

FIDELITY SOUTHERN CORP

Form 10-Q

May 10, 2011

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934**

For the quarterly period ended **March 31, 2011**

Commission File Number: 001-34981

Fidelity Southern Corporation

(Exact name of registrant as specified in its charter)

Georgia

(State or other jurisdiction of incorporation or
organization)

58-1416811

(I.R.S. Employer Identification No.)

3490 Piedmont Road, Suite 1550, Atlanta GA

(Address of principal executive offices)

30305

(Zip Code)

(404) 639-6500

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller Reporting
Company ☒

(Do not check if a
Smaller Reporting
Company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class
Common Stock, no par value

Shares Outstanding at April 30, 2011
10,780,695

**FIDELITY SOUTHERN CORPORATION
INDEX**

	Page
<u>Part I. Financial Information</u>	
<u>Item 1. Financial Statements (Unaudited)</u>	
<u>Consolidated Balance Sheets as of March 31, 2011 (unaudited) and December 31, 2010</u>	3
<u>Consolidated Statements of Income (unaudited) for the Three Months Ended March 31, 2011 and 2010</u>	4
<u>Consolidated Statements of Cash Flows (unaudited) for the Three Months Ended March 31, 2011 and 2010</u>	5
<u>Notes to Consolidated Financial Statements (unaudited)</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	25
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	36
<u>Item 4. Controls and Procedures</u>	36
<u>Part II. Other Information</u>	37
<u>Item 1. Legal Proceedings</u>	37
<u>Item 1A. Risk Factors</u>	37
<u>Item 6. Exhibits</u>	37
<u>Signature Page</u>	38
<u>Exhibit 31.1</u>	
<u>Exhibit 31.2</u>	
<u>Exhibit 32.1</u>	
<u>Exhibit 32.2</u>	

Table of Contents

PART I FINANCIAL INFORMATION
Item 1. Financial Statements
FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

	(Unaudited) March 31, 2011	December 31, 2010
	<i>(Dollars in thousands)</i>	
Assets		
Cash and due from banks	\$ 120,942	\$ 45,761
Interest-bearing deposits with banks	3,053	1,481
Federal funds sold	1,784	517
Cash and cash equivalents	125,779	47,759
Investment securities available-for-sale (amortized cost of \$209,517 and \$160,740 at March 31, 2011 and December 31, 2010, respectively)	209,833	161,478
Investment securities held-to-maturity (approximate fair value of \$13,408 and \$14,926 at March 31, 2011 and December 31, 2010, respectively)	12,712	14,110
Investment in FHLB stock	6,542	6,542
Loans held-for-sale (loans at fair value: \$50,573 at March 31, 2011; \$155,029 at December 31, 2010)	115,005	209,898
Loans	1,431,493	1,403,372
Allowance for loan losses	(29,694)	(28,082)
Loans, net of allowance for loan losses	1,401,799	1,375,290
Premises and equipment, net	19,723	19,510
Other real estate, net	18,383	20,525
Accrued interest receivable	8,126	7,990
Bank owned life insurance	30,570	30,275
Other assets	50,127	51,923
Total Assets	\$ 1,998,599	\$ 1,945,300
Liabilities		
Deposits:		
Noninterest-bearing demand deposits	\$ 200,902	\$ 185,614
Interest-bearing deposits:		
Demand and money market	430,403	427,590
Savings	418,788	398,012
Time deposits, \$100,000 and over	271,817	246,317
Other time deposits	356,123	355,715
Total deposits	1,678,033	1,613,248
Other short-term borrowings	25,732	32,977
Subordinated debt	67,527	67,527
Other long-term debt	70,000	75,000
Accrued interest payable	2,284	2,973

Other liabilities	13,468	13,064
Total liabilities	1,857,044	1,804,789

Shareholders' Equity

Preferred stock, no par value. Authorized 10,000,000; 48,200 shares issued and outstanding	45,799	45,578
Common stock, no par value. Authorized 50,000,000; issued and outstanding 10,777,306 and 10,775,947 at March 31, 2011 and December 31, 2010	57,611	57,542
Unrealized gain on investments	195	458
Retained earnings	37,950	36,933
Total shareholders' equity	141,555	140,511
Total liabilities and shareholders' equity	\$ 1,998,599	\$ 1,945,300

See accompanying notes to consolidated financial statements

Table of Contents

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(UNAUDITED)

	Three Months Ended	
	March 31,	
	2011	2010
	<i>(Dollars in thousands, except per share data)</i>	
Interest income		
Loans, including fees	\$ 21,891	\$ 21,064
Investment securities	1,513	2,075
Federal funds sold and bank deposits	41	93
Total interest income	23,445	23,232
Interest expense		
Deposits	4,532	6,876
Short-term borrowings	175	332
Subordinated debt	1,121	1,117
Other long-term debt	445	343
Total interest expense	6,273	8,668
Net interest income	17,172	14,564
Provision for loan losses	5,975	3,975
Net interest income after provision for loan losses	11,397	10,589
Noninterest income		
Service charges on deposit accounts	957	1,048
Other fees and charges	581	484
Mortgage banking activities	5,959	3,275
Indirect lending activities	1,186	1,036
SBA lending activities	2,232	112
Bank owned life insurance	320	326
Other	451	226
Total noninterest income	11,686	6,507
Noninterest expense		
Salaries and employee benefits	10,822	8,884
Furniture and equipment	752	644
Net occupancy	1,135	1,090
Communication	563	444
Professional and other services	1,192	1,038
Cost of operation of other real estate	2,458	2,169

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

FDIC insurance premiums	902	886
Other	2,651	1,839
Total noninterest expense	20,475	16,994
Income before income tax expense (benefit)	2,608	102
Income tax expense (benefit)	766	(93)
Net income	1,842	195
Preferred stock dividends	(823)	(823)
Net income (loss) available to common equity	\$ 1,019	\$ (628)
Earnings (loss) per share:		
Basic earnings (loss) per share	\$.09	\$ (.06)
Diluted earnings (loss) per share	\$.08	\$ (.06)
Weighted average common shares outstanding-basic	10,830,066	10,459,752
Weighted average common shares outstanding-fully diluted	12,407,925	10,459,752

See accompanying notes to consolidated financial statements.

Table of Contents

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	Three Months Ended March 31,	
	2011	2010
	<i>(In thousands)</i>	
Operating Activities		
Net income	\$ 1,842	\$ 195
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	5,775	3,975
Depreciation and amortization of premises and equipment	479	440
Other amortization	609	375
Reserve for impairment of other real estate	1,588	1,367
Share-based compensation	25	34
Proceeds from sales of loans	369,316	194,318
Proceeds from sales of other real estate	3,853	2,348
Loans originated for resale	(265,120)	(178,325)
Gain on loan sales	(9,303)	(3,033)
Gain on sales of other real estate	(185)	(77)
Increase in cash value of bank owned life insurance	(295)	(300)
Net (increase) decrease in deferred income taxes		(3)
Changes in assets and liabilities which provided (used) cash:		
Accrued interest receivable	(136)	(319)
Other assets	1,617	5,340
Accrued interest payable	(689)	(1,304)
Other liabilities	404	873
Net cash provided by operating activities	109,780	25,904
Investing Activities		
Purchases of investment securities available-for-sale	(53,702)	(142,784)
Maturities and calls of investment securities held-to-maturity	1,400	1,120
Maturities and calls of investment securities available-for-sale	4,653	28,403
Net increase in loans	(35,437)	(2,904)
Capital improvements to other real estate	38	(1)
Purchases of premises and equipment	(692)	(1,109)
Net cash used in investing activities	(83,740)	(117,275)
Financing Activities		
Net increase in transactional accounts	38,877	33,275
Net increase (decrease) in time deposits	25,908	(18,089)
Net (decrease) increase in borrowings	(12,245)	17,129
Dividends paid		(1)
Proceeds from the issuance of common stock	43	1,082
Preferred stock dividends paid	(603)	(603)

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Net cash provided by financing activities	51,980	32,793
Net increase (decrease) in cash and cash equivalents	78,020	(58,578)
Cash and cash equivalents, beginning of period	47,759	171,120
Cash and cash equivalents, end of period	\$ 125,779	\$ 112,542
Supplemental disclosures of cash flow information:		
Cash paid (refunded) during the period for:		
Interest	\$ 6,961	\$ 9,972
Income taxes	\$ 2,202	\$ (1,249)
Non-cash transfers to other real estate	\$ 3,152	\$ 6,871
Accretion on U.S. Treasury preferred stock	\$ 221	\$ 221
Loans transferred from held-for-sale	\$ 1,324	\$ 3,884

See accompanying notes to consolidated financial statements.

Table of Contents

**FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)
MARCH 31, 2011**

1. Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Fidelity Southern Corporation and its wholly owned subsidiaries (Fidelity). Fidelity Southern Corporation (FSC) owns 100% of Fidelity Bank (the Bank), and LionMark Insurance Company, an insurance agency offering consumer credit related insurance products. FSC also owns five subsidiaries established to issue trust preferred securities, which entities are not consolidated for financial reporting purposes in accordance with Accounting Standards Codification (ASC) 942-810-55, as FSC is not the primary beneficiary. The Company , as used herein, includes FSC and its subsidiaries, unless the context otherwise requires.

These unaudited consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles followed within the financial services industry for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required for complete financial statements.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the periods covered by the statements of income. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of mortgage loans held-for-sale, the calculations of and the amortization of capitalized servicing rights, the valuation of net deferred income taxes and the valuation of real estate or other assets acquired in connection with foreclosures or in satisfaction of loans. In addition, the actual lives of certain amortizable assets and income items are estimates subject to change. The Company principally operates in one business segment, which is community banking.

In the opinion of management, all adjustments considered necessary for a fair presentation of the financial position and results of operations for the interim periods have been included. All such adjustments are normal recurring accruals. Certain previously reported amounts have been reclassified to conform to current presentation. These reclassifications had no impact on previously reported net income, or shareholders' equity or cash flows. The Company's significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in our 2010 Annual Report on Form 10-K filed with the Securities and Exchange Commission. There were no new accounting policies or changes to existing policies adopted in the first three months of 2011, which had a significant effect on the results of operations or statement of financial condition. For interim reporting purposes, the Company follows the same basic accounting policies and considers each interim period as an integral part of an annual period.

Operating results for the three month period ended March 31, 2011, are not necessarily indicative of the results that may be expected for the year ended December 31, 2011. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K and Annual Report to Shareholders for the year ended December 31, 2010.

2. Shareholders' Equity

The Board of Governors of the Federal Reserve System (the FRB) is the primary regulator of FSC, a bank holding company. The Bank is a state chartered commercial bank subject to Federal and state statutes applicable to banks chartered under the banking laws of the State of Georgia and to banks whose deposits are insured by the Federal Deposit Insurance Corporation (the FDIC), the Bank's primary Federal regulator. The Bank is a wholly owned subsidiary of the Company. The Bank's state regulator is the Georgia Department of Banking and Finance (the GDBF). The FDIC and the GDBF examine and evaluate the financial condition, operations, and policies and procedures of state chartered commercial banks, such as the Bank, as part of their legally prescribed oversight responsibilities. The FRB, FDIC, and GDBF have established capital adequacy requirements as a function of their oversight of bank holding companies and state chartered banks. Each bank holding company and each bank must maintain certain

minimum capital ratios. At March 31, 2011 and December 31, 2010, the Company exceeded all capital ratios required by the FRB, FDIC, and GDBF to be considered well capitalized.

Table of Contents

Earnings per share were calculated as follows:

	For the Quarter Ended March 31,	
	2011	2010
	<i>(Dollars in thousands, except per share data)</i>	
Net income	\$ 1,842	\$ 195
Less dividends on preferred stock and accretion of discount	(823)	(823)
Net income (loss) available to common equity	\$ 1,019	\$ (628)
Average common shares outstanding	10,776	10,408
Effect of stock dividends	54	52
Average common shares outstanding basic	10,830	10,460
Dilutive stock options and warrants	1,578	
Average common shares outstanding dilutive	12,408	10,460
Earnings (loss) per share basic	\$.09	\$ (.06)
Earnings (loss) per share dilutive	\$.08	\$ (.06)

Average number of shares for 2010 and 2011 includes participating securities related to unvested restricted stock awards. There were 2,358,719 ten year warrants with an exercise price of \$3.19 per share and 150,907 options with an average exercise price of \$18.37 at March 31, 2010, which would have been included in the calculation of dilutive earnings per share except that to do so would have an anti-dilutive impact on earnings per share.

3. Contingencies

Due to the nature of their activities, the Company and its subsidiaries are at times engaged in various legal proceedings that arise in the course of normal business, some of which were outstanding as of March 31, 2011. While it is difficult to predict or determine the outcome of these proceedings, it is the opinion of management, after consultation with its legal counsel, that the ultimate liabilities, if any, will not have a material adverse impact on the Company's consolidated results of operations, financial position, or cash flows.

4. Comprehensive Income (Loss)

Comprehensive income (loss) includes net income (loss) and other comprehensive income (loss), related to unrealized gains and losses on investment securities classified as available-for-sale. All other comprehensive income (loss) items are tax effected at a rate of 38% for each period.

During the first quarter of 2011, other comprehensive loss net of tax was \$263,000. Other comprehensive income, net of tax, was \$382,000 for the comparable period in 2010. Comprehensive income for the first quarter of 2011 was \$1.6 million compared to comprehensive income of \$577,000 for the same period in 2010.

5. Share-Based Compensation

The Company's 1997 Stock Option Plan authorized the grant of options to management personnel for up to 500,000 shares of the Company's common stock. All options granted have three year to eight year terms and vest and become fully exercisable at the end of three years to five years of continued employment. No options may be or were granted after June 30, 2007, under this plan.

The Fidelity Southern Corporation Equity Incentive Plan (the 2006 Incentive Plan), as amended, permits the grant of stock options, stock appreciation rights, restricted stock and other incentive awards (Incentive Awards). Pursuant to an

amendment to the Plan adopted by the shareholders on April 26, 2011, the maximum number of shares of the Company's common stock that may be issued under the 2006 Incentive Plan is 2,250,000 shares, all of which may be stock options. Generally, no award shall be exercisable or become vested or payable more than 10 years after the date of grant. Options granted under the 2006 Incentive Plan have four year terms and become fully exercisable at the end of three years of continued employment. Incentive awards available under the 2006 Incentive Plan totaled 212,079 shares at March 31, 2011.

In the first quarter of 2010, FSC granted 154,078 restricted shares of common stock under the 2006 Equity Incentive Plan to certain employees. The stock was granted at \$4.50 per share, vests 40% after two years and then 20% per year through five years and will be fully vested after January 22, 2015. The restricted stock is subject to section 111 of the Emergency Economic Stabilization Act of 2008, as amended by the American Recovery and Reinvestment Act of 2009 and regulations issued by the Department of the Treasury. At March 31, 2011, there was \$520,000 in remaining unrecognized compensation cost related to the restricted stock.

Table of Contents

A summary of option activity as of March 31, 2011, and changes during the three month period then ended is presented below:

	Number of share options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Terms	Aggregate Intrinsic Value
Outstanding at January 1, 2011	492,239	\$ 8.59		
Granted				
Exercised	334	4.60		
Forfeited	121,000	18.70		
Outstanding at March 31, 2011	370,905	\$ 5.30	2.25 years	\$ 1,002,000
Exercisable at March 31, 2011	254,572	\$ 5.62	2.23 years	\$ 606,000

Share-based compensation expense was not significant for the three month period ended March 31, 2011.

6. Fair Value Election and Measurement

The Company adopted the provisions of SFAS No. 157, Fair Value Measurements, now codified in FASB ASC 820-10-35, for financial assets and financial liabilities, which establishes a common definition of fair value and framework for measuring fair value under U.S. GAAP. Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. FASB ASC 820-10-35 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820-10-35 are described below:

Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 Quoted prices in markets that are not active, or inputs that are observable, either directly, for substantially the full term of the asset or liability;

Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

A financial instrument's level within the hierarchy is based on the lowest level of input that is significant to the fair value measurement.

In certain circumstances, fair value enables a company to more accurately align its financial performance with the economic value of hedged assets. Fair value enables a company to mitigate the non-economic earnings volatility caused from financial assets and financial liabilities being carried at different bases of accounting, as well as to more accurately portray the active and dynamic management of a company's balance sheet.

In accordance with SFAS No. 159 The Fair Value Option for Financial Assets and Financial Liabilities which is now codified in ASC 825-10-25, the Company has elected to record mortgage loans held-for-sale at fair value. The following is a description of mortgage loans held-for-sale as of March 31, 2011, including the specific reasons for electing fair value and the strategies for managing these assets on a fair value basis.

Table of Contents

Mortgage Loans Held-for-Sale

The Company records mortgage loans held-for-sale at fair value in order to eliminate the complexities and inherent difficulties of achieving hedge accounting and to better align reported results with the underlying economic changes in value of the loans and related hedge instruments. This election impacts the timing and recognition of origination fees and costs, as well as servicing value. Specifically, origination fees and costs, which had been appropriately deferred under SFAS No. 91 Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases now codified in ASC 310-20-25 and previously recognized as part of the gain/loss on sale of the loans, are now recognized in earnings at the time of origination. Interest income on mortgage loans held-for-sale is recorded on an accrual basis in the consolidated statement of income under the heading Interest income loans, including fees. The servicing value is included in the fair value of the Interest Rate Lock Commitments (IRLCs) with borrowers. The mark to market adjustments related to loans held-for-sale and the associated economic hedges are captured in mortgage banking activities.

Valuation Methodologies and Fair Value Hierarchy

The primary financial instruments that the Company carries at fair value include investment securities, IRLCs, derivative instruments, and loans held-for-sale. Classification in the fair value hierarchy of financial instruments is based on the criteria set forth in SFAS No. 157, now codified in FASB ASC 820-10-35.

Debt securities issued by U.S. Government corporations and agencies, debt securities issued by states and political subdivisions, and agency residential mortgage backed securities classified as available-for-sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. The investments in the Company's portfolio are generally not quoted on an exchange but are actively traded in the secondary institutional markets.

The fair value of mortgage loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. The fair value measurements consider observable data that may include market trade pricing from brokers and the mortgage-backed security markets. As such, the Company classifies these loans as Level 2.

The Company classifies IRLCs on residential mortgage loans held-for-sale, which are derivatives under SFAS No. 133 now codified in ASC 815-10-15, on a gross basis within other liabilities or other assets. The fair value of these commitments, while based on interest rates observable in the market, is highly dependent on the ultimate closing of the loans. These pull-through rates are based on both the Company's historical data and the current interest rate environment and reflect the Company's best estimate of the likelihood that a commitment will ultimately result in a closed loan. As a result of the adoption of Staff Accounting Bulletin No. 109 (SAB No. 109), the loan servicing value is also included in the fair value of IRLCs. Because these inputs are not transparent in market trades, IRLCs are considered to be Level 3 assets.

Derivative instruments are primarily transacted in the secondary mortgage and institutional dealer markets and priced with observable market assumptions at a mid-market valuation point, with appropriate valuation adjustments for liquidity and credit risk. For purposes of valuation adjustments to its derivative positions under FASB ASC 820-10-35, the Company has evaluated liquidity premiums that may be demanded by market participants, as well as the credit risk of its counterparties and its own credit if applicable. To date, no material losses due to a counterparty's inability to pay any net uncollateralized position has been incurred.

The credit risk associated with the underlying cash flows of an instrument carried at fair value was a consideration in estimating the fair value of certain financial instruments. Credit risk was considered in the valuation through a variety of inputs, as applicable, including, the actual default and loss severity of the collateral, and level of subordination. The assumptions used to estimate credit risk applied relevant information that a market participant would likely use in valuing an instrument. Because mortgage loans held-for-sale are sold within a few weeks of origination, it is unlikely to demonstrate any of the credit weaknesses discussed above and as a result, there were no credit related adjustments to fair value at March 31, 2011.

Table of Contents

The following tables present financial assets measured at fair value at March 31, 2011 and December 31, 2010, on a recurring basis and the change in fair value for those specific financial instruments in which fair value has been elected at March 31, 2011 and 2010. The changes in the fair value of economic hedges were also recorded in mortgage banking activities and are designed to partially offset the change in fair value of the mortgage loans held-for-sale and interest rate lock commitments referenced in the tables below.

	Fair Value Measurements at March 31, 2011			
	Assets Measured at Fair Value March 31, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1) (In thousands)	Significant Other	Significant
			Observable	Unobservable
			Inputs	Inputs
			(Level 2)	(Level 3)
Debt securities issued by U.S. Government corporations and agencies	\$ 49,111	\$	\$ 49,111	\$
Debt securities issued by states and political subdivisions	11,389		11,389	
Residential mortgage-backed securities Agency	149,333		149,333	
Mortgage loans held-for-sale	50,573		50,573	
Other Assets ⁽¹⁾	1,756			1,756
Other Liabilities ⁽¹⁾	224			224

(1) This amount includes mortgage related interest rate lock commitments and derivative financial instruments to hedge interest rate risk. Interest rate lock commitments were recorded on a gross basis.

	Fair Value Measurements at December 31, 2010			
	Assets Measured at Fair Value December 31, 2010	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant	Significant
			Other	Unobservable
			Observable	Inputs
			Inputs	(Level 3)
			(Level 2)	
Debt securities issued by U.S. Government corporations and agencies	\$ 26,336	\$	\$ 26,336	\$
Debt securities issued by states and political subdivisions	11,330		11,330	
Residential mortgage-backed securities Agency	123,812		123,812	
Mortgage loans held-for-sale	155,029		155,029	

Other Assets ⁽¹⁾	6,627	6,627
Other Liabilities ⁽¹⁾	446	446

(1) This amount includes mortgage related interest rate lock commitments and derivative financial instruments to hedge interest rate risk. Interest rate lock commitments were recorded on a gross basis.

For Items Measured at Fair Value Pursuant to Election of the Fair Value Option: Fair Value Gain (Loss) related to Mortgage Banking Activities for the Three Months Ended		
	March 31, 2011	March 31, 2010
	<i>(In thousands)</i>	
Mortgage loans held-for-sale	\$ 2,417	\$ 357

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (level 3) during the three months ended March 31, 2011 and 2010.

	Other Assets⁽¹⁾	Other Liabilities⁽¹⁾
	<i>(In thousands)</i>	
Beginning Balance January 1, 2011	\$ 6,627	\$ (446)
Total gains (losses) included in earnings: ⁽²⁾		
Issuances	1,756	(224)
Settlements and closed loans	(460)	177
Expirations	(6,167)	269
Total gains (losses) included in other comprehensive income		
Ending Balance March 31, 2011 ⁽³⁾	\$ 1,756	\$ (224)

(1) Includes mortgage related interest rate lock commitments and derivative financial instruments entered into to hedge interest rate risk.

(2) Amounts included in earnings are recorded in mortgage banking activities.

(3) Represents the amount included in earnings attributable to the changes in unrealized gains/losses relating to IRLCs and derivatives still held at period end.

Table of Contents

	Other Assets⁽¹⁾	Other Liabilities⁽¹⁾
	<i>(In thousands)</i>	
Beginning Balance January 1, 2010	\$ 1,778	\$ (55)
Total gains (losses) included in earnings: ⁽²⁾		
Issuances	1,288	37
Settlements and closed loans	(178)	44
Expirations	(1,600)	11
Total gains (losses) included in other comprehensive income		
Ending Balance March 31, 2010 ⁽³⁾	\$ 1,288	\$ 37

(1) Includes mortgage related interest rate lock commitments and derivative financial instruments entered into to hedge interest rate risk.

(2) Amounts included in earnings are recorded in mortgage banking activities.

(3) Represents the amount included in earnings attributable to the changes in unrealized gains/losses relating to IRLCs and derivatives still held at period end.

The following tables present the assets that are measured at fair value on a non-recurring basis by level within the fair value hierarchy as reported on the consolidated statements of financial position at March 31, 2011 and December 31, 2010.

Fair Value Measurements at March 31, 2011					
		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Valuation Allowance
	Total	Level 1	<i>(In thousands)</i>		
Impaired loans	\$ 27,536	\$	\$	\$ 27,536	\$ (3,185)
ORE	18,383			18,383	(7,228)
Mortgage servicing rights	7,109			7,109	(61)
SBA servicing rights	3,613			3,613	(226)

Fair Value Measurements at December 31, 2010				
		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
	Total	Level 1		
				Valuation Allowance

Inputs
Level 2
(In thousands)

Impaired loans	\$	61,235	\$	\$	\$	61,235	\$	(8,632)
ORE		20,525				20,525		(6,403)
Mortgage servicing rights		5,495				5,495		(85)
SBA servicing rights		2,624				2,624		(203)

Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans and is classified as a Level 3 in the fair value hierarchy. Collateral may include real estate or business assets, including equipment, inventory and accounts receivable. The value of real estate collateral is determined based on an appraisal by qualified licensed appraisers hired by the Company. If significant, the value of business equipment is based on an appraisal by qualified licensed appraisers hired by the Company otherwise, the equipment's net book value on the business' financial statements is the basis for the value of business equipment. Inventory and accounts receivable collateral are valued based on independent field examiner review or aging reports. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business. Impaired loans are evaluated on at least a quarterly basis for additional impairment and adjusted accordingly.

Mortgage servicing rights are initially recorded at fair value when mortgage loans are sold servicing retained. These assets are then amortized in proportion to and over the period of estimated net servicing income. On a monthly basis these servicing assets are assessed for impairment based on fair value. Management determines fair value by stratifying the servicing portfolio into homogeneous subsets with unique behavior characteristics, converting those characteristics into income and expense streams, adjusting those streams for prepayments, present valuing the adjusted streams, and combining the present values into a total. If the cost basis of any loan stratification tranche is higher than the present value of the tranche, an impairment is recorded.

Table of Contents

SBA servicing rights are initially recorded at fair value when loans are sold servicing retained. These assets are then amortized in proportion to and over the period of estimated net servicing income. On a monthly basis these servicing assets are assessed for impairment based on fair value. Management determines fair value by stratifying the servicing portfolio into homogeneous subsets with unique behavior characteristics, converting those characteristics into income and expense streams, adjusting those streams for prepayments, present valuing the adjusted streams, and combining the present values into a total. If the cost basis of any loan stratification tranche is higher than the present value of the tranche, an impairment is recorded.

Foreclosed assets in Other Real Estate are adjusted to fair value upon transfer of the loans to foreclosed assets.

Subsequently, foreclosed assets are carried at the lower of carrying value or fair value less estimated selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business.

The following tables present the difference between the aggregate fair value and the aggregate unpaid principal balance of loans held-for-sale for which the fair value option has been elected as of March 31, 2011 and December 31, 2010. The tables also include the difference between aggregate fair value and the aggregate unpaid principal balance of loans that are 90 days or more past due, as well as loans in nonaccrual status.

	Aggregate Fair Value March 31, 2011	Aggregate Unpaid Principal Balance Under FVO March 31, 2011 (In thousands)	Fair Value Over Unpaid Principal
Loans held-for-sale	\$ 50,573	\$ 50,099	\$ 474
Past due loans of 90+ days			
Nonaccrual loans			

	Aggregate Fair Value December 31, 2010	Aggregate Unpaid Principal Balance Under FVO December 31, 2010 (In thousands)	Fair Value Under Unpaid Principal
Loans held-for-sale	\$ 155,029	\$ 156,971	\$ (1,942)
Past due loans of 90+ days			
Nonaccrual loans			

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," (SFAS No. 107) as amended by FASB Staff Position No. FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments" now codified in ASC 825-10-50 requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on settlements using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets, and, in many cases, could not be realized in immediate settlement of the instrument. ASC 825-10-50 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value

amounts presented do not represent the underlying value of the Company.

Table of Contents

	March 31, 2011		December 31, 2010	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	<i>(In thousands)</i>			
Financial Instruments (Assets):				
Cash and due from banks	\$ 123,995	\$ 123,995	\$ 47,242	\$ 47,242
Federal funds sold	1,784	1,784	517	517
Investment securities available-for-sale	209,833	209,833	161,478	161,478
Investment securities held-to-maturity	12,712	13,408	14,110	14,926
Investment in FHLB stock	6,542	6,542	6,542	6,542
Total loans	1,516,804	1,401,648	1,585,188	1,469,404
Total financial instruments (assets)	1,871,670	\$ 1,757,210		\$ 1,700,109
Non-financial instruments (assets)	126,929		130,223	
Total assets	\$ 1,998,599		\$ 1,945,300	
Financial Instruments (Liabilities):				
Noninterest-bearing demand deposits	\$ 200,902	\$ 200,902	\$ 185,614	\$ 185,614
Interest-bearing deposits	1,477,131	1,482,978	1,427,634	1,433,558
Total deposits	1,678,033	1,683,880	1,613,248	1,619,172
Short-term borrowings	25,732	25,877	32,977	32,977
Subordinated debt	67,527	64,082	67,527	63,279
Other long-term debt	70,000	70,315	75,000	75,457
Total financial instruments (liabilities)	1,841,292	\$ 1,844,154	1,788,752	\$ 1,790,885
Non-financial instruments (liabilities and shareholders' equity)	157,307		156,548	
Total liabilities and shareholders' equity	\$ 1,998,599		\$ 1,945,300	

The carrying amounts reported in the consolidated balance sheets for cash, due from banks, and Federal funds sold approximate the fair values of those assets. For investment securities, fair value equals quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or dealer quotes.

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type. The fair value of performing loans is calculated by discounting scheduled cash flows through the remaining maturities using estimated market discount rates that reflect the credit and interest rate risk inherent in the loans along with a market risk premium and liquidity discount.

Fair value for significant nonperforming loans is estimated taking into consideration recent external appraisals of the underlying collateral for loans that are collateral dependent. If appraisals are not available or if the loan is not collateral dependent, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows, and discount rates are judgmentally determined using available market information and specific borrower information.

The fair value of deposits with no stated maturities, such as noninterest-bearing demand deposits, savings, interest-bearing demand, and money market accounts, is equal to the amount payable on demand. The fair value of time deposits is based on the discounted value of contractual cash flows based on the discounted rates currently offered for deposits of similar remaining maturities.

The carrying amounts reported in the consolidated balance sheets for short-term debt generally approximate those liabilities' fair values with the exception of FHLB advances which are estimated based on the current rates offered to us for debt of the same remaining maturity.

The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to us for debt of the same remaining maturities.

For off-balance sheet instruments, fair values are based on rates currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing for loan commitments and letters of credit. Fees related to these instruments were immaterial at March 31, 2011 and December 31, 2010, and the carrying amounts represent a reasonable approximation of their fair values. Loan commitments, letters and lines of credit, and similar obligations typically have variable interest rates and clauses that deny funding if the customer's credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the foregoing schedule.

Table of Contents

This presentation excludes certain nonfinancial instruments. The disclosures also do not include certain intangible assets, such as customer relationships, and deposit base intangibles. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

7. Derivative Financial Instruments

The Company maintains a risk management program to manage interest rate risk and pricing risk associated with its mortgage lending activities. The risk management program includes the use of forward contracts and other derivatives that are recorded in the financial statements at fair value and are used to offset changes in value of the mortgage inventory due to changes in market interest rates. As a normal part of its operations, the Company enters into derivative contracts to economically hedge risks associated with overall price risk related to IRLCs and mortgage loans held-for-sale carried at fair value under ASC 825-10-25. Fair value changes occur as a result of interest rate movements as well as changes in the value of the associated servicing. Derivative instruments used include forward sale commitments and IRLCs. All derivatives are carried at fair value in the Consolidated Balance Sheets in other assets or other liabilities. A gross gain of \$223,000 and a gross loss of \$4.9 million for the first three months of 2011 associated with the forward sales commitments and IRLCs, respectively, are recorded in the Consolidated Statements of Income in mortgage banking activities.

The Company's risk management derivatives are based on underlying risks primarily related to interest rates and forward sales commitments. Forwards are contracts for the delayed delivery or net settlement of an underlying instrument, such as a mortgage loan, in which the seller agrees to deliver on a specified future date, either a specified instrument at a specified price or yield or the net cash equivalent of an underlying instrument. These hedges are used to preserve the Company's position relative to future sales of loans to third parties in an effort to minimize the volatility of the expected gain on sale from changes in interest rate and the associated pricing changes.

Credit and Market Risk Associated with Derivatives

Derivatives expose the Company to credit risk. If the counterparty fails to perform, the credit risk at that time would be equal to the net derivative asset position, if any, for that counterparty. The Company minimizes the credit or repayment risk in derivative instruments by entering into transactions with high quality counterparties that are reviewed periodically by the Company's Risk Management area.

The Company's derivative positions as of March 31, 2011, were as follows:

	Contract or Notional Amount <i>(In thousands)</i>
Forward rate commitments	\$ 157,591
Interest rate lock commitments	114,631
Total derivatives contracts	\$ 272,222

Table of Contents**8. Investments**

Investment securities at March 31, 2011 and December 31, 2010, are summarized as follows:

	March 31, 2011		December 31, 2010	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(In thousands)			
Available-for-Sale:				
Obligations of U.S. Government corporations and agencies:				
Due in less than one year	\$ 10,000	\$ 10,005	\$ 10,000	\$ 10,039
Due after one year through five years	39,435	39,106	16,135	16,297
Municipal securities:				
Due after one year through five years	5,591	5,602	5,592	5,482
Due five years through ten years	6,113	5,787	6,113	5,848
Residential mortgage-backed securities-agency:				
Due after one year through five years	84,403	85,567	118,958	119,962
Due five years through ten years	63,975	63,766	3,942	3,850
	\$ 209,517	\$ 209,833	\$ 160,740	\$ 161,478
Held-to-Maturity:				
Residential mortgage-backed securities-agency:				
Due in less than one year	\$ 1,491	\$ 1,497	\$ 1,770	\$ 1,785
Due after one year through five years	11,221	11,911	12,340	13,141
	\$ 12,712	\$ 13,408	\$ 14,110	\$ 14,926

There were no securities held-for-sale sold during the three month periods ended March 31, 2011 and 2010. There were no securities called for the three months ended March 31, 2011. The Bank had three securities for a total of \$25.0 million called during the three months ended March 31, 2010. There were no investments held-in-trading accounts during 2011 and 2010.

			March 31, 2011		
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Other than Temporary Impairment	Fair Value
			(In thousands)		
Available-for-Sale:					
Obligations of U.S. Government corporations and agencies	\$ 49,435	\$ 122	\$ (446)	\$	\$ 49,111
Municipal securities	11,704	71	(386)		11,389
Residential mortgage-backed securities agency	148,378	1,744	(789)		149,333
	\$ 209,517	\$ 1,937	\$ (1,621)	\$	\$ 209,833

Held-to-Maturity:

Residential mortgage-backed
securities agency

\$	12,712	\$	696	\$		\$	13,408
\$	12,712	\$	696	\$		\$	13,408

December 31, 2010

Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Other than Temporary Impairment	Fair Value
<i>(In thousands)</i>				

Available-for-Sale:

Obligations of U.S. Government
corporations and agencies

\$	26,135	\$	201	\$		\$	26,336
	11,705		20		(395)		11,330

Municipal securities

Residential mortgage-backed
securities agency

	122,900		1,557		(645)		123,812
\$	160,740	\$	1,778	\$	(1,040)	\$	161,478

Held-to-Maturity:

Residential mortgage-backed
securities agency

\$	14,110	\$	816	\$		\$	14,926
----	--------	----	-----	----	--	----	--------

Table of Contents

The following table reflects the gross unrealized losses and fair values of investment securities with unrealized losses at March 31, 2011 and December 31, 2010, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss and temporarily impaired position:

	March 31, 2011			
	12 Months or Less		More Than 12 Months	
	Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses
<i>(In thousands)</i>				
Available-for-Sale:				
U.S. Government corporations and agencies	\$ 22,855	\$ 446	\$	\$
Municipal securities	4,023	154	811	232
Residential mortgage-backed securities agency	56,594	789		
	\$ 83,472	\$ 1,389	\$ 811	\$ 232

Held-to-Maturity:

Residential mortgage-backed securities agency	\$	\$	\$	\$
---	----	----	----	----

	December 31, 2010			
	12 Months or Less		More Than 12 Months	
	Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses
<i>(In thousands)</i>				
Available-for-Sale:				
U.S. Government corporations and agencies	\$	\$	\$	\$
Municipal securities	9,491	280	929	115
Residential mortgage-backed securities agency	52,983	645		
	\$ 62,474	\$ 925	\$ 929	\$ 115

Held-to-Maturity:

Residential mortgage-backed securities agency	\$	\$	\$	\$
---	----	----	----	----

If fair value of a debt security is less than its amortized cost basis at the balance sheet date, management must determine if the security has an other than temporary impairment (OTTI). If management does not expect to recover the entire amortized cost basis of a security, an OTTI has occurred. If management's intention is to sell the security, an OTTI has occurred. If it is more likely than not that management will be required to sell a security before the recovery of the amortized cost basis, an OTTI has occurred. The Company will recognize the full OTTI in earnings if it intends to sell a security or will more likely than not be required to sell the security. Otherwise, an OTTI will be separated into the amount representing a credit loss and the amount related to all other factors. The amount of an OTTI related to credit losses will be recognized in earnings. The amount related to other factors will be recognized in other comprehensive income, net of taxes.

There was one individual municipal investment security in a continuous unrealized loss position for 34 months at March 31, 2011 and for 31 months at December 31, 2010. Although under pressure from the recent recession, the unrealized loss position resulted not from credit quality issues, but from market interest rate increases over the interest

rates prevalent at the time the securities were purchased, and are considered temporary. In determining other-than-temporary impairment losses on municipal securities, management primarily considers the credit rating of the municipality itself as the primary source of repayment and secondarily the financial viability of the insurer of the obligation.

Table of Contents**9. Loans**

Loans outstanding, by class, are summarized as follows:

	March 31, 2011	December 31, 2010
	<i>(In thousands)</i>	
Commercial loans	\$ 387,673	\$ 384,220
SBA loans	92,838	94,282
Total commercial loans	480,511	478,502
Construction	100,976	115,224
Indirect loans	736,482	695,754
Installment loans	20,121	20,431
Total consumer loans	756,603	716,185
First mortgage loans	34,957	34,367
Second mortgage loans	58,446	59,094
Total mortgage loans	93,403	93,461
Total loans	\$ 1,431,493	\$ 1,403,372

Loans held-for-sale at March 31, 2011 and December 31, 2010 are shown in the table below:

	March 31, 2011	December 31, 2010
	<i>(In thousands)</i>	
SBA loans	\$ 34,432	\$ 24,869
Real estate mortgage residential	50,573	155,029
Consumer installment loans	30,000	30,000
Total	\$ 115,005	\$ 209,898

Nonaccrual loans, segregated by class of loans, were as follows:

	March 31, 2011	December 31, 2010
	<i>(In thousands)</i>	
Commercial loans	\$ 2,794	\$ 2,269
SBA loans	14,703	14,024
Total commercial loans	17,497	16,293

Construction	49,768	54,117
Indirect loans	1,408	1,551
Installment loans	155	112
Total consumer loans	1,563	1,663
First mortgage loans	2,989	3,833
Second mortgage loans	698	639
Total mortgage loans	3,687	4,472
Loans	\$ 72,515	\$ 76,545

* Approximately \$69 million and \$58 million in loan balances were past due 90 days or more at March 31, 2011 and December 31, 2010, respectively.

Table of Contents

Loans delinquent 30-89 days and troubled debt restructured loans accruing interest, segregated by class of loans at March 31, 2011 and December 31, 2010, were as follows:

	March 31, 2011		December 31, 2010	
	Troubled Debt		Troubled Debt	
	Accruing Delinquent 30-89 Days	Restructured Loans Accruing	Accruing Delinquent 30-89 Days	Restructured Loans Accruing
	<i>(In thousands)</i>			
Commercial loans	\$ 3,957	\$ 10,216	\$ 2,075	\$ 3,152
SBA loans	764		698	
Construction loans	83	6,055	1,064	6,243
Indirect loans	2,354		4,936	
Installment loans	289		265	
First mortgage loans	920		723	
Second mortgage loans	100		822	
Total	\$ 8,467	\$ 16,271	\$ 10,583	\$ 9,395

There were no loans greater than 90 days delinquent and still accruing at March 31, 2011 and December 31, 2010. Loans and allowance for loan loss individually and collectively evaluated by portfolio segment follow below:

	Three Months Ended March 31, 2011				
	Commercial	Construction	Consumer	Mortgage	Unallocated
	<i>(In thousands)</i>				
Beginning balance	\$ 7,532	\$ 9,286	\$ 7,598	\$ 2,570	\$ 1,096
Charge-offs	(271)	(2,501)	(1,550)	(105)	
Recoveries	21	51	192		
Net Charge-offs	(250)	(2,450)	(1,358)	(105)	
Provision for loan losses	287	4,478	1,001	127	(118)
Ending Balance	\$ 7,569	\$ 11,314	\$ 7,241	\$ 2,592	\$ 978

	Three Months Ended March 31, 2010				
	Commercial	Construction	Consumer	Mortgage	Unallocated
	<i>(In thousands)</i>				
Beginning balance	\$ 5,468	\$ 11,436	\$ 10,772	\$ 1,093	\$ 1,303
Charge-offs	(93)	(2,338)	(2,343)	(55)	
Recoveries	1	61	193	1	
Net Charge-offs	(92)	(2,277)	(2,150)	(54)	
Provision for loan losses	491	1,315	2,218	47	(96)
Ending Balance	\$ 5,867	\$ 10,474	\$ 10,840	\$ 1,086	\$ 1,207

	March 31, 2011				Unallocated	Total
	Commercial Construction		Consumer	Mortgage		
	<i>(In thousands)</i>					
Individually evaluated for impairment	\$ 2,156	\$ 6,306	\$ 275	\$ 1,175	\$	\$ 9,912
Collectively evaluated for impairment	5,413	5,008	6,966	1,417	978	19,782
Total allowance for loan losses	\$ 7,569	\$ 11,314	\$ 7,241	\$ 2,592	\$ 978	\$ 29,694
Individually evaluated for impairment	\$ 33,481	\$ 62,382	\$ 645	\$ 4,168		\$ 100,676
Collectively evaluated for impairment	447,030	38,594	755,958	89,235		1,330,817
Total loans	\$ 480,511	\$ 100,976	\$ 756,603	\$ 93,403		\$ 1,431,493

Table of Contents

	December 31, 2010					
	Commercial	Construction	Consumer	Mortgage	Unallocated	Total
	<i>(In thousands)</i>					
Individually evaluated for impairment	\$ 1,808	\$ 5,603	\$ 253	\$ 1,221	\$	\$ 8,885
Collectively evaluated for impairment	5,724	3,683	7,345	1,349	1,096	19,197
Total allowance for loan losses	\$ 7,532	\$ 9,286	\$ 7,598	\$ 2,570	\$ 1,096	\$ 28,082
Individually evaluated for impairment	\$ 34,280	\$ 69,619	\$ 484	\$ 4,690		\$ 109,073
Collectively evaluated for impairment	444,222	45,605	715,701	88,771		1,294,299
Total loans	\$ 478,502	\$ 115,224	\$ 716,185	\$ 93,461		\$ 1,403,372

Impaired loans are evaluated based on the present value of expected future cash flows discounted at the loan's original effective interest rate, or at the loan's observable market price, or the fair value of the collateral, if the loan is collateral dependent. Impaired loans are specifically reviewed loans for which it is probable that the Bank will be unable to collect all amounts due according to the terms of the loan agreement. A specific valuation allowance is required to the extent that the estimated value of an impaired loan is less than the recorded investment. FASB ASC 310-10-35, formerly known as SFAS No. 114, Accounting by Creditors for Impairment of a Loan, does not apply to large groups of smaller balance, homogeneous loans, such as consumer installment loans, and which are collectively evaluated for impairment. Smaller balance commercial loans are also excluded from the application of the statement. Interest on impaired loans is reported on the cash basis as received when the full recovery of principal and interest is anticipated, or after full principal and interest has been recovered when collection of interest is in question. Impaired loans, by class, are shown below.

	March 31, 2011			December 31, 2010		
	Unpaid Principal	Amortized Cost	Related Allowance	Unpaid Principal	Amortized Cost	Related Allowance
	<i>(In thousands)</i>					
Impaired Loans with Allowance						
Commercial loans	\$ 3,767	\$ 3,735	\$ 1,610	\$ 3,138	\$ 3,108	\$ 1,307
SBA loans	6,247	6,192	546	4,532	4,441	501
Construction loans	63,003	45,896	6,306	68,670	50,077	5,603
Indirect loans	645	645	275	484	484	253
Installment loans						
First mortgage loans	2,911	2,890	676	3,047	3,033	716
Second mortgage loans	586	570	499	586	576	505
Loans	\$ 77,159	\$ 59,928	\$ 9,912	\$ 80,457	\$ 61,719	\$ 8,885

	March 31, 2011			December 31, 2010		
	Unpaid Principal	Amortized Cost	Related Allowance	Unpaid Principal	Amortized Cost	Related Allowance
	<i>(In thousands)</i>					
Impaired Loans with No Allowance						
Commercial loans	\$ 10,575	\$ 10,552	\$	\$ 11,053	\$ 11,041	\$
SBA loans	13,193	13,002		16,102	15,690	
Construction loans	17,580	16,486		21,790	19,542	
Indirect loans						
Installment loans						
First mortgage loans	729	708		1,013	984	
Second mortgage loans				97	97	
Loans	\$ 42,077	\$ 40,748	\$	\$ 50,055	\$ 47,354	\$

Table of Contents

Average impaired loans and interest income recognized, by class, are summarized below.

	Three Months Ended March 31, 2011			Three Months Ended March 31, 2010		
		Interest	Cash basis Interest		Interest	Cash basis
	Average	Income	Income	Average	Income	Interest
	Impaired	Recognized	Recognized	Impaired	Recognized	Recognized
	Loans	on	on	Loans	on	on
		Impaired	Impaired		Impaired	Impaired
		Loans	Loans		Loans	Loans
		<i>(In thousands)</i>				
Commercial loans	\$ 14,040	\$ 14	\$	\$ 644	\$ 40	\$
SBA loans	19,338	189		9,272	59	
Construction loans	65,862	106		74,219	68	
Indirect loans	578	16		997	15	
Installment loans		12			13	
First mortgage loans	3,607	13		2,415	10	
Second mortgage loans	636			542		
	\$ 104,061	\$ 350	\$	\$ 88,089	\$ 205	\$

The Bank uses an asset quality ratings system to assign a numeric indicator of the credit quality and level of existing credit risk inherent in a loan. These ratings are adjusted periodically as the Bank becomes aware of changes in the credit quality of the underlying loans. The following are definitions of the asset ratings.

Rating #1 (High Quality) Loans rated 1 are of the highest quality. This category includes loans that have been made to borrower s exhibiting strong profitability and stable trends with a good track record. The borrower s balance sheet indicates a strong liquidity and capital position. Industry outlook is good with the borrower performing as well as or better than the industry. Little credit risk appears to exist.

Rating #2 (Good Quality) A 2 rated loan represents a good business risk with relatively little credit risk apparent.

Rating #3 (Average Quality) A 3 rated loan represents an average business risk and credit risk within normal credit standards.

Rating #4 (Acceptable Quality) A 4 rated loan represents acceptable business and credit risks. However, the risk exceeds normal credit standards. Weaknesses exist and are considered offset by other factors such as management, collateral or guarantors.

Rating #5 (Special Mention) A special mention asset has potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or deterioration in the Bank s credit position at some future date. Special mention assets are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification.

Rating #6 (Substandard Assets) A Substandard Asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified will have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Rating #7 (Doubtful Assets) Doubtful Assets have all the weaknesses inherent in one classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Rating #8 (Loss Assets) Loss Assets are considered uncollectable and of such little value that their continuance as recorded assets is not warranted. This classification does not mean that the Loss Asset has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer charging off this substantially worthless asset,

even though partial recovery may be realized in the future.

The table below shows the weighted average asset rating by class as of March 31, 2011 and December 31, 2010.

	Weighted Average Asset Rating	
	March 31, 2011	December 31, 2010
Commercial loans	3.81	3.87
SBA loans	4.32	4.36
Construction loans	5.19	5.06
Indirect loans	3.03	3.03
Installment loans	3.63	3.56
First mortgage loans	3.11	3.05
Second mortgage loans	3.18	3.18

The Bank uses FICO scoring to help evaluate the likelihood borrowers will pay their credit obligations as agreed. The weighted-average FICO score for the indirect loan portfolio, included in consumer installment loans, was 731 and 726 at March 31, 2011 and December 31, 2010, respectively.

Table of Contents**10. Certain Transfers of Financial Assets**

The Company has transferred certain residential mortgage loans, SBA loans, and indirect loans in which the Company has continuing involvement to third parties. The Company has not engaged in securitization activities with respect to such loans. All such transfers have been accounted for as sales by the Company. The Company's continuing involvement in such transfers has been limited to certain servicing responsibilities. The Company is not required to provide additional financial support to any of these entities, nor has the Company provided any support it was not obligated to provide. Servicing rights may give rise to servicing assets, which are initially recognized at fair value, subsequently amortized, and tested for impairment. Gains or losses upon sale, in addition to servicing fees and collateral management fees, are recorded in noninterest income.

The majority of the indirect automobile loan pools and certain SBA and residential mortgage loans are sold with servicing retained. When the contractually specific servicing fees on loans sold servicing retained are expected to be more than adequate compensation to a servicer for performing the servicing, a capitalized servicing asset is recognized based on fair value. When the expected costs to a servicer for performing loan servicing are not expected to adequately compensate a servicer, a capitalized servicing liability is recognized based on fair value. Servicing assets and servicing liabilities are amortized over the expected lives of the serviced loans utilizing the interest method. Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, prepayment speeds, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received.

At March 31, 2011 and December 31, 2010, the total fair value of servicing for mortgage loans was \$8.2 million and \$6.3 million, respectively. The fair of servicing for SBA loans at March 31, 2011 and December 31, 2010, was \$4.3 million and \$3.8 million, respectively. To estimate the fair values of these servicing assets, consideration was given to dealer indications of market value, where applicable, as well as the results of discounted cash flow models using key assumptions and inputs for prepayment rates, credit losses, and discount rates. Carrying value of these servicing assets is shown below.

	March 31, 2011	December 31, 2010
	<i>(In thousands)</i>	
Mortgage servicing	\$ 7,109	\$ 5,495
SBA servicing	3,351	2,624
Indirect servicing	398	405
	\$ 10,858	\$ 8,524

There are two primary classes of loan servicing rights for which the Company separately manages the economic risks: residential mortgage and SBA. Residential mortgage servicing rights and SBA loan servicing rights are initially recorded at fair value and then accounted for at the lower of cost or market and amortized in proportion to, and over the estimated period that net servicing income is expected to be received based on projections of the amount and timing of estimated future net cash flows. The amount and timing of estimated future net cash flows are updated based on actual results and updated projections. The Company periodically evaluates its loan servicing rights for impairment.

Residential Mortgage Loans

The Company typically sells first lien residential mortgage loans to third party investors including Fannie Mae. Certain of these loans are exchanged for cash and servicing rights, which generate servicing assets for the Company. The servicing assets are recorded initially at fair value. As seller, the Company has made certain standard representations and warranties with respect to the originally transferred loans. The Company estimates its reserves under such arrangements predominantly based on prior experience. To date, the Company's actual buy-backs as well as asserted claims under these provisions have been de minimus.

During the quarters ended March 31, 2011 and 2010, the Company sold residential mortgage loans with unpaid principal balances of \$148 million and \$12 million, respectively on which the Company retained the related mortgage servicing rights (MSRs) and receives servicing fees. At March 31, 2011 and December 31, 2010, the approximate weighted average servicing fee was .25% of the outstanding balance of the residential mortgage loans. The weighted average coupon interest rate on the portfolio of mortgage loans serviced for others was 4.46% and 4.43% at March 31, 2011 and December 31, 2010, respectively.

The following is an analysis of the activity in the Company's residential MSR and impairment for the quarters ended March 31, 2011 and 2010:

	Quarter Ended March 31,	
	2011	2010
	<i>(In thousands)</i>	
Residential Mortgage Servicing Rights		
Carrying value January 1	\$ 5,495	\$ 875
Additions	1,808	127
Amortization	(218)	(42)
Impairment, net	24	(2)
Carrying value, March 31	\$ 7,109	\$ 958

Table of Contents

	Quarter Ended March 31,	
	2011	2010
	<i>(In thousands)</i>	
Residential Mortgage Servicing Impairment		
Balance, January 1	\$ 85	\$ 83
Additions		16
Recoveries	(24)	(14)
Balance, March 31	\$ 61	\$ 85

The Company uses assumptions and estimates in determining the impairment of capitalized MSR's. These assumptions include prepayment speeds and discount rates commensurate with the risks involved and comparable to assumptions used by market participants to value and bid MSR's available for sale in the market. At March 31, 2011, the sensitivity of the current fair value of the residential mortgage servicing rights to immediate 10% and 20% adverse changes in key economic assumptions are included in the accompanying table.

	March 31, 2011	
	<i>(Dollars in thousands)</i>	
Residential Mortgage Servicing Rights		
Fair Value of Residential Mortgage Servicing Rights	\$	8,168
Composition of Residential Loans Serviced for Others:		
Fixed-rate mortgage loans		97%
Adjustable-rate mortgage loans		3%
Total		100%
Weighted Average Remaining Term		24.8 years
Prepayment Speed		8.74%
Effect on fair value of a 10% increase	\$	(276)
Effect on fair value of a 20% increase		(533)
Weighted Average Discount Rate		9.33%
Effect on fair value of a 10% increase	\$	(248)
Effect on fair value of a 20% increase		(478)

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in value may not be linear. Also, in this table, the effect of an adverse variation in a particular assumption on the value of the MSR's is calculated without changing any other assumption; while in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or counteract the effect of the change.

Information about the asset quality of mortgage loans managed by the Company is shown below.

	March 31, 2011		YTD
Unpaid	Delinquent (days)		Charge-offs
Principal	30 to 89	90+	

	<i>(In thousands)</i>			
Loan Servicing Portfolio	\$ 663,138	\$ 961	\$	\$
Mortgage Loans Held-for-Sale	50,099			
Mortgage Loans Held-for-Investment	28,599	820	302	47
Total Residential Mortgages Serviced	\$ 741,836	\$ 1,781	\$ 302	\$ 47

SBA Loans

Certain transfers of SBA loans were executed with third parties. These SBA loans, which are typically partially guaranteed or otherwise credit enhanced, are generally secured by business property such as inventory, equipment and accounts receivable. As seller, the Company had made certain representations and warranties with respect to the originally transferred loans and the Company has not incurred any material losses with respect to such representations and warranties.

Table of Contents

Consistent with the updated guidance on accounting for transfers of financial assets, because the Company warrants the borrower will make all scheduled payments for the first 90 days following the sale of certain SBA loans, certain sales in the first quarter of 2011 were accounted for as secured borrowings which results in an increase in Cash for the proceeds of the borrowing and an increase in Other Short-Term Borrowings on the Consolidated Balance Sheet. No gain or loss is recognized for the proceeds of secured borrowings. When the 90 day warranty period expires, the secured borrowing is reduced, loans are reduced, and a gain or loss on sale is recorded in SBA Lending Activities in the Consolidated Statement of Income.

During the quarters ended March 31, 2011 and 2010, the Company sold SBA loans with unpaid principal balances of \$25 million and zero, respectively. The Company retained the related loan servicing rights and receives servicing fees. At March 31, 2011 and December 31, 2010, the approximate weighted average servicing fee was .89% of the outstanding balance of the SBA loans. The weighted average coupon interest rate on the portfolio of loans serviced for others was 4.29% and 4.24% at March 31, 2011 and December 31, 2010, respectively.

The following is an analysis of the activity in the Company's SBA loan servicing rights and impairment for the quarters ended March 31, 2011 and 2010:

	Quarter Ended March 31,	
	2011	2010
	<i>(In thousands)</i>	
SBA Loan Servicing Rights		
Carrying value January 1	\$ 2,624	\$ 2,405
Additions	860	
Amortization	(110)	(223)
Impairment, net	(23)	2
Carrying value, March 31	\$ 3,351	\$ 2,184

	Quarter Ended March 31,	
	2011	2010
	<i>(In thousands)</i>	
SBA Servicing Rights Impairment		
Balance, January 1	\$ 203	\$ 95
Additions	30	31
Recoveries	(7)	(33)
Balance, March 31	\$ 226	\$ 93

SBA loan servicing rights are recorded on the Consolidated Balance Sheet at the lower of cost or market and are amortized in proportion to, and over the estimated period that, net servicing income is expected to be received based on projections of the amount and timing of estimated future net cash flows. The amount and timing of estimated future net cash flows are updated based on actual results and updated projections. The Company periodically evaluates its loan servicing rights for impairment.

Table of Contents

The Company uses assumptions and estimates in determining the impairment of capitalized SBA loan servicing rights. These assumptions include prepayment speeds and discount rates commensurate with the risks involved and comparable to assumptions used by market participants to value and bid servicing rights available for sale in the market. At March 31, 2011, the sensitivity of the current fair value of the SBA loan servicing rights to immediate 10% and 20% adverse changes in key economic assumptions are included in the accompanying table.

	March 31, 2011 <i>(Dollars in thousands)</i>	
SBA Loan Servicing Rights		
Fair Value of SBA Servicing Rights	\$	4,306
Composition of SBA Loans Serviced for Others:		
Fixed-rate SBA loans		%
Adjustable-rate SBA loans		100%
Total		100%
Weighted Average Remaining Term		20.0 years
Prepayment Speed		5.02%
Effect on fair value of a 10% increase	\$	(100)
Effect on fair value of a 20% increase		(196)
Weighted Average Discount Rate		4.52%
Effect on fair value of a 10% increase	\$	(115)
Effect on fair value of a 20% increase		(226)

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in value may not be linear. Also in this table, the effect of an adverse variation in a particular assumption on the value of the SBA servicing rights is calculated without changing any other assumption; while in reality, changes in one factor may magnify or counteract the effect of the change.

Information about the asset quality of SBA loans managed by Fidelity is shown below.

	March 31, 2011			
	Unpaid Principal	Delinquent (days)		YTD Charge-offs
		30 to 89	90+	
		<i>(In thousands)</i>		
SBA Serviced for Others Portfolio	\$ 121,879	\$ 2,941	\$	\$
SBA Loans Held-for-Sale	34,432			
SBA Loans Held-for-Investment	92,838	4,483	5,404	164
Total SBA Loans Serviced	\$ 249,149	\$ 7,424	\$ 5,404	\$ 164

Indirect Loans

The Bank purchases, on a nonrecourse basis, consumer installment contracts secured by new and used vehicles purchased by consumers from franchised motor vehicle dealers and selected independent dealers located throughout the Southeast. A portion of the indirect automobile loans the Bank originates is sold with servicing retained. Certain of these loans are exchanged for cash and servicing rights, which generate servicing assets for the Company. The

servicing assets are recorded initially at fair value and subsequently amortized and evaluated for impairment. As seller, the Company has made certain standard representations and warranties with respect to the originally transferred loans. The amount of loans repurchased has been de minimus.

11. Recent Accounting Pronouncements

In January 2010, the FASB issued ASU 2010-06, an update to ASC 820-10, Fair Value Measurements. This update adds a new requirement to disclose transfers in and out of level 1 and level 2, along with the reasons for the transfers, and requires a gross presentation of purchases and sales of level 3 activities. Additionally, the update clarifies that entities provide fair value measurement disclosures for each class of assets and liabilities and that entities provide enhanced disclosures around level 2 valuation techniques and inputs. The Company adopted the disclosure requirements for level 1 and level 2 transfers and the expanded fair value measurement and valuation disclosures effective January 1, 2010. The disclosure requirements for level 3 activities were effective on January 1, 2011. The adoption of ASU 2010-06 had no impact on the Company's financial position and statement of income.

Table of Contents

In February 2010, the FASB issued ASU No. 2010-09 an update to Subsequent Events (Topic 855) to clarify that an SEC filer must evaluate subsequent events through the date the financial statements are issued. The update removes the requirement for SEC filers to disclose the date through which subsequent events were evaluated. ASU No. 2010-09 was effective upon issuance and was adopted by the Company immediately. This ASU did not have a material impact on the Company's financial condition and statements of income.

In April 2010, the FASB issued ASU No. 2010-18 Effect of a Loan Modification When the Loan is Part of a Pool That is Accounted for as a Single Asset which clarifies that modifications of loans that are accounted for within a pool under Subtopic 310-30, which provides guidance on accounting for acquired loans that have evidence of credit deterioration upon acquisition, do not result in the removal of those loans from the pool even if the modification would otherwise be considered a troubled debt restructuring. This ASU is effective for modifications of loans accounted for within pools occurring in the first interim period ending after July 15, 2010. This ASU did not have a material impact on the Company's financial position and statement of income.

In July 2010, the FASB issued ASU No. 2010-20 Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses which amends Topic 310 to improve the disclosures that an entity provides about the credit quality of its financing receivables and the related allowance for credit losses. As a result of these amendments, an entity is required to disaggregate by portfolio segment or class certain existing disclosures and provide certain new disclosures about its financing receivables and related allowance for credit losses. For public entities, the disclosures as of the end of a reporting period were effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period were effective for interim and annual reporting periods beginning on or after December 15, 2010. ASU No. 2011-01 issued in January 2011, temporarily delayed the effective date for the disclosures for troubled debt restructurings to allow the FASB to complete its deliberations. The Company does not expect the adoption of this ASU to have a material impact on its financial position and statement of income and will include the required disclosures in its annual report.

In April 2011, the FASB issued ASU No. 2011-02 A Creditors Determination of Whether a Restructuring Is a Troubled Debt Restructuring which clarifies a creditor's determination of whether it has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. This ASU is effective for the first interim or annual period ending after June 15, 2011. The Company is evaluating the impact of the adoption of this ASU on its financial position and statement of income.

12. Subsequent Event

In April 2011, the Company approved the distribution of a stock dividend on May 12, 2011, of one share for every 200 shares owned on the record date of May 2, 2011. The stock dividend has been given retroactive effect in the accompanying consolidated financial statements. Subsequent events have been evaluated through the date the financial statements were filed.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following analysis reviews important factors affecting our financial condition at March 31, 2011, compared to December 31, 2010, and compares the results of operations for the first quarter ended March 31, 2011 and 2010. These comments should be read in conjunction with our consolidated financial statements and accompanying notes appearing in this report and the Risk Factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2010. All percentage and dollar variances noted in the following analysis are calculated from the balances presented in the accompanying consolidated financial statements.

Forward-Looking Statements

This report on Form 10-Q may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that reflect our current expectations relating to present or future trends or factors generally affecting the banking industry and specifically affecting our operations, markets and products. Without limiting the foregoing, the words believes, expects, anticipates, estimates, projects, intends, and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon assumptions we believe are reasonable and may relate to, among other things, the deteriorating economy and its impact on operating results and credit quality, the adequacy

of the allowance for loan losses, changes in interest rates, and litigation results. These forward-looking statements are subject to risks and uncertainties. Actual results could differ materially from those projected for many reasons, including without limitation, changing events and trends that have influenced our assumptions.

Table of Contents

These trends and events include (1) risks associated with our loan portfolio, including difficulties in maintaining quality loan growth, greater loan losses than historic levels, the risk of an insufficient allowance for loan losses, and expenses associated with managing nonperforming assets, unique risks associated with our construction and land development loans, our ability to maintain and service relationships with automobile dealers and indirect automobile loan purchasers, and our ability to profitably manage changes in our indirect automobile lending operations; (2) risks associated with adverse economic conditions, including risk of a continued decline in real estate values in the Atlanta, Georgia, metropolitan area and in eastern and northern Florida markets, conditions in the financial markets and economic conditions generally and the impact of recent efforts to address difficult market and economic conditions; a stagnant economy and its impact on operations and credit quality, the impact of a recession on our consumer loan portfolio and its potential impact on our commercial portfolio, changes in the interest rate environment and their impact on our net interest margin, and inflation; (3) risks associated with government regulation and programs, including risks arising from the terms of the U.S. Treasury Department's (the Treasury's) equity investment in us, and the resulting limitations on executive compensation imposed through our participation in the TARP Capital Purchase Program, uncertainty with respect to future governmental economic and regulatory measures, including the ability of the Treasury to unilaterally amend any provision of the purchase agreement we entered into as part of the TARP Capital Purchase Program, the winding down of governmental emergency measures intended to stabilize the financial system, and numerous legislative proposals to further regulate the financial services industry, the impact of and adverse changes in the governmental regulatory requirements affecting us, and changes in political, legislative and economic conditions; (4) the ability to maintain adequate liquidity and sources of liquidity; (5) our ability to maintain sufficient capital and to raise additional capital; (6) the accuracy and completeness of information from customers and our counterparties; (7) the effectiveness of our controls and procedures; (8) our ability to attract and retain skilled people; (9) greater competitive pressures among financial institutions in our market; (10) failure to achieve the revenue increases expected to result from our investments in our growth strategies, including our branch additions and in our transaction deposit and lending businesses; (11) the volatility and limited trading of our common stock; and (12) the impact of dilution on our common stock.

This list is intended to identify some of the principal factors that could cause actual results to differ materially from those described in the forward-looking statements included herein and are not intended to represent a complete list of all risks and uncertainties in our business. Investors are encouraged to read the related section in our 2010 Annual Report on Form 10-K, including the Risk Factors set forth therein. Additional information and other factors that could affect future financial results are included in our filings with the Securities and Exchange Commission.

Critical Accounting Policies

Our accounting and reporting policies are in accordance with U.S. generally accepted accounting principles and conform to general practices within the financial services industry. Our financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies, or conditions significantly different from certain assumptions, could result in material changes in our consolidated financial position or consolidated results of operations. Critical accounting and reporting policies include those related to the allowance for loan losses, fair value of mortgage loans held-for-sale, the capitalization of servicing assets and liabilities and the related amortization, loan related revenue recognition, and income taxes. Our accounting policies are fundamental to understanding our consolidated financial position and consolidated results of operations. Significant accounting policies have been periodically discussed and reviewed with and approved by the Board of Directors.

Our critical accounting policies that are highly dependent on estimates, assumptions, and judgment are substantially unchanged from the descriptions included in the notes to consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2010.

Results of Operations

Earnings

For the first quarter of 2011, the Company recorded net income of \$1.8 million compared to net income of \$195,000 for the first quarter of 2010. Net income (loss) available to common equity was \$1.0 million and \$(628,000) for the

quarters ended March 31, 2011 and 2010, respectively. Basic and diluted earnings per share for the first quarter of 2011 were \$.09 and \$.08, respectively, compared to a loss per share (basic and diluted) of \$.06 for the three months ended March 31, 2010. The increase in net income for the first quarter of 2011 when compared to the same period in 2010 was due to a \$5.2 million increase in noninterest income, and an increase in net interest income of \$2.6 million, net of a \$3.5 million increase in noninterest expense and a \$1.8 million increase in provision for loan losses.

Table of Contents**Net Interest Income**

	Year To Date					
	March 31, 2011			March 31, 2010		
	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
	<i>(Dollars in thousands)</i>					
Assets						
Interest-earning assets:						
Loans, net of unearned income:						
Taxable	\$ 1,571,471	\$ 21,840	5.63%	\$ 1,390,060	\$ 21,012	6.13%
Tax-exempt ⁽¹⁾	5,119	77	6.14%	5,319	80	6.14%
Total loans	1,576,590	21,917	5.63%	1,395,379	21,092	6.13%
Investment securities:						
Taxable	175,378	1,391	3.17%	198,407	1,953	3.94%
Tax-exempt ⁽²⁾	11,705	184	6.28%	11,706	181	6.21%
Total investment securities	187,083	1,575	3.38%	210,113	2,134	4.08%
Interest-bearing deposits	66,561	41	0.25%	142,443	93	0.26%
Federal funds sold	904		0.07%	603		0.06%
Total interest-earning assets	1,831,138	\$ 23,533	5.21%	1,748,538	\$ 23,319	5.41%
Noninterest-earning:						
Cash and due from banks	31,879			11,515		
Allowance for loan losses	(28,346)			(29,347)		
Premises and equipment, net	19,689			18,197		
Other real estate	21,271			24,522		
Other assets	84,413			79,744		
Total assets	\$ 1,960,044			\$ 1,853,169		
Liabilities and shareholders equity						
Interest-bearing liabilities:						
Demand deposits	\$ 415,771	\$ 688	0.67%	\$ 259,554	\$ 559	0.87%
Savings deposits	407,759	1,121	1.11%	441,900	1,792	1.65%
Time deposits	615,735	2,723	1.79%	690,926	4,525	2.66%
Total interest-bearing deposits	1,439,265	4,532	1.28%	1,392,380	6,876	2.00%
Federal funds purchased			%			%
Securities sold under agreements to repurchase	26,683	166	2.53%	20,382	62	1.24%

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Other short-term borrowings	1,000	9	3.70%	27,500	270	3.98%
Subordinated debt	67,527	1,121	6.73%	67,527	1,117	6.71%
Long-term debt	74,000	445	2.44%	50,000	343	2.78%
Total interest-bearing liabilities	1,608,475	6,273	1.58%	1,557,789	8,668	2.26%
Noninterest-bearing:						
Demand deposits	188,386			153,430		
Other liabilities	22,524			11,999		
Shareholders' equity	140,659			129,951		
Total liabilities and shareholders' equity	\$ 1,960,044			\$ 1,853,169		
Net interest income/spread		\$ 17,260	3.63%		\$ 14,651	3.15%
Net interest margin			3.82%			3.40%

(1) Interest income includes the effect of taxable equivalent adjustment for 2011 and 2010 of \$26,000 and \$28,000, respectively.

(2) Interest income includes the effect of taxable-equivalent adjustment for 2011 and 2010 of \$62,000 and \$59,000, respectively.

Net interest income for the first quarter of 2011 increased \$2.6 million or 17.9% to \$17.2 million when compared to the same period in 2010 due primarily to a decrease of \$2.4 million in interest expense. The average balance of loans outstanding for the first quarter of 2011 increased \$181.2 million or 13.0% to \$1.577 billion when compared to the same period in 2010. The yield on average loans outstanding for the period decreased 50 basis points to 5.63% when compared to the same period in 2010 primarily due to a decrease in yield on indirect automobile loans in response to competitive pressures as management took steps to grow the loan portfolio. Somewhat offsetting this decrease in rate was a decrease in investment in lower interest yielding interest-bearing deposits from \$142.4 million at March 31, 2010, to \$66.6 million at March 31, 2011, due to improved loan demand. The 68 basis point decrease in the cost of interest-bearing liabilities was higher than the 20 basis point decrease in the yield on interest-earning assets, resulting in a 48 basis point increase in net interest spread.

Table of Contents

The Bank manages its net interest spread and net interest margin based primarily on its loan and deposit pricing. As part of management's concerted effort to reduce the cost of funds on deposits, there was a shift in the mix of deposits from higher cost certificate of deposits to lower cost savings and money market accounts. Management will continue to review its deposit pricing in 2011 and forecasts a continued decrease to cost of funds as higher priced certificates of deposit and brokered deposits mature and reset to lower interest rates.

Provision for Loan Losses

The allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management's evaluation of the loan portfolio including loan portfolio concentrations, current economic conditions, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management's judgment, require consideration in estimating loan losses. Loans are charged off or charged down when, in the opinion of management, such loans are deemed to be uncollectible or not fully collectible. Subsequent recoveries are added to the allowance.

For all loan categories, historical loan loss experience, adjusted for changes in the risk characteristics of each loan category, current trends, and other factors, is used to determine the level of allowance required. Additional amounts are allocated based on the probable losses of individual impaired loans and the effect of economic conditions on both individual loans and loan categories. Since the allocation is based on estimates and subjective judgment, it is not necessarily indicative of the specific amounts of losses that may ultimately occur.

The allowance for loan losses for homogenous pools is allocated to loan types based on historical net charge-off rates adjusted for any current trends or other factors. The specific allowance for individually reviewed nonperforming loans and loans having greater than normal risk characteristics is based on a specific loan impairment analysis.

In determining the appropriate level for the allowance, management ensures that the overall allowance appropriately reflects a margin for the imprecision inherent in most estimates of the range of probable credit losses. This additional amount, if any, is reflected in the overall allowance. Management believes the allowance for loan losses is adequate to provide for losses inherent in the loan portfolio at March 31, 2011 (see Asset Quality).

The provision for loan losses for the first three months of 2011 was \$5.8 million compared to \$4.0 million for the same period in 2010. The increase was a result of an increase in general reserves related to growth in the loan portfolio and to an increase in specific reserves. From January 1, 2008 to March 31, 2011, net charge-offs were \$75.1 million and the Company recorded an aggregate provision for loan losses of \$88.3 million. For every dollar of net charge-offs realized, the Company recorded \$1.17 in provision during this period.

Table of Contents

The following schedule summarizes changes in the allowance for loan losses for the periods indicated:

	Three Months Ended		Year Ended
	March 31,		December
	2011	2010	2010
	<i>(Dollars in thousands)</i>		
Balance at beginning of period	\$ 28,082	\$ 30,072	\$ 30,072
Charge-offs:			
Commercial, financial and agricultural	93	14	883
SBA	178	79	381
Real estate-construction	2,501	2,338	11,274
Real estate-mortgage	105	54	656
Consumer installment	1,550	2,344	7,086
Total charge-offs	4,427	4,829	20,280
Recoveries:			
Commercial, financial and agricultural	7	1	23
SBA	14		5
Real estate-construction	51	61	361
Real estate-mortgage		1	8
Consumer installment	192	193	768
Total recoveries	264	256	1,165
Net charge-offs	4,163	4,573	19,115
Provision for loan losses	5,775	3,975	17,125
Balance at end of period	\$ 29,694	\$ 29,474	\$ 28,082
Annualized ratio of net charge-offs to average loans	1.19%	1.45%	2.00%
Allowance for loan losses as a percentage of loans at end of period	2.07%	2.30%	1.44%

Substantially all of the consumer installment loan net charge-offs in the first three months of 2011 and 2010 were from the indirect automobile loan portfolio. Consumer installment loan net charge-offs decreased \$793,000 to \$1.4 million for the three months ended March 31, 2011, compared to the same period in 2010 as the overall economy improved and there was an associated reduction in the unemployment rate. The annualized ratio of net charge-offs to average consumer loans outstanding was 0.76% and 1.44% during the first three months of 2011 and 2010, respectively.

Construction loan net charge-offs were \$2.5 million in the first three months of 2011 compared to \$2.3 million in the same period of 2010. Management will continue to monitor closely and aggressively address credit quality and trends in the residential construction loan portfolio.

Noninterest Income

Noninterest income for the first quarter of 2011 was \$11.7 million compared to \$6.5 million for the same period in 2010, an increase of \$5.2 million for the three month period. The increase was a result of higher income from mortgage banking activities, and higher income from SBA lending activities.

For the first quarter of 2011 compared to the same period in 2010, income from mortgage banking activities increased \$2.7 million compared to the same period in 2010 due to a \$2.1 million increase in the gain on loans sold, and a \$448,000 increase in other fee income. Mortgage loans sold totaled \$311 million for the first quarter of 2011 compared to \$181 million sold in the first quarter of 2010. Originations totaled \$211 million in the first quarter of 2011 compared to \$176 million for the same period in 2010. Historically low interest rates and an increase in origination staff contributed to the increase in the volume of loans originated.

For the first quarter of 2011 compared to the same period in 2010, income from SBA lending activities increased \$2.1 million due to an increase in the gain on loans sold. SBA loans sold totaled \$24.7 million for the first quarter of 2011 compared to zero sold in the first quarter 2010 because of the updated accounting guidance for transfers of financial assets effect January 1, 2010. With the improvement in credit markets, demand for loan sales and therefore the market price and profit on loan sales continued to improve in 2011.

Table of Contents**Noninterest Expense**

Noninterest expense was \$20.5 million for the first quarter of 2011, compared to \$17.0 million for the same period in 2010, an increase of \$3.5 million or 20.5%. The increase was a result of higher salaries and benefits expense which increased \$1.9 million or 21.8% as a result of the expansion of the mortgage division and an increase in lenders in the SBA, Commercial, Private Banking and Indirect Auto Lending divisions. Other operating expense increased \$812,000 or 44.2% due to higher other losses primarily related to the establishment of certain mortgage lending reserves, higher credit reporting expense due to loan growth in the mortgage division, higher advertising expenses from an outdoor advertising campaign in 2011, and higher other operating expense related primarily to the increased mortgage originations. Other real estate expense increased \$289,000 or 13.3% to \$2.5 million due primarily to higher write-downs related to ORE and foreclosure expenses.

	Three Months Ended March 31,			
	2011		2010	
	\$	%	\$	%
	<i>(Dollars in thousands)</i>			
Writedown of ORE	\$ 1,600	65.1%	\$ 1,367	63.0%
ORE real property taxes	129	5.2	227	10.5
Foreclosure expense	468	19.0	368	17.0
ORE misc. expense	261	10.7	207	9.5
Cost of operation of ORE	\$ 2,458	100.0%	\$ 2,169	100.0%

Provision for Income Taxes

The provision for income taxes for the first quarter of 2011 was \$766,000, compared to a benefit of \$93,000 for the same period in 2010. The increased income tax expense in 2011 was primarily the result of an increase in income before taxes. The effective income tax rate at March 31, 2011, differs from the statutory rate primarily due to benefits related to state income tax expense and increases in the cash surrender value of life insurance.

Taxes are accounted for in accordance with ASC 740-10-05. Under the liability method, deferred tax assets and liabilities (net DTA) are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. A charge to establish a valuation allowance is recognized if, based on the weight of available evidence, it is more likely than not (a likelihood of more than 50 percent) some portion or all of the deferred tax assets will not be realized.

Four sources of taxable income are considered in determining whether a valuation allowance is required, included as set forth within ASC 740: taxable income in prior years, future reversals of existing taxable temporary differences, tax planning strategies and future taxable income. Management has concluded that it will more likely than not realize the benefit of its net DTA as of March 31, 2011, based to a large extent on its reliance on projections of future taxable income. Management believes that sufficient taxable income will be present in near term future periods to fully realize these net DTAs.

Management also recognizes that the actual results could not only be impacted by the operational decisions it makes and strategies it pursues, but also by factors beyond its control and that can be difficult to predict such as macro and/or regional economic trends. Management continues to see improvement in certain key drivers of the Company's operational performance such as credit, pricing, and expenses. However, the general economic conditions, while showing continued signs of improvement, remain adverse with elevated unemployment and uncertainty related to the future interest rate environment and real estate values in its primary markets. As a result, the Company's net DTA of \$16.7 million as of March 31, 2011, could require a partial or full valuation allowance in future periods to the extent future taxable income does not occur at levels sufficient to support the amounts projected to be needed to realize the net DTA and Projections of future taxable income are required to be revised. The deferred tax asset balance was \$16.6 million at December 31, 2010 and \$12.8 million at March 31, 2010.

Financial Condition

Total assets were \$1.999 billion at March 31, 2011, compared to \$1.945 billion at December 31, 2010, an increase of \$53.3 million, or 2.7%. This increase was due to an increase of \$78.0 million in cash and cash equivalents, \$48.4 million in investments available-for-sale, and a \$28.1 million increase in loans, somewhat offset by a \$94.9 million decrease in loans held-for-sale.

Cash and cash equivalents increased \$78.0 million or 163.4% to \$125.8 million at March 31, 2011, compared to December 31, 2010. This balance varies with the Bank's liquidity needs and is influenced by scheduled loan closings, investment purchases, timing of customer deposits, and loan sales.

Investment securities available-for sale increased \$48.4 million or 29.9% to \$209.8 million at March 31, 2011, compared to December 31, 2010. In 2010, the Company completed several investment purchases and sales in an effort to extend the maturity of the portfolio, to enact tax strategies and to improve the risk based capital requirement profile of the investment portfolio. In 2011, the Bank continued to implement these strategies. The Bank purchased \$53.7 million in new securities including \$43.5 million in GNMA securities and \$10.2 million in FHLB step-up securities. These purchases were primarily funded with excess liquidity generated by core deposit growth.

Table of Contents

Loans increased \$28.1 million or 2.0% to \$1.431 billion at March 31, 2011, compared to \$1.403 billion at December 31, 2010. The increase in loans was primarily the result of an increase in consumer loans of \$40.4 million or 5.6% to \$756.6 million. Consumer installment loans increased as the Bank grew its indirect automobile loan portfolio by expanding its lending area. Somewhat offsetting these increases was a decrease in real estate construction loans of \$14.2 million or 12.4% to \$101.0 million. As the slow real estate market continued during the first three months of 2011, demand for construction loans continued to be limited and the portfolio balance continued to decrease including \$3.2 million in loans that were transferred to other real estate.

Loans held-for-sale decreased \$94.9 million or 45.2% to \$115.0 million at March 31, 2011, compared to December 31, 2010. The decrease was due primarily to a decrease in mortgage loans held-for-sale as a result of an increase in mortgage interest rates during the first quarter of 2011. As interest rates increased, origination volume decreased from \$411 million in the fourth quarter of 2010 to \$211 million in the first quarter of 2011.

The following schedule summarizes our total loans at March 31, 2011 and December 31, 2010:

	March 31, 2011	December 31, 2010
	<i>(In thousands)</i>	
Loans:		
Commercial	\$ 387,673	\$ 384,220
SBA loans	92,838	94,282
Total commercial loans	480,511	478,502
Construction	100,976	115,224
Indirect loans	736,482	695,754
Installment loans	20,121	20,431
Total consumer loans	756,603	716,185
First mortgage loans	34,957	34,367
Second mortgage loans	58,446	59,094
Total mortgage loan	93,403	93,461
Loans	1,431,493	1,403,372
Allowance for loan losses	(29,694)	(28,082)
Loans, net of allowance	\$ 1,401,799	\$ 1,375,290
Total Loans:		
Loans	\$ 1,431,493	\$ 1,403,372
Loans Held-for-Sale:		
Residential mortgage	50,573	155,029
Indirect	30,000	30,000
SBA	34,432	24,869

115,005	209,898
\$ 1,546,498	\$ 1,613,270

Table of Contents**Asset Quality**

The following schedule summarizes our asset quality at March 31, 2011 and December 31, 2010:

	March 31, 2011	December 31, 2010
	<i>(Dollars in thousands)</i>	
Nonperforming assets:		
Nonaccrual loans	\$ 72,515	\$ 76,545
Repossessions	1,438	1,119
Other real estate	18,383	20,525
 Total nonperforming assets	 92,336	 98,189
Other classified assets	34,506	39,221
 Total classified assets	 \$ 126,842	 \$ 137,410
 Includes SBA guaranteed loans of approximately	 \$ 4,502	 \$ 7,818
 Loans 90 days past due and still accruing	 \$	 \$
 Allowance for loan losses	 \$ 29,694	 \$ 28,082
 Ratio of loans past due and still accruing to loans	 %	 %
 Ratio of nonperforming assets to total loans, ORE, and repossessions	 5.90%	 6.01%
 Allowance to period-end loans	 2.07%	 2.00%
 Allowance to nonaccrual loans and repossessions (coverage ratio)	 .40x	 .36x
 Classified assets to tier one capital and allowance for loan losses	 58.51%	 66.56%

The \$72.5 million in nonaccrual loans at March 31, 2011, included \$49.8 million in residential construction related loans, \$17.5 million in commercial and SBA loans and \$5.2 million in retail and consumer loans. Of the \$49.8 million in residential construction related loans on nonaccrual, \$13.1 million was related to 83 single family construction loans with completed homes and homes in various stages of completion, \$26.8 million was related to 721 single family developed lots, and \$9.9 million related to other loans.

The \$18.4 million in other real estate at March 31, 2011, was made up of seven commercial properties with a balance of \$3.0 million and the remainder were residential construction related balances which consisted of \$6.7 million in 61 residential single family homes completed or substantially completed, \$8.2 million in 386 single family developed lots, and \$490,000 in one parcel of undeveloped land.

The Bank makes standard representations and warranties in the normal course of selling mortgage loans in the secondary market. We have not experienced any material repurchase requests as a result of these obligations related to the representations and warranties. The Bank does not securitize the mortgages it originates.

Deposits

March 31, 2011	December 31, 2010
\$ %	\$ %
<i>(Dollars in millions)</i>	

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Core deposits ⁽¹⁾	\$	1,353.8	80.7%	\$	1,304.5	80.9%
Time deposits greater than \$100,000		271.8	16.2		246.3	15.2
Brokered deposits		52.5	3.1		62.5	3.9
Total deposits	\$	1,678.1	100.0%	\$	1,613.3	100.0%

(1) Core deposits include noninterest-bearing demand, money market and interest-bearing demand, savings deposits, and time deposits less than \$100,000.

Total deposits at March 31, 2011, were \$1.678 billion compared to \$1.613 billion at December 31, 2010, a \$65 million or 4.0% increase. Along with the increase in total deposits, the designed change to the deposit mix and interest rate paid on deposits demonstrates the Company's commitment to improved net interest margin and liquidity. Time deposits greater than \$100,000 increased \$25.5 million or 10.4% to \$271.8 million. Savings deposits increased \$20.8 million or 5.2% to \$418.8 million. Noninterest-bearing demand deposits increased \$15.3 million or 8.2% to \$200.9 million. Interest-bearing demand and money market accounts increased \$2.8 million or 0.7% to \$430.4 million. Time deposits greater than \$100,000 increased as management began to prepare for future increases in interest rates by lengthening deposit maturities. Savings accounts increased as customers sought higher yields while still maintaining liquidity. Noninterest-bearing demand accounts increased primarily due to unlimited protection from the FDIC under the Temporary Liquidity Guarantee Program as well as increases in deposits associated with mortgage and SBA escrow accounts. Interest-bearing demand and money market account balances increased as a result of an advertising campaign.

Table of Contents**Other Long-Term Debt**

Other long-term debt decreased \$5.0 million or 6.7% to \$70.0 million at March 31, 2011, compared to \$75.0 million at December 31, 2010. The decrease is a result of the reclassification from long-term borrowings of a FHLB advance to short term borrowings. The \$5.0 million 3.29% FHLB advance matures March 12, 2012.

	March 31, 2011	December 31, 2010
	(In thousands)	
Long-Term Debt		
FHLB three year Fixed Rate Advance with interest at 1.76% maturing July 16, 2013	\$ 25,000	\$ 25,000
FHLB four year Fixed Rate Advance with interest at 3.2875% maturing March 12, 2012		5,000
FHLB five year European Convertible Advance with interest at 2.395% maturing March 12, 2013, with a one-time FHLB conversion option to reprice to a three-month LIBOR-based floating rate at the end of two years	5,000	5,000
FHLB five year European Convertible Advance with interest at 2.79% maturing March 12, 2013, with a one-time FHLB conversion option to reprice to a three-month LIBOR-based floating rate at the end of three years	5,000	5,000
FHLB four year Fixed Rate Credit Advance with interest at 3.24% maturing April 2, 2012	2,500	2,500
FHLB five year European Convertible Advance with interest at 2.40% maturing April 3, 2013, with a one-time FHLB conversion option to reprice to a three-month LIBOR-based floating rate at the end of two years	2,500	2,500
FHLB four year Fixed Rate Credit Advance with interest at 2.90% maturing March 11, 2013	15,000	15,000
FHLB three year Fixed Rate Credit Advance with interest at 2.56% maturing April 13, 2012	15,000	15,000
Total long-term debt	\$ 70,000	\$ 75,000

Subordinated Debt

The Company has five unconsolidated business trust (trust preferred) subsidiaries that are variable interest entities. The Company's subordinated debt consists of the outstanding obligations of the five trust preferred issues and the amounts to fund the investments in the common stock of those entities.

The following schedule summarizes our subordinated debt at March 31, 2011:

Type	Issued ⁽¹⁾	Subordinated Debt		Interest Rate	
		<i>(Dollars in thousands)</i>			
Trust Preferred	March 8, 2000	\$	10,825	Fixed @	10.875%
Trust Preferred	July 19, 2000		10,309	Fixed @	11.045%
Trust Preferred	June 26, 2003		15,464	Variable @	3.408% ⁽²⁾
Trust Preferred	March 17, 2005		10,310	Variable @	2.199% ⁽³⁾
Trust Preferred	August 20, 2007		20,619	Fixed @	6.620% ⁽⁴⁾
		\$	67,527		

- (1) Each trust preferred security has a final maturity thirty years from the date of issuance.
- (2) Reprices quarterly at a rate 310 basis points over three month LIBOR and is subject to refinancing or repayment at par with regulatory approval.
- (3) Reprices quarterly at a rate 189 basis points over three month LIBOR.
- (4) Five year fixed rate, and then reprices quarterly at a rate 140 basis points over three month LIBOR.

Table of Contents**Liquidity and Capital Resources**

Market and public confidence in our financial strength and that of financial institutions in general will largely determine the access to appropriate levels of liquidity. This confidence is significantly dependent on our ability to maintain sound credit quality and the ability to maintain appropriate levels of capital resources.

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. Management measures the liquidity position by giving consideration to both on-balance sheet and off-balance sheet sources of and demands for funds on a daily and weekly basis. In addition, because FSC is a separate entity and apart from the Bank, it must provide for its own liquidity. FSC is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities.

Sources of the Bank's liquidity include cash and cash equivalents, net of Federal requirements to maintain reserves against deposit liabilities; investment securities eligible for sale or pledging to secure borrowings from dealers and customers pursuant to securities sold under agreements to repurchase (repurchase agreements); loan repayments; loan sales; deposits and certain interest-sensitive deposits; brokered deposits; a collateralized line of credit at the Federal Reserve Bank of Atlanta (FRB) Discount Window; a collateralized line of credit from the Federal Home Loan Bank of Atlanta (FHLB); and borrowings under unsecured overnight Federal funds lines available from correspondent banks. Substantially all of FSC's liquidity is obtained from subsidiary service fees and dividends from the Bank, which is limited by applicable law. The principal demands for liquidity are new loans, anticipated fundings under credit commitments to customers and deposit withdrawals.

Management seeks to maintain a stable net liquidity position while optimizing operating results, as reflected in net interest income, the net yield on interest-earning assets and the cost of interest-bearing liabilities in particular. Our Asset/Liability Management Committee (ALCO) meets regularly to review the current and projected net liquidity positions and to review actions taken by management to achieve this liquidity objective. Managing the levels of total liquidity, short-term liquidity, and short-term liquidity sources continues to be an important exercise because of the coordination of the projected mortgage, SBA and indirect automobile loan production and sales, loans held-for-sale balances, and individual loans and pools of loans sold anticipated to increase from time to time during the year.

In addition to the ability to increase brokered deposits and retail deposits, as of March 31, 2011, we had the following sources of available unused liquidity:

	March 31, 2011
	<i>(In thousands)</i>
Unpledged securities	\$ 101,000
FHLB advances	16,000
FRB lines	195,000
Unsecured Federal funds lines	47,000
Additional FRB line based on eligible but unpledged collateral	256,000
Total sources of available unused liquidity	\$ 615,000

The Company's net liquid asset ratio, defined as federal funds sold, investments maturing within 30 days, unpledged securities, available unsecured federal funds lines of credit, FHLB borrowing capacity and available brokered certificates of deposit divided by total assets was 20.5% at March 31, 2010, 16.1% at December 31, 2010 and 23.3% at March 31, 2011.

Shareholders' Equity

Shareholders' equity was \$141.6 million at March 31, 2011, and \$140.5 million at December 31, 2010. The increase in shareholders' equity in the first three months of 2011 was primarily the result of net income.

At March 31, 2011 and December 31, 2010, the Company exceeded all minimum capital ratios required by the FRB, as reflected in the following schedule:

Capital Ratios:	FRB Minimum Capital Ratio	March 31, 2011	December 31, 2010
Leverage	4.00%	9.55%	9.36%
Risk-Based Capital			
Tier I	4.00	11.55	10.87
Total	8.00	13.94	13.28

Table of Contents

The following table sets forth the capital requirements for the Bank under FDIC regulations and the Bank's capital ratios at March 31, 2011 and December 31, 2010, respectively:

Capital Ratios:	FDIC Regulations Well Capitalized	March 31, 2011	December 31, 2010
Leverage	5.00%	9.65%	9.49%
Risk-Based Capital			
Tier I	6.00	11.67	11.02
Total	10.00	13.54	12.89

FSC operates under a memorandum of understanding (MOU) with the FRB and the FDIC. The MOU requires that FSC submit quarterly reports to its regulators providing FSC parent only financial statements and written confirmation of compliance with the MOU. Additionally, the MOU requires that, prior to declaring or paying any cash dividends, purchasing or redeeming any treasury stock, or incurring any additional debt, FSC must obtain the written consent of its regulators.

On October 14, 2008, the U.S. Treasury announced the Troubled Asset Relief Program (TARP) Capital Purchase Program (the Program). On December 19, 2008, as part of the Program, Fidelity entered into a Letter Agreement (Letter Agreement) and a Securities Purchase Agreement Standard Terms with the Treasury, pursuant to which Fidelity agreed to issue and sell, and the Treasury agreed to purchase (1) 48,200 shares of Fidelity's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference of \$1,000 per share, and (2) a ten-year warrant to purchase up to 2,266,458 shares of the Company's common stock at an exercise price of \$3.19 per share, for an aggregate purchase price of \$48.2 million in cash. Pursuant to the terms of the Letter Agreement, the ability of Fidelity to declare or pay dividends or distributions of its common stock is subject to restrictions, including a restriction against increasing dividends from the last quarterly cash dividend per share (\$.01) declared on the common stock prior to December 19, 2008, as adjusted for subsequent stock dividends and other similar actions. In addition, as long as the preferred shares are outstanding, dividends payments are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. This restriction will terminate on the third anniversary of the date of issuance, December 19, 2011, of the preferred shares or, if earlier, the date on which the preferred shares have been redeemed in whole or the Treasury has transferred all of the preferred shares to third parties.

During the first three months of 2011 and 2010, we did not pay any cash dividends on our common stock. In April 2011, the Company approved the distribution of a stock dividend on May 12, 2011, of one share for every 200 shares owned on the record date. Dividends for the remainder of 2011 will be reviewed quarterly, with the declared and paid dividend consistent with current earnings, capital requirements and forecasts of future earnings.

Market Risk

Our primary market risk exposures are credit risk and interest rate risk and, to a lesser extent, liquidity risk. We have little or no risk related to trading accounts, commodities, or foreign exchange.

Interest rate risk is the exposure of a banking organization's financial condition and earnings ability to withstand adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk can pose a significant threat to assets, earnings, and capital.

Accordingly, effective risk management that maintains interest rate risk at prudent levels is essential to our success.

ALCO, which includes senior management representatives, monitors and considers methods of managing the rate and sensitivity repricing characteristics of the balance sheet components consistent with maintaining acceptable levels of changes in portfolio values and net interest income with changes in interest rates. The primary purposes of ALCO are to manage interest rate risk consistent with earnings and liquidity, to effectively invest our capital, and to preserve the value created by our core business operations. Our exposure to interest rate risk compared to established tolerances is reviewed on at least a quarterly basis by our Board of Directors.

Evaluating a financial institution's exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization's quantitative levels of exposure. When assessing the interest rate risk management process, we seek to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires us to assess the existing and potential future effects of changes in interest rates on our consolidated financial condition, including capital adequacy, earnings, liquidity, and, where appropriate, asset quality.

Table of Contents

Interest rate sensitivity analysis, referred to as equity at risk, is used to measure our interest rate risk by computing estimated changes in earnings and the net present value of our cash flows from assets, liabilities, and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net present value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in the market risk sensitive instruments in the event of a sudden and sustained 200, 300 and 400 basis point increase or decrease in market interest rates.

Our policy states that a negative change in net present value (equity at risk) as a result of an immediate and sustained 200 basis point increase or decrease in interest rates should not exceed the lesser of 2% of total assets or 15% of total regulatory capital. It also states that a similar increase or decrease in interest rates should not negatively impact net interest income or net income by more than 5% or 15%, respectively.

The most recent rate shock analysis indicated that the effects of an immediate and sustained increase or decrease of 200 basis points in market rates of interest would fall within policy parameters and approved tolerances for equity at risk, net interest income, and net income.

Rate shock analysis provides only a limited, point in time view of interest rate sensitivity. The gap analysis also does not reflect factors such as the magnitude (versus the timing) of future interest rate changes and asset prepayments. The actual impact of interest rate changes upon earnings and net present value may differ from that implied by any static rate shock or gap measurement. In addition, net interest income and net present value under various future interest rate scenarios are affected by multiple other factors not embodied in a static rate shock or gap analysis, including competition, changes in the shape of the Treasury yield curve, divergent movement among various interest rate indices, and the speed with which interest rates change.

Interest Rate Sensitivity

The major elements used to manage interest rate risk include the mix of fixed and variable rate assets and liabilities and the maturity and repricing patterns of these assets and liabilities. We perform a quarterly review of assets and liabilities that reprice and the time bands within which the repricing occurs. Balances generally are reported in the time band that corresponds to the instrument's next repricing date or contractual maturity, whichever occurs first. However, fixed rate indirect automobile loans, mortgage-backed securities, and residential mortgage loans are primarily included based on scheduled payments with a prepayment factor incorporated. Through such analyses, we monitor and manage our interest sensitivity gap to minimize the negative effects of changing interest rates.

The interest rate sensitivity structure within our balance sheet at March 31, 2011, indicated a cumulative net interest sensitivity asset gap of 18.41% when projecting out six months. When projecting forward one year, there was a cumulative net interest sensitivity asset gap of 13.57%. This information represents a general indication of repricing characteristics over time; however, the sensitivity of certain deposit products may vary during extreme swings in the interest rate cycle. Since all interest rates and yields do not adjust at the same velocity, the interest rate sensitivity gap is only a general indicator of the potential effects of interest rate changes on net interest income. Our policy states that the cumulative gap at six months and one year should generally not exceed 15% and 10%, respectively. The primary reason the Bank exceeded the policy is the temporary excess liquidity and cash equivalents. The policy exception has been reviewed and approved by the Asset Liability Committee after reviewing the current and projected interest rate environment.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Item 2 Market Risk and Interest Rate Sensitivity for quantitative and qualitative discussion about our market risk.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, Fidelity's management supervised and participated in an evaluation, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on, or as of the date of, that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by us

in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Table of Contents

Changes in Internal Control over Financial Reporting

There has been no change in the Company's internal control over financial reporting during the three months ended March 31, 2011, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II OTHER INFORMATION

Item 1. *Legal Proceedings*

We are a party to claims and lawsuits arising in the course of normal business activities. Although the ultimate outcome of all claims and lawsuits outstanding as of March 31, 2011, cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material adverse effect on our results of operations or financial condition.

Item 1A. *Risk Factors*

While the Company attempts to identify, manage, and mitigate risks and uncertainties associated with its business to the extent practical under the circumstances, some level of risk and uncertainty will always be present. Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2010, describes some of the risks and uncertainties associated with our business. These risks and uncertainties have the potential to materially affect our cash flows, results of operations, and financial condition. We do not believe that there have been any material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2010.

Item 6. *Exhibits*

(a) Exhibits. The following exhibits are filed as part of this Report.

- 3(a) Amended and Restated Articles of Incorporation of Fidelity Southern Corporation, as amended effective December 16, 2008 (incorporated by reference from Exhibit 3(a) to Fidelity Southern Corporation's Annual Report on Form 10-K for the year ended December 31, 2009)
- 3(b) By-Laws of Fidelity Southern Corporation, as amended (incorporated by reference from Exhibit 3(b) to Fidelity Southern Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007)
- 31.1 Certification of Principal Executive Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Principal Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIDELITY SOUTHERN CORPORATION

(Registrant)

Date: May 9, 2011

BY: /s/ James B. Miller, Jr.
James B. Miller, Jr.
Chief Executive Officer

Date: May 9, 2011

BY: /s/ Stephen H. Brolly
Stephen H. Brolly
Chief Financial Officer