ 65,297	\$ 63,191	\$ 62,171
Interest bearing balances due from banks	47,132	60,587	51,325	47,917	54,250
Federal funds sold and securities purchased under agreements to resell	64,726	83,915	63,642	55,147	69,269
Cash and cash equivalents	186,235	218,463	180,264	166,255	185,690
Investment securities - held-to-maturity	178,219	176,139	177,407	185,864	200,623
Investment securities - available-for-sale	347,715	321,009	249,731	235,264	211,141
Mortgage loans held for sale	10,229	7,946	22,692	26,175	24,789
Assets held in trading accounts	678	622	1,146	1,392	928
Loans	1,482,118	1,434,915	1,298,127	1,278,930	1,261,418
Allowance for loan losses	(26,631)	(25,936)	(22,994)	(22,529)	(22,404)
Net loans	1,455,487	1,408,979	1,275,133	1,256,401	1,239,014
Premises and equipment	50,589	49,892	46,491	46,264	46,505
Foreclosed assets held for sale, net	2,219	2,597	2,655	2,603	2,567
Interest receivable	12,891	12,433	13,070	12,967	13,005
Goodwill and core deposits, net	59,128	52,401	35,335	33,451	33,464
Other assets	21,520	20,597	17,615	17,073	16,617
TOTAL ASSETS	\$ 2,324,910	\$ 2,271,078	\$ 2,021,539	\$ 1,983,709	\$ 1,974,343
LIABILITIES					
Non-interest bearing transaction accounts	\$ 288,725	\$ 280,755	\$ 242,902	\$ 237,054	\$ 234,403
Interest bearing transaction accounts	240,243	226,342	179,941	175,757	174,957
Savings deposits	465,815	453,290	399,677	392,470	396,093
Time deposits less than \$100,000	538,696	526,534	497,728	494,690	496,144
Time deposits greater than \$100,000	345,432	340,030	316,245	311,310	308,671
Total deposits	1,878,911	1,826,951	1,636,493	1,611,281	1,610,268

Simmons First National Corporation					SFNC
Consolidated Average Year-to-Date Balance Sheets					
For the Quarters Ended					
(In thousands)	Jun 30 2004	Mar 31 2004	Dec 31 2003	Sep 30 2003	Jun 30 2003
Federal funds purchased and securities sold under agreements to repurchase	89,324	100,947	87,847	80,994	76,424
Short-term debt	7,408	6,287	5,489	2,622	994
Long-term debt	109,678	105,443	72,211	70,629	69,816
Accrued interest and other liabilities	16,746	15,702	13,816	14,026	14,292
TOTAL LIABILITIES	2,102,067	2,055,330	1,815,856	1,779,552	1,771,794
TOTAL STOCKHOLDERS EQUITY	222,843	215,748	205,683	204,157	202,549
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 2,324,910	\$ 2,271,078	\$ 2,021,539	\$ 1,983,709	\$ 1,974,343

Page 3

Simmons First National Corporation					SFNC
Consolidated Statements of Income - Quarter-to-Date					
For the Quarters Ended					
(In thousands, except per share data)	Jun 30 2004	Mar 31 2004	Dec 31 2003	Sep 30 2003	Jun 30 2003
INTEREST INCOME					
Loans	\$ 23,802	\$ 22,732	\$ 22,334	\$ 22,216	\$ 22,526
Federal funds sold and securities purchased under agreements to resell	110	195	206	72	160
Investment securities	4,343	4,114	3,874	4,026	4,005
Mortgage loans held for sale, net of unrealized gains (losses)	174	112	210	358	352
Assets held in trading accounts	1	3	4	24	7
Interest bearing balances due from banks	76	118	129	74	156
TOTAL INTEREST INCOME	28,506	27,274	26,757	26,770	27,206
INTEREST EXPENSE					
Time deposits	4,475	4,416	4,545	4,738	5,121
Other deposits	1,177	1,050	1,014	990	1,263
Federal funds purchased and securities sold under agreements to repurchase	202	252	280	244	194
Short-term debt	24	16	51	26	7
Long-term debt	1,478	1,425	999	908	1,363
TOTAL INTEREST EXPENSE	7,356	7,159	6,889	6,906	7,948
NET INTEREST INCOME	21,150	20,115	19,868	19,864	19,258
Provision for loan losses	2,019	2,144	2,197	2,196	2,196
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	19,131	17,971	17,671	17,668	17,062
NON-INTEREST INCOME					
Trust income	1,233	1,400	1,428	1,317	1,166

GENERAL

6

Simmons First National Corporation					SFNC
Consolidated Statements of Income - Quarter-to-Date					
For the Quarters Ended					
(In thousands, except per share data)	Jun 30	Mar 31	Dec 31	Sep 30	Jun 30
	2004	2004	2003	2003	2003
Service charges on deposit accounts	3,767	3,227	2,710	2,786	2,639
Other service charges and fees	518	545	413	299	317
Income on sale of mortgage loans, net of commissions	1,045	751	792	1,512	1,463
Income on investment banking, net of commissions	198	215	371	388	597
Credit card fees	2,517	2,310	2,456	2,495	2,512
Student loan premiums	843	607	308	541	324
Other income	670	592	585	610	627
Gain on sale of mortgage servicing					771
Loss on sale of securities, net			(14)		
TOTAL NON-INTEREST INCOME	10,791	9,647	9,049	9,948	10,416
NON-INTEREST EXPENSE					
Salaries and employee benefits	12,280	11,805	10,845	10,789	10,603
Occupancy expense, net	1,377	1,318	1,218	1,259	1,272
Furniture & equipment expense	1,399	1,358	1,265	1,329	1,219
Loss on foreclosed assets	137	44	71	36	127
Deposit insurance	71	69	70	67	67
Other operating expenses	5,304	5,098	5,569	4,468	4,649
TOTAL NON-INTEREST EXPENSE	20,568	19,692	19,038	17,948	17,937
NET INCOME BEFORE INCOME TAXES	9,354	7,926	7,682	9,668	9,541
Provision for income taxes	3,066	2,515	2,364	3,057	3,012
NET INCOME	\$ 6,288	\$ 5,411	\$ 5,318	\$ 6,611	\$ 6,529
BASIC EARNINGS PER SHARE	\$ 0.43	\$ 0.38	\$ 0.38	\$ 0.47	\$ 0.46
DILUTED EARNINGS PER SHARE	\$ 0.42	\$ 0.37	\$ 0.37	\$ 0.46	\$ 0.45

Page 4

Simmons First National Corporation					SFNC
Consolidated Statements of Income - Year-to-Date					
For the Quarters Ended					
(In thousands, except per share data)	Jun 30	Mar 31	Dec 31	Sep 30	Jun 30
	2004	2004	2003	2003	2003
INTEREST INCOME					
Loans	\$ 46,534	\$ 22,732	\$ 89,315	\$ 66,981	\$ 44,765
Federal funds sold and securities purchased under agreements to resell	305	195	652	446	374
Investment securities	8,457	4,114	15,889	12,015	7,989
Mortgage loans held for sale, net of unrealized gains (losses)	286	112	1,220	1,010	652
Assets held in trading accounts	4	3	37	33	9
Interest bearing balances due from banks	194	118	494	365	291
TOTAL INTEREST INCOME	55,780	27,274	107,607	80,850	54,080
INTEREST EXPENSE					

GENERAL

7

Simmons First National Corporation Consolidated Statements of Income - Year-to-Date For the Quarters Ended (In thousands, except per share data)	Jun 30 2004	Mar 31 2004	Dec 31 2003	Sep 30 2003	Jun 30 2003	SFNC
Time deposits	8,891	4,416	19,921	15,376	10,638	
Other deposits	2,227	1,050	4,594	3,580	2,590	
Federal funds purchased and securities sold under agreements to repurchase	454	252	941	661	417	
Short-term debt	40	16	89	38	12	
Long-term debt	2,903	1,425	4,192	3,193	2,285	
TOTAL INTEREST EXPENSE	14,515	7,159	29,737	22,848	15,942	
NET INTEREST INCOME	41,265	20,115	77,870	58,002	38,138	
Provision for loan losses	4,163	2,144	8,786	6,589	4,393	
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	37,102	17,971	69,084	51,413	33,745	
NON-INTEREST INCOME						
Trust income	2,633	1,400	5,487	4,059	2,742	
Service charges on deposit accounts	6,994	3,227	10,589	7,879	5,093	
Other service charges and fees	1,063	545	1,508	1,095	796	
Income on sale of mortgage loans, net of commissions	1,796	751	4,931	4,139	2,627	
Income on investment banking, net of commissions	413	215	1,887	1,516	1,128	
Credit card fees	4,827	2,310	9,782	7,326	4,831	
Student loan premiums	1,450	607	1,479	1,171	630	
Other income	1,262	592	2,297	1,712	1,102	
Gain on sale of mortgage servicing			771	771	771	
Loss on sale of securities, net			(14)			
TOTAL NON-INTEREST INCOME	20,438	9,647	38,717	29,668	19,720	
NON-INTEREST EXPENSE						
Salaries and employee benefits	24,085	11,805	42,979	32,134	21,345	
Occupancy expense, net	2,695	1,318	5,080	3,862	2,603	
Furniture & equipment expense	2,757	1,358	5,195	3,930	2,601	
Loss on foreclosed assets	181	44	269	198	162	
Deposit insurance	140	69	273	203	136	
Other operating expenses	10,402	5,098	19,321	13,752	9,284	
TOTAL NON-INTEREST EXPENSE	40,260	19,692	73,117	54,079	36,131	
NET INCOME BEFORE INCOME TAXES	17,280	7,926	34,684	27,002	17,334	
Provision for income taxes	5,581	2,515	10,894	8,530	5,473	
NET INCOME	\$ 11,699	\$ 5,411	\$ 23,790	\$ 18,472	\$ 11,861	
BASIC EARNINGS PER SHARE	\$ 0.81	\$ 0.38	\$ 1.69	\$ 1.31	\$ 0.84	
DILUTED EARNINGS PER SHARE	\$ 0.79	\$ 0.37	\$ 1.65	\$ 1.28	\$ 0.82	

Simmons First National Corporation
Consolidated Risk-Based Capital
For the Quarters Ended
(In thousands)

SFNC

Jun 30	Mar 31	Dec 31	Sep 30	Jun 30
2004	2004	2003	2003	2003

Tier 1 capital