OLD KENT FINANCIAL CORP /MI/ Form 425 April 11, 2001

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Filed by Fifth Third Bancorp Pursuant to Rule 425 under the Securities Act of 1933 Subject Company: Old Kent Financial Corporation Exchange Act File Number 000-14591 Text version of 425 filed on November 20, 2000

FIFTH THIRD BANCORP

acquisition of

OLD KENT FINANCIAL CORPORATION

November 20, 2000

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Forward-Looking Statement

This document contains forward-looking statements about Fifth Third Bancorp (Fifth Third or FITB), Old Kent Financial Corporation (Old Kent or OK) and the combined company which we believe are within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are made in connection to the financial condition, results of operations, plans, objectives, future performance and business of Fifth Third and/or the combined company. These forward-looking statements involve certain risks and uncertainties. There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to: (1) competitive pressures among depository institutions increase significantly; (2) changes in the interest rate environment reduce interest margins; (3) prepayment speeds, loan sale volumes, charge-offs and loan loss provisions; (4) general economic conditions, either national or in the states in which Fifth Third and Old Kent do business, are less favorable than expected; (5) legislative or regulatory changes adversely affect the business in which Fifth Third and Old Kent are engaged; and (6) changes in the securities markets. Further information on other factors which could effect the financial results of Fifth Third after the merger

are included in Fifth Third s and Old Kent s filings with the SEC. These documents are available free of charge at the SEC s website at http://www.sec.gov and/or from Fifth Third or Old Kent.

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Disclosure

Investors and security holders are advised to read the proxy statement/prospectus regarding the transactions referenced in this document when it becomes available, because it will contain important information. The proxy statement/prospectus will be filed with the Securities and Exchange Commission by Fifth Third and Old Kent. Security holders may receive a free copy of the proxy statement/prospectus (when available) and other related documents filed by Fifth Third and Old Kent at the Securities and Exchange Commission s website at http://www.sec.gov and/or from Fifth Third or Old Kent.

Old Kent and its executive officers and directors may be deemed to be participants in the solicitation of proxies from stockholders of Old Kent with respect to the transactions contemplated by the merger agreement. Information regarding such officers and directors is included in Old Kent s proxy statement for its 2000 Annual Meeting of shareholders filed with the Commission on February 25, 2000. This document is available free of charge at the Commission s website at http://www.sec.gov and/or from Old Kent.

Fifth Third and its executive officers and directors may be deemed to be participants in the solicitation of proxies from stockholders of Fifth Third with respect to the transactions contemplated by the merger agreement. Information regarding such officers and directors is included in Fifth Third s proxy statement for its 2000 Annual Meeting of shareholders filed with the Commission on February 9, 2000. This document is available free of charge at the Commission s website at http://www.sec.gov and/or from Fifth Third.

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Transaction Summary

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Transaction Summary

Exchange Ratio: 0.74 Fifth Third Shares per Old Kent Share

Price per Old Kent Share: \$35.57 (1)

Transaction Structure: Pooling-of-interests

Tax-free exchange 19.9% Lock-up

Transaction Value: \$4.9 billion (2)

Board Representation: 3 Additional Directors to Fifth Third Bancorp Board

Expected Closing: Second Quarter 2001

Expected Restructuring Charges: \$235 million, after-tax

Due Diligence: Completed (including credit, operations and mortgage)

Required Approvals: Regulatory

Fifth Third Shareholders Old Kent Shareholders

Management: Significant roles for Old Kent Management

(1) Based on FITB closing price of \$48.0625 on November 17, 2000.

(2) Based on 138.3 million average fully diluted shares outstanding for 3Q00.

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Transaction Summary

Transaction Rationale

Completely consistent with stated strategies

Expansion into Michigan and Chicago has been a priority

Acquire significant market share (top 5 position) in 2 new markets

#2 deposit market share in key MSAs within the 5 states we serve

Excellent growth opportunity in the highly populated midwestern MSAs

Attractive Old Kent Trust & Commercial banking platform in new markets

Management accretive

Financially Attractive

Immediately accretive, before synergies

High IRR transaction

Maintains high net income and revenue growth rates

No diminution of superior performance measures

Disciplined pricing

Minimal Risk

Consistency in credit culture & operating philosophies

Extremely conservative synergies assumptions \$ and timing

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Transaction Rationale

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Transaction Rationale

Expansion into attractive Michigan & Chicago markets

Combined franchise achieves a leading position in Michigan

ranks #3 at 9.4% share with \$10.6 billion in deposits

Michigan is 10th largest deposit market in US, with \$126 billion

Adds a very strong Chicago franchise

ranks #5 at 3.6% share with \$5.9 billion in deposits

Enhances Fifth Third s position in Illinois

ranks #5 at 3.1% share with \$6.7 billion in deposits

Illinois is 4th largest deposit market in US, with \$224 billion

Adds over 1 million customers to Fifth Third franchise

Incremental franchise area has 16 million potential customers for Fifth Third

Achieves in one transaction what would otherwise require several transactions

N.B. Source: SNL Branch Migration Datasource as of June 30, 1999.

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Extension of Franchise

Dollars in billions.

Largest MSAs of Pro Forma Franchise

Combined Company

	Rank	Deposits	Mk. Share	Branches
Chicago	5	\$5,870	3.6%	75
Cincinnati OH-KY-IN15,70022.1115Grand				
Rapids-Muskegon-14,60440.086Holland				
MIDayton-Springfield				
OH12,46625.351Columbus				
OH32,42011.562Cleveland-Lorain-Elyria				
OH62,0754.562Toledo				
OH11,84826.034Detroit				
MI81,6892.860Evansville-Henderson				
IN-KY21,44833.631Indianapolis				
IN31,4377.352				

Source: SNL Branch Migration Database as of June 30, 1999. NB -combined FITB / OK data pre-divestiture (if required).

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Unique Consolidation Opportunity

Achieves in one transaction what would otherwise require several transactions

Adds significant Trust and Commercial Banking businesses that may not be fully developed in other potential acquisition opportunities

N	Aichigan	Market Share		Chicago MSA	Market Share
1 2 Comerica Inc.14.22ABN AMRO14.43FIT / OK9.43Bank of Montreal5.14 National City	Bank One Corp.	15.9%	1	Bank One Corp.	17.5%

Corp.8.94Northern

Trust

Corp.5.15

ABN

AMRO8.25FITB

/ OK3.66

Michigan

National7.26Citigroup

Inc.2.67

Huntington

Bancshares4.27Charter

One

Financial2.38

Citizens

Banking

Corp.3.58First

Midwest

Bancorp2.19

Charter One

Financial3.29Bank

of America

Corp.2.110

Chemical

Financial3.210MAF

Bancorp Inc.1.8

Source: SNL Branch Migration Database as of June 30, 1999. NB -combined FITB / OK data pre-divestiture (if required).

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Significant Presence and Upside for Growth

Only 1 out of 16 possible households is a Fifth Third customer

Best major-MSA concentration

Familiar Fifth Third competitors

Fragmented market

Indiana

Population National Rank 14th 5.9 million

		Deposits	Branches	Market Share
1.	Bank One Corp	\$12,333	219	17.5%

2. National City Corp.7,05320210.03. FITB / OK5,3861627.74. Old National Bancorp4,2701046.15. 1st Source Corp.2,182443.1

Illinois

Population National Rank 5th 12.1 million

		Deposits	Branches	Market Share
1.	Bank One Corp	\$30,166	244	13.8%
2. ABN				
AMRO23,2	6012210.63.			
Bank of				
Montreal 15.	,8131347.24.			
Northern Tr	rust			
Corp.8,2851	173.85.			
FITB /				
OK6,71894	3.1			

Ohio

Population National Rank 7th 11.2 million

		Deposits	Branches	Market Share
1. 2. Fifth Third16,40837810.53. National City Corp.15,62434910.04. Bank One Corp.15,1682769.75. US Bancorp9,0343075.8	Key Corp	\$18,953	225	12.1%

Michigan

Population National Rank 8th 9.8 million

Deposits Branches

				Market Share
1. 2. Comerica Inc.16,05325114.23. FITB / OK10,6042699.44. National City Corp.10,0402758.95. ABN AMRO9,2681518.2	Bank One Corp	\$18,008	259	15.9%

Kentucky

Population National Rank 25th 4.0 million

		Deposits	Branches	Market Share
1.	National City	\$4,549	114	9.4%
2. US				
Bancorp4,0361	348.43.			
Bank				
One3,995688.3	4.			
PNC				
Bank3,322566.	95.			
Fifth				
Third2,589975.	.4			

Source: SNL Branch Migration Database as of June 30, 1999. NB -combined FITB / OK data pre-divestiture (if required).

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Similar Market Territory

Top 10 States for Business Expansion in 1999:

New/Expanded Facilities			New Manufacturing	g Plants
>	1. Michigan	2,174	1. California	432
2. California	2,137> 2.			
Michigan	296>3.			
Ohio1,141	1>3.			
Ohio200 4	1.			
Texas9395	>4.			
Illinois168	8 5.			

New

York9345.

Texas137>6.

Illinois8726.

New York117

7. North

Carolina7937.

North

Carolina110

8.

Minnesota4358.

Virginia87 9.

Pennsylvania3869.

Pennsylvania76

10.

Virginia35710.

Minnesota72

Top 3 Metropolitan areas for Total Facilities

>

1. Detroit

2.Chicago

3.Orange County

Source: Site Selection Magazine s Top 10 States.

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Transaction Rationale

Completely Consistent With Stated Fifth Third Strategy

Consistent Markets and Demographics

Consistent Credit and Operating Philosophy

Consistent Business Lines

Builds on Fifth Third s Decentralized Affiliate Bank Structure

Compatible Risk Philosophy

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Expands Revenue Potential

Core Businesses Complimented by Other Business Expertise

Fifth Third Old Kent Mid-sized Business Banking Small & Middle-Market <> Retail Banking Business BankingWealth Management Retail Banking -Trust AUM \$22.2b Wealth Management -Mutual Funds \$5.3b -Trust AUM \$11.9b -Mutual Funds \$6.5bDeposit generation>Robust fee income growth Local management talentMerchant processing< High customer affinityEFT processing

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Uninterrupted Growth Story

Fifth Third and Old Kent combined will continue to generate high revenue growth rates

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Sources of revenue growth:

Attractive new markets for Fifth Third products:

- Duplicate FITB s deposit campaign successes in new markets
- Sell MPS e-commerce solutions in new markets
- Enrich Commercial and Investment Advisory revenue mix

Achieving FITB results on OK s deposit base is a \$48 million per year revenue opportunity:

- Improve Old Kent s fee income to net revenue ratio*: FITB = 38%; OK = 26%

- Ratio of deposit fee revenue to core deposits: FITB = 1.54%; OK = 0.97%

* Ratios calculated excluding mortgage banking fees.

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Financially Attractive

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Consistent Shareholder M&A Focus

Immediately accretive to EPS, before cost savings

Estimated EPS Accretion

9.4%

2001 No Synergies 2001 with Phased-in Synergies (a)11.32002 with Phased-in Synergies (a)12.5

Conservative, identifiable and readily achievable cost savings

Only 20% of Old Kent overhead

Realistic Savings Timetable: 25% in 01 75% in 02 and 100% in 03

Goal: - Protect and grow revenues

- Positioned to roll-out typical Fifth Third enhancement programs

IRR well above cost of capital with conservative assumptions

(a) Assumes cost savings equal to 20% of Old Kent s controllable non-interest expenses phased-in at 25% in 2001 and 75% in 2002

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Consistent Shareholder M&A Focus

No revenue enhancements assumed, but long standing track record of improving performance and revenue

Significant potential for revenue and productivity improvements

	Fifth Third	Old Kent
- Net income per FTE	\$76.4k	\$35.6k
- Net revenue per FTE\$226k\$141k- Earning		
assets per FTE\$3.7m\$2.2m- Efficiency		
ratio41.3%56.6%		

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Demonstrated performance with CNB acquisition

- Net income per FTE at announcement (6/99)

- Consol. Indiana NI per FTE Q3 2000\$77.8k

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Disciplined Pricing

FITB / OK Selected (3)

Fifth Transaction Transaction
Third Multiples Multiples Peer
Multiples Absolute Relative(2) Absolute Relative(2)Market(4)

\$35.0k

Price as a Multiple of:

LTM

EPS26.9x15.7x58.5%14.8x91.3%16.0x2001E

EPS22.014.264.513.2100.513.32001E EPSAdj. for Synergies (1)22.011.251.011.877.3 Book Value4.432.8865.02.3470.62.46Tangible Book Value4.933.1263.32.6969.02.83Pro Forma Target Ownership18%16%

- (1) Assumes synergies are fully phased-in in 2001.
- (2) Represents transaction multiple as a percentage of Fifth Third multiple.
- (3) Median of the following transactions: CMA/IMP, FSR/USB, FBF/SUB, MTB/KSTN, WFC/FSCO, NCBC/CCB, BBT/OV, FITB/BNK, FSR/MTL, FBF/BKB.
- (4) High Performing Bank Peer Group median include: MI, MRBK, MTB, NCBC, TCB, ZION.

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Ongoing Superior Performance Measures

LTM - 9/00	Fifth Third	Old Kent	Pro Forma Combined ⁽¹⁾
ROACE	20.0%	20.7%	21.8%
ROAA1.941.471.93Efficiency Ratio			
(2)41.356.642.9 Tangible Common			
Ratio8.91%6.50%8.09%Leverage			
Ratio9.997.249.04			

- (1) LTM 9/30 pro forma combined for ROACE, ROAA and Efficiency Ratio assuming full 20% of Old Kent controllable non-interest expenses, and excludes non-recurring items.
- (2) LTM 9/30 excludes amortization of intangibles.

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FITB Continues to Deliver Industry-Leading Returns

ROE(1)

1 Bank Of New York 26.6%
2 Mellon
Financial25.23
FITB /
OK*21.84
Northern
Trust
Corp.21.85

Comerica21.43

US Bancorp

(pro

forma)*21.17

PNC

Financial

Serv.20.88

Synovus

Financial20.09

FleetBoston

Financial17.810

Bank of

America17.1

ROA

1 Mellon Financial 2.11%

2 Synovus

Financial 1.943

FITB/

OK

*1.934

US

Bancorp

(pro

forma)

*1.895

Wells

Fargo &

Co.1.866

Comerica 1.857

Bank Of

New

York1.838

PNC

Financial

Serv.1.789

National

City

Corp.1.5610

SunTrust

Banks,

Inc.1.44

Data excludes Citigroup and companies that have announced control sales (1) For U.S. banking institutions with leverage ratio > 6.75%

Efficiency

1 US Bancorp (pro forma)* 42.7%
2 FITB /
OK*42.93
Comerica46.64

Bank Of

New

York49.55

Bank of

America51.46

Southtrust

Corp.51.47

BB&T

Corp.52.28

Wachovia

Corp.54.19

FleetBoston

Financial55.510

National

City

Corp.56.9

LT Growth

1 FITB / OK 16.0%

2 State Street

Corp.15.03

Synovus

Financial 15.04

US

Bancorp14.05

Wells Fargo

& Co.13.06

Bank Of

New

York13.07

Mellon

Financial13.08

Northern

Trust

Corp.13.09

FleetBoston

Financial12.010

BB&T

Corp.12.0

LT EPS Growth Rate Source: IBES

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Accelerating EPS Growth

[*] Fifth Third Stand Alone IBES EPS

[] Pro Forma EPS

Post-Transaction: 18+%*

16% CAGR

Wall Street Estimates: 15%

\$0.88

\$1.03 \$1.17 \$1.40 \$1.61 \$1.88 \$2.18 \$2.43* \$2.50 \$2.81*

199519961997199819992000E2001E2001E*2002E2002E*

^{* 9/30} LTM combined financial data adjusted to reflect 100% of announced cost savings

N.B. Fifth Third historical EPS restated for 3:2 stock split.

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Midwestern Powerhouse with Superior Performance

	Traditional Banking					Growth Financial Services					
			Mkt	Price/	LTM	IBES L-T			Mkt	Price/	IBES L-T Gr.
	Rank	Institution	Cap	2001E	ROE	Gr. Rate	Rank	Institution	Cap	2001E	
1		Fifth Third / Old Kent	\$27.9	22.0x	21.9%	16.0%	1	Capital One	\$10.3	18.1x	25.0%

1 Fifth Third23.022.020.015.02Charles

Schwab40.838.320.02 State

Street21.430.424.915.03MBNA31.019.720.03

Synovus6.520.419.915.04Fifth Third / Old

Kent27.922.016.04 U.S. Bancorp31.410.219.914.04State

Street21.430.415.05 Wells

Fargo79.715.417.713.05Synovus6.520.415.06 Bank of New

York41.424.824.613.06AXA23.919.815.07 Mellon

Financial22.819.824.913.07Citigroup229.516.615.08 Northern

Trust19.434.821.813.08Morgan Stanley78.312.414.59 Bank of

America72.0 7.018.312.09AIG225.234.814.010 J.P. Morgan

Chase 77.4 9.518.112.010 American Express 74.623.913.811

FleetBoston37.1 9.219.612.011Northern Trust19.434.813.012

BB&T13.012.615.512.012Bank of New York41.424.813.013

SunTrust14.5 9.818.811.513Mellon22.819.813.0**14 Old**

Kent3.510.020.711.014Merrill Lynch51.715.813.015

Comerica 9.2 9.720.410.515 Goldman Sachs 42.313.413.0

Median\$22.914.0x20.0%13.0%Median\$35.920.1x14.8%

N.B. Implied pro forma market capitalization does not include synergies and based on announced transaction value.

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Selected Growth Companies

	Yahoo	Cisco	Coca	Northern			Pfizer	
	Inc	Sys Inc	Cola Co	GE	Trust	AIG	Inc.	
Price / 2001E	88.4	52.8	35.5	35.3	34.8	34.8	33.3	

P/2001E to 5-year IBES long term growth rate1.84x1.62x2.54x2.36x2.68x2.48x1.59x

[Additional columns below]

[Continued from above table, first column(s) repeated]

	Colgate		Pepsico	Bank of New	FIFTH	
	Palmolive	Merck	Inc.	York	THIRD	IBM
Price / 2001E	31.1	27.8	27.0	24.8	22.0	20.3
P/2001E to 5-year IBES long term growth rate	2.40x	2.32x	2.07x	1.91x	1.47x	1.57x

N.B. Numbers inside bars represent P/2001E to 5-year IBES long-term growth rate. Numbers above bars represent price to 2001 earnings

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Consistently Executing

Low Risk Transactions

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Low Execution Risk

Proven acquisition track record augmented by:

Combination of 2 superior performing banks

Contiguous and similar Midwest markets

Local management teams & traditional affiliate structure

Both institutions on single operating platform

Fifth Third experienced with integrating Old Kent s systems

Thoughtful & deliberate approach to merger integration

Conservative assumptions

Realistic timetable (25% in 01....75% in 02.... and 100% in 03)

Careful attention to preservation of revenues and growth rates

Previous FITB Transactions

		At Anno	uncement	Realized		
	Old Kent. Transaction	In-Market	Market Extension	In-Market	Market Extension	
Cost Savings as % of Target Overhead	20%	30%	20%	>35%	>25%	
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Consistency of Culture

Both committed to superior financial performance

Fifth Third & Old Kent each have over 25 consecutive years of increased earnings

Commitment to sales culture

Top-tier capital ratios and ratings

	Tangible Common Ratio	to remain at 9.00%*
Leverage		
Ratio to		
remain at		
10.00%*		
Ratings		
maintain		
AA/Aa		
ratings		

Both Fifth Third and Old Kent maintain pristine asset quality profiles

* Target ratio at closing

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Good Balance: Corporate, Retail & Fee Income

Continuity of business mix

Net Income Fifth Third

Percentage

49%

Business

Retail Banking

Pro Forma Net Income

Percentage

44%

Business

Retail Banking

Diversified sources

Core components:

Corporate Banking

Net Income Old Kent

Retail Banking

Fee Generating Businesses

Business Percentage Retail Banking 44% Corporate Banking23%Commercial Banking30%Commercial Banking29%Treasury / Other17%Advisory Services9%Advisory Services9%Investment / Insurance10%Data Processing9%Data Processing7%Mortgage Banking6%Other3%Other6%Mortgage Banking5%

N.B. Segment data shown for the nine months ended September 30, 2000

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Consistency of High Credit Quality Culture

No borrower or sector concentration issues

Average commercial loan balance = \$2.8 m

History of high reserve coverage & low charge-offs

NPAs / Loans + Leases + OREO	1994	1995	1996	1997	1998	1999	Sep-00	Pro Forma 9/00*
FITB	0.66%	0.83%	0.85%	0.78%	0.78%	0.58%	0.64%	0.68%

OK1.17%1.07%0.98%0.78%0.72%0.61%0.75%Lg.

Cap. Bank

Index1.09%0.93%1.02%0.85%0.80%0.81%0.78% Loan

Loss Reserve /

 $NPAs 199419951996199719981999 Sep-00 Pro\ Forma$

9/00*

Edgar Filing: OLD I	KENT FINANCIAL CORP /MI/ - Form 425
FITB227%173%165%180%186%252%252%213%OK19	95%203%186%198%201%225%225%Lg.
Cap. Bank	
Index204%254%271%308%316%258%202% Net Charge-offs / Average	
Loans199419951996199719981999Sep-00Pro Forma 9/00*	
FITB0.15%0.23%0.40%0.43%0.47%0.36%0.29%0.27%0 Cap. Bank Index0.36%0.40%0.52%0.62%0.62%0.54%0.54%	OK0.14%0.17%0.50%0.50%0.34%0.20%0.20%Lg.
NB: Large Cap Bank Index includes	
BAC, BK, CMA, CMB, FBF, FSR, FTU, KEY, I * Pro forma combined Fifth Third and Old Ker	
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Management Accretive

Adds experienced local management to expand Fifth Third s affiliate bank network

Additional product line depth in Investment Advisory, Commercial and Residential Mortgage

Old Kent Management has same shareholder focus

Name	Age	New Position
David J. Wagner Robert H. Warrington 53President - Mortgage Banking BusinessKevin T.	46	Chairman & CEO - Michigan Bank

Kabat 43President - Grand Rapids Affiliate

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Maintain Decentralized Structure

Fifth Third affiliate bank structure designed to:

Enhance growth

Clear and local sales accountability and communication

All product-lines report to local affiliate CEO

Significant at-risk salesperson compensation structure

Local management and boards to best serve customers

Transaction creates 3 new Fifth Third affiliates:

Grand Rapids

Chicago (combined with existing Northern Indiana Fifth Third affiliate)

Detroit

Northern Michigan

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FITB Affiliate Banks

Old Kent affiliates will represent a significant portion of the combined franchise

FITB Affiliates	Assets	Deposits	Branches	President	Years @ 5/3
Cincinnati Grand Rapids12.17.9173K. Kabat OK Affiliate (c)Chicago8.06.7100B. Stampe (a)14OK AffiliateSouthern	\$11.7	\$ 8.0	100	G. Schaefer, Jr.	28

Indiana5.12.458J. Daniel (b)1Dayton4.92.865D.

Sadlier9Detroit3.73.074TBD OK

AffiliateColumbus4.12.559P.

Fehring20Toledo4.12.644B.

Sullivan (b)1Central

Indiana3.92.682M.

Alley14Cleveland3.72.475R.

King24Northern

Michigan 1.51.121TBD OK

AffiliateLouisville2.01.040J.

Gaunt31Northern

Kentucky1.30.928T.

Rawe24Arizona1.00.411B.

Robert

(b)2Lexington1.00.417S.

Barnes6Ohio

Valley1.00.623S.

Greenlee10Florida0.50.310C.

Kvetko12

(a) Current Fifth Third executive.

(b) Indicates

executives

who have

joined FITB

from

acquired

institutions.(c) Includes

pending

acquisitions.

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Record of Successful Acquisition Integration

Proven ability to improve target profitability

Fifth Third has always delivered on acquisition promises

	Year	ROA at	2000	% of
Affiliate	Acquired	Purchase	ROA	Market Cap
Central Indiana (CNB Bancshares) Southern Indiana (1999	1.38%	1.75%	>
)19991.421.50>9.9%Northern Indiana ()19991.001.33>Western Ohio				
(CitFed*)19980.871.644.7Columbus, Ohio (State SB*)19981.262.085.4Louisville, Kentucky				
(Cumberland*)19940.851.624.1Northwestern				
Ohio19890.972.1820.1				

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Perspective on Deal Size

No dimunition of FITB culture, OK easily assimilated

Fifth Third s most recent acquisition (CNB) is fully integrated and performing at FITB performance levels

As compared to many recent bank M&A transactions:

Low deal value as % of market capitalization

Lower year 1 phased-in cost savings assumptions

Strong financial position affords Fifth Third the opportunity to preserve revenues and growth rates

IRR estimate exceeds previous Fifth Third transaction IRRs

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Linking Share Ownership to Behavior

Implementation of Fifth Third s incentive programs

Key components

Performance based incentive compensation

Variable bonus level tied to high performance targets

All front-line managers have and will continue to participate in Fifth Third option grant program

Significant personal investment by Fifth Third team in FITB stock

Old Kent executives will have significant ownership as well

Share ownership mindset:

		FITB	OK
	% of Employees Owning Shares	77%	33%
# of Officers			
Receiving			
Options2,2501,750			

% ownership by Employees & Directors 9.7% 6.5%

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Pro Forma Financial Impact

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Immediately Accretive to EPS

Dollars in millions, except per share amounts.

Projected Net Income		2001	2002	
Old Kent346373	Fifth Third	\$1,038	\$1,190	
Pro Forma Combined\$1,384\$1, Tax Cost Savings (1)				
	<u> </u>			

Pro Forma
Earnings\$1,407\$1,632Average
diluted shares O/S
(millions) (2)580580Pro
Forma
EPS\$2.43\$2.81Fifth
Third Stand-Alone
EPS2.182.50**EPS**

Accretion11.3%12.5%

N.B. Earnings based on mean IBES estimates as of November 16, 2000 and 9/30/00 average FD shares outstanding.

(1) Assumes synergies are 25% realized in 2001, and

75% in 2002, and 100% thereafter.(2) Pro forma.

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Conservative Cost Savings

Dollars in millions.

	Old Kent LTM (1)	Cost Takeout	% of Old Kent
Salaries & Benefits Occupancy & Equipment1101614Other2243114	\$377	\$95	25%
÷ •			
	<u> </u>		
Total\$711\$14220% Taxes(50)			
Cost Takeouts (After-Tax)\$92	<u></u>		

N.B. Synergies are expected to be realized 25% in 2001, 75% in 2002, and 100% thereafter.

(1) Excludes amortization of intangibles and non-recurring expenses.

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Merger Related Charges

Dollars in millions.

Employee-related Costs Conversion Costs50Duplicate Facilities / Equipment39Conforming Policies / Balance Sheet (1)80Other58 \$77

Total

(pre-tax)\$304

Total (after-tax)

(2)\$235

(1) Approximately equally divided between conforming credit adjustments and balance sheet items.

(1)
(2) Effective
tax rate
reflects impact
of
nondeductible
items.

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Transaction Summary

Good fit with Fifth Third existing business

Enhances revenue growth potential

Financially compelling / overall and on a per share basis

Low execution risk

Example of Fifth Third financial strength and valuation providing flexibility to acquire attractive businesses

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Combined Balance Sheet

Dollars in millions.

	Fifth Third	Old Kent	Pro Forma
Cash & Securities	\$15,872	\$4,660	\$20,532
Gross			
Loans26,29915,61741,916Allowance			
for Loan			
Losses(384)(224)(608)Other			
Assets2,6092,4665,075			
			
			
Total			
Assets\$44,396\$22,519\$66,915			
Deposits\$25,474\$16,758\$42,232Other			
Liabilities 14,3134,05918,372Capital			
Securities 173100273Total			
Equity4,4361,6026,038			
			
Total Liabilities &			
Equity\$44,396\$22,519\$66,915			

N.B. Financial data as of September 30, 2000.

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Loan Comparison

Dollars in millions.

	Fifth Third		Old Kent		Pro Forma	
	Loans	%	Loans	%	Loans	%
Commercial & Industrial Commercial Real Estate2,878113,190206,06814Construction1,22041,644112,8647Residential Real Estate5,238201,32896,56616Consumer8,298325,1783313,47632	\$8,665	33%	\$4,277	27%	\$12,942	31%

Total\$26,299100%\$15,617100%\$41,916100%Yield8.47%9.03%8.67%

N.B. Financial data as of September 30, 2000.

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Deposit Comparison

Dollars in millions.

Fifth Third		Old Kent		Pro Forma	
Deposits	%	Deposits	%	Deposits	%
\$4,041	16%	\$2,239	13%	\$6,280	15%
	Deposits	Deposits %	Deposits % Deposits	Deposits % Deposits %	Deposits % Deposits % Deposits

Total\$25,474100.0%\$16,758100%\$42,232100.0%Rate4.03%4.28%4.12%

N.B. Financial data as of September 30, 2000.

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Noninterest Income Comparison

Dollars in millions.

Investment Advisory Insurance 245242Data Processing 22423 22416 Service Charges on

Fifth T	hird	Old I	Old Kent Pro Forma		rma	
Amount	%	Amount	%	Amount	%	
\$195	20%	\$85	19%	\$280	20%	

Pro Forma

Deposits2 Banking8		~ ~	24Securities
Gains2	,200100		 2 1 2 2 2 2 1 1 1 1 2 2

Total\$970100%\$455100%\$1,425100%

N.B. Financial data is for the twelve months ended September 30, 2000.

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Credit Quality

	Third	Kent	Forma
Allowance / Loans + Leases	1.48%	1.43%	1.47%

Net Charge-offs /Average Loans + Leases0.280.250.27NPA s / Loans + Leases + OREO0.650.750.69Allowance / Non-performing Assets228190213

N.B. Non-performing assets include loans + leases 90 or more days past due still accruing. Financial data as of September 30, 2000.

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