

FINDEX COM INC  
Form 10-Q  
August 23, 2010

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended June 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 0-29963

FINDEX.COM, INC.

(Exact name of registrant as specified in its charter)

Nevada 88-0379462  
(State or (I.R.S.  
other Employer  
jurisdiction of  
incorporation Identification  
or No.)  
organization)

620 North 68154  
129th Street,  
Omaha,  
Nebraska  
(Address of (Zip Code)  
principal  
executive

offices)

(402) 333-1900

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ] Accelerated filer [ ]  
Non-accelerated filer [ ] (Do not check if a smaller reporting company) Smaller reporting

company [X]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY  
PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes [ ] No [ ]

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

At August 23, 2010, the registrant had outstanding 67,349,153 shares of common stock, of which there is only a single class.

FINDEX.COM, INC.

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QUARTERLY REPORT ON FORM 10-Q  
FOR FISCAL QUARTER ENDED JUNE 30, 2010

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## PART I – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS.

Findex.com, Inc.  
CONDENSED CONSOLIDATED BALANCE SHEETS

	June 30, 2010 (Unaudited)	December 31, 2009 (Audited)
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 50,700	\$ 138,539
Accounts receivable, trade, net	46,752	92,515
Inventories	58,612	88,546
Other current assets	45,690	35,823
Total current assets	201,754	355,423
Property and equipment, net	9,349	13,979
Intangible assets, net	421,747	488,691
Other assets	79,855	102,434
Total assets	\$ 712,705	\$ 960,527
<b>Liabilities and stockholders' equity (deficit)</b>		
Current liabilities:		
Current portion of term debt	\$ 73,088	\$ 83,898
Accounts payable, trade	421,087	387,082
Accounts payable, related party	55,323	78,869
Accrued royalties	867,870	815,687
Accrued payroll	113,207	125,846
Other current liabilities	236,181	205,558
Total current liabilities	1,766,756	1,696,940
Deferred income taxes, net	4,284	4,700
Commitments and contingencies (Note 7)		
Stockholders' equity (deficit):		
Preferred stock, \$.001 par value		
5,000,000 shares authorized		
-0- and -0- shares issued and outstanding, respectively	---	---
Common stock, \$.001 par value		
120,000,000 shares authorized,		
59,572,725 shares issued and outstanding	59,573	59,573
Paid-in capital	7,897,779	7,897,779
Retained (deficit)	(9,015,687 )	(8,698,465 )
Total stockholders' equity (deficit)	(1,058,335 )	(741,113 )
Total liabilities and stockholders' equity (deficit)	\$ 712,705	\$ 960,527

See accompanying notes.



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Findex.com, Inc.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
Revenues, net of reserves and allowances	\$ 379,428	\$ 458,246	\$ 904,748	\$ 1,036,567
Cost of sales	148,550	165,061	353,298	357,070
Gross profit	230,878	293,185	551,450	679,497
Operating expenses:				
Sales and marketing	93,066	98,588	189,805	263,023
General and administrative	286,304	438,406	671,010	980,494
Total operating expenses	379,370	536,994	860,815	1,243,517
Loss from operations	(148,492 )	(243,809 )	(309,365 )	(564,020 )
Other income (expenses), net	(3,141 )	(6,593 )	(7,858 )	(12,094 )
Loss before income taxes	(151,633 )	(250,402 )	(317,223 )	(576,114 )
Income taxes	---	---	---	---
Net loss	\$ (151,633 )	\$ (250,402 )	\$ (317,223 )	\$ (576,114 )
Net loss per share - Basic & Diluted:	\$ 0.00	\$ 0.00	\$ (0.01 )	\$ (0.01 )
Weighted average shares used in computing basic and diluted loss per share	59,572,725	59,572,725	59,572,725	57,384,880

See accompanying notes.

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Findex.com, Inc.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

Six Months Ended June 30,	2010	2009
<b>Cash flows from operating activities:</b>		
Cash received from customers	\$ 947,339	\$ 1,093,689
Cash paid to suppliers and employees	(932,116 )	(1,094,108 )
Other operating activities, net	(3,814 )	(7,806 )
Net cash (used) provided by operating activities	11,409	(8,225 )
<b>Cash flows from investing activities:</b>		
Software development costs	(63,901 )	(98,898 )
Other investing activities, net	(9,009 )	(27,978 )
Net cash used by investing activities	(72,910 )	(126,876 )
<b>Cash flows from financing activities:</b>		
Payments made on term debt	(26,338 )	(26,917 )
Net cash used by financing activities	(26,338 )	(26,917 )
Net decrease in cash and cash equivalents	(87,839 )	(162,018 )
Cash and cash equivalents, beginning of year	138,539	423,371
Cash and cash equivalents, end of period	\$ 50,700	\$ 261,353
<b>Reconciliation of net loss to cash flows from operating activities:</b>		
Net loss	\$ (317,223 )	\$ (576,114 )
<b>Adjustments to reconcile net loss to net cash (used) provided by operating activities:</b>		
Software development costs amortized	122,979	88,311
Depreciation & amortization	44,159	247,468
Bad debts provision	---	7,398
Noncash operating expenses	---	70,500
Gain on sale of property and equipment	(75 )	(99 )
<b>Change in assets and liabilities:</b>		
Decrease in accounts receivable	45,763	96,063
Decrease in inventories	29,934	21,767
Decrease in other current assets	5,245	13,715
Increase in accrued royalties	52,183	20,542
Increase (decrease) in accounts payable	22,459	(31,710 )
Increase in other liabilities	5,985	33,934
Net cash (used) provided by operating activities	\$ 11,409	\$ (8,225 )

See accompanying notes.

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Findex.com, Inc.  
Notes to Condensed Consolidated Financial Statements  
June 30, 2010  
(Unaudited)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with Generally Accepted Accounting Principles for interim financial information and with the instructions to Form 10-Q and Article 8 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by Generally Accepted Accounting Principles for complete financial statements. The accompanying unaudited condensed consolidated financial statements reflect all adjustments that, in the opinion of management, are considered necessary for a fair presentation of the financial position, results of operations, and cash flows for the periods presented. The results of operations for such periods are not necessarily indicative of the results expected for the full year or for any future period. The December 31, 2009 condensed consolidated balance sheet was derived from our audited financial statements at that date. The accompanying financial statements should be read in conjunction with the audited consolidated financial statements of Findex.com, Inc. included in our Form 10-K for the year ended December 31, 2009.

INTANGIBLE ASSETS

In accordance with Financial Accounting Standards Board Accounting Standards Codification (“ASC”) 350-30, General Intangibles Other Than Goodwill, intangible assets with an indefinite useful life are not amortized. Intangible assets with a finite useful life are amortized on the straight-line method over the estimated useful lives, generally three to ten years. All intangible assets are tested for impairment annually during the fourth quarter.

SOFTWARE DEVELOPMENT COSTS

In accordance with ASC 985-20-25, Costs of Software to Be Sold, Leased, or Marketed, software development costs are expensed as incurred until technological feasibility and marketability has been established, generally with release of a beta version for customer testing. Once the point of technological feasibility and marketability is reached, direct production costs (including labor directly associated with the development projects), indirect costs (including allocated fringe benefits, payroll taxes, facilities costs, and management supervision), and other direct costs (including costs of outside consultants, purchased software to be included in the software product being developed, travel expenses, material and supplies, and other direct costs) are capitalized until the product is available for general release to customers. We amortize capitalized costs on a product-by-product basis. Amortization for each period is the greater of the amount computed using (i) the straight-line basis over the estimated product life (generally from 12 to 18 months, but up to 60 months), or (ii) the ratio of current revenues to total projected product revenues. Total cumulative capitalized software development costs were \$1,138,415, less accumulated amortization of \$858,547 at June 30, 2010.

Capitalized software development costs are stated at the lower of amortized costs or net realizable value. Recoverability of these capitalized costs is determined at each balance sheet date by comparing the forecasted future revenues from the related products, based on management’s best estimates using appropriate assumptions and projections at the time, to the carrying amount of the capitalized software development costs. If the carrying value is determined not to be recoverable from future revenues, an impairment loss is recognized equal to the amount by which the carrying amount exceeds the future revenues. To date, no capitalized costs have been written down to net



realizable value.

ASC 730, Research and Development, established accounting and reporting standards for research and development. In accordance with ASC 730-10, costs we incur to enhance our existing products after general release to the public (bug fixes) are expensed in the period they are incurred and included in research and development costs. Research and development costs incurred prior to determination of technological feasibility and marketability and after general release to the public and charged to expense were \$95,900 and \$114,059 for the six months ended June 30, 2010 and 2009, respectively, included in general and administrative expenses.

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We capitalize costs related to the development of computer software developed or obtained for internal use in accordance with the ASC 350-40, Internal-Use Software. Software obtained for internal use has generally been enterprise level business and finance software that we customize to meet our specific operational needs. We have not sold, leased, or licensed software developed for internal use to our customers and have no intention of doing so in the future.

We capitalize costs related to the development and maintenance of our website in accordance with ASC 350-50, Website Development Costs. Accordingly, costs expensed as incurred are as follows:

- planning the website,
- developing the applications and infrastructure until technological feasibility is established,
- developing graphics such as borders, background and text colors, fonts, frames, and buttons, and
- operating the site such as training, administration and maintenance.

Capitalized costs include those incurred to:

- obtain and register an Internet domain name,
- develop or acquire software tools necessary for the development work,
- develop or acquire software necessary for general website operations,
- develop or acquire code for web applications,
- develop or acquire (and customize) database software and software to integrate applications such as corporate databases and accounting systems into web applications,
- develop HTML web pages or templates,
- install developed applications on the web server,
- create initial hypertext links to other websites or other locations within the website, and
- test the website applications.

We amortize website development costs on a straight-line basis over the estimated life of the site, generally 36 months. Total cumulative website development costs, included in "Other assets" on our condensed consolidated balance sheets, were \$150,084, less accumulated amortization of \$79,200 at June 30, 2010.

## RESTRICTED CASH

Restricted cash represents cash held in reserve by our merchant banker to allow for a potential increase in credit card charge backs from increased consumer purchases. Total restricted cash included in "Other assets" on the condensed consolidated balance sheets was \$ -0- and \$6,000 at June 30, 2010 and December 31, 2009, respectively.

## EARNINGS PER SHARE

We follow the guidance of ASC 260, Earnings Per Share, to calculate and report basic and diluted earnings per share ("EPS"). Basic EPS is computed by dividing income available to common shareholders by the weighted average number of shares of common stock outstanding for the period. Diluted EPS is computed by giving effect to all dilutive potential shares of common stock that were outstanding during the period. For us, dilutive potential shares of common stock consist of the incremental shares of common stock issuable upon the exercise of stock options and warrants for all periods, convertible notes payable and the incremental shares of common stock issuable upon the conversion of convertible preferred stock.

When discontinued operations, extraordinary items, and/or the cumulative effect of an accounting change are present, income before any of such items on a per share basis represents the "control number" in determining whether potential

shares of common stock are dilutive or anti-dilutive. Thus, the same number of potential shares of common stock used in computing diluted EPS for income from continuing operations is used in calculating all other reported diluted EPS amounts. In the case of a net loss, it is assumed that no incremental shares would be issued because they would be anti-dilutive. In addition, certain options and warrants are considered anti-dilutive because the exercise prices were above the average market price during the period. Anti-dilutive shares are not included in the computation of diluted EPS, in accordance with ASC 260-10-45-17.

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The following table shows the amounts used in computing earnings per common share and the average number of shares of dilutive potential common stock:

For the Three Months Ended June 30,	2010	2009
Net loss	\$ (151,633 )	\$ (250,402 )
Preferred stock dividends	---	---
Net loss available to common shareholders	\$ (151,633 )	\$ (250,402 )
Basic weighted average shares outstanding	59,572,725	59,572,725
Dilutive effect of:		
Stock options	---	---
Warrants	---	---
Diluted weighted average shares outstanding	59,572,725	59,572,725
For the Six Months Ended June 30,	2010	2009
Net loss	\$ (317,223 )	\$ (576,114 )
Preferred stock dividends	---	---
Net loss available to common shareholders	\$ (317,223 )	\$ (576,114 )
Basic weighted average shares outstanding	59,572,725	57,384,880
Dilutive effect of:		
Stock options	---	---
Warrants	---	---
Diluted weighted average shares outstanding	59,572,725	57,384,880

## RECENT ACCOUNTING PRONOUNCEMENTS

## Subsequent Events

In February 2010, the FASB issued ASU 2010-09, Subsequent Events, (amendments to ASC 855). ASU 2010-09 removes the requirement to disclose the date through which an entity has evaluated subsequent events and is effective for interim annual periods beginning after June 15, 2010. The adoption of ASU 2010-09 is not expected to have a material impact on our consolidated financial statements.

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## Certain Revenue Arrangements That Contain Software Elements

In October 2009, the FASB issued ASU 2009-14, Certain Revenue Arrangements That Include Software Elements, (amendments to ASC 985). ASU 2009-14 removes tangible products from the scope of software revenue guidance and provides guidance on determining whether software deliverables in an arrangement that includes a tangible product are covered by the scope of the software revenue guidance. ASU 2009-14 is effective for fiscal years beginning after June 15, 2010, with early adoption permitted, and may be applied prospectively for new or materially modified arrangements. Adoption of ASU 2009-14 is not expected to have a material impact on our consolidated financial statements.

## Multiple-Deliverable Revenue Arrangements

In October 2009, the FASB issued ASU 2009-13, Multiple-Deliverable Revenue Arrangements, (amendments to ASC 605). ASU 2009-13 requires entities to allocate revenue in an arrangement using estimated selling prices of deliverables if a vendor does not have vendor-specific objective evidence or third-party evidence of the selling price. The amendments eliminate the residual method of revenue allocation and require revenue to be allocated using the relative selling price method. ASU 2009-13 is effective for fiscal years beginning after June 15, 2010, with early adoption permitted, and may be applied prospectively for new or materially modified arrangements. Adoption of ASU 2009-13 is not expected to have a material impact on our consolidated financial statements.

## NOTE 2 – GOING CONCERN

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with Generally Accepted Accounting Principles in the United States applicable to a going concern. As of June 30, 2010, we had a net loss of \$317,223, and negative working capital of \$1,565,002, and an accumulated deficit of \$9,015,687 and \$8,698,465 as of June 30, 2010 and December 31, 2009, respectively. Although these factors raise substantial doubt as to our ability to continue as a going concern through December 31, 2010, we are taking several actions intended to mitigate against this risk. These actions include pursuing the sale of product lines and pursuing mergers and acquisitions that are intended to potentially provide profitable operations and positive operating cash flow over the near- or long-term.

## NOTE 3 – INVENTORIES

At June 30, 2010, inventories consisted of the following:

Raw materials	\$52,449
Finished goods	17,031
Less reserve for obsolete inventory	(10,868)
Inventories	\$58,612

## NOTE 4 – RESERVES AND ALLOWANCES

At June 30, 2010, the allowance for doubtful accounts included in Accounts receivable, trade, net, consisted of the following:

Balance December 31, 2009	\$16,700
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Bad debts provision (included in Other operating expenses)	
Accounts written off	(3,156 )
Collection of accounts previously written off	---
Balance June 30, 2010	\$ 13,544

At June 30, 2010, the reserve for obsolete inventory included in Inventories consisted of the following:

Balance December 31, 2009	\$ 14,781
Provision for obsolete inventory	5,395
Obsolete inventory written off	(9,308 )
Balance June 30, 2010	\$ 10,868

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At June 30, 2010, the reserve for sales returns included in Other current liabilities consisted of the following:

Balance December 31, 2009	\$ 121,165
Return provision – sales	57,900
Return provision – cost of sales	(8,685 )
Returns processed	(52,387 )
Balance June 30, 2010	\$ 117,993

## NOTE 5 – INTANGIBLE ASSETS

In May 2010, we purchased certain copyrights from Houghton Mifflin Harcourt Publishing Company for \$10,000. The copyrights were related to our 1999 license agreement with Parsons Technology, Inc. in relation to which Houghton Mifflin Harcourt Publishing Company had been the latest licensor-assignee in a succession of assignments dating back to 1999 and originating with Parsons Technology, Inc. The license that we acquired in 1999 provided us with the right to publish, use, distribute, sublicense and sell, exclusively worldwide in non-secular channels and non-exclusively on an unrestricted basis in secular channels, a collection of 65 individual top-selling Christian-related software titles owned by Parsons Technology, including QuickVerse, among others. The acquired copyrights will be amortized over a 10 year useful life as was the original software license we acquired in 1999.

## NOTE 6 – DEBT

At June 30, 2010, the current portion of debt consisted of the following:

Unsecured term note payable to a finance company due March 2011 in monthly installments of \$1,775, including interest at 6.84% APR.	\$ 15,529
Unsecured term note payable to a vendor for advertising due July 2010 in monthly installments of \$2,000, including interest at 10% APR.	1,559
Unsecured (delinquent) term note payable to a shareholder due March 2008 in monthly installments of \$10,000, plus interest	56,000



at 8% APR, through April 2007, and monthly installments of \$20,000, plus interest at 8% APR, beginning May 2007. Interest on overdue principal accruing at 15% APR.		
Current portion of debt	\$	73,088

At June 30, 2010, we were current on the unsecured term notes payable to the finance company and the advertising vendor. We remain in arrears for the final three payments of the unsecured term note payable to a shareholder.

NOTE 7 – COMMITMENTS AND CONTINGENCIES

We are subject to legal proceedings and claims that may arise in the ordinary course of our business. In the opinion of management, the amount of ultimate liability with respect to these potential actions will not materially affect our financial statements taken as a whole.

The employment agreements with our management team each expired on April 14, 2010. None of the agreements were extended nor are new agreements being considered. Our management team consists of the following:

	Chief Executive Officer	Chief Technology Officer	Chief Financial Officer
Base Annual Salary	\$ 150,000	\$ 150,000	\$ 110,000

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Although the employment agreements have expired, we have accrued the following for our management team as of June 30, 2010:

	Accrued Base Salary	Vested Deferred Vacation Compensation
Included in Other current liabilities at June 30, 2010	\$ 23,319	\$ 28,514

Included in QuickVerse, our flagship software product, is substantial content that we have licensed from various publishers pursuant to agreements that in some cases have since expired in accordance with their stated terms and in relation to which we have, in the aggregate, material outstanding liabilities for unpaid royalties, including arrearages. Although we are currently pursuing resolution of these matters, there can be no assurance that we will be able to secure new agreements or retroactive extensions of the now-expired agreements, and should any, some, or all of the publishers with which we are in discussions demand that we cease and desist from including their content in our products, the adverse consequences to our business would be highly material.

Our royalty agreements for new content generally provide for advance payments to be made upon contract signing. In addition, several new agreements provide for additional advance payments to be made upon delivery of usable content and publication. We accrue and pay these advances when the respective milestone is met.

We do not collect sales taxes or other taxes with respect to shipments of most of our goods into most states in the U.S. Our fulfillment center and customer service center networks, and any future expansion of those networks, along with other aspects of our evolving business, may result in additional sales and other tax obligations. One or more states may seek to impose sales or other tax collection obligations on out-of-jurisdiction companies that engage in e-commerce. A successful assertion by one or more states that we should collect sales or other taxes on the sale of merchandise or services could result in substantial tax liabilities for past sales, decrease our ability to compete with traditional retailers, and otherwise harm our business.

Currently, decisions of the U.S. Supreme Court restrict the imposition of obligations to collect state and local taxes and use taxes with respect to sales made over the Internet. However, a number of states, as well as the U.S. Congress, have been considering various initiatives that could limit or supersede the Supreme Court's constitutional concerns and result in a reversal of its current position. As a result, we could be required to collect sales and use taxes in additional states. The imposition by state and local governments of various taxes upon Internet commerce could create administrative burdens for us, put us at a competitive disadvantage if they do not impose similar obligations on all of our online competitors and decrease our future sales.

**NOTE 8 – RISKS AND UNCERTAINTIES**

Our future operating results may be affected by a number of factors. We depend upon a number of major inventory and intellectual property suppliers. If a critical supplier had operational problems or ceased making materials available to us, operations could be adversely affected.

**NOTE 9 – SUBSEQUENT EVENTS**

In July 2010, Kirk Rowland resigned as our Chief Financial Officer and from our Board of Directors. Mr. Rowland will continue to assist our company from time to time in connection with various accounting and related financial matters on an independent consulting basis. See Note 7.

On August 9, 2010, we resolved to issue 3,571,428 restricted shares of common stock valued at \$7,500 to our outside board of directors as compensation awards in lieu of cash for services from January 1, 2009 through June 30, 2010 valued at \$90,000. Furthermore, the board of directors agreed that the difference between the value of the restricted shares of common stock and their services, which totals \$82,500, would be recorded as contributed capital. We also resolved to issue 350,000 restricted shares of common stock valued at \$735 to our outside board of directors as compensation for past services rendered in connection with their service on the board of directors.

On August 9, 2010, we resolved to issue 1,400,000 restricted shares of common stock valued at \$2,940 to our executive officers, and 155,000 restricted shares of common stock valued at \$326 to our non-executive employees for services rendered in connection with their employment.

On August 9, 2010, we resolved to issue 2,300,000 restricted shares of common stock valued at \$4,830 to a consultant, whom is a non-independent member of the board of directors, for services rendered in connection with their time as a consultant.

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On August 9, 2010, we resolved to cancel warrants to purchase up to 1,000,000 restricted shares of our common stock with an exercise price of \$0.032 per share, options to purchase up to 1,000,000 restricted shares of our common stock with an exercise price of \$0.05 per share, and options to purchase up to 905,000 restricted shares of our common stock with an exercise price of \$0.11 per share.

Management has reviewed and evaluated material subsequent events from the balance sheet date of June 30, 2010 through the financial statements issue date of August 23, 2010. All appropriate subsequent disclosures, if any, have been made in the Notes to the Condensed Consolidated Financial Statements.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Cautionary Statement Regarding Forward-Looking Statements

Certain statements made in this Quarterly Report on Form 10-Q are "forward-looking statements" (within the meaning of the Private Securities Litigation Reform Act of 1995) regarding the plans and objectives of management for future operations. Such statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements of Findex.com, Inc. ("we", "us", "our" or the "Company") to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The forward-looking statements included herein are based on current expectations that involve numerous risks and uncertainties. The Company's plans and objectives are based, in part, on assumptions involving the continued expansion of business. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond the control of the Company. Although the Company believes its assumptions underlying the forward-looking statements are reasonable, any of the assumptions could prove inaccurate and, therefore, there can be no assurance the forward-looking statements included in this Quarterly Report will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the objectives and plans of the Company will be achieved.

This information should be read in conjunction with our unaudited condensed consolidated financial statements and the notes thereto included in Item 1 of Part I of this quarterly report, and our audited financial statements and the notes thereto and our Management's Discussion and Analysis of Financial Condition and Results of Operation contained in our annual report on Form 10-K for the fiscal year ended December 31, 2009.

Description of Business

We develop, publish, market, and distribute and directly sell off-the-shelf consumer and organizational software products for PC, Macintosh® and PDA platforms. We develop our software products through in-house initiatives supplemented by outside developers. We market and distribute our software products principally through direct marketing and Internet sales programs, but also through secular and non-secular wholesale retailers.

We are currently in the early stages of a defining transformative period in our development. In recent years, we have come to be recognized as a consumer desktop software company that serves a demographic defined largely by an interest in Christianity and faith-based "inspirational" values. The nature of our products historically, and the fact that our product lines have not extended materially beyond the boundaries of this affinity group, have fostered this perception. Indeed, as the publisher of one of the industry-leading Bible study desktop software products, QuickVerse®, we are known to many users of that product only as "QuickVerse", not Findex. While we believe that the QuickVerse® brand has substantial brand recognition, and we greatly value the goodwill that our reputation in this regard has engendered, we also believe that working to expand that reputation into one which is more closely associated with providing high quality branded software and content products generally – and ones that extend across both consumer and business segments – will afford us significantly greater opportunities in both the near and long term to steadily increase revenues and earnings, and, ultimately, to enhance shareholder value.

As part of that objective, we acquired FormTool.com and the FormTool® line of products in February 2008. In September 2008, we re-launched the FormTool.com website as an online marketplace for purchasing the FormTool® line of form creation and form filler products, and also a one-stop shop for finding, purchasing and downloading customizable forms for a wide range of business and consumer needs. Our model includes the ability to purchase

forms on an individual basis, in bulk packs, or on a subscription basis.

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## Management Overview

During the first and second quarters of 2010, we focused on our two product lines, QuickVerse® and FormTool® and their respective websites. Specifically, we focused on expanding the content for the QuickVerse® product line and an upgrade to the FormTool® website. Overall, we continued to concentrate on building our technology platform and infrastructure in order to become a more Webcentric provider of online products.

While we did not release any new collections for our QuickVerse® product line during the first and second quarters of 2010, we did reintroduce, reformat and make available as a downloadable product the following two content collections:

Fisherman Study Guide Series Complete Collection with a retail price of \$169.95; and  
Spiritual Encounter Guides with a retail price of \$29.95.

In addition, during the second quarter of 2010 our development team continued to focus on our annual upgrade release of the QuickVerse® Windows platform as well as a new commentary collection for the QuickVerse® product line. Although there can be no assurance, the new edition of QuickVerse® Windows is scheduled to be released in the fourth quarter of 2010, and the new commentary collection is scheduled to be released in the third quarter of 2010. Finally, we continued working on the revamping of our website for our FormTool® product line in order to add greater functionality to the website. Although there can be no assurance, this revamped website is scheduled to be launched in the third quarter of 2010.

## Results of Operations for Six Months Ending June 30, 2010 and June 30, 2009

Statements of Operations for Six Months Ending June 30	2010	2009	Change
Net revenues	\$ 904,748	\$ 1,036,567	\$ (131,819)
Cost of sales	(353,298)	(357,070 )	3,772
Gross profit	\$ 551,450	\$ 679,497	\$ (128,047)
Sales, marketing and general and administrative expenses	(860,815)	(1,243,517)	382,702
Loss from operations	\$ (309,365)	\$ (564,020 )	\$ 254,655
Other income (expenses), net	(7,858 )	(12,094 )	4,236
Loss before income taxes	\$ (317,223)	\$ (576,114 )	\$ 258,891
Income taxes	---	---	---
Net loss	\$ (317,223)	\$ (576,114 )	\$ 258,891

The differing results of operations are primarily attributable to the following:

- a decrease in net revenues for the six months ended June 30, 2010 partly attributable to the following:
  - the decreased number of upgrade sales;
  - the decreased number of product releases; and

the current economic downturn; and  
a decrease in sales, marketing and general and administrative expenses for the six months ended June 30, 2010 arising from our continuous efforts to cut costs.

Our software products are highly seasonal. More than 50% of our annual sales are expected to occur in the five months of September through January; the five months of April through August are generally our weakest, generating less than 30% of our annual sales.

### Revenues

The following table presents our revenues for the six months ended June 30, 2010 and June 30, 2009 and dollar and percentage changes from the prior year.

Revenues for Six Months Ending June 30	Change					
	2010	% to Sales	2009	% to Sales	\$	%
Gross revenues	\$963,839	100%	\$1,158,651	100%	\$(194,812)	17%
Less estimated sales returns and allowances	(59,091)	6 %	(122,084)	11 %	62,993	52%
Net revenues	\$904,748	94 %	\$1,036,567	89 %	\$(131,819)	13%



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During each of the six months ended June 30, 2010 and 2009, our sales efforts were focused on directly targeting end-users through telemarketing and Internet sales. Due to the increased frequency and consistency in our development schedule in regards to the annual release of our flagship product, QuickVerse®, upgrade sales have not been increasing at as rapid a rate as they have in previous years; and therefore, we experienced a decrease in gross revenues for the six months ended June 30, 2010. We've also experienced a decrease in the number of product releases for the six months ended June 30, 2010, which is a contributing factor to the decrease in our gross revenues. Finally, we believe the current economic downturn has had a negative impact on our retail sales as well as our direct sales. Although we have experienced decreased revenues for the six months ended June 30, 2010, and although there can be no assurance, we anticipate that revenues will increase for the third and fourth quarters of 2010 as they typically are our strongest quarters of the year as years past have shown.

On the other hand, during the six months ended June 30, 2010, we did recognize approximately \$68,000 in revenue from the FormTool® product line, which was an increase of approximately \$15,000 from approximately \$53,000 for the six months ended June 30, 2009. Although there can be no assurance, we do anticipate our revenues in relation to the FormTool® product line to increase in the near-term based on our anticipated enhancements of the revamped FormTool.com website and our continued sales of the upgrade release of the FormTool® 7.0 desktop product line which was released in September 2008.

As a percentage of gross revenues, our sales returns and allowances decreased significantly for the six months ended June 30, 2010 compared to June 30, 2009. Typically, product returns trend upward after a new version is released as distributors and retail stores return old product in exchange for the new version release. The decrease for the six months ended June 30, 2010 is a result of our distributors and retail stores returning a majority of their old product exchange of QuickVerse® 2009 for the newest version release QuickVerse® 2010 during the last three months of the year ended December 31, 2009. In past years, these returns and exchanges generally have taken place in the first quarter of the year. Furthermore, for the six months ended June 30, 2009 we had increased our reserve of sales returns due to the downturn in the economic environment. Generally going forward, it is our objective to release enhanced versions of our biggest-selling products on an annual basis, and as a percentage of gross revenues we anticipate sales returns and allowances to decrease over time as a result of increased stability in the functionality of our products, decreasing reliance on retail sales and increasing reliance on direct sales, which have historically resulted in fewer returns, and improved planning in the timing of new product version releases.

## Cost of Sales

The following table presents our cost of sales for the six months ended June 30, 2010 and June 30, 2009 and dollar and percentage changes from the prior year.

				Change	
Cost of Sales					
for Six		%		%	
Months		to		to	
Ending June		Sales	2009	Sales	\$ %
30	2010				
Direct costs	\$ 68,733	7 %	\$ 102,895		