KEY ENERGY SERVICES INC Form 10-Q November 02, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Form 10-Q

(Mark One)

# **b** QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### For the Quarterly Period Ended September 30, 2009

or

#### • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### Commission file number: 001-8038 KEY ENERGY SERVICES, INC.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

04-2648081

(I.R.S. Employer Identification No.)

## 1301 McKinney Street, Suite 1800, Houston, Texas 77010

(Address of principal executive offices) (Zip Code)

(713) 651-4300

(Registrant s telephone number, including area code)

#### None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

#### Yes þ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Accelerated filer o	Non-accelerated filer o (Do not check if a smaller	Smaller reporting company o				
reporting company)						
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).						
Yes o No þ						
	er the registrant is a shell of	(Do not check if a smaller reporting company) her the registrant is a shell company (as defined in Rule 12b-				

As of October 28, 2009, the number of outstanding shares of common stock of the registrant was 123,942,776.

# **KEY ENERGY SERVICES, INC. QUARTERLY REPORT ON FORM 10-Q** For the Quarter Ended September 30, 2009

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#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

In addition to statements of historical fact, this report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Statements that are not historical in nature or that relate to future events and conditions are, or may be deemed to be, forward-looking statements. These forward-looking statements are based on our current expectations, estimates and projections about Key Energy Services, Inc. and its subsidiaries, our industry and management s beliefs and assumptions concerning future events and financial trends affecting our financial condition and results of operations. In some cases, you can identify these statements by terminology such as potential or continue or the negative of such terms and other compar predicts, projects, may, will, expects, terminology. These statements are only predictions and are subject to substantial risks and uncertainties. In evaluating those statements, you should carefully consider the information above as well as the risks outlined in this Quarterly Report on Form 10-Q, in our Annual Report on Form 10-K for the year ended December 31, 2008, in our Quarterly Reports on Form 10-Q for the periods ended March 31, 2009 and June 30, 2009, in our recent Current Reports on Form 8-K and in our other filings with the Securities and Exchange Commission. Actual performance or results may differ materially and adversely.

We undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date of this report except as required by law. All of our forward-looking statements are expressly qualified by these cautionary statements and any other cautionary statements that may accompany such forward-looking statements.

#### PART I FINANCIAL INFORMATION

#### **ITEM 1.** FINANCIAL STATEMENTS

# Key Energy Services, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (In thousands, except share amounts)

	-	otember 30, 2009 maudited)	December 2008					
ASSETS								
Current assets:								
Cash and cash equivalents	\$	93,083	\$	92,691				
Accounts receivable, net of allowance for doubtful accounts of \$14,513 and								
\$11,468		184,913		377,353				
Inventories		28,898		34,756				
Prepaid expenses		8,409		15,513				
Deferred tax assets		25,729		26,623				
Income taxes receivable		36,150		4,848				
Other current assets		7,741		7,338				
Total current assets		384,923		559,122				
Property and equipment, gross		1,751,063		1,858,307				
Accumulated depreciation		(879,482)		(806,624)				
Property and equipment, net		871,581		1,051,683				
Goodwill		345,228		320,992				
Other intangible assets, net		45,138		42,345				
Deferred financing costs, net		9,018		10,489				
Notes and accounts receivable related parties		593		336				
Equity-method investments		5,271		24,220				
Other assets		7,075		7,736				
TOTAL ASSETS	\$	1,668,827	\$	2,016,923				
LIABILITIES AND STOCKHOLDERS EQUITY	LIABILITIES AND STOCKHOLDERS EQUITY							

Current liabilities:		
Accounts payable	\$ 41,311	\$ 46,185
Accrued liabilities	124,740	197,116
Accrued interest	12,206	4,368
Current portion of capital lease obligations	7,943	9,386

#### Table of Contents

Current portion of notes payable related parties, net of discount	14,416	14,318
Current portion of long-term debt	1,522	2,000
Total current liabilities	202,138	273,373
Capital lease obligations, less current portion	8,717	13,763
Notes payable related parties, less current portion	6,000	6,000
Long-term debt, less current portion	512,812	613,828
Workers compensation, vehicular, health and other insurance liabilities	35,205	43,151
Deferred tax liabilities	132,501	188,581
Other non-current accrued liabilities	17,976	17,495
Commitments and contingencies		
Stockholders equity:		
Common stock, \$0.10 par value; 200,000,000 shares authorized, 123,960,074		
and 121,305,289 shares issued and outstanding	12,396	12,131
Additional paid-in capital	607,431	601,872
Accumulated other comprehensive loss	(52,035)	(46,550)
Retained earnings	150,768	293,279
Noncontrolling interest	34,918	
Total stockholders equity attributable to common stockholders	753,478	860,732
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 1,668,827	\$ 2,016,923

See the accompanying notes which are an integral part of these condensed consolidated financial statements.

# Key Energy Services, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (In thousands, except per share data) (Unaudited)

REVENUES       \$ 237,671       \$ 535,620       \$ 811,118       \$ 1,494,022         COSTS AND EXPENSES:       Direct operating expenses       179,901       342,195       580,981       946,324         Depreciation and amorization expense       44,477       42,676       132,424       124,923         General and administrative expenses       41,071       62,477       135,172       188,458         Asset retirements and impairments       159,802       10,475       28,911       30,594         Loss (gain) on disposal of assets, net       1,945       (1,683)       1,284       (2,309)         Interest stepses, net of anounts capitalized       9,082       10,475       28,911       30,594         Loss (gain) on disposal of assets, net       1,945       (1,683)       1,284       (2,309)         Interest stepses, net       (359)       2,152       (789)       1,240         Total costs and expenses, net       435,877       458,079       1,037,326       1,288,327         (Loss) income before taxes and noncontrolling interest       (198,206)       77,541       (226,208)       205,695         Income tax benefit (expense)       \$       (125,017)       48,462       \$       (142,516)       126,713         Noncontrolling interest       \$<		Three Months Ended September 30, 2009 2008			ths Ended Iber 30, 2008			
Direct operating expenses       179,901 $342,195$ $580,981$ $946,324$ Depreciation and amortization expense $44,477$ $42,676$ $132,424$ $124,923$ General and administrative expenses $41,071$ $62,477$ $135,172$ $188,458$ Asset retirements and impairments $159,802$ $10,475$ $28,911$ $30,594$ Loss (gain) on disposal of assets, net $1,945$ $(1,683)$ $1,284$ $(2,309)$ Interest income $(42)$ $(213)$ $(459)$ $(903)$ Other (income) expense, net $(359)$ $2,152$ $(789)$ $1,240$ Total costs and expenses, net $435,877$ $458,079$ $1,037,326$ $1,288,327$ (Loss) income before taxes and noncontrolling interest $(198,206)$ $77,541$ $(226,208)$ $205,695$ Income tax benefit (expense) $73,189$ $(29,079)$ $83,622$ $(78,982)$ Net (Loss) Income $(125,017)$ $48,462$ $(142,516)$ $126,713$ Noncontrolling interest $5$ $(124,942)$ $5$ $48,462$ $(142,511)$ $5$ $126,958$	REVENUES	\$	\$		\$	<b>2009</b> 811,118	\$	
Direct operating expenses       179,901 $342,195$ $580,981$ $946,324$ Depreciation and amortization expense $44,477$ $42,676$ $132,424$ $124,923$ General and administrative expenses $41,071$ $62,477$ $135,172$ $188,458$ Asset retirements and impairments $159,802$ $10,475$ $28,911$ $30,594$ Loss (gain) on disposal of assets, net $1,945$ $(1,683)$ $1,284$ $(2,309)$ Interest income $(42)$ $(213)$ $(459)$ $(903)$ Other (income) expense, net $(359)$ $2,152$ $(789)$ $1,240$ Total costs and expenses, net $435,877$ $458,079$ $1,037,326$ $1,288,327$ (Loss) income before taxes and noncontrolling interest $(198,206)$ $77,541$ $(226,208)$ $205,695$ Income tax benefit (expense) $73,189$ $(29,079)$ $83,622$ $(78,982)$ Net (Loss) Income $(125,017)$ $48,462$ $(142,516)$ $126,713$ Noncontrolling interest $5$ $(124,942)$ $5$ $48,462$ $(142,511)$ $5$ $126,958$	COSTS AND EXPENSES:							
Depreciation and amortization expense $44,477$ $42,676$ $132,424$ $124,923$ General and administrative expenses $41,071$ $62,477$ $135,172$ $138,458$ Asset retirements and impairments $159,802$ $10,475$ $28,911$ $30,594$ Loss (gain) on disposal of assets, net $1.945$ $(1,683)$ $1.284$ $(2,309)$ Interest income $(42)$ $(213)$ $(459)$ $(903)$ Other (income) expense, net $(359)$ $2,152$ $(789)$ $1,240$ Total costs and expenses, net $435,877$ $458,079$ $1,037,326$ $1,288,327$ (Loss) income before taxes and noncontrolling interest $(198,206)$ $77,541$ $(226,208)$ $205,695$ Income tax benefit (expense) $73,189$ $(29,079)$ $83,622$ $(78,982)$ Net (Loss) Income $(125,017)$ $48,462$ $(142,586)$ $126,713$ Noncontrolling interest $75$ $75$ $245$ (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS\$ (103) \$ 0.39 \$ (1.18) \$ 1.01Basic\$ (1.03) \$ 0.39 \$ (1.18) \$ 1.01Diluted\$ $212,277$ $123,518$ $120,983$ Weighted average shares outstanding: Basic $121,277$ $123,518$ $120,983$ Basic $121,277$ $123,518$ $120,983$ $125,304$ Diluted $121,277$ $123,518$ $120,983$ $125,304$		179,901		342,195		580.981		946.324
General and administrative expenses $41,071$ $62,477$ $135,172$ $188,458$ Asset retirements and impairments $159,802$ $159,802$ $159,802$ Interest expense, net of amounts capitalized $9,082$ $10,475$ $28,911$ $30,594$ Loss (gain) on disposal of assets, net $1.945$ $(1.683)$ $1,284$ $(2,309)$ Interest income $(42)$ $(213)$ $(459)$ $(903)$ Other (income) expense, net $(359)$ $2,152$ $(789)$ $1,240$ Total costs and expenses, net $435,877$ $458,079$ $1,037,326$ $1,288,327$ (Loss) income before taxes and noncontrolling interest $(198,206)$ $77,541$ $(226,208)$ $205,695$ Income tax benefit (expense) $73,189$ $(29,079)$ $83,622$ $(78,982)$ Net (Loss) Income $(125,017)$ $48,462$ $(142,511)$ $\$$ $126,958$ (Loss) earnings per share attributable to common stockholders: Basic $\$$ $(1.03)$ $\$$ $0.39$ $\$$ $(1.18)$ $\$$ $1.01$ Diluted $\$$ $$(1.03)$ $\$$ $0.39$ $\$$ $(1.18)$ $\$$ $1.01$ Diluted $$212,277$ $123,518$ $120,983$ $125,304$				-		-		,
Asset retirements and impairments       159,802       159,802         Interest expense, net of amounts capitalized       9,082       10,475       28,911       30,594         Loss (gain) on disposal of assets, net       1,945       (1,683)       1,284       (2,309)         Interest income       (42)       (213)       (459)       (903)         Other (income) expense, net       (359)       2,152       (789)       1,240         Total costs and expenses, net       435,877       458,079       1,037,326       1,288,327         (Loss) income before taxes and noncontrolling interest       (198,206)       77,541       (226,208)       205,695         Income tax benefit (expense)       73,189       (29,079)       83,622       (78,982)         Net (Loss) Income       (125,017)       48,462       (142,586)       126,713         Noncontrolling interest       75       75       245         (Loss) earnings per share attributable to common stockholders:       \$ (103)       \$ 0.39       \$ (1.18)       \$ 1.01         Basic       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.00         Weighted average shares outstanding:       Basic       121,277       123,518       120,983       125,304         Diluted       121,277<								
Interest expense, net of amounts capitalized $9,082$ $10,475$ $28,911$ $30,594$ Loss (gain) on disposal of assets, net $1,945$ $(1,683)$ $1,284$ $(2,309)$ Interest income $(42)$ $(213)$ $(459)$ $(903)$ Other (income) expense, net $(359)$ $2,152$ $(789)$ $1,240$ <b>Total costs and expenses, net</b> $435,877$ $458,079$ $1,037,326$ $1,288,327$ (Loss) income before taxes and noncontrolling interest $(198,206)$ $77,541$ $(226,208)$ $205,695$ Income tax benefit (expense) $73,189$ $(29,079)$ $83,622$ $(78,982)$ <b>Net (Loss) Income</b> $(125,017)$ $48,462$ $(142,586)$ $126,713$ Noncontrolling interest $75$ $75$ $245$ (Loss) earnings per share attributable to common stockholders: $$ (1.03) $ 0.39 $ (1.18) $ 1.01$ Basic $$ (1.03) $ 0.39 $ (1.18) $ 1.01$ Diluted $$ (212,777 $ 123,518 $ 120,983 $ 125,304$Weighted average shares outstanding:Basic121,277 $ 125,377 $ 120,983 $ 125,304$$	*			,				,
Loss (gain) on disposal of assets, net1,945 $(1,683)$ $1,284$ $(2,309)$ Interest income $(42)$ $(213)$ $(459)$ $(903)$ Other (income) expense, net $(359)$ $2,152$ $(789)$ $1,240$ Total costs and expenses, net $435,877$ $458,079$ $1,037,326$ $1,288,327$ (Loss) income before taxes and noncontrolling interest $(198,206)$ $77,541$ $(226,208)$ $205,695$ Income tax benefit (expense) $73,189$ $(29,079)$ $83,622$ $(78,982)$ Net (Loss) Income $(125,017)$ $48,462$ $(142,586)$ $126,713$ Noncontrolling interest $75$ $75$ $245$ (Loss) earnings per share attributable to common stockholders: Basic\$ (1.03) \$ 0.39 \$ (1.18) \$ 1.01Diluted\$ (1.03) \$ 0.39 \$ (1.18) \$ 1.01Diluted $121,277$ $123,518$ $120,983$ Weighted average shares outstanding: Basic $121,277$ $123,518$ $120,983$ $125,304$	-			10,475		28,911		30,594
Interest income(42)(213)(459)(903)Other (income) expense, net(359) $2,152$ (789) $1,240$ Total costs and expenses, net435,877458,079 $1,037,326$ $1,288,327$ (Loss) income before taxes and noncontrolling interest Income tax benefit (expense)(198,206) 73,189 $77,541$ (29,079)(226,208) 83,622205,695Net (Loss) Income(125,017)48,462(142,586)126,713Noncontrolling interest7575245(Loss) earnings per share attributable to common stockholders: Basic\$ (1.03)\$ 0.39\$ (1.18)\$ 1.01Diluted\$ (1.03)\$ 0.39\$ (1.18)\$ 1.00Weighted average shares outstanding: Basic121,277123,518120,983125,304Diluted121,277125,377120,983125,304								
Other (income) expense, net $(359)$ $2,152$ $(789)$ $1.240$ Total costs and expenses, net $435,877$ $458,079$ $1,037,326$ $1,288,327$ (Loss) income before taxes and noncontrolling interest Income tax benefit (expense) $(198,206)$ $73,189$ $77,541$ $(29,079)$ $(226,208)$ $83,622$ $205,695$ $(78,982)$ Net (Loss) Income $(125,017)$ $48,462$ $(142,586)$ $126,713$ Noncontrolling interest $75$ $75$ $245$ (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS $\$$ $$(124,942)$ $\$$ $$48,462$ $\$$ $$(142,511)$ $\$$ $$126,958$ (Loss) earnings per share attributable to common stockholders: Basic $\$$ $$(1.03)$ $\$$ $$0.39$ $\$$ $$(1.18)$ $\$$ $$1.00$ Weighted average shares outstanding: Basic $$121,277$ $122,518$ $$120,983$ $122,092$125,304127,062$		(42)		(213)		(459)		
(Loss) income before taxes and noncontrolling interest income tax benefit (expense)       (198,206)       77,541       (226,208)       205,695         Income tax benefit (expense)       73,189       (29,079)       83,622       (78,982)         Net (Loss) Income       (125,017)       48,462       (142,586)       126,713         Noncontrolling interest       75       75       245         (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS       \$ (124,942)       \$ 48,462       \$ (142,511)       \$ 126,958         (Loss) earnings per share attributable to common stockholders:       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Diluted       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.00         Weighted average shares outstanding:       Basic       121,277       123,518       120,983       125,304         Diluted       121,277       125,377       120,983       125,304       127,062	Other (income) expense, net			2,152		(789)		1,240
interest       (198,206)       77,541       (226,208)       205,695         Income tax benefit (expense)       73,189       (29,079)       83,622       (78,982)         Net (Loss) Income       (125,017)       48,462       (142,586)       126,713         Noncontrolling interest       75       75       245         (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS       \$ (124,942)       \$ 48,462       \$ (142,511)       \$ 126,958         (Loss) earnings per share attributable to common stockholders:       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Basic       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.00         Weighted average shares outstanding:       Basic       121,277       123,518       120,983       125,304         Diluted       121,277       123,577       120,983       127,062	Total costs and expenses, net	435,877		458,079		1,037,326		1,288,327
interest       (198,206)       77,541       (226,208)       205,695         Income tax benefit (expense)       73,189       (29,079)       83,622       (78,982)         Net (Loss) Income       (125,017)       48,462       (142,586)       126,713         Noncontrolling interest       75       75       245         (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS       \$ (124,942)       \$ 48,462       \$ (142,511)       \$ 126,958         (Loss) earnings per share attributable to common stockholders:       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Basic       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.00         Weighted average shares outstanding:       Basic       121,277       123,518       120,983       125,304         Diluted       121,277       123,577       120,983       127,062	(Loss) income before taxes and noncontrolling							
Income tax benefit (expense) $73,189$ $(29,079)$ $83,622$ $(78,982)$ Net (Loss) Income $(125,017)$ $48,462$ $(142,586)$ $126,713$ Noncontrolling interest $75$ $75$ $245$ (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS $\$$ $(124,942)$ $\$$ $48,462$ $\$$ $(142,511)$ $\$$ $126,958$ (Loss) earnings per share attributable to common stockholders: Basic $\$$ $(1.03)$ $\$$ $0.39$ $\$$ $(1.18)$ $\$$ $1.01$ Diluted $\$$ $1.03$ $\$$ $0.39$ $\$$ $(1.18)$ $\$$ $1.00$ Weighted average shares outstanding: Basic $121,277$ $123,518$ $120,983$ $125,304$ Diluted $121,277$ $125,377$ $120,983$ $125,304$	-	(198, 206)		77 541		(226,208)		205 695
Net (Loss) Income       (125,017)       48,462       (142,586)       126,713         Noncontrolling interest       75       75       245         (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS       \$ (124,942)       \$ 48,462       \$ (142,511)       \$ 126,958         (Loss) earnings per share attributable to common stockholders:       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Diluted       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Diluted       \$ 121,277       123,518       120,983       125,304         Diluted       \$ 121,277       123,518       120,983       125,304				-				-
Noncontrolling interest       75       245         (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS       \$ (124,942)       \$ 48,462       \$ (142,511)       \$ 126,958         (Loss) earnings per share attributable to common stockholders: Basic       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Diluted       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Weighted average shares outstanding: Basic       121,277       123,518       120,983       125,304         Diluted       121,277       123,517       120,983       125,304	ficome aux benefit (expense)	75,109		(29,019)		05,022		(70,902)
(LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS       \$ (124,942)       \$ 48,462       \$ (142,511)       \$ 126,958         (Loss) earnings per share attributable to common stockholders: Basic       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Diluted       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Weighted average shares outstanding: Basic       121,277       123,518       120,983       125,304         Diluted       121,277       125,377       120,983       127,062	Net (Loss) Income	(125,017)		48,462		(142,586)		126,713
COMMON STOCKHOLDERS       \$ (124,942)       \$ 48,462       \$ (142,511)       \$ 126,958         (Loss) earnings per share attributable to common stockholders:       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Basic       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Diluted       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.00         Weighted average shares outstanding:       \$ 121,277       123,518       120,983       125,304         Diluted       121,277       125,377       120,983       127,062	Noncontrolling interest	75				75		245
stockholders:       \$ (1.03) \$ 0.39 \$ (1.18) \$ 1.01         Basic       \$ (1.03) \$ 0.39 \$ (1.18) \$ 1.00         Diluted       \$ (1.03) \$ 0.39 \$ (1.18) \$ 1.00         Weighted average shares outstanding:       \$ 121,277 123,518 120,983 125,304         Diluted       121,277 125,377 120,983 127,062		\$ (124,942)	\$	48,462	\$	(142,511)	\$	126,958
Basic       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.01         Diluted       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.00         Weighted average shares outstanding:       \$ 121,277       123,518       120,983       125,304         Diluted       121,277       125,377       120,983       127,062								
Diluted       \$ (1.03)       \$ 0.39       \$ (1.18)       \$ 1.00         Weighted average shares outstanding:       Image: Comparison of the standing in the standing ine								
Weighted average shares outstanding:Basic121,277123,518120,983125,304Diluted121,277125,377120,983127,062								
Basic121,277123,518120,983125,304Diluted121,277125,377120,983127,062	Diluted	\$ (1.03)	\$	0.39	\$	(1.18)	\$	1.00
Diluted 121,277 125,377 120,983 127,062	0 0							
			-					-

See the accompanying notes which are an integral part of these condensed consolidated financial statements.

# Key Energy Services, Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Income (In thousands) (Unaudited)

	Three Months Ended September 30,			Ni	ne Months En 3(	ded September		
	2009		2008	2009			2008	
Net (Loss) Income	\$ (125,017)	\$	48,462	\$	(142,586)	\$	126,713	
Other comprehensive (loss) income, net of tax: Foreign currency translation (loss) gain, net of tax of \$(303),\$0, \$(347) and \$0 Deferred (loss) gain from available for sale	(1,026)		(1,739)		(5,516)		489	
investments, net of tax of \$0, \$0, \$0 and \$0			(8)		30		(8)	
Total other comprehensive (loss) income, net of tax	(1,026)		(1,747)		(5,486)		481	
Comprehensive (loss) income, net of tax	(126,043)		46,715		(148,072)		127,194	
Comprehensive loss attributable to noncontrolling interest	206		28		206		274	
COMPREHENSIVE (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (125,837)	\$	46,743	\$	(147,866)	\$	127,468	

See the accompanying notes which are an integral part of these condensed consolidated financial statements.

# Key Energy Services, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (In thousands) (Unaudited)

		nths Ended mber 30, 2008
CASH FLOWS FROM OPERATING ACTIVITIES:		
(Loss) income attributable to common stockholders	\$ (142,511)	\$ 126,958
Adjustments to reconcile (loss) income attributable to common stockholders to net		
cash provided by operating activities:	(75)	(245)
Noncontrolling interest	(75)	· · ·
Depreciation and amortization expense	132,424	124,923
Asset retirements and impairments	159,802	860
Bad debt expense Accretion of asset retirement obligations	3,293 405	800 456
Loss (income) from equity-method investments	796	(73)
Amortization of deferred financing costs and discount	1,568	1,592
Deferred income tax (benefit) expense	(55,359)	
Capitalized interest	(3,556)	
Loss (gain) on disposal of assets, net	1,284	(2,309)
Loss on sale of available for sale investments, net	30	(2,30))
Share-based compensation	4,881	11,024
Excess tax benefits from share-based compensation	<i>)</i>	(1,695)
Changes in working capital:		
Accounts receivable	195,976	(77,852)
Other current assets	11,798	(3,861)
Accounts payable, accrued interest and accrued expenses	(113,069)	
Share-based compensation liability awards	517	(516)
Other assets and liabilities	(623)	(651)
Net cash provided by operating activities	197,581	240,838
The cash provided by operating activities	177,501	210,030
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(102,971)	(130,213)
Proceeds from sale of fixed assets	5,184	5,614
Acquisitions, net of cash acquired of \$28,362 and \$2,017	12,007	(63,200)
Acquisition of Leader fixed assets	, - · · ·	(34,448)
Acquisition of intangible assets		(1,086)
Dividend from equity-method investments	199	~ /
Proceeds from sale of short-term investments		268

Net cash used in investing activities	(85,581)	(223,065)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayments of long-term debt Repayments of capital lease obligations Borrowings on revolving credit facility Repayments on revolving credit facility Repurchases of common stock Proceeds from exercise of stock options Proceeds paid for deferred financing costs Excess tax benefits from share-based compensation	(1,539) (8,505) (100,000) (248) 1,192	(8,645) 155,000 (35,000) (124,815) 6,688 (314) 1,695
Net cash used in financing activities	(109,100)	(5,391)
Effect of changes in exchange rates on cash	(2,508)	326
Net increase in cash and cash equivalents	392	12,708
Cash and cash equivalents, beginning of period	92,691	58,503
Cash and cash equivalents, end of period	\$ 93,083	\$ 71,211

See the accompanying notes which are an integral part of these condensed consolidated financial statements.

# Key Energy Services, Inc., and Subsidiaries NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS NOTE 1. GENERAL

Key Energy Services, Inc., its wholly-owned subsidiaries and its controlled subsidiaries (collectively, Key, the Company, we, us, its, and our ) provide a complete range of services to major oil companies, foreign national oil companies and independent oil and natural gas production companies, including rig-based services, fluid management services, pressure pumping services, fishing and rental services, and cased-hole electric wireline services. We operate in most major oil and natural gas producing regions of the United States as well as internationally in Argentina, Mexico and Russia. We also own a technology development company based in Canada and have an equity interest in a Canadian-based oilfield service company.

The accompanying unaudited condensed consolidated financial statements were prepared using generally accepted accounting principles in the United States of America (GAAP) for interim financial information and in accordance with the rules and regulations of the Securities and Exchange Commission (the SEC). The condensed December 31, 2008 balance sheet was prepared from audited financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2008. Certain information relating to our organization and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted in this Quarterly Report on Form 10-Q. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2008.

The unaudited condensed consolidated financial statements contained in this report include all normal and recurring material adjustments that, in the opinion of management, are necessary for a fair presentation of our financial position, results of operations and cash flows for the interim periods presented herein. The results of operations for the three and nine month periods ended September 30, 2009 are not necessarily indicative of the results expected for the full year or any other interim period, due to fluctuations in demand for our services, timing of maintenance and other expenditures, and other factors.

We have evaluated events occurring after the balance sheet date included in this Quarterly Report on Form 10-Q for possible disclosure as a subsequent event. Management monitored for subsequent events through October 30, 2009 as this was the date that these financial statements were available to be issued. See *Note 17. Subsequent Events* for discussion of the subsequent events requiring disclosure.

# NOTE 2. SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The preparation of these condensed consolidated financial statements requires us to develop estimates and to make assumptions that affect our financial position, results of operations and cash flows. These estimates also impact the nature and extent of our disclosure, if any, of our commitments and contingencies. Among other things, we use estimates to (i) analyze assets for possible impairment, (ii) determine depreciable lives for our assets, (iii) assess future tax exposure and realization of deferred tax assets, (iv) determine amounts to accrue for contingencies, (v) value tangible and intangible assets and (vi) assess workers compensation, vehicular liability, self-insured risk accruals and other insurance reserves. We believe that our estimates are reasonable; however, our actual results may differ materially from these estimates. There have been no material changes in our evaluation of the accounting estimates or underlying assumptions to the significant accounting policies and estimates as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008.

#### New Accounting Standards Adopted in this Report

ASU 2009-01. In June 2009, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2009-01, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162* (ASU 2009-01). ASU 2009-01 established the Accounting Standards Codification (the Codification) as the source of authoritative GAAP recognized by the FASB to be applied to nongovernmental entities. The Codification supersedes all prior non-SEC accounting and reporting standards. Following ASU 2009-01, the FASB will not issue new accounting standards in the form of FASB Statements, FASB Staff Positions, or Emerging Issues Task Force abstracts. ASU 2009-01 also modifies the existing hierarchy of GAAP to include only two levels authoritative and non-authoritative. ASU 2009-01 is effective for financial statements

issued for interim and annual periods ending after September 15, 2009, and early adoption was not permitted. The adoption of this standard did not have an impact on our financial position, results of operations or cash flows.

#### Accounting Standards Not Yet Adopted in this Report

*SFAS 166.* In June 2009, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 166, *Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140* (SFAS 166). SFAS 166 amends the application and disclosure requirements of SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities a Replacement of FASB Statement 125* (SFAS 140), removes the concept of a qualifying special purpose entity from SFAS 140 and removes the exception from applying FASB Interpretation (FIN)

No. 46(R), *Consolidation of Variable Interest Entities* an Interpretation of ARB No. 51 (FIN 46(R)) to qualifying special purpose entities. SFAS 166 is effective for the first annual reporting period that begins after November 15, 2009, and early adoption is not permitted. The Company does not believe that the adoption of this standard will have a material impact on its financial position, results of operations or cash flows.

SFAS 167. In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No.* 46(R) (SFAS 167). SFAS 167 amends the scope of FIN 46(R) to include entities previously considered qualifying special-purpose entities by FIN 46(R), as the concept of a qualifying special-purpose entity was eliminated in SFAS 166. This standard shifts the guidance for determining which enterprise in a Variable Interest Entity consolidates that entity from a quantitative consideration of who is the primary beneficiary to a qualitative focus of which entity has the power to direct activities and the obligation to absorb losses. This standard is to be effective for the first annual reporting period that begins after November 15, 2009, and early adoption is not permitted. The Company does not believe that the adoption of this standard will have a material impact on its financial position, results of operations or cash flows.

ASU 2009-05. In August 2009, the FASB issued ASU 2009-05, *Fair Value Measurements and Disclosures (Topic 820) Measuring Liabilities at Fair Value* (ASU 2009-05). ASU 2009-05 addresses concerns in situations where there may be a lack of observable market information to measure the fair value of a liability, and provides clarification in circumstances where a quoted market price in an active market for an identical liability is not available. In these cases, reporting entities should measure fair value using a valuation technique that uses the quoted price of the identical liability when that liability is traded as an asset, quoted prices for similar liabilities, or another valuation technique, such as an income or market approach. ASU 2009-05 also clarifies that when estimating the fair value of a liability, a reporting entity is not required to include a separate input or adjustment to other inputs relating to the existence of a restriction that prevents the transfer of the liability. ASU 2009-05 is effective for the first reporting period of the entity subsequent to August 2009 and the adoption of this update is not anticipated to have a material impact on our financial position, results of operations, or cash flows.

ASU 2009-13. In October 2009, the FASB issued ASU 2009-13, Revenue Recognition (Topic 605)

Multiple-Deliverable Revenue Arrangements, a consensus of the FASB Emerging Issues Task Force (ASU 2009-13). ASU 2009-13 addresses the accounting for multiple-deliverable arrangements where products or services are accounted for separately rather than as a combined unit, and addresses how to separate deliverables and how to measure and allocate arrangement consideration to one or more units of accounting. Existing GAAP requires an entity to use Vendor-Specific Objective Evidence (VSOE) or third-party evidence of a selling price to separate deliverables in a multiple-deliverable selling arrangement. As a result of ASU 2009-13, multiple-deliverable arrangements will be separated in more circumstances than under current guidance. ASU 2009-13 establishes a selling price hierarchy for determining the selling price of a deliverable. The selling price will be based on VSOE if it is available, on third-party evidence if VSOE is not available, or on an estimated selling price if neither VSOE nor third-party evidence is available. ASU 2009-13 also requires that an entity determine its best estimate of selling price in a manner that is consistent with that used to determine the selling price of the deliverable on a stand-alone basis, and increases the disclosure requirements related to an entity s multiple-deliverable revenue arrangements. ASU 2009-13 must be prospectively applied to all revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, and early adoption is permitted. Entities may elect, but are not required, to adopt the amendments retrospectively for all periods presented. We expect to adopt the provisions of ASU 2009-13 on January 1, 2011 and do not believe that the adoption of this standard will have a material impact on our financial position, results of operations, or cash flows.

ASU 2009-14. In October 2009, the FASB issued ASU 2009-14, Software (Topic 985) Certain Revenue Arrangements That Include Software Elements a consensus of the FASB Emerging Issues Task Force (ASU 2009-14 ). ASU 2009-14 was issued to address concerns relating to the accounting for revenue arrangements that contain tangible products and software that is more than incidental to the product as a whole. Existing guidance in such circumstances requires entities to use VSOE of a selling price to separate deliverables in a multiple-deliverable arrangement. Reporting entities raised concerns that the current accounting model does not appropriately reflect the economics of the underlying transactions and that more software-enabled products now fall or will fall within the scope of the current guidance than originally intended. ASU 2009-14 changes the current accounting model for revenue arrangements that include both tangible products and software elements to exclude those where the software components are essential to the tangible products core functionality. In addition, ASU 2009-14 also requires that hardware components of a tangible product containing software components always be excluded from the software revenue recognition guidance, and provides guidance on how to determine which software, if any, relating to tangible products is considered essential to the tangible products functionality and should be excluded from the scope of software revenue recognition guidance. ASU 2009-14 also provides guidance on how to allocate arrangement consideration to deliverables in an arrangement that contains tangible products and software that is not essential to the product s functionality. ASU 2009-14 was issued concurrently with ASU 2009-13 and also requires entities to provide the disclosures required by ASU 2009-13 for arrangements that are included within the scope of ASU 2009-14. ASU 2009-14 will be effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, and early adoption is permitted. Entities may also elect, but are not required, to adopt ASU 2009-14 retrospectively to prior periods, and must adopt ASU 2009-14 in the same period and using the same transition methods that it uses to adopt ASU 2009-13. We expect to adopt the provisions of ASU 2009-14 on January 1, 2011 and do not believe that the adoption of this standard will have a material impact on our financial position, results of operations, or cash flows.

#### NOTE 3. ASSET RETIREMENTS AND IMPAIRMENTS

#### Asset Retirements

During the three months ended September 30, 2009, we took out of service and retired a portion of our U.S. rig fleet and associated support equipment, resulting in the recording of a pre-tax asset retirement charge of approximately \$65.9 million. Included in the retirement were approximately 250 of our older, less efficient rigs, leaving a remaining U.S. rig fleet of 743 rigs, consisting of 610 actively marketed rigs and 133 currently idled rigs. We retired these rigs in order to better align supply with demand for well servicing as market activity remains low. The asset retirement charge is included in the line item asset retirements and impairments in the consolidated statements of operations for the three and nine months ended September 30, 2009. For the rigs we retired, certain of these assets were stacked and will be harvested for spare parts and certain of these assets are to be cut up and sold for scrap. The carrying value for stacked rigs and associated support equipment was reduced to salvage value of 10%, based on expected fair value for these assets. The carrying value for scrapped rigs and components was reduced to quoted market prices for scrap metal. These assets are reported under our Well Servicing segment.

#### Impairments

A long-lived asset or asset group should be tested for recoverability whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. For purposes of testing for impairment, we group our long-lived assets along our lines of business based on the services provided, which is the lowest level for which identifiable cash flows are largely independent of the cash flows of other assets and liabilities.

We determined that the retirement of the rigs described above was an event requiring assessment of the asset groups within our Well Servicing segment. Based on our analysis, the expected undiscounted cash flows for these asset groups exceeded carrying value, and no indication of impairment existed.

However, during the three months ended September 30, 2009, due to market overcapacity, continued and prolonged depression of natural gas prices, decreased activity levels from our major customer base related to stimulation work and consecutive quarterly operating losses in our Production Services segment, we determined that events and changes in circumstances occurred indicating that the carrying value of the asset groups under this segment may not be recoverable. We performed an assessment of the fair value of these asset groups using an expected present value technique. We used discounted cash flow models involving assumptions based on utilization of the equipment, revenues, direct expenses, general and administrative expenses, applicable income taxes, capital expenditures and working capital requirements. Our discounted cash flow projections were based on financial forecasts and were discounted using a discount rate of 14%. Based on this assessment, our pressure pumping assets were impaired. This assessment resulted in the recording of a pre-tax impairment charge of approximately \$93.4 million during the third quarter of 2009. The asset impairment charge is included in the line item asset retirements and impairments in the consolidated statements of operations for the three and nine months ended September 30, 2009. These assets are reported under our Production Services segment.

Due to the recoverability tests and impairments recorded for our long-lived assets, we were required to test goodwill impairment during the third quarter rather than delaying testing until our annual assessment performed at year-end. The test to identify a potential goodwill impairment and to measure the amount of the impairment loss to be recognized, if any, is a two-step test. In the first step, we determine the fair value of the associated reporting unit tested as the present value of its future net cash flows. During step two, we would record an impairment charge, reducing the carrying value of the reporting unit s goodwill to fair value, if the carrying amount of the reporting unit goodwill exceeds the implied fair value of that goodwill.

Under the first step of the goodwill impairment test, we compared the fair value of each reporting unit to its carrying amount, including goodwill. No impairment was indicated by this test for our Well Servicing segment, thus the second step of the impairment test was unnecessary. However, this test concluded that the fair value of the fishing and rental services reporting unit under our Production Services segment did not exceed its carrying value. Therefore, the second step of the goodwill impairment test was performed to measure the amount of the impairment loss, if any. As a result of our calculation of step two of the test, we determined that the goodwill of this reporting unit was impaired. As such, we recorded a pre-tax impairment charge of approximately \$0.5 million to our Production Services segment during the third quarter of 2009. The impairment charge is included in the line item asset retirements and impairments in the

consolidated statements of operations for the three and nine months ended September 30, 2009.

#### **NOTE 4. ACQUISITIONS**

From time to time, we acquire businesses or assets that are consistent with our long-term growth strategy. Results of operations for acquisitions are included in our financial statements beginning on the date of acquisition. Acquisitions made after January 1, 2009 are accounted for using the acquisition method. The acquisition method differs from previous accounting guidance related to business combinations by expanding the scope of what constitutes a business and must therefore be accounted for as a business combination. For all business combinations (whether partial, full or step acquisitions), the acquirer records 100% of all assets and liabilities of the acquired business, including goodwill, at their fair values; contingent consideration is recognized at its fair value on the acquisition date, and for certain arrangements, changes in fair value must be recognized in earnings until settlement; and acquisition-related transaction and restructuring costs must be expensed rather than treated as part of the cost of the acquisition. The acquisition method also establishes new disclosure requirements to enable users of the financial statements to evaluate the nature and financial effects of the business combination. Final valuations of assets and liabilities are obtained and recorded as soon as practicable and within one year after the date of the acquisition.

#### **Geostream Services Group**

On September 1, 2009, we acquired an additional 24% interest in OOO Geostream Services Group (Geostream) for approximately \$16.4 million. This was our second investment in Geostream pursuant to an agreement dated August 26, 2008, as amended. This second investment brings our total investment in Geostream to 50%. Prior to the acquisition of the additional interest, we accounted for our ownership in Geostream as an equity-method investment. On the acquisition date, we also obtained majority representation on Geostream s board of directors and therefore a controlling interest. We accounted for this acquisition as a business combination achieved in stages. The results of Geostream have been included in our consolidated financial statements since the acquisition date.

Geostream is an oilfield services company in the Russian Federation providing drilling and workover services and sub-surface engineering and modeling in Russia. As a result of this acquisition, we expect to expand our international presence, specifically in Russia where oil wells are shallow and suited for services that we perform.

The acquisition date fair value of the consideration transferred totaled approximately \$35.0 million, which consisted of cash consideration in the second investment on September 1, 2009 and the fair value of our previous equity interest. The acquisition date fair value of our previous equity interest was approximately \$18.3 million. We recognized a loss of approximately \$0.2 million as a result of remeasuring our prior equity interest in Geostream held before the business combination. The loss is included in the line item other (income) expense, net in the consolidated statements of operations for the three and nine months ended September 30, 2009.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the acquisition date. We are in the process of obtaining a third-party valuation of intangible and certain tangible assets; thus, the preliminary measurements of intangible assets, goodwill and certain tangible assets are subject to change.

At September 1, 2009:	(in thousa	
Cash and cash equivalents Other current assets Property and equipment Intangible assets Other assets	\$	28,362 8,545 2,959 11,470 194
Total identifiable assets acquired		51,530
Current liabilities Other liabilities		5,456 8
Total liabilities assumed		5,464
Noncontrolling interest		34,994
Net identifiable assets acquired		11,072
Goodwill		23,918
Net assets acquired	\$	34,990

Of the \$11.5 million of acquired intangible assets, \$8.4 million was preliminarily assigned to trade name intangibles that are not subject to amortization. Of the remaining \$3.1 million of acquired intangible assets, \$1.2 million relates to three customer contracts that are preliminarily subject to a weighted-average useful life of approximately 1.0 year, and \$1.9 million relates to customer relationships that will be amortized as the value of the relationships are realized using rates of 15%, 35%, 21%, 12%, 7%, 4%, 3%, 2%, and 1% for the remainder of 2009 through 2017, respectively. As noted above, the fair value of the acquired identifiable intangible assets is preliminary pending receipt of the final valuation for these assets. The fair value and contractual obligations of the acquired accounts receivable on the acquisition date were approximately \$6.3 million.

The \$23.9 million of goodwill was assigned to the rig services line of business of our Well Servicing segment. The goodwill recognized is attributable primarily to international diversification and the assembled workforce of Geostream. None of the goodwill is expected to be deductible for income tax purposes. As of September 30, 2009, there were no changes in the recognized amount of goodwill resulting from the acquisition of Geostream. We recognized approximately \$0.1 million of acquisition related costs that were expensed during the nine months ended September 30, 2009. These costs are included in the statements of operations in the line item general and administrative expenses for the three and nine months ended September 30, 2009.

Included in our consolidated statements of operations for the three and nine months ended September 30, 2009 are revenues of approximately \$1.3 million and a net loss of \$0.2 million attributable to Geostream from the acquisition date to the period ended September 30, 2009.

The fair value of the 50% noncontrolling interest in Geostream is estimated to be approximately \$35.0 million. The fair value of the noncontrolling interest was estimated using a combination of the income approach and a market approach. As Geostream is a private company, the fair value measurement is based on significant inputs that are not observable in the market and thus represents a Level 3 measurement. The fair value estimates are based on (i) a discount rate range of 16% to 19%, (ii) a terminal value based on a long-term constant growth rate between two and three percent, (iii) financial data of historical and forecasted operating results of Geostream and (iv) adjustments because of the lack of control or lack of marketability that market participants would consider when estimating the fair value of the noncontrolling interest in Geostream.

In conjunction with the second investment, Geostream agreed to purchase from us a customized suite of equipment, including two workover rigs, two drilling rigs, associated complimentary support equipment, cementing equipment, and fishing tools for approximately \$23.0 million, a portion of which will be financed by us. Concurrently with the second investment, Geostream paid us approximately \$16.0 million in cash, representing a down payment on the equipment that we will deliver to them.

# NOTE 5. OTHER CURRENT AND NON-CURRENT LIABILITIES

The table below presents comparative detailed information about our current accrued liabilities at September 30, 2009 and December 31, 2008:

	Sep	tember 30, 2009 (in tho	December 3 2008 ousands)		
Current Accrued Liabilities:					
Accrued payroll, taxes and employee benefits	\$	43,062	\$	67,408	
Accrued operating expenditures		23,111		50,833	
Income, sales, use and other taxes		27,189		41,003	
Self-insurance reserves		22,097		25,724	
Unsettled legal claims		2,520		4,550	
Phantom share liability		1,031		902	
Other		5,730		6,696	
Total	\$	124,740	\$	197,116	

The table below presents comparative detailed information about our other non-current accrued liabilities at September 30, 2009 and December 31, 2008:

	September 30, Decer 2009 2 (in thousands						
Non-Current Accrued Liabilities:							
Asset retirement obligations	\$	9,666	\$	9,348			
Environmental liabilities		2,919		3,004			
Accrued rent		2,249		2,497			
Accrued income taxes		1,669		1,359			
Phantom share liability		865		478			
Other		608		809			
Total	\$	17,976	\$	17,495			

#### NOTE 6. GOODWILL AND OTHER INTANGIBLE ASSETS

The changes in the carrying amount of our goodwill for the nine months ended September 30, 2009 are as follows:

	S	Well Production Servicing Services (in thousands)		Total	
December 31, 2008	\$	317,490	\$	3,502	\$ 320,992

Purchase price allocation and other adjustments, net	(155)	500	345
Acquisition of Geostream	23,918		23,918
Impairment of goodwill		(500)	(500)
Impact of foreign currency translation	35	438	473
Seatershee 20, 2000	¢ 241.000 ¢	2.040	t 245 229
September 30, 2009	\$ 341,288 \$	3,940	\$ 345,228

During the quarter ended September 30, 2009, we determined that the goodwill of the reporting units comprising our Production Services segment was impaired; as such, we recorded a pre-tax impairment charge of approximately \$0.5 million to our Production Services segment. See *Note 3. Asset Retirements and Impairments.* The components of our other intangible assets as of September 30, 2009 and December 31, 2008 are as follows:

	September 30, 2009 (in tho			December 31, 2008 usands)	
Noncompete agreements: Gross carrying value Accumulated amortization	\$	14,007 (4,951)	\$	16,309 (4,699)	
Net carrying value	\$	9,056	\$	11,610	
Patents, trademarks and tradename: Gross carrying value Accumulated amortization Net carrying value	\$ \$	10,695 (982) 9,713	\$ \$	4,391 (3,114) 1,277	
Customer relationships: Gross carrying value Accumulated amortization Net carrying value	\$ \$	41,226 (18,444) 22,782	\$ \$	39,225 (12,359) 26,866	
Customer backlog: Gross carrying value Accumulated amortization	\$	1,932 (365)	\$	622 (207)	
Net carrying value Developed technology:	\$	1,567	\$	415	
Gross carrying value Accumulated amortization	\$	4,396 (2,376)	\$	3,598 (1,421)	
Net carrying value	\$	2,020	\$	2,177	

Certain of our intangible assets are denominated in currencies other than U.S. dollars and, as such, the values of these assets are subject to fluctuations associated with changes in exchange rates. Additionally, certain of these assets are also subject to purchase accounting adjustments. The estimated fair values of intangible assets obtained through acquisitions consummated from the fourth quarter of 2008 through September 30, 2009 are based on preliminary information which is subject to change until final valuations are obtained. Amortization expense for our intangible assets was \$3.1 million and \$4.8 million for the three months ended September 30, 2009 and 2008, respectively.

Amortization expense for our intangible assets was \$9.9 million and \$12.9 million for the nine months ended September 30, 2009 and 2008, respectively.

# **NOTE 7. EQUITY METHOD INVESTMENTS**

# **IROC Energy Services Corp.**

As of September 30, 2009 and December 31, 2008 we owned approximately 8.7 million shares of IROC Energy Services Corp. (IROC), an Alberta-based oilfield services company. This represented approximately 19.8% and 19.7% of IROC s outstanding common stock on September 30, 2009 and December 31, 2008, respectively. The carrying value of our investment in IROC totaled \$4.1 million and \$3.7 million as of September 30, 2009 and December 31, 2008, respectively. We recorded \$0.2 million and \$1.0 million of equity losses related to our investment in IROC for the three months ended September 30, 2009 and 2008, respectively, and \$0.1 million and \$0.1 million of equity income for the nine months ended September 30, 2009 and 2008, respectively. During the second quarter of 2009, IROC declared a dividend which was paid to us in June of 2009, reducing the value of our investment by approximately \$0.2 million. Additionally, during the nine months ended September 30, 2009, the value of our investment in IROC increased by approximately \$0.5 million due to changes in exchange rates between the U.S. and Canadian dollar.

# Advanced Flow Technologies, Inc.

In September 2007, we completed the acquisition of Advanced Measurements, Inc. ( AMI ), a privately-held Canadian company focused on oilfield technology. AMI owns a portion of another Canadian company, Advanced Flow Technologies, Inc. ( AFTI ). As of September 30, 2009, AMI s ownership percentage was 48.63%, and we account for the interest in AFTI using the equity method. We recorded losses of approximately \$0.1 million and \$0.2 million associated with our investment in AFTI for the three and nine months ended September 30, 2009, respectively. The carrying value of our investment in AFTI totaled approximately \$1.2 million as of September 30, 2009 and December 31, 2008, respectively. Additionally, during the nine months ended September 30, 2009 the value of our investment in AFTI increased by approximately \$0.2 million due to changes in exchange rates between the U.S. and Canadian dollar.

# NOTE 8. LONG-TERM DEBT

As of September 30, 2009 and December 31, 2008, the components of our long-term debt were as follows:

	Sep	tember 30, 2009 (in tho	December 31, 2008 pusands)		
<ul> <li>8.375% Senior Notes due 2014</li> <li>Senior Secured Credit Facility revolving loans due 2012</li> <li>Other long-term indebtedness</li> <li>Notes payable related parties, net of discount of \$84 and \$182, respectively</li> <li>Capital lease obligations</li> </ul>	\$	425,000 87,812 1,522 20,416 16,660	\$	425,000 187,813 3,015 20,318 23,149	
	\$	551,410	\$	659,295	
Less current portion		(23,881)		(25,704)	
Total long-term debt and capital lease obligations, net of discount	\$	527,529	\$	633,591	

# 8.375% Senior Notes due 2014

On November 29, 2007, we issued \$425.0 million aggregate principal amount of 8.375% Senior Notes due 2014 (the Senior Notes ), under an indenture, dated as of November 29, 2007, among us, the guarantors party thereto and The Bank of New York Trust Company, N.A., as trustee. The Senior Notes were priced at 100% of their face value to yield 8.375%. Net proceeds, after deducting initial purchasers fees and offering expenses, were approximately \$416.1 million. We used approximately \$394.9 million of the net proceeds to retire then-existing term loans, including accrued and unpaid interest, with the balance used for general corporate purposes.

The Senior Notes are general unsecured senior obligations of the Company. Accordingly, they rank effectively subordinate to all of our existing and future secured indebtedness. The Senior Notes are or will be jointly and severally guaranteed on a senior unsecured basis by certain of our existing and future domestic subsidiaries. Interest on the Senior Notes is payable on June 1 and December 1 of each year. The Senior Notes mature on December 1, 2014.

# Senior Secured Credit Facility

The Company maintains a revolving credit agreement with a syndicate of banks of which Bank of America Securities LLC and Wells Fargo Bank, N.A. are the administrative agents (Senior Secured Credit Facility). The Senior Secured Credit Facility consists of a revolving credit facility, letter of credit sub-facility and swing line facility, originally of up to an aggregate principal amount of \$400.0 million (which has since been reduced as described below), all of which will mature no later than November 29, 2012. There were borrowings of \$87.8 million and letters of credit of \$43.2 million outstanding under the Senior Secured Credit Facility at September 30, 2009. The weighted average interest rate on the outstanding borrowings of the Senior Secured Credit Facility was 2.0% at September 30, 2009.

Under the terms of the Senior Secured Credit Facility, committed letters of credit count against our borrowing capacity. All obligations under the Senior Secured Credit Facility are guaranteed by most of our subsidiaries and are secured by most of our assets, including our accounts receivable, inventory and equipment.

As of September 30, 2009, we had approximately \$239.8 million available under its Senior Secured Credit Facility. This availability does not include approximately \$29.4 million of unfunded commitments of Lehman Commercial Paper, Inc. (LCPI), a former member of the syndicate of lenders under the Senior Secured Credit Facility. On September 15, 2008, Lehman Brothers Holdings Inc. (Lehman), the parent company of LCPI, filed for bankruptcy protection under Chapter 11 of the United States Bankruptcy Code. As of September 30, 2009, LCPI had a commitment of approximately 11% of the Company s total facility.

On October 27, 2009, we entered into an amendment (the Amendment ) to the Senior Secured Credit Facility. The Amendment reduced the total credit commitments under the facility from \$400.0 million to \$300.0 million, which was effected by a pro rata reduction to the commitment of each lender under the facility. The pre-Amendment \$400.0 million total does not take into account the approximately \$29.4 million of unfunded commitments of LCPI. Immediately after the execution of the Amendment, LCPI assigned to UBS Loan Finance LLC its commitment and outstanding loan amount under the Senior Secured Credit Facility. Therefore, the full \$300.0 million under the amended facility will be available. The Senior Secured Credit Facility also provides that we may request increases in the total commitments under the facility by up to \$100.0 million in the aggregate, any such increases being subject to certain requirements as well as lenders approval.

After giving effect to the Amendment, the interest rate per annum applicable to the Senior Secured Credit Facility is, at the Company s option (i) LIBOR plus the applicable margin or, (ii) the base rate (defined as the higher of (x) Bank of America s prime rate and (y) the Federal Funds rate plus 0.5%), plus the applicable margin. In addition to the amended provisions summarized below, the Amendment increased the applicable margin for LIBOR loans from a range of 150 to 200 basis points to a range of 350 to 450 basis points, and increased the applicable margin for base rate loans from a range of 50 to 100 basis points to a range of 250 to 350 basis points, depending upon the Company s consolidated leverage ratio. Unused commitment fees were also increased from a range of 0.30% to 0.50% to 0.50% to a range of 0.50% to 0.75%, depending upon the Company s consolidated leverage ratio. We expect to pay fees totaling approximately \$2.5 million in connection with the closing of the Amendment, which consists of legal, administrative, closing and other fees.

The Amendment also modifies the Senior Secured Credit Facility by, among other things:

removing the requirement that the Company maintain a consolidated leverage ratio of total funded debt to trailing four quarters earnings before interest, tax, depreciation and amortization (as calculated pursuant to the terms of the Senior Secured Credit Facility, EBITDA) of no more than 3.50 to 1.00, and replacing it with the following two requirements: (i) that the Company s consolidated funded indebtedness be no greater than 45% of the Company s adjusted total capitalization, and (ii) that the Company s senior secured leverage ratio of senior secured funded debt to trailing four quarters EBITDA be no greater than (A) 2.50 to 1.00 for the fiscal quarter ended September 30, 2009 through and including the fiscal quarter ending September 30, 2010 and, (B) thereafter, 2.00 to 1.00;

amending the requirement that the Company maintain a consolidated interest coverage ratio of trailing four quarters EBITDA to interest expense of at least 3.00 to 1.00, by replacing such requirement with a new requirement that the Company maintain such ratio of at least the following amounts during each corresponding period:

from the fiscal quarter ended September 30, 2009 through and including the fiscal quarter ending June 30, 2010	1.75 to 1.00
for the fiscal quarter ending September 30, 2010	2.00 to 1.00
for the fiscal quarter ending December 31, 2010	2.50 to 1.00
thereafter	3 00 to 1 00.

amending the \$250.0 million per fiscal year capital expenditures limitation by (i) making the requirement inapplicable to foreign subsidiaries of the Company that are not wholly-owned, (ii) if the Company s

consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is greater than 3.50 to 1.00, reducing the amount of capital expenditures that may be made to \$135.0 million during fiscal year 2009 and \$120.0 million during each subsequent fiscal year, (iii) allowing, subject to certain restrictions, carry over of a portion of unused amounts from prior fiscal years, (iv) allowing an increase based on net cash proceeds received by the Company after October 27, 2009 in connection with the issuance or sale of equity interests or the incurrence or issuance of certain unsecured debt securities, and (v) allowing amounts to be added back to the annual limitation if capital expenditures are made for assets that the Company or a guarantor later sells to a foreign subsidiary or joint venture, to the extent of any cash or promissory note received from the foreign subsidiary or joint venture in connection with such sale;

amending the negative covenant related to acquisitions to permit acquisitions that either (i) are completed for equity consideration, without regard to leverage, or (ii) are completed for cash consideration, but only (A) if the consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is 2.75 to 1.00 or less, (x) there is an aggregate amount of \$25.0 million in unused credit commitments under the facility and (y) the Company is in pro forma compliance with the financial covenants contained in the credit agreement; or (B) if the consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is greater than 2.75 to 1.00, in addition to the requirements in subclauses (x) and (y) in clause (A) above, the cash amount paid with respect to acquisitions is limited to \$25.0 million per fiscal year (subject to potential increase using amounts then available for capital expenditures and any net cash proceeds received by the Company after October 27, 2009 in connection with the issuance or sale of equity interests or the incurrence or issuance of certain unsecured debt securities that are identified as being used for such purpose); increasing the basket for amounts that may be invested, after October 27, 2009, in foreign subsidiaries (including by way of loans made by the Company and its domestic subsidiaries to foreign subsidiaries and guaranties made by the Company and its domestic subsidiaries of debt of foreign subsidiaries) to \$75.0 million during any fiscal year or an aggregate amount equal to (i) the greater of \$200.0 million or 25% of the Company s consolidated net worth, plus (ii) any net cash proceeds received by the Company since October 27, 2009, in connection with the issuance or sale of equity interests or the incurrence of certain unsecured debt securities that are identified as being used for such purpose; amending the negative covenant related to permitted unsecured indebtedness that has no maturity earlier than twelve months after November 29, 2012, that does not require scheduled payments of principal prior to maturity and is subject to covenants no more onerous than those contained in the Senior Secured Credit Facility, to provide that if the consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is greater than 3.50 to 1.00, or if the Company would not be in pro forma compliance with the consolidated interest coverage ratio described in the second bullet point listed above, the amount of such permitted unsecured indebtedness incurred after October 27, 2009 may not exceed \$100.0 million; amending the negative covenant related to share repurchases to allow such repurchases in an aggregate amount of up to \$200.0 million only if (i) the Company s consolidated funded indebtedness to total capitalization is less than 50% and (ii) the Company s consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is not greater than 2.00 to 1.00; amending the limitation on the ability of the Company and domestic subsidiaries to have assets located outside the United States to allow assets (other than equity interests) outside the United States with a book value (exclusive of assets located outside the United States on October 27, 2009) of up to the greater of (i) \$150.0 million or (ii) 17.5% of the Company s consolidated net worth; and amending the events of default provisions to provide that the insolvency or bankruptcy of an insignificant foreign subsidiary (as defined in the Amendment) is not an event of default under the Senior Secured Credit Facility.

Except as amended by the Amendment, the Senior Secured Credit Facility remains in full force and effect as originally executed, and the Company is subject to the various other affirmative and negative covenants included in the Senior Secured Credit Facility, as amended, including without limitation restrictions related to (i) liens; (ii) debt, guarantees and other contingent obligations; (iii) mergers and consolidations; (iv) sales, transfers and other dispositions of property or assets; (v) loans, acquisitions, joint ventures and other investments; (vi) dividends and other distributions to, and redemptions and repurchases from, equity holders; (vii) prepaying, redeeming or repurchasing the Senior Notes or other unsecured debt incurred pursuant to the sixth bullet point listed above; (viii) granting negative pledges other than to the lenders; (ix) changes in the nature of the Company s business; (x) amending organizational documents, or amending or otherwise modifying any debt if such amendment or modification would have a material adverse effect, or amending the Senior Notes or any other unsecured debt incurred pursuant to the sixth bullet point listed above if the effect of such amendment is to shorten the maturity of the Senior Notes or such other unsecured debt; and (xi) changes in accounting policies or reporting practices; in each of the foregoing cases, with certain exceptions.

The Company may prepay the Senior Secured Credit Facility in whole or in part at any time without premium or penalty, subject to its obligation to reimburse the lenders for breakage and redeployment costs. Pursuant to the terms of the Amendment, we were required to calculate our compliance with the covenants for the September 30, 2009 quarterly determination date according to the amended covenants discussed above. We were in compliance with these covenants at September 30, 2009.

After giving effect to the Amendment, including the reduction in the total credit commitments and the replacement of LCPI under the facility, as of October 27, 2009, the Company had approximately \$169.0 million available under the Senior Secured Credit Facility, with \$87.8 million in outstanding borrowings and \$43.2 million in committed letters of credit.

## Notes Payable to Related Parties

On October 25, 2007, we entered into two promissory notes with related parties. The first is an unsecured note in the amount of \$12.5 million, which was due and paid in lump-sum, together with accrued interest, on October 25, 2009. The second unsecured note in the amount of \$10.0 million is payable in annual installments of \$2.0 million, plus accrued interest, on each anniversary date of its issue through October 2012. Each of the notes bears interest at the Federal Funds Rate, adjusted annually on the anniversary date of the note. As of September 30, 2009, the interest rate on these notes was 1.5%.

# NOTE 9. INCOME TAXES

Our effective tax rate for the three months ended September 30, 2009 and 2008 was 36.9% and 37.5%, respectively. Our effective tax rate for the nine months ended September 30, 2009 and 2008 was 37.0% and 38.4%, respectively. The primary difference between the statutory rate of 35.0% and our effective tax rate relates to state and foreign taxes. As of September 30, 2009 and December 31, 2008, we had approximately \$3.6 million and \$5.6 million, respectively, of unrecognized tax benefits, net of federal tax benefit, which, if recognized, would impact our effective tax rate. We recognized tax benefits of \$1.6 million and zero due to statute expirations for the nine months ended September 30, 2009 and September 30, 2008, respectively. We are subject to U.S. Federal Income Tax as well as income taxes in multiple state and foreign jurisdictions. We have substantially concluded all U.S. federal and state tax matters through the year ended December 31, 2004.

We record interest and penalties related to unrecognized tax benefits as income tax expense. We have accrued a liability of approximately \$1.3 million and \$2.1 million for the payment of interest and penalties as of September 30, 2009 and December 31, 2008, respectively. We believe that it is reasonably possible that approximately \$0.5 million of our currently remaining unrecognized tax positions, each of which are individually insignificant, may be recognized in the next twelve months as a result of a lapse of statute of limitations. No release of our deferred tax asset valuation allowance was made during the three or nine months ended September 30, 2009.

# NOTE 10. COMMITMENTS AND CONTINGENCIES

# Litigation

Various suits and claims arising in the ordinary course of business are pending against us. Due in part to the locations where we conduct business in the continental United States, we are often subject to jury verdicts and arbitration hearings that result in outcomes in favor of the plaintiffs. We continually assess our contingent liabilities, including potential litigation liabilities, as well as the adequacy of our accruals and our need for the disclosure of these items. We establish a provision for a contingent liability when it is probable that a liability has been incurred and the amount is reasonably estimable. As of September 30, 2009, the aggregate amount of our provisions for losses related to litigation that are deemed probable and reasonably estimable is approximately \$2.5 million. We do not believe that the disposition of any of these matters will have a material impact on our financial position, results of operations, or cash flows. During the third quarter of 2009, we recorded a net decrease in our reserves of \$0.9 million related to the settlement of ongoing legal matters and the continued refinement of liabilities recognized for litigation deemed probable and estimable.

# Litigation with Former Officers and Employees

We were named in a lawsuit by our former general counsel, Jack D. Loftis, Jr., filed in the U.S. District Court, District of New Jersey, on April 21, 2006, in which he alleges a whistle-blower claim under the Sarbanes-Oxley Act, breach of contract, breach of duties of good faith and fair dealing, breach of fiduciary duty and wrongful termination. On

August 17, 2007, we filed counterclaims against Mr. Loftis alleging attorney malpractice, breach of contract and breach of fiduciary duties. In our counterclaims, we are seeking repayment of all severance paid to Mr. Loftis to date (approximately \$0.8 million) plus benefits paid during the period July 8, 2004 to September 21, 2004, and damages relating to the allegations of malpractice and breach of fiduciary duties. The case is now pending in the U.S. District Court for the Eastern District of Pennsylvania and is currently set for trial in the second quarter of 2010. We recorded a liability for this matter in the fourth quarter of 2008.

On October 17, 2006, Jane John, the ex-wife of our former chief executive officer, Francis John, filed a complaint in Bucks County, Pennsylvania against her ex-husband and the Company. Ms. John alleges breach of marital agreement, breach of options agreements, civil conspiracy and fraud. She alleges that Mr. John and the Company defrauded her with regard to Mr. John s compensation, as well as in the disclosures of marital property. By virtue of assignments, Ms. John held 375,000 stock options which expired unexercised during a period in which the Company was not current in its financial statements, when such options could not be exercised. Mr. John has previously agreed to indemnify the Company with respect to damages attributable to any and all of Ms. John s claims, other than damages attributable to any alleged breach of Ms. John s stock option agreements. We recently reached a settlement with Ms. John regarding the alleged breach of stock option agreements, and recorded an additional charge related to the settlement in the third quarter of 2009. We initially recorded a liability for this matter in the third quarter of 2008. On September 3, 2006, our former controller and former assistant controller filed a joint complaint against the Company in the 133rd District Court, Harris County, Texas, alleging constructive termination and breach of contract. We anticipate trial by arbitration late in the fourth quarter of 2009. Based upon an agreement between the parties regarding certain procedural matters, we recorded a liability for this matter in the third quarter of 2009.

#### Self-Insurance Reserves

We maintain reserves for workers compensation and vehicle liability on our balance sheet based on our judgment and estimates using an actuarial method based on claims incurred. We estimate general liability claims on a case-by-case basis. We maintain insurance policies for workers compensation and vehicular liability claims. These insurance policies carry self-insured retention limits or deductibles on a per occurrence basis. The retention limits or deductibles are accounted for in our accrual process for all workers compensation and vehicular liability claims. As of September 30, 2009 and December 31, 2008, we have recorded \$57.3 million and \$68.9 million, respectively, of self-insurance reserves related to workers compensation, health insurance, and vehicular liability claims. Partially offsetting these liabilities, we had approximately \$7.7 million and \$10.8 million of insurance receivables as of September 30, 2009 and December 31, 2008 respectively. We feel that the liabilities we have recorded are appropriate based on the known facts and circumstances and do not expect further losses materially in excess of the amounts already accrued for existing claims.

# **Environmental Remediation Liabilities**

For environmental reserve matters, including remediation efforts for current locations and those relating to previously disposed properties, we record liabilities when our remediation efforts are probable and the costs to conduct such remediation efforts can be reasonably estimated. While our litigation reserves reflect the application of our insurance coverage, our environmental reserves do not reflect management s assessment of the insurance coverage that may apply to the matters at issue. As of September 30, 2009 and December 31, 2008, we have recorded approximately \$2.9 million and \$3.0 million, respectively, for our environmental remediation liabilities. We feel that the liabilities we have recorded are appropriate based on the known facts and circumstances and do not expect further losses materially in excess of the amounts already accrued.

We provide performance bonds to provide financial surety assurances for the remediation and maintenance of our saltwater disposal (SWD) properties, in order to comply with environmental protection standards. Costs for SWD properties may be mandatory (to comply with applicable laws and regulations), in the future (required to divest or cease operations), or for optimization (to improve operations, but not for safety or regulatory compliance).

#### NOTE 11. EARNINGS PER SHARE

Basic earnings per common share is determined by dividing net earnings applicable to common stock by the weighted average number of common shares actually outstanding during the period. Diluted earnings per common share is based on the increased number of shares that would be outstanding assuming conversion of potentially dilutive outstanding securities using the treasury stock and as if converted methods.

	Three Months Ended September 30,			Nine Months Ended September 30,			
	2009		2008		2009		2008
		(in t	housands,	excep	ot per share da	ita)	
Basic EPS Computation: Numerator (Loss) income attributable to common stockholders	\$ (124,942)	\$	48,462	\$	(142,511)	\$	126,958
Denominator							
Weighted average shares outstanding	121,277		123,518		120,983		125,304
Basic (loss) earnings per share	\$ (1.03)	\$	0.39	\$	(1.18)	\$	1.01
<b>Diluted EPS Computation:</b> <i>Numerator</i> (Loss) income attributable to common							
stockholders	\$ (124,942)	\$	48,462	\$	(142,511)	\$	126,958
Denominator Weighted average shares outstanding Stock options Restricted stock Warrants Stock appreciation rights	121,277		123,518 757 346 740 16		120,983		125,304 739 339 675 5
	121,277		125,377		120,983		127,062
Diluted (loss) earnings per share	\$ (1.03)	\$	0.39	\$	(1.18)	\$	1.00

The diluted earnings per share calculations for the quarters ended September 30, 2009 and 2008 exclude the potential exercise of 4.1 million and 1.3 million stock options, respectively, because the effects of such exercises on earnings per share in those periods would be anti-dilutive. The diluted earnings per share calculations for the quarter ended September 30, 2009 also exclude the potential exercise of 0.4 million stock appreciation rights (SARs), because the effects of such exercises on earnings per share in those periods would be anti-dilutive. For 2009, these options and SARs would be anti-dilutive because of our net loss for the period. For 2008, the exercise prices for these awards exceeded the average stock price for the Company during the period, and would therefore be anti-dilutive. None of our SARs were anti-dilutive for the three months ended September 30, 2008.

The diluted earnings per share calculations for the nine months ended September 30, 2009 and 2008 exclude the potential exercise of 4.7 million and 1.8 million stock options, respectively, because the effects of such exercises on earnings per share in those periods would be anti-dilutive. The diluted earnings per share calculations for the nine months ended September 30, 2009 and 2008 also exclude the potential exercise of 0.5 million and 0.4 million SARs, respectively, because the effects of such exercises on earnings per share in those periods would be anti-dilutive because of our net loss for the period. For 2008, the exercise prices for these awards exceeded the average stock price for the Company during the period, and would therefore be anti-dilutive.

# NOTE 12. SHARE-BASED COMPENSATION

We recognized employee share-based compensation expense of \$2.4 million and \$2.9 million during the three months ended September 30, 2009 and 2008, respectively. The related income tax benefit recognized for employee share-based compensation was \$0.8 million for the three months ended September 30, 2009 and 2008, respectively. We recognized employee share-based compensation expense of \$5.3 million and \$11.8 million during the nine months ended September 30, 2009 and 2008, respectively. The related income tax benefit recognized for employee share-based compensation and \$1.9 million and \$3.6 million for the nine months ended September 30, 2009 and 2008, respectively. We did not capitalize any share-based compensation during the three or nine month periods ended September 30, 2009 and 2008.

The unrecognized compensation cost related to our outstanding unvested stock options, restricted shares and phantom shares as of September 30, 2009 was less than \$0.1 million, \$7.0 million and \$1.2 million, respectively, and is expected to be recognized over a weighted average period of 1.7 years, 1.4 years and 1.2 years, respectively.

## NOTE 13. TRANSACTIONS WITH RELATED PARTIES

## Transactions with Employees

In connection with an acquisition in 2008, the former owner of the acquiree became an employee of the Company. At the time of and subsequent to the acquisition, the employee also owns an exploration and production company. Subsequent to the acquisition, the Company continued to provide services to this exploration and production company. The prices charged for these services are at rates that are an average of the prices charged to our other customers in the California market. As of September 30, 2009, our receivables with this company totaled approximately \$0.4 million. For the three and nine months ended September 30, 2009, revenues from this company totaled approximately \$0.7 million and \$3.1 million, respectively.

# Board of Director Relationship with Customer

In October 2007, we added a member to our board of directors who is the Senior Vice President, General Counsel and Chief Administrative Officer of Anadarko Petroleum Corporation (Anadarko), which is one of our customers. Sales to Anadarko comprised less than 2% of our total revenues for the three and nine months ended September 30, 2009 and 2008, respectively. Our sales to Anadarko were less than 1% of Anadarko s revenues for the twelve months ended December 31, 2008 and we expect that our sales to Anadarko will be less than 1% of its revenues for 2009. Transactions with Anadarko for our services are made on terms consistent with other customers.

## NOTE 14. ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS

The following is a summary of the carrying amounts and estimated fair values of our financial instruments as of September 30, 2009 and December 31, 2008. The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. No material changes have occurred to the methodologies or assumptions regarding the fair values of our financial instruments from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008. The carrying values of our cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate their fair values at the respective balance sheet dates because of the short maturity and highly liquid nature of these instruments and are not included in the table below.

	Septembe Carrying			2009	C	December Carrying		r 31, 2008	
		Value	Fa	air Value		Value	Fa	ir Value	
				(in tho	usanc	ls)			
Financial assets:									
Notes and accounts receivable related parties	\$	593	\$	593	\$	336	\$	336	
Financial liabilities:									
8.375% Senior Notes	\$	425,000	\$	405,875	\$	425,000	\$	282,115	
Senior Secured Credit Facility revolving loans		87,812		87,812		187,813		187,813	
Notes payable related parties		20,416		20,416		20,318		20,318	

*Notes and accounts receivable related parties.* The amounts reported relate to notes receivable from certain employees of the Company related to relocation loans and retention agreements, as well as our trade accounts receivable with related parties. The carrying values of these instruments approximate their fair values as of the respective balance sheet dates due to their short maturity dates.

*8.375% Senior Notes.* The fair value of our Senior Notes is based on quoted market prices as of the respective balance sheet dates.

*Senior Secured Credit Facility revolving loans.* Because of their variable interest rates and the underlying security, the fair values of the revolving loans borrowed under our Senior Secured Credit Facility approximate their carrying values as of the respective balance sheet dates.

*Notes payable related parties.* The amounts reported relate to a seller financing arrangement that we entered into in connection with an acquisition we made during 2007. The carrying values of these notes approximate their fair values as of the respective balance sheet dates due to their variable interest rates.

#### NOTE 15. SEGMENT INFORMATION

We revised our reportable business segments effective in the first quarter of 2009. The new operating segments are now Well Servicing and Production Services. Financial results as of and for the three and nine months ended September 30, 2008 have been restated to reflect the change in operating segments. We revised our segments to reflect changes in management s resource allocation and performance assessment in making decisions regarding the Company. Our rig services and fluid management operations are aggregated within our Well Servicing segment. Our pressure pumping, fishing and rental and cased-hole electric wireline operations, as well as our technology development group in Canada, are now aggregated within our Production Services segment. These changes reflect our current operating focus. The accounting policies for our segments are the same as those described in *Note 1. Organization and Summary of Significant Accounting Policies* included in our Annual Report on Form 10-K for the year ended December 31, 2008. We evaluate the performance of our operating segments based on revenue and earnings before interest, taxes, depreciation and amortization (EBITDA), which is a non-GAAP measure and is not disclosed below. All inter-segment sales pricing is based on current market conditions. Additionally, we have aggregated all of our operating components that do not meet the aggregation criteria to form a Functional Support segment. Functional Support expenses include corporate overhead and expenses associated with managing all of our other reportable segments.

The following is a description of our reportable segments:

# Well Servicing

## **Rig Services**

This segment includes the maintenance of existing wells, workover of existing wells, completion of newly drilled wells, drilling of horizontal wells, recompletion of existing wells (re-entering a well to complete the well in a new geologic zone or formation) and plugging and abandonment of wells at the end of their useful lives.

Workover services are performed to enhance the production of existing wells. Such services include extensions of existing wells to drain new formations either by deepening wellbores to new zones or by drilling horizontal or lateral wellbores to improve reservoir drainage. In less extensive workovers, our rigs are used to seal off depleted zones in existing wellbores and access previously bypassed productive zones.

Our completion services prepare a newly drilled oil or natural gas well for production. We typically provide a well service rig and may also provide other equipment such as a workover package to assist in the completion process. *Fluid Management Services* 

The Well Servicing segment also provides fluid management services, including oilfield transportation and produced-water disposal services. Our oilfield transportation and produced-water disposal services include vacuum truck services, fluid transportation services and disposal services for operators whose oil or natural gas wells produce saltwater and other fluids. In addition, we are a supplier of frac tanks which are used for temporary storage of fluids in conjunction with the fluid hauling operations. Our fluid management services will collect, transport and dispose of saltwater. These fluids are removed from the well site and transported for disposal in an SWD facility.



# **Production Services**

This segment provides multiple services as described below:

#### Pressure Pumping Services

We provide well stimulation and cementing services to oil and natural gas producers. Well stimulation services include fracturing, nitrogen, coiled tubing and acidizing services. These services (which may be completion or workover services) are used to enhance the production of oil and natural gas wells from formations which exhibit restricted flow of oil and natural gas. In the fracturing process, we typically pump fluid and sized sand, or proppants, into a well at high pressure in order to fracture the formation and thereby increase the flow of oil and natural gas. With our cementing services, we pump cement into a well between the casing and the wellbore.

# Fishing and Rental Services

We provide fishing and rental services to major and independent oil and natural gas production companies in the Gulf Coast, Central and Permian Basin marketplaces, as well as in California. We also provided limited services offshore in the Gulf of Mexico. Fishing services involve recovering lost or stuck equipment in the wellbore utilizing a fishing tool. We offer a full line of services and rental equipment designed for use both onshore and offshore for drilling and workover services. Our rental tool inventory consists of drill pipe, tubulars, handling tools (including our patented Hydra-Walk<sup>®</sup> pipe-handling units and services), pressure-control equipment, power swivels and foam air units. *Cased-hole Electric Wireline Services* 

We perform activities at various times throughout the life of the well including perforating, completion logging, production logging and casing integrity services. After the wellbore is cased and cemented, we can provide a number of services. Perforating creates the flow path between the reservoir and the wellbore. Production logging can be performed throughout the life of the well to measure temperature, fluid type, flow rate, pressure and other reservoir characteristics. This service helps the operator analyze and monitor well performance and determine when a well may need a workover or further stimulation.

The following tables set forth our segment information as of and for the three and nine month periods ended September 30, 2009 and 2008 (in thousands):

As of and for the three months ended September 30, 2009:

	S	Well ervicing		oduction ervices	Functional Support	Eliminations		Total	
Revenues from external									
customers	\$	194,071	\$	43,600	\$	\$		\$	237,671
Intersegment revenue				2,158			(2,158)		
Operating expenses		186,155		52,819	26,475				265,449
Asset retirements and									
impairments		65,869		93,933					159,802
Operating loss		(57,953)		(103,152)	(26,475)				(187,580)
Interest expense		(607)		(117)	9,806				9,082
Loss before income taxes		(58,889)		(102,862)	(36,455)				(198,206)
Total assets		1,155,860		252,483	648,956		(388,472)		1,668,827
Capital expenditures, excluding									
acquisitions		24,125		7,705	3,732				35,562
A	1.10	· · · · · · · · · · · · · · · · · · ·	0 20	00.					

As of and for the three months ended September 30, 2008:

	Well Servicing	Production Services	Functional Support	Eliminations	Total
Revenues from external customers Intersegment revenue	\$ 399,580	6 \$ 136,034 1,574	\$	\$ (1,574)	\$ 535,620
Operating expenses Operating income (loss) Interest expense	302,223 97,36 (668	5 112,435 1 23,599	32,688 (32,688) 11,609	(1,071)	447,348 88,272 10,475
Income (loss) before income taxes	98,53	7 24,291	(45,287)		77,541
Total assets Capital expenditures, excluding	1,406,040	0 484,376	540,058	(377,229)	2,053,245
acquisitions As of and for the nine months end	36,203 ed September	· · · · · ·	1,390		58,842

	Well Servici		 oduction ervices	 nctional Ipport	Elim	inations	Total
Revenues from external							
customers	\$ 648,	277	\$ 162,841	\$	\$		\$ 811,118
Intersegment revenue		6	4,113			(4,119)	
Operating expenses	583,	824	184,490	80,263			848,577
Asset retirements and							
impairments	65,	869	93,933				159,802
Operating loss	(1,	416)	(115,582)	(80,263)			(197,261)

Interest expense Loss before income taxes	(1,494) (617)	(719) (114,648)	31,124 (110,943)		28,911 (226,208)
Total assets Capital expenditures, excluding	1,155,860	252,483	648,956	(388,472)	1,668,827
acquisitions As of and for the nine months ended	56,709 <b>d September 30,</b> 2	36,532 <b>2008:</b>	9,730		102,971

	Well Servicing	Production Services	Functional Support	Eliminations	Total
Revenues from external					
customers	\$ 1,108,958	\$ 385,064	\$	\$	\$ 1,494,022
Intersegment revenue		2,479		(2,479)	
Operating expenses	840,724	308,544	110,437		1,259,705
Operating income (loss)	268,234	76,520	(110,437)		234,317
Interest expense	(1,849)	(1,328)	33,771		30,594
Income (loss) before income					
taxes	268,851	81,102	(144,258)		205,695
Total assets	1,406,040	484,376	540,058	(377,229)	2,053,245
Capital expenditures, excluding					
acquisitions	89,011	37,367	3,835		130,213
		25			

25	
25	

The following tables present information related to our operations on a geographical basis as of and for the three and nine month periods ended September 30, 2009 and 2008 (in thousands):

	U.S.	Argentina	Mexico	Canada	Russia	Eliminations	Total
As of and for the three months ended September 30, 2009:							
Revenue from external customers Long-lived assets Capital expenditures, excluding acquisitions	\$ 190,924 1,240,845 25,347	\$ 16,464 20,393 83	\$28,809 64,532 10,115	\$ 166 7,684 17	\$ 1,308 39,331	\$ (88,881)	\$ 237,671 1,283,904 35,562
As of and for the three months ended September 30, 2008:							
Revenue from external customers Long-lived assets Capital expenditures, excluding acquisitions	\$ 487,568 1,471,282 53,920	\$ 32,173 27,569 144	\$ 14,294 27,996 4,763	\$ 1,585 5,084 15	\$	\$ (55,703)	\$ 535,620 1,476,228 58,842
As of and for the nine months ended September 30, 2009:							
Revenue from external customers Long-lived assets Capital expenditures, excluding acquisitions	\$ 672,941 1,240,845 73,696	\$ 51,877 20,393 1,649	\$ 84,379 64,532 27,596	\$ 613 7,684 30	\$ 1,308 39,331	\$ (88,881)	\$ 811,118 1,283,904 102,971
As of and for the nine months ended September 30, 2008:							
Revenue from external customers Long-lived assets Capital expenditures, excluding acquisitions	\$ 1,368,400 1,471,282 110,435	\$ 88,779 27,569 1,139	\$ 29,755 27,996 18,498	\$ 7,088 5,084 141	\$	\$ (55,703)	\$ 1,494,022 1,476,228 130,213

# NOTE 16. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

During the fourth quarter of 2007, we issued the Senior Notes, which are guaranteed by virtually all of our domestic subsidiaries, all of which are wholly-owned. These guarantees are joint and several, full, complete and unconditional. There are no restrictions on the ability of subsidiary guarantors to transfer funds to the parent company. As a result of these guarantee arrangements, we are required to present the following condensed consolidating financial information.

# CONDENSED CONSOLIDATING BALANCE SHEETS

	Parent Company	Guarantor Subsidiaries	September 30, 200 Non-Guarantor Subsidiaries (in thousands)	09 Eliminations	Consolidated
Assets: Current assets Property and equipment, net	\$ 57,961	\$ 227,173 844,596	\$	\$ 158	\$ 384,923 871,581
Goodwill		316,514	28,714		345,228
Deferred financing costs, net Intercompany notes and accounts receivable and	9,018				9,018
investments in subsidiaries	1,780,173	538,715	16,341	(2,335,229)	
Other assets	4,065	38,194	15,818	(_,,)	58,077
TOTAL ASSETS	\$ 1,851,217	\$ 1,965,192	\$ 187,489	\$ (2,335,071)	\$ 1,668,827
Liabilities and equity:					
Current liabilities Capital lease obligations, less	\$ 17,087	\$ 155,142	\$ 29,909	\$	\$ 202,138
current portion		8,680	37		8,717
Notes payable related parties,		6 0 0 0			< 000
less current portion	510.010	6,000			6,000
Long-term debt Intercompany notes and	512,812				512,812
accounts payable	430,448	1,491,204	66,645	(1,988,297)	
Deferred tax liabilities	135,464		(2,963)		132,501
Other long-term liabilities	1,928	51,253			53,181
Stockholders and members					
equity	753,478	252,913	93,861	(346,774)	753,478
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 1,851,217	\$ 1,965,192	\$ 187,489	\$ (2,335,071)	\$ 1,668,827

	Parent Company	Guarantor Subsidiaries	December 31, 200 Non-Guarantor Subsidiaries (in thousands)	98 Eliminations	Consolidated	
Assets: Current assets	\$ 29,673	\$ 440,758	\$ 88,534	\$ 157	\$ 559,122	
Property and equipment, net Goodwill		1,025,007 316,669	26,676 4,323		1,051,683 320,992	
Deferred financing costs, net Intercompany notes and accounts receivable and	10,489	510,005	7,525		10,489	
investments in subsidiaries	1,917,522	419,554	1,775	(2,338,851)		
Other assets	22,597	48,237	3,803		74,637	
TOTAL ASSETS	\$ 1,980,281	\$ 2,250,225	\$ 125,111	\$ (2,338,694)	\$ 2,016,923	
Liabilities and equity:						
Current liabilities	\$ 13,792	\$ 231,528	\$ 28,054	\$ (1)	\$ 273,373	
Capital lease obligations, less			. ,			
current portion		13,714	49		13,763	
Notes payable related parties, less current portion		6,000			6,000	
Long-term debt	612,813	1,015			613,828	
Intercompany notes and	,	_,				
accounts payable	305,348	1,624,932	69,204	(1,999,484)		
Deferred tax liabilities	187,596	(0. <b>2</b> 0)	985		188,581	
Other long-term liabilities Stockholders and members		60,386	260		60,646	
equity	860,732	312,650	26,559	(339,209)	860,732	
TOTAL LIABILITIES AND	<b>.</b>	<b>•</b> • • • • • • •				
STOCKHOLDERS EQUITY	\$ 1,980,281	\$ 2,250,225	\$ 125,111	\$ (2,338,694)	\$ 2,016,923	

# CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

	Three Months Ended September 30, 2009										
	Parent Company		Guarantor Subsidiaries		Non-Guarantor Subsidiaries (in thousands)		Eliminations		Consolidated		
Revenues	\$	\$	204,445	\$	47,960	\$	(14,734)	\$	237,671		
<b>Costs and expenses:</b> Direct expenses Depreciation and amortization			147,767		43,492		(11,358)		179,901		
expense			42,884		1,593				44,477		

General and administrative expenses	(891)	37,696	4,266		41,071
Asset retirements and impairments		159,534	268		159,802
Interest expense, net of amounts capitalized	10,367	(1,381)	96	<i>/</i>	9,082
Other, net	205	1,893	2,169	(2,723)	1,544
Total costs and expenses, net	9,681	388,393	51,884	(14,081)	435,877
Loss before income taxes and noncontrolling interest Income tax benefit	(9,681) 70,144	(183,948)	(3,924) 3,045	(653)	(198,206) 73,189
Net income (loss)	60,463	(183,948)	(879)	(653)	(125,017)
Noncontrolling interest			75		75
Income (loss) attributable to common stockholders	\$ 60,463	\$ (183,948)	\$ (804)	\$ (653)	\$ (124,942)
		28			

	Parent	(	Three Mor Guarantor	Ended Septem -Guarantor	ber 3	30, 2008		
	Company	S	ubsidiaries	ibsidiaries 1 thousands)	Elir	ninations	Co	nsolidated
Revenues	\$	\$	493,699	\$ 48,051	\$	(6,130)	\$	535,620
Costs and expenses:				24.440		(4.000)		
Direct expenses Depreciation and amortization			310,528	36,660		(4,993)		342,195
expense			40,806	1,870				42,676
General and administrative expenses	197		56,613	5,474		193		62,477
Interest expense, net of amounts capitalized	11,323		(1,126)	278				10,475
Other, net	954		(1,891)	2,437		(1,244)		256
Total costs and expenses, net	12,474		404,930	46,719		(6,044)		458,079
(Loss) income before income								
taxes	(12,474)		88,769	1,332		(86)		77,541
Income tax expense	(27,330)		(1,214)	(535)				(29,079)
(Loss) income attributable to common stockholders	\$ (39,804)	\$	87,555	\$ 797	\$	(86)	\$	48,462

	Nine Months Ended September 30, 2009										
	Parent Company	Subsidiaries Sub		Guarantor bsidiaries thousands)	Eliminations		Consolidated				
Revenues	\$	\$	706,825	\$	141,520	\$	(37,227)	\$	811,118		
<b>Costs and expenses:</b> Direct expenses			495,575		112,442		(27,036)		580,981		
Depreciation and amortization			,		,		(27,050)				
expense General and administrative			127,830		4,594				132,424		
expenses Asset retirements and	58		121,950		13,135		29		135,172		
impairments Interest expense, net of			159,534		268				159,802		
amounts capitalized	31,827		(3,066)		150				28,911		
Other, net	591		(33)		7,538		(8,060)		36		
Total costs and expenses, net	32,476		901,790		138,127		(35,067)		1,037,326		

(Loss) income before income taxes and noncontrolling interest Income tax benefit (expense)	(32,476) 83,815	(194,965)	3,393 (193)	(2,160)	(226,208) 83,622
Net income (loss)	51,339	(194,965)	3,200	(2,160)	(142,586)
Noncontrolling interest			75		75
Income (loss) attributable to common stockholders	\$ 51,339	\$ (194,965)	\$ 3,275	\$ (2,160)	\$ (142,511)

	Parent	G	Nine Mont uarantor		nded Septem -Guarantor	ber 3	0, 2008		
	Company		bsidiaries	Su	bsidiaries thousands)	Eli	minations	Co	nsolidated
Revenues	\$	\$	1,381,862	\$	125,622	\$	(13,462)	\$	1,494,022
Costs and expenses:									
Direct expenses			865,911		90,535		(10,122)		946,324
Depreciation and amortization expense			119,261		5,662				124,923
General and administrative			11),201		5,002				124,725
expenses	1,418		171,946		15,115		(21)		188,458
Interest expense, net of									
amounts capitalized	33,140		(3,114)		320		248		30,594
Other, net	(74)		(2,983)		3,947		(2,862)		(1,972)
Total costs and expenses, net	34,484		1,151,021		115,579		(12,757)		1,288,327
(Loss) income before income									
taxes and noncontrolling									
interest	(34,484)		230,841		10,043		(705)		205,695
Income tax expense	(72,209)		(3,265)		(3,508)				(78,982)
Net (loss) income	(106,693)		227,576		6,535		(705)		126,713
Noncontrolling interest					245				245
(Loss) income attributable to common stockholders	\$ (106,693)	\$	227,576	\$	6,780	\$	(705)	\$	126,958
CONDENS	SED CONSOL	IDA'	ΓING STAT	EME	ENTS OF CA	SH F	LOWS		
			Nine Mon	ths E	nded Septem	ber 3	30, 2009		
	Parent		Guarantor	Non	-Guarantor		,	-	
	Company	Sı	ubsidiaries		ıbsidiaries 1 thousands)	Eli	minations	Co	nsolidated
Net cash provided by operating activities	\$	\$	189,119	\$	8,462	\$		\$	197,581
Cash flows from investing activities:									
Capital expenditures			(100,255)		(2,716)				(102,971)
Intercompany notes and accounts	82,389		(1,168)		(6,067)		(75,154)		

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Other investing activities, net	199		5,184		12,007			17,390
Net cash provided by (used in) investing activities	82,588		(96,239)		3,224		(75,154)	(85,581)
Cash flows from financing activities: Payments on revolving credit facility	(100,000)							(100,000)
Intercompany notes and accounts Other financing activities, net	16,468 944		(92,677) (10,044)		1,055		75,154	(9,100)
Net cash (used in) provided by financing activities	(82,588)	(1	102,721)		1,055		75,154	(109,100)
Effect of changes in exchange rates on cash					(2,508)			(2,508)
Net (decrease) increase in cash			(9,841)		10,233			392
Cash and cash equivalents, beginning of period			75,847		16,844			92,691
Cash and cash equivalents, end of period	\$	\$	66,006	\$	27,077	\$		\$ 93,083
			30					

	Nine Months Ended September 30, 2008 Parent Guarantor Non-Guarantor								
	Company	Subsidiaries	Subsidiaries (in thousands)	Eliminations	Consolidated				
Net cash (used in) provided by operating activities	\$ (1,695)	\$ 232,933	\$ 9,600	\$	\$ 240,838				
Cash flows from investing activities:									
Capital expenditures Acquisitions, net of cash		(125,435)	(4,778)		(130,213)				
acquired Acquisitions of Leader fixed		(63,200)			(63,200)				
assets Intercompany notes and		(34,448)			(34,448)				
accounts Other investing activities, net	(161,688)	(164,875) 4,796	(1,305)	327,868	4,796				
Net cash (used in) provided by investing activities	(161,688)	(383,162)	(6,083)	327,868	(223,065)				
Cash flows from financing activities:									
Borrowings on revolving credit facility	155,000				155,000				
Payments on revolving credit facility	(35,000)				(35,000)				
Repurchases of common stock Intercompany notes and	(124,815)				(124,815)				
accounts Other financing activities, net	160,129 8,069	162,993 (8,645)	4,746	(327,868)	(576)				
Net cash provided by (used in) financing activities	163,383	154,348	4,746	(327,868)	(5,391)				
Effect of changes in exchange rates on cash			326		326				
Net (decrease) increase in cash		4,119	8,589		12,708				

Cash and cash equivalents, beginning of period		46,358	12,145		58,503
Cash and cash equivalents, end of period	\$ \$	50,477	\$ 20,734	\$	\$ 71,211

# NOTE 17. SUBSEQUENT EVENT

Amendment of Senior Secured Credit Facility

On October 27, 2009, we entered into an amendment to our Senior Secured Credit Facility to modify certain restrictive and financial covenants associated with the facility. See *Note 8. Long-term Debt* above for further discussion of the terms of the amendment.

#### ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **OVERVIEW**

Key Energy Services, Inc., its wholly-owned subsidiaries and its controlled subsidiaries (collectively, Key, the Company, we, us, its, and our ) provide a complete range of services to major oil companies, foreign national oil companies and independent oil and natural gas production companies, including rig-based services, fluid management services, pressure pumping services, fishing and rental services, and cased-hole electric wireline services. We operate in most major oil and natural gas producing regions of the United States as well as internationally in Argentina, Mexico and Russia. We also own a technology development company based in Canada and have an equity interest in a Canadian-based oilfield service company.

The following discussion and analysis should be read in conjunction with the accompanying unaudited condensed consolidated financial statements and related notes as of September 30, 2009 and for the three and nine months ended September 30, 2009 and 2008, respectively, included elsewhere herein, and the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2008. During the three and nine months ended September 30, 2009, we operated in two business segments, Well Servicing and Production Services. We also have a Functional Support segment associated with managing all of our reportable operating segments. For a full description of our segments, see *Note 15. Segment Information* in *Item 1. Financial Statements* above.

#### **PERFORMANCE MEASURES**

In determining the overall health of the oilfield service industry, we believe the Baker Hughes U.S. land drilling rig count is the best barometer of capital spending and activity levels, since this data is made publicly available on a weekly basis. Historically, our activity levels have correlated well with capital spending by oil and natural gas producers. When commodity prices are strong, capital spending by our customers tends to be high. As the following table indicates, the land drilling rig count has fallen dramatically since the fourth quarter of 2008, prices for natural gas have declined significantly, and prices for crude oil have remained volatile.

					Average Baker
	WT	I Cushing Oil (1)	H Hub	YMEX Ienry Natural Gas (1)	Hughes U.S. Land Drilling Rigs (2)
2009:					
First Quarter	\$	43.18	\$	4.56	1,287
Second Quarter	\$	59.69	\$	3.71	885
Third Quarter	\$	71.83	\$	4.85	936
2008:					
First Quarter	\$	97.94	\$	8.74	1,712
Second Quarter	\$	123.95	\$	11.47	1,797
Third Quarter	\$	118.05	\$	8.99	1,910
Fourth Quarter	\$	59.06	\$	6.42	1,836
(1) Represents the average					

price for the periods presented. Source: EIA / Bloomberg (2) Source: www.bakerhughes.com

Internally, we measure activity levels in our Well Servicing segment primarily through our rig and trucking hours. As capital spending by our customer base increases, demand for our services generally rises, resulting in increased rig and trucking services and more hours worked. Conversely, when activity levels decline due to lower spending by our customer base, we generally provide fewer services, which results in lower hours worked. The number of rig and trucking hours, as well as pricing, may also be affected by increases in industry capacity. We publicly release our monthly rig and trucking hours. The following table presents our quarterly rig and trucking hours from the first quarter of 2008 through the third quarter of 2009:

	<b>Rig Hours</b>	<b>Trucking Hours</b>
2009:		
First Quarter	489,819	499,247
Second Quarter	415,520	416,269
Third Quarter	416,810	398,027
2008:		
First Quarter	659,462	585,040
Second Quarter	701,286	603,632
Third Quarter	721,285	620,885
Fourth Quarter	634,772	607,004
Total 2008	2,716,805	2,416,561
MARKET CONDITIO	NS AND OUTLOOK	

#### Market Conditions Quarter Ended September 30, 2009

Overall, market conditions during the third quarter of 2009 were relatively unchanged from the conditions that existed at the end of the second quarter of 2009, specifically the month of June. However, in the last month of the third quarter of 2009, we began to see modest activity and pricing improvements in market conditions for all of our lines of business. Our Well Servicing segment experienced an increase in absolute rig hours compared to the previous quarter but a slight decline in rig hours per working day, down approximately 1.3% from the second quarter of 2009, and trucking hours per working day were approximately 5.9% lower than the second quarter of 2009. Our Production Services segment, which is more dependent on natural gas related activity, continued to see depressed activity levels and pricing during the third quarter of 2009.

The average price for West Texas Intermediate crude oil at Cushing, Oklahoma continued to be relatively stable during the third quarter of 2009 compared to the second quarter of 2009. Although average oil prices have remained above \$70 per barrel since the end of the second quarter of 2009, we believe that our major customers are continuing to be guarded about their outlook on activity and near-term commodity pricing. The average price per MMBtu for natural gas at the Henry Hub during the third quarter of 2009 was relatively unchanged from the prices at the end of the second quarter of 2009 was relatively unchanged from the prices at the end of the second quarter of 2009 was relatively unchanged from the prices at the end of the second quarter of 2009. Natural gas prices have not yet followed the direction of oil prices toward recovery compared to 2008 prices.

Based on our assessment of the current and near-term market conditions for the rig-based oilfield services market, we chose to retire a portion of our U.S. rig fleet and associated equipment during the quarter, which resulted in a pre-tax charge of \$65.9 million. Included in this retirement were approximately 250 of our older, less efficient rigs, leaving a remaining U.S. well service rig fleet of 743 rigs, consisting of 610 actively marketed rigs and 133 idled rigs. During the quarter, we also determined that continuing market overcapacity, continued and prolonged depression of natural gas prices, lower activity levels from our major customer base related to stimulation work and consecutive quarterly operating losses in our Production Services segment, indicated that the carrying amounts of the asset groups under this segment, and the results of this assessment indicated that our pressure pumping equipment was impaired. As a result, we recorded a pre-tax impairment charge of approximately \$93.4 during the third quarter of 2009. We also recorded a

pre-tax impairment charge of approximately \$0.5 million related to goodwill in our Production Services segment during the third quarter of 2009.

Internationally, we were operating 21 of our 24 rigs in Mexico by the end of the third quarter, and these assets continued to generate positive earnings. We expect to place the other three rigs in service by the end of the fourth quarter of 2009. In Argentina, activity levels and pricing remained stable, with a slight increase in revenues; however, labor issues continue to negatively impact earnings. During the second quarter, we began the process of reducing the size of our workforce in Argentina and have reduced headcount by approximately 18%, cumulatively. These headcount reductions have caused disruptions in business activity, including labor strikes, and future disruptions remain possible as we continue our efforts to rationalize the size of our labor force in Argentina relative to the available work opportunities. During the third quarter, we acquired an additional 24% interest in OOO Geostream Services Group (Geostream) and gained 50% ownership and a controlling interest. Concurrently with our second investment, we agreed to sell to Geostream a customized suite of equipment, including two workover rigs, two drilling rigs, cementing equipment and fishing tools. We are scheduled to begin delivering this equipment during the fourth quarter of 2009.

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#### Market Outlook for the Remainder of 2009 and 2010

Although current oil price economics might be expected to lead to higher activity levels, we are seeing only modest increases in activity from our major customers for well servicing work. A majority of our customers will begin their planning cycle for 2010 during the fourth quarter of 2009 and we should have a better understanding of their activity plans and the timing of potential spending increases as we finalize our 2010 business plan. We believe that the remainder of 2009 will continue to present challenges and results will likely remain flat compared to the third quarter of 2009. We will continue to focus on the rationalization of our infrastructure, including facility consolidations and continued cost reduction efforts.

In contrast to the recent recovery of oil prices, natural gas prices remain depressed. Our Production Services segment is levered to gas-directed activity, and we expect it to continue to face challenges in the market until the price of natural gas recovers sufficiently for our customers to increase their spending plans. In particular, significant overcapacity exists in the pressure pumping market, and we do not expect activity to increase sufficiently to meaningfully improve asset utilization through at least 2010. We will continue to assess the service footprint of our Production Services segment, which could include facility consolidation and the redeployment of assets to markets where we believe that customer activity provides better opportunities for utilization.

Internationally, we expect our opportunities for 2010 will continue to expand. During the third quarter of 2009, we provided an additional three rig packages to expand our fleet in Mexico. In Russia, we expect that the additional equipment we will begin delivering in the fourth quarter of 2009 should provide opportunities for us to expand our market presence in this region during 2010. We are also currently exploring several international expansion opportunities in other markets.

#### **RESULTS OF OPERATIONS**

The following table shows our consolidated results of operations for the three and nine months ended September 30, 2009 and 2008 (in thousands, except per share data):

	Three Mon Septem		Nine Months Ended September 30,				
	2009	2008	2009	2008			
		(u	naudited)				
REVENUES	\$ 237,671	\$ 535,620	\$ 811,118	\$ 1,494,022			
COSTS AND EXPENSES:							
Direct operating expenses	179,901	342,195	580,981	946,324			
Depreciation and amortization expense	44,477	42,676	132,424	124,923			
General and administrative expenses	41,071	62,477	135,172	188,458			
Asset retirements and impairments	159,802		159,802				
Interest expense, net of amounts capitalized	9,082	10,475	28,911	30,594			
Loss (gain) on disposal of assets, net	1,945	(1,683)	1,284	(2,309)			
Interest income	(42)	(213)	(459)	(903)			
Other (income) expense, net	(359)	2,152	(789)	1,240			
Total costs and expenses, net	435,877	458,079	1,037,326	1,288,327			
(Loss) income before taxes and							
noncontrolling interest	(198,206)	77,541	(226,208)	205,695			
Income tax benefit (expense)	73,189	(29,079)	83,622	(78,982)			
Net (Loss) Income	(125,017)	48,462	(142,586)	126,713			

Noncontrolling interest		75		75	245
(LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (	(124,942)	\$ 48,462	\$ (142,511)	\$ 126,958
(Loss) earnings per share attributable to common stockholders:					
Basic	\$	(1.03)	\$ 0.39	\$ (1.18)	\$ 1.01
Diluted	\$	(1.03)	\$ 0.39	\$ (1.18)	\$ 1.00
		34			

A detailed review of our operations, including a review of our segments, for the three and nine months ended September 30, 2009 compared to the same periods in 2008, is provided below.

## **Consolidated Results of Operations** Three Months Ended September 30, 2009 and 2008 Revenues

Our consolidated revenues for the three months ended September 30, 2009 decreased \$297.9 million, or 55.6% to \$237.7 million from \$535.6 million for the three months ended September 30, 2008. See *Segment Operating Results* 

*Three Months Ended September 30, 2009 and 2008* below for a more detailed discussion of the change in our revenues.

#### Direct Operating Expenses

Our consolidated direct operating expenses decreased \$162.3 million, or 47.4%, to \$179.9 million for the three months ended September 30, 2009, compared to \$342.2 million for the three months ended September 30, 2008. These costs were 75.7% of revenue during the third quarter of 2009, compared to 63.9% during the same period in 2008. See

*Segment Operating Results* Three Months Ended September 30, 2009 and 2008 below for a more detailed discussion of the change in our direct operating expenses.

## Depreciation and Amortization Expense

Depreciation and amortization expense increased approximately \$1.8 million, or 4.2%, to \$44.5 million during the three months ended September 30, 2009, compared to \$42.7 million for the same period in 2008. The increase in our depreciation and amortization expense is primarily attributable to our larger average fixed asset base during the current period. However, after giving effect to the rig retirement and asset impairment charges recorded in the third quarter of 2009, we expect depreciation and amortization expense will decrease in the future based on the current carrying value of our fixed assets.

#### General and Administrative Expenses

General and administrative expenses decreased approximately \$21.4 million, or 34.3%, to \$41.1 million for the three months ended September 30, 2009, compared to \$62.5 million for the three months ended September 30, 2008. General and administrative expense was 17.3% of revenue for the third quarter of 2009, compared to 11.7% of revenue for the same period in 2008. Our general and administrative expenses declined primarily as a result of lower employee compensation attributable to headcount, wage rate and benefits reductions that we put in place beginning in late 2008 and that continued into 2009 in response to the downturn in activity levels. Equity-based compensation was also lower in the third quarter of 2009 as a result of our having accelerated the vesting period on the majority of our stock option awards and stock appreciation rights (SARs) that were out of the money during the fourth quarter of 2008. As a result, no expense was recognized on these awards during the three months ended September 30, 2009. *Asset Retirements and Impairments* 

During the three months ended September 30, 2009, we recognized \$159.8 million in pre-tax charges associated with asset retirements and impairments. Included in this pre-tax charge is \$65.9 million related to the retirement of certain of our rigs and associated equipment. Additionally, during the third quarter of 2009, we identified events and changes in circumstance indicating that the carrying amounts of certain of our asset groups may not be recoverable. Accordingly, we performed a recoverability assessment by comparing the estimated future cash flows for these asset groups to the asset groups estimated carrying value. The completion of this test indicated that the carrying value of our pressure pumping equipment was not recoverable and resulted in the recording of a \$93.4 million pre-tax impairment charge. We also determined that the goodwill of the fishing and rental services line of business within our Production Services segment was impaired, and as such we recorded a pre-tax impairment charge of approximately \$0.5 million during the three months ended September 30, 2009.

# Interest Expense, net of amounts capitalized

Interest expense decreased approximately \$1.4 million for the three months ended September 30, 2009, compared to the same period in 2008. The decrease in interest expense was primarily due to the repayment of \$100.0 million of our revolving credit facility in the second quarter of 2009, and lower interest rates on our variable rate debt.

# Loss (Gain) on Disposal of Assets, net

During the three months ended September 30, 2009, we recognized a net loss on asset disposals of approximately \$1.9 million, compared to a net gain of approximately \$1.7 million during the same period in 2008. From time to time we sell assets in the normal course of business consistent with our operational needs. Also included in this line item are disposals of insured assets that are damaged or destroyed and for which we file claims with our insurance carriers. We recognize gains or losses, as appropriate, based on the difference between the proceeds received from the disposal and the carrying value of the asset.

# Interest Income

Interest income was less than \$0.1 million and \$0.2 million for the three months ended September 30, 2009 and 2008, respectively. Interest income declined slightly due to lower interest rates, offset by higher average cash and cash equivalents balances during the third quarter of 2009 compared to the same period in 2008.

## Other (Income) Expense, net

Other income, net was approximately \$0.4 million during the three months ended September 30, 2009, compared to other expense, net of \$2.2 million during the three months ended September 30, 2008. Other income and expense, net is primarily attributable to our pro-rata share of the income or loss from our equity-method investments and foreign currency transaction gains and losses from our international operations.

## Income Tax Benefit (Expense)

Our income tax benefit was \$73.2 million on a pre-tax loss of \$198.2 million for the three months ended September 30, 2009, compared to income tax expense of \$29.1 million on pre-tax income of \$77.5 million for the same period in 2008. Our effective tax rate was 36.9% for the three months ended September 30, 2009 compared to 37.5% for the three months ended September 30, 2008. The difference in our effective tax rates for the three months ended September 30, 2009 and 2008 is due to a more favorable mix of profits subject to varying rates, and the effect of the charges that we took during the third quarter of 2009 related to asset retirements and impairments.

# Consolidated Results of Operations Nine Months Ended September 30, 2009 and 2008

#### Revenues

Our consolidated revenues for the nine months ended September 30, 2009 decreased \$682.9 million, or 45.7%, to \$811.1 million from \$1.5 billion for the nine months ended September 30, 2008. See *Segment Results of Operations Nine Months Ended September 30, 2009 and 2008* below for a more detailed discussion of the change in our revenues.

#### **Direct Operating Expenses**

Our consolidated direct operating expenses decreased \$365.3 million, or 38.6%, to \$581.0 million for the nine months ended September 30, 2009, compared to \$946.3 million for the nine months ended September 30, 2008. These costs were 71.6% of revenue during the third quarter of 2009, compared to 63.3% during the same period in 2008. See

Segment Results of Operations Nine Months Ended September 30, 2009 and 2008 below for a more detailed discussion of the change in our direct operating expenses.

#### Depreciation and Amortization Expense

Depreciation and amortization expense increased approximately \$7.5 million, or 6.0%, to \$132.4 million during the nine months ended September 30, 2009, compared to \$124.9 million for the same period in 2008. The increase in our depreciation and amortization expense is primarily attributable to accelerated depreciation for assets that we removed from service during the first half of 2009 in response to the downturn in market conditions, as well as a larger fixed asset base in 2009 due to our capital spending. However, after giving effect to the rig retirement and asset impairment charges recorded in the third quarter of 2009, we expect depreciation and amortization expense will decrease in the future based on the current carrying value of our fixed assets.

## General and Administrative Expenses

General and administrative expenses decreased approximately \$53.3 million, or 28.3%, to \$135.2 million for the nine months ended September 30, 2009, compared to \$188.5 million for the nine months ended September 30, 2008. General and administrative expense was 16.7% of revenue during the nine months ended September 30, 2009, compared to 12.6% of revenue for the same period in 2008. Our general and administrative expenses declined as a result of cost cutting measures that we put in place beginning in late 2008 and that continued into 2009 related to reductions in headcount, employee wage rate and benefits reductions, and controlled spending in overhead costs. Equity-based compensation was also lower during the nine months ended September 30, 2009 as a result of our having accelerated the vesting period on the majority of our stock option and SAR awards that were out of the money during the fourth quarter of 2008. As a result, no expense was recognized on these awards during the nine months ended September 30, 2009.

# Asset Retirements and Impairments

During the third quarter of 2009, we recognized \$159.8 million in pre-tax charges associated with asset retirements and impairments. Included in this pre-tax charge is \$65.9 million related to the retirement of certain of our rigs and associated equipment. Additionally, during the third quarter of 2009, we identified events and changes in circumstance indicating that the carrying amounts of certain of our asset groups may not be recoverable. Accordingly, we performed a recoverability assessment by comparing the estimated future cash flows for these asset groups to the asset groups estimated carrying value. The completion of this test indicated that the carrying value of our pressure pumping equipment was not recoverable and resulted in the recording of a \$93.4 million pre-tax impairment charge. We also determined that the goodwill of the fishing and rental services line of business within our Production Services segment was impaired, and as such we recorded a pre-tax impairment charge of approximately \$0.5 million during the third quarter of 2009.

## Interest Expense, net of amounts capitalized

Interest expense decreased approximately \$1.7 million for the nine months ended September 30, 2009, compared to the same period in 2008. The decline in interest expense is primarily attributable to lower interest rates on our variable-rate debt instruments, and the repayment of \$100.0 million of our revolving credit facility during the second quarter of 2009.

#### Loss (Gain) on Disposal of Assets, net

During the nine months ended September 30, 2009, we recognized a net loss on asset disposals of approximately \$1.3 million, compared to a net gain of approximately \$2.3 million during the same period in 2008. From time to time we sell assets in the normal course of business consistent with our operational needs. Also included in this line item are disposals of insured assets that are damaged or destroyed and for which we file claims with our insurance carriers. We recognize gains or losses, as appropriate, based on the difference between the proceeds received from the disposal and the carrying value of the asset.

# Interest Income

Interest income decreased approximately \$0.4 million to \$0.5 million for the nine months ended September 30, 2009, compared to \$0.9 million for the same period in 2008. The decrease in interest income is primarily attributable to declines in interest rates, partially offset by our higher average cash and cash equivalents balances during the period. *Other (Income) Expense, net* 

Other income, net was approximately \$0.8 million during the nine months ended September 30, 2009 compared to other expense, net of approximately \$1.2 million during the same period of 2008. Other income and expense, net is primarily attributable to our pro-rata share of the income or loss from our equity-method investments and foreign currency transaction gains and losses from our international operations.

#### Income Tax Benefit (Expense)

Our income tax benefit was \$83.6 million on a pre-tax loss of \$226.2 million for the nine months ended September 30, 2009, compared to income tax expense of \$79.0 million on pre-tax income of \$205.7 million for the same period in 2008. Our effective tax rate was 37.0% for the nine months ended September 30, 2009 compared to 38.4% for the nine months ended September 30, 2008. Our effective tax rate declined for the nine months ended September 30, 2009 due to a favorable mix of profit subject to tax at varying rates, coupled with an activity-related reduction in permanent

tax differences.

# Segment Operating Results Three Months Ended September 30, 2009 and 2008

The following table shows operating results for each of our segments, net of intersegment eliminations, for the three month periods ended September 30, 2009 and 2008, respectively (in thousands, except for percentages): *For the three months ended September 30, 2009:* 

	S	Well ervicing	 oduction Services	 nctional upport
Revenues	\$	194,071	\$ 43,600	\$
Operating expenses		186,155	52,819	26,475
Asset retirements and impairments		65,869	93,933	
Operating loss		(57,953)	(103,152)	(26,475)
Operating loss, as a percentage of revenue		-29.9%	-236.6%	n/a
For the three months ended September 30, 2008:				

	S	Well ervicing	 roduction Services	 nctional upport
Revenues	\$	399,586	\$ 136,034	\$
Operating expenses		302,225	112,435	32,688
Operating income (loss)		97,361	23,599	(32,688)
Operating income, as a percentage of revenue		24.4%	17.3%	n/a
Well Servicing				

Revenues for our Well Servicing segment decreased \$205.5 million, or 51.4%, to \$194.1 million for the three months ended September 30, 2009, compared to \$399.6 million for the three months ended September 30, 2008. The decline in revenues is attributable to lower activity levels and negative pricing pressure as a result of the general downturn in the markets for our services. Our traditional customer base of major and large independent producers continued to limit spending, which led to lower activity and pricing for our U.S. rig services business. Partially offsetting these declines were revenues attributable to the expansion of our operations in Mexico.

Excluding charges for asset retirements, operating expenses for our Well Servicing segment were \$186.2 million during the three months ended September 30, 2009, which represented a decrease of \$116.1 million, or 38.4%, compared to \$302.2 million for the same period in 2008. Operating expenses were 95.9% of revenue for the three months ended September 30, 2009 and 75.6% of revenue for the same period in 2008. The decline in operating expenses during the third quarter of 2009 was attributable to lower employee compensation, lower repairs and maintenance expenses, and lower fuel costs. These costs declined due to lower activity levels compared to the same period in 2008, lower fuel prices and cost control measures we put in place beginning in the fourth quarter of 2008 in response to the downturn in demand for our services. However, operating expenses as a percentage of revenue increased this period as changes made to our cost structure in response to the decline in activity were not fully realized by the end of the third quarter of 2009.

# Production Services

Revenues for our Production Services segment decreased \$92.4 million, or 67.9%, to \$43.6 million for the three months ended September 30, 2009, compared to \$136.0 million for the same period in 2008. The decline in revenue for this segment is primarily attributable to lower asset utilization resulting from the decline in gas-directed land drilling activity in the continental United States, and the resulting pressure on pricing as other service providers attempt to maintain market share.

Excluding charges for asset impairments, operating expenses for our Production Services segment decreased \$59.6 million, or 53.0%, to \$52.8 million for the three months ended September 30, 2009, compared to \$112.4 million for the same period of 2008. Operating expenses were 121.1% of revenue and 82.7% of revenue for the three months ended September 30, 2009 and 2008, respectively. Operating expenses declined due to reductions in activity, lower

fuel prices, decreased expenses for frac sand and cost control measures we put in place beginning in the fourth quarter of 2008 in response to the downturn in demand for our services. However, operating expenses as a percentage of revenue increased this period as changes made to our cost structure in response to the decline in activity were not fully realized by the end of the third quarter of 2009 and significant pricing pressure on the work we performed in our pressure pumping services impacted margins.

# Functional Support

Operating expenses for Functional Support, which represent corporate overhead costs and expenses associated with managing our reportable operating segments, declined approximately \$6.2 million to \$26.5 million, or 11.1% of revenues, for the three months ended September 30, 2009, compared to \$32.7 million, or 6.1% of revenues, for the same period in 2008. These expenses declined as a result of cost cutting measures that we put in place beginning in late 2008 and that continued into 2009 related to reductions in headcount, employee wage rates and benefits reductions, and controlled spending in overhead costs. Equity-based compensation was also lower during the three months ended September 30, 2009 as a result of our having accelerated the vesting period on the majority of our awards that were out of the money during the fourth quarter of 2008. As a result, no expense was recognized on these awards during the three months ended September 30, 2009.

# Segment Operating Results Nine Months Ended September 30, 2009 and 2008

The following table shows operating results for each of our segments, net of intersegment eliminations, for the nine month periods ended September 30, 2009 and 2008, respectively (in thousands, except for percentages): *For the nine months ended September 30, 2009:* 

	S	Well ervicing	 roduction Services	 nctional upport
Revenues	\$	648,277	\$ 162,841	\$
Operating expenses		583,824	184,490	80,263
Asset retirements and impairments		65,869	93,933	
Operating loss		(1,416)	(115,582)	(80,263)
Operating loss, as a percentage of revenue		-0.2%	-71.0%	n/a
For the nine months ended September 30, 2008:				

	Well Servicing	Production Services		Functional Support	
Revenues	\$ 1,108,958	\$	385,064	\$	
Operating expenses	840,724		308,544	110,437	
Operating income (loss)	268,234		76,520	(110,437)	
Operating income, as a percentage of revenue	24.2%		19.9%	n/a	
Well Servicing	24.2%		19.9%	n/a	

Well Servicing

Revenues for our Well Servicing segment decreased \$460.7 million, or 41.5%, to \$648.3 million for the nine months ended September 30, 2009, compared to \$1.1 billion for the nine months ended September 30, 2008. The decline in revenues is attributable to lower activity levels and negative pricing pressure as a result of the general downturn in the markets for our services. During the nine months ended September 30, 2009, the primary focus of activity for our U.S. rig services business shifted more towards lower margin repair and maintenance work, and much of this work was being performed for small and mid-sized independent operators. Our traditional customer base of major and large independent producers decreased their activity levels during the period, which led to lower activity and pricing for our U.S. rig services business. Partially offsetting these declines were revenues attributable to the expansion of our operations in Mexico.

Excluding charges for asset retirements, operating expenses for our Well Servicing segment were \$583.8 million during the nine months ended September 30, 2009, which represented a decrease of \$256.9 million, or 30.6%, compared to the same period in 2008. Operating expenses were 90.1% of revenue for the nine months ended September 30, 2009 and 75.8% of revenue for the same period in 2008. The decline in operating expenses during the nine months ended September 30, 2009 was attributable to lower employee compensation, lower repairs and maintenance expenses, and lower fuel costs. These costs declined due to our lower activity levels associated with the lower demand for our services during the first nine months of 2009 compared to the same period in 2008, lower fuel

prices, and cost control measures we put in place beginning in the fourth quarter of 2008 in response to the downturn in demand for our services.

# **Production Services**

Revenues for our Production Services segment decreased \$222.2 million, or 57.7%, to \$162.8 million for the nine months ended September 30, 2009, compared to \$385.1 million for the same period in 2008. The overall decline in revenue for this segment is primarily attributable to lower asset utilization resulting from the decline in gas-directed land drilling activity in the continental United States, and the resulting pressure on pricing as other service providers attempt to maintain market share.

Excluding charges for asset impairments, operating expenses for our Production Services segment decreased \$124.1 million, or 40.2%, to \$184.5 million for the nine months ended September 30, 2009, compared to \$308.5 million for the same period in 2008. Operating expenses were 113.3% of revenue for the nine months ended September 30, 2009, compared to 80.1% for the same period in 2008. Operating expenses declined due to reductions in activity, lower fuel prices, decreased expenses for frac sand, and cost control measures we put in place beginning in the fourth quarter of 2008 in response to the downturn in demand for our services.

# Functional Support

Operating expenses for Functional Support declined approximately \$30.2 million to \$80.3 million, or 9.9% of revenues, for the nine months ended September 30, 2009, compared to \$110.4 million, or 7.4% of revenues, for the same period in 2008. Operating expenses declined as a result of cost cutting measures that we put in place beginning in late 2008 and that continued into 2009 related to reductions in headcount, employee wage rates and benefits reductions, and controlled spending in overhead costs. Equity-based compensation was also lower during the nine months ended September 30, 2009 as a result of our having accelerated the vesting period on the majority of our stock option and SAR awards that were out of the money during the fourth quarter of 2008. As a result, no expense was recognized on these awards during the nine months ended September 30, 2009.

# LIQUIDITY AND CAPITAL RESOURCES

We require capital to fund ongoing operations, organic growth initiatives, investments and acquisitions. Our primary sources of liquidity are cash flows generated from our operations, available cash and cash equivalents, and availability under our Senior Secured Credit Facility (defined below). We intend to use these sources of liquidity to fund our working capital requirements, capital expenditures, strategic investments and acquisitions. In connection with our business strategy, we regularly evaluate acquisition opportunities, including equipment and businesses. We believe that our internally generated cash flows from operations and current reserves of cash and cash equivalents are sufficient to finance the majority of our cash requirements for current and future operations, budgeted capital expenditures and debt service for the next twelve months. As we have historically done, we may, from time to time, access available funds under our Senior Secured Credit Facility to meet our cash requirements for day-to-day operations and in times of peak needs throughout the year. Our planned capital expenditures, as well as any acquisitions we choose to pursue, could be financed through a combination of cash on hand, cash flows from operations, borrowings under our Senior Secured Credit Facility and, in the case of acquisitions, equity. As of September 30, 2009, we had working capital of \$206.7 million, excluding the current portion of long-term debt, notes payable to related parties, and capital lease obligations totaling \$23.9 million. Working capital at December 31, 2008 was \$311.5 million, excluding the current portion of long-term debt, notes payable to related parties, and capital lease obligations totaling \$25.7 million. Our working capital at September 30, 2009 decreased from December 31, 2008 as a result of decreased cash and cash equivalents, due primarily to the repayment of \$100.0 million on our revolving credit facility, and decreased accounts receivable due to lower revenues during the period. Partially offsetting these declines were higher income tax receivables due to our current taxable losses and projections of the level of full-year taxable income, lower accounts payable and lower accrued expenses due to the decline in our activity levels.

As of September 30, 2009, we had \$93.1 million of cash and cash equivalents. Of this amount, up to \$4.1 million of our accounts were guaranteed by the Federal Deposit Insurance Corporation (FDIC), including under the FDIC's Temporary Liquidity Guarantee Program. As of September 30, 2009, approximately \$28.1 million of our cash and cash equivalents was held in the bank accounts of our foreign subsidiaries. Of this amount, approximately \$12.5 million was held by Geostream, which is subject to a noncontrolling interest and could not be repatriated. Approximately \$4.1 million of the cash held by our foreign subsidiaries was held in U.S. bank accounts and denominated in U.S. dollars. Absent the amounts held by Geostream, we believe that the cash held by our foreign subsidiaries could be repatriated for general corporate use without material withholdings. As of September 30, 2009, \$87.8 million of borrowings and \$43.2 million of availability under our revolving credit facility. As of September 30, 2009, we had \$239.8 million of availability under our revolving credit facility. On October 27, 2009, we amended our Senior Secured Credit Facility .

## Cash Flows

During the nine months ended September 30, 2009, we generated cash flows from operating activities of approximately \$197.6 million, compared to \$240.8 million for the nine months ended September 30, 2008. These operating cash inflows primarily relate to the collection of accounts receivable, partially offset by our overall net loss for the period, as well as by cash used to pay accounts payable and other liabilities.

Cash used in investing activities was approximately \$85.6 million and \$223.1 million for nine months ended September 30, 2009 and 2008, respectively. Investing cash flows during the nine months ended September 30, 2009 consisted primarily of capital expenditures and our second investment in Geostream, which were financed through cash on hand and cash generated by our operations. Investing cash flows declined from the nine months ended September 30, 2008 due to lower capital expenditures and lower net cash paid for acquisitions during the current period.

Cash used in financing activities was approximately \$109.1 million during the nine months ended September 30, 2009 and \$5.4 million for the nine months ended September 30, 2008. Financing cash flows during the nine months ended September 30, 2009 consisted primarily of the repayment of \$100.0 million on the outstanding principal balance of our revolving credit facility, which was paid through the use of existing cash on hand and cash generated by our operations. Financing cash outflows increased during the nine months ended September 30, 2009 due to reduced borrowings on our revolving credit facility, partially offset by lower cash paid to repurchase our common stock compared to the prior year.

The following table summarizes our cash flows for the nine month periods ended September 30, 2009 and 2008:

	Nine Months Ended September 30, 2009 2008 (in thousands)			
Net cash provided by operating activities	\$	197,581	\$	240,838
Cash paid for capital expenditures		(102,971)		(130,213)
Acquisitions, net of cash acquired		12,007		(97,648)
Other investing activities, net		5,383		4,796
Repayments of capital lease obligations		(8,505)		(8,645)
Borrowings on revolving credit facility				155,000
Payments on revolving credit facility		(100,000)		(35,000)
Repurchases of common stock		(248)		(124,815)
Other financing activities, net		(347)		8,069
Effect of changes in exchange rates on cash		(2,508)		326
Net increase in cash and cash equivalents	\$	392	\$	12,708

#### **Debt Service**

At September 30, 2009, our annual debt maturities for our Senior Notes (defined below), borrowings under our Senior Secured Credit Facility, notes payable to related parties and other indebtedness were as follows:

	Principal Payments (in thousands)
2009	\$ 16,022
2010	2,000
2011	2,000
2012	89,812
2013	
2014	425,000

#### Total principal payments

534,834

In October 2009, we made principal payments totaling \$14.5 million, plus accrued interest, related to the Related Party Notes (defined below). These payments represent a lump sum repayment of one Related Party Note totaling \$12.5 million and a \$2.0 million annual installment payment on the second Related Party Note. We funded our obligations under the Related Party Notes through cash on hand. Additionally, interest on our Senior Notes is due on June 1 and December 1 of each year. Interest on the Senior Notes due December 1, 2009 will be approximately \$17.8 million. We expect to fund interest payments from cash on hand and cash generated by operations. 8.375% Senior Notes

On November 29, 2007, we issued \$425.0 million of 8.375% senior notes (the Senior Notes ) under an Indenture (the Indenture ). The Senior Notes were priced at 100% of their face value to yield 8.375%. Net proceeds, after deducting initial purchasers fees and offering expenses, were approximately \$416.1 million. The Senior Notes were registered as public debt effective August 22, 2008.

The Senior Notes are general unsecured senior obligations of the Company. Accordingly, they rank effectively subordinate to all of our existing and future secured indebtedness. The Senior Notes are jointly and severally guaranteed on a senior unsecured basis by certain of our existing and future domestic subsidiaries. Interest on the Senior Notes is payable on June 1 and December 1 of each year. The Senior Notes mature on December 1, 2014. On or after December 1, 2011, the Senior Notes will be subject to redemption at any time and from time to time at our option, in whole or in part, upon not less than 30 nor more than 60 days notice, at the redemption prices (expressed as percentages of the principal amount redeemed) set forth below, plus accrued and unpaid interest thereon to the applicable redemption date, if redeemed during the twelve-month period beginning on December 1 of the years indicated below:

Year	Percentage
2011	104.19%
2012	102.09%
2013	100.00%

Notwithstanding the foregoing, at any time and from time to time before December 1, 2010, we may, on any one or more occasions, redeem up to 35% of the aggregate principal amount of the outstanding Senior Notes at a redemption price of 108.375% of the principal amount thereof, plus accrued and unpaid interest thereon to the redemption date, with the net cash proceeds of any one or more equity offerings; provided that at least 65% of the aggregate principal amount of the Senior Notes issued under the Indenture remains outstanding immediately after each such redemption; and provided, further, that each such redemption shall occur within 180 days of the date of the closing of such equity offering.

In addition, at any time and from time to time prior to December 1, 2011, we may, at our option, redeem all or a portion of the Senior Notes at a redemption price equal to 100% of the principal amount thereof plus the Applicable

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Premium (as defined in the Indenture) with respect to the Senior Notes and plus accrued and unpaid interest thereon to the redemption date. If we experience a change of control, subject to certain exceptions, we must give holders of the Senior Notes the opportunity to sell to us their Senior Notes, in whole or in part, at a purchase price equal to 101% of the aggregate principal amount thereof, plus accrued and unpaid interest thereon to the date of purchase.

We are subject to certain negative covenants under the Indenture governing the Senior Notes. The Indenture limits our ability to, among other things:

sell assets; pay dividends or make other distributions on capital stock or subordinated indebtedness; make investments; incur additional indebtedness or issue preferred stock; create certain liens; enter into agreements that restrict dividends or other payments from our subsidiaries to us; consolidate, merge or transfer all or substantially all of our assets; engage in transactions with affiliates; and create unrestricted subsidiaries.

These covenants are subject to certain exceptions and qualifications, and contain cross-default provisions in connection with the covenants of our Senior Secured Credit Facility. In addition, substantially all of the covenants will terminate before the Senior Notes mature if one of two specified ratings agencies assigns the Senior Notes an investment grade rating in the future and no events of default exist under the Indenture. Any covenants that cease to apply to us as a result of achieving an investment grade rating will not be restored, even if the credit rating assigned to the Senior Notes later falls below an investment grade rating.

## Senior Secured Credit Facility

The Company maintains a revolving credit agreement with a syndicate of banks of which Bank of America Securities LLC and Wells Fargo Bank, N.A. are the administrative agents (Senior Secured Credit Facility). The Senior Secured Credit Facility consists of a revolving credit facility, letter of credit sub-facility and swing line facility, originally of up to an aggregate principal amount of \$400.0 million (which has since been reduced as described below), all of which will mature no later than November 29, 2012. There were borrowings of \$87.8 million and letters of credit of \$43.2 million outstanding under the Senior Secured Credit Facility at September 30, 2009. The weighted average interest rate on the outstanding borrowings of the Senior Secured Credit Facility was 2.0% at September 30, 2009. Under the terms of the Senior Secured Credit Facility are guaranteed by most of our subsidiaries and are secured by most of our assets, including our accounts receivable, inventory and equipment.

As of September 30, 2009, we had approximately \$239.8 million available under its Senior Secured Credit Facility. This availability did not include approximately \$29.4 million of unfunded commitments of Lehman Commercial Paper, Inc. (LCPI), a former member of the syndicate of lenders under the Senior Secured Credit Facility. On September 15, 2008, Lehman Brothers Holdings Inc. (Lehman), the parent company of LCPI, filed for bankruptcy protection under Chapter 11 of the United States Bankruptcy Code. As of September 30, 2009, LCPI had a commitment of approximately 11% of the Company s total facility.

On October 27, 2009, we entered into an amendment (the Amendment ) to the Senior Secured Credit Facility. The Amendment reduced the total credit commitments under the facility from \$400.0 million to \$300.0 million, which was effected by a pro rata reduction to the commitment of each lender under the facility. The pre-Amendment \$400.0 million total does not take into account the approximately \$29.4 million of unfunded commitments of LCPI. Immediately after the execution of the Amendment, LCPI assigned to UBS Loan Finance LLC its commitment and outstanding loan amount under the Senior Secured Credit Facility. Therefore, the full \$300.0 million under the amended facility will be available. Under the Senior Secured Credit Facility as amended, we retain the ability to request increases in the total commitments under the facility by up to \$100.0 million in the aggregate, any such increases being subject to certain requirements as well as lenders approval.

After giving effect to the Amendment, the interest rate per annum applicable to the Senior Secured Credit Facility is, at the Company s option (i) LIBOR plus the applicable margin or, (ii) the base rate (defined as the higher of (x) Bank of America s prime rate and (y) the Federal Funds rate plus 0.5%), plus the applicable margin. In addition to the amended provisions summarized below, the Amendment increased the applicable margin for LIBOR loans from a range of 150 to 200 basis points to a range of 350 to 450 basis points, and increased the applicable margin for base rate loans from a range of 50 to 100 basis points to a range of 250 to 350 basis points, depending upon the Company s consolidated leverage ratio. Unused commitment fees were also increased from a range of 0.30% to 0.50% to 0.50% to a range of 0.50% to 0.75%, depending upon the Company s consolidated leverage ratio. We expect to pay fees totaling approximately \$2.5 million in connection with the closing of the Amendment, which consists of legal, administrative, closing and other fees.

The Amendment also modifies the Senior Secured Credit Facility by, among other things:

removing the requirement that the Company maintain a consolidated leverage ratio of total funded debt to trailing four quarters earnings before interest, tax, depreciation and amortization (as calculated pursuant to the terms of the Senior Secured Credit Facility, EBITDA ) of no more than 3.50 to 1.00, and replacing it with the following two requirements: (i) that the Company s consolidated funded indebtedness be no greater than 45% of the Company s adjusted total capitalization, and (ii) that the Company s senior secured leverage ratio of senior secured funded debt to trailing four quarters EBITDA be no greater than (A) 2.50 to 1.00 for the fiscal quarter ended September 30, 2009 through and including the fiscal quarter ending September 30, 2010 and, (B) thereafter, 2.00 to 1.00;

amending the requirement that the Company maintain a consolidated interest coverage ratio of trailing four quarters EBITDA to interest expense of at least 3.00 to 1.00, by replacing such requirement with a new requirement that the Company maintain such ratio of at least the following amounts during each corresponding period:

from the fiscal quarter ended September 30, 2009 through and including the fiscal quarter ending June 30, 2010

for the fiscal quarter ending September 30, 2010	2.00 to 1.00
for the fiscal quarter ending December 31, 2010	2.50 to 1.00

#### thereafter

3.00 to 1.00;

1.75 to 1.00

amending the \$250.0 million per fiscal year capital expenditures limitation by (i) making the requirement inapplicable to foreign subsidiaries of the Company that are not wholly-owned, (ii) if the Company s consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is greater than 3.50 to 1.00, reducing the amount of capital expenditures that may be made to \$135.0 million during fiscal year 2009 and \$120.0 million during each subsequent fiscal year, (iii) allowing, subject to certain restrictions, carry over of a portion of unused amounts from prior fiscal years, (iv) allowing an increase based on net cash proceeds received by the Company after October 27, 2009 in connection with the issuance or sale of equity interests or the incurrence or issuance of certain unsecured debt securities, and (v) allowing amounts to be added back to the annual limitation if capital expenditures are made for assets that the Company or a guarantor later sells to a foreign subsidiary or joint venture, to the extent of any cash or promissory note received from the foreign subsidiary or joint venture in connection with such sale;

amending the negative covenant related to acquisitions to permit acquisitions that either (i) are completed for equity consideration, without regard to leverage, or (ii) are completed for cash consideration, but only (A) if the consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is 2.75 to 1.00 or less, (x) there is an aggregate amount of \$25.0 million in unused credit commitments under the facility and (y) the Company is in pro forma compliance with the financial covenants contained in the credit agreement; or (B) if the consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is greater than

2.75 to 1.00, in addition to the requirements in subclauses (x) and (y) in clause (A) above, the cash amount paid with respect to acquisitions is limited to \$25.0 million per fiscal year (subject to potential increase using amounts then available for capital expenditures and any net cash proceeds received by the Company after October 27, 2009 in connection with the issuance or sale of equity interests or the incurrence or issuance of certain unsecured debt securities that are identified as being used for such purpose);

increasing the basket for amounts that may be invested, after October 27, 2009, in foreign subsidiaries (including by way of loans made by the Company and its domestic subsidiaries to foreign subsidiaries and guaranties made by the Company and its domestic subsidiaries of debt of foreign subsidiaries) to \$75.0 million during any fiscal year or an aggregate amount equal to (i) the greater of \$200.0 million or 25% of the Company s consolidated net worth, plus (ii) any net cash proceeds received by the Company since October 27, 2009, in connection with the issuance or sale of equity interests or the incurrence of certain unsecured debt securities that are identified as being used for such purpose; amending the negative covenant related to permitted unsecured indebtedness that has no maturity earlier than twelve months after November 29, 2012, that does not require scheduled payments of principal prior to maturity and is subject to covenants no more onerous than those contained in the Senior Secured Credit Facility, to provide that if the consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is greater than 3.50 to 1.00, or if the Company would not be in pro forma compliance with the consolidated interest coverage ratio described in the second bullet point listed above, the amount of such permitted unsecured indebtedness incurred after October 27, 2009 may not exceed \$100.0 million; amending the negative covenant related to share repurchases to allow such repurchases in an aggregate amount of up to \$200.0 million only if (i) the Company s consolidated funded indebtedness to total capitalization is less than 50% and (ii) the Company s consolidated leverage ratio of total funded debt to trailing four quarters EBITDA is not greater than 2.00 to 1.00; amending the limitation on the ability of the Company and domestic subsidiaries to have assets located outside the United States to allow assets (other than equity interests) outside the United States with a book value (exclusive of assets located outside the United States on October 27, 2009) of up to the greater of (i) \$150.0 million or (ii) 17.5% of the Company s consolidated net worth; and

amending the events of default provisions to provide that the insolvency or bankruptcy of an insignificant foreign subsidiary (as defined in the Amendment) is not an event of default under the Senior Secured Credit Facility.

Except as amended by the Amendment, the Senior Secured Credit Facility remains in full force and effect as originally executed, and the Company is subject to the various other affirmative and negative covenants included in the Senior Secured Credit Facility, as amended, including without limitation restrictions related to (i) liens; (ii) debt, guarantees and other contingent obligations; (iii) mergers and consolidations; (iv) sales, transfers and other dispositions of property or assets; (v) loans, acquisitions, joint ventures and other investments; (vi) dividends and other distributions to, and redemptions and repurchases from, equity holders; (vii) prepaying, redeeming or repurchasing the Senior Notes or other unsecured debt incurred pursuant to the sixth bullet point listed above; (viii) granting negative pledges other than to the lenders; (ix) changes in the nature of the Company s business; (x) amending organizational documents, or amending or otherwise modifying any debt if such amendment or modification would have a material adverse effect, or amending the Senior Notes or any other unsecured debt incurred pursuant to the sixth bullet point listed above if the effect of such amendment is to shorten the maturity of the Senior Notes or such other unsecured debt; and (xi) changes in accounting policies or reporting practices; in each of the foregoing cases, with certain exceptions.

The Company may prepay the Senior Secured Credit Facility in whole or in part at any time without premium or penalty, subject to its obligation to reimburse the lenders for breakage and redeployment costs. Pursuant to the terms of the Amendment, we were required to calculate our compliance with the covenants for the September 30, 2009 quarterly determination date according to the amended covenants discussed above. We were in compliance with these covenants at September 30, 2009.

After giving effect to the Amendment, including the reduction in the total credit commitments and the replacement of LCPI under the facility, as of October 27, 2009, the Company had approximately \$169.0 million available under the Senior Secured Credit Facility, with \$87.8 million in outstanding borrowings and \$43.2 million in committed letters of credit.

Related Party Notes Payable

On October 25, 2007, we entered into two notes payable with related parties (each, a Related Party Note and, collectively, the Related Party Notes ). The first Related Party Note is an unsecured note in the amount of \$12.5 million, which was due and paid in a lump-sum, together with accrued interest, on October 25, 2009. The second Related Party Note is an unsecured note in the amount of \$10.0 million and is payable in annual installments of \$2.0 million, plus accrued interest, beginning October 25, 2008 through 2012. Each of the Related Party Notes bears interest at the Federal Funds Rate adjusted annually on the anniversary date of October 25.

## Capital Lease Agreements

We lease equipment, such as vehicles, tractors, trailers, frac tanks and forklifts, from financial institutions under master lease agreements. As of September 30, 2009, there was approximately \$16.7 million outstanding under such equipment leases.

## **Debt** Compliance

At September 30, 2009, we were in compliance with all the financial covenants under our Senior Notes and the Senior Secured Credit Facility. As discussed in Debt Service Senior Secured Credit Facility above, on October 27, 2009, we entered into the Amendment to the Senior Secured Credit Facility. Pursuant to the terms of the Amendment, we are required to calculate our compliance with the financial covenants under the Senior Secured Credit Facility for the September 30, 2009 quarterly determination date according to the covenants as amended by the Amendment. The financial covenants and our calculations of compliance with the terms of the Senior Secured Credit Facility as amended by the Amendment are as follows: consolidated funded indebtedness of no greater than 45% of the Company s adjusted total capitalization (39.0% as of September 30, 2009); trailing four quarters EBITDA to interest expense of at least 1.75 to 1.00 (5.40 to 1.00 as of September 30, 2009); and trailing four quarters EBITDA to senior secured funded debt of no greater than 2.50 to 1.00 (0.40 to 1.00 as of September 30, 2009). Based on these calculations, we were in compliance with the revised covenants at September 30, 2009. Based on management s current projections, we expect to be in compliance with all the covenants under our Senior Notes and Senior Secured Credit Facility, as amended, for the next twelve months. A breach of any of the covenants, ratios or tests for the Senior Notes or Senior Secured Credit Facility could result in a default under our indebtedness. See Item 1A. Risk Factors in our Form 10-K for the year ended December 31, 2008.

As described in further detail under Debt Service above, our Senior Secured Credit Facility and Senior Notes contain numerous covenants that govern our ability to make domestic and international investments and to repurchase our stock. Even if we experience a more severe downturn in our business, we believe that the covenants related to our capital spending and our investments in our foreign subsidiaries are within our control. Therefore, we believe we can avoid a default of these covenants.

Although certain conditions could lead to a downgrade in the credit ratings of companies in our industry, a downgrade of our credit rating would not have an effect on our outstanding debt under either the Senior Secured Credit Facility or the Senior Notes, but would potentially impact our ability to obtain additional external financing, if it was required.

# **Capital Expenditures**

For the remainder of 2009, management plans to continue to invest in our business through capital expenditures, albeit at levels lower than in recent years. During the nine months ended September 30, 2009, we incurred \$103.0 million of capital expenditures, mostly related to the expansion of our operations in Mexico and Russia, drill strings and nitrogen units for our rental operations, and capitalized costs for new information systems projects. Our capital expenditure program for 2009 is expected to total approximately \$125.0 million. However, our capital expenditure program is subject to market conditions, including activity levels, commodity prices and industry capacity. Our focus for the remainder of 2009 will be on maximizing the utilization of our current equipment. We currently plan to fund these expenditures through a combination of cash on hand, operating cash flows and borrowings under our Senior Secured Credit Facility. Should our operating cash flows prove to be insufficient to fund these expenditures, management expects it will adjust capital spending plans accordingly. We may also incur capital expenditures for strategic investments and acquisitions.

## Geostream Investment

On September 1, 2009, we acquired an additional 24% interest in Geostream for approximately \$16.4 million. Geostream is an oilfield services company in the Russian Federation providing drilling and workover services and sub-surface engineering and modeling in Russia. This was our second investment in Geostream pursuant to an agreement dated August 26, 2008, as amended. This second investment brings our total investment in Geostream to 50%. On the acquisition date, we also obtained majority representation on Geostream s board of directors and therefore a controlling interest. The results of Geostream have been included in the consolidated financial statements since the acquisition date. As a result of this acquisition, we expect to expand our international presence, specifically in Russia where oil wells are shallow and suited for services that we perform.

The acquisition date fair value of the consideration transferred totaled approximately \$35.0 million, which consisted of cash consideration from the second investment on September 1, 2009 and the fair value of our previous equity interest. In conjunction with the second investment, Geostream agreed to purchase from us a customized suite of equipment, including two workover rigs, two drilling rigs, associated complimentary support equipment, cementing equipment, and fishing tools for approximately \$23.0 million, a portion of which will be financed by us. Concurrently with the second investment, Geostream paid us approximately \$16.0 million in cash, representing a down payment on the equipment we will deliver to them. We expect to begin delivery of the equipment under the purchase agreement beginning in the fourth quarter of 2009.

Under the Geostream agreement, as amended, for a period not to exceed six years subsequent to October 31, 2008, we have the option to increase our ownership percentage of Geostream to 100%. However, if we have not acquired 100% of Geostream on or before the end of the six-year period, we will be required to arrange an initial public offering for those shares.

## **Off-Balance Sheet Arrangements**

At September 30, 2009, we did not, and we currently do not, have any off-balance sheet arrangements that have or are reasonably likely to have a material current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

## New Accounting Pronouncements

See Note 2. Significant Accounting Policies and Estimates in Item 1. Financial Statements herein for a discussion of the new accounting pronouncements adopted in this Quarterly Report on Form 10-Q.

## Critical Accounting Policies and Estimates

Our discussion and analysis of our financial position and results of operations contained in this Quarterly Report on Form 10-Q is based on our condensed consolidated unaudited financial statements, contained elsewhere herein. The preparation of these financial statements in conformity with GAAP requires that we make estimates. There have been no material changes in the development of our accounting estimates or the assumptions underlying those estimates, or the accounting policies that we disclosed as our Critical Accounting Policies in our Annual Report on Form 10-K for the year ended December 31, 2008.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in our quantitative and qualitative disclosures about market risk from those disclosed in our 2008 Annual Report on Form 10-K. More detailed information concerning market risk can be found in *Item 7A. Quantitative and Qualitative Disclosures about Market Risk* in our 2008 Annual Report on Form 10-K. **ITEM 4.** *CONTROLS AND PROCEDURES* 

# Disclosure Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, management performed, with the participation of our Chief Executive Officer and our Chief Financial Officer, an evaluation of the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act ). Our disclosure controls and procedures are designed to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, to allow timely decisions regarding required disclosures. Based on this evaluation, management concluded that, due to the identification of a material weakness in our payroll process, as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008 and discussed below, as of September 30, 2009, the Company s disclosure controls and procedures remained ineffective.

#### Internal Control Over Financial Reporting

In February 2009, we filed our Annual Report on Form 10-K for the year ended December 31, 2008, in which we described ineffective control activities surrounding our payroll process that constituted a material weakness in our system of internal control over financial reporting as of December 31, 2008. Specifically, these control activities pertained to documentation and approvals of employee master file data, proper evidence concerning approval of hours worked or rate changes and deficiencies with reconciliations where payroll data was a major component. In 2008, we worked to improve our payroll process including data quality and internal controls. In mid-2008, we began to relocate the payroll function from a shared services location in Midland, Texas to our corporate offices in Houston, Texas. During this transition, the payroll department lost a significant percentage of its staff, which required their replacement with new personnel. We also increased the overall size of the payroll department upon its relocation to Houston. With this change, we also added new payroll practices and procedures. Additionally, throughout 2008, we worked on the replacement of our existing payroll system with a new human resource information system, which included a payroll system that was initiated in late 2007. However, due to the nature and functionality of the payroll system that was in place during 2008, our conversion to the new system was delayed until January 2009. The implementation of the new human resource information system in January 2009 allows for automated workflow and approval of information, including, among other things, employee master file data, hours worked and rate changes. We believe that as the new payroll department employees receive the proper training and with the implementation of the new human resource and payroll system that was completed in January 2009, we will further strengthen our control structure, increase our efficiency in processing payroll and provide transparency of payroll related data, allowing for the remediation of this material weakness. We began our process for evaluating the operating effectiveness of these controls during the second quarter of 2009 but have not yet completed this process. We anticipate that this evaluation process will be largely completed in the fourth quarter of 2009. Until this process is completed, we cannot conclude that this material weakness has been remediated.

#### Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during the most recently completed fiscal quarter, that have materially affected or are reasonably likely to materially affect, our internal control over financial reporting. We implemented a new close and consolidation application in June 2009 but continued to perform the majority of controls following our previously tested control structure in the current quarter. The resulting changes in our internal control over financial reporting were evaluated and determined to not have materially affected our control structure for the quarter ended September 30, 2009.

#### PART II OTHER INFORMATION ITEM 1. LEGAL PROCEEDINGS

In addition to various suits and claims that have arisen in the ordinary course of business, we continue to be involved in litigation with some of our former executive officers. We do not believe that the disposition of any of these items, including litigation with former management, will result in a material adverse effect on our consolidated financial position, results of operations or cash flows. For additional information on legal proceedings, see *Note 10. Commitments and Contingencies* in *Item 1. Financial Statements* above.

## ITEM 1A. RISK FACTORS

There have been no material changes in our risk factors disclosed in (i) our Annual Report on Form 10-K for the year ended December 31, 2008 dated as of, and filed with the SEC on, February 27, 2009, and (ii) our Quarterly Report on Form 10-Q for the quarter ended March 31, 2009 dated as of, and filed with the SEC on, May 8, 2009. For a discussion of these risk factors, see *Item 1A. Risk Factors* in our Annual Report on Form 10-K for the year ended December 31, 2008 and in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2009.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below summarizes the repurchases of our common stock in the third quarter of 2009:

#### **ISSUER PURCHASES OF EQUITY SECURITIES**

Period	Number of Shares Purchased (1)	Aver Pa	eighted age Price aid per are (2)	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Amount of Shares that may yet be Purchased Under the Plans or Programs
July 1, 2009 to July 31, 2009	Turchaseu (1)	51	ai c (2)	of 1 tograms	of 1 tograms
August 1, 2009 to August 31, 2009 September 1, 2009 to September 30,	19,559	\$	6.90		
2009	37	\$	8.31		
Total	19,596	\$	6.94		
<ul> <li>(1) Represents shares repurchased to satisfy tax withholding obligations upon the vesting of restricted stock awards.</li> </ul>					
<ul><li>(2) The price paid per share on the vesting date with respect to</li></ul>					

the tax withholding repurchases was determined using the closing price as quoted on the NYSE for awards granted under the Key Energy Services, Inc. 2007 Equity and Cash Incentive Plan.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITIES HOLDERS

None.

## **ITEM 5.** OTHER INFORMATION

None. **ITEM 6.** *EXHIBITS* 

3.1	Articles of Restatement of Key Energy Services, Inc. (Incorporated by reference to
	Exhibit 3.1 of the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2006, File No. 001-08038.)
3.2	Unanimous consent of the Board of Directors of Key Energy Services, Inc. dated
5.2	January 11, 2000, limiting the designation of the additional authorized shares to common
	stock. (Incorporated by reference to Exhibit 3.2 of the Company s Quarterly Report on
	Form 10-Q for the quarter ended March 31, 2000, File No. 001-08038.)
3.3	Second Amended and Restated By-laws of Key Energy Services, Inc. (Incorporated by
5.5	reference to Exhibit 3.1 of the Company s Current Report on Form 8-K filed on
	September 22, 2006, File No. 001-08038.)
3.4	Amendment to Second Amended and Restated By-laws of Key Energy Services, Inc.
5.1	(Incorporated by reference to Exhibit 3.1 of the Company s Current Report on Form 8-K
	filed on November 2, 2007, File No. 001-08038.)
3.5	Amendments to Second Amended and Restated By-laws of Key Energy Services, Inc.
	adopted April 4, 2008. (Incorporated by reference to Exhibit 3.1 of the Company's Current
	Report on Form 8-K filed on April 9, 2008, File No. 001-08038.)
3.6	Amendment to Second Amended and Restated By-laws of Key Energy Services, Inc.
	adopted June 4, 2009. (Incorporated by reference to Exhibit 3.1 of the Company s Current
	Report on Form 8-K filed on June 10, 2009, File No. 001-08038.)
4.1	Indenture, dated as of November 29, 2007, among Key Energy Services, Inc., the
	guarantors party thereto and The Bank of New York Trust Company, N.A., as trustee.
	(Incorporated by reference to Exhibit 4.1 of the Company s Current Report on Form 8-K
	filed on November 30, 2007, File No. 001-08038.)
4.2	Registration Rights Agreement, dated as of November 29, 2007, among Key Energy
	Services, Inc., the subsidiary guarantors of the Company party thereto, and Lehman
	Brothers Inc., Banc of America Securities LLC and Morgan Stanley & Co. Incorporated,
	as representatives of the several initial purchasers named therein. (Incorporated by
	reference to Exhibit 4.2 of the Company s Current Report on Form 8-K filed on
4.2	November 30, 2007, File No. 001-08038.)
4.3	First Supplemental Indenture, dated as of January 22, 2008, among Key Marine Services, LLC, the existing guarantors party thereto and The Bank of New York Trust Company,
	N.A., as trustee. (Incorporated by reference to Exhibit 4.5 of the Company's Quarterly
	Report on Form 10-Q for the quarter ended March 31, 2008, File No. 001-08038.)
4.4	Second Supplemental Indenture, dated as of January 13, 2009, among Key Energy Mexico,
т.т	LLC, the existing Guarantors and The Bank of New York Trust Company, N.A., as trustee.
	(Incorporated by reference to Exhibit 4.6 of the Company's Annual Report on Form 10-K
	for the fiscal year ended December 31, 2008, File No. 001-08038.)
4.5*	Third Supplemental Indenture, dated as of July 31, 2009, among Key Energy Services
	California, Inc., the existing Guarantors and The Bank of New York Trust Company, N.A., as trustee.
10.1 *	Form of Restricted Stock Award Agreement under the Key Energy Services, Inc. 2009
	Equity and Cash Incentive Plan.

10.2 \*

Form of Nonqualified Stock Option Agreement under the Key Energy Services, Inc. 2009 Equity and Cash Incentive Plan.

- 10.3 Master Equipment Purchase and Sale Agreement, dated September 1, 2009, by and between Key Energy Pressure Pumping Services, LLC and GK Drilling Tools Leasing Company Ltd., and form of Addendum thereto (Incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K filed on September 8, 2009, File No. 001-08038.)
- 10.4 Amendment No. 1 to Credit Agreement, dated as of October 27, 2009, among Key Energy Services, Inc., each lender from time to time party thereto, Bank of America, N.A., as Paying Agent, Co-Administrative Agent, Swing Line Lender and L/C Issuer, and Wells Fargo Bank, National Association, as Co-Administrative Agent, Swing Line Lender and L/C Issuer. (Incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K filed on October 29, 2009, File No. 001-08038.)
- 31.1\* Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2\* Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32\* Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Indicates a management contract or compensatory plan, contract or arrangement in which any director or any executive officer participates.

\* Filed herewith.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# **KEY ENERGY SERVICES, INC.** (Registrant)

Date: October 30, 2009

By: /s/ Richard J. Alario Richard J. Alario President and Chief Executive Officer (Principal Executive Officer)

# **EXHIBITS INDEX**

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Indicates a management contract or compensatory plan, contract or arrangement in which any director or any executive officer participates.

\* Filed herewith.