FIRST KEYSTONE CORP Form 10-Q May 10, 2016
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF $^{\rm x}$ 1934
For the quarterly period ended March 31, 2016
or
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number: 2-88927

FIRST KEYSTONE CORPORATION

(Exact name of registrant as specified in its charter)

Pennsylvania 23-2249083 (State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

111 West Front Street, Berwick, PA 18603

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (570) 752-3671

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "small reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes" No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date:

Common Stock, \$2 Par Value, 5,632,689 shares as of May 5, 2016

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

FIRST KEYSTONE CORPORATION AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS

(Unaudited)

(Dollars in thousands, except per share data)	March 31, 2016	December 31, 2015	
ASSETS			
Cash and due from banks	\$7,830	\$ 7,474	
Interest-bearing deposits in other banks	499	1,534	
Total cash and cash equivalents	8,329	9,008	
Time deposits with other banks	1,482	1,482	
Investment securities available-for-sale	381,391	385,241	
Investment securities held-to-maturity (fair value 2016- \$24; 2015 - \$27)	23	26	
Restricted investment in bank stocks	5,420	5,742	
Loans	519,860	516,610	
Allowance for loan losses	(7,012	(6,739)
Net loans	512,848	509,871	
Premises and equipment, net	19,827	20,113	
Accrued interest receivable	3,954	4,086	
Cash surrender value of bank owned life insurance	22,064	21,900	
Investments in low-income housing partnerships	1,509	1,553	
Goodwill	19,133	19,133	
Foreclosed assets held for resale	1,303	1,472	
Deferred income taxes		692	
Other assets	3,543	3,170	
TOTAL ASSETS	\$980,826	\$ 983,489	
LIABILITIES			
Deposits:			
Non-interest bearing	\$116,349	\$ 107,391	
Interest bearing	609,550	613,207	
Total deposits	725,899	720,598	
Short-term borrowings	65,749	80,539	
Long-term borrowings	70,204	70,232	
Accrued interest payable	434	382	
Deferred income taxes	1,448		
Other liabilities	3,511	3,300	

TOTAL LIABILITIES	867,245	875,051	
STOCKHOLDERS' EQUITY			
Preferred stock, par value \$2.00 per share; authorized 1,000,000 shares in 2016 and 2015;			
issued 0 in 2016 and 2015			
Common stock, par value \$2.00 per share; authorized 20,000,000 shares in 2016 and			
2015; issued 5,865,801 in 2016 and 5,853,317 in 2015; outstanding 5,632,689 in 2016	11,732	11,707	
and 5,620,205 in 2015			
Surplus	34,127	33,830	
Retained earnings	67,281	66,622	
Accumulated other comprehensive income	6,197	2,035	
Treasury stock, at cost, 233,112 shares in 2016 and 2015	(5,756)	(5,756)
TOTAL STOCKHOLDERS' EQUITY	113,581	108,438	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$980,826	\$ 983,489	

See accompanying notes to consolidated financial statements.

FIRST KEYSTONE CORPORATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED MARCH 31, 2016 AND 2015

(Unaudited)

(Dollars in thousands, except per share data)	2016	2015
INTEDECT INCOME	2016	2015
INTEREST INCOME	¢ 5 1 5 6	¢ 5 220
Interest and fees on loans	\$5,456	\$5,320
Interest and dividend income on investment securities:	1.500	1 (01
Taxable	1,508	1,691
Tax-exempt	922	671
Dividends	15	15
Dividend income on restricted investment in bank stocks	60	204
Interest on interest-bearing deposits in other banks	8	8
Total interest income	7,969	7,909
INTEREST EXPENSE		
Interest on deposits	854	752
Interest on short-term borrowings	71	64
Interest on long-term borrowings	385	376
Total interest expense	1,310	1,192
Net interest income	6,659	6,717
Provision for loan losses	283	212
Net interest income after provision for loan losses	6,376	6,505
NON-INTEREST INCOME		
Trust department	200	214
Service charges and fees	415	399
Bank owned life insurance income	164	164
ATM fees and debit card income	312	283
Gains on sales of mortgage loans	102	181
Net investment securities gains	14	492
Other	93	124
Total non-interest income	1,300	1,857
NON-INTEREST EXPENSE		
Salaries and employee benefits	2,786	2,844
Occupancy, net	410	468
Furniture and equipment	136	147
Computer expense	226	234
Professional services	153	154
Pennsylvania shares tax	189	176
FDIC insurance	154	124
ATM and debit card fees	139	125

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Data processing fees	133	161
Foreclosed assets held for resale expense	51	7
Advertising	67	73
Other	696	770
Total non-interest expense	5,140	5,283
Income before income tax expense	2,536	3,079
Income tax expense	360	630
NET INCOME	\$2,176	\$2,449
PER SHARE DATA		
Net income per share:		
Basic	\$0.39	\$0.44
Diluted	0.39	0.44
Dividends per share	0.27	0.27

See accompanying notes to consolidated financial statements.

FIRST KEYSTONE CORPORATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

(Dollars in thousands)	Three Mo March 31.	nths Ended
	2016	2015
Net Income	\$ 2,176	\$ 2,449
Other comprehensive income: Unrealized net holding gains on available-for-sale investment securities arising during the period, net of income taxes of \$2,145 and \$716, respectively	4,171	1,402
Less reclassification adjustment for net gains included in net income, net of income taxes of \$(5) and \$(167), respectively (a) (b)	(9	(325)
Total other comprehensive income	4,162	1,077
Total Comprehensive Income	\$ 6,338	\$ 3,526

- (a) Gross amounts are included in net investment securities gains on the Consolidated Statements of Income in non-interest income.
- (b) Income tax amounts are included in income tax expense on the Consolidated Statements of Income.

See accompanying notes to consolidated financial statements.

FIRST KEYSTONE CORPORATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

THREE MONTHS ENDED MARCH 31, 2016 AND 2015

(Unaudited)

(Dollars in thousands, except per share data)

	Common St Shares	tock Amount	Surplus	Retained Earnings	Accumulated Other Comprehensiv Income	véΓreasury Stock	Total Stockholders' Equity
Balance at January 1, 2016 Net Income	5,853,317	\$11,707	\$33,830	\$66,622 2,176	\$ 2,035	\$(5,756)	\$ 108,438 2,176
Other comprehensive income, net of taxes					4,162		4,162
Issuance of common stock under dividend reinvestment plan	12,484	25	297				322
Dividends - \$0.27 per share Balance at March 31, 2016	5,865,801	\$11,732	\$34,127	(1,517) \$67,281	\$ 6,197	\$(5,756)	(1,517) \$ 113,581
Balance at January 1, 2015 Net Income	5,802,521	\$11,605	\$32,674	\$63,485 2,449	\$ 4,330	\$(5,823)	\$ 106,271 2,449
Other comprehensive income, net of taxes					1,077		1,077
Issuance of common stock under dividend reinvestment plan and exercise of employee							
stock options Dividends - \$0.27 per share	11,766	24	260	(1,504)		58	342 (1,504)
Balance at March 31, 2015	5,814,287	\$11,629	\$32,934	\$64,430	\$ 5,407	\$(5,765)	\$ 108,635

See accompanying notes to consolidated financial statements.

FIRST KEYSTONE CORPORATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE THREE MONTHS ENDED MARCH 31, 2016 AND 2015

(Unaudited)

(Dollars in thousand	

	2016	2015
OPERATING ACTIVITIES		
Net income	\$2,176	\$2,449
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	283	212
Depreciation and amortization	343	401
Net premium amortization on investment securities	977	625
Deferred income tax expense		113
Gains on sales of mortgage loans	(102)	(173)
Gains on sales of mortgage loans held for investment transferred to held for sale	,	(8
Proceeds from sales of mortgage loans originated for resale	2,977	5,721
Originations of mortgage loans originated for resale	(3,224)	
Gains on sales of investment securities	(14)	(492)
Gains on sales of foreclosed real estate held for resale, including write-downs	(4))
Decrease (increase) in accrued interest receivable	132	(317)
Earnings on investment in bank owned life insurance	(164)	(164)
Increase in other assets	(348)	(1,071)
Increase in accrued interest payable	52	34
Increase (decrease) in other liabilities	207	(2,333)
NET CASH PROVIDED BY OPERATING ACTIVITIES	3,291	587
INVESTING ACTIVITIES		
Proceeds from sales of investment securities available-for-sale	7,034	47,774
Proceeds from maturities and redemptions of investment securities available-for-sal	e 2,155	6,677
Purchases of investment securities available-for-sale		(41,904)
Proceeds from maturities and redemptions of investment securities held-to-maturity	3	5
Net change in restricted investment in bank stocks	322	(1,277)
Net increase in loans	(2,947)	(21,614)
Proceeds from sales of mortgage loans held for investment transferred to held for sa	le	195
Purchases of premises and equipment	(30)	(54)
Proceeds from sales of foreclosed assets held for resale	230	
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	6,767	(10,198)
FINANCING ACTIVITIES		
Net increase (decrease) in deposits	5,301	(368)
Net (decrease) increase in short-term borrowings	(14,790)	
Proceeds from long-term borrowings	5,000	5,000
Repayment of long-term borrowings	(5,028)	(26)

Common stock issued	297	280
Proceeds from issuance of treasury stock		32
Dividends paid	(1,517)	(1,504)
NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES	(10,737)	8,379
DECREASE IN CASH AND CASH EQUIVALENTS	(679	(1,232)
CASH AND CASH EQUIVALENTS, BEGINNING	9,008	7,967
CASH AND CASH EQUIVALENTS, ENDING	\$8,329	\$6,735
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Interest paid	\$1,258	\$1,158
Income taxes paid	1,180	1,064
SUPPLEMENTAL DISCLOSURE OF NON-CASH ACTIVITIES		
Purchased securities settling after quarter end		3,735
Loans transferred to foreclosed assets held for resale	57	
Loans transferred to held for sale portfolio		195
Loans transferred from held for sale portfolio	(171)
Common stock subscription receivable	25	29

See accompanying notes to consolidated financial statements.

FIRST KEYSTONE CORPORATION AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1 BASIS OF PRESENTATION AND ACCOUNTING POLICIES

The consolidated financial statements include the accounts of First Keystone Corporation (the "Corporation") and its wholly owned subsidiary, First Keystone Community Bank (the "Bank"). All significant intercompany accounts and transactions have been eliminated.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete consolidated financial statements. In the opinion of management, all adjustments considered necessary for fair presentation have been included. Operating results for the three month period ended March 31, 2016, are not necessarily indicative of the results for the year ending December 31, 2016. For further information, refer to the consolidated financial statements and notes thereto included in First Keystone Corporation's Annual Report on Form 10-K for the year ended December 31, 2015.

For comparative purposes, the March 31, 2015 balances have been reclassified to conform to the 2016 presentation. Such reclassifications had no impact on net income.

The Corporation has evaluated events and transactions occurring subsequent to the consolidated balance sheet date of March 31, 2016 for items that should potentially be recognized or disclosed in these consolidated financial statements. The evaluation was conducted through the date these consolidated financial statements were issued.

NOTE 2 RECENT ACCOUNTING STANDARDS UPDATES ("ASU")

Except as disclosed below, there were no new accounting pronouncements affecting the Corporation during the three months ended March 31, 2016 that were not already adopted by the Corporation.

In May 2014, the Financial Accounting Standards Board ("FASB") issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which supersedes the revenue requirements in *Revenue Recognition (Topic 605)*. This ASU requires entities to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. The ASU is effective for annual reporting periods beginning after December 31, 2016, including interim periods within the reporting period. Early application is not permitted. In July 2015, the FASB approved a one-year delay of the effective date of this standard. The deferral would require public entities to apply the standard for annual reporting periods beginning after December 15, 2017. Public companies would be permitted to elect to early adopt for annual reporting periods beginning after December 15, 2016. The Corporation is currently evaluating the impact of this ASU on its consolidated financial statements.

In January 2016, the FASB issued ASU No. 2016-01, *Financial Instruments – Overall (Subtopic 825-10) – Recognition and Measurement of Financial Assets and Financial Liabilities*. The guidance addresses certain aspects of recognition, measurement, presentation and disclosure of financial instruments. In particular, the guidance revises an entity's accounting related to (1) the classification and measurement of investments in equity securities and (2) the presentation of certain fair value changes for financial liabilities measured at fair value. The guidance also amends certain disclosure requirements associated with fair value of financial instruments. For public business entities, the guidance is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Entities should apply the amendments by means of a cumulative-effect adjustment to the balance sheet as of the beginning of the fiscal year of adoption. The adoption of this update is not expected to have a material impact on the Company's consolidated financial position or results of operations.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases) at the commencement date: (i) a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and (ii) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Under the new guidance, lessor accounting is largely unchanged. Public business entities should apply the amendments in ASU 2016-02 for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early application is permitted for all public business entities upon issuance. Lessees (for capital and operating leases) and lessors (for sales-type, direct financing, and operating leases) must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The Company is in the process of evaluating the impact of this guidance and anticipates an impact to the consolidated financial statements with regard to the Company's operating lease agreements.

In March 2016, the FASB issued an update ASU 2016-08, Revenue from Contracts with Customers (Topic 606: Principal versus Agent Considerations (Reporting Revenue Gross versus Net). The ASU updates the new revenue standard by clarifying the principal versus agent implementation guidance, but does not change the core principle of the new standard. The effective date and transition requirements for ASU 2016-08 are the same as the effective date and transition requirements of Topic 606, public companies would adopt for annual reporting periods beginning after December 15, 2017. The Corporation is currently evaluating the impact of this ASU on its consolidated financial statements.

In March 2016, the FASB issued an update ASU 2016-09, *Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting.* The guidance will require recognition of the income tax effects of share-based awards in the income statement when the awards are exercised or vested (i.e., Additional Paid-in-Capital pools will be eliminated). The amendments are effective for public entities for annual periods beginning after December 15, 2016. The adoption of ASU 2016-09 is not expected to have a material effect on the Corporation's financial statements.

NOTE 3 — INVESTMENT SECURITIES

The Corporation classifies its investment securities as either "Held-to-Maturity" or "Available-for-Sale" at the time of purchase. Investment securities are accounted for on a trade date basis. Debt securities are classified as Held-to-Maturity when the Corporation has the ability and positive intent to hold the securities to maturity. Investment securities classified as Held-to-Maturity are carried at cost adjusted for amortization of premium and accretion of discount to maturity.

Debt securities not classified as Held-to-Maturity and equity securities are included in the Available-for-Sale category and are carried at fair value. The amount of any unrealized gain or loss, net of the effect of deferred income taxes, is reported as accumulated other comprehensive income (loss) in the Consolidated Balance Sheets and Consolidated Statements of Changes in Stockholders' Equity. Management's decision to sell Available-for-Sale securities is based on changes in economic conditions, controlling the sources and applications of funds, terms, availability of and yield of alternative investments, interest rate risk and the need for liquidity.

The cost of debt securities classified as Held-to-Maturity or Available-for-Sale is adjusted for amortization of premiums and accretion of discounts to expected maturity. Such amortization and accretion, as well as interest and dividends, are included in interest and dividend income from investment securities. Realized gains and losses are included in net investment securities gains and losses. The cost of investment securities sold, redeemed or matured is based on the specific identification method.

The amortized cost, related estimated fair value, and unrealized gains and losses for investment securities classified as "Available-For-Sale" or "Held-to-Maturity" were as follows at March 31, 2016 and December 31, 2015:

(Dollars in thousands)	Available-for-Sale Securities			
		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
March 31, 2016:				
U.S. Treasury securities	\$1,019	\$ 3	\$	\$1,022
Obligations of U.S. Government Corporations and Agencies:				
Mortgage-backed	111,757	1,301	(238	112,820
Other	21,109	262	(35	21,336
Obligations of state and political subdivisions	192,720	7,882	(12	200,590
Corporate debt securities	44,125	118	(585	43,658
Marketable equity securities	1,194	771		1,965
Total	\$371,924	\$ 10,337	\$ (870	\$381,391

(Dollars in thousands) March 31, 2016:		Gı z eld ı	nturity Sectors oss nrealized nins	urities Gross Unrealized Losses	Fair Value
Obligations of U.S. Government Corporations and Agencies:	¢ 22	ф	1	ф	¢ 24
Mortgage-backed Total	\$ 23 \$ 23	\$ \$	1 1	\$ \$	\$ 24 \$ 24
Total	\$ 23	Ф	1	D	\$ 24
(Dollars in thousands)	Availab		For-Sale Se		
	A		Gross	Gross	. r.
	Cost		Gains	d Unrealized Losses	l Fair Value
December 31, 2015:	Cost		Gaills	Losses	v arue
U.S. Treasury securities	\$1,022		\$	\$ (1) \$1,021
Obligations of U.S. Government Corporations and Agencies:	Ψ1,022		Ψ	Ψ (1) ψ1,021
Mortgage-backed	113,84	1 7	37	(1,410) 112,474
Other	21,554		117	(79) 21,592
Obligations of state and political subdivisions	195,29	97	5,425	(408) 200,314
Corporate debt securities	49,162	2	10	(1,339) 47,833
Marketable equity securities	1,194		813		2,007
Total	\$382,07	76	\$ 6,402	\$ (3,237) \$385,241
(Dollars in thousands)	Held-to		aturity Secu		
	A		OSS	Gross	E.i.
	Cost		nrealized ains	Unrealized Losses	Fair Value
December 31, 2015:	Cost	Ūί	11118	LUSSES	v arue
Obligations of U.S. Government Corporations and Agencies:	d. 26	ф	1	Ф	Φ 27
Mortgage-backed	\$ 26	\$ \$	1	\$	\$ 27
Total	\$ 26	Þ	1	\$	\$ 27

Securities Available-for-Sale with an aggregate fair value of \$323,453,000 at March 31, 2016 and \$326,872,000 at December 31, 2015, and securities Held-to-Maturity with an aggregate book value of \$23,000 at March 31, 2016 and \$26,000 at December 31, 2015, were pledged to secure public funds, trust funds, securities sold under agreements to repurchase, FHLB advances and other balances of \$214,542,000 at March 31, 2016 and \$219,576,000 at December 31, 2015.

The amortized cost, estimated fair value and weighted average yield of debt and equity securities, by contractual maturity, are shown below at March 31, 2016. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(Doll	ars	in	thousands)	١
١	ווטעו	aı s	ш	uiousanus	1

	March 31, Available-								Н	leld-To-Matı	ırity
	Tivanaoie	U.S. Government Corporations &		Obligations of State		Corporate	e .	Marketabl	U G	J.S. Sovernment Corporations	
	U.S. Treasury	Agencies		& Political		Debt		Equity	A	gencies	
	•	Obligations ¹		Subdivisions	32	Securities	S .	Securities	3 O	bligations ¹	
Within 1 Year: Amortized cost Fair value	\$	\$		\$ 1,093 1,104		\$ 352 353		\$	\$		
Weighted average yield				6.18	%	3.10	%				
1 - 5 Years: Amortized cost Fair value Weighted average	1,019 1,022	28,908 29,384	~	40,001 41,109	~	11,917 11,902	~			23 24	~
yield	0.96 %	1.89	%	2.81	%	2.36	%			2.55	%
5 - 10 Years: Amortized cost Fair value Weighted average yield		31,293 32,025 2.22	%	75,075 77,654 3.30	%	31,856 31,403 2.76	%				
After 10 Years: Amortized cost Fair value Weighted average yield		72,665 72,747 1.79	%	76,551 80,723 4.83	%			1,194 1,965 5.11	%		
Total: Amortized cost Fair value Weighted average	\$ 1,019 1,022 0.96 %	\$ 132,866 134,156 1.91	%	\$ 192,720 200,590 3.82	%	\$ 44,125 43,658 2.66	%	\$ 1,194 1,965 5.11	\$	23 24 2.55	%
yield											

¹Mortgage-backed securities are allocated for maturity reporting at their original maturity date.

²Average yields on tax-exempt obligations of state and political subdivisions have been computed on a tax-equivalent basis using a 34% tax rate.

³Marketable equity securities are not considered to have defined maturities and are included in the after ten year category.

There were no aggregate investments with a single issuer (excluding the U.S. Government and U.S. Government Agencies and Corporations) which exceeded ten percent of consolidated stockholders' equity at March 31, 2016. The quality rating of the obligations of state and political subdivisions are generally investment grade, as rated by Moody's, Standard and Poor's or Fitch. The typical exceptions are local issues which are not rated, but are secured by the full faith and credit obligations of the communities that issued these securities.

Proceeds from sales of investments in Available-for-Sale debt and equity securities for the first quarter of 2016 and 2015 were \$7,034,000 and \$47,774,000, respectively. Gross gains realized on these sales were \$55,000 and \$548,000, respectively. Gross losses on these sales were \$41,000 and \$56,000, respectively. There were no impairment losses realized on Available-for-Sale equity securities during the first quarter of 2016 or 2015.

There were no proceeds from sales of investments in Held-to-Maturity debt and equity securities during the first quarter of 2016 or 2015. Therefore, there were no gains or losses realized during these periods.

Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. Investment securities classified as available-for-sale or held-to-maturity are generally evaluated for OTTI under FASB ASC 320, *Investments - Debt and Equity Securities*. In determining OTTI under the FASB ASC 320 model, management considers many factors, including (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

When other-than-temporary impairment occurs on debt securities, the amount of the other-than-temporary impairment recognized in earnings depends on whether an entity intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the other-than-temporary impairment shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current-period loss, the other-than-temporary impairment shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total other-than-temporary impairment charges on securities on the Consolidated Statements of Income. The amount of the total other-than-temporary impairment related to the other factors shall be recognized in other comprehensive income (loss), net of applicable taxes. The previous amortized cost basis less the other-than-temporary impairment recognized in earnings becomes the new amortized cost basis of the investment.

The fair market value of the equity securities tends to fluctuate with the overall equity markets as well as the trends specific to each institution. The equity securities portfolio is reviewed in a similar manner as that of the debt securities with greater emphasis placed on the length of time the market value has been less than the carrying value and the financial sector outlook. The Corporation also reviews dividend payment activities, levels of non-performing assets and loan loss reserves. The starting point for the equity analysis is the length and severity of market value decline. The realized loss is recognized as impairment charges on securities on the Consolidated Statements of Income. The amount of the total other-than-temporary impairment is recognized in other comprehensive income (loss), net of applicable taxes. The previous cost basis less the other-than-temporary impairment recognized in earnings becomes the new cost basis of the investment.

The Corporation and its investment advisors monitor the entire portfolio monthly with particular attention given to securities in a continuous loss position of at least ten percent for over twelve months. As of June 30, 2015, we recognized other than temporary impairment on one equity security that was trading below cost basis. We have written down the value of the shares based upon market indications. In management's opinion, the equity securities reflect a more accurate valuation of the shares after the impairment charge. Based on the factors described above,

management did not consider any securities to be other-than-temporarily impaired at March 31, 2016. Management did not consider any securities to be other-than-temporarily impaired at December 31, 2015.

In accordance with disclosures required by FASB ASC 320-10-50, *Investments - Debt and Equity Securities*, the summary below shows the gross unrealized losses and fair value of the Corporation's investments, aggregated by investment category, that individual securities have been in a continuous unrealized loss position for less than 12 months or 12 months or more as of March 31, 2016 and December 31, 2015:

March 31, 2016

(Dollars in thousands)	Less Than	12 Months	12 Months	s or More	Total	
	Fair	Unrealize	ed Fair	Unrealize	d Fair	Unrealized
	Value	Loss	Value	Loss	Value	Loss
Available-for-Sale:						
U.S. Treasury securities	\$	\$	\$	\$	\$	\$
Obligations of U.S. Government Corporations						
and Agencies:						
Mortgage-backed	25,396	(214) 8,178	(24	33,574	(238)
Other	3,745	(35)		3,745	(35)
Obligations of state and political subdivisions	3,261	(12)		3,261	(12)
Corporate debt securities	11,999	(108) 20,059	(477	32,058	(585)
Marketable equity securities						
	\$ 44,401	\$ (369) \$28,237	\$ (501	\$72,638	\$ (870)

December 31, 2015

(Dollars in thousands)	Less Than 1 Fair Value	2 Months Unrealized Loss	12 Months Fair Value	s or More Unrealized Loss	Total Fair Value	Unrealized Loss
Available-for-Sale:						
U.S. Treasury securities	\$1,021	\$ (1)	\$	\$	\$1,021	\$ (1)
Obligations of U.S. Government Corporations						
and Agencies:						
Mortgage-backed	86,618	(1,177)	11,234	(233)	97,852	(1,410)
Other	12,962	(79)			12,962	(79)
Obligations of state and political subdivisions	26,163	(258)	8,105	(150)	34,268	(408)
Corporate debt securities	27,527	(531)	19,433	(808)	46,960	(1,339)
Marketable equity securities						
	\$154,291	\$ (2,046)	\$38,772	\$ (1,191)	\$193,063	\$ (3,237)

The Corporation invests in various forms of agency debt including mortgage-backed securities and callable debt. The mortgage-backed securities are issued by FHLMC ("Federal Home Loan Mortgage Corporation"), FNMA ("Federal

National Mortgage Association") or GNMA ("Government National Mortgage Association"). The municipal securities consist of general obligations and revenue bonds. The marketable equity securities consist of stocks in other bank holding companies. The fair market value of the above securities is influenced by market interest rates, prepayment speeds on mortgage securities, bid-offer spreads in the market place and credit premiums for various types of agency debt. These factors change continuously and therefore the market value of these securities may be higher or lower than the Corporation's carrying value at any measurement date. Management does not believe any of their 23 securities with a one year or less unrealized loss position or any of their 12 securities with a greater than one year unrealized loss position as of March 31, 2016, represent an other-than-temporary impairment, as these unrealized losses relate principally to changes in interest rates subsequent to the acquisition of the specific securities.

NOTE 4 — LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans

Net loans are stated at their outstanding unpaid principal balances, net of deferred fees or costs, unearned income and the allowance for loan losses. Interest on loans is recognized as income over the term of each loan, generally, by the accrual method. Loan origination fees and certain direct loan origination costs have been deferred with the net amount amortized using the straight line method or the interest method over the contractual life of the related loans as an interest yield adjustment.

Residential mortgage loans held for resale are carried at the lower of cost or market on an aggregate basis determined by independent pricing from appropriate federal or state agency investors. These loans are sold without recourse.

The loans receivable portfolio is segmented into commercial, residential and consumer loans. Commercial loans consist of the following classes: Commercial and Industrial and Commercial Real Estate.

Commercial and Industrial Lending

The Corporation originates commercial and industrial loans primarily to businesses located in its primary market area and surrounding areas. These loans are used for various business purposes, which include short-term loans and lines of credit to finance machinery and equipment, inventory and accounts receivable. Generally, the maximum term for loans extended on machinery and equipment is based on the projected useful life of such machinery and equipment. Most business lines of credit are written on demand and are reviewed annually.

Commercial and industrial loans are generally secured with short-term assets; however, in many cases, additional collateral such as real estate is provided as additional security for the loan. Loan-to-value maximum thresholds have been established by the Corporation and are specific to the type of collateral. Collateral values may be determined using invoices, inventory reports, accounts receivable aging reports, business financial statements, collateral appraisals, etc. Commercial and industrial loans are typically secured by personal guarantees of the borrower.

In underwriting commercial and industrial loans, an analysis is performed to evaluate the borrower's character and capacity to repay the loan, the adequacy of the borrower's capital and collateral, as well as the conditions affecting the borrower. Evaluation of the borrower's past, present and future cash flows is also an important aspect of the Corporation's analysis of the borrower's ability to repay.

Commercial and industrial loans generally present a higher level of risk than other types of loans due primarily to the effect of general economic conditions. Commercial and industrial loans are typically made on the basis of the borrower's ability to make repayment from cash flows from the borrower's primary business activities. As a result, the availability of funds for the repayment of commercial and industrial loans is dependent on the success of the business itself, which in turn, is likely to be dependent upon the general economic environment.

Commercial Real Estate Lending

The Corporation engages in commercial real estate lending in its primary market area and surrounding areas. The Corporation's commercial real estate portfolio is secured primarily by commercial retail space, commercial office buildings, residential housing and hotels. Generally, commercial real estate loans have terms that do not exceed twenty years, have loan-to-value ratios of up to eighty percent of the value of the collateral property, and are typically secured by personal guarantees of the borrowers.

In underwriting these loans, the Corporation performs a thorough analysis of the financial condition of the borrower, the borrower's credit history, and the reliability and predictability of the cash flow generated by the property securing the loan. The value of the property is determined by either independent appraisers or internal evaluations by Bank officers.

Commercial real estate loans generally present a higher level of risk than residential real estate secured loans. Repayment of loans secured by commercial real estate is typically dependent upon the successful operation of the related real estate project and/or the effect of the general economic conditions on income producing properties.

Residential Real Estate Lending (Including Home Equity)

The Corporation's residential real estate portfolio is comprised of one-to-four family residential mortgage loan originations, home equity term loans and home equity lines of credit. These loans are generated by the Corporation's marketing efforts, its present customers, walk-in customers and referrals. These loans originate primarily within or with customers from the Corporation's market area.

The Corporation's one-to-four family residential mortgage originations are secured primarily by properties located in its primary market area and surrounding areas. The Corporation offers fixed-rate mortgage loans with terms up to a maximum of twenty years for both permanent structures and those under construction. Generally, the majority of the Corporation's residential mortgage loans originate with a loan-to-value of eighty percent or less, or those with primary mortgage insurance at ninety-five percent or less. Generally, home equity term loans are secured by the borrower's primary residence with a maximum loan-to-value of eighty percent and a maximum term of fifteen years. Generally, home equity lines of credit are secured by the borrower's primary residence with a maximum loan-to-value of eighty percent and a maximum term of twenty years.

In underwriting one-to-four family residential mortgage loans, the Corporation evaluates the borrower's ability to make monthly payments, the borrower's repayment history and the value of the property securing the loan. The ability and willingness to repay is determined by the borrower's employment history, current financial conditions and credit background. A majority of the properties securing residential real estate loans made by the Corporation are appraised by independent appraisers. The Corporation generally requires mortgage loan borrowers to obtain an attorney's title opinion or title insurance and fire and property insurance, including flood insurance, if applicable.

Residential mortgage loans, home equity term loans and home equity lines of credit generally present a lower level of risk than consumer loans because they are secured by the borrower's primary residence. Risk is increased when the Corporation is in a subordinate position, especially to another lender, for the loan collateral.

Consumer Lending

The Corporation offers a variety of secured and unsecured consumer loans, including vehicle loans, stock loans and loans secured by financial institution deposits. These loans originate primarily within or with customers from the market area.

Consumer loan terms vary according to the type and value of collateral and creditworthiness of the borrower. In underwriting personal loans, a thorough analysis is performed regarding the borrower's willingness and financial ability to repay the loan as agreed. The ability to repay is determined by the borrower's employment history, current financial condition and credit background.

Consumer loans may entail greater credit risk than residential real estate loans, particularly in the case of personal loans which are unsecured or are secured by rapidly depreciable assets, such as automobiles or recreational equipment. In such cases, repossessed collateral for a defaulted personal loan may not provide an adequate source of repayment of the outstanding loan balance as a result of the greater likelihood of damage, loss or depreciation. In addition, personal loan collections are dependent on the borrower's continuing financial stability and therefore, are more likely to be affected by adverse personal circumstances. Furthermore, the application of various federal and state laws, including bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans.

Delinquent Loans

Generally, a loan is considered to be past-due when scheduled loan payments are in arrears 10 days or more. Delinquent notices are generated automatically when a loan is 10 or 15 days past-due depending on loan type. Collection efforts continue on past-due loans that have not been brought current, when it is believed that some chance exists for improvement in the status of the loan. Past-due loans are continually evaluated with the determination for charge-off being made when no reasonable chance remains that the status of the loan can be improved.

Commercial and Industrial and Commercial Real Estate loans are charged off in whole or in part when they become sufficiently delinquent based upon the terms of the underlying loan contract and when a collateral deficiency exists. Because all or part of the contractual cash flows are not expected to be collected, the loan is considered to be impaired, and the Bank estimates the impairment based on its analysis of the cash flows or collateral estimated at fair value less cost to sell.

Residential Real Estate and Consumer loans are charged off when they become sufficiently delinquent based upon the terms of the underlying loan contract and when the value of the underlying collateral is not sufficient to support the loan balance and a loss is expected. At that time, the amount of estimated collateral deficiency, if any, is charged off for loans secured by collateral, and all other loans are charged off in full. Loans with collateral are charged down to the estimated fair value of the collateral less cost to sell.

Loans in which the borrower is in bankruptcy are considered on a case by case basis and are either charged off or reaffirmed by the borrower.

Generally, a loan is classified as non-accrual and the accrual of interest on such a loan is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectability of principal or interest, even though the loan may currently be performing. A loan may remain on accrual status if it is well secured (or supported by a strong guarantee) and in the process of collection. When a loan is placed on non-accrual status, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in prior years is charged against interest income. Certain non-accrual loans may continue to perform; that is, payments are still being received. Generally, the payments are applied to principal. These loans remain under constant scrutiny, and if performance continues, interest income may be recorded on a cash basis based on management's judgment as to collectability of principal.

Allowance for Loan Losses

The allowance for loan losses is established through provisions for loan losses charged against income. Loans deemed to be uncollectible are charged against the allowance for loan losses and subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is maintained at a level estimated by management to be adequate to absorb potential loan losses. Management's periodic evaluation of the adequacy of the allowance for loan losses is based on the Corporation's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay (including the timing of future payments), the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions, and other relevant factors. This evaluation is inherently subjective as it requires material estimates including the amounts and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are individually classified as impaired. Select loans are not aggregated for collective impairment evaluation, as such;

all loans are subject to individual impairment evaluation should the facts and circumstances pertinent to a particular loan suggest that such evaluation is necessary. Factors considered by management in determining impairment include payment status and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. If a loan is impaired, a portion of the allowance may be allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from collateral. Troubled debt restructurings are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a troubled debt restructuring is considered to be a collateral dependent loan, the loans may be reported, net, at the fair value of the collateral. For troubled debt restructurings that subsequently default, the Corporation determines the amount of reserve in accordance with the accounting policy for the allowance for loan losses.

The general component covers all other loans not identified as impaired and is based on historical losses and qualitative factors. The historical loss component of the allowance is determined by losses recognized by portfolio segment over a time period that management has determined represents the current credit cycle. Qualitative factors impacting each portfolio segment may include: delinquency trends, loan volume trends, Bank policy changes, management processes and oversight, economic trends (including change in consumer and business disposable incomes, unemployment and under-employment levels, and other conditions), concentrations by industry or product, internal and external loan review processes, collateral value and market conditions, and external factors including regulatory issues and competition.

The unallocated component of the allowance is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A reserve for unfunded lending commitments is provided for possible credit losses on off-balance sheet credit exposures. The reserve for unfunded lending commitments represents management's estimate of losses inherent in its unfunded loan commitments and, if necessary, is recorded in other liabilities on the Consolidated Balance Sheet. As of March 31, 2016 and December 31, 2015, the amount of the reserve for unfunded lending commitments was \$185,000 and \$184,000, respectively.

The Corporation is subject to periodic examination by its federal and state examiners, and may be required by such regulators to recognize additions to the allowance for loan losses based on their assessment of credit information available to them at the time of their examinations.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the original loan agreement. Under current accounting standards, the allowance for loan losses related to impaired loans is based on discounted cash flows using the loan's effective interest rate at inception or the fair value of the collateral for certain collateral dependent loans.

The restructuring of a loan is considered a "troubled debt restructuring" if both the following conditions are met: (i) the borrower is experiencing financial difficulties, and (ii) the Bank has granted a concession. The most common concessions granted include one or more modifications to the terms of the debt, such as (a) a reduction in the interest rate for the remaining life of the debt, (b) an extension of the maturity date at an interest rate lower than the current market rate for new debt with similar risk, (c) a temporary period of interest-only payments, and (d) a reduction in the contractual payment amount for either a short period or remaining term of the loan. A less common concession is the forgiveness of a portion of the principal.

The determination of whether a borrower is experiencing financial difficulties takes into account not only the current financial condition of the borrower, but also the potential financial condition of the borrower were a concession not granted. Similarly, the determination of whether a concession has been granted is very subjective in nature. For example, simply extending the term of a loan at its original interest rate or even at a higher interest rate could be interpreted as a concession unless the borrower could readily obtain similar credit terms from a different lender.

Loans modified in a troubled debt restructuring are considered impaired and may or may not be placed on non-accrual status until the Bank determines the future collection of principal and interest is reasonably assured, which generally

requires that the borrower demonstrates a period of performance according to the restructured terms of six months.

The Bank utilizes a risk grading matrix as a tool for managing credit risk in the loan portfolio and assigns an asset quality rating (risk grade) to all Commercial and Industrial, Commercial Real Estate, Residential Real Estate and Consumer borrowings. An asset quality rating is assigned using the guidance provided in the Bank's loan policy. Primary responsibility for assigning the asset quality rating rests with the lender. The asset quality rating is validated periodically by both an internal and external loan review process.

The commercial loan grading system focuses on a borrower's financial strength and performance, experience and depth of management, primary and secondary sources of repayment, the nature of the business and the outlook for the particular industry. Primary emphasis is placed on the financial condition and trends. The grade also reflects current economic and industry conditions; as well as other variables such as liquidity, cash flow, revenue/earnings trends, management strengths or weaknesses, quality of financial information, and credit history.

The loan grading system for Residential Real Estate and Consumer loans focuses on the borrower's credit score and credit history, debt-to-income ratio and income sources, collateral position and loan-to-value ratio, as well as other variables such as current economic conditions, and individual strengths and weaknesses.

Risk grade characteristics are as follows:

Risk Grade 1 – MINIMAL RISK through Risk Grade 6 – MANAGEMENT ATTENTION (Pass Grade Categories)

Risk is evaluated via examination of several attributes including but not limited to financial trends, strengths and weaknesses, likelihood of repayment when considering both cash flow and collateral, sources of repayment, leverage position, management expertise, and repayment history.

At the low-risk end of the rating scale, a risk grade of 1 – Minimal Risk is the grade reserved for loans with exceptional credit fundamentals and virtually no risk of default or loss. Loan grades then progress through escalating ratings of 2 through 6 based upon risk. Risk Grade 2 – Modest Risk are loans with sufficient cash flows; Risk Grade 3 – Average Risk are loans with key balance sheet ratios slightly above the borrower's peers; Risk Grade 4 – Acceptable Risk are loans with key balance sheet ratios usually near the borrower's peers, but one or more ratios may be higher; and Risk Grade 5 – Marginally Acceptable are loans with strained cash flow, increasing leverage and/or weakening markets. Risk Grade 6 – Management Attention are loans with weaknesses resulting from declining performance trends and the borrower's cash flows may be temporarily strained. Loans in this category are performing according to terms, but present some type of potential concern.

<u>Risk Grade 7 – SPECIAL MENTION (Non-Pass Category)</u>

Generally, these loans or assets are currently protected, but are "Potentially Weak". They constitute an undue and unwarranted credit risk but not to the point of justifying a classification of substandard.

Assets in this category are currently protected but have potential weakness which may, if not checked or corrected, weaken the asset or inadequately protect the Bank's credit position at some future date. No loss of principal or interest is envisioned; however, they constitute an undue credit risk that may be minor but is unwarranted in light of the circumstances surrounding a specific asset. Risk is increasing beyond that at which the loan originally would have been granted. Historically, cash flows are inconsistent; financial trends show some deterioration. Liquidity and leverage are above industry averages. Financial information could be incomplete or inadequate. A Special Mention asset has potential weaknesses that deserve management's close attention.

Risk Grade 8 - SUBSTANDARD (Non-Pass Category)

Generally, these assets are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have "well-defined" weaknesses that jeopardize the full liquidation of the debt.

They are characterized by the distinct possibility that the Bank will sustain some loss if the aggregate amount of substandard assets is not fully covered by the liquidation of the collateral used as security. Substandard loans have a high probability of payment default; are inadequately protected by the current sound net worth, paying capacity of the borrower, or pledged collateral; and may have other well-defined weaknesses. Such assets require more intensive supervision by Bank Management.

Risk Grade 9 - DOUBTFUL (Non-Pass Category)

Generally, loans graded doubtful have all the weaknesses inherent in a substandard loan with the added factor that the weaknesses are pronounced to a point whereby the basis of current information, conditions, and values, collection or liquidation in full is deemed to be highly improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors that may work to strengthen the asset, its classification is deferred until, for example, a proposed merger, acquisition, liquidation procedure, capital injection, perfection of liens on additional collateral and/or refinancing plan is completed. Loans are graded doubtful if they contain weaknesses so serious that collection or liquidation in full is questionable.

The following table presents the classes of the loan portfolio summarized by risk rating as of March 31, 2016 and December 31, 2015:

(Dollars in thousands)	Commerc		Commercial Real Estate			
	March December		March 31,	December 31,		
	31, 2016	2015	2016	2015		
Grade: 1-6 Pass 7 Special Mention 8 Substandard 9 Doubtful Add (deduct): Unearned discount and	\$81,810 4,156	\$ 80,730 4,194	\$ 242,242 8,144 10,724	\$ 242,546 3,890 12,238		
Net deferred loan fees and costs	134	150	367	344		
Total loans	\$86,100	\$ 85,074	\$ 261,477	\$ 259,018		
		al Real Estate Home Equity December 3	March	ner Loans December 31,		
	2016	2015	2016	2015		
Grade: 1-6 Pass 7 Special Mention 8 Substandard 9 Doubtful Add (deduct): Unearned discount and Net deferred loan fees and costs Total loans	\$ 163,666 1,646 1,166 (11 29 \$ 166,496	5 \$ 163,690 1,667 1,245) (15 41	\$5,653 37 3) 94 \$5,787	\$ 5,764 26 4 96 \$ 5,890		
	Total Loa March 31, 2016	December 31	,			
Grade:						
1-6 Pass	\$493,371	•				
7 Special Mention8 Substandard	13,983 11,893	9,777 13,487				
9 Doubtful	11,073	13,107				
Add (deduct): Unearned discount and Net deferred loan fees and costs Total loans	(11 624 \$519,860) (15 631) \$ 516,610)			

Commercial and Industrial and Commercial Real Estate include loans categorized as tax-free in the amounts of \$46,539,000 and \$2,930,000, at March 31, 2016 and \$43,817,000 and \$2,992,000 at December 31, 2015. Loans held for sale amounted to \$2,100,000 at March 31, 2016 and \$1,929,000 at December 31, 2015.

The activity in the allowance for loan losses, by loan class, is summarized below for the periods indicated.

(Dollars in thousands) As of and for the three month period ended	Commercial and Industrial	Commercial Real Estate	Residential Real Estate	Consumer	Unallocate	edFotal
March 31, 2016:						
Allowance for Loan Losses: Beginning balance	\$ 725	\$ 3,983	\$1,777	\$ 96	\$ 158	\$6,739
Charge-offs	Ψ 723	Ψ 5,705	Ψ 1,777	(23)		(23)
Recoveries			12	1		13
Provision	6	4.2.002	(40)		290	283
Ending Balance	\$ 731	\$ 3,983	\$1,749	\$ 101	\$ 448	\$7,012
Ending balance: individually evaluated for impairment	\$	\$431	\$ 19	\$	\$	\$450
Ending balance: collectively evaluated for impairment	\$ 731	\$ 3,552	\$1,730	\$ 101	\$ 448	\$6,562
Loans Receivable:						
Ending Balance	\$ 86,100	\$ 261,477	\$ 166,496	\$ 5,787	\$	\$519,860
Ending balance: individually evaluated for	\$ 465	\$ 12,858	\$836	\$	\$	\$14,159
impairment Ending balance: collectively evaluated for						
impairment	\$ 85,635	\$ 248,619	\$ 165,660	\$ 5,787	\$	\$505,701
(Dollars in thousands)	Commercial	Commercial	Residential			
(Dollars in thousands)	and		Real	Consumer	· Unallocate	edFotal
		Commercial Real Estate		Consumer	· Unallocate	edFotal
(Dollars in thousands) As of and for the three month period ended March 31, 2015:	and		Real	Consumer	· Unallocate	edFotal
As of and for the three month period ended	and	Real Estate	Real	Consumer	· Unallocate	edΓotal
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance	and Industrial \$ 542	Real Estate \$ 3,176	Real Estate \$1,928	\$ 107	\$ 637	\$6,390
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs	and Industrial	Real Estate \$ 3,176	Real Estate	\$ 107 (14)	\$ 637	\$6,390 (118)
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs Recoveries	and Industrial \$ 542 (2)	Real Estate \$ 3,176 (43)	Real Estate \$ 1,928 (59)	\$ 107 (14) 1	\$ 637	\$6,390 (118)
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs Recoveries Provision	and Industrial \$ 542 (2)	Real Estate \$ 3,176 (43) (114)	Real Estate \$ 1,928 (59)	\$ 107 (14) 1 (4)	\$ 637	\$6,390 (118) 1 212
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs Recoveries	and Industrial \$ 542 (2) 147 \$ 687	\$ 3,176 (43) (114) \$ 3,019	Real Estate \$ 1,928 (59) (17) \$ 1,852	\$ 107 (14) 1 (4) \$ 90	\$ 637 200 \$ 837	\$6,390 (118) 1 212 \$6,485
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs Recoveries Provision Ending Balance Ending balance: individually evaluated for impairment	and Industrial \$ 542 (2)	Real Estate \$ 3,176 (43) (114)	Real Estate \$ 1,928 (59)	\$ 107 (14) 1 (4)	\$ 637 200	\$6,390 (118) 1 212
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs Recoveries Provision Ending Balance Ending balance: individually evaluated for impairment Ending balance: collectively evaluated for	and Industrial \$ 542 (2) 147 \$ 687	\$ 3,176 (43) (114) \$ 3,019	Real Estate \$ 1,928 (59) (17) \$ 1,852	\$ 107 (14) 1 (4) \$ 90	\$ 637 200 \$ 837	\$6,390 (118) 1 212 \$6,485
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs Recoveries Provision Ending Balance Ending balance: individually evaluated for impairment	and Industrial \$ 542 (2) 147 \$ 687 \$	\$ 3,176 (43) (114) \$ 3,019	Real Estate \$ 1,928 (59) (17) \$ 1,852 \$ 66	\$ 107 (14) 1 (4) \$ 90 \$	\$ 637 200 \$ 837 \$	\$6,390 (118) 1 212 \$6,485 \$92
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs Recoveries Provision Ending Balance Ending balance: individually evaluated for impairment Ending balance: collectively evaluated for impairment Loans Receivable:	and Industrial \$ 542 (2) 147 \$ 687 \$ \$ 687	\$3,176 (43) (114) \$3,019 \$26 \$2,993	Real Estate \$ 1,928 (59) (17) \$ 1,852 \$ 66 \$ 1,786	\$ 107 (14) 1 (4) \$ 90 \$	\$ 637 200 \$ 837 \$	\$6,390 (118) 1 212 \$6,485 \$92 \$6,393
As of and for the three month period ended March 31, 2015: Allowance for Loan Losses: Beginning balance Charge-offs Recoveries Provision Ending Balance Ending balance: individually evaluated for impairment Ending balance: collectively evaluated for impairment	and Industrial \$ 542 (2) 147 \$ 687 \$	\$ 3,176 (43) (114) \$ 3,019	Real Estate \$ 1,928 (59) (17) \$ 1,852 \$ 66	\$ 107 (14) 1 (4) \$ 90 \$	\$ 637 200 \$ 837 \$	\$6,390 (118) 1 212 \$6,485 \$92

Ending balance: individually evaluated for

impairment

Ending balance: collectively evaluated for \$80,629 \$250,608 \$160,456 \$5,063 \$ \$496,756

impairment

(Dollars in thousands)	and	Commercial Real Estate	Real		r Unallocate	edTotal
A CD 1 21 2015	Industrial		Estate			
As of December 31, 2015:						
Allowance for Loan Losses:						
Beginning balance	\$ 542	\$ 3,176	\$1,928	\$ 107	\$ 637	\$6,390
Charge-offs	(2)	(1,759)	(210) (45)	(2,016)
Recoveries	22	59	1	6		88
Provision	163	2,507	58	28	(479) 2,277
Ending Balance	\$ 725	\$ 3,983	\$1,777	\$ 96	\$ 158	\$6,739
Ending balance: individually evaluated for impairment	\$	\$ 309	\$31	\$	\$	\$340
Ending balance: collectively evaluated for impairment	\$ 725	\$ 3,674	\$1,746	\$ 96	\$ 158	\$6,399
Loans Receivable:						
Ending Balance	\$ 85,074	\$ 259,018	\$166,628	\$ 5,890	\$	\$516,610
Ending balance: individually evaluated for impairment	\$ 399	\$ 12,057	\$911	\$	\$	\$13,367
Ending balance: collectively evaluated for impairment	\$ 84,675	\$ 246,961	\$165,717	\$ 5,890	\$	\$503,243

Of the \$1,303,000 in foreclosed assets held for resale at March 31, 2016, \$87,000 was secured by residential real estate, \$50,000 was secured by land, and \$1,166,000 was secured by commercial real estate. Of the \$1,472,000 in foreclosed assets held for resale at December 31, 2015, \$256,000 was secured by residential real estate, \$50,000 was secured by land, and \$1,166,000 was secured by commercial real estate. At March 31, 2016 and December 31, 2015, all foreclosed assets were held as the result of obtaining physical possession. Consumer mortgage loans secured by residential real estate for which the bank has entered into formal foreclosure proceedings but for which physical possession of the property has yet to be obtained amounted to \$311,000 at March 31, 2016 and \$221,000 at December 31, 2015. These balances were not included in foreclosed assets held for resale at March 31, 2016 or December 31, 2015.

From time to time, the Bank may agree to modify the contractual terms of a borrower's loan. In cases where the modifications represent a concession to a borrower experiencing financial difficulty, the modification is considered a troubled debt restructuring ("TDR").

The outstanding balance of TDRs as of March 31, 2016 and December 31, 2015 was \$11,308,000 and \$11,096,000, respectively. The increase in TDRs was attributable to deterioration in the respective borrowers' financial position, and in some cases a declining collateral value, along with the Bank's proactive monitoring of the loan portfolio. There were \$31,000 in unfunded commitments on TDRs at March 31, 2016 and December 31, 2015.

During the three months ended March 31, 2016, four loans with a combined post modification balance of \$429,000 were classified as TDRs, as compared to the same period in 2015, when two loans with a combined post modification balance of \$4,249,000 were classified as TDRs. The loan modifications for the three months ended March 31, 2016 consisted of three term modifications and one payment modification. The loan modifications for the three months ended March 31, 2015 consisted of one term modification and one payment modification.

The following table presents the unpaid balance of TDRs at the dates indicated:

(Dollars in thousands)

	March 31,	December 31,
	2016	2015
Non-accrual TDRs	\$ 313	\$ 477
Accruing TDRs	10,995	10,619
Total	\$ 11,308	\$ 11,096

At March 31, 2016, four Commercial Real Estate loans classified as TDRs with a combined recorded investment of \$902,000 were not in compliance with the terms of their restructure, compared to March 31, 2015 when six Commercial Real Estate loans classified as TDRs with a combined recorded investment of \$2,108,000 were not in compliance with the terms of their restructure.

During the three months ended March 31, 2016, no loans that were modified as TDRs within the preceding twelve months had experienced payment defaults, as compared to the same period in 2015 when three Commercial Real Estate loans totaling \$350,000 that were modified as TDRs within the preceding twelve months had experienced payment defaults.

The following table presents information regarding the loan modifications categorized as TDRs during the three months ended March 31, 2016 and March 31, 2015:

(Dollars in thousands)

	Three Months Ended March 31, 2016							
	Pre-Modification			Post-Modification				
	Numb@utstanding Recorded			Outstanding Recorded			Recorded	
	of Contr	Inves	tment	Inves	tment	In	vestment	
Commercial and Industrial	3	\$	68	\$	68	\$	67	
Commercial Real Estate	1		361		361		360	
Total	4	\$	429	\$	429	\$	427	

(Dollars in thousands)

Three Months Ended March 31, 2015								
Pre-Modification				st-Modification				
Numl@ntstanding Recorded			Ou	tstanding Recorded	Recorded			
of Con	Inve tracts	estment	Inv	estment	Investment			
1	\$	23	\$	23	\$ 23			
1		4,226		4,226	4,226			
2	\$	4,249	\$	4,249	\$ 4,249			
	Nun	Pre Number of Inv Contract 1 \$ 1	Pre-Modification Numbertstanding Recorded of Investment Contracts 1 \$ 23 1 4,226	Pre-Modification Post Numbertstanding Recorded Out of Investment Contracts 1 \$ 23 \$ \$ 1 4,226	Pre-Modification Post-Modification Numbertstanding Recorded Outstanding Recorded of Investment Contracts 1 \$ 23 \$ 23 1 4,226 \$ 4,226			

The following table provides detail regarding the types of loan modifications made for loans categorized as TDRs during the three months ended March 31, 2016 and March 31, 2015 with the total number of each type of modification performed.

	Three Months Ended March 31, 2016			Three Months Ended March 31, 2015			
	Rate Term	Payment	Number	Rate Term	Payment	Number	
	Modifi Modification	Modification	Modified	Modifi Mtidif ication	Modification	Modified	
Commercial and Industrial	2	1	3	1		1	
Commercial Real Estate	1		1		1	1	

Total 3 1 4 1 1 2

The recorded investment, unpaid principal balance, and the related allowance of the Corporation's impaired loans are summarized below for the periods ended March 31, 2016 and December 31, 2015.

(Dollars in thousands)	March 31, 2016 Unpaid Recorded Principal InvestmenBalance		December 31, 2015 Unpaid Related Recorded Principal Allowance InvestmenBalance		al Related		
With no related allowance recorded:							
Commercial and Industrial	\$465	\$465	\$	\$399	\$399	\$	
Commercial Real Estate	7,046	8,234		7,853	9,524		
Residential Real Estate	413	556		475	657		
With an allowance recorded: Commercial Real Estate Residential Real Estate Total	5,812 423 \$14,159	7,167 423 \$16,845	\$ 431 19 450	4,204 436 \$13,367	4,204 436 \$15,220	\$	309 31 340
Total consists of:	* 4.5 *			4.200	4.200		
Commercial and Industrial	\$465	\$465	\$ 	\$399	\$399	\$	
Commercial Real Estate	\$12,858	\$15,401	\$ 	\$12,057	\$13,728	\$	309
Residential Real Estate	\$836	\$979	\$ 19	\$911	\$1,093	\$	31

At March 31, 2016 and December 31, 2015, \$11,308,000 and \$11,096,000 of loans classified as TDRs were included in impaired loans with a total allocated allowance of \$282,000 and \$309,000, respectively. The recorded investment represents the loan balance reflected on the Consolidated Balance Sheets net of any charge-offs. The unpaid principal balance is equal to the gross amount due on the loan.

The average recorded investment and interest income recognized for the Corporation's impaired loans are summarized below for the three months ended March 31, 2016 and 2015.

(Dollars in thousands)	For the Three Mor March 31, 2016	nths Ended	For the Three Months Ended March 31, 2015		
	Average	Interest	Average	Interest	
	Recorded	Income	Recorded	Income	
	Investment	Recognized	Investment	Recognized	
With no related allowance recorded:					
Commercial and Industrial	\$ 432	\$ 5	\$ 408	\$ 4	
Commercial Real Estate	6,965	88	6,941	106	

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Residential Real Estate Consumer	41	5		685 3	
With an allowance recorded:					
Commercial Real Estate	5,4	192	37	260	
Residential Real Estate	43	0		556	
Total	\$ 13	,734 \$	130 \$	8,853	\$ 110
Total consists of:					
Commercial and Industrial	\$ 43	2 \$	5 \$	408	\$ 4
Commercial Real Estate	\$ 12	,457 \$	125 \$	7,201	\$ 106
Residential Real Estate	\$ 84	5 \$	\$	1,241	\$
Consumer	\$	\$	\$	3	\$

Of the \$130,000 and \$110,000 in interest income recognized on impaired loans for the three months ended March 31, 2016 and 2015, respectively, no interest income was recognized with respect to non-accrual loans.

Loans receivable on non-accrual status, foreclosed assets held for resale and loans past-due 90 days or more and still accruing, as of March 31, 2016 and December 31, 2015 were as follows:

(Dollars in thousands)

	March 31, Dece	
	2016	2015
Commercial real estate	\$ 2,328	\$ 1,837
Residential real estate	836	911
Total non-accrual loans	3,164	2,748
Foreclosed assets held for resale	1,303	1,472
Loans past-due 90 days or more and still accruing	83	166
Total non-performing assets	\$ 4,550	\$ 4,386

The following tables present the classes of the loan portfolio summarized by the past-due status at March 31, 2016 and December 31, 2015:

(Dollars in thousands)

(Bonars in thousands)	30-59 Days Past Due	60-89 Days Past Due	90 Days or Greater Past Due	Total Past Due	Current	Total Loans	90 Days Or Greater Past Due and Still Accruing
March 31, 2016:							
Commercial and Industrial Commercial Real Estate	827	\$ 712	\$ 1,662	\$ 647 3,201	\$85,453 258,276	\$86,100 261,477	\$
Residential Real Estate	1,228	262	893	2,383	164,113	166,496	83
Consumer Total	12 \$ 2,714	1 \$ 975	\$ 2,555	13 \$ 6,244	5,774 \$513,616	5,787 \$519,860	\$ 83
(Dollars in thousands)	4 2, , 2 .	4 2.16	¥ 2 ,000	~ ~,	4010,010	4019,000	90 Days Or Greater
			90 Days				Past Due
	30-59 Days	60-89 Days	90 Days or Greater	Total		Total	Past Due and Still
	30-59 Days Past Due	60-89 Days Past Due	90 Days or Greater Past Due	Total Past Due	Current	Total Loans	
December 31, 2015:	Past Due	•	or Greater		Current		and Still
December 31, 2015: Commercial and Industrial Commercial Real Estate Residential Real Estate	Past Due	•	or Greater		Current \$85,040 257,215 163,800		and Still
Commercial and Industrial Commercial Real Estate	Past Due \$ 34 316	Past Due \$	or Greater Past Due \$ 1,484	Past Due \$ 34 1,803	\$85,040 257,215	Loans \$85,074 259,018	and Still Accruing

At March 31, 2016 and December 31, 2015, the only commitment to lend additional funds with respect to impaired loans was an outstanding irrevocable letter of credit in the amount of \$2,185,000 associated with a loan to a developer of a residential sub-division that was classified as a TDR at March 31, 2016 and December 31, 2015.

NOTE 5 — BORROWINGS

Short-Term Borrowings

Short-term borrowings include federal funds purchased, securities sold under agreements to repurchase, Federal Discount Window, and Federal Home Loan Bank ("FHLB") advances, which generally represent overnight or less than 30-day borrowings.

Securities Sold Under Agreements to Repurchase ("Repurchase Agreements")

The Corporation enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities. Under these arrangements, the Corporation may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Corporation to repurchase the assets.

As a result, these repurchase agreements are accounted for as collateralized financing agreements (i.e., secured borrowings) and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability on the Corporation's Consolidated Balance Sheets, while the securities underlying the repurchase agreements remain in the respective investment securities asset accounts. In other words, there is not offsetting or netting of the investment securities assets with the repurchase agreement liabilities. In addition, as the Corporation does not enter into reverse repurchase agreements, there is no such offsetting to be done with the repurchase agreements.

The right of setoff for a repurchase agreement resembles a secured borrowing, whereby the collateral would be used to settle the fair value of the repurchase agreement should the Corporation be in default (e.g., fails to make an interest payment to the counterparty). The collateral is held by a correspondent bank in the counterparty's custodial account. The counterparty has the right to sell or repledge the investment securities.

The following table presents the short-term borrowings subject to an enforceable master netting arrangement or repurchase agreements as of March 31, 2016 and December 31, 2015.

(Dollars in thousands)		Gross	Net Amounts			
		Amounts	of Liabilities			
		Offset	Presented			
	Gross	in the	in the			
	Amounts of	Consolidated	Consolidated		Cash	
	Recognized	Balance	Balance	Financial	Collateral	Net
	Liabilities	Sheet	Sheet	Instruments	Pledge	Amount
March 31, 2016						
Repurchase agreements (a)	\$ 22,069	\$	\$ 22,069	\$ (22,069)	\$	\$
December 31, 2015						
Repurchase agreements (a)	\$ 20,779	\$	\$ 20,779	\$ (20,779)	\$	\$

(a) As of March 31, 2016 and December 31, 2015, the fair value of securities pledged in connection with repurchase agreements was \$27,102,000 and \$27,510,000, respectively.

The following table presents the remaining contractual maturity of the master netting arrangement or repurchase agreements as of March 31, 2016.

(Dollars in thousands)	Remaining Contractual Maturity of the Agreements					
	Overnight			Greater		
	and	Up to	30 -90	than		
	Continuous	30 days	Days	90 Days	Total	
March 31, 2016:		·		•		
Repurchase agreements and repurchase-to-maturity						
transactions:						
U.S. Treasury and/or agency securities	\$ 22,069	\$	\$	\$	\$ 22,069	
Total	\$ 22,069	\$	\$	\$	\$ 22,069	

Long-Term Borrowings

Long-term borrowings are comprised of advances from FHLB and a capital lease assumed as a result of the acquisition of Pocono Community Bank. Under terms of a blanket agreement, collateral for the FHLB loans is certain qualifying assets of the Corporation's banking subsidiary. The principal assets are real estate mortgages and certain investment securities.

NOTE 6 — COMMITMENTS AND CONTINGENCIES

In the normal course of business, there are various pending legal actions and proceedings that are not reflected in the consolidated financial statements. Management does not believe the outcome of these actions and proceedings will have a material effect on the consolidated financial position or results of operations of the Corporation.

NOTE 7 FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK AND CONCENTRATIONS $\overline{\text{OF}}$ CREDIT RISK

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of involvement the Corporation has in particular classes of financial instruments. The Corporation does not engage in trading activities with respect to any of its financial instruments with off-balance sheet risk.

The Corporation's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments.

The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

The Corporation may require collateral or other security to support financial instruments with off-balance sheet credit risk.

The contract or notional amounts at March 31, 2016 and December 31, 2015, were as follows:

(Dollars in thousands)

March 31, 2016 December 31, 2015

Financial instruments whose contract amounts represent credit risk: Commitments to extend credit

\$ 75,837 \$ 72,552

Financial standby letters of credit	\$ 525	\$ 475
Performance standby letters of credit	\$ 4,571	\$ 4,692

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses that may require payment of a fee. Since some of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Corporation upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, owner-occupied income-producing commercial properties, and residential real estate.

Standby letters of credit are conditional commitments issued by the Corporation to guarantee payment to a third party when a customer either fails to repay an obligation or fails to perform some non-financial obligation. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Corporation may hold collateral to support standby letters of credit for which collateral is deemed necessary.

NOTE 8 — FAIR VALUE MEASUREMENTS

Fair value measurement and disclosure guidance defines fair value as the price that would be received to sell the asset or transfer the liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. This guidance provides additional information on determining when the volume and level of activity for the asset or liability has significantly decreased. The guidance also includes information on identifying circumstances when a transaction may not be considered orderly.

Fair value measurement and disclosure guidance provides a list of factors that a reporting entity should evaluate to determine whether there has been a significant decrease in the volume and level of activity for the asset or liability in relation to normal market activity for the asset or liability. When the reporting entity concludes there has been a significant decrease in the volume and level of activity for the asset or liability, further analysis of the information from that market is needed and significant adjustments to the related prices may be necessary to estimate fair value in accordance with the fair value measurement and disclosure guidance.

This guidance clarifies that when there has been a significant decrease in the volume and level of activity for the asset or liability, some transactions may not be orderly. In those situations, the entity must evaluate the weight of the evidence to determine whether the transaction is orderly. The guidance provides a list of circumstances that may indicate that a transaction is not orderly. A transaction price that is not associated with an orderly transaction is given little, if any, weight when estimating fair value.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own belief about the assumptions market participants would use in pricing the asset or liability based upon the best information available in the circumstances. Fair value measurement and disclosure guidance establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

<u>Level 1 Inputs</u>: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

<u>Level 2 Inputs</u>: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability;

<u>Level 3 Inputs</u>: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth as follows.

Financial Assets Measured at Fair Value on a Recurring Basis

At March 31, 2016 and December 31, 2015, investments measured at fair value on a recurring basis and the valuation methods used are as follows:

(Dollars in thousands)

March 31, 2016

	Level 1	Level 2	Level 3	Total
Available-for-Sale Securities:				
U.S. Treasury securities	\$	\$1,022	\$	\$1,022
Obligations of U.S. Government Corporations and Agencies:				
Mortgage-backed		112,820		112,820
Other		21,336		21,336
Obligations of state and political subdivisions		200,590		200,590
Corporate debt securities		43,658		43,658
Marketable equity securities	1,965			1,965
Total	\$1,965	\$379,426	\$	\$381,391

(Dollars in thousands)

December 31, 2015

	Level 1	Level 2	Level 3	Total
Available-for-Sale Securities:				
U.S. Treasury securities	\$	\$1,021	\$	\$1,021
Obligations of U.S. Government Corporations and Agencies:				
Mortgaged-backed		112,474		112,474
Other		21,592		21,592
Obligations of state and political subdivisions		200,314		200,314
Corporate debt securities		47,833		47,833
Marketable equity securities	2,007			2,007
Total	\$2,007	\$383,234	\$	\$385,241

The estimated fair values of equity securities classified as Level 1 are derived from quoted market prices in active markets; these assets consist mainly of stocks held in other banks. The estimated fair values of all debt securities classified as Level 2 are obtained from nationally-recognized third-party pricing agencies. The estimated fair values are derived primarily from cash flow models, which include assumptions for interest rates, credit losses, and prepayment speeds. The significant inputs utilized in the cash flow models are based on market data obtained from sources independent of the Corporation (observable inputs), and are therefore classified as Level 2 within the fair value hierarchy. The Corporation does not have any Level 3 inputs for investments. There were no transfers between Level 1 and Level 2 during 2016 or 2015.

Financial Assets Measured at Fair Value on a Nonrecurring Basis

At March 31, 2016 and December 31, 2015, impaired loans measured at fair value on a non-recurring basis that are collateral dependent and the valuation methods used are as follows:

(Dollars in thousands)

	Level	Level 2	Level 3	Total
Assets at March 31, 2016				
Impaired loans:				
Commercial Real Estate	\$	\$	\$5,914	\$5,914
Residential Real Estate			574	574

Total impaired loans	\$	\$	\$6,488	\$6,488
(Dollars in thousands)				
	Level	Level	Level	Total
	1	2	3	Total
Assets at December 31, 2015				
Impaired loans:				
Commercial Real Estate	\$	\$	\$1,665	\$1,665
Residential Real Estate			631	631
Total impaired loans	\$	\$	\$2,296	\$2,296

The Bank's impaired loan valuation procedure for any loans greater than \$250,000 requires an appraisal to be obtained and reviewed annually at year end. A quarterly collateral evaluation is performed which may include a site visit, property pictures and discussions with realtors and other similar business professionals to ascertain current values. For impaired loans less than \$250,000 upon classification and annually at year end, the Bank completes a Certificate of Inspection, which includes an onsite inspection, insured values, tax assessed values, recent sales comparisons and a review of the previous evaluations. These assets are included as Level 3 fair values, based upon the lowest level that is significant to the fair value measurements. The fair value consists of the impaired loan balances less the valuation allowance and/or charge-offs. There were no transfers between valuation levels in 2016 and 2015.

Nonfinancial Assets Measured at Fair Value on a Nonrecurring Basis

At March 31, 2016 and December 31, 2015, there were no nonfinancial assets measured at fair value on a nonrecurring basis.

The Bank's foreclosed asset valuation procedure requires an appraisal, which considers the sales prices of similar properties in the proximate vicinity, to be completed periodically with the exception of those cases which the Bank has obtained a sales agreement. These assets are included as Level 3 fair values, based upon the lowest level that is significant to the fair value measurements. There were no transfers between valuation levels in 2016 and 2015.

The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis that are collateral dependent and for which the Bank has utilized Level 3 inputs to determine the fair value:

(Dollars in thousands)

Quantitative Information about Level 3 Fair Value Measurements Fair Weighted Value Estimate Valuation Technique Unobservable Input Average Range March 31, 2016 Impaired loans \$6,488 Appraisal of collateral^{1,3} Appraisal adjustments² (10%) - (63%)(19 %) December 31, 2015 Impaired loans \$2,296 Appraisal of collateral^{1,3} Appraisal adjustments² (10%) - (63%)(29)%)

¹Fair value is generally determined through independent appraisals of the underlying collateral, as defined by Bank regulators.

²Appraisals may be adjusted downward by management for qualitative factors such as economic conditions and estimated liquidation expenses. The typical range of appraisal adjustments are presented as a percent of the appraisal value.

³Includes qualitative adjustments by management and estimated liquidation expenses.

Fair Value of Financial Instruments

(Dollars in thousands)

	Carrying	Fair Value Measurements at March 31, 2016			ch 31, 2016
	Amount	Level 1	Level 2	Level 3	Total
FINANCIAL ASSETS:					
Cash and due from banks	\$7,830	\$7,830	\$	\$	\$7,830
Interest-bearing deposits in other banks	499		499		499
Time deposits with other banks	1,482		1,482		1,482
Investment securities available-for-sale	381,391	1,965	379,426		381,391
Investment securities held-to-maturity	23		24		24
Restricted investment in bank stocks	5,420		5,420		5,420
Net loans	512,848			508,428	508,428
Mortgage servicing rights	481			481	481
Accrued interest receivable	3,954		3,954		3,954
FINANCIAL LIABILITIES:					
Deposits	725,899		727,122		727,122
Short-term borrowings	65,749		65,749		65,749
Long-term borrowings	70,204		72,043		72,043
Accrued interest payable	434		434		434

OFF-BALANCE SHEET FINANCIAL INSTRUMENTS

(Dollars in thousands)	Carrying	Fair Value Measurements at December 31, 201			per 31, 2015
	Amount	Level 1	Level 2	Level 3	Total
FINANCIAL ASSETS:					
Cash and due from banks	\$7,474	\$7,474	\$	\$	\$7,474
Interest-bearing deposits in other banks	1,534		1,534		1,534
Time deposits with other banks	1,482		1,482		1,482
Investment securities available-for-sale	385,241	2,007	383,234		385,241
Investment securities held-to-maturity	26		27		27
Restricted investment in bank stocks	5,742		5,742		5,742
Net loans	509,871			498,671	498,671
Mortgage servicing rights	493			493	493
Accrued interest receivable	4,086		4,086		4,086
FINANCIAL LIABILITIES:					
Deposits	720,598		720,341		720,341
Short-term borrowings	80,539		80,539		80,539
Long-term borrowings	70,232		71,302		71,302
Accrued interest payable	382		382		382

OFF-BALANCE SHEET FINANCIAL INSTRUMENTS

The following information should not be interpreted as an estimate of the fair value of the entire Corporation since a fair value calculation is only provided for a limited portion of the Corporation's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Corporation's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Corporation's financial instruments at March 31, 2016 and December 31, 2015:

Cash and Due From Banks, Interest-Bearing Deposits in Other Banks, Time Deposits with Other Bank	s,
Restricted Investment in Bank Stocks, Accrued Interest Receivable and Accrued Interest Payable	

The fair values are equal to the current carrying values.

Investment Securities

The fair values of investment securities are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1) or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying on the securities' relationship to other benchmark quoted prices.

Loans

Fair values are estimated for categories of loans with similar financial characteristics. Loans were segregated by type such as Commercial and Industrial, Commercial and Residential Real Estate mortgages and Consumer. For estimation purposes, each loan category was further segmented into fixed and adjustable rate interest terms.

The fair value of each category of performing loans is calculated by discounting future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Fair value for impaired loans is based on management's estimate of future cash flows discounted using a rate commensurate with the risk associated with the estimated future cash flows or based on the value of the collateral if repayment is expected solely from collateral. The assumptions used by management are judgmentally determined using information regarding each specific borrower.

Mortgage Servicing Rights

Servicing rights are carried at cost. The carrying amount approximates fair value.

Deposits

The fair value of deposits with no stated maturity, such as demand deposits, savings accounts and money market accounts, is equal to the amount payable on demand at March 31, 2016 and December 31, 2015.

Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on similar term borrowings, to a schedule of aggregated expected monthly maturities on time deposits.

Short-Term and Long-Term Borrowings

The fair values of short-term borrowings are equal to the current carrying values, and long-term borrowings are estimated using discounted cash flow analyses based on the Corporation's incremental borrowing rate for similar instruments.

Off-Balance Sheet Financial Instruments

The fair values for the Corporation's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

NOTE 9 — EARNINGS PER SHARE

Basic earnings per share ("EPS") is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Corporation. Potential common shares that may be issued by the Corporation relate solely to outstanding stock options and are determined using the treasury stock method. The following table sets forth the computation of basic and diluted earnings per share.

(In thousands, except earnings per share)

	Three Months Ended	
	March 31	,
	2016	2015
Net income	\$ 2,176	\$ 2,449
Weighted-average common shares outstanding	5,620	5,568
Basic earnings per share	\$ 0.39	\$ 0.44
Weighted-average common shares outstanding	5,620	5,568
Common stock equivalents due to effect of stock options	2	2
Total weighted-average common shares and equivalents	5,622	5,570
Diluted earnings per share	\$ 0.39	\$ 0.44

Item 2. First Keystone Corporation Management's Discussion and Analysis of Financial Condition and Results of Operation

This quarterly report contains certain forward-looking statements, which are included pursuant to the "safeharbor" provisions of the Private Securities Litigation Reform Act of 1995, and reflect management's beliefs and expectations based on information currently available. These forward-looking statements are inherently subject to significant risks and uncertainties, including changes in general economic and financial market conditions, the Corporation's ability to effectively carry out its business plans and changes in regulatory or legislative requirements. Other factors that could cause or contribute to such differences are changes in competitive conditions, and pending or threatened litigation. Although management believes the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially.

CRITICAL ACCOUNTING ESTIMATES

The Corporation has chosen accounting policies that it believes are appropriate to accurately and fairly report its operating results and financial position, and the Corporation applies those accounting policies in a consistent manner. The Significant Accounting Policies are summarized in Note 1 to the consolidated financial statements included in the 2015 Annual Report on Form 10-K. There have been no changes to the Critical Accounting Estimates since the Corporation filed its Annual Report on Form 10-K for the year ended December 31, 2015.

RESULTS OF OPERATIONS

Quarter ended March 31, 2016 compared to quarter ended March 31, 2015

First Keystone Corporation realized earnings for the first quarter of 2016 of \$2,176,000, a decrease of \$273,000, or 11.1% from the first quarter of 2015. The decrease in net income for the three months ended March 31, 2016 was primarily due to a decrease in net investment securities gains.

On a per share basis, for the three months ended March 31, 2016, net income was \$0.39 versus \$0.44 for the same three month period of 2015. Cash dividends amounted to \$0.27 per share for the three months ended March 31, 2016 and 2015.

NET INTEREST INCOME

The major source of operating income for the Corporation is net interest income, defined as interest income less interest expense. In the first quarter of 2016, interest income amounted to \$7,969,000, an increase of \$60,000 or 0.8% from the first quarter of 2015, while interest expense amounted to \$1,310,000 in the first quarter of 2016, an increase of \$118,000, or 9.9% from the first quarter of 2015. As a result, net interest income decreased \$58,000 or 0.9% to \$6,659,000 from \$6,717,000 for the same period in 2015.

The Corporation's net interest margin for the three months ended March 31, 2016 was 3.18% compared to 3.33% for the three months ended March 31, 2015. The decrease in net interest margin was a result of the unprecedented continuing low interest rate environment.

PROVISION FOR LOAN LOSSES

The provision for loan losses for the three months ended March 31, 2016 and March 31, 2015 was \$283,000 and \$212,000, respectively. The increase in the provision for loan losses resulted from the Corporation's analysis of the current loan portfolio, including historic losses, past due trends, current economic conditions, and other relevant factors. Net charge-offs for the three months ended March 31, 2016 and 2015 were \$10,000 and \$117,000, respectively. See Allowance for Loan Losses on page 37 for further discussion.

NON-INTEREST INCOME

Total non-interest income was \$1,300,000 for the three months ended March 31, 2016, as compared to \$1,857,000 for the quarter ended March 31, 2015, a decrease of \$557,000, or 30.0%. Gains on sales of mortgage loans decreased \$79,000 or 43.6% due to a decrease in loans originated with the intent to sell and volume of loans sold.

Net gains on sales of investment securities decreased \$478,000 to \$14,000 for the first quarter of 2016 as compared to the quarter ended March 31, 2015. The Bank has taken gains and losses in the portfolio to reduce market risk and protect from further changes in value in the face of increases in long-term interest rates.

Excluding net investment securities gains and gains on sales of mortgage loans, non-interest income was \$1,184,000 for the first quarter of 2016 and 2015.

NON-INTEREST EXPENSE

Total non-interest expense was \$5,140,000 for the quarter ended March 31, 2016, as compared to \$5,283,000 for the quarter ended March 31, 2015. Non-interest expense decreased \$143,000 or 2.7%.

Expenses associated with employees (salaries and employee benefits) continue to be the largest category of non-interest expense. Salaries and benefits amounted to \$2,786,000 or 54.2% of total non-interest expense for the three months ended March 31, 2016, as compared to 53.8% for the same three months of 2015. Net occupancy, furniture and equipment, and computer expense amounted to \$772,000 for the three months ended March 31, 2016, a decrease of \$77,000 or 9.1%. The decrease was due to lower maintenance and utilities costs. FDIC insurance expense increased \$30,000 or 24.2% from the first quarter of 2015. FDIC insurance expense varies with changes in net asset size, risk ratings, and FDIC derived assessment rates. ATM and debit card fees expense increased \$14,000 or 11.2% to \$139,000 for the three months ended March 31, 2016 due to increased costs related to debit card production and transaction processing. Data processing expenses decreased \$28,000 or 17.4% to \$133,000 for the three months ended March 31, 2016. In 2015, the Bank, realized expenses related to the conversion to an outsourced data processing system for item processing and check image solutions, plus normal outsourcing fees for the Bank's core processing system. Foreclosed assets held for resale expense increased \$44,000 due to costs associated with the maintenance and sales of eight properties in 2016, and four properties in 2015. Other non-interest expense amounted to \$696,000 for the three months ended March 31, 2016, a decrease of \$74,000 or 9.6% as compared to the three months ended March 31, 2015. The decrease was due to the completion of amortization of the core deposit intangible associated with the acquisition of Pocono Community Bank in November 2007. The core deposit intangible was fully amortized effective June 2015.

INCOME TAXES

Income tax expense amounted to \$360,000 for the three months ended March 31, 2016, as compared to \$630,000 for the three months ended March 31, 2015, a decrease of \$270,000. The effective total income tax rate was 14.2% for the first quarter of 2016 as compared to 20.5% for the first quarter of 2015. The decrease in the effective tax rate was due to a net increase in tax-exempt interest earned from investments in and loans to state and local units of government.

FINANCIAL CONDITION

SUMMARY

Total assets decreased to \$980,826,000 as of March 31, 2016, a decrease of \$2,663,000, or 0.3% from year-end 2015. Total assets as of December 31, 2015 amounted to \$983,489,000.

Total loans increased \$3,250,000 or 0.6%. Loan demand grew in the three months ended March 31, 2016 as the Bank has seen an increase in loan originations, primarily in the commercial real estate portfolio.

Total deposits increased \$5,301,000 or 0.7% to \$725,899,000 as of March 31, 2016.

The Corporation continues to maintain and manage its asset growth. The Corporation's strong equity capital position provides an opportunity to further leverage its asset growth. Total borrowings decreased in the first three months of 2016 by \$14,818,000 to \$135,953,000 from \$150,771,000 as of December 31, 2015. Borrowings decreased due to increased deposit balances.

Total stockholders' equity increased to \$113,581,000 at March 31, 2016, an increase of \$5,143,000 or 4.7% from December 31, 2015.

SEGMENT REPORTING

Currently, management measures the performance and allocates the resources of the Corporation as a single segment.

EARNING ASSETS

Earning assets are defined as those assets that produce interest income. By maintaining a healthy asset utilization rate, i.e., the volume of earning assets as a percentage of total assets, the Corporation maximizes income. The earning asset ratio (average interest earning assets divided by average total assets) equaled 92.5% at March 31, 2016, compared to 92.2% at March 31, 2015. This indicates that the management of earning assets is a priority and non-earning assets, primarily cash and due from banks, fixed assets and other assets, are maintained at minimal levels. The primary earning assets are loans and investment securities.

Our primary earning asset, total loans, increased to \$519,860,000 as of March 31, 2016, up \$3,250,000, or 0.6% since year-end 2015. The loan portfolio continues to be well diversified. Non-performing assets increased since year-end 2015, but overall asset quality has remained consistent. Total non-performing assets were \$4,550,000 as of March 31, 2016, an increase of \$164,000, or 3.7% from \$4,386,000 reported in non-performing assets as of December 31, 2015. Total allowance for loan losses to total non-performing assets was 154.1% as of March 31, 2016 and 153.6% at December 31, 2015.

In addition to loans, another primary earning asset is our overall investment portfolio, which decreased in size from December 31, 2015, to March 31, 2016. Available-for-sale securities amounted to \$381,391,000 as of March 31, 2016, a decrease of \$3,850,000 from year-end 2015.

Interest-bearing deposits in other banks decreased as of March 31, 2016, to \$499,000 from \$1,534,000 at year-end 2015. Time deposits with other banks were \$1,482,000 at March 31, 2016 and December 31, 2015.

LOANS

Total loans increased to \$519,860,000 as of March 31, 2016 as compared to \$516,610,000 as of December 31, 2015. The table on page 18 provides data relating to the composition of the Corporation's loan portfolio on the dates indicated. Total loans increased by \$3,250,000 or 0.6%.

Increasing demand for borrowing by both individuals and businesses accounted for the 0.6% increase in the loan portfolio from December 31, 2015 to March 31, 2016. The Commercial and Industrial portfolio increased \$1,026,000 to \$86,100,000 as of March 31, 2016, as compared to \$85,074,000 at December 31, 2015. The increase in the Commercial and Industrial portfolio (which includes tax-free Commercial and Industrial loans) was attributed to new loan originations totaling \$5,394,000 offset by loan payoffs of \$2,079,000, as well as regular principal payments. The Commercial Real Estate portfolio (which includes tax-free Commercial and Industrial loans) increased \$2,459,000 to \$261,477,000 at March 31, 2016, as compared to \$259,018,000 at December 31, 2015. The increase was mainly the result of \$6,123,000 in new loan originations, offset by \$1,109,000 in loan payoffs in addition to regular principal payments and other typical amortizations in the Commercial Real Estate portfolio. Residential Real Estate loans decreased \$132,000 to \$166,496,000 at March 31, 2016, as compared to \$166,628,000 at December 31, 2015. The decrease was the result of \$6,707,000 in new loan originations offset by loan payoffs of \$3,602,000, net loans sold of \$1,144,000, and regular principal payments. Net loans sold in the Residential Real Estate portfolio for the three months ended March 31, 2016 consisted of total loans sold during the quarter ended March 31, 2016 of \$2,875,000, offset with loans opened and sold in the same quarter during the first quarter of 2016 which amounted to \$1,731,000. The Corporation continues to originate and sell certain long-term fixed rate residential mortgage loans which conform to secondary market requirements. The Corporation derives ongoing income from the servicing of mortgages sold in the secondary market. The Corporation continues its efforts to lend to creditworthy borrowers despite the continued slow economic conditions.

Management believes that the loan portfolio is well diversified. The total commercial portfolio was \$347,577,000 at March 31, 2016. Of total loans, \$261,477,000 or 50.3% were secured by commercial real estate, primarily lessors of residential buildings and dwellings and lessors of non-residential buildings. The Corporation continues to monitor these portfolios.

The largest relationship is comprised of various real estate entities with a mutual owner who began real estate investment and development activities in 1989. The relationship had outstanding loan balances and unused commitments of \$10,787,000 at March 31, 2016. The individual owns a diverse mix of real estate entities which specialize in construction/development projects, leasing of commercial office space, and rental of multi-tenant residential units. This relationship is comprised of \$9,687,000 in term debt and two lines of credit totaling \$1,100,000. The relationship is well secured by first lien mortgages on income producing commercial and residential real estate, plus assignment of governmental leases and collateral pledge of cash accounts and marketable securities.

The second largest relationship consists of a real estate development/holding company that was established in 2006 to construct a multi-tenant medical complex, as well as the medical-related entities that operate out of the complex. The relationship had outstanding loan balances and unused commitments of \$8,615,000 at March 31, 2016. The debt is comprised of \$7,898,000 in term debt, \$450,000 in lines of credit, and \$267,000 in available credit on a real estate term loan. The relationship is secured by commercial real estate and business assets, as well as the assignment of leases and a life insurance policy.

The third largest relationship consists of a hotel management company that has been in operation since 1987 and successfully owns and operates seven hotels. At March 31, 2016, the relationship consisted of outstanding loan balances and unused commitments totaling \$8,498,000. The debt is comprised of \$8,387,000 in term debt and \$111,000 in available credit on two real estate term loans. The relationship is secured by commercial real estate and business assets, as well as the assignment of leases and a life insurance policy.

The fourth largest relationship consists of a municipality founded in 1816 consisting of 35 square miles. The township completed a major expansion of its central sewage system in late 2012 due to increasing population growth among residential users and the addition of a large volume of business users, including pharmaceutical companies and recreational waterparks. The expansion was funded by grants, bond issues, and bank debt. At March 31, 2016, the relationship had outstanding balances of \$8,474,000, which consisted entirely of term debt. The loans are secured by project receivables and the full faith, credit, and taxing power of the township.

The fifth largest relationship is comprised of multiple first and second lien mortgages relating to the purchase and improvements of several existing hotels. The principal and related owners/guarantors have extensive experience in the hotel industry, owning and operating hotels in various states for over twenty-five years. At March 31, 2016, the relationship had outstanding loan balances and unused commitments of \$8,008,000. The debt is comprised of

\$7,953,000 in term debt and two lines of credit totaling \$55,000. The loans are secured by commercial real estate and business assets.

Each of the five relationships is located within the Corporation's market area.

All of the above mentioned loans are performing as agreed and all are graded pass. The property securing each of the loans was appraised at the time the loan was originated. Appraisals are ordered independently of the loan approval process from appraisers on an approved list. All appraisals are reviewed internally for conformity with accepted standards of the Bank.

Overall, the portfolio risk profile as measured by loan grade is considered low risk, as \$493,371,000 or 95.0% of gross loans are graded Pass; \$13,983,000 or 2.7% are graded Special Mention; \$11,893,000 or 2.3% are graded Substandard; and \$0 are graded Doubtful. The rating is intended to represent the best assessment of risk available at a given point in time, based upon a review of the borrower's financial statements, credit analysis, payment history with the Bank, credit history and lender knowledge of the borrower. See Note 4 — Loans and Allowance for Loan Losses for risk grading tables.

Overall, non-pass grades increased to \$25,876,000 at March 31, 2016, as compared to \$23,264,000 at December 31, 2015. Commercial and Industrial non-pass grades decreased to \$4,156,000 as of March 31, 2016 as compared to \$4,194,000 as of December 31, 2015. Commercial Real Estate non-pass grades increased to \$18,868,000 as of March 31, 2016 as compared to \$16,128,000 as of December 31, 2015. The Residential Real Estate and Consumer loan non-pass grades decreased to \$2,852,000 as of March 31, 2016 as compared to \$2,942,000 as of December 31, 2015.

The increase in Commercial Real Estate non-pass grades was mainly the result of the downgrade of two loans totaling \$4,295,000 (combined with typical payment amortization and other normal fluctuations in the Commercial Real Estate non-pass grade portfolio segment). One of the downgraded loans totaling \$665,000 is a purchased participation loan to the owner of a commercial office complex. The loan was downgraded to Substandard and moved to non-accrual status during the first quarter of 2016 because the principal tenant informed the owner/borrower that it would not be renewing its lease which expires in June 2016, and the remaining tenants do not provide enough rental income to sufficiently service the debt. One of the downgraded loans totaling \$3,630,000 is a purchased participation loan to the owner of a recreation facility. The loan was downgraded to Special Mention during the first quarter of 2016 due to the borrower's decreased revenues which resulted from reduced snowfall totals and higher than average temperatures during the 2016 winter season.

The Corporation continues to internally underwrite each of its loans to comply with prescribed policies and approval levels established by its Board of Directors.

Total Loans

(Dollars in thousands)	March 31,	December 31,
	2016	2015
Commercial and Industrial	\$86,100	\$ 85,074
Commercial Real Estate	261,477	259,018
Residential Real Estate	166,496	166,628
Consumer	5,787	5,890
Total loans	\$519,860	\$ 516,610

ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses constitutes the amount available to absorb losses within the loan portfolio. As of March 31, 2016, the allowance for loan losses was \$7,012,000 as compared to \$6,739,000 as of December 31, 2015. The allowance for loan losses is established through a provision for loan losses charged to expenses. Loans are charged against the allowance for possible loan losses when management believes that the collectability of the principal is unlikely. The risk characteristics of the loan portfolio are managed through the various control processes, including credit evaluations of individual borrowers, periodic reviews, and diversification by industry. Risk is further mitigated through the application of lending procedures such as the holding of adequate collateral and the establishment of contractual guarantees.

Management performs a quarterly analysis to determine the adequacy of the allowance for loan losses. The methodology in determining adequacy incorporates specific and general allocations together with a risk/loss analysis on various segments of the portfolio according to an internal loan review process. This assessment results in an allocated allowance. Management maintains its loan review and loan classification standards consistent with those of its regulatory supervisory authority.

Management considers, based upon its methodology, that the allowance for loan losses is adequate to cover foreseeable future losses. However, there can be no assurance that the allowance for loan losses will be adequate to cover significant losses, if any, that might be incurred in the future.

The Analysis of Allowance for Loan Losses table contains an analysis of the allowance for loan losses indicating charge-offs and recoveries for the three month periods ended March 31, 2016 and 2015. For the first three months of 2016, net charge-offs as a percentage of average loans was 0.002% as compared to 0.023% for the three month period ended March 31, 2015. Net charge-offs amounted to \$10,000 for the first three months of 2016 as compared to \$117,000 for the first three months of 2015. The decrease in net charge-offs in the first three months of 2016 as compared to the first three months of 2015 related primarily to decreased charge-offs in Commercial and Residential Real Estate loans. During the first three months of 2016, no Commercial Real Estate or Residential Real Estate loans were charged off as compared to the first three months of 2015 when \$43,000 in Commercial Real Estate loans and \$59,000 in Residential Real Estate loans were charged off.

For the first three months of 2016, the provision for loan losses was \$283,000 as compared to \$212,000 for the first three months of 2015. The provision, net of charge-offs and recoveries, increased the quarter end Allowance for Loan Losses to \$7,012,000 of which 10.4% was attributed to the Commercial and Industrial component; 56.8% attributed to the Commercial Real Estate component (primarily residential mortgages); 1.4% attributed to the Consumer component; and 6.4% being the unallocated component (refer to the activity in Note 4 – Loans and Allowance for Loan Losses on page 13). The Corporation determined that the provision for loan losses made during the current quarter was sufficient to maintain the allowance for loan losses at a level necessary for the probable losses inherent in the loan portfolio as of March 31, 2016.

Analysis of Allowance for Loan Losses

(Dollars in thousands)	March 31, 2016	March 31, 2015
Balance at beginning of the three month period Charge-offs:	\$ 6,739	\$ 6,390
Commercial and Industrial		2
Commercial Real Estate		43
Residential Real Estate		59
Consumer	23	14
	23	118
Recoveries:		
Commercial and Industrial		
Commercial Real Estate		
Residential Real Estate	12	
Consumer	1	1
	13	1