

FIDELITY SOUTHERN CORP

Form 10-Q

May 07, 2010

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934.**

For the quarterly period ended March 31, 2010

Commission File Number: 0-22374

Fidelity Southern Corporation

(Exact name of registrant as specified in its charter)

Georgia

58-1416811

(State or other jurisdiction of incorporation or
organization)

(I.R.S. Employer Identification No.)

3490 Piedmont Road, Suite 1550, Atlanta GA

30305

(Address of principal executive offices)

(Zip Code)

(404) 639-6500

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller Reporting
Company ☒

(Do not check if Smaller
Reporting Company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

Shares Outstanding at April 30, 2010

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Common Stock, no par value

10,541,520

**FIDELITY SOUTHERN CORPORATION
INDEX**

	Page
<u>Part I. Financial Information</u>	
<u>Item 1. Financial Statements (Unaudited)</u>	
<u>Consolidated Balance Sheets as of March 31, 2010, (unaudited) and December 31, 2009</u>	3
<u>Consolidated Statements of Operations (unaudited) for the Three Months Ended March 31, 2010, and 2009</u>	4
<u>Consolidated Statements of Cash Flows (unaudited) for the Three Months Ended March 31, 2010, and 2009</u>	5
<u>Notes to Consolidated Financial Statements (unaudited)</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	20
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	30
<u>Item 4. Controls and Procedures</u>	30
<u>Part II. Other Information</u>	30
<u>Item 1. Legal Proceedings</u>	30
<u>Item 1A. Risk Factors</u>	30
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	30
<u>Item 6. Exhibits</u>	31
<u>Signature Page</u>	31
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	

Table of Contents

PART I FINANCIAL INFORMATION
Item 1. Financial Statements
FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

	(Unaudited)	
	March 31, 2010	December 31, 2009
	<i>(Dollars in Thousands)</i>	
Assets		
Cash and due from banks	\$ 109,541	\$ 168,766
Interest-bearing deposits with banks	2,375	1,926
Federal funds sold	626	428
Cash and cash equivalents	112,542	171,120
Investment securities available-for-sale (amortized cost of \$251,186 and \$137,020 at March 31, 2010, and December 31, 2009, respectively)	251,698	136,917
Investment securities held-to-maturity (approximate fair value of \$19,007 and \$19,942 at March 31, 2010, and December 31, 2009, respectively)	18,208	19,326
Investment in FHLB stock	6,767	6,767
Loans held-for-sale (loans at fair value: \$72,603 at March 31, 2010; \$80,869 at December 31, 2009)	118,271	131,231
Loans	1,281,319	1,289,859
Allowance for loan losses	(29,474)	(30,072)
Loans, net of allowance for loan losses	1,251,845	1,259,787
Premises and equipment, net	18,761	18,092
Other real estate, net	25,014	21,780
Accrued interest receivable	8,151	7,832
Bank owned life insurance	29,358	29,058
Other assets	43,878	49,610
Total assets	\$ 1,884,493	\$ 1,851,520
Liabilities		
Deposits:		
Noninterest-bearing demand deposits	\$ 163,120	\$ 157,511
Interest-bearing deposits:		
Demand and money market	270,908	252,493
Savings	449,847	440,596
Time deposits, \$100,000 and over	239,285	257,450
Other time deposits	442,751	442,675
Total deposits	1,565,911	1,550,725
Other short-term borrowings	58,999	41,870
Subordinated debt	67,527	67,527
Other long-term debt	50,000	50,000

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Accrued interest payable	3,200	4,504
Other liabilities	8,082	7,209
Total liabilities	1,753,719	1,721,835

Shareholders' Equity

Preferred stock, no par value. Authorized 10,000,000; 48,200 shares issued and outstanding	44,916	44,696
Common stock, no par value. Authorized 50,000,000; issued and outstanding 10,403,013 and 10,064,501 at March 31, 2010, and December 31, 2009, respectively	54,457	53,342
Accumulated other comprehensive income (loss), net of taxes	318	(64)
Retained earnings	31,083	31,711
Total shareholders' equity	130,774	129,685
Total liabilities and shareholders' equity	\$ 1,884,493	\$ 1,851,520

See accompanying notes to consolidated financial statements.

Table of Contents

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

	Three Months Ended	
	March 31,	
	2010	2009
	<i>(Dollars in thousands, except per share data)</i>	
Interest income		
Loans, including fees	\$ 21,064	\$ 21,211
Investment securities	2,075	2,091
Federal funds sold and bank deposits	93	30
Total interest income	23,232	23,332
Interest expense		
Deposits	6,876	10,485
Short-term borrowings	332	190
Subordinated debt	1,117	1,203
Other long-term debt	343	459
Total interest expense	8,668	12,337
Net interest income	14,564	10,995
Provision for loan losses	3,975	9,600
Net interest income after provision for loan losses	10,589	1,395
Noninterest income		
Service charges on deposit accounts	1,048	1,023
Other fees and charges	484	471
Mortgage banking activities	3,275	3,608
Indirect lending activities	1,036	1,144
SBA lending activities	112	178
Bank owned life insurance	326	298
Other	226	93
Total noninterest income	6,507	6,815
Noninterest expense		
Salaries and employee benefits	8,884	7,892
Furniture and equipment	644	655
Net occupancy	1,090	1,079
Communication	444	350
Professional and other services	1,038	1,073
Cost of operation of other real estate	2,169	749
FDIC insurance premiums	886	323

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Other	1,839	1,899
Total noninterest expense	16,994	14,020
Income (loss) before income tax benefit	102	(5,810)
Income tax benefit	(93)	(2,434)
Net income (loss)	195	(3,376)
Preferred stock dividends	(823)	(823)
Net loss available to common equity	\$ (628)	\$ (4,199)
(Loss) earnings per share:		
Basic loss per share	\$ (.06)	\$ (.42)
Diluted loss per share	\$ (.06)	\$ (.42)
Weighted average common shares outstanding-basic	10,253,146	9,944,696
Weighted average common shares outstanding-fully diluted	10,253,146	9,944,696

See accompanying notes to consolidated financial statements.

Table of Contents

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	Three Months Ended March 31,	
	2010	2009
	<i>(In Thousands)</i>	
Operating Activities		
Net income (loss)	\$ 195	\$ (3,376)
Adjustments to reconcile net loss to net cash (used in) provided by operating activities:		
Provision for loan losses	3,975	9,600
Depreciation and amortization of premises and equipment	440	494
Other amortization	375	79
Reserve for impairment of other real estate	1,367	523
Share-based compensation	34	72
Proceeds from sales of loans	194,318	83,393
Proceeds from sales of other real estate	2,348	2,418
Loans originated for resale	(178,325)	(133,778)
Gain on loan sales	(3,033)	(979)
(Gain) loss on sales of other real estate	(77)	43
Increase in cash value of bank owned life insurance	(300)	(275)
Net (decrease) increase in deferred income taxes	(3)	1,824
Changes in assets and liabilities which provided (used) cash:		
Accrued interest receivable	(319)	182
Other assets	5,340	(3,796)
Accrued interest payable	(1,304)	(708)
Other liabilities	873	827
Net cash provided by (used in) operating activities	25,904	(43,457)
Investing Activities		
Purchases of investment securities available-for-sale	(142,784)	\$ (127,622)
Purchases of investment in FHLB stock		(1,485)
Maturities and calls of investment securities held-to-maturity	1,120	1,081
Maturities and calls of investment securities available-for-sale	28,403	5,240
Net (increase) decrease in loans	(2,904)	39,765
Capital improvements to other real estate	(1)	(67)
Purchases of premises and equipment	(1,109)	(144)
Net cash used in investing activities	(117,275)	(83,232)
Financing Activities		
Net increase (decrease) in transactional accounts	33,275	79,786
Net (decrease) increase in time deposits	(18,089)	7,664
Proceeds of issuance of other long-term debt		30,000
Net increase (decrease) in short-term borrowings	17,129	(2,970)
Dividends paid	(1)	(1)

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Proceeds from the issuance of common stock	1,082	238
Preferred stock dividends paid	(603)	(375)
Net cash provided by financing activities	32,793	114,342
Net decrease in cash and cash equivalents	(58,578)	(12,347)
Cash and cash equivalents, beginning of period	171,120	92,025
Cash and cash equivalents, end of period	\$ 112,542	\$ 79,678
Supplemental disclosures of cash flow information:		
Cash paid (refunded) during the period for:		
Interest	\$ 9,972	\$ 13,046
Income taxes	\$ (1,249)	\$ (3,321)
Non-cash transfers to other real estate	\$ 6,871	\$ 4,328
Accrued but unpaid dividend on preferred stock	\$ 308	\$ 308
Accretion on U.S. Treasury preferred stock	\$ 221	\$ 221
Loans transferred from held-for-sale	\$ 3,884	\$

See accompanying notes to consolidated financial statements.

Table of Contents

**FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)
MARCH 31, 2010**

1. Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Fidelity Southern Corporation and its wholly owned subsidiaries (Fidelity). Fidelity Southern Corporation (FSC) owns 100% of Fidelity Bank (the Bank), and LionMark Insurance Company, an insurance agency offering consumer credit related insurance products. FSC also owns five subsidiaries established to issue trust preferred securities, which entities are not consolidated for financial reporting purposes in accordance with Accounting Standards Codification (ASC) 942-810-55, as FSC is not the primary beneficiary. The Company , as used herein, includes FSC and its subsidiaries, unless the context otherwise requires.

These unaudited consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles followed within the financial services industry for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required for complete financial statements.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the periods covered by the statements of operations. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of mortgage loans held-for-sale, the calculations of and the amortization of capitalized servicing rights, the valuation of net deferred income taxes and the valuation of real estate or other assets acquired in connection with foreclosures or in satisfaction of loans. In addition, the actual lives of certain amortizable assets and income items are estimates subject to change. The Company principally operates in one business segment, which is community banking.

In the opinion of management, all adjustments considered necessary for a fair presentation of the financial position and results of operations for the interim periods have been included. All such adjustments are normal recurring accruals. Certain previously reported amounts have been reclassified to conform to current presentation. These reclassifications had no impact on previously reported net income, or shareholders' equity or cash flows. The Company's significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in our 2009 Annual Report on Form 10-K filed with the Securities and Exchange Commission. There were no new accounting policies or changes to existing policies adopted in the first three months of 2010, which had a significant effect on the results of operations or statement of financial condition. For interim reporting purposes, the Company follows the same basic accounting policies and considers each interim period as an integral part of an annual period.

Operating results for the three month period ended March 31, 2010, are not necessarily indicative of the results that may be expected for the year ended December 31, 2010. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K and Annual Report to Shareholders for the year ended December 31, 2009.

2. Shareholders' Equity

The Board of Governors of the Federal Reserve System (the FRB) is the primary regulator of FSC, a bank holding company. The Bank is a state chartered commercial bank subject to Federal and state statutes applicable to banks chartered under the banking laws of the State of Georgia and to banks whose deposits are insured by the Federal Deposit Insurance Corporation (the FDIC), the Bank's primary Federal regulator. The Bank is a wholly owned subsidiary of the Company. The Bank's state regulator is the Georgia Department of Banking and Finance (the GDBF). The FDIC and the GDBF examine and evaluate the financial condition, operations, and policies and procedures of state chartered commercial banks, such as the Bank, as part of their legally prescribed oversight responsibilities.

The FRB, FDIC, and GDBF have established capital adequacy requirements as a function of their oversight of bank holding companies and state chartered banks. Each bank holding company and each bank must maintain certain

minimum capital ratios. At March 31, 2010, and December 31, 2009, the Company exceeded all capital ratios required by the FRB, FDIC, and GDBF to be considered well capitalized. In addition, the Bank's Tier 1 leverage ratio of 9.29% exceeded the 8% minimum required by memoranda of understanding executed in 2009 between FSC, the Bank, the FDIC, the FRB, and the GDBF.

Table of Contents

Earnings per share were calculated as follows:

	For the Quarter Ended March 31,	
	2010	2009
Net income (loss)	\$ 195	\$ (3,376)
Less dividends on preferred stock and accretion of discount	(823)	(823)
Net loss available to common equity	\$ (628)	\$ (4,199)
Average common shares outstanding	10,202	9,652
Effect of stock dividends	51	293
Average common shares outstanding basic	10,253	9,945
Dilutive stock options and warrants		
Average common shares outstanding dilutive	10,253	9,945
Loss per share basic	\$ (.06)	\$ (.42)
Loss per share dilutive	\$ (.06)	\$ (.42)

There were 2,312,128 ten year warrants associated with the preferred stock issued to the U.S. Treasury under the TARP Capital Purchase Program to purchase shares of the Company's common stock at an exercise price of \$3.13 per share and 350,167 stock options at \$4.60 excluded from the calculation of dilutive loss per share at March 31, 2010 because the effect of including the options would be antidilutive.

3. Contingencies

Due to the nature of their activities, the Company and its subsidiaries are at times engaged in various legal proceedings that arise in the course of normal business, some of which were outstanding as of March 31, 2010. While it is difficult to predict or determine the outcome of these proceedings, it is the opinion of management, after consultation with its legal counsel, that the ultimate liabilities, if any, will not have a material adverse impact on the Company's consolidated results of operations, financial position or cash flows.

4. Comprehensive Income (Loss)

Comprehensive income (loss) includes net income (loss) and other comprehensive income (loss), related to unrealized gains and losses on investment securities classified as available-for-sale. All other comprehensive income (loss) items are tax effected at a rate of 38% for each period.

During the first three months of 2010, other comprehensive income net of tax was \$382,000. Other comprehensive income, net of tax, was \$1.1 million for the comparable period in 2009. Comprehensive income for the first quarter of 2010 was \$577,000 compared to comprehensive loss of \$2.3 million for the same period in 2009.

5. Share-Based Compensation

The Company's 1997 Stock Option Plan authorized the grant of options to management personnel for up to 500,000 shares of the Company's common stock. All options granted have three year to eight year terms and vest and become fully exercisable at the end of three years to five years of continued employment. No options may be or were granted after March 31, 2007, under this plan.

The Fidelity Southern Corporation Equity Incentive Plan (the 2006 Incentive Plan), permits the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, and other incentive awards (Incentive Awards). The maximum number of shares of the Company's common stock that may be issued under the 2006 Incentive Plan is 750,000 shares, all of which may be stock options. Generally, no award shall be exercisable or

become vested or payable more than 10 years after the date of grant. Options granted under the 2006 Incentive Plan have four year terms and become fully exercisable at the end of three years of continued employment. Incentive awards available under the 2006 Incentive Plan totaled 152,571 shares at March 31, 2010.

In the first quarter of 2010, FSC granted 154,078 restricted shares of common stock under the 2006 Equity Incentive Plan to certain employees. The stock was granted at \$4.50 per share, vests 20% per year over five years and will be fully vested after January 22, 2015. The restricted stock is subject to section 111 of the Emergency Economic Stabilization Act of 2008, as amended by the American Recovery and Reinvestment Act of 2009 and regulations issued by the Department of the Treasury. At March 31, 2010, there was \$659,000 in remaining unrecognized compensation cost related to the restricted stock.

Table of Contents

A summary of option activity as of March 31, 2010, and changes during the three month period then ended is presented below:

	Number of share options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Terms	Aggregate Intrinsic Value
Outstanding at January 1, 2010	494,405	\$ 8.59		
Granted				
Exercised				
Forfeited	1,000	4.60		
Outstanding at March 31, 2010	493,405	\$ 8.60	2.66 years	\$
Exercisable at March 31, 2010	255,699	\$ 12.11	2.07 years	\$

Share-based compensation expense was not significant for the three month period ended March 31, 2010.

6. Fair Value Election and Measurement

Effective January 1, 2008, the Company adopted the provisions of SFAS No. 157, Fair Value Measurements, now codified in FASB ASC 820-10-35, for financial assets and financial liabilities. SFAS No. 157 establishes a common definition of fair value and framework for measuring fair value under U.S. GAAP. Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. FASB ASC 820-10-35 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820-10-35 are described below:

Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 Quoted prices in markets that are not active, or inputs that are observable, either directly, for substantially the full term of the asset or liability;

Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

A financial instrument's level within the hierarchy is based on the lowest level of input that is significant to the fair value measurement.

In certain circumstances, fair value enables a company to more accurately align its financial performance with the economic value of hedged assets. Fair value enables a company to mitigate the non-economic earnings volatility caused from financial assets and financial liabilities being carried at different bases of accounting, as well as to more accurately portray the active and dynamic management of a company's balance sheet.

In accordance with SFAS No. 159 The Fair Value Option for Financial Assets and Financial Liabilities which is now codified in ASC 825-10-25, the Company has elected to record newly originated mortgage loans held-for-sale at fair value. The following is a description of mortgage loans held-for-sale as of March 31, 2010, for which fair value has been elected, including the specific reasons for electing fair value and the strategies for managing these assets on a fair value basis.

Loans Held-for-Sale

The Company records mortgage loans held-for-sale at fair value. The Company chose to record these mortgage loans held-for-sale at fair value in order to eliminate the complexities and inherent difficulties of achieving hedge accounting and to better align reported results with the underlying economic changes in value of the loans and related hedge instruments. This election impacts the timing and recognition of origination fees and costs, as well as servicing value. Specifically, origination fees and costs, which had been appropriately deferred under SFAS No. 91 Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases now codified in ASC 310-20-25 and previously recognized as part of the

Table of Contents

gain/loss on sale of the loans, are now recognized in earnings at the time of origination. Interest income on mortgage loans held-for-sale is recorded on an accrual basis in the consolidated statement of operations under the heading

Interest income loans, including fees. The servicing value is included in the fair value of the Interest Rate Lock Commitments (IRLCs) with borrowers. The mark to market adjustments related to loans held-for-sale and the associated economic hedges are captured in mortgage banking activities.

Valuation Methodologies and Fair Value Hierarchy

The primary financial instruments that the Company carries at fair value include investment securities, IRLCs, derivative instruments, and loans held-for-sale. Classification in the fair value hierarchy of financial instruments is based on the criteria set forth in SFAS No. 157, now codified in FASB ASC 820-10-35.

Debt securities issued by U.S. Government corporations and agencies, debt securities issued by states and political subdivisions, and agency residential mortgage backed securities classified as available-for-sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond s terms and conditions, among other things. The investments in the Company s portfolio are generally not quoted on an exchange but are actively traded in the secondary institutional markets.

The fair value of mortgage loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Company classifies these loans as Level 2.

The Company classifies IRLCs on residential mortgage loans held-for-sale, which are derivatives under SFAS No. 133 now codified in ASC 815-10-15, on a gross basis within other liabilities or other assets. The fair value of these commitments, while based on interest rates observable in the market, is highly dependent on the ultimate closing of the loans. These pull-through rates are based on both the Company s historical data and the current interest rate environment and reflect the Company s best estimate of the likelihood that a commitment will ultimately result in a closed loan. As a result of the adoption of Staff Accounting Bulletin No. 109 (SAB No. 109), the loan servicing value is also included in the fair value of IRLCs.

Derivative instruments are primarily transacted in the secondary mortgage and institutional dealer markets and priced with observable market assumptions at a mid-market valuation point, with appropriate valuation adjustments for liquidity and credit risk. For purposes of valuation adjustments to its derivative positions under FASB ASC 820-10-35, the Company has evaluated liquidity premiums that may be demanded by market participants, as well as the credit risk of its counterparties and its own credit if applicable. To date, no material losses due to a counterparty s inability to pay any net uncollateralized position has been incurred.

The credit risk associated with the underlying cash flows of an instrument carried at fair value was a consideration in estimating the fair value of certain financial instruments. Credit risk was considered in the valuation through a variety of inputs, as applicable, including, the actual default and loss severity of the collateral, and level of subordination. The assumptions used to estimate credit risk applied relevant information that a market participant would likely use in valuing an instrument. Because mortgage loans held-for-sale are sold within a few weeks of origination, it is unlikely to demonstrate any of the credit weaknesses discussed above and as a result, there were no credit related adjustments to fair value at March 31, 2010.

The following tables present financial assets measured at fair value at March 31, 2010, and December 31, 2009 on a recurring basis and the change in fair value for those specific financial instruments in which fair value has been elected for the three months ended March 31, 2010 and 2009. The changes in the fair value of economic hedges were also recorded in mortgage banking activities and are designed to partially offset the change in fair value of the financial instruments referenced in the tables below.

Table of Contents

	Fair Value Measurements at March 31, 2010			
	Assets Measured at Fair Value March 31, 2010	Quoted Prices in Active Markets for Identical Assets (Level 1) <i>(Dollars in Thousands)</i>	Significant	
			Other	Significant
			Observable	Unobservable
			Inputs (Level 2)	Inputs (Level 3)
Debt securities issued by U.S. Government corporations and agencies	\$ 73,348	\$	\$ 73,348	\$
Debt securities issued by states and political subdivisions	11,382		11,382	
Residential mortgage-backed securities Agency	166,968		166,968	
Mortgage loans held-for-sale	72,603		72,603	
Other Assets ⁽¹⁾	1,288			1,288
Other Liabilities ⁽¹⁾	37			37

(1) This amount includes mortgage related interest rate lock commitments and derivative financial instruments to hedge interest rate risk. Interest rate lock commitments were recorded on a gross basis.

	Fair Value Measurements at December 31, 2009			
	Assets Measured at Fair Value	Quoted Prices in Active Markets for	Significant	
			Other	Significant
			Observable	Unobservable
			Inputs	Inputs

	December 31, 2009	Identical Assets (Level 1) (Dollars in Thousands)	(Level 2)	(Level 3)
Debt securities issued by U.S. Government corporations and agencies	\$63,119	\$	\$63,119	\$
Debt securities issued by states and political subdivisions	11,407		11,407	
Residential mortgage-backed securities Agency	62,391		62,391	
Mortgage loans held-for-sale	80,869		80,869	
Other Assets ⁽¹⁾	1,778			1,778
Other Liabilities ⁽¹⁾	55			55

(1) This amount includes mortgage related interest rate lock commitments and derivative financial instruments to hedge interest rate risk. Interest rate lock commitments were recorded on a gross basis.

**For Items Measured at Fair Value
Pursuant to
Election of the Fair Value Option: Fair
Value Gain
(Loss) related to Mortgage Banking
Activities for
the Three Months Ended
March 31, 2010 March 31, 2009
(Dollars in Thousands)**

Mortgage loans held-for-sale	\$ 357	\$ 852
Other Assets ⁽¹⁾		
Other Liabilities ⁽¹⁾		

(1) This amount includes mortgage related IRLCs and derivative financial

instruments to
hedge interest
rate risk.

Table of Contents

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (level 3) during the quarter ended March 31, 2010.

	Other Assets⁽¹⁾	Other Liabilities⁽¹⁾
	<i>(In Thousands)</i>	
Beginning Balance January 1, 2010	\$ 1,778	\$ (55)
Total gains (losses) included in earnings: ⁽²⁾		
Issuances	1,288	37
Settlements and closed loans	(178)	44
Expirations	(1,600)	11
Total gains (losses) included in other comprehensive income		
Ending Balance March 31, 2010 ⁽³⁾	\$ 1,288	\$ 37

(1) Includes mortgage related interest rate lock commitments and derivative financial instruments entered into to hedge interest rate risk.

(2) Amounts included in earnings are recorded in mortgage banking activities.

(3) Represents the amount included in earnings attributable to the changes in unrealized gains/losses relating to IRLCs and derivatives still held at period

end.

	Other Assets⁽¹⁾	Other Liabilities⁽¹⁾
	<i>(In Thousands)</i>	
Beginning Balance January 1, 2009	\$	\$
Total gains (losses) included in earnings: ⁽²⁾		
Issuances	1,268	(467)
Settlements and closed loans		
Expirations		
Total gains (losses) included in other comprehensive income		
Ending Balance March 31, 2009 ⁽³⁾	\$ 1,268	\$ (467)

(1) Includes mortgage related interest rate lock commitments and derivative financial instruments entered into to hedge interest rate risk.

(2) Amounts included in earnings are recorded in mortgage banking activities.

(3) Represents the amount included in earnings attributable to the changes in unrealized gains/losses relating to IRLCs and derivatives still held at period end.

The following tables present the assets that are measured at fair value on a non-recurring basis by level within the fair value hierarchy as reported on the consolidated statements of financial position at March 31, 2010, and 2009.

Fair Value Measurements at March 31, 2010

		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Valuation Allowance
	Total	Level 1			
		<i>(Dollars in Thousands)</i>			
SBA loans held-for-sale	\$ 1,612	\$	\$	\$ 1,612	\$ (12)
Impaired loans	41,368			41,368	(2,782)
ORE	25,014			25,014	(4,916)
Mortgage servicing rights	958			958	(85)

11

Table of Contents**Fair Value Measurements at December 31, 2009**

		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Valuation Allowance
	Total	Level 1	<i>(Dollars in Thousands)</i>		
SBA loans held-for-sale	\$ 4,807	\$	\$	\$ 4,807	\$ (87)
Impaired loans	75,971			75,971	(6,038)
ORE	21,780			21,780	(3,976)
Mortgage servicing rights	875			875	(83)

SBA loans held-for-sale are measured at the lower of cost or fair value. Fair value is based on recent trades for similar loan pools as well as offering prices for similar assets provided by buyers in the SBA secondary market. If the cost of a loan is determined to be greater than the fair value of similar loans, the impairment is recorded by the establishment of a reserve to reduce the value of the loan.

Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans and is classified as a Level 3 in the fair value hierarchy. Collateral may include real estate or business assets, including equipment, inventory and accounts receivable. The value of real estate collateral is determined based on an appraisal by qualified licensed appraisers hired by the Company. If significant, the value of business equipment is based on an appraisal by qualified licensed appraisers hired by the Company otherwise, the equipment's net book value on the business financial statements is the basis for the value of business equipment. Inventory and accounts receivable collateral are valued based on independent field examiner review or aging reports. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business. Impaired loans are evaluated on at least a quarterly basis for additional impairment and adjusted accordingly.

Mortgage servicing rights are initially recorded at fair value when mortgage loans are sold service retained. These assets are then amortized in proportion to and over the period of estimated net servicing income. On a monthly basis these servicing assets are assessed for impairment based on fair value. Management determines fair value by stratifying the servicing portfolio into homogeneous subsets with unique behavior characteristics, converting those characteristics into income and expense streams, adjusting those streams for prepayments, present valuing the adjusted streams, and combining the present values into a total. If the cost basis of any loan stratification tranche is higher than the present value of the tranche, an impairment has occurred.

Foreclosed assets in Other Real Estate are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value less estimated selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business.

The following tables present the difference between the aggregate fair value and the aggregate unpaid principal balance of loans held-for-sale for which the fair value option has been elected as of March 31, 2010 and December 31, 2009. The tables also include the difference between aggregate fair value and the aggregate unpaid principal balance

of loans that are 90 days or more past due, as well as loans in nonaccrual status.

	Aggregate Fair Value March 31, 2010	Aggregate Unpaid Principal Balance Under FVO March 31, 2010 <i>(Dollars in Thousands)</i>	Fair value over unpaid principal
Loans held-for-sale	\$72,603	\$ 72,006	\$ 597
Past due loans of 90+ days			
Nonaccrual loans			

Table of Contents

	Aggregate Fair Value December 31, 2009	Aggregate Unpaid Principal Balance Under FVO December 31, 2009 <i>(Dollars in Thousands)</i>	Fair value over/(under) unpaid principal
Loans held-for-sale	\$80,869	\$ 80,629	\$ 240
Past due loans of 90+ days			
Nonaccrual loans			

SFAS No. 107, Disclosures about Fair Value of Financial Instruments, (SFAS No. 107) as amended by FASB Staff Position No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments now codified in ASC 825-10-50 requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on settlements using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets, and, in many cases, could not be realized in immediate settlement of the instrument. ASC 825-10-50 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

	March 31, 2010		December 31, 2009	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	<i>(Dollars in Thousands)</i>			
Financial Instruments (Assets):				
Cash and due from banks	\$ 111,916	\$ 111,916	\$ 170,692	\$ 170,692
Federal funds sold	626	626	428	428
Investment securities available-for-sale	251,698	251,698	136,917	136,917
Investment securities held-to-maturity	18,208	19,007	19,326	19,942
Investment in FHLB stock	6,767	6,767	6,767	6,767
Total loans	1,370,116	1,261,327	1,391,018	1,283,330
Total financial instruments (assets)	1,759,331	\$ 1,651,341	1,725,148	\$ 1,618,076
Non-financial instruments (assets)	125,162		126,372	
Total assets	\$ 1,884,493		\$ 1,851,520	
Financial Instruments (Liabilities):				
Noninterest-bearing demand deposits	\$ 163,120	\$ 163,120	\$ 157,511	\$ 157,511
Interest-bearing deposits	1,402,791	1,410,633	1,393,214	1,402,637
Total deposits	1,565,911	1,573,753	1,550,725	1,560,148
Short-term borrowings	58,999	58,448	41,870	41,143
Subordinated debt	67,527	61,956	67,527	60,573
Other long-term debt	50,000	50,834	50,000	51,017
Total financial instruments (liabilities)	1,742,437	\$ 1,744,991	1,710,122	\$ 1,712,881

Non-financial instruments (liabilities and shareholders' equity)	142,056	141,398
Total liabilities and shareholders' equity	\$ 1,884,493	\$ 1,851,520

The carrying amounts reported in the consolidated balance sheets for cash, due from banks, and Federal funds sold approximate the fair values of those assets. For investment securities, fair value equals quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or dealer quotes.

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type. The fair value of performing loans is calculated by discounting scheduled cash flows through the remaining maturities using estimated market discount rates that reflect the credit and interest rate risk inherent in the loans along with a market risk premium and liquidity discount.

Fair value for significant nonperforming loans is estimated taking into consideration recent external appraisals of the underlying collateral for loans that are collateral dependent. If appraisals are not available or if the loan is not collateral dependent, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions

Table of Contents

regarding credit risk, cash flows, and discount rates are judgmentally determined using available market information and specific borrower information.

The fair value of deposits with no stated maturities, such as noninterest-bearing demand deposits, savings, interest-bearing demand, and money market accounts, is equal to the amount payable on demand. The fair value of time deposits is based on the discounted value of contractual cash flows based on the discounted rates currently offered for deposits of similar remaining maturities.

The carrying amounts reported in the consolidated balance sheets for short-term debt approximate those liabilities fair values.

The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to us for debt of the same remaining maturities.

For off-balance sheet instruments, fair values are based on rates currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing for loan commitments and letters of credit. Fees related to these instruments were immaterial at March 31, 2010, and December 31, 2009, and the carrying amounts represent a reasonable approximation of their fair values. Loan commitments, letters and lines of credit, and similar obligations typically have variable interest rates and clauses that deny funding if the customer's credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the foregoing schedule.

This presentation excludes certain nonfinancial instruments. The disclosures also do not include certain intangible assets, such as customer relationships, deposit base intangibles, and goodwill. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

7. Other Real Estate

Other real estate (ORE) consisted of the following:

	March 31, 2010	December 31, 2009
	<i>(Dollars in Thousands)</i>	
Commercial	\$ 3,367	\$ 3,367
Residential homes	10,504	7,040
Residential lots	16,058	15,348
Gross other real estate	29,929	25,755
Valuation allowance	(4,915)	(3,975)
Other real estate, net	\$ 25,014	\$ 21,780

Capitalized costs represent disbursements made to complete construction or development of foreclosed property and are added to the cost of the ORE recorded on the Consolidated Balance Sheets to the extent realizable. Net gains (losses) on sales are included in Other Income in the Consolidated Statements of Operations. Expensed costs are disbursements made for the maintenance or repair of properties held in ORE. Capitalized costs, net gains (losses) on sales, provision for ORE losses, and expensed costs related to ORE are summarized below:

	For the Three Months Ended March 31,	
	2010	2009
	<i>(Dollars in Thousands)</i>	
Capitalized costs of other real estate	\$ 2	\$ 67

Net gains (losses) on sales of other real estate	\$ 77	\$ (43)
Provision for ORE losses	\$ 1,367	\$ 523
Other ORE related expense	802	226
Total ORE related expense	\$ 2,169	\$ 749

Table of Contents**8. Derivative Financial Instruments**

The Company maintains a risk management program to manage interest rate risk and pricing risk associated with its mortgage lending activities. The risk management program includes the use of forward contracts and other derivatives that are recorded in the financial statements at fair value and are used to offset changes in value of the mortgage inventory due to changes in market interest rates. As a normal part of its operations, the Company enters into derivative contracts to economically hedge risks associated with overall price risk related to IRLCs and mortgage loans held-for-sale carried at fair value under ASC 825-10-25. Fair value changes occur as a result of interest rate movements as well as changes in the value of the associated servicing. Derivative instruments used include forward sale commitments and IRLCs. All derivatives are carried at fair value in the Consolidated Balance Sheets in other assets or other liabilities. A gross gain of \$18,000 and a gross loss of \$490,000 for the first three months of 2010 associated with the forward sales commitments and IRLCs are recorded in the Consolidated Statements of Operations in mortgage banking activities.

The Company's risk management derivatives are based on underlying risks primarily related to interest rates and forward sales commitments. Forwards are contracts for the delayed delivery or net settlement of an underlying, such as a mortgage loan, in which the seller agrees to deliver on a specified future date, either a specified instrument at a specified price or yield or the net cash equivalent of an underlying. These hedges are used to preserve the Company's position relative to future sales of loans to third parties in an effort to minimize the volatility of the expected gain on sale from changes in interest rate and the associated pricing changes.

Credit and Market Risk Associated with Derivatives

Derivatives expose the Company to credit risk. If the counterparty fails to perform, the credit risk at that time would be equal to the net derivative asset position, if any, for that counterparty. The Company minimizes the credit or repayment risk in derivative instruments by entering into transactions with high quality counterparties that are reviewed periodically by the Company's Risk Management area.

The Company's derivative positions as of March 31, 2010, were as follows:

	Contract or Notional Amount <i>(Dollars in Thousands)</i>
Forward rate commitments	\$ 160,427
Interest rate lock commitments	84,454
Total derivatives contracts	\$ 244,881

9. Investments

Investment securities at March 31, 2010, and December 31, 2009, are summarized as follows:

	March 31, 2010		December 31, 2009	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	<i>(Dollars in Thousands)</i>			
Available-for-Sale:				
Obligations of U.S. Government corporations and agencies:				
Due in less than one year	\$ 28,601	\$ 28,739	\$ 28,674	\$ 28,351
Due after one year through five years	45,000	44,609	35,000	34,768

Municipal securities:

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Due after one year through five years	4,702	4,715	3,816	3,765
Due five years through ten years	7,004	6,667	6,144	6,090
Due after ten years			1,746	1,552

Mortgage-backed securities:

Due after one year through five years	106,259	107,250	32,452	33,247
Due five years through ten years	59,620	59,718	29,188	29,144

	\$ 251,186	\$ 251,698	\$ 137,020	\$ 136,917
--	------------	------------	------------	------------

Held-to-Maturity:

Mortgage-backed securities:

Due after one year through five years	\$ 18,208	\$ 19,007	\$ 19,326	\$ 19,942
---------------------------------------	-----------	-----------	-----------	-----------

	\$ 18,208	\$ 19,007	\$ 19,326	\$ 19,942
--	-----------	-----------	-----------	-----------

Table of Contents

There were no securities held-for-sale sold during the three months ended March 31, 2010 and 2009. The Bank had three securities for a total of \$25.0 million called during the three months ended March 31, 2010. There were no securities called for the three months ended March 31, 2009. There were no investments held in trading accounts during 2010 and 2009.

	March 31, 2010				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Other than Temporary Impairment	Fair Value
	<i>(In Thousands)</i>				
Available-for-Sale:					
Obligations of U.S. Government corporations and agencies	\$ 73,601	\$ 144	\$ (397)	\$	\$ 73,348
Municipal securities	11,706	78	(402)		11,382
Residential mortgage-backed securities agency	165,879	1,372	(283)		166,968
	\$ 251,186	\$ 1,594	\$ (1,082)	\$	\$ 251,698

Held-to-Maturity:

Residential mortgage-backed securities agency	\$ 18,208	\$ 799	\$	\$	\$ 19,007
	\$ 18,208	\$ 799	\$	\$	\$ 19,007

	December 31, 2009				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Other than Temporary Impairment	Fair Value
	<i>(In Thousands)</i>				
Available-for-Sale:					
Obligations of U.S. Government corporations and agencies	\$ 63,674	\$	\$ (555)	\$	\$ 63,119
Municipal securities	11,706	20	(319)		11,407
Residential mortgage-backed securities agency	61,640	923	(172)		62,391
	\$ 137,020	\$ 943	\$ (1,046)	\$	\$ 136,917

Held-to-Maturity:

Residential mortgage-backed securities agency	\$ 19,326	\$ 616	\$	\$	\$ 19,942
	\$ 19,326	\$ 616	\$	\$	\$ 19,942

The following table reflects the gross unrealized losses and fair values of investment securities with unrealized losses at March 31, 2010, and December 31, 2009, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss and temporarily impaired position:

	12 Months or Less Unrealized		More Than 12 Months Unrealized	
	Fair Value	Losses	Fair Value	Losses
	(In Thousands)			
Available-for-Sale March 31, 2010:				
U.S. Government corporations and agencies	\$ 34,602	\$ 397	\$	\$
Municipal securities	3,963	265	1,032	137
Residential mortgage-backed securities agency	91,186	283		
	\$ 129,751	\$ 945	\$ 1,032	\$ 137
Held-to-Maturity March 31, 2010:				
Residential mortgage-backed securities agency	\$	\$	\$	\$

Table of Contents

	12 Months or Less Unrealized		More Than 12 Months Unrealized	
	Fair Value	Losses	Fair Value	Losses
<i>(In Thousands)</i>				
Available-for-Sale December 31, 2009:				
U.S. Government corporations and agencies	\$ 53,119	\$ 555	\$	\$
Municipal securities	5,690	70	2,363	249
Residential mortgage-backed securities agency	22,445	172		
	\$ 81,254	\$ 797	\$ 2,363	\$ 249
Held-to-Maturity December 31, 2009:				
Residential mortgage-backed securities agency	\$	\$	\$	\$

If fair value of a debt security is less than its amortized cost basis at the balance sheet date, management must determine if the security has an other than temporary impairment (OTTI). If management does not expect to recover the entire amortized cost basis of a security, an OTTI has occurred. If management's intention is to sell the security, an OTTI has occurred. If it is more likely than not that management will be required to sell a security before the recovery of the amortized cost basis, an OTTI has occurred. The Company will recognize the full OTTI in earnings if it intends to sell a security or will more likely than not be required to sell the security. Otherwise, an OTTI will be separated into the amount representing a credit loss and the amount related to all other factors. The amount of an OTTI related to credit losses will be recognized in earnings. The amount related to other factors will be recognized in other comprehensive income, net of taxes.

Certain individual investment securities were in a continuous unrealized loss position at March 31, 2010, for up to 25 months. Certain individual investment securities were in a continuous unrealized loss position at December 31, 2009, for up to 22 months. All of these investment securities at March 31, 2010, were municipal securities and the unrealized loss positions resulted not from credit quality issues, but from market interest rate increases over the interest rates prevalent at the time the securities were purchased, and are considered temporary. In determining other-than-temporary impairment losses on municipal securities, management primarily considers the credit rating of the municipality itself as the primary source of repayment and secondarily the financial viability of the insurer of the obligation.

Also, as of March 31, 2010, management does not intend to sell the temporarily impaired securities and it is not more likely than not that the Company will be required to sell the investments before recovery of the amortized cost basis. Accordingly, as of March 31, 2010, management believes the impairments detailed in the table above are temporary and no impairment loss has been recognized in the Company's Consolidated Statements of Operations.

10. Certain Transfers of Financial Assets

The Company has transferred certain residential mortgage loans, SBA loans, and indirect loans in which the Company has continuing involvement to third parties. The Company has not engaged in securitization activities with respect to such loans. The Company's continuing involvement in such transfers has been limited to certain servicing responsibilities. The Company is not required to provide additional financial support to any of these entities, nor has the Company provided any support it was not obligated to provide. Servicing rights may give rise to servicing assets, which are initially recognized at fair value, subsequently amortized, and tested for impairment. Gains or losses upon sale, in addition to servicing fees and collateral management fees, are recorded in noninterest income.

The majority of the indirect automobile loan pools and certain SBA and residential mortgage loans are sold with servicing retained. When the contractually specific servicing fees on loans sold servicing retained are expected to be more than adequate compensation to a servicer for performing the servicing, a capitalized servicing asset is recognized

based on fair value. When the expected costs to a servicer for performing loan servicing are not expected to adequately compensate a servicer, a capitalized servicing liability is recognized based on fair value. Servicing assets and servicing liabilities are amortized over the expected lives of the serviced loans utilizing the interest method. Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, prepayment speeds, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received.

No less frequently than quarterly, management reviews the status of all loans and pools of servicing assets to determine if there is any impairment to those assets due to such factors as earlier than estimated repayments or significant prepayments. Any impairment identified in these assets will result in reductions in their carrying values through a valuation allowance and a corresponding increase in operating expenses.

Table of Contents

Residential Mortgage Loans

The Company typically sells first lien residential mortgage loans to third party investors including Fannie Mae. Certain of these loans are exchanged for cash and servicing rights, which generate servicing assets for the Company. The servicing assets are recorded initially at fair value. All such transfers have been accounted for as sales by the Company. Sales treatment results in a gain or loss which is recorded in Mortgage Banking Activities in the Consolidated Statement of Operations. As seller, the Company has made certain standard representations and warranties with respect to the originally transferred loans. The Company estimates its reserves under such arrangements predominantly based on prior experience. To date, the Company's buy-backs have been de minimus. The Company classifies interest rate lock commitments on residential mortgage loans held-for-sale, which are derivatives under SFAS No. 133 now codified in ASC 815-10-15, on a gross basis within other liabilities or other assets. The fair value of these commitments, while based on interest rates observable in the market, is highly dependent on the ultimate closing of the loans. These pull-through rates are based on both the Company's historical data and the current interest rate environment and reflect the Company's best estimate of the likelihood that a commitment will ultimately result in a closed loan. As a result of the adoption of SAB No. 109, the loan servicing value is also included in the fair value of interest rate lock commitments (IRLCs).

SBA Loans

Certain transfers of SBA loans were executed with third parties. These SBA loans, which are typically partially guaranteed or otherwise credit enhanced, are generally secured by business property such as inventory, equipment and accounts receivable. As seller, the Company had made certain representations and warranties with respect to the originally transferred loans and the Company has not incurred any material losses with respect to such representations and warranties. Consistent with the updated guidance on accounting for transfers of financial assets, because the Company warrants the borrower will make all scheduled payments for the first 90 days following the sale of certain SBA loans, all sales in the first quarter of 2010 were accounted for as secured borrowings which results in an increase in Cash for the proceeds of the borrowing and an increase in Other Short Term Borrowings on the Consolidated Balance Sheet. No gain or loss is recognized for the proceeds of secured borrowings. When the 90 day warranty period expires, the secured borrowing is reduced, loans are reduced, and a gain or loss on sale is recorded in SBA Lending Activities in the Consolidated Statement of Operations.

Indirect Loans

The Bank purchases, on a nonrecourse basis, consumer installment contracts secured by new and used vehicles purchased by consumers from franchised motor vehicle dealers and selected independent dealers located throughout the Southeast. A portion of the indirect automobile loans the Bank originates is sold with servicing retained. Certain of these loans are exchanged for cash and servicing rights, which generate servicing assets for the Company. The servicing assets are recorded initially at fair value. As seller, the Company has made certain standard representations and warranties with respect to the originally transferred loans. The amount of loans repurchased has been de minimus.

At March 31, 2010 and 2009, the total fair value of servicing all loans sold, was approximately \$3.6 million and \$2.9 million. To estimate the fair values of these servicing assets, consideration was given to dealer indications of market value, where applicable, as well as the results of discounted cash flow models using key assumptions and inputs for prepayment rates, credit losses, and discount rates.

11. Recent Accounting Pronouncements

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an Amendment of FASB Statement No. 133 (SFAS No. 161) now codified in ASC 815-10-15. This statement requires an entity to provide enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related items are accounted for under ASC 815-10-15, accounting for derivative instruments and hedging activities and its related interpretations, and how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. This statement is intended to enhance the current disclosure framework by requiring the objectives for using derivative instruments be disclosed in terms of underlying risk and accounting designation. The Company adopted SFAS No. 161 on January 1, 2009. There was no material impact on the Company's financial condition and statement of operations as a result of the adoption of this statement.

On April 9, 2009, the FASB issued FSP No. 107-1 and APB No. 28-1, Interim Disclosures about Fair Value of Financial Instruments (FSP No. 107-1 and APB No. 28-1) now codified in ASC 825-10-65. This statement amends FASB Statement No. 107 to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as annual financial statements. The issuance is effective for interim reporting periods ending after June 15, 2009. The Company adopted FSP No. 107-1 and APB No. 28-1 on April 1, 2009. There was no material impact on the Company's financial condition and statement of operations as a result of the adoption of this statement.

Table of Contents

On April 9, 2009, the FASB issued FSP No. 115-2 and FSP No. 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments* (FSP No. 115-2 and FSP No. 124-2) now codified in ASC 320-10-65. This statement incorporates the other-than-temporary impairment guidance from SEC Staff Accounting Bulletin (SAB) Topic 5M, *Other Than Temporary Impairment of Certain Investments in Debt and Equity Securities* and expands it to address the unique features of debt securities and clarifies the interaction of the factors that should be considered when determining whether a debt security is other than temporarily impaired. The issuance is effective for interim and annual reporting periods ending after June 15, 2009. The Company adopted FSP No. 115-2 and FSP No. 124-2 on April 1, 2009. There was no material impact on the Company's financial condition and statement of operations as a result of the adoption of this statement.

On April 9, 2009, the FASB issued FSP No. 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* (FSP No. 157-4) now codified in ASC 820-10-65. This statement provides additional guidance for estimating fair value in accordance with FASB Statement No. 157 when the volume and level of activity for the asset or liability have significantly decreased and emphasizes that even if there has been a significant decrease in volume, the objective of a fair value measurement remains the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. The issuance is effective for interim and annual reporting periods ending after June 15, 2009. The Company adopted FSP No. 157-4 on April 1, 2009. There was no material impact on the Company's financial condition and statement of operations as a result of the adoption of this statement.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* (SFAS No. 165) now codified in ASC 855-10-05. This statement provides authoritative guidance on the period after the balance sheet date during which management shall evaluate subsequent events, the circumstances under which subsequent events should be recognized in the financial statements, and the associated required disclosures. The Company adopted SFAS No. 165 on April 1, 2009. This statement will only affect the Company's financial statements if an event occurs subsequent to the balance sheet date that would require adjustment to the financial statements or associated required disclosures. The Company evaluates subsequent events and transactions through the date the financial statements are filed.

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets* an amendment of FASB Statement No. 140 now codified by Accounting Standards Update No. 2009-16 (ASU No. 2009-16). This update improves the relevance, representational faithfulness, and comparability of the information provided about a transfer of financial assets; the effects of a transfer on financial position, financial performance and cash flows; and a transferor's continuing involvement in the transferred financial assets. ASU No. 2009-16 was effective for annual reporting periods beginning after November 15, 2009. The Company adopted this guidance on January 1, 2010. There was no material impact on its financial condition and statement of operations as a result of the adoption of this guidance.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* now codified by ASU No. 2009-17 to improve financial reporting by companies with variable interest entities. ASU No. 2009-17 addresses the effects on certain provisions of FASB Interpretation No. 46 (revised December 2003), *Consolidation of Variable Interest Entities*, as a result of the elimination of the qualifying special-purpose entity (QSPE) in FASB Statement No. 166, *Accounting for Transfers of Financial Assets*, and the application of certain key provisions of Interpretation 46(R). ASU No. 2009-17 was effective for annual reporting periods beginning after November 15, 2009. The Company adopted this guidance on January 1, 2010. There was no material impact on its financial condition and statement of operations as a result of the adoption of this guidance.

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* (SFAS No. 168) now codified in ASC 105-10-05 to identify the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States. SFAS No. 168 was effective for interim and annual reporting periods beginning after September 15, 2009. SFAS No. 168, did not have a material impact on the Company's financial condition and statement of operations.

In January 2010, the FASB issued ASU 2010-06, an update to ASC 820-10, Fair Value Measurements. This update adds a new requirement to disclose transfers in and out of level 1 and level 2, along with the reasons for the transfers, and requires a gross presentation of purchases and sales of level 3 activities. Additionally, the update clarifies that entities provide fair value measurement disclosures for each class of assets and liabilities and that entities provide enhanced disclosures around level 2 valuation techniques and inputs. The Company adopted the disclosure requirements for level 1 and level 2 transfers and the expanded fair value measurement and valuation disclosures effective January 1, 2010. The disclosure requirements for level 3 activities are effective on January 1, 2011. The adoption of the disclosure requirements for level 1 and level 2 transfers and the expanded qualitative disclosures, had no impact on the Company's financial position and statement of operations. The Company does not expect the adoption of the level 3 disclosure requirements to have an impact on its financial position and statement of operations.

Table of Contents

In February 2010, the FASB issued ASU No. 2010-09 Subsequent Events (Topic 855) to clarify that an SEC filer must evaluate subsequent events through the date the financial statements are available to be issued. ASU No. 2010-09 was effective upon issuance and was adopted by the Company immediately. This ASU did not have a material impact on the Company's financial condition and statements of operations.

12. Subsequent Event

In April 2010, the Company approved the distribution of a stock dividend on May 13, 2010 of one share for every 200 shares owned on the record date of May 3, 2010. The stock dividend has been given retroactive effect in the accompanying consolidated financial statements. Subsequent events have been evaluated through the date the financial statements were filed.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following analysis reviews important factors affecting our financial condition at March 31, 2010, compared to December 31, 2009, and compares the results of operations for the first quarter ended March 31, 2010, and 2009. These comments should be read in conjunction with our consolidated financial statements and accompanying notes appearing in this report and the Risk Factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2009. All percentage and dollar variances noted in the following analysis are calculated from the balances presented in the accompanying consolidated financial statements.

Forward-Looking Statements

This report on Form 10-Q may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that reflect our current expectations relating to present or future trends or factors generally affecting the banking industry and specifically affecting our operations, markets and products. Without limiting the foregoing, the words "believes", "expects", "anticipates", "estimates", "projects", "intends", and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon assumptions we believe are reasonable and may relate to, among other things, the deteriorating economy and its impact on operating results and credit quality, the adequacy of the allowance for loan losses, changes in interest rates, and litigation results. These forward-looking statements are subject to risks and uncertainties. Actual results could differ materially from those projected for many reasons, including without limitation, changing events and trends that have influenced our assumptions. These trends and events include (1) the continued decline in real estate values in the Atlanta, Georgia, metropolitan area and in eastern and northern Florida markets; (2) general business and economic conditions; (3) conditions in the financial markets and economic conditions generally and the impact of recent efforts to address difficult market and economic conditions; (4) our liquidity and sources of liquidity; (5) the terms of the U.S. Treasury Department's (the "Treasury") equity investment in us, and the resulting limitations on executive compensation imposed through our participation in the TARP Capital Purchase Program; (6) a stagnant economy and its impact on operations and credit quality; (7) uncertainty with respect to future governmental economic and regulatory measures, including the ability of the Treasury to unilaterally amend any provision of the purchase agreement we entered into as part of the TARP Capital Purchase Program, the winding down of governmental emergency measures intended to stabilize the financial system, and numerous legislative proposals to further regulate the financial services industry; (8) unique risks associated with our construction and land development loans; (9) our ability to raise capital; (10) the impact of a recession on our consumer loan portfolio and its potential impact on our commercial portfolio; (11) economic conditions in Atlanta, Georgia; (12) our ability to maintain and service relationships with automobile dealers and indirect automobile loan purchasers and our ability to profitably manage changes in our indirect automobile lending operations; (13) the accuracy and completeness of information from customers and our counterparties; (14) changes in the interest rate environment and their impact on our net interest margin; (15) difficulties in maintaining quality loan growth; (16) less favorable than anticipated changes in the national and local business environment, particularly in regard to the housing market in general and residential construction and new home sales in particular; (17) the impact of and adverse changes in the governmental regulatory requirements affecting us; (18) the effectiveness of our controls and procedures; (19) our ability to attract and retain skilled people; (20) greater competitive pressures among financial institutions in our market; (21) changes in political, legislative and economic conditions; (22) inflation; (23) greater

loan losses than historic levels and an insufficient allowance for loan losses; (24) failure to achieve the revenue increases expected to result from our investments in our growth strategies, including our branch additions and in our transaction deposit and lending businesses; (25) the volatility and limited trading of our common stock; and (26) the impact of dilution on our common stock.

This list is intended to identify some of the principal factors that could cause actual results to differ materially from those described in the forward-looking statements included herein and are not intended to represent a complete list of all risks and uncertainties in our business. Investors are encouraged to read the related section in our 2009 Annual Report on Form 10-K, including the Risk Factors set forth therein. Additional information and other factors that could affect future financial results are included in our filings with the Securities and Exchange Commission.

Table of Contents

Critical Accounting Policies

Our accounting and reporting policies are in accordance with U.S. generally accepted accounting principles and conform to general practices within the financial services industry. Our financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies, or conditions significantly different from certain assumptions, could result in material changes in our consolidated financial position or consolidated results of operations. Critical accounting and reporting policies include those related to the allowance for loan losses, fair value of mortgage loans held-for-sale, the capitalization of servicing assets and liabilities and the related amortization, loan related revenue recognition, and income taxes. Our accounting policies are fundamental to understanding our consolidated financial position and consolidated results of operations. Significant accounting policies have been periodically discussed and reviewed with and approved by the Board of Directors.

Our critical accounting policies that are highly dependent on estimates, assumptions and judgment are substantially unchanged from the descriptions included in the notes to consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2009.

Results of Operations

Earnings

For the first quarter of 2010, the Company recorded net income of \$195,000 compared to net loss of \$3.4 million for the first quarter of 2009. Net loss available to common equity was \$628,000 and \$4.2 million for the quarters ended March 31, 2010 and 2009, respectively. Per share losses (basic and diluted) for the first quarter of 2010 and 2009 were \$.06 and \$.42, respectively. The increase in net income for the first quarter when compared to the same period in 2009 was primarily due to a \$5.6 million decrease in the provision for loan losses to \$4.0 million. The decrease in the provision for loan losses was due to a decline in the required allowance caused by decreased loan charge-offs as the consumer lending portfolio began to show signs of improvement and the construction loan portfolio began to stabilize as compared to the first quarter of 2009. The decrease in loan loss provision was partially offset by higher noninterest expense which increased \$3.0 million because of increases in the cost of operation of other real estate, due to higher ORE balances, and increases in salaries and employee benefits because of the expansion of the mortgage division and additional SBA, Commercial and Indirect Automobile lenders and increases in FDIC insurance expense.

Net Interest Income

Net interest income for the first quarter of 2010 increased \$3.6 million to \$14.6 million when compared to the same period in 2009. The average balance of interest-earning assets increased by \$88.9 million or 5.4% to \$1.749 billion for the first quarter of 2010, when compared to the same period in 2009. The yield on interest-earning assets for the first quarter of 2010 was 5.41%, a decrease of 32 basis points when compared to the yield on interest-earning assets for the same period in 2009. The average balance of loans outstanding for the first quarter of 2010 decreased \$53.9 million or 3.7% to \$1.395 billion when compared to the same period in 2009. Consumer installment and construction lending had the largest decrease from March 2009 to March 2010 as a result of the recession and rising unemployment. The yield on average loans outstanding for the period increased 19 basis points to 6.13% when compared to the same period in 2009 as a result of the effects of a decrease in the level of nonperforming assets from \$123.5 million at March 31, 2009 to \$88.4 million at March 31, 2010.

The average balance of interest-bearing liabilities increased \$72.3 million or 4.9% to \$1.558 billion for the first quarter of 2010 while the rate on this average balance decreased 111 basis points to 2.26% when compared to the same period in 2009. The 111 basis point decrease in the cost of interest-bearing liabilities was higher than the 32 basis point decrease in the yield on interest earning assets, resulting in a 79 basis point increase in net interest spread. Net interest margin increased 69 basis points to 3.40% for the first quarter of 2010 compared to 2.71% for the same period in 2009. The Bank manages its net interest spread and net interest margin based primarily on its loan and deposit pricing. Even with management's concerted effort to reduce the cost of funds on deposits, the Bank was able to grow its deposit base compared to the prior year and the quarter ended December 31, 2009. In addition, there was a shift in the mix of deposits from higher cost certificate of deposits to lower cost savings and money market accounts.

Management will continue to review its deposit pricing in 2010 and forecasts a continued decrease to cost of funds as higher priced certificates of deposit and brokered deposits mature and reset to lower interest rates.

Table of Contents**Provision for Loan Losses**

The allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management's evaluation of the loan portfolio including loan portfolio concentrations, current economic conditions, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management's judgment, require consideration in estimating loan losses. Loans are charged off or charged down when, in the opinion of management, such loans are deemed to be uncollectible or not fully collectible. Subsequent recoveries are added to the allowance.

For all loan categories, historical loan loss experience, adjusted for changes in the risk characteristics of each loan category, current trends, and other factors, is used to determine the level of allowance required. Additional amounts are allocated based on the probable losses of individual impaired loans and the effect of economic conditions on both individual loans and loan categories. Since the allocation is based on estimates and subjective judgment, it is not necessarily indicative of the specific amounts of losses that may ultimately occur.

The allowance for loan losses for homogenous pools is allocated to loan types based on historical net charge-off rates adjusted for any current trends or other factors. The specific allowance for individually reviewed nonperforming loans and loans having greater than normal risk characteristics is based on a specific loan impairment analysis.

In determining the appropriate level for the allowance, management ensures that the overall allowance appropriately reflects a margin for the imprecision inherent in most estimates of the range of probable credit losses. This additional amount, if any, is reflected in the overall allowance. Management believes the allowance for loan losses is adequate to provide for losses inherent in the loan portfolio at March 31, 2010 (see Asset Quality).

The provision for loan losses for the first three months of 2010 was \$4.0 million, compared to \$9.6 million for the same period in 2009. The allowance for loan losses as a percentage of loans at March 31, 2010, was 2.30% compared to 2.33% at December 31, 2009, and to 2.66% at March 31, 2009. The decrease in the allowance as a percentage of loans at March 31, 2010, was due to decreased charge-offs in both the residential construction and consumer loan portfolios for the three months ended March 31, 2010, compared to the same period in 2009 as well as management's assessment of the stabilization in real estate values and the overall improved economy. The ratio of net charge-offs to average loans on an annualized basis for the first three months of 2010 decreased to 1.45% compared to 2.32% for the same period in 2009. The ratio of net charge-offs to average loans for the year ended December 31, 2009, was 2.44%. The following schedule summarizes changes in the allowance for loan losses for the periods indicated:

	Three Months Ended		Year Ended
	March 31,	March 31,	December
	2010	2009	31,
			2009
	<i>(Dollars in Thousands)</i>		
Balance at beginning of period	\$ 30,072	\$ 33,691	\$ 33,691
Charge-offs:			
Commercial, financial and agricultural	14	299	315
SBA	79	249	730
Real estate-construction	2,338	3,642	20,217
Real estate-mortgage	54	63	416
Consumer installment	2,344	3,756	11,622
Total charge-offs	4,829	8,009	33,300
Recoveries:			
Commercial, financial and agricultural	1	6	8
SBA			31
Real estate-construction	61	9	77

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Real estate-mortgage	1		20
Consumer installment	193	206	745
Total recoveries	256	221	881
Net charge-offs	4,573	7,788	32,419
Provision for loan losses	3,975	9,600	28,800
Balance at end of period	\$ 29,474	\$ 35,503	\$ 30,072
Annualized ratio of net charge-offs to average loans	1.45%	2.32%	2.44%
Allowance for loan losses as a percentage of loans at end of period	2.30%	2.66%	2.33%

Table of Contents

Substantially all of the consumer installment loan net charge-offs in the first three months of 2010 and 2009 were from the indirect automobile loan portfolio. Consumer installment loan net charge-offs decreased \$1.4 million to \$2.1 million for the three months ended March 31, 2010, compared to the same period in 2009. On a quarterly basis, the charge-off trend also shows improvement with net charge-offs of \$3.5 million, \$2.6 million, \$2.2 million and \$2.5 million for first, second, third and fourth quarter of 2009, respectively. The annualized ratio of net charge-offs to average consumer loans outstanding was 1.39% and 2.06% during the first three months of 2010 and 2009, respectively.

Construction loan net charge-offs were \$2.3 million in the first three months of 2010 compared to \$3.6 million in the same period of 2009. The residential construction markets, while lagging the improvement in the consumer market, are showing some signs of stabilizing. The Bank's construction loan nonaccrual loans have shown a positive trend over the past five quarters with a total of \$93.3 million, \$80.0 million, \$73.9 million, \$56.3 million and \$44.3 million for the quarters ended March 2009 through March 2010, respectively. Management will continue to monitor closely and aggressively address credit quality and trends in the residential construction loan portfolio.

Noninterest Income

Noninterest income for the first quarter of 2010 was \$6.5 million compared to \$6.8 million for the same period in 2009, a decrease of \$308,000 for the three month period. The decrease was a result of lower mortgage banking income and indirect lending income partially offset by an increase in other operating income.

Income from mortgage banking activities decreased \$333,000 to \$3.3 million for the first quarter of 2010 compared to the same period in 2009. This decrease was due to the mark to market gain on interest rate lock commitments and related hedges of \$1.6 million during the first three months of 2009 compared to a mark to market loss of \$115,000 for the quarter ended March 31, 2010 resulting in a net decrease of \$1.7 million for the first quarter of 2010 compared to the same period in 2009. Partially offsetting this decrease was an increase in gain on sale of loans, origination fees and other income of \$1.4 million in 2010 compared to the same period in 2009 due to higher origination volume. The Bank originated a total of \$175.8 million in mortgage loans in the first quarter of 2010 compared to \$85.0 million for the same period in 2009.

Income from indirect lending activities, which includes both net gains from the sale of indirect automobile loans and servicing and ancillary loan fees on loans sold, decreased \$108,000 in the first quarter of 2010 compared to the same period in 2009. The decrease was a result of lower indirect automobile loans serviced for others. The average amount of loans serviced for others decreased from \$233 million for the first three months of 2009 to \$192 million for the same period in 2010, a decrease of \$41 million or 17.6% due to monthly principal payments which exceeded the additional loans serviced for others added. For the quarter ended March 31, 2010, there were servicing retained sales of \$10.1 million of indirect automobile loans for a gain on sale of \$144,000. For the same period in 2009 there were servicing retained sales of \$14.7 million for a gain on sale of \$121,000.

Other operating income increased \$133,000 or 143.0% to \$226,000 for the quarter ended March 31, 2010 compared to the same period in 2009. The increase is a result of higher gains on sale of ORE which increased from a loss of \$43,000 for the first quarter of 2009 to a gain of \$77,000. The increase is a result of comparatively more stable real estate values.

Noninterest Expense

Noninterest expense was \$17.0 million for the first quarter of 2010, compared to \$14.0 million for the same period in 2009, an increase of \$3.0 million. The increase was a result of an increase in the cost of operation of other real estate, higher salaries and employee benefits and higher FDIC insurance expense.

The cost of operation of other real estate increased \$1.4 million or 189.6% to \$2.2 million for the quarter ended March 31, 2010. The increase was due to \$844,000 in higher ORE writedowns, \$353,000 in higher foreclosure expenses and \$223,000 in higher maintenance, real estate taxes, and other related expenses. The average ORE balance increased to \$24.5 million for the first quarter of 2010 compared to \$18.3 million for the same period in 2009.

Quarter Ended March 31, 2010		2009		Year Ended December 31, 2009		2008	
\$	%	\$	%	\$	%	\$	%

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

	<i>(Dollars in Thousands)</i>							
Writedown of ORE	\$ 1,367	63.0%	\$ 523	69.8%	\$ 3,869	56.4%	\$ 2,353	69.2%
ORE real property taxes	227	10.5	85	11.3	631	9.2	365	10.7
Foreclosure expense	368	17.0	15	2.0	1,617	23.6	113	3.3
ORE misc expense	207	9.5	126	16.9	742	10.8	568	16.8
Cost of operation of ORE	\$ 2,169	100.0%	\$ 749	100.0%	\$ 6,859	100.0%	\$ 3,399	100.0%

Table of Contents

Salaries and benefits expense increased \$992,000 or 12.6% to \$8.9 million primarily due to higher mortgage commissions from the increase in mortgage originations. In addition, total FDIC insurance expense increased \$563,000 or 174.3% due to growth in deposit balances and higher premiums. Income taxes are accounted for in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740-10-25, formerly known as SFAS No. 109, Accounting for Income Taxes . Under the liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are recovered or settled and are reviewed annually to assess the probability of realization of benefits in future periods or whether valuation allowances are appropriate. Management has reviewed all evidence, both positive and negative, and concluded that a valuation allowance against the deferred tax asset is not needed at March 31, 2010.

Provision for Income Taxes

The provision for income taxes for the first quarter of 2010 was a benefit of \$93,000 compared to a benefit of \$2.4 million for the same period in 2009. The income tax benefit recorded in the first quarter of 2010 was primarily the result of the recognition of state income tax credits earned.

Taxes are accounted for in accordance with ASC 740-10-05. Under the liability method, deferred tax assets and liabilities (net DTA) are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. A charge to establish a valuation allowance is recognized if, based on the weight of available evidence, it is more likely than not (a likelihood of more than 50 percent) some portion or all of the deferred tax assets will not be realized. All available evidence, both positive and negative, is used in the consideration to determine whether, based on the weight of that evidence, a valuation allowance is required. The weight given to the potential effect of negative and positive evidence will be commensurate with the extent to which it can be objectively verified.

Four sources of taxable income are considered in determining whether a valuation allowance is required, included as set forth within ASC 740: taxable income in prior carryback years, future reversals of existing taxable temporary differences, tax planning strategies and future taxable income. Management has concluded that it will more likely than not realize the benefit of its net DTA as of March 31, 2010 based to a large extent on its reliance on projections of future taxable income. Management believes that sufficient taxable income will be present in near term future periods to fully realize these DTAs.

Management also recognizes that the actual results could not only be impacted by the operational decisions it makes and strategies it pursues, but also by factors beyond its control and that can be difficult to predict such as macro and/or regional economic trends. Management continues to see improvement in certain key drivers of the Company's operational performance such as credit, pricing, and expenses. However, the general economic conditions, while showing continued signs of improvement, remain adverse with elevated unemployment and uncertainty related to the future interest rate environment and real estate values in its primary markets. As a result, the Company's net DTA of \$12.8 million as of March 31, 2010 could require a partial or full valuation allowance in future periods to the extent future taxable income does not occur at levels sufficient to support the amounts projected to be needed to realize the net DTA and projections of future taxable income are required to be revised.

Financial Condition**Assets**

Total assets were \$1.884 billion at March 31, 2010, compared to \$1.852 billion at December 31, 2009, an increase of \$33.0 million, or 1.8%. This increase was due to a \$114.8 million increase in investment securities available-for-sale, net of a \$58.6 million decrease in cash and cash equivalents, a \$13.0 million decrease in loans held-for-sale and an \$8.5 million decrease in loans.

Investment securities available-for-sale increased \$114.8 million or 83.8% to \$251.7 million at March 31, 2010, compared to December 31, 2009. In the fourth quarter of 2009, the Company completed several investment sales in an effort to extend the maturity of the portfolio, to enact tax strategies to divest itself of municipal securities whose tax properties were no longer beneficial, and to improve the risk based capital requirement profile of the investment

portfolio. In 2010, the Bank continued to implement the strategies begun in the fourth quarter. In the first quarter of 2010, three agency step-up securities totaling \$25.0 million were called. To replace the securities sold in the fourth quarter of 2009 and called in 2010, the Bank purchased \$142.8 million in new securities including \$97.8 million in GNMA securities, \$35.0 million in FHLB step-up securities and \$10.0 million in FHLMC securities. These purchases were primarily funded with excess liquidity generated by core deposit growth.

Cash and cash equivalents decreased \$58.6 million or 34.2% to \$112.5 million at March 31, 2010, compared to December 31, 2009. This balance varies with the Bank's liquidity needs and is influenced by scheduled loan closings, investment purchases, timing of customer deposits, and loan sales.

Loans held-for-sale decreased \$13.0 million or 9.9% to \$118.3 million at March 31, 2010, compared to December 31, 2009. The decrease was due to a decrease in mortgage loans held-for-sale as a result of a marginal increase in rates during the first quarter and a decrease in SBA loans held-for-sale.

Loans decreased \$8.5 million to \$1.281 billion at March 31, 2010, compared to \$1.290 billion at December 31, 2009. The decrease in loans was primarily the result of a decrease in real estate construction loans of \$21.2 million or 13.7% to \$133.6 million and a decrease in commercial financial and agricultural loans of \$9.8 million or 8.6% to \$103.8 million. These decreases were somewhat offset by an increase in commercial real estate loans of \$25.3 million or 8.8% to \$312.7 million. As the recession continued during the first three months of 2010, demand for construction loans continued to be limited and the portfolio balance continued to decrease including \$6.9 million in loans that were transferred to other real estate.

Table of Contents**Loans**

The following schedule summarizes our total loans at March 31, 2010, and December 31, 2009:

	March 31, 2010	December 31, 2009
	<i>(In Thousands)</i>	
Loans:		
Commercial, financial and agricultural	\$ 103,778	\$ 113,604
Tax exempt commercial	5,300	5,350
Real estate mortgage commercial	312,654	287,354
 Total commercial	 421,732	 406,308
Real estate construction	133,584	154,785
Real estate mortgage residential	130,133	130,984
Consumer installment	595,878	597,782
 Loans	 1,281,319	 1,289,859
Allowance for loan losses	(29,474)	(30,072)
 Loans, net of allowance	 \$ 1,251,845	 \$ 1,259,787
 Total Loans:		
Loans	\$ 1,281,319	\$ 1,289,859
Loans Held-for-Sale:		
Residential mortgage	72,603	80,869
Consumer installment	30,000	30,000
SBA	15,668	20,362
 Total loans held-for-sale	 118,271	 131,231
 Total loans	 \$ 1,399,590	 \$ 1,421,090

Asset Quality

The following schedule summarizes our asset quality position at March 31, 2010, and December 31, 2009:

	March 31, 2010	December 31, 2009
	<i>(Dollars in Thousands)</i>	
Nonperforming assets:		
Nonaccrual loans	\$ 62,403	\$ 69,743
Repossessions	939	1,393
Other real estate	25,014	21,780
 Total nonperforming assets	 \$ 88,356	 \$ 92,916

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-Q

Loans 90 days past due and still accruing	\$ 563	\$
Allowance for loan losses	\$ 29,474	\$ 30,072
Ratio of loans past due and still accruing to loans	%	%
Ratio of nonperforming assets to total loans ORE, and repossessions	6.20%	6.43%
Allowance to period-end loans	2.30%	2.33%
Allowance to nonaccrual loans and repossessions (coverage ratio)	.47x	.42x

The decrease in nonperforming assets, approximately 96.5% of which totals are secured by real estate, from December 31, 2009 to March 31, 2010, reflects a \$7.3 million reduction in nonaccrual loans as a result of charge-offs and principal paydowns partially offset by a \$3.2 million increase in other real estate as previously nonperforming real estate loans moved to foreclosure.

The \$62.4 million in nonaccrual loans at March 31, 2010, included \$44.3 million in residential construction related loans, \$13.6 million in commercial and SBA loans and \$4.5 million in retail and consumer loans. Of the \$44.3 million in residential construction related loans on nonaccrual, \$25.6 million was related to 111 single family construction loans with completed homes and homes in various stages of completion, \$15.7 million was related to 353 single family developed lots, and \$3.0 million related to other loans.

Table of Contents

The \$25.0 million in other real estate at March 31, 2010, was made up of four commercial properties with a balance of \$3.4 million and the remainder were residential construction related balances which consisted of \$9.4 million in 71 residential single family homes completed or substantially completed, \$15.5 million in 339 single family developed lots, and \$556,000 in one parcel of undeveloped land.

Investment Securities

Total unrealized gains on investment securities available-for-sale, net of unrealized losses of \$1.1 million, were \$512,000 at March 31, 2010. Total unrealized losses on investment securities available-for-sale, net of unrealized gains of \$942,000, were \$1.0 million at December 31, 2009. Net unrealized gains on investment securities available-for-sale increased \$616,000 during the first three months of 2010.

If fair value of a debt security is less than its amortized cost basis at the balance sheet date, management must determine if the security has an other than temporary impairment (OTTI). If management does not expect to recover the entire amortized cost basis of a security, an OTTI has occurred. If management's intention is to sell the security, an OTTI has occurred. If it is more likely than not that management will be required to sell a security before the recovery of the amortized cost basis, an OTTI has occurred. The Company will recognize the full OTTI in earnings if it intends to sell a security or will more likely than not be required to sell the security. Otherwise, an OTTI will be separated into the amount representing a credit loss and the amount related to all other factors. The amount of an OTTI related to credit losses will be recognized in earnings. The amount related to other factors will be recognized in other comprehensive income, net of taxes.

Two individual investment securities were in a continuous unrealized loss position in excess of 12 months at March 31, 2010, with an aggregate unrealized loss of \$137,000. These securities were municipal securities and the unrealized loss positions resulted not from credit quality issues, but from market interest rate increases over the interest rates prevalent at the time the securities were purchased, and are considered temporary, with full collection of principal and interest anticipated.

Also, as of March 31, 2010, management does not intend to sell the temporarily impaired securities and it is not more likely than not that the Company will have to sell the securities before recovery of the amortized cost basis. Accordingly, as of March 31, 2010, management believes the impairments discussed above are temporary and no impairment loss has been recognized in our Consolidated Statements of Operations.

Deposits

	March 31, 2010		December 31, 2009		March 31, 2009	
	\$	%	\$	%	\$	%
	<i>(Dollars in Millions)</i>					
Core deposits ⁽¹⁾	\$ 1,217.6	77.7%	\$ 1,194.3	77.0%	\$ 1,023.8	66.9%
Time deposits greater than \$100,000	239.4	15.3	257.4	16.6	308.4	20.1
Brokered deposits	108.9	7.0	99.0	6.4	198.9	13.0
Total deposits	\$ 1,565.9	100.0%	\$ 1,550.7	100.0%	\$ 1,531.1	100.0%

(1) Core deposits include noninterest-bearing demand, money market and interest-bearing demand, savings deposits, and time

deposits less than
\$100,000.

Total deposits at March 31, 2010, were \$1.566 billion compared to \$1.551 billion at December 31, 2009, a \$15.2 million or 1.0% increase. Along with the increase in total deposits, the designed change to the deposit mix and interest rate paid on deposits demonstrates the Company's commitment to improved net interest margin and liquidity. Interest-bearing demand and money market accounts increased \$18.4 million or 7.3% to \$270.9 million. Savings deposits increased \$9.3 million or 2.1% to \$449.8 million. Noninterest-bearing demand deposits increased \$5.6 million or 3.6% to \$163.1 million. Time deposits greater than \$100,000 decreased \$18.2 million or 7.1% to \$239.3 million. Savings accounts increased in part due to an advertising campaign launched by the Bank in 2009 and in part from customers transferring money from maturing higher interest rate certificates of deposit. Noninterest-bearing demand accounts increased primarily due to higher business account balances in response to unlimited protection from the FDIC under the Temporary Liquidity Guarantee Program. Interest-bearing demand and money market account balances increased as a result of an advertising campaign for our promotional rate money market accounts. Time deposits greater than \$100,000 decreased as management allowed higher cost maturities to go unreplaced as a result of improved liquidity from higher transactional deposits.

Table of Contents**Subordinated Debt**

The Company has five unconsolidated business trust (trust preferred) subsidiaries that are variable interest entities. The Company's subordinated debt consists of the outstanding obligations of the five trust preferred issues and the amounts to fund the investments in the common stock of those entities.

The following schedule summarizes our subordinated debt at March 31, 2010:

Type	Issued⁽¹⁾	Subordinated Debt (Dollars in Thousands)	Interest Rate
Trust Preferred	March 8, 2000	\$ 10,825	Fixed @ 10.875%
Trust Preferred	July 19, 2000	10,309	Fixed @ 11.045%
Trust Preferred	June 26, 2003	15,464	Variable @ 3.385% ⁽²⁾
Trust Preferred	March 17, 2005	10,310	Variable @ 2.148% ⁽³⁾
Trust Preferred	August 20, 2007	20,619	Fixed @ 6.620% ⁽⁴⁾
		\$ 67,527	

(1) Each trust preferred security has a final maturity thirty years from the date of issuance.

(2) Reprices quarterly at a rate 310 basis points over three month LIBOR and is subject to refinancing or repayment at par with regulatory approval.

(3) Reprices quarterly at a rate 189 basis points over three month LIBOR.

(4) Five year fixed rate, and then

reprices
quarterly at a
rate 140 basis
points over
three month
LIBOR.

Liquidity and Capital Resources

Market and public confidence in our financial strength and that of financial institutions in general will largely determine the access to appropriate levels of liquidity. This confidence is significantly dependent on our ability to maintain sound credit quality and the ability to maintain appropriate levels of capital resources.

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. Management measures the liquidity position by giving consideration to both on-balance sheet and off-balance sheet sources of and demands for funds on a daily and weekly basis. In addition, because FSC is a separate entity and apart from the Bank, it must provide for its own liquidity. FSC is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities.

Sources of the Bank's liquidity include cash and cash equivalents, net of Federal requirements to maintain reserves against deposit liabilities; investment securities eligible for sale or pledging to secure borrowings from dealers and customers pursuant to securities sold under agreements to repurchase (repurchase agreements); loan repayments; loan sales; deposits and certain interest-sensitive deposits; brokered deposits; a collateralized line of credit at the Federal Reserve Bank of Atlanta (FRB) Discount Window; a collateralized line of credit from the Federal Home Loan Bank of Atlanta (FHLB); and borrowings under unsecured overnight Federal funds lines available from correspondent banks. Substantially all of FSC's liquidity is obtained from subsidiary service fees and dividends from the Bank, which is limited by applicable law. The principal demands for liquidity are new loans, anticipated fundings under credit commitments to customers and deposit withdrawals.

Management seeks to maintain a stable net liquidity position while optimizing operating results, as reflected in net interest income, the net yield on interest-earning assets and the cost of interest-bearing liabilities in particular. Our Asset/Liability Management Committee (ALCO) meets regularly to review the current and projected net liquidity positions and to review actions taken by management to achieve this liquidity objective. Managing the levels of total liquidity, short-term liquidity, and short-term liquidity sources continues to be an important exercise because of the coordination of the projected mortgage, SBA and indirect automobile loan production and sales, loans held-for-sale balances, and individual loans and pools of loans sold anticipated to increase from time to time during the year.

In addition to the ability to increase brokered deposits and retail deposits, as of March 31, 2010, we had the following sources of available unused liquidity:

	March 31, 2010
	<i>(In Thousands)</i>
Unpledged securities	\$ 134,000
FHLB advances	12,000
FRB lines	191,000
Unsecured Federal funds lines	32,000
Additional FRB line based on eligible but unpledged collateral	169,000
Total sources of available unused liquidity	\$ 538,000

Table of Contents

The Company's net liquid asset ratio, defined as federal funds sold, investments maturing within 30 days, unpledged securities, available unsecured federal funds lines of credit, FHLB borrowing capacity and available brokered certificates of deposit divided by total assets increased from 15.8% at March 31, 2009 and 18.8% at December 31, 2009, to 20.5% at March 31, 2010.

Shareholders' Equity

Shareholders' equity was \$130.8 million at March 31, 2010, and \$129.7 million at December 31, 2009. Shareholders' equity as a percent of total assets was 6.94% at March 31, 2010, compared to 7.00% at December 31, 2009. The increase in shareholders' equity in the first three months of 2010 was primarily the result of the issuance of common stock during the quarter.

At March 31, 2010, and December 31, 2009, the Company exceeded all minimum capital ratios required by the FRB, as reflected in the following schedule:

	FRB Minimum	March 31, 2010	December 31, 2009
Capital Ratios:	Capital Ratio		
Leverage	4.00%	9.11%	9.03%
Risk-Based Capital			
Tier I	4.00	11.34	11.25
Total	8.00	14.08	13.98

The following table sets forth the capital requirements for the Bank under FDIC regulations and the Bank's capital ratios at March 31, 2010, and December 31, 2009, respectively:

	FDIC Regulations Well Capitalized	March 31, 2010	December 31, 2009
Capital Ratios:			
Leverage	5.00% ⁽¹⁾	9.29%	9.27%
Risk-Based Capital			
Tier I	6.00	11.56	11.55
Total	10.00	13.49	13.48

(1) 8% required by memoranda of understanding.

In 2010, FSC and Fidelity Bank operated under a memoranda of understanding (MOU) with the FRB, the GDBF and the FDIC. The MOU, which relate primarily to the Bank's asset quality and loan loss reserves, require that FSC and the Bank submit plans and report to its regulators regarding its loan portfolio and profit plans, that the Bank maintain its Tier 1 Leverage Capital ratio at not less than 8% and an overall well-capitalized position as defined in applicable FDIC rules and regulations during the life of the MOU. Additionally, the MOU require that, prior to declaring or paying any cash dividends, FSC and the Bank must obtain the written consent of their respective regulators.

On October 14, 2008, the U.S. Treasury announced the Troubled Asset Relief Program (TARP) Capital Purchase Program (the Program). The Program was instituted by the Treasury pursuant to the Emergency Economic Stabilization Act of 2008 (EESA), which provides up to \$700 billion to the Treasury to take equity positions in financial institutions. On December 19, 2008, as part of the Program, Fidelity entered into a Letter Agreement (Letter Agreement) and a Securities Purchase Agreement - Standard Terms with the Treasury, pursuant to which Fidelity agreed to issue and sell, and the Treasury agreed to purchase (1) 48,200 shares of Fidelity's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference of \$1,000 per share, and (2) a ten-year warrant to

purchase up to 2,266,458 shares of the Company's common stock at an exercise price of \$3.19 per share, for an aggregate purchase price of \$48.2 million in cash. Pursuant to the terms of the Letter Agreement, the ability of Fidelity to declare or pay dividends or distributions of its common stock is subject to restrictions, including a restriction against increasing dividends from the last quarterly cash dividend per share (\$.01) declared on the common stock prior to December 19, 2008, as adjusted for subsequent stock dividends and other similar actions. In addition, as long as the preferred shares are outstanding, dividends payments are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. This restriction will terminate on the third anniversary of the date of issuance of the preferred shares or, if earlier, the date on which the preferred shares have been redeemed in whole or the Treasury has transferred all of the preferred shares to third parties.

During the first three months of 2010 and 2009, we did not pay any cash dividends on our common stock. In April 2010, the Company approved the distribution of a stock dividend on May 13, 2010 of one share for every 200 shares owned on the record date. Dividends for the remainder of 2010 will be reviewed quarterly, with the declared and paid dividend consistent with current earnings, capital requirements and forecasts of future earnings.

Table of Contents

Market Risk

Our primary market risk exposures are credit risk and interest rate risk and, to a lesser extent, liquidity risk. We have little or no risk related to trading accounts, commodities, or foreign exchange.

Interest rate risk is the exposure of a banking organization's financial condition and earnings ability to withstand adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk can pose a significant threat to assets, earnings, and capital. Accordingly, effective risk management that maintains interest rate risk at prudent levels is essential to our success.

ALCO, which includes senior management representatives, monitors and considers methods of managing the rate and sensitivity repricing characteristics of the balance sheet components consistent with maintaining acceptable levels of changes in portfolio values and net interest income with changes in interest rates. The primary purposes of ALCO are to manage interest rate risk consistent with earnings and liquidity, to effectively invest our capital, and to preserve the value created by our core business operations. Our exposure to interest rate risk compared to established tolerances is reviewed on at least a quarterly basis by our Board of Directors.

Evaluating a financial institution's exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization's quantitative levels of exposure. When assessing the interest rate risk management process, we seek to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires us to assess the existing and potential future effects of changes in interest rates on our consolidated financial condition, including capital adequacy, earnings, liquidity, and, where appropriate, asset quality.

Interest rate sensitivity analysis, referred to as equity at risk, is used to measure our interest rate risk by computing estimated changes in earnings and the net present value of our cash flows from assets, liabilities, and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net present value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in the market risk sensitive instruments in the event of a sudden and sustained 200 basis point increase or decrease in market interest rates.

Our policy states that a negative change in net present value (equity at risk) as a result of an immediate and sustained 200 basis point increase or decrease in interest rates should not exceed the lesser of 2% of total assets or 15% of total regulatory capital. It also states that a similar increase or decrease in interest rates should not negatively impact net interest income or net income by more than 5% or 15%, respectively.

The most recent rate shock analysis indicated that the effects of an immediate and sustained increase or decrease of 200 basis points in market rates of interest would fall within policy parameters and approved tolerances for equity at risk, net interest income, and net income.

We have historically been cumulatively asset sensitive to six months; however, we have been liability sensitive from six months to one year, largely mitigating the potential negative impact on net interest income and net income over a full year from a sudden and sustained decrease in interest rates. Likewise, historically the potential positive impact on net interest income and net income of a sudden and sustained increase in interest rates is reduced over a one-year period as a result of our liability sensitivity in the six month to one year time frame.

Rate shock analysis provides only a limited, point in time view of interest rate sensitivity. The gap analysis also does not reflect factors such as the magnitude (versus the timing) of future interest rate changes and asset prepayments. The actual impact of interest rate changes upon earnings and net present value may differ from that implied by any static rate shock or gap measurement. In addition, net interest income and net present value under various future interest rate scenarios are affected by multiple other factors not embodied in a static rate shock or gap analysis, including competition, changes in the shape of the Treasury yield curve, divergent movement among various interest rate indices, and the speed with which interest rates change.

Interest Rate Sensitivity

The major elements used to manage interest rate risk include the mix of fixed and variable rate assets and liabilities and the maturity and repricing patterns of these assets and liabilities. We perform a quarterly review of assets and liabilities that reprice and the time bands within which the repricing occurs. Balances generally are reported in the

time band that corresponds to the instrument's next repricing date or contractual maturity, whichever occurs first. However, fixed rate indirect automobile loans, mortgage-backed securities, and residential mortgage loans are primarily included based on scheduled payments with a prepayment factor incorporated. Through such analyses, we monitor and manage our interest sensitivity gap to minimize the negative effects of changing interest rates.

Table of Contents

The interest rate sensitivity structure within our balance sheet at March 31, 2010, indicated a cumulative net interest sensitivity asset gap of 6.51% when projecting out one year. In the near term, defined as 90 days, there was a cumulative net interest sensitivity asset gap of 17.55% at March 31, 2010. When projecting forward six months, there was a cumulative net interest sensitivity asset gap of 13.54%. This information represents a general indication of repricing characteristics over time; however, the sensitivity of certain deposit products may vary during extreme swings in the interest rate cycle. Since all interest rates and yields do not adjust at the same velocity, the interest rate sensitivity gap is only a general indicator of the potential effects of interest rate changes on net interest income. Our policy states that the cumulative gap at six months and one year should generally not exceed 15% and 10%, respectively. The Bank was within established tolerances at March 31, 2010.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Item 2 Market Risk and Interest Rate Sensitivity for quantitative and qualitative discussion about our market risk.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, Fidelity's management supervised and participated in an evaluation, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on, or as of the date of, that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There has been no change in the Company's internal control over financial reporting during the three months ended March 31, 2010, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II OTHER INFORMATION

Item 1. Legal Proceedings

We are a party to claims and lawsuits arising in the course of normal business activities. Although the ultimate outcome of all claims and lawsuits outstanding as of March 31, 2010, cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material adverse effect on our results of operations or financial condition.

Item 1A. Risk Factors

While the Company attempts to identify, manage, and mitigate risks and uncertainties associated with its business to the extent practical under the circumstances, some level of risk and uncertainty will always be present. Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2009, describes some of the risks and uncertainties associated with our business. These risks and uncertainties have the potential to materially affect our cash flows, results of operations, and financial condition. We do not believe that there have been any material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2009.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On March 24, 2010, director Rankin M. Smith, Jr. purchased \$1 million of the Company's common stock, and on April 26, 2010, director Millard Choate purchased \$1 million of the Company's common stock, both in private placement transactions exempt under Section 4(2) of the Securities Act of 1933 and Regulation D. An aggregate of 303,359 shares were purchased. The purchase price for the stock in both transactions was determined using the same formula provided for under the terms of the Company's Direct Stock Purchase and Dividend Reinvestment Plan.

Table of Contents

Item 6. Exhibits

(a) Exhibits. The following exhibits are filed as part of this Report.

- 3(a) Amended and Restated Articles of Incorporation of Fidelity Southern Corporation, as amended effective December 16, 2008 (incorporated by reference from Exhibit 3(a) to Fidelity Southern Corporation's Annual Report on Form 10-K for the year ended December 31, 2008)
- 3(b) By-Laws of Fidelity Southern Corporation, as amended (incorporated by reference from Exhibit 3(b) to Fidelity Southern Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007)
- 31.1 Certification of Principal Executive Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Principal Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIDELITY SOUTHERN CORPORATION
(Registrant)

Date: May 6, 2010

BY: /s/ James B. Miller, Jr.

James B. Miller, Jr.
Chief Executive Officer

Date: May 6, 2010

BY: /s/ Stephen H. Brolly

Stephen H. Brolly
Chief Financial Officer