# Edgar Filing: HARRIS PREFERRED CAPITAL CORP - Form 10-Q <br> HARRIS PREFERRED CAPITAL CORP 

Form 10-Q
May 12, 2006

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549
FORM 10-Q
QUARTERLY REPORT UNDER SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2006
COMMISSION FILE NUMBER 1-13805
HARRIS PREFERRED CAPITAL CORPORATION
(Exact name of registrant as specified in its charter)
\begin{tabular}{cr} 
MARYLAND & \# \(36-4183096\) \\
(State or other jurisdiction & (I.R.S. Employer \\
incorporation or organization) & Identification No.)
\end{tabular}
111 WEST MONROE STREET, CHICAGO, ILLINOIS
60603
(Address of principal executive offices)
(Zip Code)
REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE:
(312) 461-2121
SECURITIES REGISTERED PURSUANT TO SECTION \(12(\mathrm{~b})\) OF THE ACT:
```


## TITLE OF EACH CLASS

7 3/8\% Noncumulative Exchangeable Preferred Stock, Series A, par value \$1.00 per share New York Stock Exchange

```
SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT: None
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes [X] No [ ]
Indicate by check mark whether this registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of
```


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"accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange
Act. (Check one):
Large accelerated filer [ ] Accelerated filer [ ] Non-accelerated filer [X]
    Indicate by check mark whether the registrant is a shell company ( as
defined in Rule 12b-2 of the Act).
    Yes [ ] No [X]
    The number of shares of Common Stock, $1.00 par value, outstanding on May
12, 2006 was 1,000. No common equity is held by nonaffiliates.
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## HARRIS PREFERRED CAPITAL CORPORATION

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PART I. FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

HARRIS PREFERRED CAPITAL CORPORATION

CONSOLIDATED BALANCE SHEETS

| $\begin{gathered} \text { MARCH } 31, \\ 2006 \end{gathered}$ | $\begin{gathered} \text { DECEMBER 31, } \\ 2005 \end{gathered}$ | $\begin{aligned} & \text { MARCH } \\ & 2005 \end{aligned}$ |
| :---: | :---: | :---: |
| (UNAUDITED) |  | (UNAUDI |
| (IN THOU | D, EXCEPT | E DATA) |



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| Mortgage-backed. | 353,866 | 373,584 | 440,61 |
| :---: | :---: | :---: | :---: |
| U.S. Treasury | 89,962 | 74,946 | 24,99 |
| Securing mortgage collections due from Harris N.A. | -- | -- | 10 |
| Other assets | 1,391 | 1,461 | 1,72 |
| TOTAL ASSETS. | \$476,979 | \$479,875 | \$489,91 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| Broker payable -- securities purchased. | \$ | \$ | \$ 7,33 |
| Accrued expenses.. | 118 | 129 | 10 |
| TOTAL LIABILITIES. | 118 | 129 | 7,43 |
| Commitments and contingencies | -- | -- |  |
| STOCKHOLDERS' EQUITY |  |  |  |
| 7 3/8\% Noncumulative Exchangeable Preferred Stock, Series A (\$1 par value); liquidation value of $\$ 250,000,000$; 20,000,000 shares authorized, 10,000,000 shares issued and outstanding.. | 250,000 | 250,000 | 250,00 |
| Common stock (\$1 par value); 1,000 shares authorized, issued and outstanding..................................... | 1 | 1 |  |
| Additional paid-in capital | 240,733 | 240,733 | 240,73 |
| Earnings in excess of (less than) distributions | 403 | (2) | ( 55 |
| Accumulated other comprehensive loss -- net unrealized losses on available-for-sale securities................... | $(14,276)$ | $(10,986)$ | (7,70 |
| TOTAL STOCKHOLDERS' EQUITY. | 476,861 | 479,746 | 482,47 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY......... | \$476,979 | \$479,875 | \$489,91 |

The accompanying notes are an integral part of these financial statements.

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## HARRIS PREFERRED CAPITAL CORPORATION <br> CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (UNAUDITED)

| QUARTER ENDED MARCH 31 |  |
| :---: | :---: |
| 2006 | 2005 |
| $\begin{array}{rr} \mathrm{N} & \mathrm{THC} \\ & \mathrm{SH} \end{array}$ | EXC <br> A) |

INTEREST INCOME:
Securities purchased from Harris N.A. under agreement to resell................................................. $\$ 1,014$ \$ 200
Notes receivable from Harris N.A. ............................. 131
Securities available-for-sale:
$\qquad$
U.S. Treasury. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 98.

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| Total interest income | 5,137 | 4,775 |
| :---: | :---: | :---: |
| OPERATING EXPENSES: |  |  |
| Loan servicing fees paid to Harris N.A. ................ | 6 | 8 |
| Advisory fees paid to Harris N.A. | 32 | 24 |
| General and administrative. | 85 | 102 |
| Total operating expenses.......................... | 123 | 134 |
| Net income | 5,014 | 4,641 |
| Preferred dividends. | 4,609 | 4,609 |
| NET INCOME AVAILABLE TO COMMON STOCKHOLDER................ | \$ 405 | \$ 32 |
| Basic and diluted earnings per common share.............. | \$405.00 | \$ 32.00 |
| Net income..................... . . . . . . . . . . . . . . . . . . . . . . . . | \$ 5,014 | \$ 4,641 |
| Other comprehensive loss -- net change in unrealized losses on available-for-sale securities. | $(3,290)$ | $(6,442)$ |
| Comprehensive income (loss).. | \$ 1,724 | \$ $(1,801)$ |

The accompanying notes are an integral part of these financial statements.

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HARRIS PREFERRED CAPITAL CORPORATION

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

 (UNAUDITED)|  | QUARTER ENDED MARCH 31, |  |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
|  | (IN THO EXCEPT PER | NDS, <br> RE DATA) |
| Balance at January 1 | \$479,746 | \$488, 888 |
| Net income | 5,014 | 4,641 |
| Other comprehensive loss. | $(3,290)$ | $(6,442)$ |
| Dividends (preferred stock \$0.4609 per share) | $(4,609)$ | $(4,609)$ |
| Balance at March 31. | \$476,861 | \$482,478 |

The accompanying notes are an integral part of these financial statements.

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| QUARTER ENDED MARCH 31, |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |
| (IN THOUSANDS) |  |  |  |
| \$ | 5,014 | \$ | 4,641 |
|  | $\begin{gathered} 26 \\ (11) \end{gathered}$ |  | $\begin{array}{r} (130) \\ (11) \end{array}$ |
|  | 5,029 |  | 4,500 |
|  | $(3,025)$ |  | (500) |
|  | 852 |  | 1,093 |
|  | --- |  | (28) |
|  | $(89,901)$ |  | $(65,946)$ |
|  | 91,357 |  | 65,527 |
|  | (717) |  | 146 |
| $(4,609)$ |  |  | $(4,609)$ |
| (297) |  |  | 37 |
| 700 |  |  | 407 |
| \$ | 403 | \$ | 444 |
| \$ | -- | \$ | 7,331 |

The accompanying notes are an integral part of these financial statements.

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HARRIS PREFERRED CAPITAL CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. BASIS OF PRESENTATION

Harris Preferred Capital Corporation (the "Company") is a Maryland corporation whose principal business objective is to acquire, hold, finance and manage qualifying real estate investment trust ("REIT") assets (the "Mortgage Assets"), consisting of a limited recourse note or notes (the "Notes") issued by Harris N.A. (the "Bank") secured by real estate mortgage assets (the "Securing Mortgage Loans") and other obligations secured by real property, as well as certain other qualifying REIT assets, primarily U.S. treasury securities and

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securities collateralized with real estate mortgages. The Company holds its assets through a Maryland real estate investment trust subsidiary, Harris Preferred Capital Trust. Harris Capital Holdings, Inc., owns 100\% of the Company's common stock. The Bank owns all common stock outstanding issued by Harris Capital Holdings, Inc.

The accompanying consolidated financial statements have been prepared by management from the books and records of the Company. These statements reflect all adjustments and disclosures which are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented and should be read in conjunction with the notes to financial statements included in the Company's 2005 Form 10-K. Certain reclassifications were made to conform prior years' financial statements to the current year's presentation. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission.

## 2. COMMITMENTS AND CONTINGENCIES

Legal proceedings in which the Company is a defendant may arise in the normal course of business. There is no pending litigation against the company.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING INFORMATION

The statements contained in this Report on Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27 A of the Securities Act of 1933 and Section $21 E$ of the Securities Exchange Act of 1934, including statements regarding the Company's expectation, intentions, beliefs or strategies regarding the future. Forward-looking statements include the Company's statements regarding tax treatment as a real estate investment trust, liquidity, provision for loan losses, capital resources and investment activities. In addition, in those and other portions of this document, the words "anticipate," "believe," "estimate," "expect," "intend" and other similar expressions, as they relate to the Company or the Company's management, are intended to identify forward-looking statements. Such statements reflect the current views of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. It is important to note that the Company's actual results could differ materially from those described herein as anticipated, believed, estimated or expected. Among the factors that could cause the results to differ materially are the risks discussed in Item 1A. "Risk Factors" in the Company's 2005 Form $10-\mathrm{K}$ and in the "Risk Factors" section included in the Company's Registration Statement on Form S-11 (File No. 333-40257), with respect to the Preferred Shares declared effective by the Securities and Exchange Commission on February 5, 1998. The Company assumes no obligation to update any such forward-looking statement.

## RESULTS OF OPERATIONS

FIRST QUARTER 2006 COMPARED WITH FIRST QUARTER 2005

The Company's net income for the first quarter of 2006 was $\$ 5.0$ million, an $8 \%$ increase from the first quarter 2005 net income of $\$ 4.6$ million. Earnings increased primarily because of increased interest income on earning assets.

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Interest income on securities purchased under agreement to resell for the first quarter of 2006 was $\$ 1.0$ million, on an ending balance of $\$ 23.5$ million, with an average rate of $4.2 \%$. During the same period in 2005 , the interest income on securities purchased under agreement to resell was $\$ 200$ thousand on an ending balance of $\$ 11$ million, with an average rate of $2.1 \%$. First quarter 2006 interest income on the Notes totaled $\$ 131$ thousand and yielded $6.4 \%$ on $\$ 8.2$ million of average principal outstanding for the quarter compared to $\$ 184$ thousand and a $6.4 \%$ yield on $\$ 11.5$ million average principal outstanding for first quarter 2005. The decrease in income was attributable to a reduction in the Notes balance because of principal paydowns by customers in the Securing Mortgage Loans. Interest income on securities available-for-sale for the current quarter was $\$ 4.0$ million resulting in a yield of $4.3 \%$ on an average balance of $\$ 371$ million, compared to $\$ 4.4$ million with a yield of $4.2 \%$ on an average balance of $\$ 436$ million for the same period a year ago. The decrease in the interest income is primarily attributable to the decrease in the investment portfolio of mortgage-backed securities.

There were no Company borrowings during first quarter 2006 or 2005.

First quarter 2006 operating expenses totaled $\$ 123$ thousand, a decrease of $\$ 11$ thousand or $8 \%$ from the first quarter of 2005 . Loan servicing expenses totaled $\$ 6$ thousand, a decrease of $\$ 2$ thousand from a year ago. This decrease is attributable to the reduction in the principal balance of the Notes, thereby reducing servicing fees payable to the Bank. Advisory fees for the first quarter 2006 were $\$ 32$ thousand compared to $\$ 24$ thousand a year earlier, due to higher internal processing, record-keeping and overhead costs. General and administrative expenses totaled $\$ 85$ thousand, a decrease of $\$ 17$ thousand over the same period in 2005 primarily as a result of reduced expert service fees.

At March 31, 2006 and 2005, there were no Securing Mortgage Loans on nonaccrual status.

On March 30, 2006, the Company paid a cash dividend of $\$ 0.46094$ per share on outstanding Preferred Shares to the stockholders of record on March 15, 2006 as declared on March 2, 2006. On March 30, 2005, the Company paid a cash dividend of $\$ 0.46094$ per share on outstanding Preferred Shares to the stockholders of record on March 15, 2005, as declared on March 2, 2005.

The company classifies all securities as available-for-sale, even if the Company has no current plans to divest. Available-for-sale securities are reported at fair value with unrealized gains and losses included as a separate component of stockholders's equity. At March 31, 2006, net unrealized losses on available-for-sale securities were $\$ 14.3$ million compared to $\$ 7.7$ million of unrealized losses on March 31, 2005 and $\$ 11.0$ million of unrealized losses at December 31, 2005. The unrealized loss positions at March 31, 2006 and 2005 and December 31, 2005 were attributed to changes in interest rates and not to lowered credit quality of individual securities; therefore management believes these losses are temporary.

## LIQUIDITY RISK MANAGEMENT

The objective of liquidity management is to ensure the availability of sufficient cash flows to meet all of the Company's financial commitments. In managing liquidity, the Company takes into account various legal limitations placed on a REIT.

The Company's principal asset management requirements are to maintain the current earning asset portfolio size through the acquisition of additional Notes or other qualifying assets in order to pay dividends to its stockholders after satisfying obligations to creditors. The acquisition of additional Notes or other qualifying assets is funded with the proceeds obtained as a result of repayment of principal balances of individual Securing Mortgage Loans or

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maturities or sales of securities. The payment of dividends on the Preferred Shares is made from legally available funds, arising from operating activities of the Company. The Company's cash flows from operating activities principally consist of the collection of interest on the Notes, mortgage-backed securities and other earning assets. The Company does not have and does not anticipate having any material capital expenditures.

In order to remain qualified as a REIT, the Company must distribute annually at least $90 \%$ of its adjusted REIT ordinary taxable income, as provided for under the Internal Revenue Code, to its common and preferred 7

## HARRIS PREFERRED CAPITAL CORPORATION

stockholders. The Company currently expects to distribute dividends annually equal to $90 \%$ or more of its adjusted REIT ordinary taxable income.

The Company anticipates that cash and cash equivalents on hand and the cash flow from the Notes and mortgage-backed treasury securities will provide adequate liquidity for its operating, investing and financing needs including the capacity to continue preferred dividend payments on an uninterrupted basis.

As presented in the accompanying Consolidated Statements of Cash Flows, the primary sources of funds in addition to $\$ 5.0$ million provided from operations during the three months ended March 31, 2006 were $\$ 852$ thousand provided by principal repayments on the Notes and $\$ 91.4$ million from the maturities of securities available-for-sale. In the prior period ended March 31, 2005, the primary sources of funds other than $\$ 4.5$ million from operations were $\$ 1.1$ million provided by principal repayments on the Notes and $\$ 65.5$ million from the maturities of securities available-for-sale. The primary uses of funds for the three months ended March 31,2006 were $\$ 89.9$ million for purchases of securities available-for-sale and $\$ 4.6$ million in preferred stock dividends paid. For the prior year's quarter ended March 31, 2005, the primary uses of funds were $\$ 65.9$ million for purchases of securities available-for-sale and $\$ 4.6$ million in preferred stock dividends paid.

## MARKET RISK MANAGEMENT

The Company's market risk is composed primarily of interest rate risk. There have been no material changes in market risk or the manner in which the Company manages market risk since December 31, 2005.

## OTHER MATTERS

As of March 31, 2006, the Company believes that it is in full compliance with the REIT tax rules, and expects to qualify as a non-taxable REIT under the provisions of the Internal Revenue Code. The Company expects to meet all REIT requirements regarding the ownership of its stock and anticipates meeting the annual distribution requirements.

## FINANCIAL STATEMENTS OF HARRIS N.A.

The following unaudited financial information for the Bank is included because the Company's Preferred Shares are automatically exchangeable for a new series of preferred stock of the Bank upon the occurrence of certain events.

HARRIS N.A. AND SUBSIDIARIES

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(UNAUDITED)

| MARCH 31 | DECEMBER 31 | MARCH 31 |
| :---: | :---: | :---: |
| 2006 | 2005 | 2005 |
| (IN THO | NDS EXCEPT SH | DATA) |


| ASSETS |  |  |  |
| :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks. | \$ 1,056,547 | \$ 1,321,202 | \$ 820,204 |
| Money market assets: |  |  |  |
| Interest-bearing deposits at banks. | 1,277,109 | 1,007,411 | 735,222 |
| Federal funds sold. | 188,927 | 303,130 | 389,777 |
| Securities available-for-sale (including \$4.32 |  |  |  |
| billion, \$3.79 billion, and \$4.12 billion of |  |  |  |
| securities pledged as collateral for repurchase |  |  |  |
| agreements at March 31, 2006, December 31, 2005 and |  |  |  |
| March 31, 2005, respectively) | 6,954,748 | 6,513,873 | 7,463,473 |
| Trading account assets | 130,124 | 181,121 | 122,605 |
| Loans. | 24,557,105 | 23,783,547 | 21,771,709 |
| Allowance for loan losses | $(322,029)$ | $(324,080)$ | $(314,949)$ |
| Net loans | 24,235,076 | 23,459,467 | 21,456,760 |
| Premises and equipment | 440,711 | 436,609 | 427,338 |
| Bank-owned insurance | 1,125,756 | 1,115,172 | 1,082,906 |
| Loans held for sale | 30,718 | 32,364 | 18,437 |
| Goodwill and other intangible asse | 349,302 | 353,439 | 323,507 |
| Other assets. | 684,097 | 805,575 | 734,767 |
| TOTAL ASSETS | \$36,473,115 | \$35,529,363 | \$33,574,996 |
| LIABILITIES |  |  |  |
| Deposits in domestic off | \$ 6,404,872 | \$ 6,278,823 | \$ 5,811,312 |
|  | 17,518,203 | 17,471,141 | 17,240,355 |
| Deposits in foreign offices -- interest-beari | 1,725,092 | 1,270,741 | 1,278,247 |
| Total deposits....................................... | 25,648,167 | 25,020,705 | 24,329,914 |
| Federal funds purchased and securities sold under |  |  |  |
| Short-term borrowings | 1,836,254 | 2,041,715 | 785,230 |
| Short-term senior notes. | 835,000 | 800,000 | 750,000 |
| Accrued interest, taxes and other expenses | 248,239 | 253,141 | 230,511 |
| Other liabilities. | 728,708 | 261,065 | 384,450 |
| Minority interest -- preferred stock of subsidiary | 250,000 | 250,000 | 250,000 |
| Preferred stock issued to Harris Bankcorp, Inc. | --- | -- | 5,000 |
| Long-term notes -- senior | 250,000 | 250,000 | -- |
| Long-term notes -- subordinated. | 292,750 | 292,750 | 292,750 |
| TOTAL LIABILITIES | 33,517,059 | 32,583,016 | 30,781,125 |
| STOCKHOLDER'S EQUITY |  |  |  |
| Common stock (\$10 par value); authorized 40,000,000 shares; issued and outstanding 13,618,513, |  |  |  |
| $13,618,513$ and $13,557,257$ shares at March 31, 2006, December 31, 2005 and March 31, 2005, respectively. | 136,185 | 136,185 | 135,573 |
| Surplus. | 1,207,543 | 1,204,450 | 1,153,340 |
| Retained earnings. | 1,686,951 | 1,675,571 | 1,561,650 |
| Accumulated other comprehensive loss. | $(74,623)$ | $(69,859)$ | $(56,692)$ |
| TOTAL STOCKHOLDER'S EQUITY. | 2,956,056 | 2,946,347 | 2,793,871 |

TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY<br>\$36,473,115<br>$\$ 35,529,363$<br>The accompanying notes to consolidated financial statements are an integral part of these statements.

## HARRIS N.A. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| QUARTER ENDED <br> MARCH 31 |  |
| :---: | :---: |
| 2006 | 2005 |
| (IN THOUSANDS) |  |


| INTEREST INCOME |  |  |
| :---: | :---: | :---: |
| Loans. | \$359,504 | \$276,329 |
| Money market assets: |  |  |
| Deposits at banks | 2,982 | 1,545 |
| Federal funds sold | 3,276 | 2,206 |
| Trading accounts | 1,664 | 1,129 |
| Securities available-for-sale: |  |  |
| U.S. Treasury and federal agency. | 51,445 | 33,779 |
| State and municipal | 5,280 | 4,597 |
| Other. | 5,060 | 4,026 |
| Total interest income | 429,211 | 323,611 |
| INTEREST EXPENSE |  |  |
| Deposits. | 149,782 | 90,184 |
| Short-term borrowings | 55,890 | 27,330 |
| Short-term senior notes | 7,771 | 1,741 |
| Minority interest-dividends on preferred stock of |  | 4,609 |
| Long-term notes -- senior | 3,470 | 0 |
| Long-term notes -- subordinated. | 3,546 | 2,190 |
| Total interest expense | 225,068 | 126,054 |
| NET INTEREST INCOME. | 204,143 | 197,557 |
| Provision for loan losses. | 5,646 | 2,974 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES. | 198,497 | 194,583 |
| NONINTEREST INCOME |  |  |
| Trust and investment management fees | 15,324 | 23,470 |
| Money market and bond trading. | 1,551 | 2,590 |
| Foreign exchange. | 1,200 | 1,215 |
| Service charges and fees | 32,430 | 30,145 |
| Net securities losses. | (103) | (237) |
| Bank-owned insurance | 10,584 | 10,246 |
| Letter of credit fees. | 4,937 | 5,568 |



The accompanying notes to consolidated financial statements are an integral part of these statements.

HARRIS N.A. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

 (UNAUDITED)

| Net inco | 1,380 | \$ 54,642 |
| :---: | :---: | :---: |
| Other comprehensive loss: |  |  |
| Cash flow hedges: |  |  |
| Net unrealized loss on derivative instruments, net of tax benefit of $\$ 703$ in 2006 and $\$ 5,429$ in 2005....... | (1,198) | $(9,244)$ |
| ```Less reclassification adjustment for realized losses included in net income, net of tax benefit of $1,072```  | 1,824 | 164 |
| Unrealized losses on available-for-sale securities: <br> Unrealized holding gains arising during the period, net of tax benefit of $\$ 2,927$ in 2006 and $\$ 994$ in 2005..... | $(5,453)$ | $(3,325)$ |
| ```Less reclassification adjustment for realized losses included in net income, net of tax benefit of $40 in 2006 and $92 in 2005...................................``` | 63 | 145 |


| Other comprehensive loss. | $(4,764)$ | $(12,260)$ |
| :---: | :---: | :---: |
| Comprehensive income. | \$36,616 | \$ 42,382 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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$$

HARRIS N.A. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY (UNAUDITED)
(IN THOUSANDS)

| Balance at January | \$2,946,347 | \$2,774,752 |
| :---: | :---: | :---: |
| Net income. | 41,380 | 54,642 |
| Stock option exercise | 2,222 | 1,782 |
| Capital contribution | 871 | -- |
| Dividends -- preferred sto | -- | (45) |
| Dividends -- common stock | $(30,000)$ | $(25,000)$ |
| Other comprehensive loss | $(4,764)$ | $(12,260)$ |
| Balance at March 31. | \$2,956,056 | \$2,793,871 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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HARRIS N.A. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

QUARTER ENDED MARCH 31
20062005
(IN THOUSANDS)

| Net Income | \$ | 41,380 | \$ | 54,642 |
| :---: | :---: | :---: | :---: | :---: |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses. |  | 5,646 |  | 2,974 |
| Depreciation and amortization, including intangibles |  | 18,831 |  | 19,186 |
| Deferred tax expense. |  | 8,533 |  | 3,175 |

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| Net loss on sales of sec | 103 | 237 |
| :---: | :---: | :---: |
| Increase in bank-owned insurance | $(10,584)$ | $(10,246)$ |
| Trading account net cash sales (purchases) | 536,357 | $(33,157)$ |
| Net increase in interest receivable | $(1,693)$ | $(9,340)$ |
| Net (decrease) increase in interest payable | (128) | 5,663 |
| Net decrease in loans held for sale. | 1,646 | 24,986 |
| Other, net | 3,869 | 25,946 |
| Net cash provided by operating activities | 603,960 | 84,066 |
| INVESTING ACTIVITIES: |  |  |
| Net increase in interest-bearing deposits at banks | $(272,834)$ | $(72,656)$ |
| Net decrease (increase) in Federal funds sold and securities purchased under agreement to resell......... | 114,203 | $(294,827)$ |
| Proceeds from sales of securities available-for-sale | 257 | 18,068 |
| Proceeds from maturities of securities available-for-sale....................................... . . . . | 774,053 | 1,148,999 |
| Purchases of securities available-for-sale | $(1,220,982)$ | $(1,306,361)$ |
| Net increase in loans | $(787,389)$ | $(838,265)$ |
| Net (purchases) sales of premises and equipment. | $(17,909)$ | 90,486 |
| Net cash used in investing activities | $(1,410,601)$ | $(1,254,556)$ |
| FINANCING ACTIVITIES: |  |  |
| Net increase in deposit | 728,146 | 670,756 |
| Net increase (decrease) in Federal funds purchased and securities sold under agreement to repurchase.......... | 14,301 | $(738,426)$ |
| Net (decrease) increase in other short-term borrowings | $(205,461)$ | 571,085 |
| Proceeds from issuance of senior notes | 845,000 | 750,000 |
| Repayment of senior notes. | $(810,000)$ | (200, 000 ) |
| Cash dividends paid on common stock.................... | $(30,000)$ | $(25,000)$ |
| Net cash provided by financing activities............ | 541,986 | 1,028,415 |
| NET DECREASE IN CASH AND DEMAND BALANCES DUE FROM |  |  |
| BANKS | $(264,655)$ | (142, 075 ) |
| CASH AND DEMAND BALANCES DUE FROM BANKS AT JANUARY 1... | 1,321,202 | 962,279 |
| CASH AND DEMAND BALANCES DUE FROM BANKS AT MARCH 31... | \$ 1,056,547 | \$ 820,204 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

HARRIS N.A. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. BASIS OF PRESENTATION

Harris N.A. (the "Bank") is a wholly-owned subsidiary of Harris Bankcorp, Inc. ("Bankcorp"), a wholly-owned subsidiary of Harris Financial Corp., a wholly-owned U.S. subsidiary of Bank of Montreal. The consolidated financial statements of the Bank include the accounts of the Bank and its wholly-owned subsidiaries. Significant intercompany accounts and transactions have been eliminated. Certain reclassifications were made to conform prior year's financial statements to the current year's presentation.

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On February 17, 2006 Bankcorp merged one of its bank subsidiaries, NLSB Bank, with and into Harris N.A. This transaction was recorded at its carrying value and prior year financial statements have been restated.

The consolidated financial statements have been prepared by management from the books and records of the Bank, without audit by independent certified public accountants. However, these statements reflect all adjustments and disclosures which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented.

Because the results of operations are so closely related to and responsive to changes in economic conditions, the results for any interim period are not necessarily indicative of the results that can be expected for the entire year.

## 2. LEGAL PROCEEDINGS

The Bank and certain of its subsidiaries are defendants in various legal proceedings arising in the normal course of business. In the opinion of management, based on the advice of legal counsel, the ultimate resolution of these matters will not have a material adverse effect on the Bank's consolidated financial position.

## 3. CASH FLOWS

For purposes of the Bank's Consolidated Statements of Cash Flows, cash and cash equivalents is defined to include cash and demand balances due from banks. Cash interest payments for the three months ended March 31 totaled $\$ 225.2$ million and $\$ 120.4$ million in 2006 and 2005 , respectively. Cash income tax payments over the same periods totaled $\$ 30.2$ million and $\$ 11.2$ million, respectively.

## 4. STOCK-BASED COMPENSATION PLANS

The Bank adopted the Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standards ("SFAS") No. 123 (revised 2004), "Share-Based Payment," on January 1, 2006 using the modified prospective transition method. SFAS No. $123 R$ applies primarily to accounting for transactions where an entity obtains employee services in share-based payment transactions using the fair value based method of accounting. Under SFAS No. 123R, expense is recognized based on the estimated number of shares for which service is expected to be rendered and over the period during which employees are required to provide service in exchange for the shares. Prior to January 1, 2006, the Bank used the fair value based method of accounting for its sharebased compensation plans, as defined in SFAS No. 123, "Accounting for Stock-Based Compensation."

The Bank has three types of share-based compensation plans: a stock option program, a mid-term incentive plan and an employee share purchase plan.

## STOCK OPTION PROGRAM

The Stock Option Program was established under the Bank of Montreal ("BMO") Stock Option Plan for certain designated executives and other employees of the Bank and affiliated companies in order to provide incentive to attain long-term strategic goals and to attract and retain services of key employees.

HARRIS N.A. AND SUBSIDIARIES

The Bank has two types of option plans. The Fixed Stock Option Plan consists of standard stock options with a ten-year term which are exercisable

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only during the second five years of their term, assuming cumulative performance goals are met. The Performance Based Option Plan consists of standard and performance-conditioned stock options with a ten-year term and a four-year vesting period, which are exercisable at a rate of twenty-five percent per annum. The standard options may be exercised at any time once vested. The performance-conditioned options may be exercised provided the BMO shares trade at fifty percent over the price of the stock at date of grant for twenty consecutive days, after the vesting date. The stock options are exercisable for BMO common stock equal to the market price on the date of grant. The fair value of stock options granted is estimated using a trinomial option pricing model. Weighted-average assumptions of risk-free interest rate, expected term, expected volatility and dividend growth are used to determine the fair value of options on grant date.

Historical forfeitures of the stock option awards have not been material. Accordingly, the expense recorded for this program in the quarter ended March 31, 2006 was not adjusted for estimated forfeitures. Stock options were not granted during the quarter ended March 31, 2006 , so the expense recorded for this program in the quarter ended March 31, 2006 was not adjusted for employees eligible to retire. In accordance with SFAS No. 123R, stock-based compensation granted to retirement-eligible employees is expensed in entirety at the time of grant. Per SFAS No. 123R, cash flows resulting from realized tax deductions in excess of recognized compensation cost are financing cash flows.


#### Abstract

The compensation expense related to this program totaled $\$ 0.4$ million and $\$ 0.8$ million in the first quarter of 2006 and 2005 , respectively. The related tax benefits recognized for the quarters ended March 31, 2006 and March 31, 2005 were $\$ 0.2$ million and $\$ 0.3$ million, respectively. As of March 31,2006 , the total unrecognized compensation cost related to nonvested stock option awards was $\$ 4.1$ million and the weighted average period over which it is expected to be recognized is approximately 3.1 years.


No stock options were granted during the quarters ended March 31, 2006 and 2005, respectively. The total intrinsic value of stock options exercised during the quarters ended March 31, 2006 and 2005 was $\$ 12.4$ million and $\$ 4.2$ million, respectively. Cash proceeds from options exercised under the plan totaled $\$ 13.1$ million and $\$ 4.9$ million for the quarters ended March 31, 2006 and 2005, respectively. The excess tax benefits realized during the quarters ended March 31, 2006 and 2005 were $\$ 1.8$ million and $\$ 1.1$ million, respectively.

The following table summarizes the stock option activity for the first quarter of 2006 and provides details of stock options outstanding at March 31, 2006:

THREE MONTHS ENDED MARCH 31, 2006

| OPTIONS | SHARES | WTD. AVG. <br> EXERCISE PRICE | AGGREGATE <br> INTRINSIC VALUE <br> (IN MILLIONS) | WTD. AVG. <br> REMAINING CONTRACTUAL LIF |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at beginning of year. | 3,967,370 | \$32.67 |  |  |
| Granted. | -- | -- |  |  |
| Exercised. | $(441,913)$ | 29.39 |  |  |
| Forfeited, cancelled. | -- | -- |  |  |
| Transferred. | -- | -- |  |  |
| Expired. | -- | -- |  |  |
| Outstanding at March 31, 2006.. | 3,525,457 | 33.03 | \$76.3 | 5.38 years |

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HARRIS N.A. AND SUBSIDIARIES

The following table summarizes the nonvested stock option activity for the first quarter of 2006:

| OPTIONS | SHARES | WTD. AVG. <br> GRANT DATE <br> FAIR VALUE <br> PER SHARE |
| :---: | :---: | :---: |
| Nonvested at beginning of year | 609,393 | \$8.05 |
| Granted. | -- | -- |
| Vested | -- | -- |
| Forfeited, cancelled. | -- | -- |
| Nonvested at March 31, 2006 | 609,393 | \$8.05 |

## MID-TERM INCENTIVE PLANS

The Bank maintains mid-term incentive plans in order to enhance the Bank's ability to attract and retain high quality employees and to provide a strong incentive to employees to achieve BMO's governing objective of maximizing value for its shareholders.

The mid-term incentive plans have a three year performance cycle. The right to receive distributions under the plans depends on the achievement of specific performance criteria that are set at the grant date such as the current market value of BMO's common shares and BMO's total shareholder return compared with that of its competitors. Distribution rights are subject to either cliff vesting at the end of the three year period or graded vesting of one-third per year over the three year period. Depending on the plan, participants receive either a single cash payment at the end of the three year period or three annual cash payments over the three year period.

The Bank is party to agreements made between BMO and third parties to assume the majority of the Bank's obligations related to the incentive plans in exchange for fixed cash payments. Amounts paid by the Bank under these agreements were capitalized and will be recognized as compensation expense over the performance cycles of the plans on a straight-line basis. Any future

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obligations to participants required under these plans will be the responsibility of the third parties.

For the remaining obligations relating to the plans for which BMO has not entered into agreements with third parties, the amount of compensation expense is amortized over the service period to reflect the current market value of BMO's common shares and BMO's total shareholder return compared with that of its competitors. Adjustments for changes in estimates of ultimate payments to participants are recognized in current and future periods.

Historical forfeitures of the mid-term incentive plan awards have been material. Accordingly, the expense recorded for the plans in the quarter ended March 31, 2006 was reduced by $\$ 1.9$ million ( $\$ 1.2$ million after-tax) attributable to estimated forfeitures. Mid-term incentive plan awards were not granted during the quarter ended March 31, 2006, so the expense recorded for the plans in the quarter ended March 31, 2006 was not adjusted for employees eligible to retire.

No mid-term incentive awards were granted or distributed during the quarters ended March 31, 2006 and March 31, 2005.

The compensation expense related to the plans totaled $\$ 2.6$ million and $\$ 4.6$ million in the first quarter of 2006 and 2005 , respectively. The related tax benefits recognized for the quarters ended March 31, 2006 and March 31, 2005 were $\$ 1.0$ million and $\$ 1.7$ million, respectively. As of March 31 , 2006 , the total unrecognized compensation cost related to nonvested awards was $\$ 15.0$ million and the weighted average period over which it is expected to be recognized is approximately 1.7 years.

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HARRIS N.A. AND SUBSIDIARIES

## EMPLOYEE SHARE PURCHASE PLAN

The Bank of Montreal Employee Share Purchase Plan offers employees the opportunity to purchase BMO common shares at a discount of 15 percent from market value. Full-time and part-time employees of the Bank are eligible to participate in the plan. Employees can elect to contribute up to 15 percent of their salary toward the purchase of BMO common shares. The Bank contributes the difference between the employee cost and the market price. The shares in the plan are purchased on the open market and the plan reinvests all cash dividends in additional common shares. The Bank's contribution is recorded as compensation expense over each three-month offering period. Compensation expense for the employee share purchase plan totaled $\$ 0.2$ million and $\$ 0.1$ million for the quarter ended March 31, 2006 and March 31, 2005, respectively.

HARRIS N.A. AND SUBSIDIARIES

FINANCIAL REVIEW

FIRST QUARTER 2006 COMPARED WITH FIRST QUARTER 2005

SUMMARY

The Bank had first quarter 2006 net income of $\$ 41.4$ million, a decrease of $\$ 13.3$ million or 24 percent from first quarter 2005 . Return on equity was 5.69 percent in the current quarter, compared to 7.94 percent from last year's first quarter. Return on assets was 0.47 percent compared to 0.68 percent a year ago.

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First quarter net interest income on a fully taxable equivalent basis was $\$ 210.5$ million, up $\$ 8.3$ million or 4 percent from $\$ 202.2$ million in 2005 's first quarter. Average earning assets increased 10 percent to $\$ 32.38$ billion from $\$ 29.53$ billion in 2005, due in part to an increase of $\$ 3.1$ billion in average loans. Net interest margin decreased to 2.62 percent in the current quarter from 2.76 percent in the year-ago quarter, primarily reflecting a flat yield curve depressing spreads and the impact of greater reliance on higher-cost wholesale funding sources. This was somewhat offset by strong loan growth, particularly in the retail loan portfolio.

The first quarter 2006 provision for loan losses was $\$ 5.6$ million compared to $\$ 3.0$ million in the first quarter of 2005 . Net charge-offs decreased to $\$ 7.8$ million from $\$ 9.0$ million in the prior year. The credit profile of the loan portfolio is expected to remain solid with moderate increases in default and loss experiences in late 2006 . The increase in the provision in the first quarter of 2006 reflected charge-off activity and slightly higher levels of non-performing loans.

Noninterest income was $\$ 84.0$ million, a decrease of $\$ 19.4$ million or 19 percent from the same quarter last year. This was primarily attributable to a $\$ 8.1$ million decrease in trust and investment management fees, a $\$ 3.2$ million decrease in loan sales income, $a \$ 1.8$ million decrease in indirect loan fees, $a$ $\$ 1.2$ million decline in mortgage origination fees and a $\$ 1.0$ million decrease in money market and bond trading income.

First quarter 2006 noninterest expenses of $\$ 227.1$ milion increased $\$ 9.1$ million from the year ago quarter. The increase was attributable to intercompany service costs rising by $\$ 4.2$ million, a $\$ 3.3$ million increase in expert service expenses, higher marketing expenses of $\$ 1.9$ million, increased credit expenses of $\$ 1.4$ million and a $\$ 1.4$ million increase in equipment expenditures. The increases were partially offset by reduced salaries and other compensation expenses. Income tax expense decreased $\$ 11.3$ million, reflecting lower pretax income from year ago results.

Nonperforming assets at March 31,2006 were $\$ 169$ million or 0.69 percent of total loans, up from $\$ 133$ million or 0.58 percent at December 31, 2005, and $\$ 151$ million or 0.72 percent a year ago. At March 31, 2006 , the allowance for possible loan losses was $\$ 322$ million, equal to 1.34 percent of loans outstanding, compared to $\$ 315$ million or 1.45 percent of loans outstanding at the end of first quarter 2005. As a result, the ratio of the allowance for possible loan losses to nonperforming assets decreased from 209 percent at March 31, 2005 to 191 percent at March 31, 2006.

At March 31, 2006, Tier 1 capital of the Bank amounted to $\$ 2.93$ billion, up from $\$ 2.76$ billion one year earlier. The regulatory leverage capital ratio was 8.26 percent for the first quarter of 2006 compared to 8.50 percent in the same quarter of 2005 . The Bank's capital ratio exceeds the prescribed regulatory minimum for banks. The Bank's March 31, 2006 Tier 1 and total risk-based capital ratios were 9.41 percent and 11.39 percent compared to respective ratios of 9.79 percent and 11.95 percent at March $31,2005$.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See "Liquidity Risk Management" and "Market Risk Management" under Management's Discussion and Analysis of Financial Condition and Results of Operations on page 7 .

ITEM 4. CONTROLS AND PROCEDURES

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As of March 31, 2006, Paul R. Skubic, the Chairman of the Board, Chief Executive Officer and President of the Company, and Janine Mulhall, the Chief Financial Officer of the Company, evaluated the effectiveness of the disclosure controls and procedures of the Company and concluded that these disclosure controls and procedures are effective to ensure that material information required to be included in this Report has been recorded, processed, summarized and made known to them in a timely fashion, as appropriate to allow timely decisions regarding disclosures. There was no change in the Company's internal control over financial reporting identified in connection with such evaluations that occurred during the quarter ended March 31, 2006 that has materially affected or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

ITEMS 1, 1A, 2, 3, 4 AND 5 ARE BEING OMITTED FROM THIS REPORT BECAUSE SUCH ITEMS ARE NOT APPLICABLE TO THE REPORTING PERIOD.

ITEM 6. EXHIBITS
10.1 COMPENSATION OF INDEPENDENT DIRECTORS (FILED AS EXHIBIT 10.1 TO THE COMPANY'S CURRENT REPORT ON FORM 8-K FOR MARCH 2, 2006 AND INCORPORATED BY REFERENCE HEREIN)
31.1 CERTIFICATION OF JANINE MULHALL PURSUANT TO RULE 13a-14(a)
31.2 CERTIFICATION OF PAUL R. SKUBIC PURSUANT TO RULE 13a-14 (a)
32.1 CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Harris Preferred Capital Corporation has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized on the 12 th day of May 2006 .

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/s/ PAUL R. SKUBIC
Paul R. Skubic
Chairman of the Board and President
/s/ JANINE MULHALL
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Janine Mulhall
Chief Financial Officer
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