

TARGET CORP
Form DEFA14A
March 16, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

SCHEDULE 14A

(RULE 14a-101)

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of
the Securities Exchange Act of 1934 (Amendment No.)

Filed by the Registrant ☒ X

Filed by a Party other than the Registrant ☐ O

Check the appropriate box:

- ☐ Preliminary Proxy Statement
- ☐ **Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- ☐ Definitive Proxy Statement
- ☐ Definitive Additional Materials
- ☒ Soliciting Material Pursuant to §240.14a-12

Target Corporation
(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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- ☒ No fee required.
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NEWS RELEASE

On March 16, 2009, Target Corporation (Target) issued the following news release:

TARGET CORPORATION ISSUES STATEMENT REGARDING ANNOUNCEMENT BY WILLIAM ACKMAN OF PERSHING SQUARE

MINNEAPOLIS, March 16, 2009 Target Corporation (NYSE:TGT) today issued a statement regarding the announcement made by William Bill Ackman, founder and CEO of Pershing Square, that he intends to nominate five representatives for election to Target's Board of Directors at the company's 2009 Annual Meeting of Shareholders. Target's Board of Directors has determined to nominate for re-election at the 2009 Annual Meeting all four of the current directors whose terms expire at this year's meeting. They are:

- Mary N. Dillon, Executive Vice President and Global Chief Marketing Officer, McDonald's Corporation,
- Richard M. Kovacevich, Chairman, Wells Fargo & Company,
- George W. Tamke, Partner, Clayton, Dubilier & Rice, Inc., and
- Solomon D. Trujillo, Chief Executive Officer, Telstra Corp. Ltd.

The Board firmly believes that the re-election of these directors is in the best interest of Target shareholders.

The company said:

We are disappointed that Pershing Square has decided to pursue a costly and disruptive proxy contest, especially in light of our previous dialogue. Target has a long history of being responsive to shareholders and has engaged in numerous discussions with Pershing Square over a 20 month period.

The Nominating Committee of Target's Board of Directors recently met with and considered Bill Ackman, and one other individual suggested by Pershing Square, for election to the Target Board. Mr. Ackman subsequently acknowledged that the second individual would have a conflict with respect to service on the Target Board because of his association with another retailer.

After careful consideration, the Nominating Committee determined not to recommend that Mr. Ackman, or the other individual suggested by Pershing Square, be added to Target's Board of Directors. Target's Board subsequently considered and accepted the recommendation of the Committee.

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Following Mr. Ackman's meeting with members of Target's Nominating Committee, but before Target's Board met to consider the nominations, Pershing Square informally suggested two additional candidates, Richard Vague and Michael Ashner, who are now among the five representatives mentioned by Mr. Ackman in today's announcement. The other two individuals named by Mr. Ackman today were not previously discussed with Target.

Target's Board, with its breadth of relevant and diverse experience, is comprised of 12 highly qualified directors, 11 of whom are independent. Target will be distributing proxy materials to shareholders of record as of March 30, 2009 in support of the nomination for re-election of its four current directors. The company will hold its 2009 Annual Meeting of Shareholders on May 28, 2009.

About Target

Target Corporation's retail segment includes large general merchandise and food discount stores and Target.com, a fully integrated on-line business. In addition, the company operates a credit card segment that offers branded proprietary and Visa credit card products. The company currently operates 1,699 Target stores in 49 states. Target Corporation news releases are available at www.target.com.

Important Information

Target, its directors, and certain of its officers and other employees are participants in the solicitation of proxies from Target's shareholders in connection with Target's 2009 annual meeting. Important information concerning the identity and interests of these persons will be available on a Schedule 14A that Target will file with the SEC today.

Target will file a proxy statement in connection with its 2009 annual meeting. The proxy statement, any other relevant documents, and other materials filed with the SEC concerning Target will be, when filed, available free of charge at <http://www.sec.gov> and <http://investors.target.com>. Shareholders should read carefully the proxy statement and the accompanying WHITE proxy card when they become available before making any voting decision.

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|------------------|-----------------------|-----------------------|
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INFORMATION REGARDING PARTICIPANTS

Target, its directors and certain of its officers and employees are participants in a solicitation of proxies in connection with Target's 2009 annual meeting of shareholders. Each of the directors of Target and each of the officers and employees of Target who are participants in the solicitation are listed below, together with the number shares of common stock of Target (which is the only outstanding class of equity securities of Target) beneficially owned by each of these individuals as of February 28, 2009. The column captioned "Total Shares Beneficially Owned" is the sum of issued shares and shares potentially issuable within 60 days. Each person has both sole voting and sole investment power with respect to the shares listed unless otherwise indicated.

| Name | Title | Shares Potentially Issuable within 60 Days(1) | Total Shares Beneficially Owned(2) | |
|-----------------------|---|---|------------------------------------|-----|
| Roxanne S. Austin | Director | 46,100 | 48,488 | |
| Timothy R. Baer | Executive Vice President, General Counsel and Corporate Secretary | 166,120 | 176,565 | |
| Calvin Darden | Director | 32,881 | 35,782 | |
| Mary Dillon | Director | 3,058 | 3,058 | |
| Corey L. Haaland | Vice President and Treasurer | 56,556 | 58,473 | |
| John R. Hulbert | Director, Investor Communications | 1,161 | 1,881 | |
| James A. Johnson | Director | 87,531 | 98,647 | |
| Susan D. Kahn | Senior Vice President, Communications | 32,212 | 44,618 | |
| Richard M. Kovacevich | Director | 67,102 | 128,671 | (3) |
| Mary E. Minnick | Director | 8,580 | 9,466 | |
| Anne M. Mulcahy | Director | 22,423 | 29,537 | |
| Derica W. Rice | Director | 3,058 | 3,058 | |
| Stephen W. Sanger | Director | 93,016 | 120,699 | (4) |
| Douglas A. Scovanner | Executive Vice President and Chief Financial Officer | 634,571 | 713,439 | (5) |
| Gregg W. Steinhafel | Chairman of the Board, President and Chief Executive Officer | 880,416 | 1,079,937 | |
| George W. Tamke | Director | 75,966 | 86,300 | |
| Solomon D. Trujillo | Director | 86,157 | 124,182 | |

(1) Includes shares of common stock that the named individuals may acquire on or before April 29, 2009 pursuant to exercisable stock options and the conversion of restricted stock units.

(2) Includes shares of common stock owned by executive officers in the Target 401(k) plan as of February 28, 2009 as follows: Baer, 479 shares; Haaland, 1,917 shares; Hulbert, 720 shares; Kahn, 12,358 shares; Scovanner, 8,144 shares; and Steinhafel, 4,363 shares.

(3) Includes 10,000 shares of common stock held in a grantor retained annuity trust.

(4) Mr. Sanger shares voting and investment power of 21,881 of the shares with his spouse.

- (5) Includes 3,000 shares of common stock held in a trust of which Mr. Scovanner is the sole trustee. Mr. Scovanner disclaims beneficial ownership of such shares.

Target will file a proxy statement in connection with its 2009 annual meeting. The proxy statement, any other relevant documents, and other materials filed with the SEC concerning Target are (or will be, when filed) available free of charge at <http://www.sec.gov> and <http://investors.target.com>. Shareholders should read carefully the proxy statement and the accompanying WHITE proxy card when they become available before making any voting decision.
