TOTAL SYSTEM SERVICES INC Form 10-Q November 04, 2010

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549 FORM 10-O

(Mark One)

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended: September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

To

Commission file number <u>1-10254</u> Total System Services, Inc. www.tsvs.com

(Exact name of registrant as specified in its charter)

Georgia 58-1493818

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

One TSYS Way, Post Office Box 1755, Columbus, Georgia 31902

(Address of principal executive offices) (Zip Code)

(706) 649-2310

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\flat$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\flat$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

CLASS Common Stock, \$0.10 par value

OUTSTANDING AS OF: November 4, 2010

194,324,860 shares

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# TOTAL SYSTEM SERVICES, INC. Part I Financial Information Condensed Consolidated Balance Sheets (Unaudited)

(in thousands, except per share data)	September 30, 2010		December 31, 2009
Assets			
Current assets:			
Cash and cash equivalents	\$	372,600	450,254
Restricted cash		498	46,190
Accounts receivable, net of allowance for doubtful accounts and			
billing adjustments of \$5.4 million and \$6.3 million at 2010 and			
2009, respectively		264,775	231,162
Deferred income tax assets		7,195	11,302
Prepaid expenses and other current assets		100,980	68,527
Assets of discontinued operations		983	3,461
Total current assets		747,031	810,896
Property and equipment, net of accumulated depreciation and			
amortization of \$308.5 million and \$307.8 million at 2010 and			
2009, respectively		298,766	289,069
Computer software, net of accumulated amortization of			
\$214.3 million and \$190.5 million at 2010 and 2009, respectively		213,632	196,764
Contract acquisition costs, net of accumulated amortization of			
\$254.3 million and \$229.7 million at 2010 and 2009, respectively		144,553	128,038
Goodwill		321,219	165,896
Equity investments		74,024	75,495
Other intangible assets, net of accumulated amortization of			
\$24.4 million and \$16.7 million at 2010 and 2009, respectively		86,546	14,132
Other assets		35,184	27,940
Assets of discontinued operations			2,724
Total assets	\$	1,920,955	1,710,954
Liabilities			
Current liabilities:			
Current portion of long-term debt	\$	3,563	6,988
Current portion of obligations under capital leases		21,038	32,231
Accrued salaries and employee benefits		56,733	21,487
Accounts payable		10,296	6,289
Other current liabilities		127,128	152,742
Current liabilities of discontinued operations		380	1,042
Total current liabilities		219,138	220,779
Long-term debt, excluding current portion		192,522	192,367
Deferred income tax liabilities		56,072	47,162
Obligations under capital leases, excluding current portion		32,292	12,756
Other long-term liabilities		45,531	48,443
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Total liabilities		545,555	521,507			
Redeemable noncontrolling interest in consolidated subsidiary		116,728				
Equity Shareholders equity: Common stock \$0.10 par value. Authorized 600,000 shares; 201,331 and 200,860 issued at 2010 and 2009, respectively;						
194,533 and 197,180 outstanding at 2010 and 2009, respectively		20,131	20,086			
Additional paid-in capital		150,329	139,742			
Accumulated other comprehensive income, net		2,375	5,673			
Treasury stock, at cost (shares of 6,798 and 3,680 at 2010 and						
2009, respectively)		(115,449)	(69,950)			
Retained earnings		1,185,590	1,080,250			
Total shareholders equity		1,242,976	1,175,801			
Noncontrolling interests in consolidated subsidiaries		15,696	13,646			
Total equity		1,258,672	1,189,447			
Total liabilities and equity	\$	1,920,955	1,710,954			
See accompanying Notes to Unaudited Condensed Consolidated Financial Statements 3						

### TOTAL SYSTEM SERVICES, INC. Condensed Consolidated Statements of Income (Unaudited)

	Three month		Nine month Septemb	
(in thousands, except per share data) Total revenues	\$ 2010 433,236	2009 428,917	2010 1,277,586	2009 1,244,954
Cost of services Selling, general and administrative expenses	302,692 51,630	294,596 46,027	889,110 150,021	855,480 139,355
Total operating expenses	354,322	340,623	1,039,131	994,835
Operating income Nonoperating income (expenses)	78,914 31	88,294 575	238,455 (1,402)	250,119 (3,162)
Income from continuing operations before income taxes and equity in income of equity investments Income taxes	78,945 27,879	88,869 31,911	237,053 84,249	246,957 88,848
Income from continuing operations before equity in income of equity investments Equity in income of equity investments, net of tax	51,066 1,103	56,958 1,623	152,804 4,363	158,109 4,292
Income from continuing operations, net of tax Loss from discontinued operations, net of tax	52,169 (2,463)	58,581 (3,255)	157,167 (3,164)	162,401 (6,116)
Net income Net income attributable to noncontrolling interests	49,706 (3,963)	55,326 (300)	154,003 (7,230)	156,285 (1,286)
Net income attributable to TSYS common shareholders	\$ 45,743	55,026	146,773	154,999
Basic earnings per share (EPS) (Note 15)*: Income from continuing operations to TSYS common shareholders Loss from discontinued operations to TSYS common shareholders	\$ 0.25 (0.01)	0.30 (0.02)	0.76 (0.02)	0.82 (0.03)
Net income attributable to TSYS common shareholders	\$ 0.23	0.28	0.74	0.79

#### Diluted EPS\*:

Income from continuing operations to TSYS common shareholders	\$	0.25	0.30	0.76	0.82
Loss from discontinued operations to TSYS common shareholders		(0.01)	(0.02)	(0.02)	(0.03)
Net income attributable to TSYS common shareholders	\$	0.23	0.28	0.74	0.79
Amounts attributable to TSYS common shareholders:					
Income from continuing operations	\$	48,206	58,281	149,937	161,115
Loss from discontinued operations	·	(2,463)	(3,255)	(3,164)	(6,116)
Net income	\$	45,743	55,026	146,773	154,999

<sup>\*</sup> Note: Basic and diluted EPS amounts for continuing operations and net income do not total due to rounding.

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements

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### TOTAL SYSTEM SERVICES, INC. Condensed Consolidated Statements of Cash Flows (Unaudited)

	Nine months ended September 30,	
(in thousands)	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 154,003	156,285
Adjustments to reconcile net income to net cash provided by operating		
activities:		
Net gain on foreign currency	34	2,857
Equity in income of equity investments, net of tax	(4,363)	(4,292)
Dividends received from equity investments	6,572	4,942
Depreciation and amortization	119,107	117,514
Amortization of debt issuance costs	115	115
Share-based compensation	11,727	13,245
Excess tax benefit from share-based payment arrangements	(111)	(6)
Provisions for (recoveries of) bad debt expenses and billing adjustments	(162)	3,855
Charges for transaction processing provisions	2,860	4,993
Deferred income tax expense (benefit)	13,022	(3,716)
Loss (gain) on disposal of equipment, net	224	(20)
Loss on disposal of subsidiary	1,641	5,701
Changes in operating assets & liabilities:		
Accounts receivable	(33,997)	6,095
Prepaid expenses, other current assets and other long-term assets	(22,352)	23,770
Accounts payable	34,340	(331)
Accrued salaries and employee benefits	(27,616)	(16,166)
Other current liabilities and other long-term liabilities	24,858	18,215
Net cash provided by operating activities	279,902	333,056
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property and equipment, net	(29,848)	(21,344)
Additions to licensed computer software from vendors	(27,224)	(18,710)
Additions to internally developed computer software	(15,220)	(19,367)
Proceeds from disposition, net of expense paid and cash disposed	4,224	1,991
Cash used in acquisitions, net of cash acquired	(148,531)	(294)
Additions to contract acquisition costs	(42,774)	(23,711)
Net cash used in investing activities	(259,373)	(81,435)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from borrowings of long-term debt		5,334
Dividends paid on common stock	(41,432)	(41,406)
Repurchase of common stock	(46,228)	(329)
Subsidiary dividends paid to noncontrolling shareholders	(250)	(235)
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Excess tax benefit from share-based payment arrangements Principal payments on long-term debt borrowings and capital lease		111	6		
obligations		(11,938)	(13,178)		
Proceeds from exercise of stock options		543	2		
Net cash used in financing activities		(99,194)	(49,806)		
CASH AND CASH EQUIVALENTS:		1.710	(4, 602)		
Effect of exchange rate changes on cash and cash equivalents		1,310	(1,693)		
Net increase (decrease) in cash and cash equivalents		(77,355)	200,122		
Cash and cash equivalents at beginning of period		449,955	220,019		
Cash and cash equivalents at end of period	\$	372,600	420,141		
Supplemental cash flow information:					
Interest paid	\$	1,867	2,481		
Income taxes paid, net	\$	102,922	59,142		
See accompanying Notes to Unaudited Condensed Consolidated Financial Statements 5					

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#### TOTAL SYSTEM SERVICES, INC.

#### **Notes to Unaudited Condensed Consolidated Financial Statements**

#### **Note 1** Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Total System Services, Inc.® (TSYS® or the Company) include the accounts of TSYS and its wholly and majority owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

These financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all information and footnotes necessary for a fair presentation of financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America. The preparation of the consolidated financial statements requires management of the Company to make a number of estimates and assumptions relating to the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. These estimates and assumptions are developed based upon all information available. Actual results could differ from estimated amounts. All adjustments, consisting of normal recurring accruals, which, in the opinion of management, are necessary for a fair presentation of financial position and results of operations for the periods covered by this report, have been included.

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the Company s summary of significant accounting policies, consolidated financial statements and related notes appearing in the Company s Annual Report on Form 10-K for the year ended December 31, 2009. Results of interim periods are not necessarily indicative of results to be expected for the year.

As a result of the sale of certain assets and liabilities of TSYS POS Systems and Services, LLC (TPOS), which was involved in the third-party POS terminal deployment business, as discussed in Note 2, the Company s financial statements reflect TPOS as discontinued operations. The Company segregated the net assets, net liabilities and operating results from continuing operations on the Unaudited Condensed Consolidated Balance Sheets and Unaudited Condensed Consolidated Statements of Income for all periods presented.

Certain reclassifications have been made to the 2009 financial statements to conform to the presentation adopted in 2010.

#### **Note 2 Discontinued Operations**

The Company sold certain assets and liabilities of TPOS on September 30, 2010. The sale of certain assets and liabilities of TPOS was the result of management s decision during the third quarter of 2010 to divest non-strategic businesses and focus resources on core products and services. The Company had a pre-tax goodwill impairment of \$2.2 million (approximately \$1.5 million after-tax) related to TPOS, which was included in discontinued operations as part of the sale. TPOS was part of the Merchant Services segment and was not considered a significant component of the segment. This transaction resulted in the assumed lease of its Sacramento, California, facility and the closure of its Columbus, Georgia-based distribution center.

TSYS will continue to use the buyer in a referral arrangement for customers who approach TSYS Acquiring Solutions for terminal services, and will also subcontract existing relationships to the buyer for a period no longer than two years.

TPOS was not a significant component of the Merchant Services segment, nor TSYS consolidated results.

The Company sold TSYS Total Debt Management, Inc. (TDM) on August 31, 2009. The sale of the TDM business was the result of management s decision to divest non-strategic businesses and focus resources on core products and services. TDM was part of the North America Services segment.

In accordance with the provisions of Accounting Standards Codification (ASC) 205, *Presentation of Financial Statements*, the Company determined the TPOS business became a discontinued operation in the third quarter of 2010.

The following table presents the summarized results of discontinued operations for the three and nine months ended September 30, 2010, as compared to 2009:

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	Three	e months en 30	ded September	Nir	Nine months ended September 30,		
(in thousands)	2	010	2009		2010	2009	
Revenues before reimbursable items	\$	2,757	8,631	\$	7,506	28,492	
Total revenues		2,757	46,378		7,506	178,749	
Operating (loss) income		(499)	137		(1,671)	(4,266)	
Income taxes		(168)	82		(556)	(1,423)	
(Loss) income from discontinued							
operations, net of tax		(331)	63		(1,116)	(2,799)	
Loss on disposition, net of tax	(	(2,132)	(3,317)		(2,048)	(3,317)	

#### nm = not meaningful

The Unaudited Condensed Consolidated Statements of Cash Flows include TPOS through the date of disposition and are not considered material.

The following table presents the quarterly and year-to-date summary of 2009 consolidated financial results for TSYS with TPOS and TDM classified as discontinued operations:

	March	Three m	onths ended September	December	Tw	relve months ended
	31,	June 30,	30,	31,	De	ecember 31,
(in thousands)	2009	2009	2009	2009	DC	2009
Total revenues	\$ 406,795	409,242	428,917	432,529	\$	1,677,483
Cost of services Selling, general and	282,910	277,974	294,596	294,403		1,149,883
administrative expenses	45,114	48,214	46,027	44,218		183,573
Total operating expenses	328,024	326,188	340,623	338,621		1,333,456
Operating income	78,771	83,054	88,294	93,908		344,027
Nonoperating income (loss)	(1,458)	(2,279)	575	(279)		(3,441)
Income from continuing operations before income taxes and equity in income of equity						
investments	77,313	80,775	88,869	93,629		340,586
Income taxes	27,657	29,280	31,911	33,002		121,850
Income from continuing operations before equity in						
income of equity investments Equity in income of equity	49,656	51,495	56,958	60,627		218,736
investments, net of tax	1,043	1,626	1,623	2,694		6,986
Income from continuing operations, net of tax	50,699	53,121	58,581	63,321		225,722
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Income (loss) from discontinued operations, net of tax	(3,758)	897	(3,255)	(429)	(6,545)
Net income	46,941	54,018	55,326	62,892	219,177
Net income attributable to noncontrolling interests	(415)	(571)	(300)	(2,678)	(3,964)
Net income attributable to TSYS common shareholders	\$ 46,526	53,447	55,026	60,214	\$ 215,213
Income from continuing operations, net of tax attributable to TSYS common shareholders	\$ 50,284	52,550	58,281	60,643	\$ 221,758
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The following table presents the quarterly and year-to-date summary of 2010 consolidated financial results for TSYS with TPOS and TDM classified as discontinued operations:

	Three months ended				Nine months ended	
(in thousands)	March 31, 2010	June 30, 2010	September 30, 2010	Se	ptember 30, 2010	
Total revenues Cost of services Selling, general and administrative expenses	\$413,464 290,538 43,213	430,886 295,880 55,178	433,236 302,692 51,630	\$	1,277,586 889,110 150,021	
Total operating expenses	333,751	351,058	354,322		1,039,131	
Operating income Nonoperating income (loss)	79,713 (261)	79,828 (1,172)	78,914 31		238,455 (1,402)	
Income from continuing operations before income taxes and equity in income of equity investments Income taxes	79,452 28,097	78,656 28,273	78,945 27,879		237,053 84,249	
Income from continuing operations before equity in income of equity investments Equity in income of equity investments, net of tax	51,355 894	50,383 2,366	51,066 1,103		152,804 4,363	
Income from continuing operations, net of tax Loss from discontinued operations, net of tax	52,249 (428)	52,749 (273)	52,169 (2,463)		157,167 (3,164)	
Net income Net income attributable to noncontrolling	51,821	52,476	49,706		154,003	
interests	(493)	(2,774)	(3,963)		(7,230)	
Net income attributable to TSYS common shareholders	\$ 51,328	49,702	45,743	\$	146,773	
Income from continuing operations, net of tax attributable to TSYS common shareholders	\$ 51,756	49,975	48,206	\$	149,937	

#### **Note 3** Fair Value Measurement

ASC 820, Fair Value Measurements and Disclosure, previously referred to as Statements of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements, requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped, based on significant level of inputs. The three-tier fair value hierarchy, which prioritizes the inputs used in the valuation methodologies, is as follows:

Level 1 Quoted prices for identical assets and liabilities in active markets.

**Level 2** Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

**Level 3** Unobservable inputs for the asset or liability.

In February 2007, the Financial Accounting Standards Board (FASB) issued authoritative guidance under ASC 825, *Financial Instruments*, previously referred to as SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. ASC 825 permits the Company to choose to measure many financial instruments and certain other items at fair value. Upon adoption of the guidance on January 1, 2008, TSYS did not elect the fair value option for any financial instrument it did not currently report at fair value.

Goodwill and certain intangible assets not subject to amortization are assessed annually for impairment in the second quarter of each year using fair value measurement techniques. Specifically, goodwill impairment is determined using a two-step test. The first step of the goodwill impairment test is used to identify potential impairment by comparing the fair value of a reporting unit with its book value, including goodwill. If the fair value of the reporting unit exceeds its book value, goodwill is considered not impaired and the second step of the impairment test is unnecessary. If the book value of the reporting unit exceeds its fair value, the second step of the goodwill impairment test is performed to measure the amount of impairment loss, if any. The second step of the goodwill

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impairment test compares the implied fair value of the reporting unit s goodwill with the book value of that goodwill. If the book value of the reporting unit s goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized in an amount equal to that excess. The fair value of the reporting unit is allocated to all of the assets and liabilities of that unit as if the reporting unit had been acquired in a business combination and the fair value of the reporting unit was the purchase price paid to acquire the reporting unit.

The estimate of fair value of the Company's reporting units is determined using various valuation techniques, including using the combination of the market approach and the income approach. The market approach, which contains Level 2 inputs, utilizes readily available market valuation multiples to estimate fair value. The income approach is a valuation technique that utilizes the discounted cash flow (DCF) method, which includes Level 3 inputs. Under the DCF method, the fair value of the asset reflects the present value of the projected earnings that will be generated by each asset after taking into account the revenues and expenses associated with the asset, the relative risk that the cash flows will occur, the contribution of other assets, and an appropriate discount rate to reflect the value of the invested capital. Cash flows are estimated for future periods based upon historical data and projections by management.

The Company performed its annual impairment of its unamortized goodwill balance as of May 31, 2010, and this test did not indicate any impairment. The fair value of the reporting units substantially exceeds the carrying value.

With the sale of certain assets and liabilities of TPOS, the Company incurred a pre-tax goodwill impairment of \$2.2 million (approximately \$1.5 million after-tax), which is included in loss on discontinued operations, net of tax. TPOS was not a significant component to the Merchant Services segment. At September 30, 2010, the Company had recorded goodwill in the amount of \$321.2 million.

The fair value of the Company s long-term debt and obligations under capital leases is not significantly different from its carrying value.

#### **Note 4** Supplementary Balance Sheet Information

Cash and Cash Equivalents

The Company maintains accounts outside the United States denominated in currencies other than the U.S. dollar. All amounts in domestic accounts are denominated in U.S. dollars.

Cash and cash equivalent balances are summarized as follows:

	Sep	December 31,	
(in thousands)		2009	
Cash and cash equivalents in domestic accounts	\$	324,677	403,720
Cash and cash equivalents in foreign accounts		47,923	46,534
Total	\$	372,600	450,254

At September 30, 2010 and December 31, 2009, the Company had approximately \$372.6 million and \$450.3 million, respectively, of cash and cash equivalents of which \$40.2 million and \$32.2 million was in Money Market accounts that had an original maturity date of 90 days or less. The Company considers cash equivalents to be short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of change in interest rates. *Prepaid Expenses and Other Current Assets* 

Significant components of prepaid expenses and other current assets are summarized as follows:

	Sept	December 31, 2009	
(in thousands)			
Prepaid income taxes	\$	29,732	72
Prepaid expenses		18,078	14,071
Supplies inventory		5,662	7,668
Other		47,508	46,716

Total \$ **100,980** 68,527

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#### Contract Acquisition Costs, net

Significant components of contract acquisition costs, net of accumulated amortization, are summarized as follows:

(in thousands)	Sept	ember 30, 2010	December 31, 2009	
Conversion costs, net of accumulated amortization of \$86.8 million and \$75.0 million at 2010 and 2009, respectively Payments for processing rights, net of accumulated amortization of	\$	81,033	68,953	
\$167.5 million and \$154.7 million at 2010 and 2009, respectively		63,520	59,085	
Total	\$	144,553	128,038	

Amortization related to payments for processing rights, which is recorded as a reduction of revenues, was \$3.6 million and \$5.8 million for the three months ended September 30, 2010 and 2009, respectively. For the nine months ended September 30, 2010 and 2009, amortization related to payments for processing rights was \$14.0 million and \$19.4 million, respectively.

Amortization expense related to conversion costs, which is recorded in cost of services, was \$4.6 million and \$5.2 million for the three months ended September 30, 2010 and 2009, respectively. For the nine months ended September 30, 2010 and 2009, amortization related to conversion costs was \$12.6 million and \$13.4 million, respectively.

#### Other Current Liabilities

Significant components of other current liabilities are summarized as follows:

(in thousands)	•	September 30, 2010		
Accrued expenses	\$	45,331	32,909	
Deferred revenues		38,953	31,244	
Dividends payable		13,829	13,828	
Transaction processing provisions		4,866	5,483	
Client postage deposits		4,025	3,736	
Accrued income taxes		277	252	
Client liabilities		29	45,824	
Other		19,818	19,466	
Total	\$	127,128	152,742	

#### Note 5 Long-Term Debt

Refer to Note 13 of the Company s audited financial statements for the year ended December 31, 2009, which are included as Exhibit 13.1 to the Company s Annual Report on Form 10-K for the year ended December 31, 2009, as filed with the SEC, for a discussion regarding long-term debt.

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## **Note 6** Equity and Noncontrolling Interests

Below is a summary of the changes in the equity and redeemable noncontrolling interests for the nine months ended September 30, 2010:

	Redeemable Non-			Additio <b>£a</b> r	nareholder ccumulate Other mprehensi Income	ed		Non-	
thousands, except per share data) lance, December 31, 2009 ir value of non-controlling interest FNMS imprehensive income:	controlling Interests \$ 111,000	Commo Shares 200,860	on Stock Dollars \$ 20,086	paid-in Capital 139,742	(Loss) (OCI) 5,673	Treasury Stock (69,950)	•	Interests	_
t income her comprehensive income, net of	5,728						146,773	1,502	148,27
reign currency translation ange in accumulated OCI related to stretirement healthcare plans	)				(2,750) (548)			798	(1,95 (54
her comprehensive income					(3,298)			798	(2,50
mprehensive income									145,77
mmon stock issued from treasury ares for exercise of stock options mmon stock issued for nonvested				(186)		729			54
rards are-based compensation sh dividends and dividend		471	45	(45) 11,741					11,74
uivalents declared (\$0.21 per share) rchase of treasury shares bsidiary dividends paid to	)					(46,228)	(41,433)		(41,43) (46,22)
ncontrolling interests x shortfalls associated with								(250)	) (25
are-based payment arrangements				(923)					(92
lance, September 30, 2010	\$116,728	201,331	\$ 20,131	150,329	2,375	(115,449)	1,185,590	15,696	\$ 1,258,67

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#### **Note 7** Comprehensive Income

For the three months ended September 30, comprehensive income is summarized below:

	Three months ended September 30,										
		2010		Three mont	hs ended Septemb	er 30, 2009					
	<b>TSYS</b>	Noncontrolling		TSYS	Noncontrolling						
(in thousands)	Shareholders	Interests	Total	Shareholders	Interests	Total					
Net income	\$ 45,743	3,963	\$49,706	\$ 55,026	300	\$ 55,326					
OCI, net of tax:											
Foreign currency											
translation adjustments	13,600	903	14,503	(137)	296	159					
Change in accumulated											
OCI related to											
postretirement healthcare											
plans	(181)		(181)	50		50					
Total	\$ 59,162	4,866	\$ 64,028	\$ 54,939	596	\$ 55,535					

For the nine months ended September 30, comprehensive income is summarized below:

	Nine months ended September 30,										
<b>2010</b> Nine months ended September 30, 2											
	TSYS	Noncontrolling		TSYS	Noncontrolling						
(in thousands)	Shareholders	Interests	Total	Shareholders	Interests	Total					
Net income Other comprehensive income (OCI), net of tax:	\$ 146,773	7,230	\$ 154,003	\$ 154,999	1,286	\$ 156,285					
Foreign currency translation adjustments Change in accumulated OCI related to postretirement healthcare	(2,750)	798	(1,952)	14,485	(46)	14,439					
plans	(548)		(548)	117		117					
Total	\$ 143,475	8,028	\$ 151,503	\$ 169,601	1,240	\$ 170,841					

The income tax effects allocated to and the cumulative balance of accumulated other comprehensive income are as follows:

	В	ginning alance ember 31,	Pretax	Tax	Ne	t-of-Tax	В	Ending salance ember 30,
(in thousands)		2009	Amount	Effect	Α	mount		2010
Foreign currency translation adjustments Change in accumulated OCI related to postretirement	\$	6,287 (614)	\$ (2,697) (854)	53 (306)	\$	(2,750) (548)	\$	3,537 (1,162)

healthcare plans

Total \$ 5,673 \$ (3,551) (253) \$ (3,298) \$ 2,375

Consistent with its overall strategy of pursuing international investment opportunities, TSYS adopted the permanent reinvestment exception under ASC 740, *Income Taxes*, previously referred to as Accounting Principles Board Opinion No. 23 (APB 23) *Accounting for Income Taxes Special Areas*, with respect to future earnings of certain foreign subsidiaries. Its decision to permanently reinvest foreign earnings offshore means TSYS will no longer allocate taxes to foreign currency translation adjustments associated with these foreign subsidiaries accumulated in other comprehensive income.

#### **Note 8** Share-Based Compensation

The Company s Annual Report on Form 10-K for the year ended December 31, 2009, as filed with the SEC, contains a discussion of the Company s share-based compensation plans and policy. *Share-Based Compensation* 

TSYS share-based compensation costs are included as expenses and classified as cost of services and selling, general, and administrative expenses. TSYS does not include amounts associated with share-based compensation as costs capitalized as software development and contract acquisition costs, as these awards are typically granted to individuals not involved in capitalizable activities. For the three months ended September 30, 2010, share-based compensation was \$3.8 million, compared to \$4.0 million for the same period in 2009. Included in the \$3.8 million amount for 2010 and \$4.0 million amount for 2009 is approximately \$1.4 million and \$1.0 million, respectively, related to expensing the fair value of stock options. For the nine months ended September 30, 2010, share-based compensation was \$11.7 million, compared to \$13.3 million for the same period in 2009. Included in the \$11.7 million amount for

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2010 and \$13.3 million amount for 2009 is approximately \$4.9 million and \$4.4 million, respectively, related to expensing the fair value of stock options.

Nonvested and Performance Share Awards

During the first nine months of 2010, the Company issued 197,186 shares of TSYS common stock with a market value of \$3.1 million to certain key employees and non-management members of its Board of Directors under nonvested stock bonus awards for services to be provided in the future by such officers, directors and employees. The market value of the TSYS common stock at the date of issuance is amortized as compensation expense over the vesting period of the awards.

During the first nine months of 2009, the Company issued 513,920 shares of TSYS common stock with a market value of \$6.8 million to certain key employees and non-management members of its Board of Directors under nonvested stock bonus awards for services to be provided in the future by such officers, directors and employees. The market value of the TSYS common stock at the date of issuance is amortized as compensation expense over the vesting period of the awards.

As of September 30, 2010, there was approximately \$9.8 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements. That cost is expected to be recognized over a remaining weighted average period of 1.9 years.

During the first nine months of 2008, TSYS authorized a total grant of 182,816 shares of nonvested stock to two key executives with a performance schedule (2008 performance shares). These 2008 performance shares have seven one-year performance periods (2008-2014) during each of which the Compensation Committee establishes an earnings per share goal and, if such goal is attained during any performance period, 20% of the performance shares will vest, up to a maximum of 100% of the total grant. Compensation expense for each year s award is measured on the grant date based on the quoted market price of TSYS common stock and is expensed on a straight-line basis for the year.

As of September 30, 2010, there was approximately \$171,200 of total unrecognized compensation cost related to the 2008 grant of nonvested performance share-based compensation arrangements. That cost is expected to be recognized over the remainder of 2010.

On March 31, 2010, TSYS authorized a total grant of 279,831 performance shares to certain key executives with a performance based vesting schedule (2010 performance shares). These 2010 performance shares have a 2010-2012 performance period for which the Compensation Committee established two performance goals: revenues before reimbursables and income from continuing operations and, if such goals are attained in 2012, the performance shares will vest, up to a maximum of 200% of the total grant. Compensation expense for the award is measured on the grant date based on the quoted market price of TSYS common stock. The Company will estimate the probability of achieving the goals through the performance period and will expense the award on a straight-line basis.

As of September 30, 2010, there was approximately \$3.4 million of total unrecognized compensation cost related to the 2010 performance shares compensation arrangement. That cost is expected to be recognized until the end of 2012.

Stock Option Awards

On April 30, 2010, the Company granted 1.4 million stock options to key TSYS executive officers that are performance- and/or market conditions-based. The options will vest if basic EPS in 2012 is at least \$1.115, or the stock price of TSYS common stock on April 30, 2013 is at least 1.25 times the grant date price. Given the market conditions component, TSYS evaluated the impact using the Monte Carlo simulation to value these awards and ultimately determined that the impact was minimal. The average fair value of the option grants was \$3.48 per option and was estimated on the date of grant using the Black-Scholes-Merton option-pricing model with the following weighted average assumptions: exercise price of \$16.19; risk-free interest rate of 2.07%; expected volatility of 30.0%; expected term of 4.0 years; and dividend yield of 1.79%.

During the first nine months of 2010, the Company also granted 736,389 stock options to key TSYS executive officers. The average fair value of the option grant was \$5.33 per option and was estimated on the date of grant using the Black-Scholes-Merton option-pricing model with the following weighted average assumptions: exercise price of \$15.66; risk-free interest rate of 3.77%; expected volatility of 30.0%; expected term of 8.6 years; and dividend yield

of 1.79%. The grant will vest over a period of 3 years.

During the first nine months of 2009, the Company granted 1,047,949 stock options to key TSYS executive officers. The average fair value of the option grant was \$5.31 per option and was estimated on the date of grant using the Black-Scholes-Merton option-pricing model with the following weighted average assumptions: exercise price of \$13.11; risk-free interest rate of 3.19%; expected volatility of 42.00%; expected term of 8.6 years; and dividend yield of 2.14%. The grant will vest over a period of 3 years.

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As of September 30, 2010, there was approximately \$8.8 million of total unrecognized compensation cost related to TSYS stock options that is expected to be recognized over a remaining weighted average period of 2.0 years.

#### **Note 9** Income Taxes

TSYS is the parent of an affiliated group that files a consolidated U.S. federal income tax return and most state and foreign income tax returns on a separate entity basis. In the normal course of business, the Company is subject to examinations by these taxing authorities unless statutory examination periods lapse. TSYS is no longer subject to U.S. federal income tax examinations for years before 2006 and with a few exceptions, the Company is no longer subject to income tax examinations from state, local or foreign authorities for years before 2001. There are currently no federal tax examinations in progress. However, a number of tax examinations are in progress by the relevant state tax authorities. Although TSYS is unable to determine the ultimate outcome of these examinations, TSYS believes that its liability for uncertain tax positions relating to these jurisdictions for such years is adequate.

TSYS effective tax rate attributable to continuing operations was 36.5% and 35.5% for the three months ended September 30, 2010 and September 30, 2009, respectively. TSYS effective tax rate attributable to continuing operations was 36.0% and 35.7% for the nine months ended September 30, 2010 and September 30, 2009, respectively. The increased rate during the September 30, 2010 period was primarily due to differences in discrete charges and to changes in the jurisdictional sources of income.

TSYS adopted the provisions of ASC 740, *Income Taxes*, previously referred to as FASB Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes*, an *Interpretation of FASB Statement No. 109*, on January 1, 2007. This interpretation prescribed a recognition threshold and measurement attribute for the financial statement recognition, measurement and disclosure of a tax position taken or expected to be taken in a tax return. The amount of unrecognized tax benefits did not change significantly during the nine months ended September 30, 2010.

TSYS recognizes potential interest and penalties related to the underpayment of income taxes as income tax expense in the condensed consolidated statements of income. Gross accrued interest and penalties on unrecognized tax benefits totaled \$1.3 million and \$0.7 million as of September 30, 2010 and December 31, 2009, respectively. The total amounts of unrecognized income tax benefits as of September 30, 2010 and December 31, 2009 that, if recognized, would affect the effective tax rates are \$4.8 million and \$4.2 million (net of the federal benefit on state tax issues), respectively, which include interest and penalties of \$1.2 million and \$0.6 million. TSYS does not expect any material changes to its calculation of uncertain tax positions during the next twelve months.

#### Note 10 Segment Reporting and Major Customers

The Company reports selected information about operating segments in accordance with ASC 280, Segment Reporting, previously referred to as SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information. The Company s segment information reflects the information that the chief operating decision maker (CODM) uses to make resource allocations and strategic decisions. The CODM at TSYS consists of the chairman of the board and chief executive officer, the president and the four senior executive vice presidents.

TSYS provides electronic payment processing and other services to card-issuing and merchant acquiring institutions in the United States and internationally through online accounting and electronic payment processing systems. During the first quarter of 2010, TSYS reorganized its operating segments in a manner that reflects the way the CODM now views the business. The change involved accumulating corporate administration expenses, such as finance, legal, human resources, mergers and acquisitions and investor relations, that existed in all operating segments and categorizing them as Corporate Administration.

During the third quarter of 2010, the Company sold certain assets and liabilities of TPOS. As a result, TPOS was classified as discontinued operations for all periods. TPOS was included in the Merchant Services segment. Refer to Note 2 for more information.

North America Services includes electronic payment processing services and other services provided from within the North America region. International Services includes electronic payment processing and other services provided from outside the North America region. Merchant Services includes electronic processing and other services provided to merchant acquiring institutions.

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## **Operating Segments**

	Three months ended September 30,				Nine n	Nine months ended September 30, Change			
(in thousands)	2010	2009	Chang \$	ge %	2010	2009	\$	ge %	
Revenues before reimbursable items North America									
Services International	\$192,900	219,909	(27,009)	(12.3)	\$ 610,271	666,641	(56,370)	(8.5)	
Services Merchant	82,249	82,566	(317)	(0.4)	233,299	226,433	6,866	3.0	
Services Intersegment	95,034	60,427	34,607	57.3	243,695	175,896	67,799	38.5	
revenues	(6,991)	(7,315)	324	4.4	(18,673)	(22,105)	3,432	15.5	
Revenues before reimbursable items from external customers	\$363,192	355,587	7,605	2.1	\$1,068,592	1,046,865	21,727	2.1	
Total revenues North America Services International Services Merchant Services Intersegment revenues	\$231,547 85,327 125,178 (8,816)	261,580 86,172 90,455 (9,290)	(30,033) (845) 34,723 474	(11.5) (1.0) 38.4 5.1	\$ 722,585 242,706 336,402 (24,107)	795,354 236,406 241,402 (28,208)	(72,769) 6,300 95,000 4,101	(9.1) 2.7 39.4 14.5	
Revenues from external customers	\$433,236	428,917	4,319	1.0	\$1,277,586	1,244,954	32,632	2.6	
Depreciation and amortization North America	<b>4.</b> 10.722	20.100	(66)	(2.2)	<b>4 50.045</b>	(4.210	(5.401)	(0.4)	
Services International	\$ 19,523	20,189	(666)	(3.3)	\$ 58,817	64,218	(5,401)	(8.4)	
Services Merchant	10,143	9,860	283	2.9	27,335	25,709	1,626	6.3	
Services	9,725 663	8,111 986	1,614 (323)	19.9 (32.8)	30,516 2,255	24,167 2,644	6,349 (389)	26.3 (14.7)	

#### Corporate Administration

Total depreciation and amortization	\$ 40,054	39,146	908	2.3	\$	118,923	116,738	2,185	1.9
Segment operating income North America									
Services	\$ 52,645	72,173	(19,528)	(27.1)	\$	188,650	214,224	(25,574)	(11.9)
International Services Merchant	12,305	14,047	(1,742)	(12.4)		35,260	36,415	(1,155)	(3.2)
Services	31,439	19,198	12,241	63.8		72,662	51,981	20,681	39.8
Corporate Administration	(17,475)	(17,124)	(351)	(2.0)		(58,117)	(52,501)	(5,616)	(10.7)
Operating income	\$ 78,914	88,294	(9,380)	(10.6)	\$	238,455	250,119	(11,664)	(4.7)
							Change		
			At Septem 30, 201		At	December 31, 2009	\$		%
Total assets									
North America Se			\$1,569,7			1,535,129		599	2.3
International Servi			416,0			379,606		460	9.6
Merchant Services			519,8			215,855	303,		140.8
Intersegment asset	ts		(584,6	45)		(419,636)	(165,	009)	(39.3)
Total assets			\$1,920,9	55		1,710,954	210,	001	12.3

#### Revenues by Geographic Area

Revenues for North America Services and Merchant Services include electronic payment processing and other services provided from the United States to clients domiciled in the United States or other countries. Revenues for International Services include electronic payment processing and other services provided from facilities outside the United States to clients based predominantly outside the United States.

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The following geographic data presents revenues based on the domicile of the Company s customers.

		Three mont	Nine months ended September		
		Septemb	30,		
(in millions)	:	2010	2009	2010	2009
United States	\$	302.5	301.5	907.7	894.5
Europe*		62.8	70.4	183.2	188.9
Canada		42.5	36.5	116.9	100.7
Japan*		16.1	11.5	43.1	33.6
Mexico		2.0	2.1	<b>5.</b> 5	6.3
Other		7.3	6.9	21.2	21.0
Total	\$	433.2	428.9	1,277.6	1,245.0

\* Revenues are impacted by movements in foreign currency exchange rates. Refer to the discussion under Revenues in the Results of Operations.

The following table reconciles geographic revenues to revenues by operating segment based on the domicile of the Company s customers.

#### Three months ended September 30,

	North A	merica				
	Serv	Services			Merchant Services	
(in millions)	2010	2009	2010	2009	2010	2009
United States	\$ 253.0	212.8			49.5	88.7
Europe	0.2	0.2	62.6	70.2		
Canada	42.4	36.4			0.1	0.1
Japan			16.1	11.5		
Mexico	2.0	2.1				
Other	2.4	2.5	4.7	4.2	0.2	0.2
Total	\$ 300.0	254.0	83.4	85.9	49.8	89.0

#### Nine months ended September 30,

	North A		_			
	Serv	ices	Internationa	al Services	Merchant Services	
(in millions)	2010	2009	2010	2009	2010	2009
United States	\$ 645.6	658.5	0.5		261.6	236.0
Europe	0.6	0.6	182.6	188.3		
Canada	116.5	100.3			0.4	0.4

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Japan			43.1	33.6		
Mexico	5.5	6.3				
Other	6.8	7.6	13.6	12.8	0.8	0.6
Total	\$ 775.0	773.3	239.8	234.7	262.8	237.0

The Company maintains property and equipment, net of accumulated depreciation and amortization, in the following geographic areas:

(in millions)	At September 30, 2010		At December 31, 2009	
United States	\$	206.4	203.5	
Europe		60.1	60.7	
Japan		7.3	6.4	
Other		25.0	18.5	
Total	\$	298.8	289.1	

#### **Major Customers**

For the three months ended September 30, 2010, the Company had one major customer which accounted for approximately 12.9%, or \$55.7 million, of total revenues. For the three months ended September 30, 2009, this major customer accounted for approximately 13.6%, or \$58.6 million, of total revenues. For the nine months ended September 30, 2010, the Company had one major customer which accounted for approximately 13.1%, or \$167.0 million, of total revenues. For the nine months ended September 30, 2009, this major customer accounted for approximately 13.1%, or \$163.6 million, of total revenues. Revenues from major customers for the periods reported are primarily attributable to the North America Services and Merchant Services segments.

#### **Note 11 Supplementary Cash Flow Information**

Contract Acquisition Costs

Cash used for contract acquisition costs are summarized as follows:

	Nine months ended September 30,			
(in thousands)	2010	2009		
Conversion costs	\$ 23,972	18,989		
Payments for processing rights	18,802	4,722		
Total	\$ 42,774	23,711		

#### Nonvested Awards

During the first nine months of 2010 and 2009, the Company issued shares of common stock to certain key employees and non-management members of its Board of Directors under nonvested stock bonus awards for services to be provided by such key employees and directors in the future. Refer to Note 8 for more information. *Equipment and Software Acquired Under Capital Lease Obligations* 

The Company acquired equipment and software under capital lease obligations in the amount of \$15.5 million during 2010 related to storage and other peripheral hardware. The Company acquired equipment and software under capital lease obligations in the amount of \$4.3 million during 2009 related to storage and other peripheral hardware.

#### Note 12 Legal Proceedings

The Company is subject to various legal proceedings and claims and is also subject to information requests, inquiries and investigations arising out of the ordinary conduct of its business. In the opinion of management, based on current knowledge and in part upon the advice of legal counsel, all matters are believed to be adequately covered by insurance, or if not covered, are believed to be without merit or are of such kind or involve such amounts that would not have a material adverse effect on the financial position, results of operations or cash flows of the Company if disposed of unfavorably. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to TSYS—results of operations for any particular period. The Company establishes reserves for litigation and similar matters when those matters present loss contingencies that TSYS determines to be both probable and reasonably estimable in accordance with ASC 450, *Contingencies*, previously referred to as SFAS No. 5, *Accounting for Contingencies*.

On September 22, 2010, Safwan Shah filed a lawsuit in the Superior Court of California, Santa Clara County, against Total System Services, Inc., TSYS Acquiring Solutions, LLC and Infonox, a TSYS Company (Case No. 1-10-CV-183173). The claims arise out of TSYS purchase of Infonox on the Web (Infonox) in November 2008. The Agreement and Plan of Merger in connection with the transaction provided that certain remaining shareholders of Infonox could receive contingent merger consideration if Infonox reached certain revenue targets during the three years following the closing of the transaction. Plaintiff, a former shareholder of Infonox, alleges that the defendants have wrongfully refused to pay \$25 million in contingent merger consideration as provided for in the Agreement and Plan of Merger. Plaintiff brings the claim in his individual capacity and also as a representative of other former Infonox shareholders. Plaintiff s claims allege fraud, fraudulent inducement, negligent misrepresentation, breach of contract, and breach of duty of good faith and fair dealing. Defendants believe that the allegations are without merit and plan to vigorously defend themselves against the allegations. Based on information that is presently available to it, TSYS management is unable to predict the outcome of the case and cannot currently reasonably determine the probability of a material adverse result or reasonably estimate a range of potential exposure, if any. Although the ultimate outcome of this case cannot be ascertained at this time, based upon current knowledge, TSYS management does not believe that the eventual outcome of this case will have a material adverse effect on TSYS financial position, results of operations or cash flows.

#### **Note 13 Guarantees and Indemnifications**

The Company has entered into processing and licensing agreements with its clients that include intellectual property indemnification clauses. The Company generally agrees to indemnify its clients, subject to certain exceptions, against legal claims that TSYS—services or systems infringe on certain third party patents, copyrights or other proprietary rights. In the event of such a claim, the Company is generally obligated to hold the client harmless and pay for related losses, liabilities, costs and expenses, including, without limitation, court costs and reasonable attorney—s fees. The Company has not made any indemnification payments pursuant to

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these indemnification clauses. In addition, the Company has indemnification obligations to Synovus Financial Corp. pursuant to the disaffiliation and related agreements entered into by the parties in connection with the spin-off.

The Company has not recorded a liability for guarantees or indemnities in the accompanying condensed consolidated balance sheets, since neither a range nor a maximum amount of potential future payments under such guarantees and indemnities is determinable.

#### **Note 14 Business Combinations**

#### First National Merchant Solutions

On March 1, 2010, TSYS announced the signing of an Investment Agreement with First National Bank of Omaha (FNBO) to form a new joint venture company, First National Merchant Solutions, LLC (FNMS).

FNMS offers transaction processing, merchant support and underwriting, and business and value-added services, as well as Visa®- and MasterCard®-branded prepaid cards for businesses of any size.

Under the terms of the Investment Agreement, TSYS acquired 51 percent ownership of FNMS Holding, LLC (FNMS Holding), which owns 100 percent of FNMS, for approximately \$150.5 million, while FNBO owns the remaining 49 percent. The transaction closed on April 1, 2010. Unless otherwise specified in this filing, references to FNMS shall include both FNMS and FNMS Holding, collectively.

The goodwill amount of \$155.5 million arising from the acquisition consists largely of economies of scale expected to be realized from combining the operations of TSYS and FNMS. FNMS is included within the Merchant Services segment, and as such, all of the goodwill was assigned to that segment. The goodwill recognized is expected to be deductible for income tax purposes.

The following table summarizes the consideration paid for FNMS and the amounts of the assets acquired and liabilities assumed recognized on April 1, 2010 (the acquisition date), as well as the fair value at the acquisition date of the noncontrolling interest in FNMS. TSYS assumed no liabilities in connection with the acquisition.

(in thousands)

Consideration: Cash Equity instruments Contingent consideration arrangement	\$ 150,450
Fair value of total consideration transferred Fair value of TSYS equity interest in FNMS held before the business combination	150,450
	\$ 150,450
Acquisition-related costs (included in selling, general, and administrative expenses in TSYS income statement for the nine months ended September 30, 2010)	\$ 3,858
Recognized amounts of identifiable assets acquired and liabilities assumed:	
Cash	\$ 1,919
Property and equipment	1,788
Software	243
Identifiable intangible assets	100,800
Other assets	1,204
Financial liabilities	
Liability arising from a contingency	

Total identifiable net assets	105,954
Noncontrolling interest in FNMS	(111,000)
Goodwill	155,496

\$ 150,450

During the third quarter of 2010, the Company revised its valuation of acquired intangible assets from \$104.4 million to \$100.8 million. The difference of \$3.6 million was added to goodwill.

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The Investment Agreement includes a contingent right of TSYS to receive a return of consideration paid (contingently returnable consideration) if certain specified major customer contracts are terminated or modified prior to the first anniversary of the closing. Contingently returnable consideration is recognized as an asset and measured at fair value. Based upon the probability of outcomes, TSYS has determined the fair value of the contingently returnable consideration would approximate zero. The maximum amount of contingently returnable consideration is not significant.

The fair value of the acquired identifiable intangible assets of \$100.8 million was estimated using the income approach (discounted cash flow and relief from royalty methods) and cost approach. At the time of the acquisition, TSYS had identified certain intangible assets that are expected to generate future earnings for the Company: customer-related intangible assets (such as customer lists), contract-based intangible assets (such as referral agreements), technology, and trademarks. The useful lives of the identified intangible assets were primarily determined by forecasted cash flows, which include estimates for certain assumptions such as revenues, expenses, attrition rates, and royalty rates. The useful lives of these identified assets ranged from 3 to 10 years and are being amortized on a straight-line basis based upon their economic pattern of consumption.

This fair value measurement is based on significant inputs that are not observable in the market and thus represents a Level 3 measurement as defined in ASC 820. Key assumptions include (a) cash flow projections based on market participant and internal data, (b) a discount rate range of 4 percent to 14 percent, (c) a royalty rate range of 1.5 percent to 7 percent, (d) an attrition rate range of 10 percent to 30 percent, and (e) an effective tax rate of approximately 36 percent.

The fair value of the noncontrolling interest in FNMS, owned by a private company, was estimated by applying the income and market approaches. In particular, a discounted cash flow method, a guideline companies method, and a recent equity transaction were employed. This fair value measurement is based on significant inputs that are both observable (Level 2) and non-observable (Level 3) in the market as defined in ASC 820. Key assumptions include (a) cash flow projections based on market participant data and developed by Company management, (b) a discount rate range of 12 percent to 14 percent, (c) a terminal value based on long-term sustainable growth rates ranging between 3 percent and 5 percent, (d) an effective tax rate of approximately 36 percent, (e) financial multiples of companies deemed to be similar to FNMS, and (f) adjustments because of the lack of control or lack of marketability that market participants would consider when estimating the fair value of the noncontrolling interest in FNMS.

Since the acquisition of FNMS, TSYS has included approximately \$32.9 million and \$62.8 million in revenues associated with FNMS for the three and nine months ended September 30, 2010, respectively. For the three and nine months ended September 30, 2010, TSYS has included approximately \$2.1 million and \$1.4 million, respectively, in income netted against acquisition related costs associated with FNMS.

The amounts of FNMS revenue and earnings included in TSYS consolidated income statement for the three months and nine months ended September 30, 2010, and the pro forma revenue and earnings of the combined entity had the acquisition date been January 1, 2010, or January 1, 2009, are:

(in thousands)	Revenue	Net Income	Basic EPS	Diluted EPS
Quarter				
Actual from 7/1/2010-9/30/2010 Actual from 7/1/2009-9/30/2009 Supplemental pro forma for 7/1/2009-9/30/2009	\$ 433,236 428,917 456,568	\$ 49,706 55,326 58,334	\$0.23 0.28 0.29	\$ 0.23 0.28 0.29
Year-to-Date				
Actual from 1/1/2010-9/30/2010	\$1,277,586	\$154,003	\$0.74	\$ 0.74

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Actual from 1/1/2009-9/30/2009	1,244,954	156,285	0.79	0.79
Supplemental pro forma for 1/1/2010-9/30/2010	1,305,253	160,154	0.76	0.76
Supplemental pro forma for 1/1/2009-9/30/2009	1,324,472	165,459	0.80	0.80

#### **Note 15** Earnings Per Share

In June 2008, the FASB issued authoritative guidance under ASC 260, Earnings Per Share, previously referred to as FASB Staff Position EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities. The guidance under ASC 260 holds that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities as defined in ASC 260, previously referred to as EITF 03-6, Participating Securities and the Two-Class Method under FASB Statement No. 128, Earnings per Share, and therefore should be included in computing earnings per share (EPS) using the two-class method.

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The two-class method is an earnings allocation method for computing EPS when an entity s capital structure includes two or more classes of common stock or common stock and participating securities. It determines EPS based on dividends declared on common stock and participating securities and participation rights of participating securities in any undistributed earnings.

The following table illustrates basic and diluted EPS under the guidance of ASC 260 for the three months ended September 30, 2010 and 2009:

		nths ended er 30, 2010	Three more Septembe	nths ended r 30, 2009
(in thousands, except per share data)	Common Stock	Participating Securities	Common Stock	Participating Securities
Basic EPS:	<b>4.7.7.</b> 43		55.026	
Net income Less income allocated to nonvested awards	\$ 45,743 (226)	226	55,026 (407)	407
Net income allocated to common stock for EPS calculation (a)	\$ 45,517	226	54,619	407
Average common shares outstanding (b)	195,679	974	195,721	1,465
Basic EPS (a)/(b)	\$ 0.23	0.23	0.28	0.28
Diluted EPS:				
Net income Less income allocated to nonvested awards	\$ 45,743 (225)	225	55,026 (407)	407
Net income allocated to common stock for EPS	Φ 45 510	225	54.610	407
calculation (c)	\$ 45,518	225	54,619	407
Average common shares outstanding Increase due to assumed issuance of shares	195,679	974	195,721	1,465
related to common equivalent shares outstanding	78		63	
Average common and common equivalent shares and participating securities (d)	195,757	974	195,784	1,465
Diluted EPS (c)/(d)	\$ 0.23	0.23	0.28	0.28

The following table illustrates basic and diluted EPS under the guidance of ASC 260 for the nine months ended September 30, 2010 and 2009:

	Nine months ended		Nine months ended		
	Septembe	er 30, 2010	September 30, 2009		
(in thousands, except	Common	<b>Participating</b>	Common	Participating	
per share data)	Stock	Securities	Stock	Securities	

#### **Basic EPS:**

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Net income Less income allocated to nonvested awards	\$146,773 (738)	738	154,999 (1,225)	1,225
Net income allocated to common stock for EPS calculation (a)	\$146,035	738	153,774	1,225
Average common shares outstanding (b)	196,060	996	195,552	1,564
Basic EPS (a)/(b)	\$ 0.74	0.74	0.79	0.78
Diluted EPS: Net income Less income allocated to nonvested awards	\$146,773 (739)	739	154,999 (1,225)	1,225
Net income allocated to common stock for EPS calculation (c)	\$146,034	739	153,774	1,225
Average common shares outstanding Increase due to assumed issuance of shares related to common equivalent shares outstanding	196,060 86	996	195,552 63	1,564
Average common and common equivalent shares and participating securities (d)	196,146	996	195,615	1,564
Diluted EPS (c)/(d)	\$ 0.74	0.74	0.79	0.78
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The diluted EPS calculation excludes stock options and nonvested awards that are convertible into 8.6 million common shares for the three and nine months ended September 30, 2010 and excludes 7.0 million common shares for the three and nine months ended September 30, 2009 because their inclusion would have been anti-dilutive.

#### **Note 16 Redeemable Noncontrolling Interests**

In connection with the acquisition of FNMS, the Company is party to call and put arrangements with respect to the membership units that represent the remaining noncontrolling interest of FNMS Holding. The call arrangement is exercisable by TSYS and the put arrangement is exercisable by FNBO. The put arrangement is outside the control of the Company by requiring the Company to purchase FNBO s entire equity interest in FNMS Holding at a put price at fair market value. The put arrangement is recorded on the balance sheet and is classified as redeemable noncontrolling interest outside of permanent equity.

The call and put arrangements for FNMS Holding, representing 49% of its total outstanding equity interests, may be exercised at the discretion of TSYS or FNBO on April 1, 2015, 2016 and 2017, upon the dilution of FNBO s equity ownership in FNMS Holding below a designated threshold and in connection with certain acquisitions by TSYS or FNMS Holding in excess of designated value thresholds.

The put option is not currently redeemable, but a redemption is considered probable based upon the passage of time of the anniversary dates. As such, the Company has adopted the accounting policy to accrete changes in the redemption value over the period from the date of issuance to the earliest redemption date, which the Company believes to be five years. If the put option was currently redeemable, the redemption value at September 30, 2010 is estimated to be approximately \$145.0 million. The Company did not accrete any changes to the redemption value as the balance at September 30, 2010 exceeded the accretion fair value amount.

#### **Note 17 Subsequent Events**

On October 29, 2010, TSYS made a cash payment of approximately \$25.0 million for a contract acquisition cost (payment for processing rights) in connection with a contract signed with a new client in October 2010.

Management performed an evaluation of the Company s activity through the date these unaudited financial statements were issued, and has concluded that other than as set forth above there are no significant subsequent events requiring disclosure.

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# TOTAL SYSTEM SERVICES, INC. Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations

#### **Financial Overview**

Total System Services, Inc. s (TSYS or the Company s) revenues are derived from providing payment processing, merchant services and related services to financial and nonfinancial institutions, generally under long-term processing contracts. The Company s services are provided through three of the Company s operating segments: North America Services, International Services and Merchant Services. Through the Company s North America Services and International Services segments, TSYS processes information through its cardholder systems to financial and nonfinancial institutions throughout the United States and internationally. The Company s North America Services segment provides these services in the United States to clients in the United States, Canada, Mexico and the Caribbean.

The Company s International Services segment provides services in England, Japan and Brazil to clients in the United States, Europe, Asia Pacific and Brazil.

The Company s Merchant Services segment provides merchant services to financial institutions and other organizations, predominately in the United States. On September 30, 2010, TSYS sold certain assets and liabilities of TSYS POS Systems and Services, LLC (TPOS), which was reported under the Merchant Services operating segment prior to the Company reflecting it in discontinued operations.

For a detailed discussion regarding the Company s Operations, see Item 7: Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

A summary of the financial highlights for 2010, as compared to 2009, is provided below:

	Three months ended September 30,			Nine months ended September 30,		
			Percent			Percent
(in millions)	2010	2009	Change	2010	2009	Change
Total revenues	\$433.2	428.9	1.0%	\$1,277.6	1,245.0	2.6%
Operating income	<b>78.9</b>	88.3	(10.6)	238.5	250.1	(4.7)
Net income attributable						
to TSYS common						
shareholders	45.7	55.0	(16.9)	146.8	155.0	(5.3)

Significant highlights for 2010 include:

#### Consolidated

Announced a partnership agreement with Serverside Group to combine on-demand manufacturing processes with card management and customization capabilities.

Sold certain assets and liabilities of TPOS, a wholly owned subsidiary involved in the third-party POS terminal deployment business.

#### North America

Signed an agreement with Caterpillar Financial Services Corporation, the financial arm of Caterpillar Inc. to process commercial credit accounts.

Announced the signing of a new long-term agreement with U.S. Bank to continue to support the bank s commercial card payment services, as well as become its exclusive partner in providing card processing services for the bank s Consumer Directed Healthcare benefit cards, issued by its Healthcare Payment Solutions business line.

Introduced an innovative payment card that allows consumers to combine credit and checking payment functionality on a single card.

Announced the signing of a multi-year strategic marketing alliance agreement with Alaska Option<sup>ò</sup> to provide credit and signature debit card programs, PIN-based ATM/POS network services, and fraud management solutions for credit unions.

Announced an agreement with Lighthouse1 to provide an integrated end-to-end healthcare payment solution.

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Announced the extension of Canadian Imperial Bank of Commerce s (CIBC s) payment services agreement with a multi-year contract renewal for the processing of CIBC s Visa consumer credit card portfolio.

#### International

Announced the signing of a multi-year payment services agreement with Degussa Bank of Germany to provide a broad range of products and services for its corporate and business clients.

Signed an agreement to provide B+S Card Service with back-office merchant acceptance services across Europe.

Announced it will provide card and payments services to Cedacri through its fully outsourced processing solution.

Announced that SBI Sumishin Net Bank, one of the leading internet-based banks in Japan, selected TSYS to process its payment card portfolio.

Announced an agreement to support Tesco Bank s credit card business in the UK with full customer account management services using the TS2<sup>®</sup> processing platform.

#### Merchant

Signed a joint venture agreement with First National Bank of Omaha (FNBO) to form a new company, First National Merchant Solutions, LLC (FNMS).

Announced the signing of an agreement to provide authorization and capture services to Central Payment Co., one of the fastest-growing, transaction processing providers in the country.

Announced a multi-year extension of their multi-currency processing agreement with Planet Payment<sup>®</sup> to continue to offer Planet Payment s Dynamic Currency Conversion and Multi-Currency Pricing solutions.

Announced the extension of its agreement with Sage Payment Solutions, the payments division for Sage North America, to be their exclusive provider of authorization, settlement and terminal deployment services.

#### **Financial Review**

This Financial Review provides a discussion of critical accounting policies and estimates, related party transactions and off-balance sheet arrangements. This Financial Review also discusses the results of operations, financial position, liquidity and capital resources of TSYS and outlines the factors that have affected its recent earnings, as well as those factors that may affect its future earnings.

#### **Critical Accounting Policies and Estimates**

With the acquisition of a controlling interest in FNMS, the Company added a new critical accounting policy to the Company s critical accounting policies, estimates and assumptions.

RESERVE FOR MERCHANT LOSSES: The Company has potential liability for losses resulting from disputes between a cardholder and a merchant that arise as a result of, among other things, the cardholder s dissatisfaction with merchandise quality or merchant services. Such disputes may not be resolved in the merchant s favor. In these cases, the transaction is charged back to the merchant, which means the purchase price is refunded to the customer by the card-issuing bank and charged to the merchant. If the merchant is unable to fund the refund, FNMS must do so. FNMS also bears the risk of reject losses arising from the fact that FNMS collects fees from its merchants on the first day after the monthly billing period. If the merchant has gone out of business during such period, FNMS may be unable to collect such fees. FNMS maintains cash deposits or requires the pledge of a letter of credit from certain merchants, generally those with higher average transaction size where the card is not present when the charge is made or the product or service is delivered after the charge is made, in order to offset potential contingent liabilities such as chargebacks and reject losses that would arise if the merchant went out of business. Most chargeback and reject losses are charged to cost of services as they are incurred. However, the Company also maintains a loss reserve against

losses, including major fraud losses, which are both less predictable and involve larger amounts. The loss reserve was established using historical loss rates, applied to recent bankcard processing volume. TSYS only assumed liabilities as of April 1, 2010 on a go forward basis and thus, has no material merchant loss reserve recorded.

For a detailed discussion regarding the Company s critical accounting policies and estimates, see Item 7: Management s Discussion and Analysis of Financial Condition and Results of Operations, and for a detailed discussion regarding the Company s risk factors, see Item 1A: Risk Factors in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

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#### **Related Party Transactions**

The Company believes the terms and conditions of transactions between the Company and its equity investments, Total System Services de México, S.A. de. C.V. (TSYS de México) and China UnionPay Data Co., Ltd. (CUP Data), are comparable to those which could have been obtained in transactions with unaffiliated parties. The Company s margins with respect to related party transactions are comparable to margins recognized in transactions with unrelated third parties.

#### **Off-Balance Sheet Arrangements**

Operating Leases: As a method of funding its operations, TSYS employs noncancelable operating leases for computer equipment, software and facilities. These leases allow the Company to provide the latest technology while avoiding the risk of ownership. Neither the assets nor obligations related to these leases are included on the balance sheet. Contractual Obligations: The total liability (with state amounts tax effected) for uncertain tax positions under ASC 740, Income Taxes, previously referred to as FASB Interpretation No. 48 (FIN 48), at September 30, 2010 is \$3.6 million. Refer to Note 9 in the Notes to Unaudited Condensed Consolidated Financial Statements for more information on income taxes. The Company is not able to reasonably estimate the amount by which the liability will increase or decrease over time; however, at this time, the Company does not expect a significant payment related to these obligations within the next year.

As indicated in the Company s Annual Report on Form 10-K for the year ended December 31, 2009, total contractual cash obligations at December 31, 2009 were estimated at \$415.0 million. These contractual cash obligations include lease payments and software arrangements.

Redeemable Noncontrolling Interest: With the acquisition of FNMS, the Company is a party to put and call arrangements with respect to the membership units that represent the remaining noncontrolling interest of FNMS Holding. The call and put arrangements may be exercised at the discretion of TSYS or FNBO on April 1, 2015, 2016 and 2017, upon the dilution of FNBO s equity ownership in FNMS Holding below a designated threshold and in connection with certain acquisitions by TSYS or FNMS Holding in excess of designated value thresholds. Refer to Note 14 of the Notes to the Unaudited Condensed Consolidated Financial Statements for more information on the acquisition of FNMS.

#### **Results of Operations**

The following table sets forth certain income statement captions as a percentage of total revenues and the percentage increases or decreases in those items for the three and nine months ended September 30, 2010 and 2009, respectively:

	Three months ended September 30,			Nine months ended September 30,			
			Percent			Percent	
			Change in			Change in	
			Dollar			Dollar	
	% of Total	Revenue	Amounts	% of Total	Revenue	Amounts	
			2010 vs.			2010 vs.	
	2010	2009	2009	2010	2009	2009	
Total revenues	100.0%	100.0%	1.0%	100.0%	100.0%	2.6%	
Cost of services	69.9	68.7	2.7	69.6	68.7	3.9	
Selling, general and							
administrative expenses	11.9	10.7	12.2	11.7	11.2	7.7	
Total operating							
expenses	81.8	79.4	4.0	81.3	79.9	4.5	
Operating income	18.2	20.6	(10.6)	18.7	20.1	(4.7)	
Nonoperating expenses	0.0	0.1	nm	(0.1)	(0.3)	nm	

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Income from continuing operations before income taxes and equity in income of equity investments Income taxes	18.2 6.4	20.7 7.4	(11.2) (12.6)	18.6 6.6	19.8 7.1	(4.0) (5.2)
Income from continuing operations before equity in income of equity investments	11.8	13.3	(10.3)	12.0	12.7	(3.4)
Equity in income of equity investments	0.2	0.4	(32.0)	0.3	0.3	1.7
Income from continuing operations, net of tax (Loss) income from discontinued operations, net of tax	12.0 (0.5)	13.7 (0.8)	(10.9) 24.3	12.3 (0.2)	13.0 (0.4)	(3.2)
Net income Net income attributable	11.5	12.9	(10.2)	12.1	12.6	(1.5)
to noncontrolling interests	(0.9)	(0.1)	nm	(0.6)	(0.1)	nm
Net income attributable to TSYS common shareholders	10.6%	12.8%	(16.9)%	11.5%	12.5%	(5.3)%
nm = not meaningful			24			

#### Revenues

The Company generates revenues by providing transaction processing and other payment-related services. The Company s pricing for transactions and services is complex. Each category of revenue has numerous fee components depending on the types of transactions or services provided. TSYS reviews its pricing and implements pricing changes on an ongoing basis. In addition, standard pricing varies among its regional businesses, and such pricing can be customized further for customers through tiered pricing of various thresholds for volume activity. TSYS revenues are based upon transactional information accumulated by its systems or reported by its customers. The Company s revenues are impacted by currency translation of foreign operations, as well as doing business in the current economic environment.

Total revenues increased \$4.3 million and \$32.6 million, or 1.0% and 2.6%, during the three and nine months ended September 30, 2010, respectively, compared to the same periods in 2009. The increase in revenues for the three and nine months ended September 30, 2010 includes a decrease of \$2.7 million and an increase of \$1.8 million, respectively, related to the effects of currency translation of foreign-based subsidiaries and branches. The Company has included reimbursements received for out-of-pocket expenses as revenues and expenses. The largest reimbursable expense item for which TSYS is reimbursed by clients is postage. The Company s reimbursable items are impacted with changes in postal rates and changes in the volumes of all mailing activities by its clients. Reimbursable items for the three and nine months ended September 30, 2010 were \$70.0 million and \$209.0 million, a decrease of \$3.3 million or 4.5% and an increase of \$10.9 million or 5.5%, respectively, compared to \$73.3 million and \$198.1 million for the same periods last year. The increase in reimbursable items was the result of increased Visa access fees. Excluding reimbursable items, revenues increased \$7.6 million and \$21.7 million, or 2.1% and 2.1%, during the three and nine months ended September 30, 2010, respectively, compared to the same periods in 2009.

The impact of the acquisition of FNMS was approximately \$32.9 million and \$62.8 million in revenues for the three and nine months ended September 30, 2010, respectively.

#### **AOF** by Portfolio Type

	20	10	20	09	Percent
(in millions)	AOF	<b>%</b>	AOF	%	Change
Consumer	180.2	53.1	189.2	55.3	(4.8)
Commercial	51.9	15.3	46.0	13.4	12.9
Stored value	51.4	15.2	37.7	11.1	36.3
Government services	26.9	7.9	24.6	7.2	9.3
Retail	23.1	6.8	39.2	11.4	(40.9)
Debit	5.1	1.5	5.3	1.6	(5.6)
Healthcare	0.6	0.2	0.1		nm
Total	339.2	100.0	342.1	100.0	(0.8)

nm = not meaningful **Activity in AOF** 

	September 2009	
	to	to
(in millions)	September 2010	September 2009
Beginning balance	342.1	355.5
Internal growth of existing clients	20.8	29.6
New clients	33.2	25.7
Purges/Sales	(40.3)	(31.3)

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Deconversions (16.6) (37.4)

Ending balance 339.2 342.1

#### Major Customers

A significant amount of the Company s revenues is derived from long-term contracts with large clients, including a major customer. TSYS derives revenues from providing various processing and other services to these clients, including processing of consumer and commercial accounts, as well as revenues for reimbursable items. The loss of the Company s major customer could have a material adverse effect on the Company s financial position, results of operations and cash flows.

In June 2009, Bank of America announced that it formed a new joint venture to provide merchant services. TSYS provides accounting, settlement, authorization and other services to Bank of America pursuant to a contract that expired in April 2010, which

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services accounted for approximately 6.1% and 5.7% of TSYS total revenues for the three months ended September 30, 2010 and 2009, respectively. TSYS is actively engaged in discussions with BAMS to extend our relationship beyond 2010. However, a definitive agreement has not yet been reached. TSYS provides a number of additional services to Bank of America, including commercial card processing, small business card processing and card production services.

Approximately 44% and 46% of the total revenues derived from providing merchant services to Bank of America are attributable to reimbursable items for the three months ended September 30, 2010 and 2009, respectively, which are provided at no margin. Approximately 46% and 37% of the total revenues derived from providing merchant services to Bank of America are attributable to reimbursable items for the nine months ended September 30, 2010 and 2009, respectively, which are provided at no margin.

The loss of Bank of America as a merchant services client is not expected to have a material adverse effect on TSYS financial position, results of operations or cash flows.

Revenues from the major customer for the periods reported are primarily attributable to the North America Services segment and Merchant Services segment.

TSYS services are provided through three of its operating segments: North America Services, International Services and Merchant Services.

A summary of each segment s results follows:

North America Services

The North America Services segment provides payment processing and related services to clients based primarily in North America. This segment has two major customers.

Below is a summary of the North America Services segment:

	Three months ended September 30,			Nine months ended September 30			
			Percent			Percent	
(in thousands, except employees)	2010	2009	Change	2010	2009	Change	
Total revenues	\$231,547	261,580	(11.5)%	\$722,585	795,354	(9.1)%	
Operating income	52,645	72,173	(27.1)	188,650	214,224	(11.9)	
Operating Margin	22.7%	27.6%		26.1%	26.9%		
Key indicators:							
Employees				4,323	4,749	(9.0)	
AOF (in millions)				293.8	302.2	(2.8)	
Transactions (in millions)	1,658.3	1,555.8	6.6	4,680.2	4,559.1	2.7	

The decline in total segment revenues for the three and nine months ended September 30, 2010, as compared to the same periods in 2009, is the result of a decrease in revenues associated with client portfolio deconversions, as well as overall economic conditions causing existing clients to be selective in the services being utilized.

International Services

The International Services segment provides payment processing and related services to clients based primarily outside the North America region. This segment has three major customers.

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Below is a summary of the International Services segment:

	Three months ended September 30,			Nine months ended September 30,			
			Percent			Percent	
(in thousands, except employees)	2010	2009	Change	2010	2009	Change	
Total revenues	\$85,327	86,172	(1.0)%	\$242,706	236,406	2.7%	
Operating income	12,305	14,047	(12.4)	35,260	36,415	(3.2)	
Operating Margin	14.4%	16.3%		14.5%	15.4%		
Key indicators:							
Employees				2,006	1,872	7.2	
AOF (in millions)				45.4	39.9	13.8	
Transactions (in millions)	322.9	299.7	7.7	902.0	818.8	10.2	

The decrease in total segment revenues for the three months ended September 30, 2010, as compared to the same period in 2009, is the result of negative foreign currency translation of approximately \$2.7 million. The increase in total segment revenues for the nine months ended September 30, 2010, as compared to the same period in 2009, is the result of revenues from new clients and a positive foreign currency translation of approximately \$1.9 million. *Merchant Services* 

The Merchant Services segment provides merchant processing and related services to clients based primarily in the United States. This segment has one major customer.

Below is a summary of the Merchant Services segment:

	Three months ended September 30,			Nine months ended September 30,			
			Percent			Percent	
(in thousands, except employees)	2010	2009	Change	2010	2009	Change	
Total revenues	\$125,178	90,455	38.4%	\$336,402	241,402	39.4%	
Operating income	31,439	19,198	63.8	72,662	51,981	39.8	
Operating Margin	25.1%	21.2%		21.6%	21.5%		
Key indicator:							
Employees				1,110	725	53.1	

The increase in total segment revenues for the three and nine months ended September 30, 2010, as compared to the same periods in 2009, is the result of the acquisition of FNMS and higher transaction volumes that resulted from organic growth and slower deconversions.

Merchant Services segment s results are driven by the authorization and capture transactions processed at the point-of-sale and clearing and settlement transactions. This segment s authorization and capture transactions are primarily through dial-up or Internet connectivity.

Refer to the discussion of Bank of America under Major Customers.

#### **Operating Expenses**

The Company s operating expenses consist of cost of services and selling, general and administrative expenses. Cost of services describes the direct expenses incurred in performing a particular service for our customers, including the cost of direct labor expense in putting the service in saleable condition. Selling, general and administrative expenses are incurred in selling or marketing and for the direction of the enterprise as a whole, including accounting, legal fees, officers—salaries, investor relations and mergers and acquisitions.

The Company s cost of services were \$302.7 million and \$889.1 million during the three and nine months ended September 30, 2010, respectively, an increase of 2.7% and 3.9%, compared to \$294.6 million and \$855.5 million for the same periods last year. During the first nine months of 2010, TSYS implemented a plan that reduced its workforce through attrition and job elimination. As part of the workforce reduction, the Company incurred approximately \$2.6 million in severance payments.

The Company s selling, general and administrative expenses were \$51.6 million and \$150.0 million during the three and nine months ended September 30, 2010, respectively, an increase of 12.2% and 7.7%, compared to \$46.0 million

and \$139.4 million for the same periods last year. The increase is the result of the impact of the acquisition of FNMS. As a result of the acquisition of FNMS, TSYS incurred \$0.2 million and \$3.9 million during the three and nine months ended September 30, 2010, respectively, of acquisition related costs.

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Federal legislation was recently enacted which makes extensive changes to the current system of health care insurance and benefits. The Company has reviewed the legislation and determined that it will not have a material impact upon the Company s financial position, results of operations or cash flows for 2010. The Company is still in the process of reviewing the impact of the legislation on future periods.

#### **Operating Income**

Operating income decreased 10.6% and 4.7% for the three and nine months ended September 30, 2010, respectively, over the same periods in 2009. The Company's operating profit margin for the three and nine months ended September 30, 2010 was 18.2% and 18.7%, respectively, compared to 20.6% and 20.1% for the same periods last year. TSYS operating margin decreased for the three and nine months ended September 30, 2010, as compared to the same periods in 2009, as the result of the loss of revenues associated with deconverted clients, an increase in reimbursable items and non-recurring expenses associated with the acquisition of FNMS.

#### Nonoperating Income (Expense)

Interest income for the three months ended September 30, 2010 was \$128,000, a decrease of \$235,000, compared to \$363,000 for the same period in 2009. Interest income for the nine months ended September 30, 2010 was \$498,000, a decrease of \$1.1 million, compared to \$1.6 million for the same period in 2009. The decrease in interest income is primarily attributable to the decline in interest rates.

Interest expense for the three months ended September 30, 2010 was \$789,000, a decrease of \$137,000 compared to \$926,000 for the same period in 2009. Interest expense for the nine months ended September 30, 2010 was \$2.1 million, a decrease of \$1.0 million compared to \$3.1 million for the same period in 2009. The decrease in interest expense in 2009 compared to 2008 relates to the decline in interest rates.

For the three months ended September 30, 2010 and 2009, the Company recorded a translation gain of approximately \$102,000 and \$1.1 million, respectively, related to intercompany loans and foreign-denominated balance sheet accounts. For the nine months ended September 30, 2010 and 2009, the Company recorded a translation loss of approximately \$34,000 and \$2.9 million, respectively, related to intercompany loans and foreign-denominated balance sheet accounts.

Occasionally, the Company will provide financing to its subsidiaries in the form of an intercompany loan, which is required to be repaid in U.S. dollars. For its subsidiaries whose functional currency is something other than the U.S. dollar, the translated balance of the financing (liability) is adjusted upward or downward to match the U.S. dollar obligation (receivable) on the Company s financial statements. The upward or downward adjustment is recorded as a gain or loss on foreign currency translation.

The Company records foreign currency translation adjustments on foreign-denominated balance sheet accounts. The Company maintains several cash accounts denominated in foreign currencies, primarily in Euros and British Pounds Sterling. As the Company translates the foreign-denominated cash balances into U.S. dollars, the translated cash balance is adjusted upward or downward depending upon the foreign currency exchange movements. The upward or downward adjustment is recorded as a gain or loss on foreign currency translation in the Company s statements of income. As those cash accounts have increased, the upward or downward adjustments have increased.

The balance of the Company s foreign-denominated cash accounts subject to risk of translation gains or losses at September 30, 2010 was approximately \$5.9 million, the majority of which is denominated in Euros.

#### **Income Taxes**

TSYS effective income tax rate attributable to continuing operations for the three months ended September 30, 2010 was 36.5%, compared to 35.5% for the same period in 2009. TSYS effective income tax rate for the nine months ended September 30, 2010 was 36.0%, compared to 35.7% for the same period in 2009. The calculation of the effective tax rate is income taxes plus income taxes associated with equity income divided by TSYS pretax income adjusted for minority interests in consolidated subsidiaries net income and equity pre-tax earnings of its equity investments. Refer to Note 20 in the Notes to Unaudited Condensed Consolidated Financial Statements for more information on income taxes.

In the normal course of business, TSYS is subject to examinations from various tax authorities. These examinations may alter the timing or amount of taxable income or deductions or the allocation of income among tax jurisdictions.

TSYS continually monitors and evaluates the potential impact of current events and circumstances on the estimates and assumptions used in the analysis of its income tax positions, and, accordingly, TSYS effective tax rate may fluctuate in the future.

## Equity in Income of Equity Investments

The Company has two equity investments located in Mexico and China that are accounted for under the equity method of accounting. TSYS share of income from its equity in equity investments was \$1.1 million and \$1.6 million for the three months ended

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September 30, 2010 and 2009, respectively. TSYS share of income from its equity in equity investments was \$4.4 million and \$4.3 million for the nine months ended September 30, 2010 and 2009, respectively.

#### Income (Loss) from Discontinued Operations, net of tax

Loss from discontinued operations, net of tax, for the three months ended September 30, 2010 was \$2.5 million compared to \$3.3 million for the same period last year. Loss from discontinued operations, net of tax, for the nine months ended September 30, 2010 was \$3.2 million, compared to \$6.1 million for the same period last year.

#### Loss on Discontinued Operations, net of tax

Loss on discontinued operations, net of tax for the three months ended September 30, 2010, increased \$394,000 compared to the same period in 2009. Loss from discontinued operations, net of tax for the nine months ended September 30, 2010, decreased \$1.7 million compared to the same period in 2009.

#### Loss on Disposition, net of tax

Loss on disposition, net of tax for the nine months ended September 30, 2010, was \$2.0 million, compared to \$3.3 million for the same periods in 2009.

#### Net Income

Net income for the three months ended September 30, 2010 decreased 10.2%, or \$5.6 million, to \$49.7 million, compared to \$55.3 million for the same period in 2009. Net income for the nine months ended September 30, 2010 decreased 1.5%, or \$2.3 million, to \$154.0 million, compared to \$156.3 million for the same period in 2009.

Net income attributable to TSYS common shareholders for the three months ended September 30, 2010 decreased 16.9%, or \$9.3 million, to \$45.7 million, or basic and diluted earnings per share of \$0.23, compared to \$55.0 million, or basic and diluted earnings per share of \$0.28, for the same period in 2009. Net income attributable to TSYS common shareholders for the nine months ended September 30, 2010 decreased 5.3%, or \$8.2 million, to \$146.8 million, or basic and diluted earnings per share of \$0.74, compared to \$155.0 million, or basic and diluted earnings per share of \$0.79, for the same period in 2009.

#### Projected Outlook for 2010

As compared to 2009, TSYS expects its 2010 total revenues to increase by 1% to 3%, revenues before reimbursable items to increase by 1% to 3%, income from continuing operations to decline by 13% to 12%, and EPS from continuing operations to decline by 13% to 11% based on the following assumptions: (1) there will be no significant movements in LIBOR and TSYS will not make any significant draws on the remaining balance of its revolving credit facility; (2) anticipated levels in employment, technology and other expenses, which are included in 2010 estimates, will be accomplished; (3) there will be no significant movement in foreign currency exchange rates related to TSYS business during 2010; (4) TSYS will not incur significant expenses associated with the conversion of new large clients or acquisitions, or any significant impairment of goodwill or other intangibles; (5) there will be no deconversions of large clients during the year other than as previously announced; and (6) the economy will not worsen during 2010.

## Financial Position, Liquidity and Capital Resources

The Condensed Consolidated Statements of Cash Flows detail the Company s cash flows from operating, investing and financing activities. TSYS primary method of funding its operations and growth has been cash generated from current operations and the use of leases. TSYS has occasionally used borrowed funds to supplement financing of capital expenditures and acquisitions.

#### Cash Flows From Operating Activities

	Nine months ended September 30,			
(in thousands)		2010	2009	
Net income	\$	154,003	156,285	
Depreciation and amortization		119,107	117,514	
Other noncash items and charges, net		29,918	21,973	
Loss on disposal of subsidiary		1,641	5,701	
Net change in current and other assets and current and other liabilities		(24,767)	31,583	

Net cash provided by operating activities

\$ (279,902)

333,056

TSYS main source of funds is derived from operating activities, specifically net income. The increase in 2010 in net cash provided by operating activities was primarily the result of the net change in current and other assets and current and other liabilities.

Net change in current and other assets and current and other liabilities include accounts receivable, prepaid expenses, other current assets and other assets, accounts payable, accrued salaries and employee benefits, other current liabilities and other liabilities. The change in accounts receivable at September 30, 2010, as compared to December 31, 2009, is the result of timing of collections

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compared to billings. The change in accounts payable and other liabilities for the same period is the result of the timing of payments, funding of performance-based incentives and payments of vendor invoices.

## Cash Flows From Investing Activities

		Nine months ended September 30,			
(in thousands)		2010	2009		
Cash used in acquisitions, net of cash acquired and cash received in					
disposition	\$	(144,307)	1,697		
Additions to licensed computer software from vendors		(27,224)	(18,710)		
Additions to contract acquisition costs		(42,774)	(23,711)		
Purchases of property and equipment, net		(29,848)	(21,344)		
Additions to internally developed computer software		(15,220)	(19,367)		
Net cash used in investing activities	\$	(259,373)	(81,435)		

The major uses of cash for investing activities have been the business acquisitions, addition of property and equipment, primarily computer equipment, the purchase of licensed computer software and internal development of computer software, and investments in contract acquisition costs associated with obtaining and servicing new or existing clients. The major uses of cash for investing activities in 2010 was for additions to contract acquisition costs, equipment, licensed computer software from vendors, internally developed computer software, and business acquisitions. The major uses of cash for investing activities in 2009 was for additions of equipment and contract acquisition costs.

#### Contract Acquisition Costs

TSYS makes cash payments for processing rights, third-party development costs and other direct salary-related costs in connection with converting new customers to the Company s processing systems. The Company s investments in contract acquisition costs were \$22.9 million for the three months ended September 30, 2010, bringing the total for 2010 to \$42.8 million compared to \$23.7 million for the nine months ended September 30, 2009.

The Company had cash payments for processing rights of approximately \$18.8 million during the nine months ended September 30, 2010, respectively, compared to \$4.7 million during the nine months ended September 30, 2009.

Conversion cost additions were \$24.0 million and \$19.0 million for the nine months ended September 30, 2010 and 2009, respectively. The increase in the amount of conversion cost additions for 2010, as compared to 2009, is the result of the timing of conversion activity in 2010 versus 2009.

#### Cash Flows From Financing Activities

	Nine months ended September 30,			
(in thousands)		2010	2009	
Dividends paid on common stock	\$	(41,432)	(41,406)	
Proceeds from borrowings of long-term debt			5,334	
Repurchase of common stock		(46,228)	(329)	
Principal payments on long-term debt borrowings and capital lease				
obligations		(11,938)	(13,178)	
Other		404	(227)	
Net cash used in financing activities	\$	(99,194)	(49,806)	

The major use of cash from financing activities has been the payment of dividends and repurchase of common stock. The main source of cash from financing activities has been the occasional use of borrowed funds and the

exercise of stock options. The major uses of cash from financing activities in 2010 was for the payment of dividends and the repurchase of common stock. The major use of cash from financing activities in 2009 was for the payment of dividends.

**Borrowings** 

For a detailed discussion regarding the Company s borrowings, see Item 7: Management s Discussion and Analysis of Financial Condition and Results of Operations, and for a detailed discussion regarding the Company s long-term debt, see Note 13 Long-term Debt and Capital Lease Obligations in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

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Stock Repurchase Plan

On April 20, 2010, TSYS announced a stock repurchase plan to purchase up to 10 million shares of TSYS stock. The shares may be purchased from time to time over the next two years at prices considered attractive to the Company. Through September 30, 2010, the Company purchased 3.1 million shares for approximately \$45.1 million, at an average price of \$14.60.

Dividends

Dividends on common stock of \$13.8 million were paid during the three months ended September 30, 2010, bringing the total for 2010 to \$41.4 million compared to \$41.4 million paid during the nine months ended September 30, 2009.

Significant Noncash Transactions

Refer to Note 11 of the Notes to Unaudited Condensed Consolidated Financial Statements for more information about supplementary cash flow information.

#### Foreign Exchange

TSYS operates internationally and is subject to adverse movements in foreign currency exchange rates. Since December 2000, TSYS has not entered into foreign exchange forward contracts to reduce its exposure to foreign currency rate changes. TSYS continues to analyze potential hedging instruments to safeguard it from significant foreign currency translation risks.

### **Impact of Inflation**

Although the impact of inflation on its operations cannot be precisely determined, the Company believes that by controlling its operating expenses, and by taking advantage of more efficient computer hardware and software, it can minimize the impact of inflation.

#### **Working Capital**

TSYS may seek additional external sources of capital in the future. The form of any such financing will vary depending upon prevailing market and other conditions and may include short-term or long-term borrowings from financial institutions or the issuance of additional equity and/or debt securities such as industrial revenue bonds. However, there can be no assurance that funds will be available on terms acceptable to TSYS. Management expects that TSYS will continue to be able to fund a significant portion of its capital expenditure needs through internally generated cash in the future, as evidenced by TSYS—current ratio of 3.4:1. At September 30, 2010, TSYS had working capital of \$527.9 million compared to \$590.1 million at December 31, 2009.

#### **Legal Proceedings**

The Company is subject to various legal proceedings and claims and is also subject to information requests, inquiries and investigations arising out of the ordinary conduct of its business. In the opinion of management, based on current knowledge and in part upon the advice of legal counsel, all matters are believed to be adequately covered by insurance, or if not covered, are believed to be without merit or are of such kind or involve such amounts that would not have a material adverse effect on the financial position, results of operations or cash flows of the Company if disposed of unfavorably. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to TSYS—results of operations for any particular period. The Company establishes reserves for litigation and similar matters when those matters present loss contingencies that TSYS determines to be both probable and reasonably estimable in accordance with ASC 450.

On September 22, 2010, Safwan Shah filed a lawsuit in the Superior Court of California, Santa Clara County, against Total System Services, Inc., TSYS Acquiring Solutions, LLC and Infonox, a TSYS Company (Case No. 1-10-CV-183173). The claims arise out of TSYS purchase of Infonox on the Web (Infonox) in November 2008. The Agreement and Plan of Merger in connection with the transaction provided that certain remaining shareholders of Infonox could receive contingent merger consideration if Infonox reached certain revenue targets during the three years following the closing of the transaction. Plaintiff, a former shareholder of Infonox, alleges that the defendants have wrongfully refused to pay \$25 million in contingent merger consideration as provided for in the Agreement and Plan of Merger. Plaintiff brings the claim in his individual capacity and also as a representative of other former Infonox shareholders. Plaintiff s claims allege fraud, fraudulent inducement, negligent misrepresentation, breach of contract, and breach of duty of good faith and fair dealing. Defendants believe that the allegations are without merit

and plan to vigorously defend themselves against the allegations. Based on information that is presently available to it, TSYS management is unable to predict the outcome of the case and cannot currently reasonably determine the probability of a material adverse result or reasonably estimate a range of potential exposure, if any. Although the ultimate outcome of this case cannot be ascertained at this time, based upon current knowledge, TSYS management does not believe that the eventual outcome of this case will have a material adverse effect on TSYS financial position, results of operations or cash flows.

### **Recent Accounting Pronouncements**

The Company s Annual Report on Form 10-K for the year ended December 31, 2009, as filed with the SEC, contains a discussion of recent accounting pronouncements and the expected impact on the Company s financial statements.

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# Accounting Standards Update No. 2010-22, Accounting for Various Topics Technical Corrections to SEC Paragraphs

In August 2010, the Task Force issued Accounting Standards Update (ASU) No. 2010-22, Accounting for Various Topics Technical Corrections to SEC Paragraphs. This ASU is based upon external comments received from the staff of the SEC and the issuance of Staff Accounting Bulletin No. 112, which amends or rescinds portions of certain SAB topics. ASU 2010-22 is effective immediately. The Company has determined the impact of adopting ASU 2010-22 on its financial position, results of operations and cash flows to be immaterial.

# Accounting Standards Update No. 2010-21, Accounting for Technical Amendments to Various SEC Rules and Schedules

In August 2010, the Task Force issued ASU No. 2010-21, Accounting for Technical Amendments to Various SEC Rules and Schedules. This Accounting Standards Update amends various SEC paragraphs pursuant to the issuance of Release No. 33-9026: Technical Amendments to Rules, Forms, Schedules and Codification of Financial Reporting Policies. ASU 2010-21 is effective immediately. The Company has determined the impact of adopting ASU 2010-21 on its financial position, results of operations and cash flows to be immaterial.

# Accounting Standards Update No. 2010-17, Revenue Recognition Milestone Method (Topic 605): Milestone Method of Revenue Recognition (A consensus of the FASB Emerging Issues Task Force)

In April 2010, the Task Force issued ASU No. 2010-17, Revenue Recognition (Topic 605): Milestone Method of Revenue Recognition (A consensus of the FASB Emerging Issues Task Force). The Task Force reached a consensus on the criteria that should be met for determining whether the milestone method of revenue recognition is appropriate. ASU 2010-17 will be effective on a prospective basis for milestones achieved in fiscal years, and interim periods within those fiscal years, beginning on or after June 15, 2010, with early adoption permitted. The Company has determined the impact of adopting ASU 2010-17 on its financial position, results of operations and cash flows to be immaterial.

# Accounting Standards Update No. 2010-13, Compensation Stock Compensation (Topic 718): Effect of Denominating the Exercise Price of a Share-Based Payment Award in the Currency of the Market in Which the Underlying Equity Security Trades (A consensus of the FASB Emerging Issues Task Force)

In April 2010, the Task Force issued ASU No. 2010-13, Compensation Stock Compensation (Topic 718): Effect of Denominating the Exercise Price of a Share-Based Payment Award in the Currency of the Market in Which the Underlying Equity Security Trades (A consensus of the FASB Emerging Issues Task Force). The Task Force reached a consensus that an employee share-based payment with an exercise price denominated in the currency of a market in which a substantial portion of the entity s equity securities trade should be considered an equity classified award assuming all other criteria for equity classification are met. ASU 2010-13 will be effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2010, with early adoption permitted. The Company has determined the impact of adopting ASU 2010-13 on its financial position, results of operations and cash flows to be immaterial.

#### **Forward-Looking Statements**

Certain statements contained in this filing which are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act (the Act). These forward-looking statements include, among others: (i) TSYS expectation that the loss of Bank of America as a merchant services client will not have a material adverse affect on TSYS; (ii) TSYS expectation that it will be able to fund a significant portion of its capital expenditure needs through internally generated cash in the future; (iii) TSYS earnings guidance for 2010 total revenues, revenues before reimbursable items, income from continuing operations and EPS from continuing operations; (iv)TSYS belief with respect to lawsuits, claims and other complaints; (v) the expected financial impact of recent accounting pronouncements; (vi) TSYS expectation with respect to certain tax matters; and (vii) the economies of scale expected to be realized from combining the operations of TSYS and FNMS; and the assumptions underlying such statements, including, with respect to TSYS earnings guidance for 2010: (a) the economy will not worsen during 2010; (b) there will be no deconversions of large clients during the year other than as previously announced; (c) there will be no significant movement in foreign currency exchange rates related to TSYS business during 2010; (d) the anticipated levels in employment, technology and other expenses, which are included in 2010 estimates, will be

accomplished; (e) TSYS will not incur significant expenses associated with the conversion of new large clients or acquisitions, or any significant impairment of goodwill or other intangibles; and (f) there will be no significant movements in LIBOR, and no significant draws on the remaining balance of TSYS revolving credit facility. In addition, certain statements in future filings by TSYS with the Securities and Exchange Commission, in press releases, and in oral and written statements made by or with the approval of TSYS which are not statements of historical fact constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to: (i) projections of revenue, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans and objectives of TSYS or its management or Board of Directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as believes, anticipates, expects, intends. targeted, estimates, projects, could. plans, should. would, an are intended to identify forward-looking statements but are not the exclusive means of identifying these statements.

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These statements are based upon the current beliefs and expectations of TSYS management and are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by the forward-looking statements. A number of important factors could cause actual results to differ materially from those contemplated by our forward-looking statements. Many of these factors are beyond TSYS ability to control or predict. These factors include, but are not limited to:

movements in LIBOR are greater than expected and draws on the revolving credit facility are greater than expected;

TSYS incurs expenses associated with the signing of a significant client;

internal growth rates for TSYS existing clients are lower than anticipated whether as a result of unemployment rates, card delinquencies and charge off rates or otherwise;

TSYS does not convert and deconvert clients portfolios as scheduled;

adverse developments with respect to foreign currency exchange rates;

adverse developments with respect to entering into contracts with new clients and retaining current clients;

continued consolidation and turmoil in the financial services and other industries during 2010, including the merger of TSYS clients with entities that are not TSYS processing clients, the sale of portfolios by TSYS clients to entities that are not TSYS processing clients and the nationalization or seizure by banking regulators of TSYS clients:

TSYS is unable to control expenses and increase market share, both domestically and internationally;

adverse developments with respect to the credit card industry in general, including a decline in the use of cards as a payment mechanism;

TSYS is unable to successfully manage any impact from slowing economic conditions or consumer spending;

the impact of potential and completed acquisitions, including the costs associated therewith and their being more difficult to integrate than anticipated;

the costs and effects of litigation, investigations or similar matters or adverse facts and developments relating thereto:

the impact of the application of and/or changes in accounting principles;

TSYS inability to timely, successfully and cost-effectively improve and implement processing systems to provide new products, increased functionality and increased efficiencies;

TSYS inability to anticipate and respond to technological changes, particularly with respect to e-commerce;

changes occur in laws, regulations, credit card associations rules or other industry standards affecting TSYS business which require significant product redevelopment efforts or reduce the market for or value of our products;

successfully managing the potential both for patent protection and patent liability in the context of rapidly developing legal framework for expansive patent protection;

the material breach of security of any of our systems;

overall market conditions;

the loss of a major supplier;

the impact on TSYS business, as well as on the risks set forth above, of various domestic or international military or terrorist activities or conflicts;

other risk factors described in the Risk Factors and other sections of TSYS Annual Report on Form 10-K for the fiscal year ended December 31, 2009 and other filings with the Securities and Exchange Commission; and

TSYS ability to manage the foregoing and other risks.

These forward-looking statements speak only as of the date on which they are made and TSYS does not intend to update any forward-looking statement as a result of new information, future developments or otherwise.

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#### TOTAL SYSTEM SERVICES, INC.

#### Item 3 Quantitative and Qualitative Disclosures About Market Risk

#### Foreign Exchange Risk

The Company is exposed to foreign exchange risk because it has assets, liabilities, revenues and expenses denominated in foreign currencies other than the U.S. dollar. These currencies are translated into U.S. dollars at current exchange rates, except for revenues, costs and expenses and net income, which are translated at the average exchange rate for each reporting period. Net exchange gains or losses resulting from the translation of assets and liabilities of foreign operations, net of tax, are accumulated in a separate section of shareholders equity entitled accumulated other comprehensive income, net. The following represents the amount of other comprehensive gain (loss):

	Three months ended		Nine months ended September 30,	
	Septem			
(in millions)	2010	2009	2010	2009
Other comprehensive gain (loss)	\$ 13.6	(0.1)	<b>\$</b> (2.8)	14.5

Currently, the Company does not use financial instruments to hedge exposure to exchange rate changes. The following table presents the carrying value of the net assets of TSYS foreign operations in U.S. dollars at September 30, 2010:

	September 30,
(in millions)	2010
Europe	\$ 195.7
China	68.1
Japan	9.0
Mexico	6.1
Canada	1.5
Other	34.6

TSYS records foreign currency translation adjustments associated with other balance sheet accounts. The Company maintains several cash accounts denominated in foreign currencies, primarily in Euros and British Pounds Sterling. As TSYS translates the foreign-denominated cash balances into U.S. dollars, the translated cash balance is adjusted upward or downward depending upon the foreign currency exchange movements. The upward or downward adjustment is recorded as a gain or loss on foreign currency translation in the statements of income. As those cash accounts have increased, the upward or downward adjustments have increased. TSYS recorded a net translation gain of approximately \$0.1 million and a translation loss of \$34,000 for the three and nine months ended September 30, 2010, respectively, relating to the translation of cash and other balance sheet accounts. The balance of the Company s foreign-denominated cash accounts subject to risk of translation gains or losses at September 30, 2010 was approximately \$5.9 million, the majority of which was denominated in Euros.

The Company provides financing to its international operation in Europe through an intercompany loan that requires the operation to repay the financing in U.S. dollars. The functional currency of the operation is the respective local currency. As it translates the foreign currency denominated financial statements into U.S. dollars, the translated balance of the financing (liability) is adjusted upward or downward to match the U.S. dollar obligation (receivable) on its financial statements. The upward or downward adjustment is recorded as a gain or loss on foreign currency translation.

The net asset account balance subject to foreign currency exchange rates between the local currencies and the U.S. dollar at September 30, 2010 was \$5.9 million.

The following table presents the potential effect on income before income taxes of hypothetical shifts in the foreign currency exchange rate between the local currencies and the U.S. dollar of plus-or-minus 100 basis points, 500 basis points and 1,000 basis points based on the net asset account balance of \$5.9 million at September 30, 2010.

## **Effect of Basis Point Change**

	Incre	ase in basis p	oint of	Decr	ease in basis po	oint of
(in thousands)	100	500	1,000	100	500	1,000
Effect on income before						
income taxes	\$59	297	593	(59)	(297)	(593)
		34	1			

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#### TOTAL SYSTEM SERVICES, INC.

#### Item 3 Quantitative and Qualitative Disclosures About Market Risk (continued)

#### **Interest Rate Risk**

TSYS is also exposed to interest rate risk associated with the investing of available cash and the use of debt. TSYS invests available cash in conservative short-term instruments and is primarily subject to changes in the short-term interest rates.

The Company s Annual Report on Form 10-K for the year ended December 31, 2009, as filed with the SEC, contains a discussion of interest rate risk and the Company s debt obligations that are sensitive to changes in interest rates.

On December 21, 2007, the Company entered into a Credit Agreement with Bank of America N.A., as Administrative Agent, The Royal Bank of Scotland plc, as Syndication Agent, and other lenders. The Credit Agreement provides for a \$168 million unsecured five-year term loan to the Company and a \$252 million five-year unsecured revolving credit facility. The principal balance of loans outstanding under the credit facility bears interest at a rate of London Interbank Offered Rate (LIBOR) plus an applicable margin of 0.60%. Interest is paid on the last date of each interest period; however, if the period exceeds three months, interest is paid every three months after the beginning of such interest period.

On October 31, 2008, the Company s International Services segment obtained a credit agreement from a third party to borrow up to approximately \(\pmax2.0\) billion, or \(\pmax21\) million, in a Yen-denominated three year loan to finance activities in Japan. The rate is LIBOR plus 80 basis points. The Company initially made a draw down of \(\pmax1.5\) billion, or approximately \(\pmax15.1\) million. In January 2009, the Company made an additional draw down of \(\pmax250\) million, or approximately \(\pmax2.8\) million. In April 2009, the Company made an additional draw down of \(\pmax250\) million, or approximately \(\pmax2.5\) million.

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# TOTAL SYSTEM SERVICES, INC. Item 4 Controls and Procedures

We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report as required by Rule 13a-15 of the Securities Exchange Act of 1934, as amended (Exchange Act ). This evaluation was carried out under the supervision and with the participation of our management, including our chief executive officer and chief financial officer. Based on this evaluation, the chief executive officer and chief financial officer concluded that as of September 30, 2010, TSYS disclosure controls and procedures were designed and effective to ensure that the information required to be disclosed by TSYS in reports that it files under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and were also designed and effective to ensure that the information required to be disclosed in the reports that TSYS files or submits under the Exchange Act is accumulated and communicated to management, as appropriate to allow timely decisions regarding required disclosure.

No change in TSYS internal control over financial reporting occurred during the period covered by this report that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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# TOTAL SYSTEM SERVICES, INC. Part II Other Information

#### Item 1 Legal Proceedings

For information regarding TSYS Legal Proceedings, refer to Note 12 of the Notes to Unaudited Condensed Consolidated Financial Statements.

#### Item 1A Risk Factors

In addition to the other information set forth in this report, one should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2009, which could materially affect the Company's financial position, results of operations or cash flows. The risks described in the Company's Annual Report on Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to the Company or that the Company currently deems to be immaterial also may materially adversely affect the Company's financial position, results of operations or cash flows.

#### Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

The following table sets forth information regarding the Company s purchases of its common stock on a monthly basis during the three months ended September 30, 2010:

			Total Number of	Maximum Number of
			Shares	Shares That
			Purchased as Part of	May Yet
			Publicly	Be Purchased
	Total			
	Number	Average	Announced	<b>Under the</b>
(in thousands, except per share data)	of	Price	Plans	Plans
	Shares	Paid per		
Period July 2010 August 2010	Purchased	Share	or Programs	or Programs 10,000 10,000
September 2010	3,093	\$ 14.60	3,093	6,907
September 2010	3,093	ψ 17.00	3,093	0,907
Total	3,093	\$ 14.60		

Item 6 Exhibits a) Exhibits

Exhibit Number 31.1	<b>Description</b> Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	The following materials from TSYS Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statements of Income (Unaudited), (ii) the Condensed Consolidated Balance Sheets (Unaudited), (iii) the Condensed Consolidated Statements of Cash Flows (Unaudited), and (iv) Notes to Unaudited Condensed

Consolidated Financial Statements, tagged as blocks of text.

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# TOTAL SYSTEM SERVICES, INC. SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### TOTAL SYSTEM SERVICES, INC.

Date: November 4, 2010 by: /s/ Philip W. Tomlinson

Philip W. Tomlinson Chairman of the Board and Chief Executive Officer

Date: November 4, 2010 by: /s/ James B. Lipham

James B. Lipham

Senior Executive Vice President and Chief Financial Officer

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# TOTAL SYSTEM SERVICES, INC. Exhibit Index

Exhibit Number 31.1	<b>Description</b> Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
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