TRAVELERS COMPANIES, INC. Form 10-Q May 02, 2007

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

or

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-10898

## The Travelers Companies, Inc.

(Exact name of registrant as specified in its charter)

Minnesota

41-0518860

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

385 Washington Street, St. Paul, MN 55102

(Address of principal executive offices) (Zip Code)

(651) 310-7911

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer x

Accelerated filer O

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

The number of shares of the Registrant s Common Stock, without par value, outstanding at April 25, 2007 was 663,999,243.

## The Travelers Companies, Inc.

## **Quarterly Report on Form 10-Q**

## For Quarterly Period Ended March 31, 2007

## TABLE OF CONTENTS

	Part I Financial Information	Page
Item 1.	Financial Statements:	
	Consolidated Statement of Income (Unaudited) Three Months EndedMarch 31, 2007 and 2006	<u>3</u>
	Consolidated Balance Sheet March 31, 2007 (Unaudited) and December 31, 2006	<u>4</u>
	Consolidated Statement of Changes in Shareholders Equity (Unaudited) Three Months Ended March 31, 2007 and 2006	<u>5</u>
	Consolidated Statement of Cash Flows (Unaudited) Three Months Ended March 31, 2007 and 2006	<u>6</u>
	Notes to Consolidated Financial Statements (Unaudited)	7
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	<u>35</u>
Item 3.	Quantitative and Qualitative Disclosure About Market Risk	<u>66</u>
Item 4.	Controls and Procedures	<u>67</u>
	Part II Other Information	
Item 1.	<u>Legal Proceedings</u>	<u>67</u>
Item 1A.	Risk Factors	<u>73</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>73</u>
Item 3.	Defaults Upon Senior Securities	<u>73</u>
Item 4.	Submission of Matters to a Vote of Security Holders	<u>73</u>
Item 5.	Other Information	<u>74</u>
Item 6.	Exhibits	<u>74</u>
	<u>SIGNATURES</u>	<u>74</u>
	EXHIBIT INDEX	<u>75</u>
2		

## **Item 1. FINANCIAL STATEMENTS**

# THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME (Unaudited)

(in millions, except per share data)

For the three months ended March 31,	2007	2006
Revenues		
Premiums	\$ 5,295	\$ 4,991
Net investment income	960	875
Fee income	120	150
Net realized investment gains (losses)	14	(6
Other revenues	38	40
Total revenues	6,427	6,050
Claims and expenses		
Claims and claim adjustment expenses	3,189	3,042
Amortization of deferred acquisition costs	869	800
General and administrative expenses	833	794
Interest expense	76	76
Total claims and expenses	4,967	4,712
Income before income taxes	1,460	1,338
Income tax expense	374	332
Net income	\$ 1,086	\$ 1,006
Net income per share		
Basic	\$ 1.62	\$ 1.45
Diluted	\$ 1.56	\$ 1.41
Weighted average number of common shares outstanding:		
Basic	669.9	692.2
Diluted	701.2	720.8

See notes to consolidated financial statements (unaudited).

# THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET

(in millions)

	March 31, 2007 (Unaudited	2006	iber 31,
Assets			
Fixed maturities, available for sale at fair value (including \$1,582 and \$1,674 subject to securities lending)			
(amortized cost \$62,716 and \$62,244)	\$ 63,13		52,666
Equity securities, at fair value (cost \$442 and \$436)	481	473	
Real estate	810	793	
Short-term securities	4,886	4,938	
Other investments	3,380	3,398	
Total investments	72,690	72,268	8
Cash	378	459	
Investment income accrued	795	827	
Premiums receivable	6,156	6,181	
Reinsurance recoverables	17,265	17,820	C
Ceded unearned premiums	1,479	1,243	
Deferred acquisition costs	1,696	1,615	
Deferred tax asset	1,713	1,536	
Contractholder receivables	5,079	5,023	
Goodwill	3,437	3,438	
Intangible assets	920	764	
Other assets	2,513	2,587	
Total assets	\$ 114,1	121 \$	113,761
Liabilities			
Claims and claim adjustment expense reserves	\$ 58,82	21 \$ 5	59,288
Unearned premium reserves	11,240	11,228	8
Contractholder payables	5,079	5,023	
Payables for reinsurance premiums	915	685	
Debt	6,123	5,760	
Other liabilities	6,586	6,642	
Total liabilities	88,764	88,620	5
Shareholders equity			
Preferred Stock Savings Plan convertible preferred stock (0.4 shares issued and outstanding at both dates)	124	129	
Common stock (1,750.0 shares authorized; 665.3 and 678.3 shares issued and outstanding)	18,634	18,530	0
Retained earnings	8,167	7,253	
Accumulated other changes in equity from nonowner sources	417	452	
Treasury stock, at cost (39.7 and 25.2 shares)	(1,985	) (1,229	)
Total shareholders equity	25,357	25,135	5
Total liabilities and shareholders equity	\$ 114,1	121 \$	113,761

See notes to consolidated financial statements (unaudited).

# THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY (Unaudited)

(in millions)

For the three months ended March 31,	2007	200	6
Convertible preferred stock savings plan			
Balance, beginning of year	\$ 129	\$	153
Redemptions during period	(5	) (7	
Total preferred shareholders equity	124	146	
Common stock			
Balance, beginning of year	18,530	18,0	096
Net shares issued under employee share-based compensation plans	58	42	
Compensation amortization under share-based plans and other	46	54	
Balance, end of period	18,634	18,	192
Retained earnings			
Balance, beginning of year	7,253	3,75	50
Net income	1,086	1,00	06
Dividends	(175	) (16	1
Minority interest and other	3	(1	
Balance, end of period	8,167	4,59	94
Accumulated other changes in equity from nonowner sources, net of tax			
Balance, beginning of year	452	351	
Change in net unrealized gain on investment securities	(13	) (38	8
Net change in unrealized foreign currency translation and other changes	(22	) 12	
Balance, end of period	417	(25	
Treasury stock (at cost)			
Balance, beginning of year	(1,229	) (47	
Shares acquired share repurchase program	(725	)	
Net shares reacquired related to employee share-based compensation plans	(31	) (23	
Balance, end of period	(1,985	) (70	
Total common shareholders equity	25,233	22,0	591
Total shareholders equity	\$ 25,357	\$	22,837
Common shares outstanding			
Balance, beginning of year	678.3	693	.4
Shares acquired share repurchase program	(13.9	)	
Net shares issued under employee share-based compensation plans	0.9	2.8	
Balance, end of period	665.3	696	.2
Summary of changes in equity from nonowner sources			
Net income	\$ 1,086	\$	1,006
Other changes in equity from nonowner sources, net of tax	(35	) (370	6
Total changes in equity from nonowner sources	\$ 1,051	\$	630

See notes to consolidated financial statements (unaudited).

# THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

(in millions)

For the three months ended March 31,	2007	2006
Cash flows from operating activities		
Net income	\$ 1,086	\$ 1,006
Adjustments to reconcile net income to net cash provided by operating activities:	F  -)***	1 1-7.00
Net realized investment (gains) losses	(14	) 6
Depreciation and amortization	205	197
Deferred federal income tax expense (benefit)	(188	) 159
Amortization of deferred policy acquisition costs	869	800
Premiums receivable	17	110
Reinsurance recoverables	548	636
Deferred acquisition costs	(967	) (836
Claims and claim adjustment expense reserves	(350	) (1,137
Unearned premium reserves	60	103
Trading account activities	(1	) 4
Excess tax benefits from share-based payment arrangements	(9	) (5
Other	(389	) (481
Net cash provided by operating activities	867	562
Free come by critical of obstaining montained	507	302
Cash flows from investing activities		
Proceeds from maturities of fixed maturities	1,637	1,571
Proceeds from sales of investments:	2,00	1,0 / 1
Fixed maturities	729	1,320
Equity securities	25	94
Purchases of investments:		
Fixed maturities	(3,006	) (3,983
Equity securities	(29	) (47
Real estate	(26	) (8
Net sales (purchases) of short-term securities	(103	) 67
Net sales of other investments	186	154
Securities transactions in course of settlement	305	490
Other	(203	) (38
Net cash used in investing activities	(485	) (380
Cash flows from financing activities		
Payment of debt	(611	) (4
Issuance of debt	986	
Dividends to shareholders	(175	) (161
Issuance of common stock employee share options	54	32
Treasury shares acquired share repurchase program	(698	)
Treasury shares acquired  net employee share-based compensation	(26	) (16
Excess tax benefits from share-based payment arrangements	9	5
Other	(1	) (2
Net cash used in financing activities	(462	) (146
Effect of exchange rate changes on cash	(1	)
Net increase (decrease) in cash	(81	) 36
Cash at beginning of period	459	337

Cash at end of period	\$ 378	\$ 373
Supplemental disclosure of cash flow information		
Income taxes paid (received)	88	(5
Interest paid	75	85

See notes to consolidated financial statements (unaudited).

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### 1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES

#### **Basis of Presentation**

The interim consolidated financial statements include the accounts of The Travelers Companies, Inc. (together with its subsidiaries, the Company). These financial statements are prepared in conformity with U.S. generally accepted accounting principles (GAAP) and are unaudited. In the opinion of the Company s management, all adjustments necessary for a fair presentation have been reflected. Certain financial information that is normally included in annual financial statements prepared in accordance with GAAP, but that is not required for interim reporting purposes, has been omitted. Certain reclassifications have been made to the 2006 financial statements to conform to the 2007 presentation. The accompanying interim consolidated financial statements and related notes should be read in conjunction with the Company s consolidated financial statements and related notes included in the Company s 2006 Annual Report on Form 10-K/A.

Effective February 26, 2007, The St. Paul Travelers Companies, Inc. amended its articles of incorporation to change its name to The Travelers Companies, Inc. and, effective the same day, amended its bylaws to reflect the name change.

## **Adoption of New Accounting Standards**

## **Accounting for Uncertainty in Income Taxes**

In July 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109* (FIN 48). FIN 48 is intended to clarify the accounting for uncertainty in income taxes recognized in a company s financial statements and prescribes the recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

Under FIN 48, evaluation of a tax position is a two-step process. The first step is to determine whether it is more-likely-than-not that a tax position will be sustained upon examination, including the resolution of any related appeals or litigation based on the technical merits of that position. The second step is to measure a tax position that meets the more-likely-than-not threshold to determine the amount of benefit to be recognized in the financial statements. A tax position is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement.

Tax positions that previously failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent period in which the threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not criteria should be de-recognized in the first subsequent financial reporting period in which the threshold is no longer met.

The adoption of FIN 48 at January 1, 2007 did not have a material effect on the Company s financial position.

The total amount of unrecognized tax benefits as of January 1, 2007 was \$339 million. Included in that balance were \$101 million of unrecognized tax benefits that, if recognized, would affect the annual effective tax rate and \$175 million of tax positions for which the ultimate deductibility is certain, but for which there is uncertainty about the timing of deductibility. The timing of such deductibility would not affect the annual effective tax rate. The balance of unrecognized tax benefits at January 1, 2007 was comprised of \$63 million of unrecognized tax benefits that, if recognized, would reduce goodwill.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income taxes. The Company had approximately \$35 million for the payment of interest and penalties accrued at January 1, 2007.

As of January 1, 2007, the Internal Revenue Service (IRS) is conducting an examination of the Company s U.S. income tax returns for the years 2002 through 2004. During the first quarter 2007, the Company effectively settled the pre-merger Travelers Property Casualty, Corp. IRS examinations for the 2002 and 2003 years, resulting in an after-tax benefit of \$28 million.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

#### 1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES, Continued

The Company anticipates that the current IRS examination will be effectively settled within the next twelve months. An estimate of the range of the reasonably possible change to the unrecognized tax benefits that may occur as a result of the anticipated settlement cannot be made.

#### **Accounting for Certain Hybrid Financial Instruments**

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155, Accounting for Certain Hybrid Financial Instruments - an amendment of FASB Statements No. 133 and 140 (FAS 155). FAS 155 nullifies the guidance in the FASB s Derivatives Implementation Group Issue D1 Application of Statement 133 to Beneficial Interests in Securitized Assets , which had deferred the bifurcation requirements of Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (FAS 133), for certain beneficial interests in securitized financial assets. FAS 155 requires that beneficial interests in securitized financial assets be analyzed to determine whether they are freestanding derivatives or hybrid instruments that contain an embedded derivative requiring bifurcation.

FAS 155 permits entities to fair value any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. This election is on a contract-by-contract basis and is irrevocable. Additionally, FAS 155 narrows the exception afforded to interest-only strips and principal-only strips from derivative accounting. In addition, FAS 155 clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives and amends Statement of Financial Accounting Standards No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities - a replacement of FASB Statement 125, to eliminate the restriction on the passive derivative instruments a Qualifying Special Purpose Entity can hold.

FAS 155 is effective for all financial instruments acquired, issued or subject to a remeasurement (new basis) event occurring after the beginning of an entity s fiscal year that begins after September 15, 2006. At adoption, for contracts where the fair value option has been elected, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instrument and the fair value of the combined hybrid financial instrument should be recognized as a cumulative-effect adjustment to beginning retained earnings.

In January 2007, the FASB released Statement 133 Implementation Issue No. B40, *Embedded Derivatives: Application of Paragraph 13(b) to Securitized Interests in Prepayable Financial Assets (B40)*. B40 provides a limited scope exception from paragraph 13(b) of FAS 133 for securitized interests that contain only an embedded derivative that is tied to the prepayment risk of the underlying prepayable financial assets and if both of the following criteria are met: (a) the investor does not control the right to accelerate the settlement, and (b) the securitized interest does not contain an embedded derivative for which bifurcation would be required other than an embedded derivative that results from embedded call options in the underlying financial assets. B40 is effective upon the adoption of FAS 155, except for criterion (b) which is not applicable to securitized interests issued before June 30, 2007, and that only include embedded derivatives that have an extremely remote possibility of having greater than a trivial fair value during the life of the securitized interest.

The Company adopted FAS 155 effective January 1, 2007 and it did not elect the fair value option. There was no cumulative effect upon adoption of FAS 155.

## Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection with Modifications or Exchanges of Insurance Contracts

In September 2005, the Accounting Standards Executive Committee (AcSEC) issued Statement of Position 05-1, Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection with Modifications or Exchanges of Insurance Contracts (SOP 05-1). SOP 05-1 provides guidance on accounting by insurance enterprises for deferred acquisition costs on internal replacements of insurance and investment contracts other than those specifically described in Statement of Financial Accounting Standards No. 97, Accounting and Reporting by Insurance Enterprises for Certain Long-Duration Contracts and for Realized Gains and Losses from the Sale of Investments. SOP 05-1 defines an internal replacement as a modification in

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

### 1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES, Continued

product benefits, features, rights, or coverages that occurs by the exchange of a contract for a new contract, or by amendment, endorsement, or rider to a contract, or by the election of a feature or coverage within a contract. The adoption of SOP 05-1 effective January 1, 2007 did not have a material effect on the Company s results of operations, financial condition or liquidity.

#### **Endorsement Split-Dollar Life Insurance Arrangements**

In September 2006, FASB issued Emerging Issues Task Force Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements* (EITF 06-4). EITF 06-4 requires a company to recognize a liability and related compensation expense for endorsement split-dollar life insurance policies that provide a benefit to an employee that extends to postretirement periods. EITF 06-4 is effective January 1, 2008, with earlier adoption permitted. The early adoption of EITF 06-4 on January 1, 2007 did not have a material effect on the Company s results of operations, financial condition or liquidity.

#### **Accounting for Corporate-Owned Life Insurance**

In September 2006, the FASB issued Emerging Issues Task Force Issue No. 06-5, *Accounting for Purchase of Life Insurance Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No 85-4* (EITF 06-5). EITF 06-5 provides additional guidance on determining the amount that can be realized under a corporate-owned life insurance contract (that is, converted to cash) based upon how the contract is assumed to be hypothetically settled. EITF 06-5 is effective for fiscal years beginning after December 15, 2006. The adoption of EITF 06-5 did not have a material effect on the Company s results of operations, financial condition or liquidity.

#### **Accounting Standards Not Yet Adopted**

### **Fair Value Measurements**

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (FAS 157). FAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosure about fair value measurements. It applies to other pronouncements that require or permit fair value but does not require any new fair value measurements. The statement defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

FAS 157 establishes a fair value hierarchy to increase consistency and comparability in fair value measurements and disclosures. The hierarchy is based on the inputs used in valuation and gives the highest priority to quoted prices in active markets. The highest possible level should be used to measure fair value.

FAS 157 is effective for fiscal years beginning after November 15, 2007. The Company does not expect the provisions of FAS 157 to have a material effect on its results of operations, financial condition or liquidity.

#### Fair Value Option for Financial Assets and Financial Liabilities

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (FAS 159). FAS 159 permits an entity to irrevocably elect fair value on a contract-by-contract basis as the initial and subsequent measurement attribute for many financial assets and liabilities and certain other items including property and casualty insurance contracts. Entities electing the fair value option would be required to recognize changes in fair value in earnings and to expense upfront costs and fees associated with the item for which the fair value option is elected. Entities electing the fair value option are required to distinguish on the face of the statement of financial position, the fair value of assets and liabilities for which the fair value option has been elected and similar assets and liabilities measured using another measurement attribute. An entity can accomplish this by either reporting the fair value and non-fair-value carrying amounts as separate line items or aggregate those amounts and disclose parenthetically the amount of fair value included in the aggregate amount.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES, Continued

FAS 159 is effective for fiscal years beginning after November 15, 2007. Upon adoption, an entity is permitted to elect the fair value option irrevocably for any existing asset or liability within the scope of the standard. The adjustment to reflect the difference between the fair value and the carrying amount would be accounted for as a cumulative-effect adjustment to retained earnings as of the date of initial adoption. Retrospective application would not be permitted. The Company does not intend to elect the fair value option for assets and liabilities currently held, and therefore FAS 159 will not have an impact on the Company s results of operations, financial condition or liquidity.

#### Collateral Assignment Split-Dollar Life Insurance Arrangements

In March 2007, the FASB issued Emerging Issues Task Force Issue No. 06-10, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements* (EITF 06-10). EITF 06-10 provides guidance on the recognition and measurement of assets related to collateral assignment split-dollar life insurance arrangements. EITF 06-10 is effective for fiscal years beginning after December 15, 2007. The Company does not expect the provisions of EITF 06-10 to have a material effect on its results of operations, financial condition or liquidity.

### **Nature of Operations**

The Company is organized into three reportable business segments: Business Insurance, Financial, Professional & International Insurance, and Personal Insurance. These segments reflect the manner in which the Company s businesses are managed and represent an aggregation of products and services based on type of customer, how the business is marketed, and the manner in which risks are underwritten. The business segments are as follows:

#### **Business Insurance**

The Business Insurance segment offers a broad array of property and casualty insurance and insurance-related services to its clients primarily in the United States. Business Insurance is organized into the following six groups, which collectively comprise Business Insurance Core operations: Select Accounts, Commercial Accounts, National Accounts, Industry-Focused Underwriting, Target Risk Underwriting and Specialized Distribution.

Business Insurance also includes the Special Liability Group (which manages the Company s asbestos and environmental liabilities); the assumed reinsurance, health care, and certain international and other runoff operations; and policies written by the Company s Gulf operation (Gulf), which was placed into runoff during the second quarter of 2004. These are collectively referred to as Business Insurance Other.

### Financial, Professional & International Insurance

The Financial, Professional & International Insurance segment includes surety and financial liability coverages, which require a primarily credit-based underwriting process, as well as property and casualty products that are primarily marketed on an international basis. The segment includes the Bond & Financial Products group, as well as the International and Lloyd s group.

In March 2007, the Company completed the sale of its Mexican surety subsidiary, Afianzadora Insurgentes, S.A. de C.V., which accounted for \$79 million of net written premiums for the year ended December 31, 2006. The impact of this transaction was not material to the Company s results of operations or financial condition.

#### **Personal Insurance**

The Personal Insurance segment writes virtually all types of property and casualty insurance covering personal risks. The primary coverages in Personal Insurance are automobile and homeowners insurance sold to individuals.

In April 2007, the Company completed the sale of its subsidiary, Mendota Insurance Company and its wholly-owned subsidiaries, Mendakota Insurance Company and Mendota Insurance Agency, Inc. These subsidiaries primarily offered nonstandard automobile coverage and accounted for approximately \$187 million of net written premium volume for the year ended December 31, 2006. The sale was not material to the Company s results of operations or financial condition.

## $NOTES\ TO\ CONSOLIDATED\ FINANCIAL\ STATEMENTS\ (Unaudited),\ Continued$

## 2. SEGMENT INFORMATION

(for the three months ended March 31, in millions)	Busir Insur		Pro Inte	ancial, fessional & rnational irance	Perso Insur		_	ıl ortable nents	
2007 Revenues									
Premiums	\$	2,763	\$	844	\$	1,688	\$	5,295	
Net investment income	694		121		145		960		
Fee income	120						120		
Other revenues	4		5		24		33		
Total operating revenues (1)	\$	3,581	\$	970	\$	1,857	\$	6,408	
Operating income (1)	\$	678	\$	156	\$	266	\$	1,100	
2006 Revenues									
Premiums	\$	2,643	\$	788	\$	1,560	\$	4,991	
Net investment income	636		103		134		873		
Fee income	150						150		
Other revenues	7		5		24		36		
Total operating revenues (1)	\$	3,436	\$	896	\$	1,718	\$	6,050	
Operating income (1)	\$	651	\$	141	\$	240	\$	1,032	

Operating revenues exclude net realized investment gains (losses). Operating income equals net income excluding the after-tax impact of net realized investment gains (losses).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 2. SEGMENT INFORMATION, Continued

## **Business Segment Reconciliations**

	Three Months Ended March 31,	
(in millions)	2007	2006
Revenue reconciliation		
Earned premiums:		
Business Insurance:		
Commercial multi-peril	\$ 760	\$ 742
Workers compensation	533	502
Commercial automobile	507	478
Property	481	451
General liability	455	468
Other	27	2
Total Business Insurance	2,763	2,643
Financial, Professional & International Insurance:		
Fidelity and surety	270	260
General liability	242	247
International	300	251
Other	32	30
Total Financial, Professional & International Insurance	844	788
,		
Personal Insurance:		
Automobile	939	872
Homeowners and other	749	688
Total Personal Insurance	1,688	1,560
Total earned premiums	5,295	4,991
Net investment income	960	873
Fee income	120	150
Other revenues	33	36
Total operating revenues for reportable segments	6,408	6,050
Interest Expense and Other	5	6
Net realized investment gains (losses)	14	(6
Total consolidated revenues	\$ 6,427	\$ 6,050
	. 10/	1,1,1,1,1
Income reconciliation, net of tax		
Total operating income for reportable segments	\$ 1,100	\$ 1,032
Interest Expense and Other	(22	) (21
Total operating income	1,078	1,011
Net realized investment gains (losses)	8	(5)
Total consolidated net income	\$ 1.086	\$ 1.006

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 2. SEGMENT INFORMATION, Continued

(in millions)	March 31, 2007	December 31, 2006
Asset reconciliation:		
Business Insurance	\$ 86,899	\$ 86,640
Financial, Professional & International Insurance	13,255	13,265
Personal Insurance	13,352	13,294
Total assets for reportable segments	113,506	113,199
Other assets (1)	615	562
Total consolidated assets	\$ 114,121	\$ 113,761

<sup>(1)</sup> The primary components of other assets in 2007 were intangible assets and accrued over-funded benefit plan assets. The primary components of other assets in 2006 were accrued over-funded benefit plan assets and deferred taxes.

## 3. INVESTMENTS

### **Fixed Maturities**

The amortized cost and fair value of investments in fixed maturities classified as available-for-sale were as follows:

	Amortized			rtized Gross Unrealized																																								
(at March 31, 2007, in millions)	Cost		Gains			Gains				Losses		Value		e																														
tgage-backed securities, collateralized mortgage obligations and -through securities		<b>\$</b>	7,521	\$		62		\$	106	9	3	7,477																																
U.S. Treasury securities and obligations of U.S. Government and government agencies and authorities	2,336		2,336		2,336		2,336		2,336		2,336			24		2,328		8																										
Obligations of states, municipalities and political subdivisions	36,459		36,459		89	1	92			36,956		56																																
Debt securities issued by foreign governments		1,410		5				9		1,406		6																																
All other corporate bonds	14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		14,887		73			211		1	4,8	49				
Redeemable preferred stock	103		103		103		103		103		103		103		103		103		103		103		103		103		103		103		103		103		103		7			3		1	17	
Total		\$ (	62,716	\$		862		\$	445	9	6	63,133																																

	Amortized	Fair		
(at December 31, 2006, in millions)	Cost	Gains	Losses	Value
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	\$ 7,665	\$ 52	\$ 128	\$ 7,589
U.S. Treasury securities and obligations of U.S. Government and government agencies and authorities	2,736	13	31	2,718
Obligations of states, municipalities and political subdivisions	35,326	661	80	35,907
Debt securities issued by foreign governments	1,550	12	10	1,552
All other corporate bonds	14,866	165	247	14,784
Redeemable preferred stock	101	16	1	116
Total	\$ 62,244	\$ 919	\$ 497	\$ 62,666

The cost and fair value of investments in equity securities were as follows:

				Gross Unrealized						Fair	
(at March 31, 2007, in millions)	Cos	Cost		Gains		Losses		ses	Va		ıe
Common stock	\$	106		\$	29		\$			\$	135
Non-redeemable preferred stock	336			16		6				346	
Total	\$	442		\$	45		\$	6		\$	481

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 3. INVESTMENTS, Continued

			Gro	ss Unreali	zed		Fair	
(at December 31, 2006, in millions)	Cos	Cost Gains Losses				-	Value	3
Common stock	\$	88	\$	27	\$	9	\$ 1	15
Non-redeemable preferred stock	348	3	15		5		358	
Total	s	436	\$	42	\$ 5	9	\$ 4	173

#### Other Investments

Venture Capital

The cost and fair value of investments in venture capital were as follows:

			Gro	Gross Unrealized					Fair	•
(at March 31, 2007, in millions)	Cos	t	Gai	ns		Loss	ses		Valu	ue
Venture capital	\$	372	\$	103		\$				475

					Gro	Gross Unrealized					Fair	•		
(at December 31, 2006, in millions)		Cost		Cost			Gai	ins		Los	ses		Valı	ue
Venture capital		\$	392		\$	109		\$	1		\$	500		

#### Variable Interest Entities (VIEs)

The following entities are consolidated:

• Municipal Trusts The Company owns interests in various municipal trusts that were formed for the purpose of allowing more flexibility to generate investment income in a manner consistent with the Company's investment objectives and tax position. As of March 31, 2007 and December 31, 2006, there were 34 and 35 such trusts, respectively, which held a combined total of \$379 million and \$391 million, respectively, in municipal securities, of which \$65 million and \$76 million, respectively, were owned by outside investors. The net carrying value of the trusts owned by the Company at March 31, 2007 and December 31, 2006 was \$314 million and \$315 million, respectively.

The Company has significant interests in the following VIEs, which are not consolidated because the Company is not considered to be the primary beneficiary:

• The Company has a significant variable interest in two real estate entities. These investments have total assets of approximately \$286 million and \$305 million as of March 31, 2007 and December 31, 2006, respectively. The carrying value of the Company s share of these investments was approximately \$20 million at March 31, 2007 and \$33 million at December 31, 2006. The Company has an unfunded commitment of \$12 million associated with one of these funds. The Company s exposure to loss is limited to the investment carrying amounts reported in the consolidated balance sheet and the unfunded commitment amount. The purpose of the Company s involvement in these entities is to generate investment returns.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

### 3. INVESTMENTS, Continued

• The Company has a significant variable interest in Camperdown UK Limited, which The St. Paul Companies, Inc. (SPC) sold in December 2003. The Company s variable interest resulted from an agreement to indemnify the purchaser in the event a specified reserve deficiency develops, a reserve-related foreign exchange impact occurs, or a foreign tax adjustment is imposed on a pre-sale reporting period. The maximum amount of this indemnification obligation is \$184 million. The fair value of this obligation as of both March 31, 2007 and December 31, 2006 was \$65 million. See Guarantees section of note 11.

The Company has other significant interests in variable interest entities that are not material.

The following securities are not consolidated:

• Mandatorily redeemable preferred securities of trusts holding solely the subordinated debentures of the Company - These securities were issued by three separate trusts that were established for the sole purpose of issuing the securities to investors and are fully guaranteed by the Company. The Company held beneficial interests in the trusts of \$10 million and \$13 million at March 31, 2007 and December 31, 2006, respectively. The debt that the Company issued to these trusts is included in the Debt section of liabilities on the Company s consolidated balance sheet. That debt had a carrying value of \$311 million at March 31, 2007 and \$399 million at December 31, 2006. During the first quarter of 2007, the Company redeemed the \$81 million, 8.47% subordinated debentures issued to USF&G Capital II, which in turn redeemed its preferred securities.

#### **Unrealized Investment Losses**

The following tables summarize, for all investment securities in an unrealized loss position at March 31, 2007 and December 31, 2006, the aggregate fair value and gross unrealized losses by length of time those investments have been continuously in an unrealized loss position.

	]	Less than 12	mon	ths			12 months or longer	•				Tot	al		
(at March 31, 2007, in millions)		Fair Value		Gro Unr Los	ealized		Fair Value		Gross Unrealized Losses		1 1	Faiı Val	=	Gross Unrea Losse	alized
Fixed maturities															
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities		712		\$	4	9	\$ 4,221		\$	102		\$	4,933	\$ 1	106
U.S. Treasury securities and obligations of U.S. Government and government agencies and authorities		188				1	1,091		24			1,2'	79	24	
Obligations of states, municipalities and political subdivisions		5,844		32		4	4,069		60			10,9	913	92	
Debt securities issued by foreign governments	,	713		5		5	503		4			1,2	16	9	
All other corporate bonds		2,855		25		Œ	6,740		186			9,59	95	211	
Redeemable preferred stock		27		3		4	4					31		3	
Total fixed maturities		11,339		69		1	16,628		376			27,9	967	445	
											Ш				
Equity securities															
Common stock															
Nonredeemable preferred stock		54		2		12	77		4			131		6	
Total equity securities		54		2	·	7	77		4	·		131		6	

Venture capital												
Total	\$	11,393	\$	71	\$	16,705	\$	380	\$	28,098	\$	451

## $NOTES\ TO\ CONSOLIDATED\ FINANCIAL\ STATEMENTS\ (Unaudited),\ Continued$

## 3. INVESTMENTS, Continued

	Less than 12	months	12 months or longer		Total	
(at December 31, 2006, in millions)	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Fixed maturities						
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	\$ 1,245	\$ 11	\$ 4,125	\$ 117	\$ 5,370	\$ 128
U.S. Treasury securities and obligations of U.S.  Government and government agencies and authorities	1,014	2	964	29	1,978	31
Obligations of states, municipalities and political subdivisions	4,468	16	4,077	64	8,545	80
Debt securities issued by foreign governments	861	6	406	4	1,267	10
All other corporate bonds	3,690	36	6,325	211	10,015	247
Redeemable preferred stock	1		5	1	6	1
Total fixed maturities	11,279	71	15,902	426	27,181	497
Equity securities						
Common stock	3		1		4	
Nonredeemable preferred stock	50	1	53	4	103	5
Total equity securities	53	1	54	4	107	5
Venture capital			14	1	14	1
Total	\$ 11,332	\$ 72	\$ 15,970	\$ 431	\$ 27,302	\$ 503

Impairment charges included in net realized investment gains were as follows:

	Three Month March 31,	s Ended
	2007	2006
Fixed maturities	\$ 1	\$
Equity securities	1	1
Venture capital	7	5
Other investments (excluding venture capital)		4
Total	\$ 9	\$ 10

## 4. GOODWILL AND OTHER INTANGIBLE ASSETS

## Goodwill

The following table presents the carrying amount of the Company s goodwill by segment at March 31, 2007 and December 31, 2006:

(in millions)	March 31, 2007		Decemb 2006	oer 31,
Business Insurance	\$ 2,16	58	\$ 2	2,168

Financial, Professional & International Insurance	550		551
Personal Insurance	613		613
Other	106		106
Total	\$	3,437	\$ 3,438

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 4. GOODWILL AND OTHER INTANGIBLE ASSETS, Continued

## Other Intangible Assets

The following presents a summary of the Company s intangible assets by major asset class as of March 31, 2007 and December 31, 2006:

(At March 31, 2007, in millions)	Gross Carry Amou	ying		mulated rtization	I	Net	
Intangibles subject to amortization							
Customer-related	\$	1,036	\$	569		\$	467
Fair value adjustment on claims and claim adjustment expense reserves and reinsurance recoverables (1)	191		(47		) ;	238	
Total intangible assets subject to amortization	1,227	7	522			705	
Intangible assets not subject to amortization (2)	215					215	
Total intangible assets	\$	1,442	\$	522		\$	920

(At December 31 2006, in millions)	Gross Carrying Amount				mulated tization		Net	
Intangibles subject to amortization								
Customer-related	\$	1,036		\$	537		\$	499
Fair value adjustment on claims and claim adjustment expense reserves and reinsurance recoverables (1)	191			(54		)	245	
Total intangible assets subject to amortization	1,227	1		483			744	
Intangible assets not subject to amortization	20						20	
Total intangible assets	\$	1,247		\$	483		\$	764

<sup>(1)</sup> The time value of money and the risk margin (cost of capital) components of the intangible asset run off at different rates, and as such, the amount recognized in income may be a net benefit in some periods and a net expense in other periods.

<sup>(2)</sup> During the first quarter of 2007, the Company acquired certain trademarks, service marks and logos.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

### 4. GOODWILL AND OTHER INTANGIBLE ASSETS, Continued

The following presents a summary of the Company s amortization expense for intangible assets by major asset class:

(for the three months ended March 31, in millions)	2007		2006	
Customer-related	\$	33	\$	36
Marketing-related			3	
Fair value adjustment on claims and claim adjustment expense reserves and reinsurance recoverables	6		3	
Total amortization expense	\$	39	\$	42

Intangible asset amortization expense is estimated to be \$107 million for the remainder of 2007, \$126 million in 2008, \$100 million in 2009, \$86 million in 2010 and \$69 million in 2011.

#### 5. DEBT

In March 2007, the Company issued \$1 billion aggregate principal amount of 6.25% fixed-to-floating rate junior subordinated debentures due March 15, 2067 for net proceeds of \$986 million (after original issue discount and expenses). The debentures were issued at a discount, resulting in an effective interest rate of 6.447%. The debentures bear interest at an annual rate of 6.25% from the date of issuance to March 15, 2017, payable semi-annually on March 15 and September 15. From and including March 15, 2017, the debentures will bear interest at an annual rate equal to three-month LIBOR plus 2.215%, payable quarterly on March 15, June 15, September 15 and December 15 of each year. The Company has the right, on one or more occasions, to defer the payment of interest on the debentures. The Company will not be required to settle deferred interest until it has deferred interest for five consecutive years or, if earlier, made a payment of current interest during a deferral period. The Company may defer interest for up to ten consecutive years without giving rise to an event of default. Deferred interest will accumulate additional interest at an annual rate equal to the annual interest rate then applicable to the debentures.

The debentures carry a 60-year final maturity and a scheduled maturity date in year thirty. During the 180-day period ending ten days prior to the scheduled maturity date, the Company is required to use commercially reasonable efforts to sell enough qualifying capital securities, or at its option, common stock, qualifying warrants, mandatorily convertible preferred stock, debt exchangeable for common equity or debt exchangeable for preferred equity to permit repayment of the debentures at the scheduled maturity date. If any debentures remain outstanding after the scheduled maturity date, the unpaid amount will remain outstanding until the Company has raised sufficient proceeds from the sale of qualifying capital securities, or at its option, common stock, qualifying warrants, mandatorily convertible preferred stock, debt exchangeable for common equity or debt exchangeable for preferred equity to permit the repayment in full of the debentures. If there are remaining debentures at the final maturity date, the Company is required to redeem the debentures using any source of funds. Qualifying capital securities are securities (other than common stock, qualifying warrants, mandatorily convertible preferred stock, debt exchangeable for common equity, and debt exchangeable for preferred equity) which generally are treated by the ratings agencies as having similar equity content to the debentures.

The Company can redeem the debentures at its option, in whole or in part, at any time after March 15, 2017 at a redemption price of 100% of the principal amount being redeemed plus accrued but unpaid interest. The Company can redeem the debentures at its option, in whole only, prior to March 15, 2017 in the event of certain tax or rating agency events relating to the debentures, at a redemption price of 100% of the principal amount being redeemed plus a make-whole premium.

In connection with the offering of the debentures, the Company entered into a replacement capital covenant for the benefit of holders of one or more designated series of the Company s indebtedness (which will initially be the 6.750% Senior Notes due 2036). Under the terms of the replacement capital covenant, if the Company redeems the debentures at any time prior to March 15, 2047, it can only do so with the proceeds of securities that are treated by the rating agencies as having similar equity content to the debentures.

#### THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 5. DEBT, Continued

On January 18, 2007, the Company redeemed \$81 million of 8.47% subordinated debentures originally issued in 1997 and due January 10, 2027. The debentures were redeemable by the Company on or after January 10, 2007. In January 1997, USF&G Capital II, a business trust, issued \$100 million of capital securities, the proceeds of which, along with \$3 million in capital provided by the Company, were used to purchase the subordinated debentures issued by USF&G Corporation and subsequently assumed by the Company after the merger of SPC and TPC. During the period prior to redemption, the Company had repurchased and retired \$22 million of the debentures in open market transactions. Upon the Company s redemption of the remaining \$81 million of subordinated debentures in January 2007, USF&G Capital II in turn used the proceeds to redeem its remaining capital securities outstanding. USF&G Capital II was then liquidated, and the Company received a \$3 million distribution of capital. The Company recorded a \$3 million pretax gain on the redemption of the subordinated debentures, representing the remaining unamortized fair value adjustment recorded at the merger date, less the redemption premium paid.

On March 15, 2007, the Company s \$500 million, 5.75% senior notes matured and were fully paid.

On March 13, 2007, the Company called for redemption all of its outstanding \$893 million, 4.50% convertible junior subordinated notes due in 2032 (the notes ). The notes were originally issued by Travelers Property Casualty Corp. The Company assumed certain obligations relating to the notes pursuant to a Second Supplemental Indenture dated April 1, 2004. Each note had a principal amount of \$25.00. The redemption date was April 18, 2007, and the redemption price for each note was \$25.5625 plus \$0.009375 of accrued and unpaid interest. Any note called for redemption could be surrendered for conversion into common stock before the close of business on April 17, 2007. Each note was convertible into 0.4684 shares of common stock of The Travelers Companies, Inc. As of April 17, 2007, holders of \$36 million of the notes tendered their certificates in exchange for the issuance of 670,910 of the Company s common shares. The remaining \$857 million of notes were redeemed for cash on April 18, 2007, along with accrued interest to the date of redemption. The Company will record a \$39 million pretax loss on redemption in the second quarter of 2007, due to the redemption premium paid and the write-off of remaining unamortized issuance costs.

#### 6. SHARE REPURCHASE PROGRAM

In January 2007, the Board of Directors authorized a \$3 billion addition to the the Company s \$2 billion common share repurchase program originally authorized on May 2, 2006. Under the program, repurchases may be made from time to time in the open market, pursuant to pre-set trading plans meeting the requirements of Rule 10b5-1 under the Securities Exchange Act of 1934, in private transactions or otherwise. This program does not have a stated expiration date. The timing and actual number of shares to be repurchased in the future will depend on a variety of factors, including corporate and regulatory requirements, price, catastrophe losses and other market conditions. During the three months ended March 31, 2007, the Company repurchased 13.9 million shares under the program for a total cost of approximately \$725 million. The average cost per share repurchased was \$52.20.

## 7. CHANGES IN EQUITY FROM NONOWNER SOURCES

The Company s total changes in equity from nonowner sources were as follows:

	Three Months Ended March 31,	
(in millions, after tax)	2007	2006
Net income	\$ 1,086	\$ 1,006
Change in net unrealized gain on investment securities	(13	(388
Other changes	(22	12
Total changes in equity from nonowner sources	\$ 1,051	\$ 630

## $NOTES\ TO\ CONSOLIDATED\ FINANCIAL\ STATEMENTS\ (Unaudited),\ Continued$

## 8. EARNINGS PER SHARE

Basic earnings per share was computed by dividing income available to common shareholders by the weighted average number of common shares outstanding during the period. The computation of diluted earnings per share reflected the effect of potentially dilutive securities.

The following is a reconciliation of the income and share data used in the basic and diluted earnings per share computations:

	Three Months Ended March 31,	
(in millions, except per share amounts)	2007	2006
Basic		
Net income, as reported	\$ 1,086	\$ 1,006
Preferred stock dividends, net of taxes	(1	(1)
Net income available to common shareholders - basic	\$ 1,085	\$ 1,005
Diluted		
Net income available to common shareholders	\$ 1,085	\$ 1,005
Effect of dilutive securities:		
Convertible preferred stock	1	1
Zero coupon convertible notes	1	1
Convertible junior subordinated notes (1)	7	7
Net income available to common shareholders diluted	\$ 1,094	\$ 1,014
Common shares		
Basic		
Weighted average shares outstanding	669.9	692.2
Diluted		
Weighted average shares outstanding	669.9	692.2
Weighted average effects of dilutive securities:		
Stock options and other incentive plans	9.1	5.9
Convertible preferred stock	3.1	3.6
Zero coupon convertible notes	2.4	2.4
Convertible junior subordinated notes (1)	16.7	16.7
Total	701.2	720.8
Net Inco		