Summit Hotel Properties, Inc. Form 10-Q May 12, 2014 <u>Table of Contents</u>

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014

OR

# 0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number: 001-35074

# SUMMIT HOTEL PROPERTIES, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization)

27-2962512 (I.R.S. Employer Identification No.)

12600 Hill Country Boulevard, Suite R-100

Austin, TX 78738

(Address of principal executive offices, including zip code)

#### (512) 538-2300

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405) of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Non-accelerated filer o

Accelerated filer x

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

As of May 9, 2014, the number of outstanding shares of common stock of Summit Hotel Properties, Inc. was 85,555,856.

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#### PART I FINANCIAL INFORMATION

Item 1. Financial Statements

#### SUMMIT HOTEL PROPERTIES, INC.

# CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

# MARCH 31, 2014 (UNAUDITED) AND DECEMBER 31, 2013

	March 31, 2014		December 31, 2013
ASSETS			
Investment in hotel properties, net	\$ 1,280,255	\$	1,149,967
Investment in hotel properties under development	90		
Land held for development	13,748		13,748
Assets held for sale	9,723		12,224
Cash and cash equivalents	36,551		46,706
Restricted cash	52,181		38,498
Trade receivables	12,611		7,231
Prepaid expenses and other	6,305		8,876
Derivative financial instruments	208		253
Deferred charges, net	10,585		10,270
Deferred tax asset	54		49
Other assets	6,581		6,654
TOTAL ASSETS	\$ 1,428,892	\$	1,294,476
LIABILITIES AND EQUITY			
LIABILITIES		<i><b>•</b></i>	107 700
Debt	\$ 567,396	\$	435,589
Accounts payable	10,277		7,583
Accrued expenses	33,528		27,154
Derivative financial instruments	1,796		1,772
TOTAL LIABILITIES	612,997		472,098
COMMITMENTS AND CONTINGENCIES (Note 7)			
EQUIPY			
EQUITY			
Preferred stock, \$.01 par value per share, 100,000,000 shares authorized:			
9.25% Series A - 2,000,000 shares issued and outstanding at March 31, 2014 and			
December 31, 2013 (liquidation preference of \$50,398 at March 31, 2014 and December 31,	20		20
2013)	20		20
7.875% Series B - 3,000,000 shares issued and outstanding at March 31, 2014 and			
December 31, 2013 (liquidation preference of \$75,324 at March 31, 2014 and December 31,			0.0
	30		30
7.125% Series C - 3,400,000 shares issued and outstanding at March 31, 2014 and December 31, 2013 (liquidation preference of \$85,522 at March 31, 2014 and December 31,	34		34

2013)		
Common stock, \$.01 par value per share, 450,000,000 shares authorized, 85,528,563 and		
85,402,408 shares issued and outstanding at March 31, 2014 and December 31, 2013,		
respectively	855	854
Additional paid-in capital	883,345	882,858
Accumulated other comprehensive loss	(1,446)	(1,379)
Accumulated deficit and distributions	(82,888)	(72,577)
Total stockholders equity	799,950	809,840
Noncontrolling interests in operating partnership	8,252	4,722
Noncontrolling interests in joint venture	7,693	7,816
TOTAL EQUITY	815,895	822,378
TOTAL LIABILITIES AND EQUITY	\$ 1,428,892 \$	1,294,476

See Notes to the Consolidated Financial Statements

# SUMMIT HOTEL PROPERTIES, INC.

# CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts)

# FOR THE THREE MONTHS ENDED MARCH 31, 2014 AND 2013 (UNAUDITED)

	For the Three Month 2014	Ended March 31, 2013	
REVENUES			
Room revenue	\$ 84,552	\$ 56,641	
Other hotel operations revenue	4,992	3,082	
Total Revenues	89,544	59,723	
EXPENSES			
Hotel operating expenses:			
Rooms	23,692	16,510	
Other direct	12,020	7,780	
Other indirect	23,859	15,303	
Other	348	167	
Total hotel operating expenses	59,919	39,760	
Depreciation and amortization	15,430	10,651	
Corporate general and administrative:			
Salaries and other compensation	2,159	2,421	
Other	2,046	656	
Hotel property acquisition costs	692	654	
Total Expenses	80,246	54,142	
INCOME FROM OPERATIONS	9,298	5,581	
OTHER INCOME (EXPENSE)			
Interest income	50	17	
Other income	40	160	
Interest expense	(6,360)	(4,050)	
Gain (loss) on disposal of assets	(3)	6	
Total Other Expense, net	(6,273)	(3,867)	
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	3,025	1,714	
INCOME TAX EXPENSE	(78)	(188)	
INCOME FROM CONTINUING OPERATIONS	2,947	1,526	
INCOME FROM DISCONTINUED OPERATIONS	378	357	
NET INCOME	3,325	1,883	
LOSS ATTRIBUTABLE TO NONCONTROLLING INTERESTS			
Operating partnership	(10)	(28)	
Joint venture	(123)	(37)	
NET INCOME ATTRIBUTABLE TO SUMMIT HOTEL PROPERTIES, INC.	3,458	1,948	
PREFERRED DIVIDENDS	(4,147)	(2,452)	

NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (689)	\$ (504)
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING		
Basic	85,097	62,684
Diluted	85,527	62,950
LOSS PER SHARE		
Basic and diluted net loss per share from continuing operations	\$ (0.01)	\$ (0.01)
Basic and diluted net income (loss) per share from discontinued operations		
Basic and diluted net loss per share	\$ (0.01)	\$ (0.01)

See Notes to the Consolidated Financial Statements

# SUMMIT HOTEL PROPERTIES, INC.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (in thousands)

# FOR THE THREE MONTHS ENDED MARCH 31, 2014 AND 2013 (UNAUDITED)

	For the Three Months Ended March 31, 2014 2013			
NET INCOME	\$ 3,325	\$	1,883	
Other comprehensive income (loss), net of tax:				
Changes in unrealized loss on derivatives	(68)		107	
Total other comprehensive income (loss)	(68)		107	
COMPREHENSIVE INCOME	3,257		1,990	
COMPREHENSIVE LOSS ATTRIBUTABLE TO NONCONTROLLING INTERESTS				
Operating partnership	(11)		(23)	
Joint venture	(123)		(37)	
COMPREHENSIVE INCOME ATTRIBUTABLE TO SUMMIT HOTEL PROPERTIES, INC.	3,391		2,050	
PREFERRED DIVIDENDS	(4,147)		(2,452)	
COMPREHENSIVE LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (756)	\$	(402)	

See Notes to the Consolidated Financial Statements

# SUMMIT HOTEL PROPERTIES, INC.

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (in thousands, except share amounts)

#### FOR THE THREE MONTHS ENDED MARCH 31, 2014 AND 2013 (UNAUDITED)

	Shares of Preferred Stock	Preferred Stock	Shares of Common Stock		Additional Co	Accumulated Other Ac omprehensive ncome (Loss)		ockholders O	oncontroll perating rtnership	U		Total Equity
BALANCES, DECEMBER 31, 2013	8,400,000	\$ 84	85,402,408	\$ 854 \$	882,858	\$ (1,379) \$	(72,577) \$	809,840 \$	4,722	\$	7,816 \$	822,378
Common stock redemption of common units Common units			126,155	1	26			27	(27)			
issued for acquisition Dividends paid Equity-based							(13,769)	(13,769)	3,685 (123)			3,685 (13,892)
compensation Other comprehensive loss Net income (loss)					461	(67)	3,458	461 (67) 3,458	6 (1) (10)		(123)	467 (68) 3,325
BALANCES, MARCH 31, 2014	8,400,000	\$ 84	85,528,563	\$ 855 \$	883,345 \$	\$ (1,446) \$				\$	, ,	815,895
BALANCES, DECEMBER 31, 2012	5,000,000	\$ 50	46,159,652	\$ 462 \$	468,820 \$	\$ (528) \$	(31,985) \$	436,819 \$	36,718	\$	\$	473,537
Net proceeds from sale of common stock			17,250,000	172	147,981			148,153				148,153
Net proceeds from sale of preferred stock Common stock	3,400,000	34			81,917			81,951				81,951
redemption of common units Contribution by noncontrolling			1,974,669	20	6,547			6,567	(6,567)			
interests in joint venture Dividends paid							(9,879)	(9,879)	(366)		7,500	7,500 (10,245)
Equity-based compensation Other comprehensive			293,704	3	418			421				421
income Net income (loss)						102	1,948	102 1,948	5 (28)		(37)	107 1,883
BALANCES, MARCH 31, 2013	8,400,000	\$ 84	65,678,025	\$ 657 \$	705,683 \$	\$ (426) \$	(39,916) \$	666,082 \$	29,762	\$	7,463 \$	703,307

See Notes to the Consolidated Financial Statements

# SUMMIT HOTEL PROPERTIES, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

### FOR THE THREE MONTHS ENDED MARCH 31, 2014 AND 2013 (UNAUDITED)

	For the Three Months Ended 2014			March 31, 2013	
OPERATING ACTIVITIES					
Net income	\$	3,325	\$	1,883	
Adjustments to reconcile net income to net cash from operating activities:		,		,	
Depreciation and amortization		15,434		11,490	
Amortization of prepaid lease		12		12	
Loss on impairment of assets				1,500	
Equity-based compensation		467		421	
Deferred tax asset		(5)		104	
Gain on disposal of assets		(61)		(1,640)	
Changes in operating assets and liabilities:		(01)		(1,010)	
Restricted cash operating		(1,689)		871	
Trade receivables		(5,381)		(7,199)	
Prepaid expenses and other		2,530		2,423	
Accounts payable and accrued expenses		7,667		1,220	
Accounts payable and accrued expenses		7,007		1,220	
NET CASH PROVIDED BY OPERATING ACTIVITIES		22,299		11,085	
INVESTING ACTIVITIES					
Acquisitions of hotel properties		(89,985)		(210,335)	
Investment in hotel properties under development				(77)	
Acquisition of land held for development				(2,800)	
Improvements and additions to hotel properties		(19,037)		(8,520)	
Purchases of office furniture and equipment		(5)		(224)	
Proceeds from asset dispositions, net of closing costs		2,681		9,198	
Restricted cash FF&E reserve		(452)		(14,030)	
NET CASH USED IN INVESTING ACTIVITIES		(106,798)		(226,788)	
FINANCING ACTIVITIES					
Proceeds from issuance of debt		90,998		74,000	
Principal payments on debt		(2,364)		(77,649)	
Financing fees on debt		(398)		(1,196)	
Proceeds from equity offerings, net of offering costs		(0,0)		237,603	
Dividends paid and distributions to members		(13,892)		(10,245)	
NET CASH PROVIDED BY FINANCING ACTIVITIES		74,344		222,513	
NET CHANGE IN CASH AND CASH EQUIVALENTS		(10,155)		6,810	
		(10,100)		0,010	
CASH AND CASH EQUIVALENTS					
BEGINNING OF PERIOD		46,706		13,980	
END OF PERIOD	\$	36,551	\$	20,790	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION					

Cash payments for interest	\$ 6,028	\$ 3,925
Capitalized interest	\$ 45	\$ 77
Cash payments for income taxes, net of refunds	\$ 135	\$ 81
Mortgage debt from acquisitions of hotel properties	\$ 43,172	\$ 23,423
Common units issued for acquisition	\$ 3,685	\$

See Notes to the Consolidated Financial Statements

#### SUMMIT HOTEL PROPERTIES, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 1 - DESCRIPTION OF BUSINESS

Summit Hotel Properties, Inc. (the Company ) is a self-managed hotel investment company that was organized on June 30, 2010 as a Maryland corporation. The Company holds both general and limited partnership interests in Summit Hotel OP, LP (the Operating Partnership ), a Delaware limited partnership also organized on June 30, 2010. On February 14, 2011, the Company closed on its initial public offering (IPO) of 26,000,000 shares of common stock and a concurrent private placement of 1,274,000 shares of common stock. Effective February 14, 2011, the Operating Partnership and Summit Hotel Properties, LLC (the Predecessor ) completed the merger of the Predecessor with and into the Operating Partnership (the Merger ). Unless the context otherwise requires, we, us and our refer to the Company and its subsidiaries.

Summit Hotel OP, LP, the Operating Partnership subsidiary of the Company, filed a Form 15 on December 12, 2013 to voluntarily suspend its duty to file periodic and other reports with the Securities and Exchange Commission (the SEC) and to voluntarily deregister its common units of limited partnership interest under the Securities and Exchange Act of 1934 (the Exchange Act). As a result of filing the Form 15 with the SEC, the Operating Partnership is no longer required to file annual, quarterly or periodic reports with the SEC. The filing of the Form 15 by the Operating Partnership did not impact the registration of the Company's common stock under the Exchange Act or the Company's obligations as a reporting issuer under the Exchange Act.

At March 31, 2014, our portfolio consists of 90 upscale and upper midscale hotels with a total of 11,353 guestrooms located in 22 states. The hotels are leased to subsidiaries (TRS Lessees) of our taxable REIT subsidiary (TRS). We indirectly own 100% of the outstanding equity interests in all but one of our TRS Lessees. We indirectly own an 80% controlling interest in the TRS Lessee associated with the Holiday Inn Express & Suites in San Francisco, CA, which we acquired in early 2013 through a joint venture.

#### NOTE 2 - BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying consolidated financial statements of the Company include the accounts of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated in the consolidated financial statements.

We prepare these consolidated financial statements in conformity with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Exchange Act. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation in accordance with GAAP have been included. Results for

the first quarter of 2014 may not be indicative of the results that may be expected for the full year 2014. For further information, please read the financial statements included in our Form 10-K for the year ended December 31, 2013.

Segment Disclosure

Accounting Standards Codification (ASC), ASC 280, *Segment Reporting*, establishes standards for reporting financial and descriptive information about an enterprise s reportable segments. We have determined that we have one reportable segment, with activities related to investing in real estate. Our investments in real estate are geographically diversified and the chief operating decision makers evaluate operating performance on an individual

#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

asset level. As each of our assets has similar economic characteristics, the assets have been aggregated into one reportable segment.

Assets Held for Sale and Discontinued Operations

We classify assets as held for sale in the period in which certain criteria are met, including when the sale of the asset within one year is probable. Assets held for sale are no longer depreciated and are carried at the lower of carrying amount or fair value, less selling costs.

We present the results of operations of hotel properties that have been sold or otherwise qualify as assets held for sale in discontinued operations if the operations and cash flows of the hotel properties have been or will be eliminated from our ongoing operations.

We periodically review our hotel properties and our land held for development based on established criteria such as age, type of franchise, adverse economic and competitive conditions, and strategic fit, to identify properties which we believe are either non-strategic or no longer complement our business.

#### Noncontrolling Interests

Noncontrolling interests represent the portion of equity in a subsidiary held by owners other than the consolidating parent. Noncontrolling interests are reported in the consolidated balance sheets within equity, separately from stockholders equity. Revenue, expenses and net income (loss) attributable to both the Company and the noncontrolling interests are reported in the consolidated statements of operations.

Our consolidated financial statements include noncontrolling interests related to Common Units of the Operating Partnership held by unaffiliated third parties and third-party ownership of joint ventures.

Income Taxes

We are taxed as a REIT under certain provisions of the Internal Revenue Code. To qualify as a REIT, we must meet certain organizational and operational requirements, including a requirement to distribute annually to our shareholders at least 90% of our REIT taxable income, determined without regard to the deduction for dividends paid and excluding net capital gains, which does not necessarily equal net income as

calculated in accordance with GAAP. As a REIT, we generally will not be subject to federal income tax (other than taxes paid by our TRS) to the extent we currently distribute 100% of our REIT taxable income to our shareholders. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income tax on our taxable income at regular corporate income tax rates and generally will be unable to re-elect REIT status until the fifth calendar year after the year in which we failed to qualify as a REIT, unless we satisfy certain relief provisions.

We account for federal and state income taxes of our TRS using the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between carrying amounts of existing assets and liabilities based on generally accepted accounting principles and respective carrying amounts for tax purposes, and operating losses and tax-credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date of the change in tax rates. However, deferred tax assets are recognized only to the extent that it is more likely than not they will be realized based on consideration of available evidence, including future reversals of taxable temporary differences, future projected taxable income and tax planning strategies.

#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Fair Value Measurement

Fair value measures are classified into a three-tiered fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- Level 1 Observable inputs such as quoted prices in active markets.
- Level 2 Directly or indirectly observable inputs, other than quoted prices in active markets.
- Level 3 Unobservable inputs in which there is little or no market data, which require a reporting entity to develop its own assumptions.

Assets and liabilities measured at fair value are based on one or more of the following valuation techniques:

Market approachPrices and other relevant information generated by market transactions involving identical or comparable assets or<br/>liabilities.Cost approachAmount required to replace the service capacity of an asset (replacement cost).Income approachTechniques used to convert future amounts to a single amount based on market expectations (including present-value,<br/>option-pricing, and excess-earnings models).

Our estimates of fair value were determined using available market information and appropriate valuation methods. Considerable judgment is necessary to interpret market data and develop estimated fair value. The use of different market assumptions or estimation methods may have a material effect on the estimated fair value amounts. We classify assets and liabilities in the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement.

We elected not to use the fair value option for cash and cash equivalents, restricted cash, trade receivables, prepaid expenses and other, debt, accounts payable, and accrued expenses. With the exception of our fixed-rate debt, the carrying amounts of these financial instruments approximate their fair values due to their short-term nature or variable interest rates.

New Accounting Standards

In April 2014, the FASB issued ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. The ASU changed the criteria for reporting discontinued operations while enhancing related disclosures. Criteria for discontinued operations will now include only disposals that represent a strategic shift in operations with a major effect on operations and financial results. The ASU is to be applied on a prospective basis and would be effective for us beginning January 1, 2015; however, we have elected early adoption, which is permitted for disposals, and classifications as held for sale, which have not been reported previously. While we have elected early adoption for our consolidated financial statements and footnote disclosures, the sale of the AmericInn, Aspen Hotel & Suites and Hampton Inn in Fort Smith, AR are included in discontinued operations as these hotels were classified as held for sale in our consolidated financial statements for the year ended December 31, 2013. The AmericInn and Aspen Hotel & Suites were sold in January 2014.

#### SUMMIT HOTEL PROPERTIES, INC.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 3 - HOTEL PROPERTY ACQUISITIONS

Hotel property acquisitions in the three months ended March 31, 2014 and 2013 include (in thousands):

Date Acquired	Franchise/Brand	Location		rchase Price	Debt Assumed
First Quarter 2014					
January 9	Hilton Garden Inn	Houston, TX	\$	37,500 \$	17,846
January 10	Hampton Inn	Santa Barbara (Goleta), CA		27,900	12,037
January 24	Four Points by Sheraton	South San Francisco, CA		21,250	
March 14	DoubleTree by Hilton	San Francisco, CA		39,060	13,289
Total Three Months Ended March	n 31, 2014	4 hotel properties	\$	125,710 \$	43,172
First Quarter 2013					
January 22	Hyatt Place	Chicago (Hoffman Estates), IL	\$	9,230 \$	
January 22	Hyatt Place	Orlando (Convention), FL		12,252	
January 22	Hyatt Place	Orlando (Universal), FL		11,843	
February 11	Holiday Inn Express & Suites (1)	San Francisco, CA		60,500	23,423
March 11	SpringHill Suites by Marriott	New Orleans, LA		33,095	
March 11	Courtyard by Marriott	New Orleans (Convention), LA		30,827	
March 11	Courtyard by Marriott	New Orleans (French Quarter), LA		25,683	
March 11	Courtyard by Marriott	New Orleans (Metairie), LA		23,539	
March 11	Residence Inn by Marriott	New Orleans (Metairie), LA		19,890	
Total Three Months Ended March 3	1, 2013	9 hotel properties	\$	226,859 \$	23,423

(1) This hotel property was acquired by a joint venture in which we own an 80% controlling interest.

The allocation of the aggregate purchase prices to the fair value of assets and liabilities acquired for the above acquisitions follows (in thousands):

	March 31,					
	2014		2013			
Land	\$ 8,600	\$	33,476			
Hotel buildings and improvements	114,713		187,754			

Furniture, fixtures and equipment	3,389	5,629
Other assets	11,542	7,443
Total assets acquired	138,244	234,302
Less debt assumed	(43,172)	(23,423)
Less other liabilities	(1,402)	(545)
Net assets acquired	\$ 93,670	\$ 210,334

The allocations for certain of the acquisitions for the three months ended March 31, 2014 are based on preliminary information and are, therefore, subject to change.

#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Total revenues and net income for hotel properties acquired for the three months ended March 31, 2014 and 2013, which are included in our consolidated statements of operations follows (in thousands):

For the Three Months Ended March 31,											
2014 A	Acquisitions		2013 Acq	uisition	5						
	2014		2014	2013							
\$	4,898	\$	15,741	\$	6,779						
\$	233	\$	2,076	\$	1,136						
	\$	2014 Acquisitions 2014 \$ 4,898	2014 Acquisitions 2014 \$ 4,898 \$	2014 Acquisitions 2013 Acq   2014 2014   \$ 4,898 \$   15,741	2014 Acquisitions 2013 Acquisitions   2014 2014   \$ 4,898 \$   15,741 \$						

The results of operations of acquired hotel properties are included in the consolidated statements of operations beginning on their respective acquisition dates. The following unaudited condensed pro forma financial information presents the results of operations as if all acquisitions in 2013 and first quarter 2014 had taken place on January 1, 2013. The unaudited condensed pro forma information excludes discontinued operations, is for comparative purposes only, and is not necessarily indicative of what actual results of operations would have been had the hotel property acquisitions taken place on January 1, 2013. This information does not purport to represent results of operations for future periods.

The unaudited condensed pro forma financial information for the three months ended March 31, 2014 and 2013 follows (in thousands, except per share amounts):

	For the Three Mont 2014	hs Ende	d March 31, 2013
Revenues	\$ 91,659	\$	85,342
Net income	\$ 2,990	\$	3,794
Net income (loss) per share attributable to common stockholders - basic and diluted	\$ (0.01)	\$	0.02

#### NOTE 4 - INVESTMENT IN HOTEL PROPERTIES

Investment in hotel properties includes (in thousands):

December 31,

	2014	2013
Land	\$ 163,359	\$ 154,831
Hotel buildings and improvements	1,112,152	993,372
Construction in progress	33,188	24,242
Furniture, fixtures and equipment	151,955	142,976
	1,460,654	1,315,421
Less accumulated depreciation	(180,399)	(165,454)
	\$ 1,280,255	\$ 1,149,967

#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### NOTE 5 - ASSETS HELD FOR SALE

Assets held for sale and related debt include (in thousands):

	arch 31, 2014	December 31, 2013
Land	\$ 960	\$ 1,183
Hotel building and improvements	8,369	10,290
Furniture, fixtures and equipment	394	751
	\$ 9,723	\$ 12,224

At March 31, 2014, assets held for sale include a land parcel in Spokane, WA, which is under contract to sell and the Hampton Inn in Fort Smith, AR.

At December 31, 2013, assets held for sale include the AmericInn Hotel & Suites and the Aspen Hotel & Suites in Fort Smith, AR which were sold on January 17, 2014, and a land parcel in Spokane, WA, which is under contract to sell and the Hampton Inn in Fort Smith, AR.

#### NOTE 6 - DEBT

Our debt is comprised of a senior unsecured revolving credit facility and mortgage loans secured by various hotel properties. The weighted average interest rate, after giving effect to our interest rate derivatives, for all borrowings was 4.61% at March 31, 2014 and 5.03% at December 31, 2013, respectively. Our total fixed-rate and variable-rate debt, after giving effect to our interest rate derivatives, follows (in thousands):

	March 31, 2014	December 31, 2013
Fixed-rate debt	\$ 474,428	\$ 358,590
Variable-rate debt	92,968	76,999
	\$ 567,396	\$ 435,589

Information about the fair value of our fixed-rate debt that is not recorded at fair value follows (in thousands):

	March 3			December	r 31, 2	2013		
	Carrying Value	F	air Value	Carrying Value		Fair Value		Valuation Technique
Fixed-rate debt not recorded at fair value	\$ 370,737	\$	359,006	\$	329,544	\$	319,429	Level 2 - Market approach

At March 31, 2014 and December 31, 2013, we had variable rate debt of \$194.7 million and \$104.0 million, respectively, which had effectively been converted to fixed interest rates through derivative financial instruments which are carried at fair value. Differences between carrying value and fair value of our fixed-rate debt are primarily due to changes in interest rates. Inherently, fixed-rate debt is subject to fluctuations in fair value.

#### SUMMIT HOTEL PROPERTIES, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### Senior Unsecured Credit Facility

At March 31, 2014, we have a \$300.0 million senior unsecured credit facility. Deutsche Bank AG New York Branch ( Deutsche Bank ) is the administrative agent and Deutsche Bank Securities Inc. is the sole lead arranger. The syndication of lenders includes Deutsche Bank; Bank of America, N.A.; Royal Bank of Canada; Key Bank; Regions Bank; Fifth Third Bank; Raymond James Bank, N.A.; and U.S. Bank National Association. Certain of our existing and future subsidiaries that own or lease an unencumbered asset will be required to guaranty this credit facility.

The senior unsecured credit facility is comprised of a \$225.0 million revolving credit facility (the \$225 Million Revolver ) and a \$75.0 million term loan (the \$75 Million Term Loan ). This credit facility has an accordion feature which will allow us to increase the commitments by an aggregate of \$100.0 million on the \$225 Million Revolver and the \$75 Million Term Loan prior to October 10, 2017. The \$225 Million Revolver will mature on October 10, 2017, which can be extended to October 10, 2018 at our option, subject to certain conditions. The \$75 Million Term Loan will mature on October 10, 2018.

At March 31, 2014, the maximum amount of borrowing permitted under the senior unsecured credit facility was \$300.0 million, of which, we had \$166.0 million borrowed, \$13.9 million in standby letters of credit, and \$120.1 million available to borrow.

#### Term Loans

At March 31, 2014, we had \$476.4 million in term loans outstanding. These term loans are secured primarily by first mortgage liens on hotel properties.

On January 9, 2014, as part of our acquisition of the 182-guestroom Hilton Garden Inn in Houston, TX, we assumed a \$17.9 million mortgage loan with a fixed interest rate of 6.22%, an amortization period of 30 years, and a maturity date of November 1, 2016.

On January 10, 2014, as part of our acquisition of the 98-guestroom Hampton Inn in Santa Barbara (Goleta), CA, we assumed a \$12.0 million mortgage loan with a fixed interest rate of 6.133%, an amortization period of 25 years, and a maturity date of November 11, 2021.

On March 14, 2014, as part of our acquisition of the 210-guestroom DoubleTree by Hilton in San Francisco, CA, we assumed a \$13.3 million mortgage loan with a fixed interest rate of 5.98%, an original amortization period of 30 years, and a maturity date of March 8, 2016.

On March 28, 2014, we amended our loan with GE Capital Financial cross-collateralized by the Courtyard by Marriott and the SpringHill Suites by Marriott, both located in Scottsdale, AZ. The loan was amended to bear interest at a fixed rate of 5.39% and the maturity date was extended to April 1, 2020.

On March 28, 2014, we amended two loans with General Electric Capital Corp. cross-collateralized by the Hilton Garden Inn (Lakeshore) and the Hilton Garden Inn (Liberty Park), both located in Birmingham, AL. Both loans were amended to bear interest at a fixed rate of 5.39% and the maturity dates were extended to April 1, 2020.

#### NOTE 7 - COMMITMENTS AND CONTINGENCIES

#### Pending Hotel Property Acquisitions

At March 31, 2014, we had a purchase agreement for \$37.7 million that has not been closed as of the issuance of these financial statements. This acquisition is contingent upon customary closing conditions; therefore, there is no assurance that it will be completed.

#### Litigation

We are involved from time to time in litigation arising in the ordinary course of business; however, there are currently no actions pending against us that we believe would have a material impact on our financial condition or results of operations.

#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 8 - EQUITY

#### Common Stock

On January 3, 2013, we issued 1,974,669 shares of common stock to limited partners of the Operating Partnership upon redemption of their Common Units.

On January 14, 2013, we completed an underwritten public offering of 17,250,000 shares of common stock. Net proceeds were \$148.1 million, after the underwriting discount and offering-related expenses of \$7.2 million.

On March 1, 2013, we issued 292,090 shares of common stock to our executive officers pursuant to our 2011 Equity Incentive Plan. On March 22, 2013, we issued 1,614 shares of common stock to one of our independent directors in lieu of cash for director fees.

#### Preferred Stock

On March 20, 2013, we completed a public offering of 3,400,000 shares of 7.125% Series C Cumulative Redeemable Preferred Stock for net proceeds of \$81.7 million, after the underwriting discount and offering-related expenses of \$3.3 million.

Our Series A, Series B and Series C preferred stock have a \$25 per share liquidation preference and pay dividends at an annual rate of \$2.3125 per share of Series A, \$1.96875 per share of Series B, and \$1.78125 per share of Series C preferred stock. Dividend payments are made quarterly in arrears on or about the last day of February, May, August and November of each year.

#### Noncontrolling Interests in Operating Partnership

Pursuant to the limited partnership agreement, beginning on February 14, 2012, the unaffiliated third parties who hold Common Units in our Operating Partnership have the right to cause us to redeem their Common Units in exchange for cash based upon the fair value of an equivalent number of our shares of common stock at the time of redemption, or at our option, shares of our common stock on a one-for-one basis. The number of shares of our common stock issuable upon redemption of Common Units may be adjusted upon the occurrence of certain events such

as share dividend payments, share subdivisions or combinations.

On January 3, 2013, we redeemed 1,974,669 Common Units for 1,974,669 shares of our common stock.

On January 2, 2014, we redeemed 126,155 Common Units for 126,155 shares of our common stock.

On January 10, 2014, as part of our acquisition of the Hampton Inn in Santa Barbara (Goleta), CA, we issued 412,174 Common Units in our Operating Partnership valued at \$3.7 million.

At March 31, 2014 and December 31, 2013, unaffiliated third parties owned 1,097,444 and 811,425, respectively, of Common Units of the Operating Partnership, representing an approximate 1% limited partnership interest in the Operating Partnership.

We classify outstanding Common Units held by unaffiliated third parties as noncontrolling interests in the Operating Partnership, a component of equity in the Company s consolidated balance sheets. The portion of net income (loss) allocated to these Common Units is reported on the Company s consolidated statement of operations as net income (loss) attributable to noncontrolling interests of the Operating Partnership.

#### Noncontrolling Interests in Joint Venture

On February 11, 2013, we formed a joint venture with an affiliate of IHG to purchase a Holiday Inn Express & Suites in San Francisco, CA. We own an 80% controlling interest in the joint venture and our partner owns a 20% interest. We classify our partner s 20% interest as noncontrolling interest in joint

#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

venture on our consolidated balance sheets. The portion of net income (loss) allocated to our partner is reported on our consolidated statements of operations as net income (loss) attributable to noncontrolling interests of joint venture.

#### NOTE 9 - EQUITY-BASED COMPENSATION

Our equity-based awards were issued under our 2011 Equity Incentive Plan which provides for the granting of stock options, stock appreciation rights, restricted stock, restricted stock units, dividend equivalent rights, and other equity-based award or incentive awards up to an aggregate of 2,318,290 shares of common stock. Stock options granted may be either incentive stock options or nonqualified stock options. Vesting terms may vary with each grant, and stock option terms are generally five to ten years. We have outstanding equity-based awards in the form of stock options and restricted stock awards. All of our existing equity-based awards are classified as equity awards.

Stock Options

Stock option activity for the three months ended March 31, 2014 follows:

	Number of Options	Weighted Average Exercise Price (Per share)	Weighted Average Remaining Contractual Terms (In years)	Aggregate Intrinsic Value (Current Value Less Exercise Price) (in thousands)
Outstanding, December 31, 2013	893,000	\$ 9.75	7.2	\$
Granted				
Exercised				
Forfeited				
Outstanding, March 31, 2014	893,000	\$ 9.75	6.9	\$
<u> </u>				
Exercisable, March 31, 2014	535,800	\$ 9.75	6.9	\$

#### Time-Based Restricted Stock Awards

On March 1, 2013, we awarded time-based restricted stock awards for 106,518 shares of common stock to our executive officers. These awards vest over a three year period based on continued service (25% on February 28, 2014 and 2015 and 50% on February 28, 2016), or upon a change

in control, and are subject to the other conditions described in our 2011 Equity Incentive Plan. The holders of these awards have the right to vote the related shares of common stock and receive all dividends declared and paid whether or not vested.

The fair value of time-based restricted stock awards granted is calculated based on the market value on the date of grant.

#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Time-based restricted stock activity for the three months ended March 31, 2014 follows:

	Number of Shares	Weighted Average Grant Date Fair Value (Per share)		Aggregate Curren Value (In thousands)	nt
Non-vested, December 31, 2013	161,587	\$ 9	9.10	\$	1,454
Granted		\$			
Vested	26,630	\$ 9	9.78		
Forfeited		\$			
Non-vested, March 31, 2014	134,957	\$ 9	9.10	\$	1,252

#### Performance-Based Restricted Stock Awards

On March 1, 2013, we awarded performance-based restricted stock awards for 185,572 shares of common stock to our executive officers. These awards vest ratably over the next three years (2013, 2014 and 2015) subject to the attainment of certain performance goals and continued service, or upon a change in control, and are subject to the other conditions described in our 2011 Equity Incentive Plan. The holders of these awards have the right to vote the related shares of common stock and any dividends declared will be accumulated and will be subject to the same vesting conditions as the awards.

Our performance-based restricted stock awards are market-based awards and are accounted for based on the fair value of our common stock on the grant date. These awards vest based on a performance measurement that requires the Company s total shareholder return (TSR) to exceed the TSR for the SNL U.S. Lodging REIT Index for a designated one, two or three year performance period. The fair value of performance-based restricted stock awards granted using a Monte Carlo simulation valuation model.

No performance-based restricted stock awards vested during the three months ended March 31, 2014 because performance goals were not met.

Performance-based restricted stock activity for the three months ended March 31, 2014 follows:

Non-vested, December 31, 2013	268,174 \$	7.30 \$	2,414
Vostad	¢		
Vested	Φ		
	1.5		



#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### Director Stock Awards

Our directors have the option to receive shares of our common stock in lieu of cash for their director fees. In the three months ended March 31, 2014, we issued no shares of common stock for director fees.

#### Equity-Based Compensation Expense

Equity-based compensation expense for the three months ended March 31, 2014 and 2013 follows (in thousands):

	For the Three Month 2014	ıs Ended	March 31, 2013
Included in corporate general and administrative salaries and other compensation in			
the statements of operations:			
Stock options	\$ 155	\$	156
Time-based restricted stock	167		109
Performance-based restricted stock	145		140
	467		405
Included in corporate general and administrative other in the statements of			
operations:			
Director stock			16
	\$ 467	\$	421

The amount of expense may be subject to adjustment in future periods depending upon the attainment of specific goals, which affect the vesting of the performance-based restricted stock, or a change in the forfeiture assumptions.

Unrecognized equity-based compensation expense for all non-vested awards was \$3.0 million at March 31, 2014. We expect to recognize this cost over a remaining weighted-average period of 1.5 years.

#### NOTE 10 - LOSS ON IMPAIRMENT OF ASSETS

In the three months ended March 31, 2013, we recognized a loss on impairment of assets of \$1.5 million related to the SpringHill Suites in Lithia Springs, GA and the Courtyard by Marriott in Memphis, TN. These hotel properties were classified as held for sale at March 31, 2013 and subsequently sold in 2013. Their operating results, including impairment charges, are included in discontinued operations.

#### SUMMIT HOTEL PROPERTIES, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 11 - DERIVITIVE FINANCIAL INSTRUMENTS AND HEDGING

Information about our derivative financial instruments at March 31, 2014 and December 31, 2013 follows (dollars in thousands):

	Number of Instruments	М	arch 31, 2014 Notional Amount	F	air Value	Number of Instruments	Dec	ember 31, 2013 Notional Amount	Fa	ir Value
Interest rate swaps (asset)	3	\$	28,957	\$	208	3	\$	29,273	\$	253
Interest rate swaps (liability)	1		75,000		(1,796)	1		75,000		(1,772)
	4	\$	103,957	\$	(1,588)	4	\$	104,273	\$	(1,519)

Our interest rate swaps are designated as cash flow hedges and are valued using a market approach, which is a Level 2 valuation technique, and are all in a liability position. At March 31, 2014, we had not posted any collateral related to these agreements and were not in breach of any financial provisions of the agreements. If we had breached any agreement provisions, we could have been required to settle our obligations under these agreements at their aggregate termination value of \$1.8 million at March 31, 2014.

Details of the location in the financial statements of the loss recognized on derivative financial instruments designated as cash flow hedges follows (in thousands):

	For the Three Month 2014	s Ended Ma	rch 31, 2013
Gain (loss) recognized in accumulated other comprehensive income on derivative financial instruments (effective portion)	\$ (495)	\$	21
Loss reclassified from accumulated other comprehensive income to interest expense (effective portion)	\$ (427)	\$	(86)

Amounts reported in accumulated other comprehensive income (loss) related to derivative financial instruments will be reclassified to interest expense as interest payments are made on the hedged variable-rate debt.

#### NOTE 12 INCOME TAXES

Income taxes for the interim periods presented have been included in our consolidated financial statements on the basis of an estimated annual effective tax rate. Our effective tax rate is impacted by the mix of earnings and losses by taxing jurisdictions. Our earnings (losses), other than in our TRSs, are not generally subject to federal corporate and state income taxes due to our REIT election.

Due to the decrease in cumulative losses over the past three years, management believes that sufficient positive evidence could become available in the future to reach a conclusion that the valuation allowance will no longer be needed, in whole or in part. Acceleration of improved operating results or significant taxable income from specific non-recurring transactions could further impact this assessment. The likelihood of realizing the benefit of deferred tax assets and the related need for a valuation allowance is assessed on an ongoing basis. This assessment requires estimates and significant management judgment as to future operating results, as well as an evaluation of the effectiveness of our tax planning strategies. At this time, we are not able to reasonably estimate when sufficient positive evidence will require reversal of the valuation allowance or the impact such reversal will have on our effective tax rate.

For the first quarter of 2014 and 2013, we recorded an income tax provision attributable to continuing operations of \$0.1 million and \$0.2 million, respectively. We had no unrecognized tax benefits at March 31, 2014. We expect no significant changes in unrecognized tax benefits within the next year. We recognize interest expense and penalties associated with unrecognized tax benefits as a component of income tax expense.

### NOTE 13 FAIR VALUE

The following table presents information about our financial instruments measured at fair value on a recurring basis as of March 31, 2014 and December 31, 2013. In instances in which the inputs used to measure fair value fall into different levels of the fair value hierarchy, the level in the fair value hierarchy within which the fair value measurement in its entirety has been determined is based on the lowest level input significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

# SUMMIT HOTEL PROPERTIES, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Disclosures concerning financial instruments measured at fair value are as follows (in thousands):

	Fair Value Measurements at March 31, 2014 using							
	Level 1	I	level 2	Level 3		Total		
Assets:								
Assets held for sale	\$	\$	9,723	\$	\$	9,723		
Interest rate swaps (asset)			208			208		
Liabilities:								
Interest rate swaps (liability)			1,796			1,796		
Fixed-rate debt			359,006			359,006		

	Fair Value Measurements at December 31, 2013 using								
	Level 1	I	Level 2	Level 3		Total			
Assets:									
Assets held for sale	\$	\$	12,224	\$	\$	12,224			
Interest rate swaps (asset)			253			253			
Liabilities:									
Interest rate swaps (liability)			1,772			1,772			
Fixed-rate debt			319,429			319,429			

There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the first quarter of 2014.

### NOTE 14 - DISCONTINUED OPERATIONS

We have adjusted our consolidated statement of operations for the three months ended March 31, 2014 and 2013 to reflect the operations of hotel properties sold or classified as held for sale in discontinued operations. Discontinued operations include the following hotel properties that have been sold:

- AmericInn & Suites in Golden, CO sold January 2013;
- Hampton Inn in Denver, CO sold February 2013;
- Holiday Inn and Holiday Inn Express in Boise, ID sold May 2013;
- Courtyard by Marriott in Memphis, TN sold May 2013;

- SpringHill Suites in Lithia Springs, GA sold August 2013;
- Fairfield Inn in Lewisville, TX sold August 2013;
- Fairfield Inn in Lakewood, CO sold September 2013;
- Fairfield Inn in Emporia, KS sold October 2013;
- SpringHill Suites in Little Rock, AR sold November 2013;
- Fairfield Inn and AmericInn in Salina, KS sold November 2013;
- Hampton Inn and Fairfield Inn & Suites in Boise, ID sold November 2013;
- Holiday Inn Express in Emporia, KS sold December 2013; and
- AmericInn and Aspen Hotel & Suites in Fort Smith, AR sold on January 17, 2014.

In addition, discontinued operations also include the following hotel property that is classified as held for sale at March 31, 2014:

• Hampton Inn in Fort Smith, AR.

### SUMMIT HOTEL PROPERTIES, INC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Condensed results of operations for the hotel properties included in discontinued operations follow (in thousands):

	For the Three Months En 2014			ded March 31, 2013	
REVENUE	\$	1,088	\$	6,292	
Hotel operating expenses Depreciation and amortization		770 4		4,863 839	
Loss on impairment of assets				1,500	
INCOME (LOSS) FROM HOTEL OPERATIONS Interest expense Gain on disposal of assets		314 (63)		(910) 103 (1,634)	
INCOME BEFORE TAXES		377		621	
INCOME TAX BENEFIT (EXPENSE)		1		(264)	
INCOME FROM DISCONTINUED OPERATIONS	\$	378	\$	357	
INCOME FROM DISCONTINUED OPERATIONS ATTRIBUTABLE TO NONCONTROLLING INTEREST	\$	5	\$	18	
INCOME FROM DISCONTINUED OPERATIONS ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$	373	\$	339	

## NOTE 15 - EARNINGS (LOSS) PER SHARE/UNIT

We apply the two-class method of computing earnings per share, which requires the calculation of separate earnings per share amounts for our non-vested time-based restricted stock awards with nonforfeitable dividends and for our common stock. Our non-vested time-based restricted stock awards with nonforfeitable rights to dividends are considered securities which participate in undistributed earnings with common stock. Under the two-class computation method, net losses are not allocated to participating securities unless the holder of the security has a contractual obligation to share in the losses. Our non-vested time-based restricted stock awards with nonforfeitable dividends do not have such an obligation so they are not allocated losses.

At March 31, 2014 and 2013, we had 893,000 stock options outstanding which were not included in the computation of diluted earnings per share, as the options exercise price was greater than the average market price of our common shares.

For the three months ended March 31, 2013, our basic and diluted earnings per share are based on basic weighted average common shares outstanding due to our loss attributable to common stockholders.

## SUMMIT HOTEL PROPERTIES, INC.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

A summary of the components used to calculate basic and diluted earnings per share follows (in thousands, except per share):

	F	For the Three Months Ended Man 2014 2			
Numerator:				2010	
Income from continuing operations	\$	2,947	\$	1,526	
Less: Preferred dividends		4,147		2,452	
Allocation to participating securities		15		21	
Attributable to noncontrolling interest		(138)		(83)	
Loss from continuing operations attributable to common stockholders		(1,077)		(864)	
Income from discontinued operations attributable to common stockholders		373		339	
Net loss attributable to common stockholders	\$	(704)	\$	(525)	
Denominator:					
Weighted average common shares outstanding - basic		85,097		62,684	
Dilutive effect of equity-based compensation awards		430		266	
Weighted average common shares outstanding - diluted		85,527		62,950	
Earnings per common share - basic and diluted:					
Net loss from continuing operations	\$	(0.01)	\$	(0.01)	
Net income (loss) from discontinued operations					
Net loss	\$	(0.01)	\$	(0.01)	

### NOTE 16 SUBSEQUENT EVENTS

## Equity Transactions

On April 1, 2014, we issued 22,570 shares of common stock for Common Units of our Operating Partnership which were tendered for redemption on January 31, 2014.

On May 6, 2014, our Board of Directors declared cash dividends of \$0.1125 per share of common stock, \$0.578125 per share of 9.25% Series A Cumulative Redeemable Preferred Stock, \$0.4921875 per share of 7.875% Series B Cumulative Redeemable Preferred Stock, and \$0.4453125 per share of 7.125% Series C Cumulative Redeemable Preferred Stock. These dividends are payable May 30, 2014.

On May 6, 2014, we closed on a \$25 million loan with Compass Bank. The loan carries a variable rate of 30-day LIBOR plus 240 basis points, amortizes over 25 years, and has a May 6, 2020 maturity date. The loan is secured by first mortgage liens on the Hampton Inn & Suites hotels located in Poway, CA, Camarillo, CA and Fort Worth, TX. The net proceeds from this loan were used to pay down our senior unsecured credit facility.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

Management s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with our audited consolidated financial statements and Management s Discussion and Analysis of Financial Condition and Results of Operations in our Form 10-K for the year ended December 31, 2013 and our unaudited interim consolidated financial statements included in this Quarterly Report on Form 10-Q.

Unless stated otherwise or the context otherwise requires, references in this report to we, our, us, our company or the company mean Summi Hotel Properties, Inc. and its consolidated subsidiaries.

### **Cautionary Statement about Forward-Looking Statements**

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act ), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ). We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words may, could, expect, intend, plan, seek. anticipate, believe, estimate, predict, forecast, project, potential, continue, likely, would o will. Forward-looking statements in this report include, among others, statements about our business strategy, including acquisition and development strategies, industry trends, estimated revenue and expenses, ability to realize deferred tax assets and expected liquidity needs and sources (including capital expenditures and the ability to obtain financing or raise capital). You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors that are, in some cases, beyond our control and which could materially affect actual results, performances or achievements. Factors that may cause actual results to differ materially from current expectations include, but are not limited to:

• financing risks, including the risk of leverage and the corresponding risk of default on our mortgage loans and other debt and potential inability to refinance or extend the maturity of existing indebtedness;

- national, regional and local economic conditions;
- levels of spending in the business, travel and leisure industries, as well as consumer confidence;

declines in occupancy, average daily rate and revenue per available room and other hotel operating metrics;

- hostilities, including future terrorist attacks, or fear of hostilities that affect travel;
  - financial condition of, and our relationships with, third-party property managers and franchisors;
- the degree and nature of our competition;

•

- increased interest rates and operating costs;
- changes in zoning laws and increases in real property tax rates;

• risks associated with potential acquisitions, including the ability to ramp up and stabilize newly acquired hotels with limited or no operating history, and dispositions of hotel properties;

- availability of and our ability to retain qualified personnel;
- our failure to maintain our qualification as a REIT under the Internal Revenue Code of 1986, as amended;
- changes in our business or investment strategy;

- availability, terms and deployment of capital;
- general volatility of the capital markets and the market price of our shares of common stock;
- environmental uncertainties and risks related to natural disasters; and

• other factors described under the section entitled Risk Factors included in our Annual Report on Form 10-K for the year ended December 31, 2013.

Accordingly, there is no assurance that our expectations will be realized. Except as otherwise required by the federal securities laws, we disclaim any obligations or undertaking to publicly release any updates or revisions to any forward-looking statement contained herein (or elsewhere) to reflect any change in our expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

### Overview

We focus primarily on acquiring and owning premium-branded select-service hotels in the upscale and upper midscale segments of the U.S. lodging industry, as these segments are currently defined by Smith Travel Research (STR). Since completion of our IPO on February 14, 2011, we have acquired 47 hotels containing 6,539 guestrooms for purchase prices aggregating \$916.7 million. Currently, we own 90 hotels containing 11,353 guestrooms located in 22 states. Except for six hotels, five of which are subject to ground leases and one of which is subject to a PILOT (payment in lieu of taxes) lease, we own our hotels in fee simple. Our hotels are located in markets in which we have extensive experience and that exhibit multiple demand generators, such as business and corporate headquarters, retail centers, airports and tourist attractions.

The majority of our hotels operate under premium franchise brands owned by Marriott International, Inc. (Marriott) (Courtyard by Marriott®, Residence Inn by Marriott®, SpringHill Suites by Marriott®, Fairfield Inn & Suites by Marriott®, and TownePlace Suites by Marriott®), Hilton Worldwide (Hilton) (DoubleTree by Hilton®, Hampton Inn®, Hampton Inn & Suites®, Homewood Suites® and Hilton Garden Inn®), Intercontinental Hotel Group (IHG) (Holiday Inn®, Holiday Inn Express®, Holiday Inn Express & Suites® and Staybridge Suites®) and an affiliate of Hyatt Hotels Corporation (Hyatt ) (Hyatt Place® and Hyatt House®).

We have elected to be taxed as a REIT for federal income tax purposes commencing with our short taxable year ended December 31, 2011. To qualify as a REIT, we cannot operate or manage our hotels. Accordingly, we lease substantially all of our hotels to wholly owned subsidiaries of our taxable REIT subsidiary (our TRS lessees ).

At March 31, 2014, all of our hotel properties are operated pursuant to hotel management agreements with third party hotel management companies, including the following:

Interstate Management Company, LLC ( Interstate ) and its affiliate Noble Management Group, LLC ( Noble ) 49 hotel properties

• Select Hotels Group, LLC ( Hyatt Management ) 12 hotel properties

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• Affiliates of Marriott, including Courtyard Management Corporation ( Courtyard Management ), Spring Hill SMC Corporation ( Spring Hill Management ) and Residence Inn by Marriott, Inc. ( Residence Inn Management ) six hotel properties

• White Lodging Services Corporation (White Lodging) four hotel properties

• Kana Hotels, Inc. (Kana Hotels) three hotel properties

• InterMountain Management, LLC (InterMountain) and its affiliate, Pillar Hotels and Resorts, LP (Pillar) four hotel properties

• Affiliates of IHG including IHG Management (Maryland) LLC ( IHG Management ) and Intercontinental Hotel Group Resources, Inc. ( Intercontinental Management ) two hotel properties

HP Hotels Management Company, Inc. (HP Hotels) two hotel properties

- OTO Development, LLC ( OTO Management ) two hotel properties
- Tsunami Hotel Management LLC ( Tsunami Hotel Management ) three hotel properties
- Lodging Dynamics Hospitality Group (Lodging Dynamics) one hotel property
- American Liberty Hospitality, Inc. ( American Liberty ) one hotel property
- Stonebridge Realty Advisors, Inc. (Stonebridge) one hotel property

Our TRS lessees, defined below, may also employ other hotel managers in the future. We have, and will have, no ownership or economic interest in any of the hotel management companies engaged by our TRS lessees.

Our revenue is derived from hotel operations and consists of room revenue and other hotel operations revenue. As a result of our focus on select-service hotels in the upscale and upper midscale segments of the U.S. lodging industry, substantially all of our revenue is room revenue generated from sales of hotel rooms. We also generate, to a much lesser extent, other hotel operations revenue, which consists of ancillary revenue related to meeting rooms and other guest services provided at our hotels.

### **Industry Trends and Outlook**

Room-night demand in the U.S. lodging industry is correlated to macroeconomic trends. Key drivers of demand include growth in gross domestic product, or GDP, corporate profits, capital investments and employment. Following periods of recession, recovery of room-night demand for lodging historically has lagged improvements in the overall economy. However, in the economic recovery beginning in early 2010, room-night demand has led improvements in the overall economy. Although we expect that our hotels will realize meaningful RevPAR gains as the economy and lodging industry continue to improve, the risk exists that global and domestic economic conditions may cause the economic

recovery to stall, which likely would adversely affect our growth and financial performance expectations.

We have a positive outlook about macro-economic conditions and their effect on room-night demand. We also expect that our near-term results will not be adversely affected by increased lodging supply in our markets. Growth in lodging supply typically lags growth in room-night demand. Key drivers of lodging supply include the availability and cost of capital, construction costs, local real estate market conditions and availability and pricing of existing properties. As a result of the scarcity of financing, a severe recession and declining operating fundamentals, during 2008 and 2009 many planned hotel developments were cancelled or postponed. We believe the effect of the severe recession will be prolonged compared with prior recessions, which could limit supply growth.

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### **Our Hotel Property Portfolio**

At March 31, 2014, our hotel property portfolio consisted of 90 hotels containing 11,353 guestrooms. Of these hotels, according to STR s current chain segment designations, 60 hotels containing 7,968 guestrooms are upscale, and 30 hotels containing 3,385 guestrooms are upper midscale. Information for our hotel properties by franchisor as of March 31, 2014 follows:

Franchise/Brand	Number of Hotel Properties	Number of Guestrooms
Marriott	•	
Courtyard by Marriott (1)	11	1,662
SpringHill Suites by Marriott	9	1,188
Residence Inn by Marriott	7	805
Fairfield Inn & Suites by Marriott	7	751
TownePlace Suites by Marriott	1	90
Total Marriott	35	4,496
Hilton		
Hilton Garden Inn	9	1,076
Hampton Inn (2)	6	631
Hampton Inn & Suites	7	834
DoubleTree by Hilton	2	337
Homewood Suites	1	91
Total Hilton	25	2,969
Hyatt		
Hyatt Place	16	2,224
Hyatt House	1	135
Total Hyatt	17	2,359
IHG		
Holiday Inn Express	2	185
Holiday Inn Express & Suites (3)	4	561
Holiday Inn	1	143
Staybridge Suites	2	213
Total IHG	9	1,102
Starwood		
Aloft	1	136
FourPoints by Sheraton	1	101
Total Starwood	2	237
Carlson		
Country Inn & Suites by Carlson	2	190
Total	90	11,353

<sup>(1)</sup> We own a 90% controlling interest in the Courtyard by Marriott located in Atlanta, GA with the obligation to acquire the remaining 10% interest in 2016.

(2) Includes one hotel property that is classified as held for sale at March 31, 2014 in our financial statements.

(3) We own an approximate 80% controlling interest in the Holiday Inn Express & Suites in San Francisco, CA with an option to acquire all remaining interests.

### **Hotel Property Portfolio Activity**

#### Acquisitions

We acquired four hotel properties in the first quarter 2014 and nine hotel properties in the first quarter 2013. A summary of these acquisitions follows (dollars in thousands):

Date Acquired	Franchise/Brand	Location	Guest- rooms	Purchase Price	Management Company
<u>First Ouarter 2014</u>					
January 9	Hilton Garden Inn	Houston, TX	182 \$	37,500	American Liberty Hospitality, Inc.
January 10	Hampton Inn	Santa Barbara (Goleta), CA	98	27,900	Tsunami Hotel Management, LLC
January 24	Four Points by Sheraton	South San Francisco, CA	101	21,250	Pillar Hotels and Resorts, LP
March 14	DoubleTree by Hilton	San Francisco, CA	210	39,060	Stonebridge Realty Advisors, Inc.
Total Three months		4 hotel properties	591		
ended March 31, 2014			\$	125,710	
<u>First Quarter 2013</u>					
January 22	Hyatt Place	Chicago (Hoffman Estates), IL	126 \$	9,230	Select Hotels Groups, LLC
January 22	Hyatt Place	Orlando (Convention), FL	149	12,252	Select Hotels Groups, LLC
January 22	Hyatt Place	Orlando (Universal), FL	151	11,843	Select Hotels Groups, LLC
February 11	IHG / Holiday Inn Express & Suites	San Francisco, CA	252	60,500	Intercontinental Hotels Group Resources, Inc.
March 11	SpringHill Suites by Marriott	New Orleans, LA	208	33,095	Spring Hill SMC Corporation
March 11	Courtyard by Marriott	New Orleans (Convention), LA	202	30,827	Courtyard Management Corporation
March 11	Courtyard by Marriott	New Orleans (French Quarter), LA	140	25,683	Courtyard Management Corporation
March 11	Courtyard by Marriott	New Orleans (Metairie), LA	153	23,539	Courtyard Management Corporation
March 11	Residence Inn by Marriott	New Orleans (Metairie), LA	120	19,890	Residence Inn by Marriott, Inc.
Total Three months ended March 31, 2013		9 hotel properties	1,501 \$	226,859	

First Quarter 2014 Acquisitions

On January 9, 2014, we purchased a Hilton Garden Inn in Houston, TX for \$37.5 million including the assumption of a \$17.8 million mortgage loan with a fixed interest rate of 6.22%, an original amortization period of 30 years, and a maturity date of November 1, 2016. We expect to spend \$3.4 million in renovations at this hotel over the next twelve months, for an estimated total cost of \$224,700 per key.

On January 10, 2014, we purchased a Hampton Inn in Santa Barbara (Goleta), CA for \$27.9 million including: i) the assumption of a \$12.0 million mortgage loan with a fixed interest rate of 6.13%, an original amortization period of 25 years, and a maturity date of November 11, 2021, ii) the issuance of 412,174 Common Units in our Operating Partnership valued at the time of issuance at \$3.7 million, and iii) \$12.2

million in cash. We expect to spend \$0.5 million in renovations at this hotel over the next twelve months, for an estimated total cost of \$289,800 per key.

On January 24, 2014, we purchased a Four Points by Sheraton in San Francisco, CA for \$21.3 million in cash. We expect to spend \$1.4 million in renovations at this hotel over the next twelve months, for an estimated total cost of \$224,300 per key.

On March 14, 2014, we purchased a DoubleTree by Hilton in San Francisco, CA for \$39.1 million. The purchase price plus closing costs and renovation reserves was paid through: i) the assumption of a \$13.3

million mortgage loan with a fixed interest rate of 5.98%, an original amortization period of 30 years, and a maturity date of March 8, 2016, and ii) \$30.8 million in cash. We anticipate spending \$4.5 million in renovations to the hotel during 2014, for a total cost of \$207,600 per key.

We funded the cash portion of these acquisitions and renovations with borrowings under our senior unsecured credit facility.

First Quarter 2013 Acquisitions

On January 22, 2013, we purchased from affiliates of Hyatt Hotels Corporation (Hyatt), a portfolio of three hotel properties. We completed renovations on two of these hotel properties and expect to spend \$0.8 million for renovations over the next twelve months at the remaining property for an estimated total cost of \$88,800 per key. In addition, we acquired a land parcel in Orlando, FL valued at \$2.8 million that is classified as land held for development. We funded this acquisition with a portion of the proceeds from our common stock offering completed on January 14, 2013 (the January 2013 stock offering).

On February 11, 2013, through a joint venture with an affiliate of IHG, we purchased a Holiday Inn Express & Suites in San Francisco, CA for \$240,100 per key. We expect to spend \$4.3 million for renovations at this property for a total cost of \$257,100 per key. The joint venture assumed a \$23.4 million term loan as a part of the acquisition. We contributed \$34.6 million, including \$2.8 million in renovation reserves, to the joint venture for an 80% controlling interest. We funded our contribution to the joint venture with a portion of the proceeds from our January 2013 stock offering.

On March 11, 2013, we purchased a portfolio of five Marriott hotel properties. We completed renovations on two of these hotel properties and expect to spend an additional \$0.8 million over the next twelve months, for an estimated total cost of \$169,300 per key. We funded this acquisition with proceeds from term borrowings secured by previously acquired hotel properties and borrowings under our senior secured revolving credit facility.

### Dispositions

Pursuant to our strategy to continually evaluate our hotel properties and land held for development, we sold two hotel properties in the first quarter of 2014. When a property is identified as being held for sale, we reclassify the property on our consolidated balance sheets, evaluate for potential impairment and, in the case of a hotel property, report historical and future results of operations in discontinued operations. We recognize impairment charges on hotel properties in discontinued operations and on land held for development in continuing operations. We recognized no impairment charges in the first quarter of 2014 and impairment charges of \$1.5 million in the first quarter 2013.

On January 17, 2014, we sold the AmericInn Hotel & Suites and the Aspen Hotel & Suites in Fort Smith, AR for \$3.1 million. These hotel properties were classified as held for sale at December 31, 2013. The sale of the AmericInn Hotel & Suites also included the assignment of its related ground lease.

On January 15, 2013, we sold the AmericInn Hotel & Suites in Golden, CO for \$2.6 million. On February 15, 2013, we sold the Hampton Inn in Denver, CO for \$5.5 million and recognized a gain on the sale of \$1.7 million. On February 27, 2013, we sold a parcel of land in Jacksonville, FL for \$1.9 million.

### **Results of Operations of Summit Hotel Properties, Inc.**

The comparisons that follow should be reviewed in conjunction with the unaudited interim consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. As noted above, in the first quarter of 2014 we sold the AmericInn Hotel & Suites and the Aspen Hotel & Suites in Fort Smith, AR. In addition, at March 31, 2014, we classified as held for sale the Hampton Inn in Fort Smith, AR. Accordingly, we classified these hotel properties as discontinued operations and their operating results are not included in the discussion below.

### Comparison of First Quarter 2014 with First Quarter 2013

Key operating metrics for our total portfolio, excluding discontinued operations, (89 hotels at March 31, 2014 and 85 hotels at March 31, 2013) and our same-store portfolio (66 hotels) for the first quarter 2014 and for first quarter 2013 follows (dollars in thousands, except ADR and RevPAR):

		201	14			201	3		Percentage	Change
	Р	Total ortfolio 9 hotels)		Same-Store Portfolio (66 hotels)		Total Portfolio 85 hotels)		Same-Store Portfolio (66 hotels)	Total Portfolio (89/85 hotels)	Same-Store Portfolio (66 hotels)
Total revenues	(0) \$	89,544	\$	57,250	\$	59,723	\$	52,945	(89/85 notels) 49.9%	(00 noters) 8.1%
Hotel operating	Ψ	0,511	Ψ	57,250	Ψ	57,125	Ψ	52,715	19.970	0.170
expenses	\$	59,919	\$	38,418	\$	39,760	\$	35,483	50.7%	8.3%
Occupancy		72.2%		72.8%		71.5%		70.3%	1.0%	3.6%
ADR	\$	118.83	\$	110.01	\$	107.28	\$	105.22	10.8%	4.6%
RevPAR	\$	85.76	\$	80.12	\$	76.68	\$	73.94	11.8%	8.4%

*Revenue*. Total revenues, including room and other hotel operations revenue, increased \$29.8 million in the first quarter 2014 compared with the first quarter 2013. The increase in revenues is due to an increase in same-store revenues of \$4.3 million and an increase in revenues from the 19 hotel properties acquired in 2013 and four hotel properties acquired in the first quarter of 2014 (the Acquired Hotels ) of \$25.5 million.

The same-store revenue increase of \$4.3 million, or 8.1%, was due to increases in occupancy to 72.8% in the first quarter 2014 compared with 70.3% in the first quarter 2013, and an increase in ADR to \$110.01 in the first quarter 2014 from \$105.22 in the first quarter 2013. The increases in occupancy and ADR resulted in an 8.4% increase in same-store RevPAR to \$80.12 in the first quarter 2014 compared with \$73.94 in the first quarter 2013. These increases were due to the improving economy, hotel industry fundamentals and renovations made at 17 hotel properties in 2013.

*Hotel Operating Expenses.* Hotel operating expenses increased \$20.2 million in the first quarter 2014 compared with first quarter 2013. The increase is due in part to the additional operating expenses from the Acquired Hotels of \$17.2 million. In addition, the increase in same-store hotel operating expenses is due to \$2.9 million of variable costs related to the increase in revenue.

A summary of our hotel operating expenses for our same-store portfolio (66 hotels) for first quarter 2014 and 2013 follows (dollars in thousands):

				Percentage of Revenue				
	First Quarter			Percentage	First Qu	arter		
	2014		2013	Change	2014	2013		
Rooms expense	\$ 15,571	\$	14,586	6.8%	27.2%	27.5%		
Other direct expense	7,656		7,059	8.5%	13.4%	13.3%		
Other indirect expense	15,003		13,674	9.7%	26.2%	25.8%		

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Other expense		188		164	14.6%	0.3%	0.3%			
Total hotel operating expenses	\$	38,418	\$	35,483	8.3%	67.1%	66.9%			

*Depreciation and Amortization.* Depreciation and amortization expense increased \$4.8 million in the first quarter 2014 compared with first quarter 2013, primarily due to the depreciation associated with the Acquired Hotels.

*Corporate General and Administrative*. Corporate general and administrative expenses increased by \$1.1 million in the first quarter 2014 compared with first quarter 2013. Approximately \$0.9 million of the increase was due to increased professional fees and expenses related to establishing new procedures and systems for intercompany account reconciliations, as well as performing the reconciliation of the balance sheets of

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intercompany company accounts between individual hotels and our consolidated statements of operations for the years ended 2013 and 2012.

*Other Income/Expense*. The \$2.4 million increase in other income (expense) was primarily the result of an increase in interest expense due to debt incurred to finance the acquisition of the Acquired Hotels.

*Cash Flows.* The increase in net cash provided by operating activities of \$11.2 million for first quarter 2014 compared with first quarter 2013 primarily resulted from a \$1.4 million improvement in earnings, a \$3.9 million increase in depreciation and amortization, and a \$6.4 million increase in accounts payable and accrued expenses. The increase in depreciation was primarily related to the Acquired Hotels. The \$120.0 million decrease in net cash used in investing activities for the first quarter 2014 compared with the first quarter 2013 primarily resulted from a \$120.4 million decrease in acquisitions of hotel properties and a \$13.6 million decrease in restricted cash related to renovation reserves funded; partially offset by a \$10.5 million increase in met cash provided by financing activities for the first quarter 2014 compared with the first quarter 2014 compared with the first quarter 2014 compared with the first quarter 2013 primarily resulted from a \$120.4 million decrease in acquisitions of hotel properties and a \$13.6 million decrease in restricted cash related to renovation reserves funded; partially offset by a \$10.5 million decrease in met cash provided by financing activities for the first quarter 2014 compared with the first quarter 2013 resulted from a \$237.6 million decrease in proceeds from equity offerings, partially offset by a \$75.3 million decrease in payments on debt and a \$3.6 million increase in dividends and distributions.

### **Discontinued Operations**

Pursuant to our strategy, we continually evaluate our hotel properties for potential sale and redeployment of capital. When a hotel property is sold or identified as being held for sale, we report its historical and future results of operations, including impairment charges, in discontinued operations. In the first quarter 2014, we reported the following hotel properties in discontinued operations:

- AmericInn Hotel & Suites, Fort Smith, AR;
- Aspen Hotel & Suites, Fort Smith, AR;
- Hampton Inn, Fort Smith, AR

The AmericInn Hotel & Suites and the Aspen Hotel & Suites located in Fort Smith, AR were sold on January 17, 2014. The Hampton Inn in Fort Smith, AR was classified as held for sale at March 31, 2014.

A summary of results from our hotel properties included in discontinued operations follows (in thousands):

	First Quarter				
		2014		2013	
Revenues	\$	1,088	\$	6,292	
Hotel operating expenses		770		4,863	
Depreciation and amortization		4		839	
Loss on impairment of assets				1,500	
Interest expense				103	
Gain on disposal of assets		(63)		(1,634)	
Total expenses		711		5,671	
Income from discontinued operations before income taxes		377		621	
Income tax (expense) benefit		1		(264)	
Income from discontinued operations	\$	378	\$	357	

### Liquidity and Capital Resources

Our short-term liquidity requirements consist primarily of operating expenses and other expenditures directly associated with our hotel properties, recurring maintenance and capital expenditures necessary to maintain our hotel properties in accordance with brand standards, capital expenditures to improve our hotel properties, acquisitions, interest expense and scheduled principal payments on outstanding indebtedness, and distributions to our stockholders.

Our long-term liquidity requirements consist primarily of the costs of acquiring additional hotel properties, renovations and other non-recurring capital expenditures that periodically are made with respect to our hotel properties, and scheduled debt payments, including maturing loans.

To satisfy the requirements for qualification as a REIT, we must meet a number of organizational and operational requirements, including a requirement that we distribute annually at least 90% of our REIT taxable income to our stockholders, determined without regard to the deduction for dividends paid and excluding any net capital gains. We generally intend to distribute at least 100% of our REIT taxable income to avoid tax on undistributed income. Therefore, if sufficient funds are not available to us from hotel dispositions, our senior unsecured revolving credit facility and mortgage loans, we will need to raise additional capital to grow our business and invest in additional hotel properties.

We expect to satisfy our liquidity requirements with cash provided by operations, working capital, and short-term borrowings under our senior unsecured revolving credit facility. In addition, we may fund the purchase price of hotel acquisitions and cost of required capital improvements by borrowing under our senior unsecured revolving credit facility, assuming existing mortgage debt, issuing securities (including partnership) units issued by our operating partnership), or incurring other mortgage debt. Further, we may seek to raise capital through public or private offerings of our equity or debt securities. However, certain factors may have a material adverse effect on our ability to access these capital sources, including our degree of leverage, the value of our unencumbered hotel properties, borrowing restrictions imposed by lenders and market conditions. We will continue to analyze which sources of capital are most advantageous to us at any particular point in time, but financing may not be consistently available to us on terms that are attractive, or at all. We believe that our cash provided by operations, working capital, borrowings available under our senior unsecured revolving credit facility and other sources of funds available to us will be sufficient to meet our ongoing liquidity requirements for at least the next 12 months.

### **Outstanding Indebtedness**

At March 31, 2014, we had \$401.4 million in debt secured by mortgages on 46 hotel properties. We also had \$166.0 million outstanding under our senior unsecured credit facility that was supported by 35 hotel properties unencumbered by mortgage debt. In addition, we have nine other hotel properties unencumbered by mortgage debt, including eight hotel properties (containing 1,041 guestrooms) operating under brands owned by Marriott, Hilton and Hyatt, that are available to be used as collateral for future loans.

A summary of our debt at March 31, 2014 follows (dollars in thousands):

Lender	Interest Rate March 31, 2014 (1)	Amortization Period (Years)	Maturity Date	Collateral	Amount	of Dobt
Senior Unsecured Credit Facility	(1)	renou (rears)	Maturity Date	Conaterai	Amount	of Debt
Deutsche Bank AG New York Branch						
\$225 Million Revolver	2.05% Variable	n/a	October 10, 2017	n/a	\$	91,000(2)
\$75 Million Term Loan	3.94% Fixed	n/a	October 10, 2018	n/a		75,000
Total Senior Unsecured Credit						166,000
Facility						
Mortgage Loans						
ING Life Insurance and Annuity	6.10% Fixed	20	March 1, 2032	Fourteen hotels		63,825
	4.55% Fixed	25	August 1, 2038	(cross-collateralized with other ING loan)		33,568
KeyBank National Association	4.46% Fixed	30	February 1, 2023	Four hotels		28,843
-	4.52% Fixed	30	April 1, 2023	Three hotels		22,329
	4.30% Fixed	30	April 1, 2023	Three hotels		21,674
	4.95% Fixed	30	August 1, 2023	Two hotels		38,354
Bank of America Commercial Mortgage	6.41% Fixed	25	September 1, 2017	One hotel		8,325
Merrill Lynch Mortgage Lending Inc.	6.38% Fixed	30	August 1, 2016	One hotel		5,224
GE Capital Financial Inc.						