FARMERS & MERCHANTS BANCORP

Form 10-Q August 08, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission File Number: 000-26099

#### FARMERS & MERCHANTS BANCORP

(Exact name of registrant as specified in its charter)

Delaware 94-3327828

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

111 W. Pine Street, Lodi, California 95240 (Address of principal Executive offices) (Zip Code)

Registrant's telephone number, including area code (209) 367-2300

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer o Accelerated filer x Non-accelerated filer o Smaller Reporting Company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of shares of common stock of the registrant: Par value \$0.01, authorized 7,500,000 shares; issued and outstanding 777,882 as of July 31, 2014

# FARMERS & MERCHANTS BANCORP

FORM 10-Q TABLE OF CONTENTS

PART I FINANCIAL INFORMATION	<u>Page</u>
Item 1 - Financial Statements	
Consolidated Balance Sheets (Unaudited) as of June 30, 2014, December 31, 2013 and June 30, 2013	3
Consolidated Statements of Income (Unaudited) for the Three and Six Months Ended June 30, 2014 and 2013	4
Consolidated Statements of Comprehensive (Loss) Income (Unaudited) for the Three and Six Months Ended June 30, 2014 and 2013	5
Consolidated Statements of Changes in Shareholders' Equity (Unaudited) for the Six Months Ended June 30, 2014 and 2013	<sup>2</sup> 6
Consolidated Statements of Cash Flows (Unaudited) for the Six Months Ended June 30, 2014 and 2013	7
Notes to the Consolidated Financial Statements (Unaudited)	8
Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations	34
Item 3 - Quantitative and Qualitative Disclosures About Market Risk	55
Item 4 - Controls and Procedures	58
PART II OTHER INFORMATION	
Item 1 - <u>Legal Proceedings</u>	59
Item 1A – Risk Factors	59
Item 2 - <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	59
Item 3 - <u>Defaults Upon Senior Securities</u>	59
Item 4 – Mine Safety Disclosures	59
Item 5 - Other Information	59
Item 6 - Exhibits	59
Signatures	60

<u>Index to Exhibits</u> 60

- 31(a) Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31(b) Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certifications of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

# **Table of Contents**

(in thousands)

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

## FARMERS & MERCHANTS BANCORP

Consolidated Balance Sheets

()			
	1 20	December	
	June 30, 2014	31, 2013	June 30, 2013
Assets	(Unaudited)		(Unaudited)
Cash and Cash Equivalents:			
Cash and Due from Banks	\$44,567	\$40,966	\$43,917
Interest Bearing Deposits with Banks	3,434	42,711	1,389
Total Cash and Cash Equivalents	48,001	83,677	45,306
Investment Securities:			
Available-for-Sale	401,732	404,639	475,414
Held-to-Maturity	70,340	68,505	67,059
Total Investment Securities	472,072	473,144	542,473
Loans & Leases	1,499,709	1,388,236	1,295,056
Less: Allowance for Credit Losses	34,290	34,274	34,235
Loans & Leases, Net	1,465,419	1,353,962	1,260,821
Premises and Equipment, Net	23,918	22,887	22,306
Bank Owned Life Insurance	53,037	52,109	51,180
Interest Receivable and Other Assets	90,404	90,294	84,008
Total Assets	\$2,152,851	\$2,076,073	\$2,006,094
Liabilities			
Deposits:			
Demand	\$499,133	\$495,963	\$429,526
Interest Bearing Transaction	313,879	291,795	248,447
Savings and Money Market	630,194	589,511	588,009
Time	418,829	430,422	444,175
Total Deposits	1,862,035	1,807,691	1,710,157
-			

Shareholders' Equity

**Total Liabilities** 

**Subordinated Debentures** 

Federal Home Loan Bank Advances

Interest Payable and Other Liabilities

Preferred Stock: No Par Value, 1,000,000 Shares Authorized, None

Issued or Outstanding

8	8	8
O	O	0

10,310

48,168

1,866,169

12,000

10,310

46,684

1,931,029

43,300

10,310

39,271

1,803,038

Common Stock: Par Value \$0.01, 7,500,000 Shares Authorized,

777,882 Shares Issued and Outstanding at June 30, 2014, December 31,

2013 and June 30, 2013, respectively

Additional Paid-In Capital	75,014	75,014	75,014
Retained Earnings	144,836	137,350	130,005
Accumulated Other Comprehensive Income (Loss)	1,964	(2,468)	(1,971)
Total Shareholders' Equity	221,822	209,904	203,056
Total Liabilities and Shareholders' Equity	\$2,152,851	\$2,076,073	\$2,006,094

The accompanying notes are an integral part of these unaudited consolidated financial statements

3

# Table of Contents

Consolidated Statements of	Income (Unaudited)
(in thousands except per sh	are data)

(in thousands except per share data)  Interest Income	Three Months Ended June 30, 2014 2013		Six Months Ended June 30 2014 2013		
Interest and Fees on Loans & Leases	\$16,741	\$15,906	\$33,012	\$31,351	
Interest on Deposits with Banks	41	3	105	47	
Interest on Investment Securities:	71	3	103	7/	
Taxable	2,109	2,382	4,224	4,488	
Exempt from Federal Tax	567	654	1,164	1,314	
Total Interest Income	19,458	18,945	38,505	37,200	
Total Interest income	17,150	10,713	30,303	37,200	
Interest Expense					
Deposits	598	628	1,198	1,311	
Borrowed Funds	-	9	-	9	
Subordinated Debentures	80	82	160	163	
Total Interest Expense	678	719	1,358	1,483	
•					
Net Interest Income	18,780	18,226	37,147	35,717	
Provision for Credit Losses	-	250	-	250	
Net Interest Income After Provision for Credit Losses	18,780	17,976	37,147	35,467	
Non-Interest Income					
Service Charges on Deposit Accounts	984	1,069	1,922	2,173	
Net Gain on Sale of Investment Securities	31	154	34	889	
Increase in Cash Surrender Value of Life Insurance	473	469	928	926	
Debit Card and ATM Fees	790	794	1,525	1,521	
Net Gain (Loss) on Deferred Compensation Investments	1,087	(286)	1,530	1,404	
Other	578	764	1,166	1,548	
Total Non-Interest Income	3,943	2,964	7,105	8,461	
Non-Interest Expense					
Salaries and Employee Benefits	9,137	8,895	17,374	16,940	
Net Gain (Loss) on Deferred Compensation Investments	1,087	(286)		1,404	
Occupancy	635	629	1,257	1,250	
Equipment	700	678	1,403	1,373	
FDIC Insurance	262	246	514	486	
Other	1,213	1,940	2,596	3,608	
Total Non-Interest Expense	13,034	12,102	24,674	25,061	
Income Before Income Taxes	9,689	8,838	19,578	18,867	
Provision for Income Taxes	3,585	3,273	7,192	7,051	
Net Income	\$6,104	\$5,565	\$12,386	\$11,816	
Basic Earnings Per Common Share	\$7.84	\$7.15	\$15.92	\$15.19	
The accompanying notes are an integral part of these una					
4					

# Table of Contents

# FARMERS & MERCHANTS BANCORP

Consolidated Statements of Comprehensive Income (Loss) (Unaudited)

(in thousands)	Three Months Ended June 30,		Ended June 30, Ended Ju		Six Mont Ended Jun 2014			
Net Income	\$6,104	2013 \$5,565	\$12,386	\$11,816				
Other Comprehensive Income (Loss)								
Increase (Decrease) in Net Unrealized Gains (Losses) on								
Available-for-Sale Securities	4,633	(12,771)	7,681	(14,588)				
Reclassification Adjustment for Realized Gains on Available-for-Sale								
Securities Included in Net Income	(31)	(154	(34)	(889)				
Deferred Tax (Expense) Benefit	(1,935)	5,434	(3,215)	6,507				
Change in Net Unrealized Gains (Losses) on Available-for-Sale	, , ,	·	, ,	•				
Securities, Net of Tax	2,667	(7,491	4,432	(8,970 )				
Total Other Comprehensive Income (Loss)	2,667	(7,491	4,432	(8,970 )				
Comprehensive Income (Loss)	\$8,771	\$(1,926)	\$16,818	\$2,846				
The accompanying notes are an integral part of these unaudited consolida 5	ted financia	al statemen	ts					

# Table of Contents

# FARMERS & MERCHANTS BANCORP

Consolidated Statements of Changes in Shareholders' Equity (Unaudited)

(in thousands except share data)							ccumulated ther			
	Common			Additional		C	omprehensive	•	Total	
	Shares	Co	mmon	Paid-In	Retained	Ir	ncome (Loss),		Shareholder	s'
	Outstanding	Sto	ock	Capital	Earnings	n	et		Equity	
Balance, January 1, 2013	777,882	\$	8	\$ 75,014	\$123,012	\$	6,999		\$ 205,033	
Net Income			-	-	11,816		-		11,816	
Cash Dividends Declared on									-	
Common Stock (\$6.20 per share)			-	-	(4,823)		_		(4,823	)
Change in Net Unrealized Loss or	n Securities									
Available-for-Sale, Net of Tax			-	-	-		(8,970	)	(8,970	)
Balance, June 30, 2013	777,882	\$	8	\$ 75,014	\$130,005	\$	(1,971	)	\$ 203,056	
D	000	<b>.</b>	0	<b></b>	<b>0.105.05</b> 0	4	(2.450		<b>* * * * * * * * * *</b>	
Balance, January 1, 2014	777,882	\$	8	\$ 75,014	\$137,350	\$	(2,468	)	\$ 209,904	
Net Income			-	-	12,386		-		12,386	
Cash Dividends Declared on									-	
Common Stock (\$6.30 per share)			-	-	(4,900)		-		(4,900	)
Change in Net Unrealized Gains of	on Securities									
Available-for-Sale, Net of Tax			-	-	-		4,432		4,432	
Balance, June 30, 2014	777,882	\$	8	\$ 75,014	\$144,836	\$	1,964		\$ 221,822	
The accompanying notes are an ir 6	ntegral part of	hese	unaud	ited consolic	lated financi	ial	statements			

# <u>Table of Contents</u> FARMERS & MERCHANTS BANCORP

Consolidated Statements of Cash Flows (Unaudited)

	Six Months Ended
(in thousands)	June 30, June 30, 2014 2013
Operating Activities:	2014 2013
Net Income	\$12,386 \$11,816
Adjustments to Reconcile Net Income to Net	ψ12,300 ψ11,010
Cash Provided by Operating Activities:	
Provision for Credit Losses	- 250
Depreciation and Amortization	666 782
Net Amortization of Investment Security Premiums & Discounts	808 1,806
Net Gain on Sale of Investment Security Trending & Discounts	(34 ) (889 )
Net Gain on Sale of Property & Equipment	(8 ) -
Net Change in Operating Assets & Liabilities:	
Net Increase in Interest Receivable and Other Assets	(4,105 ) (5,297 )
Net (Decrease) Increase in Interest Payable and Other Liabilities	(1,484 ) 1,954
Net Cash Provided by Operating Activities	8,229 10,422
Investing Activities:	-,
Purchase of Investment Securities Available-for-Sale	(25,841 ) (220,941)
Proceeds from Sold, Matured or Called Securities Available-for-Sale	35,466 147,050
Purchase of Investment Securities Held-to-Maturity	(12,194 ) (305 )
Proceeds from Matured or Called Securities Held-to-Maturity	10,366 1,619
Net Loans & Leases Paid, Originated or Acquired	(111,616) (48,683)
Principal Collected on Loans & Leases Previously Charged Off	159 297
Additions to Premises and Equipment	(1,712) $(187)$
Proceeds from Sale of Property & Equipment	23 -
Net Cash Used by Investing Activities	(105,349) (121,150)
Financing Activities:	
Net Increase (Decrease) in Deposits	54,344 (11,869 )
Net Changes in Other Borrowings	12,000 43,300
Cash Dividends	(4,900 ) (4,823 )
Net Cash Provided by Financing Activities	61,444 26,608
Decrease in Cash and Cash Equivalents	(35,676 ) (84,120 )
Cash and Cash Equivalents at Beginning of Period	83,677 129,426
Cash and Cash Equivalents at End of Period	\$48,001 \$45,306
Supplementary Data	
Loans Transferred to Foreclosed Assets (ORE)	\$- \$2,190
Cash Payments Made for Income Taxes	\$7,500 \$11,706
Interest Paid	\$1,361 \$1,543
The accompanying notes are an integral part of these unaudited conso	
7	

# <u>Table of Contents</u> FARMERS & MERCHANTS BANCORP NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. Significant Accounting Policies

Farmers & Merchants Bancorp (the "Company") was organized March 10, 1999. Primary operations are related to traditional banking activities through its subsidiary Farmers & Merchants Bank of Central California (the "Bank") which was established in 1916. The Bank's wholly owned subsidiaries include Farmers & Merchants Investment Corporation and Farmers/Merchants Corp. Farmers & Merchants Investment Corporation has been dormant since 1991. Farmers/Merchants Corp. acts as trustee on deeds of trust originated by the Bank.

The Company's other subsidiaries include F & M Bancorp, Inc. and FMCB Statutory Trust I. F & M Bancorp, Inc. was created in March 2002 to protect the name F & M Bank. During 2002 the Company completed a fictitious name filing in California to begin using the streamlined name "F & M Bank" as part of a larger effort to enhance the Company's image and build brand name recognition. In December 2003 the Company formed a wholly owned subsidiary, FMCB Statutory Trust I. FMCB Statutory Trust I is a non-consolidated subsidiary per Generally Accepted Accounting Principles in the United States of America ("U.S. GAAP") and was formed for the sole purpose of issuing Trust Preferred Securities.

The accounting and reporting policies of the Company conform to U.S. GAAP and prevailing practice within the banking industry. The following is a summary of the significant accounting and reporting policies used in preparing the consolidated financial statements.

#### **Basis of Presentation**

The accompanying consolidated financial statements and notes thereto have been prepared in accordance with accounting principles generally accepted in the United States of America for financial information.

These statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for interim reporting on Form 10-Q. Accordingly, certain disclosures normally presented in the notes to the annual consolidated financial statements prepared in accordance with U.S. GAAP have been omitted. The Company believes that the disclosures are adequate to make the information not misleading. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013. The results of operations for the three-month and six-month periods ended June 30, 2014 may not necessarily be indicative of future operating results.

The accompanying consolidated financial statements include the accounts of the Company and the Company's wholly owned subsidiaries, F & M Bancorp, Inc. and the Bank, along with the Bank's wholly owned subsidiaries, Farmers & Merchants Investment Corporation and Farmers/Merchants Corp. Significant inter-company transactions have been eliminated in consolidation.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Certain amounts in the prior years' financial statements and related footnote disclosures have been reclassified to conform to the current-year presentation. These reclassifications had no effect on previously reported net income or total shareholders' equity. In the opinion of management, the accompanying consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair presentation of financial results for the periods presented.

## **Table of Contents**

# Cash and Cash Equivalents

For purposes of the Consolidated Statements of Cash Flows, the Company has defined cash and cash equivalents as those amounts included in the balance sheet captions Cash and Due from Banks, Interest Bearing Deposits with Banks, Federal Funds Sold and Securities Purchased Under Agreements to Resell. Generally, these transactions are for one-day periods. For these instruments, the carrying amount is a reasonable estimate of fair value.

#### **Investment Securities**

Investment securities are classified at the time of purchase as held-to-maturity if it is management's intent and the Company has the ability to hold the securities until maturity. These securities are carried at cost, adjusted for amortization of premium and accretion of discount using a level yield of interest over the estimated remaining period until maturity. Losses, reflecting a decline in value judged by the Company to be other than temporary, are recognized in the period in which they occur.

Securities are classified as available-for-sale if it is management's intent, at the time of purchase, to hold the securities for an indefinite period of time and/or to use the securities as part of the Company's asset/liability management strategy. These securities are reported at fair value with aggregate unrealized gains or losses excluded from income and included as a separate component of shareholders' equity, net of related income taxes. Fair values are based on quoted market prices or broker/dealer price quotations on a specific identification basis. Gains or losses on the sale of these securities are computed using the specific identification method.

Trading securities, if any, are acquired for short-term appreciation and are recorded in a trading portfolio and are carried at fair value, with unrealized gains and losses recorded in non-interest income.

Management evaluates securities for other-than-temporary impairment ("OTTI") on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: (1) OTTI related to credit loss, which must be recognized in the income statement; and (2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. For equity securities, the entire amount of impairment is recognized through earnings.

In order to determine OTTI for purchased beneficial interests that, on the purchase date, were not highly rated, the Company compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

#### Loans & Leases

Loans & leases are reported at the principal amount outstanding net of unearned discounts and deferred loan & lease fees and costs. Interest income on loans & leases is accrued daily on the outstanding balances using the simple interest method. Loan & lease origination fees are deferred and recognized over the contractual life of the loan or lease as an adjustment to the yield. Loans & leases are placed on non-accrual status when the collection of principal or interest is in doubt or when they become past due for 90 days or more unless they are both well-secured and in the process of collection. For this purpose a loan or lease is considered well-secured if it is collateralized by property having a net realizable value in excess of the amount of the loan or is guaranteed by a financially capable party. When a loan or lease is placed on non-accrual status, the accrued and unpaid interest receivable is reversed and charged against

current income; thereafter, interest income is recognized only as it is collected in cash. Additionally, cash would be applied to principal if all principal was not expected to be collected. Loans & leases placed on non-accrual status are returned to accrual status when the loans or leases are paid current as to principal and interest and future payments are expected to be made in accordance with the contractual terms of the loan or lease.

#### **Table of Contents**

A loan or lease is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the original agreement. Impaired loans or leases are either: (1) non-accrual loans & leases; or (2) restructured loans & leases that are still accruing interest. Loans or leases determined to be impaired are individually evaluated for impairment. When a loan or lease is impaired, the Company measures impairment based on the present value of expected future cash flows discounted at the loan or lease's effective interest rate, except that as a practical expedient, it may measure impairment based on a loan's or lease's observable market price, or the fair value of the collateral if the loan or lease is collateral dependent. A loan or lease is collateral dependent if the repayment of the loan or lease is expected to be provided solely by the underlying collateral.

A restructuring of a loan or lease constitutes a troubled debt restructuring (TDR) if the Company for economic or legal reasons related to the borrower's (the term "borrower" is used herein to describe a customer who has entered into either a loan or lease transaction) financial difficulties grants a concession to the borrower that it would not otherwise consider. Restructured loans & leases typically present an elevated level of credit risk as the borrowers are not able to perform according to the original contractual terms. Loans & leases that are reported as TDRs are considered impaired and measured for impairment as described above.

Generally, the Company will not restructure loans or leases for borrowers unless: (1) the existing loan or lease is brought current as to principal and interest payments; and (2) the restructured loan or lease can be underwritten to reasonable underwriting standards. If these standards are not met other actions will be pursued (e.g., foreclosure) to collect outstanding loan or lease amounts. After restructure a determination is made whether the loan or lease will be kept on accrual status based upon the underwriting and historical performance of the restructured credit.

#### Allowance for Credit Losses

The allowance for credit losses is an estimate of probable incurred credit losses inherent in the Company's loan & lease portfolio as of the balance sheet date. The allowance is established through a provision for credit losses which is charged to expense. Additions to the allowance are expected to maintain the adequacy of the total allowance after credit losses and loan & lease growth. Credit exposures determined to be uncollectible are charged against the allowance. Cash received on previously charged off amounts is recorded as a recovery to the allowance. The overall allowance consists of three primary components: specific reserves related to impaired loans & leases; general reserves for inherent losses related to loans & leases that are not impaired; and an unallocated component that takes into account the imprecision in estimating and allocating allowance balances associated with macro factors.

The determination of the general reserve for loans & leases that are collectively evaluated for impairment is based on estimates made by management, to include, but not limited to, consideration of historical losses by portfolio segment, internal asset classifications, qualitative factors that include economic trends in the Company's service areas, industry experience and trends, geographic concentrations, estimated collateral values, the Company's underwriting policies, the character of the loan & lease portfolio, and probable losses inherent in the portfolio taken as a whole.

The Company maintains a separate allowance for each portfolio segment (loan & lease type). These portfolio segments include: (1) commercial real estate; (2) agricultural real estate; (3) real estate construction (including land and development loans); (4) residential 1<sup>st</sup> mortgages; (5) home equity lines and loans; (6) agricultural; (7) commercial; (8) consumer and other; and (9) equipment leases. The allowance for credit losses attributable to each portfolio segment, which includes both individually evaluated impaired loans & leases and loans & leases that are collectively evaluated for impairment, is combined to determine the Company's overall allowance, which is included on the consolidated balance sheet.

The Company assigns a risk rating to all loans & leases and periodically performs detailed reviews of all such loans & leases over a certain threshold to identify credit risks and assess overall collectability. For smaller balance loans & leases, such as consumer and residential real estate, a credit grade is established at inception, and then updated only

when the loan or lease becomes contractually delinquent or when the borrower requests a modification. For larger balance loans, management monitors and analyzes the financial condition of borrowers and guarantors, trends in the industries in which borrowers operate and the fair values of collateral securing these loans & leases. These credit quality indicators are used to assign a risk rating to each individual loan or lease. These risk ratings are also subject to examination by independent specialists engaged by the Company. The risk ratings can be grouped into five major categories, defined as follows:

10

## **Table of Contents**

Pass – A pass loan or lease is a strong credit with no existing or known potential weaknesses deserving of management's close attention.

Special Mention – A special mention loan or lease has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or lease at some future date. Special Mention loans & leases are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification.

Substandard – A substandard loan or lease is not adequately protected by the current financial condition and paying capacity of the borrower or the value of the collateral pledged, if any. Loans or leases classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Well defined weaknesses include a project's lack of marketability, inadequate cash flow or collateral support, failure to complete construction on time or the project's failure to fulfill economic expectations. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful – Loans or leases classified doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, based on currently known facts, conditions and values, highly questionable or improbable.

Loss – Loans or leases classified as loss are considered uncollectible. Once a loan or lease becomes delinquent and repayment becomes questionable, the Company will address collateral shortfalls with the borrower and attempt to obtain additional collateral. If this is not forthcoming and payment in full is unlikely, the Company will estimate its probable loss and immediately charge-off some or all of the balance.

The general reserve component of the allowance for credit losses also consists of reserve factors that are based on management's assessment of the following for each portfolio segment: (1) inherent credit risk; (2) historical losses; and (3) other qualitative factors. These reserve factors are inherently subjective and are driven by the repayment risk associated with each portfolio segment described below:

Real Estate Construction – Real estate construction loans including land loans generally possess a higher inherent risk of loss than other real estate portfolio segments. A major risk arises from the necessity to complete projects within specified cost and time lines. Trends in the construction industry significantly impact the credit quality of these loans, as demand drives construction activity. In addition, trends in real estate values significantly impact the credit quality of these loans, as property values determine the economic viability of construction projects.

Commercial Real Estate – Commercial real estate mortgage loans generally possess a higher inherent risk of loss than other real estate portfolio segments, except land and construction loans. Adverse economic developments or an overbuilt market impact commercial real estate projects and may result in troubled loans. Trends in vacancy rates of commercial properties impact the credit quality of these loans. High vacancy rates reduce operating revenues and the ability for properties to produce sufficient cash flow to service debt obligations.

Commercial – Commercial loans generally possess a lower inherent risk of loss than real estate portfolio segments because these loans are generally underwritten to existing cash flows of operating businesses. Debt coverage is provided by business cash flows and economic trends influenced by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans.

Agricultural Real Estate and Agricultural – Loans secured by crop production, livestock and related real estate are vulnerable to two risk factors that are largely outside the control of Company and borrowers: commodity prices and weather conditions.

Residential 1st Mortgages and Home Equity Lines and Loans – The degree of risk in residential real estate lending depends primarily on the loan amount in relation to collateral value, the interest rate and the borrower's ability to repay in an orderly fashion. These loans generally possess a lower inherent risk of loss than other real estate portfolio segments, although this is not always true as evidenced by the weakness in residential real estate values over the past five years. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate that the borrowers' capacity to repay their obligations may be deteriorating.

11

## **Table of Contents**

Consumer & Other – A consumer installment loan portfolio is usually comprised of a large number of small loans scheduled to be amortized over a specific period. Most installment loans are made for consumer purchases. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate that the borrowers' capacity to repay their obligations may be deteriorating.

Leases – Equipment leases subject the Company, as Lessor, to both the credit risk of the borrower and the residual value risk of the equipment. Credit risks are underwritten using the same credit criteria the Company would make an equipment term loan under. Residual value risk is managed through the use of qualified, independent appraisers that establish the residual values the Company uses in structuring a lease.

At least quarterly, the Board of Directors reviews the adequacy of the allowance, including consideration of the relative risks in the portfolio, current economic conditions and other factors. If the Board of Directors and management determine that changes are warranted based on those reviews, the allowance is adjusted. In addition, the Company's and Bank's regulators, including the FRB, DBO and FDIC, as an integral part of their examination process, review the adequacy of the allowance. These regulatory agencies may require additions to the allowance based on their judgment about information available at the time of their examinations.

## Allowance for Credit Losses on Off Balance Sheet Credit Exposures

The Company also maintains a separate allowance for off balance sheet commitments. Management estimates anticipated losses using historical data and utilization assumptions. The allowance for off balance sheet commitments is included in Interest Payable and Other Liabilities on the Company's Consolidated Balance Sheet.

### Premises and Equipment

Premises, equipment, and leasehold improvements are stated at cost, less accumulated depreciation and amortization. Depreciation is computed principally by the straight line method over the estimated useful lives of the assets. Estimated useful lives of buildings range from 30 to 40 years, and for furniture and equipment from 3 to 7 years. Leasehold improvements are amortized over the lesser of the terms of the respective leases, or their useful lives, which are generally 5 to 10 years. Remodeling and capital improvements are capitalized while maintenance and repairs are charged directly to occupancy expense.

#### Other Real Estate

Other real estate, which is included in other assets, is expected to be sold and is comprised of properties no longer utilized for business operations and property acquired through foreclosure in satisfaction of indebtedness. These properties are recorded at fair value less estimated selling costs upon acquisition. Revised estimates to the fair value less cost to sell are reported as adjustments to the carrying amount of the asset, provided that such adjusted value is not in excess of the carrying amount at acquisition. Initial losses on properties acquired through full or partial satisfaction of debt are treated as credit losses and charged to the allowance for credit losses at the time of acquisition. Subsequent declines in value from the recorded amounts, routine holding costs, and gains or losses upon disposition, if any, are included in non-interest income or expense as incurred.

#### **Income Taxes**

The Company uses the liability method of accounting for income taxes. This method results in the recognition of deferred tax assets and liabilities that are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. The deferred provision for income taxes is the result of the net change in the deferred tax asset and deferred tax liability balances during the year. This amount, combined with the current taxes payable or refundable, results in the income tax expense for the current year.

The Company follows the standards set forth in the "Income Taxes" topic of the Financial Accounting Standards Board ("FASB") Accounting Standard Codification ("ASC"), which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements. This standard prescribes a recognition threshold and measurement standard for the financial statement recognition and measurement of an income tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

12

#### **Table of Contents**

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying consolidated balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest expense and penalties associated with unrecognized tax benefits, if any, are included in the provision for income taxes in the Consolidated Statements of Income.

## Dividends and Basic Earnings Per Common Share

The Company's common stock is not traded on any exchange. The shares are primarily held by local residents and are not actively traded. Basic earnings per common share amounts are computed by dividing net income by the weighted average number of common shares outstanding for the period. There are no common stock equivalent shares. Therefore, there is no presentation of diluted basic earnings per common share. See Note 6.

## Segment Reporting

The "Segment Reporting" topic of the FASB ASC requires that public companies report certain information about operating segments. It also requires that public companies report certain information about their products and services, the geographic areas in which they operate, and their major customers. The Company is a holding company for a community bank, which offers a wide array of products and services to its customers. Pursuant to its banking strategy, emphasis is placed on building relationships with its customers, as opposed to building specific lines of business. As a result, the Company is not organized around discernible lines of business and prefers to work as an integrated unit to customize solutions for its customers, with business line emphasis and product offerings changing over time as needs and demands change. Therefore, the Company only reports one segment.

## Derivative Instruments and Hedging Activities

The "Derivatives and Hedging" topic of the FASB ASC establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. All derivatives, whether designated in hedging relationships or not, are required to be recorded on the balance sheet at fair value. Changes in the fair value of those derivatives are accounted for depending on the intended use of the derivative and the resulting designation under specified criteria. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in earnings. If the derivative is designated as a cash flow hedge, designed to minimize interest rate risk, the effective portions of the change in the fair value of the derivative are recorded in other comprehensive income (loss), net of related income taxes. Ineffective portions of changes in the fair value of cash flow hedges are recognized in earnings.

From time to time, the Company utilizes derivative financial instruments such as interest rate caps, floors, swaps, and collars. These instruments are purchased and/or sold to reduce the Company's exposure to changing interest rates. The Company marks to market the value of its derivative financial instruments and reflects gain or loss in earnings in the period of change or in other comprehensive income (loss). The Company was not utilizing any derivative instruments as of or for the period ended June 30, 2014, December 31, 2013 or June 30, 2013.

# Comprehensive Income

The "Comprehensive Income" topic of the FASB ASC establishes standards for the reporting and display of comprehensive income and its components in the financial statements. Other comprehensive income (loss) refers to revenues, expenses, gains, and losses that generally accepted accounting principles recognize as changes in value to an enterprise but are excluded from net income. For the Company, comprehensive income includes net income and changes in fair value of its available-for-sale investment securities.

13

## **Table of Contents**

## Loss Contingencies

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

## 2. Investment Securities

The amortized cost, fair values, and unrealized gains and losses of the securities available-for-sale are as follows (in thousands):

		Gross		
	Amortized	Unrealiz	zed	Fair/Book
June 30, 2014	Cost	Gains	Losses	Value
Government Agency & Government-Sponsored Entities	\$18,230	\$194	\$-	\$18,424
Mortgage Backed Securities (1)	323,518	5,688	2,871	
Corporate Securities	54,283	393	15	54,661
Other	2,312	-	-	2,312
Total	\$ 398,343	\$6,275	\$2,886	\$401,732
		Gross		
	Amortized	Unrealiz		Fair/Book
December 31, 2013	Cost	Gains	Losses	Value
Government Agency & Government-Sponsored Entities	\$28,287	\$149	<b>\$-</b>	\$28,436
Mortgage Backed Securities (1)	329,469	,	7,566	,
Corporate Securities	49,247	280	147	49,380
Other	1,894	- 02.455	- 07.710	1,894
Total	\$408,897	\$3,455	\$7,713	\$404,639
		Gross		
	Amortized	Unrealiz	zed	Fair/Book
June 30, 2013	Cost	Gains	Losses	Value
Government-Sponsored Entities	\$26,327	\$155	\$-	\$26,482
Obligations of States and Political Subdivisions	5,612	_	_	5,612
Mortgage Backed Securities (1)	396,041	4,373	7,840	*
Corporate Securities	49,647	180	267	49,560
Other	1,186	-	-	1,186
Total	\$478,813	\$4,708	\$8,107	\$475,414

<sup>&</sup>lt;sup>(1)</sup> All Mortgage Backed Securities consist of securities collateralized by residential real estate and were issued by an agency or government sponsored entity of the U.S. government.

## **Table of Contents**

The book values, estimated fair values and unrealized gains and losses of investments classified as held-to-maturity are as follows (in thousands):

		Gross		
	Book	Unrealiz	zed	Fair
June 30, 2014	Value	Gains I	Losses	Value
Obligations of States and Political Subdivisions	\$67,866	\$683	\$ 90	\$68,459
Other	2,474	-	-	2,474
Total	\$70,340	\$683	\$ 90	\$70,933
		_		
		Gross		
	Book	Unrealiz	zed	Fair
December 31, 2013	Value	Gains I	Losses	Value
Obligations of States and Political Subdivisions	\$65,685	\$812 \$	627	\$65,870
Mortgage Backed Securities (1)	45	-	-	45
Other	2,775	-	-	2,775
Total	\$68,505	\$812 \$	627	\$68,690
		_		
		Gross		
	Book	Unrealiz	zed	Fair
June 30, 2013	Value	Gains	Losses	s Value
Obligations of States and Political Subdivisions	\$64,648	\$1,252	\$ 531	\$65,369
Mortgage Backed Securities (1)	217	3	-	220
Other	2,194	-	-	2,194
Total	\$67,059	\$1,255	\$ 531	\$67,783

<sup>(1)</sup> All Mortgage Backed Securities consist of securities collateralized by residential real estate and were issued by an agency or government sponsored entity of the U.S. government.

Fair values are based on quoted market prices or dealer quotes. If a quoted market price or dealer quote is not available, fair value is estimated using quoted market prices for similar securities.

In June 2014, the Company sold \$375,000 of municipal bonds from a single issuer. The Company took this action under the provisions of ASC 320-10-25-6(a), which allow for the sale of HTM securities where there is "evidence of a significant deterioration in the issuer's creditworthiness." The resulting income statement impact was not material.

The amortized cost and estimated fair values of investment securities at June 30, 2014 by contractual maturity are shown in the following table (in thousands):

	Available-	for-Sale	Held-to-Maturity		
June 30, 2014	Amortized	l Fair/Book	Book	Fair	
Julie 30, 2014	Cost	Value	Value	Value	
Within one year	\$27,372	\$27,420	\$1,930	\$1,937	
After one year through five years	44,209	44,582	18,971	19,299	
After five years through ten years	3,244	3,395	18,360	18,606	
After ten years	-	-	31,079	31,091	
	74,825	75,397	70,340	70,933	
Investment securities not due at a single maturity date:					
Mortgage-backed securities	323,518	326,335	-	-	

\$398,343 \$401,732 \$70,340 \$70,933

## **Table of Contents**

Expected maturities of mortgage-backed securities may differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

The following tables show those investments with gross unrealized losses and their market value aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at the dates indicated (in thousands):

	Less Than 12									
	Months	**		12 Mor				Total		** 1' 1
I 20, 2014			lized					l Fair		Unrealized
June 30, 2014	Value	Loss		Value	I	Loss		Value		Loss
Securities Available-for-Sale										
Mortgage Backed Securities	\$-	\$ -		\$92,99	2 \$	3,8	371	92,992	2 :	\$ 2,871
Corporate Securities	8,390	4		2,738		11		11,128	3	15
Total	\$8,390	\$ 4	:	\$95,73	0 \$	3,8	382	\$104,12	20	\$ 2,886
Securities Held-to-Maturity										
Obligations of States and Political Subdivisions	\$4,740	\$ 32		\$5,137	\$	58		\$9,877		\$ 90
Total	-	\$ 32		\$5,137		58		\$9,877		\$ 90
	,			,				,		
	Less Tha									
December 31, 2013	Fair		ealized					d Fair		Unrealized
, , , , ,	Value	Los	Loss		Value L		S	Value		Loss
Securities Available-for-Sale										
Mortgage Backed Securities	\$195,736	5 \$ 7.	566	\$-		\$	_	\$195,7	36	\$ 7,566
Corporate Securities	15,297		)6	2,4			41	17,75		147
Total	\$211,033			\$2,4			41	\$213,4		\$ 7,713
Securities Held-to-Maturity	ΦΩ 510	Φ. (1	\.\alpha	ф		ф		ΦO <b>71</b> 0		Φ 627
Obligations of States and Political Subdivisions	\$9,518	\$ 62		\$- ©		\$ \$	-	\$9,518		\$ 627
Total	\$9,518	\$ 62	27	\$-		<b>&gt;</b>	-	\$9,518	•	\$ 627
				12 M	Iont	hs o	r			
	Less Tha	ın 12 N	<b>I</b> onths	More	e		,	Total		
June 30, 2013	Fair	Unr	ealized	d Fair	Un	reali	zed	Fair	Un	realized
Julie 30, 2013	Value	Los	S	Valu	ı <b>L</b> os	SS		Value	Lo	SS
Securities Available-for-Sale										
Mortgage Backed Securities	\$205,363	3 \$ 7	840	\$ -	\$	_		\$205,363	\$ 7	7 840
Corporate Securities	30,597		67	Ψ -	Ψ	_	,	30,597		267
Total	\$235,960			\$ -	\$	_		\$235,960		3,107
	Ψ200,200	ν Ψ Ο,	,107	Ψ	Ψ		,	~ <b>_</b>	Ψ	J, 101
Securities Held-to-Maturity										
Obligations of States and Political Subdivisions	\$9,626	\$ 5.		\$ -	\$	-		\$9,626		531
Total	\$9,626	\$ 5.	31	\$ -	\$	-		\$9,626	\$ 3	531

As of June 30, 2014, the Company held 337 investment securities of which 17 were in a loss position for less than twelve months and 23 securities were in a loss position for twelve months or more. Management periodically

evaluates each investment security for other-than-temporary impairment relying primarily on industry analyst reports and observations of market conditions and interest rate fluctuations. Management believes it will be able to collect all amounts due according to the contractual terms of the underlying investment securities.

16

#### **Table of Contents**

Securities of Government Agency and Government Sponsored Entities – There were no unrealized losses on the Company's investments in securities of government agency and government sponsored entities at June 30, 2014, December 31, 2013 and June 30, 2013.

Mortgage Backed Securities - The unrealized losses on the Company's investment in mortgage backed securities were \$2.9 million, \$7.6 million, and \$7.8 million at June 30, 2014, December 31, 2013, and June 30, 2013, respectively. The unrealized losses on the Company's investment in mortgage backed securities were caused by interest rate fluctuations. The contractual cash flows of these investments are guaranteed by an agency or government sponsored entity of the U.S. government. Accordingly, it is expected that the securities would not be settled at a price less than the amortized cost of the Company's investment. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the securities and it is more likely than not that the Company will not have to sell the securities before recovery of their cost basis, the Company does not consider these investments to be other-than-temporarily impaired at June 30, 2014, December 31, 2013 and June, 2013, respectively.

Obligations of States and Political Subdivisions - The financial problems experienced by certain municipalities over the past six years, along with the financial stresses exhibited by some of the large monoline bond insurers have increased the overall risk associated with bank-qualified municipal bonds. As of June 30, 2014, over ninety-six percent of the Company's bank-qualified municipal bond portfolio is rated at either the issue or issuer level, and all of these ratings are "investment grade." The Company monitors the status of all municipal investments with particular attention paid to the approximately four percent of the portfolio that is not rated, and at the current time does not believe any of them to be exhibiting financial problems that could result in a loss in any individual security. In June 2014, the Company sold \$375,000 of municipal bonds from a single issuer. The Company took this action under the provisions of ASC 320-10-25-6(a), which allow for the sale of HTM securities where there is "evidence of a significant deterioration in the issuer's creditworthiness." The resulting income statement impact was not material.

The unrealized losses on the Company's investment in obligation of states and political subdivision were \$90,000, \$627,000, and \$531,000 at June 30, 2014, December 31, 2013 and June 30, 2013, respectively. Management believes that any unrealized losses on the Company's investments in obligations of states and political subdivisions were primarily caused by interest rate fluctuations. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the amortized cost of the investment. Because the Company does not intend to sell the securities and it is more likely than not that the Company will not have to sell the securities before recovery of their cost basis, the Company does not consider these investments to be other-than-temporarily impaired at June 30, 2014, December 31, 2013 and June 30, 2013, respectively.

Corporate Securities - The unrealized losses on the Company's investment in corporate securities were \$15,000, \$147,000, and \$267,000 at June 30, 2014, December 31, 2013, and June 30, 2013. Changes in the prices of corporate securities are primarily influenced by: (1) changes in market interest rates; (2) changes in perceived credit risk in the general economy or in particular industries; (3) changes in the perceived credit risk of a particular company; and (4) day to day trading supply, demand and liquidity. Because the Company does not intend to sell the securities and it is more likely than not that the Company will not have to sell the securities before recovery of their cost basis, the Company does not consider these investments to be other-than-temporarily impaired at June 30, 2014, December 31, 2013 and June 30, 2013, respectively.

Proceeds from sales and calls of securities were as follows:

Three Months Six Months
Ended June 30, Ended June 30,
(in thousands) 2014 2013 2014 2013
Proceeds \$6,969 \$4,356 \$9,917 \$49,615

Gains	31	154	34	903
Losses	-	-	-	14
17				

# Table of Contents

# Pledged Securities

As of June 30, 2014, securities carried at \$329.0 million were pledged to secure public deposits, FHLB borrowings, and other government agency deposits as required by law. This amount at December 31, 2013, was \$334.8 million.

## 3. Loans & Leases and Allowance for Credit Losses

The following tables show the allocation of the allowance for credit losses by portfolio segment and by impairment methodology at the dates indicated (in thousands):

											l.
June 30, 2014	Commerce Real Estate	ciaAgricultu Real Estate	ıraReal Estate Construc	Residentia 1st .Mortgages	Home Equity Lines & Loans	Agricult	uraCommerc	Consur & ciaOther	mer Leases	Unalloca	af <b>Ed</b> tal
Year-To-Dat Credit Losse Beginning Balance- January 1,		nce for									
2014 Charge-Offs Recoveries Provision Ending Balance- June 30,	\$5,178 - - 1,813	\$3,576 - - 101	\$654 - - 636	\$1,108 (33 ) - 19	51	2	\$5,697 - 77 ) 1,603	\$176 (45 29 33	\$639 ) - - 469	\$2,274 - - (742)	\$34,2 (143 159
2014 Second Quar Credit Losse Beginning Balance- April 1,		\$3,677 ance for	\$1,290	\$1,094	\$2,737	\$8,291	\$7,377	\$193	\$1,108	\$1,532	\$34,2
2014 Charge-Offs Recoveries Provision Ending Balance- June 30,	\$6,426 - - 565	\$3,387 - - 290	\$1,077 - - 213	\$1,100 (30 ) - 24	\$2,648 (65 39 115	\$9,601 ) - 1 (1,311	\$6,426 - 72 ) 879	\$171 (18 14 26	\$921 ) - - 187	\$2,520 - (988)	\$34,2 (113 126
2014 Ending Balance Individually Evaluated for	\$6,991	\$3,677	\$1,290	\$1,094	\$2,737	\$8,291	\$7,377	\$193	\$1,108	\$1,532	\$34,2
Impairment Ending Balance Collectively Evaluated	218 6,773	3,677	241 1,049	329 765	315 2,422	118 8,173	807 6,570	45 148	- 1,108	1,532	2,07 32,2

for Impairment Loans & Leases: Ending Balance Ending Balance	\$428,529	\$358,933	\$81,647	\$160,418	\$34,453	\$228,745	\$179,948	\$4,881	\$22,155	\$-	\$1,4
Individually Evaluated for Impairment Ending Balance Collectively	21,719	-	4,446	1,647	1,597	534	4,898	45	-	-	34
Evaluated for Impairment	406,810	358,933	77,201	158,771	32,856	228,211	175,050	4,836	22,155	-	1,4

# Table of Contents

Tuble of Col	<u>itelits</u>				Цото						
December 31, 2013	Commerci Real Estate	iaAgricultur Real Estate	raReal Estate Construct	Residentia 1st Mortgages ion	Equity Lines &	Agricultur	ra <b>Ľ</b> ommerci	Consum & aDther	ner Leases	Unalloc	a <b>îEol</b> tal
Year-To-Dat Credit Losse Beginning Balance-		ee for									
January 1, 2013 Charge-Offs Recoveries Provision Ending Balance-	\$6,464 (6 - (1,280	\$2,877 ) (575 - ) 1,274	\$986 ) - - (332 )	\$1,219 (16 ) - (95 )	115	42	\$7,963 0 (60 ) 312 (2,518 )	54	\$- - 639	\$854 - - 1,420	\$34,3 (89 523 425
December 31, 2013 Ending Balance Individually Evaluated	\$5,178	\$3,576	\$654	\$1,108	\$2,767	\$12,205	\$5,697	\$176	\$639	\$2,274	\$34,
for Impairment Ending Balance Collectively Evaluated	-	-	-	414	209	122	820	51	-	-	1,6
for Impairment Loans & Leases:	5,178	3,576	654	694	2,558	12,083	4,877	125	639	2,274	32,0
Ending Balance Ending Balance Individually Evaluated	\$407,514	\$328,264	\$41,092	\$151,292	\$35,477	\$256,414	\$150,398	\$5,052	\$12,733	\$-	\$1,38
for Impairment Ending Balance Collectively Evaluated for	22,176	-	4,500	2,072	1,045	522	5,250	51	-	-	35,0
Impairment	385,338	328,264	36,592	149,220	34,432	255,892	145,148	5,001	12,733	-	1,3:
June 30, 2013	Commerci Real Estate	aAgricultur Real Estate	Estate	Residentia 1st i <b>M</b> ortgages	Equity	Agricultur	ralCommerci	aConsum & Other	neLeases	Unalloca	f <b>et</b> al

Lines & Loans

Year-To-Date Credit Losses Beginning Balance- January 1,		ice for									
2013 Charge-Offs	\$6,464 -	\$2,877 (400	\$986 ) -		\$3,235 ) (22 )	,	/	/	\$- ) -	\$854 -	\$34,21 (529
Recoveries Provision Ending Balance- June 30,	(732	) 1,004	(9)	) (166	20 ) (249 )	20 ) 123	236 880	21 29	-	(630)	297 250
2013	\$5,732	\$3,481	\$977	\$1,037	\$2,984	\$10,557	\$9,075	\$168	\$-	\$224	\$34,23
Second Quar Credit Losses Beginning Balance- April 1,	ter Allowa	•					. ,				
2013	\$6,671	\$3,795	\$969	\$1,260	\$3,209	\$9,412	\$7,966	\$163	\$-	\$810	\$34,25
Charge-Offs	-	(400	) -	-	(21)		,	/	) -	-	(494
Recoveries	-	_	-	_	18	7	189	10	-	-	224
Provision Ending Balance- June 30,	(939	) 86	8	(223	) (222 )	) 1,161	924	41	-	(586)	250
2013 Ending Balance Individually Evaluated for	\$5,732	\$3,481	\$977	\$1,037	\$2,984	\$10,557	\$9,075	\$168	\$-	\$224	\$34,23
Impairment Ending Balance Collectively Evaluated for	801	300	231	26	273	601	204	55	-	-	2,491
Impairment Loans & Leases: Ending	4,931	3,181	746	1,011	2,711	9,956	8,871	113	-	224	31,74
Balance Ending Balance Individually Evaluated for	\$393,159	\$312,588	\$32,718	\$136,473	\$ \$37,498	\$214,760	\$159,647	\$5,546	5 \$2,667	\$-	\$1,295
Impairment	25,485	5,817	4,552	1,727	1,215	1,704	542	56	-	-	41,09

Ending Balance Collectively Evaluated for

Impairment 367,674 306,771 28,166 134,746 36,283 213,056 159,105 5,490 2,667 - 1,253

19

# **Table of Contents**

The ending balance of loans individually evaluated for impairment includes restructured loans in the amount of \$28.1 million at June 30, 2014, \$28.4 million at December 31, 2013 and \$29.1 million at June 30, 2013, which are no longer disclosed or classified as TDR's.

The following tables show the loan & lease portfolio allocated by management's internal risk ratings at the dates indicated (in thousands):

June 30, 2014 Loans & Leases:	Pass	Special Mention	Substandard	Total Loans & Leases
Commercial Real Estate	¢ 417 627	\$10,780	\$ 122	¢ 429 520
Agricultural Real Estate	\$417,627	\$10,760	<b>J</b> 122	\$428,529
Real Estate Construction	358,933	1,632	-	358,933
	80,015		- 561	81,647
Residential 1st Mortgages	159,098	759		160,418
Home Equity Lines & Loans	33,717	- 785	736	34,453
Agricultural	227,891		69	228,745
Commercial	157,709	20,557	1,682	179,948
Consumer & Other	4,622	-	259	4,881
Leases	22,155	- 004.510	- - 2 120	22,155
Total	\$1,461,767	\$34,513	\$ 3,429	\$1,499,709
				Total
		Special		Loans
December 31, 2013	Pass	Mention	Substandard	& Leases
Loans & Leases:				
Commercial Real Estate	\$398,488	\$7,979	\$ 1,047	\$407,514
Agricultural Real Estate	325,926	2,338	_	328,264
Real Estate Construction	39,460	1,632	_	41,092
Residential 1st Mortgages	149,798	774	720	151,292
Home Equity Lines & Loans	34,821	-	656	35,477
Agricultural	255,443	889	82	256,414
Commercial	132,008	15,426	2,964	150,398
Consumer & Other	4,763	-	289	5,052
Leases	12,733	_	-	12,733
Total	\$1,353,440	\$29,038	\$ 5,758	\$1,388,236
10001	Ψ1,555,110	Ψ22,030	Ψ 3,730	Ψ1,500,250
		Special		Total
June 30, 2013	Pass	Mention	Substandard	Loans
Loans & Leases:				
Commercial Real Estate	\$378,570	\$7,817	\$ 6,772	\$393,159
Agricultural Real Estate	304,516	1,936	6,136	312,588
Real Estate Construction	26,534	6,184	-	32,718
Residential 1st Mortgages	134,766	786	921	136,473
Home Equity Lines & Loans	36,407	-	1,091	37,498
Agricultural	212,923	526	1,311	214,760
Commercial	153,445	5,861	341	159,647
Consumer & Other	5,260	-	286	5,546
Leases	2,667	-	-	2,667
Total	\$1,255,088	\$23,110	\$ 16,858	\$1,295,056

See "Note 1. Significant Accounting Policies - Allowance for Credit Losses" for a description of the internal risk ratings used by the Company. There were no loans or leases outstanding at June 30, 2014, December 31, 2013, and June 30, 2013, rated doubtful or loss.

# Table of Contents

The following tables show an aging analysis of the loan & lease portfolio by the time past due at the dates indicated (in thousands):

June 30, 2014	30-89 Days Past Due	90 Days and Still Accruing	Nonaccrual	Total Past Due	Current	Total Loans
Loans & Leases:	Φ	Ф	ф	Ф	¢ 420 520	¢ 420 520
Commercial Real Estate	\$ -	\$ -	\$ -	\$-	\$428,529	\$428,529
Agricultural Real Estate	-	-	-	-	358,933	358,933
Real Estate Construction	-	-	-	- 200	81,647	81,647
Residential 1st Mortgages	-	-	289	289	160,129	160,418
Home Equity Lines & Loans	-	-	576	576	33,877	34,453
Agricultural	-	-	26	26	228,719	228,745
Commercial	-	-	1,613	1,613	178,335	179,948
Consumer & Other	72	-	15	87	4,794	4,881
Leases	-	-	-	-	22,155	22,155
Total	\$ 72	\$ -	\$ 2,519	\$2,591	\$1,497,118	\$1,499,709
		90 Days		Total		
5	Past	Still		Past		Total
December 31, 2013	Due	Accruing	Nonaccrual	Due	Current	Loans
Loans & Leases:					*	*
Commercial Real Estate	\$773	\$ -	\$ -	\$773	\$406,741	\$407,514
Agricultural Real Estate	607	-	-	607	327,657	328,264
Real Estate Construction	-	-	-	-	41,092	41,092
Residential 1st Mortgages	-	-	324	324	150,968	151,292
Home Equity Lines & Loans	52	-	406	458	35,019	35,477
Agricultural	-	-	35	35	256,379	256,414
Commercial	-	-	1,815	1,815		150,398
Consumer & Other	19	-	16	35	5,017	5,052
Leases	-	-	-	-	12,733	12,733
Total	\$1,451	\$ -	\$ 2,596	\$4,047	\$1,384,189	\$1,388,236
	30-89 Days Past	90 Days and Still		Total Past		Total
June 30, 2013	Due	Accruing	Nonaccrual	Due	Current	Loans
Loans & Leases:						
Commercial Real Estate	\$ -	\$ -	\$ 2,873	\$2,873	\$390,286	\$393,159
Agricultural Real Estate	-	-	5,817	5,817	306,771	312,588
Real Estate Construction	-	-	-	-	32,718	32,718
Residential 1st Mortgages	-	-	202	202	136,271	136,473
Home Equity Lines & Loans	152	-	243	395	37,103	37,498
Agricultural	-	-	997	997	213,763	214,760
Commercial	1	-	277	278	159,369	159,647
Consumer & Other	16	_	18	34	5,512	5,546
Leases	_	_	-	_	2,667	2,667
Total	\$169	\$ -	\$ 10,427	\$10,596		

# Table of Contents

The following tables show information related to impaired loans & leases for the periods indicated (in thousands):

	Recorded	Unpaid Principal	Related	Three Months Ended June 30 Average Intere Recorded ncom	st ie	Six Mont June 30, Average Recorded	201 Inte Inc	4 erest ome
June 30, 2014	Investment	Balance	Allowance	Investme <b>Rt</b> ecog	nized	Investme	Rte	cognized
With no related allowance								
recorded:								
Commercial Real Estate	\$ 97	\$ 97	\$ -	\$98 \$ 2		\$99	\$	4
Home Equity Lines & Loans	-	-	-	339 -		339		-
Agricultural	27	37	-	30 -		32		-
Commercial	3,150	3,151	-	3,241 27	7	3,322		54
	\$ 3,274	\$ 3,285	\$ -	\$3,708 \$ 29	)	\$3,792	\$	58
With an allowance recorded:								
Residential 1st Mortgages	\$ 442	\$ 527	\$ 89	427 \$ 1		509		2
Home Equity Lines & Loans	913	960	182	654 3		598		3
Agricultural	473	473	118	473 7		477		14
Commercial	1,613	1,657	807	1,620 -		1,627		_
Consumer & Other	45	49	45	47 -		48		1
	\$ 3,486	\$ 3,666	\$ 1,241	\$3,221 \$ 11			\$	20
Total	\$ 6,760	\$ 6,951	\$ 1,241	\$6,929 \$ 40			\$	78
	+ -,	+ 0,200	+ -,	7 - 7 - 7 - 7		+ - ,	7	, -
		Unpaid		Average	Intere	est		
	Recorded	Principa		Recorded	Incor			
December 31, 2013	Investmen	•				gnized		
With no related allowance recorde						C		
Commercial Real Estate	\$ 102	\$ 101	\$ -	\$ 865	\$ 8	3		
Agricultural Real Estate	-	-	-	2,185	_			
Residential 1st Mortgages	_	_	_	450	1	11		
Home Equity Lines and Loans	_	_	_	228		5		
Agricultural	35	43	_	586	_			
Commercial	3,474	3,532	_	939	1	13		
	\$ 3,611	\$ 3,676		\$ 5,253		37		
With an allowance recorded:	ψ 3,011	Ψ 3,070	Ψ	Ψ 5,235	Ψ	, ,		
Commercial Real Estate	\$ -	\$ -	\$ -	\$ 2	\$ -			
Agricultural Real Estate	Ψ -	Ψ -	Ψ -	823	Ψ -			
Residential 1st Mortgages	769	826	154	254	$\epsilon$			
Home Equity Lines and Loans	689	820	134	332		3		
Agricultural	488	488	122	1,002		31		
Commercial	1,641	1,657		1,072	6			
Consumer & Other	1,041	1,037	020	1,0/2	(	J		
Consumer & Other								