INVESTOOLS INC Form 10-Q May 09, 2006

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

## **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

### **SECURITIES EXCHANGE ACT OF 1934**

FOR QUARTER ENDED March 31, 2006

Commission File Number: 001-31917

## **INVESTOOLS INC.**

(Exact name of Registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

**13947 South Minuteman Drive Draper, UT** (Address of principal executive offices) **76-0685039** (I.R.S. Employer Identification No.)

84020 (Zip Code)

Registrant s telephone number, including area code:

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#### (801) 816-6918

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ý

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer O

Accelerated filer ý

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o

No ý

No 0

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

\$.01 par value per share Common Stock: 45,196,403 as of May 2, 2006

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#### INVESTOOLS INC. AND SUBSIDIARIES

Report on Form 10-Q

Quarter Ended March 31, 2006

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#### PART I - FINANCIAL INFORMATION

#### Item 1. Consolidated Financial Statements

#### INVESTOOLS INC. AND SUBSIDIARIES

#### **Condensed Consolidated Balance Sheets**

#### (in thousands)

#### (unaudited)

	March 31, 2006	December 31, 2005
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 20,722	\$ 11,466
Marketable securities	22,210	16,871
Accounts receivable, net of allowance (\$69 and \$55)	2,219	3,353
Current portion of restricted cash	4,723	4,722
Other current assets	2,493	3,133
Total current assets	52,367	39,545
Long-term restricted cash	368	366
Goodwill	18,085	18,085
Intangible assets, net of accumulated amortization (\$2,516 and \$1,891)	4,574	5,199
Furniture and equipment, net of accumulated depreciation (\$2,889, \$2,403)	11,183	8,890
Other long-term assets	554	614
Total assets	\$ 87,131	\$ 72,699
LIABILITIES AND STOCKHOLDERS DEFICIT		
Current liabilities:		
Current portion of deferred revenue	\$ 84,634	\$ 68,215
Accounts payable	4,300	3,210
Accrued payroll	3,471	3,522
Accrued tax liabilities	8,270	7,359
Other current liabilities	5,949	4,193
Current portion of capitalized lease obligations	146	125
Total current liabilities	106,770	86,624
Other long-term accrued liabilities	299	
Long-term portion of capitalized lease obligations	546	513
Long-term portion of deferred revenue	12,520	9,301
Total liabilities	120,135	96,438
Stockholders deficit:		

Common stock \$0.01 par value (44,970 and 44,754 shares issued and outstanding, respectively)

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Additional paid-in capital	128,069	131,162
Accumulated other comprehensive loss	(161)	(116)
Deferred stock compensation		(3,742)
Accumulated deficit	(161,362)	(151,490)
Total stockholders deficit	(33,004)	(23,739)
Total liabilities and stockholders deficit	\$ 87,131	\$ 72,699

The accompanying notes are an integral part of these consolidated financial statements.

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#### INVESTOOLS INC. AND SUBSIDIARIES

#### **Condensed Consolidated Statements of Operations**

(in thousands, except per share amounts)

#### (unaudited)

	Three Months Endo March 31,		ed	
	2006	,	2005	
Revenue	\$ 38,781	\$	30,624	
Costs and expenses				
Cost of revenue	28,699		25,380	
Selling expense	11,888		8,616	
General and administrative expense	8,075		6,047	
Special charges	366			
Total costs and expenses	49,028		40,043	
Loss from operations	(10,247)		(9,419)	
Other income (expense)				
Gain on sale of assets	7			
Interest income and other, net	348		121	
Other income	355		121	
Net loss before income taxes and cumulative effect of accounting change	(9,892)		(9,298)	
Income tax expense	28		5	