

BERKSHIRE BANCORP INC /DE/

Form 10-Q

May 11, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 0-13649

BERKSHIRE BANCORP INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of
Incorporation or Organization)

94-2563513

(I.R.S. Employer
Identification No.)

160 Broadway, New York, New York
(Address of Principal Executive Offices)

10038
(Zip Code)

Registrant's Telephone Number, Including Area Code: (212) 791-5362

N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. (See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.) (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.

Yes No

As of May 6, 2011, there were 7,054,183 outstanding shares of the issuer's Common Stock, \$.10 par value.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES

FORWARD-LOOKING STATEMENTS

Forward-Looking Statements. Statements in this Quarterly Report on Form 10-Q that are not based on historical fact may be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "believe", "may", "will", "expect", "estimate", "anticipate", "continue" or similar terms identify forward-looking statements. A wide variety of factors could cause the actual results and experiences of Berkshire Bancorp Inc. (the "Company") to differ materially from the results expressed or implied by the Company's forward-looking statements. Some of the risks and uncertainties that may affect operations, performance, results of the Company's business, the interest rate sensitivity of its assets and liabilities, and the adequacy of its loan loss allowance, include, but are not limited to: (i) deterioration in local, regional, national or global economic conditions which could result, among other things, in an increase in loan delinquencies, a decrease in property values, or a change in the housing turnover rate; (ii) changes in market interest rates or changes in the speed at which market interest rates change; (iii) changes in laws and regulations affecting the financial services industry; (iv) changes in competition; (v) changes in consumer preferences, (vi) changes in banking technology; (vii) ability to maintain key members of management, (viii) possible disruptions in the Company's operations at its banking facilities, (ix) cost of compliance with new corporate governance requirements, rules and regulations, and other factors referred to in this Quarterly Report and in Item 1A, "Risk Factors", of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

Certain information customarily disclosed by financial institutions, such as estimates of interest rate sensitivity and the adequacy of the loan loss allowance, are inherently forward-looking statements because, by their nature, they represent attempts to estimate what will occur in the future.

The Company cautions readers not to place undue reliance upon any forward-looking statement contained in this Quarterly Report. Forward-looking statements speak only as of the date they were made and the Company assumes no obligation to update or revise any such statements upon any change in applicable circumstances.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
 QUARTERLY REPORT ON FORM 10-Q

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BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Dollars in Thousands)
(unaudited)

	March 31, 2011	December 31, 2010
ASSETS		
Cash and due from banks	\$ 5,775	\$ 4,920
Interest bearing deposits	58,665	74,197
Total cash and cash equivalents	64,440	79,117
Investment Securities:		
Available-for-sale	398,864	341,564
Held-to-maturity, fair value of \$322 in 2011 and \$316 in 2010	314	319
Total investment securities	399,178	341,883
Loans, net of unearned income	349,598	366,305
Less: allowance for loan losses	(17,324)	(16,105)
Net loans	332,274	350,200
Accrued interest receivable	3,841	3,578
Premises and equipment, net	7,720	7,815
Other receivable	—	10,047
Other assets	35,109	37,257
Total assets	\$ 842,562	\$ 829,897
LIABILITIES AND STOCKHOLDERS' EQUITY		
Deposits:		
Non-interest bearing	\$ 79,267	\$ 73,609
Interest bearing	600,342	596,527
Total deposits	679,609	670,136
Securities sold under agreements to repurchase	50,000	50,000
Borrowings	9,544	10,657
Subordinated debt	22,681	22,681
Accrued interest payable	2,954	2,743
Other liabilities	3,088	2,047
Total liabilities	767,876	758,264
Stockholders' equity		
Preferred stock - \$.01 Par value: Authorized — 2,000,000 shares Issued — 60,000 shares Outstanding — March 31, 2011, 60,000 shares December 31, 2010, 60,000 shares	1	1
Common stock - \$.10 par value Authorized — 25,000,000 shares Issued — 7,698,285 shares Outstanding — March 31, 2011, 7,054,183 shares December 31, 2010, 7,054,183 shares	770	770
Additional paid-in capital	150,985	150,985
Accumulated Deficit	(64,843)	(65,123)
Accumulated other comprehensive loss, net	(5,816)	(8,589)
Treasury Stock at cost March 31, 2011, 644,102 shares December 31, 2010, 644,102 shares	(6,411)	(6,411)
Total stockholders' equity	74,686	71,633

Total liabilities and stockholders' equity	\$	842,562	\$	829,897
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The accompanying notes are an integral part of these statements

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(In Thousands, Except Per Share Data)
(unaudited)

	For The Three Months Ended March 31,	
	2011	2010
INTEREST INCOME		
Loans, including related fees	\$5,679	\$6,533
Investment securities	3,181	3,800
Federal funds sold and interest bearing deposits	61	51
Total interest income	8,921	10,384
INTEREST EXPENSE		
Deposits	1,566	2,260
Securities sold under agreements to repurchase	499	498
Borrowings and subordinated debt	262	517
Total interest expense	2,327	3,275
Net interest income	6,594	7,109
PROVISION FOR LOAN LOSSES	1,200	1,250
Net interest income after provision for loan losses	5,394	5,859
NON-INTEREST INCOME		
Service charges on deposit accounts	127	126
Investment securities gains	55	155
Other income	97	102
Total non-interest income	279	383
NON-INTEREST EXPENSE		
Salaries and employee benefits	2,435	2,341
Net occupancy expense	565	566
Equipment expense	82	91
FDIC assessment	384	468
Data processing expense	109	126
Other	836	820
Total non-interest expense	4,411	4,412
Income before provision for taxes	1,262	1,830
(Benefit) provision for income taxes	(218)) 676
Net income	\$1,480	\$1,154
Dividends on preferred stock	1,200	1,200
Income (loss) allocated to common stockholders	\$280	\$(46)
Net income (loss) per common share:		
Basic	\$.04	\$(.01)
Diluted	\$.04	\$(.01)
Number of shares used to compute net income (loss) per share:		
Basic	7,054	7,054
Diluted	7,054	7,054

The accompanying notes are an integral part of these statements.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
and COMPREHENSIVE INCOME (LOSS)

For The Three Months Ended March 31, 2011 and 2010
(In Thousands)
(Unaudited)

	Common Shares	Preferred Shares	Common Stock Value	Preferred Stock Par Value	Additional paid-in capital	Accumulated other comprehensive (loss), net	Retained Earnings (Accumulated deficit)	Treasury stock	Comprehensive income (loss)	Total stockholders' equity
Balance at December 31, 2009	7,698	60	\$ 770	\$ 1	\$ 150,985	\$ (13,276)	\$ (46,833)	\$ (6,411)		\$ 85,236
Net income							1,154		\$ 1,154	1,154
Other comprehensive income net of taxes						3,174			3,174	3,174
Comprehensive income									\$ 4,328	
Cash dividends - Preferred Stock							(1,200)			(1,200)
Balance at March 31, 2010	7,698	60	\$ 770	\$ 1	\$ 150,985	\$ (10,102)	\$ (46,879)	\$ (6,411)		\$ 88,364
Balance at December 31, 2010	7,698	60	\$ 770	\$ 1	\$ 150,985	\$ (8,589)	\$ (65,123)	\$ (6,411)		\$ 71,633
Net income							1,480		\$ 1,480	1,480
Other comprehensive income net of taxes						2,773			2,773	2,773
Comprehensive income									\$ 4,253	
Cash dividends - Preferred Stock							(1,200)			(1,200)
Balance at March 31, 2011	7,698	60	\$ 770	\$ 1	\$ 150,985	\$ (5,816)	\$ (64,843)	\$ (6,411)		\$ 74,686

The accompanying notes are an integral part of these statements.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)
(unaudited)

	For The Three Months Ended March 31,	
	2011	2010
Cash flows from operating activities:		
Net income	\$ 1,480	\$ 1,154
Adjustments to reconcile net income to net cash provided by operating activities:		
Realized gains on investment securities	(55)	(155)
Net amortization of premiums of investment securities	430	646
Depreciation and amortization	123	130
Provision for loan losses	1,200	1,250
Increase in accrued interest receivable	(263)	(61)
Decrease in other assets	12,195	2,809
Increase in accrued interest payable and other liabilities	52	2,650
Net cash provided by operating activities	15,162	8,423
Cash flows from investing activities:		
Investment securities available for sale		
Purchases	(110,782)	(59,706)
Sales, maturities and calls	55,880	50,779
Investment securities held to maturity		
Maturities	5	6
Net decrease in loans	16,726	13,454
Acquisition of premises and equipment	(28)	(19)
Net cash (used in) provided by investing activities	(38,199)	4,514
Cash flows from financing activities:		
Net increase in non interest bearing deposits	5,658	7,342
Net increase (decrease) in interest bearing deposits	3,815	(4,291)
Repayment of borrowings	(1,113)	(3,071)
Dividends paid on preferred stock	—	(1,200)
Net cash provided by (used in) financing activities	8,360	(1,220)
Net (decrease) increase in cash and cash equivalents	(14,677)	11,717
Cash and cash equivalents at beginning of period	79,117	60,803
Cash and cash equivalents at end of period	\$ 64,440	\$ 72,520
Supplemental disclosures of cash flow information:		
Cash used to pay interest	\$ 2,116	\$ 2,838
Cash used to pay income taxes, net of refunds	\$ —	\$ —
Schedule of non-cash investing activities:		
Transfer from loans to real estate owned	\$ —	\$ 12,318
Schedule of non-cash financing activities:		
Dividends declared and not paid	\$ 1,200	\$ —

The accompanying notes are an integral part of these statements.

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BERKSHIRE BANCORP INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

March 31, 2011 and 2010

(unaudited)

Note 1. General

Berkshire Bancorp Inc., a Delaware corporation, is a bank holding company registered under the Bank Holding Company Act of 1956. References herein to "Berkshire", the "Company" or "we" and similar pronouns shall be deemed to refer to Berkshire Bancorp Inc. and its consolidated subsidiaries unless the context otherwise requires. Berkshire's principal activity is the ownership and management of its indirect wholly-owned subsidiary, The Berkshire Bank (the "Bank"), a New York State chartered commercial bank. The Bank is owned through Berkshire's wholly-owned subsidiary, Greater American Finance Group, Inc. ("GAFG").

The accompanying financial statements of Berkshire Bancorp Inc. and subsidiaries includes the accounts of the parent company, Berkshire Bancorp Inc., and its wholly-owned subsidiaries: The Berkshire Bank, GAFG and East 39, LLC.

We have prepared the accompanying financial statements pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") for interim financial reporting. These consolidated financial statements, including the notes thereto, are unaudited and, in our opinion, include all adjustments, consisting of normal recurring adjustments and accruals necessary for a fair presentation of our consolidated balance sheets, operating results, and cash flows for the periods presented. Operating results for the periods presented are not necessarily indicative of the results that may be expected for the remaining quarters of fiscal 2011 due to a variety of factors. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States ("GAAP") have been omitted in accordance with the rules and regulations of the Securities and Exchange Commission (the "SEC"). These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes included in the Company's 2010 Annual Report on Form 10-K.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 2. Earnings (Loss) Per Share

Basic earnings (loss) per common share is calculated by dividing income (loss) available to common stockholders by the weighted average common stock outstanding, excluding stock options from the calculation. As of and for the periods ended March 31, 2011 and 2010, there were no potential dilutive shares.

The following table presents the Company's calculation of income (loss) per common share.

	For The Three Months Ended					
	March 31, 2011			March 31, 2010		
	Income (numerator)	Shares (denominator)	Per share amount	Income (numerator)	Shares (denominator)	Per share amount
	(In thousands, except per share data)					
Basic earnings (loss) per common share						
Net income	\$ 1,480			\$ 1,154		
Dividends paid to preferred shareholders	(1,200)			(1,200)		
Net income (loss) available to common stockholders	\$ 280	7,054	\$.04	\$ (46)	7,054	\$ (.01)

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. Loan Portfolio

The following table sets forth information concerning the Company's loan portfolio by type of loan at the dates indicated:

	March 31, 2011		December 31, 2010		
	Amount	% of Total	Amount	% of Total	
	(Dollars in thousands)				
Commercial and Industrial and Finance Leases	\$16,473	4.7 %	\$19,321	5.3 %	
Secured by real estate					
Residential	113,413	32.4	114,594	31.2	
Multi family	8,645	2.5	5,865	1.6	
Commercial real estate and construction	211,240	60.2	226,667	61.7	
Consumer	728	0.2	795	0.2	
Total loans	350,499	100.0 %	367,242	100.0 %	
Deferred loan fees	(901)		(937)		
Allowance for loan losses	(17,324)		(16,105)		
Loans, net	\$332,274		\$350,200		

The Bank had \$1.4 million and \$1.5 million of non-accrual loans as of March 31, 2011 and December 31, 2010, respectively, and \$2.0 million and \$495,000 of loans delinquent more than ninety days and still accruing interest at March 31, 2011 and December 31, 2010, respectively. The Bank did not foreclose on any loans during the quarter ended March 31, 2011. During the three months ended March 31, 2010, the Bank foreclosed on a real estate loan in the amount of \$12.3 million. In April 2010, the Bank sold its interest in this foreclosed loan for \$12.6 million.

The Bank classified the non-accrual loans as impaired loans at both March 31, 2011 and December 31, 2010. However, no specific reserves for impaired loans was made because the collateral underlying the impaired loans was deemed to be sufficient to cover any loss in the event of a default. Therefore, the allowance for loan loss is includable in the calculation of regulatory capital up to a maximum of 125% of risk-weighted assets or approximately \$5.5 million and \$5.8 million at March 31, 2011 and December 31, 2010, respectively.

Average impaired loans for the three months ended March 31, 2011 and 2010 were approximately \$3.6 million and \$17.1 million, respectively. Interest income that would have been recognized had these loans performed in accordance with their contractual terms was approximately \$3,000 and \$307,000, respectively.

The following table sets forth information concerning activity in the Company's allowance for loan losses for the indicated periods.

	For The Three Months Ended	
	March 31, 2011	March 31, 2010
	(In thousands)	
Balance at beginning of period	\$ 16,105	\$ 11,416
Provision charged to operations	1,200	1,250
Loans charged off	(2)	(766)

Recoveries	21	—
Balance at end of period	\$ 17,324	\$ 11,900

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BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Allowance for Credit Losses and Recorded Investment in Financing Receivables

The qualitative factors are determined based on the various risk characteristics of each loan class. Relevant risk characteristics are as follows:

Commercial and industrial loans - Loans in this class are made to businesses. Generally these loans are secured by assets of the business and repayment is expected from the cash flows of the business. A weakened economy, and resultant decreased consumer and/or business spending will have an effect on the credit quality in this loan class.

Commercial real estate - Loans in this class include income-producing investment properties and owner-occupied real estate used for business purposes. The underlying properties are generally located in our primary market area. The cash flows of the income producing investment properties are adversely impacted by a downturn in the economy as evidenced by increased vacancy rates, which in turn, will have an effect on credit quality. In the case of owner-occupied real estate used for business purposes a weakened economy and resultant decreased consumer and/or business spending will have an adverse effect on credit quality.

Construction loans - Loans in this class primarily include land loans to local individuals, contractors and developers for developing the land for sale or for the purpose of making improvements thereon. Repayment is derived from sale of the lots/units including any pre-sold units. Credit risk is affected by market conditions, time to sell at an adequate price and cost overruns. To a lesser extent this class includes commercial development projects we finance which in most cases have an interest-only phase during construction and then convert to permanent financing. Credit risk is affected by cost overruns, market conditions and the availability of permanent financing, to the extent such permanent financing is not being provided by us.

Residential real estate - Loans in this class are made to and secured by owner-occupied residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this loan class. The Company generally does not originate loans with a loan-to-value ratio greater than 80 percent and does not grant subprime loans.

Multi-Family real estate - Loans in this class are made to and secured by owner-occupied residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this loan class. The Company generally does not originate loans with a loan-to-value ratio greater than 80 percent and does not grant subprime loans.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Consumer loans - Loans in this class may be either secured or unsecured and repayment is dependent on the credit quality of the individual borrower and, if applicable, sale of the collateral securing the loan (such as automobile or other secured assets). Therefore the overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this loan class.

Financing Leases - Loans in this class may be either secured or unsecured and repayment is dependent on the credit quality of the individual borrower and, if applicable, sale of the collateral securing the loan (such as equipment or other secured assets). Therefore the overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this loan class.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Allowance for Credit Losses and Recorded Investment in Loans
For the Three Months Ended March 31, 2011
(In thousands)

	Commercial & Industrial	Commercial Real Estate	Commercial Construction	Multi Family	Residential Real Estate	Consumer	Finance Leases	Unallocated	Total
Allowance for credit losses:									
Beginning balance	\$ 417	\$ 8,610	\$ 2,784	\$ 147	\$ 2,066	\$ 25	\$ 419	\$ 1,637	\$ 16,105
Charge-offs	(2)								(2)
Recoveries	21								21
Provision	(111)	(827)	(1,410)	69	507	(1)	(56)	3,029	1,200
Ending balance	\$ 325	\$ 7,783	\$ 1,374	\$ 216	\$ 2,573	\$ 24	\$ 363	\$ 4,666	\$ 17,324
Ending balance:									
individually evaluated for impairment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Ending balance:									
collectively evaluated for impairment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 17,324
Financing Receivables:									
Ending balance	\$ 8,838	\$ 189,239	\$ 22,001	\$ 8,645	\$ 113,413	\$ 728	\$ 7,635	\$ 0	\$ 350,499
Ending balance:									
individually evaluated for impairment	\$ 0	\$ 1,361	\$ 0	\$ 0	\$ 2,269	\$ 0	\$ 0	\$ 0	\$ 3,630
Ending balance:									
collectively evaluated for impairment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 346,869

The Company believes the unallocated amount included in the allowance for credit losses is appropriate given the nature of the portfolio with the size of individual loans and the current economy's impact on the real estate market. The Company will continue to closely monitor the environment and loan portfolio and make adjustments when appropriate.

The \$3.6 million of impaired loans were identified as troubled debt restructurings ("TDRs"). TDRs are the result of an economic concession being granted to borrowers experiencing financial difficulties. Certain TDRs are classified as nonperforming at the time of restructuring and may only return to performing status after considering the borrower's sustained repayment performance under the revised payment terms for a reasonable period, generally six months. We evaluated all of the impaired loans by analyzing the collateral value and by evaluating the discounted cash flow. Based on the nature of the modifications no impairment was required.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Allowance for Credit Losses and Recorded Investment in Loans
For the Year Ended December 31, 2010
(In thousands)

	Commercial & Industrial	Commercial Real Estate	Commercial Construction	Multi Family	Residential Real Estate	Consumer	Finance Leases	Unallocated	Total
Allowance for credit losses:									
Beginning balance	\$ 1,349	\$ 2,592	\$ 3,211	\$ 30	\$ 763	\$ 57	\$ 115	\$ 3,299	\$ 11,416
Charge-offs	(300)	(766)				(1)			(1,067)
Recoveries	6								6
Provision	(638)	6,784	(427)	117	1,303	(31)	304	(1,662)	5,750
Ending balance	\$ 417	\$ 8,610	\$ 2,784	\$ 147	\$ 2,066	\$ 25	\$ 419	\$ 1,637	\$ 16,105
Ending balance: individually evaluated for impairment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Ending balance: collectively evaluated for impairment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 16,105
Financing Receivables:									
Ending balance	\$ 10,498	\$ 193,500	\$ 33,167	\$ 5,865	\$ 114,594	\$ 795	\$ 8,823	\$ 0	\$ 367,242
Ending balance: individually evaluated for impairment	\$ 0	\$ 816	\$ 0	\$ 0	\$ 1,998	\$ 0	\$ 0	\$ 0	\$ 2,814
Ending balance: collectively evaluated for impairment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 364,428

The \$2.0 million of residential impaired loans were identified as troubled debt restructurings ("TDRs") at December 31, 2010. TDRs are the result of an economic concession being granted to borrowers experiencing financial difficulties. Certain TDRs are classified as nonperforming at the time of restructuring and may only return to performing status after considering the borrower's sustained repayment performance under the revised payment terms for a reasonable period, generally six months. We evaluated all of the impaired loans by analyzing the collateral value

and by evaluating the discounted cash flow. Based on the nature of the modifications no impairment was required.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Age Analysis of Past Due Loans
As of March 31, 2011
(In thousands)

	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans	Recorded Loans > 90 Days and Accruing
Commercial & industrial	\$ —	\$ 227	\$ —	\$ 227	\$ 8,611	\$ 8,838	\$ —
Construction	—	—	—	—	22,001	22,001	—
Commercial real estate	14	30	2,000	2,044	187,195	189,239	2,000
Consumer	—	—	—	—	657	657	—
Overdrafts	—	—	—	—	71	71	—
Residential - prime	6,583	—	—	6,583	106,830	113,413	—
Residential - multi family	—	—	—	—	8,645	8,645	—
Finance leases	—	—	—	—	7,635	7,635	—
Total	\$ 6,597	\$ 257	\$ 2,000	\$ 8,854	\$ 341,645	\$ 350,499	\$ 2,000

Age Analysis of Past Due Loans
As of December 31, 2010
(In thousands)

	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans	Recorded Loans > 90 Days and Accruing
Commercial & industrial	\$ 251	\$ —	\$ 166	\$ 417	\$ 10,081	\$ 10,498	\$ 29
Construction	900	—	—	900	32,267	33,167	—
Commercial real estate	1,356	2,000	—	3,356	190,144	193,500	—
Consumer	—	—	15	15	780	795	11
Residential - prime	404	387	695	1,486	113,108	114,594	451
Residential - multi family	—	—	—	—	5,865	5,865	—
Finance leases	—	—	—	—	8,823	8,823	—
Total	\$ 2,911	\$ 2,387	\$ 876	\$ 6,174	\$ 361,068	\$ 367,242	\$ 495

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Impaired Loans
For the Three Months Ended March 31, 2011
(In thousands)

	Recorded Loan	Unpaid Principal Balance	Related Allowance	Average Recorded Loan	Interest Income Recognized	Interest Income Foregone
With no related allowance recorded:						
Commercial & industrial	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Construction	—	—	—	—	—	—
Commercial real estate	1,361	1,361	—	1,342	23	—
Consumer	—	—	—	—	—	—
Residential - prime	2,269	2,269	—	2,274	32	—
Residential - multi family	—	—	—	—	—	—
Finance leases	—	—	—	—	—	—
Total	\$ 3,630	\$ 3,630	\$ —	\$ 3,616	\$ 55	\$ 0
Commercial	1,361	1,361	—	1,342	23	—
Consumer	—	—	—	—	—	—
Residential	2,269	2,269	—	2,274	32	—

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Impaired Loans
For the Year Ended December 31, 2010
(In thousands)

	Recorded Loan	Unpaid Principal Balance	Related Allowance	Average Recorded Loan	Interest Income Recognized	Interest Income Foregone
With no related allowance recorded:						
Commercial & industrial	\$ —	\$ —	\$ —	\$ 292	\$ —	\$ 22
Construction	—	—	—	4,211	—	303
Commercial real estate	816	816	—	400	99	—
Consumer	—	—	—	—	—	—
Residential - prime	1,998	1,998	—	963	125	—
Residential - multi family	—	—	—	—	—	—
Finance leases	—	—	—	—	—	—
Total	\$ 2,814	\$ 2,814	\$ —	\$ 5,866	\$ 224	\$ 325
Commercial	816	816	—	4,903	99	325
Consumer	—	—	—	—	—	—
Residential	1,998	1,998	—	963	67	—

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Loans on Nonaccrual Status
As of

	March 31, 2011	December 31, 2010
	(In thousands)	
Commercial & industrial	\$ 133	\$ 137
Construction	—	—
Commercial real estate	—	—
Consumer	18	—
Residential	1,278	1,380
Residential - multi family	—	—
Finance leases	—	—
Total	\$ 1,429	\$ 1,517

Credit Exposure
Credit Risk Profile by Internally Assigned Grades
For the Three Months Ended March 31, 2011
(In thousands)

	Commercial & Industrial	Commercial Real Estate Construction	Commercial Real Estate Other
Grade:			
Pass	\$8,681	\$15,362	\$148,891
Watch	24	—	8,561
Special Mention	—	5,649	15,099
Substandard	133	990	16,688
Total	\$8,838	\$22,001	\$189,239

	Residential	Residential Multi Family
Grade:		
Pass	\$104,935	\$8,645
Watch	860	—
Special Mention	5,768	—
Substandard	1,850	—
Total	\$113,413	\$8,645

	Consumer Overdrafts	Consumer Other	Finance Leases
Performing	\$71	\$639	\$7,635
Nonperforming	—	18	—

Total	\$71	\$657	\$7,635
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BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

Credit Exposure
Credit Risk Profile by Internally Assigned Grades
For the Year Ended December 31, 2010
(In thousands)

	Commercial & Industrial	Commercial Real Estate Construction	Commercial Real Estate Other
Grade:			
Pass	\$10,344	\$23,085	\$151,200
Watch	—	—	8,624
Special Mention	—	10,082	15,344
Substandard	154	—	18,332
Total	\$10,498	\$33,167	\$193,500

	Residential	Residential Multi Family
Grade:		
Pass	\$106,165	\$5,865
Watch	336	—
Special Mention	5,929	—
Substandard	2,164	—
Total	\$114,594	\$5,865

	Consumer Overdrafts	Consumer Other	Finance Leases
Performing	\$61	\$719	\$8,823
Nonperforming	4	11	—
Total	\$65	\$730	\$8,823

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 3. - (continued)

The Company utilizes a grade risk rating system for commercial and industrial, commercial real estate and construction loans.

On a quarterly basis, or more often if needed, the Company formally reviews the ratings on all classified commercial and industrial, commercial real estate and construction loans. Semi-annually, the Company engages an independent third-party to review a significant portion of loans within these segments. Management uses the results of these reviews as part of its periodic review process.

Note 4. Investment Securities

The following is a summary of held to maturity investment securities:

	Amortized Cost	March 31, 2011 Gross unrealized gains Gross unrealized losses		Fair value
		(In thousands)		
U.S. Government Agencies	\$314	\$8	\$—	\$322

	Amortized Cost	December 31, 2010 Gross unrealized gains Gross unrealized losses		Fair value
		(In thousands)		
U.S. Government Agencies	\$319	\$1	\$(4)	\$316

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 4. - (continued)

The following is a summary of available-for-sale investment securities:

	March 31, 2011			
	Amortized	Gross	Gross	Fair
	Cost	unrealized	unrealized	value
		gains	losses	
	(In thousands)			
U.S. Treasury Notes	\$80,034	\$50	\$(19)	\$80,065
U.S. Government Agencies	99,050	532	(1,854)	97,728
Mortgage-backed securities	129,158	3,819	(636)	132,341
Corporate notes	14,264	25	(419)	13,870
Single Issuer Trust Preferred CDO	1,024	462	—	1,486
Pooled Trust Preferred CDO	6,459	—	(4,949)	1,510
Municipal securities	2,645	—	(150)	2,495
Auction rate securities	73,993	2,304	(9,760)	66,537
Marketable equity securities and other	2,855	23	(46)	2,832
Totals	\$409,482	\$7,215	\$(17,833)	\$398,864

	December 31, 2010			
	Amortized	Gross	Gross	Fair
	Cost	unrealized	unrealized	value
		gains	losses	
	(In thousands)			
U.S. Treasury Notes	\$50,015	\$61	\$—	\$50,076
U.S. Government Agencies	88,469	591	(1,533)	87,527
Mortgage-backed securities	117,724	4,099	(686)	121,137
Corporate notes	13,773	44	(639)	13,178
Single Issuer Trust Preferred CDO	1,023	271	—	1,294
Pooled Trust Preferred CDO	6,459	—	(6,000)	459
Municipal securities	2,632	102	(46)	2,688
Auction rate securities	73,993	397	(12,311)	62,079
Marketable equity securities and other	2,810	316	—	3,126
Totals	\$356,898	\$5,881	\$(21,215)	\$341,564

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 4. - (continued)

Management uses a multi-factor approach to determine whether each investment security in an unrealized loss position is other-than-temporarily impaired ("OTTI"). An unrealized loss position exists when the current fair value of an investment is less than its amortized cost basis. The valuation factors utilized by management incorporate the ideas and concepts outlined in relevant accounting guidance. These include such factors as:

- * The length of time and the extent to which the market value has been less than cost;
- * The financial condition of the issuer of the security as well as the near and long-term prospect for the issuer;
- * The rating of the security by a national rating agency;
- * Historical volatility and movement in the fair market value of the security; and
- * Adverse conditions relative to the security, issuer or industry.

The following table shows the outstanding auction rate securities aggregated by type of underlying collateral at March 31, 2011 and December 31, 2010:

	March 31, 2011		December 31, 2010	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(In thousands)			
Federal Home Loan Mortgage Corporation Preferred Shares	\$693	\$2,997	\$693	\$1,089
Preferred Shares of Money Center Banks	71,300	61,540	71,300	58,990
Public Utility Debt and Equity Securities	2,000	2,000	2,000	2,000
Totals	\$73,993	\$66,537	\$73,993	\$62,079

In accordance with ASC 320-10, Investment - Debt and Equity Securities, Management's impairment analysis for the corporate and auction rate securities that were in a loss position as of March 31, 2011 began with management's determination that it had the intent to hold these securities for sufficient time to recover the cost basis. Management also concluded that it was unlikely that it would be required to sell any of the securities before recovery of the cost basis.

At both March 31, 2011 and December 31, 2010, the amortized cost of our auction rate securities was \$74.0 million. The fair value of the auction rate securities was \$66.5 million and \$62.1 million at March 31, 2011 and December 31, 2010, respectively.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 4. - (continued)

The fair value of the auction rate securities is determined by management valuing the underlying security. The auction rate securities allow for conversion to the underlying preferred security after two failed auctions. As of March 31, 2011, there have been more than two failed auctions for all outstanding auction rate securities. It is our intention to continue to hold these securities and not convert to the underlying preferred securities. We also perform a discounted cash flow analysis, but we considered the market value of the underlying preferred shares to be more objective and relevant in pricing auction rate securities.

In determining whether there is OTTI, management considers the factors noted above. The financial performance indicators we review include, but are not limited to, net earnings, change in liquidity, and change in cash from operating activities, and, for money center banks, the regulatory capital ratios and the allowance for loan losses to the nonperforming loans. Through March 31, 2011, the auction rate securities have continued to pay interest at the highest rate as stipulated in the original prospectus, except for Freddie Mac. Currently, the interest rate paid approximates the rate paid on money market deposit accounts.

At March 31, 2011 and December 31, 2010, we had six auction rate securities with an aggregate fair market value of \$18.7 million and \$21.0 million, respectively, which were below investment grade.

Based upon our methodology for determining the fair value of the auction rate securities, we concluded that as of March 31, 2011, the unrealized loss for the auction rate securities is due to the market interest volatility, the continued illiquidity of the auction rate markets, and uncertainty in the financial markets as there has not been a deterioration in the credit quality of the issuer of the auction rate securities or a downgrade of additional auction rate securities from investment grade. It is not more likely than not that the Company would be required to sell the auction rate securities prior to recovery of the unrealized loss, nor does the Company intend to sell the security at the present time.

During both the three months ended March 31, 2011 and the year ended December 31, 2010, no auction rate securities were redeemed.

At both March 31, 2011 and December 31, 2010, we had one pooled trust preferred CDO ("TPCDO") with an amortized cost of \$6.5 million, and a fair value of \$1.5 million and \$458,000, respectively. We own a Class B tranche of the TPCDO, which was considered below investment grade at both March 31, 2011 and December 31, 2010. In determining whether there is OTTI, management obtains discounted cash flow scenarios from independent third parties and uses the most conservative result in order to value the TPCDO, which we believe also reflects the most likely expected cash flow. Based upon the discounted cash flow analysis, no additional credit related OTTI charges were recognized during the quarter ended March 31, 2011.

There have been no credit rating down grades on any of our credit securities subsequent to December 31, 2010.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 4. - (continued)

At March 31, 2011 and December 31, 2010, the Company owned preferred and common stock (collectively "equity securities"). The fair value of the equity securities at March 31, 2011 increased by approximately \$294,000 from the fair value at December 31, 2010.

The Company has investments in certain debt securities that have unrealized losses or may be otherwise impaired, but an OTTI has not been recognized in the financial statements as management believes the decline is due to the credit markets coupled with the interest rate environment.

The following table indicates the length of time individual securities that we consider temporarily impaired have been in a continuous unrealized loss position at March 31, 2011 (in thousands):

Description of Securities	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasury Notes	\$ 9,977	\$ 19	\$ —	\$ —	\$ 9,977	\$ 19
U.S. Government Agencies	53,391	1,854	31	—	53,422	1,854
Mortgage-backed securities	36,077	320	10,747	316	46,824	636
Corporate notes	2,652	17	8,291	402	10,943	419
Pooled Trust Preferred CDO	—	—	1,510	4,949	1,510	4,949
Auction rate securities	4,534	466	57,006	9,294	61,540	9,760
Municipal securities	2,495	150	—	—	2,495	150
Subtotal, debt securities	109,126	2,826	77,585	14,961	186,711	17,787
Marketable equity securities and other	816	46	—	—	816	46
Total temporarily impaired securities	\$ 109,942	\$ 2,872	\$ 77,585	\$ 14,961	\$ 187,527	\$ 17,833

The Company had a total of 72 debt securities with a fair market value of \$186.7 million which were temporarily impaired at March 31, 2011. The total unrealized loss on these securities was \$17.8 million, which is attributable to the market interest volatility, the continued illiquidity of the debt markets, and uncertainty in the financial markets. It is not more likely than not that we would sell these securities before maturity, and we have the intent to hold all of these securities to maturity and will not be required to sell these securities, due to our ratio of cash and cash equivalents of approximately 7.6% of total assets at March 31, 2011. Therefore, the unrealized losses associated with these securities are not considered to be other than temporary.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 4. - (continued)

The amortized cost and fair value of investment securities available for sale and held to maturity, by contractual maturity, at March 31, 2011 are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	March 31, 2011			
	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(In thousands)			
Due in one year or less	\$30,789	\$30,821	\$—	\$—
Due after one through five years	72,983	72,764	—	—
Due after five through ten years	51,628	52,134	—	—
Due after ten years	177,234	173,776	314	322
Auction rate securities	73,993	66,537	—	—
Marketable equity securities and other	2,855	2,832	—	—
Totals	\$409,482	\$398,864	\$314	\$322

Gross gains realized on the sales of investment securities for the three months ended March 31, 2011, and 2010 were approximately \$55,000 and \$155,000, respectively. There were no gross realized losses in either three-month periods ended March 31, 2011 or 2010.

At both March 31, 2011 and December 31, 2010, securities sold under agreements to repurchase with a book value of \$50.0 million were outstanding. The book value of the securities pledged for these repurchase agreements was \$57.9 million and \$58.2 million, respectively. As of March 31, 2011 and December 31, 2010, the Company did not own investment securities of any one issuer where the carrying value exceeded 10% of shareholders' equity.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 5. Deposits

The following table summarizes the composition of the average balances of major deposit categories:

	Three Months Ended March 31, 2011		Twelve Months Ended December 31, 2010	
	Average Amount	Average Yield	Average Amount	Average Yield
	(Dollars in thousands)			
Demand deposits	\$76,333	—	\$69,963	—
NOW and money market	23,995	0.51 %	22,274	0.30 %
Savings deposits	184,182	0.46	196,598	0.71
Time deposits	385,293	1.37	400,586	1.52
Total deposits	\$669,803	0.93 %	\$689,421	1.09 %

Note 6. Other Comprehensive Income

The Company follows the provisions of FASB ASC 220, Comprehensive Income, ("ASC 220") which includes net income as well as certain other items which result in a change to equity during the period. The following table presents the components of comprehensive income:

	For The Three Months Ended					
	March 31, 2011			March 31, 2010		
	Before tax amount	Tax (expense) benefit	Net of tax Amount	Before tax amount	Tax (expense) benefit	Net of tax amount
Unrealized gains (losses) on investment securities:						
Unrealized holding gains arising during period	\$ 4,677	\$ (1,871)	\$ 2,806	\$ 5,445	\$ (2,178)	\$ 3,267
Less reclassification adjustment for gains realized in net income	55	(22)	33	155	(62)	93
Unrealized gain on investment securities	4,622	(1,849)	2,773	5,290	(2,116)	3,174
Other comprehensive income, net	\$ 4,622	\$ (1,849)	\$ 2,773	\$ 5,290	\$ (2,116)	\$ 3,174

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 7. Fair Value of Financial Instruments

The Company is required to disclose the estimated fair value of its assets and liabilities considered to be financial instruments. For the Company, as for most financial institutions, the majority of its assets and liabilities are considered financial instruments. However, many such instruments lack an available trading market, as characterized by a willing buyer and seller engaging in an exchange transaction. Also, it is the Company's general practice and intent to hold its financial instruments to maturity and not to engage in trading or sales activities, except for certain loans. Therefore, the Company had to use significant estimations and present value calculations to prepare this disclosure.

Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

Estimated fair values have been determined by the Company using the best available data and an estimation methodology suitable for each category of financial instruments. The estimation methodologies used, the estimated fair values, and recorded book balances at March 31, 2011 and December 31, 2010 are outlined below.

	March 31, 2011		December 31, 2010	
	Carrying amount	Estimated fair value	Carrying amount	Estimated fair value
	(In thousands)			
Investment securities	\$399,178	\$399,186	\$341,883	\$341,880
Loans, net of unearned income	349,598	357,133	366,305	371,110
Time Deposits	387,363	389,885	384,301	386,446
Repurchase Agreements	50,000	51,205	50,000	51,661
Borrowings	9,544	9,777	10,657	10,876
Subordinated debt	22,681	22,681	22,681	22,681

For cash and cash equivalents, the recorded book values of \$64.4 million and \$79.1 million at March 31, 2011 and December 31, 2010, respectively, approximates fair value.

The estimated fair values of investment securities are based on quoted market prices, if available. Estimated fair values are based on quoted market prices of comparable instruments if quoted market prices are not available. Estimated fair values are also determined using unobservable inputs that are supported by little or no market values and significant assumptions and estimates.

The net loan portfolio at March 31, 2011 and December 31, 2010 has been valued using a present value discounted cash flow where market prices were not available. The discount rate used in these calculations is the estimated current market rate adjusted for credit risk. The carrying value of accrued interest approximates fair value.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 7. - (continued)

The estimated fair values of demand deposits (i.e. interest (checking) and non-interest bearing demand accounts, savings and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e. their carrying amounts). The carrying amount of accrued interest payable approximates its fair value. The fair value of time deposits have been valued using net present value discounted cash flow.

The fair value of commitments to extend credit is estimated based upon the amount of unamortized deferred loan commitment fees. The fair value of letters of credit is based upon the amount of unearned fees plus the estimated cost to terminate letters of credit. Fair values of unrecognized financial instruments, including commitments to extend credit, and the fair value of letters of credit are considered immaterial.

The fair value of interest rate caps, included in borrowings, are based upon the estimated amount the Company would receive or pay to terminate the contracts or agreements, taking into account current interest rates and, when appropriate, the current creditworthiness of the counterparties. The aggregate fair value for the interest rate caps were approximately \$11,000 and \$26,000 at March 31, 2011 and December 31, 2010, respectively.

The fair value of borrowings and subordinated debt approximates the carrying value due to the re-pricing of the debt.

FASB ASC 820, "Fair Value Measurements and Disclosure", ("ASC 820") defines fair value, establishes a framework for measuring fair value, and expands disclosure about fair value. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. ASC 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value. A financial instrument's level within the fair value hierarchy is based on the lowest level of input significant to the fair value measurement. There have been no material changes in valuation techniques as a result of the adoption of ASC 820.

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets; quoted prices in markets that are not active for identical or similar assets or liabilities; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and significant to the fair value of the assets or liabilities that are developed using the reporting entities' estimates and assumptions, which reflect those that market participants would use.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 7. - (continued)

Assets and Liabilities Measured at Fair Value on a Recurring Basis

A description of the valuation methodologies used for financial instruments measured at fair value on a recurring basis, as well as the classification of the instruments pursuant to the valuation hierarchy, are as follows:

Securities Available for Sale

When quoted market prices are available in an active market, securities are classified within Level 1 of the fair value hierarchy. If quoted market prices are not available or accessible, then fair values are estimated using pricing models, matrix pricing, or discounted cash flow models. The fair values of securities estimated using pricing models or matrix pricing are generally classified within Level 2 of the fair value hierarchy. When discounted cash flow models are used there is omitted activity or less transparency around inputs to the valuation and securities are classified within Level 3 of the fair value hierarchy.

Level 1 securities generally include equity securities valued based on quoted market prices in active markets. Level 2 instruments include U.S. government agency obligations, state and municipal bonds, mortgage-backed securities, collateralized mortgage obligations and corporate bonds. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. Level 3 securities available for sale consist of instruments that are not readily marketable and may only be redeemed with the issuer at par such as Federal Home Loan Bank and Federal Reserve Bank stock. These securities are valued at par value.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 7. - (continued)

Assets measured at fair value during the three months ended March 31, 2011 and during fiscal year 2010 are summarized below.

	At March 31, 2011 Fair Value Measurement Using			Balance March 31, 2011
	Quoted Prices in Active Markets for Identical Assets/Liabilities (Level 1)	Significant Other Observable Inputs (Level 2) (Dollars in thousands)	Significant Unobservable Inputs (Level 3)	
Assets				
Impaired Loans (1)	\$—	\$—	\$ 3,630	\$3,630
Investment securities available for sale: (2)				
U.S. Treasury Notes	80,065	—	—	80,065
U.S. Government Agencies	—	97,728	—	97,728
Mortgage-backed securities	—	132,341	—	132,341
Corporate notes	13,870	—	—	13,870
Single Issuer Trust Preferred CDO	—	1,486	—	1,486
Pooled Trust Preferred CDO	—	1,510	—	1,510
Municipal securities	2,495	—	—	2,495
Auction rate securities	—	—	66,537	66,537
Marketable equity securities and other	1,147	1,685	—	2,832
Total Investment securities available for sale	97,577	234,750	66,537	398,864
Total assets	\$97,577	\$234,750	\$ 70,167	\$402,494

(1) Non-recurring basis

(2) Recurring basis

The fair value of real estate owned is determined by appraisals, which is then adjusted for the costs associated with liquidating the property. We measure real estate owned on a nonrecurring basis with Level 3 inputs.

The fair value of the derivative is approximately \$11,000 and valued as a Level 3 input. Further disclosures are not included because they were not deemed material.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 7. - (continued)

	At December, 31, 2010 Fair Value Measurement Using			Balance December 31, 2010
	Quoted Prices in Active Markets for Identical Assets/Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
	(Dollars in thousands)			
Assets				
Impaired Loans (1)	\$—	\$—	\$ 2,814	\$2,814
Investment securities available for sale: (2)				
U.S. Treasury Notes	50,076	—	—	50,076
U.S. Government Agencies	24,930	62,597	—	87,527
Mortgage-backed securities	—	121,137	—	121,137
Corporate notes	10,246	2,932	—	13,178
Single Issuer Trust Preferred CDO	—	1,294	—	1,294
Pooled Trust Preferred CDO	—	459	—	459
Municipal securities	—	2,688	—	2,688
Auction rate securities	—	—	62,079	62,079
Marketable equity securities and other	—	3,126	—	3,126
Total Investment securities available for sale	85,252	194,233	62,079	341,564
Total assets	\$85,252	\$194,233	\$ 64,893	\$344,378

(1) Non-recurring basis

(2) Recurring basis

The fair value of the derivative is approximately \$26,000 and valued as a Level 3 input. Further disclosures are not included because they were not deemed material.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 7. - (continued)

Assets and Liabilities Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)

The following table presents a reconciliation for assets measured at fair value on a recurring basis for which the Company has utilized significant unobservable inputs (Level 3).

	Investment Securities Available for Sale
(Dollars in thousands)	
Balance, January 1, 2011	\$62,079
Total gains/losses (realized/unrealized)	
Included in earnings	—
Included in other comprehensive income	4,458
Purchases, Sales, Issuances and Settlements	—
Redemptions (Transfer to Other Real Estate Owned)	—
Interest	—
Other than temporary impairment expense	—
Capital deductions for operating expenses	—
Balance, March 31, 2011	\$66,537
The amount of total gains (losses) for the period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at March 31, 2011	\$ —

Note 8. New Accounting Pronouncements

In January 2010, the FASB issued Accounting Standards Update ("ASU") No. 2010-06, which amends the authoritative accounting guidance under ASC Topic 820. The update requires the following additional disclosures: (1) separately disclose the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers; and (2) separately disclose information about purchases, sales, issuances and settlements in the reconciliation for fair value measurements using Level 3. The update provides for amendments to existing disclosures as follows: (1) fair value measurement disclosures are to be made for each class of assets and liabilities; and (2) disclosures are to be made about valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. The update also includes conforming amendments to guidance on employers' disclosures about postretirement benefit plan assets. The update is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Adoption of this update did not have a material effect on the Company's results of operations or financial condition.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (continued)
(unaudited)

Note 8. - (continued)

In January 2011, the FASB issued ASU No. 2011-01, which temporarily delays the effective date of the required disclosures about troubled debt restructurings contained in ASU No. 2010-20. The delay is intended to allow the FASB additional time to deliberate what constitutes a troubled debt restructuring. All other amendments contained in ASU No. 2010-20 are effective as issued. Adoption of this update did not have a material effect on the Company's results of operations or financial condition.

In April 2011, the FASB issued ASU No. 2011-02, which amends the authoritative accounting guidance under ASC Topic 310 "Receivables." The update provides clarifying guidance as to what constitutes a troubled debt restructuring. The update provides clarifying guidance on a creditor's evaluation of the following: (1) how a restructuring constitutes a concession; and (2) if the debtor is experiencing financial difficulties. The amendments in this update are effective for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. In addition, disclosures about troubled debt restructurings which were delayed by the issuance of ASU NO. 2011-01, are effective for interim and annual periods beginning on or after June 15, 2011. Adoption of this update is not expected to have a material effect on the Company's results of operations or financial condition.

Note 9. Subsequent Events

We evaluated subsequent events under ASC Topic 855, Subsequent Events. We did not identify any items which would require disclosure in or adjustment to the interim financial statements except as disclosed in Form 10-Q as of and for the period ended March 31, 2011.

During the third quarter of fiscal 2010, the Company determined to close its bank branch in Ridgefield, NJ. Based upon an appraisal of the property, we recorded an impairment charge of \$380,000 at December 31, 2010, included in other non-interest expense. On April 14, 2011, we sold the property for \$990,000 and will record a gain of \$470,000 during the quarter ending June 30, 2011.

Internal Control Over Financial Reporting

The objective of the Company's Internal Control Program is to allow the Bank and management to comply with Part 363 of the FDIC's regulations ("FDICIA") and to allow the Company to comply with Sections 302 and 404 of the Sarbanes-Oxley Act of 2002 ("SOX"). In November 2005, the FDIC amended Part 363 of its regulations by raising the asset-size threshold from \$500 million to \$1 billion for internal control assessments by management and external auditors. The final rule was effective December 28, 2005.

Section 302 of SOX requires the CEOs and CFOs of the Company to (i) certify that the annual and quarterly reports filed with the Securities and Exchange Commission are accurate and (ii) acknowledge that they are responsible for establishing, maintaining and periodically evaluating the effectiveness of the disclosure controls and procedures. Section 404 of SOX requires management to (i) report on internal control over financial reporting, (ii) assess the effectiveness of such internal controls, and (iii) obtain an external auditor's report on management's assessment of its internal control.

The Company is not an accelerated filer as defined in Rule 12b-2 of the Securities Exchange Act of 1934. On October 2, 2009, the SEC issued a final extension of SOX 404(b) for non-accelerated filers, which would have required them to first comply with the provisions of Section 404(b) of SOX with respect to fiscal years ending on or after June 15, 2010. Section 404(b) of SOX requires a registrant to provide an attestation report on management's assessment of internal controls over financial reporting by the registrant's external auditor. Therefore, the Company would have been required to obtain an external auditor's attestation report on internal control over financial reporting for the fiscal year ended December 31, 2010. However, on July 21, 2010, President Obama signed the Dodd-Frank Act into law. The Dodd-Frank Act includes a provision which permanently exempts non-accelerated filers, including the Company, from the requirement to obtain an external audit on the effectiveness of internal financial reporting controls provided in Section 404(b) of SOX. Disclosure of management's attestations on internal control over financial reporting under Section 404(a) of SOX is still required. See the Section of this Report entitled "Business - The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010."

The Committee of Sponsoring Organizations (COSO) methodology may be used to document and test the internal controls pertaining to the accuracy of Company issued financial statements and related disclosures. COSO requires a review of the control environment (including anti-fraud and audit committee effectiveness), risk assessment, control activities, information and communication, and ongoing monitoring.

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Executive Summary

We are a Delaware corporation organized in March 1979, and a bank holding company registered under the Bank Holding Company Act of 1956. We acquired The Berkshire Bank (the "Bank"), our indirect wholly-owned subsidiary in March 1999. The Bank was organized in 1987 as a New York State chartered commercial bank. Our principal activity is the ownership and management of the Bank. Our activities are primarily funded by cash on hand, rental income, income from our portfolio of investment securities and dividends, if any, received from the Bank. Our common stock is traded on the NASDAQ Stock Market under the symbol "BERK."

The Bank's principal business consists of gathering deposits from the general public and investing those deposits together with funds generated from ongoing operations and borrowings, primarily in residential and commercial loans, debt obligations issued by the U.S. Government and its agencies, debt obligations of business corporations, and mortgage-backed securities. The Bank operates from seven deposit-taking offices in New York City, four deposit-taking offices in Orange and Sullivan Counties, New York, and one deposit-taking offices in Teaneck, New Jersey. The Bank's revenues are derived principally from interest on loans, and interest and dividends on investments in the securities portfolio. The Bank's primary regulator is the New York State Banking Department. Deposits are insured to the maximum allowable amount by the Federal Deposit Insurance Corporation. The Bank is a member of the Federal Home Loan Bank system.

Our results of operations depend primarily on net interest income, which is the difference between the income earned on our interest-earning assets and the cost of our interest-bearing liabilities. Net interest income is the result of our interest rate margin, which is the difference between the average yield earned on interest-earning assets and the average cost of interest-bearing liabilities, adjusted for the difference in the average balance of interest-earning assets as compared to the average balance of interest-bearing liabilities. We also generate non-interest income from loan fees, service charges on deposit accounts, mortgage servicing fees, and other fees, dividends on Federal Home Loan Bank of New York ("FHLB-NY") stock and net gains and losses on sales of securities and loans. Our operating expenses consist principally of employee compensation and benefits, occupancy and equipment costs, other general and administrative expenses and income tax expense. Our results of operations also can be significantly affected by our periodic provision for loan losses and specific provision for losses on loans.

On July 21, 2010 the Dodd-Frank Act was signed into law by President Obama. The Dodd-Frank Act represents a comprehensive overhaul of the financial services industry within the United States, establishes a new federal Bureau, and will require the Bureau and other federal agencies to implement many new and significant rules and regulations. At this time it is difficult to predict the extent to which the Dodd-Frank Act or the resulting rules and regulations will impact our business. Compliance with these new laws and regulations will likely result in additional costs, and may adversely impact our results of operations, financial condition or liquidity.

Our investment policy, approved by the Board of Directors, is designed primarily to manage the interest rate sensitivity of our overall assets and liabilities, to generate a favorable return without incurring undue interest rate and credit risk, to complement our lending activities and to provide and maintain liquidity. In establishing our investment strategies, we consider our business and growth strategies, the economic environment, our interest rate risk exposure, our interest rate sensitivity "gap" position, the types of securities to be held, and other factors. We classify our investment securities as available for sale.

We recorded a provision for loan losses of \$1.20 million during the three months ended March 31, 2011, compared to a provision for loan losses of \$1.25 million recorded during the three months ended March 31, 2010. The provision

was deemed necessary as a result of the regular quarterly analysis of the allowance for loan losses. The regular quarterly analysis is based on management's evaluation of the risk inherent in the various components of the loan portfolio and other factors, including historical loan loss experience (which is updated at least annually), changes in the composition and volume of the portfolio, collection policies and experience, trends in the volume of non-accrual loans and regional and national economic conditions. See "Provision for Loan Losses" in Item 2 for further discussion of the allowance for loan losses.

Net income, before dividends on our Series A Preferred Stock and before benefit for income taxes, for the three months ended March 31, 2011 was \$1.3 million, compared to net income before provision for income taxes of \$1.8 million for the three months ended March 31, 2010. Net income allocated to common stockholders, including dividends on our Series A Preferred Stock and the benefit for income taxes, was \$280,000 for the three months ended March 31, 2011, compared to a net loss allocated to common stockholders of \$46,000 for the three months ended March 31, 2010.

The following discussion and analysis is intended to provide a better understanding of the consolidated financial condition and results of operations of Berkshire Bancorp Inc. and subsidiaries. All references to earnings per share, unless stated otherwise, refer to earnings per diluted share. References to Notes herein are references to the "Notes to Consolidated Financial Statements" of the Company located in Item 1 herein.

Critical Accounting Policies, Judgments and Estimates

The accounting and reporting policies of the Company conform with accounting principles generally accepted in the United States of America ("GAAP") and general practices within the financial services industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates.

The Company considers that the determination of the allowance for loan losses involves a higher degree of judgment and complexity than any of its other significant accounting policies. The allowance for loan losses is calculated with the objective of maintaining a reserve level believed by management to be sufficient to absorb estimated credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the loan portfolio and other relevant factors. However, this evaluation is inherently subjective as it requires material estimates, including, among others, expected default probabilities, loss given default, the amounts and timing of expected future cash flows on impaired loans, mortgages, and general amounts for historical loss experience. The process also considers economic conditions, uncertainties in estimating losses and inherent risks in the loan portfolio. All of these factors may be susceptible to significant change. To the extent actual outcomes differ from management estimates, additional provisions for loan losses may be required that would adversely impact earnings in future periods. See "Provision for Loan Losses" below in this Item 2 for further discussion of the allowance for loan losses.

The Company recognizes deferred tax assets and liabilities for the future tax effects of temporary differences, net operating loss carryforwards and tax credits. Deferred tax assets are subject to management's judgment based upon available evidence that future realization is more likely than not. If management determines that the Company may be unable to realize all or part of net deferred tax assets in the future, a direct charge to income tax expense may be required to reduce the recorded value of the net deferred tax asset to the expected realizable amount.

The Company conducts a periodic review and evaluation of its securities portfolio, taking into account the severity and duration of each unrealized loss, as well as management's intent and ability to hold the security until the unrealized loss is substantially eliminated, in order to determine if a decline in market value of any security below its carrying value is either temporary or other than temporary. Unrealized losses on held-to-maturity securities that are deemed temporary are disclosed but not recognized. Unrealized losses on debt or equity securities available-for-sale that are deemed temporary are excluded from net income and reported net of deferred taxes as other comprehensive income or loss. All unrealized losses that are deemed other than temporary on either available-for-sale or held-to-maturity securities are recognized immediately as a reduction of the carrying amount of the security, with a charge recorded in the Company's consolidated statements of operations.

The following table presents the total dollar amount of interest income from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, expressed in both dollars and rates.

	For The Three Months Ended March 31,					
	Average Balance	2011 Interest and Dividends	Average Yield/Rate (Dollars in Thousands)	Average Balance	2010 Interest and Dividends	Average Yield/Rate
INTEREST-EARNING ASSETS:						
Loans (1)	\$ 352,867	\$ 5,679	6.44 %	\$ 419,820	\$ 6,533	6.22 %
Investment securities	365,875	3,181	3.48	363,083	3,800	4.19
Other (2)(5)	75,931	61	0.32	59,780	51	0.34
Total interest-earning assets	794,673	8,921	4.49	842,683	10,384	4.93
Noninterest-earning assets	34,687			62,539		
Total Assets	\$ 829,360			\$ 905,222		
INTEREST-BEARING LIABILITIES:						
Interest bearing deposits	208,177	244	0.47 %	224,372	508	0.91 %
Time deposits	385,293	1,322	1.37	419,678	1,752	1.67
Other borrowings	82,706	761	3.68	101,168	1,015	4.01
Total interest-bearing liabilities	676,176	2,327	1.38	745,218	3,275	1.76
Demand deposits	76,333			66,323		
Noninterest-bearing liabilities	4,998			7,682		
Stockholders' equity (5)	71,853			85,999		
Total liabilities and stockholders' equity	\$ 829,360			\$ 905,222		
Net interest income		\$ 6,594			\$ 7,109	
Interest-rate spread (3)			3.11 %			3.17 %
Net interest margin (4)			3.32 %			3.37 %
Ratio of average interest-earning assets to average interest bearing liabilities	1.18			1.13		

(1) Includes nonaccrual loans.

(2) Includes interest-bearing deposits, federal funds sold and securities purchased under agreements to resell.

(3) Interest-rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest bearing liabilities.

(4) Net interest margin is net interest income as a percentage of average interest-earning assets.

(5) Average balances are daily average balances except for the parent company which have been calculated on a monthly basis.

Results of Operations

Results of Operations for the Three Months Ended March 31, 2011 Compared to the Three Months Ended March 31, 2010.

Net Income (Loss) Allocated to Common Stockholders. Net income allocated to common stockholders for the three months ended March 31, 2011 was \$280,000, or \$.04 per common share, compared to a net loss allocated to common stockholders of \$46,000, or \$.01 per common share, for the three months ended March 31, 2010. The net income allocated to common stockholders for the three months ended March 31, 2011 includes the accrual of dividends on our Series A Preferred Stock of \$1.2 million, or \$.17 per common share, and a benefit for income taxes of \$218,000, or \$.03 per common share. The net loss allocated to common stockholders for the three months ended March 31, 2010 includes dividends on our Series A Preferred Stock of \$1.2 million, or \$.17 per common share, and a provision for income taxes of \$676,000, or \$.10 per common share.

The Company's net income is largely dependent on interest rate levels, the demand for the Company's loan and deposit products and the strategies employed to manage the interest rate and other risks inherent in the banking business.

Net Interest Income. The Company's primary source of revenue is net interest income, or the difference between interest income earned on earning-assets, such as loans and investment securities, and interest expense on interest-bearing liabilities such as deposits and borrowings. The amount of interest income is dependent upon many factors including: (i) the amount of interest-earning assets that the Company can maintain based upon its funding sources; (ii) the relative amounts of interest-earning assets versus interest-bearing liabilities; and (iii) the difference between the yields earned on those assets and the rates paid on those liabilities. Non-performing loans adversely affect net interest income because they must still be funded by interest-bearing liabilities, but they do not provide interest income. Furthermore, when we designate an asset as non-performing, all interest which has been accrued but not actually received is deducted from current period income, further reducing net interest income.

For the quarter ended March 31, 2011, net interest income decreased by \$0.5 million to \$6.6 million from \$7.1 million for the quarter ended March 31, 2010. The decrease in net interest income was due to the decrease in the average amounts of interest-earning assets to \$794.7 million during the 2011 quarter from \$842.7 million during the 2010 quarter, and the decrease in the average yields earned on interest-earning assets to 4.49% in the 2011 period from 4.93% in the 2010 period. The decrease in net interest income was partially offset by the decrease in the average amounts of interest-bearing liabilities to \$676.2 million during the 2011 quarter from \$745.2 million during the 2010 quarter and the decrease in the average rates paid on interest-bearing liabilities to 1.38% from 1.76% during the three months ended March 31, 2011 and 2010, respectively. The Company's interest-rate spread, the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities, was relatively flat at 3.11% and 3.17% during the three months ended March 31, 2011 and 2010, respectively.

Net Interest Margin. Net interest margin, or annualized net interest income as a percentage of average interest-earning assets, was 3.32% and 3.37% during the quarter ended March 31, 2011 and 2010, respectively. We seek to secure and retain customer deposits with competitive products and rates, while making strategic use of the prevailing interest rate environment to borrow funds at what we believe to be attractive rates. We invest such deposits and borrowed funds in a prudent mix of fixed and adjustable rate loans, investment securities and short-term interest-earning assets. The decrease in net interest margin is primarily due to the decrease in the average amount of higher yielding loans as a percentage of our total mix of interest-earning assets.

Interest Income. Total interest income for the quarter ended March 31, 2011 decreased by \$1.5 million to \$8.9 million from \$10.4 million for the quarter ended March 31, 2010. The decrease in total interest income was due to the decreases in both the overall average yield earned on and the average amounts of interest-earning assets.

The following table presents the composition of interest income for the indicated periods.

	Three Months Ended March 31,				
	2011	% of	2010	% of	
	Interest	Total	Interest	Total	
	Income		Income		
	(In thousands, except percentages)				
Loans	\$5,679	63.66	% \$6,533	62.92	%
Investment Securities	3,181	35.66	3,800	36.59	
Other	61	0.68	51	0.49	
Total Interest Income	\$8,921	100.00	% \$10,384	100.00	%

Loans, which are inherently risky and therefore command a higher return than our portfolio of investment securities and other interest-earning assets, decreased to 44.4% of the total amount of average interest-earning assets during the quarter ended March 31, 2011 from 49.8% of the total amount of average interest-earning assets during the quarter ended March 31, 2010. During the three months ended March 31, 2011, the average amounts of investment securities increased to 46.0% of total interest-earning assets from 43.1% of total interest-earning assets during the three months ended March 31, 2010. While we actively seek to originate new loans with qualified borrowers who meet the Bank's underwriting standards, our strategy has been to maintain those standards, sacrificing some current income to avoid possible large future losses in the loan portfolio.

At March 31, 2011, total non-performing loan assets were \$3.4 million, comprised of \$1.4 million of non-accrual loans and \$2.0 million of accruing loans delinquent more than 90 days. At March 31, 2010, total non-performing loan assets were \$15.5 million, comprised of \$3.2 million of non-accrual loans and \$12.3 million of foreclosed real estate. Additions to non-performing loan assets, were such additions to occur, would have an adverse effect on our results of operations. The effect of the decrease in non-accrual loans was a 3.5%, or 22 basis point, increase in the yield on the loan portfolio.

Federal Home Loan Bank Stock. The Bank owns stock of the Federal Home Loan Bank New York ("FHLB-NY") which is necessary for it to be a member of the FHLB-NY. Membership requires the purchase of stock equal to 1% of the Bank's residential mortgage loans or 5% of the outstanding borrowings, whichever is greater. The stock is redeemable at par, therefore, its cost is equivalent to its redemption value. The Bank's ability to redeem FHLB-NY shares is dependent upon the redemption practices of the FHLB-NY. At March 31, 2011, the FHLB-NY neither placed restrictions on redemption of shares in excess of a member's required investment in stock, nor stated that it will cease paying dividends. The Bank did not consider this asset impaired at either March 31, 2011 or December 31, 2010.

Interest Expense. Total interest expense during the quarter ended March 31, 2011 decreased by \$1.0 million to \$2.3 million from \$3.3 million during the quarter ended March 31, 2010. The decrease in total interest expense was due to the decrease in the average amounts of interest-bearing liabilities, to \$676.2 million during the 2011 quarter from \$745.2 million during the 2010 quarter, and the decrease in the average rates paid on the average amounts of interest-bearing liabilities to 1.4% in the 2011 quarter from 1.8% in the 2010 quarter.

The following table presents the composition of interest expense for the indicated periods.

	Three Months Ended March 31, 2011		2010		
	Interest Expense	% of Total	Interest Expense	% of Total	
(In thousands, except percentages)					
Interest-Bearing Deposits	\$244	10.49	% \$508	15.51	%
Time Deposits	1,322	56.81	1,752	53.50	
Borrowings and Subordinated Debt	761	32.70	1,015	30.99	
Total Interest Expense	\$2,327	100.00	% \$3,275	100.00	%

Non-Interest Income. Non-interest income consists primarily of realized gains on sales of marketable securities and service fee income. For the three months ended March 31, 2011 and 2010, total non-interest income was \$279,000 and \$383,000, respectively. The decrease was primarily due to the decrease in the gains realized on the sale of investment securities.

Non-Interest Expense. Non-interest expense includes salaries and employee benefits, occupancy and equipment expenses, legal and professional fees and other operating expenses associated with the day-to-day operations of the Company. Total non-interest expense for both the three months ended March 31, 2011 and 2010 was \$4.4 million.

The following table presents the components of non-interest expense for the indicated periods.

	Three Months Ended March 31, 2011		2010		
	Non-Interest Expense	% of Total	Non-Interest Expense	% of Total	
(In thousands, except percentages)					
Salaries and Employee Benefits	\$2,435	55.20	\$2,341	53.05	%
Net Occupancy Expense	565	12.81	566	12.83	
Equipment Expense	82	1.86	91	2.06	
FDIC Assessment	384	8.71	468	10.61	
Data Processing Expense	109	2.47	126	2.86	
Other	836	18.95	820	18.59	
Total Non-Interest Expense	\$4,411	100.00	% \$4,412	100.00	%

Provision (Benefit) for Income Tax. During the three-month period ended March 31, 2011, we recorded an income tax benefit of \$218,000 compared to an income tax provision of \$676,000 during the three-month period ended March 31, 2010. The Company has net operating loss carry forwards which can be off-set against current taxable income. In addition, the Company has significant valuation allowances on the deferred tax assets for previous OTTI charges and allowances for remaining net operating loss carry forwards.

Issuer Purchases of Equity Securities

On May 15, 2003, The Company's Board of Directors authorized the purchase of up to an additional 450,000 shares of its Common Stock in the open market, from time to time, depending upon prevailing market conditions, thereby increasing the maximum number of shares which may be purchased by the Company from 1,950,000 shares of Common Stock to 2,400,000 shares of Common Stock. Since 1990 through March 31, 2011, the Company has purchased a total of 1,898,909 shares of its Common Stock. We did not repurchase shares of the Company's Common Stock during the first quarter of 2011. At March 31, 2011, there were 501,091 shares of Common Stock which may yet be purchased under our stock repurchase plan.

Provision for Loan Losses. The allowance for loan losses is the estimated amount considered necessary to cover credit losses inherent in the loan portfolio at the balance sheet date. The allowance is established through the provision for loan losses that is charged against income. In determining the allowance for loan losses, management makes significant estimates which involve a high degree of judgment, subjectivity of the assumptions utilized, and potential for changes in the economic environment that could result in changes to the amount of the recorded allowance for loan losses.

The allowance for loan losses has been determined in accordance with U.S. GAAP, principally FASB ASC 450, "Contingencies", ("ASC 450") and FASB ASC 310, "Receivables", ("ASC 310"). Under the above accounting principles, we are required to maintain an allowance for probable losses at the balance sheet date. We are responsible for the timely and periodic determination of the amount of the allowance required. Management believes that the allowance for loan losses is adequate to cover specifically identifiable losses, as well as estimated losses inherent in our portfolio for which certain losses are probable but not specifically identifiable.

Management performs a monthly evaluation of the adequacy of the allowance for loan losses. The analysis of the allowance for loan losses has two components: specific and general reserves. Specific reserves are made for loans determined to be impaired. Impairment is measured by determining the present value of expected future cash flows or, as a practical expedient for collateral-dependent loans, the fair value of the collateral adjusted for market conditions and selling expenses. The Bank considers its investment in one-to-four family real estate loans and consumer loans to be smaller balance homogeneous loans and therefore excluded from separate identification for evaluation of impairment. These homogeneous loan groups are evaluated for impairment on a collective basis under FASB ASC 310.

The general reserve is determined by segregating the remaining loans by type of loan, risk weighting (if applicable) and payment history. Management also analyzes historical loss experience, delinquency trends, general economic conditions, geographic concentrations, and industry and peer comparisons. This analysis establishes factors that are applied to the loan segments to determine the amount of the general reserves. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revisions based upon changes in economic and real estate market conditions. Actual loan losses may be significantly more than the allowance for loan losses management has established which could have a material negative effect on the Company's financial results.

On a monthly basis, the Bank's management committee reviews the current status of various loan assets in order to evaluate the adequacy of the allowance for loan losses. In this evaluation process, specific loans are analyzed to determine their potential risk of loss. This process includes all loans, concentrating on non-accrual and classified loans. Each non-accrual or classified loan is evaluated for potential loss exposure. Any shortfall results in a recommendation of a specific allowance if the likelihood of loss is evaluated as probable. To determine the adequacy of collateral on a particular loan, an estimate of the fair market value of the collateral is based on the most current appraised value available. This appraised value is then reduced to reflect estimated liquidation expenses.

As a substantial amount of our loan portfolio is collateralized by real estate, appraisals of the underlying value of property securing loans are critical in determining the amount of the allowance required for specific loans. Assumptions for appraisal valuations are instrumental in determining the value of properties. Overly optimistic assumptions or negative changes to assumptions could significantly impact the valuation of a property securing a loan and the related allowance determined. The assumptions supporting such appraisals are carefully reviewed by management to determine that the resulting values reasonably reflect amounts realizable on the related loans. Based on the composition of our loan portfolio, management believes the primary risks are increases in interest rates, a decline in the economy, generally, and a decline in real estate market values in the New York metropolitan area. Any one or combination of these events may adversely affect our loan portfolio resulting in increased delinquencies, loan losses and future levels of loan loss provisions. Management believes the allowance for loan losses reflects the inherent credit risk in our portfolio, the level of our non-performing loans and our charge-off experience.

A loan is considered nonperforming when it becomes delinquent ninety days or when other adverse factors become known to us. We generally order updated appraisals from independent third party licensed appraisers at the time the loan is identified as nonperforming. Depending upon the property type, we receive appraisals within thirty to ninety days from the date the appraisals are ordered. Upon receipt of the appraisal, which is discounted by us to take account of estimated selling and other holding costs, we compare the adjusted appraisal amount to the carrying amount of the real estate dependent loan and record any impairment through the allowance for loan loss at that time.

The majority of our real estate dependent loans are concentrated in the New York City metropolitan area, we do not make adjustments to the appraisals for this concentration. We do not increase the appraised value of any property. Any adjustments we make to the appraisals are to decrease the appraised value due to selling and other holding costs.

Although management believes that we have established and maintained the allowance for loan losses at adequate levels, additions may be necessary if future economic and other conditions differ substantially from the current operating environment. Although management uses what it believes is the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change. In addition, the Federal Deposit Insurance Corporation, New York State Banking Department, and other regulatory bodies, as an integral part of their examination process, will periodically review our allowance for loan losses. Such agencies may require us to recognize adjustments to the allowance based on its judgments about information available to them at the time of their examination.

The following table sets forth information with respect to activity in the Company's allowance for loan losses during the periods indicated (in thousands, except percentages):

	Three Months Ended March 31,	
	2011	2010
Average loans outstanding	\$352,867	\$419,820
Allowance at beginning of period	16,105	11,416
Charge-offs:		
Commercial and other loans	2	—
Real estate loans	—	766
Total loans charged-off	2	766
Recoveries:		
Commercial and other loans	21	—
Total loans recovered	21	—
Net (charge-offs) recoveries	19	(766)
Provision for loan losses charged to operating expenses	1,200	1,250
Allowance at end of period	\$17,324	\$11,900
Ratio of net (charge-offs) recoveries to average loans outstanding	0.01	% (0.18)%
Allowance as a percent of total loans	4.94	% 2.94 %
Total loans at end of period	\$350,499	\$404,883

Loan Portfolio.

Loan Portfolio Composition. The Company's loans consist primarily of mortgage loans secured by residential and non-residential properties as well as commercial loans which are either unsecured or secured by personal property collateral. Most of the Company's loans are either made to individuals or personally guaranteed by the principals of the business to which the loan is made. At March 31, 2011 and December 31, 2010, the Company had loans, net of unearned income, of \$349.6 million and \$366.3 million, respectively, and an allowance for loan losses of \$17.3 million and \$16.1 million, respectively. From time to time, the Bank may originate residential mortgage loans, sell them on the secondary market, normally recognizing fee income in connection with the sale.

Interest rates on loans are affected by the demand for loans, the supply of money available for lending, credit risks, the rates offered by competitors and other conditions. ¶16